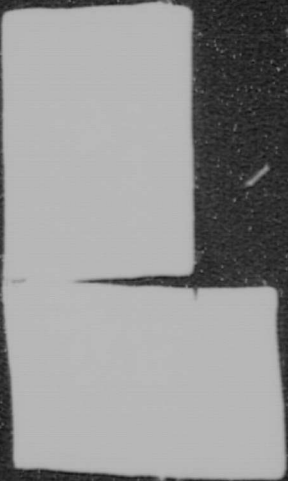


THE LIMESTONE CITY

KINGSTON

1909



THE LIMESTONE CITY

# KINGSTON

THE INDUSTRIAL CENTRE OF EASTERN ONTARIO

PUBLISHED

1909

By Authority of the Kingston  
Board of Trade,

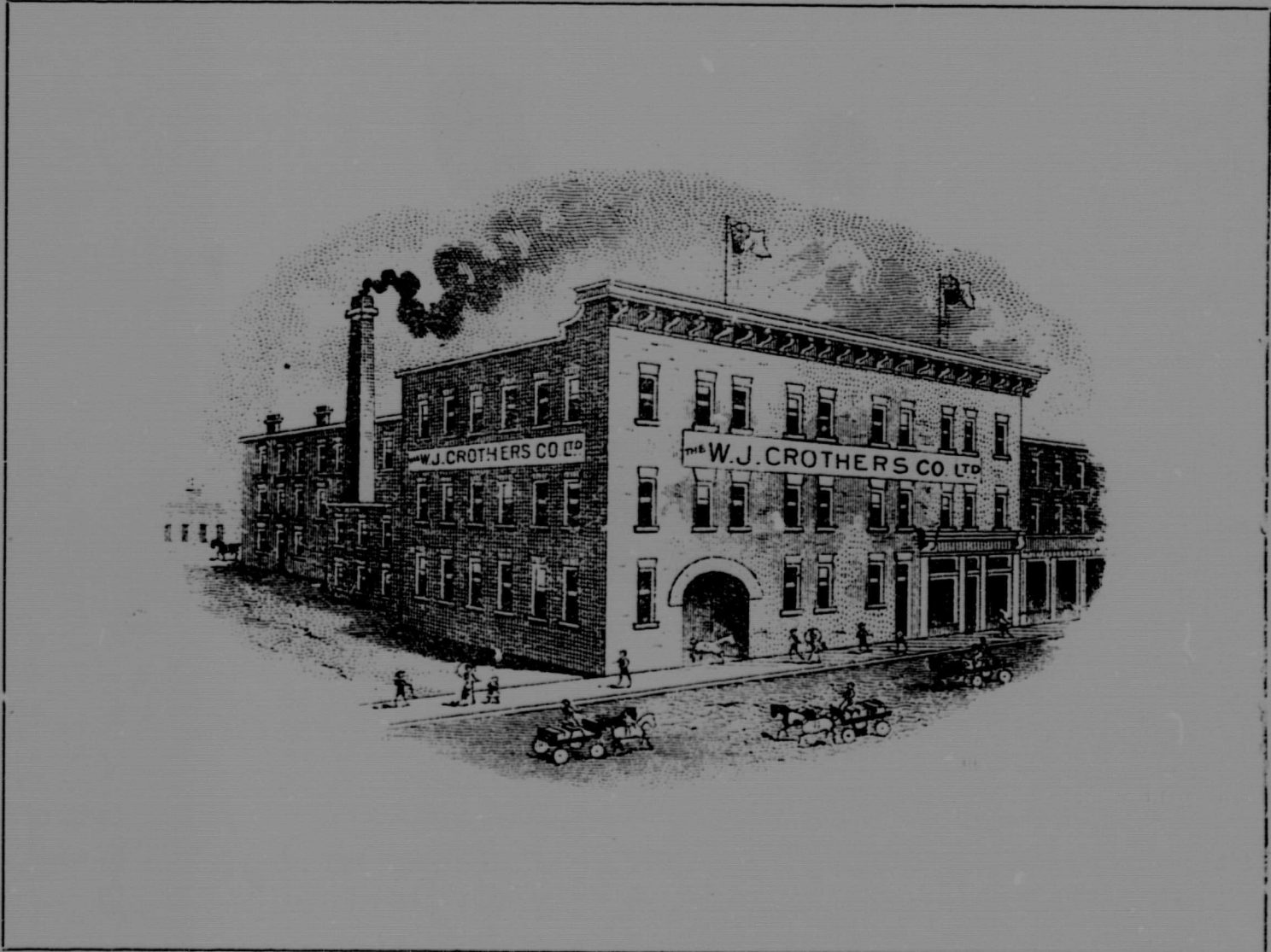


ILLUSTRATED SOUVENIR INDUSTRIAL NUMBER

*The Daily British Whig*

KINGSTON, CANADA

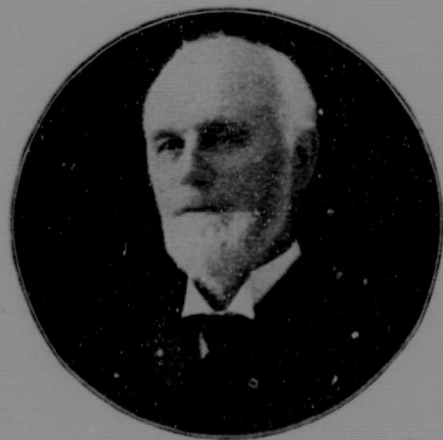
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**The W. J. Crothers Co. Limited**  
**Manufacturers of Biscuits and Confectionery**  
**Kingston, Canada**

Forty years ago there was established in Kingston what has developed into an industry of vast importance in the city's commercial interests, and of benefit to the community in that it provides constant employment for from ninety to a hundred hands. This business, which embraces the manufacture of biscuits and fine confectionery, was established on the first of March, 1869, by Messrs. H. and W. J. Crothers. In 1894 Mr. H. Crothers retired from business, leaving Mr. W. J. Crothers as president and manager for the company, and in 1906 the company was incorporated.

The offices, warehouse and factory are located at 207 and 209 Wellington street, in a substantial three-storey brick building with frontage of ninety-five ft., and depth of a hundred and thirty-two feet, the building being the property of the company. The offices are neatly fitted up in modern style, and the factory is equipped with rotary ovens, mixers, cutters, and self-panning and self-scraping machines. The products are biscuits of all kinds, making a speciality of soda biscuits and fine confectionery, and they supply the retail dealers all through Eastern Ontario, going north as far as Cobalt, and as far east into



W. J. CROTHERS.

Quebec province as Quebec City. Eight commercial travellers are kept on the road looking after the interests of the company. The business has been under practically the

same management for forty years, and throughout that time has steadily grown, until to-day it is one of the largest and best known in Ontario. The success may be attributed to the industry, enterprise and absolute integrity of the management from the very beginning, no misrepresentation of goods, cash and one price, and the money refunded if the goods are not satisfactory in every detail.

Mr. W. J. Crothers, the president and manager, is a native of this district, and has been a resident of Kingston for forty odd years. He is a public spirited man who has always shown a practical interest in the welfare of the city. For a number of years he was an influential member of the City Council. Associated in the business with Mr. Crothers are his three sons, William, Norman and Verner. Mr. William Crothers is in charge of the commercial travellers and sales department, Mr. Norman Crothers is manager of the manufacturing department, and Mr. Verner Crothers is foreman of the biscuit department. These gentlemen are thoroughly capable of handling their various departments and are rapidly coming to the fore among the younger Kingston business men.

Whig-Standard, Kingston

ANNO DOMINI 1909

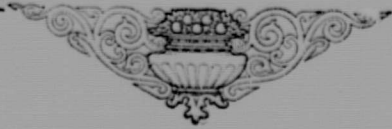
SPECIAL INDUSTRIAL SOUVENIR NUMBER OF

# Daily British Whig

OF

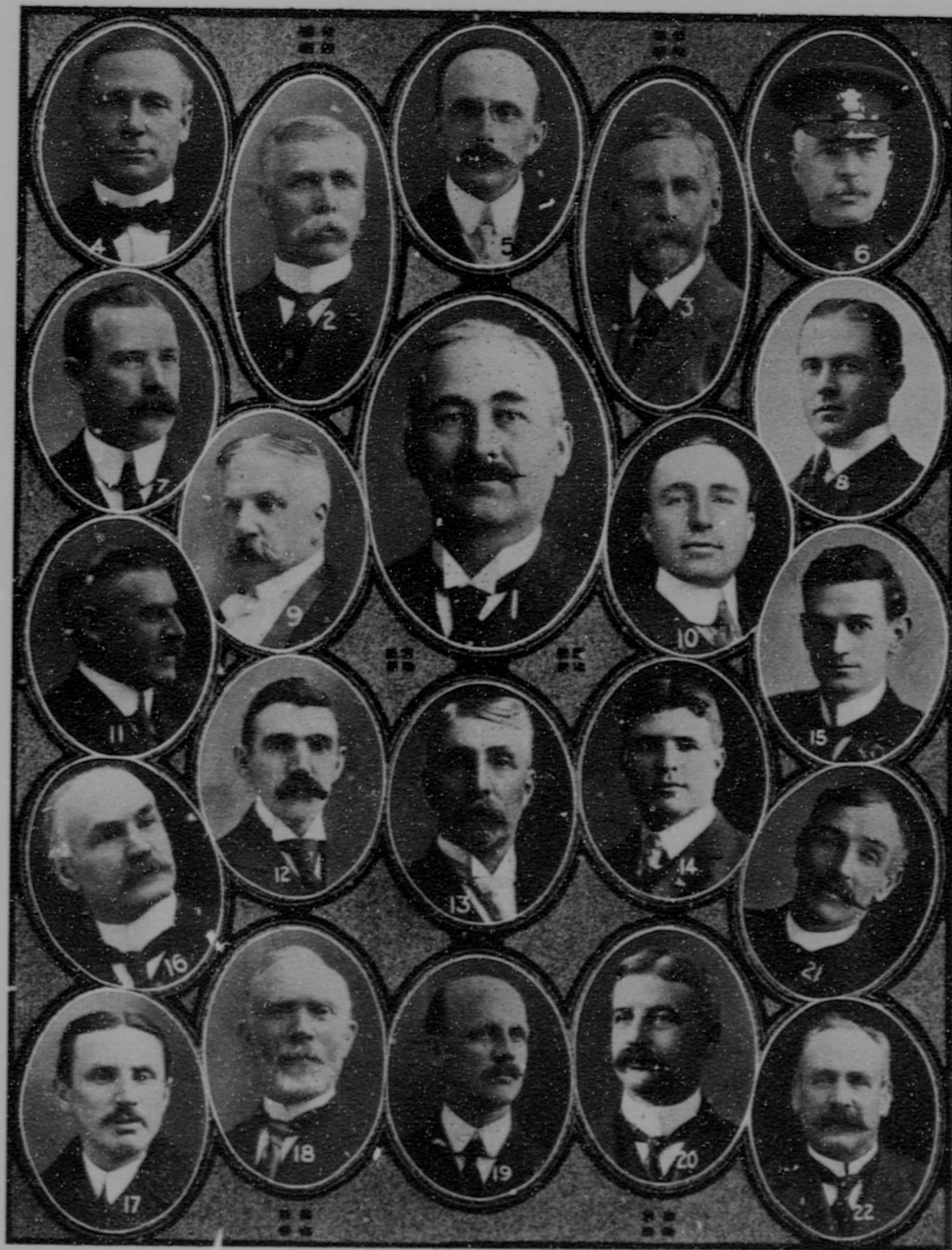
KINGSTON, :: :: :: :: :: CANADA

Containing a Comprehensive Review of the Natural Advantages and Resources of Kingston, together with Historical Reviews of those Representative Concerns and Biographical Sketches of Prominent Men who have materially assisted in placing this Community in a high position in the Industrial, Commercial and Social World. :: :: :: :: ::



PUBLISHED BY AUTHORITY OF THE KINGSTON BOARD OF TRADE

BY THE BRITISH WHIG, KINGSTON, CANADA



Kingston City Council.

1. Mayor, D. Couper. 2. Ald. C. J. Graham. 3. Ald. J. S. R. McCann. 4. Ald. William McCartney. 5. Ald. H. Augrove.  
 6. Ald. R. E. Kent. 7. Ald. R. F. Elliott. 8. Ald. T. J. Rigney. 9. Ald. W. G. Craig. 10. Ald. J. J. Harry. 11. Ald.  
 J. Carson. 12. Ald. F. Hoag. 13. Ald. R. H. Toye. 14. Ald. J. McKay. 15. Ald. W. F. Nickle. 16. Ald. D<sup>r</sup>A.  
 Givens. 17. Ald. R. Hanley, M.D. 18. Ald. J. Tweddell. 19. Ald. H. N. Robertson. 20. Ald. G. Y. Chown.  
 21. Ald. W. Clugston. 22. Ald. R. J. Free.



**SOUVENIR INDUSTRIAL NUMBER OF THE DAILY BRITISH WHIG OF KINGSTON**  
*DESCRIPTIVE OF AND ILLUSTRATING KINGSTON, "THE LIMESTONE CITY"*

An Epitome of her Commercial Supremacy, Manufacturing Resources, and Educational Advantages with Reviews of the Representative Establishments, and Biographical Sketches of the Leading Business Men of the City.

**A**LTHOUGH the history of Kingston, as a town, dates only from 1784, it really occupied an important position in the history of the French in Canada more than a century before that time. It was in 1673 that Count de Frontenac, at the head of a French force, numbering about four hundred, held a grand council with the Iroquois Indians at this point. At the council it was decided to erect a fort and trading post here to capture the fur trade of Upper Canada. Quite a little French settlement gathered around the fort and everything was prosperous until, history tells us, owing to a piece of treachery by which a number of Iroquois chiefs were induced to come into the fort and were then bound and shipped, in captivity, to France. The Indians were not long in seeking vengeance and "Fort Cataragui," as it was called, was swept out of existence. The fort was rebuilt by Count Frontenac and on August 25th, 1758, was besieged and captured by an English force of three thousand, under Colonel Bradstreet. The little garrison, after a brave resistance, surrendered and were transported to Montreal.

After the American War of Independence a large number of United Empire Loyalists settled here and, in their intense loyalty to England's King, named the town Kingstown, later changed to Kingston. In 1792 the first meeting of the Executive and Legislative Councils was held here, being presided over by Governor Simcoe. Considerable attention was paid to fortification and batteries were erected where the Locomotive Works now stand and at Point Frederick. The war with the Americans in 1812 caused a series of hurried defences to be put up and at this time a fort was built where the present Fort Henry stands

and five small block-houses were erected to defend the City.

Owing to the importance of the position which Kingston holds, at the foot of the Great Lakes and at the head of the mighty St. Lawrence River, her population has grown steadily. There has never been any unsubstantial, mush-

the array of imposing looking stone buildings to be seen everywhere. Stone has been extensively used in the erection of public buildings, churches, educational institutions, warehouses and residences and the solid appearance presented by these buildings is typical of the lasting qualities of the business of the City.

Kingston is located about midway between Toronto and Montreal and is connected with both the great trunk lines of railway as well as with the Kingston and Penbrooke and the Bay of Quinte railways. The manufacturer and merchant are therefore afforded every facility for direct shipment to and from every point on the continent by rail as well as direct water shipment to the Atlantic seaboard and to all points on the Great Lakes.

As a manufacturing centre Kingston now stands well in the foreground. She offers every advantage of location, railroad and steamboat facilities and skilled workmen. Her industries turn out annually hundreds of thousands of dollars worth of finished products, including such lines as locomotives, pianos, biscuits and confectionery, powder and dynamite, flour, cereals, cigars, leather, ship building and marine engines.

As a wholesale distributing point Kingston is rapidly becoming the leader in Eastern Ontario. Here are large, well-stocked warehouses from which the retail merchants throughout the country secure their supplies. The retail shopping district contains

some of the finest stores to be found in any city the size of Kingston in Canada and the merchants are live, up-to-date and progressive business men.

As a place of residence, Kingston is difficult to beat. Her location is ideal; her streets are broad and well kept and are lined with hand-

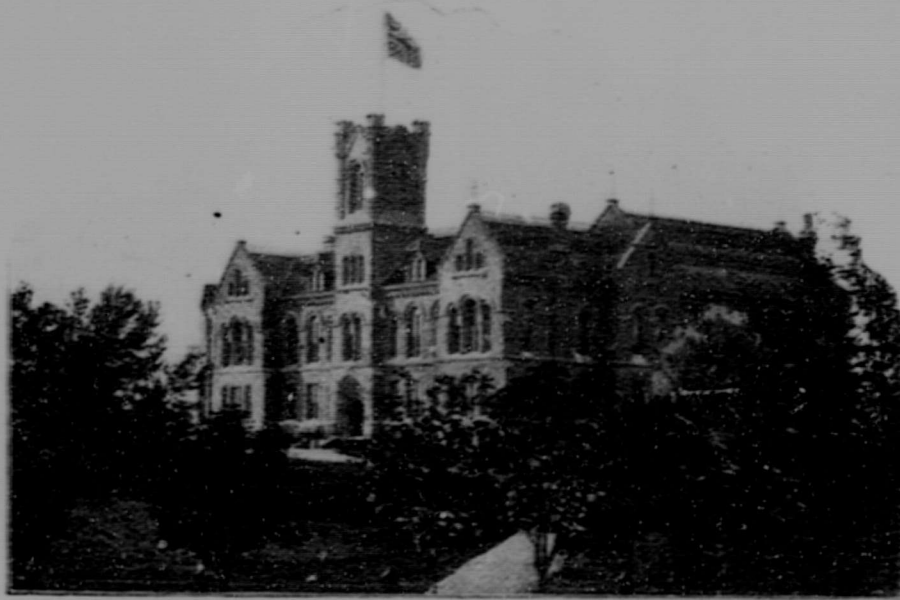


**Officers of Kingston Retail Merchants' Association.**

1. E. T. Steacy, President. 2. D. G. Lairlaw, Vice-President.  
 3. W. A. Mitchell, Secretary. 4. H. D. Bibby, Treasurer.

room growth but always a steady building upon a solid basis, until to-day, Kingston is one of the soundest cities of the Province of Ontario and has a population of twenty thousand.

One of the most striking features of Kingston, and the one first noticed by strangers, is



OLD ARTS BUILDING, QUEEN'S UNIVERSITY.

some business blocks and comfortable homes surrounded by well kept lawns and beautiful shade trees; her water works, sewage system and gas and electric lighting plants are complete; her street car service is adequate, while the lives and property of her residents are guarded by efficient police and fire departments, under capable chiefs.

Kingston has a well deserved reputation for the excellence of her educational institutions. Here is located Queen University, one of the leading universities of Canada and the Alma Mater of many of Canada's most able and prominent political, professional and business men. The Royal Military College also brings hundreds to the city. The public and high schools, separate schools, young ladies' academy, business colleges, are modern in system and equipment.

The city contains twenty-two churches, representing the leading denominations, the pulpits being filled by educated Christian gentlemen. The Young Men's Christian Association and the Young Women's Christian Association both have fine large, well-equipped buildings. The public library is complete and modern and there are two well-equipped hospitals a House of Providence and House of Industry, and children's shelter; while the city is well provided with parks and gardens.

Being the County Town of Frontenac County, Kingston is the home of the County officials and has a handsome Court House and County Buildings.

The Kingston Board of Trade is composed of leading business men who have the interests of the city at heart and who actively devote much time and energy to her up-building. The Board maintains handsome offices at 46 Clarence Street, where the secretary has lists of available manufacturing sites, and is glad, at all times, to give any desired information to manufacturers or business men seeking location. The officers of the Board are: Honorary presidents, Hon. Wm. Hart, M.P., and Mr. E. J. B. Pense; president, Mr. H. M. Richardson; vice-presidents, Messrs. C. A. Macpherson and J. S. Turner; secretary, Mr. E. J. Reid; and treasurer, Mr. W. B. Dalton. The Council of the Board, before whom all matters of importance are brought, is composed of Messrs. C. Bermingham, H. D. Bibby,

R. J. Carson, Elmer Davis, Francis King, D. G. Laidlaw, W. F. Nickle, N. C. Polson, Jr., Dr. Edward Ryan, E. L. Steacy, Thos. H. Stewart.

The Retail Merchants' Association is composed of retail merchants who meet regularly to discuss business topics with the idea of building up business on solid, lasting basis and of giving the best possible service to the citizens. The officers of the Association are: President, E. L. Steacy; vice-president, D. G. Laidlaw; secretary, Wm. A. Mitchell; treasurer, H. D. Bibby.

The city is ably governed by a council composed of the Mayor and twenty-one aldermen elected by the people. The Council for the year 1909 consists of: Mayor Daniel Comper,



PRINCESS ST. LOOKING EAST.

and Aldermen R. H. Toye, W. F. Nickle, R. F. Elliott, G. Y. Chown, R. E. Kent, W. R. Clugston, J. S. R. McCann, John McKay, John Carson, R. J. Free, D. A. Givens, T. J. Rigney, W. G. Craig, J. J. Hart, J. Tweedell, H. Angrove, F. J. Hoag, H. N. Robertson, C. J. Graham, Wm. McCartney, Dr. R. Hanley.

Among the prominent business houses are many with more than a local reputation. We give herewith a short, concise review of some of the leaders:

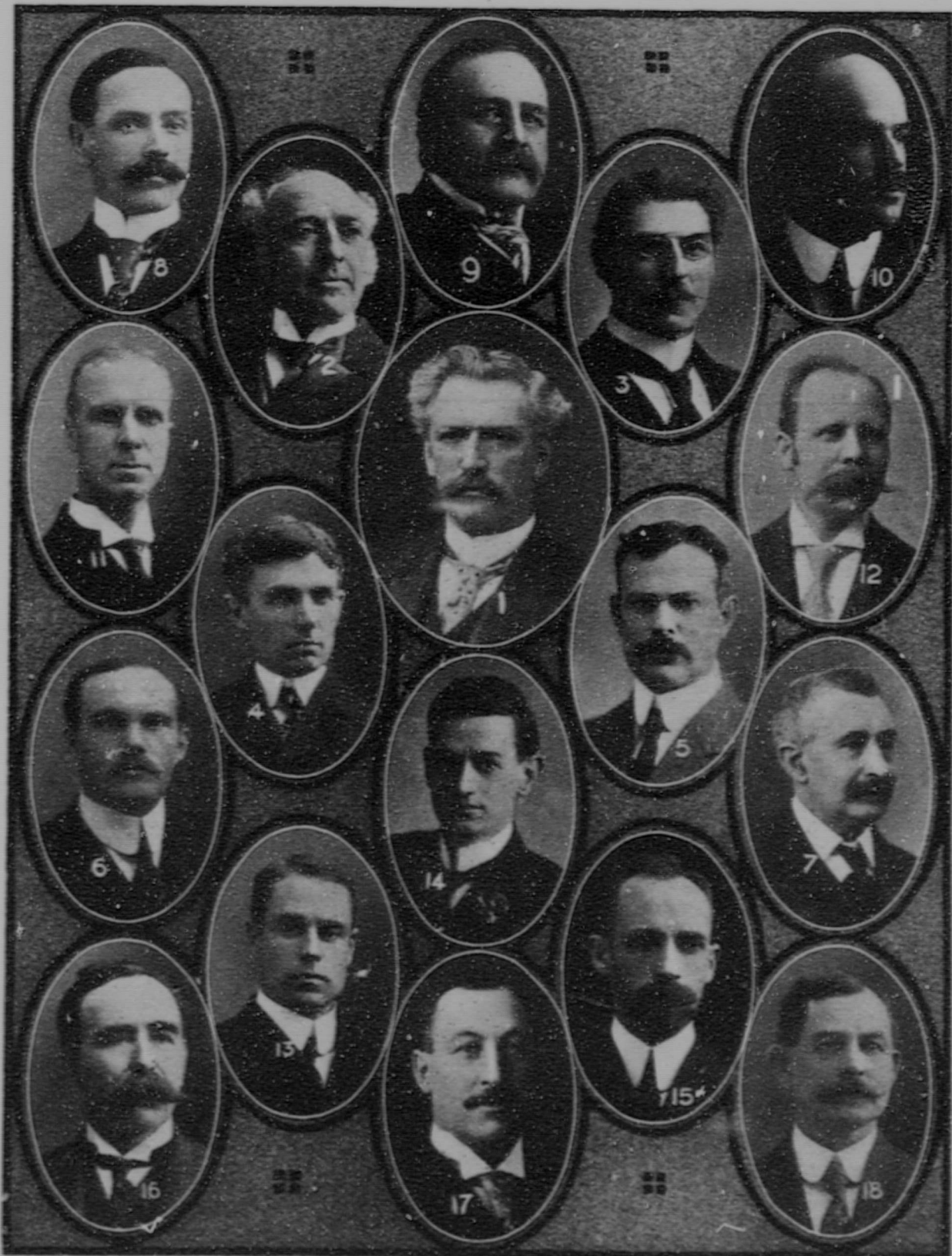
#### R. J. CARSON.

Situated on Princess street, between Clergy and Barrie, is one of Kingston's most prominent wholesale houses—that of Carson's Wholesale Grocery. The business occupies a fine three-storey stone building, its dimensions being 70 x 122 ft., with large warehouses in rear. The concern was first established as a retail grocery business by Mr. R. Carson, the father of the present proprietor. This was in the early forties, and the business, run on sound commercial methods, has been steadily increasing since then. In 1880 the wholesale department was opened by Mr. R. J. Carson, son of the original founder, and this end has assumed such important dimensions that to-day the firm has totally relinquished its retail establishment, and all attention is devoted to the wholesale side of the business. He handles every line of high-grade goods the trade calls for, importing his foreign groceries, dried fruits, teas, etc. His annual output to-day reaches well into the half million mark, and with three traveling salesmen to represent his interests all through the country, his future prospects are obviously of the brightest. He was born in Kingston and has always been closely identified with the city's public welfare. He is a member of the executive of the Board of Trade, and at different times he has held practically every public office in the city.

#### T. J. LOCKHART.

One of the best known men in the real estate and insurance circles of Kingston is Mr. T. J. Lockhart. Born at Sydenham, he is a graduate of Queen's University, receiving his M.A. degree in 1892. He was, for a number of years, prominent in educational work, but established his present business here in 1901. Mr. Lockhart represents a number of the strongest insurance companies, amongst others being The Mutual Life of New York, Sun Fire, Sovereign Fire, Anglo-American Fire, Montreal-Canada Fire, Dominion Fire, Equity and Pacific Coast Fire and the Can-

adian Railway Accident Co. His business covers the city of Kingston and County of Frontenac, with office situated at 129 Wellington street. No man is more highly respected in the city than Mr. Lockhart, and anyone desiring to do business in the Real Estate, Insurance, or Money-to-Loan lines can absolutely depend upon his advice.



Officers and Council, Kingston Board of Trade.

1. Pres., H. W. Richardson. 2. Hon. Pres., Hon. Wm. Harty. 3. Hon. Pres., E. J. B. Pense. 4. 1st Vice-Pres., C. A. Macpherson. 5. 2nd Vice-Pres., J. S. Turner. 6. Sec'y, E. J. Reid. 7. Treas., W. B. Dalton. 8. H. D. Bibby. 9. R. J. Carson. 10. Elmer Davis. 11. D. G. Laidlaw. 12. E. T. Stracy. 13. N. C. Polson, Jr. 14. W. F. Nickle. 15. Francis King. 16. C. Bermingham. 17. Dr. E. Ryan. 18. Thos. H. Stewart.





J. ARTHUR CRAIG.

**W. G. CRAIG & COMPANY.**

Almost two hundred years ago the first trading post in Upper Canada was established at what is now the City of Kingston, and since that time it has been the general distributing point for the district. In groceries, perhaps, more than anything else, it is looked upon as the wholesale centre for Eastern and Northern Ontario and Western Quebec. Among the oldest established houses in this line is that of W. G. Craig & Co., originally styled John Carruthers, and later A. Gunn & Company, which name it carried until the year 1894, when Mr. W. G. Craig took over the entire business which he has been so instrumental in building up. After the fire in 1908, when Mr. Craig with a number of other representative houses were burnt out, new and larger premises were secured at the corner of Ontario and Brock streets where they now have one of the best equipped warehouses in the city. The main building has four storeys and splendid cement-lined cellars, electric hoist and other modern appliances suitable for the work in hand. Being adjacent to the G.T.R., C.P.R. and K. & P. Ry. freight sheds, and with a private siding at the rear of the building, the handling of incoming and outgoing freight is reduced to a minimum. On going into these enlarged premises new blood was introduced into the firm in the persons of J. Arthur and W. H. Craig, nephews of Mr. W. G. Craig, the senior member of the firm, and sons of Mr. James Craig, also well known in grocery circles. The senior partner, W. G. Craig, has had a lifelong experience in the wholesale grocery trade. He was with John Carruthers & Co., and when A. Gunn & Co. succeeded to the business he became a member of the firm and remained such until he took over the business himself some thirteen years ago. He is also president of the Wholesale Grocers' Exchange of Ontario. He is a city alderman of several years' standing and is president of Cereals, Limited, one of the largest cereal companies on the continent. Mr. J. Arthur Craig has been connected with this house for over twelve years and his experience in the office and as city salesman has given him a thorough knowledge of the business. He is an officer of the 14th P.W.O. Rifles, and in him Kingston has the best baritone singer in Eastern Ontario. Mr. W. H. Craig was, up to the time of becoming a member of this firm, accountant for Messrs. Fenwick, Hendry & Company, which position he held for some eight years. He is a member of the Institute of Chartered Accountants of Ontario and holds the commission of Captain in the 14th P.W.O.R.



W. G. CRAIG.

**IMPERIAL LIFE ASSURANCE COMPANY OF CANADA.**

The Imperial Life Assurance Company of Canada, established in 1897, and now one of the strongest insurance companies in the country, is represented in this city by Mr. J. R. Cooke, general manager for this district, a position he has held ever since the company was first established. The Imperial is a solid, progressive institution, incorporated under the wise and conservative laws of Canada. It is vigorous and aggressive, and enjoys the full confidence of its policy holders and the general public. There is now in force upon the company's books more than twenty-four million dollars of insurance. The record of the Imperial Life has never been equalled in the history of life insurance in this country, and the growth, though rapid, has never been spas-



J. R. COOKE.

modic, but steady and substantial, and the groundwork on which the company has always conducted their business, has been first and foremost the safeguarding of the policyholders' interests. The company has a subscribed capital of \$1,000,000, and paid-up capital of \$450,000.

In their manager for this district, Mr. J. R. Cooke, the company has an experienced insurance man, who has been actively engaged



W. H. CRAIG.

in the insurance business since 1894, and has, as was previously mentioned, been district manager for this company since its organization in which time he has, in his district, written over a million and a quarter dollars of insurances. The offices where he conducts his business are in the Coy Building on King street, in comfortable and commodious apartments. Mr. Cooke is a substantial and influential citizen of Kingston, his native place. He takes an active interest in the city's affairs, and has served on the city council for four terms.

**F. WHITNEY.**

Mr. F. Whitney, coal and wood merchant, with his office at Place d'Armes street, and large yard adjoining, is securing a large business amongst the householders of the city. Established four years ago, this firm now takes a prominent place amongst the coal and wood merchants of Kingston. It also handles hay, straw and oats, and cedar posts, and in these lines it has a very extensive trade. With telephone connection, Mr. Whitney is always ready to book orders, and to fill them promptly, delivering with his own wagons. In the face of strong competition he has made a success in this line of business. Before engaging in this enterprise, he had been in the hotel business for ten years. Mr. Whitney was born just outside of Kingston, but he has been a resident of the city for many years.

**THOMAS W. MILO.**

The demands of "the home beautiful" are yearly becoming more and more exacting so that to-day to meet the demands of the home builder the painter and decorator must be not only an expert workman but something of an artist as well. More than thirty-five years ago Mr. Milo, Sr., father of the present proprietor, established his business on Queen street and about ten years later moved to the present location at No. 46 and 42 Montreal street, where Mr. Thomas W. Milo has continued the business since his father's retirement. Mr. Milo has a well earned reputation throughout the city and surrounding territory as a decorator of no mean ability. Born in this city and connected with the same line of business all his life, his trade connection is an enviable one. He has been connected with the L.O.O.F. for the past thirty years. Householders throughout the city desiring prompt and efficient attention in painting and decorating know full well they are safe in phoning number 320, when they will receive the careful personal attention of Mr. Milo.



HENRY WADE'S DRUG STORE.

**HENRY WADE.**

One of the pioneer druggist establishments in Kingston is that of Mr. Henry Wade, the business having been established by the present proprietor in 1877. The location of the store is good, situated as it is at the corner of King and Brock streets, with entrances on both streets, and three splendid windows, which are always attractively arranged. The salesroom is handsomely fitted up, and is one of the best lighted stores in the city. A complete stock of drugs, proprietary medicines, toilet sundries, perfumery, etc., is carried. Mr. Wade also prepares a number of special remedies for the supply of the general trade, including Wade's Dyspepsia Cure, Wade's Asthma Cure, and Wade's Blood Purifier, all of which have an excellent reputation, and for which mail orders from outside points receive prompt attention. Mr. Wade was born in Kingston and has lived here all his life. He stands high in his profession, and is regarded by others in the same line of business, as an authority on all relative matters. Since he first established his business thirty-two years ago, he has had the patronage and entire confidence of the Kingston people.

**JAMES CAMPBELL.**

One of the most recently opened establishments in this city is the tailoring, pressing, cleaning and repairing establishment of Mr. James Campbell. This store, with the office



**JAMES CAMPBELL.**

and fitting rooms in the front and the work rooms in the rear, is neatly fitted up, and already Mr. Campbell is attracting a good patronage by the up-to-date methods he employs and the satisfaction his work has given



STORE OF JAMES McCULLA.

**JAMES McCULLA.**

One of the representative grocery houses of Kingston, and one that controls a large and high class trade, is that of Mr. James McCulla. This business was established about thirty years ago by Mr. G. W. Strange, and was taken over by the present proprietor thirteen years ago. In the time since Mr. McCulla acquired possession, the trade has increased largely, owing to the progressive and enterprising methods which he introduced into the conduct of his affairs. The store is a three-storey brick building at the corner of Montreal and Bay streets, and the interior is particularly well equipped. The stock comprises, besides the groceries, a complete stock of fresh meats. Another department is that devoted to crockery and glassware, where a very complete stock is carried, embracing the finest imported goods as well as crockery and glassware for ordinary use. In the grocery department special attention is paid to teas, of which the very choicest blends are carried, and to baking powder. They manufacture their supply of the latter commodity, and their brand has proved most successful, and is deservedly popular. An efficient staff of attentive clerks is employed, and telephone connection (phone 88) makes the ordering of supplies an easy matter. Mr. McCulla is an Irishman by birth, coming to this country



**JAMES McCULLA.**

from Belfast thirty years ago. Though not a native of Kingston, he is one of our most substantial citizens, and to his industry, thrift and enterprise, and absolute integrity, the success of the business may be attributed.

to those who have become his customers. Located at 109 Brock street, he is conveniently situated for the people about town, and the offices he performs in pressing and cleaning clothing are bound to make this a boon to the well-dressed men and women of the city who realize the importance of these items. The prices asked for this work are moderate, and the work done is guaranteed satisfactory. Both civil and military work is done, a specialty being made of the military work. Mr. Campbell, late of Livingston Bros., Brock street, himself is an expert tailor, thoroughly understanding every detail of his business. He is a native of Glasgow, where he received his early training, and where he followed the same line of business in which he is now engaged.

**TAYLOR & HAMILTON.**

About six years ago two enterprising men, H. Taylor and S. Hamilton, founded a tin-smith, plumbing and steam-fitting business which is now one of the largest in Kingston, and which takes an important position amongst the mercantile interests of the city. From the inception of the concern, the Kingston people have held the establishment high in favor, appreciating immediately the sterling merits which are here evidenced, and which are essential in the conduct of such a business. The business is conducted in a three-storey brick building, ample in its proportions, at 89 and 91 Princess street. It is fitted with modern machinery, and skilled workmen are employed both on the work in the shop and outside. A complete line of hardware, cutlery, graniteware, tin and copperware, mechanics' tools, and stoves, etc., is carried, and a very large trade is done in these lines. An important branch of the business is the tin-smithing and plumbing, installing of furnaces, roofing, etc., all of which are attended to in the most workmanlike manner, the work done in the past six years bearing ample testimony to the satisfaction which the firm is always ready to guarantee. Both Mr. Taylor and Mr. Hamilton are well known in the city, and are men who well deserve the universal regard in which they are held. Mr. Taylor, who has always exhibited a great interest in the city's affairs is a familiar figure in the public life of Kingston where he has served three terms in the City Council. Mr. Hamilton, also a public spirited man, is popular as well in fraternal circles, and is a strong and enthusiastic Oddfellow. Both are most enterprising and progressive men in their business where they have shown themselves to be shrewd, capable and practical hardware merchants with a genius for succeeding in their undertaking.



T. G. BROWN.

**T. G. BROWN.**

Among the business houses of Kingston which appeal to the finer senses of the people is the music and art store of which Mr. T. G. Brown is sole manager and proprietor. This representative house was established here five years ago, the original location being where the Bijou Theatre is now situated. Two years ago the business was removed to the present premises, at 232 Princess street, where the ample space afforded by the size of the store permits of an attractive display of the stock. Mr. Brown is a dealer in high class portraits and he has conducted this branch of his business in nearly every city in the Dominion. He also carries in stock a very fine art collection of landscapes, water colors, etc., and art goods in an abundant variety. The other branch of the business includes the sale of pianos, organs, and piano-players. In this particular, a large stock of the famous Heintzman pianos, Wormwith pianos, and parlor and chapel organs is kept on hand, and Mr. Brown has placed a large number of these well known musical instruments both amongst Kingston people and in the homes in this and adjoining counties where he is well known. Another important department is the sheet music counter, where one can find everything in popular and classical music.

Mr. Brown is an Ottawa man by birth, but he has travelled all over Canada in the interests of his business, and has a very wide connection.

**A. & J. JAMIESON.**

One of the oldest and best known firms engaged in the plumbing business in Kingston is that of A. & J. Jamieson, whose place of business is located at 253 King street. This business was established some thirty-six years ago by Mr. Jamieson, Sr., father of the present proprietors. Since his death the sons have carried on the business, and have displayed the same good business ability as had been evidenced in their father's long proprietorship. Both Mr. Alex. Jamieson and Mr. John Jamieson, the joint partners, are natives of Kingston and members of the Oddfellows' Association, and are prominent amongst the ranks of Kingston's business men.

**A. C. KNAPP.**

A name well known to all lovers of boating in Kingston and within a long radius of the city is that of Knapp. Fifty years ago Mr. W. C. Knapp established the boat building business now so successfully carried on by Mr. A. C. Knapp at the foot of Ontario street. Here are located his large 100 x 25 feet workshop and boathouses, and from here are turned out hundreds of skiffs, motor boats, sail boats and water craft of all descriptions. Mr. Knapp has a reputation for turning out reliable craft and the "lines" of his models attract favorable attention. He employs a competent staff of efficient assist-

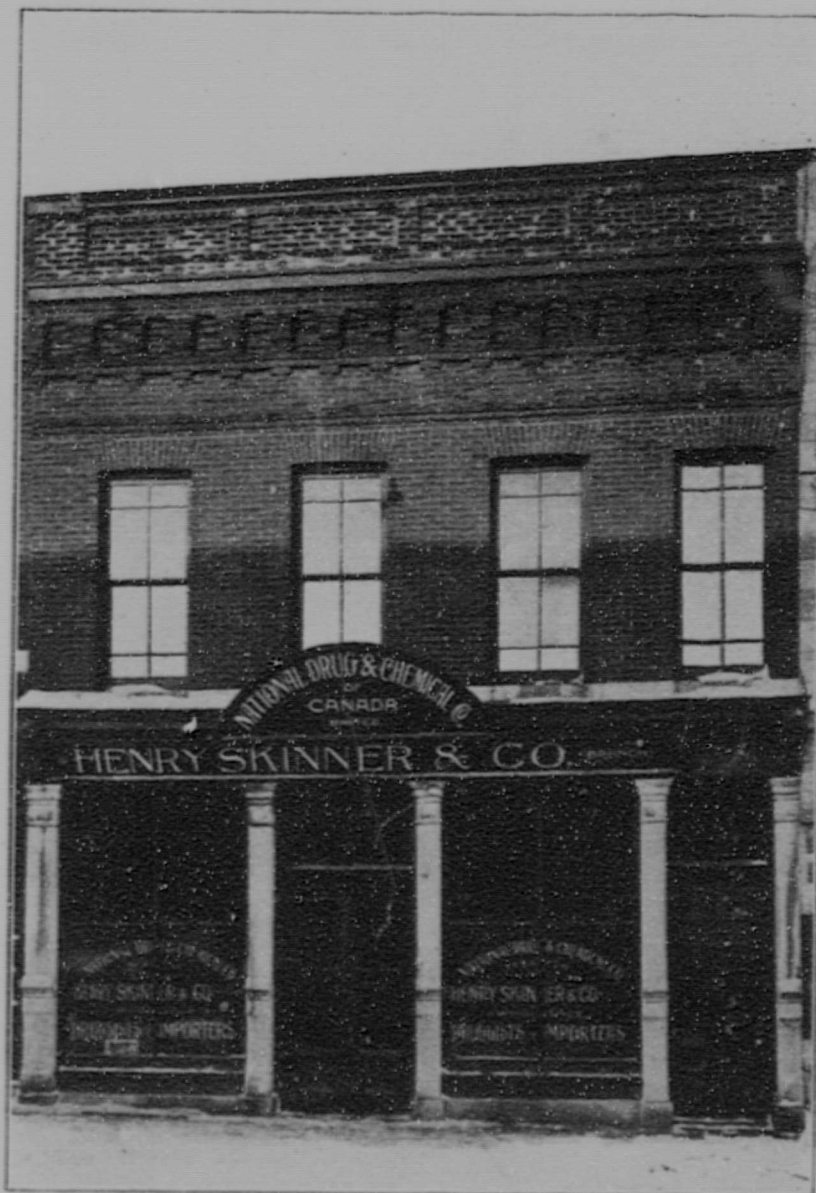
ants in his workshop, and every boat turned out has to pass his personal inspection. He was born in Kingston and has spent his whole business life in the boat-building industry. He is ready to quote prices on any class of boat and has constantly on hand a good stock of skiffs, canoes and motor boats from which the purchaser may make his selection.

**HENRY SKINNER & CO.**

*The National Drug and Chemical Co., of Canada.*

One of the industrial enterprises which give Kingston a recognized position as a manufacturing centre, and which for over sixty years has been an important factor, is the wholesale drug and chemical business of Henry Skinner & Company, and the extensive works of the company located at 171 Princess street, and running right through the block to Queen street, provides work for many hands. This manufacturing business was established in 1848 under the name of Henry Skinner & Co.,

world-wide reputation. It is incorporated under Canadian Charter with a capital stock of \$6,000,000. The names of the men at the head of the company are sufficient guarantee for the conduct of the business. Mr. D. W. Bole, of Montreal, is president of the Company, with Mr. C. W. Twiling, also of Montreal, as general manager. Mr. W. B. Skinner is manager of the perfume and toilet article factory, while Mr. W. B. Gerow is the local manager in Kingston. The style of business conducted is that of wholesale druggists and manufacturing chemists, with the whole of Canada for their field. The Kingston house keeps four travelling salesmen on the road, taking orders for the fine chemicals, proprietary medicines, perfumery, etc., for which the company is famed. The factory is up-to-date in every respect, and equipped with all the latest developments of invention to aid in such a manufacturing industry. Mr. W. B. Skinner is one of the most respected citizens of Kingston, and as a military man is widely known throughout the country. He is Major of the



WAREHOUSE OF HENRY SKINNER &amp; CO.

and until February of 1906 was entirely in the hands of the gentlemen who formed the company. At that time it was amalgamated with, and became a branch of, the National Drug and Chemical Company of Canada, and since then has been conducted under the directorship of this company, which has a

14th regiment, with which he has been connected for twenty-five years. Mr. W. B. Gerow, although a resident of this city for only one year, has already made his influence felt and is highly esteemed throughout the city as a man of sound business principles and ability.



WAREHOUSE, J. Y. PARKHILL CO.

**J. Y. PARKHILL CO.**

As "Great oaks from little acorns grow," so the grocery business established in 1869 at the corner of Montreal and Princess streets by Mr. J. Y. Parkhill, has developed into a wholesale produce house whose patronage extends all over this part of the province. Mr. Parkhill, always an alert business man, was far-sighted enough to see the opportunity which presented itself for establishing a wholesale produce house. The centre of a farming district, prolific of dairy products, he recognized the possibilities the situation offered, and grasping the opportunity, he gave up his small retail interest and began a wholesale business, with the result that to-day this is one of the most representative and substantial mercantile houses in the city, with a valuable connection amongst retail merchants throughout the country. The business conducted is wholesale produce, such as butter and eggs, etc., a specialty being made of fancy creamery butter. With splendid cold storage facilities, the business is conducted on the most modern and approved plans, and large consignments of produce are bought and sold by this firm. The business is carried on in the old Oddfellows' building, situated on Princess street, where a large staff of assistants is employed, and has been conducted on its present wholesale basis since 1889.

Mr. J. Y. Parkhill is one of Kingston's most highly esteemed and best known citizens and is considered an authority on all matters dealing with his line of business. His son, Mr. S. B. Parkhill, who is associated with his father in the business, is a young man who has made himself thoroughly familiar with his business and who is well fitted for his position in this large and progressive business house.

**STEACY & STEACY.**

In March of 1881, Mr. Edward T. Steacy and Mr. J. Walsh laid the foundations of what has since become one of the largest dry goods establishments of Kingston, and indeed of this district. The first store was at 106 Princess street, where for twenty-two years the affairs of the firm were conducted. By that time the business had increased to such an extent, that they removed to larger quarters at 118 and 120 Princess. The store is modernly equipped throughout, and conveniently fitted up for the display of the goods, and for handling the very extensive trade enjoyed by this firm. Originally Steacy & Walsh, the firm changed some years ago to Steacy & Steacy, the partners being Mr. Edward T. Steacy, one of the founders of the business, and Mr. Joseph J. Steacy. The business comprises the general dry goods

trade, including a millinery department which shows the acme of style in ladies' and children's headgear, and a dressmaking department whose work is of the highest order. The result is that the trade is amongst the most particular ladies of the city, who know from experience that in every particular the utmost satisfaction is found in dealing with this establishment. The materials for dresses, the silks, cottons, woollens, linens, and the many other lines are, in every instance, of fine quality, and by importing direct from the old country and from New York, and regular visits to the leading centres of fashion by the buyers of the firm, they keep their hand on the pulse of the dry goods and millinery trade, and nothing new is shown anywhere but that they know of it, and if it be practicable it is shown here in Kingston. In the millinery department a splendid selection of



**STEACY'S, KINGSTON**

the newest shapes and most exquisite creations in the millinery line are to be found, and the place is a perfect bower with the flowers, plumes, laces and ribbons. The proprietors of this business are men of very high standing amongst the business men of the city, and the success which they have won may be attributed to their own well directed efforts, and to the enterprising and progressive spirit which they have introduced into the management of their affairs.



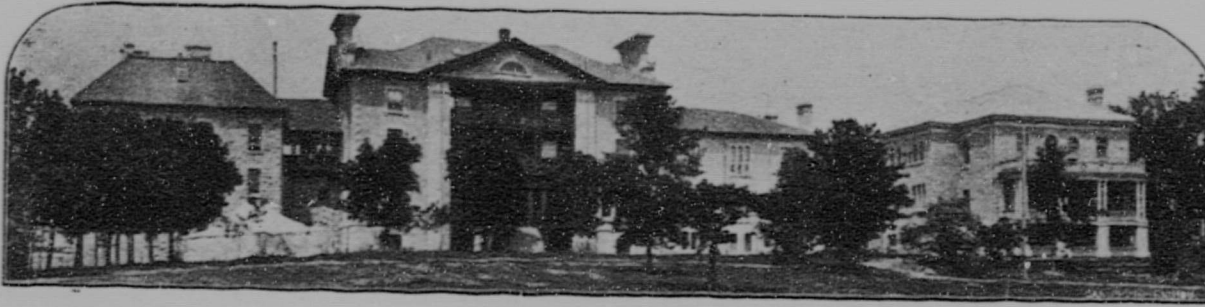
INTERIOR, R. J. LAWLER'S LIQUOR STORE.

**R. J. LAWLER.**

Established in 1854, the wholesale and retail liquor business originally founded by Mr. W. R. McRea, and taken over by R. J. Lawler in 1906, has an extensive patronage from one end of the city to the other. In spirituous and malt liquors, purity and high quality are essentials, and on these points Mr. Lawler's stock stands high. He makes a point of handling only the choicest and best quality of wines and liquors, having in stock all the leading brands of imported and domestic goods. The store is situated at 150 Wellington street, in the Golden Lion block, and is a substantial four-storey building, about sixty by forty feet in dimensions. The interior is fitted up in modern style, and is fully stocked, and an extensive wholesale and retail business is carried on. Mr. Lawler, since taking over the business, has been successful in materially adding to the trade done by his store, besides retaining the large custom already established. He is one of Kingston's substantial merchants, known throughout the city as a man whose word is as good as his bond.

**MONTREAL STOCK CO.**

A thriving business house in Kingston is the Montreal Stock Company, of which Mr. J. Abramson is proprietor and manager. The business conducted is general dry goods, including clothing and furnishings. The store at 180 Princess street is a three-storey brick building, neatly and conveniently fitted up for the display of the stock. The first two floors are used for salesrooms, and the third floor is for the reserve stock. Besides a complete and good class stock of silks, satins, dress materials, woollens, cottons, linens, etc., special attention is given to the ready-made clothing and general furnishings, and they carry particularly stylish garments, importing direct from the fashion centres. A very extensive business is done in these departments, the increasing demands made on the firm being practical evidence of the favor with which their goods are received by the buying public. This business was established fifteen years ago by the present proprietor, Mr. J. Abramson. He has been a resident of Kingston for seventeen years, previous to which time he was engaged in the same line of business in New York, having gone there from his native country, Russia. The fact of his success is to be attributed to his exceptional business ability, and to the progressive lines along which he has always conducted his affairs. By carrying a first-class stock and by employing an ample staff of attentive clerks, he has acquired a wide patronage throughout the city and surrounding districts.



KINGSTON GENERAL HOSPITAL.

**A. HAAZ & CO.**

(Wilson, Lytle, Badgerow Company).

Among the many industries of Kingston the name of A. Haaz & Co. stands out prominently. This industry comprises the manufacture of vinegar, at 74 Bagot street. The partners are Mr. Anton. Haaz, who established the business twenty-five years ago, and Mr. D. B. Murray. The reason for the success which has fallen to the lot of this house is that their product has always been kept up to a very high standard, and is guaranteed to be as good, pure, and wholesome as skill and first class ingredients and methods can make it. Every appliance is installed to secure purity and cleanliness, and a competent staff of workmen is employed. This business is the Eastern Ontario end of the big Wilson, Lytle, Badgerow Company of Toronto, makers of catsups, pickles, vinegars, and who last year handled over 75 per cent. of the vinegar trade of Canada. Both members of the old firm of Haaz & Co. are old residents of Kingston, and are well known and popular business men, and known amongst their many patrons as thoroughly reliable and honorable men with whom to have dealings. They are men of good executive ability besides being fully conversant with the practical work of their business, giving their personal supervision to every detail.

**J. R. C. DOBBS.**

Since 1894 Mr. J. R. C. Dobbs has conducted an agency through which the business men of Kingston have placed their insurance and bought their typewriters and safes. Mr. Dobbs has, for years, been connected with the Underwood Typewriter Company and has been the means of placing the high grade Underwood "Visible" typewriter in a great many offices. He also handles the Empire, a machine used by those who do not require heavy manifolding or tabulating work. He also has the agency for Meilink's Safes, guaranteed fire and water proof. In insurance, Mr. Dobbs controls the agency of several first class companies and is prepared to underwrite insurance on life, accident and property. An important branch of the business, and one but recently added, is that of stock broker and dealer in city and county real estate and Northwest lands. His office is connected by wire and orders for purchase or sale of all Cobalt stocks are executed on the leading stock exchanges. Mr. Dobbs is a Kingstonian by birth and spent some years in Boston in the same line of business, before establishing his present agency.

**CLARK HAMILTON.**

One of the oldest residents in Kingston and one well known throughout the city, is Mr. Clark Hamilton, Collector of Customs. Mr. Hamilton is a son of the late Honorable John Hamilton. He was born in Queenston, Ont., on March 17th, 1823, and became a resident of this city ten years later. He received his education in the Kingston public schools and in Queen's College and was, after completing his education, for many years connected with the inland marine service, being an officer of the Royal Mail line. During the visit of the Prince of Wales (now King Edward) to Canada in 1860, Mr. Hamilton was

captain of the steamer City of Kingston, which carried the young prince from Quebec to Toronto. Some years later he carried Prince Alfred on the same steamer from Montreal to Queenston. In 1857 Mr. Hamilton married Miss Nixon, of New York. He is an elder in St. Andrew's Church and is most highly respected in all circles.

**A. CHOWN & COMPANY.**

One of the old established and substantial industrial concerns of Kingston, is the firm of A. Chown & Co., wholesale and retail hardware dealers, whose warehouse and store are situated at 252 Bagot street. These occupy a large and well equipped four-storey stone building, with a wholesale storehouse, a five-storey building in the rear, giving in all over



A. F. CHOWN.

fifteen thousand square feet of floor space. The show-rooms are spacious, and stocked with full lines of light and heavy, shelf and builders' hardware, saddlery and carriage supplies, and in fact everything for the stocking of a retail hardware store. A large staff



P. B. CHOWN.

of assistants is engaged in the business, and two travelling salesmen are kept on the road. The firm has an extensive trade through Northern and Eastern Ontario, and Western Quebec, this establishment being a fountain-head of supplies for the retailers of those dis-

tricts. They are the sole agents for the Lythoid Roofing materials, for which they find a ready sale. Though the interests of the business are mainly devoted to the wholesale trade, they have as well a wide retail connection in the city and surrounding district, and equal satisfaction is assured the retail customer. The firm was established in 1845 by Mr. A. Chown, father of Mr. A. F. Chown, one of the present proprietors, and is one of the oldest mercantile houses in Kingston. They have been in their present premises since 1852. The members of the firm are Mr. A. F. Chown and Mr. P. B. Chown, both prominent men in commercial circles.

**MASSEY-HARRIS CO., Ltd.**

All over this continent the Massey-Harris agricultural implements and machinery are regarded as having reached the top notch of superiority. This widely known company is represented in Kingston by Mr. F. P. Grass, a man eminently capable of looking after the business in this section. Many of the farmers in the vicinity of Kingston buy their farm implements through this agency, which is situated at 132 Clarence street, in a three-storey brick building of ample proportions to admit of the display of the large stock kept on hand. For the past sixteen years this has been a familiar resort of the agricultural men. Besides the large stock of machines and implements kept in stock, special orders are promptly filled. The annual output from this one agency amounts to \$14,000. This is one of the largest implement houses in Kingston, and has the distinction of representing the largest implement manufacturers under the British flag. It is also the agency for McLaughlin carriages. Mr. F. P. Grass, the manager of this agency, is one of Kingston's prominent citizens. He was born and educated in the city and has spent all his life here. He has always shown a practical interest in the welfare of his native city, and is always ready to do his part in her development. He is a popular member of the Independent Order of Foresters, and is a general favorite with all whom he meets.

**MCDERMOTT BROTHERS.**

In the business development of Kingston a striking example of what may be done by concentrated effort and unflinching energy, is found in the development of the firm of McDermott Bros., established some eight years ago. This business is now one of the most important in its line in the city, and solely by the energy and stick-at-it-iveness of the proprietors, Messrs. J. J. and T. P. McDermott, who have year by year added to their well selected stock till at the present it is equal to any store of its kind in eastern towns. The business is located at 260 Princess street, where they have displayed a fine line of music, both popular and classic, musical instruments, stationery of all descriptions, and all the latest and best foreign and American magazines. Besides this, the stock embraces books of various kinds and all kinds of fancy goods and souvenirs. Messrs. McDermott have shown themselves to be capable men in the conduct of their affairs and are highly esteemed by all with whom they come in contact.



COUNTY COURT HOUSE, KINGSTON.

**G. A. BATEMAN.**

In the city of Kingston the services of a Customs Broker are required by a great many business men who, importing goods from foreign countries, find it a great convenience and time-saver to be able to hand over petty bothers and detail of passing the goods to a broker who has all such matters at his fingers' end, and who will attend to these matters expeditiously and economically. One of the best known members of this profession in Kingston is Mr. G. A. Bateman, whose offices are



**G. A. BATEMAN.**

at No. 67 Clarence street and connected with 'phone 396. Mr. Bateman also does an extensive business in underwriting insurance of all kinds. He has the agency for the Kingston district for the Sun Life Insurance Co. of Canada, a company which stands at the head of Canadian companies in regard to new business, total insurance, premium income, dividends and surplus. He also has the agency for the Pacific Coast Fire Insurance Co. and

the York Mutual Fire Insurance Co. This office was established over twenty years ago and has been under the control of the present proprietor for twelve years. Mr. Bateman occupies an important position among the business men of the city. He is a member of the Board of directors of the Y.M.C.A. and takes an active interest in the work of that important association.

**GEORGE GIBSON.**

A new industry, established last October, at the corner of Princess and King streets, is the grocery store of Mr. George Gibson. The store, a fine, two-storey stone building, has a frontage of forty and a depth of fifty feet, allowing ample space for the display of the varied stock. This embraces everything in the line of fancy and staple groceries and food supplies, as well as the finest lines of flours, feed and mill stuffs, and seeds in bulk and package. Mr. Gibson is a Kingston man by birth. Previously to entering his present business he was a farmer, and is well known all through the country. His trade, consequently, is not confined to the city, but extends many miles north, east, and west of Kingston. Already, though established in business so short a time, he has found favor with the Kingston people, and in spite of keen competition, has succeeded in acquiring a first class trade. In fraternal circles he is connected with the Ancient Order of United Workmen.

**JAMES LATURNEY.**

One of the industrial enterprises which for many years has been an important factor in Kingston is that of Mr. James Laturney, manufacturer of carriages and wagons. Mr. Laturney established this business thirty-five years ago, and has personally managed it ever since. The industry embraces the manufacture of fine carriages and wagons and all kinds of vehicles. Rubber tired rigs and delivery

wagons and carts are important lines. This factory is entirely up-to-date with all the necessary machinery and appliances, and an efficient staff of workmen is employed. The building, located at 390 and 392 Princess St., is a solid two-storey stone structure, eminently well adapted to the purpose to which it is put. Mr. Laturney keeps up with the times, and has all the latest designs in carriage building, and his vehicles are kept up to a high standard of excellence, of the highest class of workmanship, and of stylish appear-



**JAMES LATURNEY.**

ance and durable qualities. The trade extends all through this district as well as the city. Mr. Laturney has lived in Kingston all his life, and has always been connected with his present line of business. He is a prominent member of the community and one who takes an interest in public matters. He has been a member of the school board for six years, and chairman of the Board for one year.



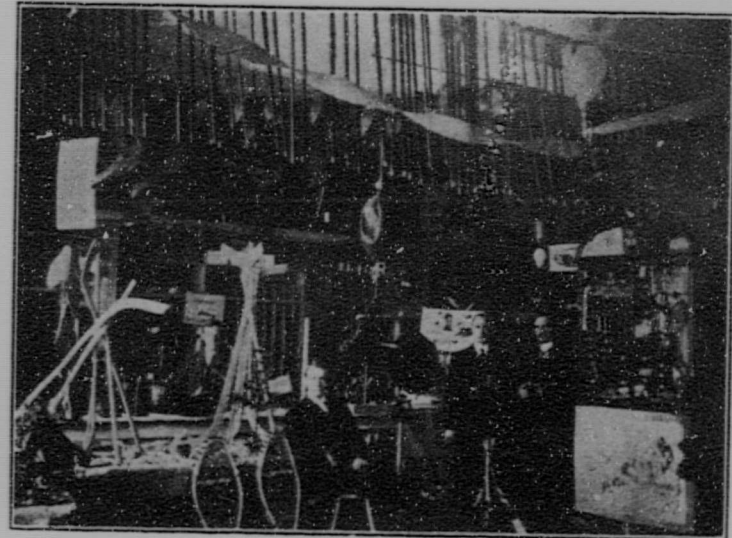
KINGSTON MARKET SQUARE.

**NORTHERN CROWN BANK.**

The leading banks of the Dominion are represented in Kingston by prosperous branches. Among these is the Northern Crown Bank, an amalgamation of the Northern Bank and the Crown Bank of Canada. Although a young institution, the affairs of the bank are in a most prosperous condition, showing an authorized capital of \$6,000,000.00, a paid-up capital of \$2,201,568.00, and a reserve fund of \$50,000.00. This is a remarkable showing considering the short time the bank has been in existence. A feature of the bank's success is the exceptional strength in immediately available assets, which amount to over \$4,000,000. This careful policy of the bank's directors gives depositors double assurance of the reliability of the institution. Throughout the country there are already 81 branches established. In Kingston a branch of the bank is situated at the corner of Brock and King streets, in a handsome building of brick with stone facings. Here it was established four years ago. A staff of seven assistants is employed and a generous share of the banking business of the city has been accorded them ever since they opened their doors to the public. Kingston people have a more than usual interest in this bank, as a number of her representative men are amongst the shareholders. Mr. David Murray, who has been with the bank since it started, is manager for the Kingston branch, and the general esteem in which he is held throughout the city, where he has been a resident for the past eighteen years, is in some measure responsible for the confidence Kingston people have shown in the bank. Previous to his connection with this bank, he was for a number of years connected in business with Mr. J. B. Carruthers of this city. Associated with him in the bank as accountant is Mr. W. B. Browne, who has had many years experience in the banking business and is a most capable man for the important position he holds.

**P. J. HUNT.**

One of the most attractive stores in Kingston in the gents' furnishing business is that of Mr. P. J. Hunt. This business was established about a year and a half ago, and in that time it has grown to splendid proportions. His store is located at 53 Brock street, where two good display windows, with their attractive arrangement, proclaim the first-class establishment. In point of equipment this store is a model, with an artistic and pleasing display of articles of men's apparel such as are to be found at a store of this order. Besides the general furnishings, a complete line of stiff and soft hats is carried, the firm having the exclusive sale for the city of the famous



INTERIOR, A. K. ROUTLEY'S STORE.

**ARTHUR K. ROUTLEY.**

An establishment in Kingston popular with all classes of the population, is that of Mr. Arthur K. Routley, proprietor of a first class cigar and sporting goods store, located at 173 and 175 Princess street. The firm carries practically everything dear to the heart of a devotee of the fragrant "weed," and all indoor and outdoor games. There are all brands of imported and domestic cigars and tobaccos, meerschaum, briar and clay pipes. A particularly fine selection of the briar pipes is indeed one of the special features for which this establishment is noted. Another branch of the same business is devoted to the sale of all kinds of sporting goods, such as guns, rifles, revolvers, fishing tackle, baseball, tennis, and golf goods. Both a wholesale and a retail business is done by the firm in the city and surrounding country, and they are distributors for the district for Spalding sporting goods, B.B.B. best briar pipes, one of their most important lines, and the Edison and Victor talking machines and supplies. Mr. Routley established this business about forty years ago, and during all that time it has enjoyed a wide popularity. He is a great favorite amongst his fellows, and is an influential member of various fraternal societies, such as the Masons, Oddfellows, and Chosen Friends. He is also connected with the Y.M.C.A., where he takes an interest in the orchestra work.

**ALBION HOTEL.**

For nearly forty years the Albion Hotel has been a popular hotel, particularly with the large number of farmers from the surrounding country. The building is a four-storey edifice, the substantial exterior bespeaking the solid comfort found within, where excellent accommodation is afforded. The hotel throughout is fitted with modern conveniences in the way of lighting and heating, etc., with attractively arranged parlors, commodious office, and dining-room a model of neatness and excellent service. The sixteen guest rooms are bright, clean, and airy. There is a finely stocked bar in connection, with the best of wines and liquors, ales and beers, and imported and domestic cigars and tobaccos can be procured. The rates in the hotel are \$1.00 and \$1.50 per day. In the rear of the hotel are excellent stables with accommodation for from sixty to seventy horses. This hotel was established about forty years ago by Messrs. McMullen and Wagner. Last year Mr. J. N. Carey assumed the proprietorship, and since acquiring the business he has won the popularity of his many patrons. He is a native of Sydenham and is well and popularly known through the district.

"King" hat. Mr. Hunt is held in very high esteem throughout the city, of which he is a native and where he has spent all his life.

**MCCORMICK MANUFACTURING CO.**

The McCormick Manufacturing Company, of London, manufacturers of fine biscuits and confectionery, and owners and operators of the largest plant for the making of biscuits and confectionery in Canada, is represented in Kingston by Mr. James Craig. This industry, which takes such a prominent place amongst the manufacturing houses of the Dominion, was established in 1858 in London, by Mr. T. McCormick, and is now managed and owned by his three sons. They have an immense plant, where seven hundred hands are employed, and the products are distributed all over the country. The branch warehouse in Kingston is situated on Wellington street, and a large trade is done throughout this section of the country. Mr. Craig, the Kingston



JAMES CRAIG.

representative, also has the agency for a number of other well known firms, such as Robert Crooks & Co., of Liverpool, the Nishimura Tea Co., of Japan, the Windsor Canning Co. of Montreal, the London Novelty Co., and the Ingersoll Packing Co., noted for their pork products. For nearly four years now he has conducted the business in Kingston, and has built up an extensive trade in this district. He is a man of undoubted ability and absolute integrity, and is well known as a most reliable man to deal with. He is prominent in mercantile circles, an ex-alderman, and is now a member of the Board of Education. He is treasurer of Court Frontenac of the Independent Order of Foresters, and a member of the St. John's lodge of the Masons, and a past-master of the A.O.U.W.

**G. H. GILLESPIE.**

One of the most reliable life insurance men in the city to-day is Mr. George H. Gillespie, the district representative of the Standard Life Assurance Co., of Edinburgh, Scotland, established in 1825, and in Canada in 1847. The above company commenced business in Canada 62 years ago and at the end of 1907 its total insurance in force in this country was



**GEORGE H. GILLESPIE.**

the very significant sum of \$23,610,648.00, its total insurance over all being the immense sum of \$143,000,000.00, with assets of \$58,000,000.00. This company is so well and favorably known, not only for its unquestioned stability but for its generous treatment of its policyholders, that it is almost superfluous to enter into any further details of its soundness. Since accepting the charge of its agency, Mr. Gillespie has written a large number of policies both in the city and surrounding country and has won an enviable name for himself as a most thorough and reliable agent. As a district inspector of the company, and travelling from point to point among its many agencies, the opportunity is presented to him of giving expert advice on all matters pertaining to life insurance, and it is indeed needless to add that that advice is at all times sound, fair and practical. He is a native of the County of Frontenac, and has passed the greater part of his life in the City of Kingston, where he is looked upon as a man of unimpeachable character. His success in the insurance field is due not only to the substantial standing of the company he represents, but in no small measure to his own energy and enterprise and to the position he has so fairly earned among the business men of this city.

**MISS M. LEADER.**

With the ladies of Kingston, there is no more popular store than that conducted by Miss M. Leader, at 105 Brock street. The stock-in-trade at this establishment is fancy work and fancy work supplies. Miss Leader keeps herself in touch with all that is newest in this line, and has innumerable designs for fancy work in all its branches. The newest evolutions in the artistic world of fine and dainty needlework are to be found here almost as soon as they are created by the clever brains and fingers of the women at the hub of fashion's wheel. Stamping is given special attention, and Miss Leader has an infinite number of designs from which to make a selection, whether it be for table linen embellishment, for sofa cushions, for the dainty hand embroidered lingerie or for any of the hundred and one different purposes to which hand embroidery is put. Miss Leader, besides her fancy work business, is the agent for this city for R. Parker's Dyeing and Cleaning Works, whose head offices are situated in Toronto, and which is one of the largest business houses of that nature in the country. Through this agency, Kingston people are able to send their clothes to the dyers with the assurance that the work will be

well done, and the goods returned promptly. Miss Leader is a native of Kingston, and has been engaged in this business for the past five years. She has made a great success of her business venture, and deserves credit for the pluck she has shown and the business ability she has exhibited in the management of her affairs.

**NEWMAN & SHAW.**

*"The always busy store."*

Joseph A. Newman and David A. Shaw, of the firm Newman & Shaw, are two of the sound mercantile men in the city, and their business establishment moreover is one of the most popular places in Kingston for the ladies to resort to in doing their shopping.



**JOSEPH A. NEWMAN.**

The business conducted is that of general dry goods, the stock including as well a splendid assortment of ladies' ready-to-wear garments, such as coats, suits, skirts, whitewear, etc. In the dry goods department is included not only dress goods, silks, hosiery, gloves, etc., but all kinds of novelties and dainty little accessories for a lady's toilet, fancy neckwear, new ideas in belts, and so on. Special mention should be made, too, of the quality of dress goods carried, and the particularly fine linens all imported direct from the foreign market. The store is a two-storey building



**DAVID A. SHAW.**

situated at 122 Princess street, with show and sales rooms on the first and second floors. A staff of twelve assistants is employed, and the management is such that equal satisfaction for customers and proprietor is the result. Both Mr. Newman and Mr. Shaw are lifelong residents of Kingston, and are numbered amongst her substantial citizens. Both also have always exhibited an active interest in public affairs. Mr. Shaw has been on the Board of Education for two years, and Mr. Newman is a member of the Kingston Board of Trade.

**S. OBERNDORFFER.**

Amongst the pioneer manufacturing houses of Kingston, the business of S. Oberndorffer, cigar manufacturer, stands out prominently as one that has for over half a century been identified with the city's mercantile interests. The business was established by the present proprietor, Mr. Simon Oberndorffer, in the year 1857, and since then the industry has



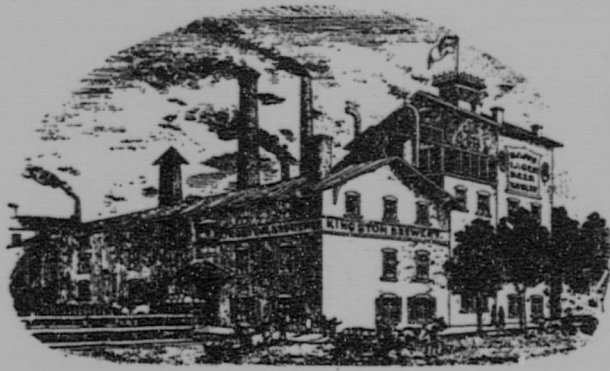
**S. OBERNDORFFER.**

grown to vast proportions. The large factory is situated in a four-storey brick building, with sixty feet frontage and a depth of a hundred and twenty feet, at 298-304 Ontario St., the whole four flats being devoted to the interests of the industry. This includes the manufacture of fine cigars, the most popular being the "La Parepa" and "Grant," well known brands among connoisseurs of cigars. These cigars are made entirely from high grade tobacco, and great care is taken to insure a uniform standard of excellence. The names of the leading lines mentioned are sufficiently familiar to all who know how to enjoy a good smoke, to suggest to their mind's eye a cosy fireside, and rings of smoke curling up towards the ceiling. In the manufacture of these cigars a staff of forty-eight workers is employed, while several representatives look after the outside trade. A very large business is done with tobacco dealers all over the country by this house. Mr. Oberndorffer has been a resident of this city for fifty-two years. He is prominent in public life, where for a time he was alderman, representing Catarqui ward.

**L. T. BEST.**

Prominent amongst the old established drug stores in this city is that of Mr. L. T. Best, whose well appointed establishment is situated at 124 Princess street, in a convenient location for tourist trade and regular business. The premises are conveniently and attractively fitted up, and the stock of drugs and chemical supplies is as complete as any to be found in the city. Druggist sundries and a full line of toilet articles are included, and special attention is paid to filling doctors' prescriptions. None but qualified graduates are employed in this department. Mr. Best is also the exclusive sales agent for Kingston for the Eastman kodaks and supplies, and does developing and printing for amateur photographers. He has a very extensive trade in this branch of his business, which is in charge of an expert photographer, who is ready at all times to give instructions to amateurs. The drug store was originally established thirty-five years ago by Mr. J. Bethell, Mr. Best, the present proprietor, acquiring possession of the business five years ago. Since then he has brought everything entirely up-to-date, and has introduced modern methods and improvements into his establishment with the result that his is one of the best drug and chemist shops in the city. His success is a speaking evidence of his enterprise and business ability.





PLANT OF THE BAJUS BREWERY.

**THE BAJUS BREWERY.**

From the earliest days the use of malt liquors has been closely identified with the human race, and as a tonic, pure ale, beer and porter are endorsed by leading physicians of every country. In the products of the Bajus Brewery the purest water, the finest malt, and the best hops are used, and the proper age is given before the goods are allowed to leave the storage house. The Bajus Brewery was established in the early days of Kingston, away back in 1798, by Philip Wenz. From a small beginning it has been built up to its present large proportions. The continuous favor and patronage bestowed on this house for over a hundred years, is the outcome of the careful attention given to the details of brewing, to the absolute cleanliness insisted upon throughout every department, and the good business principles on which the concern has been conducted. The brewery is a substantial building at the corner of Wellington street and Brewery lane, and is equipped with all the necessary machinery and appliances, and a competent staff of workers is employed. Ever since the establishment of this business, the greatest care has been taken never to permit an inferior class of goods to go out, and consequently the reputation held by this brewery amongst dealers, hotels, families, and the general public is at the highest possible point, and their ale, porter and lager are extensively used throughout the city and surrounding district.

**GRIMASON HOTEL.**

The Grimason is an attractive three-storey stone hotel situated on Princess street, between Clergy and Barrie streets. It is one of the oldest in the city, having been established about fifty years ago. It has ample accommodation and is well filled most of the time, particularly in the summer season. The house is well ventilated, is heated by steam, and lighted by gas and electricity. In every particular it is thoroughly up-to-date. The dining-room is a model in its way, and the tables are attractive with their snowy linen, while the best of market supplies is well cooked and properly served. A well stocked bar is in connection where the leading brands of wines and liquors, malted goods, and cigars are served. The guest rooms, twenty-four in number, are comfortably furnished, bright and airy. The present proprietor, Mr. William Marshall, has had the management of the hotel for the past eighteen years, and has made a marked success of his undertaking. Outside this line of business he handles high class horses on the side, and he has a number of very fine ones of which he is justly proud, while anyone buying a horse through the agency of Mr. Marshall knows that he is dealing with a perfectly reliable man and one who is a perfect judge of horses. Though in a sense a side line, this horse exchange is an important asset in the business life of the city, where one sees so many handsome animals on the streets. Mr. Marshall is a native



STORE OF CRAWFORD & WALSH.

**CRAWFORD & WALSH.**

Appearances, though sometimes deceptive, are the standard by which the world judges at first glance. Thus it behooves us to take great care in the selection of a tailor who is to make or mar other men's impression of us. Strength, quality, and dignity, is the three-fold combination that has made the firm of Crawford & Walsh the standard for men's suits. The exceptional values offered in them are the result of one of the best equipped and most successful tailoring establishments in the city. No trouble or expense is spared to make every garment as it should be, perfect in every detail. Besides the tailoring, they are also agents for the celebrated "Fit-Reform" ready-made clothing. This progressive business is located in attractive premises at 155 Princess street where it was established eight years ago by the present proprietors, Mr. J. J. Crawford and Mr. E. Walsh. Both these gentlemen have been in the tailoring business in Kingston about twenty years before they formed the present partnership. By thus uniting their forces, they have succeeded in making their business a leading tailoring house with an assortment of styles, fabrics and qualities to please men of the most exacting taste. A large staff of expert tailors is constantly employed to meet the demands of the increasingly large trade, and no work leaves the house until it has undergone a most critical examination by the proprietors. It is to this careful supervision and to the long practical experience that the favor this house enjoys amongst the best people of Kingston, is to be attributed.

**R. CRAWFORD.**

Since 1875 the people of the city have been supplied with fuel from the extensive yards founded and still owned by Mr. R. Crawford, and situated at the foot of Queen street. Mr. Crawford gets in his coal by water, unloading the cargo at his own docks. The office building is neatly fitted up, and telephone connection (phone 9) simplifies the matter of ordering one's supply of fuel. Over two acres are



**R. CRAWFORD.**

occupied by the buildings, yards, sheds and docks. Fifteen men are employed in the business, which has a very extensive patronage throughout the city. Hard and soft and smelting coal and hard and soft wood are handled by the firm. Only the best grades of coal are handled here, warranted thoroughly screened and free from slate and dirt. Full weight is invariably given and prompt delivery is one of the essential points, a number of teams being kept constantly busy delivering orders. The trade includes many of the leading industrial concerns of the city, as well as a large proportion of the representative householders. Mr. Crawford has the best possible facilities for handling coal, and his buying arrangements are such as to warrant moderate prices. Mr. Crawford has been a resident of Kingston all his life, and is one of the best known men in the city, being a man of shrewd business judgment and ability.

**CHARLES DONOGHUE.**

One of the largest dealers in grain in Kingston is Mr. Charles Donoghue, whose warehouse is at 291 Ontario street. This is a substantial stone and brick elevator and warehouse with a capacity of fifty thousand bushels. The grain is handled by means of electricity and steam power, and the entire equipment of the building is most modern in every particular. He handles all descriptions of flour, feed and grains in large quantities and has been engaged in this business for the past eighteen years, during which time he has built up an extensive connection throughout the country. Mr. Donoghue is a Kingstonian by birth and is one of the city's most representative and substantial citizens. He is a member of the Board of Trade and has always taken an active interest in the welfare of the city.



EDWARD A. REES.

**REES BROTHERS.**

Established about thirty years ago by Mr. Frederick S. Rees, the wholesale fruit and confectionery business which is now under the name of Rees Brothers, is doing a wholesale business not only in the City of Kingston but with the surrounding towns and villages within a radius of 100 miles. The present proprietor is Mr. Edward A. Rees, the son of the organizer of the business. Located in a fine three-storey stone building at 244 and 246 Bagot street where the entire building is devoted to the interests of the industry, a competent staff of assistants attends to getting off the many orders. The warehouse is equipped with every convenience for handling and preserving the stock, and the salesrooms are attractively arranged. The firm is a large importer of foreign fruits. In confectionery it handles the choicest lines of the best makers in Canada. The firm, with its wide connection, is the source of supplies for many of the retail houses in this district. Mr. Rees is a Kingston man by birth, and has lived in the city all his life. He is a man who has made a study of his business, and in consequence is in a position to know what the trade requires. He has an abundance of energy and enterprise and is well known in a public way as an influential member of the Kingston Board of Trade.

**LOUIS ABRAMSON.**

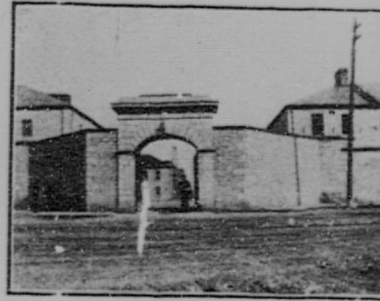
A well stocked store for men in this city is that of Louis Abramson, established here at 236 Princess street, fourteen years ago by the present proprietor, a Russian by birth, who has been a resident of Kingston for about eighteen years. His stock includes practically everything necessary for a gentleman's wardrobe, clothing, general furnishings, and a splendid line of boots and shoes. An extensive trade is done all over the county, and the utmost satisfaction is assured to every customer. The reputation which he has won may be attributed to the fair and square methods, to the attentive service rendered by the salesmen, and to the splendid line of goods carried. Before settling in Kingston, Mr. Abramson spent a few months in Boston upon coming from his native country.

**WOOD BROTHERS.**

A most attractive spot is the jewellery store of Wood Bros., located at 236 Princess street. This store is thoroughly modern in its fittings and equipment, and is stocked with fine jewellery and watches. The business was established about thirty-two years ago, and is a familiar landmark to the citizens. The premises occupied by them, and the store next door as well, are the property of the firm. As watchmakers and manufacturing jewelers, the firm is prominent in the city and in surrounding towns, a prominence due to their skill in both these branches. Outside the strictly

jeweller's trade they handle the "Thermos Bottle," which has become such a deservedly popular commodity; and a special line of bicycle valves which they manufacture in their own work rooms. The most skilled artisans are employed and the work is first class in every respect.

The partners in this firm are Mr. H. A. Wood, and Dr. Wood, the former gentleman being the manager. Natives of Ogdensburg, they have lived in Kingston for the past thirty-five years, becoming in every way closely identified with the interests of the city.



TETE DE PONT BARRACKS.

**W. R. McRAE & CO.**

The importing and wholesale grocery house of W. R. McRae & Company was established in 1854 by W. R. McRae, and in November of 1906 it was taken over by the present proprietor, Mr. N. E. O'Connor. The building occupied, situated at the corner of B.ock and Wellington streets, is a large, four-storey stone edifice. The store itself is a hundred and forty-two feet and the warehouse has a depth of two hundred and fifty feet. The firm handles for both wholesale and retail trade, the finest imported and domestic groceries, canned goods, table delicacies, teas, coffees, and grocers' sundries, and is prepared to fill all orders promptly, whether they are given personally, by phone, or by letter. Particular attention is paid to teas and coffees, the firm being direct importers of Ceylon and green teas, and exclusive agents for Baker's Bannington Hall Coffee. They do their own roasting and grinding of coffees, having machines installed for the purpose. The whole-



ESTABLISHED 1854.

**W. R. McRAE & CO. WAREHOUSE.**

sale trade of the firm, though principally in the city, where two outside salesmen are kept constantly busy amongst the retail dealers, extends throughout the adjoining districts where many of the retail merchants purchase their stock from this house. Mr. N. E. O'Connor is a man of wide experience in this line of business, where he has shown himself a progressive and enterprising merchant. Since assuming the proprietorship he has introduced many modern innovations into the business management, thereby increasing the trade and broadening the interests of the business. Born in Kingston, he has lived here all his life, and



H. S. CRUMLEY.

is a prominent and influential member of the business community and a member of the Board of Trade.

**CRUMLEY BROTHERS.**

One of the most reliable dry goods establishments in Kingston for the past twenty years is Crumley Brothers' large and attractive store at 132 and 134 Princess street. It is located in a fine three-storey building, with a frontage of thirty-five and depth of a hundred and sixty feet. The fine display windows are kept well dressed with the latest importations in fashions. The stock includes general dry goods, mantles and millinery, and everything in house furnishings, carpets, etc. The goods are always to be depended upon for quality, and the firm makes a point of keeping the stock absolutely up-to-date. In coats, suits, and other ready-made garments, the very latest styles are in evidence, the clothing being imported direct from the fashion centres, and the millinery department, under the management of a first-class milliner, leaves nothing to be desired in the way of stylish headgear for ladies and children. The whitewear department is very complete, including all the dainty lingerie for women's wear, and the firm are the exclusive agents for the city for the "Ready-to-wear" whitewear garments of the Crescent Manufacturing Company of Montreal. The members of the firm are Mr. H. S. Crumley and Mr. E. Crumley, and they employ a staff of thirty-five clerks in the various departments. Both partners in the firm are well known citizens of Kingston, having lived here all their lifetime. They are substantial and representative merchants of the city, and are active members of the Kingston Board of Trade.

**JOHN A. GARDINER.**

Many fortunes have been made by investments in real estate, and the real estate agent who keeps well in touch with values in his own city is of great importance to the buyer or seller of property. In Kingston, one of the well thought of real estate and insurance agencies is that of Mr. John A. Gardiner, located at 151 Wellington street. Mr. Gardiner, who was born in the county of Lennox, has been a resident of Kingston since 1878 and is well up in the comparative values of property in this city. He was D.C. clerk here for twenty years before establishing his present agency and has made many friends among all classes of men. Mr. Gardiner has two children, Florence, Victoria, wife of Rev. A. George Mackinnon, B.A., B.D., of Manitoba, and J. Nelles Gardiner, B.A., now third year medical student at Queen's College. Mr. Gardiner is a prominent man in fraternal circles, being a member of the R. T. of T., A.O.U.W., Royal Arcanum, and of the A.F. and A.M. He is trustee of Queen Street Methodist Church, member of Quarterly Board, and Asst. Superintendent of the Sunday School.



STORE OF JOHN LAIDLAW &amp; SON.

**JOHN LAIDLAW & SON.**

One of the large and successful dry goods establishments of Kingston is that of John Laidlaw & Son, whose place of business is located at 170 and 172 Princess street. Mr. John Laidlaw and his son, Mr. D. G. Laidlaw, established this business twenty-five years ago. From the date of its organization, it has been recognized as a thoroughly high-class store, the entire stock ever being one of the choicest that could be selected. This embraces practically everything in staple and fancy dry goods as well as a complete line of ladies' ready-to-wear garments. For such staples as sheetings, cottons, blankets and other house furnishings of a like nature they have an enviable reputation, while in fine table linens this house is noted far beyond the confines of this city, selling as they do many hundreds of dollars worth every summer to tourists from our sister country.

The very latest caprice of fashion, and the newest and daintiest novelties in ladies' wear are found here as soon as they are evolved by the originators of the fashions. The large and competent staff of attentive assistants employed, thirty in all, is another factor which goes far in making shopping at this establishment a pleasure. For twenty years Messrs. Laidlaw have been the sole agents in Kingston for the Butterick Pattern Co. Outside the details referred to, the business management of this firm is of the highest order, Mr. David Laidlaw, who has been sole proprietor since the death of his father, being a business man of shrewd judgment in mercantile and financial matters and of indisputable integrity. He is a native of Montreal and has been in the dry goods business during the whole of his business life. During his long residence in this city he has become one of Kingston's most influential citizens. He is a member of the Council of the Board of Trade and a Director of the Y.M.C.A.

**MRS. G. H. PARKIN.**

Some fifteen years ago Mrs. G. H. Parkin opened a grocery store at the corner of Colborne and Sydenham streets, to supply the needs of the families in that vicinity. The business soon began to grow and each year has shown material gains over the previous seasons. The stock in point of quality and assortment, is unexcelled, and the store is always kept neat and tidy, a most important point in a business of this kind. Everything in staple and fancy groceries, table delicacies, canned goods, and butter and eggs may be found here, with fruit and garden stuff in season. Mrs. Parkin is a capable and shrewd

business woman, and it is only through her sterling business methods that she has made the success she has of her business.

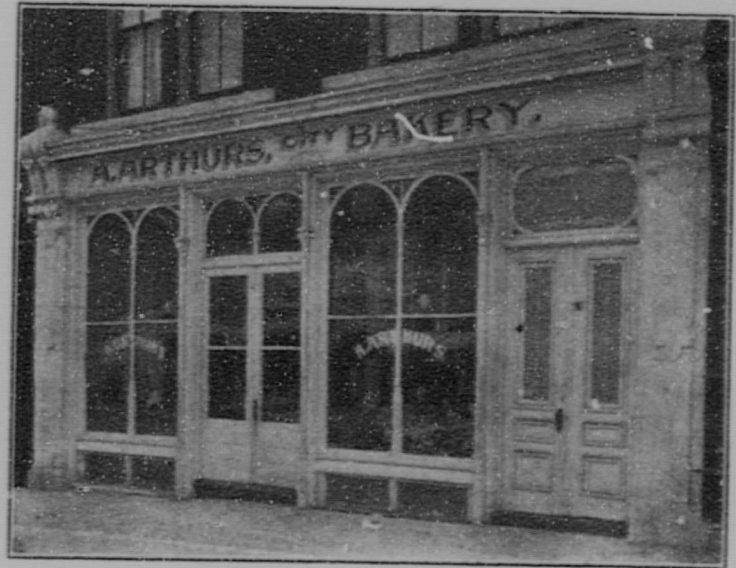
**JAMES STRATFORD.**

A name in Kingston that has almost a world-wide reputation is that of Mr. James Stratford, the taxidermist. This business, situated at 287 Princess street, includes the stuffing of birds and fish, and the mounting of deer heads. It is over fifty years since Mr. H. Stratford, father of the present proprietor, established this mercantile interest, and under his teaching, the son became an expert in the business as his father, and eventually succeeded to the proprietorship. This industry is unique, and that the entire work is done by Mr. Stratford himself, and his patronage is not only in Kingston and other Canadian cities, but extends to all parts of the United States and England. In his line of business he is unexcelled by anyone in the country. His specialty is the mounting of fish, and many a sportsman seeks his service to render indisputable the "fish story" which might be dis-



JAMES STRATFORD.

credited without visible proof that it was authentic. In the show-rooms, a delight to sportsmen, can be found a very fine display of stuffed and mounted deer, moose and caribou heads, and a great variety of stuffed birds and mounted fish. Mr. Stratford is a native of Kingston, and has devoted his whole attention since he first entered business, to perfecting himself in his profession, with the result that, as above stated, his patronage is practically world-wide amongst sportsmen and all who are interested in these matters.



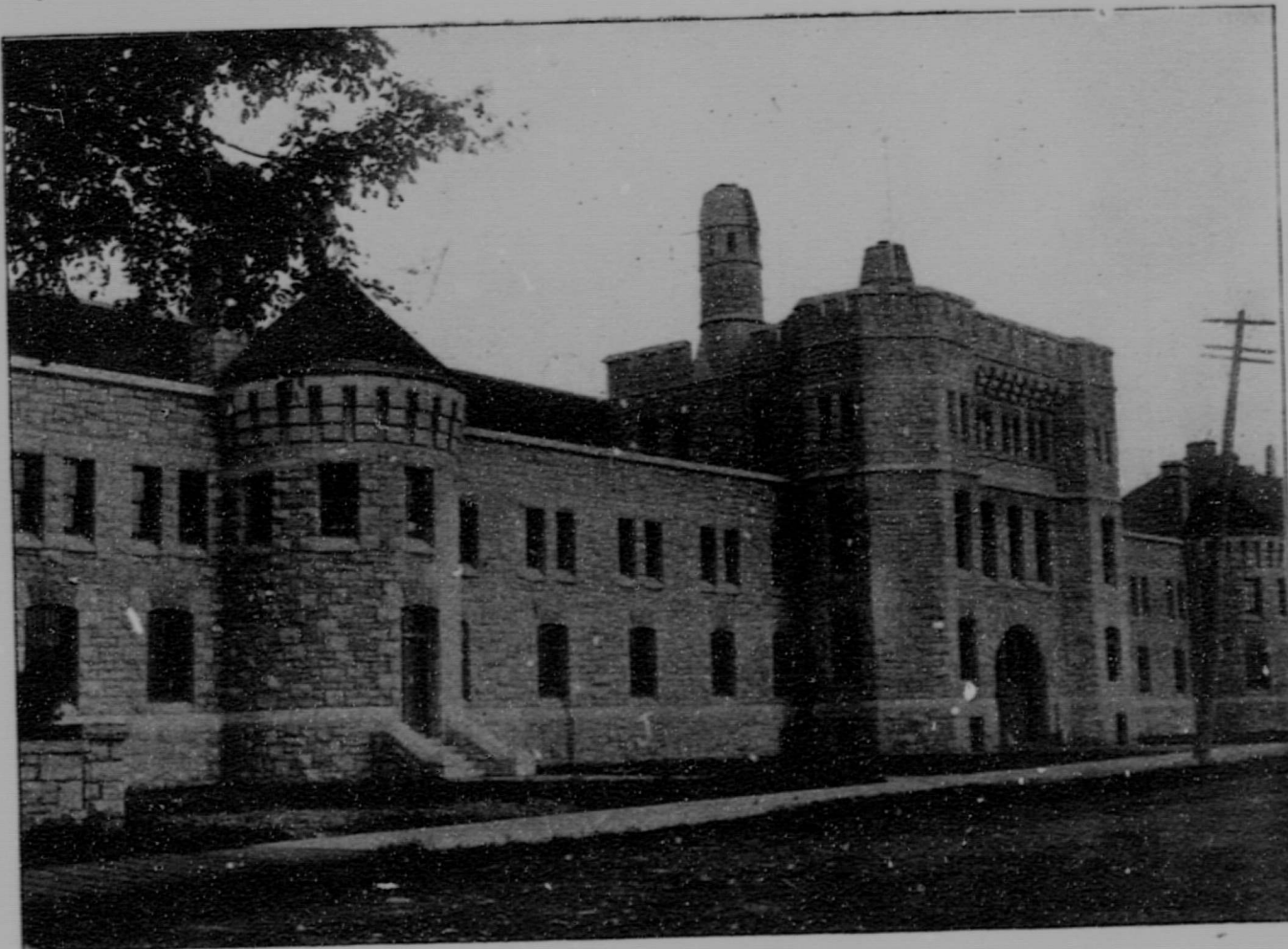
STORE OF A. ARTHURS.

**A. ARTHURS.**

Mr. A. Arthurs, baker and confectioner, is a native born Kingstonian. He lived in Toronto for a number of years but returned to this city twenty-three years ago. For twenty years he held an important position with the Gardiner Biscuit Company and three years ago started business for himself as a baker and confectioner at his present location, No. 272 Princess street. He has there an attractive, commodious store with an up-to-date bake-shop, covering 150 x 20 feet. His barns and outbuildings are situated behind the store and are conveniently arranged for his horses, delivery wagons, etc. He does a business which extends all over the city and into the surrounding county, where Arthur's bread and cakes are always known to be both wholesome and toothsome. Mr. Arthurs, by his live business methods and absolute reliability is rapidly building up an enviable business. His telephone number is 789, and courteous attention is assured to all customers. Mr. Arthurs is an active member of the I.O.O.F. and is widely known and respected in the city.

**LOCKETT SHOE CO.**

One of the oldest and largest houses engaged in the shoe trade in Kingston, is that known as the Lockett Shoe Co. of which Mr. L. C. Lockett is the manager. This business was established about twenty-eight years ago under the name of Haines & Lockett, the members of the firm being Mr. Haines and Mr. Lockett, father of the present manager, and continued under that name until nine years ago when they dissolved partnership and the present proprietor, Mr. F. G. Lockett, succeeded to the business in Kingston. The building at 116 Princess street, where the business is located, is a handsome two-storey stone structure, twenty-five feet wide and with a depth of a hundred and ten feet, allowing ample room for the display of the large stock always kept on hand. Seven assistants are required to handle the trade, and the house has a reputation for the courteous service which is rendered to patrons. The best advertised makes in boots, shoes, and rubbers can be found here, prominent among them being the "Regal" and "Slater" shoes for men, and the "Dorothy Dodd" and "Empress" shoes for ladies. The other branch of the business, which includes the sale of trunks, valises, and other travelling goods, is very complete. Mr. Lockett has been engaged in this business all his business life. He is a man of great ability, and excellent financial and commercial judgment, and has made an indisputable success in his business career.



KINGSTON ARMOURIES.

**C. H. PICKERING.**

In Kingston, one of the reliable firms dealing in general groceries, flour and feed, and meat, is that of Mr. C. H. Pickering, situated at 490 Princess St. This business was established 18 years ago and was then located on Rideau St.; three years later moving to more suitable premises on Pine St., where it was carried on until two years ago, when, owing to expansion of business, it was found necessary to move into better quarters, locating in the present quarters. This store is well equipped with a fine stock of the finest grades of fancy and staple groceries, family and bakers'



**C. H. PICKERING.**

flours, feed and mill produce, and farm and garden seeds, and baled hay and straw. The meat market is kept quite distinct from the other departments, and the stock is attractively arranged for the inspection of customers. An enviable reputation has been gained for the quality of tea sold, "Pickering's English Breakfast tea," being very popular.

Mr. Pickering is an experienced man in his business, having followed it all his life. He was born in Kingston, and is one of her well known citizens.

**THE BANK OF BRITISH NORTH AMERICA.**

The Bank of British North America has played an important part in the development of Canada ever since its establishment at London, England, 1836, a time when the prospects of Canada were by no means as bright as they are to-day. But the directors of the Bank looked far into the future, and to their foresight and enterprise is due the credit of having established one of the strongest and most successful financial institutions in the Dominion.

The Bank of British North America was incorporated by Royal Charter in 1840 with a capital of £1,000,000 stg. (\$4,866,666), fully paid up, also a reserve fund has been accumulated from time to time out of the profits; this now amounts to £500,000 stg. (2,433,333). The head office is at London, England, the head office in America is at Montreal, there are altogether 39 branches in the different provinces of Canada, extending from the Atlantic to the Pacific, also agencies in the United States at New York and San Francisco.

The Kingston branch was opened in 1858 and for a period of over 70 years has been identified in many ways with the welfare of the city and the surrounding country. The office is in the city buildings, where a general banking business is conducted, special attention being given to the savings department. Mr. Jeremy Taylor is the manager here, a position which he has held for five years.

**JOHN MCGALL.**

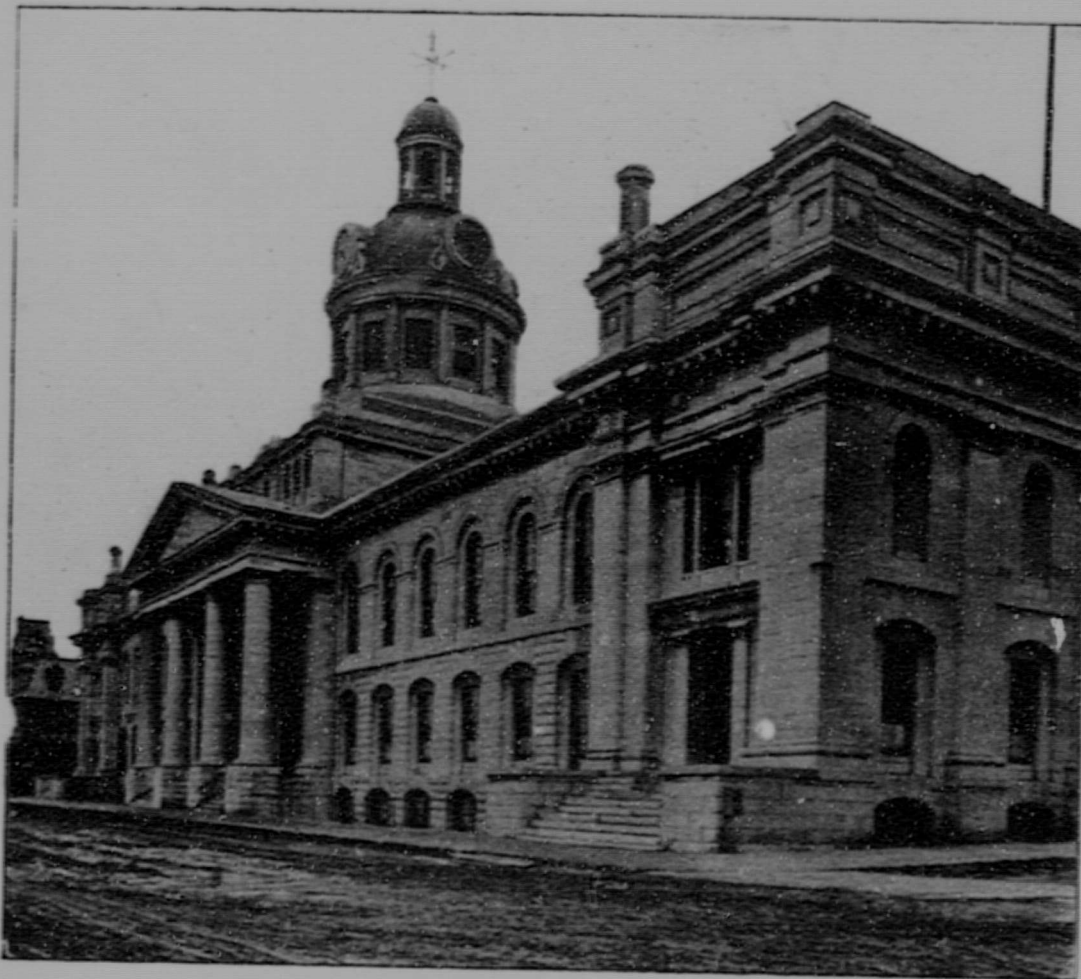
A store in Kingston dear to the hearts of the men is that of Mr. John McGall, at 64 and 66 Princess street, where it was established

six years ago. Mr. McGall is a tobacconist of rare merit, and his store is stocked with all the favorite and choicest blends of tobacco and brands of cigars, besides all sorts of smokers' needs, in pipes, tobacco pouches, cigar and cigarette cases, etc. Another department includes all the current papers and magazines, and in connection with the store is a Shoe Shine Parlor where alert and respectful attendants are prompt to look after the customers, and where comfortable chairs and every up-to-date appliance is installed. One more item which appeals to the men is the fishing tackle of which this establishment



**JOHN MCGALL.**

carries a very complete line, and their stock of fishing rods, lines, nets, etc., is equal to any in the city. Mr. McGall, an Irishman by birth, coming here from his home in Belfast, has lived in Kingston many years, and is well known about the city. He is a popular man with his many patrons, and conducts his business along strictly honorable lines.



KINGSTON CITY BUILDINGS.

### LAKE ONTARIO & BAY OF QUINTE STEAMBOAT CO., Limited.

The Lake Ontario & Bay of Quinte Steamboat Company, Limited, established in 1893, is of immense importance to Kingston, both as a means of transportation and because of the number of tourists which it brings into the city. The company was established by the late C. F. Gildersleeve.

The steamers carry almost solely passengers and baggage, and maintain services between Rochester, Coloung, Port Hope, Bay of Quinte, and Thousand Islands points. The route is one of the most delightful and comprehensive of all Canadian water trips, and condenses within a few hours of time, unequalled variety of scene and unrivalled beauty. The service is daily, leaving for Charlotte, the lake port of Rochester, at eight-thirty each evening during the summer season. Their steamers, the North King and Caspian, are staunch boats, equipped with powerful machinery of the most approved kind, and with appointments and furnishings of tasteful and modern design. The charm of the trip, the comforts of the boats, and the reasonable rates of transportation, make this a most popular trip with tourists, and with people of the various towns and cities en route. The general manager has proved himself thoroughly capable for the important position which he fills, maintaining excellent system throughout the management of the affairs of the company. Mr. J. E. Clark makes an able secretary-treasurer, and is known amongst his associates as a man of the utmost integrity. The president, Mr. H. H. Gildersleeve, belongs to one of the oldest Kingston families, a family that has been connected with the ship business for almost a century on the Bay of Quinte—and is at present manager of the Northern Navigation Company of Ontario, with headquarters at Collingwood.

### JAMES McPARLAND.

The wholesale liquor trade in Kingston is an important one, supplying as it does many of the retail dealers within a wide radius of the city. One of the leading houses is that of Mr. James McParland, through whom the retail men of the district have been procuring their stock in trade for a quarter of a century. Mr. McParland established the business here twenty-five years ago at the present location at 229 and 241 King street east. The stock carried is most complete in every respect, including the finest brands of foreign and domestic wines and liquors, the favorite brews in beer, ales, and malted goods, as well as a



JAMES McPARLAND.

complete stock of the finest and favorite cigars. Besides his Kingston store, Mr. McParland has a retail grocery and liquor store in Gananoque, where he conducts a thriving business, and where the agency for the Bell Telephone Company is located. Mr. McPar-

land, the proprietor and manager of these several concerns, is a man of ability, and the large trade which he has built up, is the outcome of his own personal efforts. He is a favorite amongst his contemporaries, and highly esteemed throughout Kingston as an expert in his line, and a man of sound judgment.

### JOHN McDONALD MOWAT.

A native of Kingston and a man who has always taken an active part in the public life, Mr. John McDonald Mowat is one of the best known members of the legal profession in the City. He was born in 1872, was educated in the Kingston schools, Collegiate Institute and Queen's College, graduating in 1895, from the latter with first class honors in Political Science. He then attended law school in Toronto, and was called to the bar in 1898. He started practice in Kingston with Mr. John Mudie and, after two years, established his own practice. Mr. Mowat entered municipal politics in 1902 and served the city during 1903, 1904 and 1905 as a member of the Council. During the years 1906 and 1907 he had the honor of being Mayor of Kingston and filled his high office with credit to himself and to the general satisfaction of the public. Since July, 1907, he has been supervisor of organization for the Liberal party for Eastern Ontario. In outdoor sports, Mr. Mowat has always taken a great interest. He was President of the O.R.F.U. in 1899, President of the C.R.U. in 1902, President of the K.R.A. from 1904 to 1909 and has been Vice Commodore of the A.C.A. since 1905.

In Masonic circles also Mr. Mowat is well known. He is a member of Ancient St. John's Lodge, A.F. & A.M. and of the Frontenac and Cataraqui Chapter, R.A.M. He is also a member and active worker in the S.O.S. Mr. Mowat is a son of the late Rev. John Bowen Mowat, M.A., D.D., who was so highly respected throughout the city.



J. A. DALTON.

**W. B. DALTON & SONS.**

Almost every mercantile industry has its representatives amongst the wholesale houses of Kingston, from whence are drawn the supplies for the retail dealers throughout this part of the province. In the wholesale hardware business, one of the most important houses is that of W. B. Dalton & Sons, who control a very extensive trade through central Ontario. This business was established in 1887 as the firm of Dalton and Strange, and continued under that name until five years ago, when Mr. Strange retired from the mercantile world, and the name of the firm was changed to W. B. Dalton & Sons, Mr. J. A. Dalton and Mr. W. B. Dalton, Jr., becoming members of the firm. The business is conducted in a large three-storey brick building, practically a double store, with a depth of a hundred and fifty feet, located at 181 and 183 Princess street. The stock comprises everything in shelf and heavy hardware, farm implements and mechanics' tools, cutlery, brass, tin, granite and iron ware, sporting, goods and ammunition, and in fact all the various things that pertain to a business of this nature. Besides the full line of hardware supplies, the firm also carries a few odd lines of stationery for the stocking of country stores. The business is very extensive, and fourteen competent assistants are employed, while two traveling salesmen look after the outside interests of the firm. The success of this firm is due to the unwavering attention, the untiring efforts, and the practical knowledge of the proprietors of the business. The younger members of the firm have proved themselves young men of sterling qualities, and excellent business ability. Mr. Dalton himself is one of Kingston's prominent and influential citizens with an eye ever to the advancement and development of her interests. He is an active member of Kingston's Board of Trade and Treasurer of that body, and keeps himself in touch with all public matters.

**A. O. ABRAMS.**

Kingston is the centre of a large district and the surrounding country looks towards this city as the source of supplies. Here the sale of carriages and other vehicles is an important industry. One of the largest houses in this line in the city is that of A. O. Abrams, whose splendidly stocked warehouse is situated at 25 to 29 Montreal street. This large, three-storey building is entirely devoted to the business, with very fine show-rooms down stairs, and the upper flats utilized for the storage of the surplus stock. The lines carried embrace all kinds of carriages, wagons, sleighs, cutters, harness and saddlery, only the most reliable and best known makes are handled, and the stock is kept thoroughly up-to-date with the most stylish equipages. A side line in which Mr. Abrams does a nice business is Karn Pianos and Organs, and



W. B. DALTON, Sr.

the popularity of these musical instruments assures for them a ready sale both in and out of the city. This business was established in 1891 by Mr. R. G. Armstrong, who conducted it until the early part of the present year, when Mr. Abrams purchased. Mr. Abrams comes to this city with the best commendations from his home district and having had the practical experience in the use of all kinds of carriages, wagons, etc., knows what is required and what will stand the strain and test of years. It is with pleasure the business men of Kingston welcome him to the commercial circles of this city.



W. B. DALTON & SON'S WAREHOUSE.

**D. HUTCHISON.**

The good housewife always knows that the success of the pudding, the bread, or any of her baked goods, lies in the quality of the flour used. She also knows, in Kingston, that the goods sold at Hutchison's Flour and Feed store are up to the highest standard. This business was established by Mr. S. Meelson in 1884, and was taken over by the present proprietor, Mr. D. Hutchison, in 1891, Mr. Hutchison having for some time been manager for the former firm. The store is situated at 20 Market street, and the business is con-



W. B. DALTON, Jr.

ducted along most up-to-date lines. Mr. Hutchison handles the finest lines of family, pastry and bakers' flour, all kinds of feed and mill stuffs, farm and garden seeds, as well as baled hay and grain. A speciality is made of "Royal Household" flour. There is telephone connection with the store (phone 287) and a staff of competent salesmen are kept busy looking after the orders received. The success of the business is due to the industry, enterprise, and absolute integrity of the management. Mr. Hutchison is a man who has a thorough grasp of his business in all its details. He has been a resident of this city since 1884, coming from St. Catharines, his native place.

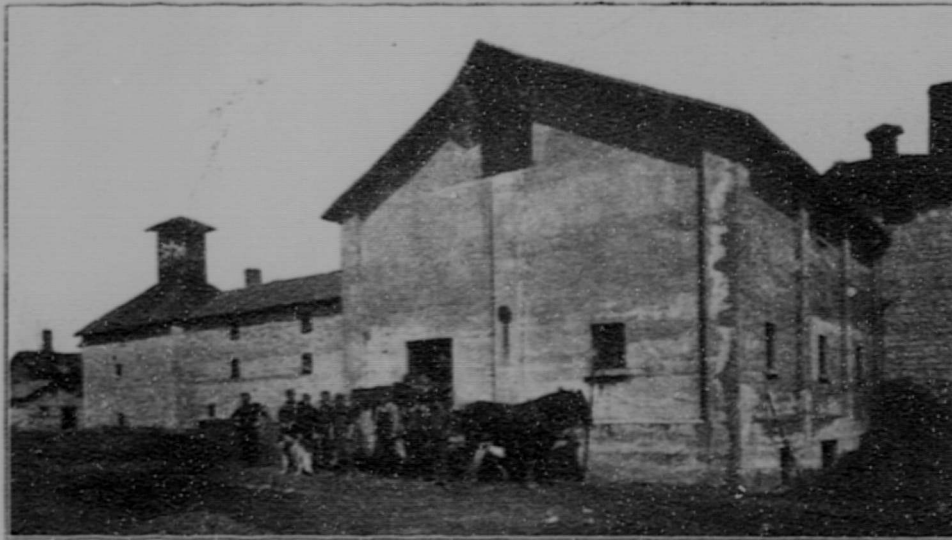
**M. CLOW & SON.**

A recently established interest in Kingston is that of M. Clow & Son's carriage and harness business at 469 Princess street, which was established about six months ago, and has since acquired an excellent trade in this district. Both Mr. M. Clow, and his son and partner, Mr. F. M. Clow, are energetic men with good business ability, who leave nothing to chance, but attend to every detail bearing on their business. Their stock of carriages is thoroughly modern and up-to-date, and they carry everything that could be required in first class harness and saddlery. The other branch of the business includes the manufacture of fur garments, and their manufactured articles show excellent workmanship and good skins.

Both members of the firm are well known in Frontenac, having lived here all their lives. They have a wide personal connection throughout the city and are esteemed as men of integrity and ability.

**KINGSTON MATTRESS CO.**

The Kingston Mattress Company, whose well equipped factory is located at 110 Clergy street, was established in 1907 by Messrs. P. E. Ward and R. G. Armstrong. After a short time Mr. Ward retired from the business and his interests were purchased by Mr. Armstrong, who, this spring, took Mr. W. C. Gardiner into partnership. The factory is a neat two-storey brick building, 26 x 75 feet in dimensions. Their mattresses go all over the province and are universally recognized as goods of first class merit. The company manufactures high grade mattresses to suit everyone and fills them with Hair, Cotton, Moss, African Fibre, Excelsior or Sea Grass. They also renovate old hair mattresses, cleaning the hair and renewing the covers. Mr. R. G. Armstrong, before entering his present business, was widely known as a dealer in all lines of agricultural implements. He takes an active interest in fraternal circles, belonging to the Oddfellows, and Chosen Friends, and is known to all his business acquaintances as a man whose word is as good as his bond and whose progressive spirit is the welcome asset to Kingston business circles.



PLANT OF THE PORTSMOUTH BREWERY.

**PORTSMOUTH BREWERY.**

With the connoisseur there is no beer, ale, or porter that gives better satisfaction than that brewed by the Portsmouth Brewery of Portsmouth, Kingston. This brewery was established half a century ago by Mr. Fisher, father of the present proprietor. It is situated on the river, and covers nearly three acres. The buildings are immense stone structures, and the equipment throughout is of the most modern type. All up-to-date appliances are installed, and skilled labor is employed, from eight to ten assistants being engaged in the industry. The business is drawn from Kingston and the surrounding country for many miles, and the use of the products of this brewery is very general all through this district. The absolute purity of their output accounts for the general favor in which it is held by any who have ever tried it, and in the development of the business one important factor in the success has been the unwavering determination to produce as fine a porter, ale, or beer as is possible in the way of modern achievement.

The present proprietor of this business is Mr. John Fisher, who was born and educated in this district. He is an influential member of the community, and is one of the largest property owners. Both in his business and public life he is well known, having served as Reeve of Portsmouth for eighteen years.

**RIGNEY & HICKEY.**

The grocery trade is an important industry in Kingston, supplying as it does the dealers in the surrounding towns and villages. One of the leading houses in this line is that of Rigney & Hickey, a wholesale and retail grocery establishment of forty-seven years' standing. The business is located in a fine three-story-stone block of generous proportions, with frontage of about sixty feet and a depth of nearly two hundred, affording ample space for the display and storage of the extensive stock carried. The business practically comprises two stores, the grocery trade occupying one, while the other is given over to the wholesale and retail trade in liquors. Ten assistants are employed, and a travelling salesman looks after the outside interests. The business is both wholesale and retail and reaches all over central and eastern Ontario. Over forty years ago this business was established by Mr. William Rigney, father of Mr. Jas. W. Rigney, one of the present partners of the firm. Some twenty-four years ago Mr. John Hickey acquired a partnership in the business, and on the death of Mr. Rigney, Sr., Mr. James Rigney was admitted to partnership. The firm has the patronage of Kingston people as well as of so many outside the city.

**DAVIS DRY DOCK CO.**

Kingston, as a lake port, is better suited naturally than any other city, and her situation, at the junction of lake and river, renders her an important point to all shipping interests. With such shipping facilities it is not strange that in Kingston is located such a firm as the Davis Dry Dock Company. This business was established in 1878 by Capt. Robt. Davis, the present manager, and has achieved an enviable importance in the trade.



CAPT. ROBT. DAVIS.

They have now reached an annual business of over \$50,000, and their weekly pay roll reaches the sum of \$200. At present in their



JOHN H. DAVIS.

yards they are building a steam barge for Messrs. Smith & Mackenzie, of Smith's Falls. When completed it will engage in the coal trade between that point and Rochester and

will cost \$16,000. They are also at work on a steam pleasure yacht for Reuben Miller, Esq., of Pittsburg, Pa., at a cost of \$5,000, which will be completed about June 1st. The Str. Isleway, of the Isleway Club of Montreal, burnt last summer, is being rebuilt here at a cost of \$1,000. A gasoline launch for Mr. D. Smith, of the Powder Company, is just completed, and an excursion boat for Hamilton parties is well under way. The buildings of the Davis Dry Dock Co. occupy 6,000 feet of floor space at the foot of Bay street and are completely fitted in modern manner for their particular line of business. Capt. Davis, the manager, was born in Utica, N.Y., but came to this district when eleven years old. Until 31 years ago he resided on Wolfe Island, but has lived in the city since. Mr. John H. Davis, the superintendent of the works, is a member of the Board of Trade, and is well known in the city for his integrity and progressive business spirit.

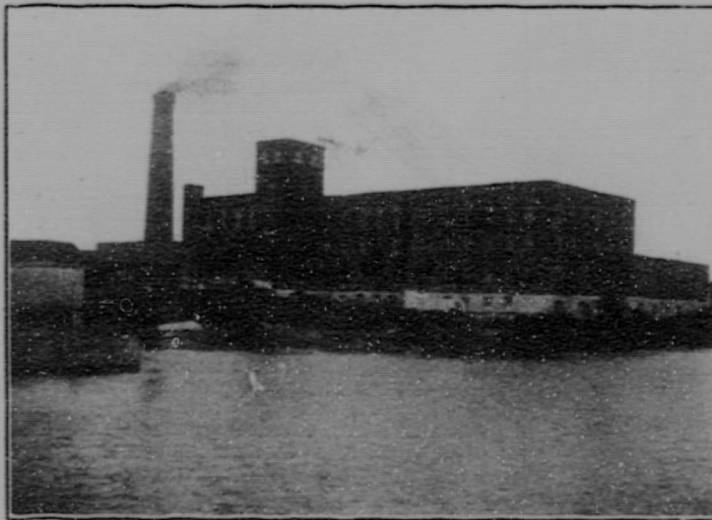
**F. J. JOHNSON.**

Nothing appeals to the average passerby more than the sight of a well-appointed florist's window. There is no more alluring store in this respect in Kingston than that of F. J. Johnson, at 326 King street, known as the "Floratum." In the store are flowers, potted and cut, in an endless variety and profusion. A speciality is made of wedding and presentation bouquets, and funeral wreaths and designs. There is telephone connection with the store (phone 239), and all orders receive careful and prompt attention.

This business was established twenty-seven years ago by O. G. Johnson, who managed it until his death a year ago. Since then the business has been carried on by Mrs. Johnson, who deserves great credit for the courage she has evidenced in taking the management on her own shoulders, and conducting the affairs in a thoroughly businesslike manner.

**THE WM. DAVIES CO., LIMITED.**

Situated at 86 Princess street is the Kingston branch of The Wm. Davies Co., Limited, of Toronto. This company has branches throughout the entire province and an immense trade is done. The headquarters are at Toronto, and the firm has the reputation of being the largest meat packers in the Dominion. The packing house is a tremendous affair where thousands of tons of fresh and salted meats are prepared annually for the market all over Canada. The dominant note in all the Davies' stores is absolute cleanliness, and the Kingston branch is a model in this respect. It occupies a two-story brick building and is fitted with marble counters, and to the rear are big refrigerators for the preservation of the dairy products, meats, etc., which comprise the stock. In the rear of the store is a storage apartment for any reserve stock. The windows are always arranged with a tempting display of their products, and the arrangement of the counters inside is particularly good. The stock includes cured meats, fresh pork products, cooked meats, cheese, butter and eggs, fresh meats, fruit and fish, and needless to say the store is a popular shopping place with the housekeepers of the city. The handling of fish is a new and strong line, as is evidenced by the fact that over 90,000 pounds of fresh haddock alone has been handled this season by the company. This branch was established here six years ago with Mr. R. G. Andrews as manager. It has proved a success in every particular and Mr. Andrews has proved a most capable man for the position. He has a thorough knowledge of the business, having made it a point throughout his twenty years of experience in this kind of business, to personally know everything connected with it, and during his nine years with Davies Company he has worked up through the various departments until he has mastered the whole business, and was eventually given the responsible position he now holds.



PLANT OF THE DOMINION TEXTILE CO.

**DOMINION TEXTILE COMPANY.**

Admirably situated as Kingston is, it is not to be wondered at that such a number of substantial business houses are located here. One of the most representative concerns is the Dominion Textile Company, whose head office is in Montreal, and who operate their cotton mill in Kingston. This was originally built in 1880. In 1898 the entire mill was remodelled and enlarged, and in 1905 it was taken over by the Dominion Textile Co. It is a four-storey brick building, with modern equipment throughout, and is three hundred and thirty feet by two hundred and fifty-four feet in dimensions. An idea of the extent of the industry can be gained from the fact that two hundred and seventy-five hands are employed in the work, and the trade extends all over Canada. The output includes grey sheetings and bag cloths. Mr. A. B. Mole is the general manager for this business which has, besides the main office in Montreal and the mill in Kingston, branches in Toronto and Winnipeg, and the firm are selling agents for the Dominion Cotton Mills Co., the Merchants' Cotton Co., the Montmorency Cotton Mills, and the Colonial Bleaching and Printing Co.

The Kingston Mills are under the management of Mr. William Cook, who has been a resident of Kingston for the past ten years. He takes a prominent place in the mercantile life of the city, and is a member of the Board of Trade. Mr. Grey, the paymaster for the firm, is also a well known man and prominent citizen.

**T. F. HARRISON CO.**

One of the factors in the commercial wealth of Kingston is the establishment of T. F. Harrison Co., manufacturers of and dealers in furniture. This business is located in a substantial brick building, eighty-four by one hundred and fifty feet in dimensions, with three storeys, all devoted to the business, and situated at 229 to 237 Princess street. The show-rooms occupy the whole three floors, while the manufacturing is carried on in the factory in the rear of the main building. In this latter building modern woodworkers' machinery and machinery for doing upholstery is installed, while expert mechanics are employed on the work. The business includes the manufacture of everything in the way of upholstered furniture, and the sale of general household furnishings. Furniture, high grade carpets and linoleums, and drapings are given particular attention. Until recently, Kingston has been without a high class drapery department. This company has, this spring, added a department containing a complete line of silks, laces, cretonnes, chintz, velours, damasks and all the necessary trimmings to complete this branch of the business.



KINGSTON COLLEGIATE INSTITUTE.

Measurements are taken and designs suggested and submitted for the different styles of rooms. To obtain the necessary experience in this line one of the members of the firm

up through the different departments. Mr. Harrison is highly esteemed by other commercial men of the city as a man of excellent judgment, and a man whose word is as good as his bond. Mr. Taylor is recognized as one of the progressive younger business men of Kingston, and one who will always be an influence in the mercantile life of the city.



T. F. HARRISON.

spent three years in other cities in Eastern and Western Ontario. The firm has an excellent reputation for handling goods to meet every demand of a medium or high class order. The immense stock is attractively arranged, while their large show windows afford splendid opportunities for window display.

**H. WADDINGTON.**

Forty years ago Mr. H. Waddington and his brother opened their meat market in Kingston, and to-day it is still one of the most popular and busiest in the city. It is located at 222 King street, in bright, attractive premises of ample proportions, and affords employment for several capable assistants. The store is fitted with the latest improved ice boxes and refrigerators, cutting blocks and counters, while the display of meats is of the finest. Mr. Waddington is an expert judge of meat and his customers are assured of the best cuts and the most tender meats. He handles all kinds of fresh and cured meats, and makes his own sausages, etc. The store is connected with telephone, and all orders are given prompt and careful attention and delivery. The service throughout is of a superior order, and satisfaction is assured the patrons. This is one of the oldest meat markets in Kingston, and from his long experience in the business, Mr. Waddington is one of the most reliable butchers in the city. Though established by the brothers, Mr. H. Waddington is now the sole proprietor. He is a capable man and a hard worker, and has well earned the success which has crowned his efforts.



C. E. TAYLOR.

The partners in the firm are Mr. T. F. Harrison, who founded the business fourteen years ago, and the junior partner, Mr. C. E. Taylor, who entered into partnership the first of this year. Mr. Taylor has been with this company since it was first established, and has, with energy and ambition, worked his way

**PRINCESS THEATRE.**

Kingston is well supplied in the point of theatre attractions. The Princess Theatre, situated centrally on Princess street, has in the seven or eight months since it was opened to the public, become a vastly popular resort with the citizens. This is a thoroughly high-class house, which runs vaudeville and moving picture entertainments. The building, which is handsomely fitted, has a seating capacity of three hundred, and it is anticipated that it will be still further enlarged this spring, owing to the fact that it has been found too small to accommodate the numbers of people which it has attracted during the past winter months. By keeping the performances thoroughly refined and entertaining, the best class of people have been attracted, and the establishment has won general favor throughout the city. The present proprietor, Mr. Robert Lipman, is a man of wide experience in the theatre business, gained in New York and other cities, and he knows how to please the public and make his house popular.





W. J. FAIR IN HIS MOTOR CAR.

**W. J. FAIR.**

*District Manager, North American Life Assurance Co.*

The North American Life Assurance Company is represented in Kingston by Mr. W. J. Fair, district manager for Eastern Ontario, a position he has held for the last twenty years. The North American Life, with assets of \$9,000,000, is one of the strongest companies in the country. Their offices in Kingston, at the corner of Wellington and Clarence streets, are particularly fine and most luxuriously furnished.

Mr. Fair represents a number of other companies in fire, health and accident insurance, including several of the old-established English and Canadian companies. Another large company for which he does business is the Fidelity and Casualty Company of New York, who, according to their official reports, show assets of nearly \$9,000,000. In public affairs Mr. Fair has taken an active part, and for fifteen years has been identified with various important local enterprises. In 1892 he sat in the City Council.

The accompanying photograph possesses particular interest from a motoring point of view, because of the two passengers in the tonneau, Mr. Fair's parents, who used to traverse these same roads many years ago in the first spring buggy purchased in their neighborhood. Mr. Fair, who was the first man in Kingston to own a gasoline car, has been a director of the Ontario Motor League for many years, and has been the means of making many a convert to motoring ranks in Kingston.

**HOTEL REVERE.**

Among the many hotels of Kingston, one which is deservedly popular is the Hotel Revere, at the corner of King and Queen streets. The building, of modern construction, makes an imposing appearance. In the rear of the house are very fine stables with stable room for about one hundred horses. The hotel has thirty-two guest rooms. The service in the dining-rooms is good and the house is popular with the farmers who are so constantly in and out of the city, and on market day there is seldom a vacant chair to be found in the dining room. The farmers' trade might be said to be a specialty and the reasonable rates (\$1.00 and \$1.50) per day and the best of service, naturally attract a goodly patronage. In connection with the hotel is a very fine bar,

where the best wines and liquors are kept in stock. The hotel was established about forty years ago and taken over by the present proprietor, Mr. Louis Martin, two years ago, who installed many improvements, and who by his progressive methods has made this one of the most up-to-date hotels in the city. Mr. Martin has been in the hotel business all his life, and in fact has been an owner and proprietor for over seventeen years. He has been a resident of Kingston for upwards of twenty years and as he is a popular man in his business it is not surprising he has made the success he has in this enterprise.

**FRONTENAC LUMBER & COAL CO.**

*(Successors to the Rathbun Co.)*

This company, of which Mr. A. Chadwick is the manager, has extensive lumber yards at the corner of Ontario and Place d'Armes streets where they carry in stock at all times all kinds of window sashes, doors, blinds, mouldings and all requisite materials for building purposes. They also have a large stock of cement, lime, drain tile, brick, charcoal and salt. At their fuel yard, on King street west, will be found the best Scranton, steam and cannel coal and hard and soft wood. In the fall of 1906 this company bought from the



A. CHADWICK.

Rathbun Company all their Kingston interests, including lumber and other wood goods, real estate, etc., and since that time have greatly increased their business. They give

employment to a large number of men and are one of the largest business houses of their kind in Eastern Ontario.

**J. CRAWFORD.**

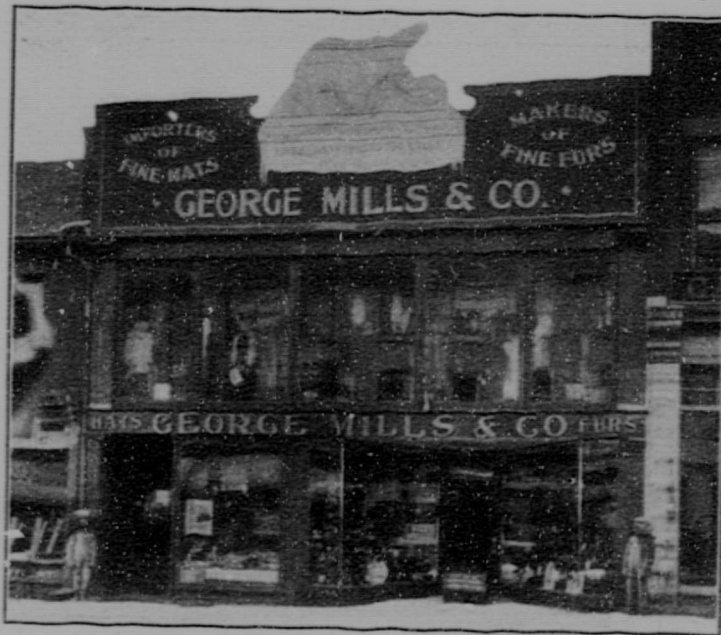
A well patronized grocery store is that of J. Crawford, whose business is carried on in a bright and attractive store at 182 Princess St., well adapted for the purpose, and fitted up with every convenience for the display and cleanly preservation of the stock. Every possible modern invention in the way of labor-saving devices, such as a patent meat-cutter, etc., is installed, and the business management throughout is progressive and modern. Established over twenty years ago by Mr. Crawford himself, the business has always been regarded as a place where one can rest assured of procuring the best the market offers. Pure high-class groceries and general provisions are handled, and everything about the establishment, including excellent counter service and prompt delivery, is most satisfactory. Mr. Crawford is a life-long resident of Kingston, and is well known among the retail merchants of the city. The success which he has won is due to his own energy and enterprise, to the care exercised in the selection of his stock, and to his good business methods.



**COL. HOWARD DE LA COUR VAN SANT.**

*U. S. Consul.*

The office of United States Consul in the City of Kingston is an important position and the gentleman who has held it for the past four years has proven his ability to handle the many duties in connection with the office and, at the same time, has made for himself a wide circle of friends and well wishers among the residents of the city as well as among the visitors to Kingston, of his countrymen. Mr. Van Sant was born in Camden, N.J., his father being the Rev. Samuel VanSant. He was educated in the public schools, N. J. State Model School and the Tom's River High School. From 1887 until 1904 he practiced as a Conveyancer and Real Estate broker in Ocean Co., N.J., and in New York City. In his home town he was a prominent figure, being Mayor for four terms. He was married in 1907 to Miss Arvilla Harper, and has one daughter, Gretchen H., born in Kingston. His commercial reports from Canada have a high rating and are widely quoted in the United States press. In Kingston Mr. VanSant is held in high esteem by his many friends. He is a member of the Elks Society, of the Frontenac Club and of the Society of International Law.



GEO. MILLS & CO. STORE.

**GEORGE MILLS & CO.**

*"Kingston's Famous Fur Store."*

Among the furriers and hatters of Kingston, there is none with a reputation exceeding that of George Mills & Co., known as "Kingston's Famous Fur Store." This is the largest hat and fur establishment between Toronto and Montreal, business being both wholesale and retail, and the trade covering not only Kingston and the adjoining district, but extending throughout the Dominion. The business was established by the present proprietor and manager, Mr. George Mills, in 1879, and has ever since been under his personal management. The store is situated at 128 Princess street, the interior being handsomely fitted up for the display of the very fine stock of furs and hats carried. In the front of the store are the hats and caps, of which a very large and well assorted stock is kept, a specialty being made of the famous "Hawes" hats, for which this firm has the exclusive agency for the city. Hats made by the other manufacturers are also shown in the newest and most fashionable blocks, imported direct from England and the United States.

The magnificent fur show rooms embrace by far the greater and most important part of the building and are the centre of attraction



GEORGE MILLS.

the year round to citizens and tourists alike. The show windows are always kept dressed in the most attractive style, and at night they are ablaze with electric light. There are over three hundred lights in the hat store alone. Regarding the manufacture of fine furs, to which the firm pays great attention, only expert fur

workers are employed, the finest skins are used, each skin being thoroughly inspected before it is made up. All Persian Lambs, Astrachans and other foreign furs are imported direct from the old country, while the Alaska Sables, Fox, Coon, Mink, Otter, and other furs are bought largely from hunters and trappers right here and made up on the premises. Mr. Mills keeps absolutely abreast of the times in fur styles and keeps his stock replete with stylish fur coats, jackets, stoles, muffs, etc. Fur garments are also made up to order in any desired fur and style. One of the great conveniences of this establishment is the storage of furs during the summer months, and guaranteeing them against moths, fire, or theft, at small cost to the customers. In the mail order department the firm does an extensive trade, and the continued orders are the most conclusive evidence of the satisfaction given. Mr. Mills has built up an enviable reputation in his line of business. He is a native of Kingston, is a man of excellent business ability, and to his own efforts may be attributed the great success which has been his. He is a prominent man in public affairs, and is past president of the Y.M.C.A.

**KINGSTON GRANITE & MARBLE WORKS.**

*S. J. Kilpatrick, Manager.*

The manufacturing and industrial interests of Kingston cover almost all classes, and noteworthy amongst them is the Kingston Granite & Marble Works, under the management of Mr. S. J. Kilpatrick. This company was established about twenty years ago at the present location, corner of Princess and Clergy streets. The workshop is one of the best equipped between Montreal and Toronto, and is fitted with machinery run by electric power, granite tools and granite finisher, and five of the most expert marble workers in the country are employed in the work. Many of their monuments are direct importations from Scotland, and there is also marble and granite from the Canadian and American quarries in all the various styles, affording an extensive variety from which to make a selection. This company has put up monuments which have been erected to the memory of many of the country's most noted men, as Lord Sydenham, Sir George A. Kirkpatrick, the Hon. Alex. Campbell, etc., and their work is seen all over the county of Frontenac as well as in the city itself. Mr. Kilpatrick, the capable manager, has always been in this line of business, and understands thoroughly all the branches of the industry. His successful ef-



GEO. MILLS & CO., FUR DEPARTMENT.

forts are a credit to himself and to his native city where he is a highly esteemed citizen both in his business capacity and in a public way where he is a valued member of the Board of Education. He is also a member of the Oddfellows and the Chosen Friends, and is a substantial and representative member of the community.

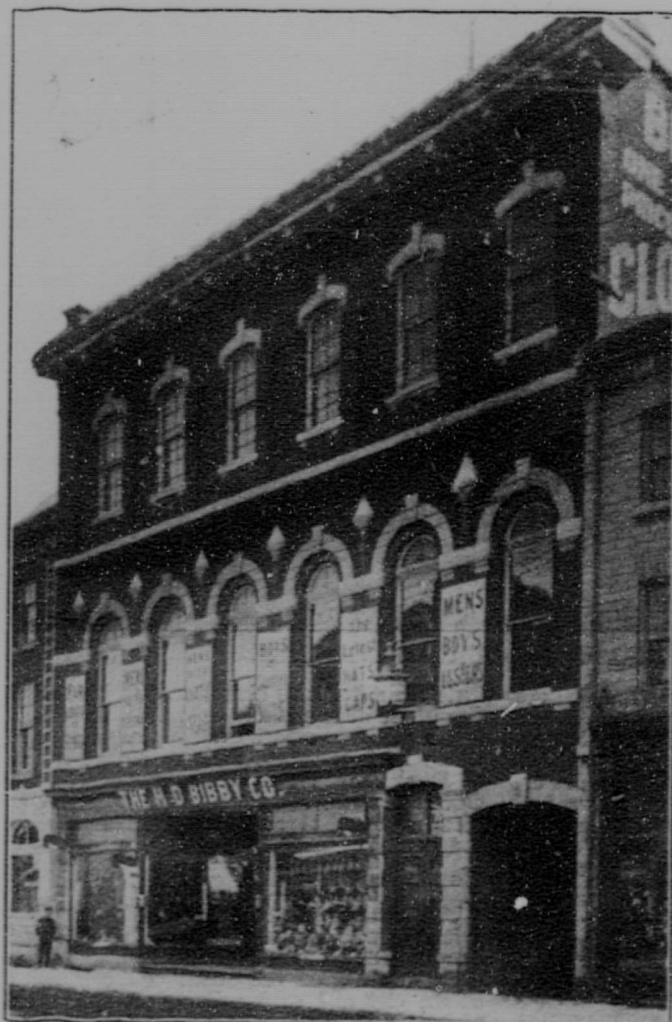
**O. R. PERRY.**

The manufacture of carbonated, or soft, drinks is one of the important industries of Kingston and an establishment of this kind which has a good proportion of the business of the city and surrounding country is that of Mr. O. R. Perry, whose up-to-date bottling works are located at No. 148 Ontario street. Thirty years ago this business was established by Messrs. Hinds Brothers, who conducted it up to about six years ago when the present proprietor took charge. Mr. Perry is an expert man in this line and, since purchasing the business, he has built it up to large proportions. The factory is fully equipped with the latest up-to-date machinery for the making and bottling of all kinds of soft drinks, and a staff of competent assistants is employed. A specialty is made of ginger beer, for which Mr. Perry is noted. The business covers the city and surrounding country and



O. R. PERRY.

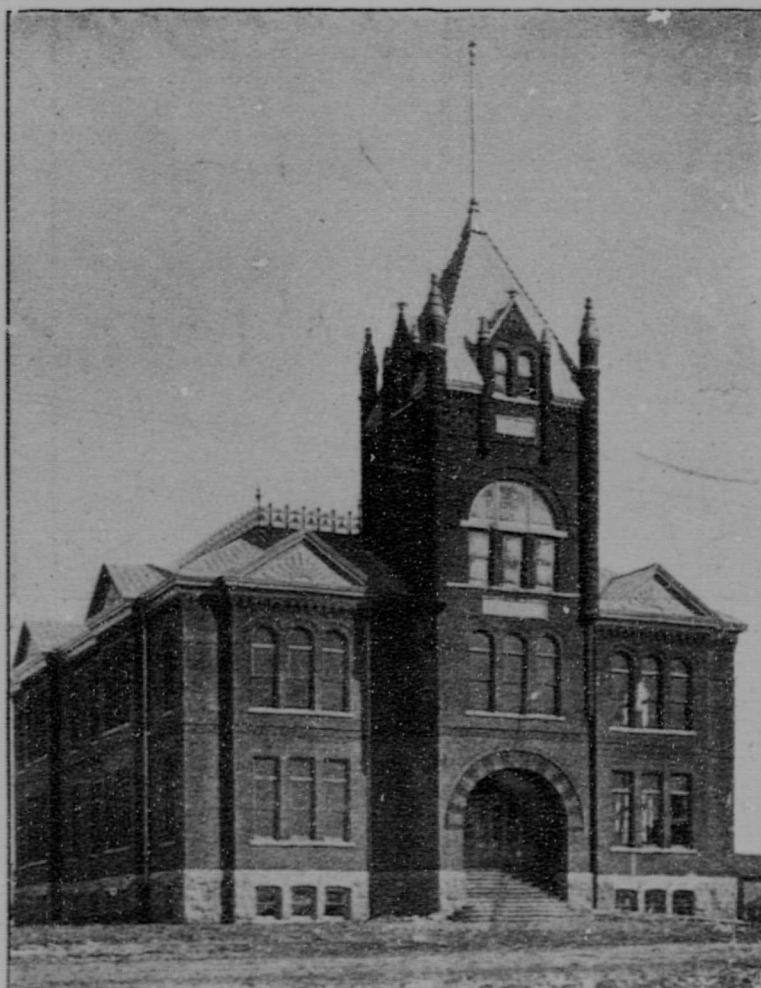
includes hotels and stores as well as an extensive family trade. The office is connected with 'phone 277 and all orders are given prompt attention. Mr. Perry is a native of Kingston and is well known and popular in business circles and among the Oddfellows, of which he is a prominent member.



THE H. D. BIBBY CO'S STORE.

**THE H. D. BIBBY CO.**

Established in their present premises, in the Orange Hall, four-storey building, about nine years ago, the H. D. Bibby Co. has probably the largest store in Canada devoted exclusively to the sale of men's, boys' and juvenile clothing, having a floor space on the ground floor of about 4,500 square feet, and having just added the floor above, with an additional 5,000 square feet. The ground floor is arranged for the sale of men's goods exclusively and fitted out with beautiful silent salesmen showcases and wall hat-cases. The people of Kingston are certainly to be congratulated on having such a fine clothing and men's furnishing store. The firm have the exclusive sale of some of the best makers of clothing in the country. The men's furnishing and hat and cap department is strictly up-to-date, all the novelties of the season are shown first by this enterprising firm. Certainly, the store has a metropolitan effect. The first floor above is devoted to the boys' and children's wear, and from the look of the premises and stock carried, a person knows it is not necessary to go to any of the larger cities for boys' and children's wear, in fact, we feel assured there is not a firm in Canada with a boys' and children's department equal to the H. D. Bibby Co.'s boys' and children's department. The whole premises are beautifully finished in light oak and forest oak, with white morey walls, and heated throughout with hot water, with dressing, work and stock rooms conveniently situated to give best service. The firm have consistently carried on their business on a strictly cash and one-price basis, with all goods marked in plain figures, in fact it is admitted a child can buy to as good advantage and with equal safety as the most astute shopper anywhere. A visit to this firm's store



VICTORIA PUBLIC SCHOOL.

will do you good, and do them good also, as they will be glad to see you and show you through every department. This is a young man's store in every particular. They claim to have the brightest and best looking lot of young salesmen to be seen anywhere. You will find the help just as ready to show goods as to sell.

**FRANK J. HOAG.**

Purity and freshness are essential qualities in connection with the drugs and chemicals used for the compounding of physicians' prescriptions in the finely stocked pharmacy of Mr. Frank J. Hoag, at the corner of Princess



**FRANK J. HOAG.**

and Barrie streets. This business was established seventeen years ago, and was first located at the corner of Princess and Montreal streets. The store occupied at present is fit-

ted up in modern style, and carries a full line of fresh and pure drugs, medicines, druggists' sundries, toilet articles, and perfumes, having as well a full line of all the reliable patent medicines. The store is connected with telephone (258), and the business conducted upon a thoroughly modern basis, does a large family trade throughout the city.

In the summer months a soda fountain is installed and a brisk trade done, while the year round an important line is the agency for Stewart's, Webb's and Lowney's chocolates. Mr. Hoag, the proprietor, stands well up in the foremost ranks of his profession. He has lived in Kingston for over thirty years, and is prominent both in a business and a public way. He is a member of the City Council, and in fraternal circles is a member of the Oddfellows' and of the Masonic Order.

**HOPKINSON BROTHERS.**

Amongst the grocery and provision stores in Kingston there is probably none which presents a neater or more up-to-date appearance than that of Hopkinson Brothers, at 37 Brock street. This store was opened by the present proprietors, Mr. William A., and Mr. James C. Hopkinson, five years ago. The store is neatly fitted with the latest counters, shelving and showcases for the display of the stock which comprises groceries, provisions, canned goods, teas and coffees, and all kinds of table delicacies. Although established a comparatively short time, the business has been conducted in such a manner that it has gone ahead with tremendous strides. Both members of the firm, who are Kingston men by birth, are esteemed amongst their contemporaries and their patrons. For fifteen years they have had a connection with this line of business, and are capable men in their line.

**KINGSTON HOSIERY CO., Ltd.**

"Imperial" Brand Underwear and Hosiery.  
 Kingston numbers among her manufacturers some concerns that do a business extending from the Atlantic to the Pacific. Very prominent among these, probably the most prominent in the city, is the Kingston Hosiery Company, Ltd., whose immense plant is situated in a three-storey brick building, the property of the firm, on King street, where the business was established in 1882. In that year the company was incorporated according to the statutes of Ontario, with a capital stock of \$200,000. This company makes the famous "Imperial" brand of underwear and hosiery for ladies and gentlemen, and the factory is fitted with modern machinery for this work. The extent of the business can be gathered from the fact that the annual output of the establishment is \$300,000, while three hundred hands are employed in the work. The company has offices in Montreal, Toronto and Vancouver, and the trade is drawn from all over the Dominion, while a large export trade is done with other countries. The continued and ever-increasing demand for "Imperial" brand of underwear and hosiery is convincing evidence of the quality of their manufactured goods and of their ability to meet the demands made on them by their customers. Commercial men throughout the country recognize "Imperial" brand goods of sterling worth. Their popularity, not less than their worth is demonstrated by their almost universal use throughout the Dominion. Mr. H. W. Richardson, the president of the company, and Mr. John Hewton, the general manager, are gentlemen who stand high in the commercial circles of the city, and are recognized as men of marked ability. Mr. Hewton was born in the city, and has been with the company since it was first organized. He has proved himself to be in every respect a most capable man for his responsible position. Mr. Richardson is also a native of Kingston. Outside his business interests he is well known as a liberal-minded, public-spirited man. He holds the important office as president of the Kingston Board of Trade, and is an active worker in that body.

**J. S. R. McCANN.**

The real estate business of Mr. J. S. R. McCann, at 51 Brock street, which enjoys the distinction of being probably the largest of its kind in the city, was established twenty years ago, and many of the biggest real estate



J. S. R. McCANN.

deals in the city and surrounding country have been accomplished through the agency of Mr. McCann. He looks after every branch of the real estate business, and always has on hand a list of desirable properties, houses, etc. He is specially active and interested in the location of new industries, and is an excellent



PLANT OF THE KINGSTON HOSIERY CO., LIMITED.

authority regarding suitable locations. Mr. McCann also conducts an insurance agency, and every year places a large amount of business for the well known companies which he represents. He is a financial broker as well. A most reliable man in every sense of the word, Mr. McCann is very highly esteemed throughout the city and does a very large business in all the several branches. A resident of Kingston for thirty years, he is one of her most prominent citizens. He is a member of the City Council, and is Chairman of the Industries Committee of the Council. In the Board of Trade he is also on the Industrial Committee. In fraternal circles he is actively connected with the Oddfellows, the Masons, and the Independent Order of Foresters, in the latter organization being the High Treasurer of the High Court of Eastern Ontario.



OFFICE OF J. S. R. McCANN.

**S. J. HORSEY.**

The handling of stoves and general hardware is an important branch of mercantile enterprise, and the store of Mr. S. J. Horsey is one of the oldest established in this line in the city. It was founded fifty-eight years ago by Mr. R. M. Horsey, father of the present proprietor. The business is conducted in a substantial three-storey brick building at 189 Princess street, the entire building being utilized. The stock is very extensive, comprising everything in general hardware, the best makes of stoves and ranges, tin, granite and iron ware, kitchen and household hardware. In stoves, this firm has the agency for the famous "Gurney-Tilden Souvenir" stoves, a name which is a passport for excellence all over the country. Besides the ground floor, where the stock is displayed,

there is a work-shop in connection, equipped with modern machinery, where skilled mechanics are employed on sheet metal work, of which every description is done by this firm. Mr. Horsey is an experienced man in his business, and has built up a large and high class patronage to add to the record of steady progress which has been the history of the firm since its inception.

**ARTHUR ELLIS.**

Although born and educated in England, Mr. Arthur Ellis, architect and surveyor, has spent the past eighteen years in Kingston. He was born in Yorkshive, England, in 1863, and was educated in private junior schools and in Hare Park College, England, graduating from the latter in 1882. He then spent some years in travel, having gone to Denver, Colorado, via New York, and engaged in prospecting in the Rockies and as a cowboy on the prairies. He spent about three years in the west and, after a trip home to England, came back, via the St. Lawrence route, for a pleasure trip through Canada. On his return to England Mr. Ellis started the practice of his profession, but about six years later he decided to make his permanent residence in Canada. He went to Hamilton as assistant to James Balfour, Esq., Architect. He afterwards came to Kingston, where for a time he acted as assistant to Power & Son, then took charge of the practice of Mr. J. Bruce Reid, while that gentleman visited the old country. As Mr. Reid did not return, Mr. Ellis commenced practice in his own name and quickly built up a high reputation for his ability in his chosen profession. He has been a resident of this



ARTHUR ELLIS.

city since 1891 and has made a wide circle of friends. He takes a great interest in Y.M.C.A. matters and has been director and vice-president of the local branch of that association. In 1906 Mr. Ellis married Miss Anna Lee Banks, of Memphis, Tenn., Principal of Leith public school in that city.



ROYAL MILITARY COLLEGE, FROM FORT HENRY.

**V. OCKLEY & SONS.**

Established fifty-six years ago, in the year 1853, the store of V. Ockley & Sons at 65 Brock street, is considered one of the most reliable with which to have dealings. This business was established by Mr. Vincent Ockley, father of Mr. Thomas G. Ockley, the present proprietor and manager, though the original name of the firm is still retained. The store is of good proportions, with an excellent display window, and the business embraces the sale of china, crockery and glassware, which are imported direct from the best known manufacturers the world over, and fancy and staple groceries. The interior of the store is so arranged that it is a pleasure to deal at this establishment. While all the stock carried is of the highest order, the teas and coffees carried deserve perhaps special mention, the firm importing the very choicest blends. Mr. Ockley is a native of this city where he has spent all his life, and has always evinced a practical interest in public affairs, though he has never taken office in public life.

**J. WATERS.**

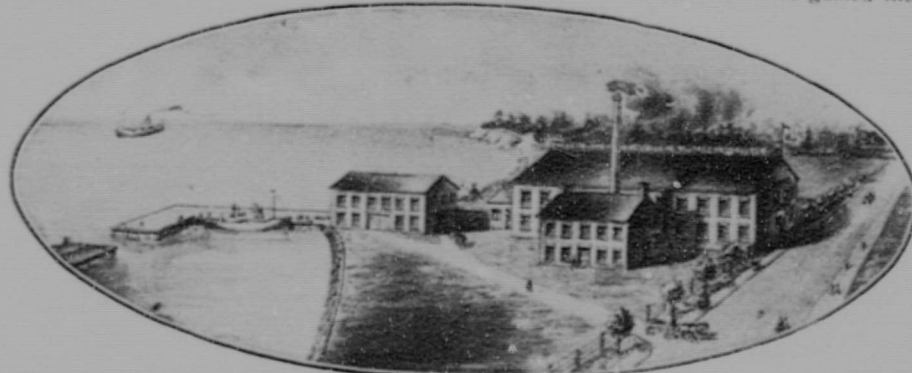
This bakery business is conveniently located in a well appointed building at the corner of Bagot street and Raglan Road, ample in its proportions and splendidly equipped throughout. The salesroom is neatly and attractively fitted up for the display and care of the stock of cakes, bread, pastry, etc., and the bakery is fully equipped with modern baking ovens and every convenience. The firm sell wholesale as well as retail, and have an extensive and high class trade throughout the city. The bakery was established by Mr. John Waters, Sr., 35 years ago, and is one of the oldest in the city, where it has an enviable reputation. Twenty years ago it was taken over by Mr. J. Waters, Jr., and he has conducted it personally ever since, with the exception of three years spent in Western Canada, when Mr. Donoghue

conducted the concern. Mr. Waters supervises every detail of his business, and being enterprising and energetic, is constantly adding to his custom. A Kingston man by birth, he is very well known and takes a prominent place amongst the bakers of the city.

**CRESCENT WIRE & IRON WORKS.**

Established here fourteen years ago, the Crescent Wire and Iron Works is an important factor in the city's manufacturing development. The industry embraces the manufacture of wire goods of every description. Some of their specialties are office and bank railing, steamboat railing, wire guards, flower stands, fencing, cemetery arches, sand and coal

standard of excellence, the demand has increased year by year. The firm is always glad to furnish estimates on any projected work. Their rates are reasonable and their work satisfactory. Partridge & Sons, that is, Mr. F. P. Partridge and his two sons, Mr. F. Walter and Mr. R. H. Partridge, established the business in Kingston in 1895, coming from St. Catharines, where they had been for two years, previous to that having lived in Toronto. Since moving the business to Kingston, the trade has largely increased, and the members of the firm express themselves as well satisfied with the move they made, the location in this city being exceedingly good. The members of this firm have gained the ad-



PLANT OF THE CRESCENT WIRE &amp; IRON WORKS.

screens, grill and wrought iron work, builders' iron work, etc. Wire cloth is also a specialty, and they are the only firm in Canada who do re-tinning on wire goods. The factory is a large two-storey brick building at 62 King street west, where a competent staff of expert mechanics is employed. The trade extends all over Ontario and Quebec, and by keeping the goods up to a very high

miration of the business men of the city by the methods they have adopted in the management of their affairs. They are shrewd men with good business ability and sound judgment in all matters relating to financial affairs. Mr. F. W. Partridge, one of the Junior partners of the firm, does the commercial travelling, and looks after the outside interests of the industry.



MAYOR COUPER.

**MAYOR DANIEL COUPER.**

For two centuries Kingston has been a central point for the purchase of the necessaries and luxuries of life and to-day, prominent among stores devoted to the sale of groceries and provisions is that belonging to D. Couper, and located in the handsome three-storey brick building at Nos. 341 and 343 Princess street. The business was established in the year 1850 by P. Conroy. It next came into the hands of J. Ward in 1876. In 1877 Mr. Couper entered the business, and became partner in 1886. In 1892 he became the sole proprietor. He carries in stock the finest lines of staple and fancy groceries, canned goods in glass and tin, table delicacies, flour and feed, and teas and coffees. He has a very large and high class family trade, employs six assistants and does a business amounting to over \$40,000 annually. The store is connected with phone 76 and orders are promptly attended to and delivered by his own wagons. For the past eighteen years a specialty has been made of "Couper's Pure Baking Powder," and housewives are familiar with its good qualities. Mr. Couper is a native of Kingston and has always taken an active interest in the welfare of the city and has been prominent in public life for the past four years. He is at present Mayor of the city, and has already shown himself to be a man well able to fill this important position.

**D. STEWART ROBERTSON & SON.**

Kingston is the greatest wholesale distributing centre in Eastern Ontario, and the grocery houses form a strong section of this city's mercantile life. The firm of D. Stewart Robertson & Son, general brokers, has for the past twenty years done much to bring the city into prominence in this direction, having built up an extensive connection in Central Eastern Ontario. Messrs. D. Stewart Robertson and his son, Mr. Hugh M. Robertson, who compose the firm, are gentlemen of broad experience and are thoroughly posted in their particular line. The sample room and offices are situated at 190 Ontario street, and are conveniently fitted for the proper display and testing of samples. Messrs. Robertson are sole agents for Eastern Ontario for the St. Lawrence Sugar Refining Company of Montreal and Sir William Macdonald, as well as doing a general brokerage business in many lines pertaining to the grocery trade. Twenty years ago Mr. Robertson, Sr., came from Montreal where he received his early grounding in this business and has ever since been closely allied with the interests and welfare of Kingston. A branch office was established in Ottawa some three years ago and is under the management of Mr. Hugh M. Robertson, the junior member of the firm.

**D. J. GARBUTT.**

In the semi-professional trades that of the locksmith stands prominent. In Kingston, one of the leading representatives of this line of industry is Mr. D. J. Garbutt, whose well appointed shop at 267 Princess street is widely patronized. This business was established sixteen years ago at the present location, the work done including general repairs and locksmith's work. Mr. Garbutt is one of the most skilled mechanics in this section, and in consequence has his time fully occupied, having made a reputation for good work and reasonable prices. He has always been an enthusiastic member of fraternal societies. He belongs to the Masons, the Oddfellows, the Independent Order of Foresters, and is Past Chief Councillor of the Chosen Friends. He is a man popular amongst his fellows, and is respected by all who have dealings with him.

**H. J. MYERS.**

Located at 60 Brock street is the retail pork market of Mr. H. J. Myers, established here nine years ago. The store is fitted up with every appliance for the cleanly handling and preservation of the food products made and sold here. They make pure pork sausages, etc., and many a housekeeper makes a point of always procuring her supply here, of not only sausages, but all lines of pork products as well. Among other modern fittings in the store, they have a mechanical slicer for bacon which slices to any desired thickness. The store has telephone connection (phone 570), and all orders are given prompt and careful attention. Mr. Myers was born and brought up in Kingston, and is a man well thought of by all with whom he is thrown in contact, because of his ability and thoroughly honorable business methods.

**THE BAILEY BROOM COMPANY.**

In 1857 the Bailey Broom Company was established in Brantford by Mr. William Bailey, moving to Guelph, and then, in 1863, to Kingston, under the firm name of B. Bailey & Co. For forty-six years Mr. W. and B. Bailey carried on the business, building up year by year what is now one of Kingston's most important industries. They were succeeded by Mr. Samuel R. Bailey, son of Mr. W. Bailey, and six years ago Mr. John M. Hughes, who had been assistant manager of the Kingston Hosiery Company for some seventeen years, entered the firm in partnership with Mr. S. R. Bailey. On this re-organization of the company the factory was moved from the old quarters on Queen street to their present location on Rideau street, this being one of the first companies to adopt the modern one-storey factory building. Their establishment presents a perfect hive of industry. The buildings are constructed of brick and concrete and cover an area of three hundred and fifty feet by two hundred, with a railroad siding directly behind the shipping room. Equipped with all the latest broom-making machinery, their staff of forty are turning out a daily average of one hundred and forty dozen brooms. The firm's connections extend from coast to coast, with offices at Winnipeg and Vancouver. Mr. Hughes keeps personally in touch with their extending circle of customers, satisfying himself that they are receiving always the best of attention. Mr. Hughes



D. COUPER'S GROCERY.

**JAMES STEWART.**

Since 1907 postal matters in the city of Kingston have been in charge of Mr. James Stewart, who was, during that year, appointed Postmaster. Mr. Stewart is well known and deservedly popular throughout the city. He is a native of Howick, Que., having been born there in 1855. He attended public schools in Howick and Kingston and, in 1871, received a business education in the Montreal Business College. He has been a resident of Kingston since 1869 and, after working for some time in the office of the late James H. Henderson, forwarder, he was, in 1879, appointed agent for the Kingston and Montreal Forwarding Company. Since that time he has been brought into close business touch with most of the business men of Kingston, and his appointment, in 1907, to the office of Kingston Postmaster, was a popular one. Mr. Stewart has always taken a great interest in civic affairs and served the city as a member of the council for four years.

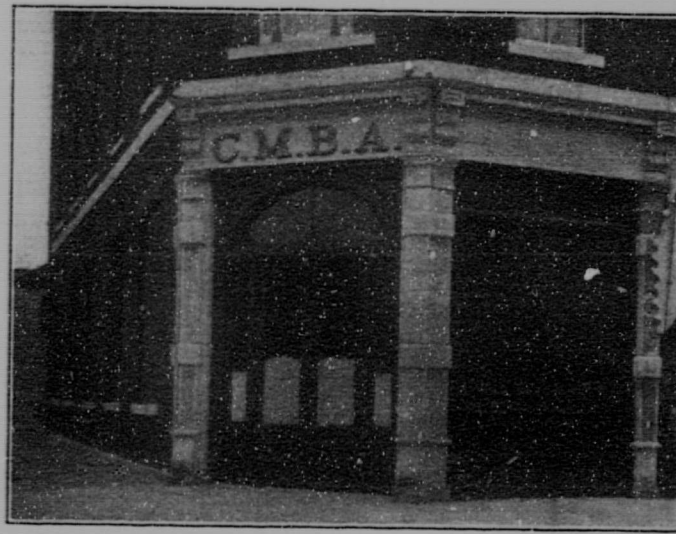


**THE LATE WM. BAILEY  
FOUNDER OF BAILEY BROOM CO.**

has always taken a lively interest in municipal politics, and Mr. Bailey is a member of the City Board of Health. As to the business qualities of the personnel of this house it is unnecessary to mention, as commercial circles are familiar with the Bailey Broom Company as a firm whose accomplishments and products say more for their capability than can be said from any other source. Outside of business, Mr. Bailey is prominent in curling circles.



HON. M. F. HACKETT, K.C.



C. M. B. A. HEAD OFFICE.



E. RYAN, M.D.

**CATHOLIC MUTUAL BENEFIT ASSOCIATION OF CANADA.**

The City of Kingston contains the head offices of the Catholic Mutual Benefit Association of Canada, a purely Canadian Association, doing business in Canada only and making all its investments in Canada.

The C.M.B.A. was first instituted in Niagara Falls, N.Y., in 1876, with fifty-seven charter members. In 1890 the Association was incorporated in Ontario, in 1892 the Grand Council for Canada formed itself into a separate body and severed its connection with the Supreme Council of the United States, and in 1893 it received Dominion Charter and Incorporation. The C.M.B.A. is now in operation in every province and territory in Canada and has a membership of over 22,000. For some years the head offices were in London, Ont., but in 1903 they were moved to Kingston, where they occupy commodious quarters at the corner of Clarence and Wellington streets.

The C.M.B.A. has, since its inception, been sanctioned and blessed by His Holiness the Pope, who urgently recommended it to the members of the Roman Catholic Church. The objects of the association are:—To unite fraternally, to improve the social, intellectual and moral conditions of members; and to have a fund for the protection of sick members and for the widows and orphans of members who were in good standing at time of death. Members are required to pass a medical examination and to pay a small monthly assessment in return for which life insurance policies are issued for amounts ranging from \$500 to \$2,000. A special sick benefit department is also conducted, this department being optional with the member. The importance of providing means for the support of the family after the death of the bread-winner is acknowledged by every thinking man and woman, and he who becomes a member of the C.M.B.A. secures absolute security at small cost. According to financial statements issued, the finances of the C.M.B.A. are in excellent condition.

The affairs of the C.M.B.A. are under the control of the Grand Council, composed of representatives of the various branches. The officers of the Grand Council are such sound and well known gentlemen as:—Spiritual Adviser, Right Rev. Bishop T. J. Dowling, D.D., Hamilton, Ont.; Chancellor, O. K. Fraser, Brockville, Ont.; President, Hon. M. F. Hackett, K.C., Stanstead, Que.; First Vice-Pres., Hon. A. D. Richard, Dorchester, N.B.; Second Vice-Pres., Bernard O'Connell, Dublin, Ont.; Secretary, J. J. Behan, Kingston, Ont.; Treasurer, W. J. McKee, Windsor, Ont.; Marshal, J. J. Costigan, Montreal, Que.; Guard, J. J. Weinert, Neustadt, Ont.; Grand



J. J. BEHAN.



J. E. H. HOWISON.

Supervising Medical Examiner, Dr. E. Ryan, Kingston. The Board of Trustees is composed of Rev. Dr. A. E. Burke, Toronto; Dr. Alex. Germain, Montreal; J. W. Mallon, K.C.,

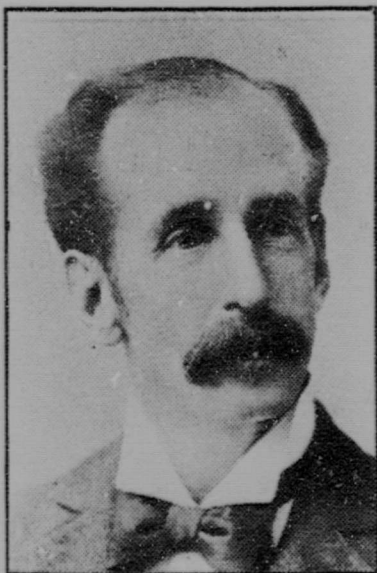
Toronto; Hon. Justice McHugh, Windsor, Ont.; J. T. Hallisay, Truro, N.S.

Mr. J. J. Behan, the Grand Secretary of the Association, was born in Ireland and came to Kingston at an early age. He was educated in the Kingston Separate Schools and, after spending some time in mercantile life, was appointed Government Inspector of Weights and Measures. He has served the city acceptably for several terms as a member of the City Council, and was one of the leaders in debate in that body. He is a member of the Board of Trade and has been Secretary-Treasurer of the Separate School Board for about 17 years, and is still acting in that capacity. He is now serving his 25th year as President of the Young Irishmen's Catholic Benevolent Association, and is Grand Knight of Frontenac Council Knights of Columbus.

For a number of years Mr. Behan was a Grand Trustee of the C.M.B.A. and was, in July, 1903, appointed Grand Secretary. Mr. J. E. H. Howison, the Assistant Secretary, is a native of Quebec and has spent many years with the C.M.B.A., having come to Kingston at the time of moving the head office from London in 1903.

**E. BEAUPRE & CO.**

One of the very oldest concerns in Kingston is the business of E. Beaupre & Company at 266 and 268 Princess street. The firm manufactures aerated waters, and has a modernly equipped plant for the work, fitted with improved machinery. They do, as well, a large wholesale and retail business in liquors, handling all the Imperial and Dominion wines and liquors. They have an excise bonded warehouse, where they keep a very large stock of imported wines and liquors, mellow with age. One of the specials of the firm is Belfast Ginger Ale. In spirituous and malt goods, as well as in soft drinks, purity and high quality are essentials, and great pains are taken to insure these qualities in the wares manufactured and sold. This firm, consequently, has a very extensive trade all over the country where they have a reputation as a firm of sterling worth. Though this is such an old-established business, it was acquired by the present proprietor only one year ago, but in that time Mr. Beaupre has conducted his affairs on the same honorable and business-like lines mapped out by his predecessors, which were in a large measure responsible for the favor the house has always enjoyed. Mr. Beaupre is a Kingston man by birth, and a prominent member of the community. All his life he has been connected with the hotel and liquor business, and is a thoroughly competent man.



F. G. LOCKETT.

**THE MIDLAND SHOE COMPANY.**

Amongst the wholesale houses of Kingston, The Midland Shoe Co. takes an important position. Though established here only four years, the business has grown to vast proportions, and controls a large wholesale boot and shoe business throughout the county. With Mr. F. G. Lockett as President of the company, and Mr. G. H. Lockett as manager, both well known and highly respected citizens, the affairs are conducted in a most praiseworthy manner. The firm occupies a large and handsome stone building at No. 187 Princess St., the entire building being utilized in the interests of the business. A full stock of the leading lines of Canadian and American boots and shoes are carried and the fact that their business has increased steadily is the clearest evidence of their ability to meet the demands made upon them. Their specialty in the line of rubbers is the famous "Maple Leaf Brand," widely and favorably known amongst the buying community. Besides the large staff of assistants employed on the practical work in the office, three travelling salesmen are kept constantly on the road. Both Mr. F. G. Lockett and Mr. G. H. Lockett are gentlemen who stand high in the business as well as social circles of the city. The former, who has always taken an active interest in the welfare of Kingston, is an influential member of the Board of Trade. He is also on the board of management of the General Hospital, and takes a great interest in the Y.M.C.A. where he is one of the directors.

**SUSMAN & COHEN.**

The largest dealers in old metals between Toronto and Montreal are Susman & Cohen, whose warehouses are situated at the corner of Ontario and Barrack streets in this city, close to the docks for water shipping and right by the railway for rail shipment. Although old metals are the principle line in this house they are not by any means the only line, as a very large business is done in old rags, rubbers, paper stock and other waste materials. In their buildings, of which they have a number, are presses, large scales, machine packers and other machinery especially adapted for this particular line of business. This house was established eleven years ago and has earned a most enviable reputation for honorable and upright dealing and has connections with many large consumers of these materials in the Dominion. They are at all times ready to purchase in large or small quantities for cash. Both the partners are well known throughout the district and have the respect of all with whom they come in contact.



G. H. LOCKETT.

**THE KINGSTON PAPER BOX CO.**

The establishment now known as the Kingston Paper Box Company was first established about six years ago by the Kingston Hosiery Company. It was then intended only to supply the needs of the Hosiery Company itself, but about twelve months ago the present proprietors, Messrs. R. R. Clarke and J. A. Hewitt, took over the entire business. The factory is situated on King street west in a commodious three storey stone building, with floor space of over 3,000 square feet, and with everything in the way of box-making machin-



R. R. CLARKE.

ery that a modern plant requires. With a competent staff of twenty employees, every conceivable type of paper box is turned out, but a specialty is made of fancy boxes and



J. A. HEWITT.

particularly boxes for light manufacture, such as handkerchief, glove, suspender, tie and papetrie boxes, also traveler's sample cases, in which lines they have been very successful. Both Mr. Clarke and Mr. Hewitt have had



E. C. GILDERSLEEVE.

a large experience in this business, the latter having engaged in it in Toronto for fifteen years previous to coming here, and what he doesn't know about paper boxes is certainly of very small importance. Mr. Clarke is a native of Kingston and is well known as a man of shrewd, sound business sense. Boxes are made to order only and quotations are cheerfully given. Their phone number is 883 and it is the speaking piece of one of Kingston's most promising industries, which will no doubt develop into the important manufacturing house it deserves to be.

**KINGSTON MILLING COMPANY, Ltd.**

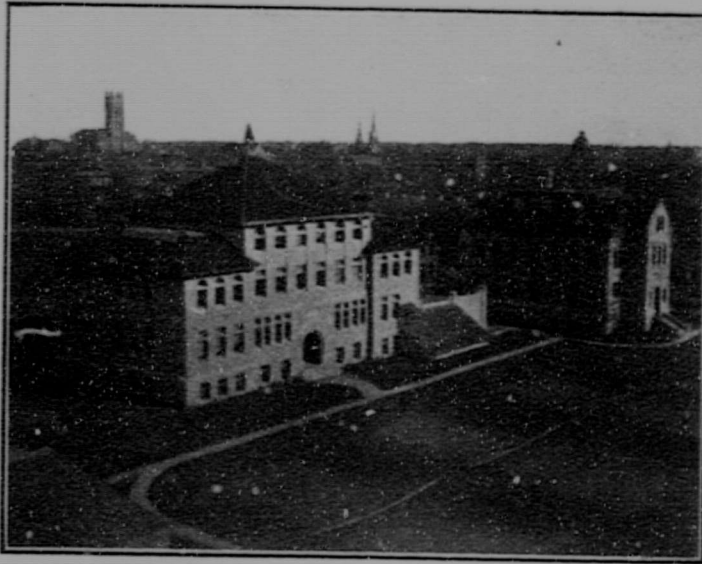
A business which has been an important factor in the commercial wealth of Kingston is the Kingston Milling Company, Limited, which was established here over twenty years ago, and for the first ten years it was known by the name of J. G. Campbell & Son, and later changed to the present name.

The mill is a substantial three-storey stone building, and is fitted with the most up-to-date machinery to be had for this purpose. It has a capacity and regular output of 560 bags per day, and provides constant employment to a number of skilled workers, and two travelling salesmen. The shipping facilities are excellent, and the trade extends over the whole of Eastern Canada. The leading brand of this firm's output is the famous "White Rose Flour," for which there is a very large demand. Mr. J. M. Campbell, the president of the company, was born and educated in Kingston, and is a prominent citizen and business man. Mr. E. C. Gildersleeve, the manager, is a well known member of the community. He has always conducted the business by thoroughly honorable methods, and has won a splendid success and an influential position for the firm. He is a member of the Board of Trade, and takes a practical interest in the welfare of his native city.

**M. J. DOLAN.**

One of the old-established harness and saddlery stores in Kingston is that of Mr. M. J. Dolan, at 219 Princess street, where a general harness and saddlery business is conducted. The store itself is a substantial three-storey stone building, with an attractively fitted-up show room, and the workshop in the rear where expert harness workers are engaged in the manufacture of harness of all descriptions. This business was established in 1846 by Mr. M. Dolan, father of the present proprietor. Mr. Dolan is a progressive and enterprising man. He has extended his business interests, with the result that the firm now enjoys a wider patronage than ever before.





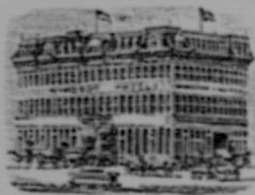
QUEEN'S UNIVERSITY, ENGINEERING BUILDING.

**T. R. CARNOVSKY.**

In Kingston, amongst so many old-established mercantile houses, probably none is better known than the bakery and grocery of T. R. Carnovsky. This business was established sixty years ago by the father of the present proprietor, the latter gentleman assuming proprietorship something over twenty years ago. The business is conducted at 668 and 670 Princess street, in a building 100 x 75 feet. The grocery department is neatly equipped, and the stock carried is of the best quality. The display of all kinds of baked goods and confectionery is most inviting, and everything is perfectly fresh. The bakery is fitted with all modern appliances, and is scrupulously neat and clean. The chief part of the business is the sale of bread, and they have a very extensive custom all through the city and county, fresh bread being shipped daily out of the city. The office is connected with telephone (phone 111) and all orders receive prompt and careful attention. Mr. Carnovsky is a native of this city and has been in this business ever since he was a lad. He is an expert in his line, and is not excelled in the city in the quality of the products of his bakery.

**WINDSOR HOTEL.**

For over a quarter of a century the Windsor Hotel has been one of the popular houses in Kingston, particularly with commercial and theatrical people, who are competent judges as regards hotel accommodation. The hotel was opened in 1881 by Mr. B. M. Britton, and was conducted by him until five years ago, when the present proprietors, Messrs. J. & F. McCue, acquired possession. The location at 205 and 207 Princess street is convenient, being the centre of the business part



WINDSOR HOTEL.

of the city. The building, a fine brick edifice, is fitted throughout with every modern convenience, thoroughly lighted and heated, has attractively arranged parlors, commodious office and sample rooms for the use of commercial men, and dining-room that is a model of neatness, and where the service is exceedingly good. The guest rooms, forty in number, are bright, clean, and attractively furnished



THE KINGSTON RESTAURANT.

with every comfort. There is a finely stocked bar where the best of wines and liquors, ales and beers, and imported and domestic cigars can be found. The large staff of assistants employed throughout the hotel are most attentive and respectful, and unite with the proprietors in doing everything possible for the comfort of the guests. Both partners in this enterprise, are men well and popularly known all through the city, and throughout the country amongst commercial men. Both gentlemen were born about thirty miles out of Kingston, but have lived here for a number of years.

**W. A. MITCHELL.**

For over half a century the people of Kingston have traded at the hardware store established on Princess street in the year 1838, by Mr. R. Yarker. He was succeeded about nine years later by the McMahon Brothers, who, after twenty-seven years, sold out fifteen years ago to Mr. W. A. Mitchell, the present proprietor. Under his able management the business has progressed as never before, and the fifteen years of his proprietorship have seen a steady and lasting growth of the business. The store commands a large and influential trade throughout the whole district, city and country, where Mr. Mitchell is widely and favorably known. The store is fully equipped, and the stock is large and well selected, and includes shelf and heavy hardware, tools, paints, oils, varnishes, farm implements, etc. Mr. Mitchell is special agent for the McCormick Harvesting Co., for Meyer's Horse Foods, for the celebrated Jap-a-lac varnish, stain, and for the American Steel & Wire Co's wire fencing. In all these special lines a large business is done, particularly among the agricultural men of the district. Mr. Mitchell is a practical man, in touch with all the details, and with an untiring energy in the promotion of his industrial enterprise. The fact that nothing is too much trouble to do for a customer is one reason for the popularity of this establishment, while to the honorable business methods employed, the quality of the stock carried, and the general conduct of affairs, may be attributed the success enjoyed.

**KINGSTON RESTAURANT.**

A popular restaurant for down-town people in Kingston is that of Constantine and Likos, at 183 Wellington street, where there is excellent accommodation afforded for about seventy-five guests at one sitting. The appointments are good, the table linen spotless, and the meals excellent, while the charges are reasonable. The menu always includes all the

delicacies which the market affords, and the establishment keeps open until two o'clock at night in order to accommodate any who are engaged on night work. The business was established about two years ago by Messrs. Constantine and Likos, who had formerly been engaged in the same line of business in Montreal. They are both energetic men in their line, and are thoroughly capable of conducting such a business to a successful issue.

**M. CORKEY.**

The grocery store of Mr. M. Corkey is conveniently located at the corner of Montreal and John streets, in the centre of one of the residential sections of the city, where he carries on a thriving business in groceries, canned goods, teas and coffees. Mr. Corkey established his business fourteen years ago and has built up a most lucrative trade among the families of his section of the city. The stock includes everything in staple groceries, table



M. CORKEY.

delicacies, canned goods, butter and eggs, and fruit and garden stuff in season. In addition, this store carries in stock the finest brands of family and pastry flour and a complete assortment of farm and garden seeds. Mr. Corkey has had a life-long experience in the grocery business. He is a native of Frontenac county, having been born within a few miles of this city, and he has the confidence of the people in general. His store and office is connected with 'phone 549, and all orders and enquiries receive prompt attention.



THE HUB HOTEL, showing addition over Red Cross Drug Store.

**THE HUB HOTEL.**

A favorite hotel in Kingston is "The Hub," situated in a substantial stone building at 92 Market street, in the centre of the wholesale and financial section of the city. The house is lighted throughout by electricity and is thoroughly heated by steam. The bedrooms are comfortably furnished and are well aired, neat and clean. The dining room is good in its appointments and service, the meals first class, and the attention and service throughout the house are all that could be desired. The bar adjoining the hotel is well stocked with all that is best in wines, liquors and cigars—domestic and imported, and the favorite brews in malted goods. The adjoining building, extending right to the corner of King street, is being added to the "Hub" to meet the requirements of the hotel. This hotel is popular with commercial men and with the general travelling public. The utmost satisfaction is guaranteed in every particular, the genial host, Mr. Con Haag, taking pains to see that his guests are supplied with every comfort that the hotel can provide.

The "Hub" was established a number of years ago, but was only acquired by the present proprietor two years ago. Since assuming possession he has in many ways improved the hotel and brought everything up-to-date. The building which is now being added, includes the rooms formerly occupied by the "14th" Club, the best appointed in the city, and overlooking Market square. The hotel now enjoys a more extensive patronage than ever before, and Mr. Haag purposes making the "Hub" the best \$1.50 a day house in the province.

**RED CROSS DRUG STORE.**

*W. W. Gibson, Proprietor.*

The establishment of Mr. W. W. Gibson, known as the Red Cross Drug Store, would be a credit to any metropolitan city. This store, situated at the corner of King street and Market Square, has a well appointed and attractive window display, and this fact, combined with the neat interior arrangement, goes to prove that the proprietor realizes that handsome furnishings, neat showcases, etc., are important items in a well-regulated establishment of this order, and help to win and retain the patronage of the best people. Moreover, the stock carried by this house is of the finest quality, most complete and varied. It includes everything in high class drugs, perfumery, and toilet preparations and toilet articles. Another line is that of fine confectionery, a line for which they are famed amongst those who have a sweet tooth and who are particular about the quality of candy they purchase. The building where this business is located is a

large three-story red brick building, and the business was established here six years ago by the present proprietor, Mr. W. W. Gibson, and the gross annual expansion of the business, which has been almost phenomenal, is a direct result of his individual efforts. He is a leading member of his profession in this city, and is acknowledged an authority on all relative matters. Telephone communication with the store affords an assurance of prompt delivery.



**W. W. GIBSON.**

and the most careful attention is given to every order. There is also a branch of the Tabard Inn Library at this store, a matter which greatly conveniences tourists in the summer season, as well as the citizens. Mr. Gibson is a very prominent man in this city. He is an active member of the Kingston Board of Trade, and in fraternal circles he is a member of the Canadian Elks, and of the Masonic Order.

**M. NOLAN.**

Although established only about three years ago, the grocery and provision store belonging to Mr. M. Nolan, at 278 Princess street, has already been able to build up, in the face of strong competition, a large business among the particular housekeepers of Kingston. Mr. Nolan's store is neatly fitted for the proper display of his stock, which includes all lines of staple and fancy groceries, table delicacies, canned goods, teas and coffees, flour and provisions. He was for sixteen years with Mr. Daniel Comper before establishing his present business and learned his business thoroughly. His store is connected with Phone 720, and all orders received either by phone or in person receive prompt attention and delivery. By his rapid building up of his business he has shown his ability and his right to be numbered among the pro-



INTERIOR W. F. GOURDIER'S STORE.

gressive business men of the city. Mr. Nolan is a native of Kingston and has lived here all his life. He is well known throughout the city and is an active member of the C.M.B.A.

**W. F. GOURDIER.**

For the last nine years Mr. W. F. Gourdier has conducted a first class furrier's establishment in Kingston and has built up a splendid trade with the people in the city and throughout the surrounding country. This business is located in a large three-story brick building, occupying from 76 to 80 Brock street, the property of Mr. Gourdier. The entire building is devoted to the interests of the business, in show room, store room, and work room. In the handsomely fitted show room are some of the finest samples of small furs and fur garments to be had in Canada. The fur manufacturing department is complete with all the necessary appliances for carrying on the work, and only the most expert designers and assistants are employed. The firm keeps in close touch with the foreign markets where a large part of the stock is purchased. Owing to the careful supervision and care that is taken to have all linings, trimmings, etc., the best, and to the critical examination which every skin must undergo before being made up, the guarantee of this firm carries with it a substantial meaning. Mr. Gourdier is well known in business circles as a man of unswerving integrity, and is a prominent member of the Kingston Board of Trade.

**A. STRACHAN.**

Thirty years ago Mr. A. Strachan established a hardware store at the corner of Princess and Montreal streets, and to-day this store is one of the most complete of its kind in the city. This business is located in a substantial three-story brick building, conveniently fitted up for the display of the large stock carried. The stock includes everything in general hardware, household hardware, mechanics' tools, farm implements, builders' hardware, as well as paints, oils and varnishes. This firm has the exclusive agency for the city for the Elephant brand paints, well known throughout the country. An efficient staff of assistants is employed in the conduct of the business, which is under the personal supervision of Mr. Strachan. The activity in the building trade in Kingston makes the supply of builders' hardware an important part of this industry, and the firm in question keeps a very complete stock of this description on hand. Mr. Strachan is a native of Kingston, and is a prominent figure in the mercantile, industrial, and public life of the city. He is a gentleman of unquestioned integrity and sound business ability.



T. N. STOCKDALE.

**FRONTENAC BUSINESS COLLEGE.**

Business people realize the importance of a thorough training in up-to-date business methods for the young man and woman starting out in life. No matter what position they expect to fill the value of a business college course cannot be overestimated. The Frontenac Business College, established six years ago, has already turned out many splendid examples of its ability. The College is affiliated with the Confederated Business Colleges of Canada, and its president is the widely known Mr. W. H. Shaw, of the Central Business College of Toronto. Every advantage attendant upon students of that celebrated institution is enjoyed by the Frontenac students. Mr. T. N. Stockdale, the Principal, is a native of Campbellford, Ont., and, before coming to Kingston, made a splendid record for himself in the public and high schools of the Province. He is an undergraduate of Toronto University, trained as a Commercial Specialist for High School work, skilled as a graduate of the Central Business College of Toronto and of the Normal College at Hamilton. Added to his experience of ten years as a teacher he has several years of business life to his credit and is thus in a position to combine the best pedagogical principles with the practical work of the office and Business College. The Frontenac Business College is a fine two-storey stone building in the heart of the educational section of the city and students can secure good board within easy distance. The curriculum embraces stenographic, commercial, civil service and accountants courses and every May the Canadian Institute of Chartered Accountants holds an examination here. Mr. Stockdale is a member of the I.O.O.F. and is also widely known in athletic circles. He is popular with the students of the college and is ready at all times to lend his personal assistance to any pupil.

**A. J. REES.**

A popular confectionery and fruit store in Kingston is that of A. J. Rees at 166 Princess street. Here, in a store neatly fitted up and with a tempting array of stock, Mr. Rees carries on a good business with people from all over the city, who have got into the habit of doing their dealing at this store because of the invariable satisfaction found to result. Mr. Rees has won and retains his custom by fair and square dealings, and by offering first class goods to his customers. His stock comprises everything in fine confectionery, and all kinds of fruit, imported and domestic, in their season. Three alert and attentive salesmen look after the requirements of the customers, and all orders are carefully filled, and goods promptly delivered. Mr. Rees is a life-long resident of this city, having been born and brought up here. He is a public spirited man who has always taken an active interest in all public matters affecting the welfare of Kingston and her citizens.



THE FRONTENAC BUSINESS COLLEGE.

**W. PILLAR.**

Kingston is the centre of a large and important dairy district, and no man perhaps has done more towards the advancement of these interests than has Mr. W. Pillar. He is Secretary of the Frontenac Cheese Board, which honorable position he has held with credit for over ten years. He owns a valuable dairy farm at Glenvale, which is worked by his son George in such a manner that it is considered by all prominent dairy men as a model establishment. Mr. Pillar is prominent, too, in a public way, and for five years was a member of the County Council. He is also connected with the Masonic Order and is Master Workman of Limestone Lodge,

thirty feet. The bakery is modern in its equipment, fitted with latest improved ovens, and appliances. The products are everything in the way of bread, cakes, plain and fancy, pastry and confectionery. The firm has an enviable reputation throughout the city for the superior quality of their goods, and are noted for their home-made work. Mr. W. A. Bowen and his son, Mr. C. L. Bowen, joint proprietors in the firm, are Englishmen by birth, Mr. Bowen coming to this country in 1872. They have been residents of Kingston since leaving Essex, twelve miles from London, and during their business life in Kingston they have made for themselves a reputation for honesty and integrity.

**SINGER SEWING MACHINE CO.**

An industry represented in Kingston, as it is represented in a hundred and ten other cities and towns in the Dominion, and that is one of the largest in Canada, is the Singer Sewing Machine Company. Their new factory is at St. John's, Quebec, and an idea of the magnitude of this plant may be formed from the fact that more than five miles of railway track have been laid on the premises, and that nine million bricks and a hundred thousand barrels of cement were required in the process of construction. The products of this immense plant consist solely of Singer Sewing Machines. The makers of this machine enjoy a reputation vouched for by millions of women the world over. There is a Singer store in almost every city in the world, and they make and sell in a year as many machines as all the other forty-five sewing machine manufacturers on this continent. There is practically no limit to the variety of the work that can be done with the Singer machine, and it is the height of the ambition of every woman to own one. The Kingston branch of this immense industry is under the management of Mr. F. J. Sutherland, who in the two years since he has been here in this capacity, has made a great success of the agency which was established a number of years ago, but which since the present manager took hold of it has been productive of more sales than any time in its previous record. Mr. Sutherland is well and popularly known throughout the city and surrounding country, and he has proved himself a most successful and capable man of business.

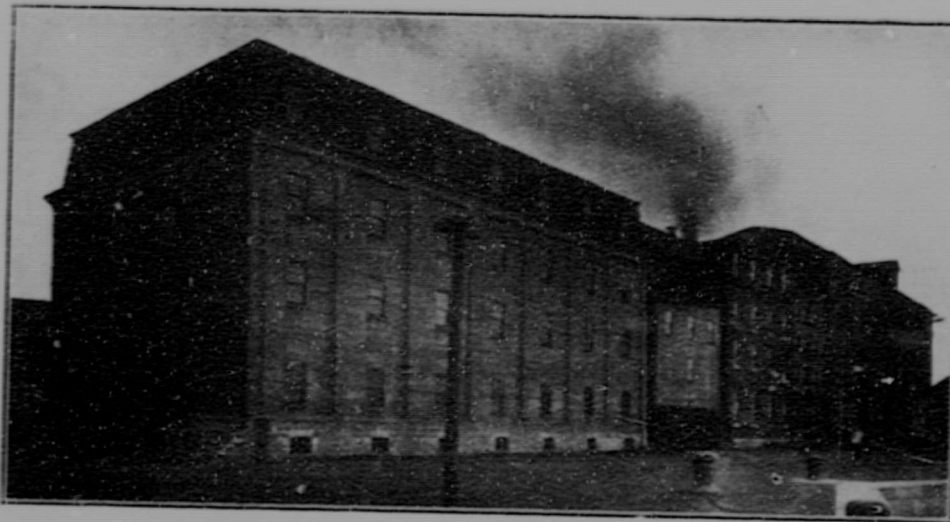


W. PILLAR.

A.O.U.W., as well as Chief Councillor of the Local Lodge of the Canadian Order of Chosen Friends.

**BOWEN & SON.**

A striking instance of the result of a combination of energy and enterprise is found in the bakery and confectionery establishment of Bowen and Son, at 68 Brock street. This business was established twelve years ago and they have built up a trade which covers the whole city. The building where the business is carried on is a two and a half storey brick structure. The bake-shop itself is twenty by twenty feet in dimensions, and the bakery where the practical work is done is twenty by



PLANT OF "CEREALS, LIMITED."

**CEREALS, LIMITED.**

Throughout the whole of Canada a well known and popular breakfast food is "Orange Meat," put up by Cereals, Limited, in their mills in Kingston. It was in the year 1902 that the Frontenac Cereal Company, of which Cereals, Limited, is the successor, was organized to manufacture flaked foods, and took over the combined businesses of the Kingston Elevator and Transit Co. and the Frontenac Milling Co. They are now one of the largest and most important manufacturers of food-stuffs in Canada. Their buildings are extensive, being five stories in height and solidly built of cement. "Orange Meat" requires no cooking, but is served direct from the germ-proof package in which it is sold. It is made from the very best Canadian wheat by a special process which preserves the best elements of the wheat berry. Every particle of the food is perfectly digestible. During the process of manufacture it is handled entirely by machinery, being thoroughly cooked by steam before being toasted, and is automatically placed in sealed packages for the market. The company is controlled by Kingston men of capital and business experience. The president of the company is Mr. W. G. Craig, and Mr. R. A. McLelland is Vice-President and Manager. The Board of Directors is composed of these two gentlemen together with Messrs. W. H. Comstock, G. I. Mallory, George Schmidt, and M. E. Galvin. Mr. McLelland, the manager, is a gentleman of large experience in this business and keeps a careful watch on every department. He insists upon the utmost neatness and cleanliness throughout the entire factory, and has the confidence of his employees, of members of the trade, and of the business men generally.

**FORWARDERS, LIMITED.**

Situated at the foot of the great lakes and at the head of the St. Lawrence River, Kingston is one of the most important shipping points in Canada. Here are situated the office and elevator of the Forwarders, Limited, a \$500,000 stock company, organized in 1908, for the purpose of transferring grain from the great lakes steamships to barges and floating it down to the seaboard. This business was established by H. Mooers & Co. in 1858 and was taken over by the present company on organization. They have, at the foot of Gore street, an immense grain elevator with a storage capacity of 500,000 bushels. The officers and directors of this concern are well known in the commercial, grain, and shipping circles of the Dominion, and, with their shrewd business judgment and strong financial backing, are bound to make this one of the most important industries of the Limestone City. The President of the company is Mr. W. G. Craig, the Vice-President is Mr. G. I. Mallory, and the Board of Directors is composed of these

**ELEVATOR "FORWARDERS, LIMITED."**

two gentlemen together with Messrs. W. H. Comstock, M. E. Galvin and George Schmidt.

**THE MUTUAL LIFE ASSURANCE CO. OF CANADA.**

*S. Roughton, District Agent.*

One of the largest Canadian assurance companies is the Mutual Life Assurance Company of Canada, represented in Kingston by Mr. S. Roughton, in his office at 171 Wellington St. This company, whose head offices are in Waterloo, was established in 1870. The business is all conducted on the mutual plan, every policyholder being a member of the company, and participating in the dividends and profits. The direction of the company's affairs is along the same lines as the oldest, largest, and most successful companies in the world, the company doing business on a strictly cash basis with no further assessment than the stipulated premiums. They issue all kinds of life insurance, endowment, etc., and place no restrictions as to residence, occupation, etc. An idea of the volume of the business done by this company is evidenced in the official report which shows \$7,252,461 new business written by the company during 1908, the largest amount written in any one year in the history of the company. At the same time the company maintains its record for being the most



**S. ROUGHTON.**

economically managed company in Canada. Mr. S. Roughton, the district agent in Kingston, has represented this company for twenty-two years. His business is not confined to the city itself but includes adjoining districts. He is also agent for the London Guarantee and Accident Company, which company writes general guarantee, accident and sickness insurance. Mr. Roughton has a splendid standing among the insurance men of this city, and is considered an authority on such matters. He is an old country man, but has been a resident

of Kingston for fifteen years. He is a member of the Kingston Board of Education and of the Board of Trade, and is Vice-President of the Life Underwriters' Association of Kingston and district.



**W. J. BAKER.**

Amongst the tobacco stores of Kingston, one which has an ever-increasing trade and popularity amongst the men of the city, is that of W. J. Baker, located at 292 Princess street. The store is handsomely fitted up for the display of the large stock carried, and on the second flat is a billiard and pool parlor, the best equipped in the city. At the rear of the store also is a pool parlor, and so general is the favor in which this establishment is held by the men of the city, that the rooms are constantly in demand. The branch of this business comprising the sale of tobacco in all its various forms, is no less popular, and two special lines of Mr. Baker's own blending are held in great favor by his many patrons. These, known to smokers all over the city, are "Queen's" mixture and "Baker's Cut Plug." The business was established twenty-two years ago by Mr. R. D. Baker and his brother, the present proprietor, Mr. W. J. Baker. It has always enjoyed a wide patronage, and has proved a successful business venture. The present proprietor has lived in this city for twenty-eight years. Born in Bristol, he came to Canada thirty-two years ago, remaining for four years in Quebec, from whence he came to Kingston. He is a member of the Oddfellows and the Chosen Friends and is an exceedingly popular man amongst his friends and the patrons of his establishment.

**NEW COLLENDER HOTEL.**

The Colender Hotel, situated at 218 King street, and which for the past thirty-five or forty years has been looking after the general travelling public, was established by Mr. Doodan. Later, the Hunt Brothers acquired proprietorship, and a year ago they sold to the present proprietor, Mr. Joseph A. McConnell, who has, this spring, moved the hotel to the present thoroughly modern building. This is a handsome three-story building, modern in all its appointments, well heated and lighted, and with all the conveniences of a first class hotel. It has twelve comfortable rooms, pleasant parlors, and a handsome and well-appointed dining-room. This hotel has a reputation for the excellence of the dinner which they serve, particularly on market day. The bar in connection is well stocked with wines and liquors, ales and other malted goods, and the favorite cigars and tobaccos. The trade is principally amongst the people from the surrounding district. Since the present proprietor assumed possession, he has installed many modern ideas and brought the whole hotel entirely up-to-date. Born in Kingston, he is very well known throughout the city, where he has held various public positions at different times. In his business and out he is a man popular amongst other men, and has many friends.



INTERIOR VIEW, MCGOWAN CIGAR FACTORY.

### THE GEORGE A. MCGOWAN CIGAR MANUFACTURING CO., Ltd.

The George A. McGowan Cigar Manufacturing Company was established in 1885 by Mr. George A. McGowan, the president of the present company. Since then the business has steadily grown year by year to its present large proportions. In 1903 it was formed into a joint stock company with a capital stock of \$75,000. Mr. McGowan was elected president, which post he has most ably filled ever since. The business occupies a fine two-storey stone building on the corner of Rideau and North streets, while in close proximity is situated their bonded warehouse. Employing over one hundred hands in the factory end of the business and with seven travelling salesmen constantly on the road, their brands of cigars are among the best known in the country. Their biggest seller and most important line is the "Milo," which is said to have the largest sale of any "tencenter" on the market. All their lines are exclusively hand made and are well and favorably known from the Atlantic to the Pacific coasts. Mr. McGowan is a native Kingstonian and his business enterprise has ever done much for his home city. He is a member of the Board of Trade and always behind any movement towards the betterment of the city and the city's welfare. The city at large owes a debt of gratitude to its business men who, like Mr. McGowan, help so materially to advertise Kingston throughout the continent, and who have built for Kingston important manufacturing industries.

### THE CLUB HOTEL.

In the Club Hotel, Kingston has a well equipped and well managed hostel, as well as one of the oldest established, having been established 40 years ago. The present proprietor, Mr. P. M. Thompson, a man of long experience, assumed the proprietorship about three years ago, and since then a transformation has in many respects been brought about. The hotel is located at 184 and 186 Wellington street, in a substantial building fitted and equipped with all modern conveniences and improvements. There are eighteen comfortable guest rooms, neatly furnished and bright and airy. The parlors and lounging rooms are attractive, and the dining room well appointed. Besides the large dining room, there are three small rooms for private parties. The hotel makes a specialty of serving after-theatre supper parties when these attractive little rooms are frequently called into requisition. In connection with the hotel is one of the finest bars in the city, with a very choice selection of wines and liquors and cigars. An efficient staff of employees, and the proprie-

tor, an excellent host, take a personal interest in looking after the guests, and seeing that they have every convenience. The rates here are from a dollar and a half a day up. Mr. Thompson has lived in Kingston for about twenty years, and has been engaged in the hotel business practically all his life, having acquired his early training in his father's hotel.

### D. J. MILLAN.

The oldest building in the city of Kingston is situated at the southwest corner of Princess and Ontario streets. This is built of blocks hewed out with the axe, and is a constant reminder of the pioneer days of the city. The building is now owned by Mr. D. J. Millan, who moved his meat market to these premises six years ago, having formerly been located a block farther along the street. Mr. Millan established his business twenty-four years ago, and it has always been a favorite market for the housekeepers of Kingston. The store is fully equipped with modern ice chests, counters, chopping blocks, etc., and is kept scrupulously neat and clean. The meats are invitingly dressed and delivery is prompt. The store is connected with telephone (phone 114). Besides the meats, all kinds of market produce is handled here, and the firm does an extensive business amongst the marine men



D. J. MILLAN.

and the vessels which put in here for supplies. Mr. Millan is a native of Kingston, and has always taken a great interest in the city affairs, and in 1906 and 1907 was Alderman. Previously he was a great baseball player, and has always been a popular man with his many friends.

### HALLIDAY ELECTRICAL COMPANY.

In Kingston, a man who has made an exhaustive study of electricity is Mr. J. Halliday, proprietor of the Halliday Electrical Company, located at 345 King street east. For the past four years this business has been controlled by Mr. Halliday, it having formerly been Breck & Halliday. The business is that of the general electrical contractor. All kinds of wiring and installing is done and power plants introduced. He is also local agent for the Buffalo Gasoline Motor Co., of Buffalo, N.Y. Mr. Halliday has been in this business for fifteen years and is thoroughly experienced. For six years he was Mechanical Electrical Superintendent for the Kingston Street Railway before entering business for himself. He is a native of Kingston and is held high in the esteem of the business men. He is prepared at all times to furnish estimates on any work in the electrical line.

### D. A. CAYS.

A man in Kingston who devotes his time exclusively to the interests of the real estate business, and who, in consequence, is a most reliable man to consult on such matters, is Mr. D. A. Cays. He is thoroughly conversant with his business, and knows the value of almost every piece of ground and building in the city. He has placed his business in the leading ranks of real estate men of the city, and as a result he turns over many of the



D. A. CAYS.

bigger and more important deals in real estate in Kingston. A large list of most desirable offerings is carried in all classes of real estate, and the fairest treatment is always accorded those with whom the firm has dealings. The fact that Mr. Cays is recognized as an expert authority on the value of lands and property makes him a valuable man with whom to consult when one is contemplating any such investment. For twenty years now, since the business was established by the present proprietor, it has been looked upon by the citizens as one of the representative firms of the city, while Mr. Cays, himself, born and educated in Kingston, is one of the well and popularly known men of the city.

### F. X. BAZEAU.

The grocery store of Mr. F. X. Bazeau, at 256 Ontario street, is one of the favorite places for the housekeepers in that district to do their shopping. The present proprietor established this business twelve years ago and carries a very complete stock of fancy and staple groceries, canned goods, etc., and they pay particular attention to fruits and vegetables in their season. Besides his grocery business, Mr. Bazeau is as well a tent and awning maker, and at certain seasons he is kept very busy at this work, while every article turned out of his establishment is thoroughly well made, and is strong and reliable. He was born on Wolfe Island and has spent all his life in this vicinity. He has always been connected with this line of business.



HON. WM. HARTY.



J. L. WHITING, K.C.



C. BERMINGHAM.

**CANADIAN LOCOMOTIVE COMPANY, LIMITED.**

Amongst manufacturing enterprises of Kingston, none can compare in far-reaching effects with the Canadian Locomotive Com-

pany, largest manufacturers of locomotives in Canada. Six hundred and fifty skilled and highly paid mechanics are employed, and the works are a source of pride to the citizens as one of the principal means from which they derive their prosperity.

The trade of this immense concern extends all over the Dominion, and they have made locomotives for the Intercolonial Railway, the G. & R., the C.P.R., the Quebec Central, the Central Ontario, the G. T. Pacific, the Canadian Northern, the T. & N. O. Railway, the Hamilton Steel & Iron Co., the Montreal Harbor Commission, etc. The officers of this company are men of the highest standing in commercial and financial circles throughout the whole Dominion, and are practically all of them gentlemen who have been prominent in public life and have at various times served in public office. The president of the company, Hon. William Harty, is one of Kingston's most prominent citizens, while his son, Mr. J. J. Harty, secretary for the company, is at present acting in the capacity of a member of the City Council. The vice-president, Mr. John L. Whiting, K.C., and the managing director of the industry, Mr. C. Bermingham, have both served as members of the City Council; and the treasurer, Mr. J. Birkett, is another of the city's prominent men. Mr. Wm. Harty, Jr., is assistant to the managing director and served his time in the shops of the Pittsburg Locomotive Works, finishing his course at Perdue University, Lafayette, Indiana.



CANADIAN LOCOMOTIVE WORKS.

pany, Limited, and none has had more influence in the upbuilding of the city. The business was established here in the year 1850, and is an incorporated company with a capital stock of \$500,000. The works are located on the river, covering, in all, about five acres of ground. The office is on Ontario St., just opposite Gore St., and the works are a series of large stone and cement buildings, which stretch along the river, and which are fully equipped with the very latest machinery and appliances. The works are most perfect in every respect and are most interesting and instructive to any who can find an opportunity to visit them. It would be impossible in a short sketch to give more than a superficial idea of the magnitude of the industry which is of vast importance to the country at large, suffice it to say that this firm is one of the



CANADIAN LOCOMOTIVE WORKS.



J. J. HARTY.



J. H. BIRKETT.



WM. HARTY, JR.



OLIVER CHOWN.

**EDWIN CHOWN & SON.**

Many interests and progressive houses have entered into the development of Kingston, making it the important distributing point it is, and perhaps none more so than the wholesale hardware and manufacturing establishment of Edwin Chown & Son. This company occupies a substantial four-storey stone building at 250 Bagot street. The building, forty-five by a hundred and sixty feet in dimensions, affords ample space for the storage and display of the stock and the manufacturing plant. The industry includes the wholesale trade of hardware and the manufacturing of piece tinware. For the latter, the work-rooms are equipped with modern appliances and machinery. The firm make a specialty of piece tinware and the dealers in the surrounding district procure their supplies here. Mr. Edwin Chown established this business over fifty years ago and conducted it himself until 1886. His son, Mr. G. Y. Chown, then took hold of the management and continued it till 1902, when he sold out to the present proprietor, Mr. Oliver Chown, who has since carried on the business along the most progressive and honorable lines, increasing the turn-over year by year until to-day it has reached its present large proportions.

Mr. Chown is a straightforward energetic business man, thoroughly experienced in his particular line and a man who stands high in the commercial circles of Kingston. Outside his business life Mr. Chown is equally concerned with the welfare of Kingston and Kingstonsians. He is an active worker and director of the Y.M.C.A. and always behind any movement for the careful training and up-bringing of the young men of the city.

**H. W. NEWMAN ELECTRIC CO.**

(Successors to Newman Spriggs Electric Co.)

The furnishing of the means for the use of electricity is one engaging the attention of skilled electrical engineers. In Kingston one of the leading firms in this line is the H. W. Newman Electric Co., established about a year and a half ago at 79 Princess street, where they have well appointed show-rooms, stocked with all kinds of electrical supplies and fixtures for electric light and gas. The show-room and office are on the ground floor, with the store-room in the basement, and work-shop, equipped with modern machinery, in the rear. The firm does all kinds of electric wiring for lights and bells, and does all sorts of electrical repairing on motors, dynamos, etc., eight expert mechanical men being employed in the work. Though established such a short time, the work done by this firm has won them instant recognition as experts in their business, and has gained them the patronage of Kingston people.

Mr. H. W. Newman is a native of Kingston and has spent all his life in the city. He is well known in a public way, and has recently identified himself with the Kingston Board of Trade.



EDWIN CHOWN &amp; SON WAREHOUSE.

**E. GRANGER.**

Though established only three years ago, the upholstery business of Mr. E. Granger, at 260 Barrie street, has assumed proportions which would naturally be attributed to the result of many years' work. None but expert workmen can attempt to satisfactorily undertake the work of upholstery, for if the workmanship is not first class the quality of the materials goes for naught. In this respect the work of Mr. Granger more than comes up to the mark. In the repairing, these same good points are evidenced and satisfaction is guaranteed on all work. Thus it is not surprising that in these matters the ladies of Kingston have acquired the habit of dealing at this store. Mr. Granger is a practical man in his business and an expert. Born just outside of Kingston, he has been a resident of the city for twenty-three years.

**J. A. HENDRY.**

Since as far back as 1837, the days of cheap whiskey (2s. 6d. and less per gallon), and dear tea (5s. and more per pound), before the advent of the Grand Trunk, and the C.P.R. not even a dream, the Hendry name was identified with groceries in Kingston. As nearly as can be ascertained, in the year 1834, the late Mr. Thomas Hendry, a raw Scotch lad, carrying a bundle under his arm and one sovereign only in his pocket, disembarked from a sailing vessel at Quebec, after a seven or eight weeks' stormy passage from Glasgow, to seek his fortune in the New World. Hunting up an uncle in Quebec, he secured employment with him. After remaining in Quebec for about 3 years, he decided to go west into Upper Canada. Leaving Quebec, without any objective point in view, and reaching Kingston, he was so prepossessed with the picturesque appearance of the town and the opportunities it seemed to offer a beginner, he



J. A. HENDRY.

located here, investing the few pounds he had accumulated through the closest economy while living in Quebec, in a small stock of groceries. From this humble beginning grew the firm of Thomas Hendry & Co., Wholesale Grocers and Importers, which at his death in 1866 was the second largest wholesale grocery and importing house between Montreal and Toronto. Following an expressed wish in his will that the business should be continued by his surviving partner Mr. Geo. S. Fenwick, and his oldest son, Mr. J. A. Hendry, a new partnership was formed with the firm name of Fenwick, Hendry & Co. In the course of a few years this partnership was dissolved by mutual consent, Mr. Fenwick continuing the business, Mr. Hendry retiring and forming a partnership with his brother Thomas under the firm name of J. A. Hendry & Bro. Some 20 odd years later this partnership was dissolved and the business closed, Mr. Thomas Hendry removing to California, where he still resides, and Mr. J. A. Hendry taking up the Wholesale Grocery Agency business, which he has so successfully carried on ever since.

The principal firms represented by Mr. Hendry are: The Canada Sugar Refining Co., Limited, of Montreal, Que., manufacturers of the celebrated "Redpath" brand of sugars; the E. B. Eddy Co., Limited, whose enormous mills and factories are situated at Hull, Que., the largest manufacturers in Canada of paper, paper bags, toilet and tissue papers, flour sacks; wood, ticket, bristol and other boards, matches, wax vestas, woodenware, indurated fibreware, impervious sheathing, sulphite fibre and wood plup. The Quaker Oats Co., probably the largest industry of its kind in the world; head offices at Chicago, Ill., with gigantic mills at Akron, Ohio; Chicago, Ill.; Cedar Rapids, Ia.; Battle Creek, Mich.; Peterborough, Ont.; and Richford, Vt., the products of which are known in every part of the civilized world. Church & Dwight Co., head offices, Wall St., New York City; factories, Syracuse; manufacturers and importers of bicarbonate and soda. Their "Cow" brand is a household name throughout the Dominion. John Sealy, St. John, N.B., for many years known to the trade as one of the most reliable cutters of dry salted, pickled, smoked and canned fish in the Dominion. Goods bearing Mr. Sealy's name are never questioned.

The premises occupied by Mr. Hendry, at 75 Princess street, are well adapted for the purposes of the business. While the great volume of sales are carload shipments from the mills and factories direct to the trade, there is a capacious three-storey warehouse in the rear of the office, in which surplus stock in some lines is carried continuously for the accommodation of the local wholesale trade. This has been greatly appreciated and has been an important factor towards the success of the business. While Mr. Hendry has never aspired to Municipal honors, he is an ardent lover and admirer of his native city, Kingston, deeply interested in everything that tends towards its growth and prosperity.



B. W. ROBERTSON.

**GEORGE ROBERTSON & SONS.**

Established fifty years ago, the firm of George Robertson & Sons, Wholesale Grocers, has grown up with Kingston, and is closely identified with its development as a city of importance. The business occupies a splendid three-storey stone building, the property of the firm, situated on Ontario street, and is amongst the most attractive and most up-to-date establishments of this nature in the city. The warehouse is stocked with the choicest in all varieties of food products, general provisions, and table delicacies, imported and domestic. The firm pays special attention to the teas and coffees which they handle, importing them direct. The teas they blend themselves and they have electric machinery installed for grinding their coffees. Fifteen competent assistants are employed throughout the warehouse, and five travelling salesmen look after the outside interests of the firm. This business was established in 1859 by Mr. George Robertson, father of the present proprietor, Mr. Benjamin W. Robertson, the latter gentleman taking over the proprietorship in 1883. Mr. Robertson has, by a thorough understanding of the requirements of the business, succeeded in building up a wholesale grocery trade which extends for many miles in every direction. He is an enterprising man with keen foresight, which grasps every opportunity for improving his establishment, and as a result of his long experience in this line of business, he is known all over the country as one of the most reliable merchants to deal with. He is a gentleman of unimpeachable character, and is one of the most highly esteemed residents of Kingston. A Scotchman by birth, he has lived in Kingston for fifty years, and is one of her most loyal citizens and a prominent member of the Board of Trade.

**THOMAS MILLS.**

An old-established and sound financial house, situated at 79 Clarence street, is that of Mr. Thomas Mills, private banker and insurance representative. Mr. Mills established his business in the year 1891, and numbers among his clients a great many of the Kingston residents and people living in the surrounding country. Mr. Mills receives deposits, subject to withdrawal on demand, and bearing interest at current rates. He issues "Home Savings Banks" which clients keep in their homes and in which they deposit as they wish. The key is kept in Mr. Mills' offices and money is taken from these "Home Banks" and placed to the credit of the depositor. A general insurance business is also transacted. Mr. Mills represents the Queen Insurance Company, Northern, Anglo-American, Montreal-Canada, Merchants', and Waterloo Mutual Fire Insurance Companies; Lloyd's Plate Glass Insurance Company, and London & Lancashire Life Insurance Companies. Mr. Mills is a well known financial man of the city and active in promoting the city's in-



THOMAS MILLS.

terests in every possible way. He is prominent in church matters also, being a member of the Board of the Sydenham St. Methodist Church.

**SELBY & YOULDEN.**

An important manufacturing industry in Kingston is that of Selby & Youlden, known as the Kingston Foundry. This business was established almost seventy-five years ago, in the year 1835, and in 1903 it became an incorporated company. The foundry, an immense stone building, a hundred and eighty by two hundred and twenty feet, as well as a



CHARLES SELBY.

large private dock two hundred feet long, is owned by the firm. A hundred men are employed in the manufacture of marine engines



HENRY YOULDEN.

and boilers, capstans, steering gears, double and single drum hoisting engines, etc. Gas and gasoline engines are also manufactured, and general repairing on boilers and engines is attended to by expert mechanics. Their



R. TURNBULL.

specialty, and what they are particularly famed for, is the manufacture of steam capstans, and the "Carrol Propeller Wheels," of which they are the sole manufacturers. The work shops are fitted with the latest machinery, tools and appliances, and in the employment of the men the most expert and highest-priced mechanics are engaged. The result of the care which is exercised throughout the establishment is that the sales amount to over \$85,000 annually. The officers of the company are: President, Mr. Charles Selby; Vice-President, Mr. Henry Youlden, and Secretary Mr. Thompson.

**TURNBULL ELECTRICAL MFG. CO.**

Amongst the industries that have located in Kingston in the last year, is the Turnbull Electrical Company who have their store and work shop at 273 Bagot street. Their work shop is fitted in most modern style with all the necessary machinery, such as motors, lathes, etc., and from three to six skilled electrical mechanics are employed in the work, which embraces the manufacture of all kinds of electrical supplies, wiring for electric lighting and power plants. A special line handled by the firm is the "Ferro" marine engine for naphtha launches, one of the best known makes of these commodities. The firm is always prepared to furnish estimates on any electrical work to be done, and the work is guaranteed to give entire satisfaction. Mr. R. Turnbull, the manager, is himself a practical and experienced electrician, and gives his personal supervision to every detail of the business, a fact largely responsible for the favor this house has already won. This, coupled with the class of work they do, and the splendid lines of goods they carry in electric fixtures, etc., explains the position attained by the firm thus early in its career as a substantial business house and a representative industry of the city.

**WILLIAM G. FROST.**

An establishment of twenty-two years standing is the industry of Mr. William G. Frost, which includes carriage painting and storage agency as well. The main building, situated at 299 Queen street, has two storeys, sixty-six by eighty-eight feet in dimensions, and the more recent additions in the rear are almost as large. Here fine carriage painting is done, Mr. Frost and his assistants being experts in their line, with the result that they do a very extensive business. The second branch of the business includes general storage, and there is splendid accommodation, clean and dry, and free from moths, for the storage of household goods, and for reserve stock of merchants, who have insufficient accommodation themselves for their entire stock. Mr. Frost, the proprietor of this business, is a Kingstonian by birth, and a highly respected business man. His integrity of character, combined with an aptitude for his work and good ability, have been the component parts of the establishment of this successful business.





HOTEL RANDOLPH.

**HOTEL RANDOLPH.**

Located in the very heart of Kingston's business section is the Randolph Hotel. This occupies a handsome building and is a fine type of modern hotel architecture. It is finished and furnished throughout with a view to comfort and luxurious ease. The rotunda and its easy chairs, is one of the finest lounging lobbies in the province. The sample rooms for the use of travellers, are spacious, well-lighted and conveniently arranged. The dining-room is a model of neatness, and is bright with polished silver, glass, and snowy table linen. The excellence and variety of the menu are due to the completeness of the culinary department and the expert chefs employed. Even the kitchen is furnished with the latest devices, aiming at prompt service, and the preparation and preservation of the food-stuffs. The guest rooms are large, light and airy, and contain everything contributing to the comfort and satisfaction of the most exacting guests. The hotel, situated as it is on Princess street, the chief business thoroughfare of the city, is exceedingly popular with commercial men, as well as with the tourists who swarm into the city in the summer. Mr. J. S. Randolph, the proprietor and manager, is entirely responsible for this splendidly equipped house. It is a very old-established hotel, and is one of the best to be found between Toronto and Montreal. Mr. Randolph himself is a very popular man with his patrons, and spares no trouble to add to the comfort of the guests of his establishment.

**INTERNATIONAL CORRESPONDENCE SCHOOLS.**

In the present day the man who desires to better himself in his chosen line of business or profession requires a special course of study. It was with the idea of developing the best in the young man or young woman that the International Correspondence Schools were developed, and it is impossible to estimate the benefit they have been to young people seeking a special training, and who, otherwise, would have been obliged to struggle against the disadvantages of a lack of education. The head office of the International Correspondence Schools is in Scranton, Pennsylvania, and throughout the entire continent branch offices are established for looking after the business in the different sections. The Kingston branch of this educational system is under the able management of Mr. E. J. McQuaid, who succeeded the former manager, Mr. Brady, the first of last March. It is fourteen years since this branch was established, and each year a thousand students take one of the courses offered on such reasonable terms. Mr. McQuaid has lived all his life in Kingston, and is well known in the city, where he is a popular member of commercial and social circles, and where fraternally he is connected with the Hibernians, and the Y.I.C.B.A. The Kingston offices are situated at 14 Market street.



C. S. LITTON.

**L. LESSES.**

An establishment in Kingston which is a delight to all who appreciate beautiful furniture, is the store of Mr. L. Lesse, at 507 Princess street. Mr. Lesse has a splendid collection of antique furniture of every description, and the place is well worth visiting to see the fine lines carried. However, the whole attention is not devoted to antiques. They carry a complete stock of modern household furniture as well, and anything required for furnishing a home can be procured here, including drawing room furniture, china cabinets, dining room and bedroom sets, in all styles and prices. The store is of ample proportions for the display of the furniture, and the entire building, the property of Mr. Lesse, is devoted to the requirements of the business.

Mr. Lesse is a German by birth, and has been a citizen of Kingston for upwards of twenty years. He established his present business nineteen years ago, and year by year has added to his trade. His is one of the most reliable stores to deal with, and the utmost satisfaction is given the patrons.

**E. W. MULLIN.**

The store conducted by Mr. E. W. Mullin, at the corner of Johnson and Division streets, is devoted to the sale of fancy and staple groceries, provisions, flour, feed and pressed hay and straw. The business was established sixteen years ago, and for the first eight years was carried on a block lower down on Division street. The expansion of the business made larger quarters imperative, and it was moved to its present location. The store is ample in its dimensions, being fifty by fifty feet, with store-room in the rear. The section of the store devoted to the sale of groceries is fitted with every device to preserve the freshness of the stock and display it to its best advantage, as also is the section devoted to the sale of flour, feed, etc. Very special attention is paid to the line of teas and coffees carried, the choicest and favorite blends always being kept in stock. Another attractive department is that devoted to fresh meats, where housekeepers are assured of finding what will suit the most fastidious taste. Mr. Mullin was born in Kingston and has always been interested in this line of business. He has always been prominent as a supporter of any movement for the furtherance of the city's welfare, and has been a member of the Separate School Board for the past ten years.

**W. COCKBURN.**

In the blacksmithing and sheet iron work in Kingston, one of the most prominent men is W. Cockburn, whose business is carried on in a substantial brick and stone building sixty by forty feet in dimensions, at the corner of Queen and Ontario streets. The industry embraces the blacksmith trade, and all kinds of sheet and metal work. Ship repairing is what this firm makes a specialty of, and ow-

ing to the situation of Kingston this is an exceedingly important industry, and Mr. Cockburn has gained a reputation amongst ship owners for the efficiency of the work he does in this branch of his business. He is an expert man himself in his line and gives his personal supervision to every piece of work. His office has telephone connection (phone 461), and all orders receive prompt attention. The capable proprietor of this business, a native of Kingston, is a thoroughly reliable man to deal with, and is highly respected for his absolute integrity, and his honorable business methods. His success is due to his energy and enterprise and to the thoroughness of all work which he does.

**C. S. LITTON.**

Good, honest hard work and stickativeness is what has won success in the grocery business for Mr. C. S. Litton. Twelve years ago he established his present grocery business in the brick building at the corner of Earl and Alfred streets, and by dint of untiring energy and enterprise he has built up a splendid trade through the city. A Kingston man by birth, and born within a block of the present location of his business, an idea of the close attention Mr. Litton has bestowed on his business may be gathered from the fact that in the twenty years he has served behind a grocery counter, he has never taken a Saturday off, and has never left his native city. He is a very great lover of horses, and is one of the best known horse breeders in this district. He buys and sells a great many every year, and is known all over as a most reliable man to deal with. Some of the finest horses around Kingston come from the stables of Mr. Litton, where many handsome animals are to be seen.

**J. P. HANLEY.**

In all of Kingston there is, perhaps, not a better known business man than Mr. J. P. Hanley, the Grand Trunk Railway ticket agent whose office is in the G.T.R. station. In addition to being representative of the Grand Trunk, he handles steamship tickets for every line of ships sailing in Canada. Berths, state-rooms, etc., can be reserved in his office, and Mr. Hanley does everything possible to assist the traveller. This business is an exceedingly important one in a place such as Kingston, where there are constantly such numbers of tourists in and out of the city. Besides this, Mr. Hanley is an insurance agent, handling accident insurance, and he is in every respect a most reliable man to consult on all such matters. For 13 years now Mr. Hanley has been the G.T.R. representative, and his father before him held the same position from as far back as 1871. The present agent is a very popular man in the city, and has always taken an interest in the welfare of his native place. He is a member of the Board of Trade, and is always ready to do his part in the further development of Kingston.



W. H. MACNEE.



W. T. MINNES.



JAS. A. MINNES.

**MACNEE & MINNES.**

The wholesale dry goods business of Macnee & Minnes is, and has been for a great many years, one of the important factors in the industrial wealth of Kingston. The business was established about sixty years ago in a small way as a retail house, by the firm of Macnee and Waddell, and was carried on in the store where Johnson's shoe store is now situated. Later it was moved to the building now occupied by Steacy & Steacy, the business being still entirely retail. Finally about thirty-seven years ago it was moved to the present location at 245 Bagot street. This is a splendid building, with three storeys and basement, solidly constructed of stone,

whether large or small, are given prompt and careful attention. The trade is drawn from all over the province, and many of the retail merchants throughout the country procure their entire stock from this firm. A staff of thirty assistants is employed in the warehouse, and seven travelling salesmen are kept constantly on the road. The members of this representative firm are gentlemen of very high standing in Kingston, who are prominent citizens in the business and public life of the city. Mr. Walter H. Macnee, Mr. William T. Minnes, and Mr. James A. Minnes are the men under whose able management the business has advanced to such vast proportions. They are all Kingston men by birth,

**N. C. POLSON & CO.**

The prosperity of any city depends practically upon the manufacturing houses which are established there. Their trade connections all help to advertise the city and their employees support other industries and business houses in general. Kingston possesses in the large wholesale drug and manufacturing chemist house of N. C. Polson & Company an establishment whose goods are known the world over and whose reputation is widespread and unassailable. With a trade covering the whole of Canada, Newfoundland, United States, and the West Indies, they may be said to be the greatest advertising medium the city of Kingston possesses. The firm was established in 1877 by Mr. Neil C. Polson as a retail drug store. Under his care and conscientious business ability the concern grew rapidly. About ten years ago the increasing popularity of the Polson goods compelled the change to a wholesale drug and chemical manufacturing company. The firm now consists of Mr. Neil C. Polson and Messrs. Neil C. Junior, and Henry G. Polson. Mr. John Twigg is manager of the wholesale drug department and Mr. B. Blackhall, who is widely experienced in the manufacture of pharmaceutical products and is a graduate of the Ontario College of Pharmacy, is the chemist for the firm. About fifty people are employed on the premises. Their apparatus for the manufacture and refining of drugs, oils and perfumes is completely modern and, in addition, they handle many exclusive agencies, one of the most important being that of the Olive Oil Society of Nice. The firm has five travellers constantly on the road, besides the members of the firm who keep in touch with the majority of their customers. They also conduct a branch house in Buffalo, N.Y. The name of N. C. Polson & Co. is one of the best known in Canada in connection with drugs, chemicals, essential oils, pharmaceutical and proprietary medicines, and are worthy to rank among the important manufacturing and commercial houses of the city.



**WAREHOUSE OF MACNEE & MINNES.**

and the entire building is used for the requirements of the business. The fittings are up-to-date in every respect, and it is equipped with every convenience for handling the immense stock carried. This includes everything for the dry goods trade, and is the best that the world's markets can offer. There is nothing that a retail merchant might require which this firm cannot supply, and all orders,

and have always been very closely identified with the interests of their native city. Mr. James Minnes has acted in the capacity of Mayor, Mr. W. T. Minnes was for two years President of the Board of Trade, and Mr. Macnee is prominent in educational circles, where he is an active member of the Board of Education. All three are popular members of various fraternal societies.

The members of the firm are strong supporters of every movement looking to the up-building of Kingston and take an active interest in the city's affairs, the senior member having served in various public capacities, including that of Mayor, and Mr. N. C. Polson, Jr., being at present a member of the Board of Trade and an active worker in that body.



R. H. TOYE'S BREAD FACTORY.



INTERIOR R. H. TOYE'S RETAIL STORE.

**MAJOR JOSEPH WILLIAM POWER.**

*A.R.C.A., O.A.A., F.A.I.C., C.E.*

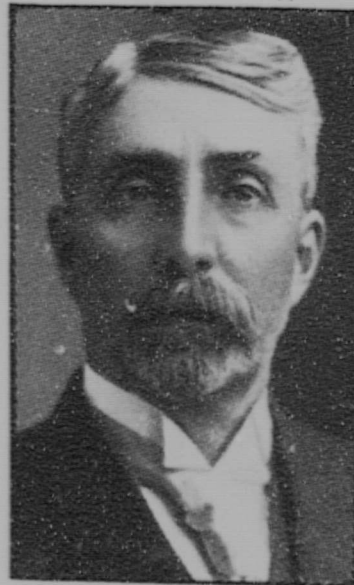
Among the prominent residents of Kingston there is probably no man better known than Major Joseph William Power, A.R.C.A., O.A.A., F.A.I.C., C.E., Architect and Civil Engineer. Major Power was born in the city in 1848, his father being the late Mr. John Power, R.C.A. He was educated in the old Kingston Grammar School, Ontario and Queen's Colleges, and was graduated in 1872 as architect and civil engineer by a board of examiners in Toronto. In 1874 he entered into partnership with his father, the firm being Power & Son. At the time of his father's death, Major Power continued the business under the firm name. He has held the important position of Superintending Architect to the Department of Public Works, and Supervising Architect and Engineer to the Department of Militia and Defence. Major Power has always been prominent in military matters. He saw active service with the 14th P.W.O. Rifles at the time of the Fenian Raid in 1870, and was Major-in-Command at Fort Henry at the time of the Riel Rebellion. In his professional life Major Power is Associate Royal Canadian Academy charter member, member of the First Council and Past-President of the Ontario Association of Architects, Fellow Architectural Institute of Canada, and locally is a member of the Board of Trade and of the Frontenac Club.

**KENT BROTHERS.**

A strong financial house of Kingston, and one that has the confidence of the people, is that of Kent Brothers, Private Bankers, whose offices are at 91 Clarence street. This is a house of long standing, having been established in the year 1886. The firm is composed of Lieut.-Col. Robert E. Kent and Mr. William C. Kent, two gentlemen whose reputation for sound business principles and absolute integrity are well known. The firm does a general banking business, paying special attention to savings accounts and to loaning money on approved real estate. In addition they are the representatives for Kingston for some of the soundest fire insurance companies of the world. The Messrs. Kent are also the owners of large mica deposits and have a factory at Nos. 211 to 217 Brock street, in this city, wherein the mica is prepared for the market. Col. R. E. Kent has always taken a great interest in public affairs and has devoted much time and attention to municipal politics. He has served the city in the capacity of Alderman and also as Mayor. In military circles he is well known throughout the country, holding the office of Lieutenant-Colonel commanding the 7th Infantry Brigade. Mr. William C. Kent, also a well known man in financial and social circles, is one of the city's enthusiastic yachtsmen.

**R. H. TOYE.**

Among the old-established mercantile houses that have stood the test of half a century, is the wholesale and retail confectionery business of Mr. R. H. Toye. Started in a small way fifty years ago by a Mr. Craig, this industry has branched out until it now takes an important position amongst Kingston's mercantile interests. The present proprietor, Mr. R. H. Toye, bought the business thirty years ago, and has personally conducted it ever since. On Ontario street is situated the wholesale house, in a splendid four-storey stone building, 100 x 40 feet in dimensions. Here a large wholesale trade is conducted in general confectionery and imported fruits. Almost every store in Kingston is supplied by this



R. H. TOYE.

house and bread is shipped sixty miles north, east and west daily, the firm having a great number of modern bread boxes adapted for shipping the breadstuffs and keeping them fresh. The bakery is fitted with every appliance, and expert and experienced bakers are employed. The retail store is situated on King street. A large staff of assistants is employed and the entire management of the business is along most modern and approved lines. Besides the bakery products and general confectionery side of the business, the firm makes a specialty of handling imported fruits. Mr. Toye has lived in Kingston for thirty years and is one of the most prominent men in the city in public affairs. He has been a member of the City Council for thirteen terms. In his capacity as a wholesale confectioner he is widely known and is First Vice-President of the Master Bakers' Association of Canada.

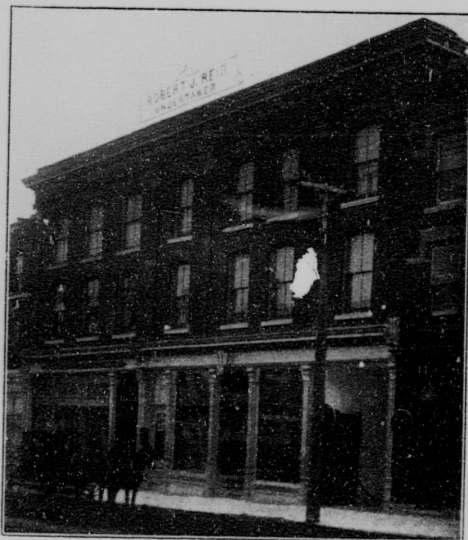
**MERCHANTS' BANK OF CANADA.**

The Merchants' Bank of Canada is one of the oldest and best known banks in Canada, having a hundred and twenty-three branches, extending from Quebec to Victoria, as well as most satisfactory arrangements for the convenience of depositors at all other points. The Board of Directors are men known throughout the whole Dominion as prominent in financial circles, and of splendid standing in every respect. An idea of the extent of the business done by this bank can be gleaned from the official statement of the bank's affairs which shows that in the past ten years their assets have been more than doubled, despite the exceptional circumstances of the last couple of years when banking conditions in the United States became distinctly panicky, and of which the effects were felt in Canadian banking circles.

The Kingston branch of the Merchants' Bank was established many years ago, the establishment of the bank itself dating back to 1864. For twenty-five years Mr. G. E. Hague has been the manager for this branch, which is located in a handsome and substantial stone and brick building at the corner of Brock and Wellington streets. The offices are attractively fitted and furnished, and have the most modern and approved fire and burglar-proof safes and vaults, together with every requirement to protect the interest of depositors. Mr. Hague, a man of sound judgment in financial matters and sound business principles, is widely and favorably known in the city where he is always an influence in the development and the welfare of the community.

**GEORGE CRAWFORD.**

A very important addition to the manufacturing industries of Kingston is the business of Mr. George Crawford, broom manufacturer, established here about a year ago, in large premises occupying from 400 to 412 King street east. The building is a three-storey brick, with forty thousand feet of floor space. Here a staff of thirty is employed and three travelling salesmen look after the outside interests of the firm. The trade extends all over Ontario and the Eastern Provinces. The factory is fitted up in modern style with all the latest machinery, generating their own electricity for lighting purposes. The output of this factory comprises everything in the nature of brooms, whisks, etc., and the goods are amongst the best manufactured in the country. The finest materials are used in the manufacture, and the workmanship is of a high order, so much so, that the wholesale dealers give such extensive orders, that the factory is kept going at its fullest capacity. Mr. George Crawford was born in Kingston and has spent all his life here. He is a man of keen business perception, is most progressive and enterprising, and has a good practical business experience.



R. J. REID'S STORE.

**R. J. REID.**

In the furniture and undertaking line in Kingston there is no better house than that of Mr. R. J. Reid, whose business, which was established over 30 years ago, is situated at 230 Princess street. This is a handsome three-storey brick building, owned by Mr. Reid, and conveniently fitted up for the purposes for which it is required. Floor space of about eighteen thousand square feet is devoted to the interests of the business. The store is connected with phone, and is stocked with a full line of the best makes of furniture in



R. J. REID.

suites and odd pieces. In the undertaking and funeral directing business, Mr. Reid has no superior in the city. Every requisite for this business is to be found here, and a full line of the very best to be obtained in all the essential requirements is kept in stock. Mr. Reid is fully qualified for this branch of his business, being a graduate of the New York City Embalmers' College, and the Rochester Embalmers' College, and being one of the first Canadian graduates of any embalming college. He is a prominent citizen in Kingston, having lived here all his life, and is particularly well known in fraternal societies, where he is a valued member of the Masons, the Oddfellows, the Royal Arcanum, the Workmen, and the Chosen Friends. Associated with him in his business is his son, Mr. J. S. Reid, a capa-

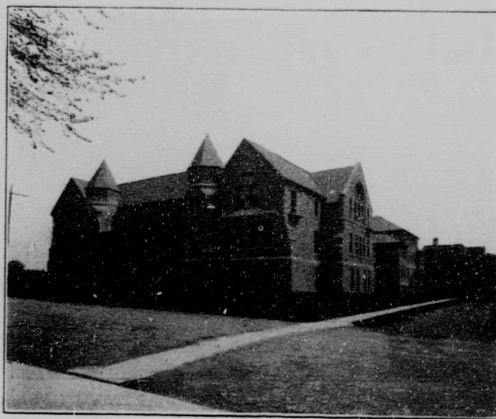
ble and enterprising young man, and one of the rising men of Kingston.

**CAMPBELL BROS.**

A thriving business concern is the establishment of Campbell Brothers, Furriers and Hatters, opened up by the present proprietors in 1896. The business is conducted in a three-storey stone building at 84 Princess street. The ground floor, neatly equipped for the display of the large stock, is used as the show-room, and the two upper flats are used in the manufacturing of fur garments of all descriptions. The two windows are always attractively arranged with a display of hats and furs. In reference to the quality of hats carried, this house has the exclusive agency for Kingston for the famous "Buckley" Derbys from England. They carry a full line of Old Country stiff and soft hats, and in this branch of the business alone they have a very extensive trade. Regarding the manufacture of fur garments, their output is always kept up to a very high standard. The skins used are of the best, and every garment undergoes a rigorous examination by the heads of the firm before it leaves the store. They keep well in touch with the prevailing fashions in these garments, and are thus able to offer the newest novelties to their customers as soon as they appear on the market. The partners in the business are S. F. V. Campbell and W. M. Campbell, both gentlemen being lifelong residents of the city.

**EXCHANGE HOTEL.**

For the last thirty or forty years the Exchange Hotel has been one of the popular houses of Kingston. It has been established here a great many years, and until the last three years had been for some time the property of George Jenman. In 1906 the present proprietor, Mr. John Hastings, acquired possession, and to-day it is a thoroughly up-to-date hotel. It is steam heated and lighted by electricity, has attractively arranged parlors, comfortable office and reading room, and dining room that is a model of neatness. The fifteen guest rooms are bright and airy and comfortably furnished. There is a finely stocked bar, where the best of wines and liquors, ales and beers, and imported and domestic cigars can be found. Attentive employees are engaged, and the comfort of the



GEOLOGY AND PHYSICS BUILDING, QUEEN'S UNIVERSITY.

guests is made the chief consideration. This is a popular house with the general travelling public, and the rates are a dollar a day. Mr. Hastings has been connected with the hotel business for thirteen years, and is a born host who knows how to make his guests comfortable. He was born in the city and has spent all his life here.

**A. E. HEROD.**

There is a comfort and style as well as good workmanship in the shoes purchased or repaired at A. E. Herod's shoe store at 286 Princess street. The stock embraces everything in the way of footwear for old and young, in an extensive variety, from the most reliable manufacturers in Canada and the United States. Special attention is paid to



A. E. HEROD.

the manufacture of boots and shoes to order as well as very high class repairing in all its branches. Mr. Herod has one of those famous Goodyear Welt machines and so is enabled to do this class of work distinctly better than usual. His "made to order" shoes are very popular with people who are fastidious about the style and fit of their shoes. This business was established eighteen years ago, higher up the street, but the ever-increasing trade necessitated his seeking larger premises at his present address. Mr. Herod has been a resident of Kingston for many years and has always been a liberal supporter of every movement looking to the welfare of the city. In fraternal circles he is well known, being an active member of the Masons and the Oddfellows.



INTERIOR, A. C. WAGGONER'S TAILORING ESTABLISHMENT.

**A. C. WAGGONER.**

In high class tailoring there is no better known name in Kingston than that of Mr. A. C. Waggoner, whose establishment is situated at 188 Wellington street. This house was established twelve years ago by the present proprietor, a most capable man in his line of business. Regarding the stock of fabrics carried, and the class of work done by this firm, too high praise cannot be given them, for nothing shoddy has ever found its way in or out of this store. He carries none but the highest class of imported goods, importing direct from the European centres. The show-room is equipped with dust-proof cabinets and no material has a chance to become shop-worn. Mr. Waggoner, as a rule, carries merely enough of each pattern for one suit, thus avoiding any duplicating of suits amongst his patrons, and he does a very exclusive business amongst the best people of the city. Mr. Waggoner was born in Kingston, and after procuring his education in his native city, spent ten years in different parts of the



**A. C. WAGGONER.**

United States and Canada, always engaging in his present line of business. On returning to Kingston about eighteen years ago, he became cutter for a local tailor and continued at that until, six years later, he opened up his present business. In the twelve years he has been in business for himself his trade has steadily increased, due undoubtedly to the excellent work turned out.

**D. B. GAGE.**

A grocery and meat store which is a favorite shopping place for careful housekeepers is that of D. B. Gage, at the corner of Montreal and Charles streets. This store is fitted in an up-to-date manner with all the accessories for such an industry. The stock com-

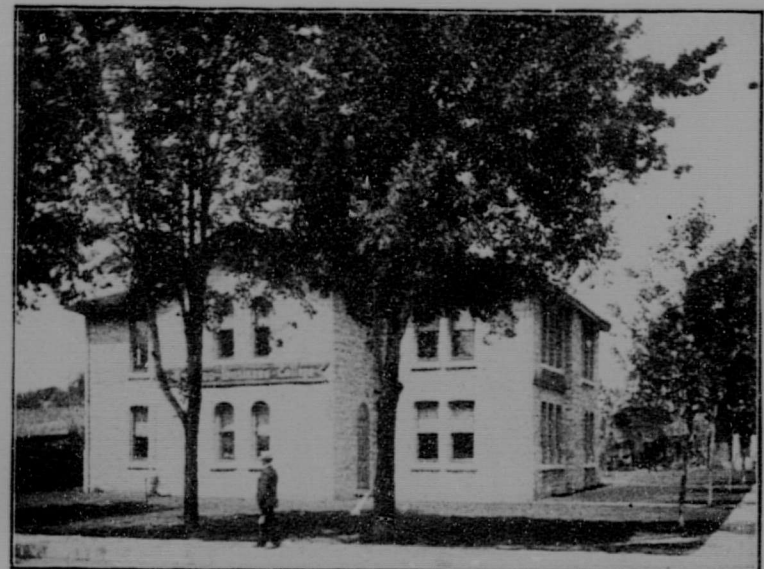
prises general groceries, canned goods, teas and coffees, dairy products and fruit and vegetables of all kinds, in their season. At the store in the rear is the meat market. Refrigerators have been installed, and the store is the acme of neatness and cleanliness. A branch of this department is located at the corner of Earl and Bagot streets, and is under the management of Mr. O. E. Gage, son of D. B. Gage. The second store does business under the name of D. B. Gage & Son. Mr. Gage has been a resident of Kingston for about twenty-three years, having been born in the Township of Storrington, just outside the city. His business integrity and progressiveness, have gained for him a very favorable prominence, and he is highly thought of by all with whom he comes in contact.

**D. J. DAWSON.**

Among the business houses of Kingston which appeal to the finer sense of the community, is the music store of Mr. D. J. Dawson, which he established two years ago at 217 Princess street. The store, a brick building of three storeys, is conveniently fitted for the display of the stock of pianos, organs, and all kinds of musical instruments of which every variety is carried. Mr. Dawson has the agency for the well known "Willis" and the "Knabe" pianos, and for the "Victor Talking Machine," besides the famous New Williams Sewing Machine. Though established only two years, the popularity of this store is very general, and the fact that they handle such reliable goods has impressed upon the public the substantial nature of the firm. Mr. Dawson is an enterprising business man, and has succeeded in the face of first class competition. He is a native of Wolfe Island and has always taken an active interest in her affairs and holds the position of Township Clerk there.

**JOSEPH KENNY.**

A representative grocer of the north-western section of the city is Mr. Jos. Kenny, at the corner of Pine and Patrick streets, in a good building with the interior excellently fitted for the display of wares. The best in fancy and staple groceries, canned goods, table delicacies and fresh fruits in season may be found here. Mr. Kenny established this business only two years ago but in that time has won the patronage of the housekeepers and has built up a first class grocery trade. He is a man with a head for business and has made a success in the midst of strong competition. He has been a resident of the city for many years, coming here from Toronto when three years old. He was a cheese manufacturer for 20 years, and in business circles has earned for himself an enviable reputation.



KINGSTON BUSINESS COLLEGE.

**THE KINGSTON BUSINESS COLLEGE**

In these days of progressive business methods, the manufacturer or merchant has neither the time nor the inclination to turn his office into a school for the education of his clerks. In his selection of assistants he demands a knowledge of business methods, and the possessors of such are the winners in the contests for positions. It was with the intention of fitting young men and women to take places in the commercial world that the Business College was developed. The Kingston Business College was established in 1884 and in the intervening twenty-five years it has trained and secured positions for thousands of students. The College is located at the head of Queen street in a picturesque stone building, which has recently been remodelled, and embraces six large study and recitation rooms, private office and reception room, cloak rooms, etc. The building is owned and entirely occupied by this College and the equipment and teaching staff is second to none in Canada. The Principal of the College and president of the company, Mr. H. F. Metcalfe, has had many years experience in educational work himself and employs to assist him an adequate and efficient corps of teachers. Mr. Metcalfe has been a resident of this city for over ten years, and any movement tending to the improvement and betterment of Kingston is sure of his co-operation and support. He is an influential member of the Board of Education, and takes an active interest in the educational welfare of Kingston.

**WARWICK BROTHERS.**

*"My Valet."*

Located at 191 Princess street is the dyeing and cleaning establishment known as "My Valet," and conducted by Messrs. C. J. and A. H. Warwick. These gentlemen, in the eight years since they first established the business, have succeeded in building up a splendid trade amongst the best people of Kingston, and by their straightforward business attitude and the satisfactory qualities of the work done by them, have won the confidence and respect of the public. The most modern methods are employed, every mechanical device calculated to save time and labor being installed. The "Valet" contract service conducted by the firm is most satisfactory, and has proved a boon to the men of the city. Besides these lines, a well selected stock of men's furnishings is kept, and the newest ideas in men's neckwear and other accessories are always to be found here. Telephone connection (phone 650) insures prompt attention to orders, and satisfaction in every detail is guaranteed. The Messrs. Warwick are well known citizens of Kingston, having been born and educated in the city, and are men of keen business ability.



JOHN MCKAY'S FACTORY.

**JOHN MCKAY.**

"From Trapper to Wearer" is the registered trade mark of Mr. John McKay, the well known wholesale and retail furrier of Kingston, and the significance of the phrase is fully apparent in the conduct of his business, thus with no middleman to reap his share of the profits, Mr. McKay is able to offer the finest manufactured furs and fur skins at most reasonable prices. He has a splendid establishment, situated in the heart of the shopping district, 107 Princess street. Here is to be found a complete line of fur garments of the very latest designs, Mr. McKay making it a point to keep absolutely abreast of the times, manufacturing standard goods suitable for Canadian winter, and the latest fashion ideas for the tourist and transient trade, in fur coats, stoles, muffs, etc. At 149-155 Brock St., in a three-storey stone and brick building, are located the factory, offices, made-to-order department, show-rooms, wholesale department, containing safety vaults and bins filled with costly fur skins of all countries. In the factory, everything in modern machinery and appliances for high class work is installed and the machinery is run by the means of electric power. Expert fur and cloth workers only



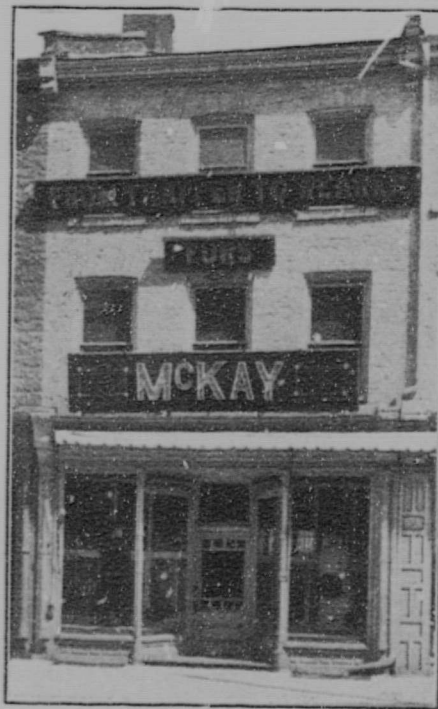
JOHN MCKAY.

are employed here, and the workmanship is as near perfection as it is possible to attain. The finest skins are used in the manufacturing of the garments and every skin is perfectly inspected before it is made up. Foreign furs are imported direct from Europe, while the native furs are bought direct from the trapper right here. In this extensive business, which is conducted on both wholesale and retail basis, forty-five assistants are employed in the several departments, and four travelling salesmen look after the outside business. The trade extends all over Canada. Mr. McKay exports to Europe and the United States large quantities of hides and skins, which are collected in conjunction with the raw furs from



JOHN MCKAY'S BROCK ST. SHOWROOM.

all over Canada. The warehouses of this department are situated on Cataragui street. Mr. McKay is the largest exporter in Eastern Ontario in this line. This business was originally established in 1840 by the grandfather of the present proprietor. From 1859-1904 the late Mr. John McKay conducted the business, the present John McKay acting manager for 12 years, then succeeded to the business. Born



JOHN MCKAY'S PRINCESS ST. STORE.

in Kingston, his business career has been most successful and he has proved himself a man of ability and integrity, and one who can be absolutely relied upon. He is prominent in public affairs in the city and is a member of the City Council and of the Board of Trade.

**W. H. MEDLEY.**

A lifelong resident of Kingston, the name of Mr. W. H. Medley stands out prominently in the general interests of the city. Perhaps he is best known in a public way in musical circles. Here he was conductor of the Kingston Philharmonic Society, and is the only Kingston man who has had the distinction of conducting an Oratorio. He is a prominent man, too, in educational circles, and has been a member of the Board of Education for the city. As a business man, Mr. Medley is the proprietor of a first class drug store, situated at the corner of Princess and Clergy streets. For thirteen years the business was conducted

at 232 Princess street, Mr. Medley having bought out the interests of N. C. Polson at that location. The building now occupied is one of the best equipped in the city, and the stock carried embraces everything in drugs and chemicals, toilet soaps, and superior lines of perfumes and toilet preparations. Drugs purchased here are guaranteed fresh, and prescriptions are compounded by Mr. Medley. The store has a telephone (82), and all orders are promptly attended to. Another feature is the sub-Post Office No. 1, which is located here, and is the first sub-station established in the city.

**STALEY & JONES.**

Established in 1908, the real estate business of Staley & Jones has had a noteworthy success in the short time since. This firm handles desirable properties in the city and surrounding country. They buy, sell, exchange, and rent, and in fact conduct a thoroughly up-to-date real estate business. The members of the firm are Mr. Daniel Staley and Mr. John Edward Jones. The business is carried on at 88 Brock street, a solid three-storey building of stone. The firm is especially interested and active in the location of new industries in Kingston, and is at all times anxious to hear from those who contemplate any such enterprise, and takes infinite trouble in finding convenient and suitable location for anyone who may desire it. Another and equally important branch of the business is auctioneering household and every description of goods and property. Both members of the partnership are popularly known and highly respected citizens. Mr. Jones was born in Amsterdam, New York, but came to Kingston forty-three years ago. For thirteen years he was manager of Lake Ontario Park. In business and in private life both members of the firm have many warm friends.

**H. M. STOVER.**

The corner grocery of years ago is not what is demanded in the present day of those who cater to the wants of the residential portion of such a city as Kingston. One of the neatest groceries in the up-town district is that of H. M. Stover. This store, located at 109 Alfred street, is a bright and attractive-looking shop filled with a well selected stock of staple and fancy groceries, canned goods, teas and coffees. Mr. Stover is a man well fitted to handle his growing business. He established his business three years ago, and by careful attention to the wants and wishes of customers has built up an extensive trade. He is a sound believer in the future greatness of Kingston and is always ready to lend his support to any movement looking to the advancement or prosperity of the city. Mr. Stover was born just outside the city and has been a resident of Kingston for over twenty years. In fraternal circles he is well known as an active member of the Foresters.



S. ANGLIN.

**S. ANGLIN & CO.**

Among the industries of Kingston none has played a more important part in the upbuilding of the city than S. Anglin & Co., lumber and coal merchants. This business was founded in 1866, under the name of W. B. & S. Anglin. Twenty years afterwards the name was changed to S. Anglin & Co., and later Mr. S. Anglin's sons were taken into the company, which now consists of Mr. Samuel Anglin, Mr. Francis R. Anglin and Mr. Charles S. Anglin. The office, yards, and factory are



Section of S. Anglin &amp; Co's Lumber Yard.

situated on Wellington street north, at the corner of Bay street, at a spot on the Rideau River familiarly known as Anglin's Bay, which affords a splendid shelter for boats. Here they have private railway sidings and wharves for the shipment of coal, lumber, wood-work, brick, cement, etc. They operate a saw-and-planing mill and a sash-and-door factory, equipped with some thirty machines, among which might be mentioned a Cowan



S. Anglin &amp; Co's Lumber Mill.

and resaw, the largest in the city. The saw-mill is equipped with a new up-to-date Waterous saw carriage. They employ from 25 to 30 men the year round and handle a great variety of lumber and timber in soft and hard woods, brought in from the Pacific Coast, the Maritime Provinces, the Southern States and various other points. They manufacture, sash, doors, grills, stairs, tanks, etc. They take considerable pride in the quality of their hard coal and the housing of it, and as a result enjoy a splendid trade in this district. The members of the firm are amongst Kingston's prominent citizens. Mr. S. Anglin, the senior member, has long been prominent in educa-



F. R. ANGLIN.

tional circles and was for fourteen years on the Board of Education. He is treasurer of Sydenham Street Church, which he has always attended.

Mr. F. R. Anglin is an influential member of the Board of Education and a member of the Board of Trade. He is an Arts graduate of Queen's College. Mr. Charles Anglin holds a diploma for architecture, having made a study of draughting, which is especially useful in his work as manager of the factory. He represents the firm in the Canadian Manufacturers' Association.

**ELLIOTT BROTHERS.**

Prominent amongst the industrial enterprises of Kingston, more than passing mention must be made of the plumbing, steam-fitting and hardware establishment of Elliott Brothers, organized twenty-one years ago by the present proprietors, and located at 77 Princess street. This store is well appointed and is stocked with a carefully selected supply of general hardware, tinware, graniteware and other household utensils, the best makes of stoves and ranges, and plumbers' and fitters' goods generally.

The firm does all kinds of scientific and sanitary plumbing, gas fitting, galvanized iron cornice work, tinsmithing and copper work. They have executed many large contracts of hot water and steam heating, not only in the city but, throughout the province, among the outside jobs being the Armouries in London, Toronto, St. Catharines, also Royal Mint, Ottawa, and large heating jobs in Parry Sound, Chatham and Windsor, Picton, Mattawa, Thornewille, Rodney and Bothwell, new collegiate, new Quinte Hotel at Belleville. The firm have men working outside the city the year around—nothing too big or too small to get their closest attention. In connection with the stoves, mention should be made of the splendid D. Moore Co. stoves for which they have the exclusive agency for the city. They are also sale agents for the celebrated Chicago Jewel gas stoves—the key to economy. The members of the firm are Mr. John M. Elliott, Mr. Robert F. Elliott, and Mr. Matthew Elliott, all thoroughly representative business men of the city. Mr. Robert F. Elliott is a prominent figure in the administration of the city's affairs, and in 1896 he occupied the important position of Mayor of the city. Though not now acting in that capacity, he is still a member of the City Council, and is an active and influential member, being chairman of one of the most important committees of Council—Light, Heat and Power.

**HENDERSON'S PHOTOGRAPHS.**

Among the masters of the photographic art in Kingston, probably none is better known than the Henderson studio, located in a splendidly equipped studio and gallery at 92 Princess street. This is one of the oldest and most reliable studios in the city and is kept thoroughly up-to-date in instruments, appliances, scenery and methods. Most of the photo-



CHARLES ANGLIN.

graphs for this special number were taken here and they speak volumes for Mr. Henderson's ability on all kinds of portraiture as well as outdoor commercial work. The studio rooms, waiting and retiring rooms, operating and finishing rooms, are all complete with the requirements of the "Art Preservative." They are artistically and comfortably furnished, and every visitor to the studio is assured the utmost courtesy and complete satisfaction in every particular. They make a specialty of high-class portraiture, platinum and carbon-finished pictures, etc., while their commercial work is extensive, including outdoor views, interiors, machinery and other work required by manufacturers. The reputation of Henderson's studio is not only local but a great deal of high class work is done for visitors to Kingston who have seen samples of his work.

**ANGROVE'S FOUNDRY.**

General foundry work in Kingston is done at Angrove's Foundry on Place d'Armes St. This is an important industry in this city, and the firm in question is a good, live business concern, situated in a large brick building, fifty by ninety feet in dimensions, and fitted with modern machinery, such as electric motor, cupola, grinders, etc. Seven expert mechanics are employed and every kind of foundry work is attended to in first class manner, a specialty being made of steamboat repairs. They pay particular attention to brass and iron moulding also, and their work is equal, if not superior, to any other in the same line in the city. Mr. T. B. Angrove, the proprietor of the business, is prepared to give estimates on any work of this nature, and guarantees all work to be satisfactory. This business was established eleven years ago, and in that time has worked up a splendid trade, and has gained an enviable reputation in the city. The success is entirely due to enterprise and energy and to the good business methods adopted in the management of affairs.

**ANDERSON BROTHERS.**

Conveniently situated at the corner of Princess and Division streets, the grocery and meat market of Messrs Edw. and Wm. Anderson may rightly be called one of the prosperous houses of Kingston. The business was established fifteen years ago. The store is well equipped with every facility for displaying the large stock carried, which comprises the finest of fancy and staple groceries and general provisions, and all kinds of fresh and cured meats. The store is fitted with a cold storage plant, the refrigerator having a capacity of three hundred ton. They manufacture all their own sausages, and cure their breakfast bacon. Their products of this nature are widely used both in the city and throughout the county. Messrs. Anderson are Irishmen by birth, and have lived in Kingston for the past twenty-five years, becoming prominent members of the mercantile circles of the city.



"PARK VILLA," RESIDENCE OF GEORGE CLIFF.

**GEORGE CLIFF.**

Some Kingston men have large holdings of property in this city. Among these the name of Mr. George Cliff, real estate and insurance agent, is well known as the medium through which for the past twenty-five years many of these investments have been made. Mr. Cliff handles vacant and improved property, both in the city and the country, and always has desirable opportunities in real estate for the business man or the home seeker, or for the man merely seeking paying investment for his money. Mr. Cliff also does a large business in insurance, representing the Ontario Fire Insurance Company, whose head office is at Toronto, and which is a thoroughly reliable company with an authorized capital of \$500,000.00. This agency was established twenty-five years ago by Mr. Cliff himself. He has an up-to-date office at 95 Clarence St. where all his business is conducted. Born in Yorkshire, England, he came to Kingston when a child, and as he grew up became a prominent member of the community. He takes an active interest in public affairs and has acted in the capacity of alderman. In politics he is a prominent Reformer. He has done considerable travelling, having gone all through the west and travelled extensively down south. One of Kingston's loyal citizens, he is always ready to give practical assistance in her development and improvement, and his own residence at the corner of Barrie and Stuart streets, is one of the finest in the city.

**HARRY HARKNESS.**

Established thirty-five years ago by Mr. W. Harkness, Sr., the meat market at 221 Wellington street is one of the favorite shopping places for the housekeepers of Kingston. This is a particularly well appointed establishment, located in a fine brick, three-storey building and fully equipped with modern ice chests, chopping blocks, etc. and everything is kept scrupulously neat and clean. The meats are invitingly displayed, and the efficient clerks are prompt to attend to the requirements of the customers. The office has telephone connection (phone 729), and delivery is prompt, a very complete stock of the choicest fresh, salt and smoked meats, poultry, etc., being handled. In beef, only the Western beef of the best is kept, and the firm have a reputation for their tender, juicy cuts.

Mr. Harry Harkness has been the proprietor of this business for the past six years, having succeeded his father. He has always been in this business, and is an expert judge in all matters relating to his line. Born in Kingston, he is a very well known citizen, and highly respected by all with whom he has dealings.



E. LAWRENSON'S STORE.

**CLUGSTON BROTHERS.**

For twenty-five years Messrs. Clugston Brothers have been in the business of mason contracting and have been instrumental in a great deal of the building of the city. The firm consists of Messrs. William R. and Thomas A. Clugston, who are both natives of Kingston. They started in business with their father, Mr. R. Clugston, after they had com-

pleted their schooling and, after twenty years in partnership, took over the entire business. Their work for the past five years shows evidence of the same thoroughness and exact-

ness of work at the Royal Military College, as well as for a large number of the business blocks and residences throughout the city. Mr. W. R. Clugston is a member of the City Council and of the Executive Committee of the Reform Association of Kingston. He is a prominent member of the A.O.U.W. and of the Ancient St. John's Lodge, A.F. & A.M. Mr. Thomas A. Clugston is also well known about town and is a member of the I.O.O.F. and the A.O.U.W. The firm's office is situated at 296 Brock street, and they are prepared to furnish estimates on any work in their line, and to carry out any contract entrusted to them.



WILLIAM R. CLUGSTON.

pleted their schooling and, after twenty years in partnership, took over the entire business. Their work for the past five years shows evidence of the same thoroughness and exact-



THOMAS A. CLUGSTON.

ness which was responsible for the high reputation held by their father. They handled the masonry contract on the Nurse's Home at Rockwood Asylum, and for a great deal

**E. LAWRENSON.**

In the three years since he established his present business, Mr. E. Lawrenson, who conducts an up-to-date plumbing and tinsmithing shop at 152 and 155 Division street, has succeeded in building up a first-class business and in gaining a reputation for the excellence of his work. His industry includes general scientific and sanitary plumbing, steam fitting and stove and furnace fitting, as well as the manufacture of cheese vats, etc. In connection with the stoves, Mr. Lawrenson handles the well known and favorite "Champion" range, a stove which is unexcelled by any in the country. The store is connected with telephone (phone 329), and all orders are given the promptest attention, a fact which has found favor with many who have called on the firm, and has been the means of them gaining many patrons. The workmanship, too, is of the best and prices are reasonable. Estimates are furnished and agreements carried out to the letter. Born in New York, he has been a resident of Kingston for the last 20 years, and has made a host of friends in the city. Fraternally he is connected with the Chosen Friends organization.

**LONDON MILLINERY.**

Miss L. Sutherland is the capable proprietor of the London Millinery Parlors, at 176 Wellington St., which she conducts along most modern lines. Her stock of hats and millinery requisites is most exclusive and thoroughly up-to-date, and she keeps herself always in touch with the fashion centres. Careful assistants are employed, and the workmanship as well as the style is first class. Besides the millinery department, a complete stock of everything in fancy goods and all kinds of art embroidery is kept. Miss Sutherland organized this business about two years ago, and in that short time she has forged ahead into the leading ranks of the millinery establishments of the city. She is a Kingston lady by birth, and her success is entirely due to her own efforts.





OFFICE OF THE ONTARIO POWDER CO.

**THE ONTARIO POWDER CO., Limited.**

In 1898 an exceedingly important manufacturing industry was located in Tweed, with head offices in Kingston, at 115 Brock street. This is the Ontario Powder Company, Limited, manufacturers of explosives which are used for blasting purposes, and the success of the business in the eleven years since it was organized has been almost unprecedented. The plant at Tweed is one of the most complete and up-to-date of its kind in the country, and is fitted with every modern facility for the proper and safe handling of the business. The works provide constant employment for from sixty to seventy-five hands. In the offices at Kingston, seven assistants are employed, while there are branch offices at all distributing centres throughout the country. The trade covers practically the whole of Canada, shipment being made to points all over the country. The officers of this company are men well known for their integrity, and are prominent in industrial and financial enterprise. The president is Mr. Daniel Smith, and the Secretary-Treasurer Mr. C. A. Macpherson, and both gentlemen not only fill an important place in their business, but manifest an interest in all affairs concerning the welfare of the community. Mr. C. A. Macpherson acts in the official capacity of First Vice-President of the Board of Trade.

**THOUSAND ISLAND STEAMBOAT COMPANY.***St. Lawrence River Steamboat Company.*

The beauties of the fat-famed Thousand Islands are known the world over and this knowledge is greatly due to the accessibility of the beautiful region, its intricate channels and magnificent vistas. The Thousand Island Steamboat Company and the St. Lawrence River Steamboat Company reach every point in the islands and do the greatest portion of the summer tourist and excursion business of the river with their large fleet of steamers, making direct connection with all trains of the New York Central Railway, and taking passengers to inland points. The boats of the former company are the "St. Lawrence," "Islander," "New Island Wanderer," "Ottawa," and "Ramona"; while those of the latter company are the "America," "Pierrepont" and "Jessie Bain." These boats, in addition to their regular service, run special excursions between Kingston and Ogdensburg and the Thousand Island district as well as a daily service between Kingston and Cape Vincent. The residents, campers and hotel guests of the whole district are familiar with these boats and their immaculate cleanliness, their speed, their adherence to schedule time, and the courtesy of their officers. The head office for Canada is located at the foot of Brock street, Kingston, while on the American side the head office is located at Clayton, N.Y.

The president and general manager of both

these companies is Mr. Howard S. Folger, whose father, Mr. M. H. Folger, established the business in 1880, and during almost thirty years, did more to make this district known and appreciated than any other man in the city. Mr. Howard S. Folger is a Kingstonian by birth and one of our most highly esteemed residents. He is Deputy U. S. Consul and is a veritable encyclopedia of information about the Thousand Island district.

**JOHN LEACH.**

Although a resident of Kingston for only about three years, Mr. John Leach, the auctioneer, has already made a business reputation. Mr. Leach was born in Devonshire, England, and was educated in Peckham, Surrey, England. He came to Kingston in July, 1906, and, as he had had twenty years' experience in England in importing and exporting business and in auctioneering, he established himself here in the same business. Judging from the public offices which Mr. Leach held in the old land, he had the confidence and respect of his fellow townsmen. He was Vice-Chairman of the School Board, Parish Councillor, Assessor and Collector of Property and Income Taxes. While in England, Mr. Leach was a member of the Masons, Oddfellows, Ancient Order of Buffs, and, since coming to Canada has become a member of the True Blues and of the Chosen Friends. His office is at 58 Brock street, where he is always ready to talk business.

**POWER'S GROCERY.***D. F. Dennis, Mgr.*

Prominent among the grocery and provision stores in the residential portion of Kingston is Power's grocery, located at No. 212 Montreal street, and established there eleven years ago. The interior of this store is neatly fitted with first class counters, shelving and show-cases for the display of the large stock which includes the most reliable lines of family groceries, provisions, canned goods, teas and coffees and table delicacies. A specialty is made of butter, eggs and cheese, as well as salted meats. The store is connected with 'phone 546 and all orders are given prompt attention and delivery. Mr. D. F. Dennis, the capable manager of Power's grocery, is an experienced man in the business. He is a good buyer and manager, gives the most courteous attention to every customer, and is known as a business man of honesty, integrity and ability.

**C. H. BOYES.**

In all the applied arts none show a greater advancement during the past half century, both in improved apparatus and new methods, than that of photography. In Kingston, one of the masters of the art is C. H. Boyes, whose handsomely appointed studio and gallery is located at 224 Princess street, where it was established eight years ago. This is fitted



PETTERS CONFECTIONERY AND ICE CREAM PARLOR.

with finely furnished waiting and reception parlors, dressing rooms, dark and operating rooms, and gallery fitted with new and improved apparatus and scenery. Mr. Boyes does the finest of art photography, portraiture being his speciality. He is one of the leading photographers in the city, and uses all the most modern methods. Mr. Boyes was born in Naponee, and before coming to Kingston he was in the same business in his native town where he acquired an excellent training for his profession. He is now regarded as one of Kingston's most respected citizens, and is a popular member of the Oddfellows' organization.

**THOMAS PETTERS & CO.**

A most inviting establishment in this city is the confectionery store and refreshment parlors conducted by Thomas Petters & Co. at 184 Princess street. This business was established five years ago by the present proprietors, who give it their personal supervision. The business embraces the sale of everything in fine confectionery, and includes most attractive ice cream and refreshment parlors, conveniently fitted up for the comfort and pleasure of the patrons of the establishment. An automatic piano adds to the attractions of this place, which is a very popular resort. The building is admirably adapted for its purpose, having a depth of a hundred and twenty-five feet, and conveniently located in a central part of the city. A staff of attentive and competent clerks is employed and kept busy attending to the many customers of the establishment, for this store has a reputation all over the city for their delicious candies, as well as their ice cream and cooling beverages. The proprietors are progressive men, who, by close attention to business and untiring energy, and always producing first class goods, have worked up a splendid custom with people all over the city.

**D. E. FRASER.**

In the wall paper, painting and kalsomining business in Kingston a prominent man is Mr. D. E. Fraser, who though established in business for less than three years, has already acquired a fine patronage throughout the city. At his store at 78 William street, which is fitted up in convenient style for the line of business, he carries a well assorted stock of high class papers at all prices, and all showing the very newest and most artistic designs. Mr. Fraser employs first class assistants in his business, and the work done by this firm is of the best.

Mr. Fraser himself is an expert in the business, and is most careful and painstaking in his work, and to his energy and enterprise and good work, the success he has attained is entirely due. He has had a long experience, having always been engaged in the same line. A Kingston man by birth, he is well known here as a man of intelligence and ability.



WAREHOUSE OF McKELVEY & BIRCH.

**MCKELVEY & BIRCH.**

The hardware establishment of McKelvey & Birch opened its doors to the public in 1865 as a little shop at 186 Wellington street. Though small, this served its purpose, paving the way for greater things to follow. In 1869 the firm moved to 71 Brock street, the growth of the business necessitating more space. In 1874 the premises were enlarged, and in 1885 were entirely reconstructed when the plumbing and steam-fitting department developed to such an extent that it demanded a separate building, which was provided by the further occupation of 69 Brock street. Thus the business continued until within the last six years when the multiplicity of things looked for in the business and the expansion of the interests, made farther enlargement imperative. The old buildings were torn down, and a modern building reared its head in the old familiar place, a building most completely equipped with every facility and appliance for handling the extensive trade, and unexcelled by any other in the province. A noticeable feature in connection with the conduct of this business is that since its organization, forty-four years ago by Mr. John McKelvey and Mr. Samuel Birch, it has always been under the same management and proprietorship. An idea of the demands made on the business can be gained from the fact that the immense floor space of 29,064 square feet is all utilized in the interests of the business, embracing the general hardware, builders' hardware, carpenters' and machinists' tools, household hardware, the plumbing department where the newest and best sanitary fixtures are used in tile work, and which includes steam-fitting and gas-fitting, and the tin shop where everything in tin, copper and galvanized iron is made. Roofing and outside metal work are given the special attention, and anything one requires in any of these lines is to be found here. Messrs. McKelvey & Birch are numbered amongst Kingston's substantial citizens. Their business career has been a striking example of what may be attained by progressive, enterprising men whose energy equals their ambition, and who realize the importance of carrying reliable and up-to-date goods, and of fulfilling to the letter every promise made in regard to the quality of the work done.



D. J. HAY'S "AGRICULTURAL HALL."

**D. J. HAY.**

*Frontenac Agricultural Hall.*

A very comprehensive business is conducted in Kingston by Mr. D. J. Hay at his store, or more correctly stores, which occupy from 124 to 128 Clarence street. The business includes the sale of agricultural implements, of which superior goods are handled; pianos, sewing machines, marine and stationary gasoline engines, carriages, and a complete line of harness, and the firm are exclusive agents for Kingston of the famous Grey motor marine engine. The building where the business is conducted is the property of Mr. Hay, the



**D. J. HAY.**

proprietor of the industry. It is a three-storey cement brick structure, thirty-eight by seventy-five feet in dimensions, the whole building being used for the display of the very large stock. Back of the warehouse is a storehouse for the reserve stock, and in a stable in the rear, with accommodation for ten horses, a horse exchange is conducted. An idea of the extent of the business transacted by this firm can be gained from the fact that last year the sales amounted to \$100,000. The trade is drawn from the city and county, where Mr. Hay is held in high esteem. Though the business was established here by the present proprietor only two years ago, it already is numbered amongst the important ones of Kingston, and has shown a steady and rapid

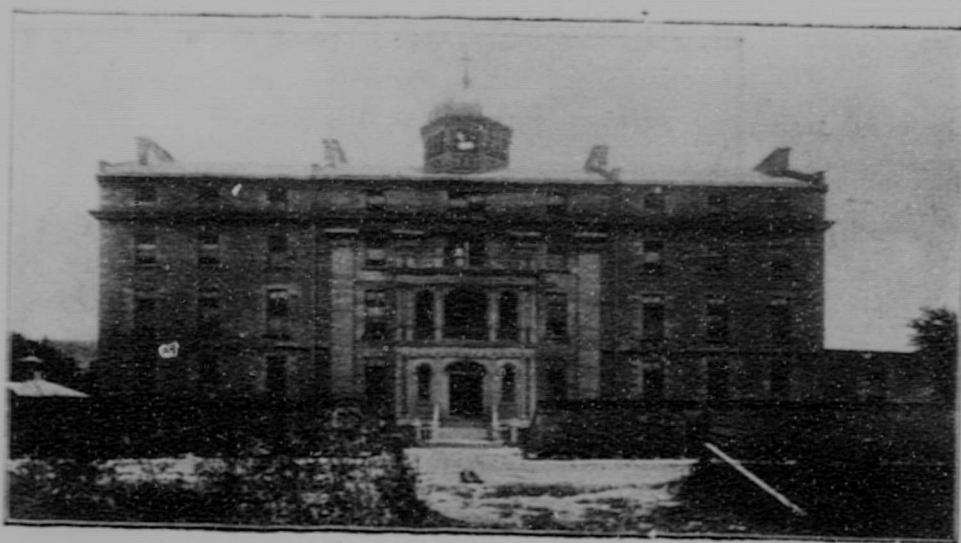
growth from the time it was organized. Mr. Hay is a native of Glenburrie, a town six miles distant from Kingston, but in all his interests he is very closely identified with the city of his adoption, where he is deemed one of her representative business men.

**H. F. PRICE.**

A particularly bright and attractive confectionery store is that of Mr. H. F. Price, at 288 Princess street, where it was established in 1902. The store is attractively fitted up for the display of the stock of confectionery, which is particularly choice and inviting. Modern show cases and all modern appointments are installed and the firm enjoys the patronage of many of the most particular people of the city. Besides the confectionery there is a delightful ice cream parlor in connection, comfortably and conveniently fitted up, and a refreshing resort on a hot day in summer. Here ice cream and all the modern concoctions and beverages are served, and the store is famed for the delicious summer drinks. Mr. Price was born in New Brunswick, but he has been a resident of Kingston for some years, and takes a prominent place amongst the retail merchants of the city. He is a member of the Kingston Board of Trade, and takes a practical interest in the welfare of his adopted city.

**W. McCANDLESS.**

No mercantile business is more attractive, or more popular with the general public, than that of the jeweller. In Kingston, a store that has earned a well deserved prominence in this line is that of Mr. W. McCandless, at No. 251 Princess street, where it was established about three years ago. The store is splendidly equipped for the display of the valuable stock carried, with handsome show cases and wall cases. The stock is very complete, including watches, clocks, fine jewellery, cut glass, sterling silver, and plated ware. Mr. McCandless is an expert watchmaker and repairer and manufacturer of fancy jewellery to order. He also carries in stock a complete line of optical goods and has a trade covering the city and surrounding country. Mr. McCandless has been a resident of Kingston for twelve years. He is energetic and progressive and his business has won favor in the eyes of Kingston people.



HOTEL DIEU HOSPITAL.

**A BRIEF HISTORICAL SKETCH  
Of the Kingston Hotel Dieu Hospital.**

To La Fleche, a small town in the south of France, belongs the honor of being the birthplace of the community of the Religious Hospitaliers of St. Joseph. To Mr. de la Dauversiere and Maria de la Ferre belong the honor of its foundation. Miss Jeanne Mance, with three hospital sisters, arrived in Canada in 1659, to found a branch of their community at Montreal. From that date the history of the Hotel Dieu is the history of Montreal.

When these sisters arrived in Canada they found 40 houses and 260 inhabitants, on the spot where to-day stands the city of Montreal, and God alone knows what sacrifices they had to endure, and the desperate struggles they had to undergo, before they had their hospital on a firm foundation. The Kingston hospital, better known as the Hotel Dieu of St. Joseph, enjoys the honor and privilege of being the first branch house, founded from the ancient Hotel Dieu Hospital of Montreal. The foundation of the Kingston house dates from September 2nd, 1845. Three years before that date, the then Bishop of Kingston, the Rt. Rev. R. Gaultin, had requested the Mother Superior of the Montreal Hospital to send some of her sisters to open an hospital in this city. But it was only during the first years of the Episcopate of the revered Bishop Phelan that the Hotel Dieu of Kingston was placed on a firm foundation. On September 2nd the hospital was formally opened and handed over to the original founders, who had arrived from Montreal, namely, Rev. Mother Bourbonniere, first Superior, Sr. La Tour and Sr. Davignon. They were accompanied from Montreal by Miss Perron, a worthy benefactress of the house.

From the date of its foundation up to the present day, the hospital has always been under the care and direction of the Religious Hospitaliers of St. Joseph. For the first forty years the hospital contained not more than fifty beds. In 1893 the hospital was moved from its first location to the property on the opposite side of the street, known as Regiopolis College, which was fitted with all that goes to make up the modern hospital, with ample place for 150 beds. The total number of patients received and treated at the hospital, can be seen from the following figures:

1845 to 1850.....	822
1850 to 1860.....	1,525
1860 to 1870.....	2,577
1870 to 1880.....	3,097
1880 to 1890.....	2,864
1890 to 1900.....	8,220
1900 to 1907.....	9,947
During 1908.....	1,470

For 63 years, from the year of foundation

to the year 1908, the patients numbered 21,642.

Hotel Dieu of Kingston has one of the best and most modern operating rooms in the country. It was completed in 1898 and is worthy of every commendation. The lighting is almost perfect, the furnishings everything that is up-to-date, the surgical wants complete, whilst the nursing is all that could be desired. During the year 1908 no less than 178 major operations were performed in the Hotel Dieu operating room. The total number of Sisters in the community is forty-eight. No secular nurses are employed. In connection with the institution, the Sisters have an orphanage for small female children, which has on an average thirty inmates. The present Superior of the house is Rev. Mother Power, the Chaplain the Rev. B. L. Murphy.

From the Kingston house, two very successful houses have been formed. The first being the Hotel Dieu at Cornwall, Ontario, founded in February, 1897, under the supervision of Rt. Rev. A. McDonald, the first Bishop of Alexandria. The second house opened was St. Bernard's Hospital, at Englewood, Chicago—founded Nov., 1902, under the direction and supervision of the Most Rev. Dr. J. E. Quigley, the present Archbishop of Chicago. Both of these branches are now in a very flourishing condition and among the first hospitals in the land, as they are thoroughly equipped for all and every kind of hospital work. At Cornwall they have a nursing staff of 21 sisters, including the novices. At Englewood there are 20 sisters, including novices, and, as a much-needed auxiliary, a training school for nurses, who number at present 45.

**WILLIAMSVILLE HOTEL.**

A hotel in Kingston which has stood the test of seventy-five years is the Williamsville Hotel, located on Princess street, where it is one of the city's landmarks. The present proprietor, Mr. Jos. McConnell, has been here for thirty-five years, acquiring possession in 1872. During the whole tenure of its existence, this hotel has been known as the farmers' hotel, and it is deservedly popular with the agricultural men. The equipment is up-to-date, modern conveniences are installed, and the house is heated throughout by hot water and lighted by electricity. In the rear of the hotel are fine stables and shed with accommodation for ten horses. The exterior appearance of the hotel is most inviting. In front is a very wide cement promenade, and at the side is a lawn which makes it attractive in the summer, while there are verandahs both up and downstairs. Throughout the hotel the service and appointments are good. A large and particularly fine hall, fifty by twenty feet in dimensions, makes an excellent hall

for political purposes, for which it is frequently called into requisition. Mr. McConnell has lived in Kingston all his life, and is a thoroughly experienced hotel man. He is a member of the Hotel Men's Licensed Vict. Association, and is a popular man amongst his contemporaries and his many patrons.

**HOOPER & SLATER.**

The demand made on the building trades in Kingston has resulted in a marked activity in the manufacture of all the accessories required by the builder. A leader in this line is the firm of Hooper & Slater, who occupy a splendid three-storey stone building, forty by a hundred and sixty feet in dimensions, situated at from 128 to 132 Ontario street, where their factory is like a busy bee-hive from morning till night, and where they turn out quantities of all manner of building materials, such as doors, sashes, window frames, store-fronts, etc. A line in which the firm excels and for which they have a wide reputation is the manufacture of church furniture, for which they receive orders from all over the country. Until four years ago the business was conducted under the name of Carnovsky & Co. In 1905 the firm became E. Slater & Co., and in 1908 the business passed into the hands of Mr. Thomas Slater and Mr. Jos. Hooper, the former gentleman having for some years pre-



JOSEPH HOOPER.

viously been manager. These men are thoroughly familiar with every phase of the industry, and conduct their affairs according to up-to-date methods. They employ competent workers, and the factory is fitted with modern tools and machinery. Telephone connection



THOMAS SLATER.

with the office (phone 74) makes communication with the firm easy.

Mr. Hooper is a Kingston man by birth. Mr. Slater is from the West, but he has been a resident of the city for the past eleven years, and both gentlemen are numbered amongst Kingston's influential business men.



M. S. SUTHERLAND.  
FENWICK, HENDRY & CO.

The oldest wholesale grocery house doing business in Kingston to-day is that of Fenwick, Hendry & Co. This business was established in 1846, sixty-three years ago, and is acknowledged to be one of the most reliable and liberally managed firms to deal with in Eastern Ontario. The building occupies a substantial building at 189-91 Ontario street, where the warehouse is splendidly equipped for their line of business. They handle at wholesale all lines of groceries, canned goods and grocers' supplies, making a specialty of teas, and the introduction of new lines. Among the many goods which were introduced successfully in this section by this firm were the following well-known articles:—Shredded Wheat Biscuit, Pearline, etc. They employ an ample staff of experienced travellers, clerks, shippers and warehouse men, and their trade



R. D. SUTHERLAND.

covers the eastern and central portions of Ontario. Mr. M. S. Sutherland, the present head, represented the firm's interest on the road in the western section for over thirty years, but upon the death of his partner, Mr. Fenwick, some twelve years ago, gave up the road to take up the office end of the business. Mr. Sutherland is a man of wide experience in his line, and is well and favorably known through Eastern Ontario, being a very careful buyer, and in consequence the stock carried by this firm is of a superior quality, and satisfaction is guaranteed the retail trade who do their buying here. The motto of the firm, "Prompt shipments and satisfaction," being amply proved by the large mail order business done by them, as buyers know that with the firm's unusual shipping facilities and the large and varied stock which they carry, they are enabled to place their goods with the greatest despatch in the hands of their friends, one of the rules of the house being that all goods must be shipped in time to catch the first train or boat leaving after the order has come to hand. Mr. R. D. Sutherland, the junior member of the firm, is the city representative, and enjoys a goodly share of the patronage of the local trade.

F. A. KILPATRICK.

Situated in large premises at the corner of Queen and Bagot streets, the monument works of Mr. F. A. Kilpatrick have gained an enviable reputation through this part of the country in the one year since the business was organized, for the quality of the work done by them. The industry includes all kinds of marble and granite work, and a fine and extensive line of monuments is kept in stock for the selection of customers. The best granite imported from Scotland as well as stone from Canadian and American quarries is used, and the carving is very fine, the work being done by Mr. Kilpatrick and the skilled artisans he employs in the business. The premises occupied are very completely equipped with every device for facilitating the work and insuring good results. Mr. Kilpatrick has been a life-long resident of Kingston. The fact that he has in so short a time achieved success in his business is partially due to the name he had already made for himself in this industry, having for ten or eleven years been connected with a firm of a similar nature in this city. He is well known about the city, and is a very popular member of several fraternal societies. For fourteen years he has held various offices in the different lodges in the city. He is Past Grand with the Oddfellows, P. Chief, Ranger of the Canadian Foresters, and Council Commander of the Woodmen of the World.

NUGENT & GRAHAM.

This is one of the most progressive firms in Kingston, and embraces the general hardware tinsmithing, and plumbers' industry. Six years ago Mr. Nugent established the business, at Nos. 335 and 337 King Street East, and two years later Mr. Graham was taken into partnership. In the hardware department they carry everything in shelf and heavy hardware, and enjoy the confidence, and secure a large share of the business of the contractors of the city. In the tinsmithing department, the work is done by expert mechanics, whose services are constantly in demand. An important feature is their "Supreme Steam Range," their own patented stove which burns its own smoke, and saves 30 per cent. of the fuel when coal is used, and 50 per cent. when wood is the fuel. These facts have so recommended themselves to householders in and around Kingston, that this stove is now being very generally used in this vicinity. The firm do, as well, all kinds of scientific and sanitary plumbing and gas fitting.

Mr. Nugent is an old resident of Kingston, having lived here for forty years, and is one of her best known citizens. Mr. Graham, a native of the city, is also prominent in commercial circles, besides having a host of personal friends. The former gentleman is interested in fraternal work, and is a member of the Oddfellows.

CLARK W. WRIGHT.

One of the leading representatives of the insurance business in this city is Mr. Clark W. Wright, whose office is located at 81 Princess street. This office was established in 1904 by Mr. Wright, and in the intervening time he has been successful in building up a very extensive business. He handles all kinds of insurance, and represents some of the soundest and best companies in the world, amongst which are the Union Assurance Society, the Manitoba Assurance Company, the Canadian Fire Insurance Company, the Ontario Fire Insurance Company, "General" Fire Insurance Company of Scotland, the Canadian Casualty and Boiler Insurance Company, and in life insurance the Equitable Life Assurance Society. Mr. Wright is conceded one of the best authorities on insurance in Kingston, and his advice is to be depended upon. Besides his insurance interests, Mr. Wright is well known as a public man, having been Mayor of Kingston in 1895, and having represented Frontenac ward in the Council for a number

of years as alderman, and is, moreover, a man who has the interests of the city at heart. He is prominent in fraternal circles and takes an active interest in the Masonic Order, the Oddfellows, and the Independent Order of Foresters.

J. O. HUTTON.

In this city one of the largest and most reliable insurance agencies is that of Mr. J. O. Hutton, and some of the best known insurance companies the world over are represented here by this agency. Though established only in 1906, Mr. Hutton has gained an enviable reputation in the city as an insurance man who can be absolutely depended upon, and has, moreover, built up a general brokerage business, and has the complete confidence of his many clients. Roughly speaking his business is general brokerage, fire, life, and accident insurance, and handling of North-West lands. Bonds are bought and sold and debentures and Cobalt stock handled. The insurance companies represented here are the Canada Life Assurance Company, the Imperial Guarantee and Accident Insurance Company, and the Western Fire Assurance Company.



J. O. HUTTON.

Mr. Hutton is one of the most reliable authorities in the city on these various subjects, and his advice is always at the disposal of his clients. He is one of Kingston's prominent commercial men, and is a member of the Board of Trade. He has many other interests outside his business, and is an enthusiastic curler and a member of the curling club.

THOMAS JAMES.

One of the well equipped grocery stores in Kingston is that of Mr. Thomas James, at the corner of Barrie and Colborne streets. The store is attractive and is equipped with modern and up-to-date fixtures. The stock is attractively arranged, and makes a tempting display, while the store is a model of neatness and cleanliness and attentive clerks look after the wants of customers. The stock is very complete and embraces fancy and staple groceries, canned goods in tin and glass and from the most reliable houses, table delicacies, teas and coffees, dairy products, and a full line of meats. Refrigerators are installed for the preservation of the perishable part of the stock, and anything procured here is sure of being fresh and of the best grade. Fruits and vegetables in their season are included in the stock. Mr. James established his business about seventeen years ago. By never neglecting an opportunity to improve his store and stock, he has built up a splendid business, and enjoys a first class custom all over the city where goods are delivered by his own delivery carts. He is a native of Kingston, and has spent all his life here. A progressive business man, he has won success through his own well directed efforts.

**ROBERT W. ALLEN.**

For almost fifty years Mr. Robert W. Allen has been a prominent auctioneer in Kingston and throughout the surrounding country. He was born in this city in 1849 and has spent his whole life here. He was educated in the public schools and, when not much more than a boy, entered business as auctioneer and bill-



ROBERT W. ALLEN.

poster. He has remained steadily in that line and almost everyone is familiar with "Allen the Auctioneer." His office is located in his residence, 243 Sydenham street, and is connected with telephone. He conducts sales anywhere in the city or country and can be relied upon to get the highest price the goods will bring. He is prompt and thoroughly satisfactory in his settlements and bears a reputation for absolute business integrity. For the bill-posting end of his business, Mr. Allen controls boards and fences in prominent positions in all parts of the city and does business in this line for many large firms in various parts of the country. Mr. Allen is popular in all circles and is an active worker in several fraternal societies.

**W. P. PETERS.**

Doing business on a wholesale and retail basis, the flour, feed and seed store of Mr. W. P. Peters is one of the largest in Kingston. The well appointed store and storehouse are located at 117 Brock street, in a large brick building running back a hundred and fifty feet, with a frontage of forty feet. This business was established twelve years ago and has since that time been built up to large proportions, extending throughout the city and surrounding country. Four assistants are employed attending to the many demands of the customers, both in a wholesale and retail way. The store is fitted with all modern conveniences, and the stock carried includes the finest lines of family and pastry and bakers' flour, all kinds of feed and mill stuffs, farm, garden, field, and lawn seeds in package or bulk. In flour they handle one of the finest and best known brands on the market to-day, the "Lake of the Woods" flour, without which many a housekeeper declines to do baking. Mr. Peters is a native of Kingston and has lived here all his life. He is one of the representative and substantial business men of the city, is prominent in her commercial circles, and is well known with flour and feed men all through the country. He is an experienced man in his business and gives his personal attention to every detail.

**J. W. HUNTER.**

Among the many industries which combine to make Kingston an important manufacturing city, that of Mr. J. W. Hunter, though established here only two years ago, is playing no small part, representing as it does the manufacture of models and patterns and fine tools. Mr. Hunter, who was born in Smith's Falls, was for a number of years connected with the Kingston Locomotive Works, after which he worked in a number of different cities, gaining practical experience

in his line of business. Two years ago he came back to Kingston, and established his present business, which has proved a valuable addition to the city's manufacturing houses. The business is located at 30 Montreal street, where the work-shop is fitted up with modern machinery, such as lathes, etc., and equipped with the fine tools necessary in the work, which consists of the making of models and patterns, and the manufacture of fine tools, while Mr. Hunter has himself invented a number of mechanical devices which have gained a name for him as a practical inventor. His reputation for superior work extends all through the district and is universal amongst all those with whom he does business, as he is a recognized authority on all matters pertaining to his trade.

**JOHN KELLY.**

In Kingston the manufacture of fine carriages and vehicles is represented by John Kelly, whose business is located in a stone building, fifty by a hundred feet in dimensions, at 54 and 56 Queen street. He manufactures the finest carriages, runabouts, buggies, democats, and light delivery wagons, making any required design to order. First class repairing on everything of this nature is also attended to, and his trade extends throughout the city, and the country for miles around Kingston. Skilled mechanics are employed, and the workshop is conveniently fitted up with modern iron and wood-working machinery. The output of the establishment is kept up to a very high standard, with the result that the work done by the firm has an enviable reputation. Though this is a comparatively new industry in Kingston, having located here six years ago, it is really a very old-established firm, Mr. Kelly having conducted the business for thirty years previous at Sunbury. Since moving his interests to Kingston, the trade has largely increased. In Sunbury, Mr. Kelly was one of the most prominent men of the place. He was a member of the council and always took a prominent place in the public affairs. Since becoming one of Kingston's citizens he has shown the same whole-souled interest in matters of general interest.

**THOMAS MILLS & CO.**

Among the hatters and furriers of Kingston none has a reputation exceeding that of the old reliable firm of Thomas Mills & Co., 180 Wellington St., who for the past 34 years has been in this business. Mr. Mills has the



THOMAS MILLS.

honor of making the first calico body for silk hats in this city and is said to be the first furrier to seek that outside trade, that has made his native city such a desirable market for the purchasing of high class furs. Mr. Mills makes a point of keeping thoroughly up-to-date in fur styles. He also carries one of the largest and best assorted stocks of men's hats and caps, the special line being the famous

"Mills" soft and stiff hats for men. The firm is credited with being one of the largest importers of men's hats between Toronto and Montreal, and every hat sold bears their guarantee. Mr. Mills has built up an enviable reputation and is one of the popular business men of the city.



C. J. GRAHAM.

**C. J. GRAHAM.**

For over twenty years one of the prominent builders and contractors of Kingston has been Mr. C. J. Graham, who is a descendant of one of the early U. E. L. settlers of this district. His great-grandfather, the late Capt. Michael Glass, was one of the first men to take up land here, having been granted about three thousand acres of land, with 600 acres apiece for five children and 200 for another, including what is now McDonald and City parks. It was he who laid out the city and was mainly responsible for having Kingston situated on this side of the Cataraqui river instead of on the other side, as some of the early settlers wished. Mr. Graham was born just outside the city and received his education in Portsmouth and in the old Kingston Grammar School. Since entering business life he has devoted his whole energy to the building trades. He has, in the twenty years of his contracting, built or rebuilt about two hundred buildings in this city and has a reputation of being thoroughly conversant with every branch of the business. He has just completed the rebuilding of the St. R.R. buildings and broom factory, although most of his building has been done for himself, with the idea of selling after completion. Mr. Graham is prominent in public affairs, having served on the City Council for the past seven years, with honor to himself and to the entire satisfaction of his constituents. His office and residence are situated at the corner of Union and Division streets and he is prepared at all times to make estimates on any required building.

**SAMUEL GREEN.**

The wholesale meat business is represented in Kingston by Mr. Samuel Green, who for the past twenty-five years has conducted this business, for fifteen years at his present store at 74 Brock street, and formerly in a store on Princess street. The store is fitted up and is most modern in all its appointments, equipped with large ice chests and refrigerators for the preservation of the meats, and kept immaculately clean and sanitary down to the smallest detail. The trade extends throughout the city and country, many of the retail meat markets securing their supplies from this establishment, the business conducted being wholesale. All kinds of meat are handled, particular attention being given to the beef, of which they make a specialty. The proprietor of this business, Mr. Samuel Green, is a most competent man in his business, and there is no better judge or more careful buyer in this line of business in the city. He is a native of Kingston and one of her substantial citizens, and has been connected with his present business practically all his life.



H. ANGROVE

**ANGROVE BROTHERS.**

Among the lovers of sport in Kingston and vicinity the store of Angrove Brothers is well known and deservedly popular. The business was established in 1897 by Mr. H. Angrove who, about four years ago, admitted his brother, John Angrove, into partnership. Their store is a large one and is located at 88 and 90 Princess street, while they also have a well appointed motor garage on King street. The store is stocked with a full line of general sporting goods for fishermen, yachtsman, hunter and camper, as well as bicycles made by the leading manufacturers, and automobiles, in which they make a specialty of the "Ford" and "Oldsmobile." Their repair shop is completely fitted with every device necessary for the proper repairing of bicycles and automobiles and they employ only the most expert of mechanics. They are prepared to do any work of this nature and carry various parts in stock.



JOHN ANGROVE.

Both members of the firm are natives of Cornwall England, and came to Canada twenty-five years ago. Mr. H. Angrove is particularly well known throughout the city and takes an active interest in public affairs. He is a member of the City Council, having, for six years, represented Victoria ward. He is a prominent member of Cataragui Lodge A.F. & A.M., of Cataragui Lodge of the I.O.O.F., and of the C.B.O. Elks. In politics he is a strong Conservative and is secretary of the Liberal-Conservative Association of Kingston. He is also a member of the Ontario Motor League and of the Kingston Auto-



ANGROVE'S SPORTING GOODS STORE.

mobile Club and is a recognized authority on anything pertaining to motoring. Mr. John Angrove is also a member of the Masonic Order and of the Oddfellows. These gentlemen are to be highly commended for having given Kingston a sporting goods store which compares favorably with any of like nature in the Metropolitan cities.

**F. W. COATES.**

Fifteen years ago this spring, Mr. Frank W. Coates established, at 158 Princess street, what is now one of the leading jewelry and optical goods establishments in the city of Kingston. It is not the largest appearing jewelry store, but it is full of up-to-date stock. Mr. Coates is a man who has made a close study of his business and has always made it a point to please his customers and carry in stock just what the public want. His stock of diamonds, watches, clocks, rings and other fancy jewelry, sterling silver, cut glass, and souvenir goods is carefully selected and he is always on the alert for new designs as they come from the manufacturer. The repair department of this store is an excellent one and the most intricate and delicate watches can safely be left here for repairs. Also special attention is paid to all jewelry and spectacle repairing. Another branch of Mr. Coates' business, and an exceedingly important one too, is the optical department. Mr. Coates is a graduate of one of the leading Optical Colleges of New York, and is an expert on fitting and adjusting eyeglasses and spectacles. He makes thorough tests of the eyes free of charge and fits the proper glasses at most reasonable prices. He carries in stock a complete line of optical goods and guarantees satisfaction in every case. Mr. Coates is one of the most highly respected merchants in the city and, by his careful attention to business and by adhering strictly to honorable methods, he has been successful in building up and holding an extensive trade throughout the surrounding country as well as with a large percentage of Kingston people.

**W. G. AINSLEE.**

The attractive meat market at 297 Princess street is the property of Mr. W. G. Ainslee, a man who is indisputably an expert judge of meats and in consequence a most satisfactory man to deal with. His store is in a particularly convenient location, a corner building of stone, for the ladies doing their shopping, while telephone connection (phone 152) does away with the trouble of making a personal selection when preferred. Orders receive careful attention, and the honorable business methods adopted by Mr. Ainslee have been largely responsible for his large and high class trade. His meats are always of the best, and are kept under cleanly and altogether favorable circumstances, large refrigerators

and ice chests being installed. The other fittings are very complete, and it is a most modernly equipped meat market. The business was established 12 years ago by Mr. Tom McConville. For a number of years Mr. Ainslee managed the affairs for Mr. McConville, and eventually bought him out about five years ago. Since then he has been the sole proprietor and manager. A Kingston man by birth, he has lived in the city all his life, and is highly thought of by the other merchants for his energy, enterprise and integrity.

**Dr. A. P. CHOWN.**

Dr. A. P. Chown's drug store, at 185 Princess street, is one of the most popular in Kingston. This pharmacy was originally established sixty years ago by Mr. Charles Heath, and twenty years ago the present proprietor, Dr. Chown, succeeded to the business. The premises occupied are neatly equipped for the accommodation of the stock, which includes a complete line of drugs and chemicals, a full line of proprietary medicines, the choicest perfumes, toilet articles, etc. A specialty is made of sick-room supplies, and, as the firm announces, "Everything for the Sick" can be procured here, the highest quality of goods being carried in every instance. Besides the drugs and chemicals, a full line of optical goods is also carried, and Dr. Chown is an expert optician and an authority on all matters relating thereto. He is a man who does not confine his interests to his business only, but devotes his energies to the benefit of the community as well, and is well and favorably known in a public way. He is a member of the Hospital Board, and is highly esteemed by the other members of the Board. He is also on the Cemetery Board for the city.

**THOMAS MCAULEY.**

Few men are better known about Kingston than Thomas McAuley. In his commercial life as stationer and bookbinder he is unexcelled and his place of business at 93 Princess street is a most inviting establishment, with its alluring array of books, classic and popular, books technical, and books of fiction, for old and young. Besides the books, a general stationery business is conducted, the stock being kept fully up-to-date and most complete in every respect. Bookbinding also is an important branch of the business, and a specialty is made of the manufacture of blank books for office and business purposes. For this end of the business the work room is equipped with modern bookbinding machinery, and only expert assistants are employed on the work which is kept up to a very high standard, and has in consequence gained an enviable reputation for excellence. Mr. McAuley has always taken an active interest in the welfare of the city, and has been a member of the City Council.



J. J. LACKIE'S CONFECTIONERY STORE.

**JAMES J. LACKIE.**

A representative business house in Kingston is the bakery and confectionery business of Mr. James J. Lackie, which though established only eight years ago, has grown to be one of the most important industries of that nature in the city, and has a trade extending throughout the city and county. The business is now situated in an attractive store at 168 Princess street, while the bakery itself is at 137 Clergy street. This house caters to a first class trade, and their baked goods, hand-made bread, and confectionery are kept up to a very high standard of perfection. Everything in cakes, pastry, buns, and bread, and delicious confectionery is made and sold by this firm, and the business is in every respect conducted along modern and approved lines. The store has telephone connection (phone 803), and all orders are promptly filled. Mr. Lackie has lived in Kingston for a great many years, and is one of her most loyal citizens. He has had a vast experience in his line of business, and is an expert practical baker himself.

**W. J. KEELEY, Jr.**

Mr. W. J. Keeley, Jr., is one of the well-known jewelers and opticians in Kingston. His establishment, at 226 Princess street, is completely stocked with a full line of watches, clocks, fine jewelry, silver and plated wares, and everything in optical goods. The building where the business is located is a substantial three-storey brick structure, the interior handsomely equipped with all the necessary show-cases and other appointments of a well regulated establishment of this order. Particular attention is given to the optical department. Mr. Keeley is a graduate of Syracuse, New York, and fully competent to carry on this branch of the business. Eyes are tested free, by the most modern appliances and the proprietor lays emphasis on the fact that satisfaction is guaranteed in every respect in dealing with his establishment. The business was established nine years ago by Mr. Keeley, who is a native of Kingston, and is a popular member of the Independent Order of Oddfellows.

**DWYER BROTHERS.**

The finely appointed outfitting establishment of Dwyer Bros. dates back thirteen years. Mr. E. J. Dwyer has been the sole proprietor for eleven years, since the death of his brother, previously a partner in the firm. The business occupies a substantial three-storey pressed brick building at 112 Princess street. The store is thoroughly stocked with a high grade line of men's furnishings, hats, caps, and ready-made clothing from the best known

manufacturers of men's clothing on the continent. A specialty is made of the superior lines of the Kingston Hosiery Co., whose wares are commonly acknowledged to be second to none. It is always a carefully selected and well-bought stock, and therefore most advantageous to customers. The furnishings, hat and cap, and clothing departments are all given the same keen supervision, and embrace all that is latest and best on the market, with a large variety for selection to suit any particular taste. Competent and courteous salesmen are employed, and satisfaction in trading at this establishment is assured. All his life Mr. Dwyer has lived in Kingston, and has come to be considered one of the representative retail men of the city.

**J. F. LOCHHEAD.**

A name that has become prominent in photography in this city is that of "Lochhead," and the studio of Mr. J. F. Lochhead, located at 242 and 244 Princess street, includes amongst its patrons many of the most representative people. Eleven years ago Mr. Lochhead established this business, and took up quarters at 262 Princess. After conducting the business here for seven years, it had grown to such proportions that it was moved to the present address, where he has ample space to conduct the business. The studio is equipped with the most modern apparatus and appliances, and the rooms are attractively furnished. In artistic framing, also, an extensive trade is done. The patrons of this establishment are from all parts of the city and surrounding neighborhood, where the excellent qualities of the work done in the photography as well as the picture framing, are recognized. Mr. Lochhead has, indisputably, artistic ability for his profession, and this talent combined with his keen business sense, has been the chief factor in gaining the success which has crowned his efforts. He is a native of Addington, having been born on a farm. However he has spent practically all his life in Kingston.

**KENNEY & DOYLE.**

The meat market belonging to the firm of Kenney & Doyle, and centrally located at 240 Princess street, is a cleanly, well ordered market, equipped with the most modern cooling chests and other appliances for the preservation and display of the stock. The members of this firm being expert judges of meat, secure the very best stock obtainable, and make a point of pleasing every customer. Besides a complete stock of everything in fresh meats, they carry a full line of cooked, smoked and pickled meats, poultry, new laid eggs, and



M. J. KENNEY.

the finest creamery butter, and in all the lines they have a splendid trade in the city and all through the county, where a big business is carried on. The exceptional growth of their business has necessitated recent important additions to their equipment. Besides having added a fine new refrigerator in the Princess St. store, they have just opened a



C. DOYLE.

branch store at 210 Division St., which will doubtless prove a great convenience to a large section of their customers who reside in that portion of the city. The business was established three years ago by Mr. M. J. Kenney and a year ago Mr. C. Doyle entered the partnership. Both gentlemen are natives of Kingston and have spent all their lives in the city where they are well and favorably known.

**MRS. EMMA MITCHELL.**

The ladies of Kingston are fortunate in having a first class ladies' tailor and dressmaker in the person of Mrs. Emma Mitchell, whose dressmaking establishment is at 73 Brock street. The business was established here nine years ago by the very capable proprietress, and a large and steady high class trade has been built up amongst the best-dressed ladies of the city. A most efficient staff of tailors and dressmakers is employed, and all work is neatly and promptly executed. Ladies' tailored suits of the first order and beautiful creations in evening and reception gowns, are turned out by this house, perfect fit and style being guaranteed. Customers may furnish their own goods, or they can find the best quality and latest designs in suitable fabrics at this establishment. Besides the business done in made-to-order garments, a stock of ladies' furnishings and accessories is kept. Special attention is given to work on trousseaux, and the house has a reputation for never disappointing its customers. Mrs. Mitchell is a Kingston lady by birth, is an undoubted authority on dress, and conducts her affairs along the most approved lines.

**McILQUHAM'S LIVERY.**

290 Princess Street.

The superb roads surrounding Kingston, and the natural and acquired beauty of the city itself are conducive to the pastime of driving. As a result the city has a number of first class liveries. One of the best and most accommodating in every respect is that of Mr. A. McIlquham, situated at 290 Princess street, and established twenty years ago. The stables are admirably drained and ventilated, and equipped with every modern convenience. The building occupied is a substantial structure with accommodation for twenty-eight horses, and the carriage house has the latest and most stylish vehicles for light livery, including hacks, coupes, runabouts, etc. Careful drivers are employed, and Mr. McIlquham has many of Kingston's most representative citizens as his customers. Prompt attention is given to all orders which may be given when desired by telephone (phone 316) and every care is taken to insure the satisfaction of the patrons. Mr. McIlquham has lived all his life in Kingston, and has been in this line of business since he was a lad. He is a popular man in fraternal circles in the city, belonging to a number of well known fraternal organizations.

**R. UGLOW & CO.**

In Kingston, a business house which has been a landmark for over sixty years is the book and stationery establishment located at 141 Princess street, and which for forty-seven years was conducted by the founder of the business, the late Mr. John Henderson, a man most highly respected in the city. At his death the business passed into the hands of



PRINCESS STREET.

the present proprietor, Mr. R. Uglow. It is thirteen years now since Mr. Uglow acquired this business, and in that time he has infused fresh vigor and life into his affairs, with the result that he not only retains the old custom, but is continually adding more and more of Kingston's citizens to his long list of patrons. The stock carried by this firm is complete in the line of books and stationery, blank books, etc. As soon as a new book is offered to the public, one is assured of finding it on the shelves in Mr. Uglow's store, and it is by such up-to-date methods that he wins his ever-increasing custom. A specialty of the business is the publishing and importing of Queen's text-books and students' supplies. Before coming to Kingston to take over this business, in 1896, Mr. Uglow had for some years been engaged in the same line of business in Ottawa.

**C. & E. WELLS.**

A business house which is taking an important place in the mercantile life of the city is that of C. & E. Wells, agents for all kinds of farm implements. This business was organized only a year ago, and already Kingston people, and farmers from the district who make Kingston their source of supplies, have come to reckon the establishment as one of the most important in this line. This fact is largely due to the class of the goods they carry, representing as they do some of the best manufacturing houses on the continent. They are agents for the well known firm of Frost & Wood, for the Brockville Carriage Company, the Brantford Windmill Company, the Melotte Cream Separators, the "Ideal" Wire Fences, and carry in stock besides a complete line of first class saddlery and harness. In the year that has elapsed since they opened up this business an amazingly large trade has been done, giving promise of still greater in the future. The rapid success which has been attained is not to be attributed alone to the quality of the goods carried, but also to the capable, enterprising and progressive attributes found in the proprietors of the business, Mr. Edward Wells and Mr. Curtis Wells, men who, when they start in to succeed, devote their every effort and energy to the consummation of their ambition. They are popular amongst all with whom they come in contact, and the business is looked upon by the merchants of Kingston as a valuable addition to the commercial interests of the city.

**E. J. REID.**

"Confederation Life Insurance Co.

One of the best known and most successful insurance underwriters in Kingston is Mr. E. J. Reid, representative for this district for the Confederation Life Association, a company of thirty-seven years' establishment, with head office at Toronto, and Mr. J. K. Macdonald managing director. The business of this

company extends all over Canada, and they issue all kinds of modern life and endowment plans of insurance and annuities, with very liberal contracts. With a capital of \$1,000,000, net invested assets of \$12,844,615, and a net surplus for policyholders of \$1,091,530, the company takes a prominent place amongst other insurance companies in the Dominion. The district under Mr. Reid's jurisdiction extends from Belleville to Brockville, throughout Hastings, Lennox, Frontenac, and Leeds counties. Mr. Reid has many of the best farmers and business men in these parts as policyholders, and the business in the territory is steadily increasing yearly. His office is at 46 Clarence street, where he is always



E. J. REID.

glad to discuss the matter of insurance with anyone seeking information. Appointments can be made over the telephone (phone 701). Mr. Reid is a graduate of Queen's College and is a prominent man in both business and public life of Kingston. He has been secretary of the Kingston Board of Trade since 1907.

**A. MAXAM.**

No man can afford to be of slovenly appearance, and to the well dressed man the care of his clothes is an important item which must receive due attention if he is to present a good appearance. The business of cleaning, pressing and, when necessary, repairing gentlemen's clothing is ably represented in Kingston by Mr. A. Maxam at his store at No. 9

Montreal street. Mr. Maxam attends to all these matters in excellent style, and old suits under his clever hands, come out almost like new clothes. His good work has brought him a large custom among the particular men of the city. Mr. Maxam is a native of Kingston and, although he established his present business only about two years ago, he has been engaged in this branch of the tailoring trade for about twenty years and is an expert in it.

**RUDD HARNESS COMPANY.**

Nine years ago the Rudd Harness Co., whose head office is situated in Toronto, located a branch in Kingston, appreciating the fact that this city is an important centre of a thickly populated part of the country, and eminently well adapted as a distributing point. Success has attended their efforts, and they have built up a large trade in this part of the province through the Kingston branch. The business conducted embraces the manufacture of harness, trunks, suit cases, and other leather work. A general repairing business also is an important feature, this branch of the business applying likewise to harness, trunks, bags, etc. The plant is located at 143 Princess street, where skilled workmen are employed on the practical work and the output is kept up to a very high standard. Mr. W. H. Norris, manager of this branch of the business, is a familiar figure in this city, where he has resided all his life, and where since first entering the business arena, he has always been engaged in his present line of business, at which he is now an expert and an acknowledged authority.

**J. MULLEN.**

In Kingston, the Monumental Works of Mr. J. Mullen take a prominent place among other firms of a like nature. Established four years ago by the present proprietor, the works are situated at 372 Princess street, with large yards adjoining. The most highly skilled men are employed in the work, which is of a very high order, and many beautiful examples of their designing can be seen erected over the graves of late citizens of Kingston and the surrounding country. Mr. Mullen imports granite monuments from Scotland, and keeps a large stock for purchasers to choose from. He also brings in granite and marble in its rough state from Canadian and American quarries. They do a great deal of lettering in cemeteries, and all requiring such matters attended to in first class manner are invited to consult with this firm. Mr. Mullen has been a life-long resident of Kingston, and has been engaged in his present line of business for twenty years, and is, in consequence, an expert in all such matters.

**THE GRAND HOTEL.**

Seven years ago The Grand, one of Kingston's most modern hotels, was built and immediately opened at 214 and 216 Princess St. It has always been what is familiarly called a "winner," but since Messrs. Eccles Bros. took over the property from Mr. Louis Martin, its success has been most phenomenal. The hotel is conveniently located in the Opera House block. The interior is eminently suited to the particular requirements to which it is assigned, with ample and comfortable accommodation for its guests, while the parlors and dining rooms, coupled with the excellent and attentive service, leave nothing to be desired. On the ground floor is the office and a well stocked bar, where the highest class of imported and domestic wines, liquors and cigars are dispensed by a white-aproned mixer of the highest order. Both the Messrs. Eccles are Kingston men and have a host of friends throughout the city. They both take a keen interest in amateur sport, and the Grand has become the rendezvous for supporters of the local teams of hockey, baseball, and other sports.





J. B. OUELLETTE.

**J. B. OUELLETTE.**

Though established only about a year ago, the tailoring establishment of Mr. J. B. Ouellette, at 238 Princess street, has already won favor with many of Kingston's citizens. In the building where the business is conducted modern machines are installed for the work and expert tailors are employed. In the show room an excellently well assorted stock of the newest and best materials, such as worsteds, tweeds, chevots, broadcloths and other appropriate materials for the tailored garments, is attractively displayed. Fine tailoring for both ladies and gentlemen is done by this house. The work is first class, the materials are of the best, and the cut and style of the garments turned out are the very latest dictates of fashion. People from all over the city have learned of the satisfaction given to customers and in consequence the trade increases every month. Mr. Ouellette is a native of Quebec. He has lived in Kingston for nine years, and has had a long experience in his present line of business in which he himself is an expert and practical worker. He deserves credit for the success he has won in the face of local competition.

**KIRKPATRICK'S ART STORE.**

Established in 1874, the art store of Mr. M. Kirkpatrick is a source of endless enjoyment to art lovers in the city. Mr. Kirkpatrick is thoroughly conversant with all that is best in the line of art, and as a consequence his art rooms are stocked with art treasures from far and wide. The stock includes not only pictures, but the newest designs in picture frames, and artists' materials. Special attention is given to the re-gilding of frames and to the cleaning of old and valuable engravings. This latter branch is an important one, and the finest engravings can be safely trusted to the care of this firm to be restored to their original beauty and exquisite detail. Mr. Kirkpatrick is a man of unusual ability in his line of business and is regarded as a competent critic on all matters of art. He is also an influential man in the public interests of the city, and keenly alive to the position which she takes amongst the other cities of the province. He is an influential member of the Board of Trade. Associated with him in this business is his son, Mr. G. H. Kirkpatrick, a man who has followed closely in his father's footsteps as an authority on all matters pertaining to this line.

**PEARSALL'S MILLINERY.**

The ladies of Kingston are particular about their personal appearance and in the matter of hats and millinery they are greatly assisted by "Pearsall's Millinery," whose spacious and beautifully stocked parlors are situated at No. 228 Princess street. This business, which is patronized by many of the best ladies in Kingston, was established six years ago by Miss Pearsall, a lady who is not only a good business woman but is also a born "artiste." She learned her art in the large cities of the

United States and makes regular buying trips to the large fashion centres every season. Her stock of hats, ribbons, feathers, plumes, flowers, laces, embroideries, silks, satins and velvets, is complete with the newest and latest, and in her work-rooms, back of the show-rooms, she employs twelve expert milliners who look after special orders. "Pearsall's Millinery" is known throughout Kingston and surrounding towns to be stylish and up-to-date, as well as moderate in charges, and the fact that Miss Pearsall personally superintends each department is a guarantee of satisfaction to the most critical buyer. The firm also has a branch store at Yarker, which does a large business, and they also supply many country stores with their millinery in a wholesale way.

**H. JENNINGS.**

The substantial three-storey stone building located at 356 King street, which attracts the attention of the passerby with the display of stylish footwear, attractively arranged in the window, represents one of the best known and most popular establishments of this nature in the city of Kingston. The proprietor, Mr. H. Jennings, is a progressive man in his business. The store is fitted up in modern style with every convenience for the comfort of customers. This includes the best makes of boots and shoes for men, women, and children. The special lines handled by this firm are the "Strider" shoes for men and women, and the "Cinderella" and "Royal Purple" ladies' shoes, "McPherson's" gent's shoe, the "Classic" shoe in children's lines. A fine line of rubbers is handled by them also, and besides his stock of footwear, Mr. Jennings deals in trunks and travelling goods, and has an extensive trade. The fact that goods purchased at this establishment are always to be depended upon, and the courtesy shown to customers, makes this store a favorite place for shoppers. Mr. Jennings, who is a very old resident of Kingston, having come here from England about thirty years ago, established his business fifteen years ago, and is numbered amongst the city's influential retail merchants.

F. W. SPANGENBERG'S  
JEWELRY STORE.**F. W. SPANGENBERG.**

Mr. F. W. Spangenberg is one of the most widely known jewelers in Eastern Ontario, and his is one of the oldest established jewelery stores in this district, the business having been founded in 1837 by Mr. Rossin, under the name of Rossin & Company. In 1844 Mr. George Spangenberg came into possession of the business, and in 1876 the present proprietor assumed the management. His establishment at 347 King street east, is stocked with a full line of watches, clocks, fine jewelery, silver and plated goods. He is a manufacturing jeweler as well, and his trade extends all through the province. In the manufacturing department skilled hands are employed in turning out fine jewelery of every description, and lettering and engraving is done in any required design. Repairing is also done

in first class style, and all orders are given prompt attention. Mr. Spangenberg is a most capable man in his business, and his many patrons find him absolutely satisfactory to deal with. He takes an active interest in the up-building of Kingston, and is a member of the Board of Trade.

**R. E. WILSON.**

In Kingston, where everything is so conducive to driving, one of the best liveryies is that of Mr. R. E. Wilson, acquired some years ago by him from R. N. E. McFarlane, who established the business some years ago. This is one of the most up-to-date liveryies in the city, and enjoys a wide patronage. It is situated at 34 Princess St., in quarters admirably suited for its purposes. There are from twenty to twenty-five horses in the stables, and Mr. Wilson employs careful drivers, while his turnouts are as good as the best. Moreover, appointments are kept to the minute, special attention being given to wedding or funeral orders, and full reliance can be placed on the word of Mr. Wilson, who conducts his affairs in a thoroughly business-like manner. There is also accommodation in the stables for boarding horses, and the best care and attention is invariably guaranteed. Mr. Wilson, who is a native of Kingston, is most experienced in this line of business, having been engaged in it all his life. In fraternal circles, too, he is equally well known, being an active member of the Oddfellows.

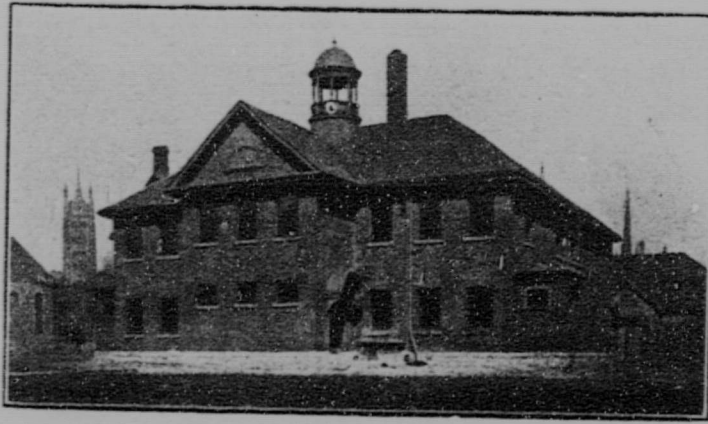
**THE KINGSTON LAUNDRY CO.**

The Kingston Steam Laundry, under the management of Mr. A. Thompson, is conducted along most modern and improved lines. Some seven years ago it was established by Mr. R. D. Baker and two years later sold to the present company. For the past five years this most progressive company has carried on the business to the greatest satisfaction of their patrons and to themselves. The location of their plant is at the corner of Princess and Sydenham streets, in a substantial stone structure. It has been fitted and equipped



KINGSTON STEAM LAUNDRY.

with modern steam process machinery, and a complete line of steam laundry accessories, including washers, ironers, polishers, and so on, with which a staff of fourteen assistants are kept busy. Special attention is paid to fine work on ladies' apparel and all kinds of household articles. General family washing is done as well as hotel work, and goods are called for and delivered to any part of the city. Mr. Thompson, the capable manager, is a Kingston born man. The success which has attended his efforts since he assumed the management of this laundry is due entirely to his excellent business methods and the up-to-date lines upon which the business is conducted.



THE EASTERN DAIRY SCHOOL.

**DAVID PURDY.**

Born in Cataragui in 1848, and a resident of Frontenac County all his life, Mr. David Purdy, County Treasurer, is a well known and popular resident of the City of Kingston, where he has made his home since 1903. His father was Mr. David Purdy of Cataragui. The subject of this sketch received his education in the Cataragui school and in the old Kingston Grammar School. After leaving school he engaged in brick-making for nine years, in farming for ten years, and in gardening for ten years, until about twelve years ago when he was appointed Treasurer of the County of Frontenac. For eleven years previous to that time he held the office of Treasurer for the Township of Kingston and, during his twenty-three years in the public service, he has proven his fitness for his important post. In fraternal circles Mr. Purdy is a member of the A.O.U.W. and the I.O.F. He was married in 1875, his wife being Miss Betsey F. Wilder, and they have four children, all of whom are residents of this County.

**TIMOTHY J. RIGNEY.**

A name well known in professional and public circles of Kingston is that of Mr. Timothy J. Rigney, a man who has done his utmost for the betterment of the municipal government of Kingston, having represented Ontario Ward in the Council since 1904, as well as holding many other important positions on different committees and associations throughout the city. Mr. Rigney received his earlier education in the private school of Dr. Ryan and in the Ottawa College. In 1895 he graduated from Queen's College with the degree of B.A., and during the '97-'98 term at Osgoode was called to the bar. He immediately started practice in this city, opening offices in the Exchange Chambers at 115 Brock street, meeting with unqualified success, numbering among his clients, as he does, some of the largest financial and commercial houses of the city. He takes an active part in politics and is the Vice-President of the Conservative Association as well as an officer of the Macdonald Club. He is a son of the late William Rigney who, during his life, was held in high esteem in the commercial circles of Kingston.

**EASTERN DAIRY SCHOOL.**

One of the greatest of the many great industries which are so rapidly securing prominence for the Dominion in the world's markets, is dairying. In Eastern Ontario it is impossible to travel many miles without passing one or more cheese factories. From these factories is turned out a product which takes second place to none, the world over; and this supremacy depends largely upon the skill and efficiency of the cheese-makers in charge of the factories. The Ontario Government realized the need of insuring practical training for these men, and, to provide the requisite instruction, they established, in 1894, the Eastern Ontario Dairy School at Kingston.

In selecting Kingston as a home for this school, its location in an important dairy section and its almost central position in Eastern Ontario were taken into consideration. Since its inception the school has steadily grown in importance, till now from seventy to eighty students are annually enrolled and graduated. The building was a single storey brick, about 100 x 75 feet, until 1901, when the second storey was added. In this school, cheese and butter-makers from all points of Eastern Ontario are instructed in the difficult require-



G. A. PUTNAM.

ments of their respective businesses. The results of the school's work are seen wherever Canadian cheese or butter is eaten, and the Government and the Dairy School staff are



G. G. PUBLLOW.

to be congratulated on their untiring efforts. Prof. J. W. Mitchell, B.A., was Superintendent for a number of years until last fall when he accepted a position in the Winnipeg Dairy School, under the Manitoba Agricultural Department. Mr. G. G. Publow, who has succeeded him as Acting Superintendent, is probably the most respected man in cheese circles to-day. His fame as a cheese expert

covers not only Canada but the entire American continent. He is ably assisted by a staff of clever practical men who are rendering a greater service to the Dominion than is generally realized.

G. A. Putnam, B.S.A., Director of the Eastern Dairy School, is also Superintendent of Farmers' and Women's Institutes, and director of dairy instruction work for the province. During Mr. Putnam's tenure of office great advancement has been made in educational work along dairy lines. Legislation governing the sanitary requirements of factories has been introduced and the instruction work has been extended to include all factories and creameries in the province. Producers, makers and proprietors have been given the advantage of instruction through the holding of meetings. District dairy meetings have been held during the past three years, and also factory meetings, attended by a representative of the department, during the past two years. Increased efficiency along dairy instruction and dairy educational lines has followed an aggressive policy on the part of the Department.

**A. TRYON.**

The general grocery and provision business of A. Tryon was established six years ago and has since built up an extensive patronage. The store, located at 246 and 248 Wellington street, is under the management of G. Tryon, a son of the proprietor, and success is largely due to his careful attention to every detail. The stock carried is very complete and includes all kinds of general and fancy groceries, canned goods, teas and coffees. In addition to the regular grocery trade, Mr. Tryon is a large dealer in Canadian and American coal oils and delivers to all parts of the city. Both the Messrs. Tryon are natives of Kingston district and have spent practically their whole lives in this city.

**G. D. CANNON.**

The tailoring establishment of Mr. G. D. Cannon, at 32 Montreal street, was founded fifteen years ago, and since then a splendid business has been built amongst the men of Kingston. His well appointed premises are located at 32 Montreal street, where a high class stock of imported and domestic tweeds, serges and chevots, is carried, while the tailoring is of a very high order, the cut entirely up-to-date, the fit perfect, and the workmanship generally excellent. The shop is equipped with modern machines, and experienced tailors are employed. Mr. Cannon is an expert cutter and fitter, and gives his personal attention to every detail and not a garment leaves the establishment without undergoing his inspection. This careful attention to details has been an important factor in building up a wide patronage throughout the city. Mr. Cannon is a man of ability in his line of business, and being a wise and careful buyer, his stock is kept up to the mark as regards fabrics.

**R. CHARLES BELL.**

In a city such as Kingston, with the solid and steady growth which has been one of the features of her development, the insurance and real estate agency of repute is of vast importance. One of the leading representatives in this line is Mr. R. Charles Bell, whose office is located at 171½ Wellington street. Mr. Bell underwrites fire insurance exclusively and represents the Phoenix Insurance Co., of London, England (established 1872), and the Metropolitan Fire Insurance Co. of Toronto, both of which companies are of splendid standing. In addition to fire insurance underwriting, Mr. Bell is a real estate agent, looking after estates, collecting rents, etc. He owns considerable property himself and buys and sells vacant and improved property of all descriptions. Mr. Bell established his business seven years ago, and, owing to his popularity and his excellent business methods he has built up a valuable and extensive clientele.

**THE STANDARD BANK OF CANADA.**

Among the banking institutions of Canada, the Standard Bank stands high. The report for the year 1908 shows a paid-up capital of \$1,562,500.00, and reserve fund and undivided profits amounting to \$1,912,757.69. There are seventy-six branches of this bank throughout the Dominion, and every description of banking business is transacted. The Kingston branch of this bank was established here fourteen years ago, the bank itself, with head offices in Toronto, having been organized in 1873. The branch in this city is located in a large and handsome stone building, the exterior of which is an ornament to Kingston's main business thoroughfare. It is situated at the corner of Princess and Bagot streets, with thirty feet frontage on Princess and a depth of sixty feet on Bagot. The building is ornamented with carving in stone and presents a most attractive and substantial appearance. The interior also is handsomely equipped, and the competent staff of assistants are most courteous and attentive. The manager of the Kingston branch is Mr. J. S. Turner, who, prior to his removal to this city, was assistant manager in the Chatham branch of the Standard Bank. In Kingston he has become very closely identified with the interests of the city and is vice-president of the Board of Trade.

conducted a little farther up the street, at 199, and seven years ago it was moved to the present location, which is in every respect entirely up-to-date, both as to fittings and stock and workmanship. Twelve capable assistants are employed, and the utmost satisfaction guaranteed. The hats turned out are most stylish, and readily bear comparison with those shown in the finest stores in the larger cities, due to the fact that Miss Greaza keeps herself thoroughly posted on the styles of the season.

This is one of the oldest established millinery parlors in Kingston, and the enterprising lady at the head deserves great credit for the splendid success she has always made of her business. She has lived in Kingston all her life and has many friends outside her business life.

**ROBERT J. FREE.**

A man who has been instrumental in much of the fine building of Kingston is Mr. Robert J. Free, building contractor, whose residence and office are located at 94 Division street. Mr. Free is a native-born Kingstonian, being born in 1855. His parents are Mr. and Mrs. Samuel Free, still residents of this city. For twenty years he has been a leader in the building trades and during that time has han-



SCIENCE HALL, QUEEN'S UNIVERSITY.

**J. A. WISEMAN.**

The saddlery and harness store of Mr. J. A. Wiseman, at 51 Princess street, although established only three years ago, is already well and favorably known among the horse owners of Kingston and the surrounding country. The store is conveniently situated in the centre of the business district, just a block from the City Hall and market, while the workshop itself is fitted with every convenience for the best hand work that experience can suggest. The policy of the house has always been to turn out goods which will take second place to none and, by the use of the highest quality of materials and the adhering to reasonable charges his success has been achieved. Mr. Wiseman is a native of the County of Frontenac, having been born within a few miles of Kingston. He came to the city at an early age, and with the exception of a few years, which he spent in Watertown, N.Y., in this same line of business, he has been a resident of Kingston. In his spare moments Mr. Wiseman takes an active interest in breeding fancy poultry and is considered authority on anything pertaining to chickens.

**MISS E. V. GREAZA.**

Established here twenty years ago, the millinery parlors of Miss Greaza, at 182 Wellington street, have always been popular with the ladies. For thirteen years the business was

Reid may be attributed to several facts, chief of which is the system he maintains throughout the store and the quality of the goods which he offers his customers. He is a man popular amongst his fellows, and has always taken a particular interest in fraternal societies, belonging to the body of Masons, the Oddfellows, and the Independent Order of Foresters.

**F. OSTLER.**

The grocery store at the corner of University and Johnston streets is a popular shopping place for the ladies in this section of the city. Mr. F. Ostler, the capable proprietor, established the business about fifteen years ago. The two good windows afford an excellent opportunity for a pleasing display. Mr. Ostler always having them invitingly arranged. The interior is neatly fitted up for the display and cleanly preservation of the stock, which embraces everything in household supplies, table delicacies, etc., a specialty being made of the teas and coffees carried, so much so, that many of the housewives of Kingston make a point of always purchasing their supplies of these essential articles from this firm. Attentive assistants are employed and satisfaction is guaranteed to customers. Mr. Ostler, who has been a resident of Kingston for about seventeen years, has proved himself a thoroughly capable man in his line of business. He has won the regard of his customers, and of all with whom he is thrown in contact, and is a good representative of Kingston's successful retail merchants.

**BRUCE KEILL.**

To the professional baker the housewife owes a debt of gratitude, and when a bakery partakes of the nature of home-cooked products in its output, it is an additional blessing to the women, who have an inborn abhorrence of the ordinary bake-shop products. In Kingston, Mr. Bruce Keill conducts such a business at his store at 277 King street. This is always completely stocked with freshly baked goods and choice confectionery, a specialty being made of the "home-made" products as they are termed, distinguishing them from ordinary baker's breads and cakes. The bakery is modern in all its appointments and is scrupulously clean. This business was established six months ago, and he has already gained a reputation amongst the housekeepers of the city, for having delicious cakes and bread-stuffs, and for giving satisfaction to his customers. Mr. Keill is a native of Wolfe Island, but he has been a resident of Kingston, where he is a highly respected citizen, for the past twenty years. He has been an active member of the Ancient Order of United Workmen ever since he took up his residence in this city.

**C. SAUNDERS.**

One of the representative grocery houses of Kingston and one controlling a first class trade in the residential districts of this city is that of Mr. C. Saunders, at 505 Princess street, established seven years ago, since when he has been most successful in building up a lucrative patronage among the best families of his district. The stock is replete with everything in staple and fancy groceries, canned goods, table delicacies and general provisions, with farm and garden produce in season. A specialty is made of fancy fowl in which a widely extended patronage is enjoyed from all parts of the city. Mr. Saunders is a native of Kingston, and having spent his entire business life in the grocery trade, is well and favorably known in this line throughout the district, and has built for himself and his business an enviable reputation by his honorable straightforward methods and progressive enterprize. In amateur sport he is equally popular, having been connected with the Kingston Lacrosse Club for many years, and is always counted on for his support in all good, clean, amateur sport.

**M. P. REID.**

Situated at the corner of Union and Division streets, the grocery store of Mr. M. P. Reid is well patronized by the residents in that district. His business was established by Mr. E. R. Hudson, and was taken over by the present proprietor in January of 1908. Since acquiring the business Mr. Reid has succeeded in largely increasing the trade, and has made this one of the most attractive stores in the district. The interior of the store is neatly fitted up for the display and cleanly preservation of the stock which embraces everything in the way of general groceries, family supplies, and all sorts of table delicacies. In connection with the store is an ice cream parlor, a popular resort in the summer. The success which has attended the efforts of Mr.

dled some of the most important building contracts in the community, notably Grant Hall, the Clarified Milk building, etc. Mr. Free takes an active interest in public matters and is now serving the city as a member of the Council. In fraternal circles he is an active member of the I.O.F. and of the Masonic Order, being a member of Cataract Lodge, No. 92, A.F. & A.M., and of Royal Arch Chapter No. 1. Mr. Free has travelled considerably over the greater portion of this continent, through the Northwest and down through California, and says that, although he visited many beautiful spots, he found no place like old Kingston.

**W. J. MOORE & SONS.**

With the advent of the automobile new industries have sprung up, having as their object the sale, storage, and general repairing of these machines. Kingston has an excellent example of an up-to-date establishment in the garage of W. J. Moore & Sons, located at

and Mr. W. H. Moutray, of Amherst Island. Col. McGill has been a resident of Kingston for between twenty-five and thirty years and is, in addition to being managing director of the Frontenac Loan & Investment Society, agent in Kingston for the Royal Insurance Company and for the English Lloyds.

all requisites. Owing to his many years' experience in this line and his determination to have everything of the best, both in work and materials, it is easy to predict a brilliant future for this enterprise.

**J. A. LIMAGE.**

Mr. J. A. Limage is manager for the London Life Insurance Company for this district, the agency for which was established here nineteen years ago by Mr. A. Pierce. Five years ago Mr. Limage succeeded Mr. A. Pierce as manager. The London Life is a very old-established company, incorporated in 1874. They carry on both industrial and ordinary insurance, and enjoy the fullest confidence of the people throughout the country. In the five years of his management, Mr. Limage has maintained the high position among the companies of a like nature, attained by the former representative, and has materially increased the business for the company which he represents. A London man by birth, since taking up his residence in Kingston he has become prominent in insurance circles, where he is conceded an authority. He is always ready to give full information on the subject of insurance, and his success in his chosen profession is due not only to the substantiality of the company which he represents, but also to his own energy and enterprise.

**GEORGE WESLEY BELL, V.S.**

George Wesley Bell, V.S., is a graduate of the Ontario Veterinary College of Toronto, 1880. He is a native of Kingston Township, having been born in Westbrook in 1858. After his graduation he practised in New York and in Erie, Pa., for fifteen years, after which he came to Kingston where he opened his office and infirmary at 110 Clarence street. Here he has a well equipped office and consulting room and an infirmary fitted with all modern appliances for his profession. His success in the cases under his charge has put him in the foremost ranks of the profession and his practise is very extensive, covering the city and surrounding country. Calls made day or night are given prompt attention and a specialty is made of surgical cases. Dr. Bell treats bovine diseases as well as diseases of the horse and dog and, in the twenty-nine years of his practice he has handled many difficult cases. "Bell's Veterinary Wonder" is one of the best known remedies for all bowel, liver, kidney, lung or heart trouble in any



MOORE'S GARAGE AND W. WILTSHIRE'S MOTOR LIVERY.

206 and 208 Wellington street. This business was established 14 years ago by Mr. W. J. Moore, the present active members of the firm being his two sons, Mr. Wm. M. Moore, and Mr. H. V. Moore. The premises occupied by the garage are fitted with every accommodation for the exhibit of the machines and for the storage of cars. In connection is a well-appointed workshop fitted with modern machinery for all kinds of repair work, where a competent staff of skilled machinists is employed on every kind of machine work. This firm has the exclusive agency for the counties of Lennox and Addington and Frontenac for the McLaughlin-Buick motor cars, and for the Fairbanks Morse marine engine, for which they have an extensive demand, the high standard of these machines having a wide reputation. This garage and machine shop is well known in the city and throughout Canada, and the work done by them is well known by all who are interested in such matters. The Messrs. Moore are numbered amongst the representative business men of the city, and bear the reputation of being experts in their line.

**WALTER WILTSHIRE**

One evidence of the up-to-dateness of Kingston is the fact that this city has a motor livery from which can be hired motor cars of the very latest pattern. This spring Mr. Walter Wiltshire established this livery and is prepared to look after all the custom which comes his way. Orders may be left at his home, 78 Durham St., or at Moore's automobile garage at 206-208 Wellington St., phone 815. Cars may be hired by the hour or by the day at reasonable rates, and parties are taken to every part of the city or to any section of the country roundabout. Expert chauffeurs are employed and both speed and safety are assured all patrons. Mr. Wiltshire is an Englishman by birth and has lived in Kingston for 35 years, although he has been home on visits occasionally. He has a reputation in the city as a thorough business man and a bright future is predicted for his new venture which deserves the patronage and support of the citizens.

**W. A. SPRIGGS.**

One of the most recently organized businesses of Kingston, and one which bids fair to become a leader in its line is that of W. A. Spriggs, electrician and dealer in electrical supplies. Mr. Spriggs was for some years connected with the electrical firm of Newman & Spriggs and, early in the present year, established his own business at 235 Bagot street. Mr. Spriggs is, after fourteen years' experience in electrical work, an acknowledged authority on all matters pertaining to electricity. He executes contracts for the installing of electric lighting and power plants and guarantees every piece of work done by himself or his assistants to be satisfactory in every respect. His store is well stocked with electric, gas, and combination fixtures for house, store and office, and, as the entire stock is just from the hands of the manufacturer, everything is of the newest styles and patterns. In addition to fixtures Mr. Spriggs carries in stock a splendid line of gas and electrical supplies and novelties, storage batteries and

**FRONTENAC LOAN & INVESTMENT SOCIETY.**

Among the important financial institutions of Kingston is the Frontenac Loan & Investment Society, established and incorporated according to the statutes of Upper Canada in 1863. The name is sufficient to recommend it to men who are conversant with such matters, and the amount of business transacted is evidence of the confidence placed in the society by the general public. The business consists of issuing money on city and farm properties, mortgages are purchased and deposits are received, subject to interest at current rates. The officers of this Society are widely known as men of absolutely honorable principles. Sir Richard Cartwright is president, Dr. R. V. Rogers vice-president, and Col. S. C. McGill is managing director. The other members of the Board of Directors are Lieut.-Col. Smith, sergeant-at-arms in the House of Commons,



G. W. BELL, V.S.

animal, and its reputation is such that Dr. Bell is constantly receiving orders for it from every province and territory in the Dominion. "Medical Wonder" is composed of 23 most powerful ingredients and is strictly and pre-eminently the best internal pain-killer that any horse owner, stock breeder or farmer has ever been able to procure. The public are invited to write to Dr. Bell for pamphlets setting forth the many reasons why "Medical Wonder" should be kept on hand. Mail orders are promptly filled. Dr. Bell is a prominent man in the city of Kingston, and in fraternal circles is a member of the Masonic Order, Oddfellows and Royal Arcanum.

**J. K. CARROLL.**

No intelligent business man of to-day fails to realize the importance and necessity of insuring his life and property. One of the latest additions to the ranks of prominent insurance men of this city is Mr. J. K. Carroll, who some six months ago established a general insurance business at 14 Market St. He has the agency for the Dominion Life Insurance Co., the Ocean Accident and Guarantee Corporation, the Law Union and Crown Fire Co., and handles as well, plate glass, ac-

**J. K. CARROLL.**

cident and sickness insurance. Mr. Carroll was born in this city where he received his education, after which he spent some nine years in Western Canada. He is thoroughly conversant on all lines of insurance and is already considered one of the best authorities in this branch in the city. He is a thoroughly progressive business man and heartily in accord with any movement looking to the up-building of Kingston.

**L. W. MURPHY.**

Mr. L. W. Murphy, the proprietor of the grocery and provision store at the corner of Princess and King streets, established the business early in 1888. The business really occupies two stores, the corner store being devoted to the grocery trade, and the next store used for flour and feed, grain and seeds. Besides the general groceries, of which the stock is very complete, they carry all the dairy products, and are large exporters of cheese. Kingston is the centre of a great cheese producing district, and the manufacturers bring their products to this city for distribution. Mr. Murphy buys it up in large quantities, and exports it direct to the old country. Mr. Murphy has been a resident of Kingston ever since he was a boy, having been born about eighteen miles outside the city. He is a very prominent man in a business and public way, and is one of the city's most representative business men. He is a member of the local cheese board.

**I. T. MORRIS.**

Wherever English-speaking people are, are found men of Irish birth in all circles of life. Mr. I. T. Morris, who owns a neat and attractive store on the corner of Montreal and Charles streets, is a native of Ireland, having come to Canada some twenty years ago. He has spent the past eight years in Kingston, building up his present business, and his success is largely due to the fact that every customer is a willing advertisement for his goods and for the courteous treatment received at this store. His store is well fitted for the display of his comprehensive stock, which embraces everything in fancy groceries and provisions. He numbers among his customers many of the best families in the neighborhood and has the reputation of being a business man of integrity and ability. His trade is steadily growing and every customer is assured of satisfaction.

**HENRY LOUGHER.**

In Kingston one of the long established confectioner's establishments is that situated at the corner of Princess and Barrie streets, and owned and managed by Mr. Henry Lougher. The store itself which is the property of the proprietor, is a handsome three-storey brick building, with a most attractive interior, fitted up in modern style with fine show cases for the display and preservation of the stock. This includes everything in high class baked goods and choice confectionery. The young lady assistants are thoroughly competent and most attentive to the requirements of customers. The bakery in the rear of the store is fitted up with all modern appliances, and experienced bakers are employed and kept busy turning out enough bread, cakes and pastry, to fill the demands made on them. First class and delicious confectionery is also amongst the products in which they do an extensive business. Mr. Lougher established this business twenty-five years ago, and ever since has adhered to his determination to be second to none in the city. His trade is drawn from all over the county. He is an Englishman by birth, coming here in 1872, and has been in the same line of business ever since that time. Fraternally he is a member of the Oddfellows and the Ancient Order of United Workmen.

**JAMES REDDEN & CO.**

In this city one of the oldest established firms in the wholesale and retail grocery business is that of James Redden and Company, at 178 Princess street. This business was established by Mr. James Redden in 1871,

**W. H. DYDE.**

and eighteen years ago Mr. W. Holart Dyde entered into the partnership. The store is handsomely equipped, and well stocked with the finest grades of fancy and staple groceries, canned goods and family supplies. Two of the most important lines carried are the teas and coffees. They import their teas direct from Ceylon, and roast their own coffees, thus in the latter commodity the purchaser is always assured of getting it perfectly fresh. Both a wholesale and retail business is done, the wholesale trade extending all through the neighboring counties. Both Mr. Redden and Mr. Dyde are gentlemen of high standing in mercantile and business circles. Mr. Redden is prominently identified with public affairs, and for a number of years was a member of the City Council. Mr. Dyde has been a resident of the city for twenty-six years, and like his partner is esteemed one of the influential and substantial merchants and citizens of Kingston.

**J. TURK.**

Prominent amongst the household outfitters in Kingston is J. Turk, whose store is located at 298 Princess street. About ten years ago Mr. Turk established his business here, where he occupies a frame building of ample proportions, which is fully stocked with everything

in the way of furniture, stoves, etc. A special feature is the line of antique furniture, of which they have some very fine specimens. Beautiful old chairs, tables, etc., of the old Chippendale and Sheraton and other well known designs are to be seen here. Mr. Turk is a native of Russia, and has lived in this country 21 years, and in Kingston for the past ten years. Of long experience in his line of business, he has built up a splendid trade here. Amongst his friends he is well known as an active member of the Oddfellows.

**Z. PREVOST.**

Mr. Z. Prevost, whose well appointed store is situated at 55 Brock St., carries a superior line of men's furnishings. Besides the furnishing business, he carries in stock foreign and domestic tweeds, chevots, serges, and other suitable fabrics for suitings, and employs first class tailors and cutters. In furnishings, a splendidly assorted stock of shirts, collars, cravats, underwear and handkerchiefs is carried, and the latest novelties are shown here. One other department includes ready-to-wear clothing for men and boys and none but reliable goods are kept in stock. Mr. Prevost established this business in 1871, and its long and continuous existence is evidence of the favor it enjoys amongst Kingston men. The proprietor is a native of Montreal, but he has lived in Kingston since 1868.

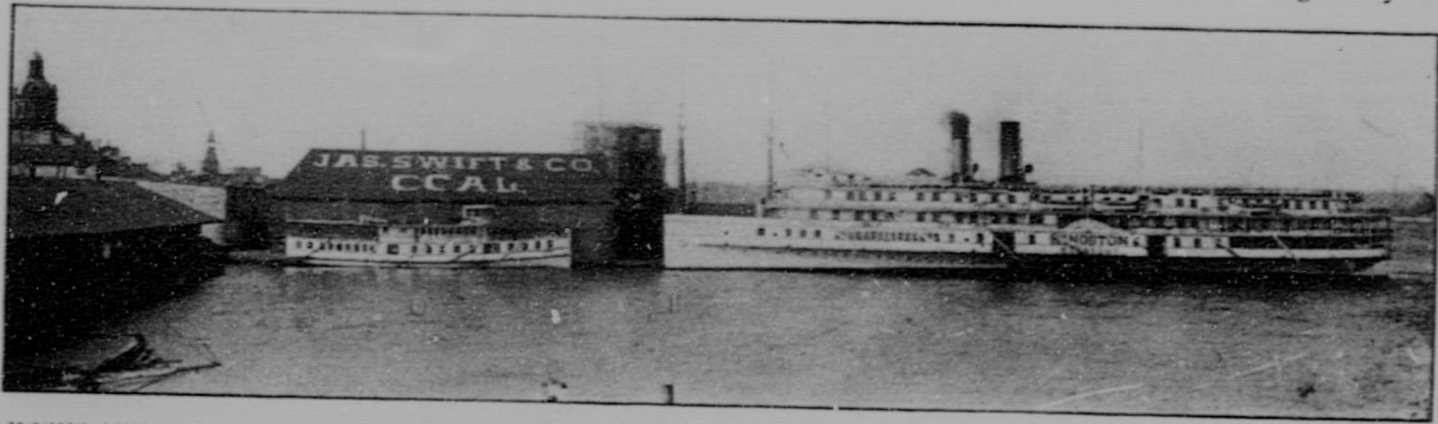
**ALEXANDER TYO.**

About seven years ago Mr. Alexander Tyo established a bottling business in this city, and to-day this business commands a trade which extends all over central Ontario.

This industry is located in a substantial brick three-storey building at 203 Wellington street, about forty by a hundred feet in dimensions, and is fitted with special and entirely modern machinery for the purposes of bottling. All kinds of aerated waters and soft drinks are manufactured, and the products are particularly pure and pleasing to the palate. Their specialty is "Ironbrew," a non-alcoholic compound which is a great favorite with all who have used it. This compound is made from a receipt of a celebrated Carlsbad physician, and is a combination of vegetable tonics and delicious aromatics, and on account of its invigorating properties is considered by many not only as the most delicious, but one of the most valuable beverages on the market. Mr. Tyo has the sole right for this section for bottling this drink, and dealers and hotel men are supplied by him. Among other leaders of Mr. Tyo's are the "Montreal and Belfast Ginger Ale" and "Jersey Cream," two delicious summer drinks. Previous to

**A. TYO.**

organizing his present business, Mr. Tyo was the proprietor of a wholesale liquor business. It was he, also, who established the Hotel Imperial originally, and for some time conducted its affairs. He is a man with a large business connection in the city, as well as a host of friends.



DOCKS AND COAL SHED, JAMES SWIFT & CO.

**JAMES SWIFT & COMPANY.**

Prominent among the coal and wood merchants and wharfingers of this city is the firm of James Swift & Company, whose head office, yards and docks are situated at the foot of Johnson street. The dock is about 200x100 feet in dimensions, and the coal sheds 150 x 75 feet. The greater part of the business by water to Kingston is handled by this firm. The boats of the Richelieu & Ontario Co., Lake Ontario & Bay of Quinte Co., Rideau Lakes Nav. Co., Merchant & Montreal Line, and the Wolfe Island ferry all make these docks their Kingston landing place. The firm has a branch office on Princess street about Barrie, and another at the corner of John and Montreal streets. They handle the best mined coal, warranted carefully screened, high in heat producing power and with little ash. They also handle all kinds of hard and soft wood as well as cement, lime, plaster, etc. They have their own cartage plant, employing twenty-five men in the business.

As an addition to their business they have recently opened an office at 167 Princess St., where real estate is bought and sold on commission and where they have the agency for some of the best tariff insurance companies, as well as acting as booking office for fuel orders.

The members of the firm are James Swift, Sr., James Swift, Jr., and Charles A. Low.

**JOHN VEALE.**

It is an old saying that "Bread is the staff of life" and the baker must be a man who is well up in his chosen line of business. One of the well-known and old established bakeries of Kingston, and one that has a large list of customers is that belonging to Mr. John Veale, and located in a neat two-storey stone building at 198 Barrie street. This bakery was established in 1881 by Mr. Veale and Mr. M. Swift and, three years afterwards, passed into the hands of Mr. Veale solely who has now been at the head of affairs for twenty-two years. He has commodious premises, 30 x 106 feet in dimensions and the plant is well fitted with facilities for turning out a superior product, Bread, Cakes, Wedding Cakes, etc. His business extends to all sections of the city and his delivery system is complete. Mr. Veale is a native of Kingston and has followed his present business all his life. He is a man of absolute integrity and of sound business principles. Outside of business, also, he is well known and is Treasurer of, and Deacon in, the Bethel Congregational Church.

**J. McLAUGHLIN.**

The high class bakery and confectionery business conducted by J. McLaughlin, at 204 Princess street, is one of the best of this line in Kingston. The business was established

is due to the expert bakers employed and to the excellent facilities of this modern bakery.

Another feature which has made this store doubly popular with Kingston people is the up-to-date ice cream parlor, where all the favorite cooling beverages are served in the summer months.

Mr. McLaughlin came to Kingston from New York, and has always been in this line of business. He is an enthusiastic fraternal man being a member of the Masonic Order, and the A.O.U.W.

**W. J. NESBIT.**

The grocery store of Mr. W. J. Nesbit is conveniently situated at the corner of Johnson and University streets in the centre of one of the best residential districts in the city, where he carries on a thriving business in groceries, meats and flour and feed. The business was established by Mr. Nesbit five years ago and he has built up a most lucrative connection in the western section of the city. His stock in point of quality and assortment is unexcelled. Everything in staple and fancy groceries, table delicacies, canned goods, butter and eggs, and fruit and garden stuff in season is to be found in the grocery department, while in the meat section this house has the reputation of carrying always the very best of western meats. In addition to this the stock embraces everything pertaining to the flour and feed trade, such as the finest brands of family and pastry flour, all kinds of feed and mill stuffs and a complete assortment of farm and garden seeds in bulk or packages. Mr. Nesbit, who has had a life-long experience in the grocery business, is well and favorably known throughout Kingston, the city of his birth. To his untiring efforts and his well-earned reputation among the substantial business men of the city is his success due.

**RUSSELL HOUSE.**

Among the hotels which have helped to make this city so popular with the travelling public is the Russell House, one of the oldest in this part of the country, having been established sixty years ago. Three years ago Mr. George Jenman purchased it, and installed many modern improvements. The building is a substantial brick edifice and presents a neat appearance both inside and out. It is well heated and lighted and has seventeen guest rooms, comfortably and attractively furnished. The kitchen, dining-room, sitting-rooms, and bedrooms are kept in the pink of perfection. A good bar is in connection, where the best of wines, liquors, cigars and tobaccos are served. In the rear of the hotel is a large stabling yard, and this hotel is a great favorite with the farmers of the district. Mr. Jenman is a hotel man of eighteen or nineteen years' experience, and has lived in Kingston all his life. He is a man of many friends in and out of the city, and in fraternal circles is well known, being an active member of the Oddfellows.



JAMES SWIFT & CO., REAL ESTATE OFFICE.

The business was established in 1864 by Mr. Swift, Sr., and their long-continued and ever-increasing success is due to the capability of the men at the head of affairs and their honorable methods of doing business. The three members of the firm are Kingston men by birth. Mr. Swift, Sr., is particularly well known in a public way, having served in the capacity of alderman and always taking an active interest in civic affairs, and all three are well known in the business life of the city.

thirty years ago by Mr. J. McLaughlin, in a store a few doors from the present situation. Some years later it was moved to the present store, in the Opera House Block. The interior is fitted up in excellent taste, with all that goes to make such an establishment attractive. The stock, which is temptingly displayed, includes all kinds of choice baked goods and the favorite lines of delicious confectionery, all of which are absolutely pure and have the delicious qualities of home-baked goods. This

THE BRITISH WHIG PUBLISHING  
CO., Limited.

Three-quarters of a century ago the British Whig was established by Dr. Barker as a weekly newspaper, the publication office being on Bagot street. From 1834 to 1849 the Whig struggled through its existence as a weekly, bi-weekly and tri-weekly and was then launched as a daily, this being the first daily newspaper published in either Ontario or Quebec Provinces.

Until 1862 the most improved machinery obtainable for printing purposes was the old hand press, but as printing appliances have been improved, the mechanical plant of the Whig has been kept up to the highest point of perfection.

In 1876 the British Whig was moved from its original location on Bagot street to larger and more pretentious premises on Brock street, in 1882 to more commodious quarters, and in 1895 to the present handsome and complete building on King street, facing the market square and City buildings.

THE BRITISH WHIG BUILDING.

The press-room is located in the basement and contains, besides the large newspaper web press, cylinder presses for high-class half-tone and three-color work, and smaller presses for the ordinary commercial printing. The furnace room and mailing department are also located on this floor.

On the main floor are situated the business offices, without a doubt the finest newspaper offices between Toronto and Montreal, stock room for office stationery work, and the composing room of the job printing department. In this department an exceedingly large and well varied assortment of the newer type faces is to be found, and there are besides three "Linotype" typesetting machines and most improved embossing press.

The third floor contains the editorial rooms, manager's private offices, the newspaper composing room, fitted with Monoline typesetting machines, etc., etc., and, in the rear, a large stock room for flat papers.

The top floor is given over entirely to the bindery, and here is done the ruling of blank books, special account forms, etc., and the binding of cloth and leather-backed books and magazines, pamphlets, etc. This department is equipped with modern ruling machine, power stitchers, mechanical folding machines, perforators, etc., and is capable of handling an immense amount of work.

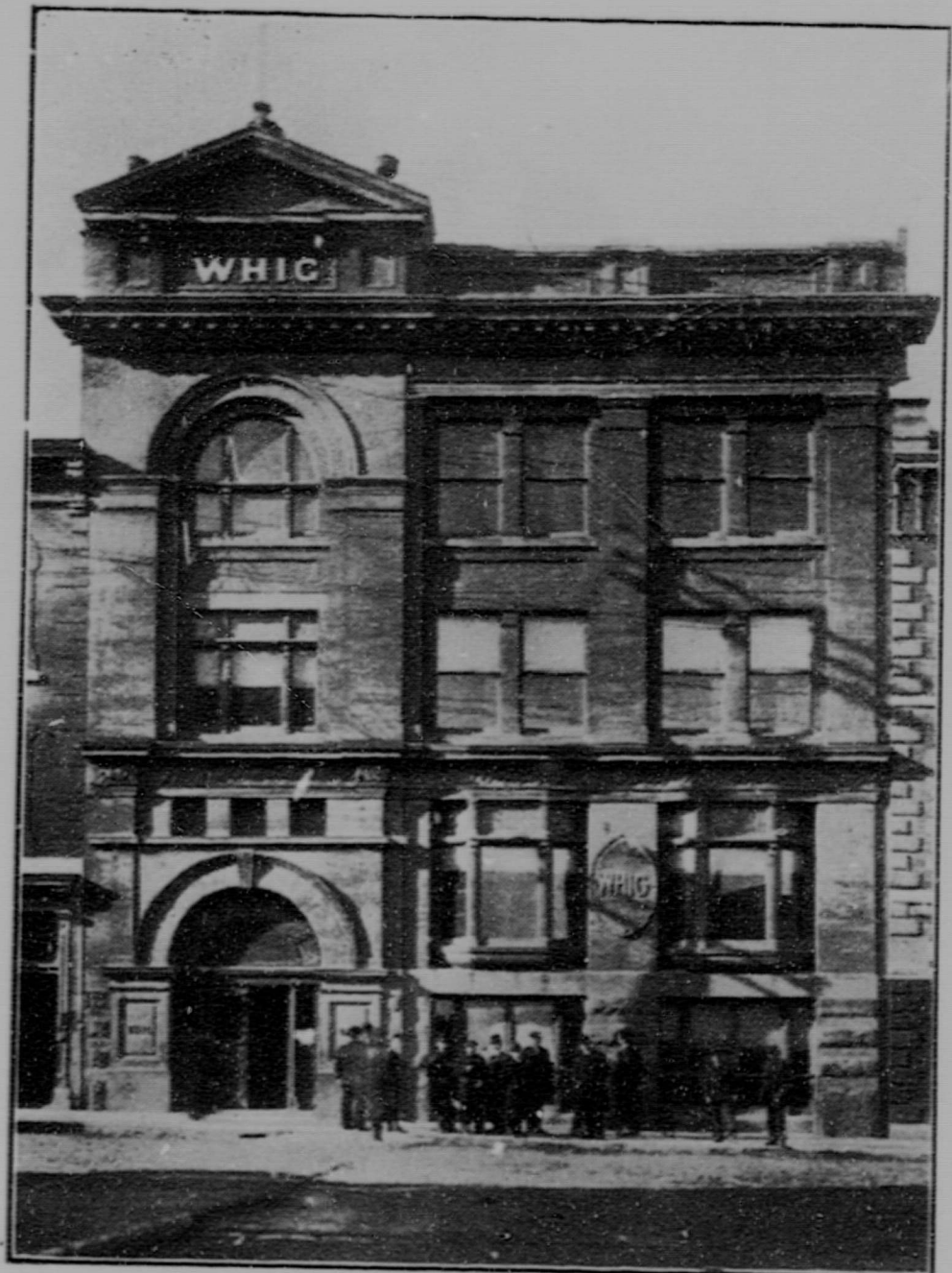
THE BRITISH WHIG.

The Whig has, since its inception, occupied the position of leader in the newspaper world of Eastern Ontario. It is a strong and consistent supporter of the Liberal party, and, as a newspaper, believes in furnishing the reading public with the fullest information of the latest happenings, not only in Kingston and the surrounding district, but throughout the world at large. A large staff of news gatherers and writers is employed and a complete telegraphic service is supplied by the leading press associations of the country. Three editions of the British Whig are published, two daily and a weekly, and each edition is, in point of circulation and advertising, well in the lead of any and all contemporaries.

GROWTH IN BUSINESS.

The business of the British Whig has developed to such an extent that it has quite passed out of the class of the small printing office to that of the manufacturing industry, requiring, as it does, between fifty and sixty employees to conduct the affairs of the various departments. The annual business done in the entire establishment reaches figures equal to, and even greater than, many of the largest manufacturing plants in the city.

The business of the British Whig Publishing Company is not confined to the City of Kingston and County of Frontenac alone. The advertisers in the Whig comprise the leading manufacturers of Canada, United States, and many of the foreign countries, while this pa-



THE DAILY BRITISH WHIG.

per stands high on the lists of every advertising agency of repute.

Its ample facilities for handling the largest jobs of printing, also, has meant the bringing to Kingston of a great many large outside contracts for printing, and the imprint of "The Whig" on a piece of work has in itself a distinct and tangible significance.

JOB PRINTING DEPARTMENT.

The job printing department of the Whig is not excelled in the perfection of its equipment, and is prepared to handle any job of printing, be it large or small. The mechanical departments include:

- Show Printing.
- Book Printing.
- Job and Poster Printing.
- Commercial Printing.
- Periodical Publications.
- Newspaper Publication.
- Law and Municipal Printing.
- Ornamental Printing.
- Society Printing.
- Engraving and Embossing.
- Book Binding Department.
- Ruling Department.
- Mailing Department.

THE WEEKLY WHIG.

Is published in two sections and mailed to any address in Canada for one dollar per year, and to all points in the United States at one dollar and fifty cents per year.

THE DAILY WHIG.

Two editions of the Daily Whig are published every afternoon and afford to advertisers the largest circulation of any daily between Toronto and Montreal.

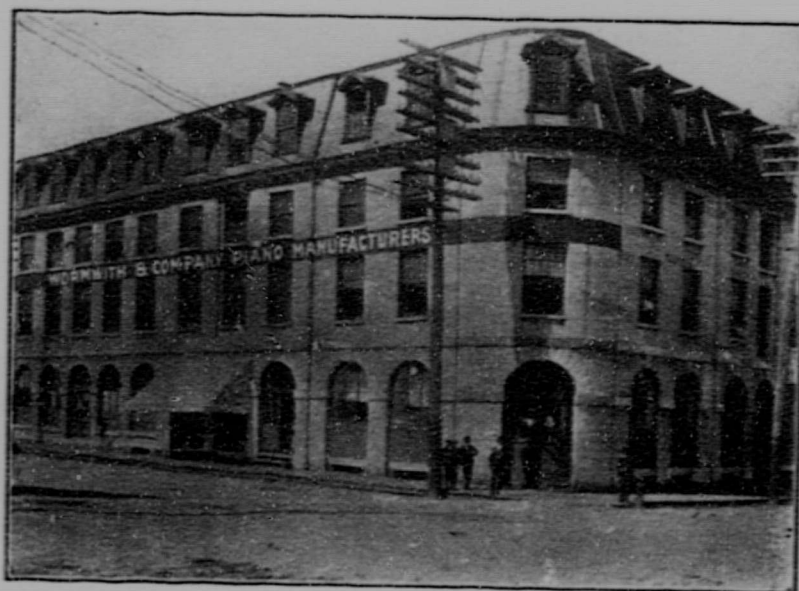
Daily Whig, delivered in the city, \$6.00.

Daily Whig, by mail to any post office in Canada, \$2.50.

Daily Whig, by mail to any post office in United States, \$3.00.

CIRCULATION GUARANTEES.

The British Whig issues guaranteed, sworn statements of circulation and, in addition, has its circulation thoroughly examined into and guaranteed by the "Association of American Advertisers," an association composed of representatives of the leading advertising concerns of the country, who employ experts to go into every detail of circulation and who back up their reports with heavy guarantees.



WORMWITH PIANO CO. FACTORY.

**WORMWITH PIANO CO., Limited.**

One of the best known industries of Kingston is that where the famed Wormwith piano is manufactured. Associated with the musical world the name of Wormwith on an instrument has rapidly become a synonym for excellence of workmanship, purity of tone and soundness of material which insure a long and worthy life to any piano. Since its inception in 1862 the business has steadily increased. The firm gives employment to a large staff of experienced workmen, and finds it more and more difficult to meet the demands of the trade. They have agencies in New Brunswick, Nova Scotia, Quebec, Manitoba, British Columbia and Ontario; and every piano they send out is an advertisement both for the company and for the city itself where such a concern is located. Although always remarkable for the growth of the trade done, within the last few years the business made such enormous strides that it was thought advisable to incorporate the concern, and a joint stock company has recently been formed, made up of some of the best known business men in the city.

In 1908 the firm suffered the loss of their spacious premises by fire and are now rebuilding on the same site, on the corner of Princess and Ontario streets. The building will be particularly well adapted to their business. Four stories in height and equipped on an even better scale than previously, the workrooms will be fitted with every modern device and, together with the class of workmen employed, will form a combination whose products will speak in no uncertain tones of the excellence of the firm.

Although the trade is mostly confined to Canada the company does business with all parts of the civilized globe and wherever the name Wormwith is seen the city of Kingston is known as the home of good pianos.

**R. F. DAVIS.**

Mr. R. F. Davis is the agent for this district for some of the most reliable non-tariff fire insurance companies in the country. He assumed charge of this agency four years ago, and his efforts, coupled with the sterling character of the companies he represents have been responsible for the extensive patronage he enjoys. He is the local representative for the Queen City Fire Insurance Company, established in 1871 with the head office in Toronto. A noticeable feature regarding this company is the fact that it has never been in a court of law, having invariably paid all claims without dispute. He also represents the Hand-in-Hand Fire and Plate Glass Insurance Co., established in 1873, and the Fire Insurance Exchange Corporation.

Mr. Davis conducts the business of these

companies from his office at 346 King street. He is an old resident of Kingston and well known among the business men of the city.

**MRS. ROWAN.**

Artistic excellence and an infinite variety of dainty ideas for fancy work, are the chief characteristics of the fancy work store of Mrs. Rowan, at 181 Wellington street, a store very popular with the ladies. The indescribable charm which dainty hand embroidery and art needlework of all kinds has for the feminine mind, results in a wide and high class patronage. Here can be found all the very latest ideas in fancy work, Mrs. Rowan keeping in touch with the large American cities, the fountain-heads of dainty ideas for fancy work. The stamping of linens and cottons is an important part of this business, and Mrs. Rowan has innumerable dainty designs from which to make a selection, for table linen, or for any of the dainty bits of lingerie or hand-embroidered blouses so much in vogue. Mrs. Rowan is an expert needle worker herself, and no design is too intricate for her nimble fingers. The ladies of Kingston have, in her, someone who can keep them posted on all such matters, and the proprietress of this establishment is highly respected and esteemed by them.

**H. A. SMITH.**

The grocery store of Mr. H. A. Smith is conveniently located at the corner of University and Brock streets, one of the best residential districts, where he carries on a thriving business in staple and fancy groceries. The business was established only five years ago, but in that time has built up a large connection among the best families in the western section of the city. The quality and assortment of the stock is unexcelled, and the store is kept particularly neat and tidy. Everything in fancy and staple groceries, table delicacies, canned goods, butter and eggs, and fruit and garden stuff in season, is to be found here, and when goods are purchased here one has that satisfying conviction that the best is being procured. Mr. Smith, who has had a life-long experience in the grocery business, is well and favorably known throughout Kingston, the city of his birth. To his untiring efforts and his well earned reputation among the substantial business men of the city is his success due.

**P. WALSH.**

A leading representative of the coal and wood business is Mr. Patrick Walsh, whose yards and storehouses are situated on Barrack street, within easy distance of the docks and railway sidings, and still very conveniently placed as regards the shopping districts.

Besides the finest lines of anthracite, soft, smithing and cannel coal and hard and soft wood, a fine business is done in plaster, lime, cements, etc. On the north side of the street are the main yards, measuring 120 x 120 feet, about half of which is devoted to the water-proof sheds for the storage of coal. Directly opposite are additional yards and storehouses for the building materials. Mr. Walsh established this business in 1881, and from a small beginning it has grown, until now it requires the services of nine helpers and a goodly number of teams and wagons. His is a familiar figure in the commercial circles of Kingston and he has been a resident here since 1847. He is recognized as one of the city's progressive business men, interested in the success and prosperity of the city.

**CORNELIUS VALLEAU PRICE.**

Judge Cornelius Valteau Price was born at the Top of Camden, Lennox and Addington. A resident of Kingston since 1861, he is one of the city's oldest and most respected citizens. He received his early education in the Newburgh Grammar School, after which he attended Queen's College, being given the degree of LL.B. of that institution. He studied law and was admitted to practice in 1865, establishing himself in this city. He was immediately successful in building up a large practice and, in 1878, was appointed County Judge, an office which he has since held. As a further recognition of his legal learning and unbiased judgments he was appointed Local Justice of High Court and Surrogate of Admiralty. Judge Price, in addition to his legal duties, has devoted considerable time to public affairs in the interests of the city. He was a member of the City Council for nine years and also a trustee of the Collegiate Institute. He was President of the Ontario R. & S. Society and of the Canadian Bridge Company and has been connected in a legal way with some of the largest railway and commercial companies in Eastern Ontario.



**MATTHEW R. DAVIS.**

In Kingston lives the Government Steamboat Inspector for Eastern Ontario, with offices at 12 and 14 Market street. Mr. Matthew R. Davis, who holds this important office, is a practical, experienced man and an authority on steamboat matters. He was born in Batterssea, Ont., in 1861, and was educated in Clayton, N.Y., graduating from the Clayton High School in 1877. He started life as a sailor on the St. Lawrence river and worked his way up from the position of deck hand to that of chief engineer. He gave up steamboating and made a study of ship carpentering and steamboat and yacht designing. From 1878 to 1899 he was in business with his father in the Davis Dry Dock Co., acting as foreman and manager, the building of the steamer Rideau Queen being his last work of importance before accepting his present office, on January 1st, 1901. Mr. Davis is a well known man throughout the city and in fraternal circles is a member of the I.O.G.F., U.O.F., A.O.U.W., and B.S.I. He married, in 1882, Miss Melissa Crammond, of Wolfe Island, and has one son, David Crammond Davis.





W. J. SAUNDERS.

**W. J. SAUNDERS.**

One of the recently established business houses in Kingston is the tailoring establishment of Mr. W. J. Saunders, at 179 Wellington street, where he opened up his business about a year ago. Already he has made a name for himself as a first class tailor, and each month adds to the list of customers who have come to recognize the merit of his work and the reasonable prices he charges. Though so recently established, Mr. Saunders is a practical tailor of many years' experience, having been engaged all his business life in this line. In consequence of this long experience he understood exactly the requirements before starting in business for himself, and knew to a nicety what would be expected of him. His is a first class tailoring establishment and is turning out excellent work which is a guarantee of continued favor from his customers. He keeps a stock of materials suitable for suits, waistcoats, trousers, etc., from the looms of the most reliable firms in Canada and the old country. His work rooms are fitted with modern machines, and four expert tailors are employed in the work. Mr. Saunders was born just outside of Kingston, and has lived here practically all his life. As a result of his enterprise, he is building up here what promises to become one of the prominent tailoring establishments of the city.

**THE DOMINION FISH CO., Limited.**

A business which plays no small part in supplying the housekeepers of Kingston with their table supplies is that of the Dominion Fish Co., Limited, situated at 63 Brock street. This company was established about ten years ago and has ever since been under the able management of Mr. H. H. Day. They are dealers in fresh, salt, and canned fish and oysters, and game and poultry in season, and they deliver goods to every section of the city. Mr. Day keeps at all times in close touch with the markets of the world and is always ready to supply his customers with the products of lake, sea and river. He employs five assistants in the business, while his place of business is excellently fitted for the care and preservation of the stock. Mr. Day has built up this business by his energy and ability and has made a decided success of it. It is yearly growing in volume and he is counted one of the progressive and successful business men of Kingston.

**A. GLOVER.**

In Kingston a leading grocer is Mr. A. Glover, whose finely appointed store at the corner of Bagot and Earl streets was established seventeen years ago. It is fitted with all the modern conveniences, and with every facility for satisfactorily conducting an entirely up-to-date grocery establishment. Attentive clerks are employed and all orders, whether by phone or otherwise, are given prompt and careful attention, all goods being deliver-

ed by their own delivery wagons. The stock embraces all kinds of fancy and staple groceries, canned goods and family supplies, imported and domestic table delicacies, with farm and garden produce in season. In every line the best to be procured is found at this store. A large share of the favor bestowed upon this establishment is the result not only of the high standard of the goods which they carry, but of the honorable basis on which the whole business is conducted, which guarantees fair treatment to all. Mr. Glover, whose excellent business ability fits him for the control of such a business, keeps himself in touch with all the details which are so essential in the successful conduct of a large grocery establishment, and by so doing has built up an enviable reputation in the city. He is a member of the Kingston Board of Trade.

**E. S. SUDDARD.**

Admirably located in a good store at 225 Division street, where there are two good windows which afford opportunity for an attractive display, the grocery business conducted by Mr. E. S. Suddard has reached its present prosperous condition as a result of the careful management and good business ability of the proprietor. The business was established seventeen years ago, and Mr. Suddard acquired it about nine years ago. Since then he has succeeded in building up a high class trade in this district, and by a strict adherence to the honorable principles which have always been one of the chief characteristics of his



E. S. SUDDARD.

business life, and by keeping his establishment fully stocked with all that is best in the way of provisions, his custom shows a marked increase year by year. Mr. Suddard was born in the village of Sydenham, but has been a resident of Kingston for a number of years, where he has gained a prominence that extends throughout the city. He is actively engaged in church work, and is a consistent member and trustee in the Brock Street Methodist Church.

**JAMES JOHNSTON.**

In the high class store of Mr. James Johnston, the people of Kingston have every opportunity to make their footwear perfect. The business was established last year and has already found general favor. The location, at the corner of Wellington and Princess streets, is convenient, and the large windows afford an excellent opportunity to display the stock of fine boots and shoes. The store is devoted to boots, shoes, rubbers, suit cases, trunks, etc., the stock being most complete. Prominent among the shoes carried are the "Dr. Reed Cushion Sole Shoe," and the "Dr. Vernon Cushion Sole Shoe," made from the highest grade of leather, comfortable and easy on the feet, yet losing nothing in shapeliness and style. In the trunk department there is a complete range of trunks, suit cases and bags, of all styles and at all prices. Mr. Johnston has been a resident of Kingston for about

twenty years, being formerly in the success lies in the fact that he deals in thoroughly reliable goods, employs efficient and attentive clerks, and conducts his affairs on progressive business methods. He has always taken an active part in public affairs and has sat in the City Council.

**THOMAS GALLOWAY.**

The tailoring establishment of Mr. Thomas Galloway is located at 131 Brock street. The business was established eleven years ago, and Mr. Galloway has every facility for turning out first class work in the tailoring line, he doing the cutting himself. Satisfaction is guaranteed, the styles are of the prevailing cut, and the prices are reasonable. A full assortment of domestic and imported goods is carried in tweeds, worsteds, serges, etc., and many a well dressed man in Kingston is a walking example of Mr. Galloway's skill. He will make up the customers' own material when preferred, and still another recommendation to the patronage of particular men, is the pressing and repairing department, where clothes which have become spotted or baggy, are made to look like new for a very small consideration. Mr. Galloway is of Scottish birth, and before coming to Canada was engaged in the same line of business in the old country, beginning his apprenticeship when he was twelve years old. When he left his native country he came direct to Kingston where he has remained ever since.

**OTTAWA HOTEL.**

*James Norris, Proprietor.*

The Ottawa Hotel is one of the oldest in Kingston, having been established sixty years ago. The hotel has kept up with the times, installing the modern inventions for the better comfort and convenience of the guests, and constantly re-furnishing and re-decorating, and maintaining its place amongst the popular hotels of the city. Twenty-two years ago the present proprietor, Mr. James Norris, succeeded to the business, and has ever since continued to give his personal supervision to the management. The hotel is situated at the corner of Princess and Ontario streets, in a capacious three-storey stone building. There is comfortable accommodation for forty guests, while the parlors and the dining room, with the attentive service throughout, make this a popular house with many of the strangers who come to the city, particularly farmers and marine men, who make this their headquarters. In connection is a well stocked bar, and throughout the hotel the lighting and heating are all that could be desired. Mr. Norris has lived in the city since 1884, having been born



JAMES NORRIS.

just outside Kingston. He is a broad-minded man who takes an interest in the community and the welfare of the city. In a public way he is prominent in educational circles, having for the past 16 years been a member of the Board of Education.



ROBINSON BROS. SHOWROOM.

**ROBINSON BROS.**

In the modern home, no matter how handsome the furnishings, if the wall papers are ugly or out of date, it is impossible to make an attractive room. A firm in Kingston which represents the wall paper and painting industry is that of Robinson Bros., and to their good offices the people of the city turn when they require work of this description done, and wish it done in the best possible manner. Many of the handsome homes of Kingston bear evidence in their tastefully decorated rooms of the class of work done by this firm, and are speaking recommendation for the wall papers carried by them. The assortment of designs carried in stock is very extensive and absolutely up-to-date, the



T. D. ROBINSON.

best known manufacturers in this line both in Canada and elsewhere being represented here. In painting, too, there is no better work done in the city than that accomplished by this firm. This is also one of the oldest established firms in the city, having first opened its doors thirty years ago. The premises occupied at 275 Bagot street, are excellently suited to the demands made upon it. The building is a substantial brick edifice. The show room is well lighted and the office is neatly fitted up, as is also the work shop in the rear.

Mr. T. D. Robinson is one of Kingston's representative citizens, and is highly esteemed by other commercial men of the city. His successful conduct of his establishment is testimony to his shrewd judgment and modern methods in the handling of his business affairs.

**JAMES SOWARDS.**

One of the popular coal and wood yards of Kingston is that of Mr. James Sowards, at the foot of Ontario street. These yards have, for years, been doing an extensive business in supplying householders and business establishments with their supply of hard, soft

and smithing coal, and with hard and soft woods, cut and split to desired lengths and delivered to any part of the city. Full weight and lowest prices are guaranteed to every customer and the office is connected with telephone so that orders may be given in this way. Mr. Sowards is a native of Kingston and has, for many years, been one of her prominent business men.

**W. J. REID.**

Of five years' standing, the grocery store of W. J. Reid, at the corner of Division and Pine streets, has a large trade among the families of the western section of Kingston. Mr. Reid established this business himself, and has always conducted it on the most businesslike basis. He is a prudent buyer and makes a point of having always first class goods, thus gaining a reputation which has won him a wide popularity. The stock includes fancy and staple groceries, table delicacies, canned goods, green groceries, vegetables and fruits in season. In every instance throughout the entire stock, fresh and pure products are the only lines carried, and satisfaction is guaranteed to the customers. Many a Kingston housekeeper makes a point of buying her supplies from this establishment. Mr. Reid, outside his business interests, is well known throughout the city, being a native of Kingston and having spent his whole life here.

**A. McLEAN & SON.**

Some fifty-six years ago there was established in Kingston the wholesale grocery and pork packing business of A. McLean & Son. This business has since grown to very large proportions, and has a trade extending all over Eastern Ontario. The warehouse is located in large premises on Ontario street. At 272 is the sample room and office, and the store and shipping rooms occupy 274 to 280, the whole building being a solid stone structure of three stories, with the entire space devoted to the business. They handle all lines of groceries, canned meats and other canned goods, and everything for the supply of the grocery trade. The most reliable goods are handled, and satisfaction is assured the firms dealing here. The pork packing is an important part of the business, and they have won a name for themselves in this line because of the purity and absolute cleanliness of their output, and their name in this connection is a guarantee of first class goods. A staff of efficient assistants is employed, and the expansion of the firm's business is such that each year sees a material increase in the output. Two travelling salesmen look after the outside business of the firm.

Mr. McLean is one of the prominent business men of the city and associated with him in the business is his son, Mr. Andrew McLean, Jr., one of Kingston's most successful and popular young men.



PLANT OF KINGSTON PULP CO.

**KINGSTON PULP COMPANY, Ltd.**

Kingston's newest industry, and one that should in time be one of the large ones, is that of the Kingston Pulp Company, organized and incorporated in 1909 by Messrs. Daniel Smith, C. A. Macpherson, Hugh Macpherson, and Fred. H. Hooper. This company owns about eight acres of land just to the south of the Bay of Quinte Railway station at Tamworth, and have a large stone wood-flour mill on the property, on the bank of the Salmon River. The business of the company will be to grind wood into wood-flour for use in explosives and in the making of linoleum. This is the only industry of its kind in Canada, and a large Canadian and export trade is looked for. The mill is now in operation and plenty of raw material is to be had near at hand. The head office of the company is situated at 113 Brock street, Kingston, where all the business of the concern is looked after.

**W. J. TURKINGTON.**

Although established only last February, the grocery and provision store opened at No. 220 Montreal street, by Mr. W. J. Turkington, is building up a business equal to many an old established concern. Mr. Turkington has, since his start in business, endeavored to have in stock just what his customers want and has always asked reasonable prices for his goods. Nothing is old or shop-worn, but everything is neat, clean and modern. The store is properly fitted for the care and display of the stock which includes a general line of family groceries, canned goods, table delicacies and teas and coffees. In connection with the grocery department is a flour, feed and provender department, where hay and straw, either baled or loose, as well as feed and mill stuffs is to be had. Mr. Turkington is a Kingston-born man and his reputation among all who know him, is of the best.

**F. G. ARMSTRONG.**

In Kingston, Mr. F. G. Armstrong stands as one of the best representatives of the photographic art, and portrait work done by this establishment is equal to that done in the largest cities. His studio is centrally located in the Oddfellows' building, at 334 King street. This is equipped with every modern convenience and appliance for this line of business, and the best materials are utilized in the work. The reception and retiring rooms are neatly furnished, and afford ample space for the studio and developing and work rooms. Though he has been engaged in his present business in Kingston only about two years, he has already made a name for himself and has a large and high class patronage amongst the Kingston people, and in the neighboring district. Besides having a thorough appreciation and knowledge of the artistic side of his profession, Mr. Armstrong is also a man of excellent business ability, and is one of the enterprising men of the city.

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Garbutt, D. J.	29	McGowan Cigar Mfg. Co.	36	Williamsville Hotel	43
Gibson, W. W.	33	McKay, John	45	Wright, Clark W.	50
Gourder, W. F.	33	McKelvey & Birch	49	Wells, C. & E.	51
Granger, E.	38	McCandless, W.	49	Wilson, R. F.	55
Gage, D. B.	44	McAnley, Thomas	52	Wiseman, J. A.	56
Green, Samuel	52	McLougham's Livery	54	Wiltshire, W.	58
Graham, C. J.	52	McLaughlin, I.	61	Walsh, P.	62
Grand Hotel	55	McLean, A. & Son.	65	Wormwith Piano Co.	63
Greata, Miss E. V.	58				
Galloway, Thomas	64				
Glover, A.	64				

# QUEEN'S UNIVERSITY

In 1828 steps were taken by the Synod of the Presbyterian Church in Canada to found a college in Kingston for the training of young men for the ministry. Committees were formed for soliciting subscriptions for an endowment fund, and in 1840 an Act of Incorporation was procured from the Provincial Legislature, and on October 16th, 1841, a Royal Charter was issued for the establishment of Queen's College, Kingston. The first classes were open in March, 1842, with Dr. Liddell as Principal. Funds were provided in part from grants from the Presbyterian Church in Scotland, and from the Canadian Government, and in part from the liberal subscriptions from the friends of the young and growing university. Owing to the lack of good schools in the province it was found necessary at first to establish a preparatory school in connection with the College. In spite of many difficulties and straitened circumstances the progress was steady, and financial difficulties were tidied over by the unwearied efforts of the early friends of Queen's. In 1867-68 the withdrawal of the Government grant, and the failure of the Commercial Bank (which swept away the greater part of the endowment) brought the affairs of Queen's to a low ebb. The crisis was met by the determination and energy of Principal Snodgrass and other self-denying workers. The country was canvassed for subscriptions and as a result of the widespread interest aroused in the University \$113,000 was subscribed and the crisis passed.

In 1877 Principal Snodgrass was succeeded by the Rev. G. M. Grant, who for a quarter of a century built upon the foundations laid by his predecessors with brilliant success. Himself a born leader and splendid worker, he gathered round him an enthusiastic band of helpers, and under him growth and development went on in every department of the university with marvellous rapidity. The first appeal to the public by a general canvass was made under Principal Snodgrass in 1870. A second appeal for endowment, undertaken by

his successor, was brilliantly successful and by 1881 a new building and enlarged staff, and a great increase of students was the immediate result. In 1887, as the result of another effort, in commemoration of the Queen's Jubilee, \$250,000 was raised, resulting in further extension and in the establishment of new professorships.

In 1854 the Medical Faculty of Queen's was established. It was re-organized in 1865 as the Royal College of Physicians and Surgeons, in affiliation with the University. In 1891 the original status was resumed and since then progress has been steady and rapid, with corresponding additions in the buildings for class-rooms and laboratories.

In 1887 federation with the University of Toronto was proposed, involving the removal of Queen's University to that city, but the scheme was decidedly negatived by the friends of Queen's, and events have fully justified this decision.

Queen's led the way in co-education. As early as 1870 special classes in English and other subjects were formed for women, but the academic career leading to a degree was not thrown open to them until 1878-9. In 1880 co-education was extended to the medical course, but in 1883 a separate Women's Medical College was opened and affiliated with Queen's. In 1894, similar facilities being offered in Toronto and elsewhere, it was closed.

The year 1899 saw the opening of the Carruthers Science Hall and of the School of Mines; the latter department receiving substantial support from the Government, by whom the splendid building of Physics and Geology was also erected.

At the time of Principal Grant's death, in May, 1902, three new buildings were rapidly approaching completion, and since that time a magnificent Convocation hall has been erected by the students and alumni of Queen's to his memory, after whom it is called Grant Hall. The College buildings at present consist of the Arts Building, Theology Building,

Grant Hall, Engineering Building, Physics and Geology Building, Carruthers Science Hall, the old Medical Building, the new Biological Laboratories and the Gymnasium. These form a splendid group, and other buildings for Mineralogy and Chemistry are in prospect. An Observatory is in process of erection, and a new Library is fast becoming a necessity.

The number of students registered last year in all faculties was 1409; allowing for those registered in two faculties (58 in number), 1351, showing an increase of 100 over the preceding year.

The government of the student body is largely carried on by the Alma Mater Society, which was formed in 1859-60. It has its own officers (taken from the students) and regular meetings, and plays an important part in student life. In 1872 the *Queen's College Journal* was instituted by this Society, which has since served a valuable purpose as a medium of student opinion, and a chronicle of current events. The annual Alumni Conference brings many of the sons of Queen's back for a week's intercourse and a renewal of old ties.

The Library, which is in the old Arts Building (now the Theological Building), has about fifty thousand volumes, including many valuable donations and collections.

The list of past principals of Queen's is as follows:

- Rev. Dr. John Liddell, 1841-1846.
- Rev. Dr. John Machar, Interim appt. 1846-1853.
- Vice-Principal Dr. George, Acting Principal, 1853-1857.
- Rev. Dr. Cooke, of Quebec, Interim appt., 1857-1860.
- Rev. Dr. Leitch, 1860-1864.
- Rev. Dr. Snodgrass, 1864-1877.
- Rev. Dr. Grant, 1877-1902.
- Rev. Dr. Gordon, 1903.

## SCHOOL OF MINING

The School of Mining is a college of pure and applied science, situated in Kingston on the shore of Lake Ontario. It was founded in 1893 with a charter, which makes its corporation consist of all the subscribers to its funds. Affiliated to Queen's University and occupying buildings on the same campus with that institution, the School of Mining is strengthened by living in the atmosphere made by a great Canadian University.

While the courses of *Mining and Metallurgy* are especially strong, *Civil, Mechanical and Electrical Engineering* courses are also offered, and graduates in these branches of engineering are becoming more numerous every year. A special feature of the curriculum is the course in *Power Development*, very important in a rapidly growing country like Canada.

The School of Mining occupies five buildings, three of which are built of limestone and two of wood. The *John Carruthers Science Hall* (85x65) is devoted to the department of Chemistry. It was built in 1890, and has the distinction of being the first chemistry building erected in Canada. In 1893 it was rented from Queen's University by the School of Mining, and for the first session accommodated all departments. In 1894 the Mining laboratory was built, also the first of its kind in Canada. It has since been enlarged to accommodate the constantly increasing classes. It is well equipped with standard crushing, sizing, and concentrating machines, and has been the scene of such important investigations as those on which have been founded the corundum industry at Craigmont, and the metallurgical works at Deloro. The *Mechanical Laboratory* is a wooden building devoted to wood-working and metal-working. In 1900 two large stone buildings were added—*Fleming Hall* (120x65) and the *Ontario Building*

(180x85). In *Fleming Hall* are the departments of *Civil, Mechanical, and Electrical Engineering*. In a one-storey extension of this building is the central heating and power plant, generating heat and power for all the buildings of Queen's and the School of Mining. This also forms a very useful and important means of instruction, being available for boiler tests, etc. The *Ontario Building* is occupied by the department of *Mineralogy, Geology and Physics*. In the basement is a large *Museum* of economic mineralogy and geology. Plans are now being made for two new buildings, the erection of which will be begun this summer. The larger, to cost about \$90,000, will be for the department of *Chemistry*. The other, to cost about \$50,000, will be given over to the departments of *Mining and Metallurgy*. It is expected that they will be ready for occupation for the session of 1910-11.

The staff of the School of Mining consists of 26 professors, assistant professors and lecturers, and 12 sessional assistants.

Its engineering students numbered 296 last session. To these must be added some 250 students at Queen's University, attending classes in *Chemistry, Physics, Mineralogy and Geology*.

The School of Mining has established a reputation for the practical character of its educational work. Founding on careful theoretical preparation, its policy is then to take the students in as straight a course as possible into the direct applications of Science to the affairs of the modern world. In the equipment of the laboratories this idea is always kept to the front. Students are encouraged to spend the long summer vacation in making acquaintance with their future professions by working in mines and metallurgical works, by joining survey or prospecting parties, and by

getting temporary employment in electrical and mechanical engineering works. Arrangements have been made with a number of the larger manufacturing concerns to admit students as summer apprentices after two years' study. Thus they have the advantage of two summers' apprenticeship during their college course. The advantage of this mingling of study with practice is obvious, and graduates of the School of Mining have gained a reputation for being able to apply what they have learned at college.

The same principle is kept in view in the work of *Mineralogy and Geology*. The supply of specimens for study in these departments is very large, and so arranged that every student has a complete set in his possession during the session. He can thus acquire a familiarity with rocks and minerals not to be obtained by mere book study. This is followed up by excursions to the numerous mineral deposits and places of geological interest within easy distance of Kingston.

The September field class in *Surveying* is of the same practical character. After two years of preliminary study the students spend a month in camp in a district near Kingston, affording features of land and water, which illustrate the various difficulties met with in land and railway surveys.

The various courses occupy four years and lead to the degree of Bachelor of Science as follows:

- (a) Mining Engineering and Metallurgy.
- (b) Chemistry and Mineralogy.
- (c) Mineralogy and Geology.
- (d) Chemical Engineering.
- (e) Civil Engineering.
- (f) Mechanical Engineering.
- (g) Electrical Engineering.
- (h) Sanitary Science.
- (j) Power Development.



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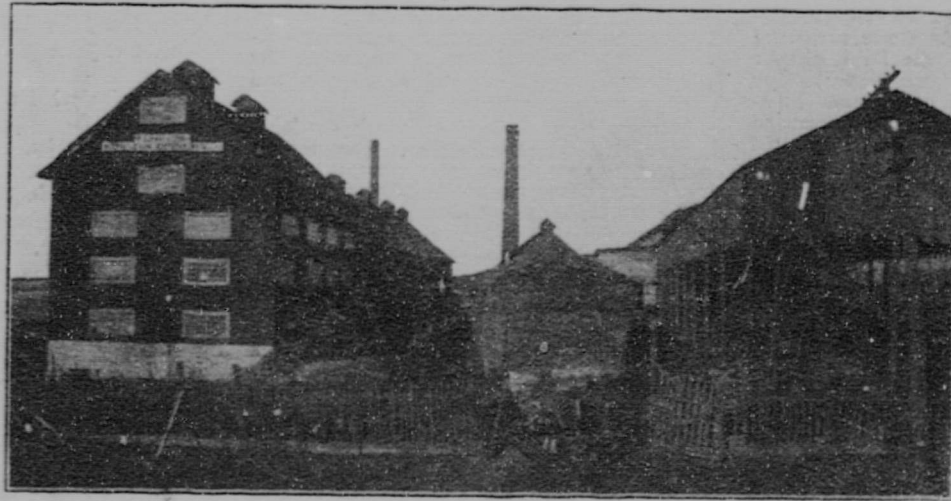
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ped with the most up-to-date labor saving machinery and devices, the new concrete leach house being the most modern on the continent. The business gives employment to from fifty to sixty well paid hands, who are all men trained for their special departments. In addition to purchasing hides in the leading Canadian and American markets, this company imports from all over the world. The output



THE KINGSTON TANNERY.

Kingston in 1903. As the business increased it was found advisable to form a joint stock company so the present company was formed and incorporated under the laws of Ontario, with a capital stock of \$150,000. The plant consists of a large four-storey main building, 40 x 200 feet in dimensions, with large leach houses, bark sheds, etc. In addition, the company now has in the course of erection a

of this large industry last year was 65,000 sides of leather, representing over \$300,000, and going to every section of Canada, as well as supplying a large export trade to the British Isles. The Messrs. Davis are natives of Ontario and have learned their business thoroughly. Hon. E. J. Davis, the president of the company, is a resident of Newmarket, while Mr. Elmer Davis, the vice-president and sec-



SITE OF A DITION TO THE KINGSTON TANNERY.

three-storey building, 62 x 212 feet, with two large wings, and a storehouse 75 by 50 feet, which is built on reinforced concrete and absolutely fireproof. The entire plant is equip-

mentary-treasurer, lives in Kingston, and is one of the best known business men and active members of the Kingston Board of Trade.