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MONTREAL, FRIDAY, JULY 21, 1905.

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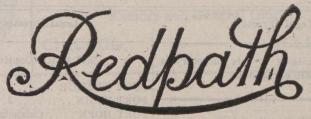
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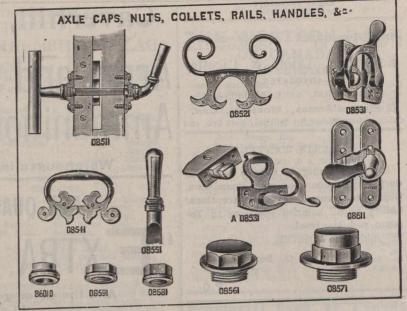
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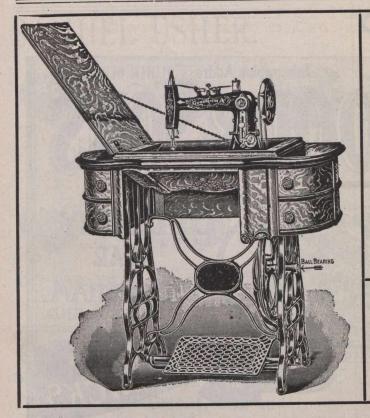
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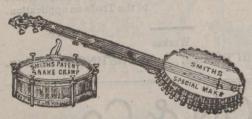
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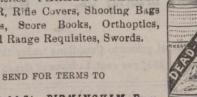
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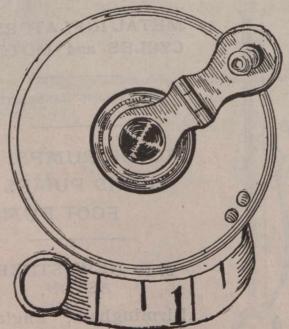
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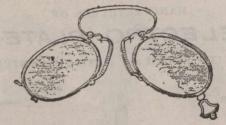
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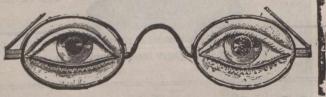
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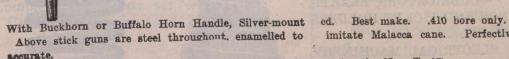
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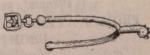


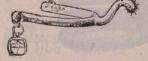
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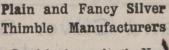
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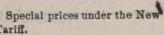
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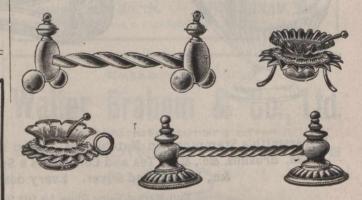




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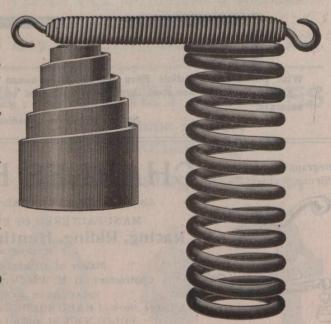
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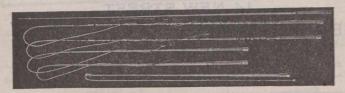
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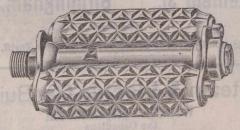


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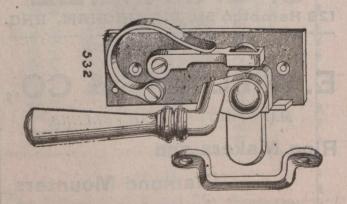
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Manufacturing vewellers.

SECURITIES.	London. July. 6.
Critish Columbia, 1907, 6 p.c.	102 104
1917, 4½ p.c 1941, 3 p.c Canada, 4 per cent. loan, 1910	87½ 88½ 101 '103
8 per cent. loan, 1938	96 97xd
Debs., 1909, 3½ p.c 2½ p.c. loan, 1947 Manitoba, 1910, 5 p.c	100 102 85 87 102 104 xd

8 per cent. loan, 1938	96	97xd
Debs., 1909, 3½ p.c. 2½ p.c. loan, 1947		102 87 4 xd
Control of the second	7	_
Shs RAILWAY AND OTHER STOCKS	July. 6	
Quebec Province, 1908, 5 p.c	100]	102
1919, 4½ p.c	105	107
1912, 5 p.c 100 Atlantic & Nth. West. 5 p.c. Gua.	117	119
18 Buffalo & Lake Huron, £10 shr.	131	14
do. 5½ p.c. bonds	139	141
18t M. Bonds 18 Buffalo & Lake Huron, £10 shr. do. 5½ p.c. bonds Can. Central 6 p.c. M. Bds. Int. guar. by Govt. Canadian Pacific, \$100	1553	156
Do. 5 p.c. bonds	109	110
Do. 4 p.c. deb. stock	108½ 107	109½ 109
guar. by Govt. Canadian Pacific, \$100 Do. 5 p.c. bonds. Do. 4 p.c. deb. stock Do. 4 p.c. bref. stock. Algoma 5 p. c. bonds.	117	119
Grand Trunk, Georgian Bay, &c.		
	001	003
100 Grand Trunk of Canada ord. stock 100 2nd equip. mg bds. 6 p.c. 100 1st pref. stock, 5 p.c. 100 2nd pref. stock 100 3rd pref. stock	$\frac{22\frac{1}{2}}{118}$	22 ³ / ₁₂₀
100 1st pref. stock, 5 p.c	1091	1093
2nd pref. stock	99½ 50½	100 503
5 p.c. perp. deb. stock	50½ 151 108	133
100 5 p.c. perp. deb. stock 100 4 p.c. perp. deb. stock 100 Great Western shares, 5 p.c	129	131
100 M. of Canada Stg. 1st M., 5 p.c 100 Montreal & Champlain 5 p.c. 1st mtg bonds N. of Canada, 4 p.c. deb stock, 100 Quebec Cent., 5 p.c. 1st inc. bds. T. G. & B. 4 p.c. bonds, 1st mtg. 100 Well., Grey & Bruce, 7 p.c. bds. 1st mort.	103	105
mtg bonds	107	109
100 Quebec Cent., 5 p.c. 1st inc. bds.	103 103	105
100 Well., Grey & Bruce, 7 p.c. bds.		
1st mort	11 5 103	120 105
Municipal Loans.	Hotel	
100 City of London, Ont., 1st prf 5 p.c. 100 City of Montreal, stg., 5 p.c.,	100	102
	100	102
100 City of Ottawa.red. 1913, 41/2 p.c.	100	102-
100 City of Quebec, 6 p.c., red'm 1905	100	102 103xd
redeem 1928, 4 p.c.	101	103xd
100 City of Toronto, 4 p.c., 1922-28	101	103 102
5 p.c. gen .con. deb., 1919-20.	107	109
4 p.c. stg. bonds	99	101
100 City of Ottawa, red. 1913, 4½ p.c. 100 City of Quebec, 6 p.c., red'm 1905 redeem 1908, 6 p.c. redeem 1928, 4 p.c. 100 City of Toronto, 4 p.c., 1922-28 6 per cent., 1906 5 p.c. gen .con. deb., 1919-20. 4 p.c. stg. bonds 100 City of Winnipeg deb., 1014,5 p.c. 100 City of Winnipeg deb., 1014,5 p.c. 100 City of Winnipeg deb., 1014,5 p.c.	106	108
Massingson Companies.		
	38	42
ow Canada Company OB Canada North-West Lend Co. 100 Hudson Bay	62 67 2	67
Banks		
Bank of British North America	€81	691
Bank of British North America Bank of Montreal. Canadian Bank of Commerce	250 £164	251

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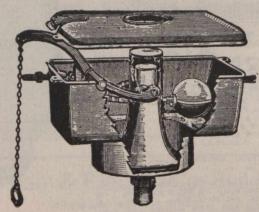
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Brass and German Solders and Nickel Anodes.

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THE STEVENSON BOILER, MACHINE SHOP AND FOUNDRY WORKS AT PETROLIA, ONT .. (now of twenty years' standing), continues to make Marine, Stationary and Portable Boilers of all kinds. The Canadian Oil Wells and Refiners and Mills in this section are nearly entirely supplied with Boilers and other Plate Work from this shop; while for well-drilling purtirely supplied poses it has sent many boilers to Germany, Austria, India and Australia. It also makes Oil Stills, Tanks, Bleachers and Agitators, Salt Pans, Steam Boxes for Stave and Hoop Mills, and any desired work in Plate or Sheet Steel or Iron as well as all productions of Machine Shops. including Steam Engines and Castings in Iron and Brass.

Having a full outfit of machinery and tools, including Steam Riveter, and men of long experience, it invites comparison of the quality of its work, with any shop in Canada.

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COMMERCIAL SUMMARY.

Merchants, Manufacturers and other business men should bear in mind that the "Journal of Commerce" will not accept advertisements through any agents not specially in its employ. Its circulation-extending to all parts of the Dominion renders it the best advertising medium in Canada-equal to all others combined, while its rates do not include heavy commissions.

TO OUR SUBSCRIBERS.

The date on the address label shows to what time subscription have been paid. Those in arrears will kindly remit. Where a thousand are behind, it means a considerable sum, which should be assisting in preserving the character of the Journal and making it more valuable to its readers.

-The C.P.R. are p'anning to cut down the time if the Imperial Limited from Montreal to Vancouver to 76 hours.

-The largest creamery concern yet der the name of the Canada Produce formed in Canada is being organized un-Toronto, Montreal, London and Hamilton capitalists are interested and a Dominion charter has been applied for. The company will operate a creamery in the vicinity of Montreal, having a daily capacity of 20,000 pounds of butter.

-Consul Mansfield at Valpariso, Chili. says that Bolivia is entering upon a period of industrial progress which will give her a commercial importance hertotore unknown. Railroads to the extent of 2,695 miles to cost \$84,031,500 are projected which will open up territory hitherto inaccessible.

-The Intercolonial Rai'way purposes to spend \$1.589 550 as follows: In bridge building, \$150 000; engine houses and machine shops, \$57.500; track laying, \$76 000; rolling stock, \$850.000 and the balance for various improvements at important stations. The Prince Edward Island Railway is to spend \$117,000 in the construction of branch lines. The Nova Scotia Eastern Railroad will build 225 miles of track running from Dartmouth to the Strait of Canso and from Glasgow to Country Harbor at an approximate cost of \$6.000,000.

MANAGER.

ESTABLISHED 1850,

Edward Bartlam,

General Brush Manufacturer

"VENTNOR" BRUSH WORKS

NEW JOHN ST, ASTON ROAD,

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Crumb, Plate, Watch, Hearth, Jewellers' and all kinds of Household Brushes made to order.



Special terms to Canadians under the New Tariff.

Joseph H. Forrester,

MANUFACTURER OF

Electro, Silver Plated & Britannia Metal Wares,

FOR HOME NAND EXPORTATION.

Cruets, Liquor Frames, Toast Racks, Epergnes, Flower Stands. . Vases, Biscuit Boxes, Tea and Coffee Services, &c. . . ,

1 Summer Hill Terrace Parade. BIRMINGHAM, ENG.

Special Prices to the Canadians under New Tariff.

-The Dufferin Hotel, Windsor, N.S., was burned on the 14th instant. Loss about \$14,000; covered by insurance.

--Ottawa Clearing House.—Total for week ending, July 13, 1905, \$2 526,633.40; corresponding week last year, \$2,097,415.73.

—London Clearing House.—Total clearing for week ending July 13th. 1905, \$1,088,929.

-The Canadian Government agent at Detroit shipped 33 tam: ies and four cars of stock and effects from Michigan to western Canada in one day recently.

-The French (hamber of Deputies passed a Bill reducing lefter postage from fifteen centimes (3 cents) to ten centimes (2 cents).

—The inland revenue returns at Hamilton for June showed an increase of \$3.384.81 over the corresponding month last year, the total receipts last month being \$65.143.

__Some farmers and fruit-growers in the Niagara Peninsula say that help is very scare. The crops are good, but difficulty is being experienced because of the lack of laborers.

—After the 1st of September next the Peruvian Post-office Department will reduce the rate of postage on newspapers to foreign countries to two cents and on other printed matter to four cents.

—The Norwegian Storthing voted to increase the duty on pork from 2 1-3 cents to 3 3-4 cents. This indicates that the Storthing will pass the Government bill considerably raising the entire tariff.

—A meeting of the creditors of Mr. F. McDonald, tailor. Toronto, who assigned recently was held some days ago. It was decided to sell out the stock and close up the business. The liabilities are \$600, assets about \$300.

-The Meteorological Observatory at Toronto, and nearly all'the members of the staff now at Toronto, will be removed to Ottawa a year hence. This is the decision which has been reached by the Cabinet.

A shipment of 2600 tons of paving blocks was recently made from Montreal to Havana for the Havana Street Railway Co. Other items sent by the same steamer were 400 tons of hay, 50 barrels of flour and a car load of paper.

The assessors' report of the City of Hull has been compiled. The population of the city has increased by 60 in the past year, and is now 13.927. The number of children attending school is 2,289, against 2.138 last year, an increase of 151.

-The Monarch is the name of a new bank recently incorporated. The head office will be at Toronto.

-The Bay Tree Hotel, Adelaide and Bay Streets Toronto, has been purchased by Mr. J. J. McCaffrey, the present lessee, who intends erecting a modern hotel on the site. The price paid is said to have been \$30,000.

Mr. D. D. Mann of railway fame, has, it is reported, bought the St. Leon mineral water springs and hotel at St. Leon Springs Que., about six miles from the line of the Great Northern. It is said that his intention is to build an electric line from the steam railway to the springs.

—We have received from The Department of Commerce and Labor, Washington U.S., a copy of the Bulletin of the Bureau of Labor N. 58, for May, 1905. The volume treats at length on labor conditions in the Philippines, Java and Russia.

—The formal transfer of the Walker House. Toronto, to Mr. George Wright of Wright and Company, owners of the Brunswick Hotel, Winnipeg, took place some days ago. The price for the good-will, fixtures and building not including the land, is \$65,000.

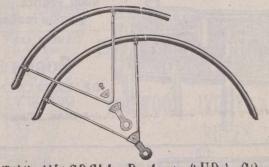
—The Canadian Casualty and Boiler Insurance Company have been granted a license to do accident insurance, sickness insurance and insurance against loss or damage to personal property other than glass. The Phoenix Insurance Company, Brooklyn N.Y., have been licened to do a fire and tornado insurance business.

—At Toronto some days ago the creditors discussed the attairs of Miss Emily G. Woodcock, an Ottawa milliner, who made an asisgnment recently. The liabilities were shown to be \$3300, and the assets nominally \$3100. Miss Woodcock was not present, and final action was not taken at the meeting.

The tailor shop of S. B. Nilsson, Toronto, has been seized by the baliff on account of non-payment of rent. The proprietor has been out of the city for some days according to a late report and not much of his stock remains. Mr. Geo. Newton, of Gau't Brothers, has consented to look after the interests of some of the creditors.

—The steamer Gulf of Ancud, which sailed recently from Halifax for Havre and London, had on board 30.000 cases of lobsters for Havre, the largest single shipment of lobsters ever made from Halifax. They were largely packed on the eastern shore of Nova Scotia, and are worth wholesale, approximately \$300,000.

MUDGUARDS, PLATED HANDLE BARS, RIMS, TUBULAR PARTS and GENERAL PRESSWORK.



158 Hockley Hill, -

BIRMINGHAM, Eng.

—The Provincial Treasurer for Ontario has stated that the ordinary revenue of the Province for 1905 is \$470,000 in excess of last year, for the first six months. The excess is chiefly in succession duties and Crown Land dues. Last year the timber bonuses included dues from a large sale and amounted to \$1,350,000 while this year the bonuses on timber come to \$400,000.

—The Post-office Department has been notified by the Post-master-General of the Commonwealth of Australia that the rate of postage on letters sent from Australia to Canada will be reduced from twopence halfpenny per half ounce to two-pence per half half ounce, commencing on July 15, 1905. The Australian Post-office still feels itself unable to adopt the Imperial penny postage scheme, but the present reduction is a step in that direction.

—Construction work on the Guelph and Goderich Railway has been going ahead somewhat slowly at the southern end of the section, but the work of grading is now well under way. Twenty car loads of rails, ties and other material are being received at Guelph from Montreal. It is expected that everything will soon be ready to commence laying the rails.

—In response to a further cut in sugar rates announced by Eastern roads the New Orleans lines announce that, effective immediately, the rates on sugar carloads from New Orleans will be reduced 5 cents per hundred pounds to St. Louis, Louisville and Cincinnati; 6 cents to Chicago, 6 cents to St. Paul and Minneapolis, and 2 cents to the Missouri River.

—The Western Canada Cement and Coal Company, of which Sir Sandford Fleming and Premier Haultain are directors, are seeking subscriptions through the Royal Bank, London for £225,000 of 6 per cent. first mortgage bonds. The remainder of capital consists of 12,500 ordinary hundred dollars shares. With each bond subscribed for will be given away £20 worth of shares.

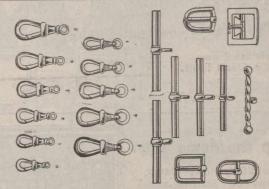
—The Cape Breton Coal, Iron and Railway Co. are, it is reported contemplating the establishment of a shipbuilding plant at Sydney C.B., and also a branch of the Armstrong Arm Works of England, which includes the building of armed ships, cruisers and steel ships. The matter of concession for these projects is being considered by the city council of Sydney.

—The president of the Southern Pacific Co. has made a contract with a shipbuilding company of Quincy. Mass., for the construction of a 6.000-ton turbine freight and passenger steamer. The steamer will operate on the Morgan Line between New York and New Orleans and will be the largest turbine ship yet built in America. It will have a speed of 16 knots and is the first important venture in the way of turbine navigation for commercial purposes in the United States.

G. EDMONDS

60 Tenby Street North,
BIRMINGHAM, Eng.
MANUFACTURER OF

Spring Swivels, Bars, Watch Bows, Etc.



GOLD AND SILVER HALL-MARKED FITTINGS FOR LEATHER ALBERTS.

BEST HOUSE FOR SILVER SWIVELS.
P-ice list linon Application.

—At a meeting of the Western Window Glass Jobbers at Chicago some days ago the retail price of window glass was advanced ten per cent., the raise to take effect at once. A further advance in prices it was said, would probably be announced within a few days. Unusual increase in building operations requiring an increased output of glass was given as the main cause of the advance.

—The following has been sent the Springfie'd Republican:—
"We see you are scared at San Jose scale on fruit trees. One pound of caustic soda to six gallons of water, applied when trees are dormant, will knock it into a cocked hat. Add to above one pint crude carbolic acid to one barrel water. Mix all together, and keep solution agitated while using. Use spray pump."

—There seems to be a general opinion, says a Melfort Sask, letter, that work on the Hudson's Bay line will start in right earnest as soon as the C. N. R. grading is completed to Prince Albert. It is reported several contracts have already been let. The line will leave the Canadian Northern some miles west of Erwood, and proceed in an easterly direction to the Pass, where there is a very excellent crossing on the main Saskatchewan.

—It is expected, according to a Winnipeg letter, that the Canadian Northern will resume construction operations on the Neepawa-Clan William branch and will continue work until the line is tied on to the present main line at or near Ramsack. The line will eventually become part of the main trans-continental road, which the company hope to have compreted with the next five or six years. There is an agreement between the company the town of Neepawa to make that place a divisional point. There will also probably be another division point at McCreary Junction on the Dauphin line.

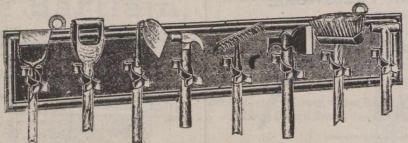
—At the twenty-second annual meeting of the Canadian Fire Underwriters' Association, in session recently at Muskoka the conflagration rates in Toronto were reduced, the exposure charges being cut one-half. The fifteen cents surcharge put on mercantile business in the provinces of Ontario and Quebec at the time of the Toronto fire was abolished, except in the three largest cities, and the allowance for consurance was increased from fifteen per cent, and ten to twenty per cent, and fifteen. Committees were appointed to revise the rates on saw mills and lumber and to consider and report upon the advisability of re-adjusting the allowances on sprinklered risks. Messrs. Hinshaw, Laid'aw, and Wickham are respectively president and vice-presidents for the year.

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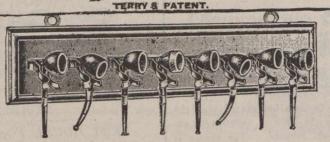
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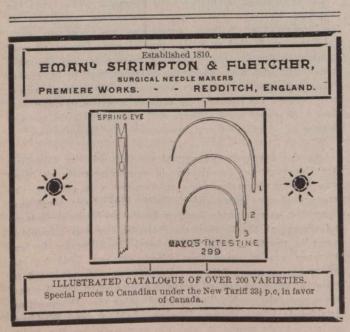
Your customers will be glad to see this useful novelty.

TERRY'S PATENT

Herbert Terry & Sons, Redditch, England.

—Construction on the western section of the Grand Trunk Pacific is to proceed immediately says a Winnipeg letter. The route is definitely located westward to the intersection with the Regma and Prince Albert branch of the C.P.R., and provisionally to Edmonton. Construction will begin in the vicinity of Portage la Prairie, and the first contracts will cover a section 400 miles in length. The reason for starting so far from Winnipeg is the fact that terminal facilities have not been settled definitely.

—We learn from Ottawa that the city and the Consumers' Company have reached an agreement by which the city pays the latter the sum of \$200 000 for its plant, the company, however, to hand over to the city only \$3,000 worth of the \$10,000 stock on hand, this making the price equivalent to \$204,000. The company originally asked \$225 000, and the city offered 200 000, but to avoid delay and expense incidental to arbitration the parties compromised at \$207,000. The bylaw giving effect to the negotiations, passed its third reading at the council meeting, held on July 17, and was not delayed by any notice of reconsideration.



—All previous records are expected to be broken when the new Canadian Pacific steamships are added to this company's At antic fleet, in May, 1906. These ships are to have a guranteed speed of 20 knots per hour. They should reduce the time from Moville to Rimouski via Belle Isle, to five cays and four hours. The distance between Montreal and the open sea is 1,000 miles of sheltered waters, leaving only 1,500 miles of open ocean, or less than three and a half days' run.

—Nickel coinage draws nearer. The Indian Government has passed a bill authorizing it, and appointed a commission to make inquiries in connection with the decision. This gentleman, Co. Geoffrey Porter, R.E., who is Master of the Mint at Calcutta is at present in Phi'adelphia, seeing the mint there. He goes to San Francisco and thence to Victoria B.C., coming back to Sudbury, the centre of the nickle production of the world. He desires to see how far the nickel of the Sudbury mines can be used for the coinage which has been sanctioned.

The Dominion Carriage and Bearing Co. Ltd., is likely to be the title adopted by a party of Amherst N.S. manufacturers for a corporation to be capitalized at \$200,000 for the manufacture of carriages. One of the prime movers in the scheme is Mr. N. Curry of Rhodes, Curry and Co., who purchased the plant of the Sydney Manufacturing Company, woodworkers. Rhodes, Curry and Co., have just completed two first class railway coaches for the Intercolonial Railway, being the first of an order for twenty to cost \$14,000 to \$15,000 each.

--Secretary Hester's statement of the world's visible supply of cotton issued at New Orleans, U.S. shows the total visible to be 3 207 822 against 3,316 196 last week and 1.849,669 last year. Of this the total of U.S. cotton is 1,975;822 against 2 048 198 last week and 905,669 last year, and of all other ands including Egypt, Brazil, India, etc. 1,232,000 against 1.268 000 last week and 944,000 last year. Of the world's visible supply of cotton there is now afloat and held in Great Britain and Continental Europe 1 655,000 against 1,074 000 last year; in Egypt 103.000 against 96 000 last year; in India 879.000 against 452 000 last year; and in the United States 571,000 against 228,000 last year.

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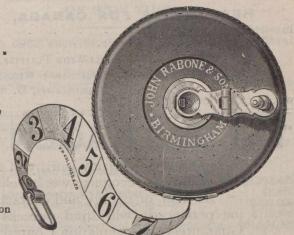
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BOXWOOD IVORY and STEŁL RULES.

METALLIC, STEEL, LINEN MEASURING TAPES.....

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The Department of Trade and Commerce has received a report from Mr. G. O. Büchanan, Lead Bounty Commissioner, showing total lead production of Kootenay during the year has been 55,752 019 pounds, or a little more than 27,871 tons. Of the total, 11,000 tons have been exported; the remainder, nearly 17,000 tons has been smelted inBritish Columbia. The rate of bounty paid varies with the London price of fead, and is less for exported lead than for lead treated locals—\$10 a ton in the first case and \$15 in the second. The total bounty to be paid will be about \$340,000 out of the \$500,000 set aside by the Government for this purpose. For the civil year 1904 the total production of lead was 18 323 tons; in 1903, 9,044; in 1902, 11,268; in 1901, 25,791; in 1900, 31,674.

—Persistent advertising of Ontario's resources by the Colonization Department, says a Toronto letter, has done much to swell the numbers of immigrants at Toronto and points in Western Ontario. Director Southworth gives the following figures for the first six months of the year stated: 1901, 1,289; 1902, 2729: 1603 6,*78; 1904 8,043; 1905 18,089. A very large percentage of this year's immigrants have been looked after by friends or relatives. or have found employment for themselves other than farm labor. Some 6.030 tickets have been issued to farm laborers and 1,400 certificates have been issued tor special immigration rates on the railroads, thus accounting tor 7,430 people, while the remainder have had resources of their own.

—Interviewed at Fort William, Ont., some days ago a high official of the C.P.R. said: "This is going to be the greatest year in the history of the west. Mr. Peters, our general freight agent, puts the crop at 90,000,000 bushels. I go even higher and think a fair estimate would be 100,000 000 bushels. Why, there are over four million acres under cultivation. In 1902 the average yie'd was twenty-five bushels to the acre. This year is certainly away ahead of 1902, but taking the figures for that year it will make the yield one hundred miltion. Eut I think the average will be nearer thirty than twenty-five, so you can see I have the figures down when I say 100,000 000. These are only the figures for wheat and we are going to have a record yield of all other grains, which will bring the total grain yield up to a high figure."

—Negotiations are being conducted between the Ontario and Quebec Governments with a view to surveying the boundary line between the two provinces. At present the line has only been surveyed for a distance of about 60 miles northwards, and it is now proposed to complete up to James Bay. The suggestion that the work be undertaken came originally from the Quebec Government, and the Ontario authorities expressed themselves as being perfectly willing to do whatever was

necessary. The rapid influx of settlers has rendered it necessary that extensive surveys should be undertaken, as a preliminary to opening up sufficient territory to accommodate them. Before anything further is done it is probable that a conference will be held between the Ontario and Quebec authorities to decide exactly the extent to which the surveying operations shall be carried

—Some two years ago it was stated that immense deposits of hematite iron ore had been discovered in the Transvaal within 100 miles of Johannesburg, and the prospectus of a proposed company with a capital of £500 000 was privately circulated with the statement that a blast furnace was already in course of construction in the locality of the ore supplies. It was subsequently found, when the ores had been submitted to competent assay, that they were not of the quality anticipated, and the undertaking appears to have been abandoned. It is now stated by the Collicry Guardian that ironworks are about to be established in Johannesburg for the utilization, not of native ore supplies, but for working up the reserves of old wrought iron scrap. It is proposed to put down a rolling mill plant, and capital for that purpose will shortly be invited.

-The electric roads are becoming something more than accommodation for passengers. For some time past the Preston Ont., Board of Trade have been petitioning the Post-office Department to have a late mail go out for Toronto and points east by having the evening mail carried to the C.P.R. depot at Galt by the Galt Preston and Hespeler Streel Railway. The department have agreed to the improvement, which means nearly half a day saved in mails for the east. The department will not satisfy the business men, says a Preston letter, until they improve the mail service between Galt. Preston, Berlin and Waterloo. That can only be done by using the Gard. P. and H. Railway. The present system of transportation is inefficient.

—June is not usually considered a good month for the starting of new financial organizations, says a New York commercial paper, yet last month 48 new national banks were incorporated with an aggregate capital of \$2,522,500. Of these, 28 were with less than \$50,000 capital, and very generally with \$25,000 each. This is just what is wanted for the development of our industries all over the country—more banks and smaller ones. The loaning of \$100 in a small town for business purposes will do more general good than the loaning of \$70,000 for a Wall Street operation. In the fiscal year just closed as we had a net increase of 364, with \$24,000.000 capital. We started 498 banks, but 134 old ones went out of business.

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ASSURANCE CO'Y. INCOME AND FUND 1902.



Capital and Accumulated Funds,

\$46,115,000

Annual Revenue from Fire and Life Premiums and from Interest on Invested Funds...... \$7 525 000

Deposited with Dominion Government for security of policy-holders (\$283,500

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MONTREAL.

THE CANADIAN JOURNAL OF COMMERCE.

MONTREAL, JULY 21, 1905.

THE EQUITABLE LIFE OF THE U.S.

The Superintendent of Insurance for State of New York is the subject of encomiums near and far because of what is described in some quarters as his temerity in dealing so boldly with the situation as regards the Equitable Life. There can be no doubt that it needed some courage to publish the report of his investigation into the management of that Society-a report that reveals the existence of many transactions of an exceedingly serious and unsatisfactory kind. The obvious comment on the report is, generally, that the previous official examinations which could allow such matters to remain undetected or unreported were of very little value. There was little new in the report as the quarrel between the highest officials had resulted in the fullest publicity, and the various officers concerned revealed to the fullest extent of their knowledge all that they felt could make for or against those in high places. The official report from Albany appears to be without

The Equitable (no connection with the company of the same name in England) was founded by the late Henry B. Hyde, in 1859 with a share capital of \$100,-000, upon which the holders drew 7 per cent. interest, the profits to be divided among the policy-holders. On his father's death in 1898 his son, Mr. J. H. Hyde, who (FOUNDED 1825.)

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"Assets exceed, \$24,000,000.

Fire risks accepted on most every description of insurable property.

Canadian Head Office:

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Manager. I.

Agents Wanted throughout Canada.

had joined the Equitable a few months before, inherited the majority of the stock, and shortly became vice-president. Some degree of rivalry was evoked. The president, Mr. Alexander, did not favor the reelection of Mr. Hyde, and was desirous of investing policy-holders with power to elect some of the directors. For a time Messrs. Alexander and Hyde fought each other ,but later developments, which revealed widespread opposition to them both, caused them to combine their forces, and ultimately led to the resignation of both. These resignations have been handed to Mr. Morton, the Secretary of the American Navy, who has been appointed chairman of the directors, and who holds the resignations pending his decision as to future action. That these resignations were necessary, and that they ought to be final, is abundantly proved by the details contained in the report of the Insurance Department.

The founder of the society, in his capacity had made large personal gains. In New York, Boston, and St. Louis he caused the Equitable Society to erect large office buildings, valuable portions of which he let to safe deposit companies, which he formed and con-These were let on peculiar terms. 1890 to 1904 the rents received from the Mercantile Safe Deposit Company of New York amounted to \$483,-373. The payments by the Equitable for vaults, boxes, rooms, &c., amounted to \$497,909, showing a balance in favor of the landlord of only \$3,464 in 14 years. The report adds: "But, when we take into account the expenses for heat, light, water, janitors, watchmen, cleaning, elevators, &c., it is manifest that the society suffered a great loss, whereas the gentlemen interested in the Safe Deposit Company have been reaping enormous profits. The capital stock of \$300,000 has been paying 29 per cent. dividends, all at the expense of the parent company, and this will continue for 96 years to come.

Mr. H. B. Hyde and his associates organized a safe deposit company, to which the Equitable Society leased an outfit of rooms, vaults, &c., in its Boston building. "This lease is better-\$16,000 a year better-to the tenant than the one to the Mercantile Safe Deposit Company" of New York. The lease provides that the first \$100 of net rental goes to the Equitable Society, the next \$16,000 to the Safe Deposit Company. "The maximum amount which the Equitable can receive is \$20,000 in any one year, and when it receives that amount the tenant receives \$36,000 and all surplus." The Safe Deposit Company has the right to continue this lease until the year 2080. On two subsequent occasions the society executed other leases, giving further

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1904's GOOD SHOWING IN LEGAL RESERVE BUSINESS.

Policy Reserve (per Certificate New York Insurance \$4 397.988 Department, January 3rd, 1905.)

New Insurance Paid for in 1903, - New Insurance Paid for in 1904, -\$12,527,288 \$17,862,353 \$5,335,065

Gain in New Insurance Paid for,

\$6,797,601

Gain in Full Legal Reserve Business in Force (Paid for Basis) in 1904, Gain in Legal Reserve Membership in 1904, Gain in Premims on New Business in 1904. \$5,883 \$128,000 Decrease in Outstanding Death Claims, 1904, - \$119,296 Total Payments to Members and their Beneficiaries, \$61,000,000

Capable men, with or whithout experience, may secure the very best agency contracts. Address Agency Department.—
Industrial Agents, Address Provident Department, Mutua Reserve Building, 305, 307, 309 Broadway, New York.

space without extra charge. "The Equitable Society has paid out many thousands of dollars for additions and improvements. . . more than it has received, and has also incurred all expense for light, heat, water, elevator, janitors, watchmen, cleaning, &c. With this sort of a "jug-handled" lease, it is not surprising that the real estate pays the society only 1.58 per cent. on the whole building, while the stock of the Security Safe Deposit Company pays its owners 18 per cent. on itscapital valuation of \$200,000."

An improvement on the Boston lease by \$4,000 a year was feasible. So the Alexanders executed a lease to the Missouri Safe Deposit Company for part of the Equitable office building in St. Louis and later leased additional rooms without extra rent. The society received \$100 a year for premises which were worth many thousands of dollars a year. The rent was increased to \$300 a year for no apparent reason, "except possibly to give these gentlemen an opportunity, in case of a superficial inquiry, to say that the rent was increased 200 per cent." The society spent on the Safe Deposit premises about ten times as much as it received in rent, with the result that "the society has realized only 1.86" per cent. on it's valuation of this building (much less than the investment), while the tenant had its premises practically rent free, and received very large profits from the time of it organization until the stock of the Missouri Safe Deposit Company was sold to the society in the year 1902."

Among companies founded by H. B. Hyde was the Equitable Trust Company. The Trust Company in 1902 doubled its capital stock, the shareholders having the right to take the shares at the rate of \$150 per share. One high in office arranged that the Equitable should not take 1,670 shares to which it was entitled, but took them himself. In a year's time the Equitable Society bought 10,563 shares at \$500 per share, and no wonder; these have now depreciated in value to \$383, a loss of \$116 per share, while he who advised the Equitable not to buy these shares at \$150, bought them himself and made a profit of \$233 per share. The above transaction demonstrates that the officers of the Equitable Society "were not solicitous for the society's welfare, but active in promoting their own private interests."

Passing over various other companies formed for the benefit of the officials—as others do elsewhere—we come to the syndicate transactions of "James H. Hyde and associates." The principal associate was Mr. James W. Alexander, the president of the Equitable. This syndicate obtained an option of \$1,000,000 of Metropolitan Street Railway bonds at 94, and immediately sold them to the Equitable at 971, making a profit of \$30,000. In a similar transaction there was a profit of \$12,000 for the syndicate in connection with Philadelphia, Baltimore, and Washington 4 per cent. bonds. The purchase of these bonds by the Equitable "was referred to the president and vice-president with power": they decided that the society should buy their bonds, and the president and vice-president made their profit. Messrs. Alexander and Hyde made \$25,000, \$10,000, \$3,758, and so on out of various other similar transactions. "By simple addition it appears that the gentlemen and corporations associated in these transactions made the following profits":-

James H. Hyde, vice-president	\$63.731
J. W. Alexander, president	63,731
G. H. Squire, director	14,420
W. H. McIntyre, fourth vice-president	14,420
Other directors	11,438
Directors' companies	18,367
	200 21100
Total	\$186,107

These transactions obviously deserved large salaries. Mr. J. H. Hyde 'graduated from college in 1898 at the age of 22. In 1900 he drew a salary of \$30,000 also in 1901; in 1902 his salary was advanced to \$75,-000, and in 1903, at the age of 27, it was jumped to an even \$100,000. This final increase in salary was determined by a sub-committee of the executive, consisting of Messrs. Chauncey M. Depew and V. P. Snyder, who reported that they had "made a careful examination of the subject, and decide that in view of the greatly increased labour and responsibility upon the executive officers, the salaries of the president and vicepresident be increased \$25,000 per annum." dent Alexander did not ask for the increase, but had to have it because the vice-president could not receive more than the president. Mr. Hyde received from other companies, a further \$28,000 a year, making a total of \$128,000 a year, "although he has spent several months of each year in Europe," as others do. second and third vice-presidents received an annual salary of \$60,000 and \$30,000 respectively. The fourth vice-president, Mr. McIntyre, was especially favoured: his salary in 1900 was \$10,000; in 1902, \$20,000; in 1905, \$30,000. His director's fees from the Equitable amounted to \$4,480, and from affiliated companies to \$3.960.

There are 52 directors of the Equitable-or, rather, there were 52 until the recent resignations. Thirtysix directors were qualified by Hyde stock. "To

qualify a director Mr. Hyde assigned him five shares of stock, and immediately took a reassignment in blank, and an order that the dividends on that stock be paid to Mr. Hyde..... The director, therefore, has no beneficial interest in the stock which appears in his name..... The legal question presented here is for the lawyers and Courts to decide, but, in my judgment, says Superintendent Hendricks, this is not the kind of qualification contemplated in the charter. The practice is not at all novel or peculiar.

The Executive and Finance committees are both composed of exactly the same men, with the exception that Mr. J. H. Schiff is a member of the finance committee. He is the 'senior member of the firm of Kuhn, Loeb, and Co., which has sold to the Equitable Society, according to its reports, since January 1, 1900, \$47,522,000 of bonds and \$1,780,000 of stock. duties of the finance committee are perfunctory..... the same men as members of the finance committee approve their action as members of the executive committee."

This, in brief, is the report of the New York Superintendent of Insurance, which has been transmitted to the State Attorney-General for such action thereon as he may deem proper.

Commenting on the report, a leading London authority says:—Of necessity much is left out, including indications of the self-seeking of the officials at the expense of the society. With this record before us, the questions arise, What is the position of the Equitable, and the other two great American companies? must say that the legislation suggested by the Superintendent of the New York Insurance Department in regard to limiting the investing powers of an insurance company inspire little confidence.

The condition of the Equitable is convincing proof of the failure of legislation and of official control. Another recommendation of the Insurance Superintendent is "complete mutualisation, with the elimination of the stock, to be paid for at a price only commensurate with its dividends." This is said to be "the only sure measure of relief." The existence of share capital was rendered necessary by the laws of the State of New York at the time of the formation of the Equitable, so that legislation does not seem productive of much benefit. The benefits of mutualisation, however, are purely illusory. Thousands of policyholders scattered thoughout the world, and voting-if they vote at all-at the dictates of the agents of the society, cannot prevent the chief officials obtaining entire control and making profits for themselves at the expense of the company, if they are so disposed.

The New York Life, has laid itself open to minute criticism. In the Equitable, a partner in Kuhn, Loeb, and Co. was a member of the finance committee; his firm sold the Equitable securities to an enormous amount, and very large profits were made by certain of the directors of the Equitable from these sales. Mr. Perkins is a partner in J. P. Morgan and Co., and chairman of the finance committee of the New York Life. The parallel is too close to be healthy. When Mr. Perkins joined Messrs. Morgan and Co., President McCall announced that it was manifestly impossible for Mr. Perkins to retain his connection with the New York Life; but Mr. Perkins is still vice-president, and more responsible than ever before for the investments of the insurance company. He and Mr. McCall now consider it appropriate that this state of things should exist, provided that Mr. Perkins pays to the New York Life the direct profits which he personally makes out of the dealings between his firm and his company. Other people may think otherwise. If a quarrel like that of Messrs. Alexander and Hyde should arise between Messrs. McCall and Perkins—who knows what may happen?

The Equitable, according to latest advices, is practically reorganized, and under the general superintendency of Mr. Tarbot, one of the ablest and most active of the officials of the society, may escape with merely a black eye. Where on earth will the lightning strike next? Rumblings among policyholders are heard here and there.

THE ADVANCE IN PUBLIC EMOLUMENTS.

Never probably in the history of Parliaments wherever representative forms of government prevail, was there more unanimity than could be seen in our legislative halls at Ottawa on the 17th instant, when the Finance Minister placed before the House the cutand-dried resolutions providing for a general advance in salaries and sessional allowances to Ministers new and old, of whatever stripe, Senators, Members of Parliament, and the judges of all grades throughout the country, not forgetting \$7,000 for the Leader of the Opposition. Magnanimity could scarcely go further. There was to be sure a feeling prevalent throughout the land for years past, especially in our cities, that the judges were inadequately paid. The cost of living, to say nothing of social duties, has been far greater for some years past than what it was when the former emoluments were fixed, but the increase in the allowances to the rank and file of the House of Commons, was something for which the ordinary tax-payer or consumer of imported or other goods, was not quite prepared. The protracted length of the Sessions of late years had doubtless much to do in bringing about the advance, many of the Members, especially those engaged in professional pursuits, being often obliged to neglect their clients, patients, or other customers, or take "French leave" oftener than their political friends were inclined to relish. It is an open secret, however, that the great majority of the M.P.'s and the members of their households do not exhaust all their sessional or mileage allowances in travelling to and from Ottawa during the Session. The allowance of \$7,000 a year to the Leader of the Opposition may be described as the very height of good treatment, but there will be very few in all the Dominion who will grudge the cost. An active Opposition is one of the most useful parts of the machinery of government, and it is but fair to allow it a little share of the loaves and fishes. Hungry men do not, as a rule, act or listen or reason wisely, and reason must still be umpire. The salary of the Premier

is to be \$12,000 a year. The Members and Senators are to receive \$2,500 a year. Ex-Ministers of not less than five years standing receive half-pay. Of these there are now twelve, of which three belonged to the present regime. The chief justices in Ontario and in Quebec are to be advanced to \$8,000, judges in other Provinces, and lesser judges, practically in proportion.

Owing to a few errors in the drafting of the Bill, one correction shows that the salaries of the county judges of York (Ontario), Halifax (N.S.), Sydney (N.S.), St. John (N.B.), East Kootenay (B.C.), and Queen's (P. E.I.), be increased to \$3,500.

THE MERCHANTS BANK OF CANADA.

The Report of the Merchants Bank of Canada, given elsewhere, will be read with interest by many who had not an opportunity of reading the original official statement.

The strength of the Merchants Bank cannot be too strongly emphasized. Its immediately available assets amount to \$11,800,000 in excess of the deposits on demand, and are equal to over 90 per cent. of the deposits subject to notice. These available assets amount to 70 per cent. of the total amount of public deposits, which is far higher than the average proportion.

In the Acting General Manager, the Bank has a long experienced official who knows its affairs thoroughly, and who was trained in those methods and principles which give stability to a Bank, commend it to popular confidence and secure it the support of the mercantile community.

HATS.

With expansion the word throughout the country, it is not surprising to find hats taking first and highest place, the position they have helped honor on all occasions. To pay \$5 for a straw hat, which, at best, will not do service for more than couple of months, would be deemed the height of extravagance by many, yet when that quality which constitutes greater comfort is thus distinguished the sensible man of the present day does not place his limit below that figure.

Ideas are changing generally; that is, variety now plays a larger part in most all articles of wear, and the general conditions of the country tend rather to encourage than hinder this great aid to commercial expansion. Who would have paid \$5 for a straw hat twenty or thirty years ago? Very few. True, the Panama came along a few years ago, and lingers with us yet, but 'this not of this exclusive make we treat, but of the plain straw sailor. While these are sold as low as 25c retail in a coarse unbleached straw of imperfect plat, the make and finish of the highest priced of these displays a care which might well call for the sum exacted in their purchase.

In the sale of hats, felt, straw, etc., the pushing

United States makers are crossing lots and jumping fences in order to head off the English manufacturers who have so long held sway in Canada, and whose makes have held peaceable possession side by side with those of Canadian manufacturers. While opinion regarding the straw sailor, the style now generally worn, seems to favor the United States make, it is not so as regards felt hats. In the latter there seems to be more "staying qualities," the new appearance and absolute absence of wear being noticeable in the hat of English make long after its brother of U.S. build has begun to sidently refer to its experiences. As for shapes, variety in men's wear is now almost as great as that which distinguishes those surmounted with frills, feathers and flowers, and whether they be made in Canada, England', or the U.S., the blocks are practically alike.

To give an idea of the trade in hats; the exports from Great Britain for the year 1904 show a value of \$5,-904,325. Canada received from Great Britan in 1900 felt hats to the value of \$520,200; in 1901 they reached \$602,025; in 1902 the figures wen't back to \$493,475; in 1903 they showed but \$437,510, while last year they recovered again, the exports to Canada amounting to \$600,700. In straw hats Canada took from England in 1900 \$160,170; in 1901, \$177,945; in 1902, \$186,-640; in 1903, 151,950, and last year \$156,600, showing but a slight variation in the five years. In hats, caps and bonnets, Canada received from Great Britain in 1900, \$1,028,673, from the U.S. \$843,753; in 1901. from Great Britain, \$953,177, from the U.S., \$907.-926; in 1902, from Great Britain, \$919,784, from U.S., \$1,042,141; 1903, Great Britain, \$809,822, U.S., \$1,-212,219; and in 1904, from Great Britain, \$1,028,673. the U.S., \$1,246,171. In comparing these figures it must be remembered that duty is charged on about 85 per cent. from both countries and that the differential tariff favors England to the extent of 33 1-3 per cent.

THE GUARANTEE COMPANY OF NORTH AMERICA.

The above company has issued its 65th semi-annual statement, which is published on a later page in this issue. That business of this nature should have been successfully conducted for 321 years is of itself convincing evidence of sagacious management and of the business being based on sound principles. Mr. Edward Rawlings, president and managing director, has the credit of the remarkable success which has given the Guarantee Company of North America its eminence amongst institutions of this class. One secret of the success is, such care in drafting the Bonds of Suretyhip and in all contracts, as well as selecting those who have been bonded, that very few cases of litigation have occurred, so that the funds have not been dissipated by legal expenses nor the good reputation of the company affected by injurious disputes with employers.

The business is strictly confined to issuing Bonds of Suretyship for employes of the Government, banking, railway, commercial and financial corporations.

How great are the services of such a company may be judged by no less than \$1,839,279 having been paid and provided for claims since organization. The total amount of current obligations under Bonds in force at date 30th June last was \$61,447,849.

We invite attention to the statement which shows how well equipped financially this company is for meeting its obligations.

THE SUCCESSFUL MERCHANT.

Under the above heading the July issue of the Bankers' Magazine of New York publishes an installment of a series of essays under the general caption "A practical Treatise on Banking and Commerce" from the pen of Mr. George Hague, for many years general manager of the Merchants Bank of Canada in Montreal, where he still resides. We avail ourselves of some extracts from the latest essay.

It is essential to the success of a banker, that the mercantile customers with whom he deals shall be on the whole successful men; otherwise they will cause him loss and embarrassment, even though he holds what is called security. It is equally essential to a merchant that his customers shall also be successful. If they are not, their failure will result in even a larger proportion of loss, seeing that generally the merchant gives credit without security at all. The losses of both banker and merchant may be, and, indeed, not seldom have been, serious enough to bring both into embarrassment; in fact, they continually act and re-act on each other. The study of the causes of success and failure is therefore one that practically comes home to both.

Let us first consider the conditions and causes of succcss. When a person enters upon any line of commercial business, as distinct from mere speculation, he will find that the first element of success is knowledge of goods: that is, what goods are, where they are to be bought to advantage, what is the right time to buy them and how to place them to advantage. Mr. Hague points out that the difference between the merchant and the speculator is that the merchant handles the goods he deals in, and therefore requires to be a judge of their quality and suitability; while the speculator rarely handles the merchandise in which he speculates, and could not tell good cotton or grain from bad. His business is simply to watch the markets, and to buy or sell on change. For his operations he needs neither a warehouse nor stock.

As he progresses he will discover that the second element of success is knowledge of men; that is, whom to employ, what to give them to do, to whom to give credit and whom to avoid. The first is to be acquired only in the warehouse, the second can be learned best in the office, or "on the road." When, with these two. is combined a reasonable capital, together with common sense, enterprise and integrity, success may be said to be not problematical but reasonably certain.

A young man who enters a mercantile warehouse, will be employed for some time in learning how to handle the goods dealt in; how to sort and arrange them for sale, how to receive and dispatch them with expedition, and generally to become so familiar with the stock as to know where any particular article is to be found and how much of it there is in the warehouse. While doing this, the head of the business will have opportunities of judging the young man's capacity, intelligence and character: also whether he is more likely to be useful in the warehouse or in the office. A young man whose mind is in the business will desire to find out not only how much goods sell for, but how much they cost; also where goods are bought and from whom. goods he handles are not bought strictly from manufacturers, then he will find out who did manufacture them, and where. An intelligent warehouse clerk will try to gather information from young men not in the same house, and will, at times, be able to communicate to his principals something to their advantage. The are, of course, other elements of success in a junior, such as civility, readiness to assist, quickness to obey orders, punctuality in attendance. A good junior will alse avoid what mars the usefulness of many a clever employee, viz., an impatience of work, and eagerness to rush away at the earliest moment when work appears to be finished.

Supposing that a young employee has proved himself capable so far, the next step will be to trust him with the responsibility of selling. Here is knowledge of goods comes into play. For many of the customers of a wholesale house have only a vague idea of what they want, and expect to be told what goods are in the market; to be shown them and have their merits pointed out by one who knows and can describe them accurately. If, for example, the warehouse is that of a dry-goods merchant, the salesman will have some knowledge of the person he is speaking to, where he comes from, and what is the nature of his business. It would be absurd to show the store-keeper of a backwoods village the goods suitable for a leading town or city store. The seller must know both his goods and his men. If the young clerk performs the duty of a seller satisfactorily, in the warehouse, he has taken another step towards ultimate success. Mr. Hague points out it is sometimes supposed that to be able to sell goods successfully, an employee must not be too scrupulous; must, in fact, be willing to tell lies about them. But quite apart from the immorality of this, experience demonstrates that to deceive customers is not to the seller's advantage. The deceived buyer will avoid the warehouse in which he has been deceived. Even if he does not go so far as this, he will certainly make a complaint. If he has been deceived by an employee, he will complain to the principal, and the employee will suffer. If he has been deceived by the principal himself, he will probably be more outspoken. In either case he will want redress. said of the late A. T. Stewart, whose retail store used to be one of the wonders of New York, that one element of his success was this, "He always turned the rotten side of the melon up"; a very homely phrase, but highly expressive, as indicating that, if there were anything defective about his goods, he never concealed it. thus came about that people had implicit confidence in Stewart's goods and consequently flocked to his store

to buy them. There are manufacturing firms in England that have built up a reputation by the invariable rule of never stamping their name on an inferior article. They have found the advantage of this in the fact that the name came to have a distinct mercantile value.

It may not be possible in a large establishment for every salesman to ascertain what is the net cost of the goods he is handling, and to a majority of those engaged in selling, a principal would scarcely think it prudent to give such information. But as a salesman grows in experience he will be sure to exercise himself in this direction. And it is desirable he should; for in the case of salesmen and travellers of experience, they may sometimes be allowed discretion in the selling price of goods. It would obviously be of advantage to a salesman, in using this liberty, to know what things cost, so as to ensure that no mistake was made in reducing the price unreasonably.

A successful salesman or traveller will exercise a good deal of tact in dealing with the peculiarities of customers and a large amount of patience and perseverance Experience shows that a stubborn "no" may be changed into a complacent "yes" by quiet and intelli-Above all things he will be civil; gent persistence. ready to anticipate a customer's wishes, ready also with suggestions as to what would be satisfactory in case the party does not see the article he wants. But it is a mistake for a salesman to push off undesirable goods on a customer by brag and volubility. The customer who has been over-reached in this way will avoid the place in future. . . The responsibility of a traveller is, of course, much more than that of a salesman in the warehouse. He needs much more tact, more knowledge of human nature, more patience, more perseverance. And, it needs to be added, he will need to be more watchful of his own conduct. Living in hotels, he will be in the way of temptation that does not meet those whose duties are at home.

Among the many travellers' tales going the rounds is one concerning a lot of goods which one of the heads of a large wholesale house, himself a man of what might be termed ripe experience, had bought through an uncommonly clever manufacturers' agent. These goods had repeatedly been offered to customers visiting the house as well as by chosen travellers, but all in vain. They remained on hand. One of the best salesmen of the house-who had been absent for some time-was asked by his long time employer to tackle them. "Here, John," said he, "you ought to be able to sell those goods." John said he'd try, and the merchant felt satisfied at last that the stuff was as good as sold. Every morning on entering the warehouse he cast an eye at the corner where the goods had been placed. Day after day there they stood. After a couple of weeks, when John was ready to take to the road again, his employer called him, and inquired what were the prospects for a sale. John was ready with the reply: - "Mr. X," said he, 'the only one that could sell those goods is the man that sold them to you."

branch of the Bank of Toronto has been opened at Winnipeg.

WOOL.

The fourth series of the London wool auction sales closed on the 14th instant. The closing tone was generally firm but prices were below the best on account of the slackened American competition. The attendance throughout was large and competition was brisk. Americans purchased suitable Australasian and River Plate cross-breds, besides considerable home grown wool, thus establishing a higher range of available supplies. Coarser grades were readily bought at 1/2d to 1d advance, but the finer grades scarcely advanced 1/2d. grades were easier, owing to a falling off in the American demand. Good combing merinos advanced 5 per cent. and other grades about 21/2. During the series 125,000 bales were available of which 68,000 were sold to home buyers, 39,000 to the Continent, 7,000 to Americans and 11,000 were held over for the fifth series .- Neither the clothing nor the carpet wool market has been productive of any notable developments during the current week, although in both the tendency has been toward firmer values. Carpet wools continue to advance abroad, and European manufacturers are not hesitating to supply themselves notwithstanding the high rates they are called upon to pay. U.S. manufacturers, on the other hand, have, owing to the high tariff duty now levyable on almost all carpet wools, to pay figures which the present price of goods does not warrant. Of course the question at once suggests itself; why don't manufacturers advance the price of goods? The demand for carpets has not been so good as it might have been, and no one has ventured to take a stand in the way of demanding higher prices. No relief is in sight. The continued inactivity has had little if any, effect upon foreign markets. The world's supply is evidently barely sufficient to meet all demands, and wool growers are able to find markets for their product in Europe, the demand being augmented by the abnormal call from Russia. Conditions in that country have undergone no change of late. The perfecting of arrangements for no'ding the peace conference and the brighter prospects for peace have not influenced the wool situation in any way. It is pointed out that even were the Russian Government to cancel its contracts for army supplies. Russian manufacturers would at once turn their plant on to civil business, the latter having been neglected for many months. Domestic buyers are outbidding export buyers in most sections of the country, so that America will not get her usual share of Russian wool this year. The China wool situation remains unchanged, but the feeling grows that things will become active before next month. The total quantity of carpet wool in bond in this country indicates how difficult it has been to do business with consumers. No large sales of either China or Russian wool have been reported this week says a New York letter but the demand for skin wool continues. The Scotch wools are to be somewhat dearer than the American manufacturer cares to pay. The Liverpool sales of East India wool opened on Tuesday; the offering is heavier than usual, and prices may not advance. Comparatively little new home wool has yet found its way

Comparatively little new home wool has yet found its way to this market, and business is consequently of small volume. During the week, however, manufacturers have displayed active interests and in several instances sales of mederate parcels have been effected. Prices have tended upward. The vague fears that were entertained previous to the London sales regarding the stability of the general wool situation have given place to confidence all around, with the resu't that mills are no longer holding aloof. It is true that, locally at least, no heavy contracts have been put through during the week; buying is still conservative. Boston expects to see heavy buying shortly, although there, also manufacturers have been operating conservatively. Until the goods season is fully opened mills may not lay in big stocks. By another week the season will be in full swing; indeed, a good many lines have been shown more or 'ess privately.

Much interest is shown in Texas wools. Numerous samples have been forwarded, and the indications are that a satisfac-

tory business will be put through ere long. The wools are in good condition and the prices make them attractive to buyers. A pretty large proportion of the clip was bought on the spot but New York will be the selling center of most of the wool grown in Texas. Fleeces are in fairly good demand, especially % and ½ blood. Territories are quiet, but prices kept strong. Pulled wool is still in short supply; anything about B super finds a ready market at 56 to 58c, while finer grades are also wanted.

The Boston wool market is still very strong, and buying has been done steadily at Liverpool prices. Dealers are optimistic, and they look for a continuation of present values, with a possibility of even higher. Spot woo's, both foreign and domestic, are in constant demand, manufacturers having been active on the market. Australian merinos have developed a firmer tendency. The London auctions have maintained the opening advances, and competition has been spirited among the English and German buyers who have this time ruled the market. The shipments of wool from Boston to date from December 29, 1904, are 130,275,186 pounds against 109,633 347 pounds at the same time last year. The receipts to date are 190,507,655 pounds, against 318,981 870 pounds for the same period last year.

LINEN.

The Flax Supply Association of Belfast has published replies received from 72 correspondents in the different counties of Ulster and two from each of the other three provinces in Ireland, as to the state of the growing flax crop. The area sown with flax seed this year is estimated at 44,770 acres, an increase of 743 acres on that of 1904. Of the different counties represented, Down is the most hopeful of an increase in the yield of flax fibre. In several districts where it formerly occupied a prominent place in the agriculture of the tenant tarmers flax-growing has practically died out. As to price, America is loth to believe says a New York letter, that linen manufacturers can hope to get more for their goods in the face of the past dull season, and the merchant who visits this market would find not the slightest difficulty in securing goods at old rates. It is questionable if any stock goods have been unequivocally advanced here, nor is an advance likely to be strictly enforced for some little time. Houses here are quite prepored to business on the old basis for goods bought at the old rates. But when it comes to sending over orders to have new goods manufactured importers will probably discover that their manufacturers have determined to demand a figure more commensurate with the cost of producing the goods. Since our last report, in which it was stated that certain heavy orders for new merchandise had been turned down at the old rates, other importers have been forced to take similar action. One large house has been notified that no more goods can be manufactured on the basis hitherto prevailing, although stocks on hand may be so'd or not at the holders' discretion on the old terms. Manufacturers declare that they have been reluctantly compelled to take this stand-reluctantly because they would be every glad to accept new business to keep their looms going. There can be little doubt that linen manufacturers are awkwardly situated at present; the only remedy seems to be higher prices. Mail advices from Dundee state that the common class of linens have been in somewhat better demand but finer goods do not show appreciable improvement. "The amount of idle machinery does not decrease" says one authority. "Belfast is in rather better shape with regard to orders booked but much of the product will yield an extremely narrow margin of profit. if indeed the balance is not in some instances on the wrong side." The general situation would indicate that local buyers ought to come in and replenish before the upward movement makes more progress, as it is practically certain to do before many weeks pass. The reports respecting the flax crop continue to be vague and unsatisfactory.

RAILWAY TIES.

A successful substitute for wooden railroad ties has not yet been introduced, and as a result the procuring of sufficient tumber is each year becoming a more serious problem in portions of the U.S. The railroads of that country require 620,000,000 wooden cross-ties, and every year 100,000,000 new ties must be cut. This strips annually 200 000 acres of perfeetly wooded ground; it actually scars many times that area. With the tremendous demands of the paper-makers, the mining engineers, the builders and a thousand more users of wood, it is no wonder that the railroads are forced to go farther and farther away from their lines to get their ties. In vain have they tried to substitute metal. To-day the great Pennsylvan'a system is forced to go to Virginia, West Virgima and Kentucky for white oak, and the southern supply of yellow pine is in hailing distance of practical exhaustion. As a consequence of these conditions which promise to become worse rather than better many large railroads are experimenting with the planting of trees to supp'y their own ties. Sometimes the trees are set along the right of way, but in the more important instances, on other land owned by the railroad or purchased especially for the purpose. Some of the roads, the Pennsylvania for instance, is going into this work with a careful application of intelligent methods of forest management. In the middle west and south roads like the Illmois Central, the Michigan Central and the "Big Four" are setting out catalpa trees which do fair'y well in the right soil. The Pennsylvania after varied trials, has found the yel'ow locusts to be the best wood, more enduring even than the white oak. A white oak tie will last about ten years and then goes out of use on account of the rail cutting into it, rather than disintegration. By the end of the year the Pennsylvania will have more than 100,000,000 locust trees set out over some 2500 acres. A wonderful sight these plantations must be in the June blossoming time, and an excellent lesson to the community in the necessity for decent care in lumbering and forest management. But this single road will eat up the annual cutting from 39 000,000 trees, a fact that shows striking'y the absolute necessity for larger provisions for reforestation than these useful experiments of individual corporations.

PIE.

Lovers of pie wil rejoice to learn that a new era has set in for its unlimitied production through a machine invented by a Philadelphian. The machine has been installed in a bakery in that city, and is, according to a report, now grinding out a steady stream of pres of all kinds. With the machine an operator can produce thousands of pies where he formerly turned out hundreds. Not only will this serve to cheapen production benefiting the consumer by making it possible to use better mater a.s, but, as most of the work is mechanical. creanliness and uniformity are assured. The pie machine is long and narrow being about 10 feet by 20 inches. One man and three boys constitute the operating force turning out 16 to 18 finished pies a minute. An electric motor furnishes the power, whie a gas jet keeps the forming dies warm. Suspended over the machine is a tank, which holds a sufficient amount of filling for 400 pies. An agitator revolves within and keeps the fruit from packing at the outlet.

After "paste" for crusts has been properly mixed it is weighed and cut into proper sized pieces by a dough divider. A tray full of lumps of dough for bottom crusts is placed at one end of the machine and another tray containing lumps for top crusts at the other end. At the rear is a stack of plates automatically fed by a ratchet. A magnetized arm swings around, picks up a plate, and places on a die made to receive it. A piece of dough is placed on the plate and the next movement brings it under a die which forms the lower next. Then the fruit is deposited from the tank and the

plate moves forward. By this time another lump of dough has been flattened out and stamped with an initial, such as "Le" for iemon, while an automatic bellows blows a puff of flour over the dough to keep it from sticking. The next movement brings the filled pie and this upper crust together an operator being stationed there to adjust the top cover if necessary. Then the covered pie comes under the edging die, which cuts off all scraps, and the pie passes forward on an apron which leads to the oven. One motion succeeds another with such regularity that the finished pie is passing to the oven almost before one can grasp the idea of the machine. With no fuss and little noise the empty plate starts at one end and passes off the other end of the machine, a finished pie ready for baking, in less than four seconds.

COAL.

In the anthracite trade the special feature is the continuance of an over-supp'y of the small sizes of coal, and the fact thereof is apparent to every traveller over the line of any of the great anthracite companies. The worst feature of this phase of the situation according to a Pittsburg report, lies in the fact that with the stocking places nearly all devoted to the storage of small coal, it will not be possible to put in reserve stocks of the domestic sizes during the time when this can be most advantageously done—the summer months. Referring to demand for bituminous coal. it can be said that all the basic principles favor a good season. There are indieations of a sharp revival in iron and steel manufacture. June always marks a low point in the iron trade, considering the industry as a whole, but the summer and early fall just as certainly mark a period of revival. While crop reports continue to be somewhat mixed in their tenor and possibly a little confusing to the average reader, the general tone is good and the railway business will undoubtedly have a highly prosperous fall and winter season. With the locomotives constituting the best customers of the coal trade, this means much for the fuel industry. The disturbances abroad seem to result beneficially for products of rarm and factory, and prices will average good. The prosperity, after all means as much if not more to the coal trade than winter wheat conditions, for while coal consumption may be increased 10 per cent. under stress of weather it increases fully twice as much when the manufacturing and transportation demand is good, and in that event the public, the great bulk of consumers, are also in position to increase their requirements.

NEWLY INCORPORATED.

The Guelph Stove Company, Ltd., capital \$200,000.—The Stering Bros., Ltd., London, boots and shoe manufacturers, capital \$125 000 .- The Sentinel Publishing Co., Ltd., Toronto, capital \$25,000 .- The Toronto Sand, Lime, Brick Company, Ltd., with a capital of \$40,000 will carry on what is practically a new industry there manufacturing bricks from sand and lime, a process patented by George Pepper ten or twelve years ago.-Other companies are the Beaver Mica and Mining Company, Ltd., Sundridge \$50,000 .- The Building and Securities Co., Ltd., Sarnia, \$50,000.-United Capital, Ltd., Toronto, \$40 000.—H. P. Lang Co. Ltd., furniture, \$40 000. -- Uoncretes, Ltd. Toronto, \$40,000.—The Preston Progress Printing Co., Ltd., Preston, \$20,000 .- The Alline Photocycle Co. of Toronto. Ltd., \$15,000. - Licenses have been issued to the Dominion Textile Co., Ltd., and the Drummond Mines. Ltd.-The Electric Advertising Co., Ltd., will increase their capital to \$100 000; and W. J. Gage and Co. theirs to \$400,-000. The Perth E'ectric Light Co., Ltd., have surrendered their charter, and the licenses have been revoked of the John J. Keller and Co., (incorporated); Ontario Gold Concessions. Ltd. and Anglo-Canadian Gold Estates, Ltd.

CLINTON ONT.

Hurou county produces enormous herds of stock. It is one of four counties in Ontario, Essex, Kent and Simcoe being the others, which produce and sell more than a million dollars' worth of swine each. In 1903 \$470,000 worth of horses were sent out. But the large figures are needed for catte. In that same year \$1729.000 worth of cattle were shipped. The average value per head was \$42.59. In Middlesex it was \$40.60 and in Wellington \$48.72. The average for the Province was \$35.93. It is believed that stock generally is as free from disease this year as ever before.—The apple yield promises to be small and much below the normal of good The explanation is wanting but the fact is visible Of the root crops nothing but good is spoken. The same is true, whether of potatoes or the other roots raised for stock. The effect of a long rainy season on potatoes would not be good, but not the slightest harm has been done as yet.-Hogs are in good quantity this season, and going at six cents as brought in by the farmer or bought by the drover. Few cattle are moving. There was a boom on prices for feeding cattle last spring, which stockmen do not yet understand. One of the local conditions given is that there were not enough feeders for all the pasture land of Huron; buyers got the impression they were going to be left out, and paid prices in Toronto quite unwarranted for their feeders. Consequently there are great aroves of cattle in the county being held for a rise in the market .- Eggs are fetching fourteen cents. regard that as inflated beyond what can be had in England but the reduced supply and increased local demand make competition among buyers quite keen. Fourteen years ago before the adverse McKinley bill was passed, the man who would be egg king of Canada forced prices up to ten and eleven cents. They dropped to eight cents in the next few years. Present prices speak for themselves.

JUTE.

The forecast of the jute crop by the India Government was made public some days ago. Cable advices were received saying that the acreage was placed at 3,161,000, against 2,850,000 acres last year; the yield was estimated at 871/2 per cent. indicating a crop of about 8 250,000 bales, against 7,200,000 bales last year. The market was reported unchanged and steady; spot shipment United Kingdom was quoted at 41/2c, September shipment at 3.80c., October at 3.60c, and November at 3.371/2c. A firm market was reported for Manila hemp. Cable advices from Manila reported that up to the equivaient of 8 11-16c was paid for fair current. In New York it was understood that additional sales could be made at 8%, with sellers holding for 8%c. Sisal hemp was firmer, with small sales of supplies on the spot reported at 7c. changed and steady markets were reported for istle and New Zealand hemp.

As predicted, the publication of the official forecast of the Ind an jute crop has had the effect of hardening both jute and bur aps, although on this side heavy goods while five points higher than a week ago, are still below the importing cost by about fifteen points. The forecast of \$,250 000 bales was lass than was generally expected, and Ca'cutta sepculators are, it is reported somewhat descomfited. Cables state that the market has become very unsettled and values have not yet reached a settled level. Sellers of jute are holding out for an advance, which buyers, in view of the large crop forcasted. do not care to pay. Goods are cabled firmer for shipment up to September, but the uncertain conditions which prevail for the moment have militated against the consummation of extensive business. Dundee jute is very strong; yet goods do not show any advance.—New York market: The bur'ap situation is unsatisfactory, a'though things are gradually righting themselves. Notwithstanding the tact that the shipments of goods to this market for the first five months of

this season show no increase over the corresponding period last year values have lagged behind here, particularly on heavy weights. A lull in the demand some time ago led to the accumuation of more or less stocks in this market, and since then the prices current here have been consistently below the importing cost. The local demand for burlap has not been heavy and the market has been sluggish but the surp'us supplies are gradually being absorbed. To-day heavy weights are decided firmer. Spot Calcuttas are quoted to-day at 4.80c for 101/2-ounce, and it would require only a very moderate demand to send the market up at least another five points. The cost to import these goods to-day is about 4.95c; for late shipment, of course, quotations are a good few points easier. The lightweight situation is more satisfactory, the local quotations being on a parity with those current in the primary markets. For eight-ounce cloth the quotation is 3.85c which is the importing cost; there has been no appreciable change during the week. Dundee goods are about 41/2c and 55%c; the demand has not been keen during the week.

BAY OF QUINTE NOTES.

On Monday the street cars in Kingston were put in operation by the city authorities. Lake Ontario park is to be reopened as a pleasure resort. Not a car had been running in Kingston since March 4.—As a result of the recent heavy rains farmers in this section have lost much of their hay crop. In Deseronto, merchants half-holiday Wednesday afternoons barbers half-holiday Thursday afternoons .- An immense number of logs, affoat in the Trent River the property of The Rathbun Company, is now arriving at the boom above Trenton on their way to Deseronto, where they will go in rafts by Bay of Quinte. In the many mills and factories of Deseronto every foot of it will be manufactured into lumber, ties, shingles, lath' etc. A portion of the drive was run via the Otonabee River, Rice Lake and the Trent River while the remainder came from the pineries of the Marmora district by way of Crow River. The Stanhope logs were boomy near Hastings last fall and formed a union in Crow Day with the Marmora logs.

The Crown Bank of Canada, has opened a branch at Odessa, with R. G. H. Travers as manager.—Telephone rates in Kingston are to be raised \$5 per annum on September 1, when the new metallic circuit will be installed,—William Grass has purchased A. G. Smith's business on John Street Napanee.—Work is progressing very favorably on the new canning factory building in Napanee. The corn shed is completed. The walls of the store house which are built of coment blocks, were also finished a short time ago, and the work of putting on the roof is nearly completed. A cement floor is laid in the last mentioned building. Several lots of machinery and the boilers are on the way to Napanee, and will be put into position upon arrival.—The water works by law has been carried at Gananoque.

Results of the analysis of maple sugar and syrup, made by the Chief Analyst of the In'and Revenue Department are announced. One collection was obtained previous to the maple sugar season in the spring, the other after the product of the season had been placed on the market. In the first collection only 24.3 per cent. of the samples were found to be genuine. Analysis of the subsequent lot revaled a great improvement 63.4 being found to be genuine. Following are the official figures:—

	Genuine.	Doubtful.	Adult'ated.	Tot'l
Syrups	17	4	76	97
Sugars	12	2	8	22
Syrups	44	2	29	75
Sugars	15	0	3	18
	Tellion of	Marie Marie	-	-
Totals	88	8	116	212

COD-LIVER OIL.

With the end of the Norwegian cod fishing and the result showing a catch of forty-five million fish yielding a record production of 41,900 hectoliters of codliver oil, the confidence of buyers is naturally in a decidedly advantageous basis for covering their wants for the next consuming season. An instance is related, however, which would indicate that the views of primary holders are not so flexible as the situation might seem to offer justification for. A firm bid was made for one thousand barrels of a leading brand for delivery during the period of November of this year to February of next year. Sixteen dollars per barrel, f.o.b.. Norway, had been tentatively named as the basis for the transaction, but the prospective buyer believed this could be shaded on a cabled bid, but the holder in Norway in reply quoted eighteen dollars, taking his firm stand principally on the lateness of the required delivery. So far as can be learned, sixteen dollars is as low as has been named for shipment of this season's oil of standard quality and business is reported at this price this week. As the fishing season advanced with such tavorable progress, buyers were satisfied to await the developments of the end of the catch. Little doubt was entertained that at least fifteen dollars would be a probable basis by the end of June, but it has been pointed out by local agents for Norwegian refiners that if the fishing results in a yield that is inclined to warrant anything below a fifteen-dollar basis for refined oil the soapmakers and other evonsumers of Europe would be attracted to the crude oil for the stearine and buy in sufficiently large quantities to occasion a material advance in refined oil.

It may be of interest to note in this connection, says the Oil, Paint and Drug Reporter, the relation between the catch of fish, the yield of oil and the value in Norway for the latter at the end of the fishing season during the last twelve years, as follow:—

		Oil.	Quotations.
	Fish.	(Hecto-	(F. o. b.
Year.	(Millions.)	liters.)	Norway.)
1905	45	41,900	\$16
1904	50	17,500	40
1903	48	2800	120
1902	45	22,500	35
1901	40	35,100	14
1900	39	33,100	18
1899	38	35,500	13.50
1898	42	26,600	. 18
	62	35,600	15
1897	52	24 000	40
1896	66	19,500	39
1895	65	25,000	21
1894			of parents to

To some readers there may seem a wide discrepancy in the extent of the catch of fish and the yie'd of oil in the foregoing table. It is the quality of the liver that makes the quantity of oil. During 1903, when the catch aggregated forty-eight million fish and the yield of oil was only 2,800 hectoliter ten barrels of livers were required to produce one barrel of medicinal oil, and last year the requisite for a barrel of oil was five barrels of livers. This year three barrels of livers will suffice for a barrel of oil. The fourteen-dollar level reached in 1901 was logical upon the large extent of the yield of oil for that, as well as for the four previous years, and when the light productions of 1903 and 1904 are con-The reduction in value aggregated but three per cent., and on such a slight margin quinine is not materially affected nor is it likely to be upon this influence. The unit at the sale was 5.80 Dutch cents, against six Dutch cents at the June auction. This is the second occasion this year that the bark sidered the current basis of sixteen dol'ars appears to be favorable to buyers' interests. The yield of 41,900 hectoliters will produce 35 000 barre's of crude oil, from which amount there will be 30.000 barrels of refined oil for export. This is at least five thousand in excess of the average consumption.

CINCHONA BARK.—The decline in chincona bark at the last Amsterdam sale was logical upon the heavy extent of the offerings, aggregating 11,509 packages, containing an estimated quantity of more than two million ounces of quinine. unit has fallen below six Dutch cents, the other being at the May sale, when 5.95 Dutch cents was realized. The theory that the principal operators at the Amsterdam auction had combined to keep the bark value from declining below six Dutch cents now loses much of its force.

PARIS GREEN HIGHER .- The feature of interest in paris green in this market has been a further sharp advance in prices when, on Thursday last, manufacturers announced that quotations have been raised two cents to sixteen cents per pound for supplies in bulk, sixteen and one-half cents for one hundred to one hundred and seventy pound kegs, and for supplies in two and five pound packages seventeen and onehalf cents, all these prices being for five tons and over, less the usual discounts. The pegging up of prices by the manutacturers, who entered into an agreement to uphold prices at the opening of the year, started early in January. when quotations were advanced from eleven and one-half to twelve cents per pound, followed by a further advance of two cents to fourteen cents at the close of June, and culminated with this last advance of two cents to sixteen cents per pound for supplies of five tons and over in bulk, showing a net gain in prices since the opening of the year of tour and one-half cents per

There are various reasons given by the manufacturers for sequently it was found a mutual agreement by the makers been very narrow, particularly during the past year, and conthe margin of profit in the manufacturing of paris green has naming higher prices. In the first place the latter claim that was necessary in order to establish a uniform selling price and to assure dealers and distributors a fair profit. The market for the crude materials has not advanced and the last two advances in prices for paris green, as announced by the manufacturers, were due to the very light available supply and the unexpected large accumulation of orders calling for prompt shipments to sections of the cotton belt, particularly in Texas and Louisiana where recent rains have aided the increase of cofton pests, which are causing havor to the cotton crop, while for other sections the consumption has been large by reason of damage being done by various bugs and worms. It is claimed that as the manufacturers have only moderate stocks on hand and as usual their plants are idle during the period of hot weather, they have taken advantage of the situation and boosted prices.

CAPE COLONY INDUSTRIES.

The Trade and Commerce Department has received a copy of the report of a select committee of Cape Colony, appointed to to inquire into the condition of industries. The committee finds that the tariff of the customs union, hasti'y adopted after the Bloemfontein conference has seriously injured if not destroyed, several Cape Colony industries. The committee recommends in a number of cases that specific duties be imposed in addition to existing ad valorem duties. New duties recommended among others are as follows: Furniture. increase from 71/2 per cent. to 25 per cent. ad valorem and raw material as low a rate as possible: confectionery and jams in addition to present duty. 2 cents per pound: flour and wheat, present duty of 2s. per 100 pounds on flour and 1s. per 100 lbs. on wheat, an additional protection of 2s. on the former and 1s. on the latter; printing, stationery, etc. raw material imported free and duty 33 1-3 per cent. on all printed mafter imparted excepting literary matter; feather industries. duty on all leather goods raised from 71/2 to 25 per cent. and special rates on boots and shoes; carts and waggons some relief should be given owing to competition of shop-made American vehicles.

BRITISH FIRE COMPANIES' SHARES.

Prices of shares of the principal British insurance companies are almost without exception much higher than last year. A few examples are chosen from those operating in Canada, the latest figures to hand being as follow:—

Alliance	121/4	te	123/4	
Atlas	6	66	61/2	
Commercial Union	76	66	771/2	
Guardian	101/4	66	103/4	
Liverpool and London and Globe	44	66		
London	57	66	581/2	
North British and Mercantile	39	66	40	
Northern	76	66	78	
Pelican and Brit. Empire	31/4	66	31/2	
Phoenix	36	66	37	
Royal	491/2	66	501/2	
Scottish Union and National (A)	31/2	66	33/4	
Sun	113/4	66	121/4	

The Commercial Union's quotations advanced from 57 to 76 per share during the last twelve months. The amounts subscribed and amounts paid up—the latter of which is in some cases but a small fraction—must be consulted to determine the quotations. For example, the Alliance (new) which is 20 per share and only 2½ paid up would appear to be in a hopeless state, which, of course, is not the case. The amalgamated company paid dividends of 10 shillings per share last year—and the Canadian business surely must improve.

JAPANESE ECONOMY.

The Japan correspondent of the British Trade Journal at Tokyo gives a glimpse of the economy, which verges on parsimony, of the War Department of Japan. He says: "The worn-out socks, stockings and other hosiery used by the troops in Manchuria are being sent back to Japan to be remade into knitting yarns. These are then given out to hosiery manufacturers, and re-knitted by machinery into underwear which is re-shipped to the seat of war. There is a change in the demand for hosiery and knitting yarns in Japan which our spinners shou'd be prepared to meet The Military and Naval Departments at Tokyo have recently given out very large orders for knitting yarns of a low and cheap quality, placed mainly on the Continent: and instead of the Government buying knitted goods from hosiery manufacturers, as they did during the China-Japan War of 1894-5, they have adopted the system of distributing yarn among the hosiery makers, paying them wages only for the work done within certain periods. The hosiery makers of course, charge for the machines they use for the Government work, but the yarns are now entirely supplied by the Governmnt. All the hosiery factories of the country have been thus put to work, and almost all the knitting machines in these factories have been working to the utmost of their capacity during the last six months. What is the quantity of the material ordered and consumed in this manner so far is not easy to ascertain, but one authority estimates the present stock of yarn in the Government warehouses to be not less than 2,500 000 lb.. various foreign firms holding 600,000 lb."

GATHERING THE CROPS.

It is semi-officially reported that thirty thousand harvesters will be needed in the Canadian West this year. An official of a leading railway company, discussing the situation some days ago. stated that prices on the who'e would be good. The war in the Far East had prevented the peasants from putting in their crop. and Russia would not have an average crop certainly not for export. The United States would have an average crop. but in the republic to the south, he pointed

out, the new acreage had not increased in proportion to the population, and this would limit the volume of wheat for export from that country. Another feature of the development was the live stock trade of southern Alberta. The cattle had had a good winter; the grass was good, and there has been an absence of flies which had worried the animals and affected their condition. "We ought to," said this official "take out of the cattle range country about 50,000 head for Toronto, Montreal and the European markets. In addition to this, from 10,000 to 15,000 on the hoof or in the carcase would be shipped to British Columbia and the Yukon. The sheep industry, too. has grown very rapidly, and with mutton and wool prices high, the Canadian rancher and the country generally will benefit as a result." Dealing with the question of immigration, he expressed his gratification that the new arrivals were the best type of rural American and British people, intelligent people of strong physique, who could make their way in the new country. The foreign element, too, was of a very satisfactory type.

THE UNITED STATES FIDELITY AND GUARANTY SEVERELY CRITICIZED.

The Chronicle (of New York) says:-

The United States Fidelity and Guaranty Company of Baltimore was roundly scored in the United States District Court at Newark, N. J. several days ago, by the attorney for the Tidewater Steel Company which is suing to recover \$14,000 under a bond, for breach of contract, in which the Perth Amboy Shipbuilding and Engineering Company is co-defendant. "The defendant surety corporation" said the lawyer, in the course of his remarks, "is using all the technicalities of the law their lawyers can muster to save their \$30,000 due in this instance. They simply want to hold on to that \$30,000. I dare them to go into a court of equity and fight it out there. If they do that, I will waive all objection. All they want here is to save their \$30,000."

t is unfortunate for this company that it always seems to be in trouble with some one its agents, the public or insurance commissioners. There certainly must be a very pugnacous element in its management.

_Our correspondent at Teeswater, Ont., writes:-Messrs. Gillies and Co., private bankers here for many years, have transferred their business to The Sovereign Bank of Canada, and that institution has now an agency here. We have now consequently two chartered banks, the Bank of Hamilton and the Sovereign. The Sovereign has also opened an agency in Formosa a point equally distant between this and Walkerton, the county town, which is 16 miles distant from this place. James Gallagher, the late manager for Gillies and Co., well and favourably known, is the new manager for the Sovereign. I understand the Merchants Bank had made preparations to open in Formosa. Whether they will do so now that the Sovereign Bank has stepped in front I suppose is doubtfu!. Our long established barber, Alex. McLeod has built a new two storey brick building for his own business and that of commodious baths in connection with it. This enterprise, I understand, is being carried out entirly from his own capital. We had a very successful home comers' holiday on the 1st, 2nd and 3rd inst. many hundreds returning, on invitation to their old homes in Teeswater and Culruss some from long distances. The town was decorated en fete, and the preparations very extensive, and the programme as a whole was pulled off in a very successful manner.

As to the agricultural look-out; we'll the growth of crops has been increase, and the outlook fine until the late heavy rains which have hindered having and flattened the heavy wheat and oats. Everybody is hoping for best. Some talk of rust, but, of course it is too early to know whether there is much damage.

1904.

1.-To the Public:

Meetings, Reports, &c.

MERCHANT'S BANK.

The Annual General Meeting of the Shareholders of the Merchants Bank of Canada was held in the Board Room of that Institution on Wednesday, June 21, at noon, when there were present:-Sir H. Montagu Allan, Messrs. Jonathan Hodgson, James P. Dawes, Charles F. Smith, Hugh A. Allan, Thomas Long, Charles R. Hosmer, Alex. Barnett (Renfrew), E. F. Hebden, Charles Alexander. Lieut.-Col. Prevost, Richard White, Fred. W. Evans, M. S. Foley, James Moore, Capt. Benyon, Michael Burke James Crathern, F. E. Meredith, M.C., B. A. Boas, A. D. Durnford, James Williamson and John Morrison.

The proceedings were opened by Sir H. Montagu Allan the President taking the chair, and requesting Mr. C. N. Read, Secretary of the Bank, to act as Secretary of the meeting.

THE ANNUAL REPORT.

The President submitted the following report of the Direc-

The Directors beg to present to the Shareholders the annul statement of the bank's business as at 31st May last.

It will be observed that the earnings have fallen somewhat short of the previous year. This has been due in large part to the generally lower rates of interest prevailing at New York and other loaning centres.

The Directors have nevertheless been ab'e, through recoveries realized in some of the securities formerly written down, to add \$200,000 to the Reserve Fund, in addition to writing \$50,000 off banking premises and making the usual contribution to the Officers' Pension Fund, carrying forward a balance to the credit of Profit and Loss account of \$73,197.20 which, they hope fill be gratifying to the shareholders.

The office of General Manager having become vacant through the retirement of Mr. Thomas Fyshe, Mr. E. F. Hebden the Superintendent of Branches and Chief Inspector, has been appointed Acting-General Manager.

The various offices of the bank have been inspected during the year.

All respectfully submitted.

H. MONTAGU ALLAN

President.

\$758,197 20

The statement of the result of the business of the bank for the year shows:-

The Net Profits of the year after payment of charges, rebate on discounts interest on deposits, and making full provision for bad and doubtful debts, have amounted to	90(000	
Making a total of	\$758,197	20
Inis has been disposed of as follows:-		
the mate of 7 per cent new an	210 000	00

Dividend N	o. 72,	at at	the the	rate rate	of of	7 7	per per	cent.	per per	an.	210 000 210,000	00
												9

Dividend No. 72, at the rate of 7 per cent per an.	210,000	00
	\$420.000	00
Written off Bank Premises Account	50 000	00
Written off Bank Pension Fund	15,000	00
	200,000	00
Added to Rest Leaving a balance to be carried forward to next		
year of	74,197	20
year of		

LIABILITIES.

1905.

- I out I do not	1000	• 10	1001.	
			Last Yea	ar.
Notes in Circulation	3,684,352	00	\$3,922 803	00
Deposits at call				
Deposits subject to notice				
Interest accrued on deposits				
Deposits due to other banks	in			
Canada	1,043,368	24	995,514	27
Balance due to agents in Gre	at			
Britain			361,249	18
Dividend No. 73	210.000	00	210 000	00
Dividends Unclaimed		50	407	50
	\$32 004 392	23	30,463-613	07
2.—To the Stockholders:—				
Capital paid up	\$6,000,000	00	\$6,000,000	00
Rest				
Surplus Profits	73,197	20	18,959	54
at Postner		inds.	States .	_
	\$41,477,589	43	39,682 572	61
ASSET				
Gold and silver coin on hand				
	001100	1 0	0. 0.000 001	00

Gold and silver coin on hand\$	525,257	35 \$	525 898	93
Dominion notes on hand	2,844,964	00	2,698 861	00
Notes and checks on other Canadian				
banks	1,551 067	30	1,303,139	56
Balances due by other banks in Canada	1,158	07	856	83
Balances due by agents in United				
Kingdom	314,819	33		
Balances due by banks and agents				
in the United States	355,749	04	96,651	46
Dominion and Provincial Government				
Securities	637,099	01	638,997	01
Kallway, municipal and other de-				
bentures	7 198,583	39	6 142,480	66
Call and short loans on bonds and				
stocks	5,293,315	52	5,631,306	53
	Total Contract of the last of	_		

Total assets immediately available. \$18 722,013 01 17 038,191 98 Current loans and discounts in

Canada and elsewhere\$21,436,778 43 Less rebate 163,619 62

REAL TO SHOULD VALUE TO SERVE	\$21,273,158 81	21,202 541 08	
Loans and discounts overdue (los	S		
fully provided for)	. 196,295 14	248 865 03	
Deposit with Dominion Governmen	t		
for security of note ciculation	240,000 00	236,000 00	
Mortgages and other securities, the	e		
property of the bank	. 153 374 55	123,539 78	
Real Estate	. 744 81	4,662 14	
Bank premises and furniture	. 873,270 59	818 390 97	
Other assets	. 18,732 52	10 381 63	

\$41,477,589 43 39,682 572 61

E. F. HEBDEN

Acting General Manager.

The usual motions were submitted and carried unanimously after which it was moved by the President:_

"That Messrs. John Morrison and James Williamson be appointed scrutineers for the election of Directors about to take place."

A vote of thanks was tendered the President for his conduct of the business of the meeting; and shortly afterwards the scrutineers reported that the fo'lowing gentlemen had been duly elected as Directors:-Sir H. Montagu A'lan, Mr. Jonathan Hodgson, Mr. J. P. Dawes, Mr. Thomas Long, Mr. C. R. Hosmen Mr. C. F. Smith, Mr. Hugh A. Allan Mr. C. M. Hays, Mr. Alex. Barnett.

The meeting then adjourned.

The new Board of Directors met in the afternoon and Sir H. Montagu Al'an was re-elected President, and Mr. Jonathan Hodgsom Vice-President.

THE GUARANTEE COMPANY OF NORTH AMERICA.

65th Semi-Annual Statement, 30th June, 1905.

ASSETS.

Government Municipal, Rai.road, and Corporation Bonds and Stocks \$1,029,851 42 Cash in banks and on hand \$191,637 84 Real Estate, Accrued Interest, etc							
Prem'ums in course of collection 7,993 36 \$270,851 43							
\$210,001 TO							
Assets							
LIABILITIES.							
Legal Reserve for unearned Premiums on risks							
in force, Claims in abeyance, and all other contingencies							
Surplus to policyholders \$1,134,011 09							
Capital paid up 304,600 00							
Surplus to Shareholders							

Assets as above \$1,300,702 85

RESOURCES.

Total Resources for security of insured \$1,664 702 85

Number of Bonds issued to date	317,415
Total applications to date	334 186
(Ot which full records are retained in the Head	Office for
roference)	

The Business of the Guarantee Company of North America is strictly confined to issuing Bonds of Suretyship for Employees of Government Banking, Railway, Commercial and Financial Corporations.

Directors:—President and Managing Director, Edward Rawlings; Vice-President, Hartland S. Macdougall, Macdougall Bros., Financial Agents; E. S. Clouston General Manager, Bank of Montreal; Geo. Hague, Former General Manager. Merchants Bank of Canada Montreal; H. W. Cannon Former President Chase Nat. Bk.. New York, Director, Great Northen Railway; Jas. B. Forgan, President, First National Bank, Chicago; Wm. Wainwright, Comptroller, Grand Trunk Railway System; Hon. E. C. Smith Ex-Governor, State of Vermont, St. Albans; H. E. Rawings Third Vice-President, United States Guarantee Co.. New York. Secretary-Treasurer Richard B. Scott.

—Further supplementaries for the fiscal year ending June 30th, 1906, to the amount of \$794,880 were tabled at Ottawa within the week, and include the following:—Department of Railways and Canals to provide for the salary of a consulting engineer \$6,000; new departmental buildings, Ottawa, including site, \$500,000; further amount required to aid the establishment of bait-freezers for the deep-sea fishermen in the Maritime Provinces \$25,000; Government North-west Territories, \$224,580; to co-operate with the American authorities in the celebration of the utilization of ship canals at the Soo, \$4,000; contribution towards the reception, in the city of Quebec in 1903, of the International Congress \$4,000; steam service between Annapolis and London, \$5.00.

BUSINESS DIFFICULTIES.

Formerly manager of a Montreal dry-goods store J. R. Ouimet opened on his own account less than a year ago. He had about \$500 cash and c'aimed an equity in parent's small estate. He moved, in the interval, to another street but success did not follow him. He has assigned with debts of some \$20 000 and assets nominally \$15,000.—T. H. Deal, groceries, etc., Dawson, Yukon, has assigned. Originally, a clerk with the Leduc Mining Company., he began for himself couple years ago. A statement in Nov. 1904, showed assets of \$8,500, no liabilities.

At Riviere Jaune, outside Quebec City, Luc Pelletier, saw mill owner, saw his stoc-in-trade go up in smoke last Saturday, and has now assigned. Insurance only \$600. Pelletier was formerly of Pelletier and Frere who dissolved in 1892. Two years later he was compelled to seek an extension spread over 12 months secured. He owns considerable property in Quebec City, besides his plant.

The general stock of Alex. Ritchie, Wingham, Ont.. is in charge of the assignee. In 1902 Ritchie and Wm. Campbell bought out M. H. McIndoo for \$15,000, paying \$5,000 and giving notes for balance. Campbe'l shortly afterwards retired. Ritchie continuing alone. He carried too heavy stock for his means, and a real estate venture also tied up some of his resources.—James Pratt and Sons boots and shoes, Ottawa have gone under. Liabilities heavy.

CANADIAN FAILURES

Insolvencies for the second quarter of 1905, as reported by R. G. Dun and Co., not only compare favorably wi - the same months last year habi ities decreasing over 50 per cent. but there is a small decrease of about \$400 in comparison with the remarkably fine record made in the corresponding three months of 1903. As to number, the decrease from last year's manufacturing record was largest in leather and clothing, while liabilities made the best comparison in woollens, lumber, leather and miscellaneous. Trading insolvencies were more numerous in general stones, clothing and miscellaneous. while a decrease of ten occurred in groceries and meats. Exactly half of the trading branches of business reported smaller liaburties and were were less satisfactory. The widest difference was a decrease of \$150 000 in general stores, while in groceries and meats the improvement amounted to about \$100,000. The largest adverse balances were about \$100,000 each in clothing and dry goods.

ROYAL PAPER MILLS.

The closing down of the Royal Paper Mills plant at East Angus, Que, this week was scarcely unexpected. Profits have not been accruing for some time, and the financial backers on investigating matters more fully couple of days ago, dec ded upon the above step pending re-organization. The temporary interruption to the success of the company will not, it is understood, prevent their settling current claims.

TRADING STAMPS.

The trading stamp scheme has finally been killed, after, years of dodging. Many merchants were anxious to get a shot at it, but held their ammunition for lack of time. They are now happy in seeing relief from what has long proved a source of trouble to retailers in general, while proving of questionable benefit to a few.

-We are informed by the Mo'sons Bank that in addition to the Bank's branch at St. Thomas, Ont., an East End branch has also been opened in that city.

Last

The Canadian Pacific Railway has purchased four powerful steam shovels from a local machine company. The first was placed in service some weeks ago on trial at Montreal Junction, and on the strength of its successful performance the company has ordered three more. The new type of shovel was found to have excavated 50 per cent. more material in the same working time and to have consumed only three-fourths of the fuel in comparison with another shovel on the same work. It can dig a cutting 60 feet wide and 25 feet deep at one time, loading the material on a train of cars along-side. It loads standard cars 34 feet long in 1¾ minutes each, scooping up five tons at a time with its immense steel dipper. Heretofore steam shovels have all been imported from the United States. One of these shovels has also been sold to the Canada Copper Co. for digging heavy ore.

The directors of the North American Life Assurance Company, Toronto, at a recent meeting, elected Sir William R. Meredith, K.C., as first vice-president, Mr. E. Gurney as second vice-president, and Mr. James Kerr Osborne as chairman of the Executive Committee. The change was made necessary owing to the death of the late Dr. James Thorburn, vice-president and medical director of the company. Mr. Michael J. Haney was elected a director, as also Mr. John N. Lake, and Dr. James D. Thorburn, the last-named being appointed medical director to succeed his late father. On joining the directorate of the company. Mr. John N. Lake resigned the position of auditor, which he had occupied for a number of years, and the directors thereupon appointed Messrs. H. D. Lockhart Gordon and John H. Young, chartered accountants, as auditors of the company.

-In the death of Mr. Charles Garth which occurred at his home in this city on Tuesday last, Montreal loses a citizen whose many pni anthropic acts endeared him to thousands. Mr. Garth was widely known in business circles, being senior partner in the Garth Mfg. Co. At the time of his death he was a member of the Board of Trade, ex-President of the Montreal Cotton Company, and President of the Windsor Hotel Company.

FINANCIAL

Montreal, Thursday, July 20th 1905.

The torrid wave which has moved over this continent all too slowly of late had a melting effect on many things. Stocks have felt it and securities generally, but it will not be surprising if the ripening effect of the heat on cereal crops and the help it is giving to the hay crop does not prove of enormous value to the country. Just now some scores of milions are in suspense, as the weather during the next few weeks will determine whether the harvest will yield what is hoped or some 20 millions less. It is a large problem. The expenditure on the Grand Trunk Pacific from now onwards is going to be an important trade factor as surveying parties are being enlarged and camp supplies are going out or being arranged for on a considerable scale.

The prospects of the iron and steel trade are causing some anxiety owing to the certainty of large over product on unfess a general halt is caused. The projected dividing up of the world's markets for iron and seel into districts the trade of each being apportioned to certain groups of producers, and a schedule of prices established for each district, is the latest phase of the combine movement.

The rumour regarding the amalgamation of the Merchants Bank may be dropped as it has no foundation in fact.

Bank may be dropped as it has no formation in fact.

The great Morgan steamship combine that was said to be threatening to give the sceptre of the seas to America failed to meet its interest charges for last year, the deficit being to meet its interest charges for last year, the deficit being \$2 039 150. Mr. Bu'll still rules the waves at the old stand.

will have their gullibility tested by Mm.
Sales have been made to-day of U.S. Steel at 57; Power

91; Detroit, 93%; Dom. Iron. 23¼; Dom. Coal, 80¼, prefd. 116¼; Montreal St. 221¾; Mackay Com.,41½ pfd. 74½; R:chelieu 75. The market is firm but sales small under anticipations of an advance. Banks: Molsons. 226¾; Montreal, 260; Commerce, 164; Quebec 132; Dominion (Toronto) 253; Standard (Toronto) 218; Imperial (Toronto) 227. every prospect of easy money for harvest purposes.

Wi:nnipeg is to have a local bank, the Northern which we hope will prove a success. There are many branch banks in that region.

Consols, 90 5-16 Berlin, exc. on London 30m., 45¾ pf:; Parls 25f. 13½e. Montreal L.H. and Power has declared a dividend of 1 per cent. for the last quarter. Sterling exchange locally, 60's. 4.84.85, demand 4.86.45. Call money in New York 1¾ to 2. Here the rate is 4 to 4½ per cent. There is every prospect of easy money for harvest purppses.

Stocks.	Sales	. High.	Low.	Year.
Banks:				
Montreal	88	260	255	246
Molsons	11	2263/4	2251/2	202
Toronto	8	229	229	
Quebec	5	132	132	133
Commerce	3	164	164	151
Hochelaga	40	1361/2	136	
Miscellaneous.				
Canadian Pacific	28	1521/2	1521/4	125
Montreal Street Railway	400	2221/4	2213/4	205
Toronto Street Railway	429	105	1041/2	100
Twin City Electric Ry	55	1131/2	113	96
Detroit E'ectric Ry	2326	935/8	92	65
Toledo Electric Ry	940	341/2	34	21
Halîfax Electric Rv	85	103	1023/4	94
Rich. & Ont. Nav. Co	305	75	725/8	67
Mont. Light Heat and Power 1	330	921/2	91	75
Mackay, common	1202	42	41	241/2
Do. Preferred	165	741/2	74	67
Nova Scotia Steel and Coal	650	571/4	547/8	64
Dom. Iron and Steel common	925	233/8	23	. 9
Do. Preferred	35	711/2	701/9	27
Dominion Coal, common	200	81	801/4	45
Do. Preferred	43	1161/4	11614	105
Bell Telephone Co	45	153	152	145
Ogilvie Milling Co. Rights	682	7	6	
Laurentide Pulp Co. (Pfd.)	50	104	104	A
Montreal Cotton	46	116	115	STATE
War Eagle	500	20	20	
"Soo" Com	750	1231/4	123	. 355
Havana	2692	19	161/2	e-termin
Do. Preferred	. 138	641/		
Textile (Preferred)	230	871/2	87	1000

El Padre Needles O CENTS VARSITY,

5 CENTS.

The Best CIGARS that money, skill and nearly half a century's experience can produce.

Made and Guaranteed by

S. Davis & Sons,

MONTREAL, Que.

Stocks, Bonds and Securities dealt in on the Montreal Stock Exchange.

BONDS.	Interest per annum.	Amount outst'ding.	Interest due.	Interest payable at: Date of Redemption.	Market Quotations, July 20 Ask- Bid	REMARKS.
Commercial Cable Coupon Commercial Cable Registered Can. Col. Cotton Canada Paper Bell Telephone	4 6 6 6 6	\$18,000,000 2,000,000 200,000 1,200,000	1 July 1 Oct. 2 Apl. 2 Oct. 1 May 1 Nov.	New York or London 1 Jan., 2397 New York or London 2 Apl., 1902 Merchants of Can., Montreal . 1 May, 1917 Bank of Montreal, Montreal . 1 Apl., 1925	red to be suit	is family to base to sense well used to unknown the family
Dominion Coal	6 4 1/2 5 5	£ 308,200 \$ 7,876,000	1 Jan. 1 July 1 Jan. 1 July	Bank of Montreal, Mortreal . 1 Mar., 1913 Bank of Montreal, Montreal . 1 July, 1929 Bank of N. Scotia, Halifax or Montreal 1 Jan., 1916	103 1014 85 4 85 4	Redeemable at 116. Redeemable at 112. Redeemable at 110. & accrued interest. Redeemable rt 196
Intercolonial Coal Laurentide Pulp Montmorency Cot Montreal Gas Co Montreal Street Ry	\$ 5 4 5	1,200,000. 1,000,000. 880,074	1 Jan. 1 July	Montreal 1 July, 1921 Bank of Montreal, London. 1 Mar., 1908	105	gradina, stranger nied Kelter, dies wonede Sonter
Montreal Street Ry Montreal Street Ry Nova Scotia Steel & Coal Ogilvie Flour Mill Co	41/2 41/2 6	1,500,000 2,500,000	1 May 1 Nov. 1 Jan. 1 July	Bank of Montreal, London 1 Aug., 1922 Bank of Montreal, Montreal . 1 May, 1922 Union Bk., Halifax, or Bank of N.S., Montreal or Toronto 1 July, 1931 Bank of Montreal, Monteal 1 Jun., 1932	105 103 111 115	Redeemable at 116.
Richelieu & Ont. Nav. Co Royal Electric Co	5 41/2 5	£ 130,900 \$ 675,000	1 Apl. 1 Oct. 1 May 1 Nov.	Montreal and London 1 Mar., 1915 Bk. of Montreal, Montreal or London Oct., 1914 Bk of Monteal, St. John, N.B. 1 May, 1925 Bank of Scotland, London 1 July, 1915	emil (1876 beer resulthanserse (all bodiess of	after June, 1912. Redeemable at 116. Redeemable at 110. 5 p.c. redeemable yearly after 1905.
Toronto St. Railway Windsor Hotel Winnipeg Elec. Street Ry	41/6	840,000	1 Jan. 1 July	Bank of Scotland, London 31 Aug., 1921 Windsor Hotel, Montreal 2 July, 1912 1 Jan., 1927	108	o president ned or ones L. Pener a lake, and Ur.

Bonds

 Dominion Coal
 ...
 ...
 \$10000
 102½
 102
 ...

 Dom. Iron and Steel
 ...
 \$63000
 85½
 83¾
 62

 Montreal Street Ry
 ...
 \$2000
 102½
 102½
 104½
 104

1904.

MONTREAL WHOLESALE MARKETS.

Montreal, Thursday, July 20, 1905.

BUTTER.—Market showing little change, holding firm with a good demand passing. Receipts are moving out quite freely and supply seems insufficient for requirement. Finest creamery sold up to $21\frac{1}{2}$ c, with average lots arriving selling at $20\frac{3}{4}$ to 21e and down to 20c. Qualities just under finest, that can be bought in the neighborhood of 20c, seem in most favor, quick sales being evident. In dairy there is a good business passing, the market being well cleaned up. Towards the close offerings are small and supplies light. Prices advanced to 18c and in some instances a shade more is paid. Medium qualities sell down to 16c.

CHEESE.—Market ruling fair y steady prices remaining about the same. A good business passing, but orders are not coming in quite freely as during last week. Finest Ontario sold at 9% to 10c with Eastern 9% to 9½c. As the season advances dealers do not expect to see prices weaken, but expect a steady market during the next two or three weeks with prospects of an advance towards the middle of August. Stocks small few or no cheese in cold storage, an unusual state of affairs as one year ago stocks in store in Montreal were in the neighborhood of 200,000 boxes. At Picton. Ont., yesterday 10½c was paid.

EGGS.—Receipts smaller, still, demand is correspondingly light, there being much less activity. Stocks arriving are showing the effects of hot weather, shrinkage being quite heavy. Best marks of fresh gathered sell at 16½c. Average run of lots now received are not saleable over 15½ to 16c, the outside price only being made where loss off is allowed. Strictly new laid selected stock is reported selling at 18½ to 19c, with No. 2 15 to 15½c and chips 12 to 13c doz.

FLOUR AND FEED.—Prices of flow and mi'led feeds unchanged. A fair business is reported.

Toronto Report.-Ho ders No. 2 red and white, Ont. wheat, are asking 91c to 93c east and west. Goose is nominal at 78c to 80c, and spring at 85c to 87c. Manitoba_The practical corner in the higher grades has been undisturbed by the crop prospects, which have forced down future options. It is pointed out that the spread between No. 1 and No. 3 was only about 6c to 7c in January, but has been forced to 18c by the scarcity of No. 1. This has proved a misfortune to holders of wheat, who bought some months ago, what they thought was No. 2, and now find it grades only No. 3. Little business is being done and the question is asked, who benefits by the high quotations? Are they maintained only that millers .nay point to them in an effort to get high prices for flour. Local quotations for delivery at lake ports are: No. 1 northern, \$1.12 to \$1.13; No. 2 northern \$1.09 to \$1.10; No. 3 northern, 901/2c to 911/2c. - Flour (Ontario): No improvement is shown in the market, some sales being forced below current quotations, which are \$4.15 to \$4.25 for 90 per cent. patents, buyers' sacks, east and west, with 15c to 20c more for choice. Manitoba first patents are quoted at \$5.30 to \$5.60; second \$5 to \$5.20, bakers, \$4.90 to \$5.10.—Oats: The market shows an easier tendency. Best prices are paid north and east being nearer the demand. No. 2 are quoted at 43c to 44c wst and 45c to 46c east and north.—Barley: There is less demand, and although some holders are asking 50c, the general quotations are 46c to 48c for No. 2, 44c to 46c for No. 3 extra, and 44c for No. 3 outside. Rye is purely nominal; 60c at outside points .- Corn: Canadian 54 to 55c Chatham freights. American is steady at 641/2c for No. 2 yellow, and 64c for No. 3 yellow, lake and rail freights. Ontario points, and 63c to 631/2c on track Toronto.—Peas are scarce. and wanted at 72c to 73c for No. 2 outside, 75c for milling. -Rolled oats are steady at \$5 for cars of barrels on track here, and \$4.75 for ears of bags; 25c more for broken lots here and 40c outside.

FISH.—Very few changes. Quotations are:—Fresh fish: Fresh haddock, 4c; choice steak cod 5c; fresh ex haddock, 5c; pickerel or doree 9c; pike 6c; lake trout, 8c lb.; white fish 8c lb; halibut 13c; black bass 10c lb.; lobsters 14 to 15c lb.; Gaspe salmon 14c; tresh mackerel 9c lb.; brook trout, 18c.—Salt: Lock Fyne herrings, \$1 per keg; No. 1 salt mackerel, in 20-lb. kits, \$2; new salt herrings, Labrador, half bbl., \$3; pails of 20 lbs., 80c each; pickled sea trout, \$10 per bbl., \$5.50 per half bbl.; No. 1 pickled lake trout, per keg of

Stocks, Borts and Securities dealt in on the Montreal Stock Exchange.

British North Ame	rica	4.866.666									Ask.	Bid
British North Ame	merce	4.866,666			3		8	p.c.			1001	100
British North Ame	merce	4.866.666		PL STEEL	Mod but h			2	April	Oct.	1301	130 164½
Can Bank of Com	merce		4,866,666	1,946,666	40.00	243	315.90	31/4	June	Dec.		A STATE OF THE PARTY OF THE PAR
Can. Bank of Com	merce	8,700,000	8,700,000	3,500,000	40.20	50	82.25	21/4*	Feb. May-Aug.	Nov		130
D		3,000,000	3,000,000	3,000,000	100.00	50		4	Jan.	July.		
Dominion		2,497,700	2,472,700	1,500,000	60.66	100	130	5	June	Dec.		
Eastern Township		2,237,400	2,235 000	2,205,000	93.94	100					107	136
Hamilton				The state of the s			100 00	31/4	June	Dec.	187 240	190
Hochelers		2,000,000	2,000,000	1,200,000	60.00	100	136.00	5	June	Dec.		
		3,000,000	3,000,000	3,000,000	100.00	100		3		Nov.		
La Banque Nation	ale	1,500,000	1,500,000	450,000	30.00	30		2 4	Dan.	July.	164	
Merchants of P.E.	I	344,073	344,073	266,204	77.36		4	31/2	June	Dec.	101	
Merchants		6,000,000	6,000,000	3,200,000	53.33	100						
				* 000 000	100.00	100	200.00	***		Oct.		
Metropolitan		1,000,000	1,000,000	1,000,000		50	112.5	41/2	April	Dec.	228	225
Molsons		3,000,000	3,000,000	3,000,000		100	259.00) 5	June	July.	269	259
Montreal		14,450,000	144)00,000	10,000,000 775,000		100	*****		Jan.		270	260
New Brunswick .		500,000	500,000	3,100,000		100	260 00		Feb.	Aug.		
Nova Scotia		2,000,000	2,000,000	3,100,000	100.00	200			*****	Dec.	141	
		1,500,000	1,500,000	600,000	40.00	100		3	June	Dec.		
		0 500 000	2,500,000	2,500,000		100		41/4	June March	Sept.		
Ottawa		- 000 000	1,000,000	440,000		20		3	Jan.	July.		
People's of Hallia	Y	100 000	180,000	170,000		150		-		ours.		
People's Bank of	N.B	010 505	823,309	210,000		100	****	11/4				
Provincial			020,000			1000	700 0	0 8	June	Dec.	131	130
Quebes		2,500,000	2.500.000	1,050,000	40.00	100	130.0	- C.	Feb.	Aug.	225	217
Quebec		3,000,000	3,000,000	3,000,000		100	217.0	44/4	Feb. May Au			
Sovereign	,	1,300,000	1,300,000	350,000		100	*****	THE RESERVE OF THE PARTY OF THE	April	Oct.		
Standard		1,900,000	1,000,000	1,000,000		50		01/	April	Oct.	*****	
			200,000	45,000	22.50	100	*****	• 47%				
St. Beeples 2	The land of the tent and		11 7 13 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	PF 000	22.75	100		. 3	Feb.	Aug.		
St. Hyacinthe		504,600	329,515	75,000	Charles of the control of the	100			June	Dec.	231	229
Toronto		3 300,000	3,300,000	3,600,000	THE RESERVE	100		01/	June	Dec.		
Traders'	6	3,000,000	2,956,718	931,406	The second second	50		01/	Feb.	Aug.		140
Union of Halifax		1,330,100	1,336,150	1,000,000		100			Feb.	Aug.	140‡	140
Union Bank		2,500,000	2,500,000	1,000,000	20.00	100	Acres 1		THE RESERVE	-		
	The second second second	500,000	500,000	217.500	43.50	100			June	Dec.		
		000 000	300,000	50,000		75		. 21/2	Feb.	Aug.	*****	
Yarmouth		300,000	500,000	00,000	THE PERSON NAMED IN	No. of Contract of	THE REAL PROPERTY.	Company of the	The state of the s			

100 lbs., \$4.50.—Smoked: Haddies, choice ex stock, 7c lb.; smoked herrings, bundles of five boxes at 11c box; St. John bloater, 100 in box, \$1 to \$1.50; Yarmouth do. 60 in box, at \$1.10 per box; kippered herring, per box. 90c.—Prepared: Boneless cod, in bricks, 6c per lb.; boneless fish, in bricks, 51/2c; boneless fish, loose in 25-lb boxes, 41/2c; dry codfish, in 100-lb. bundles, \$5.50, skinless cod in 100 lb. cases, \$5.50. oysters \$1.50 gall.

GREEN FRUIT, ETC .- Lemons still very high. Dealers here sell at \$5 to \$5.25 but to replenish stocks they would be compelled to pay these prices. In New York as high as \$6.50 is being paid for finest. Raspberries are now on the market and show good stock.

GROCERIES .- No change in prices from last week's general review. Raw sugar is again climbing upward and Montreal refiners were looking for an advance this week.

HARDWARE AND METALS .- Prices are easier for both cut and wire nails, both being marked down to \$2.15 as base price. Trade is comparatively good the extreme heat and usual midsummer quiet, not being observable this season as affecting trade. The London market was 2s 6d higher on pig lead Tuesday, soft Spanish closing at £13 15s.—New York

pig iron certificates: (Regular) bid for cash, and Aug. Feb. \$14.50, July \$14.55.—(Foundry) July to Oct. \$14.90; Dec. \$15; Feb. \$15.25.

OILS AND PAINTS .- Linseed oils are very firm at last week's figures. Turpentine steady. White lead dealers have withdrawn regu'ar quotations until new prices have been ad-

THE ROYAL BANK OF CANADA.

DIVIDEND No. 71.

NOTICE IS HEREBY GIVEN that 'a dividend of Four per cent. for the current half-year being at the rate of Eight per cent. per annum upon the paid-up capital stock of the Bank, has been declared, and that the same will be payable at the Bank and its Branches on and after Tuesday, the first day of August next.

The transfer books will be closed from the 17th to the 31st July both days inclusive.

By order of the Board.

E. L. PEASE.

General Manager.

Halifax N.S., 26th June, 1905.

Canadian White Company, Limited

SOVEREIGN BANK BUILDING, MONTREAL. CANADA

ENGINEERS AND CONTRACTORS

Steam and Electric Railroads; Electric Light and Power Plants; Building Construction; Water and Gas Works; Docks, Harbor Works, etc., etc.

CORRESPONDENTS

J. G. WHITE & COMPANY, INC.,

J. G. WHITE & COMPANY, LIMITED, London, England.

WARING-WHITE BUILDING CO., London, England.

Stocks, Bonds and Securities dealt in on the Montreal Stock Exchange.

Miscellaneous.	Capital subscribed.	Capital paid-up.	Reserve Fund.	Perc'ntage of Rest to paid-up Capital	Par value per share.	Market value Di of one share.	last.	Dates of Div'd.	Prices per cent. on par July 20.
per la			\$	\$	\$	8	p.c.		Ask. Bid.
Bell Telephone	2,700,000 1,475,00H	5,395,370 2,700,000 1,475,000 98,020,000 13,333,300	953,361 265,000 3,947,232	25.58	100 100 100 100 100	152.50	2* 1* 5 8 1%*&i		154 152½
Detroit Electric St	3,000,000 15,000,000 3,033,600 20,000,000	12,500,000 3,000,000 15,000,000 3,033,600 20,000,000 5,000,000	592,844	10715-1	100 100 100 100 100 100	93.37½ 113.50 81.25 38.00 23.37¼ 71.50	1° 6 8	Mar.Jun. Sep.Dec. Jan. July. Jan.Apl.July,Oct. Mar.Jun. Sep.Dec. April Oct.	93\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
Duluth S. S. & Atlantic	10,000,000 1,500,000 1,500,000 2,250,000	12,000,000 10,000,000 1,350,000 1,500,000 2,250,000	107,178	8,00,1	100 100 100 100 100	102.75 10.121	11/4*	Jan. Apl.July, Oct. Jan. July.	105 1023
do pfd	250,000 1,600,000 5,000,000	500,000 219,700 1,600,000	90,474	12.06	STORE OF	75.00	1	Jan. Feb. Mar.	100 75
Merchants Cot. Co	750,000 2,500,000 17,000,000	1,500,600 750,000 2,500,000 17,000,000 6,000,000	798,927		100 100 100 100 50	91.00 410.75	21/4° 1° 21/4°	Mar.Jun. Sep.Dec. Feb.MayAug.Nov. Feb.MayAug.Nov.	117 91½ 91 223 221½
Montreal Telegraph North-West Land, common do pfd N. Scotia Steel & Coal Co., com do pfd	1,467,681 5,642,925	2,000,000 1,467,681 5,642,925 3,090,000 1,030,000			25 50 100 100	65.00 3.80 39.00 56.50	2° 8 2°	Jan. Apl. July, Oct.	163\(\bar{4}\) 162\(\bar{4}\) 57\(\bar{4}\) 56\(\bar{4}\)
Ogilvie Flour Mills Codo pfdRichelieu & Cnt. Nav. Cost. John Street RyToledo Ry. & Light Co	2,505,600 500,000	1,250,000 2,000,000 2,505,600 500,000 12,000,000	131,550 39,642	5.22 7.98	100 100 100 100 100	74.50	81/2 8 8	Mar Jun. Sep. Dec. Mar Jun. Sept. Dec. May Nov. Mar. Jun. Sep. Dec.	130 75 74½ 347 34
Toronto Street Ry. Twin City Rapid Transit do pfd Windsor Hotel Winnege Elec. St. Ry Quarterly t Bonus of 1 p	3,000,000 600,000 1,250,000	6,000,000 15,010,000 3,000,000 600,000 992,300 Annual	1,086,287 2,163,507	14.41		104,50 112.00 	14.	Jan. Apl. July, Oct. Feb. May, Aug. Nov. Dec. Mar. Jun. Sep. May Nov. Apl. July, Oct. Jan.	106 104½ 114 112

justed. Quotations at present are given only on special application and are governed by supplies, etc. Trade generally is quiet owing to the extremely hot weather.

PROVISIONS.—Prices generally are firm, aided by an advance of 10c per 100 lbs. in live hogs at Western points. Extreme heat tends to depress business. The demand for abattoir is apparent. activity of holds steady at killed dressed hogs We quote:-Heavy Canada short cut mess per 100 lbs. pork, in tierces, \$31.50 to \$32.50; heavy Canada short cut mess. \$21.00 to \$22.00; Canada short cut back pork, \$19.00 to \$20.00: heavy Canada long cut mess pork, none; heavy Canada short cut clear pork, \$19.00 to \$20.00; heavy flank pork, \$19.00 to \$20.00; light Canada short cut clear pork, none.—Compound lard-Tierces. 375 lbs., 5%c boxes 50 lbs., parchment lined. 53/4c: tubs. 50 lbs., 6c; pails. wood, 20 lbs., 6c to 61/4; pails tin, 20 lbs., 51/2c to 53/4c; tins. 3 to 10 lbs., 61/4c to 61/2c.-Kettle lard-Tierces. 375 lbs., 11c to 111/2c; tubs, 50 lbs., 111/4c to 111/2c; pails, 20 lbs., 111/2c to 12c; cases, 12c to 121/4c. Pure lard—Tierces, 375 lbs., 10 c to 101/2c; tubs, 50 lbs., 101/4c

To the Holders of the Second Mortgage Bonds of the Montreal Board of Trade.

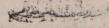
Notice is hereby given that an application will be made to the Superior Court, practice division, in the Court House. Montreal on Tuesday the 12th day of September, 1905, at ten of the clock in the forenoon, to appoint the Montreal Trust and Deposit Company as Trustee for the said Second Mortgage Bond Holders under the provisions of the deed of agreement and hypothec dated the 31st May, 1902 to replace Edmund J. Barbeau, Hector McKenzie, deceased, and Sir Donald Alexander Smith, now Lord Strathcona and Mount Royal, resigned.

By order.

GEORGE HADRILL.

Secretary Montreal Board of Trade.

to 10%c; boxes, 50 lbs., parchment lined, 10c to 10½c; wood pails, 20 lbs., 10%c to 11c; cases, 11c to 11½c.—Smoked meats mans, 28 lbs., 13c; do., 12 to 18 lbs., 14c; 12 to 17 lbs., 14½c; boneless hams, rolled, 14c; English boneless breakfast bacon, 14c; Wiltshire bacon, 50 lbs., sides, 13c; Windsor bacon, backs 12c to 13c.



SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Supplying Coal for the Dominion Buildings," will be received at this office until Tuesday. August 8, 1905, inclusively, for the supply of Coal for the public buildings throughout the Dominion.

Combined specification and form of tender can be obtained on application at this office.

Persons tendering are notified that tenders will not be considered unless made on the printed form supplied, and signed with their actual signatures.

Each tender must be accompanied by an accepted cheque on a chartered bank, made payable to the order of the Honourable the Minister of Public Works, equal to ten per cent of amount of the tender, which will be forfeited if the party tendering decline to enter into a contract when called upon to do so, or if he fail to complete the work contracted for. If the tender be not accepted the cheque will be returned.

The Department does not bind itself to accept the lowest or any tender.

By order

FRED. GELINAS,

Secretary.

Department of Public Works.

Ottawa, June 26 1905.

Newspapers inserting this advertisement without authority from the Department, will not be paid for it.

WHOLESALE PRICES CURRENT.

THURSDAY, JULY 20, 19	05.
Name of Article.	Wholesale.
DRUGS AND CHEMICALS	80 80
Acid Carbolic Cryst. medi	0 10 0 10
Stick, 4, 6, 8, 12 & 16 to lb., 5 lb. boxes Acme Licorice Pellets, cans. Licorice Lozenges, 1 & 5 lb. cans.	2 00 2 00 1 50
HEAVY CHEMICALS—	1 50 2 50
Bleaching Powder Blue Vitriol Brimstone Caustic Soda 5oda Ash Soda Bicarb Sal. Soda 3al. Soda Concentrated.	0 051 0 07
DYESTUFFS—	0 27 0 31
Archil. con Cutch Ex. Logwood Chip Logwood Indigo (Bengal) Indigo Madras Gambier Madder Sumac Tin Crystals FISH	0 08 1 75 2 50 1 50 1 75 0 70 1 00 0 06 0 07 0 09 0 12 42 50 47 50 0 25 0 30
Bloaters, per box	0 00 5 50
Bloaters, per box. Labrador Herrings, half bris. Mackerel, No. 2, bris. Mackerel, No. 2, one-half barrel Green Cod, No. 1 Green Cod, No. 1 Green Holling Common Cod No. 2 Large dry Gaspe per qntl. Salmon, bris. Lab. No. 1 Salmon, bris holling bris. Salmon, British Columbia, bris. Salmon, British Columbia, bris. Boneless Fish Boneless Cod Bkinless Cod, case Loch Fyne Herrings, keg	3 00 0 00 0 00 00 14 00
FLOUR—	
Ogilvie's Royal Houschold Ogilvie's Glenora Patents Manitoba Patents Strong Bakers Winter Wheat Patents Straight Roller Straight bags Superfine Rolled Oats Cornmeal, bag Bran, in bags Shorts, in bags Mouillie FARM PRODUCTS—	5 40 5 50 5 20 5 20 5 20 5 00 2 35 2 50 4 90 4 10 4 90 5 10 1 40 1 65 15 00 16 00
Butter-	
Choicest Creamery Under Grades, Creamery Townships Dairy Western Dairy Good to Choice Fresh Rolls	0 17½ 0 18 0 00 0 00 0 00 0 00
Cheese— Finest Western, white Finest Western, colored Finest Eastern	0 094 0 00
Eggs— Best Selected Straight Gathered Limed Cold Storage No. 2	0 00 0 00

LARGEST SALE IN CANADA

Tuckett's Marguerite Cigars

Sales exceed "a million a month"

IF YOU SMOKE

Tuckett's Marguerite Cigars

You will recommend them to your friends.

Established 1875.

E. SADLER & SONS

LENS CAP - - - - MANUFACTURER



Enlarging Screens, Iso Screens, Lens Cases, Stop Cases, &c., &c.

34½ Great Hampton Street, BIRMINGHAM, ENGLAND.

Special prices to Canadians under the New Tariff.

Special Announcement.

An invitation is extended to any white merchant outside of New York city, or their representative, whose name appears in Bradstreet's or Dunn's Commercial Ager'cy Book, to accept the hospitality of our Hotel for three days without charge. Usual rates, apartment with private bath \$3.00 per day and up, without meals. Parlor, bedroom and private bath \$35.00 per week and up, with meals for two. New York Merchants and Editors are requested to call the attention of their Out of Town Buyers and subscribers to this advertisement.

GALLATIN HOTEL

70 W. 46th St., New York City.

WHOLESALE PRICES CURRENT. THURSDAY, JULY 20, 1900.

THURSDAY, SOLLI 20, 130	
Name of Article. W	holesale
FARM PRODUCTS.—CON.—	8 c. 8 c.
Sundries—	
Potatoes, per bag of 90 lbs	0 60 0 80 0 13 0 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Beans—	
Prime	0 00 0 003
GROCERIES—	
Sugars	
Standard Granulated, barrels Bags, 100 lbs	5 00 4 95
Standard Granulated, barrels Bags, 100 lbs. Ex. Ground, in barrels Ex Ground, in boxes Powdered, in barrels Powdered, in barrels Paris Lumps, in barrels Paris Lumps, in half barrels Branded Yellows	5 40 5 60 5 20
Powdered, in boxes	5 20 5 40 5 55
Paris Lumps, in half barrels Branded Yellows	5 65 4 50 4 95 0 00 0 37
Molasses (Barbadoes) old	0 00 0 37
Branded Yellows Molasses (Barbadoes) new Molasses (Barbadoes) old Molasses, in bafrels Molasses in half barrels Evaporated Apples	0 00 0 401 0 07
Raisins	0.071.0.10
Sultanas Loose Musc., Layers. London	0 07½ 0 10 0 05½ 0 07½ 1 75 2 00
Con. Cluster Extra Dessert Royal Buckingham	2 50 3 00 2 50
Royal Buckingham	0 04 0 07
Valencia Valencia, Selected Valencia, Layers Currants, Provincials	0 07
Patras	
Vostizzas	0 064 0 00 0 00 0 04 0 074
Prunes, California Prunes, French Figs, in bags Figs, new layers	0 00 0 00 0 00 0 09 0 12
Rice—	0.05.0.05
C. C. Standard B	2 85 2 95 2 95 3 05 3 80 4 50
Burmah, per 100 lbs	3 50 3 75
Pot Barley, bag 98 lbs.	5 75 2 00 2 25 0 03
Tapioca, Pearl per lb	0 03 0 031
C. C. Standard B Patna, per 100 lbs. Burmah, per 100 lbs. Crystal Japan, per 100 lbs. Carolina, Java Pot Barley, bag 98 lbs. Pearl Barley, per lb. Tapioca, Pearl per lb. Tapioca, Flake, per lb. Corn, 2 lb. tins. Peas, 2 lb. tins	1 20 0 85
Tapicca, Flake, per lb. Corn, 2 lb. tins. Peas, 2 lb. tins Salmon, 4 dozen case Tomatoes, per dozen String Beans	1 271 1 30
Antimony	0.08 0.18
Tin: Block, L. & F. per lb Tin, Block, Straits, per lb	0 32
Antimony Tin: Block, L. & F. per lb. Tin, Block, Straits, per lb. Tin, Strip, per lb. Copper: lngot, per lb.	0 33
Cut Nail Schedule —	
Base price, per keg,	2-20
Base price, per keg, Extras—Over and above 30d, 40d, 50d, 60d and 70d Nails	
Coil Chain—No. 6 No. 5 No. 4 No. 8 ¼ inch 5-16 inch ½ inch 7-16 inch Coil Chain—No. ½ 9-16 5% ¾ 4 and 1 inch	0 00 0 091
No. 4	0 00 0 07 0 00 0 064
% inch	0 00 0 05
7-16 inch	0 00 3 45
9-16 %	0 00 3 20 0 00 3 10
% and 1 inch	0 00 2 95
Galvanized Staples—	marcha in
100 lb. box, 1½ to 1%	2 85 2 65
Galvanized Iron—	- ABITE
Queen's Head, or equal, gauge 28 . Comet , do., 28 gauge	4 00 4 25
Comet , do., 28 gauge Iron Horse Shoes—	3 75 4 00
	. 3.65
No. 1 and smaller	3 90 1 80
Car lots Am. Sheet Steel, 6 ft. x 2½ ft., 18	. 1 75 2 5 5
No. 2 and larger No. 1 and smaller Bar Iron, per 100 lbs. Car lots. Am. Sheet Steel, 6 ft. x 2½ ft., 18. Am. Sheet Steel, 6 ft. x 2½ ft., 22. Am. Sheet Steel, 6 ft. x 2½ ft., 22.	2 55 2 60
	The second secon

WHOLESALE PRICES CURRENT.

THURSDAY, JULY 20 1905.

THURSDAIL OUD!	
Name of Article.	Wholesale
HARDWARE.—CON.—	\$ c \$ c
Am. Sheet Steel, 6 ft. x 2½ ft., 26 Am. Sheet Steel, 6 ft. x 2½ ft., 28 Boiler plates, iron, ½ inch Boiler plates, iron, 3-16 inch Hoop Iron, base for 2 in. and larger. Band Canadian, 1 to 6 in., 30c; over base of ordinary iron, smaller size. Extras.	2 75 2 90
Am. Sheet Steel, 6 ft. x 21/2 ft., 28	2 90
Boiler plates, iron, 4 inch	2 10 2 10
Boiler plates, iron, 3-10 inch larger.	2 40
Hoop fron, base for 6 in., 30c; over	
base of ordinary iren, smaller size.	
Extras.	
Canada Plates	
Canada	3 50
Full Polish Ordinary, 52 sheets Ordinary 75 sheets Ordinary 75 sheets Black Iron Pipe, ¼ inch inch inch 1 inch 1 inch	2 40
Ordinary, 60 sheets	2 45
Ordinary 75 sheets	2 50 2 07
Black Iron Pipe, 4 inch	2 07
¼ inch	2 07 2 07 2 34 2 90 4 15
3 inch	2 90
1 inch	5 63
1½ inch	6 76
Por 100 feet nett.	CONTRACTOR OF THE PARTY OF THE
2 inch	9 00
Steel, cast per lb., Black Diamond . Steel, Spring, 100 lbs. Steel, Tire, 100 lbs. Steel, Sleigh shoe, 100 lbs. Steel, Toe Calk Steel, Machinery Steel, Harrow Tooth	0 073
Steel, Cast per 10., Diagnostics Steel, Spring, 100 lbs	2 50
Steel, Tire, 100 lbs.	2 10 2 00
Steel, Sleigh shoe, 100 lbs.	2 60
Steel, Toe Calk Steel, Machinery Steel, Harrow Tooth	2 75
Steel, Harrow Tooth	2 50
Tin Plates—	
IC Coke, 14 x 20	3 75 4 00
IC Charcoal, 14 x 20	4 75
Charcoal	4 75 6 50
Paggian Sheet Iron	0 10
IC Coke, 14 x 20 IC Charcoal, 14 x 20 IX Charcoal Terne Plate IC, 20 x 28 Russian Sheet Iron Lion & Crown, tinned sheets 22 and 24 gauge case lots	7 00
22 and 24 gauge case lots	7 00 7 50 3 50
The nor 100 lbs.	3 50
Sheet 100 lbs., less 15 per cent	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
Lead Pipe, per 100 lbs.	
Dead Tipe, per	less 30 p.c.
Zinc—	
Spelter, per 100 lbs	7 00 0 07 0 07 1
Sheet zinc	. 001 0015
Black Sheet Iron, per 100 lbs	
8 to 16 gauge	. 2 15 2 05
22 to 24 gauge	. 2 20
26 gauge	. 2 25
Win	
Wire-	0.55
Plain galvanized, No. 5	. 3 55
do do No. 6, 7, 8	2 35
do do No. 10	. 3 05
do do No. 11	3 10 2 50
do do No. 12	. 2 60
do do No. 14	. 3 60
do do No. 15	. 4 25 4 50
Spring Wire, per 100, 1.25	
	. 2 15 base,
fron and Steel Wire, plain, 6 to 9.	a 10 Dase,
ROPE—	
sigal base	18 70 165
do 7-16 and up	$0.10\frac{1}{9}$
do %	. 0 11
do 8-16 Manilla, 7-16 and larger	. 0 15
Manilla, 7-16 and larger	
do %	0 154
Lath varn	. 0 10

Lath yarn WIDE WAILS

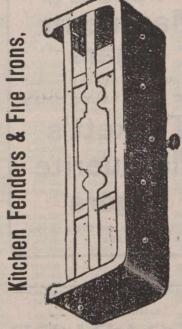
	MILED WILLIAM	
3d 3d 3d 4d 6d 3d 10d	f extra extra and 5d extra and 7d extra and 9d extra and 2d extra and 20d extra to 60d extra	2 25 1 00 1 00 0 65 0 40 0 30 0 15 0 10 0 05 Base
	BUILDING PAPER-	

0 40 0 50 Montreal Green Hides

Iontreal, No. 1	0 00	0 0
iontreal, No. 2	0 00	
Tombrood No 2	0 00	0 0
anners pay \$1 extra for sorted		
cured and inspected.	1 10	1 2
heepskins		0 0
pring Lambskins, each	0 00	0 4
alfskins, No. 1	0 13	6 1
alfskins, No. 2	0 11	0 1
lorse hides	1 50	2 0
Gase Bides		

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pecial prices to Canadians under new tariff Prices will be quoted in dollars and cents on application.

611/2 Kenyon Street. BIRMINGHAM, ENG.

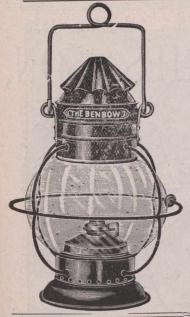
INSURANCE DECISIONS.

Life Insurance-Limitation on Action -A stipulation in a policy of insurance that "no suit shall be brought against the company after one year from the

WHOLESALE PRICES CURRENT.

THURSDAY, JULY 20, 1905.

w total	holesale
Name of Article.	HOLESWICH
No. 1, B. A. Sole No. 2, B. A. Sole No. 3, B. A. Spanish Sole Slaughter, No. 1 light medium and heavy No. 2 Harpess	\$ -c. \$ c. 0 27 0 23 0 25 0 26 0 24 0 25 0 28 0 29 0 28 0 29 0 26 0 27
Upper, heavy Upper, light Grained Upper Scotch Grain Kip Skins, French English Canada Kip Hemlock Calf Hemlock Calf Hemlock Light French Calf Splits, light and medium Splits, heavy Splits, small Leather Board, Canada Enameled Cow, per ft. Pebble Grain Glove Grain B. Calf Brush (Cow) Kid Buff Russetts, light Russetts, light Russetts, Saddlers', dozen lmt. French Calf English Oak, lb. Dongola, extra Dongola, No. 1 Dongola, ordinary Colored Pebbles Colored Calf	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
Dongola, extra Dongola, No. 1 Dongola, ordinary Colored Pebbles Colored Calf	0 38 0 42 0 20 0 22 0 14 0 16 0 13 0 16 0 16 0 18
OILS— Cod Oil S. R. Pale Seal Straw Seal Cod Liver Oil, Nfid., Norway Process Cod Liver Oil, Norwegian Castor Oil Castor Oil, extra Lard Oil Linseed, raw, nett Linseed, pure Olive, pure Olive, pure Olive, extra, qt., per case. Turpentine, nett	0 45 0 50 1 75 2 50 2 30 2 50 0 08 0 09 0 07 0 09
Petroleum: Benzine	0 21 0 28 0 21 0 26
GLASS—	
First break, 50 feet Second Break, 50 feet First Break, 100 feet Second Break, 100 feet Third Break Fourth Break	2 10 . 3 75
PAINTS, &c.	0.00 0.00
Lead, pure, 50 to 100 lbs. kegs Do. No. 1 Do. No. 2 Do. No. 3 Do. No. 4 White lead, dry Red Lead Venetian Red, English Yellow Ochre, French Whiting, ordinary Whiting, Gilders' Whiting, Gilders' English Cement, cask Belgian Cement German Cement United States Cement Fire Bricks, per 1,000 Fire Clay, 200 lb. pkgs.	0 00 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0
Glue— Domestic Broken Sheet French Casks French barrels American White, barrels Coopers' Glue Brunswick Green French Imperial Green No. 1 Furniture Varnish, per gallon. a Furniture Varnish, per gallon. Brown Japan Orange Shellac, No. 1 Orange Shellac, pure White Shellac Putty, bulk, 100 lb. barrel Putty, in bladders Paris Green in drum, 1 lb. pkg. Kalsomine, 5 lb. pkgs.	0 04 0 10 0 12 0 16 0 65 0 70 0 75 1 00 0 60 0 75 0 75 2 00 2 2 25
Canadian Washed North-West Buenos Ayres Natal, greasy Cape, greasy Australian, greasy	0 24 0 25 \$\) 0 17\) 0 18\) 0 36 0 42 0 00 0 00 0 18\) 0 18\) 0 00 0 00



J. & R. OLDFIELD,

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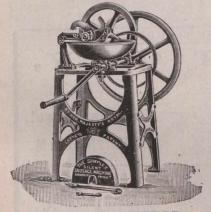


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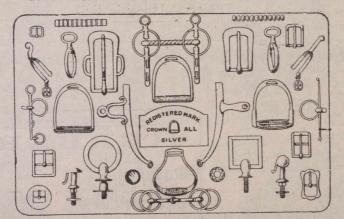
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BIRMINGH M. - ENG.

date of the death of the insured" is valid. The time is reasonable and, the insured having assented to the stipulation by accepting the policy his administratrix will be bound by it.—Metropolitan Life Ins. Co. vs. Caudle.

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STIRRUPS, STURS,

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Special Terms to Canadians under the New Tariff.

L'fe Insurance—Construction.—A life insurance policy should be strictly construed against the insurer, and if it contains contradictory terms, or is so framed as to leave room for construction, rendering it doubtful whether the parties intended the answers of the assured to the questions propounded in the application to be warranties or representations the court should lean against that construction which imposes the obligation of a warranty upon the assured and hold the answers to be representations.—Loan and Provident Sav. Life Ass'n Sooc.

Life Insurance—Ultra Vires Contract.
—An Illinois statute provides for the incorporation of beneficial associations under supervision of the superintendent of insurance, and for certificate of organization authorizing them to proceed to transact business. The certificate of organization of a beneficial association provided that it should insure persons not over 51 years of age. Held, that

Life Insurance—Construction.—A life a member having given his age under 51 years when in fact he was over that age the contract was ultra vires and unenforceable, though it had been performed in good faith by insured and the reles intended the answers of the aspect to the questions propounded in bunes.

Life Insurance—Benefit Insurance,—In an action on a policy of insurance issued under the assessment plan, it is competent for either party to introduce in evidence the articles of association, and by-laws of the company in determining the obligations and rights of the parties. Hayden vs. Franklin Life Ins. Co.

Life Insurance—Assessment Contract.—Although the policy under the "insurance plan" gives a table of quarterly payments to be made by the assured opposite designated age periods warying therewith, it, does not fix upon it the character of an ordinary life policy contract at a level premium at the time of entry, so as to subject the policy, after

default by the assured to the provisions of the non-forfe ture law of Missouri, where the policy contains the further provisions that "should the emergency reserve fund or any part thereof, be used as aforesaid, its impairment may be made good by an assessment in addition to the regular mortuary call." Such stipulation brings the policy within theh designation of one under the assessment plan. Hayden vs. Franklin Life Ins. Co.

Lite Insurance-Le neurance Contract. -Where a Missouri Insurance company issues its policy under the assessment plan conformably to the State statute and afterward makes a contract of re-insurance with an Illinois life insurance company, approved by the superintendent of insurance of the former State and the re-insuring company, in writing assumed the outstanding policy in suit according to its terms and conditions, and the assured thereafter pays to the reinsured one or more quarterly premiums, as theretofore to the original assurer the re-insuring company cannot be held as under an ordinary life insurance contract, on the level premium plan, notwithstanding the consideration expressed in the reinsurance contract between the companies does not contain the word assessments. Hay den vs. Franklin Life. Ins. Co.

Life Insurance-Net Value of the Policy at Time of Forfeiture.-A policy of insurance on the assessment where the assured let the policy lapse by refusal and failure, after notice, to pay the quarter stipulated premium and a cail to meet the impairment of the emergency reserve fund such policy does not have such net value as to bring the policy within the non-forfeiture law of the State. And such policy having expressly provided that if any premium or any assessment called in accordance with said insurance plan shall not be paid on or before the day named in the notice for payment thereof, the contract shall be null and void and of no effect,' such default prevents recovery by the beneficiary under the policy. Hayden vs. Franklin Life Ins. Co.

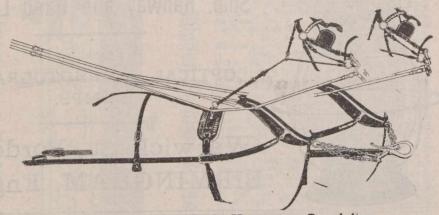
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Manufacturer of 61½,

Electro-Plate on Kenyon Street,





ONTARIO'S CROP.

High prices for all produce and unexcelled weather conditions are placing the tarmers of Ontario in that proud position of thorough independence their fathers had long toiled to achieve. South Essex has the distinction of putting its crops first on the market, and in advance of any other part of Ontario. Probably one-fourth of all the corn raised in Ontario, says a Globe correspondent,

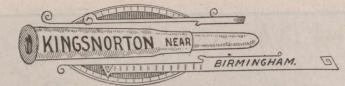
comes from Essex. In 1903 this county at ne had 7.626,000 bushels, and all Ontar's 29.287,000. Last year the figures took a drop under the unfavorable conditions. Corn is not too promising this season. There was rather rain and cool weather for corn. In the low places it was killed out. But the outlook is bright for a large yield on all the land which survived the spring. Not much corn is grown for sile purposes. This is

not a cattle-raising nor a dairy county. Peas, beans, rye and buckwheat are all raised in varying small quantities.

For the last two years Essex has raised over 2.750,000 bushels of oats, an average yield of over 40 bushels to the acre. Oats are not uniformly good. They are quite short in some places. The total yield ought to be large, however. Barley looks its best, and is an evenly good crop. A yield of 300,000 bushels of bar-

NEAREST STATION: LIFFORD, M.R.

Telegraphic Address:
METAL," KINGS NORTON.



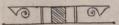


INTERNATIONAL EXHIBITIONS:

BRUSSELS, 1897, GOLD AND SILVER MEDALS: PARIS, 1900, TWO GOLD ONE SILV R M DALS.



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GUPRO-NICKEL
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TIN & LEAD FOILS
OF EVERY DESCRIPTION

GERMAN SILVER

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IN STRIP. SHEEL OR WIRE.



lev is looked for this fal. Spring wheat is in favor, and very bittle is grown, but there is considerable fa'! wheat, and a'l looking weil. I have seen none better. It is somewhat remarkab'e that after such a dry fall last year, and so little growth, followed by a hard winter and what, was in some respects from rain and cool nigfihts, an unfavorable spring wheat should have done so well. Hay is an abundant crop, and perhaps a better sample than in some parts. The farmers are busy hau ing in. Many old mowers are being discarded and new ones de-I vered. Hay loaders are more in demand.

The Essex peach crop will be light owing to the limited number of peach trees since the destructive winter of 1903-04. This is one of the biggest apple producing counties, and will do its share in the tal. The crop will not be large. Grapes

promise great things. Good reports come from Pelee Island. Vine yards on the main and look well. Cherries are turning out nicely, and berries will give a large yeld. A good crop of tomatoes seems to be assured. The Lamington canning factory, which until this year was independent, has joined the Canadian Canners' Consol dation. Tomatoes are the specialty with this concern.

Leamington has been greatly stirred during the past year by the oil boom, but is now settling down on the foundations of the actual worth of the wells based on their monthly output, and on the stock companies formed to exploit the fields. Oil is being taken out in paying quantities: there is no doubt about that. For May upwards of 20 000 barrels were so'd in this immediate district. The une saies dropped to 16.000 barrels. That was due to the fact that some of

		* 1 .0	
Hands-INSURANCE	COMPANIES Canadian Montreal	Quotations, July 18	1905

Name of Company.	No. Shares	Last Dividend per year.	Share per value.	Amount paid per Share	Canada quotations per et
British American Fire and Marine Canada Life Confederation Life Western Assurance Guarantee Co. of North America	15,000 2,500 10,000 25 000 13,372	3½-6 mos. 4-6 mos. 7½-6 mos. 5-6 mos. 6 mos.	350 400 100 40 50	350 400 10 20 50	160 277 90

British & Foreign-Quotations on the London Market. July 1, 1905 Market value p. p'd up ak.

Alliance Assurance Atlas British and Foreign Marine Caledonian Commercial U. Fire, Life & Marine. Guardian Fire and Life London and Lancashire Fire London Assurance Corporation London & Lancashire Life Liv. & Lond. & Globe Fire & Life Northern Fire and Life Northern Fire and Life Norwich Union Fire thoreits Fire Royal Insurance Fire and Life Sun Fire Lyion	£245,640 30,000 110,000 11,000 53,776	10s. p.s. 20 12s. p.s. 45 45 28 20 20\$ 90\$ 32 34/6 p.s. £5 35 63\$ 88 6d p. s. 15 p. s.	20 10 20 25 50 10 25 25 25 10 ST. 100 25 100 20 10	2 1-5 2 4s 4 4 5 5 5 2 ½ 12 ½ 2 10 6 ¼ 12 5 8 10 4	12\dagger 6 18\dagger 76\dagger 10\dagger 76\dagger 6 39 112 \dagger 435 49\dagger 11\dagger 18\dagger 18\dagger 6 18\dagger 6 39 11\dagger 6 30 11\dagger 6	12章 6 章 13章 17章 10章 28 58章 45 78 40 114 36 50章 12章	
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LATE PAUL MOORE & CO.)



Manufacturers of Brass, Copper and Lead Wire, Rolled Metal, Solder, etc.

Lead Washers for Roofing Purposes.

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ESTABLISHED 1817.

. E. OT A

OLASS XXI
104 UPPER TRINITY ST., BORDSLEY,
BIRMINGHAM, Eng.

the gushers had ceased to flow naturally. and the companies had not put their pumps to work. Crude is worth \$1.27 in Petrolea, or \$1.18 net in Leamington. If to That be added the 521/2 cents bounty per barrel the oil industry has very substantial receipts. The story sent out last week of a well gushing 700 barrels was an exaggeration. It never reached 150 barre's. At present the pumps are pulling in the neighbourhood of 50 barreis in twenty-four hours out of that well, a very profitable quantity. This month should see the production again increasing. The power stations and pumps are being increased and put in, with a view to working all the well's with a minimum of cost. It pays to pump wells giving four barre's in twentyfour hours where several such wells are joined to one pumping-station.

One of the evidences of the solid character of this new industry is that the Imperial Oil Company, operated by the Standard Oil Company, have two pumping stations in the Leamington district. The Imperial buy all the oil produced. The Standard Oil are not exploiting the new field. It is in line with their policy to leave that to others. They sometimes come in and buy up the wells, but make no endeavor to control the taking out of

oil. They have their pipe lines out on the fields, and ship their own tank cars.

Not less than 300 men are now employed on the oil fields drilling and pumping or in the auxiliary work in the town, supplying the promoters with boilers, pipes and material. Wages are paid from \$2 to \$5 to the oi! workers. The wages paid are at present about equal to the total receipts of the oil The success which has followed the exploiters is leading to heavier investments of capital. All the land in the distret is leased to some one of the companies at a rate of \$1 an acre per annum, and a royalty of one-eighth on all the oil taken out. The farmers who own land are all anxious to see the derricks go up on their farms.

Tobacco is likely to be the most valuable of Essex county crops in the mear tuture. It now stands a close third after corn and oats. Last year 5,000 acres were under cultivation and yielded about 5,000,000 pounds of tobacco, for which a sum exceeding \$500,000 was paid. One instance is given where a tobaccogrower got \$3,985 for the crop taken from seven acres. That was exceptional, but it illustrates what can be done. The price paid for tobacco here in 1904 was from six cents to twelve cents a

pound. It averaged about ten cents. About 6,000 acres are in tobacco in Essex this season an increased acreage of 1,000 over 1904. The crop looks very well and is about ten days earlier than it was a year ago. That is an important thing wth tobacco, which needs a long, warm season. Not a few growers lost last year by having tobacco on the fields until the frost came and injured it. They had to accept a low figure for the leaf.

A strip of land about five miles wide and torty miles long extending east from Amherstburg is admirab'y adapted tor tobacco growing. Sandy or gravelly soil is needed. After about ten years of tobacco growing in Essex it is estimated that it costs \$45 to produce an acre of tobacco, paying rent, labor and all needed charges. In North Caro'ina the average cost of raising an acre of tobacco is \$41. There the average yield per acre is about 800 pounds, and the average price eight cents per pound. In Essex the average yield is 1 100 pounds per acre, and the average price for the iast seven years has been seven cents a pound. Foreign tobacco has to pay a duty of ten cents a pound coming into Canada and excise charges of 25 cents a pound. The home-grown escaped the duty and is taxed only five cents excise charges. It, therefore, has protection to the extent of 30 cents a pound. The industry is here to stay, and is likely to assume much larger proportions. The growers are just learning the art of successful cultivation. They are using fertilizer more extensively than ever before. Its use is paid for in a richer yield. Tobacco needs strong land, and unless the land is kept up, will inevitably im-The local tobacco buyers poverish it. are offering \$1,000 in prizes for the best productions this year in an effort to stimu'ate the good quality of products.

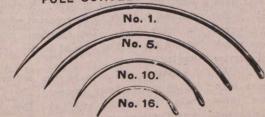
Kent county has the distinction of producing one-fifth of all the corn and two-thirds of all the beans grown in Ontario. yet, notwithstanding its primacy in the producion of those grains it is one of the largest producers of oats, barley, fall wheat and apples, and in addition raises large quantities of stock of all kinds.

Surgical and Fancy Needles

OF EVERY DESCRIPTION.

Surgical Needles.

FULL CURVED. QUALITY 60.



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the best type of a mixed farming county. For the most part the land is level and the soil a clay loam.

The outlook for the harvest is entirely satisfactory, and if the harvest approximates to the present prospect the farmers will be able to redeem themselves from the embarrassments accumulated from the past two years. Last year's corn crop dropped from 5,800,000 bushels in 1903 to 4,618,000 for 1904 and the fall wheat was only a fraction of a bumper yield of 1903. Beans to the amount of abut 600,000 bushels were produced for each of the last two years. Nothing but good reports are given for the bean crop this year. There may be an increased acreage. In any case the yie'd will be The corn crop bids Tair to be It is a trifle late, and has suffered in spots from the heavy rains but some very promising corn is to be seen. The recent hot weather has done great things for corn. The crop is hardy, and once given a start is pretty safe. The wheat area is somewhat lessened. But the oat crop is large both in area and in the quality of the yield. The outlook for Kent's 700,000 bushe's of barley is good. Both barley and wheat are yellow, and will be ready for cutting next week.

Hay is here in superabundanco. quality is not nigh, in some cases quite tow. Where to bestow all his hay is a very real quest on with the farmer. The rakes in the field have scarcely dumped a load when they are filled with another. The profusion of thick c'over makes the hay bulky, and the timothy stalks are coarse. Hay should be very cheap this coming fall and winter. All the root crops are reported as likely to yield heavi'y.

Kent is one of the half dozen big appleproducing counties of Ontario. In good years it produces nearly 2,000,000 bushels of apples. This is not going to be a good year. The orchards do not promise more than about half of last year's crop of winter apples. The past three years were all good ones. As an instances of how the apple crop varies in Ontario, the

All in all, Kent is a splendid example of records show that in 1901 less than 15, 000,000 bushe's were harvested. For the three years following an average of about 45,000,000 bushels were taken from the trees. The growers are not at all downcast over this year's prospect. They expect better prices than for the last three years. In 1901, notwithstanding the shortage, they received much better prices and they expect to do so this year, and, with a fair crop, less handling and good prices, make quite as much as in better years. The quality is likely to be good.

> About seventy-five of the heaviest fruit growers are organized into the Chatham Fruit Growers' Association, another co-operative society which has actively adopted the se'f-help principles, and is a further development of that network of agricultural organization gradually spreading throughout Canada. The members of this association fu'ly recognize the value of the very practical aid given by the Departments of Agriculture both of the Domin on and Provincial Governments, but they rely on their own initiative and control to make their business a success. The Ontario Agricultural College, the Experimental Union and the experimental farms have been teaching the farmers how to produce to the best advantage. The growers must deal with the problem of marketing their goods at the best prices. These Chatham fruit men secure for themselves good packing, proper classification of truit and by shipping in car lots get the best freight rates. Last fa'l they sh'pped fortythree cars of apples to the North-west. They were all sold through their own agent, Mr. W. A. McGeachy, who went out to look after their interest. first grade apples they got \$1.05 a barrel, and 61 cents for seconds. They speak with approval of the improved service given by the railways last year. e aims for losses in shipment have been settled up. They think better rates could be given, and will work to that end this fall.

The members work together for the improvement of their trees They own a complete power spraying outfit. first spraying this season was with crude oil and for the purpose of checking the San Jose scale. The results have been satusfactory. Three other doses of Bordeaux mixture followed the oil, and the prospect is good for a clean crop of apples. There are practically no insects on the trees this year. Milton Backus is President of the association and Mc-Kenzie Ross Secretary-Treasurer.

Fruit, other than app'es, is likely to be a good crop. The peach trees in South Kent and those near to Chatham carry good loads. Mr. Backus has ten acres of peaches to be proud of. The truit and vegetable crop of this county is quite varied. Cherries and plums and berries of all kinds are likely to yield good returns. And as for the garden stuff, it gives promise of a yield to delight the heart and fulfill the anticipations of the most sanguine. Chatham is a specially good market town. At present a market building to cost \$50,000 is in course of construction. The Wednesday and Saturday markets always see large quantities of fruit and garden produce offered for sale.

The hog industry of Kent was given a snart check by the hog cholera in 1903. In that year the Dominion Government spent \$55,000 in stamping out the disease in this county. Last vear only \$15,000 was spent in the whole Province. In 1903 more hogs were owned and sold in Kent than in any other county. The industry has not yet recovered, but now that the department are paying the farmer two-thirds of all losses he is encouraged to continue and large his interests in hogs. Nothing of marked value is to be reported of stock in other lines. The excellent pasture makes the ho'd'ng over of cattle a simple

Chatham will soon be the centre of an electric railway system. The Chatham, Wal'aceburg and Lake Erie Railway Company are now building a powerhouse and laying tracks through the city. The line will run direct to Wallaceburg, thence north to Petrolia, connecting Telegraphic Address: "MEDALLIST, Birmingham."

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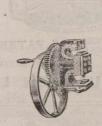


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For Sarnia. A line will run south to sugar beets. The outlook is exceptionwill be built to Dresden and Blenheim and to Rondeau. The company was the last to get a Dominion charter before of the Toronto and Hamilton Railway Bill and Dominion charters for electric railways. It is believed the road will bring tribute to Chatham from all over the lines. A right of way twenty feet wide has been bought all along the line. and it is intendede to make fast time. It is expected that cars will be running next fall.

The beet sugar industry will stand to profit by the new road. Freight rates are a big consideration in widening the area tributary to a sugar refinery. The Wallaceburg company claim to have 7,000 acres in sugar beets this year. The Marine City, Mich. company will beets from possibly 3,000 acres in this district next fall. The companies are

there with the Petrolea Rapid Railway paying a flat rate of \$4.25 per ton for Cedar Springs, on Lake Erie. Branches ally good all round the district, and more farmers are taking to growing the beets. They paid good returns last year. The Wallaceburg factory was operated the agritation arose against the demands about two months last fall. The manageemnt expect to largely increase their output of sugar for his season.

A more imited area has been given to tobacco-growing in Kent this season than formerly. A wet spring and cold nights made plants high in price and discouraged some growers. The loss is s'ight, for tobacco is only a small matter in Kent.

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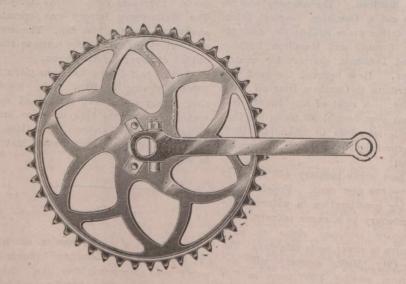
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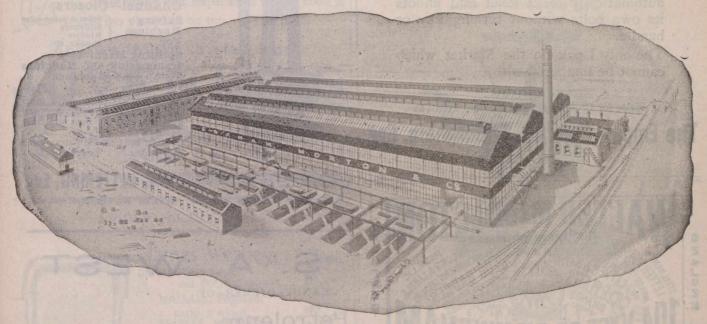
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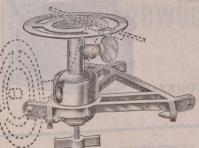
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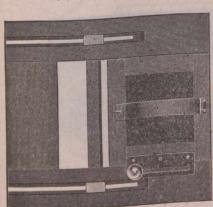
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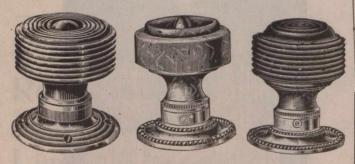


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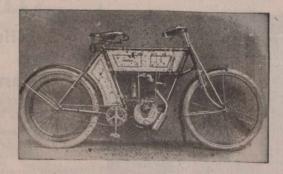
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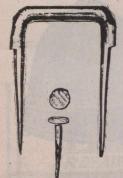
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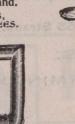
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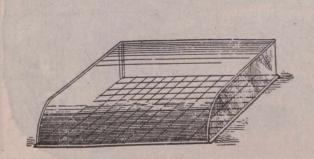
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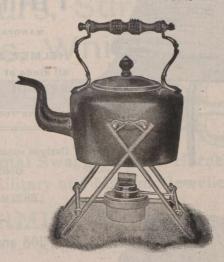
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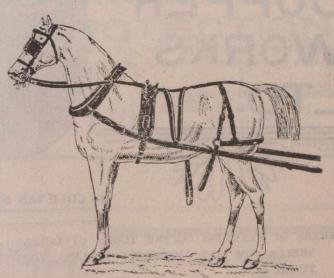
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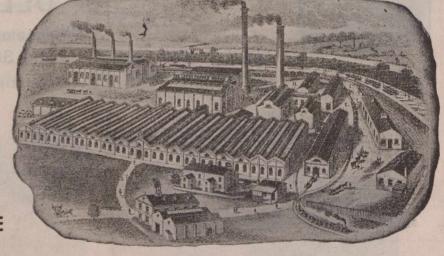




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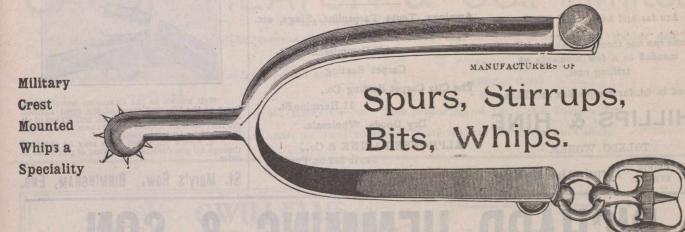
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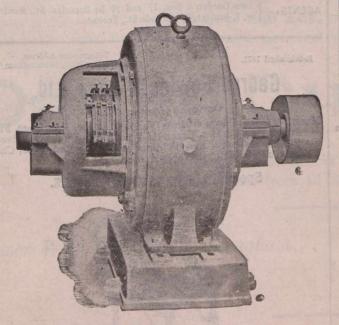
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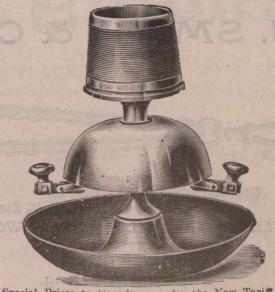
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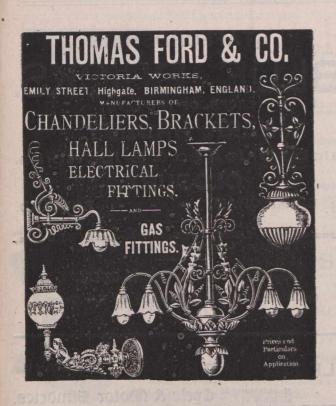
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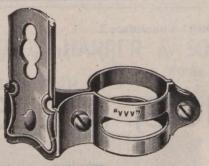
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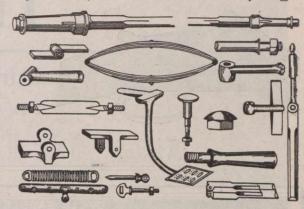
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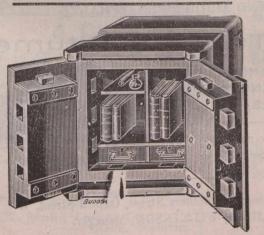
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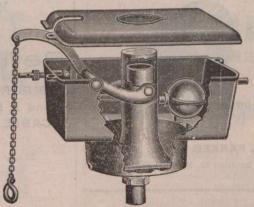
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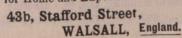
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