

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII

TORONTO, JUNE 1, 1894.

No. 22

COLMAN'S MUSTARD



BEST ON EARTH.

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C. }

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

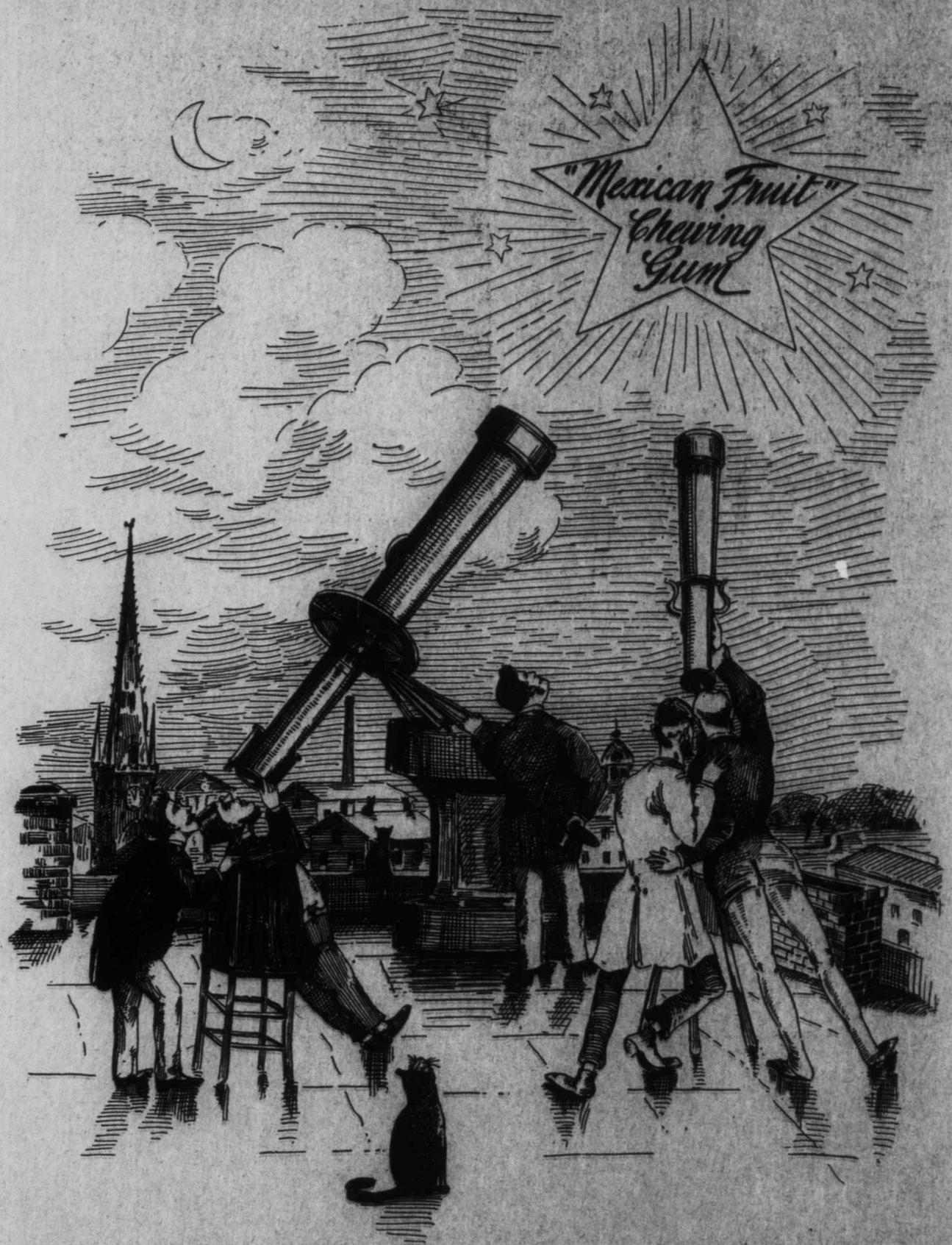
FINE GOODS OUR SPECIALTY.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.



THE RISING STAR.

Standard Goods THE Best to Handle

❖ **FINNAN HADDIES** ❖

Thistle  Brand

These are the **HIGHEST GRADE** of Fish packed.
Quality Guaranteed.

ARTHUR P. TIPPET & CO., - - SOLE AGENTS.

It Stands
.. in ..
The Front



It is . . .
Second
To None

Macurquhart's Worcestershire Sauce

**INCREASES THE
APPETITE . . .**



**AIDS THE
DIGESTION**

First Quality, **TRY IT**
Lowest Price,

Canadian Agents: **A. P. TIPPET & CO.**

THE MOST DELICIOUS SAUCE
IN THE
WORLD

Yorkshire
SOLD
EVERYWHERE
Relish

PROPRIETORS

GOODALL, BACKHOUSE & CO.
LEEDS ENGLAND.
C. H. BINKS & Co CANADIAN AGENTS, MONTREAL.

ENRICHES HOT JOINTS, STEWS,
& BLENDS ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS STEAKS &c



Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**
Henry J. Keighley, Manager,
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COWAN'S ROYAL NAVY ROCK CHOCOLATE

For COOKING and DRINKING.
This is unquestionably the finest chocolate made.

THE COWAN CO., Ltd.
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WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle.
Equal to the Imported and at less cost.

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Books for Retailers

Published for the good of the trade.

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As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

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Being the experience of the most prominent and successful merchants.
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This is another batch of Prize Essays full of valuable information.
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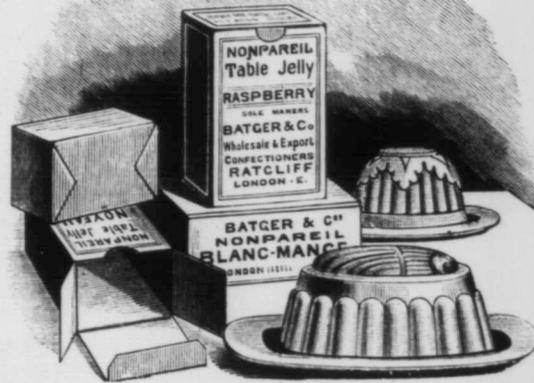
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THE CANADIAN GROCER
TORONTO.

Take Stock.

See
you
the

POPULAR
Lemon
Orange
Pineapple



that
have
most

FLAVOURS
Raspberry
Strawberry
Vanilla

ROSE & LAFLAMME,

Dominion Agents,

MONTREAL.



... AVOID ...
COMPLAINTS, ANNOYANCE AND LOSS
BY HANDLING

TANGLEFOOT

SEALED
STICKY FLY PAPER.



EACH DOUBLE SHEET OF
TANGLEFOOT

Is separately sealed with our Patent Wax Border and remains in perfect condition until used. Every sheet will please a customer.

PROFIT 125 PER CENT.

PRICES FOR THE EASTERN PROVINCES OF CANADA.

55 CENTS PER BOX. \$5.00 PER CASE.
IN FIVE CASE LOTS \$4 75 PER CASE.

Each box contains 25 double sheets and one holder. Each case contains 10 boxes.

**SOLD BY THE
FOLLOWING JOBBERS**

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Evans & Sons, Ltd.
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N. Quintal & Fils.
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Toronto.

YOUNG & SMYLLIE'S

Licorice...



LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

"Queen of the Laundry"

Many makers of soap lay claim to the above, but merchants admit the steady demand for

AMMONIA SOAP

And the public realize a good article when they use it, and to-day the sales of the Ammonia Soap are larger than ever.

FREIGHT PAID

On 5 boxes and upwards.

Manufactured by

Toronto Soap Co.

W. A. BRADSHAW & CO. Proprietors.

48 & 50 Lombard St.

TORONTO, ONT.

Your Stock . . .

Is not complete
Without this Soap



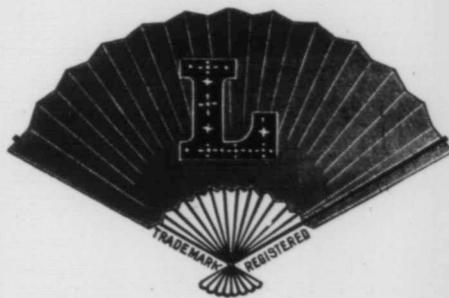
Only costs you \$4.00 per box.

London Soap Co.

LONDON, ONT.

Rice

We have received from Japan a carload of 1st quality Japan Rice. Ask our travelers for sample and price.



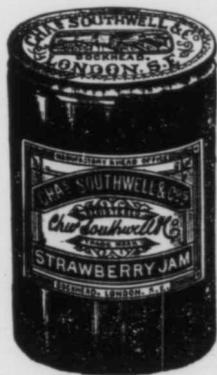
Teas

The quality of our "Fan" Brand teas is always superior. Do not forget to ask travelers for samples.

EDWARD ADAMS & CO., London

ESTABLISHED 1844.

WHOLESALE GROCERS



CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

**New Season's Marmalades
Now Ready**

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

Marshall's Choice

SCOTCH

- Fresh Herrings
- Kippered Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, Etc.

FISH

Warranted SOLELY from the
FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all
the markets of the world.

SALT HERRINGS, in tins and kegs,
and RED HERRINGS, in tins.
"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,



TTTTTTTT

TEAS
HAT
ICKLE
HE
HROAT
REMENDOUSLY

The 400 Select
 Dalu Kola Congou
 Russian Congou
 Imperial Congou

Put up in our Patented Metal-Lined Tea Cases.

SOLD BY ALL PROGRESSIVE GROCERS

THE SECRET

High Quality. Strict Uniformity.

Increased Business, Big Profits

The Trade Tempters

W. H. Gillard & Co., Wholesale only Hamilton, Ont.

NEW
BISCUITS

LINE
JUST OUT

WESTERN
MIXED

GREAT
SELLER

WM. PATERSON & SON

10½c. per lb.

Brantford, Ont.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, JUNE 1, 1894

(\$2.00 per Year) No. 22

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
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TRADE JOURNAL PUBLISHERS.

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John Cameron, General Subscription Agent.

It is a common practice among country retail merchants to address mail orders to the travelers instead of to the house. This is all right as long as it does not cause inconvenience; but the trouble is that it often does. If travelers were in their respective houses every week there would seldom if ever be any delay in getting an order sent in this way filled promptly. But travelers are not in the houses every week. Frequently there are two, three, or more weeks at a time during which they do not see headquarters. The result is obvious should letter orders be awaiting their return, as is frequently the case. In the meantime not only is inconvenience likely to be occasioned, but there is the possibility of loss arising from fluctuation in prices. It is natural that some country merchants should mail their orders to certain travelers. The travelers have probably been calling upon them regularly for years, and consequently know their peculiarities better than it is possible for anyone in the house to know. Then personal friendship and a desire to give the travelers credit for as many sales as possible are further, and, as a rule, paramount, motives. But as far as these latter motives are concerned, they would be just as well obtained if the letter orders were addressed to the firm, accompanied by a request that the traveler, Mr. Blank, be given credit therefor. By this means many of the

present inconveniences from delay in filling letter orders would be obviated, while the object—securing credit to the traveler—would be served.

Keep your eyes open for the festive swindler. He is always abroad, but at times he is more energetic or bold than usual. One of his superlatively active spells seems to be upon him now as far as his operations relate to merchants. At least we hear more about him. He is budding into new life with the gladsome spring, probably. The animal as well as the vegetable kingdom is, you know, susceptible to the invigorating influences which this season of the year brings.

The particular class of swindler we have in mind at the moment is one who assumes the role of a commercial traveler. We have had occasion lately to note the character of his operations. He calls on a merchant, presents his credentials. He is even possessed of the regular order "tabs" with the firm name printed thereon. When he secures an order he suddenly remembers that his expense fund is low. Will the merchant oblige him by cashing a draft? The house which he alleges he represents is of course a reputable one. This being the case, if the merchant has sufficient cash on hand he usually complies. The other day it was N. K. Fairbank & Co., of Chicago, that the traveler "represented." But his latest exploit is as the alleged representative of T. Kingsford & Son, the well-known starch manufacturers, Oswego, N.Y. As the "representative" of this firm he has secured many orders and considerable cash. Kingsford & Co. could not take proceedings against the swindler provided he was captured by the police. It is not they he has defrauded, but they are willing, it is learned, to spend money freely in assisting his victims to place him behind prison bars, while to prevent further impositions the firm has issued circulars to the trade warning it to be on the alert. This particular swindler gives his name as G. H. Simpson, and takes orders at prices lower than the regular list. At present his opera-

tions appear to be confined to the United States, but it is not known when he may be swooping down upon the trade in this country. Canada, it must be remembered, frequently receives visits from this class of United States gentry.

The honors of knighthood conferred upon Hon. Frank Smith will not be envied him by the grocery trade of Canada. What he is to-day is the fruit of his own exertion. He came to this country when ten years of age with his parents. In dollars and cents he was poor when he struck out for himself to hew out an existence in the New World. But he was rich in energy, ambition and a good constitution. And he has probably made better use of these than he would have of dollars and cents had it been possible for his father to have endowed him with such. Sir Francis Smith—for that is the name by which he will hereafter be known—began storekeeping when quite a young man; and although at that time his capital was practically nil, he made business a success, until eventually, in 1849, at the age of 27, he branched out into the wholesale grocery business in London, Ont. He remained in the Forest City till 1867, when he removed to Toronto, continuing in the wholesale grocery trade there till 1891, when he retired, Eby, Blain & Co. moving into the premises vacated by him. Sir Francis served London as an alderman for several years, and in 1866, the year before he removed to Toronto, was elected mayor. In 1871 he was called to the Senate of Canada, and eleven years later he was made a Privy Councillor. He has on several occasions administered the affairs of the different departments of the Federal Government, among which was that of the Public Works. Sir Francis is 72 years of age, but he is still hale and hearty, and THE GROCER trusts he may be spared many years to enjoy the honors his sovereign has been pleased to confer upon him. The career of Sir Francis Smith is an inspiration for young clerks and business men. All cannot receive knighthood, but all can build up an honorable business name, whether it be local or as Dominion wide as that of the new knight.

THE DECLINE IN CHEESE.

THE course of the cheese market since the opening of the season of manufacture has been both unusual and remarkable.

From various causes the spring make of cheese produced from the milk of fodder fed stock realized extremely high prices, higher prices in fact than ever before in the history of the trade, and more than, in the opinion of many of the more conservative operators, the goods were legitimately worth.

The unusual state of affairs may be attributed largely to the small available stock of cheese in Great Britain when the season opened. This induced a brisk call for these fodder goods to fill the want, and the high prices above mentioned were the result of this. They were maintained until within a few days ago; in fact the market did not commence to sag off until the beginning of last week, at which time prices took their first slump of $\frac{1}{4}$ to $\frac{1}{2}$ c. Since then they have steadily declined and now they are from 1 to $1\frac{1}{2}$ c. lower than they were two weeks ago.

The fact that fully 60,000 boxes of new cheese are either on the English market or on their way thither is the primary cause of the decline.

The British buyer nodoubt feels that with this quantity of new cheese available they have enough to go on with, and as everything points to the possibility of an exceptionally heavy output of cheese in Canada this year they feel satisfied that there is no particular reason why they should pay high prices for future supplies.

So far an approximate estimate places the output of Canadian spring cheese this year at 60,000 to 65,000, against 45,000 to 50,000 last year.

The shipments also from Montreal to Great Britain are a good indication of the immense quantity of cheese sent out of the country as compared with last year. To date the exports have been 60,000 boxes, against 17,000 for the same period last year, or more than three times the quantity.

As to the profits, there can be no doubt that the country producers have made money and are still doing so. With the exporter, however, it is another matter.

On some of the earlier shipments money, no doubt, was made, but not on the later ones, for the Montreal basis during the past ten days has been from $\frac{1}{8}$ to $\frac{1}{4}$ c.

below the actual cost in the country with a steadily declining tendency, so that in a great many cases the deals can hardly have been profitable. In fact there have been cases where shipments actually went out on the same steamer which represented a difference of fully four shillings the cwt., or over one cent per lb.

The country has been sold up so close also that the cheese in many instances must have gone out green, as offerings were made frequently on the different country boards at dates so far ahead that the milk so to speak was still in the cows' udder, and as it takes fully ten days to properly cure a cheese, the inference is that it was shipped hardly in a saleable condition.

This is a near-sighted policy and sure to react on the factories who sold such green stuff.

In fact the New York State spring cheese has as an actual fact brought one to two shillings the cwt. more this spring than the Canadian, because the latter was too stiff, green and curdy from the causes above mentioned.

PRESENTATION TO R. B. ELLIS.

TORONTO has been blessed with as genial a lot of brokers in connection with the grocery trade as any trade centre well could be.

But of all the number that have for some years been going to and fro among the warehouses, none have been more popular than R. B. Ellis. In fact it is a question whether he was not the peer in this respect. He was genial but unostentatious, never seemed to have an unkind word for anybody, and was always the same kind of a man—not one thing to-day and something else to-morrow. This made him popular with everyone with whom he had business relations.

It was natural therefore that when it was announced that he was to sever his connections of some twenty years with the trade in order to assume charge of the Manufacturers Life Association's business in British Columbia, that the idea of giving him some substantial testimony should be conceived and subsequently consummated.

It was decided that the testimonial should take the shape of a purse and an address. Friday night last there was a representative gathering of the trade in the rotunda of the Board of Trade for the purpose of tendering the testimonial.

Wm. Ince, sr., read a parchment address and presented Mr. Ellis with a well filled purse. The address was as follows:

TO R. B. ELLIS, ESQ., TORONTO:

DEAR SIR,—Understanding that you are about to leave Toronto for British Columbia, we take the opportunity of conveying to you our regret that you have decided to

take your departure from amongst us. During the many years—almost since your boyhood—that you have lived in this city, you have been a familiar figure on Front street, and will be greatly missed when you leave.

It affords us much pleasure to testify to the high estimation in which you have been held by the business community of this city, and your straightforward and courteous manner has always made it a pleasure doing business with you. We sincerely hope and trust that you will meet with abundant success in your new field, and that you and your family will find a happy home in the far west.

We request your acceptance of the accompanying token of esteem, which is but an inadequate measure of the kind regard in which you are held by us, and, we believe, by the whole community with which you have been for so long a time identified.

TORONTO, May 23, 1894.

We are yours very sincerely,

Perkins, Ince & Co.	P. L. Mason & Co.
Frank Smith & Co.	W. B. Bayley & Co.
Smith & Keighley.	J. W. Cowan & Co.
Davidson & Hay.	C. C. Dalton & Co.
Sloan & Crowther.	Musson & Co.
Eby, Blain & Co.	George Stanway.
H. P. Eckardt & Co.	James Adams.
James Lumbers.	M. R. P. Montgomery.
R. & T. Watson.	C. E. Kyle.
T. Kinnear & Co.	T. G. Williamson & Co.
Alex. Jardine & Co.	R. Maxwell.
W. G. A. Lambe & Co.	J. S. Donaldson.
P. C. Larkin & Co.	W. B. Smith.
J. L. Watt & Scott.	F. Dane.

Mr. Ellis replied feelingly and suitably, and then everybody wished one of the best fellows on the street good-bye and success in his new undertaking.

Mr. Ellis left Saturday for Vancouver, where the headquarters of his territory will be.

A NEW MERCANTILE AGENCY.

John W. Lang, wholesale grocer; Orville E. Collins, collector; Herbert B. Andrews, accountant; Chas. R. Hammersby, accountant; W. S. Patterson, detective, all of Toronto, have applied for incorporation as the Union Credit and Protective Association of Toronto, Ltd. Lang, Collins, Hammersby, Andrews and Patterson to be first directors. The capital stock to be \$95,000, and the purpose of the company will be the collection of accounts, etc., and carrying on the business of a collecting and mercantile agency; also to purchase stocks in trade and book debts of insolvent debtors and wind up their estates, or enable them to continue in business, as the case may require, so as to protect the wholesale trade from losses and avoid the great expense of winding up estates; and to hold such land and buildings and to do all and every act and thing which be necessary or requisite in connection with such business. The chief place of business to be Toronto.

GOVERNMENT JAVA COFFEE.

Advices via Batavia are still unfavorable for the Government Java coffee crop. Heavy rains are reported to have done serious damage, and the crop is likely to turn out badly. The Padang Government crop is estimated now at 30,000 to 35,000 piculs, against 45,000 piculs originally expected, and 55,000 to 60,000 piculs last year.

RELATING TO RETAILERS.

J. A. LOVE, grocer, College and Dufferin streets, has sold out to D. T. Hodgson, formerly of the town of Simcoe.

Ed. O'Donohoe, of Midland, has added a stock of groceries to his business.

W. Johnston, of Johnston Bros., of Orangeville, was in Toronto during the races.

A. Taylor, Dromore, was in Toronto last week. Object—pleasure, combined with business.

J. F. Brownscombe, of Uxbridge, has sold out his Claremont branch to a Mr. Andrews, of Oshawa.

F. Dean, grocer, 1,278 Queen street west, Toronto, is moving into new premises a few doors further west.

E. Halliday, of Port Perry, has purchased the general stock of Thos. Dawon, Raglan, and will continue business there.

G. W. Davey, formerly of Guelph, has started into business at 440 Queen street west, Toronto. He has bought a large and well selected stock, and as he is spoken of as an energetic and pushing fellow he may be expected to do well.

FOREIGN FILBERTS.

The fruit of the filbert tree, explains a contemporary, sometimes attains the size of a small walnut. It is much superior in quality to the common hazel nut, which is found in all the countries of the centre and north of Europe. The culture of the filbert has from time immemorial belonged to the people of France. In the time of the Romans this shrub was cultivated as a fruit tree in Italy, and especially in the environs of Avellino, whence its name, avellana. All the attempts made at different times to transport it to the north only resulted in fine empty shells, most frequently only containing the rudiments of the fruit. The avellana is now cultivated in Italy, Sicily and Spain. It is generally planted in cool, light soils, because it produces little in heavy dry soils. The gathering is done when the folioles of the involucre begin to fade. The filbert can be reproduced with seeds, suckers and layers. The fruit is chiefly in demand on account of its size and delicacy; it is more nourishing than the walnut, but more difficultly digested. The oil extracted is employed chiefly by musical instrument makers. Three species are known in commerce; the "Cadiere Filberts," the finest of all, thus called because they grow abundantly in the village of Cadiere; the "Languedoc Filberts," distinguished by the thickness of their wood, the attachment of their base, which is greyish, the brown red color of their surface, and the down covering the outside of the involucre; the "Piedmont Filberts," small, round and bright, of a pale yellow, with a whitish pubescence at the top. The

fruit of the filbert tree is employed in many culinary preparations; confectioners coat them with sugar, to make big round sweetmeats.

DRY GOODS.

TORONTO MARKET.

A GREAT deal of uncertainty prevails in the prices of grey cottons. Since April 1st prices have taken two drops, amounting in all to about 20 per cent. Toronto wholesalers have bought heavily at the reduced prices and are now unloading at prices which please the retailers and ensure quick movement.

The cause of this drop is attributed by Montreal men to American competition; by Toronto men, to a heavy load of some 6,000 or 7,000 bales which the company desired to turn into cash. Whatever may have been the causes, it is an actual drop, and some jobbers have been badly hit. Moreover, prices are now below cost of production and are bound to rise again.

Trade generally is very quiet. Staples in other than grey cottons are very quiet with the exception of fancy midsummer prints. A few job lines of summer goods are being cleaned out as the jobbers proceed with their stock-taking.

John Macdonald & Co. have a line of Chinese mattings which are selling strong for summer cottages. A manufacturer's over-make of top shirts, regular lines, are being sold at 25 per cent. below regular prices. They report an increased demand for umbrellas and waterproof garments, but notwithstanding the increased enquiry for these goods are prepared to fill all orders.

Samson, Kennedy & Co. report cottons very active. Fans are also selling well in palm leaf, paper, and decorated leather and cloth. They have an excellent range. Ladies' hand bags in both felt and leather in new patterns are in good display.

MONTREAL MARKET.

There is little or nothing in the dry goods market since our last report, and the houses report that travelers are only sending in a few occasional orders for fall and sorting requirements.

Complaints about payments are still to note, and the best that can be said of matters in this connection is that collections are only fair.

The easy and unsettled feeling that we referred to last week on both grey and white domestic cotton staples still continues, and though at the time of writing no actual change can be cited, it is predicted as very possible in the next week or two.

The reason for this is attributed to importations of American cotton goods which are coming in, duty or no duty, because it is simply a question of getting the cash with American sellers just at present.

PRIZE ESSAY COMPETITION.

PROVISIONS AND FRESH FRUIT.

HOW BEST TO HANDLE THEM.

Now is the time for those who contemplate doing so, but have not yet done so, to begin to write for THE GROCER'S essay competition on the above subject. Business is quiet at the moment, but it is not likely to remain so long, and now is the time therefore to undertake such a task as writing an essay. To-morrow may be too late.

Remember the subject is:

"PROVISIONS AND FRESH FRUIT; HOW BEST TO HANDLE THEM."

First prize will be \$15; second, \$10; and third, \$5.

The rules of the competition shall be as follows:

1. Competitors must be devoting their whole time to the retail grocery or general trade, either as proprietors or clerks, and must be subscribers to this journal.
2. No essay must exceed 2500 words nor be less than 1500. Neatness will not be regarded, beyond the point that the essay must be readable, and the paper written on one side only. The sheets must be fastened together and numbered.
3. The essay must be original.
4. Each essay must be signed by a *nom de plume*, and both the proper name and the *nom de plume* of the writer written on a slip and placed in a sealed envelope, which envelope must be addressed, THE CANADIAN GROCER, to Front street east, Toronto, and across the corner have the words "*nom de plume*." This envelope must be enclosed in another, so that no postmark will appear upon the former.
5. All essays must be sent to this office not later than JULY FIRST, and awards will be announced as soon after as possible, and the prize essays will then be published in order.
6. As the competition is to encourage thought among merchants and clerks, professional writers will be excluded.
7. The judging will be done by disinterested merchants. The names of these merchants will be announced at the same time as the award.
8. Additional prizes—The five essayists who rank in order after the prize men shall each receive THE CANADIAN GROCER for one year. This will make eight prizes in all.
9. All prize essays shall be the exclusive property of THE GROCER.

This circular has been lately issued to the city trade and has caused considerable amount of favorable comment:

[Confidential.]

TO THE RETAILER.

DEAR SIR,—Permit me to call your attention to the merits of "SALADA" Ceylon Tea possesses for the retailer, and why we consider it would be in your interests to recommend it to your customers:

In the first place, "SALADA" Teas please the consumer.

The quality of "SALADA" is such that we boldly say, "it is impossible for a wholesaler or retailer to give a better Tea continuously for the same money."

You can purchase "SALADA" in quantities to suit your trade, thereby avoiding carrying a large stock, which you would be compelled to do if you desired to make your own blends of equal quality.

You make no loss in weight on "SALADA" as you do on Teas weighed out in your store.

We advertise "SALADA" for the grocer and positively do not sell it at any price to his dry goods competitor.

You can return your stock of "SALADA" at any time you wish to discontinue selling it, and get your money refunded.

The profit on "SALADA" to the retailer is certainly as large as he could charge on other Teas and expect to retain his trade.

"SALADA Ceylon Tea," since its introduction, has met with the most gratifying reception by the trade and public, yet some grocers still remain prejudiced against all package Teas. This prejudice is fast dying out, and we trust that after drawing your attention to the merits which we know "SALADA" possesses for the retailer, you will give it the prominence in your business which we know it deserves.

Yours truly,

P. C. LARKIN & CO.

WE ARE THE PEOPLE.

A GAIN the Canadians have beaten the Americans in the trip from Japan to New York and Eastern Canada points. The American s.s. Gallia left Yokohama, May 4th, for San Francisco, with samples of Japan tea for New York. The Canadian Pacific steamer Empress of India did not leave Yokohama for Vancouver until May 11th, seven days later, yet she delivered her teas in Toronto and Montreal May 28th, the same day as the Gallia's were delivered in New York. This is another proof of Canadian pluck and enterprise, about which so little is said. As a people we are too modest. If this experience were reversed the American press from one end of the country to the other would have been full of articles under the above caption.

NEW SEASON'S JAPAN TEAS.

Samples of new season's Japan teas reached Toronto market Monday and Tuesday last. The shipments are expected to arrive in a few days.

The quality is excellent, and fully up to the average of other years. Some experts claim that is ahead, while all agree that the value is better than usual.

The teas are early pickings, and the price to retailers will be around 30 to 35c. per pound.

THE NIAGARA FRUIT CROP.

THE GROCER met a fruit grower from the Niagara district a few days ago. The conversation naturally turned on the crop prospect in that, one of the most important parts of the Dominion's garden. "Peaches and apples," said the fruit grower, in reply to a query, "never promised better. No, the recent storms did no damage. You see the flowers in the trees had already fertilized, so that when the wind and rain came all they did was to knock the petals off before they would otherwise have been. Currants are all right, and there is a promise of a big crop of strawberries." The grape vines? "Well, they have been slightly damaged by frost, but as far as I am aware it is only the lower branches that are affected.

RUNNING A SODA FOUNT.

NUMBERS of THE GROCER'S constituents have soda water fountains in connection with their regular business during the summer months. The following from James Tuft's book on soda water syrups will doubtless interest somebody:

An attractive apparatus cannot be excelled as a means of drawing customers into your store; but in these days of hurry and rush the assurance of prompt attention which is conveyed by the appearance of the soda

water clerk, in his clean, white coat, standing at the apparatus ready to instantly serve whatever may be demanded, is not to be overlooked.

The most patient man is in a hurry when he wants a drink, especially on a hot day.

There is nothing about which a person so quickly notices cleanliness, or the lack of it, as about that which he drinks.

Clean marble, polished silver, shining glasses, clean towels, and a clean coat on the attendant are indispensable.

The apparatus should be cleaned, the marble rubbed, and the silver polished daily. This should be the first duty of the attendant. There should be plenty of glasses and running water in which to rinse them.

It is very necessary that the tumblers should be washed in view of the customer, as there is always a suspicion as to the cleanliness of a tub or sink under the counter. A tumbler washer of some form is really a necessary accessory.

Even the utmost cleanliness, added to attractiveness and promptness, will not compensate for the lack of a fine drink and plenty of it.

The beverage should be as near perfection as good material, care, and skill can make it, and it should be dispensed with a liberal hand.

There is so little to be saved by using cheap extracts that no reason exists for using them.

The syrup should be heavy and, as far as possible, flavored with fruit juices. There is ample margin in the business to admit of using the best material. The cost of a glass of best soda water with fruit juice and cream (soda water being reckoned at \$1.25 per fountain), including $\frac{1}{2}$ pound of ice, is less than two cents.

A small dealer in a town in the suburbs of Boston, who has for years doubted whether five cent soda water paid, kept strict account through a recent season, at the suggestion of one of my salesmen, and the result surprised him. Including ice, repairs, and cost of attendance, his profits were 50 per cent. on his sales, or 100 per cent. on the cost.

If this can be done in a small business, it is at once apparent that in a large business, where many economies are possible, the percentage of profit will be much larger.

The importance of employing a soda water clerk who thoroughly understands his business should not be overlooked.

There is as much difference in the soda water drawn by different clerks as in the bread made by different women.

To the objection which may be raised as to the expense entailed by the employment of a soda water clerk, I would answer that it is more profitable to do a large soda water business than a small one.

The manipulation of drinks can be made attractive. Of recent date many delicious drinks have been introduced which contain milk, or cream, or egg. These can be

wonderfully improved by thorough shaking. This is easily demonstrated by tossing from one tumbler to another a glass of soda water with cream drawn in the ordinary manner.

The saloon-keeper appreciates the fact that manipulation is attractive, and pays high wages to a skilful bartender. The dispenser of soda water can take the hint.

Do not economize by using a small quantity of ice. It is false economy. Soda water cannot be too cold.

Fruit juices should be used for producing fruit flavors to the exclusion of artificial ethereal extracts.

Fine juices are now sold so low as to leave but little difference in price in favor of the artificial substitutes, and the ethereal extracts can always be detected by habitual drinkers of soda water, to whom they are highly offensive.

Chairs should be provided for the convenience and comfort of ladies while drinking. This attention does much to popularize a store in which soda water is sold.

MIRANDA WILL POUR THE TEA.

They had "a small and early" at "The Elms" across the way,
Where the season's budding beauties blushed, in summer time array;
A galaxy of loveliness rose beaming on the view,
And only tresses harbored gloom, and only eyes were blue;
But in all that starry gathering the fairest spot to me
Was where the sweet Miranda poured the coffee and the tea.

Oh, her face was like the lily when the sunshine follows shower,
And the men around her hovered like the bees around a flower.
How they hungered for her glances when her lids were lifted up!
If she smiled on one 'twas sweeter than the sugar in his cup;
And her little trills of laughter seemed celestial melody
To the swains who watched Miranda pour the coffee and the tea.

Skilful sculptor never molded who could reproduce the turn
Of the arm of sweet Miranda as she tips the steaming urn.
Yellow blooms will be the fashion when the news is spread abroad;
Each gallant of the country side will woo the jealous god;
For before the season's over, tete-a-tete for happy me
Will Miranda's dainty fingers pour the coffee and the tea.

—CLINTON SCOLLARD, in the Century.

Established 1850

WE are offering special . . . inducements in

Stoneware Rockingham AND Cane Ware

To be shipped direct from the factory. We have in stock a full line of ENGLISH WHITE LINED CANE WARE and English Rock Teapots.

JAMES A. SKINNER & CO.
TORONTO, ONT., VANCOUVER, B.C.

PRICE'S RENNET WINE

FOR MAKING

Junket, Sweet Curd, Cheese Cake, Etc.

A delicious dessert—may be eaten plain or with Cream and Sugar, or Wine Sauce.

It is Wholesome, Nutritious,
and Easily Digested. . . .

LUCAS, STEELE & BRISTOL

Wholesale Grocers

HAMILTON

JUST RECEIVED car load Arguimbau Extra Selected Valencia Raisins. Also new Turkey Prunes in cases. Fine quality Patras Currants, barrels and halves. We are showing great values in all grades of Teas—bought away down—including our own blend “Koh-i-noor.” This is the gem of India and Ceylon teas. “Viking”—a rich Ceylon tea, in half chests. “St. Olaf”—the finest Ceylon tea, in half chests. “St. Magnus”—the leading 25c. Japan tea; price, 18c. Agents in Canada for “Le Roy” Salt, “Lovejoy’s” Breakfast Flakes, “Cherry’s” Pure Mustard, Mrs. Lazenby’s Pickles, Soups and Jellies. The best goods of their kind in Canada.

BALFOUR & CO. Wholesale Grocers, **Hamilton.**

The Best and Newest Goods Out

BOUND TO BE A SELLER

Ireland’s Desiccated Rolled Wheat

Ireland’s Desiccated Rolled Oats

Ireland’s Snowflake Rolled Barley

All put up in 2 lb. cartons, 2 dozen to a case.

James Turner & Co. = Hamilton

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POINTS FOR YOUNG MEN.

FROM a letter once written to his son by Mr. Beecher, American Grocer takes the following wise hints for all young men:

You must not go into debt. Avoid debts as you would the devil. Make it a fundamental rule: No debt, cash or nothing.

Make few promises. Religiously observe the smallest promise. A man who means to keep his promises cannot afford to make many.

Be scrupulously careful in all statements. Accuracy and perfect frankness, no guesswork. Either nothing or accurate truth.

When working for others, sink yourself out of sight, seek their interest. Make yourself necessary to those who employ you, by industry, fidelity, and scrupulous integrity. Selfishness is fatal.

Hold yourself responsible for a higher standard than anybody else expects of you. Demand more of yourself than anybody expects of you. Keep your own standard high. Never excuse yourself to yourself. Never pity yourself. Be a hard master to yourself, but be lenient to everybody else.

Concentrate your force on your own business; do not turn off. Be constant, steadfast, persevering.

The art of making one's fortune is to spend nothing; in this country any intelli-

gent and industrious young man may become rich if he stops all leaks and is not in a hurry. Do not make haste, be patient.

Do not speculate or gamble. Steady, patient industry is both the surest and the safest way. Greediness and haste are two devils that destroy thousands every year.

IT DELIVERS FROM TEMPTATION,

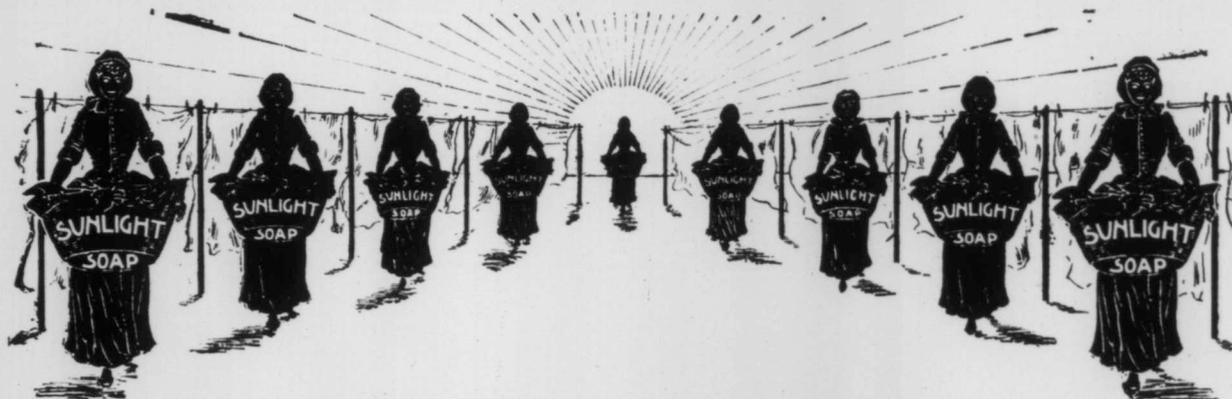
Paying of debts is, next to the grace of God, the best means of delivering you from a thousand temptations to vanity and sin. Pay your debts, and you will not have wherewithal to buy costly toys or pernicious pleasures. Pay your debts, and you will not have what to lose to a gamester. Pay your debts, and you will of necessity abstain from many indulgences that war against the spirit and bring you into captivity to sin, and cannot fail to end in your destruction, both of soul and body.—Delaney.

A HINT RE PAPER GOODS.

"Do you use different classes of paper for different goods?" It is a good idea to do so, says an exchange. Use, for example, heavy brown bags for dark sugars; light colored, but heavy sacks, for light sugars; small blue sacks for coffee; tinfoil sacks for tea, etc. I have been in stores where this plan was adopted, and it is very nice, the cost being but a trifle more than you would pay for all one class of sacks.

JAMAICA COFFEE.

The Director of Gardens and Plantations in Jamaica deals in his report with the subject of coffee planting in the island. The maximum export of coffee was reached in the year 1815, when it amounted to 34,045,585 lbs. Economic changes in the island resulted in the decline of the exports. Within a few years past there has been some revival, but the quantity has only ranged between 8,000,000 lbs. and 10,000,000 lbs. "While storms and droughts inflict heavy blows," says the Kingston Gleaner, "capital frightened, labor wanting, and competition vigorous, have been the main factors in reducing our coffee exports." The director's remedy for the prostration of this industry is stated to be "more roads and a better supply of labor." Capital, he thinks, would come if these two things could be guaranteed. A resident of one of the coffee-growing districts is reported as saying: "I think that the mountain lands of Portland would be taken up for the cultivation of coffee if the government could see its way to make riding tracks into the crown lands for sale. The land should be sold for a nominal sum, say 4s. per acre, where the roads were easy, and 2s. per acre in the highest slopes, with a proviso that, say 10 per cent. of the land purchased should be put under cultivation each year for the first three years, and 5 per cent. for the next three years. The payment for the land should be, say 25 per cent. on possession, and the balance in equal payments divided over a period of six years."



LESS
LABOR

SUNLIGHT
"LARGEST SALE
IN THE WORLD"
SOAP

GREATER
COMFORT

ALSO



An Antiseptic and Disinfectant Soap, for use in all cases of sickness and infectious diseases.

A valuable soap, of the same high standard of purity as the "Sunlight."

PREPARING POULTRY FOR MARKET

Secure plump, well fattened birds. Do not feed for at least twenty-four hours before killing. Open the veins of the neck and bleed freely—this is the best mode of killing. Scald enough to make the feathers come off easily, picking both feathers and pin feathers off nicely. Be careful not to bruise or break the skin in any way, as it injures the sale of the others. Leave all the entrails in and the head and feet on. Immediately after they are dressed dip once in boiling water, letting them remain in about ten seconds; then dip into ice cold water for the same length of time, and hang in a cold place where they will become dry and stiff before packing.

Pack in boxes or barrels in nice, clean rye or oat straw. Boxes holding from one to

two hundred pounds are the most desirable packages. Pack with breasts down, using straw between each layer. Be sure to pack solid, so that the fowls will not bruise in transit.

It is the appearance of goods that sells them, so it is well to give special attention to cleaning and packing.—Nebraska Trade Journal.

HIS WIFE TOOK HIS ROUTE.

A newspaper correspondent says that W. Allen, a well known Rockford, Ill., grocery salesman, is thinking seriously of staying at home as nurse and letting his wife take the road. Saturday last he threw his shoulder out of joint. Mrs. Allen took the sample case and made a trip to Marengo and other

places for her husband. She took ten pages of orders more than he ever secured in one day in his life, and he is half convinced that he ought to trade jobs with his better half. Now let us hear in what condition she found the house when she returned.

HE NO LONGER WALKS ALONE.

S. K. Moyer, fruit, fish and commission merchant, Colborne street, Toronto, no longer walks the pathway of life alone. He was married on Wednesday, 23rd inst., and the bride was Miss L. Briste, a Toronto young lady. The happy couple are spending their honeymoon in New York, Baltimore and other American cities. THE GROCER tenders its congratulations to Mr. and Mrs. Moyer, and hopes they may spend many long and happy years of wedded life.

TEAS

WRITE us for Samples and Quotations.

New Crop Japans

Arriving in a few days.

DAVIDSON & HAY WHOLESALE GROCERS **Toronto**

Unwritten Law
in the
Best
Society

For Dinners,
House Parties, Af-
ternoon Receptions
and Five o'Clocks,
the necessary, nay,
the indispensable
adjunct to the correct repast is



Chocolat-Menier

Only VANILLA CHOCOLATE of highest grade, is manufactured by MENIER—Beneficial even for the most delicate.

Can be taken just before retiring.

Ask your Grocer for
**CHOCOLAT
MENIER**
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on
sale send his name
and your address to
**C. ALFRED
CHOULLLOU**
12 St. John Street,
Montreal, Que.

Tetley's Tea

ELEPHANT BRAND

We also carry a large and varied stock of Indian and Ceylon

In 1 lb. and 1/2 lb. Lead Packets is the

... **BEST**

BLENDED TEAS

In bulk, in 1/2 chests of 60 lbs., and chests of 100 lbs.

These blends are becoming great favorites—they do not vary in quality, therefore, can always be relied upon. Samples on application. Give us a trial order.

Joseph Tetley & Co. 469 St. Paul St., Montreal
30 Front St. E., Toronto

A BRIGHT AND UNIQUE STORE.

THE GROCER some time ago announced that Barnes & Padget intended opening up a new grocery store at Toronto Junction. We are now able to present our readers with a cut of the store. That it is attractive is evident, as is also its unique and "catchy" style of architecture. The store, it will be observed, is not, however, the only cynosure. Tetley's famous tea-pot wagon stands out prominently in the photograph, while the words, "Joseph Tetley & Co.'s Teas," on one of the plate glass windows readily catches the eye. Judging from these and

goods in New York last week, it is in the nature of direct admission that a change has come over the spirit of some Baltimore holders. The appearances are stronger that enough tomatoes exist to relieve any serious apprehensions to annoying scarcity before goods of the pack of the season of 1894 come upon the market. That is to say, the offering has been much freer recently, and at prices that holders were backward about giving serious consideration a few weeks ago. There is a period of about three months during which packers, jobbers and speculators may have nothing but their own stocks to contend against, and during that

cost delivered in local jobber's store will not exceed $82\frac{1}{2}$ c. Goods will be laid down from some other quarters relatively as low, providing, of course, the crop of raw stock comes up to expectations. In view of all the facts the chances for realizing that prophesied \$1 per dozen before June 1st look rather slim.—N. Y. Journal of Commerce.

THE PRICE OF BUTTER.

"There is no export demand for butter," said Mr. Dundas, of the firm of Gunn, Flavell & Co., "and until prices come down to a figure that will attract outside buyers



other evidences to be seen around, Tetley's Teas must have a prominent place in Barnes & Padget's stock.

CANNED TOMATOES IN THE STATES

THAT the offering of Delaware and New Jersey packs at this and other points at 85c. delivered has served to unsettle the general market for canned tomatoes seems more than probable. In any event, Baltimore firms who not long ago did a large business, or claimed to, on western account, are now offering spot goods, first-class quality, at 80c. f.o.b. Hartford county. While this rate is hardly down to a parity with the prices at which Philadelphians sold

interval the consumption, if fully up to the average, should make very deep impression upon available supplies. From information gathered by salesmen of various local jobbers it would appear that the near-by retail trade are well stocked, and therefore indifferent buyers. No similar information comes from the interior, but there is formality and tameness in orders from leading Western trade centres which, in connection with heavy deliveries to those points since the opening of navigation, are at least suggestive. Futures, or more properly speaking, the pack of the coming season, are still for sale at 75c. less $1\frac{1}{2}$ per cent. f.o.b. Baltimore, in carload lots. The goods will be upon the market early in August, if not sooner. The

there is little chance of there being any large sales. One of our agents writes: "We have lost the entire Newfoundland trade. The Americans are selling creamery at 13 to 16c. per lb." What is keeping the price of butter up here now," added Mr. Dundas, "is the demand for local consumption."

"I stopped giving credit before I commenced it," is a witty Irish grocer's reason for having succeeded in the business.

The Fraser Valley Fruit Canning Co. made another large shipment of canned fruits and jams to the coast cities a few days ago. This nearly clears out the stock on hand.—Chilliwac Journal.

1894 JAPAN TEAS

H. P. ECKARDT & Co.

Wholesale Grocers, TORONTO.

JUST RECEIVED
SPECIAL LINES

Japan and Black Teas

To Retail at 25 Cents.

Nothing Equal to it for Value.

Write for Samples or see our Travelers.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

Bee Brand
Pure Ceylon

Pounds and halves. Packed on the gardens by the Ceylon Co-operative Tea Co., Exhibitors at World's Fair of celebrated Silver Tipped Ceylon, awarded gold medals Chicago and Kimberly, Australia.

WARREN BROS. & BOOMER
35 and 37
Front St. East, TORONTO
Sole Agents, Ontario.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Apples . .

Bowlby's Preserved Apples in heavy syrup are a good selling line at present; also tomatoes in one gallon tins.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

**Canned Meats,
Canned Fish,
Pickles, Sauces, etc.**

Now is the time to stock up for the picnic season.

J. W. LANG & CO.
WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE,

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

First Arrival 

NEW SEASON'S

Japan Teas

NOW IN STORE

PERKINS, INCE & Co.

41 and 43 Front St. East

OUR stock of all kinds of

Canned Goods

Is very large, and prices exceptionally low. New season's JAPAN TEA now en route from Yokohama.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

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McALPIN TOBACCO Co.

Manufacturers,
Toronto, Can.

WE strive to give full value in all that we make, but, like other manufacturers, there are certain specialties in which we are more successful than in others. Our great experience in the manufacture of White Burley Chewing, has enabled us to take the lead in this class of goods. Our BEAVER brand, chewing, has only been sold in Canada during the past seven years, and to-day it can be found in every first-class retail tobacco store from Halifax to Vancouver. Every village, town and city in Canada has its Beaver Chewers, and the demand for this high grade tobacco shows a more rapid increase than can be noted for any other brand. It shows that a great number of our most critical chewers have found what they want and are telling their friends to "fall in line."

Our sales of Beaver during 1893 showed a gain of upwards of 75 per cent. over sales of '92, and this ratio of increase is still going on, which is evidence that Canadian consumers know a good article and are willing to pay for it.

Beaver is made from the highest grade of leaf that is grown in Kentucky. It is absolutely clean and we pledge ourselves to maintain the high standard of the goods. Do not wait for our travelers, but send in your orders and get your trade started on Beaver at once.

See "Prices Current."

McALPIN TOBACCO Co.
TORONTO

TRADE CHAT.

AN attractive ad. in a good medium will interview more buyers in a day than a high salaried salesman will see in a year.—J. Scarboro.

The Oil City Cheese Factory was started up last week.

J. E. Lejeunesse, a grocer at Walkerville, has purchased the grocery stock of C. J. Stodgell, Windsor. The latter will hereafter deal in liquors exclusively in the Crown Inn block.

It is said that the local business men of London will form a joint stock company with \$100,000 capital to tender for the street electric lighting in view of the fact that only one company has done so.

The Fraser River Fish Company Limited, has been incorporated with a capital of \$25,000, and the incorporators are Messrs. James B. McLaren, E. H. Port and F. G. Turner. The fishing business in all its branches is their object and their head office is to be in New Westminster.—Vancouver News-Advertiser.

The store of James McClusky, dry goods, groceries, etc., Grand Falls, N. B., was broken into the other night and his safe blown open. Several watches, a lot of gold rings, a \$100 bond and some money were taken. Entrance to the store was made by prying the front door open with an iron bar. The burglars drilled a couple of holes in the top of the safe and blew the door off. There is no clue as to who committed the robbery, but it is thought to be the work of professionals, as the safe cracking was done in a very neat manner.

Mr. Wood, of Brockville, has introduced a bill in the House of Commons to restrain fraudulent sales and marking. In explanation he proposed to add to the list of articles coming under inspection Paris green, honey, and vinegar. It was not proposed to prohibit the sale of honey made out of glucose as an article of food, but it was proposed to prohibit its sale as honey. With regard to Paris green, it was felt that it was an injustice, especially to poor people who have purchased it, to find that it is an adulterated article, useless for the purpose intended. It was proposed to place it upon the list of articles enumerated as to which samples may be sent to the analyst for the purpose of analysis.

It is understood that Caleb Goodmurphy's cannery, situated on Dinsmore's Island, in the centre arm of the Fraser, near the Gulf of Georgia, will be completed in a few days. The establishment will be entirely refitted with a new set of the latest improved machinery, manufactured by the B. C. Iron Works. A steamer left Vancouver with some 120 tons of tin and solder for the cannery in question, and it is expected that 25,000 cans per day will be manufactured this

season. Mr. F. L. Lord, one of the most successful packers on the Fraser River, with eighteen years' experience, has been engaged to put up the pack of fish. The new brand will be known as the Moss Rose brand, and Evans, Coleman & Evans have been appointed to act as agents to handle the pack for 1894. Twenty thousand cases of salmon will probably be put up this season.—News-Advertiser, Vancouver.

The No. 2 salt well of the Canadian Pacific Railway at Windsor was started on Saturday, the obstructions that got into the well some months ago having been removed. The works are now turning out about 700 barrels a day, and, although they have refused all orders since February, they are now 12,000 barrels behind. As soon as the cavity in the wells gets larger, the works can be run to their full capacity, which is 1,000 barrels a day, but even then the management say they will be unable to supply the demand. The production is said by experts to be as fine an article as is produced, and it is driving from the market the other salt wells of Canada. A few weeks ago a party of English capitalists inspected the works, among them being salt experts. They were so surprised at what the wells were producing that last week they paid another visit. The salt is in four qualities, and the works are running night and day. By the new arrangement of slides a car of 100 barrels can be loaded in twenty five minutes.—Advertiser, Petrolia.

A UNIQUE VEGETABLE DISPLAY.

"In the East Side street the other day," said a stroller to a New York reporter. "I met a man who was selling vegetables from a push cart. There was nothing very extraordinary about the mere fact of his selling vegetables from a push cart, but there was something unusual and attractive about the way in which he had the vegetables arranged. He had white and purple cabbages and parsnips. The cabbages were disposed in the semblance of a checker board, and the parsnips were arranged around the edge, with the big ends against the sides of the cart and the points pointing inward as a border."

GENTLEMEN :

The time is at hand when you should

STOCK WITH BULK EXTRACTS . .

Our supply for Summer is now ready, and we will honor any commands sent direct, or through our travelers. Yours very truly,

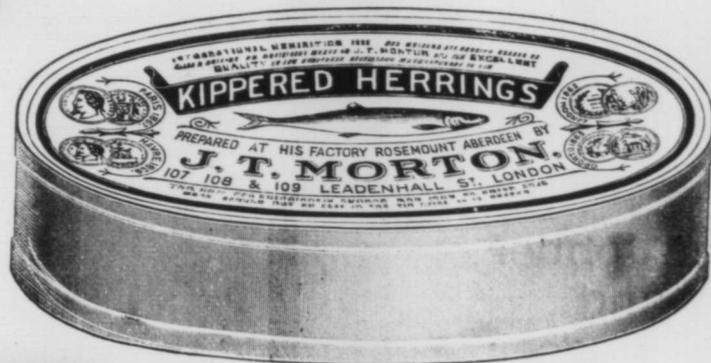
THE
SNOW DRIFT CO.
BRANTFORD

J. F. EBY

HUGH BLAIN



All Splendid Sellers



Have You Got
Them?



EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

The Jobber
and
The Grocer

Who is out for the business finds
E. B. Eddy's Matches an
indispensable part of his stock-in-
trade. It pays to handle them.

The Jobber
and
The Grocer

Who deals in **E. B. Eddy's
Matches**, deals in an article that
has given universal satisfaction for
nearly half a century.

The Jobber
and
The Grocer

Who handles **E. B. Eddy's
Matches** cannot suffer by any
fall in price; he is protected against
fluctuations in the market and has
nothing to fear from a decline in
price.

THE **E. B. EDDY CO.** HULL, CANADA

BRANCHES

Montreal, 318 St. James St.
Toronto, 29 Front St. West

AGENTS

F. H. Andrews & Son - Quebec, Que.
Alfred Powis - - - - Hamilton, Ont.
J. A. Hendry - - - - Kingston, Ont.
A. P. Tippet & Co. - St. John, N.B.
John Peters & Co. - - - Halifax, N.S.
Tees & Persse - - - - Winnipeg, Man.
Jas. Mitchell - - - - Vancouver, B.C.
E. A. Benjamin - - - St. Johns, Newfld.
Resident Agents not } - Sydney, Australia.
yet appointed } - Melbourne, "

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, May 31, 1894.
GROCERIES.

There has been no material change in trade during the past week either in regard to prices or value of business. Business is still quiet, although it is probably not so much so as would appear, from the fact that neither city nor country customers are to be found in the sample rooms of the wholesale houses. Travelers' orders, while not satisfactory, might, however, be worse. Payments are moderate only. Canned vegetables are, if anything, not so active as a week ago, although a fair trade is still reported. There is no change in the situation regarding canned fish and meats. Sugar is quiet and the market is scarcely as strong as it was in sympathy with the decline in the States. Teas are still without much life, although a little more interest has been awakened on the local market by the arrival of new season's Japans. Dried fruits continue strong.

CANNED GOODS.

Trade seems to have eased off a little on canned vegetables, although there is still a fair amount of business doing. Tomatoes and corn are still selling at 85c. and peas at 80 to 85c. Considering the unfavorable weather, trade in canned salmon is good, and an improvement is in order when the weather takes a more seasonable turn. Stocks are getting reduced. No contracts in futures are reported, the jobbers still holding back. The jobbing price for No. 1 goods is still \$1.25 to \$1.35 for tall tins and \$1.50 to \$1.60 for flat tins. In lobster there is the usual quiet seasonable trade doing at unchanged prices. We quote: Tall tins, \$1.85 to \$2; flat tins, \$2.40 to \$2.50. Fruits are moving slowly, while stocks, particularly of peaches, plums and apples, are light.

COFFEES.

There is no change to note, demand still being fair and prices unchanged. We quote green, in bags, as follows: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

Business in this line is still quiet and featureless. We quote as follows: Brazil nuts, 11 to 11½c. a pound; Sicily shelled almonds, 25 to 26c. a pound; Terra-gona almonds, 12½ to 13c.; peanuts, 9 to 10c. for roasted and 7 to 8½c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts,

12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for small lots; pecans, 12½c.

RICE.

Trade is fair only, which is nothing more than is usual at this season of the year. We quote: "B." 3½ to 3¾c.; Montreal Japan, 5 to 5¼c.; imported Japan, 5¾ to 6¼c.

SPICES.

Trade quiet and prices unchanged. We quote: Pure black pepper, 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30c.; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.

SUGARS.

Demand continues light for all kinds of sugars, while there is less confidence in prices than there was a week ago in consequence of a fractional decline in both raws and refined on the New York market. The ruling prices here are: Granulated, \$4.35 to \$4.40; yellows, 3¼ to 3¾c., the inside figure being for dark.

SYRUP.

Demand is light and prices as before. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35c. to 40c.; very bright, 45 to 50c.

MOLASSES.

The market is quiet and featureless at unchanged prices. Ruling prices are: New Orleans, barrels, 28 to 30c.; half-barrels, 32½ to 34c.; Barbadoes, barrels, 32 to 35c.; half-barrels, 38 to 40c.

TEAS.

Samples of new season's Japan tea, ex Empress of India, arrived this week, and the shipments, which came over on the same vessel, are expected here in a few days. The teas are showing extra good value, and will sell at from 30 to 35c. per lb. Outside this particular tea the market is quiet and featureless. The idea as to prices on spot is: Japans, 12½ to 20c.; Indian and Ceylons, 18 to 25c.; Young Hysons, 13½c. up; China blacks, 25 to 35c.

Tea agents report a few enquiries for cheap and fine Ceylons and cheap Young Hysons. Congous are rather scarce on the spot.

Mail advices from London under date of May 19 state that Assam teas are firm with a slightly hardening tendency, due to a scarcity in desirable lines. China lines are cheaper, and some excellent values are to be obtained in Kintocks and Keemuns.

DRIED FRUITS.

Valencia raisins are in fair demand at firm prices, with stocks still light. We quote as follows: Off-stalk, 4¾c.; fine off-stalk, 5½ to 5¾c.; selected, 6¼ to 6½c.; layers, selected, 6½ to 7c. There is practi-

cally nothing doing in sultana raisins, and prices are nominal at 6 to 7½c. Currants are in better demand than they were, and are, comparatively speaking, the best selling line in the dried fruit market. Barff & Co.'s circular, under date of May 14th, with reference to the coming currant crop, says: "The show of blossom is less than usual, but it is yet too early to say anything definite regarding the size of crop. We are informed by our Zante branch that peronosperos has appeared in the currant vineyards of the island; also at Sephalonia. The weather all over Greece is stormy, with much rain, which, at this season, is favorable to the malady. As regards the old crop, the market has been fairly active for the season, and shipments during the month have exceeded 6,000 tons, of which the largest portion has gone to the United States, Russia and Northern Europe. Should it be our misfortune to go through another season like the last, a great portion of our vineyards will have to be abandoned or uprooted." On the local market currants are still quoted as follows: Provincials, 3¾ to 4c. in brls. and half brls.; Filiatras, 4 to 4½c. in brls., and 4¾ to 4¾c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 4¾ to 6¾c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 9 to 10c. Demand for prunes has slackened off considerably during the week, but prices are still firm and stocks light. We quote "D" at 5½c. and "B" at 7½ to 8c.; bags, 3¾c.; casks, 4½ to 5c. Figs continue dull and prices nominally unchanged. We quote as follows: Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 8c.; 28-lb. boxes choice Eleme, 8½c.; 6-crown, 12½c.; 7-crown, 13½c.; bags, 28-lb., 6½ to 7c.; taps, 4 to 4½c.; natural, 5½ to 6c. Dates quiet and easy, at 4¼ to 5c.; selected Hallowee dates 8½ to 9c.

BUTTER AND CHEESE.

Butter market is dull and featureless. Dairy tubs are coming in more freely, and there is a fair demand for them, although large rolls still largely monopolize both the supply and the demand on account of the cold weather. A few warm days would probably soon reverse the order. Dairy pound rolls are coming forward freely. Low grades and medium butter are accumulating, and prices of all kinds of butter are about 1c. per lb. lower all round. There is a fair demand for creamery pound prints, although it is not so good as a week ago, while creamery tubs do not seem to be wanted at all, notwithstanding that some jobbers would be glad to take as low as 18½c. if they got a chance.

MARKETS—Continued

We quote jobbing prices as follows: Dairy—Choice tubs, 14 to 15c.; medium tubs, 11 to 12c.; low grade, 10 to 11c.; large rolls, 13 to 14c.; pound rolls, 15 to 16c. Creamery—Tubs, fresh, 19 to 20c.; pound prints, 21 to 22c.

Old cheese is in good demand and scarce, and nothing good seems obtainable under 11 3/4c., while the range runs 1/4c. higher. There is a fair demand for new cheese at 10 1/2 to 10 3/4c., of which there is a plentiful supply.

HOGS AND PROVISIONS

Provisions trade is quiet, and some discontent is expressed on account of the cutting of prices which is being practiced by an outside firm. Long clear is selling, it is understood, at 7c., against 7 1/2c. by local dealers. There are a few dressed hogs coming in, and they are taken at \$6 to \$6.25.

BACON—Long clear, 7 1/2 to 7 3/4c.; smoked backs, 10 to 10 1/2c.; breakfast bacon, 11 to 11 1/2c.; rolls, 8 1/2 to 8 3/4c.

HAMS—10 1/2c. for smoked, and at 9 1/2c. for pickled.

LARD—Pure Canadian 8 3/4c. in tubs, 9c. in pails and 8 1/2c. in tierces. Compound, 7 1/2 to 7 3/4c.

BARREL PORK—Canadian heavy mess \$16.50 to \$17, Canadian short-cut \$16.50 to \$17.00, shoulder mess \$14.50, clear mess \$15.

LIVE STOCK MARKET.

There was a large run of live stock at the western yards Tuesday, the total offerings being 102 carloads. The attendance was good, but receipts too large, and about 30 loads of cattle, chiefly butchers', were left unsold. Exporters sold at 4 to 4 1/2c. per lb., the latter price for several picked lots averaging 1,350 lbs. Butchers' cattle, if anything, were a trifle easier. The best loads sold at 3 1/2c. per lb., good to medium at 3 to 3 1/4c., and inferior at 2 1/4 to 2 3/4c. Grass-fed stockers, 3 1/4 to 3 3/4c. per lb. There were about 250 calves, and the market was easier at \$3 to \$5 per head. Milch cows sold at \$25 to \$50 each. About 150 head of sheep and lambs. Sheep sold at \$4.50 to \$5.25 per head, and yearling lambs at 3 3/4 to 4 1/2c. per lb., the latter with wool on. Spring lambs sold at \$3 to \$4 each. Hogs steady, with receipts of 650 head. The best bacon lots sold at \$5 per hundred, thick fats at \$4.60 to \$4.75, stores at \$4.50 to \$4.65, and rough at \$4.25.

GREEN FRUIT.

Trade continues fairly good. Oranges are a trifle easier, but it is thought to be only of a momentary character; demand continues fairly good. Pineapples are doing a little better than they were, and prices are higher than last week. Demand for lemons is improving and prices are steady. In bananas, both the supply and the demand are good, with prices ruling much as before. Domestic apples are being offered in baskets at \$1 for spies and 75c. for russets. As there are only about 40 apples in a basket of spies, they obviously come high. In California evaporated fruit there is a scarcity of apricots. Baltimore cucumbers and cabbages, and California cherries are arriving this week. Maryland strawberries are arriving freely, and prices are gradually tending downward. We quote: Oranges, Floridas, 96's, \$2.50; more desirable kinds \$4.50; Valencias, \$6.50 to \$7 for 420's; Cal. navels, \$3.50 to \$4.25 per box; Cal. seedlings, \$2.50 to \$3; Messinas, half boxes, \$2 to \$2.25; three-quarter boxes, \$3.50; boxes, \$3.50 to \$4. Lemons—360's, \$1.75 to \$2.50; 300's, \$2.25 to \$2.75; fancy November cut, \$3.25 to \$3.75. Bananas, \$1.50 to \$2.25. Pineapples, small, 5 to 8c.; large, 10 to 15c. Apples, russets, \$5 per brl., spies \$6; second quality, \$2.25 to \$3. California cherries, \$1.75 to \$2 per box; Baltimore cucumbers, \$3.50 per crate. California dried fruit—Apricots, 19 to 20c. per lb.; peaches, 16 to 17c. per lb.; nectarines, 16 to 17c.

COUNTRY PRODUCE.

BEANS—There is a little better demand on export account, and prices are higher in consequence, jobbers now quoting \$1.30 to \$1.35 per bushel.

DRIED APPLES—A few transactions in round lots are reported at 6 3/4c. per lb. for local consumption, but the market is pretty well cleaned up.

EVAPORATED APPLES—Jobbers' purchases have been made at 10 1/2, 10 3/4 and 11c., and jobbers are asking 11 to 12 1/2c.

EGGS—There is a fair demand, and although quotations are lower than a week ago, they now appear to be fairly steady; 9 to 9 1/2c. are the ruling prices.

POTATOES—The steadiness noted last week is more pronounced this week, car lots selling on track at 55c. per bag and small lots at 65 to 75c.

ONIONS—There is a fair demand for

Egyptian onions at lower prices. We quote: Egyptian, \$2.25 to \$2.50 per bag; domestic, \$1.75 to \$2.25 per barrel.

MAPLE PRODUCTS—Market dull and quotations nominal. We quote: Syrup, wine gallon tins, 65 to 70c.; 5 gallon packages, 60 to 75c.; sugar, 1 lb. cakes, 7 1/2 to 8c.; small cakes, 9 1/2 to 10c.

HOPS—Dull and unchanged. We quote 93's at 10 to 12c. for medium and 13 to 15c. for fine; old, 4 to 7c.; package, 20c. per lb.

FISH.

There is a good supply of white fish and salmon trout and demand is good, but prices are unsettled on account of cutting. Lake Erie herring and white fish are scarce. Halibut is in fair demand. We quote: Skinned and boned codfish, 6 1/2c.; shore herring, \$4 per brl.; boneless fish, 3 1/2 to 4c.; boneless cod, 5 to 8c.; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 7 to 8c. per lb.; salmon trout 6c.; white fish, 6 to 7c.; pike, 5c. lb.; perch, \$1.50 per 100; haddock and cod, 5 1/2c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; brook trout, 25c. per lb.

SALT.

A good all round trade is reported, with prices unchanged. Dealers are offering dairy at \$1.25; barrel at 90c.; coarse sacks at 58c.; fine sacks at 75c.; Liverpool coarse in car lots, 60c.; Canadian coarse, 56c.; American rock, \$10 per ton.

SEEDS.

Trade is quiet and featureless, and practically over for the season. Jobbing price: Ensilage corn, 58 to 80c. per 56 lb. bushel; Hungarian and millet, 75 to \$1 per bushel of 48 lbs.; buckwheat, 60 to 70c.

PETROLEUM.

Trade is reported fair, and prices remain the same. We quote 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 to 12 1/2c.; carbon safety, 15 1/2 to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolia Advertiser in its weekly report says: "Crude oil, 92 1/2c. per brl. offered, 93c. per brl. wanted; refined, 6 to 6 1/4c. in bulk, or 9c. in barrels in car lots f.o.b. here. The crude market is firmer, and sellers are scarce at market prices. There have been no transactions on 'Change worthy of mention during the week. Premiums are freely offered to 'call' the balance of the year at a dollar a barrel. It is confidently asserted in well-informed quarters that crude will go to \$1.25 before the end of the year."

WE ARE
PAYING
CASH
FOR

DRIED
APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS

42 FRONT ST. E. Toronto

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.

Eggs, 10c.
Dairy Tub Butter, 15 to 16c.
Store Packed Tub, 13 to 14c.
Large Rolls, 13 to 15c.

We charge five per cent., and prompt returns by registered letter.

Established 1870. Egg Trade a Specialty

WHITE & CO.

70 Colborne Street Toronto.

General Fruit and Produce
Commission Merchants.

Write us for Quotations. Consignments Solicited. Tel. 887.

ESTABLISHED 1874.

JAMES E. BAILLIE
PORK PACKER

AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

THE

Winnipeg Produce and Commission Co. Ltd.
WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

OUR LIST:

BANANAS, CHERRIES
STRAWBERRIES,
NUTS, FIGS, DATES,
ORANGES, LEMONS

Prompt Shipments. Best Goods.

CLEMES BROS.

TORONTO

MARKET NOTES.

Sloan & Crowther are in receipt of a new line of Redpath syrup.

H. P. Eckardt & Co. are advertising new Japan tea in this issue.

Another car of Egyptian onions has just been received by Clemes Bros.

H. P. Eckardt & Co. are offering evaporated apples of fine quality.

Bell, Pollitz & Co.'s salad oil in gallon tins is in stock at Davidson & Hay's.

S. K. Moyer is in receipt of a shipment of Baltimore cucumbers and cabbages.

Clemes Bros. are in receipt of a carload of Hercules Mikado lemons and several cars of Messina oranges.

H. P. Eckardt & Co. have a shipment of French plums arriving this week. They are 60 to 90 to the pound.

Davidson & Hay have a shipment of "Fresh Star Lobsters," in talls and flats, put up by the Portland (Me.) Packing Co.

Davidson & Hay claim the honor of being the first house to get samples of new season's Japan tea. They received them Monday.

Sloan & Crowther have a shipment of early picked Japan tea, ex Empress of India, on the way, and it will be here in a few days.

The Toronto Salt Works report the following sales for the week: 2 cars of barrel at 90c., 1 car of fine sack at 75c., 1 car of rock at \$10.

Perkins, Ince & Co. desire to draw the attention of the trade to the new season's Japan teas which they are advertising in another page.

Dawson & Co. received a carload of bananas this week, which are claimed to be the finest stock that has arrived this season; also a car of Valencia oranges.

A subscriber points out that R. O. Fielding, in his list of tea books published in THE GROCER, did not mention "Tea and the Science of Blending," by F. Dane.

A new arrangement has been made in the Toronto branch of Dawson & Co., fruit

JAMES A. HENDRY

WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
The Geo. E. Tuckett & Son Co., Ltd., Hamilton.
The Adams & Son Co., Toronto.
Libby, McNeill & Libby, Chicago.
Lunsden Brothers, Hamilton.
John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS
WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

. POTATOES .

We are always open to buy or sell car lots of potatoes.

WM. HANNAH & CO.

78 Colborne St., Toronto.

Commission Merchants. Correspondence Solicited

J. Hunter White

No. 3 North Market Wharf,

ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

W. M. BOWIE

44 Front St. E., Toronto.

Grocery Broker.

Agent for

Armour Packing Co., Kansas City, U.S.A.
Canned Meats, etc.

W. Strachan & Co., Montreal, Soap Manufacturers.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

HUGH WALKER & SON

GUELPH, ONT.

DIRECT IMPORTERS OF FRUITS

Are receiving Oranges, Lemons, Bananas and Pineapples weekly.

Write for quotations.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

65 Colborne Street, Toronto

Commission Merchants

Egg trade a specialty. Consignments of Cream and Tub Butter solicited.

Egg Cases Supplied.

Write us for Quotations

MARKETS—Continued

dealers, whereby it will in future be carried on by Charles E. Dawson, under the old firm name.

F. W. Fearman, of Hamilton, is now landing a car load of Verdin Cooke's salt.

Vance & Co. are in receipt of choice Barrica bananas, which they offer at \$1.25 to \$1.50 per bunch.

Grocers going to Brantford are invited to go through the biscuit manufactory of Wm. Paterson & Son. It will be an education.

The raisin market is becoming stronger daily, and W. H. Gillard & Co. report large sales of their well selected stock.

James Turner & Co., Hamilton, have received quite a few orders this week for selected Valencia raisins and Vostizza currants.

Three hundred bags Trinidad sugar, bright, clean, free, in nice clean bags. M. Masuret & Co. have just had their third shipment on contract.

The steamship Labrador on her record breaking run carried 100 sacks of Egyptian onions for James Turner & Co. The goods are now in store.

Mr John Mouat, Northwest representative of W. H. Gillard & Co., says: My customers now seldom ask for anything but Imperial Congou when needing a black tea.

Currants—Fine Filiatra and choice Patras, in barrels, halves, cases, and half cases. M. Masuret & Co. ask your attention to these goods.

Wm. Paterson & Son are placing a new biscuit called "Western Mixed" on the market. It is attractive. They advertise it on page 6 of this issue.

A. P. Tippet & Co. have removed their head office from St. John N.B., to 30 St. Francis Xavier street, Montreal; and A. P. Tippet will reside in Montreal for the future.

A further shipment of fine Japan teas, "Eagle Brand," has just been received by M. Masuret & Co., who claim they are having an increasing trade in these goods.

A. G. Gibson & Co., 46 Church street, Toronto, have special facilities for handling bananas, their ripening rooms being equipped with all modern improvements.

J. A. Fry & Co., agents of the Computing Scale Co., have removed from 34 Yonge street to 67 Yonge street, where, with larger premises they are able to make a better display of their various designs.

George Stephenson & Son, of Arthur, have recently made extensive improvements to their already handsome store, which is now a model of neatness and very attractive, speaking well for the energy and push of the proprietors.

We have been shown by Wright & Copp a sample of bottled pickles, put up in pure malt vinegar by the Kent Canning and Pickling Co., of Chatham, Ont., that would

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

STORE MANAGER. WELL EDUCATED GENTLEMAN of exceptional ability; neat and accurate accountant; advertising specialist; good correspondent; energetic; excellent address; highest possible reference in both hemispheres. Write "Thorough," Box 1592, Philadelphia, Pa.

**BANANAS ORANGES
.. LEMONS ..**

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. **TORONTO.**

TEA MIXERS

No grocer should be without one of these useful articles. Perfectly dust-proof. Will mix 50 lbs. thoroughly in one minute. Special machines for Coffee, Spice or Flour.

J. A. COWANS, Manfr of Special Machinery,
1444 QUEEN ST. WEST,
TORONTO.

**WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,**

STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, **Toronto.**
Cor. of Adelaide St.

Keep It In Mind

THAT

**THE DOVER APPLE CO.
OF PORT DOVER**

Are manufacturers of the best
and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

"THE CONSOLIDATED"

**Flavoring Powders**

Are the Concentrated Flavoring of natural fruits, in a dry form, used the same as Leaven or other Dry Seasonings.

These goods DO NOT lose strength in COOKING or by EXPOSURE, like LIQUID EXTRACTS—consequently more can be sold on account of giving better satisfaction to the consumer.

Live dealers will, before stocking with other Flavorings, familiarize themselves with these goods.

TARBOX BROS., Wholesale Agents,

73 Adelaide St. West, - - - **TORONTO, ONT**

**W. A. McCLEAN & CO.**

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

**Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,**

Long Clear Bacon,

and Pure Leaf Lard

WRITE FOR QUOTATIONS

**PARK, BLACKWELL & CO.**

(LIMITED)

PORK PACKERS

— AND —

Wholesale Provision Merchants

..TORONTO..

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

SALMON

Grocers take notice that some of this year's British Columbia pack will be put up in the COWAN PATENT BAND attachment self-opening cans. Get prices before concluding your purchases from

C. A. LIFFITON & CO.
Contracting Agents, MONTREAL.

Dawson & Co.

**FRUIT
PRODUCE
and COMMISSION MERCHANTS**

**32 WEST MARKET STREET,
TORONTO.**

Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

AUSTRALIAN MUTTON

We have been appointed sole agents in
Canada for the

Sydney Meat Preserving Co.

And have just received consignments per steamships "Warrimoo" and "Arawa" of the following:

- Boiled Mutton, 2s. and 1s.
- Roast Mutton, 2s. and 1s.
- Corned Mutton, 2s. and 1s.
- Haricot Mutton, 2s.
- Stewed Sheep's Kidneys, 2s.
- Irish Stew, 2s.
- Sheep's Tongues, 2s.

A large consignment of Sheep's Tongues, 1s., is expected on next steamer.

Prices to the wholesale trade on application.

BUCHANAN & GORDON,
Winnipeg, Man.

Short Rolls

—IN—

Sweet Pickle

7 1/2 No Charge
2 For Package.

NEWEST THING
TRY THEM

F. W. FEARMAN
HAMILTON

MARKETS.—Continued

be a credit to any manufacturer. These goods are fast making a reputation for themselves as reliable goods, second to none.

MONTREAL MARKETS.

MONTREAL, May 31, 1894.

GROCERIES.

THERE has possibly been some slight improvement this week in one or two of the leading grocery staples, but as a whole business is still far from satisfactory. The main features of the week have been a rather better demand for sugar, offers of samples of early picked Japan teas, some demand for raisins, and the news that rains are causing some damage to the growing currant crop in Greece. The first cargoes of raw East Indian sugar and also of Barbadoes molasses have been received on the market. Otherwise there is little to note, and the business that is passing is mostly of a hand to mouth character. There are no important changes in values to note, nor are any expected.

SUGARS.

There has been rather more activity in the sugar market during the past week, there being a better demand both in local and western account for all kinds of sugar. Stocks of refined of all kinds in first hands are small, and for this reason prices here are steady. Advices on raws, however, are weak. In granulated a fair volume of trade has transpired at 4 1/2c. from the refineries, and in yellows at 3 1/2 to 3 3/4c. as to quality at the refinery.

MOLASSES.

The easy feeling in the molasses market continues, but values show no further change. Demand at present is slow, and business is confined principally to small lots for immediate requirements. Sales have transpired during the week at 29c. in car lots and 30c. in single barrels.

SYRUPS.

A leading feature of the syrup market during the past week has been the scarcity of bright goods, and as a result prices are rather firmer. Demand, however, for all kinds is small and the market as a whole

(Continued on page 26)

A. Paxton & Co.

PRODUCE AND COMMISSION MERCHANTS
72 Colborne St., Toronto.

All kinds of Country Produce handled to best advantage. Give us a trial. Remittances every Tuesday.
Telephone 219.

VANCE & CO.

Wholesale Fruit
Produce and

Commission Merchants

Bananas a Specialty

Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. **63 Colborne St., Toronto**

Produce Consignments

SOLICITED BY

WITT, MACAULAY & CO.

64 Colborne St., TORONTO

HIGHEST PRICES

QUICK RETURNS

LAWSON BROS.

Manufacturers
of

Rolled Oats, Rolled Wheat, Flake Peas
Flake Hominy, Flake Barley, Wheatlets
Etc Put up in bulk, boxes, barrels, and
packages.

The Best Goods in the Dominion.

The College Grounds,
Adelaide St. West, Toronto, Ont.

JAMES GOODALL

Produce Commission Merchant

GRAIN, SEED, Etc.

84 Front Street East, Toronto.

New Crop Clover Seeds and Grasses

All kinds. Only to the Trade.

PROMPT ATTENTION

WILLIAM RYAN, PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and
COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt
Fish, Oranges, Lemons, Dates,
Figs, etc.

Orders Solicited.

D. GUNN,

FLAVELLE

& CO.,

TORONTO

LOW PRICES

—ON—

Hams

Breakfast Bacon

Shoulders and

Pure Lard

... WRITE US ...

FLOUR AND FEED

THE consumption of flour in the city of Buffalo, according to the statement of the correspondent of the Northwestern Miller, is from 15 to 25 per cent. less than a year or two ago. There is a noticeable decrease in the quantity used in Toronto, not attributable to a decrease in population. The dull times which has thrown so many people out of work there and here, are the cause of the smaller consumption of breadstuffs. Men's appetites, when not working, are much less robust than when actively employed; and in addition, people are more economical and less wasteful when their revenue is reduced, or cut off entirely, than when they are prosperous.

Bad times, which on this continent began last year, have been the normal conditions in Britain for three years, and no doubt the same decreased consumption of breadstuffs that those in the trade in this city have been forced to notice, has been going on in Great Britain for a much longer time than in our midst.

Statisticians have been basing their calculations on a weekly consumption in the Old Country, that experience showed was the average of a series of years. A decreased weekly requirement would upset the best calculations, and everyone knows now how terribly all calculations as to crops and requirements and surpluses, and consequently values, have been upset. This is an aspect of the depressed values of wheat and flour that has been overlooked, but is, in our opinion, one of the most patent among the causes that have brought disappointment and loss to so many thousands of producers and millers and forwarders in all grain-growing countries.

It frequently happens that flour, in spite of the greatest care in baking, yields an inferior loaf, and the failure is commonly attributed to adulteration, but when submitted to investigation neither microscopic nor chemical tests reveal any adulteration. Such flour is returned to the mill or dealer as unfit for use. This defect is caused by flour being exposed to the sun. It has been proven by experiment that flour cannot bear the action of the sun, even when not exposed to its rays. When flour is exposed to the heat of the sun an alteration takes place in the gluten similar to that produced by the heating in the old stone system.

THE MARKETS.

TORONTO.

Locally there is no change in the value of flour, or mill offal. Outside markets are

flatter than a week ago, and in some cases lower, but in Canada, holders of wheat refuse to accept any lower prices, though the nominal price of fall wheat here is 6 to 8c. higher than the same quality sells for across the line. Millers cannot reduce their prices as they are now selling without profit.

FLOUR—We quote as follows: Manitoba wheat patents, \$3.65 to \$3.80; strong bakers', \$3.45 to \$3.55; winter wheat patents, \$3.45 to \$3.60; Ontario family, \$2.95 to \$3.25; straight rollers, \$2.85 to \$3.05.

MILLFEED—Bran, \$15 to \$16 at city mills. Shorts, \$16 for shipment East.

MEAL—Oatmeal is quiet with prices firm at \$4.10 in bags and \$4.20 in barrels; broken lots \$2.25; corn meal (common) \$3.10; Gold Dust, \$3.25 to \$3.30.

OATS—Are selling on the street market at 40 to 41c., and in car lots at 37c. to 37½c. on track here.

MONTREAL.

There is no important change in the situation of the flour market. The tone was steady and values show no change. The demand from local buyers was fair, but business on the whole was quiet. Winter wheat, \$3.60 to \$3.70; Manitoba patents, best brands, \$3.50 to \$3.60; straight rollers, \$3; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.40 to

\$3.50; Manitoba strong bakers', best brands, \$3.45 to \$3.50.

The demand for feed of all kinds continues good, and the market rules active and firm. Bran, \$19; shorts, \$20; Mouillie, \$22.

The market for oatmeal rules quiet and steady. The demand is only for small lots to fill actual requirements. Standard, brls., \$4.40; granulated, brls., \$4.40; rolled oats, brls., \$4.40; pot barley, per brl., \$3.90; split peas, per brl., \$3.40.

ST. JOHN, N.B.

About flour little can be said. The market is quiet. Everyone wants to sell. As yet there is no appearance of better times. Middlings continue scarce. Oats and peas are reported weaker. We quote prices as follows: Manitoba flour, \$4.25 to \$4.35; best Ontario, \$3.50 to \$3.65; medium, \$3.35 to \$3.50; standard oatmeal, \$4.40 to \$4.50; roller, \$4.45 to \$4.55; cornmeal, \$2.60 to \$2.65; granulated, \$2.00 to \$3.50; middlings on track, \$2.50; bran, \$21; cotton seed meal, \$30; N. B. oats, 41 to 43c.; P. E. I. and Ontario, 45 to 46c.; small lots, 45 to 52c.; beans, h.p., \$1.55 to \$1.60; prime, \$1.45 to \$1.50; split peas, \$3.65 to \$3.85; pot barley, \$3.85 to \$4; round peas, \$3.65 to \$3.75; hay on track, \$12 to \$12.50; rice, 3¼ to 3½c.; timothy seed, \$2.50 to \$2.60 for American; Canadian, \$2.60 to \$2.75; red clover, 11½ to 12c.; alsike, 13½ to 15c.

7 REASONS WHY YOU SHOULD SELL Adams' Root Beer Extract.

1. It is of the best quality. 2. It is well advertised. 3. It has already made a good reputation for itself during the two seasons it has been sold. 4. It leaves a good profit, and a better one than the imported article. 5. It is the only Root Beer Extract in the market put up in two sizes to retail at 10 and 25 cents. 6. It makes 2 and 5 imperial gallons respectively, whilst the imported ones only make 5 wine gallons, or ⅓ less. 7. It furnishes a delicious health drink at any season of the year, being especially acceptable during summer.

The Canadian Specialty Co.

Dominion Agents.

38 Front St. East, TORONTO, ONT.

SAPOLIO

The Old Reliable
SCOURING SOAP

Of the world. Now is the time to lay
in stock. . . .

EMIL POLIWKA & GO.

38 Front Street East

Dominion Agents. TORONTO, ONT.

Depots at MONTREAL, Q.
and ST. JOHN, N.B.

CRYSTAL RICE.



This is a nice light
summer food.
Requires very little
cooking.
In 25 and 50-lb bags.
For prices see Cur-
rent Market Quota-
tions.

The Canadian
Specialty Co.
TORONTO.
Dominion Agents.

...WE OFFER OUR...

Queen Brand of Flour



TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.

STANDARD EXCELLENCE

The place that Tillson's Food Products have won in the public estimation sustains us in the assertion that for standard excellence they have no equal. Every housewife who has used

**Tillson's
Food
Products**

MOLINA ROLLED WHEAT
PAN-DRIED ROLLED OATS
FLAKE BARLEY
FLAKE PEAS
WHEAT FARINA
GRAHAM FLOUR

Will endorse the above statement.

E. D. Tillson

Tilsonburg,
Ont.

Make New Customers and please . .
your old ones

BY HANDLING

Work easier, cut better
and wear twice as long
as any others. . . .

"**Clauss Scissors**"

CLAUSS SHEAR CO.,

TORONTO.

**Embro
Oatmeal
Mills**

D. R. ROSS, - - - EMBRO, ONT
A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

EPSS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

The Old "Servant's Friend."
60 Years! No Complaint!



Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

Note it Currants

Were never so cheap
Price is an object

Quality is good
Currants will keep

Write us for Prices.

Eagle Ceylon and Japan

Teas

SECOND TO NONE

Write for Samples.

M. MASURET & CO.

Wholesale Grocers

LONDON, ONT.

very quiet. We quote bright 2 to 2½c. and ordinary 1¼ to 1½c. American rules about the same at 17 to 22c.

TEA.

The tea market has ruled quiet since our last, as buyers are holding off awaiting the arrival of new goods. The volume of business transacted therefore has been very small and prices are greatly nominal, as there has hardly been a single sale of any importance. In fact the only sale we heard of was a lot of black teas at 17c. We quote: Japans, common, 10 to 13c; medium, 14 to 17c., and fine 18 to 23c.

COFFEES.

A moderately fair business is reported in coffee, Maracaibo furnishing the most sales. There is no change in prices which we quote as follows: Maracaibo 19 to 21c.; Rio 19 to 21c.; Java 24 to 30c., and Mocha 25 to 28c.

SPICES.

The spice market is quiet under a moderate jobbing call, and there is nothing special to refer to. We quote: Black pepper 6 to 7½c., white pepper dull at 10 to 12½c., cloves 7½ to 9c., cassia 9 to 10c., nutmegs 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

There is no change in the situation of the rice market. Under a fair demand the tone is steady. We quote: Standard, \$3.50 to \$3.75, Japan, \$3.75 to \$4.25, and Patna \$4.25 to \$4.75.

DRIED FRUIT.

There has been a slight change in the dried fruit market since our last. Valencia raisins have been dealt in for small lots at 4¼ to 4½c. for ordinary, and 4½ to 5c. for fine, in a wholesale way from first hands. No layers or selected have been offered from first hands. Currants continue as slow of sale as ever, and we quote 3c. in brls., 3½c. in half-brls., and 3¾c. in cases. There is no change in figs, dates, or prunes, which rule quiet.

NUTS.

There is no change in nuts which rule quiet on the whole. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts 11½c.;

filberts, 8c.; pecans, 7½ to 8c., Brazils 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

The actual spot movement in canned goods has been small during the week, but quite a few lots of B. C. canned salmon have been placed for future delivery at low prices, several thousand cases being noted at \$3.50 to \$3.60 f. o. b. on the coast. Otherwise only a few small local sales are to note. We quote as follows: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.15 to \$1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz.

GREEN FRUIT.

Demand for all kinds of green fruit has been fairly satisfactory during the week, while the large stocks of many lines held here have been sensibly diminished during the past week. California oranges are selling at \$2.75 to \$3; Valencia oranges, \$5.50 to \$7.50; Messina oranges, \$3.50 to \$3.75; and ditto blood, in half boxes, \$2.25 to \$2.50. Lemons are moving freely at \$1.50 to \$2.50 per box. Pineapples are in good demand at 8½ to 10¼c. each, and bananas at \$1.25 to \$1.75 per bunch.

COUNTRY PRODUCE.

The egg market rules very easy at present and prices are lower. Demand is fair for small lots to fill actual wants, but receipts continue liberal, which tends to keep prices down. Offers are freely made at 9 to 9¼c. per dozen, a decline of ¼c. on last week's range. Maple syrup is quiet and steady at 55 to 60c. per tin and 5 to 5½c. in the wood. Sugar is fairly enquired for at 6 to 7c. per lb. Beans are dull at 80c. to \$1.10 per bag as to quality. Potatoes in small lots meet a fairly brisk demand at 70 to 75c. per bag, while car lots are offering at 60c. per bag. Honey meets a slow movement at 12c. in the comb and 5 to 7c. per lb. strained.

PROVISIONS.

The demand for provisions continues slow, and in consequence the market rules quiet with no feature to note. The tone is steady, and values are unchanged all round. Can-

adian short cut, heavy, \$18 to \$18.50; do., light, \$17 to \$17.50; hams, city cured, per lb., 9½ to 11c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

CHEESE.

The cheese market under heavier export and largely increased make is fully ½ to ¾c. easier than it was a week ago, and business freely transpires at 9½ to 9¾c. on spot. In fact, business was done on the wharf Saturday in some 2,000 boxes from the French country at a decline on last week's level of about ¼c. The ruling price was 9½c., but a fraction more was made in the case of finer goods. Aside from this business there was little trading to note, and as regards recent country purchases it is impossible to quote a spot basis equivalent to their cost.

BUTTER.

The butter market is quiet and easy, and values in some cases are lower. The receipts continue large, for which there is only a small jobbing demand, consequently stocks are accumulating and the market has a downward tendency. Fine new creamery, 17½ to 19.; fine new Townships, 15 to 16½c.; fine new Western, 14 to 16c.; held dairy, 8 to 10c.

ASHES.

The ashes market remains unchanged with little business to note. We quote: first pots, \$4.10 to \$4.15; second, \$3.60 to \$3.65; pearls, \$5.40 to \$5.50.

MONTREAL TRADE NOTES.

There is a decided scarcity of bright grades of syrup on this market in barrels and half barrels.

The St. Lawrence Sugar Refinery has received its first cargo of 3,000 tons of Phillipine Island sugar.

The Canada Sugar Refining Company are also expecting a cargo shortly.

The first choice cargo lot of early Barbadoes molasses reached this port on Wednesday of last week.

Tea houses here are complaining that English firms with whom they deal are cutting into their trade. They instance the case of several orders which the Britishers

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:

Tomatoes, Corn, Peas, Etc.

FRUITS:

Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.

LAKEPORT, ONT.

Again Ahead



Try a sample case of our Bottled Pickles, put up in

PURE MALT VINEGAR

They are the best goods packed in Canada.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND" Canned Goods Leads !!

No need to ask the reason, No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS
PIGTON, ONT.

TRY

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

LYTLE'S PICKLES



Are Superior to all others.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

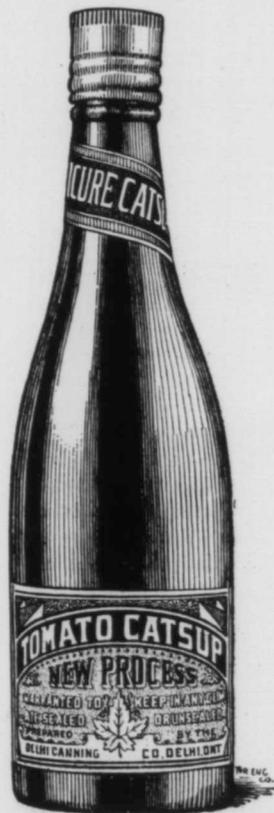


DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P. Q.

"EPICURE"

TOMATO CATSUP



No trouble to sell, because it is advertised to the consumer. Show them the bottle and they will know it at once:

It has a finer flavor and a more natural color than any other catsup on the market.

A Trial Order is all we Ask

Delhi Canning Co., Delhi, Ont.

MONTREAL MARKETS—Continued.

have taken in Quebec from several of their customers for five to six package lots of Indian teas.

Messrs. Rose & Laflamme, have been appointed Eastern agents for the Cowan Chocolate Co., of Toronto.

Caverhill, Hughes & Co., have on hand a full new stock of Crosse & Blackwell's potted goods, pickled olives, etc., etc.

Hudon, Hebert & Co. received last week a cargo lot of choice new Barbadoes molasses. They have been placing it to advantage.

Nothing has been definitely settled yet, according to agents here, with regard to the combination of the British Columbia salmon canneries.

L. Chaput, Sons & Co. have just received a cargo of 600 puncheons of Barbadoes molasses on the barque Beatrice McLean, which arrived in port Tuesday morning.

An instance of the losses that have been made on currants transpired the other day when a lot of several hundred packages, which cost the seller fully $3\frac{3}{4}$ c., were let go by him at $2\frac{7}{8}$ c.

Jas. Cranston, who represents Caverhill, Hughes & Co. in the Ottawa Valley, is just recovering from a severe attack of pneumonia. He expects to be on the war path again by the 4th of June.

Vipond, McBride & Co. received an entire cargo of bananas and oranges on Thursday last ex s.s. Premier. They cleared out the entire lot of 9,000 bunches bananas and 350 bags coconuts before the end of the week.

Advices from Greece state that the excessive rains are having a serious effect on the growing currant crop. The stocks of this fruit are large here, and if an improvement in prices should result it would be a material help in getting back some of the losses that have been made.

Brokers have been receiving quite a lot of enquiries for Valencia layer raisins. There are none to be had here, and cables to Great Britain elicit the reply that the market is bare there also, and that orders for prompt shipment cannot be accepted.

Latest cables on prime off-stock raisins are 17s. 6d. C. I. F. Montreal, which is about equal to $4\frac{7}{8}$ c. net on spot. With wholesale grocers selling at $4\frac{1}{2}$ c. from stock here, these figures are pretty high and exemplify what we have said all along, that the English market is higher than ours.

Samples of early picked Japan teas are being shown. Messrs. Caverhill, Hughes & Co. have just received samples of some very choice stock of this line. Mr. White who has charge of the firm's tea department, says that this is much earlier than usual to show these teas to the trade.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., May 31, 1894.

TRADE during the past week has not been up to the average, and on almost all sides complaints are heard. There is talk of getting a subsidy for a steamer from Halifax to Hayti. They already have a fair trade. Efforts are being made to have the service, if it is established, extended to St. John. It is thought a profitable trade could be done. In lumber there is nothing new, except that it is feared a good many logs will be hung up. This was not expected. Our American millers are now moving largely for the English market, as things are so dull in the States. There is a little South American business doing. A fair local business in lime is reported, otherwise this business is very quiet. Nova Scotians are not only competing with Americans, but are putting their lumber into the Cuba market at a lower cost, in spite of the fact that the American lumber goes in free of duty.

SPICE—Quotations as last week. Cream of tartar, $17\frac{1}{2}$ to $18\frac{1}{2}$ c. brls., 20 to 25c. boxes; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, whole, 15 to 20c.; ground, 20 to 25c.; ginger, 18 to 22c.; bicarb. soda, \$2 30 to \$2 38; sal. soda, 1 to $1\frac{1}{2}$ c.

CANNED GOODS—Market is very quiet. Values are firm. Prices as last week. Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1; salmon, \$1.35 to \$1.45; lobsters, \$1.75 to \$2; oysters, 2's, \$2.25; 1's, \$1.15 to \$1.25; corned beef, 2lb. tins, \$2.60 to \$2.70; 1lb. tins, \$1.60 to \$1.70; gallon apples, \$2.40 to \$2.50.

SALT—Another cargo of salt is to hand this week, about 4,000 bags. Stocks are now large. There are signs that Boston is coming to the front as a salt port in competition with St. John. The new duty is one most important factor in this. Coarse salt, ex-vessel, 45 to 46c.; ex-store, 48 to 50c.; factory filled, \$1.15 to \$1.20; 5-lb. bags, \$3 25; 10-lb. bags, \$3.10; 20-lb. wood boxes, 20c.; 10-lb., 12c.

TOBACCO—Prices are as last week. McDonald continues to sell at the cut price. Demand is always good. Prices are: McDonald's Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's Beaver, 62c.; Tecumseh, 65c.; Jubilee, 59c.; Gold Shield, 48c.; Woodcock, 53c.; Army and Navy, 45c.

OIL—In this the old duty is being charged subject to change; this is odd—as a rule the change takes place at once. Burning oil, best American, 19c.; best Canadian, 18c.; second grade, $13\frac{1}{4}$ c. These prices are net. No charge for barrels. Linseed oil raw, 56 to 59c.; boiled, 59 to 62c.; turpentine, 45 to 47c.; cod oil, 30 to 32c.; seal oil, steam refined, 45 to 48c.; pale, 40 to 43c.; olive oil, commercial, 95c. to \$1.05; castor oil, 7 to $7\frac{1}{2}$ c.; extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

DRIED FRUIT AND NUTS—During the past week currants have continued firm at

the advance in New York, which has caused quite a demand from the trade; cleaned in cartoons continue in demand. There is also enquiry for California loose muscatels. Brazil nuts continue to be offered very low from New York. Filberts are also low. Egyptian onions are quoted lower. Dried and evaporated apples firm. Raisins, Sultana, 7 to $7\frac{1}{2}$ c.; Valencias, 5 to $5\frac{1}{4}$ c.; layers, 6 to $6\frac{1}{2}$ c.; London layers, \$2.25 to \$2.40; California loose muscatels, $6\frac{1}{4}$ to $6\frac{1}{2}$ c.; prunes, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; California, 11 to 12c.; currants, brls., $3\frac{1}{2}$ to 4c.; half-cases, 4 to 5c.; cartoons, No. 1, 9 to 10c.; dried apples, $6\frac{3}{4}$ to 7c.; evaporated, 11 to $11\frac{1}{2}$ c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, $2\frac{3}{4}$ to 3c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to $11\frac{1}{2}$ c.; filberts, 10 to 11c.; pecans, 12 to 13c.; peanuts, 10 to 11c.; Bermuda onions, \$2.25 per crate.

GREEN FRUIT—Trade continues very good. Messina oranges are somewhat lower. Case oranges, \$7 to \$8; California, \$4 to \$4.50; Messinas, \$4.25 to \$4.50; blood oranges, half box, \$3; pineapples, \$2 to \$2.75 per dozen; bananas, \$2 to \$2.50 per bunch; cranberries, \$12.50 per brl.; in water \$7.

DAIRY PRODUCTS—Butter and eggs show better value. Cheese are somewhat lower. Eggs, 8 to $8\frac{1}{2}$ c.; creamery prints, 22 to 23c.; creamery tubs, 22c.; dairy tubs, 18 to 20c.; cheese, $11\frac{1}{2}$ to 12c.

MOLASSES—A number of sailing vessels with cargoes for here are now on the way. The steamer will also again have a large cargo for St. John. One merchant has already placed orders to the extent of about 1,500 casks, about half of which have arrived. Barbadoes, new, 28 to 29c.; old, 26 to 27c.; Porto Rico, 28 to 29c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c. Syrup, 30 to 35c.

SUGAR—Market is firm. Prices as last week. Granulated, $4\frac{3}{8}$ to $4\frac{1}{2}$ c.; yellow, $3\frac{3}{4}$ to 4c.; Barbadoes, $3\frac{3}{4}$ to 4c.; Paris lump, 6 to $6\frac{1}{4}$ c.; powdered, 6 to $6\frac{1}{4}$ c.

FISH—There have been a number of arrivals of dried fish during the past week, and prices are easier, with further reductions looked for as stocks come in. Smoked herring are fewer. Preparations are being made for the shipment of a quantity to England. Fresh fish are all in small supply. It is thought the total catch of gaspereaux will be about one-quarter below last year. Pickled fish are still out of the market. Large cod, \$4.00 to \$4.10; medium, \$3.50 to \$3.75; haddock, \$3; pollock, \$1.65 to \$1.75; lobsters, large, \$6 per 100; small, \$2; medium smoked herring, 12c.; lengthwise, 11c.

PROVISIONS—The market is firm, in fact there is a slight advance. Clear mess pork, \$19.25 to \$20; P.E.I. mess, \$17 to \$17.25; prime mess, \$14 to \$14.50; plate beef, \$13.50 to \$14; extra plate, \$14 to \$14.50; pure lard, 10 to $11\frac{1}{2}$ c.; compound, $8\frac{1}{2}$ to 10c.; cottolene, $9\frac{3}{4}$ to $10\frac{1}{4}$ c.

The Best Sample of Barrel Salt . . .

Ever offered to the Trade has arrived at the

TORONTO SALT WORKS

128 Adelaide East,
TORONTO

THE . . .
STRATHROY CANNING AND PRESERVING CO.

Packers of all kinds of

(LIMITED.)

**Fruits . . .
Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

PITFALLS OF THE DRY GOODS TRADE

Prize Essays on the above subject by prominent and experienced wholesalers in neat booklet form. Sent on receipt of price, postage prepaid.

PRICE, 10 CENTS

**THE CANADIAN GROCER
TORONTO**



The "Monsoon" Brands

Have been, and continue to be, the pioneers of INDIAN and CEYLON TEAS. In whatever town they have been introduced a rapid demand for BRITISH GROWN teas has resulted. If you think of carrying Indian or Ceylon teas try your customers first with the "MONSOON" packets, and then buy in bulk our

BLENDED TEAS.

We have six standard blends which cannot be surpassed for excellence of quality, and they have been prepared after careful study of the requirements of our numerous customers. They are put up in 100 lb. hinged tins, crated. We invite you to send for samples of the "MONSOON" brands and our STANDARD BLENDS, stating for the latter the priced tea you require.

Steel, Hayter & Co.,

11 and 13 Front St., Toronto.

Growers and Direct Importers from the Countries of Growth.



WOMEN

who wash as a business

use **Surprise Soap**. There can be no better evidence of the worth of a soap.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

THE BACKBONE OF A GROCER.

HE must have one, and upon its nature depends the measure of his success. Nature has made man's spinal column flexible, so that his body may be moved at will in any direction. It adapts itself to circumstances. Any injury to the spinal column weakens the will and reduces the efficiency of the body.

The keeper of a successful bakery, with restaurant attachment, tells the readers of *The Helper* of what, to him, are three all important things, as follows:

First—Good coffee.

Second—Pleasant manners.

Third—Low prices.

"My coffee is the real backbone of my business. It was the magnet that lured my customers. There is no doubt about it, everywhere people will run after good coffee. I purchase the very best I can, paying from 40 cents up for it. I get it fresh ground. I make it strong. I study the matter scientifically of making good coffee.

"Secondly, lucky is that restaurateur who has a pleasant face and courteous ways. Smiles are fortunes to tradesmen of any sort. Be like one of those cordial and cheery 'mine hosts' you read about in novels. In the West there is too much surlines; and 'independence' (?), and, therefore, courtesy pays doubly and is of peculiar value. Greet

incomers with a hearty 'Good day, Mr. X;' and as people leave, occasionally ask pleasantly, and as if having the greatest deference for their judgment and opinion (especially new customers), 'How do you like my coffee? Was it all right to-day?'"

Not a bad trinity for a grocer, and yet one, we think, that can be improved, for we are not believers in low prices so much as in fair prices.

It is certain that every store ought to have a backbone, and one which, like that in the human frame, is made of many parts jointed together and, as previously intimated, flexible, and not rigid.

Undoubtedly, good coffee should form one section of the grocer's backbone. Others are fine butter, clean flavored tea, the best flour, pure soap, good eggs, superior cheese, reliable canned goods, courtesy, promptness, perfect service, fair prices—all are essential.

With the choicest coffee, fancy butter and the finest flour, a grocer need have no fear of competitors. They are trade winners and trade holders. Price, with lovers of good coffee and best bread and butter, is always a secondary consideration. Even in the low tenement districts of New York city the grocers who keep the best of the three articles named do the best paying business.

All three have much to do with the comfort and pleasure of the table. No matter

what other sort of food is served, nor how it may be cooked, the meal will give satisfaction if there is good bread and butter and fine coffee. One need never leave a table hungry with these articles of the best, and if they are of fine quality they leave an impression upon the mind of the consumer. And, again, the palate never tires of these articles. They give pleasure and satisfaction, and that is one reason why they are part of a grocer's backbone.

Maillard says that the way to make a good cup of chocolate is to have the finest chocolate. And the way to win the best customers is to have the finest coffee, the best flour and the finest grade of butter.

PERSONAL MENTION.

Alex. Taylor, of Draymore, spent a few days in Toronto last week.

W. Dallas, representing Mourilyan, Heilmann & Co., Yokohama and New York, was in Toronto this week with samples of new season's Japan teas.

John Owen, of Port Hope, brother of J. Owen, with Sloan & Crowther, was in Toronto Saturday. There is considerable difference between the *avouirdupois* of the two J.'s.

Mr. Ward, of J. P. Mott & Co., cocoas and chocolates, Halifax, has just completed a brief visit to his customers in Western Ontario.

**BUYING,
HANDLING
AND
SELLING
OF
TEAS.**

We have published in neat booklet form the prize-winning essays on the above subject. They are written by retailers who have made the buying, handling and selling of teas a special study. Postage prepaid.

Price, 25 cents.

**THE CANADIAN GROCER
TORONTO**

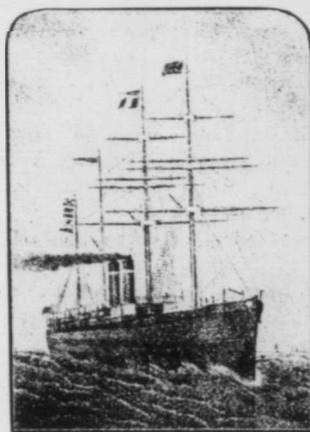
GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO
Machine Brushes Made to Order
SEND FOR PRICE LISTS

X. L. C. R. SOAP

\$2.95 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
The Collogo Grounds, Adelaide St. West,
TORONTO, ONT



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS.	From Montreal.	From Quebec.
MONGOLIAN.....	26 May	27 May
NUMIDIAN.....	2 June	
SARDINIAN.....	9 "	10 June
LAURENTIAN.....	16 "	
PARISIAN.....	23 "	24 June
MONGOLIAN.....	30 "	1 July
NUMIDIAN.....	7 July	
SARDINIAN.....	14 "	15 July

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, \$50 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, \$30 single, \$60 return. Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, \$24. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

**DALLEY'S
PURE FRUIT**

**FLAVORING
EXTRACTS**



Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.
HAMILTON
Sole Manufacturers.



.. ORDER ..

Golden Finnan Haddies

Through Our Agents:

MR. LEONARD H. DOBBIN, For Montreal and Ottawa. MR. JOSEPH CARMAN, For Winnipeg. and MESSRS. JAMES SIMPSON & SON, Look after Ontario.

NORTHROP & CO. ST. JOHN, N.B.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Hints for Retail Advertising.

SIMPLE SIMPLICITY.

BY NATH'L C. FOWLER, JR.

I CAN remember a billhead, a business card, and a circular without twice too much matter upon them, but I have forgotten when and where I saw these remarkable productions.

As about one hundred people out of one hundred say too much in their advertising, so do these people put too much into every class of printed matter they inflict upon the public.

It is presumed that the merchants send out printed matter because they want people to read it. If people won't read it there is no use in having it.

The business man reads it himself, and it reads well. He is familiar in the premises.

Because he reads it, he thinks everybody else will.

Let that business man go into the seclusion of his back office, close the blinds, pull down the shades, sit himself down, and look at himself in the darkness of his own surroundings, and ask himself if he reads other people's circulars and cards.

I present his answer as the strongest argument to my statement that nearly all printed matter is over-done, too long, too technical, and generally falls flat upon the public.

I will discuss the three principal articles of printed ware each by itself.

The billhead is not an advertisement, and has no right to take the place of an advertisement.

The billhead is simply a connection between the seller and the buyer, suggesting that the seller would like to have that part of the buyer's money due him.

There is no room on the billhead for an enumeration of all the things the seller keeps and does.

Use some general title which is supposed to cover the business.

Most concerns sell from a dozen to a thousand different articles.

It is as sensible to print them all upon the billhead as to print a dozen of them.

There is no objection to printing a specialty upon a billhead, but that is not essential.

Terms should be given, and any other information relative to the payment of the bill.

There is no excuse for printing anything other than these upon the billhead.

One-half the billheads are printed in fancy type, frequently so that the name cannot be spelled out, and very often the address appears in some Old English or script letter, so that the receiver does not know for a certainty what the address is.

In one-half of the billheads the state is left

out, and as the majority of towns are duplicated in nearly every state, people outside of the state are not sure of the location of the town.

The name should be printed in plain type, because most bills are paid by checks, and it is quite essential that a check be made out properly.

The town and state should be set in equally as plain type, because most folks send remittances by mail, and the town and state are all important.

Script type should never be used on a billhead.

Plate No. 1 presents in reduced size an example of a conventional billhead, set as the majority of billheads are set.

Plate No. 2 presents the same billhead set entirely in one series of type, the different sizes being used.

Smithville, 189
M

Bought of JOHN SMITH & CO.

Dealer in Everything from Everywhere. Special attention given to all orders. Choice everything constantly on hand. Fine things for everybody.

44 SMITHVILLE AVE.

PLATE NO. 1.

Smithville, N. Y.

M

Bought of JOHN SMITH & CO.,
GROCERS,

Terms: 10 days. 44 SMITH AVE.

PLATE NO. 2.

It is always advisable to use in a billhead one series of type throughout. It makes a neater job. It is more artistic, because it is simple, and simplicity is true art. It is pleasing to the eye, the harmony is perfect, and it gives an always advisable distinctness to the firm's printing.

The ideas suggested for a billhead apply partially to a business card.

A series of types should be used throughout, and the firm name and address must be as distinct as possible.

The business card admits of more printed matter.

The merchant is justified in adding his specialties to the business card, and printing

upon it information calculated to present his business in its general entirety.

Plate No. 3 presents a business card of the conventional style, no worse than a large proportion of the business cards now in circulation.

Plate No. 4 presents the same card reset in an effective way.

It will be noticed that in the first example all of the specialties are made prominent, while in the second example the general business is presented in large type, which much improves the appearance of the card.

JOHN SMITH & CO.,
GROCERS

Sugars, Syrups, Molasses, Dried Fruits, Canned Goods, Jones' Breakfast Foods, Teas cheap and good, etc.

44 SMITH AVE., SMITHVILLE.

PLATE NO. 3.

JOHN SMITH & CO.
GROCERS

Smithville Agents for Jones' 44 SMITH AVE.
Celebrated Appetizing Breakfast Foods. SMITHVILLE, N.Y.

PLATE NO. 4.

Circulars are without limit of style, size, and wording. In a subsequent article I will discuss these, and attempt to present examples of effective ones set in the extreme of simplicity and brevity, that the reader may absorb the entire argument at a glance.

"John," said a grocer to his new assistant, "to succeed in the retail grocery line it is necessary to practice a large amount of economy. Wilful waste makes a woeful want."

"Yes, sir."

"Now, I was surprised," the grocer went on, "when you picked the flies out of the sugar barrel this morning that you didn't brush the sugar off their legs. Don't let it happen again, John."—Ex.

DO YOU WANT A Quick Seller
A Sure Seller
A Trade Winner

Then try a case of

MacLaren's Imperial Cheese

Leading Wholesale Grocers sell it,
or



ROSE & LAFLAMME, Montreal.
JOSEPH CARMAN, Winnipeg.
A. D. HOSSACK, Vancouver.

A. F. MacLAREN & CO.

Office and Warehouse

51 Colborne St. Toronto

Batty's Crown Pickles



NABOB

NABOB

SAUCE

PICKLES

For sale by Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Pettijohn's....



**California Breakfast
Food**

WRIGHT & COPP

Agents

... TORONTO



IT IS BROUGHT TO YOU
IN THE FORM OF

Highland Evaporated Cream

UNSWEETENED.

Sold by all Wholesale Grocers

NEVER SPOILS.

Wright & Copp, Agents Toronto

SLAVES OF WEALTH.

A MAN of weak will power is apt to become, says American Artizan, what is termed in common parlance the slave of some degrading habit. Drinking, gambling, laziness, nervousness, hesitancy, may grip their tentacles so powerfully around his life that he is powerless to resist his be-setting sin. The man of iron will, who has perfect self-control, and whose nerves neither prosperity nor adversity can effect, and whose course in life has been fortunate, is generally quoted by moralists and others as the antithesis of his weak brother; but is he not after all as much a slave as the weak man who cannot keep away from the bottle or the card table? Is he not a slave to acquisitiveness? All his life your powerful and successful man has been slowly accumulating a fortune. Year by year his financial status becomes stronger and his wealth of stocks and bonds greater. At thirty he pays into a syndicate to buy and subdivide a small plot of ground near a city. At forty he forms such a syndicate himself, only on a more extensive scale. At fifty you see him in close contact with New York capitalists, London bankers and French financiers. Perhaps our successful man has devoted himself to manufacturing rather than stocks and bonds. The small shop where he first started out in a very small way, doing a major part of the work himself, and hiring but one assistant, has grown by successive stages into a large shop, a small factory and a great plant, with branches everywhere, and a force of thousands of employees.

Your successful man may scorn his weaker brother who has fallen by the wayside in the great battle of life, and yet he is as much a slave himself.

The habit of acquisition grows gradually, like the habit of drink, and it is a common thing for men once under its dominion, if urged to retire and rest, to say that it is too late; that if they break off the habit of working and scheming they will die at once. And most of them do.

In the old days, when an ample competency had been acquired, it was the rule for men to retire and leave the active field to younger men. The passion for acquisition has riveted its chains upon men until, now, they retire only when they break down or die.

None the less are those of them who stop to think at all aware of their slavery—painfully aware of it—and yet, like the drink victim, or the morphia victim, or the pleasure victim, they are powerless to break the chains.

J. C. A WELCOME VISITOR.

J. Cameron, representing THE HARDWARE MERCHANT, THE CANADIAN GROCER, BOOKS AND NOTIONS, THE DRY GOODS REVIEW, and THE PRINTER AND PUBLISHER, is in the city. Mr. Cameron is one of the most energetic business men that comes this way. He is a welcome visitor in every city, town and village in the west.—Advertiser, London.

The best families use the . .

QUEEN BROOM

The best Grocers sell it

We are the only manufacturers.

There are numerous imitations.

See that our name is on each label.

Taylor, Scott & Co.

TORONTO.



YOUR STOCK

IS not complete without this well known package on your counter. It is beyond question the best 32 cent coffee to be had anywhere. Uniform in strength and flavor, it gives a rich flavored cup of coffee superior to most high priced blends offered.

TRIAL ORDER SOLICITED.

Todhunter, Mitchell & Co.

TORONTO

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts and Home-made Beef Tea

IT IS **FIFTY TIMES** As Nourishing

And makes a Strengthening and Invigorating Beverage.

— PREPARED BY —

The Johnston Fluid Beef Co., Montreal

A HUNDRED SALESMEN

Though active and efficient, can not do as much for you at making money and building up business as a complete stock of **PURE GOLD GOODS**. Smart, sharp, crisp business men are finding this out all over the land. We thank you for past courtesies and once more beg to call your attention to the fact that **PEERLESS PAYS**.

N. B.—We have added LEMON
to our list of ICINGS.

PURE GOLD MFG. CO.
..... TORONTO.

EVAPORATED APPLES.

THE strong tone of the market for evaporated apples seems to have support that contrasts with the conditions that have latterly served to raise quotations and stiffen the market. The peculiarity of the apple market is that stocks are extremely low the world over. Interior New York, it is positively learned, have practically nothing on hand. Western evaporators are nearly if not quite as closely sold up. New York distributors, to all accounts, have unusually small stocks, in fact not enough to fill one good sized order. Inquiries made recently brought out facts going to show that other Eastern and interior distributive points are nearly as bare, particularly as far as choice or higher grade goods are concerned. Great Britain imported 7,328 packages during the four months ending April 30th; but London had only 230 boxes left at the end of the month, and other English markets, it is claimed, are also unusually lightly stocked. During the corresponding four months last year the British importations were 8,546 packages, and 1,610 remained in London at the close. The importations in the first four months of 1892 were 20,380 packages and the stock April 30 amounted to 5,310 packages, or within about 2,000 packages of the entire British importation between January 1 and April 30, 1894. These data speak for themselves as far as the situation is concerned, showing that

while high cost has caused more or less curtailment of consumption, the latter has not only absorbed new supplies but taken up about all the surplus that was carried over from previous years. Unfortunately, no similar data bearing upon American home movement is available, but the lightness of stocks in evaporators, commission merchants and jobbers' hands warrants the presumption that not only supplies from last crop, but the carry-over from previous years has passed into consumption, or at least into retailers' hands. There is some evidence also that this fact is largely accountable for present comparatively high prices, since there has been less than the usual speculation, and very little attempt to influence the market with crop "scares" or by other devices with which speculative operators are familiar. At the moment, 15½ to 16c. for fancy quality, 14½ to 15c. for choice, and corresponding figures for other qualities would seem to reflect strictly inside value in this market at the present time.—N. Y. Journal of Commerce.

RENNET WINE.

Lucas, Steele & Bristol are offering the above for making junket, sweet curd, etc. It forms a most delicious summer dessert, is wholesome and easily digested. It is also recommended highly by physicians as an infants' food. Can be eaten plain, or with sugar and cream, or with wine sauce. A

teaspoonful in a pint of milk will form, it is claimed, a perfect curd. In hot weather put it in the ice chest and serve cold. The cost being trifling—one cent a teaspoonful—brings it within the reach of all. In some parts of the Old Country it is familiarly known as "May Milk." Retails at 25c. per bottle.

The original 104 acres of the well-known estate of Mariawatte, belonging to the Ceylon Tea Plantations Co., has again given over 1,000 pounds per acre, though the exact figures have not reached us. This makes the tenth year in succession that this field has given over 1,000 pounds per acre.—Ceylon Independent.

Klenzine



FOR
WASHING—CLEANING
SCRUBBING AND
RUB NO MORE!

Washes clothes without hard labor, or injury to hands or fabric.

JOHN A. MOODY,

GRAIN, FLOUR
and PRODUCE.

Commission Merchant,

LONDON, ONT.

100 8-oz. Packages

in each Box, at \$2.50 per Box.

SUGAR IN EUROPE.

THE low prices ruling in Europe for refined sugar have prompted discussion of the matter by trade journals of repute. Those journals are outspoken in the statement that supplies of raw material are extremely heavy. They also advise that distributors purchase carefully, since past experience and present prospects indicate that they have more to gain than to lose by going slow. Significance is attached to the fact that the supply in sight at the beginning of the month of May was no less than 1,757,000 tons, despite the low prices that have ruled and the consequent incentive to heavier consumption. A year previous the visible supply was reckoned at 1,425,000 tons. On the face of the returns an increase of 332,000 tons would appear to have taken place in a twelvemonth, and the total is shown to have been above the average for the corresponding period of the preceding four years by about 279,000 tons. Besides this, some emphasis is laid upon the fact that values have ruled lower and the trade are advised not to buy except as imperative wants dictate. One writer asserts, after due allowance for low prices, etc., that "it is only on rare occasions that buying largely for forward delivery turns out satisfactorily to the parties who have finally to receive the sugar." The same writer also remarks that, "if the proceedings of dealers in and the importers of foreign refined sugar which have been going on within the last six or eight months were fully known, it would be convincingly proved that the severe and almost alarming monetary losses had been sustained by those speculative individuals who have been so misled as to go on purchasing sugar in anticipation of requirements, which have never come to relieve them of the burdensome and unsold sugars they have on hand." That some of the burdensome sugars have been diverted from European to American markets is a simple matter of record, and that some of the goods have been sold at very low figures is also an established fact. It would not require very great investigation to produce facts going to show that American distributors have had quite as unpleasant experience as those of Europe in ultimate returns from stock purchased ahead. In view of that fact, the advice to foreign trade, as given in the extract quoted, would seem to be deserving of some attention by American jobbers.—N. Y. Journal of Commerce.

The use of sticky fly paper is constantly increasing and has become a remunerative article of trade. The volume of your trade will depend upon your selection of brands. Tanglefoot will always give the best results to you and your customers.

Little drops of water,
Little grains of sand,
Make the wealthy milkman
And the grocer grand.

Winnipeg.

J. M.

.. FINEST ..

British Columbia Salmon

TURNER, BEETON & CO., VICTORIA,

OWNERS

The old and celebrated Skeena River brands:

Also agents for the following well known and well packed Fraser River Brands:

"Inverness" and "Balmoral"

The Lulu Island Canning Co. - Empress Brand
The Pacific Coast Packing Co. - Emblem Brand
The Terra Nova Canning Co. - Gold Ring Brand

INVERNESS BRAND--This brand secured Gold medal at Antwerp, Silver medal at London, and medal and diploma at Chicago for superiority of color, flavor and neatness of pack.

AGENTS

WATT & SCOTT
MontrealR. B. ELLIS
TorontoJ. L. WATT & SCOTT
HalifaxARTHUR P. TIPPET
St. John, N.B.

GRIMBLE'S

English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



BRUSHES WHISKS

BROOMS

Sample order solicited. Quality and prices guaranteed.
Prompt shipment.

The Windsor Patent Brush Co., Ltd.

SANDWICH, ONT.

Wholesale Manufacturers of Brushes, Whisks and Brooms.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines,
Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ECREMENT & CO., general merchants, St. Gabriel de Brandon, Que., are offering to compromise at 25c. on the dollar, cash, and a demand of assignment has been made upon them.

D. W. Turnbull, grocer, Aylmer, has assigned to Dugald Brown.

David Falardeau, wholesale biscuits and confectioner, Quebec, has assigned.

E. Camieraud, general merchant, Ste. Monique, Que., has assigned and stock is to be sold.

Thibideau & Co., general merchants, St. Eulalie, Que., have assigned and the stock is to be sold at auction.

A meeting of the creditors of Joseph Pare, general store and butter factory, St. Vincent de Paul, has been called.

SALES MADE AND PENDING.

The stock of Joseph Jutras, grocer, Montreal, is advertised for sale by bailiff.

W. B. Mills, general store, Arden, stock advertised to be sold by auction on 5th prox.

The stock of the late Mrs. R. Young, general store, Arnprior, is advertised by executor for sale.

The stock of M. Vachon & Co., general merchant, Mongenais, Que., has been sold at 54c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

P. C. Blouin & Frere, general merchants, St. Jean de Orleans, have dissolved, and have been succeeded by Adeline Blouin & Fils.

Simon P. and Abraham W. Myers have registered a partnership in Montreal to carry on business as general merchants under the style of Myers Bros.

CHANGES.

Wm. McNeil, grocer, London, has sold out to W. A. Garratt.

E. Carroll & Co., wholesale liquors, Calgary, have sold out to Lucas & Feehan.

Oliver Buck, Jr., general store, Norwood, has been succeeded by Shields & Rutherford.

FIRES.

The stock of Ovide Moseau, fish dealer, Montreal, damaged by fire.

Edward Forrester, general merchant, Sicamous, B.C., has been burned out; partially insured.

DEATHS.

J. Fisher, flour and feed, Kingston, is dead.

Thomas Brodie, of W. & R. Brodie, wholesale flour, Quebec, is dead.

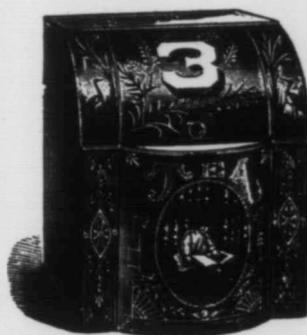
Tanglefoot is the highest standard for sticky fly paper with the best grocers and the best trade. In handling Tanglefoot you are secure against all complaints and any loss. Why handle inferior brands or imitations when Tanglefoot costs nominally the same?

BRUSHES AND BROOMS

MANUFACTURED BY

**CHAS. BOECKH & SONS
TORONTO**

ALWAYS RELIABLE AND AS REPRESENTED.



WE MAKE THE FINEST—

**TEA CADDIES
IN CANADA**

Spice, Baking Powder, Tobacco Tins and Tin Signs

LITHOGRAPHED OR JAPANESE.

In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.

Try this plan for increasing sales.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.



FREE ..

Adams' Tutti Frutti

SIGNS

Send postal card with your address to

ADAMS & SONS CO.

11 and 13 Jarvis Street - TORONTO, ONT.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,

**THE HAMILTON
COFFEE AND
SPICE CO**

Sales
Increase
Yearly
—
It Holds Trade

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. O. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.
Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.



MOTT'S
DIAMOND CHOCOLATE.
JOHN P. MOTT & CO
HALIFAX N.S.
ESTABLISHED 1844

IS THE **BEST.**

ASK FOR

MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S



BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."
Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

BNIXEY'S

BLACK LEAD

W. G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.

THE BEST !!!

GOES THE FARTHEST

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893.

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH

Canadian Representatives:
MR. W. MATTHEWS, 7 Richmond St. East, Toronto
MR. CHAS. GYDE, 33 St. Nicholas St., Montreal

ROBINSON'S PATENT BARLEY

SAVES BABIES' LIVES.

A Customer Writes to the Agent :

“Our baby, aged 13 months, could not be induced to partake of solid food although we tried all those prepared specialties which are so freely advertised. With the sample tin of Barley received from you, matters have changed, as baby relishes it immensely and we have no doubt it will be of great advantage to the child.”



Agents for Canada :

FRANK MAGOR & CO.,

16 St. John St., MONTREAL.

.. WRITE FOR SAMPLES ..

CURRENT MARKET QUOTATIONS

TORONTO, June 1, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	19 80
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " " " " "	75
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$2 40
" " 10, in 4 doz. boxes	2 10
" " 2, in 6 " "	80
" " 12, in 6 " "	70
" " 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 doz. in case	2 40



9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00
No 10—4 doz. cases	\$0 75
1-lb. 3 doz. cases	1 20
No 1 (14 oz) 2 doz. case	1 80
1-lb. 2 doz. in cases	2 00
3-lb. 1/2 doz. in cases	5 75
5-lb. " "	9 00
5-lb. " "	9 60
DIAMOND—1/2 lb. tins, 4 doz. cases	0 67 1/2
" " " " " "	1 17
" " " " " "	1 95

BISCUITS.

Abernethy..... 8 1/2	Oyster..... 6 1/2
Arrowroot..... 10 1/2	People's Mixed..... 10
Butter..... 6	Pic Nic..... 09 1/2
" " 3 lbs..... 20	Prairie..... 8
Cabin..... 7 1/2	Rich Mixed..... 14
Cottage..... 8 1/2	School Cake..... 11
Digestive..... 8	Soda..... 6
Daisy Wafer..... 16	" " 3 lb..... 20
Garibaldi..... 9	Sultana..... 10
Gingerbread..... 10	Tea..... 10
Ginger Nuts..... 10	Tid Bits..... 9
Graham Wafer..... 09	Variety..... 12
Lemon..... 10	Village..... 7 1/2
Milk..... 9	Wine..... 8 1/2
Nic Nac..... 12	

BLACKING.

Spanish, No. 3.....	4 50
" " 5.....	8 00
" " 10.....	9 00
Japanese, No. 3.....	4 50
" " 5.....	7 50
Jaquot's French No. 2.....	3 00
" " 3.....	4 50
" " 4.....	6 00
" " 5.....	9 00
" " 1-gross Cabinets, asst.....	7 50
Egyptian, No. 1.....	9 00
" " 2.....	4 50
P. G. FRENCH BLACKING, per gross	
1/2 No. 4.....	\$4 00

1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	25
P. G. FRENCH DRESSING, per doz	
No. 7, 1 or 2 doz. in box.....	\$2 00
No. 4, " " " " " "	1 25
RALSTON'S FRENCH	
No. 1.....	\$9 00
" " 2.....	4 80
" " 3.....	3 60
" " 4.....	4 50

BLACK LEAD.

Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	\$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	9 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	4s 3d	1 50
6 1/2 lb. in large 1/2 d. pkts, 1 gross	8s 6d	3 00
13 lb. in large 1/2 d. pkts, 2 gross	7s 6d	2 50
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d	2 50
Reckitt's Black Lead, per box. 1 1/5		
Each box contains either 1 gro., 1 oz.; 1 gro., 2 oz., or 1 gro., 4 oz.		
Silver Star Stove Paste.....	9 00	
Matchless silver polish.....	24 00	
MATCHLESS STOVE PASTE POLISH		
No. 1.....	9 00	
" " 2.....	7 20	
" " 3.....	4 80	
BLUÉ.		
"Soho Squar" in 8 lb. boxes, of 16x6d boxes, London	6s 0d	
"Soho Square" in 8 lb. boxes, of		

16x6d. boxes, Canada	Per gross	\$2 25
"Cervus" bag blue, 1 size		2 50
" " " " " "		1 25
Reckitt's Pure Blue		2 10
KEEN'S OXFORD, per lb		
1 lb packets.....	0 17	
1/2 lb " " " " " "	0 17	

KNIFE POLISH.

NIXEY'S		
"Cervus" boxes of 1 doz.		
6d..... London 3s., Canada, \$1 15		
"Cervus" boxes of 1 doz.		
1s..... London 6s., Canada, \$2 30		
For 5 gross and upward		

CORN BROOMS.

CHAS. BORKKH & SONS, per doz		
Carpet Brooms—	net.	
"Imperial," ex. fine, 8, 4 strings	\$3 65	
Do. do. 7, 4 strings	3 45	
Do. do. 6, 3 strings	3 25	
"Victoria," fine, No. 8, 4 strings	3 30	
Do. do. 7, 4 strings	3 10	
Do. do. 6, 3 strings	2 90	
"Standard," select, 8, 4 strings	2 90	
Do. do. 7, 4 strings	2 75	
Do. do. 6, 3 strings	2 60	
Do. do. 5, 3 strings	2 40	

CANNED GOODS.

Apples, 3's.....	\$0 95	\$1 00
" " gallons.....	2 50	2 60
Blackberries, 2's.....	1 75	2 00
Blueberries, 2's.....	1 00	1 10
Beans, 2's.....	0 85	0 95
Corn, 2's.....	0 85	0 90
" " Epicure.....	1 15	
Cherries, red pitted, 2's.....	1 85	1 90
Peas, 2's.....	0 80	90
" " Sifted select.....	1 25	
Pears, Bartlett, 2's.....	1 75	
" " Sugar, 2's.....	1 50	
Pineapple, 2's.....	2 25	2 75

Why Does the Sale of



Matchless Stove Polish increase yearly? Because it pleases everybody.

Nelson's Gelatine

is Superior to all Others

Agents for Canada:

FRANK MAGOR & CO.

16 ST. JOHN STREET, MONTREAL.

Cadbury's Cocoa

is Absolutely Pure Therefore Best

Prices Current Continued—

Peaches, 2's	1 90	2 00
" 3's	2 85	3 00
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	1 40	1 50
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat	2 75	2 00
" Star (tall)	2 00	2 00
" Impr'l Crown flat	2 60	2 00
" tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 10	1 35
" hats	1 50	1 65
Sardines Albert, 1/2 tins	13	13
" 1/2 tins	20	20
Sportsmen, 1/2 genuine French high grade, key opener	12 1/2	10 1/2
Sardines, key opener, 1/2	10 1/2	10 1/2
Exq. fine Fr'ch, k.op. 1/2	11 1/2	11 1/2
" " " " " "	10 1/2	11
" " " " " "	18 1/2	19
Other brands, 1/2	11 16	17
P & C, 1/2 tins	23	25
" " " " " "	33	36
Sardines Amer, 1/2 tins	6 1/2	8
" " " " " "	9	11
Mustard, 1/2 size, cases	11	00
50 tins, per 100	11	00

MARSHALL & CO., ABERDEEN, SCOTLAND.

Fresh Herr ng, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN		
Comp. Corn Beef 1 lb cans	\$1 50	\$1 60
" " " "	2 60	2 65
" " " "	4 80	5 00
" " " "	7 50	7 75
" " " "	17 25	17 50
minced Collops, 2 lb cans	2 60	2 60
" " " "	3 60	2 65
Ox Tongue	2	
Lunch Tongue	3 40	3 50
English Brawn	2 75	2 80
Camb. Sausage	2 50	2 50
" " " "	4 00	4 00
Soups, assorted	1 50	1 50
" " " "	2 25	2 25
Soups & Bouilli	1 80	1 80
" " " "	4 50	4 50

CHEWING GUM.

ADAMS & SONS CO.		
To Retailers		
Tutti Frutti, 36 5c bars	\$1 20	\$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75	0 75
Nerve Food Tablet, 36-5c. bars	1 20	1 20

Orange Blossom	150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)		
Flirtation Gum (115 pieces)	0 65	
Monte Cristo, 150 pieces	1 30	
(with brilliant stone ring)		
Mexican Fruit, 36 5c. bars	1 20	
Sappots, 150 pieces	0 90	
Sweet Fern, 230	0 75	
Black Jack, 115	0 75	
Red Rose, 115 pieces	0 75	
Black Jack, 115	0 75	
Oolah, 115	0 75	
Puzzle Gum, 115 pieces	0 75	
Ho-Kay, 150	0 90	
Red Spruce Chico, 200	1 00	
Automatic		
Tutti Frutti Girl	800 pieces	6 00
Sign Box (new)		
Tutti Frutti cash box 800	6 00	
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75	

C. B. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100	0 70
Lalla Bookh (all flavors) 100	0 70
Jingle Bell, 150	1 00
Cracker, 144	1 00
O-Dont-O, 144	1 00
Little Jap, 100	0 70
Dude Prize, 144	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.		
Cocoa essence, 3 oz. pkgs	\$1 65	Per doz
" " " "	per lb	
Mexican chocolate, 1 1/2 lb pkgs	0 44	
Rock chocolate, loose	0 37 1/2	
" " " "	1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30	
TAYLOR BROS.' CHOCOLATE & CHICORY		
Soluble chocolate, 1 1/2 lb packets	0 30	Per lb
Granulated chicory	0 10	
Powdered	10 1/2 to 11	
TODHUNTER, MITCHELL & CO'S		
Chocolate—	Per lb	
French, 1/2's, 6 and 12 lbs.	0 30	
Caracas, 1/2's, 6 and 12 lbs.	0 35	
Premium, 1/2's, 6 and 12 lbs.	0 30	
Sante, 1/2's, 6 and 12 lbs.	0 26	
Diamond, 1/2's, 6 and 12 lbs.	0 22	
Sticks, gross boxes, each	0 00	
Cocoa, Homopat'c, 1/2's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl 12 & 18	22	
" Rock	30	
" Bulk, in bxs	18	
EPP'S.		
Cocoa—	per lb	
Case of 112 lbs each	0 35	
Smaller quantities	0 37 1/2	

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unswetened, 1/2's, 6 lb bxs.	0 40
" Fry's " Diamond, 1/2's, 6 lb bxs.	0 26
" Fry's " Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2 40
" " " " " "	4 50
" " " " " "	8 75
Homopathic, 1/2's, 14 lb boxes	0 34
" " " " " "	1 lb, 12 lb boxes

JOHN P. MOTT & CO'S
R. S. McIndoe, Agent, Toronto.

Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopat'c Cocoa (1/2)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	25
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	1/2c-43
Mott's Sweet Choc. Liquors	19c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12	7 25
24 and 36 lbs in box	
Hygienic Cocoa in 1/2 lb tins, 12	3 75
24 and 36 lbs in box	
Hygienic Cocoa in 1/4 lb tins, 12	2 25
24 and 36 lbs in box	
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	30
Grocers' Style, in boxes 6 lbs each	30
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	50
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb., tins	45
MENIER FABRICANT DE CHOCOLAT.	
Paris et Noisiel.	
Per 120 lb. Per 12 lb. case lot.	Per lb.
Yellow wrapper	\$0 34
Chamois	0 43
Pink	0 50
Blue	0 58
Green	0 50
Lilac	0 58
Bronze	0 65
White Glace	0 73
Premium	0 28

Fancy Chocolates.

Fingers—	per box
20 in a box	\$0 36
40 " " " "	\$0 40
Pastilles—	
Yellow wrapper per lb	\$0 40
Pink " " " "	\$0 45
Green " " " "	0 55
0 60	
Each case contains 54 1 lb packages or 108 1/2 lb packages.	



Highland Brand Evaporated Cream, per case 7 25
doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60
0 65	
6 doz. in package	0 85
" " " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	
Mocha	28 33
Old Government Java	25 35
Rio	21 22
Plantation Ceylon	29 31
Porto Rico	24 26
Guatemala	24 26
Jamaica	22 23
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd.	30

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	lb \$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 19	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17

RECKITT'S Blue and Black Lead

{ ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

In bulk or in pound
tins

MARSH MALLOW

Try it and give us
your honest opinion

If this is not the best made in America we
don't want you to buy.

The Toronto Biscuit and Confectionery Co.

HENRY C. FORTIER
CHARLES J. PETER

7 Front St. East

Prices current continued -

Iodine	5 50	6 00
Insect Powder	0 25	0 30
Saltpetre	0 08 1/2	0 09
Soda Bicarb, per keg	1 18	1 50
Sal Soda	1 18	1 25
Madder	0 19 1/2	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	30 75
" " " " 1, 1 1/2 oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins	per doz \$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—4 oz bottles	3 00
4 oz " "	6 00
8 oz " "	9 00
16 oz " "	12 75
Fluid Beef Cordial—20 oz bottles	15 00
Milk Granules in cases 4 doz	6 90
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN	
Currants, Provincials, bbls	32 4
" " " " 1/2 bbls	44
" " " " 1/4 bbls	44 1/2
Currants, Patras, bbls	5 50
" " " " 1/2 bbls	5 50
" " " " cases	5 60
" " " " Vostizzas, cases	6 7 1/2
" " " " cases	6 7 1/2
" " " " 5-crown Excelsior (cases)	8 8 1/2
" " " " cases	8 8 1/2
" " " " Panarita (finer than Vos.)	9 10
Dates, Persian, boxes	5 1/2
Figs, Elemes, 10 lb. boxes	9 10
7 Crown	13 14
Natural Figs, 28 lb bxs	6 6 1/2
Praunes, Bosnia, casks	4 4 1/2
" " " " cases	5 7 1/2
Bordeaux, casks	4 1/2
Raisins, Valencia, off-stalk	5 5 1/2
Layers	6 6 1/2
Raisins, Sultanas	5 1/2
" " " " Eleme	....
" " " " Malaga	....
London layers	2 25
Imperial cabinets	2 25
Boy's cabinets	....
Fancy Vega boxes	....
Black baskets	....
Blue " "	....
Dehesas	1 30
Lemons	1 75
Oranges, Californias	2 50
" " " " Valencia	2 50
" " " " Floridas	3 50
" " " " Messinas, 1/4 bxs	2 00
" " " " boxes	4 00
DOMESTIC	
Apples, Dried, per lb	6 1/2
do Evaporated	10 1/2

SEA FISH:	
Express Haddock per lb	0 06 1/2
Cod	0 05 1/2
B.C. salmon	0 15



FOOD.

PETTJOHN'S	
Per case 3 doz. 2 lb pkg in case	\$4 00
Ten cents more Quebec.	....
QUAKER ROLLED OATS.	
Per case, 3 doz. 2-lb in case	\$3 70
Ten cents more Quebec.	....



NATIONAL.

Cases contain 1 doz packages	
Desiccated Wheat	per case 2 25
Rolled Oats	2 25
Rolled Wheat	2 00
Snowflake Barley	2 25
Buckwheat Flour, S.B.	2 25
Breakfast Hominy	2 00
Prepared Pea Flour	2 00
Farinose or Germ Meal	2 35
Pearl Barley (xxx)	1 40
Farina	1 40
Gluten Flour	3 00
Gluten Biscuits	per lb 12 1/2
Whole Wheat Flour	3

FOOD

ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/2 lb. tins	per doz \$1 25
" " " " 1	2 25
Patent groats, 1/2 lb. tins	1 25
" " " " 1	2 25

GRAIN.

Wheat White	0 60	0 61
" " Red Winter	0 60	0 61
" " Goose	0 59	0 59 1/2
Wheat, Spring, No. 2	0 63	0 64
" " Man. Hard, No. 1	0 68	0 69
Oats, No. 2 per 34 lbs	37	37 1/2
Barley, No. 1 per 48 lbs	44	45
" " No. 2	....	....
" " No. 3	....	....
Pears	59	60
Corn	50	51

HAY & STRAW.

Hay, Pressed, "on track	9 00	9 50
Straw, Pressed	5 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	....
50 to 60 dy basis	1 90

40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 85	2 90
3 dy C P	3 05	3 10

HORSE NAILS:	
Canadian, dis. 60 to 60 and 2 1/2 per cent.	....
HORSE SHOES:	
From Toronto, per keg	3 80
Screws: Wood—	
Flat head iron 7 1/2 p.c. dis	....
Round " " 7 1/2 p.c. dis	....
Flat head brass 7 1/2 p.c. dis	....
Round head brass 7 1/2 p.c.	....

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]		
1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)	1 40	1 40
3rd " (41 to 50 ")	3 10	3 10
4th " (51 to 60 ")	3 40	3 40
5th " (61 to 70 ")	3 70	3 70

ROPE: Manila		
Sisal	0 09	0 09 1/2
New Zealand	0 08 1/2	0 07 1/2
AXES: Per box, \$6 to \$12.		
SHOT: Canadian, dis. 12 1/2 per cent.	....
RINGS: Heavy T and strap .04 1/2 06		
" " " " Screw, hook & strap	.03 1/2 04	

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons	per lb 4 1/2
No. 1	4 1/2
No. 2	4 1/2
No. 3	4 1/2

TURPENTINE Selected packages, per gal	
0 41	0 42
LINSEED OIL per gal, raw	
0 53 1/2	0 54
Bolled, per gal.	
0 76 1/2	0 76 1/2
GLUE: Common, per lb	
0 10	0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	15 50
Tubs, No. 1	13 25
" " " " 2	11 00
" " " " 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" " " " 2	9 00
" " " " 3	8 00
" " " " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " " " round	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO	
Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25
TORONTO BISCUIT & CONFECTIONERY CO	
Per lb	
Jams, absolutely pure—apple	\$0 06
Family	0 07

Black and Red currant Rasp- berry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 2, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

Clear jelly marmalades	per doz \$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 20
Red	3 20
All the above in 1 lb. clear glass pots	....

LICORICE.

YOUNG & SMYLIE'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" " " " 100	0 72 1/2
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

COLMAN'S	
Square tins	per lb.
D.S.F., 1 lb. tins	\$4 40
" " " "	0 42
" " " "	0 45
KUEN'S.	
Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " " "	0 42
" " " "	0 45

ROUND TINS—

F.D. 1/2 lb. tins	0 25
" " " "	0 27 1/2
4 lb. jars, per jar	0 75
" " " "	0 25
4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1 lb. tins	0 44

NUTS.

per lb	
Almonds, Ivica	....
" " Tarragona	12 1/2
" " Fornigetta	....
Almonds, Shelled Valencia	25 30
" " " " Jordan	40 45
" " " " Canary	24 27
Brazil	12 1/2
Cocconuts, per 100	\$4 50
Filberts, Sicily	14 10 1/2
Peanuts, roasted	11 12
" " " " green	8 10
Walnuts, Grenoble	13 14
" " " " Bourdeau	11 12
" " " " Naples, cases
Marbots	11 12

Brand
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... 7 25
ins.

per lb.
... 28 33
... 25 35
... 21 22
... 29 31
... 24 26
... 24 26
... 22 23
... 24 24
... 24 24

CO.'S
... 34
... 32
... 30
... 35
... 32 36
... 35
... 30
... 27 28

CALS
\$ 0 03
6 0 07
12 0 03 1/2
12 0 14
15 0 70
10 0 50
27 1/2 0 08
15 0 28
12 1/2 0 02 1/2
16 0 17
13 0 14
18 0 17
10 0 13
17 0 20
16 0 17

CTION.

EDWARDSBURG
Starch Company
 CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
 Silver Gloss and
 Satin Starch

USE NO OTHER

Prices current, continued.

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal	
Canadian	0 12	0 12
Carbon Safety	0 13	0 16
Canadian Water White	0 16	0 17
Amer'n Water White	0 18	0 19
Photogene	0 20	

(For prices at Petrolia see Market Report.)

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup	pts	5 50
" "	pts	3 50
" Chili Sauce	pts	4 50
Snider's Soups (in 3 lb cans)	pts	3 25
Tomato		3 50
Bouillon, Beef, Chicken Con-		
somme, Chicken Gumbo,		
Cream of Asparagus, Cream of		
Celery, Cream of Corn, Cream		
of Green Pea, Julienne, Mock		
Turtle, Mulligatawny, Nut-		
ton Broth, Noodle, Oxtail,		
Printanier, Pea, Vermicelli,		
Vegetable		4 00

Per doz

Worcester Sauce, 1/2 pts.	\$3 60	\$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints	3 25	
" " quarts	6 00	
Harvey Sauce-genuine-hlf, pts	3 25	
Mushroom Catsup	2 25	
Anchovy Sauce	3 25	

PRODUCE.

Butter, creamery, tubs	\$0 19	\$0 20
" dairy, tubs, choice	0 14	0 15
" " medium	0 12	0 13
" low grades to com	0 10	0 12
Butter, pound rolls	0 15	0 16
" large rolls	0 13	0 14
" store crocks	0 14	0 15
Cheese	0 10	0 12
Eggs, fresh, per doz	0 09	0 09 1/2
Beans	1 25	1 30
Onions, Egyptian, bags	0 65	0 75
Potatoes, per bag	0 10	0 15
Hops, 1893 crop	0 05	0 08
Honey, extracted	0 14	0 15
" section		

PROVISIONS.

Bacon, long clear, p lb.	0 07 1/2	0 07 3/4
Mess pork	17 00	
Pork, short cut, p. bbl.	17 00	
Hams, smoked, per lb.	0 10 1/2	0 00
" pickled	0 09 1/2	
Breakfast Bacon	0 11	0 11 1/2
Rolls	0 8 1/2	0 08 1/2
Bacon	0 10	0 10 1/2
Lard, pure, per lb.	0 8 1/2	0 9
Compound Lard	0 07 1/2	0 07 3/4
Tallow, refined, per lb.	0 05	0 05 1/2
" rough		0 02

RICE, ETC. Per lb

Rice, Aracan	3 1/2	3 65
" Patna		4 1/2
" Japan		5
" Imperial Seta		5 1/2
" extra Burmah		6 1/2
" Java extra		6 1/2
" Genuine Carolina		9 1/2
Grand Duke		6 1/2
Sago		4 1/2
Tapioca		4 1/2
Goathead (finest imported)		6 1/2



SAPOLIO.

In 1/2 or grs. boxes, per gross... \$11 3

ROOT BEER.

Adams', 10 cents size, per doz.	\$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

Pepper, black, pure	\$0 14	\$0 16
" fine to superior	10	15

Pepper, white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	16	18
Jassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb boxes, per box	1 00
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STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartons, boxes, 36 lbs.	5 1/2
Ditto " brls., 175 "	4 1/2
Ditto " kegs, 100 "	4 1/2
Canada Laundry, bxs, 40 lbs	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7
Lily White Gloss, kegs, 100 lbs	6 1/2
1 lb. fancy cartons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'to, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb bxs., 1-lb pkgs., new wrappers	8 1/2
GLOSS	6-lb. bxs., sliding covers (12 bxs. each crate)	7 1/2
PURE	36-lb. bxs., 12 1/2-lb. bxs.	7 1/2
OSWEGO	40 lb. bxs., 1-lb CORN STARCH pkgs.	8

For puddings, custards, etc.

ONTARIO	36-lb. to 45-lb. bxs., STARCH / 6 bundles	6 1/2
STARCH IN	Silver Gloss	8
BARRELS	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2

SUGAR. c. per lb

Granulated	4 35	4 40
Paris Lump, bbls and 100 lb. bxs	5 1/2	5 1/2
" " 50 lb. boxes	5 1/2	5 1/2
Extra Ground, bbls icing	5 1/2	5 1/2
" " less than a bbl	4 1/2	4 1/2
Powdered, bbls	4 1/2	4 1/2
" " less than a bbl	3 1/2	3 1/2
Extra bright refined	3 1/2	3 1/2
Bright Yellow	3 1/2	3 1/2
Medium	3 1/2	3 1/2
Dark yellow	3 1/2	3 1/2
Raw, bri.	3 1/2	3 1/2

SALT.

Bbl salt, car lots	0 90
Coarse, car lots, F.O.B.	0 60
" " small lots	0 75
Dairy, car lots, F.O.B.	1 25
" " small lots	1 50
" " quarter-sacks	0 38
Common, fine car lots	0 70
" " small lots	0 85
Rock salt, per ton	10 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

Dark	Per gallon bbls. & bbls	20 25
Medium		25 23
Bright		30 35
Very Bright		50 00

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the
 Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 30c., either ground or whole roasted
" 3 at 25c. " " "
" 3 at 20c. " " "
Their Flavoring Extracts are of the choicest quality.

A 1 Grocers

From New Brunswick to British Columbia keep

ACME TABLE SALT

WHY? Because they handle only the best, and that means ACME SALT. Ask your wholesale grocer for it.

Made only at the

Toronto Salt Works

128 Adelaide East

...TORONTO.

WALTER BAKER & CO.



The Largest Manufacturers of
Cocoa and Chocolate
IN THIS COUNTRY,
have received from the Judges of the

World's Columbian Exposition

The Highest Awards
(Medals and Diplomas)

on each of the following articles, namely:

**BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,**

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 8 Hospital St., Montreal.

OILS

Samuel Rogers & Co.
TORONTO

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

**MUNN'S
BONELESS CODFISH.**

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

**Stewart Munn & Co.,
MONTREAL.**



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY OAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse, Winnipeg.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT, TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. O. IRVING, Superintendent.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

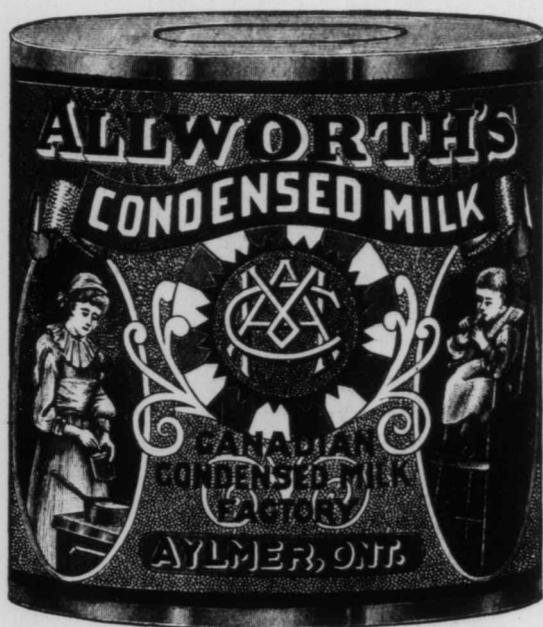


Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.
C. C. BROWN,
DANVILLE, QUE.

**ORDER
IVORY BAR
SOAP**

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.



Money in Milk...

Your customers all use milk in some form or other. Fresh milk may not be in your line, but you can supply their needs by selling them **Allworth's Condensed Milk or Evaporated Cream.** As these can be used in every way in which the fresh article is used, they will soon see the advantage of having a supply constantly on hand. The best for all purposes is "ALLWORTH'S."

A PERFECT FOOD FOR INFANTS

Write for Recipe Book.

G. C. ALLWORTH & CO.

Aylmer, Ontario

Don't be so Absent Minded

As to leave off ordering an assortment of Snapz Glassware till every one else has it.

You Will be Sorry if You Do

You can sell every article in the assortment (Fruit Bowls, Berry Bowls, Plates, Sugars, Creams, etc., etc.,) with a good profit at 10 cts. each piece.

Write for prices and lists.

Gowans, Kent & Co.

TORONTO AND WINNIPEG.

COX'S GELATINE Always Trustworthy. ESTABLISHED 1726.

AGENTS FOR CANADA:-
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.
LOUIS HILLIARD, Prop.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR THE ST. LAWRENCE SUGAR REFINING CO.,

Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN Oakey & Sons, Limited,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL.

HYDE PARK. ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

FINE GOODS OUR SPECIALTY.

FINE