

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, SEPTEMBER 16, 1898.

No. 37

QUALITY..



When a salesman talks price to you

Ask him about QUALITY

When he talks quantity

Ask him about QUALITY

When he talks merit to you

Ask him about QUALITY

That's the _____

STRONG POINT

in

Colman's Mustard

**ARMEDA CEYLON
TEA
HAS THE FLAVOR**

A. H. CANNING & CO.

TORONTO

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS.

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.

**Sovereign
 Matches**

Canadian Exporters

We are open to take a few first-class agencies for Colonial goods, and solicit correspondence from shippers of Canadian Products. Our firm has been established close upon a century, and we are in close touch with Grocers, Cooperative Stores, Chemists, Drysalters, etc., and are able to find a ready market for suitable lines. Preference will be given to those firms who can place goods of our manufacture, particulars of which may be obtained upon application.

ENQUIRIES:

Joseph Hobson & Son

Regent Street

LEEDS, ENGLAND



WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR CANADA

BRUNNER, MOND & CO.'S
Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

Price Complete
\$6.50

Adams' Large Bronze Flower-Girl.....

Size 10 x 12 inches

CLOCK

With TUTTI FRUTTI GUM and Other Brands.

Gum Retail for..... \$3 20
 Large Bronze Flower-Girl Clock..... 5 00

Price complete \$6.50. \$13 20

If your wholesaler has not got the above, or is just all out of it, drop postal card to us and we will see that your order is attended. It is our wish that every retailer should have one.

ADAMS & SONS CO.

11 and 13 Jarvis Street,

Toronto, Ontario.

THE DOMINION BANK

Capital (paid-up)..... \$1,500,000
 Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH President. W. INCE. W. R. BROCK.
 E. B. OSLER, M.P. Vice-President. EDWARD LEADLEY.
 WILMOT D. MATTHEWS.
 A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

Belleville Cobourg Lindsay Orillia
 Brampton Guelph Napanee Oshawa
 Seaforth Uxbridge Whitby Winnipeg

Toronto—Dundas street, corner Queen.
 " Market, corner King and Jarvis street.
 " Queen street, corner Esther street.
 " Sherbourne street, corner Queen.
 " Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
 Letters of Credit issued available at all points in Europe, China and Japan.

E. D. GAMBLE, General Manager.

Hand-in-Hand Brand

98 ⁵⁰/₁₀₀ of pure Bi-carbonate of Soda in it—
please remember that

For greatest purity, unequalled strength, absolute evenness of the grade, the "Hand-in-Hand" Brand of Bi-carbonate of Soda has yet to find a competitor.

Bi-carbonate Soda

Stepping Stones To Confidence

Maypole Soap Dyes

Used like ordinary soap but—it washes and dyes at one operation. The English Home Dye of highest quality—bright, fast, fadeless colors. It wins a woman's confidence. Handy—quick—sure—clean.

Thistle Brand Finnan Haddies

"The Thistle wins"—**this** is the new pack, and will go quickly. Clean—freshly packed. **Real Finnan Haddies** that your customers know so well.

Lazenby's Soup Squares

ready to use. A woman will thank you—rest assured of that. Of course you'll get her regular trade besides her thanks!

"Boil and bubble—care and trouble." Keep a woman out of a hot kitchen and win her gratitude. Suggest these time and labor-saving Lazenby's Goods, all

And Jelly Tablets

Sold by leading wholesalers everywhere.

Agents :
A. P. Tippet & Co., Montreal and Toronto. F. H. Tippet & Co., St. John, N.B.

Japan Teas

have been on the market for many years. They are known and appreciated throughout the universe. They are not a fad, but an article with a world-wide reputation for purity and strength.

Last year, over two-thirds of the tea consumed in the United States and Canada came from Japan. This speaks for itself. It must be Japan Teas the people want. Can you afford to handle other lines?



Stick to the old reliables
and gain success.

GREIG'S CROWN

are the cheapest Flavoring Extracts, no matter how low others are sold, because being of greater strength they go further. Besides, they safeguard the food against impurities, so common in low-grade, low-priced extracts.

GREIG MANUFACTURING CO., MONTREAL



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

THERE IS ONLY ONE.

Gillard's New Pickle

Known the world over as the highest quality that can be obtained in a pickle. 12 Gold medals have been awarded. Over 6,000 leading hotels throughout Great Britain use them exclusively. In CANADA their popularity is greatly increasing as they become better known.

Packed 2 doz. in case. Single case lots, \$3.40 per doz.;
5 case lots, \$3.30 per doz.



GILLARD'S NEW SAUCE

There is none better, none so delightful for gravies, soups, etc. Brl. lots of 12 doz. \$1.75 ;
single doz. lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

20

The Snow Drift Co., Brantford

**CADBURY'S
CHOCOLATES**

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS
ABSOLUTELY PURE, "A PERFECT FOOD,"
THEREFORE BEST. THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

**CADBURY'S
COCOA**

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., ¹⁶ St. John St. MONTREAL

**Butter
Honey
..Jam..**

**Farmers
Storekeepers
and Dairymen**

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

The Pure, Cleanly
Machine-Made Teas of
CEYLON and INDIA



CORNER OF A CEYLON TEA GARDEN.

being the purest, cleanest, healthiest and most popular teas in the world, must be more profitable for the retailer to handle than the musty, characterless Chinas and Japans.

The Tea drinkers demand the best.

Result:

THE GROCER SHOULD HANDLE
Ceylon and Indian Teas



How is YOUR SPICE STOCK?

Have you the highest qualities and most attractive lines?
Is your assortment complete?

OUR RANGE is most varied and replete with the best procurable **IN SPICES—ABSOLUTELY PURE**—and Compound—**and our compound goods are better than the great majority of “so-called” pure.**

Ask travellers for quotations—Or, send your orders direct to us—We guarantee the lowest prices consistent with quality.



W. H. GILLARD & CO. WHOLESALE ONLY **HAMILTON**

CEYLON, INDIAN and JAPAN TEAS

We have on the way from Colombo, Ceylon, 300 chests of excellent value which we will offer at from 12½ to 20 cents.

Also, 300 chests of Indian teas from Calcutta. These teas were purchased at lowest point of the market, and have advanced 3c. per pound since.

We also expect to be able in a few days to offer as good value in a 25c. Japan tea as we did last year, and this is saying a good deal.

To merchants who will do business by mail, and pay cash, we intend in some way to return to them part of the cost of sales by commercial men. **WRITE TO US.**

LUMSDEN BROS.

45 Colborne Street,
TORONTO.



84 McNab Street,
HAMILTON.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 16, 1898.

(\$2.00 per Year) No. 37

THE TRIAL BALANCE SHEET.

BY F. S. TERRY.

WHILE the trial balance serves a purpose in locating errors in a set of books, its principal use is to furnish information and from it we should be able to obtain a true analysis of the condition and results of the business.

As the trial balance is the basis for all other statements, it is important that it should contain those accounts, and those only, that are necessary to a complete knowledge of every branch of the business. The arrangement of the accounts seems to the writer to be important, although it seldom appears to have been given much consideration.

First, the detailed trial balance is taken, showing the balance of each account on the ledger. Accounts of the same character are then combined and the condensed trial balance is made up.

Below is given a specimen trial balance of a manufacturing business in which results of the factory or manufacturing department and the sales department are kept separate.

We would call attention, not only to the accounts that are included in this trial balance, but particularly to their arrangement.

The accounts are divided and subdivided according to the following plan :

1. Those representing property and having a present value :
 - a. Quick items.
 - b. Temporary items.
 - c. Slow items.
 - d. Investment items.
2. Accounts showing the accumulated profits and the disposition of the profits.
3. Those showing the result of the business :
 - a. Factory items.
 - b. Sales department items.
 - c. General items.

It will be noted by referring to the speci-

men trial balance, that instead of placing together all assets and then all liabilities, that the groups are made up containing both assets and liabilities, where they are of the same character. This grouping of the accounts is of value in determining the financial condition.

Under the group "quick items" will be found all accounts that have an early cash

will make it clear that these accounts should be considered together.

The groups "temporary items," "slow items" and "investment items" contain such accounts as their names imply. It will be entirely clear that notes that must be paid within a few weeks, and those that can be carried along indefinitely, are different classes of indebtedness, and that to show both together, in one bills payable account, would not be correct. In the trial balance given, the notes payable within a few weeks

CONDENSED TRIAL BALANCE.

NO.		QUICK ITEMS.		
1.	Cash	.....	
2.	Bills receivable	.....	
3.	Accounts receivable, for sales	.....	
4.	Bills payable, current	.....	
5.	Accounts payable, current	.....	
		TEMPORARY ITEMS.		
6.	Loans and advancements	.....	
7.	Accounts consigned by us	.....	
8.	Warehouse finished stock	.....	
9.	Loans against collateral	.....	
		SLOW ITEMS.		
10.	Special accounts	.....	
11.	Bills payable, time loans	.....	
12.	Accounts payable, time	.....	
13.	First mortgage bonds due	.....	
		INVESTMENT ITEMS.		
14.	Factory plant	.....	
15.	Office furniture and fixtures	.....	
16.	Patents	.....	
17.	Capital stock	.....	
18.	Surplus	.....	
		GENERAL PROFIT AND LOSS ITEMS.		
19.	Undivided Profits	.....	
20.	Dividends	.....	
		FACTORY ITEMS.		
21.	Factory output	.....	
22.	" finished material	.....	
23.	" raw material	.....	
24.	" labor	.....	
25.	" expense	.....	
		SALES DEPARTMENT ITEMS.		
26.	Sales dept. sales	.....	
27.	" purchases	.....	
28.	" expense	.....	
29.	" bad accounts	.....	
		GENERAL ITEMS.		
30.	General expense	.....	
31.	Interest	.....	

value, and also such liabilities as must be settled at an early date. If the balance increases on the debit (assets) side of this group, it shows an increase of the funds available for the everyday transactions of the business, and vice versa. If both the assets and liabilities have increased or decreased the same amount, it is manifest that the real condition has not changed. This

are classified "quick items," and those payable at a distant date are classified as "slow items." Loans upon collateral, to be paid when the collateral is disposed of, are placed under the head of "temporary items."

Money loaned or advanced is not subject to the same rules governing its collection as accounts for merchandise sales. Both should

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

not, therefore, be placed in the same account, and loans and advancements are included above under the head "temporary items." It is frequently found desirable to open a special account, that the expenditures in a special matter may be kept together, and, when completed, the total is transferred to the expense account, or to one of the investment accounts, or otherwise, as the case may be. In the trial balance here given such accounts, before being completed and transferred, are shown under the head of "special accounts," and are placed in the group of "slow items."

The purpose of every business is to make a profit that can be turned into cash. A book profit that does not ultimately increase the bank account is either fictitious or valueless. As cash is the desideratum, the cash account is placed first on our trial balance. Bills receivable as being the asset most easily turned into cash, is placed next, accounts receivable follow, and so on through the trial balance.

In the specimen trial balance the manufacturing plant is shown as one item, "factory plant," and may consist of lands, building, machinery, tools, etc. A separate ledger account should be kept for each, and they can be combined in the condensed trial balance as given here, or each shown separately as desired.

Following the accounts of the assets and liabilities are the general profit and loss items, showing the amount brought down at the last closing of the books as undivided profits, the amount declared in dividends, etc. It will be seen at a glance that these accounts should be considered together.

Next, are the accounts that give the results of the operation of the business. The factory output account shows the value (usually at practically cost) of the goods shipped from the factory, and this account should be given the same credit whether the goods are sold to customers or placed in the company's warehouse.

The sales department sales and purchases

are kept separate, instead of including both in one merchandise account. Purchases account may include both factory merchandise and that bought outside. The journal entry for merchandise obtained from the factory should be:

Sales Dept. Purchase Acct.,
To Factory Output Acct.

It seems to me preferable to place all expense items in one expense account, and, if desired, make an analysis, showing what these expenditures consist of, rather than to have separate accounts, traveling expense accounts, etc.

Bad accounts account is for accounts that are considered uncollectable, and are charged off to this account, rather than direct to the profit and loss or undivided profits account, which seems to me preferable.

General expense account is to provide for those items of expense that are not properly chargeable to either factory expense or sales department expense.

In every business other accounts will be required to meet its special requirements.

Each item in the trial balance is given a number; these will be found convenient reference numbers in making up other statements.

It will add to the convenience, and be found desirable, to arrange the accounts in the ledger in the same order that they are to appear in the trial balance.

A trial balance, arranged as suggested, will, without doubt, enable one to obtain valuable information in reference to his business that would otherwise be overlooked.—The Bookkeeper.

C. P. Geary, of St. Thomas, has disposed of his oil business to The Imperial Oil Co., Limited, of Petrolea, the deal having been completed on Friday with I. Waterman, representing the company. Mr. Geary will continue to manage the business.—St. Thomas Journal.

TRADE CHAT.

THE Lefebvre Vinegar and Canning Works, St. John, N.B., have been converted into a joint stock company, to be known as the Michael Lefebvre Co., Limited, with a capital of \$100,000.

Trade has already commenced to go to the Philippines, via Vancouver, two carloads of Milwaukee beer being shipped through that port last week.

H. B. Borbridge and Ed. C. Dingman have commenced partnership as dairy supply dealers and general commission and commercial agents in Ottawa.

The rapid growth of the frozen meat trade, between Australia and the Cape has led to the establishment of a regular line of steamships between those countries.

The Kent Mills, Chatham, are making a shipment of 2,000 bushels of beans to Havre, France. The same firm shipped 31 cars of flour to the Maritime Provinces last week.

The Oshawa grist mill is again in full operation under a new proprietor, Mr. Campbell. Modern machinery has been put in and about 100 barrels are manufactured daily.

The Mount Forest Holstein Creamery Co. recently sold its output for the last half of August, 11,424 lb., at 17½c. per lb. This sum, \$1,956, is a good result for half a month's operations.

An oyster trust, capitalized at \$5,000,000, has been formed in New York for the purpose of controlling the fisheries and oyster beds of the United States and Canada, and the largest fish and oyster houses of these countries.

The site of the new pork-packing factory at Harriston, Ont., will be at the junction of the C.P.R. and G.T.R., so that there will be efficient facilities for receiving live hogs and shipping cured pork by rail. At a recent meeting of the directors it was decided to accept tenders for sand, lime and stone.

L.S.&B. COFFEES.

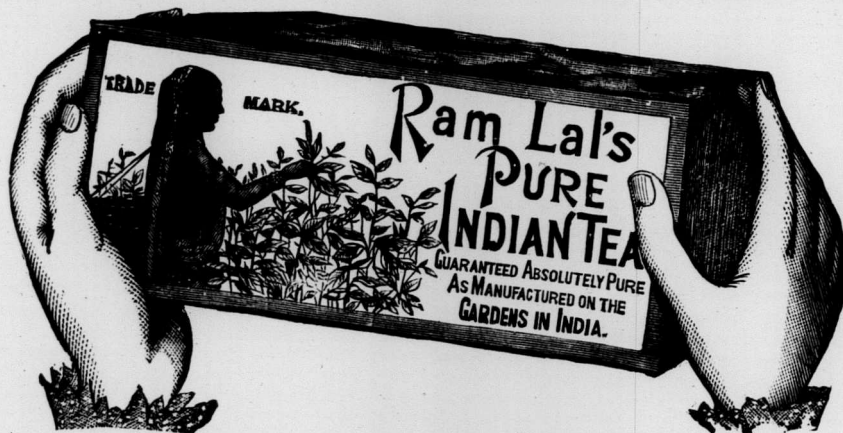
L.S.&B. SPICES.

Cheap goods and **Cheap** prices bring no permanent trade—anybody who sells cheaper may get it—it is no good in the long run.

When you buy and sell the **BEST** the trade is yours so long as you furnish the **BEST**.

Make leaders of the above **STANDARDS**, and they will bring business to you.

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton



Why Handle Imitations of

**RAM LAL'S
PURE INDIAN
TEAS . . .**

to make an apparently larger profit on individual sales, and slowly but surely lose trade? Since its introduction no tea has been more roundly abused than it, and still, in spite of the schemes and glowing advertising by competitors, it holds its own, and gains favor, and will never be allowed to get into the hands of pedlars, gift stores and departmental stores.

JAMES TURNER & CO. - - HAMILTON, ONT.

WHOLESALE AGENTS.

Is Your Stock Well Assorted

OF "REINDEER" Brand

Condensed Milk, Condensed Coffees (4 grades) and Evaporated Cream ?

New Valencina Raisins

ARGUIMBAU'S
AND
TRENOR'S
PACK

Fine Off Stalk Valencinas
and *Selected Valencinas*

ARRIVING THIS WEEK

THOS. KINNEAR & CO., 49 Front Street East, **TORONTO.**

RETAILERS AND THE WHOLESALE DISCOUNTS.

THE regular meeting of the Toronto Retail Grocers' Association was held on Monday evening in St. George's Hall, Elm street, a good attendance being present. The president, W. H. Marmion, occupied the chair.

The report of the chairman of the picnic committee, W. J. Sykes, was received, showing a surplus, after all picnic expenses were paid, of over \$290.

It was moved by T. Holmes, seconded by A. G. Booth, that five prizes, to the amount of \$25, should be given to the members who bring in the most new members by Dec. 1, but that no member be eligible for a prize unless he brings in five new members.

This motion opened a warm discussion on the desirability and the methods to be employed to induce grocers to become members of the association.

A suggestion in this connection, which seemed to meet general approval, was that, besides the regular monthly business meeting, a social evening be spent monthly.

As an experiment, it was decided that on Monday, September 26, a social meeting be spent, \$10 being voted to the committee, Messrs. Sykes, Panter, Snow, Booth, Clark,

Johnson and Bell, for the entertainment of guests. Among the guests invited will be the city travelers, who are to be challenged to a game of cards.

The secretary, Ed. Hawes, reported three names for admission to membership, F. A. Nettleton, corner Church and Queen streets; Scott Bros., 190 King street east, and G. Massen, North Beaconsfield avenue. All were admitted.

F. W. Johnson asked the meeting to declare itself in regard to the recent action of the wholesale grocers in shortening the terms of credit. This movement on the part of the wholesalers was not, he contended, in the interests of the retail trade, and, while it did not seriously affect the larger and stronger firms, it was a hardship for the smaller dealer. As the retail association is now a strong body, a firm protest from them might have the effect of causing the wholesalers to reconsider their action.

J. W. Sykes stated that, from what he had heard, he believed this new move was meeting with much opposition from the retail trade in the city.

R. B. Snow agreed with Mr. Sykes, and hoped that the protest of the association will be the finishing touch, the last kick, which would result in the removal of the obnoxious ruling of the wholesalers.

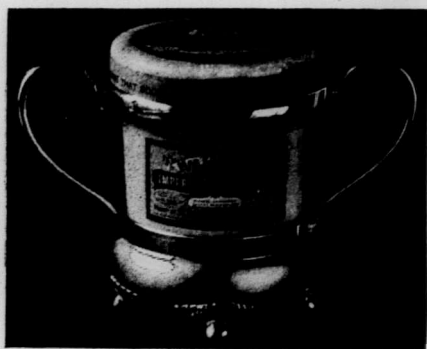
Benj. Panter expressed the opinion that if the retailers merely inform the travelers they are not buying, or if they just buy from hand to mouth, giving small assorted orders, the eyes of the wholesale dealers would soon be opened to the inconvenience they were putting the retailers to.

Other members of the association expressed disapproval of the wholesalers' action, and the following motion was moved by J. S. Bond, seconded by T. Holmes: "That this association, as a body, strongly condemn the action of the wholesale grocers in making such an arbitrary ruling as to shorten the term of credit from 30 and 90 days to 10 days."

J. S. Bond, in support of the motion, stated that the old terms of thirty days were really short enough, because, under them, a merchant buying once every month, had, on the average, for all the goods bought, practically only twelve days' credit instead of thirty.

D. J. Kelly considered that the principal objection to the new terms of credit was the inconvenience caused to the retail trade. When it was understood that bills were to be paid once a month a grocer could make provision to meet them, but, when they were being presented every week, and at all times, it was frequently difficult to get the money within the short time allowed. It

AN IMPORTANT FEATURE



Is how to Buy,
Cure, Cut and
Sell - - - - -

CHEESE

We can sell you the **Best**,
and Tell you How to Cure,
Cut and Sell Them.

MacLaren's Imperial.
Royal Sovereign English Stiltons.
Societe Roqueforts. Gorgonzolas.
Gruyere, (Swiss), etc.

A. F. MacLAREN & CO., Toronto and Stratford, Canada.

NEW VALENCIAS

ARRIVING
INTO
STORE.

Close quotations on "F.O.S." and "Selected" fruit to arrive.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

was a question in his mind, however, whether the matter was one the retailers could justly deal with, as a wholesaler had a right to make any terms he chose.

J. S. Bond, in reply, stated that the motion did not dictate what the wholesalers should do. It merely expressed disapproval of what had been done by them.

The president, W. H. Marmion, expressed the opinion that the matter would adjust itself, and, as the wholesalers saw the move was unpopular, they would go back to the old method. The new rules had not been enforced on him. He paid his accounts as he formerly did, and had never yet failed to get his discounts.

T. Clark had had the same experience. When the new rules were first shown him, he had asked for an explanation from the city traveler, and had been told never to mind them, they did not concern him.

The motion passed, two members opposing it.

D. J. Kelly brought forward his report on the new rules and regulations, but, as it was

too late to go into it thoroughly, it was decided to leave the matter over till the next regular business meeting.

AMONG COUNTRY MERCHANTS.

Joseph St. Ives has started up as grocer in Montreal.

J. P. Eby has started a general store in Ellesmere.

Fox & McWilliams, grocers, Owen Sound, have dissolved.

Mrs. K. McKenney has opened a grocery store in Port Hope.

Fordyce Bros. are commencing business as grocers in Guelph, Ont.

Nasmith Bros., Lotus, have started a branch store at Blackstock.

V. L. Cashen has opened out in business as grocer, etc., in Halifax.

W. G. Murphy is opening out as general merchant in Carberry, Man.

E. McKay, grocer, etc., Owen Sound, has sold out to J. W. Colquhoun.

Nap. Berube is opening out as general merchant in Grandes Piles, Que.

J. H. Eby has commenced business as general merchant in Elsinore, Ont.

Lacroix & Dechene are commencing business as general merchants in St. Claire, Que.

FISHING ON THE FRASER.

A leading Montreal broker, who has just returned from a trip to the Pacific Coast, has very strong views regarding the future of the canned salmon market, and predicts a strong market for the entire season.

He was on the Fraser while the catch was on, and said that the boats came in with from 15 to 20 fish, where, in former seasons, 90 to 100 was the customary quantity. In fact, the total pack on the Fraser will not, he said, exceed 300,000 cases, against one of 800,000 last year, and on the Coast the shortage of sockeyes is estimated to be 700,000 cases less than last year. With this deficiency in view, a strong market was quite natural. His correspondents on the Coast were not disposed to urge sales of sockeye fish, and were holding them for \$4.50 to \$4.75 f.o.b. Coast.

YOU'LL MISS HER TRADE

when she is "home," in the Old Country.

Of course, Pure Gold pays her expenses (all of them), but then, she saved coupons and used Pure Gold Goods all the time and had her reward. Ask her for a character for **Pure Gold Baking Powder, Jelly Extracts, or Coffee.**

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

J. W. C. BOYD, grocer, Kincardine, Ont., has assigned to J. M. Stewart, Kincardine. A meeting of creditors will be held on the 16th inst.

George Harvey, grocer, Malaga, N.S., has assigned.

Thomas Elliott, general merchant, Fairview, B.C., has assigned.

James Beattie, grocer, St. Mary's, Ont., has assigned to G. McLean.

A. Lordly & Co., manufacturers spices, St. John, N.B., have suspended.

The Donald McKinnon Co., commission merchants, Vancouver, have assigned.

P. Gelinas, general merchant, Grand Mere, Que., is offering 40c. on the dollar.

W. W. Hoffman, general merchant, Seaford, Ont., has assigned to S. A. Ferguson, Toronto.

J. S. Boddy & Bro., dry goods dealers and grocers, Bradford, Ont., have assigned to E. A. Lye.

Rennie Bros., general merchants, Newton, Ont., have assigned to C. B. Armstrong, London.

A meeting of the creditors of S. F. Allard, grocer, etc., Rimouski, Que., has been called for the 20th inst.

Kent & Turcotte have been appointed curators of A. R. Dionne, general merchant, Fraserville, Que.

Andre Carriere, general merchant, St. Eugene De Prescott, Que., has compromised at 30c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Dame & Frere have registered partnership as grocers in Montreal.

Dewer Bros., grocers and provision dealers, Milltown, N.B., have dissolved.

Patenaude & Trahan, general merchants, St. Joachim de Shefford, Que., have dissolved.

Partnership has been registered by J. C. McFarlane & Co., as commission merchants in Montreal.

Robert Johnston and Arthur W. Foss have registered partnership as grocers, in Sherbrooke, Que.

Phipps, Aldridge & Co., wholesale commission merchants, Vancouver, have dissolved, Thos. H. Phipps retiring.

Wm. J. Cameron, general merchant, Port Elgin, Ont., has admitted J. M. Chisholm as partner, under the style of Cameron & Chisholm.

Henry Kidd and Gilbert Beattie have registered partnership under the style of Kidd & Beattie, general merchants, Asbestos, Que.

SALES MADE AND PENDING.

Mrs. A. B. Oldershaw, grocer, Victoria, is advertising to sell out.

Part of the assets of Henri Gagon, fruit dealer, Montreal, have been sold.

J. P. Sirois, general merchant, Cacouna, Que., is advertising his business for sale.

J. K. McLean, general merchant, Teeswater, Ont., has sold out.

The stock of J. R. Veilleux, grocer, Quebec, is offered for sale at 53½c. on the dollar.

The assets of Pierre A. Lessard, grocers, etc., Dudswell, Que., are advertised for sale by tender.

The Liverpool stock of the estate of J. N. Mack, Liverpool and Mill Village, N.S., has been sold to G. S. McLearn; the Mill Village stock to F. W. McGinty.

CHANGES.

Joseph Fournier is giving up business as grocer in St. Claire, Que.

Mrs. John Goodman has retired from business as grocer in Vancouver.

J. Inkster, commission merchant, Trail, B.C., had sold out to J. R. Seattle.

E. E. Adams, Leamington, Ont., has sold out to J. E. Proctor, Petrollea.

Mrs. R. V. Myles, general merchant, Elsinore, Ont., is giving up business.

Fred. Campbell, general merchant, Birr, Ont., has been succeeded by Wm. Knapton.

Ellen McLean, general merchant, Underwood, Ont., has sold out to J. G. McBeath.

John McKenzie & Son, grocers, etc., Ripley, Ont., have sold out to John Humberstone.

The Kootenay Cigar Manufacturing Co., Nelson, B.C., has sold out to Farley & Simpson.

J. H. Fraser, flour and feed dealer, Morden, Man., has sold out to Parker & Stodders.

G. C. Marshall, grocer, etc., is about removing from Coatsworth Station, Ont., to Merlin, Ont.

John R. Smith, grocer, has bought out the business of the late Capt. O'Brien, at Logan's Tannery, N.S.

Josaphat S. Tellier has registered as proprietor of J. A. Tellier & Cie., vinegar and pickle manufacturers, Montreal.

Wm. Laidlaw, general merchant, Durham and Allan Park, Ont., has sold his Allan Park branch to J. C. Mossington.

Sigurdson Bros., fish dealers, Hnausa, Man., The Manitoba Fish Co., Limited, and The Reid & Tait Co., Limited, Selkirk West, Man., have sold out to Booth & Co., Chicago.

FIRES.

The business portion of New Westminster, B.C., was destroyed by fire on the 11th inst. All general merchants and grocers, but H. Harvey, general merchant, and E. Johnston, general merchant, were burned out.

DEATHS.

Joseph Hall, grocer, Victoria, is dead.

Thomas Morris, grocer, Montreal, is dead.

John M. Inglis, grocer and liquor dealer, Halifax, is dead.

Francis Kains, general merchant, Treadwell, Que., is dead.

W. H. Hayward, crockery dealer, St. John, N.B., is dead.

F. L. M. Paint, of Peter Paint & Son, general merchants, Port Hawkesbury, N.S., is dead.

TARTAN TEA MAKES ITS DEBUT.

As announced in these columns some months ago, Balfour & Co., Hamilton, have been arranging to put upon the market a first-class package tea, and, at the Toronto Industrial Fair, Tartan tea made its first public appearance. The different grades of Tartan tea are blends of the choicest Indian and Ceylon teas, put up by the Tartan Tea Co. in lead packages of various sizes. The labels are particularly attractive, being handsome lithographed reproductions of Scotch tartans, from which the tea derives its name. The Royal Stuart, Gordon and Rob Roy tartans are being used at present, but as the firm's copyright covers all Scotch tartans, others will be used as occasion demands.

Balfour & Co.'s travelers are now booking orders, but it will take some time to cover all the ground. Balfour & Co., wholesale agents, Hamilton, Ont., will give all information as to prices, packages and terms.

PERSONAL MENTION.

Robert Greig, of The Greig Manufacturing Co., Montreal, visited Toronto last week.

R. A. Jones, one of London's progressive retail grocers, was in Toronto last week.

W. D. Stephens, manager for Peter Robinson, Port Hope, spent a few days in Toronto last week.

Mr. George Quirk, of Quirk, Barton & Co., manufacturers of tea lead, London, England, is in Toronto this week.

C. R. Dixon, Lucas, Steele & Bristol's Northwest representative, speaks very highly of Seely's extracts. Lucas, Steele & Bristol are the Hamilton agents. Mr. Dixon makes the Alberta hotel, Calgary, his headquarters.

Travelers from Lucas, Steele & Bristol are now showing extra values in their Ceylon and Japan teas.

Perkin Ince & Co., are quoting currants to arrive in ten days.

T. B. Escott & Co. have received a carload of beautiful white lard, in tubs and pails, which they quote at exceptionally low prices.

The following Goods

now in stock
ready for immediate shipment:

Secure our prices before placing your orders elsewhere.

- 20 Crates Well Assorted Jardinieres, 4 to 10-in.
25 Crates Splendidly Assorted Printed Ware, 2nd's
- 15 Crates Splendidly Assorted Printed Teas and Plates, 2nd's
27 Crates Splendidly Assorted Printed Tea Sets
- 65 Crates Splendidly Assorted Printed Toilet Sets
15 Crates Splendidly Assorted Printed and Gilt Toilet Sets
- 75 Crates Splendidly Assorted Printed Dinner Sets
175 Cases Splendidly Assorted Fancy China
- 50 Cases Splendidly Assorted Lemonade Sets
100 Packages Splendidly Assorted Glass Lamps
- 125 Packages Splendidly Assorted Banquet and Vase Lamps
40 Packages Splendidly Assorted Library Lamps
- 75 Packages Splendidly Assorted American Glassware
50 Packages Splendidly Assorted Canadian Glassware

All orders entrusted to us shall have our usual careful
and prompt attention.

THE JOHN L. CASSIDY CO., Limited

339 and 341 St. Paul Street, MONTREAL.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

LAPORTE, MARTIN & CIE expect, in the early part of October, a full assortment of Valencia raisins of every quality, but they can quote prices now for the best brands offered.

Lumsden Bros. have purchased some excellent brands of canned tomatoes.

A shipment of "Jubilee" canned haddie has just been received by H. P. Eckardt & Co.

Rutherford, Marshall & Co. note that the demand for their Locust Hill creamery but-

ter is fully 100 per cent. greater than in any previous season.

White beans and evaporated apples are being offered by Lucas, Steele & Bristol at close figures.

Morton's herrings and bloaters, fall importation, have been received by The Eby, Blain Co., Limited.

Kipped chicken is a delicious article in fish that is being offered by W. H. Gillard & Co. in $\frac{3}{4}$ -lb. tins.

Laporte, Martin & Cie are offering a lot of fine, shelled walnuts, "1897," in perfect condition, at a very low price.

D. Gunn, Bros. & Co. consider their shoulder hams the best value on their list at present, and they court sample orders.

The Eby, Blain Co.'s specially selected whole pickling spice, blended exclusively

for their trade, is meeting with extensive sale at present.

T. Kinnear & Co. report the receipt of a shipment of Morton's kippered herring, herring in tomato sauce and fresh herring.

A full supply of domestic kippered herring and "Golden" oval haddie has come to hand with The Eby, Blain Co., Limited.

Quotations can be obtained, from Laporte, Martin & Cie, for prunes and nuts of all kinds, for future delivery.

A shipment of choice New Orleans molasses, "St. Elmo" brand, has been passed into stock by The Eby, Blain Co., Limited.

One day last week, the "Salada" Tea Co., sent out 59 orders, in the city of Toronto. This means that 59 grocers in that city gave orders for "Salada" the day previous.

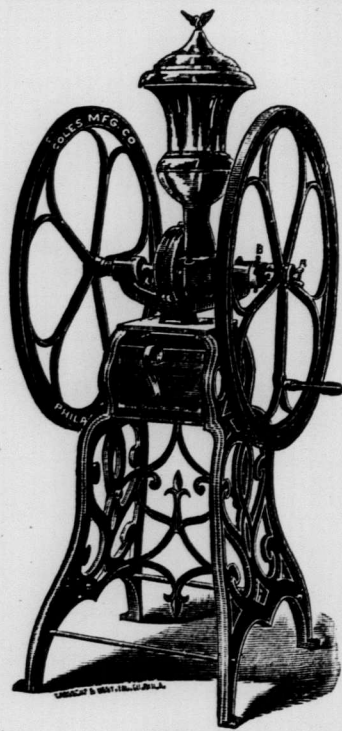
The Sale of 

LUDELLA Ceylon Tea

is increasing each month, and it is growing more popular with the merchants as they become acquainted with its excellent merits. They find it most successful, pleasing their customers, because of its uniformity in quality and flavor. No stock complete without it.

LEAD PACKAGES, 25, 40, 50 and 60c.

H. P. Eckardt & Co.,
TORONTO



No 18
Agents { **TODHUNTER, MITCHELL & CO., Toronto**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

WE EXTEND AN

Invitation



To all Our Friends

who visit the Industrial Fair, Toronto, and the Western Fair, London, to try a cup of "Grand Mogul" Tea. We also extend to our friends who visit the Western Fair, London, a cordial invitation to visit our warehouse, on York Street, where our travellers will be glad to welcome you, and will be pleased for you to make it your headquarters while in the city. Our Offices and Sample Room will be at your disposal.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

 LONDON, ONT.



President, Treasurer,
JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

THE MacLEAN PUBLISHING CO
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

COHOE PACKING STARTED.

COHOE salmon fishing began on the Fraser river yesterday (Thursday), and the question as to "What will he harvest be?" in view of the short pack of sockeyes, was never as interesting as at present.

Fishing has begun ten days earlier than usual, and an effort is being made to take all the advantage possible of the extended period. If the pack of cohoes, like that of sockeyes, should be small, it will cause a great deal of disappointment, and the result will almost certainly be a market even much firmer than at present for all descriptions of canned salmon.

In the meantime, a great many orders are being booked for cohoes for future delivery. During the past week there have been some transactions in large lots.

Quotations ruling this week have rather a wide range, being from \$4 to \$4.25 f.o.b. the Coast. The ruling packers' figure for Lowe Inlet fish is \$4.65, and for Fraser river, \$5 f.o.b. the Coast.

Wholesalers have marked their figures up, and the lowest price quoted for good cohoes

is \$1, and for sockeye the idea is \$1.30 to \$1.40.

The packers of "Maple Leaf" have advised the trade to the effect that they will only be able to fill 60 per cent. of their contracts for 1-lb. flats and 25 per cent. for 1-lb. talls.

The New Westminster Columbian computes the Fraser sockeye pack to have been as follows:

Cleeve Canning and Cold Storage Co.....	7,500
Ontario Packing Co. (Brennan's).....	1,800
Boutillier & Co.....	3,500
Sinclair & Co.....	3,200
Western Fisheries Co.....	4,500
New Westminster Packing Co. (Lam Tung).....	4,000
Provincial Canning Co.....	2,500
Alliance Packing Co.....	2,000
Terra Nova Cannery.....	5,000
Fraser River Cannery.....	3,500
McPherson & Hickey.....	5,000
Sea Island (Munn & Co.).....	8,500
Dinsmore Island Packing Co.....	3,000
Richmond (Todd & Sons).....	4,000
Celtic (Welch & Co.).....	3,500
Labrador Cannery.....	1,000
Westham Island Packing Co. (McDonald Bros.).....	2,400
Anglo-American Packing Co.....	3,500
Currie & McWilliams.....	8,000
Gulf of Georgia.....	12,000
Star (Costello).....	4,400
Light House (formerly Federation).....	2,500
London (formerly Lulu Island).....	2,500
Hume & Co. (English).....	4,000
Pacific Coast Packing Co. (Bain).....	4,000
Colonial Canning Co.....	3,000
Beaver (Todd & Sons).....	4,000
Canadian Pacific (Hennessy).....	6,000
Fraser River Industrial Society.....	3,200
Ewen & Co.....	8,500
Deas Island Co.....	3,000
Fishermen's (Hinchliff).....	4,000
Victoria Packing Co.:	
Harlock.....	3,000
Delta.....	8,000
Wellington.....	3,000
Anglo British-Canadian Packing Co.:	
British Columbia.....	5,000
Phoenix.....	5,000
Britannia.....	6,500
Canoe Pass.....	2,000
Wadhams.....	3,000
British-American.....	3,000
Brunswick Canning Co. (Canoe Pass).....	3,000
Brunswick Canning Co. (Steveston).....	3,000
English Bay Cannery.....	6,000
Imperial Cannery.....	2,500
Atlas Cannery.....	2,500

According to the above figures, the pack on the Fraser river is approximately 193,000 cases, against over 800,000 cases last year.

VALENCIA RAISINS ARRIVE.

The first shipment of new season's Valencia raisins reached Toronto on Monday night, and was in the warehouses on Tuesday. As the trade is well aware, there is always more or less competition among the wholesalers as to who shall first get a few boxes into their warehouse. The honor of being first this year is claimed by Perkins, Ince & Co., who got part of a load to their warehouse about 9 a.m. The brand was Arguimbau's.

The fruit is of excellent quality and larger than last year.

THANKSGIVING DAY QUESTION.

AMONG business men, there is, every year, a great deal of discontent at the date fixed by the Governor-General-in-Council for the holding of Thanksgiving Day.

The men who are most concerned, financially, in the Thanksgiving Day are the merchants of the country. They close their stores on that day, and consequently earn nothing. With the farmer, it is different. His stock is fattening and increasing in value just the same.

But, important as are the interests of the merchant, he is, as it were, a nonentity, when the day is being fixed. His interests do not appear to even enter into the thoughts of the authorities.

The discontent of the business men, in the matter, has become so pronounced, that THE CANADIAN GROCER has decided to take the matter up, and, with this end in view, the opinions of the trade are courted, either through the medium of brief letters or interviews.

What is desired is an expression of opinion as to whether the last Thursday in November, the day on which it is customary to hold the holiday, is suitable or not, and if not, about what other time would be suitable.

How, for instance, would the first Thursday in November do?

JAPAN TEA SITUATION.

THERE is some talk of an easier tone to the Japan tea market, but the advices from Japan do not indicate any such condition of affairs. On the contrary, they indicate a stronger market.

On Monday, advices were received in Toronto denoting a further appreciation of half a cent per pound in prices. And these advices came from at least two distinct sources.

What is more, there have been transactions between shippers and importers in Toronto in which half a cent per pound more was paid than was a week ago for similar teas.

At the same time, there is by no means a strong disposition on the part of importers to pay the high prices, and most of the business that is transpiring is being done with some hesitation. Quite a little trading is nevertheless being on the whole done.

WHAT CANADA NEEDS IN LONDON.

A RECOMMENDATION in the report of the commercial intelligence committee of the British Board of Trade is to the effect that an office be established in London, whose function shall be "to meet the constantly and increasing demand for prompt and accurate information on commercial matters."

This recommendation is considered the chief one the report makes. And it in all probability is. But the thought which will, no doubt, arise in the mind of the average Canadian is that whatever may be the needs of Great Britain in this respect, the Dominion, at all events, needs an office in London, whose duty shall be "to meet the constantly increasing demand for prompt and accurate information on commercial matters," regarding this country.

Where, less than two years ago, the Dominion of Canada was among the least talked of in Great Britain of the colonies, it is to-day the most.

The exchanges which come to hand are continually making reference to Canada, and business men, tourists and emigrants are turning towards this country, who a few years ago would not have thought of doing so.

But the man, whoever he be, and whether to sell goods, travel or settle in Canada, naturally wants to know something about the country.

A knowledge of the history of the country, its geography, and its trade, he can acquire from the study of books, provided he gets authentic books, but, there are certain practical things he cannot thus get. The best way to secure the desiderata is, of course, to come to the country. But very few people can do this. And they would not if they could. There should, therefore, be some sort of a bureau where practical men, and men who are Canadians, are in charge.

It is true Canada has in London what is known as the High Commissioner's office. But, for the purposes in question, it is of next to no use. It may be all right for dealing with questions appertaining to the state, but there its usefulness ends.

Of the whole staff, outside the Commissioner and one other man, who has not

lived in this country for a number of years, none are Canadians. Fancy an office of the British Government in Toronto or Montreal manned by Canadians for the purpose of disseminating information for intending settlers in England! The idea is absurd.

Not long since, a gentleman who intended coming to Canada visited the High Commissioner's office in quest of certain information. It was like asking the Sphinx who was its builder. The clerks were quite courteous, and they always are, but they did not know. They would mail him the information.

The information was never mailed. Some papers were. They were, to the disgust of the Englishman, merely Canadian Pacific railway literature.

What Canada wants is an officer in London who shall "meet the constantly increasing demand for prompt and accurate information on commercial matters" appertaining to Canada.

The High Commissionership need not necessarily be abolished. There are, in all probability, matters enough of state to warrant the office being continued, but, whether the High Commissionership goes or stays, one thing is certain: Canada needs an agent in London to furnish that information which business men, tourists or emigrants need regarding the Dominion of Canada. And the man appointed must not be because of his political influence, but because of his ability to fill the office.

IMITATING LABELS DANGEROUS.

It seems to be quite a common trick of makers to copy, as near as possible, goods of those already on the market, and to imitate their trade marks, labels, packages, etc. This is a serious and dangerous proceeding, as such parties are liable to be prosecuted and condemned to pay damages which the other manufacturer has suffered through such imitations.

Of course, most honorable makers will avoid such troubles, but, there is no doubt, that a number of unscrupulous makers and dealers work specially on the reputation of their better competitors, and the public should be warned against such goods.

It is unlawful to imitate labels, trade

marks, packages, boxes, wrappers, advice notes, price lists, letter headings, invoices and similar articles generally used in the transaction of business of a well-known maker or firms, so that to the untrained eye, or ordinary buyer, they appear to be virtually the same well-known brands. Judges will take the general impression of the appearance, and render the judgment accordingly. Excuses, such as not being aware of having made a copy, will not hold good before the law.

THE SALE OF CALIFORNIA RAISINS

THE CANADIAN GROCER, some weeks ago, referred to the fact that a California Raisin Growers' Association was being formed. This association has now become an accomplished fact, and has established the following grades of raisins which will govern the market in future:

6-Crown Imperial Clusters.

5 " Dehesa "

4 " Fancy "

3 " London Layers.

2 " " "

4 " Loose Muscatels.

3 " " "

2 " " "

Seedless Muscatels.

Ungraded Loose Muscatels.

Valencias.

Sultanas Unbleached.

" Bleached No. 1.

" " " No. 2.

Thompson's Seedless Unbleached.

" " " Bleached No. 1.

" " " " No. 2.

It is also the intention of The California Growers' Association to exercise the greatest possible care in establishing grades, so as to increase the popularity of the product, and, with this object in view, an inspector, appointed by the association, will be placed in every packing-house, with instructions to affix the association stamp on no goods which do not grade strictly choice. With this guarantee offered buyers, it has been agreed that it will be unnecessary that payment should be withheld, pending arrival of shipments.

As an extra inducement to the trade to accept sight drafts against bills of lading, a discount of 1 per cent. will be allowed where drafts are met promptly, terms being net cash, without discount, should buyers exact the privilege of awaiting the arrival of shipments before taking up the draft attached to the shipping documents.

Seeded raisins, whether packed in boxes of 36 1-lb. cartons or 50 1-lb. cartons, will be the same.

CROPS IN BRUCE COUNTY.

J. A. MCKELLAR, one of Tiverton's enterprising merchants, paid THE CANADIAN GROCER a visit a few days ago. Mr. McKellar, like all country merchants these days, gives a good report of trade conditions. The crops in his part of the country were good.

"Wheat," he said, "runs as high as 40 bushels to the acre; sample is excellent. It is the best we have ever seen. In regard to peas, 35 bushels to the acre is quite common. Oats are also a good crop. The yield of hay is enormous. The potato crop is poor. Apples will yield about three-fourths of the average crop, but the sample is much better than last year, although not, perhaps, as good as that of 1896. The plum crop around the Georgian Bay is enormous." Mr. McKellar, who, it will be remembered, was last year burned out, has now in course of erection a new building which is 29 x 60 ft., and two storeys high. Dr. Chambers is building a block adjoining Mr. McKellar's, which is 34 x 54 ft. The two buildings together form a neat and modern looking block. Since the fire Mr. McKellar has been occupying temporary premises, and expects soon to be in his new building.

A PREFERENCE DISALLOWED.

The new United States bankruptcy law proved itself of value to shoemen the other day, when a shoedealer in Indianapolis, a woman, gave chattel mortgages of \$1,500 or \$1,600 to some alleged creditors, and thus made them preferred creditors. This is against a provision of the new law, and pressure was brought to bear, by which she was obliged either to pay each and every one of her debts or go into bankruptcy. As she had money enough to pay all her honest debts, she decided to do so, and thus her little game was nipped in the bud, and her merchandise creditors have 100c. on their claims.

WON PRIZES FOR CHEESE.

The Eldislie cheese factories, owned by McKellar, Cartney & Issard, carried off prizes to the amount of \$165 cash at the recent Industrial Exhibition, Toronto. They received two firsts, one second, and in all, eight prizes. The cheese of these factories have quite a reputation in Great

Britain, having recently sold at 40s. in Glasgow, while no other make reached more than 38s. 6d. This price, the agents in Glasgow said, was the highest price paid this year for Canadian cheese. The proprietors naturally feel gratified with the result of not only the competition at the Industrial, but at the favor with which their cheese is meeting with in Great Britain.

A FEATURE OF THE DATE MARKET

There is an interesting feature in regard to Halloween dates this year.

Early in the season, it appears, certain speculators came upon the market with quotations which were pretty low.

They took orders, but when the market opened it was found that the fruit could not be obtained on the basis at which the contracts had been taken. They had, of course, to fill the orders, and, while they stand to lose money, those Canadian importers who bought stand to make money.

OFFERS ON FIGS WITHDRAWN.

Figs promise to be a luxury, this season, which only the well-to-do can afford to purchase.

This week, a cable was received in Toronto withdrawing offers on this fruit, and importers declare that figs are now so high in price as to make them almost prohibitive, as far as this market is concerned. Some difficulty has been experienced in getting shippers to execute the confidential orders placed some time ago.

The fig crop, it will be remembered, is expected to be only about 7,000 tons.

HOW A GROCER GOT EVEN.

A certain retail grocer, so it is told in a country paper, became tired of being appealed to for an ad. for church publications, and finally furnished the following copy for space he had hired in a picnic souvenir:

BEVERLY SKILES, Grocer, No. 537 Sparkland street pays \$2 for the use of this space. He thinks it is an outrageous price, inasmuch as all the groceries for this picnic were bought at some other store.

The ad. was printed as written, and the grocer has always declared that it was the best \$2 worth he ever got. The picnic season is about at an end for the present year, but the church fair season will soon begin, and, as many of these festivals boast of their own private journal, it might be well for other grocers to try the same tactics as Grocer Skiles, for it is safe to say that Mr. Skiles was never afterwards annoyed by appeals for an ad. from non-customers.—Merchants' Review.

U.S. SMOKED MEATS IN CANADA.

THE following is taken from The National Provisioner, New York and Chicago, U.S.: "Consul Martin writes from Amherstburg: 'At the present time, I believe, quite a trade in smoked meats could be had with at least this portion of Canada by the packers of the United States. Bacon and hams are being retailed here at 15 and 16c. per pound, and the retailers claim that they are paying 12½ to 13c. per pound. The duty is 2c. per pound. I notice the jobbing price in the United States is 8¼ to 8½c. per pound.'"

This extract was shown by a representative of THE CANADIAN GROCER to some of the leading Toronto provision houses.

D. Gunn, Bros. & Co. considered that the danger of United States hams and bacon supplanting the Canadian article in any part of Ontario is extremely small. The extract was misleading. Canadian hams and bacon are sold to retailers regularly at 11 to 12c., instead of 12½ to 13c., as quoted, while the United States article quoted at 8¼ to 8½c. is an altogether inferior quality of goods. Canadians are like their British cousins, and are willing to pay the extra 2 or 3c. for Canadian hams and bacon rather than for the inferior United States article. That Canadian bacon and hams are a couple of cents higher in price than the United States goods is natural, for, while in Toronto from \$4.50 to \$5 is paid for live hogs, only \$3.60 to \$4 is paid in Chicago and other United States hog centres.

The Wm. Ryan Co., Limited, stated that no retailer in Ontario has had to pay 12½ to 13c. for hams and bacon, the prices ruling in Toronto all summer never being more than 11½c., the figure now asked being 10½ to 11c. There might be a few shipments of United States hams and bacon to some points, but, as the only goods that are sold at the prices quoted, 8¼ to 8½c., are salt cured or smoked, while the Canadian goods are sugar cured and are of infinitely better pork, there is not much chance of the United States packers ever interfering with the Canadian trade. The demand for Canadian hams and bacon in Great Britain is growing with remarkable rapidity, and such an article as this will never cause Canadian packers any worry.

There are **8 Tons of Tea Lead** shipped every two weeks from London to pack

"SALADA"

CEYLON TEA

The entire shipments of Tea Lead to Canada only averages **14½ tons** every two weeks, and there is none made in Canada. The reader can draw his own conclusions.

Use the Best !!!

**Flexman's
Self-Raising Flour**

In 3-lb. and 6-lb. Packages

Queen's Baking Powder

In ½-lb and 1-lb. Tins

The above are largely used in Great Britain, etc., and are put up in Canada only by the

CANADA MANUFACTURING CO.

Proprietors

AULD MUCILAGE CO.
17 Bleury St., Montreal

The old reliable **Mucilage, Lithograms and Lithogram Composition** put up by

AULD MUCILAGE CO.

Quotations cheerfully furnished
17 Bleury St., Montreal

New Dominion
MATCHES

Good Matches
Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN LEFEBVRE

317 St. Paul Street.

If You Handle Them
You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces,
etc., are deservedly popular. They
are prepared by

T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

Ivory Bar

IS PUT UP IN

1-lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of
Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

**Evaporated
Vegetables**

FOR SOUP

Always Ready
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Specially adapted for **Miners' and Sailors' use.**
Samples sent on application.

Kerr Vegetable Evaporating Co.

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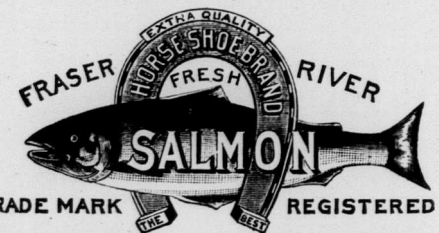
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable
brand is the best and cleanest in
the market. Each packet con-
tains a cake of **Bird Treat**, greatly appreciated
by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well
satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific
keep it for sale, because it pays to do so, there being
**no old, unsaleable stock in "Horseshoe
Salmon."**
Every consumer should use it because it is the **BEST**
and every can is warranted good, or money returned; so
take no other, and be happy.

This Brand is packed from the finest
Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known
brands of **Beaver, Columbia and Tiger**, all
guaranteed good Red fish.

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LEONARD BROS.

St. John, N.B. and Montreal

Wholesale

**..Fish
Merchants**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 15, 1898.
GROCERIES.

WHOLESALERS are experiencing a good, active trade, taking it all round. Sugar is in good request, and the market maintains its firm position. There has been no material change in the canned goods situation. Salmon is rather firmer, both packers and wholesalers asking higher prices. The lowest wholesale quotation on canned tomatoes, as far as can be learned, is 80c. Corn is quoted from 80c. up, and peas at from 70 to 75c. The coffee market is quiet and somewhat unsettled. Teas are firm, and there is some business being done, although the high prices are somewhat affecting transactions. New season's Valencia raisins are in stock with local wholesalers this week, otherwise there is nothing particularly noteworthy in regard to dried fruits.

CANNED GOODS.

Canned salmon is still the most interesting feature in the canned goods market. Prices on the Coast are generally held higher than a week ago, and the same may be said in regard to wholesalers' quotations, \$1.30 to \$1.40 now being the ruling figures. Representatives of the canneries have made some large sales of cohoes during the week for future delivery. Cohoe fishing began on Thursday, and, if the run is good, a large pack may be expected.

Canned tomatoes continue firm. There are but few, if any, transactions between packers and wholesalers. The packers, however, are still holding off. Wholesalers would readily pay 75c. for tomatoes, but there does not appear to be any offering at the figure. The lowest price, as a rule, being quoted by wholesalers to retailers is 80c., those who last week quoted as low as 75c., having now nothing under 80c. A bid of 70c. for a round lot of corn was refused. Wholesalers' quotations on corn are from 80c. upward. Peas are being quoted to the retail trade at 70 to 75c.

COFFEES.

The market is a little steadier, although it is not yet all that it might be. There is a little disposition on the part of local importers to do business, but their ideas are still below those of the sellers. Retail demand is dull.

SYRUPS AND MOLASSES.

A few syrups are being offered, but there is no demand. Very little business is being done in molasses, either at home or abroad.

Advices from New Orleans report the market there firm.

SUGARS.

A good trade is being done in sugars at firm and unchanged prices. Both London and New York have ruled firm. The European markets advanced $1\frac{1}{2}$ d. on beet last week in sympathy with unfavorable crop reports, and Willett & Gray's Sugar Statistical says that "the conviction is growing daily that the crop will be smaller than the last." In New York, both muscovado raws and refined sugars advanced 1-16c. Total stocks in Europe and America were, last week, 1,254,832 tons, against 1,270,692 tons the previous week, and 1,389,524 tons the same time a year ago.

TEAS.

Advices received in Toronto, on Monday, announced another advance of $\frac{1}{2}$ c. per lb. in Japan tea in the primary market, and there has been some business done at the advance. A fair amount of trading is being

*See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

done in Japan teas, but there is still a great deal of hesitancy on the part of wholesalers to pay the high figures now ruling.

The local market is dull, as far as Ceylon teas are concerned, although for the low-grade descriptions there is a demand. Mail advices from London, Eng., report a fairly good business in Indian and Ceylon teas at steady to firm prices.

FOREIGN DRIED FRUITS.

CURRENTS—A little business is being done between wholesale houses, but otherwise there is practically nothing doing in the way of immediate business. Filiatras are being quoted by wholesalers for future delivery at $5\frac{1}{2}$ c. upwards and Amalias at $5\frac{3}{8}$ to 6c.

VALENCIA RAISINS—The first shipment of new season's Valencia raisins reached Toronto on Monday, and were in the warehouses early the following day. The quality is good, and the size of the fruit larger than last year. The idea as to price is 6c. for fine off-stalk and 7c. for selected fruit. The market is strong with an upward tendency.

SULTANA RAISINS—The market keeps firm at the recent advances, and the indications are, that the crop will be even smaller than recent estimates.

FIGS—Cables have been received this

week in Toronto instructing agents to withdraw offers on figs.

CALIFORNIA RAISINS—First quotations on California raisins were received in Toronto on Monday. They came by wire, and are a shade lower than last year. The crop promises to be a good one.

CALIFORNIA DRIED FRUITS—There is nothing doing locally, prices being too high.

PRUNES—First orders have been posted, and buyers are now awaiting their shipments, which are due the first half of October.

GREEN FRUITS.

The past week has witnessed a stiffening in the prices of all fruits except grapes, which are unchanged in price. Receipts of pears have been large, but not more than the demand, which is excellent. The receipts of peaches have been larger than was expected, but a good demand has kept the price of choice Crawfords near the \$1 mark. Plums of all descriptions are now coming in, and prices vary considerably. A few choice baskets have brought as high as 75c., but the general price is from 30 to 50c. Apples in better condition are now offered in barrels and prices are 25c. higher. Watermelons are practically done. Tomatoes are plentiful, and the demand continues excellent. The price has advanced 5c. Considerable quantities of Bartlett pears are sold at \$3.50 to \$4 per bbl. The over-ripe bananas have been cleared of the market, and prices have about resumed the regular figure, \$1.25 to \$1.65 being quoted. A few Messina lemons are on the market, the first of the new season coming in this week. They are quoted at \$7.50 to \$8. Verdillas are steady at \$5.50 to \$6.

COUNTRY PRODUCE.

EGGS—An advance of 1 to $1\frac{1}{2}$ c. is noted this week, the jobbers' price at Toronto now being $13\frac{1}{2}$ to 15c. This is a result of exporters advancing prices at country points. It is considered, from advices received from Great Britain, that the advance is unwarranted, and that it is likely that money will be dropped by exporters shipping at these prices. There has been considerable complaint regarding the quality of eggs received from Canada in Great Britain during the past week or two, and it is probable that more complaints will follow on account of the recent hot weather here. One of the most reliable dealers claims that the market conditions do not warrant more than 11c. for cases f.o.b. at country points, and $12\frac{1}{2}$

SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
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has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

to 13c. for farmer's lots, but from 1 to 2c. more than these figures are being paid.

POTATOES—There is no change in price. The demand keeps good at 50c. per bushel.

HONEY—Dealers state that, from information received from farmers in Toronto during the Exhibition weeks, the prospects are that this season's crop of clover honey will prove to be the greatest ever recorded in Ontario. Comb honey is easy, at \$1.35 per doz. for best clover honey in sections.

POULTRY—There is no change in quotations. The sale of all poultry continues quiet, but steady.

VEGETABLES—Celery and lettuce have advanced, and cabbage and pumpkins have declined during the past week. We quote: Cauliflower, \$1 to \$1.50 per doz.; celery, 60 to 90c. per doz.; lettuce, 30 to 50c. doz. bunches; radishes, winter, 30 to 50c. doz. bunches; cabbage, new, per doz; 50 to 75c.; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, \$1 to \$1.25 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.50; pumpkins, 75c. to \$1; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—The condition of the market is much as it has been for some weeks in regard to all classes of butter. There is an excellent demand for choice dairy and creamery, and a moderate enquiry for

second qualities of dairy. At country points the following f.o.b. prices are obtainable: Dairy tubs, 12½ to 13c.; prints, 13 to 14c.; creamery prints, 17½ to 18½c.; tubs and boxes, 16½ to 17c.

CHEESE—The feeling is easy, with buyers at country boards refusing in many cases more than 7¼c., which means a decline of ¼c. if they are able to carry to points. At many of the boards, however, holders have, so far, refused to sell.

PROVISIONS.

There is a brisk business being done. Stocks of all sorts, except lard, are comparatively light, so the feeling is steady. Prices are unchanged throughout.

FISH.

There is no change in price, or in the condition of the market. Demand is fair to good. We quote as follows: Fresh salmon trout, 7c.; fresh whitefish, 7c. steak trout, 7c.; fresh pike, 5c. per lb. fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring, 60c. per basket; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is no change in the price of winter wheat. It is scarce in Toronto. We quote on cars outside: Wheat, red

winter, 66c.; white winter, 65c.; goose, 55c. The street market is active. Advances of 1c. for all grades of wheat, and 3c. for oats, and declines of 1c. for rye and 3c. for peas are noted. We quote: Wheat, white, 68c.; red, 68c.; goose, 57 to 58c.; peas, 52 to 55c.; oats, new, 30c.; rye, 42c.; barley, 44 to 46c.; old Manitoba, No. 1 hard, is at a premium among Ontario millers, and as high as 96c., Toronto freights, was paid on Wednesday this week by a miller for this grain. The market value of the grain, however, is 90c., Toronto freights.

FLOUR—There is no change in the flour market. We quote: Manitoba patents, \$4.60; Manitoba strong bakers', \$4.20; Ontario patents, \$4 to \$4.15; straight roller, \$3.25 to \$3.40, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats have declined 20c., rolled wheat, 10c. We quote as follows: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

HIDES, SKINS AND WOOL.

HIDES—A decline of ¼c. is noted this week. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins are firm at 60c.

WOOL—There is not much doing. Prices

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Lower Bridge Works, - - - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to _____

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CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS
Consignments Solicited.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

Fruit—Fruit

Do we supply your trade with Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

are unchanged at 10c. for unwashed and 16c. for fleece.

SALT

Demand is good. Prices are unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

SEEDS.

There is not much movement reported. Alsike is dull and unchanged at from \$2.50 to \$4, except for extra fancy stock, which is worth slightly more. No quotations for timothy are obtainable.

MARKET NOTES.

Hides have declined ¼c.

Eggs have advanced 1 to 1½c.

Creamery print butter is 1c. dearer.

Cable offers on figs have been withdrawn. New season's Valencia raisins are on the local market.

Standard oatmeal and rolled oats have declined 20c.; rolled wheat 10c.

There has been another advance of ½c. per lb. in Japan teas in the primary market.

The feeling regarding cheese is weak, a decline of ¼c. being noted at some board sales this week.

QUEBEC MARKETS.

MONTREAL, Sept. 15, 1898.

GROCERIES.

THE grocery market has contributed a fair volume of trade during the past week, both for actual shipment from stock and in the shape of forward orders for future delivery. In the first respect, demand for refined sugar has been most noticeable, while in the latter, the orders placed for canned salmon and vegetables,

The Following Brands
Manufactured by

The American Tobacco Co.

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Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES _____

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by
The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

J. Y. GRIFFIN & CO.

Wholesale Produce

. . . and . . .

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited

TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO _____

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J.GALT PACKERS OF THE BLUE RIBBON TEAS

42 SCOTT ST. TORONTO. CELEBRATED

and for Valencia raisins for fall delivery, have been quite numerous. In all of these goods, the tendency of values, for the reasons enumerated in the regular market reports, is quite firm; in fact, there is a strong possibility of still higher prices.

SUGAR.

The sugar market is firm, in sympathy with the strong feeling displayed by outside markets, and a fairly active volume of trade has been transacted during the past week. Raw sugar has ruled quite firm at New York, and, while beet has fluctuated somewhat in London, the general tendency has been steady. On spot, trading has been done at last week's prices, which are firmly held. In fact, everyone admits that stocks are small, so that a good brisk business is anticipated until these have been thoroughly replenished.

SYRUPS.

There has been no change in syrups, which rule quiet, as last quoted.

MOLASSES.

A stronger feeling has been developed in the molasses market and prices for round lots of Barbadoes have advanced 1 to 1½c. per gallon, the inside figure for wholesale lots now being 29c. In a jobbing way values are very firmly held, with the possibility of an advance in the near future. The strong feeling is due to the fact that wholesale houses generally have made up their minds that the supply on spot is going to be short. In 1897 the imports of Barbadoes to Montreal and Quebec amounted to some 17,000 puncheons, out of which refiners got 5,000, leaving 12,000, and 1,000 Porto Rico and 1,000 Antigua, making a total of 14,000 to the trade, which came on top of a heavy stock of old that was between 4,000 to 8,000 puncheons. This year the total imports to Montreal and Quebec have been 13,000 puncheons of Barbadoes only, out of which 5,000 went to the refiners, leaving 8,000 to go to the trade, which shows a decrease of 6,000 puncheons as compared with last year, and no old stock on hand. The cost of molasses this year was 6 to 7c. per gallon more than in 1897, and the quality not so good.

CANNED GOODS.

An active trade has been done in new-pack salmon during the week, but almost wholly in cohoes fish, on the basis of \$3.50 f.o.b. Coast. Packers are not quoting sockeye fish very freely, but \$4.50 to \$4.75 f.o.b. Coast have been among the prices lately mentioned in this market. All accounts agree that the yield this year will be much lighter than in previous seasons. In canned vegetables, the recent cold weather has imparted a much stronger tendency to the market, and demand for peas,

corn and tomatoes has been more active. No quotable change is reported here, but values are steadily held.

COFFEE.

Only a few round lots of Maracaibo have been moved, and prices all round are unchanged.

SPICES.

These continue unchanged on spot, but advices from abroad are quite firm.

TEAS.

Business in new Japan teas has transpired, during the week, at prices ranging from 16 to 20c., and the market has an upward tendency at this range, the values named applying, of course, only to round lots of goods, small jobbing business being impossible at these figures. Japan advices also state that the third picking is a disappointment, and not to be relied on. Black and green teas have furnished little of moment.

DRIED FRUIT.

The Valencia raisin market is still irregular and unsettled as regards importations of new crop, but, though quotations vary greatly, good quality fruit are held exceedingly firm. Importers have shown more disposition to operate this week, and some large contracts have, it is understood, been placed for Valencias, for fall delivery by direct steamers, at 15s. to 15s. 6d. for fine off-stalk, 19s. for selected, and 21s. for layers, which are the figures named by the best shippers.

In California raisins, nothing special is to report, for the very good reason that packers are not urging sales to any extent as yet. In fact, several leading houses on the Coast are still withholding prices.

There has been little news in connection either with California or European prunes.

NUTS.

There has been nothing to report in nuts since last week.

GREEN FRUIT.

There has been very little change in the green fruit trade during the week. Demand for lemons has been quite active at \$4.75 to \$5 per box, an advance of 25c. Oranges are also scarce and firm, at \$3.50 to \$4. Limited quantities of apples are arriving, and prices are firm at \$1.50 to \$2 per barrel. Receipts of Canadian peaches have been large, and they sell at 50 to 65c. per basket. Pears are a glut at 30 to 40c. Canadian plums are dull and heavy under large receipts at 20 to 30c. per basket. Arrivals of California fruit have been light, and prices generally steady.

COUNTRY PRODUCE.

EGGS—A good trade was done in eggs today in a small way, and prices ruled firm for strictly new laid at 17½ to 18c. per doz., and choice stock for exporting was quoted at 15½ to 16c. We quote: No. 1 candled, 12½ to 13½c.; No. 2 candled, 9 to 10c.

BEANS—There was no change in beans, and the market is dull. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—The supply of honey is large, for which the demand is slow, and business quiet. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

MAPLE PRODUCT—Was dull and neglected. We quote: Syrup in wood, 4½ to 4¾c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼c. per lb.

PROVISIONS.

There was a fair trade done in local provisions, but the market on the whole was quiet, and without any feature to note. We quote: Canadian pork, in bbls., \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

FLOUR, GRAIN, ETC.

Business in the local grain market was quiet, which was due chiefly to lower cable advices. In oats, the feeling was easier, and prices declined ½c. per bushel, with buyers bidding 28c., and holders asking 28½c. afloat. Peas were stronger, and values were ½c. per bushel higher, with sales at 61½c. afloat. Rye was firm at 48c. in store, and all other lines were quiet.

In Manitoba flour business continues active, there being a good demand from all points, and some large sales were made. The tone was firm, and prices show no change. We quote: Winter wheat patents, \$4 to \$4.25; straight rollers, \$3.50 to \$3.75; in bags, \$1.65 to \$1.80; Manitoba patents, \$4.80 to \$4.90; strong bakers', best, \$4.50 to \$4.60.

The demand for feed was good, and the market is fairly active, with no change in price to note. We quote: Ontario winter wheat bran, \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11 to \$11.50; shorts, \$15.

Business in oatmeal was dull, and prices were unchanged at \$3.60 per bbl. and at \$1.75 per bag for rolled oats.

A fair trade was reported in baled hay, and the market is moderately active and steady. We quote: No. 1 at \$6.50; No. 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

CHEESE AND BUTTER.

Cheese exhibited no striking change, the tone being fairly steady. We quote: Finest western, colored, 8½ to 8¾c.; finest western, white, 7¾ to 8c.; finest eastern, colored, 7¾ to 8c.; finest eastern, white, 7½ to 7¾c.; Liverpool cable, colored, 38s. 6d.; Liverpool cable, white, 37s. 6d.

The butter market ruled quiet and steady, as last quoted. There was enquiry for finest creamery, but holders were firm. We quote: Extra finest creamery, boxes, 18¼ to 18½c.; extra finest creamery, tubs, 17½ to 17¾c.; ordinary finest creamery, boxes, 17¼ to 17½c.; ordinary finest creamery, tubs, 16½ to 17c.; dairy butter, 14 to 14½c.

MONTREAL NOTES.

The total shortage of sockeye salmon on the Coast, according to estimates wired here, is 700,000 cases.

The second direct steamer with dried fruit from Spain, the ss. Bellona, sails on

IMPORTED SUGARS

We can supply all kinds of

Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices. All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

JOSEPH WARD & CO., MONTREAL

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

CHOCOLAT MENIER



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . . . CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO., 13 St. John St. Montreal
General Agents for the Dominion

October 10 from Denia, and will fetch out the bulk of the fruit for Canada.

Lemons, under an increased demand, have advanced 75c. on the week previous, and are firmly held at the rise.

James Marshall, 209 Commissioner street, Montreal, has been appointed sole agent for Canada for Mackay's Kola Cafe and Sparkling Kola.

The Tower Tea, Limited, London, Eng., one of the largest packet tea firms in the world, have opened business in Canada, under the management of Mr. H. B. Hungerford, who for many years represented Hayter, Reid & Co.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Sep. 13, 1898.

BUSINESS during the week has been just fair, though obligations are quite promptly met. In markets there is little change. Canned goods are firm, and some lines of dried fruit, particularly figs, are higher. The annual exhibition is occupying considerable attention. It is a success as regards the space being fully occupied. What is needed to complete the success is fine weather. THE GROCER, of last week, was read by the wholesale trade more carefully than for some time, on account of the interviews regarding the proposed tea standards. Those interested here take strong sides on the matter, and their views will duly appear in THE GROCER.

OIL—The only active line is burning oil, and quite large quantities have been placed. Contracts now are not made as far ahead as formerly, time being limited to 30 days. Prices are held as last quoted, and little, if any, change is expected. In lubricating and paint oil business is quiet. Cod oil receipts are light and prices firm.

SALT—The demand, particularly for Liverpool coarse salt, continues good. Two cargoes, of some 10,000 sacks, are expected. Prices are firm. A little rock salt is in demand, but the sale is light. The Canadian

EDWARD HARRIS & CO.,
PHENIX SPICE MILLS, LIVERPOOL, ENG.
Telegraphic Address: "Speedwell, Liverpool."
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE GOODS . . .

Butter Tub
Butter Plates
Fruit Jars
Rubber Jar
Rings

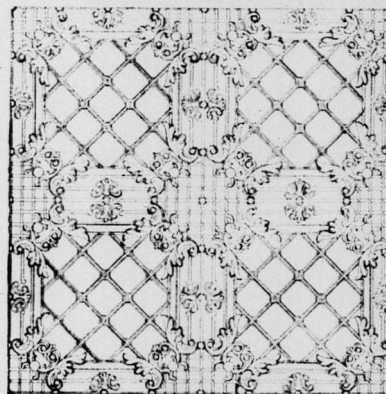
We have them.

WALTER WOODS & CO.
HAMILTON

Think what you can save

by using our famous

Metallic Ceilings and Walls.



They are **ENDURINGLY** beautiful—don't need renewing—don't get shabby like other styles of interior finish. They are easily cleaned without hurting the decoration, and in addition, are Fireproof and Hygienic.

If you care for an estimate, send an outline showing shape and measurements of your wall and ceilings.

Metallic Roofing Co., Limited
1180 King Street West, Toronto.

T
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...NEW JAPANS...

T
E
A
S

Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and
Manufacturers MONTREAL

COFFEES, SPICES, BAKING POWDER, CORKS, ETC., ETC.

salt is not in as active demand as earlier, but there is a steady sale. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—There is not much of interest. Some packers are quoting full lines, but others are not. Dealers are quite well supplied. Salmon are higher. Some cohoes are offered, but they are not liked by the trade here. Those who have carried over stock will make a good profit, and stocks are likely to get well cleared up, as few new fish are being bought. Local prices show little change, but must soon be advanced. In finnan haddies much larger quantities will be packed than ever before, and the outlook is for a large sale, not only in western Canada, but some shipments have been made to Boston, and further demands from that market are expected. Kipperd herring, which our packers are now putting up, have had a most satisfactory reception. There will also be a large pack of sardines.

GREEN FRUIT—The market is quite active, but small fruits, such as grapes and plums, have not the active sale of last year. In plums, the Nova Scotia crop is large. Prices so far obtained are low, and the

package is small, when compared with the western basket. The western plums are liked, but the expense of bringing them here is too large to leave much for the shipper. A few Malaga and California grapes are being used. The Ontario, on account of prices, have the big sale. Apples now being received are of good quality, but sale is limited, and price keeps low. Some particularly fine California pears were received this week. Prices are held firm. Barreled pears have a steady sale at even prices. Bananas were scarce for a few days, but are again in good supply; oranges light sale. Lemons keep high. It is getting near the end of the season for them. In peaches, Eastern American have, as yet, rather the advantage in quality.

DRIED FRUIT—There is little as yet to make this an active line. California raisins are not yet quoted. Old stock is getting well cleaned up, and there is the same report from American cities, where prices for spot goods show an advance. In Malaga layers, prices are higher than last year, and will affect importations. Figs are again quoted higher, and will, when new goods arrive, sell much higher than last year. In Valencia raisins, little has yet been done here. Quotations are rather higher than last season. Prunes have but little attention. There is little local demand till after the holidays. Currants are firmly held. A few new evaporated apples of good quality have been received, but there is very little sale at this season. There is no movement for dried. Onions are lower. Market is supplied by American and Spanish, but Canadian are now quoted, and will soon be

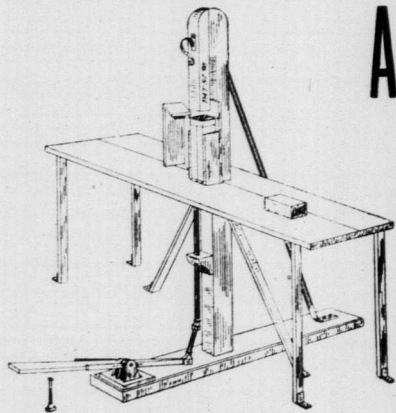
here. In peanuts, rather lower quotations have been received.

SUGAR—This line does not seem to be one of particular interest. Dealers, this season, have bought higher than usual. The different grades of granulated now offered, and the presence of foreign sugar, has put a stop to much speculation. Many disappointments have no doubt had their effect. A fair business at even prices is reported.

MOLASSES—The price here is still low. Dealers are slow to get up any particular interest. Stocks seem ample for the demand, though not large. Holders feel that with the regular fall demand prices must rule higher.

PRODUCE—Business seem to improve slowly. "In butter the price is still low," said a large dealer to THE GROCER, "we have so much poor butter that when we get a good tub we have to sell at the regular price to try and please those to whom we must sell the poorer quality." Case eggs move slowly. Cheese show little change. As the later makes come on the market it becomes more difficult to sell the earlier cheese. Their are fair stocks held and factories offer freely.

FISH—An improved business is noted. Dry cod hold their price, though, with the weather getting cooler, rather lower prices are likely to rule, as receipts will be larger. Pollock are light stock, but low prices rule, as there is light demand. Hake have a good sale. They are chiefly exported. Smoked herring have a fair sale at easy figures; pickled move more freely, and show good returns. There is quite a variety

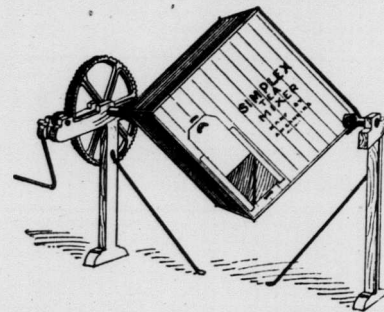


Armeda Tea Packer and Simplex Mixer

Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

You will find us in the Annex Building.

A. H. CANNING & CO.,
57 Front St. E., - Toronto.



BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

THE

Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

Tartan Tea

IS NOW READY.

The Tea is the finest. The packages are the handsomest.

"ROYAL STUART," pounds and halves, retails 50cts.
"GORDON," " " " 40 "
"ROB ROY," pounds " 25 "

See travellers, or write for full information to

BALFOUR & CO. Wholesale Agents Hamilton

CLARK'S

DEVILLED

MEATS

Ever see so much QUALITY for so little MONEY before?

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and Exporter of

DRIED FRUITS

Dressing and Packing of Currants a specialty.

Telephone 8015.

66 Esplanade Street West

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:

30-32 Water St., Vancouver, B.C.

Branch: - 40 Yates St., Victoria, B.C.

Our own representatives at Revelstoke and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government at Revelstoke, B.C., in our care.

CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

in quality. Pickled shad have a steady sale. Alewives are moving off at quite a good price. We quote: Large cod, \$3.55 to \$3.60; medium, \$3.50 to \$3.55; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.70 to \$1.80 ½-bbl.; old smoked herring, 7 to 8c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; rippling herring, \$1.90 to \$2; wolves do., \$2.25 to \$2.50; new smoked herring, 9 to 10c.; spring shad, \$4 ½-bbl.; fall do., \$5 ½-bbl.

PROVISIONS—There is a more active sale. Prices rule easier. In mess pork there is an increased demand each year for the local packed, and our packers are increasing their output. They have not yet started operations for this season. Smoked meats are dull. In lard, dealers are buying quite freely at lower prices, but some packers refuse to meet the competition.

FLOUR, FEED AND MEAL.—In flour, business is still unsatisfactory, considerable flour being sold at a loss. Ontario brands continue to have the largest sale. Some millers hold prices quite firm, but they do not look for much higher figures. Oats and oatmeal are rather lower; there is light sale, particularly for the former. New oats are not yet wanted. Cornmeal, which has a large sale, is rather lower. Mill feed is scarce and likely to be so. Beans show but light sale, price rather firmer. Hand-picked have the demand, mediums preferred. We quote as follows: Manitoba flour, \$5.00 to \$5.25; best Ontario, \$4.40 to \$4.50; medium, \$3.95 to \$4.15; oatmeal, \$3.75 to \$3.80; cornmeal, \$2.15; middlings, \$2 to \$2.1; bran, \$17 to \$18; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Every effort is being put forth to enforce the close season as regards lobster fishing. One patrol steamer reports destroying 197 lobster traps in one day.

Banks, feeling the competition of express and post office money orders, have reduced their rates on drafts, the minimum charge being 8c., in place of 25c.

The merchants of Fredericton regret very

much the retirement of D. C. Chalmers, manager for that city of the Bank of Nova Scotia. W. H. Burns takes his place.

In few lines are there as many competitors as in chocolate and cocoa. F. H. Tippet & Co., representing Fry's, report regular sales as usual, and claim the reason is the quality of the goods which they sell.

St. John is interested in a proposed dry-dock, towards which the city is asked to grant \$2,500, for a maximum period of 40 years. The proposed dock would be 800 feet long and modern in every way, costing about \$1,000,000.

At the last meeting of the board of trade, attention was called to the fact of the sailing of the steamer Arcadia from Quebec direct to South Africa, affording intending exhibitors at the South African Exhibition an excellent chance to send their exhibits.

JAVA SUGAR FOR CANADA.

The first of the sugar ships chartered by The British Columbia Sugar Refinery, the Lombora, arrived in port yesterday, having come direct from Java.

Capt. Howes, her master, stated that he left Java with 2,900 tons of sugar with a fair breeze, and reached Mononan, Japan, in 19 days. The trip from Mononan to Vancouver took 17 days, the boat going at the rate of 10 knots an hour.

The latter part of the voyage was very unpleasant, owing to the fog, which made navigation difficult. The sugar is put up in baskets, and is being discharged to-day at the refinery. The B. C. Refinery Co. has arranged for the shipment to them of 20,000 tons of sugar, and other vessels are expected in shortly. The Australian steamer will probably bring in a heavy consignment.—The Province, Vancouver, Sept. 7.

The new kiln placed in the Clinton, Ont., evaporating factory is giving good satisfaction. About thirty are now employed, and will likely be employed till New Year's.

PUSHING JAPAN TEA.

THE competition of British colonial tea with the Japanese product has been so successful in this country, the principal foreign outlet of the latter, that the Japanese Government have been induced to set aside \$42,000 for advertising native tea in American papers. Of course, China teas have always been the most formidable competitors of the Japan leaf, but their sale here has not increased at the expense of the Japan teas, as has been the case with India and Ceylon teas. Last year, the imports of both the China and Japan kinds experienced a serious decline, and the Japanese Government, evidently, has not taken action too soon for the preservation of the share of the native teas in our import trade.

It remains to be seen whether the usually potent agency of printers' ink will avail in this case. Japan teas have merits which have commended them to many good American judges of tea, but, in these days of keen competition in every line of effort, when every artifice and agency is resorted to in order to win popular favor and retain it, something more than ordinary merit is demanded if any article of merchandise is to hold its own or make its way, and therefore the former conservative methods of the Japan tea growers have had to take a back seat in favor of western ways of pushing goods.

If the agents of the Japanese Government entrusted with the expenditure of the \$42,000 are well advised, they will devote a reasonable portion of the sum to the cultivation of the favor of American grocers through the medium of the trade press. The grocers must be shown why it may be to their advantage to handle Japan leaf. The suitability of various grades of the tea to certain kinds of water must be pointed out, and also the merits of special blends of Japan leaf. If the missionary work in the newspapers is not supplemented by equally judicious endeavors through the agency of the trade press, the Japanese Government may have reason to regret that it spent any money at all for advertising purposes, for it may prove to be money thrown away.—Merchants' Review.

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

New Valencia Raisins

**TRENOR'S, ROGERS',
ARGUIMBAU'S**

— **IN STORE** —

We also quote at **CLOSE PRICES**

**NEW VALENCIA RAISINS
NEW CURRANTS
NEW CALIFORNIA PRUNES**

— **TO ARRIVE** —

THE EBY, BLAIN CO. LIMITED

**WHOLESALE IMPORTING
AND MANUFACTURING GROCERS**

.....TORONTO



NEW VALENCIAS

ARGUIMBAU
TRENORS } BRANDS
ROGERS

**Off-Stalk, F.O.S. and Selected
NOW IN STORE.**

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,
and Spiced; Clams and Clam
Chowder; Scallops; Kipperd
Herring and Kipperd Chickens;
Haddies—Oval and Round.

Have the largest and best assortment of the above
in Canada. Ask your Wholesale Grocer for my
Brands. Every tin guaranteed.

John Sealey

25 and 26 South Wharf - ST. JOHN, N.B.



Constantly Increasing

the demand for

WHITE MOSS COCOANUT

because those who have used it will be satisfied with
no other. It combines all the good qualities of a
first-class article. Put up in handsome packages of
½, ¼, and ⅛ pounds. No up-to-date grocer is
without some in stock.

**CANADIAN COCOANUT CO.
MONTREAL.**

J. Albert McLean, Prop.

NEW Valencia Raisins

NOW IN STORE.

New Currants

DUE IN ONE WEEK.

PERKINS, INCE & Co.

TORONTO.

**NOTHING BUT
THE BEST**

Cocoa Chocolate

 **Coffee
Spices**

Baking Powder

**TODHUNTER,
MITCHELL & CO.**

Importers, Manufacturers
TORONTO

ONE VARIETY ONLY

Blue Label

TOMATO Ketchup



and the quality never varies—the best that good materials, attention to detail and care in preparation can make it. Put up in half pint, pint and quart bottles—sterilized before filling.



PREPARED BY

Curtice Brothers Co.,

ROCHESTER, N. Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

WE ARE NOW QUOTING "TO ARRIVE"

The very best brands of

"Valencia Raisins"

Fine Off-Stalk
Selected
Layers, 4-Crown

"ARGUIMBAU'S"
"MORAND'S"
"ARANDA'S"
"TRENOR'S"

The very best brands of

"CURRANTS"

PROVINCIAL
and
FILIATRAS

Also a lot of **Fine Corsican Candied Peel** in 7-lb. boxes.

CITRON ORANGE LEMON

OUR PRICES ARE LOW—ORDER NOW.

Laporte, Martin & Cie., Wholesale Grocers, Montreal.

**“Just
as
Good”**

Experiment with uncertain quality if you are so disposed—disappoint your customers with substitutes if you choose; all this is your privilege of course. But if you want your customers to feel more and more like trading with you, do your part by handing out just what they ask for. Give them

**Tillson's
Pan-Dried Rolled Oats**

if they ask for them, and if they fail to find them as advertised in the daily press, throw the burden of your customers' ill-feeling on to us. If you give them something else "just as good" YOU have to stand the blame.

The Tillson Co'y, Limited,
Tilsonburg, Ont.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

and packers of the celebrated

“Walla Galla” Tea
in lead packets
and **“Clubhouse”**
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.
All orders promptly attended to.



Dewar's Famous Scotch

Can be had from

Geo. J. Foy Perkins, Ince & Co. Toronto. R. H. Howard & Co. Adams & Burns

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Toronto Salt Works
TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

(40)

W. H. Malkin & Co.

WHOLESALE . . .

Grocers,
Provision and
Commission
Merchants.

Correspondence
Invited.
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.
American Biscuit Co., San Francisco.
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions and groceries.

137 Water St., VANCOUVER, B.C.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal



HEADQUARTERS . . .

FOR EXTRA CHOICE

**Hams, Bacon,
Mess Pork and Lard**

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
TORONTO. LIMITED.

The Best

That can be produced and that
money can buy. . . .

RICE'S PURE SALT

Absolutely Pure. Uniform in Grain. Beautiful in Color. Excellent in Keeping Qualities.

YOU WANT IT!

We make it for all purposes, and ship in handsomest packages on the market.

Don't Wait!

But write to-day for prices or samples. We'll do the rest.

Sole Manufacturers

THE NORTH AMERICAN CHEMICAL CO.

Limited

Goderich, Ont.

NEW FRUIT



We offer, to arrive by direct steamer,
about the 15th of October :

FROM MESSRS. TRENOR & CO., DENIA

2,000	half-boxes	Aranda F.O.S.	Valencia Raisins
500	"	Blue Eagle F.O.S.	" "
1,000	"	Blue Eagle Selected	" "
500	"	Blue Eagle 4-Crown Layer	" "

FROM MR. JUAN FERCHEN, DENIA

3,000	half-boxes	F.O.S.	Valencia Raisins
1,000	"	Selected	" "
1,000	"	4-Crown Layer	" "

These brands are known to be equal to the best imported and Trenor's shipments last year were recognized as the finest in the market.

Prices are low, the market is firm, so do not delay, remember last year.

TO ARRIVE ABOUT THE END OF OCTOBER,

1,000 Tapnets of Comadre Figs.

Natural Figs being very high this year, the Comadre will be very desirable, especially as the quality is very good. We will give you a low price on this shipment—ask for it.

First deliveries of new raisins were made by us last Tuesday. We have only a few left. If you want any, come at once.

L. CHAPUT, FILS & CIE., Montreal.

MANITOBA MARKETS.

WINNIPEG, Sept. 12, 1898.

THE past week has been cold and wet, quite unfit for threshing. Consequently there is no change in the wheat situation. To-day, the weather is extremely fine with every appearance of being settled, so that in all probability threshing will be in full swing by the middle of the week.

The first car of Ontario fruit, packed on the California principle, reached Winnipeg on Saturday. The shipper is Mr. Jemmett, of Grimsby, Ontario, who came forward with the car. The shipment included pears, plums and grapes. The pears were all paper wrapped and packed in the oblong cases, precisely similar to the California package. The fruit was in fine condition and demonstrates that all that is required for Ontario fruit is proper packing, in order to bring it here in perfect condition. Part of the car was devoted to tomatoes. These were wrapped in paper and packed in crates, similar to those used for California peaches. The tomatoes are probably the finest ever shown on this market and were in absolutely perfect condition. The one defect in the shipment was that the strapping of the cases had not been quite securely nailed at one end so that some of the crates were thrown out of position.

As mentioned last week, the J. Y. Griffin Co., are opening up retail houses through the city. These will be known as supply stores, and will carry, in addition to fresh meat, all kinds of perishable food stuffs, and will have a complete refrigerator system so

that the goods will be put on the market in first-class shape. They will handle the meat from the new abattoir.

The grocery trade is good, but without excitement or change for the week. Few of the new canned goods have arrived, and heavy Fall orders will not begin to move until these come in. The only new canned goods as yet on the market are peas, corn, raspberries and strawberries.

CANNED GOODS—There is no change in price from last week, except an advance in raspberries, which are now quoted at \$2.75 to \$3. Tomatoes are very firm, and offerings from packers are light. Canned meats have fallen off, as the sales here are always light with the advance of cooler weather. Owing to the short pack, canned salmon has advanced \$1 per case.

FISH—New cod is selling at 6¼ to 7c., and herring at \$3.60 to \$3.75 the half barrel. Finnan haddies will not arrive for another month. Smoked herrings are 16½c. the small box.

EVAPORATED FRUITS—This market is remarkably firm. As people have not yet grown accustomed to the advanced prices sales are light, and there is a demand for inferior fruit, such as nectarines and a lower grade of peaches, fruits which will sell for 8½ to 9½c. per lb. However, this cannot last long, as the supplies of these are limited and cannot be renewed. Apricots are quoted at 13c. for first-class old stock; new, to arrive, 15 to 16c. Evaporated apples will be little, if any, lower than last year.

PRUNES—No new fruit yet in market. First-class old stock, small sizes, 5 to 6c.; larger sizes, 6½ to 9c. Reports indicate

that while in California there is a fair crop of small sizes, large sizes will be short, and a further advance is looked for with the new stocks.

TEAS—The advance on low-grade Japans is now declared to be from 2½ to 3c. per lb. Advance on higher grades has not yet been declared.

COFFEE—Market is firm, but dull, at 8½ to 9½c., according to grade, for Rios.

SUGAR—Has again advanced 1-16c. per lb. Granulated, 5 3-16c.; yellows, 4 7-16. to 5c.

BUTTER—No change in situation or price; 18 to 18½c. is quoted, though one or two small deals went through this week at an advance on this figure. Dairy, 13½c., Winnipeg.

CHEESE—We quote 9 to 9½c. Considerable Ontario cheese is coming in. One house received two carloads on Saturday morning, and have a third in transit. Local dealers are still holding for higher figures.

EGGS—We quote 13½c., Winnipeg. Supply for last week has been liberal.

GREEN FRUITS—Market is well supplied in all lines. Peaches were short during the week, but are now in full stock, price, \$1.25; plums, \$1 to \$1.25, according to variety; Ontario plums, 75c. per 20-lb. basket. Ontario grapes are arriving, and in fair condition. Moselle, 40c.; Concord, 35c. per basket. Ontario pears, 60 to 75c. per basket.

ALMONDS—Orders for import are placed at figures considerably in advance of last year, and there is some difficulty in placing import orders at anything like reasonable figures.



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides.

Each packet containing ¼ lb. will make over 1½ lbs. when ready for use. Once tried, always used. Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto

Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case.



Boston Laundry Starch, \$3.20 per case.
Toledo Corn Starch, 2.50 "

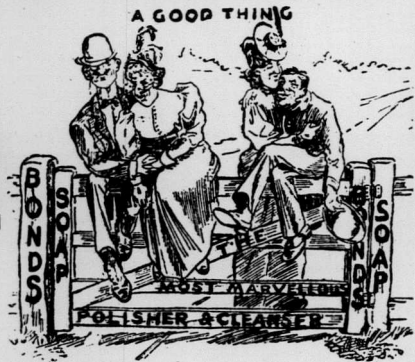
Special discount on five and ten case lots, which may be assorted.

The F. F. DALLEY CO., Limited
Hamilton, Canada.

A GOOD THING

FOR GROCERS

BOND'S



SOAP

THE MOST MARVELLOUS
CLEANSER AND

POLISHER IN THE
WORLD.

33 $\frac{1}{3}$ per cent. profit for grocers. A saving of 60 per cent. for their customers.

BOND'S SOAP

is a record breaker, has beaten all comers. **IMAGINE GIVING YOUR CUSTOMERS 16 OUNCES** of a perfect polishing and cleansing soap, that will not scratch the silver, for 10 CENTS, AGAINST 10 OUNCES of a coarse, gritty soap that retails for 10 cents.

BOND'S SOAP

makes Tin like Silver, Copper like Gold, Brass like glass, Paint New, Kitchen and Dairy Utensils Clean and Bright, Silver Beautiful, Bright parts of Cycles, Harness, and Machinery equal to new.

MAKES NO SCRATCHES.

MANUFACTURED
IN ENGLAND.

33 $\frac{1}{3}$ per cent.
for the retailer.

Note Prices DU Weight

33 $\frac{1}{3}$ per cent.
for the retailer.

\$7.50 per case, containing 100 large 16-ounce Bars, to retail at 10 cents each
3.75 per case, containing 100 half 8-ounce Bars, to retail at 5 cents each

BOND'S SOAP

is unexcelled for scouring stone steps and tiled pavements ; for washing floors, linoleum, and paint ; for **Removing Dirt and Grease** from everything.

It Will be a Pleasure for us to mail a sample to you. Note our Ads. in the daily papers.

Canadian Depot: No. 1 St. Helen St., MONTREAL.

Toronto Office: Victoria Street, TORONTO.

Canadian Vinegar in Britain.

O. Haaz & Co., of Kingston, Ontario, shipped, last May, 110 gallons of proof vinegar to Glasgow, Scotland, as a trial consignment. The same was tested along with German, French and other vinegars, and the fact that the firm received last week an order to ship about 1,000 gallons of proof vinegar, equal to 1,500 gallons ordinary table vinegar, is sufficient to prove the high standard of excellence their goods must have maintained to compete with these old country vinegars. (37)

FRUIT JARS

We quote, subject to being still in stock:

PINTS	-	-	at \$4.75 per gross
QUARTS	-	-	at 5.75 " "
HALF GALLON			at 7.75 " "

F.O.B. LONDON

TERMS—Cash, Draft at par, or P. O. Order to accompany order, at these prices.

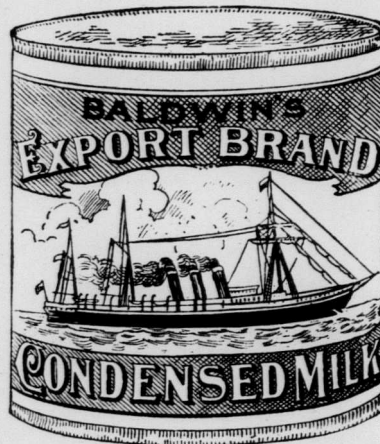
I. M. MAYELL & CO.

LONDON, ONT. (37)

**TOP
QUALITY**



Rose & Laflamme,



**BOTTOM
PRICE**



Montreal.



Hold Your Trade and Get More

By keeping the best goods in stock.

The grocer's stock, of which the best coffee does not form a part, is incomplete.

"SEAL BRAND" Coffee the standard of excellence, will increase your business.

Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

Possesses a peculiar vigour and zest pleasing the Consumer, and providing a satisfactory profit to the Grocer.
Prepared by R. PATERSON & SONS, Proprietors and Manufacturers of PATERSON'S "Camp" Coffee Essence. PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL



Pickles.

Everyone who uses them knows how good they are—every grocer who handles them knows how well they sell—Heinz's Baked Beans with Tomato Sauce.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



THE SUPERIORITY OF.....

Millar's Paragon Cheese

IS EASILY RECOGNIZED,
AND GENERALLY ADMITTED

The First on the Market
The First in Quality
The First Always

THE T. D. MILLAR CHEESE CO.
Ingersoll, Ont.

CIGARS

There is profit in selling cigars, if you handle popular and reliable brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them, and those who have tried them once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

CHEERFULNESS AND LONGEVITY.

"MEN are not made to hang down either heads or lips," says a modern writer, "It is the duty of everyone to extract all the happiness and enjoyment he can without and within him, above all, he should look on the bright side of things. As well might fog, and cloud, and vapor hope to cling to the sun-illuminated landscape, as the blues and moroseness to remain in any countenance when the cheerful one comes with a hearty 'good-morning.' Don't forget to say it, with a smile, to all you meet. A busy life cannot be otherwise than cheerful. Frogs do not croak in running water."

"I have told you," says Southey, "of the Spaniard who always put on spectacles when about to eat cherries, in order that the fruit might look larger and more tempting. In like manner I make the most of my enjoyments; and though I do not cast my eyes away from my troubles, I pack them in as small a compass as I can for myself, and never let them annoy others." We all know the power of good cheer to magnify everything.

When Garrison was locked up in the Boston city jail, he said he had two delightful companions—a good conscience and a cheerful mind. It was Lincoln's cheerfulness that enabled him to stand up under the terrible load of the Civil War. His jests and quaint stories lightened the gloom of the darkest hours of the nation's peril.

About two things we should never fret, that which we cannot help, and that which we can help. Better find one of your own faults than ten of your neighbor's.

Henry Ward Beecher was the greatest joker in college, and shocked many church people because he was so full of fun. His sister, Harriet Beecher Stowe, said he was like "a converted bobolink who should be brought to judgment for short quirks and undignified twitters and tweedles among the daisy-heads, instead of flying in dignified paternal sweeps like a good swallow of the sanctuary, or sitting in solemnized meditation in the depths of pine trees like the owl." Solemnity was regarded then as evidence of Christian character; but this preacher has done much to show that religion is the most beautiful thing in the world.

Helen Hunt says there is only one sin that seems to be everywhere, and by everybody is underestimated and quite too much overlooked in valuations of character. It is the sin of fretting. It is as common as air, as speech; so common that unless it rises above its usual monotone we do not even observe it. Watch an ordinary coming together of people, and we see how many minutes

it will be before somebody frets—that is, makes more or less complaint of something or other, which probably everyone in the room, or car, or on the street corner, knew before, and which most probably nobody can help. Why say anything about it? It is cold, it is hot, it is wet, it is dry, somebody has broken an appointment or ill-cooked a meal; stupidity or bad faith somewhere has resulted in discomfort. There are plenty of things to fret about. It is simply astonishing how much annoyance and discomfort may be found in the course of everyday living, even of the simplest, if one only keeps a sharp eye on that side of things. Some people seem to be always hunting for deformities, discords and shadows, instead of beauty, harmony and light. We are born in trouble, as sparks fly upward. But even to the sparks flying upward, in the blackest of smoke, there is a blue sky above, and the less time they waste on the road, the sooner they will reach it. Fretting is all time wasted on the road.—Pushing to the Front.

COLORED SPOTS IN CHEESE.

NUMEROUS enquiries have been received by the Dairy Division, Bureau of Animal Industry, United States Department of Agriculture, concerning the "disease" of cheese, sometimes called "cheese rust," which is more or less prevalent in certain sections of the country, and has caused considerable annoyance and loss to some factories and dealers.

From about fifty reports received, the following facts are gathered: The affection is noticed where white, or uncolored, cheese is made. It may not appear until after the cheese is sold, but is usually first discovered from one to three weeks after the curd is pressed, when there may be seen a number of red to reddish yellow spots on the outside and throughout the body of the cheese; the spots may be detected with the aid of a microscope some time before they are visible to the naked eye. These sometimes seem to be in irregular layers, and when a trier is inserted piercing the layers rings appear on the plug withdrawn. If a cheese affected in this way is cut across the layers it is found to be streaked.

The spots increase in size from day to day, and vary from mere specks to large patches; they are chiefly in the open spaces, or cells, or interstices, between the pieces of curd, and sometimes resemble a sprinkling of iron rust or red pepper. In some cases, they are described as being the size of small shot, and are scattered through the cheese as though "they had been dropped into the curd while putting to hoop." In other cases, they are as large as silver quarters, and, occasionally, on the outside of the

cheese, especially at the ends which come in contact with the shelves, there are colored patches as large as one's hand. The trouble occurs in hot weather, and is at its worst in July and August. Sometimes it affects only a part of the output of a factory, but if it gains a good foothold it is liable to be found in the entire product.

An investigation of an outbreak of colored spots in a Canadian factory, resulted in the discovery that imperfect drainage was the source of low organic life, and that the bacilli about the drains closely resembled those found in the spotted cheese. A culture of the bacilli was introduced into milk free from infection, and then the milk made into cheese; within a few days the spots appeared. The germs are easily carried or transferred from the place of development to a factory. The remedy is absolutely perfect sanitary conditions in and about the buildings, and absolute cleanliness in the care and use of materials and tools about the factory. In one factory, which had been troubled for several years, the difficulty disappeared with a change of operators; the new man gave everything a thorough cleaning, and saw nothing of rust spots. In another case the renovation, and, in fact, the reconstruction of a factory, failed to remedy the trouble, which was finally located in the dairies of some of the patrons.

Absolute cleanliness in and about a store-keeping food, is the only insurance against bacteria, which are nature's scavengers seeking the destruction of impure stuff. Many of the losses connected with the grocery business can be eliminated by having perfect sanitary conditions about the store, inside and out.

ADVERTISERS DEFACING NATURE

It is said that many people in Maine are so offended at the advertisements painted on boards and barns along country roads that they refuse to deal with the firms which so advertise.—New York Tribune.

Everywhere there are people who silently protest against the placing of advertisements of obesity pills, purgatives, soaps, etc., upon the landscape, whether it is a sign painted on Storm King, or a board panel in a smiling meadow by the roadside or along the railway. We know of consumers who boycott in their homes articles so advertised, believing it an offence against Nature and an intrusion on their right which they can only resent by ignoring the articles so advertised. At the same time, it is certain that others have their minds impressed with articles so advertised, and, naturally, when in need of them, instinctively recall the name of the articles advertised on or near the highway.

Like all debatable questions, it has two sides, both of which advertisers are bound to consider.—American Grocer.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

ROOFS FOR THE KLONDIKE



Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO. RICES
Agents

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

DON'T BUY

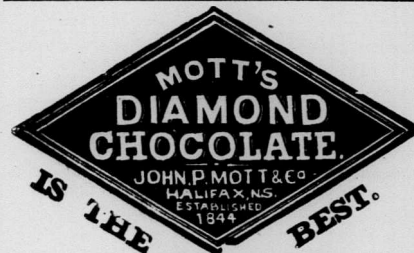
— YOUR —

JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



IS THE BEST.
ASK FOR
MOTT'S

THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

20-20½ St. Peter Street, MONTREAL, P.Q.

Sole Agent for Canada.

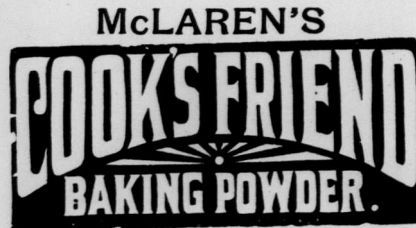
Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

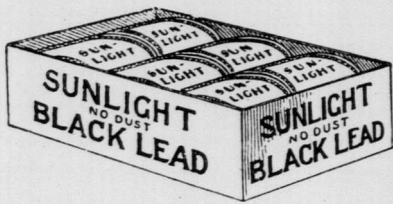
DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.



HELLO!

We claim for

KEEN'S
D. S. F.
MUSTARD

One hundred and fifty-six
years' splendid reputation.

This should mean KEEN'S
and nothing but KEEN'S.



Current Market Quotations for Proprietary Articles.

Sept. 15, 1898.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 49
8 oz. cans, 2 and 4 doz. in case	1 89
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 10
4 lb. cans, 1 doz. in case	14 40
1 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/4 size, 5 doz. in case	40
3/4 " 4 " "	75
1 " 3 " "	1 25
1 1/2 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz \$ 75
1/2 " 3 " "	1 20
3/4 " 2 " "	2 00
1 " 1 " "	6 50
5 " 1/2 " "	10 00
1 lb. boxes	per lb. 16
35 lb. pails	16

BLACKING.	
P. G. FRENCH BLACKING	
per gross	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 25
" 10, 1 " "	8 25
" 10, Jet Enamel.	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 60
No. 3	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss,	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.	
Shoe Dressing— in 1/4 gross cases.	Per Gross \$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00

Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in 1/4 gross cases.	9 00
Reliable French Blacking, No. 5 No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Water proof Dublin No. 4	9 00
Alpha Metal Polish No. 2	per gross 9 00
Stove Polish—	
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish—	
Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish 1/4 gross cases	14 40
6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins.	

BIRD SEEDS	
BART. COTTAM & CO.	
Cottams, with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 1/2
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	03
BLUE.	
KEEN'S OXFORD.	
Per lb.	per lb. \$0 17
In 10 lb. lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
STOVE POLISH.	
RISING SUN STOVE POLISH	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6 ounce cakes, half gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

EDWARDSBURG
SILVER
GLOSS

Two
Laundry
Specials

BENSON'S
SATIN
STARCH

is a strictly fine laundry starch, guaranteed to do as good work as any other on the market. It sells at sight and always gives perfect satisfaction.

is a high grade laundry starch which we can recommend for general use in the laundry. Just give it a little prominence in your store and it will sell itself.

MANUFACTURED BY

The Edwardsburg Starch Co., Limited, Cardinal, Ont.



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00
per doz... 1 00
Stovepipe Varnish, 4 oz. bottles... 1 25
6 oz. bottles... 1 25
Boston Brunswick Black, 8 oz. bot's... 1 75

Enameline.



o. 1-3 dozen in case... \$1 50
o. 1-3 dozen in case... 7 50

CORN BROOMS

BOECKH BROS. & COMPANY.		per doz.
Carpet Brooms—		
"Imperial," extra fine, 8, 4 strings..	7, 4 strings..	\$3 50
" "	6, 3 strings..	3 30
"Victoria," fine, No. 8, 4 strings..	7, 4 strings..	3 10
" "	6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	7, 4 strings..	2 85
" "	6, 3 strings..	2 70
" "	5, 3 strings..	2 20

CHEWING GUM.

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c. bars.....		\$1 20
" (in cream pitcher) 36 5c bars		1 20
" (in sugar bowl) 36 5c bars		1 25
" (in glass jar) 115 5c pkgs.		3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages.....		3 75
Pepsin Tutti Frutti, 23 5c packages..		0 75
Round Pepsin, 30 5c packages.....		1 00
Cash Register, 330 5c bars and pkgs..		15 00
Cash Box, 160 5c bars.....		6 00
Tutti Frutti Show Case, 180 5c bars and packages.....		6 00
Variety Gum (with book in each box) 150 1c pieces.....		1 00
Banner Gum (English or French wrappers) 115 1c pieces.....		1 20
Flirtation Gum (English or French wrappers) 115 1c pieces.....		1 20
Mexican Fruit, 36 5c bars.....		0 90
Sappota, 150 1c pieces.....		0 75
Orange Sappota, 150 1c pieces.....		0 75
Black Jack, 115 1c pieces.....		0 75
Red Rose, 115 1c pieces.....		0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....		0 75

CHOCOLATES & COCOAS.

EPPS.		per lb.
Cocoa—		
Case of 14 lbs. each.....		0 35
Smaller quantities.....		0 37 1/2

CADBURY'S.		per doz.
Frank Magor & Co., Agents.		\$1 65
Cocoa essence, 3 oz. packages.....		0 40
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocola, loose.....		0 42 1/2
1-lb. tins.....		0 35
Cocoa Nibs, 11-lb. tins.....		0 35

TODD HUNTER, MITCHELL & CO.'S.

Chocolate—		per lb.
French, 1/4's—6 and 12 lbs.....		0 30
Caraccas, 1/4's—6 and 12 lbs.....		0 35
Premium, 1/4's—6 and 12 lbs.....		0 30
Sante, 1/4's—6 and 12 lbs.....		0 26
Diamond, 1/4's—6 and 12 lbs.....		0 22
Sticks, gross boxes, each.....		1 00

Cocoa—		per doz.
Homeopathic, 1/4's, 8 and 14 lbs..		0 30
Pearl, " " " " " " " "		0 25
London Pearl, 12 and 18 " " "		0 22
Rock " " " " " " " "		0 30
Bulk in boxes.....		0 18

Royal Cocoa Essence, packages.....		per doz.
		40



FRY'S.		per lb.
Chocolate—		
Caraccas, 1/4's, 6-lb. boxes.....		0 42
Vanilla, 1/4's.....		0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.		0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.		0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.		0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.		0 24

Cocoa—		per doz.
Concentrated, 1/4's, 1 doz. in box..		2 40
" " " " " " " "		4 50
" " " " " " " "		8 25
Homeopathic, 1/4's, 14 lb. boxes ..		0 24
" " " " " " " "		0 24

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.		per lb.
Mott's Broma.....		0 30
Mott's Prepared Cocoa.....		0 28
Mott's Homeopathic Cocoa (1/4's).....		0 32
Mott's Breakfast Cocoa in tins.....		0 45
Mott's No. 1 Chocolate.....		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caraccas Chocolate.....		0 40
Mott's Diamond Chocolate.....		0 23
Mott's French-Can. Chocolate.....		0 18
Mott's Navy or Cooking Chocolate..		0 28
Mott's Cocoa Nibs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross.....		0 90
Mott's Confectionery Chocolate. 0 21		0 43
Mott's Sweet Chocolate Liquors. 0 19		0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz. .	2 25
Soluble Cocoa, No. 1 bulk, per lb. . .	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—		
1/2 lb. Packages, 15 or 30 lb. cases....		0 27
1/2 & 1/2 lb. " " " " " "		0 27 1/2
1/4 " " " " " "		0 28
1/4 " " " " " "	5	0 29
1/4 " " " " " "	10	0 29
1/4 " " " " " "	5 10 15	0 30

Bulk—		Brls.
White Moss, 10, 15 or 20 lb.		0 18
Feather Strip, " " " " " "		0 20
Ribbon, " " " " " "		0 18
Special Shred, " " " " " "		0 16
Macaroon, " " " " " "		0 16
Crown Desic'd, 12, 20 25 " " "		0 16
Special, " " " " " "		0 15

STANDARD COCOANUT MILLS.

Feather strips.....	18 21
Cream shredded.....	17 20
Standard.....	15 18
Macaroon.....	15 17
Dessicated.....	14 16
Shavings, in packages.....	16 18
Cream shredded, 1/4 lbs.	29
" " " " " " " "	28

RECKITT'S Blue and Black Lead { **ALWAYS GIVE YOUR CUSTOMERS SATISFACTION**

THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
 OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

FOX'S GELATINE Always Trustworthy.
 ESTABLISHED 1725.

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 ARTHUR P. TIPPET & CO.,
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S
 GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

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 PAILS, TUBS
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 WASHBOARDS
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 PAIL HANDLES

and general Woodenware. Made of best materials and finish.

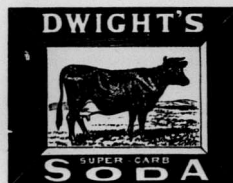
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 Toronto, Ont.

Manufactured by
 The Wm Cane & Sons Mfg. Co., Limited,
 Newmarket.

It Sometimes Happens

COW BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

We know that **Monsoon** ^{Indo Ceylon} Tea is the most satisfactory tea in the market—and that it will supersede others wherever it becomes thoroughly known. The 40-cent pound packets of Monsoon contain a tea-quality which actually costs four cents more, in bulk, in Ceylon, than any other 40-cent Ceylon packet tea sold in Canada. We control this special crop to sustain the quality for Monsoon.



NEW
18



SEASON'S
98

"CROSSE & BLACKWELL"

Candied and

Drained Peels

C. E. COLSON & SON, MONTREAL

CHEESE.



MACLAREN'S IMPERIAL. Per doz.
 Large Size, cases 1 doz. \$9 00
 Medium Size, cases 1 doz. 4 50
 Small Size, cases 2 doz. 2 40
 Individual, cases 2 doz. 1 00



MILLAR'S PARAGON Per doz.
 Large Size, cases 1 doz. \$9 00
 Medium Size, cases 1 doz. 4 50
 Small Size, cases 2 doz. 2 40

CLOTHES PINS.

ROECKH BROS. & CO.
 Clothes Pins (full count), 5 gross in case, per case 0 65
 4 doz. packages (12 to a case) 0 75
 6 doz. packages (12 to a case) 1 00

COFFEE.

JAMES TURNER & CO. per lb.
 Mecca 0 34
 Damascus 0 30
 Cairo 0 20
 TORDHUNTER, MITCHELL & CO.'s
 Excelsior Blend 0 33
 Bourbon Blend 0 31
 Our Own 0 30
 Jersey 0 28
 Laguaya 0 25
 Rajah Blend 0 21
 Mocha and Java 0 32
 Old Government Java 0 30 0 32 0 34

EXTRACTS.

per doz
 Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors \$2 00
 Dalley's Tropical Extracts, 2 oz. bottles all flavors 0 75
 Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors 1 25
 Crown Brand (Robert Greig & Co.)—
 1 oz. Bottle, per doz. 0 90
 2 1/2 " " " 1 50
 2 " " " 2 00
 4 " " " 3 00
 8 " " " 6 00
 4 " Glass Stop'r " 3 50
 8 " " " 7 00



P. G. FLAVORING EXTRACTS
 8 oz. Glass Stopper bott. \$6 00
 4 oz. " " " 4 00
 3 oz. Plain bottles 5 00
 4 oz. " " " 3 00
 1/2 oz. Cabinet bottles 2 00
 2 oz. Bottles 1 80
 1 oz. " " " 1 20
 Per gallon 7 00
 Per pound 1 00

FOOD.

ROBINSON'S BARLEY AND GROATS. per brl.
 Patent Barley, 1/2 lb. tins 1 25
 " " 1 lb. tins 2 25
 " Groats, 1/2 lb. tins 1 25
 " " 1 lb. tins 2 25
 DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.
 Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case 1 20
 Pancake Flour, 2 lb. packages, 3 doz. in case 1 20
 Tea Biscuit Flour, 2 lb. packages, 3 doz. in case 1 20
 Graham Flour, 2 lb. packages, 3 doz. in case 20
 Bread and Pastry Flour, 2 lb. packages, 3 doz. cases 1 20

GELATINES.

COXS
 4's 1 10
 8's 1 20
 2 Quart size 2 12
INDURATED FIBRE WARE.
 THE E. B. EDDY CO.
 1/2 pail, 6 qt. \$3 35
 Star Standard, 12 qt. 3 80
 Milk, 14 qt. 4 75
 Round-bottomed fire pail, 14 qt. 4 75
 Tubs, No. 1 13 30
 " " 2 11 40
 " " 3 9 50
 Fibre Butter Tubs (30 lbs) 3 80

Nests of 3 2 85
 Keelers No. 4 8 00
 " " 5 7 00
 " " 6 6 00
 " " 7 5 00
 Milk Pans 2 65
 Wash Basins, flat bottoms 2 65
 " " round bottoms 2 50
 Handy Dish 2 25
 Water Closet Tanks 17 00
 Dish Pan, No. 1 6 20
 " " 2 6 20
 Barrel Covers and Trays 4 75
 Railroad or Factory Pails 4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
 Frank Magor & Co., Agents.
 Orange Marmalade 1 50
 Clear Jelly Marmalade 1 80
 Strawberry W. F. Jam 2 00
 Raspberry " 2 00
 Apricot " 1 75
 Black Currant " 1 85
 Other Jams " 1 55 1 90
 Red Currant Jelly 2 75
 (All the above in 1 lb. clear glass pots)



P. G. JELLY POWDER.
 Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves-foot and grape fruit, 3 doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, \$1 25 per doz.
 Lemon, white, pink, canary and Kerneline, 2 doz. cases, \$1.00 per doz.

LICORICE.

YOUNG & SMYLLIE'S LIST.
 5-lb. boxes, wood or paper, per lb. \$0 40
 Fancy boxes (36 or 50 sticks) per box. 1 25
 " Ringed " 5 lb. boxes, per lb. 0 40
 " Acme " Pellets, 5 lb. cans, per can. 2 00
 " Acme " Pellets, fancy boxes (40) per box 1 50
 Tar Licorice and Tolu Wafers, 5 lb. cans, per can 2 00
 Licorice Lozenges, 5 lb. glass jars 1 75
 " " 5 lb. cans 1 50
 " Purity " Licorice, 200 sticks 1 45
 " " 100 sticks 0 73
 Dulce, large cent sticks, 100 in box 0 75

MINCE MEAT.

Wetley's Condensed, per gross, net \$10 80
 per case of 3 doz., net 2 70

MUSTARD.

COLMAN'S OR KEEN'S. per doz.
 D. S. F., 1/4 lb. tins \$1 40
 " " 1/2 lb. tins 2 50
 " " 1 lb. tins 5 00
 In Jars—
 Durham, 4 lb. jars, per jar 0 75
 " 1 lb. " 0 25
 F. D., 1/4 lb. tins per doz. 0 85
 " 1/2 lb. tins 1 45
FRENCH MUSTARD
 Crown Brand—(Robert Greig & Co.) per gross.
 Pony size. \$7 50 Beer Mug. 16 20
 Small Med. 7 50 Tumbler 11 50
 Medium 10 80 Cream Jug 21 00
 Large 12 00 Sugar Bowl 22 00
 Spoon 18 00 Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb. 0 25
 Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. 2 00
 Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. 1 00
 Dalley's Superfine Durham Mustard bulk, per lb. 0 12
 1/4 lb. tins, 4 doz. in case, per doz. 0 65
 1/2 lb. tins, 2 " " 1 20
 1 lb. jars, per doz. 2 40
 4 lb. " " 7 80
 1/4 lb. glass tumblers 0 75
 Jersey Butter Color, 2 oz. bottles, per doz 1 25
 1 gallon tins, per gal. 2 50
 Celery Salt, 2 oz. bottles, silver tops, per doz. 1 25
 Curry Powder, 2 oz. bottles, silver tops, per doz. 1 25

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS. per doz.
 Patent stoppers (pints) 2 30
 Corked (pints) 1 90



SILVERINE.
 Per gross.
 No. 4—5c. size \$3 85
 No. 6—8c. size 5 50
 No. 8—10c. size 6 60

SODA—COW BRAND.

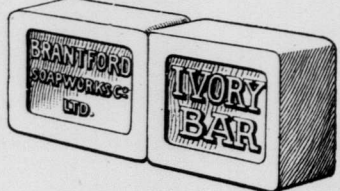


Case of 1 lbs (containing 60 pkgs.) per box, \$3.00
 Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00
 Case of 1/4 lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00
 case of 5c. pkgs (containing 96 pkgs., per box, \$3.00

SOAP.



1 box and less than 5 boxes, \$1 00
 5 boxes and upward, 4 00
 Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.
 Ivory Bar is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/2 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

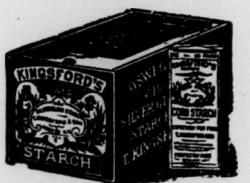


MAYPOLE SOAP WASHES & DYES
 A. P. TIPPET & CO., AGENTS
 Maypole Soap, color, per grs., \$12 00
 Maypole Soap, black, per grs., \$18 00
 10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.
 Laundry Starches—
 No. 1 White or Blue, cartoons 0 05 1/2
 Canada Laundry 0 04 1/2
 Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2
 Silver Gloss, 6-lb. tin canisters. 0 07 1/2
 Edwardsburg Silver Gloss, 1-lb. chromo package 0 07 1/2
 Silver Gloss, large crystals 0 06 1/2
 Benson's Satins, 1-lb. cartoons 0 07 1/2
 No. 1 White, bbls. and kegs 0 04 1/2
 Benson's Enamel, per box 3 00
 Culinary Starch—
 W. T. Benson & Co's Prep. Corn 0 06 1/2
 Canada Pure Corn 0 05 1/2
 Rice Starch—
 Edwardsburg No. 1 white, 1-lb. cart. 0 09 1/2
 Edwardsburg No. 1 White or Blue, 4-lb. lumps. 7 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs., 0 08
 6-lb. boxes, sliding covers
 GLOSS (12-lb. boxes each crate) 0 08 1/2
 PURE—40-lb. boxes, 1-lb. pack. 0 07
 " 48-lb. " 16 3-lb. boxes. 0 07
 For puddings, custards, etc.
 OSWEGO { 40-lb. boxes, 1-lb. 0 07 1/2
 CORN STARCH } packages. 0 07 1/2
 ONTARIO } 38-lb. to 45-lb. boxes, 0 06
 STARCH } 6 bundles 0 06
 STARCH IN } Silver Gloss 0 07 1/2
 BARRELS } Pure 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
 Canada Laundry, boxes of 40 lbs. 0 04 1/2
 Finest Quality White Laundry—
 3 lb. cartoons, cases 36 lbs. 0 05 1/2
 Bbls., 175 lbs. 0 04 1/2
 Kegs, 100 lbs. 0 04 1/2
 Lily White Gloss—
 Kegs, extralarge crystals, 100 lbs. 0 06 1/2
 1 lb. fancy cartoons, cases 36 lbs. 0 07 1/2
 6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07 1/2
 6 lb. tin enamelled canisters, 8 in crate 48 lbs 0 07 1/2



Brantford Gloss—
 1 lb. fancy boxes, cases 36 lbs. 0 07 1/2
 Brantford Cold Water Rice Starch—
 1 lb. fancy boxes, cases 28 lbs. 0 09
 Canadian Electric Starch—
 40 packages in case 0 30
 Celluloid Starch—
 per case 3 80
 Culinary Starch—Chafelenge Prep. Corn—
 1 lb. pkgs., boxes 40 lbs. 0 06 1/2
 No. 1 Pure Prepared Corn—
 1 lb. pkgs., boxes 40 lbs. 0 06 1/2

TEAS.

SALADA CEYLON. BROWN LABEL, 1's & 1/2's wholesale 20c., retail 25c.
 Wholesale Retail.
 Green Label, 1s and 1/2's 0 22 0 30
 Blue Label, 1s and 1/2's 0 30 0 40
 Red Label, 1s and 1/2's 0 36 0 50
 Gold Label, 1/2's 0 44 0 60
 Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lb. 0 35
 " " 60 1/2-lb. 0 35
 " " 30 1-lb. 0 35
 " " 120 1/2-lb. 0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets
 Black or mixed.
 Black Label, 1-lb., retail at 25c. 0 19
 " 1/2-lb. 0 20
 Blue Label, retail at 30c. 0 22
 Green Label " 40c. 0 28
 Red Label " 50c. 0 35
 Orange Label, retail at 60c. 0 42
 Gold Label, " 80c. 0 58
 Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)
 Wholesale Retail
 Red Label, 1-lb. and 1/2's 0 35 0 50
 Blue Label, 1-lb. and 1/2's 0 28 0 40
 Green Label, 1-lb. 0 18 0 25
 Green Label, 1/2's 0 19 0 25
 Japan, 1's 0 19 0 25

TOBACCO.

EMPIRE TOBACCO CO.
 Foreign—
 Royal Oak, 2 x 3, Solace, 8s. 0 52
 Something Good, rough and ready, 7s 0 53
 Louise, 2 x 3, 14s 0 54
 Domestic Chewing—
 Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) 0 39
 Patriot, 2 x 6, Navy 54 0 41
 Old Fox, Na-row 12s. 0 44
 Free Trade, 8s. 0 41
 Snow-hoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) 0 44
 Snow-hoe, pound bars, spaced 6s. 0 44
 Cut Smoking—
 Leader, 9s, in 5 lb. boxes (10 bxs. in case) 0

WOODENWARE.

THE E. B. EDDY CO. per doz.
 Washboards, Planet 1 60
 " " X 1 40
 " " X 1 25
 " Special Globe. 1 50
 Matches—
 5-Case Single Lots. Case
 Telegraph \$3 25 \$3 45
 Telephone 3 05 3 25
 Parlor 1 30 1 40
 Red Parlor 1 50 1 60
 Safety No. 1, wall box 1 40 1 50
 " No. 2, slide box 2 80 2 90
 " No. 3, capital 2 75 2 85
 Flamers, slide boxes 2 25 2 35
 " wax stems 3 20 3 30
 Tiger 2 65 2 85
 BOECKH BROS. & CO. Per doz.
 Washboards, Leader Globe 1 25
 " Improved Globe 1 40
 " Standard Globe 1 50
 " Solid Back Globe 1 60
 " Jubilee (perforated) 1 90

COLEMAN'S

SALT WINS



At the Toronto Industrial Exhibition, 1898, there were three classes for creamery butter. In each of these the first prize was awarded to the Ayton Creamery, owned by Isaac Wenger. The butter was salted with **Coleman's Butter Salt.**

The Fergus Creamery, operated by Aaron Wenger, received two second prizes. This creamery also used **Coleman's Butter Salt.**

Our special prize of \$25 00 also goes to Mr. Isaac Wenger as the winner of the highest award for creamery butter in large packages.

It Pays to Use Coleman's Salt

Every creamery—every farmers' dairy—should have a supply. It costs little more than the cheapest, commonest salt. Dealers should make a point of having it in stock. Write us for quotations and samples.

Carload Lots

Assorted with any of the finer grades to suit customers, and with common salt in barrels and sacks. Our stocks are large and we ship it clean and dry.

R. & J. RANSFORD, Clinton

FRUIT JARS

We have still on hand
a small stock of all
desirable sizes



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Jar Rubbers
Jelly Glasses
Etc., Etc.

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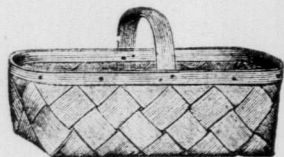
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ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

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Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

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WETHEY'S CONDENSED MINCE MEAT. No



doubt you have it in stock, so just give it a little prominence in your store, to let your customers know you have it, and you'll be surprised how quickly it will sell. If you've run out of it you know where to get more.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN
TREASURER

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MERCANTILE AGENCY
THE BRADSTREET COMPANY,

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KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and
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