

THE CANADIAN GROCER

VOL. X

TORONTO AND MONTREAL, JANUARY 24, 1896.

No. 4

Manufacturers by Special Warrant
 To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
 Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 8




To Grocers

The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
 Firkins
 Half Barrels
 Barrels

FULLS and
 MEDIUMS

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, **Montreal**

THE CANADIAN GROCER

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN
Empress of India.



Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES
K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality

Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.



All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia:

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

The Best
The World Produces

Standard Goods THE Best to Handle



Pure Concentrated Cocoa.

Pure Chocolate.

Vanilla and de Sante Chocolate.

Caracas Chocolate.



Homeopathic Cocoa.

Diamond Chocolate.

Monogram Chocolate.

Gold Medal Sweet Chocolate.



MONTREAL and TORONTO

A. P. TIPPET & CO.

ST. JOHN, N.B.

F. H. TIPPET & CO.

The Value of Strength . . .



In Wrapping Paper is known and appreciated by every wholesale and retail grocer.

We have special brands for this use—

**MANILLA,
BROWN WRAPPING**
ETC., ETC.

noted for long and strong fibre—and made to stand more than ordinary wear and tear.

ITS SUPERIORITY WILL QUICKLY ASSERT ITSELF.
WRITE FOR SAMPLES AND PRICES.

THE **E. B. Eddy Co.** LTD.
HULL, CANADA

319 St. James Street, MONTREAL

38 Front Street West, TORONTO

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria.

These Letters speak
... the virtues of **"GRAND MOGUL"**

DELICIOUS FLAVOUR
GRAND MOGUL
TEA.
A LUXURY ALL MAY ENJOY
30, 40, 50, 60 ¢
IN PKGS.

A resident on Palmerston Avenue, Toronto, writes us as follows:

Jan'y 8, '96.
T. B. Escott & Co.
Sirs,—Enclosed please find twenty-five cents and postage, for which kindly send me at once ½-lb. Grand Mogul Tea. I am unable to get it here.
Yours respectfully,
Wm. _____

◆◆◆
A resident on Arthur Street writes:

T. B. Escott & Co.,
London.
Gentlemen,—I tried several stores in the vain hope of obtaining Grand Mogul Tea, I therefore apply to you and will thank you to mail me ½-lb. I enclose 25 cents and postage.
Yours etc.,
George _____

P. S.—To all enquirers we beg to say that we shall introduce Grand Mogul Tea to all the Toronto trade very shortly.

The above are samples of letters we are receiving daily from the Queen City of Ontario.

T. B. ESCOTT & CO.
Sole Agents for Canada and the United States.

Demanded

By Consumers because it has no equal.

Sold

By Retailers because no trouble to sell.

Bought

By every Jobber because his trade requires it.



It has no equal.
Packed in White
Opal Jars, 4 sizes.

Prepared and Guaranteed by

A. F. MacLaren & Co.
51 COLBORNE ST. - TORONTO.

Chyloongs

.. '95 Crop ..

Preserved Ginger



Just received a consignment direct from Hong Kong, Ex "Empress of India" and C. P. R. Cases—Whole Pots, Half Pots, Quarter Pots. Also Dry Stem Ginger in ½ and 1-lb. Tins. Send for quotations.

ROSE & LAFLAMME

— Montreal

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Open Pan Salt

This is superior to any modern method of manufacture. It has stood the test of years, and to-day stands at the head.

**WE DO NOT NEED TO SAY
OUR SALT IS
PURE AND SALTY**

Thousands of cheese and butter-makers know what our Salt can do. They have TRIED it, and many are using a MEDIUM GRAIN, Open Pan Salt in preference to any other. All first-class grocers and dairy supply stores keep our Salt. Samples and quotations forwarded on application.

**The Canada
Salt Association**

CLINTON, ONTARIO

BROOMS . . .

BROOMS

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO.

MONTREAL.

A GOOD THING



To suit every taste.

4 GRADES MANUFACTURED

- No. 1. Pure Mocha and Java
- " 2. Pure Java
- " 3. Pure Jamaica
- " 4. Pure West Indian Coffees with a small proportion of chicory.

**BUY IN SMALL LOTS
AND OFTEN**



Where Good Tea

Is appreciated, a Reputation has been established for our

Standard Blacks ..

The 400 Select
Dalu Kola Congou

Imperial Congou
Russian Congou

IN THESE DAYS of Keen Business Rivalry, when the market is flooded with brands of tea of all descriptions, (some of them shelf-warmers) we feel gratified that our honest endeavors to supply the Trade with a Pure, Rich, Full-Flavored Tea at a fair price, have been rewarded by an unprecedented demand for the above sterling lines.

WE WANT YOU to prove their excellence for yourselves. We are at all times glad to send samples and quotations.

LASTLY. Your profit is a goodly one.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.



LOW

If you delay, our goods may not grace your establishment, but if you want to be **convinced** of their sterling value, just order a single case from your jobber. We do this so you may make some money in '96 in your Canned Goods.

W. BOULTER & SONS,

Picton
Toronto
Demorestville



Condensed Mince Meat

Guaranteed
First-class.

PURE
WHOLESOME
DELICIOUS

For sale by all wholesalers, and put up by

J. H. WETHEY, - - St. Catharines

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

TORONTO AND MONTREAL, JANUARY 24, 1896

(\$2.00 per Year) No. 4

DROPS FROM THE EDITOR'S PEN.

Success is the successor of solid successive effort.

"T" stands for the tactician that sells with tact tea.

Men who can't work can grunt all day doing nothing.

Poor policy is it to lie about soap, because there is lie in soap.

He who cannot keep a stiff upper lip cannot keep his reputation.

Man maketh the advertisement and the advertisement the business.

An indolent clerk, like a neglected tree, is not likely to bear much fruit.

Send for the "ad" doctor for a tonic if your business exhibits lethargy.

Young men launching out into life should be as ambitious to do Right as to be Great.

If it were not for the days of grace, some men there are that would now have been in disgrace.

Dead men and men dead to business have both one thing in common: they are unattractive.

Genius, like a beautiful piece of machinery, has not much utility until motive power is put into it.

All other things being equal, the slower a merchant is to give credit the faster does he become affluent.

Grocers and provision dealers to the number of 988 bit the dust, financially speaking, in the United Kingdom last year.

Binding themselves together in cords of unity are the members of the Retail Grocers' Association of Toronto while they are

enjoying the after-business social hour which they inaugurated at the last meeting.

A counterfeit of a man is he who knowingly sells a counterfeit for the real article.

The dead business man can console himself with the thought that he will not be bothered by too many customers.

Business may not be a key with which to open the pearly gates; but it is a bar to the gates that lead to the nether world.

The word "advertisement" is synonymous with "influence." And, like it, is one of the greatest forces in the world to-day.

When it is announced that Parliament has settled down to business it means ordinarily that the House has settled down to politics.

A bird in the hand is worth two in the bush, but there is no reason why one should not go into the bush in search of the other two.

The impression of an advertisement is not only made upon a piece of paper, but upon all into whose hands that piece of paper falls.

The six bolters that returned came back, not like dogs to guard the country's interests, but, like cats, for the meat there was in office.

He who steps on a banana is likely to slip down, and he who buys bananas from pedlars on frosty days is likely to get "slipped up."

A fair mede of competition maketh a business man, but a superfluity unmaketh him, and brings him into sore financial straits.

Many of the evils that confront us as a country would soon be prostrate behind us were we to strike a few vigorous blows and walk on.

'Tis men of individuality and fools that attract the most attention in the world. But

born with common sense it depends upon a man's own energy what he shall be. There are more men bred than born fools.

"What are profits?" asks a centemporary. Ah, that's the rub. But go thou not to the "cutter" forsooth for an answer to the question.

One thing to be regretted is that in the recent Cabinet shuffle at Ottawa a business man was not shuffled into the Controllorship of Customs.

It is by reading, marking, learning and inwardly digesting everything appertaining thereto that the details of a business are mastered.

The traveler has more ups and downs than most men, but he is always jolly. His "ups" are over hills and his "downs" across valleys.

Emperor William declares he will no visit England again. 'Tis too bad. The Prince of Wales will have one playmate less in his mother's back yard.

People inside the counter who do not recognize the rights of those outside the counter will ultimately be left behind the counter without anyone to recognize them.

It is because they scorned to perform the small duties, that many a man is to-day doing the little things, while others who began life doing the chores are now their employers.

Although business men's associations are formed primarily with the object of remedying trade evils, small indeed is the progress made if the social side is overshadowed altogether by the practical.

While friction between employes or between employes and employer will not warm the store these wintry days, it will if continued make the place too hot for all the dissentients to remain therein.

THE RIGHT KIND OF A SENATOR.

THE Dominion Government sometimes makes a judicious appointment, and the Senate sometimes receives an addition that cannot be dubbed an old fogey or that is lacking in business qualifications. We must all acknowledge this, whatever may be our attitude toward either the Government or the Senate.

THE CANADIAN GROCER is inspired to these remarks by the appointment of Mr. J. O. Villeneuve to the Senate.

The appointment is one of the most judicious that has been made in a decade at least, for Senator Villeneuve possesses the rare qualification of being both a practical and successful business man and a politician. Would that we had more such men, not only in the Senate, but in Parliament and in the Cabinet. Had we, farther advanced would Canada be to-day, and spared would the country have been the disgraceful circumstances and scenes which have been enacted the past few weeks in the Cabinet and in the House.

Politician and all as Mr. Villeneuve may be, he is above all a business man. He is head of the firm of J. O. Villeneuve & Co., wholesale grocers, wine and spirit merchants, and started into business away back in 1862 at 1260 St. Lawrence street, Montreal, at which place the firm is still to be found.

Harp as pessimists may regarding the difficulty of doing a strictly honest business, the world has a warm spot in its affections for the honest man, the man of backbone and principle. Mr. Villeneuve is of this kind, and the fact that he is one of the most popular men in the Province of Quebec, as well as the recipient of many public honors, demonstrates that he has not gone unrewarded, whilst of the coin of the realm he is said to have accumulated several hundred thousand dollars. Senator Villeneuve is a man whom the youths of Canada may do well to emulate.

His public life has been as successful as his business life. In 1886 he was elected to represent Hochelaga in the Quebec Legislature, and he is still its honored representative. For seventeen years he was councillor and Mayor of St. Jean Baptiste village.

When that village became part of Montreal he became one of the aldermen of the commercial metropolis. He is still a member of the City Council, and in 1894 was elected to fill the Mayor's chair. "He is one of the best men that has sat at the Montreal Council Board," remarked a gentleman to THE CANADIAN GROCER.

Besides looking after his business and performing the duties appertaining to the municipality and the state, Mr. Villeneuve manages to find time to lend his assistance to other institutions: He is a director of the Dominion Cotton Mills and the Banque



SENATOR VILLENEUVE

Nationale, and a member of the Harbor Commission and the Board of Trade.

The country is to be congratulated even more than Mr. Villeneuve on his elevation to the Senate. He is the class of man the Senate needs badly. The Government is to be commended for the wisdom of its choice. We urge it to go and do likewise in regard to the other vacancies, and the Senate will then soon become as noted for its efficiency as it now is for its inefficiency.

THE CANADIAN GROCER has long advocated the appointment of business men to the Senate, and we are in a congratulatory mood over the selection of Mr. Villeneuve.

LINE BETWEEN CASH AND CREDIT.

"The country merchant now finds it necessary for him to draw a sharp line between cash and credit on the boot question," says a writer in The Shoe and Leather Facts. "I do not say it is policy to sell boots on a cash basis exclusively. I say it is an absolute necessity. Even if you sell your other goods on credit you must make it an imperative rule that boots and shoes shall not go out of the store in that way. Even if they are paid for after a time you cannot afford to wait. The amount involved is, in the aggregate, entirely too much, and money is worth 6 per cent. any day, and much more when it comes to calculating the discount on a bill. A merchant with a pressing need of ready cash to settle 'a little bill,' and whose resources are represented by the balances, good, bad or indifferent, on his books, is in about as enviable a position as a courtier afflicted with a white elephant on which he is not able to realize. It requires the management of a veritable 'Napoleon of finance' to make money when handicapped in this manner, and so men who are conscious of being possessed of less extensive capabilities should, or rather must, try to invent some way to escape the affliction, especially since the best way for us is also the simplest, the simple 'No.'"

SALMON.

The ship Silverhow, from Seattle, with 15,847 cases of salmon and 3,619 centals of wheat, has arrived to complete her cargo at Victoria with salmon and oil for Liverpool. The Ardmore loading on the Fraser will complete her cargo shortly,

and then the pack of B. C. for last season will be out of first hands.

Calculations place the total pack of the Pacific coast canneries for the past year at 2,321,611 cases, which is some 437,400 cases greater than the pack of 1894. The British Columbia pack, 600,978 cases, is the largest ever put up. In 1894 the pack was 494,371 cases, and in 1893, 590,229 cases.

According to the U. S. Customs returns the value of sockeye salmon taken in Washington waters, principally at Port Roberts, and sold to B. C. cannerymen, was \$27,575.—B. C. Commercial Journal.

YOU CAN DEPEND UPON THEM

L. P. & Co. Coffees .
Diamond Crystal Salt



L. P. & Co. Spices .
Roberts' Jellies

LUCAS, STEELE & BRISTOL, AGENTS Hamilton

Two Extremes

RAM
LAL'S
PURE
INDIAN
TEA

The tea jobbers who are crowding the advertising mediums to attract public attention from brands that are considered as staple as gold have very successfully imitated the external appearance of one of the choicest beverages to be found on the tables of the poor and rich alike, namely, Ram Lal's Pure Indian Package Tea ; but they are just as unsuccessful in imitating the quality of the goods as they have been successful in imitating the label.

Never Fails to Please.

JAMES TURNER & CO. Wholesale Agents Hamilton

TEAS

We will offer during January exceptional values to clear out short lines. See our samples before buying.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

CALIFORNIA FRUITS

RUBY PRUNES
FRENCH PRUNES
SILVER PRUNES
EGG PLUMS

PEACHES—Fancy, Ex. Choice, Choice, 25-lb. boxes.
APRICOTS—Fancy, Ex. Choice, Choice, 25-lb. boxes.
PEARS—In 40-lb. boxes.
PEACHES and APRICOTS—In 80-lb. bags.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

TRADE CHAT.

MR. ED. WINNET, of Petrolia, struck a thirty-barrel oil well in the rear of his boiler shop the other day.

H. A. Rutherford, of Bolton, Ont., will open up a butcher shop in Fisher & Co.'s storehouse.

The Otonabee mills and the Peterboro mills have been acquired by a new company called the Consolidated Milling Company.

The large general store and stock of H. Roberts & Co., Strathclair, Ont., were totally destroyed by fire the other night. The insurance is \$2,500, and the loss much more.

The council of the Board of Trade, Winnipeg, have perfected arrangements for the annual banquet, which takes place at the Manitoba Hotel on February 4.

John Leitch, of Glencoe, last week bought the October make of cheese from the Galabank, Vyner, Uttoxeter and Forest factories, over 400 boxes, for 8½c. per lb.

Says the St. John Sun: W. C. Archibald, of Wolfville, returned yesterday from Montreal, where he placed a few hundred cases of canned fruits, put up in the land of Evangeline.

Batchelor's Maple Grove cheese factory has changed hands, having been purchased by Mr. S. P. Brown, an experienced dairyman from Ontario County. The price is reported to be \$2,000.

S. Allen has decided to rebuild at Norwich his vinegar works which were recently burned down. The village council have exempted him from taxation for ten years and the Norwich people are exceedingly jubilant that their efforts to retain this important industry have proved successful.

The confectionery store recently occupied by G. E. Elstone, Ingersoll, Ont., who went away from town unceremoniously, leaving behind many creditors, and which is now in possession of the bailiff, was burglarized some time during Thursday night and some seventy-five cigars and six briar root pipes appropriated.

The Halifax Chronicle correspondent at Amherst has been informed that Messrs.

Black & Page, of that town, have lately made two large shipments of hay from St. John to Liverpool, England, and that they have also contracted for a quantity for each fortnight during the next four months. This firm has already made several shipments from Halifax this season.

The Charlottetown Examiner says that during the past week 4,970 pounds of butter were churned at the Central Creamery in Charlottetown, valued at about \$1,000. On Monday morning 15,000 pounds of butter were shipped on the Stanley for the Liverpool markets. It was expected that another shipment of 2,000 pounds would be made on Wednesday.

The aggregate landings of tea at the port of London during last month were no less than 26,291,800 lbs., in comparison with 23,262,600 lbs. in December, 1894; and although the clearances in the same interval of time were heavier by over 1,000,000 lbs.—extending to 18,782,100 lbs., in place of 17,749,400 lbs. in the year just named—the general stock was considerably augmented, presenting on the 31st ult. a surplus of 2,324,150 lbs.

The Hamilton Iron and Steel Co. have had their furnaces going since the 31st December drying the brick work, etc., and expect to make their first cast this week. They have an immense quantity of material on hand, and are receiving about fifty carloads a day. The anxious time will be to see the quality of their product. The plant is strictly up to date, and nothing more complete can be found on the Continent.

At the first annual session of the Ontario Beekeepers' Association on Wednesday last the president referred to the fact that the sale of Canadian honey was increasing in Europe, and he hoped that in 1896 the crop sent there would be largely increased. He found that the Canadian honey gave satisfaction to their British friends, and he urged upon the members that they should put up and sell only first-class goods. The pure honey legislation should be pushed as much as possible. That alone would give them a position as honey producers second to none

in the world. The goods would have the guarantee of the stamp of the Government of Canada as regards purity, and that would go a long way with British consumers.

The Toronto, Hamilton and Buffalo Railway are running trains regularly now on the Welland branch. The rolling stock is exceptionally fine, and their engines superior to anything that has been seen in Ontario heretofore. The retaining walls of the tunnel are completed, and the arch is expected to be finished by the end of this month, when nothing remains to be done but filling in over the arch and beautifying the street. With the exception of two or three blocks, no damage whatever has been done to the residential or business portion of the city.

The itinerant dealer is of no earthly use to a town. He gives nothing to churches or public expenses. He has nothing in common with our people. He can swindle you, and often he does. He can cheat with impunity. The home merchant has a reputation to sustain. He bears his share of the expenses of the town. When a subscription is passed he is the first to be approached. He builds a house and makes other permanent improvements that enhance the value of our property. He helps pay for the churches in which we worship and the schools to which we send our children. He cannot afford to misrepresent his goods or swindle his customers. Self-interest alone prevents this. It is not difficult to decide which of the two classes of dealers should receive the patronage of the people.—Pictou, N.S., Advocate.

NOT TO LEAVE AYLNER.

By an article in The Journal of Saturday, under the caption of "Want to go to Hamilton," several people of Aylmer thought it the intention of Messrs. Marshall & Nairn to remove their canning factory to Hamilton. Such, however, is not the case. The Finance Committee of the city of Hamilton was asked by Mr. D. Marshall to exempt from taxation a new factory that he had bought and which is to be run at its full capacity this year in tomatoes and fruits. The matter was left over for the new Finance Committee to settle. However settled, it will not affect the parent factory in Aylmer.—Aylmer Sun.

TABLE JELLIES

EBENR. ROBERTS'
Unequalled for Purity and Flavor

ALL FLAVORS
Quarts, Pints and Half-Pints

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**



Aiming High

Is usually a good way to aim, but aiming to hit the mark is better. We are constantly studying to hit the popular idea of **QUALITY, ASSORTMENT** and **PRICE**, and it is this thoughtful care that makes our

Buckwheat Flour

SCORE A HIT EVERY TIME

THE TILLSON COMPANY, Ltd. Tilsonburg, Ont.

We could write a book

about Salmon and Salmon Packing, but if we did you might not have time to read it. Our knowledge takes form in our goods. The best evidence of our ability to pack a first-class article is the article itself—**Flag-Ship Salmon.** Have you got it?

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

HINTS TO BUYERS

SMITH & KEIGHLEY are in receipt of a shipment of Sultana raisins in various qualities.

The Eby, Blain Co., Ltd., report large sales of Bendsorp's cocoa.

H. P. Eckardt & Co. are in receipt of a shipment of California navel oranges.

James Turner & Co. are offering cheap California dried fruits, especially in sack peaches.

H. P. Eckardt & Co. have the following lake fish, fall catch: Whitefish, trout and herring.

Assorted jams and marmalade, in 7-lb. pails, are offered at a cut figure by Lucas, Steele & Bristol.

H. P. Eckardt & Co. have the following brands of Atlas prunes in cases: "A," "B," "D," new goods.

The Nova Scotia turkey offering by Lucas, Steele & Bristol is meeting with ready sale. Quality is unsurpassed.

A nice assortment of Valencia raisins is being shewn by W. H. Gillard & Co., and offered at below market prices.

John Sloan & Co., of Toronto, are in receipt of a shipment of West Indian arrow-root and Albert sardines in ½'s.

The Snow Drift Co. are closing out a lot of 2½ and 5 lb. packages of their self-rising

buckwheat flour. This is to finish up their stock in that line for the year. "If you want any, drop a card, or see the men about it when they call," advise the firm.

W. H. Gillard & Co. are shewing exceptional value in Rio coffees. Intending purchasers should drop them a line.

Another shipment of shredded codfish, put up by J. W. Beardsley's Sons, New York, arrived this week for the Eby, Blain Co., Ltd.

May pickings Japan teas are scarce. James Turner & Co.'s travelers are showing an elegant invoice, grading from fine to choicest.

"Ram Lal's" tea keeps moving along," advise James Turner & Co. "Majority of good grocers handle same. They say it is never dead stock."

This week some choice values in Gun-powders are being shown by Lucas, Steele & Bristol. A Garden Flower Oolong is also among their samples.

The Eby, Blain Co., Ltd., are in receipt of a large shipment of their "Orient" brand of pure Indian and Ceylon tea, their trade for which is increasing steadily.

"Harvest Brand" California prunes are being stocked by Warren Bros. & Boomer. They are put up in 25-lb. boxes, and in quality and appearance are much similar to the Imperial French plums that formerly

came to this country in bottles. The fruit is handsome and delicious.

"We have," say Lucas, Steele & Bristol, "a fine assortment of California raisins, plums, apricots and peaches. We never offered them so cheap."

The "Mecca" brand of coffee is getting a solid hold on those that handle same. "When once a pound is taken buyer is back for another," write James Turner & Co., of Hamilton.

W. H. Gillard & Co. have a large stock of Imperial plums in 25-lb. boxes, which they state shew splendid value, and they direct the attention of the trade to their advertisement on another page.

LITIGATION OVER "BIRD BREAD."

In the Single Court at Toronto, before Judge Meredith, a decision has been given in the case of Cottam (London) vs. Nicholson & Brock (Toronto). Motion for interim injunction turned by consent into motion for judgment, and judgment granted in terms minutes as follows: Defendants not to use the words "Bird Bread" in their business. Defendants admit the validity of plaintiff's patent, and consent to cancellation of defendant Brock's patent; defendants to be at liberty to use 1,500 copies of the label complained of, at present on their packages, leaving out the words "Bird Bread"—balance of defendants' labels to be destroyed.

Do you wish

THE
**Best
Gelatine**

In the world
To-day . . . ?



THEN BUY

Knox's
SPARKLING CALVES FOOT
Gelatine

IT IS THE PUREST MADE
MAKES 2 QUARTS JELLY

It is the only Gelatine used and endorsed by the
LEADING TEACHERS of COOKERY in the United
States.
Received the only MEDAL at the WORLD'S FAIR
for its

Strength, Purity and Good Flavor.

The New Granulated Package dissolves in two minutes; other brands take one hour.

WE GUARANTEE EVERY PACKAGE
SEND US A TRIAL ORDER

HAVE YOU TRIED

Knox's
**Crystallized
Fruit
Gelatine** ?

It is in **dry powder** form, already
flavored, simply needs dissolving in
boiling water and set aside to **cool**.

MAKES ONE QUART DELICIOUS JELLY

It is packed 3 dozen assorted
flavors in a case.

LET US SEND YOU A
SAMPLE ORDER

It is a good PROFIT MAKER.

We sell all the KNOX GELATINES,
for they are THE BEST.

YOU SHOULD TRY

Knox's
**Acidulated
Gelatine**

Is in **Powder** form. Requires
no lemons or other fruit.

♦ ♦

ONLY ONE TEASPOONFUL

of any extract you may desire,
sugar, and water, makes
two quarts Jelly.

♦ ♦

**The package for the
busy housekeeper**

Ask your Wholesale Grocer
for Knox Gelatines; if he
will not get them for you,
write us and we will see
that your order is filled.

A. E. RICHARDS & CO. Agents for Canada
CALEDONIA, ONT.

ADD to your POPULARITY and PROSPERITY by handling only STRAIGHT GOODS
IN THE FRONT RANK ARE



CARR & CO.'S English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of
Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturer-
ers to H. M. the Queen by special
warrant, dated May 8th, 1841.

CARR & CO. Ltd.

CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St.
MONTREAL

Rowntree's Elect Cocoa A combination of Purity, Strength
and Flavor.

Craven's English Confectionery Fruit Drops, Cachous, Lozenges, for
fine Drug and Confectionery Trade.

McKay's Kola-Cafe A delicious blending of Kola, Coffee
and Chicory.

Union Produce Co.

BRANDS :
NEUFCHATEL BEAVER
ROYAL ARMS MANITOBA
FANCOY CREAM

FINE CREAM CHEESE



CROWN BRAND EXTRACTS

Strength and Quality considered are the cheapest.

ROBERT GREIG & CO.

456 St. Paul Street

... MONTREAL



Manufacturers and Sole
Agents for Canada.

FULL RANGE

FANCY GROCERIES

TABLE RAISINS

London Layers	Imperial Clusters
Fancy Clusters	London Layers <small>2 1/2 " Cartoons.</small>
Dehesa Clusters	Loose Muscatels

All varieties California Evaporated Fruits
 Franco American Plum Pudding, pound tins
 Glace Lemon, Orange and Citron Peels
 Batger's Nonpareil and Compote Jellies
 New Nuts, Tarragona S. S. Almonds
 Valencia Shelled Almonds, Barcelona and
 Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg



WHO URGES YOU TO SELL

Snow Drift Baking Powder ?

The public. By giving you always an article that is exactly as represented we have made all your customers want only our goods.

The Snow Drift Co. - Brantford.

Effectual Sweepings

Are only to be made by using

The DAISY THISTLE ROSE BROOMS

The best value, retailing at 20, 25 and 30 cents.

Lots of 5 dozen assorted freight allowed.

H. A. NELSON & SONS - Toronto and Montreal

TH
 J. B.
 The
 T
 TORO
 MONI
 EURC
 John
 CI
 M
 for th
 of las
 It
 plant
 were
 peare
 plant
 wont,
 be re-
 of th
 a re:
 ultim
 drou
 out w
 quali
 large
 antic
 it wa
 being
 the li
 facto
 fruits.
 As it
 pack
 from
 Re
 awar
 but a
 favor
 the si
 a goc
 duce
 some
 Th
 by th
 W. C
 Tom
 Coin
 Peas
 Th
 repor



J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS and TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

CANADIAN VEGETABLE PACK.

MORE than usual interest was wrapped around the pack of vegetables in Canada last year. The chief reason for this was the peculiar weather conditions of last spring.

It will be remembered that the tomato plants that were put out early in the spring were destroyed by the heavy frosts which appeared shortly afterwards. Fortunately, the plants had been put out earlier than was wont, and the damage was partially repaired by re-planting. But, of course, the maturing of the crop was deterred materially. As a result, speculation was rife as to its ultimate outcome; and in spite of the drouth of the early summer the crop turned out well, and rather better in quantity and quality than usual. This being the fact, a large pack was anticipated. Although this anticipation was to some extent realized, yet it was not to the full, for the tomato crop, being late in maturing, packers, towards the latter end of the season, required their factories for putting up other vegetables and fruits which were demanding their attention. As it was, however, they put up a larger pack than the year before, as will be seen from the subjoined table.

Regarding peas, everyone in the trade is aware that the drouth prevented anything but a small pack of these. The weather was favorable to corn—during the latter part of the season, at any rate—and the result was a good pack, although from the figures adduced it does not appear to be as large as some thought it would be.

The following table has been furnished us by the secretary of the Packers' Association, W. C. Breckenridge:

	1895.	1894.	1893.
Tomatoes, cases	110,000	106,944	110,496
" gallons	...	833	903
Corn, cases	99,000	106,427	81,524
Peas, "	27,000	34,514	61,300

The figures for 1895 were collated from the reports submitted by ten packers at the meet-

ing of the association held last month, and are estimated to represent two-thirds of the total pack of the different lines.

The pack of gallon apples by the same ten packers aggregated 444,000, or 73,000 cases. We have not the figures for 1894, but in 1893 they were 25,642 cases. The largeness of the pack has been considerably discounted by the fact that a large quantity has been exported to Great Britain.

AN ABSURD STAND.

THE floor of "Exchange Hall," in the Montreal Board of Trade, was the scene of many wordy battles last week.

The matter in dispute was the address which Sir Charles Tupper was to deliver to the members. Those with Liberal leanings spoke strongly against a Minister of the Crown speaking at all to the Board, and seemed to fear that Sir Charles would take advantage of the opportunity to make a political address. The others held that if information of commercial value could be obtained from anyone, no matter whether he was a leader of a political party or not, the members of the Board should be permitted to receive it. They held that it would be treating a distinguished gentleman, whom their Executive had invited to address the Board, with scant courtesy if they imputed to him without cause a desire to make political capital out of a matter which was entirely removed from the domain of politics.

The Board is to be congratulated that it did not allow the narrow views of some of the members to sway it in the wrong direction. The late High Commissioner occupied a position that gave him exceptional facilities for acquiring information on that important subject, inter-imperial trade, and it was unwise to argue that because he had lately been taken into the Cabinet he should be prevented from imparting anything that he had learned regarding it to members of the Board of Trade of the chief city and commercial centre of the country.

CONSUMERS WANT CREAMERY BUTTER.

THE introduction of winter creameries for the production of butter, and the steady growth of the creamery method of butter manufacture has had one visible and important result. This at least is the case so far as the Montreal butter market is concerned, and no doubt it applies elsewhere with the same force.

It is not quite two years ago when to get a choice, tasty, palatable table butter during the fall and winter was an impossibility in Montreal, unless a very high price was paid. Indeed, as the season progressed the stock of butter got stronger and stronger, until it

was absolutely too strong for anything except a diseased axle or something of a similar nature.

Nowadays matters are entirely different, the best evidence of the fact this fall being the positive scarcity of western dairy rolls.

These goods in former years were a great factor of supplies during the winter, as was also Townships.

Receipts of both of these have been so light since the summer as to be inappreciable, and creamery butter has entirely taken their place. In fact, it seems to be only a question of time when it will entirely oust dairy butter from central and western Canada.

The only demand for dairy stock now comes from some of the lumbering regions and the fishing sections down on the coast.

Consumers in big cities like Montreal and Toronto have been educated to want creamery, and they will have no other. Butter makers recognize this fact, for the Montreal market has been supplied with fresh, or at least comparatively fresh, butter throughout the entire fall without cessation.

FIG-GROWING IN ONTARIO.

IN the Fall Trade Number of THE CANADIAN GROCER, as our readers well know, there appeared an editorial on the culture of figs in Canada. The successful efforts of Mr. Henry Pafford, of Niagara-on-the-Lake, Ont., to raise and ripen the luscious fruit were noted in detail, and the possibility of the semi-tropical article being grown and handled in this country as a commercial commodity was commented upon.

Since the publication of this contribution, Mr. Pafford has received letters from all quarters of Canada asking for further information upon the subject. Mr. Pafford has, as far as his time allowed, replied to the inquiries thus put to him, and we would not be surprised to see the culture of the fig attempted with considerable success in those districts which are known as "peach belts," and even in localities which have not so salubrious climatic conditions.

Mr. Pafford himself is fully satisfied of the practicability of successfully cultivating figs, in the Niagara peninsula at any rate. None of the trees in his garden have failed to bear abundant fruit every season since they were four years old; they are wonderfully prolific, bearing two or three bushels of fruit every summer. Moreover, the figs come to maturity in relays, as it were, so that the branches are burdened with ripe fruit continuously from July to October.

So far Mr. Pafford's attention to fig-growing has only been a hobby with him, and he has not made any effort to ascertain what could be done with the fruit on the Canadian market. He does not seem to entertain very

serious doubts, however, as to the possibility of Canadian-grown figs becoming a remunerative article of commerce.

He likens them to tomatoes, which a few years ago, though even then grown in abundance in this country, were, because considered unfit for human food, not offered in our markets at all. A like change, he thinks, may come over public opinion as regards figs; when once the people know they can be grown here, figs may be widely cultivated and distributed about our markets throughout the length and breadth of the land.

If this ever comes to pass, to Mr. Pafford will be due all thanks, for he is the pioneer, he the savant, who, assisted by nature, has discovered what Canada could do in this line.

ADOPTING THE CASH SYSTEM.

G. R. ASHWELL & SONS, general merchants, Chilliwack, B.C., write as follows:

"Since writing you some time ago things have taken a decided turn for the worse. Collections are getting tighter all the time. Prices in the way of farm produce never seem to get to the bottom, and the farmers (like a drowning man hanging to a straw) are holding on for better prices. However, we have fully made up our minds to launch our boat on the cold, icy waters of a cash business. We have done a credit business for over a quarter of a century, but, to tell you the honest fact, there is no money in it, neither for us nor our customers. Whilst we may make less profits, our good customers (which we could do better by giving them credit, but they do not make up for the bad ones) will not have to pay for the dead beats." The same firm also furnishes THE CANADIAN GROCER with the following prices of farm produce ruling at Chilliwack:

Hogs, live, on foot, fat, per lb.	\$ 4 3/4
Dressed hogs, per lb.	5 3/4
Hay, baled, per ton	6 00
Oats, sacked, per ton	15 00
Peas, " " "	\$16 00 to 20 00
Barley, " " "	15 00
Wheat, " " "	20 00 to 22 00
Potatoes, " " "	5 00 to 6 00
Eggs, per dozen	25
Fat cattle, per lb.	2 1/2 to 2 3/4

ANOTHER ADVANCE IN SUGAR.

"You will see refined granulated sugar at 5c. per lb. before long," said a Montreal sugar broker to THE CANADIAN GROCER this week.

Whether this prediction will be verified or not is difficult to say, but one thing is certain: the tone of the sugar market at the chief Canadian producing centre is firm.

As grocers know, Montreal refiners put up their prices a fortnight ago in consequence of firmness in New York. Since that time the latter market has exhibited irregularity and decline in the price of refined

sugar. The developments did not influence Montreal refiners a particle. They knew that it was due to the manipulations of the trust with a view of affecting the price of the raw article, and have manifested a firm tone all along. This culminated on Monday last in an advance at the refineries of 1/8c. per pound all round: granulated, 250 barrel lots and over, 4 1/2c.; 100-barrel lots, 4 9-16c., and smaller quantities, 4 3/8c., and yellows, 3 3/8 to 4 1/8c., as to grade at the factory.

It may be noted in this connection that stocks in refiners' hands are light. This is especially true in regard to yellows, one refinery being about cleaned out of these at the close of the previous week. The same establishment is not in operation, and won't be for two or three weeks yet, owing to some alterations being in progress.

TO GRADE FINEST CHEESE.

The Montreal Butter and Cheese Association at its meeting held last week considered a very important report. The report was in support of the adoption of a standard and uniform basis for grading finest cheese.

The details are altogether too technical in their nature for reproduction here, but every reader of this paper interested in, or acquainted with, the cheese trade will commend the idea.

The frequent difficulties that arise owing to conflicting opinions as to what is "finest cheese" are notorious.

If any method can be devised for obviating them and the injurious effects they entail in the shape of bad feelings, etc., every honest dealer in the trade will metaphorically pat himself on the back.

The Montreal association have instructed their secretary to communicate the details of the report to the dairy commissioner and the secretaries of the different country cheese boards.

THE CANADIAN GROCER sincerely trusts that the latter will give the project their hearty co-operation.

THE MATTER OF INVOICES.

Complaints have reached THE CANADIAN GROCER from time to time that certain wholesale merchants do not send customers invoices same day as goods are forwarded; in fact, that goods are in some instances in stock nearly a week before invoices are received. As a result they are not in a position to satisfactorily check goods on arrival.

We have found on enquiry that many wholesalers have a stringent rule to the effect that invoices must, in every case, be mailed same day as goods are shipped. This being the case, it is fair to assume that the trouble rests with the clerk having charge of the invoice work.

A letter to the firm who is negligent in this matter should have the desired effect.

If the trouble continues a change of account is the only alternative in order to be relieved of trouble and worry which must be the inevitable result of continued omissions of this kind.

Wholesalers who are so negligent in an important matter such as this certainly cannot have their business managed in an "up-to-date" style.

AFTER THE DEPARTMENT STORES.

The departmental store is still being agitated against in Montreal.

The latest organization to take up the battle against them is "The Retail Dry Goods Merchants' Society."

At a meeting held last week, that body discussed the advisability of asking the Corporation to impose a tax on each variety of goods carried in the department stores. It was the general opinion that some measure should be adopted to break up the existing monopoly which they declared several large establishments now possessed. It was considered a great injustice to the smaller retail stores. It was stated that in the larger cities of the United States, such as Chicago and New York, a special tax was levied on these department stores.

It was decided to appoint a committee to consider the matter and make a report. The following gentlemen were named: Dry goods, Mr. C. P. Chagnon; grocers, Mr. Ovide Corbeil; boots and shoes, T. L. O'Brien; proprietors, Messrs. Patrick Wright, Ald. J. R. Savignac, L. E. Beauchamp, Arthur Gagnon; toys and fancy goods, J. D. Coulture; druggists, S. Lachance; tobacco, T. Martineau; journalists, S. Cote.

A FRUIT MAN MARRIES.

Mr. A. Edwy Clemes, junior partner of Clemes Bros., Toronto, has taken a partner unto himself—a life partner. The ceremony took place on the 15th inst. The bride was Miss Sarah E. Cleland, daughter of Rev. J. Cleland, 105 Winchester street, Toronto, who tied the nuptial knot. Mr. Walter Clemes was best man and Miss Kerr supported the bride. The happy couple left on the evening train for Montreal and the Eastern States.

FAILURES IN UNITED KINGDOM.

The failures in the United Kingdom during 1895 numbered 9,458, of which 1,013 were in the financial, wholesale and manufacturing branches of trade, and 8,445 in the retail trades or among professional and non-trading classes. These totals compare with the figures for previous years thus:

	Number of failures.		
	Wholesale.	Retail.	Total.
1895	1,013	8,445	9,458
1894	1,093	9,414	10,507
1893	1,099	9,558	10,657
1892	1,139	8,470	9,609
1891	1,113	7,420	8,533

OVE

L AS
C p

that th
ed a
tion.

dent of
is even

followi
fo e th

"Th
men in
conver

warn y
urging
should

and no
into ne

in the
year a

say :

"It
quite ye
the succ
of the p
in motio
in the p
continge
of. Ho
especial
directed
and impi
markets
area of

"Th
anticip
produc
cheese
ain, w
prevail
using
produc
conner
the sit

It wou
ports c
of decl
cheese
through

These
during
fered ;
time ii
suffere
which

Let ex
official
impro
outsid
produc
Britain
superi
remov
ductio

"So
seems
it was
ages
promp
ence o
indeed
of the
rule t
that a
promo
to act
policy
marke
ous lo
the 'C
thing
cheese
the sal
sale.

It wou
ports c
of decl
cheese
through

These
during
fered ;
time ii
suffere
which

Let ex
official
impro
outsid
produc
Britain
superi
remov
ductio

"So
seems
it was
ages
promp
ence o
indeed
of the
rule t
that a
promo
to act
policy
marke
ous lo
the 'C
thing
cheese
the sal
sale.

It wou
ports c
of decl
cheese
through

These
during
fered ;
time ii
suffere
which

Let ex
official
impro
outsid
produc
Britain
superi
remov
ductio

"So
seems
it was
ages
promp
ence o
indeed
of the
rule t
that a
promo
to act
policy
marke
ous lo
the 'C
thing
cheese
the sal
sale.

It wou
ports c
of decl
cheese
through

These
during
fered ;
time ii
suffere
which

Let ex
official
impro
outsid
produc
Britain
superi
remov
ductio

"So
seems
it was
ages
promp
ence o
indeed
of the
rule t
that a
promo
to act
policy
marke
ous lo
the 'C
thing
cheese
the sal
sale.

It wou
ports c
of decl
cheese
through

These
during
fered ;
time ii
suffere
which

Let ex
official
impro
outsid
produc
Britain
superi
remov
ductio

"So
seems
it was
ages
promp
ence o
indeed
of the
rule t
that a
promo
to act
policy
marke
ous lo
the 'C
thing
cheese
the sal
sale.

OVER-PRODUCTION OF CHEESE.

LAST week, it will be remembered, THE CANADIAN GROCER incidentally expressed the opinion that it was possible that the Canadian cheese industry had reached a point where there was an over-production. Mr. Andrew Pattullo, last year's president of the Western Dairymen's Association, is even more emphatic, as is evident from the following excerpt from his recent address before that body. He said:

"Three years ago at a meeting of dairymen in this county, almost as large as this convention is likely to be, I ventured to warn you of the danger of over-production, urging that all our efforts in this country should be directed to improvement in quality and not to the extension of cheese making into new and enlarged areas. Men eminent in the industry then thought otherwise. Last year at Stratford I also took occasion to say:

"It is just possible that the unusual interest—not quite yet a craze—excited in this and other countries by the success of our dairymen may lead to an expansion of the point of danger; and that from influences already in motion here and elsewhere we may see a marked fall in the price of cheese as in other products of the farm—a contingency which our dairymen should not lose sight of. However this may be, it is clear that all our efforts, especially all governmental efforts, should now be directed to raising the standard of quality, to the holding and improvement of the position we already have in the markets of the world, rather than to an extension of the area of cheese making operations."

"The danger has come sooner even than anticipated. We are now suffering from over-production. The world is making more cheese than our solitary market, Great Britain, will consume at such prices as have prevailed in the past. Still, we have been using the resources of the country to force production in many directions. And in this connection it is worth reminding you that the situation might have been much worse. It would have been, for instance, if U.S. exports of cheese had continued normal instead of declining. Then, again, the production of cheese in the Antipodes has suffered a check through more than usually severe droughts. These two dangers have thus been minimized during the past year. But still we have suffered and found profits vanishing for the first time in almost a generation. We too have suffered a check, and have got to low prices, which may continue. The lesson is obvious. Let expansion cease, and let all our efforts, official and other, be directed solely to the improvement of quality. We cannot change outside conditions. We can neither stop production abroad nor raise prices in Great Britain. But we can defeat competition by superior quality, and thus minimize, if not remove, the effects of increased or over-production."

"Some other advice given you last year seems also to be even more important than it was then. I refer to the obvious advantages of selling cheese at our markets promptly when ready to ship. The experience of last year, as of the year before—and, indeed, of almost every year in the history of the trade—proves that by following this rule the producer will be the gainer, and that all the interests of the trade will be promoted. Failure on the part of salesmen to act on so obviously a common-sense policy has had an injurious effect on our markets, while it has frequently caused serious loss to the producer. The fact is, that the 'Call Board' system is becoming something like a farce. What are called our cheese markets seem to exist no longer for the sale of cheese, but to avoid their public sale. The time of buyers and salesmen is

wasted by the system into which we have drifted; and the producer pays for it in the end. The condition of our cheese markets and the practices which are growing up should receive your serious consideration. The one thing always to be borne in mind by salesmen is the absolute necessity in their own interests of getting their cheese, especially their early cheese, into consumption as quickly as possible."

THE SALMON PACK.

THE following is the official statement of the salmon pack by the Fraser River canneries for the year 1895:

	Cases.
Anglo-Canadian Canning Co. (eight canneries).....	119,647
Victoria Canning Co. (five canneries).....	67,625
Sea Island Cannery.....	20,017
Ewen & Co.....	27,000
Canadian Pacific Packing Co.....	19,416
Short & Squair.....	12,500
F. Boutillier & Co.....	8,104
Lulu Island Canning Co.....	13,000
Terra Nova Canning Co.....	9,451
Pacific Coast Canning Co.....	11,470
Fishermen's Canning Co.....	11,780
Beaver Cannery (J. H. Todd & Son).....	15,110
Richmond Cannery (J. H. Todd & Son).....	11,700
British Columbia Canning Co.....	7,025
Malcolm-Windsor Canning Co.....	17,010
Brunswick Canning Co.....	12,527
Federation Canning Co.....	16,000
Dinsmore Island Canning Co.....	9,600
Costello & McMorran.....	16,040
Alliance Canning Co.....	3,800
Atlas Canning Co.....	4,000

Fraser River, total for 1895..... 432,828
Northern pack, 1895..... 168,061

Grand Total for 1895..... 600,889

The northern salmon pack is about 28,000 cases more than last year, which is due largely to the increased output of the Rivers Inlet canneries.

Following is the value of the Provincial salmon fisheries for the past six years:

1890.....	\$1,989,599
1891.....	1,817,060
1892.....	1,148,860
1893.....	2,916,990
1894.....	2,362,714
1895.....	3,103,800

The Fraser River pack for 1895 was considerably larger than it was expected to be, last year being one of the "off" years, the runs of fish in the past having occurred in a four-year series. Thus 1893 having been the "high level" season, the years 1894 and 1895 were expected, as has been the case in the past, to show a reduction each year in the run of fish and the consequent pack, until in 1897 the heavy run would take place. Canners, therefore, not expecting a large run in 1895, were not prepared to handle all the fish which was available. Otherwise it is probable that the pack of 1893 might have been equalled and perhaps exceeded.

The opinion is gaining ground, remarks Statistic News-Advertiser, that this improvement in the run of fish, and the nearer approach of an equality between one year and another, is in a great measure, if not entirely, due to the fish hatchery's operations and the replenishment of the river with the young salmon. Should this year also prove to be another exception to the rule which has prevailed, and the run of fish approach anything like those of the last three years, the belief in the successful operations of the hatchery will be still stronger. In that case the Dominion Government will be asked to establish a second hatchery at a point further up the river than the site of the present one.

A POPULAR CANDIDATE.

THAT Mr. H. Laporte, of Laporte, Martin & Cie., is the popular candidate in the Centre Ward, Montreal, is evidenced by the following interviews with prominent citizens and voters in that district:

Mr. J. Dunlop, sr., when asked by a reporter to express his opinion of Mr. H. Laporte as an alderman, replied that he was all that could be desired, an admirable man in every respect. A better man the electors would never have another opportunity to support, for he was making a great sacrifice in coming out. Mr. Dunlop was quite sure that he would make things warm for the boodlers if elected.

Mr. Chas. Chaput, of L. Chaput, Fils & Cie., considers Mr. H. Laporte, being a business man and having taken an active part in all public matters, thoroughly qualified to represent the Centre Ward, which is the most important business ward in the city.

Mr. C. P. Hebert, of Hudon, Hebert & Co., expresses himself strongly in favor of Mr. Laporte, "Mr. Laporte being a first-class candidate in every respect and thoroughly competent."

"A most excellent choice," said Mr. J. C. Beauchamp, manager of the estate of the late Hon. Charles Wilson, when asked a similar question. "The only thing to be regretted is that the Council are not all men of the same kind. Mr. Laporte is a man of unimpeachable character, a successful business man and a good citizen. He is what we would call a self-made man. He will advocate good government in all departments, and is just the man to inaugurate such a change as is wanted in the Council, and carry it to a successful issue. He is none of your 'penny wise and pound foolish' people."

"He is just the kind of a man we want in the Council; the more of them the better." Such were the words of Mr. L. E. Morin, sr., ex-Mayor of Longueuil, and late president of the Chambre de Commerce.

Continuing, Mr. Morin said: "He is a most intelligent man and progressive man, of exceedingly sound judgment. I have done business with him for years, and have always found him to be honest and straightforward, and not in the slightest way narrow-minded; one who is held in the highest esteem by all with whom he has come in contact."

Mr. G. Lamothe, of the firm of Lamothe & Trudel, advocates, was very enthusiastic in his praise of Mr. Laporte. "He is the right man in the right place. I have known him many years, and always found him to be a very honest man of high character, and we would have to look a long time before we would find a better man." If elected he will look after the best interests of the city and keep a watchful eye on the finances.

TOBACCO CULTURE.

WITHIN the last few months we have, on several occasions, says Statistic News Advertiser, called attention to the efforts being made, of a more or less experimental character, to bring tobacco into the list of agricultural products of the province. In the Okanagan district these attempts appear to have been successful. Another and still more notable proof that tobacco can be successfully cultivated has just been given in a letter which we publish below. While the Okanagan people were experimenting, Mr. Sharpe, manager of the Dominion experimental farm at Agassiz, was doing the same, and a short time ago he sent sample leaves, grown from Havana seed, to the Department of the Interior for expert report. The sample was sent to J. R. Gordon, an expert, of Portland, Middlesex county, Connecticut, who has returned the following highly favorable report, bearing out the assertion made in these columns some months ago, that tobacco cultivation can be made one of the leading industries of the province:

"The Agassiz sample of tobacco leaf was received in good condition, and, after moistening, I was able to examine it very minutely. It is clear to my mind that for this sample the best leaves were picked from several different plants, as they are of excellent quality. Of the leaves enclosed in this

Agassiz package, four would certainly pass as A1 wrappers, although not so fine as the others. The beauty of the leaf I find consists in the silky texture; it is free from blemish, and it has very fine veins. The color is also good, but it would have been better had the plant been allowed to ripen more. Because the leaf is small is no fault. Havana cannot rank with the other varieties for size and weight, and a fine leaf rather than a large one is the point at which Connecticut Valley growers of thirty years' experience are now striving for. It has been proved that the smaller varieties of tobacco are the most profitable, in that they find a quicker market, and sell at a price sufficiently high to offset the greater weight of the coarser varieties, which must wait for a market, and then be disposed of at a low figure. To make myself plain, I might put it in this way: That while, from a certain acreage where two tons of the coarser varieties were produced, of the finer varieties the yield might be only one and one-half tons, and this one and one-half tons of fine tobacco would bring a greater return of money than the two tons of coarse tobacco. But to sum up the matter, I don't think the Agassiz people have any reason to be dissatisfied with the experiment, and it is proved to my mind that, in certain districts of British Columbia, tobacco can be raised to rank with any produced in the States. Of course, it must have careful treatment to ensure success."

TO OUR SUBSCRIBERS.

We want our subscribers to let us know if they do not receive their copy of THE CANADIAN GROCER regularly every week. Every Thursday evening of every week of every month of every year, without exception, this paper has been mailed, but notwithstanding great care on our part, we are frequently in receipt of complaints regarding its non-delivery. The publishers are not to blame, and unless subscribers notify them promptly, errors cannot be rectified.

C. T. A. MUTUAL BENEFIT.

The 15th annual meeting of the Commercial Travelers' Mutual Benefit Society was held on Saturday night at the C.T.A. rooms, Toronto. The Board of Management presented a report, which showed the society to be in a more prosperous condition than ever before. After paying all death claims for the year the sum of \$9,389.10 has been carried to the reserve, in addition to \$1,510.69 from general expense account. The reserve is now \$32,440.48. The number of members is 22,253, which will probably be much increased, since the organization will henceforth admit merchants, their clerks and salesmen.

"How do you pronounce the last syllable of that word 'butterine'?" asked the customer.

"The last syllable is silent," stiffly replied the grocer's clerk.

IMPERIAL PLUMS

In 25-pound
boxes . . .

Choice Goods

In Prime Condition

We have a Snap in these. Our stock is large, all bought before the heavy advances in the Prune Market.

QUALITY is excellent. The best trade cannot but be pleased.

WE CAN SELL at prices that will enable you to make a good margin.

NOWADAYS good things are scarce.



Write Us.

W. H. GILLARD & CO., WHOLESALE ONLY. HAMILTON, ONT.



S
eighth
firmness
attractive
ned veg
mand.
request
New C
active,
Cream
price in
speaking
the int
everyth

No n
the we
particul
prices.
very lit
as befor
75 to 8
sifted st
to \$1.50
\$2 for 2
berries,
quality;
\$2.40 t
gallons,
\$1.35 to
\$1.35 to
tall tins
macker
\$2.10, f
tins, \$1
1's, \$1.
7.50 to

The
The pri
We qu
East I
21 to 2
to 33c.;
to 23c.

The
molassa
ness pa
mediun

The
mind
barrels.
35c.; B
barrels

Anot
is to b
began
was fol
tone is
prices a
brisk.
nine ca

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

SUGAR has been the cynosure of the sugar market during the week, on account of a further advance of one-eighth of a cent per pound, and continued firmness at the higher prices. Teas are attracting a little more attention, and canned vegetables continue in fairly active demand. Dried fruits are in fairly good request, with last week's prices still ruling. New Orleans molasses is still strong and active, and syrup is firm in sympathy. Cream of tartar has taken another jump in price in the primary markets. Generally speaking trade is fair for the season, although the interest in sugar overshadows nearly everything else.

CANNED GOODS.

No new features have developed during the week. Tomatoes and peas, the latter particularly, are in good demand at firm prices. Fruits are neglected and there is very little salmon going out. We quote as before: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted select, \$1.05 to \$1.10; extra sifted, \$1.45 to \$1.50; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35 to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.35 to \$1.45; 2's, \$2.25 to \$2.35; 6's, 7.50 to \$8; 14's, \$15 to \$16.50.

COFFEE.

The situation locally is much as before. The primary markets are quiet and listless. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The tone is firmer, in sympathy with the molasses market, but there is not much business passing. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The market continues strong and the demand good. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Another all-round advance of ¼c. per lb. is to be noted in sugars of all kinds. It began with the Lower Province refiners, and was followed by the Montreal men. The tone is strong at the advance, and higher prices are looked for. The demand is fairly brisk. One jobbing house in Toronto sold nine carloads in a day and a half. The idea

for granulated is now 4½ to 4¾c., and 3.70 to 3.80c. appears to be about the lowest idea for dark yellows, while extra bright yellows run up as high as 4¾c.

SPICES.

There has been another jump in cream of tartar equal to about 1½ to 2c. per lb. The situation in spices remains much as before. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

NUTS.

Trade is quiet and featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Retailers are beginning to buy more freely, as is their custom at this time of the year. Most interest is being taken in Indian and Ceylon growths, although a good many Japan teas are going out on country account. Tea brokers report that Indian and Ceylon teas are the kinds most being picked up by the wholesale houses. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are still in good demand for the season, with prices steady. We quote as follows: Provincials, 3¾ to 4c. in bbls.; Fine Filatras, in bbls., 4¼ to 4½c.; ditto, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins continue in fairly good demand. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c.; layers, 6½c.

Demand continues fairly active for prunes at unchanged prices. We quote prunes: Bosnias, "Sphinx" brand, "A," 65 to lb., 9c.; "B," 75 to lb., 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70-80, 8½c. per lb.; French, 5 to 6c.

California fruits are quiet and unchanged. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Trade is beginning to open up a little better in Sultana raisins at from 5½ to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

GREEN FRUIT.

Trade is moderate only. The feature of the market is a marked decline in the price of oranges. California navel oranges have dropped as much as 75c. in some instances. The decline in this particular kind of orange is due to the way in which shipments were hurried forward to escape the threatened frost, thus causing the market to be over supplied. In other kinds of oranges the supply has also exceeded the demand. We quote: Lemons—Messina, \$2.50 to \$3.50 for 360's and 300's respectively per box; Oranges—Jamaicas, \$3.50 to \$4; fancy, \$4.25 to \$4.75; California navels, \$4 to \$4.75; Valencias, 420's, \$3.75 to \$4.25; Jumbo's, 420's, \$5 to \$5.50; ditto, 714's, \$4.75 to \$5; Mexicans, \$3.50 to \$4 per box. Bananas, \$1.25 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$1.50 to \$3 a barrel; Malaga grapes, \$5 to \$7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$9.50 to \$10 per bbl. for first class, and \$7 to \$8 for ordinary, and \$3 to \$3.75 per case; hickory nuts, \$1.50 to \$1.75 per bush.

BUTTER AND CHEESE.

Receipts of large rolls have continued liberal. Tubs of good dairy butter have been coming forward in light supply; but there is a great deal of poor and medium quality coming forward. The demand for fresh dairy butter is good, but other kinds are not wanted. Creamery butter is in fair demand with prices easier. We quote: Early summer dairy store packed, 7 to 8c.; good to choice fresh packed, 15c.; large rolls, fresh, 13 to 15c.; dairy pound prints, 15 to 17c. Fresh creamery—Tubs, 19 to 20c.; do., pound prints, 21 to 22c.

CHEESE—Prices continue firm owing to the improved condition of the British market.

The Largest Sale.
The Finest Flavored.
The Best Friend of the Grocer.
The Worst Enemy of the Pedlar.

"SALADA"

CEYLON TEA

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO

318 St. Paul St., MONTREAL

Don't overlook the name

SURPRISE

That's the name of the Soap your customers find to be economical—to be worth its price.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

There is an active enquiry from exporters. We quote: Summer make, 9c.; Sept. and Oct., 9½ to 10c.

COUNTRY PRODUCE.

BEANS—There are a few going out at \$1 to \$1.10 for prime medium, but business is practically at a standstill.

DRIED APPLES—There is practically nothing doing and 4c. is about the idea as to price.

EVAPORATED APPLES—Dulness is still the characteristic of this market. We quote 6½ to 7c. nominally.

EGGS—Receipts of new laid have increased a little, and prices are easier. Stocks of pickled eggs are light and prices steady. Held fresh and cold stored are easy. We quote: New laid, 19 to 20c.; pickled, 14½c.; held fresh and cold stored, 14 to 17c., according to quality.

HONEY—Demand continues fair and prices unchanged. We quote: Strained, clover, 10 to 10½c.; dark, 5c.; comb, clover, \$1.80 per dozen; dark, 84c. per dozen.

POTATOES—Prices are weak at 22c. on track and 25 to 30c. out of store.

POULTRY—The quality of recent receipts of poultry has not been satisfactory, and low prices have ruled as a result. The market, has been pretty well cleaned up, and a better feeling obtains as a result. We quote: Geese, 5 to 6c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 35 to 50c. per pair; ducks, 60 to 80c. per pair.

PROVISIONS AND DRESSED HOGS.

There has been a much better demand for hog products with the tone of the market stronger. Lard is active and shows in-

creased firmness. Dressed hogs are also firmer at \$4.75 to \$4.80 for selects, and \$4.40 to \$4.50 for heavy weights.

DRY SALTED MEATS—Long clear bacon, 6¼c. for carload lots, and 6½ to 6¾c. for small lots; backs, 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¾ to 8c.; tubs, 8¼ to 8½c.; pails, 8½ to 8¾c.

BARREL PORK—Canadian heavy mess, \$14.00; Canadian short-cut, 14 to \$14.50; clear shoulder mess, \$12; shoulder mess, \$11.50.

DRESSED BEEF, VEAL, MUTTON, ETC.

There is a great deal of dressed meat coming forward. Business is fair, with prices somewhat inclined to be easy. We quote: Forequarters, \$2 to \$4 per 100 lbs.; hind-quarters, \$5 to \$7, according to quality; lamb, 5½ to 7c.; mutton, 4 to 5½c.; veal, 5½ to 7c.

FISH.

The fish trade continues quiet at unchanged prices. For oysters the demand is moderate. We quote oysters: Standards at \$1.30 to \$1.35, and selects \$1.60. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-

back herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$4 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.; Lake Winnipeg whitefish, 7½ to 8c.

FLOUR AND FEED, HAY, ETC.

WHEAT—Is firmer, at 74 to 74½c. for white, 72c. for red, and 56c. for goose.

BARLEY—Steady, at 40 to 44½c.

PEAS—Steady, at 53 to 54c.

OATS—Steady, at 27 to 28½c.

BALED HAY—With larger receipts the firm feeling has slackened off. Car lots on the track are quoted at \$15 to \$15.25 for No. 1 and \$14.25 to \$14.50 for No. 2.

BALED STRAW—The market is steady at \$8.50 to \$8.75 for car lots. For extra good bales \$9 is asked.

FLOUR—Wheat is scarce, and there is not much doing in flour. We quote: Straight roller, \$3.50; Manitoba patents, \$3.70; bakers', \$3.50.

BREAKFAST FOODS—Business is just moderate. The only change we have to note in prices is slightly lower figures on oatmeal. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, \$3; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.75; split peas, \$3.25; pot barley, \$3.25.

TH
CO

CAN

For
Used
High
Loui
Fo

Prepared

Ross

GE

Teleph

JO

Pro

Butte
Eggs

Ras

88 F

F

We ha

Also full

LEC

Eva

E

Pr

CLEI

HAN

THE TORONTO COLD STORAGE WAREHOUSE

All information from W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO., LTD., TORONTO.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

FISH..

We have now in stock the following fresh frozen fish.

FROZEN SEA HERRING
" **CODFISH**
" **HADDOCK**
" **PIKE**
" **PICKEREL**
" **WHITEFISH**
" **TOMCODS**
" **SMELTS**
" **LOBSTERS**

Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.

LEONARD BROTHERS
MONTREAL.

JUST RECEIVED

Evaporated Peaches
Evaporated Apricots
Evaporated Apples

PRICES LOW. STOCK FANCY.

Write us for Quotations.

CLEMES BROS., TORONTO

HAMS, BACON, SHOULDERS, SIDES

All guaranteed finest on the market.

LARD

T. R. F. CASE,

SEAFORTH, ONT.

SALT.

Business continues to improve, particularly on packers' accounts. Prices are unchanged. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Steady, with demand fair. Dealers pay 5c. for No. 1, 4c. for No. 2, and 3c. for No. 3. Cured hides quoted at 6 to 6½c.
CALFSKINS—6c. for No. 1, and 5c. for No. 2. Sheepskins unchanged at 80c.
WOOL—Trade quiet. Fleece, combing, is quoted at 23 to 24c.; clothing, 23c., supers., 21 to 22c.; extras, 23 to 23½c.

PETROLEUM.

There has been a slight decline in American oil. Demand is seasonably fair. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21½c.; Pratt's Astral, 23c.

MARKET NOTES.

Lard is still gathering strength.
Sugar is ¼c. per lb. dearer at 4⅝ to 4¾c. for granulated.
Cream of tartar is from 1½ to 2c. per lb. dearer in the primary markets.
Eggs are a little easier at 19 to 20c. for new laid.

There has been a sharp decline in oranges.

A good demand for pure "Maple Leaf" lard is reported by D. Gunn, Flavell & Co.

A representative of THE CANADIAN GROCER dropped in the other day on J. H. Wethey, of St. Catharines, whose condensed mince meat is now so well known to the trade. Mr. Wethey had just been "striking a balance," and the increase of sales for 1895 over those of 1894 spoke in no undecided manner of the growing demand for his tasty article.

QUEBEC MARKETS.

MONTREAL, Jan. 23, 1896.
GROCERIES.

THE grocery market exhibits no striking features aside from the advance in sugar. Trade is not active in any particular line, and the rise in the staple mentioned has as yet failed in inducing any improvement in the demand. In teas the poor country roads are seriously interfering

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.
We handle a special line of kettle-rendered Lard.

COTTAM'S BIRD SEED

(And Celebrated Bird Bread)

BELL'S SPICED SEASONING

(The Favorite Poultry Dressing)

William H. Dunn, 394 St. Paul St., Montreal
Commission Merchant.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,
Toronto, Canada.

SOMETHING
DELICIOUS

PEACH JELLY WAFERS

Have a tin included in your next
biscuit order.

JAS. McLAUGHLAN & SONS Biscuit Manufacturers OWEN SOUND

with the distributing trade, and the same drawback applies to other staple lines of groceries. In dried fruit business is quiet, but new features during the week have been advices of sharp advances at primary markets on Bosnia prunes and California raisins. Other lines furnish no change of moment.

SUGAR.

The firm tone outside has resulted in another advance by Montreal refiners who quote prices $\frac{1}{8}$ c. higher this week at the factory. Jobbers at this writing have not quoted their rise, but will certainly do so before this leaves the press. We quote accordingly $4\frac{3}{8}$ to $4\frac{3}{4}$ c. for granulated, and $3\frac{3}{4}$ to $4\frac{1}{4}$ c. for yellows, as to grade, in ordinary jobbing lots. Demand, however, is only fair, and it remains to be seen whether the further advance will lead to an increased enquiry. One thing seems to be generally admitted, however, and that is that stocks throughout the country are not heavy.

SYRUPS.

There has been little change in the syrup market, business ruling quiet. With light stock, both at the factories and in jobbers' hands, the tone is distinctly firm at $1\frac{3}{4}$ c. for ordinary, and $2\frac{1}{2}$ to 3c. for bright stock.

MOLASSES.

The molasses market is strong in its tone, especially on New Orleans stock, which is quoted at an advance on some grades of 6 to 8c. per gallon at primary markets. Porto Rico has also been firmer in New York. Stocks are not heavy here, N.O. selling at 25 to 35c., as to grade; Porto Rico, 35c., and Barbadoes, 37c.

RICE.

The rice market continues quiet and steady. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B., \$3.45; English style, \$3.30; Patna \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

The spice market is steady, with a fair demand for pepper, cloves, etc. Cream of tartar firm at primary points, latest cables quoting 94s. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

TEAS.

No activity is to note in the tea market in a large way, aside from some transactions in

low-grade Japans at 11c., the low price of which tempted some western jobbing houses to operate. Indian, Ceylons and greens have scarcely had any enquiry at all. The distributing trade is equally dull, for the same reason as noted last week—difficulty of communication at country points. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

COFFEE.

There is little change in this market. We quote green in bags: Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20 to 21c., and Mocha, 32c.

DRIED FRUIT.

There is a moderate request for Valencia raisins locally, and values continue firm. No large business has been put through at all from first to second hands. We quote: Ordinary off-stalk, 4 to $4\frac{1}{4}$ c.; fine, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; selected, 5 to $5\frac{1}{4}$ c., and layers, $6\frac{1}{2}$ to 7c.

The tenor of advices from the Coast is firm on 3-crown fruit, and it would cost jobbers $\frac{1}{8}$ c. more per lb. to lay down fresh supplies than previous rates. We quote values firm at $5\frac{1}{2}$ to 6c. for 3-crown, and $6\frac{3}{4}$ to 7c. for 4-crown fruit.

Table fruit is without change, prices being unchanged. We quote Malagas as follows: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

Sultana raisins are a very light stock, and are nominal at $6\frac{1}{4}$ to $6\frac{1}{2}$ c.

Currants continue moderately active for actual necessities. Prices are unchanged. We quote: $3\frac{3}{4}$ c. in barrels, 4 to $4\frac{1}{4}$ c. in half-barrels, and $4\frac{1}{2}$ to $4\frac{3}{4}$ c. in cases.

The prune market is quiet and steady locally, with no change in values to report. Advices from Austria, however, cite a further advance of 6d., making 1s. in the last ten days. We quote: French, 5c.; Bosnia, 6 to $6\frac{1}{4}$ c., and California 7 to 10c., as to grade.

Figs continue quiet and unchanged. We quote: Bags, 4c.; ordinary boxes, $8\frac{1}{2}$ to 9c., and fancy, 12 to 14c.

No change has been noted in the date market, which rules quiet at $4\frac{1}{2}$ to 5c.

NUTS.

Without any special feature, trade being quiet. We quote: Grenoble walnuts, $11\frac{1}{2}$ to $12\frac{1}{2}$ c.; filberts, $7\frac{1}{2}$ to 8c.; Tarragona almonds, $11\frac{1}{2}$ to $12\frac{1}{2}$ c.; new pecans, 9 to 12c., and new shelled walnuts, 18 to 20c.

CANNED GOODS.

There is a moderate demand for some lines of staple canned vegetables. It is confined to supplying actual wants, however, with no desire to operate abroad. We quote: Lobsters, talls, \$8 per case; flats, \$9 to \$9.50; sardines, ordinary brands, \$7 to \$8.50; best brands, \$9.50 to \$10.50; salmon, \$1.25 to \$1.30 per doz.; tomatoes, 75 to 80c.; peaches, \$2 to \$2.25; corn, 85 to 90c.; marrowfat peas, 95c. to \$1; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$1.75 to \$2; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Business in this branch is confined to a very small sorting trade. Outside of a few orders for Scotch and Irish whiskies for spring account little has been done in an import way.

GREEN FRUIT.

There is a fair reasonable demand for fruit of all kinds, and few changes are to note. Grape fruit, which are scarce and firm, furnish the only new feature. We quote: Oranges—Jamaicas, \$8 to \$9 per barrel, and \$4 to \$4.50 per box; Valencias, 420's, \$3.75 to \$4, and 714's, \$4.50 to \$5. Lemons, \$2.50 to \$3. Grapes, \$5 to \$6 per keg; grape fruit, \$5 to \$6 per box. Cranberries, \$8.50 to \$10 per barrel. Apples, \$2 to \$3.50 per barrel. Dried do. 4 to $4\frac{1}{2}$ c. Evaporated do. 6 to $6\frac{1}{2}$ c. Spanish onions, 40c. per crate.

FISH.

There is a good steady trade doing in fresh fish of all kinds, but pickled fish are hardly enquired for at all, and herrings and green cod are easy in tone. We quote: Fresh haddock, 3 to 4c. per lb.; cod, $3\frac{1}{2}$; steak cod, $4\frac{1}{2}$ c.; smelts, 5 to 6c.; fresh frozen B. C. salmon, 10c.; Manitoba whitefish, 7c.; pickerel, $6\frac{1}{2}$ c.; dore, $6\frac{1}{2}$ c.; pike, 4 to $4\frac{1}{2}$ c.; trout, 7c.; tommycods, \$1.50 per barrel. Choice pickled Labrador herrings, \$5.25; No. 1 N.S. \$3.50 to \$4; No. 1 green cod, \$4.10 to \$4.50; No. 2, \$2.75; No. 1 haddock, \$3; No. 1 large codfish, \$5; No. 1 lake trout, \$4 to \$4.25; B. C. salmon, \$10.50; No. 2 Labrador salmon, \$12.50 to \$13; No. 1 mackerel, \$19.50; Lock Fyne herrings, 85c. per keg, and \$11 per barrel; tongues and sounds, \$9; No. 1 sardines, \$4.50; No. 1 dried cod, \$4.25 to \$4.50; boneless cod, 6c. per lb.; boneless fish, $3\frac{1}{4}$ c.; boneless haddock, 5c.; shredded, 11c.; haddies, $6\frac{1}{2}$ to 7c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 10c. per box.

PROVISIONS.

There was little change in the situation of the local provision market, business being

WE ARE
PAYING
CASH
FOR

DRIED-
APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS

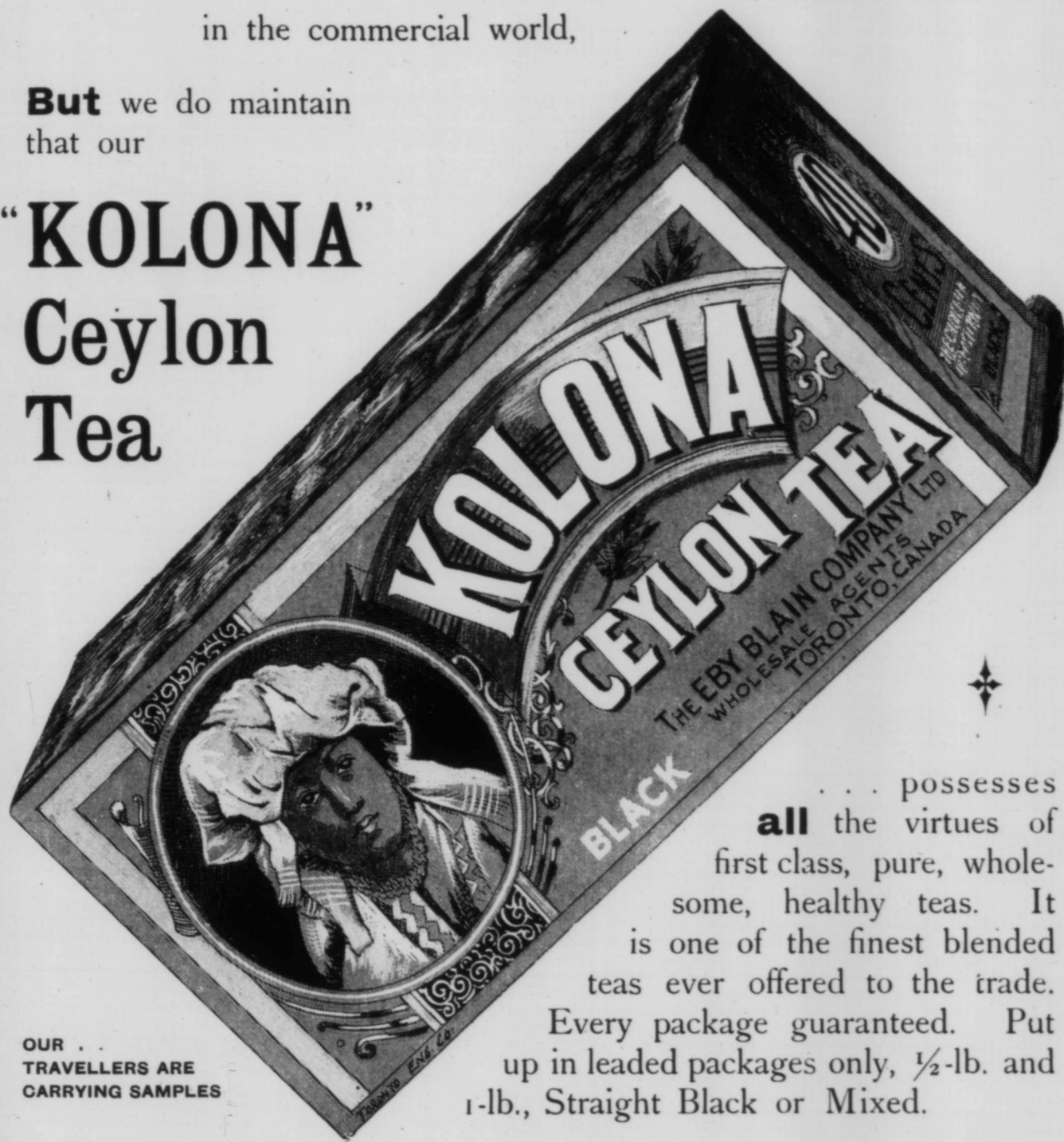
42 FRONT ST. E. Toronto

We do not claim to own All the Virtues

in the commercial world,

But we do maintain
that our

"KOLONA" Ceylon Tea



OUR . . .
TRAVELLERS ARE
CARRYING SAMPLES

. . . possesses
all the virtues of
first class, pure, whole-
some, healthy teas. It
is one of the finest blended
teas ever offered to the trade.
Every package guaranteed. Put
up in leaded packages only, 1/2-lb. and
1-lb., Straight Black or Mixed.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE GROCERS

TORONTO - - ONTARIO

reported quiet and prices steady. We quote: Canadian short cut, clear, \$13.50; Canadian short cut, mess, \$14; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6½c.

The demand for dressed hogs was good, and the market is active and firm. Car lots of fresh stock sold at \$4.80 to \$4.90 per 100 lbs., and in a jobbing way \$5.25 to \$5.50 was paid.

COUNTRY PRODUCE.

EGGS—A fairly active trade was transacted in eggs, there being a good demand for small lots at steady prices. We quote: Boiling stock, 18 to 20c.; Montreal limed, 14 to 15c.; western limed, 13½ to 14c., and held fresh, 13½ to 14c. per dozen.

BEANS—There was no change in beans, business being quiet at quotations. We quote: Car lots of choice hand-picked at \$1 to \$1.05, and small quantities at \$1.10 to \$1.20.

POULTRY—There continues to be a good demand for poultry, and all fresh arrivals met with a ready sale at steady prices. Turkeys sold at 7½ to 8c., chickens, 6 to 6½c.; ducks, 7 to 7½c., and geese at 5 to 5½c. per lb.

POTATOES—Car lots of potatoes on track sell at 35c., and jobbing lots, 40 to 45c., according to quality.

ONIONS—Red onions are quoted here at \$2.50 per bbl., and yellows, \$2 to \$2.25.

FLOUR, FEED AND MEAL.

The demand for flour has been fair, and the market was moderately active and steady. We quote: Winter wheat, \$3.60 to \$3.80; spring wheat, patents, \$3.75 to \$3.85; straight roller, \$3.30 to \$3.40; straight roller, bags, \$1.60 to \$1.65; extra, bags, \$1.40 to \$1.45; Manitoba strong bakers', \$3.40 to \$3.65.

A fair business was done in feed at quotations. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

Oatmeal ranges from \$2.90 to \$3 according to grade, demand being very dull.

CHEESE AND BUTTER.

The cheese market maintains its firm tone, and enquiry continues of an encouraging character. It is satisfactory to note in this connection, that, though holders are not urging sales, they show no desire to force prices to such an extent as to check the demand. For this reason, a good, healthy movement is anticipated, as the Britisher finds that supplies are wanted. For finest goods 9½c. is confidently asked for western, and a fraction less for eastern makes. There is enquiry for summer goods at a range of 8½ to 8¾c.

The butter market continues steady, with a good demand from local jobbers. We noted sales of parcels of creamery at 21c., and some lots down to 20½c., but for anything choice, the outside figure would have to be paid.

HAY.

The feature of the hay trade has been the decline of 50c. to \$1 per ton in sympathy with weak advices from American markets. The demand here has been good, and considerable business is reported in car lots on track at \$14 for No. 1 and \$13 for No. 2. At country points No. 1 is quoted at \$13 and No. 2 at \$12 per ton.

ASHES.

This market has ruled quiet and about steady. The receipts are small, for which

the demand is limited. We quote: Firsts, \$3.60 and seconds \$3.40 per 100 lbs.

MONTREAL NOTES.

Cables from Buda-Pesth to Rose & Laflamme last Friday advised an advance of 6d. per cwt. in Bosnia prunes.

Cable advices to A. P. Tippet & Co. state that cream of tartar is very strong, the most recent quotation being 94s. per cwt.

During the past month it is worthy of record that Porto Rico molasses have advanced in New York 2 to 3c. per gallon.

Rose & Laflamme have just received quotations from Batger & Co., London, for new marmalade, which are the same as last season.

Laporte, Martin & Cie. call attention to the fact that stocks of molasses in Montreal are light. They turned into stock last week a fresh lot of these goods.

Advices to A. P. Tippet & Co. from Griffin & Skelley note a firmer feeling on California raisins, especially 3-crown, which will cost fully ¼c. per lb. more.

Rose & Laflamme are in receipt of a consignment of Chyloongs preserved ginger, 1895 crop. This is the first consignment of new ginger received into Canada this season.

N. W. Taussig & Co. advise their Montreal agents that the crop of molasses at New Orleans is 50 per cent. short of last year, and that some grades are 6 to 8c. per gallon higher.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Jan. 23, 1896.

BUSINESS is still dull. Not only is this the quiet season, but the lack of snow tends to make it much more quiet than usual. Not only in the city have we no snow, but there is none through the province. The lumbermen feel the want more from week to week, as logs are now yarded and want to be hauled. The winter port business continues to increase. There were four Atlantic steamers loading with general cargo for England and one for the West Indies this week. And four steamers are on their way here from England to take freight. They get full cargoes. The merchants are much displeased at the arbitrary actions of the ship laborers, who are working against their own interests. If things go on as they are now it will either mean the loss of this business to St. John, for which we have been working so long, and which would mean a loss to everyone in the city, or the steamers will have to bring men here to work for them, a thing which we would not like to see, a thing that would mean a great loss to our laborers, but which we could not blame the steamship companies for doing under the circumstances. In markets the feeling is upward, particularly pork, sugar, flour and oatmeal.

SALT—There is but little demand. The last steamer from Liverpool landed some

three thousand sacks. The larger part was put in store. There are now fairly large stocks held here. Prices though easy show no change. We quote: Coarse, 50 to 55c.; fine factory-filed, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

OIL—The heavy business in burning oil is over, though there is good steady demand. Agents for lubricating are becoming more active and are booking spring orders. Low prices are being quoted. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c.; no charge for barrel.

CANNED GOODS—The only activity this week was caused by the seizure of a car of canned goods, obtained by a broker under false pretences, by the canner. About a hundred cases were missing; the broker was also missing. The goods were resold to a grocer here, so the manufacturer returned home rather better satisfied with results than he expected, and a lesson, we trust, learned. Canners quote corn, peas, and tomatoes rather higher, peas showing an advance of from 10 to 20c. Corned beef tends higher. Prices are easy. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.50 to \$2.65; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

GREEN FRUIT—There is fair movement, oranges and lemons being in good supply. But few West Indies arrived by last steamer, and Valencia and California are supplying the trade. Very few Floridas are seen. Cheap apples are also out of the market, and a better demand is noted. We quote: Apples, \$2 to \$2.75; oranges, \$5 to \$6 per bbl., \$3.50 to \$4 per box; Lemons, \$3 to \$3.50; keg grapes, \$5 to \$6.50; Valencia oranges, \$3.50 to \$4; pineapples, \$2.50 to \$3 per doz.; cranberries, \$11 per barrel.

DRIED FRUIT—Movement is limited, and there is little to report. A shipment of California prunes which have arrived are giving splendid satisfaction. Evaporated apples are held firm, while dried are quiet. Quite a quantity of Nova Scotia dried are being offered; the stock is good, but buyers are offish. Peanuts are again advanced at Norfolk, and are held firm; advance so far is about ½c. California 4 crown loose muscatels are scarce. We quote: Valencias, 4¾ to 5c.; layers, 6 to 6¼c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.65 to \$1.75. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.;

BROSE MEAL

A light and easily digested food for dyspepsics. The only genuine article manufactured in Canada is put up by

JAS. WILSON

Manufacturer of
Celebrated brands of

Monkland Mills

ROLLED
STANDARD and
GRANULATED

OATMEAL

Fergus,
Ont.

**TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK**

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.



WIDE-AWAKE grocers know well that as a Bird Food, and the most profitable to handle,

COTTAM'S POPULAR BIRD SEED

"beats them all." The people will have it, from one store or another. No stock is complete without it. Every packet contains BIRD BREAD, of which we are INVENTORS, PATENTEES and sole MANUFACTURERS.

BART. COTTAM & CO. - London, Ont.

Dawson & Co.

**FRUIT
PRODUCE**

and **COMMISSION MERCHANTS**

32 West Market Street

Consignments Solicited **TORONTO.**

GEORGE McWILLIAM. FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... **FRUIT
Commission Merchants**

**25 and 27 Church street,
TORONTO, ONT.**

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

FOR

SMOKED MEATS

**LONG CLEARS
MESS PORK
SHORT CUT PORK
PURE LARD
COMPOUND LARD**

Write for Prices. Send your ORDERS by mail.
Careful Attention. Prompt Shipment.

F. W. FEARMAN

HAMILTON

bulk, cleaned, 6½c.; prunes, kegs, 4c.; boxes 4½ to 5c.; half-boxes, 6 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 7½ to 7¾c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$2.25 to \$2.30; coconuts, \$3 to \$4 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—There is little of interest. Large numbers of cheese are being shipped to Liverpool via St. John from the west. Local demand is slow. In butter, market is still overstocked with medium grades, good being hard to obtain, but prices of it are kept low by the stock of poor held. Eggs in cases are dull. Fresh in small lots freely bring 25c. and over. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 23 to 24c.; cheese, 8½ to 9c.; creamery, tubs, 20 to 21c.; eggs, 17 to 19c. by case.

SUGAR—Markets though strong advance slowly. As noted, merchants are well supplied. There is little local movement. We quote: Granulated, 4.60 to 4¾c.; yellow, 3½ to 4c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—Market seems well supplied and movement light. Quantity of best quality is, however, light, and prices held firm. In syrup demand continues good. Price of New Orleans in barrels is firmer, as is syrup. We quote: Barbadoes, 30 to 33c.; Trinidad, 32 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 34 to 35c.; St. Croix, 31 to 32c.; syrup, 36 to 38c.

FISH—There has been good demand for frozen, but supply has been light and dealers have to hold orders. In dry, pickled and salt there is little movement, and prices show no change. Fair shipments were made to West Indies by steamer this week. Some herring were also shipped to the English market by direct steamer. Smelt, which for a time were taken in such large quantities, are now scarce. Smoked herring continue dull; some 10,000 to 12,000 boxes arrived in this market this week. We quote as follows: Fresh haddock, 2 to 2¼c. per lb.; dry, \$1.50; large cod, \$3.60 to \$3.75; medium, \$3.35 to \$3.50; pollock, \$1.50; bay herring, \$1.25 to \$1.30 per half-bbl.; Rippings, \$1.65; Wolves, \$1.85 to \$2; smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, \$5 to \$5.50 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half-bbl., \$1.25 to \$1.35; Shelburne, \$3.75 bbl., \$1.65 half-bbl.; boneless, 2½ to 8c.; oysters, \$3 to \$3.50 per bbl.; small cod, \$2.50; frozen herring, 60 to 70c. per 100.

PROVISIONS—Though reports are for rather higher prices there has been on change this week; prices are held firm. Some good orders for hams and rolls have been given for future delivery. Demand for these goods at present is very light. In beef, markets show less change. In fresh beef some very nice Ontario is seen in the market.

ONIONS

Just received a carload of

Send for quotations. **"Yellow Danvers"**

H. F. PRICE 102 Foundling Street **MONTREAL**

When Your Customers ask for Bird Seed, be sure to give them

BROCK'S BIRD SEED



and they will certainly call again. In each 1-lb. packet there is a cake of Bird Treat, much appreciated by Bird Fanciers.

NICHOLSON & BROCK - TORONTO

W.M. RYAN

**PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT**

70 and 72 Front St. East, Toronto

Liberal Advances made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,
TORONTO, ONT.**

... USE ...

"Maple Leaf" Brand

**Pure Lard
Hams, Backs
Breakfast Bacon**

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants **Toronto**

We have in stock

FANCY

**Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons**

All Much Lower in Prices. Send Us Your Orders.

HUGH WALKER & SON
Guelph, Ont.

We quote: Clear pork, \$15 to \$15.50; mess, \$14 to \$14.50; beef, \$13 to \$14; domestic mess pork, \$14 to \$14.50; hams, 10 to 11c.; rolls, 8c.; pure lard, 9 to 9½c.; compound, 7¼ to 8c.

FLOUR, FEED AND MEAL—Large sales of flour are reported by millers' agents during the past week. Not that there is any particular movement here, but our merchants found when prices of Ontario flours began to advance they had little or no stock. A large part of that bought is for later shipment. Best Ontario grades are now quoted well up to Manitoba. In oatmeal the above report answers. Some millers have advanced quite freely. There is quite a range in prices quoted, also in grade of goods offered. Oats do not seem as firm as oatmeal. Cornmeal continues low. Feed is rather higher. Hay is firm at the high price, with rather less movement. Buckwheat meal quiet. A fairly large quantity of domestic yellow-eye beans are offering. We quote as follows: Manitoba, \$4.4c to \$4.5c; best Ontario, \$4.15 to \$4.25; medium, \$3.90 to \$4; oatmeal, \$3.50 to \$3.65; cornmeal, \$2.30 to \$2.35; middlings, \$1.9 to \$2.0 on track; bran, \$1.8 to \$1.9; hand-picked beans, \$1.25; prime, \$1.20; oats, 33 to 35c.; hay, \$12.25 to \$13; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow-eye beans, \$1.85; buckwheat meal, \$1.30 to \$1.35.

ST. JOHN NOTES.

It has been decided to hold an exhibition during the fall of this year.

B. Rautenberg, representing Park, Blackwell & Co., Toronto, was in the city during the week.

The shipment of produce from Florenceville, Carleton county, in 1895 was 400 cars, representing earnings to the C.P.R. of upwards of \$30,000.

M. R. Mackenzie, of the Beaver Oil Co., Montreal, called on THE GROCER this week. He reports a good trade in lubrication oils for later shipment.

The Board of Trade, Charlottetown, P.E.I., has affiliated with the Maritime Board, and elected as their representative Hon. Donald Farquharson.

Although rather out of season, C. & E. Macmichael are finding a steadily growing demand for the product of the Sussex mineral spring, for which they are city agents.

J. Hunter White has been appointed agent for Knox's gelatines for this market. These are goods which have made a name for themselves in the west owing to extra quality and low price.

Even in the face of low prices shipments of hay are going forward to Liverpool. With anything like a fair price in the English market a large trade would be the result. Black & Page, of Amherst, sent forward 200 tons by the Beaver Line steamer Lake Winnipeg.

The Cnatham Board of Trade elected at their last meeting the following officers: W. S. Loggie, president; R. Flanagan, vice-president; J. D. B. F. Mackenzie, secretary.

It was resolved to ask for a further subsidy for the s.s. Miramichi, as otherwise she would have to be taken off.

Reports from Fredericton state that, owing largely to no snow, business is unusually quiet, even for this season. Hay is a bright spot, and sells quickly at \$12 per ton. Butter dull at 17 to 19c. Pork still low, offering freely at 5c.

When John Sealy first put his pure cod in 3-lb. packages, without a bone, on the market, the extra price he required to charge caused the venture to be somewhat doubtful, but the old truth that a good thing pays is again shown, and these goods are filling a long felt want.

Through New Brunswick there is an unfortunate opposition to eastern standard time, and both St. John and Fredericton are in the unsatisfactory position of running both. A moment's thought must show the advantage of one time, and the same might be said of eastern standard. After once making the change, we will soon forget it, and much confusion will be avoided.

HE IS INTRODUCING DELICATESSE

Mr. A. E. Richards, of A. E. Richards & Co., of Caledonia, is in Toronto this week for the purpose of introducing "La Delicatesse" cream cheese to the trade. This cheese is manufactured in the celebrated Herkimer County, New York, which is well-known as the best cheese making district in the United States.

It is prepared with the greatest care with a view of making it popular with the best class of trade, and has a fine delicate flavor found only in goods so carefully prepared.

The cheese is put up in neat packages which present an exceedingly attractive appearance on the counter or in the show case.

CANNING FACTORY WANTED.

A public meeting of the Board of Trade was held in the Council chamber, Tilsonburg, Thursday last, for the purpose of discussing topics pertaining to the welfare of the town. It was decided to invite the Western Dairymen's Association to hold one of their meetings there next season. A committee consisting of Messrs. Brasher, Wilkins, Tillson, Thomson and Dawler were appointed to wait upon the directors and urge the acceptance of the invitation.

The question of better market accommodation and the building of a canning factory were also freely discussed, but nothing definite arrived at.

The following gentlemen were elected officers for the present year: President, Geo. Brasher; vice-president, John McIntyre; secretary, F. Biette; treasurer, J. C. Ross; committee to draft constitution, Messrs. Brasher, Ross, Wilkins, McIntyre and Dumler.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

"Always a Best"

. . . In Everything

We have the BEST in the canned fish line.

GOLDEN FINNAN HADDIES

Are the BEST. They are Delicate, Delicious and Appetising. If you sell the GOLDEN brand Haddies, it will be the finest DRAWING CARD you can get.

Every can guaranteed or money refunded.

NORTHRUP & CO.

Packers' Agents. ST. JOHN, N. B.

FISH

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.



ASK FOR
MOTT'S

DOES IT PAY *✓* **CERTAINLY IT DOES**



Take no chances. The quality is of the very best. The manufacturers guarantee the quality of

Dalley's Royal Hygienic Self-Rising Flour

to all customers. There is no trouble in selling these flours—Tea, Graham, Pancake and Buckwheat. Once your customers have tried them they will not take any other. Order at once from your wholesale house

Manufactured by **THE F. F. DALLEY CO., Ltd., Hamilton, Canada.**

Only the best fruit, thoroughly cleaned and picked, is used in making



An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

PURE

Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers,
TORONTO

DON'T DELAY

Order at once. The stock now on hand is limited. You want our goods. You may send in your order after the more wide-awake man has ordered ahead of you. Be first. The

"KENT" Canning and Pickling Co.
CHATHAM, ONT.

A straight line

Is the shortest distance between two points.
The shortest, best and most profitable way of securing your customers' confidence and esteem (to say nothing of their actual business) is by selling them reliable canned goods at right prices. "Maple Leaf" Brand is always reliable and the price is always right too.

DELHI CANNING CO.

DELHI, ONT.

HALIFAX TRADE GOSSIP.

THE severe cold weather and a fairly good downfall of snow have come at a time when they were badly needed. The result on trade throughout the province has in consequence been very marked, and the month of January, as far as it has gone, has shown a big improvement over December.

We hear of advances in flour of from 15 to 25c. per barrel in the west, but dealers here manage to sell at the old prices; the flour market is steady, with an upward tendency. Feeds of all kinds are low. Cornmeal is in large consumption, as are also oatmeals.

The refinery reports the market strong with an advance in yellows of $\frac{1}{8}$ c. since last week. Raw sugar remains unchanged.

The provision market is quiet, but firm. There is no change in prices. Mr. Rautenburg, representing a Toronto house, is here pushing Ontario beef, and he is disposing of quite a lot of it at fair prices. Ontario beef is becoming more general in this market. Dealers consider it superior to the local product, but have to contend with a local prejudice. It looks as if in time the west will supply this market with provisions and poultry. Reports from Newfoundland are to the effect that an unlooked for soft spell at St. John's has had a bad effect on some recent shipments of beef, mutton and poultry.

Our dealers are still working off Christmas and New Year's stocks of poultry. There are considerable stocks in the market yet and dealers will do no ordering until they are disposed of. Turkeys retail at 8c. per lb., which is a losing figure.

P.E.I. produce remains low. There are several vessels in port with full cargoes, and they are waiting for a rise in the market before opening their hatches. All the available warehouse-room (frost proof) is taken up, and thus the Island dealers have turned their vessels into warehouses. They can afford to do this, as there is nothing for the vessels to do in the winter months.

There is no change in the fish market.

The green fruit market is quiet. There is a good supply of Valencia and California oranges of extra good quality and at low price. The same can be said of lemons.

There are a few grapes on the market, which bring from \$6 to \$8 per keg.

Good apples are scarce on account of the cold weather. Stocks will be replenished as soon as the weather moderates enough to allow shipping.

Canned goods are in good demand, particularly vegetables.

Figs, prunes and dates, and all dried fruits remain strong in price.

The supply of onions is limited and prices are higher.

Walker, Hanson & Rogers is the name of a new grocery and hardware store at

Middleton. Mr. Rogers is manager of the business. The firm was formerly Walker & Hanson.

Moore & Moore was the name and style of a wholesale tea house which opened up business here less than a year ago. There was only one member of the firm, F. S. Moore, who formerly did business in Amherst. On Saturday last the firm assigned to F. Wiltshire and Frank McKenzie, the latter being the firm's bookkeeper. The firm assigned their book debts to Joseph Travers & Sons, London, for \$2,296, but subsequently Messrs. Moore & Moore made a general assignment, with only one preference for \$297, to Appleton, Machin & Smiley, London. The liabilities are about \$5,000, mostly in England. The sheriff has taken possession of the office furniture at the instance of Gordon & Keith, of this city, who supplied it.

WHEN MEN WERE HONEST.

At one time in the highlands of Scotland to ask for a receipt or promissory note was considered an insult, and such a thing as a breach of contract was rarely heard of, so strictly did the people regard their honor. The Presbyterian Witness tells a story of a farmer who had been to the lowlands and had there acquired worldly wisdom.

After returning to his native place he needed some money and requested a loan from a gentleman in the neighborhood. The latter, Mr. Stewart, complied and counted out the gold, when the farmer immediately wrote out a receipt.

"And what is this note, man?" asked Mr. Stewart on receiving the slip of paper.

"This is a receipt, sir, binding me to give ye back your gold at the right time," replied Donald.

"Binding ye, indeed! Well, my man, if ye canna trust yourself I'm sure I'll na trust ye! Such as ye canna hae my gold." And gathering it up he returned it to his desk and locked it up.

"But, sir, I might die," replied the needy Scot, unwilling to surrender his hope of the loan, "and perhaps my sons might refuse it ye, but the bit of paper would compel them."

"Compel them to sustain their dead father's honor!" cried the enraged Celt. "They'll need compelling to do right if this is the road ye're leading them. Ye can gang elsewhere for money, I tell ye, but ye'll find nane about here that'll put more faith in a bit of paper than a neighbor's word of honor and his love of right."

PERSONAL MENTION.

E. C. Coleman, of the Seaforth salt wells, was in Toronto on Saturday looking up business.

R. E. Hicks, of Perth, was seen doing the wholesales in Toronto last week.

THE CANADIAN OIL FIELD.

The normal well in the Petrolea field is about 465 feet deep, made up of 104 feet of surface clay, 296 feet of Hamilton shale and limestone, and 65 feet of Corniferous lime.

The Oil Springs wells are sunk 370 feet deep—60 feet of surface, 250 feet Hamilton shale and 60 feet of Corniferous lime.

The Corniferous lime appears to contain oil throughout, but the petroleum can only be obtained in paying quantities in certain porous strata which occur in it.

A well was sunk 1,505 feet, north of the town, the lower 250 feet of which were bored through rock containing salt crystal, which is not used for commercial purposes at present.

The rock strata in which the Pennsylvania oil is found are considerably higher than the Petrolea strata, but lie 1,800 feet below the surface, being overlapped by other rock formations.

The Petrolea wells are "shot;" that is, a charge of 8 to 10 quarts of nitro-glycerine is exploded in them, to clean out the hole and shatter the rock. In Pennsylvania far larger "shots" are used, as much as 80 and 90 quarts being exploded in a well.

All the way from 1 to 10 wells are sunk to the acre, according to location and productivity. It would be safe to say, however, that where less than four wells per acre have been sunk, the territory has not been thoroughly exploited, and there is any amount of room for the drill yet.—Petrolea Topic.

BOARD OF TRADE OFFICERS.

At the meeting of the Toronto Board of Trade, on Tuesday, for the nomination of officers, E. B. Osler was elected president by acclamation, Edward Gurney, first vice-president, and D. W. Alexander, treasurer. For second vice-president, A. A. Allan, Jas. Carruthers and John Flett were nominated.

FEED AND PORK GO UP IN SMOKE.

Fire on Wednesday morning destroyed the flour and feed establishment of P. McIntosh & Son and partially destroyed the pork-packing establishment of Park, Blackwell & Co., Toronto. The loss of the former firm is \$20,000 and that of the latter \$5,000. The McIntosh firm carried \$12,000 insurance and Park, Blackwell & Co.'s loss is covered by insurance.

SEND FOR ONE.

One of the neatest souvenirs of the season is that given away to the grocers by Huyler's, manufacturers of cocoas and chocolates, New York, which have recently come on this market. It is a pocket silver match box, with a white enamelled top, on which is painted their trade design, a lady drinking a cup of their coffee.

Any subscriber to THE CANADIAN GROCER who has not received one should write to them at the factory, 18th street and Irving place, New York.

It
Ha

right
rece
of
pack
but
mor
frien

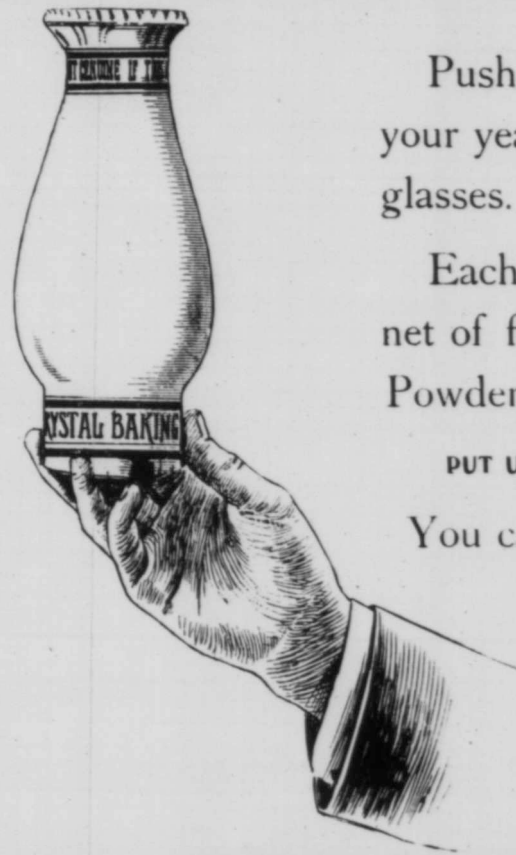
PU

A
THE
pol
of i
Fraser, V
merchant

We ha
upon our
offices fil
support t
the munic
The right
made a s
who hav
honesty
depende
who woul
well off
sence fro
ally affec
generally
self and t
wholesale
supply hi
Let us
such mer
from the
ness tha
larger af
capable

It Took Hard Thinking

to get this package right. We have to date received TWO COMPLAINTS of the bottom of the package bursting out—but there will be no more. We thank our friends who told us.



Push these and save your yearly bill for lamp glasses.

Each contains 1 lb. net of first-class Baking Powder.

PUT UP 1 DOZEN IN CASE

You can guarantee it.

Write us.

See our travelers

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

A GROCER IN POLITICS.

THE GROCER is delighted to find its policy so strongly supported by one of its subscribers, Alex. D. Fraser, of Fraser, Viger & Co., one of the leading merchants in Montreal.

We have been continually impressing upon our readers, if they wanted public offices filled with good men, they must support the right kind of business men at the municipal and parliamentary elections. The right kind of men are those who have made a success of their own business, and who have established a reputation for honesty and reliability—men who can be depended upon to do their duty. The man who would go into politics before he was so well off or so firmly established that his absence from his business would not materially affect it, should be discouraged. He generally fails, bringing disaster upon himself and trouble for his competitors and the wholesale houses and manufacturers who supply him.

Let us encourage, regardless of politics, such men as Mr. Connaughton, who showed from the success he made of his own business that he is capable of directing the larger affairs of a city. It is a noble aim for capable men to look forward to the time

when they will have made enough on which to retire and devote themselves to municipal and parliamentary politics.

Mr. Fraser in writing to The Star here says: "I was much pleased to read your editorial in last night's issue of The Star, commending the re-election of Ald. Connaughton. The Star evidently believes in speaking of a man as you find him. I have much pleasure in endorsing every word you say in favor of that gentleman. I made Mr. Connaughton's acquaintance eleven years ago, meeting him first at the meetings of the Grocers' Association of Montreal. In the various offices I filled in that body, as secretary, vice-president and president, and during all these years a director, I had occasion to come in contact with Mr. Connaughton regularly—served with him on committees, and worked by his side on many a question, with many an object in view. If there is one thing more than another that struck me in his character it was his perfect reliability. Whoever might come and go, 'Barney' Connaughton, as we called him, could always be relied upon. Night after night he would trudge for miles to our meetings, when others living within a stone's throw of our hall would be conspicuous by their absence. He was always to be found on the side of right, firm and uncompromising, while always a maker for peace.

"I mention these facts, Mr. Editor, simply because a man's public conduct in a public position may be gauged from his private character and career. I know nothing whatever regarding Mr. Connaughton's opponent

beyond the fact that he was defeated by that gentleman only a few short months ago. Since then Mr. Connaughton's conduct as an alderman is before us—the electors of St. Ann's Ward—and The Star but voices the sentiment of every right-thinking man in the community who has watched Mr. Connaughton's short term in the Council when it states that he is the right man in the right place, and beyond all doubt has established his claim to re-election."

CHANGE IN FREIGHTS.

By a new agreement between Canadian railway freight agents regarding parcels known as "smalls," the business of the express companies is likely to be considerably increased.

For instance, parcels heretofore delivered by freight for 35c. will now cost 45c. if called for by the company's carter, and if called for here and delivered, say Peterboro', the charge will be 55c.

As the express company collects and delivers parcels free, the saving will be apparent and real.

A SURPRISED SPICE MAN.

"I am more than surprised," said Mr. Fullerton, manager of the Snow Drift, "at the outcome of this year's business. I knew we were not going behind, but did not think (as the results have proved) that we were getting in the biggest year's work since our commencement ten years ago."

Dinna ye hear the Slogan?**If you drink Whisky, drink****JOHN DEWAR'S SCOTCH****HONORS AWARDED**

Purveyors by Royal Appointment to Her Majesty Queen Victoria. Under competition the only Scotch drawn at the Bars of the largest Caterers in the World, viz.: Spiers & Pond, Ltd. Diploma of Honor and Gold Medal, Edinburgh, 1890 (Highest Award).

MEDALS

Edinburgh	1886	Edinburgh	1892
Antwerp	1887	London	1892
Anglo-Danish	1888	Jamaica	1892
Cookery	1888	Food	1892
Brussels	1888	Tasmania	1892
London	1888	Dublin	1892
Melbourne	1889	Brussels	1893
Food (London)	1889	Chicago	1893
Sportsman	1889	Fisheries	1893
Paris	1889	Manchester	1893
Dunedin	1889	Brewers' Show, Manchester	1894
Military	1890		

National Trades and Industrial Exhibition, 1894, etc., etc.

Better Whisky cannot be had**THE ART OF GETTING THERE.**

ABOUT a dozen years ago, says Results, a man walked into the office of one of the great Chicago packers and asked for employment. Scores of men had called before him on similar missions, and all were told what he was told, that there were no vacancies. This man expected to be told that, but he brought an old coat with him. He had selected the business in which he had desired to work, and he came determined to go to work in it: When told that there was no room for him, he calmly removed his coat and put on the old one. He replied that he was willing to do anything; that there must be something in that great business which a determined man could find to do. He cared not what the work was. He was willing to begin anywhere.

The president of the concern smiled at the man's determination. He had come to Chicago himself years before with that same idea, and everybody had told him that there was no room for him. He had proved that there was by just such stamina as this young man was showing. The applicant's determination won, and the packer told him that he could go out and handle meat in the slaughter-house if he wished to. The young man started, but the packer called him back. Such energy and ambition were too valuable for the slaughter-house. He was placed in the office, told to learn the business, and

from that day to this he has been one of the chief aids in the business, holding to-day one of the highest positions in the greatly enlarged concern.

Qualities like these have won everything worth getting in this world. Business men admire pluck. They are quick enough to recognize the qualities which won their own success. Ability without determination is like a locomotive without steam.

The best positions open to young men are the opportunities to secure results. There is always room for men who can do this. There is scarce a concern which is not looking for them. Such positions are not to be attained by influence. Friendship counts for nothing where business is at stake. Men can secure clerical positions through good will, or by mild applications, but the positions which are worthy of ambition can only be secured by a display of the qualities required to fill them.

The majority of men are unsuccessful chiefly because they are timid. They enter the world as if they were afraid of it. They are careful not to run against other people. They keep out of the way. They go after success with the constant fear that they are liable to be rash. The world about them is unfathomable, and they do not know what might happen if they should chance to crowd somebody else.

The fact is, the world about us is just as

timid as we are. Other people are concealing that fact as we do. They are as fearful of us as we are of them. Let one man assert himself as a leader, and all those imperturbable people will turn in and follow him. The few strong men like himself are the only ones waiting to fight him.

The men who start after their object as if they were determined to have it are the men who succeed. The world is not offering success to anybody. The millions who mingle with other millions, and shrink when anyone frowns on them, can never rise above the level of mediocrity.

Successful men are not generally examples of great ability. We all know men whom the world looks up to, as it always looks up to success, who were evidently not nearly as well qualified to succeed as we are. They are more generally men of tireless energy and fearless determination. They are men who have asserted themselves, and have made better but more timid men yield to them. They have made themselves leaders. The men whom they have cowed serve them.

According to Dun, the number of failures for the calendar year 1895 in Canada were 1,891, against 1,856 in 1894. According to Bradstreet, the figures were 1,923 in 1895, against 1,873 in 1894. The gross receipts of the C. P. R. for the year 1895 were \$18,937,000, against \$18,752,000 in 1894. The gross receipts of the Grand Trunk were \$18,001,000, against \$18,037,000 in 1894.

CRESCENT BRAND

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

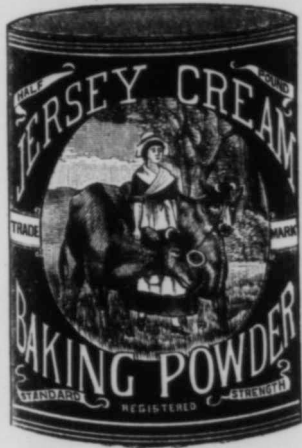
Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND**MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry—and this is a very general complaint with the trade—the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

EWING, HERRON & CO.

Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andrae Kraay & Co's very fine old Clarets.

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St. MONTREAL

TEAS

New Ceylons and Assams in store and arriving. Also good values in Japans, Young Hysons and Congous.

JOHN SLOAN & CO.

Wholesale Grocers

TORONTO

BEE BRAND CEYLON

Awarded Two Gold Medals Grown on Virgin Soil

Packed and shipped direct from the Gardens.

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

YOU MAKE

40% Profit

If you sell our soaps and they sell at sight.

Write for prices.

P. M. LAWRASON
London, Ont.

Teas

Sailor Boy—the best value offered in Canada. Also some

CHOICE SIFTINGS

Shipments of above just to hand.

PERKINS, INCE & Co.

TORONTO.

We are offering this week some excellent values in . . .

Sultana Raisins

Vostizza Currants

and **Sphinx Prunes**

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

PREFERENTIAL TRADE.

SIR CHARLES TUPPER delivered an address before the Montreal Board of Trade on Monday, on the subject of preferential trade between Great Britain and the Colonies.

Sir Charles said that there were some questions in this country outside the domain of politics, and this was one of them. (Cheers). In Canada there were no two opinions on the subject, and he believed that the cause was making rapid headway at the heart of the Empire.

He read statistics to prove that the export trade of Britain was on the decline, and that it was her bounden duty to promote a closer trade relationship with the self-governing colonies. He read from Lord Salisbury's address at Hastings, as well as remarks from other public men in the old land, to show that a radical change had taken place in public opinion on the other side, and that the task of winning the people to the advocacy of a preferential tariff was far from being a hopeless one.

Sir Charles said that the resolutions adopted at the Ottawa conference had created a deep impression on the public mind of England, and he quoted from a paper read before the Colonial Institute showing the advantages England and the colonies would gain if a preferential duty of ten per cent. were imposed. The Secretary of State believed that trade followed the flag, and said that six self-governing colonies of the Empire took eleven times more British goods than the United States, Germany, France, Spain, Brazil and Russia.

Continuing, Sir Charles said that if England wished to expand her trade she must expand her colonial possessions, for there would be her future market, and not in those foreign countries that were surrounding themselves with a protective wall. He had never witnessed so great a change as that operated in the public mind of England during the last six years, and Sir Charles was convinced that as soon as public opinion was ripe for the change there would be no obstacles placed in the way by Lord Salisbury or his Government. (Cheers.)

If the London Congress adopts this policy it will have won important influence in the Government of Great Britain, and he was glad to say that in adopting the resolution of 1892 the Parliament of Canada had done its duty. The London Times had said, in fact, that if all the colonies adopted these resolutions it would be the duty of Her Majesty's Government to see that they were carried out.

Sir Charles referred to what he called the lion in the path—the unfortunate treaties with Germany and Belgium. These treaties, he said, were now deplored by the public men of England, and he believed that a firm stand on the part of the Imperial

authorities would bring about their modification. He strongly criticised the speech on the question by the Marquis of Ripon, and showed that it was more profitable to cultivate the trade of the colonies than that of the two foreign nations, just named. He was also of the opinion that such a policy would have the effect of lowering the hostile tariff of foreign nations and he cited the ungenerous treatment meted out to England and the blow dealt at Canada by the McKinley tariff of the United States.

A NEW BROKER IN LONDON.

London, Ont., is rapidly coming to the front as a grocery centre, and, what is concomitant of it, a centre for brokers and commission men allied to the grocery trade. Among the latest additions in the latter respect is A. T. Cleghorn. He has an extensive and varied experience in the grocery business, a valuable acquisition for a commission agent. For some years he has been with Edward Adams & Co. He has already secured agencies for several of the best firms and manufacturers connected with the trade, but, like all wide-awake business men, he is open to secure a few more. Any of our readers in outside points who desire to be represented in London, we have pleasure in recommending them to Mr. A. T. Cleghorn.

THE MANAGEMENT OF CLERKS.

The Boot and Shoe Recorder is now printing a series of articles upon the above subject. Mr. N. C. Fowler, Jr., expresses his views in about three lines. He says: "Treat your clerk as you would have your clerk treat you if you were his clerk. Don't let your clerk boss you. Don't keep a clerk who needs bossing." Another contributor upon the same subject, Mr. I. A. Lewis, writes as follows:

"Cultivate the friendship and good will of your clerks." He then gives these rules which he attempts to follow in creating an interest among his clerks in their work. These are:

First: By trying to treat them as I should like to be treated were I in their position myself.

Second: By paying them sufficient to keep them anxious to please and retain their positions, and making them feel that I am not "the boss," but simply the proprietor.

Third: By taking an interest in both their sorrows and their joys, and trying to make them feel that they are entitled to their pleasures, and they are human as well as I.

Fourth: By granting cheerfully, so far as in my power, any favors or concessions asked of me.

Fifth: By never deducting any salaries for either forced absence, sickness, or vacations of few days.

VINTAGE IN ITALY.

The Gazzetta Ufficiale gives the complete figures of the vintage in Italy, where the total production last year was 476,326,500 gallons, or about 102,000,000 gallons less than in 1894. There was an increase in two of the twelve provinces, these being Lombardy and Emilia; but the southern provinces, especially on the Mediterranean coast, suffered severely from hailstorms and disease; while in Sicily and Sardinia the phylloxera did much damage. Notwithstanding this, Sicily, with over 94,000,000 gallons, produced more wine than any other province, Piedmont coming second with about 83,000,000 gallons, followed by Emilia, the Southern Adriatic and the Southern Mediterranean regions, the production of which ranged from 58,000,000 gallons to 44,000,000 gallons.

REDUCTION IN TANGLEFOOT.

The annual revision of the price of Tanglefoot has again been made, and the manufacturers announce a reduction of 75 cents per case in "Regular," and 40 cents per case in "Little." The prices to rule for 1896 will be: "Regular" size, less than one case, 45c. per box; one to five cases, \$4 per case; five cases, \$3.75 per case. "Little" Tanglefoot, less than one case, 18c. per box; one case, \$2.10 per case. There is probably now no small article so profitable to the retailer as Tanglefoot, and hardly one other which receives a more hearty support from the retailer.

A. T. CLEGHORN

General
Commission Agent

Correspondence
solicited.

LONDON, CAN.

THE NEW WOMAN

WON'T HAVE OLD TAPIOCAS

SHE
WANTS

INSTANTANEOUS

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 45c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb. put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

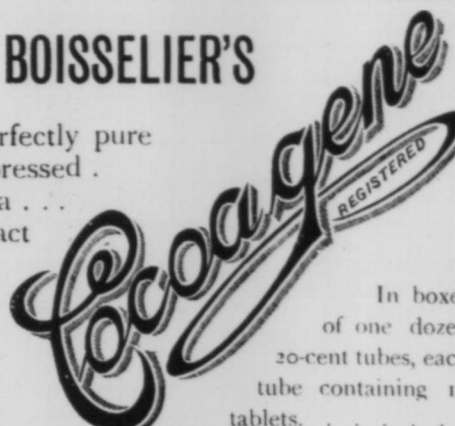
WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane Toronto.



BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract



In boxes of one dozen 20-cent tubes, each tube containing 18 tablets.

One Tablet makes an excellent Cup of Cocoa.

ALL LEADING GROCERS KEEP IT.

EVERY GROCER SELLS MATCHES

We expect in a few "VICTORIA" days a carload of our brand Matches, warranted equal to any other brands. We will sell them at a price giving you a fair profit.

TRY THEM. WRITE FOR PRICES.

LAPORTE, MARTIN & CIE.

Wholesale Grocers

MONTREAL

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

*Spring Picked !!!
Skillfully Blended !!
Attractively Packed !*



You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON
and they will make a **TRADE FOR YOU!!**

Agents **MONTREAL—FRANK MAGOR & Co., 16, St. John Street.**
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Variety of Packages

We take a pride in the large variety of our Table Salt packages and in the neatness of their design.

Our Cotton bags are made in 5 sizes, of the best material and the printing is the neatest. We put up 3 sizes of Terra Cotta cardboard packages and a 4 lb. round cardboard package that is handsomely lithographed for shelf display. When ordering Table Salt from your wholesale house always order

Windsor Salt

The WINDSOR SALT WORKS, WINDSOR, ONT.



“WHAT delicious tea you always have, Maud! What kind of tea do you use?”

“Thank you, my dear. I use the Ceylon Tea or the India Tea, but this, I believe, is a blend of the two. I tell my grocer that I don't mind which one he sends me, so long as it is not some of those hand-rolled teas.”

“What do you mean by hand-rolled teas?”

“Why, in China and Japan the native laborers roll the tea leaves by hand, and ever since a friend of mine visited those countries and told me what he saw, I have preferred to drink Ceylon and India teas, which are rolled entirely by machinery, and I am sure they have a much finer flavor.”

(The above is a copy of an advertisement being run by a number of retailers in the States who are making a specialty of their tea department.)

DRIED FRUITS IN BRITAIN.

A COMPARISON of the duty payments of the principal kinds of dried fruits during last year with those of 1894, shows that there has been an increase in each description. So far as it goes, this is satisfactory; but, on the other hand, the improvement is not very much to boast of, and is indeed less than might have been expected, when it is taken into account that we have had a prolonged period of low prices, during which it might fairly have been expected the increase, as a whole, would have been in a heavier ratio. For the purposes of a more extended comparison, we give below the figures for 1893 also:

	1895.	1894.	1893.
Currants.....	27,440	26,035	29,760
Valencias.....	8,571	8,332	7,778
Sultanas.....	7,926	7,644	6,038
Muscateles.....	925	784	613
Totals.....	44,862	42,795	44,199

From these it will be seen that the duty payments of currants have not, either in 1894 or 1895, reached the unusual total of 1893. This is to be accounted by the fact that the season of the latter year saw the first of the abnormally low prices; and from the light of later events there can be no doubt that the grocers throughout the country, tempted by the previously unheard-of values, went heavily into stock at that period; and that the duty payments did not represent actual consumption so much as a heavy increase in the floating stocks throughout the country. In the case of Valencias, Sultanas and Muscateles it will be seen that the deliveries of the past year showed an improvement on 1894, and that, in its turn, this was an improvement upon 1893. These figures give some little hope to those engaged in the trade; and although it is not quite satisfactory that with all kinds at such moderate prices the increase should not have been greater, it is something to feel assured that in spite of the many articles which directly compete with dried fruit, the consumption is not suffering any actual decline.

The market has been steady for all descriptions, and a distinct improvement has taken place in the demand from the grocers. The outlook for the two kinds which are of the most importance during the spring and summer months, viz., currants and Sultanas, is very favorable; and there is every prospect of a good market for both kinds; indeed, so far as can be judged, some enhancement in values seems likely.—Produce Markets' Review, London.

SUGAR STATISTICS.

A summary of the statistical position of sugar shows stocks in the United States and Cuba together of 215,924 tons, against 229,400 tons last week, and 180,350 tons last year. Stocks in Europe of 2,171,100 tons, against 2,179,900 tons last week, and 1,690,100 tons last year. Total stocks of

2,493,874 tons, against 2,516,100 tons last week, and 1,925,475 tons last year at same uneven dates, or 2,233,874 tons at the even date last year of January 1st. This year's even date figures not yet received. The surplus of stocks is now 568,417 tons, against 580,637 tons last week, and 758,248 tons December 28th. The beet crops remain 662,520 tons deficiency by Mr. Licht, and Cuba 731,000 tons deficiency.—Willett & Gray.

THE WIDE-AWAKE TONE.

To the doubting few who have not yet subscribed for either or both of these papers, we submit the following letter:

DEAR SIRS,—When The Dry Goods Review comes due next month, if you choose, make a draft for both, namely \$3, or I will remit.

I congratulate you on the wide-awake tone of The Dry Goods Review and THE CANADIAN GROCER, and read them with a great deal of pleasure and profit. We are doing business strictly for cash or produce, and after doing business for several years on credit, find the change a splendid success, and now find it a pleasure to do business.

I remain, yours truly,

H. REIDER.

BASIS OF FOREIGN DISTRUST.

European investors are believed to be very wary and suspicious of American securities and it is generally supposed that this distrust is caused by the unsettled condition of the monetary standard in America. In speaking of this matter The London Financial News says:

"We do not well see how any boom in America can be successfully engineered so long as the unsettled state of the currency problem renders the financial position a constant source of anxiety. The Treasury has not yet solved the problem of keeping its gold, nor will it do so until the proposal to retire the greenbacks is taken firmly in hand. The fear of gold exports must of necessity keep the speculative market in a constant state of nervousness, in which any external trouble would exercise an exaggerated effect. The experience of the past three weeks has been a striking illustration of the way in which the exchange is affected by the adverse financial or political symptoms of the foreign bourses. Wall street was shaken as with a spasm, not because a European war would have been injurious to the United States in a commercial sense—on the contrary, it would have benefited them—or because a breakdown in mining speculation in England or on the Continent would have made American rails any less desirable as investments, but solely because the unsound currency aggravates every political tension abroad, and magnifies the consequences of speculative trouble, however remote. Some part of the disturbance in American securities was, no doubt, caused by their forced sale on account of crippled operators in mining and other securities, but the greater part of the mischief was due to the sensitiveness of the financial situation arising from the currency question."

SITUATION VACANT.

WANTED AN EXPERIENCED GROCERY salesman of good address. Apply to Strome & Whyte Bros. Co., Ltd., Brandon, Man., giving reference and stating salary expected. (4)

BUSINESS CHANCES

FOR SALE—GROCERY WITH LEASE OF PREMISES, live business, long established, best stand in town, good family trade in fine staple and fancy groceries, stock full and in first-class condition, good reasons given for selling. Personal inspection invited, or references given Montreal or Toronto. D. E. Scott, Port Hope, Ont. (5)

AGENTS WANTED.

FARROW'S MUSTARD, MUSHROOM KETCHUP and Sauces. Wanted in the States, purchasing agents for these goods, which are of the highest quality. Mustard packed in every description of package, including fancy tins, all sizes from 1/4 lb.; also with customers' names on labels or with firm's labels. Firms of undoubted respectability who would take up the agency of these goods would be liberally treated. Goods f.o.b. London. For samples and particulars apply to FARROW & Co., Boston, England. (6)

WANTED.

JOB LINES OF SOAPS, BLACKINGS, BATH Brick, Watches Grocers' Sundries, Crockery, Glassware, Baskets, and Hardware for spot cash. RUSSELL'S OF THE MARKET (St. Lawrence) Toronto. (4)

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, payable strictly in advance. Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto

INSTANTANEOUS

TAPIOCA

PLEASES! SELLS!

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL

BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,

TORONTO, ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dunn & Co., (Mercantile Agency,) etc.

CHARLES H. RICHES

Solicitor of

PATENTS

Canada Life Bldg, King St. W., Toronto
Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

THE USEFUL BANANA.

In the West Indies, explains an exchange, the dried leaves and prepared portions of the banana stem are used as packing materials. Fresh leaves are used to shade young coffee or cacao seedlings in nursery beds, and to cover cacao beans during fermentation. The young unopened leaves are so smooth and soft that they are used as "dressing" for blisters. In India the dried stalk of the plantain leaf is used as a rough kind of twine, and the larger parts are made into small boxes for holding snuff, drugs, etc.

In the Malay Peninsula the ash of the leaf and leaf stalk is used instead of soap or fuller's earth in washing clothes, and a solution of the ash is often used as salt in cooking. In the Dutch Indies the skin of the plantain is used for blackening shoes. The juice which flows from all cut parts of the banana is rich in tannin, and of so blackening a nature that it may be used as an indelible marking ink. In Java the leaves of the "wax banana" are covered on the underside with a white powder, which yields a valuable wax, clear, hard and whitish, forming an important article of trade. The ashes of the leaves, stem and fruit rind are employed in Bengal in many dyeing processes. In Siam a cigarette wrapper is made from the leaves.

Fibre is got from the stems, and is the "Manila hemp" of commerce, which holds the chief place for making white ropes and cordage. Old ropes made of it form an excellent paper-making material, much used in the United States for stout packing papers. The Manila hemp industry is a large one. About 50,000 tons of fibre, valued at £3,000,000, are annually exported from the Philippine Islands. The Manila hemp plant is grown exclusively in the southeastern part of the Philippines, and all attempts to grow it elsewhere have failed. Many articles are made from Manila hemp—mats, cords, hats, plaited work, lace handkerchiefs of the finest texture, and various qualities of paper. At Wohlau, in Switzerland, an industry has been started for making lace and materials for ladies' hats from it. By a simple process it is made into straw exactly resembling the finest wheat straw for plaiting.

Forest Council for 1896 will consist of two grain dealers, two undertakers, one banker, one cattle dealer, one contractor, one saw mill owner, one pump maker, one agent and one merchant.

NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, \$36,465,000.
Revenue, \$5,545,000.
Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

Central Business College

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, - \$5,000,000
Subscribed Capital, - 1,500,000
Accumulated Capital - 135,000

PERMANENT STOCK

The first issue of \$100,000.00 of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, \$100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of \$10 per share of \$65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association
Molson's Bank Buildings, LONDON, ONT.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

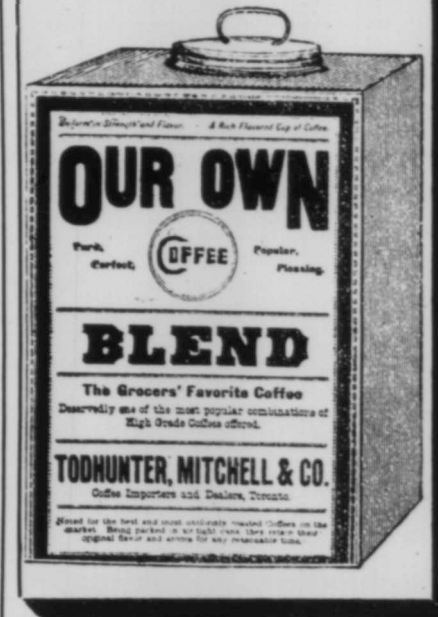
RICE FROM The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

Delicious Coffee

IT SETS THE PEOPLE TALKING



is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

W J. MACKLEM, tea and spice merchant, Yonge street, Toronto, has assigned to H. J. Keighley, of the Royal Dandelion Coffee Co. Liabilities, \$1,500.

E. Groves, a merchant of Maryboro', has assigned.

D. Clement, general merchant, Alfred, Ont., has assigned.

J. Armstrong & Co., grocers, Peterboro', have assigned to R. R. Hall.

R. M. Coombs & Co., general merchants, Elkhorn, Man., have assigned.

The liabilities of L. McKelvey, general merchant, Minden, Ont., are \$4,000.

Simon Charron, grocer, St. Cuneconde, Que., meets his creditors on Saturday.

Daniel McBride, Hamilton, dealer in fuel and coal oil, has assigned to C. S. Scott.

D. Charron, grocer, Hull, Que., is offering to compromise at 10c. on the dollar, cash.

Gannon Bros., general merchants, North Sydney, N.S., have assigned to John Carey.

Thomas Deery, poultry, Montreal, is offering to compromise at 25c. on the dollar, cash.

David Ballentyne, general merchant, Bristol, Que., has compromised at 40c. on the dollar.

C. A. Lavigne, grocer, Montreal, is offering to compromise at 30c. on the dollar, cash.

P. Dignard & Co., manufacturers aerated water, Quebec, are offering to compromise at 25c. on the dollar, cash.

The creditors of J. J. McCrae, general store, Sarnia, will meet on the 25th in the office of Richard Tew, Toronto.

R. L. Rolls, general merchant, Centreton, who assigned to R. Tew recently, is offering to compromise with his creditors at 50 cents on the dollar.

John Pratt, general merchant, Bloomfield, P.E.I., and Louis Bennie, in the same line at Elmsdale, P.E.I., have both assigned to John A. Matheson.

Danford Roche & Co., general merchants, Newmarket and Woodstock, are offering their creditors 30c. on the dollar. The statement presented showed ordinary claims against the firm of \$34,195.16, and preferred claims of \$1,245.50. The assets, consisting almost entirely of stocks in the Woodstock and Newmarket houses, are valued at \$23,003.69. Ten years ago Danford Roche & Co. were doing business in Newmarket, and leaving that place started in Toronto, with an estimated capital of \$20,000. In two years they incurred liabilities of \$100,000, and compromising at 60 per cent. on the dollar, removed to Barrie. From Barrie the firm transferred its business to Collingwood, but making another

change, returned to Newmarket, where it assigned in February, 1890. Then Mrs. Roche, the mother of Danford Roche, purchased the stock, and continued the business till the present assignment.

CHANGES.

Pierre Blondeau, grocer, Quebec, is giving up business.

Mills Bros., general merchants, Eganville, have been succeeded by Alex. Mills.

Miller & Co., groceries and crockery, Pembroke, have discontinued business.

J. E. De Wolf & Co., groceries and flour, Kentville, have been succeeded by R. H. Lamont.

Wm. Birch is starting in the grocery business in Delta. S. Gilbert, in the same line of business in the same place, has sold out.

S. V. Bray, lumber and general store, Wellesley, has removed to Toronto. Lumber and furniture business continued by Magee Bros. & Co.

SALES MADE AND PENDING.

The assets of O. Melancon, grocer, Montreal, are to be sold.

Auguste Germain, grocer, Montreal, has sold out to P. Desormiers.

Joseph Dupont, grocer, Montreal, has been sold out by the bailiff.

Howell & Beckwith, grocers, Victoria, stock is advertised for sale.

The general stock of L. Weinstein & Co., St. Jovite, Que., has been sold.

Mary A. Wildgen, fruits, etc., Chatham, has sold out to John McDonald.

B. Grennan, general merchant, Orillia, is advertising his business for sale.

The stock of F. H. Martellock, grocer and baker, Ottawa, is to be sold by auction.

The plant of the Ridgetown Canning and Preserving Co., Ltd., is advertised for sale.

The stock of E. E. Laurent, "Boston Store," has been sold at 49¼c. on the dollar.

The stock of the estate of P. J. Haffey, the insolvent Toronto grocer, is to be sold by tender.

The stock of P. Pilon, grocer, St. Cuneconde, Que., has been sold at 42c. on the dollar.

The assets of Mott & Robeson, general merchants, Athens, are advertised for sale by tender.

The general stock of A. Donville, St. Jean de Chaillons, Que., has been sold at 65c. on the dollar.

The general stock of J. Rougie, St. Louis de Gonzague, Que., has been sold at 55c. on the dollar.

The stock of the estate of John Saunders, grocer, Harriston, is to be sold by auction on the 28th inst.

The assets of Remi Racicot, general merchant, Windsor Mills, Que., are to be sold at auction on Saturday.

The assets of Langelier & Decelles, liquors, St. John's, Que., are to be sold at auction on 29th inst.

The stock of the estate of Samuel Foster, general merchant, Chatsworth, is to be sold by auction on the 30th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Darche & Co., general merchants, Sherbrooke, Que., have dissolved.

Barclay Bros., general merchants, Wawanesa, have dissolved. F. D. Barclay continues.

Dansereau & Frappier, grocers, Montreal, have dissolved, and Dansereau & Co. of the same place are beginning business as grocers.

DEATHS.

George Duncan, dealer in honey, Embro, is dead.

F. X. Devillers, general merchant, Montreal, is dead.

Wm. Mara, wines and liquors, Toronto, is dead. His death was sudden.

Jas. Davis, boot and shoe merchant, Kingston, a resident of that city for nearly fifty years, is dead, aged 79 years.

FIRES.

Thomas Hargreave, general merchant, Newmarket, has been burned out.

The stock of John Mansfield, grocer, Montreal, has been damaged by fire.

Dodge & Dennison, and S. S. Strong, both grocers, of Kentville, N.S., have been burned out; insurance \$500 and \$1,200 respectively.

TEA RECEIPTS AND CONSUMPTION.

According to the British Board of Trade returns the total deliveries of tea for 1895 were 252,000,000 lbs., an increase of 6,000,000 lbs. upon 1894. The home consumption was 7,500,000 lbs. more than previous year, viz., 220,000,000, against 214,500,000 lbs., and was nearly 14,000,000 lbs. heavier than in 1893. The export trade continues to diminish at the rate of about 2,000,000 lbs. per annum. The home consumption last year was in the following proportions: Indian, 52½ per cent.; Ceylon, 33½; China and Java, 14.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

BLAIKLOCK BROTHERS

Customs Brokers
Forwarders
Warehousemen

41 Common St. - Montreal

Correspondence Solicited.

A NEW DEPARTURE of much importance to the . . . **GROCERY TRADE**



The **LAING PACKING AND PROVISION CO. Ltd.**
 . . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, with **patent key-openers**, and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.
 OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

It's Natural

to suppose, when we are making satisfactory shipments to our present customers, that we can do the same for you; isn't it? It's also natural that we should wish to increase our business, and would like to have your trade. We sell Salt in car lots. When you want anything in salt write US.

The Toronto Salt Works

128 Adelaide Street East
 TORONTO, ONT.

Toronto Agents for the Windsor Salt Works.

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
 OVALS
 SALADS
 SAUCE

BOTTLES

PICKLES
 PANELS
 BEER and
 MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: **G. A. McCANN, 205 Dundas St.**

Tees & Persse, Winnipeg,
 Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria,
 Agents for British Columbia.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.





THE OLD
RELIABLE

Keen's D. S. F. Mustard

IN SQUARE TINS

When you Buy KEEN'S
You Buy the Best Mustard Made

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 23, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—		
1/4 lb. tins, 4 doz. in case	per doz.	\$0 75
1/2 " " 3 " "	"	"
3 " " 1 " "	"	2 00
5 " " 1/2 " "	"	6 50
10 lb. boxes	per lb.	10 00
30 lb. pails	"	16
Dominion—		
1/4 lb. tins, 4 doz. in case	per doz.	1 00
1/2 " " 3 " "	"	1 75
1 " " 2 " "	"	3 00
10 lb. boxes	per lb.	20
30 lb. pails	"	29
PURE GOLD.	per doz.	
5 lb. cans, 1 doz. in case		19 80
4 lb. cans, 1 doz. in case		16 00
2 1/2 lb. cans, 1 and 2 doz. in case		10 50
16 oz. cans, 1, 2 and 4 doz. in case		4 60
12 oz. cans, 2 and 4 doz. in case		3 60
8 oz. cans, 2 and 4 doz. in case		2 40
6 oz. cans, 2 and 4 doz. in case		1 80
4 oz. cans, 4 and 6 doz. in case		1 25
10 cent can.		0 90



Cook's Friend—		
Size 1, in 2 and 4 doz. boxes		\$ 2 40
" 10, in 4 doz. boxes		2 10
" 2, in 6 " "		80
" 12, in 6 doz. boxes		7c
" 3, in 4 " "		45
Pound tins, 3 doz. in case		3 00
oz. tins, 3 doz. in case		2 40
oz. tins, 4 " "		1 10
lb. tins, 1/2 doz. in case		14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—		
1/4 lb. tins, 4 oz. cases		0 67 1/2
1/2 lb. tins, 3 doz. cases		1 17
1 lb. tins, 2 doz. cases		1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins	\$1 25
Standard Baking Powder, 1-lb. tins	1 40
Jersey Cream B'g Powder, 1/4-lb.	75
" " " " 1/2-lb.	1 25
" " " " 1-lb.	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.	
No. 1 size (4 gross to a case)		\$ 2 40
No. 2 size 3 " "		3 30
No. 3 size 3 " "		5 00
No. 4 size 2 " "		6 85
No. 5 size 2 " "		9 00
Emboss'd 97 4 " "		6 00
Liquid.	per doz.	
Pints, A (6 doz. per bbl)		\$ 3 30
" " B 9 " "		2 25
" " C 15 " "		1 25
1/2 Russet Paste. (3 doz. in box)	per gross.	\$ 3 75
No. 1. In tins.		5 65
" 2. " "		7 85
" 3. " "		7 85
Russet Cream. (1 gross cases)	per doz.	
No. 1. In bottles		\$ 0 80
2. In bottles		1 60
3. " "		1 90
4. " "		2 60

Polishing Paste.		
(3 doz. in box)	per gross.	
No. 1. In bottles		\$3 75
" 2. " "		5 65
" 3. " "		7 85

Polishing Cream.		
(1 gross cases)	per doz.	
No. 1. In bottles		\$0 80
" 2. " "		1 35
" 3. " "		2 25
In Metal Tubes		1 90

Small. In patent stoppered bottles.		
sponge attached	per doz.	\$0 80
No. 1. " "		1 35
" 2. " "	per gross.	25 00
P. G. FRENCH BLACKING.	per gross	
1/4 No. 4		\$4 00
1/4 No. 6		4 50
1/4 No. 8		7 25
1/4 No. 10.		8 25
P. G. FRENCH DRESSING.	per doz.	\$2 00
No. 7, 1 or 2 doz. in box		1 25
No. 4, 1 or 2 doz. in box		1 25
CROWN PARISIAN DRESSING.	per gross.	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15	
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.		
Silver Star Stove Paste	per gross.	\$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz		7 20

BLUE.

KEEN'S OXFORD.	per lb.	
1 lb. packets		\$0 17
1/4 lb. " "		0 17
Reckitt's Square Blue, 12-lb. box		0 17
Reckitt's Square Blue, 5 box lots.		0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz.	
Carpet Brooms—	net.	
"Imperial," extra fine, 8, 4 strings.		\$3 65
" " " " 7, 4 strings.		3 45
" " " " 6, 3 strings		3 25

"Victoria," fine, No. 8, 4 strings.	3 30
" " " " 7, 4 strings.	3 10
" " " " 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
"Standard," select, 7, 4 strings.	2 75
" " " " 6, 3 strings.	2 60
" " " " 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3s	per doz.	\$0 85	\$0 85
" gallons		2 00	2 25
Blackberries, 2		1 75	2 00
Blueberries, 2		0 90	1 10
Beans, 2		0 75	0 95
Corn, 2s		0 75	0 95
Cherries, red pitted, 2s		2 00	2 25
Peas, 2s		0 90	0 95
" Sifted select		1 05	1 10
" Extra sifted		1 65	1 75
Pears, Bartlett, 2s		1 65	1 75
" " 3s		1 75	2 40
Pineapple, 2s		1 75	2 40
" 3s		2 40	2 50
Peaches, 2s	per gross.	1 90	2 20
" 3s		2 65	3 00
Plums, Green Gages, 2s		1 85	2 00
" Lombard		1 60	1 75
" Damson Blue		1 60	1 75
Pumpkins, 3s		0 85	0 90
" gallons		2 10	2 25
Raspberries, 2s		1 40	2 00
Strawberries, choice, 2s		1 90	2 40
Succotash, 2s		1 15	1 15
Tomatoes, 3s		0 80	0 95
Lobster, talls		1 75	2 25
" flats		2 30	2 60
Mackerel		1 10	1 20
Salmon, Sockeye, talls		1 35	1 40
" flats		1 55	1 75
" Cohoes		1 15	1 20
Sardines, Albert, 1/2 s tins		0 20	0 13
" " 1/2 s tins		0 20	0 21
" Sportsmen, 1/4 s genu-ine French high grade, key opener		0 12 1/2	0 10 1/2
Sardines, key opener, 1/2 s		0 10 1/2	0 11
" " " " 1/4 s		0 18 1/2	0 19
" " " " 1/2 s		0 16	0 17
Sardines, other brands 9 1/4 11		0 33	0 35
" P. & O. 1/2 s tins		0 33	0 35
" " " " 1/4 s		0 33	0 35

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO.

Cardinal, Ont

sardines, Amer., 1/4 s	0 04 1/2	0 09
" Mustard, 1/4 size, cases	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Bloaters	1 85	1 90
Real Finlon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " 2	2 40	2 55
" " " 4	4 75	5 25
" " " 6	7 75	8 25
" " " 14	16 00	18 00
Mixed Callops	2 60	2 60
" " " 2	2 60	2 65
Launch Tongue	3 40	3 50
English Brawn	2 75	2 80
Camb Sausage	2 50	2 50
" " " 2	4 00	4 00
Soups, assorted	1 50	1 50
" " " 2	2 25	2 25
Soups and Boull.	1 80	1 80
" " " 6	4 50	4 50

CHEWING GUM.

ADAMS & SONS CO.		
Tutti Frutti, 36 5c bars	\$1 20	per box
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horchound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	5 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 90	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.		
Cocoa essence, 3 oz. packages	\$1 65	per doz.
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	per lb.
Rock Chocolate, loose	0 37 1/2	
" 1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
French, 1/4 s—6 and 12 lbs.	0 30	
Caracas, 1/4 s—6 and 12 lbs.	0 35	
Premium, 1/2 s—6 and 12 lbs.	0 30	
Sante, 1/4 s—6 and 12 lbs.	0 25	
Diamond, 1/4 s—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/2 s, 8 and 14 lbs.	0 30	
Pearl	0 25	
London Pearl, 12 and 18 "	0 22	
Rock	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	1 40	per doz.
Cocoa—		
EPPS.	per lb.	
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.		
(A. P. Tippet & Co., Agents.)		
Chocolate—	per lb.	
Caracas, 1/4 s, 6-lb. boxes	0 42	
Vanilla, 1/4 s	0 42	
" Gold Medal Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42	
Fry's "Diamond", 1/4 s, 6 lb. bxs.	0 24	
Fry's "Monogram", 1/4 s, 6 lb. bxs.	0 24	
Cocoa—		
Concentrated, 1/4 s, 1 doz. in box	2 40	per doz.
" 1 lb.	0 33	
Homeopathic, 1/4 s, 14 lb. boxes	0 33	
" 1/2 lbs. 12 lb. boxes	0 33	

JOHN P. MOTT & CO.'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4 s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2	
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	

WALTER BAKER & CO.'S.		
Chocolate—		
Premium No. 1, boxes, 12 lbs. each	0 42	
Baker's Vanilla in boxes, 12 lbs. each	0 50	
Caracas Sweet, in boxes, 6 lbs. each	0 37	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20	
German Sweet Chocolate		
Grocers' Style, in boxes, 12 lbs. each	0 25	
Grocers' Style, in boxes, 6 lbs. each	0 25	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 50	
Breakfast Cocoa		
n bxs, nd 12 lbs. each, 1/2 lb., tins.	0 48	

COFFEE.

Green.		
Mocha	0 28	per lb.
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO.'S.		
Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 30	
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " " " "	6 00	
" " " " "	8 40	
" " " " "	10 00	
" " " " "	12 00	
Olive Oil, 1/2 pts., 2 doz. to case, per case	1 25	
" " " " " pints, 2 doz. to case, per case	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 15
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 25	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " " 1, 1 1/2 oz.	1 25
" " " " " 2, 2 oz.	1 75
" " " " " 3, 3 oz.	2 00

Acme Sliced Beef.
No. 1 tins, key, 3 doz. per doz. \$2.50.

Beardsley's Boneless Herring. per doz. 2 doz. 1 4

Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

3 30
3 10
2 90
2 90
2 90
2 75
2 60
2 40
0 30
0 25
2 00
1 10
0 95
0 95
2 25
1 10
1 50
1 75
2 40
2 40
2 50
2 30
3 00
2 00
1 75
1 75
0 90
2 25
2 00
2 40
1 15
0 95
2 25
2 60
1 30
1 40
1 75
1 20
0 13
0 21
0 12 1/2
0 11 1/2
0 11
0 19
0 17
0 36
0 36

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO
THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India.

They are put up in one-pound and half-pound airtight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - Hamilton
A. M. Smith & Co., - London
T. Kenny & Co., - Sarnia

LIPTON TEA PLANTER CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal



Champion Fire and Burglar-Proof Safes . .
Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.
S. S. KIMBALL
377 Craig St., Montreal, P. Q.

The Secret of the Canary Breeders of the Hartz Mountains



BIRD MANNA is a great seller. Price \$1.80 per frame of 18 cakes. Order at once from your wholesale house. Bird Book Free.

T. J. COOKE & CO. - Montreal
Agents for Canada.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.



A Crystal Pitcher

... Free

with

TUTTI FRUTTI

Get one from your wholesaler. Send postal card for beautiful signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

FANCY BUTTER

Something new in Crackers. Cheap and rapid seller. Don't forget that we make the nicest Marshmallow Wafer in Canada. Will not get hard.

TRY THEM.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London.....gross	6 00
2 " " Anchor.....	12 00
1 " Flat Crown.....	10 80
2 " " ".....	18 00
2 " Square.....	21 00
2 1/2 " Round.....	24 00
4 oz. Glass Stopper.....doz.	3 50
8 " " ".....	7 00
Parisian Essence.....gross	21 00
Ketchup, Fluted Bottles.....gross	12 00
Screw Top.....	21 00
" S. & L. "High Grade".....	
per doz.....	3 50
Pepper Sauce, per gross.....	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz. tins.....	\$ 3 00
No. 2, 4 oz. tins.....	5 00
No. 3, 8 oz. tins.....	8 75
No. 4, 1 lb. tins.....	14 25
No. 5, 2 lb. tins.....	27 00
Staminal—2 oz. bottles.....	3 00
4 oz. ".....	6 00
8 oz. ".....	9 00
16 oz. ".....	12 75
Fluid Beef Cordial—20 oz. bottles.....	15 00
Milk Granules, in cases, 4 doz.....	6 00
Milk Granules with Cereals, in cases, 4 doz.....	5 2

FRUITS.

FOREIGN.

Currents—Provincials, bbls.....	0 04	per lb.	0 04 1/2
" " ".....	0 04 1/2		0 04 1/2
" Filiatras, bbls.....	0 04 1/2		0 04 1/2
" " ".....	0 04 1/2		0 04 1/2
" Patras, bbls.....	0 04 1/2		0 05
" " ".....	0 04 1/2		0 05 1/2
" cases.....	0 05 1/2		0 05 1/2
" Vostizzas, cases.....	0 05 1/2		0 07 1/2
Panarete, cases.....	0 08		0 08 1/2
Dates, Persian, boxes.....	0 04 1/2		0 05 1/2
Figs—Elicme, 14 oz.....	0 09		0 10 1/2
" " ".....	0 09 1/2		0 12 1/2
" 18 lb.....	0 13		0 15
" 28 lb.....	0 16		0 18
" taps.....	0 03 1/2		0 04
Prunes—Bosnia, cases.....	0 06 1/2		0 07
" Bordeaux.....	0 04 1/2		0 06 1/2
Raisins—Valencia, off stalk.....	0 04 1/2		0 04 1/2
" Fine, off stalk.....	0 05		0 05 1/2
" Selected.....	0 06		0 06 1/2
" Layers.....	0 06 1/2		0 06 1/2
" Sultanas.....	0 06 1/2		0 08
" Cal. Loose Muscats.....	0 05 1/2		0 06 1/2
" tels 50 lb. boxes.....	0 05 1/2		0 06 1/2
" Malaga.....		per oox.	
" London Layers.....	2 00		2 20
" Black Baskets.....	2 75		3 20
" Blue Baskets.....	3 25		3 50
" Dehesa Clusters.....	4 25		4 50
" Lemons—Messina, boxes.....	3 50		4 00
" Malagas, half chest.....	5 00		6 00
" " boxes.....	2 50		3 00
" Oranges—Jamaica, fncy in bxs.....	5 00		5 50
" Jamaica, choice, boxes.....	4 75		5 00
" Cal. Navels, in boxes.....	4 25		5 00
" Mexican, in boxes.....	5 50		6 00
" Jamaica, in bbls.....	9 00		9 50
DOMESTIC.			
Apples, dried, per lb.....	0 04		0 05
" evaporated.....	0 07		0 07 1/2

FOOD.

Split Peas.....	per brl.	\$3 50
Pot Barley.....		3 75
Pearl Barley, XXX.....		6 50
ROBINSON'S BARLEY AND GROATS.		
Patent Barley, 1/2 lb. tins.....	per doz.	1 25
" 1 lb. tins.....		2 25
" Groats, 1/2 lb. tins.....		1 25
" 1 lb. tins.....		2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis.....	2 50
40 dy.....	2 55
0 dy.....	2 60

20 16 and 12 dy.....	2 65
10 dy.....	2 70
8 and 9 dy.....	2 75
6 and 7 dy.....	2 90
5 dy.....	3 10
4 dy A P.....	3 10
3 dy A P.....	3 50
4 dy C P.....	3 50
3 dy C P.....	4 10

HORSE NAILS—	
Canadian, dis. 55 per cent.....	
HORSE SHOES—	
From Toronto, per keg.....	3 60
SCREWS—Wood—	
Flat-head iron, 80 p. c. dis.....	
Round-head iron, 75 p. c. dis.....	
Flat-head brass, 77 1/2 p. c. dis.....	
Round-head brass, 72 1/2 p. c. dis.....	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under).....	1 15
2nd " (20 to 40 inches).....	1 30
3rd " (50 to 60 inches).....	2 90
4th " (51 to 60 inches).....	3 20
5th " (61 to 70 inches).....	3 50

ROPE—		
Manilla.....	0 09 1/2	0 09 1/2
Sisal.....	0 07	0 07 1/2
AXES—		
Per box.....	6 00	12 00
SHOT—		
Canadian, dis. 17 1/2 per cent.....		
HINGES—		
Heavy T and strap.....	0 04 1/2	0 05
Screw, hook and strap.....	0 03 1/2	0 04
WHITE LEAD— Pure Association guarantee, ground in oil.....		
25 lb. irons.....	0 04 1/2	
No. 1.....	0 05 1/2	
No. 2.....	0 04 1/2	
No. 3.....	0 04	
TURPENTINE—		
Selected packages, per gal.....	0 39	0 41
LINSEED OIL—		
Raw, per gal.....	0 58	
Boiled.....	0 61	
GLUE—		
Common per lb.....	0 07 1/2	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.....	\$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt.....	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " ".....	11 40
" " ".....	9 50
Fibre Butter Tubs (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4.....	8 00
" " ".....	7 00
" " ".....	6 00
" " ".....	5 00
Milk Pans.....	2 65
Wash Basins, flat bottoms.....	2 65
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " ".....	6 20
Barrel Covers and Trays.....	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.		
Orange Marmalade.....	per doz.	1 60
Clear Jelly Marmalade.....		2 00
Strawberry W. F. Jam.....		2 30
Raspberry " ".....		2 20
Apricot " ".....		2 00
Black Currant " ".....		2 00
Other Jams.....	1 55	1 90
Red Currant Jelly.....		3 10
(All the above in 1 lb. clear glass pots.)		

KNOX'S GELATINE.

Sparkling calves foot.....	1 20
Crystallized Fruit, flavored.....	1 65
Acidulated.....	1 50
(Sold by all wholesale grocers.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.....	\$0 40
Fancy boxes (36 or 50 sticks) per box.....	1 25
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can.....	2 00
"Acme" Pellets, fancy boxes (40) per box.....	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 75
" " ".....	1 50
"Purity" Licorice, 200 sticks.....	1 45
" " ".....	0 73
Dulce, large cent sticks, 100 in box.....	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net.....	\$12 00
---	---------

MUSTARD.

COLMAN'S OR KENN'S.		
Square Tins.....	per lb.	\$0 40
D. S. F., 1 lb. tins.....		0 42
" " ".....		0 45
Round Tins.....		
F. D., 1/2 lb. tins.....	0 25	
" " ".....	0 27 1/2	
" " ".....	0 75	
" " ".....	0 25	
" " ".....	0 80	
FRENCH MUSTARD.		
Crown Brand—(Greig & Co.)		
Pony size, per gross.....	9 00	
Small Med.....	7 50	
Medium.....	10 80	
Large.....	12 00	
Spoon.....	18 00	
Mug.....	16 20	
Tumbler.....	12 00	
Cream Jug.....	21 00	

RICE, ETC.

Rice—Standard "B".....	per lb.	0 03 1/2	per lb.	0 03 1/2
Patna.....		0 04 1/2		0 04 1/2
Japan.....		0 05		0 05 1/2
Imperial Seeta.....		0 05 1/2		0 06 1/2
Extra Burmah.....		0 03 1/2		0 04
Java Extra.....		0 06 1/2		0 06 1/2
Genuine Carolina.....		0 09 1/2		0 10
Grand Duke.....		0 06 1/2		0 06 1/2
Sago.....		0 03 1/2		0 05
Tapioca.....		0 05 1/2		0 05 1/2
Goathead (finest imported).....		0 06 1/2		0 06 1/2

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons.....	0 05 1/2
Canada Laundry.....	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes and fancy packages.....	0 07
Edwardsburg Silver Gloss, 1-lb. chrome package.....	0 07
Silver Gloss, large crystals.....	0 06 1/2
No. 1 White, bbls and kegs.....	0 04 1/2
Benson's Enamel, per box.....	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared.....	0 07 1/2
Corn.....	0 06 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 07 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.....	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.....	0 05 1/2
Bbls, 175 lbs.....	0 04 1/2
Kegs, 100 lbs.....	0 04 1/2
Lily White Gloss.....	0 04 1/2
Kegs, extra large crystals, 100 lbs.....	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.....	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.....	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs.....	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.....	0 07 1/2
Brantford Cold Water Rice Starch.....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00

Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 07 1/2
KINGFORD'S OSWEGO STARCH.	



SILVER.....	40-lb. boxes, 1-lb. pkgs.	0 08 1/2
GLOSS.....	6-lb. boxes, sliding covers (12-lb. boxes each crate).....	0 08 1/2
PURE.....	12-lb. boxes.....	0 07 1/2
OSWEGO.....	40-lb. boxes, 1-lb. packages.....	0 07 1/2
For puddings, custards, etc.		
ONTARIO.....	38-lb. to 45-lb. boxes, 6 bundles.....	0 06 1/2
STARCH IN.....	Silver Gloss.....	0 07 1/2
BARRELS.....	Pure.....	0 06 1/2
BROWN & POLSON'S CORNFLOUR.		
1-lb. packages.....		0 07
40-lb. boxes.....		2 80

SUGAR.

Granulated.....	c. per lb.	0 04 1/2	0 04 1/2
Paris Lump, bbls. and 100-lb. boxes.....		0 04 1/2	0 04 1/2
" " ".....		0 05 1/2	0 05 1/2
Extra Ground, bbls. icing.....		0 05 1/2	0 05 1/2
Powdered, bbls.....		0 05 1/2	0 05 1/2
Extra bright refined.....		4 00	0 04 1/2
Bright Yellow.....		3 75	3 95
Dark Yellow.....		3 70	3 80

SYRUPS AND MOLASSES.

SYRUPS.			
Dark.....	per gallon.	bbls.	1/2 bbls.
Medium.....		0 33	0 38
Bright.....		0 38	0 43
Redpath's Honey.....		0 40	
" " ".....		1 10	1 15
" " ".....		1 45	1 50

SOAP.

Habbitt's "1776" Soap Powder.....	\$3 50
-----------------------------------	--------



1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 box lots.	
F. M. LAWRIE'S SOAPS.	
per box	
Wonderful, 100 bars.....	\$4 00
Supreme, 100 bars.....	3 60
Our Own Electric, 100 bars.....	2 00
Sundowner, 100 bars.....	2 00
BRANTFORD SOAP WORKS CO.	



Ivory Bar—	
per box	
3 1/2 lbs. and 2 6-16 lbs., 60 bars in box.....	\$3 30
13 1/4 oz. and 1 lb., 60 bars in box.....	3 30
12 oz. cakes, 100 cakes in box.....	4 00



YOU CAN PLEASE YOUR CUSTOMERS

BY

SELLING BRANTFORD STARCH

10 oz. cakes, 100 cakes in box . . . 3 60
 Twin cake, 11 1/4 oz., 100 cakes in box . . . 3 85
 All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box . . . \$3 00
 Silver Star, 100 bars, 12 oz., per box . . . 4 00
 Royal City, 3-lb. bar, per lb. . . . 0 05
 Peerless, 2 1/2-lb. bar 0 04 1/2
 Genuine Electric, 72 bars, per box . . . 2 50

TEAS.

	per lb.	per lb.
BLACK.		
Congou		
Half Chests Kaisow, Morning, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
“ thirds	0 15	0 17
“ common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
“ seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
“ seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 19	0 20
Medium	0 22	0 24
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
“ Oolong	0 14	0 15
“ Gunpowder	0 16	0 19
“ Siftings	0 07 1/2	0 11

"SALADA" CEYLON. per lb.
 Green label, retailed at 30c . . . 0 22
 Blue " " 40c . . . 0 30
 Red " " 50c . . . 0 36
 Gold " " 60c . . . 0 44
 Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
“ in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 5-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos	
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havans	10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 50
Marquise cigarettes, Canadian	7 00
Imperial	3 50
Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33
Honey, boxes and caddies	0 43
Spun roll chewing, boxes	0 55
Plug smoking (with or without tags)—	
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08
Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00

La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Commelle il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes	Per M.
Madre E Hijo, Lord Lansdowne	\$60 00
“ Panetelas	60 00
“ Bouquet	60 00
“ Perfectos	85 00
“ Longfellow	85 00
“ Reina Victoria	80 00
“ Pins	55 00
El Padre, Reina Victoria	55 00
Reina Victoria Especial	50 00
Conchas de Regalia	50 00
Bouquet	55 00
Pins	50 00
Longfellow	80 00
Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73
Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83

Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lbs.	0 68
“ “ “ 8s, “ 16	0 68
“ “ “ 8s, R. & R. 13 1/2	0 68
“ “ “ 7s, R. & R. 14 1/2	0 58
“ “ “ 8s, R. & R. 14	0 58
“ “ “ 8s, Solace, 15	0 58
O. V. “ plug 8s, Twist, 17 1/2	0 58
O. V. “ “ 1s, “ 17	0 55 1/2
Derby “ 7s, “ 17	0 51
Athlete “ 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz \$ 1 60
“ 3 “ “ “ 2	1 65
“ 3 “ “ “ 2	1 40
“ 3 “ “ “ 2	1
“ “ “ painted “ 2	1
Tubs, No. 0	9
“ 1	7 50
“ 2	6 50
“ 3	5 50
Washboards, Globe	1 90
“ Water Witch	2 00
“ Single Crescent	1 85
“ Double	2 75
“ Jubilee	2 25
“ Globe Improved	2 00
“ Quick and Easy	1 80
“ World	1 75
“ Rattler	1 30
Butter Tubs	1 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
“ Waverly	1 50
“ XX	1 40
“ X	1 25
“ Electric Duplex	2 25
“ Special Globe	1 50
Matches—	
Per Case	
5-Case Lots	Single Case
Telegraph	\$3 30 \$3 50
Telephone	3 10 3 30
Tiger	2 60 2 80
Parlor	1 70 1 75
Red Parlor	1 70 1 75
Safety	4 00 4 20
Favorite	2 25 2 35
Flamers	2 20 2 40

Licorice Goods

SOME OF OUR LEADERS ARE:

YOUNG & SMYLIE'S
 PURE Spanish
ACME LICORICE PELLETS
STICK LICORICE

Pure Calabria "Y & S" Licorice
 Acme Licorice Pellets
 Tar Licorice and Tolu Wafers
 Licorice Lozenges
 "Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.

For

25 cents

We will mail you a valuable little book on

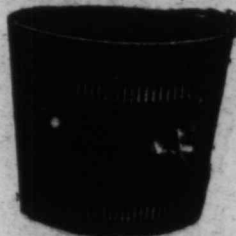
**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

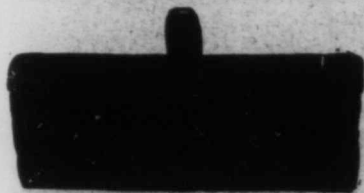
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



Crosse &

Blackwell

CELEBRATED FOR

Jams,

Pickles,

Sauces,

Potted Meats,

Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO



B.F.P. Cough Drops

SOOTHING AND HEALING

Convenient in size and shape and pleasant to the taste. Put up in 5-lb. Glass Front Canisters.

Toronto Biscuit & Confectionery Co.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO



Heat will not break it



The "GENUINE"

Is a Chimney full of quality See our Registered Trade Mark on each one.



Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto



Full Lead Flint-Wrapped and Labelled



CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.
Executive Offices,
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. O. IRVING, Superintendent.

Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN Oakey & Sons, Limited,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street MONTREAL

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.