

**PAGES  
MISSING**

PUBLISHED EVERY  
FRIDAY

CIRCULATES IN  
EVERY PROVINCE

THE  
**CANADIAN GROCER**  
AND  
**GENERAL STOREKEEPER**

**COLMAN'S  
MUSTARD**



**BEST ON EARTH**

**CARR & CO'S English BISCUITS**

The Importations of Carr & Co's Biscuits in 1901 were largely in excess of 1900,

Because **Grocers** want something different  
want something new.

Carr's Cafe Noir or Finger Cream Biscuits are **the thing** for up-to-date Grocers.

**FRANK MAGOR & CO.,**

Agents for the Dominion.

16 St. John Street, MONTREAL

G. E. JARVIS & CO., Vancouver, Agents for B.C.

## If You Have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in dribbles, through carelessness of clerks, or disputed accounts. Who that has "passbook" customers, has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows:



### If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**  
**C. O. Beauchemin & Fils, Montreal.**

**ALLISON COUPON CO.,** Manufacturers,  
Indianapolis, Indiana.

## Symington's

# "Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

**THOS. SYMINGTON & CO.,**  
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co., Toronto**



## The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription **\$2.50 per Ann.**

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A handsome Diary is presented free to annual subscribers.

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Specimen Copies Free on Application.

## THE TIME TO INSURE IS NOW

While you are WELL, STRONG and INSURABLE.

THE

# Confederation Life

ASSOCIATION issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.

PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

Hon. Sir W. P. Howland, K.C.M.G., C.B.,  
PRESIDENT.

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**W. C. MACDONALD,**  
ACTUARY.

**J. K. MACDONALD,**  
MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

*Years and  
Years  
Of Leadership!*

White, delicate, tender Macaroni and Vermicelli, made from Russian Wheat. If they should vary one iota in quality from the high standard that has made them famous the best grocers in all Canada would not keep on selling them, *but they do!*

The true test of quality is the test of time. Codou's Macaroni and Vermicelli have stood that test for years and years. They have held their place steadily in the front rank. They have "won out" by the test of time.

*Codou's  
Macaroni  
and  
Vermicelli.*

*Large Profits  
and  
Quick Sales!*

It is a great flesh, bone, nerve and muscle builder, and the quickest food to prepare for the table. Highly recommended and endorsed by the medical profession. For frying fish, oysters, etc., and for thickening soups, tomatoes and the like it is better than cracker crumbs. One used means that it is *always* used.

Large profits and quick sales are made by grocers who sell that "totally different" new Cereal Food, Wheat Marrow, because it serves so many ideal purposes in the home.

*Wheat  
Marrow.*

ARTHUR P. TIPPET & CO., AGENTS,

8 Place Royale,  
Montreal.

23 Scott Street,  
Toronto.

# GOLD SOAP

Annual Sales  
Exceed  
33,000,000 lbs.



Grand Prix  
Highest Award,  
Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

**A GOOD MARGIN OF PROFIT FOR THE RETAILERS.**

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## Is He Fair ?

If your wholesaler tries to evade the question when you ask him about Payne's Cigars, he is not fair to your business interests. Other brands certainly pay him a larger profit, and you know what that means.

The more money he makes the poorer the quality must be. Think of your own interests and don't let the wholesaler pull the wool over your eyes. If you can't reach your wholesaler handily, write to me direct, about pleasing terms and prices on

## Payne's Cigars.

J. BRUCE PAYNE, Mfr.,  
Granby, Que.

## SOUTH AFRICA RELISH

—The  
—Famous  
—"Sterling"  
—Brand.

One of the popular specialties of "Sterling" brand is the South Africa Relish — made with greatest care from the best materials and by those experts at this work.

—All grocers should see  
—that the South Africa  
—Relish is in stock—for  
—it pleases customers.

T. A. LYTTLE & CO.,  
124-128 Richmond St. West,  
TORONTO

## MORE SATISFACTION

If you sow satisfaction of more sales, that's put in the connecting

cause and effect together. If you always supply your customers with the kind which satisfies it will take more than another pound offered by your competitor to tempt them away from your store. This past year has been the very best in our whole history, and we put it down to the one fact that we gave more satisfaction and the results came along naturally. *PUT* new life into this department of your store and *KEEP IT* in by always supplying TILLSON'S PAN-DRIED OATS.

## Tillson's Pan-Dried Oats

## MORE SALES

you will reap a harvest dead sure. We have link which will bring this

THE TILLSON CO., Limited, TILSONBURG, ONT.

## You want more business, don't you?

Of course you do. Satisfaction in business does not come from doing well, but from always striving to do better. We can help you get more business during the year upon which we have now entered by offering you good "bait" with which to "catch" it—and not only catch it, but retain it. For good results in business-getting your goods must be of a high-class character. By handling and recommending

### JONAS' FLAVORING EXTRACTS

they not only enable you to command a good Extract business, and realize a good profit on every sale, but their goodness creates such a favorable impression in the mind of purchasers that the demand for other goods on your shelves will be enlivened. Their high standard of excellence never fails to meet with true appreciation from lovers of good extracts—and all women love good extracts, if they are at all particular about their cooking. Consider this—if you want to attract and retain a larger business during 1902, you can do so by selling

### JONAS' FLAVORING EXTRACTS

They go furthest.      They are most economical.      They always please.

PLACE YOUR ORDER NOW.

HENRI JONAS & CO.,  
MONTREAL.



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## IMPERIAL BRAND MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

**Imperial Maple Syrup Co.,**

88 Grey Nun Street, MONTREAL.

Limited

Sole Selling Agents, Rose & Laflamme, Montreal.

Every article sold over your counter is representative of the class of goods you sell. Upon their quality depends the quantity of your trade.

## STARCH

is an article that is in constant demand. Every package of the genuine, well-known, reliable, labor saving

### IVORY GLOSS STARCH

you sell is a profitable advertisement for your store. It contains all the necessary elements essential to the producing of satisfactory results. Your customers will not look elsewhere for a better starch than the famous

### IVORY GLOSS STARCH

Manufactured by

**THE ST. LAWRENCE STARCH CO., Limited,**  
PORT CREDIT, ONT.

First impressions are but the beginning of lasting impressions.

You grocers who are desirous of creating a good and lasting impression of your store with the public will always find

# JAPAN TEA

the best friend you have as a means to this desirable end.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.

Trafalgar Chambers, Sun Life Building.

Annex.

Tel. Main 4142. MONTREAL, CANADA.

## Handsome Lithographed Tins.

Not ordinary everyday tins—but something really attractive. We have decided to send out our standard blends of Fine Ceylon and Indian Teas in these tins, 25 lbs., 35 lbs. and 50-lbs. The same high-grade quality characterizes the blends: "The 400 Select," "Morning Luxury," "Imperial," "Russian," and "Globe." They show a snug profit to the retailer while the tins add to the attractiveness of the store.

**W. H. GILLARD & CO.,** Wholesale Grocers, and  
Tea Importers, **HAMILTON, ONT.**



**THE DOMINION BREWERY CO., LIMITED**  
Brewers and Maltsters  
TORONTO

Manufacturers of the Celebrated

## WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR  
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



## Essence of Coffee

You want  
the best.

Order



**Rose & Laflamme,**  
Agents, MONTREAL.

## The way to find out about the markets of the British West Indies

is to take a trip by one of PICKFORD & BLACK'S STEAMERS, which sail from Halifax every other Monday for BERMUDA, ST. KITTS, ANTIGUA, MONTSERRAT, DOMINICA, ST. LUCIA, BARBADOS, ST. VINCENT, GRENADA, TRINIDAD, TOBAGO and DEMERARA. The voyage lasts 42 days, and the cost of a return ticket is \$130.00. This is the best time to go.

**R. M. MELVILLE,** Passenger  
Agent,  
**TORONTO.**



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## TRADE BETWEEN CANADA AND THE WEST INDIES.

Some Things That Are Being Done to Encourage It

### A CHAT WITH MR. PICKFORD.

I HAD a brief chat with Mr. Charles Pickford, of Pickford & Black, before he left Toronto for Halifax en route to the British West Indies. As the readers of "The Canadian Grocer" are well aware, Mr. Pickford has spent about five months in Western Ontario, with headquarters in Toronto, working up business on British West-Indian account. In reply to an inquiry of mine as to the result of his efforts, he said:

#### ONTARIO PEOPLE WAKING UP.

"The people of Ontario are waking up to the importance of the West-Indian trade, but the car-shortage has been playing the mischief with us. I have in my mind at the moment one man who is shipping flour to the West Indies by way of New York simply because he cannot get cars to ship it by way of Halifax.

"The people here seem anxious to know what is going on and the possibilities of trade with the West Indies. Some of them, however, tell me that they have got so much business on hand for the home market that they cannot attend to foreign business. One manufacturer to whom I, in the autumn of 1900, gave the names of some West-Indian firms, has begun to work up an extensive business, but he has been compelled to send a good deal by way of New York on account of being unable to get cars enough to ship by way of a Canadian port. This particular shipper has been sending split peas, bran, oats, and flour."

"Do you think the outlook for trade between Western Canada and the West Indies is improving?"

#### A SHORTAGE OF CARS.

"Yes; I am certain it is," declared Mr. Pickford, with some emphasis. "Had it not been for this car-shortage I am sure we would have had a big business out of Ontario during the last few months. There is one thing, however, I fear, and that is that we Canadians are rather slow in reaching out after this West-Indian trade. What I mean is we are

#### NOT KEEN ENOUGH AFTER NEW BUSINESS.

"Many of us are too easily satisfied with home business and not energetic enough in reaching out after foreign trade. I am in hope that the trip of the representatives of The Canadian Manufacturers' Association to the West Indies will be productive of good results. We will arrange to see that they get into touch with good houses in the West Indies."

#### CLASS OF CANADIAN GOODS WANTED.

"In what lines do you think it is likely we can most expand our export trade with the West Indies?"

"There is no reason why the boot and shoe men should not walk in there and get a good business. Then there are can-

ned goods, biscuits, ready-made clothing—a good deal of which is now coming from the Old Country. There are also condensed milk, butter, cheese, agricultural implements, carriages, harness. In fact, a market can be found in the West Indies for nearly everything we manufacture. Samples of the agricultural implements used in the West Indies are on exhibit in the Toronto Board of Trade building. They will show Canadian manufacturers what are wanted in that line."

#### EXPORT TRADE OF WEST INDIES TO CANADA.

"What about the export trade from the West Indies to Canada?"

"It is growing. Our steamers are bringing more merchandise from the West Indies to Canada than ever before. The Bendict brought 3,000 tons of Demerara sugar and the Oruro 1,000 tons quite recently."

"Your steamers, how often is it they run to the West Indies?"

"A steamer leaves St. John and Halifax fortnightly for Bermuda, St. Lucia, Barbados, Trinidad and Demerara. Every month a steamer leaves St. John and Halifax for St. Kitt's, Antigua, Montserrat, Dominica, St. Vincent, Grenada, Tobago, Bermuda, St. Lucia, Barbados, Trinidad and Demerara. On the 15th of each month a steamer also leaves Halifax for Kingston, Jamaica, calling at Bermuda and Turk's Island, both going and coming."

#### AN ENTHUSIAST

Aside altogether from his position of representative of Pickford & Black, Mr. Charles Pickford is an enthusiast in regard to trade between Canada and the West Indies, and during his stay in Western Ontario preached its advantages and possibilities wherever occasion offered. During the next five or six months he will reside in the West Indies, and he was due to leave for there on the 13th inst. Before leaving Toronto he told me he would be only too glad to try and supply information regarding West-Indian trade matters to anyone seeking it. During his residence in the West Indies his headquarters will be in Barbados, and any communication addressed to him in care of Da Costa & Co., Barbados, will reach him.

#### OMAR.

### JAMAICA SERVICE VIA ST. JOHN, N.B.

A MEETING of the Board of Trade, St. John, N.B., was held on the 10th inst., chiefly to consider West-Indian trade matters.

Mr. Robert Munro, Montreal, President of The Canadian Manufacturers' Association, who leaves for the West Indies on the 27th inst., was present. He was pleased to learn of the proposed Jamaican service and referred at length to the situation in the West Indies. The transportation companies were not solely to blame for the lack of development of this

trade. Canadian manufacturers and merchants

#### MUST SELL THEIR OWN GOODS

in the West-Indian market and not depend upon the transportation companies to sell for them. Something must be done for the West-Indian sugar trade and the Canadian merchants should press for preferential trade under the fiscal arrangements of all British dependencies. Canada was leading the way for this and should suggest that she receive similar treatment on the part of other colonies. He told of the object of his approaching visit to the West Indies and urged that a representative of maritime manufacturers should accompany him. If so, he thought the chance of success of the mission would be considerably increased.

D. W. Marsh, of Toronto, was next called upon to tell the meeting something of the plans of The Canada-Jamaica Steamship Co., for the service between St. John and Jamaica. He said he did not expect to have to address a meeting so soon.

#### HIS MISSION

was to find out what goods New Brunswick could send to Jamaica and what amount of trade could be worked up. He assured the meeting that the company would do all in its power to develop business between Canada and Jamaica. Though the original plan was to run only between Canada and Jamaica, and this would be carried out—yet, if the trade warranted it, arrangements would be made at Jamaica to connect with other islands.

#### THE JAMAICAN TRADE

was a most important one and courted development. He paid some attention to the position Jamaica occupies among the other islands. It was the most important and of all the British islands. It does ten times as much business as the other islands, is of much greater area than any of them, and the proportion of whites in its population is much larger. He had paid much attention to Western Canada and could say that the feeling there is that a large business could be worked up.

Speaking of the articles Canada could supply to Jamaica, he mentioned that there was a large demand for flour, oats, and potatoes. The flour would come from the west, but the oats and potatoes would be principally supplied by the Maritime Provinces. Jamaica imports annually

#### 600,000 BARRELS OF FLOUR

and of this vast quantity only a few thousands barrels are sent by Canada. The supply is not steady, and consequently there is great opportunity for a profitable trade. The Canadian millers have recently been put in communication with Jamaica, and he expected more Canadian flour would, in the future, find its way there.

Fish, he characterized as one of the largest of Jamaican imports, and he be-

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

lieved Canadian fish could be delivered at Jamaica very profitably if transported quickly on a steamer making no intermediate stops. The vessels between St. John and Jamaica would have to pass through heated waters, and if the vessel was forced to stop while in these waters the resulting depreciation in value of the cargo would be considerable, as the heat would obtain access to the cargo, and the vessels' ventilating apparatus would be of practically no value, unless she were in motion.

The Canada-Jamaica Steamship Co. would devote much effort to the importation of fruit, including bananas, oranges, coconuts, etc., and would make a feature of the ports on the south shore of the islands. This shore embraced a large fruit growing country, and hitherto the steamship facilities for getting out this fruit were not of the best. If the proper facilities could be found here, the company would bring in some fruit.

#### CANADIAN GOODS JAMAICA WOULD TAKE.

W. E. L. Marsh, also of Toronto, devoted his attention first to the class of products Jamaica would take from the Dominion, and in this connection mentioned framed boards and lumber, which would find a ready sale there. High-class butter, nicely put up, was also in large demand, but it would require good transportation facilities to develop a trade, as no large stock of butter could be laid in. Owing to the heat, it was necessary to place the butter on the market by every steamer. Cheese of good quality and a superior class of meats would also find a market. The island imported large quantities of condensed milk, most of which was at present furnished by Denmark or Michigan, but he thought a good Canadian article could supplant them. The inward cargo would include bananas, oranges, limes and pineapples, and a good trade should be developed as time goes on.

W. S. Fisher asked what the length of passage would be, how many days would be consumed on the voyage, and what the steamers' facilities would be for perishable products?

#### THE BOATS.

In reply, D. W. Marsh said the Ask, which would be the first boat, would have a speed of 10 knots, and would make the trip from St. John to Jamaica in 7½ days. The boats were thoroughly equipped for carrying fruit. The Ask could be obtained only until March, when it will be under charter to The United Fruit Co. The fruit company's steamers

were used only for carrying bananas from Jamaica to the United States, and took no cargo back to the islands.

The Banta was a new steamer and the conditions under which she was chartered specified that she should have good facilities for carrying perishable articles in good condition. If the dairy product or meat trade develops, a cold-storage equipment will be provided. The facilities needed here include possibly a heated warehouse, and the steamship company relied on the assistance of the St. John merchants to make the business a success. On their part, the steamship company would agree to make the service meet the demands.

W. Frank Hatheway asked what facilities the boats possessed for passenger traffic?

#### NOT PASSENGER BOATS.

Mr. Marsh replied that the company would not make a feature of passenger service at present. The capacity of the boats was limited to four or six passengers.

E. A. Goodwin asked for information as to the freight rates on oranges, pineapples and other fruits.

Mr. Marsh replied that the company would secure the fruit on the island and lay it down in St. John on the same plan as pursued by other fruit companies. The cost would, of course, depend on the trade. While the steamer had regular ports of call, yet the timetable permitted her to call at any port on the island. The company now has arrangements with the C.P.R. to give through bills of lading to all places on that line, and doubtless similar arrangements could be made with the I.C.R.

Geo. Robertson referred to the manner in which The Elder-Dempster Steamship Co. was developing the fruit trade in Great Britain. He felt there was business in the proposed line, and would be delighted if a profitable trade could be worked up without a subsidy.

Col. Tucker, M.P., assured the company they would have his best efforts for forwarding any scheme for the development of Canadian trade.

Mayor Daniel, in a brief speech, welcomed Messrs. Marsh and Munro to St. John.

Superintendent Osborne, of the C.P.R. referred to the success of the winter-port business as a good criterion from which to judge the outlook for West-Indian trade. It showed St. John merchants had enterprise and they would doubtless provide large cargoes for the new line.

F. L. Potts, J. N. Sutherland, Colonel Tucker, John Sealy and others also spoke on the future of the line.

#### CANADIAN PAINT IN THE WEST INDIES.

OUR readers will remember that some two months and a half ago we mentioned in The Merchant that Mr. W. S. Fallis, of The Sherwin-Williams Co., paint and varnish makers, had sailed on a voyage of trade discovery to the British West Indian Islands. Mr. Fallis has, for two years, had charge of The Sherwin-Williams' interests throughout the Maritime Provinces, and his selection as an ambassador of the firm in the colonies to the south, was a fitting tribute to the success which has crowned his efforts since enlisting in the services of the company.

He sailed from Halifax by the Erna, of The Pickford & Black line, on September 23, and calling at Bermuda, St. Lucia, Barbados and Trinidad, arrived in Demerara on October 7. At Demerara he remained three days and was successful in opening accounts with several of the most prominent importers. He found the opportunity for trade by no means discouraging despite the fact that the people have been for centuries handling English paints almost exclusively. Prepared paints have been practically an unknown quantity in all of the West-Indian markets up to the present time, but Mr. Fallis expressed the opinion that the same measures which have been taken by his company to introduce The Sherwin-Williams paints throughout Canada, would eventually secure satisfactory results in the various markets visited. He opened accounts at Demerara, Trinidad, Barbados and St. Lucia and reports the outlook for future business most promising. Trinidad, to his mind, is the market which seems to indicate the greatest possibilities, as the natural resources of the Island are rich and varied. While there, he appointed as agent, T. Geddes Grant, a former Nova Scotian, who is doing all that he can to encourage more trade with Canada. Mr. Fallis expressed himself as surprised that a more general effort has not been made by Canadian manufacturers to capture West-Indian trade. At all the ports visited he saw thousands of packages of freight being landed from New York, the bulk of it similar in character to what is produced in Canada. He found the people very hospitable and disposed to listen to what he had to say, but New York has such a hold that it will require a strong and continuous effort on the part of Canadian exporters to

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# JAMS AND PRUNES

Have a lot.  
Going higher.  
Want to sell quick.  
So are cheap.  
Ask for them.

**LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario.**

3 LONG-DISTANCE TELEPHONES.

## All Under One Roof

Our capacity will be 500 boxes per day—everything clean, sweet and wholesome.

Keep your season's order for Vinegar for us.

Keep your order for Corn, Peas and Tomatoes for us. May quote futures next week.

We expect in a few days to be in our new warehouses—

Our JERSEY CREAM CANNING FACTORY and STANDARD BROOM FACTORY will occupy No. 82.

Our STANDARD SPICE MILLS are built in rear of No. 82. Our GROCERY WAREHOUSE, SAMPLE ROOMS and OFFICES will occupy No. 84.

Our VINEGAR FACTORY will occupy No. 86, and over the whole, on the fourth floor, will be our

**JERSEY CREAM YEAST FACTORY,**  
THE FINEST IN AMERICA.

## LUMSDEN BROS.

9 Front Street East, TORONTO.

82, 84, 86 McNab Street, HAMILTON.

## LENT

is early this year. Get in your supplies before our stock is broken. We have everything you want in the fish line at money-making prices for you. **Dip in!**

Half-Barrels Salt Water Salmon.

Half-Barrels No. 2 fat Mackerel.

Pails No. 1 extra choice fat Mackerel.

Pails No. 2 fat Mackerel—very nice.

Half-Barrels No. 1 Labrador Herring.

Barrels No. 1 Labrador Herring.

Pails No. 1 Labrador Herring.

Cases Boned and Skinned Cod, 100 lbs.

Boxes Pure Cod, Boneless, 1's and 2's, blocks.

Half-Barrels Lake Superior Salmon Trout—LATE FALL CATCH.

ALL PICKLED FISH REBRINED BEFORE BEING SENT OUT.

## JAMES TURNER & CO.

Wholesale Grocers,

HAMILTON, ONT.

**Brooms****Brooms****Brooms**

We believe we are showing the best value in Canada to retail at

**25, 30 and 35 cts.**

SEE OUR SAMPLES BEFORE BUYING.

**THOS. KINNEAR & CO.**

Wholesale Grocers.

49 Front St. East, TORONTO.

break it. Mr. Fallis named a number of Canadian-manufactured articles which he felt sure could be marketed in the West Indies at a considerable profit. He thinks that, with the present steamship connection from Canada, our people are losing a great opportunity if they do not go out and see what the trade possibilities are.—The Maritime Merchant.

**TO VISIT THE WEST INDIES.**

A change has been made in the personnel of the representatives of The Canadian Manufacturers' Association, who leave on the 27th inst. for the West Indies. Mr. Robert Munro, the President, will go, as originally intended, but Mr. E. M. Wilcox, Assistant Secretary, having resigned to take a position with The Robert Simpson Co., will have to give place to another, and the choice has fallen on Mr. J. F. N. Stewart. The deputation will visit Bermuda, St. Kitt's, Antigua, Montserrat, Dominica, St. Lucia, Barbados, St. Vincent, Grenada, Tobago, Trinidad, and Demerara, then returning by the Island of Jamaica.

**EARLY CLOSING IN CHATHAM.**

At Chatham, N.B., all the merchants, excepting two, have signed an agreement whereby they agree to close their places of business at 6 o'clock p.m. each week night, except Saturday, during the months of January, February and March. The above agreement took effect on Monday, January 6, 1902.

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**VON NEUBRON & CO.**, cigar manufacturers, Berlin, Ont., have assigned to Jos. H. Brick. Their creditors will meet on January 15.

Neil J. Gillis, general merchant, Glace Bay, N.S., has assigned.

A. Madden, grocer, Sault Ste. Marie, Ont., is asking an extension.

J. N. A. Carriere, general merchant, St. Philippe, Que., has assigned.

James A. Morden, grocer, Toronto, has assigned, and a bailiff is in possession.

W. H. Drake, grocer, Halifax, N.S., has assigned, and his creditors meet on January 20.

J. T. Fradette, general merchant, St. Prime, Que., has assigned to V. E. Paradis.

H. Girard & Co., grocers, etc., Montreal, have assigned to Chartrand & Turgeon.

D. W. McClure, general merchant, Fort William, Ont., has assigned to Charles W. Jarvis.

The creditors of Robert Lukey, confectioner, Lindsay, Ont., will meet on January 17.

L. J. Palmer, general merchant, Conway Station, P.E.I., has assigned to Carvell Bros.

A sheriff is in possession of the restaurant of McCauley & Munn, Vancouver, British Columbia.

Edmund N. Sadler, confectioner, grocer, etc., Carleton Place, Ont., has assigned to John McPherson.

A demand for the assignment of Antoine O. Decarie, trader Notre-Dame de Grace, Que., has been made.

L. H. Cormier, general merchant, Mount Carmel, N.B., offers to compromise at 40c. on the dollar, secured.

Michael H. McCarthy, baker, Windsor, Ont., has assigned to J. Edward O'Connor. His creditors meet on January 21.

The assignee of John McGranahan, grocer, Margaretsville, N.S., is advertising for tenders. His creditors meet on March 10.

Alex. Reid, grocer and provision merchant, Toronto, has assigned to Richard Tew, and there will be a meeting of his creditors on January 17.

M. York, baker, Huntsville, Ont., has assigned to T. J. Woodcock, Newmarket, Ont., and there will be a meeting of his creditors on January 21.

The creditors of M. Vigneau, who conducts a grocery store and shoe business, at Danville, Que., have called a meeting for January 23, to appoint a curator.

**PARTNERSHIP FORMED AND DISSOLVED.**

Morin & Co., commission agents, Montreal, have dissolved.

Thomas Hall & Co., gardeners, Outremont, Que., have dissolved.

Jones & Anderson, general merchants, Wyoming, Ont., have dissolved, Willard Jones continuing.

Burke Bros., bakers and grocers, Ham-

**153 Boxes White**  
**135 Boxes Colored**

**Pan-American**  
**First Prize**  
**Cheese.**

Each box bears the Pan American Label, and scored 96-99 points out of a possible 100. Price, 10½c., subject to being unsold.

**A. F. MacLAREN IMPERIAL CHEESE CO., Limited, 51 Colborne Street, TORONTO.**

# SUCCOTASH

Your stock is not complete without it.  
See our travellers.

**THE DAVIDSON & HAY, LIMITED**  
Wholesale Grocers. - Toronto.

ilton, Ont., have dissolved. They are succeeded by E. & A. Burke.

H. C. Barnaby & Sons, general merchants, Bridgewater, N.S., have admitted H. S. Barnaby as partner.

#### SALES MADE AND PENDING.

The stock of T. P. Hefferman, grocer, Guelph, Ont., has been sold.

Heron & Youngs, general merchants, Embro, Ont., have sold out.

J. E. Pedlow, general merchant, Vienna, Ont., is advertising his business for sale.

T. A. Stanlake, confectioner, Elgin, Man., is advertising his business for sale.

The Ranchers' Supply Co., general merchants, Innisfail, N.W.T., have sold out.

Frank Nicolette, confectioner, Hamilton, Ont., is advertising his business for sale.

The assets of W. J. McGrath, grocer, Ottawa, were sold at auction on December 16.

The assets of J. L. Aubert, general merchant, St. Eloi, Que., are to be sold on January 17.

The assets of Albert Roy, grocer, Quebec, are to be disposed of by bailiff's sale on January 17.

B. F. Reid, general merchant, Aylwin, Que., is to have his assets sold by tender on January 17.

W. Henry Scovil & Co., commission grocers, St. John, N.B., have sold their stock and gone out of business.

The stock of H. Levasseur, general merchant, Fannystelle, Man., was advertised for sale by auction on January 14.

The assets of George Dagleish, sr., manufacturer of matches, Hull, Que., are to be sold by auction on January 17.

The stock of J. C. Chouinard, general merchant, St. Charles, Bellechasse, Que., has been sold at 45 cents on the dollar.

#### CHANGES.

Goldvogel Bros. have registered as tobacconists, Montreal.

The Cargill Sugar Co., Cargill, Ont., has obtained a charter.

E. T. Stiles, grocer, Innisfail, N.W.T., has sold out to Stiles & Dea.

G. A. Allain, grocer, Vancouver, B.C. is succeeded by J. R. Jackson.

George Rowntree, grocer, London, Ont., has sold out to Blanchard Bros.

Capsey & Bockers, general merchants, Frelighsburg, Que., have registered.

D. W. Brown has sold his restaurant at Moncton, N.B., to Chappell & Son.

H. M. Douglas, cigar manufacturer, London, Ont., is succeeded by Douglas & Ross.

The Midland Mercantile & Trading Co. Limited, Midland, Ont., has obtained a charter.

A. D. Sinclair, grocer, Arnprior, Ont., has sold out his stock to McCormick & Company.

Manson Bros., general merchants, Wolseley, N.W.T., have sold out to L. Curtis & Co.

Thompson & Edwards, manufacturers of cigars, Ridgetown, Ont., have sold out to O'Brien Bros.

T. H. Smith & Co., produce and commission merchants, Toronto, have changed their style to Smith & Carmichael.

#### FIRES.

James Courtney, tobacconist, Rat Portage, Ont., has sustained some loss by fire.

A. Dagneault & Co., bakers, Montreal, were burned out. They were partially insured.

George Stewart, grocer and florist, Goderich, Ont., has sustained some loss by fire.

#### INQUIRIES ABOUT CANADIAN GOODS.

THE following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London :

1. Inquiry has been made for the name of a first-class firm of engineers and ironfounders in Canada who would undertake to make a patent grinding machine, and to represent an English house supplying machine tools.

2. An important firm of soap manufacturers wish to enter into communication with a Canadian firm who would be prepared to buy their goods and with whom they would be ready to enter into an exclusive arrangement. They would prefer to correspond with a reliable firm having travellers calling upon druggists and others interested in high-class toilet soaps and perfumery.

3. The same firm would also like to correspond with a Canadian business house in a position to handle household soap.

4. A Rotterdam firm is asking for the names of firms in the Dominion dealing in ores of various kinds.

5. A correspondent in the west of England asks to be furnished with particulars of the export timber trade of the Province of British Columbia with a view to opening up business relations.

#### Inquiries received at the Canadian section of the Imperial Institute :

6. A manufacturers' agent who is established both in London and Canada seeks a few additional agencies of Canadian manufacturers wishing to develop trade in the United Kingdom; Canadian references furnished.

7. A manufacturer of gelatines, glues, greases, etc., asks to be placed in touch with a first-class Canadian house prepared to handle same.

[ The names and addresses of the firms making the above inquiries can be obtained on application to the Editor of THE CANADIAN GROCER. ]



## Upton's Marmalade

New season's make now ready. Of finest quality—made entirely from bitter oranges and granulated sugar.

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents,

51 Colborne Street, TORONTO

## TORONTO RETAIL GROCERS' ASSOCIATION.

The "At-Home," Early Closing, and Other Questions Discussed.

**L**AST Monday evening, January 13, St. George's Hall, Elm street, Toronto, was the scene of an enthusiastic meeting of The Toronto Retail Grocers' Association, who gathered in greater numbers than usual in their room in that building. Lots of enthusiasm was displayed by the members, and the business was rushed through without delay.

Previous to the installation of the new officers, who will do their appointed duties during this year of 1902, the past-president of the association, B. Panter was in the chair.

The reports of the hall, refreshment, music and printing committees were then received regarding the coming "At Home."

The hall in the Temple Building, it was announced, had been secured for the evening decided on, Wednesday, January 29.

Two hundred guests, at least, are guaranteed for the supper, for which tenders were received from Harry Webb and R. J. Lloyd. The latter provided a more appetizing menu, and as his price was also very reasonable, he was given the contract in preference to the other tenderer.

D. D'Alessandra's orchestra will supply the melody for the dancers again this year. Eight pieces, including a cornet, are comprised in this band. J. F. Schoales stated also that he had secured the services of Master Jack Challis, of All Saints' choir, to sing during the evening. This lad is said to have a sweet and pleasing voice that has given him a good hearing wherever he has before sung. His accompanist will also be engaged.

Thomas Soole, of Toronto Baseball Club fame, has been given the contract for the printing. A new feature will be the 200 dance programmes that will be provided.

"Before we go any further, I would like to know whether the retail grocers intend to continue the early-closing fight this year," said F. W. Johnston.

"We have met with success in the abolition of trading stamps, mainly through our persistent efforts," replied B. Panter. "I don't see why we should not go in this year to win, and so would suggest that a committee be appointed to wait on Mayor Howland and arrange for another deputation."

R. Robertson also favored immediate action. Somebody here noted that at the last municipal contest those aldermen who had been the opponents of early-closing were either defeated, or else returned with very narrow majorities, while they who favored this by-law, were returned at the head of the polls, like Alderman Spence.

So, in a resolution proposed by F. W. Johnston, and carried unanimously, Secretary Hawes was instructed to write to Ald. Urquhart and Spence, by way of inquiring when another deputation could be conveniently arranged.

At that moment, those present were informed by the doorkeeper, that outside was a deputation from The Grocery Clerks' Association, waiting for an audience. So, after the usual procedure, it was moved that they be given a hearing.

W. J. McGrath, Wm. Bail and R. H. Hudson, who formed the above deputation, were admitted and W. J. McGrath was given the floor. He gained courage from the faces around him and proceeded

to explain that all they wanted was that, as they were contemplating giving prizes for an essay on a given subject, they came to ask The Grocers' Association to donate something in the way of pecuniary assistance.

R. H. Hudson followed by explaining that the subject for these essays would either be "Store and Window Trimming and Dressing," or "Condiments." His opinion was that three prizes ought to be awarded, having a value of, say, \$15, \$10, and \$5 respectively. They would like the grocers to furnish three or at least two judges, and also, if they thought necessary, to suggest other topics.

"We are all banded together," he said, "to inquire into and find out all things possible concerning what we intend making our life's work." He then went on to mention that several firms manufacturing condiments had expressed their willingness to give money for prizes, but as yet none of their offers had been accepted. Those essays which had met with the approval of the judges, it was their intention to have published in "The Canadian Grocer." If it was thought worth while, they could be afterwards printed in pamphlet form.

Wm. Bail had interviewed several grocers and others and found that they all favored the scheme, some pronouncing it a good one. He concluded by inviting the grocers down to any of their meetings, which are held in their room in the Temple Building.

They were then informed by the president that the matter would be most seriously considered by The Toronto Retail Grocers' Association, and the deputation retired.

Three accounts, amounting in all to about \$34, were left over to the executive committee to consider and to pay if found correct.

Amidst much enthusiasm, the installation of the new officers was then proceeded with. W. J. Sykes was hailed to the chair from his post at the door, amidst cheers, and he thanked them heartily for their compliment. He was let go on promising to give a big speech at the next meeting. As the name of each new officer was announced, it was received with cheering, and all had to make some remarks. When it came to Edward Hawes' turn to be installed as secretary, he proceeded to express his appreciation at being amongst such a fine lot of business men. He alluded to the killing of the trading stamps, and said the only fault that he could find was that grocers were all too modest and that things would be better for them if they did a little more shouting.

B. Panter made a short address in which he stated that the executive committee should advertise for a new secretary to relieve Mr. Hawes, as he had to attend to his own private business, which took up most of his time. He also remarked that there was too much cutting being done all over the city. "If men could only have the backbone to stand out against it, there would not be so many in prison for misrepresentation and fraud," he concluded.

The new President, W. J. Sykes, then declared the meeting adjourned.

### A LITTLE RECREATION

After business was concluded the members settled down down to have an hour

or two's solid enjoyment, in which they were assisted by a number of fruit dealers. Cards and games were provided and there was an ample supply of refreshments. Poet Sabine, who was present, was induced to sing a song, which he announced was of his own composition. In fact, it was the identical song which had helped Mayor Howland's chariot along to victory. But that didn't in the least detract from its popularity.

Speeches were also made by Thomas Cleghorn, of Cleghorn, Smith & Co.; Ed. Oke, of Clomes Bros., and Thomas Vance, of Vance & Co., all of whom are prominent fruit men. They all rediscussed the matter of the early-closing of the fruit market, which they, in common with the grocers, maintain ought to be over for the day at 12 o'clock noon. The difficulty hitherto has been to induce the shippers to send in their stuff early in the morning instead of in the afternoon. If the Grand Trunk could only be induced to allow fruit to be shipped in only on the morning trains this problem would be solved.

### GROCERS' SECTION OF THE T.R.M.A.

**T**HE Grocers' Section of The Toronto Retail Merchants' Association held their regular meeting at their headquarters, at the corner of Bay and Richmond streets, Toronto.

The chief business that came up was the report of the committee that was to wait on The Wholesale Grocers' Association regarding the prices of biscuits and also the selling to consumers. It was stated in their report that they have managed to bring about a joint meeting on January 17 of The Wholesale Grocers' Association and a committee representing the Retail Grocers' Section. The members of this committee are: F. E. Higgins, R. Passmore, F. W. Nettleton, T. A. Mix, W. H. Smith, G. W. Johnston, and the general secretary.

The meeting then proceeded to discuss a departmental-store Bill that will be brought before the present session of the local Legislature. It was unanimously agreed to support the measure. They then proceeded to appoint a committee to wait on the other sections of The Retail Merchants' Association to provide a suitable entertainment to celebrate the abolition of trading stamps.

There is a very small profit now obtained on Shredded Wheat Biscuits. There was considerable discussion on this topic, which, among other things, will be considered with the other sections of the retail trade.

Notices of motion were given that questions as to what action should be taken with regard to the present unsatisfactory condition of the Weights and Measures Act would be taken up at the next meeting. The present prices of tin boxes with glass fronts will also be touched.

The membership committee reported a total of 125 members enrolled.

As is their usual custom the annual election of officers will take place at their next meeting. The meeting then adjourned.

Robert P. Dagleish, general merchant, Mount Forest, Ont., has assigned to Henry R. Duke, and there will be a meeting of creditors on the 17th inst.

# SPECIAL BONUS

on

# SUNLIGHT SOAP (Octagon)

and

# LIFEBUOY SOAP

Our list of July 1st, 1901, remains in force, both as to prices, rebate and terms; but, at the end of each quarter, we shall add together the orders from each customer for Sunlight Octagon (not doublets) and Lifebuoy Soap, and where the customer has taken during the quarter one case or more of any of the following: Monkey Brand, Lever's Dry Soap, Y <sup>Wise</sup> <sub>Head</sub> Z Soap Powder, to four cases of either Sunlight Octagon or Lifebuoy, or the two assorted, we shall allow a special bonus of 25 cents per case off the four cases, and a cheque will be sent for the amount. The effect of this on a five-case order during the quarter will be that the customer is entitled to a bonus of 25 cents on the four cases of Sunlight Octagon and (or) Lifebuoy = \$1.00.

LEVER  
BROTHERS  
LIMITED  
TORONTO

"CONDOR"  
Tea—Japan

## Were I Not Positive

"NECTAR"  
Tea—Black

of the advantages I can give, I would not want to influence you; but I know for a fact that the goods I offer are the best values on the market, and as the proof of the pudding is in the eating of it, it is easy to judge for yourselves by **asking for samples. A new lot—**

90 Matts—8 5-lb. boxes each—a first-class sun-dried Japan Tea, bright, strong liquor, at **18½c.**

### BALANCE OF LOT, 150 MATTS, IN THREE WEEKS AGO—

50 Matts—8 5-lb. boxes—first-class olive color Japan Tea, strong, bright liquor, at **18½c.**

### JUST IN—

1,000 lbs. nice fresh perfect brown Nutmegs, 105/10 to the lb., at **45c.**  
Special price to jobbers in case lots. **Nutmegs have touched bottom, never were so cheap. Take advantage of this line.**

50 Bags best quality clean Black Penang Pepper, at **15½c.**  
Special price to jobbers. All Peppers are going higher. Now is your time to buy.

### HIGH-GRADE GOODS—

15	Half-chests choice Lapsang Souchong Congou Black Tea, at	<b>30c.</b>
20	“ choicest Lapsang Souchong Congou Black Tea, at	<b>37½c.</b>
10	Cases choicest sifted Moyune Young Hyson Tea, at	<b>42½c.</b>
10	Half-chests genuine English Breakfast Extra Ning Chow Congou, the sweetest and best to drink, at	<b>45c.</b>
10	Half-chests choicest genuine English Breakfast Ning Chow Congou, at	<b>35c.</b>
35	“ choice genuine English Breakfast Ning Chow Congou, at	<b>25c.</b>
10	“ extra choicest Golden-tipped Orange Pekoe Ceylon Tea, at	<b>45c.</b>
20	“ choicest Golden-tipped Orange Pekoe Ceylon Tea, at	<b>35c.</b>
25	“ choice Golden-tipped Orange Pekoe Ceylon Tea, at	<b>25c.</b>
7	“ beautiful Golden Liquor genuine Formosa Oolong Tea, at	<b>37½c.</b>
6	Boxes richly perfumed, scented Orange Pekoe Tea, at	<b>37½c.</b>

**GREEN CEYLON, 3 qualities, 3 prices—15c., 17½c., 20c.**

High-class goods a specialty—with a large stock of all grades and all kinds of Teas, Coffees, Spices and Vinegars. Wholesale.

Madam Huot's  
Coffee

# E. D. MARCEAU

281-285 St. Paul St.,

**MONTREAL.**

"Condor" Mustard  
The only pure

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DO NOT PLACE YOUR ORDER FOR

# GEM JARS

UNTIL YOU SEE OUR TRAVELLERS. WE HAVE THE "LATEST" IN OUR "ANCHOR" GEM JARS. THEY ARE NEW SHAPE, CLEAR GLASS.

WRITE FOR QUOTATIONS AND PARTICULARS.

THE **EBY, BLAIN CO.,** LIMITED  
WHOLESALE GROCERS, ETC. TORONTO.

### QUEBEC DAIRYMEN MEET.

**N**EARLY 200 dairymen from all parts of Quebec, attended the dairy convention at St. Hyacinthe, Que., on January 8 and 9, at which many important papers were read containing valuable information. Papers on the inspection of butter and cheese by Messrs. Plomondon and Bourbon took up the greater portion of the first day. The paper on butter contained some excellent advice, bringing forth numerous questions, the answers to which aroused considerable discussion.

The poor quality of the milk last summer is alleged to have been the cause of the indifferent cheese made in the season just closed.

The banquet on the evening of the first day, which was well attended, was a brilliant affair, several men of prominence being present. It was presided over by H. Bourgault, chairman of the organization committee.

As one of the most burning questions amongst Quebec dairymen at the present time is the establishment of an agricultural college in that Province, this formed the principal theme on which many of the speakers dwelt. The model to be followed will likely be that of the agricultural college at Guelph, Ont., and the cost will be about \$100,000. To obtain the aid of the Dominion Government, the Hon. Mr. Bernier, Minister of the Interior, promised his influence at Ottawa.

This project also received the support of A. Bourgeault, who, in his remarks, stated that last season's business in butter and cheese, at Montreal, reached the respectable total of \$19,000,000.

Several others also addressed the meeting, amongst whom were the Hon. Mr. Brodeur, Speaker of the Quebec House; G. Morin, M.L.A.; P. McLagan, President of The Montreal Cheese and Butter Association,

all of whom endorsed the establishment of the above-mentioned college. The next morning the annual election of officers was held, with the following results:

- President—J. A. Vaillancourt.
- Vice-President—C. H. Parmelee.
- Secretary—E. Castel.

The afternoon and evening sessions were taken up by papers being read on pork and bacon, milch cows, and kindred topics, all containing valuable hints for those present.

### EXPERIMENTS WITH VARIETIES OF SUGAR BEETS.

**A**BULLETIN has just been issued by the Department of Agriculture, at Ottawa, giving the results obtained from trial plots of grain, fodder corn, field roots, and potatoes. The bulletin covers the experiments of several years, and is quite interesting. To the readers of "The Canadian Grocer," the experiments with varieties of sugar beets will prove of most interest. The number of varieties dealt with in the bulletin are four—the four that showed the best results during the four or five years covering the test. The results at the different experimental farms were as follows:

#### CENTRAL EXPERIMENTAL FARM, OTTAWA, ONT.

	Per acre.	Tons. Lb.
1. Danish Improved.....	26	1,735
2. Improved Imperial.....	26	968
3. Wanzleben.....	25	1,496
4. Danish Red Top.....	25	284

An average crop of 26 tons 40 lb per acre.

#### EXPERIMENTAL FARM FOR THE MARITIME PROVINCES, NAPPAN, N.S.

	Per acre.	Tons. Lb.
1. Red Top Sugar.....	27	950
2. Danish Red Top.....	26	487
3. Improved Imperial.....	26	402
4. Danish improved.....	23	575

An average crop of 25 tons 1,613 lb. per acre.

#### EXPERIMENTAL FARM FOR MANITOBA, BRANDON, MAN.

	Per acre.	Tons. Lb.
1. Danish Red Top.....	31	1,013
2. Danish Improved.....	26	1,077
3. Red Top Sugar.....	25	426
4. Wanzleben.....	25	93

An average crop of 27 tons 152 lb. per acre.

#### EXPERIMENTAL FARM FOR THE NORTHWEST TERRITORIES, INDIAN HEAD, N.W.T.

	Per acre.	Tons. Lb.
1. Danish Red Top.....	19	225
2. Red Top Sugar.....	16	1,446
3. Improved Imperial.....	15	1,270
4. Wanzleben.....	15	789

An average crop of 16 tons 1,432 lb. per acre.

#### EXPERIMENTAL FARM FOR BRITISH COLUMBIA, AGASSIZ, B.C.

	Per acre.	Tons. Lb.
1. Danish Red Top, 3 yrs.....	28	1,222
2. Improved Imperial.....	22	528
3. Red Top Sugar.....	21	536
4. Vilmorin's Improved.....	20	1,636

An average crop of 23 tons 495 lb. per acre.

The four varieties of sugar beets which have produced the largest crops during the past four or five years, taking the average of the results obtained at all the experimental farms, are:

	Per acre.	Tons. Lb.
1. Danish Red Top.....	26	246
2. Red Top Sugar.....	23	172
3. Danish Improved.....	22	1,091
4. Improved Imperial.....	22	792

An average crop of 23 tons 1,075 lb. per acre.

Seven varieties of sugar beets were in all tested during the experimental period.

That economic gardener who crossed strawberries and milkweed, in the hope of growing strawberries and cream, did not succeed. But **WE HAVE SUCCEEDED IN** producing the most nourishing, palatable and truly creamy breakfast food in our

## SUPERIOR BREAKFAST CREAM

(CEREAL)

We are open to prove this by sending you a sample, or by filling your order for a case (3-dozen packages) through your wholesale grocer.

**North-Western Cereal Co.,** - - - **London, Canada**

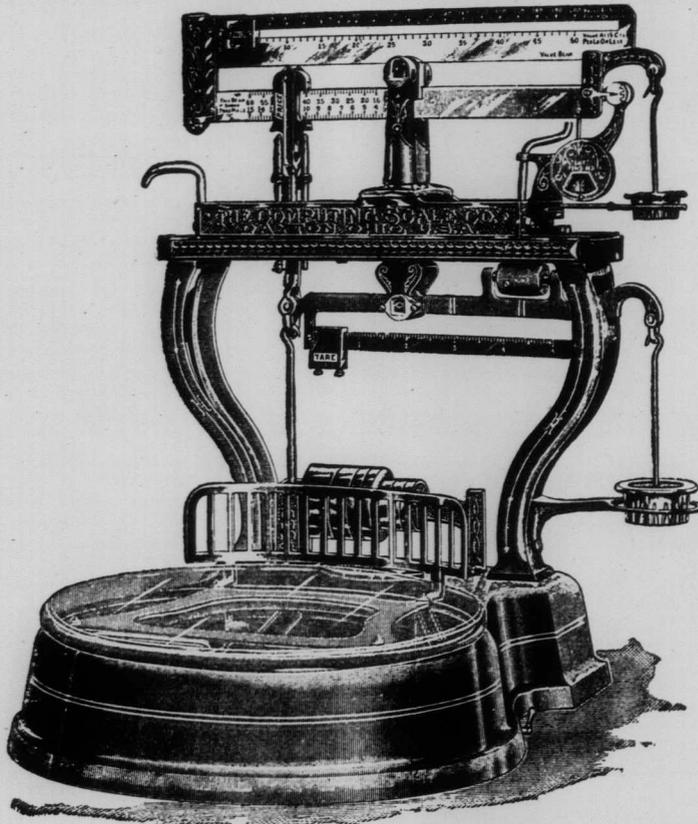
Manufacturers Superior Breakfast Cream and Superior Gluten Flour.

or Selling Agents: **GEO. CARTER,**  
Victoria, B.C.

**JOSEPH CARMAN,**  
Winnipeg, Man.

**CHAS. E. MACMICHAEL,**  
St. John, N.B.

# SIMPLE, SYSTEMATIC, SAVING.



These three virtues are embodied in our **MONEY-WEIGHT** Scales.

**SIMPLE**: Because anyone can use them with ever assured satisfaction.

**SYSTEMATIC**: Because they teach system, and impart system through your whole establishment.

**SAVING**: Because they rescue the profit which is justly your own.

## The Computing Scale Company

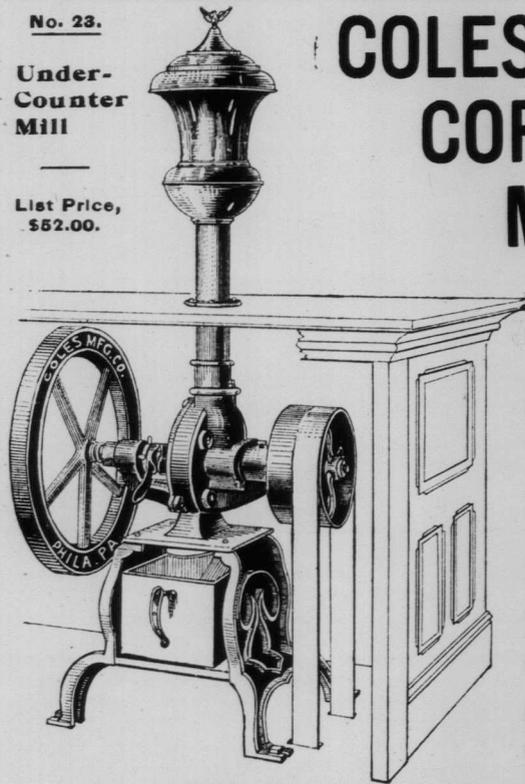
DAYTON, OHIO, Manufacturers.

- The Money-Weight Scale Co., No. 47 State St., Chicago, Ill.*
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- White & Ecclestone, Dist. Selling Agents, Vancouver, B. C.*

No. 23.

Under-Counter Mill

List Price, \$52.00.



## COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

**A GREAT LABOR-SAVER.**

Our Grinders wear longest.

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N.B.**  
**FORBES BROS., Montreal.**  
**GORMAN, ECKERT & CO., London, Ont.**

**COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.**

## Rowntree's

### Chocolates and Pastilles

*The "Court Circular" says of the Chocolates:*

"Unexcelled for purity, delicacy of flavor, and daintiness. They compete with, if not surpass, the finest French chocolates made."

*"Grocery" says:*

"One thing in which Messrs. Rowntree & Co. excel is undoubtedly their Gums. The secret lies in the quality of the Gum, the excellence of the flavoring, and the carefulness in manufacturing."

Two excellent lines of confections made by the manufacturers of

**Elect Cocoa and Elect Lemonade.**

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For Quebec, Ontario and the Maritime Provinces:  
**MR. CHAS. GYDE, 20 St Francois Xavier St., MONTREAL.**  
 For Manitoba, Northwest Territories and British Columbia:  
**THE HUDSON'S BAY CO., WINNIPEG.**



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THEIR ADVERTISEMENT IN THIS PAPER

AN INCOMPETENT BODY.

EVERY movement Toronto makes to improve its municipal machinery appears to be abortive. When, some eight or nine years ago, the number of the wards was reduced it was hoped that the influence of the ward heeler would be weakened and that the quality of the aldermen would be improved. But it is only necessary to compare the members of the council of to-day with the council of ten years ago to prove how fallacious that effort has been.

Then came the Board of Control, into which was to be gathered the aldermanic cream. But here again the expectations of the municipal reformers have not been realized. And the composition of the Board for 1902 furnishes the most concrete example of this that we have had since that particular piece of municipal machinery was created.

To the business men of Toronto who concern the mselves in the affairs of the

"Queen City," the Board of Control for 1902 in a travesty on municipal government even as we have it to-day. And it is no wonder. Not one among the four is a strong man. And yet the power which, under the Act of the Legislature the members thereof exercise, is great.

The Council is weak enough; but the Board of Control that emanated from it is infinitely weaker. It is incompetence personified.

It is to be hoped that the glaring incompetency that is concentrated in this year's Board of Control, and, not only in the Board of Control, but in the chairmanships of the different standing committees of the Council, will awaken the business men of Toronto to a sense of their duty. It is a well-known fact that they do not now do their duty.

The predominating influence in the municipal politics of Toronto is the ward heeler. The business man is nowhere. And it is only because he, by his apathy, permits it.

ANALYSIS OF HOG STATISTICS.

ACCORDING to statistics compiled by The N. K. Fairbank Company, there were 1,030,000 hogs in Chicago during December, against 870,000 for a corresponding period of a year ago. It is very interesting to note that the hogs for December, 1901, were 20 per cent. less in weight than a year ago.

Even if a light hog cut to as good advantage as a heavy one (which it does not) the 1,030,000 hogs received last month would really mean 50,000 hogs less rather than 160,000 hogs more, to say nothing of the extra labor for slaughtering the increased number.

The above report is particularly applicable to Canada, and is confirmed by the leading packers. Hog-raisers cannot afford to pay the extreme price for corn, and can avoid the necessity of feeding the hogs further by bringing them into the market when they are young and with very little fat on. This anxiety on the part of the farmer points to a very decided shortage on hogs, not only during the coming spring, but possibly for twelve months to come.

The relatively small quantity of fat hogs tends to a continuance of high prices for lard, and the cotton oil market, in sympathy,

has shown a very marked advance equivalent to over 1c. per lb. during the past two weeks, which means higher prices for compound lard, "Cottolene" and cotton oil products.

SHARP ADVANCE IN SULTANA RAISINS.

A RATHER more interesting state of affairs than is usual has developed in the Sultana raisin market.

About Christmas, stocks in Smyrna were reduced to 450 tons, while the quantity at inland points was estimated to be only 1,200 tons.

Statistically, the market has not been in such a position since 1890. The demand at that time was good, and mail advices from Smyrna under date of December 24 said that higher prices were expected at the turn of the year.

The Produce Markets' Review, of London, Eng., in its issue of December 28, speaking of Sultana raisins, said: "Although it must be allowed that, taken in comparison with former years of proportionate crop dimensions, the present prices are reasonable, or even low, yet any sudden advance would be deplorable, as such would undoubtedly tend to retard the improvement in the general demand for this fruit, which has been a characteristic feature since the commencement of the new crop."

However, prices since then have advanced quite sharply, having, within a recent period, appreciated 7 to 9s. per cwt., according to grade, while stocks are practically exhausted in Smyrna.

The developments in the primary market have not been without their influence in Canada. Buyers have been a little more ready than usual to place orders. There has been, in consequence, more demand on spot goods, and as stocks are light wholesalers have been drawing upon each other for supplies. We hear of transactions between wholesalers at an advance of 3/4c. per lb. above the figures that a week or two ago were quoted to the retail trade.

The ruling figures to the retail trade are now 8 1/2c. per lb. for the lowest grades up to 12c. for the highest; but the advances these figures show are not relatively as large as those recorded in the primary market.

## HON. SYDNEY FISHER AND THE TARIFF.

IN an address at Leskard, Ont., on January 9, Hon. Sydney Fisher, Minister of Agriculture, said there was no Customs duty in Canada over 35 per cent.

Mr. Fisher is what a good many of his predecessors in his particular portfolio were not, namely, a practical farmer. And he has, on the whole, administered his Department with acceptance. But because Mr. Fisher is an efficient Minister, it does not follow that mistakes which he may make should go uncorrected. Indeed, the very fact that such can be said of him gives his utterances all the more weight, and makes it all the more necessary that they should be rectified when they are wrong.

In declaring that there was no duty over 35 per cent., Hon. Mr. Fisher was wrong. We cannot believe that he intentionally said what was not true; but as some of the articles on which the duty exceeds 35 per cent. appertain more to his Department than to any other in the Government, it is difficult to understand his digression from the facts.

On canned vegetables, for example, the duty is much larger than 35 per cent. The duty is a specific one of 1½c. per lb., and means, based on to-day's prices, a rate of at least 50 to 60 per cent. On jams and jellies the duty runs from 45 to 50 per cent. at the smallest calculation. Then, there is granulated sugar, the duty on which, according to the price at which importations are being made this week in Toronto, approximates closely to 50 per cent.

It is true there are not a great many articles on which the duty is over 35 per cent., but still there are enough to establish the incorrectness of Mr. Fisher's assertion.

It is not with any desire to be captious that we draw attention to the incorrectness of Mr. Fisher's remarks regarding the duty, but there is altogether too much recklessness on the part of public speakers in both political parties, and independent journals are only performing their duty when they expose them.

### HON. MR. FIELDING'S "SCOOP."

There was nothing particularly clever about Hon. Mr. Fielding's action in inviting

Marconi to visit Canada when the Anglo-American Company undertook to force him out of Newfoundland. He, however, did a wise thing. And, after all, what is most essential in public men as in business men is wisdom, not cleverness.

His action has certainly pleased the man who has given utility to wireless telegraphy and made the establishment of one or more stations in Canada all the more probable.

Mr. William Smith, secretary of the Post Office Department, who has recently returned from Newfoundland, says that Marconi was greatly perturbed when he was served with the now-famous notice by The Anglo-American Cable Co., and that Mr. Fielding's invitation to visit Canada was a great relief to him.

Besides being a direct benefit to Marconi, the invitation of Mr. Fielding was indirectly at least a benefit to Canada itself, coupling as it did this country with the name of the great inventor, whose recent wonderful results in wireless telegraphy have astonished the world.

Canada is benefitting from Mr. Fielding's action because he did the right thing at the right moment. Like a trained newspaperman that he is, he saw there was a good thing in it for Canada. And by acting quick he got, to use a newspaper term, a "scoop" on his esteemed contemporary, the United States. He is to be congratulated.

### THE SUGAR SITUATION.

THE weakness of the sugar market is the most unsatisfactory feature of the grocery trade as it enters upon its course of another year.

In raw beet sugar another low record has been established, namely, 6s. 4½d. f.o.b. Hamburg, while in Canada on Tuesday, through a decline of 10c., the price again fell back to the low record figure touched a few weeks ago. In New York there is a decline of 10c. in granulated and 5c. in yellows.

Although the market price of refined sugar in the United States is higher than the figures ruling in Canada for the product of the home refineries, granulated sugar is being

laid down in Toronto this week from there quite a little below the price of the domestic article. The chief explanation of this is, of course, the rebate which the refiners in the United States obtain on the imported raw sugar that is contained in the refined article when exported.

The weakness of the sugar market in the United States is accentuated by the keen competition among the refiners, for, in spite of the reduction, two of the independent refineries over there are still openly giving a special 1 per cent. rebate.

Willet & Gray's Weekly Statistical Sugar Trade Journal of January 9 says there is nothing in the outlook to indicate any change for the better, although it is of the opinion that with centrifugals down to 3½c. there would undoubtedly be more extensive buying of raw sugars than has been seen for some months. The present price of centrifugals is 39.16c.

Stocks in the four United States ports are heavy, being 123,901 tons at the end of last week, compared with 86,190 the corresponding time last year. The receipts last week were 14,268 tons and the meltings 21,000, but the sales from store, added to the receipts of the week, about equalled the meltings, and left refiners' stocks practically unchanged.

### CHARLOTTETOWN BOARD OF TRADE.

ON the night of January 9, the annual meeting of the Charlottetown, P.E.I., Board of Trade was held in their rooms, with their president, W. H. Aitken, in the chair. In his address he pointed out the recent sailing of the ss. Dalton Hall for England with a cargo valued at \$150,000, consisting of the Island produce.

He also touched on various other matters in connection with the Island, referring to everything of importance that occurred during the past year.

The secretary's report showed a paid membership of 76, the receipts for the year being \$167.43, and the expenditure \$148.96, leaving a balance of \$18.47, with cash in the bank amounting to \$123.95. The following were elected officers for the coming year:

President—Geo. E. Auld.  
Vice-President.—J. A. Messervoy.  
Secretary.—W. W. Clarke.  
Council.—W. H. Aitken, J. T. Crockett, B. C. Prowse, F. H. Beer, Jas. Paton, C. Lyons, S. W. Crabbe, T. Handrahan.

After unanimously passing a resolution calling on their representatives at Ottawa to ask the Government for a special mail train in connection with the Stanley at Summerside and the Minto at Georgetown, inward and outward, the meeting adjourned.

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## THE FRUIT TRADE OF THE WEST.

**M**R. W. A. McKinnon, chief of the dairy division of the Department of Agriculture, Ottawa, arrived in Winnipeg on Thursday last for the purpose of interviewing and installing Mr. J. J. Philip as fruit inspector of Manitoba. Your correspondent had the pleasure of a chat with Mr. McKinnon and also of attending the meeting of the Fruit Exchange at which Mr. McKinnon explained the working of the new Act.

Mr. McKinnon stated that the fruit division was the latest one called into existence and its object was to promote trade in the best grades of Canadian fruits in distant markets. Continuing, Mr. McKinnon said: "About 12 inspectors have already been appointed in the east and their work for some time at least will be very largely educational; in fact, for the next two months a number of them will be engaged in institute work throughout the fruit sections of Ontario and the Maritime Provinces. It will be the aim of these inspectors to

## EDUCATE THE FRUIT GROWERS

in the best methods of selecting and packing their fruit for long distance shipments. Other matters to be taken up are the two very important ones of suitable cars and fair and reasonable rates for transportation of our fruits. The Department will also concern itself with the question of cold storage for fruit just in the same manner as has already been done for butter. In this line Professor James Robertson has accomplished much and many of the shipments of fruit to Great Britain this last season were highly satisfactory both as to the prices obtained and the condition of fruit on arrival. It is principally for pears and apples that distant markets are sought and some figures may be of interest in this connection. Boxes of Keefer pears containing 112 pears each (the boxes are constructed on very much the same plan as the egg cases at present in use) brought \$4 in Canadian money on the British market, while barrels of Keefer pears shipped from the United States and containing three bushels each only brought \$6 per barrel.

## FRUIT SHOULD BE PACKED BETTER.

"This would bring the price of the specially-packed pears to nearly \$24 per bbl., as against \$6. Of course it may be said that the fruit sent from Canada was a very special sample, but, even allowing for that, there is a large balance in favor of the more carefully packed fruit. I might say in passing that two methods of packing were followed, in one case the pears were wrapped in paper and fitted into the individual cells of the case, and in the

other a small bunch of excelsior was placed in the bottom of each cell and the pears set on that. The English consumer expressed a preference for the unwrapped fruit. There is no manner of doubt that there is a large and ever growing market for our fruit in Great Britain if it is only forwarded in proper condition. It will be part and parcel of the duty of inspector to keep tab on the steamers and see which lines give the best service.

"With the thermograph now used it is possible to keep a very close check on the temperature. These instruments are put into the cold storage room on the steamers in a ventilated box, which is locked before the vessel sails and the key kept in Montreal. It is not possible for it to be tampered with in any way, and when the vessel returns to Montreal it is possible to tell the exact temperature of the room every day while it has been away. In the case of one shipment of fruit we found that it had only varied two degrees in 11 days.

## FRUIT SHIPMENTS TO MANITOBA.

"With reference to the fruit heretofore shipped to Manitoba I would like to say that I think some of the difficulty has arisen from the fact that many of our Ontario shippers have failed to realize the great distance the fruit had to come. I am speaking now more particularly of peaches and plums. The difference that has existed in conditions between California and Ontario has been that from the very first California had to seek an outside and distinct market, and for that reason took all the precautions possible and made all arrangements with that end in view. On the other hand, Ontario had from the first a home market and it has been only in times of glut that she has looked to a distance. When she did so she had not the proper machinery at hand to pack fruit to reach a distant market in good condition. I am not excusing the carelessness and defective methods, I am only suggesting a reason why they have arisen. I think that possibly this coming season you will see an attempt made to ship peaches in the same style of package that has been used to send pears to Great Britain, and I believe there is every chance of its being successful. Another disadvantage that Ontario has labored under has been the difficulty of getting up-to-date refrigerator cars.

"The duty of the inspector, so far as Manitoba is concerned, will be largely to see that the Act is enforced in the matter of marking packages and also in the matter of the contents of packages coming up to the quality of the facing. I am in hopes of meeting with the fruitmen of the city this afternoon."

## MEETING WITH FRUIT EXCHANGE.

A meeting of the Fruit Exchange was called together by Secretary Carman in his office to meet Mr. McKinnon, when representatives were present from R. A. Rogers & Co., The Macpherson Fruit Company, Bright & Johnston, Lock Bros., and The Imperial Fruit Company. Mr. J. J. Philip, the newly appointed inspector, was also present. Mr. McKinnon took up the Fruit Marks Act clause by clause and carefully explained its working and the position and

duty of the inspector in each case. The gist of the Act is as follows:

4. Every person who, by himself or through the agency of another person, packs fruit in a closed package, intended for sale, shall cause the package to be marked in a plain and indelible manner before it is taken from the premises where it is packed, (a) with the initials of the Christian names and the full surname and address of the packer, (b) with the name of the variety or varieties, and (c) with a designation of the grade of the fruit.

5. No person shall sell, or offer, expose or have in his possession for sale any fruit packed in a closed package and intended for sale unless such package is marked as required by the next preceding section.

6. No person shall sell, or offer, expose or have in his possession for sale any fruit packed in a closed package, upon which package is marked any designation which represents such fruit as of finest, best or extra good quality, unless such fruit consist of well-grown specimens of one variety, sound, of nearly uniform size, of good color for the variety, of normal shape and not less than 90 per cent. free from scab, worm-holes, bruises and other defects, and properly packed.

7. No person shall sell, or offer, expose or have in his possession for sale any fruit packed in any package in which the faced or shown surface gives a false representation of the contents of such package, and it shall be considered a false representation when more than 15 per cent. of such fruit is substantially smaller in size than, or inferior in grade to, or different in variety from, the faced or shown surface of such package.

8. Every person who, by himself or through the agency of another person, violates any of the provisions of this Act shall, for each offence, upon summary conviction, be liable to a fine not exceeding \$1 and not less than 25c. for each package which is packed, offered, exposed or had in possession for sale contrary to the provisions of this Act, together with the costs of prosecution; and, in default of payment of such fine and costs, shall be liable to imprisonment, with or without hard labor, for a term not exceeding one month, unless such fine and the costs of enforcing it are sooner paid.

9. Whenever any fruit packed in a closed package is found to be falsely marked, any inspector charged with the enforcement of this Act may efface such false marks and mark the words "falsely marked" in a plain and indelible manner on such package.

During the course of the meeting, Mr. McKinnon said they were most anxious to have the Act tested in every way and its weak points, if any, brought out. It was not the intention to enforce it harshly or arbitrarily, all who knew Professor Jas. W. Robertson's methods of working would be fully assured of that. The sole aim and object of the Act was to encourage Canadian fruit trade along legitimate lines.

Mr. McKinnon further laid stress on the fact that, although there was much educational work to be done, the Act was fully in force and they were prepared and, in fact, in a number of instances had already prosecuted in cases of fraud as to marking and quality of fruit, and so far had been uniformly successful. In fact, each case presented had had such strong evidence in its favor that in no case had a defence been put in.

At the close of the meeting the members of the Fruit Exchange expressed themselves as most heartily in accord with the provisions of the Act, some of the members stating that it would be impossible to commend too highly the action of the Department of Agriculture in this matter. They pledged themselves to heartily support the inspector in his work. From personal conversation it was learned that Mr. Philip's appointment was popular with the trade.

Mr. Philip has been engaged in the fruit business in Winnipeg for about 20 years, a great part of the time on his own account, and is a thoroughly practical man well posted on all branches of the business.

## IN THE MATTER OF TEA.

The "**SALADA**" Tea people set forth the claim that if the successful establishment of the largest packet tea concern on the continent means anything, it certainly counts for a thorough practical knowledge of the business in all its forms—and that this fact must be of immense value to a dealer, the name "**SALADA**" on a packet being an absolute guarantee that the quality and value are there, thus giving the assurance that in selling "**SALADA**" no competitor can outdo him for sterling worth, and that this is not merely a printed "claim," but is proven by its enormous sale.

The "**SALADA**" Tea Co., Warehouses at Toronto, Montreal, Boston, Buffalo, Detroit, Pittsburg, etc., etc.

## Have you seen our new THREE-POUND CANISTER of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

**THE BRANTFORD STARCH WORKS, Limited**  
BRANTFORD, ONT.

## JAMS AND JELLIES

This is the season when you can sell a lot of both. Our travellers are now on the road talking Jams. We ask you to try a sample lot. We know if you do we will be able to sell you more.

**THE CANADA BISCUIT COMPANY, Limited**

Office Phone: Main 3624.  
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO



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# MARKETS AND MARKET NOTES

## INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

## ONTARIO MARKETS.

Toronto, January 16, 1902.

### GROCERIES.

**B**USINESS for this time of the year is fairly good, although, of course, when compared with that of a few weeks ago, there is a great deal less in volume. The feature of the trade this week is a decline of 10c. in the price of refined sugars, bringing the figures again down to the lowest on record. The demand for sugar is only moderate. In canned vegetables, while there has been no material change since a week ago, there is, perhaps, a little firmer tone to the market for canned peas. Coffees continue quiet and prices are somewhat irregular. Teas are in fair demand and prices continue to rule firm. Syrups and molasses are meeting with a moderate demand. A fairly good business is still being done in currants, and prices rule firm. Valencia raisins are dull, and quotations are slightly easier. Spices, generally, are firm and in fair demand. A little excitement has developed in Sultana raisins, and quotations are higher than they were a week or ten days ago. A good business is being done in prunes, and prices rule firm. Californian evaporated peaches and apricots are firm, with an upward tendency.

### CANNED GOODS.

The situation has not materially changed during the past week, although a slightly firmer feeling is developing in regard to canned peas, and some of the wholesale houses are asking 5c. more than they were a week ago. There also appears to be a little speculative buying; the reason for this is the high price of seed peas, which are up to \$6 and \$7 a bushel. It is held that at this price a curtailment of the area of peas under cultivation is probable. The demand generally, for peas, is not by any means active. The ruling prices for ordinary brands is 80 to 85c. In tomatoes there is a fair business being done at from 87½ to 90c. There have been some further small shipments to the United States during the past week or ten days, and inquiries are also heard for further lots, but without any transactions being reported further than those already stated. The demand on retail account at the moment is principally from dealers in the city, larger sales having been made there. Corn is in moderate request at 80c. upwards. Only a small business is being done in canned fruits at \$1.75 to \$2.75 for peaches, and \$1.60 to \$1.80 for strawberries. A fairly good business is being

done in canned salmon for this time of the year. Judging from the present outlook and the condition of prices, the consumption of canned salmon will be very large this year. Prices remain unchanged: Fraser River sockeye, \$1.12½ for 5-case lots and over, and \$1.15 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15.

### COFFEES.

A good trade is being done in roasted coffees on retail account, but in green Rio coffees very little is being done. Fine, mild coffees are firm in price and quotations are some 15 to 20 per cent. higher than they were two or three months ago. Green Rio coffees continue irregular on the outside markets, prices fluctuating from day to day. Locally, our quotations are unchanged. We quote: Green Rio, No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

### CANDIED PEELS.

The demand for candied peels is only of a moderate character, as is usual at this time of the year. We quote as follows: Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c., according to brand and quality.

### NUTS.

Nothing new has developed either in regard to prices or trade. We quote:

See pages 35 and 36 for  
Toronto, Montreal, and St.  
John prices current.

Grenobles, 10¾c. by the bale up to 12c. for smaller quantities. Marbots, 9½ to 10½c.; filberts, 9½ to 10½c.

### RICE AND TAPIOCA.

Business is still of the usual, steady character and devoid of any special feature. We quote: B rice, 3¼c.; Japan rice, 5½ to 6c.; tapioca, 4 to 4½c.; sago, 4½ to 5c.

### SPICES.

Nutmegs and mace are about ¼c. per lb. higher in the primary market. Advices in regard to cloves are somewhat irregular, some reporting the market firmer, while others are of contrary character. Those who report a firmer market claim that there has been a partial failure of the crop and that prices will advance. The pepper market still rules firm. Wholesalers report a fairly good demand for ginger, cloves, allspice and pepper.

### SUGAR.

The market has again become demoralized. The raw market is down to 6s. 4½d. Last week there was a decline of 1-16c. in raw sugars in New York, and early this week granulated there declined 10c. and yellows, 5c. per 100 lb. In sympathy with this prices of all granulated sugars declined 10c. in Canada on Tues-

day, thus putting quotations back to the recent lowest point on record. We now quote granulated on the basis of \$3.90 l.o.b. Montreal, for Redpath and St. Lawrence, and \$3.85 for Acadia. In Toronto the prices are \$1.08 and \$1.03 respectively. The meltings in the United States last week were 21,000 tons and the receipts 11,268 tons. The total stocks in the four United States ports at the close of last week were 123,901 tons against 86,190 for the corresponding time last year.

### SYRUPS AND MOLASSES.

In syrups there are some good mediums of sugar description offering from the refineries, and there have been some transactions. Business on retail account is rather quiet. A fair business is being done in New Orleans molasses at 25 to 30c. for medium grades and 45 to 50c. for open kettle.

### TEAS.

Quite a good demand is reported by the brokers this week for medium-grade flavory teas in Indians and Ceylons, but as stocks on spot are light there have not been many transactions. Mail advices from London, Eng., under date of January 3, state that the market opened with a good demand for Indian teas with prices advancing for all descriptions up to 7 or 8d. per lb. Ceylon teas, we are told, met with a good demand, and prices for all, excepting a few good medium and better grades, showed marked firmness. The Japan tea market continues quiet, only a few transactions being reported on the local market during the past week. Prices, however, rule firm. A good inquiry is heard for all grades of China green teas, which continue scarce. Quite a number of spot inquiries for Ceylon greens are also reported, but these, too, continue scarce.

### FOREIGN DRIED FRUITS.

**CURRANTS.**—Cable advices, since our last review, report the market in Greece firm. Some business on importation account is still being done. Local wholesalers are experiencing a fairly good demand for currants. We quote: Filiatras, 6 to 6½c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

**VALENCIA RAISINS.**—As already pointed out in a previous issue, stocks in Spain are nil. Some offers are, however, being made from London, Eng., and as fresh shipments are nearly due to arrive here the local market is a little easier this week, and 6½c. represents the ruling idea as to price of selected raisins. Although the market is slightly easier, at present stocks are very light, and some inquiries are being received from out-of-town houses. We quote: Fine off-stalk at 5½c.

**SULTANA RAISINS.**—Quite a little more interest has been taken in these on account of the higher prices ruling in the primary market, where stocks are practically exhausted and quotations are up 7s. to 9s. per cwt., according to grade. There has been a little more demand and there have been some transactions between wholesale houses. We hear of one

transaction whereby a wholesale house received  $\frac{3}{4}$ c. per lb. higher from an out-of-town than it was quoting a few weeks ago to the retail trade. Prices to the retail trade now rule at  $8\frac{1}{2}$ c. for the lowest grades up to 12c. for the highest. It might be pointed out that the increase on the price of spot goods does not correspond with the increase in the primary market.

**PRUNES.**—Although no further advance has taken place prices on the Coast have an upward tendency. Quotations here are the same as they have been for some weeks, but it is expected that they will be higher when the present stocks are exhausted. The demand for prunes continue fairly good. We quote as follows: Californian prunes, 100-110's, 5c.; 90-100's,  $5\frac{1}{2}$  to  $6\frac{1}{2}$ c.; 80-90's,  $6\frac{1}{2}$  to 7c.; 70-80's,  $6\frac{3}{4}$  to  $7\frac{1}{4}$ c.; 60-70's,  $7\frac{1}{2}$  to 8c.; 50-60's, 8 to  $8\frac{1}{2}$ c.; 40-50's,  $8\frac{3}{4}$  to 10c. French, 100's,  $3\frac{1}{2}$  to 4c.

**FIGS.**—We hear of further shipments of natural figs from this market to New York. Advices from Smyrna say that the few remaining natural figs have been cleaned up for New York. Locally there is very little business being done in figs. We quote: Mat figs,  $3\frac{1}{4}$ c.; naturals,  $3\frac{1}{4}$  to  $4\frac{1}{4}$ c. according to quality; tapnets,  $3\frac{1}{4}$ c., and Eleme figs range all the way from  $8\frac{1}{2}$  to 18 cents.

**CALIFORNIAN EVAPORATED FRUITS.**—Although business is not active there is rather more doing than is usual at this time of the year. The market in California is firm with an upward tendency. We quote as follows: In 25-lb. boxes, 13 to 16c. for apricots and 11 to 13c. for peaches.

#### GREEN FRUITS.

The movement is quiet, the demand for apples being particularly weak. Cranberries are scarcer and go as high as \$10 per bbl. with slow sales. Southern cucumbers are being offered at \$2.25 to \$2.50 per doz. We are quoting: Tangerine or kid glove oranges, \$8.50 to \$9 per strip; grape fruit, \$4.50 to \$6 per box; apples, \$4 to \$5 per bbl.; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; Florida oranges, \$3.25 to \$3.50 per box; Mexican oranges, \$2.25 per box; Messina lemons, \$2.50 to \$2.75 per box; Californian oranges, \$3.25 to \$3.50 per box; Valencia oranges, \$3.75 to \$5.50 per case; Malaga grapes, \$5.50 to \$6; cranberries, fancy Jerseys, \$9 to \$10; pineapples, 25 to 35c. each by the case; cucumbers, Southern, \$2.25 to \$2.50 per doz.

#### VEGETABLES.

There is a quiet movement, the bulk of the trade being in celery and lettuce. Radishes are being now offered and sell fairly well. Turnips, carrots and parsnips are also coming more into demand. Dry onions are scarcer and range 25c. a bushel higher for the finest samples. The other prices are unchanged. We quote: Carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c.; dry onions, \$1 to

\$1.25 per bush.; potatoes, 85 to 90c. per bag.

#### COUNTRY PRODUCE.

**EGGS.**—There are moderate offerings of fresh and held eggs, but strictly new laid are very scarce. They are worth 26 to 30c. per doz. There is a moderate demand for fresh-gathered, cold-stored and limed, with prices unchanged. We quote: Fresh-gathered, 20 to 22c.; cold-stored, 18 to 20c., and limed 16 to 18c. per doz.

**BEANS.**—The movement is normal with prices steady. We quote: Choice hand-picked, \$1.70 to \$1.85; prime, \$1.50 to \$1.60 per bush.

**HONEY.**—There is a better demand for honey, and some dealers are obtaining better prices. We quote: Clover, in 60-lb. tins,  $9\frac{1}{2}$  to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.

**DRIED APPLES.**—Trade has slightly improved. The prices are unchanged. We quote: Evaporated apples,  $9\frac{3}{4}$  to 10c. in carlots and  $10\frac{3}{4}$ c. in less quantities. Dried apples 5 to 6c. per lb.

**POTATOES.**—The prices are firm at 70c. per bag in carlots on track here, with jobbers retailing them out in lots of 10 bags or over at 85c. and less quantities at 90c. per bag.

#### BUTTER AND CHEESE.

**BUTTER.**—The average receipts of butter with steady prices are reported. We are quoting: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 12 to 14c. per lb. Creamery prints sell at 21 to 22c., and creamery solids,  $20\frac{1}{2}$  to 21c. per lb.

**CHEESE.**—The prices are firm, with a steady demand. We quote: Cheese, wholes,  $10\frac{1}{2}$  to  $10\frac{3}{4}$ c.; twins, 11c.

#### POULTRY.

**DRESSED POULTRY.**—There have been poor arrivals of dressed poultry this week. The prices are very firm, as much as 12c. being offered for turkeys, which is 2c. more than last week. Ducks are 10c. per pair higher, while the majority of geese sell at 9c. We quote: Chickens, 30 to 50c. per pair; ducks, 60 to 90c. per pair; geese, 8 to 9c. per lb.; turkeys, 10 to 12c.

**LIVE POULTRY.**—Live poultry are scarce, and business is quiet. The Canadian Produce Company, 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds)  $2\frac{1}{2}$ c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

#### FISH AND OYSTERS.

There continues to be an improvement in the sales of all kinds of fish. In preparation for Lent, when the business is at

its best, dealers are getting in full stocks of fish. Fresh frozen sea herring are being sold at \$2.25 per 100 fish. Prices remain steady and we quote: Fresh and frozen fish—Cod-fish, 6 to 8c.; whitefish, 7 to  $7\frac{1}{2}$ c.; herring, 4 to 5c.; trout, 7c.; halibut, 11 to 14c.; sea salmon, 9 to 10c.; haddock, 6c.; perch, 4c.; British Columbian salmon, 20c.; Labrador herrings, \$3 to \$3.25 per 100-lb. bbl. Smoked fish—Ciscos, \$1 to \$1.25; finnan haddie,  $6\frac{1}{2}$  to 7c.; Digby herring, 60 to 75c. per bundle. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitched cod, \$5.50 to \$6; boneless cod, in bricks,  $4\frac{1}{2}$  to  $5\frac{1}{2}$ c. per lb.; steak cod,  $6\frac{1}{2}$ c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to  $4\frac{1}{2}$ c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, \$1 to \$1.25; kippered herring, 50 in a box, \$1 to \$1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1,  $6\frac{1}{2}$  to 7c. per lb. Oysters—Standards, \$6.75 per large pail, \$3.75 to \$4.05 per small pail, or \$1.50 to \$1.75 per Imperial gallon; selects, \$2 to \$2.15 per Imperial gallon.

#### GRAIN, FLOUR AND BREAKFAST FOODS.

**GRAIN.**—The prices of Manitoba hard wheat are 89c. per bushel, grinding in transit, and 88c. Toronto and west. Locally the receipts of oats have improved and they are down 1c. per bushel, as is also goose wheat. Red and white Ontario wheat is 1c. higher. We quote as follows: White and red Ontario wheat, 72 to 82c.; goose, 67 to  $76\frac{1}{2}$ c.; oats, new, 46 to 47c.; rye, 58c.; barley, 54 to 63c.; peas, 77 to 80c.; buckwheat, 58c.

**FLOUR.**—Trade is recovering and a better feeling exists. The prices are very firm. We quote as follows: Ontario patents, in bags, \$3.70 to \$3.80; Hungarian patents, \$4.15; Manitoba bakers', \$3.90; straight roller, \$3.40 to \$3.50 per bbl. in Toronto.

**BREAKFAST FOODS.**—Things are brightening and the demand has continued to improve. The only thing noticeable is that standard rolled oats on track are 5c. less in carlots, while less quantities are 5c. per bbl. more. We quote: Oatmeal, standard and granulated, in carlots on track here, \$5.55; standard rolled oats in carlots on track here, \$5.20; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$4.00; split peas, \$4.50; pot barley, \$4.50.

#### HIDES, SKINS AND WOOL.

There is a quiet movement with steady prices. We quote prices paid by buyers on arrival:

**HIDES.**—We quote: No. 1, green,  $7\frac{1}{2}$ c.;

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**POTATOES and OATS**

IN CAR LOTS.

If open to buy or sell, wire

**R. W. HANNAH**

Board of Trade, TORONTO

To  
**GROCCERS**  
IN SMALL TOWNS.

If you trade any of your goods to the farmers for Produce, you can get **CASH** for all your live chickens

from  
The Canadian Produce Co.,  
TORONTO.

Butter Cheese  
Eggs Poultry

Consignments Solicited.  
Highest Prices. Prompt Returns.

**The Wm. Ryan Co.,**  
Limited.  
70 and 72 Front St. E., Toronto.

**BUTTER AND EGGS.**

Scarce and Wanted. Consignments Solicited.

**BUTTER TUBS AND BOXES.** Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

**Rutherford, Marshall & Co.**  
Wholesale Produce Merchants,  
68 Front Street East, Toronto.

The  
**DAWSON** Commission  
Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS.

Cor. Market and  
Colborne Streets, TORONTO

**DRIED FRUITS**

Owing to scarcity and high prices of apples the trade will find big inquiry for **DRIED FRUITS**. We are on the ground floor and want your orders.

**PRUNES**—Nonpareil and Santa Cruz packs.  
**APRICOTS**—Fancy and Choice.  
**PEACHES**—Bags and Boxes.  
Also **FIGS**—Bags and Tapnets.

Get our prices before buying.

**CLEMES BROS., TORONTO**

No. 2 green, 6½c.; No. 1 green, steers, 8c.;  
No. 2 green, steers, 7c.; cured, 7¾ to 8¼c.

**SKINS**—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 75c.; deerskins, 12½ to 14c. per lb.

**WOOL**—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

**SEEDS.**

The red clover market is fairly steady. Alsike is very dull owing to the absence of export orders making it difficult to quote prices, and jobbers are not inclined to pay above \$6 to \$7.50 f.o.b. at outside points. Timothy is 25c. per bush. higher. The following figures are what dealers are paying at outside points. We quote: Red clover, \$5 to \$5.40; alsike, \$6.50 to \$8.50, and timothy, \$2.50 to \$3.25 per bush.

**MARKET NOTES.**

Timothy seed is 25c. a bushel higher.

A slightly firmer feeling has developed in canned peas.

All grades of refined sugars declined 10c. per 100 lb. on Tuesday.

The advance in turkeys is from 1 to 2c. per lb., and in ducks 10c. per pair.

Sultana raisins are 7 to 9s. per cwt. higher in the outside markets and slightly dearer locally in sympathy.

Standard rolled oats in carlots have gone down 5c. per 100 lb. Broken barrel lots are selling now at 20c. advance on this price.

Beef hind quarters are 50c. per 100 lb. higher, while prices for select live hogs have gone up 12½c., and for lights 40c. per 100 lb.

**PROMINENT MERCHANT DEAD.**

A loss that will be keenly felt in Montreal business circles is that of Mr. Andrew S Ewing, of Messrs. S. H. & A. S. Ewing wholesale dealers in spices, teas, coffees, etc.

He was in fair health up to within a day or so of his death, but pneumonia developed, and on Wednesday, January 8, he succumbed.

The late Mr. Ewing was born in the north of Ireland 65 years ago, and came to this country with his father, the late Mr. Samuel Ewing, 10 years later. He was educated at the High School, Montreal, and in 1860 he entered into partnership with his brother, Mr. S. H. Ewing (now of S. H. Ewing & Sons) in the Montreal Coffee and Spice Mills, of which he afterwards became sole proprietor.

For the past 15 years he has been a valued member of the Montreal Board of Trade. In religion he was a Presbyterian, and in politics a Conservative. In the Protestant Industrial Rooms and other charitable organizations the late Mr. Ewing took a great interest, and in his business relations he was much respected. He left a wife, two sons and two daughters.

The business of S. H. & A. S. Ewing will be carried on as usual.

The following Brands manufactured by

**The AMERICAN TOBACCO CO.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

**CUT TOBACCO**

**OLD OHUM.**

**SEAL OF NORTH CAROLINA**  
**OLD GOLD**

**CIGARETTES**

**RICHMOND STRAIGHT CUT.**

**SWEET CAPORAL.**

**ATHLETE.**

**DERBY**

**Ostrom, McBride & Stronach**

Wholesale  
Fruit and Commission Merchants.

**BUTTER AND EGGS. POULTRY AND GAME.**  
**FRUITS OF ALL KINDS IN SEASON.**

**EARLY VEGETABLES.**

**POTATOES IN CAR LOTS.** Consignments Solicited.

33 Church Street, TORONTO.

**FISH AND OYSTERS**

Largest variety of fresh and frozen Fish in the Dominion. Mail or telephone orders receive prompt attention. Can ship on any train.

**F. T. JAMES CO., Limited**

Phones { Day—Main 1064. 76 Colborne St.,  
          { Night—Park 862. TORONTO.

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**M. B. STEELE**

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**WHOLESALE MERCHANDISE BROKER  
AND MANUFACTURERS' AGENT.**

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange  
Correspondence and Agencies Solicited.

**Storage, Track Facilities.**

**Foreign Shippers**

If you want to offer your goods in  
**WINNIPEG, CANADA.** we will be  
pleased to answer your inquiries.

**E. NICHOLSON**

Wholesale Commission Merchant and  
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115 Bannatyne St. East, Winnipeg Canada.

**Winnipeg Fruit Merchants.**

**THE RUBLEE FRUIT CO.**  
LIMITED.

**IMPORTERS OF FOREIGN AND DOMESTIC  
GREEN AND DRIED FRUITS, NUTS, Etc.**

151 Bannatyne St., 12th St.,  
WINNIPEG, MAN. BRANDON, MAN.

## QUEBEC MARKETS.

Montreal, January 16, 1901.

## GROCERIES.

FOR the month of January business is pretty good, and by all indications the grocery trade of 1902 will be an unusually good one. One reason for this is that the Lenten season comes so early, and the ordinarily long, dull winter is shortened considerably, while after Lent the trade seems to prepare for summer and fall business. There are only a few changes in quotations for the week, and these are not of much importance. Union salad oil, winter press, has advanced to 85 and 90c. per gallon, in barrel lots. Loggie's blueberries, which, although scarce, are in stock in gallon tins with some dealers, are selling at \$1 to \$1.25 per dozen. There is also a scarcity of Armour's pork on the market. The second grade, only, can be had. This, branded "Jones," sells at about \$24. The advance in 1 lb. jars of jams, jellies, etc., has not affected the wholesale trade's prices as yet, but when stocks get a little lower we may look for changes. The price of canned tomatoes has not been changed by the wholesale houses as yet. Stocks are pretty large at present and no one wants to be first in the raise.

## SUGAR.

A decline of 10c. took place on Tuesday on all grades of refined sugars. Trade continues fair. We quote \$3.90 for granulated and \$3.15 to \$3.80 for yellows.

## TEAS.

The trade is beginning to realize that stocks of Japan tea are light, and an increase in the buying is noted. One or two importers have already commenced to quote slightly higher prices on greens. In China green teas London reports show an advance, in some cases, in price, although business was not large.

## SYRUPS.

There is not much business doing, but the demand will likely increase shortly, as the Lenten season approaches. There are no changes to report in our quotations, which, on corn syrups, are: 3½c. in bbls.; 3½c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.60 in 38½-lb. and \$1.20 in 25-lb. pails.

## MOLASSES.

There is still only a small demand for molasses. A letter received from Messrs. Jones & Swan, of Barbados, states that the coming crop will be about 10,000 puncheons less than last year. In the Montreal market stocks are comparatively light; there is, perhaps, only about one-third of the quantity held here last year at the same period. There is a certain amount in Halifax, but it is in strong hands. With these facts in view, an advance in prices will surprise no one. Added to this, the high prices prevailing in hog products and fruits will in all probability bring on an increased demand for molasses. The impression prevails that stocks now held in Canada will be cleaned out before the new crop arrives. At present no changes have been made in prices. We quote: Barbados molasses, in single puncheons, at 29c. and in carlots, 28c. Antigua, in single puncheons, sells for 24c.

## CANNED GOODS

Wholesale stocks in canned tomatoes are still pretty large, so no advance, in accordance with the Syndicate's new price,

is meditated just at present. Retailers, however, are wisely investing in tomatoes before any such action is taken, and the result is a good demand. Peas are somewhat scarce, but the demand is not heavy. Corn is steady at 80c.; peas, 80 to 95c. We quote salmon at \$1.00 to \$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sockeye, and \$1.42½ to \$1.45 for Clover Leaf talls. Gallon apples sell for \$2.60.

## RICE AND TAPIOCA.

There is not much to say about these. A moderate trade is doing at steady prices. We quote as follows in combine district: B rice in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½c. per lb., and tapioca, 3¼ to 3½c.

## SPICES.

In a general way prices are pretty firm. Trade is quiet, however, and quotations are: Nutmegs, 30 to 55c. per lb. as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

## FOREIGN DRIED FRUITS.

CURRENTS.—Prices on currants are firm, and the demand is moderate. Fine Filiatras sell for 5½c. in ½ cases, and for 6c. cleaned; 1-lb. cartons are worth 8c.; finest Vostizzas, 7¼ to 8c.

VALENCIA RAISINS.—The market is still quiet and prices remain unchanged. Our quotations are, locally: Finest off-stalk, 5½c.; selected, 6½c.; layers, 6½c.

CANDIED PEELS.—These are quite scarce, owing to the unprecedented demand. We quote: Orange peel at 11½c.; lemon, 10½c.; citron, 16½c.

MALAGA RAISINS.—Business is not brisk and prices are steady. We quote as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; ¼'s, \$1.30 to \$1.40.

DATES.—There is a fair trade doing at steady prices. We quote Halloween dates at 4¼ to 4½c.

FIGS.—A good demand keeps up for both layer and tapnet. We quote the latter at 97½c. to \$1.

CALIFORNIA RAISINS.—There is no change in the situation. We quote seeded at 9¼ to 9½c.

PRUNES.—The demand is, as usual, a fair one. Prices have not changed. Our quotations are as follows: Californians, 8½c. for 40-50's, 8c. for 50-60's, 7½c. for 60-70's, 7½c. for 70-80's, 6½c. for 80-90's, 6½c. for 90-100's.

## NUTS.

Business is not brisk, and prices remain steady, as follows: Walnuts, 9¼ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¼ to 9½c.; pecans, 15 to 16c.

## GREEN FRUITS.

Business has not improved much. The demand on all lines is light and except

in Florida tomatoes and Valencia oranges there are no changes in prices. The former, however, are arriving in larger quantities, and the price has dropped 50c. per crate, now being quoted at \$4.75. There are a good many Valencia oranges on this market and we now quote 420's at \$3.50, a drop of 25c. Our quotations are as follows: Jamaica oranges, \$1.50 to \$1.75; Florida oranges, \$3.75 to \$4; Californian sunflowers, \$3.50 to \$3.90; Valencia oranges, 420's, \$3.50; 420's, Jumbo, \$4.75; 714's, \$5.25; Messina lemons, \$2.75 to \$3.00 per box; Malaga lemons, ½ chests, \$5.25 to \$6; pineapples, 15 to 20c.; Canadian apples, \$3 to \$5 per bbl.; limes, \$1.50 per box; coconuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Spanish onions, \$1.10; sweet potatoes, Vineland's, \$4.75 to \$5.50; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10; barrel onions, \$3; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, \$3.25 per box; Californian tangerines, \$3.00 per box; grape fruit, \$1.25 per box; Florida tomatoes, \$1.75 per crate.

## FISH.

Prices on several lines are becoming firm, and there is a good trade doing. There have been no changes in prices this week. We quote as follows: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 9c.; salmon, 9c.; trout large and medium, 7c.; No. 1 herrings, Nova Scotia, \$5.25 per bbl.; No. 1 herrings, Nova Scotia, \$2.80 per ½ bbl.; No. 1 Holland herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$5.75 per bbl.; No. 2, \$4.50; large, \$6.50; No. 1 green haddock, \$4.25 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$4.80 per case; dry codfish, \$4.65 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$12 per bbl.; No. 1 Labrador salmon, \$6.25 per ½ bbl.; No. 1 B.C. salmon, \$6 per ½ bbl. and \$11 per bbl.; standard bulk oysters, \$1.30 per gal.; select bulk oysters, \$1.50 per gal.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

## BUTTER AND CHEESE.

BUTTER.—During the past week there has been very little eastern butter offering, factories having decided, owing to the small supply of cream available and to the impossibility of turning out a suitable quality of goods, that it was best to conclude operations. The result of this has been that some dealers are asking more money for their stocks. On account of the inferior run of creamery, the demand is mostly for fall creameries, and stocks of this are not heavy. Any good lots of Eastern-Townships creamery finds ready buyers at 20½ to 21c. Produce merchants are quite willing to pay that for select, winter-made creamery, which price is almost impossible to get

white to 9c.

DRE: hardly ever, i what 1 11 to 1 ary, 8c.; ch to 6c.

ASH Prices \$1.40 to \$1.4

FLO ces re Spring winter straight bakers GRA A good the w as fo 72c.; (for 57c.; 56½c.

OAT ment. \$5.85

FEE Our q to \$20 bran,

BAL doing (timot) \$9.75 per to

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white extracted, 9½ to 10c.; strained 8 to 9c.

**DRESSED POULTRY.**—Supplies are hardly equal to the demand, which, however, is not large, and prices are somewhat firmer. Choice turkeys now sell at 11 to 12c., a slight advance, and ordinary, at 9c. Choice geese sell for 7½ to 8c.; choice chickens, 7½ to 8c.; fowls, 5½ to 6c.

**ASHES.**—There is a moderate demand. Prices are steady, as follows: First pots, \$4.40 to \$4.45 per 100 lb.; seconds, \$4.00 to \$4.05; pearls, \$6.75 to \$7.

**FLOUR AND GRAIN.**

**FLOUR.**—The market is quiet and prices remain firm. We quote in carlots: Spring wheat patents, \$4.05 to \$4.30; winter wheat patents, \$3.85 to \$3.95; straight roller, \$3.70 to \$3.75; strong bakers', \$3.80 to \$4.

**GRAIN.**—There is nothing new to note. A good business has been done during the week at steady prices. We quote as follows: Manitoba, No. 1 hard, 72c.; peas, 92 to 93c.; rye, 64 to 64½c. (for carlots in store); No. 2 barley, 57c.; oats, 47 to 48c.; buckwheat, 54 to 56½c. east; corn, 75 to 76c.

**OATMEAL.**—There is only a light movement. Prices are unchanged. We quote: \$5.85 to \$5.90 in small lots.

**FEED.**—A fairly active market prevails. Our quotations are: Ontario bran, \$20 to \$20.50; mouille, \$28 to \$30; Manitoba bran, \$21; shorts, \$23.

**BALED HAY.**—A moderate trade is doing at steady prices. We quote: No. 1 timothy, \$10 to \$10.50; No. 2, \$9 to \$9.75; clover, mixed, \$8 to \$8.50; clover, per ton, in carlots, \$7 to \$7.50.

**MONTREAL NOTES.**

Valencia oranges have dropped 25c. Florida tomatoes are 50c. per crate lower.

English buyers are paying as high as 52s. for colored cheese and 50s. for white.

**NEW BRUNSWICK MARKETS.**

Office of "The Canadian Grocer."

St. John, N.B., January 13, 1902.

**B**USINESS has been somewhat quiet during the week, but not unexpectedly so. There has been one subject to the front of interest—direct steamship service to Jamaica. The best attended meeting which the Board of Trade has held for some time met to hear the agents formulate their plans. The feeling of the meeting was in strong sympathy with the movement, and the opinions expressed were that the venture would prove a success. The fact that the line will not at present receive a subsidy strongly enlisted the sympathy of many. The Canadian Pacific Railway Company are particularly interested, which means much. There will be a steamer sailing every three weeks. In markets the week shows but little change.

**OILS.**—Burning oils continue to be a large business, but already a change is noticed in the length of the day. Competition is very strong, but the market cannot be said to be the same, though there is little if any change yet. In paint oils the season is yet too early for much business. Lubricating oils are quiet except in the taking of future orders. Everything points to a large spring business. Prices show no change, the market being quite firm. Cod and seal oil are both very firmly held at full figures.

# Clark's English Mincemeat

is packed in Tins—1s, 2s, 3s, 4s and 5s.

If you are looking for quality

Try a sample order.

You'll not regret it!

## EPPS'S

GRATEFUL.  
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.  
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST  
NUTRITIOUS.

# COCOA

## INTRODUCTION

The R. & J. H. Simpson Co.

Wholesale Grocers, GUELPH, ONTARIO

are now in a position to supply the Retail Grocery Trade with all staple lines of groceries.

Our prices are loaded with magnetism, and should bring us business from all quarters.

If our travellers have not yet called upon you, we will be pleased to have an inquiry. We will use you right

**MR. GROCER**

WATCH THIS AD.

and do not pay good prices for cheap printing when you can get good printing at cheap prices.

Here is sample No. 1 of "Weese's Snaps." We do good printing cheap.

1,000 Good White Business Envelopes, any printing, for One Dollar.

We are jobbers and know how to buy cheap. You get the benefit of our buying, and why not? Send your dollar and your copy at once, or send us \$2.50 and we will send you 500 Envelopes, 500 Note Heads, and 500 Statements—\$2.50. Snaps in stationery of all kinds.

**WEESE & CO., 54 Yonge Street, TORONTO.**  
Jobbers in Stationery and Novelties.



Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

## SMITH & CARMICHAEL

(Formerly T. H. Smith & Co.)

PRODUCE COMMISSION MERCHANTS

70 COLBORNE ST., TORONTO.

The above is a change in name only, as Mr. Carmichael has always been the silent partner of T. H. Smith & Co.

**SALT.**—There have not been as large importations of coarse salt from Liverpool as last year. Dealers are inclined to allow stocks in store to run light, preferring to have regular shipments in each steamer and ship direct from the steamer, thus saving the extra cost of storing, which means considerable. In fine salt business is light. Quotations are now as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

**CANNED GOODS.**—There is as usual at this season, but a limited business. Prices show little change. The fact that packers have advanced tomatoes makes that a rather firm line. Dealers are already placing orders for canned meats. Prices are low. Canadian meats control the market at least among the wholesale men. In fruits, blueberries are very firm and scarce. There is a strong market in all lines. Oysters are offered quite low. This is the packing season. Salmon are now in full stock and prices are quite low, being much lower than before new goods came on the market. Domestic canned fish are high, except sardines. Kipper herring are far short of the demand.

**GREEN FRUITS.**—Oranges are very large sellers. In Valencias the market is rather higher. There is just a fair business. It is yet early for best quality. Jamaica oranges are still particularly fine. Prices are unchanged. Quantity of Floridas and Californians imported is not very large. In lemons there is just a fair business at even figures. Californian lemons are sold in a very small way. They are a very mild fruit. Apples move slowly, and for best stock high prices still rule. A few nice Bishop pippins are still offered. Very few bananas are now sold. Cranberries are firm at full figures. More domestic berries have been sold than usual this season. The quality has been good. Some few pines are offered, but the sale is light.

**DRIED FRUITS.**—There is some interest still, though the holiday season is over. The advance in Californian and Malaga fruit aids very much in this; also the fact that stock bought early this season was light. Quite a few prunes and raisins arrived this week. Prunes, as yet, show no change in price. Some currants were received this week. These were also higher for import. The cleaned currants hold the market. Dates are much higher. No large stocks are held. In evaporated apples prices are higher. Reports from the west say new goods are well cleaned up. Stock here is small. Dried apples are firmly held. There is some inquiry for evaporated apricots and peaches, but the quantity used is much smaller than one would expect. Onions are higher; very few Spanish sold here.

**DAIRY PRODUCE.**—Eggs are still held at quite full figures, though there is but a fair demand. Butter is dull though good quality sells freely and at full figures. There is considerable country butter offering, but most of the quality is undesirable, and it is the cause of the loss of much money. Cheese show no change in price. Business is light. The local market is never a very large one.

**SUGAR.**—The low prices still continue. The market is not such as to lead one to

buy much more than for present needs, but still the sales are very large.

**MOLASSES.**—Stocks are in few hands, except in a small way. Prices are unchanged. Variety is very much smaller than usual. Although some nice values in American goods are offered, sales are light.

**FISH.**—There is nothing of particular interest. Frozen herrings are in very light receipt. There is always a large demand, particularly if the weather is cold. Fresh haddock is light in supply and full figures are asked. Cod sell at a little lower price than haddock. Finnan haddies are firmly held. Shipments are large. Smoked herrings are unchanged at the low figures. Pickled keep high. There are no bloaters or kippers. In alewives, the pack has been largely sold. The quantity packed this season was not as large as usual, and the market was somewhat dull. In pickled shad a few were offered, but at high figures. We quote: Haddies, 5½ to 6c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, \$1.60 to \$1.70 per 100 lb.; pickled herring, \$2.15 to \$2.25 per bbl.; Canso herring, \$5.75 per bbl.; kippered herring, \$1 per box; Shelburne, \$2.50 per ½ bbl.; dry cod, \$3.60 to \$3.75; frozen herring, 75c. per 100; smelt, 5 to 6c. per lb.

**FLOUR, FEED AND MEAL.**—In flour, while there is little change, prices are held firm, particularly in Ontario grades. There is just a fair sale. Feed is scarce and there is a good demand. Oats and oatmeal are somewhat easier, but there is little or no change in the local market. Cornmeal is still held at the high price. Beans are unchanged. There is a demand for yellow eyes. Barley, split peas and blue peas are high. The last named are very scarce. Hay tends higher. We quote: Manitoba flour, \$4.70 to \$4.80; best Ontario, \$4.10 to \$4.20; medium, \$3.60 to \$3.80; oatmeal, \$5.60 to \$5.75; cornmeal, \$3.30 to \$3.35; middlings, \$26 to \$28; oats, 58 to 60c.; handpicked beans, \$1.65 to \$1.70; prime, \$1.55 to \$1.60; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.85 to \$5.00; barley, \$1.70 to \$1.75; hay, \$12 to \$14.

#### TRADE NOTES.

"Pure Gold" have distributed to their friends a very handsome picture card.

"Kux Joy," the new brand of cleaned currants, in cartons, is meeting with a large sale.

Mr. Alex. Jardine was in the city this week and received a hearty welcome from his many friends.

Mr. Potter, representing The N. K. Fairbank Co., is doing the retail trade and is having a large sale, particularly in their specialties. "Gold Dust" and soap. Their scouring soap is meeting with a good reception.

The Lake of the Woods Milling Co. have made a large shipment of flour to South Africa via St. John. The many friends of Mr. A. O. Hastings, their representative, will hear with much pleasure that he is improving in health.

#### A QUO PRO QUIDS.

Ontario buys a heap of Macdonald's tobacco, and Macdonald's benefactions to Ontario may therefore be regarded as a quo pro quids.—Hamilton Herald.

Include with first order from wholesale grocer a trial lot of

# H AND H

TRADE MARK

the unequalled cleaner. Steady growth, **seasonable**, well advertised and have letters daily from consumers.  
34 Yonge Street, Toronto.

## FLOUR

MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

## "Imperial" Brand PEARS

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

IMPERIAL CANNING CO.,  
KINGSVILLE.

## FISH—FRUIT

Oysters; Finnan Haddie; Herrings; Trout; British Columbia Frozen Salmon; Navel Oranges; Lemons; Grapes; Nuts; etc.

We handle everything in the above lines and would be pleased to have your account.

## WHITE & CO.

Wholesale Fruit and Fish  
TORONTO

Toronto Fruit Merchants.

## FANCY NAVEL ORANGES

We have the fancy "Camellia" Brand again and they are sound, juicy and sweet.

New Messina Lemons, Florida Oranges,  
Malaga Grapes, Dates, Figs, Nuts.

Mail orders a specialty.  
Send us your Xmas Order.

## HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

## McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer.  
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.  
Warehouse Phone Main 3394.

Scientifically Prepared.

Being assured of the absolute purity of . . .



# ST. CHARLES Evaporated Unsweetened CREAM

Physicians and Nurses endorse and recommend its use in infancy and old age, and in all cases where delicate nourishment is required.

A valuable health food, rich in strengthening properties and easily digested.

ST. CHARLES CREAM is always to be found in the stocks of progressive grocers and druggists. •



All orders promptly filled by your jobber. Write for full particulars to the FOREIGN DEPARTMENT,

**St. Charles Condensing Co.,**

**ST. CHARLES, ILLS., U.S.A.**

Factories—  
Ingersoll, Ont., and St. Charles, Ill.

## We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

## Delhi Epicure Pork and Beans IN TOMATO SAUCE

## Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

**Delhi Canning Co., - Delhi, Ont.**



## The THISTLE Brand

ARE  
HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED  
SECOND TO NONE.

BRIGHTON CANNING CO.



## We Are Proud

of the reputation that Kent Baked Beans have established for themselves in the short time they have been on the market (less than 1 year). We never put out anything that gave us such pleasure in pushing and never anything that met with such hearty support by the best trade.

Price is easy, too. Cost you 90c. doz. (delivered in 5-case lots) and retail at 10c. per can.

**THE KENT CANNING CO., Limited, - CHATHAM, ONT.**

## MANITOBA MARKETS.

Winnipeg, January 13, 1902.

**T**HE volume of business has increased during the week, and orders are coming in from travellers with considerable regularity. The trade for the time being is chiefly of a sorting character. The weather has been so mild that the little snow we had has all but disappeared, and this is having the effect of holding business back somewhat in certain lines. Public attention at the moment is much taken up with the question of the referendum of the Liquor Act and with the action of the Board of Trade in regard to car shortage. In fact, Winnipeg has been a sort of storm centre all week. There has been a great deal of eloquence expended on both questions. The uncertainty of the Liquor Act being or not being enforced has a certain depressing influence on trade.

**MILL FEED**—Although there does not seem to have been any increase of supply for this market, several firms have dropped the price of bran and shorts \$1.50 per ton. The reason for this seems a little difficult to find, as local demand is certainly good and export demand does not appear to have fallen off appreciably. On the other hand, some firms stoutly maintain the prices given last week and so the market is difficult to quote. Probably \$17 for bran and \$18.50 for shorts is as nearly correct as possible.

**GROUND FEED**—Corresponding to the duller feeling in oats there has been a drop in ground feeds. Oat chop is now quoted at \$27.50 as against \$30 last week. Oats and barley \$25, as against \$27.00; barley chop \$22, as against \$23. Oil cake is unchanged at \$27; oatmeal feed, \$16; mill screenings, \$17, as against \$18.50.

**HAY**—The absence of snow is "playing hob" with the market in baled hay. There is no bush trade yet, and, in consequence, there is at present a glut in both baled and loads. If snow does not come soon the outlook for farmers with large stocks of hay will be rather gloomy. There has been no actual drop in price since last week; there has been simply an absence of demand at any figure. Baled hay on track is quoted at \$5 to \$6, with no bidders; loose loads, \$5 to \$5.75.

**FLOUR**—There has been a fair trade all week, with nothing new in either price or situation to record. Quotations are; Ogilvie's Hungarian patent, \$2; Gienora patent, \$1.85; Alberta, \$1.65; Manitoba, \$1.55; Imperial XXXX, \$1.25; Nestor, \$1.15; Lake of the Woods Milling Co.'s Five Roses, \$2; red patent, \$1.85; Medora, \$1.45; XXXX, \$1.25; Hudson Bay Hungarian, \$2; strong bakers', \$1.85; Leader, \$1.50; Gladstone Sweet Home Hungarian, \$2; Home Rule, \$1.85; Headingly Hungarian, \$2; Favorite family patent, \$1.70; strong bakers', \$1.60; Pansy, \$1.25.

**CEREALS**—There is nothing of interest to record in connection with this market. Trade has been fair in all lines and prices have remained without change. There is considerable business being done in shipments of rolled oats to the eastward. Quotations for the week are as follows: Rolled oats in 80's, \$2.40; in 40's, \$1.20; in 20's, 65c.; granuated and standard oatmeal, \$2.90 to \$2.95; split peas, \$2.75 to \$2.80 per 98

lb.; pearl barley, \$3.75; pot barley, \$2.30; white beans, prime medium, \$1.90; cornmeal, \$2. In connection with cereals it is interesting to note the reports of the enormous rice crop in Japan, the largest in many years. The new rice will not reach this market for some considerable time yet, but when it comes there will be a reduction in price without doubt. There are no heavy stocks in Winnipeg, and buyers are showing a tendency to hold off until the extent of the reduction is known. No reports as to the crop of China rice have yet come to hand.

**SALT**—Stocks of salt are unusually light, owing to the rush of freight at the close of the season and the difficulty of getting transportation for this commodity. Many of the steamers for the last month before navigation closed refused to carry salt. No new supply can come in here much before the end of May, as the first steamers are loaded with more expensive freight. There is a possibility, however, that, owing to the large amount of grain that will await the opening of navigation at Fort William, tramp steamers may come there as soon as the lakes are open. These would, in all probability, be glad to bring salt or anything else they can get as cargoes. In the meantime, merchants are keeping rather an anxious eye on the stocks on hand.

**SUGAR**—Prices have remained unchanged all week and the trade has not been heavy. Quotations are: Extra Standard granulated, \$4.95; Bright yellows, \$4.30.

**CANNED GOODS**—The eastern advance on tomatoes has raised a good deal of discussion here as to whether the price should or should not advance. The opinion seems in favor of the advance and a good many houses are quoting it, though not all. The matter reduced to a nutshell is this: Tomatoes sell readily and in tremendous quantities at 10c. per can; the demand is very fair when they are even two for a quarter, but when they get to 15c. per tin straight the trade drops off visibly, and something else is substituted. Peas and corn are both in fair demand and without change of price. With the single exception of tomatoes the price list quoted for the past few weeks stands. Tomatoes are quoted at \$2.25 to \$2.30 per case.

**COFFEE**—Rios are particularly firm, and on arrival are found to be of excellent quality and color. Rios range from 10 to 10½c., according to grade.

**TEAS**—There is very considerable difficulty in getting low grades at reasonable figures. Many orders for first samples were declined as the chops could not be bought at the limit of price set.

**DRIED AND EVAPORATED FRUITS**—Dried fruit trade is largely at a standstill, there being little or no demand. Evaporated fruits are very firm. Evaporated apples are held at 10½ to 11c. Dried are in fair demand at 8c. Californian evaporated fruits are all firm. Apricots, 12 to 13c., according to grade; peaches, unpeeled, 10¼c.; peeled, 17c.; nectarines, 10¼c.; pears, 13 to 13½c.; pitted plums, 10c.; silver prunes, 11¼c.

**GREEN FRUITS**—This market is very quiet and no changes in price are recorded. The event of the week in fruit circles has been the visit of Mr. W. A. McKinnon, Chief of Fruit Division Department of

Agriculture, Ottawa, and the installation of Mr. J. J. Philip of this city as Inspector for Manitoba. The fruitmen feel that the enforcing of this new Act will be a boon to their business, and are preparing to give it their cordial support. Fruit prices for the week are as follows: Apples, \$5.50 to \$6.50 barrel; Washington, box apples, \$2 per box; Californian oranges, \$3.75 to \$4.75 per case; Mexican oranges, \$4.50 to \$4.75 per case; lemons, \$5.25 per case; Californian pears, \$3.50 per box; bananas, per bunch, \$3.50 to \$3.75; Malaga grapes, \$8 per keg; sweet potatoes, \$6; Jersey cranberries per barrel, frozen, \$9, unfrozen, \$10.

**FISH**—The event of the week in this line has been the arrival of a carload of fresh salt-water fish. It is some time since Winnipeg has had such a fine variety to choose from. We quote: Salmon trout, 10c.; salmon, 9c.; halibut, 11c.; fresh cod, 7c.; shad, 9c.; smelts, 7½c.; tommy cods, 5½c.; flounders, 5½c.; herrings, 15c. per doz.; Manitoba whitefish, 5c.; pickerel, 4c.; pike, 2½c. There is also a more plentiful supply of Labrador herring at \$4 per bbl.; mackerel, \$1.80 per kit; Holland herrings, \$1 per kit; boneless cod, 7c.; whole cod, 6½c. Oysters continue to be in active demand; prices are \$2 and \$2.25 per gal., according to grade.

**BUTTER**—The butter situation continues an unpleasant problem for dealer and consumer alike. No improvement has taken place in the receipts, and certainly none in the quality of butter coming in. A large amount of second-grade is being held in store, with no demand, and the supply of creamery and fresh dairy is almost nil. Separator bricks, whether from farm, dairy or factory, job at 24 to 25c.; inferior grades job at 15 to 17c.

**CHEESE**—Demand is moderate and a few Manitoba-made cheese are still offering. The bulk of the cheese on the market, however, is from Ontario. Jobbing price 11c.

**EGGS**—There was never such a demand for new-laid eggs and the supply has rarely been as short. The continued mild weather was expected to increase the supply but it does not appear to have done so, or else the increased demand absorbs them so fast that no increase in supply is noticeable. Dealers are jobbing fresh gathered at 30c. for Manitoba and 27c. for Ontario. New-laid (guaranteed) bring 45c. wholesale and retail at 50c. per dozen.

## NOTES.

C. A. Young, M.P.P., was elected president of the Winnipeg Grain Exchange for the ensuing year.

Noticeable among the enterprising eastern firms, who at the present time are realizing the importance of the Western trade and the advantages of making Winnipeg their headquarters for this territory, are The Pure Gold Mfg. Co., of Toronto, who have opened out premises at the corner of Rorie and McDermott streets, with a full and complete stock of goods of their manufacture. Sample-rooms will be in charge of Mr. S. J. Smith, their well-known representative, a fact which guarantees that the requirements of the Western trade will be thoroughly looked after in every detail. We wish The Pure Gold Mfg. Co. every success in their new venture.

# NOT CHEAP

It is not cheap in the sense that the word "cheap" is generally used, that is, low in price, common ; but is, perhaps, the highest price of any Tea on the market. I often have customers say, "I think I ought to get—discount. I can get it from other firms." I know they can and know they could often get more discount than stated, if they tried, but **what about the Tea?** Could they sell as much of the other firm's brands and would they give their customers as good satisfaction? **That settles the discount or lower price question.**

There is **more profit** for a merchant in **Red Rose Tea** than in any Tea on the market. Why? Because he can sell more of it and it will help increase his sales of other goods more than any article he can handle.

**Good Tea** is a great **business increaser.**

Your customers will say "Red Rose Tea is good Tea."

## T. H. ESTABROOKS

Tea Importer and Blender.

ST. JOHN, N.B., and TORONTO.

## Have a Look at Our Factory

**W**E don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY**, and

### **QUALITY TALKS.**

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing ; ours don't.

**F. R. LALOR CANNING CO.,**      **Dunnville, Ont.**

Limited

## NOVA SCOTIA MARKETS.

Halifax, January 13, 1902.

**T**HERE seemed to be only ordinary activity in the grocery trade generally during the last week. Stock taking is fully completed, and the trade, as a whole, are quite well satisfied with the year's business.

Sugar, which has fluctuated more or less for the last couple of months, is now steady in price. Teas, coffees, tobaccos, oils and other staple articles have undergone little change for some months, and the market for all is steady and averages well with other years.

Flours, meal and feeds have undergone a steady rise in price for the last three or four months, and are now at about top prices. No further rise is expected at present. Winter supplies for the local traders now being in, the demand will not be so great for the next month or so.

Flour is quoted (wholesale) from \$3.20 to \$3.30 for the lighter grades, all the way to \$4.70 to \$4.80 for Hungarian Patent, Manitoban; standard oatmeal, \$5.40 to \$5.50; cornmeal, American K.D., \$3.25 to \$3.35; Halifax ground, \$3.30; middlings, \$27.50 to \$28; bran, \$25.50 to \$26; oats, which had run to 62c., are not much easier at 56 to 57c. Hay runs from \$12.50 to \$13.50, according to quality.

In the line of provisions prices rule high, and quantities are generally short in the markets. Butter stands about as previously reported, with the prospect of advances before spring for creamery. Eggs were retailed on Saturday at 35c. for fresh laid stock, even the smallest kind of eggs bringing that price. Beef, in quarters, brings (wholesale) 4 to 5c.; heavy, on foot, \$8 to \$8.50 per cwt.; mutton, 5 to 5½c.; lamb, 6 to 7c.; veal, 5 to 5½c.; turkeys, 13c.; ducks, chickens, 9 to 10c. Potatoes, 40c.; turnips, 75c. per bbl.; beets, carrots, parsnips, \$1.25; cranberries, \$8.

The first assignment of the year in Halifax occurred in the grocery business, when on January 9 Wm. H. Drake placed his business in the hands of the official assignee. A meeting of his creditors is advertised to take place on January 20, until which date it is impossible to obtain a correct estimate of his assets and liabilities.

There is considerable doing in the fish business, but prices remain almost unchanged. Last week a number of schooners arrived from the Banks with good cargoes running from 5,000 to 12,000 pounds, principally haddock. Shipments continue to the West Indies and to Boston. The steamer Bonavista, which sailed last week for the latter port, had as part of her cargo: 100 bbls. herring; 250 casks, 1,175 tubs, 985 drums cod; 220 drums dry fish; 500 drums haddock; 25 bbls. salmon; 131 bbls. mackerel; 10 do. alewives; 30 bxs. boneless fish; 5 bales cod; 100 bbls. Nfld. trout; 132 cases live lobsters.

The live lobster business which was good on the South Shore three weeks ago seems to be falling off. We have the following late information from this district: "The lobster grounds at Barrington Passage, so prolific three weeks ago, have greatly dwindled down. There are about seventy-five men fishing there." And also the following: "Unsettled weather makes lobstering slow at Cape Sable, but there does not seem to be much to get. Scarcity is the rule. Some traps have been landed."

From the eastern part of the Province come better reports. A correspondent at Canso writes: "Over \$15,000 was paid to the local fishermen for their catches last month. Every fine day now they land \$1,000 worth of fish. The shipments at Canso have grown from sixty tons, ten years ago, to two thousand tons annually."

R C.H.

## LOOKING UP BUSINESS IN CANADA.

Mr. H. E. Pryor, representing the Great Western Cereal Company, Chicago, was in Toronto this week. The company he represents is well known as the manufacturers of "Mother's Oats," and it owns ten mills in different parts of the United States. Mr. Pryor has charge of the export branch of the company's business, and his visit to Canada is with a view to opening up trade with this country.

## MR. N. CARMICHAEL LEAVES THE ROAD.

When the produce and commission firm of T. H. Smith & Co. began business three years ago, one of the partners was Mr. Neil Carmichael. He was what is known as a silent partner, he himself being on the traveling staff of H. P. Eckardt & Co. After 14 years in this capacity with the latter firm he has severed his connection with it for the purpose of taking an active interest in the firm of T. H. Smith & Co., which now becomes Smith & Carmichael.

Prior to his severing his connection with H. P. Eckardt & Co., he was entertained at a dinner by the travelling and office staff of that firm, who at the same time made a substantial presentation to him as a token of esteem.

## MR. JONAS IS PRESIDENT.

On Thursday, January 9, the annual election of the French Chamber of Commerce, Montreal, was held. Mr. Henri Jonas, of Henri Jonas & Co., was elected president by a unanimous vote.

## PERSONAL MENTION.

Mr. James McGuane, the Boston manager of The "Salada" Tea Co., was in Toronto for a few days last week.

Mr. Elliott, of Ginn & Elliott, grocers, Richmond, P.E.I., has recovered from his illness and is now able to attend to business.

Manager Weeks, of the Lake of the Woods Milling Co., St. John, N.B., in company with Mrs. Weeks, was recently on a trip to Montreal.

F. W. Thompson, of The Ogilvie Milling Co., Winnipeg, in company with Mrs.

Thompson, is on an extended trip to Toronto, Montreal, Ottawa, New York and other parts further south.

Geo. T. Stevenson, who has recently been head traveller in the Maritime Provinces for The McLaughlin Milling Co., Toronto, has received the appointment of general manager of the Toronto agency of The Lake Huron and Manitoba Manufacturing Co., of Goderich, Ont.

## AGENCIES WANTED.

**P**ARTY HAVING FIRST-CLASS CONNECTIONS with wholesale and retail grocery trade is prepared to represent firms for the Province of Quebec. Speaks English and French. Best references furnished. Apply, Box 14, THE CANADIAN GROCER, Montreal. (3)

## BREWERS' ENGINEERING BUSINESS.

**O**N SALE as a going concern, including plant and very valuable patent rights. Apply H. BOOCOCK, Solicitor, Halifax, Eng. (4)

## TRAVELLER WANTED

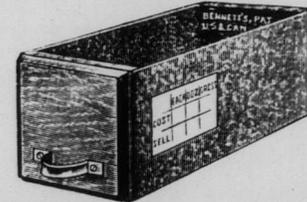
For Manitoba and Northwest.

Thoroughly competent Grocery Traveller for Manitoba and Northwest. Must have good connection—liberal terms to the right man. Apply

(2) **Box 73, Canadian Grocer, Toronto.**

## After Stocktaking

in the quiet time is the opportunity to equip with



## Bennett's Patent Shelf Box

Write for our new discount sheets containing lower prices and 7 varieties in Shelf Boxes.

**J. S. BENNETT**, Patentee and Manufacturer, 15 MARION ST., TORONTO

SEASON 1902.

# Butter Tubs

Order now—ship when required. Best goods—fair price.

**WALTER WOODS & CO.**

HAMILTON.

HEAD OFFICE.  
TORONTO.NEWMARKET. LONDON  
MONTREAL. WINNIPEG.

DICTATED BY

January 11, 1902.

To the Trade:--

With the object of placing our businesses on a more permanent footing and not subject to the interruptions which are liable to occur in an ordinary partnership or company, we have consolidated into "UNITED FACTORIES, Limited," which will enable us at the same time to greatly extend our manufacturing and marketing facilities.

The policy of the Company will be to supply the trade, and through it the consumers of Canada, with a better article than has been possible in the past, and at no increase in cost, and having ample capital will be in a position to buy its raw materials for cash to the very best possible advantage, and, through carrying large and complete stocks of finished goods, be able to serve you with the greatest promptness.

As the personnel of the management will not be changed in any way, we are not writing as though the pleasant connections, which have existed in the past, were to be severed; in fact, the well-known brands of Boeckh's Standard Brushes and Brooms, Bryan's London Brushes, and Cane's Newmarket Woodenware, will continue to be our leading standard lines, and with the same push and energy that has characterized these businesses in the past we look to an increased and continued connection with your house in the future.

All accounts due to Boeckh Bros. & Company, Toronto; Thos. Bryan, London, and The Wm. Cane & Sons Manfg. Co., Limited, Newmarket, are to be paid direct to them, and they will settle all accounts due by them respectively, as the new Company does not assume any book debts or liabilities.

Our Catalogue for 1902 is now under way and will be distributed at an early date, and our travellers will have the pleasure of calling on you very shortly with complete sets of samples, and as our prices have been very carefully revised and a large number of new lines added, we would ask you to kindly withhold your orders until they have the opportunity of seeing you and quoting prices.

Yours very truly,

Signed, {  
Boeckh Bros. & Company.  
Thos. Bryan.  
The Wm. Cane & Sons Manfg. Co., Limited.  
UNITED FACTORIES, LIMITED.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

<b>BOOTH'S BIG OVAL OYSTERS FRESH FISH</b>	Extra Standard
	\$3.00 per pail, Imperial measure.
	All kinds always on hand. Prompt ship- ment guaranteed.

TRIAL ORDER SOLICITED.

**M. DOYLE FISH COMPANY**

The Market, Limited  
TORONTO, ONT.

**Gibson, Arnoldi  
& Co.**

BARRISTERS, SOLICITORS,  
NOTARIES PUBLIC, Etc.

9 Toronto St.,

Toronto - Canada

GENERAL COMMERCIAL  
SOLICITORS.

Capital furnished to aid industrial concerns.  
Representatives in London, Liverpool, Manchester,  
Glasgow, Edinburgh, Chicago and New York, and  
Paris, France.

Established 1862.

**E. THOMPSON & CO.**

LIVERPOOL,

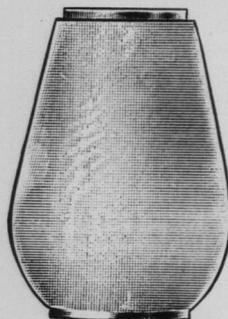
Offices—11 Victoria St. . . . ENG.  
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds  
of **CANNED GOODS** and **DRIED FRUITS**,  
etc., suitable for the English and Continental  
markets. Consignments will receive best attention  
and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—  
**G. H. THOMPSON,**  
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast  
or Jubilee  
Globes

Aetna or  
Quaker Flint  
Chimneys?

Give them a Trial.

**THE SYDENHAM GLASS CO.,**  
of WALLACEBURG, Limited

ESTABLISHED 1869

**Geo. Stanway & Co.**

Brokers and  
General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,  
Canned Goods | **TORONTO**

Correspondence Solicited.

**Green or Roasted  
Coffees**

Direct importations.

**Warren Bros. & Co.**  
TORONTO.

**COX'S GELATINE** Always  
Trustworthy  
ESTABLISHED 1725.

Agents for Canada:  
**C. E. COLSON & SON,** Montreal.  
**D. MASSON & CO.,** Montreal.  
**ARTHUR P. TIPPET & CO.,**  
Toronto, St. John, N.B., and Montreal

**TEAS                      TEAS                      TEAS**

Our Stock Comprises **5,810** Packages . . .

We have made a reputation for the quality and prices of our TEAS which is a difficult undertaking for any one to surpass. We are continually studying the details of this important branch of our business in view of improving where we think improvements can be made.

We Are Sellers.

Write For Samples.                      We Want Your Orders.

**L. CHAPUT, FILS & CIE.**

Wholesale Grocers and Tea Merchants

Don't fail to see our ad.  
in next week's paper



**MONTREAL.**

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# CURRENT MARKET QUOTATIONS

January 16, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

	Montreal.		Toronto.		St. John, Halifax.	
	\$0 17½	\$0 18	\$ 16	\$0 17	\$ 21	\$ 22
<b>BUTTER, CHEESE AND EGGS</b>						
Dairy, choice, large rolls, lb.	17	18	17	18	21	22
"    "    pound blocks	16	17	14	16	18	20
"    "    tubs, best	15	16	12	13	14	16
"    "    tubs, inferior	21	22	20½	21	22	23
Creamery, boxes, prints	22	22	21	22	23	24
Cheese, new, per lb.	11	10½	10½	10½	10½	11
Eggs, new laid, per doz.	35	40	25	26	29	21
<b>CANNED GOODS</b>						
Apples, 3's, gallons	1 00	85	90	1 00	1 10	
Asparagus	2 50	2 75	2 00	2 65	2 25	2 50
Beets	2 20	2 25	2 00	2 40		
Blackberries, 2's	1 00	1 00	95	1 10	1 10	
Blueberries, 2's	1 30	1 40	1 70	1 50	1 80	
Beans, 2's	82½	95	80	85	95	1 00
Corn, 2's	80	90	80	90	90	95
Cherries, red, pitted, 2's	75	80	80	85	80	90
"    white	2 25	2 30	2 10	2 25	2 30	2 40
Peas, 2's	2 25	2 30	2 00	2 25		
"    sifted	80	85	80	85	85	90
"    extra sifted	95	1 05	90	1 00	1 10	1 15
Pears, Bartlett, 2's	1 05	1 15	1 25	1 30	1 20	1 25
Pineapple, 2's	1 50	1 60	1 50	1 75	1 75	1 80
"    3's	1 80	2 00	2 00	2 40	2 00	2 25
Peaches, 2's	2 00	2 40	2 25	2 50	2 15	2 25
"    3's	2 40	2 60	2 50	2 60	2 50	2 60
Plums, green gages, 2's	1 75	1 85	1 75	1 90	1 75	1 75
"    Lombard	2 60	2 70	2 50	2 75	2 70	2 80
"    Damsion, blue	1 30	1 35	1 10	1 25	1 30	1 60
Pumpkins, 3's	1 20	1 25	1 00	1 10	1 30	1 50
"    gallon	1 00	1 25	1 00	1 10	1 10	1 30
Raspberries, 2's	85	85	85	90	1 00	1 00
Strawberries, 2's	2 10	2 25	2 10	2 25	2 10	2 25
Succotash, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Tomatoes, 3's	1 50	1 75	1 60	1 75	1 50	1 75
Lobster, tails	1 00	1 25	1 15	1 15	1 10	1 15
"    1-lb. flats	85	87½	87½	90	1 00	1 00
"    ½-lb. flats	2 75	3 20	3 25	3 25	2 50	3 25
Mackerel	3 00	3 75	3 50	3 70	1 25	1 25
Salmon, sockeye, Fraser	1 75	1 85	1 75	1 80	1 75	1 75
"    Northern	1 00	1 10	1 15	1 25	1 35	1 45
"    Horseshoe	1 35	1 60	1 35	1 45	1 50	1 75
"    Cohoos	1 25	1 30	1 25	1 30	1 25	1 50
Sardines, Albert, ½'s	1 42½	1 45	1 42½	1 45	1 00	1 25
"    Sportsman, ½'s	1 00	1 15	1 05	1 15	1 14	1 15
"    key opener, ½'s	12	12½	13	13	20	21
"    P. & C., ½'s	20	21	20	21	20	21
"    Domestic, ½'s	11½	12	12½	12½	20	21
"    Mustard, ½ size, cases	19	20	11	16	11	16
"    50 tins, per 100	9	11	10½	23	10	11
Haddies	20	18	18½	25	23	25
Kipper Herrings	20	22½	23	25	33	36
Herring in Tomato Sauce	27½	30	33	36	33	36
	7	8	9	11		
	7 50	11 00	8 50	9 00	8 00	9 00
	1 00	1 00	1 10	1 15	1 00	1 10
	1 00	1 85	1 00	1 75	1 00	1 10
	1 00	1 55	1 00	1 70		2 00
<b>CANDIED PEELS</b>						
Lemon, per lb.	10½	10	12½	12	12	13
Orange, " "	11½	11	13	12	13	13
Citron, " "	16½	15	18	15	15	17
<b>GREEN FRUITS</b>						
Oranges, California, per box	3 50	3 25	3 75	3 50	4 00	
"    Jamaica, per bbl	4 50	5 00	5 50	5 50	6 00	
Lemons, Malaga, per box	3 75	4 25	3 00	3 00	3 50	
"    California			3 70	4 00	3 00	
Bananas, Firsts, per bunch	1 75	2 25	2 00	2 25	2 00	2 25
Apples, per bbl	4 50	5 50	2 00	5 00	2 50	4 50
Coconuts, per 100	3 25	3 25	4 50	4 50	3 25	3 50
Malaga grapes, per keg			5 50	7 00	4 50	6 00
Cranberries, Cape Cod, per bbl	9 50	11 50	9 50	10 00	9 50	10 00
Sweet Potatoes, per bbl	5 00	5 50	4 50	5 00	3 50	3 75
<b>SUGAR</b>						
Granulated St. Lawrence and Red	3 90		4 08		4 05	
"    Acadia	3 85		4 03		3 95	
Paris lump, bbls. and 100-lb. bxs	4 40		4 58		4 60	
"    in 50-lb. boxes	4 60		4 68		4 70	
Extra Ground Cing, bbls.	4 40		4 85		4 85	
Powdered, bbls	4 05		4 60	5 50	5 80	
Phoenix	3 85		4 08			
Cream	3 90		4 02			
Extra bright coffee	3 75		3 93			
Bright coffee	3 75		3 83			
Bright yellow	3 55		3 83		3 75	
No. 3 yellow	3 45		3 62		3 45	
No. 2 yellow	3 35		3 53			
No. 1 yellow	3 15		3 33			

	Montreal.		Toronto.		St. John Halifax.	
	\$2 55	3 05	\$2 55	3 05	\$3 20	3 75
<b>HARDWARE PAINTS AND OILS</b>						
Wire nails, base	2 35		2 35		2 85	
Cut nails, base	3 05		3 05		3 50	3 75
Barbed wire, per 100-lb.						
Oiled and Annealed Wire, No. 9	2 80		2 80			
White lead, Pure	6 00		6 12½		6 80	
Linseed oil, 1 to 4 bbls., raw	79		77		81	82
"    "    boiled	82		81		84	85
Turpentine single bbl.	58		59		61	62
Benzine, in bbls., per gal.			16½			19
<b>SYRUPS AND MOLASSES</b>						
Syrups--						
Dark	1½					
Medium	2½	30	32			
Bright	2½	35	37		34	36
Corn Syrup, barrel, per lb.	3½		3½		36	38
"    "    ½ bbls., " "	3½		3½			
"    "    kegs " "	3½		3½			
"    "    3 gal. pails, each	1 60		1 60			
"    "    2 gal. " "	1 20		1 20			
Honey	1 05		1 00			
"    25-lb. pails	1 40		1 40			
"    38-lb. pails						
Molasses--						
New Orleans, medium	22	30	25	30	25	30
"    Open kettle			45	10		
Barbadoes			32		24	28
Porto Rico			38	42	30	34
<b>CANNED MEATS</b>						
Comp. corn beef, 1-lb. cans	1 45	\$1 60	\$1 60	1 65	\$1 60	\$1 70
"    "    2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
"    "    6-lb. cans	7 90	9 60	8 25	8 75	8 75	9 25
"    "    14-lb. cans	16 50	23 00	19 50	20 00	20 00	21 00
Minced callops, 2-lb. can		2 75		2 80	3 00	2 80
Lunch tongue, 1-lb. can		3 00		3 00	3 00	3 25
English brawn, 2-lb. can		2 40		2 75	2 45	2 80
Camp sausage, 1-lb. can				2 50	2 50	
"    2-lb. can				4 00	4 00	
Soups, assorted, 1-lb. can	1 15	1 50		1 50	1 40	
"    "    2-lb. can	2 40	2 45		2 20	2 25	
Soups and Bouill, 2-lb. can	1 75	2 50		1 80	1 75	
"    "    6-lb. can	3 50	5 85		4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	2 00	
"    "    1's	2 75	3 10	2 80	2 95	3 25	
<b>FRUITS</b>						
Foreign Currants, Provincials, bbl.						
"    Fillatras, cases		5½	6	6½		
"    "    ½ cases		6½	6	6½		
"    "    ¾ cases		6	6	7		
"    "    ¾ cases		6	6	7		
Amallas		6½	7	7½		6½
Vostizzas, cases		7½	8	8½		
Dates, Hallowees		3½	4	4½		4½
"    Sairs		3½	4	4½		4
Figs, Elemes		1 00	8	18	8	10
"    Mats, per lb.		3	3½	3½		
"    Tapnets		3 30		3½		
"    Naturals				3½		
Prunes, California, 30's		9		10	10	12
"    "    40's		8½		8	9	9½
"    "    50's		8½		8	8	9
"    "    60's		8		7½	8	8½
"    "    70's		7½		6½	7½	8
"    "    80's		7		6½	7	7½
"    "    90's		6½		5½	6½	7
"    "    100's		6		5	6	6½
"    Bosnia, A's				5		
"    "    B's				7½		
"    "    U's				6½		
"    French, 10's				5		
"    "    110's				5		
Raisins, Fine off stalk		5½		5½		5
"    Selected		6½		6½		6
"    Selected layers		7		7		7
"    Sultanas		9		8½		10
"    California, 2-crown		5		5½		6½
"    "    3-crown		7½		7½		7½
"    "    4-crown		7½		8		8½
"    "    1's seeded, 3-cr.		9½		10		10
"    Empire clusters	1 50	1 60		2 60		2 00
"    Black baskets				2 25		2 25
"    Extra clusters				3 35		2 50
"    Tehesa clusters				3 10		3 00
"    Royal B. clusters	3 25	3 30		5 00		
"    Connors'eurs clusters				2 10		
"    Excelsior clusters				4 60		
<b>PROVISIONS</b>						
Dry Salted Meats--						
Long clear bacon		12		10½		11
Smoked meats--						
Breakfast bacon		15		13½		14½
Rolls		12		11½		

# A Popular Favorite

In Tins,  
Half-Boxes  
and Boxes

# Christie's Fig Bar

Include this line in your next order.  
Made from best box figs.

**CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.**

## BULK MINCE MEAT

A good profitable line for the grocer to sell. Be particular and get the best.

# NEILSON'S HOME-MADE MINCE MEAT

Put up in 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs. Made from the choicest materials—will please your trade—it's guaranteed. Write for prices.

Tel.—Park 294.

**WM. NEILSON, 60 Lynd Ave., Toronto**

	Montreal.	Toronto.	St. John, Halifax.		Montreal.	Toronto.	St. John, Halifax.
<b>COFFEE</b>				<b>PETROLEUM</b>			
Green—				Canadian water white.....	14½	15½	16
Mocha.....	24	23	25	Sarnia water white.....	16	17	16
Old Government Java.....	27	22	30	Sarnia prime white.....	18	15	15½
Rio.....	10	7½	9½	Ceylon—Broken Pekoes.....	19	17½	17½
Santos.....	29	26	30	American water white.....	18½	19	18
Plantation Ceylon.....	29	26	30	Pratt's Astral (barrels extra)	18½	19	17
Porto Rico.....	22	22	25				
Gautemala.....	22	22	25	<b>Black— TEAS</b>			
Jamaica.....	18	15	20	Congou—Half-chests Kalsow,			
Maracalbo.....	13	13	18	Morning, Paking.....	13	60	12
				Caddles Paking, Kalsow.....	17	40	18
<b>NUTS</b>				Indian—Darjeelings.....	35	55	35
Brazil.....	22	23	30	Assam Pekoes.....	20	40	20
Valencia shelled almonds.....	10	11½	12	Pekoe Souchong.....	18	25	18
Tarragona almonds.....	30	40	45	Ceylon—Broken Pekoes.....	35	42	35
Formegita almonds.....	7½	8	10	Pekoes.....	20	30	20
Jordan shelled almonds.....	6½	7	9	Pekoe Souchong.....	17½	40	17
Peanuts (roasted).....	3 00	3 75	3 50	China Greens—			
" (green).....	6½	7	9	Gunpowder—Cases, extra first	42	50	42
Cocoanuts, per sack.....	10	10½	11	Half-chests, ordinary firsts	22	28	22
" per doz.....	10	10½	11	Young Hyson—Cases, sifted	42	50	42
Grenoble walnuts.....	10	10½	11	extra firsts.....	42	50	42
Marbot walnuts.....	10	9½	10½	Cases, small leaf, firsts.....	35	40	35
Bordeaux walnuts.....	8	8½	9	Half-chests, ordinary firsts	22	28	28
Sicily filberts.....	8	8½	9	Half-chests, seconds.....	17	19	17
Naples filberts.....	13½	13	15	" thirds.....	15	17	16
Pecans.....	16	17	23	" common.....	13	14	14
Shelled Walnuts.....				Plingsueys—			
<b>SODA</b>				Young Hyson, ½-chests, firsts	28	32	38
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00	" " seconds.....	16	19	16
Sal soda, per bbl.....	70	75	80	" Half-boxes, firsts.....	28	32	28
Sal Soda, per keg.....	95	1 00	1 00	" " seconds.....	16	19	16
Granulated Sal Soda, per lb.....			1	Japans—			
<b>SPICES</b>				½-chests, finest Maypickings	38	40	38
Pepper, black, ground, in kegs				Choice.....	32	36	33
pails, boxes.....	16	18	18	Finest.....	28	30	30
" in 5-lb. cans.....	14	17	19	Fine.....	25	27	27
" whole.....	15	17	19	Good medium.....	22	24	25
Pepper, white, ground, in kegs				Medium.....	19	20	21
pails, boxes.....	26	27	26	Good common.....	16	18	18
" 5-lb. cans.....	25	26	25	Common.....	13	15	15
" whole.....	23	25	25	Nagasaki, ½-chests, Pekoes.....	16	22	15
Ginger, Jamaica.....	19	25	22	" Oolong.....	14	15	14
Cloves, whole.....	12	30	14	" Gunpowder.....	16	19	16
Pure mixed spice.....	25	30	25	" Siftings.....	7½	11	7
Cassia.....	13	18	20	<b>RICE, MACARONI, SAGO, TAPIOCA.</b>			
Crease tartar, French.....	25	24	25	Rice—Standard B.....	3 00	3 10	3 25
" best.....	28	25	30	Patna, per lb.....	4 25	4 50	4 50
Allspice.....	10	15	16	Japan.....	4 40	4 90	5 00
<b>WOODENWARE</b>				Imperial Seta.....	4 60	4 90	5 00
Pails, No. 1, 2-hoop.....	1 75	1 72	1 90	Extra Burmah.....			5 00
" 3-hoop.....	1 91	1 83	2 05	Java, extra.....		5½	6
" half, and covers.....	1 75	1 80	1 75	Macaroni, dom'ic, per lb., bulk	5	6	7½
" quarter, jam and covers	1 25	1 30	1 45	" imp'd, 1-lb. pkg., French.	8	12	9
" candy, and covers.....	2 50	3 00	3 20	" Italian.....	8	10	11
Tubs No. 0.....	10 00	10 25	11 00	Sago.....	3½	4	4½
" 1.....	8 00	8 25	7 50	" Tapioca.....	3½	4	4½
" 2.....	7 00	7 25	6 70				
" 3.....	6 00	6 25	5 90				

THE C. G. YOUNG CO.  
**RUBBER STAMPS**  
 AND SUPPLIES  
 No. 1 Adelaide Street East - Toronto

**GRIMBLE'S** English Malt  
 Six GOLD Medals **VINEGAR**  
 GRIMBLE & CO., Limited, London, N.W., Eng.

We are offering Special Quotations on  
**SYRUP**  
**MOLASSES**  
 "IDEAL"  
 "GOLDEN ROD"  
 "STAR"  
 NEW ORLEANS  
 BARBADOS  
 SEE OUR TRAVELLERS, OR WRITE US FOR SAMPLES AND PRICES BEFORE BUYING.  
**JOHN SLOAN & CO.,** TORONTO.

A LITTLE ADVERTISEMENT ....  
 Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.  
 The MacLean Publishing Co., Limited; Montreal and Toronto

**TO LIVE GROCERS ONLY**

We are putting up and are having a **LARGE SALE** on our famous . . . .

**"VICTORIA CROSS" CEYLON TEA**

**BLACK and MIXED.**

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

**J. F. SMYTH & CO.**  
 Tea Packers. WINDSOR, ONT.



1902 | **START RIGHT** | 1902

There is always a "Right Place" to "start." No matter what you are trying to accomplish, and a "right start" is of great value to you. If you retail oils and handle them with the expectation of realizing a profit, which you certainly do, "start right" by equipping your store with a

**BOWSER**  
 Measure Self Measuring  
**3 OIL TANK**

The New Year of 1902 is at hand and this is a good place to "Start Right." If you have been wrong, Get Right. Send for Our Catalogue; let us tell you how we can help you to start right. In the meantime we wish you

"A Happy New Year" and will do our best to make it a Prosperous New Year.

**BASEMENT OUTFIT**  
**BOWSER OIL TANKS**

Are equipped with Full Brass Cone Valves, Dial Discharge Registers, and Anti-Drip Nozzles, and Measure Accurate Gallons, Half-Gallons and Quarts at a Stroke. Fifty Different Styles.

S. F. BOWSER & CO.,  
 65 Front St. East, TORONTO.  
 Factory, FORT WAYNE, Ind.

## THE PROVISION TRADE.

The Markets—Report on Food Adulteration—Miscellaneous Notes.

**I**N July 1899, a committee was appointed by the British Government Board to inquire, first, into the use of preservatives and coloring matters in the preservation and coloring of food, and whether the use of such materials or any of them in certain quantities is injurious to health, and, if so, in what proportion their use becomes injurious; and, secondly, to what extent and in what amounts they are so used at the present time.

From their report, which was published a few weeks ago, we gather that the committee feel that a total prohibition of preserving methods is likely to be attended with serious results to the general public, as a great part of what is now being used as food would be either placed beyond their use or else consumed in a state of incipient putrefaction. Yet, under certain conditions of health, it is fairly well established that preservatives of any kind are prejudicial to the consumer, and injure certain constitutions, even when the individual in question is enjoying normal health.

That preservatives are used to a very large extent is shown by the evidence of analysts and the records of the Government laboratory which show that over 4,000 articles of food and drink have been analyzed. Preservatives, consisting almost entirely of boric acid were found in 78 per cent of the samples of cream, 57 per cent. of the butters, 74 per cent. of the margarines, 70 per cent. of the bacons, 83 per cent. of the hams and 66 per cent. of the sausages, examined. Nearly half the jams were also preserved mostly with salicylic acid, while pork pies and potted meats varied considerably. It was found that there was an extensive employment of copper sulphate in the coloring of peas and other vegetables. Regarding this they state: "Direct proof that vegetables containing copper are injurious to the consumer is from the very nature of the case difficult to obtain, and we must admit that we have not succeeded in obtaining it. There is evidence pointing to the conclusion that the copper, when added to the vegetables, forms a compound which is not easily soluble in the human economy. There is, however, evidence of a contrary character, and it is not clear to us that the whole of the copper added becomes, or remains, insoluble under all conditions. Be this as it may, recent events have so incontestably demonstrated the serious and widespread mischief which may

result from the consumption of food and drink, other than sweetmeats, containing even minimal quantities of poisonous metallic substances, that we are strongly of opinion that such poisonous substances should be rigorously excluded."

The evidence of several experts in the provision trade as to the use of boric acid for preserving bacon, brought out the fact that the preservative, consisting actually of a mixture of borax and boric acid, was employed to dust on the outsides of the bacon and hams, and that it did not enter the meat to any appreciable extent. But from evidence given later on, it was found out that, unknown to the above-mentioned witnesses, a preservative mixture is actually used in the injection which is forced into meat in the green state. Consequently, after the sides are washed free from the borax powder, before being placed in the stove, a certain quantity of borax is still left in the meat. But they (the committee) found that preservatives containing carboic acid were not proved to be more harmful than saltpetre. As chemists have always accepted as a fact that saltpetre, which has been used in curing since the art was known, contains nothing detrimental to health, this is equivalent to saying that they are not harmful at all. In fact, they were favorably impressed with the modern boracic method preferring it to the old style of preserving with salt and saltpetre. Bacon treated with boric acid is much milder and more palatable than the old-fashioned bacon, and on the whole contains much less foreign matter weight for weight, for salt and saltpetre are quite as much foreign substances as boric acid, and there is no reason why they should not be considered as drugs in the same manner as any other preservative.

### THE PROVISION MARKETS.

TORONTO.

The prices of northern and western hogs are unchanged at \$7.90 to \$8.15 in carlots. The offerings have been moderate, with a steady demand. On the local market, dressed hogs are in fair supply, with a tendency to firmer prices. Hind quarters of beef are 50c. per 100 lb. higher. Select live hogs have advanced 12½c. and lights 40c. per 100 lb. Choice export cattle bring 25 to 50c. more. The other prices are unchanged. We now quote as follows: Dressed hogs, \$8.10 to \$8.50; beef carcasses, \$5.50 to \$6.50 per 100 lb.; hind quarters, \$6.50 to

\$7.50 per 100 lb.; front quarters, \$4.75 to \$5.50 per 100 lb. Veal, 6 to 7½c. per lb.; lambs, 6 to 6½c. Live hogs: Selects, \$6.62½, and lights \$6.40 per 100 lb.; choice export cattle bring \$5 to \$5.50 per 100 lb.; lights sell at \$4 to \$4.50.

Provisions are moving steadily with firm prices. Lard is very firm and is brisk. No changes in prices have been reported. We quote: Long clear bacon, 15c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$19.50 to \$20; short cut, \$21.00 to \$22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

### PROVISION TRADE NOTES.

The meeting of the creditors of Paul Busse, provision merchant, Toronto, has been adjourned till January 18.

James Hales, butcher, St. Thomas, Ont., is succeeded by J. A. McCance.

### MONTREAL.

There is a fairly active market, though prices remain steady and firm. Our quotations are as follows: Heavy Canadian short cut mess pork, \$22; Chicago clear pork, \$23.25 for heavy and \$22.75 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.35 to \$2.40 per pail; refined lard compound (Fairbank's);

## POULTRY

I have the trade, and can command big prices. I want all your **Butter, Eggs, Potatoes, Apples, Cheese, etc.** Consignments receive personal attention. Correspondence solicited.

A. A. SIMONSKI, 250 Spadina Ave., Toronto.  
Wholesale Produce and Commission Merchant.

Established 1873.

Pork Packers, Commission Merchants,  
Buyers and Exporters of

**Eggs, Butter,  
Cheese, Poultry.**

**D. GUNN, BROTHERS & CO.**

76-78-80 Front St. E. - TORONTO.

## CONSIGNMENTS

of **EGGS, BUTTER, CHEESE, etc.**,  
will receive our careful attention.

Write us when you have Eggs and  
Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,  
77 Colborne St., TORONTO.

Have your customers asked you for



OR



If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

WRITE US FOR PRICE LIST.

**The Brantford Packing Co.**  
BRANTFORD, ONT. LIMITED

THE NEWEST THING ON THE MARKET IS



**CREAM CHEESE**

Finest Flavor and we will Guarantee its Purity.

**Retails at 10 cents.**

Prepared by

**Shuttleworth & Harris,**  
BRANTFORD, CAN.

Toronto Agents:

THE WM. RYAN CO., Limited, FRONT STREET EAST.



There are  
no finer

**HAMS**

made than the

**"STAR" Brand**

Put up by

**F. W. FEARMAN CO.,**  
Hamilton, Canada. Limited

**Sugar Cured Hams and  
Breakfast Bacon.**

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

**The Park, Blackwell Co.,**  
LIMITED.

TORONTO, ONT.

\$2.02 for 1 to 24 pails; \$2.00 for 25 to 49 pails; \$1.99 for 50 pails and over. Snow White and Globe compound, \$1.72½ per pail; Cottolene, 10% c. for 20 lb. pails, and 10% c. for 60 lb. tubs, for Quebec and Ontario.

—  
WINNIPEG.

**DRESSED MEATS**—There has not been much call for beef this week as the majority of city butchers still have considerable of the fancy Christmas beef on hand. The supply is abundant and of excellent quality. Prices have not weakened as anticipated and quotations still are 6½c. Mutton—Little inquiry and less offering; nominally 8c. Hogs—Offerings for the week have been light and the demand brisk. Price is unchanged at 8c.

**CURED MEATS**—Business for the week has been fair and the only thing which can be said of the market is that it is very slightly lower in tone than at the end of last week and one or two lines show a slight drop. Quotations are: Hams (smoked) 13½c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies and backs, 14½c.; spiced roll, 11¼c. Dry salt, long clear, 11c.; backs, 11½c.; dry salt, long clear (smoked) 12c.

**LARD**—Fair demand and no changes in prices. 20 lb. pails, \$2.40; American, \$2.60; 3 and 5 lb. tins, in 60 lb. crates, \$7.70; 50 lb. pails, \$6.70.

**SAUSAGES**—Demand is good for all lines but pork sausage is in the lead. Quotations are: Pork, 8c.; bologna, 7c.; Vienna, 10c.; blood, 6c.; head cheese, 6c.; hog casings, 25c. per lb.; mess pork in fair demand at \$20 per barrel; pickled pigs feet in kits, \$1.25.

—  
ST. JOHN, N. B.

Markets keep high. There is but a light sale. To go to the woods, fresh beef is being largely used. In lard, fair stocks are held. There is not a particularly active sale. Prices tend higher.

—  
CHANGE IN A BRANDON FIRM.

George A. Mantle, of Winnipeg, and A. W. Hawkey, of Brandon, Man., have purchased the business of the Brandon branch of The Rublee Fruit Co., and will conduct it hereafter under the style of The Brandon Fruit Company. The business under its new management will be greatly extended, and no effort will be spared in the making of that place an important fruit centre. The new firm will deal in confectionery, biscuits, cigars, tobaccos, etc., besides fruit, on the same lines as were formerly carried on by The Rublee Fruit Company. R. J. Sailsbury will be the company's travelling representative.

## NEW YEAR 1902

Merchants will please bear in mind that fine quality is what is aimed at in

# COWAN'S

PERFECTION COCOA.  
ROYAL NAVY CHOCOLATE.  
CAKE ICINGS.  
CHOCOLATE CREAM BARS.  
CHOCOLATE GINGER, WAFERS, Etc.

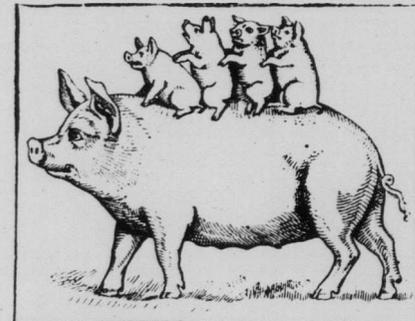
**COWAN'S FAMOUS BLEND COFFEE**

IS REALLY PERFECTION.

**THE COWAN CO., Limited, - TORONTO.**



**LARD** Guaranteed  
**PURE.**



**BACON and  
HAMS**

of the Best Quality.

**The Farmers' Co-Operative Packing Co.**  
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

## "L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market.  
They are delicious and appetizing. Once used, always used.

**Fowler's Canadian Company, Limited,**

**Pork Packers and Exporters, HAMILTON, CANADA.**

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb., Kansas City, Kan., Hamilton Can.  
New York Office: Produce Exchange Building, N.Y.  
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng., Fowler Bros., Limited, London, Eng.

**The L. & S. Rosemary Company, Limited,**

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.  
22 McNAB STREET SOUTH, HAMILTON, CAN.

# No Matter

what price other Compound Lards are quoted at, we positively refuse to consider any other brands in competition with our



Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

# Boar's Head Brand

We manufacture at the lowest figure consistent with the cost of raw materials, and will not deviate a fraction from our formula in order to increase our profits. Our Compound Lard sells for more simply because it is better, and Grocers who cannot sell successfully any other brand of compound find that their customers repeat orders for **Fairbank's Boar's Head Brand** after a trial.

**THE N. K. FAIRBANK COMPANY**  
Wellington and Ann Sts., MONTREAL, QUE.



# LICORICE ..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

BROOKLYN, N.Y.

# OUR CANS CANS CANS

CAN NOT BE SURPASSED IN POINT OF  
WORKMANSHIP, MATERIAL, QUALITY.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

# THE ACME CAN WORKS

Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

Jas B. Campbell.

MONTREAL.

William Pratt.

## A BRIEF HISTORY OF COFFEE.

**T**HE early history of coffee is purely of legendary origin there being almost a total absence of any authentic facts, writes R. S. Gehlert in Trade. That of its history which has been ascertained is extremely interesting, we may even say, romantic.

As we finish our breakfast with a cup of this truly sublime beverage, few of us realize the many persecutions carried on against it in the early days of its introduction as a drink. Threats of divine retribution, edicts forbidding its uses followed it step by step in its progress, but the seductive influence of the beverage conquered triumphantly until at this day it has become a necessity, and the world consumes annually about one and one-half billion pounds. Notwithstanding this enormous consumption, which plainly indicates the power of coffee as a food, and as an article of commerce, it is not entirely free from persecution even to this day.

The source of this persecution, however, is not causing any worry to the friends of coffee, but is entirely due to a few weak minds, governed entirely by hallucinations and imaginations, and fed by reading the sensational and fictitious advertising of manufacturers of substitutes for coffee composed chiefly of cereals slightly roasted, and doped with the skimmings and offals from molasses refineries and glucose. It is needless to say, the so-called "Health Coffees" contain nothing whatever of the properties that make coffee itself so valuable. There is also abundant proof for the dietetical and medicinal properties and moral influence of coffee. There is none for the so-called substitutes.

The Experimenting Station of Maine, after a thorough analysis of eight of the most advertised cereal productions, make the following statements in their report: "The so-called coffee substitutes consist of from 48 to 72 per cent. of refuse; that in all of them, the soluble portions, that which alone go to make up the drink, are far less in value than the nutritious matter in skim-milk, in which, the analysis shows, from three to 20 times as much nutritious solids as in these so-called health drinks widely advertised as being so 'nutritious.'" In giving the comparative value of the two, they state, "you would have to drink one quart of cereal to get the amount of protein contained in one ordinary cup of skim-milk"; and further, "the protein of a cup of one of the most widely advertised cereals is contained in a dessert-spoonful of skim-milk." Truly, these nourishing, strengthening, vitalizing drinks, are a nice decoction to abuse a man's poor stomach with. If you think you positively cannot use coffee, don't drink a filthy bran mash because you see it advertised as a complexion beautifier and as an article that will make your life one long beautiful dream.

The three active principles of coffee are Caffeine, caffeine and caffeic. The first, belonging to the group known as alkaloids and to which the coffee owes its agreeable, refreshing and beneficial properties, at once assumes an important

place in the diet of mankind in general. According to Schleif, instructor of pharmacy in the University of Pennsylvania, it is a stomachic tonic, promoting the appetite and increasing the digestive power. As the quantity of caffeine varies in different coffees, it can readily be seen that a knowledge of its constituents is very essential to those putting the roasted article on the market, and that a great deal more than the simple posing as an expert is necessary in selecting only the best for the mixing of their various blends.

The second, caffeine, consists largely of liquid oleic acid, and is developed in the process of roasting; to it coffee owes its fragrant aroma. Very little is known of this agent, though some authorities claim it produces an aperient or laxative effect on the bowels, but that in large doses it produces asthenic excitement and congestion. As, however, the greater per cent. of this oil is carried off and lost in the roasting process, the lover of coffee may continue to enjoy it without any fear. It is, however, a blow to those who advertise roasting coffee by a system that retains all the aromatic oil of coffee and running down those who insist on doing it right.

Whether the third, caffeic or "tannic acid" contributes any to the satisfying and exhilarating action of coffee, has never been determined. The fact of its being a powerful astringent and the property to which coffee owes its bitterness when over-infused or boiled, leads us to believe that it is of no beneficial value. As caffeic is only soluble by extreme boiling, it is not hard to understand why good coffee is spoiled in boiling it. On the other hand, caffeine being soluble in cold water, and very readily so in boiling water, a good coffee can be produced by allowing the water to heat just to the boiling point; but the best and most satisfactory method is by filtration, and it will make it in a superior manner and permit the serving of a delicious beneficial drink, free from sediment and of a rich brown color.

The chemical and medicinal properties of coffee are so extensive that they cannot be treated adequately here. The arguments, however, are decisive and to some extent demonstrate overwhelmingly the falseness of the doctrines advanced by its enemies.

Let us take for an illustration the effectiveness of the experiments of hot infusions in extreme cold regions of the Arctic, where it has been declared invaluable by explorers. It is brave Capt. Peary who writes, that when on his Arctic expedition, he placed his starboard watch on a diet of coffee, and his port watch on that of rum as an experiment; the result was, the watch on coffee was found to possess a vigor of health and activity entirely wanting in that of the other.

Statistics also prove that the troops in the American Civil War were able to march longer and endure more hardship and exposure under a stimulus of coffee than under one of liquor. It allays hunger, and increases the incentive and capacity for work, thus enabling those who use it to endure unusual fatigue.

Scarcely less useful is it in the tropical regions and in districts infested with malarial and other low fevers; here its use has been one of the safest and most effective remedies as well as a preventative; while in extreme cases of yellow fever, after all other well-known remedies had failed, it has been used effectively by many physicians. In 1835, during the cholera epidemic in New York, physicians caused the issuing of a public manifesto urging the people to abstain from all liquors and confine themselves to the use of strong coffee as a beverage. The result was most beneficial and gratifying.

It cannot be denied that in some instances the excessive use or rather abuse has proven injurious, notwithstanding; habitual coffee drinkers generally enjoy the best of health and we can safely say, that the long-lived people who have used and enjoyed it from infancy are innumerable. It was coffee that supported Voltaire in his old age, and upon being informed by his physician that it was a slow poison, replied, "Yes, it is a VERY slow poison; it has been poisoning me for over 20 years."

The only early history of coffee is obtained from a treatise published in 1566 and written by an Arab Sheikh, in which the statement is set forth that the use of coffee was prevalent among the Abyssinians from the most remote period, and is supposed to have been first discovered in upper Ethiopia, from where it was introduced as early as A. D. 875. After its introduction into Arabia, the coffee-drinking habit spread rapidly among the Mohammedans, who soon took advantage of its peculiar property of overcoming drowsiness and inclination to sleep and it was extensively used in connection with their long religious services on this account. The priests, however, declared it to be an intoxicating beverage and therefore prohibited by the Koran; thereby making those who became addicted to its use subject to the penalty of an outraged law. Though all manner of devices were adopted to check its growth its popularity made it the national beverage of Arabia.

From Arabia it spread rapidly outward to Syria, then to Persia and Cairo, everywhere meeting with fierce opposition until finally sanctioned by the governor, Sheikh Obelek, its progress through Egypt was without further molestation. Its introduction in Constantinople, about 1551, again excited fierce hostilities among the religious orders on account of the popularity of the coffee houses which considerably depressed the attendance at the mosque. The Sultan was prevailed upon and he at first prohibited, and then probably realizing it a splendid opportunity to swell his treasury, revoked the order and laid a heavy tax on the sale and consumption of coffee, notwithstanding which it flourished, and as the revenue was enormous, objections to it eventually died out.

Soon after its introduction into Europe coffee houses sprung up rapidly and soon became popular resorts throughout the country, so much so, that in 1675, for political reasons, Charles II. issued a Royal proclamation classing them as "Seminaries of sedition," and attempted to suppress them. The order, however, caused so much excitement throughout London that it was rescinded in a few days.

Coffee was practically introduced in the Dutch East Indies in 1690 through Gov.-Gen. Van Horne, who received his seeds

# CEYLON TEA

## BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

## GREEN

The **Green Teas** of Ceylon are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them

from traders plying between the Arabian Gulf and Java. These he planted in a garden in Batavia, where they flourished so abundantly that the culture was immediately begun on a large scale. In the year 1711, the French King, Louis XIV., received as a present from the magistrate of Amsterdam a fine coffee plant in full foliage. It was carefully nursed and some of its sprouts were sent to Martinique in 1717 under the personal care of a naval officer named De Cieux. Unfavorable winds and stormy weather made the voyage a long one, and as the vessel supply of water became almost exhausted the entire crew was put on a short allowance. The young plants gradually dying off for want of sufficient moisture until but one remaining, this young patriot thinking only of carrying out the commands of his King, and though suffering untold agony from thirst, persisted in dividing his scanty share of water with the one remaining plant. His heroism was rewarded, for the vessel reached its destination with the plant in a healthy condition. Being at once planted it took kindly to its new soil and flourished. It may be said that it is to the credit of this brave and zealous French naval officer that coffee is cultivated on the American continent, and the progeny of this single plant produces more coffee than is grown by all the other plants in the world.

In the garden of a monastery in Ajuda, a plant brought to Rio de Janeiro by a Belgian monk named Molke, thrived and prospered. After cultivating it thus for a time, he became convinced of its future importance and cleared a plantation for its future culture. The seeds of the coffee grown on Molke's plantation were freely distributed among the religious institutions and the laity, by the then Bishop of Rio de Janeiro, Joachim Bruno, to whom Brazil is indebted for many of its valuable trees and plants. From this small beginning has sprung the extensive cultivation of coffee lands in Brazil, hundreds of thousands of acres representing over \$100,000,000 being invested in this industry alone.

Many efforts have been made to introduce the cultivation of coffee into the United States throughout the South. The climate, however, has proven in every instance to be of too cold a nature for its production.

#### A GUELPH WHOLESALE GROCERY FIRM.

In the memory of many far younger than the oldest inhabitant the Royal City had considerable repute as a distributing centre, and it is gratifying to know that that reputation is, in some degree, restored. The firm of R. and J. H. Simpson, wholesale grocers, have steadily built up a satisfactory trade in their lines, good indication of which is to be seen in their fine new premises at the corner of Norfolk street and Nelson Crescent.

Entering from Norfolk street, the visitor finds on his left a commodious sample room, while to his right is the handsomely fitted up private offices of the firm. At the north corner of the building is the general office, conveniently equipped for the large amount of work that is transacted here.

The rest of the premises is devoted to the large stock carried by the firm. In the basement are two fine compartments, each 60 by 20 feet. Here are stored vinegar, syrup, figs and many other lines.

The ground floor and that above are well filled with goods of staple lines, ready for shipment. The upstairs floor is devoted more particularly to light lines, and here are to be found rice, woodenware, matches, brooms, and brushes. Here also, the Ferndale tea, for which the firm holds the wholesale agency for Canada, is put up in the well known packages, the tea being imported in 100 lb. boxes. The top story of all is as yet unoccupied, but, no doubt, it, too, ere long, will be filled to its utmost capacity.

Separate from the main warehouse is another building, which is at present being used for the storage of sugar and soda.

The building used by Burrows & Co., as a dye house will also be occupied. Part of this will be used as a stable and carriage house. In the spring it is the intention of the proprietors to extend this building to Cambridge street, thus acquiring greatly enlarged room for their sugar and smaller commodities.

The firm of R. and J. H. Simpson are steadily building up a fine trade and have extensive connection through Western Ontario, keeping three travellers on the road. It is very gratifying to know of the abundant success of this Guelph firm, and Guelphites generally will wish the genial gentlemen who compose it the best of success in their further efforts. Evening Mercury, Guelph, Ont.

#### A PROPOSED NEW BANK.

At the last session of the Dominion Parliament a charter was obtained for the establishment of a new bank in Canada, to be known as the Sovereign Bank. The scheme is backed up by a number of Canadian capitalists, who are supported by a number of prominent financial men of the United States, including J. P. Morgan & Co., besides a number of others closely connected with The Standard Trust Co., of New York. The authorized capital of this institution is placed at \$2,000,000, of which \$1,000,000 has already been subscribed. An

issue of 20,000 shares, each of a par value of \$100, is being floated on the market at a premium of 25 per cent., which will enable the bank to commence business with a reserve fund of \$250,000. The headquarters of the bank will be in Toronto; the executive offices in Montreal.

Duncan M. Stewart has been appointed general manager, while the first president is H. S. Holt, President of The Montreal Light, Heat and Power Co. The following are the board of directors: A. A. Allan, Toronto; Archibald Campbell, ex-M.P., Toronto Junction; Randolph Macdonald, contractor, Toronto; Senator Peter McLaren, of Perth; Senator D. McMillan, of Alexandria; John Pugsley, of Pugsley, Dingman & Co., Toronto; Sir Melbourne Tait, acting Chief Justice of the Superior Court, Montreal; Henry R. Wilson, of Wilson & Stephens, bankers, New York City.

All these are well known men, the general manager, D. M. Stewart, having had many years banking experience both in Canada and the United States. He was connected with the Bank of Commerce for a number of years, afterwards filling the post of inspector for the Royal Bank of Canada, in Montreal. Henry R. Wilson, the New York director, is a prominent banker of that great commercial centre. In addition to him the bank will have there an advisory committee composed of W. M. C. Lane, President of The Standard Trust Co., New York; and Pene D. Cravath, of Guthrie, Cravath & Henderson. This is following the custom of other leading Canadian banks, who all have agencies in New York, as they usually have to keep a portion of their funds invested there.

The foreign bankers and correspondents are: J. P. Morgan & Co., New York; The Standard Trust Co., New York; J. S. Morgan & Co., London, Eng.; and Morgan, Harjes & Co., Paris, France.

The branches of the Sovereign Bank in Toronto and Montreal will be opened immediately. The site of the Toronto offices and the date of opening, it is expected, will be announced in a few days.

**POPULARITY**

is the proof of merit, and no brand has ever achieved popularity so quickly as

**"BOBS"**

**CHEWING TOBACCO**

In 5 and 10c. Plugs.

**BOBS costs you only 36 cents, and pays a good profit.**

Made by

**BOBS is well advertised.**

**THE EMPIRE TOBACCO CO.,**

LIMITED

**BOBS is selling well in almost every store from the Atlantic to the Pacific.**

**BOBS is A BIG PLUG FOR LITTLE MONEY**

**MONTREAL, QUE.**

**Mediterranean Fruits  
Granulated and Raw Sugars  
Molasses and Syrups, Glucose, Etc.**

**Excelsior Macaroni  
White Castile Soap**

**C. A. CHOUILLOU & CIE.**

14 Place Royale  
(Customs House Sq.)

**MONTREAL.**

When placing your order for

**WRAPPING PAPERS**

place it with these mills and then you will be sure—whether brown or manilla papers—that quality is good—that the paper counts full 480 sheets to the ream—and is full weight always.

*—We have a good name for  
—promptness in all letter orders.*

**CANADA PAPER CO., Limited**

TORONTO and MONTREAL

**CANE'S  
Wooden  
Packages**

Suitable for  
PAINTS, SYRUPS,  
OYSTERS, LARD, ETC.

**UNITED FACTORIES, Limited**  
Head Office, TORONTO.

**Wholesale Grocery Stock  
For Sale**

VICTORIA,  
BRITISH COLUMBIA.

Tenders will be received by the undersigned at a rate on the dollar up to 12 noon on the 31st January next, for the purchase en bloc, or in lots, of the stock-in-trade of THOMAS EARLE, Wholesale Grocer, Victoria, B.C.

The stock is well assorted and up to date. Full particulars may be had on application to the Assignee.

The highest or any tender not necessarily accepted.

Anyone contemplating going into a similar business in Victoria could acquire a suitable building, erected in 1900, and recently occupied by Thomas Earle.

ARTHUR ROBERTSON, Assignee,  
6 Bastion Square, Victoria, B.C.

**PERTH  
ROLLER  
MILLS**

PERTH, ONT.

Write us for prices of the best grades of Flour, Bran, Shorts, etc. Mixed cars a specialty.

**JOHN HAGGART,**

GEO. B. JONES,  
Manager.

Proprietor.

**WESTERN** Incorporated 1851.  
**ASSURANCE COMPANY**

**Fire and Marine**

Capital - - - \$2,000,000.00  
Assets, over - - - 2,900,000.00  
Annual Income - - - 3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President  
C. C. Foster Secretary.

**Direct  
Importations**

Grenoble Walnuts.  
Tarragona Almonds.  
Finest Eleme Figs.  
Extra Fancy Northern California Navels.  
Sweet Sonora and Valencia Oranges.  
Fancy Messina Lemons.  
Fancy Malaga Grapes.  
Best Baltimore Oysters.  
Scotch Finnan Haddies.

**Hugh Walker  
& Son**

Wholesale  
Fruit and Commission  
Merchants,

**Guelph, Ont.**



**MINCE  
MEAT**

It is not meet that we should mince  
The truth, when telling of our brand,  
For Capstan's Mince Meat meets success  
And minces all who it withstand.

Put up in bulk in  
Any quantity required.

**THE CAPSTAN MFG. CO.**  
TORONTO.

**POLLEY & WHITE**

MANUFACTURERS OF

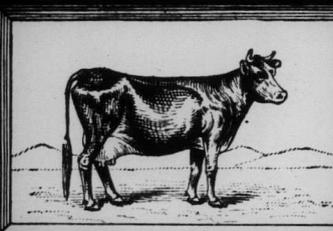
**Canadian Evaporated Apples, Onions  
AND OTHER VEGETABLES**

Dealers in Dried Apples and Apples for Export.

Correspondence Solicited.  
Cable Address: "WHITE," TRENTON.

**TRENTON, Ont., Canada.**

**DWIGHT'S**



**SODA**

**More profit for You**

MR. DEALER, in Dwight's Cow Brand, pure, package, Baking Soda, than in the dirty bulk goods, and your customer is better pleased—but it must be Dwight's.

**JOHN DWIGHT & CO.,**  
34 Yonge St., TORONTO.

Agencies in all leading centres.



# KEEN'S MUSTARD

(D.S.F. in Square Tins)

has been held in high repute since 1742.

Our great great grandfathers used KEEN'S Mustard, and our great great grandchildren will use KEEN'S Mustard.

There has never been any trouble about the Quality of

# KEEN'S.

The name spells **quality.**

## Current Market Quotations for Proprietary Articles

January 16, 1902.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 12, in 6 ".....	80
" 3, in 4 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3 ".....	2 40
5-lb. tins, 1/2 ".....	14 00

Diamond—	W. H. GILLARD & CO.
1-lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

### IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

### MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

### JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 ".....	1 25
1 " 3 ".....	2 25

### BLACKING.

SHOE POLISH.	
HENRI JONAS & CO. Per gross	
Jonas'	\$9 00
Froments	7 50
Military dressing	24 00

BLUE.	
Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box...	0 17
Reckitt's Square Blue, 5 box lots...	0 18

### BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

### OAK BROOMS

BOECKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

### BISCUITS.

CARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

### CANNED GOODS.

MUSHROOMS.	
HENRI JONAS & CO.	
Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
" extra Lenoir.....	22 00
Per case, 100 tins.	

### FRENCH PEAS—DELOREY'S

HENRI JONAS & CO.	
Moyen's No. 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18

### FRENCH SARDINES.

HENRI JONAS & CO.	
1/4 Trefavennes.....	\$9 50
1/4 Rolland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alps.....	12 50

### CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities.....	0 37 1/2

### CADBURY'S.

Frank Magor & Co., Agents per doz.	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
" Nibs, 11-lb. tins.....	0 35 1/2

### JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa (in ins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracac Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 35
Mott's Cocoa Nibs.....	0 05
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

### CHOCOLATE-MENIER.



Chocolate-Menier 1/2 and 1/4 30c. per lb.  
Crockettes and Pastilles 20c. or per case  
Menier's Breakfast Cocoa 1/4-lb. tins 15c.  
1-lb. " 50c.

Chocolate—	
Caracac, 1/4's, 6-lb. boxes.....	per lb. 0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 39
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's 14lb. bxs	0 24

Cocoa—	
Concentrated, 1/4's 1 doz. in box.....	per doz. 2 40
" 1/2's.....	4 50
" 1 lbs. ".....	8 25
Homeopathic, 1/4's 14lb. boxes.....	
" 1/2 lbs. 12 lb. boxes.....	

### THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins ".....	3 75
" 1/4-lb. tins ".....	2 25
" fancy tins ".....	0 90

Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	
Perfection, 1/2-lb. tins, per doz.....	0 55
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	3 00

Chocolate—	
Queen's Dessert, 1/4's and 1/2's.....	per lb. \$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock ".....	0 30
Diamond ".....	0 25
" 8's.....	0 28

### WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.....	
Vanilla chocolate 6-lb boxes.....	per lb. \$ 38
German sweet, 6-lb. boxes.....	47
B'kfast cocoa, 1/2-lb. tins, plain 1 6-lb. boxes.....	27
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.	51
Caracac sweet chocolate, 6-lb. boxes	35
Soluble chocolate (hot or cold soda)	37
1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

### CHEESE.

Imperial—Large size jars, per doz.....	
Medium size jars.....	\$8 25
Small size jars.....	4 50
Individual size jars.....	3 40
Imperial Holder—Large size.....	1 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	1 40

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Calro.  
Sirdar  
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15 00  
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25 00  
30 00  
  
RI

“THE EDWARDSBURG BRANDS”

# Starch

... and

# Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**  
**ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIP-  
 MENT** guaranteed.

**EDWARDSBURG STARCH CO'Y, Limited,**  
**Established 1858.**

164 St. James St.,  
**MONTREAL.**

Works :  
**CARDINAL, ONT.**

53 Front St. East,  
**TORONTO.**

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.		EXTRACTS.		JAMS AND JELLIES.		MUSTARD.	
<b>JAMES TURNER &amp; CO.</b> per lb.		<b>HENRI JONAS &amp; Co.</b> Per gross.		<b>SOUTHWELL'S GOODS.</b> per doz.		<b>COLMAN'S OR KEEN'S.</b>	
Mecca .....	0 32	8 oz. London Extracts .....	\$8 00	Orange Marmalade.....	1 50	D. S. F., 1/4 lb. tins, per doz. ....	\$1 40
Damascus .....	0 28	2 oz. " (no corkscrews) .....	5 50	Clear Jelly Marmalade .....	1 80	" 1/2 lb. tins, " .....	2 50
Cairo .....	0 20	2 oz. " .....	9 00	Strawberry W. F. Jam .....	2 00	" 1 lb. tins, " .....	5 00
Sirdar .....	0 17	2 oz. Spruce essence .....	6 00	Raspberry " .....	2 00	Durham 4 lb. jars, per jar .....	0 75
Old Dutch Rio .....	0 12 1/2	2 oz. " .....	9 00	Apricot " .....	1 75	" 1 lb. " .....	0 25
<b>CLOTHES PINS.</b>		4 oz. Ancho extracts .....	12 00	Black Currant " .....	1 85	F. D., 1/4 lb. tins, per doz. ....	0 85
<b>UNITED FACTORIES, LIMITED.</b>		1 oz. " .....	21 00	Other Jams, W. F. ....	1 55	" 1/2 lb. tins .....	1 45
Clothes Pins (full count), 5 gross in		1 oz. " .....	35 00	Red Currant Jelly .....	2 75	<b>HENRI JONAS &amp; Co.</b> Per gross	
case, per case.....	0 55	1 lb. " .....	70 00	Jams—		Pony size .....	\$7 50
4 doz. packages (12 to a case).....	0 70	1 oz. Flat, bottle extracts .....	9 00	1-lb. glass jars 2 doz. in case, per doz	\$1 00	Imperial, medium .....	9 00
6 doz. packages (12 to a case).....	0 90	2 oz. Flat, bottle extracts .....	18 00	5-lb. tin pails, 5 pails in crate, per lb	0 07	Imperial, large .....	12 00
<b>COUPON BOOKS—ALLISON'S.</b>		2 oz. Square " .....	21 00	7-lb. wood pails, 5 " .....	0 07	Tumblers .....	12 00
For sale in Canada by—The Eby, Blain Co.,		4 oz. " (corked).....	36 00	14-lb. wood pails, per lb .....	0 07	Per gross	
Limited, Toronto. C. O. Beauchemin &		8 oz. " .....	72 00	30-lb. " .....	0 06 1/2	Mugs .....	13 20
Fils, Montreal.		Per doz.		Jellies—		Pint jars .....	18 00
\$1, \$2, \$3, \$5, \$10 and \$20 books.		8 oz. " glass stop extracts .....	3 50	1-lb. glass jars, per doz.....	\$1 00	Quart jars .....	24 00
Un- Covers and		8 oz. " .....	7 00	7-lb. wood pails, per lb.....	0 06 1/2	<b>ORANGE MARMALADE.</b>	
num- Coupons		Per doz.		14-lb. " .....	0 06 1/2	T. UPTON & CO.	
bered. numbered.		2 1/2 oz. Round quintessence extracts 2 00		30-lb. " .....	0 06 1/2	1-lb. glass 2 doz. case, per doz.. \$1 00	
In lots of less than 100		4 oz. Jockey decanters " .....	3 50	<b>LIQORICE.</b>		7-lb. pails and 5 and 7 lb. tins.... 0 07	
books, 1 kind assorted.		<b>FOOD.</b>		YOUNG & SMYLLIE'S LIST.		<b>PICKLES.</b>	
1'0 to 5'0 books.....		NORTH-WESTERN CEREAL CO., London.		5-lb. boxes, wood or paper, per lb . \$0 40		STEPHENS'.	
5 0 to 1,000 books.....		"Superior" Gluten Flour and Breakfast		Fancy boxes (35 or 50 sticks) per box 1 25		A. P. Tippet & Co., Agents.	
		Cream.		"Ringed" 5 lb. boxes, per lb..... 0 40		Patent stoppers (pints), per doz. .... 2 30	
		Price—Toronto, Montreal and East. 5 10		"Aome" Pellets, 5 lb. cans, per can.. 2 00		Corked (pints), " .....	
		" Winnipeg .....		"Aome" Pellets, fancy boxes (40)		per box .....	
		" Vancouver.....		per box .....		1 50	
		Per doz.		Tar, Licorice and Tolu Wafers, 5 lb.		Case of 1 lbs. con-	
		Robinson' Patent Barley 1/4 lb. tins 1 25		cans, per can .....		taining 60 pkgs..	
		" " 1 lb. tins 2 25		Licorice Lozenges, 5 lb. glass jars.... 1 75		per box \$3.00	
		" " Groats, 1/4 lb. tins 1 25		" " 30 5 lb. cans .....		Case of 1/2 lbs. (con-	
		" " 1 lb. tins 2 25		"Purity" Licorice 10 sticks .....		taining 120 pkgs.)	
				1 45		per box \$3.00.	
				Dulce large cent sticks, 100 in box		Case of lbs. and 1/2	
				MINCE MEAT.		lbs. (containing 30	
				Wethey's Condensed, per gross, net \$12 00		1 lbs. and 60 1/2 lb.	
				" per case 0 doz. net..... 3 00		packages) per box, \$3.00.	
						Case of 50. pkgs (containing 96 pkgs) per	
						box \$3.00.	

**RECKITT'S Blue and Black Lead** (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)



## The Auer Gas Lamp

Money-Back Style.

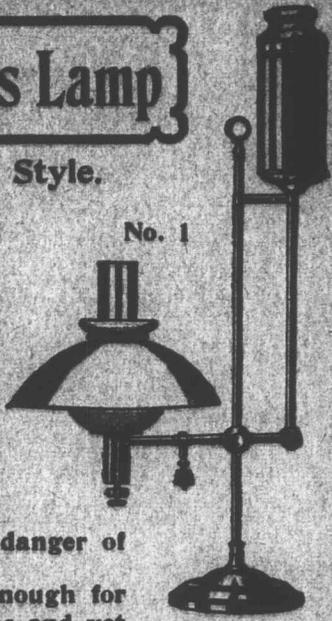
THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.  
AUER LIGHT CO., 1682 Notre Dame Street, MONTREAL.



LEADERSHIP IS DUE TO MORE THINGS THAN MERIT.

We offer you not only the very highest quality in

# "EMPIRE" SODA

BEST FOR BAKING,

which will make regular customers for you, but we are helping your sales by judicious advertising in the leading papers of Canada.

No grocer should be without "EMPIRE" SODA.

WINN & HOLLAND, Montreal.  
SOLE AGENTS FOR CANADA.

### ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,  
WINNIPEG, CANADA

## THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,  
Limited

"Gleaner" Office, KINGSTON, JA.

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. Co., Limited  
Montreal. Toronto.

### BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

#### FREE INSERTION

in "Commercial Intelligence," to the Editor  
'SELL'S COMMERCIAL INTELLIGENCE,'  
188 Fleet Street, London, England.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

### CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE.  
Telephone Main 1255.  
10 Front St. East, Toronto. Telephone 2701

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

# Our Travellers

ARE  
NOW  
OUT

and showing without exception the finest line for import ever offered in Canada.

Our general stock of staples in Glass and Earthenware for Spring is all ready and in splendid shape.

We want you to see our line, and if our traveller has not called on you yet, drop us a card.

EVERYTHING IN

Crockery and Glassware,  
China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass.  
Decorators of Earthenware, China and Opal.

## GOWANS, KENT & CO.

TORONTO and WINNIPEG.



It is  
not  
difficult

to make an attractive display with a few dozen packages of

## WETHEY'S CONDENSED MINCE MEAT

on your shelves or in your windows. Try it. You will be surprised the way it will enliven your whole stock. It will create a favorable impression in the eyes of the purchasing public. Once this delicious Mince Meat has been given a trial no further inducement is necessary to make a second sale. Place your order with your wholesaler.

Manufactured by . . .

**J. H. WETHEY, LIMITED**  
ST. CATHARINES, ONT.

# Crosse & Blackwell, Limited

*Pickles, Sauces, Jams and Preserved Provisions.*

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

## BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

—OFFICES IN CANADA—

HALIFAX, N.S.  
OTTAWA, ONT.  
VANCOUVER, B.C.

HAMILTON, ONT.  
QUEBEC, QUE.  
VICTORIA, B.C.

LONDON, ONT.  
ST. JOHN, N.B.  
WINNIPEG, MAN.

MONTREAL, QUE.  
TORONTO, ONT.

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