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TRADE COMPETITIVENESS STUDY

- DETAILED TABLES -

648 yer. 813

PREPARED FOR:

External Affairs and International Trade Canada

PREPARED BY:

Angus Reid Group Inc.

JULY 1990

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PROVINCE

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|----------------------|--------|-------------|--------|--------------|--------|--------|-------|-------|-------|-------|--------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Male | 49.1% | 49.4% | 49.3% | 48.4% | 49.9% | 47.9% | 48.9% | 50.0% | 51.0% | 44.3% | 100.0% | | 53.0% | 50.6% | 34.9% |
| Female | 50.9% | 50.6% | 50.7% | 51.6% | 50.1% | 52.1% | 51.1% | 50.0% | 49.0% | 55.7% | | 100.0% | 47.0% | 49.4% | 65.1% |
| PROVINCE | | | | | | | | | | | | | | | |
| British Columbia | 11.5% | 100.0% | | | | | | 10.8% | 12.1% | 11.7% | 11.5% | 11.4% | 8.9% | 11.8% | 14.6% |
| Alberta | 9.2% | | 100.0% | | | | | 10.0% | 8.6% | 8.9% | 9.2% | 9.2% | 7.2% | 9.6% | 10.9% |
| Saskatchewan | 4.1% | | | 49.2% | | | | 2.2% | 3.8% | 8.0% | 4.1% | 4.1% | 2.0% | 4.4% | 6.3% |
| Manitoba | 4.2% | | | 50.8% | | | | 2.9% | 5.9% | 3.4% | 4.1% | 4.3% | 3.7% | 4.7% | 2.6% |
| Ontario | 35.9% | | | | 100.0% | | | 35.8% | 34.3% | 38.5% | 36.5% | 35.3% | 39.8% | 34.6% | 34.4% |
| Quebec | 26.0% | | | | | 100.0% | | 28.1% | 26.0% | 22.5% | 25.4% | 26.6% | 27.2% | 26.1% | 24.0% |
| New Brunswick/P.E.I | 2.7% | | | | | | 29.9% | 2.5% | 2.6% | 3.4% | 2.9% | 2.6% | 2.6% | 2.6% | - 3.6% |
| Nova Scotia | 4.1% | | | | | | 45.3% | 4.1% | 5.0% | 2.8% | 3.9% | 4.3% | 5.2% | 4.0% | 3.1% |
| Newfoundland | 2.3% | | | | | | 24.8% | 3.6% | 1.7% | .9% | 2.3% | 2.2% | 3.4% | 2.2% | .5% |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

C. First, thinking of the various issues facing Canada right now, I'd like to know which one you yourself feel requires the most attention from Canada's leaders? PROBE: What other issues do you think are important for Canada right now?

FIRST MENTION

| | TOTAL | | | REG | ION | | | | AGE | | S | EX . | MAR | ITAL STA | TUS |
|---|--------|---------------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | · | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Abortion | 1.5% | 1.7% | .7% | 2.4% | 2.0% | .3% | 2.2% | 2.2% | 1.4% | .3% | 1.1% | 1.8% | 3.2% | 1.2% | |
| AIDS | .1% | | | | | | .7% | .2% | | | | . 1% | .3% | | |
| Canadian dollar Value | .2% | | | | .2% | | 1.5% | .3% | | .3% | .3% | 1% | .3% | .2% | |
| Crime/ capital punishment | .7% | | | | .7% | 1.3% | .7% | .5% | .7% | .9% | .7% | .7% | .3% | .7% | 1.0% |
| Constitution/ Meech Lake | 53.9% | 52.9% | 50.7% | 49.2% | 43.4% | 72.6% | 50.4% | 52.9% | 54.0% | 55.7% | 53.0% | 54.7% | 54.7% | 53.0% | 56.8% |
| Defence/ disarmament/ peace | .8% | 1.7% | | | .9% | 1.0% | | 1.0% | .7% | .6% | 1.1% | .5% | .9% | .7% | 1.0% |
| Deficit/ government spending | 3.3% | 3.5% | 6.5% | 6.5% | 3.3% | 1.5% | 2.2% | 2.5% | 3.4% | 4.6% | 4.6% | 2.1% | 2.3% | 3.8% | 3.1% |
| Economy - general | 7.3% | 5.8% | 5.8% | 12.1% | 9.5% | 4.1% | 6.6% | 3.7% | 10.5% | 8.0% | 8.4% | 6.2% | 6.0% | 7.5% | 8.3% |
| Education/ schools | .7% | .6% | .7% | | .9% | .5% | 1.5% | .8% | 1.0% | | .4% | 1.0% | 1.1% | .7% | |
| Environment/ pollution | 8.3% | 6.4% | 11.6% | 4.8% | 9.5% | 8.5% | 5.8% | 12.9% | 6.7% | 2.8% | 7.9% | 8.8% | 14.0% | 7.2% | 3.6% |
| Farming/ agriculture | .1% | | | .8% | .2% | | | | .2% | .3% | .3% | | | .2% | |
| Free Trade/ International Trade Government/ bad leaders/ politics/ | 2.5% | 2.9% | .7% | 2.4% | 4.3% | .5% | 2.2% | 2.4% | 2.2% | 3.1% | 2.9% | 2.1% | 1.4% | 2.6% | 3.6% |
| scandals | 1.8% | 2.3% | 1.4% | .8% | 3.2% | .5% | .7% | 1.2% | 1.2% | 4.0% | 2.4% | 1.2% | .9% | 2.1% | 2.1% |
| Immigration/ refugees | .1% | | .7% | | | | | | .2% | | .1% | | | . 1% | |
| Inflation | .5% | | | | 1.3% | | | | .9% | .6% | .5% | .4% | .3% | .6% | |
| Interest rates | 1.6% | 3.5% | 1.4% | 4.0% | 1.5% | .5% | .7% | 1.0% | 1.9% | 2.2% | 2.3% | .9% | .6% | 1.9% | 2.1% |
| Jobs/ unemployment | 2.3% | 1.7% | 3.6% | 4.8% | 1.7% | 1.3% | 4.4% | 1.5% | 2.8% | 2.8% | 2.0% | 2.5% | 1.7% | 2.3% | 3.1% |
| Labour issues/ strikes | .1% | | | .8% | | .3% | | .2% | | .3% | .1% | . 1% | .3% | | .5% |
| Language/ English in Quebec/ French Medicare/ pensions/ social | 1.4% | 2.3% | | 1.6% | 1.3% | 1.5% | 1.5% | .8% | 1.2% | 2.8% | 1.1% | 1.7% | .6% | 1.7% | 1.6% |
| services/ housing | 1.1% | 2.3% | .7% | | .9% | 1.3% | .7% | 1.9% | .3% | .9% | .7% | 1.4% | .6% | 1.0% | 2.1% |
| Moral issues - pornography/ drugs Native issues/ land claims/ | .5% | .6% | .7% | | .7% | .3% | | .5% | | 1.2% | .3% | .7% | .6% | .3% | 1.0% |
| self-government Poverty/ the poor/ welfare/ | .3% | | | | .6% | .3% | | .3% | .3% | | .3% | .3% | .3% | .2% | .5% |
| homeless | 1.0% | .6% | | 2.4% | 1.5% | .5% | .7% | 1.4% | 1.0% | .3% | .4% | 1.6% | .9% | .9% | 1.6% |
| Taxes/ tax reform/ GST | 6.3% | 8.1% | 13.8% | 4.0% | 8.5% | .3% | 7.3% | 6.8% | 6.6% | 4.9% | 6.0% | 6.7% | 5.4% | 6.9% | 4.7% |
| Others | .6% | U 11/4 | | | .7% | .5% | 2.2% | 1.2% | .2% | .3% | .5% | .7% | .9% | .6% | |
| Fisheries | .3% | | | | | | 2.9% | .3% | .2% | .3% | .4% | .1% | | .4% | |
| Racism | .1% | | | | .2% | | 2.7/0 | .2% | | | .1% | | .3% | • | |
| None/DK/NS | 2.9% | 2.9% | .7% | 3.2% | 3.0% | 2.6% | 5.1% | 3.2% | 2.4% | 2.8% | 2.0% | 3.7% | 2.3% | 2.9% | 3.1% |

Source: Angus Reid Group

Trade Competitiveness Study Spring 1990 C. First, thinking of the various issues facing Canada right now, I'd like to know which one you yourself feel requires the most attention from Canada's leaders? PROBE: What other issues do you think are important for Canada right now?

FIRST AND SECOND MENTIONS

| · . | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|--------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div. Wido |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192 |
| Nortion | 4.3% | 4.7% | 7.2% | 4.0% | 4.5% | 2.6% | 5.8% | 6.1% | 3.6% | 2.5% | 3.0% | 5.6% | 7.2% | 3.4% | 4.2 |
| VIDS | .1% | | | | | | .7% | .2% | | | | .1% | .3% | | |
| anadian dollar value | : 4% | | .7% | | .6% | | 1.5% | .8% | | . 3% | .7% | .1% | .6% | .4% | / |
| rime/ capital punishment | 1.4% | | 2.2% | | 1.3% | 2.3% | 1.5% | 1.5% | 1.2% | 1.5% | 1.6% | 1.2% | 1.7% | 1.2% | 2. |
| onstitution/ Meech Lake | 70.7% | 70.9% | 68.1% | 70.2% | 63.8% | 82.1% | 68.6% | 70.5% | 70.2% | 72.6% | 70.8% | 70.7% | 73.9% | 68.7% | 75. |
| efence/ disarmament/ peace | 1.1% | 1.7% | | | 1.1% | 1.3% | 1.5% | 1.5% | .9% | .6% | 1.4% | .8% | 1.7% | .8% | 1. |
| eficit/ government spending | 6.0% | 7.0% | 13.0% | 8.1% | 5.6% | 4.1% | 2.9% | 4.9% | 6.9% | 6.5% | 8.8% | 3.3% | 4.0% | 6.7% | 6. |
| conomy - general | 16.7% | 13.4% | 12.3% | 18.5% | 17.1% | 20.0% | 13.1% | 9.8% | 22.6% | 19.1% | 20.0% | 13.6% | 12.9% | 18.1% | 17. |
| ducation/ schools | 1.7% | 3.5% | 1.4% | 1.6% | 1.5% | 1.3% | 2.2% | 2.5% | 1.4% | .9% | 1.0% | 2.5% | 2.6% | 1.5% | 1. |
| nvironment/ pollution | 19.4% | 18.0% | 21.0% | 10.5% | 18.6% | 25.4% | 13.9% | 25.3% | 17.6% | 11.7% | 16.8% | 21.9% | 25.2% | 18.5% | 13. |
| arming/ agriculture | .4% | | .7% | 2.4% | .4% | | | .2% | .3% | .9% | .5% | .3% | | .6% | |
| ree Trade/ International Trade | 6.3% | 7.0% | 2.9% | 8.9% | 8.7% | 2.8% | 7.3% | 5.4% | 7.6% | 5.8% | 7.3% | 5.4% | 3.7% | 7.3% | 6. |
| overnment/ bad leaders/ politics/ | | | | | | | | | | | | | | | |
| scandals | 4.1% | 9.9% | 3.6% | 3.2% | 4.6% | 1.5% | 2.9% | 3.1% | 3.4% | 6.8% | 4.8% | 3.4% | 2.0% | 4.7% | 4. |
| mmigration/ refugees | .5% | .6% | .7% | | 2% | 1.3% | | 1.0% | .2% | .3% | .8% | .3% | .9% | .5% | |
| nflation | 1.1% | | 2.2% | .8% | 1.5% | .8% | .1.5% | .7% | 1.7% | .9% | 1.4% | .9% | 1.1% | 1.4% | |
| nterest rates | 4.4% | 6.4% | 5.1% | 8.9% | 3.2% | 3.8% | 3.6% | 3.6% | 5.7% | 3.7% | 5.8% | 3.0% | 3.2% | 4.8% | 4. |
| nternational/ Soviets-Europe/ | | | | | | ×. | | | | | | | | | |
| Nicaragua/ U.S | .4% | .6% | | | | 1.3% | | . 2% | .7% | .3% | .4% | .4% | .3% | .5% | |
| lobs/unemployment | 6.7% | 6.4% | 5.1% | 9.7% | 4.8% | 6.4% | 13.9% | 5.4% | 7.6% | 7.4% | 6.5% | 6.8% | 5.7% | 6.8% | 7. |
| abour issues/ strikes | .4% | 1.7% | | .8% | .2% | .3% | | .8% | | .3% | .4% | .4% | 1.1% | .1% | |
| .anguage/ English in Quebec/ French ledicare/ pensions/ social | | 2.9% | 1.4% | 1.6% | 3.2% | 6.4% | 2.9% | 3.6% | 2.2% | 6.5% | 2.4% | 4.8% | 3.2% | 3.6% | 5.3 |
| services/ housing | 2.3% | 4.7% | 2.9% | .8% | 2.2% | 1.8% | 2.2% | 2.7% | 1.7% | 2.8% | 1.6% | 3.0% | 2.0% | 1.9% | 5. |
| loral issues - pornography/ drugs | 1.1% | 1.2% | 1.4% | | 1.5% | .8% | .7% | 1.4% | .2% | 2.2% | . 5% | 1.6% | 1.7% | . 5% | 2. |
| ative issues/ land claims/ self-government | .7% | | | .8% | 1.3% | .8% | | .7% | .3% | 1.5% | .7% | .8% | .9% | .5% | 1. |
| overty/ the poor/ welfare/ | | - | | | | | | | | | | | | | |
| homeless | 2.3% | 2.3% | .7% | 2.4% | 3.9% | 1.0% | 1.5% | 2.4% | 2.1% | 2.8% | 1.5% | 3.1% | 2.0% | 2.5% | 2. |
| axes/ tax reform/ GST | 17.9% | 19.2% | 31.2% | 17.7% | 24.1% | 6.2% | 12.4% | 16.8% | 18.4% | 19.1% | 18.2% | 17.7% | 14.6% | 19.2% | 17. |
| Others | 4.2% | 2.3% | 1.4% | 4.0% | 3.9% | 5.4% | 7.3% | 4.6% | 4.0% | 3.7% | 3.7% | 4.7% | 3.7% | 4.0% | 5. |
| isheries | .5% | | | | .2% | | 4.4% | . 8% | .2% | .3% | .7% | .3% | .6% | .5% | |
| Racism | .2% | | | | .6% | | | .3% | .2% | | . 1% | .3% | .6% | . 1% | |
| None/DK/NS | 2.9% | 2.9% | .7% | 3.2% | 3.0% | 2.6% | 5.1% | 3.2% | 2.4% | 2.8% | 2.0% | 3.7% | 2.3% | 2.9% | 3. |

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Source: Angus Reid Group

Trade Competitiveness Study

Spring 1990

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 Before we get into our main topic for today, I'd like to read you some general descriptions of how different people approach life. Please tell me how you feel about each statement on a scale of 1 to 7, where '1' means you totally disagree and '7' means you totally agree. (ROTATE FROM X)

| | Totally Disagree | 2 | 3 | 4 | 5 | 6 | Totally Agree | (DK/NS) |
|--|---------------------|-------|-------|-------|-------|---------------|------------------|---------|
| A) I CONSIDER MYSELF MORE TRADITIONAL THAN EXPERIMENTAL | 6.7% | 5.0% | 10.7% | 19.5% | 21.9% | 16.1% | 18.9% | 1.2% |
| B) I ENJOY TAKING RISKS | 6.5% | 6.9% | 10.3% | 16.5% | 22.1% | 15.3% | 21.5% | . 8% |
| C) FINANCIAL SECURITY IS A MAJOR CONCERN TO ME RIGHT NOW | 5.1% | 4.4% | 7.5% | 11.1% | 18.5% | 14.7% | 38.4% | .4% |
|) LIFE SHOULD BE ENJOYED AS MUCH AS POSSIBLE TODAY | 18.5% | 9.7% | 11.9% | 15.2% | 17.6% | 8.5% | 18.3% | .2% |
| E) I LIKE TO READ, WATCH AND LISTEN TO INTERNATIONAL NEWS | 3.1% | 3.5% | 6.1% | 11.1% | 17.2% | 17.7% | 41.2% | . 1% |
|) I DON'T LIKE CAUSING WAVES | 20.6% | 16.1% | 13.1% | 15.1% | 16.7% | 8.3% | 9.7% | .3% |
|) I OFTEN FEEL LEFT OUT OF Decisions that affect me | 18.9% | 14.7% | 12.1% | 14.4% | 13.3% | 9.6% | 15.3% | 1.6% |
|) I THINK THAT COMPETITION IS GOOD FOR YOU | 3.7% | 2.4% | 4.1% | 8.7% | 16.3% | 23.3% | 41.3% | .3% |
|) I AM EXTREMELY WORRIED ABOUT THE FUTURE OF THIS COUNTRY | 6.4% | 6.3% | 8.3% | 13.3% | 19.1% | 14.8% | 31.6% | .3% |
|) I AM PROUD TO BE CANADIAN | 3.9% | 2.7% | 2.7% | 4.3% | 5.7% | 7.3% | 72.3% | 1.1% |
|) I'M SUCCESSFUL BECAUSE I HAVE WORKED SO HARD AT IT | 3.9% | 3.5% | 5.4% | 9.8% | 22.6% | 19.3% | 33.9% | 1.7% |
|) WE HAVE RESPONSIBILITY TO MAKE THE WORLD A BETTER PLACE | 2.0% | .8% | 2.3% | 4.8% | 14.0% | 19.7% | 56.0% | .5% |
| I) THERE IS TOO MUCH GOVERNMENT RED TAPE | 2.5% | 2.7% | 5.4% | 7.5% | 16.9% | 15 .3% | 48.7% | .9% |
| I) WHETHER OR NOT YOU MAKE IT IN LIFE IS DETERMINED BY LUCK | 38.1% | 22.1% | 14.9% | 8.9% | 8.1% | 2.9% | 4.5% | .5% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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 Before we get into our main topic for today, I'd like to read you some general descriptions of how different people approach life. Please tell me how you feel about each statement on a scale of 1 to 7, where '1' means you totally disagree and '7' means you totally agree. (ROTATE FROM X)

| | TOTAL | | | REG | ION | | | | AGE | | 5 | SEX | MAR | ITAL STA | TUS |
|---|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| A) I CONSIDER MYSELF MORE TRADITIONAL THAN EXPERIMENTAL | 4.8 | 4.7 | 4.7 | 4.8 | 4.9 | 4.6 | 4.8 | 4.3 | 4.8 | 5.4 | 4.6 | 4.9 | 4.2 | 4.9 | 5.1 |
|) I ENJOY TAKING RISKS | 4.8 | 4.8 | 4.4 | 4.4 | 4.7 | 5.2 | 4.5 | 5.0 | 4.7 | 4.6 | 4.9 | 4.7 | 5.0 | 4.7 | 4.7 |
|) FINANCIAL SECURITY IS A MAJOR CONCERN TO ME RIGHT NOW | 5.3 | 5.2 | 5.3 | 5.3 | 5.4 | 5.2 | 5.8 | 5.4 | 5.4 | 5.2 | 5,3 | 5.4 | 5.1 | 5.4 | |
|) LIFE SHOULD BE ENJOYED AS MUCH AS POSSIBLE TODAY | 4.0 | 4.1 | 4.0 | 4.2 | 4.4 | 3.4 | 4.2 | 3.9 | 3.8 | 4.6 | 4.1 | 4.0 | 4.0 | 4.0 | 4.5 |
|) I LIKE TO READ, WATCH AND LISTEN TO INTERNATIONAL NEWS | 5.5 | 5.5 | 5.5 | 5.4 | 5.4 | 5.7 | -5.7 | 5.1 | 5.6 | 6.2 | 5.5 | 5.6 | 5.2 | 5.6 | 5.8 |
|) I DON'T LIKE CAUSING WAVES | 3.6 | 3.2 | 3.6 | 3.8 | 3.8 | 3.2 | 4.0 | 3.4 | 3.4 | 4.2 | 3.5 | 3.6 | 3.4 | 3.6 | 3.9 |
|) I OFTEN FEEL LEFT OUT OF Decisions that affect me | 3.9 | 3.8 | 4.0 | 4.1 | 4.0 | 3.7 | 3.8 | 3.7 | 3.9 | 4.3 | 3.8 | 3.9 | 3.9 | 3.9 | 4.0 |
|) I THINK THAT COMPETITION IS GOOD FOR YOU | 5.7 | 5.8 | 5.8 | 5.9 | 5.8 | 5.3 | 6.0 | 5.5 | 5.7 | 6.1 | 5.9 | 5.5 | 5.5 | 5.8 | 5.8 |
|) I AN EXTREMELY WORRIED ABOUT THE FUTURE OF THIS COUNTRY | 5.0 | 5.1 | 5.1 | 5.2 | 5.2 | 4.7 | 5.2 | 5.1 | 5.0 | 5.2 | 4.8 | 5.3 | 4.9 | 5.1 | 5.1 |
|) I AM PROUD TO BE CANADIAN | 6.2 | 6.7 | 6.6 | 6.7 | 6.6 | 5.1 | 6.6 | 6.1 | 6.2 | 6.7 | 6.1 | 6.4 | 6.1 | 6.2 | 6.4 |
|) I'M SUCCESSFUL BECAUSE I HAVE Worked so hard at It | 5.5 | 5.2 | 5.6 | 5.1 | 5.4 | 5.8 | 5.5 | 5.3 | 5.5 | 5.9 | 5.5 | 5.5 | 5.1 | 5.6 | 5.6 |
|) WE HAVE RESPONSIBILITY TO MAKE THE WORLD A BETTER PLACE | 6.1 | 6.1 | 6.1 | 5.9 | 6.1 | 6.3 | 6.1 | 6.3 | 6.1 | 6.0 | 6.0 | 6.2 | 6.2 | 6.1 | 6.2 |
|) THERE IS TOO MUCH GOVERNMENT RED TAPE | 5.8 | 5.6 | 5.6 | 6.0 | 6.0 | 5.7 | 5.7 | 5.8 | 5.7 | 6.0 | 5.7 | 5.9 | 5.7 | 5.8 | 5.8 |
|) WHETHER OR NOT YOU MAKE IT IN LIFE IS DETERMINED BY LUCK | 2.6 | 2.2 | 2.1 | 2.7 | 2.8 | 2.5 | 2.6 | 2.5 | 2.5 | 2.8 | 2.6 | 2.5 | 2.5 | 2.6 | 2.7 |

Source: Angus Reid Group

Trade Competitiveness Study

Spring 1990

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2. Thinking about the next year or so, do you yourself generally feel that the Canadian economy will improve, stay about the same, or get worse?

^{3.} And do you think the provincial economy here in (NAME PROVINCE) will improve, stay about the same, or get worse during the coming year?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|----------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.Ç. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div., Widou |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| CANADIAN ECONOMY | | | | | | | | | | | | | · | | |
| Improve | 17.1% | 14.5% | 14.5% | 17.7% | 17.4% | 19.0% | 15.3% | 15.3% | 16.9% | 20.6% | 17.3% | 16.9% | 19.2% | 16.4% | 16.12 |
| Stay same | 34.6% | 36.0% | 29.7% | 32.3% | 28.0% | 45.1% | 35.8% | 39.0% | 32.6% | 30.2% | 36.3% | 33.0% | 39.5% | 33.6% | 30.7 |
| let worse | 45.0% | 45.9% | 53.6% | 48.4% | 51.2% | 32.1% | 44.5% | 43.1% | 47.2% | 44.6% | 43.9% | 46.1% | 38.7% | 46.7% | 47.9 |
| (DK/NS) | 3.3% | 3.5% | 2.2% | 1.6% | 3.3% | 3.8% | 4.4% | 2.7% | 3.3% | 4.6% | 2.6% | 4.1% | 2.6% | 3.2% | 5.2 |
| ROVINCIAL ECONOMY | | | | | | | | | | | | | | | |
| mprove | 19.9% | 22.1% | 19.6% | 16.1% | 17.6% | 24.1% | 18.2% | 16.8% | 18.8% | 28.0% | 23.0% | 17.0% | 20.3% | 18.3% | 27.6 |
| tay same | 40.6% | 46.5% | 42.8% | 34.7% | 38.2% | 46.2% | 29.9% | 42.2% | 43.3% | 32.6% | 39.4% | 41.8% | 42.1% | 41.4% | 33.3 |
| etworse | 36.1% | 30.2% | 34.1% | 46.8% | 42.1% | 22.8% | 49.6% | 37.3% | 35.5% | 34.8% | 34.9% | 37.2% | 34.4% | 36.9% | 35.4 |
| DK/NS) | 3.4% | 1.2% | 3.6% | 2.4% | 2.0% | 6.9% | 2.2% | 3.7% | 2.4% | 4.6% | 2.7% | 4.1% | 3.2% | 3.5% | 3.6 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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- 4. What about you and your family? Do you feel that your own economic situation will improve, stay about the same, or get worse over the next year?
- 5. Generally speaking, do you strongly approve, somewhat approve, somewhat disapprove or strongly disapprove of the governments performance in providing economic leadership?

| | TOTAL | | | REG | ION | | | | AGE | | s | EX | MAR | ITAL STA | TUS |
|---------------------------------------|--------|-------|-------|--------------|-------|---------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Fémale | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| YOUR OWN ECONOMIC SITUATION | | | | | | | | | | | | | | | |
| Improve | 31.7% | 34.3% | 34,1% | 27.4% | 30.2% | 31.8% | 35.0% | 42.0% | 29.5% | 16.6% | 35.9% | 27.6% | 41.8% | 29.4% | 24.5% |
| Stay same and the same same same same | 53.7% | 50.6% | 49.3% | 58.1% | 53.1% | - 57.2% | 51.1% | 44.7% | 54.7% | 68.6% | 51.5% | 55.9% | 45.0% | 54.9% | 64.1% |
| Get worse | 13.9% | 14.0% | 15.9% | 14.5% | 16.1% | 10.3% | 13.1% | 12.7% | 15.3% | 13.5% | 12.2% | 15.6% | 12.6% | 15.0% | 10.9% |
| (DK/NS) | .7% | 1.2% | .7% | | . 6% | .8% | .7% | .5% | .5% | 1.2% | .4% | .9% | .6% | .7% | .5% |
| APPROVAL OF GOVERNMENTS PERFORMANCE | | | | | | | | | | | | | | | |
| Strongly approve | 3.9% | 2.9% | 2.2% | .8% | 2.6% | 7.4% | 5.1% | 5.1% | 2.9% | 3.7% | 4.5% | 3.4% | 5.4% | 3.9% | 1.6% |
| Somewhat approve | 24.5% | 26.2% | 22.5% | 19.4% | 18.6% | 34.4% | 24.8% | 26.8% | 24.1% | 21.5% | 25.4% | 23.7% | 26.1% | 25.5% | 17.2% |
| Somewhat disapprove | 35.3% | 32.6% | 41.3% | 33.9% | 36.7% | 33.8% | 32.8% | 38.5% | 34.8% | 29.8% | 32.1% | 38.5% | 38.7% | 33.2% | 39.1% |
| Strongly disapprove | 32.9% | 32.6% | 31.9% | 45.2% | 39.1% | 20.5% | 34.3% | 26.3% | 35.5% | 40.6% | 34.8% | 31.2% | 27.8% | 33.4% | 40.1% |
| (DK/NS) | 3.3% | 5.8% | 2.2% | .8% | 3.0% | 3.8% | 2.9% | 3.4% | 2.6% | 4.3% | 3.3% | 3.3% | 2.0% | 4.0% | 2.1% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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6. Have you heard, seen or read anything lately concerning Canada's 'Going Global' program?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|----------------------|------------------------|------------------------|-----------------------|-----------------------|------------------------|-----------------------|-----------------------|------------------------|------------------------|------------------------|------------------------|--------|------------------------|------------------------|------------------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar. ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Yes No (DK/NS) | 13.1% 85.4% 1.5% | 13.4% 85.5% 1.2% | 16.7% 82.6% .7% | 16.9% 82.3% .8% | 15.2% 83.1% 1.7% | 7.2% 90.8% 2.1% | 14.6% 84.7% .7% | 10.3% 88.1% 1.5% | 13.8% 85.0% 1.2% | 16.6% 81.5% 1.8% | 13.5% 85.3% 1.2% | | 10.0% 88.3% 1.7% | 14.0% 84.9% 1.0% | 13.5% 83.3% 3.1% |

2.2%

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7. When I say the phrase 'Canada is Going Global', what do you think it means? (PROBE: WATCH FOR ANY REFERENCE TO INTERNATIONAL TRADE)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-----------------------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar• ried | Div., Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Intl/ World Trade/ Sell To Other | | | | | | | | | | | | | | | |
| Cntries | 34.8% | 47.1% | 41.3% | 49.2% | 42.3% | 12.3% | 34.3% | 32.7% | 38.1% | 32.9% | 40.2% | 29.6% | 37.0% | 34.0% | 34.97 |
| Free Trade/ Trade Agreements | 4.9% | 7.0% | 4.3% | 4.8% | 7.6% | 1.5% | 2.2% | 4.7% | 5.7% | 3.7% | 4.5% | 5.4% | 3.2% | 5.7% | 4.2% |
| Joining Other Cntries Soc & Econ | 11.7% | 18.6% | 4.3% | 1.6% | 2.6% | 29.0% | 5.8% | 13.1% | 11.4% | 9.8% | 11.0% | 12.3% | 13.8% | 11.2% | 10.49 |
| Global/ Pacific Rim Markets | 2.1% | 4.7% | 1.4% | 4.8% | 1.7% | .3% | 3.6% | 2.0% | 2.6% | 1.2% | 2.6% | 1.6% | 2.9% | 1.9% | 1.67 |
| Global Econ | 4.9% | | 9.4% | 4.8% | 7.8% | 1.0% | 5.8% | 6.8% | 4.3% | 2.5% | 4.9% | 4.8% | 6.6% | 5.0% | 1.0% |
| Cooperation, Intl Rels, Helping | | | | | | | | | | | | | | | |
| Other Cntries | 2.1% | .6% | 4.3% | 2.4% | 1.3% | 3.6% | | 2.4% | 2.2% | 1.2% | 1.2% | 2.9% | 2.9% | 1.7% | 2.6% |
| Forgn Aid, Charity, Fin Assnce Or | | | | | | | | | | | | | | | |
| Aid | 2.7% | 1.7% | 6.5% | 5.6% | 2.0% | 2.6% | .7% | 1.7% | 3.8% | 2.8% | 3.4% | 2.1% | 2.9% | 2.8% | 2.17 |
| More Intrstd In What's Going On | | | | | | | | | | | | | | | |
| Intly | 4.2% | 3.5% | 3.6% | 4.8% | 2.8% | 7.2% | 2.2% | 3.9% | 4.3% | 4.6% | 4.1% | 4.3% | 3.4% | 4.6% | 3.69 |
| Envnt, Global Envnt | 6.5% | 11.6% | 6.5% | 7.3% | 3.9% | 6.7% | 8.8% | 7.6% | 5.3% | 6.5% | 6.5% | 6.4% | 5.4% | 7.1% | 5.2% |
| Magazine, Publn | . 1% | | | .8% | | | | .2% | | | | . 1% | | .1% | |
| Peacekeeping | .8% | 1.7% | .7% | | .2% | 1.3% | 1.5% | .5% | 1.0% | .9% | 1.0% | .7% | .3% | 1.0% | .57 |
| Global Changes | 1.0% | | .7% | | .2% | 3.3% | | 1.5% | .7% | .6% | 1.1% | .9% | .9% | 1.0% | 1.07 |
| Moving Into A New Age | .8% | | .7% | | .6% | 2.1% | | 1.0% | 1.0% | | .5% | 1.0% | .9% | .9% | |
| Canada More Recognized | 1.1% | 1.2% | 2.2% | 1.6% | 1.7% | .3% | | 1.4% | 1.0% | .9% | 1.2% | 1.0% | .9% | 1.4% | .5% |
| Political Gimmmick (Neg Rspns) | .3% | | .7% | | .4% | .3% | .7% | .3% | .5% | | .7% | | .3% | .4% | |
| Pop Growth | .3% | .6% | .7% | | | .8% | | .3% | .5% | | .4% | .3% | .3% | .4% | |
| Prices Are Rising | .1% | | | .8% | | | | | .2% | | .1% | | .3% | | |
| Broadcast All Over The World | .8% | .6% | | | 1.7% | .5% | | .7% | 1.2% | .3% | 1.1% | .5% | .9% | .8% | .5% |
| Meech Lake | .5% | .6% | | | .4% | 1.0% | .7% | · .5% | .5% | .6% | .3% | .8% | .3% | .7% | |
| Competitiveness | .1% | | | | .4% | | | .3% | | | | .3% | .3% | . 1% | |
| Nothing | .6% | | | | 1.1% | .8% | | .3% | 1.0% | .3% | .8% | .4% | | .7% | 1.07 |
| Other | 3.4% | 6.4% | .7% | .8% | .6% | 9.0% | | 3.6% | 2.8% | 4.3% | 3.1% | 3.7% | 2.9% | 2.7% | 7.82 |
| DK/ NS | 27.4% | 12.2% | 26.1% | 26.6% | 29.3% | 26.7% | 43.1% | 24.7% | 25.7% | 34.8% | 23.2% | 31.4% | 25.2% | 26.8% | 33.99 |

8. Compared to other developed countries, would you describe Canada as better able or less able in its ability to sell goods and services internationally (would that be a lot or a little better/less able?)?

| | TOTAL | | | REG | ION | | | | AGE | | S | SEX | MAR | ITAL STA | TUS |
|-------------------------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div., Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| A lot better | 20.5% | 22.1% | 30.4% | 16.9% | 24.7% | 11.8% | 20.4% | 20.2% | 20.7% | 21.2% | 20.9% | 20.2% | 21.5% | 19.6% | 24.09 |
| A little better | 30.9% | 31.4% | 34.8% | 32.3% | 33.0% | 23.6% | 37.2% | 31.2% | 28.6% | 34.2% | 30.8% | 30.9% | 31.8% | 29.3% | 36.5% |
| A little less | 28.0% | 28.5% | 19.6% | 28.2% | 26.9% | 33.1% | 25.5% | 30.0% | 29.7% | 21.8% | 27.3% | 28.7% | 29.8% | 28.7% | 21.99 |
| A lot less | 8.7% | 9.9% | 7.2% | 12.9% | 8.5% | 8.2% | 6.6% | 7.6% | 9.0% | 9.5% | 10.7% | 6.7% | 7.4% | 9.0% | 8.3 |
| (No different from other countries) | 8.3% | 4.1% | 5.8% | 4.8% | 3.5% | 19.0% | 7.3% | 7.1% | 9.3% | 8.6% | 7.7% | 8.8% | 7.4% | 9.3% | 4.79 |
| (DK/NS) | 3.7% | 4.1% | 2.2% | 4.8% | 3.3% | 4.4% | 2.9% | 3.9% | 2.8% | 4.6% | 2.4% | 4.8% | 2.0% | 4.1% | 4.79 |

9. What single factor do you think, at present, most helps Canada be competitive internationally? (PROBE: What helps Canada most to be able to sell goods and services internationally?)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-------------------------------------|-------------|-------|--------|--------------|-------------|-------|--------|-------|-------|-------|-------|--------|---------------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div., Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Rltnship With World | 6.8% | 8.1% | 5.1% | 3.2% | 5.6% | 9.5% | 7.3% | 8.8% | 6.4% | 3.7% | 6.7% | 6.9% | 11.5% | 5.9% | 2.67 |
| Natural/ Abundant Res | 20.5% | 26.7% | 27.5% | 19.4% | 17.1% | 22.1% | 16.1% | 22.0% | 21.2% | 16.9% | 21.2% | 19.9% | 21.2% | 20.8% | 18.2% |
| Quality Of Our Goods | 8.5% | 9.3% | 4.3% | 8.9% | 8.2% | 10.5% | 6.6% | 7.5% | 8.6% | 10.2% | 10.1% | 6.9% | 6.6% | 8.6% | 11.5% |
| Products We Sell | 2.7% | 4.1% | 2.2% | 1.6% | .6% | 6.2% | 1.5% | 2.9% | 1.9% | 4.0% | 2.6% | 2.9% | 2.0% | 2.8% | 3.6 |
| Mrking, Aggrsv Sls, Good Sis Record | 4.4% | 2.3% | 3.6% | 2.4% | 2.0% | 10.5% | 1.5% | 3.9% | 5.0% | 4.3% | 4.9% | 3.9% | 3.2% | 4.7% | 5.29 |
| Inventions, Invntvnss | 3.0% | 2.3% | 2.9% | 2.4% | 2.0% | 5.6% | .7% | 2.5% | 3.4% | 3.1% | 4.3% | 1.7% | 2.0% | 3.1% | 4.29 |
| Industry | 1.2% | 1.2% | .7% | | 1.3% | 1.8% | .7% | 1.7% | 1.2% | .3% | 1.4% | 1.0% | 2.0% | .7% | 2.12 |
| Business | 1.0% | .6% | | | 1.9% | .5% | 1.5% | .8% | 1.2% | .9% | 1.5% | .5% | 2.0% | .8% | |
| Govt | 2.7% | 2.9% | 2.2% | 1.6% | 3.0% | 2.1% | 5.1% | 2.4% | 3.4% | 2.2% | 2.6% | 2.9% | 2.6% | 3.1% | 1.07 |
| Pop | .6% | 1.2% | | 1.6% | .4% | .5% | .7% | .3% | .5% | 1.2% | .7% | .5% | .3% | .7% | .5% |
| Reasonable Prices | 2.9% | 8.1% | .7% | 1.6% | 1.5% | 4.9% | •••• | 2.7% | 4.0% | 1.5% | 2.4% | 3.4% | 2.3% | 3.7% | .5% |
| Monetary Value Of Dilr | 8.4% | 15.7% | 3.6% | 8.9% | 7.1% | 9.5% | 5.8% | 5.4% | 11.2% | 8.9% | 11.0% | 5.9% | 4.6% | 9.5% | 9.9 |
| Interest Rates | .7% | .6% | .7% | .8% | 1.1% | .3% | .7% | .5% | 1.0% | .6% | 1.0% | .5% | .6% | .9% | |
| Eco Diversity | 1.7% | | 4.3% | 1.6% | 1.5% | 2.3% | .7% | 2.2% | 1.6% | 1.2% | 1.8% | 1.7% | 1.4% | 1.9% | 1.62 |
| Frgn Aid Programs | .2% | | 1.4% | 1.0% | .2% | 2.0// | ••••• | .2% | .3% | | .4% | | .3% | .2% | |
| World Habits/ Quly Wrkmnshp | 3.3% | 3.5% | 2.2% | 1.6% | 3.3% | 4.1% | 2.9% | 3.6% | 2.2% | 4.6% | 4.8% | 1.8% | 4.0% | 2.7% | 4.72 |
| Good Reptn | 6.5% | 11.6% | 7.2% | 4.8% | 6.7% | 3.6% | 8.0% | 7.5% | 5.5% | 6.2% | 5.6% | 7.3% | 8.6% | 5.8% | 5.7 |
| Free Trade Agrmnt | 3.5% | 1.7% | 3.6% | .8% | 3.7% | 3.6% | 6.6% | 4.1% | 3.4% | 2.2% | 3.4% | 3.5% | 3.4% | 3.4% | 3.6% |
| Good Pub Reins Betwn Gov't & Priv | 3.38 | 1.170 | 3.0% | .0/6 | 3.10 | 3.0% | 0.04 | 4.17 | 3140 | | 2.470 | 5.570 | 2.470 | . | 2.0/ |
| Ind | .5% | | 1.4% | .8% | .4% | .5% | .7% | .7% | .3% | .6% | .5% | .5% | .9% | . 4% | .52 |
| Education | 1.3% | .6% | 2.9% | .0% | 1.9% | | 2.9% | 1.0% | 2.1% | .3% | 1.8% | .8% | 1.7% | 1.0% | 1.6 |
| Agreltr Products | 1.9% | 3.5% | 2.9% | 8.1% | .4% | 1.8% | 2.78 | 2.5% | 1.4% | 1.8% | 1.6% | 2.2% | 2.6% | 1.7% | 2.1% |
| Tourism | .2% | 3.3% | .7% | .8% | .2% | | | .5% | 1.70 | 1.04 | .1% | .3% | 2.08 | .3% | L. 17 |
| Natnl Pride | .2% | 1.2% | .7% | .0% | .2% | .5% | | .5% | | .9% | .4% | . 4% | .6% | .3% | .5% |
| Cutting Wage Rates | .4% | 1.28 | . 1 /2 | | .6% | .3% | | .3% | .2% | .3% | .4% | .1% | .9% | . 1% | |
| | 1.7% | | 1.4% | | 2.0% | 3.1% | | 1.2% | 2.9% | .3% | 1.8% | 1.6% | 1.7% | 1.6% | 2.12 |
| Resrch & Dev Canadian Attitude | 1.0% | | .7% | | 1.3% | 1.3% | 1.5% | .7% | 1.4% | .9% | 1.0% | 1.0% | .6% | 1.0% | 1.67 |
| | | 1 72 | 2.2% | | 2.4% | 3.6% | 2.2% | 3.9% | 1.7% | .6% | 2.3% | 2.4% | 4.9% | 1.6% | 1.6% |
| Peaceful Cntry Fincl Sitn | 2.3% .3% | 1.2% | 2.26 | | 2.4% .2% | .3% | C.Ch | .3% | .3% | .04 | .3% | .3% | 4.9% | .3% | 1.0/ |
| | | | | | .2% | . 3% | .7% | .7% | 1.3% | .3% | .3% | .3% | .3% | .1% | .5% |
| Taxes | .3% | .6% | | | .0% | | . 1 /6 | . / A | .2% | . JA | . 44 | .1% | .76 | .1% | . 54 |
| Metric System | .1% | | | | | 1 0* | .7% | .3% | .2% | 1.5% | 1.0% | .1% | .3% | . 1% | .5% |
| Increased Pop/ Mechanization | .7% | 4 90 | | 1 04 | .9% | 1.0% | 1.5% | 1.0% | 1.2% | 1.5% | 1.2% | 1.2% | .3% | .0% | 2.6% |
| Nothing | 1.2% | 1.2% | | 4.0% | 1.5% | .3% | | | | | | | 1.7% | | |
| Other | .5% | | · · | | A | 1.5% | .7% | .7% | .2% | .6% | .3% | .7% | 20 /* | .2% | 2.6% |
| DK/ NS | 24.1% | 16.3% | 21.7% | 33.1% | 26.3% | 19.5% | 32.1% | 22.4X | 20.7% | 32.9% | 17.5% | 30.4% | 20 .6% | 25.2% | 24.5% |

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10. In the same way, what single factor do you think, at present, most hinders Canada from being competitive internationally? (PROBE: What hinders Canada most from being able to sell goods and services internationally?)

| | TOTAL | | | REG | ION | | | | AGE | | \$ | SEX | MAR | ITAL STA | TUS |
|----------------------------------|--------|-------|-------|--------------|-------|---------------|--------|-----------------------------|---------------|-------|-------|--------|--------|--------------|---------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div., Wido |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192 |
| Lack Of Conf | 7.0% | 15.1% | 3.6% | 8.1% | 4.1% | 9.2% | 4.4% | 5.8% | 7.2% | 8.9% | 6.9% | 7.1% | 6.0% | 6.8% | 9.9 |
| ligh Cost Of Man | 5.0% | 5.8% | 6.5% | 6.5% | 3.0% | 6.9% | 3.6% | 4.7% | 5.2% | 5.2% | 5.8% | 4.2% | 2.6% | 6.1% | 4.2 |
| Salaries/ Wage Rates/ High Wages | 8.0% | 11.0% | 7.2% | 7.3% | 6.5% | 9.5% | 7.3% | 5.4% | 10.3% | 8.6% | 9.9% | 6.2% | 3.7% | 9.6% | 7.8 |
| Int Rates | 3.6% | 2.3% | 6.5% | 3.2% | 3.7% | 2.6% | 5.1% | 2.7% | 4.7% | 3.4% | 3.7% | 3.5% | 1.7% | 3.9% | 5.7 |
| Ionetary Policy | 4.9% | 4.7% | 5.8% | 4.0% | 4.5% | 5.6% | 5.1% | 4.4% | 4.3% | 6.8% | 4.9% | 5.0% | 5.2% | 5.3% | 2.1 |
| Deficit | 1.9% | .6% | 1.4% | 4.8% | 2.2% | 1.3% | 1.5% | 1.9% | 1.6% | 2.5% | 2.2% | 1.6% | 1.7% | 2.0% | 1.6 |
| an Econ | 2.2% | 1.7% | 2.9% | 2.4% | 1.9% | 3.1% " | .7% | 2.4% | ∽ 1.9% | 2.5% | 2.6% | 1.8% | 2.6% | 2.3% | 1.0 |
| Export/ GST Taxes | 5.0% | 7.0% | 5.8% | 3.2% | 6.1% | 3.6% | 2.9% | 5.6% | 5.3% | 3.1% | 5.2% | 4.8% | 6.3% | 4.7% | 4.2 |
| arriffs From Other Con | 1.0% | 1.2% | 1.4% | 2.4% | .7% | 1.0% | | .5% | 1.4% | 1.2% | .8% | 1.2% | .6% | 1.0% | 1.6 |
| lot Enough Manfng | 5.3% | 4.1% | 6.5% | .8% | 5.2% | 8.2% | 2.2% | 6.1% | 5.9% | 3.1% | 6.4% | 4.3% | 6.9% | 5.3% | 2.6 |
| lust Sell Nat Resrcs | 1.4% | 2.9% | 1.4% | 1.6% | 1.1% | 1.0% | 1.5% | 1.7% | 1.6% | .3% | 1.6% | 1.2% | 2.3% | 1.2% | .5 |
| Js/ Amcns/ Closeness | 3.4% | 2.9% | 2.9% | .8% | 1.3% | 7.7% | 2.9% | 3.6% | 2.8% | 4.3% | 3.3% | 3.5% | 4.6% | 3.1% | 2.6 |
| eogrphcl Distnc | 1.1% | 1.2% | .7% | 3.2% | .4% | 1.5% | .7% | 1.0% | 1.4% | .6% | 1.0% | 1.2% | .9% | .9% | 2.1 |
| ree Trade Agment | 2.9% | 1.2% | 2.2% | 2.4% | 3.9% | 2.6% | 2.9% | 3.6% | 2.2% | 2.5% | 2.4% | 3.3% | 3.7% | 2.8% | 1.0 |
| Sovt Intvntn On Trading Reg | 4.5% | 8.1% | 3.6% | 1.6% | 4.5% | 3.1% | 7.3% | 4.6% | 4.3% | 4.6% | 5.3% | 3.7% | 3.2% | 5.2% | 3.1 |
| Fed Govt | 7.1% | 9.9% | 9.4% | 8.9% | 7.4% | 3.6% | 8.8% | 6.4% | 7.9% | 7.1% | 7.9% | 6.4% | 6.6% | 7.0% | 8.9 |
| Small Pop/ Not Engh Money | 2.7% | 1.7% | 4.3% | .8% | 2.4% | 3.6% | 2.2% | 2.5% | 3.3% | 1.8% | 2.7% | 2.6% | 2.9% | 2.6% | 2.6 |
| imited Knwlge Of Int Markets. | 1.3% | .6% | 1.4% | 2.4% | 1.5% | 1.3% | | .8% | 1.4% | 1.8% | 1.2% | 1.3% | 1.1% | 1.0% | 2.6 |
| Poor Quality | .9% | 1.7% | .7% | .8% | 1.1% | .5% | | .3% | 1.6% | .6% | .8% | .9% | .3% | .9% | 1.6 |
| Poltcl Turmoil/ Uncrtnty | 4.0% | 4.1% | 2.9% | 5.6% | 3.2% | 5.4% | 2.9% | 4.7% | 3.1% | 4.3% | 5.3% | 2.7% | 3.7% | 4.0% | 4.7 |
| luebec Seprin | 6.3% | 4.1% | 5.1% | 4.8% | 5.8% | 9.7% | 4.4% | 8.0% | 4.8% | 6.2% | 6.1% | 6.5% | 7.4% | 6.1% | 5.7 |
| Labour Unions/ Leaders | 1.8% | 3.5% | .7% | 1.6% | 2.8% | .5% | .7% | .8% | 2.4% | 2.5% | 1.8% | 1.8% | .9% | 1.9% | 3.1 |
| .ow Subsidies/ Grain | .3% | | 1.4% | .8% | | .5% | | .3% | .3% | .3% | .5% | .1% | - | .4% | .5 |
| Concern For Envrmnt | .2% | .6% | .7% | - 8% | · | | | . 2% | - 10 | .6% | .3% | .1% | .3% | . 1% | |
| ack Of Risk-Taking | 6.7% | 18.6% | 5.1% | 3.2% | 6.7% | 4.1% | 3.6% | 7.1% | 7.4% | 4.6% | 6.8% | 6.5% | 7.7% | 6.1% | 7.8 |
| JS Competition | 1.3% | 2.3% | 2.2% | • | 1.3% | 1.0% | .7% | 1.2% | 1.0% | 1.8% | 1.2% | 1.3% | 2.0% | .7% | 2.6 |
| Dependability/ Credible | .3% | .6% | | .8% | .4% | 3% | -2 .00 | .5% | .2% | .3% | .3% | .4% | .6% | .3% | |
| ligh Price Of Goods | 4.3% | 5.8% | .7% | 3.2% | 5.6% | 3.8% | 2.9% | 3.9% .5% | 4.3% | 4.9% | 4.3% | 4.2% | 3.7% | 4.3% | 5.2 |
| xpsve Social Prgrms | .4% | .6% | | 1.6% | .4% | .3% | 794 | | .3% | .3% | .1% | .7% | .3% | .3% | 1.0 |
| ubsidies(Other Cnts) | . 5% | .6% | | 1.6% | .2% | .8% | .7% | .7% | .2% | .9% | -8% | .3% | .9% | .5% | |
| lo National Pride(Can) | . 1% | | | .8% | .2% | 1 08 | 754 | 4 68 | .2% | .3% | . 1% | .1% | ~ | .2% | |
| lorkforce | 1.5% | 4.1% | .7% | 1.6% | 1.3% | 1.0% | .7% | 1.5% | 1.9% | .6% | 1.8% | 1.2% | .9% | 1.8% | 1.0 |
| rade Barriers | .4% | 7 68 | | 08 | .9% | 79 | .7% | .3% | .5% | .3% | .4% | .4% | .3% | .4% | .5 |
| ack Of Advrtsng | .8% | 3.5% | | .8% | .6% | .3% | .7% | .7% | .5% | 1.5% | .8% | - 8% | .9% | .8% | |
| Marketing Boards | .1% | | | | .2% | 1 04 | 4 64 | 1 / 4 | 1 / ¥ | .3% | 1 14 | .1% | 4 4 10 | .1% | - |
| Lack Of Rsrch & Dev | 1.1% | .6% | | | 1.3% | 1.8% | 1.5% | 1.4 % .2 % | 1.4% .2% | .3% | 1.1% | 1.2% | 1.1% | 1.3% | .5 |
| Traditional Styles | . 1% | .6% | | | . 2% | | | . (* | .2% | | | . 3% | • 3% | | |

Source: Angus Reid Group

Trade Competitiveness Study Spring 1990 (continued)

10. In the same way, what single factor do you think, at present, most hinders Canada from being competitive internationally? (PROBE: What hinders Canada most from being able to sell goods and services internationally?)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|--|----------------------------|--------------|----------------------|--------------|---------------------|-----------------------------|---------------------|---------------------|----------------------|----------------------------|----------------------|-----------------------------|---------------------|----------------------------|----------------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| European Common Market Nothing Dther DK/ NS | .1% .7% .6% 19.7% | .6% 11.6% | 1.4% .7% 15.2% | 21.0% | .9% .4% 18.4% | .3% .8% 1.0% 21.8% | .7% .7% 32.1% | .3% .5% 21.2% | 1.0% .7% 17.2% | .3% .9% .6% 21.2% | 1.2% .1% 13.6% | .1% .3% 1.0% 25.5% | .9% .9% 19.8% | .1% .7% .4% 19.2% | .57 1.07 21.99 |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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- 11. Thinking generally about exports, that is the products and services Canadian businesses sell to other countries, do you think Canada puts too much emphasis on exporting to other countries, too little emphasis on exporting to other countries, or is it about right?
- 12. How do you think the Canadian economy would change if we increased our exports to other countries? Would it (READ RESPONSES):

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-----------------------------|--------|-------------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| MPHASIS ON EXPORTS | | | | | | | | | | | | | | | |
| oo much | 9.9% | 11.0% | 10.1% | 8.1% | 10.2% | 7.9% | 14.6% | 12.0% | 9.1% | 7.4% | 7.9% | 11.9% | 10.3% | 9.3% | 12.07 |
| oo little | 47.5% | 44.8% | 50.0% | 46.0% | 53.8% | 41.3% | 43.1% | 42.5% | 51.7% | 49.5% | 52.4% | 42.8% | 45.8% | 49.0% | 43.2% |
| bout right | 35.8% | 39.5% | 35.5% | 39.5% | 28.9% | 43.3% | 33.6% | 38.6% | 31.7% | 37.5% | 36.3% | 35.3% | 37.8% | 34.8% | 37.5% |
| DK/NS) | 6.7% | 4.7% | 4.3% | 6.5% | 7.1% | 7.4% | 8.8% | 6.8% | 7.4% | 5.5% | 3.4% | 9.9% | 6.0% | 6.9% | 7.39 |
| HANGES IF INCREASED EXPORTS | | | | | | | | | | | | | | | |
| mprove a lot | 42.1% | 41.3% | 51.4% | 36.3% | 41.7% | 43.8% | 35.8% | 33.9% | 47.2% | 48.0% | 46.3% | 38.1% | 36.7% | 44.2% | 41.7% |
| mprove a little | 40.6% | 43.6% | 32.6% | 48.4% | 39.9% | 40.5% | 40.9% | 45.1% | 38.4% | 36.0% | 37.9% | 43.2% | 42.7% | 39.5% | 42.7% |
| ot change | 7.7% | 5.8% | 10.9% | 5.6% | 8:7% | 6.7% | 7.3% | 8.5% | 6.9% | 7.7% | 7.9% | 7.5% | 10.6% | 7.1% | 5.2% |
| let worse | 4.7% | 5.2% | 2.2% | 5.6% | 5.4% | 3.3% | 6.6% | 6.8% | 3.4% | 3.1% | 4.2% | 5.1% | 6.3% | 4.0% | 4.7% |
| iet a lot worse | 1.0% | .6% | 1.4% | .8% | .6% | 1.3% | 2.2% | 1.0% | .9% | 1.2% | 1.2% | .8% | .6% | 1.2% | 1.02 |
| DK/NS) | 3.9% | 3.5% | 1.4% | 3.2% | 3.7% | 4.4% | 7.3% | 4.7% | 3.1% | 4.0% | 2.4% | 5.4% | 3.2% | 4.1% | 4.7% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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- 13. In your opinion, what impact would increased exports to other countries have on prices you pay for things at the store? Would they (READ RESPONSES):
- 14. In your opinion, what impact would increased exports to other countries have on job opportunities for Canadians? Would they (READ RESPONSES):
- 15. There's been a lot of talk about Canada becoming more 'competitive' in world markets. Do you think Canada should become more competitive or is it already competitive enough?

| | TOTAL | | | REG | ION | | | | AGE | | 5 | SEX | MAR | ITAL STA | TUS |
|--|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | в.с. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| IMPACT OF INCREASED EXPORTS ON | | | | | | | | | | | | | ••• | | |
| PRICES | 9.0% | 9.3% | 8.0% | 10.5% | 9.5% | 7.2% | 11.7% | 7.8% | 9.8% | 9.5% | 6.4% | 11.5% | 8.0% | 9.1% | 9.9% |
| Increase a lot Increase a little | 20.1% | 17.4% | 24.6% | 21.8% | 21.7% | 16.4% | 21.2% | 21.2% | 18.6% | 20.9% | 20.9% | 19.2% | 22.3% | 18.6% | 23.4% |
| | 30.5% | 29.1% | 28.3% | 32.3% | 31.0% | 31.8% | 27.0% | 31.4% | 29.7% | 29.8% | 32.3% | 28.7% | 28.4% | 31.9% | 27.1% |
| Not change Decrease a little | 29.7% | 28.5% | 31.2% | 25.8% | 28.6% | 32.8% | 29.2% | 30.5% | 30.2% | 27.7% | 31.1% | 28.4% | 33.2% | 28.5% | 29.2% |
| Decrease a lot | 4.7% | 4.7% | 2.2% | 3.2% | 4.6% | 6.4% | 4.4% | 4.2% | 6.0% | 3.4% | 5.4% | 4.1% | 3.7% | 5.3% | 3.6% |
| (DK/NS) | 6.0% | 11.0% | 5.8% | 6.5% | 4.6% | 5.4% | 6.6% | 4.9% | 5.7% | 8.6% | 3.8% | 8.1% | 4.3% | 6.5% | 6.8% |
| INPACT OF INCREASED EXPORTS ON JO | DBS | | | | | | | | | | | | | | |
| Increase a lot | 37.4% | 39.5% | 43.5% | 29.0% | 38.2% | 39.2% | 27.7% | 32.2% | 42.1% | 38.5% | 41.3% | 33.6% | 33.2% | 38.7% | 38.0% |
| Increase a little | 43.1% | 47.7% | 43.5% | 51.6% | 37.8% | 43.6% | 48.9% | 46.3% | 40.2% | 43.4% | 43.6% | 42.7% | 43.6% | 43.0% | 43.8% |
| Not change | 8.3% | 3.5% | 4.3% | 5.6% | 12.1% | 6.9% | 9.5% | 9.5% | 6.7% | 8.0% | 6.8% | 9.7% | 10.3% | 7.7% | 6.3% |
| Decrease a little | 5.9% | 4.7% | 6.5% | 4.0% | 6.7% | 4.6% | 8.8% | 6.1% | 6.2% | 4.9% | 6.0% | 5.8% | 6.6% | 6.0% | 4.2% |
| Decrease a lot | 3.2% | 3.5% | 1.4% | 8.1% | 2.2% | 3.3% | 3.6% | 3.6% | 3.3% | 2.5% | 1.1% | 5.2% | 3.7% | 3.0% | 3.1% |
| (DK/NS) | 2.1% | 1.2% | .7% | 1.6% | 3.0% | 2.3% | 1.5% | 2.4% | 1.6% | 2.8% | 1.2% | 3.0% | 2.6% | 1.5% | 4.7% |
| SHOULD CANADA BECOME MORE COMPETITIVE | | | | | | | | | | | | | | | |
| Yes, more competitive | 82.5% | 80.8% | 81.2% | 79.8% | 83.5% | 84.6% | 78.8% | 82.2% | 86.0% | 76.9% | 86.4% | 78.8% | 84.0% | 83.1% | 77.6% |
| No, competitive enough | 14.5% | 15.7% | 17.4% | 16.9% | 13.5% | 13.1% | 16.1% | 15.6% | 11.4% | 18.5% | 12.1% | 16.9% | 14.0% | 13.9% | 18.2% |
| (DK/NS) | 2.9% | 3.5% | 1.4% | 3.2% | 3.0% | 2.3% | 5.1% | 2.2% | 2.6% | 4.6% | 1.5% | 4.3% | 2.0% | 2.9% | 4.29 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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^o 16. Over the last 3 years do you think that Canada has become more competitive, less competitive or remained about the same?

^{17.} Over the next 3 years, do you think Canada will become more competitive, less competitive, or remain about the same?

| | TOTAL | | | REG | ION | | | | AGE | | S | SEX . | MAR | ITAL STA | TUS |
|------------------------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| HAS CANADA BECOME MORE COMPETITIVE | E | | | | | | | | | | | | | | |
| More competitive | 29.7% | 33.1% | 31.2% | 19.4% | 26.9% | 32.1% | 38.0% | 34.4% | 27.4% | 25.5% | 30.6% | 28.9% | 33.0% | 28.6% | 30.2% |
| Less competitive | 17.5% | 15.7% | 10.9% | 20.2% | 23.6% | 13.1% | 12.4% | 12.4% | 20.7% | 20.9% | 19.7% | 15.3% | 16.0% | 18.3% | 15.6% |
| Remain about the same | 47.3% | 45.3% | 50.7% | 57.3% | 44.2% | 50.0% | 42.3% | 48.8% | 46.0% | 46.8% | 47.6% | 47.1% | 46.1% | 48.4% | 44.3% |
| (DK/NS) | 5.5% | 5.8% | 7.2% | 3.2% | 5.4% | 4.9% | 7.3% | 4.4% | 5.9% | 6.8% | 2.2% | 8.6% | 4.9% | 4.7% | 9.9% |
| WILL CANADA BECOME MORE COMPETITIV | Æ | | | | | | | | | | | | | | |
| More competitive | 44.7% | 48.3% | 50.7% | 35.5% | 43.6% | 44.6% | 46.7% | 49.2% | 42.9% | 39.1% | 43.1% | 46.2% | 46.7% | 43.8% | 45.3% |
| Less competitive | 14.1% | 15.7% | 8.7% | 18.5% | 18.7% | 9.0% | 9.5% | 11.9% | 15.2% | 16.0% | 16.7% | 11.5% | 12.6% | 15.0% | 12.0% |
| Remain about the same | 34.6% | 33.7% | 35.5% | 41.9% | 30.1% | 38.2% | 35.8% | 34.1% | 35.2% | 35.1% | 35.1% | 34.2% | 34.4% | 34.8% | 34.9% |
| (DK/NS) | 6.7% | 2.3% | 5.1% | 4.0% | 7.6% | 8.2% | 8.0% | 4.9% | 6.7% | 9.8% | 5.2% | 8.1% | 6.3% | 6.5% | 7.8% |

18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | | Completely Disagree | 2 | 3 | 4 | 5 | 6 | Agree Completely | (DK/NS) |
|----|---|------------------------|-------|-------|-------|-------|-------|---------------------|---------|
| A) | CANADIAN BUSINESSES ARE BECOMING MORE AGGRESSIVE | 3.3% | 3.3% | 9.5% | 20.5% | 27.4% | 17.8% | 12.4% | 5.8% |
| B) | CANADIAN PRODUCTS ARE AS HIGH QUALITY | 1.9% | 2.5% | 5.7% | 9.6% | 17.9% | 24.0% | 37.3% | 1.1% |
| C) | I WORRY WHEN THE GOV'T TALKS ABOUT BECOMING COMPETITIVE | 19.7% | 17.1% | 13.7% | 14.1% | 14.1% | 8.4% | 10.9% | 1.9% |
| D) | I FEEL THE PRICES BUSINESSES CHARGE ARE COMPETITIVE | 7. 7% | 9.1% | 15.3% | 20.1% | 20.5% | 10.4% | 9.0% | 8.0% |
| - | CANADIAN WORKERS MUST WORK HARDER | 5.7% | 5.1% | 6.5% | 11.5% | 19.6% | 21.5% | 29.2% | . 8% |
| F) | CANADIAN WORKERS SHOULD BE LESS CONCERNED ABOUT WAGE | 15.0% | 10.0% | 12.5% | 15.9% | 16.0% | 11.7% | 17.4% | 1.5% |
| G) | THE GOVERNMENT SHOULD REDUCE EXPORT OF NATURAL RESOURCES | 6.5% | 5.3% | 9.0% | 13.9% | 17.9% | 16.9% | 29.1% | 1.3% |
| H) | THE GOVERNMENT HAS A WELL-ORGANIZED PLAN | 16.3% | 16.5% | 16.7% | 17.9% | 12.5% | 4.8% | 4.7% | 10.8% |
| 1) | THE GOVERNMENT SHOULD TAKE ACTION TO PROTECT BUSINESS | 10.8% | 11.7% | 13.0% | 16.6% | 18.8% | 12.5% | 14.6% | 2.0% |
| 1) | THERE IS NO NEED TO LEARN TO SPEAK FOREIGN LANGUAGES | 42.2% | 16.2% | 10.1% | 6.5% | 6.9% | 6.3% | 11.0% | .9% |
| K) | THE EDUCATIONAL SYSTEM DOES A GOOD JOB | 21.0% | 15.1% | 16.5% | 14.3% | 12.9% | 8.5% | 7.9% | 3.8% |
| L) | IN ORDER TO BE COMPETITIVE, ENVIRONMENTAL LAWS | 44.1% | 15.9% | 8.3% | 6.8% | 8.7% | 6.3% | 8.3% | 1.8% |
| M) | THE CANADIAN GOV'T IS ADEQUATELY PREPARING CANADIANS | 15.7% | 14.9% | 20.6% | 18.8% | 13.4% | 5.7% | 5.0% | 5.9% |
| N) | CON COMPANIES SHOULD NOT HAVE TO ACCEPT LOWER PROFITS | 10.1% | 10,9% | 15.5% | 16.9% | 15.6% | 12.9% | 15.4% | 2.7% |

Source: Angus Reid Group

Trade Competitiveness Study

Spring 1990

18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | TOTAL | | | REG | IÓN | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|--|--------|--------------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | в.С. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| A) CANADIAN BUSINESSES ARE BECOMING MORE AGGRESSIVE | 5.0 | 5.0 | 5.1 | 4.8 | 5.0 | 5.2 | 5.1 | 4.8 | 5.1 | 5.3 | 5.0 | 5.1 | 4.8 | 5.0 | 5.3 |
| B) CANADIAN PRODUCTS ARE AS HIGH QUALITY | 5.7 | 5.6 | 5.7 | 5.6 | 5.5 | 5.9 | 5.6 | 5.4 | 5.7 | 6.0 | 5.6 | 5.7 | 5.3 | 5.8 | 5.8 |
| C) I WORRY WHEN THE GOV'T TALKS About becoming competitive | 3.7 | 3 . 3 | 3.5 | 3.8 | 3.9 | 3.5 | 3.6 | 3.6 | 3.6 | 3.9 | 3.5 | 3.8 | 3.7 | 3.6 | 3.9 |
| D) I FEEL THE PRICES BUSINESSES CHARGE ARE COMPETITIVE | 4.5 | 4.2 | 4.4 | 4.2 | 4.4 | 4.9 | 4.9 | 4.5 | 4.4 | 4.8 | 4.4 | 4.7 | 4.4 | 4.5 | 4.8 |
| E) CANADIAN WORKERS MUST WORK Harder | 5.2 | 5.0 | 5.2 | 5.1 | 5.3 | 5.2 | 5.6 | 5.0 | 5.2 | 5.7 | 5.2 | 5.2 | 4.8 | 5.3 | 5.4 |
| F) CANADIAN WORKERS SHOULD BE LESS CONCERNED ABOUT WAGE | 4.2 | 4.2 | 4.3 | 4.1 | 4.5 | 3.7 | 4.6 | 3.7 | 4.3 | 5.0 | 4.2 | 4.2 | 3.8 | 4.3 | 4.7 |
| G) THE GOVERNMENT SHOULD REDUCE EXPORT OF NATURAL RESOURCES | 5.1 | 4.9 | 4.8 | 5.2 | 5.4 | 4.7 | 5.4 | 5.0 | 5.0 | 5.3 | 4.8 | 5.4 | 4.9 | 5.1 | 5.3 |
| H) THE GOVERNMENT HAS A WELL-ORGANIZED PLAN | 3.9 | 3.4 | 4.3 | 3.7 | 3.8 | 4.1 | 4.3 | 3.7 | 3.8 | 4.5 | 3.6 | 4.2 | 3.7 | 3.9 | 4.4 |
| I) THE GOVERNMENT SHOULD TAKE Action to protect business | 4.3 | 3.7 | 4.1 | 4.2 | 4.4 | 4.4 | 4.4 | 4.2 | 4.2 | 4.7 | 4.1 | 4.5 | 4.2 | 4.3 | 4.5 |
| J) THERE IS NO NEED TO LEARN TO SPEAK FOREIGN LANGUAGES | 2.9 | 2.7 | 2.7 | 3.3 | 3.2 | 2.4 | 3.0 | 2.6 | 2.7 | 3.6 | 2.8 | 2.9 | 2.7 | 2.9 | 3.4 |
| K) THE EDUCATIONAL SYSTEM DOES A GOOD JOB | 3.6 | 3.0 | 3.9 | 3.8 | 3.7 | 3.6 | 3.8 | 3.5 | 3.5 | 4.1 | 3.6 | 3.6 | 3.7 | 3.6 | 3.9 |
| L) IN ORDER TO BE COMPETITIVE, ENVIRONMENTAL LAWS | 2.8 | 2.5 | 2.7 | 2.9 | 3.1 | 2.7 | 2.8 | 2.6 | 2.6 | 3.6 | 2.8 | 2.9 | 2.7 | 2.8 | 3.3 |

Source: Angus Reid Group

Trade Competitiveness Study Spring 1990 (continued)

18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | TOTAL | | | REG | ION | | | | AGE | | 9 | SEX | MAR | ITAL STA | TUS |
|---|-------|------|-------|--------------|------|------|------|-------|-------|-----|------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| M) THE CANADIAN GOV'T IS ADEQUATELY PREPARING CANADIANS | 3.7 | 3.4 | 4.0 | 3.5 | 3.6 | 3.9 | 3.8 | 3.6 | 3.6 | 4.1 | 3.6 | 3.8 | 3.6 | 3.7 | 4.1 |
| N) CDN COMPANIES SHOULD NOT HAVE TO ACCEPT LOWER PROFITS | 4.3 | 4.0 | 4.4 | 4.4 | 4.4 | 4.2 | 4.9 | 4_4 | 4.2 | 4.6 | 4.1 | 4.5 | 4.4 | 4.3 | 4.5 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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- 19. Some people say the government must provide subsidies to Canadian businesses for them to successfully sell their goods and services internationally, while others say Canadian businesses must spend more money themselves on selling their products internationally rather than depending on government subsidies to help them.
- 20. Some people say the government must provide subsidies to Canadian businesses for scientific research and development in order for them to produce new and better products, while others say Canadian businesses must spend more money themselves on research and development.

| | TOTAL | | | REG | ION | | | | AGE | | Ś | EX | MAR | ITAL STA | TUS |
|---|---------------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| SUBSIDIES TO SELL GOODS Government must provide subsidies Canadian businesses must spend more | 27.2% | 21.5% | 25.4% | 23.4% | 26.0% | 34.4% | 24.1% | 37.6% | 21.9% | 17.5% | 22.3% | 31.9% | 38.1% | 23.2% | 26.67 |
| money themselves (DK/NS) | 67.5% 5.3% | 71.5% 7.0% | 70.3% | 73.4% 3.2% | 69.8% 4.3% | 58.2% 7.4% | 72.3% 3.6% | 58.0% 4.4% | 71.6% 6.6% | 77.8% 4.6% | 73.0% 4.8% | 62.3% 5.8% | 57.6% 4.3% | 71.0% 5.8% | 68.87 4.77 |
| SUBSIDIES FOR R&D Government must provide subsidies Canadian businesses must spend more | 46.3% | 47.1% | 38.4% | 43.5% | 47.9% | 45.1% | 53.3% | 52.5% | 42.4% | 41.8% | 42.4% | 50.1% | 54.7% | 43.0% | 46.97 |
| money themselves (DK/NS) | 47.3% 6.3% | 45.9% 7.0% | 57.2% 4.3% | 51.6% 4.8% | 47.7% 4.5% | 44.9% 10.0% | 40.9% 5.8% | 42.7% 4.7% | 50.0% 7.6% | 51.1% 7.1% | 51.2% 6.4% | 43.6% 6.3% | 40.1% 5.2% | 50.5% 6.5% | 45.3% 7.8% |

21. Some people have made various statements on how increased competitiveness in world markets may affect Canadians. I'd like to ask your opinion on some of these statements. In your opinion, in order to remain internationally competitive, how necessary will it be for Canadians to accept (READ ITEM - ROTATE FROM X). Would it be completely necessary, somewhat necessary, or not necessary?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| A) LONGER WORKING HOURS | | | | | | | | | | | | | | | |
| Completely necessary | 4.5% | 2.9% | 4.3% | 1.6% | 7.1% | 3.1% | 3.6% | 3.9% | 3.8% | 7.1% | 4.9% | 4.2% | 4.0% | 4.8% | 4.2% |
| Somewhat necessary | 32.5% | 33.1% | 33.3% | 37.1% | 35.8% | 24.9% | 35.0% | 35.4% | 30.3% | 30.8% | 33.4% | 31.5% | 35.5% | 31.6% | 31.3% |
| Not necessary | 61.6% | 62.2% | 58.7% | 58.9% | 56.2% | 71.3% | 59.9% | 60.2% | 64.3% | 59.4% | 60.9% | 62.3% | 59.3% | 62.2% | 62.5% |
| (DK/NS) | 1.4% | 1.7% | 3.6% | 2.4% | .9% | .8% | 1.5% | .5% | 1.6% | 2.8% | -8% | 2.0% | 1.1% | 1.4% | 2.1% |
| B) REDUCTIONS IN EMPLOYER BENEFIT PROGRAMS | | | | | | | | | | | | | | | |
| Completely necessary | 9.9% | 8.1% | 10.9% | 11.3% | 9.1% | 11.5% | .8.8% | 9.5% | 8.6% | 13.2% | 9.8% | 10.1% | 8.6% | 9.7% | 13.5% |
| Somewhat necessary | 30.0% | 25.6% | 28.3% | 30.6% | 33.0% | 24.6% | 40.1% | 30.3% | 27.1% | 34.5% | 30.8% | 29.2% | 29.8% | 30.8% | 26.0% |
| Not necessary | 58.1% | 64.0% | 58.0% | 56.5% | 56.0% | 62.3% | 48.2% | 59.2% | 62.6% | 48.3% | 58.0% | 58.1% | 60.2% | 57.5% | 57.3% |
| (DK/NS) | 2.0% | 2.3% | 2.9% | 1.6% | 1.9% | 1.5% | 2.9% | 1.0% | 1.7% | 4.0% | 1.4% | 2.6% | 1.4% | 2.0% | 3.1% |
| C) KEEPING WAGE DEMANDS DOWN | | | | | | | | | | | | | | | |
| Completely necessary | 15.4% | 15.1% | 15.9% | 19.4% | 21.5% | 5.9% | 14.6% | 9.3% | 15.3% | 26.5% | 17.0% | 13.9% | 8.9% | 15.9% | 24.5% |
| Somewhat necessary | 49.9% | 59.9% | 57.2% | 59.7% | 52.5% | 32.6% | 60.6% | 49.8% | 49.3% | 51.1% | 48.0% | 51.8% | 51.0% | 50.1% | 47.4% |
| Not necessary | 32.1% | 22.7% | 23.2% | 20.2% | 23.7% | 57.4% | 24.8% | 39.7% | 32.4% | 18.2% | 32.1% | 32.2% | 38.7% | 31.0% | 26.0% |
| (DK/NS) | 2.5% | 2.3% | 3.6% | .8% | 2.2% | 4.1% | | 1.2% | 2.9% | 4.3% | 3.0% | 2.1% | 1.4% | 3.0% | 2.1% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

21. Some people have made various statements on how increased competitiveness in world markets may affect Canadians. I'd like to ask your opinion on some of these statements. In your opinion, in order to remain internationally competitive, how necessary will it be for Canadians to accept (READ ITEM - ROTATE FROM X). Would it be completely necessary, somewhat necessary, or not necessary?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55 + | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| D) JOB RETRAINING | | | | | | | | | | | | | | | |
| Completely necessary | 57.1% | 62.8% | 52.9% | 49.2% | 61.2% | 53.3% | 56.2% | 55.9% | 59.8% | 54.8% | 59.9% | 54.5% | 56.7% | 58.1% | 53.1% |
| Somewhat necessary | 37.3% | 34.9% | 39.9% | 44.4% | 32.7% | 41.3% | 38.7% | 38.1% | 34.8% | 40.3% | 36.0% | 38.6% | 36.4% | 36.6% | 42.2% |
| Not necessary | 4.1% | 1.7% | 4.3% | 6.5% | 5.0% | 3.3% | 3.6% | 4.6% | 3.4% | 4.3% | 3.3% | 5.0% | 5.7% | 3.6% | 4.2% |
| (DK/NS) | 1.4% | .6% | 2.9% | | 1.1% | 2.1% | 1.5% | 1.4% | 1.9% | .6% | .8% | 2.0% | 1.1% | 1.7% | .5% |
| E) JOB RELOCATION TO ANOTHER CITY | | | | | | | | | | | | | | | |
| Completely necessary | 19.2% | 23.3% | 18.8% | 20.2% | 24.7% | 9.7% | 19.0% | 13.9% | 21.7% | 24.6% | 21.6% | 16.9% | 14.0% | 19.8% | 26.0% |
| Somewhat necessary | 60.0% | 61.0% | 68.1% | 66.1% | 59.4% | 56.2% | 58.4% | 62.5% | 58.8% | 56.9% | 57.9% | 62.0% | 65.9% | 59.1% | 53.1% |
| Not necessary | 18.7% | 15.1% | 10.1% | 12.1% | 14.5% | 30.5% | 21.2% | 21.9% | 17.9% | 14.8% | 19.2% | 18.3% | 18.3% | 19.2% | 17.7% |
| (DK/NS) | 2.1% | .6% | 2.9% | 1.6% | 1.5% | 3.6% | 1.5% | 1.7% | 1.6% | 3.7% | 1.4% | 2.7% | 1.7% | 2.0% | 3.1% |
| F) CHANGES IN GOVERNMENT SOCIAL PROGRAMS | | | | | | | | | | | | | | | |
| Completely necessary | 25.4% | 22.1% | 27.5% | 21.8% | 28.9% | 21.0% | 29.2% | 26.9% | 26.9% | 20.3% | 24.7% | 26.0% | 25.2% | 25.2% | 27.1% |
| Somewhat necessary | 46.5% | 53.5% | 42.0% | 54.8% | 42.1% | 49.7% | 42.3% | 48.8% | 44.7% | 45.5% | 45.0% | 47.9% | 45.8% | 47.6% | 41.7% |
| Not necessary | 23.8% | 22.1% | 23.2% | 17.7% | 26.0% | 24.9% | 20.4% | 22.5% | 23.1% | 27.4% | 26.9% | 20.8% | 25.8% | 22.9% | 24.5% |
| (DK/NS) | 4.3% | 2.3% | 7.2% | 5.6% | 3.0% | 4.4% | 8.0% | 1.7% | 5.3% | 6.8% | 3.4% | 5.2% | 3.2% | 4.2% | 6.8% |

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22. Can you think of things which Canada could export which can compete on the world market? (DO NOT READ LIST) (RECORD ALL MENTIONS)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---------------------------|--------|-------|--------|--------------|-------|--------|-------------|--------|--------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar• ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Manufactured goods | 51.9% | 44.2% | 48.6% | 44.4% | 54.4% | 55.6% | 51.8% | 49.8% | 52.1% | 55.7% | 47.7% | 56.0% | 45.8% | 53.6% | 55.2% |
| Services | 6.7% | 6.4% | 5.8% | 3.2% | 5.0% | 12.3% | 2.2% | 9.0% | 5.9% | 4.3% | 8.6% | 5.0% | 8.0% | 6.7% | 4.79 |
| rechnology | 23.5% | 29.1% | 27.5% | 14,5% | 25.4% | 25.4% | 8.0% | 22.5% | 29.5% | 14.8% | 32.6% | 14.8% | 25.8% | 24.2% | 16.12 |
| (nowl edge | 5.0% | 4.1% | 5.1% | 4.8% | 5.4% | 5.9% | 2.2% | 3.9% | 6.9% | 3.7% | 6.3% | 3.8% | 4.6% | 5.3% | 4.2% |
| Machinery | 7.3% | 8.1% | 5.8% | 6.5% | 10.0% | 5.9% | 1.5% | 6.6% | 7.6% | 8.0% | 9.8% | 4.8% | 7.4% | 7.1% | 7.8% |
| Natural Resources | 42.1% | 51.7% | 43.5% | 52.4% | 40.4% | 36.2% | 43.1% | 44.4% | 42.1% | 38.2% | 45.4% | 39.0% | 45.6% | 41.4% | 39.6% |
| Processed foods | 9.1% | 7.0% | 11.6% | 10.5% | 7.1% | 11.8% | 8.0% | 8.8% | 9.0% | 9.5% | 6.7% | 11.4% | 7.7% | 10.1% | 6.3% |
| Communications | 4.9% | 4.7% | - 2.9% | .8% | 6.9% | 5.1% | 2.2% | 4.9% | · 5.9% | 3.1% | 6.3% | 3.5% | 5.2% | 5.2% | 2.6% |
| Health Care | 2.4% | 2.9% | .7% | .8% | 3.0% | 3.1% | .7% | 2.0% | 2.9% | 2.2% | 2.4% | 2.4% | 2.6% | 2.3% | 2.6% |
| Other (SPECIFY) | 3.1% | 9.9% | 8.7% | 1.6% | 1.9% | · 1.3% | | 3.4% | 2.1% | 4.3% | 3.3% | 2.9% | 2.9% | 2.9% | 4.2% |
| Raw/ Unpressd Ag Products | 1.6% | .6% | 2.2% | 4.8% | 2.2% | | 1.5% | 1.2% | 1.4% | 2.8% | 1.4% | 1.8% | 1.1% | 1.3% | 4.2% |
| Grain/ Wheat/ Crops | 4.7% | 5.2% | 17.4% | 15.3% | 2.8% | | 2.2% | 4.1% | 4.1% | 6.8% | 4.3% | 5.0% | 2.3% | 4.7% | 8.9% |
| Beef/ Pork/ Livstck | .9% | 1.2% | 2.9% | 2.4% | .7% | | . 7% | .8% | .7% | 1.5% | .7% | 1.2% | .3% | .8% | 2.6% |
| Chemicals | .3% | | | .8% | .2% | .3% | .7% | . 2% | .5% | | .5% | | | .3% | . 5% |
| Arts | 1.1% | 2.9% | | .8% | 1.7% | .3% | .7% | 1.0% | 1.4% | .9% | 1.0% | 1.3% | 1.4% | . 8% | 2.1% |
| Auto Industry | .9% | | | .8% | 2.4% | | | 1.4% | .9% | . 3% | 1.4% | .5% | 1.7% | .7% | .5% |
| Almnum Steel | .5% | | | .8% | 1.1% | | | | .7% | .9% | .4% | .5% | .3% | .5% | .5% |
| Nuclear Reactors | .5% | | | | 1.5% | | | .5% | .5% | .6% | 1.1% | | .9% | .4% | .5% |
| Research | . 2% | .6% | | | .4% | | | . 3% | . 2% | | . 3% | . 1% | .3% | . 2% | |
| Software/ Hardware | .4% | | | . 8% | .7% | •. | ÷.7% | .5% | .3% | . 3% | .3% | .5% | .6% | . 3% | . 5% |
| Electronics | .6% | | | | 1.7% | | | .5% | .9% | . 3% | .8% | .4% | 1.1% | .5% | |
| Mass Transport | .3% | | | | .7% | | | | . 7% | | .4% | . 1% | | .4% | |
| Textiles | .9% | 2.3% | | | 1.9% | | • • | . 1.7% | .5% | . 3% | - 8% | 1.0% | 1.7% | 7% | .5% |
| Lumber | 1.1% | 2.9% | | | 1.9% | | .7% | .8% | 1.2% | 1.2% | 1.4% | .8% | .6% | 1.4% | .5% |
| Minerals/ Uranium/ Potash | . 3% | | | .8% | .4% | | .7% | . 2% | .3% | . 3% | . 3% | .3% | .3% | .3% | |
| Fish | .9% | .6% | .7% | | .9% | | 5.1% | 1.4% | .7% | .6% | 1.5% | .4% | . 1.1% | 1.0% | |
| Aerospace & Technology | .3% | | | | .7% | | | .3% | . 3% | | . 3% | .3% | .6% | . 2% | |

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23. And based on your impressions, which area of the world would you say Canadian business currently sells the most goods and services to? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-------------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | ·. | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar. ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Japan · | 6.6% | 14.5% | 7.2% | 8.1% | 4.5% | 4.1% | 10.2% | 5.9% | 6.2% | 8.6% | 4.9% | 8.2% | 5.7% | 6.7% | 7.8% |
| China | 2.0% | 2.9% | 3.6% | 4.8% | 1.5% | 1.0% | 1.5% | 2.5% | 1.2% | 2.5% | 1.8% | 2.2% | 2.6% | 1.9% | 1.6% |
| The United States | 68.9% | 70.9% | 68.1% | 58.1% | 73.8% | 68.2% | 59.1% | 70.2% | 70.3% | 63.7% | 76.4% | 61.6% | 72.2% | 68.4% | 65.6% |
| Western Europe | 5.5% | 2.9% | 6.5% | 6.5% | 6.3% | 4.6% | 6.6% | 6.4% | 6.2% | 2.8% | 4.1% | 6.9% | 4.9% | 6.0% | 4.7% |
| Latin and South America | 2.1% | 1.7% | | 4.0% | 1.7% | 3.1% | 2.2% | 3.1% | 1.9% | .9% | 1.5% | 2.7% | 2.0% | 2.3% | 1.6% |
| Eastern Europe | 6.4% | 2.3% | 8.0% | 12.9% | 4.1% | 7.7% | 9.5% | 5.6% | 5.9% | 8.6% | 5.7% | 7.1% | 6.9% | 5.9% | 7.8% |
| Africa | 1.1% | | 1.4% | .8% | .6% | 2.3% | 7% | 1.2% | 1.2% | .6% | 1.0% | 1.2% | 1.1% | .9% | 1.6% |
| The Middle East | .9% | .6% | 1.4% | | .9% | 1.3% | .7% | 1.0% | .5% | 1.5% | 1.0% | .9% | 1.1% | .8% | 1.0% |
| India | . 1% | | | | | .5% | | .2% | | .3% | . 1% | . 1% | .3% | | .5% |
| Pacific Rim | . 1% | | | .8% | | | | | | .3% | . 1% | | | .1% | |
| Carribean | . 1% | | | | | | .7% | .2% | | | | . 1% | .3% | | |
| (DK/NS) | 6.2% | 4.1% | 3.6% | 4.0% | 6.7% | 7.2% | 8.8% | 3.7% | 6.6% | 10.2% | 3.5% | 8.8% | 2.9% | 7.0% | 7.8% |

24. Thinking of different areas of the world, where do you feel Canada's greatest competition comes from? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-------------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | 0iv./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Japan | 36.6% | 29.7% | 36.2% | 31.5% | 41.2% | 39.2% | 24.8% | 32.4% | 37.6% | 41.8% | 35.7% | 37.4% | 33.0% | 37.9% | 36.5% |
| China | 5.0% | 2.9% | 1.4% | 3.2% | 6.3% | 5.1% | 7.3% | 5.6% | 3.4% | 6.8% | 3.4% | 6.5% | 4.3% | 5.0% | 6.3 |
| The United States | 47.4% | 57.6% | 54.3% | 54.0% | 41.7% | 44.6% | 51.8% | 52.7% | 48.8% | 35.7% | 48.1% | 46.7% | 51.6% | 45.9% | 47.99 |
| Western Europe | 4.2% | 4.7% | 3.6% | 7.3% | 3.2% | 5.4% | 2.2% | 3.4% | 4.8% | 4.6% | 6.3% | 2.2% | 4.9% | 4.4% | 2.19 |
| Latin and South America | .9% | 1.7% | | | 1.5% | .5% | .7% | .8% | .7% | 1.5% | 1.4% | .5% | .3% | 1.2% | 1.0% |
| Eastern Europe | 1.3% | 1.2% | 1.4% | 1.6% | .9% | 1.8% | 1.5% | 1.7% | .9% | 1.5% | 1.5% | 1.2% | 2.0% | 1.4% | |
| Africa | .1% | | | | .2% | • | .7% | .2% | .2% | | .1% | · .1% | | .2% | |
| The Middle East | .6% | 1.2% | . 7% | | | .8% | 2.2% | .7% | .7% | .3% | .5% | .7% | .6% | .6% | .5% |
| India | . 2% | | | | .2% | .5% | | | .3% | . 3% | .1% | . 3% | | .3% | |
| Others | .1% | | | | | .3% | | .2% | | | .1% | | .3% | | |
| Pacific Rim | .3% | | .7% | | .7% | | | .3% | .3% | .3% | .4% | .3% | .3% | .3% | .57 |
| Third World Nations | . 1% | | | | .2% | | .7% | | | .6% | .1% | .1% | | .1% | .5% |
| SE Asia | . 1% | .6% | | | | | .7% | | .3% | | .3% | | | .2% | |
| Far East | . 1% | | | | .2% | | | | .2% | | | . 1% | .3% | | |
| (DK/NS) | 2.9% | .6% | 1.4% | 2.4% | 3.7% | 1.8% | 7.3% | 2.0% | 1.7% | 6.5% | 1.9% | 3.8% | 2.6% | 2.5% | 4.79 |

25. What about in ten years from now? Where do you think Canada's greatest competition will be coming from in the future? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | TOTAL | | | REG | ION | | | | AGE | | S | SEX . | MAR | ITAL STA | TUS |
|-------------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Japan | 33.4% | 23.8% | 35.5% | 29.8% | 34.1% | 37.2% | 32.8% | 34.2% | 33.4% | 31.7% | 32.5% | 34.3% | 35.2% | 32.8% | 33.3% |
| China | 8.2% | 9.3% | 13.8% | 6.5% | 9.3% | 6.4% | 3.6% | 5.6% | 9.5% | 10.8% | 6.9% | 9.4% | 5.4% | 9.1% | 8.9% |
| The United States | 25.0% | 28.5% | 23.9% | 29.8% | 23.2% | 23.3% | 29.2% | 30.2% | 22.2% | 20.9% | 24.9% | 25.1% | 24.9% | 24.8% | 26.6% |
| Western Europe | 15.2% | 14.5% | 11.6% | 18.5% | 16.3% | 16.9% | 7.3% | 14.1% | 16.7% | 14.2% | 17.7% | 12.8% | 17.8% | 14.9% | 11.5% |
| Latin and South America | 1.3% | 1.7% | | 1.6% | 1.9% | .8% | .7% | 1.0% | 1.6% | 1.2% | 1.9% | .7% | 1.1% | 1.5% | .5% |
| Eastern Europe | 7.8% | 12.8% | 4.3% | 3.2% | 7.1% | 7.2% | 13.9% | 7.8% | 8.8% | 6.2% | 9.1% | 6.5% | 7.4% | 8.5% | 5.2% |
| Africa | . 1% | | | | .4% | | | .3% | | · . | . 1% | .1% | .6% | | |
| The Middle East | 1.1% | .6% | 1.4% | | .4% | 1.8% | 3.6% | 1.0% | 1.4% | .9% | 1.2% | 1.0% | 1.1% | 1.3% | .5% |
| India | .2% | | .7% | | | .5% | | .3% | | .3% | . 1% | .3% | .3% | .1% | .5% |
| Others | .3% | 1.7% | | .8% | | | | .2% | .3% | .3% | .5% | | | .2% | 1.0% |
| Pacific Rim | .5% | | 1.4% | . 8% | .7% | .3% | | .3% | .9% | .3% | 1.0% | .1% | .3% | .7% | |
| Third World Nations | .3% | .6% | | | .6% | | | .3% | .2% | .3% | .4% | .1% | .6% | .1% | .5% |
| SE Asia | .7% | 1.7% | .7% | 2.4% | .7% | | | .5% | .7% | 1.2% | 1.0% | .5% | .6% | .7% | 1.0% |
| Eastern Block | _ 1% | .6% | | | .2% | | | .3% | | | | .3% | .3% | . 1% | |
| Mexico | . 1% | | | | .2% | | | | | .3% | . 1% | | | | .5% |
| (DK/NS) | 5.7% | 4.1% | 6.5% | 6.5% | 5.0% | 5.6% | 8.8% | 3.7% | 4.3% | 11.4% | 2.6% | 8.6% | 4.3% | 5.2% | 9.9% |

26. In your opinion, what area of the world would offer Canada the greatest opportunities in terms of selling our goods and services in the future (10 years from now)? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-------------------------|--|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div., Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192 |
| Japan | 9.1% | 11.0% | 8.0% | 8.1% | 7.2% | 9.7% | 13.9% | 10.7% | 7.2% | 9.2% | 7.9% | 10.2% | 9.5% | 8.9% | 8.9 |
| China | 9.5% | 11.0% | 13.0% | 12.1% | 8.2% | 9.5% | 6.6% | 6.1% | 11.9% | 11.4% | 10.7% | 8.2% | 6.9% | 10.5% | 9.4 |
| The United States | 16.9% | 11.6% | 15.2% | 5.6% | 17.8% | 19.7% | 24.1% | 18.1% | 17.1% | 14.5% | 19.0% | 14.9% | 17.5% | 17.3% | 14.6 |
| Western Europe | 12.7% | 7.6% | 21.0% | 9.7% | 15.2% | 10.5% | 9.5% | 14.2% | 12.2% | 10.5% | 13.6% | 11.8% | 14.0% | 12.6% | 10.4 |
| Latin and South America | 5.1% | 5.2% | 4.3% | 7.3% | 5.4% | 5.1% | 2.2% | 4.7% | 6.0% | 4.0% | 4.8% | 5.4% | 5.7% | 4.7% | 5.7 |
| Eastern Europe | 32.4% | 40.1% | 23.9% | 44.4% | 31.9% | 31.0% | 26.3% | 30.2% | 32.6% | 36.3% | 33.4% | 31.4% | 31.5% | 31.7% | 37.5 |
| | ······································ | 3.5% | 2.9% | 3.2% | 2.4% | 5.1% | 3.6% | 5.6% | 2.1% | 2.2% | 2.7% | 4.2% | 5.7% | 3.0% | 1.6 |
| The Middle East | 1.5% | 1.2% | 2.2% | | 1.9% | 1.0% | 2.2% | 1.9% | 1.0% | 1.5% | 1.8% | 1.2% | 1.4% | 1.6% | 1.0 |
| India | .7% | 1.2% | 1.4% | 1.6% | .2% | 1.0% | | .7% | .9% | .6% | .5% | .9% | .9% | .6% | 1.0 |
| Others | .2% | 1.7% | | | | | | | .3% | .3% | .3% | . 1% | | .2% | . 52 |
| Pacific Rim | .4% | .6% | 1.4% | | .6% | | | .3% | .7% | | .7% | . 1% | | .5% | . 52 |
| Third World Nations | .3% | | .7% | | .4% | | .7% | .3% | .2% | .3% | .4% | . 1% | | .3% | .5 |
| SE Asia | .4% | .6% | | .8% | .7% | | | .3% | .7% | | .4% | .4% | .9% | .3% | |
| Australia | .1% | | | | .2% | | | .2% | | | .1% | | | .1% | |
| Far East | .1% | , | | | | | .7% | | .2% | | | . 1% | .3% | | |
| (DK/NS) | 7.3% | 4.7% | 5.8% | 7.3% | 8.0% | 7.2% | 10.2% | 6.6% | 6.9% | 9.2% | 3.7% | 10.9% | 5.7% | 7.6% | 8.3 |

1

27. Do you think that the federal government is undertaking any specific actions or initiatives to prepare Canada for the future in terms of international trade and competitiveness?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|----------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | • | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35.54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Yes No (DK/NS) | 40.8% 42.5% 16.7% | 39.0% 47.7% 13.4% | 44.2% 34.8% 21.0% | 40.3% 41.1% 18.5% | 33.6% 51.2% 15.2% | 45.6% 35.1% 19.2% | 54.7% 32.1% 13.1% | 43.9% 42.2% 13.9% | 45.0% 40.7% 14.3% | 27.4% 46.8% 25.8% | 45.8% 41.4% 12.8% | 36.0% 43.6% 20.4% | 40.7% 46.7% 12.6% | 42.1% 41.4% 16.5% | 33.9% 41.1% 25.0% |

28. What sorts of actions or initiatives come to mind? (PROBE: What do you think the government is doing to prepare Canada in terms of international trade and competitiveness?) (RECORD IN SAME ORDER AS MENTIONED)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-----------------------------------|-------|-------|-------|----------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | ~ Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar• ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (612) | (67) | (61) | (50) | (181) | (178) | (75) | (259) | (261) | (89) | (337) | (275) | (142) | (402) | (65) |
| Free Trade Aggmnt | 23.5% | 29.9% | 44.3% | 14.0% | 24.3% | 18.5% | 17.3% | 31.3% | 20.7% | 7.9% | 25.8% | 20.7% | 28.9% | 22.6% | 15.47 |
| GST | 5.6% | 9.0% | 6.6% | 2.0% | 3.9% | 7.3% | 4.0% | 8.1% | 3.8% | 3.4% | 6.8% | 4.0% | 6.3% | 6.2% | |
| More Invlvmnt In Int Market Place | 19.3% | 29.9% | 4.9% | 12.0% | 13.3% | 30.9% | 13.3% | 16.6% | 21.8% | 19.1% | 21.4% | 16.7% | 17.6% | 19.2% | 23.19 |
| Trade Fairs/ Shows/ Digtns | 24.7% | 40.3% | 18.0% | 26.0% | 20.4% | 30.3% | 12.0% | 19.3% | 31.0% | 22.5% | 27.0% | 21.8% | 19.7% | 26.4% | 26.29 |
| Advertising | 4.6% | 3.0% | 6.6% | 10.0% | 6.1% | 1.7% | 4.0% | 4.2% | 4.6% | 5.6% | 3.6% | 5.8% | 3.5% | 5.0% | 4.6 |
| Meech Lake Accord | 2.3% | 3.0% | 3.3% | 4.0% | 1.1% | 3.4% | | 2.7% | 1.9% | 2.2% | 1.2% | 3.6% | 1.4% | 2.2% | 4.69 |
| Introducing Metric System | .3% | 1.5% | | 2.0% | | | | | .4% | 1.1% | | .7% | | .2% | 1.59 |
| T Agrmnt With Mexico | 1.5% | 1.5% | 3.3% | 2.0% | 1.7% | 1.1% | | 1.9% | .8% | 2.2% | 2.1% | .7% | 1.4% | 1.7% | |
| ATT | 1.6% | 1.5% | 1.6% | 2.0% | 2.2% | 1.7% | | 1.2% | 2.7% | | 2.1% | 1.1% | 1.4% | 1.5% | 3.17 |
| Comptve Level/ Dollar | 1.0% | | 1.6% | | | 1.1% | 4.0% | 1.2% | .8% | 1.1% | .6% | 1.5% | 1.4% | .7% | 1.5% |
| Tax Advantages / Intrntnl Markets | 1.8% | 3.0% | 1.6% | | 2.8% | 1.1% | 1.3% | 2.3% | 1.9% | | 2.1% | 1.5% | 2.8% | 1.7% | |
| Subsidizing For Own Business | 1.0% | | 3.3% | 2.0% | .6% | 1.1% | | 1.2% | 1.1% | | 1.5% | .4% | 2.1% | .5% | 1.57 |
| on The Job Training/ Retraining | 3.3% | 4.5% | 3.3% | 2.0% | 3.3% | 1.7% | 6.7% | 4.2% | 3.1% | 1.1% | 3.6% | 2.9% | 4.2% | 2.7% | 4.6 |
| e-regltn Of Transport Ind | .2% | | | 2.0% | | | | .4% | | | .3% | | | .2% | |
| Private Ind | .3% | | | | 1.1% | | | | .8% | | .3% | .4% | | .5% | |
| ong Term Planning | 1.1% | | | | 1.1% | 2.2% | 1.3% | .8% | 1.9% | | 1.2% | 1.1% | .7% | 1.5% | |
| Getting Rid Of Deficit | .7% | | 1.6% | | .6% | 1.1% | | .8% | .4% | 1.1% | .9% | .4% | .7% | .5% | 1.5% |
| More Conservation Of Nat Resrses | | | | | | | | | | | | | | | |
| Exprts | .7% | | | | .6% | 1.7% | | .8% | .4% | 1.1% | .9% | .4% | 1.4% | .5% | |
| Education System | 2.0% | 7.5% | | | 1.7% | 1.1% | 2.7% | 1.9% | 1.9% | 2.2% | 2.4% | 1.5% | 2.8% | 1.7% | 1.5% |
| Harket Research On An Intrntnl | | | | | | | | | | | | | | | |
| Basis | .8% | | | | 2.2% | | 1.3% | .4% | 1.1% | 1.1% | 1.2% | .4% | 1.4% | .5% | 1.59 |
| Employment/ Job Creation | .3% | | | | | 1.1% | | .8% | | | .3% | .4% | | .5% | |
| Nothing | 2.1% | 1.5% | 1.6% | 2.0% | 2.8% | | 6.7% | 1.2% | 3.1% | 2.2% | 2.1% | 2.2% | .7% | 2.2% | 4.67 |
| Dther | 1.3% | 3.0% | | 2.0% | .6% | 1.1% | 2.7% | 1.9% | | 3.4% | .9% | 1.8% | .7% | 1.7% | |
| DK/ Ns | 23.7% | 10.4% | 26.2% | 28.0% | 26.0% | 22.5% | 28.0% | 23.9% | 20.3% | 33.7% | 18.4% | 30.2% | 27.5% | 21.9% | 27.7% |

29. What actions or initiatives do you think the federal government should undertake to prepare Canada in terms of international trade and competitiveness? (PROBE: WHAT KINDS OF THINGS SHOULD THE GOVERNMENT DO? WHAT CHANGES SHOULD THEY MAKE?) (RECORD IN SAME ORDER AS MENTIONED)

| | TOTAL | | | REG | ION | | | | AGE | | S | SEX | MAR | ITAL STA | TUS |
|---|--------|-------------|--------|--------------|-------|-------|---------|-------|-------|-------|-------|--------|--------|--------------|---------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div., Wido |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Education/ Schools | 5.7% | 11.6% | 6.5% | 4.0% | 3.2% | 8.2% | 2.2% | 5.6% | 5.5% | 6.2% | 5.6% | 5.9% | 4.9% | 6.2% | 4.7 |
| Educate/ Infrm Public Meeting Leaders Of Other Trdng | 14.8% | 21.5% | 16.7% | 12.9% | 15.8% | 11.5% | 11.7% | 21.2% | 13.6% | 5.5% | 13.6% | 16.0% | 20.6% | 13.3% | 12.0 |
| Cntries | 8.8% | 14.0% | 2.9% | 6.5% | 5.2% | 15.4% | 5.8% | 6.8% | 9.8% | 10.8% | 10.3% | 7.3% | 6.3% | 9.2% | 11.5 |
| lore Markets | 10.6% | 15.7% | 7.2% | 9.7% | 7.8% | 13.6% | 10.9% | 9.8% | 11.2% | 11.1% | 14.0% | 7.3% | 11.7% | 10.2% | 10.9 |
| On Job Training/ Retraining Promote Our Products/ More | 6.9% | 7.0% | 4.3% | 4.8% | 8.3% | 5.4% | 9.5% | 6.9% | 8.1% | 4.3% | 6.0% | 7.7% | 5.7% | 7.1% | 7.39 |
| Technology | 7.7% | 22.7% | 3.6% | 3.2% | 3.9% | 10.5% | 3.6% | 6.4% | 9.1% | 7.4% | 10.1% | 5.4% | 6.9% | 8.0% | 7.87 |
| Stand Up To US On Trade Issues | 1.1% | .6% | | 2.4% | 1.3% | 1.3% | .7% | .7% | 1.6% | 1.2% | 1.4% | .9% | .3% | 1.4% | 1.67 |
| Re-strctre Canadian Ind | 1.8% | 1.7% | 1.4% | .8% | 2.0% | 1.8% | 2.2% | 2.4% | 1.7% | .6% | 1.5% | 2.1% | .9% | 2.1% | 1.65 |
| Dev Own Cntry | 4.8% | 7.0% | 2.2% | 3.2% | 3.0% | 8.2% | 3.6% | 5.6% | 4.1% | 4.3% | 4.6% | 5.0% | 6.3% | 4.5% | 3.6 |
| lake our Products Prices More | | | | | | | | | | | | | | | |
| Comptive | 3.1% | 5.8% | 2.2% | 2.4% | 2.6% | 3.8% | .7% | 2.0% | 4.3% | 2.8% | 3.8% | 2.4% | 3.7% | 2.7% | 3.6 |
| dvertising | 3.5% | 5.8% | 3.6% | 2.4% | 2.6% | 4.1% | 3.6% | 4.1% | 3.3% | 3.1% | 3.8% | 3.3% | 4.0% | 2.9% | 5.7 |
| oan Guarantees | . 1% | | 1.4% | | | | | | .3% | | .3% | | | .2% | |
| fore Invlymmt in Int Markets | 2.6% | 1.2% | 2.9% | 5.6% | 2.4% | 3.3% | | 1.7% | 4.3% | 1.2% | 2.7% | 2.5% | 1.7% | 2.6% | 4.29 |
| ower The Deficit | 2.1% | .6% | .7% | 1.6% | 3.5% | 1.5% | 2.2% | 2.9% | 1.6% | 1.8% | 3.3% | 1.0% | 2.3% | 2.0% | 2.6 |
| Help Relocate People | .2% | | .7% | | .4% | | | .5% | | | .1% | .3% | .3% | .2% | 2.07 |
| Re-organize Tariffs Structure/ GST | 2.0% | 1.7% | 2.9% | .8% | 2.6% | 1.8% | .7% | 2.4% | 2.1% | 1.2% | 2.2% | 1.8% | 2.0% | 2.2% | 1.0 |
| How GST Is Going To Effect Us | . 3% | ••••• | .7% | | 2.07 | .8% | • • • • | .3% | .2% | .3% | .3% | .3% | 2.04 | .2% | 1.07 |
| xport Just Manufactured Goods | .5% | 1.2% | 1.4% | 1.6% | .4% | | | .5% | .3% | .9% | .5% | .5% | .6% | .6% | 1.0/ |
| ocus On Research & Development | 3.1% | 2.9% | 4.3% | | 4.1% | 2.3% | 2.9% | 3.2% | 3.4% | 2.2% | 3.7% | 2.5% | 2.6% | 3.7% | 1.03 |
| fore Business Opening Up | 1.5% | .6% | 2.9% | 3.2% | 1.3% | 1.0% | 1.5% | 2.0% | 1.2% | .9% | 1.9% | 1.0% | 1.4% | 1.7% | .5% |
| ower Wages | 1.2% | .04 | 1.4% | 1.6% | 1.7% | 1.0% | .7% | 1.4% | 1.0% | 1.2% | 1.6% | .8% | 1.4% | 1.4% | |
| Ionetary Policy | 1.1% | | 1.4% | 1.04 | 1.7% | .8% | 1.5% | .5% | 1.0% | 1.8% | 1.4% | .8% | .9% | .9% | 1.67 |
| lew Technlgy/ Training | 1.9% | .6% | 3.6% | 4.8% | 1.7% | 1.5% | .7% | 2.4% | 2.1% | .6% | 2.0% | 1.7% | 2.3% | 1.9% | 1.07 |
| moloyment | 1.2% | 1.2% | 5.0% | .8% | .4% | 2.6% | 2.2% | 1.5% | 1.2% | .6% | 1.1% | 1.3% | 1.7% | .8% | 2.19 |
| Control Interest Rates | 1.1% | .6% | .7% | 1.6% | 2.0% | .3% | 2.24 | .8% | .9% | 1.5% | 1.9% | .3% | .3% | 1.3% | 1.0 |
| Provide Incentives For Manf Goods | 1.1% | 1.7% | .7% | 1.04 | | 1.3% | .7% | 1.4% | 1.6% | 1.26 | 1.0% | | | | |
| Protect Canadian Markets | | | . (/6 | | 1.3% | | | | | 74 | | 1.3% | .6% | 1.5% | .59 |
| | .9% | 2.3% | | | .7% | 1.0% | 1.5% | 1.0% | 1.2% | .3% | 1.2% | .7% | 1.1% | .8% | 1.07 |
| invironment Concerns | .7% | 1.2% | | | .4% | 1.3% | .7% | .5% | .7% | .9% | 1.0% | .4% | 1.1% | .4% | 1.03 |
| Abolish Unions | . 1% | a ar | | | .2% | | | - | | . 3% | | .1% | | . 1% | _ |
| Productivity Of Ind | 1.5% | 2.9% | | | 1.1% | 3.1% | | 2.2% | .9% | 1.5% | 2.0% | 1.0% | 1.1% | 1.5% | 2.6 |
| Public Opinion | .7% | .6% | | | 1.5% | .5% | | 1.4% | . 3% | .3% | .7% | .8% | 1.1% | .6% | .5% |
| Forget About Meech Lake | . 3% | .6% | | | .6% | .3% | | .5% | . 3% | | .4% | . 3% | .6% | . 3% | |
| Business Subsidies | 2.8% | 3.5% | | | 2.6% | 5.4% | .7% | 3.6% | 3.1% | .9% | 3.5% | 2.1% | 4.3% | 2.3% | 2.6% |

Source: Angus Reid Group

Trade Competitiveness Study

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Spring 1990

29. What actions or initiatives do you think the federal government should undertake to prepare Canada in terms of international trade and competitiveness? (PROBE: WHAT KINDS OF THINGS SHOULD THE GOVERNMENT DO? WHAT CHANGES SHOULD THEY MAKE?) (RECORD IN SAME ORDER AS MENTIONED)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|--|------------|-------|-------|--------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|------------|------------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| Need A New Leader Stop Free Trade Agreement | .7% .4% | | 1.4% | | 1.7% .6% | .5% | | .3% .7% | .7% .2% | 1.5% .3% | .7% .4% | .8% .4% | .9% .3% | .5% .4% | 1.6% .5% |
| Nothing Dther | .8% .6% | 1.2% | | .8% | 1.3% .2% | .8% 1.0% | 1.5% .7% | .2% .8% | 1.6% .2% | .6% .9% | 1.0% .5% | .7% .7% | .6% | -8% -4% | 1.09 .59 |
| NK/ NS | 30.9% | 23.8% | 39.9% | 41.1% | 28.8% | 27.2% | 40.1% | 28.1% | 28.6% | 40.0% | 23.6% | 37.8% | 27.8% | 31.2% | 34.9 |

30. Some people say that government should take primary responsibility for increasing international trade opportunities; other people say that Canadian business and industry should have the lead role in developing international trade opportunities. Which is closer to your opinion? Would you say: (READ RESPONSES)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---|---------------|---------------|---------------|----------------|---------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| overnment should take primary responsibility | 34.0% | 34.3% | 35.5% | 35.5% | 32.7% | 33.1% | 38.7% | 37.5% | 33.4% | 28.9% | 35.5% | 32.6% | 37.8% | 33.4% | 30.2% |
| usiness should have the lead role DK/NS) | 56.7% 9.3% | 58.1% 7.6% | 60.9% 3.6% | 54.0% 10.5% | 57.9% 9.5% | 55.9% 11.0% | 50.4% 10.9% | 53.7% 8.8% | 56.7% 9.8% | 61.5% 9.5% | 55.3% 9.2% | 58.0% 9.4% | 53.6% 8.6% | 56.2% 10.4% | 64.67 5.27 |

31. Some people say that because of changes in the global economy, governments -- including Canada -- have less and less control over their individual economies regardless of what they try to do. In your opinion, would you agree or disagree with this statement? Would that be strongly or moderately?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---|---|---|---|---|---|--|--|---|---|---|--|---|---|--|---|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Strongly agree Moderately agree Moderately disagree Strongly disagree (DK/NS) | 24.5% 42.2% 20.2% 9.5% 3.5% | 25.0% 41.3% 23.3% 7.6% 2.9% | 18.1% 45.7% 23.9% 6.5% 5.8% | 21.0% 51.6% 16.9% 8.1% 2.4% | 28.4% 39.9% 19.3% 8.9% 3.5% | 22.8% 42.8% 19.7% 11.8% 2.8% | 23.4% 38.7% 20.4% 12.4% 5.1% | 19.7% 44.2% 24.4% 9.7% 2.0% | 28.8% 40.5% 17.9% 9.5% 3.3% | 25.5% 42.2% 16.3% 9.5% 6.5% | 28.8% 39.1% 18.9% 11.0% 2.2% | 20.4% 45.2% 21.5% 8.1% 4.8% | 20.6% 46.1% 21.2% 9.5% 2.6% | 25.7% 41.0% 19.7% 10.2% 3.5% | 25.57 41.17 20.87 6.87 5.77 |

32. Some people say that the federal government is no longer able to protect Canadians from the effects of international competition. In your opinion, would you agree or disagree with this statement? Would that be strongly or moderately?

| | TOTAL | | | REG | ION | | | | AGE | | 5 | EX | MAR | ITAL STA | TUS |
|--|----------------------------------|----------------------------------|---------------------------------|---------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|---------------------------------|----------------------------------|----------------------------------|----------------------------------|
| · · · | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Strongly agree Moderately agree Moderately disagree Strongly disagree | 19.5% 39.1% 25.7% 12.1% | 18.0% 41.9% 28.5% 10.5% | 13.0% 49.3% 25.4% 7.2% | 21.8% 40.3% 25.0% 8.1% | 26.0% 39.5% 19.7% 11.5% | 13.8% 34.6% 31.0% 16.4% | 16.1% 35.8% 31.4% 12.4% | 15.9% 41.4% 29.8% 11.4% | 21.6% 37.6% 23.4% 13.6% | 22.5% 38.2% 21.8% 10.2% | 21.3% 36.3% 25.5% 14.4% | 17.7% 41.9% 25.8% 9.8% | 18.3% 43.3% 26.6% 10.9% | 19.7% 39.1% 25.3% 12.4% | 20.8% 32.3% 25.0% 12.5% |
| (DK/NS) | 3.7% | 1.2% | 5.1% | 4.8% | 3.3% | 4.1% | 4.4% | 1.5% | 3.8% | 7.4% | 2.4% | 4.8% | .9% | 3.6% | 9.4% |

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33. Some people say that one of the effects of increased international trade may be greater foreign ownership in the Canadian economy. In your opinion, do you think this is true, partly true or false? (PROBE: CHOOSE ONLY ONE PLEASE)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---|---------------------------------|--------------------------------|--------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|--------------------------------|---------------------------------|---------------------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| True Partly True False (DK/NS) | 34.1% 52.1% 10.7% 3.1% | 38.4% 50.6% 8.7% 2.3% | 31.2% 56.5% 8.0% 4.3% | 22.6% 58.1% 14.5% 4.8% | 33.8% 50.6% 11.5% 4.1% | 40.0% 47.9% 10.5% 1.5% | 26.3% 62.0% 10.2% 1.5% | 31.7% 54.6% 11.2% 2.5% | 35.3% 52.8% 9.5% 2.4% | 36.0% 46.8% 12.0% 5.2% | 35.7% 51.2% 10.3% 2.7% | 32.5% 53.0% 11.1% 3.4% | 30.4% 58.5% 9.2% 2.0% | 35.4% 49.6% 11.5% 3.5% | 33.3% 54.2% 9.4% 3.1% |

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34. Now, some people say that tight controls on foreign ownership are not necessary if that foreign ownership provides new jobs and technology to Canadians; others say that we should tightly control foreign ownership regardless of any benefits because it means we will lose control of our economy. Which is closer to your point of view? Would you say: (READ RESPONSES)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---|------------------------|------------------------|----------------|------------------------|------------------------|------------------------|-----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|------------------------|------------------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Controls are not necessary Controls are necessary (DK/NS) | 21.4% 76.4% 2.2% | 23.8% 75.0% 1.2% | 25.4% 74.6% | 16.9% 80.6% 2.4% | 24.3% 72.2% 3.5% | 16.2% 81.8% 2.1% | 21.9% 77.4% .7% | 21.7% 76.9% 1.4% | 22.6% 74.8% 2.6% | 18.8% 78.2% 3.1% | 25.8% 72.7% 1.5% | 17.1% 80.0% 2.9% | 20.1% 79.4% .6% | 22.2% 75.3% 2.5% | 19.8% 76.6% 3.6% |

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35. Next, we would like to get an idea of how likely you are to trust statements about international trade coming from various sources. The first one is (READ ITEM - ROTATE FROM X). Do you trust most of what they say, some, little, or nothing of what they say?

| | TOTAL | | | REG | ION | | | | AGE | | \$ | SEX . | MAR | ITAL STA | TUS |
|--|---------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | в.с. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35.54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
|) FEDERAL GOVERNMENT LEADERS | | | | | | | | | | | | | | | |
| lost | 8.4% | 4.1% | 5.8% | 3.2% | 8.0% | 13.8% | 7.3% | 8.0% | 8.8% | 8.6% | 9.4% | 7.5% | 8.0% | 8.2% | 10.4% |
| ome | 39.9% | 37.8% | 47.1% | 33.9% | 35.1% | 46.2% | 42.3% | 41.2% | 40.7% | 36.6% | 38.7% | 41.1% | 43.8% | 39.8% | 33.9% |
| ittle | 34.5% | 43.0% | 30.4% | 41.9% | 33.6% | 30.8% | 35.8% | 34.6% | 35.7% | 31.7% | 33.7% | 35.3% | 33.5% | 34.5% | 35.9% |
| lothing | 16.4% | 14.5% | 16.7% | 20.2% | 22.6% | 8.5% | 13.1% | 15.4% | 14.5% | 21.8% | 17.8% | 15.1% | 13.5% | 17.1% | 18.8% |
| (DK/NS) | | .6% | | .8% | .7% | .8% | 1.5% | . 8% | . 3% | 1.2% | .4% | 1.0% | 1.1% | .5% | 1.0% |
| 3) PROVINCIAL GOVERNMENT LEADERS | ; | | | | | | | | | | | | | | |
| lost | 12.6% | 6.4% | 10.9% | 6.5% | 11.3% | 18.7% | 15.3% | 12.9% | 12.4% | 12.3% | 13.6% | 11.6% | 12.6% | 12.4% | 13.5% |
| ome | 42.7% | 44.2% | 45.7% | 41.9% | 38.8% | 46.2% | 43.8% | 43.4% | 42.8% | 41.2% | 43.2% | 42.1% | 47.0% | 42.4% | 36.5% |
| .ittle | 30.7% | 36.6% | 28.3% | 37.1% | 31.9% | 26.2% | 28.5% | 29.5% | 32.2% | 30.5% | 29.5% | 31.9% | 28.4% | 31.0% | 33.3% |
| lothing | 13.1% | 12.8% | 14.5% | 13.7% | 16.7% | 8.5% | 10.2% | 13.4% | 11.6% | 15.1% | 13.0% | 13.1% | 10.9% | 13.4% | 15.6% |
| (DK/NS) | .9% | | .7% | .8% | 1.3% | .5% | 2.2% | .8% | 1.0% | .9% | .7% | 1.2% | 1.1% | .8% | 1.07 |
| C) LABOUR UNION LEADERS | | | | | | | | | | | | | | | |
| lost | 10.2% | 5.2% | 14.5% | 5.6% | 9.6% | 13.1% | 10.2% | 12.7% | 9.1% | 7.7% | 9.5% | 10.9% | 9.2% | 9.9% | 13.5% |
| Some | 37.1% | 35.5% | 35.5% | 35.5% | 37.1% | 36.7% | 43.1% | 38.8% | 36.7% | 34.2% | 36.7% | 37.4% | 41.3% | 36.0% | 34.4% |
| Little | 31.6% | 39.5% | 29.7% | 37.1% | 28.2% | 31.3% | 32.8% | 30.7% | 35.2% | 27.1% | 31.9% | 31.3% | 34.4% | 31.2% | 28.1% |
| Nothing | 18.9% | 19.2% | 19.6% | 19.4% | 21.3% | 17.4% | 11.7% | 15.8% | 17.2% | 27.4% | 20.7% | 17.1% | 12.6% | 21.0% | 19.8% |
| (DK/NS) | 2.3% | .6% | .7% | 2.4% | 3.7% | 1.5% | 2.2% | 2.0% | 1.7% | 3.7% | 1.2% | 3.3% | 2.6% | 1.8% | 4.2% |
| D) TRADE ECONOMISTS AND OTHER EXPERTS | | | | | | | | | | | | | | | |
| lost | 29.1% | 31.4% | 25.4% | 16.9% | 26.7% | 36.9% | 28,5% | 34.7% | 29.5% | 18.2% | 29.6% | 28.7% | 33.5% | 28.0% | 26.6% |
| Some | 49.1% | 52.3% | 54.3% | 55.6% | 48.8% | 44.4% | 48.2% | 45.1% | 51.6% | 51.7% | 49.2% | 49.0% | 45.3% | 50.2% | 51.0% |
| ittle | 14.5% | 12.8% | 12.3% | 19.4% | 14.8% | 13.1% | 17.5% | 14.1% | 13.3% | 17.8% | 14.7% | 14.4% | 12.9% | 14.9% | 15.6% |
| lothing | 4.5% | 1.2% | 2.9% | 7.3% | 6.7% | 2.8% | 3.6% | 3.4% | 3.4% | 8.3% | 4.8% | 4.2% | 5.4% | 4.5% | 2.6 |
| (DK/NS) | 2.8% | 2.3% | 5.1% | .8% | 3.0% | 2.8% | 2.2% | 2.7% | 2.2% | 4.0% | 1.8% | 3.8% | 2.9% | 2.5% | 4.22 |

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35. Next, we would like to get an idea of how likely you are to trust statements about international trade coming from various sources. The first one is (READ ITEM - ROTATE FROM X). Do you trust most of what they say, some, little, or nothing of what they say?

| | TOTAL | | | REG | ION | | | | AGE | | \$ | SEX | MAR | ITAL STA | TUS |
|--|--------|-------|-------|--------------|-------|-------|-------|-------|--------------|-------|-------|--------|------------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar• ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| E) JOURNALISTS AND REPORTERS | | | | | | | | | | | | | | | |
| Most | 15.3% | 11.6% | 10.1% | 8.1% | 17.3% | 17.4% | 18.2% | 17.5% | 14.0% | 13.5% | 15.8% | 14.9% | 16.3% | 14.2% | 18.8% |
| Some | 46.1% | 49.4% | 50.0% | 50.8% | 42.3% | 45.9% | 48.9% | 44.9% | 46.7% | 47.4% | 44.3% | 47.8% | 45.3% | 46.6% | 45.39 |
| Little | 26.5% | 29.7% | 31.2% | 26.6% | 24.5% | 27.2% | 23.4% | 25.8% | 26.9% | 27.1% | 26.2% | 26.7% | 26.1% | 26.8% | 25.0% |
| Nothing | 11.1% | 8.7% | 8.7% | 13.7% | 14.5% | 8.7% | 7.3% | 10.7% | 11.4% | 11.1% | 12.5% | 9.7% | 11.5% | 11.0% | 10.9% |
| (DK/NS) | 1.1% | .6% | | .8% | 1.5% | .8% | 2.2% | 1.2% | 1.0% | .9% | 1.2% | .9% | .9% | 1.4% | |
| F) PEOPLE WHO RUN FOREIGN-OWNED CORPORATIONS | | | | | | | | | | | | | | | |
| Nost | 8.8% | 7.0% | 5.8% | 4.8% | 9.6% | 11.0% | 8.0% | 9.2% | 8.3% | 9.2% | 10.5% | 7.2% | 10.3% | 8.1% | 9.9% |
| Some | 47.1% | 49.4% | 53.6% | 37.9% | 45.1% | 47.9% | 51.8% | 45.3% | 50.7% | 43.7% | 47.8% | 46.5% | 45.8% | 47.5% | 47.4% |
| Little | 30.9% | 35.5% | 29.7% | 42.7% | 27.3% | 31.5% | 27.7% | 34.2% | 31.2% | 24.3% | 28.7% | 33.0% | 31.8% | 31.5% | 25.5% |
| Nothing | 9.6% | 7.0% | 7.2% | 8.9% | 14.1% | 5.9% | 8.8% | 9.2% | 7.2% | 14.8% | 10.5% | 8.8% | 9.7% | 9.6% | 9.4% |
| (DK/NS) | 3.6% | 1.2% | 3.6% | 5.6% | 3.9% | 3.6% | 3.6% | 2.2% | 2.6% | 8.0% | 2.6% | 4.6% | 2.3% | 3.2% | 7.8% |
| G) PEOPLE WHO RUN MAJOR CANADIAN COMPANIES | | | | | | | | | | | | | | | |
| Most | 24.9% | 19.8% | 23.9% | 18.5% | 22.1% | 33.6% | 24.1% | 25.6% | 23.3% | 26.2% | 28.4% | 21.5% | 25.2% | 24.6% | 25.0% |
| Some | 51.3% | 59.3% | 52.9% | 50.8% | 51.8% | 45.4% | 54.7% | 50.2% | 54.0% | 48.3% | 49.0% | 53.4% | 54.4% | 50.4% | 50.5% |
| Little | 18.6% | 19.8% | 16.7% | 27.4% | 17.6% | 18.2% | 16.1% | 19.0% | 18.6% | 18.2% | 17.5% | 19.6% | 15.2% | 20.1% | 17.2% |
| Nothing | 3.5% | .6% | 5.1% | 3.2% | 5.9% | 1.3% | 2.2% | 3.7% | 3.3% | 3.4% | 3.4% | 3.5% | 3.7% | 3.6% | 2.6% |
| (DK/NS) | 1.8% | .6% | 1.4% | | 2.6% | 1.5% | 2.9% | 1.5% | . .9% | 4.0% | 1.6% | 2.0% | 1.4% | 1.4% | 4.7% |
| H) PEOPLE WHO RUN LOCAL BUSINESSES IN YOUR AREA | | | | | | | | | | | | | | | |
| Most | 36.9% | 39.0% | 34.1% | 36.3% | 35.1% | 36.4% | 46.0% | 36.4% | 35.9% | 39.4% | 37.5% | 36.3% | 34.1% | 37.5% | 39.1% |
| Some | 43.2% | 44.8% | 49.3% | 44.4% | 41.0% | 44.9% | 38.0% | 43.6% | 44.3% | 40.3% | 41.4% | 44.9% | 43.8% | 43.6% | 40.1% |
| Little | 15.6% | 14.0% | 12.3% | 15.3% | 18.0% | 15.4% | 12.4% | 15.6% | 16.4% | 14.5% | 16.6% | 14.7% | 17.5% | 15.0% | 15.1% |
| Nothing | 2.8% | 1.7% | 2.9% | 2.4% | 4.5% | 1.3% | 2.2% | 3.2% | 2.4% | 2.8% | 3.0% | 2.6% | 3.4% | 2.5% | 3.1% |
| (DK/NS) | 1.5% | .6% | 1.4% | 1.6% | 1.5% | 2.1% | 1.5% | 1.2% | 1.0% | 3.1% | 1.5% | 1.6% | 1.1% | 1.5% | 2.6% |

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36. The Canada-U.S. Free Trade Agreement has now been in effect for over one year. Generally speaking, would you say that, up until today, having the Free Trade Agreement with the United States has benefitted Canada, has hurt Canada, or do you think it hasn't really had any impact one way or the other?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--------------------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--------------------------------|
| | | в.С. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Benefitted Hurt No impact (DK/NS) | 9.3% 39.8% 44.8% 6.1% | 8.1% 30.8% 55.8% 5.2% | 8.0% 25.4% 60.1% 6.5% | 7.3% 46.0% 40.3% 6.5% | 8.0% 56.0% 32.5% 3.5% | 13.1% 25.9% 51.3% 9.7% | 8.8% 35.8% 49.6% 5.8% | 11.5% 34.6% 48.5% 5.4% | 8.6% 41.2% 44.3% 5.9% | 6.8% 46.8% 38.8% 7.7% | 11.0% 40.6% 44.3% 4.1% | 7.7% 39.0% 45.3% 8.0% | 10.9% 35.8% 48.4% 4.9% | 9.3% 40.4% 44.3% 6.0% | 6.8% 43.2% 41.1% 8.9% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990 · • • • ...

37.a) What sorts of benefits do you see taking place?

| | TOTAL | | | REG | ION | | | | AGE | | 5 | EX | MAR | ITAL STA | TUS |
|---|-------|-------|--------------|--------------|---------------|-------|-------|---------------|--------------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (140) | (14) | (11) | (9) | (43) | (51) | (12) | (68) | (50) | (22) | (81) | (59) | (38) | (89) | (13) |
| American Buying More Can Goods | 18.6% | | 36.4% | 11.1% | 20.9% | 15.7% | 33.3% | 19.1% | 14.0% | 27.3% | 16.0% | 22.0% | 5.3% | 23.6% | 23.12 |
| Greater Coopertn Betwn Can & US Better Markets For Our Goods & | 6.4% | 14.3% | 9.1% | 11.1% | | 9.8% | | 4.4% | 6.0% | 13.6% | 3.7% | 10.2% | 2.6% | 6.7% | 15.4% |
| Services | 16.4% | 28.6% | 9.1% | 22.2% | 18.6% | 13.7% | 8.3% | 14.7% | 16.0% | 22.7% | 19.8% | 11.9% | 15.8% | 18.0% | 7.7% |
| Tarrifs Taken Off/ Lower Greater Public Awareness Of Int | 6.4% | 7.1% | 18.2% | 11.1% | 4.7% | 5.9% | | 7.4% | 8.0% | | 3.7% | 10.2% | 10.5% | 5.6% | |
| Trade Lower Prices For Things In The | 2.1% | | | 22.2% | 2.3% | | | | 6.0% | | 3.7% | | | 3.4% | |
| Stores | 11.4% | 28.6% | | 22.2% | 9.3% | 9.8% | 8.3% | 10.3% | 14.0% | 9.1% | 12.3% | 10.2% | - 5.3% | 12.4% | 23.1% |
| Job Creation/ Less Unemployment Better for tourism | 11.4% | 28.6% | 9.1% 9.1% | 11.1% | 14.0% 2.3% | 5.9% | 8.3% | 14.7% 1.5% | 6.0% 2.0% | 13.6% | 13.6% | 8.5% | 13.2% | 7.9% | 30.8% |
| Sable economy Becoming more competitive/ | 7.1% | | 18.2% | | 11.6% | 3.9% | 8.3% | 8.8% | 8.0% | | 9.9% | 3.4% | 15.8% | 4.5% | |
| aggressive | 7.1% | | | | 9.3% | 7.8% | 16.7% | 8.8% | 8.0% | | 3.7% | 11.9% | 10.5% | 6.7% | |
| Gaining in high technology | 1.4% | 7.1% | 9.1% | | | | | 1.5% | 2.0% | | 2.5% | | 2.6% | 1.1% | |
| Wider Selection Of Goods | .7% | | | | 2.3% | | | | 2.0% | | | 1.7% | | 1.1% | |
| Nothing | 1.4% | | | | 4.7% | | | | 2.0% | 4.5% | 1.2% | 1.7% | | 2.2% | |
| DK/ NS | 25.7% | 14.3% | | 11.1% | 14.0% | 47.1% | 25.0% | 26.5% | 26.0% | 22.7% | 24.7% | 27.1% | 39.5% | 21.3% | 15.4% |

37.b) What sort of negative effects do you see taking place?

| | TOTAL | | | REG | ION | | | | AGE | | 5 | SEX | MAR | ITAL STA | TUS |
|---|--------------|-------------|-------|--------------|-------|-------|--------|-------|-------|--------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (597) | (53) | (35) | (57) | (302) | (101) | (49) | (204) | (239) | (152) | (299) | (298) | (125) | (386) | (83) |
| Plant closures | 40.4% | 43.4% | 37.1% | 40.4% | 46.4% | 28.7% | 26.5% | 35.8% | 41.4% | 45.4% | 34.8% | 46.0% | 39.2% | 40.7% | 41.02 |
| US goods are taking away Canadian Market | 16.8% | 18.9% | 11.4% | 19.3% | 13.2% | 24.8% | 20.4% | 17.2% | 18.0% | 14.5% | 17.4% | 16.1% | 21.48 | 15 09 | 4/ 50 |
| Small business can't compete | 10.0% | 10.7% | 11.4% | 17.3% | 13.2% | 24.0% | 20.4% | 11.2% | 10.0% | 14.3% | 17.4% | 10,1% | 21.6% | 15.8% | 14.5% |
| without subsidies | 3.9% | 13.2% | | 5.3% | 1.3% | 6.9% | 4.1% | 6.4% | 1.7% | 3.9% | 5.4% | 2.3% | 4.0% | 4.1% | 2.43 |
| Job lay-offs | 50.9% | 45.3% | 42.9% | 43.9% | 62.6% | 33.7% | 34.7% | 50.5% | 53.1% | 47.4% | 46.8% | 55.0% | 48.8% | 52.3% | 45.8% |
| Higher prices | 6.4% | 7.5% | 14.3% | 5.3% | 6.6% | 2.0% | 8.2% | 7.8% | 6.3% | 3.9% | 5.0% | 7.7% | 8.0% | 5.4% | 7.2% |
| Increased competition | 1.7% | 5.7% | | 1.8% | 1.7% | 1.0% | 012/0 | 1.5% | 2.5% | .7% | 2.0% | 1.3% | 1.6% | 1.8% | 1.2% |
| Drop in the value of our goods and | | | - | | 1.1.4 | 110/0 | | 1.574 | 2.3% | . / 76 | 2.04 | 1.3% | 1.0% | | 1.24 |
| services | 3.2% | 5.7% | 8.6% | 7.0% | .7% | 5.9% | 2.0% | 2.9% | 3.8% | 2.6% | 2.3% | 4.0% | 2.4% | 3.6% | 2.4% |
| Selling more resources to the | | | | | | | | | | | | | | | |
| States | 1.8% | 5.7% | | 1.8% | .3% | 5.0% | 2.0% | 1.5% | 2.1% | 2.0% | 2.3% | 1.3% | 1.6% | 2.3% | |
| Having to adjust to lower | | | | | | | | | | | | | | | |
| expectations | .7% | | 2.9% | 1.8% | .3% | 1.0% | | | .8% | 1.3% | .3% | 1.0% | | 1.0% | |
| People forced to train for new jobs | .3% | 1.9% | | 1.8% | | | | | .8% | | .3% | .3% | | .3% | 1.2% |
| Job Relocation | .3% | | | | .7% | | | 1.0% | | | .7% | | .8% | .3% | |
| Kigher salaries | .5% | | | | .7% | | 2.0% | 1.0% | .4% | | .3% | .7% | 10.0 | .8% | |
| High interest rates | .5% | 1.9% | 2.9% | | .3% | | | 1.0% | .4% | | 1.0% | | .8% | .3% | 1.2% |
| Value of the dollar | 1.0% | 1.9% | 2.9% | | .7% | | 4.1% | 1.5% | .4% | 1.3% | 2.0% | | .8% | 1.0% | 1.2% |
| Economic disruption | 3.5% | 1.9% | 2.9% | 1.8% | 3.3% | 7.9% | | 4.9% | 3.3% | 2.0% | 4.0% | 3.0% | 3.2% | 3.6% | 3.6% |
| Lower salaries | 1.8% | 3.8% | 2.9% | | 2.0% | 2.0% | - | 2.0% | 1.7% | 2.0% | 2.0% | 1.7% | 2.4% | 1.3% | 3.6% |
| Tarrifs on Canadian goods/ taxes | 4.0% | 3.8% | 5.7% | 3.5% | 3.3% | 5.9% | 4.1% | 5.9% | 2.9% | 3.3% | 3.7% | 4.4% | 5.6% | 3.1% | 6.0% |
| Negative attitudes towards global | | 0.00 | 2.170 | 5.54 | 3.3% | 5.7% | 4.17 | 3.7% | 2.78 | 3.3% | 3.17 | 4.4/5 | J.0% | 3.16 | 0.04 |
| assertification | .2% | | | 1.8% | | | | .5% | | | | .3% | | .3% | |
| Agriculture Industry | 2.8% | | 2.9% | 7.0% | 2.6% | 4.0% | | 1.5% | 4.2% | 2.6% | 2.7% | 3.0% | .8% | 3.9% | 1.2% |
| Not able to produce much | .3% | | | 1.8% | | 1.0% | | .5% | .4% | 210/6 | .7% | 3.0% | .04 | .3% | 1.2% |
| Cost of production too high-can't | ••••• | | | | | | | | | | | | | | 1.24 |
| be competitive | .8% | | | 3.5% | .7% | 1.0% | | .5% | .8% | 1.3% | 1.3% | .3% | | 1.0% | 1.2% |
| Canadian Pride | .2% | | | 4.376 | .3% | 1.0/8 | | | .4% | 1.30 | .3% | | | .3% | 1.24 |
| Monetary value - dollar value | .2% | | | 1.8% | | | | | .4% | | | .3% | | | |
| Confusion in our country | .5% | | | 1.0% | 1.0% | | | .5% | .4% | .7% | .7% | .3% | | .3% | |
| Heech Lake Accord | .2% | 1.9% | | | 1.0/6 | | | .5% | .46 | -16 | •18 | | .8% | .3% | 1.2% |
| Depletion Of Our Health Care System | .2% | 1.7/6 | | | .3% | | | .74 | /₩ | | | .3% | .8% | 74 | |
| Nothing | .2% | | | | .3% | | | .5% | .4% | | | .3% | ~ | .3% | |
| Other | .2% | | | | | 7.04 | | | | - | .3% | - | .8% | | • • • |
| DK/ NS | 5.9% | 1 09 | E 794 | 7 54 | .3% | 3.0% | 40 / W | 1.5% | | .7% | 1.0% | .3% | .8% | .3% | 2.4% |
| VK/ NJ | J.Y % | 1.9% | 5.7% | 3.5% | 4.3% | 7.9% | 18.4% | 5.9% | 5.0% | 7.2% | 5.7% | 6.0% | 9.6% | 4.7% | 6.0% |

38. How long do you think it will be before we see any long-term impact of free trade? Will it be (READ RESPONSES):

^{39.} What about the long-term effects of Free Trade? Do you think that in the long run, the Free Trade Agreement will benefit Canada, will hurt Canada, or will have no impact one way or the other.

| | TOTAL | | | REG | ION | | | | AGE | | s | EX | MAR | ITAL STA | TUS |
|----------------------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| HOW LONG BEFORE LONG-TERM IMPACT | | | | | | | | | | | | | | | |
| In less than 3 years | 21.1% | 16.3% | 13.0% | 16.9% | 22.3% | 25.9% | 20.4% | 20.5% | 22.4% | 19.1% | 20.9% | 21.2% | 21.5% | 20.6% | 21.9% |
| In 3-5 years | 44.3% | 47.1% | 52.2% | 42.7% | 41.4% | 45.6% | 41.6% | 45.3% | 44.0% | 43.4% | 42.5% | 45.9% | 43.6% | 44.1% | 46.9% |
| In 6-10 years | 20.9% | 23.3% | 22.5% | 21.0% | 20.2% | 18.7% | 24.8% | 23.4% | 20.7% | 16.9% | 22.4% | 19.4% | 23.5% | 20.5% | 18.2% |
| In more than 10 years | 9.9% | 9.3% | 7.2% | 14.5% | 11.5% | 7.7% | 9.5% | 8.5% | 9.7% | 12.9% | 10.9% | 9.0% | 9.5% | 10.5% | 8.3% |
| (DK/NS) | 3.9% | 4.1% | 5.1% | 4.8% | 4.6% | 2.1% | 3.6% | 2.4% | 3.3% | 7.7% | 3.3% | 4.5% | 2.0% | 4.3% | 4.7% |
| LONG-TERM EFFECT | | | | | | | | | | | | | | | |
| Will benefit Canada | 43.5% | 47.1% | 52.9% | 29.8% | 40.3% | 47.2% | 44.5% | 46.1% | 44.3% | 37.8% | 49.6% | 37.7% | 40.7% | 45.7% | 38.5% |
| Will hurt Canada | 39.7% | 39.0% | 26.8% | 50.0% | 45.1% | 32.3% | 43.8% | 40.2% | 39.8% | 38.8% | 35.1% | 44.1% | 44.4% | 38.2% | 38.0% |
| Will have no impact | 9.4% | 8.7% | 13.0% | 9.7% | 7.6% | 11.3% | 8.0% | 8.5% | 8.8% | 11.7% | 9.6% | 9.2% | 10.0% | 8.9% | 10.4% |
| (DK/NS) | 7.4% | 5.2% | 7.2% | 10.5% | 7.1% | 9.2% | 3.6% | 5.3% | 7.1% | 11.7% | 5.7% | 9.0% | 4.9% | 7.2% | 13.0% |

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40. And, in the long term, what sorts of things would you look for to know whether free trade is having an impact on Canada?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-------------------------------------|--------|---------------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div., Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Canadian Companies gaining | | | | | | | | | | | | | A / 30/ | 40.7 | - (r |
| competitive edge | 11.1% | 9.3% | 5.1% | 14.5% | 13.9% | 8.7% | 11.7% | 12.7% | 11.2% | 8.0% | 11.0% | 11.1% | 14.3% | 10.3% | 9.4 |
| Prices of goods and services | | | | | | | | | | | | | A A A | | |
| (increase or decrease) | 23.4% | 39.5% | 36.2% | 24.2% | 22.3% | 11.8% | 27.0% | 24.1% | 24.8% | 20.0% | 23.0% | 23.8% | 21.8% | 25.2% | 17.7 |
| Reduction of duties on US goods | 3.3% | 5.2% | 6.5% | 2.4% | 3.5% | 1.5% | 2.9% | 3.2% | 3.6% | 3.1% | 3.3% | 3.4% | 2.9% | 3.8% | 2.1 |
| Greater exports from Canada | 4.3% | 7.0% | 2.9% | 4.0% | 4.6% | 2.6% | 6.6% | 3.2% | 4.8% | 5.5% | 5.0% | 3.7% | 2.9% | 5.0% | 3.69 |
| Wages | 2.9% | 3.5% | 1.4% | 2.4% | 4.5% | 1.3% | 2.2% | 2.9% | 3.8% | 1.2% | 3.1% | 2.6% | 2.6% | 3.2% | 1.67 |
| Employment | 33.2% | `32.6% | 23.2% | 32.3% | 43.6% | 22.1% | 35.8% | 35.8% | 36.6% | 22.8% | 34.5% | 31.9% | 37.0% | 32.7% | -29.2 |
| Trade balance | 8.5% | 14.0% | 5.1% | 6.5% | 5.8% | 12.3% | 6.6% | 9.3% | 8.1% | 7.7% | 8.8% | 8.1% | 9.7% | 7.5% | 10.97 |
| Environmental concerns | .5% | | | .8% | .4% | .8% | .7% | .5% | .5% | .3% | .5% | .4% | | .4% | 1.67 |
| Economy | 12.8% | 9.3% | 11.6% | 8.1% | 11.5% | 18.7% | 10.9% | 14.9% | 12.8% | 9.2% | 12.8% | 12.8% | 15.8% | 12.0% | 11.57 |
| Relations between Canada and the US | 2.3% | 3.5% | .7% | 2.4% | 1.7% | 3.6% | .7% | 2.4% | 1.9% | 2.5% | 2.2% | 2.4% | 3.2% | 2.2% | .5% |
| More mega-products introduced in | | | | | | | | | | | | | | | |
| Canada | 1.7% | 1.2% | 1.4% | 1.6% | 2.8% | 1.0% | | 1.9% | 1.6% | 1.2% | 1.9% | 1.4% | 2.3% | 1.5% | 1.07 |
| Cost of living | 2.1% | 2.9% | 1.4% | 3.2% | 2.0% | 2.3% | .7% | 2.0% | 2.4% | 1.8% | 3.1% | 1.2% | 2.6% | 1.9% | 2.67 |
| Standard of living | 4.3% | 6.4% | 4.3% | 4.0% | 4.3% | 4.4% | 2.2% | 2.9% | 6.2% | 3.7% | 5.4% | 3.3% | 4.0% | 4.4% | 4.7 |
| Farming industry | 1.1% | - | .7% | 3.2% | .6% | 2.1% | | 1.2% | 1.0% | .9% | 1.0% | 1.2% | .9% | 1.3% | .57 |
| (Natural) Resources | 1.2% | 2.9% | 2.2% | 2.4% | .4% | 1.0% | .7% | 1.5% | -9% | 1.2% | 1.5% | .9% | 1.4% | 1.3% | .57 |
| Influctuating Interest Rates | 1.9% | 2.3% | 1.4% | 2.4% | 2.8% | 1.0% | | 2.9% | 1.4% | .9% | 1.8% | 2.0% | 2.6% | 1.7% | 1.6 |
| Gross National Products | 1.7% | 2.3% | 1.4% | .8% | 9% | 2.8% | 2.2% | 2.9% | 1.4% | .3% | 3.1% | .4% | 1.7% | 1.9% | 1.07 |
| Smaller businesses doing better | 1.0% | 1.2% | 2.2% | | .4% | 1.3% | 2.2% | 1.4% | .7% | .9% | .5% | 1.4% | 1.1% | 1.0% | .57 |
| Efficiency in industry | 1.3% | 1.2% | 2.2% | | .4% | 2.6% | 1.5% | 1.4% | .9% | 1.8% | .7% | 1.8% | 1.7% | 1.2% | 1.0 |
| More tourism between countries | .1% | | .7% | | | .3% | | .2% | .2% | | | .3% | .3% | .1% | - |
| Cultural system | .2% | | .7% | | .2% | .3% | | . 3% | | | .1% | .3% | .3% | | -52 |
| Population growth | . 3% | | | .8% | .2% | .8% | | .3% | .5% | | .5% | .1% | | .4% | .57 |
| News Media | 1.1% | | .7% | 1.6% | .4% | 2.3% | 1.5% | 1.5% | .9% | .6% | 1.2% | .9% | 1.4% | 1.2% | - |
| Disunity | .1% | | | .8% | .2% | | | .2% | | .3% | .1% | .1% | | .1% | .5 |
| Pressure on Social programs | 1.5% | .6% | | 3.2% | 2.0% | .5% | 2.9% | 1.2% | 1.9% | 1.2% | 1.9% | 1.0% | .9% | 1.7% | 1.6 |
| Technology production/ development | .9% | 1.2% | 1.4% | .8% | .7% | 1.0% | | .5% | 1.6% | . 3% | 1.2% | .5% | . 3% | 1.2% | . 57 |
| Lifestyle differences between | | | | ÷ | | | | | | - | | | | | |
| countries will diminish | .1% | | | .8% | | .3% | | .2% | | .3% | .3% | | .3% | .1% | • • |
| National Deficit | 1.2% | 2.9% | | .8% | .4% | 2.6% | | 1.5% | 1.2% | .6% | 1.4% | 1.0% | 1.7% | .7% | 2.6 |
| Loss of Marketing Boards | .1% | | | | .2% | | | | .2% | | | 1% | | . 1% | |
| Trade Unions-will become management | | | | | | | • | | | - | | | | | |
| oriented | .1% | | | | .4% | | | .2% | | .3% | .3% | | -3% | . 1% | |
| Competitiveness | 1.9% | 2.3% | 4.3% | | 2.2% | 1.0% | 1.5% | 2.4% | 1.9% | .9% | 2.4% | 1.3% | 1.7% | 2.0% | 1.6 |
| Value of the dollar rising/ falling | 1.7% | 1.2% | 1.4% | .8% | 2.2% | 1.0% | 3.6% | 2.5% | 1.4% | .9% | 2.2% | 1.3% | 3.2% | 1.5% | .5 |
| Less bureacracy | .1% | | | | .2% | | | | | . 3% | . 1% | | | .1% | |

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(continued)

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40. And, in the long term, what sorts of things would you look for to know whether free trade is having an impact on Canada?

| | TOTAL | | | REG | ION | | | | AGE | | 5 | EX | MAR | ITAL STA | TUS |
|----------------------------------|-------|--------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|-------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar ried | Div./ Widow |
| Performance of the Stock Markets | .1% | •••••• | | | .2% | .3% | | .2% | ••••• | .3% | .3% | | .3% | | .5% |
| American Protectionism | .2% | .6% | | | .2% | | .7% | .2% | .2% | .3% | .3% | .1% | | .3% | |
| Tax Rises | 1.0% | 1.2% | | | 2.2% | .3% | | .7% | .9% | 1.8% | 1.0% | 1.0% | .6% | 1.2% | 1.02 |
| Wider Variety Of Available Goods | .5% | 1.7% | | | .4% | .3% | 1.5% | .7% | .5% | .3% | .5% | .5% | .6% | .6% | |
| Increased Manufacturing | 1.3% | 5.2% | | | 1.3% | .3% | 1.5% | .8% | 1.6% | 1.5% | 1.6% | .9% | .6% | 1.5% | 1.6% |
| Nothing | .3% | | 1.4% | | .4% | | | .3% | .2% | .3% | .4% | .1% | .3% | .3% | |
| Other | .3% | | | | .2% | .8% | | | .3% | .6% | .3% | .3% | | .1% | 1.6% |
| DK/ NS | 16.3% | 13.4% | 17.4% | 21.8% | 12.4% | 21.0% | 16.1% | 12.2% | 15.0% | 25.8% | 11.7% | 20.8% | 12.6% | 16.1% | 24.0% |

41. Would you say that, in the long-term, more jobs will be created or would you say that more jobs would be lost as a result of the free trade agreement? (PROBE: WOULD THAT BE A LOT OR A FEW?)

| | TOTAL | | | REG | ION | | | | AGE | | 5 | SEX | MAR | ITAL STA | TUS |
|---|---------------|---------------|----------------|---------------|---------------|----------------|---------------|----------------|----------------|----------------|-------|---------------|----------------|----------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| A lot more created | 11.5% | 14.0% | 8.7% | 8.9% | 10.8% | 14.6% | 8.0% 32.1% | 10.8% 29.5% | 12.4% 24.3% | 11.1% 21.5% | 14.3% | 8.9% 22.4% | 10.6% 28.9% | 12.0% | 10.4% 24.5% |
| A little more created About the same | 25.7% 9.6% | 32.0% 5.2% | 31.2% 17.4% | 13.7% 8.1% | 24.3% 8.3% | 24.6% 12.1% | 52.1% 6.6% | 29.5% 9.2% | 24.3% | 8.6% | 29.2% | 22.4% 8.1% | 20.9% 6.9% | 24.8% 10.9% | 24.57 |
| A few more lost | 22.1% | 23.3% | 26.1% | 20.2% | 21.2% | 20.8% | 25.5% | 25.8% | 20.0% | 19.1% | 19.4% | 24.6% | 24.1% | 20.8% | 24.0% |
| A lot more lost | 25.7% | 19.8% | 11.6% | 43.5% | 30.6% | 21.5% | 24.1% | 20.7% | 28.3% | 30.8% | 22.0% | 29.3% | 23.8% | 26.4% | 26.6% |
| (DK/NS) | 5.3% | 5.8% | 5.1% | 5.6% | 4.8% | 6.4% | 3.6% | 4.1% | 4.5% | 8.9% | 3.9% | 6.7% | 5.7% | 5.0% | 6.39 |

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- 42. In the long term, do you think that individual Canadians will be better off financially or worse off financially as a result of free trade?
- 43. Some people have said that in the long term more Canadian companies will be helped by free trade than hurt by free trade. Which do you believe, more companies will be helped or more will be hurt?

| | TOTAL | | - | REG | ION | | | | AGE | | 5 | SEX | MAR | ITAL STA | TUS |
|----------------------|--------|-------------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| INDIVIDUAL CANADIANS | | | | | | | | | | | | | | | |
| Better off | 42.0% | 48.8% | 47.8% | 31.5% | 37.3% | 44.1% | 49.6% | 47.8% | 40.9% | 33.8% | 48.9% | 35.3% | 46.4% | 41.2% | 38.5% |
| Worse off | 38.7% | 35.5% | 27.5% | 46.0% | 45.8% | 33.3% | 35.0% | 35.8% | 40.7% | 40.6% | 34.9% | 42.4% | 39.0% | 38.4% | 39.6% |
| Stay the same | 13.1% | 10.5% | 17.4% | 14.5% | 10.9% | 15.9% | 10.9% | 11.9% | 12.8% | 15.4% | 11.7% | 14.4% | 9.7% | 14.6% | 11.5% |
| (DK/NS) | 6.2% | 5.2% | 7.2% | 8.1% | 5.9% | 6.7% | 4.4% | 4.6% | 5.7% | 10.2% | 4.5% | 7.9% | 4.9% | 5.9% | 10.4% |
| CANADIAN COMPANIES | | | | | | | | | | | | | | | |
| More helped | 45.6% | 50.0% | 52.9% | 34.7% | 37.7% | 55.1% | 46.7% | 50.0% | 45.3% | 38.2% | 51.1% | 40.3% | 48.1% | 44.7% | 45.32 |
| More hurt | 44.7% | 41.9% | 31.9% | 57.3% | 53.2% | 35.1% | 43.8% | 42.0% | 45.2% | 48.6% | 41.2% | 48.2% | 44.7% | 44.7% | 44.8% |
| Stay the same | 4.1% | 2.9% | 7.2% | 4.8% | 4.8% | 3.3% | 1.5% | 3.7% | 3.6% | 5.8% | 3.9% | 4.3% | 3.7% | 4.3% | 4.2% |
| (DK/NS) | 5.5% | 5.2% | 8.0% | 3.2% | 4.3% | 6.4% | 8.0% | 4.2% | 5.9% | 7.4% | 3.8% | 7.2% | 3.4% | 6.3% | 5.7% |

- 44. In the long term, do you think that the free trade agreement will strengthen or weaken Canada's ability to make economic decisions on its own?
- 45. Do you think that in the long term the Free Trade Agreement with the United States will help Canada or hurt Canada to become more competitive internationally?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|---|--------|-------------|-------|--------------|-------|-------|--------|-------|-------|-------|-------|--------|--------|--------------|---------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div., Wido |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192 |
| EFFECT ON CANADA'S ABILITY TO MAKE DECISIONS | | | | | | | | | | | | | | | |
| Strengthen | 35.3% | 40.7% | 39.9% | 28.2% | 29.7% | 38.2% | -44.5% | 38.5% | 36.2% | 28.6% | 38.2% | 32.6% | 39.3% | 34.5% | 33.3 |
| Weaken | 54.5% | 51.7% | 46.4% | 60.5% | 60.5% | 50.5% | 48.2% | 52.2% | 55.2% | 56.9% | 52.2% | 56.7% | 51.0% | 55.8% | 53.1 |
| Stay the same | 5.6% | 3.5% | 8.7% | 4.8% | 5.4% | 7.2% | 2.2% | 5.4% | 5.7% | 5.8% | 6.4% | 4.8% | 6.0% | 5.7% | 4.7 |
| (DK/NS) | 4.6% | 4.1% | 5.1% | 6.5% | 4.5% | 4.1% | 5.1% | 3.9% | 2.9% | 8.6% | 3.3% | 5.9% | 3.7% | 4.1% | 8.9 |
| WILL F.T. HELP BECOME MORE COMPETITIVE | | | | | | | | | | | | | | | |
| Will help Canada | 57.1% | 67.4% | 62.3% | 44.4% | 51.9% | 61.5% | 58.4% | 63.9% | 56.9% | 45.8% | 63.3% | 51.2% | 61.9% | 57.3% | 48.4 |
| Will hurt Canada | 33.1% | 26.2% | 24.6% | 41.1% | 39.1% | 29.2% | 30.7% | 28.8% | 34.5% | 38.8% | 29.5% | 36.6% | 31.8% | 33.1% | 35.4 |
| (No difference) | 4.2% | 2.3% | 8.0% | 6.5% | 3.7% | 4.4% | 2.2% | 2.7% | 4.8% | 5.2% | 3.7% | 4.7% | 3.4% | 4.3% | 4.7 |
| (DK/NS) | 5.5% | 4.1% | 5.1% | 8.1% | 5.2% | 4.9% | 8.8% | 4.6% | 3.8% | 10.2% | 3.5% | 7.5% | 2.9% | 5.3% | 11. |

46. Generally speaking, do you strongly support, support, oppose or strongly oppose the Free Trade Agreement that was reached by Canada and the United States?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|----------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| Strongly support | 18.6% | 15.1% | 20.3% | 8.9% | 15.6% | 28.5% | 13.9% | 19.5% | 19.7% | 15.4% | 25.8% | 11.6% | 19.2% | 18.6% | 17.7% |
| Support | 31.8% | 39.5% | 39.1% | 22.6% | 31.4% | 28.5% | 34.3% | 34.7% | 29.8% | 29.5% | 30.4% | 33.1% | 30.7% | 32.9% | 28.1% |
| Oppose | 19.3% | 18.0% | 18.8% | 21.8% | 18.7% | 19.5% | 21.2% | 21.7% | 18.1% | 17.2% | 17.0% | 21.6% | 22.1% | 18.7% | 17.2% |
| Strongly oppose | 24.9% | 22.7% | 15.2% | 40.3% | 30.4% | 18.2% | 21.2% | 20.2% | 27.2% | 29.5% | 22.3% | 27.5% | 22.9% | 24.7% | 29.7% |
| (DK/NS) | 5.3% | 4.7% | 6.5% | 6.5% | 3.9% | 5.4% | 9.5% | 3.9% | 5.2% | 8.3% | 4.5% | 6.2% | 5.2% | 5.0% | 7.3% |

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1. What is your age, please?

2. Are you: (READ LIST)

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITAL STA | TUS |
|-----------------------|--------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| AGE | | | | | | | | | | | | | | | |
| 18 to 19 years | 4.3% | 1.2% | 4.3% | 2.4% | 4.8% | 4.4% | 8.0% | 11.0% | | | 4.9% | 3.8% | 18.3% | .1% | |
| 20 to 24 years | 9.3% | 9.3% | 10.1% | 5.6% | 9.5% | 9.7% | 10.2% | 23.7% | | | 10.3% | 8.4% | 29.5% | 3.8% | .5% |
| 25 to 29 years | 12.9% | 11.6% | 13.8% | 8.9% | 12.2% | 14.9% | 13.9% | 32.7% | | | 12.5% | 13.2% | 22.1% | 10.9% | 6.3% |
| 30 to 34 years | 12.8% | 15.1% | 14.5% | 7.3% | 12.6% | 13.6% | 11.7% | 32.5% | | | 12.4% | 13.2% | 9.7% | 15.4% | 5.7% |
| 35 to 39 years | 12.3% | 14.0% | 10.1% | 14.5% | 12.2% | 11.5% | 13.1% | | 31.9% | | 13.9% | 10.9% | 7.4% | 14.6% | 10.4% |
| 40 to 44 years | 11.0% | 13.4% | 12.3% | 9.7% | 9.8% | 11.3% | 11.7% | | 28.4% | | 12.0% | 10.1% | 3.2% | 13.7% | 12.0% |
| 45 to 49 years | 8.4% | 8.1% | 8.7% | 12.9% | 7.4% | 8.5% | 8.0% | | 21.7% | | 8.4% | 8.4% | 3.4% | 10.4% | 7.8% |
| 50 to 54 years | 6.9% | 5.2% | 5.1% | 8.1% | 7.4% | 7.4% | 6.6% | | 17.9% | | 6.0% | 7.9% | 1.4% | 8.6% | 8.9% |
| 55 to 59 years | 5.0% | 5.2% | 5.8% | 4.8% | 5.8% | 3.6% | 5.1% | | | 23.1% | 4.6% | 5.4% | 1.4% | 5.9% | 7.3% |
| 60 to 64 years | 5.0% | 3.5% | 4.3% | 5.6% | 5.4% | 5.6% | 3.6% | | | 23.1% | 4.9% | 5.1% | 1.1% | 5.9% | 7.3% |
| 65 years or older | 11.7% | 13.4% | 10.9% | 19.4% | 12.1% | 9.5% | 8.0% | | | 53.8% | 10.1% | 13.2% | 2.3% | 10.7% | 33.9% |
| (Refused/Not Stated) | .3% | | | .8% | .7% | | | | | | . 1% | .5% | | .2% | |
| MARITIAL STATUS | | | | | | | | | | | | | | | |
| Married | 57.6% | 58.7% | 62.3% | 67.7% | 58.4% | 51.0% | 57.7% | 38.1% | 72.9% | 65.8% | 58.8% | 56.4% | | 90.5% | |
| Cohabitating | 6.1% | 7.0% | 4.3% | 2.4% | 2.8% | 12.8% | 3.6% | 10.7% | 4.8% | | 6.8% | 5.4% | | 9.5% | |
| Single | 23.3% | 18.0% | 18.1% | 16.1% | 25.8% | 24.4% | 28.5% | 47.1% | 9.3% | 5.2% | 25.1% | 21.5% | 100.0% | | |
| Divorced or separated | 7.3% | 9.9% | 8.0% | 6.5% | 6.1% | 8.7% | 4.4% | 3.9% | 11.4% | 6.2% | 6.5% | 8.0% | | | 56.8% |
| Widowed | 5.5% | 6.4% | 7.2% | 7.3% | 6.1% | 3.1% | 5.8% | .2% | 1.6% | 22.5% | 2.6% | 8.4% | | | 43.2% |
| (DK/NS) | . 3% | | | | .7% | | | | | .3% | . 1% | .4% | | | |

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3. Are you currently?

4.a) In at least 2 words, could you please describe your present occupation?

b) Are you a member of a trade or employee union?

| • | TOTAL | | | REG | ION | | | | AGE | | 9 | SEX | MAR | ITAL STA | TUS |
|------------------------------------|--------|-------|-------|--------------|-------|-------|-------|-------|---------------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 3 5-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| EMPLOYMENT STATUS | | | | | | | | | | | | | | | |
| Employed full·time | 54.6% | 57.6% | 59.4% | 48.4% | 55.3% | 54.4% | 49.6% | 60.8% | 69.0% | 18.5% | 67.9% | 41.8% | 54.7% | 57.9% | 39.1% |
| Employed part-time | 10.1% | 9.9% | 10.1% | 10.5% | 10.2% | 8.2% | 15.3% | 10.8% | 11.9% | 5.8% | 5.0% | 15.1% | 9.7% | 11.1% | 6.3% |
| Unemployed but self-employed | 4.4% | 5.8% | 2.2% | 6.5% | 3.2% | 4.4% | 8.0% | 4.7% | 5.3% | 1.8% | 4.5% | 4.3% | 6.6% | 3.2% | 6.3% |
| A student | 7.1% | 4.7% | 5.8% | 3.2% | 7.2% | 9.7% | 6.6% | 17.3% | .7% | | 8.0% | 6.2% | 23.8% | 2.1%- | 1.6% |
| At home | 8.1% | 8.1% | 5.8% | 9.7% | 8.0% | 9.2% | 6.6% | 4.9% | 10.2% | 10.5% | .8% | 15.2% | 1.1% | 11.3% | 5.2% |
| Retired | 14.1% | 11.6% | 16.7% | 20.2% | 13.9% | 13.6% | 10.9% | .3% | 1.2% | 61.8% | 12.5% | 15.6% | 3.4% | 12.8% | 40.1% |
| Other | 1.2% | 2.3% | | 1.6% | 1.1% | .5% | 2.9% | .8% | 1.6% | 1.2% | 1.0% | 1.4% | .3% | 1.6% | 1.0% |
| (DK/NS) | .4% | | | | 1.1% | | | .2% | .2% | .3% | .3% | .5% | .3% | | .5% |
| OCCUPATION | | | | | | | | | | | | | | | |
| Owner/ Manager/ Administrative & | | | | | | | | | | | | | | | |
| Related | 12.7% | 19.0% | 13.5% | 13.7% | 12.5% | 10.2% | 10.1% | 11.3% | 13.0% | 17.7% | 14.3% | 10.6% | 9.8% | 14.1% | 9.2% |
| Professional/ Technical | 33.2% | 22.4% | 34.4% | 31.5% | 35.1% | 36.9% | 29.2% | 30.7% | 36.9% | 24.1% | 34.1% | 32.0% | 36.0% | 31.9% | 35.6% |
| Clerical and Related Occupations | 13.2% | 18.1% | 4.2% | 11.0% | 9.3% | 19.7% | 15.7% | 13.5% | 13.2% | 11.4% | 5.8% | 22.4% | 10.2% | 13.5% | 18.4% |
| Sales Occupations | 8.7% | 12.9% | 7.3% | 5.5% | 7.6% | 9.0% | 10.1% | 7.8% | 9.4% | 8.9% | 7.8% | 9.7% | 7.6% | 8.8% | 10.3% |
| Service Occupations | 12.4% | 6.0% | 22.9% | 12.3% | 15.3% | 6.6% | 13.5% | 13.9% | 9.6% | 20.3% | 7.1% | 18.9% | 14.7% | 11.1% | 16.1% |
| Farming/ Fishing/ Forestry/ Mining | 3.2% | 4.3% | 1.0% | 11.0% | 1.7% | 2.5% | 5.6% | 2.6% | 3.6% | 3.8% | 4.5% | 1.6% | 2.7% | 3.8% | |
| Blue Collar - Skilled | 14.7% | 15.5% | 15.6% | 13.7% | 15.0% | 15.2% | 11.2% | 17.3% | 12.8% | 12.7% | 23.5% | 3.9% | 14.7% | 15.3% | 10.3% |
| Blue Collar • Unskilled | 1.5% | 1.7% | | 1.4% | 2.5% | | 3.4% | 1.9% | 1.3% | 1.3% | 2.0% | .9% | 3.1% | 1.2% | |
| Refused - Not Stated | .5% | | 1.0% | | .8% | | 1.1% | .9% | .2% | | .9% | | 1.3% | .3% | |
| UNION MEMBERSHIP | | | | | | | | | | | | | | | |
| Yes | 33.5% | 31.0% | 35.4% | 34.2% | 28.9% | 40.6% | 32.6% | 29.8% | 38.2% | 25.3% | 34.6% | 32.0% | 30.7% | 33.7% | 39.1% |
| No | 65.9% | 67.2% | 64.6% | 65.8% | 70.3% | 59.0% | 67.4% | 70.0% | 61.2% | 72.2% | 64.4% | 67.7% | 68.4% | 65.7% | 60.9% |
| (DK/NS) | .6% | 1.7% | · · | | .8% | .4% | | .2% | .6% | 2.5% | .9% | .2% | .9% | .6% | |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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5. What is the highest level of schooling that you have obtained?

6. Were you born in Canada or in some other country?

7. What is the first language you learned as a child and still understand?

| | TOTAL | | | REG | ION | | | | AGE | | S | EX | MAR | ITÁL STA | TUS |
|----------------------------------|--------|-------------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| EDUCATION | | | | | | | | | | | | | | | |
| Grade school or some high school | 21.0% | 15.1% | 18.1% | 31.5% | 19.7% | 19.7% | 30.7% | 11.7% | 18.8% | 42.2% | 20.8% | 21.2% | 12.6% | 21.7% | 33.3% |
| Completed high school | 21.8% | 20.3% | 26.8% | 25.0% | 24.1% | 17.2% | 19.7% | 23.4% | 21.4% | 19.7% | 22.0% | 21.6% | 20.9% | 22.8% | 18.8% |
| Technical/post secondary | 19.0% | 27.9% | 19.6% | 14.5% | 13.7% | 25.6% | 13.1% | 23.9% | 16.2% | 15.4% | 17.8% | 20.2% | 21.2% | 18.2% | 19.3% |
| Some university | 12.5% | 16.9% | 12.3% | 11.3% | 15.0% | 9.0% | 8.8% | 15.8% | 11.4% | 8.9% | 12.2% | 12.8% | 19.5% | 10.6% | 9.9% |
| Complete university degree | 18.5% | 12.2% | 18.1% | 13.7% | 21.3% | 18.2% | 20.4% | 19.0% | 22.1% | 11.4% | 18.3% | 18.6% | 19.5% | 18.7% | 15.6% |
| Post graduate degree | 6.5% | 7.0% | 5.1% | 4.0% | 4.8% | 10.0% | 5.8% | 5.8% | 9.8% | 1.8% | 8.3% | 4.7% | 5.4% | 7.6% | 2.6% |
| (Refused/Not Stated) | .7% | .6% | | | 1.3% | . 3% | 1.5% | .5% | .3% | .6% | .5% | .9% | .9% | .3% | 5% |
| COUNTRY OF ORIGIN | | | | | | | | | | | | | | | |
| In Canada | 85.4% | 83.1% | 81.9% | 87.1% | 80.2% | 90.0% | 97.1% | 88.6% | 84.3% | 81.5% | 85.4% | 85.3% | 88.5% | 84.7% | 83.3% |
| Some other country | 14.6% | 16.9% | 18.1% | 12.9% | 19.8% | 10.0% | 2.9% | 11.4% | 15.7% | 18.5% | 14.6% | 14.7% | 11.5% | 15.3% | 16.7% |
| MOTHER TONGUE | | | | | | | • | | | | | | | | |
| English | 62.3% | 84.9% | 81.2% | 75.8% | 79.8% | 9.0% | 86.1% | 63.2% | 60.7% | 64.0% | 63.2% | 61.5% | 62.5% | 62.2% | 64.1% |
| French | 25.8% | 2.9% | 1.4% | 4.0% | 5.8% | 83.6% | 13.1% | 27.5% | 27.8% | 19.7% | 25.7% | 25.9% | 27.2% | 25.4% | 25.5% |
| Other | 11.6% | 12.2% | 17.4% | 20.2% | 13.7% | 7.4% | .7% | 9.3% | 11.6% | 16.0% | 11.0% | 12.2% | 10.3% | 12.4% | 10.4% |
| (Refused/Not Stated) | .3% | | | | .7% | | | | | .3% | .1% | .4% | | | |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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8. Which of the following income groups includes your total annual household income, before taxes, including wages and other sources from all members of your household (READ LIST)?

9. (DO NOT ASK:) Language

| | TOTAL | | | REG | ION | | | | AGE | | S | SEX | MAR | ITAL STA | TUS |
|-----------------------|--------|--------|--------|--------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------------|----------------|
| | | B.C. | Alta. | Man/ Sask | Ont. | Que. | Atl. | 18-34 | 35-54 | 55+ | Male | Female | Single | Mar- ried | Div./ Widow |
| BASE=ALL RESPONDENTS | (1500) | (172) | (138) | (124) | (539) | (390) | (137) | (590) | (580) | (325) | (736) | (764) | (349) | (955) | (192) |
| INCOME | | | | | | | | | | | | | | | |
| Less than \$10,000 | 4.9% | 4.1% | 5.8% | 4.0% | 3.0% | 6.9% | 8.0% | 4.7% | 3.1% | 8.6% | 3.7% | 6.2% | 9.2% | 2.1% | 11.5% |
| \$10,000 to \$19,999 | 11.3% | 11.6% | 13.8% | 17.7% | 8.7% | 10.8% | 14.6% | 11.5% | 5.0% | 22.5% | 7.2% | 15.3% | 12.9% | 8.2% | 24.5% |
| \$20,000 to \$29,999 | 14.9% | 11.0% | 15.2% | 19.4% | 11.3% | 20.0% | 14.6% | 15.4% | 12.2% | 18.8% | 14.8% | 14.9% | 18.6% | 12.8% | 18.8% |
| 50,000 to \$39,999 | 17.1% | 12.2% | 21.0% | 16.9% | 16.5% | 18.7% | 17.5% | 17.5% | 19.1% | 13.2% | 17.0% | 17.3% | 18.6% | -17:1% | 15.1% |
| \$40,000 to \$59,999 | 23.7% | 28.5% | 17.4% | 21.0% | 23.0% | 24.9% | 26.3% | 25.8% | 25.9% | 16.6% | 25.0% | 22.5% | 16.0% | 28.9% | 12.5% |
| \$59,000 to \$79,999 | 11.6% | 14.0% | 13.0% | 8.9% | 14.7% | 8.7% | 5.8% | 11.5% | 15.2% | 5.5% | 14.0% | 9.3% | 8.9% | 14.1% | 4.2% |
| Over \$80,000 | 9.5% | 8.7% | 8.7% | 6.5% | 13.2% | 6.9% | 7.3% | 7.3% | 14.1% | 5.5% | 13.3% | 5.9% | 8.3% | 11.5% | 2.1% |
| (Refused/Not Stated) | 6.9% | 9.9% | 5.1% | 5.6% | 9.6% | 3.1% | 5.8% | 6.3% | 5.3% | 9.2% | 5.0% | 8.6% | 7.4% | 5.3% | 11.5% |
| LANGUAGE OF INTERVIEW | | | | | | | | | | | | | | | |
| English | 76.6% | 100.0% | 100.0% | 100.0% | 99.8% | 12.6% | 93.4% | 75.6% | 74.7% | 81.5% | 77.2% | 76.0% | 76.2% | 76.4% | 77.6% |
| French | 23.4% | | | | .2% | 87.4% | 6.6% | 24.4% | 25.3% | 18.5% | 22.8% | 24.0% | 23.8% | 23.6% | 22.4% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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B. SEX

PROVINCE

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | DME | | COUNT | |
|--|---|---|--|---|--|--|---|--|--|---|---|---|---|--|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Male Female | 49.1% 50.9% | 49.7% 50.3% | 48.8% 51.2% | 46.6% 53.4% | 48.6% 51.4% | 49.5% 50.5% | 46.7% 53.3% | 52.4% 47.6% | 32.8% 67.2% | 48.8% 51.3% | 51.7% 48.3% | 63.4% 36.6% | 49.1% 50.9% | 48.9% 51.1% |
| PROVINCE British Columbia Alberta Saskatchewan Manitoba Ontario Quebec New Brunswick Nova Scotia Newfoundland | 11.5% 9.2% 4.1% 4.2% 35.9% 26.0% 2.7% 4.1% 2.3% | 15.6% 12.0% 4.7% 5.3% 46.0% 3.7% 2.9% 6.1% 3.6% | 1.3% .5% 1.0% 8.0% 84.2% 3.4% 1.3% | 12.1% 13.8% 9.2% 5.2% 42.5% 16.7% .6% | 8.3% 7.9% 6.7% 5.7% 33.7% 24.4% 3.2% 5.7% 4.4% | 10.7% 11.3% 4.9% 4.6% 39.8% 20.5% 3.7% 3.4% 1.2% | 16.3% 9.3% 3.2% 3.6% 32.8% 28.5% 2.1% 2.5% 1.7% | 8.8% 8.6% 2.4% 3.5% 37.7% 29.4% 2.1% 5.3% 2.1% | 11.1% 11.1% 7.4% 3.7% 25.8% 28.3% 2.9% 7.0% 2.9% | 8.3% 10.4% 5.0% 4.4% 31.3% 31.5% 4.0% 2.9% 2.3% | 13.8% 6.7% 2.8% 4.5% 34.8% 27.2% 2.8% 5.1% 2.2% | 12.3% 9.5% 1.9% 4.1% 47.3% 19.2% 1.3% 2.2% 2.2% | 11.2% 8.8% 4.1% 33.6% 27.5% 3.1% 4.8% 2.6% | 13.2% 11.4% 4.1% 3.2% 48.4% 17.8% .9% .5% |

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C. First, thinking of the various issues facing Canada right now, I'd like to know which one you yourself feel requires the most attention from Canada's leaders? PROBE: What other issues do you think are important for Canada right now?

FIRST MENTION

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|--|--------|--------------|----------|-------|--|-------|---------------|-----------------|-------------------|-----------------|-----------------|--------|---------------|------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$ 20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219 |
| lbortion | 1.5% | 1.7% | 1.0% | 1.1% | .6% | 2.1% | 1.7% | 1.3% | .4% | 1.9% | 1.4% | .9% | 1.7% | |
| IDS | - 1% | . 1% | | | .3% | | | | • | | | | . 1% | |
| anadian dollar value | .2% | .3% | | | | .3% | .4% | | | .4% | | .3% | . 2% | .5 |
| rime/ capital punishment | .7% | .5% | 1.0% | .6% | .6% | .6% | .6% | .8% | .8% | .8% | .3% | .6% | .7% | .5 |
| Constitution/ Meech Lake | 53.9% | 48.9% | 69.8% | 45.4% | 49.2% | 49.2% | 56.7% | 58.0% | 51.6% | 53, 3% | 58.1% | 54.9% | 54.7% | 48.9 |
| efence/ disarmament/ peace | .8% | .5% | 1.3% | 1.1% | .6% | .6% | 1.3% | .5% | .4% | 1.0% | | 1.3% | .6% | 1.8 |
| eficit/ government spending | 3.3% | 4.1% | 1.6% | 3.4% | 3.8% | 2.8% | 3.2% | 3.5% | 1.6% | 2.9% | 3.7% | 4.7% | 3.6% | 1.8 |
| conomy - general | 7.3% | 8.1% | 3.9% | 10.3% | 4.1% | 8.9% | 6.6% | 9.6% | 6.1% | 5.6% | 6.2% | 11.7% | 6.9% | 9.6 |
| ducation/ schools | .7% | .7% | .8% | .6% | .6% | · .6% | .8% | .8% | .4% | .6% | .8% | .6% | .7% | .9 |
| nvironment/ pollution | 8.3% | 8.4% | 8.3% | 8.0% | 5.7% | 9.8% | 8.0% | 9.9% | 7.8% | 8.1% | 10.1% | 6.3% | 8.1% | 9.6 |
| arming/agriculture | .1% | .2% | | | .6% | | | | .4% | . 2% | | | .2% | |
| ree Trade/ International Trade | 2.5% | 3.2% | 1.0% | 1.7% | 4.8% | 3.4% | 1.3% | 1.3% | 2.9% | 2.7% | 1.7% | 2.5% | 2.6% | 1.8 |
| overnment/ bad leaders/ politics/ | •••• | | | | | | | | | | | | | |
| scandals | 1.8% | 1.6% | .8% | 5.2% | 4.1% | 1.2% | 1.3% | 1.1% | 2.5% | 2.3% | 1.4% | 1.3% | 1.3% | 5.0 |
| mmigration/ refugees | . 1% | .1% | | | .3% | _ | | | _ | . 2% | | | .1% | |
| inflation | . 5% | .3% | .3% | 1.7% | .6% | .6% | .6% | | .4% | .6% | .3% | .3% | .3% | 1.4 |
| nterest rates | 1.6% | 1.8% | .5% | 2.9% | 1.6% | 2.8% | 1.1% | 1.3% | .4% | 1.5% | 1.7% | 3.2% | 1.5% | 2.3 |
| lobs/unemployment | 2.3% | 2.7% | 1.6% | 1.7% | 3.5% | 1.5% | 2.3% | 1.9% | 2.9% | 3.3% | 1.4% | .9% | 2.3% | 2.3 |
| abour issues/ strikes | .1% | C 114 | | 1.1% | .3% | | .2% | | .4% | . 2% | | ., | | .9 |
| anguage/ English in Quebec/ French | | 1.1% | 1.8% | 2.3% | 2.2% | .6% | 1.5% | 1.3% | 2.9% | 1.0% | 1.4% | 1.3% | 1.5% | .9 |
| ledicare/ pensions/ social | | | | | | | | | | | | | | |
| services/ housing | 1.1% | 1.4% | .8% | | 1.6% | .9% | .6% | 1.3% | 1.6% | 1.5% | .3% | .9% | 1.0% | 1.4 |
| loral issues - pornography/ drugs lative issues/ land claims/ | .5% | .5% | .3% | .6% | | .6% | .8% | .3% | .8% | .2% | .6% | .3% | .5% | .5 |
| self-government | .3% | .3% | .3% | | | .6% | .2% | .3% | .4% | .4% | .3% | | .2% | .5 |
| overty/ the poor/ welfare/ | | | | | | | | | | | | | | |
| homeless | 1.0% | 1.2% | 1.0% | | 2.2% | .3% | 1.1% | .5% | 2.5% | 1.5% | .3% | | 1.0% | .9 |
| axes/ tax reform/ GST | 6.3% | 8.3% | .5% | 8.0% | 5.4% | 8.0% | 7.6% | 4.0% | 4.9% | 6.5% | 8.4% | 5.0% | 6.3% | 6.4 |
| Ithers | .6% | .6% | .3% | 1.1% | .3% | .6% | | 1.6% | .4% | .6% | .8% | .3% | .6% | 5 |
| isheries | . 3% | .4% | | | 1.0% | .3% | | | .8% | .4% | | | .3% | |
| tacism | . 1% | . 1% | | | | .3% | | | | | | .3% | .1% | |
| lone/DK/NS | 2.9% | 2.6% | 3.4% | 2.9% | 5.7% | 3.4% | 2.1% | .5% | 6.6% | 2.1% | .8% | 2.2% | 3.1% | 1.8 |

C. First, thinking of the various issues facing Canada right now, I'd like to know which one you yourself feel requires the most attention from Canada's leaders? PROBE: What other issues do you think are important for Canada right now?

FIRST AND SECOND MENTIONS

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|---|--------|-------|----------|-------|--|---------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | . (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Abortion | 4.3% | 4.8% | 3.1% | 4.6% | 3.8% | 6.1% | 4.7% | 2.9% | 4.5% | 5.4% | 3.4% | 3.5% | 4.4% | 4.17 |
| AIDS | . 1% | .1% | | | .3% | | | | | - | | | . 1% | |
| Canadian dollar value | .4% | .5% | | .6% | | .9% | .4% | .3% | | .8% | .3% | .3% | .3% | .97 |
| Crime/ capital punishment | 1.4% | 1.2% | 2.1% | 1.1% | .6% | 1.5% | 1.9% | 1.3% | 2.0% | 1.9% | .6% | 1.3% | 1.5% | .97 |
| Constitution/ Meech Lake | 70.7% | 68.1% | 80.1% | 64.4% | 65.1% | 67.9% | 72.7% | 75.4% | 65.6% | 71.0% | 76.4% | 71.6% | 71.6% | 65.8% |
| Defence/ disarmament/ peace | 1.1% | .7% | 1.8% | 1.1% | 1.0% | 1.2% | 1.5% | .5% | 1.2% | 1.5% | | 1.3% | .9% | 1.8% |
| Deficit/ government spending | 6.0% | 6.6% | 4.4% | 6.3% | 5.1% | 6.1% | 4.4% | 8.6% | 3.3% | 5.2% | 7.6% | 7.6% | 6.2% | 5.0% |
| Economy - general | 16.7% | 15.4% | 18.1% | 21.3% | 8.3% | 18.7% | 15.4% | 24.1% | 14.3% | 11.9% | 18.0% | 25.6% | 16.0% | 21.0% |
| Education/ schools | 1.7% | 1.9% | 1.3% | 1.7% | 1.9% | 1.5% | 2.1% | 1.3% | 1.2% | 1.7% | 1.7% | .9% | 1.6% | 2.3% |
| Environment/ pollution | 19.4% | 17.9% | 23.8% | 17.8% | 11.1% | 19.9% | 21.8% | 23.3% | 15.6% | 21.0% | 23.0% | 15.5% | 19.1% | 21.0% |
| Farming/ agriculture | .4% | .5% | | .6% | .6% | .3% | .6% | | .8% | .6% | | .3% | .5% | |
| Free Trade/ International Trade Government/ bad leaders/ politics/ | 6.3% | 7.4% | 3.6% | 6.9% | 8.3% | 5.5% | 5.9% | 5.9% | 6.1% | 5.0% | 6.7% | 7.6% | 6.1% | 7.8% |
| scandals | 4.1% | 4.4% | 2.1% | 6.9% | 7.0% | 3.4% | 2.7% | 4.0% | 5.7% | 4.6% | 3.4% | 3.5% | 3.5% | 7.3% |
| Immigration/ refugees | .5% | .2% | 1.3% | .6% | .6% | .3% | .6% | .5% | .4% | .6% | .3% | .9% | .5% | .5% |
| Inflation | 1.1% | .7% | 1.3% | 2.9% | 1.3% | .9% | 1.5% | .8% | .8% | 1.0% | 1.4% | 1.3% | 1.0% | 1.8% |
| Interest rates | 4.4% | 4.3% | 3.9% | 6.3% | 3.8% | 6.4% | 2.7% | 5.1% | 2.0% | 3.8% | 4.2% | 7.9% | 4.2% | 5.5% |
| International/ Soviets-Europe/ | | | | | | | | | | | | | | |
| Nicaragua/ U.S | .4% | .1% | 1.3% | | .6% | .3% | | .8% | .4% | .8% | .3% | | .4% | .5% |
| Jobs/ unemployment | 6.7% | 7.2% | 5.7% | 6.3% | 8.3% | 6.1% | 7.6% | 4.8% | 7.4% | 9.6% | 5.9% | 3.5% | 7.0% | 5.0% |
| Labour issues/ strikes | .4% | .3% | | 1.7% | 1.0% | .3% | .2% | .3% | 1.2% | .2% | | .3% | .2% | 1.4% |
| Language/ English in Quebec/ French Medicare/ pensions/ social | 3.7% | 3.1% | 5.4% | 2.9% | 4.4% | 3.4% | 4.9% | 1.9% | 6.1% | 3.5% | 4.2% | 1.9% | 3.9% | 2.3% |
| services/ housing | 2.3% | 2.6% | 2.1% | 1.7% | 3.5% | 1.5% | 1.7% | 2.9% | 3.3% | 2.9% | .8% | 2.5% | 2.1% | 3.7% |
| Moral issues - pornography/ drugs Native issues/ land claims/ | 1.1% | 1.2% | 1.0% | .6% | .6% | 1.2% | 1.7% | .5% | 2.5% | .4% | 1.1% | .6% | 1.1% | .9% |
| self-government | .7% | 1.0% | .5% | | .6% | .9% | .4% | 1.1% | 1.2% | 1.3% | .3% | .3% | .5% | 1.8% |
| Poverty/ the poor/ welfare/ | | | | | | | | | | | - | | - | |
| homeless | 2.3% | 2.8% | 1.8% | 1.1% | 3.8% | 1.5% | 2.7% | 1.3% | 4.1% | 2.5% | 1.1% | 1.6% | 2.5% | 1.4% |
| Taxes/ tax reform/ GST | 17.9% | 21.9% | 7.0% | 20.7% | 18.1% | 19.0% | 19.2% | 15.2% | 13.5% | 18.3% | 18.8% | 18.9% | 17.8% | 18.7% |
| Others | 4.2% | 3.9% | 5.2% | 3.4% | 4.4% | 4.0% | 2.7% | 5.6% | 5.7% | 3.8% | 5.1% | 2.8% | 4.4% | 2.7% |
| Fisheries | .5% | .7% | | | 1.0% | .3% | .6% | | 1.2% | .6% | | .3% | .5% | |

Source: Angus Reid Group

Trade Competitiveness Study Spring 1990

(continued)

C. First, thinking of the various issues facing Canada right now, I'd like to know which one you yourself feel requires the most attention from Canada's leaders? PROBE: What other issues do you think are important for Canada right now?

FIRST AND SECOND MENTIONS

| | TOTAL | MOT | HER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|----------------------|-------------|-------------|---------|-------------|--|-------------|---------------|-----------------|--------|-----------------|-----------------|-------------|---------------|-------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| Racism None/DK/NS | .2% 2.9% | .2% 2.6% | 3.4% | .6% 2.9% | 5.7% | .3% 3.4% | .2% 2.1% | .3% | 6.6% | 2.1% | .8% | .6% 2.2% | .2% 3.1% | .5% 1.8% |

 Before we get into our main topic for today, I'd like to read you some general descriptions of how different people approach life. Please tell me how you feel about each statement on a scale of 1 to 7, where '1' means you totally disagree and '7' means you totally agree. (ROTATE FROM X)

| | Totally Disagree | 2 | 3 | 4 | 5 | 6 | Totally Agree | (DK/NS) |
|---|---------------------|-------|-------|----------|-------|-------|------------------|---------|
|) I CONSIDER MYSELF MORE TRADITIONAL THAN EXPERIMENTAL | 6.7% | 5.0% | 10.7% | 19.5% | 21.9% | 16.1% | 18.9% | 1.2% |
|) I ENJOY TAKING RISKS | 6.5% | 6.9% | 10.3% | 16.5% | 22.1% | 15.3% | 21.5% | .8% |
|) FINANCIAL SECURITY IS A MAJOR CONCERN TO ME RIGHT NOW | 5.1% | 4.4% | 7.5% | 11.1% | 18.5% | 14.7% | 38.4% | .4% |
|) LIFE SHOULD BE ENJOYED AS MUCH AS POSSIBLE TODAY | 18.5% | 9.7% | 11.9% | 15.2% | 17.6% | 8.5% | 18.3% | .2% |
|) I LIKE TO READ, WATCH AND LISTEN TO INTERNATIONAL NEWS | 3.1% | 3.5% | 6.1% | 11.1% | 17.2% | 17.7% | 41.2% | .1% |
|) I DON'T LIKE CAUSING WAVES | 20.6% | 16.1% | 13.1% | .15 . 1% | 16.7% | 8.3% | 9.7% | .3% |
|) I OFTEN FEEL LEFT OUT OF Decisions that affect me | 18.9% | 14.7% | 12.1% | 14.4% | 13.3% | 9.6% | 15.3% | 1.6% |
|) I THINK THAT COMPETITION IS GOOD FOR YOU | 3.7% | 2.4% | 4.1% | 8.7% | 16.3% | 23.3% | 41.3% | .3% |
|) I AM EXTREMELY WORRIED ABOUT THE FUTURE OF THIS COUNTRY | 6.4% | 6.3% | 8.3% | 13.3% | 19.1% | 14.8% | 31.6% | .3% |
|) I AM PROUD TO BE CANADIAN | 3.9% | 2.7% | 2.7% | 4.3% | 5.7% | 7.3% | 72.3% | 1.1% |
|) I'M SUCCESSFUL BECAUSE I HAVE WORKED SO HARD AT IT | 3.9% | 3.5% | 5.4% | 9.8% | 22.6% | 19.3% | 33.9% | 1.7% |
|) WE HAVE RESPONSIBILITY TO MAKE THE WORLD A BETTER PLACE | 2.0% | .8% | 2.3% | 4.8% | 14.0% | 19.7% | 56.0% | .5% |
|) THERE IS TOO MUCH GOVERNMENT RED TAPE | 2.5% | 2.7% | 5.4% | 7.5% | 16.9% | 15.3% | 48.7% | .9% |
|) WHETHER OR NOT YOU MAKE IT IN LIFE IS DETERMINED BY LUCK | 38.1% | 22.1% | 14.9% | 8.9% | 8.1% | 2.9% | 4.5% | .5% |

Source: Angus Reid Group

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Before we get into our main topic for today, I'd like to read you some general descriptions of how different people approach life. Please tell me how you feel about each statement on a scale of 1 to 7, where '1' means you totally disagree and '7' means you totally agree. (ROTATE FROM X)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|--|--------|-------|----------|-------|-------|-------|-------|-----------------|--------|-----------------|-----------------|--------|---------------|------|
| • • | | Eng. | Fr. | Other | <\.s. | H.S. | Some | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| ASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219 |
|) I CONSIDER MYSELF MORE TRADITIONAL THAN EXPERIMENTAL | 4.8 | 4.8 | 4.7 | 4.9 | 5.3 | 4.9 | 4.7 | 4.3 | 4.9 | 4.7 | 4.7 | 4.6 | 4.8 | 4. |
|) I ENJOY TAKING RISKS | 4.8 | 4.6 | 5.2 | 4.8 | 4.7 | 4.8 | 4.8 | 4.8 | 4.9 | 4.8 | 4.6 | 4.9 | 4.8 | 4. |
|) FINANCIAL SECURITY IS A MAJOR CONCERN TO ME RIGHT NOW | 5.3 | 5.4 | 5.3 | · 5.2 | 5.5 | 5.6 | 5.4 | 5.0 | 5.4 | 5.4 | 5.3 | 5.1 | 5.4 | 5. |
|) LIFE SHOULD BE ENJOYED AS MUCH AS POSSIBLE TODAY | 4.0 | 4.2 | 3.5 | 4.2 | 4.4 | 4.3 | 4.0 | 3.6 | 4.2 | 4.0 | 3.9 | 4.0 | 4.0 | 4. |
|) I LIKE TO READ, WATCH AND LISTEN TO INTERNATIONAL NEWS | 5.5 | 5.4 | 5.7 | 5.9 | 5.7 | 5.4 | 5.4 | 5.7 | 5.9 | 5.5 | 5.4 | 5.5 | 5.5 | .5. |
|) I DON'T LIKE CAUSING WAVES | 3.6 | 3.6 | 3.3 | 3.8 | 4.1 | 3.7 | 3.6 | 3.0 | 3.8 | 3.7 | 3.4 | 3.3 | 3.6 | 3. |
|) I OFTEN FEEL LEFT OUT OF Decisions that affect me | 3.9 | 4.0 | 3.7 | 3.7 | 4.2 | 4.2 | 3.9 | - 3.4 | 4.0 | 4.1 | 3.8 | 3.5 | 3.9 | 3. |
|) I THINK THAT COMPETITION IS GOOD FOR YOU | 5.7 | 5.8 | 5.3 | 5.8 | 5.7 | 5.9 | 5.7 | 5.5 | 5.4 | 5.7 | 5.7 | 5.9 | 5.7 | 5. |
|) I AM EXTREMELY WORRIED ABOUT THE FUTURE OF THIS COUNTRY | 5.0 | 5.2 | 4.7 | 5.0 | 5.3 | 5.3 | 5.0 | 4.6 | 5.4 | 5.1 | 4.9 | 4.8 | 5.1 | 4. |
|) I AN PROUD TO BE CANADIAN | 6.2 | 6.6 | 5.1 | 6.7 | 6.6 | 6.4 | 6.1 | 5.8 | 6.4 | 6.2 | 6.1 | 6.2 | 6.2 | 6. |
|) I'M SUCCESSFUL BECAUSE I HAVE WORKED SO HARD AT IT | 5.5 | 5.3 | 5.8 | 5.6 | 5.5 | 5.4 | 5.6 | 5.4 | 5.0 | 5.4 | 5.6 | 5.8 | 5.5 | 5. |
|) WE HAVE RESPONSIBILITY TO MAKE THE WORLD A BETTER PLACE | 6.1 | 6.1 | 6.2 | 6.2 | 5.9 | 6.1 | 6.2 | 6.2 | 6.2 | 6.1 | 6.1 | 6.1 | 6.1 | . 6. |
| I) THERE IS TOO MUCH GOVERNMENT RED TAPE | 5.8 | 5.9 | 5.7 | 5.6 | 5.8 | 5.9 | 5.9 | 5.6 | 5.9 | 5.7 | 5.9 | 5.7 | 5.8 | 5. |

Source: Angus Reid Group

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(continued)

 Before we get into our main topic for today, I'd like to read you some general descriptions of how different people approach life. Please tell me how you feel about each statement on a scale of 1 to 7, where '1' means you totally disagree and '7' means you totally agree. (ROTATE FROM X)

| | TOTAL | MOT | HER TON | GUE | | EDUC | ATION | | | INC | DME | | COUNTI OR I (| |
|--|-------|------|---------|-------|--|------|---------------|-----------------|--------|-----------------|-----------------|--------|------------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| N) WHETHER OR NOT YOU MAKE IT IN LIFE IS DETERMINED BY LUCK | 2.6 | 2.5 | 2.6 | 2.7 | 3.1 | 2.6 | 2.3 | 2.4 | 2.9 | 2.6 | 2.4 | 2.3 | 2.6 | 2.6 |

2. Thinking about the next year or so, do you yourself generally feel that the Canadian economy will improve, stay about the same, or get worse?

3. And do you think the provincial economy here in (NAME PROVINCE) will improve, stay about the same, or get worse during the coming year?

| | TOTAL | MO. | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|----------------------|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| CANADIAN ECONOMY | | | | | | | | | | | | | | |
| Improve | 17.1% | 16.7% | 17.6% | 17.8% | 20.3% | 17.1% | 16.7% | 14.7% | 17.6% | 16.5% | 16.9% | 16.1% | 16.6% | 19.6% |
| Stay same | 34.6% | 31.0% | 45.7% | 29.3% | 30.8% | 35.5% | 34.9% | 36.9% | 30.3% | 35.2% | 38.8% | 37.2% | 35.7% | 28.3% |
| Get worse | 45.0% | 49.9% | 32.3% | 46.6% | 44.8% | 45.3% | 44.8% | 44.9% | 48.4% | 45.0% | 41.3% | 44.5% | 44.8% | 46.1% |
| (DK/NS) | 3.3% | 2.4% | 4.4% | 6.3% | 4.1% | 2.1% | 3.6% | 3.5% | 3.7% | 3.3% | 3.1% | 2.2% | 2.9% | 5.9% |
| PROVINCIAL ECONOMY | | | | | | | | | | | | | | |
| Improve | 19.9% | 17.9% | 25.1% | 20.1% | 24.1% | 17.7% | 19.2% | 19.5% | 21.7% | 17.3% | 20.8% | 19.6% | 19.6% | 22.4% |
| Stay same | 40.6% | 39.5% | 46.3% | 33.3% | 34.6% | 45.9% | 40.8% | 40.6% | 35.7% | 42.3% | 43.3% | 42.0% | 41.7% | 33.3% |
| Get worse | 36.1% | 40.5% | 23.3% | 40.8% | 38.7% | 33.9% | 36.2% | 35.3% | 38.9% | 36.3% | 33.4% | 35.3% | 35.7% | 38.8% |
| (DK/NS) | 3.4% | 2.1% | 5.4% | 5.7% | 2.5% | 2.4% | 3.8% | 4.5% | 3.7% | 4.2% | 2.5% | 3.2% | 3.1% | 5.5% |

- 4. What about you and your family? Do you feel that your own economic situation will improve, stay about the same, or get worse over the next year?
- 5. Generally speaking, do you strongly approve, somewhat approve, somewhat disapprove or strongly disapprove of the governments performance in providing economic leadership?

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|----------------------------------|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| YOUR OWN ECONOMIC SITUATION | | | | | | | | | | | | | | |
| Improve | 31.7% | 31.0% | 34.9% | 28.2% | 20.0% | 33.3% | 36.4% | 33.7% | 27.0% | 33.5% | 31.2% | 35.0% | 31.4% | 33.3% |
| Stay same | 53.7% | 53.4% | 55.0% | 52.9% | 63.5% | 50.5% | 49.3% | 54.8% | 53.3% | 51.5% | 59.3% | 50.8% | 54.6% | 48.9% |
| Get worse | 13.9% | 14.9% | 9.6% | 18.4% | 15.2% | 15.9% | 13.7% | 11.0% | 18.9% | 14.0% | 8.7% | 14.2% | 13.4% | 16.9% |
| (DK/NS) | .7% | .7% | .5% | .6% | 1.3% | .3% | .6% | .5% | .8% | 1.0% | .8% | | .6% | .9% |
| APPROVAL OF GOVERNMENTS PERFORMA | NCE | | | | | | | | | | | | | |
| Strongly approve | 3.9% | 2.9% | 6.2% | 4.6% | 3.2% | 2.8% | 3.8% | 5.9% | 4.5% | 4.0% | 3.9% | 4.1% | 3.8% | 4.6% |
| Somewhat approve | 24.5% | 21.1% | 35.4% | 19.5% | 22.9% | 25.1% | 24.7% | 25.7% | 22.1% | 24.2% | 26.7% | 25.6% | 25.1% | 21.5% |
| Somewhat disapprove | 35.3% | 34.4% | 35.4% | 39.1% | 34.0% | 38.8% | 34.7% | 33.7% | 32.8% | 36.7% | 36.8% | 33.4% | 35.5% | 33.8% |
| Strongly disapprove | 32.9% | 38.7% | 18.9% | 33.3% | - 35.6% | 31.2% | 33.2% | 31.8% | 37.3% | 31.5% | 30.6% | 33.4% | 32.3% | 36.5% |
| (DK/NS) | 3.3% | 2.9% | 4.1% | 3.4% | 4.4% | 2.1% | 3.6% | 2.9% | 3.3% | 3.8% | 2.0% | 3.5% | 3.2% | 3.7% |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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6. Have you heard, seen or read anything lately concerning Canada's 'Going Global' program?

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|----------------------|------------------------|------------------------|-----------------------|------------------------|--|------------------------|------------------------|------------------------|------------------------|-----------------------|------------------------|------------------------|------------------------|-----------------------|
| • • | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Yes No (DK/NS) | 13.1% 85.4% 1.5% | 14.2% 84.6% 1.2% | 7.2% 90.7% 2.1% | 19.5% 78.7% 1.7% | 11.4% 86.7% 1.9% | 11.9% 86.2% 1.8% | 12.5% 86.5% 1.1% | 16.0% 82.6% 1.3% | 13.5% 84.8% 1.6% | 11.7% 87.5% .8% | 13.8% 84.6% 1.7% | 13.9% 84.2% 1.9% | 12.8% 85.5% 1.6% | 14.2% 85.4% .5% |

7. When I say the phrase 'Canada is Going Global', what do you think it means? (PROBE: WATCH FOR ANY REFERENCE TO INTERNATIONAL TRADE)

| | TOTAL | MO | Ther ton | gue | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|-----------------------------------|---------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k• \$60k</th><th>\$60k+</th><th>Canada</th><th>Othei</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k• \$60k | \$60k+ | Canada | Othei |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Intl/ World Trade/ Sell To Other | | | | | | | | | | | | | | |
| Cntries | 34.8% | 43.4% | 13.4% | 36.2% | 25.7% | 37.6% | 35.5% | 39.0% | 25.8% | 32.5% | 38.8% | 41.6% | 34.5% | 36.5% |
| Free Trade/ Trade Agreements | 4.9% | 6.1% | 2.1% | 4.6% | 3.8% | 4.6% | 4.0% | 7.2% | 4.9% | 3.1% | 7.0% | 5.7% | 4.5% | 6.8 |
| Joining Other Cntries Soc & Econ | 11.7% | 6.4% | 25.1% | 10.3% | 7.6% | 8.3% | 14.0% | 15.2% | 10.2% | 10.4% | 14.9% | 12.0% | 12.1% | 9.6 |
| Global/ Pacific Rim Markets | 2.1% | 2.4% | .5% | 4.0% | 1.9% | .9% | 2.1% | 3.2% | 1.6% | 1.3% | 2.8% | 3.2% | 1.7% | 4.1% |
| Global Econ | 4.9% | 6.3% | 1.3% | 5.2% | 1.9% | 4.6% | 4.4% | 8.3% | 2.5% | 5.2% | 5.6% | 5.7% | 4.8% | 5.5% |
| Cooperation, Intl Rels, Helping | | | | | | | | | | | | | | |
| Other Cntries | 2.1% | 1.6% | 3.4% | 1.7% | 1.3% | 2.1% | 2.7% | 1.9% | 4.5% | 1.9% | 1.7% | 1.3% | 2.2% | 1.47 |
| Forgn Aid, Charity, Fin Assnce Or | | | ••••• | | | | | | | | | | | |
| Aid | 2.7% | 2.4% | 2.6% | 5.2% | 2.5% | 2.1% | 2.7% | 3.5% | 2.0% | 2.5% | 3.7% | 3.2% | 2.6% | 3.7 |
| More Intrstd In What's Going On | | | | | | | | | | | | | | |
| Intly | 4.2% | 3.4% | 6.7% | 2.9% | 2.5% | 3.4% | 5.9% | 4.3% | 5.3% | 4.4% | 3.9% | 4.4% | 4.4% | 3.29 |
| Envnt, Global Envnt | 6.5% | 6.1% | 5.7% | 10.3% | 5.1% | 6.1% | 7.0% | 7.5% | 6.6% | 5.8% | 7.3% | 6.3% | 6.0% | 9.17 |
| Magazine, Publin | . 1% | .1% | 2 | | 2112 | ••••• | .2% | | | .2% | | | .1% | |
| Peacekeeping | .8% | .4% | 1.3% | 1.7% | .6% | 1.5% | .4% | .8% | 1.2% | .8% | | 1.6% | .7% | 1.45 |
| Global Changes | 1.0% | .3% | 3.1% | | 1.0% | 1.5% | 1.1% | .5% | 2.0% | 1.5% | .3% | .6% | 1.1% | .57 |
| Moving Into A New Age | .8% | .3% | 2.1% | .6% | .3% | 1.2% | .6% | 1.1% | . 4% | 1.0% | .8% | .9% | .9% | . 59 |
| Canada More Recognized | 1.1% | 1.4% | .5% | 1.1% | .3% | 1.8% | 1.3% | 1.1% | . 8% | .6% | 1.4% | 1.6% | .9% | 2.3 |
| Political Gimmmick (Neg Rspns) | .3% | .3% | .3% | .6% | .3% | 110/0 | .4% | .5% | . 4% | .4% | | .3% | .2% | .9 |
| Pop Growth | .3% | .2% | .8% | | .3% | | .2% | .8% | • • | .2% | .6% | .3% | .4% | |
| Prices Are Rising | .1% | .1% | .0/4 | | .3% | | . 2.0 | | . 4% | | | | .1% | |
| Broadcast All Over The World | .8% | 1.0% | .8% | | 1.0% | .9% | . 8% | .5% | • • | 1.0% | .8% | .9% | .9% | |
| feech Lake | .5% | .3% | .8% | 1.1% | 1.6% | .6% | | .3% | .4% | 1.0% | .6% | | .5% | .9 |
| Competitiveness | . 1% | .2% | | | 110/0 | | .2% | .3% | | .2% | .3% | | .2% | |
| Nothing | .6% | .5% | .8% | .6% | .6% | .6% | .2% | 1.1% | | .6% | .6% | .9% | .6% | . 5% |
| Other | 3.4% | 1.6% | 7.8% | 3.4% | 3.5% | 4.9% | 2.7% | 2.9% | 6.1% | 4.4% | 1.1% | 2.5% | 3.4% | 3.7 |
| DK/ NS | × 27.4% | 26.5% | 30.2% | 25.3% | 43.2% | 26.3% | 25.4% | 17.1% | 32.4% | 31.3% | 23.3% | 18.3% | 28.2% | 22.8 |

8. Compared to other developed countries, would you describe Canada as better able or less able in its ability to sell goods and services internationally (would that be a lot or a little better/less able?)?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|-------------------------------------|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| A lot better | 20.5% | 23.4% | 9.8% | 29.3% | 23.2% | 25.1% | 19.9% | 15.5% | 25.0% | 20.8% | 17.1% | 19.6% | 20.0% | 23.7% |
| A little better | 30.9% | 34.9% | 24.0% | 24.1% | 34.3% | 30.3% | 30.2% | 28.6% | 29.9% | 32.7% | 29.5% | 29.3% | 31.4% | 27.9% |
| A little less | 28.0% | 26.7% | 32.8% | 24.7% | 23.5% | 25.4% | 29.4% | 32.9% | 22.5% | 26.9% | 31.5% | 31.2% | 28.2% | 26.9% |
| A lot less | 8.7% | 8.6% | 7.8% | 10.3% | 8.3% | 7.6% | 8.2% | 9.9% | 10.2% | 6.0% | 9.6% | 10.4% | 8.1% | 11.0% |
| (No different from other countries) | 8.3% | 3.6% | 20.2% | 6.9% | 6.0% | 8.0% | 8.0% | 11.0% | 7.0% | 8.8% | 10.7% | 7.3% | 8.5% | 7.3% |
| (DK/NS) | 3.7% | 2.8% | 5.4% | 4.6% | 4.8% | 3.7% | 4.2% | 2.1% | 5.3% | 4.8% | 1.7% | 2.2% | 3.8% | 3.2% |

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9. What single factor do you think, at present, most helps Canada be competitive internationally? (PROBE: What helps Canada most to be able to sell goods and services internationally?)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|-------------------------------------|--------|-------|----------|-------|--|---------------|---------------|-----------------|--------|----------------|-----------------|--------|---------------|----------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219 |
| Rltnship With World | 6.8% | 6.4% | 7.8% | 6.3% | 4.1% | 5.5% | 7.4% | 9.4% | 8.2% | 6.5% | 7.0% | 6.0% | 6.8% | 6.4 |
| Natural/ Abundant Res | 20.5% | 19.0% | 22.5% | 24.7% | 18.4% | 20 .8% | 19.0% | 23.8% | 16.4% | 20.0% | 19.1% | 24.0% | 21.0% | 18.3 |
| Quality Of Our Goods | 8.5% | 7.6% | 11.1% | 7.5% | 7.6% | 8.3% | 10.1% | 7.5% | 9.0% | 7.3% | 10.4% | 7.9% | 8.6% | 7.8 |
| Products We Sell | 2.7% | 1.4% | 5.7% | 3.4% | 3.5% | 2.4% | 3.6% | 1.3% | 3.7% | 3.1% | 2.8% | 2.2% | 2.8% | 2.3 |
| Irking, Aggrsv Sls, Good Sls Record | 4.4% | 2.5% | 9.6% | 3.4% | 3.5% | 3.4% | 4.9% | 5.6% | 5.7% | 2.9% | 5.1% | 5.7% | 4.7% | 2.7 |
| Inventions, Invntvnss | 3.0% | 1.9% | 5.4% | 3.4% | 1.9% | 2.4% | 3.4% | 4.0% | 2.5% | 2.3% | 3.9% | · 3.5% | 2.9% | 3.7 |
| Industry | 1.2% | 1.0% | 2.1% | .6% | 1.0% | 1.5% | .8% | 1.6% | 1.2% | 1.0% | 2.2% | | 1.3% | ່ .9 |
| Business | 1.0% | 1.3% | .5% | .6% | .3% | .6% | 1.5% | 1.3% | .4% | .4% | 1.4% | 2.2% | 1.0% | .9 |
| Govt | 2.7% | 3.2% | 2.1% | 1.7% | 2.9% | 1.2% | 3.6% | 2.9% | 2.0% | 2.7% | 3.1% | 3.5% | 2.8% | 2.3 |
| Pop | . 6% | .6% | .5% | .6% | . 6% | . 6% | .6% | .5% | .4% | .4% | .6% | .6% | .5% | .9 |
| Reasonable Prices | 2.9% | 2.4% | 4.7% | 2.3% | 1.3% | 2.1% | 4.4% | 3.2% | 1.2% | 2.7% | 3.9% | 2.8% | 2.7% | 4.6 |
| Ionetary Value Of Dllr | 8.4% | 8.9% | 8.5% | 5.7% | 5.7% | 9.2% | 7.6% | 11.0% | 5.3% | 5.6% | 13.8% | 9.8% | 8.6% | 7.3 |
| Interest Rates | .7% | .7% | .3% | 1.7% | .3% | .6% | . 8% | 1.1% | .4% | .6% | .8% | .9% | .6% | 1.4 |
| Eco Diversity | 1.7% | 1.3% | 2.6% | 2.3% | 1.0% | 1.5% | 2.1% | 2.1% | .8% | 2.1% | 2.2% | 1.6% | 1.7% | 1.8 |
| Frgn Aid Programs | .2% | . 3% | | | | | .4% | . 3% | .4% | .2% | .3% | | . 1% | .9 |
| World Habits/ Quly Wrkmnshp | 3.3% | 2.9% | 4.1% | 3.4% | 2.5% | 2.1% | 3.6% | 4.5% | 2.0% | 3.1% | 2.5% | 5.4% | 3.2% | 3.7 |
| Good Reptn | 6.5% | 8.1% | 3.1% | 4.6% | 4.8% | 5.2% | 6.8% | 8.6% | 6.6% | 5.2% | 6.7% | 8.2% | 6.4% | 6.4 |
| Free Trade Agrmnt | 3.5% | 3.4% | 3.4% | 3.4% | 2.5% | 4.0% | 3.4% | 3.7% | 1.6% | 4.2% | 3.1% | 4.7% | 3.4% | 3.2 |
| Good Pub Relns Betwn Gov't & Priv | | | | | | | | | | | | | | |
| Ind | .5% | .3% | 1.0% | .6% | .6% | . 3% | .8% | . 3% | 1.6% | .6% | .3% | | .5% | .5 |
| Education | 1.3% | 1.4% | .5% | 2.3% | .6% | .9% | .8% | 2.7% | .4% | 1.5% | 1.1% | 1.9% | .9% | 3.2 |
| Agreitr Products | 1.9% | 1.9% | 1.6% | 2.9% | 2.2% | 2.8% | 1.7% | 1.3% | 2.0% | 2.1% | 1.7% | 1.3% | 1.7% | 3.2 |
| Tourism | .2% | .2% | | .6% | | . 3% | .2% | - 3% | .4% | .2% | . 3% | | .2% | .5 |
| Natnl Pride | .4% | .3% | | 1.7% | .6% | | .2% | .5% | _4% | .6% | | .6% | .2% | 1.4 |
| Cutting Wage Rates | .3% | .3% | .3% | | .3% | .6% | | .3% | .4% | .2% | . 3% | . 3% | .3% | |
| Resrch & Dev | 1.7% | 1.4% | 2.6% | 1.1% | . 6% | .9% | 2.1% | 2.7% | .8% | 1.7% | 1.7% | 2.8% | 1.6% | . 1 . 8 |
| Canadian Attitude | 1.0% | 1.0% | 1.3% | .6% | 1.6% | 1.2% | .6% | .8% | .8% | 1.0% | 1.4% | .9% | 1.1% | .5 |
| Peaceful Cntry | 2.3% | 2.1% | 2.8% | 2.3% | . 6% | 2.1% | 3.2% | 2.9% | 1.2% | 3.5% | 1.1% | 3.5% | 2.3% | 2.3 |
| Fincl Sitn | .3% | .3% | .3% | | | .3% | . 6% | | | | .8% | .3% | .2% | .5 |
| laxes | .3% | .2% | | 1.7% | . 3% | | .6% | .3% | .8% | .2% | | .3% | . 2% | 1.4 |
| letric System | .1% | . 1% | | | | . 3% | | | | | .3% | | | .5 |
| Increased Pop/ Mechanization | .7% | .6% | 1.0% | | .6% | .9% | .6% | .5% | | .4% | .6% | 1.6% | .6% | .9 |
| Nothing | 1.2% | 1.5% | .5% | 1.1% | . 6% | 1.8% | .8% | 1.3% | 1.6% | 1.5% | 1.4% | . 3% | 1.3% | .9 |
| Other | .5% | . 2% | 1.0% | .6% | | . 6% | . 6% | .5% | .4% | .8% | | .3% | .5% | .5 |
| DK/ NS | 24.1% | 25.6% | 20.9% | 23.0% | 39.7% | 25.1% | 22.8% | 11.8% | 34.4% | 29.4% | 17.4% | 13.2% | 24.0% | 24.7 |

10. In the same way, what single factor do you think, at present, most hinders Canada from being competitive internationally? (PROBE: What hinders Canada most from being able to sell goods and services internationally?)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|----------------------------------|--------|-------|----------|-------|--|-------|---------------|-----------------|---------------|-----------------|-----------------|--------|---------------|------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th>\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | \$ 20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219 |
| Lack Of Conf | 7.0% | 6.4% | 7.8% | 8.6% | 5.7% | 5.2% | 8.0% | 8.6% | 6.1% | 7.3% | 7.9% | 7.3% | 6.9% | 7.8 |
| High Cost Of Man | 5.0% | 3.9% | 7.8% | 5.2% | 4.4% | 4.3% | 6.6% | 4.3% | 1.6% | 5.4% | 5.3% | 6.3% | 5.3% | 3.2 |
| Salaries/ Wage Rates/ High Wages | 8.0% | 7.7% | 10.1% | 5.2% | 7.9% | 6.7% | 7.0% | 10.7% | 4.5% | 7.9% | 8.1% | 11.0% | 8.5% | 5.5 |
| Int Rates | 3.6% | 3.4% | 4.1% | 3.4% | 3.8% | 5.2% | 2.5% | 3.2% | 2.5% | 4.6% | 3.4% | 2.5% | 3.4% | 5.0 |
| Monetary Policy | 4.9% | 4.7% | 5.4% | 4.6% | 3.8% | 5.8% | 5.9% | 3.7% | 4.1% | 4.6% | 3.9% | 6.9% | 5.1% | 3.7 |
| Deficit | 1.9% | 1.6% | 1.8% | 3.4% | 1.6% | .3% | 1.9% | 3.5% | 1.2% | 1.0% | 1.7% | 3.2% | 1.8% | 2.3 |
| Can Econ | 2.2% | 1.7% | 3.4% | 2.3% | 1.3% | 2.1% | 3.4% | 1.6% | 1.6% | 2.5% | 1.7% | 3.2% | 2.1% | 2.7 |
| Export/ GST Taxes | 5.0% | 4.8% | 4.9% | 6.3% | 3.5% | 6.4% | 5.9% | 4.0% | 4.1% | 4.2% | 5.9% | 6.0% | 4.8% | 6.4 |
| Tarriffs From Other Con | 1.0% | 1.1% | 1.3% | | 1.3% | 1.2% | .8% | .8% | 1.6% | .6% | 1.1% | .9% | 1.2% | |
| Not Enough Manfng | 5.3% | 4.2% | 8.8% | 4.0% | 4.4% | 3.4% | 4.0% | 9.6% | 5.3% | 4.0% | 6.2% | 7.3% | 5.7% | 3.2 |
| Just Sell Nat Resrcs | 1.4% | 1.0% | 1.6% | 2.9% | .6% | 1.8% | 1.5% | 1.3% | 1.6% | 1.7% | 1.1% | 1.3% | 1.3% | 1.4 |
| Us/ Amens/ Closeness | 3.4% | 2.2% | 6.5% | 2.9% | 2.9% | 2.1% | 4.0% | 4.3% | 5.7% | 2.5% | 3.7% | 3.5% | 3.4% | 3.7 |
| Geogrphcl Distnc | 1.1% | 1.0% | 1.6% | .6% | .6% | 1.2% | 1.1% | 1.3% | 1.2% | .8% | 2.0% | . 3% | 1.1% | .9 |
| Free Trade Agment | 2.9% | 3.5% | 2.1% | .6% | 3.2% | 3.1% | 3.4% | 1.6% | 4.9% | 2.7% | 3.1% | .9% | 3.1% | 1.4 |
| Govt Intvntn On Trading Reg | 4.5% | 5.6% | 2.1% | 4.0% | 2.5% | 5.2% | 4.9% | 5.1% | 2.9% | 4.4% | 5.3% | 5.7% | 4.5% | 4.1 |
| Fed Govt | 7.1% | 8.6% | 4.1% | 6.3% | 6.0% | 7.6% | 7.4% | 7.0% | 8.6% | 6.5% | 6.5% | 8.5% | 7.1% | 7.3 |
| Small Pop/ Not Engh Money | 2.7% | 2.6% | 3.1% | 2.3% | .6% | 2.4% | 2.7% | 4.5% | 2.9% | 1.7% | 2.5% | 4.7% | 2.6% | 3.2 |
| Limited Knwlge Of Int Markets | 1.3% | 1.2% | 1.3% | 1.7% | 1.0% | 1.2% | 1.5% | 1.3% | 2.0% | 1.0% | 1.4% | .9% | 1.1% | 2.3 |
| Poor Quality | .9% | .7% | .5% | 2.3% | 1.0% | .6% | .8% | 1.1% | .4% | . 4% | 1.7% | 1.3% | .7% | 1.8 |
| Poltcl Turmoil/ Uncrtnty | 4.0% | 3.9% | 2.8% | 7.5% | 1.9% | 3.7% | 5.3% | 4.5% | 3.7% | 3.5% | 4.5% | 4.7% | 3.8% | 5.5 |
| Quebec Seprin | 6.3% | 5.6% | 7.5% | 8.0% | 5.4% | 5.8% | 7.6% | 6.1% | 7.0% | 7.1% | 7.3% | 5.0% | 6.4% | 5.9 |
| Labour Unions/ Leaders | 1.8% | 2.6% | .3% | 1.1% | 1.0% | 2.4% | 1.5% | 2.4% | .4% | 2.3% | 1.7% | 1.9% | 1.9% | 1.4 |
| Low Subsidies/ Grain | .3% | .2% | .5% | .6% | 1.0% | .3% | .2% | | | .8% | | | .4% | |
| Concern For Envrant | .2% | .2% | .3% | | .3% | .3% | .2% | | | .4% | .3% | | .2% | |
| Lack Of Risk-Taking | 6.7% | 7.8% | 4.7% | 5.2% | 3.2% | 7.3% | 7.4% | 8.0% | 4.5% | 6.3% | 6.5% | 9,5% | 6.8% | 5.9 |
| US Competition | 1.3% | 1.3% | . 8% | 2.3% | 1.6% | .9% | 2.1% | .3% | 2.0% | .8% | 1.4% | .9% | 1.3% | 1.4 |
| Dependability/ Credible | .3% | .1% | .3% | 1.7% | .3% | .6% | .4% | | . 8% | | .6% | .3% | .3% | .5 |
| High Price Of Goods | 4.3% | 4.6% | 4.4% | 2.3% | 7.3% | 1.8% | 4.0% | 4.3% | 2.9% | 4.0% | 5.3% | 3.5% | 4.5% | 3.2 |
| Expsve Social Prgrms | .4% | .2% | .5% | 1.1% | .3% | .3% | .8% | | | .6% | .6% | | .4% | .5 |
| Subsidies(Other Cnts) | .5% | .4% | .8% | .6% | .6% | | .4% | 1.1% | .8% | .2% | 1.1% | . 3% | .5% | .5 |
| No National Pride(Can) | . 1% | .2% | | • | | | .2% | .3% | | | .3% | .3% | | .9 |
| Workforce | 1.5% | 1.4% | 1.0% | 2.9% | 1.0% | 1.5% | 1.5% | 1.9% | .4% | 1.3% | 2.2% | 1.6% | 1.3% | 2.3 |
| Trade Barriers | .4% | .6% | | | .3% | .9% | .4% | | .8% | .2% | .8% | | .5% | |
| Lack Of Advrtsng | .8% | .9% | .3% | 1.7% | 1.6% | .9% | .2% | .8% | .8% | .6% | .6% | 1.6% | .8% | .9 |
| Marketing Boards | .1% | .1% | | | | | .2% | | | .2% | | | . 1% | |
| Lack Of Rsrch & Dev | 1.1% | .9% | 1.8% | 1.1% | .6% | .3% | 1.1% | 2.4% | 1.6% | .2% | 1.4% | .9% | .9% | 2.3 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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10. In the same way, what single factor do you think, at present, most hinders Canada from being competitive internationally? (PROBE: What hinders Canada most from being able to sell goods and services internationally?)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | DME | | COUNT | |
|--|------------|------------|-------------|------------|--|------------|---------------|-----------------|------------|-----------------|-----------------|--------|------------|--------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| Traditional Styles European Common Market | .1% .1% | .2% | .3% | | | | .2% .2% | .3% | | .2% | .3% | | .2% | |
| Nothing Other | .7% | .7% .4% | .8% 1.0% | .6% .6% | .6% 1.0% | .9% .3% | .6% 1.1% | .8% | .8% .8% | .6% .6% | .8% .6% | .3% | .6% .5% | 1.4% 1.4% |
| DK/ NS | 19.7% | 18.5% | 22.7% | 19.0% | 30.2% | 23.2% | 16.5% | 11.2% | 27.0% | 24.4% | 14.3% | 11.7% | 19.8% | 19.2% |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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- 11. Thinking generally about exports, that is the products and services Canadian businesses sell to other countries, do you think Canada puts too much emphasis on exporting to other countries, too little emphasis on exporting to other countries, or is it about right?
- 12. How do you think the Canadian economy would change if we increased our exports to other countries? Would it (READ RESPONSES):

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | ome | | COUNT | |
|------------------------------|--------|-------|----------|-------|--|-------|---------------|-----------------------------|-------------------|-----------------|-----------------|--------|--------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degre e | <\$ 20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| EMPHASIS ON EXPORTS | | | | | | | | | | | | | | |
| Too much | 9.9% | 10.2% | 9.3% | 9.8% | 13.3% | 10.1% | 9.9% | 6.7% | 15.6% | 10.6% | 7.9% | 6.0% | 10.0% | 9.1% |
| Too little | 47.5% | 50.5% | 38.2% | 52.3% | 42.5% | 45.3% | 48.0% | 52.9% | 40.6% | 42.7% | 53.1% | 57.1% | 47.2% | 49.8% |
| About right | 35.8% | 33.2% | 45.0% | 29.9% | 38.7% | 39.1% | 34.7% | 32.1% | 36.5% | 41.5% | 32.6% | 29.3% | 36.3% | 32.9% |
| (DK/NS) | 6.7% | 6.2% | 7.5% | 8.0% | 5.4% | 5.5% | 7.4% | 8.3% | 7.4% | 5.2% | 6.5% | 7.6% | 6.5% | 8.2% |
| CHANGES IF INCREASED EXPORTS | | | | | | | | | | | | | | |
| Improve a lot | 42.1% | 39.8% | 43.2% | 52.3% | 40.3% | 44.0% | 39.5% | 44.7% | 38.1% | 38.8% | 44.7% | 49.2% | 41.5% | 45.2% |
| Improve a little | 40.6% | 42.0% | 40.1% | 34.5% | 37.8% | 39.1% | 42.5% | 42.2% | 36.5% | 43.3% | 42.4% | 38.2% | 40.7% | 40.2% |
| Not change | 7.7% | 8.6% | 7.5% | 3.4% | 10.8% | 8.3% | 8.7% | 3.5% | 9.4% | 9.2% | 6.5% | 5.0% | 8.2% | 4.6% |
| Get worse | 4.7% | 5.5% | 3.4% | 2.9% | 3.8% | 5.5% | 4.4% | 4.8% | 6.6% | 4.6% | 3.9% | 3.8% | 4.9% | 3.7% |
| Get a lot worse | 1.0% | .7% | 1.6% | 1.1% | 2.5% | 1.5% | .4% | | 3.3% | 1.0% | .3% | | 1.0% | .9% |
| (DK/NS) | 3.9% | 3.4% | 4.4% | 5.7% | 4.8% | 1.5% | 4.4% | 4.8% | 6.1% | 3.1% | 2.2% | 3.8% | 3.7% | 5.5% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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- 13. In your opinion, what impact would increased exports to other countries have on prices you pay for things at the store? Would they (READ RESPONSES):
- 14. In your opinion, what impact would increased exports to other countries have on job opportunities for Canadians? Would they (READ RESPONSES):
- 15. There's been a lot of talk about Canada becoming more 'competitive' in world markets. Do you think Canada should become more competitive or is it already competitive enough?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | DME | | COUNT | |
|--|--------|-------|----------|--------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Dther</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Dther |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174)* | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| IMPACT OF INCREASED EXPORTS ON PRICES | | | | | | | | | | | | | | |
| Increase a lot | 9.0% | 8.8% | 8.0% | 12.1% | 14.0% | 10.1% | 7.6% | 5.3% | 16.8% | 9.0% | 4.8% | 4.4% | 9.1% | 8.2% |
| Increase a little | 20.1% | 20.5% | 19.4% | 19.5% | 26.7% | 22.3% | 17.5% | 15.8% | 21.3% | 23.1% | 16.6% | 18.9% | 20.1% | 20.1% |
| Not change | 30.5% | 30.6% | 30.7% | 29.3% | 23.5% | 28.1% | 32.6% | 35.6% | 22.5% | 29.0% | 37.1% | 31.5% | 30.5% | 30.1% |
| Decrease a little | 29.7% | 30.2% | 30.5% | 25.3% | 26.0% | 30.9% | 31.3% | 29.9% | 24.6% | 30.6% | 32.6% | 33.4% | 30.1% | 27.4% |
| Decrease a lot | 4.7% | 4.0% | 5.9% | 6.3% | 3.8% | 4.0% | 4.4% | 6.7% | 6.6% | 2.9% | 3.9% | 6.9% | 4.5% | 6.4% |
| (DK/NS) | 6.0% | 6.0% | 5.4% | 7.5% | 6.0% | 4.6% | 6.6% | 6.7% | 8.2% | 5.4% | 5.1% | 4.7% | 5.7% | 7.8% |
| IMPACT OF INCREASED EXPORTS ON | JOBS | | | | | | | | | | | | | |
| Increase a lot | 37.4% | 35.3% | 37.7% | 47.7% | 31.7% | 34.9% | 38.5% | 42.8% | 31.1% | 36.0% | 41.0% | 39.7% | 36.5% | 42.0% |
| Increase a little | 43.1% | 44.2% | 42.9% | 39.1% | 40.6% | 45.9% | 43.8% | 42.8% | 41.4% | 42.7% | 43.0% | 48.6% | 43.0% | 44.3% |
| lot change | 8.3% | 8.2% | 8.5% | 6.9% | 9.5% | 9.5% | 5.9% | 8.6% | 9.4% | 9.6% | 7.3% | 5.0% | 8.3% | 7.8% |
| Decrease a little and an | 5.9% | 7.2% | 4.7% | 1.7% | 9.5% | 4.9% | 7.0% | 2.4% | 6.1% | 6.5% | 5.3% | 4.1% | 6.5% | 2.3% |
| Decrease a lot | 3.2% | 3.0% | 3.6% | 3.4% | 5.1% | 2.8% | 3.0% | 2.1% | 8.2% | 3.3% | 1.7% | 1.6% | 3.4% | 2.3% |
| (DK/NS) | 2.1% | 2.1% | 2.6% | 1.1% | 3.5% | 2.1% | 1.9% | 1.3% | 3.7% | 1.9% | 1.7% | .9% | 2.3% | 1.4% |
| SHOULD CANADA BECOME MORE | | | | | | | | | | | | | | |
| Yes, more competitive | 82.5% | 82.2% | 83.7% | 82.2% | 78.1% | 82.9% | 81.0% | 88.0% | 78.7% | 78.5% | 87.6% | 87.7% | 82.3% | 84.0% |
| No, competitive enough | 14.5% | 14.4% | 14.2% | 15.5% | 19.0% | 14.7% | 16.5% | 8.3% | 18.0% | 18.3% | 10.7% | 9.5% | 14.9% | 12.8% |
| (DK/NS) | 2.9% | 3.3% | 2.1% | 2.3% | 2.9% | 2.4% | 2.5% | 3.7% | 3.3% | 3.1% | 1.7% | 2.8% | 2.8% | 3.2% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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16. Over the last 3 years do you think that Canada has become more competitive, less competitive or remained about the same?

17. Over the next 3 years, do you think Canada will become more competitive, less competitive, or remain about the same?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT | | |
|-----------------------------------|--------|-------|----------|--------|---|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|-------|-----------------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th><th></th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other | |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) | |
| HAS CANADA BECOME MORE COMPETITIN | /E | | | | | | | | | | | | | | |
| More competitive | 29.7% | 29.5% | 31.8% | 27.0% | 25.4% | 33.3% | 31.7% | 27.3% | 25.4% | 31.7% | 29.2% | 29.7% | 30.0% | 28.8% | |
| Less competitive | 17.5% | 18.5% | 12.4% | 23.0% | 16.8% | 16.5% | 16.5% | 19.8% | 16.4% | 14.8% | 15.4% | 23.3% | 16.7% | 21.9% | |
| Remain about the same and | 47.3% | 47.2% | 49.9% | -42.5% | 50.2% | 45.9% | 46.5% | 48.1% | 50.0% | 49.4% | 49.4% | 42.9% | 48.0% | 42.9% | vy |
| (DK/NS) | 5.5% | 4.8% | 5.9% | 7.5% | 7.6% | 4.3% | 5.3% | 4.8% | 8.2% | 4.2% | 5.9% | 4.1% | 5.3% | 6.4% | |
| WILL CANADA BECOME MORE COMPETITI | IVE | | | | | | | | | | | | | | |
| More competitive | 44.7% | 44.8% | 45.2% | 42.5% | 41.3% | 48.9% | 44.8% | 43.3% | 41.4% | 45.8% | 44.7% | 42.9% | 44.9% | 42.9% | |
| Less competitive | 14.1% | 15.6% | 9.6% | 15.5% | 13.0% | 12.2% | 12.1% | 19.0% | 14.3% | 11.0% | 13.2% | 19.2% | 13.4% | 17.8% | |
| Remain about the same | 34.6% | 33.8% | 37.2% | 33.9% | 36.5% | 33.3% | 36.4% | 32.4% | 35.7% | 35.6% | 36.8% | 32.8% | 35.4% | 30.1% | |
| (DK/NS) | 6.7% | 5.8% | 8.0% | 8.0% | 9.2% | 5.5% | 6.8% | 5.3% | 8.6% | 7.5% | 5.3% | 5.0% | 6.3% | 9.1% | |

18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | Completely Disagree | 2 | 3 | 4 | 5 | 6 | Agree Completely | (DK/NS) |
|---|------------------------|-------|-------|-------|-------|-------|---------------------|---------|
|) CANADIAN BUSINESSES ARE BECOMING MORE AGGRESSIVE | 3.3% | 3.3% | 9.5% | 20.5% | 27.4% | 17.8% | 12.4% | 5.8% |
|) CANADIAN PRODUCTS ARE AS HIGH QUALITY | 1.9% | 2.5% | 5.7% | 9.6% | 17.9% | 24.0% | 37.3% | 1.1% |
|) I WORRY WHEN THE GOV'T TALKS ABOUT BECOMING COMPETITIVE | 19.7% | 17.1% | 13.7% | 14.1% | 14.1% | 8.4% | 10.9% | 1.9% |
|) I FEEL-THE-PRICES BUSINESSES CHARGE ARE COMPETITIVE | 7.7% | 9.1% | 15.3% | 20.1% | 20.5% | 10.4% | 9.0% | 8.0% |
|) CANADIAN WORKERS MUST WORK HARDER | 5.7% | 5.1% | 6.5% | 11.5% | 19.6% | 21.5% | 29.2% | .8% |
|) CANADIAN WORKERS SHOULD BE LESS CONCERNED ABOUT WAGE | 15.0% | 10.0% | 12.5% | 15.9% | 16.0% | 11.7% | 17.4% | 1.5% |
|) THE GOVERNMENT SHOULD REDUCE EXPORT OF NATURAL RESOURCES | 6.5% | 5.3% | 9.0% | 13.9% | 17.9% | 16.9% | 29.1% | 1.3% |
|) THE GOVERNMENT HAS A Well-organized plan | 16.3% | 16.5% | 16.7% | 17.9% | 12.5% | 4.8% | 4.7% | 10.8% |
|) THE GOVERNMENT SHOULD TAKE Action to protect business | 10.8% | 11.7% | 13.0% | 16.6% | 18.8% | 12.5% | 14.6% | 2.0% |
|) THERE IS NO NEED TO LEARN TO SPEAK FOREIGN LANGUAGES | 42.2% | 16.2% | 10.1% | 6.5% | 6.9% | 6.3% | 11.0% | . 9% |
|) THE EDUCATIONAL SYSTEM DOES A GOOD JOB | 21.0% | 15.1% | 16.5% | 14.3% | 12.9% | 8.5% | 7.9% | 3.8% |
|) IN ORDER TO BE COMPETITIVE, ENVIRONMENTAL LAWS | 44.1% | 15.9% | 8.3% | 6.8% | 8.7% | 6.3% | 8.3% | 1.8% |
|) THE CANADIAN GOV'T IS ADEQUATELY PREPARING CANADIANS | 15.7% | 14.9% | 20.6% | 18.8% | 13.4% | 5.7% | 5.0% | 5.9% |

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18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | Completely Disagree | 2 | 3 | 4 | 5 | 6 | Agree Completely | (DK/NS) | |
|---|------------------------|-------|-------|-------|-------|-------|---------------------|---------|--|
| N) CDN COMPANIES SHOULD NOT HAVE TO ACCEPT LOWER PROFITS | 10.1% | 10.9% | 15.5% | 16.9% | 15.6% | 12.9% | 15.4% | 2.7% | |

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18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | OME | | COUNT | |
|--|--------|-------|----------|-------|---|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219 |
| A) CANADIAN BUSINESSES ARE BECOMING MORE AGGRESSIVE | 5.0 | 5.0 | 5.2 | 5.0 | 5.2 | 5.0 | 5.0 | 5.0 | 5.0 | 5.1 | 4.9 | 5.0 | 5.0 | 4. |
| 3) CANADIAN PRODUCTS ARE AS HIGH QUALITY | 5.7 | 5.6 | 6.0 | 5.5 | 5.9 | 5.7 | 5.7 | 5.4 | 5.8 | 5.8 | 5.7 | 5.5 | 5.7 | 5. |
| C) I WORRY WHEN THE GOV'T TALKS About becoming competitive | 3.7 | 3.7 | 3.5 | 3.6 | 4.3 | 3.7 | 3.5 | 3.3 | 4.1 | 3.8 | 3.4 | 3.3 | 3.7 | 3. |
|) I FEEL THE PRICES BUSINESSES CHARGE ARE COMPETITIVE | 4.5 | 4.4 | 4.9 | 4.5 | 4.7 | 4.5 | 4.6 | 4.3 | 4.8 | 4.6 | 4.5 | 4.1 | 4.5 | 4. |
| E) CANADIAN WORKERS MUST WORK HARDER | 5.2 | 5.2 | 5.1 | 5.3 | 5.3 | 5.2 | 5.1 | 5.2 | 5.1 | 5.2 | 5.2 | 5.3 | 5.2 | 5. |
| CANADIAN WORKERS SHOULD BE LESS CONCERNED ABOUT WAGE | 4.2 | 4.4 | 3.8 | 4.1 | 4.6 | 4.4 | 3.9 | 4.2 | 4.3 | 4.1 | 4.2 | 4.2 | 4.2 | 4. |
| 5) THE GOVERNMENT SHOULD REDUCE EXPORT OF NATURAL RESOURCES | 5.1 | 5.2 | 4.7 | 5.1 | 5.3 | 5.2 | 5.0 | 4.7 | 5.3 | 5.2 | 4.8 | 4.9 | 5.0 | 5. |
| I) THE GOVERNMENT HAS A WELL-ORGANIZED PLAN | 3.9 | 3.8 | 4.1 | 4.3 | 4.7 | 3.9 | 3.9 | 3.3 | 4.3 | 4.2 | 3.7 | 3.2 | 3.9 | 4. |
| I) THE GOVERNMENT SHOULD TAKE Action to protect business | 4.3 | 4.2 | 4.4 | 4.2 | 4.8 | 4.5 | 4.1 | 3.9 | 4.7 | 4.5 | 4.3 | 3.6 | 4.3 | 4. |
| J) THERE IS NO NEED TD LEARN TO SPEAK FOREIGN LANGUAGES | 2.9 | 3.0 | 2.5 | 3.0 | 3.7 | 3.2 | 2.7 | 2.1 | 3.3 | 3.0 | 2.7 | 2.5 | 2.9 | 2.8 |
| () THE EDUCATIONAL SYSTEM DOES A GOOD JOB | 3.6 | 3.6 | 3.7 | 3.4 | 4.3 | 3.7 | 3.5 | 3.2 | 3.8 | 3.9 | 3.4 | 3.2 | 3.6 | 3. |
| .) IN ORDER TO BE COMPETITIVE, ENVIRONMENTAL LAWS | 2.8 | 2.8 | 2.7 | 3.0 | 3.7 | 3.1 | 2.6 | 2.2 | 3.4 | 2.9 | 2.5 | 2.5 | 2.8 | 2.9 |

Source: Angus Reid Group

Trade Competitiveness Study

Spring 1990

(continued)

18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | TOTAL | MOT | HER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNTI OR I | |
|---|-------|------|---------|-------|--|------|---------------|-----------------|--------|-----------------|-----------------|--------|----------------|-------|
| · · · · · · · · · · · · · · · · · · · | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| 1) THE CANADIAN GOV'T IS ADEQUATELY PREPARING CANADIANS | 3.7 | 3.6 | 4.0 | 3.6 | 4.3 | 3.8 | 3.6 | 3.2 | 4.0 | 3.8 | 3.6 | 3.3 | 3.7 | 3.8 |
| I) CDN COMPANIES SHOULD NOT HAVE TO ACCEPT LOWER PROFITS | 4.3 | 4.4 | 4.2 | 4.2 | 4.8 | 4.5 | 4.2 | 3.9 | 4.8 | 4.4 | 4.1 | 3.9 | 4.3 | 4.3 |

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- 19. Some people say the government must provide subsidies to Canadian businesses for them to successfully sell their goods and services internationally, while others say Canadian businesses must spend more money themselves on selling their products internationally rather than depending on government subsidies to help them.
- 20. Some people say the government must provide subsidies to Canadian businesses for scientific research and development in order for them to produce new and better products, while others say Canadian businesses must spend more money themselves on research and development.

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNTI | |
|--|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| SUBSIDIES TO SELL GOODS | | | | | | | | | | | | | | |
| Government must provide subsidies Canadian businesses must spend more | 27.2% | 25.6% | 31.8% | 25.3% | 25.1% | 26.6% | 30.7% | 24.6% | 35.2% | 26.3% | 26.7% | 22.1% | 27.6% | 24.7% |
| money themselves | 67.5% | 70.1% | 61.2% | 68.4% | 70.5% | 68.8% | 63.6% | 69.3% | 60.2% | 67.9% | 69.4% | 71.3% | 67.2% | 69.4% |
| (DK/NS) | 5.3% | 4.4% | 7.0% | 6.3% | 4.4% | 4.6% | 5.7% | 6.1% | 4.5% | 5.8% | 3.9% | 6.6% | 5.2% | 5.9% |
| SUBSIDIES FOR R&D | | | | | | ` | | | | | | | | |
| Government must provide subsidies Canadian businesses must spend more | 46.3% | 47.1% | 45.5% | 43.7% | 45.1% | 45.6% | 48.2% | 45.5% | 46.3% | 48.8% | 44.7% | 45.7% | 46.2% | 46.6% |
| money themselves | 47.3% | 47.5% | 45.2% | 51.7% | 49.8% | 48.9% | 45.0% | 46.8% | 48.0% | 44.2% | 48.9% | 47.9% | 47.0% | 49.3% |
| (DK/NS) | 6.3% | 5.5% | 9.3% | 4.6% | 5.1% | 5.5% | 6.8% | 7.8% | 5.7% | 7.1% | 6.5% | 6.3% | 6.7% | 4.1% |

21. Some people have made various statements on how increased competitiveness in world markets may affect Canadians. I'd like to ask your opinion on some of these statements. In your opinion, in order to remain internationally competitive, how necessary will it be for Canadians to accept (READ ITEM - ROTATE FROM X). Would it be completely necessary, somewhat necessary, or not necessary?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|---|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| A) LONGER WORKING HOURS | | | | | | | | | | | | | | |
| Completely necessary | 4.5% | 4.8% | 3.1% | 6.3% | 5.1% | 5.2% | 2.5% | 5.9% | 2.5% | 4.4% | 3.4% | 5.7% | 4.5% | 4.6% |
| Somewhat necessary | 32.5% | | 24.0% | 27.6% | 31.7% | 34.3% | 33.0% | 30.5% | 29.9% | 34.6% | 29.8% | 32.8% | 32.9% | 30.1% |
| Not necessary | 61.6% | 56.7% | 72.4% | 63.8% | 61.9% | 59.0% | 63.0% | 62.3% | 64.3% | 60.0% | 65.7% | 61.2% | 61.0% | 64.4% |
| (DK/NS) | 1.4% | 1.6% | .5% | 2.3% | 1.3% | 1.5% | 1.5% | 1.3% | 3.3% | 1.0% | 1.1% | .3% | 1.5% | .9% |
| B) REDUCTIONS IN EMPLOYER BENEFIT PROGRAMS | | | | | x | | | | | | | | | |
| Completely necessary | 9.9% | 9.0% | 12.1% | 10.3% | 14.0% | 12.8% | 8.5% | 6.1% | 12.3% | 10.6% | 9.6% | 7.6% | 10.2% | 8.7% |
| Somewhat necessary | 30.0% | 33.5% | 24.5% | 23.0% | 36.5% | 28.4% | 28.8% | 27.0% | 30.7% | 30.0% | 28.1% | 32.2% | 30.8% | 25.1% |
| Not necessary | 58.1% | 55.6% | 62.0% | 62.6% | 47.0% | 56.9% | 60.0% | 66.0% | 54.9% | 56.9% | 61.0% | 59.6% | 57.3% | 62.6% |
| (DK/NS) | 2.0% | 1.9% | 1.3% | 4.0% | 2.5% | 1.8% | 2.7% | .8% | 2.0% | 2.5% | 1.4% | .6% | 1.7% | 3.7% |
| C) KEEPING WAGE DEMANDS DOWN | | | | | | | | | | | | | | |
| Completely necessary | 15.4% | 19.6% | 5.9% | 13.8% | 20.0% | 16.5% | 13.7% | 12.6% | 14.8% | 14.4% | 14.3% | 15.5% | 15.1% | 17.4% |
| Somewhat necessary | 49.9% | 56.5% | 33.6% | 51.1% | 47.9% | 48.0% | 52.4% | 50.0% | 48.4% | 47.3% | 52.5% | 53.6% | 50.1% | 48.9% |
| Not necessary | 32.1% | 21.9% | 57.4% | 31.0% | 30.8% | 32.1% | 31.1% | 34.8% | 34.4% | 34.8% | 31.2% | 29.0% | 32.4% | 30.6% |
| (DK/NS) | 2.5% | 2.0% | 3.1% | 4.0% | 1.3% | 3.4% | 2.7% | 2.7% | 2.5% | 3.5% | 2.0% | 1.9% | 2.4% | 3.2% |

21. Some people have made various statements on how increased competitiveness in world markets may affect Canadians. 1'd like to ask your opinion on some of these statements. In your opinion, in order to remain internationally competitive, how necessary will it be for Canadians to accept (READ ITEM - ROTATE FROM X). Would it be completely necessary, somewhat necessary, or not necessary?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | ome | | COUNT OR I | RY OF GIN |
|---|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|--------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
|) JOB RETRAINING | | | | | | | | | | | | | | |
| Completely necessary | 57.1% | 58.8% | 53.0% | 57.5% | 51.4% | 54.1% | 60.3% | 60.7% | 52.0% | 53.5% | 61.5% | 61.5% | 57.3% | 56.2% |
| | | 35.7% | 41.9% | 35.6% | 40.3% | 41.6% | | | 41.4% | 40.8% | 35.4% | 33.1% | 37.5% | 36.5% |
| Not necessary | 4.1% | 4.2% | 3.4% | 5.7% | 6.3% | 3.7% | 2.5% | 4.8% | 6.1% | 4.4% | 2.0% | 3.2% | 4.0% | 5.0% |
| (DK/NS) | 1.4% | 1.3% | 1.8% | 1.1% | 1.9% | .6% | 1.9% | 1.1% | .4% | 1.3% | 1.1% | 2.2% | 1.3% | 2.3% |
| E) JOB RELOCATION TO ANOTHER CITY | | | | | | | | | | | | | | |
| Completely necessary | 19.2% | 21.3% | 12.1% | 24.1% | 18.7% | 19.9% | 18.4% | 20.1% | 17.6% | 16.7% | 18.3% | 24.3% | 18.5% | 23.7% |
| Somewhat necessary | 60.0% | 62.6% | 54.3% | 58.0% | 54.3% | 59.9% | 60.5% | 63.9% | 54.1% | 63.5% | 59.0% | 60.9% | 60.1% | 58.9% |
| Not necessary | 18.7% | 14.8% | 30.2% | 14.9% | 23.8% | 18.7% | 19.2% | 14.2% | 24.6% | 18.1% | 21.1% | 13.9% | 19.4% | 15.1% |
| (DK/NS) | 2.1% | 1.4% | 3.4% | 2.9% | 3.2% | 1.5% | 1.9% | 1.9% | 3.7% | 1.7% | 1.7% | .9% | 2.0% | 2.3% |
| F) CHANGES IN GOVERNMENT SOCIAL PROGRAMS | | | | | | | | | | | | | | |
| Completely necessary | 25.4% | 27.1% | 22.0% | 24.7% | 22.5% | 29.1% | 27.3% | 22.5% | 23.0% | 25.2% | 23.9% | 26.5% | 25.1% | 27.4% |
| Somewhat necessary | 46.5% | 45.6% | 48.6% | 46.6% | 49.5% | 46.5% | 45.9% | 44.9% | 45.9% | 48.5% | 49.2% | 43.8% | 47.9% | 38.4% |
| Not necessary | 23.8% | 23.3% | 24.8% | 24.1% | 21.0% | 21.7% | 22.6% | 29.1% | 24.6% | 22.1% | 24.2% | 26.5% | 23.0% | 28.3% |
| | 4.3% | 4.1% | 4.7% | 4.6% | 7.0% | 2.8% | 4.2% | 3.5% | 6.6% | 4.2% | 2.8% | 3.2% | 4.0% | 5.9% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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22. Can you think of things which Canada could export which can compete on the world market? (DO NOT READ LIST) (RECORD ALL MENTIONS)

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | OME | | COUNT | |
|---------------------------|--------|-------|----------|-------|---|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219 |
| Manufactured goods | 51.9% | 51.8% | 56.1% | 44.3% | 62.2% | 53.2% | 50.3% | 44.7% | 59.0% | 52.7% | 52.5% | 44.8% | 51.6% | 54.3 |
| Services | 6.7% | 4.6% | 11.1% | 8.6% | 3.2% | 5.2% | 7.6% | 9.9% | 4.9% | 5.8% | 6.7% | 10.1% | 6.7% | 7.3 |
| Technology | 23.5% | 22.5% | 24.3% | 27.6% | 10.2% | 19.0% | 24.9% | 37.4% | 12.3% | 18.3% | 29.8% | 36.3% | 22.6% | 28.8 |
| Knowledge | 5.0% | 4.5% | 5.7% | 6.3% | .6% | 4.0% | 4.9% | 9.9% | 2.0% | 4.2% | 4.2% | 9.5% | 4.7% | 6.8 |
| Machinery | 7.3% | 7.5% | 6.2% | 8.6% | 4.1% | 7.3% | 7.8% | 9.1% | 5.7% | 5.6% | 10.4% | 8.8% | 6.6% | 11.4 |
| Natural Resources | 42.1% | 43.7% | 35.7% | 47.7% | 34.9% | 46.8% | 41.6% | 44.7% | 36.5% | 39.4% | 45.2% | 47.0% | 42.9% | 37.4 |
| Processed foods | 9.1% | 8.6% | 10.3% | 8.6% | 5.1% | 11.3% | 8.2% | 11.2% | 9.0% | 6.7% | 10.7% | 10.4% | 9.3% | 7.3 |
| Communications | 4.9% | 5.0% | 4.7% | 4.6% | 1.0% | 4.3% | 4.4% | 9.4% | 2.5% | 3.8% | 4.5% | 8.8% | 4.9% | 5.0 |
| Health Care | 2.4% | 2.0% | 3.9% | 1.1% | .6% | 2.4% | 3.6% | 2.4% | .4% | 2.3% | 2.2% | 3.8% | 2.4% | 2.3 |
| Other (SPECIFY) | 3.1% | 3.9% | 1.0% | 3.4% | 1.9% | 2.1% | 4.7% | 2.9% | 3.3% | 2.7% | 3.7% | 2.8% | 3.0% | 3.7 |
| Raw/ Unpressd Ag Products | 1.6% | 2.1% | | 2.3% | 2.2% | 2.4% | .6% | 1.6% | . 4% | 2.1% | 1.4% | 1.6% | 1.7% | .9 |
| Grain/ Wheat/ Crops | 4.7% | 6.2% | . 3% | 6.3% | 5.7% | 4.3% | 4.0% | 5.1% | 6.6% | 5.8% | 2.5% | 3.2% | 5.2% | 1.8 |
| Beef/ Pork/ Livstck | .9% | 1.4% | | .6% | 1.3% | .6% | 1.1% | .8% | 1.2% | .8% | .6% | .9% | .9% | .9 |
| Chemicals | .3% | .3% | .3% | | | | . 2% | .8% | | .2% | .3% | .6% | .3% | |
| Arts | 1.1% | 1.6% | .3% | .6% | | .3% | 1.9% | 1.9% | 1.2% | 1.0% | .6% | 1.6% | .9% | 2.3 |
| Auto Industry | .9% | .9% | | 3.4% | .3% | .9% | 1.3% | 1.1% | .4% | .6% | 1.7% | .9% | .8% | 1.8 |
| Almnum Steel | .5% | .6% | | .6% | . 6% | .3% | .2% | .8% | | .4% | .6% | . 3% | .5% | |
| Nuclear Reactors | .5% | .5% | | 1.7% | . 3% | | .8% | .8% | | | .6% | 1.6% | .5% | .9 |
| Research | .2% | .3% | | | | .3% | .2% | .3% | | .2% | | . 6% | .2% | .5 |
| Software/ Hardware | .4% | .6% | | | | | | 1.6% | | .4% | .8% | .3% | .4% | .5 |
| Electronics | .6% | .9% | | .6% | | .6% | .8% | .8% | | .2% | 1.1% | .9% | .6% | .5 |
| lass Transport | .3% | .4% | | | 1 - 1 - 1 - 1 | .3% | .2% | .5% | | | .3% | .9% | .3% | |
| Textiles ' | .9% | 1.2% | . 5% | .6% | .6% | .6% | 1.1% | 1.3% | .4% | .8% | 1.1% | 1.6% | 1.0% | .5 |
| Lumber | 1.1% | 1.3% | .3% | 1.7% | . 6% | 1.2% | 1.7% | .5% | .4% | .6% | .6% | 2.2% | .9% | 2.3 |
| Minerals/ Uranium/ Potash | .3% | .4% | | | | .3% | | .8% | | .4% | . 3% | . 3% | . 3% | |
| Fish | .9% | 1.4% | | .6% | .6% | .9% | 1.3% | .8% | .4% | .8% | 1.4% | .9% | .9% | .9 |
| Aerospace & Technology | .3% | .4% | | | | .3% | . 2% | .5% | | .4% | | .6% | . 2% | .5 |

23. And based on your impressions, which area of the world would you say Canadian business currently sells the most goods and services to? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|-------------------------|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Japan | 6.6% | 7.5% | 5.9% | 3.4% | 12.4% | 7.3% | 6.1% | 1.9% | 10.7% | 8.1% | 5.3% | 1.9% | 7.0% | 4.1% |
| China | 2.0% | 2.4% | .8% | 2.9% | 1.9% | 3.7% | 2.1% | .5% | 4.5% | 1.7% | 2.0% | .6% | 1.8% | 3.2% |
| The United States | 68.9% | 70.5% | 68.7% | 60.9% | 55.6% | 67.3% | 69.6% | 80.7% | 56.1% | 65.6% | 72.5% | 81.1% | 68.9% | 68.5% |
| Western Europe | 5.5% | 6.1% | 3.9% | 6.3% | 4.8% | 5.2% | 7.2% | 4.3% | 4.9% | 5.4% | 5.9% | 6.3% | 5.5% | 5.9% |
| Latin and South America | 2.1% | 1.8% | 2.3% | 3.4% | 1.6% | 2.4% | 1.9% | 2.4% | 3.7% | 1.7% | 3.1% | .6% | 1.8% | 4.1% |
| | 6.4% | 5.1% | 8.0% | 9.2% | 11.1% | 7.3% | 5.7% | 2.4% | 8.2% | 8.3% | 5.3% | 3.5% | 6.6% | |
| Africa | 1.1% | .6% | 2.3% | .6% | 1.0% | .9% | .6% | 1.9% | 1.2% | 1.9% | .6% | .6% | 1.3% | |
| The Middle East | .9% | 1.0% | .8% | 1.1% | 1.3% | | 1.3% | 1.1% | .8% | .6% | 1.4% | .6% | - 9% | .9% |
| India | .1% | | | 1.1% | | | .4% | - | .8% | | | | | .9% |
| Pacific Rim | .1% | . 1% | | | .3% | | | | | .2% | | | . 1% | |
| Carribean | .1% | .1% | | | | | | .3% | .4% | | | | . 1% | |
| (DK/NS) | 6.2% | 4.8% | 7.2% | 10.9% | 10.2% | 5.8% | 5.1% | 4.5% | 8.6% | 6.5% | 3.9% | 4.7% | 6.0% | 7.3% |

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24. Thinking of different areas of the world, where do you feel Canada's greatest competition comes from? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

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| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | ome | | COUNT | |
|-------------------------|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Japan | 36.6% | 35.8% | 39.0% | 35.1% | 41.0% | 36.4% | 35.7% | 34.0% | 34.4% | 36.0% | 39.3% | 35.3% | 36.9% | 34.7% |
| China | 5.0% | 4.4% | 5.9% | 6.3% | 6.3% | 6.1% | 4.4% | 3.7% | 6.1% | 7.1% | 4.2% | 2.5% | 4.9% | 5.5% |
| The United States | 47.4% | 49.2% | 45.2% | 43.1% | 40.3% | 46.5% | 50.7% | 50.3% | 46.3% | 46.9% | 48.3% | 49.5% | 48.1% | 43.4% |
| Western Europe | 4.2% | 3.4% | 4.4% | 8.0% | 3.5% | 4.0% | 3.4% | 6.1% | 3.3% | 4.4% | 3.4% | 6.0% | 3.8% | 6.8% |
| Latin and South America | .9% | 1.1% | .3% | 1.7% | .6% | 1.2% | .4% | 1.3% | .4% | .6% | .8% | 1.6% | .7% | 2.3% |
| Eastern Europe | 1.3% | 1.1% | 2.1% | 1.1% | 1.6% | 2.4% | 1.1% | .5% | 2.0% | 1.3% | 1.1% | 9% | 1.3% | 1.4% |
| Africa | .1% | .2% | | | .3% | | | .3% | .4% | | | .3% | .1% | .5% |
| The Middle East | .6% | .6% | .3% | 1.1% | .6% | .3% | .8% | .5% | 1.6% | .4% | .3% | .6% | .5% | .9% |
| India | .2% | | .8% | | .3% | .3% | | .3% | | .2% | .3% | .3% | .2% | |
| Others | . 1% | | .3% | | | | . 2% | | | .2% | | | . 1% | |
| Pacific Rim | .3% | .5% | | | .3% | | . 2% | .8% | | .2% | .3% | .6% | -2% | .9% |
| Third World Nations | _1% | .2% | | | | | .4% | | .4% | | | .3% | - 2% | |
| SE Asia | .1% | .2% | | | | | .2% | .3% | ÷ | | | .3% | .2% | |
| Far East | .1% | .1% | | | | .3% | | | | .2% | | | . 1% | |
| (DK/NS) | 2.9% | 3.1% | 1.8% | 3.4% | 5.1% | 2.4% | 2.3% | 1.9% | 4.9% | 2.5% | 2.0% | 1.6% | 2.7% | 3.7% |

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | ome | | COUNT | |
|-------------------------|--------|-------|----------|-------|---|-------|---------------|-------------------------|--------|-----------------|-----------------|--------------|--------|-------|
| ~ | | Eng. | fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degre e | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Japan | 33.4% | 32.6% | 39.5% | 24.1% | 36.5% | 38.5% | 28.5% | 32.1% | 32.4% | 35.0% | 32.0% | 32.5% | 34.5% | 26.9% |
| China | 8.2% | 8.6% | 6.5% | 10.3% | 11.4% | 8.3% | 7.0% | 7.0% | 8.2% | 7.7% | 9.3% | 7.6% | 7.7% | 11.0% |
| The United States | 25.0% | 26.1% | 24.3% | 21.3% | 23.8% | 23.9% | 26.6% | 25.1% | 27.0% | 24.6% | 25.3% | 24.9% | 26.1% | 19.2% |
| Western Europe | 15.2% | 13.6% | 14.0% | 25.9% | 7.9% | 11.6% | 18.4% | 20.3% | 12.3% | 12.1% | 18.3% | 19.9% | 13.5% | 24.7% |
| Latin and South America | 1.3% | 1.6% | .5% | 1.1% | 1.3% | .9% | .8% | 2.1% | .4% | .8% | 2.5% | 1.3% | 1.3% | .9% |
| Eastern Europe | 7.8% | 8.2% | 7.5% | 6.3% | 7.6% | 10.7% | 7.8% | 5.6% | 6.6% | 10.2% | 6.5% | ≈6.9% | 7.8% | 7.8% |
| Africa | . 1% | .2% | | | .3% | | .2% | | | .2% | | | .2% | |
| The Middle East | 1.1% | .9% | 2.1% | .6% | 1.0% | .9% | 1.1% | 1.6% | .8% | 1.3% | 1.4% | 1.3% | 1.3% | |
| India | .2% | .1% | .5% | | | .3% | .2% | .3% | .4% | .2% | .3% | | .2% | |
| Others | . 3% | .2% | | 1.1% | | .3% | _4% | . 3% | .4% | .2% | | .6% | .2% | .5% |
| Pacific Rim | .5% | .7% | | .6% | .3% | .3% | .6% | - 8% | .4% | .4% | .8% | .6% | .5% | .9% |
| Third World Nations | . 3% | .3% | | .6% | | | .6% | _ 3% | | | .6% | .3% | .2% | .5% |
| SE Asia | .7% | 1.0% | .3% | .6% | | .6% | 1.5% | .5% | .4% | 1.0% | .6% | .6% | .7% | .9% |
| Eastern Block | . 1% | .1% | | .6% | .3% | | | .3% | .4% | | | .3% | .1% | .5% |
| Mexico | .1% | .1% | | | .3% | | | | | .2% | | | .1% | |
| (DK/NS) | 5.7% | 5.7% | 4.9% | 6.9% | 9.2% | 3.7% | 6.1% | 3.7% | 10.2% | 6.0% | 2.5% | 3.2% | 5.6% | 6.4% |

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26. In your opinion, what area of the world would offer Canada the greatest opportunities in terms of selling our goods and services in the future (10 years from now)? (READ LIST - ROTATE FROM X) (CIRCLE OWE ONLY)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | ome | | COUNT OR I | |
|-------------------------|--------|-------|----------|-------|---|-------|---------------|-----------------|-------------------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$ 20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Japan | 9.1% | 8.8% | 10.1% | 8.0% | 12.7% | 8.9% | 9.9% | 4.8% | 12.7% | 10.2% | 7.0% | 5.7% | 9.3% | 7.3% |
| China | 9.5% | 9.3% | 9.8% | 9.8% | 7.6% | 9.5% | 7.6% | 13.6% | 9.0% | 9.4% | 10.1% | 10.1% | 9.6% | 8.7% |
| The United States | 16.9% | 16.4% | 21.7% | 9.8% | 18.1% | 19.0% | 16.9% | 14.4% | 16.4% | 15.6% | 15.7% | 18.6% | 17.8% | 11.9% |
| Western Europe | 12.7% | 14.2% | 9.3% | 11.5% | 10.5% | 11.6% | 13.7% | 13.9% | 12.7% | 10.0% | 16.6% | 13.6% | 12.9% | 11.0% |
| Latin and South America | 5.1% | 5.0% | 4.7% | 6.3% | 2.5% | 5.5% | 5.9% | 5.9% | 4.9% | 4.0% | 7.3% | 4.1% | 4.5% | 8.2% |
| Eastern Europe | 32.4% | 32.3% | 30.0% | 38.5% | 32.1% | 31.2% | 31.7% | 34.8% | 27.0% | 36.7% | 32.0% | 35.6% | 31.9% | 35.2% |
| Africa | 3.5% | 3.0% | 5.2% | 2.3% | 3.5% | 4.0% | 2.7% | 4.0% | 4.9% | 2.9% | 3.1% | 3.8% | 3.4% | 4.1% |
| The Middle East | 1.5% | 1.5% | .8% | 2.9% | 1.9% | .9% | 1.5% | 1.6% | .4% | 1.7% | 2.0% | 1.3% | 1.3% | 2.7% |
| India | .7% | .4% | .8% | 2.3% | 1.3% | .9% | .2% | .8% | .8% | 1.3% | .3% | | .6% | 1.4% |
| Others | .2% | .3% | | | | | .6% | | .4% | .2% | | | .2% | |
| Pacific Rim | .4% | .6% | | | .3% | | .4% | .5% | | .2% | .6% | .6% | .3% | . 9% |
| Third World Nations | .3% | .4% | | | | | .6% | .3% | | | .3% | .3% | .3% | |
| SE Asia | .4% | .6% | | | | .3% | .8% | .3% | | .6% | .3% | .6% | .5% | |
| Australia | .1% | .1% | | | .3% | | | | | .2% | | | . 1% | |
| Far East | .1% | .1% | | | | | | .3% | | .2% | | | . 1% | |
| (DK/NS) | 7.3% | 6.8% | 7.8% | 8.6% | 9.2% | 8.3% | 7.2% | 4.8% | 10.7% | 6.9% | 4.8% | 5.7% | 7.1% | 8.7% |

27. Do you think that the federal government is undertaking any specific actions or initiatives to prepare Canada for the future in terms of international trade and competitiveness?

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | OME | | COUNTI OR I | |
|----------------------|-------------------------|-------------------------|-------------------------|-------------------------|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| • • | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Yes No (DK/NS) | 40.8% 42.5% 16.7% | 39.8% 45.1% 15.1% | 46.5% 34.1% 19.4% | 32.8% 47.7% 19.5% | 33.7% 43.8% 22.5% | 40.7% 43.1% 16.2% | 38.9% 44.0% 17.1% | 49.2% 39.0% 11.8% | 34.8% 43.0% 22.1% | 39.6% 43.8% 16.7% | 44.1% 41.3% 14.6% | 45.4% 41.0% 13.6% | 40.5% 42.5% 17.1% | 42.0% 43.4% 14.6% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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28. What sorts of actions or initiatives come to mind? (PROBE: What do you think the government is doing to prepare Canada in terms of international trade and competitiveness?) (RECORD IN SAME ORDER AS MENTIONED)

| | TOTAL | MO | THER TON | IGUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|-----------------------------------|-------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (612) | (372) | (180) | (57) | (106) | (133) | (184) | (184) | (85) | (190) | (157) | (144) | (517) | (92) |
| · Free Trade Aggmnt | 23.5% | 26.3% | 16.7% | 24.6% | 15.1% | 21.1% | 21.2% | 31.0% | 17.6% | 17.9% | 23.6% | 31.9% | 22.6% | 27.2% |
| GST | 5.6% | 5.4% | 6.1% | 5.3% | 1.9% | 5.3% | 6.0% | 7.6% | 3.5% | 1.6% | 7.0% | 9.0% | 5.4% | 6.5% |
| More Invlvmnt In Int Market Place | 19.3% | 15.6% | 27.2% | 17.5% | 17.9% | 13.5% | 17.4% | 26.1% | 18.8% | 20.0% | 18.5% | 22.2% | 19.7% | 16.3% |
| Trade Fairs/ Shows/ Dlgtns | 24.7% | 22.6% | 27.8% | 29.8% | 20.8% | 22.6% | 23.9% | 29.9% | 14.1% | 26.8% | 24.8% | 31.9% | 25.5% | 20.7% |
| Advertising | 4.6% | 6.7% | 1.7% | | 1.9% | 7.5% | 3.3% | 5.4% | 2.4% | 5.3% | 3.8% | 4.9% | 4.8% | 3.3% |
| Meech Lake Accord | 2.3% | 2.4% | 2.8% | | 2.8% | 3.0% | 3.3% | .5% | 1.2% | 3.7% | 2.5% | .7% | 2.3% | 2.2% |
| Introducing Metric System | .3% | .3% | | 1.8% | | | .5% | .5% | 1.2% | .5% | | | . 2% | 1.1% |
| FT Agrmnt With Mexico | 1.5% | 2.2% | .6% | | .9% | .8% | 1.1% | 2.7% | 2.4% | .5% | .6% | 2.8% | 1.5% | 1.1% |
| GATT | 1.6% | 1.6% | 1.7% | 1.8% | .9% | | 1.6% | 3.3% | 1.2% | 1.1% | 2.5% | 2.1% | 1.7% | 1.1% |
| Comptve Level/ Dollar | 1.0% | .3% | 2.8% | | .9% | .8% | | 2.2% | | .5% | .6% | 2.8% | 1.2% | |
| Tax Advantages / Intrntnl Markets | 1.8% | 2.2% | 1.1% | 1.8% | | .8% | | 5.4% | | 1.1% | 1.3% | 4.9% | 1.9% | 1.1% |
| Subsidizing For Own Business | 1.0% | 1.1% | .6% | 1.8% | | 1.5% | 2.2% | | | 2.1% | .6% | | 1.0% | 1.1% |
| On The Job Training/ Retraining | 3.3% | 3.2% | 2.2% | 7.0% | 2.8% | 3.0% | 3.3% | 3.8% | 4.7% | 3.2% | 2.5% | 3.5% | 2.3% | 8.7% |
| De-regltn Of Transport Ind | .2% | .3% | | | | | | .5% | | | .6% | | .2% | |
| Private Ind | .3% | .3% | | 1.8% | | | .5% | .5% | | | | 1.4% | .2% | 1.1% |
| ong Term Planning | 1.1% | .5% | 2.8% | | 1.9% | 1.5% | .5% | 1.1% | 1.2% | 2.1% | 1.3% | | 1.4% | |
| Getting Rid Of Deficit | .7% | .3% | 1.7% | | .9% | | 1.1% | .5% | 2.4% | .5% | | .7% | .6% | 1.1% |
| More Conservation Of Nat Resrses | | | | | | | | | | | | | | |
| Exprts | .7% | .3% | 1.7% | | .9% | 2.3% | | | 1.2% | 1.1% | .6% | | .8% | |
| Education System | 2.0% | 2.4% | 1.7% | | 1.9% | 2.3% | 2.2% | 1.6% | 2.4% | 2.1% | 2.5% | 1.4% | 2.1% | 1.1% |
| Market Research On An Intrntnl | | | | | | | | | | | | | | |
| Basis | .8% | 1.1% | .6% | | 1.9% | .8% | | 1.1% | | .5% | 1.9% | .7% | 1.0% | |
| Employment/ Job Creation | .3% | | 1.1% | | 1.9% | | | | 1.2% | .5% | | | .4% | |
| Nothing | 2.1% | 2.2% | 1.7% | 3.5% | 2.8% | 2.3% | 2.2% | 1.6% | 4.7% | 1.6% | 2.5% | 1.4% | 2.1% | 2.2% |
| Other | 1.3% | 1.3% | 1.1% | 1.8% | 1.9% | .8% | 2.2% | .5% | 1.2% | 2.6% | .6% | .7% | 1.5% | |
| DK/ Ns | 23.7% | 23.7% | 25.0% | 21.1% | 29.2% | 29.3% | 29.9% | 10.9% | 34.1% | 24.7% | 27.4% | 11.1% | 24.2% | 21.7% |

29. What actions or initiatives do you think the federal government should undertake to prepare Canada in terms of international trade and competitiveness? (PROBE: WHAT KINDS OF THINGS SHOULD THE GOVERNMENT DO? WHAT CHANGES SHOULD THEY MAKE?) (RECORD IN SAME ORDER AS MENTIONED)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT | |
|------------------------------------|----------------|--------------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|-------|
| | | Eng. | fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | `(480) | (356) | (317) | (1278) | (219) |
| Education/ Schools | 5.7% | 5.3% | 5.4% | 8.0% | 4.1% | 4.3% | 7.4% | 6.1% | 4.5% | 6.0% | 5.1% | 7.3% | 5.1% | 9.1% |
| Educate/ Infrm Public | 14.8% | 16.3% | 11.4% | 14.9% | 8.6% | 11.6% | 17.5% | 19.8% | 11.5% | 14.0% | 13.8% | 21.1% | 14.8% | 15.1% |
| Meeting Leaders Of Other Trdng | | | | | | | • | | | • | | - | | |
| Cntries | 8.8% | 7.5% | 11.9% | 9.2% | 6.0% | 7.3% | 10.6% | 10.2% | 4.9% | 9.0% | 14.0% | 6.6% | 8.8% | 9.1% |
| More Markets | 10.6% | 9.9% | 11.9% | 11.5% | 7.3% | 8.9% | 12.7% | 12.0% | 5.3% | 9.8% | 14.3% | 12.3%- | | 12.8% |
| On Job Training/ Retraining | 6.9% | 7.7% | 4.9% | 6.3% | 3.8% | 7.6% | 6.6% | 9.1% | 5.7% | 6.5% | 8.7% | 6.6% | 6.8% | 6.8% |
| Promote Our Products/ More | ~. <i>.</i> ,, | | | 0.07 | 0.070 | | 0.00 | /.// | 2.1.6 | 0.58 | 0.178 | 0.0% | 0.08 | 0.04 |
| Technology | 7.7% | 7.7% | 9.8% | 2.9% | 4.1% | 6.4% | 9.9% | 9.1% | 7.0% | 7.5% | 7.9% | 9.1% | 8.2% | 4.6% |
| Stand Up To US On Trade Issues | 1.1% | 1.1% | 1.0% | 1.7% | 1.9% | 1.2% | .8% | .5% | .8% | 1.5% | .6% | 1.3% | 1.2% | .9% |
| Re-strctre Canadian Ind | 1.8% | 1.7% | 1.6% | 2.3% | 1.0% | 1.8% | 1.1% | 3.2% | .0% | 1.0% | 3.7% | 2.2% | 1.7% | 1.8% |
| | 4.8% | 3.6% | 6.5% | 7.5% | 3.5% | 1.8% | 5.9% | 7.0% | 6.6% | 5.0% | 3.1% | 4.7% | 4.6% | 5.9% |
| Dev Own Cntry | 4.0% | 3.0% | 0.3% | 1.3% | 3.36 | 1.06 | 5.9% | 1.0% | 0.0% | 5.0% | 3.16 | 4.14 | 4.0% | 5.94 |
| Make our Products Prices More | 3.1% | 2.5% | 4.1% | 4.0% | 3.2% | 3.4% | 2 70 | 7 79 | 3 F.W | 7 49 | 3 5 9 | 7 .0% | 7 09 | 7 74 |
| Comptive | | Z.5% 3.2% | | | | | 2.3% | 3.7% | 2.5% | 3.1% | 2.5% | 3.8% | 3.0% | 3.7% |
| Advertising | 3.5% | 3.2% | 4.7% | 2.9% | 2.9% | 3.1% | 4-4% | 3.5% | 2.5% | 3.8% | 3.7% | 4.1% | 3.8% | 1.8% |
| Loan Guarantees | .1% | 3 / M | | 1.1% | | | .4% | - | | .2% | .3% | | .1% | .5% |
| More Invlymmt In Int Markets | 2.6% | 2.4% | 3.6% | 1.7% | 1.0% | 2.1% | 3.2% | 3.7% | 1.6% | 2.9% | 1.1% | 4.7% | 2.7% | 1.8% |
| Lower The Deficit | 2.1% | 2.6% | 1.6% | 1.1% | 1.0% | .9% | 2.7% | 3.2% | .8% | 2.3% | 2.8% | 2.5% | 2.2% | 1.8% |
| Help Relocate People | .2% | .3% | | | .3% | | | .5% | .4% | | | .6% | .2% | |
| Re-organize Tariffs Structure/ GST | 2.0% | 1.9% | 2.3% | 1.7% | 1.0% | 2.8% | 1.7% | 2.7% | 1.6% | 1.7% | 1.7% | 3.8% | 2.0% | 2.3% |
| How GST Is Going To Effect Us | .3% | .1% | .8% | | | . 6% | .4% | | .4% | .4% | .3% | | .3% | |
| Export Just Manufactured Goods | .5% | . 4% | | 2.3% | | 1.2% | .4% | .5% | .8% | | .8% | . 6% | .5% | . 5% |
| Focus On Research & Development | 3.1% | 3.4% | 2.6% | 2.3% | 1.6% | 1.8% | 2.5% | 6.1% | 1.2% | 2.1% | 3.7% | 5.7% | 3.3% | 1.8% |
| More Business Opening Up | 1.5% | 1.9% | 1.0% | | 1.0% | 1.8% | 1.7% | 1.3% | .8% | 1.3% | 3.4% | .6% | 1.7% | |
| Lower Wages | 1.2% | 1.3% | 1.0% | 1.1% | 1.6% | 1.5% | .6% | 1.3% | 1.6% | 1.3% | .3% | 1.6% | 1.3% | .9% |
| Monetary Policy | 1.1% | 1.2% | . 8% | .6% | 1.3% | .6% | 1.5% | .5% | 1.2% | .6% | . 8% | 1.9% | 1.2% | |
| New Technlgy/ Training | 1.9% | 1.9% | 1.8% | 1.7% | 1.0% | 1.8% | 2.1% | 2.4% | .8% | 1.5% | 2.0% | 3.5% | 2.0% | .9% |
| Employment | 1.2% | .7% | 2.8% | | 1.3% | .3% | 1.5% | 1.6% | .8% | 1.0% | 2.2% | .3% | 1.3% | .5% |
| Control Interest Rates | 1.1% | 1.4% | .3% | .6% | .6% | 1.2% | 1.1% | 1.1% | | 1.0% | .8% | 2.2% | .9% | 1.4% |
| Provide Incentives For Manf Goods | 1.1% | 1.2% | 1.3% | .6% | | .6% | .6% | 3.2% | .4% | .6% | 1.7% | 2.2% | 1.0% | 1.8% |
| Protect Canadian Markets | .9% | .7% | 1.3% | 1.1% | 1.6% | .9% | .8% | .5% | .8% | .6% | .8% | .6% | 1.0% | .5% |
| Environment Concerns | .7% | .5% | 1.3% | | .6% | | . 8% | 1.1% | 1.2% | .6% | .6% | .3% | .8% | |
| Abolish Unions | .1% | .1% | • | | .3% | | | | | .2% | | / • | . 1% | |
| Productivity Of Ind | 1.5% | 1.2% | 2.6% | 1.1% | 1.0% | 2.4% | 1.7% | 1.1% | 2.0% | 1.0% | 1.7% | 1.3% | 1.6% | 1.4% |
| Public Opinion | .7% | .7% | .8% | .6% | 1.0% | .9% | .6% | .5% | .4% | .4% | 1.4% | .3% | .8% | .5% |
| Forget About Meech Lake | .3% | .2% | .5% | .6% | | .6% | .2% | .5% | .4% | .2% | .6% | .3% | .2% | .9% |

Source: Angus Reid Group

Trade Competitiveness Study _ Spring 1990

(continued)

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29. What actions or initiatives do you think the federal government should undertake to prepare Canada in terms of international trade and competitiveness? (PROBE: WHAT KINDS OF THINGS SHOULD THE GOVERNMENT DO? WHAT CHANGES SHOULD THEY MAKE?) (RECORD IN SAME DRDER AS MENTIONED)

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | OMÉ | | COUNTI | |
|---|-------------|-------|------------------|-------|--|------------|---------------|-----------------|---------------|-----------------|-----------------|--------|------------|-------|
| | | Eng. | [,] fr. | Other | <h.s.< th=""><th>·H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th>\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | ·H.S. | Some Univ. | Univ. Degree | \$ 20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| Business Subsidies Need A New Leader | 2.8% .7% | 1.7% | 5.4% | 2.9% | 1.3% | 1.5% | 4.4% | 3.2% | 2.5% | 1.9% | 4.2% | 3.2% | 2.8% | 2.7% |
| Stop Free Trade Agreement | .4% | .5% | .3% | | 1.3% | .6% .6% | .6% .2% | . 3% | 1.2% | .0% | .0% | .3% | .6% .5% | 1.4% |
| Nothing | .8% | 1.0% | .8% | | .6% | .3% | .8% | 1.3% | 1.2% | 1.0% | .3% | .9% | .9% | |
| Other | .6% | .6% | .5% | .6% | . 3% | .3% | 1.1% | .5% | .8% | .6% | .6% | .6% | .7% | |
| NK/ NS | 30.9% | 30.1% | 32.3% | 32.2% | 47.6% | 36.7% | 25.6% | 18.4% | 45.5% | 33.5% | 25.6% | 19.6% | 31.1% | 30.1% |

30. Some people say that government should take primary responsibility for increasing international trade opportunities; other people say that Canadian business and industry should have the lead role in developing international trade opportunities. Which is closer to your opinion? Would you say: (READ RESPONSES)

| | TOTAL | MO. | THER TON | GUE | | EDUC | ATION | | | INC | DME | | COUNTI | |
|--|----------------|----------------|----------------|----------------|--|----------------|----------------|-----------------|-----------------------|-----------------|-----------------|--------|----------------|----------------|
| · · | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Government should take primary responsibility Business should have the lead role | 34.0% 56.7% | 34.1% 57.0% | 32.0% 58.1% | 37.9% 51.7% | 32.4% 58.4% | 35.5% 57.5% | 31.7% 56.2% | 36.9% 55.3% | 39.8% 50.0% | 30.8% 59.2% | 30.9% 59.6% | 37.2% | 33.5% 56.9% | 37.0% 55.3% |
| (DK/NS) | 9.3% | 8.9% | 9.8% | 10.3% | 9.2% | 7.0% | | 7.8% | 10.2% | | 9.6% | 6.9% | 9.6% | 7.8% |

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31. Some people say that because of changes in the global economy, governments -- including Canada -- have less and less control over their individual economies regardless of what they try to do. In your opinion, would you agree or disagree with this statement? Would that be strongly or moderately?

| | TOTAL | MO. | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|---|---|---|--|---|--|---|---|---|--|---|--|--|---|---|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Strongly agree Moderately agree Moderately disagree Strongly disagree (DK/NS) | 24.5% 42.2% 20.2% 9.5% 3.5% | 25.7% 42.2% 19.6% 9.2% 3.3% | 23.5% 43.9% 18.6% 10.6% 3.4% | 20.1% 38.5% 27.0% 9.2% 5.2% | 25.1% 38.7% 18.1% 12.4% 5.7% | 22.0% 43.7% 22.0% 9.2% 3.1% | 24.3% 44.4% 19.7% 8.0% 3.6% | 26.5% 41.4% 20.9% 9.1% 2.1% | 22.5% 42.6% 17.2% 12.7% 4.9% | 23.1% 45.8% 20.0% 7.7% 3.3% | 23.9% 39.9% 22.2% 11.5% 2.5% | 29.3% 40.1% 21.5% -7.9% 1.3% | 24.4% 42.6% 20.0% 9.6% 3.3% | 24.7% 40.2% 21.0% 9.1% 5.0% |

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32. Some people say that the federal government is no longer able to protect Canadians from the effects of international competition. In your opinion, would you agree or disagree with this statement? Would that be strongly or moderately?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | _ | | INC | DME | | COUNT | |
|---|--|---|--|--|--|--|--|--|--|--|--|---|--|--|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Strongly agree Moderately agree Moderately disagree Strongly disagree (DK/NS) | 19.5% 39.1% 25.7% 12.1% 3.7% | 21.0% 41.6% 24.1% 9.9% 3.4% | 17.3% 34.6% 29.2% 15.0% 3.9% | 16.7% 36.2% 25.9% 16.7% 4.6% | 25.1% 32.4% 22.9% 13.3% 6.3% | 21.4% 39.8% 24.5% 12.2% 2.1% | 16.1% 41.2% 27.9% 11.4% 3.4% | 17.9% 42.2% 25.1% 11.5% 3.2% | 23.0% 34.0% 24.6% 12.7% 5.7% | 18.1% 39.0% 25.6% 13.8% 3.5% | 17.7% 37.9% 30.6% 11.2% 2.5% | 21.1% 44.8% 23.0% 9.1% 1.9% | 19.9% 39.2% 25.9% 11.5% 3.5% | 17.4% 38.8% 24.2% 15.1% 4.6% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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33. Some people say that one of the effects of increased international trade may be greater foreign ownership in the Canadian economy. In your opinion, do you think this is true, partly true or false? (PROBE: CHOOSE ONLY ONE PLEASE)

| | TOTAL | MO. | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|---|---------------------------------|---------------------------------|--------------------------------|--------------------------------|--|---------------------------------|---------------------------------|--------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|---------------------------------|---------------------------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Ċanada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Ċanada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| True Partly True False (DK/NS) | 34.1% 52.1% 10.7% 3.1% | 33.3% 52.0% 11.6% 3.2% | 37.7% 51.4% 9.0% 1.8% | 29.3% 55.7% 9.8% 5.2% | 29.2% 52.7% 12.1% 6.0% | 33.0% 53.5% 11.9% 1.5% | 35.1% 51.0% 10.4% 3.6% | 37.4% 52.7% 8.6% 1.3% | 28.3% 51.2% 13.5% 7.0% | 32.9% 53.5% 11.5% 2.1% | 36.2% 53.7% 9.0% 1.1% | 37.2% 51.4% 9.1% 2.2% | 34.1% 52.5% 10.6% 2.7% | 33.3% 50.7% 11.0% 5.0% |

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34. Now, some people say that tight controls on foreign ownership are not necessary if that foreign ownership provides new jobs and technology to Canadians; others say that we should tightly control foreign ownership regardless of any benefits because it means we will lose control of our economy. Which is closer to your point of view? Would you say: (READ RESPONSES)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | ome | | COUNT OR I | |
|---|------------------------|------------------------|------------------------|------------------------|--|------------------------|------------------------|-----------------|------------------------|------------------------|------------------------|------------------------|---------------|------------------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Controls are not necessary Controls are necessary (DK/NS) | 21.4% 76.4% 2.2% | 23.3% 74.7% 2.0% | 15.2% 82.9% 1.8% | 24.7% 71.3% 4.0% | 14.0% 82.5% 3.5% | 19.3% 78.9% 1.8% | 21.1% 77.4% 1.5% | | 17.2% 80.3% 2.5% | 19.2% 79.4% 1.5% | 22.8% 75.3% 2.0% | 29.7% 67.8% 2.5% | 20.6% | 26.0% 70.8% 3.2% |

35. Next, we would like to get an idea of how likely you are to trust statements about international trade coming from various sources. The first one is (READ ITEM - ROTATE FROM X). Do you trust most of what they say, some, little, or nothing of what they say?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|--|--------|-------|----------|-------|---|-------|---------------|-----------------|---------------|-----------------|-----------------|--------|---------------|------|
| · · · | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219 |
| A) FEDERAL GOVERNMENT LEADERS | | | | | | | | | | | | د | | |
| lost | 8.4% | 6.4% | 13.4% | 8.0% | 6.7% | 7.0% | 8.0% | 11.8% | 9.0% | 6.3% | 10.7% | 8.5% | 8.1% | 10.0 |
| Some | 39.9% | 38.0% | 46.3% | 36.8% | 34.3% | 41.3% | 39.7% | 44.7% | 34.8% | 42.3% | 40.2% | 41.6% | 40.8% | 34.7 |
| Little | 34.5% | 35.4% | 30.5% | 37.9% | 37.1% | 36.4% | 33.0% | 31.6% | 34.0% | 35.6% | 35.1% | 32.8% | 34.1% | 36.5 |
| Nothing | 16.4% | 19.7% | 9.0% | 15.5% | 20.6% | 15.0% | 18.4% | 11.5% | 20.1% | 15.4% | 13.8% | 16.7% | 16.4% | 16.9 |
| (DK/NS) | .7% | .5% | .8% | 1.7% | 1.3% | .3% | .8% | .5% | 2.0% | .4% | .3% | .3% | .5% | 1.8 |
| 3) PROVINCIAL GOVERNMENT LEADERS | | | | | | | | | | | | | | |
| lost | 12.6% | 9.7% | 19.1% | 13.2% | 10.8% | 11.9% | 10.8% | 16.8% | 13.5% | 11.5% | 15.4% | 11.4% | 12.2% | 14.6 |
| Some | 42.7% | 41.6% | 47.3% | 38.5% | 38.7% | 46.5% | 41.6% | 44.7% | 38.9% | 46.0% | 41.3% | 43.2% | 43.8% | 36.1 |
| ittle | 30.7% | 31.9% | 26.1% | 34.5% | 32.7% | 30.3% | 31.3% | 28.6% | 29.1% | 30.0% | 32.0% | 32.2% | 30.2% | 33.8 |
| lothing | 13.1% | 15.7% | 7.0% | 12.6% | 16.2% | 11.0% | 14.8% | 9.6% | 15.6% | 11.9% | 11.0% | 12.9% | 13.1% | 12.8 |
| (DK/NS) | -9% | 1.1% | .5% | 1.1% | 1.6% | .3% | 1.5% | .3% | 2.9% | .6% | .3% | .3% | .6% | 2.7 |
| C) LABOUR UNION LEADERS | | | | | | | | | | | | | | |
| lost | 10.2% | 9.0% | 13.7% | 9.2% | 12.1% | 11.9% | 7.4% | 11.0% | 13.9% | 9.6% | 11.2% | 8.5% | 10.2% | 10.5 |
| Some | 37.1% | 36.5% | 40.1% | 33.3% | 34.9% | 35.2% | 38.7% | 38.2% | 35.2% | 38.3% | 38.5% | 35.3% | 37.9% | 32.0 |
| ittle | 31.6% | 33.7% | 27.9% | 28.2% | 26.7% | 33.9% | 30.2% | 35.3% | 28.3% | 32.1% | 28.9% | 37.2% | 32.0% | 29.2 |
| Nothing | 18.9% | 18.5% | 16.8% | 25.9% | 23.2% | 17.7% | 20.9% | 13.9% | 16. B% | 18.1% | 21.1% | 17.7% | 18.2% | 22.8 |
| (DK/NS) | 2.3% | 2.4% | 1.6% | 3.4% | 3.2% | 1.2% | 2.7% | 1.6% | 5.7% | 1.9% | .3% | 1.3% | 1.7% | 5.5 |
| D) TRADE ECONOMISTS AND OTHER EXPERTS | | | | | | | | | | | | | | |
| Host | 29.1% | 27.3% | 36.2% | 23.0% | 22.2% | 21.7% | 33.2% | 36.1% | 23.8% | 27.9% | 34.8% | 30.3% | 29.6% | 26.0 |
| Some | 49.1% | 50.9% | 45.5% | 47.7% | 46.3% | 54.4% | 46.9% | 49.7% | 45.9% | 51.3% | 47.8% | 52.4% | 49.5% | 46.6 |
| Little | 14.5% | 14.1% | 13.7% | 18.4% | 20.0% | 17.4% | 12.5% | 10.2% | 17.6% | 16.0% | 13.2% | 10.4% | 14.1% | 17.4 |
| Nothing | 4.5% | 4.9% | 2.6% | 6.3% | 6.3% | 4.0% | 4.7% | 2.7% | 6.1% | 3.1% | 2.5% | 5.4% | 4.4% | 5.0 |
| (DK/NS) | 2.8% | 2.8% | 2.1% | 4.6% | 5.1% | 2.4% | 2.7% | 1.3% | 6.6% | 1.7% | 1.7% | 1.6% | 2.4% | 5.0 |

 Source: Angus Reid Group Trade Competitiveness Study Spring 1990

35. Next, we would like to get an idea of how likely you are to trust statements about international trade coming from various sources. The first one is (READ ITEM - ROTATE FROM X). Do you trust most of what they say, some, little, or nothing of what they say?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT | |
|--|--------|-------|----------|-------|---|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219 |
|) JOURNALISTS AND REPORTERS | | | | | | | | | | | | | | |
| lost | 15.3% | 15.1% | 18.3% | 9.8% | 17.1% | 17.1% | 12.7% | 15.5% | 20.1% | 14.4% | 13.2% | 16.1% | 16.0% | 11.4 |
| Some | 46.1% | 44.6% | 46.3% | 54.0% | 46.0% | 42.2% | 46.7% | 48.7% | 44.7% | 48.5% | 47.8% | 45.1% | 45.4% | 50.2 |
| Little | 26.5% | 26.4% | 26.9% | 25.3% | 23.8% | 26.3% | 26.8% | 28.1% | 22.5% | 27.3% | 27.5% | 27.4% | 26.4% | 26.9 |
| Nothing | 11.1% | 12.7% | 7.8% | 9.8% | 11.4% | 14.1% | 12.3% | 7.0% | 10.2% | 9.6% | 11.0% | 10.1% | 11.2% | 10.5 |
| (DK/NS) | 1.1% | 1.2% | .8% | 1.1% | 1.6% | .3% | 1.5% | .8% | 2.5% | .2% | .6% | 1.3% | 1.1% | -9 |
| F) PEOPLE WHO RUN FOREIGN-OWNED CORPORATIONS | | | | | | | | | | | | | | |
| lost | 8.8% | 8.4% | 10.3% | 7.5% | 7.0% | 8.9% | 8.0% | 11.2% | 5.3% | 9.8% | 7.3% | 12.3% | 8.8% | 9.1 |
| Some | 47.1% | 47.2% | 49.6% | 41.4% | 41.0% | 46.5% | 49.3% | 50.8% | 39.8% | 47.9% | 48.9% | 50.8% | 48.0% | 42.0 |
| ittle | 30.9% | 30.2% | 31.0% | 33.9% | 29.8% | 33.0% | 30.9% | 28.9% | 30.7% | 30.6% | 34.6% | 26.5% | 30.9% | 30.0 |
| lothing | 9.6% | 10.5% | 6.5% | 12.1% | 15.2% | 8.6% | 9.3% | 6.4% | 14.8% | 8.5% | 8.1% | 8.5% | 9.1% | 12.8 |
| (DK/NS) | 3.6% | 3.7% | 2.6% | 5.2% | 7.0% | 3.1% | 2.5% | 2.7% | 9.4% | 3.1% | 1.1% | 1.9% | 3.3% | 5.9 |
| G) PEOPLE WHO RUN MAJOR CANADIAN COMPANIES | | | | | | - | | | | | | | | |
| Most | 24.9% | 21.5% | 33.6% | 23.0% | 26.0% | 20.5% | 23.5% | 29.4% | 23.0% | 21.5% | 26.7% | 30.9% | 25.7% | 19.0 |
| Some | 51.3% | 54.3% | 46.5% | 46.0% | 45.4% | 56.0% | 51.2% | 52.7% | 46.7% | 55.2% | 50.8% | 50.8% | 52.0% | 47. |
| Little | 18.6% | 18.4% | 18.1% | 20.7% | 21.3% | 19.9% | 19.0% | 14.4% | 20.5% | 18.8% | 19.7% | 13.9% | 18.0% | 22. |
| Nothing | 3.5% | 4.2% | .5% | 6.3% | 3.2% | 3.1% | 4.9% | 2.1% | 4.9% | 2.9% | 2.8% | 4.1% | 2.9% | 6.3 |
| (DK/NS) | 1.8% | 1.6% | 1.3% | 4.0% | 4.1% | . 6% | 1.5% | 1.3% | 4.9% | 1.7% | | - 3% | 1.5% | 3. |
| H) PEOPLE WHO RUN LOCAL BUSINESSES IN YOUR AREA | | | | | | | | | | | | | | |
| Most | 36.9% | 38.7% | 34.9% | 31.6% | 44.4% | 38.8% | 33.2% | 33.4% | 39.8% | 37.1% | 34.3% | 36.9% | 37.9% | 31. |
| Some | 43.2% | 41.6% | 46.5% | 44.3% | 34.6% | 43.1% | 47.4% | 45.2% | 34.8% | 47.3% | 47.5% | 38.8% | 43.0% | 44 . |
| Little | 15.6% | 15.6% | 15.5% | 15.5% | 15.6% | 14.7% | 14.8% | 17.6% | 18.9% | 11.9% | 14.9% | 19.9% | 15.3% | 17.4 |
| Nothing | 2.8% | 3.1% | 1.3% | 4.6% | 3.2% | 1.2% | 3.8% | 2.4% | 2.9% | 2.1% | 3.1% | 3.5% | 2.6% | 4. |
| (DK/NS) | 1.5% | 1.0% | 1.8% | 4.0% | 2.2% | 2.1% | .8% | 1.3% | 3.7% | 1.7% | .3% | .9% | 1.3% | 3. |

36. The Canada-U.S. Free Trade Agreement has now been in effect for over one year. Generally speaking, would you say that, up until today, having the Free Trade Agreement with the United States has benefitted Canada, has hurt Canada, or do you think it hasn't really had any impact one way or the other?

| | TOTAL | MOT | THER TON | GUE | | EDUC | ATION | | | INC | DME | | COUNT | |
|--|--------------------------------|--------------------------------|---------------------------------|--------------------------------|--|---------------------------------|--------------------------------|-------------------------|--------------------------------|--------------------------------|--------------------------------|---------------------------------|--------------------------------|------------------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Benefitted Hurt No impact (DK/NS) | 9.3% 39.8% 44.8% 6.1% | 8.0% 43.3% 44.4% 4.3% | 13.2% 26.6% 50.6% 9.6% | 8.0% 49.4% 34.5% 8.0% | 5.1% 47.0% 41.6% 6.3% | 10.4% 37.9% 45.3% 6.4% | 8.9% 39.1% 46.5% 5.5% | 12.6% 35.8% 45.2% | 5.3% 41.0% 45.5% 8.2% | 9.8% 42.1% 43.1% 5.0% | 9.8% 39.3% 45.5% 5.3% | 12.3% 33.8% 47.9% 6.0% | 9.8% 39.0% 45.3% 5.9% | 6.8% 43.8% 42.0% |

.....

37.a) What sorts of benefits do you see taking place?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|---------------------------------|-------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|------------------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (140) | (75) | (51) | (14) | (16) | (34) | (42) | (47) | (13) | (47) | (35) | (39) | (125) | (15) |
| American Buying More Can Goods | 18.6% | 17.3% | 15.7% | 35.7% | 12.5% | 14.7% | 14.3% | 27.7% | | 19.1% | 28.6% | 15.4% | 16.8% | 33.3% |
| Greater Coopertn Betwn Can & US | 6.4% | 2.7% | - 7.8% | 21.4% | 6.3% | 2.9% | 9.5% | 6.4% | 7.7% | 6.4% | 11.4% | 2.6% | 6.4% | 6.7% |
| Better Markets For Our Goods & | | | | | | | | | | | | | | |
| Services | 16.4% | 20.0% | 11.8% | 14.3% | 25.0% | 11.8% | 11.9% | 21.3% | 7.7% | 14.9% | 17.1% | 20.5% | 15.2% | 26.7% |
| Tarrifs Taken Off/ Lower | 6.4% | 8.0% | 5.9% | | | 5.9% | 11.9% | 4.3% | | 6.4% | 8.6% | 7.7% | 7.2% | |
| Greater Public Awareness Of Int | | | | | | | | | | | | | | |
| Trade | 2.1% | 1.3% | | 14.3% | | | 2.4% | 4.3% | | | 2.9% | 5.1% | 1.6% | 6.7% |
| Lower Prices For Things-In The | | | | | 2 C | · . | | | | | ····· | . بېشتې د دې د . | • | |
| Stores | 11.4% | 14.7% | 9.8% | | 6.3% | 14.7% | 14.3% | 8.5% | 15.4% | 10.6% | 8.6% | 15.4% | 10.4% | 20.0% |
| Job Creation/ Less Unemployment | 11.4% | 12.0% | 9.8% | 14.3% | | 11.8% | 14.3% | 10.6% | | 12.8% | 2.9% | 20.5% | 11.2% | 13.3% |
| Better for tourism | 1.4% | 2.7% | | | | 5.9% | | | | | 2.9% | 2.6% | 1.6% | |
| Sable economy | 7.1% | 10.7% | 3.9% | | | 11.8% | 11.9% | 2.1% | 7.7% | 10.6% | 2.9% | 7.7% | 6.4% | 13.3% |
| Becoming more competitive/ | | | | | | | | | | | | | | |
| aggressive | 7.1% | 6.7% | 5.9% | 14.3% | 6.3% | 2.9% | 11.9% | 4.3% | 15.4% | 8.5% | 2.9% | 7.7% | 7.2% | 6.7% |
| Gaining in high technology | 1.4% | 2.7% | | | | | 2.4% | 2.1% | | | 5.7% | | 1.6% | |
| Wider Selection Of Goods | .7% | 1.3% | | | | | | 2.1% | | | | | | 6.7% |
| Nothing | 1.4% | 2.7% | | | | 2.9% | | 2.1% | | 2.1% | | 2.6% | 1.6% | |
| DK/ NS | 25.7% | 14.7% | 49.0% | | 43.8% | 26.5% | 19.0% | 25.5% | 46.2% | 27.7% | 20.0% | 17.9% | 28.8% | |

37.b) What sort of negative effects do you see taking place?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | ome | | COUNT OR I | |
|-------------------------------------|-------|-------|----------|-------|---|--------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (597) | (405) | (103) | (86) | (148) | (124) | (185) | (134) | (100) | (202) | (140) | (107) | (499) | (96) |
| Plant closures | 40.4% | 43.0% | 26.2% | 45.3% | 37.2% | 44.4% | 37.8% | 44.0% | 31.0% | 40.1% | 46.4% | 42.1% | 40.1% | 42.7 |
| US goods are taking away Canadian | | | | | | | | | | | | | | |
| Market | 16.8% | 15.6% | 20.4% | 18.6% | 13.5% | 18.5% | 15.1% | 21.6% | 21.0% | 15.8% | 12.9% | 24.3% | 17.2% | 14.6 |
| Small business can't compete | | | | | | | | | | | | - | | |
| without subsidies | 3.9% | 2.0% | 7.8% | 8.1% | 2.7% | 2.4% | 4.9% | 5.2% | 4.0% | 3.5% | 3.6% | 4.7% | 2.8% | 9.4 |
| Job lay-offs | 50.9% | 53.6% | 38.8% | 51.2% | 41.2% | 57.3% | 51.9% | 52.2% | 46.0% | 51.0% | 50.7% | 54.2% | 49.7% | 56.3 |
| Higher prices | 6.4% | 7.9% | 1.9% | 3.5% | 7.4% | 11.3% | 5.9% | .7% | 10.0% | 6.4% | 4.3% | 6.5% | 6.6% | 4.2 |
| Increased competition | 1.7% | 2.0% | | 2.3% | 2.0% | .8% | 1.1% | -3.0% | 2.0% | 1.0% | 2.9% | 1.9% | 1.8% | 1.0 |
| Drop in the value of our goods and | | | | | | | | | | | | | | |
| services | 3.2% | 2.5% | 5.8% | 3.5% | 4.1% | 1.6% | 2.7% | 4.5% | 4.0% | 3.0% | 4.3% | .9% | 3.8% | |
| Selling more resources to the | | | | | | | | | | | | | | |
| States | 1.8% | 2.0% | 2.9% | | 1.4% | | 2.7% | 3.0% | 1.0% | 1.0% | 1.4% | 3.7% | 1.8% | 2.1 |
| Having to adjust to lower | | | | | | | 20070 | 5100 | | 1.04 | 1.44 | 5.1.10 | 1.04 | |
| expectations | .7% | 1.0% | | | 1.4% | | | 1.5% | | .5% | 1.4% | .9% | .8% | |
| People forced to train for new jobs | .3% | .5% | | | | .8% | | .7% | 1.0% | | 1.440 | .9% | .4% | |
| Job Relocation | .3% | .2% | | 1.2% | | .8% | | .7% | 1.04 | | | 1.9% | .4% | |
| Higher salaries | .5% | .5% | | 1.2% | | | .5% | 1.5% | | | 1.4% | .9% | .6% | |
| High interest rates | .5% | .2% | 1.0% | 1.2% | | .8% | .5% | .7% | | 1.0% | .7% | • 7 /6 | .4% | 1.0 |
| Value of the dollar | 1.0% | 1.5% | | | .7% | .8% | 1.6% | .7% | | 1.5% | .7% | 1.9% | 1.2% | |
| Economic disruption | 3.5% | 2.7% | 7.8% | 2.3% | 2.0% | .8% | 3.8% | 7.5% | | 3.5% | 6.4% | 3.7% | 3.8% | 2.1 |
| Lower salaries | 1.8% | 1.7% | 1.9% | 2.3% | 1.4% | 4.0% | 1.6% | .7% | 3.0% | 1.5% | 2.1% | .9% | 1.6% | 3.1 |
| Tarrifs on Canadian goods/ taxes | 4.0% | 3.2% | 3.9% | 8.1% | 4.7% | 6.5% | 3.8% | 1.5% | 5.0% | 3.5% | 2.9% | 5.6% | 3.8% | 5.2 |
| Negative attitudes towards global | 4.0% | 3.270 | 3.776 | 0.176 | 4.176 | 0.5% | 5.0% | 1.3% | 5.0% | 3.34 | 2.7% | 3.0% | 5.04 | 5.0 |
| assertification | .2% | .2% | | | | | .5% | | 1.0% | | | | | 1.0 |
| Agriculture Industry | 2.8% | 2.5% | 3.9% | 3.5% | 4.1% | 4.0% | 2.2% | 1.5% | 3.0% | 3.5% | 2.1% | .9% | 3.0% | 2.1 |
| Not able to produce much | .3% | 2.5% | 1.0% | 1.2% | 4.170 | 4.0% | 1.1% | 1.3% | 1.0% | .5% | 2.1% | .7% | .2% | 1.0 |
| Cost of production too high-can't | | | 1.0/0 | 1.670 | | | 1.1/0 | | 1.0% | | | | . 2.8 | 1.0 |
| be competitive | .8% | .7% | | 2.3% | | 3.2% | | .7% | 1.0% | .5% | .7% | .9% | .6% | 2.1 |
| Canadian Pride | .2% | .2% | | 2.38 | .7% | J. 6/6 | | . 1 /6 | 1.0% | .5% | .1% | .96 | .0% | 2.1 |
| Monetary value - dollar value | .2% | .2% | | 1.2% | . (// | | .5% | | 1.0% | . 3% | | | . 24 | 1.0 |
| | .5% | .7% | | 1.24 | .7% | | 1.1% | | 1.0% | | | | | |
| Confusion in our country | .2% | .2% | | | .7% | | 1.1% | | 1.0% | .5% | | | .4% | 1.0 |
| Meech Lake Accord | .2% | .2% | | | .16 | | | | 1.0% | | | | .2% | |
| Depletion Of Our Health Care System | .2% | .2% | | | | .8% | | .7% | | | | | .2% | |
| Nothing | | | 1 ~~ | | 4 / 4 | .0% | | | | .5% | | | .2% | |
| Other | .7% | .5% | 1.9% | 1 38 | 1.4% | / F94 | .5% | .7% | 10 OF | .5% | 1.4% | | .8% | - |
| DK/ NS | 5.9% | 4.9% | 13.6% | 1.2% | 10.1% | 6.5% | 4.9% | 2.2% | 10.0% | 7.9% | 2.9% | .9% | 6.4% | 3.1 |

- 38. How long do you think it will be before we see any long-term impact of free trade? Will it be (READ RESPONSES):
- **39.** What about the long-term effects of Free Trade? Do you think that in the long run, the Free Trade Agreement will benefit Canada, will hurt Canada, or will have no impact one way or the other.

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | | RY OF GIN |
|----------------------------------|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|--------------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| HOW LONG BEFORE LONG-TERM IMPACT | | | | | | | | | | | | | | , |
| In less than 3 years | 21.1% | 19.7% | 26.6% | 15.5% | 22.9% | 23.2% | 19.0% | 19.8% | 24.6% | 22.5% | 19.9% | 18.6% | 22.2% | 13.7% |
| In 3-5 years | 44.3% | 44.7% | 45.5% | 39.7% | 43.2% | 41.3% | 46.7% | 45.2% | 41.8% | 45.2% | 44.9% | 44.2% | 44.5% | 42.9% |
| In 6-10 years | 20.9% | 20.9% | 18.9% | 25.9% | 16.5% | 21.4% | 20.9% | 24.1% | 18.0% | 20.8% | 20.2% | 25.2% | 19.9% | 26.9% |
| In more than 10 years | 9.9% | 10.6% | 7.2% | 12.6% | 12.1% | 10.1% | 9.3% | 8.8% | 10.7% | 8.3% | 11.2% | 9.5% | 9.7% | 11.4% |
| (DK/NS) | 3.9% | 4.2% | 1.8% | 6.3% | 5.4% | 4.0% | 4.0% | 2.1% | 4.9% | 3.1% | 3.7% | 2.5% | 3.7% | 5.0% |
| LONG-TERM EFFECT | | | | | | | | | | | | | | |
| Will benefit Canada | 43.5% | 43.4% | 45.7% | 39.7% | 32.7% | 41.0% | 45.2% | 53.2% | 28.3% | 38.1% | 50.3% | 59.3% | 43.7% | 42.5% |
| Will hurt Canada | 39.7% | 42.7% | 32.8% | 38.5% | 43.8% | 41.6% | 40.0% | 34.0% | 49.2% | 43.3% | 37.4% | 29.0% | 40.5% | 35.2% |
| Will have no impact | 9.4% | 8.2% | 12.1% | 9.2% | 13.3% | 10.1% | 8.7% | 5.9% | 12.7% | 10.2% | 6.7% | 7.6% | 9.1% | 11.0% |
| (DK/NS) | 7.4% | 5.7% | 9.3% | 12.6% | 10.2% | 7.3% | 6.1% | 7.0% | 9.8% | 8.3% | 5.6% | 4.1% | 6.7% | 11.4% |

40. And, in the long term, what sorts of things would you look for to know whether free trade is having an impact on Canada?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT | |
|------------------------------------|---------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Canadian Companies gaining | | | | | | | | | | | | | | |
| competitive edge | 11.1% | 12.0% | 8.3% | 12.6% | 8.3% | 11.6% | 11.6% | 12.6% | 8.6% | 10.8% | 11.0% | 12.6% | 10.5% | 14.6 |
| Prices of goods and services | | | | | | | | | | | | | | |
| (increase or decrease) | 23.4% | 27.8% | 12.1% | 25.3% | 19.4% | 26.3% | 24.7% | 23.3% | 17.6% | 22.5% | 27.0% | 25.9% | 23.2% | 24.7 |
| Reduction of duties on US goods | 3.3% | 3.5% | 1.8% | 5.7% | 1.3% | 2.4% | 4.2% | 4.5% | 2.0% | 3.1% | 3.4% | 5.0% | 3.0% | 5.5 |
| Greater exports from Canada | 4.3% | 5.1% | 2.3% | 4.6% | 3.5% | 3.4% | 4.7% | 5.6% | 3.7% | 1.7% | 5.3% | 8.2% | 4.3% | 4.6 |
| Wages | 2.9% | 3.6% | 1.0% | 2.9% | 1.9% | 2.4% | . 3.6% | 3.2% | 3.3% | 1.0% | 5.1% | 1.9% | 2.7% | 4.1 |
| Employment | 33.2% | 37.9% | 22.0% | 33.3% | 27.3% | 30.3% | 34.5% | 39.0% | 26.6% | 33.3% | 39.3% | 32.5% | 32.8% | 35.6 |
| Trade balance | 8.5% | 7.7% | 11.4% | 6.3% | 6.0% | 6.7% | 8.9% | 11.8% | 7.8% | 7.7% | 8.4% | 10.1% | 9.0% | 5.5 |
| Environmental concerns | .5% | .3% | 1.0% | | | .3% | .2% | 1.3% | | | .8% | .9% | .5% | |
| Economy | 12.8% | 12.0% | 18.6% | 4.6% | 10.2% | 8.9% | 14.8% | 16.3% | 10.2% | 12.9% | 14.9% | 13.9% | 13.6% | 8.2 |
| Relations between Canada and the U | | 1.9% | 3.1% | 1.7% | 1.3% | 1.8% | 3.4% | 1.9% | 1.6% | 2.1% | 2.8% | 2.2% | 2.4% | .9 |
| More mega-products introduced in | 5 213/6 | 1.770 | | | | | | | | _ | | | | |
| Canada | 1.7% | 1.5% | .8% | 4.0% | .6% | .6% | 1.7% | 2.9% | | 1.7% | 2.0% | 2.5% | 1.5% | 2.3 |
| Cost of living | 2.1% | 2.0% | 2.8% | 1.1% | 1.9% | .3% | 3.6% | 1.9% | 1.2% | 1.3% | 3.9% | 2.2% | 2.1% | 2.3 |
| Standard of living | 4.3% | 3.6% | 5.4% | 5.7% | 2.2% | 3.4% | 5.5% | 5.6% | 1.2% | 4.0% | 6.2% | 5.4% | 4.1% | 5.5 |
| Farming industry | 1.1% | .6% | 2.3% | .6% | 1.6% | 1.2% | .6% | 1.1% | 1.2% | 1.3% | .8% | 1.3% | 1.3% | |
| (Natural) Resources | 1.2% | 1.4% | 1.0% | .6% | .6% | 1.5% | 1.3% | 1.3% | 1.6% | .6% | 2.0% | .6% | 1.3% | .9 |
| Influctuating Interest Rates | 1.9% | 2.4% | 1.0% | 1.1% | .3% | 1.2% | 2.5% | 2.4% | 1.2% | 1.7% | 2.0% | 2.8% | 1.7% | 2.7 |
| Gross National Products | 1.7% | 1.6% | 2.3% | 1.1% | 1.0% | 1.2% | 1.1% | 3.7% | 1.2% | 1.3% | 2.0% | 2.8% | 1.8% | 1.4 |
| Smaller businesses doing better | 1.0% | 1.1% | 1.3% | 1.1/8 | .3% | 1.8% | .6% | 1.3% | 2.0% | 1.0% | .6% | .9% | 1.1% | .5 |
| · · · · · · · · | 1.3% | .6% | 3.1% | .6% | 1.3% | .6% | 1.1% | 2.1% | 1.2% | 1.9% | 1.1% | .6% | 1.3% | .9 |
| Efficiency in industry | .1% | .0% | .3% | .6% | 1.3% | .3% | .2% | 2.17 | .4% | .2% | 1.170 | .04 | .1% | .5 |
| More tourism between countries | .2% | .2% | | .0% | .3% | | .2% | | .4% | .2% | | | .1% | .5 |
| Cultural system | .3% | .2% | .5% | .6% | | .6% | . 2.70 | .8% | | | .6% | .6% | .2% | .9 |
| Population growth | | .2% | 2.1% | 1.7% | .6% | 1.5% | 1.3% | .8% | .4% | 1.0% | .6% | 2.2% | 1.0% | 1.4 |
| News Media | 1.1% | . 3% | 2.14 | .6% | .3% | 1 | .2% | .0% | .4% | 1.0/6 | .0% | 2.24 | 1.0% | .9 |
| Disunity | | | .5% | 1.7% | 1.0% | 2.1% | 1.3% | 1.6% | 1.2% | 1.9% | 1.7% | .9% | 1.4% | 1.8 |
| Pressure on Social programs | 1.5% | 1.8% | | | 1.0% | .6% | 1.1% | 1.6% | .4% | 1.7/0 | 1.1% | 2.2% | .8% | 1.4 |
| Technology production/ development | .9% | .7% | .8% | 1.7% | | .04 | 1.16 | 1.04 | . 4.4 | | 1.14 | C.2A | .0% | 1.4 |
| Lifestyle differences between | | | | | | | 24 | .3% | | .2% | | .3% | 19 | .5 |
| countries will diminish | .1% | .1% | .3% | | | - | .2% | | 4 ~~ | | 4. / * | | .1% | |
| National Deficit | 1.2% | .7% | 2.3% | 1.1% | 1.0% | .3% | 1.5% | 1.9% | 1.2% | 1.5% | 1.4% | .6% | 1.1% | 1.8 |
| Loss of Marketing Boards | .1% | .1% | | | | | .2% | | | | .3% | | . 1% | |
| Trade Unions-will become managemen | | | | | | - | | | | ~ | | - | ~ | |
| oriented | .1% | .2% | - | | | .3% | .2% | | | .2% | · | .3% | .2% | |
| Competitiveness | 1.9% | 2.4% | .5% | 2.3% | 1.3% | 1.8% | 1.5% | 2.9% | .4% | 2.1% | .8% | 4.1% | 2.0% | 1.42 |
| Value of the dollar rising/ fallin | g 1.7%∖ | 2.1% | 1.6% | | .6% | 1.5% | 1.5% | 3.2% | 1.2% | 1.7% | 2.0% | 2.2% | 2.0% | |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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40. And, in the long term, what sorts of things would you look for to know whether free trade is having an impact on Canada?

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNTI | |
|----------------------------------|-------|-------|----------|---------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| Less bureacracy | .1% | | .3% | | | | .2% | | | .2% | | | | |
| Performance of the Stock Markets | .1% | .1% | .3% | | | | .4% | | .8% | | | | .2% | |
| American Protectionism | .2% | .2% | | .6% | .3% | .3% | | .3% | | .4% | .3% | | . 1% | .9% |
| Tax Rises | 1.0% | 1.4% | | 1.1% | .3% | 1.8% | 1.1% | .8% | .8% | .6% | 1.4% | 1.3% | .8% | 2.3% |
| Wider Variety Of Available Goods | .5% | .5% | .5% | .6% | .3% | .6% | .2% | 1.1% | .8% | .2% | .6% | .9% | .5% | .9% |
| Increased Manufacturing | 1.3% | 1.5% | .5% | 1.7% | .6% | 1.2% | .6% | 2.7% | | 1.3% | 2.2% | 1.6% | 1.4% | . 5% |
| Nothing | .3% | .3% | | .6% | .3% | .3% | .4% | | | .4% | .3% | | . 3% | |
| Other | .3% | .1% | .5% | .6% | .6% | | . 2% | . 3% | .4% | .2% | | .3% | .2% | .9% |
| DK/ NS | 16.3% | 13.2% | 21.7% | . 21.3% | 30.2% | 21.4% | 10.8% | 7.0% | 29.9% | 17.5% | 10.7% | 8.5% | 16.2% | 17.4% |

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41. Would you say that, in the long-term, more jobs will be created or would you say that more jobs would be lost as a result of the free trade agreement? (PROBE: WOULD THAT BE A LOT OR A FEW?)

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | OME | | COUNT OR I | |
|---|---------------|---------------|----------------|----------------|--|---------------|---------------|-----------------|---------------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| A lot more created | 11.5% | 10.5% | 14.2% | 10.9% | 8.9% | 10.7% | 10.6% | 15.8% | 9.8% | 9.4% | 13.5% | 14.8% | 11.6% | 11.0% |
| A little more created | 25.7% | 27.0% | 23.8% | 23.6% | 19.7% | 28.7% | 24.7% | 29.4% | 18.4% | 25.0% | 25.3% | 33.4% | 25.5% | 26.9% |
| About the same | 9.6% | 8.1% 22.5% | 12.9% 23.0% | 10.3% 17.2% | 10.5% 20.6% | 6.4% 22.9% | 11.2% | 9.6% 19.5% | 9.4% 20.9% | 11.0% 24.2% | 8.4% 25.3% | 8.8% | 9.3% 22.6% | 11.4% |
| A few more lost | 22.1% | | | 28.2% | | 26.3% | 24.5% | 20.9% | | | | | | |
| A lot more lost (DK/NS) - Terrer States and a second | 25.7% 5.3% | 27.8% 4.2% | 19.9% 6.2% | 28.2% 9.8% | 34.3% 6.0% | | 23.5% 5.7% | | 35.7% 5.7% | 24.6% 5.8% | 22.8% 4.8% | 21.8% | 26.4% | 22.4% |

- 42. In the long term, do you think that individual Canadians will be better off financially or worse off financially as a result of free trade?
- 43. Some people have said that in the long term more Canadian companies will be helped by free trade than hurt by free trade. Which do you believe, more companies will be helped or more will be hurt?

| | | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT OR I | RY OF GIN |
|----------|--------------|--------|-------|----------|---------------------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|--------------|
| | | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othei</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othei |
| BASE=ALL | RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| INDIVIDU | AL CANADIANS | | | | | | | | | | | | | | |
| Better o | ff | 42.0% | 41.9% | 42.9% | 40.8% | 32.4% | 42.8% | 41.9% | 49.7% | 32.4% | 38.1% | 45.2% | 54.3% | 42.3% | 40.2 |
| Worse of | First States | | 40.7% | 33.1% | ··· 40 .2% · | 45.4% | 40.1% | 39.3% | 30.7% | 48.8% | 42.3% | 37.9% | 25.2% | 39.1% | - 36.5 |
| Stay the | same | 13.1% | 11.6% | 17.1% | 12.1% | 14.6% | 12.5% | 12.3% | 13.4% | 11.5% | 14.4% | 11.8% | 14.2% | 12.8% | 14.6 |
| (DK/NS) | | 6.2% | 5.8% | 7.0% | 6.9% | 7.6% | 4.6% | 6.6% | 6.1% | 7.4% | 5.2% | 5.1% | 6.3% | 5.8% | 8.7 |
| CANADIAN | COMPANIES | | | | | | | | | | | | | | |
| More hel | bed | 45.6% | 43.5% | 52.7% | 40.8% | 37.1% | 45.3% | 46.1% | 52.7% | 36.5% | 43.1% | 50.0% | 56.8% | 45.5% | 45.7 |
| More hur | t | 44.7% | 47.9% | 36.2% | 46.6% | 52.1% | 47.4% | 42.9% | 38.0% | 53.3% | 46.3% | 42.1% | 36.0% | 45.2% | 42.0 |
| Stay the | same | 4.1% | 3.9% | 4.9% | 4.0% | 4.1% | 4.0% | 5.3% | 2.9% | 5.3% | 4.8% | 3.4% | 2.8% | 4.4% | 2.7 |
| (DK/NS) | | 5.5% | 4.7% | 6.2% | 8.6% | 6.7% | 3.4% | 5.7% | 6.4% | 4.9% | 5.8% | 4.5% | 4.4% | 4.9% | 9.0 |

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44. In the long term, do you think that the free trade agreement will strengthen or weaken Canada's ability to make economic decisions on its own?

45. Do you think that in the long term the Free Trade Agreement with the United States will help Canada or hurt Canada to become more competitive internationally?

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | ome | | COUNT OR I | |
|---|--------|-------|----------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------------------------|---------------------------------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| EFFECT ON CANADA'S ABILITY TO MAKE Decisions | | | | | | | | | | | a to take a | 1. 1. 2 11.4- | · · · · · · · · · · · · · · · · · · · | |
| Strengthen | 35.3% | 35.1% | 38.0% | 31.6% | 27.3% | 38.2% | 35.3% | 40.1% | 27.0% | 34.8% | 36.8% | 43.2% | 35.7% | 33.8% |
| Weaken | 54.5% | 55.8% | 50.1% | 55.7% | 61.0% | 52.6% | 54.5% | 49.7% | 63.1% | 53.8% | 56.2% | 46.1% | 54.3% | 54.8% |
| Stay the same | 5.6% | 5.2% | 7.0% | 4.6% | 3.8% | 5.5% | 6.6% | 6.1% | 3.7% | 5.8% | 4.8% | 7.6% | 5.9% | 4.1% |
| (DK/NS) | 4.6% | 3.9% | 4.9% | 8.0% | 7.9% | 3.7% | 3.6% | 4.0% | 6.1% | 5.6% | 2.2% | 3.2% | 4.1% | 7.3% |
| WILL F.T. HELP BECOME MORE COMPETITIVE | | | | | | | | | | | | | | |
| Will help Canada | 57.1% | 57.0% | 61.0% | 50.0% | 45.1% | 55.7% | 59.6% | 65.8% | 41.4% | 55.6% | 60.7% | 71.6% | 57.7% | 53.9% |
| Will hurt Canada | 33.1% | 33.9% | 28.4% | 39.1% | 42.5% | 33.3% | 32.3% | 25.9% | 42.6% | 36.0% | 30.6% | 23.0% | 33.0% | 33.8% |
| (No difference) | 4.2% | 4.1% | 5.2% | 2.3% | 3.5% | 6.1% | 3.0% | 4.3% | 6.6% | 3.8% | 4.5% | 3.2% | 4.3% | 3.2% |
| (DK/NS) | 5.5% | 5.0% | 5.4% | 8.6% | 8.9% | 4.9% | 5.1% | 4.0% | 9.4% | 4.6% | 4.2% | 2.2% | 4.9% | 9.1% |

46. Generally speaking, do you strongly support, support, oppose or strongly oppose the Free Trade Agreement that was reached by Canada and the United States?

| | TOTAL | MO | THER TON | GUE | | EDUC. | ATION | | | INC | OME . | | COUNT OR I | |
|---|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| Strongly support Support Oppose Strongly oppose (DK/NS) | 18.6% 31.8% 19.3% 24.9% 5.3% | 15.9% 32.9% 19.0% 27.2% 4.9% | 26.6% 29.7% 19.9% 17.6% 6.2% | 15.5% 29.9% 19.5% 29.3% 5.7% | 10.8% 27.6% 19.4% 33.0% 9.2% | 18.0% 31.5% 19.9% 26.3% 4.3% | 18.0% 33.0% 20.5% 23.9% 4.7% | 26.7% 33.7% 17.4% 18.4% 3.7% | 13.5% 23.0% 21.3% 33.2% 9.0% | 18.3% 28.1% 21.3% 27.5% 4.8% | 18.0% 36.5% 18.5% 23.3% 3.7% | 26.2% 40.1% 14.5% 15.1% 4.1% | 18.5% 31.6% 19.4% 25.3% 5.2% | 19.2% 32.4% 19.2% 22.8% 6.4% |

1. What is your age, please?

2. Are you: (READ LIST)

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME . | | COUNT OR I | |
|------------------------------|--------|-------|---------------|-------|--|-------|---------------|-----------------|--------|-----------------|-----------------|--------|---------------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| AGE . | | | _ | | | | | _ | | :. | | | | _ |
| 18 to 19 years | 4.3% | 4.9% | 3.4% | 3.4% | 4.4% | 8.6% | 4.4% | .3% | 4.5% | 3.3% | 4.2% | 3.8% | 4.6% | 2.7% |
| 20 to 24 years | 9.3% | 8.4% | 10.6% | 11.5% | 2.5% | 9.5% | 15.0% | 7.8% | 13.9% | 9.6% | 5.9% | 9.1% | 9.0% | 11.4% |
| 25 to 29 years | 12.9% | 13.6% | 14.5% | 5.7% | 7.3% | 12.5% | 17.1% | 12.8% | 13.9% | 16.5% | 13.8% | 8.5% | 13.9% | 6.8% |
| 30 to 34 years | 12.8% | 12.9% | 13.4% | 10.9% | 7.6% | 11.6% | 12.9% | 18.2% | 7.0% | 11.0% | 18.8% | 13.6% | 13.4% | 9.67 |
| 5 to 39 years and the second | 12.3% | 12.8% | 12.1% | 10.3% | 8.6% | 12.2% | 11.4% | 16.8% | 6.6% | 13.3% | 12.9% | 17.7% | 13.0% | 8.7 |
| 40 to 44 years | 11.0% | 9.9% | 12.7% | 13.2% | 7.6% | 10.1% | 9.7% | 16.3% | 4.1% | 10.4% | 11.2% | 18.0% | 10.4% | 14.6% |
| 45 to 49 years | 8.4% | 8.0% | 9.6% | 8.0% | 7.3% | 8.9% | 7.0% | 11.0% | 4.5% | 7.1% | 10.7% | 10.7% | 8.2% | 9.6 |
| iO to 54 years | 6.9% | 6.8% | 7.2% | 6.9% | 11.1% | 6.7% | 5.7% | 5.3% | 4.1% | 7.1% | 7.3% | 7.3% | 6.7% | 8.7 |
| 5 to 59 years | 5.0% | 4.8% | 3.4% | 9.8% | 9.2% | 6.1% | 3.4% | 2.7% | 4.9% | 5.6% | 5.3% | 3.8% | 5.0% | 5.0 |
| iO to 64 years | 5.0% | 4.7% | 5.2% | 5.7% | 9.5% | 4.0% | 4.7% | 2.4% | 7.8% | 5.6% | 3.1% | 4.1% | 4.8% | 6.4 |
| 65 years or older | 11.7% | 12.7% | 8.0% | 14.4% | 24.8% | 9.5% | 8.7% | 6.4% | 28.7% | 10.4% | 6.7% | 3.5% | 11.0% | 16.07 |
| (Refused/Not Stated) | . 3% | .2% | | | | .3% | | | | | | | . 1% | .5% |
| MARITIAL STATUS | | | | | | | | | | | | | | |
| farried. | 57.6% | 59.4% | 49 .9% | 66.7% | 62.2% | 59.6% | 51.8% | 60.2% | 33.6% | 53.5% | 69.4% | 73.2% | 56.8% | 63.0% |
| cohabitating | 6.1% | 4.2% | 12.9% | 1.1% | 3.5% | 7.0% | 6.3% | 7.2% | 6.6% | 5.8% | 8.1% | 4.1% | 6.5% | 3.7 |
| ingle | 23.3% | 23.3% | 24.5% | 20.7% | 14.0% | 22.3% | 30.0% | 23.3% | 31.6% | 27.1% | 15.7% | 18.9% | 24.2% | 18.3 |
| ivorced or separated | 7.3% | 7.0% | 8.8% | 5.7% | 9.5% | 4.6% | 8.0% | 6.7% | 10.7% | 9.8% | 5.1% | 2.2% | 7.2% | 7.8 |
| lidowed | 5.5% | 6.2% | 3.9% | 5.7% | 10.8% | 6.4% | 3.8% | 2.7% | 17.6% | 3.8% | 1.7% | 1.6% | 5.3% | 6.8 |
| (DK/NS) | .3% | | | | | | | | | | | | | . 5% |

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3. Are you currently?

4.a) In at least 2 words, could you please describe your present occupation?

b) Are you a member of a trade or employee union?

| | TOTAL | MO | THER TON | gue | | EDUC | ATION | | | INC | OME | | COUNT | |
|------------------------------------|--------|-------|----------|-------|---|-------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|-------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Othe</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Othe |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| EMPLOYMENT STATUS | | | | | | | | | | | | | | |
| Employed full-time | 54.6% | 54.3% | 57.4% | 51.1% | 32.1% | 53.2% | 57.9% | 71.1% | 19.3% | 54.4% | 67.1% | 75.1% | 55.2% | 51.6 |
| Employed part-time | 10.1% | 11.0% | 7.5% | 11.5% | 7.9% | 11.6% | 12.3% | 8.3% | 10.2% | 9.8% | 12.1% | 8.2% | 10.0% | 11.0 |
| Unemployed but self-employed | 4.4%- | 4.5% | 5.2% | 2.3% | 6.7% | 5.8% | 3.6% | 1.9% | 10.2% | 5.2% | 2.2% | .6% | 4.6% | 3.2 |
| A student | 7.1% | 6.7% | 7.8% | 7.5% | 3.8% | 5.2% | 11.2% | 6.4% | 10.7% | 5.8% | 4.8% | 7.6% | 7.0% | 7.8 |
| Athome | 8.1% | 7.3% | 9.8% | 9.2% | 15.2% | 12.2% | 3.8% | 4.3% | 15.2% | 9.0% | 4.8% | 4.1% | 8.3% | 7.3 |
| Retired | 14.1% | 14.4% | 11.6% | 17.8% | 31.1% | 11.0% | 10.6% | 7.0% | 31.6% | 14.4% | 8.4% | 3.8% | 13.4% | 18.3 |
| Other | 1.2% | 1.5% | .8% | .6% | 3.2% | .6% | .6% | .8% | 2.5% | 1.5% | .6% | .6% | 1.3% | .5 |
| (DK/NS) | .4% | .2% | | | | .3% | | .3% | .4% | | | | .2% | .5 |
| OCCUPATION | | | | | | | | | | | | | | |
| Owner/ Manager/ Administrative & | | | | | | | | | | | | | | |
| Related | 12.7% | 14.4% | 9.6% | 10.1% | 10.3% | 12.3% | 13.3% | 13.5% | 5.6% | 10.4% | 12.8% | 18.6% | 12.4% | 14.6 |
| Professional/ Technical | 33.2% | 32.1% | 36.3% | 32.1% | 4.8% | 12.7% | 31.0% | 62.6% | 16.7% | 23.7% | 35.1% | 47.0% | 32.6% | 36.5 |
| Clerical and Related Occupations | 13.2% | 12.4% | 17.1% | 8.3% | 7.9% | 17.0% | 18.1% | 7.4% | 15.3% | 14.0% | 14.9% | 8.7% | 13.9% | 8.8 |
| Sales Occupations | 8.7% | 8.8% | 7.6% | 10.1% | 9.5% | 9.9% | 9.6% | 6.4% | 16.7% | 8.8% | 6.7% | 8.7% | 8.4% | 10.2 |
| Service Occupations | 12.4% | 12.3% | 9.2% | 20.2% | 19.0% | 19.3% | 11.1% | 5.4% | 23.6% | 14.3% | 11.7% | 6.4% | 12.1% | 13.9 |
| Farming/ Fishing/ Forestry/ Mining | 3.2% | 3.6% | 2.4% | 2.8% | 7.9% | 3.8% | 3.0% | 1.0% | 6.9% | 4.5% | 1.8% | 2.7% | 3.5% | 1.5 |
| Blue Collar · Skilled | 14.7% | 13.7% | 17.1% | 14.7% | 36.5% | 21.2% | 12.0% | 3.4% | 12.5% | 20.8% | 15.2% | 7.6% | 14.9% | 13.9 |
| Blue Collar - Unskilled | 1.5% | 1.8% | .8% | 1.8% | 4.0% | 2.8% | 1.2% | | 2.8% | 2.9% | 1.1% | | 1.7% | .7 |
| Refused - Not Stated | .5% | .8% | | | | .9% | .6% | .3% | | .6% | .7% | .4% | .6% | |
| UNION MEMBERSHIP | | | | | | | | | | | | | | |
| Yes | 33.5% | 29.8% | 44.6% | 28.4% | 35.7% | 24.5% | 30.7% | 42.4% | 19.4% | 32.8% | 38.3% | 33.0% | 34.4% | 27.7 |
| No | 65.9% | 69.6% | 55.4% | 69.7% | 61.9% | 75.5% | 69.0% | 56.9% | 79.2% | 67.2% | 61.3% | 65.5% | 65.2% | 70.1 |
| (DK/NS) | .6% | .7% | | 1.8% | 2.4% | | .3% | .7% | 1.4% | | .4% | 1.5% | .4% | 2.2 |

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5. What is the highest level of schooling that you have obtained?

6. Were you born in Canada or in some other country?

7. What is the first language you learned as a child and still understand?

| | TOTAL | MC | DTHER TOP | IGUE | | EDUC | ATION | | | INC | OME | | | RY OF |
|----------------------------------|--------|--------|-----------|--------|--|--------|---------------|-----------------|--------|-----------------|-----------------|--------|--------|--------|
| | | Eng. | Fr. | Other | <h.s.< th=""><th>H.S.</th><th>Some Univ.</th><th>Univ. Degree</th><th><\$20k</th><th>\$20k- \$40k</th><th>\$40k- \$60k</th><th>\$60k+</th><th>Canada</th><th>Other</th></h.s.<> | H.S. | Some Univ. | Univ. Degree | <\$20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other |
| BASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) |
| EDUCATION | | | | | | | | | | | | | | |
| Grade school or some high school | 21.0% | 20.5% | 21.7% | 22.4% | 100.0% | | | | 42.2% | 26.0% | 9.3% | 6.3% | 22.3% | 13.7% |
| Completed high school | 21.8% | 22.9% | 19.1% | 22.4% | | 100.0% | | | 22.1% | 25.2% | 21.9% | 17.4% | 21.9% | 21.5% |
| Technical/post secondary 👘 👘 🐨 | 19:0% | 17.6% | 24.0% | 15.5% | | . • | ·60.3% | • • • | 12.3% | 21.9% | 25.0% | 13.2% | 18.5% | 21.9% |
| Some university | 12.5% | 14.4% | 8.0% | 12.6% | | | 39.7% | | 13.1% | 10.2% | 14.3% | 14.2% | 12.4% | 13.7% |
| Complete university degree | 18.5% | 19.7% | 16.8% | 16.1% | | | | 74.1% | 8.2% | 12.3% | 22.2% | 33.8% | 18.4% | 19.2% |
| Post graduate degree | 6.5% | 4.4% | 10.1% | 9.8% | | | | 25.9% | 1.6% | 4.0% | 7.0% | 14.8% | 6.2% | 8.2% |
| (Refused/Not Stated) | .7% | .4% | .3% | 1.1% | | | | | .4% | _4% | .3% | .3% | .3% | 1.8% |
| COUNTRY OF ORIGIN | | | | | | | | | | | | | | |
| In Canada | 85.2% | 90.3% | 95.9% | 36.2% | 90.5% | 85.6% | 83.5% | 84.0% | 85.2% | 87.5% | 88.2% | 82.3% | 100.0% | |
| Some other country | 14.6% | 9.7% | 4.1% | 63.8% | 9.5% | 14.4% | 16.5% | 16.0% | 14.8% | 12.5% | 11.8% | 17.7% | | 100.0% |
| (Refused/Not Stated) | .2% | | | | | | | | | | | | | |
| MOTHER TONGUE | | | | | | | | | | | | | | |
| English | 62.3% | 100.0% | | | 61.0% | 65.4% | 63.4% | 60.2% | 61.1% | 56.7% | 64.3% | 67.2% | 66.0% | 41.6% |
| French | 25.8% | | 100.0% | | 26.7% | 22.6% | 26.2% | 27.8% | 28.7% | 32.1% | 25.3% | 19.2% | 29.0% | 7.3% |
| Dther | 11.6% | | | 100.0% | 12.4% | 11.9% | 10.4% | 12.0% | 10.2% | 11.3% | 10.4% | 13.6% | 4.9% | 50.7% |
| (Refused/Not Stated) | .3% | | | | | | | | | | | | | .5% |

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8. Which of the following income groups includes your total annual household income, before taxes, including wages and other sources from all members of your household (READ LIST)?

9. (DO NOT ASK:) Language

.

| | TOTAL | MO | THER TON | GUE | | EDUC | ATION | | | INC | OME | | COUNT | | |
|----------------------|--------|-------|----------|-------|-------|-------|---------------|-----------------|-------------------|-----------------|-----------------|--------|--------|-------|---|
| | | Eng. | Fr. | Other | <\.s. | H.S. | Some Univ. | Univ. Degree | <\$ 20k | \$20k- \$40k | \$40k- \$60k | \$60k+ | Canada | Other | |
| ASE=ALL RESPONDENTS | (1500) | (935) | (387) | (174) | (315) | (327) | (473) | (374) | (244) | (480) | (356) | (317) | (1278) | (219) | |
| NCOME | | | | | | | | | | | | | | | |
| ess than \$10,000 | 4.9% | 4.4% | 7.5% | 2.3% | 11.4% | 4.6% | 3.0% | 2.4% | 30.3% | | | | 5.0% | 4.6% | |
| 10,000 to \$19,999 | 11.3% | 11.6% | 10.6% | 12.1% | 21.3% | 11.9% | 10.1% | 4.0% | 69.7% | | | | 11.3% | 11.9% | |
| 20,000 to \$29,999 - | 14.9% | 12.8% | 19.6% | 15.5% | 22.2% | 19.6% | 14.0% | 5.6% | • • | 46.5% | . ner r | | 14.9% | 14.6% | , |
| 30,000 to \$39,999 | 17.1% | 16.3% | 20.2% | 15.5% | 17.5% | 17.4% | 18.6% | 15.2% | | 53.5% | | | 17.9% | 12.8% | |
| 40,000 to \$59,999 | 23.7% | 24.5% | 23.3% | 21.3% | 10.5% | 23.9% | 29.6% | 27.8% | | | 100.0% | | 24.6% | 19.2% | |
| 59,000 to \$79,999 | 11.6% | 12.1% | 9.6% | 13.8% | 4.4% | 10.4% | 10.1% | 20.6% | | | | 54.9% | 11.0% | 15.1% | |
| ver \$80,000 | 9.5% | 10.7% | 6.2% | 10.9% | 1.9% | 6.4% | 8.2% | 20.6% | | | | 45.1% | 9.4% | 10.5% | |
| Refused/Not Stated) | 6.9% | 7.7% | 3.1% | 8.6% | 10.8% | 5.8% | 6.3% | 3.7% | | | | | 5.9% | 11.4% | |
| ANGUAGE OF INTERVIEW | | | | | | | | | | | | | | | |
| inglish | 76.6% | 99.4% | 14.0% | 93.1% | 76.5% | 80.7% | 75.5% | 73.8% | 73.4% | 71.5% | 75.8% | 83.3% | 74.2% | 90.4% | |
| rench | 23.4% | .6% | 86.0% | 6.9% | 23.5% | 19.3% | 24.5% | 26.2% | 26.6% | 28.5% | 24.2% | 16.7% | 25.8% | 9.6% | |

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PROVINCE

| | TOTAL | · 1 | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|----------------------|-----------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full• time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Male | 49.1% | 61.1% | 24.3% | 50.0% | 35.9% | 50.8% | 39.2% | 77.4% | 86.7% | 57.2% | 54.19 |
| Female | 50.9% | 38.9% | 75.7% | 50.0% | 64.1% | 49.2% | 60.8% | 22.6% | 13.3% | 42.8% | 45.9% |
| PROVINCE | | | | | | | | | | | |
| British Columbia | 11.5% | 12.1% | 11.2% | 15.2% | 10.1% | 12.0% | 10.8% | 16.1% | 12.7% | 11.1% | 12.2 |
| Alberta | ···· 9.2% | 10.0% | 9.2% | 4.5% | 8.5% | 8.7% | 14.2% | 3.2% | 9.5% | 10.5% | 9.7 |
| Saskatchewan | 4.1% | 2.8% | 5.3% | 3.0% | 6.1% | 2.3% | 3.9% | 12.9% | 3.8% | 2.8% | 3.49 |
| Manitoba | 4.2% | 4.5% | 3.3% | 9.1% | 3.3% | 4.9% | 2.5% | 12.9% | 3.2% | 4.9% | 4.12 |
| Ontario | 35.9% | 36.4% | 36.2% | 25.8% | 35.7% | 35.1% | 39.7% | 19.4% | 39.2% | 31.4% | 38.8 |
| Quebec | 26.0% | 25.9% | 21.1% | 25.8% | 28.2% | 28.4% | 18.6% | 19.4% | 23.4% | 30.5% | 22.5 |
| New Brunswick | 2.7% | 2.3% | 2.6% | 6.1% | 3.1% | 1.7% | 3.9% | 3.2% | 2.5% | 1.5% | 2.8 |
| Nova Scotia | 4.1% | 4.3% | 5.9% | 4.5% | 3.3% | 4.4% | 5.4% | 3.2% | 3.8% | 4.3% | 4.79 |
| Newfoundland | 2.3% | 1.7% | 5.3% | 6.1% | 1.8% | 2.4% | 1.0% | 9.7% | 1.9% | 3.1% | 1.9 |

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1.

C. First, thinking of the various issues facing Canada right now, I'd like to know which one you yourself feel requires the most attention from Canada's leaders? PROBE: What other issues do you think are important for Canada right now?

FIRST MENTION

| | TOTAL | | EMPLOYME | ENT STATU | s | | OCCUPA | TION | | UN Membe | ION RSHIP |
|-------------------------------------|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640 |
| Abortion | 1.5% | 1.5% | 1.3% | 1.5% | 1.5% | 1.6% | 1.0% | | 1.3% | 1.2% | 1.6 |
| AIDS | . 1% | .1% | • • | | | | .5% | | | | 2 |
| Canadian dollar value | .2% | .4% | | | | .2% | 1.0% | | | .3% | .3 |
| Crime/ capital punishment | .7% | .4% | .7% | 3.0% | .9% | .2% | .5% | 3.2% | .6% | .3% | .5 |
| Constitution/ Meech Lake | 53.9% | 54.0% | 47.4% | 50.0% | 56.2% | 56.7% | 52.9% | 45.2% | 41.1% | 55.4% | 51.7 |
| Defence/ disarmament/ peace | .8% | .9% | .7% | | .9% | .5% | .5% | | 2.5% | .9% | .8 |
| Deficit/ government spending | 3.3% | 3.3% | 5.3% | 1.5% | 3.1% | 4.0% | 3.4% | 6.5% | 1.9% | 1.5% | 4.7 |
| Economy - general | 7.3% | 9.0% | 9.2% | 4.5% | 3.9% | 10.6% | 6.9% | 3.2% | 7.6% | 11.1% | 8.1 |
| Education/ schools | .7% | .6% | .7% | 1.5% | .9% | .3% | 1.5% | | .6% | .3% | .8 |
| Environment/ pollution | 8.3% | 7.9% | 9.9% | 7.6% | 8.8% | 8.0% | 8.3% | 3.2% | 10.1% | 7.1% | 8.8 |
| Farming/ agriculture | .1% | .1% | | | .2% | | | | .6% | | .2 |
| Free Trade/ International Trade | 2.5% | 2.6% | .7% | 4.5% | 2.6% | 1.2% | 2.5% | 9.7% | 4.4% | 3.1% | 1.9 |
| Government/ bad leaders/ politics/ | | | •••• | | | | | | | | |
| scandals | 1.8% | .9% | 2.0% | 1.5% | 3.5% | .7% | 1.5% | | 1.3% | .9% | 1.1 |
| Immigration/ refugees | .1% | . 1% | | | •••• | | | | .6% | .3% | |
| Inflation | .5% | .5% | 1.3% | | .2% | .2% | .5% | | 2.5% | | .9 |
| Interest rates | 1.6% | 2.1% | 1.3% | 1.5% | .9% | 1.9% | 1.5% | 3.2% | 2.5% | 1.5% | 2.0 |
| Jobs/ unemployment | 2.3% | 1.6% | 2.6% | 9.1% | 2.4% | 2.1% | 1.5% | 3.2% | .6% | 2.2% | 1.6 |
| Labour issues/ strikes | .1% | 1.0% | 2.0/0 | | .4% | L. | 115/0 | 012.0 | | | |
| Language/ English in Quebec/ French | | 1.1% | 1.3% | | 2.2% | 1.4% | .5% | | 1.3% | .3% | 1.6 |
| Medicare/ pensions/ social | 1.70 | 1.10 | 1.3% | | 2.2/ | 1.40 | | | 1.270 | | |
| services/ housing | 1.1% | .9% | 1.3% | 1.5% | 1.3% | .7% | 1.0% | | 1.9% | .3% | 1.1 |
| Moral issues - pornography/ drugs | .5% | .1% | 1.3% | 1.5% | .7% | .3% | .5% | | | | .5 |
| Native issues/ land claims/ | | . 1/6 | 1.5% | 1.2% | | | . 2 % | | | | |
| self-government | .3% | .4% | | | .2% | .3% | .5% | | | | .5 |
| Poverty/ the poor/ welfare/ | | | | | | | | | | | |
| homeless | 1.0% | 1.0% | .7% | | 1.3% | 1.0% | 1.0% | 3.2% | | . 6% | 1.1 |
| Taxes/ tax reform/ GST | 6.3% | 7.6% | 8.6% | 3.0% | 3.7% | 5.4% | 9.3% | 12.9% | 13.3% | 8.6% | 7.3 |
| Others | .6% | .6% | .7% | | .7% | .5% | .5% | | 1.3% | .6% | .6 |
| Fisheries | .3% | .1% | 1.3% | | .2% | | .5% | 3.2% | .6% | .6% | .2 |
| Racism | .1% | .1% | | | | | .5% | | | - | .2 |
| None/DK/NS | 2.9% | 2.3% | 2.0% | 7.6% | 3.3% | 1.9% | 2.0% | 3.2% | 3.2% | 2.8% | 2.0 |

C. First, thinking of the various issues facing Canada right now, I'd like to know which one you yourself feel requires the most attention from Canada's leaders? PROBE: What other issues do you think are important for Canada right now?

FIRST AND SECOND MENTIONS

| | TOTAL | ; | EMPLOYME | INT STATU | s | | OCCUPA | TION | | UN Membe | ION RSHIP |
|-------------------------------------|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Abortion | 4.3% | 4.0% | 4.6% | 4.5% | 4.8% | 3.8% | 5.9% | 3.2% | 2.5% | 2.8% | 4.8 |
| AIDS | .1% | _1% | | | | | .5% | | | ··· -· · | .2 |
| Canadian dollar value | .4% | .6% | | | .2% | .5% | 1.0% | | | .3% | .67 |
| Crime/ capital punishment | 1.4% | 1.0% | 1.3% | 3.0% | 2.0% | .9% | 1.0% | 3.2% | 1.3% | .9% | 1.12 |
| Constitution/ Meech Lake | 70.7% | 71.8% | 64.5% | 63.6% | 72.0% | 72.6% | 68.1% | 64.5% | 68.4% | 75.1% | 68.49 |
| Defence/ disarmament/ peace | 1.1% | .9% | 1.3% | 1.5% | 1.3% | .5% | 1.0% | | 2.5% | .9% | .9% |
| Deficit/ government spending | 6.0% | 6.7% | 6.6% | 1.5% | 5.3% | 7.3% | 5.4% | 12.9% | 5.1% | 5.2% | 7.5 |
| Economy - general | 16.7% | 20.1% | 16.4% | 13.6% | 11.4% | 23.4% | 16.7% | 16.1% | 10.8% | 20.0% | 19.5 |
| Education/ schools | 1.7% | 1.2% | 2.6% | 3.0% | 2.2% | 1.4% | 2.5% | | .6% | .9% | 1.7 |
| Environment/ pollution | 19.4% | 18.3% | 21.1% | 19.7% | 20.8% | 20.8% | 19.1% | 6.5% | 13.3% | 19.1% | 18.67 |
| Farming/ agriculture | .4% | .4% | .7% | | .4% | .3% | .5% | | .6% | | .67 |
| Free Trade/ International Trade | 6.3% | 7.7% | 3.3% | 6.1% | 5.0% | 6.5% | 4.4% | 22.6% | 8.9% | 10.2% | 5.5% |
| Government/ bad leaders/ politics/ | | | | | | | | | | | |
| scandals | 4.1% | 2.9% | 3.3% | 3.0% | 6.6% | 3.1% | 2.0% | 3.2% | 3.2% | 2.2% | 3.49 |
| Immigration/ refugees | .5% | .7% | .7% | | .2% | .3% | 1.0% | | 1.9% | 1.2% | .57 |
| Inflation | 1.1% | .9% | 2.6% | 1.5% | 1.1% | .5% | 1.5% | | 3.2% | .3% | 1.67 |
| Interest rates | 4.4% | 5.9% | 2.6% | 4.5% | 2.4% | 5.2% | 5.9% | 6.5% | 5.1% | 4.3% | 5.87 |
| International/ Soviets-Europe/ | | | | | | | | | | | |
| Nicaragua/ U.S | .4% | .1% | | | 1.1% | .2% | | | | .3% | |
| Jobs/ unemployment | 6.7% | 5.9% | 7.2% | 16.7% | 6.6% | 5.2% | 5.9% | 6.5% | 9.5% | 6.5% | 5.87 |
| Labour issues/ strikes | .4% | .2% | .7% | 1.5% | .4% | . 2% | .5% | | .6% | | .57 |
| Language/ English in Quebec/ French | 3.7% | 2.7% | 4.6% | | 5.7% | 3.5% | 2.9% | | 1.9% | 1.8% | 3.67 |
| Medicare/ pensions/ social | | | | | | | | | | | |
| services/ housing | 2.3% | 2.0% | 3.3% | 1.5% | 2.8% | 2.4% | 2.0% | | 1.9% | 2.2% | 1.97 |
| Moral issues - pornography/ drugs | 1.1% | .4% | 1.3% | 4.5% | 1.8% | . 5% | .5% | | .6% | .3% | .67 |
| Native issues/ land claims/ | | | | | | | | | | | |
| self-government | .7% | .5% | .7% | | 1.3% | .7% | .5% | | | .3% | .67 |
| Poverty/ the poor/ welfare/ | | | | | | | | | | | |
| homeless | 2.3% | 1.8% | 2.0% | 3.0% | 3.3% | 1.9% | 2.0% | 3.2% | 1.3% | 2.2% | 1.7 |
| Taxes/ tax reform/ GST | 17.9% | 20.1% | 18.4% | 10.6% | 14.7% | 18.7% | 19.6% | 19.4% | 25.3% | 19.4% | 19.87 |
| Others | 4.2% | 3.1% | 6.6% | 4.5% | 5.0% | 3.0% | 5.9% | 6.5% | 2.5% | 3.7% | 3.67 |
| Fisheries | .5% | .2% | 2.0% | | .4% | .2% | .5% | 6.5% | .6% | .9% | .32 |

Source: Angus Reid Group Trade Competitiveness Study

Spring 1990

(continued)

C. First, thinking of the various issues facing Canada right now, I'd like to know which one you yourself feel requires the most attention from Canada's leaders? PROBE: What other issues do you think are important for Canada right now?

FIRST AND SECOND MENTIONS

| | TOTAL | | EMPLOYME | INT STATU | 5 | | OCCUPA | TION | | UN I Member | |
|----------------------|-------------|---------------|---------------|-----------|-------------|---------------|------------------|---------------|--------------|----------------|-------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| Racism None/DK/NS | .2% 2.9% | .2% 2.3% | 2.0% | 7.6% | .2% 3.3% | .2% 1.9% | .5% 2.0% | 3.2% | 3.2% | .3% 2.8% | .2% 2.0% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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Before we get into our main topic for today, I'd like to read you some general descriptions of how different people approach life. Please tell me how you feel about each statement on a scale of 1 to 7, where '1' means you totally disagree and '7' means you totally agree. (ROTATE FROM X)

| | Totally Disagree | 2 | 3 | 4 | 5 | 6 | Agree | (DK/NS) |
|--|---------------------|-------|-------|-------|-------|-------|-------|---------|
| A) I CONSIDER MYSELF MORE TRADITIONAL THAN EXPERIMENTAL | 6.7% | 5.0% | 10.7% | 19.5% | 21.9% | 16.1% | 18.9% | 1.2% |
| B) I ENJOY TAKING RISKS | 6.5% | 6.9% | 10.3% | 16.5% | 22.1% | 15.3% | 21.5% | .8% |
| C) FINANCIAL SECURITY IS A MAJOR CONCERN TO ME RIGHT NOW | 5.1% | 4.4% | 7.5% | 11.1% | 18.5% | 14.7% | 38.4% | .4% |
| D) LIFE SHOULD BE ENJOYED AS MUCH AS POSSIBLE TODAY | 18.5% | 9.7% | 11.9% | 15.2% | 17.6% | 8.5% | 18.3% | .2% |
| E) I LIKE TO READ, WATCH AND LISTEN TO INTERNATIONAL NEWS | 3.1% | 3.5% | 6.1% | 11.1% | 17.2% | 17.7% | 41.2% | . 1% |
| F) I DON'T LIKE CAUSING WAVES | 20.6% | 16.1% | 13.1% | 15.1% | 16.7% | 8.3% | 9.7% | .3% |
|) I OFTEN FEEL LEFT OUT OF Decisions that affect me | 18.9% | 14.7% | 12.1% | 14.4% | 13.3% | 9.6% | 15.3% | 1.6% |
| I) I THINK THAT COMPETITION IS GOOD FOR YOU | 3.7% | 2.4% | 4.1% | 8.7% | 16.3% | 23.3% | 41.3% | .3% |
|) I AM EXTREMELY WORRIED ABOUT THE FUTURE OF THIS COUNTRY | 6.4% | 6.3% | 8.3% | 13.3% | 19.1% | 14.8% | 31.6% | .3% |
| I) I AM PROUD TO BE CANADIAN | 3.9% | 2.7% | 2.7% | 4.3% | 5.7% | 7.3% | 72.3% | 1.1% |
| () I'M SUCCESSFUL BECAUSE I HAVE WORKED SO HARD AT IT | 3.9% | 3.5% | 5.4% | 9.8% | 22.6% | 19.3% | 33.9% | 1.7% |
| L) WE HAVE RESPONSIBILITY TO MAKE THE WORLD A BETTER PLACE | 2.0% | .8% | 2.3% | 4.8% | 14.0% | 19.7% | 56.0% | .5% |
| 1) THERE IS TOO MUCH GOVERNMENT RED TAPE | 2.5% | 2.7% | 5.4% | 7.5% | 16.9% | 15.3% | 48.7% | .9% |
| N) WHETHER OR NOT YOU MAKE IT IN Life is determined by Luck | 38.1% | 22.1% | 14.9% | 8.9% | 8.1% | 2.9% | 4.5% | .5% |

Source: Angus Reid Group

Trade Competitiveness Study Spring 1990

Before we get into our main topic for today, I'd like to read you some general descriptions of how different people approach life. Please tell me how you feel about each statement on a scale of 1 to 7, where '1' means you totally disagree and '7' means you totally agree. (ROTATE FROM X)

| | TOTAL | | EMPLOYME | INT STATU | | | OCCUPA | | | UN Membe | ION RSHIP |
|--|--------|---------------|---------------|-----------|-------|---------------|------------------|------|--------------|-------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| A) I CONSIDER MYSELF MORE TRADITIONAL THAN EXPERIMENTAL | 4.8 | 4.6 | 4.8 | 4.5 | 5.1 | 4.5 | 4.8 | 4.5 | 4.9 | 4.6 | 4.7 |
| B) I ENJOY TAKING RISKS | 4.8 | 4.8 | 4.7 | 5.0 | 4.7 | 4.8 | 4.6 | 5.1 | 4.8 | 4.7 | 4.8 |
| C) FINANCIAL SECURITY IS A MAJOR CONCERN TO ME RIGHT NOW | 5.3 | 5.4 | 5.5 | 6.1 | 5.1 | 5.3 | 5.4 | 5.6 | 5.6 | 5.4 | 5.4 |
|) LIFE SHOULD BE ENJOYED AS MUCH AS POSSIBLE TODAY | 4.0 | 3.9 | 4.0 | 3.5 | 4.3 | 3.8 | 4.0 | 4.4 | 4.3 | 3.9 | 4.0 |
|) I LIKE TO READ, WATCH AND LISTEN TO INTERNATIONAL NEWS | 5.5 | 5.4 | 5.4 | 5.7 | 5.9 | 5.4 | 5.3 | 5.5 | 5.2 | 5.4 | 5.4 |
|) I DON'T LIKE CAUSING WAVES | 3.6 | 3.4 | 3.5 | 3.6 | 3.9 | 3.2 | 3.6 | 3.5 | 3.8 | 3.3 | 3.4 |
|) I OFTEN FEEL LEFT OUT OF Decisions that affect me | 3.9 | 3.7 | 4.0 | 3.8 | 4.1 | 3.7 | 3.9 | 3.7 | 4.1 | 3.8 | 3.3 |
| I) I THINK THAT COMPETITION IS GOOD FOR YOU | 5.7 | 5.8 | 5.4 | 5.3 | 5.7 | 5.7 | 5.7 | 5.7 | 5.8 | 5.5 | 5.8 |
|) I AM EXTREMELY WORRIED ABOUT THE FUTURE OF THIS COUNTRY | 5.0 | 4.9 | 5.3 | 5.2 | 5.2 | 4.9 | 5.1 | 4.5 | 5.2 | 4.9 | 5.0 |
| I) I AM PROUD TO BE CANADIAN | 6.2 | 6.0 | 6.4 | 6.4 | 6.5 | 6.0 | 6.2 | 6.4 | 6.1 | 5.9 | 6. |
|) I'M SUCCESSFUL BECAUSE I HAVE Worked so hard at it | 5.5 | 5.5 | 5.5 | 4.5 | 5.5 | 5.6 | 5.4 | 5.3 | 5.5 | 5.6 | 5.9 |
|) WE HAVE RESPONSIBILITY TO MAKE THE WORLD A BETTER PLACE | 6.1 | 6.1 | 6.2 | 6.4 | 6.1 | 6.2 | 6.2 | 5.7 | 5.9 | 6.1 | 6.1 |
| I) THERE IS TOO MUCH GOVERNMENT RED TAPE | 5.8 | 5.8 | 5.9 | 5.8 | 5.7 | 5.8 | 6.0 | 5.3 | 6.0 | 5.8 | 5.9 |

Source: Angus Reid Group

Trade Competitiveness Study Spring 1990 (continued)

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 Before we get into our main topic for today, I'd like to read you some general descriptions of how different people approach life. Please tell me how you feel about each statement on a scale of 1 to 7, where '1' means you totally disagree and '7' means you totally agree. (ROTATE FROM X)

| | TOTAL | | | NT STATU | S | | OCCUPA | NOIT | | UN I Member | |
|--|-------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|----------------|-----|
| | | Full- time | Part. time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| N) WHETHER OR NOT YOU MAKE IT IN LIFE IS DETERMINED BY LUCK | 2.6 | 2.5 | 2.4 | 3.0 | 2.8 | 2.3 | 2.5 | 2.5 | 2.9 | 2.7 | 2.3 |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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2. Thinking about the next year or so, do you yourself generally feel that the Canadian economy will improve, stay about the same, or get worse?

3. And do you think the provincial economy here in (NAME PROVINCE) will improve, stay about the same, or get worse during the coming year?

| | TOTAL | | EMPLOYME | INT STATU | S | | OCCUP | TION | | UN Membei | ION RSHIP |
|----------------------|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part. time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| CANADIAN ECONOMY | | | | | | | | | | | |
| Improve | 17.1% | 16.1% | 18.4% | 13.6% | 18.8% | 17.1% | 17.6% | 6.5% | 15.2% | 15.4% | 17.2% |
| Stay same | 34.6% | 35.5% | 30.9% | 31.8% | 34.6% | 33.9% | 32.8% | 51.6% | 37.3% | 39.4% | 32.2% |
| Get worse | 45.0% | 45.7% | 50.0% | 50.0% | 41.4% | 46.4% | 48.0% | 38.7% | 44.9% | 41.5% | 48.9% |
| (DK/NS) | 3.3% | 2.7% | .7% | 4.5% | 5.3% | 2.6% | 1.5% | 3.2% | 2.5% | 3.7% | 1.7% |
| PROVINCIAL ECONOMY | | | | | | | | | | | |
| Improve | 19.9% | 20.0% | 13.8% | 16.7% | 22.5% | 19.4% | 19.1% | 9.7% | 20.3% | 19.4% | 18.8% |
| Stay same | 40.6% | 40.9% | 46.1% | 34.8% | 38.5% | 40.8% | 44.1% | 64.5% | 38.0% | 43.7% | 40.8% |
| Getworse | 36.1% | 35.9% | 38.8% | 43.9% | 34.6% | 36.3% | 34.8% | 25.8% | 39.2% | 34.2% | 37.5% |
| (DK/NS) | 3.4% | 3.2% | 1.3% | 4.5% | 4.4% | 3.5% | 2.0% | | 2.5% | 2.8% | 3.0% |

- 4. What about you and your family? Do you feel that your own economic situation will improve, stay about the same, or get worse over the next year?
- 5. Generally speaking, do you strongly approve, somewhat approve, somewhat disapprove or strongly disapprove of the governments performance in providing economic leadership?

| | TOTAL | I | EMPLOYME | INT STATU | S . | | OCCUPA | TION | | UN Membei | ION RSHIP |
|----------------------------------|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| YOUR OWN ECONOMIC SITUATION | | | | | | | | | | | |
| Improve | 31.7% | - 36.8% | 25.0% | 34.8% | 24.3% | 36.8% | 33.8% | 19.4% | 32.3% | 30.5% | 37.2% |
| Stay same | 53.7% | 49.9% | 58.6% | 48.5% | 60.0% | 50.8% | 51.0% | 61.3% | 51.3% | 54.2% | 49.87 |
| Getworse | 13.9% | 12.6% | 16.4% | 16.7% | 14.9% | 11.7% | 14.2% | 19.4% | 16.5% | 14.5% | 12.5% |
| (DK/NS) | .7% | .7% | | | .9% | .7% | 1.0% | | | .9% | .5% |
| APPROVAL OF GOVERNMENTS PERFORMA | NCE | | | | | | | | | | |
| Strongly approve | 3.9% | 3.2% | 2.6% | 7.6% | 5.3% | 3.5% | 2.9% | 3.2% | 1.9% | 2.5% | 3.47 |
| Somewhat approve | 24.5% | 23.2% | 27.0% | 24.2% | 26.3% | 24.1% | 21.6% | 22.6% | 26.6% | 26.5% | 22.5% |
| Somewhat disapprove | 35.3% | 37.0% | 37.5% | 33.3% | 31.5% | 35.4% | 41.7% | 41.9% | 35.4% | 35.1% | 37.89 |
| Strongly disapprove | 32.9% | 33.6% | 29.6% | 33.3% | 33.0% | 34.0% | 29.4% | 29.0% | 34.2% | 32.6% | 33.3% |
| (DK/NS) | 3.3% | 3.1% | 3.3% | 1.5% | 3.9% | 3.0% | 4.4% | 3.2% | 1.9% | 3.4% | 3.0 |

6. Have you heard, seen or read anything lately concerning Canada's 'Going Global' program?

| | TOTAL | EMPLOYMENT STATUS | | | | | OCCUPA | TION | | UNION MEMBERSHIP | | |
|----------------------|------------------------|--------------------------------|------------------------|----------------|------------------------|------------------------|-----------------------|------------------------|------------------------|------------------------|------------------------|--|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No | |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) | |
| Yes No (DK/NS) | 13.1% 85.4% 1.5% | 12 .6% 86.0% 1.5% | 10.5% 86.8% 2.6% | 16.7% 83.3% | 14.2% 84.5% 1.3% | 12.7% 85.9% 1.4% | 8.8% 89.2% 2.0% | 19.4% 77.4% 3.2% | 13.3% 84.8% 1.9% | 12.3% 86.2% 1.5% | 12.3% 85.9% 1.7% | |

7. When I say the phrase 'Canada is Going Global', what do you think it means? (PROBE: WATCH FOR ANY REFERENCE TO INTERNATIONAL TRADE)

| | TOTAL | | EMPLOYME | INT STATU | S | | OCCUPA | TION | | UN Membe | ION RSHIP |
|-----------------------------------|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| ¢ | | Full• time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Intl/ World Trade/ Sell To Other | | | | | | | | | | | |
| Cntries | 34.8% | 38.1% | 36.2% | 33.3% | 28.7% | 37.9% | 34.8% | 41.9% | 39.9% | 34.5% | 39.79 |
| Free Trade/ Trade Agreements | 4.9% | 5.5% | 3.9% | 4.5% | 4.2% | 5.6% | 5.4% | 6.5% | 3.8% | 5.2% | 5.07 |
| Joining Other Cntries Soc & Econ | 11.7% | 11.5% | 11.8% | 9.1% | 12.5% | 13.6% | 8.3% | 12.9% | 8.2% | 12.3% | 11.1 |
| Global/ Pacific Rim Markets | 2.1% | 2.6% | 2.0% | 1.5% | 1.3% | 2.8% | 1.0% | | 3.8% | 4.3% | 1.4 |
| Global Econ | 4.9% | 5.4% | 4.6% | 4.5% | 4.2% | 6.1% | 4.9% | 3.2% | 3.2% | 4.9% | 5.5 |
| Cooperation, Intl Rels, Helping | | | | | | | | | | | |
| Other Cntries | 2.1% | 2.0% | 3.3% | | 2.2% | 2.8% | 1.5% | 3.2% | .6% | 2.8% | 1.9 |
| Forgn Aid, Charity, Fin Assnce Or | | | | | | | | | | | |
| Aid | 2.7% | 3.2% | 2.6% | | 2.4% | 2.8% | 3.9% | 6.5% | 2.5% | 4.9% | 2.0 |
| Nore Intrstd In What's Going On | | | | | | | | | | | |
| Intly | 4.2% | 4.2% | 5.3% | 7.6% | 3.5% | 4.2% | 4.9% | | 4.4% | 2.8% | 5.2 |
| Envnt, Global Envnt | 6.5% | 6.8% | 5.3% | 6.1% | 6.3% | 6.6% | 6.9% | 9.7% | 5.7% | 7.7% | 5.9 |
| Magazine, Publn | . 1% | .1% | | | | | . 5% | | | | .2 |
| Peacekeeping | .8% | .5% | .7% | 1.5% | 1.3% | .3% | 1.0% | | .6% | .9% | . 27 |
| Global Changes | 1.0% | 1.0% | .7% | 1.5% | 1.1% | 1.6% | | | | .9% | .97 |
| Moving Into A New Age | .8% | .9% | .7% | 1.5% | .7% | .9% | .5% | 3.2% | .6% | .9% | .87 |
| Canada More Recognized | 1.1% | .7% | 2.6% | 1.5% | 1.3% | .9% | 2.0% | 3.2% | | 1.2% | .9 |
| Political Gimmmick (Neg Rspns) | .3% | .4% | .7% | | .2% | .5% | . 5% | | | . 3% | .57 |
| Pop Growth | .3% | .4% | | | .4% | .5% | | | | .3% | .32 |
| Prices Are Rising | .1% | | | 1.5% | | | | | | | |
| Broadcast All Over The World | .8% | 1.1% | | 1.5% | .4% | .2% | 1.0% | | 3.8% | 1.5% | .67 |
| Meech Lake | .5% | .4% | | | 1.1% | .2% | | | 1.3% | .3% | .39 |
| Competitiveness | .1% | .2% | | | | .2% | | | .6% | | .32 |
| Nothing | .6% | .9% | .7% | | .2% | 1.2% | | | .6% | .9% | .87 |
| Other | 3.4% | 2.7% | 1.3% | 6.1% | 5.0% | 2.1% | 2.9% | | 3.8% | 3.1% | 2.07 |
| DK/ NS | 27.4% | 24.4% | 27.0% | 25.8% | 32.8% | 22.2% | 31.4% | 29.0% | 25.3% | 26.2% | 24.47 |

8. Compared to other developed countries, would you describe Canada as better able or less able in its ability to sell goods and services internationally (would that be a lot or a little better/less able?)?

| | TOTAL | l | EMPLOYME | ENT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|-------------------------------------|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| A lot better | 20.5% | 19.2% | 19.7% | 18.2% | 23.6% | 18.0% | 19.1% | 19.4% | 23.4% | 19.1% | 19.4% |
| A little better | 30.9% | 31.3% | 35.5% | 30.3% | 28.4% | 29.5% | 38.2% | 35.5% | 31.6% | 32.3% | 31.7% |
| A little less | 28.0% | 30.5% | 31.6% | 18.2% | 24.1% | 32.3% | 28.4% | 22.6% | 29.7% | 28.6% | 31.7% |
| A lot less | 8.7% | 8.4% | 5.9% | 9.1% | 9.6% | 9.2% | 5.9% | 6.5% | 7.0% | 5.8% | 9.2% |
| (No different from other countries) | 8.3% | 7.6% | 4.6% | 15.2% | 9.8% | 8.0% | 4.4% | 12.9% | 6.3% | 10.8% | 5.2% |
| (DK/NS) | 3.7% | 3.1% | 2.6% | - 9.1% | 4.4% | 3.0% | 3.9% | 3.2% | 1.9% | 3.4% | 2.8% |

9. What single factor do you think, at present, most helps Canada be competitive internationally? (PROBE: What helps Canada most to be able to sell goods and services internationally?)

| | TOTAL | | EMPLOYME | NT STATU | S | | OCCUPA | ATION . | | UN Membe | ION RSHIP |
|-------------------------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full- time | Part. time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Rltnship With World | 6.8% | 6.6% | 5.3% | 6.1% | 7.4% | 6.3% | 7.8% | | 6.3% | 4.9% | 7.2 |
| Natural/ Abundant Res | 20.5% | 23.0% | 17.8% | 19.7% | 17.5% | 24.8% | 18.6% | 6.5% | 20.3% | 24.0% | 20.9 |
| Quality Of Our Goods | 8.5% | 8.5% | 9.2% | | 9.4% | 8.7% | 5.4% | 16.1% | 10.8% | 11.4% | 7.2 |
| Products We Sell | 2.7% | 2.1% | 3.3% | 1.5% | 3.9% | 2.6% | .5% | 3.2% | 3.2% | 2.8% | 2.0 |
| Mrking, Aggrsv Sis, Good Sis Record | | 4.4% | 3.9% | 6.1% | 4.4% | 5.9% | 2.9% | 3.2% | .6% | 5.2% | 3.9 |
| | 3.0% | 3.9% | 2.0% | 4.5% | 1.5% | 3.5% | 2.9% | 3.2% | 5.1% | 4.0% | 3.4 |
| Industry | 1.2% | 1.2% | .7% | 4.5% | .9% | 1.0% | 1.5% | | 1.3% | 1.5% | .9 |
| Business | 1.0% | 1.8% | | | | 1.7% | .5% | 3.2% | 1.9% | 1.8% | 1.3 |
| Govt | 2.7% | 3.1% | 1.3% | 3.0% | 2.6% | 3.8% | 1.0% | | 1.9% | 3.1% | 2.7 |
| Pop | .6% | .5% | | 1.5% | .9% | .3% | .5% | | .6% | | .6 |
| Reasonable Prices | 2.9% | 3.2% | 2.0% | 3.0% | 2.8% | 3.3% | 2.9% | 3.2% | 1.9% | 3.7% | 2.7 |
| Monetary Value Of Dllr | 8.4% | 9.8% | 7.9% | 6.1% | 6.6% | 7.5% | 12.7% | 16.1% | 11.4% | 8.3% | 10.0 |
| Interest Rates | .7% | 1.0% | .7% | 1.5% | .2% | .7% | 1.5% | | 1.3% | .6% | 1.15 |
| Eco Diversity | 1.7% | 2.4% | 1.3% | | .9% | 3.0% | 1.5% | | 1.3% | 2.2% | 2.3 |
| Frgn Aid Programs | .2% | . 1% | .7% | | .2% | .2% | .5% | | | .3% | .29 |
| World Habits/ Quly Wrkmnshp | 3.3% | 4.2% | 1.3% | | 2.8% | 3.3% | 4.4% | 3.2% | 4.4% | 3.1% | 3.9 |
| Good Reptn | 6.5% | 6.2% | 8.6% | 3.0% | 6.6% | 6.6% | 7.4% | 9.7% | 5.1% | 6.5% | 6.67 |
| Free Trade Agrmnt | 3.5% | 3.5% | .7% | 10.6% | 3.1% | 3.3% | 2.9% | | 2.5% | 2.5% | 3.49 |
| Good Pub Reins Betwn Gov't & Priv | | | | | | | | | | | |
| Ind | .5% | .4% | | 3.0% | .7% | .2% | .5% | 3.2% | | .3% | . 39 |
| Education | 1.3% | 1.5% | 2.0% | 1.5% | .7% | 1.9% | 1.5% | | .6% | 1.5% | 1.67 |
| Agreltr Products | 1.9% | 1.8% | 2.0% | 1.5% | 2.2% | 1.9% | 1.5% | | 2.5% | 1.5% | 2.0 |
| Tourism | .2% | . 1% | | | .4% | .2% | | | | | . 27 |
| Natnl Pride | .4% | .5% | | | .4% | .5% | | | .6% | .6% | . 37 |
| Cutting Wage Rates | .3% | .4% | | | .2% | .5% | | | | | . 5% |
| Resrch & Dev | 1.7% | 2.4% | 1.3% | 1.5% | .4% | 3.3% | .5% | | 1.3% | 1.5% | 2.7 |
| Canadian Attitude | 1.0% | 1.0% | 2.0% | 1.5% | .7% | 1.0% | 2.0% | | .6% | 1.5% | . 97 |
| Peaceful Cntry | 2.3% | 2.2% | 2.0% | 4.5% | 2.4% | 2.3% | 3.9% | | | 1.8% | 2.39 |
| Fincl Sitn | .3% | .5% | | | | .7% | | | | .3% | .5% |
| Taxes | .3% | .2% | .7% | | .4% | .3% | | | | .3% | . 32 |
| Metric System | .1% | | | | .2% | | | | | | |
| Increased Pop/ Mechanization | .7% | .7% | .7% | | .7% | 1.0% | | | .6% | .9% | .67 |
| Nothing | 1.2% | 1.0% | 1.3% | | 1.8% | .9% | | | 2.5% | .9% | 1.17 |
| Other | .5% | .5% | .7% | | .4% | .3% | 1.0% | | .6% | .3% | .6% |
| DK/ NS | 24.1% | 17.3% | 30.9% | 30.3% | 32.8% | 15.9% | 25.0% | 32.3% | 22.8% | 20.0% | 19.2% |

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10. In the same way, what single factor do you think, at present, most hinders Canada from being competitive internationally? (PROBE: What hinders Canada most from being able to sell goods and services internationally?)

| | TOTAL | | EMPLOYME | INT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|--|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640 |
| Lack Of Conf | 7.0% | 6.2% | 8.6% | 3.0% | 8.5% | 6.6% | 5.9% | 3.2% | 8.2% | 9.2% | 5.2 |
| High Cost Of Man | 5.0% | 6.5% | 2.6% | 3.0% | 3.5% | 6.8% | 3.9% | 3.2% | 5.7% | 5.8% | 5.9 |
| Salaries/ Wage Rates/ High Wages | 8.0% | 8.8% | 5.9% | 10.6% | 7.0% | 8.4% | 7.8% | 9.7% | 8.9% | 5.8% | 9.5 |
| Int Rates | 3.6% | 3.8% | 4.6% | 1.5% | 3.3% | 3.5% | 4.4% | 9.7% | 3.8% | 3.4% | 4.2 |
| Monetary Policy | 4.9% | 5.4% | 6.6% | 1.5% | 3.9% | 5.9% | 6.4% | | 4.4% | 4.3% | 6.3 |
| Deficit ~ | 1.9% | 2.2% | 2.0% | 1.5% | 1.3% | 2.3% | 3.9% | | | 1.8% | 2.3 |
| Can Econ | 2.2% | 2.6% | 2.0% | 1.5% | 1.8% | 2.3% | 2.9% | | 3.2% | 3.1% | 2.2 |
| Export/ GST Taxes | 5.0% | 5.1% | 9.2% | | 4.2% | 5.2% | 7.8% | | 6.3% | 4.3% | 6.6 |
| Tarriffs From Other Con | 1.0% | .9% | 1.3% | 1.5% | .9% | .7% | .5% | 9.7% | .6% | .6% | 1.1 |
| Not Enough Manfng | 5.3% | 5.9% | 7.2% | 4.5% | 3.9% | 7.3% | 3.9% | | 5.1% | 5.8% | 6.1 |
| Just Sell Nat Resrcs | 1.4% | 1.7% | | 1.5% | 1.1% | 1.4% | 1.0% | | 2.5% | 1.2% | 1.6 |
| Js/ Amens/ Closeness | 3.4% | 2.9% | 3.9% | 3.0% | 4.2% | 3.3% | 2.9% | 6.5% | 1.9% | 4.3% | 2.3 |
| Geogrphcl Distnc | 1.1% | 1.3% | .7% | | .9% | 1.4% | 1.0% | | 1.3% | 1.8% | ., |
| Free Trade Agment | 2.9% | 2.7% | 2.0% | 9.1% | 2.4% | 2.4% | 3.4% | | 1.9% | 2.2% | 2.8 |
| Govt Intvntn On Trading Reg | 4.5% | 4.9% | 5.3% | 4.5% | 3.5% | 4.9% | 5.9% | 3.2% | 4.4% | 4.3% | 5.3 |
| Fed Govt | 7,1% | 7.7% | 7.9% | 4.5% | 6.3% | 7.5% | 8.3% | 3.2% | 8.9% | 5.5% | 8.8 |
| Small Pop/ Not Engh Money | 2.7% | 2.7% | 2.6% | 1.5% | 2.8% | 3.3% | 1.5% | 3.2% | 1.9% | 2.5% | 2.8 |
| Limited Knwlge Of Int Markets | 1.3% | 1.1% | 1.3% | 1.5% | 1.5% | 1.2% | 1.5% | | .6% | 2.2% | .6 |
| · · · · | .9% | 1.1% | .7% | 1.5% | .4% | .9% | 2.0% | | .6% | 1.5% | .6 |
| Poor Quality Poltcl Turmoil/ Uncrtnty | 4.0% | 4.0% | 3.9% | 6.1% | 3.7% | 5.1% | 2.5% | 3.2% | 2.5% | 3.1% | 4.5 |
| · · · | 6.3% | 6.0% | 5.3% | 9.1% | 7.0% | 6.8% | 6.4% | 3.6% | 3.2% | 6.2% | 5.8 |
| Ruebec Seprin | 1.8% | 2.1% | .7% | 1.5% | 1.8% | 2.1% | 2.5% | 3.2% | J. L.A | 1.2% | 2.2 |
| Labour Unions/ Leaders | .3% | .2% | . / /6 | 1.3% | .7% | 2.1/6 | .5% | 3.20 | .6% | .3% | .2 |
| Low Subsidies/ Grain | .2% | . 1% | | 1.5% | .2% | | | | .6% | .3% | • 6 |
| Concern For Envrmnt | 6.7% | 7.9% | 5.3% | 6.1% | 4.8% | 7.9% | 9.3% | 3.2% | 5.1% | 8.0% | 7.0 |
| Lack Of Risk-Taking | | | 1.3% | 3.0% | 1.8% | 1.2% | 7.38 | J. 6.% | 1.3% | .9% | .9 |
| US Competition | 1.3% | - 9% | .7% | 3.06 | .2% | .3% | 1.0% | | 1.34 | .3% | .5 |
| Dependability/ Credible | .3% | .4% | | / 59 | 5.3% | 3.7% | 3.4% | 3.2% | 5.1% | 4.0% | 3.8 |
| High Price Of Goods | 4.3% | 3.7% | 4.6% | 4.5% | | .3% | .5% | J.66 | .6% | 4.0% | |
| Expsve Social Prgrms | .4% | .4% | 7% | 1.5% | .2% | .3% | .76 | 3.2% | .0% | | .3 |
| Subsidies(Other Cnts) | .5% | .2% | .7% | | 1.1% | | | 3.26 | | .3% | .3 |
| No National Pride(Can) | . 1% | .2% | | | | .3% | | 7 74 | 1 70 | .3% | .2 |
| Workforce | 1.5% | 2.1% | .7% | 1.5% | .7% | 2.4% | -5% | 3.2% | 1.3% | 2.2% | 1.7 |
| Trade Barriers | .4% | .4% | | | .7% | . 2% | .5% | | | .6% | .2 |
| Lack Of Advrtsng | .8% | .5% | 1.3% | | 1.3% | .5% | | | 1.9% | 1.2% | .3 |
| Marketing Boards | . 1% | | .7% | | | .2% | | | 4 90 | 4 00 | .2 |
| Lack Of Rsrch & Dev | 1.1% | 1.2% | 1.3% | | 1.1% | 1.6% | .5% | | 1.3% | 1.8% | .9 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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(continued)

10. In the same way, what single factor do you think, at present, most hinders Canada from being competitive internationally? (PROBE: What hinders Canada most from being able to sell goods and services internationally?)

| | TOTAL | | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|--|-------|---------------|---------------|----------|-------------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full. time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| Traditional Styles European Common Market | .1% | .2% .1% | | | | .2% .2% | .5% | | | .3% | .2% |
| Nothing Other | .7% | . 5% | 1.3% .7% | 1.5% | .9% 1.8% | .5% .2% | | | 1.3% | 1.5% | .2% |
| DK/ NS | 19.7% | 16.5% | 21.1% | 25.8% | 24.1% | 13.8% | 21.6% | 35.5% | 20.3% | 17.2% | 17.3% |

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- 11. Thinking generally about exports, that is the products and services Canadian businesses sell to other countries, do you think Canada puts too much emphasis on exporting to other countries, too little emphasis on exporting to other countries, or is it about right?
- 12. How do you think the Canadian economy would change if we increased our exports to other countries? Would it (READ RESPONSES):

| | TOTAL | | Employme | NT STATU | S | | OCCUPA | TION | | UN Membe | ION RSHIP |
|------------------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| EMPHASIS ON EXPORTS | | | | | | | | | | | |
| Too much | 9.9% | 10.1% | 9.2% | 15.2% | 9.0% | 9.6% | 8.8% | 9.7% | 11.4% | 12.3% | 8.9% |
| Too little | 47.5% | 50.7% | 46.1% | 37.9% | 43.5% | 49.4% | 50.0% | 58.1% | 51.3% | 44.9% | 52.2% |
| About right | 35.8% | 33.1% | 35.5% | 40.9% | 40.3% | 33.2% | 34.8% | 29.0% | 34.2% | 36.0% | 32.3% |
| (DK/NS) | 6.7% | 6.1% | 9.2% | 6.1% | 7.2% | 7.9% | 6.4% | 3.2% | 3.2% | 6.8% | 6.6% |
| CHANGES IF INCREASED EXPORTS | | | | | | | | | | | - |
| Improve a lot | 42.1% | 45.4% | 34.9% | 31.8% | 40.3% | 45.5% | 39.2% | 35.5% | 45.6% | 42.5% | 44.2% |
| Improve a little | 40.6% | 39.1% | 45.4% | 37.9% | 42.0% | 38.7% | 45.1% | 48.4% | 36.7% | 40.3% | 40.0% |
| Not change | 7.7% | 6.5% | 11.2% | 13.6% | 7.9% | 6.1% | 8.3% | 12.9% | 8.9% | 5.8% | 8.0% |
| Get worse | 4.7% | 4.8% | 5.3% | 10.6% | 3.3% | 5.1% | 4.4% | | 4.4% | 4.9% | 4.8% |
| Get a lot worse | 1.0% | .9% | | | 1.8% | .2% | 1.0% | | 2.5% | 1.2% | .5% |
| (DK/NS) | 3.9% | 3.4% | 3.3% | 6.1% | 4.8% | 4.4% | 2.0% | 3.2% | 1.9% | 5.2% | 2.5% |

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- 13. In your opinion, what impact would increased exports to other countries have on prices you pay for things at the store? Would they (READ RESPONSES):
- 14. In your opinion, what impact would increased exports to other countries have on job opportunities for Canadians? Would they (READ RESPONSES):
- 15. There's been a lot of talk about Canada becoming more 'competitive' in world markets. Do you think Canada should become more competitive or is it already competitive enough?

| | TOTAL | | EMPLOYME | INT STATU | S | | OCCUP | TION | | UN MEMBE | ION RSHIP |
|--|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| IMPACT OF INCREASED EXPORTS ON PRICES | | | | | | | | | | | |
| Increase a lot | 9.0% | 7.2% | 10.5% | 15.2% | 10.5% | 7.0% | 11.3% | 6.5% | 5.7% | 7.7% | 7.8% |
| Increase a little | 20.1% | 19.5% | 23.0% | 18.2% | 20.6% | 16.2% | 22.1% | 29.0% | 29.7% | 20.9% | 19.5% |
| Not change | 30.5% | 32.0% | 28.9% | 24.2% | 29.1% | 32.5% | 32.4% | 29.0% | 28.5% | 36.9% | 28.8% |
| Decrease a little | 29.7% | 31.6% | 27.0% | 28.8% | 27.4% | 32.1% | 28.9% | 25.8% | 29.7% | 26.2% | 33.4% |
| Decrease a lot | 4.7% | 5.3% | 2.0% | 9.1% | 4.2% | 6.5% | 2.0% | | 3.2% | 4.3% | 4.8% |
| (DK/NS) | 6.0% | 4.4% | 8.6% | 4.5% | 8.3% | 5.8% | 3.4% | 9.7% | 3.2% | 4.0% | 5.6% |
| IMPACT OF INCREASED EXPORTS ON JU | 085 | | | | | | | | | | |
| Increase a lot | 37.4% | 39.1% | 37.5% | 33.3% | 35.0% | 40.8% | 35.8% | 25.8% | 37.3% | 38.5% | 38.9% |
| Increase a little | 43.1% | 43.1% | 42.1% | 43.9% | 43.5% | 42.4% | 42.2% | 58.1% | 43.7% | 41.2% | 43.8% |
| Not change | 8.3% | 7.3% | 8.6% | 9.1% | 9.4% | 6.1% | 13.7% | 6.5% | 5.1% | 8.6% | 7.0% |
| Decrease a little | 5.9% | 5.9% | 7.2% | 6.1% | 5.5% | 4.9% | 4.4% | 6.5% | 12.0% | 6.2% | 6.1% |
| Decrease a lot | 3.2% | 2.9% | 3.9% | 4.5% | 3.3% | 3.7% | 3.4% | 3.2% | .6% | 3.1% | 3.1% |
| (DK/NS) | 2.1% | 1.7% | .7% | 3.0% | 3.3% | 2.1% | .5% | | 1.3% | 2.5% | 1.1% |
| SHOULD CANADA BECOME MORE | | | | | | | | | | | |
| Yes, more competitive | 82.5% | 84.1% | 79.6% | 84.8% | 80.5% | 84.6% | 79.9% | 87.1% | 84.2% | 82.5% | 83.9% |
| No, competitive enough | 14.5% | 13.8% | 15.1% | 13.6% | 15.8% | 11.5% | 18.6% | 12.9% | 15.8% | 15.4% | 13.3% |
| (DK/NS) | 2.9% | 2.1% | 5.3% | 1.5% | 3.7% | 3.8% | 1.5% | | | 2.2% | 2.8% |

16. Over the last 3 years do you think that Canada has become more competitive, less competitive or remained about the same?

17. Over the next 3 years, do you think Canada will become more competitive, less competitive, or remain about the same?

| | TOTAL | I | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membe | ION RSHIP |
|-----------------------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | Ňo |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| HAS CANADA BECOME MORE COMPETITIV | Έ | | | | | | | | | | |
| More competitive | 29.7% | 29.4% | 27.0% | 33.3% | 30.6% | 29.0% | 28.9% | 25.8% | 29.1% | 28.0% | 29.7% |
| Less competitive | 17.5% | 18.2% | 15.8% | 19.7% | 16.4% | 18.5% | 17.6% | 12.9% | 16.5% | 16.6% | 18.1% |
| Remain about the same | 47.3% | 48.6% | 49.3% | 42.4% | 45.3% | 47.5% | 48.5% | 54.8% | 53.2% | 50.8% | 47.8% |
| (DK/NS) | 5.5% | 3.8% | 7.9% | 4.5% | 7.7% | 5.1% | 4.9% | 6.5% | 1.3% | 4.6% | 4.4% |
| WILL CANADA BECOME MORE COMPETITI | VE | | | | | | | | | | |
| More competitive | 44.7% | 44.9% | 46.7% | 47.0% | 42.9% | 45.4% | 48.5% | 41.9% | 41.1% | 44.6% | 45.6% |
| less competitive | 14.1% | 15.1% | 11.8% | 12.1% | 13.1% | 14.7% | 14.7% | 6.5% | 15.2% | 13.5% | 15.2% |
| Remain about the same | 34.6% | 33.6% | 36.2% | 34.8% | 36.3% | 34.0% | 30.9% | 48.4% | 35.4% | 36.9% | 32.7% |
| (DK/NS) | 6.7% | 6.3% | 5.3% | 6.1% | 7.7% | 5.9% | 5.9% | 3.2% | 8.2% | 4.9% | 6.6% |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| · · · · · | Completely Disagree | 2 | 3 | 4 | 5 | 6 | Agree Completely | (DK/NS) |
|---|------------------------|-------|---------------|-------|-------|-------|---------------------|---------|
|) CANADIAN BUSINESSES ARE BECOMING MORE AGGRESSIVE | 3.3% | 3.3% | 9.5% | 20.5% | 27.4% | 17.8% | 12.4% | 5.8% |
| 3) CANADIAN PRODUCTS ARE AS HIGH QUALITY | 1.9% | 2.5% | 5.7% | 9.6% | 17.9% | 24.0% | 37.3% | 1.1% |
|) I WORRY WHEN THE GOV'T TALKS About becoming competitive | 19.7% | 17.1% | 13.7% | 14.1% | 14.1% | 8.4% | 10.9% | 1.9% |
|) I FEEL THE PRICES BUSINESSES CHARGE ARE COMPETITIVE | 7.7% | 9.1% | 15 .3% | 20.1% | 20.5% | 10.4% | 9.0% | 8.0% |
|) CANADIAN WORKERS MUST WORK HARDER | 5.7% | 5.1% | 6.5% | 11.5% | 19.6% | 21.5% | 29.2% | .8% |
|) CANADIAN WORKERS SHOULD BE LESS CONCERNED ABOUT WAGE | 15.0% | 10.0% | 12.5% | 15.9% | 16.0% | 11.7% | 17.4% | 1.5% |
|) THE GOVERNMENT SHOULD REDUCE Export of Natural Resources | 6.5% | 5.3% | 9.0% | 13.9% | 17.9% | 16.9% | 29.1% | 1.3% |
|) THE GOVERNMENT HAS A WELL-ORGANIZED PLAN | 16.3% | 16.5% | 16.7% | 17.9% | 12.5% | 4.8% | 4.7% | 10.8% |
|) THE GOVERNMENT SHOULD TAKE Action to protect business | 10.8% | 11.7% | 13.0% | 16.6% | 18.8% | 12.5% | 14.6% | 2.0% |
|) THERE IS NO NEED TO LEARN TO SPEAK FOREIGN LANGUAGES | 42.2% | 16.2% | 10.1% | 6.5% | 6.9% | 6.3% | 11.0% | . 9% |
| ;) THE EDUCATIONAL SYSTEM DOES A GOOD JOB | 21.0% | 15.1% | 16.5% | 14.3% | 12.9% | 8.5% | 7.9% | 3.8% |
|) IN ORDER TO BE COMPETITIVE, ENVIRONMENTAL LAWS | 44.1% | 15.9% | 8.3% | 6.8% | 8.7% | 6.3% | 8.3% | 1.8% |
|) THE CANADIAN GOV'T IS ADEQUATELY PREPARING CANADIANS | 15.7% | 14.9% | 20.6% | 18.8% | 13.4% | 5.7% | 5.0% | 5.9% |

Source: Angus Reid Group

Trade Competitiveness Study

Spring 1990

(continued)

| | A number of s world markets Disagree' and each of the fo | . Using a 7 י7' means t | ' point scale hat you 'Agre | where '1' mea e Completely' | ns you "Compl , how would y | etely | | |
|---|---|----------------------------|---------------------------------------|--------------------------------|--------------------------------|-------|---------------------|---------|
| | Completely Disagree | 2 | 3 | 4 | 5 | 6 | Agree Completely | (DK/NS) |
| N) CDN COMPANIES SHOULD NOT HAVE TO ACCEPT LOWER PROFITS | 10.1% | 10.9% | 15.5% | 16.9% | 15.6% | 12.9% | 15.4% | 2.7% |

18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | TOTAL | | | ENT STATU | | | OCCUP | | | UN Membe | ION RSHIP |
|--|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full. time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| A) CANADIAN BUSINESSES ARE BECOMING MORE AGGRESSIVE | 5.0 | 5.0 | 4.8 | 4.8 | 5.1 | 5.1 | 4.8 | 5.0 | 4.9 | 5.0 | · 5.0 |
| B) CANADIAN PRODUCTS ARE AS HIGH QUALITY | 5.7 | 5.6 | 5.7 | 5.4 | 5.9 | 5.5 | 5.6 | 6.3 | 5.7 | 5.7 | 5.5 |
| C) I WORRY WHEN THE GOV'T TALKS ABOUT BECOMING COMPETITIVE | 3.7 | 3.4 | 4.0 | 3.8 | 3.9 | 3.4 | 3.6 | 3.1 | 3.8 | 3.7 | 3.4 |
| D) I FEEL THE PRICES BUSINESSES CHARGE ARE COMPETITIVE | 4.5 | 4.3 | 4.6 | 4.5 | 4.9 | 4.3 | 4-3 | 4.2 | 4.5 | 4.5 | 4.3 |
| E) CANADIAN WORKERS MUST WORK HARDER | 5.2 | 5.1 | 5.1 | 5.2 | 5.3 | 5.2 | 5.1 | 5.5 | 4.7 | 4.9 | 5.2 |
| F) CANADIAN WORKERS SHOULD BE LESS CONCERNED ABOUT WAGE | 4.2 | 4.1 | 3.8 | 4.1 | 4.6 | 4.1 | 4.1 | 3.8 | 3.8 | 3.5 | 4.3 |
| G) THE GOVERNMENT SHOULD REDUCE EXPORT OF NATURAL RESOURCES | 5.1 | 4.9 | 5.2 | | 5.3 | 4.9 | 5.2 | 5.0 | 4.9 | 5.0 | 5.0 |
| H) THE GOVERNMENT HAS A WELL-ORGANIZED PLAN | 3.9 | 3.7 | 3.7 | 4.0 | 4.4 | 3.6 | 3.7 | 4.3 | 3.9 | 3.9 | 3.6 |
| I) THE GOVERNMENT SHOULD TAKE ACTION TO PROTECT BUSINESS | 4.3 | 4.1 | 4.2 | 4.6 | 4.6 | 3.9 | 4.4 | 4.0 | 4.6 | 4.3 | 4.0 |
| J) THERE IS NO NEED TO LEARN TO SPEAK FOREIGN LANGUAGES | 2.9 | 2.6 | 3.0 | 2.8 | 3.3 | 2.4 | 2.8 | 3.6 | 3.2 | 2.7 | 2.7 |
| K) THE EDUCATIONAL SYSTEM DOES A GOOD JOB | 3.6 | 3.4 | 3.9 | 3.6 | 4.0 | 3.3 | 3.5 | 3.6 | 3.8 | 3.7 | 3.4 |
| L) IN ORDER TO BE COMPETITIVE, ENVIRONMENTAL LAWS | 2.8 | 2.6 | 2.7 | 3.0 | 3.3 | 2.5 | 2.6 | 2.8 | 2.8 | 2.6 | 2.6 |

Source: Angus Reid Group

Trade Competitiveness Study

Spring 1990

(continued)

18. A number of statements have been made about Canada's ability to compete in world markets. Using a 7 point scale where '1' means you 'Completely Disagree' and '7' means that you 'Agree Completely', how would you rate each of the following statements? (READ LIST - ROTATE FROM X)

| | TOTAL | I | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN I Member | |
|---|-------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|----------------|-----|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| I) THE CANADIAN GOV'T IS ADEQUATELY PREPARING CANADIANS | 3.7 | 3.5 | 3.7 | 3.4 | 4.2 | 3.4 | 3.5 | 4.1 | 3.8 | 3.6 | 3.4 |
| I) CON COMPANIES SHOULD NOT HAVE TO ACCEPT LOWER PROFITS | 4.3 | 4.1 | 4.7 | 4.4 | 4.5 | 4.1 | 4.5 | 4.3 | 4.4 | 4.3 | 4.2 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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- 19. Some people say the government must provide subsidies to Canadian businesses for them to successfully sell their goods and services internationally, while others say Canadian businesses must spend more money themselves on selling their products internationally rather than depending on government subsidies to help them.
- 20. Some people say the government must provide subsidies to Canadian businesses for scientific research and development in order for them to produce new and better products, while others say Canadian businesses must spend more money themselves on research and development.

| | TOTAL | I | INT STATU | | OCCUPA | TION | | UN MEMBEI | ION RSHIP | | |
|-------------------------------------|--------|---------------|---------------|--------|--------|---------------|------------------|---------------|--------------|-------|-------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| SUBSIDIES TO SELL GOODS | | | | | | | | | | | |
| Government must provide subsidies | 27.2% | 26.1% | 32.9% | 37.9% | 25.6% | 25.8% | 29.9% | 22.6% | 29.1% | 29.5% | 26.37 |
| Canadian businesses must spend more | | | | | | | | | | | |
| money themselves | 67.5% | 68.3% | 62.5% | 59.1% | 69.1% | 68.9% | 62.7% | 77.4% | 65.8% | 66.2% | 67.79 |
| (DK/NS) | 5.3% | 5.6% | 4.6% | 3.0% | 5.3% | 5.2% | 7.4% | | 5.1% | 4.3% | 6.12 |
| SUBSIDIES FOR R&D | | | | | | | | | | | |
| Government must provide subsidies | 46.3% | 46.0% | 52.0% | 48.5% | 44.2% | 47.5% | 51.0% | 51.6% | 39.2% | 46.2% | 47.5% |
| Canadian businesses must spend more | | | | | | | | | | | |
| money themselves | 47.3% | 46.8% | 46.7% | 47.0% | 49.0% | 46.8% | 42.6% | 48.4% | 51.3% | 45.5% | 47.2% |
| (DK/NS) | 6.3% | 7.2% | 1.3% | 4.5% | 6.8% | 5.8% | 6.4% | | 9.5% | 8.3% | 5.3% |

21. Some people have made various statements on how increased competitiveness in world markets may affect Canadians. I'd like to ask your opinion on some of these statements. In your opinion, in order to remain internationally competitive, how necessary will it be for Canadians to accept (READ ITEM - ROTATE FROM X). Would it be completely necessary, somewhat necessary, or not necessary?

| | TOTAL | | EMPLOYME | INT STATU | S | | OCCUPA | TION | | UN Membe | ION RSHIP |
|--|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| A) LONGER WORKING HOURS | | | | | | | | | | | |
| Completely necessary | 4.5% | 4.8% | 2.6% | 1.5% | 5.3% | 4.7% | 3.9% | 3.2% | 3.2% | 2.5% | 5.5% |
| Somewhat necessary | 32.5% | 32.1% | 33.6% | 40.9% | 31.5% | 31.6% | 37.3% | 32.3% | 28.5% | 27.1% | 35.0% |
| lot necessary | 61.6% | 61.9% | 63.8% | 54.5% | 61.3% | 62.3% | 58.3% | 64.5% | 67.7% | 69.2% | 58.6% |
| (DK/NS) | 1.4% | 1.2% | | 3.0% | 2.0% | 1.4% | .5% | | .6% | 1.2% | .9% |
| 3) REDUCTIONS IN EMPLOYER BENEFI PROGRAMS | Г | | | | | | | | | | |
| Completely necessary | 9.9% | 9.6% | 6.6% | 9.1% | 11.8% | 9.2% | 7.4% | 6.5% | 12.0% | 7.7% | 10.0% |
| Somewhat necessary | 30.0% | 29.9% | 28.3% | 30.3% | 30.4% | 29.7% | 31.4% | 35.5% | 26.6% | 21.8% | 33.3% |
| Not necessary | 58.1% | 59.5% | 63.8% | 57.6% | 53.8% | 60.4% | 60.3% | 51.6% | 60.1% | 69.5% | 55.6% |
| (DK/NS) | 2.0% | 1.0% | 1.3% | 3.0% | 3.9% | .7% | 1.0% | 6.5% | 1.3% | .9% | 1.1% |
| C) KEEPING WAGE DEMANDS DOWN | | | | | | | | | | | |
| Completely necessary | 15.4% | 13.1% | 9.2% | 15.2% | 21.4% | 13.3% | 13.2% | 19.4% | 7.6% | 6.8% | 15.3% |
| Somewhat necessary | 49.9% | 51.2% | 51.3% | 42.4% | 48.4% | 50.1% | 55.4% | 51.6% | 49.4% | 47.1% | 53.3% |
| Not necessary | 32.1% | 33.7% | 35.5% | 42.4% | 26.9% | 34.4% | 29.4% | 29.0% | 39.2% | 44.0% | 28.9% |
| (DK/NS) | 2.5% | 2.1% | 3.9% | | 3.3% | 2.3% | 2.0% | | 3.8% | 2.2% | 2.5% |

21. Some people have made various statements on how increased competitiveness in world markets may affect Canadians. I'd like to ask your opinion on some of these statements. In your opinion, in order to remain internationally competitive, how necessary will it be for Canadians to accept (READ ITEM - ROTATE FROM X). Would it be completely necessary, somewhat necessary, or not necessary?

| | TOTAL | | EMPLOYME | NT STATU | 5 | | OCCUPA | TION | | UN Membei | ION RSHIP |
|---|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| D) JOB RETRAINING | | | | | | | | | | | |
| Completely necessary | 57.1% | 58.1% | 55.9% | 50.0% | 56.9% | 59.9% | 54.4% | 58.1% | 55.7% | 55.1% | 59.2% |
| Somewhat necessary | 37.3% | | 37.5% | 39.4% | 37.2% | 35.8% | 36.8% | 41.9% | 40.5% | 39.1% | 36:1% |
| Not necessary | 4.1% | 3.5% | 3.3% | 10.6% | 4.6% | 3.1% | 5.9% | | 2.5% | 4.0% | 3.3% |
| (DK/NS) | 1.4% | 1.2% | 3.3% | | 1.3% | 1.2% | 2.9% | | 1.3% | 1.8% | 1.4% |
| E) JOB RELOCATION TO ANOTHER CIT | Υ | | | | | | | | | | |
| Completely necessary | 19.2% | 20.1% | 14.5% | 18.2% | 19.3% | 19.5% | 20.6% | 22.6% | 16.5% | 15.4% | 20.9% |
| Somewhat necessary | 60.0% | 60.3% | 65.8% | 59.1% | 57.3% | 62.7% | 56.4% | 58.1% | 62.7% | 64.0% | 59.8% |
| Not necessary | 18.7% | 18.3% | 17.8% | 21.2% | 19.7% | 16.4% | 21.6% | 19.4% | 19.6% | 19.1% | 18.0% |
| (DK/NS) | 2.1% | 1.2% | 2.0% | 1.5% | 3.7% | 1.4% | 1.5% | | 1.3% | 1.5% | 1.3% |
| F) CHANGES IN GOVERNMENT SOCIAL PROGRAMS | | | | | | | | | | | |
| Completely necessary | 25.4% | 27.1% | 20.4% | 25.8% | 24.1% | 26.2% | 27.0% | 22.6% | 25.3% | 20.6% | 28.6% |
| Somewhat necessary | 46.5% | 45.1% | 52.6% | 43.9% | 47.5% | 45.5% | 45.1% | 45.2% | 51.3% | 48.3% | 45.5% |
| Not necessary | 23.8% | 24.1% | 21.7% | 30.3% | 23.0% | 24.3% | 25.0% | 25.8% | 19.6% | 24.3% | 23.4% |
| (DK/NS) | 4.3% | 3.8% | 5.3% | | 5.5% | 4.0% | 2.9% | 6.5% | 3.8% | 6.8% | 2.5% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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22. Can you think of things which Canada could export which can compete on the world market? (DO NOT READ LIST) (RECORD ALL MENTIONS)

| | | TOTAL | | EMPLOYME | NT STATU | s | | OCCUPA | TION | | UN MEMBEI | |
|---------------|---------------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|--------------|-------|
| | | | Full• time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| | BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| | Manufactured goods | 51.9% | 50.4% | 57.2% | 54.5% | 52.7% | 50.4% | 52.5% | 54.8% | 53.8% | 56.6% | 49.1% |
| | Services | 6.7% | 8.4% | 5.9% | 4.5% | 4.4% | 9.4% | 5.9% | 6.5% | 5.7% | 6.8% | 8.8% |
| | Technology | 23.5% | 28.6% | 20.4% | 27.3% | 14.9% | 30.4% | 21.1% | 16.1% | 25.9% | 27.4% | 27.0% |
| | Knowledge | 5.0% | 6.2% | 3.9% | 4.5% | 3.3% | 6.8% | 5.4% | 3.2% | 3.8% | 5.2% | 6.1% |
| | Machinery | 7.3% | 8.5% | 5.3% | 4.5% | 6.1% | 7.3% | 7.8% | 6.5% | 10.8% | 9.5% | 7.2% |
| | Natural Resources | 42.1% | 44.1% | 42.8% | 42.4% | 38.3% | 42.1% | 45.6% | 48.4% | 47.5% | 43.4% | 44.2% |
| aa 8 m - 12 U | Processed foods | 9.1% | 8.4% | 14.5% | 7.6% | 8.5% | 8.7% | 9.8% | 9.7% | 11.4% | 8.9% | 9.7% |
| | Communications | 4.9% | 6.2% | .7% | 6.1% | 3.7% | 6.3% | 5.9% | | 2.5% | 2.8% | 6.7% |
| | Health Care | 2.4% | 2.4% | 3.9% | 1.5% | 2.0% | 3.1% | 2.0% | 3.2% | 1.3% | . 3.7% | 2.2% |
| | Other (SPECIFY) | 3.1% | 3.7% | 2.0% | 1.5% | 2.6% | 4.0% | 2.9% | | 2.5% | 2.8% | 3.6% |
| | Raw/ Unpressd Ag Products | 1.6% | 1.7% | .7% | 1.5% | 1.8% | 1.4% | 1.5% | 9.7% | .6% | .9% | 1.7% |
| | Grain/ Wheat/ Crops | 4.7% | 4.6% | 5.3% | 1.5% | 5.0% | 4.2% | 6.9% | 6.5% | 3.8% | 4.0% | 5.2% |
| | Beef/ Pork/ Livstck | .9% | .9% | 1.3% | 1.5% | .9% | 1.0% | 1.0% | 3.2% | | . 9% | . 9% |
| | Chemicals | .3% | .5% | | | | .5% | | | .6% | .6% | . 3% |
| | Arts | 1.1% | 1.1% | 1.3% | 1.5% | 1.1% | 1.6% | | | 1.3% | 1.8% | . 8% |
| | Auto Industry | .9% | 1.0% | .7% | 1.5% | .9% | .9% | 1.0% | | 1.3% | . 9% | .9% |
| | Almnum Steel | .5% | .2% | 2.0% | | .4% | .5% | .5% | | .6% | .6% | .5% |
| | Nuclear Reactors | .5% | .5% | | | .9% | .3% | .5% | | .6% | | .6% |
| | Research | .2% | .2% | | | .2% | .2% | .5% | | | | .3% |
| | Software/ Hardware | .4% | .5% | | | .4% | .7% | | | | .6% | .3% |
| | Electronics | .6% | .9% | | | .4% | 1.0% | .5% | | | .3% | .9% |
| | Mass Transport | | .4% | | | .2% | .3% | .5% | | | .6% | .2% |
| | Textiles | .9% | 1.0% | | 1.5% | 1.1% | 1.2% | | | .6% | .9% | .6% |
| | Lumber | 1.1% | 1.1% | 1.3% | | 1.1% | 1.2% | 1.0% | | 1.3% | 1.5% | .9% |
| | Minerals/ Uranium/ Potash | . 3% | .2% | | | .4% | -2% | | 3.2% | | .3% | .2% |
| | Fish | .9% | .9% | .7% | 1.5% | 1.1% | .3% | 1.0% | 3.2% | 1.9% | .3% | 1.1% |
| | Aerospace & Technology | . 3% | .4% | | | .2% | .3% | .5% | | | | .5% |

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23. And based on your impressions, which area of the world would you say Canadian business currently sells the most goods and services to? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | TOTAL | I | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN: MEMBEI | ION RSHIP |
|-------------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|---------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Japan | 6.6% | 5.0% | 7.2% | 7.6% | 9.2% | 4.5% | 4.9% | 6.5% | 8.9% | 4.3% | 5.9 |
| China | 2.0% | 1.7% | 1.3% | 6.1% | 2.2% | 1.4% | 2.0% | | 2.5% | 1.8% | 1.6 |
| The United States | 68.9% | 72.5% | 69.1% | 65.2% | 62.8% | 73.5% | 73.0% | 67.7% | 65.8% | 70.2% | 72.7 |
| Western Europe | 5.5% | 5.9% | 5.9% | 6.1% | 4.8% | 6.1% | 4.4% | 6.5% | 7.0% | 6.5% | 5.6 |
| Latin and South America | 2.1% | 2.3% | 2.6% | 3.0% | 1.5% | 2.6% | .5% | | 4.4% | 4.3% | 1.4 |
| Eastern Europe | 6.4% | 6.1% | 4.6% | 1.5% | 8.1% | 5.4% | 6.9% | 9.7% | 5.1% | 5.2% | 6.3 |
| Africa | 1.1% | .7% | 2.0% | 3.0% | 1.1% | 1.0% | 1.0% | | .6% | . 9% | .9 |
| The Middle East | .9% | .9% | | 1.5% | 1.3% | .9% | 1.0% | | | .9% | .6 |
| India | . 1% | . 1% | | | .2% | .2% | | | | .3% | |
| Pacific Rim | . 1% | | | | .2% | | | | | | |
| Carribean | .1% | . 1% | | | | .2% | | | | | .2 |
| (DK/NS) | 6.2% | 4.6% | 7.2% | 6.1% | 8.5% | 4.2% | 6.4% | 9.7% | 5.7% | 5.5% | 4.8 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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24. Thinking of different areas of the world, where do you feel Canada's greatest competition comes from? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | | TOTAL | | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|----------|-------------------------|--------|---------------|---------------|----------|-------|----------------|------------------|---------------|--------------|--------------|--------------|
| | | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| | BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | , (573) | (204) | (31) | (158) | (325) | (640) |
| | Japan | 36.6% | 35.4% | 35.5% | 24.2% | 40.7% | 34.4% | 33.8% | 22.6% | 43.0% | 37.2% | 34.7% |
| | China | 5.0% | 4.6% | 4.6% | 15.2% | 4.4% | 4.7% | 3.9% | 9.7% | 4.4% | 5.5% | 4.2% |
| | The United States | 47.4% | 49.2% | 51.3% | 51.5% | 42.5% | 51.0% | 52.0% | 58.1% | 39.9% | 48.0% | 50.0% |
| | Western Europe | 4.2% | 4.3% | 3.3% | 1.5% | 4.8% | 4.0% | 4.9% | | 4.4% | 3.1% | 4.7% |
| | Latin and South America | .9% | 1.1% | .7% | | .9% | .7% | 1.0% | | 2.5% | 1.2% | .9% |
| · · · ", | Eastern Europe | 1.3% | | 1.3% | 1.5% | 1.1% | 1.0% | 1.0% | 3.2% | 3.2% | 1.2% | 1.6% |
| | Africa | .1% | .1% | | | .2% | .2% | | | | .3% | |
| | The Middle East | .6% | .6% | | 3.0% | .4% | .5% | .5% | | .6% | .3% | .6% |
| | India | .2% | .1% | .7% | | .2% | .2% | | | .6% | | .3% |
| | Others | .1% | . 1% | • • • • | | | .2% | | | | | .2% |
| | Pacific Rim | .3% | .6% | | | | .5% | 1.0% | | | .3% | .6% |
| | Third World Nations | . 1% | . 1% | | | .2% | .2% | | | | | .2% |
| | SE Asia | . 1% | .2% | | | | .2% | .5% | | | .6% | |
| | Far East | . 1% | . 1% | | | | .2% | | | | , | .2% |
| | (DK/NS) | 2.9% | 1.8% | 2.6% | 3.0% | 4.6% | 2.1% | 1.5% | 6.5% | 1.3% | 2.2% | 1.9% |

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25. What about in ten years from now? Where do you think Canada's greatest competition will be coming from in the future? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | TOTAL | I | EMPLOYME | NT STATU | 5 | | OCCUPA | T 10N | | UN Membei | ION RSHIP |
|-------------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Japan | 33.4% | 32.8% | 37.5% | 28.8% | 33.7% | 33.2% | 36.3% | 22.6% | 34.2% | 35.4% | 32.8 |
| China | 8.2% | 8.7% | 5.3% | 9.1% | 8.3% | 7.2% | 10.8% | 6.5% | 8.2% | 9.8% | 7.29 |
| The United States | 25.0% | 25.6% | 27.0% | 28.8% | 23.0% | 24.8% | 25.0% | 29.0% | 29.7% | 23.7% | 26.9 |
| Western Europe | 15.2% | 16.4% | 15.1% | 10.6% | 13.3% | 19.0% | 11.8% | 12.9% | 12.7% | 15.7% | 16.6 |
| Latin and South America | 1.3% | 1.7% | 1.3% | 1.5% | .4% | 1.6% | 1.0% | 6.5% | 1.3% | 2.2% | 1.3 |
| Eastern Europe | 7.8% | 7.9% | 6.6% | 10.6% | 7.7% | 7.3% | 8.3% | 9.7% | 8.2% | 6.8% | 8.1 |
| Africa | . 1% | | | | .4% | | | | | | |
| The Middle East | 1.1% | 1.1% | .7% | 3.0% | 1.1% | 1.4% | .5% | | .6% | 1.8% | .6 |
| India | .2% | .2% | | | .2% | .2% | | | .6% | .3% | .2 |
| Others | .3% | .4% | | | . 2% | .2% | .5% | | .6% | | .52 |
| Pacific Rim | .5% | .9% | | | .2% | .7% | .5% | | 1.3% | .9% | .6 |
| Third World Nations | .3% | .2% | | | .4% | .2% | .5% | | | | .3 |
| SE Asia | .7% | . 9% | | 3.0% | .4% | .5% | 1.5% | 3.2% | | .3% | .9 |
| Eastern Block | . 1% | . 1% | | | . 2% | .2% | | | | | .29 |
| Mexico | _ 1% | | | | .2% | | | | | | |
| (DK/NS) | 5.7% | 3.1% | 6.6% | 4.5% | 10.1% | 3.7% | 3.4% | 9.7% | 2.5% | 3.1% | 3.9 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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26. In your opinion, what area of the world would offer Canada the greatest opportunities in terms of selling our goods and services in the future (10 years from now)? (READ LIST - ROTATE FROM X) (CIRCLE ONE ONLY)

| | TOTAL | | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|-------------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Japan | 9.1% | 8.2% | 11.2% | 15.2% | 9.0% | 8.7% | 9.3% | 9.7% | 7.6% | 9.5% | 8.17 |
| China | 9.5% | 9.6% | 8.6% | 9.1% | 9.6% | 8.0% | 14.7% | 3.2% | 9.5% | 9.2% | 9.5% |
| The United States | 16.9% | 17.2% | 13.8% | 21.2% | 16.6% | 15.2% | 17.2% | 19.4% | 20.3% | 16.0% | 17.09 |
| Western Europe | 12.7% | 14.2% | 11.2% | 10.6% | 10.7% | 14.1% | 12.7% | 12.9% | 12.7% | 11.7% | 14.8 |
| Latin and South America | 5.1% | 4.9% | 7.9% | 6.1% | 4.4% | 5.4% | 5.4% | 6.5% | 5.1% | 5.5% | 5.3% |
| Eastern Europe | 32.4% | 31.3% | 36.2% | 24.2% | 34.6% | 33.2% | 28.4% | 38.7% | 31.6% | 35.4% | 30.29 |
| Africa | 3.5% | 3.9% | 2.0% | 1.5% | 3.5% | 3.0% | 5.4% | 3.2% | 3.8% | 2.8% | 4.19 |
| The Middle East | 1.5% | 1.6% | 1.3% | 1.5% | 1.3% | 1.9% | 1.0% | | 1.3% | 1.5% | 1.6% |
| India | .7% | .7% | .7% | | .9% | .9% | .5% | | .6% | .6% | .8 |
| Others | . 2% | .2% | | | .2% | .2% | | | .6% | .6% | |
| Pacific Rim | _4% | .6% | | 1.5% | | .5% | 1.0% | | | | .87 |
| Third World Nations | .3% | .2% | .7% | | .2% | .5% | | | | .3% | . 39 |
| SE Asia | .4% | .6% | | 1.5% | | .7% | | 3.2% | | | .87 |
| Australia | . 1% | . 1% | | | | | | 3.2% | | | . 29 |
| Far East | . 1% | . 1% | | | | .2% | | | | .3% | |
| (DK/NS) | 7.3% | 6.5% | 6.6% | 7.6% | 9.0% | 7.5% | 4.4% | | 7.0% | 6.5% | 6.6% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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27. Do you think that the federal government is undertaking any specific actions or initiatives to prepare Canada for the future in terms of international trade and competitiveness?

| | TOTAL | 1 | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN: Membei | ION RSHIP |
|----------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|---------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Yes | 40.8% | 45.5% | 38.2% | 33.3% | 34.1% | 46.8% | 40.2% | 48.4% | 41.8% | 45.2% | 44.1% |
| No | 42.5% | 41.9% | 45.4% | 48.5% | 42.0% | 39.8% | 45.6% | 29.0% | 48.7% | 41.2% | 43.0% |
| (DK/NS) | 16.7% | 12.6% | 16.4% | 18.2% | 23.9% | 13.4% | 14.2% | 22.6% | 9.5% | 13.5% | 13.0% |

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28. What sorts of actions or initiatives come to mind? (PROBE: What do you think the government is doing to prepare Canada in terms of international trade and competitiveness?) (RECORD IN SAME ORDER AS MENTIONED)

| | TOTAL | 1 | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membe | ION RSHIP |
|-----------------------------------|-------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (612) | (373) | (58) | (22) | (156) | (268) | (82) | (15) | (66) | (147) | (282) |
| Free Trade Aggmnt | 23.5% | 26.5% | 15.5% | 31.8% | 17.3% | 26.1% | 29.3% | 6.7% | 19.7% | 20.4% | 27.7 |
| GST | 5.6% | 7.2% | 1.7% | | 3.8% | 6.7% | 4.9% | 6.7% | 7.6% | 7.5% | 6.0% |
| More Invlvmnt In Int Market Place | 19.3% | 19.0% | 15.5% | 22.7% | 20.5% | 20.1% | 12.2% | 20.0% | 19.7% | 19.7% | 18.19 |
| Trade Fairs/ Shows/ Digtns | 24.7% | 26.5% | 22.4% | 22.7% | 21.8% | 31.0% | 14.6% | 26.7% | 19.7% | 27.2% | 24.8 |
| Advertising | 4.6% | 4.3% | 5.2% | 9.1% | 4.5% | 4.1% | 6.1% | | 4.5% | 4.8% | 3.9 |
| Meech Lake Accord | 2.3% | 2.1% | 5.2% | 4.5% | 1.3% | 2.2% | 3.7% | | 3.0% | 2.0% | 2.8 |
| Introducing Metric System | .3% | | 1.7% | | .6% | .4% | | | | .7% | |
| FT Agrmnt With Mexico | 1.5% | 1.3% | | | 2.6% | 1.5% | 1.2% | | | .7% | 1.43 |
| GATT | 1.6% | 1.9% | | | 1.9% | 2.2% | | | 1.5% | 1.4% | 1.8 |
| Comptve Level/ Dollar | 1.0% | 1.1% | 1.7% | | .6% | .7% | 2.4% | | 1.5% | 1.4% | 1.15 |
| Tax Advantages / Intrntnl Markets | 1.8% | 2.1% | 1.7% | | 1.3% | 3.0% | | 6.7% | | .7% | 2.8 |
| Subsidizing For Own Business | 1.0% | 1.3% | | | .6% | .7% | 2.4% | | 1.5% | .7% | 1.4% |
| On The Job Training/ Retraining | 3.3% | 4.0% | 3.4% | | 1.9% | 3.0% | 3.7% | 13.3% | 6.1% | 4.8% | 3.5 |
| De-regltn Of Transport Ind | .2% | .3% | | | | .4% | | | | | .4 |
| Private Ind | .3% | .5% | | | | .7% | | | | 1.4% | |
| Long Term Planning | 1.1% | 1.1% | 1.7% | 4.5% | .6% | 1.1% | | | 3.0% | | 1.8 |
| Getting Rid Of Deficit | .7% | .5% | | | 1.3% | .7% | | | | | .7 |
| More Conservation Of Nat Resrses | | | | | | | | | | | |
| Exprts | .7% | .5% | 1.7% | | .6% | .7% | | | 1.5% | 1.4% | .4 |
| Education System | 2.0% | 1.6% | 3.4% | | 2.6% | 1.9% | | | 4.5% | 1.4% | 2.19 |
| Market Research On An Intrntnl | | | | | | | | | | | |
| Basis | .8% | 1.1% | | | .6% | .7% | 1.2% | 6.7% | | 1.4% | .77 |
| Employment/ Job Creation | .3% | .3% | | | .6% | | | 6.7% | | | .49 |
| Nothing | 2.1% | 2.7% | 1.7% | | 1.3% | 1.9% | 4.9% | | 3.0% | 3.4% | 2.15 |
| Other | 1.3% | .8% | | | 3.2% | .7% | 1.2% | | | .7% | .77 |
| DK/ Ns | 23.7% | 19.8% | 34.5% | 18.2% | 30.1% | 20.1% | 30.5% | 26.7% | 16.7% | 23.1% | 21.39 |

29. What actions or initiatives do you think the federal government should undertake to prepare Canada in terms of international trade and competitiveness? (PROBE: WHAT KINDS OF THINGS SHOULD THE GOVERNMENT DO? WHAT CHANGES SHOULD THEY MAKE?) (RECORD IN SAME ORDER AS MENTIONED)

| | TOTAL | | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|------------------------------------|--------|---------------|---------------|----------|-------------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640 |
| Education/ Schools | 5.7% | 6.0% | 2.6% | 9.1% | 5.7% | 6.5% | 4.4% | | 4.4% | 5.5% | 5.5 |
| Educate/ Infrm Public | 14.8% | 15.8% | 15.1% | 18.2% | 12.7% | 16.9% | 15.7% | 16.1% | 10.8% | 15.1% | 16.1 |
| Meeting Leaders Of Other Trdng | | | | | | | | | | | |
| Cntries | 8.8% | 9.4% | 7.2% | 6.1% | 8.8% | 10.8% | 6.4% | 6.5% | 7.0% | 8.0% | 9.7 |
| More Markets | 10.6% | 12.6% | 7.9% | | 9.6% | 12.2% | 8.8% | 16.1% | 13.9% | 9.2% | 13.0 |
| On Job Training/ Retraining | 6.9% | 7.7% | 7.2% | 9.1% | 4.8% | 6.6% | 10.3% | 9.7% | 7.0% | 7.4% | 7.8 |
| Promote Our Products/ More | 0 | | | | | | | | | | |
| Technology | 7.7% | 9.5% | 5.9% | 3.0% | 5.7% | 10.5% | 5.9% | 9.7% | 7.6% | 11.4% | 7.8 |
| Stand Up To US On Trade Issues | 1.1% | 1.3% | 1.3% | | .9% | 1.2% | .5% | | 3.2% | 1.2% | 1.4 |
| Re-strctre Canadian Ind | 1,8% | 1.7% | 3.9% | | 1.3% | 2.4% | 2.0% | | 1.3% | 2.5% | 1.9 |
| Dev Own Cntry | 4.8% | 3.9% | 2.0% | 6.1% | 7.2% | 4.5% | 2.5% | 3.2% | 1.3% | 4.0% | 3.3 |
| Make our Products Prices More | 4.0/ | 3.770 | 2.000 | 01770 | | 40200 | | | | | 5.5 |
| Comptive | 3.1% | 3.3% | 1.3% | 1.5% | 3.5% | 3.0% | 2.9% | 3.2% | 3.2% | 2.8% | 3.0 |
| Advertising | 3.5% | 3.8% | 3.9% | 4.5% | 2.8% | 3.8% | 3.9% | 3.2% | 3.8% | 4.3% | 3.6 |
| Loan Guarantees | .1% | .2% | 3.770 | 4.270 | 2.00 | .2% | 5172 | 01010 | .6% | .6% | 5.0 |
| More Invlvmnt In Int Markets | 2.6% | 3.3% | | 4.5% | 2.0% | 3.5% | 2.5% | 3.2% | .6% | 1.5% | 3.4 |
| Lower The Deficit | 2.1% | 3.2% | .7% | 1.5% | .9% | 3.3% | 2.0% | 512/0 | 2.5% | 2.2% | 3.1 |
| Help Relocate People | .2% | .2% | • • • • | 1.5% | • • • • | .3% | | | | .3% | .2 |
| Re-organize Tariffs Structure/ GST | 2.0% | 2.1% | 5.3% | 1.5% | .9% | 3.1% | 2.0% | | 1.9% | 2.5% | 2.7 |
| How GST is Going To Effect Us | .3% | .5% | 2.34 | | • • • | .2% | .5% | | 1.3% | .3% | .5 |
| Export Just Manufactured Goods | .5% | .5% | 2.6% | | | .9% | 1.0% | | 11.5% | .6% | .9 |
| Focus On Research & Development | 3.1% | 3.9% | 2.0% | 1.5% | 2.2% | 4.2% | 2.9% | 3.2% | 2.5% | 4.0% | 3.4 |
| More Business Opening Up | 1.5% | 1.7% | 1.3% | 1.5% | 1.1% | 1.4% | 2.0% | 3.2% | 1.9% | 2.2% | 1.4 |
| Lower Wages | 1.2% | 1.2% | .7% | 1.5% | 1.3% | 1.0% | .5% | 3.2% | 1.3% | .9% | 1.3 |
| Monetary Policy | 1.1% | 1.0% | 1.3% | 3.0% | .7% | .9% | 2.0% | J - 6.70 | .6% | .6% | 1.3 |
| New Technlgy/ Training | 1.9% | 2.2% | 1.3/6 | 3.0% | 1.8% | 1.7% | 2.5% | | 1.9% | 2.5% | 1.6 |
| Employment | 1.2% | 1.1% | 1.3% | 3.0% | 1.1% | 1.0% | .5% | | 2.5% | 2.2% | .6 |
| Control Interest Rates | 1.1% | 1.5% | .7% | 5:0% | _4% | 1.4% | 2.0% | 3.2% | 2.38 | .6% | 1.7 |
| Provide Incentives For Manf Goods | 1.1% | 1.6% | 1.3% | 1.5% | .2% | 1.9% | .5% | 3.64 | 1.9% | 2.2% | 1.3 |
| | .9% | 1.0% | .7% | 1.34 | .2% | 1.4% | .5% | | 1.74 | .6% | .9 |
| Protect Canadian Markets | | | | 3.0% | .7% | .3% | 1.0% | | .6% | .07 | .3 |
| Environment Concerns | .7% | .5% | .7% | 3.0% | | . 34 | 1.06 | | .04 | .76 | |
| Abolish Unions | . 1% | 4 4 4 | 1.3% | 1.5% | .2% 1.5% | 1.9% | .5% | | 1.9% | 1.2% | 1.7 |
| Productivity Of Ind | 1.5% | 1.6% | | 1.24 | 1.2% | | | | | | |
| Public Opinion | .7% | 1.0% | 2.0% | | 76 | 1.0% | 2.0% | | .6% | .6% | 1.47 |
| Forget About Meech Lake | .3% | .4% | .7% | | .2% | . 3% | | | .6% | .3% | .5 |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990 (continued)

29. What actions or initiatives do you think the federal government should undertake to prepare Canada in terms of international trade and competitiveness? (PROBE: WHAT KINDS OF THINGS SHOULD THE GOVERNMENT DO? WHAT CHANGES SHOULD THEY MAKE?) (RECORD IN SAME ORDER AS MENTIONED)

| | TOTAL | EMPLOYMENT STATUS | | | | OCCUPATION | | | | UNION MEMBERSHIP | |
|---------------------------|-------|-------------------|---------------|--------|-------|---------------|------------------|---------------|--------------|---------------------|-------|
| | | Full- time | Part∙ time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| Jusiness Subsidies | 2.8% | 2.7% | 3.3% | | 3.3% | 3.3% | 2.0% | 3.2% | 1.9% | 3.1% | 2.5% |
| leed A New Leader | .7% | .5% | | 3.0% | 1.1% | .3% | | | 1.3% | .9% | .2% |
| Stop Free Trade Agreement | .4% | .6% | | 1.5% | | .5% | | 3.2% | .6% | .6% | .5% |
| lothing | .8% | .7% | 2.6% | 1.5% | .2% | 1.0% | 1.0% | | 1.3% | .6% | 1.3% |
| Other | .6% | .7% | .7% | | .4% | 1.0% | | | .6% | .9% | . 69 |
| IK/ NS | 30.9% | 24.8% | 36.2% | 34.8% | 39.4% | 22.2% | 35.8% | 29.0% | 31.0% | 28.6% | 25.69 |

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30. Some people say that government should take primary responsibility for increasing international trade opportunities; other people say that Canadian business and industry should have the lead role in developing international trade opportunities. Which is closer to your opinion? Would you say: (READ RESPONSES)

| | TOTAL | I | EMPLOYME | NT STATU | S · | | OCCUPA | TION | | UN Membei | ION RSHIP |
|------------------------------------|--------|---------------|---------------|----------|---------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Government should take primary | | | | | | | | | | | |
| responsibility | 34.0% | 33.6% | 41.4% | 34.8% | 32.2% | 36.0% | 33.8% | 35.5% | 31.6% | 34.5% | 35.2% |
| Business should have the lead role | 56.7% | 57.3% | 51.3% | 57.6% | 57.3% | 55.0% | 57.8% | 45.2% | 61.4% | 57.2% | 55.9% |
| (DK/NS) | 9.3% | 9.2% | 7.2% | 7.6% | - 10.5% | 9.1% | 8.3% | 19.4% | 7.0% | 8.3% | 8.9% |

31. Some people say that because of changes in the global economy, governments ... including Canada .. have less and less control over their individual economies regardless of what they try to do. In your opinion, would you agree or disagree with this statement? Would that be strongly or moderately?

| | | TOTAL | 1 | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|---|------|---|--|---|--|---|---|---|---------------------------------|--|---|--|
| | | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Strongly agree Moderately agree Moderately disagree Strongly disagree (DK/NS) | 11 1 | 24.5% 42.2% 20.2% 9.5% 3.5% | 26.6% 40.2% 20.1% 10.1% 2.9% | 18.4% 49.3% 20.4% 7.9% 3.9% | 24.2% 40.9% 21.2% 12.1% 1.5% | 22.8% 43.8% 19.9% 8.8% 4.8% | 25.1% 43.5% 19.5% 9.1% 2.8% | 22.1% 43.1% 20.6% 9.3% 4.9% | 32.3% 41.9% 16.1% 9.7% | 29.7% 34.2% 22.2% 11.4% 2.5% | 26.8% 42.5% 19.1% 8.3% 3.4% | 24.5% 41.4% 20.5% 10.6% 3.0% |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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32. Some people say that the federal government is no longer able to protect Canadians from the effects of international competition. In your opinion, would you agree or disagree with this statement? Would that be strongly or moderately?

| | TOTAL | I | EMPLOYME | NT STATU | 5 | | OCCUPA | TION | | UN Membei | ION RSHIP |
|---|----------------|----------------|----------------|----------------|----------------|----------------|------------------|---------------|----------------|----------------|----------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Strongly agree | 19.5% 39.1% | 18.8% 40.4% | 17.1% 40.8% | 25.8% 33.3% | 20.6% 37.2% | 16.4% 44.2% | 19.1% 37.7% | 22.6% | 24.7% 34.2% | 22.2% 39.1% | 16.9% 40.9% |
| Moderately agree Moderately disagree | 25.7% | 25.5% | 29.6% | 25.8% | 24.5% | 44.2% 25.0% | 28.4% | 38.7% | 24.1% | 24.6% | 27.0% |
| Strongly disagree | 12.1% | 12.5% | 9.2% | 15.2% | 11.8% | 11.3% | 12.3% | 9.7% | 14.6% | 11.1% | 12.3% |
| (DK/NS) | · 3.7% | 2.8% | 3.3% | 11.4 | 5.9% | 3.1% | 2.5% | 3.2% | 2.5% | 3.1% | 2.8% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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33. Some people say that one of the effects of increased international trade may be greater foreign ownership in the Canadian economy. In your opinion, do you think this is true, partly true or false? (PROBE: CHOOSE ONLY ONE PLEASE)

| | TOTAL | i | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|----------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Irue | 34.1% | 35.0% | 32.9% | 28.8% | 33.0% | 34.9% | 34.8% | 22.6% | 36.7% | 38.8% | 32.8% |
| Partly True | 52.1% | 53.2% | 51.3% | 60.6% | 49.7% | 53.2% | 53.4% | 54.8% | 50.6% | 48.3% | 55.0% |
| False | 10.7% | 10.0% | 13.8% | 6.1% | 11.6% | 10.1% | 10.8% | 19.4% | 10.1% | 10.8% | 10.6% |
| (DK/NS) | 3.1% | 1.7% | 2.0% | 4.5% | 5.7% | 1.7% | 1.0% | 3.2% | 2.5% | 2.2% | 1.6% |

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33. Some people say that one of the effects of increased international trade may be greater foreign ownership in the Canadian economy. In your opinion, do you think this is true, partly true or false? (PROBE: CHOOSE ONLY ONE PLEASE)

| | TOTAL | I | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN: Membei | ION RSHIP |
|---|---------------------------------|---------------------------------|---------------------------------|--------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| True Partly True False (DK/NS) | 34.1% 52.1% 10.7% 3.1% | 35.0% 53.2% 10.0% 1.7% | 32.9% 51.3% 13.8% 2.0% | 28.8% 60.6% 6.1% 4.5% | 33.0% 49.7% 11.6% 5.7% | 34.9% 53.2% 10.1% 1.7% | 34.8% 53.4% 10.8% 1.0% | 22.6% 54.8% 19.4% 3.2% | 36.7% 50.6% 10.1% 2.5% | 38.8% 48.3% 10.8% 2.2% | 32.8% 55.0% 10.6% 1.6% |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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34. Now, some people say that tight controls on foreign ownership are not necessary if that foreign ownership provides new jobs and technology to Canadians; others say that we should tightly control foreign ownership regardless of any benefits because it means we will lose control of our economy. Which is closer to your point of view? Would you say: (READ RESPONSES)

| | TOTAL | | EMPLOYME | NT STATUS | 5 | | OCCUPA | TION | | UN Membei | ION RSHIP |
|---|------------------------|------------------------|----------------|------------------------|------------------------|------------------------|------------------------|----------------|------------------------|------------------------|---------------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640 |
| Controls are not necessary Controls are necessary (DK/NS) | 21.4% 76.4% 2.2% | 23.6% 74.4% 2.1% | 22.4% 76.3% | 15.2% 83.3% 1.5% | 17.9% 79.2% 2.8% | 24.8% 72.9% 2.3% | 22.5% 76.5% 1.0% | 12.9% 87.1% | 22.2% 75.3% 2.5% | 17.8% 80.3% 1.8% | 26.1 71.9 2.0 |

35. Next, we would like to get an idea of how likely you are to trust statements about international trade coming from various sources. The first one is (READ ITEM - ROTATE FROM X). Do you trust most of what they say, some, little, or nothing of what they say?

| | | TOTAL | | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|----------------|--|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| | BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| | A) FEDERAL GOVERNMENT LEADERS | | | | | | | | | | | |
| | Most | 8.4% | 8.9% | 3.9% | 12.1% | 8.5% | 9.1% | 5.4% | 6.5% | 8.9% | 8.0% | 8.12 |
| | Some | 39.9% | 40.9% | 39.5% | 28.8% | 39.8% | 39.1% | 46.1% | 54.8% | 37.3% | 43.1% | 39.22 |
| | Little | 34.5% | 34.4% | 40.1% | 33.3% | 32.8% | 35.8% | 32.4% | 29.0% | 37.3% | 33.5% | 36.47 |
| San WALLER SHO | Nothing and a second second | 16.4% | 15.3% | 15.1% | 25.8% | 17.7% | 15.2% | 15.7% | 9.7% | 16.5% | 14.8% | 15.6% |
| | (DK/NS) | .7% | .5% | 1.3% | | 1.1% | .9% | .5% | | | .6% | .6% |
| | B) PROVINCIAL GOVERNMENT LEADERS | | | | | | | | | | | |
| | Most | 12.6% | 13.3% | 7.2% | 12.1% | 13.1% | 12.9% | 10.8% | 6.5% | 13.3% | 12.3% | 12.3 |
| | Some | 42.7% | 43.3% | 42.1% | 40.9% | 41.8% | 42.1% | 45.1% | 51.6% | 43.0% | 45.2% | 42.0 |
| | Little | 30.7% | 29.8% | 36.2% | 28.8% | 30.9% | 31.4% | 28.9% | 32.3% | 30.4% | 29.8% | 31.3 |
| | Nothing | 13.1% | 12.7% | 13.2% | 18.2% | 13.1% | 12.6% | 13.7% | 9.7% | 13.3% | 11.7% | 13.4 |
| | (DK/NS) | .9% | .9% | 1.3% | | 1.1% | 1.0% | 1.5% | | | .9% | .97 |
| | C) LABOUR UNION LEADERS | | | | | | | | | | | |
| | Most | 10.2% | 10.7% | 11.8% | 15.2% | 8.1% | 10.8% | 10.3% | 9.7% | 11.4% | 16.6% | 8.1 |
| | Some | 37.1% | 36.8% | 36.8% | 47.0% | 35.9% | 35.3% | 37.7% | 41.9% | 40.5% | 43.1% | 33.49 |
| | Little | 31.6% | 32.0% | 33.6% | 30.3% | 30.4% | 33.0% | 32.4% | 38.7% | 27.8% | 26.5% | 35.5 |
| | Nothing | 18.9% | 19.0% | 13.8% | 6.1% | 22.3% | 18.8% | 17.6% | 9.7% | 19.0% | 12.3% | 20.9% |
| | (DK/NS) | 2.3% | 1.5% | . 3.9% | 1.5% | 3.3% | 2.1% | 2.0% | | 1.3% | 1.5% | 2.0 |
| | D) TRADE ECONOMISTS AND OTHER EXPERTS | | | | | | | | | | • | |
| | Most | 29.1% | 31.1% | 24.3% | 34.8% | 26.3% | 32.3% | 27.0% | 25.8% | 26.6% | 33.8% | 28.17 |
| | Some | 49.1% | 50.2% | 49.3% | 48.5% | 47.0% | 48.5% | 52.9% | 45.2% | 53.2% | 46.5% | 51.97 |
| | Little | 14.5% | 12.9% | 16.4% | 15.2% | 16.6% | 12.2% | 13.2% | 25.8% | 15.8% | 13.5% | 13.49 |
| | Nothing | 4.5% | 4.8% | 3.9% | | 4.8% | 5.1% | 5.4% | | 3.2% | 3.7% | 5.2 |
| | (DK/NS) | 2.8% | 1.0% | 5.9% | 1.5% | 5.3% | 1.9% | 1.5% | 3.2% | 1.3% | 2.5% | 1.49 |

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35. Next, we would like to get an idea of how likely you are to trust statements about international trade coming from various sources. The first one is (READ ITEM - ROTATE FROM X). Do you trust most of what they say, some, little, or nothing of what they say?

| | TOTAL | | EMPLOYME | INT STATU | S | | OCCUP | TION | | UN MEMBE | ION RSHIP | |
|--|--------|---------------|---------------|-----------|-------|---------------|------------------|-------|--------------|-------------|--------------|--|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | | Blue Col. | Yes | No | |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) | |
| E) JOURNALISTS AND REPORTERS | | | | | | | | | | | | |
| lost | 15.3% | 15.1% | 13.2% | 22.7% | 15.3% | 14.3% | 12.3% | 22.6% | 18.4% | 14.2% | 15.2% | |
| Some | 46.1% | 45.7% | 44.1% | 47.0% | 47.3% | 44.9% | 51.0% | 38.7% | 41.8% | 45.5% | 45.5% | |
| Little | 26.5% | 27.2% | 28.3% | 21.2% | 25.2% | 29.5% | 24.5% | 32.3% | 22.2% | 29.2% | 26.3% | |
| Nothinger Pale of Allenessee and a | | | | or 9.1% | | 9.9% | 11.3% | 6.5% | 17.1% | 9.8% | 12.0% | |
| (DK/NS) | 1.1% | .9% | 2.6% | | 1.1% | 1.4% | 1.0% | | .6% | 1.2% | 1.1% | |
| F) PEOPLE WHO RUN FOREIGN-OWNED CORPORATIONS | | | | | | | | | | | | |
| Nost | 8.8% | 10.4% | 5.3% | 6.1% | 7.7% | 10.8% | 7.8% | 3.2% | 8.2% | 9.5% | 9.7% | |
| Some | 47.1% | 48.6% | 47.4% | 40.9% | 45.1% | 48.5% | 49.5% | 45.2% | 48.1% | 47.4% | 48.4% | |
| Little | 30.9% | 30.5% | 33.6% | 37.9% | 29.5% | 29.8% | 31.4% | 45.2% | 32.3% | 32.6% | 30.5% | |
| Nothing | 9.6% | 8.5% | 7.9% | 12.1% | 11.8% | 7.5% | 9.8% | 3.2% | 10.1% | 8.0% | 8.8% | |
| (DK/NS) | 3.6% | 2.0% | 5.9% | 3.0% | 5.9% | 3.3% | 1.5% | 3.2% | 1.3% | 2.5% | 2.7% | |
| G) PEOPLE WHO RUN MAJOR CANADIAN COMPANIES | | | | | | | | | | | | |
| Nost | 24.9% | 26.4% | 18.4% | 19.7% | 24.9% | 26.7% | 22.1% | 29.0% | 22.8% | 26.2% | 24.5% | |
| Some | 51.3% | 51.4% | 59.2% | 57.6% | 47.5% | 52.7% | 56.4% | 41.9% | 50.0% | 52.6% | 52.5% | |
| Little and the second | 18.6% | 17.9% | 17.1% | 18.2% | 20.4% | 17.1% | 15.2% | 22.6% | 22.8% | 16.9% | 18.4% | |
| Nothing | 3.5% | 3.4% | 3.3% | 3.0% | 3.7% | 2.8% | 4.9% | | 3.8% | 2.5% | 3.9% | |
| (DK/NS) | 1.8% | .9% | 2.0% | 1.5% | 3.5% | .7% | 1.5% | 6.5% | .6% | 1.8% | .6% | |
| H) PEOPLE WHO RUN LOCAL BUSINESSES IN YOUR AREA | | | | | | | | | | | | |
| Nost | 36.9% | 35.5% | 43.4% | 36.4% | 37.2% | 37.3% | 33.3% | 54.8% | 36.1% | 32.3% | 38.9% | |
| Some | 43.2% | 45.3% | 38.8% | 43.9% | 40.7% | 43.5% | 46.6% | 32.3% | 46.8% | 48.6% | 42.2% | |
| Little | 15.6% | 15.3% | 12.5% | 18.2% | 16.8% | 15.7% | 14.7% | 9.7% | 12.0% | 15.1% | 14.7% | |
| Nothing | 2.8% | 2.8% | 2.6% | 1.5% | 3.1% | 2.3% | 3.4% | | 4.4% | 2.8% | 2.8% | |
| (DK/NS) | 1.5% | 1.1% | 2.6% | | 2.2% | 1.2% | 2.0% | 3.2% | .6% | 1.2% | 1.4% | |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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36. The Canada-U.S. Free Trade Agreement has now been in effect for over one year. Generally speaking, would you say that, up until today, having the Free Trade Agreement with the United States has benefitted Canada, has hurt Canada, or do you think it hasn't really had any impact one way or the other?

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| | | TOTAL | l | EMPLOYME | INT STATU | S | | OCCUPA | TION | | UN Membei | |
|--|-------------|--------------------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--------------------------------|--------------------------------|------------------------|---------------------------------|--------------------------------|--------------------------------|
| | | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Benefitted Hurt No impact (DK/NS) | | 9.3% 39.8% 44.8% 6.1% | 10.3% 39.4% 45.5% 4.8% | 5.9% 40.8% 44.1% 9.2% | 15.2% 34.8% 43.9% 6.1% | 8.1% 40.5% 44.0% 7.4% | 9.1% 36.6% 48.0% 6.3% | 9.8% 41.2% 45.1% 3.9% | 6.5% 48.4% 45.2% | 11.4% 46.2% 36.7% 5.7% | 9.5% 41.8% 40.9% 7.7% | 9.7% 38.4% 47.5% 4.4% |

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37.a) What sorts of benefits do you see taking place?

| | TOTAL | 1 | EMPLOYME | INT STATU | S | | OCCUPA | TION | | UN MEMBEI | |
|---------------------------------|-------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|--------------|-------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (140) | (84) | (9) | (10) | (37) | (52) | (20) | (2) | (18) | (31) | (62) |
| American Buying More Can Goods | 18.6% | 21.4% | 22.2% | | 16.2% | 25.0% | 15.0% | 50.0% | 16.7% | 25.8% | 19.4% |
| Greater Coopertn Betwn Can & US | 6.4% | 6.0% | 11.1% | | 8.1% | 9.6% | 5.0% | | | 3.2% | 8.1% |
| Better Markets For Our Goods & | | | | | | | | | | | |
| Services | 16.4% | 14.3% | 33.3% | | 21.6% | 17.3% | 20.0% | | 11.1% | 16.1% | 16.1% |
| Tarrifs Taken Off/ Lower | 6.4% | 7.1% | 11.1% | 10.0% | 2.7% | 11.5% | | | • | 6.5% | 8.1% |
| Greater Public Awareness Of Int | | | | | | | | | | | |
| Trade | 2.1% | 2.4% | | 10.0% | | 3.8% | | | | 3.2% | 1.6% |
| Lower Prices For Things In The | | | | | | | | | | | |
| Stores | 11.4% | 10.7% | | 10.0% | 16.2% | 5.8% | 20.0% | | 11.1% | 12.9% | 8.1% |
| Job Creation/ Less Unemployment | 11.4% | 11.9% | 11.1% | 20.0% | 8.1% | 11.5% | 15.0% | | 11.1% | 9.7% | 12.9% |
| Better for tourism | 1.4% | 2.4% | | | | 1.9% | | | 5.6% | | 3.2% |
| Sable economy | 7.1% | 6.0% | 11.1% | | 10.8% | 3.8% | 10.0% | | 11.1% | 6.5% | 6.5% |
| Becoming more competitive/ | | | | | | | | | | | |
| aggressive | 7.1% | 8.3% | 22.2% | 10.0% | | 9.6% | 10.0% | 50.0% | 5.6% | | 14.5% |
| Gaining in high technology | 1.4% | 2.4% | | | | 3.8% | | | | | 3.2% |
| Wider Selection Of Goods | .7% | | 11.1% | | | 1.9% | | | | | 1.6% |
| Nothing | 1.4% | 1.2% | ٠ | | 2.7% | 1.9% | | | | | 1.6% |
| DK/ NS | 25.7% | 25.0% | 11.1% | 50.0% | 24.3% | 19.2% | 30.0% | | 33.3% | 29.0% | 21.0% |

| | TOTAL | | EMPLOYME | ENT STATU | s | | OCCUPA | TION | | UN Membe | ION RSHIP |
|-------------------------------------|---------------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|-------------|--------------|
| | | Full• time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (597) | (323) | (62) | (23) | (185) | (210) | (84) | (15) | (73) | (136) | (246) |
| Diant alaguna | 10.19 | 70 (8 | 14 09 | 26.48 | () 78 | 70 58 | 15 38 | 47 78 | 70 78 | 70 78 | 70.0 |
| Plant closures | 40.4% | 39.6% | 41.9% | 26.1% | 42.7% | 39.5% | 45.2% | 13.3% | 39.7% | 39.7% | 39.8 |
| US goods are taking away Canadian | | | | | | | | | | | |
| Market | 16.8% | 21.1% | 16.1% | 17.4% | 9.7% | 23.8% | 10.7% | 26.7% | 20.5% | 19.1% | 21.1 |
| Small business can't compete | | | | | | | | | | | |
| without subsidies | 3.9% | 4.0% | 3.2% | 8.7% | 3.2% | 5.2% | 2.4% | | 2.7% | 5.1% | 3.3 |
| Job lay-offs | 50 .9% | 51.1% | 53.2% | 39.1% | 50.3% | 49.0% | 58.3% | 33.3% | 53.4% | 51.5% | 51.6 |
| Higher prices | 6.4% | 6.8% | 8.1% | 4.3% | 4.9% | 4.8% | 9.5% | 20.0% | 8.2% | 5.9% | 7:79 |
| Increased competition | 1.7% | 1.9% | | 4.3% | 1.6% | 1.9% | . 1.2% · | | 1.4% | 2.9% | . 87 |
| Drop in the value of our goods and | | | | | | | | | | | |
| services | 3.2% | 3.4% | 6.5% | 4.3% | 1.6% | 3.8% | 4.8% | 13.3% | 1.4% | 2.2% | 4.99 |
| Selling more resources to the | | - | | , | | • | | | | | |
| States | 1.8% | 1.2% | 4.8% | | 2.2% | 2.4% | | 6.7% | 1.4% | 2.2% | 1.67 |
| Having to adjust to lower | | | | | | | | | | | |
| expectations | .7% | .6% | | | 1.1% | .5% | 1.2% | | | .7% | .47 |
| People forced to train for new jobs | .3% | .6% | | | | 1.0% | | | | .7% | .42 |
| Job Relocation | .3% | | 1.6% | | .5% | | 1.2% | | | .7% | • • • |
| Higher salaries | .5% | .6% | 1.6% | | | 1.4% | 1124 | | | .7% | . 82 |
| High interest rates | .5% | .9% | 1.04 | | | 1.0% | 1.2% | | | 1.5% | .42 |
| Value of the dollar | 1.0% | 1.5% | | | .5% | 1.4% | 1.2% | | 1.4% | .7% | 1.62 |
| Economic disruption | 3.5% | 3.4% | 6.5% | | 3.2% | 4.8% | 4.8% | 6.7% | 1.46 | 4.4% | 3.7% |
| Lower salaries | 1.8% | 2.2% | 0.36 | | 2.2% | | 4.0% | 0./* | 2.7% | 2.9% | 1.2% |
| | | | | (78 | | 2.4% | < m | / 79 | | | |
| Tarrifs on Canadian goods/ taxes | 4.0% | 3.7% | 1.6% | 4.3% | 5.4% | 2.9% | 6.0% | 6.7% | 1.4% | 3.7% | 2.8% |
| Negative attitudes towards global | | | | | | | | | | | |
| assertification | .2% | .3% | | | | | 1.2% | | | | .4% |
| Agriculture Industry | 2.8% | 1.5% | 6.5% | 4.3% | 3.8% | 1.0% | 3.6% | 6.7% | 4.1% | 3.7% | 1.6% |
| Not able to produce much | .3% | .3% | | | .5% | | | | 1.4% | .7% | |
| Cost of production too high-can't | | | | | | | | | | | |
| be competitive | . 8% | .9% | | | 1.1% | .5% | | | 2.7% | .7% | .87 |
| Canadian Pride | .2% | .3% | | | | | | | 1.4% | | .47 |
| Monetary value - dollar value | .2% | .3% | | | | .5% | | | | | .4% |
| Confusion in our country | .5% | .6% | | | .5% | | 1.2% | | 1.4% | .7% | .4% |
| Meech Lake Accord | .2% | | | | .5% | | | | | • · · • | |
| Depletion Df Our Health Care System | .2% | . 3% | | | | .5% | | | | .7% | |
| Nothing | .2% | .3% | | | | .5% | | | | • • • | .47 |
| Other | .7% | .6% | | | 1.1% | .5% | | | 1.4% | | .8% |
| | | | 3 29 | 17 49 | | | 8 24 | | | Z 79 | 3.7% |
| DK/ NS | 5.9% | 3.7% | 3.2% | 17.4% | 9.2% | 1.4% | 8.3% | | 5.5% | 3.7% | 3. |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990 37.b) What sort of negative effects do you see taking place?

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- 38. How long do you think it will be before we see any long-term impact of free trade? Will it be (READ RESPONSES):
- **39.** What about the long-term effects of Free Trade? Do you think that in the long run, the Free Trade Agreement will benefit Canada, will hurt Canada, or will have no impact one way or the other.

| | TOTAL | I | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UN | ION RSHIP |
|----------------------------------|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|-------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| HOW LONG BEFORE LONG-TERM IMPACT | | | | | | | | | | | |
| In less than 3 years | 21.1% | 20.5% | 25.7% | 25.8% | 19.5% | 20.2% | 22.1% | 29.0% | 21.5% | 23.1% | 20.3 |
| In 3-5 years | 44.3% | 45.8% | 40.8% | 36.4% | 44.0% | 45.5% | 47.5% | 41.9% | 40.5% | 44.6% | 45.2 |
| In 6-10 years | 20.9% | 22.2% | 19.1% | 18.2% | 19.7% | 23.0% | 18.6% | 19.4% | 22.2% | 20.3% | 22.5 |
| In more than 10 years | 9.9% | 8.7% | 10.5% | 15.2% | 11.4% | 8.0% | 7.8% | 3.2% | 15.2% | 8.9% | 9.1 |
| (DK/NS) | 3.9% | 2.8% | 3.9% | 4.5% | 5.5% | 3.1% | 3.9% | 6.5% | .6% | 3.1% | 3.0 |
| LONG-TERM EFFECT | | | | | | | | | | | |
| Will benefit Canada | 43.5% | 47.6% | 41.4% | 34.8% | 38.5% | 48.7% | 44.1% | 25.8% | 47.5% | 38.8% | 50.6 |
| Will hurt Canada | 39.7% | 38.7% | 44.7% | 42.4% | 38.9% | 37.3% | 42.6% | 64.5% | 38.0% | 45.8% | 36.4 |
| Will have no impact | 9.4% | 7.9% | 7.2% | 13.6% | 12.0% | 7.9% | 5.9% | 9.7% | 10.1% | 8.6% | 7.5 |
| (DK/NS) | 7.4% | 5.7% | 6.6% | 9.1% | 10.5% | 6.1% | 7.4% | | 4.4% | 6.8% | 5.5 |

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40. And, in the long term, what sorts of things would you look for to know whether free trade is having an impact on Canada?

| | TOTAL | | EMPLOYME | ENT STATU | s | | ÓCCUPA | TION | ••••• | UN Membei | ION RSHIP | |
|-------------------------------------|---------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|------------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No | |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) | · |
| Canadian Companies gaining | | | | | | | | | | | | |
| competitive edge | 11.1% | 12.1% | 14.5% | 6.1% | 9.0% | 12.9% | 10.8% | 12.9% | 13.3% | 13.5% | 11.9% | |
| Prices of goods and services | | | | | | | | | | | | |
| (increase or decrease) | 23.4% | 24.8% | 28.9% | 30.3% | 18.4% | 24.6% | 29.9% | 25.8% | 22.2% | 24.3% | 25.8% | |
| Reduction of duties on US goods | 3.3% | 3.9% | 4.6% | 1.5% | 2.2% | 4.7% | 2.5% | 3.2% | 3.8% | 4.6% | 3.4% | |
| Greater exports from Canada | 4.3% | 4.6% | 3.9% | 3.0% | 4.2% | 5.2% | 3.9% | 6.5% | 2.5% | 4.6% | 4.5% | |
| Wages a the second second second | 2.9% | | 4.6% | | 1.5% | 3.3% | | | 3.8% | 4.3% | 3.4% | i sa Tilika sa a |
| Employment | 33.2% | 36.0% | 38.8% | 37.9% | 25.8% | 38.2% | 33.3% | 29.0% | 35.4% | 37.8% | 35.8% | |
| Trade balance | 8.5% | 8.1% | 6.6% | 7.6% | 10.1% | 8.6% | 6.4% | 3.2% | 8.2% | 8.3% | 7.5% | |
| Environmental concerns | .5% | .6% | .7% | | .2% | .5% | 1.0% | | .6% | .9% | .5% | |
| Economy | 12.8% | 13.3% | 15.8% | 7.6% | 11.8% | 14.8% | 12.3% | 6.5% | 12.7% | 13.8% | 13.4% | |
| Relations between Canada and the US | | 1.8% | 2.0% | 1.5% | 2.8% | 1.7% | 2.0% | 3.2% | 1.9% | 2.2% | 1.7% | |
| More mega-products introduced in | | | | | | | | | | | | |
| Canada | 1.7% | 2.2% | 1.3% | 1.5% | .7% | 1.9% | 2.0% | | 3.2% | 3.1% | 1.6% | |
| Cost of living | 2.1% | 2.2%- | 7% | - 1.5% | 2.6% | 1.6% | 1.5% | 6.5% | 3.2% | 1.8% | 2.0% | |
| Standard of living | 4.3% | 5.5% | 3.3% | 1.5% | 3.1% | 6.1% | 3.9% | 6.5% | 3.2% | 4.0% | 5.8% | |
| Farming industry | 1.1% | 1.2% | | 1.5% | 1.1% | . 9% | 1.5% | 3.2% | .6% | .9% | 1.1% | |
| (Natural) Resources | 1.2% | 1.0% | | 1.5% | 2.0% | 1.2% | | | .6% | .9% | .8% | |
| Influctuating Interest Rates | 1.9% | 2.7% | | 3.0% | .9% | 2.1% | 2.9% | 3.2% | 1.9% | 2.5% | 2.2% | |
| Gross National Products | 1.7% | 2.3% | 2.0% | 1.5% | .7% | 2.8% | | 3.2% | 3.2% | 1.5% | 2.7% | |
| Smaller businesses doing better | 1.0% | .7% | .7% | 1.5% | 1.5% | . 3% | 1.0% | | 1.3% | .3% | .9% | |
| Efficiency in industry | 1.3% | 1.1% | | 1.5% | 2.0% | .9% | 1.5% | | .6% | 1.5% | .6% | |
| More tourism between countries | .1% | .2% | | | | | 1.0% | | | | .3% | |
| Cultural system | .2% | .2% | | | | .2% | .5% | | | | .3% | |
| Population growth | .3% | .6% | | | | . 5% | | | 1.3% | .6% | .5% | |
| News Media | 1.1% | .7% | 2.0% | 1.5% | 1.3% | .9% | 2.0% | | | 1.2% | .8% | |
| Disunity | .1% | .1% | | | .2% | | .5% | | | | .2% | |
| Pressure on Social programs | 1.5% | 1.7% | 2.6% | 1.5% | .7% | 1.0% | 2.5% | 9.7% | 2.5% | 2.8% | 1.4% | |
| Technology production/ development | .9% | 1.2% | | | .7% | 1.6% | | 3.2% | | .9% | 1.1% | |
| Lifestyle differences between | | | | | | | | | | | | |
| countries will diminish | . 1% | .2% | | | | .2% | .5% | | | | .3% | |
| National Deficit | 1.2% | .9% | 2.0% | | 1.8% | 1.6% | . 5% | | | . 6% | 1.1% | |
| Loss of Marketing Boards | .1% | | .7% | | | | .5% | | | .3% | | |
| Trade Unions-will become management | • • • • | | •••• | | | | | | | | | |
| oriented | .1% | .1% | .7% | | | | .5% | | .6% | | .3% | |
| Competitiveness | 1.9% | 2.4% | .7% | 1.5% | 1.3% | 2.1% | 2.5% | 3.2% | 1.3% | .6% | 2.8% | |
| Value of the dollar rising/ falling | 1.7% | 1.8% | | | 2.4% | 1.4% | 1.0% | ~ | 3.2% | 1.8% | 1.4% | |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

(continued)

40. And, in the long term, what sorts of things would you look for to know whether free trade is having an impact on Canada?

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| | TOTAL | | EMPLOYME | NT STATU | S | | OCCUP | | UNION MEMBERSHIP | | |
|----------------------------------|-------|---------------|---------------|----------|-------|---------------|------------------|---------------|---------------------|-------|-------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| Less bureacracy | .1% | | | | .2% | | | | • • • • • • • • • • | | |
| Performance of the Stock Markets | . 1% | . 1% | | 1.5% | | | | 3.2% | | | .27 |
| American Protectionism | .2% | . 1% | .7% | | .2% | .2% | | | .6% | . 3% | .27 |
| Tax Rises | 1.0% | 1.2% | | | 1.1% | 1.2% | | 3.2% | 1.3% | 1.2% | .97 |
| Wider Variety Of Available Goods | .5% | .5% | .7% | 1.5% | .4% | .7% | .5% | | | . 3% | . 67 |
| Increased Manufacturing | 1.3% | 1.5% | | 1.5% | 1.3% | 1.4% | 1.5% | | .6% | . 3% | 1.7 |
| Nothing | . 3% | .2% | | | .4% | .2% | | | .6% | . 3% | .27 |
| Other | . 3% | .2% | | | .4% | | 1.0% | | | | 39 |
| DDK/ NS | 16.3% | 12.0% | 11.8% | 18.2% | 25.2% | 10.8% | 14.2% | 16.1% | 12.7% | 12:0% | 12.09 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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41. Would you say that, in the long-term, more jobs will be created or would you say that more jobs would be lost as a result of the free trade agreement? (PROBE: WOULD THAT BE A LOT OR A FEW?)

| | TOTAL | I | EMPLOYME | NT STATU | 5 | | OCCUPA | TION | | UN Membei | |
|--|--|---|--|--|--|--|---|---|---|---|---|
| | | Full- time | Part. time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| A lot more created A little more created About the same A few more lost A lot more lost (DK/NS) | 11.5% 25.7% 9.6% 22.1% 25.7% 5.3% | 12.0% 27.7% 10.4% 22.1% 24.2% 3.7% | 13.8% 16.4% 8.6% 27.0% 28.3% 5.9% | 6.1% 30.3% 10.6% 18.2% 25.8% | 10.7% 24.5% 8.5% 20.8% 27.8% 7.7% | 13.4% 26.5% 9.9% 19.9% 25.8% 4.4% | 11.8% 22.1% 10.8% 29.4% 21.1% 4.9% | 3.2% 25.8% 6.5% 19.4% 41.9% 3.2% | 10.8% 29.1% 10.8% 25.3% 22.2% 1.9% | 8.9% 24.0% 8.3% 26.2% 28.3% 4.3% | 13.8% 27.0% 11.1% 21.1% 23.1% 3.9% |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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- 42. In the long term, do you think that individual Canadians will be better off financially or worse off financially as a result of free trade?
- 43. Some people have said that in the long term more Canadian companies will be helped by free trade than hurt by free trade. Which do you believe, more companies will be helped or more will be hurt?

| | TOTAL | I | EMPLOYME | INT STATU | S | | OCCUPA | TION | | UNION MEMBERSHIP | | |
|---------------------|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|---------------------|-------|--|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No | |
| ASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) | |
| NDIVIDUAL CANADIANS | | | | | | | | | | | | |
| letter off | 42.0% | 44.8% | 36.8% | 43.9% | 38.5% | 43.3% | 47.1% | 29.0% | 43.0% | 37.8% | 46.6% | |
| | 38.7% | 37.6% | 42.8% | 42.4% | 38.7% | 37.0% | 36.3% | 45.2% | 44.3% | 43.7% | 36.1% | |
| tay the same | 13.1% | 12.3% | 12.5% | 6.1% | 15.5% | 13.8% | 9.8% | 16.1% | 10.1% | 13.8% | 11.1% | |
| DK/NS) | 6.2% | 5.3% | 7.9% | 7.6% | 7.2% | 5.9% | 6.9% | 9.7% | 2.5% | 4.6% | 6.3% | |
| ANADIAN COMPANIES | | | | | | | | | | | | |
| ore helped | 45.6% | 48.8% | 42.8% | 47.0% | 40.7% | 50.1% | 45.6% | 29.0% | 47.5% | 42.2% | 50.5% | |
| ore hurt | 44.7% | 42.9% | 48.0% | 47.0% | 46.4% | 40.3% | 46.6% | 64.5% | 46.8% | 47.4% | 42.2% | |
| tay the same | 4.1% | 3.7% | 3.3% | 3.0% | 5.5% | 3.3% | 4.9% | 3.2% | 3.2% | 4.0% | 3.3% | |
| (DK/NS) | 5.5% | 4.6% | 5.9% | 3.0% | 7.4% | 6.3% | 2.9% | 3.2% | 2.5% | 6.5% | 4.1% | |

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- 44. In the long term, do you think that the free trade agreement will strengthen or weaken Canada's ability to make economic decisions on its own?
- 45. Do you think that in the long term the Free Trade Agreement with the United States will help Canada or hurt Canada to become more competitive internationally?

| | TOTAL | | EMPLOYME | NT STATU | S | | OCCUPA | TION | | UNION MEMBERSHIP | | |
|---|--------|---------------|---------------|----------|-------|---------------|------------------|---------------|--------------|---------------------|-------|--|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No | |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) | |
| EFFECT ON CANADA'S ABILITY TO MAKE DECISIONS | | | | | | | | | | · ·. | | |
| Strengthen | 35.3% | 37.1% | 28.9% | 42.4% | 33.7% | 36.8% | 38.2% | 25.8% | 31.6% | 32.3% | 37.8% | |
| leaken | 54.5% | 53.1% | 63.8% | 45.5% | 54.5% | 53.1% | 53.4% | 64.5% | 60.8% | 58.2% | 53.0% | |
| Stay the same | 5.6% | 6.2% | 3.9% | 6.1% | 5.0% | 6.8% | 4.9% | 3.2% | 3.8% | 5.2% | 6.1% | |
| (DK/NS) | 4.6% | 3.5% | 3.3% | 6.1% | 6.8% | 3.3% | 3.4% | 6.5% | 3.8% | 4.3% | 3.1% | |
| VILL F.T. HELP BECOME MORE COMPETITIVE | | | | | | | | | | | | |
| Jill help Canada | 57.1% | 61.8% | 50.0% | 53.0% | 52.3% | 62.7% | 57.8% | 41.9% | 57.0% | 52.0% | 64.1% | |
| lill hurt Canada | 33.1% | 31.9% | 36.2% | 30.3% | 34.4% | 29.8% | 34.8% | 45.2% | 36.1% | 39.7% | 28.8% | |
| No difference) | 4.2% | 3.3% | 5.9% | 9.1% | 4.4% | 3.5% | 3.9% | 3.2% | 4.4% | 3.1% | 4.1% | |
| (DK/NS) | 5.5% | 3.1% | 7.9% | 7.6% | 9.0% | 4.0% | 3.4% | 9.7% | 2.5% | 5.2% | 3.1% | |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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46. Generally speaking, do you strongly support, support, oppose or strongly oppose the Free Trade Agreement that was reached by Canada and the United States?

| | TOTAL | I | EMPLOYME | INT STATU | S | | OCCUPA | TION | | UN Membe | ION RSHIP |
|---|--|--|--|--|--|--|--|---|--|--|--|
| · | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| Strongly support Support Oppose Strongly oppose (DK/NS) | 18.6% 31.8% 19.3% 24.9% 5.3% | 21.2% 33.3% 18.2% 23.3% 3.9% | 13.8% 27.6% 26.3% 27.0% 5.3% | 12.1% 28.8% 15.2% 34.8% 9.1% | 16.4% 30.9% 19.7% 25.6% 7.4% | 21.5% 33.7% 19.0% 21.5% 4.4% | 21.1% 28.9% 21.6% 24.0% 4.4% | 9.7% 22.6% 22.6% 41.9% 3.2% | 15.8% 35.4% 16.5% 29.1% 3.2% | 14.2% 32.0% 21.2% 27.4% 5.2% | 23.1% 32.7% 18.6% 22.0% 3.6% |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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1. What is your age, please?

2. Are you: (READ LIST)

| | TOTAL | 1 | EMPLOYME | INT STATU | S | | OCCUPA | TION | | UN Membei | ION RSHIP |
|-----------------------|-------------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|--------------|--------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| AGE | _ | | | | | | | | | | |
| 18 to 19 years | 4.3% | 1.8% | 7.9% | 4.5% | 7.7% | 1.7% | 6.9% | | 1.9% | 1.5% | 3.49 |
| 20 to 24 years | 9.3% | 8.7% | 10.5% | 10.6% | 10.1% | 8.4% | 11.8% | 6.5% | 8.2% | 6.2% | 10.57 |
| 25 to 29 years | 12.9% | 16.6% | 9.2% | 18.2% | 6.6% | 14.1% | 14.7% | 12.9% | 20.3% | 15.4% | 15.67 |
| 30 to 34 years | 12.8% | 16.7% | 14.5% | 9.1% | 5.9% | 16.8% | 11.8% | 16.1% | 20.9% | 15.7% | 16.79 |
| 35 to 39 years | 12.3% | 16.2% | 12.5% | 21.2% | 4.2% | 16.6% | 15.7% | 25.8% | 10.1% | 18.2% | 14.47 |
| 0 to 44 years | 11.0% | 14.2% | 14.5% | 10.6% | 4.2% | 15.2% | 13.7% | 6.5% | 13.3% | 17.5% | 12.77 |
| 45 to 49 years | 8.4% | 10.7% | 11.2% | 10.6% | 3.1% | 11.9% | 8.3% | 12.9% | 10.1% | 11.1% | 10.5 |
| 50 to 54 years | 6.9% | 7.7% | 7.2% | 4.5% | 5.9% | 8.0% | 5.9% | 9.7% | 8.2% | 8.3% | 7.3 |
| 55 to 59 years | 5.0% | 3.9% | 5.3% | 6.1% | 6.8% | 3.5% | 5.9% | 6.5% | 3.8% | 3.7% | 4.2 |
| 50 to 64 years | 5.0% | 2.6% | 2.0% | 3.0% | 10.5% | 2.3% | 3.4% | | 2.5% | 1.8% | 2.8 |
| 65 years or older | 11.7% | .9% | 5.3% | | 35.0% | 1.6% | 2.0% | 3.2% | .6% | .6% | 1.9% |
| (Refused/Not Stated) | .3% | | | 1.5% | . 2% | | | | | | |
| MARITIAL STATUS | | | | | | | | | | | |
| Married | 57.6% | 60.2% | 66.4% | 31.8% | 54.5% | 62.1% | 57.8% | 77.4% | 59.5% | 61.2% | 61.17 |
| Cohabitating | 6.1% | 7.3% | 3.3% | 15.2% | 3.5% | 6.3% | 6.4% | 3.2% | 9.5% | 7.1% | 6.67 |
| Single | 23.3% | 23.3% | 22.4% | 34.8% | 21.9% | 22.0% | 24.5% | 19.4% | 25.3% | 21.2% | 24.19 |
| Divorced or separated | 7.3% | 8.2% | 7.2% | 16.7% | 4.2% | 8.7% | 9.3% | | 5.7% | 9.2% | 7.5 |
| lidowed (DK/NS) | 5.5% .3% | 1.0% | .7% | 1.5% | 16.0% | .9% | 2.0% | | | 1.2% | .8 |

Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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3. Are you currently?

4.a) In at least 2 words, could you please describe your present occupation?

b) Are you a member of a trade or employee union?

| | TOTAL | | EMPLOYME | INT STATU | S · | | OCCUP/ | TION | | | IION RSHIP |
|------------------------------------|--------|---------------|---------------|-----------|-------|---------------|------------------|---------------|--------------|--------|---------------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| EMPLOYMENT STATUS | | | | | | | | | | | |
| Employed full-time | 54.6% | 100.0% | | | | 86.9% | 74.0% | 83.9% | 88.0% | 88.9% | 81.97 |
| Employed part-time | 10.1% | | 100.0% | | | 13.1% | 26.0% | 16.1% | 12.0% | 11.1% | 18.1 |
| Inemployed but self-employed | 4.4% | | | 100.0% | | • | | | | | |
| student | 7.1% | | | | 23.2% | | | | | | |
| At home | 8.1% | | | | 26.7% | | | | | | |
| Retired | 14.1% | | | | 46.2% | | | | | | |
| Other | 1.2% | | | | 3.9% | | | | | | |
| (DK/NS) | .4% | | | | | | | | | | |
| DCCUPATION | | | | | | | | | | | |
| Dwner/ Manager/ Administrative & | | | | | | | | | | | |
| Related | 12.7% | 13.9% | 5.9% | | | 21.5% | | | | 2.5% | 17.79 |
| Professional/ Technical | 33.2% | 34.2% | 27.6% | | | 56.2% | | | | 43.7% | 27.8 |
| Clerical and Related Occupations | 13.2% | 12.7% | 15.8% | | | 22.3% | | | | 14.2% | 12.87 |
| Sales Occupations | 8.7% | 8.3% | 10.5% | | | | 41.2% | | | 2.8% | 11.75 |
| Service Occupations | 12.4% | 10.1% | 24.3% | | | | 58.8% | | | 9.5% | 13.87 |
| Farming/ Fishing/ Forestry/ Mining | 3.2% | 3.2% | 3.3% | | | | | 100.0% | | 3.4% | 3.0 |
| Blue Collar - Skilled | 14.7% | 15.8% | 9.2% | | | | | | 90.5% | 20,0% | 12.27 |
| Blue Collar – Unskilled | 1.5% | 1.2% | 3.3% | | | | | | 9.5% | 3.1% | .87 |
| Refused - Not Stated | .5% | .6% | | | | | | | | .9% | .37 |
| JNION MEMBERSHIP | | | | | | | | | | | |
| fes | 33.5% | 35.3% | 23.7% | | | 34.2% | 19.6% | 35.5% | 47.5% | 100.0% | |
| No | 65.9% | 64.0% | 76.3% | | | 65.1% | 79.9% | 61.3% | 52.5% | | 100.07 |
| (DK/NS) | .6% | .7% | | | | .7% | .5% | 3.2% | | | |

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5. What is the highest level of schooling that you have obtained?

6. Were you born in Canada or in some other country?

7. What is the first language you learned as a child and still understand?

| | TOTAL EMPLOYMENT STATUS | | | | | | OCCUPA | | UNION MEMBERSHIP | | |
|----------------------------------|-------------------------|---------------|---------------|--------|-------|---------------|------------------|---------------|---------------------------------------|-------|-------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | -(152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| EDUCATION | | | | | | | | | | | |
| Grade school or some high school | 21.0% | 12.3% | 16.4% | 31.8% | 36.8% | 5.1% | 17.6% | 32.3% | 32.3% | 13.8% | 12.29 |
| Completed high school | 21.8% | 21.2% | 25.0% | 28.8% | 20.8% | 15.5% | 30.4% | 25.8% | 32.3% | 16.0% | 25.0 |
| Technical/post secondary | 19.0% | 21.6% | 23.0% | 10.6% | 14.4% | 22.0% | 22.5% | 25.8% | 19.6% | 20.6% | 22.5 |
| Some university | 12.5% | 11.8% | 15.1% | 15.2% | 12.7% | 14.1% | 11.3% | 6.5% | 8.2% | 10.8% | 13.3 |
| Complete university degree | 18.5% | 23.1% | 17.1% | 9.1% | 12.0% | 30.2% | 14.2% | 9.7% | 5.7% | 28.9% | 18.8 |
| Post graduate degree | 6.5% | 9.4% | 3.3% | 1.5% | 3.1% | 13.1% | 2.9% | | .6% | 9.8% | 7.7 |
| (Refused/Not Stated) | .7% | .5% | | 3.0% | .2% | | 1.0% | | 1.3% | | .67 |
| COUNTRY OF ORIGIN | | | | | | | | | | | |
| In Canada | 85.2% | 86.2% | 84.2% | 89.4% | 83.8% | 85.7% | 83.8% | 93.5% | 87.3% | 88.3% | 85.07 |
| Some other country | 14.6% | 13.8% | 15.8% | 10.6% | 16.2% | 14.3% | 16.2% | 6.5% | 12.7% | 11.7% | 15.07 |
| (Refused/Not Stated) | .2% | | | | | | | | | | |
| OTHER TONGUE | | | | | | | | | | | |
| English | 62.3% | 62.0% | 67.8% | 63.6% | 61.3% | 62.8% | 63.2% | 71.0% | 60.1% | 56.0% | 66.47 |
| French | 25.8% | 27.1% | 19.1% | 30.3% | 25.4% | 27.6% | 20.6% | 19.4% | 28.5% | 34.5% | 21.7 |
| Other | 11.6% | 10.9% | 13.2% | 6.1% | 13.3% | 9.6% | 16.2% | 9.7% | 11.4% | 9.5% | 11.97 |
| (Refused/Not Stated) | .3% | | | | | | | | · · · · · · · · · · · · · · · · · · · | | |

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Source: Angus Reid Group Trade Competitiveness Study Spring 1990

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8. Which of the following income groups includes your total annual household income, before taxes, including wages and other sources from all members of your household (READ LIST)?

9. (DO NOT ASK:) Language

| | TOTAL | í. | EMPLOYMÈ | INT STATU | S . | | OCCUPA | UNION MEMBERSHIP | | | |
|---------------------------------|--------|---------------|---------------|-----------|------------|---------------|------------------|---------------------|--------------|-------|-------|
| | | Full- time | Part- time | Unemp. | Other | White Col. | Sales Service | Res- ource | Blue Col. | Yes | No |
| BASE=ALL RESPONDENTS | (1500) | (819) | (152) | (66) | (457) | (573) | (204) | (31) | (158) | (325) | (640) |
| INCOME | | | | | | | | | | | |
| Less than \$10,000 | 4.9% | 1.3% | 5.9% | 16.7% | 9.4% | 1.2% | 4.4% | 3.2% | 1.9% | 1.5% | 2.3 |
| \$10,000 to \$19,999 | 11.3% | 4.4% | 10.5% | 21.2% | 22.5% | 3.5% | 9.8% | 12.9% | 5.1% | 2.8% | 6.6 |
| 20,000 to \$29,999 and a second | 14.9% | 13.9% | 9.9% | 18.2% | 17.9% | 9.4% | 17.2% | 22.6% | 20.3% | 10.8% | 14.7 |
| 30,000 to \$39,999 | 17.1% | 17.9% | 21.1% | 19.7% | 14.2% | 16.4% | 17.6% | 22.6% | 25.9% | 20.3% | 17.77 |
| 40,000 to \$59,999 | 23.7% | 29.2% | 28.3% | 12.1% | 14.4% | 30.9% | 25.5% | 16.1% | 29.1% | 33.2% | 27.07 |
| 59,000 to \$79,999 | 11.6% | 15.6% | 11.8% | 1.5% | 5.9% | 18.2% | 10.8% | 16.1% | 9.5% | 19.1% | 13.17 |
| over \$80,000 | 9.5% | 13.4% | 5.3% | 1.5% | 5.3% | 16.1% | 8.8% | 6.5% | 3.2% | 7.7% | 13.99 |
| (Refused/Not Stated) | 6.9% | 4.2% | 7.2% | 9.1% | 10.3% | 4.4% | 5.9% | | 5.1% | 4.6% | 4.7 |
| ANGUAGE OF INTERVIEW | | | | | | | | | | | |
| English | 76.6% | 75.9% | 81.6% | 72.7% | 76.4% | 74.7% | 81.4% | 80.6% | 77.2% | 70.2% | 80.27 |
| French | 23.4% | 24.1% | 18.4% | 27.3% | 23.6% | 25.3% | 18.6% | 19.4% | 22.8% | 29.8% | 19.8 |



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Calgary

Winnipeg

Toronto

Ottawa

Montreal