

**PAGES
MISSING**

11
EVERY PROVINCE
N GROCER
AND
GENERAL
DREKEEPER

**CULMAN'S
MUSTARD**



BEST ON EARTH

If you are anxious to give the utmost satisfaction to your customers in vinegar, you can unhesitatingly place every confidence in



"Imperial" White Wine.

*Unequaled as a keeper of pickles.
Delightful for table use.
Absolutely reliable at all times.*

That is what Canada's largest and best known manufacturers of pickles, and consumers throughout the country say. Not much danger in disappointing your customers in handling "Imperial" White Wine.

Remember the name—**"IMPERIAL"**—The highest standard of quality.

If your customers desire a really
fine, pure Table Salt,
give them

Rice's Pure SALT.

It gives Universal Satisfaction.

R. & J. RANSFORD,

Established
1886

Clinton, Ont.

**TO LIVE GROCERS
ONLY**

We are putting up and
are having a
LARGE SALE on our
famous

**"VICTORIA
CROSS"
CEYLON TEA**



BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents
per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers.

WINDSOR, ONT.

LICORICE

We manufacture everything in the Licorice line carried by the
Drug and Confectionery trades. We might mention—Y. & S. Stick
plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Loz-
cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent
Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LIC
Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Stick
box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb.
Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N. Y.

Our

**CANS CANS
CANS**

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in
Canada of Key-Opening Fruit Cans,
Vegetable Cans, Meat Cans, Spice Cans,
Syrup Cans. What are your require-
ments? Write for quotations to

THE ACME CAN WORKS

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL

JAS. B. CAMPBELL.

WILLIAM PRATT.

Stower's Juice Lime

Distinguished from all others because it has no musty flavor. Many times stronger than any other Lime Juice made because concentrated and absolutely pure. An honest production from natural fruit. Palatable, healthy. Keeps perfectly in any climate even after the cork is drawn. "The Lime Juice that draws trade and holds it."

Pickles that always please. Sound, piquant Pickles preserved in absolutely pure Malt Vinegar. Packed in bottles with showy labels, which are a great shelf attraction for the store. ALWAYS THE SAME!

Stephens' Pickles

Sold by leading wholesalers.

A. P. TIPPET & CO., Agents,
Montreal. Toronto.

Fry's Cocoa.

Absolutely pure Cocoa, with no false flavorings added nor any injurious drugs or chemicals. Made by one of the largest manufacturers of Cocoa in the world. Concentrated and hence of great strength. A quarter-pound tin, which retails at 25 cents, will make fifty cups of rich, delicate Cocoa—one-half a cent a cup.

Sold by leading wholesalers.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

FLOUR

MAGOR'S
DELICIOUS
PATENT
FLOUR.

The Purest Flour Made makes
Delicious Bread, Cakes and Pastry.

Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL

"ACME" TABLE SALT

Ask your wholesale grocer for it.
Put up in 24 3-lb. cartons in a
case, and in 50-lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

Try the "Imperial" Brand

— OF —

Peaches, Pears, Apples,
Corn, Tomatoes, etc.

They are packed from the choicest
fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

BRITISH BUSINESS CHANCES.

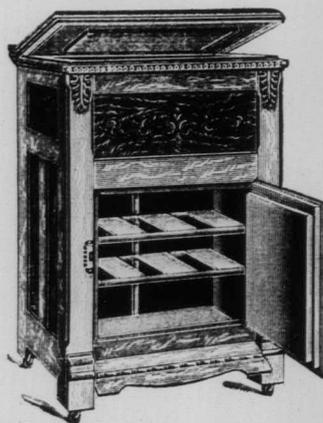
Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION

in "Commercial Intelligence," to the Editor
'SELL'S COMMERCIAL INTELLIGENCE,'
Temple House, Tallis St., Temple Avenue,
London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.



Up to date
Grocers'
Refrigerators,

Mineral Wool Filled, Eight Walls. Ask for prices from any dealer handling our household refrigerators, or write direct to us for descriptive catalogue and prices.

Ham & Nott Mfg. Co., Limited, Brantford, Ont.



The "Toledo" is the **ONLY**
Automatic Springless
Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

It does not require even a hair to turn it.

I-WANT-2

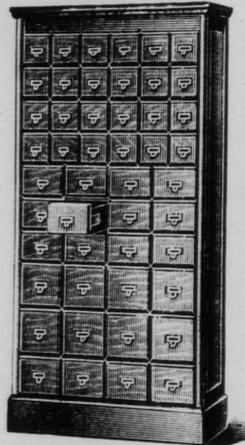
help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using

Bennett's Spice and Grocery Cabinet

which also saves 20 per cent. of your room.

Full particulars from

J. S. BENNETT,
Patentee and Mfr.,
15 Marion St., Toronto.



Coronation Blend Ceylon Indo Tea

The Best 50-Cent Tea on
the Market

Handsome 100-lb. Canisters Free
WARREN BROS. & CO.
TORONTO.

BASKETS

We make them in all shapes and sizes. We have

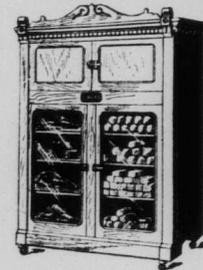
*Grain and Root Baskets,
Satchel Lunch Baskets,
Clothes Baskets,
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

REFRIGERATORS.



Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

WILBERT HOOEY, MANAGER.

Phone Park 513.

54 Noble St., TORONTO.

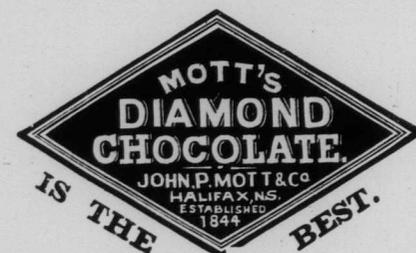
Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

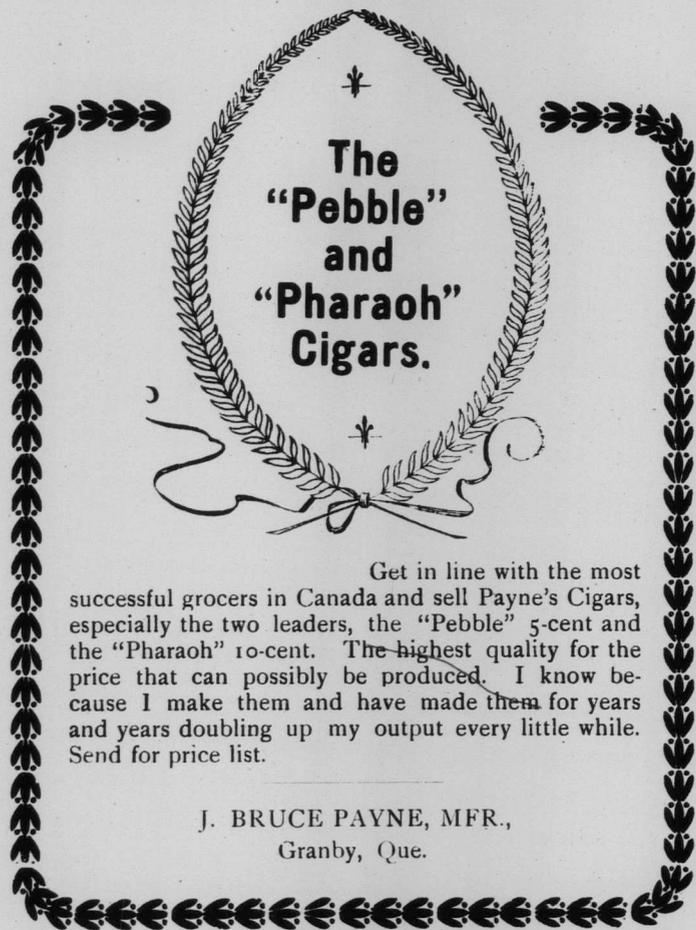
Perkins, Ince & Co., - Toronto.



For Sale Everywhere.

ASK FOR

MOTT'S



**The
"Pebble"
and
"Pharaoh"
Cigars.**

Get in line with the most successful grocers in Canada and sell Payne's Cigars, especially the two leaders, the "Pebble" 5-cent and the "Pharaoh" 10-cent. The highest quality for the price that can possibly be produced. I know because I make them and have made them for years and years doubling up my output every little while. Send for price list.

J. BRUCE PAYNE, MFR.,
Granby, Que.

**Specialties
for
Summer.**

These are articles that customers can hardly do without during the hot summer months — something cool and refreshing — and easy to prepare.

- Lime Juice.
- Lime Juice Cordial.
- Raspberry Vinegar.

— Every grocer should be well stocked with these goods and can recommend them with perfect safety to his customers. — The famous "STERLING" Brand.

T. A. LYTTLE & CO.,
124-128 Richmond St. West,
TORONTO

A
Steady
Rise

MOLINA BREAKFAST FOOD

has grown in popular favor steadily. It is not a sky-rocket — a brilliant flash and then ashes. Every year has shown a marked but material increase as its general merits become more widely known. When it makes friends it keeps them. It is a natural and wholesome food of Wheat sterilized and kiln-dried, but not predigested.

Grocers, your customers will appreciate

MOLINA BREAKFAST FOOD.

The Breakfast Food that "has a flavor like popcorn."

THE TILLSON CO., Limited, Tillsonburg, Ont.

NO OTHER TEA LIKED AS WELL

AS

Japan Tea

because no other tea contains to such a degree the elements essential to the production of a real first-class cup of tea that refreshes and braces.

IT IS IN A CLASS BY ITSELF.

The best grocers keep the best Imported Biscuits.
Try an assorted case of

CARR'S



They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Austrian Sugar

ON SPOT—TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS,

27 St. Sacramento Street,

MONTREAL.

H. N. Bate & Sons, Ottawa, Can.

Agents for

STRICTLY UNCOLORED

Anglo-Saxon Ceylon Green

Same Drawing Qualities as Japan

Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 19 cents per lb.

Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.



YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it,
who is authorized to give you your money back.

ROSE & LAFLAMME, Agents
Montreal.

OF COURSE

There is more than one way of attracting a woman's trade towards your store—but one of the best ways is to sell her

IVORY GLOSS STARCH

for the simple but truthful reason—

**IT CAN ALWAYS BE RELIED UPON
TO GIVE HER PERFECT SATISFACTION.**

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.



“PINE TREE”

Is a Fine, Red, Sockeye Salmon—the best selected fish—put up under this label specially for us. We know just exactly what it is, and can highly recommend it to you. You need not have the slightest hesitation in offering it to your most critical customers. Ask our travellers for particulars, if you have not already convinced yourself of the merit of “Pine Tree.”

W. H. Gillard & Co., WHOLESALE GROCERS, TEA AND COFFEE IMPORTERS, **Hamilton.**



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - - Fink's Buildings.
Sydney, - - - Post Office Chambers

AMERICAN OFFICES:
New York, - - - Park Row Building.

BRITISH OFFICES:
London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,
66 Jarvis St., Toronto.



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GROCERY WINDOW DISPLAYS.

SEASONABLE DISPLAYS.

HERE ought just now to be a good demand for canned fruits and vegetables. The season for small fruits is hardly yet in full swing, and on account of their cheapness and fitness for baking and cooking purposes an enterprising grocer should be able to do quite a business in them during the next ten days. A well-dressed window serves best to bring the goods before the people and canned apples may be made the subject of such a dressing.

Take a number of empty boxes, and place them in a row parallel to the front of the window, two or three feet from the glass. If the window has glass on two sides, arrange the boxes so that they will present a solid front at both sides to the glass. Let the pile of boxes be about four feet high and place a row of canned apples along the side of the pile facing the glass with the pictures of the apples on the cans all turned outward.

Another row of cans of apples is then placed on the top of the first, the cans being placed close together in every case, and each in the second row so placed as to rest on two cans in the first. Repeat the process until the boxes are hidden from view. Two or three piles, three cans wide at the bottom and three cans high, two being in the second row and one at the top, complete the display.

The use of the boxes gives the whole affair solidity without the use of more cans than are necessary.

A window may be dressed in the same way with other canned goods.

SOME SUGGESTIONS.

A good way to dress a window with peas, corn, pumpkins and other fruits and vegetables in small cans is to place boxes of different sizes in the centre of the window against the back, and so arranged that the largest box is at the bottom and the smallest at the top. A pile of three boxes arranged in this way serves best. Cover the boxes with red or blue cloth, and pile up against the sides of the cans of vegetables in an orderly way. Have the faces of the cans all turned outward in the same way, and on top of all pile them in a sort of pyramid. This being the central figure, it need not

take up the whole of the window. Boxes of currants, raisins, etc., may be placed on each side and in front to fill up the window. A display of this kind can be made very attractive.

ORIGINALITY IN WINDOW DRESSING.

One of the prizes offered for the best article on window dressing at an exhibition at Islington was won by a Sheffield grocer, who said, in part:

"One sees many shop windows always well dressed, but possessing no claim to originality, and having practically the same design from month to month. Such a window grows stale, and the sameness which it possesses fails to attract any attention; the public pass it without notice, as they will some public buildings they are constantly in the habit of seeing. Such a window is valueless from its most important standpoint. It fails to sell, and does not pay. It's not worth its salt, and wastes the most important part of the proprietor's premises. Novelty of design is the great thing, and a window-dresser should always be on the lookout, and quick to grasp any new idea he thinks of, or has suggested to him. Having got the idea, work it out well, paying special attention to details. It's the little things that count, and an otherwise good window is often spoiled by some little omission. Care should be taken that goods such as soap and tea should not be placed in the same window; that the goods shown are seasonable lines, and that colors do not clash. I like, if possible, to get a striking contrast. Having worked out your design in front, the back must be well balanced, and the different colored labels so arranged that they blend well with the whole, and produce an artistic effect. Don't overcrowd your window. A crowded window defeats its object, and looks heavy and out of proportion.

"Your object should be to get it as symmetrical as possible, producing a picture, not painted on canvas or modeled in plaster, but built up of eatables appealing to the eye and palate of every passer-by.

"Current events should be noted, and use made of anything popular that is taking place. Triumphal arches used to decorate the streets of London during the Coronation

would, if modeled in grocers' windows, prove a great attraction in the provinces. The window back should be suitably draped. Well worked out, this would make the public talk.

"Provision windows do not lend themselves so easily to novelty of design; still, much more than many attempt can be done. A few good plants greatly enhance the appearance and tend to make the shop look cool during the summer.

"I think it would pay anyone with a large provision window in a good-class district, or at any popular seaside resort, to have a miniature fountain playing in the centre of the window, with chunks of ice placed in the fountain bowl. If it were dressed around with tongues, luncheon pastes, potted meats and similar delicacies (suitable for picnic parties or afternoon tea), two or three plants and a few sprigs of parsley, it would have a very pleasing effect, look very tempting during the hot weather, and more than repay the necessary outlay and cost of working."

IDEA FOR WINDOW DISPLAY.

Take a good sized box and cover it with attractive-colored tissue paper, inside or out, place a picture or ad. on the rear or bottom, in front of which place any preparation you wish to bring to the attention of the passers-by, says Retail Druggist, and cover the same with a white net, although other colors could be used according to the background.

Place the front of the box towards the window, which will draw the attention of people who chance to pass that way and their curiosity will do the rest. This would be a good ad. for any preparation you wish to put in, but be sure you do not hide or obscure the picture in the background of the box. Of course, goods can be displayed in the same way, but it is the newness of the idea which will be noticed.

Thomas Meredith, general merchant, Saltcoats, N.W.T., is succeeded by The Saltcoats Trading Co.

J. W. Herick & Co., general merchants, Wetaskiwin, N.W.T., have sold their tailoring business to E. Muir.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES  **IN TINS**  **GUARANTEED TO THE TRADE**

WELL KNOWN AND RELIABLE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS AND HOME LIFE.

By Col. George Rathbone Dwyer.

NO business man likes worry, but it is an inseparable part of his existence. He need not look for worry; it inevitably comes to him. To worry about one's business, and then in a moment forget it all, is absolutely impossible. It is not in human nature to be able to do so. The average busy man assuredly wishes it were.

A man's home is what he lives and works for, and the greatest pleasure he has in life is to go home and forget the worries, great or small, which are the heritage of the business man.

A man's business is his own and that of his business associates, and though he cannot help thinking, he can certainly help talking.

It is a breach of confidence for a man to discuss his business affairs with anyone, save only those who are personally interested.

He goes to his office in the morning and transacts his business throughout the day, and as soon as the office door closes behind him he ceases, theoretically speaking, to be a business man.

His uptown life and his downtown life are quite distinct. He does not permit the former to interfere with the latter, and what is sauce for the goose should be sauce for the gander.

In my opinion, a man has no right at all to discuss business matters at home.

A business man has quite sufficient to think about during the day and quite enough matters to discuss without doing so all the evening as well.

Besides, the strain of business in these days of competition and hustle is so severe that it would be highly detrimental to him physically were he not to enjoy the relaxation which his home affords. He goes home to rest, not to work; and though the impressions left upon his mind by the events of the day cannot be entirely obliterated at home, yet they can be so associated with

other more pleasant thoughts that they cease to worry.

Office life is one phase of a man's existence and home life is another; each has its own sphere, from which it should never be permitted to stray.

DRIED FRUITS IN SWITZERLAND.

HENRY H. MORGAN, consul at Aaran for the United States, is in receipt of a letter from Mr. Feller-Villiger, of Zurich, one of the largest dealers in dried fruits in Switzerland. It is claimed that United States' dried fruits always find a ready sale in Switzerland, no matter whether the home crops are good or bad.

The kinds bought from the United States are principally the so-called apple rings and apricots; then follow pear chips, prunes and peaches. The first two kinds are imported in very large quantities, unless the prices are exceptionally high.

Other countries (Germany and Bohemia) furnish the ordinary dried pears, and Turkey and Servia send plums. These articles are consumed in enormous quantities and are very cheap, especially when the crops are good, and Mr. Feller-Villiger is of the opinion that the United States could not enter into competition.

The duty is favorable to the import of fruits; for apricots, apples, peaches and pear chips (that is for all kinds without stones), 15 francs per 100 kilograms (\$2 89 per 220 lb.), and for stone fruit only 2.50 francs per 100 kilograms (48c. per 220 lb.) are charged.

The late frost has done great damage to the fruit trees of Europe. The prospect, therefore, seems good for a largely-increased import of all kinds of fruits despite the fact that the new tariff, now under consideration by the Swiss Government, provides for a considerable increase in the duties on these articles.

The tables of the Trade and Navigation of Canada, compiled for the fiscal year

ending June 30, 1901, show exports as follows:

CANADA'S EXPORTS OF DRIED APPLES.	
	Quantity in lb.
Great Britain	656,247
B. W. Indies	76
Nfoundland	9,762
Belgium	61,938
China	1,200
France	65,492
Germany	1,783,867
Holland	1,300,124
United States	447,148
Total exports, 4,325,854 lb.; value \$191,193.	

The apple crop of Canada is reported to be a good average. Why is it not feasible to add to the above list Switzerland as well? Why should not Switzerland furnish a market as well as Holland? It might, perhaps, be well for dealers to investigate.

BEGIN AT THE BOTTOM.

A successful business man sent his son to college, and when the young man graduated the father called him into his office, relates Boyce's Hustler, and said: "My son, in a few years I wish you to take my place and continue the business I have established. I think all the world of you, and there is nothing I would not sacrifice for your benefit. The first thing necessary for you in conducting the business is experience. If I could buy experience for you I would gladly pay \$100,000. I would not hesitate a minute. But since the world began no man has been entitled to start in at the top. If you are to make a success it is necessary for you to give careful attention to every feature of the business you expect to manage. You must begin at the bottom and spend several weeks in each department of every kind of work so as to learn for yourself how to do the things which you tell others to do. No one is fit to manage until he has himself been managed. Whenever you read about a house continuing in prosperous business through several generations you may be sure that the successive proprietors started in at the bottom and learned how to do the things they afterwards told others to do."

the

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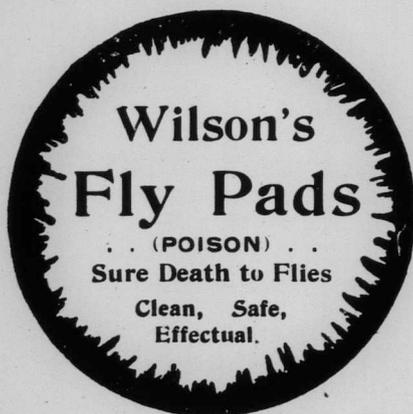
RIO COFFEES

Green and Roasted.

Write for Samples

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS HAMILTON.

A 10 cent packet of
Wilson's
Fly Pads
 has actually
Killed a Bushel
 of Flies



Our Brands of Brooms are :

“STANDARD,”
“SIGNAL.”

*The best made in Canada. Only the finest selected Green Corn used (not dyed).
 All handles carefully kiln-dried. Only the best skilled labor employed. Every
 broom carefully inspected before bunched. All hand-made under our supervision.*

If you are not selling our brooms, try sample lot of 6 dozen and you will then be satisfied the “Standard” and “Signal” are the best made.

JAMES TURNER & CO.

Wholesale Grocers,

HAMILTON, ONT.

The Williams Bros. Co. **PICKLES**

Sweet, — Sour, — Pints and Half-pints.

WALDORF RELISH and FRENCH MUSTARD.

Always in stock—with

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

OTTAWA GROCERS' EXCURSION.

THE second annual excursion of the Ottawa Retail Grocers' Association, which took place on Dominion Day, was a great success in every way. The day was a perfect one, and everything went off smoothly. A large number of ladies and children accompanied the excursion. It was, indeed, as nice a company as ever left Ottawa for a pleasure trip.

The train pulled out of the Central Depot sharp at 8.15 a.m. with over 700 excursionists on board. Every seat was occupied, and a great many had to stand. A fast run was made to Cornwall, where the electric cars conveyed the excursionists to the lower dock. The steamer Valleyfield was in waiting, and when all was ready she started on her trip to Stanley Island.

The boat trip was made in good time, arriving at the Island before noon. The scenery along the route is very beautiful, and, from the decks of the steamer, was greatly admired by all. The only inconvenience, and it was a trying one for many, was for those who had to wait for their dinner. The number to provide for was so large that it thrice filled the dining-room, but the discomfort was more than paid for after all enjoyed the first-class meal

provided by the proprietor of the Algonquin.

During the afternoon a great many of the excursionists took in the boat trip farther down the river and for two hours enjoyed the scenery.

Dancing in the spacious ballroom of the hotel was indulged in by the young people. Bowling in the bowling alley, and football on the grounds, and bathing in the river was good amusement for some of the boys; so that the hours passed too quickly when 6.30 arrived, the time for making a start home. Cornwall was reached at 7.45, and the train left for Ottawa at 8.40, reaching there at 10.15.

A very pretty part of the day's pleasure was the dancing of the little son and daughter of Mr. John Baskerville, one of Ottawa's leading grocers. The young boy Basil danced the sailor's hornpipe and the Irish jig, and little Winnifred the Highland fling and the skirt dance. It was indeed a treat to all.

The Ottawa Dairy Co. deserve great praise for the way they looked after the catering. Their employes were in white coats and aprons, and the refreshments they supplied were of the best.

Tippin Bros' orchestra rendered the

music on the boat and for dancing, and did so well that there will be no doubt that the grocers will engage them again.

Two members of the Ottawa pipe band were along also, so that music was no scarcity on the trip.

Among those noticed were Lieut.-Col. Pinault, Deputy Minister of Militia; Stewart McClintagh; Ald. Shouldis; Albert Allard, of Provost & Allard; Gerald Fitzgerald, of Bate & Sons; J. D. McCusker, of Bedingfield & McCusker; J. E. Cox and Wm. Anstics, of J. G. Whyte & Sons; C. H. Cochrane, of C. H. Cochrane & Co.; A. E. Hall, of The E. B. Eddy Co.; A. M. Ross, of F. J. Castle; J. D. McGregor and Chris. Brooks, of The Ottawa Fruit Exchange; P. McEvoy, of Laporte, Martin & Cie; Fred. Sterling, of T. A. Lytle & Co.; A. Duford, of S. J. Major; C. D. Spittal, of The Canada Biscuit Co.; L. McCurdy, of The McCormick Biscuit Co.; D. S. McAllister and Jos. Prichard, of The Dowd Milling Co.; Jas. Moyneur, of Freedman & Moyneur; John G. Davidson; Frank P. Savage; R. Buckhorn; C. E. Plain; A. O'Brien; Geo. Mason; B. Merrill, of The Rolla L'Crain Co.; Jas. McIntosh; I. St. Pierre, of The Geo. Matthews Co.; B. Scannell, of The T. Lindsay Co.; C. B. McLean, of Bryson, Graham & Co.; Harry



HARD-EARNED PROFITS

are only procurable on articles of merit.

Be like other grocers and secure your share of profits on

MacLAREN'S IMPERIAL
AND
MacLAREN'S ROQUEFORT
CHEESE.

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Our travellers can interest you in —

RIO COFFEE

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

36 Yonge St., Toronto.

Baldwin, of Baldwin Bros.; F. G. Johnson; T. Lowe and J. C. Scott.

The committee in charge were C. J. Provost, president; W. J. Eastcott, vice-president; Wm. York, treasurer; H. C. Ellis, secretary; H. W. Booth, J. Bainbrick, G. J. Millor, Wesley Hand and Geo. Atkinson.

The Association have good reason to be gratified at the success of this excursion, as it will aid them so much financially.

Manager G. W. Phillips and Passenger Agent Geo. C. Hamilton, of the Ottawa and New York Railway, accompanied the excursion, and the grocers appreciate very much the way they looked after their trip.

SELECTING A SITE FOR A STORE.

When looking out for a site for a new grocery store most people pick out the place that has the fewest grocers round about, but the wise man investigates a little further. He finds out what kind of grocers are in the neighborhood, and if they are well-trained, enterprising dealers, he goes somewhere else for a home for his new business. That question of the training and skill and enterprise of established grocers has more to do with the ill-success of bankrupt dealers than is generally believed. Why should it be assumed that

the new grocer, struggling for a foothold, is the victim of incompetency or other circumstances beyond the control of the established dealers, when it is quite possible that it is the satisfactory service of the older grocers that prevents the newcomer succeeding?—New York Merchants' Review.

TRYING TO CLASSIFY THE FROG.

The Dominion Department of Marine and Fisheries has a peculiar constitutional problem to solve. The exportation of frogs' legs into the United States has grown to an enormous industry which threatens in a few years to almost exterminate the species in this country. So the Department has been requested to institute a close season during the month of May, but a question as to its power to do so arises. If the frog be a fish the Dominion authorities have power to institute a close season, but some scientists contend that frogs come under the category of game, and this would leave the fixing of the close season in the hands of the Provincial authorities.

MOUNTAIN OF SALT.

Probably one of the greatest natural curiosities in the world, whose existence is but little known, according to an exchange,

is the great mountain of salt located at Cardona, Spain, in the foothills of the Pyrenees. This marvel stands in a dreary and inaccessible region, off the highway of travel, and is only reached by a drive of 25 miles in a mule cart.

A party of scientists recently visited this giant salt mountain and reported some interesting facts in regard to the same. The mountain is several thousand feet high and is estimated to contain 500,000,000 tons of rock salt. This enormous quantity of salt is made more apparent by the fact that the bordering country of France consumes 700,000 tons a year, so that this mountain alone could furnish France with enough salt to last for 700 years.

The mountain is on private land and only worked to a limited extent.

A GOOD DELIVERY.

The schooner Helen M. Atwood has just discharged her third cargo of molasses in Montreal. She is one of the largest schooners employed in this trade, and brought a full cargo, consigned by Jones & Swan, Barbados, to various Canadian concerns. Her entire loss on the cargo only amounted to \$2.72, which is, it is said, about the record.



UPTON'S
Home Made Marmalade
 In Glass, - - - - - **PRICE \$1.50 per doz.**

Better than any imported article.
 Have you seen our new Jars?

A. F. MacLaren Imperial Cheese Co., Limited,
 51 Colborne Street, TORONTO, Agents.

THE PROVISION TRADE.

Cause of the Advance in Beef—The Markets—Miscellaneous Notes.

CAUSE OF THE ADVANCE IN BEEF.

THE relative percentage of high-priced, medium-priced, and low-priced beeves received depends very largely upon such conditions as the season of the year, the conditions which have prevailed during the year previous and the condition of the market.

During the fall and winter the percentage of high-priced beeves is larger than during the spring and summer. From November to June cattle are on full feed, and the beef produced is of a higher quality than that of the grassers which are received from the latter part of June to the beginning of winter.

The price of the carcass of beef is always regulated by the cost of the animal on foot. A thorough and painstaking investigation made by Government officials in 1893, in Kansas City, in which the prices of beef cattle on that market for a year were compared day by day with the selling prices of beef carcasses as shown by the books of the local packing houses revealed the fact that the one went up and down with the other. An advance in the price of cattle on foot was followed closely by an advance in the price of the carcass. A decline in the price paid for beef cattle was quickly followed by a decline in the selling price of the carcass.

The general manager of the Kansas City stockyards says: "I believe that packers have actually lost money since the 'beef trust' agitation began, because they did not want to give color to the absurd stories of extortionate prices published in the daily press by advancing the prices of carcasses when they were justified by the prices paid for cattle in doing so. Many feeders are now breaking up oil cake on the grass and getting excellent results. By that method of feeding flesh is put on rapidly and at less expense than when cattle are fed in the dry lot. When the movement of grass cattle from the Southwest does set in, it is probable that the number marketed will not fall much short of previous years. In the meantime there will be a decrease of 25 to 40 per cent. The supply next fall and winter will depend altogether upon the corn crop this season. If this crop is good, the supply of corn-fed cattle will not be much short of the normal by the opening of 1903. If the corn crop is a failure there will be a

greater scarcity of fed cattle than there has been the past few months."

TO CURE OX TONGUES.

The following is a recipe given by The Butchers' Advocate, New York, for curing ox tongues:

"To 10 gals. of water add 3 lb. of sugar, 12 lb. salt, ½ lb. saltpetre, ½ lb. dry anti-septic. Also place in a thin cloth bag ½ lb. of bruised Jamaica ginger; 2 oz. bruised cloves and ½ lb. of bruised pepper corns, and let it float in the brine. The pickle should be boiled to 98 degs., salinometer, and skimmed till clear. If it is stronger than 98 degs., reduce with water that has been boiled. The tongues should be fresh and free from slime, and if possible chilled to 38 degs. F. before curing is attempted. The tongues should be rubbed with a little fine salt so as to free them from slime, and the needle of the pickle pump stuck two or three times into the roots and once down the centre from the root end. Immediately after throw the tongues into the pickle and weight them down with stones. They should be left in the pickle seven days, and then the bag containing the ginger, etc., removed. The tongues are then mild cured. To cure them perfectly let them remain in the pickle seven more days."

BEST PAYING STEER FOR CARCASS BEEF.

By N. L. Shubert, Rockport, Me.

An animal to be most profitable for a beef steer must be an early maturing one, one that fattens quickly and lays on lots of flesh. In order to lay on flesh the animal must have a form which has plenty of room for flesh. This form must, therefore, be broad, square and blocky. Also to lay on flesh the steer must be a good feeder, one that will eat lots of food and utilize that food for making flesh.

To get an animal that is a good feeder we want one that has what is known as good quality—that is, a loose, pliable skin covered with fine glossy hair. Why? Because it has been found that animals having a loose, pliable skin covered with fine glossy hair do feed better than those with a tight skin covered with bristly hair. Fine, smooth bones are wanted in a profitable beef steer so as to get a large per cent. of flesh from him when he is dressed, and not a pack of large rugged bones.

A profitable beef steer must be one that

will lay his flesh on the parts which bring the most when sold at the butcher shop. And this a steer cannot do unless he is so formed that the parts on which the best flesh is are developed so as to hold plenty of it. I will now endeavor to describe the qualities a profitable beef steer should have and tell why they should be such:

The head should be short and small, because it does not contain any valuable flesh, and because a short head invariably goes with a short, thick-set body.

The forehead should be full, broad and high, so as to show intelligence.

The mouth should be large and the muscles of the jaws well developed, so as to indicate a good food grinding apparatus.

The eyes should be full, bright and clear, because this indicates great vitality and vigor, two of the most important qualities.

The neck should be short, thick and set firmly on the shoulders, because this indicates a short, thick-set body and a tendency to lay on flesh.

The shoulders should be compact and well covered with flesh, so as to give smoothness of form and flesh on fore-quarters.

Short, straight and wide-apart forelegs are wanted to give a good foundation for the fore-quarters. Legs should be short, because they are not worth much, and, anyhow, short legs are stronger than long ones.

The chest should be wide, deep and thick-set through the heart, so as to give plenty of room for the most important organs of the body, viz., heart and lungs.

The brisket should be deep and moderately projecting and breast wide, because this goes with a well-formed chest.

The girth of the animal should be large, because this indicates a good chest.

The chops, or that portion just behind the withers, should be full, because this is one of the most valuable meat portions.

The back must be short, straight and broad; short, because a short-backed animal is an early maturing one; broad, so as to give room for lots of flesh; straight, so as to give good support.

Ribs should be well sprung and arched in order to give plenty of room for the digestive organs. It is a well-founded fact that a large, deep chest and a capacious stomach are good indications that an animal has the capacity to utilize large quantities of

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Are you selling 

REGISTERED
Bow Park
BRAND

Cream Cheese?

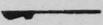
Just the thing this hot weather. It sells fast. Send us your order or ask your wholesaler.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

When you have any

BUTTER OR EGGS

to offer, write or wire us. We are buyers.

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491.  **Toronto.**

COOKED MEATS

During the past year or two there has been a large and increasing demand for Cooked Meats. The housewife does not care to burn coal and heat up her kitchen when she can procure what she wants for tea, dinner or luncheon ready cooked at her grocer's or provision dealer's, not only so, but at a moment's notice, and at less cost than it can be bought and prepared at home. We have a special department for putting up Cooked Meats, and invite your trial orders for

- Cooked Hams,
- Cooked Shoulders,
- English Brawn,
- Beef Bolognas,
- Ham, Tongue and Chicken,
- Frankfurters,
- Potted Tongue.

Sent by Express.

F. W. FEARMAN CO.
(Limited)
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

food and make rapid progress in fattening. The ribs should be well covered with flesh, because this is a good indication that the animals fatten well.

The rump should be long, level and wide, so as to give plenty of room for rump steak.

The thighs ought to be full and well fleshed, in order to yield plenty of good round steak.

The flank should be full, low and thick, because, if they are, the thighs will generally be full and well fleshed.

The hind legs should be short and straight so as to give good foundation for hind-quarters.

The tail should have a smooth base, fine bone and a fine hair switch; smooth base so there will be no fear of having lumpy patches of fat gathering there. This is very objectionable, because it spoils the looks of the steer, and looks go a great ways in effecting the sale of an animal. Fine bone in tail indicates that the animal is fine boned.

Then after all this we want an animal that has some life in it, one that will always be there to eat and one that is not wild, because a wild one is bothersome, and besides he is wasting flesh while running and jumping everywhere.

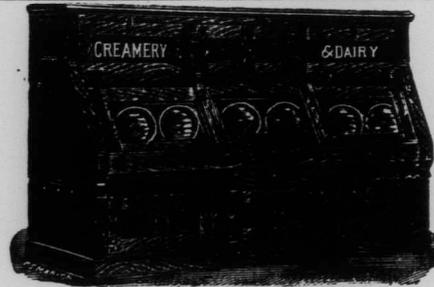
Now we might ask in what breed will we find such a beef steer? Well, there is no distinct breed of animals best for beef purposes, but any of the Shorthorn, Hereford or Aberdeen-Angus breeds will do, because they originated in England where they were bred strictly for beef purposes. These are the best breeds of to-day, and a steer of any of these breeds, and having the qualities already described, will be the most profitable beef steer.—National Provisioner.

THE PROVISION MARKETS.

TORONTO.

Trade in dressed hogs is slow and the receipts are small. Beef continues active and strong and prices for carcasses have advanced \$1 per 100 lb. Veal is selling freely and lambs are firmer. The live stock market continues stationary. Our quotations follow: Dressed hogs, \$8.75 to \$9; beef carcasses, \$8.50 to \$9.50 per 100 lb.; hind quarters, \$8.50 to \$9.50 per 100 lb.; front quarters, \$6.50 to \$7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10½ to 11½c. Live hogs: Selects, \$6.87½; lights, \$6.50 to \$6.75 per 100 lb.; choice export cattle bring \$6 to \$7.00 per 100 lb.; lights sell at \$5 to \$5.75.

Trade in provisions continues steady and the prices are unchanged. The demand for lard is good. The cold and damp weather of last week and the early part of this has been against the business. We quote: Long clear bacon, 11 to 11½c.;



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,
LONDON, ENG.

FOR

English Malt Vinegars.

Ontario Agents—

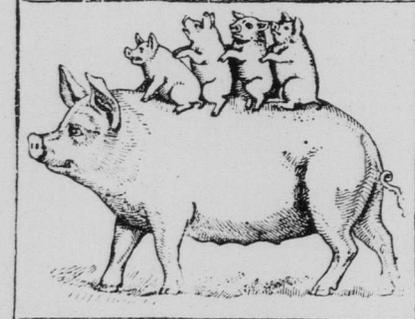
John W. Bickle & Greening,
HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

The Farmers' Co-Operative Packing Co. of Brantford, Limited.

Absolutely
Pure

Lard



Is indispensable in the kitchen, therefore an absolute necessity on the Grocer's shelves.

We Guarantee Our Lard to be Absolutely Pure

Lard in Tierces, in 50-lb. Tubs, in 20-lb. Pails,
in 5-lb. Tins, in 3-lb. Tins.

A trial order will convince you of its high quality and purity.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb., Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

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smoked breakfast bacon, 14 1/2 to 15c.; roll, 12 to 12 1/2c.; medium hams, 13 1/2 to 14c.; large hams, 12 1/2 to 13c.; shoulder hams, 11c., and backs, 14 1/2 to 15c.; Canadian heavy mess pork, \$21.50; short cut, \$23 to \$23.50; lard, in tierces, 11 to 11 1/4c. per lb.; tubs, 11 1/4 to 11 1/2c., and pails, 11 1/2 to 11 3/4c.; plate beef, \$15.

MONTREAL.

The market for almost all lines of hog products is firm. Fresh pork has been selling much better, and during the past week an active trade is reported. Smoked meats have been moving out well, as have hams and bacon. The latter is somewhat scarce at present.

Live hogs are somewhat lower in price this week, small lots selling at \$7, which was the price paid for round lots a week ago. The tendency, however, is towards a higher price, the market having become somewhat firmer, and packers being willing in some cases to pay \$7 for round lots.

In dressed hogs the demand has been good, but is falling off some, and at present the market is quieter. Butchers are now pretty well supplied, and until their stocks have been cut into pretty well, the demand will be limited. The price, however, has been steady at \$9 to \$9.50 per 100 lb., for country killed, and \$9.25 to \$9.75 per 100 lb. for fresh abattoir stock in jobbing lots. We quote as follows: Heavy Canadian short cut mess pork, \$23.75 to \$24.00; Chicago clear pork, \$26.50 for heavy and \$25.50 for medium; selected heavy short cut mess pork, bone-

less, \$22.00 to \$22.50; hams, 13 to 14 1/2c.; bacon, 15c.; lard, pure Canadian, \$2.32 1/2 to \$2.35 per pail. Fairbank's "Boar's Head" lard compound, 10c. tierce basis, with extras as follows: 60-lb. tubs, 1/4c. over tierce: 20-lb. tin pails, 1/4c.; 20-lb. wood pails, 1/2c.; 10-lb. tins, 3/8c.; 5-lb. tins, 3/4c.; 3-lb. tins, 7/8c. Snow White and Globe compound, \$1.95 per pail; Cottolene, 11 1/4c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

OTTAWA.

Ham and bacon is high in price for the best brands. Some smaller manufacturers are selling at lower prices, such as 12 1/2c. for ham and bacon, while the best quality is worth 14 to 15c.

ST. JOHN, N. B.

In barrelled meats, sale is light and the prices are high and rather firmer. In smoked meats only a retail business is done. Lard is firm at full figures. There is a fair sale. In fresh meats, beef is still held at the high figures. Lamb is quite freely offered, but at full figures. Little veal is now seen. Pork is scarce and high. We quote: American mess pork, \$23 to \$23.50; domestic mess pork, \$21.50; plate beef, Canadian, \$14 to \$14.50; clear pork, American, \$25.50; plate beef, American, \$17 to \$18; veal, 4 to 7c.; lamb, 4 to 5c.; mutton, 10 to 12c.; fresh beef, 8 to 10 1/2c.; round hogs, 7 1/2 to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12 1/4c.; compound lard, tubs, 9 1/2c.; compound lard,

pails, 9 1/4c.; refined lard compound, Fairbank's, tubs, 10 3/4 to 11c.; pails 11 1/4 to 11 1/2c.

A car of Fairbank's "Standard" lard was distributed to the trade this week.

Mr. Saunders, Calais, Maine, representing Armour & Co., has been calling on the trade.

WINNIPEG.

DRESSED MEATS — The market is firm and there is no surplus supply. Beef runs from 8 1/2 to 9 1/2c.; mutton, 13c.; lambs are still scarce at \$3.50 to \$4; veal, 8 1/2c.

CURED MEATS — The market is strong with a tendency to advance, and the trade all week has been heavy. We quote: Hams, 14 1/4c.; shoulders, 10 3/4c.; breakfast bacon, bellies, 15 1/4c.; backs 14c.; spiced rolls, 11 1/2c.; long clear, 12c.; dry, salt long clear backs, 12 1/2c.

LARD — Market normal and prices unchanged. Tierces, 11 7/8c. per lb.; 50-lb. tubs, \$6.05; 20-lb. pails, \$2.50; 10 lb. pails, \$7.60; 5 lb., \$7.70; 3-lb. pails, \$7.75.

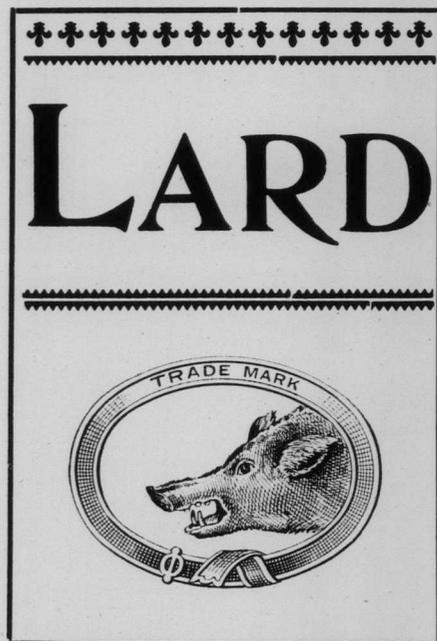
PROVISION NOTES.

The assets of A. Daoust & Co., butchers, Montreal, are to be sold.

Normandeau & Normandeau, butchers, Montreal, have dissolved.

Blake Bros., meat dealers, Charlotte-town, P. E. I., have dissolved; Patrick Blake retires.

Hilda M. Daly has registered as proprietress of J. & J. Daly, provision merchants, Quebec.



Orders can be filled by any of the leading packing houses or jobbers in Canada or direct.

We have had frequent complaints from various parts of Canada that some retailers were removing the imprint from our "Boar's Head" brand of **Refined Lard Compound** and selling it as hog lard. Our "Boar's Head" brand of **Refined Lard Compound** is superior to any hog lard that ever went over the counter, and we positively will not permit any retailer to offer it in pails unless plainly marked **Fairbank's "Boar's Head"** brand, and if sold as anything else we will prosecute the offender.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Boxes	-	50 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

THE N. K. FAIRBANK COMPANY.
Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg, Ger.

NEW TEAS

MAY PICKINGS—IN STOCK.

10	Half-Chests "Condor" I. Japan Tea	37½c.
10	" " II. "	35 c.
25	" No. 14 "	27½c.

MAY PICKINGS TO ARRIVE 10 DAYS EX STEAMER "EMPRESS OF CHINA."

10	Half-Chests "EMDAAA" Japan Tea	37½c.
7	" "Condor" III. "	32½c.
10	" " IV. "	30 c.
43	" " V. "	25 c.
20	" " X. (colored) "	27½c.

TO ARRIVE 10 DAYS EX STEAMER "VICTORIA," FROM HANKOW, CHINA.

10	Half-Chests first crop Moning Congou	20 c.
15	" " " "	15 c.

TO ARRIVE 15 DAYS FROM LONDON, ENG.

90	Cads. Imperial Gun Powder Tea	15 c.
22	Half-Chests Moyune Imperial Gun Powder Tea	16½c.
8	" " " "	18½c.
65	Cads. No. 2 Pin Head Gun Powder Tea	22½c.

IF YOU WISH TO INCREASE YOUR BUSINESS, ALWAYS KEEP IN STOCK THE FOLLOWING GOOD BRANDS:

- "Condor" Choice Japan Teas, from 20 to 40c.
- "Condor" Pure Mustard—the best—in tins and in stone jars.
- "Condor" Pure Distilled Vinegar, at 25c.
- "Condor" Baking Powder—high grade—1-lb. tins, at \$2.25.
- "EMDAAA" Extra Fine Japan Tea, 40-lb. boxes, at 37½c.
- "EMD" Pure Distilled Vinegar—the highest quality—at 30c.
- "EMD" Baking Powder—of pure Cream of Tartar—as good as the best imported, 1-lb. tins, at \$3.25 per doz.
- "Old Crow" Scientific Blend of Black Teas, in useful bronzed tins, at 17½, 20, 25, 30 and 35c. per lb.
- "Old Crow" Pure Distilled Vinegar, at 20c. per gal.
- "Old Crow" Baking Powder—high quality—1-lb. tins, at \$1.25 per doz.
- "Nectar"—the perfection of Black Teas—in lead packets, at 20, 25, 36 and 45c. per lb.
- Madam Huot's Coffee—the gem of all coffees—pure, rich, delicious—1-lb. tins, at 31c., 2-lb. at 30c. per lb.

ASK FOR MY SAMPLES.

Specialty of high-grade goods in Teas, Coffees, Spices and Vinegars, Wholesale.

E. D. MARCEAU

281-285 St. Paul Street

MONTREAL.

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HAVE YOU TRIED THE NEWEST LINE IN SWEET PICKLES?

"COLUMBIA" PICCALETTE

SWEET

"IT IS DELICIOUS"—THE JUDGMENT OF ALL WHO HAVE TASTED IT.

IT IS A TRADE-WINNER—ESPECIALLY WITH PICNICERS, CAMPERS AND SUMMER COTTAGERS.

OUR TRAVELLERS WILL SHOW YOU SAMPLES.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS AND
TEA IMPORTERS AND BLENDEES.

TORONTO.

GROCERY CLERKS' PICNIC.

THE Grocery Clerks' Association of Toronto had a most enjoyable picnic on Dominion Day at Niagara-on-the-Lake. About 80 clerks and their friends went over on the Chicora and Chippewa.

On the 9 o'clock boat a guessing contest was held that elicited considerable interest. It was confined to those wearing badges of membership of the association.

After dinner had been enjoyed at the American Hotel a football game was played on a field near Niagara Park. Sides were chosen, and the way the ball was kicked around the field was astonishing to the beholders. Several times it got through the goal. The honors of the game were conceded to Messrs. Bail, Helstrop, Turpin and H. Brett, the goal-keeper of the winning side who only allowed the ball to pass through his goal once, while it got through the other six times.

Shortly after 2 o'clock, according to the programme, there were held running and jumping contests. Several of the contests were keenly contested. The tug-of-war was exciting, as the sides were well matched; and the experience of the contestants in rolling and handling barrels of sugar and sacks of rice was apparent in their perseverance. Nineteen prizes were awarded for the races alone.

The committee of arrangements, Messrs. Bail, Turpin, Helstrop, McGrath and Anderson, are to be congratulated upon the success attending their efforts, for the clerks say it was one of the best picnics they ever had. Mr. R. H. Hudson was referee for the games, and gave satisfaction to all.

TWO NEW AGENCIES.

Mr. William H. Dunn, Montreal, has recently been appointed agent in Eastern Canada for the Borden's Condensed Milk Co., of New York. This company has bought up thirteen condensed milk com-

panies in the United States, and they now have a factory at Ingersoll, Ont., from where shipments will be made of their different brands of milk, including the "Eagle" brand. Mr. Dunn has also just been appointed the direct agent in Eastern Canada for Bendsorp's Royal Dutch cocoa. He is to be congratulated on securing these two agencies, each of which is among the best of its line in Canada.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

The Eby, Blain Co., Limited, are offering good values in green Rio coffees.

The Eby, Blain Co., Limited, have a special snap in mixed pickles in pint and quart gem jars.

R. & J. H. Simpson Co., wholesale grocers, Guelph, Ont., are receiving this week a large shipment of selected Valencia raisins, which they are offering at remarkably low prices. Quality guaranteed.

The Eby, Blain Co., Limited, are offering canned salmon for present delivery at very interesting quotations.

LEAD IN TINS OF CANNED GOODS.

A number of complaints have been received by grocers lately from their customers regarding the presence of loose pieces of lead in canned fruits and vegetables. A portion of the lead becomes detached in soldering the tin and falls into the contents of the can.

Serious results might follow should any one swallow a piece of this lead.

The packing season is near at hand and the present is therefore an opportune time for the packers to devise ways and means of remedying the evil.

OUTLOOK IN LARD PRICES.

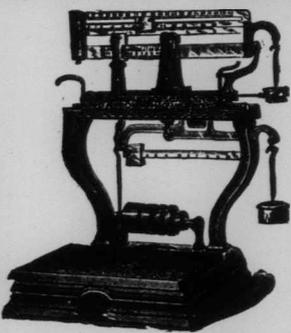
THE N. K. FAIRBANK CO., Montreal, advise us as follows, under date of July 2, in regard to the American market for hog and compound lard, and its probable effect on the Canadian market:

The week closed in the United States with 5c. advance on lard, and substantial advances in the grain market. Corn, which very positively affects the price of lard, is particularly strong, due to considerable talk of serious damage to the corn crop in some sections, notably Texas and Indian Territory.

The week's packing in the west of the United States was less than last year to the extent of 95,000 hogs, making the shortage since March 1, 1,115,000 hogs, or 15 per cent. behind last year in the same period.

Strange as it may seem in face of the foregoing, the market in Canada for hog lard is some cheaper, although good sales of compound have been maintained, and should any decline occur it will be because of a temporary lower price for hog lard, which, no doubt, will react, as the conditions that affect the price of hog lard in Canada are the same as in the States. For although the fluctuations in price do not occur simultaneously, sooner or later the effect of a firm market in the States shows its influence here. There is nothing to indicate lower prices on lard compound, except lower prices for hog lard, and the fact that compound prices in the United States are badly demoralized (as a consequence of circumstances which have no bearing on the intrinsic values), and in the event of quotations coming from the United States to Canadian trade, "Boar's Head" brand of refined lard compound would probably meet this competition; so it would be unwise for any buyer to purchase foreign goods on the temptation of a cut price. The actual price of the best cotton oil frying and shortening mediums is practically the highest of the season.

On Saturday the wife of Mr. S. H. Moore, Fern avenue, Toronto, city traveller for the Comfort Soap Co., presented her husband with triplets, two girls and a boy. The trio are rosy, healthy babies, and weigh collectively 19½ lb. THE CANADIAN GROCER joins with the young couple's numerous friends in offering their congratulations.



Carelessness.

It is safe to estimate that fully one billion dollars of Merchandise is annually given away by kind hearted merchants who have formed the habit of Down Weight. At the same ratio we figure that the Money-Weight System now in use in over one hundred thousand stores is annually saving fifteen million one hundred and twenty-five thousand dollars.

Shouldn't this convince you of its usefulness and importance in every well regulated business?

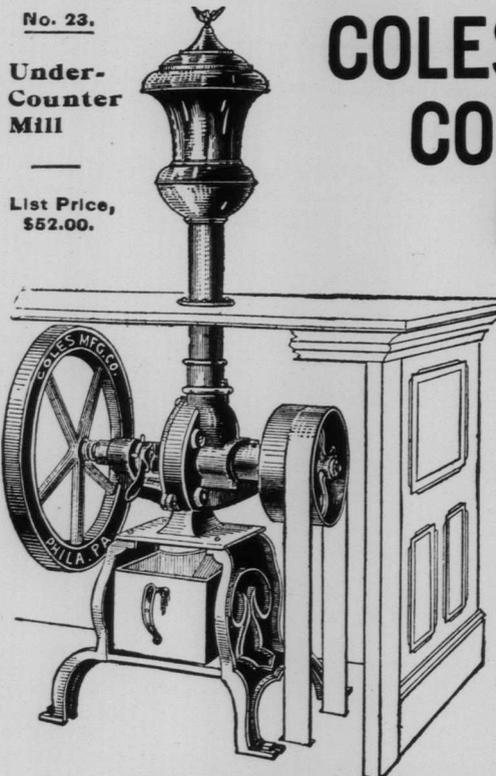
The Computing Scale Co.
DAYTON, OHIO, U.S.A., Manufacturers.

Money-Weight Scale Co., 47 State St., Chicago, Ill., Sole Distributors.
The Computing Scale Co. of Canada, Limited, 164 King St. West, Toronto, Ont.,
The Computing Scale Co. of Canada, Limited, 1662 Notre Dame St., Montreal, Que., Can.
The Computing Scale Co. of Canada, Limited, Vancouver, B.C.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

LEMONS

WE ARE OFFERING FOR SALE NOW

5,000 Boxes

Of the best selections from Spring importations,
Via Montreal. Will be pleased to quote any quantity.

Consignments of fruit
given careful attention.

**McWilliam & Everist,
TORONTO.**

L. D. Phone 645 Main.
Fruit Market 3394 Main.



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THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

THE TOURIST ASSOCIATION MOVEMENT.

CANADIANS feel a national pride in their country, a pride increasing with wider information and a more thorough knowledge of its boundless resources. The strenuous activity of its industrial enterprises throbs with a quickened pulsation under the vitalizing influence of a limitless supply. Broad harvest fields, ever extending their boundaries, flout at famine or at want. But even we Canadians are just awakening to the capabilities of the land we own.

In no country can the realization of the adage "All work and no play makes Jack a dull boy" be better attained. Canada can supply the means for rest, for recreation, as well as for work. Nature laughs in the ripples of sparkling rivers, and frowns with the grandeur of towering mountains, and teems with the life of fine old forests. Island homes give a charm and a repose to refreshing holidays.

When these advantages are seized by us, it means a vitalized energy and a freshened

zeal which represents great capital when we resume work. When these advantages are seized by strangers, it means expenditure for our good, the development of great pleasure places, and profit for the country.

The only way to attract others is to extend our reputation, to let people know about us, to acquaint them with the fact that Canada is, par excellence, the place for tourists. Tourists' associations effect the required advertising better than all other means. In previous numbers the commendable zeal of associations already formed has been noted.

Victoria has taken the lead on the Canadian Pacific Coast, but others have been formed at Nelson and New Denver, and Vancouver is agitating for one.

The formation of tourist associations diverts from other quarters to our own districts much of the summer expenditure of wealthy outsiders.

THE RIGHT VOCATION.

NEXT to the possession of enterprise and energy that will not be balked by obstacles, there is nothing more necessary to success in life than the choice of vocation.

Unless there is adaptability there can scarcely be success. It is better to be a first-class bootblack than a poor lawyer. One of the evidences of this is to be seen in the experience of a certain New York bootblack.

Eighteen years ago he began business in that city. His outfit consisted of the usual bootblackening kit slung across his shoulder. He was industrious as well as ambitious, and he finally secured a stand in the Produce Exchange building, and became known as "Tony, the Bootblack." Eventually he had stands in other buildings throughout the city besides, and it came out in court the other day that he was now worth \$1,000,000.

It should be stated that all this million dollars was not made by blacking boots, but he saved a large sum of money from his work, and with the money thus saved he did some speculating, and with successful results.

Possibly, if Tony had gone into any other vocation than blackening boots he would have been a failure rather than a success.

THE STRONG EGG MARKET.

THE Toronto egg market continues strong. Quotations this week are 14½ to 15c. per doz. for fresh eggs, against 11 to 11½c. for the same period last year; and there are yet no signs of a decline in value. On the contrary, it looks as if eggs will continue high all season.

The causes of this firm tone in egg circles are not easily explained. The receipts and the amount of stocks in store seem to be large. The season opened two weeks earlier, and for the first week or so the prices were weak. Merchants and exporters commenced pickling operations and the prices went up and stayed high until the present time.

It is said that there has been much competition among local buyers for this product for purposes of pickling and cold storage. Not so many have been placed in pickle this year, but reports say that large quantities have been laid away in cold storage, a thing that could not be done last year through lack of proper facilities. More people also are in the egg pickling, cold-storing and exporting business this year than last, and the result has been that the competition has forced the prices up to their limit.

Another important factor in sustaining the high prices of eggs is the strong market for beef and pork. Farmers find that it pays better to consume their eggs and sell their hogs and cattle for export, instead of selling their eggs, as heretofore, and eating pork and beef. The home consumption has been large all round, owing to the strong meat market, thus leaving fewer eggs for pickling and cold-storage purposes.

Reports from Great Britain do not show a strong market there for eggs. A letter recently received by an egg exporter says that in Liverpool first-class Russian eggs can be bought at from 4s. 10d. to 5s. 6d. The former is equal to 12c. and the latter 13 to 20c. per doz. Here competition has forced prices up to 14 and 15c. for eggs just as they run, and it is rather a singular condition of our market for us to pay more for stock to the stores than they can be bought for to-day at current market rates in Liverpool.

THE ALL-POWERFUL SUGAR INTERESTS.

WHILE the sugar market in the United States may at times be weak, the sugar interests there appear to be always strong. At least, this appears to be the experience of recent years.

The well-known power of the Trust has been time and again exemplified in influencing Congress in legislative matters. And during the last two or three years, since the question of securing treaties with the different islands in the West Indies came up, the influence of the cane sugar producers of Louisiana has been more than once in evidence in preventing the ratification of the proposed treaties.

Now another branch of sugar industry has come greatly into evidence, namely, that of the beet-sugar industry, in preventing the ratification of the proposed treaty with Cuba. This treaty only proposed a reduction of 20 per cent. on Cuban products, which, of course, means sugar principally.

This is the same reduction that was proposed by the Dingley tariff. At that time there was no beet-sugar industry, and the opposition was not strong enough to prevent the proposal becoming law. Now, of course, the case is different.

It may perhaps be interesting to know that according to the last census there were 31 establishments making beet-root sugar, the invested capital of which was nearly \$21,000,000. The average number of wage-earners was less than 2,000, and the wages paid a little over \$2,000,000.

This industry, comparatively small as its employes are, has, for the present Congress at any rate, succeeded in preventing the treaty being ratified in spite of the strong influence of President Roosevelt, who was in favor of liberal concessions being granted to the new Republic, which was four years ago liberated from Spanish rule by the United States.

The cane-sugar interests in the United States appear to have held aloof in the present contest between the beet-sugar men and the advocates of reciprocity with Cuba, while the Sugar Trust is preaching free sugar, its idea being, of course, to deprive the beet-sugar industry of the protection of the tariff.

In Canada, or, more correctly speaking, in the Province of Ontario, the beet-root sugar industry is beginning to develop. There are four or five refineries under way. It is to be hoped that the industry in Canada will not, like that in the neighboring Republic, exercise its influence in preventing Parliament from passing necessary legislation which would be to the general welfare of the country.

BOARDS OF TRADE AND LABOR TROUBLES.

THE successful manner in which the representatives of the Toronto Board of Trade carried on the negotiations which brought about a settlement of the street railway strike in Toronto, has emphasized the importance of the Toronto Board of Trade as a medium of conciliation in labor disputes.

The Toronto Board of Trade, as all other boards of trade, is essentially a representative business body, and no one knows better than its members the evil effects of strikes, for no one certainly suffers more, next to the families of the strikers, than the business interests of a community in which there is an open rupture between capital and labor.

Some years ago the Toronto Board of Trade obtained certain powers to enable it to act as a board of conciliation in regard to disputes of various kinds, but hitherto its work in this direction has been of little importance, and certainly has never attracted as much attention as its recent successful efforts in regard to the street railway strike in Toronto.

The London Chamber of Commerce has for some years done a great deal of good work in the way of conciliation, and there is no reason why such important boards of trade as those of Toronto and Montreal should not be as useful.

No one is certainly more competent than business men to adjudicate upon such questions as are embraced in disputes between capital and labor. They do not look at the questions in dispute from a technical standpoint, nor are they influenced by fine points of law. They look at it from a bus-

iness and common-sense standpoint and act accordingly.

It is to be hoped that the experience of the Toronto Board of Trade will inspire other boards of trade throughout the country to emulate its example in the matter of local disputes between capital and labor.

THE LOBSTER INDUSTRY.

A DESPATCH from Ottawa a few days ago said that the Government had decided to extend for this season the time during which lobsters could be taken in the Maritime Provinces. This will be welcome news to those engaged in the industry, in view of the fact that the present season has so far been an unsatisfactory one, on account of the lightness of the catch.

This action of the Government again draws attention to one of our most important industries. According to the Statistical Year Book for 1901, the total value of the catch of lobsters in the four Provinces, Quebec, Nova Scotia and New Brunswick and Prince Edward Island, is a little over \$3,000,000; the number of 1-lb. cans put up is 10,548,290, valued at \$2,109,655, and the number of canneries, 119. The total number of persons employed in the lobster industry is over 18,000, while the aggregate value of the different plants is about \$1,500,000.

The lobster fishing industry in the United States has become almost a thing of the past, and there is great danger that the industry in Canada will also fail, unless some scheme is devised whereby this industry will be saved.

The Canadian Government has given a great deal of attention to the matter and various experts have been engaged in trying to devise ways and means of perpetuating the industry. The fishing at present is carried on in comparatively shallow water, but it is held by fishery experts that there are two species of lobster. One is found in shallow water, and the other in the deep sea. It is to this latter lobster, which is held to be as good as that which is at present caught in the shallow water, that attention is at present being given. The difficulty, it seems, is of securing the fish in the deep waters. It goes without saying that there is a general hope that the desired ways and means will be finally discovered.

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TRADE IN COUNTRIES OTHER THAN OUR OWN.

UNITED STATES CORN PACK.

PRIVATE mail advices from corn-packing sections in the United States say that the outlook for the coming corn pack is poor. The letter states: "Cool weather has interfered with the growth seriously, and in some sections the prospects do not favor more than 80 per cent. of an average pack, as a great deal of replanting has been done which will hardly come to maturity before the close of the season."

CURRANTS IN NEW YORK.

Spot stocks of currants were increased today by the arrival from Greece ex Georgia of 3,403 bbls., 1,815 half-cases and 100 quarter-cases. In view of the already large stocks and slack buying interest the arrival, while at the moment affecting the situation but slightly, is conceded in some quarters to be a somewhat depressing factor. Today business in the article was light, and, while holders quoted $4\frac{3}{4}$ c., it is believed that a firm offer a shade under this figure would purchase in several quarters.—New York Journal of Commerce, June 30.

DAMAGED RICE CROP.

New Orleans advices say that the rice crop in Louisiana has been damaged at least 25 per cent. by the prolonged drouth. The rains of Friday have benefited the sugar cane and saved the crop, but the rice crop is too far advanced, harvesting having begun in many localities. Salt water from the Gulf entered the bayous and streams in the rice district and made it impossible for the pumping plants to pump the water into the irrigating canals. As a result the rice was permitted to parch under the burning sun, and much of it is ruined. The experience of the present season will have the effect of causing all of the large planters to abandon the water supply from bayous and make them sink deep artesian wells for irrigating purposes.

CANNED SALMON IN LONDON.

The salmon market remains very firm, and though market transactions are not on a large scale, a fair amount of business has been done, more especially in Fraser flats. Fraser River talls are in exceedingly small supply, and holders of these goods are inclined to advance prices still further. The cheapest grade of salmon at the present moment is the finer quality of Alaska, which as yet show only a small, if any, improvement in value. This class of goods on present valuations is not only the cheapest line of canned provisions offering, but should prove the most profitable to the

retailer; and, although buyers up to the present have only been filling their requirements on the hand-to-mouth principle, it becomes now a question whether it would not be wiser to hold larger stocks, as there is a possibility of quotations advancing any moment.—Produce Markets' Review, June 14.

SITUATION IN CURRANTS.

There is a better general demand for currants, resulting in market operations of a more liberal character than last week. Prices are now sufficiently reasonable to induce some measure of confidence among traders generally as regards, at least, the immediate future, whatever the new season—still some three months distant—may bring forth. The late arrivals of better fruit have been very welcome at the reasonable prices asked, and have met with a good reception. One further shipment of about 400 tons, which may also be reasonably expected to include some good fruit, is due to arrive in about a fortnight. A definite report as to the new crop, received viva voce from a very reliable authority, who travelled through the growing districts at the end of last week, is as follows: "The only damage which has occurred has been in the Campos (Amalias), Pyrgos and Zante vineyards, and may be considered to have so far reduced the yield by some 10,000 tons. There are at present no indications of further damage, but the risks continue unabated from now until the fruit is actually gathered. Should circumstances be favorable, a fairly large yield of excellent quality may be expected."—Produce Merchants' Review, June 14.

THE PEA PACK IN THE UNITED STATES.

The situation in peas will be one remarkable in the history of pea packing. It would seem that this staple is seeking to emulate tomatoes in respect to value, and fine grades of peas are almost daily advancing in price. It is now carefully calculated by experts that there will be, for the next 12 months a shortage in the supply of sifted and extra sifted peas of all kinds. The pea crop of the Chesapeake region is virtually a thing of the past for this year; that of New York State only began to come to the packers last week, and is known to be seriously injured, which injury, coming on a retarded crop, is almost certain to reproduce in that State the conditions which have caused the shortage in the finer grades of peas. Wisconsin is even in a worse condition than New York, and the middle section of the West is not regarded as a producer of fine peas; hence the outlook for a supply

of fine grades of peas is quite gloomy. On this calculation, all the finer grades have advanced in price, and, we believe, will continue to further advance. Even in marrowfats, the fine grades are as scarce as in the early June varieties, and, on an average, peas will be good stock for the next twelve months.—The Trade, Baltimore, Md.

IT IS A TAX ON PEDDLERS.

In a recent issue reference was made to a tax which the city of Quebec proposed to place on commercial travellers. It turns out, however, according to an explanation which has been furnished by the authorities of that city, that the tax is not aimed against the regular commercial traveller, but is to apply to what are commonly called peddlers.

Peddlers, as we all know, contribute very little towards the support of the municipality, while they frequently do a great deal to disturb trade and the profits of the legitimate merchant. While the Quebec tax of \$300 may be excessive, it is obvious to everyone in business that the ordinary peddler should be made to pay at least a fair tax.

TRADE ITEMS OF INTEREST.

A new syrup factory is being built at Ninga, Man., to make syrup out of sugar beets.

The new cheese-curing station erected at Brockville, Ont., by the Dominion Government has been completed and opened.

Reports from the Skeena River, B.C., state that salmon fishing there is opening up nicely, and all the canneries are in operation.

Miss Hilda Mary Daly will do business in Quebec as victualler under the style of J. & J. Daly, and has filed a declaration to that effect.

The Woodworth Company are preparing to erect a two-storey brick building at Sydney, C.B., for the purpose of handling the fruit business of the firm.

The grocery department of A. T. Button's store at Uxbridge, Ont., was recently burned entailing a loss of \$12,000 to \$15,000 on the building and stock; the insurance was \$8,000.

The "Salada" Tea Co. for a month back have been working every night until 10 or 11 o'clock to keep up with orders. They report that they never had such an increase in their business as during the last two months.

The Decline and Fall of Japan

teas. The imports into Canada of Japan tea have declined since 1899 over

4 Million Lbs.

From 11,667,757 lbs. in 1899 down to 7,528,309 lbs. in 1901

and all the time "**SALADA**" Ceylon Green Tea is making **gigantic** strides.

Are you getting your share of the new trade? If not a postal will bring you valuable particulars.

Address "**SALADA**," Toronto or Montreal.

Offices at Boston, Buffalo, Pittsburg, Detroit, Philadelphia, Cleveland, New York, Washington, Newfoundland, Toledo, Wheeling, W. Va.

A POPULAR ARTICLE

CELLULOID STARCH

Don't let your stock get low in hot weather.

THE BRANTFORD STARCH WORKS, Limited, BRANTFORD.
CANADIAN PRODUCERS.

The Canada Biscuit Co., LIMITED,
King and Bathurst Sts., Toronto.

Manufacturers of High-Grade

BISCUITS, CONFECTIONERY, JAMS and JELLIES.



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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, July 3, 1902.

GROCERIES.

TRADE in groceries continues to keep up fairly well notwithstanding the cold and wet weather of last and the early part of this week. The dullness pervading the local sugar market has been mainly owing to these unfavorable weather conditions, which keep back the ripening of the fruit. The prices of corn and peas, in sympathy with the late advances in canned tomatoes, have stiffened, peas being now 2½c. higher than last week. There has been an advance in fine raisins of ¼ to 1c. per lb., and the market for them is active and strong, with small stocks on hand. Business in Indian and Ceylon teas keeps up fairly well, but China teas are scarce on the local market, and China greens are held at high figures. The coffee situation shows a fair demand for green Rios and roasted coffees. Rice and tapioca continue to move quietly. Little is being done in syrups and molasses, the prices of which are unchanged.

CANNED GOODS.

The demand for all classes of canned goods this week has been not quite so active as last week. The late advances in tomatoes have been maintained, and this has affected the prices of corn and peas, which latter are held firmly at 82½c. and upwards, an appreciation of 2½c. over the prices of a week ago. Some houses are demanding even higher prices than those quoted above for peas, and one or two have advanced to 70c., their prices of corn. Others, however, while holding the latter firmly, have made no quotable difference in prices. Our quotations are \$1.10 and upwards for tomatoes, 82½c. and upwards for peas, and 65 to 70c. for corn. In fruits, trade has been fair. Some new strawberries are quoted to arrive at \$1.50 to \$1.75. The demand for canned meats is moderate, and prices are steadily maintained. Salmon still shows activity, and the new catch of lobsters are now on the market. The first of the new kippered herring are expected to arrive this week. We quote as follows: Fraser River sockeye, \$1.42½ for five-case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15, according to quality, and canned haddies, \$1 to \$1.10.

COFFEES.

There has been a light local demand for green Rios; the market for mild greens is dull, and roasted coffees show fair activity. The outside markets continue quiet with a tendency to sag. The European markets still show signs of weakness, which is ascribed to large receipts of coffee at Rio and Santos. Our quotations are now as follows: Green Rio, No. 7, 7½c.; No. 6, 8c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

The local market for nuts is still without features and the movement from

stock is very small. There has been a recent advance in the outside markets, which has been firmly maintained.

RICE AND TAPIOCA.

The local trade doing in rices continues fair and tapioca is steady and unchanged. The outside market reports indicate that rice is firm, with a steady demand for the better grades. After the recent rains in the Southern States, the general impression is that the outlook for a good crop of rice in that quarter is more promising. Tapioca outside was quiet and slightly easier for shipment.

SYRUPS AND MOLASSES.

Not much trade is being done here in either syrups or molasses, which continue unchanged in price. Outside reports tell of steady markets for the grocery grades of New Orleans molasses, a decidedly limited business, light offerings, and only a moderate call for deliveries on outstanding contracts. The tone of the outside syrup market holds steady. We quote as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

SPICES.

The local trade is quiet and unchanged. No important changes have occurred in

See pages 35 and 36 for
Toronto, Montreal, St. John
and Halifax prices current.

the foreign markets. The prices of pepper are steady, and ginger is reported strong.

SUGAR.

The stagnant tone of the sugar market was more pronounced at the beginning of this week owing to the unfavorable weather delaying the ripening of fruits. Prices are weak, with no perceptible change over the quotations of a week ago. London, Eng., advices report a dull and easy market for beet sugar at unchanged prices, and cane continues without change. There was a slight declension in the prices of raws in the United States last week, the change being from 3-16 to ¼c., but refined remained steady. The total meltings in the Republic were 33,000 tons, and the receipts were 41,030 tons, making the total stock in the four United States ports 130,620 tons, as against 119,590 tons last week and 270,799 tons last year. The decline in raw sugars followed the decision at Washington to do nothing for Cuba, at the present Congress. This made holders of Cuban sugars discouraged and anxious to sell. Buyers, having sufficient supplies, were disinclined to buy, and so few sales were accomplished, and all showed a reduction in prices below the

lowest heretofore reached. The sugars are being pressed for sale faster than they are needed, and, as the refiners must carry them meanwhile, a reduction in price is necessary to offset the storage expenses. There has been an increase in the receipts from Cuba, and the exports from the island are 173,000 tons, as against 12,300 tons for the same week last year. The free selling of Cuban sugars will undoubtedly continue, and the general situation is not reassuring. The total stocks of sugar in the United States and Cuba together last week amounted to 552,620 tons, against 553,590 tons last week, and 112,081 tons last year, an increase of 110,539 tons over last year.

TEAS.

The Eastern tea markets are reported as holding firm. The London, England, markets show a widening in the difference in price between good and common Indian teas, the tendency of the former being to advance, and of the latter to recede in value. The few new season's teas brought forward attracted but little attention, being only of ordinary quality. A further weakness was shown in low-class Ceylon teas, that have been gradually falling in value for some weeks past, but fully maintained were the higher prices lately ruling for good and fine teas. Slowness in sales of the low grades of Java teas were reported, and the better kinds were fairly steady. The local tea market is experiencing a fair demand for Indian and Ceylon teas, and very little is doing in China teas, the market being completely bare of all kinds of China greens, and what few are on hand are held at almost prohibitive prices. The primary Japan tea market being still high nothing can be purchased locally on spot in Japans under 17c. This marks an advance of 2c. in the common grades of Japan teas.

FOREIGN DRIED FRUITS.

CURRENTS.—There is an easy feeling in the outside currant markets, and favorable crop reports continue to arrive from Greece. Locally, the movement is free. We quote: Filiatras, 5¾ to 6c., and Patras, 6¼ to 7c.

VALENCIA RAISINS.—The market here continues bare, and quotations are unchanged at 8c. up for selects.

DATES.—The local date market continues moderately active, and the prices are unchanged. Dates in bulk are quoted at 4½c., and in packages at 6¼ to 6½c.

PRUNES.—The demand for prunes is somewhat light. The tone of the outside market is healthy with fair transactions recorded, and quotations are: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

CALIFORNIAN EVAPORATED FRUITS.—The market here is inactive and the prices steady. Our quotations are now as follows: 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. New Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50-lb. boxes, and 7½c. in 25-lb. boxes in carload lots.

GREEN FRUITS.

The wet weather at the beginning of the week considerably decreased the receipts of strawberries, cherries and other small fruits at the local market, but trade has shown healthy signs of improving with the advent of fine weather. New potatoes and red currants are now on the market and the trade doing in them is sufficient to absorb all the stock offered. Strawberries are worth from 4 to 5½c. by the case; cherries, poorer grade, 75c., and better grades, \$1.30 to \$1.40 per basket; red currants, 65 to 75c. per basket; new potatoes, \$1.10 to \$1.20 per bush.; tomatoes, \$1.20 per case; canteloupes, \$5 per case; watermelons, 40 to 45c. each; cucumbers, \$2 per crate; cabbage, \$1.75 to \$2 per crate; beans, \$2 to \$2.25 per basket; pine-apples, \$3.50 per crate; bananas, 75c. to \$1.25 for seconds and \$1.25 to \$1.75 for firsts; oranges, Californian late Valencias, \$5.25 to \$5.50 per case, and Messinaemons, \$2.25 to \$3.50 per case.

VEGETABLES.

No improvement has been noted in business in vegetables, which in common with fruits have been dull by reason of the bad weather. Rhubarb will soon be done and old potatoes are scarce. The retail price of the latter has advanced 15c. per bag. We quote: Green onions, 8 to 15c. per doz.; rhubarb, 15 to 20c. per doz.; lettuce, 15 to 25c. per doz.; radishes, 20 to 30c.; mint and parsley, 20 to 25c.; turnips, 40c. per doz.; cauliflower, 50c. to \$1 per doz.; cabbage, 60c. to \$1; carrots, 30c. per doz.; beets, 40 to 50c. per doz.; peas, 40c. per peck; new potatoes, \$2 to \$2.15 per bag; old potatoes, \$1.25 per bag; spinach, 50c. per bush.; dry onions, \$3.50 per sack.

COUNTRY PRODUCE.

EGGS—The market for these remains strong and the receipts are moderate; 15c. per doz. will be paid for eggs of good quality on arrival, and 16c. is the price to the retailer.

BEANS—This line is still quiet and prices are unchanged. Quotations are \$1.30 per bushel for hand-picked beans.

HONEY—The demand for honey is light. Quotations follow: Honey in 6c-lb. tins, 9½ to 10c.; less quantities, 10 to 11c.; combs, \$2 to \$3 per doz.

DRIED AND EVAPORATED APPLES—Dried apples are very dull at 5 to 6c. per lb., and the market is cleaned out of evaporated.

HAY—The receipts of hay have been fair and the prices are steady at \$10.50 per ton for hay of choice quality.

POTATOES—The between-season in this line is now on and the old potatoes are about done. The offerings are light and

prices have advanced to 90 to 95c. per bag on track.

BUTTER AND CHEESE.

BUTTER—The butter market continues steady, with a good amount of choice dairy stuff in tubs coming forward. The demand from Great Britain during the week for creamery butter has not been so brisk as heretofore, but no serious falling off is apprehended. This declension is accounted for by the fact that large stocks had been laid in over there to tide over the Coronation festivities. We quote: Choice 1-lb. prints, 15 to 16c.; large rolls, 15c.; tubs, best quality, 15 to 15½c.; large rolls, medium grade, 12 to 14c., and tubs, medium grade, 12 to 14c. per lb. Creamery prints are worth 19 to 20c., and creamery solids, 19c. per lb.

CHEESE—The cheese situation is unchanged, and prices rule about the same as a week ago. The local demand is quiet, and not many inquiries are reported to have been received from the Old Country. Sales continue at the factories at prices ranging from 9¼ to 9½c. per lb., and the local quotations are 10 to 10¼c.

FISH.

The movement in fish continues brisk. The only change is an advance of 1 to 1½c. in trout, which are lately quite scarce. The supply of other lines of fish is quite sufficient to meet the demand. We quote as follows: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 7½ to 8c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.; eastern salmon, 25 to 30c.; speckled trout, 25c.; halibut, 15c.; Niagara whitefish, 9c. per lb.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—The market this week for Manitoba and Northern wheats is 1c. higher all around, the result of advances in Chicago. The world's visible supply is now below 20,000,000 bush. Our quotations are: Manitoba No. 1 hard, 86c.; No. 1 Northern, 84c., and No. 2 Northern, 83c. Locally, prices on the St. Lawrence market are steady. White wheat sold at 80 to 83½c.; red wheat, 75 to 79c.; goose, 69½c., and oats, 49½ to 50c. per bush.

FLOUR—There has been a better business done in flour with the advancement in the prices of wheat and the market rules strong. The prices are unchanged. Quotations are as follows: Ontario patents, in bags, \$3.60 to \$3.75; Hungarian patents, \$4 to \$4.15; Manitoba bakers', \$3.70 to \$3.85; straight roller, \$3.30 to \$3.40 per bbl. in Toronto.

BREAKFAST FOODS—There has been no change in these which are only in

moderate demand owing to the warmth of the weather. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, \$5.20; standard rolled oats in carlots on track here, \$4.90 per bbl.; in wood, 10c. extra; broken lots are 20c. per bbl. extra; rolled wheat, \$2.40 in 100-lb. bbl.; cornmeal, \$3.60; split peas, \$4.75; pot barley, \$4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—There are no new features in this market to report. Quotations are as follows: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 8½c.

SKINS—A change in the method of buying calfskins has been inaugurated amongst the local dealers owing to the poor condition of some of the skins arriving. We quote: Veal skins, 6 to 14 lb. inclusive, No. 1, 10c.; No. 2, 8c.; do., 15 to 20 lb. inclusive, No. 1, 9c.; No. 2, 7c.; deacons (dairies), 60 to 70c. each; sheepskins, 80c. to \$1; shearlings, 20c.

WOOL—The wool business continues very dull and the prices are very weak at 13c. for fleece wool and 7c. per lb. for unwashed.

TALLOW—The scarcity of this article is still a feature. Quotations are 6¼ to 6½c. per lb.

MARKET NOTES.

Canned peas have gone up 2½c.

Fine raisins have been advanced ¾ to 1c. per lb.

The prices of potatoes have advanced 10 to 15c. per bag.

There has been an appreciation of 2c. in the lower grades of Japan teas.

Manitoba and Northern wheats have appreciated 1c. per bush. all around.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

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GROCERY STORE, WITH DWELLING. THE location is good and there is a good business being done. FERGUSON & Co., 399 Richmond street, London, Ont. (25-41)

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Fruit and Commission Merchants.

Special attention given Mail and
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Your consignments, produce and fruit
carefully handled.

WRITE US FOR PRICE LISTS.

QUEBEC MARKETS.

Montreal, July 3, 1902.

GROCERIES.

DURING the past fortnight the gro-
cery trade has been somewhat
broken into by the preparations
made for a holiday on Coronation Day,
and by the holiday on Dominion Day,
which was pretty generally observed.
This has brought on a rush of business
on two or three other days of the week,
but on the whole the volume of trade
has kept about up to the average. Whole-
sale grocers have again advanced the
price of American pork, this time 75c.,
and medium to heavy is now quoted at
\$26 and \$27 respectively. Sisal rope has
gone up ¼c. per lb. There has also been
an advance in Clark's canned meats, the
1-lb. tins being 15c. higher and 2-lb. tins,
30c. higher. Union salad oil has advan-
ced, and is now quoted between 90 and
95c. in barrel lots, and \$1.05 to \$1.10 in
less than barrel lots.

SUGAR.

The sugar market remains about the
same as at our last report. There was
an inclination on the part of one refiner
here to reduce prices again in sympathy
with the New York market, but this idea
was finally abandoned, and the price of
granulated sugar is still quoted at \$3.65
and yellows, at \$3 to \$3.55. Business is
still quiet.

TEAS.

The local tea market is fairly active,
and trade with points in the country has
much improved. The high price and
firm feeling in the Japan market is hav-
ing its effect on buyers here, in that they
are willing to give good prices for any
of last year's teas on the market. June
pickings will likely be as high as the first
garden pickings in price. Green teas are
still firm.

SYRUPS AND MOLASSES.

Shipments of Barbados molasses have
continued to arrive freely, and stocks are
accumulating. The demand is still small,
and both wholesale and retail trade are
buying in small lots for immediate re-
quirements. The demand will not likely
improve to any extent until fall. The
price now quoted for Barbados molasses
by jobbers is 23 to 24c., according to the
quality: Antigua, 24c.; Porto Rico, 38c.
for finest. In corn syrups the market is
dull and featureless, and nominal prices
are as follows: 3¼c. in bbls.; 3½c. in
¼ bbls.; 3¾c. in ¼ bbls.; \$1.60 in 38½-lb.
and \$1.20 in 25-lb. pails.

CANNED GOODS.

There has been a good demand for can-
ned vegetables and meats. The prices of
Clark's canned meats have been advan-
ced by 15c. for the 1-lb., and 30c. for the
2-lb. tins. Gallon apples are exceedingly
scarce, and the supply on the market is
diminishing quickly. They are now being
quoted by jobbers at \$2.95 to \$3, and
our quotations are as follows: Peas,
82½c. to \$1.15; corn, 80c.; tomatoes,
97½c. to \$1.00; gallon apples, \$2.95 to
\$3.00; 3-lb. apples, \$1.10. Salmon, pink,
92 to 95c.; spring, \$1.25; Rivers Inlet,
red sockeye, \$1.30; Fraser River red
sockeye, \$1.40.

SPICES.

The firm feeling in the spice market is
retained this week. A fairly good trade
is doing, considering the season. We
quote: Nutmegs, 30 to 55c. per lb., as

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The AMERICAN TOBACCO CO.
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Are sold by all the Leading Wholesale Houses:
CUT TOBACCO

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RIChMOND STRAIGHT CUT,
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Manufacturers and Shippers.

WINNIPEG, MAN.

to size: penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

The demand for both the above lines continues good. There is no important change to report, and our quotations are now as follows: B rice, in bags, \$3.92½; in ½ bags, \$3.97½; in ¼ bags, \$3.12½; in pockets, \$3.17½. In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92½ in bags; \$2.97½ in ½ bags; \$3.02½ in ¼ bags, and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3½ to 3¾c.

FOREIGN DRIED FRUITS.

CURRENTS.—The new currant market has opened earlier than usual, and at low prices, namely, 13s., cost and freight, for fine Filiatras, for shipment by the first direct steamer. The gloomy forecasts regarding the crop have happily not turned out true, and it is reported that the crop is a good one. Locally, though prices are easy, there is no change that can be quoted, and quotations follow: Fine Filiatras, 5½ to 5¾c. in ½ cases; cleaned, 5½ to 5¾c.; 1-lb. cartons, 7¼ to 7½c.; finest Vostizzas, 7½c.

VALENCIA RAISINS.—Owing to the scant supplies the business doing in this line is of small volume. Layers are practically out of the market, and only a small amount of fine off-stalk can be had. The usual amount of low-grade stuff is on the market. Prices are nominally as follows: Finest off-stalk, 6½c.; selected, 6½c.; layers, 7¼ to 7½c. per lb.

SULTANA RAISINS.—A fair amount of business is doing at 9c. per lb.

CANDIED PEELS.—These are quoted lower this week. Trade is fair. Citron peel sells at 15c.; orange peel at 11c., and lemon peel at 10½c. per lb.

MALAGA RAISINS.—These are moving out fairly well at steady and unchanged prices. Our quotations are now as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

DATES.—There is a fair demand. Hal-lowes are quoted ¼c. lower this week, and now sell at 4¼c. per lb.

FIGS.—There is no business being done in figs. The market is absolutely bare. A few orders have been taken for import at low prices.

CALIFORNIAN RAISINS.—Trade continues fair, and prices are steady. Seeded raisins are quoted at 9¼ to 9½c. per lb.

PRUNES.—We hear of some slight concessions made from the opening prices. There is a steady and good demand locally for prunes. Prices are unchanged on this market, as follows: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The market is quiet but steady. We quote: Apricots, 14½c.; peaches, 10½c., and pears, 10c.

NUTS

The trade in most lines of nuts remains quiet. Peanuts have taken a further ad-

vance of ¼c., and are now worth 8 to 12½c., according to the brand. F. Baller & Co., Messina, report a stronger market for filberts, both spot and new crop, and prices have advanced for prompt shipment by 2s. per bale. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 15 to 16c.; shelled almonds, 21½ to 25c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The postponement of the Coronation and consequent desertion of the city by so many hundreds of thousands of people, who are greater butter consumers than the English people themselves, must leave the market in England in bad shape. Stocks were very heavy, and already efforts are being made to dispose of it at reduced prices. This state of affairs will keep this market down also. The market here is rather weak at present, 20 to 20½c. being paid for finest creamery, the latter price being paid only to pet factories. Good to fine creamery is also lower, and is worth from 19 to 19½c. Dairy has not changed in price, and we quote: Eastern Townships, 17½ to 18½c., and western, 16 to 17½c.

CHEESE.—The cheese market remains practically unchanged, and our quotations are as follows: Finest Ontario, 9¾ to 9¾c.; finest townships, 9½ to 9¾c.; finest Quebecs, 9¾ to 9¾c.; undergrades, 8½ to 8¾c.

COUNTRY PRODUCE.

EGGS.—Business in eggs is somewhat quiet, and the prices are unchanged from those of last week, namely, 13½ to 13¾c. for round lots of straight receipts, and 12½ to 13c. for No. 2 stock, according to quality.

POTATOES.—Since our last report potatoes have advanced 10c., and are now quoted at 95c. to \$1.05 per bag, in carlots. Jobbing lots sell at \$1.15 to \$1.20 per bag. The market is still firm, but at the advanced price trade has not been so active.

HONEY.—The market is dull and featureless, and we quote: White clover, comb, 13 to 14c.; tinged, 10 to 11c.; strained, 9 to 10c.; buckwheat honey in comb, 9 to 10c.; extracted, 7 to 8c.

BEANS.—The price of beans dropped to \$1.20 to \$1.25, for jobbing lots, but since the decline the market has shown more steadiness.

MAPLE PRODUCTS.—No change in prices has been made, and the market remains very quiet. We quote as follows: Syrup, in large tins, 70 to 80c.; in small tins, 50 to 60c. Sugar is selling at 7 to 9c. per lb.

ASHES.—Nothing new has occurred in this market, which is very quiet. Our quotations are: Firsts, \$4.15 to \$4.20; seconds, \$3.70 to \$3.75; pearls, \$6 per 100 lb.

GREEN FRUITS.

All lines of seasonable fruits have commenced to move fairly well, and this week we have to report an active market. The strawberry season has been a very satisfactory one. A good demand was experienced, and the market was not glutted, on account of the chilly weather which prevailed. Canadian cucumbers are on the market in fair supply, and sell at 35 to 65c. per dozen. Our quotations are as follows: Jamaica oranges, in barrels, \$4.50 to \$4.75; in boxes, \$2.75; Valencia oranges, 420's, \$5.75; 420's, Jumbo, \$6.50; 714's, \$6.50; Messina lemons, \$2 to \$3 per box; pineapples, 6¼ to

16c.; Canadian apples, \$5 to \$6.50 per bbl.; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2, and eight hands, \$1 to \$1.50; sweet potatoes, Vine-lands, \$5.50 to \$6; grape fruit, \$4.25 to \$5 per box; Florida tomatoes, \$3.25 to \$3.75 per crate; radishes, 15c. per doz.; spinach, \$2.00 per barrel; strawberries, 8 to 12c. per box; asparagus, 40 cents per bunch; Boston lettuce, 35c. per dozen; Canadian spinach, \$2.00 per barrel; Egyptian onions, 3¼c. per lb.; Canadian cucumbers, 35 to 60c. per dozen; wax beans, \$2.50 per basket; green beans, \$3 per basket; cabbage, \$3; Californian cherries, \$2 to \$2.50 per box.

FISH.

Fresh fish continues in good demand, and prices have kept steady throughout the week. Business in prepared fish is reported very satisfactory. We quote: Haddies, 7 to 7½c.; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½ to 4c. per lb.; whitefish, 7½c.; dore, 7½c.; pike, 6c.; halibut, 10 to 12c.; salmon, 12 to 13c.; trout, large and medium, 7½c.; No. 1 herring, Nova Scotian, \$4.75 to \$5.25 per bbl., and \$2.50 per ½ bbl.; No. 1 Holland herring, \$6.50 per ½ bbl.; No. 1 Scotch herring, \$6.50 per ½ bbl., and 95c. per keg; Holland herring, 75c. per keg; No. 1 green codfish, \$5 per bbl.; mackerel, \$12.50 per bbl.; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$4.75 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces, and in barrels, \$12.50; No. 1 British-Columbian salmon, \$6 per ½ bbl., and \$12 per bbl.; standard bulk oysters, \$1.50 per gallon; Marshall's kippered herring, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—The flour market has been steady at unchanged prices. Our quotations are as follows: Manitoba spring wheat patents, \$4 to \$4.20; winter wheat patents, \$3.90 to \$4.10; strong bakers', \$3.70 to \$3.90; straight rollers, \$3.60 to \$3.70.

GRAIN.—Trade in grain has been somewhat quiet. Peas are firmer, but there is no change in price reported, and we quote: No. 2 Ontario oats, ex-store, 48 to 48½c.; rye, 66c.; peas, 85½ to 86c.; corn, 70 to 70½c.; buckwheat, 68½ to 69c.; No. 2 barley afloat, 61c.

FEED.—Ontario bran is quoted at a lower figure this week. Otherwise there is no change in the market. Trade is fair. We quote: Ontario bran, \$17.50 to \$18 per ton; Manitoba bran, \$17 to \$18; Manitoba shorts, \$23 per ton.

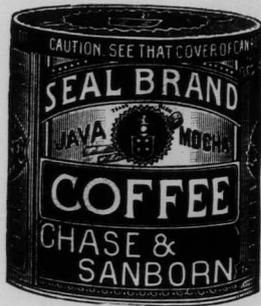
OATMEAL.—There is a moderate inquiry for rolled oats. The price is \$5.65 per barrel, and \$2.77½ per bag.

BALED HAY.—The market has been somewhat steadier. Our quotations are now as follows: No. 1 timothy, \$9 to \$9.50; No. 2, \$8 to \$8.50; clover, \$7 to \$7.50 per ton in carlots.

MONTREAL NOTES.

Peanuts have advanced ¼c.
Candied peels are ¼c. lower.
American pork is 75c. higher.
Creamery butter is about ¼c. lower.
Hallowee dates are quoted ¼c. lower.
Clark's canned meats have advanced.

Scarcely Two Persons Agree as to the Taste of Coffee.



Seal Brand
In 1 and 2-lb. Cans
only.
(AIR-TIGHT.)

That is because it is the ordinary Coffee of the stores. When you reach up to an extra quality like Chase & Sanborn's Seal Brand, difference of opinion vanishes. 21,000,000 coffee-drinkers might be expected to have a million opinions. Yet 21,000,000 persons were served exclusively with Seal Brand at the World's Fair, and you never heard but one opinion about it.

CHASE & SANBORN, Importers,
Montreal.

ROYAL
DRY  **HOP**
YEAST CAKES



E. W. GILLETT COMPANY LIMITED
TORONTO, ONT.

A Safety Buoy



For your guidance, should be the experience of others. Bright business fellows usually regard these signals—**THEY PROFIT BY THEM.** Merchants doing business in the old way—by use of pass books, will assure you that their losses are no inconsiderable sum, that in the rush and hurry of selling many items are omitted, and very often throughout the year such losses are occasioned that the results measurably affect the profits. Perhaps this very leak may have occasioned the shrinkage in **YOUR** profits last year.

With Allison's Coupon Books mistakes are impossible. There are never any losses through failure to charge goods—**THEY EFFECTUALLY BLOCK THE LEAKS.** Easy to use, and like this:

IF A MAN WANTS CREDIT

For \$10, give him a \$10 **ALLISON COUPON BOOK**, charge him with \$10 and there you are. No trouble at all. If he buys a plug of tobacco for 10 cents, just tear off a ten-cent coupon—that's all, and so on for all his purchases up to limit of the book. No Pass Book. No Writing. No Time Lost. No Kicking. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Makers,
Indianapolis, Indiana.

MANITOBA MARKETS.

Winnipeg, June 30.

TRADE is fair and shows improvement during the last few days, largely owing to fine weather. The business of the week was somewhat upset by the calling off of the Coronation celebration, as no doubt has been the case all over the Empire. The interest taken in the bulletins as to His Majesty's health is unabated. If His Majesty is declared out of danger at that time there will probably be very considerable celebrating on Dominion Day. There is little of interest to report so far as change in prices is concerned.

CANNED GOODS—Tomatoes have advanced sharply and are now quoted at \$2.50 to \$2.60 per case, according to brand. Corn, on the other hand, is again weaker, and is freely offered at \$1.60. Peas are normal at \$1.95 to \$2.10, according to pack. Canned fruits of last year's pack are in moderate demand. Cherries and strawberries, newly packed, are both offering in this market, but, so far, few orders have been placed.

EVAPORATED FRUITS—The only change to report is an advance of $\frac{1}{4}$ c. on currants. The trade in both currants and raisins is very small, and the advance will affect trade very little one way or the other. Evaporated apricots, peaches and pears are all in moderate demand and without change of prices.

SUGAR—The trade in sugar continues to be very heavy, but prices are unchanged at \$4.35 for granulated and \$3.75 for bright yellows.

SYRUPS—Corn syrups are higher, and the best grades now run about $3\frac{3}{8}$ to $3\frac{3}{4}$ c. per lb.

COFFEE—The market has sagged a little, and No. 5 Rios are now worth $8\frac{3}{4}$ to 9c. per lb.

TAPIOCA—The low price continues, and has materially increased trade for the moment.

FLOUR—There has been a sagging of prices this week, and local trade has been rather stronger. In export trade the prices are too low to tempt out millers—No. 1, \$2.05; No. 2, \$1.90; No. 3, \$1.75; No. 4, \$1.60; No. 5, \$1.25.

CEREALS—The cereal market is without change and demand can only be said to be normal in any line. The price list of the week is as follows: Rolled oats, 80's, \$2.20; 40's, \$1.10; 20's 55c. Granulated and standard oatmeal, \$2.75, split peas, \$2.85; cornmeal, \$2.85; barley, pot, \$2.35; white beans, \$1.65. Package goods—"Quaker" Oats, \$4 per case of 3 dozen; Pettijohn's Wheat, \$2.85 per case of 2 dozen; Cream of Wheat, \$5.50 per

case of 3 dozen; Malt Breakfast Food, \$3.35 per case of 2 dozen; Swiss Breakfast Food, \$3.25 per case of 3 dozen; Grape Nuts, \$2 per case of 2 dozen; Postum Cereal \$2.25 per case of 2 dozen.

GREEN FRUITS—The first Ontario strawberries are on the market, and one fruit dealer probably voiced the sentiments of everyone in town when he said: "If that's the best they can do why don't they keep them at home?" Irregular in shape, badly packed, green and very sour, a greater contrast to the Hood River berries could hardly be imagined. At \$3 per case they are dearer than Hood Rivers at \$4.25. Watermelons are in, are \$6 per dozen. Peaches, plums and apricots are only arriving by express, but the first straight car is due to arrive in 10 days. At present prices are: Peaches, \$2.50; plums, \$1.75; apricots, \$2.75; cherries, \$2 per case of 20 lb. Late Valencia oranges remain at \$5 to \$6, according to size; lemons, \$4.50.

VEGETABLES—New potatoes are $2\frac{1}{2}$ c. per lb.; tomatoes, \$1.25 per case of four baskets; cucumbers, \$1 per doz.; cabbage, 5c. per lb.

BUTTER—Creamery is in fair supply, but the quantity offered is very considerably under the corresponding period of last year. Prices run from $16\frac{1}{2}$ to 17c. factories. **DAIRY**—The supply is now large, but unfortunately the bulk of the offerings are distinctly second grade; $11\frac{1}{2}$ to 12c. Winnipeg is offered for round lots of the best.

CHEESE—The supply offered for the week has not been large and prices remain firm at $9\frac{1}{2}$ to 10c. Some small lots have brought quite fancy prices from wholesale grocery houses, but these figures do not express the market.

EGGS—The market is slightly firmer and 11c. straight is being paid this week, as against $10\frac{1}{2}$ to 11c. last week. These prices are at Winnipeg.

NOVA SCOTIA MARKETS.

HALIFAX, June 30, 1902.

TRADE during the last week has not been so active at this port as it has been for some weeks, although the volume of business has been fairly well sustained, and the month of June as a whole compares most favorably with the same month of previous years. The financial condition, however, remains most satisfactory, and dealers have little to complain of, as a slack season now, after weeks, or rather months, of an excessive trade, is what might be expected.

The notable feature in the grocery trade to-day is sugar. This article has been down to the low record point, and it now seems as

if there might be another break. Raw sugar has declined, but the refineries here still maintain a recent advance on western trade, while the wholesalers are still selling at the decline of 10c. which occurred on June 5. There is now a large quantity of Cuban sugar being put on the market. Planters there have been holding for months in hopes that they would receive some advantage in the United States market. This having been denied them, they are now forced to sell at a sacrifice.

* * *

The price of molasses remains firm and the market is on a better basis than for some time. Parties who were cutting prices a month ago have found that it did not pay, and prices are regular now for all grades.

* * *

To-day closes the year's business in old fish, but figures are not yet available. About the usual quantity of dry and pickled fish has been exported, but the wholesalers have not done a very profitable business. On account of hard times in many of the southern markets, the quantity of fish required was much less and prices ruled extremely low. Some of these markets, notably Porto Rico and Brazil, have lately improved somewhat, but they are not yet up to the standard of former years. One reason for the shortage of sale in these markets is given as the result of large importations of cheap jerked beef from Argentine, which, to a considerable extent, displaced fish. The new season for fish promises to be a good one, as far as reports come from the fleet, but prices will no doubt rule low, as the wholesalers have the experience of last year to guide them in fixing prices.

* * *

Green fruits, imported, are now very plentiful in the market, and the direct fruit steamer to Jamaica is bringing up large quantities regularly, besides what come by other steamers. Nova Scotian strawberries appeared in the market last week, and are now selling, retail, at 15c. For some weeks the market has been supplied with Ontario berries, which were of good quality and got here in good condition. They retailed here at 20c. The Nova Scotian crop is reported as likely to be very small.

* * *

All flours and feeds are firm. No change in quotations. Beef and pork are still very high and liable to advance further. Fresh beef is more plentiful in the market. Since spring opened up the farmers are fattening up young stock. Lamb is in good supply. Butter is now more plentiful and prices are easing off every week. Egg supply is still light.

R.C.H.

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offered at even figures. Onions are in fair supply and the price is rather higher.

DAIRY PRODUCE—In butter, the supply is rather ahead of the demand. If stock is right the goods turn over quickly at fair figures, but medium quality sticks. Eggs, while held quite high, tend rather easier. There is but a fair sale. Cheese is rather easier. Quite large supplies are offering. For local market only twins are sold.

SUGAR—Price is still at the low figure we have quoted for same weeks. There is a large sale. There is but little demand for yellows. It would look as if prices would remain unchanged for some little time.

MOLASSES—There have been quite free arrivals of both Porto Rico and Barbadoes, and a little Antigua is to hand. Prices remain low. For two years this has been a line showing very little profit. Dealers are inclined to name very close figures.

FISH—Fresh fish have almost all the attention. Salmon, our best fish, are being quite freely caught. Boston is the large market, and the "Fourth" always means firm figures. In gaspereaux the catch is over. There will be about 10,000 barrels of alewives packed. Shad are out of season, though still a few fine fish are offered. In dry fish, smoked and pickled herring, business is dull. There is a fair sale for boneless fish. We quote: Haddies, 4½ to 5c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$1.50 to \$1.75 per half bbl.; Canso herring, \$5.75 per bbl.; kippered gaspereaux, \$1 per box; Shelburne, \$2.50 per half bbl.; dry cod, \$3.50 to \$3.65; halibut, 6 to 7c.; shad, 10 to 20c.; salmon, 14 to 15c.

FLOUR, FEED AND MEAL—Flour is quiet at about even figures. Feed is hard to get, it does not seem a matter of price. Oatmeal is in light sale. Full figures are asked. Oats are quite high. Market is fully stocked. Cornmeal is rather higher and very firm. Hay is not so firm. Beans are rather easier. Barley is unchanged. Peas are scarce. We quote as follows: Manitoba flour, \$4.70 to \$4.80; best Ontario, \$4.20 to \$4.25; medium, \$3.75 to \$4.00; oatmeal, \$5.20 to \$5.25; cornmeal, \$3.20 to \$3.25; middlings, \$26 to \$28; oats, 52 to 54c.; hand-picked beans, \$1.45 to \$1.50; prime, \$1.35 to \$1.40; yellow-eye beans, \$2.80 to \$3.00; split peas, \$5.15 to \$5.25; barley, \$4.40 to \$4.50; hay, \$10 to \$14

ST. JOHN NOTES.

G. S. Bowman is now the agent here for Lee & Perrin's sauce.

Baird & Peters landed this week a shipment of Upton's jams and MacLaren's cheese.

Geo. E. Barbour is landing two cargoes of molasses, one each of Barbados and Porto Rico.

Domestic gallon apples are being largely sold. They have almost entirely taken the place of westerns.

Valencia oranges of good quality are still being received. J. Estabrooks & Sons have a shipment now due.

J. J. Ryan, representing Michel Lefebvre Vinegar Works, The "Ozo" Co. proprietors, was in the city last week.

A. L. Goodwin last week received the first shipment for the season of Californian apri-cots and other small fruits.

Repeat Orders are Convincing

The repeat orders on

Clark's Veal Loaf, Beef Loaf and Ham Loaf

are **POSITIVE PROOF** that they are meeting with **PUBLIC FAVOR.**

EPPS'S

GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

ESTABLISHED 1861

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup



CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., TORONTO

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

John MacKay, Bowmanville, Ont.

Manufacturer of Established 1854.

POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples.
Prompt Business.

IN CAR LOTS.

Any Shape, all Processes, for any purpose, from 1 to 17 Colors.

LABELS

STOCK LABELS for Maple Syrup, Preserves, Liquor, etc.

LEVY & CO., 19 Leader Lane. TORONTO.

OTTAWA TRADE GOSSIP.

BUSINESS here is about the same as last week. The weather has only commenced to improve the last day or two, but prices in seasonable lines are good. Strawberries have kept their price well throughout the week, two cars and more per day being disposed of. Bananas are getting a little scarcer, but the demand has slackened, and prices rule the same. Good lemons are hard to get and oranges are about cleaned up.

The price of sugar remains the same, although a drop was expected, owing to New York market being lower, but there has been no change so far.

Potatoes are getting very high; dealers are asking and getting \$1.30 per bag, so that consumers are paying \$1.50 now. It looks as if this price will hold until the new potatoes come in.

EARLY CLOSING.

In connection with the Saturday closing movement there is a general feeling among most of the merchants in favor of shorter hours; not only the clerks, but the merchants themselves want the change. The Retail Grocers' Association are in favor of a by-law, but want to see it made general, so that dairies will close also. Unless dairymen and fruiterers are willing to sign, it will be unfair to the grocers to expect them to do so. At the next regular meeting of the association the question will be discussed.

THE CHEESE BOARD.

At the cheese board on Friday afternoon cheese sold at two prices; 1,718 boxes were registered and $9\frac{3}{4}$ and $9\frac{3}{4}$ -16c. were the prices obtained. J. S. Howson, instructor for the board, was present and gave his weekly report in part as follows: "During the last week I visited eight factories making cheese part of two days, and took 32 samples of milk. In the first factory I visited I found a very fine quality of cheese being manufactured. The maker had everything in fairly good shape. The second factory I visited was a good building, but it was not being kept in good order. I found the maker was cooking his curd too high and also using too much acid, and as a result making the cheese too hard and dry. The third factory is also a good building and kept in good condition. The maker was manufacturing a fine quality of cheese, but it could be improved. I found him using the right amount of acid at the time the whey was removed, but he was piling the curd too soon and too high, thereby holding too much moisture and causing it to mature too fast, consequently it was not getting sufficient

COWAN'S
COCOAHygienic and
Perfection.CHOCOLATE
CAKE ICINGSQueen's Dessert,
Royal Navy and
Perfection.Chocolate, Pink,
Lemon Color
and White.

CONFECTIONS

Chocolate Cream Bars,
Chocolate Ginger,
Chocolate Wafers, etc.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.



The warm weather quickly tires.

Don't it make you think of HIRES'?

Beware of cheap imitations which are offered every season to the trade.

HIRES' ROOT BEER

was the first on the market; holds first place to-day and has never yet been equalled for quality.

Price, in lots of one gross and over per gross \$20.40

Price, in 5-gross lots and over " " \$19.40

Freight Prepaid on Two Gross and Upwards.

SEND YOUR
ORDER TO....

W. P. DOWNEY, Sole Canadian Agent,

20 and 22 St. Peter Street, - MONTREAL.

Handbills, Showcards, etc., on receipt of Business Card.

time before milling. I explained this to the maker and told him not to pile it so high. I found everything at factory No. 4 in good condition. This maker took a course at the dairy school last winter. I found factory No. 5 in a dusty condition. The maker was using too much acid and not getting the curd properly cooked. I also visited three other factories and found a fairly good quality of cheese being manufactured.

"All the factories visited are good buildings, but there is one fault that should not be overlooked, and that is that better drainage is required around most of the factories. As the weather will soon be getting warmer it is most important that no whey or wash water should be allowed in the trenches. It will cause not only a foul stench, but will be the cause of spoiling the water, especially if the well is close by, as I have found to be the case at most of the factories. There should be no leakage from those elevated whey tanks, which are sure to give trouble sooner or later. So far this season the cool weather has been of great assistance to the makers so that a fairly good quality of cheese has been made."

A quantity of butter manufactured at L'Ange Gardien was offered for sale subject to inspection here, but the Montreal buyers would not touch unless they could have it inspected in Montreal. No sale made.

H. G. Stanley is making an addition to his store on Elgin street.

OTTAWA MARKETS.

At the Fruit Exchange the past week the following prices were received: Berries, $6\frac{1}{2}$ to $8\frac{1}{2}$ c.; bananas, 80c. to \$1; smalls, \$1.25 to \$1.50; lemons, not repacked, \$1.50 to \$2.50; repacked, \$2.50 to \$3; oranges, Sorrentos, \$3 to \$4; pineapples, 30's, $12\frac{1}{2}$ to 14c.; Californian cherries, in boxes, \$1.60 to \$2; cherries, Canadian, 50 to 60c., $\frac{1}{2}$ baskets; \$1 to \$1.50, baskets.

On the market potatoes bring \$1.25 to \$1.50.

Butter, in pails, 15 to 17c.; prints, 19 to 21c.; creamery, in prints, 21c.; bulk, 20c.; eggs, 14 to 17c.

Green vegetables are becoming plentiful and prices are considerably lower. Lettuce, 10 to $12\frac{1}{2}$ c. per doz; onions, $12\frac{1}{2}$ c.; asparagus, 50 to 60c.; spinach, 20c. per basket; rhubarb, 25c. per doz.; carrots, 30c. per doz.; beets, 35c. per doz.

Flour is in good demand and prices firm, although unchanged, at \$3.50 to \$4.10 per bbl.

Bran is worth \$19 and shorts \$22 to \$23 per ton. Hay is selling from \$8 to \$9.50 per ton for choice timothy, and the demand is equal to the supply.

Tomatoes are the same, but prices are quite firm.

Molasses is 25c. in puncheons.

So far this season two cars of melons were received. One arrived last Thursday and the other to-day. They sold at 30 to 32c.

Coarse salt is 50c. a bag in small lots.

Ottawa, June 30, 1902.

H. C. E.



THE ONLY YEAST WITH CREAM IN IT.

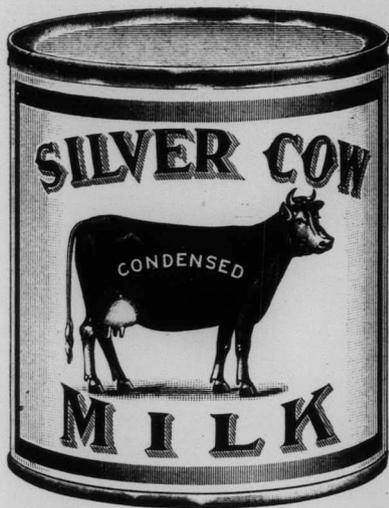
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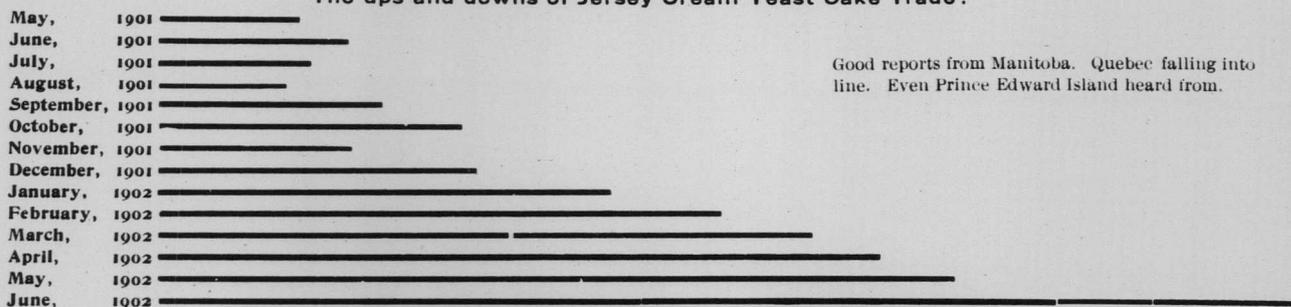


SWEETENED
 We are now prepared to furnish and ship promptly
Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**
 We respectfully solicit your orders for and co-operation in marketing this product. Address
St. Charles Condensing Co., Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.
 ST. CHARLES, ILL., U.S.A.

THE ONLY YEAST WITH CREAM IN IT.

The ups and downs of Jersey Cream Yeast Cake Trade:



Good reports from Manitoba. Quebec falling into line. Even Prince Edward Island heard from.

THE ONLY YEAST WITH CREAM IN IT.

THE ONLY YEAST WITH CREAM IN IT.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North. TORONTO—9 Front St. East.
 THE ONLY YEAST WITH CREAM IN IT.



The **THISTLE** Brand

ARE **HIGH-GRADE**

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

If You Were Buying

teas you would probably ask for a number of samples and draw them carefully before deciding, but when it comes to buying canned goods how often do you open the cans and examine the contents? And yet **your customers** will have to take your word that these goods are what they want.

Don't you think you ought to **know** what you are selling?

The Kent Canning Co., LIMITED Chatham, Ont.

GREEN TEAS.

25-cent Retailers.

Low-grade Japans and Chinas have supplied the demand for this grade in the past, but now **TIMES HAVE CHANGED.** You can buy fine Green Ceylons at prices that will give you more profit than Japans or Chinas, and your customers will get **PURE GREEN** tea—better tea in every way than they have ever bought at that price before.

WRITE OR WIRE FOR SAMPLES.

T. H. ESTABROOKS

Tea Importer and Blender, ST. JOHN, N.B., and TORONTO, ONT.



Fac-Simile of "Jumbo" Tin.

"**Christie's**" Biscuits have stood the test of over half a century, and are acknowledged to be the standard of purity and excellence.

Have you tried their new
Cheese Wafers?

Christie, Brown & Co.,
Limited
Toronto and Montreal.



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BUTTE ANI

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Paris

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Phos
Creat
Extri
Brigt
No. 3
No. 2
No 1



PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
 Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
 St. John, N.B.—Robert Jardine.
 Montreal—J. M. Kirk, 18 Hospital St.

Toronto—J. Westren & Co., 60 Front St. East.
 Hamilton—Imperial Vinegar Co.
 Winnipeg—A. Strang & Co., Portage Avenue.
 Vancouver, B.C.—C. E. Jarvis & Co., 328 Holland Block.



Schepp's Coconut

Standard of the world for quality.
SCanada produces no similar preparation to equal it.
How good we can make it, quality first then price.
Every first-class grocer sells it; every good housekeeper uses it.
Prepared with special care and cleanliness.
Preserving the natural flavor of the fresh nut.
SCHEPP'S is the best always.



L. SCHEPP CO., Canadian Factory: Toronto, Can.

Head Office: NEW YORK, U.S.A.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents

THE "GLOBE" POLISH HAS COME TO STAY
 AND ALL DEALERS CAN STOCK IT WITHOUT
 HESITATION.

TRY "GLOBE" AND YOU WILL USE NO OTHER. IT IS THE BEST.

"GLOBE" METAL POLISH

Write for a supply of
 Show cards and Advertising Novelties.

— WE SHALL BE PLEASED TO ANSWER ALL ENQUIRIES. —

RAIMES & CO., 164 DUANE ST., NEW YORK CITY.

Gillard's Sauce

Gillard's Pickle

Is still the best and cheapest.

The most delicious English pickle made.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co.,
 of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

PORK PACKING IN THE MARITIME PROVINCES.

From The Homestead.

It now begins to look as if some practical work would be done in bringing together the hog-grower and the pork-packer. For years our farmers have been saying, and perhaps with some show of reason that they have no market for their pigs. At the same time our lumbermen and our best grocers have been buying very largely pork and pork products raised outside the Maritime Provinces. Some years ago there was a discussion on the topic of raising pigs of the bacon type all through the country and efforts were made to establish modern pork-packing plants in the three Provinces. The only Province where the plant materialized was on Prince Edward Island. In New Brunswick, and to some extent Nova Scotia, the farmers took the institute speakers who were sent to them, in good faith, and tried to raise and feed pigs such as they understood to be fit for bacon purposes. Unfortunately, however, for the business no packing houses were established nor buyers sent out to buy the live hogs as had been promised, except on Prince Edward Island. At Charlottetown, there is a modern packing house with all the facilities for making good bacon. It is a matter of great regret that the management of this establishment has been such as to antagonize many of the farmers in Prince Edward Island, and as a result the business there is at a standstill.

NO LOCAL SALE.

In Nova Scotia and New Brunswick, efforts were made to start factories at Middleton and St. John, but they did not materialize. The result was that the following summer the farmers who were breeding and feeding for the bacon type of pigs found when they got them ready for market that there were no buyers awaiting them; but that they had to kill them themselves and take them to the local packers in the old-fashioned way, and there the light sided pig met with scant welcome; for it so happened that that year all the local packers were looking for heavy pork, the demand for such being exceptionally good, and, as a result, those men who had followed the advice given them had a lot of light pork worth less than 5c. per lb. dressed, while the heavy pork that they had been in the habit of making was sold for 1c. per lb. higher, and, worse than this, the buyers were all the time chiding them for being so foolish as to kill and bring pigs to market which were not fit for its demands. Now, however, there is a better prospect in view; our local packers are beginning to see that there is something in the contention of four years ago, viz.: That pigs should be marketed on foot and killed and dressed in

uniform and properly handled throughout, in order to make the class of meat that the markets are demanding.

A BETTER PROSPECT.

Mr. F. W. Hodson, Dominion Live Stock Commissioner, and the officers of the Maritime Stock Breeders' Association also see that there is now a chance of bringing the producer and the buyer closer together. With this end in view some pork-packers have been approached with a view of securing a guarantee of what they will be prepared to do when the Department of Agriculture undertakes to stimulate the production of the proper kind of pigs. Messrs. Davis & Fraser, of Halifax, will probably be among those who will guarantee a market for the proper kind of hogs. F. E. Williams & Co., of St. John, last week, when Mr. Hodson was in that city, said they were willing to give a guarantee that they would take, beginning next September, at least two carloads of pigs per week, buy them on foot and pay market prices. Mr. Williams will be prepared next year to run his factory at full blast during the whole summer if the pigs are promised. We hope to see the Department and the Stock Breeders' Association take hold of this matter in earnest, and seize this opportunity now opened of working up a large and profitable bacon trade in these Provinces.

ON THE OTHER HAND.

From the Interstate Grocer.

SO MUCH has been written about the retailer who gives credit, and the heartless manner in which he is frequently defrauded that, as a diversion, this article may find some readers who may profit by its suggestions. Therefore we launch it. Hit or miss, it may be worth the space it occupies. Some of the very brightest minds of this country have been burning the midnight oil trying to solve the great credit problem, and it remains at a point about where it started, as far as late advices would indicate. We all know that there is one sure way to solve the credit plan, and that is to abandon it. A cash basis is the only truly scientific and safe principle to employ in business, but credit giving has been a fact ever since the beginning of the world, and it probably will always exist to a more or less extent.

All these things are well known and volumes have been written about them, pro and con, but it is not possible that a word of defence for the consumer may adorn a tale in this connection? The dealer has had all the best of it up to date as far as we know

and we are just going to advance a brief defence for the customer—not the professional dead beat, understand, but the unfortunate who, by force of circumstances, is compelled to ask for credit. In making this defence we may possibly tread lightly upon the bunions of some dealers, but it must be borne in mind that all this is merely for the sake of adorning a tale. Let us assume that our client goes by the name of Jones. Jones establishes a line of credit with his grocer when he (Jones) is in rather hard lines and as his means will permit, he pays up and discharges his obligations as rapidly as possible, but does not get entirely free from indebtedness and there is always, at the end of each month, a little balance left with the grocer or butcher.

In the meantime he is giving all his trade to the man or men who befriended him in his hour of need, and, while his monetary obligations are being gradually discharged, he feels that, by giving his trade to his friends, he is thereby discharging a debt of gratitude as well.

Now, right here is where we may injure the corns.

Under the conditions just enumerated is it not true that these dealers are found gouging Jones a little on prices? Jones has now recovered from his temporary embarrassment and he finds that he is being overcharged by his dealer friends, who were friends in need, but he don't like to register a kick, for didn't he need this help badly when it was extended to him? Things drift along in this manner until Jones feels that he must, as a matter of self-protection, make a change and this information comes to the ears of his erstwhile friends and sometimes we hear from them, "No, he won't quit me. He dare not do it, Wasn't I his best friend when he needed a friend?"

That's it. That's the way Jones feels too, but isn't it a fact that sometimes Jones has to pay too great a premium for this friendship? Jones feels grateful for favors extended his family, but he also feels that he would like to get a square deal now. All of these conditions have been known to prevail, and Jones paid the freight until he grew weary and began to talk out in meeting, and, as a result, the very object which the grocer hoped to gain was defeated—namely, continued friendly expressions from Jones in favor of the grocer at all times and at all opportunities.

We do not know where this will hit—whether it will hit at all—but, as we stated at the beginning, it may be worth the space it occupies. If it serve as a preventative of such practices it will have filled an acceptable mission and make it possible for the grateful Joneses to become walking advertisements for their benefactors.

Established



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Subscriptions (any time) correspond Toronto

COX

Agents for C. D. AR



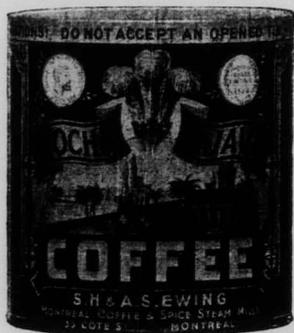
On go



Established 1845.

MODERN MACHINERY. UP-TO-DATE METHODS.

Established 1845.



1 and 2-lb. Tins.

IF YOUR CUSTOMERS ARE HARD TO PLEASE WITH COFFEE

Try them with **S. H. & A. S. EWING'S**. People who appreciate good Coffee require but one trial to convince them of the superior aromatic flavor and uniform excellence that characterize **S. H. & A. S. EWING'S** high-grade Coffee. **IT IS NO EXPERIMENT**, but the perfected product of 57 years' study and experience. Guaranteed by a Canadian name that has stood the test of time. If you want to have satisfied customers and increase your Coffee trade, give us an idea as to what you require, and we will forward samples and prices.

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills
55 Cote St., MONTREAL, P.Q.

THE DIFFERENCE

Between courage and foolhardiness is determined by results.
We overbought in Japans at the end of the season, which looked foolhardy.

THE RESULT

We have teas to offer below present market price. His Majesty's mail will bring you samples Write us.

F. J. CASTLE, - OTTAWA.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1726.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.
LIVERPOOL,

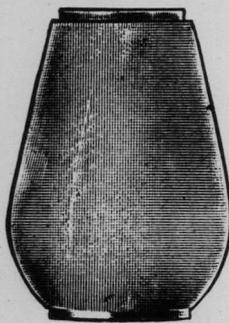
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR
Cold Blast
or Jubilee
Globes



Aetna or
Quaker Flint
Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

See that your stock of

Wrapping Papers

is of the kind that will stand hard usage—our kind—papers of these mills.
Full weight.
480 sheets to the ream always.

CANADA PAPER CO, Limited
TORONTO and MONTREAL.

Toronto Fruit Merchants.

Strawberries

Watermelons, Tomatoes

Fancy Canadian berries now arriving daily at market price.
Don't delay getting your orders for 1st July till it is too late to get good fruit.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.
Phones, Main 54, Main 3428.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE creditors of R. B. Boddy, grocer and hardware dealer, Cookstown, Ont., have held a meeting.

Cummins & Co., general merchants, Ferguson, B.C., have assigned to T. C. Elliott.

Simard & Trembly, general merchants, Copper Cliff, Ont., are offering to compromise.

David Lee, baker, Ottawa, has assigned to W. A. Cole, and the creditors have held a meeting.

Denis Gauthier, general merchant and sawmiller, St. Felicien, Que., has assigned to V. E. Paradis.

The Lethbridge Cooperative Association, Limited, Lethbridge, N.W.T., has assigned to Geo. H. Johnston.

J. B. Coulthart, manufacturer of cheese boxes, Muckland Station, Ont., has assigned to J. G. Harkness, Cornwall.

PARTNERSHIPS FORMED AND DISSOLVED.

The Bee Starch Co., Montreal, has dissolved.

Snowdon & Paterson, commission merchants, Montreal, have dissolved.

Stiles & Dea, general merchants, Innisfail, N.W.T., are dissolving; N. W. Stiles continues.

Laroche & Cote, cheese manufacturers, St. Antoine De Tilly, Que., have registered a dissolution of partnership.

SALES MADE AND PENDING.

M. Perry, general merchant, Kirkfield, Ont., is advertising his business for sale.

A. R. Mills, general merchant, Mono Mills, Ont., is advertising his business for sale.

Mrs. M. Aldrid, grocer, Vancouver, B.C., is advertising her Granville street store for sale.

J. D. Brown, general merchant, Dundalk, Ont., is advertising his business for sale.

The assets of Thomas Ouellet, general merchant, St. Moise Station, Que., are to be sold.

The stock of J. Ploude, general merchant, Riviere au Pierre, Que., has been sold at 50c. on the dollar.

CHANGES.

Vigneau & Jutras, grocers, Danville, Que., have registered.

Guay & Charrier, bakers, Windsor Mills, Que., have registered.

E. Therien, fruiterer, etc., Almonte, Ont., is succeeded by A. Dupont.

J. T. Stevens, baker, St. Thomas, Ont., has sold out to Wm. Trott.

N. G. Somerville, grocer, Lanark, Ont., is succeeded by R. L. Somerville.

E. L. Stewart, general merchant, Second Falls, N.B., is succeeded by Miss B. E. Stewart.

Charles Echlen, general merchant, Cedar Springs, Ont., has sold out to E. G. Hocker.

F. J. Moeckel, confectioner and jeweller, MacGregor, Man., has sold his jewellery business.

John Huxtable, baker and confectioner, Strathcona, N.W.T., is succeeded by A. G. Baaling.

D. H. Shaw & Son, fruiterers, New Glasgow, N.S., are succeeded by Shaw & Lockhart.

Shaw & Dibblee, hardware merchants and grocers, Hartland, N.B., are succeeded by The Hartland Mercantile Co., Limited.

FIRES.

A. T. Button, sr., general merchant, Uxbridge, Ont., has sustained loss by fire; insured.

DEATHS.

A. M. Elkin, grocer, Vancouver, is dead. Horatio Leboutillier, fish dealer, Gaspe, Que., is dead.

C. B. Whiddon, of C. B. Whiddon & Son, wholesale and retail grocers, Antigonish, N.S., is dead.

SUGAR BEETS IN EUROPE.

AT the late international sugar conference at Brussels, as the readers of THE CANADIAN GROCER are well aware, an agreement was reached to abolish sugar bounties. Though the Bundesrath, under the law of 1896, can

abolish sugar bounties, the consent of the Reichstag must be had for the reduction of the tariff. It is confidently hoped in Europe that the Brussels convention will meet with universal approval and that a healthy readjustment of beet-sugar production to the market at home and abroad will ensue. The new legislation will not go into effect until September 1903; but, in view of that event and of the future increased cost of production, it was expected that there would be a large reduction in sowings already this year.

Reports show a total acreage in Europe as follows:

1900-1.....	4,546,630.3
1901-2.....	4,845,935
1902-3.....	4,332,651.4

There is a decrease in acreage in Germany, Austria, France, Belgium and Holland, and a slight gain in Russia. The average shortage in this year's sowings is about 17 per cent., which is less than had been generally expected. It is reasonable to believe that the yield will improve year by year, through careful and scientific farming, and, therefore, we may look forward to another large crop this year.

It is to be expected that the visible supply of sugar in the world on August 31 (the end of the European season), 1903, will continue to show an enormously overstocked market. For, even if there should only be a fair average, the 17 per cent. decrease in sowings would not only bring about such a diminution in the production of sugar as to relieve the present glutted market, especially if the United States and the cane-growing countries should increase their production.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

CEYLON TEA

CEYLON

Black
and
Green

TEA

is the safest and
healthiest tea to
drink.

The Best Evidence

WE HAVE TO SHOW THAT

CEYLON TEA

CEYLON

Black
and
Green

TEA

is the most satisfactory
and profitable tea
to sell.

CEYLON

Black
and
Green

TEA

is rapidly displacing
Japans and Chinas.

is growing more popular every day is the
steadily increasing sales reported from
every part of Canada.

The Best Evidence

we have that it will continue to sell well
is that people prefer it to all other teas
on account of its great

CEYLON

Black
and
Green

TEA

sells well every month
of the year.

Black
and
Green

C E Y L O N T E A

PURITY
CLEANLINESS
AND FLAVOR.

The public themselves are personal
boomers of CEYLON TEA, simply be-
cause its equal is not procurable. The
kind of tea the public want is the best
kind for you to sell. Isn't that right?

Black
and
Green

C E Y L O N T E A

CEYLON TEA



As to Mustard

You cannot give people who eat

Mustard

anything but the best.

That means
and that also means
Which is packed in

KEEN'S
D.S.F.
SQUARE TINS.

Current Market Quotations for Proprietary Articles

July 3, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Brand	Per doz.
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10 in 4 doz. boxes.....	2 10
" 2 in 6 ".....	80
" 12 in 6 ".....	70
" 3 in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12 oz. tins, 3 ".....	2 40
5-lb. tins, 2 ".....	14 00
Diamond—	
W. B. GILLARD & CO.	
1 lb. tins, 2 doz. in case..... per doz.	2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 85
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 size, 3 ".....	1 25
1/4 " 2 ".....	2 25

VIENNA BAKING POWDER

1 lb. tins, 4 doz. in box.....	\$ 2 25
1/2 lb. tins, 4 ".....	1 25
1/4 lb. tins, 4 ".....	75
3 oz. in paper, 4 doz. in box.....	70
5 " 4 ".....	35

BLACKING.

SHOE POLISH.	Per gross
HENRI JONAS & Co.	
Jonas'.....	\$9 00
Froments.....	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro. 1 oz.	
size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	dor. net.
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " F, 3 strings.....	3 10
" " G, 3 strings.....	2 85
" " I, 3 strings.....	2 85

BISCUITS.

CARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas	
trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & Co.	
Mushrooms, Rionel.....	\$15 50
1st choice Duthell.....	18 50
1st choice Lenoir.....	19 50
extra Lenoir.....	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

HENRI JONAS & Co.	
Moyen's No 2.....	\$9 00
No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & Co.	
1/4 Trefayennes.....	\$9 50
1/2 Rolland.....	9 50
1/2 Delory.....	10 50
1/2 Olub Alps.....	2 50

CHOCOLATES & COCOAS.

THE COWAN CO. LIMITED.	
Cocoa—	
Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins ".....	3 75
" 1/4-lb. tins ".....	2 25
" fancy tins ".....	0 90
Hygienic, 5-lb. tins, for soda water	
fountains, restaurants, etc. per	
lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins	
per doz.....	2 25
Chocolate—	
Queen's Dessert, 1/4's and 1/2's.....	\$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock ".....	0 30
Diamond ".....	0 25
" 8's.....	0 28

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.	
Mott's Broma..... per lb.	0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 3
Mott's Navy or Cooking Chocolate.....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracoon Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 18
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

Chocolate—	FRY'S	per lb.
Caracoon, 1/4's, 6-lb. boxes.....		0 42
Vanilla, 1/4's.....		0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs		0 39
Pure, unsweetened, 1/4's, 6 lb. bxs		0 42
Fry's "Diamond," 1/4's, 14 lb. bxs		0 24
Fry's "Monogram," 1/4's 14 lb. bxs		0 24
Cocoa—		
Concentrated, 1/2's 1 doz. in box.....		2 40
" 1/4's ".....		4 50
" 1 lb. ".....		8 25
Homeopathic, 1/4's 14 lb. boxes.....		
" 1/2 lbs. 12 lb. boxes.....		

Epps's cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities.....	0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents.	per doz.
Cocoa essence, 5 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

CHOCOLATE-MENIER.



Chocolate-Menier 1/4 and 1/2 3/8c. per lb.	
Croquettes and Pastilles 20c. or per case	
of 108 \$20.	
Menier Breakfast Cocoa 1/4-lb. tins 15c.	
" 1/2-lb. " 25c.	
" 1-lb. " 50c.	

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 2-lb. boxes.....	\$ 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
Breakfast cocoa, 1/4-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes.....	37
Soluble chocolate (hot or cold soda)	
1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

OHESSEK.

Imperial—Large size jars, per doz.....	\$ 8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	1 49

Mocca ...
Da nasoue
Oatros....
Sirdar...
Old Dutel
"Old Crov"
"Condor"
15-year-old
hand-
1-lb. Fan
48 tin
Madam I
100 lb. de
Clothes
case
4 doz. pa
6 doz. pa
COUI
For sale
Limi
Fila
\$1,
In lots
book
100 to 5
500 to 1
1 00 |
2 00 |
3 00 |
5 00 |
10 00 |
15 00 |
20 00 |
25 00 |
50 00 |
RI

"THE EDWARDSBURG BRANDS"

Starch

... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-**
MENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.	
Mocca	0 39
Danassou	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2
E. D. MARCEAU, Montreal.	
per lb.	
"Old Crow" Java	0 25
"Mocha"	0 25
"Condor" Java	0 30
"Mocha"	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	

CLOTHES PINS.

UNITED FACTORIES, LIMITED.	
Clothes Pins (full count), 5 gross in case, per case	
4 doz. packages (12 to a case)	0 57
6 doz. packages (12 to a case)	0 72
6 doz. packages (12 to a case)	0 72

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto O. O. Beauchemin & Fils, Montreal \$1, \$2, \$3, \$5, \$1) and \$20 books.

In lots of less than 100 books, 1 kind assorted	4c.	4 1/2c.
100 to 500 books	3 1/2c.	4c.
500 to 1,000 books	3c.	3 1/4c.

Allison's Coupon Pass Book

1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 1/2 cents each
15 00 books	6 1/2 cents each
20 00 books	7 1/2 cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
1 oz. " "	21 00
1 lb. " "	36 00
1 oz. Flat " "	70 00
2 oz. Flat bottle extracts	9 00
2 oz. Square " "	21 00
4 oz. " " (corked)	36 00
8 oz. " "	72 00
Per doz.	
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
Per doz.	
2 1/4 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

ROBINSON'S PATENT BARLEY Per doz.	
1/2 lb. tins	1 25
1 lb. tins	2 25
1/2 lb. tins	1 25
1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case

GINGER ALE & SODA WATER

Cantrell & Cochrane's Imported	
Ginger Ale and Club Soda Water	\$1 40

JAMS AND JELLIES.

SOUTHWELL'S GOOIS. per doz	
Frank Magor & Co., Agents.	
Orange Marmalade	1 00
Clear Jelly Marmalade	1 00
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

Jams— T. UPTON & CO.	
1-lb. glass jars 3 doz. in case, per doz	\$1 00
2 1/2-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pail, 8 pails in crate, per lb.	0 16 1/2
7-lb. wood pails, 6 " "	0 06 1/2
14-lb. wood pails, per lb.	0 16 1/2
30-lb. " "	0 16 1/2
Jellies—	
1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 06 1/2
14-lb. " "	0 06 1/2
30-lb. " "	0 06 1/2

LICORICE.

YOUNG & SMYLLIE'S LIST	
5-lb. boxes, wood or paper, per lb.	\$0 40
fancy boxes (36 or 50 sticks) per box	1 75
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes 40 per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 30 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	0 73

LIQUORS.

CCGNAC IN CASES.	
Ph. Richard.	
S.O. Quarts, 12s	\$22 50
F.C.	15 00
V.O. 1-15 bottles, 180's	12 00
V.S.O.P.	12 40
V.S.O.P. pints, 24s	13 00
V.S.O.P. 1/2-pints, 48s	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12s	18 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12s	8 50
V.O. pints, 24s	9 50
V.O. 1/2-pints, 48s	1 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12s	0 50
V.O. " " pints, 20s	13 00
V.O. fl. sks. Imp. pint with thumb lrs	9 75
V.O. " Reputed " 24s	10 50
V.O. " " no " 4s	9 50
Chas. Couturier.	
Quarts, 12s	7 00
1/2 bottles, 24s	8 00
48s	9 00
1-15 bottles, 180's	13 50
Flasks, 24s	8 00
1/2 Flasks, 48s	9 00
Flask, Imperial pint, Copiale, 16s	8 00

F. Marion & Cie.	
Quarts, 12s	6 00
1/2 bottles, 24s	7 00
48s	8 00
Flasks, reputed 24s	7 10
Flasks, 1/2-pints, 48s	5 00
1-15 bottles, 180's	12 50
Flasks, Imp. pints with thumb lrs, 16s	8 00
Cognac In Wood.	
Ph. Richard.	
Gals. Oct's. Oct's. Bbls. Hhds.	
Couturier	\$4 00 \$3 95 \$3 85 \$3 80
Marion	3 75 3 60 3 50 3 40
Ph. Richard	5 50 5 35 5 25 5 00
V.S.O.P.	
Richard	4 15 4 10 4 00 3 90 3 80
V.O. proof	4 00 3 80 3 70 3 50 3 40
Richard Sup.	4 00 3 80 3 70 3 50 3 40
Richard Fine	6 00 5 90
champagne	
Gin—Pollen & Zoon, in Cases.	
Red, 15s	\$10 00
Green, 12s	5 00
Poney, 12s	2 50
Gin—Pollen & Zoon, in Wood.	
Gals. Oct's. Oct's. Bbls. Hhds.	
Gin, P. & Z.	\$3 15 \$3 05 \$3 00 \$2 95
Mitchell B. os. Limited Scotch.	
1 case, 5 cases.	
Heather Dew, ordinary qts.	
12s	8 700 \$ 6 75
Heather Dew, stone jars.	
Imperial, 12s	12 50 12 25
Heather Dew, oval flasks.	
quart, 12s	11 25 11 00
Special Reserve, oval, pts. 24s	11 75 11 50
ordinary qts.	
12s	9 00 8 75
Special Reserve, 1/2 bottles.	
pints, 14s	10 00 9 75
Extra Special Liqueur, flagon.	
12s	9 50 9 25
Extra Special Liqueur, ord nary bottles, 12s.	
Heather Dew, flasks, 48s	12 00 11 75
" " 1/2 flasks, 60s	9 00 8 75
Mullmore, Imperial oval quart flasks, 12s.	
Mullmore, fl. sks. Imperial	10 00 9 75
pints, 24s	10 50 10 25
Mullmore, flasks, ordinary	
pints, 24s	7 75 7 50
Mullmore, 1/2 flasks, ordinary.	
48s	9 00 8 75
Mullmore, ordinary quarts, 12s.	
Mullmore, ordinary quarts, 12s	6 50 6 25
Mullmore, ordinary pints, 24s	7 50 7 25

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Chocolate-Menthe 1/4 and 1/2 per lb.
 38
 47
 27
 51
 35
 37
 45
 56
 25
 50
 40
 00
 00
 00
 40
 40

Scotch Whiskey in Wood.

	Gal.	Oct.	Oct.	Bbl.
		3gals.	17gals.	40gals.
Special Reserve	\$4 50	\$4 25	\$4 15	\$3 90
Heather Dew	4 00	3 85	3 75	3 65
Extra Special	5 00	4 90	4 80	4 75
Liqueur	3 75	3 70	3 65	3 50
Old Scotch				

Whiskey in Cases.

Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12s.	\$12 50
Old Irish, flask, Imp. quarts, 12s.	11 25
Special, quarts, 12s.	9 00
Imp. pints, 24s.	11 75
round bottles, quarts, 12s.	6 50
round 1/2 bottles, pints, 24s.	8 00
10-oz. flasks, 48s.	12 00
5-oz. flasks, 60s.	9 00

Irish Whiskey in Wood.

	Gal.	1/2 Oct.	Oct.	Bbl.
Mitchell "Special"	\$4 50	\$4 40	\$4 25	\$4 10
Old	4 00	3 90	3 75	3 65
Mitchell "A"	3 50	3 40	3 30	3 25
"B"	3 00	2 80	2 70	2 60

Champagne Wine in Cases.

Duc de Pierland, quarts, 12s.	\$14 00
pints, 24s.	15 00
Cardinal, quarts, 12s.	12 50
pints, 24s.	13 50
Vve. Annot Carte d'Or, quarts, 12s.	16 00
pints, 24s.	17 00
d Argent, quarts, 12s.	10 50
pints, 24s.	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.	
Very Superior, quarts, 12s.	8 50
Special Selected, quarts, 12s.	10 00
London Particular, quarts, 12s.	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12s.	7 50
White Label, quarts, 12s.	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12s.	8 50
Morosa, quarts, 12s.	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12s.	7 50
Invalid-Special, quarts, 12s.	12 00

Blandy Bros. Wine in Wood.

	Gal.	Octave.
Madera, No. 1	\$3 50	\$3 00
No. 2	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.

	In barrels.	per gal.
Gooderham & Worts, 65 O. P.	4 50	
Hiram Walker & Sons	4 50	
J. P. Wiser & Son	4 49	
J. E. Seagram	4 49	
H. Corby	4 49	
Gooderham & Worts, 50 O. P.	4 10	
Hiram Walker & Sons	4 10	
J. P. Wiser & Son	4 09	
J. E. Seagram	4 09	
H. Corby	4 09	
Rye, Gooderham & Worts	2 20	
" Hiram Walker & Sons	2 20	
" J. P. Wiser & Son	2 19	
" J. E. Seagram	2 19	
" H. Corby	2 19	
Imperial, Walker & Sons	2 90	
Canadian Club, Walker & Sons	3 60	

Less than one bbl.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

MINCE MEAT.

Wetley's Condensed, per gross net	\$12 00
per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins, per doz.	\$1 40
1 lb. tins	4 50
1 lb. tins	5 00
Durham 4 lb. jar, per jar	0 75
1 lb.	0 25
F. D., 1/4 lb. tins, per doz.	0 85
1/2 lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per doz.

Mugs	13 20
Plat jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

1/4-lb. tins	per lb.	0 35
1/2-lb. tins	"	0 35
1-lb. tins	"	0 32 1/2
4-lb. jars	per jar	1 20
1-lb. jars	"	0 35

"Old Crow," 12-lb. boxes—

1/4-lb. tins	per lb.	0 25
1/2-lb. tins	"	0 23
1-lb. tins	"	0 22 1/2
4-lb. jars	per jar	0 70
1-lb. jars	"	0 25

OLIVE OIL

Barton & Guestiers quarts	per case	\$8 00
pints	"	9 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass	2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins	"	0 06 1/2

PICKLES.

STEPHENS.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

SODA.—COW BRAND.



Case of 1 lb. containing 60 pkgs., per box, \$3.00.
Case of 1/2 lb. (containing 120 pkgs.) per box, \$3.00.
Case of lbs. and 1/2 lbs. (containing 30 lbs. and 60 1/2 lb. packages) per box, \$3.00.
Case of 5c. pkgs. (containing 96 pkgs) per box, \$5.00.



EMPIRE BRAND.

Brunner, Mond & Co.
Case 120 1/2-lb. pkts. (60 lb.) per case \$2 70.
Case 96 10-oz. pkts. (60 lb.) per case \$2 80.

SOAP



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. \$10.20.
Maypole Soap, black per grs. \$15.30.
Orotile Soap, per gross, \$10.20.

Gloriola Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20



STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, 4-lb. carton	per lb.	0 06 1/2
No. 1 " " 3-lb.	"	0 06 1/2
Canada Laundry	"	0 05 1/2
Silver Gloss, 6-lb. draw-lid boxes	"	0 08
Silver Gloss, 6-lb. tin canisters	"	0 08
Edwardsburg Silver Gloss, 1-lb. pkg.	"	0 07
Eggs Silver Gloss, 1-lb. cartons	"	0 08 1/2
No. 1 White, bbls. and kegs	"	0 05 1/2
Benson's Enamel, per box, \$1 50 to 3 00	"	

Culinary Starch—

Benson & Co.'s Prep. Corn	0 07 1/2
Canada Pure Corn	0 05 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08 1/2

BEER STARCH.

Cases, 64 pkgs. 48's	\$5.00
1/2 Cases, 32 pkgs. 24's	2.50
Packages 10c. each.	

BRANTFORD STARCH WORKS, LIMITED. Ontario and Quebec.

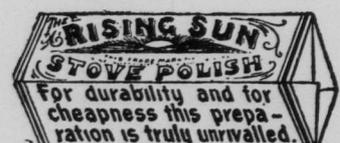
Laundry Starches—

Canada Laundry, boxes of 40 lbs.	\$0 05 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 06
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06 1/2
4-lb.	0 06 1/2
Barrels, 200 lbs.	0 05 1/2
Kegs, 100 lbs.	0 05 1/2
Lily White Gloss—	
1-lb. fancy boxes, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 08
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08 1/2
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 00
Celluloid Starch—	
Boxes of 45 cartons, per case	3 10
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05 1/2
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07 1/2
Crystal Maize Corn Starch—	
1-lb. packages, boxes 40 lbs.	0 07 1/2

STOVE POLISH.



No. 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case, " " .. 8 40



Per gross
Rising Sun 6-oz. cakes, 1/2-gross boxes 50
Rising Sun, 3-oz. cakes, gross boxes.. 4 50
Sun Paste 10c. size, 1/2 gross boxes.. 10 00
Sun Paste, 5c. size, 1/2 gross boxes.. 5 00



TEAS.

SALADA OCEYON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
Green Label, 1's	0 21	0 26
Blue Label, 1 and 1/2	0 22	0 30
Blue Label, 1s, 1/2s, 3/4s and 1/2s	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label 1/2s	0 44	0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
1/2-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Lab " 80c.	0 55



Cases each 60 1-lbs. 0 35
" " 60 1/2-lbs. 0 35
" " 30 1-lbs. 0 35
120 1/2-lbs. 0 36

LUDELLA OCEYON, 1's AND 1/2's PKGS.

Blue Label, 1's	0 18 1/2	0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 28	0 40
Green Label, 1's and 1/2's	0 30	0 40
Red Label, 1's and 1/2's	0 35	0 50
Red Label, 1/2's	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and 1/2's	0 25	0 50
Blue Label, 1-lb. and 1/2's	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2's	0 20	0 25
Japan, 1s.	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" 1 40 lb. boxes	0 40
" " 11 40-lb. "	0 37 1/2
" " 11 80-lb. "	0 36
" " 111 80-lb. "	0 32 1/2
" " 11 80-lb. "	0 30
" " V 80-lb. "	0 25
" " XXXX 80-lb. boxes	0 23 1/2
" " XXX 80-lb. "	0 25
" " XXX 80-lb. "	0 20
" " XXX 20-lb. "	0 21 1/2
" " LX lead packets	0 60
" " Assorted cases (1 and 1/2 lb.) to retail at 40c.	0 28 1/2
" " 1 lead packets	0 60
" " Assorted cases (1 and 1/2 lb.) to retail at 25c.	0 20

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26	at 0 20
Chocolate label	" 0 35	" 0 25
Blue label	" 0 50	" 0 36
Maroon label	" 0 60	" 0 45
Fancy tins—Chocolate, 1-lb.	0 32 1/2	
" " " " " "	0 25	
" " " " " "	0 20	
" " " " " "	0 21 1/2	
" " " " " "	0 60	

Black Teas—"Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1	per lb. 0 35
No. 2	" 0 30
No. 3	" 0 25
No. 4	" 0 20
No. 5	" 0 17 1/2

LIPTON'S TEA (in packages).

	Price per lb.
No. 1, cases 50 lb. (50 1/2-lb. pkgs.)	\$0 75
No. 1, cases 50 lb. (25 1-lb. pkgs.)	34
No. 1, cases 50 lb. in 5-lb. tins	35
No. 2, cases 50 lb. (25 1-lb. pkgs.)	29
No. 2, cases 50 lb. in 5-lb. tins	29
No. 3, cases 50 lb. (50 1/2-lb. pkgs.)	23
No. 3, cases 50 lb. (25 1-lb. pkgs.)	22
No. 3, cases 50 lb. in 5-lb. tins	23
Green Ceylon, No. 1 (50 1/2-lb. pkgs.)	35
Green Ceylon, No. 1 (25 1-lb. pkgs.)	34
Green Ceylon, No. 2 (50 1/2-lb. pkgs.)	29
Green Ceylon, No. 2 (25 1-lb. pkgs.)	28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3/8s, 5s and 10s	0 39
Royal Oak, 2 x 3, 80 acc, 8s.	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13 1/2 oz. bars, spaced 9s.	0 39
Currency, 6s and 10s	0 39
Old Fox, narrow 10s	0 39
Snowshoe, 1-lb. bars, spaced 6s.	0 43
Pay Roll, 6s.	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

Old Crow	Per gal. 0 20
Condor	" 0 25
E. M. D. proof	" 0 30

The Auer Gas Lamp

Money-Back Style.

No. 5

IT will make your store or home as bright as day without costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.

SEND FOR CATALOG AND TRADE DISCOUNTS.

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MANTLES—SHADES—CHIMNEYS—BURNERS—ETC.



SATISFACTION GUARANTEED OR YOUR MONEY REFUNDED.

Bigger Profits

—ON—

“EMPIRE” SODA

BEST FOR BAKING.

Instead of giving you useless premiums we have decided to make a change in “Empire” Soda prices that will mean bigger profits for you. Here are the new prices:

Case 120 1/2-lb. pkts. (60-lb.) per case, \$2.70

Case 96 10-oz. pkts. (60-lb.) per case, 2.80

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BRUNNER, MOND & CO., NORTHWICH, ENG.

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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THE CANADIAN GROCER

Crockery and Glassware

Do you need any-
thing in this line?**We have it**And if you will
write your wants to
our MAIL ORDER
DEPARTMENT your
requirements will
be satisfactorily
filled.We are always glad to answer enquiries con-
cerning any of our goods and will be pleased
to give you price on any lines you mention.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp GoodsManufacturers of
Lamps and Rich Cut Glass.Decorators of
Earthenware, China and Glass.

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IT PAYS IT PAYS IT PAYS

What pays? Why, to sell the trade-creator

WETHEY'S CONDENSED MINCE MEAT

of course. Well! Why does it pay? Because it gives better
satisfaction to the consumer than any other kind produced in
this country. This is a broad statement to make, but never-
theless a true one—increased demand from the trade substan-
tiates our claim. Sold by leading wholesalers.

Manufactured by . . .

J. H. WETHEY,

LIMITED,

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

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The original and only Genuine Pre-
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6d. and 1s. Canisters.

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