

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$2.00 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

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No. 2

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE TRADE OF 1890.

The trade of the year just closed has been neither good enough nor bad enough to make 1890 remarkable in commercial annals. There have been more than average conditions in some respects, and there have been unusual events, but the resultant of the often times opposing action of these has been nothing but mediocrity. No year can be taken by itself as a chronical oasis, cut off from the past and the future, and made to yield an account of all the causes for the condition of the trade done in it. The trade of a year is often affected by conditions or prospects that lie outside of its calendar limits. The production of 1890 was undoubtedly sufficient to have nourished a better trade than it did, and it would have done so had there not been a shadow hanging over trade from 1889. Had 1889 not been so bad, 1890 would have been better. The indebtedness of the former year absorbed much of the surplus of the latter, which thus went to liquidate unpaid accounts of past trade, instead of going to the support of current trade.

Another legacy from the hard times of 1889 was the enforced frugality that was a marked feature of country consumption up to the taking off of last harvest. In the former year many crops had turned out poorly, and the price of barley had been low throughout. More than one repetition of bad crops had taught farmers to be less sanguine

and venture less into debt on the strength of prospects. There was a living within their present means, therefore, that had its lowering effects upon trade. On the other hand, the reduction of wants kept the burden of debt lighter than it would have been. Conservative ideas prevailed, and if they had not, insolvency would have been a much more general result of the scarcity of money in the agricultural portions of the country.

The last harvest was a very good one, and the maturing of it gave an impetus to trade. The large increase of the United States duty on barley was anticipated by the maltsters of that country, and they were after our crop before it was quite ready for the market. Most of it, however, got into United States hands before the new tariff bill became law. Our wheat has not got into the hands of buyers so rapidly as the supposed weakness of the farmers would warrant us expecting. Higher prices are evidently looked for. The open autumn, so favorable to ploughing, and the badness of the roads, had their share in keeping the wheat crop from moving more rapidly. The fruit crop was short. But the hog market has been very good, and was open nearly all the year. Trade, however, did not become more than fairly good, money being needed to pay old accounts and interest.

The great financial stringency which followed the failure of Baring Bros. came at a critical time, just when the markets might be expected to mend, but the great scarcity of money that followed the London financial catastrophe put the prices of all commodities down, and the continuance of that scarcity has kept them down. The general scarcity of money was not an outcome of a shortage in natural or industrial production, but resulted from the great absorption of money to

keep interest paid on speculative undertakings chiefly in South America. This took money out of legitimate business, and thus removed another of the motive impulses to brisk trade.

The grocery trade has been fairly good. The wants which support that trade are less varying than those that support any other trade excepting alone the baker's. Buying of course has been limited, but not to the same extent as it was in 1889. A feature that distinguished the grocery trade of 1890 was the general steadiness of prices. Hardly in any line, if we except a spurt in sugar and another in tea, was there notable deviation from steady prices. The failures in the grocery trade were fewer in 1890 than in 1889.

CHEAPER BISCUITS.

On account of the easier values of flour, biscuit makers have lowered their prices in some lines. The reduction affects only those varieties upon which prices were advanced last June, and the present change brings us back to virtually the same prices. Snowflake and sodas are half a cent cheaper in 1 lb. packages, while the latter in 3-lb. packages are one cent cheaper per package. Oyster crackers, milk biscuits, butter crackers, and Graham wafers are also down half a cent. Other lines in which there is no change had not been advanced last summer, and are now at the price warranted by the present value of raw material.

The changes are all in the direction of lower prices, with the single exception of the alteration in the price of Sultana biscuits, which are a cent higher, solely because of the unusual dearness of Sultana raisins. Our Prices Current exhibit the quotations now holding.

CAUSES OF FAILURE.

We have seen it stated somewhere that ninety-five out of every one-hundred merchants who start in business in this country, fail before they finish their career. The cause of so many failures is a topic of every day conversation among both wholesale and retail men, and one which is frequently commented on wherever meetings of merchants are held for the purpose of discussing subjects pertaining to the welfare of trade. Efforts have been made to form associations in a number of our leading towns and villages to protect solvent traders from the unnatural state into which trade is thrown through the too frequent occurrence of failures. Attempts have been made to devise methods for the disposal of bankrupt stocks, in such a way that the business of merchants trying to pay 100 cents on the dollar will not suffer from the slaughtering of these goods, and pressure has been brought to bear on wholesale houses by their customers to prevent the giving of compromises to insolvents; but no scheme has yet been promulgated that will prove an effectual remedy for the evil; the man is yet unborn who can prescribe a sure specific for the disease.

Conversing, one day, on this subject with a Scotchman who had reached the age of three score and ten, and who had successfully carried on business for nearly half a century, he remarked in a broad Doric accent, "Any business will pay that is properly attended to." Some men do not attend properly to their business, because, through want of sufficient training, they do not thoroughly understand the business in which they are engaged. They are storekeepers when they should be only clerks, others have had sufficient training, but through carelessness or culpable neglect, let the dry rot get hold of their affairs.

The facilities for young men of very little experience getting into business, are viewed with surprise by level-headed business men who have to fight against such competition, and it is generally believed that the wholesale houses are mainly to blame in this matter for making credit so cheap. If the principals of some of these houses would take an occasional trip through the country, they would be surprised to see some of the places and some of the hands into which their goods had gone. Mercantile agencies and commercial travellers have done away with the good old-fashioned custom of interviewing the senior partner in the wholesale warehouse and understanding his position before a country merchant could open an account. When orders come in nowadays they are usually filled on the strength of reports received from these two modern sources, little being known about the character or ability of the customer.

The commercial traveller has to make up his book so that it will foot up a respectable amount at the end of the year, for his salary

depends on it. Therefore, when his sales are falling behind he has a confidential chat with some apparently smart but inexperienced young man who is clerking for one of his customers whose orders are not as liberal as they used to be. The young man can raise some ready cash to make a payment on his first purchase, and the commercial traveller pockets a good order, saying to himself (for he is a very wise man), I will watch this account, and when it begins to go behind I will get the firm to shut down. The caution may be given in time for the firm to shut down and save themselves, if the traveller finds his sales large enough in other places for his book to stand the loss of this account, but in the end some one gets stuck, and the trade of that locality becomes demoralised through the slaughtering of the bankrupt stock by a speculator, or by the insolvent himself in his efforts to meet his composition notes.

We are proud of our educational institutions, and speak with enthusiasm of the position this young country takes among the nations of the earth as an educator of youth, but we doubt if the young men of to-day fully realise the benefits their fathers have conferred on them by placing this country in a position to grant such a generous education. How often we find the sons of the "bone and sinew of the country" eager to follow what they consider a genteel occupation! The liberal education they have received makes them somewhat ashamed of the old folks at home, with their homely ways and untutored conversation. What a life of anxiety and trouble many of these farmers' sons would be spared if they could only realize that there is no more honorable or independent occupation than that of a tiller of the soil, and that a well-cultivated mind can find full scope by studying the rotation of crops, the rearing of the best breeds of live stock, the climatic changes, the soil itself, and everything that is calculated to raise the life of a farmer to the position of that of our most enterprising and intellectual men. The next generation will see the advantages of an agricultural life if this does not, and the time is not far distant when there will be an exodus of the sons of merchants and manufacturers from our overcrowded towns and cities to the rural districts to become cultivators of the soil.

Unfortunately at the present time the young man from the country has an ambition to wear better clothes than he can on the farm, to have the spending of a larger sum per annum than the paternal allowance, and to see a little life with the boys. When he visits the neighboring town or village he sees smart young men behind the counters of the stores, some of them possibly sons of neighbors, wearing neat-fitting suits of the latest cut, and the freshest novelties in neckties and collars. At dinner time at the hotel he meets a friend who is a clerk, and by him is introduced to a commercial traveller from

whom he hears the latest yarn, is treated to a glass of wine and a cigar, has a good time for half an hour, then wends his way homeward, dreaming that fate has designed him for something better than following the plough. So he worries the old man to bring his influence to bear on some merchant to get him a situation. Without much difficulty the situation is got, and after spending three or four years behind the counter he begins to think he has learned all that is worth knowing about the business, that his employer is an old fogey with antiquated ideas completely behind the age, and that the majority of the customers are ready to follow him should he start in business for himself. He pays a visit to the old homestead, and describes to his parents the glowing prospects that are before him if he only had \$1,000 or \$2,000. The father shakes his head and tells him how hard he had to work to make the two ends meet and save a little every year to lift the mortgage off the farm, but the son's plausible story is too much for the mother, who is fond of her boy and wishes to see him of some importance in the world. So the farm is once more mortgaged, and the young man meets his friend the commercial traveller, who has a new batch of funny stories to pour into his delighted ear, a liberal order for goods is given, and a new business is started in some place already overcrowded. It booms for a time because there are always a number of people in every community ready to patronize a new store, but the balance sheet at the end of the year does not show the expected profits, and in nearly all such cases it is just a question of time. Sooner or later the assignee will take possession, and another bankrupt stock will be thrown on the market.

[TO BE CONTINUED NEXT WEEK.]

CANADIAN TURKEYS IN ENGLAND.

Writes the London correspondent of the Edinburgh Scotsman on December 18:— "Owing to the McKinley tariff, which has had the effect of restricting the very large market for Canadian turkeys and geese in the United States, an endeavor is being made to open up a trade in these commodities with the mother country. I saw the first consignment that arrived in Leadenhall market to-day, and am told that they have sold readily at prices which compare favorably with those given for English, Irish and continental turkeys. They came over unpicked, and are rather small, averaging only from 10 to 14 lbs. Their flavor is different from our farm-fed birds, being more like game. This arises from the fact that the Canadian turkey is a cross between the wild and domesticated bird, and is fed on natural rather than artificial food. I learn that the birds have been tried at some of the leading hotels, and have given much satisfaction. Altogether the experimental shipment is regarded as being a success, and it will in all probability be followed by others in the early part of the new year, when British birds become scarcer.

THE COLLECTING LETTERS.

In fulfilment of our promise last week, we give a copy of the collecting letters as used by the Toronto Retail Grocers' Association. There is, we believe, nothing very wonderful claimed as to the wording of them, but their advantages lie in other directions. First, they are a necessary adjunct of a delinquent list; secondly, they are an assistance to the members in collecting a certain class of debts; thirdly, they can be made the source of a small profit to the funds of the Association; fourthly, they are inexpensive to the individual member. Instruct a collecting agency to do this work and the costs commence to run up. Send a lawyer's letter—the same thing happens; besides, both claim 10 or 15 per cent., if they collect any portion of the account. With the Association letters nothing of the kind takes place. If the member by means of these letters collects anything, he pockets the whole of it; if he fails, it costs him next to nothing. The letters are in a series of two—the first stamped A, the second B. The envelopes are prepared in like manner; on the left hand upper corner is printed:

"A. Toronto Retail Grocers' Association; office, 592 Parliament street; organized 1885, for the protection of the retail grocery trade."

The envelope for B is similar to that for letter A, the only difference being in the capital B, in place of A.

The first of the series, after the address and date, together with the official stamp of the Association, runs thus:

(A) Dear _____, an account owing by you to Mr. _____, grocer, of this city, has been lodged with this office. I have to inform you that the same must be at once settled, or I shall be compelled to place your name upon our list, issued for the guidance of the grocers of this city, who receive monthly a statement of these accounts for mutual protection. I hope to hear from the above named grocer that the necessity of placing your name on the above list has passed.

I remain,
Yours respectfully,

Secretary

The second letter, which follows in a few days if no results have been obtained, is stamped B. The remainder of the heading is the same as A. Mr. _____ Dear sir. You were notified by letter of a late date that an account owing by you to Mr. _____, grocer, of this city, and amounting to \$_____, required your immediate attention, and you have failed to settle as advised. I have now to state that unless a satisfactory settlement is made within ten days from this date, your name will be placed upon the next monthly list, for the informa-

tion of the grocers of this city. I trust that you will avail yourself of the time given you, and avoid this experience.

I remain,
Yours respectfully,
_____, Secretary.

These, then, are the letters, and truly they are plain enough. Now for the modus operandi. It is not claimed that they will draw blood from a stone, nor is it pretended that they will touch the heart of the professional dead beat, but there are lots of people who want spurring up and no amount of dunning by the grocer will affect them. They move in a good circle, however, and they don't like getting upon a delinquent list, so they strain a point or two and endeavor to be honest by paying up. In Toronto the member purchases these letters, already signed by the secretary, at a nominal price. He gets five of each of the series for 25 cents. When the necessity arises he sends letter A. All he has to do is to fill in the blanks, seal the envelope and post it. If he gets no reply, in a few days he sends B, and failing again he has recourse to the list. Of all these operations he has control, and he uses his own judgment in the matter. He is his own collector, and all collecting agency percentages belong to himself.

Looking at the letters and judging them by the results, they are effective and have had a very fair measure of success. The member who does not use them does not have to pay for them. The one who does is taxed so lightly that he can use them without feeling it. In conclusion, we have given this information simply because we have been asked for it by merchants outside of Toronto, and we cannot do less than recommend the adoption of a similar scheme wherever there is an association working.

CEYLON CINNAMON.

Most of this article finds its way to the London and St. Katharine docks. It is imported from Ceylon in canvas-covered bales about four feet in height, and packed with considerable care. Exceedingly thin quills of the spice are placed one within the other until they form a long and compact, though brittle, reed or stick. A large number of these sticks are packed together in a roll, or ball, and upon their arrival in the warehouse they are sorted, re-packed, and classified in four different grades, according to thickness, the thinnest bark being the best. Besides these four varieties of whole sticks, the broken sticks are sold separately—mostly to druggists. Cinnamon "chips"—which are, or were, exported separately from Ceylon in large quantities—are the small shoots removed from the long quill bark when it has been stripped of its leaves. They are very largely used for the distillation of essential oil, but the recent combination of cinnamon-growers in Ceylon has placed a veto upon their export, on the ground that their extensive sale spoils the European market for the more valuable product.—American Grocer.

IT MIGHT HAVE HAPPENED IN A GROCERY.

"Can I use your telephone a moment?" asked a lady, stepping into a drug store. "Certainly," said the polite drug man, and he engineered her to the back part of the store, past counters and bottles, to the telephone itself. "I cannot reach it," she said, anxiously. "Can I telephone for you?" asked the druggist, with one eye on his store. "Yes. Please call up Smith & Blank's drug store, and tell them to send Mrs. _____ a box of mustard leaves and a porous plaster. I have an account there," she kindly explained to the paralyzed druggist.—American Analyst.

"MY OWN CANADIAN HOME"

At the coming Christmas closing exercises, for the first time in the history of our country, the school children of Canada from the Atlantic to the Pacific will sing their own national song, "My Own Canadian Home." This is largely owing to the generosity of Mr. J. E. Ganong, of St. Stephen, N. B., who has presented copies to all the teachers and to the scholars of the principal cities of the Dominion, in all 95,000 copies.

The words of this song were written in 1888 by Mr. E. G. Nelson, and printed by order of the Department of Education on the covers of educational matter. In August of the present year they were set to music by Mr. Morley McLaughlin, and both the composers being residents of St. John, the Board of trade of that city forwarded a copy, with a printed note, to every paper in Canada. The song is now played by the principal bands of America, including Gilmour's, Salem Cadets and the Washington Marine, and Mr. Ganong announces his intention of presenting the band score to every band in the Dominion.—"Dominion Illustrated."

Advertiser—Ginger, I'd like to have you write me a little ode on my baking powder. I want it right up to the prevailing style. Ginger—I understand. You want it alum-ode.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Watertford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.



MAY BE SOMETHING IN IT.

BRANTFORD, Ont., Jan. 3, 1891.

THE CANADIAN GROCER, Toronto.

GENTLEMEN,—I noticed in last week's issue an article on preserving eggs by scalding. I am inclined to think there is something in it. I remember when a boy at home seeing my mother fill a cullender with eggs for packing, pouring boiling water on them, then packing them in barrels in wheat or oat chaff, and saying to my enquiries that it stopped the pores and kept them better than salt or brine. I would like to see it tried.

Kindly yours,

R. M. FULLERTON.

APPRECIATION THAT WE APPRECIATE.

CORNWALL, Dec. 20, 1890.

Editor CANADIAN GROCER, Toronto.

DEAR SIR,—Enclosed please find \$2, to pay one year's subscription to your valuable paper. It took considerable talking to persuade me to take THE CANADIAN GROCER, but after taking it two years I think it would take about ten times as much persuasive power to get me to do without it.

Wishing you the compliments of the season, and hoping you will continue to meet with the same or greater success than you have in the past,

I remain,

Yours respectfully,

G. W. ARMSTRONG.

GENERAL MERCHANTS AND THE CREAMERIES CONVENTION.

EDITOR CANADIAN GROCER :

As a member of the Ontario Creameries Association I must express my thanks for your timely remarks of a few weeks since in reference to the work of the Association and the benefits to the country at large of creameries.

I also would trespass upon your columns to direct the attention of country merchants, in localities where there are no cheese factories or creameries, to the benefits which they as merchants would derive by the establishment of creameries in their midst. I venture to say there is to-day hardly a country storekeeper who does not on an average lose from 5 to 20 per cent. on the butter he handles yearly. Now, farmers in such localities, in consequence of their isolation and insufficient knowledge of the advance in

dairying of the present day, are reluctant to invest any of their hard-earned money in an enterprise of which they know so little.

And I would hereby urge such storekeepers to attend the convention of the Ontario Creameries Association to be held in the thriving and handsome town of Berlin next Tuesday and Wednesday, the 13th and 14th inst., where they will meet with the creamery men of the Province, and have an opportunity of learning something of the method of making butter in creameries. They then would be in a position justly to urge their farmer friends to go into the enterprise, which, when conducted with careful judgment, would result in a large saving of money to merchants, and an increased income to farmers.

Gov. Hoard, of Wisconsin, one of the most prominent dairymen of America to-day, will address the convention. The writer, having last year heard him speak, knows that much most valuable information on dairying, feeding of cows, and on the dairy cow, will be freely and lucidly given by him to the audience. Prof. Robertson, of the Ottawa Experimental Farm, whose reputation as a successful dairyman is almost world-wide, and Mr. Dryden, M.P.P., Minister of Agriculture, will also address the convention, besides a number of other prominent Canadian dairymen.

If not already supplied with certificates granting you reduced railway rates, request your railway agent to give you a certificate signed by him, which present to secretary of association at the convention, who will countersign it, when you will be entitled to return fare at reduced, usually one-third, rate.

The writer is a country storekeeper, and for the past six years has operated a creamery, having undertaken the whole expense of building, equipping and operating it, and has found by experience all that is claimed above. More he cannot trespass upon the columns of the GROCER to say at this time.

Thanking you, Mr. Editor, not only for the space, but for your most valuable and timely articles in the past, I remain, with best wishes,

Yours truly,

COUNTRY STOREKEEPER.

I doubt not grocers could tell many a funny story of mistakes made by customers in calling for goods. One may ask for "dedicated cocoanut" and another for "satanized hams." It is related that a small boy recently walked into a Philadelphia drug store and gravely asked for five cents' worth of jumps. The clerk, after much puzzled thought, came to the correct conclusion that the lad wanted hops. Another apothecary, this one a resident of Salt Lake City, says "a man came in to my store one day and asked for 'a raw shell' powder. He meant a Rochelle powder. On another occasion a customer demanded a 'sidelight' powder. He got it. A lady came in once, and, holding up a pint bottle, said: 'What will you charge to fill this bottle with pneumonia?'"—New England Grocer.

IT DIDN'T PAY.

Not many days ago, my friend,

I kept a grocery store,
Sold potatoes by the load
And cabbage by the score.

I had a way, it was my own,
I care not what you say;
By rights it should have made me rich,
But found, it didn't pay.

I had five thousand as a start,
The promise of some more;
My stock I all on credit bought,
To fill my spacious store.
Each drummer I would entertain,
Believe all they would say;
And bought full lines of all their goods,
But found, it didn't pay.

By measure, I would sell my goods,
Scorned the idea of weight;
Knew nothing of a "Tariff Law,"
Nor of "McKinley's" rate.
Each lady I would try to please,
By giving her her way
For sampling goods and picking choice,
But found, it didn't pay.

I did a rushing business soon
It was gaining day by day;
Gave credit free to all my trade,
For "no" I could not say.
I hired boys to do my work;
It was the cheapest way;
They had full sway with all the cash,
But I found it didn't pay.

My goods outside I would display,
Would never close the door;
With charcoal dust and mackerel brine,
I would wash up the floor.
My fruit I would evaporate,
Turn spinach into hay;
My celery I would crystalize,
But still, it didn't pay.

How cheap, to offer all my goods
Would be my great-est aim,
For shrinkage and for extra tare
I never brought a claim
To take away my neighbor's trade,
I studied night and day;
Gave two more eggs than he could buy,
But found it didn't pay.

They offered me assistance soon,
By hanging out a flag;
And all my stock, both good and bad,
Was marked up with a tag.
They might have had continued
The "sale" another day,
But the man who did the shouting there
He said, "it didn't pay."

—FAIRFIELD, in Retail Grocers' Advocate.

A few days ago, when the delegation of tobacco manufacturers from various cities were in Washington in the interest of the passage of their rebate bill, a few of them called on Maj. McKinley at his hotel. After talking about business matters for a while, Maj. McKinley and one or two of his callers took a stroll down F street. Returning, the party went into a tobacconist's to purchase some cigars. It was the Major's treat, and he selected three of a brand for which he had been in the habit of paying 25c. Somewhat to his surprise the cigar dealer asked for 35c., and did so with an apology, saying that he would like to sell the cigars at the old rate, but that he was prevented on account of the pesky McKinley bill. The Major thought this was a pretty good joke, and began to quiz the shopkeeper. After a few sallies back and forth he asked him if he had ever seen this fellow McKinley.

"No, I have not," said the merchant, "and I never want to. His bill has practically ruined my business, and I wish the McKinley bill and Bill McKinley were both in a hotter place than this."—Washington Letter.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"Wouldn't it pay you"

the premium and gift racket is talked up instead of the value of goods. Consumers soon discriminate between cheap adulterated goods and our absolutely pure ones. Our L. P. & Co. "Number One Blend" is the ideal of a perfect drinking coffee.

Another lot of those "Fat Mackerel" in half barrels and kitts just to hand.

To handle L. P. & Co.'s spices, they are "all" pure and "always" pure. Too often shrewd business men are induced to buy adulterated spices at more money than they buy pure for : Many grocers drive trade from their stores by handling trash.

GIBSON & GIBSON,

Brokers and
Manufacturers' Agents.

Samples and quotations solicited from canned goods packers and manufacturers of grocers goods.

33 Wellington St. E., Toronto.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town and city.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

N. WENGER & BROS.,

AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

T. KINNEAR & CO.,

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.



BEST GOODS IN THE MARKET.

**FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.**

PUT UP BY THE **MOFFATT PACKING CO.,**
MONTREAL.

Condensed Mince Meat.



Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.

Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in 1/4 and 1/2 gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

BENS DORP'S COCOA.

OUR friends tell us after a year's fair trial there is no pure cocoa in the market that gives such general satisfaction as Bendsorp's, one tin going into a household results in that family drinking none other but

Bendsorp's Royal Dutch Cocoa.

Wholesale Agents :

JAMES TURNER & CO.,

HAMILTON.



Wide Awake Retailers

ARE THOSE WHO HANDLE

EMPIRE



TOBACCOS

We do not want to boast, but, undoubtedly there is no other tobacco in CANADA can equal ours.

**Empire Tobacco Co.,
Montreal.**



Major A. M. Smith, of A. M. Smith & Co., London, attended the ball given by the Grenadiers, in Toronto, Tuesday evening.

The Aylmer Canning Company has closed down for a season to allow of extensive repairs and additions being made.

A shipment of several cars of potatoes was made to Baltimore, from Kingston, Ont., Friday last, via the Grand Trunk, in heated cars.

Wholesale grocers have advanced the prices for oatmeals to \$5.10 to \$5.15 for standard, \$5.25 to \$5.35 for granulated, and \$5.40 to \$5.50 for rolled.

Until 1st October next retail stores in Winnipeg will close at seven o'clock sharp, by arrangement between the merchants and the Early Closing Association.

The first large cargo of sugar to be landed on the west side of St. John harbor for transport to Montreal by the Canadian Pacific arrives this week. It will be brought by the steamer Highfield and comprises 3,000 tons.

On Saturday night Mr. Adam Brown, M.P., closed his preliminary work at Ottawa as honorary commissioner for the Jamaica Exhibition. He is now en route for Jamaica, where for the next two months he will represent the Dominion.

The firm name of Bendelari & Co., grocery brokers, has been changed to P. L. Mason & Co. The composition of the firm remains unchanged, as the business has been carried on by Mr. Mason since the death of Bendelari some years ago.

The St. Croix Soap Manufacturing Co., St. Stephen, N. B., has sent us one of its calendars for 1891. It makes an attractive hanger for an office wall, and exhibits a tasteful advertisement of the firm's "Surprise" soap. Although we are dissenters from the faith which holds to this form of advertising, we must give credit to the neatness of the St. Croix Company's calendar.

Mr. J. L. Sharpe, grocer, of Cote St. Antoine, Que., drove into Montreal on the last day of the old year with a sleigh containing about \$40 worth of goods. He entered a house near the corner of St. Antoine and St. Margaret streets, but on coming out found the horse and rig gone. He found the rig on Seigneur street, but the goods had disappeared. He notified the police.

The Commercial Travellers' Circle held its first meeting in Association Hall Tuesday evening, Dec. 30th, and it was well attended. The Circle is just newly formed, its object being to get all the commercial travellers to sign a pledge that they will abstain from intoxicating drinks. Mr. Kennedy, of Samson, Kennedy & Co., occupied the chair.

Able addresses on temperance were delivered by S. H. Blake, Rev. Mr. Patterson and Rev. Mr. Starr. Mr. Bengough, by his caricatures, showed the effect that intoxicating drink has on man.

We acknowledge with thanks the receipt of a very handsome, calf bound pocket memorandum book, from Messrs. Hudon, Hebert & Cie., wholesale grocers and importers of wines and liquors, Montreal. We cannot imagine anything that would answer better as a business souvenir than this tasteful book, which bears on the cover and at the top of each page—perforated for easy detachment—the imprint of the donors.

The New Brunswick lobster packers are, as a body, opposed to the proposed change in the close season limiting the time of catching the shell fish to the period between June 5 and July 15. At present the open season begins April 20. Inspector Chapman laid the case before forty representatives of the packing interest at Moncton, on the 30th ult. Messrs. Wood and Leger, members for Westmoreland and Kent, were present. The convention passed unanimous resolutions against the change.

The Trader, the recognized organ of the jewelry and kindred trades in this country, appears in special holiday guise. It has evidently an assured place in the regard of Canadian jewelers and craftsmen engaged in cognate industries, as their patronage takes up a bulky portion of the issue with advertising matter. The publication of a special number of this paper is well-timed at the Christmas season, as then the demand for jewelry wares is at its best. The reading matter is an excellent accompaniment to the budget of advertisements.

We have received a specimen copy of the Canadian Almanac for 1891. This is the forty-fourth year of its publication, and the qualities that have secured it so long a life are as marked as ever in this year's edition. It contains full lists of Clergy, Physicians, Municipalities, Educational Institutions, Societies of all kinds, Banks, etc., besides the Tariff of Customs, and a complete list of Post Offices, together with Astronomical, Statistical, Governmental and other information indispensable to business and professional men.

That the Canadian Shoe and Leather Journal, Toronto, has the confidence of the trade in whose interest it is published, is abundantly manifest in the ample proportions of the grand Holiday Number that paper has issued. The advertising department of it is almost a complete register of all the men engaged in this country in the wholesale production or distribution of footwear and subsidiary articles. The issue comprises 200 pages, of which 120 are occupied by business announcements, and most presentable are those announcements as they appear in the Journal. Photographs of the leading men in the trade, and pictures of the chief Canadian cities are strong embellishing features of this fine number.

DAVIDSON & HAY
 Wholesale Grocers,
 36 Yonge Street,
 TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther
 WHOLESALE GROCERS,
 TORONTO.

H. P. ECKARDT AND CO
 Wholesale Grocers,
 3 Front St. East,
 TORONTO.

JAS. WATSON & Co.,
 Coffee and Spice
 Dealers.
 Toronto, Ont.

J. F. EBY. HUGH BLAIN.
 FINE, RICH,
 Prepared Bosnias
PRUNES
 2lb. Glass Jars—Cases 28 Jars
 4lb. " " " 14 "
 7lb. " " " 8 "
EBY, BLAIN & Co.,
 Wholesale Grocers,
 FRONT AND SCOTT STS. TORONTO.

EDWARD ADAMS & CO.
 ESTABLISHED 1846.
 Wholesale Grocers and Importers of
TEAS, SUGARS, COFFEES,
 Tobaccos, Wines and Spirits
 95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
 IMPORTERS OF TEAS
 AND
 Wholesale Grocers
 HAMILTON.

SMITH & KEIGHLEY
 WHOLESALE GROCERS.
 The following new fruits in stock :
MALAGA RAISINS.
PRUNES
 IN CASES.
FIGS
 ALL SIZE BOXES.
CURRENTS
 BRLS., HFS. and CASES.
SMITH & KEIGHLEY,
 9 Front St. E., Toronto

STEEL, HAYTER & CO
 IMPORTERS OF
INDIAN TEAS
 Direct from their estates in Assam.
 Assams, Kangras, Darjeelings and Indian Oolongs in stock.
 PROPRIETORS OF THE WELL-KNOWN
" MONSOON " BRAND.
 SAMPLES AND QUOTATIONS ON APPLICATION
 11 & 13 Front St. E. Toronto.
 Calcutta and London Firm: Octavius Steel & Co
 Telephone 2354.

J. W. Lang & Co.
 Wholesale Grocers,
 TORONTO.
 Special values in
TEAS
 For January Trade.
 33 Front St. East.

NEW BLACK BASKETS.
 We have just received the first shipment of
 "Crescent" Brand
EXTRA CHOICE PATRAS
CURRENTS.
 Specially packed for us.
 Ask our Travellers or send for Samples and Prices.
PERKINS, INCE & Co.,
 TORONTO

RIO COFFEES,
 ex S. S. Plato.
SPECIAL VALUE.
WARREN BROS. & BOOMER,
 35 and 37 Front St. East,
 TORONTO, ONT.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

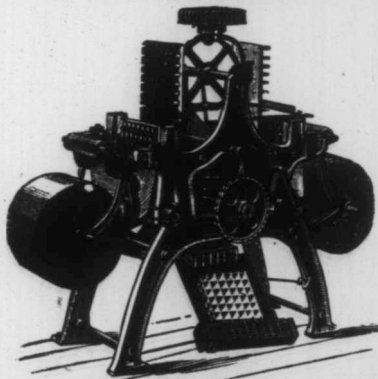
ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota,
Red Rose, Magic Trick, Taffy, Licorice, Caramel,
Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

MATCHES

A
T
C
H
E
S

1845

THE

1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

Do you want the best goods you can get to supply your customers; what you can always guarantee and recommend?

Can you get anything too good for your customers, when it can be easily and cheaply obtained?

Do you aim to place before your customers something to their advantage and your own profit?

Surprise is cheap for a good soap.

Surprise gives the best satisfaction.

Surprise gives a good profit.

Do you keep it?

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.



TORONTO MARKETS.

TORONTO, Jan. 8, 1891.
GROCERIES.

The lull which always follows the meeting of the years, yet holds sway in the grocery market, though signs of renewing activity are beginning to be noticeable. The labors of stock-taking are not yet concluded and the results are therefore still pending. On Monday, most of the travellers resumed their routes. All the trade that is looked for during the next few days is of the sorting-up description, which the Christmas trade is generally followed by. The condition of re-

tail stocks throughout the country is believed to be favorable to a good opening of regular business. If the fine weather of the past week continues, and a more liberal fall of snow comes, the moving of grain and other articles of farm production may be expected to have a good effect upon trade.

CANNED GOODS.

The canned goods situation here is strong, its inherent strength being also braced by sympathy with the United States market. Trade is very quiet, however, but is expected to be lively when the demand opens next month, as retailers are lightly stocked. There is more buying yet to be done to supply retail stocks than would have been if prices in the autumn and early winter had been easier. The stiffness of prices at these periods led to a waiting policy, the possibility of a decline being a contingency that could be waited for during a time of low consumptive demand. That waiting leaves room now for a considerable transference of stock from jobbers' hands. The great scarcity of lobsters is an enlarging feature of the market. They are expected to be very scarce and high before spring.

The New York Bulletin says:—The western pack of canned tomatoes and corn is at present being brought to the front with more or less prominence as a strong point in favor of higher prices for the goods in the immediate future. The west, it is claimed, packed only 61,718 cases of tomatoes up to the middle of November, against 212,314 cases the corresponding period of the preceding year. The western pack of corn is placed at only 400,000 cases, against 1,000,000 cases. This shortage of nearly 150,000 of tomatoes and 600,000 cases of corn has already turned a good many orders to the east, but the deficiency, it is claimed, will necessitate further considerable buying for western account in the immediate future, and it is the belief in some quarters that, with only a fair pack in the east, those drafts upon supplies will be sufficient to send prices higher without the aid of speculative buying. At present there are very few, if any, cheap lots of goods on the market. In point of fact, it would appear very difficult to duplicate bargains that were secured a week or two ago.

COFFEES.

There have been no operations here since the old year to affect materially the position of coffee, which is dull at unchanged prices.

The National Grocer (N.Y.) says:—The receipts of coffee at Rio have during the past week shown a considerable decrease, which has given some strength to the market and the bulls are now talking of a more advanced market in the near future, if the receipts continue so light as they are at the present time. There are, however, several houses who have

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,
Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JNO. A. MOIR,
GENERAL AGENT.
Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.



JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

Munn's Pure Boneless
CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.
STEWART MUNN & CO. - Montreal

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS.

ESTABLISHED 1866.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

MARKETS—Continued.

announced their intention of making deliveries, indicating that they were anxious to get shut of the coffee they had on hand.

DRIED FRUIT.

The dried fruit market is quiet. There was a large amount of stock bought before Christmas, much more, no doubt, than was sold for holiday consumption. It is expected that trade will be slow until the surplus carried from last year by retailers has been run off. There is not usually any great spell in the dried fruit trade between Christmas and May. In the latter period there is usually a fresh demand in the country when the consumption of rice puddings, etc., becomes general. Currants are now firmer here on account of recovery and advance in New York. Prunes are in low stock here, which of itself is a cause of local strength, while an advance of 2s. in the primary markets has increased the firmness here.

Messrs. Henry T. Wills & Co., London, cable the following comparisons of stocks held in that market:

	Dec. 31, 1890.	Dec. 31, 1889.
Currants, tons.....	11,500	16,777
Eleme raisins.....	220	617
Sultana raisins.....	2,000	2,600
Valentia raisins.....	3,000	1,820
Figs, cases.....	3,300	4,809
Figs, bags.....	24,800	26,000
Dates, boxes.....	325,000	77,000

NUTS.

The demand is suspended just now, as stocks were pretty well supplied before the holidays. There has been no change in quotations, and stocks in some lines are low.

The Grocery World says: Enough of the Virginia peanut crop has been gathered to furnish the estimate that 3,000,000 bushels will be dug this season. This estimate has been so enormous that there has been almost a panic in the peanut market. Last week in Norfolk, which is the largest peanut distributor in the country, the nuts sold as low as three and one-quarter cents per pound.

RICE AND SPICES.

Rice is in but little request. The market has not resumed its activity yet. In spices there is about equal tranquillity. There is nothing new to note of prices.

SUGAR.

The prices of sugar remain as they were quoted a week ago—viz., $6\frac{3}{4}$ to $6\frac{7}{8}$ c. for granulated and 5 to 6c. for yellow. The condition of the demand is likewise unchanged, or it is but imperceptibly better. The outlook for the re-opening of the market is good. There is evidently but little sugar in the retail stores of the country. The last purchases of the year were kept closely down to the needs of the moment as a consequence of the shortening of the credit on sugar by a month. To ease the strain of the maturing of two purchases of sugar in the same month—one bought under 60 days, the other under 30 days—the retailers determined to make the second purchase barely sufficient to see them over the holidays. This leaves the position favorable for a good trade, and prices may accordingly improve. This last eventu-

—THE—
IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto,

—AND—

63 Tooley St., London, England,

Brokers and Commission Agents.

Invite
Correspondence

—FOR—

Quotations on

DRESSED HOGS, POULTRY, POTATOES, TURNIPS, HAY, OATS, BARLEY, BUTTER, EGGS, APPLES, &c.

Both for Canadian and European markets.

ality is less probable, as sympathy with the New York market may overrule the effect of revived demand.

SYRUPS AND MOLASSES.

The market has not yet got really started again. Syrups and molasses are both, therefore, dull. Nor has there been any movement from outside sources to affect prices.

TEAS.

Teas will, no doubt, this year follow their usual quiet movement until the month is well on. Trade is now from hand to mouth, and there seems to be little of the purpose or earnestness about buying that characterizes the tea trade when it is at its best. Business in Indian teas has, like everything else, been quiet on account of the holidays and stock-taking. The London market was closed until the 5th of January. There was a sharp rise just before the holidays, and with prospects of a short crop in Indian, higher prices may be looked for from the beginning of the year.

Cables from China say that there will be a famine in Paklins and high grade blacks before the next crop.

PETROLEUM.

Trade continues good despite the general dulness. There is no alteration in the prices quoted a week ago.

DRUGS AND CHEMICALS.

Wholesalers report quiet times in the drug trade. Business is expected to brighten up now. There has been no movement in prices.

BUTTER AND CHEESE.

In the face of increasing stock and continued lowering of quality prices cannot be expected to improve. They have not improved, and have scarcely changed in any

respect. The quantity of good dairy tub received weekly continues to be a diminishing one. There is good inquiry for that class of butter, but the stock is not forthcoming. Good tubs are worth 16c., and there is only a small proportion of the receipts up to the standard for which this is paid. Lower grades of marketable tub are 10 to 14c., while there is an abundance of stock held at 8c. and lower. Notwithstanding the fulness of this market there seemed to be difficulty in making up a few hundred tubs of medium acceptable for shipment to London, of which the bulk was bought at 10c. Fifty tubs were bought from one house last week at 12c., but the stock ranked high in the medium class. Large rolls, pails and crocks are 14 to 16c., and there are enough for the demand. Good pound rolls are wanted, and bring 16 to 18c. The market is mainly supplied with pound rolls of store-tub made over.

Cheese is quiet and little has moved since the beginning of the year. Prices are still 10 to 12c. for September, 8 to 9c. for July, and 7 to 7 1-2c. for half-skims.

COUNTRY PRODUCE.

APPLES—Until the end of the week there will be little doing. Prices are \$3 to \$4.50, and the local demand is quiet, checked by the stiff prices.

BEANS—Are more plentiful and lower. Cars are \$1.40, and small lots are \$1.60 to \$1.65.

DRIED APPLES—Are $7\frac{1}{2}$ to 8c., with no special eagerness in the demand. Holders are striving for higher figures.

EVAPORATED APPLES—Are 13 to 14c., with little doing just now.

EGGS—Are unchanged, fresh bringing 25c., though that price is perceptibly weaker. Lined are 22 to 23c.

GAME—Partridges are 50 to 60c. The easier prices are an effect of lighter demand and heavier receipts. Rabbits are 20 to 30c. per pair.

HAY—Timothy has been selling from \$8.50 to \$9 on track, and cattle hay from \$6 upward. There is a very well supplied market.

HIDES—There is no stock to speak of offering, as slaughtering has not recommenced since Christmas. Green are unchanged at $4\frac{1}{2}$ c.

HONEY—Is dull and lower. It runs from $8\frac{1}{2}$ to 10c. for fine clear basswood and white clover. In the comb prices are 12 to 17c.

HOPS—New crop stock is 35 to 38c. Old are 15 to 18c. Trade is quiet and steady.

OATS—Are in limited supply and good demand at 46c.

ONIONS—Have made a strong advance. Yellows have gone up to \$2.75 and reds to \$2.50. The stock appears to be low.

POTATOES—Are rather quiet on spot, but bring 80 to 85c. in carloads, and 95c. to \$1 out of store. The hard weather has checked the movement of stock, but there is increased inquiry for the United States.

POULTRY—There is considerable stock, but not much of it is bright. Chickens are wanted at 30 to 40c., turkeys are 8 to 10c., geese 6 to 7c., and ducks 60 to 75c.

SKINS—Are improving, good sheep quoting from \$1.05 to \$1.30.

STRAW—Is very plentiful at \$6 to \$6.50 for oat.

TALLOW—Rough is 2c., refined $5\frac{1}{2}$ c.

WOOL—Is dull and unchanged at 20c. for fleeces.

FISH.

It is generally two weeks after New Year before the trade in fish begins to pick up, so there has not been much done this week.



A well-worded, neatly displayed advertisement is a finger-post on the thoroughfare of business, ever pointing the wayfarer to your place of business. Where should this finger-post be erected? Supposing three or four roads lead to your place of business, you

would not think of placing this finger-post on the road travelled by the general public when it could be put right in the path of your customers. No, you would be too near-sighted for that. Still that is what many are doing every day in the matter of advertising. You plant small advertisements in numerous publications, hoping, but doubting, that they will bear fruit, and if they do not, you say "advertising don't pay."

THE ARGUMENT against advertising, that it does not pay, is as senseless as the argument against eating food, because some fools have made themselves sick eating some kinds of it.

You do not speculate when you advertise in **THE GROCER**. The best evidence of the value of a paper as an advertising medium is its ability to secure and hold the best paying class of advertisements. Therefore, we are in it. **THE GROCER'S** success is due to the fact that we study our advertisers' interests. You never see our advertisers buried out of sight. Is there another paper that can say the same? The time has now arrived when you cannot do business without advertising, and the sooner you see this the sooner you will make money. Drop us a card for rates and testimonials.

MARKETS—Continued.

Lent is the great fish consuming season of the year. The Roman Catholic portion of our population abstain from animal meats during Lent season, and increase the consumption of fish. Lent will come in about the second week of February, being earlier than last year. There has been no codfish in quintals received this week, and Finan haddie is hard to be got.

GREEN FRUIT.

There has been no improvement since the year began. A very slack trade is being kept up by occasional small orders. Stocks of Jamaica oranges are very low, and the price is easier at \$7 to \$7.50. Floridas are \$3.75 to \$4.25, and Valencias are \$4.50 to \$5. Lemons have become cheaper. Messinas are \$3.25 to \$4, and Palermos are \$3.25 to \$3.50. Malaga grapes are becoming scarce under the action of a good demand, and prices are firm. They are \$10 to \$11.

CRANBERRIES.

The strong holiday demand told on the stocks upon this market, and though the demand is easier, the limited nature of the supply makes prices firm. Cape Cod in barrels are \$12 to \$13.50, and Killarney are \$7 to \$8.

PROVISIONS.

The central object of attention was the dressed-hog-trade. In products there was no special activity, the effect of the holiday arrest of the wheels of trade being felt in these lines as well as in most others.

BACON—Long clear is $7\frac{3}{4}$ to $8\frac{1}{4}$ c., bellies are 10 to 11c., backs 10 to $10\frac{1}{2}$ c., and rolls 9 to $9\frac{1}{2}$ c.

DRESSED HOGS—Have been very scarce and prices moved up in consequence. They quote now at \$5.75 to \$6. The strong run of deliveries last month is believed to have almost depleted the stock in the country round.

HAMS—Are steady, at 11 to 12c.

LARD—Is firm, at 9 to $9\frac{1}{2}$ c.

MESS PORK—Is unchanged, at \$14.50 for American, \$15 for Canadian, and \$16 for family mess.

SALT.

Salt is in good demand at present, and refiners have closed some very good sales, as will be seen from the following transactions by the Toronto Salt Works:—3 cars bbl. at \$1.40; 2 cars sacks at 72c.; 1 car dairy at \$1.25. Smaller quantities remain the same, at \$1.55 to \$1.60 for bbls; 85 to 90c. for sacks, and 55 to 60c. for $\frac{1}{4}$ sacks.

DRY GOODS.

Travellers are again on the road taking orders for the spring trade, and these appear to be coming in with fair liberality. It is too close to the old year for much to be doing yet in a sorting-up trade.

RAW FURS.

The prices for rawfurs are unchanged. The following are the quotations:—Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yong St., Toronto, Ont.

MONTREAL

MONTREAL MARKETS.

Jan. 8, 1891.

GROCERIES.

It is too soon as yet for business to commence in real earnest in a general way, consequently as regards groceries and provisions there is but little to note. In leading lines of groceries, however, such as dried fruits, etc., the firmness is maintained, while there is no change to mention in other lines. Produce presents few features, but a more active tone is noticeable in cheese, while our appended remarks about butter will show that the position is looked upon as very firm. Financially however the position is not as favorable as it might be, and more complaint than satisfaction is expressed regarding payments, although there is a little of both.

FRUIT.

Though no actual change to the market can be mentioned the market is characterized by a more confident feeling, although it has to be admitted that holders all along have denied any feeling of anxiety. No appreciable change can be said to have occurred in the position, business having been quiet recently, but as far as dried fruit is concerned the position seems firmer if anything. Valencia raisins are firmly held, and no holder will let go under $6\frac{1}{4}$ to $6\frac{1}{2}$ c., while the weakness that affected New York recently has entirely worn away, as the monetary stringency at that centre, which was the chief cause of weakness, has been in a great measure overcome, hence large holders and importers no longer find it necessary to sacrifice their goods. Consequently the uncertain feeling which this cause created on our own market has been removed. As to actual business in raisins or currants there is little of it in a strictly wholesale sense, but some seconds have changed hands at 6c., while currants rule firm at $5\frac{1}{2}$ to $6\frac{1}{4}$ c. In green fruit, business naturally has been quiet since Christmas, consequently we have little to note. Jamaica oranges remain easy at \$4.15 to \$4.40 per bbl., while receipts of Floridas have been somewhat lighter during the past week, and prices on selected stock are quoted higher at \$4.50, but ordinary lots job at the same figures. Pineapples are in larger supply, and 5c. lower at 25 to 30c. Other lines unchanged.

SUGAR, SYRUPS, AND MOLASSES.

Business in these articles has not opened out yet and there is very little to note in consequence. The jobbers are engaged in squaring up at the end of the year and but little is doing. The tone however is fairly steady and we have no alteration to mention either in refined or raw sugar.

Syrups have ruled about the same and prices are unchanged, ranging from $3\frac{1}{4}$ to $4\frac{1}{4}$ c.

In molasses there is nothing doing, the feeling remaining about the same at 35 to $37\frac{1}{2}$ c. Two reports which we append would go to show that next year's supply will fall far short of this year's. The letters which speak for themselves are as follows: The first report is dated St. Kitts, December

12, and is as follows:—"The sugar and molasses crop at this island and St. Croix will be a complete failure. No rain, and the cane, instead of being 6 to 8 feet high, is only 1 to 3 feet. Many of the plantations will not grind at all. Yesterday we lay at St. Croix all day, so I went ashore, took a horse and visited several estates, not a cane did I see that would pay for cutting, and I saw at least 2,000 acres. Many of the planters are cutting it now to feed the stock. I hear Antigua is suffering badly."

The second letter is dated Antigua, December 20, and is as follows:—"I have just parted from a gentleman who left Barbadoes last Monday. He is an officer of the steamship company, and his opinions are worthy of consideration. His estimate of sugar and molasses crop is less than half of the one just gathered. From all the islands comes the same wail, 'No rain.' Of course if abundant wet should fall the next month it would help some, but as most of the cane has 'arrowed' it cannot improve greatly. At this port the prospects are better, and one-half to two-third crops are hoped for. Yesterday at Monserat I saw one plantation on which the last crop was 1,100 tierces, and they planted cane to make it 2,000 this season, but not a cane will be cut. They were ploughing it in, as it was only 12 to 15 inches high. On the whole island not 1,000 hhd. will be made. I have yet to see the first place which promises anywhere near an average crop.

CANNED GOODS.

Nothing new is revealed in this line, and there does not seem to be much prospect of any change here for a week or so, as stocks in retailers' hands have not been depleted to any material extent. Until they are but little movement can be expected.

FISH.

Business in this branch remains dormant, aside from some odd jobbing movement which is unimportant. The firm tone is maintained, however, and some accession in point of activity is anticipated after the 10th of the month. In the meantime we have nothing to note one way or the other.

APPLES.

The apple market, locally, presents few if any features. What little stock there is here jobbing out quietly at outside figures, say \$5 to \$5.75 in fair sized lots. Cable advices from Liverpool indicate continued firmness, and an account of sales which was received to-day on round lots, showed a net price in the West of 30s.

ASHES.

There is nothing new or anything doing in ashes. It is hard, therefore, to obtain quotations, but firsts are placed nominally at \$5.55 to \$5.60

PROVISIONS.

There is little actual change in provisions, but the tone is firmer, especially on pork. As yet, however, no actual change can be quoted, as business so far has been of such limited proportions as to preclude any. In the meantime we quote prices, as follows:—Canadian short cut, per bbl \$15.00 to \$15.50; mess pork, western, per bbl \$15.00 to \$15.50; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 to 11 $\frac{1}{2}$ c.; lard, Canadian, in pails $8\frac{1}{4}$ to 8 1-2c.; bacon, per pound, 9 to $10\frac{1}{2}$ c.; lard, com., refined, per lb, 8 to $8\frac{1}{2}$ c.

DRESSED HOGS.

Receipts of hogs are light just at present, and the market has a decided hardening tendency, especially as the demand runs



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,
BLACK, BRILLIANT, BEAUTIFUL,
Handsome put up in 3 doz. hinged cases,
can be had from all wholesale grocers,
Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

EDWARDS, CATCHPOLE & CO'Y
TORONTO.

Manufacturers of
French Blacking, Waterproof Dubbin,
Stove Polish, Stove Pipe Varnish,
Shoe Dressing, Flavoring Extracts.

Office, 33 Wellington East.
Factory, 265 Gladstone Ave.

TO GROCERS.

SIMCOE GANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.
Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere.
R. CARRIE,
27 Front St. E. Toronto.
ROW

STORAGE

N. K. FAIRBANK & CO.,



COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

IN STOCK:

ATMORE'S STANDARD MINCE MEAT IN	37lb	wooden pails.
" " " " " "	18lb	" "
" " " " " "	10lb	" "
" " " " " "	5lb	" "
EXTRA FAMILY MINCE MEAT	5lb	glass jars.
" " " " " "	3lb	" "

Will be pleased to have Orders for sample Lots.

TURNER, ROSE & CO.,

WHOLESALE AGENTS,

MONTREAL.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

JOHN T. M'BRIDE.

M'BRIDE, HARRIS & CO.,

IRWIN HARRIS.

IMPORTERS OF FRUIT, AND COMMISSION MERCHANTS

134 McGill and 1 to 21 College Streets,

Liberal advances made on consignments.

MONTREAL.

MONTREAL MARKETS.—Continued.

more active. Holders therefore will not talk business on car lots under \$6.25, while for jobbing sales the ideas are \$6.30 to \$6.50.

EGGS.

With but light receipts, continued cold weather, and bullish reports from different outside markets, the tone of the egg market grows stronger. New laid eggs are selling readily at 26 to 27c., held 23 to 24c. and limed 22 to 23c., while fruit house and old held stock coming from the Western States markets is offering as low as 19c. but owing to poor quality receivers find great difficulty in placing such.

POULTRY AND GAME.

Turkeys seem to be the only kind of poultry desired and with an insufficient supply of them prices rule very firm decidedly in sellers favor at 10 to 12c. an advance of 1c. on the outside figure, while chickens bring 7 to 9c. Ducks are also a free sale and choice fat bright lots easily bring 9 to 10c. Geese are plentiful and dull at 5 to 7c. Game is in small supply and fair demand, partridge 60c., hares 30c., squirrels 20 to 25c.

BUTTER.

The position of butter at present is universally conceded to be more favorable than it was a year ago. This is quite possible for holders were certainly in a very bad fix last season at this time, and anything would be an improvement on it. This season, however, the conditions are different. Briefly they may be summed up as follows: Stocks are small, notably of best descriptions, more especially creamery, while a good outlet is looked for in the Maritime Provinces and Ontario. The former section usually takes a considerable quantity of Western dairy, but has bought sparingly this fall, so may be expected to call for some now, while in the case of Ontario there is generally a demand for a certain quantity of choice table description, which this year has yet to come. Some movement may also reasonably be expected on export account. Now if these expectations are fulfilled the supply to meet them must be considered as of small compass. In the first place our own demand will account for a good portion of the table stock, while the supply of western dairy is limited and in few hands, one holder controlling the bulk of it, a block of 7,000 to 8,000 packages, which will be a small stock against the call that will be made for it if there is any reasonable movement either on export or Maritime Province account. In the meantime holders manifest no anxiety and a fair jobbing trade is doing:—Late made creamery, 22 to 28c.; farmer makes, 20 to 21c.; late made Townships, 18 to 20c.; Western rolls, 15 to 17c.; finest Western, 14¼ to 15½c.; medium grades, 10 to 12c.

CHEESE.

For the first time in several weeks, something can be said about this market, and matters appear to be shaping themselves for a more active turn, although little activity has transpired as yet. It is generally admitted, however, that the statistical position is a favorable one, and that there is a reasonable chance of a turnover at a profit, including carrying charges. Holders, therefore, are not disposed to urge matters just at present, but are pursuing the policy "whistle and I'll come to you my lad." Some shippers have whistled recently but principally for stuff made finest, at about 9½c., and during the past few days some 2,000 boxes of "slightly off" stock have been turned over. This whips the market

pretty clean of this class of goods, and now it would take 6¾c. as the lowest figure to move any of the remainder, while if an order for a large line had to be filled it would certainly take 9½ to 10c. with holders in their present temper: Finest late made, 9¾ to 9½c.; fine stock, 9½ to 9¼c.; Medium grades, 9¾c.; cable, 50s.

FLOUR AND GRAIN.

There is a small trade doing in grain, but the volume of business does not permit of much developments. We quote: No. 2 hard Manitoba, 98c. to \$1.00; No. 3 do., 88c. to 90c.; No. 2 Northern, 86 to 88c.; and feed do., 60c.; peas, 75c. per 66 pounds in store; Manitoba oats, 44c to 45c; Upper Canada do., 47½ to 48c. per 34 pounds; corn 72 to 73c. duty paid; feed barley, 50c.; good malting do., 65 to 67½c; rye 60c.

The flour market shows little actual change on spot, business being of a jobbing character. Anticipations, however, are for higher figures, recent letters from millers throughout Ontario showing a disposition to stick out for better figures, as they contend that stocks are small. Values here are about the same, but they are not expected to go appreciably lower. It is claimed that business has transpired in strong bakers' under \$5.00 and in extras at \$4.10 to \$4.15, but a higher range is quoted. Patent spring, \$5.40 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$3.25 to \$3.50; city strong bakers', \$4.75 to \$5.25; strong bakers', \$4.75 to \$5.25.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Jan. 5, 1891.

This is "between seasons," said a prominent merchant to your correspondent today, and things are at a standstill. There is very little doing in the way of business. S.s. Taymouth Castle arrived Saturday from London, with a general cargo. Among her cargo were several consignments of tea.

FLOUR AND MEAL—Flour is easier; Medium Patents and High Grade Family are 10c. off. Oatmeal, on the other hand, is very firm, with an upward tendency. Standard is marked up from 10 to 15c., and roller 15c. Cornmeal (kiln dried) is off 5c. The quotations are:—Medium Patents, \$5.00 to \$5.15; Canadian High Grade Family \$5.20 to \$5.30; Manitoba Spring Patents \$6.20 to \$6.30; Oatmeal, standard \$5.30 to \$5.40; Roller Oatmeal \$5.40 to \$5.50; Pot Barley \$4 to \$4.25; Cornmeal, Kiln-dried \$3.15 to \$3.25; do. Granulated \$3.60 to \$3.75.

FISH—This is the off time in fish, and the market is very quiet. There is no change in quotations.

Oats, beans, fruit, molasses, sugars, provisions, spices, salt, teas and tobaccos remain as last quoted:

FISH—Codfish, per quintal, large, dry, \$4.75 to \$4.90; do. Tolquol, \$4.40 to \$4.50; do. medium, \$4.15 to \$4.25; Pollock, \$2.20 to \$2.25; Haddock, \$1.75 to \$2; Herring, bay, per bbl. split, \$3 to \$3.25; do. per half-bbl., \$1.50 to \$1.60; do. Shelburne No. 1 \$0.00 to \$0.00; do. No. 2 \$3.25 to \$3.50; Canso, \$6 to \$6.50; Labrador, \$5 to \$5.50 Smoked Herring—Grand Manan, sc'd, per box, 11 to 13c. Tucktails, lengthwise, 10 to 11c.; Shad, per hlf-bbl. \$6.50 to \$7.

FRUITS—The quotations are: London layer raisins, new, \$2.75 to \$2.90; Valencia raisins, new, 6 to 6 1-2c.; Valencia layer

HOW TO**Help your Travellers**

Some firms say they have travellers on the road calling upon retailers constantly and there is therefore no necessity to advertise in THE CANADIAN GROCER & GENERAL STOREKEEPER. Experience proves that an advertisement is of very great assistance to the travellers.

Thos. Davidson & Co., Montreal, Manufacturers of tin and stamped ware, write:—"Our travellers found our advertisement in your paper a great assistance."

Mr. J. H. Wethey, St. Catharines, Manufacturer of Condensed Mince Meat, says he had frequently called upon a retailer in that city but could never make a sale. He put an advertisement in THE CANADIAN GROCER and about three weeks later the retailer referred to called upon him to make a purchase and said that until he saw the advertisement in THE GROCER he had no idea there was a condensed meat factory in that city.

Tarbox Bros., Toronto, Manufacturers of Mops, Grocers' Specialties, etc., say the advertisement in THE GROCER has helped their travellers materially. They tell of several instances where a retailer would not look at their goods until he saw the advertisement.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
 From your Wholesale Grocer.
 Sells itself after one Trial. Prices Current.

HODD & CULLEN
 Roller Millers.
FLOUR

Manufactured "Hulgarian" System.
 Our brands are
 Classic, Anchor, White Frost, Challenge, Diadem, Strong Bakers.
 Heavy dealers in
 Oats, Oatmeal, Beans, Peas, Middlings, Bran.
 Quotations by wire.
 Address, **STRATFORD, ONT.**

STUART, HARVEY & Co.
 Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

ENOCH MORGAN'S SONS'

SAPOLIO
 POLISHES
 TIN-WARE
 IRON-STEEL, &c.
 EMIL POLIWKA & CO.,
 36 Front St. E., TORONTO, O.
 Dominion Agents. Correspondence Solicited

39 & 40 Central Market.
W. McCUSKER,
 General Produce Dealer,
 SPECIAL ATTENTION TO
 Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

Ross's ROYAL
 BELFAST
GINGER ALE
 IS THE
BEST IMPORTED

Ross's Royal Soda Water.
 " " Seltzer Water.
 FOR SALE BY
ALL FIRST-CLASS GROCERS.

CORTICELLI
 All STOREKEEPERS are
INTERESTED.

The Best Goods are what you
 want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
 if he does not keep CORTICELLI, write
 direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

SILVER CREAM BAKING POWDER,

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs.,
 10 lbs., and 20 lb cans. Also by the brl.

No Glass, Crockery, or other Fakir
 schemes with this Powder.

IT SELLS ON ITS MERIT.
 Can be had from wholesale grocers', or from
 the Proprietors,

F. F. DALLEY & CO.,
 Hamilton,
 Canada.

KOFF NO MORE.

Every retailer should have them at this
 season of the year. Watson's Cough Drops
 are the best in the world for the throat and
 chest; for the voice unequalled. "R. & T.
 W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
 for Prices, etc.

Mention THE GROCER.

THE BARM

YEAST

IT HAS NO EQUAL.

THE BARM YEAST MAN'G COMPANY,
 35 Wellington St. East, Toronto.
 TELEPHONE 1920.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON.

IN STORE:

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes,
 cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next
 spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A
 trial will convince you. Put up in ½, ¼ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.

ST. JOHN'S MARKETS—Continued.

raisins, 7 to 7 1-2c.; currants, per pound, new, 5½ to 6c.; currants, cases, new, 6¾ to 6½c.; Nova Scotia apples per barrel, \$2.50 to \$4.00; Lemons, per box, \$3.50 to \$5; oranges, per case, \$5.50 to \$6; do., per box, \$3 to \$3.55.

OATS, ETC.—Oats (P. E. Island), 51 to 53c.; Canadian, 51 to 53c.; beans, hand-picked, \$1.70 to \$1.80; prime, \$1.60 to \$1.70; hops, 20 to 22c.

MOLASSES—New Crop—Barbadoes, per gal., 34 to 35c.; Antigua, new, 32 to 33c.; Eastern Trinidad, 31 to 32c.; Demerara, new, 29 to 32c.; do., St. Kitts, 32 to 33c.; Nevis, new, 32 to 33c.

PROVISIONS—Clear pork, \$16.00 to \$16.50. Am. mess pork, per bbl. (new), \$14.75 to \$15.25; P.E.I. mess pork, per bbl., \$15.50 to \$16.00; ex prime pork, in bond, per bbl., \$12 to \$12.50; plate beef, in bond, per bbl., \$8.25 to \$8.50; extra plate beef, in bond, per bbl., \$8.50 to \$8.75; cheese (new), 10 to 11c.; butter, per lb. (choice), 17 to 19c.; butter, per lb. (old), 12 to 14c.; lard, per lb., 9 to 11c.; eggs, per doz., 28 to 30c.

RICE—Arracan, per lb., 3½ to 3¾c.

SUGAR—Bright extra C, 5¾ to 5½c.; good, 5¼ to 5¾c.; common, 5½ to 5¼c.; granulated, 6¼ to 6¾c.; Barbados, 6 to 6¼c.; Paris lumps, 7¼ to 7½c.

SPICES—Nutmegs, 85 to 90c.; cassia, per lb., 25 to 30c.; cloves, whole, 25 to 30c.; cloves, ground, 30c. to \$5.92; ginger, ground, 15 to 30c.; pepper, black, 15c. to \$5.02.

SEEDS—Clover, 9 to 10c.; alsike, 12½ to 13c.; timothy, American, \$1.85 to \$1.90.

SALT—Liverpool, per sack, ex store, 55 to 58c.; Liverpool, per sack, ex ship, 50 to 52c.; factory filled, ex store, \$1.35 to \$1.40.

TEAS—Congou, per lb., 14 to 20c.; Congou, per lb., finest, 28 to 36c.; Souchong, 25 to 45c.; Oolong, 35 to 45c.

TOBACCO—Black 12s, long leaf, per lb., 40½ to 41c.; do. short leaf, per lb., 38½ to 39c.; black solace, ¼, ½, ¾, 43 to 44c.; bright 8s, 44 to 44½c.; bright 6s to 12s, 43 to 50c.; bright 3s, 53 to 54.

The installation of the New York World into the noble edifice called the Pulitzer Building, which was completed a few weeks ago, was made the occasion for the issue of a souvenir supplement to the great daily on the tenth of December. On the first page of this extra, occupying three full-length columns is a fine picture of the building, and on the other pages the interior of the structure is depicted in several cuts. The cuts intersperse an interesting descriptive and historical account relevant to the subject of the pictures.

Michael Angelo was big-statured as sculptor, architect, poet and painter; but the fact is world-famous, and that proves it's phenomenal. It is needful to remark that Michael Angelo, and business men who successfully fly several kites at once, are pretty nearly as rare birds as dodos? Every-day experience teaches that, if an active man must have more than one vocation—and he generally must!—all but one should be avocations.—Christian Union.

A customer secured is a promise of greater salary in time.

Master the whole business and the way to fortune has been mapped out.

CANADA'S RESOURCES.

The New York world has been devoting some attention to Canada's resources. The following interesting article from that journal will be read with interest:

The area of the Dominion of Canada is estimated at 3,379,000 square miles, or, including its water surface, 3,519,000 square miles. It is the largest of all the British possessions, constituting 40 per cent, of the empire, the total area of which is over 8,000,000 square miles. It is as large as the whole continent of Europe, nearly thirty times as large as Great Britain and Ireland, and 500,000 square miles larger than the United States, exclusive of Alaska. Canada covers more than one-fourteenth of the earth's surface, but contains only 1-286th part of the population of the world. The Dominion extends from the Atlantic to the Pacific Ocean a distance of 3,500 miles, and from the United States boundary to the Arctic Ocean, a distance of 1,400 miles, and comprises all the British possessions in North America, excepting Newfoundland, Labrador and the West India islands.

Some idea of this immense country and of its great waterways may be had when it is considered that its coast line on the Atlantic measures 10,000 miles, and over 7,000 miles on the Pacific; that 2,000 miles from the ocean the traveller may lose sight of land, and that with one transshipment at Montreal goods can be landed at the head of Lake Superior, in the center of the continent, 4,600 miles from Liverpool. Entering Canada from the north by Hudson's Bay an ocean ship reaches, at Port Nelson the outlet of a river system stretching, with few interruptions, to the very back bone of the continent, and draining an interior basin more remote than that of the St. Lawrence, over 2,000,000 square miles in extent. In the prairie region the Saskatchewan affords 1,500 miles of steamboat navigation. Close upon the north of it commences the Mackenzie river basin extending over 550,000 square miles. This great stream, with its tributary lakes and rivers, affords, with trifling obstacles, upward of 2,000 miles of waterway navigable for steamboats. From Port Nelson to Liverpool the distance is 2,966 miles; from New York to Liverpool, 3,040 miles, and from Halifax to Liverpool, 2,463 miles.

In Ontario, Quebec, Nova Scotia, New Brunswick and British Columbia exist the greatest forest regions in the world. In the extreme Eastern and Western provinces of Nova Scotia and British Columbia, as also midway between the prairies, lie extensive coal fields, while the sea fisheries of the maritime provinces and the fresh water fisheries of the great lakes and rivers furnish a supply of food vastly in excess of the needs of the country.

While a considerable portion of Canada is unavailable for cultivation, yet, as the North and Northwest are opened up gradually,

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,
32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS, Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.

J.F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve.

Prepared with great care from only the best materials.

Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

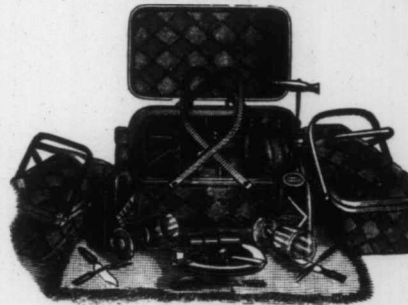
Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bquilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

THE CHISHOLM PLANT BOX.

OAKVILLE, ONT.

LARD, GUARANTEED PURE.

Long Clear New Cured Meat.

Write for Quotations.

WM. DAVIES & Co.,
TORONTO.

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,

Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican,
Iceland Moss, Sweet Caracas Vanilla,
Cocoa Essence, Royal Navy Chocolate,
Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing,
and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce
Consignments solicited. First-class reference

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers Make a Point of Keeping it always in Stock.

enormous tracts of good land are revealed, so that the area of agricultural and timbered lands is now estimated to exceed 2,000,000 square miles, of which over 1,000,000 are adapted to the cultivation of wheat. The northern part of the centre of the Dominion extending from the rocky Mountains to Hudson's Bay, is very extensively wooded, and has been generally considered for the most part unfit for settlement and useful only as a preserve for fur bearing animals. A Parliamentary inquiry, however, has had the effect of dissipating this idea. The area inquired into covers about 1,260,000 square miles, of which, it is estimated, 860,000 are fit for settlement, and the remaining 400,000 useless for cultivation; 656,000 square miles are suitable for potatoes, 407,500 for barley and 316,000 for wheat. There is a river navigation of 2,750 miles.

This territory contains large auriferous deposits, as well as silver, iron graphite, ochre, brick and pottery clay, mica gypsum, lime and sandstone, while the petroleum area is so extensive as to justify the belief that eventually it will supply the greater part of this continent.

Furs are at present the chief commercial product of this region. Minerals of almost every kind are known to exist in Canada. Gold is mined extensively in British Columbia and Nova Scotia, and has also been found in Ontario and Quebec. The natural industries of Canada are agriculture and stock-raising, fishing, mining, lumbering and ship-building.

McMillan's Agricultural and Nautical Almanac for 1891 is to hand, replete as usual with information that makes it a handy book of reference to the residents of the Maritime Provinces

A reputation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a science worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

A feather duster disperses but does not remove the dust from the store.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

WALKER, HARPER & COMPANY OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Middlings, Chop Feed, Pot Barley, Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

ADULTERATED MUSTARD.

A bulletin on mustard has been issued by the laboratory branch of the Inland Revenue Department. Mr. Macfarlane, chief analyst, points out that from the reports of the public analysts of the Dominion during the past ten years, there is abundant evidence to show that mustard, as sold in Canadian markets, is largely subject to adulteration; in fact, it may be said that it is hardly ever sold pure. Some people assert that the public have come to understand that it is just as well that this state of affairs should continue to exist, and that so long as the mustard contains nothing injurious, and is marked or sold as "compound," the public has not much to complain of. On the other hand, it may be maintained, as in the case of coffee, spices, etc., that some limit should be set to the amount of diluting substances added. Mr. Macfarlane presents the results of some analytical work which has been done on samples of mustard collected during the last 18 months. Ninety-five specimens were analyzed, eleven of these being purchased in Toronto. In judging of their purity the public analysts have heretofore been guided by the suggestions regarding analysis contained in a circular issued by the department, in which it is stated that "for medicinal purposes mustard should be pure, equal to 35 per cent. of fixed oil. For dietetic purposes at least 22 per cent. fixed oil is required, indicating 30 per cent. admixture of inert farinaceous matter, beyond which sample should be condemned." If the standard here given is adhered to it is evident that not one genuine sample of mustard is to be found in the enumerated list. The standard of 35 per cent. fixed oil for pure mustard can easily be justified by a reference to authorities on the subject. It appears, however, from work done by Mr. F. W. Babington in the departmental laboratory, that in some mustard farina prepared from seed he found only 30.5 per cent. of fixed oil. The results of such analyses depend, Mr. Macfarlane says, greatly upon the quality of the seed, on the fineness of the sieve used in separating the flour from the husk, and on the method employed of determining the fixed oil. Until further experience has been gained it would seem wise and reasonable to assume 30 per cent. fixed oil as the lowest limit for pure mustard. Yet, even on this assumption only seven of the samples described in the printed list can be regarded as pure.

With regard to the adulterants used in the samples analyzed, Mr. Macfarlane remarks that it is held by the manufacturers that it saves trouble in grinding mustard seed to add a small percentage of flour, and that this is also requisite to ensure the keeping qualities of the product. Even if this be admitted, it appears, from the analyses of the seven pure samples discovered (Keene's and Coleman's best), that not more than 6 per cent. is necessary for these purposes. The

admixture of larger quantities, even in those qualities which are fairly called "compound," brings with it the necessity of using turmeric to restore the yellow color. This substance is said to be harmless, but the introduction of any dyestuff into food should be discouraged. In the large class of adulterated mustards, in which the amount of diluting material ranges from 30 to 80 per cent., it appears that frequently some substance has to be added to restore pungency. This accounts for the presence of cayenne pepper in a considerable number of the samples. The most inexcusable adulterant is, however, terra alba, or sulphate of lime, and no doubt its use is occasioned by the insatiable demand of the retailer for "cheap goods." When it is considered that 83 per cent. of the samples collected contain over 30 per cent. of adulteration it cannot be denied that a remedy is urgently called for, which would probably be as welcome to the manufacturer and dealer as to the general public.

VALUABLE HINTS.

When a draft is presented for a bill which is due, do not refuse to honor it on account of pique.

When a bill is received with "allowance for freight," deduct the cash discount from the face of the bill.

When arranging goods on a line, shelf or counter, place the smaller ones toward the door, as it is more natural to the eye of the customer.

When you are told that "a rolling stone gathers no moss," you should remember that "a setting hen gathers no fat." Don't be entirely guided by old "saws."

When you are at your desk or behind your counter, it is for the time your home—therefore be hospitable. A business welcome often paves the way to a business transaction.

When you wish to engage the services of a person for a responsible position, remember that it is an economical measure to secure a capable one, even if the first cost is considerably more.

When you are particularly successful in your own line, do not consider that as a consequence you are fitted to succeed in all lines. Remember that a great king once made a conspicuous failure as a cook.

When you are told that "honesty is the best policy" believe it, but avoid practising honesty simply because it is policy. Real integrity needs no incentive.—The Office.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Work can always be found in a store without double-million microscope.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

INVALIDS, DYSPEPTICS AND THE DEBILITATED

— WILL GAIN —

Strength, Nourishment, Stimulus

— BY TAKING —

**JOHNSTON'S
FLUID BEEF**

The Great Strength Giver.
An easily digested Food.
A Powerful Invigorator.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,

MUSTARD,

BAKING POWDER,

Fruit Puddine, Royal Jellyine.

Bay St.,

Toronto.



OUR travellers are now starting out with a full line of Samples. Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,
Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



ONTARIO.

Ailsa Craig—Bowman, John, butcher, sold out to McMillan & Poole.

Brampton—White, Geo., boots and shoes, assigned to Geo. Anderson, jr., Toronto.

Centralia—Hodgins, Thos., hotel, deceased.

Cold Springs—Eagleson, David, general store, assigned to Samuel Clarke, Cobourg.
Dwyer's Hill—Fisher, Wm., general store, assigned.

Kingston—Spence & Crumley, dry goods, etc., assigned.

Leamington—Monck, Jas. E., temperance hotel and lime burner, assigned to Lewis Wigle, Leamington.

Milton—Dewar, David, hotel, deceased.

Ottawa—Brand, Francis, J., fancy goods, assigned to P. Larmouth; Kirckwood & Pointer, sporting goods and mfrs. agents, dissolved, P. W. H. Pointer, continues; Slatery, Wm., fruit dealer, assigned to P. Larmonth.

Picton—Millard, P. M., baker and confectioner, assigned to H. S. Wilcocks, Picton.

Petrolia—Calvert, Jas. E., fancy goods, assigned to John Fraser.

Sarnia—Simpson, D. & Co., (co nom) grocery, assigned to Jas. King.

Sault Ste Marie—Harrap, Edward, grocer, assigned to C. F. Farwell, Sault Ste Marie.

Stouffville—Dougherty, J. M., hardware, succeeded by T. E. Trull.

Strathroy—Leitch, F. C., grocer, assigned to Wm. Lea, Strathroy.

Toronto—Mackenzie, Wm., millinery, assigned to Wm. Blackley, Toronto; Nerlich & Co., W., fancy goods, cigars, etc., Herman Nerlich, deceased; Office (The) Files Mfg. Co., of Toronto, (Ltd.) mfrs. cabinets, desks, and furniture, assigned to G. H. Williams,

Toronto; Olmsted & Co., shoe polishes and druggists' sundries. Style changed to A. L. Anderson & Co.; Quick Shine Stove Polish Co., assigned to E. R. C. Clarkson, Toronto; Rook, S., (estate of) dry goods and stationary, stock, etc., advertised to be sold by auction on 6th inst.; Ryan, Miss Annie, (estate of) boots and shoes, stock sold; Thurston, Wm., mfr. boot and shoe uppers, giving up business; White, J. & J. E. & Co., (co nom) W., lace and embroideries, liquidating, and assigned to J. W. Lawrence, Toronto.

Watford—Watt, David, general store, assigned to C. B. Armstrong, London, and stock, etc., advertised to be sold by auction on 9th inst.

Victoria Harbor—Law, E. M., general store, deceased.

MANITOBA AND NORTH-WEST TERRITORIES.

Brandon—Edgar, R. F. & Co., grain dealers, Oglivie Fraser deceased; Maywood Bros., coal and cartage, chattel mortgage.

Carberry—Burton & Hill, dry goods, etc., opening branch at Oak Lake.

Carman—Hemmenway, W. H. & Co., general store, dissolving partnership.

Winnipeg—Call, E., restaurant, sold out to Radcliffe; Cummings & Co., grocers, sold out by baliff.

QUEBEC.

Beloeil—Prefontaine, A. & A., general store, stock, etc., advertised to be sold by auction on 7th inst.

Drummondville—Watkins, Jas., trader assigned.

Knowlton—Tarbell, E. H., tinsmith, assigned.

Longueuil—Bertrand, Camille, tailor, assigned.

Montreal—Alain, Theo, cardboard mfr., burnt out, partially insured; Beauchemin, C. O. & Fils, W., stationers, etc., printing establishment burnt, partially insured; Bourasse, H. & Co., leather, assigned; Chartrand, Marie Louise, Milliner, stock, etc., advertised to be sold by auction on 8th inst.; Devault & Thoun, hotel, dissolved; Gillespie, Jas. F. grocer, assigned to S. C. Fatt; Gillespie, J. F., grocer, stock, etc., advertised to be sold by auction on 8th inst.; Gohier, R. & Co., (co nom) dry goods, stock sold to N. Tounsignant; Johnston, Wm. F., hay and produce, assigned; Ros, Henry, jeweler, deceased; Stewart, A. B., picture frames, etc., deceased; Vaillancourt & Bro., W., boots and shoes, assigned; Whinfield, W. A. & Co., mfrs. biscuits, etc., assigned in trust.

Quebec—McCall, Shehyn & Co., W., dry goods, dissolved, John McCall, retires; Nichol, V. N., furrier, partially burnt out, insured.

Riviere Desert—Nault Geo., grocer, etc., assigned.

St. Henri (Hochelaga Co.) Bell, Thos. & Co., clothing, assigned in trust.

St. Urbain—St. Marie, Joseph, general store, called meeting of creditors.

St. Zotique—Fournier, Jos. H., general store, compromised.

Thetford Mines—Labranche, F. X., general store, demand of assignment.

NOVA SCOTIA.

Linden—Hunter, Wm., (2nd) general store, assigned.

Maccan—Harrison, I. E. & Co., general store, assigned.

Yarmouth—Cook & Stoneman, dry goods, stock damaged by removal and water, insured; Harris & Horsfall, books, stationery and

drugs, stock damaged by removal. Stock partially insured; Porter & Pendricks, dry goods, stock damaged by removal insured; Taylor, Geo. S., tailor, burnt out, partially insured; Viets & Dennis, dry goods, burnt out, partially insured; Wyman, Miss H. A., millinery, stock damaged by removal insured.

BRITISH COLUMBIA.

Langley—Russell, I. I., livery, sold out.

Vancouver—Banham, A. J. & Co, butchers, commenced business; O'Toole & Ralph, stoves and tinware, dissolved, each continues alone.

Victoria—Aspdin, Edward, dry goods, advertised to sell out; West Bay Saw Mill Co., saw mill, Richardson & Heathorn admitted.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON ST. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.
W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.



Brantford and Pelee Island } J. S. HAMILTON & COY,
and BRANTFORD, ONT.
Sole Agents for Canada.

CAR LOTS OR BROKEN LOTS

Flour, Meal, Buckwheat Flour, Cornmeal, Rye Flour, or anything in the Flour, Feed or Grain line furnished on shortest notice at lowest prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in Rolled, Granulated & Standard Oatmeals, Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,

36 and 38 Lombard St, TORONTO.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:
 Gold Flake. Uncle Tom.
 Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:
 Golden Thread. Victoria. Globe.
 High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
 President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 8, 1890.
 This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.
 Goods in large lots and for prompt pay are generally obtainable at lower prices.
 All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" " 2, in tins		75
Cook's Gem, in 1 lb pkgs	\$1 75	
" " 7 oz		85
" " 2 oz		40
" " 5 lb tins		65
" " bulk, per lb		12
Per doz.		
Empire, 5 dozen 4 oz cans		\$0 75
" " 4 " 8 "		1 15
" " 2 " 16 "		2 00
" " 1/2 " 5 lb cans		9 00
" " bulk, per lb		15

COOK'S FRIEND.

(In Paper Packages.) Per doz		
Size 1, in 2 and 4 doz boxes		\$2 40
" 10, in 4 doz boxes		2 10
" 2, in 6 "		80
" 12, in 6 "		70
" 3, in 4 "		45
Pound tins, 3 oz in case		3 00
12 oz tins, 3 oz in case		2 40
5 oz tins, 4 "		1 10
5 lb tins, 1/2 "		14 00
Ocean Wave, 1/2 lb, 4 doz cases		75
" " 1/2 lb, 4 "		1 30
" " No. 1, 2 "		1 90
" " 1 lb, 2 "		2 80
" " 5 lb, 1/2 "		9 60

BISCUITS.

Arrowroot	Per lb	\$0 11 1/4
Abernethy		9
Ginger Nuts		11 1/4
New York Fruit		14 1/2
People's Mixed		10 1/2
Pilot Family		6 1/2
Snowflake		11
Niagara		15 1/2
Soda		6
Soda, 1 lb packages		7 1/2
" 5 lb "		20
Sultana		12 1/2
Oyster crackers		6 7
Milk biscuit		10
Butter crackers		9 1/4

Tea	11 1/4
Wine	9 1/4
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	.13 to 14c

BROOMS.

Per doz.		
Carpot	4 strings	2 90
X Parlor	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 90
4 "	2 "	1 95
O Hurl	4 "	2 65
" "	3 "	2 35
" "	3 "	2 05
" "	3 "	1 70
OK	2 "	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS.		
per doz.		
X Carpet	4 strings, net	\$3 20
2 "	4 "	2 90
3 "	3 "	2 65
XXX Hurl	4 "	2 60
1 X	4 "	2 40
2 X Parlor	4 "	2 25
5 "	3 "	1 95
4 "	3 "	1 70
3 "	2 "	1 30
Girls	2 "	1 50
Railway	4 "	3 00
Ship	4 "	4 00
2 Cable	2 wire bands, net	3 00
3 "	3 "	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

Per doz		
Apples, 3's	\$1 10	\$1 20
" gallons	2 90	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	1 35	
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 3's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Blue	1 90	2 00
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 35	1 40
Lobster, Clover Leaf	2 75	
" Crown	2 25	
" Bishop's Rock	1 40	1 50
Mackerel	1 40	1 50
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, 1/2's tins	11, 11 1/2	
" 1/2's "	15, 18	
" Martiny, 1/2's "	10, 10 1/2	
" 1/2's "	18, 19	
" Other brands, 9 1/2, 11, 16, 19		
" P & C, 1/2's tins	23, 25	
" 1/2's "	33, 36	
" Amer, 1/2's "	6 1/2, 8	
" 1/2's "	9, 11	

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, l.o.b. Montreal, dz.	
" Home Made," glass 1 lb.	\$2.35
" " " " 2 "	4.15
" " " " 3 "	13.20
Scotch	White 1 " 2.10

JAMS.

Gooseberry	1 lb, white pots, 4 doz
Strawberry	assorted, per doz. \$2.35
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.	
Comp. Corn Beef 1 lb cans	\$ 1 60
" " 2 " "	2 65
" " 4 " "	5 00
" " 6 " "	7 75
" " 14 " "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 90
" "	3 15
" "	5 85
" "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	4 50
Lunch Tongue, 1 "	3 00
" 2 "	5 25
English Brown, 2 "	2 50
Camb. Sausage, 1 "	2 50
" 2 "	4 00
Soups, assorted, 1 "	1 35
" 2 "	2 25
Soups & Bouilli, 2 "	1 80
" 6 "	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.	
To Retailers.	
Tutti Frutti, 36 5c bars	\$1 80
Sappota, 150 pieces	1 15
Sweet Fern, 230 "	0 85
Black Jack, 115 "	0 85
Red Rose, 115 "	0 85
Barley Malt, 115 "	0 85
Magic Trick, 115 "	0 85
Taffy Licorice, 72 "	0 55
Caramel Tolu, 72 "	0 40
Adams' N.Y. Gum, 200 "	0 50
Golah, 115 "	0 75
Puzzle Gum (new) 115 "	0 75
New Fruit Asst., 115 "	new 0 75

NOW

is the time to advertise in and subscribe for **THE CANADIAN GROCER.** You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's... 6 and 12 lbs.	0 30
Caracas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Sante, 1/4's... 6 and 12 lbs.	0 26
Diamond, 1/4's... 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock "	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma..... per lb	\$0 30
Mott's Prepared Cocoa.....	28
Mott's Homoeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	46
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs.....	5
Mott's Cocoa Shells.....	24
Mott's Vanilla Chocolate stick	22
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c-35	
Mott's Sweet Confec. Choc. 21c-28	

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	30
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence..... per doz	1 40
Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla " "	35
Sweet Caracas " "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet) " "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	.....
Baker's Vanilla Chocolate, in boxes, 12 lbs	.....
Caracas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanilla Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case.....	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs.	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs.....	.....
Cracked Cocoa, in boxes, 12 lbs., 1/2 lb. papers.....	.....
Cracked Cocoa, in bags, 10 lbs.....	.....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., 1/2 lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters.....	.....
Broma—	
In boxes, 12 lbs., 1/2 lb. tins.....	.....

COFFEE.

GREEN	
	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	29, 25
Plantation Ceylon.....	29, 31
Porto Rico.....	23, 24
Guatemala.....	24, 25
Jamaica.....	23, 24
Maracaibo.....	24, 27

WHOLE ROASTED OR PURE GROUND. ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	18, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	33, 33
Java, Standard.....	30, 32
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	
25 and 50 lbs.....	30
Standard Imperial in sealed	
tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins,	
25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and	
25 lbs.....	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl
Flour, Family.....	\$4 40 4 75
" Manitoba Patent.....	5 40
" white wheat patent.....	5 30 5 40
" Strong bakers'.....	5 10
Oatmeal, standard, bbls	5 00
" granulated, ".....	5 00
" rolled ".....	5 00
Rolled Oats.....	5 00
Bran, per ton.....	19 00
Shorts.....	19 00
Cornmeal.....	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
	per doz.
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.	
Currants, Provincial, bbls.....	6, 6 1/2
" " " " 1/2 bbls.....	6 1/2, 6 1/2
" " " " cases.....	6 1/2, 6 1/2
" Filiatras, bbls.....	6 1/2, 6 1/2
" " " " 1/2 bbls.....	6 1/2, 6 1/2
" " " " cases.....	6 1/2, 6 1/2
" Patras, bbls.....	6 1/2, 7
" " " " 1/2 bbls.....	7, 7 1/2
" " " " cases.....	7 1/2, 7 1/2
" Vostizzas, cases.....	7 1/2, 8 1/2
" " " " 1/2 cases.....	7 1/2, 8
" 5-crown Excelsior (cases).....	9 1/2, 9 1/2
" " " " 1/2 case.....	9 1/2, 9 1/2
Dates, Persian, boxes.....	6 1/2
Figs, Elemes, 14 oz., per box	12
" " " " 10 and 20.....	14 15
" " " " Seven-Crown.....	20
Prunes, Bosnia, hds.....	7 1/2, 8
" " " " cases, new.....	8 1/2, 10
Raisins, Valencia, offstalk.....	6 1/2, 6 1/2
Selected ".....	7 1/2, 8
Layers.....	8 1/2, 8 1/2
Raisins, Sultanas.....	17, 18
" Eleme.....	7 1/2, 8
" Malaga.....	
London layers.....	3 00 3 25
Loose muscatels.....	2 35 2 75
Imperial cabinets.....	3 25 3 50
" " " " qrs., flat.....	1 00
Connoisseur clusters.....	4 00 4 25
Extra dessert ".....	4 75 5 00
" " " " qrs.....	1 50
Royal clusters.....	6 00 6 50
Fancy Vega cartons.....	2 75
Black baskets.....	4 00 4 25
" " " " qrs.....	1 30 1 35
Blue " ".....	4 75 5 00
" " " " qrs.....	1 50 1 60
Fine Dehesas.....	7 00 7 25
" " " " qrs.....	2 00 2 25
Lemons, Malaga.....	
" Palermo.....	3 25 3 50
" Messina.....	3 25 4 00
Oranges, Floridas.....	3 75 4 25
" Jamaica.....	7 00 7 50
" Valencia.....	4 50 5 00
DOMESTIC.	
Apples, Dried, per lb.....	0 07 1/2 0 08
do Evaporated.....	0 13 1/2 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.	
	c. per doz
Lamp Chimneys, O.....	32
" " " " A.....	35
" " " " B.....	45
GRAIN.	
Wheat, Fall, No. 2.....	\$0 92 0 95
" Red Winter, No. 2.....	0 95 0 96
" Spring, No. 2.....	85 0 90
" Man. Hard, No. 1.....	.....
" " " " No. 2.....	0 97 0 9 8

Oats, No. 2, per 34 lbs.....	46
Barley, No. 2, per 48 lbs.....	58 59
" No. 3, extra.....	53
" No. 3.....	50 51
Rye.....	64 65
Peas.....	64 65
Corn.....	65

HAY & STRAW.

Hay, Pressed, "on track.....	0 00 9 00
Straw Pressed, ".....	6 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs.....	0 08 1/2
Fancy ".....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts	
Durham, Fine, in 1 and 1/2 lb tins	25
" " " " per lb.....	22
" " " " Fine, in 1 lb jars.....	70
" " " " Fine, in 4 lb jars.....	30
" " " " Ex. Sup., in bulk, per lb.....	20
" " " " Superior, in bulk, per lb.....	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" " " " in 1/2 lb tins, per lb.....	42
" " " " in 1/4 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	26
" " " " in 1/4 lb tins, per lb.....	28

NUTS.

	per lb.
Almonds, Ivica.....	14 15
" Tarragona.....	15 16
" Formigetta.....	.....
Almonds, Shelled Valencias 34, 36	
" " " " Jordan.....	45, 55
Brazil.....	.....
Cocanuts.....	.....
Filberts, Sicily.....	11
Filberts, Oblong.....	14
Peanuts, roasted.....	17, 18
" " " " green.....	13, 15
Walnuts, Grenoble.....	18, 18
" " " " Bordeaux.....	12, 13
" " " " Naples, cases.....	17 18
" " " " Marbots.....	18 1/2
" " " " Chilis.....	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.	
PICKLES	
John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'k	65
" Mixed & Chow-Chow p'ts	2 15
" Mixed & Chow-Chow p'ts	3 25
" " " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.....	\$1 25
" " " " 1/2 pt. bottles, per doz	.....
(according to quantity) 90c to 1 00	
Devonshire Relish, kegs p. gal	1 75
" " " " 1/2 pt. bottles,	.....
per doz.....	1 25

MINCE MEAT.

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its superior quality. Sold in 7, 12 and 25 lb. pails and 1/2 gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case :

ASPARAGUS SOUP.	VERMICILLA.	CHICKEN BROTH.
CHICKEN SOUP.	JULLIENNE.	MACARONI.
CONSOMME.	MOCK TURTLE.	MULLIGATAWNA.
MUTTON BROTH.	OX TAIL.	GREEN PEA.
TOMATO.	VEGETABLE.	

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes	18
Orange, "	18
Citron	30
Crosse & Blackwell's	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S, per doz	
Worcester Sauce, 1/2 pts	\$3 60 \$3 75
" pints	6 25 6 50

PRODUCE.

DAIRY.	
Butter, creamery, rolls	\$0 00 \$0 00
" tub...	0 21 0 22
" dairy, tubs, choice	0 15 0 16
" medium	0 08 0 12
Butter, pound rolls	0 18 0 19
" large rolls	0 12 0 16
" store crocks	0 12 0 16
" store packed	0 07 0 12
Cheese	0 10 0 10 1/2

COUNTRY

Eggs, fresh, per doz	0 25
" limed	0 22 0 23
Beans	1 50 1 65
Onions, per bbl	2 50 2 75
Potatoes, per bag on trk	0 30 0 35
Hops, 1888 crop	0 15 0 18
" 1890 "	0 35 0 38
Honey, extracted	0 08 0 10
" section	0 12 0 17

PROVISIONS.

Bacon, long clear, p lb	0 07 1/2 0 08 1/2
Pork, mess, p. bbl	14 50 15 50
Hams, smoked, per lb	0 11 0 12
" pickled	0 11 0 12
Bellies	0 10 0 11
Rolls	0 09 0 09 1/2
Backs	0 10 0 10 1/2
Lard, Canadian, per lb	0 09 0 09 1/2
Hogs	5 75 6 00
Tallow, refined, per lb	0 05 0 05 1/2
" rough	0 02

RICE, ETC.

Rice, Aracan	3 1/2 4c
" Patna	4 1/2 5
" Japan	4 1/2 5
" extra Burmah	3 1/2 4
Grand Duke	6 6 1/2
Sago	4 1/2 5
Tapioca	5 1/2 6 1/2

SPICES.

GROUND.	
Pepper, black, pure	\$0 20 \$0 23
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African	18
Cassia, fine to pure	18 25
Cloves	25 40
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.	
MONTREAL.	
BRITISH AMERICA STARCH CO.	
BRANTFORD.	
c. per lb.	
No. 1 Laundry, 4 lb cartons	5 1/2c
Canada Laundry	4 1/2c
Silver Gloss, crates	6 1/2c
Lily White, crates	6 1/2c
Silver Gloss, 1 lb chromos	6 1/2c
Lily White, 1 lb chromos	6 1/2c
Satin, Starch 1 lb chromos	7 1/2c
Brantford Gloss, 1 lb chromos	7 1/2c
No 1 Laundry, barrels & halves	4 1/2c
No 1 Prepared Corn	6 1/2c
Canada Corn	6 1/2c
Challenge Corn	6 1/2c
Rice Starch, 1 lb	9
Cube, 1 lb	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8 1/2
36-lb boxes, 3 lb. packages	8 1/2
12-lb "	8 1/2
38 to 45-lb boxes	8 1/2
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages	9
40-lb " 1 lb package	9 1/2
40-lb " 1/2 lb package	10
40-lb " assorted 1/2 and 1 lbs	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.	
40 lb boxes, 1 lb packages	9
20 "	9 1/2

SUGAR. c. per lb

Granulated, 15 bbls or over	6 1/2
" less than 15 bbls	6 1/2
Paris Lump, bbls	7 1/2
" " 1/2 bbls	7 1/2
" " less than a bbl	7 1/2
Extra Ground, bbls	7 1/2
" less than a bbl	8 1/2
Powdered, bbls	7
" less than a bbl	7 1/2
White refined	6 1/2 6 1/2
Extra bright refined	6 1/2 6 1/2
Bright Yellow	5 1/2 5 1/2
Medium "	5 1/2 5 1/2
Brown	5 1/2 5 1/2
Raw Jamaica, in bags	5 1/2 5 1/2

SYRUPS AND MOLASSES.

SYRUPS.	
Per lb.	bbls. 1/2 bbls
Redpath's "D"	34c 32c
" "M"	32 34
Redpath's "B"	34 44
" "VB"	4 4 1/2
" Extra	4 1/2 4 1/2
" Ex. Sup.	4 1/2 4 1/2
" XXX Sup.	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2

MOLASSES.

Per gal.	
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" 1/2 bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" 1/2 barrels	44, 49

TEAS.

GREENS.	
Per lb	
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and now makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	38, 55

ASSAMS.

Chests and half-chests Pekoe	22, 48
SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Laurel, 3's	59
Brier, 7's	52
Index, 7's	50
Honeyauckie, 7's	45
Napoleon, 8's	53
Royal Arms, 12's	49
Victoria, 12's	50
Brunette and Lovely, 12's	45
Prince of Wales, in caddies	45
" in 75 lb boxes	45 1/2
Bright Smoking Plug Myrtle, T & B, 3's	28 1/2
Lily, 7's	55 1/2
Diamond Solace, 12's	45 1/2
Mvrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

LOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

Per lb.	
Gold Flake, in 6 lb boxes	65c
" " 5 " "	65c
" " 5 " "	75c
" " 1 fancy tins	65c



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.
 DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.
 ALL WOOL BLACK CASHMERES, 37½c.
 In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

Hand Made, 6 Boxes	60c
" " 5 " "	62c
" " 1 fancy tins	62c
GRANULATED SMOKING TOBACCO.	
Per lb.	
Uncle Tom, in 5 lb boxes	40c
LONG CUT SMOKING TOBACCO.	
Per lb.	
Wig Wag	35c
" in 6 lb packages	3c
" " 48 " cases	40c

FINE CUT CHEWING TOBACCO.	
Per lb.	
Golden Thread, 5 & 10 lb pails	90c
Globe, - " "	85c
Victoria, - " "	70c
High Court, - " "	65c
Jersey Lilly, - " "	60c
Globe Fine Cut, foil, per gross	\$9.00
Solace Fine Cut, " "	6.00

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	\$60.00
" " Panetelas	60.00
" " Bouquet	60.00
" " Perfectos	85.00
" " Longfellow	85.00
" " Reina Victoria	80.00
" " Pins	55.00
El Padre, Reina Victoria	55.00
" " Reina Vict., Especial	50.00
" " Conchas de Regalia	50.00
" " Bouquet	55.00
" " Pins	50.00
" " Longfellow	80.00
" " Perfectos	80.00
Mungo, Nine	35.00
Cable, Conchas	30.00
Queens	29.00
Cigarettes, all Tobacco—	
Cable	7.00
El Padre	11.00
Mauricio	15.00

DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES.	
Per M.	
Athlete	\$7.50
Puritan	6.25
Sultana	5.75
Derby	4.00
B. C. No. 1	4.00
Sweet Sixteen	3.50

CUT TOBACCOS.	
per lb.	
Puritan, 1 lb pkg, 5 lb boxes	65
Old Chum, 1 lb pkg 5 lb box	65
Old Virgin, 1-10 lb pkg, 10 lb boxes	65
Gold Block, 1 lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
Per lb.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb.	1.10

SOAP.	
per lb.	
Ivory Bar, - " "	1/2
Do. 2, 6-16 and 3 lb bars	"
Primrose, 5 lb bars, wax W	"
1 " "	"
John A. cake, wax W, per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	34
Queen's Laundry, per bar	54
Pride of Kitchen, per box	2.75
Sapolo, 1/2 gross boxes	3.25
" per gross, net cash	12.00

TOILET SOAP.

TAYLOR, SCOTT & CO.	
per doz.	
Baby's Own, 1/2 doz boxes	\$1.25
Our Boys, 1/2 " "	1.75
Sea Foam, 1/2 " "	60
London Bouquet, 1/2 " "	85
Oatmeal, 1/2 " "	60
Paris Assorted, 1/2 " "	0.75
Albert Oatmeal bar, 2 doz boxes	0.75
White Castile bar, 2 doz boxes	0.75
Fatherland, 1/2 doz boxes	5.00

WOODENWARE.

per doz.	
Pails, 2 hoop, clear No. 1	\$1.70
" " " " " " " "	1.90
Pails, 2 hoops, clear No. 2	\$1.80
" " " " " " " "	1.80
" " 3 " painted	1.80
Tubs, No. 0	9.50
" " 1	8.00
" " 2	7.00
" " 3	6.00
Washboards, Globe	\$1.90
" " Water Witch	1.40
" " Northern Queen	2.25
" " Planet	1.70
" " Waverly	1.60
" " X X	1.50
" " X	1.30
" " Single Crescent	1.85
" " Double	2.75
" " Jubilee	2.25
Matches, Parlor	per case
" " Telephone	\$1.75
" " Telegraph	3.90
" " Star	3.25
Mops and Handles, comb.	1.25
Butter tubs	\$1.60
Butter Bowls, crates and d	\$3.60

CLOTHES PINS.

5 gross, per box	0.75
4 gross, " "	0.85
6 gross, " "	1.20

CHAS. BECKH & SONS.

per box	
5 gross, single and ten box lots	0.75
Star, 4 doz. in package	0.85
" " 6 " "	1.25
" " 4 " cotton bags	0.90

INDURATED FIBRE WARE.

per doz.	
1/2 pail, 6 qt.	\$4.00
Star Standard, 12 qt.	4.50
Milk, 14 qt.	5.50
Round bottomed fire pail, 14 qt.	5.50
Tubs, No. 1	15.50
" " 2	13.25
" " 3	11.00
Nests of 3	3.40
Keelers No. 1	10.00
" " 2	9.00
" " 3	8.00
" " 4	7.00
Milk pans	3.25
Wash Basins, flat bottoms	2.75
" " round	3.00
Handy dish	3.75
Water Closet Tanks	18.00

DURABLE PAILS AND TUBS

per doz.	
Steel hoops, painted and grain'd	2.20
Brass hoops, oiled and varnish	3.25

No 1 tubs	9.50
No 2 " "	8.50
No 3 " "	7.50

YEAST.

per case	
Barm yeast in boxes of 2 doz.	2.00
10c. and 2 doz. 5c. packages, per box	2.00
Royal Yeast Cakes, 3 doz 10c. packages in case	\$1.95
Royal Yeast Cakes, 3 doz 5c. packages in case	1.00

OUR NATIONAL FOODS.

per doz.	
Desiccated Wheat	4.25
" " Rolled Oats	4.25
Snow Flake Barley	4.25
Rolled Wheat Flakes	4.25
Buckwheat Flour, S. R.	2.00
Prepared Pea Flour	2.00
Baratena Milk Food	1.80
Patent Prepared Barley 1	3.00
Patent Prepared Groats 1	1.50
Beef and Barley Extracts 6 oz	2.25
Gluten Flour	4.00

HARDWARE.

per doz.	
ZINC: Sheet	0.06 1/2
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	0.00
Barbed wire	0.05 1/2
Coil chain, 5-16 in.	0.05 1/2
" " 3/4 in.	0.05
" " 1 in.	0.04 1/2
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2.85
8 dy. and 9 dy.	2.90
6 dy. and 7 dy.	3.15
4 dy. and 5 dy.	3.40
3 dy.	3.75
3 dy.	4.25

HORSE NAILS:

" C" 50 and 10 per cent. from list.	
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HORSE SHOES:

From Toronto, per keg	3.75
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WINDOW GLASS:

per box	
35 in and under	1.55
35 to 40	1.60
41 to 50	3.60
51 to 60	3.90
61 to 70	4.20

GUNPOWDER:

per doz.	
Sporting FF	4.75
" " FFF	5.00
Canada rifle	7.25
Sporting FF, (in 1/2 lb. tins) per doz.	2.40
ROPE: Manila	0.14 1/2
Sisal	0.13

AXES:

per doz.	
Peerless & Keen Cutter	7.50
Leader	7.25
Lance	7.75
Queen City	9.25
Honor Bright, all steel	11.00
SHOT: Canadian	0.05 1/2
HINGES: Heavy T and strap	0.51
" " Screw, hook & strap	0.32 1/2

TIN PLATES:

per box	
1c. 4x20 coke	4.50

DRUGS AND CHEMICALS.

per lb.	
Alum	\$0.02
Blue Vitriol	0.06
Brimstone	0.02 1/2
Borax	0.13
Camphor	0.75
Carbolic Acid	0.50
Castor Oil	0.13
Cream Tartar	0.30
Epsom Salts	0.01 1/2
Paris Green	0.18
Extract Logwood, bulk	0.13
" " boxes	0.15
Gentian	0.10
Glycerine, per lb	0.20
Hellbore	0.16
Iodine	5.00
Insect Powder	0.40
Salpêtre	0.08 1/2
Soda Bicarb, per keg	2.56
Sal Soda	1.00
Madder	0.12 1/2

VINEGAR.

per gal.	
XX, W.W.	0.20
XXX, W.W.	0.25
Honey Dew	0.28
Pickling	0.28
Malting	0.45

THE BADGEROW FALCONER VINEGAR CO.

per gal.	
French Bordeaux	0.34
Tarragona	0.32
Triple	0.30
Fruit Vinegar	0.27
Pickling	0.28
XXX	0.25
Extra XX	0.22
XX	0.20
X	0.16
Cider Vinegar	0.16
Honey Vinegar	0.25
Eng. Malt Vinegar	0.50
Bottled Malt Vinegar, qts.	2.00
Methylated Spirits	2.00

FISH.

per lb.	
Trout	0.06 1/2
Whitefish	0.06 1/2
" " Manitoba do	0.07
British Columbia salmon	0.16
per lb	
Lake herring	2.50
Pickarel	0.05
Pike	0.04 1/2
Smelts	0.06
Pickled and Salt Fish:	
Labrador herring, p. bbl	6.00
Shore herring	5.00
Salmon trout, per 1/2 bbl	4.50
Whitefish	5.50
Lake herring split	2.50
Dried Fish:	
Codfish, per quintal	5.25
" " cases	5.00
Boneless fish	0.04
Boneless cod	0.06 1/2
Smoked Fish:	
Finnan Haddies	0.10
Bloaters	1.00
Digby herring	0.16
Sea Fish:	
Haddock	0.05 1/2
Cod	0.07 1/2
Spring salmon	0.20
Flounders	0.05
Halibut	0.20

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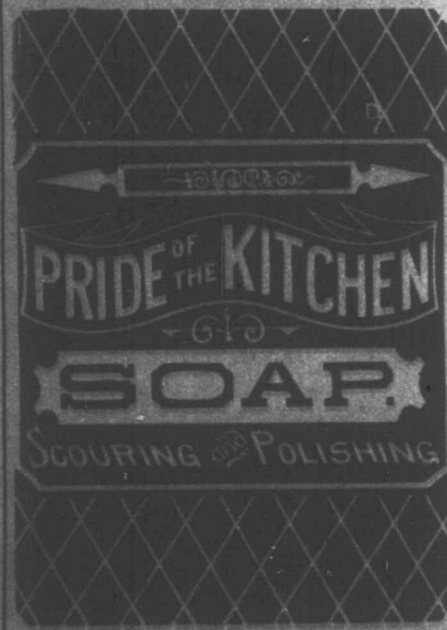
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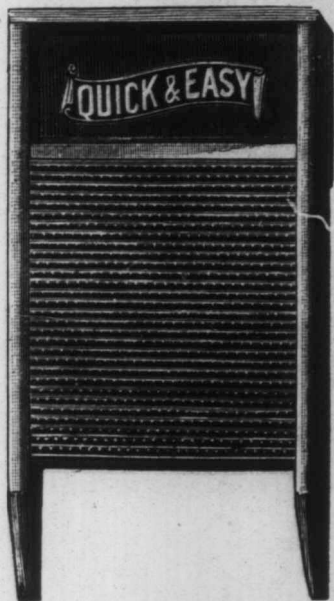
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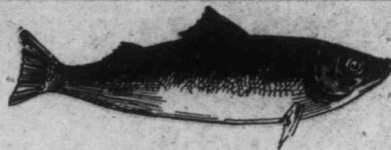
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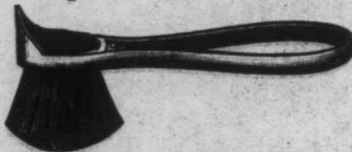
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