

Suggestions

Cox's Gelatine.

The brand folks know—tried and true in its purity and its strength. It makes a rich and a crystalline jelly, and it does its work quickly and surely. The economical housewife's gelatine—Cox's.

The Best and Strongest.

Lazenby's Jelly Tablets.

13 varieties of already sweetened and absolutely pure, flavored jelly tablets. The field of their sales is widening — " quality counts" you see.

Lazenby's Soup Squares.

Large orders recently filled in London for the Government for the Indian frontier. Competition is always out-distanced by quality —again we say "quality counts."

Stower's Lime Juice Cordial.

Absolutely no musty flavor so common in similar preparations. Not a drop of alcohol in it. Used by the Queen and both Houses of Parliament. The highest quality made anywhere by anybody. Good profits for you in handling it.

"Thistle Brand" Finnan Haddies.

Real Finnan Haddies, cured, smoked and packed right at the waterside. Thus, they retain that delicate flavor that consumers like and yet so seldom get. Packed at St. Mary's Bay, N.S. Stower's Lime Juice.

The most economical for your customers because 20 per cent. stronger than any other. Absolutely pure Lime Juice—purified twice over ! A money-maker and a "customer-keeper." A quick, seasonable seller for now !

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Every one the best of its kind.

- - - Agents - - -

A. P. Tippet & Co. Montreal and Toronto. F. H. Tippet & Co. St. John, N.B.

A few words about

2



Now is a good time to buy Ceylon and Indian Teas.

> The competition for low-grade teas has been so strong that the relative values of both low and high have been much disturbed.

The higher grades were never cheaper, and exceptional values are still to be had. As a return to normal conditions may be expected

Grocers would do well to stock up at once.

SEEEEEEEEEEEEEEEEEE





PICKLING SPICE OF TWENTY PRIME SPICES A MIXTURE FLAVOR STRENGTH

THE CANADIAN GROCER

PUNGENCY

Our Travelers Will Show You Samples.

Molina

Rolled

Wheat

Sold by the Pound.

LICORICE ...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention-Y. & S. Stick Licorice, all sizes ; Acme Licorice Pellets ; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box ; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE BROOKLYN, N.Y.

Summer

Profits!

DUNN'S PURE MUSTARDS

Established 1845.

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

You are mistaken in thinking because your business in Rolled Oats falls off in hot weather that you've got to lose your profits on Cereal Breakfast Foods until cool weather comes around again-Tillson's "Molina Rolled Wheat" is the one ideal substitute that will keep your profits at the high-water mark right through the Summer months.

"Molina" is rich, delicate and nourishing, but it does not heat the bloodit has a delicious and distinctive flavor that distinguishes it from all other preparations of a similar nature.

It has excellent keeping qualities. With it a thousand grocers in Canada are making large

THE TILLSON COMPANY, Limited From Manufacturer to Retailer Direct. Tilsonburg, Ont.

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MONTREAL WALL PAPER FACTORY

SEASON 1899-1900.

Our new line is now complete and our travellers are on the road.

It will be to the interest of every wall paper dealer in Canada to see our samples, as they are the most attractive we have ever produced.

They are exceptionally strong in popular designs and in harmony with the prevailing colors in house decoration.

The range of ingrain colors with friezes from 9 to 22 inches wide will be found specially pleasing.

MONTREAL.

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Colin McArthur & Co.

1030 Notre Dame Street



THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.



TORONTO AND MONTREAL, JULY 14, 1899.

NO. 28

CARD-WRITING AND WINDOW DECORATION.

INDOW card-writers and windowdesigners ought to give more attention to the study of Nature in her more decorative aspects-that is, of flowers, fruits, birds, and all such simple forms of natural things as those which the mind of man instinctively turns to in order to get his ideas of what is decorative and festal. The practical trimmer must study Nature early and assiduously in her decorative aspects, especially on the side of color. With this study of Nature in her decorative aspect must be associated that conscious and deliberate adaptation of her forms to the purposes of practical design, which is a fundamental in all practical work. This, again, is one of the things which the ordinary art student learns to despise in just about the same degree as his powers as a technician become developed, and is, therefore, something which must not be left until his training is very far advanced, but must be taken hold of as one of the fundamentals of his course.

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Secondly : The practical window design or card effect means an intelligent grasp of the limitations imposed.

Every trimmer or card-writer cannot hope to always have an abundance of material with which to work. Hence the need of skillful use of what is at hand. Color furnishes the very first element of interest in window decoration, and is the most elementary thing with which the decorator deals, so that its use should be one of the first things with which a window designer becomes familiar. The first work with color may be in such schemes as are represented by stripes and plaids. Study the fundamentals of color theory and the laws of harmony with reference to such elementary

uses of color as the forms of ornament represent.

LABEL DESIGNS.

Card-writers are frequently called upon to prepare fancy tickets or labels for shelf and counter goods. Take the matter of color in this connection. The labels may made so as to sell or prevent the sale of the goods. In the colors of labels, plain white, plain buff, and the combination of blue and white are useful. The favorite colors are red and yellow. The writer commends the following colors : (1) Light blue or lilac ground, with flowers in black ; (2) crimson ground with flowers of five colors, these for children's clothing; (3) light blue ground with white flowers, for curtains and bedcoverlets.

LANDSCAPE SCENES.

Many of the mistakes made in coloring landscape window illustrations arise from a lack of a proper perception of the conditions under which color is seen, or of the influences colors have upon each other when combined or juxtapered. The colors of a landscape scene in a window will vary according to the light by which it is illuminated. A green tree will appear dull and grey in a low light, in the bright mid day sun it will appear yellow, in the last rays of sunset it will assume a purple hue. This has bearing on the coloring of window settings as there is a direct connection, as light and shade in any color combination exercise an influence upon the whole effect and upon the individual colors of which it is composed as well.

The quality of one color in the window will vary according to the colors with which it is combined. Make a display with black and blue, black and red, or black and orange, and the quality of the black will be

different in each one, although the same material is used in each case. This is simply due to the influence of the color upon the black. The same remark applies to the influence of one color upon another. Not merely does the presence of the different colors influence each other, but their relative quantity and the amount of light and shade, or black and white, also. There are numerous ways of studying and comparing their effects. One of the simplest is to take strips of colored paper or cloth of varying widths and lay them side by side upon white, black or neutral grounds, and compare the effects. When the effects have been noted with the colored strips laid close together, move them slightly apart so that they are separated by a narrow strip of white or black; then move them a little further apart, and careful observation will show that there is a distinct influence upon both colors and ground. If very strong contrasting colors-such as blue and orange, or red and green, are used, the effect is all the more marked. It is best to study color effects in a steady, subdued light, so that the quality of the color can be best observed.

Another simple method of studying color is to sit in a room where there is a stained glass window and note the effect of the light as it passes through the different colored glasses upon a carpet or other object. Whenever the light passing through red glass falls upon a red object, or any color partaking of red, the color is enhanced, whilst other colors will be subdued.

ART AS APPLIED TO TICKET-MARKING.

There are four classifications of ancient types used in modern ticket-writing. First, is the Greek form.

GREEK ART.

Here, delicacy and refinement of treatment, careful study of proportion of figures



For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and letters, and infinite care produce an exquisite art, that is, to-day, a model of all that is best in ticket architecture and decoration.

ROMAN ART.

In the Roman class we have scrolls, and cover them lavishly with acanthus leaves. Indeed, scrolls heavily laden with acanthus leaves surrounding a rosette, have become a sign of recognition in window tickets of this order. This heavy ornamentation soon gets monotonous. Their only originality is manifested in their development of the forms borrowed from others.

SARACENIC ART.

This is not often used by ticket-writers, because the ingenuity of the artist is taxed to create a style that depends entirely upon geometric form and on color for its effect. The result is a theme interlacing with gorgeous colors. Gold is used profusely and the decorations are worked much in relief with stucco effects.

GOTHIC ART.

The last is the Gothic, which is practically a religious style, having grown out of the Christian Byzantine. The arch known in history as the Gothic arch, is a strong characteristic, although other forms are common. The trefoil and quartrefoil are also typical forms. Its exquisite window tracery, built on geometric forms, is a strong mark for recognition.

CANDLING EGGS.

A simple lamp for "candling" eggs has just been patented, which enables a dealer to make the tests in any subdued light. An ordinary kerosene burning lamp, backed by a strong reflector, furnishes the rays. The front of the lamp is shielded by an upright of black japanned tin, supplied with a broad, stubby spout, into the end of which the egg is high The light of the lamp is concenough that spout and the egg becomes an entry and the end Grocer.

HIS CAPITAL WAS 40c.

As an instance of the rapid strides that can be made in this country by pushing young men who don't mind a little hard work the following is told : Mr. Colin Mc-Dougall, of Indian Head, arrived there at the age of 18 with the magnificent capital of 40c. For four years he worked as a firm laborer at an average salary of \$12 per month. He then rented a half section of improved land at \$300 per year with the privilege of purchasing at any time. After two years' work here he bought a half section of land for \$4,000 and sold out about June for \$7,300, and is now starting in again in the Yellow Grass district with a capital of \$6,000 clear.—Free Press, Winnipeg.

TORONTO RETAIL GROCERS' ASSOCIATION.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening in St. George's hall, Elm street. There was a good attendance. President Johnson occupied the chair.

The principal matter considered was the annual picnic of the association, which is to be held at Hamilton on Wednesday, July 26. The various committees reported the completion of their labors.

The musical committee reported that an orchestra of eight pieces had been secured to furnish music on the boat and at the park.

The sports committee reported that arrangements had been made for the baseball match between the Toronto grocers and travelers; a tug-of-war between the Toronto and the Hamilton grocers, and 15 other events, such as races, jumping, guessing contests, etc. An offer was read from a Toronto house, offering prizes for a soap race, similar to that of another race on the programme. After a warm discussion, the offer was accepted, but the opinion was generally expressed that, in future, prizes should not be accepted for specified races. Discussion also brought out a desire for a quoit tournament for the members of the association. The addition of this and a couple of races makes the programme of sports a much more complete one than in former years.

An offer was read from Lumsden Bros., wholesale grocers, Hamilton, who offered to put up a tent on the park for the use of the association, if desired. This offer was accepted. A letter was received from Lucas, Steele & Bristol, inviting the grocers to visit their warehouse, and offering cigars to all who did so. This offer will also be accepted.

HOW GROCERS ARE FOOLISH.

When she buys of the retailer, she says : "I'll see that you get paid for this. No one can say that I cheated him."

This, after a long course of trusting on the part of the retailer, brings doubt to his mind.

Later, she cometh not, and to the collector saith : "You must collect this of my husband. He is responsible for all our bills."

About that time, this good and faithful wife is "priming" up some other foolish grocer.

Do you know the kind ?-Retail Grocers' Advocate.

COMPOUND FOR CLEANING GLASS.

A mixture for cleaning window glass, according to an exchange, is prepared by moistening calcined magnesia with benzine so that a mass is formed sufficiently moist to let a drop form when pressed. Make the mixture as wanted for use, or else keep it ready prepared in glass-stoppered bottles. For use, dip a pad of cotton wool or rag in the paste, and rub it on the glass to be cleaned, and afterwards polish with a clean duster and chamois leather. Another cleaning compound for the same purpose is to mix one part of olive oil, one part of liquid ammonia, two parts of lime and one part of water to a thick paste.



Summer Holidays

are here and this is the season when Campers and others are buying supplies; keep your stock of "Reindeer" Brand Condensed Milk and Coffees assorted.



HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats Clark's """"" Davies' """"" Condensed Coffee and Milk Potted Jam, Jelly, Marmalade

T. KINNEAR & CO., 49 Front St. East, TORONTO.

CLERGYMEN AND TRADING STAMPS

In The Kingston Times of July 6 was printed the following over the signature of "Citizen":

"Unless the merchants take a firm stand against trading stamps and coupons, the evil will spread to such an extent that many merchants will be ruined and many clerks thrown out of employment. I don't understand why more ministers do not use their efforts to try and rid cities of such things, which are, in many cases, causing the merchants and people to commit traud. In order to get the ten stamps held out as a bait to force people to continue, some actually keep four and five books, and send different members of the family to get the stamps, then put into one book. Then, again, the people are so crazed that, for a fact, people have been known to take stamps in preference to a discount of 20 per cent. on an article. What are merchants thinking of, allowing a third party to step in between them and their customers and reap the profits, which justly belong to them? In less than a year, \$15,000 have been taken from whom and for whom-by coupons and trading stamps ?

"How are we going to get rid of them? It all depends on the people and merchants. If you don't feed the animal, it will die. If the clergy would bring up such matters as these it would be better than worrying about the heathen Chinese. Looking for something for nothing is next thing to stealing. Let all take up the broom of right and sweep trading stamps and coupons out of Kingston, same as they did in Halifax, Arnprior, and many other places."

REFRIGERATOR CAR SERVICE IN BRITISH COLUMBIA.

The local refrigerator car service from Vancouver to interior British Columbia and Kootenay points, inaugurated by the C.P.R. for the season on June 19, should prove a benefit to the wholesale trade of the city, as well as to the up-country merchants, in transportation of perishable goods, as fruit, fresh butter, eggs, etc. Such a service should render it possible for Vancouver wholesalers to reach out for that trade in a way that would bring it this way. And every point of contact between the coast and the interior is a means to the end of bringing about that close and far-reaching trade relationship between the parts of the Province, which is absolutely necessary for progress such as is possible.

The dates on which freight will be received

for shipment at Vancouver are advertised by the company as July 3, 8, 13, 18, 24, 28; September 1, 6, 11, 16, 21, 26, and October 2. As stated in the circular issued by C.P.R. freight department and previously published, cars will be iced between Vancouver and Arrowhead, and from the latter point freight will be forwarded by first steamer.—Province, Vancouver.

Choice ...

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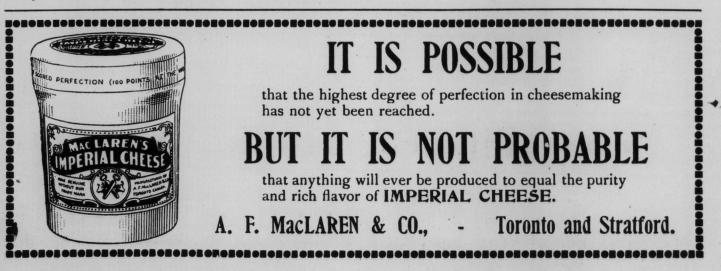
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PICKLES

HALF HOLIDAY IN VANCOUVER.

The Wednesday half holiday has gone in Vancouver and the reasons are various. It would seem to be lack of unanimity principally. There was also apathy on the part of some, though in the main the merchants have expressed themselves as quite willing to observe the holiday. The stipulation always made was that everyone should observe it. The only benefit that has arisen from the whole movement has been the establishment of a pretty generally observed early closing practice, which is, perhaps, a good deal to have accomplished if only the merchants continue to observe it.—Province, Vancouver.

The British Columbia crop of all fruit except apples is expected to be under the average this year. A good apple crop is expected.



RICE

We carry a full range of Imported and Domestic Milled Rice:

Javas, Japans, Patnas and "B." THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TRADE IN OTHER COUNTRIES THAN OUR OWN.

1899 SALMON

F ROM January 1 to June 30, there were received in New York, according to statistics furnished by the Fruit Buyers' Union, 127,740 boxes and 14,200 cases of oranges, against 19,450 boxes last year; 1,457,900 boxes of lemons, compared with 1,040,460 boxes for same period in 1898; 2,073,000 bunches of bananas, against 1,876,000 bunches for the corresponding time last year.

BRAZILIAN COFFEE CROP.

According to the entries at Rio and Santos the coffee crop for the season of 1898-99 was 8,771,000 bags of which 3,192,000 bags were Rio and 5,579,000 bags were Santos. It is estimated that the world's visible supply of coffee made very little change during the month of June.

THE PRUNE CROP.

Concerning prunes The California Fruit Grower says in its issue of July I: "The export movement during the past ten months has been very light as compared with the same period in 1897-98, the shortage amounting to some 436 carloads. This quantity would have cleared the stock held on the Coast, besides making quite a hole in the stocks carried by eastern dealers. The situation will, no doubt, be changed this season, as the crop prospects in Oregon and Washington are poor, while last season these States contributed some 700 or 800 cars for eastern shipment. From France comes the report of a short crop, it being estimated at about one-third of last year. Reports from the producing districts of this State show a decided change in the outlook, owing to the heavy 'drop' that has been going on for some days past. Just how much the drop will cut down early estimates it is hard to say, but holders of spot stocks are extracting consolation from the change in the situation."

EXPORTS OF SPICES.

J. W. Phyfe & Co. report the following telegraphic advice of exports from Singapore and Penang during the last half of June, 1899: To United States, black pepper, 60 tons; nutmegs, 35 tons; to Great Britain, black pepper, 50 tons; to continent, 90 tons. Total exports since January 1: To United States, black pepper, 1899, 1,830 tons; 1898, 1,095 tons; 1897, 2,590 tons; nutmegs, 1899, 171 tons; 1898, 160 tons; 1897, 86 tons; to Great Britain, black pepper, 1899, 1,570 tons; 1898, 2,840 tons; 1897, 3,870 tons; to continent, black pepper, 1899, 980 tons; 1898, 1,100 tons; 1897, 1,150 tons.

11

NEXT SEASON'S CALIFORNIAN ORANGES. Private mail advices state that 30,000 cars will be the probable crop of Californian oranges next season, which is considerably larger than this year's crop. Northern California will commence to ship about the beginning of November, while the oranges in the southern part of the State will probably not be ripe enough to ship until the middle of December. The Mexican crop of oranges is reported to be very light this vear.

FIVE HUNDRED PIGEONS WANTED

L. S. & B. write: "A customer west wants 500 live pigeons, crated to ship by express. See if an inquiry through your paper would bring a reply."

[Can any of our readers furnish the desired information ?—THE EDITOR.]

The lobster fishermen on the north shore of Prince Edward Island have again suffered serious loss. The Farmer says : "Last Friday's storm so broke up the traps that we learn of many who are compelled to shut down for the season, not having sufficient traps to further pursue operations. The shores along the north side of the island are strewn with broken traps.

TORONTO.

Horse Shoe and Clover Leaf----talls and flats. We are booking orders to arrive at lowest prices.

JOHN SLOAN & CO.

Wholesale Grocers.

Down with the "Sugar Combine"

Compare our prices with those quoted on the Equalized Freight Rates System.

Our Offer:

12

REDPATH SUGARS

Extra Granulated, \$4.45 per 100 lbs. Yellow - - \$3.60 per 100 lbs.

Net 30 days or 1 per cent. 10 days, F.O.B. Montreal.

dec

HORSE SHOE SALMON

'99 Pack, to arrive, \$1.25 per doz.

Net 30 days or 1 per cent. 10 days, F.O.B. Montreal.

Hudon, Hebert & Cie., MONTREAL.

decidedly comfortable, and, when she reached Wilson Park, N.Y., many said they had never known a four-hour run to go so quickly by.

Once there, it was anyone's game. Dancing, ball, rowing, swinging and racing completely filled up the time, so that again when the warning whistle blew many there were who said: "Gracious, is it six already?" But it was so, and the boat started home about 6 o'clock, and a merry trip ended all too soon at 10 o'clock at Yonge street wharf.

Everyone was tired, hot and sleepy, and yet, how they danced, laughed and played

THE VINEGAR CONSOLIDATION.

THE six vinegar firms which united their businesses under one management with the style of The Wilson, Lytle, Badgerow Co., of Ontario, Limited, have issued a circular announcing the completion of their factory, which is fitted up with the most modern appliances, and is of capacity sufficient to supply the requirements of the Dominion.

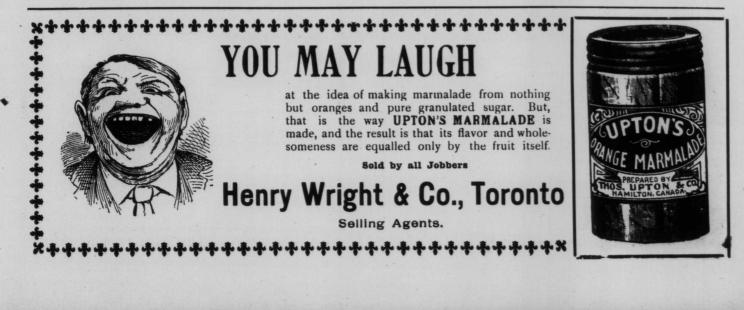
They claim that these facilities, together with their combined experience, enable them to produce the purest, best flavored and most superior white wine, cider and malt Toronto; The Hamilton Vinegar Works and The Dominion Vinegar Works, Hamilton, and Haaz & Co., Kingston.

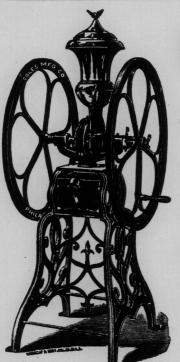
FAILED AFTER TWO MONTHS.

H. N. Gross, who, for about two months has been carrying on a grocery business in Queen street west, Toronto, has assigned to Richard Tew, with liabilities of \$3,500 and assets of \$1,900. Gross bought out Thomas Bletsoe.

W. RADCLIFFE SELLS OUT.

Wm. Radcliffe, grocer, Queen and Parliament streets, Toronto, has sold out to J. M. Cork & Co. Mr. Cork was formerly in business at 459 to 461 College street.





Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents No. 18 TODHUNTER, MITCHELL & CO., Toronto. DEARBORN & CO., St. John, N. B. FORBES BROS., Montreal.

Coles Manufacturing Co. PHILADELPHIA, PENN'A.

FOR TOILET AND BATH.

Wool Soap OF

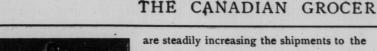
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Pure, white **Wool Soap** is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price. For sale in grocery, drug and department stores everywhere.

Swift and Company, Makers, Chicago.

Canadian Representatives : W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.





President, Treasurer, JOHN BAYNE MacLEAN, HUGH C. MacLEAN Montreal. Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENJION THAT YOU SAW

THEIR ADVERTISEMENT IN THIS PAPER

ENGLAND'S TEA TRADE.

OW, WILSON & STANTON'S tea report, published in London, Eng., shows very little change in the volume of importation of tea into the United Kingdom. In the season of 1896-97, the importation of all teas was 269,989,925 lb.; in 1897-98, the total was 269,133,457 lb., and, in 1898-99, 269,428,560 lb., showing a decline of about one-fifth of 1 per cent. in two years.

Though the aggregate importation is practically unchanged, the report shows that China teas are still being imported in dimminishing quantities, the imports being 32,-

479,996 lb. in 1896-97; 30,496,929 lb. in 1897-98, and 25,858,614 lb. in 1898-99. The receipts of Indian teas, on the other hand, are steadily growing. In 1896-97, they amounted to 133,026,515 lb.; in 1897-98, to 135,796,425 lb., and, in 1898-99, to 138,250,958 lb. Imports of Ceylon tea fell from 97,796,474 lb. in 1896-97 to 95,497-963 lb. in 1897-98, but rose again, in 1898-99, to 97,764,806 lb. That other countries are steadily increasing the shipments to the United Kingdom is shown by the increase from 6,692,940 lb. in 1896 97 to 7,342,130 lb. in 1897-98 and 8,554,182 lb. in 1898 99.

The aggregate exports from the United Kingdom show a falling off from 36,283,-251 lb. in 1896-97 to 33,431,076 lb. in 1898-99. This is caused by the decline in exports of Chinese tea of which 20,325,656 lb. were exported in 1896 97, and 18,970,230 1897-98 and 13,480,943 last season, showing a falling off of 7,164.713 lb. in the two years. The exports of Indian tea from the United Kingdom in the same period rose from 5,338,967 lb. 1896-97 and 6,171,776 in 1897-98 to 7,866,933 lb., and the exports of Ceylon tea from 9,682,878 lb. in 1896 97 and 10,935,440 in 1897-98 to 11,178,640 lb. last year.

The following table shows the countries to which the various teas were exported last season :

Ir	dian. lb.	Ceylon. lb.	China. lb.
Countries in Europe4,3	28,430	6,747,847	7,228,830
United States			
British North America 1,	697,726	1.856,823	883,44
Newfoundland	41,396	91,635	122,93
Other countries 1,	206,658	1,453,463	4,679,38

CANNED FRENCH DELICACIES HIGHER.

A feature in regard to the canned goods market is that the sale of French peas in Canada is constantly increasing. Advices in regard to this specialty state that the season's packing is now practically over. It is a short one. Prices for the raw material have been so high that an advance of 50c. to \$1 per case has taken place. With reference to mushrooms, a sharp advance of 75c. to \$1 per case is also reported. There never was such a scarcity of this vegetable.

MANIPULATION OF CHEESE VALUES.

A RECOVERY, an advance in the price of cheese was the last thing that people expected during the previous week. Yet, it has come about in a manner that cannot be denied.

The curious part of it, however, is that the improvement seems to have originated entirely on this side of the Atlantic, for, while advanced prices were paid last Thursday, Friday and Saturday and during the present week in the country, cable limits to exporters in Montreal did not respond. On the contrary, they were reduced, instead of advanced, in some cases.

Two influences possibly had a good deal to do with the sudden turn in the market. These were the comparative scarcity of colored cheese, and the fact that operators had not only oversold the market on the first half, but on the last half of June as well.

It was on colored cheese that the extreme prices were realized, while manipulation had a good deal to do with putting up the price on the shorts.

Such a situation is an artificial one, and it remains to be seen whether the course of future events will warrant the prices that are being paid. One satisfactory feature is that it has resulted in a good clearance on this side, for the factorymen in every situation are very closely sold up.

EXPORT DUTY ON JAPAN TEA.

The cable announcement to the effect that the Japanese Government will remove the export duty on tea has naturally created a good deal of interest, although the report, up to the time of writing, has not been confirmed.

Should this export duty be removed it would possibly make a difference of half a cent per lb. in the price of Japan tea. In the meantime, therefore, importers are disinclined to place orders.

APPLES WANTED IN MONTREAL.

A subscriber writes us asking for names of those in the Mantime Provinces who will be in a position to ship apples to Montreal. Any person desiring to correspond with this gentleman will please address THE CANA-DIAN GROCER, Montreal.

THE CANNED CORN SITUATION.

THE situation in canned corn for future delivery continues to gather strength, and one packer after another is withdrawing quotations.

Some of the packers are going so far as to try, upon technicalities, to back out of orders which they had previously accepted.

This is certainly pretty good evidence of the strength of the market.

Reports from all over the country agree that the growing corn plants are in anything but a satisfactory condition, although the rain of the past few days has been most beneficial.

But what undoubtedly gives the market its greatest strength is the purchase of canned corn futures by a certain syndicate. What the quantity is that the syndicate has purchased cannot, of course, be stated, but it is estimated at all the way from 80,000 to 100,000 cases.

With the uncertainty of the crop and the large purchases on syndicate account it is difficult to say what the condition of the market will be a few months hence.

Corn is at present a pretty good price for futures, and an advance of another 10 or 15c. will put it where old corn is to-day. But the high price that is ruling now for the latter is interfering with the consumption, for, with prices 95c. to \$1 per dozen, corn cannot be retailed three for 25c., the maximum sum which consumers have been educated to pay of late years.

However, the syndicate may only have in view a moderate price.

A GOOD MOVE.

It is understood The Hamilton City Improvement Society is now an established fact, and has for its president Mr. Steele, of Lucas, Steele & Bristol. The objects of the society are to promote the improvement and beautifying of the city, and to assist and stimulate the authorities in enforcing the laws relating thereto. It is to be hoped that similar societies will be established all over the country.

When one sees the wretched condition of lanes and streets in our towns and cities, the poor sanitary arrangements, and the badly kept lawns and sidewalks, the law respecting noxious weeds a dead letter, it is obvious there is a great need for a widespread creation of local improvement societies.

No class probably benefit more from wellkept streets and well-enforced laws than the merchants, and it is to be hoped they will be leaders in this movement.

DEAREST EGGS FOR TEN YEARS.

The price of eggs this week is higher than has been the case during any similar week in 10 years. The price in Toronto just now is 13 to $13\frac{1}{2}$ c., the latter figure predominating. Many sales have been made at 14c.

In previous years, the following prices have ruled at this time : 1898, $11\frac{1}{2}$ to 12c.; 1897, 9 to $9\frac{1}{2}c$.; 1896, 9 to $9\frac{1}{2}c$.; 1895, $10\frac{1}{2}$ to 11c.; 1894, $10\frac{1}{2}$ to 11c.; 1893, $11\frac{1}{2}$ to 12c.; 1892, 10 to $10\frac{1}{2}c$.; 1891, $12\frac{1}{2}c$.; 1890, 13 to $13\frac{1}{2}c$.

The cause of the high figures ruling this year is simply that the demand from all parts of Canada has grown so near to the production that prices have been forced up until they are now above an export basis. Some firms, who were pickling at this time last year, have now their hands full supplying orders for British Columbia.

THE PINEAPPLE SEASON.

The New York pineapple season, which has just closed, has, acrording to The New York Journal of Commerce, been a very unsatisfactory one. The receipts of Havana pines were but 69,000 barrels as compared with 108,000 barrels in 1897, and of Bahamas, but 40,000 dozen as compared with 84,000 dozen two years ago.

Records of Florida shipments are not kept, but it is estimated that receipts from that source were not nearly as large as usual.

The quality, too, especially of the Havana fruit, has been very inferior, causing much loss to New York jobbers, on account of rebates asked for spoiled fruit.

The cause of the poor quality in the Cuban pine is probably the fact that the fields or plantations have been neglected during the rebellion in the Island. The fields have been devastated and the pines have been allowed to grow almost wild.

Canadian jobbers did not suffer from spoiled fruit to the extent the New York fruitmen evidently did, but the amount of business done was small, owing to the scarcity of supplies. Prices ruled much higher than usual throughout the season.

A TEN-YEAR CURRANT RETENTION LAW.

THE Currant Retention Bill has again been adopted by the Greek Parliament, but, this time, instead of being a 12-month affair, it is good for 10 years.

As up to the time of writing no details of the law have been received, just exactly what its provisions are cannot be stated, but its very title implies that the measure again authorizes the Government to retain a certain proportion for distillation purposes. Under the previous law the proportion of the crop retained was 15 per cent.

Advices from both Patras and London state that the passage of the bill has imparted a firmer tone to the currant market, and importers in Canada were, this week, compelled to pay 6d. per cwt. higher than was paid two weeks ago for fine Filiatra fruit.

As to whether prices will be maintained or not remains to be seen. Among experts, there is some difference of opinion, although the majority take a bullish view. Dem. Schias, of Patras, is one of those who is not so sanguine.

The weather in Greece appears to have been exceptionally fine, and mail advices received in Toronto this week estimate that the yield will likely be about the same as last year. According, however, to an English paper just to hand, some experts are of opinion that the crop will be smaller than anticipated.

A CANNED TOMATO SYNDICATE.

A syndicate is now trying to do with canned tomatoes what a syndicate has already done in regard to corn. That is, purchase a good proportion of the pack.

Whether it will succeed or not remains to be seen. On account of the large lot of canned tomatoes which have already been sold for future delivery, the task will not, perhaps, be as easy of accomplishment as it was in regard to corn.

However, the scheme is being negotiated, and some purchases have been made, while certain packers have been quoted figures for their whole pack. What the measure of success will be time only will tell. Island cables higher Island This was re

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MOLASSES ADVANCES.

HERE has been still another shuffle in the Barbadoes molasses market, prices having advanced again at the Island within the past few days. Some cables ask 16c. and some quote an even higher price, naming 17c. first cost at the Island.

This latter figure is the top price, which was reached some time during the latter part of May. Then the market began to sag off, falling as low as 14c.

Business was done by Canadian importers chiefly around 141/2 to 15c., and naturally they are not disappointed by the recovery that has taken place in the cost price, as it makes the possibility remote of any lowpriced molasses coming into competition with their higher priced goods. It is also understood that the crop at the Island is nearly exhausted, and that there is hardly more than 2,000 puncheons in reserve.

In Montreal the market has ruled much firmer since the reception of this news, and round lots, ex wharf, are now held 1/2 c. higher at 331/2 to 34c. Jobbers also show more desire to operate for future delivery, though the actual movement is light.

ENGLISH SCARCITY OF JAMS.

There has been a great shortage of English jams for the last month or two. A leading importer informed THE CANADIAN GROCER, a few days ago, that, for two months past, he had been unable to secure any, and said it was all owing to the shortage in the English fruit crop. He had often wondered, he said, why Canadian canners did not pay more attention to the exporting of fruit pulp.

UNITED STATES BACON IN CANADA.

Last year mention was frequently made of the large shipments of United States provisions into Canada, especially into British Columbia and the northern districts of Ontario.

The price of provisions was so low in the United States last year that, in the face of a duty of 2c. per lb., British Columbia imported \$428,355 worth and Ontario \$157,-686, against \$176,987 for both Provinces in the previous year.

This year the price of United States provisions is so much nearer to that of Canadian, that Ontario packers are at present able to fill even British Columbia requirements at a figure that United States packers could not touch.

The consequence is that orders for British Columbia and Northern Ontario have been largely increased. This, together with the general improvement in the demand, has resulted in an increase of fully 100 per cent. in the demand experienced by one large Toronto packing-house, which packs only for Canadian trade.

AMONG TORONTO RETAILERS.

It looks as if the travelers' The Grocers' baseball team were going to Baseball Team receive another " drubbing "

from the grocers this year. The grocery batters have been practising on the Weston bakery team, whom they have twice beaten. In the last game, on the Upper Canada grounds, one of the batters hit the ball so hard that it traveled to the Arlington hotel, where it went through a \$12 plate glass window. Such exhibitions of batting powers come high, but, as they are precursors of victory, the bill will be cheerfully paid. The offer of Lumsden Bros. for a tent on the park grounds might not have been accepted had not Ben. Panter thrown out the suggestion that it would probably be needed as a hospital tent for the travelers' fielders. The travelers are a game lot, though, and, though they have been beaten in the past, they may spring a surprise on their rivals when the time comes.

A couple of weeks ago I made Camping Goods Trade. mention of window displays of camping goods shown in To-

ronto store windows. One of the displays noted was in the window of Michie & Co.'s King street store. This firm have since made a display in their window of still greater interest. In the background is a fine large painting, showing two canoeists rounding a curve in the rapids of some river. The whole scene is typical of camp life, and, that its import may be misunderstood by none, a card is placed in a prominent position. It reads : "An Ideal Holiday. Plenty of opportunities in northern Ontario to combine camping, fishing and canoeing into a delightful and inexpensive holiday. We make a specialty of camping supplies. Michie & Co." The whole of the floor space of the window is devoted to canned soups, tinned meats, pickles, chow-chow, soup squares, fruit vinegars, etc. This firm make a big bid for camping-goods trade, and have

found that not only is it a large, but a paying, trade to cater for.

Special honor is given to the From the

man who wins his way from the ranks to a position of re-

sponsibility and trust in military matters. So honor should be given to the clerk who works his way up to the position of proprietor of the business which he has served. T. P. Loblaw, who bought out J. M. Cork, College street, started in the grocery business about eight and a half years ago as a clerk in W. G. Cork's grocery on King street east. About five years ago he entered the employ of R. F. Nicholson at 459 College street. Since then this stand has been under the successive management of Geo. Palmer & Sons, Mont. Smith, and J. M. Cork. Mr. Loblaw served as clerk for each of the three proprietors, and was admitted into partnership by J. M. Cork, under the style of J. M. Cork & Co., and became proprietor by buying out Mr. Cork the other day. Very good progress, I think. THE RAMBLER.

PERSONAL MENTION.

Mr. Chas. Gyde has left for a business trip to the Maritime Provinces.

T. Kinnear and family are sojourning at Bay View, on the Maine coast.

C. W. Young, of The Surprise Soap Co., was in Montreal for a few days last week.

Mr. C. H. Colson, of E. C. Colson & Son, is spending a few days at Tadousac with his wife.

Mr. A. D. Leslie, of The Davidson & Hay, Limited, is at the General Hospital suffering from an attack of inflammatory rheumatism.

Mr. E. J. Woodburn, of W. J. Woodburn & Son, has just returned from a business trip to Liverpool, Birmingham and other English cities.

Mr. Donald Bremner, of The Davidson & Hay, Limited's sample room staff, has returned to his duties after being in the General Hospital for six weeks, where he underwent an operation.

Mr. D. Shulte, representative of Messrs. Heidsieck & Co. (" Dry Monopole" champagne) is at present visiting Montreal, going thence west to the leading Canadian cities and the Klondyke, in the interest of the brand for which Messrs. J. M. Douglas & Co., of Montreal, are the sole agents.

Mr. J. C. Hazard has started for British Columbia to push sales and establish agencies for "Grand Mogul" tea in that Province, also in Manitoba and the Northwest Territories. "Our trade is increasing there to such an extent that we find it necessary to have resident agents," write T. B. Escott & Co.



T. B. ESCOTT & CO., Wholesale Grocers, London, Ont.



GROCERY- QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, July 13, 1899. GROCERIES.

HE past week has not seen any developments of very great importance in the wholesale grocery trade. The volume of business, on the whole, has been fair. The most active line is probably canned goods for future delivery, all houses having booked a good many orders during the past week for tomatoes, peas and corn. The canned goods market is still strong, particularly in regard to corn. Sugars are in fairly good demand, and, while there have been some fluctuations in prices in the outside markets, quotations here are as they were before. Syrups and molasses still rule quiet. In regard to teas, there is only a moderate business being done. Japan teas are still firm, but in Ceylon teas the market is a little firmer in London, England. There has been some business in filberts for importation at advanced prices. The currant market is firm with the demand fairly good. Valencia raisins are gradually getting into smaller compass, and inquiries have been received this week from Montreal houses.

CANNED GOODS.

The feature of the canned goods trade is the active demand for canned vegetables for future delivery, a number of orders having been placed by the retail trade during the past week. Prices are much as they were before. For tomatoes the idea is 75c., although for some packs as high as 8oc. is demanded, but this is the exception. For present shipment the idea as to price is 80 to 85c., but there is very little business being done, only small lots being wanted. A good many canned peas are also selling for future delivery, principally at 70c., although the range is 70 to 75c. for ordinary standard peas. There have been some transactions between packers and wholesalers in canned peas, one round lot of 1,000 cases being sold at 65c., the packers' fixed minimum price. Some packers are, however, refusing to quote peas. They have, in some instances, they claim, sold all their

pack. While pea-packing is over in Western Ontario, there are still some peas being packed by Eastern factories, who report that the recent rainfalls have been very beneficial.

The feeling in regard to canned corn is stronger than in regard to any other line of canned goods. Neither packers nor wholesalers seem anxious to do business in this line, and in any transactions that take place tomatoes usually accompany the order. Some of the factories are trying to get out of filling the orders placed for canned corn by some of the wholesale houses, and it is quite possible there may be some legal proceedings. What probably gives the canned corn situation its greatest strength is the large purchases, as already noted, which have been made by speculators who are trying to corner the market. The ruling figure quoted by wholesalers for future delivery of canned corn is 75 to 8oc. For present delivery, 95c. to \$1 is the range,

See pages 31 and 32 for Toronto, Montreal, St. John,

and Winnipeg prices current.

but only small quantities are being bought at this latter figure.

Wholesalers are, as a rule, quoting 75c. for peas, corn and tomatoes all round, for future delivery.

The strawberry pack, as is becoming more evident every day, is a small one, and we know of several factories that have not packed any, on account of the high prices which the growers demanded for the berries. Wholesalers are quoting \$1.50 for the new pack, but there is practically no business being done, which, of course, is to be expected at this time of the year.

A liftle more business is being done in a quiet way in canned salmon for future delivery. The prices which are being quoted this week to the wholesale trade for round lots of canned salmon are \$4.50 to \$4.75, f.o.b. the Coast for Fraser river, the inside figure being the ruling price. The wholesalers are beginning to book orders for Fraser river fish, but at open figures, as a rule. Where prices have been named \$1.45per dozen appears to be the idea. The situation on the Coast, according to latest advices, is still decidedly strong. Representatives of the lobster factories report that

business is lighter than usual this year on account of the high price. The price of No. I is practically prohibitive, and, as a consequence, wholesalers are almost altogether turning their attention to what is called "straight pack" which sells at \$I per dozen less than No. I.

SUGARS.

Business in sugar is fairly active, deliveries during the past week having been fairly heavy. The price is unchanged, the fixed quotation being \$4.60 for Montreal granulated, and \$4.55 for Acadia granulated, with yellows quoted at from \$3.80 upwards. American granulated is still too high for importation, but a little business is being done in American yellows. The outside markets during the past week have been weak as a rule. Raws in New York declined 1-16c. per lb. during the past week, and there have been declines in beet sugars in Europe. This week, however, the European market opened a little firmer with a fractional advance. The American Sugar Refining Co. have shaded their prices 1-16 to 1/8 c. per lb. Business in New York during the past week in refined sugars has been unusually large, on account of the withdrawai of the 90 days' guarantee, after being in operation but a few days.

SYRUPS AND MOLASSES.

Trade continues quiet in syrups and molasses. Local quotations are unchanged. The outside markets are also dull.

TEAS.

Good flavoring Ceylon teas are gradually getting scarcer, both here and in England, and the bulk of Ceylon teas show that they are largely "wet weather" goods. Latest reports from England state that the market there for Ceylon teas has declined 1/4 d. on the commonest grades, which brings these grades of tea down to the basis of 7 1/2 d. c.i f. Toronto, and practically no business is being done for Canada in these grades, spot goods showing better value. The Japan market keeps stronger, but there is very little business being done. Advices from London, Eng., dated June 30, state that new Indian teas offered at the previous auction were somewhat disappointing in quality, and did not attract much attention from the trade, while the market showed a decline on rates current the previous week for teas under 9d.

NUTS.

During the past week, some sales of filberts have been made for importation at

As popular as ever.

SURPRISE SOAP

RETAILS AT FIVE CENTS.

for laundry work has no equal.

BRANCHES-MONTREAL: Board of Trade Building. TORONTO: Henry Wright & Co., 51 Colborne St. WINNIPEG: E. W. Ashley. VANCOUVER: 430 Cordova St. ST. JOHN'S, NEWFOUNDLAND.

50s., which is about equal to $8\frac{1}{4}$ c. per lb., which is, of course, a high price.

FOREIGN DRIED FRUITS.

CURRANTS-C. Ceroni, of Patras, writing under date of June 27, states that in consequence of the adoption of the Retention Bill for a period of 10 years by the Greek Parliament, the position of the currant market is stronger. Dem. Schias reports that the crop is being favored by exceptionally fine weather, and if these conditions continue the yield will be about the same as it was last year, and of fine quality. A small business is being done in Toronto at open prices for shipment by first steamer. Sixpence more is being paid this week for fine Filiatra currants than was paid a couple of weeks ago. Local wholesalers report a good demand for currants.

VALENCIA RAISINS — A feature of the trade this week is an inquiry from Montreal wholesalers for layer Valencia raisins. Stocks in this line are only light, and we have been unable to ascertain whether any business was done or not. The ruling price is $4\frac{1}{2}$ c. for off stock ; 5c. for fine off-stock ; $6\frac{1}{2}$ to $6\frac{1}{2}$ c. for selected, and $6\frac{1}{2}$ to 7c. for layers.

 P_{RUNES} — There are not many moving and the demand is chiefly for Californian prunes at about 6c. per lb.

CALIFORNIAN EVAPORATED FRUITS — The crop of peaches is expected to be a very large one, and there is a good crop of apricots, but the latter are being kept pretty firm on account of the demand for canning purposes, this fruit coming into increasing use for that purpose.

GREEN FRUITS.

Strawberries are about done. Those arriving are of inferior quality, and sell at

6 to 8c. per box. Raspberries are coming in freely, and selling well at 7 to 90. Cherries are plentiful, but, as the demand is better, prices are 10c. higher for the cooking varieties. Red currants are coming in in larger quantities, and are 10 to 15c. cheaper, now selling at 30 to 40c. Huckleberries are starting to arrive in quantities and are down loc., the price now being \$1 to \$1.15 per basket. Black currants are in, and are selling at 85c to \$1 per basket. A couple of cars of can-teloupe melons have been received. They sell in two sizes of crate, one at \$2, the other at \$3. There is a fair movement of oranges, bananas, and lemons at unchanged prices. Canadian tomatoes have begun to arrive on the market in liberal quantities, and are 25c. cheaper, the price being \$1 to \$1.25.

COUNTRY PRODUCE.

EGGs — The demand is so brisk that, though receipts are large, prices have again advanced $\frac{1}{2}$ c., fresh stock now being quoted at 13 to 13 $\frac{1}{2}$ c.

POTATOES—Old potatoes are still quoted at \$1 to \$1.10 per bag, but the feeling is easier than last week. The receipts of new stock are increasing, the bulk of arrivals being small sizes. These are quoted at \$1 to \$1.05 per bushel.

BEANS—There is nothing doing. Prices are unchanged at \$1 to \$1.10 for handpicked, and 75 to 80c. for medium grades.

VEGETABLES — Canadian beans are starting to come in at \$1.25 to \$1.50 per bush. Cabbages have declined from \$1 to \$1.25 per doz. last week to 50 to 75c. per doz. this week. This vegetable is also arriving in bbls. at \$2 to \$2.25 per bbl. We quote as follows: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, \$1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., \$1 to \$1.25; parsley, 20 to 25c. per doz. to methors; green cucumbers, 60 to \$1 per doz.; new beets, 20 to 30c. per doz. bunches; pars-

THE ST. CROIX SOAP MFG. CO.

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nips, \$I per bag; carrots, 20 to 30c. per doz. bunches; green peas, \$I to \$I.15 per bag. New cabbage are being imported at \$1.65 to \$I.90 per crate; cucumbers at \$2 per halfbush. hamper.

BUTTER AND CHEESE.

BUTTER—Though the feeling in Great Britain continues unchanged, the market here shows a decidedly firmer feeling. Dairy pounds and tubs are $\frac{1}{2}$ to 1c. per lb. dearer, and creamery boxes and squares are I to $\frac{1}{2}$ c. higher. Dairy tubs are now worth 13 to 14c.; prints, 14 to 15c.; creamery tubs and boxes, 17 to 18c., and prints and squares, 18 to 18 $\frac{1}{2}$ c.

CHEESE—The feeling is steady and unchanged at 8¾ to 9c. per lb.

PROVISIONS.

The demand, both local and shipping, continues unusually brisk. Backs have been advanced $\frac{1}{2}$ c. per lb. this week, and rolls are $\frac{1}{2}$ c. dearer. Otherwise, prices are unchanged.

FISH.

A fair demand is noted, but supply is not sufficient for requirements. Whitefish is particularly scarce. We quote : Saguenay salmon, 20c.; speckled trout, 25c.; salmon trout, $7\frac{1}{2}$ to 8c.; whitefish, 8 to 9c.; pickerel, 7c.; maskinonge, 8 to 9c.; black bass, 8 to 9c.; halibut, 8 to 9c.; perch, 5c.; herrings (Erie), $3\frac{1}{2}$ to 4c.; cod, in 1-lb. blocks, $6\frac{1}{2}$ to 7c. per lb.; boneless fish, 4 to $4\frac{1}{2}$ c. per lb.; boneless fish in 1-lb. blocks, $5\frac{1}{2}$ to 6c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat continues steady at 69c. for both red and white at outside points. The Toronto street market is dull, with goose wheat 2c. dearer and white and red wheat 1c. cheaper. We quote: Wheat, white and red, 72c.; goose, 68c.; peas, 62 to 68c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. I hard Manitoba wheat is 1c. dearer, now being quoted at 83c., Toronto.

FLOUR—A good trade is being done, with prices steady. We quote: Manitoba patents, \$4.10; Manitoba strong bakers', \$3.70; On-

Corona Golden Figs

are choice eating and cooking Figs. Put up in special Caddies, containing 4-doz. cakes. Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

Excellent Reasons, are they not? Why grocers should handle

They give you a fair margin of profit. They give you a reputation for handling superior goods.

They give you entire satisfaction.

McLauchlans' Cream Sodas.

J. MCLAUCHLAN & SONS.

THE CANADIAN GROCER

Biscuit Manufacturers



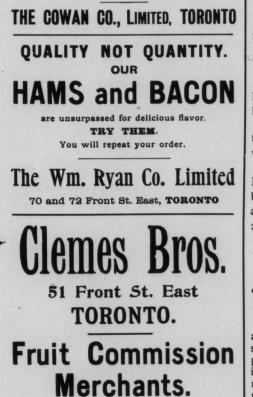
l'oronto Salt TORONTO. ONT. Write us for SALT of any kind.

Also SALTPETRE, car lots or less.

COWAN'S

Hygienic Cocoa Royal Navy Chocolate AND

Famous Blend Coffee are the favorities with all grocers.



tario patents, \$3.70; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS-The demand is improving. Prices are steady and unaltered. We quote as follows : Standard oatmeal and rolled oats, \$3.75 in bags and \$3.85 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES. SKINS AND WOOL.

HIDES Deliveries continue large. Prices are steady, but unchanged. We quote cowhides: No. 1, 84/c.; No. 2, 74/c.; No. 3, 6¼c. Steer hides are worth 1/2c. more. Cured hides are worth 9c. SKINS—There is no change. Prices are

steady. We quote as follows : No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to \$1, and lambskins, 30c.

WOOL-The feeling is steady. Deliveries are moderate. We quote fleece at 13 to 14c., and unwashed at 8 to 9c.

SALT

A good demand is noted. Prices are unaltered. We quote at Toronto : Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less thancarload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c.. Toronto per sack of 154 lb.

MARKET NOTES.

Wholesalers are beginning to book orders for canned salmon for future delivery.

Montreal buyers were looking for layer Valencia raisins in Toronto this week.

All dairy and creamery butter is 1/2 to IC. per lb. dearer. Eggs are advanced 1/2 c. per dozen.

A good many orders for canned vegetables for future delivery are being booked by the wholesale houses.

Red currants are 10 to 15c. cheaper. Black currants are selling at 85c. to \$1 per basket. Canteloupe melons are offering at \$2 and \$3 per crate. Canadian tomatoes are 25c. per basket cheaper.

QUEBEC MARKETS.

MONTREAL, July 13, 1899. GROCERIES.

"HE wholesale grocery market has not contributed any general activity during the week. Outside of sugar, the actual movement is rather light. In this staple, however, it shows symptoms of expansion. Canned goods continue in active inquiry for future delivery. Barbadoes molasses shows a firmer tendency at primary markets, and cables note a further advance



OWEN SOUND.



76-78-80 Front St. E. - - TORONTO.

1-lb. Tin. 10c Supplied through the trade. SMITH & SCOTT, Mfrs.

TOBONTO



DON'T SKIP THIS.

Brigantine "Stranger" is now unloading our second cargo of Barbadoes Molasses, shipped by Messrs. Leacock & Co.

We have made no change in our quotations from the wharf, though prices have advanced 2 cents in the Island lately.

Now is your time. Do not delay in placing your order.

Lobsters

We are receiving a second lot of our Perce Rock Lobsters, tall tins, packed by Messrs. Mabe Bros., Cape Cove, Gaspe. There are none better. They have few equals. We have sold them for fifteen years and have never found one tin deficient.

Salmon

For immediate delivery-

Lynx, tall tins, one of the best known and most popular brands.

For future-

O-Wee-Kay-No, tall tins. Lynx - - tall tins. Horse Shoe, tall and flat tins. Clover Leaf, tall and flat tins.

ardines and French Peas

From Mr. R. Beziers, Douarnenez, France.

Horse Shoe, tall and flat tins. Clover Leaf, tall and flat tins.

Sardines and French Peas

From Mr. R. Beziers, Douarnenez, France.

Yacht Club Sardines, fancy tins, ¼'s, Am. ¼'s and ½'s, in oil.
Yacht Club Sardines, fancy tins, ¼'s, boneless, in oil.
Yacht Club Sardines, fancy tins, ¼'s, in tomato sauce.
Yacht Club Royans and Tunny Fish, ¼'s, ¼'s, and ½'s, in oil.
Pierre de Lesneut Sardines, fancy tins, ¼'s, in oil.
R. B. Gilbert Sardines, fancy tins, ¼'s, in oil.
French Peas, Moyens (medium).
French Peas, fine.
French Peas, extra fine.

There could not be found anywhere a line of goods to give better satisfaction than the above, and we recommend them highly. Their appearance is very attractive and their prices are very moderate.

We are still in the independent sugar business

and quote a nice Redpath Yellow at \$3.60. All quotations in sugars less 1 per cent. ten days. Redpath and St. Lawrence Standard granulated \$4.45.

We make a specialty of writing nice letters to those who ask for quotations. Try us.

The first shipment of our **Owl No. 100** is just coming into store this week. To tell you that it is nice would be putting it too mildly, we can say it is **immense** and will beat anything at one cent more. If you have none ordered, get a few packages as samples.

L. CHAPUT, FILS & CIE., MONTREAL.

of 1/2c. in the price of Japan tea at points of production. Other lines have been featureless.

SUGAR.

There has been little change in the situation of the outside markets since last reports, except that beet for August delivery is rather lower than it was quoted last week. This, however, has been the only change in the raw market, and cables to-day reported it steady in London, but with little doing. Beet was quoted at 10s. 63/4 d. for July and 10s. 71/2 d. for August, while cane was quiet, but steady, at 12s. 9d. for Java and 11s. 6d. for fair refining. In New York, it has remained steady fair refining, 3 15-16c.; centrifugal, 96 test, 4 7-16c., and molasses sugar, 3 13-16c. The demand for sugar here is fair, and, if anything, a little wider than it was last week.^b Prices all round are unchanged, viz., \$4.50 on granulated and \$3.70 to \$4.25 on yellows, as to grade.

SYRUPS.

Business in syrup continues quiet and prices are unchanged as last quoted at 13/4 to 2 1/ c. per lb. at the factory.

MOLASSES.

The season for new crop Barbadoes is now about over at the Island, as cable advices state that the supply is almost exhausted, there being not more than 2,000 puncheons held in reserve. As a consequence, the tone of the market has been stronger and prices have advanced Ic. per gallon, the first cost now being 16c. Here also round lots are held stronger ex wharf at 331/2 to 34c. From stock in a jobbing way the demand is slow as yet, but there is more inquiry in this connection for future delivery, the difference being that buyers have made up their minds that they will not be able to procure supplies below ruling figures.

DRIED FRUITS.

There is little to relate in regard to dried fruits. Reports from primary markets on all descriptions remain about the same as last week and there is practically nothing doing on spot.

CANNED GOODS.

Demand for new pack corn and peas for forward delivery continues good, but little fresh business is reported, as agents lately have not been urging sales for forward delivery until they see how the crops are going to turn out. One agent had an order for 6,000 to 7,000 cases, but when it was submitted to the caner it was turned down. Some packers have advanced prices for early June peas 5c. to 70 to 75c. per doz., and marrowfats to 65 to 70c. Tomatoes are quoted at 75c. and beans at 65 to 70c. Canned fruits con-tinue quiet, though inquiry for them shows a broadening tendency this week. The low prices at which strawberries and raspberries have been offered has stimulated the demand to a large extent. We note contracts for future delivery in apples, 3-lb. at 75c., preserved, \$1.40; I gallon tins, \$2; pears, 3-lb., \$1.80; plums, 3-lb., \$1.60; greengages, 3-lb., \$1.75; yellow peaches, 3-lb., \$3.25; pumpkins, \$3-lb., \$3.65; strawberries, preserved, \$1.35; do., in syrup, \$1.15; raspberries, preserved, \$1.40; do, in syrup, \$1.15. Inquiry for new pack

salmon has been steady, and prices are still quoted at \$4 f.o.b. Coast. RICE.

There is no change to report in the rice market. Demand is fair, and prices steady. We quote : B standard, \$3.40 to \$3.50; Patnas, \$4.12½ to \$4.75; Japans, \$4.50 to \$5, and Carolina, \$6 to \$7.

COFFEE. Business continues dull in coffee, and the market is also featureless.

SPICES.

The movement in spices is very light, but the market maintains its firm undertone, in line with foreign advices. We quote: Singapore black pepper, 121/2 to 13c., and Singapore white, 191/2 to 20c. Penang pepper, 171/2 to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

Cables received to-day from Yokohama reported an advance of $\frac{1}{2}c$. in the price of Japans, and state that the market is tending higher. Business here is light, sales of small lots of new crop Japan being noted at 18 to 19c. Old Japans have moved at 13c., and black teas are firm, especially Ceylons. Congous have sold at 15c., and gunpowders, 12 to 14c.

GREEN FRUITS.

Trade in green fruits has only been fairly active. Oranges have ruled rather hrmer at \$4 to \$5 for 200's, and \$2.50 to \$2.75 for 100's. There is very little life in the lemon market, business passing at \$2 to \$3.50 per box, as to grade. Bananas have been more plentiful, firsts selling at \$1.25 to \$1.40, and seconds, 75 to 85c. per bunch. The strawberry season is drawing to a close, and they range from 7 to 8c. Raspberries are commanding 10 to 12c. per box, but offer-ings have been light so far. Cherries have been coming in freely and selling at 75c. to \$1 per basket. Receipts of tomatoes have been heavy and prices are easy at 30c. per crate. Watermelons are also in ample supply at 20 to 30c. each. Supplies of all kinds Californian fruit have been liberal. Peaches sell at \$1.35 per carrier ; plums, \$1.25 to \$1.50 ; apricots, \$1.50, and pears, \$2.50 per half box.

FISH.

The salt fish market is a purely nominal one. Fresh fish show a fair demand for the season. We quote: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3 ½c. * for No. 1 large per barrel; dry cod, \$4; Nova Scotia herring, \$4.25 to \$4.50 in barrels; Cape Breton, \$4.75 in barrels; No. I Labrador salmon, \$14 to \$15; sea trout, \$9.50 to \$10; lake trout, \$4.25 to \$4.50 per keg of 100 lb.; No. I green haddock, \$4 to \$4.25.

COUNTRY PRODUCE.

EGGS-They was no change in the situation of the egg market. The demand for small lots was good, and a fairly active trade was done at firm prices. Choice candled sold at 14c., ordinary at 12c. and No. 2 at 9 to 10c. per dozen. Receipts were 808 cases.

If !

MAPLE PRODUCT — Business was slow, owing to the light offerings. We quote as follows : Syrup, in wood, 5 % to 6c. per lb., and at 65 to 70c. per tin. Sugar sold

at 8½ to 9c. per lb. HONEY—The market for honey continues quiet, but prices are maintained. We quote : White clover comb, in 1-lb. sections, 9 to 10c.; dark, 7 to 8c.; white extracted, 8 to 8½c., and dark, 4 to 5c. BEANS — The demand for beans in small

lots was fair. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to

POTATOES-The tone of the market for potatoes is still firm, and any carload lots of choice old stock offering meet with a demand at 85 to 90c. per bag.

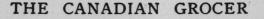
ASHES-The demand for ashes is slack and the market is dull, there being more sellers than buyers. First pots are quoted at \$3.75 to \$3.90; seconds, \$3.60, and first pearls, \$5.25 per 100 lb.

FLOUR, GRAIN, ETC. GRAIN — There was no improvement in the demand on spot for grain, consequently trade is quiet, and chiefly of a jobbing character, but the undertone is steady, and prices show no change. There was a fair inquiry over the cable for Manitoba wheat, but as bids were out of line, few sales were put through. On spot oats sold in car lots at

Crest Brand Extracts REST BRAN Noted for their___ Purity BAKING-POWDER. EXTRACTS, Strength COFFEE. MUSTARDS, AND SPICES and Flavor BEARING THIS TRADE MARK ARE GUARANTEED THE LONDON COFFEE & SPICE CO. London, Ont.

24





NEW SEASON'S JAPANS



26

We have made arrangements whereby we will have shipments of New Season's Japan Teas by every steamer from the Orient.

BEFORE BUYING, WRITE US FOR PRICES AND SAMPLES.

S. H. EWING & SONS, Wholesale 96 King St., Montreal

34c. ex store, and peas were quoted at 76c. afloat.

FLOUR — The demand for all grades of flour was limited, in consequence, business is quiet, and chiefly of a jobbing character. The tone is easy, and holders would, no doubt, shade present prices for round lots. We quote as follows: Winter patents, \$3.75to \$4; straight rollers, \$3.40 to \$3.50; in bags, \$1.65 to \$1.70; Manitoba patents, \$4.10 to \$4.30; strong bakers', \$3.70 to \$3.90.

MEAL—There was no new feature in the meal market. In a jobbing way rolled oats are selling at \$3.75 per bbl. and at \$1.80 per sack. Carload lots are offering at less money.

FEED—The demand for feed is only fair, and, as supplies are in excess of requirements, the tone of the market is easy. We quote : Ontario bran, in bulk, \$13 to \$13.50; shorts, \$14.50 per ton ; Manitoba bran, \$12 to \$12.50; shorts, \$13.50, and mouille, \$18 to \$25 per ton, including bags.

HAY — There is still a good demand for baled hay at country points for shipment to the United States and English markets, consequently the tone of the market is firm, and prices show no change. We quote : Choice No. 1, \$7.50 to \$8; No. 2, \$5.50 to \$6, and clover, \$4.75 to \$5.25 per ton, on track.

PROVISIONS.

There continues to be a steady demand for hams and bacon here, and, as supplies of such are somewhat short, a very firm feeling prevails. Lard is moving fairly well, but pork is quiet. We quote : Heavy Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50, and heavy long cut mess, \$15 per barrel; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined 5½ to 5¾c. per lb. Hams, 12 to 13½c., and bacon, 11 to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—The high prices paid Saturday for cheese in the country imparted a firmer tone to the spot market. Exporters still contend, however, the limits do not warrant present cost, but the sentiments of these people cut little figure, and the only explanation is either that the market is again oversold, or that some operators consider summer makes a good speculation at present prices. There was little doing in Ontario makes, and values were nominal at 8 ½ to 8 ½ c., as to grade. In Eastern makes the chief business was at the wharf, where 7,000 to 8,000 boxes, last half of June make, sold at 8 % to 8 % c., with the outside the ruling. This is a rise of $\frac{1}{2}$ c. on the range at the previous Monday sale.

BUTTER--The butter market seemed to be, if anything, a little soft, but there was no change in prices. In some special cases we heard of 18c. being made for creamery, but such sales were hardly a quotation, and $17\frac{1}{2}$ to $17\frac{3}{4}$ c. is a fair range to quote. In England, according to mail advices of July I, the last rise in price has rather had the effect of straining the position and checking business. There is quite a quantity of low-grade creamery on the market at present, and business is doing in it at various prices. Fair, undergrade stock ranges from $16\frac{1}{2}$ to 17c., but there have been sales as low as $15\frac{1}{2}$ c., the flavor of the butter being all right, but it presented a mottled appearance. The

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MONTREAL NOTES.

Cables from Japan this week state that tea has advanced ½ c. per lb.

Prices on cheese have again stiffened $\frac{1}{8}$ to $\frac{1}{2}$ c. per lb. during the week.

There has been an advance in the first cost of Barbadoes molasses of Ic. per gal.

NEW BRUNSWICK MARKETS. Office of The Canadian Grocer,

ST. JOHN, N.B., July 13, 1899. THE week has shown but a fair movement in grocery lines. Canned goods are still a matter of interest. Some attention is given to salmon, and it is a matter of regret that the trade are inclined to buy cheap goods. The trade here appreciate the article in THE GROCER of June 30 re "Vexatious Customs Regulations," as business here is being very much interfered with by these regulations. It is rather hard on the merchant to ask him to take an oath and, in substance, tell him at the same time that he is a liar, which is certainly the inference when, for a simple thing such as

AMERICAN SUGARS

Write for special quotations on carloads direct from New York. Freight prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO. 57 Front Street East, - - - - - TORONTO.



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a matter of the style of a package, goods are sent to the appraiser's when there is no doubt the entire invoice has paid all the duty the law requires. But this is only one case. The thing referred to occurs again and again. A new regulation is now needed regarding invoices, making several changes within a short time. In nothing else would a man stand the implied dishonesty which he meets at the Customs house, but the difficulty of redress and the desire to get goods through as promptly as possible, with the fact that the law is on the side of the Customs, causes him to stand the unfair treatment.

OIL—The demand for burning oil tends to increase; in fact, contracts for later shipment are already being made. Prices show no change. Paint oils are still firm. At the higher figures sales are rather lighter. Lubricating oils are low, and prices show no change. A fair business is being done. Cod oil comes in very slowly. Price is low. In wax, rather higher prices rule. Supplies seem short.

SALT-Liverpool coarse continues to show a fair demand. Prices, owing to higher freights, are firmer. A fair stock is held, and shipments from Boston are quite regularly received, stocks being kept up between direct shipments in this way. Outside points are often supplied in the same way. Fine salt has a steady sale at even prices. We quote as follows : Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 6oc. per 100 lb.

CANNED GOODS-Wholesale dealers are selling quite freely to arrive at a fair profit over the packers' opening prices. Peas are being held quite firm, and corn shows an advance. Many packers are not offering ; in fact, some will not book any more orders for any vegetable at present. Stocks here are very light. Salmon are not freely quoted, though some have been offered. Opening price is quite high. Competition has brought the cohoes into our market, so that where, a few years ago, it was impossible to sell them, quite a quantity are now used. This is a matter of regret. Business is now practically in the hands of Canadian packers. New Brunswick packed fish are now being freely offered, such as sardines, kippered herring, kippered haddies, and finnan haddies. Prices show little change from last season, but, as they stand the packer more, they are really lower; or, in

other words, show less profit to the packer. Shrimps are scarce. Oysters are higher. Pineapples are scarce and tending higher.

GREEN FRUITS—Dealers are very busy. Quite large consignments of Californian fruits are being received, and direct shipments are expected next week. The first pears came to hand this week. All the fruit is good this year, and prices are reasonable. Oranges are scarce and demand slow. Lemons are higher and very firm. There is a good sale. Bananas have been scarce this week owing to increased demand. Prices are firm. Melons are plentiful, but sale is light at quite full figures. Rhubarb is very plentiful and low. Native strawberries are very fine quality and very low for the season.

DRIED FRUITS—This is still a quiet line, though it begins to have more attention as regards futures. In loose muscatels much will depend on what the Californian shippers decide regarding rebate to Canadian buyers. The fruit is popular, but cannot be expected to hold the price as high as in the primary market. It simply means our people going back to Valencias. Last year they made the rebate after they had lost much trade. Peels are rather lower this season. Our dealers have not yet ordered. Spot goods are all dull, and so tend easy. In nuts, everything seems to tend higher.

SUGAR—There is a steady sale at even figures. The market is largely supplied by the local refinery. The berry season always means big sales of granulated. Dealers buy only to supply needs. There is quite a little West Indian sugar offered, some of which is very nice.

MOLASSES — There is little if any change. Two small cargoes of Porto Rico arrived this week, one to go forward to Fredericton. Barbadoes is very near the price of Porto Rico.

PRODUCE—Eggs are higher, and are held very firm. Receipts are light, and there is a good, active demand. Butter keeps very dull, receipts being larger than the demand, and only the best finds any sale except at low figures. Creamery finds a small trade, as buyers will not pay the price. Cheese tends easier. The local buyers are supplied largely by their customers for other goods, and, owing to consumers buying from factories, trade is much cut up.

FISH-Dry cod come in slowly, and the market shows higher figures. Pollock, however, will not supply the demand, and they show no change. Hake, which are chiefly show no change. Hake, which are chiefly sold in the West Indies, tend easier. In fact, the hot weather always affects that market. Smoked herring hold quite firm at the slight advance. Bloaters and haddies are quiet. In pickled fish, Bay herring begin to come in, and open at a fair figure, though below the price that has ruled, the market having become almost bare. Alewives are about all sold, though the stock has not been shipped yet. Fresh fish are still a leading feature. Salmon are lower, the catch still being light. Halibut and shad are scarce. We quote: Large and medium dry cod, \$3.65 to \$3.95; small, \$2.50; pickled shad, \$3.50 to \$5, as to quality; haddies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 9 to 10c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c. ; pollock, \$1.75 per 100 ; salmon, 10 to 15c. ; pickled herring, \$1.70.

PROVISIONS—In barreled meats there is light business, pork having chief sale. Mess is about the same price as clear, and demand a is largely supplied by local packers. Hams and rolls have a fair sale at even figures. Lard keeps very low. Western packers show quite a range in price.

FLOUR, FEED, AND MEAL-Flour is held quite firmly by most millers, particularly some grades of Ontario. The local market is a dull one. Owing to considerable Ontario winter wheat being destroyed, it is thought higher prices will rule later. are scarce, and hold quite firm. It is said some millers have shaded the prices of oatmeal. Beans are still dull. Some sales at rather easier prices are reported. Cornmeal shows no change in price, and continues to sell very freely. Feed is still scarce and high. We quote as follows : Manitoba flour, \$4.65 to \$4.80; best Ontario, \$3.85 to \$4.10; medium, \$3.60 to \$3.75; oatmeal, \$4.00 to \$4.10; cornmeal, \$2.05 to \$2.10; middlings, \$21 to \$22; oats, 41 to 43c.; handpicked beans, \$1.05 to \$1.10; prime, 95 to \$1.00; yellow-eye beans, \$1.90 to split peas, \$4.10 to \$4.15 ; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50 to \$1.75; do., Canadian, \$1.80 to \$2.25; mammoth clover, $7\frac{1}{2}$ to 8c.; alsike, $7\frac{1}{2}$ to 8c.; red, $7\frac{1}{4}$ to $7\frac{3}{4}c.$

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ST. JOHN NOTES.

Chas. Gyde, representing Rowntrees and other houses, was in the city this week.

Dealers throughout Cape Breton are expecting greatly increased business because of the extensive works being undertaken by The Dominion Coal Co.

Mr. Antoine Solaris, in company with E. T. Sturdee, his local representative, called on the trade this week. Mr. Solaris has a very large trade here for figs. His shipments have given every satisfaction.

Smith & Tilton, representatives here for Windsor salt and other lines, have added very largely to their office accommodation, also very much improving what were already particularly well-appointed offices.

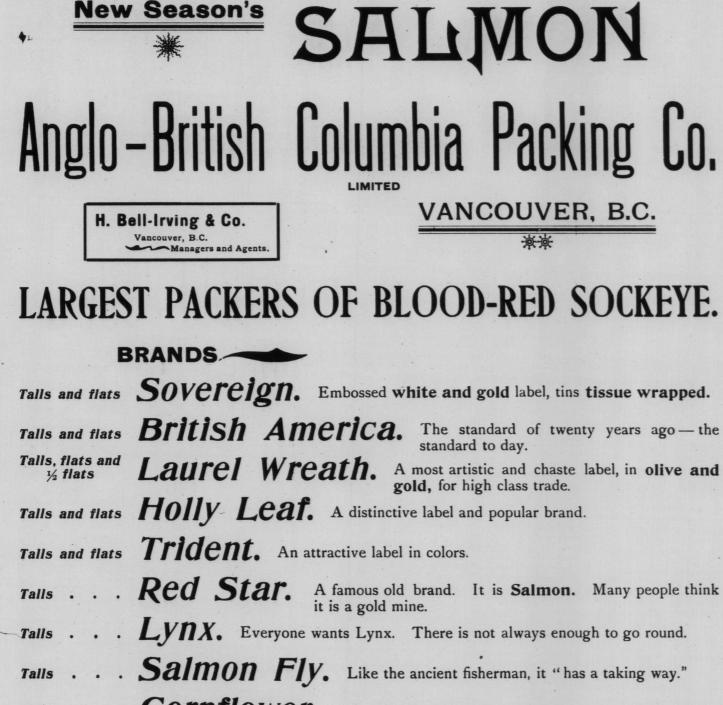
In loooking over the trade between St. John and the United States for the past year, the great advantage the American millmen here have is very apparent. The total shipments for the year in all lines were \$1,341,420.55. Nearly two thirds of this is American lumber, it amounting to nearly \$900,000.

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Talls . . . Cornflower. An attractive white and gold label. A splendid seller.

Every Wholesale Grocer in Canada can show you samples of The Company will see that the quality is right. the labels. All above brands are Red Sockeye.

Wholesale Selling Agents { J. L. WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal.

30 THE CANADIAN GROCER EPICURES SAY Yes it's quick, delight-Blue Label fully quick the ladies Tomato say, and makes de-Ketchup licious desert. adds zest and enjoyment to any meal of which it forms a part. BLUELABFI Dairy, choi Incomparable for use on KETCHUF What? oysters. Try it and be Creamery, convinced. Cheese per Eggs, per Apples, 8 Pure Gold Jelly Prepared by . . . **Curtice Brothers Co. ROCHESTER. N.Y.** POWDER, of course. **Proprietors** of LUELABE The largest Canned Goods Packing Establishment in the world. KETCHUF Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc. WRITE FOR QUOTATIONS. First, last and THE MANITOBA all the time. Produce & Commission Co. Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices. Sardine Limited WINNIPEG, MANITOBA. WHOLESALE DEALERS IN BRANCHES Butter, Eggs, Cheese, Fruits, Cured Meats F. R. STEWART & CO. Vancouver, VANCOUVER, B.C. Victoria. PICKLED, DRY AND SMOKED FISH. Nelson, Rossland, Consignments and Branches : Victoria and Nelson. Correspondence Solicited. B.C. Canadian Agents for "HONDI" Pure Ceylon Tea. **Do You Sell CIGARS**? Wholesale Produce and Commission 70 Colborne Street, Toronto. BUTTER HAMS We guarantee to you our Palatial brand is one EGGS BACON of the best sellers and best value offered to-day. It pays you a nice profit and brings you trade. Ask our travellers for samples. Special terms **EVAP. APPLES** CHEESE **DRIED APPLES** LARD for big orders. Factory prices. POULTRY HONEY Consignments Solicited. Prices Quoted. The . . . We Buy and Sell for Cash or on Commis-sion. Egg Cases Supplied. Macpherson Fruit Co. Telephone 8355. Reference-Imperial Bank of Canada, Yonge St. WINNIPEG. MAN.

Pineapple

Plums, g

Pumpkin

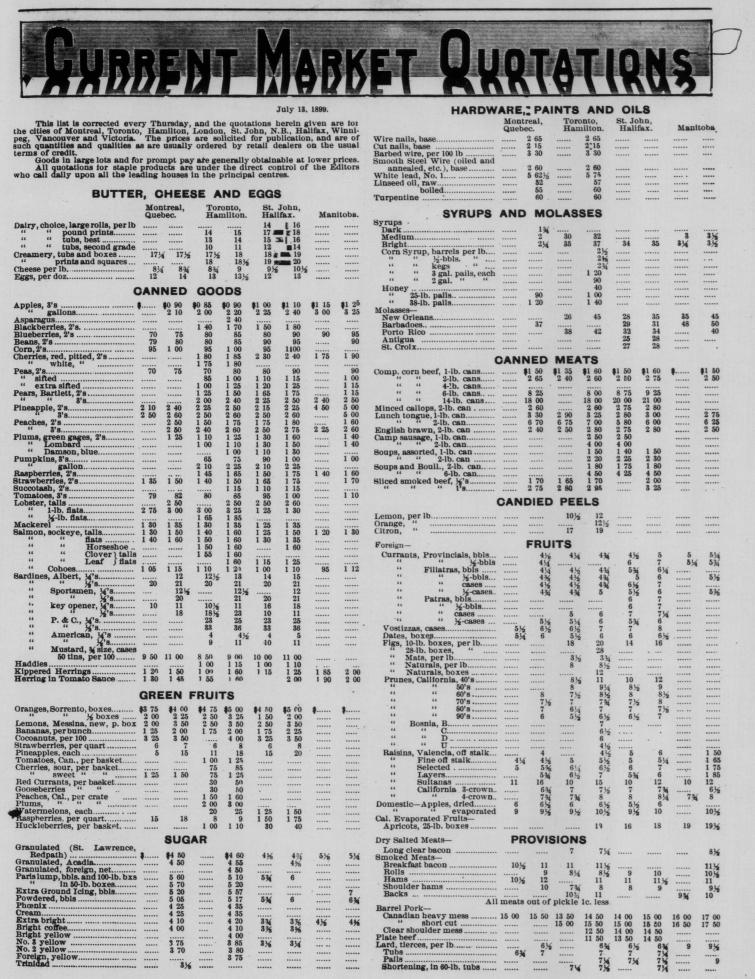
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Orange

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Tiger Stove Polish.

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.





Jeas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, Tout customers only smile and say -"Sive us Blue Ribbon beylon"-Blue Ribbon Jea C: - 42 Scott St. Joronto.

MANITOBA MARKETS. WINNIPEG, July 10, 1899.

B EYOND the fact that the city is already crowded with Fair visitors, there is little new or interesting to report. Winnipeg's big Industrial Fair opened with all pomp and ceremony on Monday, and, as the weather looks propitious, there is no doubt it will be huge success. The retail trade has been very brisk in anticipation of the event, but it has not particularly affected wholesale houses. All the wholesale houses look extra trim, and are prepared to entertain their customers in the best style.

The canned goods situation remains unchanged from last week, and buying is very light and likely to continue so as long as wholesale houses here know that wholesale houses in the East are prepared and are really able to sell goods to retail men at a very slight advance on what they would have to pay at the factory. This state of things has prevailed ever since the association was formed, and it is likely to continue.

There is no change in the price of staple lines of groceries. Trade is fair in almost all lines.

EVAPORATED FRUITS-The offerings of

new apricots are small, so far, and the price is too high to tempt buyers. The report that the crop is a fair one also inclines them to hold off in anticipation of lower prices.

PRODUCE—This market is pretty active in all lines. Local cured hams have advanced another ½c., and are now quoted at 12c.; breakfast bellies, 12c.; all other lines without change and firm.

BUTTER-In creamery the offerings of June-made have been quite heavy, but the price is bad, being only 15c. at factories. This is causing many of the factorymen to ship to British Columbia on consignment. It is doubtful if they will realize any more, if as much, that way. The British Columbia market has stiffened a little this week, but not sufficient to improve conditions here, and they have a larger local supply than formerly and also get larger quantities from the Government creameries in the Territories. Dairy butter is still lower, and there is very little demand. The price at country points 15 91/2 to 10c. with 13 to 14c. Winnipeg for some small lots of extra choice. The bulk of this butter is still going into cold storage.

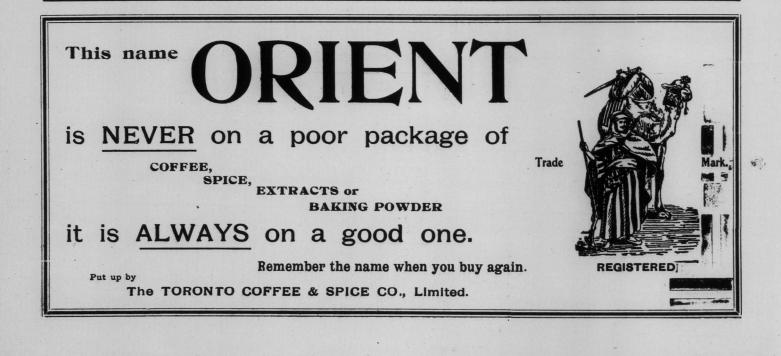
CHEESE—A good deal of June-made is offering, and the purchases are mostly made

at 8c. The market appears fairly firm at present, though some dealers confidently expect a further drop of 1c.

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EGGS—The demands of exhibition week have forced up the price, and jobbers are getting 16c. and are paying 14c. Winnipeg. The supply at present is not equal to the demand.

GREEN FRUITS—This market has not been so active for years. Last year during Exhibition week the supply ran short and retailers have made their purchases early. For this reason the week has been an extremely busy one with these houses. The variety of fruit in is good and the quality excellent. The newest lines are red currants, a large shipment arrived from Senator Sandford's farm at Hamilton. These sold at \$2.50. Fresh raspberries are also in and quoted at \$2.75 for the 24 box crate. Peaches are abundant. Early Crawfords and St. Johns are quoted at \$1.75 to \$2, while Hale's early are worth \$1.50. Plums run from \$2 to \$2.50 per crate ; pears, \$5 ; apricots, \$2.15; watermelons, \$4 to \$4.50 per doz.; tomatoes, \$1.75 for the 4-basket crate ; cucumbers, 65c. per doz. Oranges and lemons without change, though a rise may occur through the week.





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in quantities to suit the Trade. Stove Brushes will soon be ready. Please write for catalogue, prices, discounts and terms to

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MONTREAL.

London,

Victoria,

TORONTO.

Quebec, Halifax,

5)

Hamilton, Winnipeg,

Kingston, Vancouver, St. John, N.B., St. John's, Nfld.

ALL ABOUT TEA.

While investigating the history of tea, an English writer, according to an exchange, came across a rare manuscript in the British Museum, giving a quaint summary of the virtues of the herb called tea or chee. It was dated October 20, 1686, and purported to be a translation from the Chinese, as follows:

1. It purifies the blood that which is grosse

and heavy.

36

2. It vanquisheth heavy dreams.

3. It easeth the brain of heavy damps.

4. Easeth and cureth giddiness and pains in the heade.

5. Prevents the dropsie.

6. Drieth moist humors in the heade.

7. Consumes rawnesse.

8. Opens obstructions.

9. Clears the sight.

10. Cleanseth and purifieth humors and hot liver.

11. Purifieth defects of the bladder and kidneys.

12. Vanquishes superfluous sleep.

13. Drives away dizziness, makes one nimble and valiant.

14 Encourages the heart and drives away feare.

15. Drives away pain of the collick.

16 Strengthens the inward parts and quickens the understanding.

17. Strengthens the memory.

18. Sharpens the will and quickens the understanding.

19. Purges safely the gaul.

20. Strengthens the use of due benevolence.

From the foregoing it seems that the "cup that cheers" was a beverage very highly esteemed in England 200 years ago. Its introduction was an event of great significance. Its medicinal and wholesome qualities had been proclaimed in advance, and its arrival was hailed with delight as a substitute for intoxicants.

AN INDICTMENT OF THE GROCERS.

As with tea, so with coffee, the lower grades are selling at a premium, because the demand for them has grown out of all proportion to the call for the fine grades.

In years gone by, when tea sold at wholesale from 35 to 50c., and coffee at 25 to 40c., there was nowhere seen such eagerness to shove the cheap grades to the front as to-day, when the better grades are within the reach of all.

If the inference respecting the capability of the grocers, which is to be drawn from the above statement, were formulated and gravely presented by a severe critic of the dealers, we should instinctively rush to their defense, although we should probably find it very difficult to make out a case for them. But when the indictment, as it were, presents itself, what defense can be made? What excuse can the grocers themselves offer?

Prices have fallen 50 per cent., and yet the grocers do not seem to be satisfied, but must descend to the utmost bottomless pit of quality in search of something cheaper. Why? Who can say? — Merchants' Review, New York.

A PLEASING PRESENTATION.

On Tuesday, July 4, about 60 members of the Granite Club, Toronto, met in the club rooms to do honor to Captain Arthur N. Burns, who had resigned the position of secretary of the club, which position he had held for five years, to join the business staff of the Toronto office of The MacLean Publishing Co., Limited.

After a supper had been given in honor of Mr. Burns, Mr. Bernard Jennings, manager of the Imperial Bank, and president of the club, after an address expressing sorrow because of his resignation, presented him on behalf of the club with a case of pipes, and beautiful gold watch with monogram on the back and the following inscription on the inner case : "Presented to Captain Arthur N. Burns by friends of the Granite Club, Toronto, July, 1899." Mr. J. C. Kemp, of the Bank of Commerce, also made a short speech, giving Mr. Burns the promise of the lasting good-will of his fellow clubmen.

Mr. Burns was greatly pleased by these evidences of friendship, and expressed his pleasure in a short speech, suitable to the occasion.

FIGS IN CALIFORMIA.

The Agricultural Department have issued a bulletin treating of the probable success of the efforts to establish the Smyrna fig industry in California. It appears that the fruiting of the Smyrna fig is dependent upon the introduction from Southern Europe and the establishment in California of a little insect which fertilizes the fig. Experimental introductions of the insect were thereupon begun and some of them brought over in 1898 have succeeded in penetrating the closed flowers of the Capri figs growing at Fresno, making the first step of the experimental work a success. The bulletin adds: "Since the insect has maintained itself for an entire year there is reason to suppose that it will continue to breed, and that California in the near future will be able to place a fig upon the market which will possess the same superior flavor as that which has given the imported Smyrna figs their preemineut commercial rank."

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

36 cents.

DIFFI

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Jol

5, 10 and 15 cent Plugs. Big Plugs FOR Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

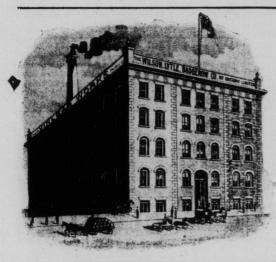
TOBACCO

Granby, Que.

CO., Limited

Made by the

FMPIRE



NEGIAR

To the Grocers of Canada:

We extend to you'a most cordial invitation to visit and inspect our new factory, where, with the most modern appliances, we are manufacturing the best White Wine, Cider, and Malt Vinegars that experience, knowledge, and capital can produce.

By uniting our various factories we are better able to combat the sale of adulterated and spurious vinegars, and supply the country with a pure article. Any orders that you may be pleased to send to us or give our travellers will receive our best attention.

The WILSON, LYTLE, BADGEROW CO., Of Ontario. Limited

Wm. Wilson, T. A. Lytle, Badgerow, Scott & Co. Hamilton Vinegar Works Co., Dominion Vinegar Works Co., A. Haaz & Co.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES,

B. McNulty, general merchant, Ange Gardien, Que., has assigned to • Lamarche & Benoit.

Wm. Rankin, grocer, St. John, N.B., has suspended.

J. J. Burton, grocer, Kingston, Ont., has assigned to James Shaw.

Xavier Savard, general merchant, St. Felicien, Que., is seeking an extension.

H. L. Holstein, general merchant, Whit-

ney, Ont., is offering 50c. on the dollar. John A. Bishop, general merchant, Baldoon, Ont., has assigned to Peter Ruther-

ford. A statement of the affairs of T. G. Clute, general merchant, Stirling, Ont., is being

prepared. Joseph H. Dionne, general merchant, Garthby, Que., is offering 20c. cash on the

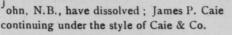
dollar. A meeting of the creditors of C. A. Drolet, grocer, Quebec, of whom judicial abandon-

ment is reported, has been called for the 14th inst. to appoint a curator.

PARTNERSHIPS FORMED AND DISSOLVED.

T. F. Reeves & Co., grocers, Port Hawkesbury, N.S., have dissolved.

Caie & Wilson, commission grocers, St.



Composed of the late firms of

Henri E. Laliberte and Oswald Brault have registered partnership as fruit dealers, etc., under the style of Laliberte & Brault, Montreal.

J. W. Gustafson and A. E. Blois have registered partnership as general merchants under the style of Gastafson & Blois, Kennetcook. N.S.

Copartnership has been registered by Charles R. McKean only as general merchant under the style of McKean & Co., Westville, N.S.

Copartnership has been registered by David Orben, J. W. and Emma D. Sproul, under the style of J. W. Sproul & Co., fish dealers, Canso, N.S.

SALES MADE AND PENDING.

The stock of Mrs. N. Fortin, general merchant, St. Michel (Bellechasse), Que., has been sold at 40c. on the dollar.

CHANGES.

Mary J. Rankine, has opened out as a grocer in St. John, N.B.

James Wade & Co. are starting as grocers, etc., in Brockville, Ont.

Roderick R. McKenzie has opened a general store in North Sydney, N.S.

Mrs. J. H. Martin, dealer in china and

glassware, etc., St. John's, Newfoundland, has been succeeded by S. O. Steele.

37

J. D. Ramsay & Co., general merchants, Plumas, Man., have sold out to A. Chandler.

Wm. McKellar, grocer and baker, Rodney, Ont., has sold out to D. H. Mc-Ritchie

J. De Langle, general merchant, Whitewood, N.W.T., has sold out to J. A. Hawkes.

DEATHS.

Michael Cassidy, fruit dealer, etc., Montreal, is dead.

J. O. Bouchard, of Bouchard & Turcotte, general merchants, Magog, Que., is dead. A statement of affairs is being prepared.

B. C. SALMON CANNING.

Advices from Victoria, B. C., state that on the Frazer river and the upper rivers canners have packed what is called spring fish. They are large-sized salmon, but cook white, although the flesh is solid and of good flavor. Fishing commenced on Skeena river July 1; on Rivers Inlet it commenced June 28 and will commence on the Frazer river about July 15 .- New York Journal of Commerce.

We represent Philippe Richard ************** one of the oldest established firms in Charante. Brandies of this make, although on the market for years, are still unsurpassed in quality.

LAPORTE, MARTIN & CIE., Montreal.

IN THEIR NEW PREMISES.

REPRESENTATIVE of THE GROCER had the pleasure, a few days ago, of being shown through S. H. Ewing & Sons' cork factory and spice and coffee mills, at No. 96 King street, Montreal. The premises have been enlarged by the addition of a large three-storey building, which is used for offices and cork factory. The first visit was to their bright new offices, which occupy the whole of the ground floor of the new building and are finished throughout in whitewood, being bright, roomy and convenient. They consist of a general office, a tea sample-room, coffee and spice sample-room, and three offices en suite. The general office is large and fitted up with every convenience, a telephone-room, typewriter's room and lavatory. Their tea sample-room is separate, so that no foreign smells can come in contact with their large range of samples.

Upstairs they have their cork factory, and here was seen cork in all stages of manufacture as well as the different machines at work. Everything here is done by machinery and every bit of machinery is of the very latest and best make.

Beyond the cork-room are their coffee roasters. Here the representative of THE GROCER was treated to some delicious hot and crisp peanuts fresh from the oven, and saw the coffee being roasted and passed along to the grinders. Under the coffee-room are the spice grinders and other machinery, all run by an electric motor.

Between the two main buildings is an archway. This leads to the old building which is now used for storage of spices of all kinds as well as shipping and packingrooms.

Every inch of these buildings is packed full of bales, barrels, and bags of the different goods they handle, and even at this mid-season there seemed no room for anything more.

Mr. Ewing informed THE GROCER that they had had a splendid trade this season, and the prospects were bright for fall.

BUSY NANAIMO.

Travelers from the local jobbing houses visiting Nanaimo just now say that business is brisk in the Coal City. Not a vacant house or business premises can be found, and houses are in constant demand. Joseph Morton, manager of The Manitoba Produce Company, who returned from a trip to Nanaimo recently, says : "Things are fairly booming in Nanaimo. The merchants are all busy and happy, and there is not an idle man in the whole place. In Nanaimo would be a good place for a man to strike who was looking for work. Business is as good as it was in 1890 and 1891, the years when Nanaimo had such a prosperous period. The present output of The New Vancouver Coal Company is over 50,000 tons per month, and the shipments of coal are right up to the amount pro-duced."-Province, Vancouver.





Lawn Swing

Pure Lard

Plate Beef

Mess Pork

Dairy Butter

Cheese, D. Apples

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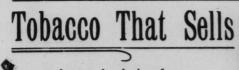
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and a

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED, HAMILTON, ONT.



and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are: MONARCH, 3¹/₂'s. MARIGOLD, ROUGH and READY, 8's. CLOVER, Double Thick, 8's.

BANNER, SOLACE, I 3'S. Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

AT Quality and price are in their favor. The We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co. 80 to 94 Papineau Ave., MONTREAL

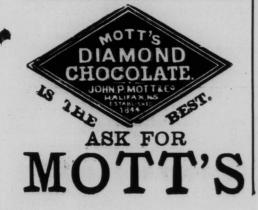
E. T. STURDEE Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC. Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar— Great saving in weight and freight. Write for sample.

W. H. SEYLER & CO. Room 100, Board of Trade, TORONTO Agents for HEINRICH FRANCK SOHNE & CO. German Chicory, Coffee, Extracts and Essences LUDWIGSBURG, GERMANY FLUSHING, N.Y.



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(Size 14¼ x 12 Inches.)

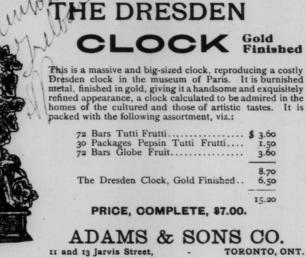
Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

39

GROCERS:-Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO. TORONTO AND MONTREAL.





YOUR STORE IS JUDGED

by your leaders-not by your staples.

What is your leader? What do you give the ladies who want the best tea for their money, and who know what the best is ?

If you give them a mediocre tea you get the reputation of runing a poor store—a good place to keep away from. If you give them MONSOON you give them the best and most widely known tea in the country—a tea everybody likes—a tea everybody knows about a tea that is a staple in the best grocery stores in Canada. If you want the custom of good families give them a good tea—the best.

> THE MONSOON TEA CO. Toronto and Montreal.







We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands-that's dead stock. J. L. PRESCOTT & CO., New York.

THE ART OF COLLECTING AND DISTRIBUTING NEWS.

namelin

CAKE.

TOVE POL

40

EFORE the art of printing was invented, the ink-horn and quill pen were the only means of preserving and handing down to posterity records of the times. All books and statements were copied by professional clerks, and a few sentences an hour was considered good progress. With these drawbacks, education was materially handicapped, and we even hear of kings and queens who could not write their own names. Books were expensive-ruinously so, and only the great and rich could afford them. Even one volume was a treasure, and though sometimes the owner could not read, he was happy in possession.

But with the art of printing came, also, a freer distribution of knowledge. With the advance of time and continuous improvement in the art, books became more widely circulated. To be able to read and write was no longer a profession. Improvement after improvement was introduced. News spread much more quickly, and, as decade after decade rolled on, new thoughts and ideas replaced the old ones. The difference of a few centuries is astounding. Caxton, in his wildest enthusiasm, never dreamed of a newspaper. When Victoria came to the throne, the steam engine was unknown. Yet, we have the railway, the steamer, the telegraph, and telephone, and these are quite commonplace. Our daily paper tells us what happens in England, in China, in India, in the uttermost parts of the earth, the very day it happened. What more can the mind of man conceive? Truly, the printer's art has reached perfection ! He

has all these means at his disposal, and he uses them. From a lack of news, a man is overwhelmed-buried-with so much, he cannot possibly read it all.

How, then, is this mass of news collected and distributed ? How does a man receive every item of news bearing on his business ? There are 1,200 papers published in Canada-he cannot read all these. Yet, he must know the news. Men in every business used to have this problem to solve. They cannot subscribe to every paper-it would cost a fortune-and, even if they did, the task of reading them and finding what they wanted would prove too great. How, then, can a man receive all the news relating to his particular business without reading all the papers? How can a contractor, broker, banker or wholesaler receive daily every item of news in the Canadian press relating to his own particular business without reading all the Canadian paperswithout wading through thousands of pages and tens of thousands of columns of printed matter ?

Here is the solution. He subscribes to The Canadian Press Clipping Bureau, Montreal.

His reading is all done for him. He tells what particular class of news he wants, what he must receive, what it is necessary for him to have, reports from all over the conntry on the condition of crops, of cattle, of mines, or of anything his business is interested in. Every paper in Canada is searched. Dailies, weeklies, every publication, and the items clipped, mounted and set before him daily. He escapes the herculanean task of doing this for himself at a paltry cost. It is not his business to read papers, but it is the business of The Press Clipping Bureau. They do absolutely nothing else, Skilled sharp-eyed readers systematically search the columns of the press and clip the items he wants; they rarely miss one, so great is their experience.

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Brokers receive every notice of the sale of bonds, debentures and money transactions ; the chief of police everything relating to crimes and criminals, descriptions of bankrobbers, murderers and thieves ; contractors, all advertisements of tenders for the erection of buildings, bridges, etc.; the politician every scrap of political news, and material for speeches ; the alderman, complete reports of city council meetings in any other or every city in the country ; the author, notices of his books and material for new works; private parties, material for scrap books and personal notices. Even the undertaker receives all death notices. Anybody interested in anything for business or private use requires the services of this perfect system of the art of collecting and distributing news.

"BLUE RIBBON" IN VANCOUVER.

The Province, Vancouver, of a recent issue, says : "G. F. & J. Galt, of Winnipeg and Toronto, who are recognized as the largest tea importers in Canada, also owners and packers of the celebrated 'Blue Ribbon' tea, are so well satisfied with the success of their package tea in British Columbia that they have decided to further extend their business and carry a full line of Ceylon teas at Vancouver, to supply the Western market, with headquarters on Water street. Mr. J. D. Roberts will be manager of the Vancouver branch. This firm now have warehouses at Toronto, Winnipeg, Prince Albert, Calgary and Edmonton.





Have you seen our samples of

Orders are coming in nicely, but we can handle more. Would you like a fresh sample? Drop us a card and we will send it to you promptly.

Hamilton Coffee & Spice Co., Limited, Hamilton, Ont.

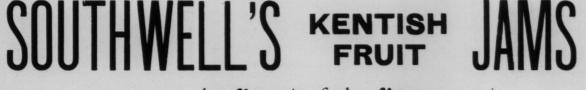


New Season's Jams.

All Sound, Ripe Fruit.

41

Prices just in for 1899 goods.



are the finest of the fine.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

Current Market Quotations for Proprietary Articles

July 13, 1899. Quotations for proprietary articles, brands, duotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or de-cline, it is referred to in the market reports as a matter of news, whether equest it or n BAKING POWI

4 lb. cans, 1 doz. in 5 lb. cans, 1 doz. in

12%

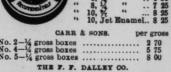
PURE G

THE F. F. DALLEY CO. am. ½ Ib. tins, 4 to 6 dos. per dos

m. % 1b. tins. 4 to 6 doz

2 to 4 doz. cases.... neen, ¼ lb, tins, 4 to 6 doz.

ible for their	JERSEY CREAM BAKING POWDER.	
advance or de- advance or de- arket reports nanufacturers	¹ / ₂ " ⁴ " " " 1	40 75 25 25
ER. and 6 and 7 and 	3 " 1 " " 5 " ½ " per lb. 3 lb. pails	1 2 6 0
e 1 40 and 4 e 1 80 2 and 4		1 2 9
e 2 70 2 and 4 e 3 60 1 and 2	Queen Baking Powder, ½-lb. tins 1-lb. tins	1 :
e 9 °0 14 40 18 00	BLACKING. P. G. FRENCH BLACK	
\$ 2 40 2 10 80 70		4 4 7



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rmy Blacking, ½ gross cases \$9 00

Spanish Blacking 1/4 gross cases Oil Blacking, 1 dos. ca liquid s' Dressing, 1 d

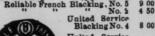
Quickshine Polish Electric Crown 7 80 Per Gros \$2 25 Sunlight Lead Bar 6's ases... 10 80 Black 14 40

THE ALPHA CHEMICAL CO.

ickshine Pipe Varnish...... gross cases pressed top tins. Metal Polish No. 2 in ¹/₄ gross 3-doz. cas 22 00 9 00 12 00

12 00 12 00

9 00



4 25 9 00 Waterproof

THE F. F. DALLEY CO. Dalley's Spanish Bird Seed, 40 lb. cases 0 06 Dalley's Bird Seed, 40 lb. cases..... 0 06½ NICHOLSON & BROCK. Seed
 k's Bird Seed
 0 07

 rich Bird Seed
 0 06

 e Leaf Bird Seed
 0 05

 sea-gravel, 10c. pkts., 24 in case
 0 03

 ''' 5c. '' 48 '''
 0 03
 BLUE. KEEN'S OXFORD.

BIRD SEEDS

uare Blue, 12-lb. box.... uare Blue, 5 box lots.... BLACK LEAD. Reckitt's. per box Box contains either 1 gro., 1 oz. size: ½ gro, 2 oz. or ¼ gro. 4 oz. 1 15

CORN BROOMS

Bamboo	Handle	8. A. 4	Ftrings		3 25	
	**	B. 4	strings		3 05	
- 65	**	C. 3	strings		2 90	
=6	44	D. 3	strings		2 70	
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Pepsin '	Futti Fr	utti (in	glass i	ar) 115		
5c par	kages				3 75	
Pepsin 7	Futti Fr	utti. 23	Sc. pack	ages.	0 75	

6 00 y Gum (with book in ch box) 0 1c. pieces ner Gum(English or French wrap-rs) 115 1c. pieces 1 00

Gum (English or French

It Pays to Please the Laundress

A MANANA

Benson's Enamel Starch is a perfect cold-water laundry Starch for shirt bosoms, collars, and cuffs, where an especially stiff finish or brilliant gloss is desired. Do you know of any laundress who wouldn't **thank** you and continue to Fine

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D. W.

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trade at your store if you suited her absolutely on those points she prides herself so much on in her work?

Benson's Enamel Starch never fails in

the perfect work it does. Our extensive plant by which all water we use is filtered assures an even whiteness of the color always. "It pays to please the laundress."

The Edwardsburg Starch Co., Limited Cardinal, Ont. ~

exican Fruit, 36 5c bars 1 20	JOHN P. MOTT & CQ.'S.	CHEESE.	EXTRACTS. per doz.
ppota, 150 1c pieces	R. S. McIndoe Agent, Toronto.		Dalley's Pure Fruit Extracts, 2% oz.
ange Sappota, 150 1c pieces 0 75 ack Jack, 115 1c pieces 0 75	Mott's Bromaper lb. 0 30		bottles, all flavors
ed Rose, 115 lc pieces 0 75	Mott's Prepared Cocoa 0 28		Dalley's Tropical Extracts, 2 oz. bottles
agic Trick, (English or French	Mott's Homeopathic Cocos (1/4's) 0 32 Mott's Breakfast Cocos (in tins) 0 40	in a	all flavors 0 75 Dalley's Fine Gold Extracts. 2 oz. bot-
wrappers) 115 ic pieces 075	Mott's Breakfast Cocoa (in tins) 0 40 Mott's No. 1 Chocolate 0 30	The summer of the second second	tles, all flavors 1 25
CHOCOLATES & COCOAS.	Mott's Breakfast Chocolate 0 28		
cos- EPPS'S. per lb.	Mott's Caraccas Chocolate 0 40		Crown Brand (Greig Mfg. Co.)- 1 oz.Bottle, per doz. 0 90
Case of 14 lbs. each	Mott's Diamond Chocolate 0 23 Mott's French-Can. Chocolate 0 18	A STERNAL A	Commenter 2 " " " 150
Smaller quantities 0 371/2	Mott's Navy or Cooking Chocolate 0.98	Provide Scherest /	21/2 11 11 1 2 00
CADBURY'S.	Mott's Cocoa Nibbs 0 35		8 "Bottle " 6 00
Frank Magor & Co., Agents. per doz	Mott's Cucoa Shells 0 05 Vanilla Sticks, per gross 0 90	A CARLENT AND A	10 9 1 4 "Glass Stop'r " 4 00
	Mott's Confectionery Chocolate. 0 21 0 43	and the second sec	8 " " 6 00
coa essence, 3 oz. packages \$1 65 per lb	Mott's Sweet Chocolate Liquors. 0 19 0 30	A STREET A	\frown
exican chocolate, 1/4 and 1/2 lb. pkgs. 0 40 ock Chocolate, loose	COWAN COCOA AND CHOCOLATE CO.	attain internet	P. G. FLAVORING EXTRACTS
" " 1-lb. tins 0 421/2	Hygienic Cocoa, ½ lb. tins, per doz \$3 75		Will 8 oz. Glass Stopper bott \$6 00
Nibs, 11-lb. tins 0 35	Hygienic Cocca, ½ lb. tins, per doz \$3 75 Cocca Essence, ½ lb. tins, per doz 2 25 Soluble Cocca, No. 1 bulk, per lb 0 20 Diamond Chocolate, 12 lb. boxes,		4 oz, " · · · · · 4 00
TODHUNTER, MITCHELL & CO.'S.	Diamond Chocolate, 12 lb, hores	MacLaren's Imperial- Per doz	8 oz. Plain bottles 5 00
pocolate— per lb	*/ ID. Cake. Der ID	Larg + size jars	4 oz. " 3 00
French, 1/'s-6 and 12 lbs 0 30	Royal Navy Chocolate, 12 lb. boxes.	Small size jars 2 40	Part Laura 2½ oz. Cabinet bottles 2 00 2 oz. Bottles 1 86
Caraccas, ¼'s—6 and 12 lbs 0 35 Premium, ½'s—6 and 12 lbs 0 30	1/2 lb. cake, per lb 0 30 Mexican Vanilla Chocolate, 12 lb.	Ind vidual size jars 1 00	1 oz. 1 20 Per gallon
Sante, 1/ 8-6 and 12 lbs 0 26	boxes, ¼ lb. cake, per lb 0 35	Imperial Cheese Silver Holder- Large size	Per gallon
Diamond, 1/4's-6 and 12 lbs 0 22		Medium size 15 00	Per pound 1 00
Sticks, gross boxes, each 1 00	COCOANUT.	Small size 12 00	FOOD.
Homeonathic, 1/'s, 8 and 14 lbs., 0 30	CANADIAN COCOANUT CO.		
Doca- 0 0 0 0 0 0 1 0 25 0 25 0 1 1 1 0 25 1 0 1 1 1 1 0 25 1 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	White Moss Brand-	COFFEE.	ROBINSON'S BARLEY AND GROATS. per doz.
London Pearl 12 and 18 0 22	1/2 lb. Packages, 15 or 30 lb. cases 0 27 1/4 kt ½ lb 0 271/2	JAMES TURNER & CO. per lb	Patent Barley, ½ lb. tins 1 25 1 lb. tins
Bulk in boxes 0 18		Mecca 0 32	" " 1 lb. tins
per doz		Damascus 0 28	" Groats, ½ lb. tins 1 25 " I lb. tins
oyal Cocoa Essence, packages 40	27. 14 & 1/2 " 10 " " 0 29 13. 14 & 1/2 " 5 10 15 " 0 30	Cairo 0 20 Sirdar 0 17	DALLEY'S BOYAL BYGIENIC SELF-BISING
FRY'S.	78 5 10 15 0 30	Old Dutch Rio 0 191/2	FLOURS. Der doz
hocolate- per lb	Bulk- White Moss, 10, 15 or 20 lb 0 18		Buckwheat, 2½-lb. pkgs, 3 doz. case 1 20
Docolate 0 43 Vanilia, 4 5. 0 42 'Gold Mcdal' Sweet, // s, 6 ib. brs. 0 42 'Gold Mcdal' Sweet, // s, 6 ib. brs. 0 42 'Frys': 'Diamond, '' s, 6 ib. brs. 0 42 Frys': 'Monogram, '/s, 14 ib. brs. 0 42 Frys ''Monogram, '/s, 14 ib. brs. 0 24	Feather Strip, " " " 0 20	TODHUNTEE, MITCHELL & CO.'S	Pancake, 2 lb, pkgs, 3 doz, case 1 20
"Gold Medal "Sweet, '4's, 6 lb.bxs. 0 29	Ribbon, "" " 0 18	Excelsior Blend 0 32	Tea Biscuit, 2-lb. pkgs, 3 doz case 1 20 Graham Flour, 2-lb. pkgs, 3 doz. case 1 20
Pure, unsweetened, 1/2's, 6 lb. bxs. 0 42	Special Shred, """""016 Macaroon, """"""016	Jerzey "	Bread and Pastry Flour, 2 lb. pack-
Fry's "Diamond, "4's, 14 lb. bxs. 0 24	Crown Desic'd. /12. 20 25 0 16	Old Government Java 0 28 0 30	ages, 3 doz, cases 1 20
ner doz	Special, 0 15	Maracaibo 0 18 0 20	CANADA MFG. CO.
Concentrated, ½'s, 1 doz. in box 2 40	AND IND COCOLNER MET-	West In tia 0 16 0 18 Rio, choice 0 12	"Star" Self-Raising Flour, 3-lb. pkgs 1 30
Concentrated, 1/3, 1 doz. in box 2 40	STANDARD COCOANUT MILLS.		
1 104 8 25	Feather strips 18 21	CLOTHES PINS.	Flexman " 3-lb. " 1 30
Homeopathic, ½ s, 14lb. boxes	Oream shredded 17 20 Standard 15 18	CLUIHLS FINS.	
	Macaroon 15 17	BOECKH BROS. & CO.	GELATINES.
WALTER BAKER & CO.	Dessicated 14 16	Clothes Pins (full count), 5 gross in	COX'S
occa, ½'s	Shavings, in packages	case, per case 0 65	2's 1 10 4's 1 10
remium onocorate. /2	View 1/2 108 29	4 doz. packages (12 to a case) 0 75 6 doz. packages (12 to a case) 1 00	4's 1 10 Quart size



St. John's, Nfid.-Wm. Barker, Water St. Charlottetown, P.E I.-Horace Haszard, South Side Queen Sq. Halifax, N.S.-J. Peters & Co., 47 Upper Water St. St. John, N.B.-J. Hunter White, 3 North Market Wharf. Montreal-J. M. Kirk, Imperial Buildings, St. James St.

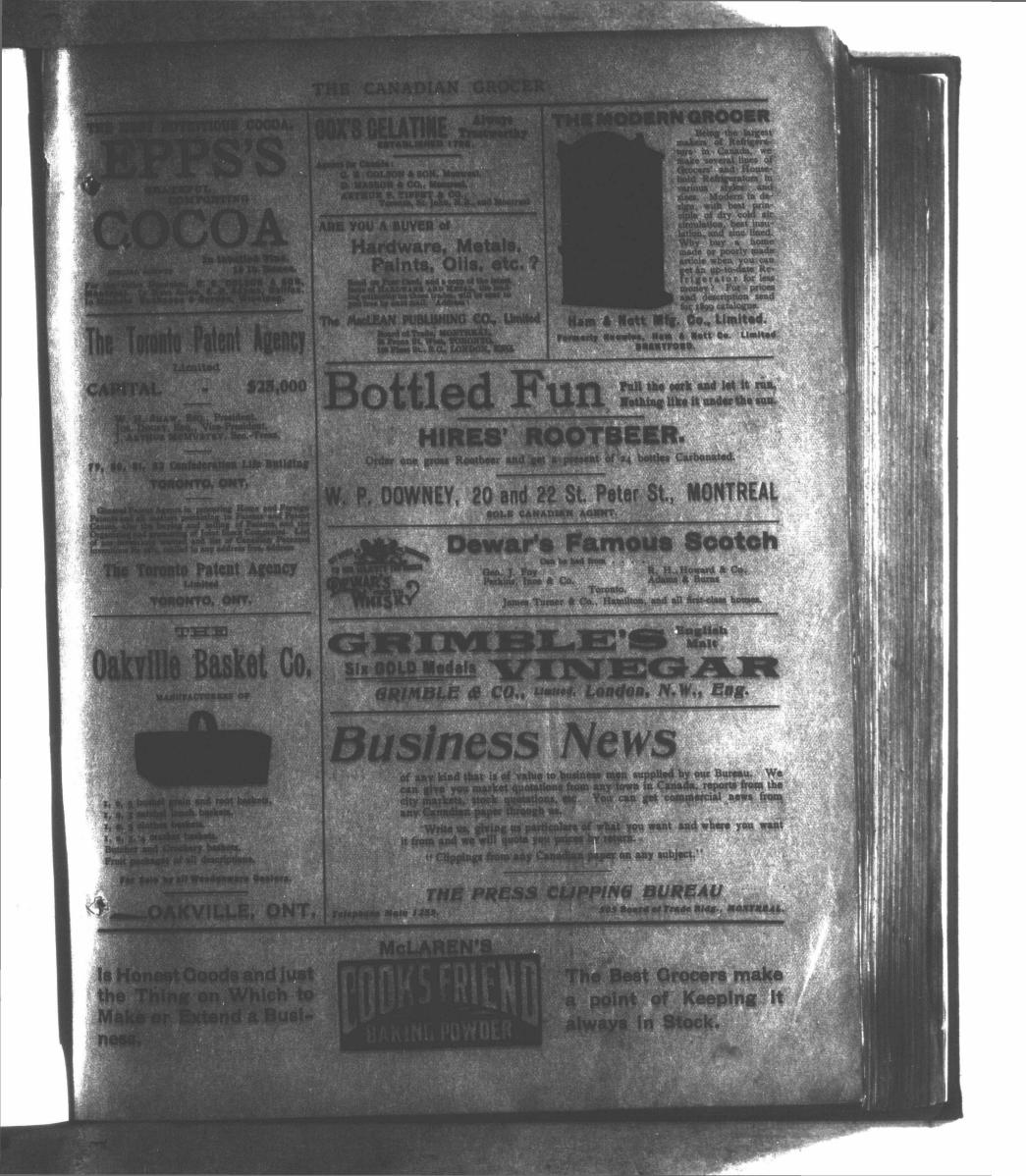
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Toronto-J. Westren & Co, 73 Carlton St. Hamilton-John W. Bickle & Greening. Winnipeg-A Strang & Co., Portage Avenue. Vancouver, B.C.-C. E. Jarvis & Co., 101 Holland Block.

44	THE CANADI	AN GROCER	a support and a man who will be set in the
INDURATED FIBRE WARE. THE E. B. EDDY CO.	SODA -cow BRAND.	ONTARIO) 38-lb. to 45-lb. boxes, STARCH 6 bundles	TEAS.
½ pail, 6 qt	taining 60 pkgs.), p+r box, \$3.00 Case of ½ lbs. (con-	STARCH IN Silver Gloss 0 74 BARRELS Pure 0 65 THE BRANTFORD STARCH CO., LTD.	SALADA CEYI
Start Schnadz, 12 dt. 3 60 Milk, 14 qt. 4 75 Round-bottomed fire pail, 14 qt. 4 75 Tubs, No. 1. 13 30 """	DWIGHT'S taining 60 pige., pr box, \$3.00 Case of ½ lbs. (con- taining 120 pige.), pr box, \$3.00. Case of lbs. and ½.	Laundry Starches- Canada Laundry, boxes of 40 lbs 0 4 ¹ / ₄ Acme Gloss, 1-lb. cart., 40 lb. box 0 4 ³ / ₄	Brown Label, 1's 0 20
	1 lbs. and 60 ½ lb	Finest Quality White Laundry-	Brown Label, 1's
Keelers No. 4	Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00 SOAP	3 1b. canisters; cases 36 1bs 0 054; 4 1b. canisters; cases 48 1bs 0 55; Bbls.175 1bs 0 044; Kegg, 100 1bs 0 044; Lily White Gloss 0 04;	
Milk Pans. 2 65 Wash Basins, flat bottoms 2 65	JOHN TAYLOR & CO. Eclipse (Twin-bar), per box	1 lb. fancy cartoons, cases 30 lbs. 0 07 6 lb. trunk, brass catch 8 in case 0 07 6 lb. trunk lock and key,8 in case 0 07 5 lb. enamelled in, 8 in case . 0 07 6 lb. enamelled in, 8 in case . 0 07	RAM LAL'S lead packages.
Handy Dish. 2 25 Water Closet Tanks	discount for larger quantities. BRANTFORD SOAP WORKS CO.	Kegs, extra large crystals, 1001bs 0 06	Ran Lai's
1 7 5 00 Milk Pans. 2 65 50 Wash Basins, flat bottoms 2 65 "" round bottoms 2 50 Handy Dish. 2 55 Water Closet Tanks. 17 00 Dish Pan, No. 1 7 60 """ 2 6 90 Barrel Covers and Trays 4 75 Bailroad or Factory Pails 4 75	<u> </u>	Brantford Gloss- 1 lb. fancy boxes cases 36 lbs07½	NDIAN TEA
JAMS AND JELLIES. SOUTHWELL'S GOODS. per doz.		Canadian Electric Starch- 40 packages in case	AS MANUFACTURED ON THE CARDENS OF INDIA.
Frank Magor & Co., Agents. Orange Marmalade 1 50 Olear Jelly Marmalade 1 80		STARCH Celluloid Starch-	Cases, each ov 1-1bs
Order Jeny M. at mainter 1 80 Strawberry W. F. Jam		A NOULI INVENTION REQUIRES NO COOKING PERSON OF DESCRIPTION REQUIRES NO COOKING PERSON OF DESCRIPTION RECOMPTONIC AND ADDRESS AND ADD	" " 120 ½-lbs 0
Black Currant "	"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and lb. Quotations furnished for "Ivory Bar"	TO START COMPANY NCR.HVFN.Covn.USA	
Red Currant Jelly 275 All the above in 1 lb. clear glass pots P. G. JELLY POWDER.	b. Quotations furnished for "Ivory Bar" and other grades of zoap on application.	No. 1 Pure Prepared Corn- 1 lb, pkgs., boxes 40 lbs 0 06	PURE CEYLON TEA
Raspberry, strawberry orange. lemon, va.illa, pineapple, cherry, calves foot and grape fruit, doc. cases, 90c. per doz.		STOVE POLISH.	Ceylon Tea, in 1-th and 14-th lead nach
foot and grape fruit, doz. cases, 90c. per doz. P. G. ICINGS.	the relation of the relation o	Enameline	Ceylon Tea, in 1-ib. and ½-ib lead pace black or mixed. Black Label, 1-ib., retail at 25c 0 " ½-ib., " " " " 0 Blue Label, retail at 30c 0 Group Label, retail at 30c 0
Chocolate 2 doz. cases	and le		Red Tabel II FOR
Lemon, white, pink, canary and Kerneline 2 doz. cases. \$1.09 per doz. T. UPTON & CO. Raspberry, Strawberry, Red Currant,		And a second sec	Gold Label, retail at 60c
1 th class jars 2 doz in case per doz \$1.00	al on the second	ENAMELINE	CROWN BRAND.
1-10. gais & bais , a voit in create, per lb. 0 (6 ¹ / ₄) 7-1b. wood pails, 6 ""0 06 ² / ₄ 14-1b. wood pails, per lb. 0 06 ² / ₄ 30-1b. "0 06 ² / ₄	time title the second second	CHAINLEI	(Ceylon in lead packages) Wholesale R Red Label, 1-lb. and ½'s 0 35 0
LICORICE.	SDAP STAR	No. 4-3 dozen in case (net cash) . \$4 50 6-3 dozen in case '' '' . 7 50	Blue Label, 1-lb. and ½'s 0 28 0 Green Label, 1-lb 0 18 0 Green Label, ½'s 0 19 0
YOUNG & BAYLIES LIST. 5-bb. boxes, wood or paper, per ib \$0 40 Fancy boxes (36 or 50 sticks) per box 1 25 "Ringed" 5 lb. boxes, per lb 0 40 "Acme" Pellets, 5 lb. cans, per can 00 "Acme" Pellets, fancy boxes (40) per box	May May A	POVY FOLISH	Japan, I's 0 19 0
"Acme" Pellets, 5 lb. cans, per can00 "Acme" Pellets, fancy boxes (40) per box	STARCH. EDWARDSBURG STARCH CO., LTD. Laundry Starches- per lb.	For durability and for cheapness this prepa -	LUDELLA CEVION CEVION TEAT
Tar Licorice and Tolu Wafers, 5 lb. 200 cans, per can 200 Licorice Lozenges, 5 lb. glass jars 1 75 ""5 lb. cans 1 50 Purity "Licorice, 200 sticks 1 45 100 sticks 0 73	No. 1 White or Blue, 4-10. cartons 0 05-4 No. 2 " " 3-1b " 0 051/	Per gross	B'ue Label, 1's 0 18½ 0 Blue Label, ½'s 0 19 0 Orange Label, 1's and ½'s 0 21 0
Purity "Licorice, 200 sticks 1 45 " 100 sticks 0 73 Dulce, large cent sticks, 100 in box 0 75	Canada Laundry	Rising Sun, 6-oz. cakes, ½-gross brs & 50 Rising Sun, 3-oz. cakes, gross brs 4 50 Sun Paste, 10c. size, ½ gross boxes 10 00 Sun Paste, 5c. size, ½ gross boxes 5 00	B to a Label, ½*
MINCE MEAT.	Kega Silver Gloss, large crystals 0 06 Benson's Satin, 1-lb. cartons 0 07 ¹ / ₂ No. 1 White, bbls. and kegs 0 04 ¹ / ₂		Red Label, ½'s 0 40 0 TOBA('COS
per case of 3 doz., net 2 70 Nicholson's, per gross 10 80 per ¼ gross case 2 70	Benson's Enamel, per box 3 00 Culinary Starch- W. T. Benson & Co.'s Prep. Corn 0 06 Control Purchased Starter Co.'s Prep. Corn 0 06	STOVE POLISH	EMPIRE TOBACCO CO. Foreign-
MUSTARD.	Canada Pure Corn	Dilem	Royal Oak, 2 x 3, Solace, 8s
D. S. F., ¹ / ₄ lb. tins, per doz \$1 40 ¹ / ₂ lb. tins, ¹¹ / ₂ 2 50 ¹¹ lb. tins, ¹¹ / ₂ 5 00	Edwardsburg No. 1 White or Blue, 4-lb. lumps	BEST IN THE WORLD.	Domestic Chewing Currency 13% oz. bars, spaced 9s, (10% to the lb.)
In Jars- Durham, 4 lb. jars, per jar 0 75 1 lb. '' per doz	Boston-Laundry, 40 pkgs. to box, per package 0 071/2 Culinary - Toledo Corn		Patriot, 2 x 6, Navy 5s. 0 Old Fox, Na row 12s. 0 Free Trade, 8s. 0 Snowshoe. 10% oz. bars. spaced 8s.
F. D. 1/4 lb. tins 0 85 1/2 lb. tins 1 45 FRENCH MUSTARD	Starch, 40 pkgs. to box, per lb. 6½c.	BRILLOAM CARE TO BE	Free Trade, 8s
Grown Brand-(Greig Mfg. Co.)	PROSTONS INDRY	ANGER 32	case) 0
Small Med. 7 50 Tumbler 11 50 Medium 10 80 Cream Jug 21 00		THE PE DALLEY COLUMNER	THE E. B. EDDY CO. per
THE F. F. DALLEY CO.	STARCH	Ma TE	Washboards, X 1 " XX 1 " Waverly 1
Dalley's Mustard, bulk, pure, per lb. 0 25 Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	an and a second se	VERSTOV	" Snecial Globe 1
Dailey's Mustard, 7 10. time, 2 doz. in 2 00 Dailey's Mustard, 7 10. time, 4 doz. in 1 00 Dailey's Superfine Durham Mustard bulk, per 10.	KINGSFORD'S ORWEGO STARCH.	Tiger Stove Polish, ¼ gross hoxes, large	"Electric Duplex 2 Matohes— 5-Case Sin Lots. Ca Telegraph
14 Ib. tins, 4 doz. in case, per doz 0 65 16 Ib. tins, 2 1 20 17 Ib. tins, 2 2 40 1 Ib. jars, per doz		per gross, §7.20: small, per gross, §4.50. per doz Stovepipe Varnish, 4 oz. bottles 1 00 6 oz. bottles 1 25	Telephone 2 80 3
10. glass tumoters	ALL STATES	Boston Brunswick Black, 8 oz. bot's. 1 75	Safety. Capital
Celery Salt, 2 oz. btls, sil. tops, per doz 1 25 Curry Powder, 2 oz. bottles, silver		NERA :	Flamers
ORANGE MARMALADE. T. UPTON & CO.			" (wax stems) 3 20 3 BOECKH BROS. & COMPANY. Per
1-lb. glass jars, 2 doz. case, per doz . \$1 00 7-lb. nails, 6 nails in crate, per lb 0 071/2	SILVER 40-lb. boxes, 1-lb. pkgs., 0 08 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 ¹ / ₂	A SHAFER AND A SHAFER	Washboards, Leader Globe
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	PURE-40-lb. boxes 1-lb. pack 0 07 48-lb. 16 3-lb. boxes 0 07	BE BE	Jubilee (perforated) 2
A. P. TIPPET & Co., AGENTS. Patent stoppers (pints), per doz 2 30 Corked (pints), " 1 90	For puddings, custards, etc. OSWEGO 40-lb. boxes, 1-lb. CORN STARCH. } packages 0'07%	VEPOY III	"Crown

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Seasonable Lines Water Sets Jugs **Tumblers Berry Sets Berry Bowls Berry** Nappies Glass or China

GOWANS, KENT & CO. TORONTO

Cooks May Differ

VOL.

in their opinions on some points, but when it comes to Mince Meat they all agree that



makes the best pies there are sto be had, even better than HOME-MADE. It is sold in handsome packages by all wholesalers.

J. H. WETHEY Sole Manufacturer **ST. CATHARINES**

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Candied and Drained Peels LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON,

THE DOMINION BANK Capital (paid-up) \$1,500,000

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