

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JUNE 7, 1895.

No. 23

IF YOU KNOW _____

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C. }

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

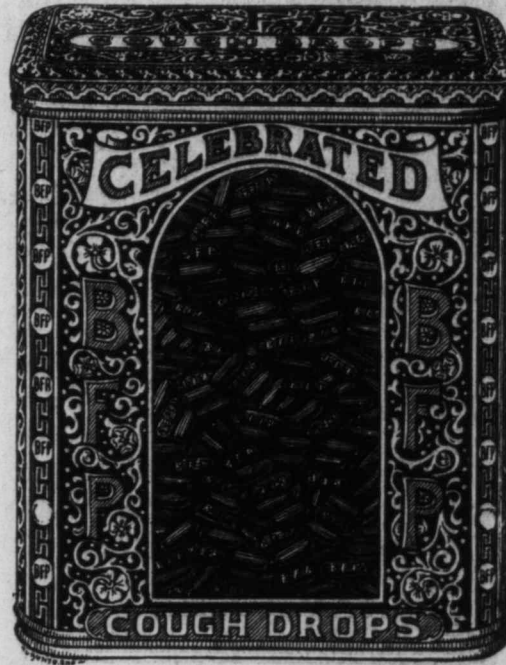
ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCO.

PH
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YORK
and,
if its
care
with
nd it
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any
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East.
SH
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St.,
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B.F.P. Cough Drops

Put up in
5 lb. Canisters
Glass Front

A handsome
Counter article



A soothing remedy
For anything
In the nature
Of a . . .
Cough or Cold

Toronto Biscuit & Confectionery Co.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers:

M. Masuret & Co., London, Ont. Dearborn & Co., St. John, N.B.
N. Quintal & Fils, Montreal. W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

**ORDER the largest quantity
you can use and get the
best discount.**

Standard Goods THE Best to Handle

“THISTLE” HADDIES

NEW PACK NOW ON THE MARKET. This is the



**STANDARD BRAND
OF CANNED HADDIES**



Always the best quality.

Specify this brand in ordering.

..STOWER'S..

LIME :: JUICE :: CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.



If you want a

**PURE CASTILE
..SOAP..**

ORDER THIS BRAND.

A. P. TIPPET & CO., Agents

Montreal

Toronto

WHAT MORE DO YOU WANT?



MACONOCHIE

BROTHERS

131 LEADENHALL STREET

LONDON, ENGLAND

To be obtained through all Leading Wholesale Grocers.

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

YOU CAN
Stake

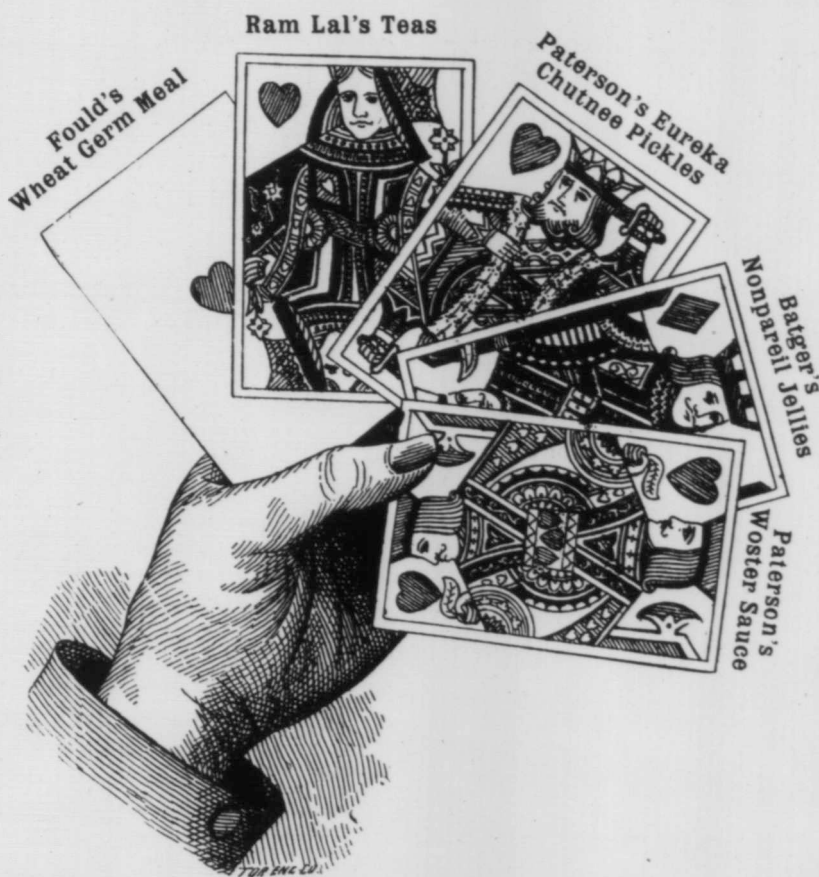
YOUR
Reputation

ON THESE

ROSE & LAFLAMME

Agents

Montreal.



Important Notice

We will continue for a few weeks more to sell at old prices our

"P. Richard's," "C. Couturier's,"
"F. Marion & Co.'s"

BRANDIES

We have a large quantity, duty paid, and are disposed to give benefit of same to our friends.
Write for Samples and Quotations.

LAPORTE, MARTIN & CIE., Wholesale Grocers 72-78 St. Peter St., MONTREAL



Kipper Herring

The recognized leading Brand in all the markets of the world.

- Fresh Herring
- Herring in Tomato Sauce
- Herring in Shrimp Sauce
- Herring in Anchovy Sauce
- Herring a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

?

S

N.S.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Fine Chocolates AND BON-BONS

G. J. HAMILTON & SONS

Halifax and Picton, N. S.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. |

LONDON, W. G. |

ROSE & LAFLAMME, Montreal.

"GRAND MOGUL" TEA

1-2 LB. AND 1 LB. PACKAGES. HANDSOME SAMPLE TINS FREE.

It stands on top in all that goes to make good tea: Exquisite Flavor, Strength, Purity. The best grocers handle "Grand Mogul," because of its high quality and good profit. Besides this, pedlars never sell it, neither do department or Cheap John stores. It is strictly the grocer's tea. Have you got it? If not, write for a case.

Agents:

Hood Bros. & Co., Winnipeg.
W. Tufts & Son, Vancouver.

T. B. ESCOTT & CO.

Wholesale Grocers.

. . . London, Ont.

No complaints about Bad
Coffee when you
adopt

**OUR OWN
BLEND
COFFEE**

Uniform
Delicious
The Grocers'
Favorite.

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In ¼-lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.

High Grade Cocoa, Chocolate and Coffee Manufacturers.

**MOST PERFECT
GRINDER MADE.**

COLE'S PATENT Coffee Mill

We are sole agents.
Write for Catalogue.

At this Season



people are thinking of supplies for their Summer outing. You will be safe in recommending to your best customers

"REINDEER BRAND"

**CONDENSED COFFEE AND MILK,
CONDENSED COCOA AND MILK.**

as just the things for convenience and economy.

BUY IN SMALL LOTS AND OFTEN.

See this Dog? He eats



Spratt's ^{Patent} Dog Biscuits

The only perfect food for our canine friends, combining the amount of vegetable matter absolutely necessary for the preservation of health with the other valuable and nutritious ingredients which have secured for it a world-wide reputation.

Put up in 25-lb., 50-lb., and 100 lb. bags.

Dogs great and small, old and young, all enjoy them.

HAVE YOU ORDERED A FIVE-CASE LOT OF

New York Ginger Ale ?

If not, why not ?

It is delightful and refreshing.

Our average daily sales are 200 cases.

W. H. Gillard & Co. Wholesalers Only, Hamilton

GOOD TIMES

:: AND ::

HARD TIMES



W. P. & S.

BISCUITS
CONFECTIONERY
PICKLES

ARE UNEQUALLED.

Wm. Paterson & Son, Brantford, Ont.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JUNE 7, 1895

(\$2.00 per Year) No. 23

DROPS FROM THE EDITOR'S PEN.

Clean hands, figuratively as well as literally, should every clerk possess.

* * *

Enervating weather is no excuse for dirty stores or ill-displayed windows.

* * *

It was gall and wormwood, and not money, that was in wheat until recently.

* * *

Business is a pleasure as long as the merchant is master of it and not slave to it.

* * *

When a Toronto retailer can pay \$26.50 for a barrel of apples he cannot be Barron of funds.

* * *

Advertising is like everything else: If it is only half done, a full fruitage cannot be expected.

* * *

The man that does not believe good times are returning should see a physician, and at once.

* * *

There are business dyspeptics as well as physical dyspeptics, and the one, like the other, is never well.

* * *

Summer is a little too exuberant for our comfort at being released from the clasp of an unseasonable spring.

* * *

"Trade moves," remarks a contemporary. It does when business men put their shoulder to the wheel.

* * *

It is possible to drive business with antiquated methods; it is also possible to drive a nail with a broomstick.

* * *

A Pittsburg grocer has adopted a diamond as his trade mark. It does not mean, we hope, that he is a "cutter."

* * *

There is one thing the frost recently did besides killing fruit: it released the tongues

of a good many who fancied it paid better to lie than tell the truth regarding damage done by it.

* * *

The merchant who is unjust to his clerks is usually unjust to everybody else — his customers and himself included.

* * *

Clerks who exercise not their brains will not be required to exercise responsibility, if that is any consolation to them.

* * *

"I can get along alone now that I have secured a loan," is the way Newfoundland feels, if she does not so express herself.

* * *

When bacon dropped 10s. in England the other day, a good many people were there that were unable to save their "bacon."

* * *

Merchants who do business without reading a paper specially devoted to their trade, like mariners at sea without a quadrant, do not know "where they are at."

* * *

Experience is not a free gift; it must be bought with a price. And a pretty good price some of us have had to pay for the little experience we have obtained.

* * *

Sugar King Claus Spreckles and one of his sons are at loggerheads, and court proceedings have been instituted. Some "sweet" revelations may be expected.

* * *

Had the Dominion Cabinet as much foresight as it has hind-sight Newfoundland would be drifting toward, instead of away from, confederation with the Dominion.

* * *

This is a nice free country, we must say, with the heat during the last days of May month and the first of June denying weary Torontonians the right to sleep.

* * *

A new warehouse in Paris has been built with glass floors. The feasibility of walls built with glass bricks has been discussed

for some time. People who live in glass houses will evidently soon be able to throw stones.

* * *

Canned salmon on the Coast may as well have followed the buffalo into oblivion as far as the eastern market and the new pack is concerned. The commodity is not in evidence.

* * *

You cannot judge how many frogs there are in a pond by the noise they make any more than you can the extent of a merchant's business by the bluster he exhibits.

* * *

People who two months ago declared that fortunes would never again be made in a day or so, did not count upon the chickens that were being hatched for the grain dealers.

* * *

Now that the Budget is disposed of it is to be hoped that members of the House of Commons will give serious attention to the budget of business matters that is awaiting their consideration.

* * *

"The Patrons should be free," says an exchange. Yes, they should be. But whether they are free or not they deny the right of others to be so. For instance, they arrogate to themselves the sole right to manage both the business and politics of the country.

* * *

The reputable trade paper is a gun that is always aiming straight for the buyer. All, therefore, that the manufacturer or wholesaler has to do is to supply the shot in the shape of a "catchy" advertisement. The publisher pulls the trigger and sends home the shot.

* * *

The man who three months ago would have prophesied that wheat would reach a dollar within the next five years would have been accounted a fool. But wheat has reached a dollar and the people who are calling themselves fools are the farmers who sold some two months ago their holdings of three or more crops.

BULKING TEA FOR CANADA.

THE following, from P. C. Larkin & Co., of Toronto, recently appeared in The Overland Ceylon Observer, and explains itself:

DEAR SIR, — Since we last addressed you we had the pleasure of a visit from Wm. Mackenzie, Esq., in the interests of the Ceylon Planters' Association, and we were glad to have had the opportunity of discussing verbally with a gentleman who has such a practical knowledge of matters concerning the Ceylon tea industry and, evidently, is so capable of forming correct conclusions as to the best manner of furthering their interests.

We had occasion to bring before him a matter on which we now take the liberty of addressing you in the hope that through your paper you will allow us to draw the attention of the tea planters of Ceylon to it, viz., bulking. It is a matter which we consider of great importance in the development of a direct business with Ceylon generally, and vital, as regards exports to this country.

Our actual experience has been, that when we import teas from Colombo, even of large and well-known gardens, the shipments, although marked "Factory Bulk," are not regular in quality as regards each individual lot. For instance, samples drawn from five or ten chests of a single shipment of pekoe, will draw more or less irregularly, and in some instances the difference will be so marked as to suggest a decided money value.

This makes it impossible to offer such teas for sale to the retail trade on samples drawn from any particular chest, and even from a bulk sample from several chests, and necessitates the bulking of the teas here, where we have no proper facilities for doing it.

The London trade, evidently recognizing this as a serious defect, have found it necessary to re-bulk teas before putting them up for sale; but this, while it may to some extent suit their local market, is a serious objection when the teas are sold for export, as the leads being torn, and the tea in a great measure left exposed to atmospheric and other objectional influences in transit, and often remaining in this country a long time after landing before sale, the deterioration is so important that importers, in operating in Ceylon teas as compared with China teas (which are hermetically sealed and remain in perfect order for any reasonable length of time,) have to consider the condition as an important element against the Ceylon article.

We are sure that if anything can be done to remedy this state of affairs, it would be highly appreciated by the importers and remove a serious obstacle to the free sale of Ceylon tea on this side. We hope you will consider this of sufficient importance to your Ceylon planters and merchants, to give it of your valuable space.

Commenting editorially upon P. C. Larkin & Co.'s letter, The Observer urges the Planters' Association to issue "a note of warning and advice on the matter."

SCARCITY OF OYSTERS.

A year ago the stock of oysters in Baltimore was estimated at 300,000 cases, but by October 1st last it had about all gone out at

prices higher than those now ruling. A recent Baltimore report places the present supply at less than 75,000 cases, a decrease of 75 per cent., and intimates that higher prices may be expected by September 1st.

KEEP AT IT.

If you expect to conquer
In the battle of to-day,
You will have to blow your trumpet
In a firm and steady way.
If you toot your little whistle
And then lay aside the horn,
There's not a soul will ever know
That such a man was born.

The man that owns his acres
Is the man that ploughs all day;
And the man that keeps a bumping
Is the man that's here to stay.
But the man that advertises
With a sort of sudden jerk
Is the man that blames the printer
Because it didn't work.

But the man that gets the business
Uses brainy printers' ink,
Not a clatter and a sputter,
But an ad. that makes you think;
And he plans his advertisements
As he plans his well-bought stock,
And the future of his business
Is as solid as a rock.

FIXED PURPOSE TO DO RIGHT

MUNKACSY'S face of Pilate pictures the vexation and perplexity of a man "letting I dare not wait upon I would" at a most trying moment, remarks Golden Rule. We cannot help pitying the judge so poorly fitted to give, all unconsciously, the decision on which the world's future was to hang. We recall his ignorance of truth, the obstinate people that were clamoring before him, the cruel ruler that was over him. We pity him the more, as we can enter into his position, through ever having had to settle, in the midst of conflicting considerations, questions that were of great weight for ourselves.

Yet, throughout the whole, one thing stands out perfectly clear. We could forgive him if, between two courses, he had made a mistake as to which was the more expedient, or if, after long hesitation as to the side on which right lay, he had at last failed to hold the balance true. But from the first it is plain that as to the one question of duty he had no hesitation. He was a judge, and the man before him was innocent. About that he never wavers. The dream of his wife, the judgment of Herod, the unmistakable motive of the priests, the words of Christ—all agree with his own conviction, instead of shaking it. His whole debate with himself was an effort to confuse the one issue that was as clear as noonday. Of course perplexity followed. The same will happen to anyone that, into questions of belief, or of amusement, or of choice of a calling, or of conduct in any line, allows some other elements to enter when conscience has given a plain answer. It is easy

to multiply mysteries about the simplest matters; but light enough to show which is our road is all we have a right to ask. While we wait for more the fog will shut us in.

This Roman's life was wrecked on this decision that meant so much for him, because impulse and not principle had been the rule of his life. In some matters, success seems at times to hang on the shrewdness that is ready to turn either way with equal ease. In matters of right and wrong, success belongs to him that is so fixed in purpose that he can go in but one direction. Whoever does not so burn the bridges of evil behind him as to make retreat impossible, will make no valiant fight. If the past makes it equally easy to choose either right or wrong, there are sure to be circumstances that will always make it easier to choose the wrong.

JAVA EXPORT SUGAR DUTY.

Commenting upon the suspension of export duty on sugar in Java, which went into effect June 1st for one year, an English trade journal says: The Java sugar planters have been going for the last ten years through a very severe struggle in competing with the beet sugar industry. They have none the less increased their production from 6,390,000 pikols in 1884, when the cultivation was still partially in Government hands, to 8,443,000 pikols in 1893, entirely raised without Government intervention. Falling prices, however, reducing more and more the margin of profit, have brought the growers to great straits. Five factories have already closed, shortly to be followed by four more, and it is reported that a further number of these costly establishments may have to disappear before long. Under such circumstances the Government felt bound to try the experiment of relieving the sorely tried industry for a time from a tax which, only levied at a low rate (nine cents per pikol), could only be defended on sound economic principles, and will in all likelihood be suppressed as soon as means are found of substituting for it some other item of taxation which cannot be dispensed with for fiscal reasons.

We are giving

LARGE DISCOUNTS off all

ORIGINAL PACKAGES
.. OF ..

**Crockery, China, Glassware,
AND LAMPS**

During our **LIQUIDATION SALE.**

Liberal inducements to all buyers
in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation.)

64 and 66 Wellington St., West, - TORONTO.

Stower's Lime Juice

- AND -

Lime Juice Cordial

Are manufactured from the pure juice of the fruit, are quite free from alcohol, and will keep in any climate. They are free from musty taste and smell. For hot weather will be found a

delicious and cooling drink. Can be used for Claret Cup, Port or Sherry Negus, Punch or Shrub.

A fresh supply arriving; also in store.

HIRE'S ROOT BEER

WILSON'S ROOT BEER

LUCAS, STEELE & BRISTOL, Hillwattee Tea Agents, HAMILTON

\$1.00 Wheat is Here to Stay

RAM LAL'S is staying in all the homes of Canada. Imitators cannot budge it.

RAM LAL'S is the only Reliable Indian Package Tea

The public know this. Therefore always give **RAM LAL'S** the preference.

JAMES TURNER & CO. - Hamilton, Ont.

REDUCTION

IN PRICES

Wholesale Grocery Travelers will post you



WRIGHT & COPP, Dominion Agents, Toronto

VALENCIA } *Off-stalk* *Fine Off-stalk*
 RAISINS... } *Select Layer*

We are offering a special drive in the above lines, and you will save money by getting our prices before buying

H. P. ECKARDT & CO.

Wholesale Grocers
 TORONTO

THE CASH SIDE OF THE QUESTION.

It is a mistake to suppose that the people of Newfoundland are not able to make money under the normal conditions on their island, simply because they have been financially paralysed by the fierce grip of disaster. Take the evidence of the people's deposits in the saving banks as a sample. Canada in '93 had deposits in her Government savings banks amounting to \$11.02 per head. In the same year, the deposits in the Newfoundland savings banks amounted to nearly \$15.00 per head. This does not seem to indicate merely a land of fish, fog and a superior breed of dogs. Again, the imports and exports of Newfoundland in '91—to take a year of normal prosperity—were larger in proportion to population than the imports and exports of Canada. These are not absolute signs of prosperity, of course, but they constitute a fair quality of circumstantial evidence to the effect that the people of Newfoundland under normal conditions can wring an encouraging amount of wealth out of their island home. It is no icy desert, but a wealth-bearing province that we will get. These people will take their stand at our side and lift with us the burdens of our common Dominion. At the present time we only supply them with about three-sevenths of the goods they import; after union, we ought to be able to sell them nearly all. Then union would lift

their securities and increase their prosperity so greatly that they would be better customers of all comers than they now are. From a financial point of view, union would be a mutual blessing, bringing benefits to both sides.

Business men realize this fact. The action of the local Board of Trade shows how promptly the members of that body—specialists in trade and commerce—perceive where the business interests of the country lie. Yeste day, the Quebec Board of Trade took similar action. THE CANADIAN GROCER, a trade paper, declares that "the great majority of business men favor the union of Newfoundland with Canada." It proceeds to argue that "the whole question is emphatically a business issue. The opinion of the commercial community should rule in the matter. Are they not infinitely better judges than the dozen lawyers who form the Ministry, and the dozen lawyers who lead the Opposition?" it asks. It wants a plebiscite on the question, or some other means of getting beyond the politicians to the people. One plan it suggests is pure business. It says:

A commission of business men to examine the position and resources of Newfoundland, and report upon the wisdom of paying a larger sum as a commercial transaction, might be appointed. If a commission, so constituted as to carry weight with business men, were chosen, and it reported favorably, any Government could safely act, and

justify itself before the country for adding \$15,000,000 to the public debt.

It would undoubtedly pay the people of Canada to admit Newfoundland to the Dominion, just as it would pay the people of the New England states to get the trade of the island. The main difference between ourselves and the New Englanders seems to be that they fully appreciate the value of Newfoundland trade, while we do not. Consequently they are after it, hot foot; while we hesitate over the building of a railway that will bring St. John's very much nearer to the port of Montreal.—Star, Montreal.

PERSONAL MENTION.

Mr. Turner, of James Turner & Co., Hamilton, Ont., was in Toronto on Tuesday.

Mr. W. H. Gillard, of Hamilton, president of Dominion Wholesale Grocers' Guild, was in Toronto Wednesday. He reports business very satisfactory. It was not necessary for him to make such a report. This could be taken for granted, as Messrs. Gillard & Co. are one of the most enterprising and pushing houses in the grocery trade. There are no cobwebs on their feet.

Mr. S. S. Forrest, of the Forrest Canning Co., leaves this week for a trip to British Columbia to look after their increasing business in that section.

The
 "Rose"
 Broom

Specially
 Manufactured
 to meet the
 Requirements
 of those who
 need a really
 First-class
 Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

TO RETAIL at "A QUARTER"

WE OFFER EXCEPTIONAL VALUE IN A

Excellent
Liquor.

Ceylon Pekoe

Good
Style.

See our Travelers' Samples

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.



TILLSON'S WHEAT FARINA

TILSONBURG, ONT.

A Grocer's Wife



Can tell what goods are **right** and should be recommended.

Hand **your wife** a can of "Jersey" Brand Condensed Milk; if she likes it (and we know she will) order a case, use it yourselves, and recommend it. It will help you build up a name for **quality**.

We believe more grocers can say of the

"Jersey" Brand

"We use it ourselves," than any other brand.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - - HALIFAX, N. S.

Extracts

You want the best.

We desire to furnish you with the **VERY BEST.**



Seely's



ALL SIZES.
EVERY FLAVOR.
FINEST QUALITY OF GOODS.
ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive extracts
on the market.

Profit to the trade as handsome as the goods.

SELLING AGENTS:

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg.

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

COFFEES
SPICES
BAKING POWDERS

G. F. MARTER & SON

PHENIX MILLS - 1-3 JARVIS ST., - TORONTO.

Kennedy, Greig
& Co. . .

MONTREAL

Importers of

Grocers' Specialties

Manufacturers of the
Celebrated



"CROWN BRAND"

Flavoring
Extracts

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

COLLAPSE OF THE CANNED GOODS AGREEMENT.

WHEN a year ago last March, the Canadian Packers' Association formulated the scheme whereby the pack of the different members was to be sold through what was termed a Selling Committee, THE CANADIAN GROCER pronounced it unworkable. What was then predicted has come to pass.

The Selling Committee of the Canadian Packers' Association is no more.

For some time it has been alleged that the agreement was being violated. And, it will be remembered, this journal some weeks ago pointed out that rebates were being given by at least some of the members of the association.

Attached to the agreement was a penalty clause. What this clause was we have never been able to fully ascertain. Rumor said it was \$500, but a member of the association declared that it was a complicated affair "and would require a great deal of space to explain." At any rate, there was a penalty, drawn up by a lawyer, and declared to be legally intact. In some instances the penalty was enforced and collected, but lately the infractions of the agreement became so general that no attempt was made to tax those who failed to keep their obligation.

Last week a special meeting of the association was held with a view to patching up the agreement. But instead of being a resurrection of the agreement it was its official burial, for each of the old subscribers to it was given carte blanche to sell at what price and in what manner he chose. The Selling Committee was also dissolved, and in a few weeks the central office in the Toronto Board of Trade building will be closed. In fact, it is already closed as far

as new business is concerned, its office now being to wind up old business.

The Canadian Packers' Association is still in existence, and if its members so will it can be made an influence for much good to the canning industry of the country.

The association made a mistake when it formulated the scheme which recently died and was last week buried. It was as crude as it was unbusiness-like. It was fallacious for one moment to think that any scheme could be anything more than ephemeral that compelled the buyer who wanted a certain quantity of, say canned tomatoes, to take some of "Z's" when it was "Y's" he wanted. Yet this is what the now defunct agreement decreed must be.

And what was nauseating to the buyer proved to be the evil genius of the agreement, for as the packers of the not so well-known brands saw the more popular packs going off, while they were withholden from stepping in and pushing their own stocks, they naturally chafed under the yoke. When other brands were being forced on the market by the banks their irritation became all the greater. Eventually, by various devices, they broke the agreement. After that the dissolution of the association's scheme of selling through a committee soon took place.

Further back, however, than the weaknesses of the agreement in question is another cause for the disintegration: The members have not confidence in each other; and where this is lacking no agreement will be long-lived, however binding the conditions surrounding it may be. As long as this obtains the association will always be crippled in the good it might do.

Where there is not union of sympathy there cannot be union of interests.

SAD LACK OF FORESIGHT.

LEAVING aside altogether the question of diplomacy, it must be acknowledged that the Cabinet of the Dominion exhibited a lamentable lack of business foresight in its recent negotiations with Newfoundland.

It saw merely a bankrupt colony and the price it was asked to pay for taking it into the confederation.

Looking at the matter from these standpoints, \$15,000,000 does appear to be an outrageous sum to pay. So similarly might argue the capitalist who proposes to invest in a new industry and who considers what is and not what is to be. The world of commerce is what it is to-day because men with capital saw by the eye of faith what there was to be. We would have had no Canadian Pacific Railway and the distant parts of the earth would not have been

brought so near as they are to-day by cable and swift steamships, had men never looked beyond the to-day.

And had the Dominion Cabinet been composed of practical business men, instead of practical lawyers, Canada would not have allowed this, the best chance for many years and, it is feared, the best for many to come, of adding not only another province to the Confederation but of another member to her list of home customers to pass.

Of all customers, the home customer is the best, and whether we agree or not with the methods it has employed, that has been the avowed policy of the party now in power ever since it was handed the reins of Government by the people in 1878. But now the best chance for developing the home market it has had for many years has been allowed to slip through its fingers.

National aspiration alone, one would have thought, would have been sufficient to have consummated the union. In the days to come, with our nationality more developed, we shall recognize the value and importance of Newfoundland as a gateway from the Atlantic to the Dominion, whether the island is a member of the Confederation or not. If she is not, so much the worse for Canada.

But, dropping the national idea, and looking at the question from the dollar point of view, the case becomes all the stronger.

As Canada and Newfoundland are now situated each says to the other: "You cannot get your goods into this country unless you pay a certain tax." But in spite of that, our aggregate trade with Newfoundland last year amounted to \$3,633,154, the largest since 1873. And if this can be done with a Customs barrier in the way, what may be possible with the exchange of commodities unimpeded by any such barrier? Most of us have not begrudged the money spent in subsidizing steamship lines to the Orient and to the Antipodes, but here is an investment right at our very doors that offers infinitely better inducements.

The proof: For the \$864,000 worth of goods that we last year sold to Australia, Japan and China combined, we paid out 23 per cent. in subsidies; while for getting Newfoundland into the Confederation and securing a customer that even now buys annually from us nearly \$3,000,000 worth of goods, we would be paying only a little over 19 per cent., capitalizing at 3½ per cent. the \$15,000,000 asked by Newfoundland. In other words, it would cost us 4c. less to sell a dollar's worth of goods to Newfoundland than it now does to the three distant parts of the world above mentioned, not even allowing for the marked increase that would naturally take place with the island a part and parcel of the Dominion.

IS NEWFOUNDLAND UNION OFF ?

AT the last meeting of the Chambre de Commerce, Montreal, the important organization of the French-Canadian merchants, Mr. H. Laporte, the president, moved that the Chambre take action on the question of Newfoundland. The motion was not seconded, and the whole matter was referred to a committee. THE CANADIAN GROCER'S representative subsequently called on Mr. Laporte to enquire what action was likely to follow. "You can see from my course at the meeting that I was then in favor of union, but I must say," he replied, "that the utterances of Hon. Mr. Bond, in interviews with the newspapers since, put a somewhat different face on the question. He represents Newfoundland, and he tells us that the confederation proposals are dead. The island has now succeeded in floating its loan, and if they don't want to join us, of course that alters the situation considerably. I am not prepared to say what action will now be taken in the Chambre owing to Mr. Bond's declaration."

THE CANADIAN GROCER agrees with Mr. Laporte that the views of Secretary Bond are not encouraging to the movement, and until some other explanation is forthcoming as to Newfoundland's attitude, it is difficult to pass over his announcement.

That differences of opinion are now likely to develop among the French Canadian mercantile community was inferred from the remarks of another prominent member of the Chambre de Commerce, spoken to by THE CANADIAN GROCER, who said: "You will not find a movement in favor of annexing Newfoundland amongst our people. It would cost too much and add another needy province to the Dominion. We have enough of that kind already, and we do not want a dozen more members in Parliament seeking favors from the Government. Quebec is not in sympathy with such a thing. It would require too much money."

"But would not the increase of trade warrant it?"

"No, certainly not. Besides, there is the French Shore question. Do you want Canada to have a dispute with France on its hands? Canada could make no better settlement of that issue than England has unsuccessfully tried to effect. In fact, France will never give up her treaty rights there. After being dislodged from the whole continent this is her only remaining hold, and she will always retain it. Any forcible attempt to wipe out the treaty would bring on war, and how do you suppose the province of Quebec would feel in a war with France? It would be unsafe to precipitate such a condition."

THE CANADIAN GROCER, however, believes this is not the view of the majority of

the members of the Chambre de Commerce, who favor Canadian unity and growth of commerce just as strongly as the rest of the country.

It looks as if our Government of Lawyers, to whom business is a secondary matter, were going to lose the chance of adding a couple of millions to the trade of the country. No doubt Mr. Bond, himself a lawyer, has contributed to the difficulty by indiscreetly announcing in a Montreal paper that union was now dead. The Canadian commercial feeling was certainly in favor of paying a little more than Newfoundland was worth in order to promote union, to help a sister colony in need, and extend home trade. But the expectation was that the island would appreciate and meet this cordial feeling in the proper spirit. Canada does not want to thrust union on the island, and Mr. Bond, who does not share the enthusiasm of his chief, Sir William Whiteway, for union, has certainly done much to becloud the situation. This, however, does not shift the responsibilities of our Government to other shoulders. They must bear the stigma of signally failing, as yet, to carry out the opinion of the business community. We do nearly three millions in exports to Newfoundland already, and might with free intercourse do two more, but the Government neglects this chance, and proposes sending a commissioner to South Africa to which Canada sent last year just \$45,000 worth of goods! Could folly further go?

HAVE THE CHEESE BRANDED.

A COMMITTEE of the House of Commons at Ottawa has had a conference with representatives of the Montreal Butter and Cheese Association and the different Dairymen's Boards of Trade regarding branding, and is to have another this week. The opinion given at this conference was of a conflicting kind. On the one hand it appears that the makers of cheese object to any compulsory law on branding, while on the other hand the Montreal exporters want the cheese branded. The chief objection of the manufacturing interests to the proposed Branding Act is that it will militate against their make of July cheese. They contend that there is a prejudice in England against the make of that month, and that if the goods are branded they will not fetch as much money, though as a matter of fact the quality of the July goods is frequently better than that of June. If this is the case, it appears to THE CANADIAN GROCER that the best way to do away with this prejudice is to honestly show the English buyers that the July cheese are really fine, and quite as good, in a proper ratio, as the cheese of other months. For this reason, to brand the cheese would be the honest method, and, we venture to think, pay better in the long run than to

palm off Julys, even admitting that they are all right as to quality, as the make of another month. Another argument that can be adduced in favor of branding is that it would be apt to prevent the storing and holding of summer cheese until late in the fall by speculators, which is a very unhealthy practice.

SUGAR IN SECOND AND THIRD HANDS.

THE CANADIAN GROCER is assured that more than two of the leading wholesale grocery houses in Montreal gave their first new orders for refined sugar since the new duty was imposed this week. This means that for over a month past they have been turning over granulated sugar which cost them 3¼c. per lb. at a profit of over 1c. per lb., and the same in the case of yellows. It is not surprising, therefore, that jobbers' prices in Montreal until a week ago ruled practically on the same level as the first cost at the refineries. The wholesaler evidently considered a profit of 1½c. per lb. sufficient and sold right along, irrespective of what the refiners were doing. Now, however, the increase in country orders to jobbers, and the fact that refiners also, as shown above, are receiving more enquiry, go to show that stocks are becoming exhausted. It is quite possible, therefore, that some change in the position of the Canadian sugar market may result shortly as a consequence of the alteration in the conditions. As to the profits that jobbers have made, of course, no reliable idea can be gathered. It is understood, however, that while some were not contracted ahead to their customers, others were, and were therefore unable to take advantage of the position.

THE FIRMNESS OF MOLASSES.

The excitement in molasses in Montreal last week has resulted in strengthening holders' views on that market materially, and occurrences since then have only tended to accentuate this feeling. Briefly, no high grade Barbadoes can now be had in Montreal for less than 35c., and sellers are not at all urgent to do business on this basis. It is their opinion that molasses is good property to hold for higher prices, and some of the sauguine ones predict that there is to be 40c. molasses inside of a month or so. The fact that a leading French house are known to have paid 25¾c. cost and freight at the Islands for a cargo lends support to this view, as these goods cost at the very least 35c. laid down on the wharf in Montreal. Besides, the stock is not heavy and it has been depleted by the sale of a large portion of a cargo lot by a leading commission man in Boston at a better figure than he could realize in Montreal.

GOOD AND BAD CREDIT.

CREDIT is the pivot upon which business men turn either toward success or failure. Therefore, as carefully guarded and watched should it be as one's personal character.

A good many do not, apparently, realize this. At any rate, they take no pains to keep it inviolate. When their accounts fall due it gives them no qualms of conscience if they are unable to meet them. If they do develop any energy in the search for the "wherewithal," it is merely of a passive order, and, of course, ineffective.

A business man with lost credit may not necessarily go down in the sea of bankruptcy, but he is, forsooth, so badly weighted down that it is only by a perpetual struggle that he can keep his head above water. And it is no more pleasant struggling along under such conditions than it would be were he swimming in the pure aqua with leaden shoes on his feet.

The merchant or manufacturer whose credit is at a low ebb is compelled to pay "through the nose" for nearly everything he buys. Consequently, he is handicapped from the very start in the race for business.

In order to success in business there must be close buying. Where one's credit is dead this cannot be done any more than can a bird fly without wings. When a merchant cannot buy right he cannot sell right; and not long will it take his customers to learn the fact. When that stage has been reached, the character of a man's business is obvious.

It is, perhaps, well in this connection to cite specifically how directly merchants and manufacturers with poor credit are made to pay more for their goods.

We do not know how many firms have adopted this system, but we know that at least one manufacturing concern in Toronto has, and briefly it is this: A customer, as long as he pays promptly, is placed in a certain class, say "A." If he deteriorates he is placed in a lower class. All in this class are charged a fraction more for their goods than those in class "A." And in proportion as every customer's credit gets worse he goes down in the classification, while the prices he is charged rise fractionally as his credit goes down. All the classifications are kept in a systematically indexed book.

The firm never refuses to sell any man, whether his credit be bad or good. The only discrimination is in the matter of prices. At one time the firm in question did, as most business men do, refuse credit to a merchant or manufacturer known to be bad pay. In this way they offended people whose business, after their financial position had improved, they subsequently sought in vain. It was the realization of this fact that induced the firm to perfect the scheme above outlined. And the senior partner assured

THE CANADIAN GROCER that it had worked admirably, the losses that had been entailed having been more than covered by the extra prices charged.

By this way, although a customer may be lost on account of price, yet he is not offended, as is often the case with a blank refusal.

What this particular firm is doing is being done by hundreds of manufacturing and wholesale concerns throughout the country, although in a less systematic manner, and emphasizes the necessity of being jealous regarding one's credit.

It is better to do a business in keeping with one's capital, limited as the capital may be, and have a good credit name, than essay to do a business beyond one's capital and earn a bad credit name.

DISCOUNTS.

TOO little attention is paid by retailers and even jobbers to the profits there are in discounts. One or two per cent. off for cash looks small, but in reality it is very considerable. If a man buys \$10,000 worth of goods and gets 2 per cent. off for cash, he saves \$200. Would he like to go out and pay \$200 for \$10,000 for 20 days or \$20 for \$1,000 the same time? No, he would say that it was bad financing, and yet that's just what hundreds of business men are doing every day all over the country. To put it thus: "Nine dollars, 1 per cent. 10 days; 30 days net. Does it pay to discount such a bill? At first glance you would feel inclined to say no, but did you ever stop to figure? Of course, it's only 9c. Suppose I come to you and say, 'Will you oblige me with a loan of \$9 for 20 days, provided I pay you interest at 18 per cent.?' You would not hesitate to comply with my request, that is, if my credit was good.

"Well, this is exactly what a jobber offers you when he says 'One per cent. 10 days; 30 days net.' Yes, he offers you 18 per cent. for the use of \$9 for 20 days, and, what's queer about it, you ignore his offer, preferring to pay him 18 per cent. for the use of that amount for 20 days. You may say, 'Had I the money I would discount all my bills.' Why, you don't need the ready cash to do so. Now, let me ask you another question: Suppose I sell you a bill of goods with terms 1 per cent. 10 days, 30 days net, and you were prepared to pay at the end of 30 days. Now, suppose I offered you a discount when the bill became due, would you take it? Yes? Then, why don't you?"

"To be brief, why don't you on the tenth day go to your banker and get the required amount for 20 days at 10 per cent., so that in reality you profit 8 per cent., as you pay the banker 10 per cent. and the jobber pays you 18 per cent."

SPECULATION AGAIN IN CHEESE.

THE course of the export cheese business during the past week makes it appear very evident that the bane of speculation is again to be an evil this season, despite the heavy losses that were made this spring on last season's cheese. Without anything in the tenor of English advices to warrant it, prices in the country last week advanced over 1c. above the first cost of the previous week, and now stand at the equivalent of 8 to 8½c. laid down in Montreal. There is no scarcity of season's to advance, showing that these prices are illegitimately high. In the first place, the great difference in the prices paid at various country points proves clearly that the buying was purely speculative. For instance, at Cowansville, in Quebec, 7½c. was paid, while at Brockville, where it is a generally accepted fact that the quality is better, only 7¼c. was made, or ½c. per lb. less. Again at Montreal on Monday good cheese laid down on the wharf cost only 7½c., or fully ¾c. less than the spot equivalent for the Cowansville purchase. All these inconsistencies show that there is a pretty dusky speculator in the fence somewhere, and the fact that best offers from England up to Tuesday last for June cheese were only equivalent to 7½c., only clinched it. For if, in the opinion of the Britishers, fine June cheese is worth only 7½c. in Montreal, they are hardly likely to pay 8 to 8½c. for a mixture of fodder and grass made, which is what recent country purchases were.

AN AFTERNOON WITH THE CLERKS.

At the meeting of the Montreal retail grocers' clerks this week, J. B. E. Poirier, president, was in the chair, and in the absence of Mr. Laughran the duties of the secretary were performed by Arthur Desrochers. Two new members—R. Archambault, of Hudon, Hebert & Co., and J. La Forest, of A. J. Clement—were elected. Two more were nominated.

It was decided to suspend the medical examination which clerks must pass before being admitted to membership until the association is incorporated.

The Entertainment Committee presented a partial report on the recent affair at the Monument Nationale, but they have more work to do before making their final report. There was some talk of arranging a concert on St. Nicholas Day, in September next, for he is the patron saint of the society.

WANT CHEAPER WATER.

The manufacturers of London, Ontario, have sent a petition to the water commissioners asking that the rate for water be made five cents per hundred feet, instead of the present grade scale of fifteen cents per hundred to consumers of 10,000 feet per quarter down to eight cents to those who use 100,000 feet.

VANCOUVER A "SUBURB" OF MONTREAL.

[From The Hardware and Metal Merchant.]

AMUSING are some of the blunders made regarding Canada's geography by those whose ignorance is inexcusable. The authors are usually English or United States newspaper men, or platform speakers. For instance, an English paper announced that a railway bridge was to be built across the St. Lawrence from Montreal to Port Huron. Another said that a steamship service was to be inaugurated between Halifax and Vancouver. But the most egregious and inexcusable mistake of all was that made by a New York house whose travelers make periodical trips into Canada.

Its Mr. Blank was due in Montreal on a certain date, and, as customary, circulars were sent out announcing the fact to customers and likely customers in the vicinity of the "Commercial Metropolis"—remember, in the vicinity of Montreal—and stating that all expenses in connection with the trip would be refunded or paid by the traveler.

Among the prospective customers in the "vicinity" of Montreal to receive one of these invitations was C. & L., of Vancouver, B.C. C. & L. were of course delighted with the magnanimous offer, and in due time the

authors of it received the following note of acceptance:

Gentlemen,—Yours addressed to us at Victoria, B.C., received, and in which you kindly offer to pay our expenses to Montreal. As the distance from this point to Montreal is something over 3,000 miles only, the expense per head will be light. There being but seventeen of us in all—ourselves and our families—we thought you might consent to our inviting a few of our friends. In view of the wisdom of presenting ourselves in good shape upon our arrival in Montreal, we will not deny ourselves of our accustomed luxuries. With your consent we will draw on you for \$19,747. Respectfully, C. & L.

Whether the Vancouver firm ever had the nice little junketing trip to Montreal I know not. I can only guess they did not. Nineteen thousand dollars was in all likelihood too large an expense item to risk on a merely prospective customer.

GIRL'S VIEW OF THE CASH SYSTEM.

By IDA LEIGHTON, AGED 14, ORANGEVILLE.

There is little doubt which is the better, cash or credit, and that it would be a grand thing if the cash system was the only one in practice. It would make less work and expense for the merchant, so that he would have more time to give to his business, while the customer would be happier for not being in debt. If the people would only think so, it would be far better for themselves and everyone else. They would not be always getting into debt and having to mortgage their farms and property, and eventually lose them, as they are seized by a man's creditor to pay his debts. It seems less to pay a dollar now and then

than to pay a large bill at the end of the year. The wholesale merchants will not wait for the retail merchants, as the latter have to wait for their customers. How then can the retail merchants be expected to pay for their goods unless they have private means! As everyone cannot have that, I think it only fair to everyone concerned that the cash system be established and practised and the credit system be condemned.

OPENING TEA SALES IN INDIA.

Latest advices from Calcutta report the first auction sale of the season, amounting to 10,000 packages, against 6,000 packages same time last year. Broken and Pekoe Souchongs were 1d per lb. higher than last season's opening rates, but common Pekoes and broken Pekoes neglected, and fine teas in small supply. The season was reported as late, in view of colder weather having retarded growth of plant in districts ordinarily very forward.

PAID \$26.50 FOR APPLES.

As THE CANADIAN GROCER stated last week, two barrels of apples were sold in Montreal the other day for \$50, or \$25 apiece.

But Dawson & Co., Toronto, claim to have broken the record. Last week they sold a barrel of choice fruit for the fancy figure of \$26.50. The purchaser was Robt. Barron, the Yonge street grocer.

"SUMMER GOODS"

The Ideal and Most Successful Breakfast Foods of the Nineteenth Century

ARE

THE IRELAND COMPANY'S

DESICCATED ROLLED OATS

— AND —

DESICCATED ROLLED WHEAT

In Handsome Packages of Convenient Size. They Sell at sight.

They have a Delicious Flavor not found in any other Cereal Foods; they are Absolutely Pure; they are Trade Winners; they are Profitable goods to handle.

We are pleased to mail Samples and full particulars. Let us hear from you **now**.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

CHOICE CEREAL BREAKFAST FOODS

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

OUR PAGE



You can't afford

to be without **"REINDEER"**
brand Condensed Coffee and Milk at this season.
Your customers want it. We sell it. 2 doz. in case.

Price—No. 2, \$6.25 per case.
No. 3, \$5.00 " "

Coffee . . . Sales of our **Crushed JAVA** and **MOCHA (XTR.)** are increasing—and why shouldn't they? It is the best value ever offered. Tins, 25 and 50 lbs., 22c. per lb.

Write for a sample and convince yourself.

Soap . . . There is so much so-called Castile Soap on the market, that it is a positive treat to secure a **really genuinely pure olive oil Castile Soap** (natural color) **absolutely free from alkali.** We have just received a shipment of this article, in 3 lb. bars and 5c. tablets.—Price right.

Pickles . "Gladstone" brand choice mixed pickles, 20 oz. bottles, as follows:

Barrels (free), 6 dozen each, \$1.00 per dozen.
Cases (free), 3 dozen each, \$1.10 per dozen.

We guarantee the quality. Note the price.

Tea **NEW SEASON'S JAPANS**, first pickings, finest imported. Just arrived—25 lb. caddies and half chests.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

HAMILTON TRADE GOSSIP.

TRADE, which had fallen off a little during the past couple of weeks, is again reviving. "There is a distinctive improvement in every line as far as the grocery trade is concerned," remarked a jobber with whom I was in conversation. "People have got over the idea that big damage was done the fruit crop by the frosts, and they are showing their belief by buying more freely, particularly sugar. Two weeks ago the owner of a vineyard near here told me that his vines were black and that his crop was ruined. To-day I came down the street with him, and he said that the outlook was for a good crop. People are now finding that the damage was much over-estimated."

"There is a big sale of jams, currants and raisins, and merchants are stocking up in the faith that the better times are coming," was the agreeable salutation I got from one merchant.

The collapse of the canned goods agreement is gradually getting noised abroad, and all to whom I have spoken say in effect: "I told you so!" There is an active and increased demand for tomatoes, peas and corn at 75 to 80c., "and of course they are bargains at these prices," remarked a jobber. "The canners who have stock on hand are, I believe, financially able to hold it, and they are very foolish if they sacrifice prices."

Retailers who purchase their sugars in Hamilton are again beginning to purchase more freely, much to the satisfaction of the wholesale trade. The jobbing price rules at 45-16c. for Acadia and 43/8c. for Montreal granulated, and yellows range from 33/4c. up.

The steam shovel began work in earnest Monday, on the cut to the entrance of the tunnel for the T. H. & B., and business men are stealing half an hour occasionally to go out and see the machine scoop up two yards of earth at every lift and dump it into the cars waiting alongside.

Even if Fearman's pork-packing factory was visited by a \$20,000 fire it does not prevent them doing business as of yore. That is the kind of enterprise that people admire. "Never say 'die' while there is a shot in the locker."

During the past week Japan teas here remained quiet, people expecting lower prices with the advent of new goods. "But I think," said a dealer, "that they are going to be disappointed. The early goods are all higher priced, but I don't think they show at the money as good liquor as last year, while freights have advanced

within the last few days. On Saturday last we made an offer for a big line to duplicate last year. It was one that cost us 16c.; and do you know that the closest figure at which we could buy it at to-day was 18c. That gives you an idea what Japan teas are like." In Young Hysons the assortment offering is very small, and there are no snags to be picked up by anyone. Some good values are offering in Indian and Ceylon teas lately put upon the market at from 19 to 20c. Good drawing China blacks are scarce, but there are quite enough medium and high grades to supply the demand.

Through the courtesy of W. Stewart & Son, the architects, I was permitted to take a peep at the plans of the station that is to be erected at James and Hunter streets for the Toronto, Hamilton & Buffalo Railway Co. It is to be of brown stone and pressed brick. It will have a frontage of 50 feet on James street and 165 feet on Hunter street. There will be four floors. The style of architecture is Romanesque, and the structure will be handsome and imposing. The arrangement of the building is excellent, access to each department of it being most convenient. The general waiting room will be 40 by 45 feet, while in the tower, which is to grace the southwest corner, will be the ladies' retiring room. But to the men the most interesting feature is the smoking room. This is an unusual thing for a Canadian railway station, but I understand that it is now the "proper thing" in the United States. The station is to be finished by August 23.

My eye caught sight of a couple of attractively colored pictures in W. H. Gillard & Co.'s warehouse the other day. One depicted a keenly contested horse race, around which in letters of gold and black were the words, "Queen's Plate. Fancy April leaf Japan tea." The other showed a big giraffe with these explanatory words: "Extra fancy new season's Japan tea." "These," explained Mr. Beckett, "are new brands of Japan teas which are arriving shortly. We did expect to have them here by May 24, but our calculations were knocked out on account of the late opening of the market."

Lucas, Steele & Bristol, it seems, recently bought a certain factory's stock of canned beef in 14 lb. tins. The price which they paid has enabled them to make a specialty of this particular line, the result of which is that they have sold large quantities.

The F. F. Dalley Co. are putting some attractive new package goods on the market. "French Cream" package coffee is one of them. This article is in one pound round tins. The label is red, varnished, with white and green letters. It is a handsome package. "I have not seen anything to touch it," admiringly remarked a member of the

firm, as he held a package before him. Bird seed they are putting up in two new styles. One is called "Dalley's Recleaned," and is, as its name implies, pure. Each package contains cuttlefish bone and the new bird improver. The other package is cheaper, but it too contains cleaned seed. It is named Spanish.

The T. H. & B. Ry. Co. are now running two trains daily from Hamilton, carrying freight to Brantford, Watford, and all points on the M. C. Ry., and next week four trains will be put on, so that all shipments will be delivered next day. This gives Hamilton quick access to the trade covered by this system, and should be a great boon to the mercantile and manufacturing interests of the city. This new entrance into Hamilton has had great difficulties to contend against, notably the depression of the railway business the world over, and the difficulty in financing any scheme of this magnitude. That, however, is now fully overcome and the completion of the road an assured success. The continuation to Welland will be completed this fall, and the branch to Toronto next year, and possibly this. Through all the ups and downs of the difficulties the projectors had to contend with no firm in Hamilton deserve so much praise as the enterprising firm of W. H. Gillard & Co., wholesale grocers, who, from the inception, have stuck loyally to the enterprise against all opposition and who are now being complimented by their fellow merchants for their courage and support given to a scheme now acknowledged to be exactly what Hamilton wanted, viz., better railway facilities.

Aside from the permanent benefits that are likely to accrue to Hamilton from the entrance into the city of the T. H. & B., there are the immediate gains that are in prospect on account of the sums of money that the new railway will necessarily be compelled to spend in effecting an entrance. One prominent business man with whom I was conversing regarding the matter ventured the opinion that the cost would be at least \$700,000. "The tunnel will cost in the neighborhood of \$300,000. Work on this will begin about June 10. Then, besides the property that will have to be expropriated, there is the station, which is to be on Hunter street, between James and John. It will cost in the neighborhood of \$30,000 or \$35,000, and will greatly improve the city and vicinity. Besides the money the T. H. & B. will lay out there is the work that is to be done by the Hamilton Grimsby and Beamsville Electric Railway. They are to build a station at Catherine and Main streets, and in connection with the station they intend to have a market for the wholesale sale of fruit, where merchants from the east and west can come, make their purchases and have them shipped in first-class shape. This is going to be a great town yet. We have been asleep, but we are awake now," he concluded.

Mr. H. Beckett, of W. H. Gillard & Co., left on Thursday for Port Arthur. He will be away about ten days and, besides visiting a number of his customers, expects to have a good time.

W. L. E.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 6, 1895.

GROCERIES.

NOTHING of a new or striking character has developed during the week. The general volume of business is good, and better than a week ago, in spite of the fact that the turnover of sugar is lighter rather than otherwise. The development of a healthier tone to trade continues to be in evidence. Some shipments of new season's Japan teas reached this market on Monday. Teas generally are in fair demand, particularly Ceylons. Prices in canned vegetables are rather demoralized, but there is a large and active trade doing. We hear of a little salmon being offered at almost equal to \$5.40 to \$5.45 per case laid down here. There is a good demand for rice and spices. Valencia raisins continue active, and a good many prunes and currants are still going out.

CANNED GOODS.

Prices in tomatoes, peas and corn in wholesalers' hands are demoralized and lower. Peas and corn are selling as low as 75c. per dozen and tomatoes at 77½c., but it is only the poorer or not so well-known brands that are going out at these low figures, and standard goods are going out at 80 to 85c. The collapse of the agreement of the Packers' Association, as noticed elsewhere editorially, and the forcing of some lines on the market by the banks, are the factors which have brought about the demoralization of prices. The salmon situation is very strong. One canner has been offering a little fish this week equal to about \$5.40 to \$5.45 per case laid down here. This was for standard red fish, and mail advances

from the same canner state that the spring catch has been very small and that there will be none for this market. We quote: Tomatoes, 80 to 85c. for choice; corn, 75 to 80c.; peas, 75 to 80c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.45, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.45 to \$1.50; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

The local market remains much as before. We quote green in bags: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

In New York the market for Rio and Santos growths is dull and unsatisfactory.

RICE.

Demand continues fair for both rice and tapioca. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Pepper continues strong in the primary market. The local trade in spices is on the whole good. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market is dull, with prices steady and unchanged. Yellows are in better supply. There is a little movement in Demerara, but it is mostly on confectioners' account. We quote the same as a week ago: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, \$4.25 to \$4.30; yellows, 3½c. up; Demerara, 3½c.; bright, 4c.

In London there has been a little easier feeling. The N.Y. Journal of Commerce of Tuesday said: "With dull trading there is, as usual, rather more discussion over the merits of the market for raws, but practically no new features of decided character came into notice. The bearish view is based mainly upon an assumption that the world has more sugar than it needs, Europe in particular, with a possibility that previous speculative holdings may at any moment be unloaded, and the opposition claims simple temporary quietness, to be succeeded by good consuming demand with progress of warm weather. The current movement was slow and indifferent all round, holders asking about former rates and buyers showing an apparent willingness to meet them. In matter of business accomplished we note only a small lot of 48 hhds. Muscovado at 2 15-16c. for 89 test, but at the close there were evidences of better undertone and holders offered supplies somewhat indifferently."

SYRUPS.

There is not much business doing, but

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

HOUSEKEEPERS RUSH FOR
THE SPLENDID
PATENT SCRUBBING BRUSHES
MADE BY

The ...

Berlin Brush Co.

Successors to Windsor Patent Brush Co.,
and Handy Patent Brush Co.

Whitewash Brushes and Brooms.

GOOD SATISFACTION IN
HANDLING OUR
GOODS.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO

318 St. Paul St., MONTREAL.

MARKETS—Continued

prices are being firmly maintained. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Trade continues to be of a moderate nature only. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

The most interesting feature of the market this week is the arrival of the first shipment of new Japan teas. There is only a package demand, however, for these teas, the trade preferring to wait for the later and cheaper shipments. The ruling price to the retail trade is from 29 to 35c. per lb. The chief demand on this market is still for Ceylon. Mail advices from London say the better grades of Ceylon teas sold higher. In China teas, blacks are quiet and greens are still scarce. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

Yokohama mails to May 9, received in New York, say: "New teas began arriving in quantity about the 1st inst., since when there has been a steady increase in the volume of receipts, although the total quantity received and marketed to date falls very largely short of last season. The demand has been active at full prices throughout, and the bulk of the business has been transacted at figures ranging from \$35 to \$60 per picul. Total receipts to date at Hiogo and this port are 24,824 piculs, against 42,085 piculs received at same period last season; and the total settlements since the opening of the market amount to 21,846 piculs, which is less by 15,211 piculs than was the case at even date last year."

DRIED FRUIT.

Valencia raisins continue in active demand. The demand appears to be particularly good for bulk selected and layer selected fruit. We quote: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Sultana raisins are quiet and unchanged, with 6½ to 7c. as the ruling idea as to price.

Prunes are still in demand at the old figures. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 6½ to 7¼c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Currants are in fair demand at unchanged prices. We quote: Filatras,

half-bbls., 4 to 4½c., barrels, 4¼c.; fine Filatras, half-bbls., 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

R. L. Mason & Co.'s advices re growing crops are as follows:

VALENCIA RAISINS—Owing to the poor quality of the 1894 crop, the season was a most difficult one for packers whose reputations would not allow of their meeting the competition of poor fruit by packing similar qualities. On May 1st about 150,000 quintals remained in Spain, all unfit for packing, which are being used for distillation, for which purpose there is a demand for the entire quantity. The vineyards promise well for the coming crop, which is likely to be about the same size as last year's. First shipments are likely to take place about August 1st—15 days earlier than last year.

MALAGA FRUIT—Early rains have done the vines good, and, barring unfavorable weather, a heavy crop of fine large raisins is expected. The almond crop has suffered severely, and it is doubtful if it will exceed one-third of last year's production.

ELEME FIGS AND SULTANA RAISINS—C. Whittall & Co. report crop prospects favorable. They write: "The vines are showing well in all districts. The fig trees are also doing well. It is further expected that the Vourla district will have an exceedingly good yield of sultanas and raisins."

TURKISH PRUNES—Messrs. J. & U. Liebman & Co. send us very unfavorable reports, so far, of the coming crop, which is certain to be a very short one. The percentage of large size fruit, however, will be greater than usual.

FRENCH PRUNES AND PLUMS—J. S. Todd & Co., Bordeaux, report that prunes will not be more than a medium crop. Plum crop will not be nearly as large as last year's.

SICILY FILBERTS AND ALMONDS—The supply of Sicily shelled almonds will be less by over 50 per cent. than last year's. In filberts, prices are expected to advance, in sympathy with almonds.

BUTTER AND CHEESE.

Advices from the Old Country state that the markets there are still in a very demoralized condition. The finest fresh Canadian makes of creamery butter would not net more than 14 or 15c. a pound. As Canadians have to look to the Old Country as a market for the bulk of their butter, the prospects would seem to be anything but encouraging for creamery and dairymen this season. Locally nothing but the finest

butter can be handled profitably, as there is still a large quantity of old stuff lying around which will supply the bakers for some time to come. The weather has been so warm that large rolls have practically ceased to come forward, and all butter is being packed in tubs. As the market is so full packers will do well to be particularly careful in grading colors. They should also sell and ship white fresh. Prices are in some cases lower. We quote: Summer dairy and store packed, 5 to 7c.; fresh large rolls, 10 to 12c.; prints, 13 to 15c. Fresh creamery—Tubs, 15 to 16c.; pound prints, 16 to 17c.

The market for cheese has somewhat improved. The make is likely to be very large this season, but there seems to be no prospect of higher prices. The last season was rather disastrous to dealers, and the large make this year will surely keep quotations down still. August and September makes of Canadian cheese bring 10 to 10½c., and new Canadian cheese is quoted at 7¾ to 8c. Small Stiltons bring 10 to 11c.

GREEN FRUIT.

A good trade is being done, especially in early fruits and vegetables. Strawberries remain firm, but pineapples and bananas are plentiful and easier. Lemons have risen somewhat in price, as a result of the keen demand during the recent hot spell. We quote: Messina lemons, 360's, \$4.25 to \$5; 300's, \$4.50 to \$5. Oranges—Messinas, half boxes, 80's, \$1.50 to \$2; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.75; Messina ovals, 80's, \$2.25 to \$2.50; California seedlings, \$2.75 to \$3; Valencias, \$6. Bananas, \$1.25 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. California dried fruit—Apricots, 12½c.; peaches, 12½c.; cranberries, \$3.50 per box. Strawberries, 15c. a quart; coconuts, \$4.50 a sack; pineapples, 8 to 14c.; green string beans, \$2.50 to \$3 per bushel crate; Egyptian onions, \$2.25 per sack; cucumbers, \$2.25 to \$2.50 per crate; new cabbage, \$2.25 to \$2.50 a crate.

COUNTRY PRODUCE.

BEANS—Choice hand-picked are higher at \$1.70 to \$1.75 per bushel.

DRIED APPLES—Are quoted at 5 to 5½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 6½ to 7c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.25 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

POTATOES—Old potatoes have taken quite a slump. A car of Manitobas sold in Toronto this week did not bring enough to pay the freight here. New potatoes are be-

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,

70 Colborne Street
TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges. Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

The great 5c. cake

Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

Ask Your Wholesaler



For Club Brand Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.



Ports
Sherries
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Diana
Niagara

Write us for Prices.

THE Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

ginning to come in from the South. We quote: Old, on track, 45c.; old, out of store, 50c.; new, \$4.50 to \$6 a barrel.

EGGS—Remain firm at 10½, 11c. being quoted occasionally.

FISH.

Trade has been slow during the hot spell, and dealers would not carry much stock. Things are looking up now. Restigouche salmon is the newest fish on the market. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland and herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 5½ to 6c.; white fish, 6½ to 7c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Georgian Bay herring, \$2 per 100.; Restigouche salmon, 17c.

PROVISIONS AND DRESSED HOGS.

The market is much the same as that of last week.

Packers are buying no more hogs, and hog products are firm. Dressed hogs bring \$6 to \$6.25 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Steadily going up. We quote: White, \$1.01; red, \$1.01; goose, 85c.

OATS—Have advanced rapidly to 45 and 46c.

BARLEY—Has made another advance to 50c.

FLOUR—Has advanced rapidly in sympathy with wheat. We quote: Ontario straight roller, \$4.50 to \$4.75; Manitoba, \$4.90 to \$5; patents, \$5.15 to \$5.25.

BREAKFAST FOODS—The continued advances in grain give rise to a very firm feeling in breakfast foods, which have a strong tendency to higher prices. Oatmeal has advanced 10c. within the last few days. We quote: Standard oatmeal, \$4.50 to \$4.60; rolled oats, \$4.50 to \$4.60; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

The season is practically over, and no trade is being done. The jobbers' prices quoted are merely nominal. We quote: Red clover, \$6.15 to \$6.50; alsike, \$4.20 to \$6; timothy, \$2.90 to \$3.50 per bushel.

SALT.

Trade is brisk at unaltered prices. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Stocks are light, and the demand is active, but there are no change in prices.

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited. Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

Summer Lemons

Now is the time to buy. How many can you use?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO

MARKETS—Continued

Greens are quoted at: No. 1, 8c.; No. 2, 7c.

SHEEPSKINS—The supply is falling off and lambskins and shearlings are more plentiful. Sheepskins are worth \$1 to \$1.25, lambskins 25c. and shearlings 15c.

CALFSKINS—Unchanged. We quote 8c. for No. 1 and 6c. for No. 2.

TALLOW—Still dull. Jobbers give 5 to 5½c., and sell ½c. higher.

WOOL—Is coming in freely at country points. Seventeen to eighteen cents in some sections and 18 to 19c. in others are the ruling prices. For round lots of selected wool 19 to 20c. are the top prices.

PETROLEUM.

For the first time since the recent period of rapid advances a halt has been called in petroleum, and prices are now down a cent on all lines. The decline is due to the easing up of crude both in Canada and the United States. There is no evidence that the market is likely to break, dealers holding that prices will not go lower, and may go higher. The high prices have stimulated production, which in a slack season results in a lowering of prices. We quote, in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO MARKET NOTES.

Clemes Bros. have some new Baltimore potatoes.

Wm. Paterson & Son report pickles moving out rapidly.

Dawson & Co. are bringing in four cars of strawberries a week.

Clemes Bros. have a consignment of fancy Florida tomatoes.

Perkins, Ince & Co. are in receipt of a shipment of Knox gelatine.

Smith & Keighley have just received a carload of fine English dairy salt.

P. C. Larkin & Co. are in receipt of a consignment of tea right from Colombo.

John Sloan & Co. expect a shipment of Sangalla package teas in the course of a few days.

Wm. Paterson & Son's travelers carry samples of all the leading lines of chewing gums.

James Turner & Co's "Mountain Top" brand, April pickings Japan, are selling first rate.

James Turner & Co. have a nice line of Patterson's camp coffees, pickles and sauces just coming in.

We would advise our readers to pay attention to the advertisement of Laporte, Martin & Cie.

Davison & Hay have a line of Japan teas in 10-lb. caddies which they are selling at what are said to be bargain prices.

H. P. Eckardt & Co. announce the arrival of their new season's Japan teas. They are early pickings and show good value.

Davidson & Hay have received two lines of new season's May pickings Japan teas, which are said to show exceptional value.

Graham, McLean & Co. say they find the demand for creamery cheese rapidly improving with the advent of the warm excursion weather.

Davidson & Hay have in stock canned raspberries, red and black, in 1-lb. tins,

which they are offering at low prices; also 2-lb. Bartlett pears.

D. Gunn, Flavelle & Co. report short cut heavy mess pork in good demand.

Wm. Paterson & Son's employes are arranging for a monster picnic at Mohawk Lake, a pleasure resort near Brantford, on Saturday, June 15.

Odart's pickles, put up by Gillard & Co., of London, Eng., also Paris, France, are a most delicious relish and are for sale by Lucas, Steele & Bristol.

Lime juice in quart bottles is being offered by Davidson & Hay. This firm is also handling three lines of root beer, for which they report good sales.

A mistake crept into the advertisement of the Toronto Salt Works last week, in which 4 doz. 2-lb. boxes were quoted \$4.10 per case instead of \$1.40.

The Pure Gold Manufacturing Company shipped six and a half tons of ground coffee to B.C. this week. Reception coffee in milk pails is a great seller.

The Eby, Blain Co. have new season's Japan teas in store which are showing good value. They have also received another shipment of "Orient" tea.

Pure Gold sweet tomato catsup, a most delicious article, is ready for the market. This firm is to be commended for the fine quality and style of its goods.

The Eby, Blain Co. have received a shipment of Cunningham and DeFourier's sardine paste; also shipment of Batger's "Nonpareil" table jelly in pints.

Attention is called to the custard powder offering by Lucas, Steele & Bristol, in packets to retail at 10c.; also to Fruit Saline, a very pleasant effervescent invigorant.

The Eby, Blain Co. are putting a new pickle on the market. It is called the "Gladstone." It is in 2 oz. bottles and can be retailed at 10c. per bottle. It is put up in barrels of 6 doz. and in cases of 3 doz.

The best food for dogs is said to be Spratt's patent dog biscuit. It is cheaper than any other dog food on the market, and much more healthy for the canine. W. H. Gillard & Co. are the Hamilton agents.

Manager Roberts, of the Pure Gold, is busy with a gang of carpenters, re-modeling the interior of the firm's premises to meet the demands of their growing business. New coffee machinery is being put in.

According to D. Gunn, Flavelle & Co., their sweet-pickled green rolls are having a big run, and their stocks are getting into small compass. They say, however, that a few orders can yet be filled at special prices.

The "Queen" tea and coffee pot is a new line going on the market this week. The Pure Gold Manufacturing Company have placed a very large order for these pots, which will be supplied to the trade filled with coffee.

W. H. Gillard & Co. are advertising a new line, viz., "Sicilian Lemonade Tablets," put up in glass bottles, one dozen in a bottle, to retail at 10 cents. One tablet is sufficient for a glass of lemonade, thus costing the consumer less than 1 cent per glass.

J. F. Austin, representing Slingluff & Co., Baltimore, stated, when in Toronto a few days ago, that the leading shoe-black proprietors of that city, employing a large number of shoe-blacks all over the city, told him they found that the English Army blacking had given them better results than

any other blacking, either foreign or domestic, they had ever used.

In France the Government seems to intend to bring a change into the sugar duties. The projected change has been sent to the Bureau of Deputies, but the contents are not yet published. It seems, however, that it only contains some small alteration and not a fully renewed bill.—Willett & Gray.

New York ginger ale and other summer beverages, handled by W. H. Gillard & Co., Hamilton, who are the sale agents for the grocery trade, are particularly fast sellers during the hot weather. They show the retailer a handsome profit, and those not handling the line would do well to order a five case lot from the above firm.

MONTREAL MARKETS

MONTREAL, June 6, 1895.

GROCERIES.

THE grocery market has not shown any striking change in the matter of business during the past week. There are signs, however, of more activity in sugar, as stocks are becoming exhausted and refiners will for the first time resume business on the new basis. In tea new crop Japans have sold at 35c. while in molasses the excitement that we referred to last week has continued, and holders look for even higher prices. In dried fruits matters are much the same as they were, and the same can be said of canned goods, coffees, spices, nuts, etc. In lemons there has been a moderate boom and a sharp advance in price, but other green fruits are unchanged in their position.

SUGAR.

The sugar market is showing more activity in a wholesale sense. Stocks in both second and third hands are becoming exhausted, and for the first time since the new duties refiners will begin to operate extensively on the new basis. This week jobbers are having a large increase in the volume of orders from the country, and are buying more heavily in a corresponding degree from the refineries. The range of values exhibits no quotable change, but the tone is firm and prices are more apt to advance than decline. In a jobbing way we quote granulated at 4½c. and yellows 3½ to 4c. At the refineries the basis for straight wholesale lots is 4¼c. for granulated and 3½ to 4c. for yellows.

SYRUPS.

The syrup market is quiet, but the feeling is firm in sympathy with the strength of molasses, and prices are apt to go higher in the near future. Demand rules slow at a range of 1¾ to 2¼c. for domestic in the wood in fair sized lots.

MOLASSES.

The molasses market has ruled strong and active in line with the situation described in these columns last week. Prices are now firmly held at the advance noted last week by the majority of holders, and no strictly prime Barbadoes stock can be had under 35c., though we understand that some inferior grades have been placed at country points at the equivalent of 33½c. Montreal. Owing to the light supplies of Barbadoes Porto Rico stock is receiving attention, and there have been good sized sales of it at a

TRADE
BEARDSLEY'S SHREDDED CODFISH
 MARK

Ready for the table in 10 minutes.
 No Soaking. No Boiling. No Odor.

SELLING: J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
 AGENTS: W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
 and COMMISSION MERCHANTS
32 WEST MARKET STREET
TORONTO.
 Consignments
 Solicited

GEORGE McWILLIAM. FRANK EVERIST
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McWILLIAM & EVERIST
 GENERAL FRUIT
 Commission Merchants
 25 and 27 Church street,
 TORONTO, ONT.
 Consignments of FRUIT and PRODUCE SOLI-
 CITED. Ample Storage.
 All orders will receive our best attention.

Cheese

We have in stock
 200 boxes

"GILT EDGE"

Finest September cheese. It
 will soon be impossible to buy
 old cheese. On these we will
 give special quotations in lots
 of 5 or more.

F. W. FEARMAN
 HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
 79 Esplanade.

price closely approaching that for Barba-
 does, viz, 34c. for jobbing lots of less than
 a carload, and even more than that, or 35c.
 has been asked in some cases.

RICE.

There has been no change in the rice
 market, demand continuing good at firm
 prices. We quote jobbing prices: Japan,
 \$4.25; crystal Japan, \$4.75 to \$5; standard
 B, \$3.45; English style, \$3.30; Patna,
 \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

The steady feeling in spices is fully main-
 tained, and values show no material change.
 Demand is of a moderate character as usual
 at this season of the year. We quote job-
 bing prices as follows: Penang black pep-
 per, 9 to 10c.; white pepper, 13 to 15c.;
 cloves, 15 to 20c.; cassia, 12 to 20c.; nut-
 megs, 65 to 90c.; Jamaica ginger, 20 to 25c.,
 as to grade.

COFFEES.

There has been no new feature in the cof-
 fee market, business ruling on lines of a
 quiet jobbing character. In a regular way
 we quote green coffee in bags as follows:
 Maracaibo, 21½ to 23c.; Rio, 19 to 21c.;
 Java, 25 to 30c.; Jamaica, 20 to 23c.; and
 Mocha, 29 to 34c.

TEA.

First arrivals of new crop Japans arrived
 here at the beginning of the week, but little
 can be said in regard to them, as business
 has not been of any extent. So far any that
 have sold have been on the basis of 35c.
 here, but only about 300 packages or so
 have been disposed of. In old stock me-
 diums have changed hands at 15 to 16c.,
 and we quote: Japans, low grades, 11 to 14c.;
 medium, 15 to 17c.; fine, 18½ to 24c.; and
 choice, 25 to 31c.

DRIED FRUITS.

The dried fruit market has been affected
 to a certain extent by the firmness in sugar
 and molasses, but there are sellers of
 Valencia stock here who are still willing to
 concede in the case of a turnover of Valencia
 raisins. Prices on them have a wide range
 owing to difference in quality, viz, from 2¼c.
 for common off-stalk up to 5c. for fine and
 4¾ to 5¼c. for layers.

Sultanas are scarce and firmly held, only
 one firm having any quantity. These are held
 at 5½ to 6c., and no better prices are pos-
 sible, for some fresh supplies coming for-
 ward cost 4¾c. net cash laid down in Mon-
 treal.

There is no change in California raisins,
 3-crown selling at 5½c., and 4-crown ditto,
 6½ to 6¾c., duty paid in Montreal.

Currants continue much the same as they
 were, and prices are unchanged. We quote:
 Filatras and Provincials, bbls. 3½c.; cases,
 4 to 4½c.; Patras, 5 to 5½c. and Vos'tizis,
 7 to 7½c.

The market is becoming bare of prunes,
 there being only one large lot of Austrian
 stock on the market, which is held firm at
 4¼ to 5c., and there are only a few hundred
 boxes of French goods here, which are held
 at 4c.

HUGH WALKER & SON,
 FRUIT AND COMMISSION MERCHANTS,
 GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
 L. C. Bacon, Hams, Break Bacon, Rolls and
 Shoulders,
 Evaporated and Sun-dried Apples,
 New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
 Toronto,

Pork Packer and Commission Merchant Write for prices. A
 trial order will convince

S. K. MOYER,

Commission Merchant and
 Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
 Bananas, Pineapples, Peanuts, Coconuts,
 Trout, White Fish, Baltimore Cabbage, Cucum-
 bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
 TORONTO, ONT.

Telephone 1064

MAPLE LEAF BRAND WRITE US FOR
 QUOTATIONS

Hams, Backs, Rolls,
 Breakfast Bacon,
 Pure Lard (tubs, pails).

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
 tured from the celebrated Norfolk County
 apples—the finest flavored fruit in Canada.
 Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
 PORT DOVER, ONT.

MONTREAL MARKETS—Continued

Dates are firm in tone and higher under diminishing stocks, at 4 to 5c., as to quality.

Dried apples sell at 6c., and evaporated 6½ to 6¾c.

NUTS.

There is only a moderate jobbing trade doing in nuts. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

There is nothing new to report in the canned goods market of a striking character. The general tone is steady and values rule as they were last week. There has been a fairly good demand for vegetables, peas, corn and tomatoes receiving attention. In canned salmon nothing new is spoken of in addition to the bids that we noted the other week, and canners are still asking in the vicinity of \$4.50, f.o.b. on the coast. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.20 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.75 per doz.; corn, 85 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

APPLES—The apple market rules quiet but firm. Fine stock is very scarce and dear at \$5 to \$6 per barrel, while medium are held at \$3 to \$4.

ORANGES—The orange market is quite active in a jobbing way and prices fairly steady. In half boxes they range from \$1.50 to \$2, and in boxes, \$3 to \$4.50, as to brand.

LEMONS—There is a regular boom in lemons, which have advanced sharply, and are now held at \$4 to \$5 per case.

BANANAS—The market is glutted with this fruit and they sell for almost anything. We quote: 45c to \$1.50 per bunch.

PINEAPPLES—Large receipts have overwhelmed the demand and prices have declined sharply to 3 to 8c each, as to quality.

COUNTRY PRODUCE

EGGS—The egg market is quiet and steady at 10 to 10½c per dozen.

MAPLE PRODUCTS—Syrup sells at 50 to 60c, and sugar at 4½ to 5c., as to quality.

HOPS—Dull and unchanged at 5 to 8c.

HONEY—New extracted ranges from 7 to 9c., and comb stock 10 to 12c.

BEANS—Dull and unchanged at \$1.60 to \$1.75 for hand-picked, and \$1.25 to \$1.50 for lower grades.

POTATOES—Sell on the track in car lots at 60c., and in jobbing lots, ex store, 65 to 70c.

ONIONS, DOMESTIC—Are quiet and steady; yellow, \$2.25 and red \$1.90 to \$2 per bbl.

ONIONS, IMPORTED—Bermuda onions are unchanged at \$2 to \$2.75 per crate, and Egyptian \$2 per bag.

PROVISIONS.

The demand for local provisions continues slow, and the market rules quiet and without any new feature to note. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

The demand for flour has been good and prices firm. We quote: Winter wheat, \$5.50; spring wheat, patents, \$5.15; straight roller, \$5 to \$5.25; straight roller, bags, \$2.35 to \$2.40; extra, \$4.30 to \$4.40; extra, bags, \$2.25 to \$2.30; Manitoba strong bakers', \$5.

In feed the feeling is steady. The demand continues good and millers state they are kept well sold up. We quote: Bran, \$16 to \$16.50; shorts, \$19; mouillie, \$23 to \$24.

The market for oatmeal is firm, but business rules quiet. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

BUTTER.

Nothing new can be said about the butter situation. The market continues dull and heavy, business to-day being confined as usual to a small jobbing trade. We quote: Creamery, 14 to 15c., and fresh Townships dairy, 13 to 14c.

CHEESE.

The cheese market has been an excited one since our last, and speculative buying in the country sent the first cost of cheese 1c. above what it was a week previous. On spot the market is slow to follow suit, and the same can be said about the English market, which is fully ½c. below the ruling price in Montreal. English offers are 36c. c.i.f. for prompt shipment, or about 7½c., and 38s. for June cheese, or 7½ to 7¾c. These offers mean that either the British buyers have to advance their views or that sellers on this side will have to concede. If the latter happens last Saturday and Monday's purchases are not likely to be profitable ones. The ruling price at the wharf Monday morning was about 7¾ to 7½c., for only a few were bought at 7¼c., and the outside price of 7¾c. was made only for one pet combination. Based on these purchases spot values are now 7¾ to 7¾c. on Quebec cheese, with Brockvilles nominal for the moment. It is understood, however, that some Ontario makes sold at 7¾c., but it is hardly likely that a buyer will be able to get them at this price again.

ASHES.

Receipts of ashes are small and the market quiet and steady at \$4.10 for first pots, and \$3.75 to \$3.80 for seconds, and pearls \$5.65 per 100 lbs.

MONTREAL TRADE NOTES.

About the only large holders of Austrian prunes on this market are Vipond, McBride & Co.

Kennedy, Greig & Co. have just received a large consignment of Carr & Co.'s English biscuits.

Another shipment of Bryant & May's matches were received this week by Kennedy, Greig & Co.

Hart & Tuckwell have been the largest receivers of pineapples this week. Stocks of these are heavy at the moment.

A line of some 3500 packages new crop Japan tea is anticipated this week, and is offering to arrive around 35c. per lb.

There are only a few French prunes left on this market, possibly, at the outside, 200 boxes. The holder wants 4c. for them.

The Dracon's cargo which sold on Friday last comprised 12,000 pkgs. lemons and oranges. The oranges brought \$1.50 to \$2.50 per box, and the lemons from \$1.50 to

\$4, according to quality. The only out-of-town buyers present were Mr. John Dixon, of Dixon Bros., Hamilton; R. Barden, of Quebec, and H. A. Broue, of Ottawa. The principal local buyers were Hart & Tuckwell, R. C. Barry, of John Barry & Son; J. J. Vipond, G. Vipond, of Vipond & McBride; O. & E. Hart, McBride, Harris & Co., J. R. Clogg & Co., Bowes & McWilliams, Montreal Fruit Exchange, L. Sylvestre, T. S. Vipond, W. Vipond, O. Laird, Jos. Grenier, Jos. Brown and W. Paul.

Two of the leading wholesale grocery houses placed their first order for refined sugar since the new duties on Tuesday morning last.

Kennedy, Greig & Co. have been appointed by the Albany Caramel Co. Canadian agents for their caramel paste used in making high class confectionery.

Laporte Martin & Co. are large holders of fine Barbadoes molasses. They call their friends' attention to the fact that the market has an advancing tendency.

The advance in lemons this week of over 50c. per case is in sympathy with the small sized boom which set in in New York early in the week. Holders here are very firm.

There have been sales of car lots of Barbadoes molasses at Berthier, Que., at the equivalent of 33c. in Montreal. The goods in question can hardly have been strictly prime A1 stock.

It is understood that a cargo lot of molasses has been sold in Boston by Jno. Pender & Co. on very advantageous terms. This draws upon Canadian stock.

A. K. McCullough has been admitted to partnership in Kennedy, Greig & Co. The style of the firm is unchanged. Mr. McCullough is connected with the Philadelphia branch of the firm.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 6, 1895.

WE have now entered upon the last month of the half year, and unless something unlooked for happens, it will have been the best half year in the grocery trade for a long time. The way business is now conducted it is hard to make money on an even market. And to make money on a falling market doing straight business is next to impossible; but all must make some money and many a great deal when one month shows an advance such as the last. And the improvement is not only in grocery lines, but our cotton manufacturers and tanners, and what is of great importance to St. John, our lumbermen and even in some cases our ship owners feel the influence, though in the case of the latter it is largely confined to owners of small vessels. In lumber there has been as much advance as in other lines spoken of, but the demand is good at fair prices and the lumbermen have, to a much larger extent than usual, got their logs forward and but a small quantity will be hung up. Ocean freights continue very low, but there is a demand for small vessels to bring lumber to St. John from outside mills, and particularly to take lumber to the States. The freights are not high, but so much better than has been the rule that owners are

..1895..

SALMON

Flag-Ship Brand Of Fraser River Fish.

1 lb. Talls.

1 lb. Flats.

1 lb. Ovals.

1 lb. Squats.

1-2 lb. Squats.

Packed by the

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

pleased. An advancing market, however, presents this difficulty to the correspondent: He finds his quotations old before they are in the hands of the readers, but then the principal thing is obtained. The readers see the tendency of the market, and as long as the movement is upward we have not a word to say. Still there are some who are unfortunate holders of old butter and cheese, and it is learned that some of our farmers have hay three years old in the barn, with prices lower than ever, in fact with no demand at all. And with many it is a question where to put the new.

OIL—The American market has somewhat recovered from the reaction of a few weeks ago, and has again advanced $\frac{3}{4}$ c. In Canadian, though the price is firm, there is no change. The demand at this season is very light in burning oil, and even in lubricating, the mills having got their spring supplies, there is little moving. We quote: American, best quality, $22\frac{3}{4}$ c.; Canadian, best, 21c.; Canadian, second grade, 17c.

SALT—During the past week a cargo of some 6,000 bags were landed and found fair demand. The price is about 46c., from the ship's side to the wholesale trade. There are fair stocks, but the market is quite firm, as, what is most unusual at this season, there is not a cargo afloat from England for here. So that for some time any further supply wanted will have to be brought from Boston. It will on that account cost higher. The reason of no salt coming here from England at present is the low freight offered on lumber from here to the other side. We quote ex store prices: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartons, \$2 per doz.; bbls. bulk, dairy, \$2.80; bbls. bulk, cheese, \$2.70.

CANNED GOODS—Though prices do not show the advance which other lines do, some goods are higher, such as peaches and beef. All lines are firm and ruling higher. Demand is good, while the stock is not large. Vegetables rule high, buyers finding holders less inclined to shade prices than they have been. Salmon are very firm, and oysters, though no higher here, have advanced slightly in Baltimore. We quote: Corn, 90c. to \$1; peas, 95c.; tomatoes, \$1 to \$1.05; corned beef, 2 lb. tins, \$2.90 to \$3; 1-lb. tins, \$1.75 to \$1.80; oysters, 2's, \$2 to \$2.25;

1's, \$1.60 to \$1.65; peaches, 3's, \$2.95 to \$3; 2's, \$2 to \$2.10; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—This is a quiet line at this season. Prices are not active, and are ruling low, though rather firmer than at last quoting. Prunes, which were thought to be rather firmer, are dull, and are selling low. Some cask prunes of not very good quality which have been sold here have hurt the market. Evaporated and dried continue dull at the lower figures. Raisins are, perhaps, firmer, but holders are anxious to sell, and low prices rule. California loose muscatels are favorites, and, though low, are firm. Peanuts have advanced $\frac{3}{4}$ c. during the month. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London ayers, \$2.10 to \$2.25; California loose muscatels, $5\frac{1}{2}$ c.; currants, bbls, $3\frac{3}{4}$ to 4c.; half-cases, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; evaporated apples, 8c.; dried apples, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; dates, 4 to $4\frac{1}{2}$ c.; prunes, 4 to 5c.; figs, 11 to 18c.; Bermuda onions, \$1.60 per crate; Egyptian, 2 to $2\frac{1}{2}$ c.; California evaporated peaches, 12 to 13c.; ditto apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, $6\frac{1}{2}$ c.; do. 1 lb. cartons, $7\frac{1}{2}$ c.

GREEN FRUIT—Demand is very active. In oranges prices rule higher, as also in lemons. Bananas are costing higher and dealers complain of two light profits. In pineapples not many are arriving, prices ruling too low here to pay to import. Strawberries are rather firmer. The demand is good and the quality fair, but improves from week to week, which is one reason for better prices. Rhubarb is now in active demand and prices are low, quantities coming forward. We quote: Valencia oranges, \$6 to \$6.50; Messinas, \$3.50 to \$4; lemons, \$3.50 to \$4.50; strawberries, 15 to 17c.; pineapples, 10 to 15c.; rhubarb, 1 to $1\frac{1}{2}$ c.; bananas, \$1.75 to \$2.25; California oranges, \$3 to \$4; extra Valencias, \$7.50; blood oranges, half-box, \$2.50.

MOLASSES—This still remains a matter of interest. Perhaps no line is in better shape, for while the percentage of advance is not as high as in some other products, stocks here are light and not large enough for the demand, nor can they be replaced as easily as other goods. Many importers think it

odd that while when prices were at their limits there was no stock, at advanced prices there is stock, and are inclined to charge dealers at the islands with treating them unfairly. Prices are very firm with dealers and buyers, and higher prices are expected. In quotations of St. Croix it should be remembered there is a difference in quality, some being very good. A cargo of Porto Rico is daily expected and another is on the way. We quote: Barbadoes, 34 to 35c.; St. Croix, 32 to 34c.; Porto Rico, 37 to 38c.; syrup, 35c.

SUGARS—Demand from wholesalers is good. They are not in many cases buyers, as stocks are still large, and this is not a market where one can unload quickly, as there is just so much sugar sold, and when a certain quantity is bought there is no demand. Holders who bought for speculation are not pushing sales. In some cases they are not offering. The market is firm and higher prices are expected. The season for the largest consumption is just about to hand. We quote: Granulated, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; yellow, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; Paris lump, 5 to $5\frac{1}{2}$ c.; pulverized, 5 to $5\frac{1}{2}$ c.

DAIRY PRODUCE—The market is in rather better condition with the new goods to hand. Old dairy butter is still a drug but new is in fair demand for good quality. It is strange how blind some are to their best interests. Some new coming to the market is found to be mixed with old, which, in place of working off the old, as shippers blindly think, is killed itself. Creamery prints are in good demand at fair prices, and tubs could also be sold were creameries willing to sell at market rates. Creameries should be careful and not, for the sake of a small saving, put their butter up poorly. Some splendid new cheese are in the market. New Brunswick factories have sold at $7\frac{1}{2}$ c., but only a few cheese as yet; the most in the market are either from Quebec or Ontario. There are still a good many old cheese. Eggs are in fair demand, with stocks light. It is hoped shippers will not hold for higher prices. We quote: New cheese, $8\frac{1}{2}$ to 9c.; new butter, 16 to 17c.; old creamery, 15 to 16c.; dairy, 12 to 14c.; cheese, 9 to $9\frac{1}{2}$ c.; eggs, 9 to 10c.; fresh creamery prints, 18 to 20c.

FISH—Market in dried, pickled and smoked is easy, with light demand, particularly for small cod and smoked herring. The principal interest is in fresh. In gaspereaux

ST. JOHN MARKETS—Continued.

the catch continues but fair, while in shad it is light, as is the supply of halibut and lobsters. Salmon are coming in more freely, and those interested are making all arrangements to handle the large quantities which are soon expected. Mackerel are not caught here. We quote: cod, \$3.95; large, \$4; small, \$2.75; pollock, \$1.65 to \$1.70; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; shad, fresh, 8 to 10c.; smoked herring, 6 to 7c.; Digby chickens, 10 to 12c.; halibut, 7 to 8c.; gaspereaux, 50 to 60c.; smoked, \$1; lobsters, \$6; fresh salmon, 14 to 15c.

PROVISIONS—Demand is only fair. Beef is firm, having advanced during the past week. Rolls are also quoted higher. The movement in smoked meat at this season is not large. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; prime, \$13 to \$13.50; extra plate, \$14.50 to \$15; plate, \$13.50 to \$14; pure lard, 9¼ to 10½c.; compound lard, 8½ to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9½ to 10c.; beef, half-barrel, \$7.

FLOUR, FEED AND MEAL—In flour there has been another slight advance during the week. Demand continues good. On account of stocks held dealers are not now buyers. Feed is very scarce and rather higher. In oatmeal the price here is below millers' figures, and just why it is hard to say, as everything points to further advances; but this is a feature of our market, perhaps because it is small. Prices are much higher than last week, as they are in oats, which have advanced 4 to 5c. Cornmeal is firm at advance. We quote: Manitoba, \$5.65 to \$5.75; best Ontario, \$5.50 to \$5.55; medium, \$5 to \$5.25; oatmeal, \$4.50 to \$4.60; cornmeal, \$3 to \$3.10; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.90 to \$2; prime, \$1.80 to \$1.85; split peas, \$3.70 to \$3.90; pot. barley, \$4 to \$4.25; hay, on track, \$8.50 to \$9; oats, on track, 48 to 52c.

ST. JOHN TRADE NOTES.

There is talk of a central winter creamery at Charlottetown.

The Amherst Boot and Shoe Company have declared a dividend of 10 per cent.

The popular Hotel Dufferin is again open, having been entirely refitted throughout.

Mackerel are being taken in large numbers near Yarmouth. During last week the value of the catch was \$15,000.

Port Elgin, Westmoreland County, has a drug store. It is carried on by Frank A. Sharpe, late with Messrs. S. McDiarmid & Co., of this city.

The cargo of Porto Rico spoken of is to hand. Price while landing, 34 and 35c. Baird & Peters are the importers.

Chatham has a new market under the suggestive name of Cash and Co. The clean and attractive manner in which things are kept is having its effect upon the other stores.

The factory of the Havelock Mineral Spring Company is a total loss through fire. The company are at present putting up their goods at Petitcodiac, the water used being taken there by rail.

A number of our merchants are showing business enterprise in the handsome delivery wagons they have. Two new ones are to be seen this week. Messrs. Dearborne

& Co. have perhaps the handsomest wagon ever seen here. It was imported from Ohio. The horse and harness are in keeping, and it is said the goods sold are also of the best. They divide the city into three divisions, visiting each twice a week. Messrs. F. C. Colwell & Co. have also a handsome new delivery team.

There is a report that Truro is to have another condensed milk factory. This is one of the most alive towns in Nova Scotia, and has already a widespread reputation as a condensed milk centre.

While some lobster canning factories say they will have to close if they cannot get more lobsters, the report from some twelve, situated along about four miles of coast at Cape Traverse, P.E.I., is that they find the catch better than usual.

WOODSTOCK, N.B., MARKETS.

June 6, 1895.

Business during the week has been more satisfactory, and with the fine weather and in many lines new goods, and with the country looking splendid, there seems to be new confidence as well. Old butter, though still a drug, is not seen in such large quantities, and good new is finding a fair demand. Quite a few oils are being brought in, which sell at fair prices, and with such strong markets they should be good value. Even hay appears in better condition. The Boston market is firmer and shipments show good results. Potatoes are bringing better prices than across the line. Cheese are lower owing to quite a number of old being put on the market. We quote: Hay \$5.50 to \$6; old butter, 10 to 11c.; new, 14 to 15c.; oats, 36 to 28c.; yellow eye beans, \$1.75 to \$2.; potatoes, 60 to 75c.; maple sugar, 9 to 10c.; cheese 8½ to 9c.; eggs, 9 to 10c.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, June 6, 1895.

THE week has been marked by a dullness in trade in the city, but a fairly good business throughout the province.

FLOUR—Markets remain much the same as last report. Choice 70 to 80 p.c. patents are quoted at: from \$5.20 to \$5.50, but here an offer of \$5.10 to \$5.25, according to the grade, is not refused, whilst we have heard of some 90 p.c.'s being sold as low as \$5. We quote: Hungarian patent, Manitoban, \$5.60 to \$5.75; Manitoba strong bakers', \$5.50 to \$5.60; Canadian pastry, \$5.40 to \$5.60; 75 p.c. roller patents, \$5.25 to \$5.35; 80 p.c. do., \$5.15 to \$5.25; 90 p.c. do., \$5 to \$5.10; straight, \$4.90 to \$5.10; extra, \$4.65 to \$4.75.

CORNMEAL—Sales of cornmeal were made last week at \$3, \$3.10 and \$3.15, and towards the close of the week as high as \$3.25. The latter is the extreme price today.

OATMEAL AND ROLLED OATS—A carload of oatmeal and rolled oats on the spot here was sold as low as \$4.25 to \$4.35.

MILLFEEDS—Millfeeds are not much in demand, but are scarce and high in price.

PROVISIONS—The provision market is extremely dull, and prices in most lines are

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

WHOLESALE TRADE ONLY. Solicits representation of a reliable firm dealing in Beans, Oatmeal, Etc.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

DON'T MAKE A MISTAKE

When ordering, be sure and say you want

GOLDEN FINNAN HADDIES

They are of superior quality; every can is guaranteed; increasing demand proves they

ARE THE BEST

The leading Wholesale Grocers sell them.

Northrup & Co.

Packers' Agents,

ST. JOHN, N. B.

WALTER BAKER & Co.

The Largest Manufacturers of
PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

HARK!

The Racket We Are Making

And intend to get there every trip, and **Why Not?** For we have, without a doubt the choicest goods in all Canada, backed by an A1 reputation, and the daily increased sales clearly prove **BOULTERS'** Peerless Lion Brand Canned Goods have the call. Our embossed Show Card is now ready; just hold your breath until you behold it; it's a stunner.

Factories: PICTON, TORONTO AND DEMORESTVILLE.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
BRAND

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

LYTLE'S PICKLES

Are packed in the purest Vinegar and prepared specially for table use. The rich, racy flavor obtained from the very finest selected spices gives a pleasant, pungent pique to the appetite which renders them, beyond doubt, the most healthful aid to digestion of any Pickle in the market.

The continual increase in our business is the best evidence that the public are beginning to realize that it is not necessary to go out of Canada in order to buy a first-class Pickle.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

FOR HOT WEATHER DISHES



Nothing can equal our Canned Meat Delicacies. They are just the thing for dainty lunches at home or in camp, and give satisfaction to the most fastidious.

Order a sample assortment from any wholesaler.

Delhi Canning Co.

CANNED CHICKEN
" DUCK
" TURKEY
" PIGS' FEET

DELHI, ONT.

down. Canadian beef is steady at last week's quotation. Native beef is quoted at \$8 to \$8.50. Mutton is down to 8c. Spring lambs are worth \$3, a drop of \$1. Veal is worth 4c. Dressed pork is quoted at 7½c. Bacon has stiffened and is quoted at 8¼c, an advance of ¼c. Hams have advanced ¼c., being quoted at 11¼c.

POULTRY—The poultry market is dull and stocks are low. Fowls are worth 50 to 55c. per pair and turkeys sell at \$1 to \$1.38 each.

FISHSTUFFS—There is very little to report in fishstuffs. Mackerel are being taken freely on the coast, and are large and fat. They are shipped on ice to Boston. Quotations, tol. qual., are: Dry cod, shore, prime, \$2 to \$3; do., small bank, \$2 to \$2.75; do., large do., \$3.75; haddock, Cape Breton, \$1.75 to \$2; pollock, \$1.75 to \$2; herring, Bay of Islands, split, No. 1, \$1.50; alewives, No. 1, \$2.50.

SUGARS—The refineries still report business slow on new orders, but a large quantity of sugar moving. Prices remain unchanged. Raw sugars are reported stiffer.

BEANS—There is only a fair trade being done in beans, at \$1.85 to \$1.95.

CHEESE—The cheese market remains depressed. New cheese is arriving, although the supply of old is large. Old September was offered to-day at 9¼c. New Quebec was also offered in small lots at 8¼c.

PRODUCE—The potato market is flat, and 35c. is a good price to day. Oats are firm and scarce, western being quoted at 48c.

EGGS—The market is well supplied with eggs, but the trade is wretched, dealers declining to pay over 8½c. Retailers are only asking 10 and 11c. To ship eggs to this market at the present time means to lose money.

BUTTER—There is little or no change in the butter market. Good dairy is selling at from 15 to 16c. Extra good creamery is offered at 18c. Provincial creamery prints are offered at 21c.

CANNED GOODS—This line is a little stiffer, especially in fruits, but while there is an advance in Ontario, merchants are selling at about the old figures here.

GREEN FRUITS—The green fruit market is very quiet this week and prices remain unchanged.

DRIED FRUIT—There is only a fair demand for dried apples. Prunes are in fair demand. Valencia layer raisins, off stalk, are offering at 4¼c.

HALIFAX MARKET NOTES.

J. A. Leaman & Co., who lost so much stock at the recent fire, have just received over 100 head of cattle from Guelph, Ont.

A good fruit crop is expected from the Annapolis valley.

Summerside, P.E.I., market prices are as follows: Beef, carcass, per lb., 5 to 7c.; beef, cut, per lb., 3 to 12c.; mutton, per lb., 8c.; lamb, per quarter, 50 to 60c.; pork, per lb., 5½ to 6c.; ham, per lb., 10 to 12c.; eggs, per doz., 8 to 9c.; butter, per lb., 14 to 16c.; oats, per bush., 36c.; hay, per ton, \$6.50 to \$7; potatoes, per bush., 20c.; turais, per bush., 15c.; hides, per lb., 5c.

Sunday was the hottest day experienced in Hamilton for many years. The mercury went up to 97½. Monday the thermometer registered 95.

WILL BE NO INSOLVENCY LAW.

Discussion in the Senate last week and the tenor of press despatches from Ottawa indicate that the Insolvency Bill will be smothered ere it is brought forth.

When the bill was laid over last session, the late Sir John Thompson, the then Premier, declared that it was merely for the purpose of giving those most interested in the measure an opportunity of acquainting themselves with the provisions before it finally became law, which would be at the ensuing session. This was to all intents and purposes a direct pledge that the session of 1895 would see an Insolvency Law placed on the statute book. And it was so understood.

In the assurance that this would be the case, the different Boards of Trade in the country and business men generally interested in the passage of the bill did not concern themselves in the matter.

But the results show how little is the confidence business men can place in the promises of a Government, which does not feel the needs of the mercantile community because of the lack of the sympathy born of a lively connection with the same. Where there is not knowledge there cannot be sympathy, and where there is no sympathy legislation in the interests of the trade and commerce of the country is not to be expected. This peculiarity is no more characteristic of the Conservative than of the Reform party. They are both weak in mercantile material.

And the fact that those who memorialized for an insolvency law last session of Parliament did not do so this is being used as an argument against the passage of the bill now before the Senate. Could anything be more absurd? It is patent to everybody why they did not memorialize. But had the advocates of an insolvency law been aware that any such card would have been played they would have shown a hand that would have compelled the opponents of the measure to play something better than they did if they hoped to win the game.

Had the Government been as earnest in the matter as it should have been the chances for the passage of the bill would be as strong as they are now weak. The pledge of Sir John Thompson was bequeathed to his successors, and if they possess that honor which men in their position should they will stand firm for the passage of the bill, as is the custom with ordinary Government measures.

BIG ADVANCE IN LEMONS.

The change in the weather has not affected the demand for lemons, which continues active in spite of the steady advance in prices. This week's auction sale was the first of consequence since last Wednesday, and realized prices from \$1 to \$1.50 higher than those paid then. Jobbers have been very

busy for the past few days, and claim to be far behind their orders. The demand from the West is particularly large, and the local trade is also buying freely. Jobbing prices were advanced 50 to 75c. on choice and \$1 on fancy fruit to-day.

The supplies of lemons on the way to this port are reported to be much lighter than the average shipments for this season of the year.—N. Y. Journal of Commerce, June 5.

These advances noted above will naturally affect the Canadian market.

HOW TESLA CREATES LIGHT.

Between us and the sun, says a writer in April Century, stretches the tenuous, sensitive ether, and every sensation of light that the eye experiences is caused by the effect of five hundred trillions of waves every second impressed on the ether by the molecular energy of the sun travelling along it rhythmically. If the waves have a lower frequency than this 500,000,000,000,000, they will chiefly engender heat. In our artificial methods of getting light we imitatively agitate the ether so poorly that the waves our bonfires set up rarely get above the rate at which they become sensible to us in heat, and only a few waves attain the right pitch or activity to cause the sensation of light. At the upper end of the keyboard of vibration of the ether is a high, shrill and yet inaudible note—"light"—which we want to strike and keep on striking; but we fumble at the lower bass end of the instrument all the time, and never touch that topmost note without wasting the largest part of our energy on the intermediate ones, which we do not at all wish to touch. Light (the high note) without heat (the lower notes) is the desideratum.

Now, Mr. Tesla takes his currents of high frequency and high potential, subjects the incandescent lamp to them, and, skipping some of those intermediate wasteful heat stages of lower wave vibration experienced in the old methods, gets the ether-charged molecules more quickly into the more intensely agitated condition necessary to yield light. Using his currents, produced electromagnetically, as we have seen, to load each fugitive molecule with its charge, which it receives and exercises electrostatically, he gets the ether medium into a state of excitement in which it seems to become capable of almost anything.

The Brantford Board of Trade has recommended that aldermen in cities and towns be elected by the municipality at large, and that the city should not be divided into wards.

Traffic to all points from Revelstoke, B.C., has improved greatly during the past three weeks and the lake steamers are fully occupied. Revelstoke, as the distributing point of supplies, shares in the general improvements.

SANGALLA • • •

The perfection of blended package tea. Put up in 1 lb. and 1/2 lb. packages. Sells well and allows retailer a handsome profit. A large shipment expected in a few days. Samples and quotations furnished on application.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in 1/4 lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

CANNED SALMON ..
also Horse Shoe, Beaver, Tiger, and Royal Eagle.

CANNED LOBSTERS
\$1.00 per doz.

Warren Bros. & Boomer
35 and 37 Front St. East
TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by
P. M. LAWRASON, LONDON Ont.
Sold by all Leading Wholesale Grocers.
Get Prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder
Best in Canada.

Teas Teas Teas

Best Value in Toronto.

**CEYLON ASSAM
COUGOU HYSON
JAPAN**

VICTORIA Blend Ceylon, in pounds and 1/2 pounds, can be had from no other house.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

New Season's

JAPAN TEA

First Shipment of the Season
now in store

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

OUR NEW SEASON'S

JAPAN TEA

NOW IN STORE.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

WINDOW DRESSING DEPARTMENT.

A VERITABLE piece of Chinese miniature landscape work is to be seen these days in one of the big plate-glass windows which front MacWillie's Yonge street grocery emporium. It represents a section of land and water at some quiet summer resort. In the background is seen a green hillside, sloping towards the little island-dotted lake which fills the foreground. At the summit of the grass-covered, wooded height is perched an inviting cottage; midway down the slope stands a rustic garden house, and from amidst the trees in the distance peeps out a white tent. A canoe half drawn up on an island lends additional reality to the whole. The scene is intended to draw attention to the fact that campers' and tourists' supplies are kept within, and, from the window, great piles of canned goods, fruit and confections are espied. The whole affair is gotten up in great taste at little expense, and with the crude materials ready to any grocer's hands.

KEEP BULK WINDOWS DECENT.

For the love of business, says Grocery World, keep your grocery windows well and cleanly displayed. If there is anything above another which demonstrates a retail grocer's progressiveness or the reverse, it is the appearance of his bulk windows. A great many grocers think too little of this feature. They neglect it under the false impression that people, as a rule, don't expect to see much of a display in a grocery window.

If this is true, it demonstrates more clearly than anything else how much of a hit a live grocer could make by instituting a radical departure in this line and making his windows so unusually attractive that passers by would stop in the street to look at them. It is not true, however, in the sense in which it is usually taken. People may not, as a rule, expect to see elaborate displays in grocery windows, but they do expect to see them kept clean, and, if they are not so, insensibly will cherish that in

their minds as a criterion of the grocer's entire business methods.

We have no hesitation in asserting that at least seven out of ten retail grocers' windows throughout the country need cleaning at this moment. They very probably contain an antique collection of fly-blown articles, built upon a quarter-inch layer of dust, the accumulation of long years of neglect.

In one grocery store the writer knew of, the bulk window was the regular loafing place of the store cat, who calmly basked amid open boxes of raisins and other eatables of like character. In the season when cats shed their fur the spectacle of this window was a magnificent advertisement for the competitor who kept his windows clean, and the writer positively knows of business which was lost through this inexcusable carelessness.

Rather have your own hands soiled than dirty windows. But there's no excuse for either.

TURNED DOWN AGAIN.

THE CANADIAN GROCER backs up the agitation inaugurated by the Board of Trade in favor of a 1-cent delivery rate for city letters. "Private companies," it says, "will deliver letters in any part of the leading cities at 50 to 80 cents a hundred, and they make money at it. Business men ask the Government, which should do it very much cheaper, to make the rate \$1 per hundred, and they answer they would lose money. If the present Postmaster-General cannot pay expenses with a rate 25 per cent. higher than a private company makes money on, we should get a man who can." THE CANADIAN GROCER predicts that the petitions and letters on the subject, though coming from the most influential merchants in Canada, will be pigeon-holed, because "business men, as a rule, do not figure in a Government's calculations."—Montreal Herald.

Our prediction was correct. The Postmaster-General has announced that he will

not pay any attention to these petitions. He is a lawyer, and therefore not in sympathy with the business community. Is it not time the Boards of Trade gave the Government to understand they mean what they say? Until they do so business interests must suffer.

GERMAN SUGAR BOUNTY.

The Berlin correspondent of The London Economist writes: "The Reichstag has voted the maintenance of the existing export bounties on sugar after July 1st until July 31st, 1897. In the course of the debates, the Secretary of the Treasury pointed out that this action was necessary because of the depression in the sugar trade, which affects, in a large measure, the interests of agriculture, and chiefly because of the export bounties in France. The export bounties in France were in 1893-94, 5.85 marks; in Austria, 1.92 marks; and in this country, 1.25 marks. At present the abolition of the export bounties would kill the German sugar export. The interests of agriculture are closely connected with this question. The sugar establishments produce but 12 per cent. of the beets they use; 33½ per cent. are produced by the shareholders of the sugar companies, and 54½ per cent. are produced on agricultural estates. At present, one centner beets brings but 70 pfennig, which leaves no profit. The argument that some sugar companies pay very well is inadmissible, for they are exceptions. About eighty companies have paid no dividend at all during recent years. The production of raw sugar is reported on as follows: August 1, 1894, to April 30, 1895, 16,592,281 double cwts., against 12,482,658 double cwts. in the corresponding period last year, which is an increase of about 25 per cent. The year 1893-94 produced 12,705,075 double cwts.; 1890-91, 12,844,850 double cwts. The production of refined and common sugar, from May 1, 1894, to April 30, 1895, is reported at 7,432,705 double cwts., against 6,427,603 double cwts. last year. The total production last year was 8,196,290 double cwts., a figure which is sure to be exceeded this year. Sugar exports have also risen; up to April 30 they amounted to 7,040,974 double cwts., against 5,442,654 double cwts. last year. The increase of exports amounts to 36 per cent."

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.

D. RICHARDS

- - -

WOODSTOCK.



AFTER MONTHS OF CAREFUL
experimenting we beg to offer you our

Sweet Tomato Catsup

IT TOUCHES THE SPOT

PURE GOLD MFG. CO. - Toronto



TRADE CHAT.

THE Chatham Water Works Company are now asking \$150,000 for their plant. The city recently offered them \$125,000.

The fire insurance adjusters have arranged all claims for the late fires in Simcoe.

In Toronto on Friday, Saturday and Sunday the thermometer stood at 94, 92 and 94 deg. respectively.

The Customs collections at Brantford for May were \$9,960.42, and in the corresponding month last year, \$7,557.92.

The demand for Tillson's Gold Dust cornmeal is so great as to necessitate the running of the mill night and day.

Twenty thousand bushels of wheat were sold in the Winnipeg Grain Exchange on Saturday at one dollar per bushel, afloat at Fort William.

The Kamloops, B. C., City Council will offer the Electric Lighting Co. \$4,000 for its property subject to ratification of a by-law by the people.

The Hamilton station of the Toronto, Hamilton & Buffalo Railway will cost about \$30,000, and must be completed by August 23rd next.

The St. Thomas Board of Trade has chosen officers as follows: W. H. King, president; John Campbell, vice-president

J. W. Stewart, secretary-treasurer; council, J. H. Hill, R. Potts, J. M. Green, J. Mickleborough, W. H. Murch, McDonald Fraser, and the president and vice-president; auditors, S. H. Palmer and W. E. Leonard.

The Ogilvie Milling Co., instead of building at Winkler, Man., as previously announced, have, it is reported, bought out McMillan's elevator there.

At Sau't Ste. Marie the operators of the Canadian canal have been ordered to report for duty this week. The Government have decided to open the canal on June 13.

Beginning on June 1 the millers of Western Ontario put up their flour for sale locally in barrels and half-barrels, and instead of a bag containing 100 of flour, it will contain 98 pounds, or just half a barrel. This is in conformity with the custom of millers east and north of Toronto.

On Friday at midnight the St. Mary's Falls canal closed the greatest month's business in its history. The total number of passages for the month was 2,441, an average of 77 a day. When the new lock is completed the tonnage will be almost doubled.

The British Columbia Oil and Guano Co., Limited, which is erecting and equipping a factory on the Fraser river for the manufacture of oil and guano from the fish offal of the canneries, is well advanced in

its enterprise, so that Mr. T. Watts, the manager of the company, states that there is no doubt it will be ready for business at the opening of the canning season.

Owing to a cut in prices by some of the bakers, the price of bread has dropped again to 5 cents in London, Ont.

Chas. B. Thompson, formerly of Ingersoll, Ont., and a nephew of Warren and Ben Marr of this city, lately entered the employ of Thompson & Taylor Co., the largest spice and coffee house in America. The young man is ambitious and wide-awake and will doubtless make excellent progress here.—Chicago Canadian American.

The Smiley-Hemstreet Company, of Otterville, Limited, has been constituted, with a capital of \$24,000, to buy, sell and deal in bankrupt stocks, those constituting it being Samson Smiley, R. H. Hemstreet, Robert Paxton and R. A. Hawes, of Otterville, and George Yull, of Windham Township.

The Molsons Bank has notified all agencies that bicycles will be supplied managers and clerks at lowest rates and monthly payments accepted therefor. It is understood that the bank officials will make special arrangements with manufacturers of four or five of the best makes of wheels and give clerks the choice. There can be no other object in the new departure on the part of the bank managers than to provide their employes with the means of securing healthful exercise and a pleasant pastime free from the temptations of the saloon.

The . . .

And . . .

Quality

OF

Merit

SURPRISE SOAP

Make it stand **above all others** as a laundry soap.

Have your customers try and test.

We invite any and all tests and comparisons ; make them as severe as possible.

Surprise Soap stands on its merits as a soap for **Washing Clothes** and general use.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

THE PRODUCTION OF TEA IN JAPAN

THE United States Consul at Nagasaki says that in that Ken, tea cultivation is conducted as follows. On inclined ground the tea is planted in furrows, but on level ground the plants are grown separately. The space between each row is about three and a half feet. On the hill sides it is planted in rows, but on the plains and near the houses it is grown in circular patches. After the first and second leaves are picked the branches are cut with shears. The object in cutting is mostly to make the plant round or semi-circular. Formerly the plant was cut down to the ground every three years. The ground is cultivated three or four times in the spring, summer, and autumn. The grasses are cut, and manure applied twice a year—in spring and in autumn. For manure, night soil, green weeds, accumulated soil, oil cakes, and fish are used. These manures are used only for plants near people's residences; for those on the hill sides, weedings are performed twice a year, in spring and in autumn, and the weeds are used as manure.

The season for gathering first tea buds or leaves begins on the first or second of May, but in some localities first leaves are gathered about the twentieth of May. Second buds or leaves are generally allowed to grow, unless the market price is very high,

or the first leaves gathered are found much smaller than usual. In the vicinity of Omura and Hirado, however, they gather both first and second leaves. In picking leaves for the best tea, three tender leaves are picked together; for the middle and lower classes of tea, five leaves are picked at once; and for the lowest, all the young leaves are gathered. In picking leaves women are usually employed. The average quantity of the three leaves picked by a woman is from ten to thirteen catties a day (a catty is equivalent to 1.31 pounds avoirdupois).

The manufacture was formerly conducted in two ways, namely by drying in the iron pan or in the sun; then drying in paper utensils was introduced, and, more recently, drying in bamboo baskets came into vogue. The method of drying in the iron pan is still extensively used. For manufacturing black tea, the Indian method was formerly followed, but at present the Chinese method is adopted. For sorting tea leaves, heated in paper utensils, round and square sieves are used, and for rolling utensils, either case or bag is used. Night soil, oil cake, dried fish, green grass, and weeds, are considered the best manure for tea plants. The hours of labor are from five in the morning until six in the evening. The daily product per man is as follows: With the iron pan, about thirty catties; with the paper utensil, about

twenty catties; with the bamboo basket, about forty-five catties. The women are employed only at steaming the tea leaves, and are paid only half the rate of the payment to the men. When the season arrives, the workmen are hired daily, the farmers helping each other. In Omura, contracts are made beforehand by advancing money about January or February.

FIRE INSURANCE PROFITS.

According to the returns which the fire insurance companies doing business in Canada have made to the Government, the year 1894, like its two immediate predecessors, was one of heavy losses. There are thirty-four companies doing business here, of which six are Canadian, twenty-one British and eight American. The losses paid during the year aggregated \$4,591,149. But when this is contrasted with the premiums received it will be observed that the business was highly profitable. The premiums aggregated \$6,711,369, or \$2,120,220 more than the losses. Thus, the companies had 33 per cent. of their receipts to pay cost of management and interest on investment. Since Confederation the fire insurance companies have received in premiums the enormous sum of \$112,024,078, and paid out in losses \$77,804,225, leaving a favorable balance of \$34,219,853.

"Canadian Safety" Matches . . .

Attractively and safely put up in small sliding boxes to carry in the pocket. These light only on the box, and are fully equal in quality to the imported article.

In 5 gross cases.

"Safety" Matches

In patent boxes, which serve also as match safes, being made to hang on the wall; adapted specially to hotels. The man who takes matches by the handful gets left here as "safetys" light only on the box.

In 1 gross cases.

"Favorite" Matches

Small parlor matches with blue heads, in compact sliding boxes; entirely safe from ignition by accident; a fit companion to a pipe and package of tobacco.

In 5 gross cases.

"Beaver" Matches

Parlor matches in a sliding box for house use; these are an improvement on the old parlor—ignite very readily and do not glow when flame is extinguished.

In 1 gross cases.

All these matches present the unique feature of immediately becoming cold and dead when the flame is extinguished, thereby precluding all danger from fire by "droppings" or live embers.

The above brands of matches are all absolutely odorless, no sulphurous compound being used in their manufacture.

We are sole makers in Canada, and these matches are fully equal to any of foreign make.

**THE
E. B. EDDY
CO.**

**HULL
MONTREAL
TORONTO
CANADA**

BRANCHES

**Montreal Branch: 318 St. James St.
Toronto Branch: 29 Front St. West.**

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

ANOTHER FIRST FOR THE GROCER

AT the Montreal Dog Show Friday and Saturday the MacLean Publishing Co.'s famous Irish terrier, "The Canadian Ambassador," added another to his many victories on the bench. This breed is rapidly coming into favor, for there were thirty-two entered. "Pat," as he is called for short on other than state occasions, took the first prize. His companion, Biddy, was not shown. He will now spend a few days at home in the Montreal office, and after that will accompany one of the staff on a tour among the retail merchants in Quebec, for he understands French quite as well as English or Irish and Scotch Gaelic.

In its report of the show The Gazette says of the Irish terrier: "Hardy, faithful unto death, seldom quarrelsome, the red Irishman is the Bayard of his race, sans peur et sans reproche. It is really marvellous what a combination of all doggy virtues is found in his little head and body. Watch him at home on the hearth-rug with the children tugging him by ears or tail, never a whimper or a protest; see him on the street following at his owner's heels, trotting along contentedly, minding his own business; and in the quiet of the study observe our little friend as he timidly pushes his nose into the partially opened hand of his master. What a wealth of love, fidelity and devotion gleam in those dark brown eyes! It is difficult to realize that, on occasion, at the 'set on' they can prove they have the courage of a lion, and will fight on to the last breath in their bodies. There is a heedless, reckless pluck about the Irish terrier which is characteristic, and, coupled with the headlong dash, blind to all consequences with which he rushes at his adversary, it has earned for the breed the proud epithet of 'the dare devils.'

"In our own Canada the Irish terrier is rapidly coming to the front as an all-round useful dog, whose warm, rough jacket and naturally hardy constitution peculiarly fit him for the inclemency of our northern winter. Neither the hard, gray weather of England nor the snows of Canada have any terrors for him, and on one of these days when the mercury descends below zero, and it would be positively cruel to take the average dog out of doors, our Hibernian friend is perfectly comfortable."

NOTES.

J. F. Ramsay & Co. are this week in receipt of their new Japan teas for the season's trade.

The wife and daughter of A. White, the College street grocer, have returned from a trip to Europe.

J. F. Ramsay & Co. report large sales of their now famous "Club-house" blend of

India and Ceylon teas. They are making large shipments to the States as well as to Canadian points.

George Stinway & Co., of Toronto, have been appointed agents for the Simcoe Canning Co.

A. R. Williamson, grocer, Queen and Esther streets, Toronto, is holidaying in the Old Land.

Sir Casimir Gzowski has ordered a special scale from C. Wilson & Son, of the Toronto Scale Works, for testing the strength of patients at the Convalescent Home of Toronto. It shows whether the sick are improving or getting worse.

The Buttercup Dairy Company, of Toronto, have ordered a 6 x 6 improved Wilson refrigerator, with regulating dampers and patent ice-saving attachments, same as the one shown at the World's Fair, Chicago, made by C. Wilson & Son, of Toronto.

Jas. D. Webster, assistant superintendent of the Grand Trunk Railway, has placed in one of the C. Wilson & Son patent refrigerators, it has all the 1895 improvements for preserving meat and vegetables.

The Detroit River and Erie Railway have ordered a 50 ton railway track scale from C. Wilson & Son, of the Toronto Scale Works. The scale will weigh to a fraction of a pound, up to full capacity of a loaded car.

Mr. W. E. Eardley, one of T. B. Escott & Co.'s travelers, is about to join the ranks of the Benedicts. Wise man.

WATER AND ITS COST.

THE first water works for the public supply of water in the United States were built at the city of Boston in the year of 1652, and nothing further was done in this direction for more than 100 years, suggests a writer in Cassier's Magazine. At the present time, for not less than 25,000,000 of Americans, the question of water supply presents no difficulties. For domestic use, for business purposes or for fire protection, an abundant supply is to be had at the turning of a valve. Not only is the supply abundant, in most cases, but the use of it reaches extravagant figures. In the year 1894, Chicago used 283,000,000 gallons of water per day, and Philadelphia 197,000,000 gallons. All the water was pumped from the source of supply to reservoirs or standpipes for distribution. The city of New York has a gravity supply of water, and uses 183,000,000 gallons per day. On the basis of these figures it appears that every man, woman and child in Philadelphia requires 160 gallons of water for daily use, in Chicago about 150 gallons, and in New York about 95 gallons. In some of the smaller cities the per capita consumption reaches even higher figures. Thus Buffalo is on record, in 1890, with a daily consumption per capita of 186

gallons, and Allegheny, Pa., at the same time with a daily per capita of 238 gallons. If these figures are compared with the per capita consumption of the city of London—40 gallons per day—it will be seen what lavish use of water is made in American cities, and some conception will be formed of the great system of works required to supply such demands.

The cost of waterworks of the United States is estimated to be nearly, if not quite \$550,000,000, to supply the needs of about 2,100 cities and towns. In mains alone there are something like 35,000 miles of pipe, laid chiefly in the beds of the streets and highways. If we consider, besides, the great systems of laterals, branches and service pipes, and the enormous number of valves, branches, tees and other special castings required to complete these works, we begin to get some adequate idea of the extent of these waterworks systems, and to appreciate what enormous bodies of water are safely conducted under the beds of the streets and distributed over areas of many square miles. Much the greater part of this water is pumped, some of it to elevations as great as 500 feet, and it often passes through miles of pipe before its discharge through a spigot.

SPICE STATISTICS.


N. Y. Journal of Commerce: Through courtesy of Mr. Lee Wolff we have the following London statistics of spices for first twenty weeks of years named:

	1895.	1894.	1893.
White Pepper—			
Stock	3,321	2,825	2,999
Import	1,410	1,337	1,958
Deliveries	1,349	1,409	1,230
Black Pepper—			
Stock	2,077	3,147	4,508
Import	987	1,923	4,620
Deliveries	1,297	2,080	2,744
Chillies—			
Stock	4,480	2,475	2,839
Import	2,025	1,923	2,939
Deliveries	1,648	1,609	793
Zanz. Cloves—			
Stock	78,040	56,818	46,853
Import	26,502	26,604	26,854
Deliveries	6,944	4,875	7,472

THE INTEREST OF A CLERK.

Every clerk, says a contemporary, who studies his own best interest should aim at all times to be improving himself, and not only able to do his present work in the right way, but prepare himself for future duties which may come to him. He not only should study to do what lies nearest to his hands, but be ever on the alert to gain information relating to the business with which he is connected. This information will come in good play some time, and, besides, it will broaden his intellect and sharpen his ideas.

On the potato patch job the old cry of "Ho! every one that thirsteth," will be changed to "Thirst every one that hoeth."



**MOTT'S
DIAMOND
CHOCOLATE**
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED
1844

IS THE BEST.

ASK FOR
MOTT'S

Any wholesale grocer in Toronto can supply you with

**WINDSOR
SALT**

at the following

PRICES

In fine cotton bags:—

100 lbs.....	\$2 65 per barrel.
60 lbs.....	2 55 " "
42 lbs.....	2 45 " "
30 lbs.....	2 35 " "

In cardboard boxes:—

4 doz. 25.....	\$1 40 per case.
2 doz. 55.....	1 70 " "

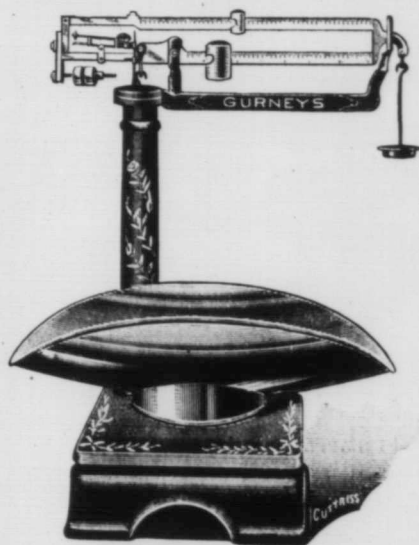
TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO

City Agents for Windsor Salt Works.

DOMINION COUNTER SCALE



**With Patent Automatic
Scoop Balance**

Simple in construction. Nothing complicated or liable to get out of order.

Capacity, 210 lb. by Oz.
Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.



Now is the time

TO BUY YOUR

Refrigerators

Something Special in Prices
for the next Fifteen Days . .

The Eureka Refrigerator Co.

54 & 56 Noble Street

WILBERT HOEY, Manager

TORONTO.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



THERE IS SOME STYLE about a Brace end like this. It has an air of Durability and Perfection. The Drawer Supporter is an entirely new innovation that will hold like a bull-dog, not a tin toy. It's a trade bringer to every store who handles it.

DOMINION SUSPENDER COMPANY,

United States, NIAGARA FALLS, Canada.

Toronto, Office—E. Stovel, 45, Canada Life Bldg

Montreal, Office—Philip De Gruchy, 28ST Sulpice St.

Grade D
De Hank

SODA FOUNTAIN HINTS.

A GREAT many people don't seem to know how to draw a glass of soda, says Canadian Baker and Confectioner. We had an experience of this kind a day or two ago in an establishment in London, Ont., where, on asking for an ice cream soda with coffee flavor, we were served with a glass of the worst slop we ever attempted to down. The store is one of the principal ones on Dundas street, too. The best results, provided the soda syrup and ice cream are properly made, are obtained by putting the syrup into the glass first, and turning in the fine stream, then the coarse, until the glass is half full. Then add the ice cream and fill to the top, alternating the streams. This keeps the ice cream from sticking to the sides or mushing, and ensures the syrup being thoroughly mixed with the soda. Try this plan.

We give herewith a few recipes from the pen of one of the most successful dispensers, Mr. Saxe.

FOR A SIMPLE SYRUP.—Take six pounds granulated sugar and one gallon of filtered water, and allow the sugar to dissolve in the cold water. Strain into cold jars.

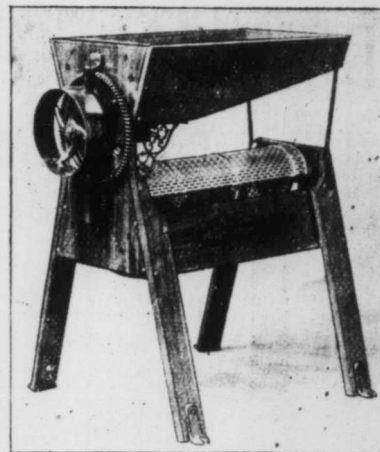
RASPBERRY SYRUP.—Twelve ounces raspberry juice, three-eighths of an ounce fruit acid, one ounce gum foam and enough simple syrup for one gallon. Add a few drops of fruit color and mix.

STRAWBERRY SYRUP.—Extract the juice from a quantity of dead-ripe strawberries through thin canton flannel. Place it immediately in a porcelain-lined kettle, and bring almost to the boiling point. Add cut loaf sugar in proportion of one and one half pounds sugar to twelve ounces juice, and allow it to dissolve. Seal in champagne-shaped bottles and use in proportion of one quart concentrated syrup to three quarts plain syrup for dispensing.

CHOCOLATE SYRUP.—Rub thoroughly one pound of Hance Bros' powdered soluble chocolate with a little hot water, until a fine smooth paste is formed. Put with this enough water to make one gallon, and add twelve pounds granulated sugar. Heat over a slow fire until dissolved and strain through flannel. When cold add one ounce vanilla extract.

COFFEE SYRUP.—Into a gallon percolator, having a little absorbent cotton in the bottom, put one pound of the best Mocha and Java coffee, mixed (coarse). Put twelve pounds granulated sugar in a porcelain-lined kettle directly under the percolator. Pour boiling water on the coffee and allow to percolate through into the sugar, while hot, until two gallons syrup have been made. Stir this with a wooden spoon until all is dissolved. Add two ounces gum foam, and syrup is ready for use.

BANANA SYRUP.—Mix one ounce banana



\$12

THE

\$12

Grocers' Fruit Improver

The BEST and CHEAPEST device that ever was invented to clean raisins and currants. Removes the stems from fine Vostizzas, putting the fruit in first-class shape for the retail trade. It is a trade winner. Live grocers use it. For sale by

Wm. P. Ryan

Patentee and Manufacturer

309 King St. West - - - Toronto.

extract, one-half ounce fruit acid, one gallon simple syrup, and one ounce gum foam.

PINEAPPLE SYRUP.—Take the peel off two ripe ordinary sized pineapples and slice in small pieces. Put this into a large mortar with about one-half pound cut loaf sugar and rub together with pestle. Transfer to a porcelain-lined kettle and add one pound more cut loaf sugar. Bring almost to a boil, and after sugar is all dissolved strain through cloth, and bottle same as strawberry.

EGG PHOSPHATE.—Shake well together one ounce lemon syrup, one teaspoonful acid phosphate, one egg, and a lump of ice, to mix the egg with the syrup. Add the plain soda and pour from glass to shaker three or four times. Add a small quantity of nutmeg.

CRUSHED PINEAPPLE SYRUP.—Mix and stir with spoon one ounce pineapple syrup, one teaspoonful powdered sugar, one teaspoonful lemon juice and cracked ice. Put in enough plain soda to fill glass nearly full. Stir with spoon and add more fine shaved ice until glass is heaping full. Add a small quantity of grated pineapple, a thin slice of lemon, sprig of fresh mint and two straws; serve.

VANILLA ICE CREAM.—Prepare and cook two quarts cream, twelve eggs, one and one-half pounds sugar and one and one-half ounces vanilla sugar, adding the vanilla while cooking. When sufficiently cooked, freeze.

CHOCOLATE ICE CREAM.—Put a gill of boiling water on one teaspoonful Ceylon cinnamon, cover and let it steep for half an hour in a warm place, after which pour off the clear liquid and work it smoothly into ten ounces chocolate and keep warm. Prepare and cook twelve eggs, two quarts cream and one and one-half pounds sugar. While it is hot work into it the spiced chocolate, and cool and freeze. Serve with whipped cream spread on it.

COFFEE ICE CREAM.—Grind four ounces Mocha coffee very fine. Put one quart of cream into a farina boiler and set on the fire. When the water in the pan boils put the coffee into the cream and cover it. Cook it

for ten minutes, stirring occasionally, and put into a wide mouthed glass jar, and let it settle in a warm place. Pour off the clear portion into the farina boiler and add three pints more of cream. Cook twelve eggs, one and one-half pounds sugar, and the cream, and freeze. Serve same as chocolate.

PISTACHIO ICE CREAM.—Take two quarts cream, twelve eggs, one and one-half pounds sugar, eight ounces shelled pistachio nuts, two ounces shelled bitter almonds and one ounce vanilla sugar. Put the blanched nuts into the mortar with four ounces each of cream and sugar, and a few drops of rose water to flavor. Bruise the nuts to a fine paste and mix with the cream. Cook all materials and strain through fine muslin, or freeze in case you prefer the nutty taste in the cream. Mix coloring of green with a little water, rub it to a smooth paste, and strain into the cream at the first beating. Do not use more than will give it a pale pea-green tint. Fine almonds make an excellent substitute if pistachio nuts cannot be obtained.

CARAMEL ICE CREAM.—Cook in a farina boiler three quarts cream. Add one and one-half pounds sugar, six tablespoonfuls caramel and one tablespoonful vanilla sugar. After mixing, cool and freeze. Several beatings improve and lighten this cream. Serve with whipped cream.

MONEY STAKED ON LIVES.

From figures compiled by the Inspector of Insurance, it appears that Canadians are carrying more life insurance than ever. The total risks in force in this country in 1894 represented \$375,774,906, or about \$31,000,000 more than was carried in 1893. This does not take into account the business done by fraternal societies, which is enormous. The premiums paid to the old-line companies aggregated \$9,909,284, whereas the claims paid by them amounted to \$4,079,451. An enormous amount of their insurance lapses annually. Last year this phase of the business represented \$10,546,727, or \$3,894,731 more than it reached in 1893. The companies doing business on the assessment plan have policies aggregating \$67,713,470 in force. The members paid in \$892,126, of which \$613,193 went to pay claims.



Only the choicest roots, barks, herbs, etc., are used in the preparation of

Hires' Rootbeer

T. J. COOKE & CO.
Wholesale Agents, Toronto.

TAKE A SAMPLE OF

Any other table salt, and beside it lay a sample of

WINDSOR TABLE SALT

And you will at once see why it is that your customers will prefer the WINDSOR. It is whiter, more even in crystal, and another point in its favor is that it does not get hard when in use on the table.

Any wholesale house can supply you in cardboard boxes, 3, 4 and 5 lbs., or in bags, 100 lbs, 60 lbs, 42 lbs, 30 lbs.

ALWAYS ORDER WINDSOR SALT

Made by the
Windsor Salt Works
WINDSOR, ONT.

"NEW SEASON'S" JAPANS EXTRA CHOICE

J. F. Ramsay & Co.

TEA IMPORTERS

14 AND 16 MINCING LANE

Toronto, Ont.

SEND FOR SAMPLES



Batty & Co.

London, England

- Batty's Nabob Pickles
- Crown Pickles . . .
- Batty's Nabob Sauce
- Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES CHURCHES, Etc.

Gowans, Kent & Co., Toronto

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

THE first and final dividend of 45c. on the dollar on the estate of B. Cote, general store, Hebertville, Que., is payable on June 17.

Clement Frechette, grocer, Quebec, has assigned.

Louis Feick, baker, Berlin, Ont., has assigned to Geo. Feick.

A. Leblanc, grocer, Montreal, has assigned to A. Lamarche.

C. May, grocer, Dunnville, Ont., has assigned to Alfred White.

E. O'Callaghan, general store, Cornwall, Ont., is asking an extension.

Margaret Kelsey, crockery, etc., Toronto, has assigned to Richard Tew.

B. Neron, grocer, St. Jerome, Que., has compromised at 30c. on the dollar.

Guimond Guillaume, general store, St. Angele, Rimouski Co., Que., has assigned.

J. B. Derochers, grocer, Montreal, has assigned. The creditors have been called together.

Moise Duguay, general store, Gentilly, Que., is offering to compromise at 25c. on the dollar.

Marcel Tardif, store and mill, Ste. Jovite, Que., is offering to compromise at 45c. on the dollar.

Kent & Turcotte have been appointed curators of the general store of J. A. M. Davignon, Farnham, Que.

E. R. C. Clarkson has been appointed receiver of the estate of W. O. Whitney & Co., general merchants, Toronto.

PARTNERSHIPS FORMED AND DISSOLVED.

Lafleur & Bernier, fish, Montreal, have dissolved.

Berthelet & Frere, grocers, Montreal, have dissolved.

Clark & Potts, general store, Mission City, B.C., have dissolved.

Eaton & McGowan, grocers, Toronto, have dissolved. W. J. McGowan continues.

The Union Produce Co., Prescott, Ont., have dissolved. Mary J. Thompson continues.

Stanislas Payette and Phileas Cote have been registered proprietors of Payette & Co., fruits, Montreal.

Pinkos Goldenburg & Samuel Ritner have been registered partners of the firm of Goldenburg & Ritner.

Jos. Carrier, jr. and Isidore Pelchat have been registered proprietors of Carrier & Pelchat, traders, Quebec, Que.

August Langelier and Victor Guestin have been registered proprietors of The Hermitage Creamery, St. Johns, Que.

Letters patent have been issued incorporating James Noble, Chas. Noble, Thos.

Noble and Jno. G. Noble, all of Collingwood, Ont., Chas. Noble, jr., of Killarney, Ont. and James Noble, jr., of Cook's Mills, Ont., as "The Noble Bros. Company, Limited," for the purpose of carrying on a wholesale and retail fish business at Killarney.

Wm. H. F. Jones and Miss Mary E. Lloyd have been registered partners of Jones, Lloyd & Co., sauce manufacturers, Montreal.

Jos. Papy dit Lafleur and Onesime Beauchamp are the registered proprietors of Lafleur & Beauchamp, fish dealers, Montreal.

Roy, Alphonse & Co., grocers and confectioners, Sherbrooke, Que., have dissolved. Delvina Morin continues under the same style.

Oscar P. Boulard, Theophile Notebaert and Cyrille Notebaert have been registered proprietors of the Dominion Chicory Co., Montreal.

Carvell Bros., wholesale grocers, Charlottetown, P. E. I., have dissolved. Lewis Carvell retires and the business is continued under the old style.

SALES MADE AND PENDING.

R. Walton, general store, Clarkeleigh, Man., is selling out.

McCammon & Pilkey is the name of a new grocery firm at Trenton, Ont.

The stock of Rae & Lamb, grocers, New Westminster, Que., is advertised for sale.

H. Burwell, general store, Lawrence Station, Ont., advertises his business for sale.

CHANGES.

R. Dowsley, grocer, Carleton Place, Ont., has been succeeded by Edward Bros.

W. E. Raymond, grocer, St. John, N.B., has been succeeded by J. T. Raymond.

Cox Bros., general store, Upper Stewiacke, N.S., has been succeeded by A. A. Grant.

Nathalie Emond, wife of Grigene Ranger, is carrying on a bakery business as Mrs. G. Ranger.

Angus D. Gillis, general store, Margaree, N.S., has consented that his wife, Maggie, do business in her own name.

The Fruit, Spice and Botanic Extract Co., of Plantagenet, Ont., has been succeeded by the Plantagenet Fruit and Syrup Co., Ltd.

Arthur T. Boutillier, confectionery and fruits, Halifax, N.S., has consented that his wife, Deborah J., do business in her own name.

FIRES.

Mary B. Hall, grocer, Toronto, has been partially burned out.

F. W. Fearman's pork factory in Hamilton, Ont., caught fire on Sunday. The building and machinery were damaged to the extent of \$2,500 and the stock to the extent of \$5,000.

The large store and storehouse of W. A. Charlton & Company, Lynedoch, Ont.,

with nearly all of the stock and many valuable books and papers, were destroyed by fire on Tuesday. Loss on stock and buildings, about \$18,000; insurance, \$11,000.

MONEY TALKS.

A curious inconsistency

I've noticed in our maxims olden,

For one declares that "money talks,"

While one considers "silence golden."

Yes, "money talks," because the way

In which designers all have drawn them,

Coins can't keep still, you see, since they

Have woman's profile stamped upon them.

"SILICO"**THE UP-TO-DATE****CLEANING SOAP.**

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



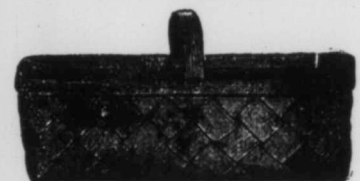
"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
**CONTRACT-
RECORD,**
TORONTO
will bring you
tenders from the
best contractors.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

A BOYS' "CLEARING HOUSE."

THEY have what is called a "clearing house for boys" in New York. Its formal title is "The Business Men's and Schoolboys' Alliance." Eight hundred firms belong to it, and places are readily found for boys who are well qualified, whose conduct has been good, and whose school record in the special knowledge required can be recommended. So far the demand for boys has been greater than the supply. The system insures boys with special talents getting places suited to them, while the business houses are supplied with exactly the kind of material they want. The one who is quick at figures is placed where this quality will push him on; another, whose handwriting is excellent, and who is wanted for that purpose, gets a place where he can give satisfaction. The business men so far report themselves well pleased with the idea.

A downtown banker a few days ago sent word that he wanted a bright boy, quick at figures, thoroughly honest and truthful, and living with his parents. A small salary was promised until the boy advanced in the details of the business; then his pay would be increased from time to time. Two lads, who stood nearly equal in merit, were sent to the banker, and, after putting them both through an examination, he selected the one who was just a bit quicker at figures.

A mercantile firm not long afterward wanted a good, strong lad who could write a good hand. That was absolutely all that was required. They received such a lad, but he couldn't do a sum in simple fractions to save his life. That made no difference, however. Equipped as he was, he met the needs of his employer and received \$10 a week. Then there was a boy who was a frightful writer and who couldn't spell, but who was a mathematical wonder. A firm who wanted a wonder in mathematics gave him a good salary.

The idea is impressed upon the pupils that in their school department they are really building the foundations of their manhood, in both a moral and a business sense, and the effect of this upon their deportment has been most marked. Many boys who have committed infractions have asked to have their records blotted out, and expressed a desire to do better in future. The records are not blotted, however, but are simply pasted over with a sheet of paper. Thus held in abeyance, they can be disclosed should the pupils be guilty of further offences.

This clearing house for boys is rapidly extending its influence, and it is not improbable that the business firms interested may soon number three thousand.

The early-closing by-law will be strictly enforced in Berlin. Of late many merchants have disregarded it.



Adams' TUTTI FRUTTI

Recommended by the very highest medical authorities as a wonderful aid to digestion. Allays thirst in warm weather. The public call for it. Send for beautiful advertising matter to decorate your window.

ADAMS & SONS CO.
11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS ...

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

We call the attention of the trade to the lines we manufacture:

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.

Johnston's Fluid Beef with Hypophosphites, put up in 2, 4, 8 and (Brand Stiminal) 16 oz. bottles. A food and a tonic.

Triple Extract of Beef, (Clarified). In bottles, specially prepared for use in cold water and with spirituous liquors.

Milk Granules and Milk Granules with Cereals.

The ideal infant foods.

Lemon Phosphate—A cooling and tonic drink. This preparation is the natural acid of the lemon combined with the acid phosphate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL

CHAS. SOUTHWELL & CO.'S High-Class Jams Jellies and Marmalades

New Season's Marmalades

THE BEST
MARMALADES
IMPORTED

Orange Marmalade, in 7 lb. Jars.
Orange Marmalade, in 7 lb. Tins.
Orange Marmalade, in 1 lb. Glass.
Jelly Marmalade, in 1 lb. Glass.



Quotations of

Frank Magor & Co. - - 16 St. John Street, Montreal.

Nelson's Gelatine

Cadbury's Cocoa

Robinson's Patent Barley

Cadbury's Chocolate

Robinson's Patent Groats

Belgravian Soups and Potted Meats

CURRENT MARKET QUOTATIONS

TORONTO, June 6, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 45
16 oz. cans, 1, 2 and 4 doz. in case	3 50
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
6 " 2, 4 " " "	0 35
4 " 4, 6 " " "	50
3 " 4, 6 " " "	80
Dunn's No. 1, in tins	2 00
" " 2	"
Cook's Friend	"
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00



12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " " "	1 25
2 lb. fancy enameled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/4 lb. " 4 " " "	0 75
Gold Medal	per lb.
1/2 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " " "	0 12
1 lb. " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond	per doz.
1/2 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.	
Paste.	per gross.
(Boxes of 3 doz. each.	
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
" B 9 " " "	2 25
" C 15 " " "	1 25

Russet Paste.	per gross.
(3 doz. in box)	
No. 1. In tins	\$ 3 75
" 2 " "	5 65
" 3 " "	7 85
Cream	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2 " "	1 60
" 3 " "	1 90
" 4 " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	
No. 1. In bottles	\$ 3 75
" 2 " "	5 65
" 3 " "	7 85

Polishing Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2 " "	1 35
" 3 " "	2 25

In Metal Tubes	per doz.
Ivoryine	1 90
Small. In patent stoppered bottles, sponge attached	\$ 0 80
No. 1. " "	1 35
" 2 " "	25 00

P. G. FRENCH BLACKING.	per gross.
No. 4	\$ 4 00
No. 6	4 50
No. 8	7 25
No. 10.	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$ 2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARISIAN DRESSING.	per gross.
	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$ 1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$ 0 17
1/2 lb. " "	0 17
Reckitt's Square Blue, 12 lb. box	0 17
Reckitt's Square Blue, 5 box lots.	0 16

CORN BROOMS.

CHAS. BORECK & SONS.	per doz.
Carpet Brooms	net.
"Imperial" extra fine, 8, 4 strings	\$ 3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90

"Standard," select,	8, 4 strings	2 90
" " " "	7, 4 strings	2 75
" " " "	6, 3 strings	2 60
" " " "	5, 3 strings	2 40

CANNED GOODS.

Apples, 3s	per doz.	80 00	80 90
" " galls		2 10	2 25
Blackberries, 2s		1 75	2 00
Blueberries, 2s		1 00	1 10
Beans, 2s		0 85	0 95
Corn, 2s		0 75	0 80
Cherries, red pitted, 2s		2 00	2 25
Peas, 2s		0 75	0 80
" " Sifted select		1 45	
Pears, Bartlett, 2s		1 50	
" Sugar, 2s		1 50	
Pineapple, 2s		1 75	2 40
" 3s		2 40	2 50
Peaches, 2s		1 75	2 00
" 3s		2 75	3 00
Plums, Green Gages, 2s		1 85	2 00
" Lombard		1 60	1 75
" Damson Blue		1 60	1 75
Pumpkins, 3s		0 90	0 95
" galls		2 10	2 25
Raspberries, 2s		1 75	1 85
Strawberries, choice, 2s		1 90	2 10
Succotash, 2s		1 60	1 40
Tomatoes, 3s		0 85	0 85
" Golden" Finnan Haddies		1 30	1 40
" Thistle" Finnan Haddies		1 30	1 40
Lobster, tails		1 75	2 25
" flats		2 30	2 35
" Imperial Crown flat		1 00	1 10
Mackerel		1 00	2 40
Salmon, Sockeye, tails		1 25	1 50
" flats		1 55	1 65
" Cohoca		1 10	1 20
Marinated Pilchards		2 25	
Sardines, Albert, 1/2's tins		0 15	
" " 1/2's tins		0 20	
" Sportsmen, 1/2's genuine French high grade, key opener		0 12	0 12
Sardines, key opener, 1/2's		0 10	0 10
" Exq. fine Frch, k.o.p. 1/4's		0 11	0 11
" " " " 1/4's		0 10	0 11
" " " " 1/4's		0 12	0 12
Sardines, other brands 9 1/2's		0 16	0 17
" P. & C., 1/2's tins		0 23	0 25
" " 1/2's		0 33	0 36



The Old Flag
The Old Brands
The Old Packages

"BENSON'S"
Prepared Corn
"EDWARDSBURG"
Silver Gloss Starch

EDWARDSBURG
STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/4 s	0 06 1/2	0 09
" Mustard, 1/2 size, cases	0 09	0 11
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1 lb.	1 10	1 15
Kippers Herring, 1 lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Finton Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1 lb. cans	\$1 65	\$1 75
" " " "	2 "	2 75
" " " "	4 "	
" " " "	6 "	8 00 8 25
" " " "	14 "	18 00 19 00
Mincee Callops	2 "	2 60 2 65
" " " "	2 "	3 40 3 50
Lunch Tongue	1 "	6 00
" " " "	2 "	2 75 2 80
English Brawn	1 "	2 50
Camb Sausage	1 "	4 00
" " " "	2 "	1 50
Soups, assorted	11 "	2 25
" " " "	2 "	1 80
Soups and Boull.	6 "	4 50

CHEWING GUM.

ADAMS & SONS CO.		
Tutti Frutti, 36 5c bars	per doz.	\$1 20
Pepsin Tutti Frutti, 23 5c packages		0 75
Pepsin Tutti Frutti, in glass covered boxes, 23 5c packages		0 80
Horchound Tutti Frutti, glass tops, 36 5c packages		1 20
Cash Register, 390 5c bars and pkgs		15 00
Tutti Frutti Show Case, 180 5c bars and packages		6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages		3 75
Tutti Frutti Gift Sign Box, 160 5c bars and packages		6 00
Tutti Frutti Cash Box, 160 5c bars and packages		6 00
Variety Gum (new), 150 lc pieces		1 00
Orange Blossom, 150 lc pieces		1 00
Flintation Gum, 150 lc pieces		0 65
Monte Cristo, 180 lc pieces		1 30
Mexican Fruit, 36 5c bars		1 20
Sappota, 150 lc pieces		0 90
Orange Sappota, 160 lc pieces		0 75
Black Jack, 115 lc pieces		0 75
Red Rose, 115 lc pieces		0 75
Magic Trick, 115 lc pieces		0 75
Red Spruce Chico, 209 lc pieces		1 00

CHOCOLATES & COCOAS.

CADBURY'S.		
Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	1 lb. tins	0 40
Cocoa Nibs, 11 lb. tins		0 40
TODHUNTER, MITCHELL & CO'S.		
Chocolate	per lb.	
French, 1/4 s - 6 and 12 lbs.		0 30
Caracas, 1/4 s - 6 and 12 lbs.		0 35
Premium, 1/2 s - 6 and 12 lbs.		0 30
Sante, 1/4 s - 6 and 12 lbs.		0 25
Diamond, 1/2 s - 6 and 12 lbs.		0 22
Sticks, gross boxes, each		1 00
Cocoa		
Homeopathic, 1/2 s, 8 and 14 lbs.		0 30
Pearl,		0 25
London Pearl, 12 and 18 "		0 22
Rock		0 30
Bulk, in boxes		0 18
Royal Cocoa Essence, packages	per doz.	1 40
EPPS.		
Cocoa	per lb.	
Case of 112 lbs. each		0 35
Smaller quantities		0 37 1/2

FRY'S (A. P. Tippet & Co., Agents.)

Chocolate	per lb.	
Caracas, 1/4 s, 6 lb. boxes		0 42
Vanilla, 1/4 s,		0 42
" Gold Medal Sweet, 6 lb. boxes		0 29
Pure, unsweetened, 1/2 s, 6 lb. boxes		0 42
Fry's "Diamond", 1/2 s, 6 lb. boxes		0 24
Fry's "Monogram", 1/2 s, 6 lb. boxes		0 24
Cocoa		
Concentrated, 1/2 s, 1 doz. in box	per doz.	2 65
" " " "		5 00
" " " "		9 65
Homeopathic, 1/2 s, 14 lb. boxes		0 33
" " " "		1/2 lbs. 12 lb. boxes 0 33
JOHN P. MOTT & CO'S.		
(R. S. McIndoe, Agent, Toronto)		
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (1/4 s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 30
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO'S

Chocolate	
Premium No. 1, boxes, 12 lb. each	0 45
Baker's Vanilla in boxes, 12 lb. each	0 60
Caracas Sweet, in boxes, 6 lb. each	0 40
Best Sweet, in boxes, 6 lb. each	0 28
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 28
German Sweet Chocolate	
Grocers' Style, in boxes, 12 lb. each	0 28
Grocers' Style, in boxes, 6 lb. each	0 28
Eight cakes to the lb., in box, 6 lb. c.	0 28
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 55
Breakfast Cocoa	
In box, 6 and 12 lbs. each, 1/2 lb., tins.	0 52

COFFEE.

Green.		
Mocha	per lb.	0 28 0 30
Old Government Java		0 30 0 33
Rio		0 20 0 22
Plantation Ceylon		0 25 0 31
Porto Rico		0 24 0 28
Guatemala		0 24 0 26
Jamaica		0 21 0 22
Maracaibo		0 21 0 23
Caffaroma, 1 & 2 lb. tins asstd.		0 33
TODHUNTER, MITCHELL & CO'S		
Excelsior Blend		0 34
Our Own		0 32
Jersey		0 30
Laguaya		0 28
Mocha and Java		0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha		0 35
Maracaibo		0 28 0 30
Santos		0 25 0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 65	0 70
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 13	0 16
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sul Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

KENNEDY, GREGG & CO.		
Crown Brand Extracts, all flavors		
1 oz. London	gross	6 00
2 " Ancho	"	9 00
1 " Flat Crown	"	18 00
2 " " "	"	21 00
2 1/2 " Round	"	21 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 50
Parisian Essence	gross	21 00

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)

Arctic Refrigerators



We have an assortment of the ARCTIC for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

Queen St. East, Toronto

Merchants, Attention!

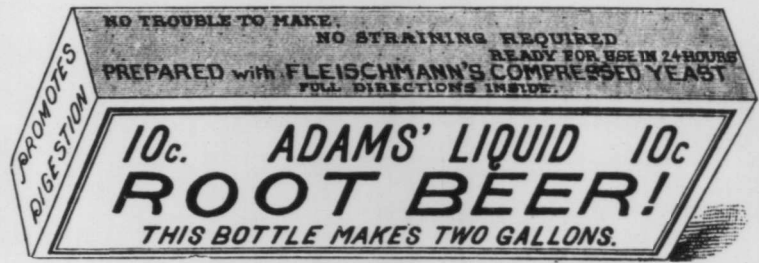
With every 3 doz. box of ENGLISH ARMY BLACKING, see that you get one of the large METAL EMBOSSED SIGNS. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.

TWO SIZES



10 AND 25 CENTS

Order your spring supply early.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

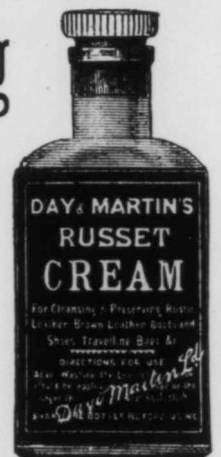
Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.

- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal, for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

RUSKS

Fresh Rusks, made under the supervision of a Baker who knows his trade, are delightful eating. We have the Baker. Do you want the Rusks?

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST

TORONTO.

HENRY C. FORTIER
CHARLES J. PETER

Ketchup	10 dy	2 30
Fluted Bottles	8 and 9 dy	2 35
Screw Top	6 and 7 dy	2 50
Pepper Sauce	5 dy	2 80
	4 dy A P	2 80
	3 dy A P	2 25
	4 dy C P	2 75
	3 dy C P	3 45

10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	2 80
3 dy A P	2 25
4 dy C P	2 75
3 dy C P	3 45

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	8 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal 2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial - 20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

HORSE NAILS
Canadian, dis. 60 per cent.

HORSE SHOES
From Toronto, per keg

3 60

SCREWS - Wood
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77 p. c. dis.
Round-head brass, 72 1/2 p. c. dis.

FRUITS.

FOREIGN.

Currents Provincials, bbls.	0 03 1/2	0 04
" " "	0 03 1/2	0 04 1/2
" Filiatras, bbls.	0 04 1/2	0 04 1/2
" " "	0 04 1/2	0 04 1/2
" Patras, bbls.	0 04 1/2	0 05
" " "	0 04 1/2	0 05 1/2
" Vostizkas, cases.	0 05 1/2	0 07 1/2
Panareto, cases	0 08	0 08 1/2
Dates, Persian, boxes	0 04 1/2	0 05
Figs Eleme, 14 oz.	0 09	0 10
" " 10 lb.	0 09	0 11 1/2
" " 28 lb.	0 15	0 17
" taps	0 04	0 05
Prunes Bosnia, cases	0 04 1/2	0 07 1/2
" Anchor, cases	0 04 1/2	0 06 1/2
" Unicorn, "	0 04 1/2	0 06 1/2
" Sphinx, "	0 04 1/2	0 07 1/2
Raisins Valencia, off stalk.	0 03	0 03 1/2
" " Selected	0 05 1/2	0 06
" Layers	0 05 1/2	0 05 1/2
" Sultanas	0 05 1/2	0 08
" Cal. Loose Muscades 5 lb. boxes	0 05 1/2	0 07
" Malaga	2 25	2 25
" London Layers	2 25	2 25
" Imperial Cabinets	2 25	2 25
" Blue	0 75	0 75
" Dehesas, boxes	3 25	4 50
Lemons, Messinas	4 25	4 50
Oranges Valencia	1 75	2 25
" Messinas, half boxes	3 50	4 25
" " boxes	2 75	3 00
" Cal. Seedlings	4 00	4 50
" Cal. Navels		

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE

Manilla	0 09 1/2	0 10
Sisal	0 06 1/2	0 07

AXES
Per box

6 00 12 00

SHOT
Canadian, dis. 12 1/2 per cent.

HINGES
Heavy T and strap

WHITE LEAD - Pure Association guarantee, ground in oil

per lb.	0 15
25 lb. iron	0 04 1/2
No. 1	0 04
No. 2	0 03 1/2
No. 3	0 03 1/2

TURPENTINE
Selected packages, per gal.

0 48 0 49

LINSEED OIL
Raw, per gal

0 53 0 54

Boiled

0 56 0 57

GLUE
Common per lb

10 0 11

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	83 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 50
Clear Jelly Marmalade		1 90
Strawberry W. F. Jam		2 20
Raspberry " "		2 10
Apricot " "		1 90
Black Currant " "		1 50
Other Jams " "		1 55 1 80
Red Currant Jelly		3 00

(All the above in 1 lb. clear glass pots.)

FOOD.

Split Peas	per brl.	83 75
Pot Barley, per 49-lb. packet		3 75
Peat Barley, XXX		2 25

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " 1 lb. tins		2 25
" Groats, 1/2 lb. tins		1 25
" " 1 lb. tins		2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS - From Toronto

50 to 60 dy basis	2 90
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	80 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (30's), per box	1 50
"Acme" Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
"Parity" Licorice, 200 sticks	1 45
"Parity" Licorice, 100 sticks	0 72
Imitation Calabria, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net

\$12 00

MUSTARD.

KEEN'S.

Square Tins	per lb.	
D. S. F., 1 lb. tins	80 40	
" " 1/2 lb. tins	0 42	
" " 3/4 lb. tins	0 45	
Round Tins		
F. D., 1/2 lb. tins	0 25	
" " 1 lb. tins	0 27 1/2	
" " 4 lb. jars, per jar	0 75	
" " 1 lb.	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

COLMANS.

Square Tins	per lb.	
D. S. F., 1 lb. tins	80 40	
" " 1/2 lb. tins	0 42	
" " 3/4 lb. tins	0 45	
Round Tins		
F. D., 1/2 lb. tins	0 25	
" " 1 lb. tins	0 27 1/2	
" " 4 lb. jars, per jar	0 75	
" " 1 lb.	0 25	

RICE, ETC.

Rice	per lb.	per lb.
Aracan	0 03 1/2	0 03 1/2
Patna	0 03 1/2	0 04 1/2
Japan	0 05	0 05 1/2
Imperial Necta	0 03 1/2	0 05 1/2
Extra Burmah	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 04 1/2	0 05 1/2
Papayas	0 04 1/2	0 05 1/2
Goathead (finest imported)	0 06 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	82 00
Adams 16 size, per doz.	0 90
" " per gross	10 00
" " 25 " per doz.	1 75
" " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches

Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls. 175 lbs.	0 04 1/2
Keps, 100 lbs.	0 04 1/2
Lily White Gloss	
Keps, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	0 07
48 lbs.	0 07
Brantford Gloss	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch	
1 lb. fancy boxes, cases 28 lbs.	0 09

Culinary Starch

Challenge Prepared Corn	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches

No. 1 White or Blue, cartons	0 05 1/2
------------------------------	----------

Canada Laundry	0 04 1/2
Silver Gloss, 6 lb. draw-lid boxes	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1-lb. cartons	0 07 1/2
No. 1 White	0 04 1/2
Culinary Starch	
W. T. Benson & Co.'s Prepared Corn	0 07 1/2
Canada Pure Corn	0 06 1/2
Rice Starch	
Edwardsburg No. 1 White, 1-lb. cartons	0 07 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00 1/2

KINGSFORD'S OSWEGO STARCH



SILVER	40-lb. boxes, 1-lb. pkgs., new wrappers	0 08 1/2
GLOSS	6-lb. boxes, sliding covers (12 lb. boxes each crate)	0 09
PURE	36-lb. boxes, 12 3-lb. boxes	0 07 1/2
OSWEGO	40-lb. boxes, 1-lb. packages	0 08

For puddings, custards, etc.

ONTARIO 36-lb. to 45-lb. boxes, STARCH 6 bundles

STARCH IN Silver Gloss

BARRELS Pure

SUGAR.

Granulated	c. per lb.	
" No. 2	0 04 1/2	0 04 1/2
" German	0 04 1/2	4 30
Paris Lump bbls. and 100-lb. boxes	0 05 1/2	0 05 1/2
Extra Ground, bbls. 1 cing	0 06	0 06
Powdered, bbls.	0 05 1/2	0 05 1/2
Extra bright refined	0 05 1/2	0 05 1/2
Bright Yellow	0 03 1/2	0 03 1/2
Medium Yellow	0 03	0 03
Dark Yellow	0 03 1/2	0 03 1/2
Raw Demerara	0 03 1/2	0 03 1/2

SYRUPS AND MOLASSES.

Dark	per gallon.	bbls.	1/2 bbls.
" "		0 30	0 33
Bright		0 33	0 38
Very Bright		0 38	0 43
Redpath's Honey		0 50	
" " 2 gal. pails		1 35	
" " 3 gal. pails		1 60	

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRENCE'S SOAPS.

Wonderful, 100 bars	per box.	\$1 00
Supreme, 100 bars		3 70
Our Own Electric, 100 bars		2 00
Sunflower, 100 bars		2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box
Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 2 1/2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar	per box
2 6 1/2 oz. and 3 lb. bar, 60 lb.	\$3 30
13 1/4 lb. and 1 lb. bar, 60 lb.	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar	0 04 1/2
Genuine Electric, 72 bars, per box	2 50

TEAS.

	per lb.	per lb.
Congou		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson		
Half Chests, firsts	0 28	0 32
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold		
Bar, 8s	0 59	
Ingots, rough and ready, 8s	0 57	
Laurel, 3s	0 49	
Brier, 7s	0 47	
Index, 7s	0 44	
Honeysuckle, 8s	0 56	
Victoria, 12s	0 47	
Napoleon, 8s	0 50	
Brunette, 12s	0 44	
Prince of Wales, in caddies	0 48	
" " in 40 lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & B.		
3s	0 60	
Lily, 7s	0 47	
Diamond Solace, 12s	0 50	
Myrtle Cut Smoking 1 lb. tins	0 70	
1/4 lb. plug, 6 lb. boxes	0 70	
1/2 oz. plug, 5 lb. boxes	0 70	
MCALPIN TOBACCO CO.		
White Burley Chewing Duty paid		per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb. butts	0 61	
Beaver, 8 oz., R. & R. 2x12, 5c and 10c cuts, 12 lb. butts	0 61	
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18 lb. butts	0 61	
Jubilee, 7 1/2 to lb., chocolate, 15 lb. butts	0 58	

Prince George, 8s, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing	
Gold Shield, 16 oz., 7 to lb., 20-lb. butts	0 47
Black Chewing	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking	
Woodcock, 18 lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18 lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobacco, Smoking	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5 lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.		Per M.
Madre E. Hijo, Lord Lansdowne	\$60 00	
" " Panetelas	60 00	
" " Bouquet	60 00	
" " Perfectos	85 00	
" " Bouquet	85 00	
" " Reina Victoria	80 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" " Reina Victoria Especial	50 00	
" " Conchas de Regalia	50 00	
" " Bouquet	55 00	
" " Longfellow	50 00	
" " Longfellow	80 00	
" " Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
" " Queens	29 00	
Cigarettes All Tobacco		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu	
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco		
B. C. N. 1, 1-10, 5-lb. boxes	0 83	
Puritan, 1-10 5-lb. boxes	0 83	
Athlete, per lb.	1 15	
Plug Tobacco		
Old Chum, plug, 4s, Solace, 16 lbs.	0 68	
" " 8s, " 16	0 68	
" " 8s, R. & R. 13 1/2	0 68	
" " 7s, R. & R. 14 1/2	0 58	
" " 7s, Solace, 14 1/2	0 58	
" " 8s, R. & R. 16	0 58	
" " 8s, Solace, 15	0 58	
O. V. " plug 8s, Twist, 16	0 58	
O. V. " 3s, Solace, 17 1/2	0 58	
O. V. " 1s, " 17	0 55 1/2	
Derby " 12s, " 17 1/2	0 51	
Derby " 7s, " 17	0 51	
Athlete " 5s, Twist 9	0 74	

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	\$ 1 50
" " 3 " " " "	1 65
" " 2 " " " "	1 40
" " 3 " " " "	1 60
" " " painted " 2	1 55
Tubs, No. 0	8 50
" " 1	7 00
" " 2	6 00
" " 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

THE E. B. EDDY CO.		
Washboards, Planet		1 60
" " Waverly		1 50
" " XX		1 40
" " X		1 25
" " Electric Duplex		2 25
" " Special Globe		1 25
Mops and Handles, combined		1 25
Butter Tubs	1 60	3 60
Butter Bowls, crates assort d.		3 60
Matches		
Steamship (10 gross in case)		
Single case and under 5 cases		3 10
5 cases, freight allowed		3 10
Per Case.		
Matches - 5-Case Lots, Single Case.		
Parlor	81 70	\$1 70
Red Parlor	1 70	1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 45
Flamers	2 20	2 40

You Won't
Need Spectacles



To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLIE,

Brooklyn, N.Y.

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Oatmeal
Mills**

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatflour in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

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The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



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EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

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Victoria, B.C., Owners.

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Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

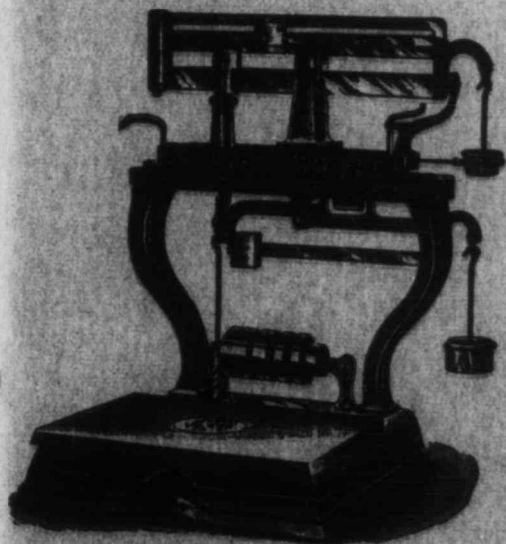
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• HIGH CLASS • • GREAT NOVELTY • • GOOD PROFIT •

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General Agents for
The Dayton Computing Scales.

Make a miscalculation when selling goods, and overcharge your customer?

Did you ever make a miscalculation and undercharge your customer?

In the first case you lost someone's confidence, and in the second you lost actual cash. Such errors are an impossibility where **THE DAYTON COMPUTING SCALE** is used.

Don't you think it might pay you to investigate?

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700-701 Garden City Block
Cor. Randolph and 5th. Ave.

... CHICAGO, ILL.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

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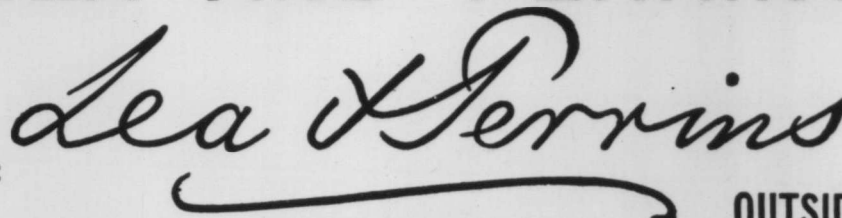
GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

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OUTSIDE WRAPPER

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RETAIL EVERYWHERE.

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AGENTS—J. M. Douglas & Co. and Urquhart & Co., Montreal

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

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PRESIDENT, TREASURER.
ESTABLISHED 1849.

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Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
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Manufacturers of Emery, Black Lead, Emery and
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Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

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HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

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