

# THE CANADIAN GROCER

VOL. IX

TORONTO, JANUARY 11, 1895.

No. 2

Manufacturers by Special Warrant  
To Her Majesty THE QUEEN



## COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**

**TWO GOLD MEDALS**  
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Only Medal Dublin 1865    Grand Gold Medal Moscow 1872 & 83




**IF YOU WISH TO INCREASE YOUR TRADE  
AND GIVE SATISFACTION TO YOUR CUSTOMERS  
SELL**

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## ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE  
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

**READING AND LONDON, ENGLAND**

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**MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.**

LA CADENA—CREAM OF THE HAVANA CROP.

THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

## Infringement of Patent Notice.

HULL, Canada, Jan. 2nd, 1895.

To the **WHOLESALE GROCERY  
AND JOBBING TRADE:**

As the public are doubtless aware, we have been packing our Matches lately in very ingeniously constructed Paper Boxes, the invention of our Mr. Millen, and covered by Canadian Letters Patent of the 12th of May, 1892 (No. 38,938), and of 29th July, 1892 (No. 39,528), of which we are the sole proprietors. The value of these Boxes for packing matches was recognized as soon as we adopted them. Since then, some of our competitors in Canada, desiring to profit by our labor and experience, have seen fit to sell other than our matches packed in boxes of the same construction substantially as those of ours, which are protected by the above Letters Patent.

This clearly is an infringement of our Patent Rights, and, if continued, will be stopped by process of law. As a word of advice to our friends, and as a warning to our competitors, who are thus infringing upon our Patent Rights, we have decided to give this notice to all parties not to buy, sell, handle, trade in or barter with any goods that infringe the rights of

**The E. B. EDDY CO.,**  
LIMITED

# Standard Goods THE Best to Handle



## THEY STAND AT THE HEAD

No Verdigris in these goods  
They are made in Silver Lined Pans

And are

**F**OR SALE BY LEADING  
HOUSES EVERYWHERE.

FOR  
**PURITY**



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**STRENGTH**



This brand is always reliable.

Highest test 98.50% pure.

Made only  
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The UNITED ALKALI CO., Ltd., Liverpool.

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It pays to sell them.



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BY ROYAL APPOINTMENT

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ST. JOHN, N.B.

**"SOMETHING FOR NOTHING"**

Is what the  
people want.

... TO PUT

**WE OFFER**  
FOR A SHORT TIME

**LION BAKING POWDER**

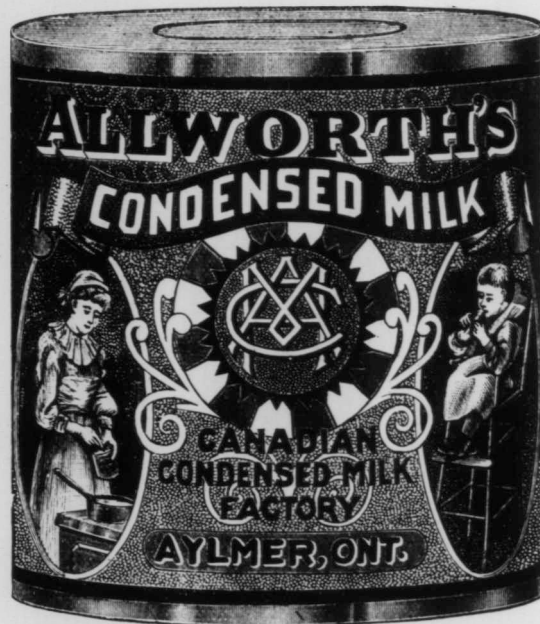
in every store and in every consumer's hands

**1 lb. This Best of All Powders (Red Label)**  
1 Heavy Dishpan, 3½ Gallon Size

All for  
**30¢. RETAIL**

Retailer has a good profit at this price. As this is the best Powder in the market, we want everybody to test it. Ask our travelers, or write us.

**T. B. ESCOTT & CO.** Wholesale Grocers,  
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**FOR ALL USES...**

This brand of milk is the most satisfactory. It is absolute perfection in Condensed Milk, and is guaranteed free from any adulteration. Order from any wholesaler, our own agents, or

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HALIFAX, N.S.—E. ERB & Co.  
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**The Canadian Condensed Milk Factory**

**D. MARSHALL & ALLWORTH**

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**Licorice**

**YOUNG & SMYLLIE'S**  
PURE Spanish

**ACME**  
LICORICE  
PELLETS

**STICK LICORICE**

We look upon the increased demand for our goods as a testimony to their superiority.  
To be obtained from any leading first-class house in Canada.

**YOUNG & SMYLLIE,**

**Brooklyn, N.Y.**

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G. F. & J. Galt.

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H. P. Eckardt & Co.

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If you want the best Bosnia Prunes be sure you order the Ostrich Brand. The fruit is the sweetest, cleanest and blackest on the market. Order a sample case from any of these firms.

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AGENTS

MONTREAL.

# KOFF NO MORE

## WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



# Kippered Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

## SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

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Sole Agents for Canada, MONTREAL.

## Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

**An Old Story**

Others will offer you a coffee guaranteed just as good as our Pure High Grade

**Excelsior Blend Coffee**

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

This may remind you that you are wanting just such a coffee, and that it would be well to order on a shipment as a special leader for your Holiday Trade.

**Todhunter, Mitchell & Co.**

Coffee Importers and Manufacturers  
Sole Patentees of the Improved Process of Roasting

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**BATTY & CO.,** LONDON, ENGLAND



Batty's  
Nabob  
Pickles  
Crown  
Pickles

Batty's  
Nabob  
Sauce  
Batty's  
Worcester  
Sauce

For sale by Leading Wholesale Grocers.

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CRESCENT BRAND

**BRUNNER, MOND & CO., Ltd.**

NORTHWICH, ENGLAND

MANUFACTURERS OF



**BICARBONATE of SODA**

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

**SODA CRYSTALS**

Of the Finest Quality.  
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Orders for direct importation from  
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# THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOWS

SYRUPS

## ARE PURE

NO BLUEING

Material whatever is used  
in the manufacture of

OUR GRANULATED

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# Security

Is the most important feature in handling condensed milk.

Your customers **cannot afford** to take any  
**chances** with milk that is being fed to **babies**.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says :

"The REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says :


"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

BUY in Small Quantities and Often.

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Put your money on the right track.

Order a Sample Package of 

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The 400 Select Congou  
Imperial Congou

Dalu Kola Congou  
Russian Congou

## And Build Solidly

The foundation of a successful Tea Trade.

W. H. Gillard & Co., Wholesale Teas Wholesale Groceries Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

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QUALITY  
UNEQUALLED.

Try a Sample  
Case.

SOLD  
ALL OVER  
THE DOMINION.

30 Years Before  
the Public.

# SODA BISCUITS

Wm. Paterson & Son, - - Brantford



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

# THE CANADIAN GROCER

Vol. IX. (Published Weekly)

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(\$2.00 per Year) No. 2

J. B. McLEAN,  
President.

HUGH C. McLEAN,  
Sec.-Treas.

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## THE TIDE IS TURNING.

ONE of the best evidences of returning trade prosperity is the concurrent efforts that are being made to bring the desideratum about.

The depression which has hung over the commercial world during the past two seasons is not the result of famine, pestilence or war.

It is the result of reckless speculation, reckless credits, reckless living; in a word, bad business methods.

The first turn of the screw which began to bring men to their senses was given when the Baring failure startled the world; and the tightening up process has been going on ever since, until manufacturers, merchants and financiers are perforce compelled to reform their business methods.

They are doing what the mariner does when he is in a storm—taking in sail.

The smallness of profits demands that expenses shall be brought down to meet them, that credits shall be for shorter terms, and that greater care shall be exercised in granting them. With all these demands business men are now complying.

When the cause of a patient's sickness is removed convalescence begins. And now

that the cause of the past few years' sickness in trade is being removed business is more healthy, and before a great while it will be strong and vigorous again.

Canada is no exception to the rule. Confidence is being restored, foreign capitalists are more inclined than ever before to turn their attention to the development of our amazingly rich natural resources, and already our mining and our lumbering industries are taking on new life.

One of the things we now want most of all is increased population. This is even of more importance to us than the question of tariff.

## SITUATION IN CURRANTS.

IT was stated in last week's GROCER that, according to advices received by a Toronto broker, the Greek Chamber had adopted in principle a scheme for the state to withdraw from consumption the surplus currants of the production of 1894.

This week's advices, however, show that it was merely the first reading of the bill that was adopted. When it came to a second reading the bill was snowed under by 63 to 44 votes.

The object of the bill was the same as that proposed by a similar measure last year, namely, the detention and destruction of a portion of the currant crop.

The bills in question were designed for the benefit of the currant growers of the country, but it seems to have been the general opinion that the means by which it was aimed to secure the desired end would benefit the buyer more than the grower, and to this is probably attributed, in part at least, the unpopularity of the measures.

The condition of the currant grower is deplorable. In some instances the returns received by him have not been more than

sufficient to re-imburse him for the labor employed in harvesting the crop, and the question with many of them has been seriously discussed whether it would not be better to turn the vineyards into wheatfields.

For the indirect cause of the present condition of the Grecian currant growers it will be necessary to look back some fifteen years. About that time the vineyards in France were devastated by the phylloxera, and the wine manufacturers turned to the currants of Greece for a substitute. For a time their demands upon this source continued to increase, until the importation of these currants touched the enormous total of 68,000 tons in one year. This, it will be remembered, is nearly equal to one half of last year's total crop. As the demands of France increased, the growers in Greece enlarged their vineyards and increased their production.

By and by, of course, the vineyards of France began to recover from the effects of the phylloxera, and the wine manufacturers of France turned their attention more and more to the home-grown grape and less and less to the Grecian currant. Then it was that the troubles of the growers in Greece really began. Now comparatively few currants go to France.

But while France is not at present a factor in the currant market, Russia is. If our memory serves us right, it was only last year that that country first appeared as a customer for Grecian currants, and this fact has steadied the market when it might otherwise have fallen.

The action of the Greek Chamber, in allowing the recent bill to be read a first time, stiffened prices a little, while the rejection of the second reading has naturally had a reactionary effect. The advices, however, received this week in Toronto state that the easiness in question is thought to be only temporary. The foundation upon which this supposition is based is the fact that scarcely 40,000 tons of currants are left in Greece, while Russia, on the other hand, will require a considerable quantity of the fruit.

### SUGAR STILL LOWER.

THE irregularity of the sugar market continues one of the leading features in the grocery business in Montreal, for there has been a further decline of  $\frac{1}{8}$ c per lb. on granulated and  $\frac{1}{8}$  to  $\frac{1}{4}$ c. per lb. on yellows at the refineries, making the total decline since the competition of German sugar first commenced to be felt a full  $\frac{3}{4}$ c. Indeed, it is a question with many shrewd traders whether prices will not go still lower, as the matter has evidently resolved itself into a regular fight between the domestic refiners and their German competitors for the control of the market.

During the past week or so there have been large offerings of German beet refined sugar to the wholesale trade in Montreal at a very low figure; in fact, at a cost which will permit some of the lots being jobbed out as low as  $3\frac{3}{4}$ c. per lb.

An inspection of this sugar reveals the fact that it does not grade anywhere near the domestic granulated, but the Montreal refiners are naturally afraid of the low price tempting custom.

It is understood, also, from advices to Montreal brokers, that the competition of German sugar is being felt just as keenly in the Maritime Provinces by the Halifax refiners, and that refiners' prices down there have sagged off to the same extent as those in Montreal.

The natural outcome of this unsettled feeling is very careful buying, not only by the jobbers, but by the latter's customers also, who only take what they may want in the immediate future so that they will be in a position to take advantage of any further decline if it does come.

### IT IS NOT CANADA'S BUSINESS.

CERTAIN English journals suggest as a remedy for Newfoundland's woes that she join herself to the Dominion of Canada.

These journals are doubtless actuated by the best of motives, but to applaud the wisdom of them is another thing.

Canada, although the bigger and elder sister, has repeatedly since 1867 knocked at Newfoundland's door and invited her to come into the Confederation, but these invitations were rejected as often as they were made.

Newfoundland's right to do so no one will gainsay. But there is not the same opinion

in regard to her right to come in now and ask the Dominion to share her woes financial and her woes political.

No, Canada does not want Newfoundland just now. Canadians sympathise with her. We always have done. Our sympathies went out to her—and our money, too—when fire devastated her capital. Our sympathies went out to her, and our indignation blended with hers in the humility she had to bear because of the French fishery question. And we are heart and soul with her now.

But we must, first of all, be just to ourselves. We have our own problems to solve. Although there is not much fear and trembling about it, we have our national salvation to work out. If we took over our sister colony down by the sea, with her bag and baggage of troubles, we would not be just to ourselves—nor to Newfoundland herself, for that matter.

The hole which she is now in is of her own digging, and the more she is made to depend upon her own energies for getting out the better will it be for herself.

True, Newfoundland has not yet asked the Dominion to take her in. But leading English papers are suggesting such union; and a sentiment tending toward a consummation of this idea is, we are told, developing in Newfoundland itself.

If it is anybody's duty to come to the rescue of the financially swamped colony, it is Great Britain herself, not Canada. She is the mother, and has the means; Canada is but the sister, and has only the means for the supplying of her own needs.

### A MATTER OF ETHICS.

Some time ago the Montreal Retail Grocers' Association appointed a delegation to wait on the wholesale men for the purpose of conferring with them in regard to handling the goods of a well-known packing company in Montreal.

The ground of the retailers' complaint was that the company in question had established and were running a number of retail stores in Montreal, and that this was unfair to the retail trade as a whole.

Since then nothing has been heard of the matter, but THE GROCER learns that the reason thereof is that it would be difficult for the wholesalers to take any rigid course as a body in the premises.

To the lay mind the remedy is simple, and lies with the retailers themselves.

Though the action of the company in question is in a sense unfair, it must be ad-

mitted that they know their own business best.

If the retailers are dissatisfied they need not handle the goods in question, and in this event the wholesalers will find, with this demand from the retailers lacking, that it will not pay them to carry them either.

### DEPARTMENT STORE EVOLUTION.

WHETHER it be long-lived or short-lived, the department store era does not yet show signs of waning.

Look in whatever large city we may, the department stores are increasing rather than decreasing.

In Chicago, the home of the department store on this continent, this fact is clearly demonstrated, and in a striking manner, too.

One is frequently led to wonder whether there is a limit to the evolution of the department store; and there is a proposition on foot in Chicago which makes the answering of this question all the more difficult.

A store, we are told, is to be built in that city which is to surpass anything else in the world of its kind. Its frontage, will be 400 feet. But its uniqueness does not lie so much in its size as in the peculiarity of some of its departments.

This particular store, in addition to the general departments, will have a bank, restaurant, barber shop, swimming baths, photograph gallery, intelligence office, daily paper, etc.

This idea of a swimming bath is particularly unique. We have department stores in Toronto that serve up refreshments and one that issues a periodical. But a swimming bath in a department store is something that probably none but those who originated the idea in Chicago ever thought of.

Let us see. These department stores now sell groceries, hardware, boots and shoes, furniture, dry goods, books, confectionery, publish newspapers, dispense refreshments, shave chins and crop heads.

Where is this thing going to stop, anyhow? The competition is getting blessed near to each one of us. Even upon us newspaper men this gourmand of a department store seems to have got its eye.

By-and-by, those of us afflicted will be numerous enough and strong enough to rise up and wipe our tormentor from off the face of the earth. And what then? Why, like Banquo's ghost, it would bob up again next day.

The best thing we can do is to fight a good fight, and exercise all the push and enterprise we can command. Better results will be obtained in this way than by trying to sit on something that will not down.

**HAMILTON GROCERS' OFFICERS.**

The monthly meeting of the Retail Grocers' Association of Hamilton was held Wednesday night, 2nd inst. President Adam Ballentine was in the chair, and the others present were: W. R. Harvey, A. Hayes, C. Bremner, William Smye, C. Holt, C. H. Peebles, J. H. Horning, G. Powell, J. Pryke, F. R. Close, A. Bain, J. C. Bolligan, J. Ronan and J. O. Carpenter.

J. Peebles, corner Cannon street and West avenue, was admitted to membership.

The reports of the secretary and treasurer showed the association to be flourishing, numerically and financially. These officers were elected:

- A. Ballentine, president.
- J. O. Carpenter, first vice-president.
- J. C. Bolligan, second vice-president.
- W. R. Harvey, secretary.
- C. Bremner, treasurer.
- C. H. Peebles, J. H. Horning, J. Ronan, F. R. Close and A. Hayes, executive committee.
- C. Holt and G. Powell, auditors.

J. H. Horning, who closes his store at 9 o'clock on Saturday evenings, reported the results very satisfactory, and advised others to follow his example.

A committee was appointed to purchase glass jars for the season.

A letter from the London Association relative to the fees for the inspection of weights and measures was laid over for further consideration

**FAILURES IN 1894.**

R. G. Dun & Co.'s Weekly Review of Trade has the following to say regarding failures for the past year:

"Failures for 1894 are fully reported this week, being 13,885 in the United States and 1,856 in the Dominion of Canada. Liabilities in the United States were \$172,992,856, and in Canada \$17,616,215. Neither the decrease of over half in this country, nor the increase of over 40 per cent. in Canada is surprising, but the statement shows that most of the decrease in the United States is in manufacturing liabilities, while the entire increase in Canada is in liabilities of trading concerns. A few states, including New York and Pennsylvania, show more failures than in 1893, and in a few southern states the amount of liabilities is larger, but in central and western states very much smaller. In eleven of the last thirty-eight years, reported liabilities have been larger than in 1894, though for this year and 1893 the statement is confined to commercial failures, as it was not in former years. The failures have been 12.5 in every thousand firms doing business; the liabilities have averaged \$132.77 to each firm in trade, and in proportion to the volume of solvent busi-

ness represented by all Clearing House exchanges, \$2.63 for every \$1,000."

Bradstreet's reports 373 failures in the United States during the past week, against 480 for the corresponding week in 1894, and 313, 339 and 391 in 1893, 1892 and 1891. The Middle States had 77, New England 39, Southern 100, Western 80, Northwestern 45, Pacific 23, Territories 9: Canada had 39 and Newfoundland 2. About 83 per cent. of the failures reported had \$5,000 or less capital, and 11 per cent. had from \$5,000 to \$20,000 capital.

**HALIFAX IMPORTS AND EXPORTS**

The imports of sugar and molasses into the port of Halifax during 1894 were as follows:

|                   |            | SUGAR. |      |        |         |
|-------------------|------------|--------|------|--------|---------|
|                   |            | Hhds.  | Tcs. | Bbls.  | Bags.   |
| Windward          | West India |        |      |        |         |
| Islands           | .....      | 4,494  | 511  | 12,400 | 29,895  |
| East Indies, etc. | .....      |        |      |        | 140,772 |
| Cuba              | .....      |        |      |        | 109,257 |
| Beetroot          | .....      |        |      |        | 34,559  |
| Demerara          | .....      |        |      | 50     | 29,036  |
| Porto Rico        | .....      | 2,662  | 4    | 103    | 3,155   |
| Brazil            | .....      |        |      |        | 14,500  |
| Jamaica           | .....      | 228    | 130  | 598    | 862     |
|                   |            | 7,294  | 645  | 13,181 | 353,936 |

The imports for previous years were:

|      | Hhds.  | Tcs. | Bbls. | Bags.   |
|------|--------|------|-------|---------|
| 1889 | 12,425 | 939  | 2,952 | 120,020 |
| 1890 | 13,608 | 199  | 3,192 | 137,813 |
| 1891 | 7,069  | 64   | 1,083 | 322,204 |
| 1892 | 5,507  | 464  | 1,500 | 276,735 |
| 1893 | 3,290  | 279  | 9,017 | 240,276 |

MOLASSES.

|            | Pchs. | Tcs. | Bbls. |
|------------|-------|------|-------|
| Porto Rico | 3,572 | 329  | 285   |
| Antigua    | 1,692 | 234  | 696   |
| Barbadoes  | 1,485 | 138  | 151   |
| Demerara   | 608   |      |       |
| St. Croix  | 378   |      | 799   |
| St. Kitts  | 241   |      | 174   |
|            | 7,978 | 701  | 2,090 |

The imports for previous years were:

|      | Pchs.  | Tcs.  | Bbls. |
|------|--------|-------|-------|
| 1889 | 12,216 | 975   | 2,147 |
| 1890 | 12,765 | 830   | 1,828 |
| 1891 | 12,898 | 1,498 | 1,066 |
| 1892 | 9,730  | 773   | 1,772 |
| 1893 | 9,992  | 812   | 1,212 |

The exports of fish from Halifax during the year just close were as follows:

|                     | Qtls., dry. | Bbls., pkld. |
|---------------------|-------------|--------------|
| Jamaica             | 103,757     | 14,745       |
| Porto Rico          | 59,943      | 5,784        |
| Demerara            | 45,099      | 4,186        |
| Cuba                | 46,985      |              |
| Hayti               | 14,992      | 5,738        |
| Trinidad            | 6,604       | 381          |
| St. Kitts and Nevis | 6,165       | 1,229        |
| Barbadoes           | 4,967       | 310          |
| St. Croix           | 2,957       | 1,375        |
| Brazil              | 4,973       |              |
| Antigua             | 2,017       | 797          |
| Dominica            | 930         | 97           |
| St. Thomas          | 730         | 112          |
| Bermuda             | 570         |              |
|                     | 300,299     | 65,124       |

The exports for previous years were:

|      | Qtls., dry. | Bbls., pkld. |
|------|-------------|--------------|
| 1889 | 267,728     | 38,175       |
| 1890 | 241,539     | 36,983       |
| 1891 | 247,537     | 36,170       |
| 1892 | 262,806     | 45,773       |
| 1893 | 238,807     | 46,206       |

**MONEY AND STOCKS.**

THE feature of note on the Toronto Stock Exchange during the week is the recovery in Ontario Bank stock. The direct cause of this is the assurance that a large account, in which the bank was supposed to be interested, is under \$15,000 instead of being \$200,000, as it was at first reported. Ontario's stock is now 100 asked and 92 bid. This is 8 and 5/8 points respectively higher than about ten days ago. It is almost needless to say that there is joy in the hearts of those who bought freely of the stock in the days of its weakness.

Next to Ontario Bank stock the place of interest on the Stock Exchange has been the weakening tendency in insurance stock, in consequence of the heavy losses incurred by some of the companies in Sunday morning's fire.

There has been a little more demand for call loans, and it is thought there may be a stiffening of rates in consequence. At the moment, however, 4 to 4 1/2 is still the idea.

The dividends for loan and insurance companies are being paid, and the amounts being received from this source I understand, either have been or are being largely reinvested in small lots.

Toronto Street Railway stocks continue to gather strength, 63 1/2 now being asked and 63 bid. There have been a few transactions around 63, but on the whole business is quiet in this stock.

There is about the usual amount of commercial paper being discounted. The range is still 6 to 7 per cent., with 6 per cent. as the ruling figure. In New York rates on commercial paper were 2 3/4 to 3 per cent. for sixty to ninety-day endorsed bills receivable, 3 to 3 1/2 per cent. for four months' commission house and prime four months' single names, 3 1/2 to 4 per cent. for prime six months, and 4 1/2 to 7 per cent. for good four to six months' single names. Larger offerings are expected.

The aggregate returns of the clearing houses of the United States for the year 1894 were \$45,615,280,187, compared with \$54,309,562,775 for 1893, a decrease of 16 per cent. The decrease in New York alone was 22 per cent. Among the large cities the only one to show an increase was Cincinnati, its clearing being 0.2 per cent. larger than in 1893. In fact, generally speaking, the southern cities make a better showing than do the northern.

Exports of gold from New York last week aggregated \$4,500,000. This is the largest in any week since August, and brings the Treasury's actual gold balance down to nearly \$82,000,000. ARGUROS.

### THE INDUSTRY WAS NATURAL.

**M**R. PAGE, of Page & Desrosiers, Sandwich, was in Toronto this week. Page & Desrosiers are one of the most enterprising firms in Sandwich. They conduct two general stores in the town, one being started last year whose special object is to supply vessels plying on the Detroit river. In addition to the general stores they are extensive manufacturers of hand-made wool mits, turning out over 1,200 pairs weekly.

"We started the manufacture of wool mits about four years ago," said Mr. Page, in reply to a question, "and our output has steadily increased. Our business has heretofore been principally with Montreal and Winnipeg. One house alone in Montreal takes about 5,000 pairs from us. We have not done much in Toronto yet, because we have made no special effort to do so. Now, however, we are making a push in this direction, and that is why I am here. Up to the present our business has all been done through correspondence, but we have decided to try what we could do by personal contact with the trade. This is my first trip out with that end in view, and after I get through here I shall go on to Montreal."

"How did you find business last year?" I queried.

"It was good. The only difference we found was that we had to get out and hustle a little harder for the dollars. Of course, trade generally has been quiet in western Ontario. There is, however, an improvement in business in Detroit, and we on our side of the river are feeling the benefit of it."

The experience of Page & Desrosiers in the manufacture of hand made wool mits points a moral: They started an industry which was natural to that part of the country, and they have been successful. If the business men of the different cities, towns, etc., of the country would give their attention more to the stimulating of industries that are native to their localities, many places would be better off than they are today.

### THE FLORIDA ORANGE SEASON.

**T**HE N.Y. Journal of Commerce of Monday last had this further to say regarding the recent damage to the Florida orange crop by frost:

"Some conservative idea of the destruction to the orange crop in Florida by the cold weather last week can now be formed by the fruit trade through the medium of telegrams and letters from the orange-growing districts.

"There appears to be doubt but what the destruction has not been materially exaggerated. What may be termed an average estimate places the stock of good sound fruit at 500,000 boxes, out of a total of 3,000,000 boxes remaining in Florida. One of the

largest receivers said on Saturday: 'The question now is whether the fruit will arrive here sound or nearly so. Experience has taught us during previous cold seasons that the fruit has landed in virtually sound shape, although very light and without juice. It is also a question whether the freeze has been severe enough to ruin any keeping qualities which the fruit might have left, and if the fruit is going to arrive here in a rotten condition, it would certainly be better for all parties concerned if the season should be closed at once, and none of this badly frozen fruit shipped out of the state of Florida.

"On Monday (to-day) there are several carloads due here, over the Pennsylvania railroad, of oranges taken from the interior of the trees after the freeze. An examination of this fruit may be the means of guiding the fruit trade as to what is best to be done for the future.

"There are in port and on the way from the Mediterranean about 40,000 boxes of Sicily oranges to arrive during the current month, but this is a very light supply if Floridas are shut off, in fact, it figures only a little over the usual weekly Florida receipts in this market. Prices on oranges must continue high through January, and all good Florida fruit is firmly held here at \$4.50 per box on desirable sizes. The last auction sale of Mediterranean fruit held on Thursday last show a range of prices from \$2.25 to \$2.65 per box, an advance of almost \$1 per box over previous sales of similar fruit.

"Reports are to the effect that receipts will necessarily be very light from the fact that nearly one-half of the crop had been shipped before the freeze and the other half is undeniably and positively injured to such an extent as to prompt its being shipped.

"As a rule, after a heavy freeze in Florida this market is inundated with frozen fruit, but I feel safe in saying that this case will be an exception, because the fruit has been too badly injured.

"It was reported that the transportation companies were demanding freight payments in advance, but agents interviewed by Jacksonville papers deny this allegation, but they said this course would be pursued where the quality of the fruit was so poor as not to escape detection before it left the state. And the whole sum total of the matter is that the Florida season is practically at an end.

"The situation affects thousands of men who deal in fruit, but none so much as the small grower in Florida—it is, indeed, a serious matter to them. It is true many of them have marketed or sold their crops, but they are just as badly off if they sold f.o.b. cars, owing to the clause in the contract reading 'merchantable fruit in good order,' as frosted fruit is not merchantable."

"Edward Ruhlman says that the 'freeze out' was the most disastrous he can remem-

ber. No warning was given of the fall in the temperature, and from latest advices very little was saved. Vegetables are beyond recovery. Oranges, grape fruit, tangerines, etc., froze solid on the trees. The pineries of the state are destroyed root and branch.

"Both the Clyde and Ocean steamship companies have announced an emergency rate of just half of the rate ruling previous to the freezing, but accompany the same with a stipulation that the freight must be paid in advance. The trade says of the reduction that it is certainly an evidence on the part of the transportation companies to do what they can to relieve the Florida shippers, and their action is appreciated. The rate now from Jacksonville to New York is 17½c. per box.

"The railroads, it is claimed, will lose about \$500,000, while the loss to the grower is estimated at \$2,000,000. This does not cover the loss of young orchards. As one receiver said, it is all right to reduce the steamship rates, in fact, is an act which should not be forgotten by the fruit trade, but the cartage from the groves is just the same, and in many cases that is the most potent factor in the situation.

"A well-known importer received a telegram from Sicily on Friday stating that the fruit growers there refuse to sell their fruit this season to shippers, preferring to ship on their own account. This move on the part of the growers is due to the loss sustained by Florida by the recent blizzard. Several weeks ago, it is said, the market for oranges in Sicily opened quite low. As Florida expected to yield a crop of about 5,000,000 boxes, the importers of Mediterranean fruit here were timid about negotiating, preferring to wait until the greater part of the Floridas were marketed. When the report reached this city from Florida that the orange belt had been visited by frost, cables were sent to Sicily accepting previous offers, but the growers there, learning of the loss of Florida crop, refused to fill these orders."

Established 1850

1895.

### New Goods for the Spring Trade.

Our Travelers are all out on their respective routes with a most complete set of samples for immediate delivery and import of

### China, Crockery, Glassware, Etc.

It will pay every DEALER to go carefully through the lists of original packages and inspect the samples.

**JAMES A. SKINNER & CO.**

Toronto, Ont. Vancouver, B.C.

Have You Any Difficulty

TEAS?

In matching former purchases of

If you have, see our Travelers' Samples, or write us. We are free sellers.

LUCAS, STEELE & BRISTOL, - HAMILTON

CUTTING

Packs the Best

California Fruits

WE HAVE THEM. HERE THEY ARE

Evaporated Apricots    Dried Pitted Plums    Dried Nectarines  
Dried Pears            Dried Peaches            Dried Silver Prunes

We also offer Italian Evaporated Cherries and Australian Prunelles.

James Turner & Company - Hamilton

PERFECTION.

"SNIDER'S" HOME-MADE

Tomato Catsup and Soup

For Sale by Leading Wholesale Grocers.



WRIGHT & COPP, AGENTS

TORONTO.

**DRY GOODS.**

## TORONTO MARKET.

**T**RADER during the last two weeks in December was quite pleasing to the wholesalers generally. Orders were numerous, and the semblance of a lively movement was kept up, even if there was no great breadth in trade.

Since January 1st, however, the orders have perceptibly dwindled, so far as present shipments are concerned. Letter orders are very sparse and sparing. A few sorting orders for small lots of blankets and heavy woollens are being received and are somewhat gratifying. But the demand is not general.

On spring account, the orders are coming in somewhat slowly and sparingly. It is perhaps too early to judge, as many of the travelers did not go out until this week, last week being given up mostly to municipal politics.

## MONTREAL MARKET.

The travelers will go out this week on their regular placing trip, and already, if the letter orders that have been received are any indication, they have reasonably fair prospects. These letter orders have comprised both spring goods and sorting supplies.

There have been quite a good sized lot of American colored cottons received since the

end of the year, so that it seems that we have not heard the last of American competition in this respect.

Payments are rather better than they were, a large amount of the December arrears being wiped off, and it is expected that the 4th of February will show better returns. The city retail trade also has picked up considerably during the past fortnight.

**THE PRICE OF OYSTERS.**

The cold weather of the past two weeks has served to bring out the annual Baltimore prophecy of higher prices ere long for canned oysters. The cost of raw stock, it is pointed out, has advanced considerably, and the supply, it is claimed, has fallen off enough to force greater or less curtailment of canning operations. One authority presents data showing that canners of Cove oysters in Baltimore packed only 543,000 bushels of the bivalve during the first eleven months of 1894, against 666,000 bushels during the corresponding period in 1893. The pack since then has been moderate and the record for 1894 is said to show the smallest output that the canneries have made in ten years. As to the amount of stock carried over from last year no particulars are given, but that it was considerable is an open secret, and it would seem safe to venture the statement that there will be enough canned oysters to supply the wants of the trade during the next twelve months. —N.Y. Journal of Commerce.

**SHREDDED CODFISH AT THE FAIR.**

Beardsley shredded codfish needs no introduction to the trade. It is known, and known favorably. But readers of THE GROCER will no doubt be interested in learning what the Denver papers had to say, not only about the shredded codfish but the other lines of goods manufactured by J. W. Beardsley's Sons, New York, that were shown at the Pure Food Exposition in that city.

From a trade paper we take the following: "Beardsley's Sons' booth is the favorite of all visitors, and those who have tried their goods for the first time were delighted as well as astonished at their excellence; in fact, they could hardly realize such a class of goods could be put up. The shredded codfish is the natural salt codfish, picked up by machinery that disintegrates the fibre without affecting the flavor. It is odorless and requires no soaking or boiling, and one pound will go further than two pounds of any other codfish.

"The Acme sliced smoked beef put up by the same firm cannot be equalled in the world. It is not chipped in rough, thick, wedge-like pieces, but is sliced by machinery and every particle in the can is eatable. It will keep any length of time, in any climate, and every can sold is guaranteed to give satisfaction or the money is refunded. Their boneless Scotch herring put up in cans is the choicest relish in the market."

**TO ALL OUR CUSTOMERS AND FRIENDS**

... We wish you

**A Happy and  
Prosperous New Year**

**H. P. Eckardt & Co.**

Wholesale Grocers.

..... TORONTO, ONT.

**Fine Chocolate Goods**

Three Grades

**Supreme  
Extra Fine  
Elite**

**SUPREME** goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

**EXTRA FINE** Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

**ELITE** is our cheapest grade and is splendid value.

**G. J. Hamilton & Sons, - Pietou, N.S.**

# Moir & Co.'s

To retail at 5 and 10 cts.

ALSO

Moir & Co.'s Jelly Powder

## Kipper Paste

AND

## Bloater Paste

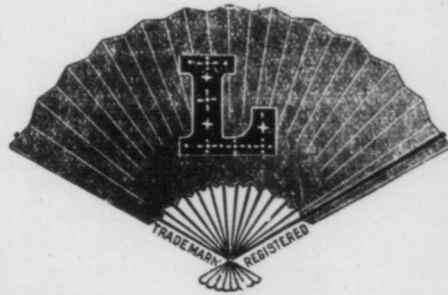
### DAVIDSON & HAY

Wholesale Grocers

TORONTO

# TEAS

## FAN



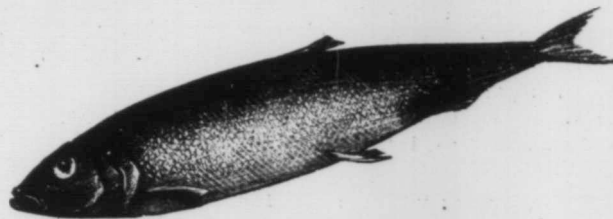
## BRAND

EDWARD ADAMS & CO. - London, Ont.

If you want

# Genuine LABRADOR HERRING

LARGE  
FAT AND  
BRIGHT



MUNN, BAINE, JOHNSTONE and RORKE BRANDS JUST ARRIVED.

SEND TO

## STEWART MUNN & CO.

Board of Trade Building, MONTREAL.

J. F. Ramsay, Toronto Agent.

# LOOK OUT!

Our travelers will be on the road in a few days  
with a full range of samples of

Brooms  
Whisks  
Brushes

Woodenware  
Matches  
Twines

Cordage  
Baskets  
Mats

Mirrors  
Cigars  
Tobaccos

And General Grocers' Sundries.

Our Prices and Terms  
Will be Found Right.

## H. A. NELSON & SONS

Toronto and Montreal.

### TRADE CHAT.

**J**OHN Whitchelo, a prominent merchant of Moosomin, dropped dead in the Baptist church the other night. He had just entered the church, and was walking up the aisle to his pew, when he fell to the floor and was picked up dead. Heart disease was the case.

A new boot factory, to be called the Standard Boot Co., is to be established at Levis, with a capital of \$25,000.

Over 400 wagon load of dressed hogs were delivered in Chatham in one day last week. There were 10 to 12 hogs averaging 200 lbs. apiece to each wagon.

Mr. Nairn, of the Winnipeg oatmeal mills, has put in machinery for the manufacture of pot and pearl barley. The product made at home from Manitoba barley is said to be superior to the imported goods.

Brantford, Jan. 7.—The white mill, owned for many years by D. Watts, was purchased to-day by W. B. Wood, M.P.P., and his brother, for \$7,000. They will put entirely new machinery in the structure, and expect to employ additional men.

The business heretofore carried on under the name of Hislop, Meldrum & Co., Montreal, wholesale dealers in country produce, have dissolved by mutual consent. Mr. Hislop has taken over the Commissioner street business and Mr. Meldrum the Brennan street business.

At the annual meeting of the Calgary Board of Trade, held recently, the attendance was good. The following officers were elected for 1895: President, James Bannerman; vice-president, A. McBride; treasurer, A. Allan; secretary, I. S. G. Van Wart.

A Stratford despatch says: "Most of the cheese factories of this important dairying district have been recently holding their annual meetings. The reports show that on the whole the results of the year's operations have been very satisfactory to the patrons. Mr. Chas. Fry, a patron of the Avondale Cheese Factory, received for six months \$599.18, or an average of \$38 per

cow. He did no extra feeding throughout the season, although the fall pasture was very scant."

One of the prettiest weddings in Stratford for some time was on Wednesday week, when Miss Frances Graham, sister-in-law of Ald. W. Hepburn, was married to Mr. John S. Chambers, one of the leading business men of Birtle, Man. Miss Mader, of Atwood, assisted the bride, while Mr. Alex. Ballantyne supported the groom. Rev. E. W. Panton of St. Andrew's Church conducted the ceremony.

W. J. G. Dickson, commission merchant, South Edmonton, who has been shipping oats to Brackman & Ker, of British Columbia, for milling purposes, has received word that his shipments have been very satisfactory, and that an unlimited quantity is wanted. Mr. Dickson has also made a shipment of malting barley, and is making arrangements to ship dressed beef, pork, mutton, game and butter to British Columbia.

### TRADE IN MARKHAM.

Mr. E. H. Wilson, one of Markham's leading merchants, was in Toronto Tuesday. "In spite of the hard times," said he, "we had a fairly good holiday trade." All the local manufacturing industries he reported to be well employed, with the exception of the wagon works, which has been shut down the past three weeks. The woolen mill, which employs 60 hands and pays out \$120,000 annually in wages, has orders enough on hand to keep it running for the next six months.

"Are you shortening credits out that way?" I ventured.

"Yes, we are," he answered with emphasis. "I would, if I could have my way, do nothing but a strictly cash business. As it is now, we do not give much credit, while for the comparatively little we do, we render accounts monthly, where at one time it was once a year or once every two years."

Mr. Wilson was one of the successful candidates for a seat at the School Board on Monday's municipal elections.

### ANOTHER CUSTOMS ORDER.

**A** NEW Customs order has been received at Halifax, signed by Mr. Watters, "acting commissioner of Customs."

It provides that outward manifests shall only be available to the particular exporters concerned in the case, and that the Customs are to furnish the press with a summary of the exports, description and quality, but nothing more.

Hitherto, the outward reports have been available to the press and the merchants generally, and they copied the lists of various articles shipped, with the name of the exporter.

The collector at Halifax, on being asked to interpret the order, said that heretofore the press, when requesting a list of the exports, could not see the outward reports, but the officials would supply them with the total amount of each article shipped, and the value, but not the name of the shipper.

It is needless to say the order gives general dissatisfaction, especially with the fish exporters.

What brought about the order has not as yet transpired, but it is thought that one or two small dealers who did not wish to see their names in print made a complaint.

A small manufacturer of Halifax stated recently that the publishing of his name with his exports gave Montreal people in the same business a chance to locate his markets. He had a good business in Newfoundland at one time, but Montreal took it from him, and he blames the publishing of the exports for it. Keener business methods were, doubtless, the true cause.

### HE NEVER CAME BACK.

DEAR GROCER, — Enclosed please find cheque for \$4, which pays my subscription to July 1, 1895. I did not forget—how could I?—when I have the weekly reminder as regular as clockwork. I was expecting Mr. Cameron along—in fact, I have been looking longingly for his genial countenance dropping in—but, to the best of my knowledge, he has not favored the Classic City with a call in about two years.

Wishing you the compliments of the season, I remain, respectfully yours,

Stratford, Jan. 1, 1895. TH. J. DOAK.



# COCOA



Does not produce nervous irritation, sleeplessness, weakening of the stomach, etc.

Buy Bensdorp's "Royal Dutch" **COCOA**—It is the purest, richest, and strongest of all **Cocoa** productions.

Put up in  $\frac{1}{4}$  lb. tins, price, \$2.40 doz.

"  $\frac{1}{2}$  " " " \$4.50 "

" 1 " " " \$8.50 "

**Gives Satisfaction**—and the dealer a good profit.

# COFFEE



Is indispensable for breakfast. The most delicious cup of coffee is

## CHASE & SANBORN'S

"Seal" brand, 2 lb. tins—whole or ground.

Cases 15 tins, price, 36 cts. per lb.

There is nothing to equal this magnificent blend of Java and Mocha—absolutely pure.

# MILK



The "Reindeer" brand

## Condensed Milk

is noted the world over for its purity and flavor, and is the nearest production to natural, sweet, uncondensed milk. It is free from taint, and safe in all cases, and is rapidly becoming an indispensable household article.

Cases 4 doz. at \$7.00 case.

# TEA -

The "Orient" Tea is the perfection of Breakfast teas—pure Ceylon and India blended. Put up in  $\frac{1}{2}$  lb., 1 lb. pkgs., and 5 lb. tins. Price, 35 cts. lb.

# THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

### TO INSPECT FRUIT IN SICILY.

A movement of interest to the fruit trade is on foot in New York to introduce a system of inspection of oranges and lemons in Sicily before shipment, in order to protect the merchant and banker here. The present system in forwarding consignments from Sicily is unsatisfactory. Importers are informed, according to N. Y. Journal of Commerce, that they must do the same as others in regard to advances or the trade will go to someone else. For the past twelve years a number of movements have been attempted to fight against the "advance" system, but the movements have not become general and have proven unsuccessful.

The disastrous season experienced by the importers last season is attributed to the rivalry between the steamship companies to get the fruit and the large amount of trash shipped. A fruit inspection system will, it is argued, do away with this evil, and will be a great protection to bankers. The present banking system is as follows: A letter of credit is obtained from a local banker, through whom bills of exchange on the most convenient foreign city are obtained. When these bills are accepted the importer receives the bills of lading and invoices of the goods through the banks, for which he gives in return a trust receipt. The terms of the agreement do not restrain the importer from selling the goods, but the property or the

proceeds of their sale must be held in trust for the banker until such time as the acceptance, or indebtedness, has been liquidated. This procedure, it is claimed, is usually followed when an advance is obtained on goods in transit and payment is made to the shipper.

The proposed plan of inspecting green fruit before shipment will, it is believed, prevent exporters from fraudulently increasing their invoice values when the quality of the fruit is inferior. The banker's foreign correspondent goes entirely by the marks, but regarding the quality of the fruit he does not know, as he must rely on the truthfulness of the exporter.

### THE FAVORITE SALESMAN.

It makes no difference whether the store is large or small, people prefer to make purchases of their favorite salesman, says Ohio Merchant. He may be the proprietor, or he may be a clerk, but there is always hesitancy when a customer is called upon to buy of any but the favorite salesman. In the large city retail stores the ladies generally have a clerk in each department with whom they become familiar, and in whose statements they learn to have confidence. The same is true of the country store; the favorite salesman is found there also. It is not uncommon for death to remove from a familiar place a favorite

salesman, and then the regrets are heard from those who sincerely miss the one who attended to their wants for years maybe. The ambition to please the patrons of the store is very laudable, and it is a position that every clerk can aspire to. The eulogies spoken by the plain country people when the favorite salesman steps from the ranks are often more eloquent in their homeliness than the polished sentences of the memorial service.

The writer's attention was once called to this by an incident that came within his observation. A merchant died suddenly, and a few days after the burial an old woman and her daughter called at the residence of the widow to express their sympathy in the hour of bereavement. There was the usual greeting, when the visitor said, "Bein's I was down I thought I would come in." Though ungrammatically expressed there was never a more sincere tender of sympathy made. It lacked polish, but it was honest, and as she spoke of the death of the man with whom she had transacted a good deal of business in the years that had passed, it was clearly apparent that he had left honest friends behind.

The heartfelt eulogy is the one that speaks the loudest. It may be ever so homely, but there is a ring to it that is a voucher for its sincerity. There is many a hard-working clerk in the land to-day who will some time have it said of him, "I shall miss him." That may be a simple statement, but it will be the guarantee to those who hear it that the work of some salesman was well done.

# The Superiority

OF THE IRELAND COMPANY'S BRAND OF

## Breakfast Cereal Foods

IS RECOGNIZED BY THE TRADE.

IS APPRECIATED BY THE PUBLIC.

Our leading lines are

Desiccated Rolled Wheat  
Desiccated Rolled Oats

Snowflake Barley  
Buckwheat Flour

Your Order Will Receive Our Prompt Attention.

(Self-Rising.)

THE IRELAND NATIONAL FOOD CO., LTD.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

**OPERATING** the largest and most complete Breakfast  
Cereal Food Mills in the Dominion.

TORONTO, CANADA

# MARKETS AND MARKET NOTES

## TORONTO MARKETS.

TORONTO, Jan. 10, 1895.

### GROCERIES.

TRADE is again returning to its wonted channels. Travelers' orders are beginning to come in, and more local dealers are to be seen around the warehouses. The buying, however, is in small sorting-up lots, but business, on the whole, seems to be recovering from the holiday quietude in a more satisfactory manner than was anticipated it would. The unsettled condition of the sugar market is the predominating feature in trade, prices being practically without a basis. The long expected new season's Bosnia prunes are arriving this week. Foreign dried fruits are quiet at much about the same prices as previously quoted. Teas are beginning to attract a little more attention from the wholesale trade, but retailers' wants are still limited in this respect. Payments are fair.

### CANNED GOODS.

Business is still only of a moderate character, and prices remain as before. There is no special feature to note. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.20 to \$2.65, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.20 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins.

### COFFEES.

Fresh shipments of green Rio coffee have arrived on the market during the week, but stocks are nevertheless still light. Invoices are costing higher, and we quote slightly higher on the local market. We quote green, in bags, as follows: Rio, 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

### RICE.

Business is still of a moderate character with prices as before. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

### SPICES.

Business continues quiet and featureless. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

### NUTS.

Demand is almost nil. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10¼ to 11c. for small lots; pecans, 10½ to 11c.

### SUGAR.

The condition of prices was probably never worse than it is to-day. Prices

are lower, and still tending downwards. The primary cause of the decline is, of course, the determination of the refiners to try and keep out the German granulated article. One refinery, the St. Lawrence, is placing an off-grade granulated on the market for the special purpose of meeting the latter. There is a difference of opinion regarding the relative qualities of it and the German granulated. The agent of an opposition refinery expressed his opinion that it was superior, and a sample that THE GROCER saw was certainly not so tinged with blue as is the German granulated. As to its saccharine matter, we know nothing. Jobbers are quoting this off-grade sugar at 3½c., while ordinary domestic granulated is quoted at 3¾ to 3¾c. Yet sales are being made, it is asserted, at even lower figures than these. Yellow sugars have not declined to the same extent as granulated, and prices range from 3¾c. up. Further shipments of German granulated sugar are arriving this week. This sugar was ordered some six weeks ago, and as delivery has not been made as soon as anticipated, considerable dissatisfaction is heard, particularly as prices have since then declined materially, and jobbers will lose money on this shipment. Not much interest is being taken in Demerara raw sugars, and some of the wholesale houses express themselves against taking hold of them again. The idea for Demerara raw sugar is 2¾ to 3c., and Muscavado 3c.

### SYRUPS.

There is not much doing in syrups, and the little that is going out seems to be prin-

**WILSON'S**  
**PURE MALT**  
**VINEGAR**

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

**EQUAL TO IMPORTED**

— THE —  
**Windsor Patent Brush Co., Ltd.**  
SANDWICH, ONT.,



Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The **WINDSOR PATENT BRUSH CO., Ltd.**  
SANDWICH, ONT.

**WHY SHUT YOUR EYES**

To the merits of an article like

**"SALADA"**

CEYLON TEA ?

Ask yourself how it could possibly, without EXTRAORDINARY QUALITY, in four years, become the tea of one of every four persons in the city of Toronto ?

Many men's curse is blind, unreasoning prejudice.

Yet the world moves.

Will you stand still ?

**P. C. LARKIN & CO.**

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

**MARKETS—Continued**

cipally in the cheaper grades, at 23 to 28c. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

**MOLASSES.**

Dull and unchanged. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

**TEAS.**

There is a little better movement in teas. The strength of Japan teas is the principal feature to note. While no change has taken place here, prices are higher in the United States. One New York house that usually has about 65,000 packages about this time is now holding but 15,000 packages. We quote ruling prices on the Toronto market as follows: Young Hysons, 12 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Cougous, 14 to 18c. for mediums and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums; 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 45c. for high grades.

**DRIED FRUITS.**

Valencias are only in light demand. Selected fruit is still scarce. We quote good fruit as before: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are 1s. higher in Smyrna, but there is no change here. Business is of the usual character. Quotations are: Ordinary, 4¾ to 5¼c.; good, 5½ to 6c.; fine, 6½ to 7c.; finest, 8 to 9c.

New season's Bosnia prunes are arriving this week, but they were not in time to enable us to get quotations. French prunes we quote as follows: E., 4½c.; D., 5c.; C., 6c.; B., 7c.

There is not much doing in currants, and the little demand there is, is chiefly for the better grades. Quotations on the Toronto market are still as follows: Filiatras, half barrels, 4 to 4¼c., barrels, 4½c.;

fine Filiatras, half barrels, 4¼c., barrels 4¾c.; Patras, 5½ in cases; Casahnas, 5½ to 6c.; Vostizzas, 6½ to 7¼c. in cases and half cases; Panartes, 8 to 8½c.

Figs are dull at nominally unchanged prices. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

**BUTTER AND CHEESE.**

Low grade and medium butter is still plentiful, but choice butter is scarce. Large rolls are in liberal supply and demand is chiefly for them, but the majority of them are off flavor. Creamery butter is in fair demand only. Prices are much as before. We quote jobbing prices: Dairy—Choice tubs, selections, 16 to 17c.; low grade, 10 to 12c.; fresh pound rolls, 16 to 17c.; large rolls, 13 to 14c. Creamery—Tubs, summer makes, 17 to 19c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

**GREEN FRUIT.**

Since the close of the holiday season business has been very dull. The feature of the market is the high price of oranges, consequent on the destruction of the Florida crop by the recent heavy frosts. Both Floridas and Valencias will probably go higher still. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$3 to \$3.50. Oranges—Floridas, \$3.50 to \$4; Valencias, \$4.25 to \$4.50; mandarins, \$2.75 to \$3 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.75 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$12.50 to \$13 per bbl. and \$4 per box. California dried fruit—Apricots, 12½c.; peaches, 12½ to 13c.

**COUNTRY PRODUCE.**

BEANS—Business continues quiet at \$1.40 for choice hand-picked and \$1.20 to \$1.35 for medium.

DRIED APPLES—The market is very dull and prices are much as before, jobbers getting 5 to 5¼c.

EVAPORATED APPLES—Are quoted at 7¼c.

ONIONS—No sales of any extent. We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are improving, 47c. being quoted on track and 53 to 55 out of store.

POULTRY—Very scarce and not much demand. Prices a little higher because of cold snap. We quote: Turkeys, 9 to 10c.; geese, 6 to 7c.; chickens, 35 to 50c. per pair; ducks, 40 to 70c.

EGGS—There is a fair demand at medium prices. We quote fresh at 16 to 17c. and limed at 12½ to 13c.

OATS—Steady. Offerings light at 34 to 34½c.

BARLEY—A little more animation in the market. We quote: 47 to 48½c.

**FISH AND OYSTERS.**

The demand for trout, whitefish, and sea fish is increasing. As foreshadowed by THE CANADIAN GROCER last week, oysters have taken a jump, owing to cold and stormy weather affecting the fishing on the coast. The probability is that they will be higher yet. We quote: Salmon trout, 7c.; white fish, 6½ to 7c.; skinned and boned cod fish, 6½c.; boneless fish, 3½ to 4c.; market cod, 4 to 5c.; tommy cod, \$1.50; steak cod, 6 to 7c.; haddock, 4 to 5c.; Labrador herring, \$2.25 to \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3.25 per bbl.; blue-back herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 5½ to 7c.; Digby herring, in bundles of 5 boxes, 13c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c.; ciscoes, \$1.35 to \$1.40. Oysters, \$1.35 to \$1.50 per gallon for standards and \$1.70 to \$1.80 for selects.

**FLOUR AND FEED.**

WHEAT—Business quiet and prices steady. We quote: White, 63c.; red, 62½c.; goose, 60½c.

FLOUR—Unchanged; market dull; prices firm. We quote: Ontario straight roller, \$2.65 to \$2.70; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—The oat market outside is strong, and as a result the price of oatmeal is firm. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oas, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split pea and pot barley, \$3.75 per barrel.

**CASH PAID FOR DRIED AND EVAPORATED APPLES**

**W. B. BAYLEY & CO., 42 Front Street East, TORONTO**

Telephone No. 471. Established 1870.

**JOHN HAWLEY**

Provision and Commission Merchant

Butter Lard Cheese  
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

**JAMES A. HENDRY**

Wholesale Agent for ... KINGSTON, ONT.

**THE E. B. EDDY CO.**

Limited.

Correspondence Solicited.

HULL, CANADA.

**WHITE & CO.** 70 Colborne St. TORONTO,

Are offering choice lines of Fancy Florida Oranges, Valencia Oranges, Messina Lemons, Bananas, Figs, Dates, Nuts, Haddies, Oysters, etc., at lowest figures.

Send along your orders, which will at all times receive our prompt and careful attention.

P. S.—Consignments of Poultry, Butter, and Eggs solicited. Correspondence invited.

**HUGH WALKER & SON,**

FRUIT AND COMMISSION MERCHANTS,  
GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.



Also all Other Kinds of Fish in Season.

**Aikenhead & Sloan**

13 Church Street TORONTO

**Buy Now**

Fancy Florida Oranges  
Fancy Messina Lemons  
Fancy Grape Fruit  
Fancy Mandarines

**CLEMES BROS. - TORONTO**

**PROVISIONS AND DRESSED HOGS.**

Long clear and barrel pork is in moderate demand from the lumber camps, at unchanged prices.

BACON—Long clear, 7c. for carload lots, 7¼c. for ton lots and 7½c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 8 to 8¼c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$15 to \$15.50; Canadian short-cut, \$15.25 to \$15.75; shoulder mess, \$12.50 to \$13; clear mess, \$13 to \$13.25.

**SALT.**

A fair business is doing in job lots, but no large lots are moving. No change in prices. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

**SEEDS.**

Alsike is moving quite liberally, and there is a somewhat easier feeling in the market at the moment. Prices are unchanged. In red clover, the stocks of home-grown seed are limited; there is more inquiry, and the prices are somewhat higher. We quote: Alsike, fair to prime qualities, \$4 to \$5, and choice to fancy, \$5 to \$5.40 per bushel; red clover, \$5.75 to \$6.10; timothy, \$2.25 to \$2.50 for machine-threshed seed and about 25c. higher for flail-threshed or tramped-out seed.

**HIDES, SKINS, WOOL AND TALLOW.**

HIDES—In fair demand, with a steady market. Prices are unchanged. Local dealers quote 4½ to 4¾c for cured and 4c. for green.

SHEEPSKINS—There is a plentiful supply of sheepskins, and prices remain steady. Local dealers are paying 70c. for choice skins. Calfskin prices are nominal at 6c. for No. 1 and 4c. for No. 2.

TALLOW—There is a lot of tallow on the market, and prices are weak. Local dealers are paying 5½c. and selling at 6c.

WOOL—Quiet with nominal prices. There is no demand from the factories. Local dealers are offering 18 to 18½c. and selling at from 19 to 21c. The market is dull in pulled wool. Supers are quoted at 18 to 19c., and extras at 21c.

**PETROLEUM.**

Orders are coming in well, but prices are unchanged. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17¼c.; photogene, 19c.

**Graham, McLean & Co.**

Produce and Commission Merchants  
77 Colborne St. TORONTO.  
Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**W. S. COLLINS & CO.**

Produce Commission Merchants.

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

**FERRIER & CO.**

Commission Merchants.

SPECIALTIES—Potatoes and Apples.  
Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.  
75 Colborne Street, Toronto.

**COWAN'S  
COCOAS  
OFFEES  
CHOCOLATES  
AND ICINGS**

are absolutely pure.  
All orders promptly attended to.

**THE COWAN CO., Ltd.**

470 King St. West,  
Toronto, Canada.

**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

**JAS. H. FALCONER**

Manufacturer

Jams, Jellies, Marmalades,  
Vinegars, Pickles,  
Ciders, Sauces,

Ketchups, Mince Meats,  
Apple Butter, and  
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone  
473.

VICTORIA, B.C.



ASK FOR  
**MOTT'S**

## MARKET NOTES.

Wm. Paterson & Son report a large sale for their cough drops.

J. W. Lang & Co have a carload of German granulated sugar to hand.

Warren Bros. & Boomer received a shipment of fine green Rio coffee Tuesday last.

A carload of choice new Bosnia prunes is just to hand with Lucas, Steele & Bristol.

Dried fish are selling well. James Turner & Co. have a splendidly assorted stock.

"Lion" baking powder, with dishpan, is having a large run, report T. B. Escott & Co.

A shipment of choice 3-crown California muscatels is to hand with Davidson & Hay.

The Eby, Blain Co. expects its shipment of Bosnia prunes, "Unicorn" brand, this week.

Flynn Bros., (the Garden City Canning Co.), have a splendid line of jams and jellies in stock.

The Phoenix Spice Mills report a largely increased sale for their "Gold Medal" baking powder.

James Turner & Co.'s "Unique" blend of India, Ceylon and China teas is doing well, writes the firm.

Choice butter is wanted by the Toronto dealers, but the medium grades are well supplied, and neglected.

The Eby, Blain Co. is selling fresh water fall caught herring, also herrings, heads off and on, and No. 1 trout.

Sloan & Crowther, who are liquidating, are offering canned goods at low prices in order to clean them out.

"Beaver" brand spice, put up by James Turner & Co., is, that firm reports, in good demand at the moment.

Davidson & Hay have just taken into stock a consignment of Snider's "Home-made" tomato catsup and soup.

T. B. Escott & Co. announce that they have a large stock of canned fruits in stock, which they are offering at low prices.

See Wm. Paterson & Son's "soda biscuit" ad. on page 6. "These goods are sold all over the Dominion," writes the firm.

The Eby, Blain Co. are offering Beardley's Acme sliced smoked beef in flat tins. These goods are highly recommended.

W. H. Gillard & Co. report their tea business as very satisfactory, and they look for even better results during the coming year.

A pure mustard, made from English seed, by Dunn, is being offered by Lucas, Steele & Bristol in tins to retail at 5 and 10 cents.

Davidson & Hay have in stock this week French prunes in cases, which they claim to be offering at an exceptionally low figure.

The selected Valencias of Arguimbau brand, now in store with Lucas, Steele & Bristol, are said to be in first-class condi-

tion. The firm's stock of currants is reported to be a complete one, comprising half-cases, cases, half barrels, and barrels.

The Pure Gold Manufacturing Co. are placing "Golden Age" soap powder on the market in 5 and 10c. packages, as well as in 3-lb. packages.

"Lion Digestive Coffee," write T. B. Escott & Co., "is fast becoming a staple commodity amongst the leading storekeepers in the country."

The Toronto Salt Works sold during the past week: Three cars coarse, in bulk; one car Windsor, fine, in sacks; one car Windsor, in barrels; one assorted car of Windsor.

Clark Bros., of Glencoe, Ont., have ordered a number of large and improved grain scales from C. Wilson & Son, Toronto. They contemplate ordering more scales when warehouse is completed.

"We are getting some nice orders for Japan and Ceylon teas," write Lucas, Steele & Bristol. "At the moment we have a complete assortment, including a lot of early picked Japs—now unobtainable."

James A. Skinner & Co., 54 and 56 Wellington street west, have originated a new idea in advice cards for their travelers, showing the cuts of different patterns of important new goods as they arrive.

The Aylmer Canning Co. is putting its chicken soup on the market this season with a new and attractive label. The Eby, Blain Co. has a shipment of this soup to hand, and reports a good demand for the same.

J. S. Mitchell & Co., of Sherbrooke, Que., have just placed an extensive order with C. Wilson & Son, Toronto, for their Improved Sausage and Packing House machinery. This is the second order placed with the same firm.

The Pure Gold Mfg. Co. has decided to change the style of package of its baking powder. Hereafter it will only be put up in tins, the paper package being discontinued. "This," said a member of the firm, "is done to ensure us against the very close imitation, which has lately come upon the market, of our packages. We are making no advance in price, notwithstanding the extra cost entailed in the package."

The Florida agent for Clemes Bros., Toronto, writes his principals as follows: "The freeze was simply complete. There may be a few cars of light weight oranges sent to market, which the railways have agreed to carry at half rates. But 99 per cent. of the fruit was so badly frozen that it is now dropping from the trees in showers and covers the ground two or three feet deep with mushy rotten oranges."

Stewart Munn & Co., Montreal, have issued a very attractive calendar for 1895. The upper half shows a splendid view of one of their sailing vessels in Newfoundland waters, while the lower half has the usual monthly sheets affixed. The "fish days"

for the year are marked with a fish in red ink, and as there are 365 of these markings, the users of the calendar will have a daily reminder of what their diet should be.

The importations of Valencia raisins from the opening of the crop year to date have been in round figures 400,000 boxes, of which quantity about 25 per cent. was transhipped across the border for consumption in Canada. Of the remainder about 200,000 boxes were distributed throughout our own country, as best estimates of the available stock in this market to-day do not exceed 100,000 boxes. Of the estimated stock of 100,000 boxes held in this market to-day, it is stated by those in a position to know that fully 60 per cent. consists of sound, good merchantable quality, the remaining 40 per cent. being classed as rain-damaged or inferior.—N. Y. Journal of Commerce.

Below are a few of the names of the wholesale houses who are carrying a full stock of Marshall & Co.'s Scotch fish delicacies: Toronto—Eby, Blain & Co., Ltd., Smith & Keighley, T. Kinnear & Co., Jas. Lumbers, F. W. Humphery. Hamilton—Balfour & Co., Jas. Turner & Co., Macpherson, Glassco & Co., Lucas, Steele & Bristol. London—Masuret & Co., Elliott, Marr & Co., A. M. Smith & Co., Ed. Adams & Co. Montreal—George Childs & Co., Caverhill, Hughes & Co., T. Grace & Co., N. Quintal & Fils.

## MONTREAL MARKETS.

MONTREAL, Jan. 10, 1895.

## GROCERIES.

**B**USINESS in groceries has not as yet got out of its holiday dulness, but the movement of trade this week shows symptoms of widening, especially on Wednesday of last week, when several houses got in quite a lot of letter and travelers' orders. The travelers started out last week, and these orders that we refer to have been the first encouraging sign, so that the snow-storm must have done some good. Few changes are to note during the week, most of the leading staples remaining as they were. Sugar is the single exception, ruling unsettled, and it is just possible that refiners' prices may go still lower before the close of the week. Molasses and syrups maintain their firm tone, and the same is to remark about coffee and spices, while there has been more enquiry for tea from first hands during the past week, though the jobbing movement in this line continues quiet. Dried fruits are quiet, and the same can be said of canned goods, fish, etc. Provisions exhibit a firmer tone, and so do some lines of green fruit, especially oranges, which are scarce.

## SUGAR.

The unsettled feeling in sugar leads to cautious buying all round, for both jobbers and retail dealers want to take advantage of

TRADE  
**BEARDSLEY'S SHREDDED CODFISH**  
 MARK

Ready for the table in 10 minutes.  
 No Soaking. No Boiling. No Odor.

SELLING (Wright & Copp, Toronto; J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;  
 AGENTS: W. M. P. McLaughlin, St. John, N.B.

T. W. BEARDSLEY'S SONS, New York, U.S.A.

**Dawson & Co.**  
**FRUIT**  
**PRODUCE**  
 and **COMMISSION MERCHANTS**

**32 WEST MARKET STREET**  
**TORONTO.**

Consignments  
 Solicited

GEORGE McWILLIAM. FRANK EVERIST  
 TELEPHONE 645.

**McWILLIAM & EVERIST**  
 GENERAL **FRUIT**  
**Commission Merchants**

25 and 27 Church street,  
 TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-  
 CITED. Ample Storage.

All orders will receive our best attention.

**HAMS.**

Specially Cured for the Holiday Trade

**ENGLISH BREAKFAST BACON.**

These goods are unsurpassed in quality,  
 and are put up in attractive wrappers, suit-  
 able for Christmas and New Year trade.

ORDER EARLY.

**F. W. FEARMAN**  
**HAMILTON**



Be sure and get a box from your  
 wholesale grocer.

**FOAM YEAST CO., Ltd.**  
 79 Esplanade East, Toronto.

**MONTREAL MARKETS.—Continued**

any further decline if there is to be any. As noted elsewhere, there has been another decline of  $\frac{1}{8}$ c. in refiners' prices, and values are firm, first hands ruling very easy. In fact, it would not be at all surprising if a further shading in prices did transpire before the end of the week. At present, local refiners are offering granulated at  $3\frac{5}{8}$  to  $3\frac{3}{4}$ c. as to quantity, and yellows  $2\frac{3}{4}$  to  $3\frac{3}{8}$ c. In some cases the decline has been conceded by jobbers, but the majority of the latter still hold to the old price of 4c. for granulated, though they are selling domestic yellows at or near the cost price—viz.,  $2\frac{3}{4}$  to  $3\frac{3}{8}$ c. as to quality. In beet sugar the German article is being jobbed out from second hands at  $3\frac{3}{4}$ c. for extra granulated and  $3\frac{1}{2}$ c. for lower grades, and the same prices apply to Berthier stock.

**SYRUPS.**

There is not much activity to note in the syrup market, demand being quiet on the whole. The market, however, is very scantily supplied, and prices, as a result, are very firmly held. Very little business in a large way has been put through since our last, but in a round way from the factory we quote 2 to  $2\frac{1}{4}$ c. on bright goods and  $1\frac{3}{4}$  to  $1\frac{1}{8}$ c. on darker descriptions. There is very little to note in American syrup, which we quote nominally unchanged at 20 to 21c.

**MOLASSES.**

The firm tone that has characterized the molasses market for over a month past is well maintained, though the market has ruled quiet this week. We quote 29 to 30c. for ordinary transactions, and do not hear of any large lots changing hands since our last. One of the largest holders states, however, that he could not shade much on the inside figure mentioned above, even if the order was for a large quantity, for the very good reason that his stock is not a heavy one.

**RICE.**

There has been no special line to note in the rice market, which continues quiet and steady as before. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna; \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

**SPICES.**

There has been no special development in the spice market, which continues quiet, as last noted. We quote: Penang black pepper,  $6\frac{1}{2}$  to  $7\frac{1}{2}$ c., white pepper, 10 to  $12\frac{1}{2}$ c.; cloves,  $7\frac{1}{2}$  to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

**WILLIAM RYAN,**  
**PORK PACKER**

—AND—  
**COMMISSION MERCHANT**

Consignments of BUTTER, EGGS and  
 COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,  
 Toronto, Ont.

**S. K. MOYER,**

Fruit and Commission Merchant  
 76 COLBORNE ST.,  
 TORONTO, ONT.

**DEALER IN**

Oysters, Oyster Carriers, Fresh, Salt and  
 Smoked Fish, Florida and Valencia Oranges,  
 Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

**THANKS..**

We take this means of thanking  
 our many customers for their  
**VOTE**, declaring our "Maple  
 Leaf Brand" of Smoked Meats and  
 Pure Lard ahead of all others.

Write us for Sample Order.

**D. GUNN, FLAVELLE & CO.**

Pork Packers and Com. Merchants,  
 TORONTO.

**JAMES E. PATMORE**

Commission Merchant,

London, Ont.

MANUFACTURER OF

**Pure Refined Cider**

White Wine and Cider

**VINEGARS**

Write or Wire  
 for Quotations.

Finest English  
 Creamery Salt.

## MONTREAL MARKETS—Continued

## COFFEES.

Though there has been no actual change as yet, more enquiry has been noted, and sellers expect the demand to open out again in wider proportions. Prices are steady and unchanged. We quote: Maracaibo, 20½ to 22.; Rio, 20½ to 22c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

## TEA.

The tea market has shown some life during the past week, though it is not of a very pronounced character. Further enquiry from New York resulted in sales of some 1,500 packages low grade Japan teas at 12½c., and there has been some enquiry from local jobbers for goods that would average about 15 to 16c. Some demand is also to note for both Congous and Gunpowders from first hands. The distributing trade from second hands has been very small during the week; indeed, there has been hardly any business doing in this connection. We quote: Japans, low grades, 12 to 13c.; medium, 14 to 17c.; fine, 18½ to 32c., and choice, 24 to 31c.

## DRIED FRUIT.

There has been a very quiet trade in this line since the holiday demand was satisfied, and there is little to report. In Valencia raisins prices are unchanged, and jobbers no doubt can replace supplies at former rates if they find that any is wanted when they have got through with their stock taking. The same remarks apply to California fruit. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

There is little or no change in currants, which continue steady, meeting a very quiet demand. We quote: Filatras and Provincials, 3 to 3¾c. in bbls., and 3½ to 4c. in cases; Patras, 4½ to 5c., and Vostizas 7c.

There is a rather easier feeling in prunes, Bordeaux being available at 4c., while Bosnia are quoted at 4½c.

Figs are steady and quiet under a moderate jobbing enquiry. Bag figs sell at a range of 5 to 6c., and box figs all the way from 8 to 16c., according to quality.

Dates are rather easier, and the range of values is lower, at 4½ to 5c. in wholesale lots.

## NUTS.

This market has assumed the quiet aspect that always follows the holiday demand. Prices, in some cases, are rather easier in tone. We quote as follows: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

## CANNED GOODS.

There has been little doing in canned goods, the enquiry both from jobbers and from retailers being small. No change in price is to note, values generally ruling steady, as follows: Lobsters, per case, \$6.50; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz.; tomatoes, 90 to 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; 1-gallon can apples, \$2.10; Australian canned meats: 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1 lb. can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2 lb. can do., \$3.35 to \$3.40.

## FISH.

The fish market has ruled fairly active during the week, which, considering the season of the year, is regarded as satisfactory. Orders both on city and country account have kept coming in, and it is a good thing, for never was the stock of fish larger at this season than it is at present. In fact, prices are greatly nominal, for holders hardly care to refuse any reasonable offer that is made to them. This applies to all lines of fish, with the single exception of Labrador salmon, which continue very scarce and firmly held. In a large way the volume of business has been small, and the only sales reported are one lot of 175 barrels of No. 2 Nova Scotia herrings at \$3.15, and 25 barrels of Labrador salmon at \$13.50. In a jobbing way No. 1 Nova Scotia herrings continue to sell at \$4 to \$4.50, No. 1 green cod at \$4 to \$4.25, No. 2 at \$3, and No. 1 green haddock at \$3 to \$3.15, No. 1 Labrador salmon at \$14, B.C. salmon at \$11.50, and sea trout at \$10 per barrel. Choice fresh herrings, medium size, are moving freely at \$1 per 100, and large at \$1.25. Tommy cods are plentiful and selling at \$1 to \$1.25 per barrel. Fresh haddock are lower at 3½c. per lb., cod at 3 to 3½c., and steak cod at 4½c. Smelts are also cheaper at 3 to 4½c., mackerel at 10c., halibut at 11c., white fish at 6c., and pike at 4 to 4½c. per lb. The demand for smoked fish is limited, and finnan haddies are easier at 6½ to 7c. per lb.

## GREEN FRUIT.

APPLES—The dull feeling in these continues without any symptoms of improvement. We quote \$2 to \$2.50 per barrel.

ORANGES—This fruit exhibits a very firm disposition, and advices both on Florida stock and Mediterranean fruit are firm in their tenor. Floridas sold higher this week, and are now quoted firm at a range of \$4 to \$4.50, while Valencias are held for \$4.50 and Messinas \$2 to \$3. Jamaica stock is offering at \$6 to \$7 per bbl.

LEMONS—The lemon market continues steady, with values maintained, and we quote \$2.50 to \$3.50.

PINEAPPLES—Only a few offering, and they sell at 25c. each.

CRANBERRIES—The market is almost bare of these, except some damaged goods, and prices are firmly held at \$13 to \$14 per bbl., while frozen are offered at \$8 per bbl.

GRAPES—The supply of Almeria grapes is very light, and prices are firmly held at a range of \$5.50 to \$6.50.

SPANISH ONIONS—Supplies of Spanish onions are down to a few odd crates here, and these are held at \$1 per crate.

## COUNTRY PRODUCE.

EGGS—Demand for eggs is slow, and the market quiet and easy at 17 to 19c. for held fresh and 12 to 14c. for limed per doz.

POULTRY—Business is quiet, as supplies generally are ample. The tone, however, is fairly steady, and we quote: Turkeys sold at 8 to 9c., chickens at 6 to 7c., geese at 5 to 6c., and ducks at 8c. per lb.

GAME—Continues quiet and steady. Offerings are fair, but the demand is limited. Partridges sell at 50c. for No. 1, and 30c. for No. 2 per brace, and venison at 9 to 10c., by the saddle.

DRESSED HOGS—The market remains much the same, the feeling being firm, while prices are unchanged at \$5.35 to \$5.50 per 100 lbs. for car lots, and \$5.60 to \$5.75 in a small way.

POTATOES—Meet a slow sale, at 53c. on the track, and 60c. by the load. In a jobbing way the demand is quiet, at 65c. per bag.

ONIONS—Demand for onions is dull, but prices are steady at \$1.75 to \$2 per bbl.

HONEY—Market unchanged at 4½ to 5½c. per lb. for old, and 7 to 9c. for new extracted. Comb honey steady, at 10 to 13c.

BEANS—This market is the same, hand-picked stock fetching \$1.30 to \$1.45 per bush, and poor to medium \$1.10 to \$1.20.

HOPS—Dull and unchanged, at 6½ to 8c., as to quality.

## PROVISIONS.

The provision market is rather firmer in tone, though no actual change has as yet taken place in jobbing quotations. One of the leading packers has notified jobbers, however, of an advance of 50c. on certain grades of porks. We quote: Canadian short cut, heavy, \$15.50 to \$16; Canadian short cut, light, \$14.50 to \$15; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

## CHEESE AND BUTTER.

The cheese market continues as dull as ever. There is no change in the tenor of advices from the other side, and, unless the demand soon improves, it looks as though holders would have to submit to a still further modification in their prices. At present we repeat our range of 9¼ to 10¼c., the outside being an extreme.

The butter market remains dull, with business narrow and the tone easy. For fine parcels of fall creamery 20½c. is about as high as buyers will concede, and business has been done for less. In dairy stock, western rolls change hands from 15 to 16c., and the small lots of Townships that arrive meet a quiet demand at about 18c.

## FLOUR AND MEAL.

The feature of the flour market is the improved demand from abroad for Manitoba patent, and large sales are reported on Glasgow account for shipment via New York. Cables are firm and full prices realized. There was also a good enquiry from local buyers, and a fair amount of business. We quote: Winter wheat, \$3.50 to \$3.75; spring wheat, patents, \$3.50 to \$3.65; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.40 to \$3.75.

In feed business was quiet, the demand being only for small lots at steady prices. We quote: Ontario bran, \$15 to \$15.50; Manitoba bran, \$16; shorts, \$17; mouillie, \$20 to \$22.

The demand for oatmeal in small lots was fair, and a moderately active business



was done at about quotations. We quote : Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

**ASHES.**

Receipts of ashes are light, and the market quiet but rather firmer. We quote : First pots at \$4.10; seconds at \$3.70 to \$3.75, and pearls at about \$6.50 per 100 lbs.

**MONTREAL TRADE NOTES.**

The light stock of both domestic and American svrup here is attracting some attention.

Caverhill, Hughes & Co. have just to hand this week a large and choice assortment of " Unicorn " prunes.

The Laing Packing Company have notified the jobbing trade here of an advance of 50c. on their brands of pork, etc.

Travelers started out at the close of last week, and the first good returns from them came to hand on Tuesday and Wednesday last.

New York buyers took away from this market about 1,500 packages of low grade Japan teas during the past week on the basis of 12½c.

Canadian refiners have been purchasing cargo lots of raw cane sugars lately, but they are now holding off in the expectation of lower prices.

California advices to fruit dealers here state that over three million boxes of oranges have been frozen on the trees in the Californian orange groves.

A. P. Tippet & Co. note the arrival of the first consignment of new season Silver Pan marmalade, for which they have been receiving a large enquiry.

A sample of the Berthier beetroot granulated sugar was shown THE GROCER this week, which certainly bears comparison with the German sugar. Its jobbing price is 3¼c.

The stock of Almeria grapes on this market is very light, and there are no fresh supplies near at hand on the way. A couple of McGill street firms are the principal holders of what there is.

**ROYAL DANDELION COFFEE**

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**

Henry J. Kelghley, Manager,  
468 King st West. Telephone 1610.

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**THE CANADIAN GROCER  
TORONTO.**

**Embros  
Oatmeal  
Mills**

D. R. ROSS,  
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,  
Standard and  
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oat hulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways



**Running  
Off . . .  
Quickly !**

Our Molina Rolled Wheat is having such an immense sale, we can hardly keep up with the orders.

Let us hear from you before you are quite out.

*E. D. Tilson,*

Tilsonburg, Ont.

**NEW YEAR ! NEW YEAR !!**

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.  
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

**Fresh Pork Sausages** put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

**W. A. McClean & Co.**

Pork Packers - Owen Sound

**New Year's Trade**

New Malaga Raisins in boxes and ¼ boxes

New Valencia Almonds

New Bosnia Prunes

New Atlas Prunes

CURRENTS  
VALENCIA RAISINS  
CALIFORNIA RAISINS

NUTS OF  
ALL KINDS

N. B.—Write for Quotations.

**LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.**

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 10, 1895.

**P**ERHAPS no week is more quiet than the first after New Year's day. But better things are expected in the second week, though the improvement is not as great as we would want to see. It is splendid weather for frozen fish business, and gives a look of animation to the wharves where these goods are handled. There is a great difference between the appearance of the market slips now and in the summer; then they are full of schooners, but now they are bare, except for a few small vessels unloading frozen fish. The chief interest in the market's centres around sugar, which is being offered at prices never before thought of. In flour the market continues to be strong, particularly in Manitoba grades.

**SALT**—Demand is light. Another vessel discharged this week. She had on board about 2,200 bags. She came via Boston. This is the second vessel unloading in the past few weeks, making the arrivals about 4,000 bags. This is, however, a small stock, as they came to a bare market. The bulk of this cargo has been put in store awaiting the spring demand. We quote: Liverpool coarse, 58 to 60c.; fine factory filled, 90c. to \$1; 5-lb. bags \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; wood boxes, 20 lb. each, 20c.; 10 lb. each, 12c.

**CANNED GOODS**—In common with other goods, these show light demand, but prices continue firmer for the season. The demand for vegetables is fair and a rather better inquiry is being made for fruits. Stocks are not large in many lines; further purchases will have to be made to meet the demand. The sale of canned oysters during the past season has not been so good as in the previous one. We quote: Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 per 4 doz. case; scallops, \$5.50 per 4 doz. case; chowder, \$3.50 per 2 doz. case.

**DRIED FRUIT**—Now that the holidays are over there is little demand, particularly in raisins. Stocks are, however, light, particularly London layers, except those in small boxes. A large number of these ordered for the Christmas trade arrived late, and, therefore, stocks of that class are larger than wished for by the holders. In dates the feeling is rather stronger, though no advance has been made in prices here. Prunes show no change. Dried and evaporated apples are dull. The trade in nuts is now quiet. Peanuts are offered rather lower. The crop this year is a fair one, and although the nuts are small the quality is good. We quote: Valencia raisins, 4¼ to 4½c.; Valencia layers, 5¼ to 5½c.; London layers, \$2.25; California loose muscatels, 5½ to 6c.; currants, ¾ to 3½c. in bbls., and ¾ to 4c. in half cases; evaporated apples, 8½ to 9c.; dried apples, 5¾ to 6¼c.; dates, 4¼ to 4½c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, 1-lb. cartoons, 6¼ to 7c.

**GREEN FRUIT**—The demand for apples continues light. Bishop pippins are keeping so poorly that every fine day some are offered by auction, but they only bring about 80c. The retailers report that the continued auctions have very much hurt their trade. A better price and demand are expected for

hard fruit. Florida oranges, owing to the large numbers reported damaged by frost, have taken a sudden jump of about \$1, and just now the prospects are for higher prices. Other goods remain the same. Malaga grapes are about out of the market. Prices are as follows: Florida oranges, \$4 to \$4.15; Valencias, \$4.50 per case; West India, repacked, \$4 to \$4.25 per bbl.; apples, soft fruit, \$1 to \$1.75; hard, \$2 to \$2.75; lemons, \$4.50 to \$5; Malaga grapes, \$5 to \$6 per keg; cider, 25c. per gal.

**DAIRY PRODUCE**—Some Canadian butter is being offered in this market, but owing to the low price and large quantity to hand of our own province make very little business is being done. Demand for all grades of butter is slow. Quite a large quantity of Prince Edward's Island creamery, pound prints, is being sold here, and gives good satisfaction. Cheese continues quiet, but outlook is fair. Eggs are in light demand. Creamery, prints, 24 to 25c.; creamery, tubs, 21 to 22c.; dairy, tubs, 18 to 20c.; cheese, 10½ to 11c.; eggs, 18 to 19c.

**MOLASSES**—Stocks are light, with rather better demand. Prices are firm, and a further advance is looked for. Were it not for a few goods offering here from the States, prices would have to go much higher. The demand for syrup is much lighter than last year. We quote: Barbadoes, 32c.; Porto Rico, casks or barrels, 32c.; Antigua, 30c.; fancy Porto Rico, 43 to 44c.; syrup, 30 to 35c.

**SUGAR**—Prices continue at the low quotations of last week. Very little German granulated is yet in this market, though quite a quantity is bought to arrive this month. The low price of our own, and the fact that most people consider it much the best sugar, is affecting the sale of the foreign article. Yellows are rather lower than last week. Very little money has been made in this market by buying sugars ahead. It is believed that quite a quantity of sugar is bought for future delivery in this market, at a fair profit, above the price now asked. We quote: Granulated, \$3.80 to \$3.90; German granulated, 3¼c.; yellows, 3¼ to 3½c.; powdered, 6c.; Paris lump, 6c.

**FISH**—The tone of the market is strong, particularly in dry cod. The principal demand is for mediums, the price of which, it is expected, will take another advance during the week. There is also expected to be a much better demand for frozen fish during the coming week. Few of these goods have so far come forward, but should there be the demand the feeling here is that there would soon be the supply. The fishermen report good catches. We quote: Large cod, \$3.90; medium, \$3.75; small, \$3.25; pollock, \$1.65 to \$1.75; hake, \$1.75; shad, \$5 to \$5.50; Shelburne, No. 1, bbls., \$4; half-bbls., \$2.25; Shelburne, No. 2, bbls., \$3; half-bbls., \$1.75; bay herring, \$1.50 in half-bbls.; Grand Manan, bbls., \$3; smoked haddies, 30c.; boxes, 47 to 54c.; frozen cod, 2½c.; pollock, 2c.; herring, 60 to 65c. per 100; smoked herring, 7½c.

**PROVISIONS**—Demand quiet and prices easy. We quote: Clear pork, \$18.50 to \$19; P.E.I. mess, \$16.50 to \$17; P.E.I.

**BETTER PROFITS** are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

**JOSEPH E. SNOW**  
... DIGBY, N.B.

Beardsley's Shredded Codfish,  
Pettijohn's Breakfast Food,  
Condensed Mince Meat.

C. & E. MACMICHAEL,  
40 DOCK ST., ST. JOHN, N.B.

## Cocoanuts

Imported direct, saving \$5 per M. in duty.  
Fresh stock every month.  
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

## The Bell Cigar

Is the leading 5 cent, and

## Spanish Double

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.  
St. John, New Brunswick

## Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY,  
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## Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,  
DRY GODFISH,  
SMOKED HERRING,  
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

## JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

## Boneless Fish

25-lb. Boxes.

## Smoked Finnan Haddies

30-lb. Boxes.

## Genuine Digby Chickens

Write us for Prices...

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ST. JOHN, N. B.

THE . . .  
**STRATHROY CANNING  
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Packers of all kinds of

**Fruits . . .  
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All goods guaranteed first-class.

Office and Factory:

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**From the Atlantic  
To the Pacific . . .**

The fame of "KENT" Canned  
Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

**The Kent Canning  
& Pickling Co.**  
CHATHAM, ONT.

**Boulter's**  
"LION BRAND"

**Canned Fruits  
AND Vegetables  
AGAIN LEAD**

After another year of keenest competition in Canned Goods, they have excelled all others.

Grocers--Stock up for Christmas Trade.  
**GOODS ABSOLUTELY PURE.**

Established 1882. 12 Years' Success.

**W. BOULTER & SONS**  
Picton, Toronto, and Demorestville.

**ALWAYS THE BEST.**

**CIDER AND WHITE WINE VINEGARS**

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

**THE DOVER APPLE CO.**  
PORT DOVER, ONT.

**JAMS AND JELLIES**

Raspberry,  
Strawberry,  
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Plum,  
Gooseberry,  
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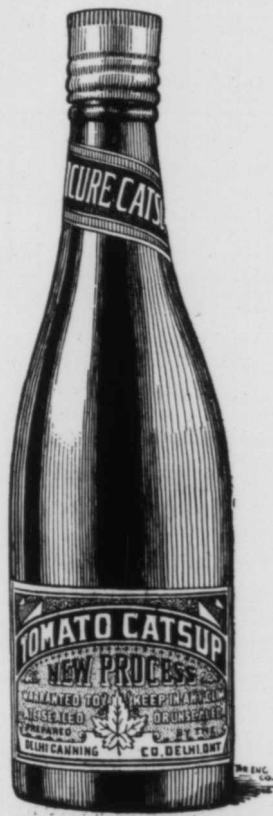
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ST. CATHARINES, ONT.



**Robt. Ralston & Co.**  
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**Epicure Tomato  
Catsup . . .**

As we've said before, we manufacture our goods from "the best of everything," and Epicure Catsup consequently is made from the finest ripe tomatoes and pure spices. It has a natural color and delicious flavor, and is generally acknowledged to be **THE** catsup par excellence.

**Delhi Canning Co.**

Delhi, Ont.

## ST. JOHN MARKETS—Continued.

prime mess, \$13 to \$13.50; plate beef, \$13 to \$13.50; pure lard, 9¼ to 10.; compound lard, 8¼ to 9c.; cottolene, 9¼ to 10¼c.

## FLOUR AND FEED.

Everything is very quiet. Manitoba is firm at higher prices. The tone of Ontario was rather easier during the past week, though there was no change in prices. The demand for middlings continues good, with prices rather higher. Bran is also firm, having advanced slightly in the west. Cornmeal and oatmeal continue quiet. Oats are rather easy, buyers here not caring to pay the price asked by Ontario sellers. We quote: Manitoba, flour, \$4.30 to \$4.50; best Ontario, \$3.50 to \$3.60; medium, \$3.35 to \$3.40; oatmeal, \$3.90 to \$4; cornmeal, \$3 to \$3.10; granulated, \$3.50 to \$3.60; middlings, \$2.1; bran \$17.50 to \$18; oats, on track, 37 to 38c.; local, Ontario, 41 to 42c. Beans, \$1.45 to \$1.55; split peas, \$3.65 to \$3.85; round, \$3.65 to \$3.75; pot barley, \$4; hay, on track, \$9.50 to \$10.50.

## ST. JOHN MARKET NOTES.

Northrup & Co. have secured a lot of canned blueberries, 2-lb., which they offer at very low prices.

Merritt Bros. & Co. received a large number of small boxes London layers this week. They were intended for holiday trade.

THE GROCER is pleased to report Mr. G. W. L. Slipp, though still unable to attend to business, is much better than last week.

The fruit stores of Law & Co. and Mr. Welsh were damaged by fire during the past week. The loss was covered by insurance.

Theo. H. Estabrooks, tea importer, talking to THE GROCER this week, said that demand was improving, and that though no change had taken place in price the market was firm, and that as spring advanced he thought higher prices would rule.

The St. John importers who have goods in the steamer Boston City are feeling blue, as she is reported to have made considerable water on account of extra rough passage. She has for this port a large quantity of cement, tea, dates, cream of tartar, etc.

Some molasses arriving here from the States has been held by the Customs for some two weeks. First it was held that certain affidavits were necessary before entry could be passed. When these were produced the question was raised that West India molasses could not be imported from New York under the 1½c. duty, and for that reason they would not pass the goods without further information from Ottawa. It is strange these things cannot be made plain in the tariff, or at least prompt decision come from Ottawa. There is no doubt the importers have been unfairly treated in this matter. They should not have to wait two weeks to know what the law is.

## WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

## NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Jan. 10, 1895.

**B**USINESS in the city is very good, considering the season. Travelers have started out, but no reports have been received from the provincial trade since the holiday trade closed. New Year's collections are reported fairly good. Merchants are wondering when sugar will touch rock bottom. It continues to go down, down, and the past week saw a further decline of ¼c. The tea trade remains about the same as during the past three weeks, as far as Chinas are concerned, although cheap grades are quoted a fraction higher. There is good call for Ceylons and Indias. English advices report the London market much stiffer. No decline is anticipated in this market before the new crop comes in, as stocks are very low. Blended brands have advanced slightly, in sympathy with Ceylons and Indias.

The reports of the entire destruction of the Florida orange crop are not believed here by dealers. They say that they have heard reports of that nature before which never panned out. Telegrams were received from Montreal yesterday, asking for quotations for Florida fruit. No big advance is looked for here, as the people are noted for doing without fruit rather than pay tall prices. Present stocks are low.

**GREEN FRUIT**—The quotations are: Oranges—Floridas, \$3 to \$3.50; Valencias, \$4.50; Jamaicas, \$5.50 to \$6. Some extra new Messina lemons sold at \$3.50 and \$4 to-day.

**APPLES**—Are very plentiful, and there is no demand. For some reason or other they are proving very poor keepers.

**BREADSTUFFS**—Naturally at this season of the year the trade in breadstuffs is quiet. The trade of the city depends on outport movement, and the weather is against the movement of vessels. The prices of Manitoba flours are very firm, and although two advances of 25c. each have taken place during the past six weeks, a further advance is reported under consideration. Ontarios are very quiet and slightly easier, on account of a miller here and there wishing to realize, making a small cut in current rates. Oatmeal and cornmeal are steady; oats firm, with but little trade in any one of these articles. Mill feeds are steady and quiet. Manitoba patents are held by the millers at \$4.30; Ontario patents, \$3.25 to \$3.40, according to grade; straight grades, \$3.10 to \$3.20; middlings, \$2.0 to \$2.1, including sacks; bran, \$18.75 to \$19; oatmeal and rolled oats, \$3.80; cornmeal, \$3 to \$3.05. Jobbers' prices are considerably higher in all lines. Trade is expected to look up after the middle of the month, if the weather is favorable.

**FISH STUFFS**—The fish trade is anything but brisk. Mackerel, what small stocks there are in the market, are bringing high prices. There is a good demand for large grocery cod, also Cape Breton July herring and large fat eastern do. Frozen herring are away down—lower than ever before known. They are only bringing 45 and 50c., whereas last year their lowest touch was 90c. The supply is not large, but there is no demand. There

is rather an unsettled feeling in the dry fish market on account of the possibility of Newfoundland fish being thrown upon the market. No. 1 salmon are being sold at \$19, the highest notch reached for years. General quotations, tol quol, are: Newfoundland and hard shore cod, \$3.75; bay and bank cod, small, \$3 to \$3.25; do. large, \$4 to \$4.25; large grocery cod, \$5; fall split herring, \$2.50; alewives, \$2.75.

**PROVISIONS**—There is quite an advance in beef, caused mainly by the small stocks of poultry. The supply, however, is ample. Best quality beef is worth \$7.50 to \$8.50. Canadian can be landed here for \$6 and \$6.50 for medium and \$7 for choice. Lambs are scarce at 7c. Some frozen stock is expected. Mutton is worth \$6, sinking pelts. Hams are worth 12c. and bacon 13c.

**POULTRY**—Poultry is scarce, especially chickens. Turkeys are quoted at 12c. and 13c. per lb.; chickens, 60 and 70c. per pair; geese, 70 and 80c. each.

**BUTTER**—The market in butter is weak. Some Canadian rolls are offered at the factory at 15c. The temporary loss of the Newfoundland market is being much felt in this line. Quotations are: Dairy, 17c.; choice do., 19c.; creamery in tubs, 22c.; do. prints, 25c.

**CHEESE**—The trade in cheese is quiet. September is quoted at 11½c. and early at 11c.

**EGGS**—Eggs are moving slowly. Good fresh stocks are quoted at 25c., held stocks at 17c., and cured stocks at 15c.

**POTATOES**—There is little or nothing doing in potatoes. Blues are quoted at 32 to 35c. Reports from Boston are not encouraging.

**DRIED FRUITS AND NUTS**—There is absolutely nothing doing in nuts, and very little in dried fruits. Raisins are quoted at: Valencias, fine in stock, 4½ to 4¾c.; Valencias, layers, 5½ to 6c. There is no enquiry for Malagas.

## HALIFAX MARKET NOTES.

P. M. Jenkins, product dealer, goes to Newfoundland to look after his interests there. He sent down several cargoes before the crash, and expects to be a heavy loser.

The Yarmouth Creamery Company will hold a meeting to consider the advisability of putting in a cheese-making plant.

Contracts for supplies for the Insane Asylum and Provincial Hospital have been awarded as follows: Groceries, Dillon Bros; butter, Proctor & Smith. T. Pentiles, Jr., Dartmouth, has the contract for supplying the county poor farm with groceries.

## TO REGULATE PEDLARS.

The Quebec Government bill to amend the license law relating to pedlars was adopted by the Legislature on Monday last. This new bill empowers municipalities to levy taxes upon wandering pedlars in any sum up to \$100. In connection with its passage in the House, Hon. Mr. Taillon said that, should the bill have the desired effect of putting an end to pedlars carrying on a business in the province, it would mean a loss of \$12,000 to the Provincial treasury. Mr. Fitzpatrick stated that a Mr. Vineberg, in Quebec city, pays as much as \$3,000 for licenses.

## Jersey Cream <sup>Baking</sup> Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

**LUMSDEN BROS.**  
HAMILTON, ONT.

## New Table Raisins

BLACK BASKETS  
LONDON LAYERS

— ALSO —

## VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

## T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

## FRESH WATER HERRINGS.

Strictly FALL Catch.

Prime Quality.

— ALSO —

## Limited Quantity TROUT.

## Warren Bros. & Boomer

35 and 37 Front St. East,  
TORONTO

## NEW "SPHINX" BRAND

## .. Prunes

Another shipment just to hand.

## PERKINS, INCE & CO.

41 and 43 Front St. East,  
TORONTO.

### PERSONAL MENTION.

John T. James, merchant, International Bridge, Ont., was elected reeve of that municipality on Monday last. Mr. James is a man with brains, and the people of International Bridge, as well as the successful candidate, are to be congratulated.

Edward Bowes, of the firm of Hagaman & Jull, Ridgetown, spent the New Year with friends in St. Thomas.

G. L. Davis, who is well-known to the trade on the old T. G. & B. branch of the C. P. R., is going out on that route for J. W. Lang & Co with samples of groceries. Owen Sound, Teeswater, and other important towns on the line of railway are included in his territory.

### CHEESE EXPORTS AND STOCK.

The exports of cheese to date from Montreal since the close of navigation aggregate 50,340 boxes to London, 57,902 to Liverpool, and 12,593 boxes to Bristol, making a total of 120,835 boxes. There is considerable speculation regarding the stock in Canada on the first of the year. Of course, no absolutely accurate data is available, but the stock in Montreal is approximated at 120,000 boxes, 30,000 between Montreal and Toronto, and 100,000 odd in the district west of Toronto, or 250,000 boxes in Canada altogether. Last year the stock in Canada was placed at 150,000 to 180,000 boxes, or 30,000 boxes less. The stock in Liverpool also on the first of the year is 39,000 boxes in excess of that on January 1, 1894, being 122,000 boxes against 83,000 in 1894.

### HE DISCUSSED SUGAR.

At the meeting of the Colonial Bank in London, England, last week, the chairman, Mr. Harry Hankey Dobree, referred to the condition of the sugar market, saying that the price per ton was £6 below the normal standard, and that this was the lowest price ever touched. This fall in price, he added, will mean an actual loss on the beet crop of Germany, which is estimated at 2,000,000 tons, of £5,000,000, which showed conclusively, said Mr. Dobree, that the action of foreign governments in giving bounties had not been of benefit to the sugar industry generally. Prices, he continued, had not reached a point at which sugar could be grown at a profit, so there should be an early advance in prices. With the exception of the sugar industry, Mr. Dobree also said the position of the West Indies was generally flourishing.

### CALIFORNIA ORANGE CROP.

It is said that from present indications the yield of oranges in California this season will run from 6,000 to 6.250 car oads, which means from 1,800,000 to nearly 2,000,000 boxes. This size crop is 300,000 boxes shorter than last year, and it is said the shortage will be confined principally to the seedling variety. Navels run heavier in yield than last season.

## McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

## Lytle's

JAMS  
JELLIES  
SAUCES  
CATSUPS  
ETC.

Best goods in the market.  
Write for quotations.



T. A. LYTLE & CO.  
Vinegar Manufacturers  
TORONTO.

## J. W. Lang & Co.

WHOLESALE GROCERS

## TEAS.

Ceylon, Assam,  
Congou, Hyson,  
Japan.

59, 61, 63 Front Street East Toronto.

## Australian Corned Mutton Australian Roast Mutton Australian Boiled Mutton

Finest table delicacy ever offered the  
Canadian public in 2 lb. tins.

## SMITH & KEIGHLEY

9 Front St. E., TORONTO.

## STORE RULES.

**A**N army is exactly what its leader is, says American Grocer. If a strict disciplinarian, a devotee of tactics, a thorough drill master, it will be a perfect human machine like the German Army. If the commander lacks military effectiveness, disregards details, is lax in enforcement of orders, the rank and file will be sleeping on their posts, neglecting duty, and inattentive to the care of arms, etc. It is just so with a store. If the proprietor has at heart the interests of his business, is enthusiastic, on hand early, late and all the time, is master of his calling, takes a pride in store service, his clerks will be like him or else they are good for nothing.

Written rules may be necessary; certainly are in establishments having a large number of men, but whether it is best to have printed rules in a store employing a few men, is a matter of controversy. The general opinion is to enforce unwritten rules by example and precept. A firm of enterprising grocers issues a cardboard folder to its employes which reads as follows:

## RULES FOR BUSINESS CONDUCT.

1. All inside employes, except cashier, required to be on hand at 7 o'clock a.m. sharp, and immediately proceed to business at their respective places. Cashier to report at 8 o'clock sharp. Store opens at 7 o'clock a.m. and closes at 6 p.m., with the exception of Saturday, which night store remains open until 10 o'clock. During holiday season or on exceptional occasions all employes are expected to report for duty after regular business hours, if necessary.
2. One hour only allowed for meals. No employe will receive pay for services not rendered. Each one must stand his own loss of time.
3. No smoking or expectorating tobacco juice by employes permitted in our building.
4. Loud talking, laughing or whistling in the salesroom by employes is strictly forbidden. When clerks are conversing together, they must not do so loud enough to attract attention.
5. Arguments between clerks and customers or between employes will not be allowed. Arguing strike questions and political discussions are unnecessary in the salesroom, and often serve to create a bad feeling. Therefore, all are requested to refrain from such argument.
6. There is always something to be done in a store; no time should be wasted. Business now is concentrated into the hours between 7 a.m. and 7 p.m., and every moment needs to be improved. Therefore, we cannot allow visiting with companions who may come in, reading, or anything that will divert from business.
7. "Be methodical if you would succeed in business, or in anything." "A man for every place, and every man in his place."

The duties of each employe will be distinctly stated, and each employe will be held responsible for the performance of those duties.

8. Customers must be served in their regular turn. No deviation from this rule will be permitted unless you have a sufficiently good reason, and then only after having received permission from the other customer. All, whether rich or poor, must alike have the right kind of attention and treatment.

9. Employes purchasing goods must fill out a regular order blank (or have one filled out), and have the goods put up and checked by the order clerk, the same as any other customer, whether the goods are to be delivered by wagon or not. Five per cent. discount allowed from regular retail prices.

10. No employe allowed to pay out money from the cash drawer for any purpose whatever, except they be authorized by one of the proprietors.

11. If through carelessness of employes in store, or delivery clerks, goods or any other articles belonging to the business are lost, destroyed, broken or damaged, the loss must be borne by the employe. No merchant ought to stand losses through carelessness of all his employes. (This does not include unavoidable accidents).

12. Employes are not allowed to make a practice of eating confectionery, chewing gum, fruits, and other expensive goods out of stock. The aggregate amount consumed by a large number of employes during a year would astonish one, and is more of a loss than the business can stand in these days of keen competition.

13. Delivery clerks are not allowed to take persons on the wagons for a ride while delivering goods. The only exception to this rule would be in the case of a customer or his children going to or from our store. Neither do we allow companions to occupy your time while at the stables.

14. Once each week on Wednesday night, between the hours of six and seven o'clock, our store floor must be cleared of all goods and scrubbed or mopped. All inside employes (except lady cashiers) who have been on duty that day are required to help. No excuse will be accepted.

15. Each salesman shall have certain stated shelf and counter space to arrange and keep clean at odd moments. Every shelf must be dusted and faced up full each morning.

16. Employes must exercise great care in weighing goods; neither short nor over weight will be allowed. Scales must be cleaned and balanced every morning. No guessing at measures, such as scooping up a quart measure half full for a pint, or shovelling a bushel basket half full for a half bushel. Your time is paid for and we want you to take time enough to do everything right.

17. Delivery clerks must examine wagons carefully every morning to see if any repairs

are needed, so that delay shall not occur while on the routes. Horses must be shod before 8 a.m., if needed that day.

18. In taking orders, see that the carbon paper is straight and even between order-sheets. Write each article plainly. Use abbreviations only when necessary, and then so that it will surely be understood. Use sharp pencil and bear down sufficiently hard to get a plain duplicate. Every order must have date, initials or name of customer in full, street and number, and salesman's letter; otherwise you will be required to re-write it. Make no promises to customers that you do not know the house can keep. Each one is held accountable for any trouble arising through his failing to observe any of the above points. Order-sheets and cash checks must be perfectly separated along perforated lines.

19. Every employe in the house is expected to do his utmost in the way of saving. Use only the right sized sacks and paper. Use enough twine to make the package secure, but no more. Turn gas low in cellar after using. Be careful not to leave "odds and ends" when cutting cheese, bacon, butter, etc. Keep potatoes shoveled up clean in bins. Save nails and cord when practicable. Pick up all sacks and paper which may drop on the floor, before they become soiled. See that goods do not get out of place, and so neglected and spoiled.

20. We must all improve in our manner of wrapping up packages and having them securely tied. Nothing evidences more the character and tone of a merchant and the store than the style of packages sent out.

21. Much depends on the treatment that customers get at the hands of clerks as well as proprietors, whether we please or hold their trade. Each one is required to treat politely each one, young or old, rich or poor, under all circumstances, who enters our store. No impatience or incivility toward any one will be allowed. This rule will apply also among employes.

## NEW YORK'S COFFEE SALES.

The year's sales on the Coffee Exchange were 4,615,750 bags, as compared with 5,880,250 in 1893, showing a decrease of 1,261,500 bags. The highest price for futures during the year was in January, when the current month sold at 17.15c, and the lowest in October, when May delivery sold at 10.75c. Margins to the extent of \$11,649,760 were deposited, seventeen new members were elected, and four deaths occurred. The year was a conspicuous one, as no failures were reported. There were forty meetings of the Board of Managers and five meetings of the exchange. The exchange expects to move into its new building on Pearl and Beaver streets, and which is rapidly approaching completion, about March 1, 1895. The financial condition of the exchange has improved during the year.

**A  
GOOD  
NEW  
YEAR  
TO  
ALL**

OUR business in 1894 totals away up, and is satisfactory in every respect. We ask your confidence again in 1895, and we assure you it will not be misplaced, as your interests are ours.

**PURE GOLD MFG. CO.**

TORONTO

**SUCCESS AND TUTTI FRUTTI.**

SUCCESS frequently depends on small things. Without exception, the testimony of every successful man is that success really hinges often on the most trivial of circumstances. When Mr. Gladstone was a young man he suffered to some extent from indigestion, and, on investigating the cause of it, concluded that it resulted from eating hurriedly. He then decided that every bite of food he took would receive thirty-two chews before being swallowed. He carried this resolution out, and it established with him the habit of eating his meals slowly. To-day he ascribes his long life and robust health very largely to this excellent habit, formed when a young man. Every one, who exercises the same determination, could no doubt accomplish the same result, and banish indigestion for ever from the system. To all those who inadvertently at times eat too heartily or quickly we would say, try Adams' Tutti Frutti. It is no doubt, without exception, the most efficient stomach corrective known to the medical faculty. The most eminent physicians and scientific men have endorsed it as something that will ensure perfect digestion. Among those may be mentioned R. Ogden Doremus, M.D., LL.D., professor of chemistry, toxicology and medical jurisprudence; Cyrus Edson, M.D., Health Commissioner of New York city and president of the Board of Pharmacy of New

York city and county; Egbert Guernsey, M.D., and P. E. Doolittle, M.D. These men have been eminently successful in their calling in life, and have found out the great virtues of Tutti Frutti, and have made them known to the public. Tutti Frutti is a small thing, being put up in five-cent packages; but it must not be judged by the smallness of its cost, but by its immense value to any one suffering from indigestion. Many thousands who have had indigestion gnawing at their vitals have been cured by it, and thereby enabled to win success in life.

**"ICE-HOUSE" EGGS.**

The proposition of a member of the Retail Grocers' Association of Philadelphia to petition the legislature to enact a law requiring every dealer in eggs to mark them as "fresh laid," or "ice-house" eggs, has led, according to American Grocer, to a large gathering of the grocers, to test whether the difference between the two sorts of eggs could readily be told.

A lot of "ice-house" eggs, that had been in cold storage since July, were placed alongside of fresh laid eggs and the committee challenged to tell which was which. There was not the least trouble in selecting the fresh laid eggs when broken or after having been cooked.

An egg loses its good qualities from the time it is laid. If ice-house stock is as good

as fresh laid, the champions of that sort ought not to object to a law compelling dealers to sell them for exactly what they are. If there is any prejudice in the minds of the consumers, it would disappear if they discovered ice-house eggs were as good as fresh laid and a few cents per dozen cheaper.

**DARK STORES.**

A dark store seems to imply the merchant's lack of confidence in his wares. It subtly suggests dingy, shop-worn merchandise which will not bear morning sunshine—old stock which ought to have been replaced by several generations of fresh merchandise.

A dark store not only suggests uncleanness, but actually fosters it. The most conscientious sweeper cannot see into dim corners, and no one feels a moral responsibility for dust which must be sought for with a lighted lantern.

A dark store means increased expense for artificial light, and danger of fire from matches struck to find things in a hurry.

A dark store depresses the spirits of every one who works in it, from the proprietor to the errand boy. It means cross words, endless mistakes and probable incivility to patrons.

A customer never sees anything new in a dark store. He buys only what he had in mind before he came in, transacting his business as quickly as possible so that he may get into the light and sunshine again. This means a decrease of many per cent. in a day's total of sales.—"But."

WE MAKE AND SELL - - -



. . SURPRISE SOAP . .

BRANCHES—

MONTREAL: 17 St. Nicholas St.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,  
St. Stephen, N.B.

**A DISASTROUS FIRE.**

EARLY last Sunday morning Toronto was visited by the most disastrous conflagration in the history of the city. Shortly before 3 a.m. fire broke out in the boiler room of The Globe building, at the corner of Yonge and Melinda streets, and before it was got under control this structure, S. F. McKinnon's new seven-storey warehouse, Harry Webb's restaurant, Nicholas Rooney's millinery establishment, and a number of other business places were in ruins. The total losses amounted to about \$750,000, covered by insurance to the extent of \$450,000. The chief losses were: The Globe, \$150,000, insured for \$94,000; Toronto Lithograph Co., \$150,000, insured for \$65,000; S. F. McKinnon, \$150,000, insured for \$130,000; Nicholas Rooney, \$65,000, insured for \$55,000; Harry Webb, \$20,000, fully covered by insurance; Michie & Co., groceries and liquors, \$1,000, covered by insurance; Williamson Rubber Co., \$4,000, fully insured; Brough Printing Co., \$20,000, insured for \$12,500; Alexander Manning's loss on Webb building, \$10,000, fully insured. One fireman was killed and several injured by the fall of the walls of The Gobe building while the fire was at its height. Chief Ardagh, of the Fire Department, and Fireman Smedley escaped with their lives by jumping into Jordan street from a third storey window. The strong wind

which prevailed carried great pieces of burning material all over the western part of the city, and had it not been for the heavy fall of snow that occurred during the fire, Toronto would have undoubtedly suffered much more heavily even than she did. The disaster proved that Toronto is in need of steam fire-engines.

**HE TALKED ABOUT JAPAN TEA.**

MR. DALLAS, representing the Japan tea house of Mourilyan, Heimann & Co., New York, is in Toronto, looking up business. As the trade is well aware the strength of Japan tea has been a feature of the New York market for the past few weeks. Naturally the conversation turned on this subject when I ran against Mr. Dallas.

"We are indeed in a most peculiar shape over there," he said, in reply to a query. "In fact, I never saw stocks tied up as they are. I mean, of course, Japs and Pingsueys. These teas are nearly all held by one or two parties. The cheapest Japan tea we have to-day in New York cannot be got for less than 13c. Pingsueys are higher than I have seen them for years; and all sorts of Oolongs are in the same position.

"Of course, it simply means one thing: Prices must go higher, with us at any rate. How it will affect Canada, I

cannot say. I don't see how it can be otherwise than higher values. Owing to the war labor is scarcer and dearer. Then in Japan they are trying to change their financial system from silver to gold, which will mean, if carried out, that everything will have to be paid for in gold. You can readily understand what that would mean on prices. Stocks of Japan and China teas are light all over. Why, in Canada to-day there are no teas whatever in first hands. As you doubtless are aware, even stuff that had been lying in Montreal the past four years was eagerly picked up. The American buyers who were on the Toronto market did not make any purchases simply because there was no tea for them to get. Everything is very uncertain indeed," concluded Mr. Dallas. "The market usually opens May 1, and this year we do not know when it will, owing to the war."

**A SALT COMBINE.**

The salt manufacturers of Ontario met in London on Saturday last. All the firms in the province were represented, and it seems likely that the price of salt will shortly take a jump. "The price at which salt has wholesaled for a considerable time has been ruinous to us," said one of the delegates. Steps are being taken to form an association to look after the interests of salt manufacturers and to maintain better prices. Mr. Gray, of Seaforth, presided, and Mr. J. H. Carter, of Courthright, acted as secretary.



Grocers and General Dealers should not be without

**Silver Star Soap**

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

**Dunn's Mustard**

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins. Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.



**GRAPE WINES**

Don't fail to have some of ours on tap if you want a good seller

For the Holidays.

The Ontario Grape Growing and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

**Granulated Table Salt**

Is a good article to offer your customers.

**WINDSOR SALT**

Put up in Cotton Bags of 3-lbs., 5-lbs., 7-lbs., 10-lbs., and 20 lbs., and in Pasteboard Boxes of 2-lbs. and 5-lbs., is the ONLY granulated salt offered to the trade.

Wholesale houses can supply you.

**Toronto Salt Works**

128 Adelaide St. E., Toronto.

Toronto Agents for Windsor Salt Works.

**GRIMBLE'S** English Malt  
**Six GOLD Medals VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

**..ODART'S SPECIALTIES..**

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

**ODART'S PICKLE - AND - ODART'S SAUCE**

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



**British Columbia Salmon**

**"BALMORAL" BRAND**

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT  
Montreal

WATT & SCOTT  
Toronto

GRANT, OXLEY & CO.  
Halifax

ARTHUR P. TIPPET  
St. John, N.B.

**You Should Try a Case**

Of the Celebrated TETLEY'S TEA, in lead packets. The finest Tea the world produces.

It is composed of the first growths and tender leaves of Ceylon and Indian Teas, blended together, and is sure to please your customers.

ABSOLUTELY PURE.

**JOSEPH TETLEY & CO.**

LONDON, ENG.

MONTREAL.

TORONTO.

And for Manitoba, the Northwest Territories and British Columbia

} The Hudson's Bay Co.

## BUSINESS CHANGES.

## DIFFICULTIES, ASSIGNMENTS, COMPROMISES

**J.** B. BERNIER, grocer, Sherbrooke, Que., has assigned. A meeting of creditors is called for Jan. 15.

Sapronia Hibbert, fruits, Nanaimo, B.C., has assigned.

W. F. Lunn, confectioner, Galt, Ont., has assigned to W. D. Card.

Wm. J. Gray, grocer, Barrie, Ont., has assigned to John Hood.

James McKim & Sons, general store, Union, B.C., have assigned.

H. Webb, confectioner, Stratford, Ont., has assigned to R. J. Bunting.

Jules Nadon, boots and shoes, Montreal, has filed consent of assignment.

J. H. Cross, wholesale brushes, Montreal, will hold a meeting of creditors on Jan. 11.

Geo. Wholton, fruit dealer, Peterboro', Ont., has assigned to Thos. Monseer.

Frank E. McCormack, grocer, St. Thomas, Ont., has assigned to Joseph McAdam.

Pierre A. Vaillancourt, general store, St. Charles Bellechasse, Que., has assigned

Wilson & Co., grocers, Woodstock, Ont., have compromised at 50c. on the dollar.

L. G. Thouin, groceries and liquors, Montreal, has filed consent of assignment.

Mrs. F. Voyer, general store, Rimouski, has compromised at 10 cents on the dollar.

J. J. Russell, grocer, Ridgeway, Ont., offers to compromise at 40 cents on the dollar.

J. L. Hagerman, general store, Sutton West, Ont., has assigned to G. H. May, Toronto.

A. H. Falardeau, general store, Spencer's Cove, Que., is in the hands of Napoleon Matte.

M. Hamel, trader, Quebec, Que., has compromised with his creditors at 50 cents on the dollar.

Edwin M. Roberts, trader, Pilly's island, Newfoundland, has applied for an insolvency declaration.

S. C. Larke, general merchant, Mount Stewart, P.E.I., offers to compromise at 50c. on the dollar.

Daniel McGregor, general store, Morewood, Ont., has offered to compromise at 50c. on the dollar.

Gustave Joly, general store, St. David, Yamaska County, Que., has assigned to Lamarche & Oliver.

The store of F. W. Rawlinson, confectioner, St. Thomas, Ont., has been closed under a landlord's warrant.

H. J. Gilbert & Co., wholesale and retail boots and shoes, Hamilton, Ont., are offering to compromise with their creditors.

Mr. Joseph J. Tolfree, proprietor of the Toronto Shoe Co., Toronto, has assigned to E. R. C. Clarkson. The liabilities are said to total \$20,000.

The assignment of A. Durocher, general store, Belle River, Ont., has been trans-

ferred to W. A. Campbell, Toronto. The stock will be sold by auction at London, Ont., on January 11.

## PARTNERSHIPS FORMED AND DISSOLVED.

The Rubber Shoe Co., of Toronto, is applying for a charter.

Hislop & Hunter are starting a produce business in Montreal.

Greening, Balfour & Co., wholesale grocers, Winnipeg, have dissolved partnership.

John Lortie and Flavien Lortie have been registered proprietors of the shoe house of Lortie & Frere, Quebec, Que.

Russell, McDonald & Co., general store, Vancouver, B.C., have dissolved partnership. Each continues.

R. Kelly, Vancouver, B.C., has been admitted into partnership with Wm. A. Braid, tea merchant, of that place.

Archibald & Turner, boot and shoe manufacturers, Montreal, Que., have filed notice of dissolution of partnership.

Oliver & Steigler, general store, Mildmay, Ont., have dissolved partnership. John Steigler continues the business.

Louis Joseph Adelard Demers and Alphonse Magnon have been registered as proprietors of the firm of L. J. A. Demers & Co., traders, Quebec.

The partnership of the Standard Spice Mills Co., Three Rivers, Que., has been dissolved. Geo. A. Bistodeau continues the business; style unchanged.

## SALES MADE AND PENDING.

P. Fewster, feeds, Vancouver, B.C., has sold out to E. P. Fewster.

D. C. Strachan, grocer, Goderich, Ont., has sold out to Howard Snell.

J. H. Farrow, general store, Hawkestone, Ont., has sold out to P. McLeod.

The grocery and crockery store of J. H. Nutter, Owen Sound, is to be sold.

The assets of J. S. Mayo, oils, Montreal, will be sold by auction on January 15.

The boot and shoe business of W. L. Patterson, Toronto, is advertised for sale.

The grocery stock of T. Bousquet, Montreal, Que., has been sold at 50c. on the dollar.

The assets of W. A. Harper, pork packer, Montreal, are to be sold by auction on Feb. 1.

The grocery stock of E. H. Rene, St. Hyacinthe, Que., has been sold at 60c. on the dollar.

The estate of T. G. Anderson, general store, Arden, Man., has been sold to James Cameron.

The stock of John Cameron, grocer, Peterboro', Ont., has been advertised for sale under a chattel mortgage.

## CHANGES.

R. L. Rolls, general store, Leskard, Ont., has removed to Centreton.

Dame Mary Ann Finnie, wife of W. B. C. Barber, has been registered as trading in boots and shoes under the firm name of M. McGlashan.

The firm style of Hislop, Meldrum & Co., Montreal, has been changed to Wm. Meldrum & Co.

Alfred Heisler, groceries and fish, Lunenburg, Nova Scotia, has registered consent for his wife to do business in her own name.

## DEATHS.

T. T. Ryan, grocer, Moncton, N.B., is dead.

A. H. Brown, tea merchant, Brockville, Ont., is dead.

Daniel Palfrey, general merchant, Bridgetown, N.S., is dead.

Arthur H. Tierney, of Tierney & McKellar, millers, Blyth, Ont., is dead.

C. E. Saunderson, of B. & S. H. Thompson & Co., general merchants, Montreal, is dead.

## FIRES.

P. Shea, boots and shoes, Gravenhurst, Ont., has been burned out.

E. M. Ganong, grocer, St. Stephen, N.B., has been burned out. Insured.

Geo. F. Lawrence, general store, Buckingham, Que., has been burned out.

Harry Webb, confectioner, Toronto, was burned out on January 6. Insured.

J. H. White, restaurant, St. Stephen, N.B., has been burned out. No insurance.

Henry Michie, general grocer, Fergus, Ont., had his stock damaged by fire and water.

The grocery stock of John Foster, Montreal, has been damaged by fire and water. Insured.

## A NEW PRICE LIST ON SOAP.

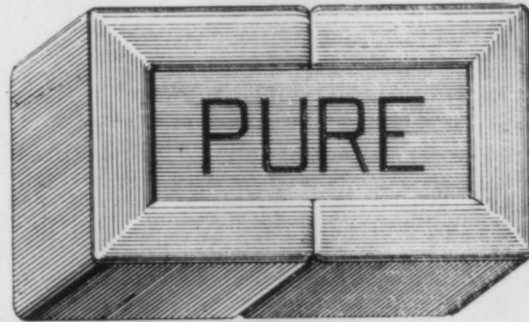
D. Richards, proprietor of the Oxford Soap Works, Woodstock, Ont., has issued to the trade a revised price list of laundry soaps for 1895. In a circular accompanying the list, Mr. Richards, in noting certain changes, says: "In toilet soaps you will find that I have added Nos. 26, 28 and 32; these are the finest French milled soaps, elegantly and delicately perfumed, and put up in a neat and attractive style. The latest and most improved machinery are used in their manufacture, and the shapes of the most modern pattern used in France. These, together with the new Nos. 17 and 18 French Castile soap, elegantly put up in cartooned boxes, and my range of cocoa and transparent soaps make an assortment of toilet soaps that will fill the bill with any grocery or general store in the country. This assortment, in neat sample boxes, will be sent to you for your sample room on application. You will also note that for an order amounting to \$20 of any or one of these goods, at list prices, I will send free a show case."

"Richards' Pure Soap" is the leading brand of the Woodstock works in laundry soap, while "Telephone" is its leading 5c. cake.

# Richards' Pure Soap

Is the Soap that will give your customers the best satisfaction.

Dealers ordering stock now will receive framed copies of our beautiful premiums. They are high-class works of art, and are very attractive for store and window decoration.



D. RICHARDS - - WOODSTOCK, ONT.

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of \$125 per month and all traveling expenses. Will be open for engagement Feb. 1st 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

## DALLEY'S PURE FRUIT FLAVORING EXTRACTS



Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.

The F. F. Dalley Co., Ltd.,  
HAMILTON  
Sole Manufacturers.

ORDER  
IVORY BAR  
SOAP

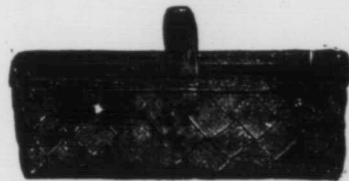
## BARTON'S BAKING POWDER

—IS—  
ALWAYS RELIABLE

DO NOT BE WITHOUT IT

## THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

## Phoenix Coffee and Spice Mills

ASK TO SEE

- Our Coffees
- Spices . .
- Baking Powders
- Etc., Etc.

They are giving the best satisfaction.

G. F. MARTER & SON  
1-3 Jarvis Street  
TORONTO

## DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by  
Chas. Boeckh & Sons, Toronto,  
H. A. Nelson & Sons, Montreal.

### EDUCATION FOR CLERKS.

**A**FTER an all too brief period of schooling, in which the rudiments of an education are usually acquired, and a course of clerking in a store, or a year or two spent in an office or in a workshop, the average young man (we refer, of course, to that class whose parents' means will not allow them to send their sons to college) usually considers his education as about completed, says Merchants' Review. If he has been so fortunate as to secure a college education, owing to the possession of ample means by his parents, he will almost certainly look upon his education as finished for all time. Indeed, the superciliousness and conceit of the college graduate have become proverbial, and yet so utter is the ignorance of most young men of all that comes to one from practical experience, that both college graduate and the farm graduate, also the workshop graduate, should be regarded as immersed in equal depths of darkness. It actually requires a certain degree of maturity for the individual to understand his own ignorance. Having, however, once learned his deficiencies, there is hope of his enlightenment, but the process of education never ceases; it must go on from the cradle to the grave.

All this is trite enough, but if so, how can we account for the, we won't say, ignorance, but inefficiency of so many employes in mercantile establishments. If they are already aware of these oft-told truths, why don't they set about the work of correcting their deficiencies and improving their minds.

It takes a mighty big brain, a superhuman will and a tremendous energy to make a shining success in the world without a proper education or training. When Napoleon, as a victorious general, burst upon the vision of astonished Europe, it probably was not known that his education had been very careful and more than ordinarily practical in its nature, hence the surprise and admiration at the notable feats of arms by which he became master of the continent grew to a wonderful height, but the early history of the great Corsican has been revealed and it is known that in his boyhood he received the kind of training that could perhaps best prepare such a youth for his after career of conquest.

No young man can afford to dispense with education, and the more practical it is, the better for him in after life. The business training that a young man receives in the store or office is even more important to him than the instruction received at school, and we urge our younger readers to take advantage of every opportunity to learn all the details of the business in which they are employed. In after years, when they have become employers, such knowledge as they have acquired will be appreciated at its full value. Be certain that it will be worth far more to them than it cost.

## CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,  
St. Catharines  
Ont.



## Decorate Your Window

... WITH ADAMS'

## Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

**ADAMS & SONS CO.,**  
11 and 13 Jarvis St., TORONTO, ONT.

## BRUSHES...

R  
O  
O  
M  
S

ALL GOODS BRANDED

**"BOECKH"**

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

Manufacturers.

**CHAS. BOECKH & SONS**  
TORONTO, ONT.

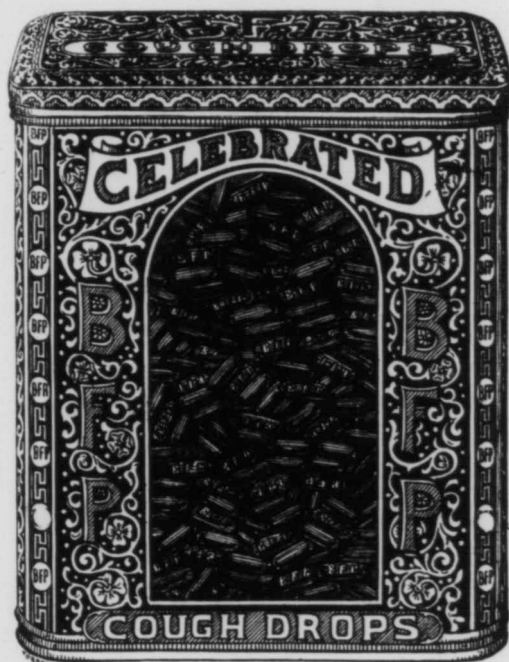
## Rich in Readily Digestible Albumen

This is what is needed in a Beef Preparation to warrant its claim as a Strength-giving Food.

## Johnston's Fluid Beef

IS PRE-EMINENT

FOR THESE ESSENTIAL QUALITIES.



How is your Stock of —

# B.F.P.

## Cough Drops ?

If you are running low,  
drop us a line . . . .

Toronto Biscuit and Confectionery Co.,  
TORONTO

# BLUE CROSS



IN LEAD PACKETS

# CEYLON TEA

## Reasons of Our Success !

BEST VALUE  
TO THE  
CONSUMER

FAIR PROFITS  
TO THE  
RETAILER

QUALITY  
ALWAYS  
UNIFORM

Head Office : London, Eng.

### AGENTS

#### MONTREAL

Hudon, Hebert & Co.  
Caverhill, Hughes & Co.

#### ST. JOHN, N.B.

G. W. S. De Forest & Sons  
HALIFAX, N.S.  
Bauld, Gibson & Co.

#### KINGSTON, ONT.

Fenwick, Hendry & Co.  
HAMILTON, ONT.  
Lumsden Bros.



# Ah There! —

We claim the following for

# Keen's Mustard

It is Seen Everywhere  
 It is Sold Everywhere  
 It is Used Everywhere  
 It has Unequalled Flavor  
 It has One Hundred and Fifty Years' Reputation

## CURRENT MARKET QUOTATIONS

TORONTO, Jan. 10, 1895  
 This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

### BAKING POWDER.

|                                       |         |
|---------------------------------------|---------|
| PURE GOLD.                            | per doz |
| 5 lb. cans, 1 doz. in case.           | 19 80   |
| 4 lb. cans, 1 doz. in case.           | 16 00   |
| 2 1/2 lb. cans, 1 and 2 doz. in case. | 10 50   |
| 16 oz. cans, 1, 2 and 4 doz. in case. | 4 60    |
| 12 oz. cans, 2 and 4 doz. in case.    | 3 70    |
| 8 oz. cans, 2 and 4 doz. in case.     | 2 40    |
| 6 oz. cans, 2 and 4                   |         |



|                                 |        |
|---------------------------------|--------|
| doz in case                     | 1 90   |
| 4 oz. cans, 4 and 6 doz in case | 1 25   |
| Dunn's No. 1, in tins           | 2 00   |
| " " 2                           | "      |
| Cook's Friend—                  |        |
| Size 1, in 2 and 4 doz boxes    | \$2 40 |
| " " 10, in 4 doz boxes          | 2 10   |
| " " 2, in 6                     | 80     |
| " " 12, in 6                    | 70     |
| " " 3, in 4                     | 45     |
| Pound tins, 3 doz. in case      | 3 00   |
| 18 oz tins, 3 doz in case       | 2 40   |
| 9 oz tins, 4                    | 1 10   |
| 5 lb tins, 1/2 doz. in case     | 14 00  |
| Ocean Wave—                     |        |
| No 10— doz cases                | \$0 75 |
| 1-lb. 3 doz. cases              | 1 20   |
| No. 1 (14oz) 2 doz. cases       | 1 80   |
| 1-lb. 2 doz. in case            | 2 00   |
| 3-lb. 1/2 doz. in cases         | 5 75   |
| 5-lb. 1/2 " "                   | 9 00   |
| 5-lb. 1/2 " "                   | 9 60   |

### G. F. MARTER & SON.

|                                   |      |
|-----------------------------------|------|
| Barton's Baking Powder— p. doz.   |      |
| 1 lb. sealer jars, 2 doz. in case | 2 25 |
| 1 1/2 lb. jelly jars, 2 " "       | 2 25 |
| 1/2 lb. " " 2 " "                 | 1 25 |
| 2 lb. fancy enamelled tins, 2 doz | 2 75 |
| 1 lb. tins, 2 doz. in case        | 2 00 |
| 1/2 lb. " " 3 " "                 | 1 20 |
| 1/2 lb. " " 4 " "                 | 0 75 |

|                                    |         |
|------------------------------------|---------|
| Gold Medal                         | per lb. |
| 1 lb. paper package, 10 lb in box. | C 12    |
| 1 lb. " " " " "                    | 0 12    |
| 1 lb. " " " " "                    | 0 12    |

### W. H. GILLARD & CO., PROPRIETORS

|                          |          |
|--------------------------|----------|
| Diamond—                 |          |
| 1 lb. tins, 4 doz. cases | 0 67 1/2 |
| 1 lb. tins, 3 doz. cases | 1 17     |
| 1 lb. tins, 2 doz. cases | 1 98     |

### BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

|                |        |
|----------------|--------|
| Abernethy      | 8      |
| Arrowroot      | 10 1/2 |
| Butter         | 6      |
| " 3 lb pks     | 20     |
| Cottage        | 8      |
| Cocoanut       | 11     |
| Garibaldi      | 8 1/2  |
| Gingerbread    | 10     |
| Ginger Nuts    | 9      |
| Graham Wafer   | 9      |
| " 3 lb. pks    | 20     |
| Jam Jams       | 11 1/2 |
| Lemon          | 11     |
| Lunch          | 9 1/2  |
| Molasses Snaps | 5 1/2  |
| Moss Wafers    | 11 1/2 |
| Napoleon       | 12     |

### BLACKING.

DAY & MARTIN'S BLACKING.

|                                  |          |
|----------------------------------|----------|
| Liquid.                          | per doz. |
| Pints, A (6 doz. per bbl)        | \$3 80   |
| 1/2 " B 9 " "                    | 2 25     |
| 1/2 " C 15 " "                   | 1 25     |
| Russett Cream (12 doz. per case) | 9 12     |

|              |                                   |
|--------------|-----------------------------------|
| Paste.       | (Boxes of 3 doz. each), per gross |
| No. 2 size   | \$2 40                            |
| No. 3 size 6 | 3 65                              |
| No. 4 size 3 | 5 50                              |
| No. 5 size 4 | 6 80                              |
| No. 7 size 4 | 9 00                              |

### Waterproof Dubbin.

|                                   |           |
|-----------------------------------|-----------|
| In tins, large (6 doz. in a case) | 12 50     |
| P. G. FRENCH BLACKING.            | per gross |
| No. 4                             | \$4 00    |
| No. 6                             | 4 50      |
| No. 8                             | 7 25      |
| No. 10                            | 9 25      |
| P. G. FRENCH DRESSING             | per doz   |
| No. 7, 1 or 2 doz. in box         | \$2 00    |
| No. 4                             | 1 25      |

### BALSTON'S FRENCH

|       |        |
|-------|--------|
| No. 1 | \$9 00 |
| No. 2 | 4 80   |
| No. 3 | 3 60   |
| No. 4 | 4 50   |

### McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.







# JAMS AND JELLIES

In Glass, Tin and Wood.

Get Our Prices.

## The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

|                                      |      |
|--------------------------------------|------|
| Cocoa, Homœopat'c, 1/4's, 8 & 14 lbs | 30   |
| " Pearl                              | 25   |
| " London Pearl 12 & 18 "             | 22   |
| " Rock                               | 30   |
| " Bulk, in bxs                       | 18   |
| Royal Cocoa Essence, packages        | 1 40 |

|                                      |         |
|--------------------------------------|---------|
| FRY'S                                |         |
| (A. P. Tippet & Co., Agents)         |         |
| Chocolate—                           | per lb  |
| Carracas, 1/4's, 6 lb boxes          | 0 40    |
| Vanilla, 1/4's,                      | 0 40    |
| " Gold Medal " Sweet, 6 lb bxs.      | 0 30    |
| Pure, unsweetened, 1/4's, 6 lb bxs.  | 0 40    |
| " Fry's " Diamond 1/4's, 6 lb bxs.   | 0 26    |
| " Fry's " Monogram, 1/4's, 6 lb bxs. | 0 26    |
| Cocoa—                               | per doz |
| Concentrated, 1/4's, 1 doz in box    | 2 40    |
| " 1/4's,                             | 4 50    |
| " 1 lbs,                             | 8 75    |
| Homœopathic, 1/4's, 14 lb boxes      | 0 34    |
| 1/4's, 12 lb boxes                   | 0 34    |

|                                 |               |
|---------------------------------|---------------|
| JOHN P. MOTT & CO.'S            |               |
| R. S. McIndoe, Agent, Toronto.) |               |
| Mott's Broma                    | per lb \$0 30 |
| Mott's Prepared Cocoa           | 28            |
| Mott's Homœopat'c Cocoa (1/4's) | 32            |
| Mott's Breakf. Cocoa (in tins)  | 45            |
| Mott's No. 1 Chocolate          | 30            |
| Mott's Breakfast Chocolate      | 28            |
| Mott's Caracas Chocolate        | 40            |
| Mott's Navy or Cooking Choc     | 22            |
| Mott's French-Can Chocolate     | 18            |
| Mott's Navy or Cooking Choc     | 27            |
| Mott's Cocoa Nibbs              | 35            |
| Mott's Cocoa Shells             | 5             |
| Vanilla sticks, per gross       | 90            |
| Mott's Confec Chocolate         | 210-43        |
| Mott's Sweet Choc. Liqueurs     | 190-30        |

|  |        |
|--|--------|
| GOWAN COCOA AND CHOCOLATE CO.                          |        |
| Hygienic Cocoa, 1/2 lb tins, per doz                   | \$3 75 |
| Cocoa Essence, 1/2 lb tins per doz                     | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb                      | 20     |
| Diamond Chocolate, 12 lb boxes, 1/2 lb. cake, per lb.  | 22 1/2 |
| Royal Navy Choc., 12 lb. bxs, 1/2 lb. cake, per lb     | 30     |
| Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake. | 35     |

|  |      |
|--|------|
| WALTER BAKER & CO.'S                                   |      |
| Chocolate—   |      |
| Premium No. 1, bxs 12 lbs each                         | 45   |
| Baker's Vanilla in bxs 12 lbs each                     | 60   |
| Caracas Sweet bxs 6 lbs each                           | 40   |
| Best Sweet in bxs, 6 lbs. each                         | 28   |
| Vanilla Tablets, 416 in box, 24 bxs case, per box, net | 4 28 |
| German Sweet Chocolate—                                |      |
| Grocers' Style, in bxs 12 lbs each                     | 28   |
| Grocers' Style, in boxes 6 lbs each                    | 28   |
| 8 Cakes to the lb., in bxs, 6 lbs ea.                  | 28   |
| Soluble Chocolate—                                     |      |
| In canisters, 1 lb., 4 lb., and 10 lb.                 | 55   |
| Breakfast Cocoa—                                       |      |
| 10 bxs 5 & 12 lbs., each, 1/2 lb., tins                | 52   |

|                                 |        |
|---------------------------------|--------|
| BENSOPP'S.                      |        |
| Royal Dutch, 1/4's, cases 4 doz | \$3 40 |
| " 1/4's, " 2 " "                | 4 50   |
| " " 1's, " 1 " "                | 8 50   |

|                        |               |
|------------------------|---------------|
| CHOCOLAT MENIER.       |               |
| Cases of 12            | Ir. 12        |
| 10x12 lb bxs           |               |
| Vanilla—               |               |
| Yellow wrapper, p. lb. | \$0 34 \$0 36 |
| Chomois " " "          | 43 48         |
| Pink " " "             | 50 56         |
| Blue " " "             | 58 66         |
| Triple Vanilla—        |               |
| Green wrapper " "      | 50 56         |
| Lilas " " "            | 58 66         |
| Bronze " " "           | 65 74         |
| White " " "            | 73 83         |
| Unsweptened—           |               |
| Blue Premium " "       | 38 42         |
| Cases of Less          | 51 lbs. than  |
| Pastilles—             |               |
| Yellow wrapper " "     | 40 45         |
| Croquettes—            |               |
| Yellow wrapper " "     | 45 50         |
| Fingers—               |               |
| Yellow wrapper " "     | 36 40         |

|                                  |          |
|----------------------------------|----------|
| COFFEE.                          |          |
| GREEN c. per lb                  |          |
| Mocha                            | 28 33    |
| Old Government Java              | 25 35    |
| Rio                              | 20 22    |
| Plantation Ceylon                | 29 31    |
| Porto Rico                       | 24 28    |
| Guatemala                        | 24 26    |
| Jamaica                          | 22 20    |
| Maracaibo                        | 24 24    |
| Caffaroma, 1 & 2 lb. tins asstd. | 33       |
| TODHUNTER, MITCHELL & CO.'S      |          |
| Excelsior Blend                  | 34       |
| Our Own                          | 32       |
| Jersey                           | 30       |
| Laguayra                         | 20       |
| Mocha and Java                   | 35       |
| Old Government Java              | 30 32 36 |
| Arabian Mocha                    | 35       |
| Maracaibo                        | 30       |
| Santos                           | 27 28    |

|                       |                   |
|-----------------------|-------------------|
| DRUGS AND CHEMICALS   |                   |
| Alum                  | lb \$0 09 \$0 07  |
| Blue Vitriol          | 0 08 0 07         |
| Brimstone             | 0 03 0 03 1/2     |
| Borax                 | 0 19 0 14         |
| Camphor               | 0 65 0 70         |
| Carbolic Acid         | 0 30 0 50         |
| Castor Oil            | 0 07 1/2 0 08     |
| Cream Tartar          | 0 25 0 28         |
| Epsom Salts           | 0 09 1/2 0 09 1/2 |
| Paris Green           | 0 16 0 17         |
| Extract Logwood, bulk | 0 13 0 14         |
| " boxes               | 0 15 0 17         |
| Gentian               | 0 10 0 13         |
| Glycerine, per lb.    | 0 17 0 20         |
| Hellebore             | 0 16 0 17         |
| Iodine                | 5 50 6 00         |
| Insect Powder         | 0 26 0 30         |
| Saltpetre             | 0 08 1/2 0 09     |
| Soda Bicarb, per keg  | 2 50              |
| Sal Soda              | 1 18 1 25         |
| Madder                | 0 19 1/2          |

|                                   |        |
|-----------------------------------|--------|
| EXTRACTS.                         |        |
| Dalley's Fine Gold, No. 8, p. doz | \$0 75 |
| " " " " 1, 1 1/2 oz.              | 1 25   |
| " " " " 2, 2 oz.                  | 1 75   |
| " " " " 3, 3 oz.                  | 2 00   |

|                             |                |
|-----------------------------|----------------|
| FLUID BEEF.                 |                |
| JOHNSTON'S, MONTREAL.       |                |
| Fluid Beef—No. 1, 2 oz tins | per doz \$3 00 |
| No. 2, 4 oz tins            | 5 00           |
| No. 3, 8 oz tins            | 8 7 6          |

|                                   |       |
|-----------------------------------|-------|
| Fluid Beef—No. 4, 1 lb tins       | 14 25 |
| No. 5, 2 lb tins                  | 27 00 |
| Staminal—2 oz bottles             | 3 00  |
| 4 oz "                            | 6 00  |
| 8 oz "                            | 9 00  |
| 16 oz "                           | 12 75 |
| Fluid Beef Cordial—20 oz. bottles | 15 00 |
| Milk Granules in cases 4 doz      | 6 00  |
| Milk Granules with Cereals—       |       |
| in cases 4 doz                    | 5 00  |

|                              |             |
|------------------------------|-------------|
| FRUITS                       |             |
| FOREIGN c. per lb            |             |
| Currants, Provincials, bbls. | 3 1/2 4     |
| " " " " 1/2 bbls             | 3 1/2 4 1/2 |
| " " " " 1/4 bbls             | 4 1/2 5     |
| Currants, Patras, bbls.      | 4 1/2 5     |
| " " " " 1/2 bbls             | 4 1/2 5     |
| " " " " 1/4 bbls             | 5 1/2 6     |
| Vostizzas, cases.            | 5 1/2 6     |
| Dates, Persian, boxes        | 8 8 1/2     |
| Figs, Eleme, 14 oz.          | 9 10        |
| " " 10 lb                    | 9 11 1/2    |
| " " 18 lb.                   | 15          |
| " " 28 lb.                   | 17          |
| " tins                       | 4 5         |
| Prunes, Bosnia, cases        | 5 1/2 7     |
| " Anchor C,                  | 0 5 1/2     |
| " E,                         | 0 5 1/2     |
| " G & J, cases               | 0 5 1/2     |
| Raisins, Valencia, off-stalk | 4 4 1/2     |
| Fine off-stalk               | 4 4 1/2     |
| Selected                     | 5 1/2 6     |
| Layers                       | 6 7         |
| Raisins, Sultanias           | 5 1/2 8     |
| Cal Loose Muscatele          |             |
| 50 lb. boxes                 | 5 1/2 7     |
| Malaga?                      | per box     |
| London layers                | 2 25        |
| Imperial cabinets            | 2 25 2 55   |
| Fancy Vega boxes             | 3 75        |
| Black baskets                | 3 00        |
| Blue                         | 3 00        |
| Dehesas boxes                | 75          |
| Lemons, Fancy Floridas       | 4 05        |
| " 35c's                      | 4 00        |
| " 20c's                      | 3 75        |
| " Palermos 360's             | 3 00        |
| " Malagas l'go cases         | 7 50        |
| Oranges, Floridas            | 3 00        |

|                               |                |
|-------------------------------|----------------|
| DOMESTIC                      |                |
| Apples, Dried, per lb.        | 5 5 1/2        |
| do Evaporated.                | 7 7 1/2        |
| FOOD                          |                |
| Split peas                    | \$3.75         |
| Pot barley per 49-lb. packet  | 3.75           |
| Pearl barley, XXX             | \$2.25         |
| ROBINSON'S BARLEY AND GROATS. |                |
| Patent barley, 1/2 lb. tins   | per doz \$1 25 |
| " " " "                       | 2 25           |
| Patent groats, 1/2 lb. tins   | 1 25           |
| " " " "                       | 2 25           |

|                                  |        |
|----------------------------------|--------|
| INDURATED FIBRE WARE.            |        |
| 1/2 pail, 6 qt                   | \$4 00 |
| Star Standard, 12 qt             | 4 50   |
| Milk, 14 qt                      | 5 50   |
| Round bottomed fire pail, 14 qt. | 5 50   |
| Tubs, No. 1                      | 15 50  |
| " 2                              | 13 25  |
| " 3                              | 11 00  |
| Fibre Butter Tubs (30 lbs)       | 4 50   |
| Nests of 3                       | 3 40   |
| Keelers No. 1                    | 10 00  |
| " 2                              | 9 00   |
| " 3                              | 8 00   |
| " 4                              | 7 00   |
| Milk pans                        | 3 25   |
| Wash Basins, flat bottoms        | 3 25   |
| " " round                        | 3 50   |
| Handy dish                       | 3 50   |
| Water Closet Tanks               | 18 00  |

|                                 |      |
|---------------------------------|------|
| JAMS AND JELLIES.               |      |
| DELHI CANNING CO.               |      |
| Jams assorted, extra fine, 1's. | 2 20 |
| Jellies, extra fine 1's         | 2 25 |

|          |           |
|----------|-----------|
| 5 dy     | 2 45 2 50 |
| 4 dy A P | 2 45 2 50 |
| 3 dy A P | 2 35 2 40 |
| 4 dy C P | 2 35 2 40 |
| 3 dy C P | 3 05 3 10 |

|                             |      |
|-----------------------------|------|
| HORSE NAILS:                |      |
| Canadian, dis. 60 per cent. |      |
| HORSE SHOES:                |      |
| From Toronto, per keg       | 3 60 |

|                             |  |
|-----------------------------|--|
| SCREWS: Wood—               |  |
| Flat head iron 80 p.c. dis  |  |
| Round " " 75 p.c. dis       |  |
| Flat head brass 77 p.c. dis |  |
| Round head brass 7 1/2 p.c. |  |

|  |      |
|--|------|
| WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.] |      |
| 1st break (25 in and under)  | 1 15 |
| 2nd " (26 to 40 inches)  | 1 30 |
| 3rd " (41 to 50 " )  | 2 90 |
| 4th " (51 to 60 " )  | 3 20 |
| 5th " (61 to 70 " )  | 3 50 |

|              |               |
|--------------|---------------|
| Rope: Manila | 0 09 1/2 0 10 |
| Sisal        | 0 06 1/2 0 07 |

|                                     |  |
|-------------------------------------|--|
| AXES. Per box, \$6 to \$12.         |  |
| SHOT: Canadian, dis 1 1/2 per cent. |  |

|  |  |
|--|--|
| HINGES: Heavy T & strap... 0 04 1/2 0 05 |  |
| " Screw, hook & strap 0 03 1/2 0 04      |  |

|   |                     |
|---|---------------------|
| WHITE LEAD: Pure Ass'n guarantee ground in oil. |                     |
| 25 lb. irons                                    | per lb ... 0 04 1/2 |
| No. 1   | " " 0 04            |
| No. 2   | " " 0 03 1/2        |
| No. 3   | " " 0 03 1/2        |

|                            |           |
|----------------------------|-----------|
| TURPENTINE: Selected pack- |           |
| ages, per gal.             | 0 39 0 40 |

|                                  |  |
|----------------------------------|--|
| LINED OIL: per gal., raw... 0 53 |  |
| Boiled, per gal. .... 0 56       |  |

|                                 |  |
|---------------------------------|--|
| GLUE: Common, per lb. 0 10 0 11 |  |
|---------------------------------|--|

# GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.  
35 and 37 Wellington St. East  
... Toronto

Prices current, continued—

**SOUTHWELL'S GOODS**

|   |              |        |
|---|--------------|--------|
| Orange Marmalade                        | per doz      | \$1 50 |
| Clear Jelly Marmalade                   |              | 1 90   |
| Strawberry W. F. Jam                    |              | 2 20   |
| Raspberry                               |              | 2 10   |
| Apricot                                 |              | 1 90   |
| Black Currant                           |              | 1 90   |
| Other Jams                              | 1 55 to 1 85 |        |
| Red Currant Jelly                       |              | 3 00   |
| All the above in 1 lb. clear glass pots |              |        |

**LICORICE.**

**YOUNG & SMYLIE'S LIST.**

|   |      |
|---|------|
| 5 lb boxes, wood or paper, per lb                 | 0 40 |
| Fancy bxs. (36 or 50 sticks), per box             | 1 25 |
| " Ringed" 5 lb boxes, per lb                      | 0 40 |
| " Acme" Pellets, 5 lb cans, per can               | 2 00 |
| " Acme" Pellets, Fancy boxes (30s) per box        | 1 50 |
| " Acme" Pellets, Fancy paper boxes, per box (40s) | 1 25 |
| Tar Licorice and Tolu Wafers, 5 lb cans per can   | 9 00 |
| Licorice Lozenges, 5 lb glass jars                | 1 75 |
| Licorice Lozenges 5 lb cans                       | 1 50 |
| Purity Licorice, 200 sticks                       | 1 45 |
| " " 100 " "                                       | 0 75 |
| Imitation Calabria, 5 lb bxs p lb                 | 0 20 |

**MINCE MEAT.**

|                           |         |
|---------------------------|---------|
| Condensed, per gross, net | \$12 00 |
|---------------------------|---------|

**MUSTARD.**

**KEEN'S.**

|                                  |        |          |
|----------------------------------|--------|----------|
| Square tins—                     | per lb |          |
| O.S.F., 1 lb. tins               |        | \$0 40   |
| " " "                            |        | 0 42     |
| " " "                            |        | 0 45     |
| Round tins—                      |        |          |
| F.D., 1 lb. tins                 |        | 0 25     |
| " " "                            |        | 0 27 1/2 |
| " 4 lb. jars, per jar            |        | 0 75     |
| " " "                            |        | 0 25     |
| " 4 lb. tins, decorated, pr. tin |        | 0 80     |

**COLMAN'S**

|                       |         |          |
|-----------------------|---------|----------|
| Square tins—          | per lb. |          |
| D.S.F., 1 lb. tins    |         | \$0 40   |
| " " "                 |         | 0 42     |
| " " "                 |         | 0 45     |
| Round tins—           |         |          |
| F.D., 1 lb. tins      |         | 0 25     |
| " " "                 |         | 0 27 1/2 |
| " 4 lb. jars, per jar |         | 0 75     |
| " " "                 |         | 0 25     |

**NUTS.**

|                            |        |        |
|----------------------------|--------|--------|
| Almonds, Tarragona         | 12 1/2 | 14     |
| Formigetta                 |        |        |
| Almonds, Shelled Valencias | 25     | 30     |
| Jordan                     | 40     | 45     |
| Canary                     | 20     | 23     |
| Brazil                     | 11     | 11 1/2 |
| Cocoanuts, per 100         | \$4    | \$5 50 |
| Filberts, Sicily           | 9 1/2  | 10 1/2 |
| Pecans                     | 10     | 12     |
| Peanuts, roasted           | 7      | 10     |
| Walnuts, Grenoble          | 13     | 14     |
| Naples, cases              |        |        |
| Marbots                    | 11     | 12     |
| Bordeau                    | 8      | 10     |

**RICE, ETC.**

|                            |       |       |
|----------------------------|-------|-------|
| Rice, Aracan               | 3 1/2 | 3 1/2 |
| " Patna                    | 4 1/2 | 4 1/2 |
| " Japan                    | 5     | 5     |
| " Imperial Secta           | 5 1/2 | 5 1/2 |
| " extra Burmah             | 3 1/2 | 4     |
| " Java extra               | 6 1/2 | 6 1/2 |
| " Genuine Carolina         | 9 1/2 | 10    |
| Grand Duke                 | 6 1/2 | 6 1/2 |
| Sago                       | 4 1/2 | 5 1/2 |
| Tapioca                    | 4 1/2 | 5 1/2 |
| Goathead (finest imported) | 6 1/2 | 6 1/2 |

**SPICES.**

**GROUND**

|                               |        |        |
|-------------------------------|--------|--------|
| Pepper, black, pure           | \$0 12 | \$0 14 |
| Pepper, white, pure           | 20     | 25     |
| " fine to superior            | 10     | 5      |
| Ginger, Jamaica, pure         | 25     | 27     |
| " African                     | 16     | 18     |
| Jassia, fine to pure          | 30     | 25     |
| Cloves                        | 18     | 25     |
| Allspice, choice to pure      | 12     | 15     |
| Cayenne                       | 30     | 35     |
| Nutmegs                       | 75     | 1 20   |
| Mace                          | 1 00   | 1 25   |
| Mixed Spice, choice to pure   | 30     | 35     |
| Cream of Tartar, fine to pure | 25     | 30     |

**STARCH.**

**ST. LAWRENCE STARCH CO.'S**

**Culinary Starches—**

|                          |       |
|--------------------------|-------|
| St. Lawrence corn starch | 7 1/2 |
| Durham corn starch       | 6 1/2 |

**Laundry Starches—**

|  |       |
|--|-------|
| No. 1, White, 4 lb. Cartons                  | 5 1/2 |
| " " Bbls                                     | 4 1/2 |
| " " Kegs                                     | 4 1/2 |
| Canada Laundry                               | 4 1/2 |
| Ivory Gloss, six 6 lb. boxes, sliding covers | 7     |
| Ivory Gloss, fancy picture, 1 lb packs       | 7     |
| Patent Starch, fancy picture, 1 lb. cartons  | 7 1/2 |

**EDWARDSBURG STARCH CO., LTD.**

**Laundry Starches—**

|  |       |
|--|-------|
| No. 1 White or Blue, cartoons                  | 5 1/2 |
| Canada Laundry                                 | 4 1/2 |
| Silver Gloss, 6-lb. draw-lid bxs               | 4 1/2 |
| Edwardsburg Silver Gloss, 1-lb. chromo package | 7     |
| Silver Gloss large crystals                    | 6 1/2 |
| Benson's Satin, 1-lb. cartoons                 | 7 1/2 |
| No. 1 White                                    | 4 1/2 |

**Culinary Starch—**

|                                    |       |
|------------------------------------|-------|
| W. T. Benson & Co.'s Prepared Corn | 7 1/2 |
| Canada Pure Corn                   | 6 1/2 |

**Rice Starch—**

|  |       |
|--|-------|
| Edwardsburg No. 1 White, 1-lb. cartoons      | 4 1/2 |
| Edwardsburg No. 1 White or Blue, 4-lb. lumps | 4 1/2 |

**KINGSFORD'S OSWEGO STARCH.**



**SILVER GLOSS** (40-lb bxs., 1-lb pkgs., new wrappers) 8 1/2

**PURE** (36-lb bxs., 12 1/2-lb bxs.) 7 1/2

**OSWEGO** (40-lb bxs., 1-lb COBN STARCH) pkgs 8

For puddings, custards, etc.

**ONTARIO** (36-lb. to 45-lb. bxs., STARCH) 6 bundles 6 1/2

**STARCH IN** Silver Gloss 8

**BARRELS** Pure 7

**SUGAR.** c. per lb

|                                 |       |       |
|---------------------------------|-------|-------|
| Granulated                      | 3 1/2 | 3 50  |
| Paris Lump, bbls and 100 lb bxs | 5     | 5 1/2 |
| Extra Ground, bbls icing        | 5 1/2 | 5 1/2 |
| Powdered, bbls                  | 4 1/2 | 5 1/2 |
| Extra bright refined            | 3 1/2 | 3 50  |
| Bright Yellow                   | 3 1/2 | 3 1/2 |
| Medium                          | 3 1/2 | 3 1/2 |
| Dark yellow                     | 3 1/2 | 3 1/2 |
| Raw Demarara                    | 3     | 3     |

**SYRUPS AND MOLASSES.**

**SYRUPS.** Per gallon

|                  |             |       |
|------------------|-------------|-------|
| Dark             | bbls & bbls | 25 30 |
| Medium           |             | 30 35 |
| Bright           |             | 35 40 |
| Very Bright      |             | 50 60 |
| Redpath's Honey  |             | 1 25  |
| " " 2 gal. pails |             | 1 50  |

**MOLASSES.** Per gal

|                        |      |      |
|------------------------|------|------|
| Trinidad, in puncheons | 0 32 | 0 35 |
| " " bbls               | 0 36 | 0 37 |
| " " 1/2 bbls           | 0 40 | 0 40 |
| New Orleans, in bbls   | 0 25 | 0 30 |
| Porto Rico, bbls       | 0 38 | 0 40 |
| " " barrels            | 0 42 | 0 44 |
| " " 1/2 barrels        | 0 44 | 0 46 |

**SOAP.**

|                                |        |       |
|--------------------------------|--------|-------|
| Ivory Bar, 1 lb. bars          | per lb | 6     |
| Do. 2, 6-16 and 3 lb bars      |        | 5 1/2 |
| Primrose, 12 oz. cske, per doz |        | 8     |

**MORSE'S MOTTLED**

|                       |  |        |
|-----------------------|--|--------|
| Per box—in 5 box lots |  | \$4 75 |
|-----------------------|--|--------|

**ECLIPSE**



|                     |        |
|---------------------|--------|
| Eclipse, 3 lbs      | 3 30   |
| Everyday, 12 oz     | \$4 50 |
| Morse's Best, 12 oz | 4 50   |

**SURPRISE SOAP.**



|                                |      |
|--------------------------------|------|
| 1 Box Lot                      | 5 00 |
| 5 Box Lot                      | 4 90 |
| Freight prepaid on 5 Box lots. |      |

**PURE**



**RICHARDS' SOAPS.**

|                               |         |        |
|-------------------------------|---------|--------|
| Richards' Pure Soap, 100 bars | Per Box | \$5 00 |
| Telephone, 100 bars           |         | 4 00   |
| White Star, 20 bars, 3 lbs    |         | 3 50   |
| Gold Dust, 20 bars, 3 lbs     |         | 2 70   |
| Jubilee, 12 bars, 5 lbs       |         | 2 49   |
| Family, 25 bars, 3 lbs        |         | 2 25   |
| Russian Electric, 60 bars     |         | 2 00   |
| 1892 Electric, 60 bars        |         | 1 90   |

**Per Doz.**

|  |      |
|--|------|
| White Castile Bars, 2 doz, wood                | 75   |
| Oatmeal, 2 doz., wood                          | 75   |
| Venus, 1/2 doz., paper                         | 75   |
| Water Queen, 1/2 doz., paper                   | 40   |
| Ocean Foam, 1/2 doz., paper                    | 75   |
| Pure Coco, 1/2 doz., paper                     | 25   |
| French Mottled Castile, 1/2 doz., paper        | 50   |
| French White Oatmeal, 1/2 doz., paper          | 50   |
| Trans Glycerine, 1/2 doz., paper               | 40   |
| Trans. Bar, 2 doz., wood                       | 75   |
| 3 1/2 per cent. Glycerine, 1/2 doz., paper     | 1 50 |
| Carbolic Glycerine, 1/2 doz., paper            | 1 00 |
| Sulphur, 1/2 doz., paper                       | 1 00 |
| Rose Trans, 1/2 doz., paper                    | 75   |
| Peach Blossom Comp., 1/2 doz., paper, (Milled) | 1 25 |
| All Healing Tar, 1/2 doz., paper               | 1 00 |
| Oatmeal Bouquet, 1/2 doz., paper (Milled)      | 25   |
| Glycerine                                      | 75   |
| Mottled Castile, 1/2 doz., paper               | 40   |
| White Oatmeal, 1/2 doz., paper                 | 40   |
| Apple Bloom, 1/2 dozen, paper (Milled)         | 75   |

**GUELPH SOAP CO.**

|                                      |         |
|--------------------------------------|---------|
| Pure, 60 bars, 12 oz., per box       | \$3 00  |
| Silver Star, 100 bars, 12 oz. p box  | 4 00    |
| Royal City, 3 lb. bar, per 16.       | 0 05    |
| Peerless, 2 1/2 lb. bar              | 0 4 1/2 |
| Genuine Electric, 7 1/2 bars, per bx | 2 50    |

**TOBACCO AND CIGARS**

|  |     |
|--|-----|
| British Consols, 4's; Twin Gold        | 59c |
| Ingots, rough and ready, 8's           | 57  |
| Laurel, 3's                            | 49  |
| Brier, 7's                             | 47  |
| Index, 7's                             | 44  |
| Honeysuckle, 8's                       | 56  |
| Napoleon, 8's                          | 50  |
| Victoria, 12's                         | 47  |
| Brunette, 12's                         | 44  |
| Prince of Wales, in caddies            | 48  |
| " " in 40 lb boxes                     | 48  |
| Bright Smoking Plug Myrtle, T & R, 8's | 60  |
| Lily, 7's                              | 47  |
| Diamond Solace, 12's                   | 50  |
| Mvrtle Cut Smoking, 1 lb tins          | 70  |
| 1 lb pg, 6 lb boxes                    | 70  |
| oz pg, 5 lb boxes                      | 70  |

**MCALPIN TOBACCO CO.**

|  |      |
|--|------|
| White Burley Chewing—                              |      |
| Duty paid per lb                                   |      |
| Beaver, 12 oz., smooth, 3x12, 5c                   |      |
| and 10c cuts, 12 lb butts                          | 61c. |
| Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts | 61   |
| Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts     | 61   |
| Jubilee, 7 1/2 to lb, chocolate, 15 lb butts       | 58   |
| Prince George, 8 1/2 lb caddies                    | 65   |
| Teemuch, 9 to lb (fancy chew'g)                    | 65   |
| Extra Black Chewing—                               |      |
| Gold Shield, 16 oz., 7 to lb, 20 lb butts          | 47   |
| Black Chewing—                                     |      |
| Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.     | 45   |
| Plug Smoking—                                      |      |
| Woodcock, 18 lb caddies, 7s                        | 50   |
| 3rds.  | 50   |

**Sunny South, 6s and 7s, 18 lb caddies** 46

**Solid Comfort, 6s, 18 lb butts** 44

**Special, 7 to 1 lb, 18 lb caddies** 42

**Cut Tobacco Smoking—**

|                                   |    |
|-----------------------------------|----|
| Silver Ash, 1-8ths, 5 lb boxes    | 82 |
| Puck, mixture, 1-8ths, 5 lb boxes | 70 |
| Cut Cavendish, 1-8ths, 5 lb boxes | 65 |

**Fine Cut Chewing—**

|                                       |    |
|---------------------------------------|----|
| Standard Kentucky, bright, 5 lb pails | 80 |
| Apricot, dark sweet, 5 lb pails       | 65 |

Terms, 30 days, less 2 per cent.

**CIGARS—S. DAVIS & SONS Montreal**

|                                |       |
|--------------------------------|-------|
| Sizes                          | Per M |
| Madre E' Hijo, Lord Landsdowne | 80 00 |
| " " Panetelas                  | 80 00 |
| " " Bouquet                    | 85 00 |
| " " Perfectos                  | 85 00 |
| " " Longfellow                 | 85 00 |
| " " Reina Victoria             | 80 00 |
| " " Pins                       | 55 00 |
| El Padre, Reina Victoria       | 55 00 |
| " " Reina Vict., Especial      | 50 00 |
| " " Conchas de Regalia         | 50 00 |
| " " Bouquet                    | 55 00 |
| " " Pins                       | 50 00 |
| " " Longfellow                 | 80 00 |
| " " Perfectos                  | 80 00 |
| Mungo, Nine                    | 35 00 |
| Cable, Conchas                 | 30 00 |
| Queens                         | 29 00 |

**Cigarettes, all Tobacco—**

|          |       |
|----------|-------|
| Cable    | 7 00  |
| El Padre | 1 00  |
| Mauricio | 15 00 |

**DOMINION CUT TOBACCO WORKS MONTREAL.**

**CIGARETTES. Per M.**

|               |        |
|---------------|--------|
| Athlete       | \$7 50 |
| Puritan       | 6 25   |
| Sultana       | 5 75   |
| Derby         | 4 25   |
| B. C. No. 1   | 4 00   |
| Sweet Sixteen | 3 75   |
| The Holder    | 3 85   |
| Hyde Park     | 10 50  |

**CUT TOBACCO. per lb**

|                                   |    |
|-----------------------------------|----|
| Puritan, tenths, 5 lb. boxes      | 70 |
| Old Chum, ninths, 5 lb box        | 75 |
| Old Virgin, 1-10 lbpkg, 10 lb bxs | 62 |
| Gold Block, ninths, 5 lb boxes    | 73 |

**CIGARETTE TOBACCO.**

|                              |      |
|------------------------------|------|
| B. C. N. 1, 1-10, 5 lb boxes | 83   |
| Puritan, 1-10, 5 lb boxes    | 83   |
| Athlete, per lb.             | 1 15 |

**PLUG TOBACCO'S.**

|                                  |        |
|----------------------------------|--------|
| Old Chum, plug 4s. Solace 16 lbs | 68     |
| " " " 8s. " 16                   | 68     |
| " " " 8s. R. & R. 12 1/2         | 68     |
| " " " 7s. R. & R. 14 1/2         | 68     |
| " " " 7s. Solace 14 1/2          | 68     |
| " " " 8s. R. & R. 16             | 68     |
| " " " 8s. Solace 15              | 68     |
| O. V. - plug 8s. Twist 16        | 68     |
| O. V. - " 8s. Solace 17 1/2      | 68     |
| O. V. - " 7s. " 17               | 55 1/2 |
| Derby, - " 12s. " 17 1/2         | 51     |
| Derby, - " 7s. " 17              | 51     |
| Athlete, - " 8s. Twist 9         | 74     |

**WOODENWARE. per doz**

|                       |        |        |
|-----------------------|--------|--------|
| Pails, 2 hoop, clear  | No. 1. | \$1 50 |
| " " " "               | " "    | 1 70   |
| Pails, 2 hoops, clear | No. 2. | 1 40   |
| " " " "               | " "    | 1 60   |
| " " " "               | " "    | 1 60   |
| Tubs, No. 0           |        | 8 50   |
| " " " "               |        | 7 00   |
| " " " "               |        | 6 00   |
| " " " "               |        | 5 00   |

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

|                     |        |        |
|---------------------|--------|--------|
| Washboards, Globe   | \$1 90 | \$2 00 |
| " " Water Witch     | 1 40   |        |
| " " Northern Queen  | 2 25   |        |
| " " Planet          | 1 70   |        |
| " " Waverly         | 1 60   |        |
| " " X X             | 1 50   |        |
| " " X               | 1 80   |        |
| " " Single Crescent | 1 85   |        |
| " " Double          | 2 25   |        |
| " " Jubilee         | 2 25   |        |
| " " Globe Improved  | 2 00   |        |
| " " Quick and Easy  | 1 90   |        |
| " " World           | 1 75   |        |
| " " Battler         | 1 30   |        |

**Matches, 5 cassettes, single case**

|           |      |        |
|-----------|------|--------|
| Parlor    | 1 70 | \$1 75 |
| Telephone | 3 30 | 3 50   |
| Telegraph | 3 50 | 3 70   |
| Safety    | 4 00 | 4 20   |
| French    | 3 00 | 3 10   |

**Steamship (10 gro. in case)**

|                            |       |
|----------------------------|-------|
| Single case and under 5cs. | \$ 10 |
| 5 cases, freight allowed   | \$ 10 |

**Mops and Handles, comb** per doz

|                           |        |        |
|---------------------------|--------|--------|
| Butter tubs               | \$1 60 | \$3 60 |
| Butter Bowls, crates as'd |        | 3 60   |

# OILS

Samuel Rogers & Co.  
TORONTO



The California Mid-Winter Fair was no exception to the rule:

## CHOCOLAT MENIER

there received the HIGHEST AWARD--DIPLOMA OF HONOR.

The best cup of Chocolate you ever tasted can be had ONLY by using

## CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

Take one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for  
**CHOCOLAT MENIER**  
Annual Sales Exceed  
**33 MILLION POUNDS**

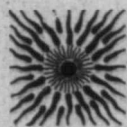
If he hasn't it on sale send his name and your address to  
C. ALFRED CHOUILLON, Canadian Branch, 12-14 St. John Street, Montreal.



# Crosse & Blackwell

CELEBRATED FOR

Jams,  
Pickles,  
Sauces,  
Potted Meats,  
Table Delicacies.



SOLD BY

**All Grocers in Canada**

ESTABLISHED 1882.

## ARMSTRONG & COMPANY

EAST LIVERPOOL, OHIO.

General Commission Merchants and General Agents for the

### MANUFACTURERS OF THE U. S. DIRECTORY

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ESTABLISHED 1882.

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Gen. Agents: **ARMSTRONG & COMPANY**  
East Liverpool, Ohio.

ESTABLISHED 1882.

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**ARMSTRONG & COMPANY**, East Liverpool, Ohio.  
General Agents for "The Manufacturers of the U. S. Directory."

## ALLAN LINE

ROYAL MAIL STEAMSHIPS



Liverpool,  
Halifax,  
and Portland Mail Service.

After Nov. 18 the Mail Service will be continued for the Winter 1894-5, from Portland and Halifax, as under:

| STEAMSHIPS.     | From Portland | From Halifax |
|-----------------|---------------|--------------|
| LAURENTIAN ...  | " 17..        | " 19         |
| NUMIDIAN .....  | " 31..        | Feb. 2       |
| MONGOLIAN ..... | Feb. 14..     | " 16         |

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