

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII

TORONTO, NOVEMBER 9, 1894.

No. 45

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C. }

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCO CO.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

THE CANADIAN GROCER

SOMERVILLE'S MEXICAN FRUIT

"Regular Line,"
"Pepsin" and
"Cough."



WE ALL USE IT.

DO YOU KEEP THEM IN STUCK ?

THE PRINCE OF CHEWING GUMS.

C. R. Somerville - London, Ont.

Standard Goods THE Best to Handle

The Standard California Raisins

ARE THE

GRIFFIN & SKELLY GO.'S

This brand is a guarantee of excellence.

This Company are the largest Raisin packers and shippers in California.

3 Crown Loose Muscatels
4 Crown Loose Muscatels
Layers, Fancy Clusters
Etc., Etc.

ARTHUR P. TIPPET & CO. Sole Agents Montreal, P.Q., and Toronto, Ont.

Fry's

≧ 80 Medals ≦

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



Lion Digestive Coffee Grand Mogul Tea

Is a quick seller.
Carries a good profit.
Is never sold by pedlars.

Our plan of advertising is unique. It is a winner of trade for any store. All live dealers handle it. Are you among the back number who do not? If so, come forward. Order a case of each, first mail.

T. B. ESCOTT & CO., Sole Agents, London, Ont.

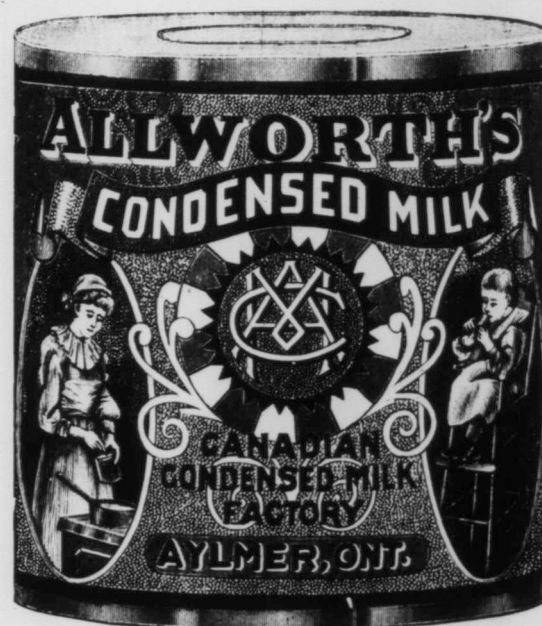
WHITE SALTED HERRINGS IN KEGS
KIPPERED HERRINGS IN TINS
FRESH HERRINGS IN TINS
HERRINGS IN TOMATO SAUCE
Etc., Etc.

A. & M. SMITH
FISH CURERS **LEITH**



THE BRAND

Which sells
Makes customers
Keeps in any climate
Is always reliable
Earns fair profit.



Stays sold
Satisfies customers
Is absolutely pure
Is uniform in quality.
Is staple as wheat.

Exhibitions

Are not necessary to demonstrate its superior qualities. The finest blend of Indian Tea on the market. If your wholesale grocer does not keep it write us for quotations.



Rose & Laflamme

MONTREAL

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Fresh . . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

A POPULAR BRAND

At a popular price. That's what our **Beaver Chocolate** is. Put up in pound packages to retail at 30 cents. A perfect Chocolate for eating, drinking or baking purposes.

For Bakers' use "Premium Chocolate" is highly recommended.

Todhunter, Mitchell & Co.,
TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles

Crown
Pickles



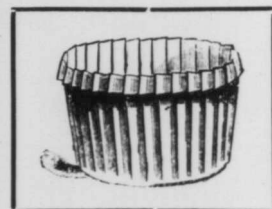
Batty's
Nabob
Sauce

Batty's
Worcester
Sauce

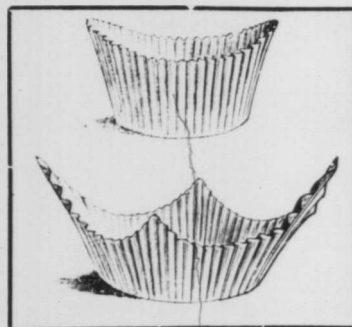
For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Soufflet Cases



SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

Pie Collars

Ice Cases

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from \$4.00 to \$6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA :

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

“Standard Goods are the best to Handle”

FOR
PURITY



FOR
STRENGTH

This brand is always reliable. Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO. Ltd., Liverpool**



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.



ANALYSIS OF

Verdin Cooke's Table and Dairy Salt

“I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides.”

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W. Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist,
Dominion Analyst.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street



Accounted for

THE VARIETY WE CARRY
 THE VALUES WE OFFER
 THE QUALITY WE SELL
 THE PRICES WE CHARGE

ARE REASONS

For the big business we do
 in Teas.

W. H. Gillard & Co.

WHOLESALE TEAS

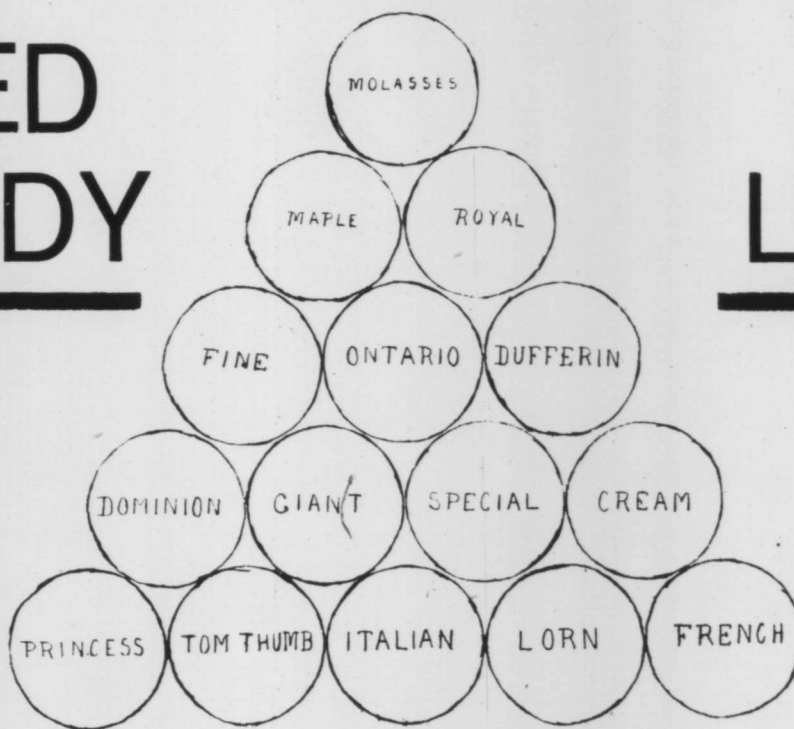
HAMILTON.

John Mouat, Northwest Representative,
 Winnipeg.

**MIXED
 CANDY**

**15
 LINES**

ALL
 PURE



SUGAR
 GOODS

WM. PATERSON & SON, - - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 9, 1894

(\$2.00 per Year) No. 45

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

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Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THAT MOLASSES TARIFF.

IN a dilemma is still the wholesale trade regarding the tariff on molasses. As already pointed out in THE GROCER, the Customs Department has ruled that molasses, in order to come in under the duty of 1½c. per pound, must be imported direct, at the same time specifically ruling that New Orleans molasses bought in bond in New York, although in the original package, as directed by the law, must pay a duty of 7c. per gallon.

When Controller of Customs Wallace was in Toronto a couple of weeks ago he was waited upon by members of the trade who entered a strong protest against the ruling, contending that it was foreign to the reading of the tariff.

Mr. Wallace promised the deputation an answer in the course of a few days; but a few weeks has passed and still the answer has not materialized.

In the meantime, it is understood Mr. Wallace has gone on a trip to the Maritime Provinces, presumably on a fishing tour, leaving the members of the trade who are awaiting his pleasure to fish for themselves. At any rate, they are being put to much inconvenience.

Mr. Wallace, as Controller of Customs, has power to say "yea" or "nay" in this matter. But it is understood that he prefers to await the return of Hon. Mr. Foster, the Minister of Finance, before issuing his final decree. Until such time as the latter returns from England the trade could hardly therefore expect to have the question settled once and for all; but if Mr. Wallace would not exercise his authority in the premises at once, the least he could have done was to have kept his promise with the merchants who waited upon him, informing them whether, after his conference with the Premier, he was still determined to withhold his final ruling until after he had conferred with the Minister of Finance, whose handiwork the tariff was.

Since Mr. Wallace became Controller of Customs he has generally lent a willing ear to the representatives of the trade, and has possessed the quality of acting promptly one way or the other. In view of this, his conduct in this instance is causing surprise as well as indignation.

THE GROCER can assure Mr. Wallace that he is losing his good name and that there is a growing belief among the trade that the department over which he presides is in its dotage.

RAW SUGARS FROM LONDON.

Some of the grocers in Western Ontario are bringing in raw sugar from London, England, to sell in competition with the domestic refined article.

"They are doing this," said THE GROCER'S informant, "because they cannot get all the grades of refined they require from the Canadian refiners. Furthermore, the raw sugars are about as cheap as the refined, while many people prefer their character."

WORK OFF OLD STOCK.

Most food products put up in tins will keep for many years, but it is always advisable to work off each season's supply before disposing of the new. Many houses do not do this.

A label gets discolored or damaged through exposure and instead of disposing of the goods at once they are held to the last. Before its turn comes a new supply is received and for some years it is a back number.

Finally the stock runs short and the old tins are sold. They are not up to the mark in quality and the grocer is blamed for keeping such goods, and the packer, whose name it bears, is listed as a man whose goods cannot be depended upon.

Always work off old stock before offering any new. This should be an instruction to all clerks.

THE PEDLARS' QUESTION.

W. P. Rogers, one of THE GROCER'S subscribers in Summerside, Prince Edward Island, contributes his share of information on the pedlar question. He writes :

"I am glad you are taking an interest in the pedlars' question as they are a nuisance to the trade in general, the foreign pedlars being especially so. The town corporation here tax all pedlars doing business within the limits \$5 per week, or \$1 per day, but they do not stay around the town much as the people of the country have more time to look at their goods, and besides, they take anything in trade from a goose egg to scrap iron.

"I hope this small bit of information will be of some use to you."

THE MISMANAGED GRAND TRUNK.

SIR HENRY TYLER, President of the Grand Trunk Railway Co, in his annual report ascribes the unsatisfactory result of the year's business to outside influences.

"Ifs" and "buts" have always been a feature of the annual report of the Grand Trunk's president.

No matter whether trade conditions in Canada and the United States are good or bad, never, as far as our memory serves us, have they been reflected in the annual reports of the G.T.R., and just as regularly does Sir Henry trot out his "ifs" and "buts" to mollify the shareholders. But it is in evidence that the day is waning when these shareholders will meekly swallow holus-bolus the lame and threadbare excuses which are annually made to do duty in various shapes and forms.

The fact of the matter is, the road is badly managed; and what has been apparent to the people of this country for some years, is gradually dawning upon the shareholders in England.

When a business, year in and year out, fails to pay it is due to one or other of two reasons: Either the management is bad or the business is unfavorably situated.

The failure of the Grand Trunk Railway to prove a successful investment for its shareholders cannot be ascribed to unfavorable situation.

It traverses through the very best and most thickly populated part of Canada and runs into the United States as far as the progressive city of Chicago; it carries about one third of the railway freight of the Dominion and about the same proportion of the passengers; it is one of the leading routes from the Eastern States through to the Western States; it monopolises the freight and passenger traffic of some of the cities of the Dominion—as these cities know to their sorrow; its earnings are from two to three thousand dollars per mile greater than any other railway system in Canada except the Canada Southern.

And yet in spite of all these advantages the results are persistently unsatisfactory.

One important outlet for the Grand Trunk's earnings is to be seen in the expenditure. The Government returns show that last year this expenditure was \$4,036 per mile. This, omitting the Canada Southern, was nearly double that of any other railway in Canada.

The expenditure per mile on the Canada Pacific, in spite of the enormous mileage it has to maintain, was but \$2,189 per mile. Even the expenditure of the Intercolonial, that much criticised railway, was but \$2,669, while the expenditure per mile on the Manitoba & Northwestern was as low as \$763.

"Don," in Saturday Night, pertinently remarks that the Grand Trunk "is not only an Old Country concern, but it is an old time concern." And he is right. It is an old time concern, and no half measures will ever make it different.

Sir Henry Tyler may be a passable president, but even he is not accounted strong enough for the job by a good many. But whether he is or not, Sir Henry, or no other man, be he titled or untitled, can successfully "boss" a concern like the Grand Trunk three thousand miles away even if he has the cable at his elbow.

The head of an ordinary business house would scarcely be accounted wise were he to live even one hundred miles from his store or warehouse, only visiting the latter once or twice a year, relying on the telephone, telegraph or mail as mediums of communication the rest of the time.

But not only does the headquarters of the company need to be on the scene of active operations, but new blood must be infused into the officials in high places. The worst sin of many of them is not their inefficiency, but, eaten up by their own importance, they are brusque and imperious in their bearing toward those who have occasion to approach them.

Business men do not swallow the leak with any more grace because it is shoved down their throat by a big corporation. And the result is that when they can they give their patronage to some other road.

No one can gainsay it, there is a deep-rooted prejudice in this country against the Grand Trunk, and it is mainly because of the mismanagement and brusqueness of its officials. And the sooner the desired changes take place the better will it be for the country as well as for the company, for because of the gloomy reports which are presented to the latter so regularly the result can be anything but helpful to the credit of the former.

If there were no clouds, we would not appreciate the sunshine; and were it not that merchants have now and then to pull against the stream, it is a poor and effeminate class of business men we would have.

WHOLESALE AND PATRONS.

EVIDENCE has been adduced within the last few days which proves that the practice of selling to Patron stores is more widespread among the wholesale trade than was supposed.

We can understand how a wholesaler, in the race there is for trade, can sell to a Patron store when he can sell to no other merchant in the village or town, but it is a sort of enigma to us why he is so short-sighted as to allow his travelers to call on and accept orders from Patrons where he has already customers doing a legitimate trade.

These Patron stores are started with the avowed object of running out of business the legitimate merchant. It is patent to everyone, and the Patrons themselves take no pains to conceal the fact. Yet, in spite of this, there are wholesale houses that will permit their travelers to go from the store of the legitimate merchant to the store of the illegitimate with their samples.

If a wholesale house desires to sell to the Patrons let him do so; but let him stick to that class of customers. For him or his representative to go to the regular storekeeper with his samples after catering to the wants of his avowed enemy is nothing short of impudence.

Any merchant who subscribes to such an agreement as that demanded by the Patron Association, namely, to supply its members at prices 15 per cent. on invoice figures, cannot pay 100 cents on the dollar and live up to the agreement.

Every wholesaler knows this, and yet there are some of them—and some of them who are leading and old-established houses—who will deliberately sell to such, thereby incurring the risk of losing money should these Patron concerns encompass the ruin of the legitimate storekeeper, and also from the collapse of the illegitimate storekeeper, whose failure must ultimately follow if it does not precede that of the former.

A reputable wholesaler would not deign to do business with a storekeeper whom he knew to be not conducting his establishment on business principles; and yet he is sometimes blind enough to court the custom of a Patron freak born of the most unsound of business doctrines and cradled in the most absurd of schools.

These Patron stores are ephemeral. This is one satisfaction, but until the day of their burial comes they will do a good deal of harm. The storekeepers themselves can help on the day of the demise of these concerns if they chose. Let them form village, township, and county associations, ascertain the wholesalers who are supplying the Patron stores, and then apply the thumb screws. A few applications will at least compel the legitimate wholesalers to cease filling orders for Patron stores, for they know on which side their bread is buttered.

LEADING RETAILERS.

MANY differences that crop up between wholesalers and retailers would have had no existence had the parties concerned been acquainted with each other. Realizing this THE GROCER has grasped every opportunity for urging personal contact between seller and buyer. During the last few years there has been a marked improvement in the desired direction; but there is still room for development.

With a view to bringing about the desideratum THE GROCER has decided to branch off in another line while still retaining the old. We purpose producing the "shadows" of the leading retailers throughout the Dominion. In a word we intend producing pictures and sketches of them. No attempt will be made to publish them in order of merit or as the spirit moves us, but just as our staff of writers and artists can prepare their copy and pictures.

But while we hope to furnish a picture gallery of the retail merchants of the country, we have another object in view: We want to furnish the retailers with examples from the experience of their fellows that may help them to make their respective businesses more successful. And it is from this standpoint that the series of sketches will probably prove of most value to the retailers of the country. The subject of our first sketch is

J. A. HUNTER.

Mr. Hunter is an example of what push and application to business will do. His place of business is in Durham, and he carries a general line of merchandise. Originally he was intended for a lawyer; but the gods willed otherwise. He was educated at Upper Canada College, Toronto, that good old school of many merchant princes. There "Jim" was one of the foremost boys, as the trophies won in both the class and in the field testify. He matriculated in 1889, and in September of the same year began the study of law in the office of McCarthy, Osler, Hoskin & Creelman, one of the largest and best firms in Canada. In February, 1891, he was summoned from his studies to attend the death bed of his father, the late James H. Hunter, M.P.P. And then was abruptly closed his career as a law student. His father died intestate; and there being no other member of the

family available, James A. gave up law and undertook the management of his father's estate. He took out letters of administration for the estate, and acted as manager and attorney for the administratrix, his mother. He acted in this capacity till March 1, 1893, when he purchased the business from the estate and became proprietor.

"Pluck, energy and judicious advertising" is Mr. Hunter's motto, and he has been successful with it. He has a good staff of clerks, etc., around him, but he gives personal attention to every detail, and brings himself into personal contact with his customers whenever opportunity affords,

horses which he owns. In the summer season he takes an active part in lacrosse and cricket, while now and then he may be seen gun in hand, enjoying a day's hunting. This fall there is one black bear less in the world as a result of his prowess with the rifle. He is now sitting in the town council for his second term. Besides being a merchant, municipal councillor and sportsman, Mr. Hunter is a soldier, being a lieutenant in the 31st Battalion.

INTERIOR STORE ARRANGEMENT.

There is a small store in Pictou, N.S., kept by A. R. Lilly, which many of our subscribers might use as a model. Mr. Lilly is a small dealer in groceries, confectionery, cigars, and soft drinks. The arrangement, as a whole, is only applicable to smaller retail stores where, as a rule, the proprietor and a boy do all the work. In such a store the stock, not being turned over frequently, soils from long continued exposure on shelves, and gives the store a dirty appearance.

Mr. Lilly's store is 22 x 40 ft., with the door in the centre. All round he has put glass fronts on his shelving, which open and shut on hinges. The shelving begins three feet from the floor and is five feet in height and nine and a half inches deep. The glass fronts or doors are 24 inches wide and fit very tightly, so that dust does not penetrate. There are two panes in each door. The background is fancy red paper. Below the shelving he has biscuit boxes set up at an angle of forty-five degrees covered with glass. The whole interior, which was fitted by Mr. Lilly himself in his spare time, presents a clean, sweet appearance, and from his experi-

ence would not be without this arrangement.

THE GROCER suggested improvements which he himself thought would be better—that is, sliding instead of doors on hinges.

Instead of shelves being 9½ inches deep, they should be made 18 inches, so that the biscuit boxes now below might be admitted. If the dealer could afford it, the fronts should be plate glass and the background mirrors, and the woodwork natural or stained a bright color. There are many busy stores which might adopt this arrangement in part for their bread, biscuits, confectionery and other goods which are easily affected by dust, etc.



J. A. HUNTER—Durham.

giving them a cheery greeting as well as a vigorous shake of the hand. As a result of Mr. Hunter's enterprise his sales last year were 20 per cent. larger than the previous year.

October 1st last Mr. Hunter adopted the cash basis, and he has found it to work most successfully. "We give no credit," he remarked to THE GROCER, "and feel satisfied that our new system will eventually prove a great success in our business."

Close as is the attention Mr. Hunter gives to his business he finds time to devote to public matter and field sports. Frequently he may be seen driving a pretty span of

TRADE CHAT.

J. S. LARKE, Canadian Commissioner to Australia, says the boot and shoe manufacturers of Quebec are hopeful of doing a good trade with Australia.

Canadian vessels caught 95,048 seals in Behring sea this season. This is said to be the largest catch on record.

The Indians of Manitoulin Island shipped 7,000 baskets of blueberries from Little Current during the present season.

Several Sarnia grocers have been victimized by female sharpers who passed three \$5 spurious gold coins on them.

The arrivals of apples in England during the week reached a total of 120,000 brls., of which number 40,000 brls. went to London.

Saturday night R. H. Little's general store and post office, Lisle, was robbed of some money and stamps. Three years ago the store was robbed, the safe broken open and \$275 taken.

English advices intimate that the final liquidation of the great Baring estate will shortly take place. The liabilities, which were originally over \$100,000,000, have been reduced to a little over \$12,000,000. It is expected that a large surplus will be secured ultimately.

A new company has taken hold of the Dominion Organ Co., of Bowmanville, and the ratepayers of the town have voted it a bonus of \$5,000. "The merchants are in high feather over the matter," said a traveler who has just returned from Bowmanville.

The Collingwood Board of Trade is making arrangements for the formation of a fruit-growers' association in this district. The object of the society will be the distribution of all sorts of information for the growing of all kinds of fruit, its care, the proper methods of preparing to ship and to store, etc.

Mr. Goodfellow, postmaster of Macdonald, has placed on our desk three beautiful and mammoth apples of the King variety, which were raised by Mr. Albert Blakely, of North Fredericksburg. They measured 13½, 13 and 12½ inches around while their weight was 15¾, 14½ and 14 ounces respectively.—Tribune, Deseronto.

Export shipments of cattle, hogs and sheep from Manitoba and the North-West this season have grown to very large proportions, and those who are best posted on the subject declare that within four or five years the live stock trade of this country will exceed in importance the wheat exports. One thousand head of cattle were shipped from here during last month.

P. D. Armour has been experimenting on the economy of using whe it as food for hogs. Feeding 18 pigs solely with 1650 pounds of crushed wheat, they showed in two weeks 525 pounds gain, which at five cents per

pound for hogs, made \$26.25 increased value, or a little over 95 cents per bushel for wheat, against 53 cents, the market value of the grain at that time.

The net cost of beet growing in Germany is \$50 per acre, the product is saleable for \$66, leaving a profit of \$25 per acre. The average yield is given as 12 tons of beets, value \$66; 3 tons of tops, value \$3.75; 35 per cent pulp, 8,400 lbs., value \$6.30. Agricultural wages in Germany are less than one half what is paid in Canada.

The business men of Dundas and the members of the Board of Trade held a meeting Friday evening to discuss the application of the T. H. & B. for aid from the town in the shape of a bonus. The result of the discussion was the adoption of a resolution asking the Council not to negotiate with the company at present, but to appoint a committee to confer with a committee from the Board of Trade on the matter.

Returns have been received at the Dominion Fisheries Department of the collection of fish ova for hatching in the Government hatcheries. Upwards of 5,000,000 salmon eggs have been collected at the British Columbia hatchery; at Warton several million salmon trout eggs have been procured; the Atlantic hatcheries are now in the midst of the work of egg collecting; at Manitoba several million whitefish eggs have been laid down in the Selkirk hatchery.

At a general meeting of the Dominion Commercial Travelers' Mutual Benefit Society, held at the rooms of the association, in Montreal, on Saturday evening, the following were nominated officers and trustees for the ensuing year: Chas. Gurd, president; G. O. Stanton, vice president; trustees, Fred Birks, J. T. Dwyer, E. H. Copland, F. Hughes, Robt. White, and Max Murdock. The above were all elected by acclamation. The annual meeting was fixed for Friday, December 14, at 8 p.m.

Judging from late statistics India still remains a magnificent country for sportsmen. In 1892, 21,988 human beings and 81,668 head of cattle were killed by snakes and wild beasts, the chief human mortality—19,025—having been due to snake bite. Tigers claimed 947 human victims, leopards 260, wolves 182, bears 145 and elephants 72. On the other hand, whereas only 4,498 cattle were killed by snake bite, no fewer than 20,969 were devoured by tigers, 30,013 by leopards and 6,758 by wolves.

The well-known firm of Jackson & Hallett, established in Guelph in 1868, is being dissolved, Mr. Jackson, with his son Edward, taking over the grocery part of the business under the style of Jackson & Son. Mr. Jackson has been connected with the grocery trade of Guelph for the last thirty-five years, being salesman with Messrs. Rutherford and J. L. Lewis. Mr. Jackson, jr., has a thorough knowledge of the business, having occupied good positions in both whole-

sale and retail grocery firms in Montreal. Mr. Hallett, who will continue the wholesale and retail wine and liquor business at the old stand, came to Guelph from Langport, Somersetshire, Eng., in 1867. At Langport he served a five years' apprenticeship with Stuckey & Meade, one of the largest and most successful concerns in the west of England. He will also continue the business of exporting cheese and butter to the late firm's connections in England and Scotland, which business has exceeded \$250,000 yearly since 1882. Mr. Hallett will import wines and liquors direct from Ireland, Scotland, France and Spain.

A man married a widow, and by some coincidence took her to the same hotel where she stopped with her first spouse. At table she said to Charles, the bridegroom: "Will you kindly pass the butter, John?" A vision of "John," his predecessor, flitted before the bridegroom, who indignantly replied: "My name is not John—it is Charles." "Excuse my mistake, Charles," she said; and then, tasting the butter, added reflectively, "but it is the same butter."—Boston Home Journal.

A "tell tale" milk jug has just been devised in England. It is a glass measure, graduated at every quarter pint. Below the pint and half-pint marks three lines are etched, showing the thickness of cream which should appear in milk of average quality, in good and in very good milk, thus measuring both quality and quantity.

The shipment of fish from the Lake of the Woods district this season has already reached nearly 300 cars. Mr. Hugh Armstrong, M.P.P., and his company have been the most active ones engaged in the operations. Their distributing points are St. Paul, Minneapolis, Chicago, Detroit, Buffalo, Cleveland, and Sandusky. Mr. Armstrong is at present organizing a company of his own to work the lake. The shipments means considerable cash to a large number.

He seems to think, since at the fair
He took the highest prize,
There is no further call for him
His goods to advertise.
But this is where to make mistakes
The fellow has begun.
For since he doesn't advertise,
Why no one knows he won.—Ex.

Established 1850

Just exactly what you want for the

CHRISTMAS TRADE

A package of our

Assortment of
FANCY CHINA
275 Pieces for \$50.00

132

The very latest Designs and Decorations.

Chocolate Set, 5 O'clock Tea Set, Berry Set, Porridge Sets, Plate Sets, Salads, Cabarets, Fruit Dishes, Cake Tray, Cheese Dishes, Butter Dishes, Biscuit Boxes, Sugars and Creams, Butters, Dessert Plates, Cups and Saucers, Mugs, etc., etc.

You may depend on getting the newest goods at lower prices than from open stock.

Order by Mail a Sample Package.

JAMES A. SKINNER & CO.
Toronto, Ont. Vancouver, B.C.

Our assortment of

...TEAS...

Was never better, as the **Quality** is choice and **Prices** low, you will make no mistake. Supply your wants now. We invite "Grocers" everywhere to avail themselves of our offers to supply Samples. We will send same on application.

LUCAS, STEELE & BRISTOL, - HAMILTON
WHOLESALE GROCERS

No Stones, Stems or Dirt

3-Crown } **Cleaned Currants.** 100-pound DRUMS.
5-Crown }
7-Crown } A Handy Package.

EVERYBODY LIKES THEM.

BALFOUR & Co. HAMILTON.

PLUMS

DUFOUR'S

PRUNES

Just in ex S.S. Escalona

Plums, 50	to the pound,	in 50-lb. cases.
Plums, 70	" "	55-lb. cases.
Prunes, 110	" "	55-lb. cases.
Prunes, 120	" "	160-lb. kegs.

JAMES TURNER & CO.
HAMILTON.

A HINT TO BOARDS OF TRADE.

THE Truro Board of Trade has an important feature that might be adopted by many other similar organizations. The board was organized in 1889, with 30 members through the efforts of the present secretary, G. A. Hall, of the retail dry goods house of J. H. Crosscup & Co. It was found difficult to hold the members, though the assessment was only \$3 a year. Many of them were anxious to have reports on and lists of delinquent debtors. At first it was arranged that they should be sent to the secretary by each member. Some reported, but others who were always ready to have a look at their neighbors' lists, did not furnish any themselves, which is always the rule in a case of this kind, and the scheme did not work. Mr. Hall then made an arrangement with the County Registrar to supply a weekly list of mortgages, sales, judgments, etc., for \$50 a year. He also arranged for reports of judgments for small amounts by local magistrates. These were printed and sent free to members every week marked "confidential." And the scheme has been so successful that the membership has increased over the 100. All the members consider it a most profitable investment. The list has had a moral effect on slow paying customers that cannot be estimated. They now go to a merchant who threatens to sue them and pray him not to do so, as their name would

appear on the list. The secretary mentions one man who saved \$200 by a timely hint in their weekly report of a customer who had given a bill of sale. Other creditors who were not so informed got nothing.

The board is now grappling with the assessment question. Before their organization the city council paid no heed to representations of business men. Now they recognize them as a powerful factor, and have asked that a committee be appointed to confer with the council.

The board is wisely moving for the exemption of stocks in merchants' hands. At present a man who has an average stock of \$12,000 may be assessed for \$5,000, or vice versa.

Nearly all the business men in the town are now in the board.

PARAGRAPHS ABOUT RETAILERS.

J. A. Taylor & Co., grocers, Stratford, are giving up business.

J. Fisher, of Newcastle, has moved his general stock to Callander, Muskoka.

W. H. Wilson, grocer, Woodstock, is dead. Deceased had been ill for some time.

Joseph Sharp, of Cadmus is, it is understood, buying out John Burns, of Jeannetville.

G. M. Long, general merchant, Omo, has sold out. Thomas Miller, of Oshawa, and Robert Barfett, of Newcastle, are the pur-

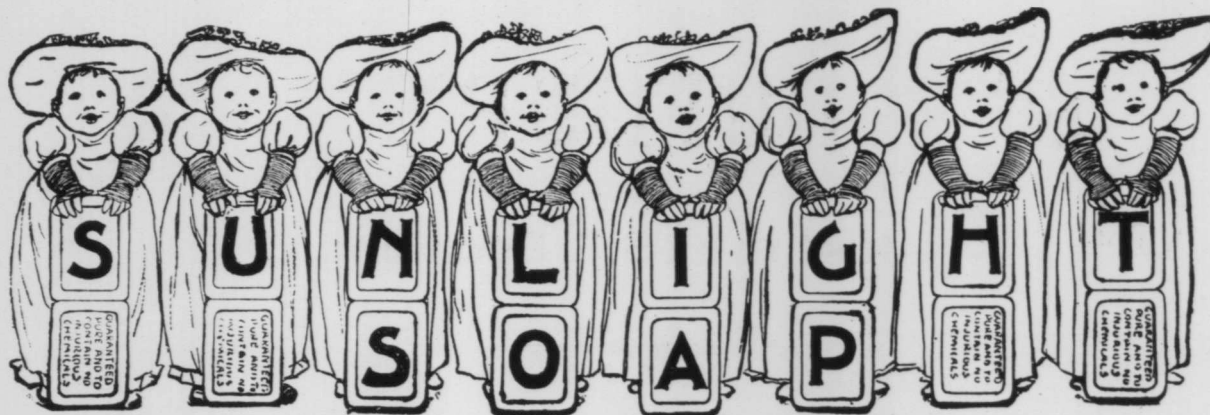
chasers, and they will continue the business for the time being, at least, under the style of Miller & Barfett.

Mr. Andrews, one of Oshawa's general merchants, is in Muskoka, looking, it is understood, for a place in which to start up business, it being his intention to leave Oshawa. Mr. Andrews has sold out his Claremont branch to Thomas Castor.

George Hasenflug of the "City Grocery," Waterloo, bought the stock of the "Empire Tea Store," Berlin, put up at the mortgage sale last week. He bought the stock at a low price on the dollar and is already doing a brisk trade. He will make tea a specialty, and expects to handle large quantities.

DISCOLORED LOBSTERS.

When sampling a can of lobsters, portions of the meat which rested against the tin are often found to be black. This applies more especially to lobsters caught in particular sections in the Maritime Provinces. It will be observed that salmon, mackerel, cod, sardines, or other fish never discolor in this way. They are oily, while there is no oil whatever in the lobster, but there appears to be an acid. This acid, it is supposed, eats through the tinning on the inside of the can and thus causes the discoloration. Some of the packers will endeavor to overcome this, and are ordering for next season's pack a double-dipped tin plate, i.e., a plate with a heavier coating of tin than the ordinary stock used by canners.



SUCCESS
CAME TO

SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it.

It pays Customers to buy it.

CURRANTS

Four Crown Panaretas, half cases.
Choice Vostizzas, cases and half cases.

Pride of Canada, half cases.
Fine Filiatra, barrels, half barrels and cases.

H. P. ECKARDT & CO.

Wholesale Grocers TORONTO.

Steady Sales and Repeat Orders show the satisfaction given by our

Buckwheat Flour

SELF-RISING.

Try a Sample Order.

In 2½ lb. Packages,
2 doz. per Case.

In 5 lb. Packages,
1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.
TORONTO, CANADA

MILLERS AND MANUFACTURERS OF
CHOICE BREAKFAST CEREAL FOODS



NOTE.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size it is a trade winner.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Fine Chocolate Goods

Three Grades

Supreme
Extra Fine
Elite

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pieton, N.S.

The
Leading
Tea
is
the
Eagle
Brand

Now in Stock

ARQUIMBAU VALENCIAS
In every shape

New Fruits

PEELS . . .

C. & B. in 7 lb. tins and boxes
Batgers in 7 lb. boxes
Assorted in 1 lb. and ½ lb. boxes

New Currants
Provincial
Patras
Filiatra

New Figs in Mats
Natural in boxes
Layers in 10 and 28 lb. boxes

M. MASURET & CO.
LONDON, ONT.

DEVELOP NATURAL RESOURCES.

MANY towns in the centre of an agricultural district have given bonuses of \$1,000 to \$20,000, and even more, to induce various industries to settle there. A few of these have done well and have been a benefit to the community, but the majority have not given the results to the people who bonused them that they expected.

Many of them, in fact, have utterly failed, leaving the municipality sadder but with much more wisdom.

One town may be taken as an example. It was decided that something must be done to make the town boom. A miller not very well known to the residents told them that if they would give him \$5,000 he would take over an old mill in the place and put in a new plant. The mill would be able to grind hundreds of cars of Manitoba wheat, and once they had started train after train loaded with flour would leave the town and it would boom.

The town voted \$3,000. That was seven or eight years ago; and there has not been a single car of wheat brought in from outside yet. Another mill in the same town which did not receive any bonus is doing a larger and better business. The town in question has not benefitted a cent's worth, and they are still paying off the \$3,000.

The aim of Canadian towns and villages should now be to develop their natural resources. These are mostly of an agricultural character. Let the merchants consider carefully what are the most profitable products their district can produce. Encourage the farmers to go into these

This has been done. A case in point: Two Prince Edward Island farmers were sitting in the store of one of THE GROCER'S

subscribers a few years ago. They were bemoaning the hard times and saying there was no money for anyone but storekeepers these days. Like most farmers they were plodding along in the same old way and never used their heads as business men would. The grocer suggested to them that there might be other lines in which they might make more money than in growing oats, etc., mentioning strawberries, which he was then importing. They tried the experiment; it was successful, and they and others who followed their example are now making \$100 to \$200 an acre clear on strawberries. They are paying cash for what they buy and they are buying more than they ever did.

It is the natural resources that put the most money in circulation.

AMERICAN APPLES IN ENGLAND.

Cables received on Friday by Otto G. Mayer & Co. say that although American apples continue to be in active demand in Liverpool and Glasgow, prices have fallen off somewhat on account of the large receipts. The prices at Friday's wholesale auction sales in Liverpool were from \$2.88 to \$3.60 a barrel for Baldwins, and from \$2.50 to \$3.12 for greenings, being an average of about 50 cents a barrel less than was realized at the opening sale in the latter part of August.

The steam-hips New York and Germanic, which sailed on Wednesday, took 3,000 and 5,000 barrels of apples, and the Etruria, City of Rome, and State of Nebraska, which sailed last week, also each took 6,000 barrels, making the total shipments from all ports for the week about 90,000 barrels. The total exports this season to date, inclusive, are 245,000 barrels, against only 941 barrels

during the corresponding period of last year. Last year the domestic crop, like the present European crop, was practically a complete failure, and the total exports for the whole year were only 175,000 barrels, against 1,203,000 barrels in 1892 and 1,450,336 barrels in 1891, which was the "banner year" in the history of the American apple export trade.—N. Y. Journal of Commerce.

TO STOP A RUNAWAY HORSE.

Scarcely a week passes in any year that human lives are not jeopardized by horses taking flight and running away, says an exchange. The man who can devise some means which will surely prevent this will be a great public benefactor. Some one who professes to know states that runaway accidents seldom occur in Russia. The means used in preventing them is very simple.

It is asserted that in Russia a horse that is addicted to the habit of running away has a thin cord with a running noose around his neck at the neck-strap, and the end is tied to the dashboard.

"At Rome," says the informant, "I saw in the Corso a phaeton with two spirited horses bolt. They were driven by a lady, and I expected to see instant destruction. But the lady coolly grasped a thin cord and within thirty yards the horses came to a full stop. I afterward met the lady at Nice, and expressed surprise at the skill with which she stopped the runaways.

She treated it as a trifle, and told me accidents from runaway horses are unknown in Russia, as no one but a lunatic would drive without the cord. When a horse bolts he always takes the bit in his teeth and the skill of the driver is useless. The moment the pressure comes on the windpipe the horse knows he has met his master.

Just received ex S.S. "Escalona" an important consignment of our

Celebrated Brandies

"P. Richard," "Chs. Couturier," "F. Marion & Cie," "V. O.," "V. S. O.," "V. S. O. P."

In Hogsheads, Quarter Casks, Octaves, Half Octaves, Bottles, Half Bottles, Quarter Bottles, etc.

Also a considerable assortment of

Tarragona Wines

Sicily Wines, Sherries, Clarets, Sauternes, etc.

Which we offer at exceptionally low prices for immediate delivery.

Samples and Price List sent on application.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

In More than a Million Households



CHASE & SANBORN'S

“Seal” brand **Coffees**

Are always found because their Coffees are pure, reliable and always uniform. **Grocers, these Coffees** pay you. Write us for price list.

Cocoa



BENS DORP'S

“Royal Dutch”

Is without fear of contradiction, the Finest, Best, Purest, Most Invigorating and Economical **Cocoa** on the market— $\frac{1}{4}$, $\frac{1}{2}$, and 1 lb. Tins. Write for sample.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

Ye Ancient Ballad of Jack and Jill.

(ADAPTED TO DATE.)

Jack and Jill went up the hill
To fetch a pail of water,
Jack had great admiration for
Jill's mother's blue-eyed daughter.

"How tiresome it used to be"
Quoth lovely, laughing Jill,
"To carry those old wooden pails
For water up this hill.

That pail! with cracks twixt every stave,
We could not pause a minute,
But had to hurry all the time
To save the water in it.

So badly balanced! If you gave
A single glance at me,
A dreadful spill upon the hill
There straightway sure would be.

Until that day! that happy day,"
Here Jill gave way to laughter,
"When you fell down and broke your crown,
And I came tumbling after.

Then mother bought an Eddy's pail
Of Indurated Ware,
A perfect dream! No hoop or seam,
And balanced true with care."

"Why, yes," quoth Jack, "my darling Jill,
In June when we are inated,
We'll buy with care our household ware
Of Eddy's Indurated."

Increased Discounts Increased Capacity Increased Sales

Our factories were started up again last month with double their former capacities. So no more delay will be occasioned in filling orders.

Indurated Pails, Tubs, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc., are effectively, persistently and aggressively advertised throughout Canada, and sell themselves.

Buy them and show them.

THE E. B. EDDY CO., Hull, Canada

BRANCHES:

MONTREAL
TORONTO

AGENCIES:

QUEBEC - - F. H. Andrews & Son
HAMILTON - - Alfred Powis
KINGSTON - - J. A. Hendry
ST. JOHN - - Schofield Bros.
HALIFAX - - J. Peters & Co.
WINNIPEG - - Tees & Persse
VICTORIA - - James Mitchell
ST. JOHNS, Nfld. - E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Nov. 8, 1894.

GROCERIES.

LITTLE is there in trade this week of an interesting character to note. No marked changes have taken place either in regard to volume of business or prices. Although the refineries are holding prices as before, yet the wholesalers are quoting lower figures than a week ago. Canned goods continue in a fairly healthy condition, with prices steady. The shipments of dried fruit ex Avlona are arriving this week. A good many complaints are heard regarding cutting in price of Valencia raisins, but dealers cannot be too careful in the fruit they buy. In teas, blacks are the kinds now being most sought after. Spice trade remains fairly good. Business is picking up in oranges, but other kinds of foreign green fruits remain much as before. The butter market remains much as before, but provisions are lower. There is still room for an improvement in payments.

CANNED GOODS.

Nothing new has developed. There is a fair seasonable trade doing in tomatoes, peas and corn at quotations, and canned fruits are if anything receiving a little more attention. Salmon is in good demand, but there is only a moderate enquiry for lobster. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.00 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.20 to

\$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 in flat tins.

The Cohoe salmon season ended on the 30th ult., and all the factories are shut down. The season has been disappointing, the pack being only about 25,000 cases. Twenty-eight factories, being five more than last year, were operated this season, and each had a complement of 150 fishermen.

COFFEES.

Nothing new to report. The market is still bare of Rio coffees, and consequently business is insignificant. We quote green, in bags: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is still a fair trade doing at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Trade keeps fairly good. Demand lately has been mostly for ground spices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

The only new season's nut on the market so far is Formagetta, but Tarragona soft-shelled almonds will be on the spot in a few days. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12½ to 14c.; Formagetta peanuts, 10 to 12c. for roasted and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The refineries are doing a fair trade for this time of year, and prices with them have been well maintained. Refiners' stocks are light, and some of them are reported to be oversold on granulated. Local wholesale houses, however, are finding trade dull in sugars, and demand is almost altogether for small lots. Although refiners' prices are still unchanged the wholesalers are taking lower figures than they were a week ago. The ruling price for granulated with them now is 4¼c., although sales are reported at lower figures. Yellows are quoted as low as 3¾c. Raws are quoted at 3½c. for ordinary, and 3¼ to 3¾c. for Demarara. The trade, especially the old-time members, will be pleased to know that fine Demarara sugars are coming on this market again. The samples shown are high test and very bright in color.

SYRUPS.

Syrups are still scarce and in demand. Some buyers state that the scarcity has never been so marked in their recollection. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is no change to note either in regard to business or prices. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

Trade keeps steady, with blacks, such as Indians, Ceylons and Chinas, occupying the chief attention from retailers. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c. Brokers report the demand for all kinds of China Congous light. The feature of the market is that China teas, with the exception of greens show better value than

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Windsor Patent Brush Co.

(Ltd.)

MANUFACTURE A
FINE RANGE OF

Brushes,
Brooms,
and Whisks

And guarantee entire satisfaction on all orders.



Your enquiries or orders solicited.

SANDWICH, ONTARIO

Good Tea

WILL DO YOU A

Good Turn

AT ALL TIMES.

"SALADA"

CEYLON TEA

Is doing this daily for thousands of Grocers throughout Canada.

Apply for the Agency for your town.

P. C. LARKIN & CO.

25 Front St. East.

TORONTO

MARKETS—Continued

has ever been known, while Indian, Ceylon and Japan teas have advanced and are bringing higher prices. Low grade Indian and Ceylon teas continue scarce.

A London, England, tea circular says that reports of all teas from Calcutta are likely to fall short of revised estimate by five or six million pounds, reducing the total probably to one hundred and fourteen to one hundred and fifteen million pounds, which with the smaller exports from Ceylon than was anticipated, and the diminished supplies from China, should establish a fairly healthy market if the offerings can be regulated to reasonable dimensions each week.

Mail advices received this week from Calcutta under date of October 3, state the competition for markets outside of London was keen, and all grades up to 8 annas per lb. had advanced.

DRIED FRUITS.

The direct shipment ex Avlona is arriving this week. This is imparting a little more life to trade, and an improvement in business may be looked for during the next few weeks. Valencia raisins are in good demand, but there is a good deal of dissatisfaction in regard to prices. The cause is the rain damaged fruit which some houses are quoting, and members of the trade must exercise a great deal of care if they do not want poor fruit palmed off upon them. "Some of the Valencia raisins," said a dealer, "is American staple and not as good as the Canadian. Both Denia and Patras in quoting offers will always quote the American staple is lower than the Canadian." We quote good fruit as follows: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4½ to 5¼c.; selected, 5½ to 6c.; layers, 6 to 6½c. There are some selected layers in 7-lb. boxes on the market this week.

The demand for currants is relatively smaller than for Valencia raisins. We quote prices as before. We quote new fruit: Filiatras, half barrels, 4½c., barrels, 4½c.; fine Filiatras, half brls., 4¾c., barrels 4½c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases. A syndicate has been formed at Pyrgos to keep up the price of currants, and growers all over Greece are firm in their views, and only sell in small lots to keep themselves going.

Sultana raisins are in moderate demand only at from 5½c. per lb. up. The present crop is estimated at 25,000 to 26,000 tons, against 37,000 tons last year and 36,000 tons the year before. The primary markets are unchanged.

In figs the demand has slackened off a little for the moment. We quote: 14 oz., 10½ to 11c.; 10 lb., 11 to 12½c.; taps, 4½ to 5c.; 18 lb., 15c.; 28 lb., 18c. Importations are now all here or on the way.

There is practically nothing doing in Turkish prunes, nor will there be until the new crop arrives here, which will not be for another month yet. For French prunes a steady demand is developing, and prices are steady at 4½ to 5c.

In dates the only business doing is in the cold storage article at 4½ to 5c. New Persian dates by direct steamers are expected to reach New York 12th or 13th inst.

BUTTER AND CHEESE.

No material change has taken place in the butter market during the week. The subject of most interest at the moment is the arrival on this market of a carload of low grade butter from Winnipeg. There are

some 800 packages in all, and the consignees are asking for bids. Good dairy butter is still scarce and wanted, while low grade is accumulating. There are not many large rolls coming forward. We quote jobbing prices: Dairy—Choice tubs, 17 to 18c.; medium, 14 to 15c.; crocks, 20c.; low grade, 11 to 13c.; pound rolls, 18 to 19c.; large rolls, 16 to 17c. Creamery—Tubs, 20 to 22c.; pound prints, 22c.

The cheese market is looking a little better and some of the factories have made sales at ½c. above the previous week's figures. Jobbers report demand steady at 10½ to 11c.

PROVISIONS AND DRESSED HOGS.

Business in meats is still good, but at lower prices for most lines. Long clear is still the kind most called for, and it is scarce. Lard is weak. Dressed hogs are offering freely, and several carload lots have changed hands at \$5.60.

BACON—Long clear, 7½c. for carload lots and 8c. for small lots; breakfast bacon, 11 to 11½c.; rolls, 8¾ to 9c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10½ to 11c.

LARD—Pure Canadian, tierces, 8½c.; tubs, 9½c.; pails, 9¾c.

BARREL PORK—Canadian heavy mess \$16; Canadian short-cut, \$16.50 to \$17; shoulder mess, \$14 to \$14.50; clear mess, \$14.50 to \$15.

GREEN FRUIT.

Demand for oranges continues to increase nearly every day, showing a better business. Business in lemons is still fair. Malaga grapes are selling well, and the market is fairly well supplied. There are only a few domestic grapes on the market. Bananas are slow. Quinces are still in fair demand, although the season is about over. There are still a few pears to be had. Cranberries are in fair request. We quote: Lemons—Floridas, \$4 to \$4.50; Sorrentos, \$5 to \$5.50; Messinas, \$3 to \$4.50. Oranges, Floridas, \$2.75 to \$3.25. Bananas, \$1 to \$1.50. Cucumbers, 20 to 25c. per basket. Tomatoes, 25c. per basket. Apples, winter fruit, \$2 to \$2.50 per brl.; snow apples, \$2 to \$2.50; fall fruit, \$1.75 to \$2. Grapes, Concorde, 25c. per basket; Niagaras, 30c. per basket; Catawbas, 35 to 40c., per basket; Rogers, 35 to 40c.; Malagas, \$5 to \$6 per keg. Sweet potatoes, Jerseys, \$3 per brl. Pears, 30 to 35c. per basket. Cranberries, Nova Scotia, \$10 to \$11 per brl., and \$3 to \$3.25 per crate; Canadian, \$2.75 to \$3 per crate.

COUNTRY PRODUCE.

BEANS—There is just the usual moderate trade being done. We quote ordinary at \$1.25 to \$1.35 and choice hand-picked at \$1.40 to \$1.50.

DRIED APPLES—Deliveries are free and prices weak. Holders are asking 4¾ to 5c. f.o.b. and sales of small round lots are reported at 5c. on spot here. Jobbers are getting 5½c. for small lots.

EVAPORATED APPLES—The market is weak and tending downward. Factories that a few weeks ago refused 8c. f.o.b. are now taking 6½c. There is no export demand and the local demand is light just now. Jobbers quote 7½ to 7¾c.

ONIONS—Much as before. Spanish are selling at 90c. to \$1 per crate, and Canadian at 90c. to \$1 per bag.

HONEY—Business is still only moderate. Extracted is selling in 10 lb. tins at 8½c. per lb. and comb at 14½ to 15c. per lb.

HOPS—Dull at 12 to 14c. for new and 8 to 10c. for yearlings; pressed hops, 16 to 18c. per lb.

EGGS—Strictly new-laid are scarce and wanted at 17c. For other kinds demand is only fair. We quote limed at 14c. and cold storage at 16c.

POULTRY—Supplies are lighter than usual and demand is fair. We quote: Turkeys, 8 to 9c.; chickens, 30 to 50c. per pair; geese, 5½ to 6c.; ducks, 40 to 60c.

POTATOES—Quiet and easy, with sales at 50c. on track; dealers are selling as before at 55c. per bag.

FISH AND OYSTERS.

The close season being on there is, of course, no white fish or trout coming forward. Some attention is being given to frozen trout, but the movement is light yet. There is a fair business doing in haddock, cod, finnan haddies, ciscoes and mackerel. For oysters demand is good. We quote as follows: Frozen trout, 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; "quail on toast," cod, 5 to 5½c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$3; fresh herring, 1½c. each; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; Mackerel, 14c. each; pike, 5c. lb.; haddock and cod, 6c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, \$1.35 to \$1.49. Oysters, \$1.20 to \$1.25 per gallon; select, \$1.60.

SALT.

A goor jobbing trade has been done during the week at steady and unchanged prices. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a little better demand, but prices are unchanged, dealers paying 3½c. for green, and selling cured at 4½c.

SKINS—All lambskins and pelts coming in are taken, and stocks are beginning to accumulate. We quote lambskins and shearlings at 55c., and calfskins at 6c.

WOOL—Market is dull and prices unchanged. Dealers are paying 18c. for merchantable fleece and 20c. for very fine fleece.

TALLOW—Market is a little easier and the demand has fallen off, dealers paying 5½ to 5¾c. and selling at 6¼c.

PETROLEUM.

Trade is good. Prices are stiffening, and purchasers will in all probability have to pay higher prices soon. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c.; photogene, 20c.

The Petrolia Advertiser in its weekly report says: "Petrolia crude: \$1.11¼ per barrel. Oil Springs crude: \$1.13 per barrel. Refined, 6¾c. in bulk; 9½c. in barrels in car lots f.o.b. here.

SEEDS.

The movement in Alsike has fallen off, and there will not be much doing until after the farmers get through with their seeding. Prices are steady although somewhat lower than previous quotations. Choice seed is worth \$5 per bushel f. o. b.; low grades run down to \$4, while inferior is quoted still

EVAPORATED APPLES

"Choice," in 50 and 25 lb. Cases.

CANNED ASPARAGUS

Cooked for immediate use. Key opening cans.

DAVIDSON & HAY

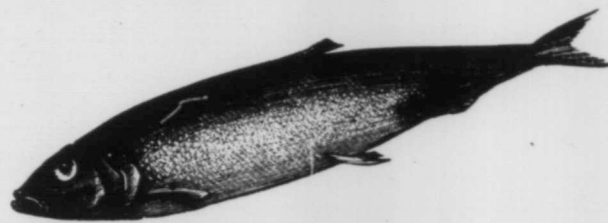
WHOLESALE GROCERS
AND IMPORTERS

Toronto, Ont.

If you want

Genuine LABRADOR HERRING

LARGE
FAT AND
BRIGHT



MUNN, BAINE, JOHNSTONE
and RORKE BRANDS JUST ARRIVED.

SEND TO

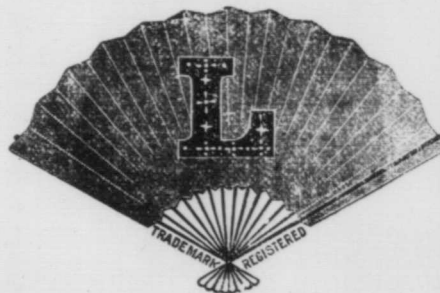
STEWART MUNN & CO.

Ramsay & Aitken, Toronto Agents.

Board of Trade Building, MONTREAL.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

MARKETS—Continued

lower. Timothy seed is quoted at \$1.75 to \$2.25. There is yet scarcely any movement in red clover and prices are quoted at \$5 to \$5 25 f. o. b. outside points.

MARKET NOTES.

Freight rates advance Thursday next, 15th inst.

Choice evaporated apples are to hand with Davidson & Hay.

H. P. Eckardt & Co. are offering a special drive in 14-oz. box figs.

Wm. Paterson & Son's travelers are now out with Xmas samples.

A full assortment of fish in season is kept in stock by Aikenhead & Sloan.

Smith & Keighley report the receipt of numerous consignments of butter.

Sloan & Crowther are in receipt of a shipment of Bowlby Bros. canned fruit.

Wm. Paterson & Son offer fifteen lines of "mixed candy." See ad., page 6.

Aikenhead & Sloan have their second car of split herring due to arrive next week.

Sloan & Crowther are in receipt of a shipment of the Delhi Co's canned peaches.

The arrival of new French plums in cases and kegs is reported by W. H. Gillard & Co.

White & Co., 70 Colborne street, Toronto, want to purchase a quantity of cranberries.

Davidson & Hay report the arrival of a large shipment of Ebenezer Robert's table jellies.

A shipment of Tarragona soft-shelled almonds is expected by Clemes Bros. in a day or two.

James H. Parker, of W. J. Parker & Co., general merchants, Waverley, was in Toronto last week.

New assorted peels in 1 lb. and ½-lb. boxes are put up by Masu et & Co.; also 7-lb. tins and boxes.

James A. Skinner & Co. are having a phenomenal demand for their "Corona" American flint chimney.

The Eby, Blain Co., Ltd., always have on hand Marshall's Scotch kippered herrings and their other fish delicacies.

P. C. Larkin & Co. report having sent some "Salada" Ceylon tea to a lady in Dorchester, Mass., who writes: "I tasted 'Salada' at a friend's when I was in To-

ronto, and can get no tea like it, here or in Boston. Can you send me a small box of it? If you can send it, let me know the amount, and I will remit you by return mail."

J. H. Bogart, Chatham, writes T. B. Es-cott & Co.: "I am using 'Grand Mogul' tea in preference to all other teas."

H. P. Eckardt & Co. have just received a consignment of Atlas prunes, which they are prepared to offer at close figures.

Davidson & Hay have to hand large shipments of Eleme figs, and claim to be offering special value in this fruit.

J. W. Lang & Co. have secured an agency for California wines. They report an increasing demand for these wines.

Clemes Bros. have got in another car of fancy Florida lemons; and also another car of their "Rincas" brand oranges.

Balfour & Co., Hamilton, have now in store Marshall's finest selected Scotch salt herrings in kegs, new season's pack.

Shipments of new S. S. almonds, gallon apples and Crosse & Blackwell's pickles arrived this week for Davidson & Hay.

W. H. Gillard & Company report the arrival of Pecan nuts and Naples walnuts, the former in barrels and the latter in cases.

J. W. Lang & Co. have in stock a shipment of California muscatel raisins, which they are making a specialty of just now.

Perkins, Ince & Co. recently received a shipment of currants aggregating about five carloads. The fruit was all of high class.

The Toronto Salt Works report that among its sales this week were 2,000 sacks of Windsor salt to a local packing house.

McWilliam and Everest have this week received two carloads of Florida oranges, fine stock, and 500 kegs of Almeria grapes.

French prunes and plums in cases and Comadra Eme and Erbatti figs are selling well this week with Lucas, Steele & Bristol.

Masuret & Co. have just received a carload of Globe brand red salmon, which are good quality and reported to be selling rapidly.

B. F. P. cough drops, made by the Toronto Biscuit and Confectionery Co., are a source of profit to grocers as well as to druggists.

A full assortment of currants in barrels, halves, cases and half cases are now offering by Lucas, Steele & Bristol. Their big

assortment of Malaga raisins is also in the hands of their travelers for sale.

Balfour & Co. have arriving by the "State of Georgia" a large shipment of Marshall's Scotch kippered herrings and herrings in tomato sauce.

W. H. Gillard & Company have just received a consignment of C. & B. specialties, including pickles in half pint bottles with patent stopper.

Old fashioned English rock candy is in store with Lucas, Steele & Bristol. The firm has new Naples walnuts and Tarragona almonds on hand.

Letters from Europe rather hold out the expectation that Mr. Licht's estimate of the beet crop will eventually have to be raised by 200,000 to 300,000 tons.

A reduction in the price of Eureka salt is announced by the Eby, Blain Co., Ltd. Prices are now: ¼ sacks, 60c.; full sacks, 23c.; sacks, 16-14 lbs., \$2.75.

The Eby, Blain Co. have to hand shipments of fine Darjeeling and Assam teas, which the firm claims to be the best value it has ever shown; also French prunes.

The Eby, Blain Co. Ltd., have in stock this week a direct importation of choicest Moynne Young Hys ns. They are of excellent cup quality and pretty in leaf. These teas are reported to be so scarce that it will be impossible to watch them this season.

"Pickled white fish," said Mr. Aikenhead, of Aikenhead & Sloan, "will be very scarce this year and high in price; around \$6.50 per keg will probably be the figure."

The new B. C. salmon in half-barrels now in store with Lucas, Steele & Bristol is said by the firm to be the finest it ever received. The color is deep red.

Lake Superior trout is now beginning to come in and W. H. Gillard & Co., of Hamilton, have received several lots in kegs, which are reported to be of good quality.

W. H. Gillard & Company, of Hamilton, are in receipt of a couple of carloads of New Orleans molasses of fine quality, and bought, it is reported, on an advantageous market.

The half barrels B. C. red salmon just to hand with Lucas, Steele & Bristol are said to be extra choice goods. Their gibbed herrings in barrels are cheap and going off fast.

Charles & Co., the well known merchants of Acton, sending their third order for

CASH
PAID FOR **DRIED** AND **EVAPORATED** **APPLES**

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

WHITE & CO.

70 Colborne St., TORONTO.

Quote as follows, subject to fluctuation :-

Choice Florida Oranges, all sizes, \$3.00 per box; Florida Lemons, \$4 to \$4.25; Messina's \$3 to \$4; Bananas, 75c. to \$1.25; New Eleme Figs, 10 lb. boxes, 11 1/2; Tap Figs, 4 to 4 1/2c.; Sweet Potatoes, \$2.50 to \$2.75; Malaga Grapes, heavy-weights, \$6; Concord, 30c. in 10 lb. baskets; Niagaras, 35c.; Chestnuts, \$3 to \$3.25 per bush.; Almonds, 14c; Brazil, 12c.; Hazel, 9 to 10c; Peanuts, 7 to 7 1/2c.; Standard Oysters, \$1.25; N.B. Haddies, 7 1/2c.; Portland, 8 1/2c.; Digby Herrings, 75c. per package. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

**FISH
HADDIE
OYSTERS**



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

**New Figs,
New Nuts,**

**FLORIDA LEMONS,
FLORIDA ORANGES.**

FINNAN HADDIES and OYSTERS DAILY.

NEW SGALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

"Salada" since August, say: "Salada" is O.K., and is giving the very best satisfaction."

Lucas, Steele & Bristol, of Hamilton, are offering to pay 50c. for empty syrup half barrels delivered. The firm is making a specialty of syrup and molasses at the moment.

The California raisin crop will be very much short of that of 1893, while the grade required to make clusters, layers and 4-crown loose Muscatels, will be 50 per cent. short of last year.

W. Clark, of Montreal, is showing a fine line of mincemeat, also beef soup and mutton broth. The packages are handsomely labelled and have bronzed ends. These goods can be retailed at 15c.

"Lion Digestive" coffee and "Grand Mogul" exhibits were held at the following stores the past week; E. O. Taylor, Burk's Falls; A. Torrance, North Bay; John Hodgson, Beaverton; E. A. Lilly, St. Thomas; W. A. Miner, St. Thomas.

Warren Bros. & Boomer have imported selected Valencia layers in 7-lb. flat boxes. This is said to be the first shipment of the kind on the Toronto market. The fruit is excellent quality. The size is convenient for retailing by the package.

M. Masuret & Co., of London, are in receipt of a consignment of Crosse & Blackwell's mixed pickles and chow-chow, in handsome bottles with patent cork, which retail at 25c. They are reported to be taking well with the trade.

Steamships "Vega" and "Corintha," now unloading in New York, have on board several consignments of fruits for W. H. Gillard & Co., of Hamilton, among which are Arguimbau's second shipments of selected Valencias in 28 and 14 lb. boxes.

Pure Gold Manufacturing Co. is putting on the market an 8-oz. bottle of tomato catsup. The bottle is just half the size of the ordinary kinds. The same is also beginning to put up sweet tomato catsup, and it promises to take well with the trade.

Another large shipment of raisins has just been received by T. B. Escott & Co. for the Christmas trade. The firm reports that it bought the raisins before damage was done to the crop by rains. The same firm has several carloads of currants arriving in a few days.

H. F. Wilson, proprietor of the Novelty Restaurant, Smethport, Pa., writes P. C. Larkin & Co. as follows: "While at the Toronto Exhibition, in September last, I bought a couple of packages of Salada tea, and I found it the finest thing in the shape of tea I ever saw. I now write to learn if you could send me a few pounds by express."

A. F. MacLaren & Co. have this week received an enquiry from Lucerne, Switzerland, for Imperial cheese. The enquirer is E. de Wartegg, consul, and reads: "During

We are always open to sell

CARS OF POTATOES

f o. b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

Commission Merchants,

4 BRUNSWICK AVE., - - TORONTO

Apples, Onions,

Beans, Eggs,

and Poultry

In good demand. Egg Cases supplied.

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,

Vinegars, Pickles,

Ciders, Sauces,

Ketchups, Mince Meats,

Apple Butter, and

Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473.

VICTORIA, B.C.

our stay in Canada we frequently tasted and learned to like your cheese in jars. Kindly inform me where I could obtain them in Europe."

Ramsay & Aitkens, agents in Toronto and the West, report increasing sales for Munn's boneless and skinless cod fish. "We have had enquiries from all over the country as a result of our advertisement in THE CANADIAN GROCER," remarked Mr. Ramsay a few days ago. Ramsay & Aitkens now keep a large stock of Munn's goods in stock, including that firm's No. 1 Labrador herring in barrels.

A. Torrance, North Bay, writes T. B. Escott & Co. as follows: "I have not handled any tea for the same length of time that gives the satisfaction 'Grand Mogul' tea does, and never handled a tea that sells so rapidly. The day of the exhibit was wet, but 'Grand Mogul' tea will from this out take the lead in North Bay. 'Lion Digestive' is a great seller with me, and has been for some time. Send me another case at once."

MONTREAL MARKETS.

MONTREAL, Nov. 8, 1894.
GROCERIES.

THE grocery market has ruled quiet on the whole and the tendency of values on some leading staples, though not quotably lower, is easier in tone. This is the case in sugar, for instance, and also in syrups. Complaints are also frequent about the offerings of trashy Valencia raisins that are being made at low figures. It will be remembered that we have called attention to the possibility of this happening some time ago, owing to the heavy rains that have been experienced at the growing centres. In canned goods the combine price on corn and tomatoes is being adhered to as a general rule, but in some cases outside sellers have sold the latter for less money. In fish prices remain much the same as they were, the supply offering, however, being plentiful. Other branches show no particular change.

SUGAR.

The sugar market has ruled rather dull since our last report and business has not been as active as it was. In fact, hardly a single large order has been put through since our last report. In sympathy with the tendency in New York, also, the tone has been easier and though at present writing no quotable decline has occurred, some predict that one will come shortly. Business here has been on the basis of 4 3-16 to 4 1/4 c. for granulated and 3 3-16 to 3 3/4 c. for yellows, according to grade.

SYRUPS.

The light stock of syrups in first hands imparts a firm tone to the market, and values are well maintained. In fact the refiners are experiencing some difficulty in filling all their orders, and while this is the case firmness is apt to rule. Recent sales of bright goods have been at 2 to 2 1/2 c. and dark at 1 1/2 to 1 3/4 c. in round lots from first hands. The majority of wholesalers ask a fair advance on these prices, but some of

them sell the goods at cost or almost so, and this fact is causing complaint not only in syrups but in the case of sugar also.

MOLASSES.

There has been more activity in the molasses market since our last report, but no changes in prices are to note. The change is due to the fact that many jobbers had let their stocks run down pretty low, and when orders commenced to come in with the cold weather, had little stock to meet them with. As a result of this quite a quantity of Barbadoes has left first hands on the basis of 27 1/2 c. in round lots, and car lots have moved with considerable freedom at 29c. The regular jobbing price is firm at 30c. In Porto Rico stock one or two round lots that were offering here this week sold at 22 to 23c. ex store to local jobbers.

RICE.

There has been no special change in the rice market since our last report, but business has continued fairly active on the whole and prices are unchanged. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5; and Carolina at \$6.50 to \$7.50.

SPICES.

The cold weather of the present week has improved the demand for spices to a certain extent, but trade is quiet on the whole and neither the millers or jobbers report any special activity. We quote mill prices as follows: Penang black pepper, 6 to 7 1/2 c.; white pepper, 10 to 12 1/2 c.; cloves, 7 1/2 to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The coffee market has ruled dull and with freer offerings of some goods, the tone of the market is easier, notably on Mocha, offers of which have been made in round lots at 25c., and sales transpired at that figure. We quote: Maracaibo, 20 to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 25 to 29c.

TEA.

The tea market has not furnished any special feature during the week, but the tone has been firmly maintained, while a fair quantity of stock has been moving from first to second hands, which is about all the business there is to note. Some round lots of last season's low priced Japans have been sold at full figures on London account, while quite a few enquiries have been received from Chicago, Boston, New York and Minneapolis, for China teas which have led to sales of the latter to a large extent. The distributing trade has been rather quiet, but are firm in every case. We quote Japans: Low grades, 13 to 14c.; medium, 14 to 17c.; fine 18 1/2 to 32c., and choice, 24 to 31c.

DRIED FRUIT.

Despite the heaviness that has prevailed in New York on Mediterranean fruit the feeling here on Valencia raisins has been steady, and supplies have cost wholesalers fully as much money as they did a week ago. The chief feature of the week has been the arrival of the s.s. Avlona with 3,000 boxes of Valencia raisins. Of course a large percentage of these had been bought to arrive, and any buyers who held off in the expectation of better prices after the vessel's arrival have, so far, not obtained them. Round lots of off-stalk cost wholesalers this week 4c. for ordinary and 4 1/4 to 4 1/2 c. for fine, and 5 to 5 1/4 c. for selected, while Four Crown layers have left first hands on the basis of 5 to 5 1/2 c. At such cost jobbers will have to get steady prices. There is some

fruit offering here for less money than the above, but buyers of it will not be apt to find it readily saleable, for it is more suitable for distilling purposes than for anything else. Its price, therefore, is no fair criterion for good merchantable fruit. The competition of California raisins is not yet serious for the Spanish article. So far this fall only moderate quantities have arrived. It is worthy of remark, however, that their quality is much superior to the Mediterranean article, and the fact that they keep better make up for their additional cost with many buyers. We quote jobbing prices as before: Valencia layers, leading brands, 6c.; fine off-stalk, 5 1/4 c.; selected, 5 1/2 c.; and ordinary, 4 1/4 to 4 1/2 c., according to grades; California raisins, 6 to 7 1/2 c., as to brand.

The currant market rules quiet and no large business is to note. We quote barrels 3 1/4 c., half barrels 3 1/2 c., and cases 3 3/4 to 4 1/2 c.

The tenor of cable advices on prunes have been much firmer, and sales of the first lots of Bordeaux prunes have been made at a cost laid down here to the wholesaler of 4 1/2 to 5c.

Figs are firm in tone, actual sales of large lots of new stock transpiring at 4 1/4 to 4 3/4 c. for bag stock and 8 1/2 to 12c. in cases laid down in Montreal. Of course jobbing prices are at an advance on these prices.

No transactions in new dates have as yet transpired on spot, and we can give no reliable quotations.

Offerings of evaporated apples are offering more freely and sales have been made here at 7 to 7 1/4 c.

Dried apples show an easier feeling, and though we hear of transactions at 5 1/2 c. stock can possibly be had for less money than this figure.

CANNED GOODS.

The canned goods market on spot has been characterized chiefly by an increased demand for canned tomatoes, in which quite a large volume of trade from first to second hands has transpired. The combine price, 85c., is being generally adhered to, but in one case at least a lot of 900 boxes at 77 1/2 c. were sold. In salmon the feeling remains firm, and only about one-third of the orders are being filled. We quote: Lobsters, per case, \$6 to \$8; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; Australian canned meats, 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1 lb. can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2-lb. can do., \$3.35 to \$3.40.

FISH.

The fish market has not shown any improvement since our last report, and values, notably on salt fish, continue unsettled, as noted in our last report. Green cod is moving slowly, and a considerable quantity has been placed in store both for speculative purposes and to supply the ordinary demand. Car lots have sold at \$4 for No. 1 and \$2.75 for No. 2. No. 1 large has realized \$4.50. Jobbing prices are: Choice No. 1, \$4.50 to \$4.75; No. 1 large, \$5.50; No. 2 do., \$3.25. Fully 2,000 brls. of herring of different grades of Nova Scotia, Labrador and Newfoundland have been offered during the week. The greater part of the offerings are of an inferior quality and size. No. 1 Cape

VANCE & CO. Wholesale Fruit Produce and Commission Merchants
Bananas a Specialty
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. **63 Colborne St., Toronto**

Dawson & Co.
FRUIT PRODUCE
 and COMMISSION MERCHANTS
32 WEST MARKET STREET
TORONTO.
 Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST
 TELEPHONE 645.

McWILLIAM & EVERIST
 GENERAL FRUIT
 Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
 Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

SHOULDERS
 MILD SWEET
 SQUARE CUT
 SMOKED
 Or in Pickle.

CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark



Burnt in the Skin of Each piece.

F. W. FEARMAN HAMILTON

ROBERT WILLIAM CLARK

BROKER and COMMISSION AGENT VANCOUVER, B.C.

Correspondence Invited. Consignments Solicited.

MONTREAL MARKETS—Continued

Breton are jobbing at \$5 to \$5.25; No. 1 Labrador, \$5.25 to \$5.50, and No. 1 Nova Scotia, \$4.75 to \$5. Few Labrador or Cape Breton salmon are coming in this market on account of the small catch this season. There are several lots of last season's stock still in market. Supplies of fresh and smoked fish of staple kinds continue plentiful and prices steady.

GREEN FRUIT.

APPLES—There is no improvement in the apple market, receipts being in excess of the demand. We quote prices as before, however, at \$1 to \$1.50 for fall stock, and \$2 to \$3 for winter fruit.

ORANGES—The orange market rules steady at \$6 per bbl. for Jamaicas, and rather easier on Floridas at \$3.25 to \$3.50 per box.

LEMONS—No change is to report in lemons, which encounter a fair demand at \$7.50 for Malagas per chest, and \$3 to \$3.50 per box for Floridas.

PEARS—Receipts are altogether too heavy for the demand, and prices on domestic are much lower at \$2 to \$4 per bbl, according to quality. California range from \$1.50 to \$2 per box.

PEACHES—California are the only peaches offering, and they are steady and unchanged at \$1 to \$1.25 per box.

BANANAS—These are scarce and firmer at \$3 to \$3.25 per bush.

CRANBERRIES—Meet a good demand at steady prices; Cape cod, \$10 per bbl., and Canadian, \$9 to \$9.50.

GRAPES—There is a fair demand for these at 27½c. for Catawata per basket, and \$5 to \$7 for Almiria grapes per keg, according to quality.

SPANISH ONIONS—Round lots of these have left first hands at 65c., but we quote 7c to 75c. in a jobbing way.

COUNTRY PRODUCE.

EGGS—The tone of the egg market is steady and values unchanged. Sales of limed occur at 13 to 14c. and fresh boiling 15 to 17c. per dozen.

POULTRY—A few small lots of poultry come to hand and meet a fair demand. We quote: Turkeys, 8 to 9c.; geese, 5 to 6c.; chickens, 6 to 7c.; and ducks, 8 to 9c.

GAME—Demand for partridge is fair and all the offerings were well cleaned up during the week at 45c. for No. 1 and 25c. for No. 2 per brace.

DRESSED HOGS—These are unsettled. Recent sales have taken place at \$5.50 to \$6.25 per 100 lbs.

HONEY—The market is slow, extracted ruling quiet at 7 to 8c. for new in tins and old stock 5½ to 6c.

HOPS—Brewers here have been paying 8c. for small parcels of new hops, but we quote 7 to 9c. as a range. Yearlings are lifeless at 4 to 6c.

POTATOES—Receipts of potatoes have been heavier, but prices have been maintained at 50c per bag in car lots on the track here and 10c. more for jobbing business.

ONIONS—These are coming in very freely, but demand keeps equal to the supply. Prices, however, are rather easier at \$1.50 to \$1.75 per bbl.

PROVISIONS.

The demand for provisions continues slow, and the market in consequence is quiet, with business principally of a jobbing (Continued on page 26.)

Apples!!! Apples!! Apples!

The undersigned have a quantity of Fall and Winter Apples for Sale. First-class Quality. Write for Prices.

PRIEST & SPRAGGE, - Owen Sound.

WILLIAM RYAN, PORK PACKER

—AND—
COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST., TORONTO, ONT.

DEALER IN

FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.

Orders Solicited.

Write Us For Prices

Breakfast Bacon
 Shoulders Backs
 Hams Pure Lard

D. GUNN, FLAVELLE & CO.

Pork Packers 76, 78, 80 Front St. E., and Commission Merchants TORONTO

WRITE OR WIRE US

for sample and quotations on

Evaporated .. Apples

OR

CIDER

JAMES E. PATMORE

Exporter, Manufacturer and Commission Merchant,

London, Ont.

FLOUR AND FEED

WHEAT is firmer than it has been for a long time, and there has been a total advance on the Chicago market during the week of about 5c. per bushel. The price remains firm at the advance. At the ruinously low prices that flour has been selling at for the past couple of months, it is reasonable to expect an advance, and holders are looking forward to it. Already Manitoba flours are advancing in price, millers claiming that it is impossible to continue selling at present figures. Feed is quiet but steady. City millers report a fair demand for both bran and shorts. Retail dealers are finding a little improvement in business. The colder weather is stimulating the demand for cereals and flour; family flour is selling well. Hay is firm and all that farmers have offered during the week has found immediate sale. There has been a scarcity of good straw and prices are firm. Many of the city grocers are stocking up in flour in anticipation of increased demand, now that colder weather has set in. There is a much better feeling through the trade, and should these conditions continue it is generally thought that trade will improve materially.

THE MARKETS.

TORONTO.

FLOUR—There has been no definite movement except in the price of Manitoba patent, which has advanced 10c. Holders seem to be looking for an advance. We quote: Manitoba wheat patents, \$3.45 to \$3.55; strong bakers', \$3.20 to \$3.25; Ontario, \$3 to \$3.15; straight roller, \$2.80 to \$2.90.

BRAN—Steady. City mills are offering at \$13 per ton.

SHORTS—Steady. Prices quoted by city millers are from \$13 to \$13.50 per ton.

SCREENINGS—Very little offerings, and we quote \$13 per ton.

OATS—Easier. Sales are reported on the street at from 29½c. to 31c. per bush.

BARLEY—Values are nominally unchanged. Sales of barley on the street ranged from 40 to 44c. per bush.

STRAW—Very little offering. It has been selling at from \$8 to \$8.50, with more wanted at these figures.

HAY—Much firmer. All that has been offered has been quickly taken at from \$9 to \$10 for timothy.

WHEAT—There is a much better feeling and prices are firmer. Ontario wheat, though quiet, is enquired for at 50c. for white. Manitoba wheat is firm with No. 1 hard selling at 65c. per bushel.

BREAKFAST FOODS—Trade is quiet in oatmeal, with prices unchanged. We quote: Rolled oats and standard oatmeal, \$3.80 to \$4 per bbl.; granulated, \$3.85 to \$4.25 per bbl.; cornmeal, \$3.50; split peas and pot barley, \$3.75 per bbl.

MONTREAL.

There is a brisk demand for Manitoba flour, and millers report a large volume of business doing, both on local and country account. The general impression is that prices have touched bottom and the feeling is firmer in sympathy with higher wheat markets, but no advance in values was established. We quote: Winter wheat, \$3.25 to \$3.40; spring wheat, patents, \$3.25 to \$3.40; Manitoba patents, best brands, \$3.35 to \$3.40; straight roller, \$2.80 to \$2.90; extra, \$2.55 to \$2.60; superfine, \$2.40 to \$2.50; Manitoba strong bakers', \$3.20 to \$3.30; Manitoba strong bakers', best brands, \$3.25 to \$3.30.

The demand for feed continues good and an active business is doing at firm prices. Bran, \$15.50 to \$16; shorts, \$17; Mouillie \$22.

There was no change in the oatmeal market, business being quiet and principally of a jobbing character. Standard, brls., \$3.90 to \$3.95; granulated, brls., \$3.95 to \$4; rolled oats, brls., \$4 to \$4.05; pot barley, per bbl., \$3.75; split peas, per bbl., \$3.50 to \$3.60.

ST. JOHN, N.B.

In flour the price continues low and market dull, though millers are trying for higher prices, and report wheat firmer, but higher flour is not believed. Oatmeal rather lower. Beans show signs of strength. In cornmeal, as has been remarked in the report before the cut made by the millers, is not holding, the price of corn continuing high, they have had to advance their price again. On account of the lower price demand has somewhat improved. Middlings are easier and in lines of feed business is dull. Hay is lower. Manitoba flour, \$4.10 to \$4.15; best Ontario, \$3.25 to \$3.40; medium, \$3.10 to \$3.25; oatmeal, \$4 to \$4.10; cornmeal, \$3; beans, \$1.40, hand-picked, P.E.I., \$1.30; middlings on track, \$19 to \$19.50; bran, \$17.50 to \$18. Buckwheat is in good supply and price is lower, \$1.25 to \$1.40. Port barley is scarce and higher.

Central Business College

TORONTO and STRATFORD.

CANADA'S GREATEST COMMERCIAL SCHOOLS

Write for new circulars.

SHAW & ELLIOTT, Principals.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - GREAT NOVELTY - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



W. A. M CLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

... WE OFFER OUR ...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.



WHEN the Rossin House and Palmer House, of Toronto, the St. Vincent De Paul Penitentiary in Quebec, and some other of the largest public institutions in Canada prefer our goods to all competitors there must be something in the reputation we have gained for *standard excellence*.

Order Pan-Dried Rolled Oats.

E. D. Tilson, Tilsonburg
ONT.

Special Notice to you who Sell Oysters in Bulk

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 10x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company
36 and 38 Adelaide St. W.,
TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



If you want

The best and most
satisfactory selling

Native Grape Wines

Get our Fine Old Port,
Five-and-a-half Sherry
and Golden Diana.

Goods right and prices
in keeping with the
times.

The Ontario Grape Growing
and Wine Mfg. Co.

ST. CATHARINES, ONT.

MONTREAL MARKETS—Continued

character. We quote as follows: Canadian short cut, heavy, \$19 to \$20; Canadian short cut, light, \$16.50 to \$17.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

The butter market is without change. No export trade is doing, and the prospects do not indicate the possibility of anything being done in this connection in the near future. English advices say that there are large stocks in England, while private cables state some limits, but they are away below the basis here, and besides stipulate for the latest made stock. We quote: Finest fall-made creamery, 20¼ to 21c.; earlier makes, 18 to 19c.; finest Townships, 18½ to 19c.; finest Western dairy, 16 to 18½c.

CHEESE.

There is little change in the cheese market in the absence of any improvement in the tenor of advices from the other side. Both private cables and mail advices are not of an encouraging character. Aside from the transactions at the wharf on Monday, where 4,000 boxes of Septembers and Octobers were offered, there is little active business passing on spot. The wharf cheese above mentioned were all sold, the ruling price being 9½c. This is rather better than the ruling last Monday and on a par with the tenor of reports from country sections in the West and Townships. We quote: Finest Ontario, fall made, 10¼c.; finest Townships, 10c.; finest Eastern, 9½c. to 9¾c.

ASHES.

There is no change in ashes, business being quiet and prices unchanged. We quote: Firsts, pots, \$4.35; seconds, \$4.00; pearls, \$8.25 per 100 lbs.

MONTREAL TRADE NOTES.

Orders for Ram Lal's tea continue to come in freely to Rose & Lafamme.

Laporte, Martin & Co. offer some first-class values in newly arrived Valencia raisins.

L. Chaput, Sons & Co. were large importers this week of well-known brands of Valencia raisins.

B. C. Canned salmon agents here have been compelled to refuse orders calling for immediate fulfillment this week.

There are several large lots of "Marshall's" fish goods near at hand on the way for importers both in Montreal and the west.

One of the refiners was completely sold out of its stock of bright syrups at one time last week, and the other could hardly fill all the orders it had.

United States buyers continue to take teas of this market. Their purchases last week amounted to 1,500 packages of low grade and medium Japans.

The S.S. Avlona, which arrived on Monday, brought out 30,000 packages of Valencia raisins, the good merchantable brands of which are firmly held.

Laporte, Martin & Cie are just receiving their winter importations, amongst which is a considerable lot of their P. Richard brandies. The demand for those brandies

has been such since a few weeks that Laporte, Martin & Cie have repeated their order so as not to be short of stock this winter. Connoisseurs are advised to give those brandies a fair trial. This firm has also received a part of its importation of figs and Sultana raisins, which are offered at good conditions

Over 500 puncheons of Barbadoes molasses have passed from first to second hands during the week, as several wholesalers had let their stocks run very low.

Stewart Munn & Co. have received several large lots of fresh and pickled fish during the week, notably herrings, and have placed some large lots with the wholesale trade.

Sales of Tetley's tea are reported to be still on the increase. The total sales for October are said to be away and above even the expectations of the firm's representative, Mr. Brown.

Caverhill, Hughes & Co. have just received a shipment of Marshall's Scotch kippered herrings, fresh herrings, herrings in tomato sauce, etc. Also Scotch salt herrings in kegs.

Marshall & Co., Aberdeen, Scotland, have large shipments by the State of Georgia's last trip for their Scotch fish delicacies and salt herrings in kegs, barrels, etc. This firm is building up a good trade in the Dominion.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 8, 1894.

BUSINESS for the past week has been good, and were it not for the extremely low values would be satisfactory. Payments both in and out of the city are fair; if anything country payments are best. The business for October has been good, and much better than for the same month last year. The feature of the week is the strength in molasses. The price has been advanced, and it looks like a further advance. Stocks here are much lighter than usual; and halifax market is in much the same way. St. Johns', New Foundland, has been a large importer from this point.

CANNED GOODS—It is strange how a good article will hold a price. Hoegg lobsters are an example of this: while lots of good lobsters can be bought at least \$1.75, Hoeggs readily bring \$2. It pays to so put up goods that they make a reputation for themselves. Values are firm at last week's

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N. S.

**Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N.B.

Manufacturers' Agent, Fruit and Produce
Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and
Fruit. Consignments Solicited.

The Bell Cigar

Is the leading 5 cent, and

Spanish Double

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
... DIGBY, N.S.

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING.**
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

DON'T FORGET that all the leading
Wholesale Grocers are selling

Golden

Finnan Haddies

Quality Guaranteed.

AGENTS:—

NORTHROP & CO.

Wholesale Grocers,
St. John, N. B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

The fame of "KENT" Canned
 Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE
 —AND—

The "LION BRAND"
Canned Goods Leads !!

No need to ask the reason,
 No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS
PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.
OF PORT DOVER

Are manufacturers of the best
 and cheapest

Cider and White Wine Vinegars
ON THE MARKET.

Quotations promptly sent on application.

OUR PACK OF . . .
Canned Fruits

Are exceptionally fine, packed the day they were picked, and each can bears our label,

The Garden City brand

We also put up the choicest CATSUPS,
 JELLIES and JAMS.

BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.

St. Catharines, Ont.

LION "L" BRAND

MICHEL LEFEBVRE & CO.

REGISTERED
 TRADE
 MARK.




PURE GOODS.

JAMS,
 JELLIES,
 VINEGARS,
 PICKLES.

The largest
 factory of the
 kind in the Do-
 minion.

DIPLOMA
 AND MEDAL
 Toronto Exhi-
 bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P. Q.



If Your Stock of
 Canned Goods bears this
 brand your reputation is
 secure.

If you have not got
 them book your next order
 "Delhi" and insist on
 getting them.

ST. JOHN MARKETS—Continued.

prices. The only thing of particular interest is salmon, and holders are looking for a profit this year. California canned goods, which are in the market for the first time this fall, are meeting with a good sale, and are giving good satisfaction. One of the largest holders told your correspondent that out of a car which he received but a few weeks ago, he had less than one quarter of it now on hand. The prices are near those of Canadian goods: Corn and peas, 95c.; tomatoes, \$1.05; salmon, talls, \$1.35; flats, \$1.75; lobsters, \$1.75 to \$2; finnan haddies, \$1.40; corned beef, 1's, \$1.60 to \$1.75; 2's, \$2.50 to \$2.65.

DRIED FRUIT—It might be taken from the report in last week's issue that all Valencia raisins here are rain damaged. This was not intended, as some are in splendid condition, but as a whole, both on account of rain damage and other reasons, the importations are not altogether satisfactory, and some say it will have the effect of making the direct importations smaller next season. A few years ago the bulk of these goods came via London. Later on very large quantities came via New York, while for the last two years the bulk of the stock has been imported direct. California loose Muscatels, which went off in price in New York about $\frac{1}{2}$ c., are again firmer. The quality is finer. "Those who bought at the low price will have extra values to offer," said a large wholesaler during the week. "I can get almost a cent more for them than for Valencia layers." The favorite package in 1-lb. carton Nova Scotia dried apples are coming forward in large quantities. Prices are easier. Evaporated are also lower and buyers are very shy. Valencias are lower than last week's quotations. Stocks are not large. We quote as follows: London layers, old, \$2; Valencias, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; layer Valencias, $5\frac{1}{2}$ to $5\frac{3}{4}$ c.; new California loose Muscatels, 6 to $6\frac{1}{2}$ c.; new French prunes, $5\frac{1}{2}$ to 6c., small boxes, 9 to 14c.; currants, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; cases, 4 to 5c.; new evaporated apples, 8 to $8\frac{1}{2}$ c.; figs, 12 to 13c.

GREEN FRUIT—Supply is large. The stock comes to this market almost entirely by schooner and they find it slow work selling the cargoes even at low figures. Grapes are firmer. We quote: Apples, \$1.50 to \$2.25; Messina lemons, \$5 to \$5.50; Florida's \$4 to \$4.50; grapes, Canadian, 35 to 50c.; Malaga grapes, \$5.50 to \$6; West India oranges, \$6.50 per brl. and \$4 per box; quinces, \$6.50 to \$7 per brl.; sweet potatoes, \$4 to \$4.50.

DAIRY PRODUCTS—The trade were pleased to see cheese firmer on the English market. This is what our report of last week foreshadowed, and we feel that cheese is all right and that at the present low prices asked, are good stock. Butter is in larger supply and hardly as firm; best article will, however, still bring a high price. Creamery butter is very firm, prints being hard to get. Eggs are much higher. They went up with a run, and retailers, when trying to replace stocks, were much surprised to find they had to pay an advance of 4c. and that they were scarce at that. It looks as if prices would be still higher. We quote: Cheese, 10 to $10\frac{1}{2}$ c.; butter, 20 to 21c.; creamery, 22 to 23c.; eggs, 16c.

MOLASSES—This, as before stated, is the article of most interest in this market at present. Barbadoes is the molasses here, and stocks are far below the average. With other importing centres in Canada in the same position, and very little at the Island to be shipped; it looks like much higher

prices. There has already been an advance of 1c. Syrup is in demand; at present stocks are light. New York parties are again offering. We quote: Barbadoes molasses, 28 to 30c.; Porto Rico, fancy 43c.; choice, 35c.; Antigua, 28 to 29c.; St. Croix, 28 to 29c.; syrup, 35c.

SUGAR—Granulated is dull and rather easier. We quote: Granulated, $4\frac{1}{4}$ to $4\frac{3}{8}$ c.; white extra C., $3\frac{7}{8}$ to 4c.; bright yellow, $3\frac{3}{4}$ to $3\frac{7}{8}$ c.; yellow, $3\frac{1}{2}$ to $3\frac{5}{8}$ c., dark, $3\frac{3}{8}$ to $3\frac{1}{2}$ c.; Barbadoes, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; Paris, lump, 6 to $6\frac{1}{4}$ c.; pulverized, 6 to $6\frac{1}{4}$ c.

FISH—Smoked, on account of large arrivals, is rather easier, as are prices of dry and Shelburne herring. Stocks are, however, not large. The continued warm weather has somewhat stopped the shipment to Upper Canada. We quote: Medium cod fish, \$3.75 to \$3.80; large, \$3.85 to \$3.90; small, \$3 to \$3.25; haddock, \$1.75; pollock, \$1.70 to \$1.75; shad, \$5 to \$5.50; half-barrels bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 to \$4.25, half brls., \$2.25 to \$2.50; Canso, \$5.25; medium smoked herring, 9c.; lengthwise, 8c.

PROVISIONS—Pork and beef continues to fall in price, but demand is fair. We quote: Clear pork, \$19 to \$19.50; P. E. I. mess, \$17 to \$17.50; prime, \$13 to \$13.50; plate beef, \$13 to \$13.50; pure lard, 10 to 11c.; compound, $8\frac{1}{2}$ to $9\frac{1}{2}$ c.; cottolene, $10\frac{1}{4}$ to $10\frac{3}{4}$ c.

ST. JOHN MARKET NOTES.

Cream of tartar is reported scarce in this market.

Demand for salt for this season is light, as also are stocks.

Large quantities of potatoes are being shipped via steamer to Boston.

Twenty-five schooners in the market slip in one day is the record so far this fall.

T. H. Estabrooks, one of the largest handlers of butter and cheese here—if not the largest—said to your correspondent that, in his opinion, cheese was better stock than butter.

Among the exports via steamer from Summerside during the past week are 1,200 barrels oysters, 600 sheep, 160 cases eggs, 2,100 lbs. butter, 600 barrels potatoes, 16 barrels mackerel.

S. J. Cherry, the proprietor of the Cambridge Roller Mills, Preston, Ont., while here last week received a telegram informing him of the burning of his mill. Mr. Cherry has the sympathy of the trade.

To make a nice mince pie nothing can excel Wethey's condensed mince meat. It is no trouble, always on hand and fresh, is cheap and saves time. For sale by C. & E. Macmichael in 3-doz. cases, price \$3.25.

The creamery at Nappi, Cumberland Co., Nova Scotia, is now turning out about 150 lbs. of butter per day. The whole winter output is contracted for in Halifax. The patrons of the factory are much pleased with the returns they are getting.

Reports of the formation of a wholesale grocers' association have been circulated, but it is understood that no definite steps

have as yet been taken. There is room for such an association, and by united efforts many reforms in the trade could be accomplished.

Some excitement was caused by a report that Canadian railways were going to make a change in rates to Boston for export, throwing all charge upon the shipper. This, if so, would cause the rate via Boston to be about as much as all rail, where there has been a difference of about 5 to 7c. If this turns out to be true, it would stop the large importation now coming that way. So far your correspondent has been unable to obtain any information of a change.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Nov. 8, 1894.

Business is active. The near approach of the time when the river closes tends to this, as does the crops now being marketed and the supplies going into the woods. It is a great inconvenience that the steamer cannot run more regularly between here and Fredericton, as the C. P. R. take advantage of their position and charge extreme rates. Even in carload lots goods can be sent from St. John to Edmundston at less rate of freight than from St. John here. It is said a little expense in the way of dredging would give us almost a regular boat. Hay continues very low. Eggs are scarce and have advanced in prices. Butter, though rather easier, is still worth a good figure. Yellow eye beans are about the only kind brought to market. We quote: Hay, \$6 per ton; oats, 28 to 30c.; potatoes, 70 to 75c.; beans, \$1; carrots, 65c.; turnips, 50c.; cabbages, 3 to 6c.; buckwheat, \$1.25 per cwt.; beans, \$1.50 to \$1.75; chicken, 40 to 50c.; pork, 6c.; reese, 40 to 50c.; lard, 10 to 12c.; butter, 18c.; squash, 1 to $1\frac{1}{2}$ c.; eggs, 14 to 16c.

SOMETHING FOR NOTHING.

On another page Messrs. H. A. Nelson & Sons are advertising some special drives which readers of THE GROCER should look into. They have secured control of these lines and wish to clear them out.

THE ETHICS OF TRADE.

"Look here," said a wholesaler yesterday, "why don't you write an article on the growth of the business of cancelling orders? It is certainly growing. If a jobber sells a bill of goods and another finds it out before delivery, and wants to have a slap at his neighbor, he cuts under and offers the goods even at a loss, it may be, for that purpose. The retailer snaps at the bait and cancels the first order. Or perhaps a falling market enables the second jobber to offer lower than the first could do at the time the order was booked. Perhaps the goods were sold to arrive. Of course a retailer is justified in making the best bargain he can, but when once he has closed a deal he ought to stick to it, unless it is clear that he has been swindled. Under no other conditions is it possible to conduct business."

"Just so," said a broker who was listening, "and while you are about it you might say something about the merchant who tells one agent's prices to another agent, so that the latter can go around and salt his competitor on the quiet. There is a great big field waiting for the man who wants to write articles on the tricks of trade."—St. John Sun.

Jersey Cream ^{Baking} Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.
HAMILTON, ONT.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

NEW PEELS

LEGHORN—Lemon, Orange, Citron.

FIGS . . .

Mats; Eleme, 10 lb. boxes, 28 lb. boxes, 14 oz. boxes.

Raisins of All Kinds

NOW IN STOCK.

T. KINNEAR & CO.

WHOLESALE GROCERS
49 Front St. E. TORONTO.

**McAlpin . . .
Tobacco Co.**

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

Filberts ^{First} Arrivals

Very choicest quality

**NEW CROP
OBLONGS.**

Warren Bros. & Boomer

35 and 37 Front St. East,
TORONTO

New Currants

WE HAVE IN STOCK

CASALINA—in Half Cases.
PATRAS—in Barrels and Cases.
CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

Now in Store:

New Currants

BARRELS, HALF-BARRELS,
CASES, HALF-CASES.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

CHOICEST

Malaga Grapes

IN KEGS.

Another shipment just to hand.

PERKINS, INCE & Co.

41 and 43 Front St. East

We are now offering

New Table Raisins

In quarters, halves and full boxes.

ALSO

VALENCIA SHELLED ALMONDS

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

NORWAY MACKEREL CATCH.

The Norway mackerel fishing, we are informed, closed on the 4th inst., says N. Y. Journal of Commerce. The season's catch is placed at 14,050 brls., in fisherman's order, against about 20,000 brls. last year. In connection with these statistics it may be proper to explain that Norway "fisherman's order" means round or unsplit fish, the average of which is about 170 pounds to the barrel. When prepared for the American market the fish are split and cleaned and packed 200 pounds to the barrel. It is therefore probable that statistics of the catch, as given above, may be misunderstood. Hence the explanation. Two recognized authorities, who handled 90 per cent. of the entire catch this season and last, estimate that 8,000 brls. will cover the entire supply this year of split Norway mackerel adapted to the American market, the balance having been retained in fisherman's order for the home trade, and that the shortage in the former is about 5,000 brls. In view of the liberal shipments already made and the fact that the greater portion of the goods received on this side of the Atlantic has been distributed, the statistics are at least suggestive.

SALMON NEWS FROM THE COAST.

Latest advices state "that the recent advance in the salmon market is barely maintained in England." The British ship Clan Robertson, 1,540 tons, Capt. Lane, is ex-

pected to sail for Liverpool to-day. Her cargo is comprised as follows: Shipped by Robt. Ward & Co., Ltd., 26,653 cs.; J. H. Todd & Son, 3,996 cs.; G. I. Wilson, 5,000 cs.; Anglo B. C. Packing Co., 21,711 cs.; Federation Brand Canning Co., 12,448 cs. Total, 69,808 cs., valued at about \$300,000.

It is reported that there were only 25,000 cases of cohoes put up on the Fraser River this fall. The British barque Coryvrechan, 1,299 tons, now loading at Victoria for London, is expected to complete her cargo and clear about the end of the week. The German barque Senta, 1,037 tons, Capt. Thiemann, arrived Oct. 17 at Fraser River, and will load for Liverpool on account of the Anglo B. C. Packing Co.

There is one more vessel of this year's salmon fleet to arrive—the British schooner Rimac, 885 tons, which is now out 74 days from Santos, and will load at Victoria, for London, on account of Findlay, Durham & Brodie.—B. C. Commercial Journal, Oct. 23.

WHAT DOLLAR BILLS WEIGH.

Several customers were chatting in a Lafayette avenue, New York, grocery store one evening recently, says an exchange, when the grocer pointed to a half barrel of small beans, and asked how many of them it would require to make a bushel.

Various estimates were offered. One man recklessly put the number down at 50,000,

which occasioned a laugh from all the others who had guessed a much lesser quantity, ranging all the way from 5,000 to 20,000.

"Well, gentlemen," remarked the grocer, "you are all wrong. There are approximately 119,000 beans in a bushel."

No one was inclined to believe him until he showed them that it took 60 beans, selected at random, to weigh half an ounce. The rest of the calculation was simple.

"Now, then," said one of the party, "since we are engaged in guessing contests, how many dollar bills would it take to weigh as much as a silver dollar?"

One said 100, another said 75, while the grocer, who knew all about beans, put the figure at 300.

"All wrong," remarked the man. "It takes just 22. This was proven to be the case by experiment."

Latest reports indicate that mackerel are scarce on the Nova Scotia coast, and that the chances are very poor for the catch during the balance of the year.

A farmer who lives a short distance south of Manitou is making preparations to sow 100 acres of flax next spring, as he considers it the most remunerative grain he can grow.

J. S. Boddy & Bro. were in Toronto this week buying up their new stock of dry goods, boots and shoes, groceries, etc., they having sustained a severe loss at the Bradford fire.

We cannot exactly
offer you . . .

SOMETHING
FOR
NOTHING

But we have **THREE SPECIAL DRIVES** which we are offering at next to nothing.

Having secured control of the

New Yankee Mop Stick

Which is without exception the Simplest and Most Durable Mop Stick in the World. We offer them to retail at

TEN CENTS EACH and show a large profit.

Revolving Broom, Whisk and Brush Stand

A convenience of untold value in a grocery or general store.

Special Price, \$1.00 each

Maple Chopping Bowls

Thirteen inches in diameter. Good clean stock.

Special Price, Sixty Cents per Doz.

Stock of above lines limited.
Mail your Order at once.

H. A. NELSON & SONS

56 and 58 Front Street West, **TORONTO**

When writing mention THE CANADIAN GROCER.

QUANTITY QUALITY and a GUARANTEE

The fastest selling line in Canada.
Write for prices. See our travelers.



Pure Gold Manufacturing Co.

TORONTO.

WAITING TILL THE HEN LAID.

ON Tuesday week the first meeting of the creditors of John Hodgson, grocer and beer retailer, of Tune street, Barnsley, was held at the offices of the Official Receiver.—Debtor commenced business in January last, without capital, having previously worked in the pit. He got married in December last, and took over the wife and her debts, and he had paid those debts at the expense of the new creditors. He had now practically no estate, and owed £132 9s. 5d. He had book debts, which he estimated would produce £2 6d., and a bicycle £6, and had paid £12 to his solicitor, so that the deficiency was £112 3s. 5d., which he had managed to get since the beginning of January. Several debtors were pressing him, and the bailiffs were in possession, and so he sold out his stock and effects, and paid £12 to his solicitor. The furniture which the wife had before she was married to the present bankrupt she now claimed as hers.—The Official Receiver said the debtor seemed to have made no profit in his business, but had been living on his creditors, and paying his wife's first husband's debts. Mr. J. E. Barraclough said when the first husband died the shop was well stocked, and they were doing a good business, but as soon as the present debtor went there the stock began to go down, and trade fell off. He lived with the

woman five months, and could not have paid lodgings, for he would not work. His (Mr. Barraclough's) man had been at the shop on a morning when they had been waiting for a hen to lay him a new-laid egg for breakfast. (Laughter.)—The Official Receiver: What, laid for him?—Mr. Barraclough: Yes; yes, my man has been there when he has been lying in bed waiting until the hen had laid an egg, that he might have new-laid with his rasher of bacon for breakfast. At the public examination which followed, practically no additional facts were elicited, and the inquiry was adjourned, the debtor being advised that his wife had better give up the furniture. Grocer's Review.

SOLD SHODDY GOODS.

Three cloth pedlars did a big business in this city a couple of weeks ago selling ends of cloth. They said they were from Leeds, England, and had a lot of fine cloths which they had used in a big display at the World's Fair and now wanted to sell cheap. The goods were of extra fine quality, and when any of the pedlars spoke of the Canadian duty he "winked the other eye." In many cases that settled the business and brought customers to time. Professional men, lawyers and merchants bought cloth at what they considered bargains. But by this time the purchasers are aware that they bought shoddy cloth from Montreal not worth half

the price paid. The pedlars, while here on business, bought cloth for their own clothing at city tailor shops and had it made up.

But there was one firm that the pedlars didn't beat. Of course it was a law firm. The members bought over \$100 worth of cloth and gave a cheque in payment. When the cheque was presented at the bank the holder was informed that there were no funds there to the credit of the firm.—Chronicle, Halifax.

WORTH MORE THAN FACE VALUE.

Some moneys that are in circulation among the trade are worth more than their face value on account of their age and scarcity. Others are worth less.

The 25-cent Canadian shinplaster dated 1870 with the capital letter A under the left hand side of the bill is worth easily \$5. Collectors will pay that for them. They are passing every day at 25c. among the storekeepers in every part of Canada. Now and then one is found by the collectors and withdrawn from circulation.

The first issue of Dominion \$1 and \$2 bills are also at a small premium; those with an engraving of Jacques Cartier on the upper left hand corner.

There are a good many Mexican dollars in circulation throughout the Dominion. Many storekeepers accept them at their face value, \$1, but for ordinary trade purposes they are worth only 80c. As Mexico has no gold standard for which they could be exchanged their intrinsic value is only about 49c.



?

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

THE SALMON SITUATION.

ALTHOUGH the situation in canned salmon has nearly passed the problematical stage as far as the pack is concerned, there is still enough of the uncertainty about it to make it interesting.

While there are contending influences at work, the indications favor a steady market rather than one of the opposite character.

The pack in British Columbia, while considerably short of last year, is above the average of the past five years. But the great factor which gives strength to the home market at least, is the fact that the great bulk of the pack has been sold on British account, and is now well on its way to that market. Another factor of a bullish character is the lightness of domestic stocks.

In the United States the situation is not materially different from that in Canada, although it is conceded that the Alaska pack is larger this year than it was in 1893. In the United States, in addition to the large quantities that have been shipped to Great Britain, several large blocks have been sold to China and Japan for use in the respective armies.

All the factors in the situation cannot however, be termed bullish, although of course they predominate. One thing particularly must be kept in mind: The purchasing capacity of the masses in Europe

and America is somewhat curtailed at the moment and is likely to remain so for some months.

Then another thing not to be forgotten is that increasing quantities of other kinds of prepared fish are being put on the market every year. And the present year has been no mean imitator of its predecessors in this respect.

Naturally, if the price of canned salmon appreciates to any great extent, consumers will turn their attention to these other kinds of fish.

Although such large quantities of canned salmon have been sent to Great Britain, it seems to be the general opinion that they are not larger than that market is able to absorb. Be that as it may, neither a decline nor an advance there will hardly now make any material change in values here.

At present wholesale prices, therefore, canned salmon appears to be a good purchase.

COFFEE STOCKS.

FROM the circular of W. H. Crossman & Bro. the following extract is made: "We frequently receive advices from large coffee merchants in Europe upholding the opinion that present stocks are comparatively small, as if there were a famine in prospect, and claiming that present prices are fully justified, and so forth. In so doing

they appear to overlook the fact that European stocks in December of 1891 ran down to 645,000 bags, with only 159,000 bags in Havre, and 67,000 bags in Hamburg, and yet there was no famine. In the situation now before us statistics show: Rio and Santos stocks (unsold), about 750,000 bags; afloats from Rio, Santos, Victoria and Bahia for Europe, about 750,000 bags; afloats from Java for Europe, about 122,000 bags; stock in Europe (October 1st, 1894), 910,000 bags; and yet with these two-and-a-half million bags of coffee within reach, reputable merchants are to be found who consider prices in Europe and Brazil of fully 20 per cent. higher than in October, 1891, quite justified. In looking for a reason for this, we must accept the old belief that the ruling sentiment in business is measured by the interest at stake. To-day the Europeans are desirous of selling their high priced purchases, and, therefore, wish to impress the rest of the coffee world that their stocks and prices are low. We detect the same idea with regard to the supplies in Brazil. In the 1891-92 crop receipts from 1st July to 16th October, were: Rio, 1,432,000 bags; Santos, 880,000 bag, making 2,312,000 bags; and in the present crop to date: Rio, 1,024,000 bags; Santos, 1,615,000 bags, making 2,639,000 bags, or 327,000 bags, so far, more than were received on a crop of 7,386,000 bags for Rio and Santos, and yet there are parties who seriously attempt to convince the coffee world that a crop which already is 327,000 bags larger than corresponding receipts of the 1891-92 crop will result a million bags smaller."

THEY'RE OFF !!
AT THE QUARTER
AT THE HALF
THREE-QUARTERS
IN THE STRETCH

THE...
MATCHLESS
WINS.

The Best Stove Polish on this green earth.
Do you handle it? You will if you write for prices.

Robt. Ralston & Co.
HAMILTON, ONT.

LYTLE'S
Pure Pickling
VINEGAR



Should be handled by every
storekeeper at this season of
the year.

T. A. LYTLE & CO.,
Vinegar and Pickle Manu-
facturers,
TORONTO.



ASK FOR
MOTT'S

The Old "Servant's Friend"
60 Years! No Complaint!



Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO

A WISE GROCER

Will not sell imported dairy salt at 85 or 90 cts. a 1/4 sack,
when he can give his customers the "WINDSOR"
dairy salt at 60 or 65 cts.

The imported salt may be soaked with ship and rail taint.
The Windsor is pure and fresh.

TORONTO SALT WORKS 128 ADELAIDE ST. E., TORONTO
City Agents for Windsor Salt Works.



British
Columbia
Salmon

"BALMORAL" BRAND
Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS
WATT & SCOTT Montreal WATT & SCOTT Toronto GRANT, OXLEY & CO. Halifax ARTHUR P. TIPPET St. John, N.B.



LICORICE
LOZENGES

or any other Licorice goods
put up by us can be relied
upon as first-class in every
respect. All the leading
wholesalers handle them.

Young & Smylie
Brooklyn, N.Y.

BRITISH COLUMBIA RESOURCES.

BRITISH Columbia is the largest Province of the Dominion, as large as Quebec and Ontario together, that is, almost 450,000 square miles. The delta of the Fraser, Okanagan, Nicola, the south of Vancouver island offer some of the finest and most productive agricultural land to be found in America.

The Government is pushing explorations and surveys with energy, and the report of the surveyors yearly bring to notice, large tracts of land fit for farming and grazing. Of all these little can be said now, but any man wanting a location can easily find it by looking over the different reports.

The Westminster district, the south of Vancouver island, and large tracts in the interior, offer the best inducements to fruit growers, and before long these parts should supply the great Canadian Northwest, where fruits cannot be raised.

It has been the policy of the Government to help railway enterprises. They can hardly do too much in that line, as no other Province is so dependent on railway facilities as British Columbia.

With our resources, with our climate, and with our energetic population, the first quarter of the next century should see British Columbia the richest and the most thriving province of Canada.

Our halibut, cod, colachan, herring and more especially the skink, can find an unlimited market in the Canadian, American and European towns. Fish oil has been made with success, though made on a small scale, and without recent improved machinery. The narrow waterways of the coast teem with millions of dogfish, porpoises and other oily fish. Sturgeon, trout, and a number of other species of fish could be shipped fresh, besides the salmon and halibut, which has taken all the attention until now. — B.C. Commercial Journal.

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, \$12.00, \$15.00, \$20.00.

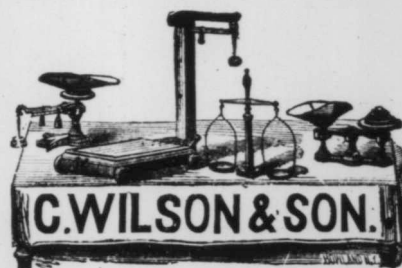
MANUFACTURED ONLY BY
J. A. GOWANS, 1444 QUEEN ST. WEST,
TORONTO.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**

Henry J. Keighley, Manager,
468 King St. West. Telephone 1610.

Highest Award at Chicago.



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MACHINERY

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EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for
J. B. McLEAN Publishing Co., Toronto.

IRWIN'S

CANADIAN CUSTOMS TARIFF

— AND —
ONTARIO COMMERCIAL LAW,
1894.

This edition has had the advantage of revision by experts, and is the most accurate and complete Tariff published. Besides containing the Latest Tariff Changes, Departmental Rulings, Foreign Money Tables (Sterling, Francs, Marks, Florins of Austria, Florins of the Netherlands, Metres into Yards, Kilos into lbs., etc.), there has been added a Resume of Commercial Law of Ontario, prepared by the most eminent firm of commercial lawyers in our country. This book is **up-to-date**, and will be mailed upon receipt of price—**FIFTY CENTS.**

The McLean Publishing Company, Toronto.

Tetley's Teas

THE CELEBRATED **ELEPHANT BRAND** of Indian and Ceylon Teas, in pound and half-pound lead packets, have stood the critical test of the Canadian public for years, and still they lead.

Agencies have been appointed in every city, town and village throughout Canada.

JOSEPH TETLEY & CO.,

LONDON, ENG. MONTREAL. TORONTO.

ST. LAWRENCE

Corn Starch

Increases in Sales DAILY

WORTHILY



From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
465 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT. :

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and
26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
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MEDALS AND DIPLOMAS.

PARIS
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CANADIAN SPECIALTY CO., Toronto. | LONDON, W. G. | ROSE & LAFLAMME, Montreal.

SUPERIOR QUALITY



"SNIDER'S"



Get our quotations

WRIGHT & COPP, Dom. Agents, Toronto

A BEET SUGAR FACTORY.

THE principles and theory of beet root sugar manufacture were thoroughly explained on Saturday, 27th ult., at Berthierville, Que., to a representative gathering from the French Chamber of Commerce, of Montreal. The occasion was the acceptance of an invitation from M. Lefebvre & Co., the well known vinegar, preserve, and pickle manufacturers, to visit the beet root sugar factory at above place, which they have taken over recently.

This factory was opened in 1881, but lack of beet root caused it to be closed at the end of the season, and until the Messrs. Lefebvre took hold of it last year its career was of an unsettled character. They appear to have made it a thorough success, as this year it is expected to show a net profit of between \$30,000 and \$40,000, which will be

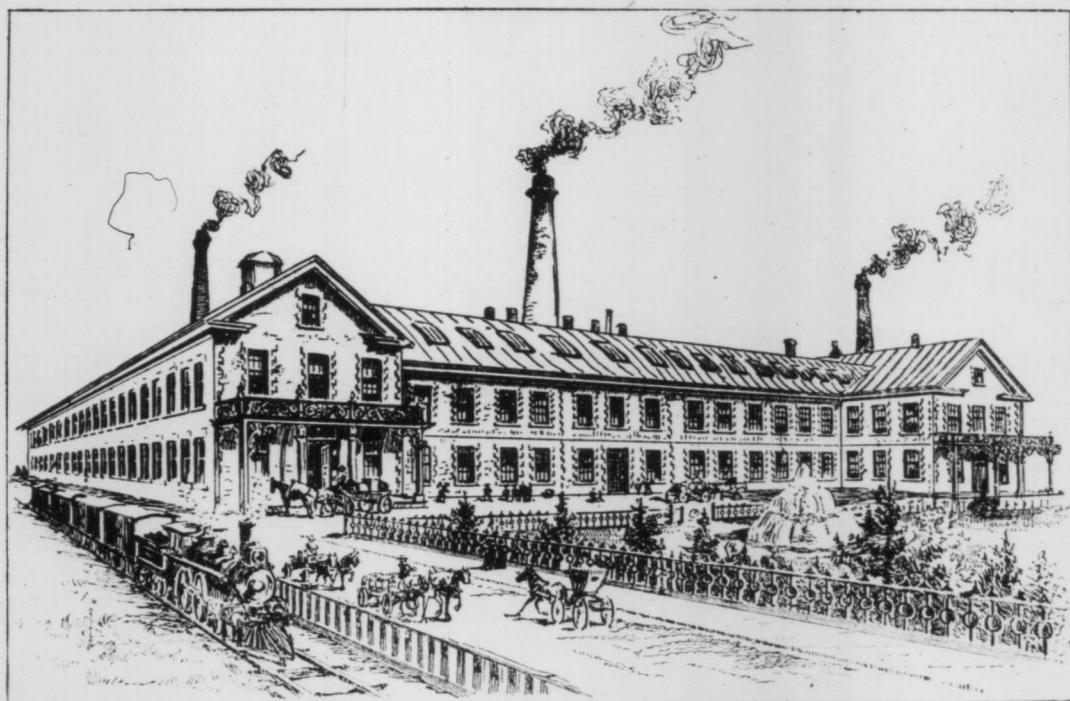
tured and the Legislature contributes fifty cents a ton toward the beets. The sugar sells at from 3 $\frac{3}{8}$ to 4 1-16c. per lb., while the pulp that is left after the sugar is exacted can readily be sold for cattle feed during the winter months and realizes about \$1 per ton.

The party that visited the factory was shown over the works by Ald. M. Lefebvre, the head of the firm, and Mr. de Musy, his manager, both of whom were the recipients of many compliments upon the evident prosperity to which they had brought an industry that is bound to be of great benefit to the farming class.

After the close of the interesting inspection an adjournment was made to the Hotel du Canada, where the Messrs. Lefebvre entertained their guests at dinner, ex-Mayor Grenier of Montreal presiding.

Ald. Beausoteil, replying for "The Fede-

that it was closed until 1883, when it was reopened. The same result, however, attended it as before, and again it was closed. The industry was restored in 1888, but once more failure attended it, and it was not until last year, when Lefebvre & Co. took hold of it, that it was reopened and proved successful. The premises, he said, occupied seventeen acres of ground, the factory itself covering four acres. The employes received about \$120 a day in wages, and \$1,000 per day were paid for beets. The coal bill amounted to \$100 a day, and another \$100 a day was expended in oil, grease, lighting, etc. The sugar manufactured was sold at from 3 $\frac{3}{4}$ to 4c. a pound at the factory but he thought that next year they would be able to sell it at from 2 $\frac{1}{2}$ to 3c. a pound, as they had now considerably improved the machinery. The annual expenditure in connection with the factory was about \$180,000.



THE BERTHIERVILLE BEET SUGAR FACTORY.

the first time its working has furnished such a favorable result.

The manufacturing season commences on October 1st of each year and lasts until the new year. The present season, however, will be of very much longer duration, there being sufficient orders on hand to keep the factory running until the middle of February or the beginning of March. The establishment gives employment to about 120 persons, work being carried on day and night during the season. From 150 to 200 carloads of beet root are received each week, and the output of sugar is from 1,500 to 20,000 lbs. a day, the yield of the manufactured article being about 10 per cent. of the raw material.

The Federal Government gives a bonus of two cents a pound on the sugar manufac-

ral Parliament," said that the farmers of Berthier, whom he had the honor to represent, were perfectly satisfied with the experiment of growing beet roots for the manufacture of sugar; in fact, so well pleased were they with the result that next year they intend to enter more largely into the industry, as it paid far better than anything else. Hay only realized from \$3 to \$4 a ton, while beets fetched from \$70 to \$80 an acre. The beet-root industry, he said, was destined to become of great benefit to the farmer.

The manager of the factory, Mr. De Musy, imparted some interesting information regarding the beet root sugar industry. The present factory was, he said, erected in 1880, and was opened in 1881, but after one season's working it proved so unremunerative

Until this year the industry had never realized a profit, but it was expected that this season's working would show a profitable balance of between \$30,000 and \$40,000.

WILL MAKE BRIGHT TOBACCOS.

A. McKenna, tobacco, Picou, N.S., has gone into the manufacture of bright smoking tobaccos. He has worked up a good connection for black tobaccos during the fourteen years he has been in business. He has brought an expert from Richmond, who by the way is a son of the man who first introduced licorice paste into the manufacture of tobacco. He will now make flat tobaccos both bright and dark. A specialty will be the dwarf twist Virginia bright, a very popular grade all over the Southern States. It is made from a very high grade Virginia leaf. They run eight to the pound.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

WOODS BROS, cigar manufacturers, Brockville, have assigned; George Woods continues.

The creditors of F. Brisson, jr, Montreal, will meet to-day.

Gaudry & Leclair, boots and shoes, Montreal, have assigned.

Nelson Lloyd, grocer, Schomberg, has assigned to B. F. Brown.

P. Bougie, grocer, Alexandria, has assigned to D. E. McIntyre.

Nugent & Tudhope, grocers, flour and feed, Welland, have assigned.

Mrs. J. Wright, grocer, Montreal, is offering to compromise at 50c. on the dollar.

L. N. Bourgeois, general merchant, Danville, Que., will meet his creditors 12th inst.

McDonald & Hall, general merchants, Massey, will meet their creditors 16th inst.

The creditors of A. Bernier, general merchant, Cape St. Ignace, Que., are investigating the estate.

John Hiebert & Co., general merchants, Pilot Mound, Man., are arranging an extension.

E. J. F. Markgraf, teas and coffees, Montreal, have compromised at 15c. on the dollar cash.

In this column, in a recent issue, it was announced that Geo. Elsley, of Mosboro, had assigned to Jas. O. Cleghorn. It should have read "sold out" to Jas. G. Cleghorn.

CHANGES.

A. E. Vernor, tobacconist Toronto, has sold out.

J. J. Chapman, general store, Harlem, has sold out.

Wm. Culver, hotel, Stratford, is giving up business.

W. G. Richards, general store, Frankville, has sold out.

Geo. Rawsden, hotelkeeper, Erin, has sold out to Willis & Bush.

Thos. J. Morgan, brewer, St. John, N.B., has removed to Portland, Me.

Frank Reinhardt, hotelkeeper, Guelph, has sold out to Matthew French.

David Fountaine, general merchant, Rogersville, N.B., is closing out business.

Angus McDonald, restaurant and liquors, Charlottetown, P.E.I., has removed to Halifax.

Beer & Brydges, general merchants, Montague Bridges, P.E.I., are winding up business.

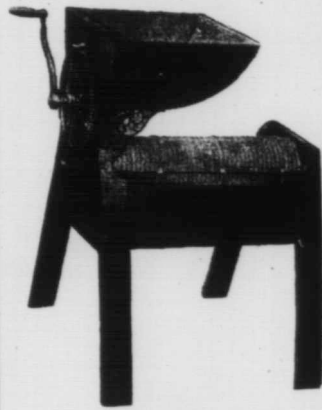
SALES MADE AND PENDING.

Mrs. P. Wilson, grocer, Victoria, is offering business for sale.

I. H. Miller, general merchant, Turgooso, B.C., is offering business for sale.

The boot and shoe stock of W. Talbot, Sherbrooke, has been sold at 68c. on the dollar.

The stock of A. M. Wright, drugs, Parlia-

**"The Grocer's Fruit Improver"**

Is manufactured by men of practical business experience who have cleaned fruit by hand, the sieve, the sack, as well as other machines. Consequently we speak intelligently when we state that "THE GROCER'S FRUIT IMPROVER" is the easiest operated, cheapest and best machine ever put on the market for cleaning Currants, Raisins and Prunes.

PRICE, - \$16.00.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

Coffee Is an Article

about which consumers are most critical, and therefore an article which demands the retailer's closest attention. Those who want a reputation for first-class goods should inspect our samples. If our traveler does not call, drop us a card and we will mail you some Coffees that will interest you.

PHOENIX MILLS

G. F. MARTER & SON

Toronto

Slee, Slee & Co.
makers of
ESTD 1812.
pure malt vinegar.
London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

ment street, Toronto, is to be sold by auction 13th inst.

The stock of B. D. Johnston & Son, boots and shoes, Montreal, has been sold at 74c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED

N. B. & M. Rattenbury, wholesale pork packers, Charlottetown, P. E. I., have dissolved.

Jackson & Hallett, wholesale and retail grocers, liquors, etc., Guelph, are about to dissolve.

T. J. Donoghue has been registered proprietor of the firm of T. J. Donoghue & Co., teas, Montreal.

Almangor and Algenaphe Gervais have registered a partnership in Montreal to carry on business as grocers under the style of Gervais & Frere.

FIRES.

C. G. Roos, grocer, Preston, has been partially burned out and Geo. Henderson, flour mill, of the same place, has been burned out.

The mill of C. M. Bostwick & Co., wholesale grocers and lumber, St. John, N.B., has been destroyed by fire; insurance, \$7,500.

Hamlin's general store, Ramsay's livery stable and Ramsay's residence, at Lauder, were destroyed by fire on Saturday. Loss \$8,000; no insurance.

DEATHS.

George Henderson, grocer Hamilton, is dead.

P. Thibaudeau, general Merchant, St. Gregoire, Que., is dead.

Sinai Prevost, of Berthiamme & Co., general merchants. St. Jerome, Que., is dead.

A. N. Y. Desbrisay, general merchant, Petit, is dead.

James Mulholland, grocer, Picton, is dead. John Merrill, hotelkeeper, Port Arthur, is dead.

T. G. Morris, general store, Warwick, is dead.

The past season of the Richelieu and Ontario Navigation Company has been the most successful in the history of the company, and from present appearances it looks as though the Richelieu and Ontario Navigation Company will be in a position to declare a supplemental dividend in addition to the three per cent. already paid in the early part of last month. The special audit sheet shows a surplus of \$150,000 up to September 30, and to this more than \$10,000 has been added since. Deducing the \$40,500 dividend already paid, the surplus on October 22 was \$121,561.49. Reduced to a percentage, the surplus earnings already show a profit of 11½ per cent. on the capital stock. Another satisfactory feature of the season has been the small number of casualties, and these of minor importance. The total loss through accidents will not exceed 2,500.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

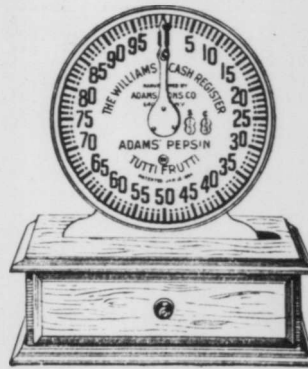
Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,
THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly
It Holds Trade

\$1000

Will be donated to a Charitable Institution if the following statement can be refuted.

JOHNSTON'S FLUID BEEF

Contains a flocculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

REINDEER BRAND

CONDENSED MILK



"The 'Reindeer' Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory."

DR. ARTHUR HILL HASSALL,
Analy., Sanit. Inst., London, Eng.

"I am satisfied that the original milk from which the 'Reindeer' Brand is prepared, is of unusual richness. In point of flavor, color and consistency, it leaves nothing to be desired."

DR. OTTO HEHNER,
Hon. Secy. of Society of Pub. Analysts, London, Eng.

CHAS. SOUTHWELL & CO.'S

High-class JAMS,
JELLIES, and
MARMALADES



Are the Finest Imported.

They are handsomely packed.

They are of superior quality.

They are attractively labeled.

They are a guarantee for repeat orders to all who handle them.

Place your Orders now.

Price Lists on application.

FRANK MAGOR & CO., 16 St. John St., MONTREAL.

You Should Not Be Without Them.

Nelson's Gelatine and
Nelson's Granulated Jellies

Cadbury's Cocoa Essence
Cadbury's Mexican Chocolate

THEIR SUPERIOR QUALITY KEEPS THEM IN CONSTANT DEMAND.

Wholesale of FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 8, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4	



doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2	75

Cook's Friend—

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6	80
" 12, in 6	80
" 3, in 4	45
Pound tins, 3 doz in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4	1 10
5 lb tins, 1/2 doz in case	14 00

OCEAN WAVE

No 10— doz cases	\$0 75
1-lb. 3 doz cases	1 20
No 1 (14oz) 2 doz case	1 50
1-lb. 2 doz in cases	2 00
3-lb. 1/2 doz. in cases	5 75
5-lb. 1/2 " "	9 00
5-lb. 1/2 " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND 1/2 lb. tins, 4 doz.	0 67 1/2
1/2 lb. tins, 3 doz cases	1 17
1 lb. tins, 2 doz cases	1 98

BARTON'S BAKING POWDER.

per doz.	
1 lb. sealer jars, 2 doz in case	2 25
1 1/2 lb. jelly jars, 2	2 25
1/2 lb. " 2	1 25
1/4 lb. " 2	1 25
2 lb. fancy enamelled tins 2 doz	2 75

1 lb. tins, 2 doz in case	2 00
1/2 lb. " 3	1 20
1/4 lb. " 4	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

Abernethy	8	Nelson Tarts	11 1/2
Arrowroot	10 1/2	Oyster Crackers	6
Butter	6	Square	6
	3 lb pks 20	Pearl	6 1/2
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8 1/2	People's Mixed	10
Gingerbread	9	Pilot Family	5
Ginger Nuts	10	Queen's	12
Graham Wafer	9	Reception	14
Jam Jams	11 1/2	School Cake	11
Jumbles	11	Soda	5 1/2
Lemon	9 1/2	" 3 lb pks 18	
Lunch	9	Sultana	9 1/2
Molasses Snaps	5 1/2	Tea	10
Moss Wafers	1 1/2	Variety	12
Napoleon	12	Village	7
		Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50

Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.

per gross	
No. 4	\$4 00
No. 6	4 50
No. 8	7 25
No. 10	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4	1 75

RALSTON'S FRENCH

No. 1	\$9 00
" 2	4 80
" 3	3 60
" 4	4 50

BLACK LEAD.

NIXEY'S London Canada

Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7a 6d \$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss
STARCH

ASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Prices Current Continued—

6 1/2 lb. in large 1/4 d. pkts, 1 gross	4s 3d	1 50
13 lb. in large 1/4 d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1/4 d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 3/4 d. pkts, 1 gross	7s 6d	2 50
Reckitt's Black Lead, per box		1 15
Each box contains either 1 gro., 1 oz.; 2 gro., 2 oz., or 1/2 gro., 4 oz.		
Silver Star Stove Paste		9 00
Matchless silver polish		24 00
MATCHLESS STOVE PASTE POLISH		
No. 1		9 00
" 2		7 20
" 3		4 80
BLUE.		
NIKEY'S		
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d	
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25	
"Cervus" blue, 1 size	2 50	
" "	1 25	
KEEN'S OXFORD.		
1 lb packets		0 17
1 lb		0 17
Reckitt's Square Blue, 12-lb. box		0 17
Reckitt's Square Blue, 5 box lots		0 16
CORN BROOMS.		
CHAS. BOECKH & SONS. per doz net.		
Carpet Brooms—		
Imperial, ex. fine, 8, 4 strings	\$3 65	
Do. do. 7, 4 strings	3 45	
Do. do. 6, 3 strings	3 25	
"Victoria," fine, No. 8, 4 strings	3 30	
Do. do. 7, 4 strings	3 10	
Do. do. 6, 3 strings	2 90	
"Standard," select, 8, 4 strings	2 90	
Do. do. 7, 4 strings	2 75	
Do. do. 6, 3 strings	2 60	
Do. do. 5, 3 strings	2 40	

WINDSOR PATENT BRUSH CO.		
No 1 Extra Fine Carpet Broom	\$3 25	
" 2 Carpet Broom	3 00	
" 3 Regular House Broom	2 50	
" 4 Common	2 00	
" 5 Common (2 seams) Broom	1 50	
Prices subject to change without notice.		

CANNED GOODS.

Apples, 3's	\$1 00	\$1 10
" 3's	2 65	2 80
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 10
Beans, 2's	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	1 15	1 25
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 85	0 95
" Sifted select	1 45	1 55
Pears, Bartlett, 2's	1 75	1 85
" Sugar, 2's	1 50	1 60
Pineapple 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	1 40	1 50
Tomatoes, 2's	0 85	0 90
"Thistle" Finnan haddies	1 35	1 40
Loyster, Glover Leaf, flat	1 85	1 90
" Bishop (tall)	1 90	2 50
" Impr'l Crown flat	1 90	2 00
" tall	1 00	1 10
Mackerel	1 25	1 35
Salmon, talls	1 35	1 40
" Hats	1 35	1 40
Sardines Albert, 1/2's tins	13	
" 1/4's	20	
Sportsmen, 1/2 genu-		
ine French high grade, key	12	194
opener	12	194
Sardines, key opener, 1/2's	10 11	114
" Exq. fine Fr'ch, k.op. 1/2's	10 11	114
" do. do. 1/2's	18 19	194
" do. do. 1/2's	11 16	17
Other brands, 9 1/2's	11 16	17

Sardines P & C, 1/2's tins	23 25
" 1/4's	33 36
Sardines Amer, 1/2's	6 1/8
" 1/4's	9 11
Mustard, 1/2 size, cases	
50 tins, per 100	11 00
MARSHALL & CO, SCOTLAND.	
Fresh Herring, 1-lb.	1 10 1 15
Kipperd Herring, 1-lb.	1 85 1 90
Herrings in Tomato Sauce	1 85 1 90
Herrings in Shrimp Sauce	2 00
Herrings in Anchovy Sauce	2 00
Herrings a la Sardine	2 40
Preserved Bloaters	1 85 1 90
Real Finndon Haddock	1 85 1 90

CANNED MEATS.

CANADIAN.	
Comp. Corn Beef 1 lb cans	\$1 50 \$1 60
" 2 "	2 60 2 65
" 4 "	4 80 5 00
" 6 "	7 50 7 75
" 14 "	17 25 17 50
Minced Collops, 2 lb cans	2 60
" "	2 60 2 65
Lurch Tongue, 1 "	3 40 3 50
" 2 "	6 90
English Brown, 2 "	2 75 2 80
Camb. Sausage, 1 "	2 50
" "	4 00
Soups, assorted, 1 "	1 50
" 2 "	2 25
Soups & Bouilli, 1 "	1 80
" 6 "	4 50

CHEWING GUM.

ADAMS & SONS CO.	
To Retailer: \$1 20	
Cutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack, 115 "	0 75

Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150 "	0 90
Red Spruce Chico 300 "	1 00
Automatic	
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	" 6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 90
Pepsin (Dyspepsia), 30-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
"Little Lord Fauntleroy" clock	
guaranteed.)	3 75
La Rosa (30-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	1 00
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADSBURY'S.	
Cocoa essence, 3 oz. pkgs	Per doz \$1 85
" "	per lb 0 40
Mexican chocolate, 1 1/2 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
" "	1 lb tins. 0 40
Cocoa nibs, 11 lb. tins.	0 30
TODD HUNTER, MITCHELL & CO. S.	
Chocolate—	Per lb
French, 1/2's, 6 and 12 lbs.	0 30
Caraccas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 20
Diamond, 1/2's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

RECKITT'S Blue and Black Lead

(ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid Blacking

BLACK AND WHITE CREAM
FOR PATENT LEATHER.



Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers to Her Majesty
the Queen and the Army and Navy.

London and Liverpool.



This shows our 5-lb. canister. It is handsomely lithographed in colors and has glass front showing contents.

The Celebrated

B. F. P.

COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Colds or Irritation of the Throat. A most reliable and profitable line to handle.

Put up only by

Toronto Biscuit & Confectionery Co.

TORONTO.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO,

Are the only concern manufacturing

Cottage Biscuits
Reception Biscuits
Peach Cake

B. F. P. . . .
and
MENTHOL

COUGH DROPS

And are the originators of the **JELLY WAFERS**, which others are trying to imitate.

HENRY C. FORTIER.

CHARLES J. PETER.

Prices current continued—

Cocoa, Homopatic, 1/2, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18
Per doz	140

Royal Cocoa Essence, packages.	1 40
EPP'S.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carraças, 1/2, 6 lb. boxes	0 40
Vanilla, 1/2, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2, 6 lb bxs.	0 40
"Fry's" Diamond 1/2, 6 lb bxs.	0 26
"Fry's" Monogram, 1/2, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2, 1 doz in box	2 40
" "	4 50
" "	8 75
Homopatic, 1/2, 14 lb boxes	0 34
" "	0 34

JOHN P. MOTT & CO'S	
B. S. Melndoe, Agent, Toronto,	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopatic Cocoa (1/2)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Carraças Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c-43
Mott's Sweet Choc. Liquors 19c-30	

COGAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per doz	\$3 75
Cocoa Essence, 1/2 lb tins per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 1/2 lb boxes, 1/2 lb. cake, per lb.	22 1/2
Royal Navy Choc., 1/2 lb. bxs, 1/2 lb. cake, per lb.	30
Mexican Vanilla Chocolate, 1/2 lb. boxes 1/2 lb. cake	35

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Carraças Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs n case, per box, not	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
in canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
in bxs 6 & 12 lbs. each, 1/2 lb. tins	52

MENIER FABRICANT DE CHOCOLAT.	
Paris et Noisel.	
Per 120 lb. Per 12 lb.	
case lot. box.	
per lb. per lb.	
Yellow wrapper—	\$0 34
Chamois	0 43

Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 66	0 74
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 78	0 83

Fancy Chocolates.	
20 in a box ...per box	\$0 36 \$0 40
40 " " "	" " "
Pastilles—	
Yellow wrapper per lb	\$0 40 \$0 45
Pink " "	0 55 0 60
Green " "	" " "

Each case contains 54 1 lb packages or 108 1/2 lb packages.	
BENSOPH'S.	doz.
Royal Dutch, 1/2, cases 4 doz	\$2 40
" " 1/2, " 2 " "	4 50
" " 1/2, " 1 " "	8 50

COFFEE.	
GREEN	c. per lb
Mocha	28 53
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd.	33

TODRUNTER, MITCHELL & CO'S	
Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.	
Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03 1/2
Borax	0 19 0 14
Camphor	0 65 0 70
Carbolic Acid	0 30 0 50
Castor Oil	0 07 1/2 0 08
Cream Tartar	0 25 0 28
Epsom Salts	0 02 1/2 0 02 1/2
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb.	0 17 0 20
Hellebore	0 16 0 17
Iodine	0 50 0 60
Insect Powder	0 26 0 30
Salpêtre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 18 1 25
Madder	0 12 1/2

EXTRACTS.	
Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1, 1 1/2 oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.	
JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins	\$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75

Fluid Beef—No. 4, 1 lb tins	14 25
No 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
12 oz "	12 75
Fluid Beef Cordial—20 oz bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS	
FORRIGN	c. per lb
Currants, Provincials, bbls.	34 4
" " 4 bbls	32 44
" Filiatras, bbls	41 44
" " 4 bbls	41 44
Currants, Patras, bbls	51 54
" " 4 bbls	51 54
" " cases	51 54
" Vostizzaa, cases	7
" 5-crown Excelsior (cases)	8 84
Dates, Persian, bxs.	8 84
Figs, Eleme, 14 oz	5 54
" " 10 lb	10 10 1/2
" " 18 lb	11 12 1/2
" " 28 lb	15
" " taps	17 18
Prunes, Bosnia, casks	4 44
" " cases	5 1/2 7
" Anchor C. "	0
" E. "	0
" G & J, cases	0 5 1/2

Raisins, Valencia, off-stalk	42 44
Fine off-stalk	44 51
Selected	54 6
Layers	6 7
Raisins, Sultanas	54 8
Cal Loose Muscatelo	
50 lb boxes	7 7 1/2
Malaga	per box
London layers	2 25
Imperial cabinets	2 25 9 55
Fancy Vega boxes	
Black baskets	
Blue	
Beneas boxes	75
Lemons, Fancy Floridas	4 05
" 250's	4 00
" Palermos 360's	3 75
" Malagas l'go cases	7 50
Oranges, Floridas	3 00

DOMESTIC	
Apples, Dried, per lb	5 54
do Evaporated	7 1/2 27

FOOD	
Split peas	\$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	\$2.25
ROBINSON'S BARLEY AND GROATS.	
per doz.	
Patent barley, 1/2 lb. tins	\$1 25
" " 1 " "	2 25
Patent groats, 1/2 lb. tins	1 25
" " 1 " "	2 25

HARDWARE, PAINTS AND OILS.	
CUT NAILS, from Toronto	
50 to 60 dy basis	1 85 1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 3

5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	2 85 2 90
4 dy C P	2 35 2 40
3 dy C P	3 05 3 10
HORSE NAILS:	
Canadian, dis. 60 to 60 and 2 1/2 per cent.	
HORSE SHOES:	
From Toronto, per keg	3 80
SCREWS: Wood—	
Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis	
Flat head brass 77 p.c. dis	
Round head brass 77 1/2 p.c.	
WINDOW GLASS: To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 10 1 15
2nd " (26 to 40 inches)	1 30
3rd " (41 to 50 ")	2 30
4th " (51 to 60 ")	3 30
5th " (61 to 70 ")	3 50
ROPE: Manila	0 09 1/2 0 10
Sisal	0 06 1/2 0 07 1/2
New Zealand	0 07 1/2 0 08
AXES. Per box, \$6 to \$12.	
SHOT: Canadian, dis 12 1/2 per cent.	
HINGES: Heavy T & strap	0 04 1/2 0 05
" Screw hook & strap	0 03 1/2 0 04
WHITE LEAD: Pure Ass'n guaranteed ground in oil.	
25 lb. irons	per lb ... 0 04 1/2
No. 1	" " 0 04 1/2
No. 2	" " 0 04 1/2
No. 3	" " 0 04 1/2
TURPENTINE: Selected pack-	
ages, gal gal	0 42 0 43
LINSEED OIL: per gal, raw	0 53
Boiled, per gal	0 56
GLUE: Common, per lb.	0 10 0 11

INDURATED FIBRE WARE.	
1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fibre pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Fibre Butter Tubs (30 lbs)	4 10
Nests of 3	3 40
Woolers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.	
DELHI CANNING CO.	
Jams assorted, extra fine, 1's	2 50
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4 1/2 c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention.

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade	per doz.	\$1 50
Clear Jelly Marmalade		1 90
Strawberry W. F. Jam		2 20
Raspberry		1 90
Aoricot		1 90
Black Currant		1 90
Other Jams	\$1 55 to	1 80
Red Currant Jelly		3 00
All the above in 1 lb. clear glass pots		

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	4 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" " 100 " "	0 75
Imitation Calabria, 5 lb bxs p lb.	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

COLMAN'S

Square tins—	per lb.	
D.S.F., 1 lb. tins		\$1 40
" " 1/2 "		0 42
" " 3/4 "		0 45
Round tins—		
F.D., 1 lb. tins		0 25
" " 1/2 "		0 27 1/2
" " 3/4 "		0 25
4 lb. jars, per jar		0 75
" " 1 "		0 25

KEEN'S.

Square tins—	per lb.	
D.S.F., 1 lb. tins		\$1 40
" " 1/2 "		0 42
" " 3/4 "		0 45
Round tins—		
F.D., 1 lb. tins		0 25
" " 1/2 "		0 27 1/2
" " 3/4 "		0 25
4 lb. jars, per jar		0 75
" " 1 "		0 25
4 lb. tins, decorated, pr. tin		0 80

NUTS.

Almonds, Tarragona	12 1/2	14
" Formigotta	10	12
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11 1/2
Cocoanuts, per 100	\$4 50	\$5 50
Filberts, Sicily	9 1/2	10 1/2
Pecans	10 1/2	11
Peanuts, roasted	10	12
" green	7	10
Walnuts, Grenoble	13	14
" Naples, cases	11	12
" Marbots	11	12
" Bordeaux	8	10

RICE, ETC.

Rice, Aracan	3 1/2	3 3/4
" Patna	4 1/2	4 3/4
" Japan	5	5 1/2
" Imperial Secta	5 1/2	5 3/4
" extra Burmah	3 1/2	4
" Java extra	6 1/2	6 3/4
" Genuine Carolina	9 1/2	10 1/2
Grand Duke	6 1/2	6 3/4
Sago	4 1/2	4 3/4
Tapioca	4 1/2	4 3/4
Goathead (finest imported)	4 1/2	4 3/4

SPICES.

Pepper, black, pure	\$0 12	\$0 14
Pepper, white, pure	20	28
" fine to superior	10	5
Ginger, Jamaica, pure	25	27
" African	16	18
Jassia, fine to pure	18	25
Cloves	20	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS (40-lb bxs, 1-lb pkgs., new wrappers)	8 4
GLOSS (6-lb. bxs., sliding covers (12 bxs. each crate))	9
PURE (36-lb. bxs., 123-lb. bxs.)	7 1/2
OSWEGO (40-lb. bxs., 1-lb pkgs.)	8
CORN STARCH (For puddings, custards, etc.)	8
ONTARIO (3-lb. to 45-lb. bxs., STARCH) (6 bundles)	6 1/2
STARCH IN Silver Gloss	8
BARRELS / Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	4 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6 1/2
Benson's Satin, 1-lb. cartoons	7 1/2
No. 1 White	4 1/2

W. T. BENSON & CO.'S PREPARED

Corn	7 1/2
Canada Pure Corn	6 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	5 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	5 1/2

SUGAR.

Granulated	4 1/2	4 3/5
Paris Lump, bbls and 100 lb. bxs	5 1/2	5 1/2
Extra ground, bbls icing	5 1/2	5 1/2
Powdered, bbls	4 1/2	5 1/2
Extra bright refined	4 1/2	5 1/2
Bright Yellow	3 1/2	3 1/2
Medium	3 1/2	3 1/2
Dark yellow	3 25	3 40
Raw	3 1/2	3 1/2

SYRUPS AND MOLASSES.

Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	50
Redpath's Honey	40	40
" 2 gal. pails	1 25	1 50
" 3 "	1 25	1 50

MOLASSES.

Frinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 35	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars		5 1/2
Primrose, 12 oz. cake, per doz.		8

MORSE'S MOTTLED

Per box—in 5 box lots		
100 bars		\$1 75



Eclipse, 3 lbs	3 30
Everyday, 12 oz.	\$4 50
Morse's Best, 12 oz.	4 50

Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

Per doz.

Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 80
White Oatmeal Bars	0 75
Persian Bouquet, paper	0 75
Caration	0 60
Rose Bouquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00 1/2
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycer., Windsor	0 75
Morse's Toilet Balls	3 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, 1 doz.	1 50
" in gross lots	15 00



SURPRISE SOAP.

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20
Freight prepaid on 5 cases.	

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	590
Bar, 8's	57
Ingots, rough and ready, 8's	49
Laurel, 3's	47
Brier, 7's	44
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
1/2 lb pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

Duty paid	per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts		61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts		58
Prince George, 8 1/2 lb caddies		47
Tecumseh, 9 to 1 lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts		47
Black Chewing—		
Standard, 3 rds, 4ths, 7s and 12s, 20 lb. pkgs.		45
Plug Smoking—		
Woodcock, 18 lb caddies, 7s		50
3 rds		50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to 1 lb, 18 lb caddies	42
Cut Tobaccos Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	52
Puck, mixture, 1-9ths, 5 lb boxes	50
Cut Cavendish, 1-9ths, 5 lb boxes	50
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	50
Apricot, dark sweet, 5 lb pails	50
Terms, 3 days, less 2 per cent.	
CIGARS—S. DAVIS & SONS Montreal.	
Size	Per M
Madre E' Hijo, Lord Landsdowne	60 0
" Panetelas	60 00
" Bonquet	60 00
" Perfectos	60 00
" Longfellow	60 00
" Reina Victoria	60 00
" Pins	60 00
El Padre, Reina Victoria	60 00
" Reina Vict., Especial	60 00
" Conchas de Regalia	60 00
" Bouquet	60 00
" Pins	60 00
" Longfellow	60 00
" Perfectos	60 00
Mungo, Nine	36 00
Cable, Conchas	30 00
Queens	25 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.

Athlete	\$7 50
Puritan	6 25
Sultans	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.

Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " chew 7s. R. & R. 14 1/2	68
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE.

Pails, 3 hoop, clear	No. 1.	\$1 50
" " " "	" 2.	1 70
Pails, 3 hoops, clear	No. 2.	1 40
" " " "	" 3.	1 60
" " " painted	" "	1 60
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Matches.

5 case lots, single case		
Parlor	1 70	\$1 75
Telephone	3 80	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5cs.		3 10
5 cases, freight allowed.		per doz.
Mops and Handles, comb		1 25
Butter tubs	\$1 60	\$3 40
Butter Bowls, crates asst'd		3 40

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherrv, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

60c.

doz.

A Long Stretch Between

\$ 600 ⁰⁰
DOZ.

But as we are The Lamp House of Canada, we have to carry all kinds, sizes, and styles, and we do!

.. WRITE FOR PRICES ..

GOWANS, KENT & CO.

TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John. N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs, Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

Oakey's
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.