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PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

**COLMAN'S
MUSTARD**



BEST ON EARTH



We're "Oaten" Optimists

and you wouldn't wonder if you could see the orders piling in for "Oaten" Biscuits.

Our belief is that this biscuit—already one of our best selling lines—will soon rank with our "Sodas" in steady and unfailing sales.

Why not stock now instead of later on?

You're sure to want 'em you know, and you may just as well have them while they are novelties.

Christie, Brown & Co., Limited, TORONTO and MONTREAL.

We find this brand of Table and Dairy

SALT

BRUSSELS

rapidly increasing in favor—

WHY?

Because

1. It is PURE.
2. It is Fine and White.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

R. & J. RANSFORD,

Established
1868

Clinton, Ont.

F. P. SCUDDER ADOLPHE E. SMYLLIE H. W. PETHERBRIDGE
President Vice-Pres't and Sec'y Treasurer

National Licorice Co.

Successors to

YOUNG & SMYLLIE
BROOKLYN, N. Y.

S. V. & F. P. SCUDDER
BROOKLYN, N. Y.

MELLOR & RITTENHOUSE CO.
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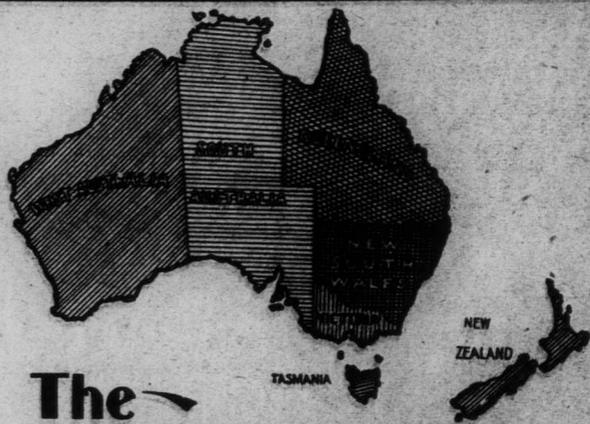
H. W. PETHERBRIDGE
BROOKLYN, N. Y.

DOMINION LICORICE & NOVELTY CO.
TORONTO, CAN.

Y. & S., SCUDDER, and M. & E. Brands of PURE STICK LICORICE, Acme Licorice Pellets, M. & E. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: THE FLEXIBLE LICORICE, THE FLIABLE LICORICE, THE ELASTIC LICORICE.

MAIN OFFICE:
375-385 Lorimer St., Brooklyn, N.Y.

Where all communications, orders and remittances should be sent.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

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Specimen Copies Free on Application.

The Auer Gas Lamp.

"TURNS NIGHT-TIME INTO DAY-TIME."

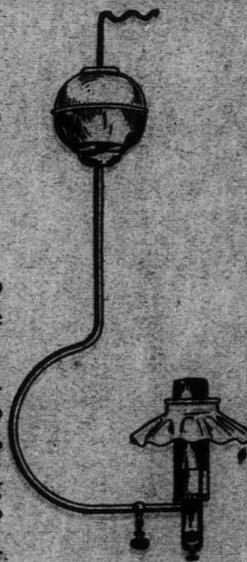
New Styles. Lower Prices.

Are you interested in a lamp which gives 100 candle power?

Are you interested in lighting your store brilliantly? You know it draws trade?

Are you interested in saving half of your bill for coal oil?

Are you interested in having the agency for a lamp which does this?



No. 28
100 Candle Power.

Then write for our Catalogue and Discounts.

EVERY LAMP GUARANTEED.

AUER LIGHT CO., 1682 NOTRE DAME ST., MONTREAL.

Save Time, Save Money!

"Time is money"—*save time and you save money.* Beyond the few cents extra profit, what can you possibly expect to gain by trying to push the sale of articles of inferior quality? Way down deep in the heart of every grocer is the desire to *gain permanent trade*—trade that he can count on year in and year out. There is *only one way* to do that, namely, to obtain the confidence of people who buy goods at your store. Waste no time and you waste no money. Spend no useless energy in your endeavor to push inferior articles of trade. "*Standard goods are best to handle.*"

"Griffin" Brand Dried Fruits.

The top notch of highest quality at a fair price. Seedless Raisins and Prunes—Dried Apricots, Peaches and Pears.

Not shipped in bulk and handled and re-handled in re-packing. They reach you in the **original** package just as it leaves those famous Vineyards and Orchards on the Pacific Coast.

Macurquarht's Worcester Sauce.

A rich, full-bodied Table Sauce that gives zest to appetite and trade. Bottled in England; not shipped in bulk and bottled here. A high-class Sauce at a low price.

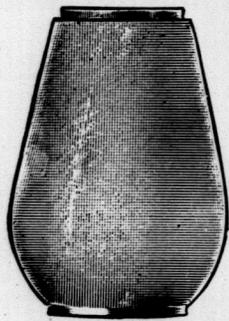
ARTHUR P. TIPPET & CO., Agents,

8 Place Royale,
Montreal.

20½ Front St. East,
Toronto.

THE CANADIAN GROCER

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

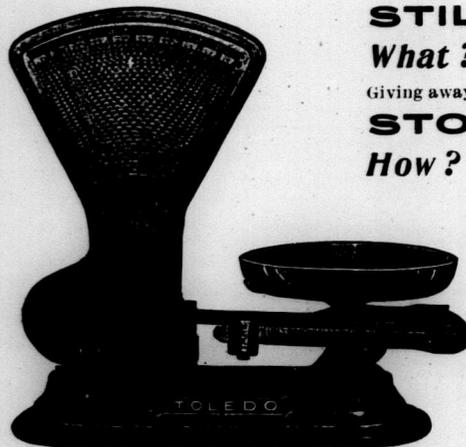
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.



For Sale Everywhere.

ASK FOR

MOTT'S.



STILL AT IT

What?

Giving away your profits by down-weight and over-weight.

STOP IT

How?

By using a **TOLEDO SPRINGLESS, AUTOMATIC COMPUTING SCALE**, which is the only Scale that gives 16 ozs. to the lb.—no more, no less, and that is absolutely no such thing as down-weight on the Toledo Scale. No springs, no weights to lift on and off, no poises to shift, no human aid necessary.

MADE IN CANADA.

For Descriptive Catalogue and all information write to

DEAN & McLEOD, Canadian Agents,
The Toledo Computing Scale Co.,
HAMILTON, ONT.

James Ewart

MANUFACTURER OF

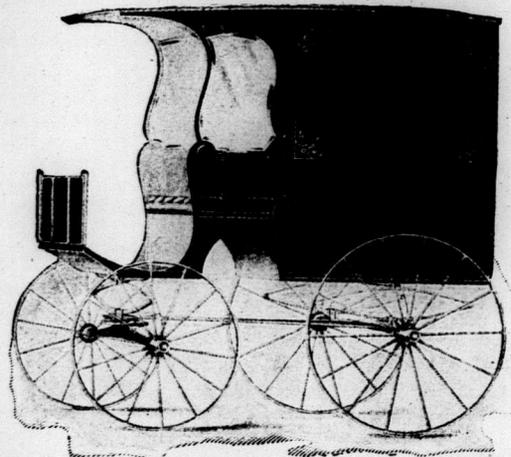
High-Grade Delivery

WAGONS

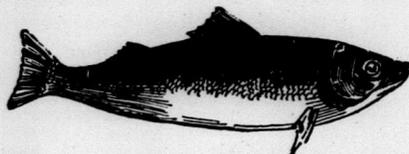
Grocer, Baker, Confectionery, Laundry
Wagons of every description.

257-9 QUEEN ST. EAST
TORONTO.

Write For Prices. Phone Main 1188.



**British Columbia
Salmon**



We have on hand the following reliable brands:

Red Sockeyes

"Nimpkish" "Griffin"
"Sunset"

Cohoos

"Golden Net" "Empress"
"Harlock"

The British Columbia Packers' Association

VANCOUVER, B.C.

The "Perfection" Canister



"Trifles make up Perfection, and Perfection is no trifle."

Have you seen our new round Canister?

For _____

It is a beauty.

JAMS
JELLIES
SYRUPS
STARCH

TEAS
COFFEES
SPICES
BAKING POWDER

The Dominion Canister Company, Limited
DUNDAS, ONTARIO, CANADA.

"Sterling" Brand Pickles and Catsups

The "Sterling" Brand goods are well known for their sterling worth. Grocers selling these goods to their customers are building up a high-class trade. Customers appreciate a delicacy and appreciate the store that supplies it.

Head the List

T. A. LYTLER & CO.

Manufacturers of high-class Pickles, Catsups and Relishes.

124-128 Richmond St., West, TORONTO.



Registered

Tillson's Rolled Oats

Have you got **TILLSON'S OATS** (pan-dried), on your shelves and in your display window?

Yes?

Then you're on the right road to permanent cereal success. The pioneer breakfast food of Canada is still the best selling package and is bound to stay.

Nothing transient or faddish about **TILLSON'S OATS.**

It's out for permanent business and holds the record today as the pioneer—the first and foremost—the leading cereal food in Canada.

THE TILLSON COMPANY, Limited,

Tillsonburg, Ont.

JAPAN TEA

Undeniably the best imported into Canada.

It is grown in a country where modern ideas prevail, and is carefully looked after while under cultivation. Soil and climate combine in producing healthy growth.

Every package of tea shipped from Japan is inspected by competent inspectors, and if it is not good, pure tea, properly packed and graded, it goes back to the grower. Do you sell this kind, or do you sell some other?

You will find it very profitable to handle **good, pure, wholesome**

JAPAN TEA

GROCERS' PAPERS

We can tickle your fancy in price and quality.

**WRAPPING PAPERS,
PAPER BAGS, TWINES,
BUTTER PLATES,
PARCHMENTS.**

**Douglas & Ratcliff
TORONTO**

"Empire" Soda

BEST FOR BAKING

A BRITISH PRODUCT

Made by the largest SODA makers in the world

Purest — Strongest — Cheapest
It will yield you more profit and give your customers more satisfaction than any other soda in the market.

**WINN & HOLLAND
MONTREAL**
Sole Agents for Canada.

The American Coffee Co.
IMPORTERS AND JOBBERS, TORONTO.

Special Blends:

"GOLDEN EAGLE," "MANHATTAN,"
"MONTREY."

Correspondence Solicited.

THE PEOPLE OF
JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON

"GLEANER"

might bring inquiries. Better write for rates to

I. G. STEWART, Halifax.

BASKETS

We make them in all shapes and sizes. We have

*Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

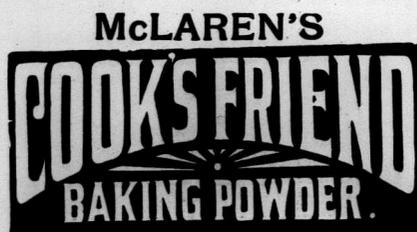
"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

Ceylon Tea

BLACK or GREEN

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds

The **Green Teas** of Ceylon and ~~India~~ are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and the demand is constantly growing. Try them.

Ceylon Tea

BLACK or GREEN

COMMENT ON CURRENT TOPICS

IF Canadians in the British House of Commons keep multiplying in the future as they have in the past they ought soon to hold the balance of power at Westminster. Possibly they might be even sufficiently strong to form a Government. If the giving up of Mr. Tarte will hasten this happy consummation we are ready to do it. But only on the condition that he afterwards returns to us as Governor-General.

* * *

The Toronto tailors have struck with a view of mending their financial condition. It is scarcely, however, a stitch in time to save nine.

* * *

Mr. Gamey, the member for Manitoulin, who has created such a furore in the Ontario Legislature, pronounced his name "Gammy," but there are many people who still aver that he is gamey.

* * *

An honest politician should no more fear investigation of his career and actions than a saint the machinations of the devil.

* * *

Hon. J. Israel Tarte says he has been offered a seat in the British House of Commons. Some effectual means must be employed to stop this enticing of Canadians into the British House of Commons. Certain of them it is perhaps just as well to have parted with, but Tarte, who, in the words of the poet, "is so bright and smart," we will under no circumstances surrender to satisfy the greed of a hungry British constituency.

* * *

While Sir Charles Tupper may be dead politically, he certainly is very much alive when it comes to making a speech in regard to the financial enterprises with which he is connected.

* * *

It is to be noticed that the consumption of water is on the increase in Toronto. It is not yet determined whether it is due to increase in population or to decrease in consumption of spirituous liquors.

* * *

There may not be a great deal of confession during the investigation of the

Gamey charges, but we may expect a good many professions of honesty on the part of the politicians.

* * *

The Cuban Senate last week ratified the Reciprocity treaty with the United States. It yet remains for the Senate of the United States to perform its share in the ratification. The United States Senate, in one respect at least, appears to be characterized by a nature contrary to that which usually obtains among the business men of that country. The latter are prompt, but the Senate is slow, to act.

* * *

A citizen of Algiers has invented a cork barrel. The barrel is, no doubt, intended to hold liquor for light heads, or at least for creating light heads.

* * *

The Turk may be unspeakable, but he is certainly at present causing a great deal of commotion in the Balkan States.

* * *

Eight men fought duels in Paris with swords a few days ago in order to demonstrate the harmlessness of duels. And they demonstrated it almost to perfection. Why not now substitute duels in Anglo-Saxon countries in place of the fisticuff encounters? They certainly cause less damage to the participants.

* * *

The Right Hon. Joseph Chamberlain has returned from his mission of conciliation to South Africa, and it is said that about one of the first things that he will do will be to try and pull his party together again. His party has become greatly disorganized during his absence, for although he is not the Premier, he is easily the strongest man in the Cabinet. His task of pulling the party together again, however, is likely to tax his energies and put his abilities to the test, for what has become known as the Fourth Party in the House, led by Winston Churchill, son of the famous Lord Randolph, seems as much bent on earning notoriety for itself as making the position of the Government unpleasant.

* * *

It is evident from the fact that two large confectionery factories in the Maritime Provinces have been burned within

the last couple of weeks, that the Fire Fiend has a sweet tongue.

* * *

A Kingston man the other day pounded the ice with the butt-end of his gun and the contents of the gun, in turn, pounded his head.

* * *

Having lost its suit against The Gas Company the city of Toronto now proposes to buy out that company. If the city does not manage the gas works any better than it did its case against the company it will be dear, and not cheap, gas that the citizens will get with public ownership.

* * *

Whitaker Wright goes back to England in order that the courts may decide whether he is (w)right or wrong.

* * *

The stump speeches which are being delivered in Ottawa are not likely to bear much fruit.

* * *

Incorporated companies whose stocks are liberally diluted with water will probably roll heavily when struck by financial storms.

* * *

Seventy-one warships will be under construction in Great Britain by April 1. John Bull is evidently bent on an extraordinary muscular development of his already famous right arm.

* * *

It is admitted that the present attitude of the Nationalist party in the House of Commons towards the British Government is due to the expectation that a generous measure for the settlement of the Irish land question is forthcoming. If the early days of the 20th century saw the burial of the troubles of Ireland, which had their birth in the 12th century, one might almost expect the hills to clap their hands for joy.

Hon. Wm. Ross, M.P. for Victoria, B.C., has been granted a license to erect a lobster factory on St. Paul's Island, off the coast of Cape Breton, and has been given sole right to pack there. This has caused considerable surprise, for, up to the time of the grant, it had been the policy of the Dominion Government to reserve that island exclusively for a breeding place for the lobsters.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN
CAKES **IN TINS**
WELL KNOWN AND RELIABLE **DURABLE** **3000 TONS SOLD YEARLY**
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD. **GUARANTEED TO THE TRADE**

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

B. W. GRANGER, grocer, Ottawa, has assigned, and a meeting of his creditors was held on March 17.

J. R. Rousseau, grocer, Quebec, has assigned.

J. B. Bedard, butter factory, Lacolle, Que., has assigned.

E. H. Breckenridge, general merchant, Aylmer, Que., has affected a compromise.

W. D. Ritchie, grocer, baker and butcher, Little Current, Ont., is offering to compromise.

D. S. Campbell, general merchant, of Thurso, Que., has compromised and disposed of his business.

T. Fournier, general merchant, Cedar Hill, Que., is offering to compromise at 35c. on the dollar cash.

A meeting of the creditors of G. R. Hannah & Co., general merchants, Carman, Ont., has been held.

Clement Nugent, grocer, Trenton, Ont., has assigned to George F. Hope, and a meeting of his creditors was held on March 19.

A. A. Campbell, general merchant, of Apple Hill, Ont., has assigned to Alexander Langlois, and the assets were sold on March 19.

D. N. McDonald, general merchant, of Ripley, Ont., has assigned to Allen Maclean, and a meeting of his creditors will be held on March 26.

SALES MADE AND PENDING.

The assets of the crockery stock of D. Lepage have been sold.

C. Parker, grocer and hardwareman, of Smith's Falls, Ont., is selling out.

The assets of the general stock of Kennedy & Co., Brome, Que., are to be sold.

A. B. McDougall, general merchant, of Omagh, Ont., has sold out to W. Kin-dree.

Henry Matchett, general merchant, McLean, Man., has sold out to Theodore Selin.

Fredk. Rogers, general merchant, Inniskillen, Ont., has sold out to F. W. Lee.

The German-Canadian Provision Company, Toronto, have sold out to William Martin.

J. H. Thompson, general merchant, of Henfryn, Ont., has sold out to Susan Roland.

John Phillips, general merchant, Fordyce, Ont., has sold out to Simpson Brothers.

A. Dingman, general merchant, Southwold Station, Ont., has sold out to Wm. H. Moore.

J. A. Werner, grocer and tinware merchant, York, Ont., is advertising his business for sale.

J. W. Bundy, general merchant, of Walkerton, Ont., has sold out his dry goods business.

The assets of the general business of J. A. D. Landriault, Hawkesbury, Ont., are to be sold at auction.

McArthur & McCubbin, general merchants, Spanish River Station, Ont., have sold out to John Lapointe.

The general stock of merchandise of the estate of W. Algernon McCraney, Bronte, Ont., is being advertised for sale by tender.

Kennedy & Co., grocers and liquor dealers, Ottawa, have sold the Rideau street branch of their business to Daniel Martin.

The assets of the general stock of merchandise of the estate of John McL. Bean, Galetta, Ont., are to be sold on March 23.

INCORPORATIONS AND CHANGES.

J. L. St. Jean & Co., butchers, Montreal, have been registered.

Poitras Freres, butchers, St. Louis de Mile End, Que., have been registered.

A. Daoust & Cie, fruit, vegetable and meat merchants, Montreal, have been registered.

H. A. Stephenson, general merchant, of Coe Hill Mines, Ont., has removed to Campbellford.

J. & G. Chaperon, grocers, of Quebec, have been registered.

The Norwich Broom and Brush Company, Limited, Norwich, Ont., have obtained a charter.

Ed. Hodgins & Son, general merchants, Shawville, Que., have been succeeded by William Hodgins.

C. O. M. Bell, crockery merchant, of Portage la Prairie, Ont., has been succeeded by Porter & Co.

Alice Beaudette, widow of Emile E. Beauchaine, has been registered proprietress of the grocery business of Beaudette & Cie.

The North Bay Supply Co., Limited, departmental store, North Bay, Ont., have sold their grocery department to J. A. Howse & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

J. Dion & Cie, butchers and grocers, Montreal, have dissolved.

G. W. West, general merchant, Innisfail, Ont., has admitted his brother as partner.

A co-partnership under the style of W. I. Hubley & Co., has been registered in place of W. I. Hubley, grocer and provisioner, Halifax, N.S.

FIRES.

W. G. Smyth, grocer, Hamilton, Ont., has sustained a loss by fire.

Ganong Bros., Limited, manufacturers, St. Stephen, N.B., have been burned out insured.

DEATHS.

W. G. Smyth, grocer, Hamilton, Ont., is dead.

Patrick Cahill, general merchant, St. Malachi, Que., is dead.

At the meeting of the council of the Toronto Board of Trade, held March 10, it was decided that a resolution should be forwarded to the Government, asking that greater encouragement be given to the Canadian beet-sugar industry by raising the duty on foreign sugars.

THE CANADIAN GROCER

LENT IS HERE.

We have plenty of **FISH** and want to sell it

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton**

THE ONLY YEAST WITH OREAM IN IT—
JERSEY OREAM—MADE IN CANADA—
THE PROFITS REMAIN IN CANADA.

THE ONLY YEAST WITH OREAM IN IT—JERSEY OREAM—
MADE IN CANADA—THE PROFITS REMAIN IN CANADA.

We intended giving you this week 2 pages of interesting reading—but are advised by our solicitors that they expect to have a special court to hear appeal almost immediately. **SO WE WAIT.** Why it hurts :

We have shipped Jersey Cream Yeast Cakes to **SOUTH AFRICA**
We have shipped Jersey Cream Yeast Cakes to **JAPAN**
We have shipped Jersey Cream Yeast Cakes to **NEWFOUNDLAND**
We have shipped Jersey Cream Yeast Cakes to the **UNITED STATES**

And they all say, when your Law Suit is won, everbody in Canada will want the only Yeast with Cream in it.

JERSEY CREAM YEAST CAKES—Best in the world.

LUMSDEN BROS.

HAMILTON—and**—TORONTO**

THE ONLY YEAST WITH OREAM IN IT—JERSEY OREAM—
MADE IN CANADA—THE PROFITS REMAIN IN CANADA.

THE ONLY YEAST WITH OREAM IN IT—
JERSEY OREAM—MADE IN CANADA—
THE PROFITS REMAIN IN CANADA.

BROOMS FOR THE MILLIONS

We manufacture from only the best Illinois corn.

NO DYE

NO COLORING

Our corn requires none of this.

Brooms for the home

Brooms for the church

Brooms for the warehouse

Brooms for the factory

Brooms for the mine

Each Broom examined when bunched.

Any culls discarded.

Prices low and profitable to the grocer.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton**

We are Sole Agents for—

"Crown"

EXTRACTS—Any flavor.
BAKING POWDER—Tins, 1-lb., ½-lb., ¼-lb.
TEA—Packages, 25c., 40c., 50c.
COFFEE—Tins, X, XX, XXX.
SYRUP—Bbls., Half-Bbls., Kegs, 2 and 3-gal. Pails.



THOS. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., TORONTO



ONTARIO.

A DEPUTATION of market gardeners, from the Market Gardeners' Protective Association of Ontario, waited on the Government at Ottawa on March 17 with the purpose in view of obtaining a higher tariff on garden produce. The gardeners assert that the competition from outside has been a serious drawback to the business.

Application will be made at an early date to the Ontario Legislature for a charter to build a cannery at Burlington.

The Wolverine Fish Co., which has been shipping extensively through Owen Sound during the past two seasons, is about to extend its facilities at that point by erecting a storage and shipping building.

South Africa seems to be going in for the production of watermelons in real earnest; at least, so it would seem from the contents of a letter received by Thos. Todd & Son, Limited, commission merchants, Galt, from a large firm in that

colony: "Can you give us a carload of watermelon seeds?"

H. S. Ohki, Osaka, Japan, in Toronto at the present time, says that Canada's opportunities for the development of trade with Japan are good; great friendship is felt by the Japanese towards the British Empire on account of the recent treaty with Great Britain. He thinks also that the Canadian exhibit at the Tokio Exhibition should produce some good results.

QUEBEC.

George Lalonde was arrested last week on a charge of stealing four chests of tea from the warehouse of J. T. Adamson & Co., Montreal.

NEW BRUNSWICK.

John E. Sweet, a well-known Toronto soap traveller, who was reported to have contracted smallpox in St. John, is suffering merely from chickenpox.

The vinegar factory of Thomas McCready & Sons, St. John, has been partially destroyed by fire. The stock was considerably damaged by smoke and water.

H. P. Robertson, fish dealer, St. John, has sustained a loss by fire of about \$5,000, of which \$3,000 was covered by insurance. The property destroyed con-

sisted of smoke-houses, curing-houses, offices and a number of valuable fish nets.

Three-quarters of the large candy factory and warerooms of Ganong Bros., St. Stephen, have been destroyed by fire. The loss is supposed to be about \$80,000, of which \$50,000 is covered by insurance. The firm have secured a new plant, and, making use of the part of their establishment which escaped, are manufacturing their usual quantity of goods.

BRITISH COLUMBIA.

The work on the new canning factories and the extensive improvement of those already established is progressing rapidly, especially in the case of the one which is being built on Observation Inlet.

Although it is against the Fisheries' Act for Canada to use fish as a fertilizer, the Pacific Coast Japanese have established a factory to convert waste fish into oil and fertilizer. This exception has been made by the Fisheries Department on account of the immense quantities of herring which are washed up on the coast of Vancouver Island, but, if the operations harm in any way the fish life of the adjoining waters, the works will be closed.



CHEESE

THE LAST CALL.

Our stock of 1902 Cheese is almost exhausted, and all wishing further supplies of finest flavored Cheese, had better not delay longer in ordering.

Remember—"To-morrow never comes," and all orders are now being taken subject to goods being unsold.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited
TORONTO.

A Drop in Raisins.

With Valencia Raisins and California Muscatels scarce and high, **SULTANA RAISINS** at our quotations just now cannot fail to interest you. We have exceptionally low rates on three grades—**Ordinary, Bright and Extra Bright.** You cannot buy Select Valencias much better than these.

GLAD TO FURNISH SAMPLES AND PRICES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO.

WINDSOR RETAIL ASSOCIATION.

THE regular monthly meeting of the Windsor, Ont., branch of the Retail Merchants' Association of Canada, was held in their rooms, 16 Opera House block, on Tuesday, February 10.

Although the night was very wet, there was a quorum present and a large amount of business was transacted.

The secretary reported that, according to instructions, he had circulated a petition among the merchants for presentation to the city council asking them to fix by resolution the date of the civic holiday for Monday, August 3. The petition had been duly presented and the prayer thereof granted.

A striking committee to draft the various committees was appointed by the president, which at once got to work, and everything bids fair for the success of the Association's first annual outing, which will take place on May 3, on the magnificent steamer Tashmoo, to Tashmoo Park, St. Clair Flats.

The secretary having been instructed to draft resolutions of condolence upon the death of the late Archibald Napier, submitted the following, which, upon motion, was adopted:

Whereas, it has pleased Almighty God, in the dispensation of his divine providence, to remove from our midst by death, Archibald Napier, a member of this Association, who for a period of over 40 years, has conducted a retail business in this city; and, whereas, it was God's will that he should live to a ripe old age, and during his long life he was a bright and shining example of the principles sought to be taught and practiced by this Association, namely, that of being in peace, goodwill and harmony with all engaged in the same business as himself; and, whereas, of him it could be briefly said he was one of nature's noblemen, rugged, sterling honesty, fair dealing and sobriety in everything being the leading characteristics of his almost blameless life; those of us who knew him longest respected him most.

Therefore, be it resolved, that this Association tender to the surviving members of his family their heartfelt sympathy and condolence in this their hour of sorrow and bereavement, and, be it further resolved, that these resolutions be spread upon the journal of this Association, and that a copy thereof be forwarded to his surviving son and successor in business, Alexander Napier, our fellow-member.

Signed on behalf of the Windsor Branch of the Retail Merchants' Association of Canada,

A. E. EDGAR, President.
B. G. DAVIS, Secretary.

"BRUNSWICK" BRAND SARDINES.

A subscriber to THE GROCER, a wholesale dealer, wishes to know where he can obtain the above brand of sardines.

If any reader of THE GROCER can inform him it will be much appreciated.

MEETING OF P.E.I. MERCHANTS.

The adjourned annual meeting of the Merchants' Association was held on March 14, and there was a very fair attendance of members. The retiring president, Geo. E. Hughes, read a report of the year's work, and the secretary's report showed that there are now 48 firms members of the Association and it has a small cash balance on hand.

Officers for the ensuing year were elected as follows:

President—George E. Hughes (re-elected).
Vice-President—S. W. Crabbe.

Members of Executive—Chosen from different branches of the trade.—W. A. Stewart, D. L. Hooper, D. A. Bruce, A. A. Alley, Chas. Chandler, Frank Hutcheson, Mark Wright, D. O'M. Redin, S. C. Moore.

Among the questions taken up, the insurance rates and fire protection were discussed at length, and the unanimous opinion was that the city council should immediately pass a resolution to the effect that they would authorize the sale of the debentures as soon as the commissioners undertook the work of laying the second main. The cost will be about \$20,000, and the revenue to be derived therefrom \$500.



WHEN A MERCHANT HANDLES GOODS

in which he has confidence he feels sure that his reputation will not suffer by recommending them to his customers.

Unlimited confidence may be felt in supplying the most fastidious with

UPTON'S JAMS, JELLIES AND MARMALADES

and supplying them as the best that can be had.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, TORONTO
SELLING AGENTS.

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

COLD STORAGE PLANT.

THE property committee of the Toronto city council met last week and discussed a cold-storage plant for the St. Lawrence Market.

Ald. Dr. Noble urged that a cold-storage plant be installed at the market. Eaton's, The City Dairy and all wide-awake firms had cold storage. What was the use of waiting and wasting the use of the valuable space at the market which had been set aside for cold storage, as well as wasting plant that could be used for cold storage.

Superintendent Frame said that he had consulted a number of butchers, all of whom would use the cold storage, if it did not exceed the cost of ice and an up-to-date plant was installed. The cost of ice to butchers in the market varies from \$60 to \$120 per season each. Mr. Frame has also consulted a number of wholesale provision and fruit merchants, who would give the city the preference of the cold-storage business on fair conditions. Merchants he named were: McWilliam & Everist, Husband Bros. & Co., Dawson & Co., Clemes Bros., J. J. Fee, James E. Baillie, and King-Darrell Co. He names the large amounts these firms pay out annually for cold storage.

Mr. Frame blamed bad management for the failure of The Toronto Cold Storage Co., and said it was making money under new management. He said that Mr. Hawkins, who is an expert, and manager of The Manning Cold Storage Plant, had informed him that the plant paid a profit of 10 per cent. net and is entirely satisfactory. The Manning Plant was constructed by The Lynde British Refrigerator Company, of Montreal. The superintendent says that the establishment of a good cold-storage plant at the market, would no doubt add greatly to the trade of the market, and if properly constructed and perfectly insulated, would be a success and a paying asset of the city.

Ald. Noble moved that the committee recommend to the council that a cold-storage plant be installed as soon as possible, and the motion carried.

PALMERSTON PORK PACKING COMPANY.

A petition to wind up The Palmerston Pork Packing Company was filed at Osgoode Hall, Toronto, on March 11 by The Campbell-Shearer Co., of London, Eng., creditors to the amount of \$20,000. The

business was established in 1898, and for the last 19 months had been carried on at a loss. At the last annual meeting in January it was determined to wind up the business. Shortly after a chattel mortgage for \$10,000 was given to the Bank of Hamilton, and it was arranged that \$27,500, the sum realized from the sale of the plant and real estate, was to be paid to the bank, the total claim of which is \$33,000.

The petitioners claim that the bank should have no preference before other creditors.

An investigation as to subscription and payment of shares is asked. The officers of the company are: W. F. Falconer, president; John Burns, vice-president, and John Oliver, secretary. The directors are: James Seiler, Scott Cowan, Thomas Walton, W. R. Grose, Jacob Ankerman and Hugh Cunningham. Argument will be heard on the application on Friday.

A MESSAGE IN THE CHEESE.

John McKenzie, cheesemaker, Bancroft, Ont., made a cheese last season, in the centre of which he pressed a small bottle, containing a note, asking the person who might cut the cheese to inform him as to its quality and the price at which he bought it. Last week Mr. McKenzie received a letter from F. J. Owens, of Woolwich, Eng., saying that the cheese was good and cost him 62s. per cwt.

A NEW SITUATION.

"A new situation has been created as regards the hog products market," said a representative of The William Wight & Co. pork-packing firm, Queen street east, recently. "The shortage of hogs in the United States this year, with the largely increased demand for all kinds of hog products, has brought hogs to such a price over there that Canadian fat hogs can be shipped to the Buffalo market and realize as high prices as the top prices paid for light hogs on this side. A Toronto firm last week shipped a car of heavy hogs, such as would be regarded as too heavy in this market, and the price realized in Toronto, after the duty and freight were paid, was \$8.60. One reason why they can take the heavy fat hog is that a trade has been created in the Southern States, in supplying to the Negroes the thick fat, which is trimmed off the backs of the hogs. The hogs thus trimmed are as good then for packing

purposes as the fancy light hogs, which command the top prices here. The demand for our fat hogs will thus enhance the prices here, and the packers will have to advance the prices of their products." —Toronto Star.

PARAFFINE DIP.

The paraffine method of putting up cheese is, according to an exchange, gaining ground, some of the meetings of cheesemakers having declared strongly in its favor. It costs a little more than the common salting and binding process, but is considered far more satisfactory and effective. The paraffine is applied when the cheese is being cured and made ready for shipment. Some dairy instructors advise that the cheese should be left on the shelves in the factories for several weeks in a moderate temperature to grow firm before they are packed away, but the advocate of the paraffining method thinks that as soon as the product has been shaped and has become sufficiently dry it should be dipped in the hot paraffine, and then placed immediately in cold storage.

FROZEN PIGS.

In his last report to the Department of Trade and Commerce, J. S. Larke, the Canadian commercial agent in Australia, says:

"Some frozen pigs arrived in good condition, but, though shipped from Canada, were from the United States. It is claimed that succeeding steamers will bring Canadian. Offerings from Chicago keep the price down about 13c. c.i.f. & e. I believe the demand will continue throughout the next year. I notice that Canadian newspapers, in quoting the Australian tariff, place a duty of a penny per pound on frozen meat. There is this duty on meats preserved in any other way than by the cold process, but frozen is free."

MORE FOOT AND MOUTH TROUBLE.

The State of New Hampshire has been quarantined on account of foot and mouth disease. The order prohibits the shipment of cattle, sheep and other ruminants or swine from or across New Hampshire into other States or foreign countries. It also prohibits the shipment from the State of hides, skins, hair, wool, horns or hoofs of ruminants or swine. Animals for immediate slaughter

**IRISH
PROCESS
CANADIAN
BACON**



Registered Trade Mark Brand
Found on all our Bacon and Hams

"There is nothing too good for the Irish" has heretofore literally applied to the produce of their packing houses, but with the firm conviction that what is good enough for the Irish is not too good for Canadians, we have succeeded in producing a line of

Hams and Bacon Unexcelled in the World.

The fine flavor is preserved, and the nutritive qualities enhanced.

Do you handle it? If not, write

**The Farmers' Co-Operative Packing Co.
of Brantford, Limited.**

Write for Price Lists.

When you have any

**BUTTER
OR EGGS**

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

F. W. FEARMAN CO.

Limited

Curers of...

HAMILTON

"STAR BRAND" Hams and Bacon

When wanting any of the following goods, ask us for prices or see our salesmen :

- | | |
|------------------------|-------------------------------|
| <i>Hams</i> | <i>Bolognas</i> |
| <i>Shoulders</i> | <i>Frankfurts</i> |
| <i>Short Rolls</i> | <i>Fresh Sausage</i> |
| <i>Long Rolls</i> | <i>H. T. & C. Sausage</i> |
| <i>Breakfast Bacon</i> | <i>Brawn</i> |
| <i>Back " "</i> | <i>Cooked Hams</i> |
| <i>Long Clear " "</i> | <i>Blood Pudding</i> |
| <i>Short Cut Pork</i> | <i>Liver</i> |
| <i>Mess " "</i> | <i>C. C. Beef</i> |
| <i>Pigs Feet</i> | <i>Onions</i> |
| <i>" Tongues</i> | <i>White Beans</i> |
| <i>Lard</i> | <i>Lima " "</i> |
| <i>Lard Compound</i> | <i>Honey</i> |
| <i>Large Cheese</i> | <i>Creamery Butter</i> |
| <i>Twin Cheese</i> | <i>Dairy " "</i> |
| <i>Stilton Cheese</i> | <i>Mince Meat.</i> |

**Mess Pork,
Short Cut Pork,
Plate Beef.**

- | | |
|-------------------------|--------------------------|
| <i>Hams</i> | <i>Pure Lard</i> |
| <i>Breakfast Bacon</i> | <i>Full Cream Cheese</i> |
| <i>Roll Bacon</i> | <i>Stilton Cheese</i> |
| <i>Long Clear Bacon</i> | <i>English Brawn</i> |
| <i>Bologna Sausage</i> | <i>Boiled Hams</i> |
| <i>Pork Sausage</i> | <i>Boiled Roll Bacon</i> |

RELIABLE GOODS AT RIGHT PRICES.

Write or wire for special quotations on car lots.

The Park, Blackwell Co.,

LIMITED

**PORK PACKERS,
TORONTO, ONT.**

may be shipped across New Hampshire in cars which have been sealed by inspectors of the Department of Agriculture, providing these seals are not broken until the animals reach their destination. The outbreak is thought to be slight.

CHEESE BOARD.

A LARGE number of cheese manufacturers and prominent dairymen met at Farnham, Que., on March 7, and formed a cheese board, which is certain to be one of the first in the Townships.

The management for the present year will be in the hands of Hon. President, D. B. Meigs, M.P.; President Mayor R. C. McCorkill, M.D.; Vice-President L. A. Berian, N.P.; Secretary-Treasurer A. E. Dartois, Assistant-Secretary C. Mercure, and Directors H. Archambault, Farnham; Jos. Lacoste, Ange Gardien; J. Chicoine, St. Caesare; H. A. Sene, St. Caesare; Henri Fouchette, St. Bridget, who will at once apply to the Government for Acts of incorporation.

The following cheesemakers became members: G. Tessier, Ste. Brigide; Amedie Charland, Jos. Lacoste, C. Mercure, H. Archambault, Farnham; Z. Bousquet, St. Paul; D. Fouchette and Jos. Fouchette, Ste. Brigide; F. X. Sene, J. Chicoine, St. Caesare; A. Lanonie, St. Sabine; H. Gingras, Ste. Angele; L. Remi, Angeline and N. Gingras, Milton, besides Dr. R. C. McCorkill, A. Desantels, J. Lareau, A. E. Dartois, L. A. Berian, Geo. Darby, Jos. Fontaine, Andre Partin, I. Delauries, N. Geroux, Jos. Duravage and many others.

WHERE CHEESE IS RIPENED.

About the famous Roquefort cheese, the following legend is told:

"A shepherd lad, having more luncheon than he could eat, laid a portion of his bread and cheese upon a natural shelf in one of the caverns nearby. He forgot all about it until several months later, when he found the cheese, instead of being dried up or rotten, was rich, moist, creamy and streaked with greenish-blue veins. He shared his piece of cheese with others, and the villagers were quick to recognize the improved texture and quality. Henceforth all their cheeses were taken to these caves to ripen. The caves are now owned by a company, which employs 680 women to tend the cheese."

MONTREAL BUTCHERS MEET.

The Montreal Butchers' Association held a meeting on Tuesday night, March 10, at which the important question of obtaining ice for the coming summer was discussed at length. It was decided to purchase the ice this year from Mr. Parker and the Dominion Ice Company, the price to be \$2 per ton. This may be only a temporary arrangement, as the butch-

ers are likely to build an icehouse of their own next year, not caring to pay the \$2.50 per ton asked for by most of the city ice dealers.

Ald. Lapointe and J. P. Dixon, of the Retail Grocers' Association were present at the meeting, and discussed the trading stamp question, the two associations being allied against them.

Mr. Demers, of Claude & Demers, and Mr. Roy, inspector of hides for Quebec, addressed the meeting on the hide trade.

The Association as a body will endorse the candidature of Ald. Lamarche in the municipal election on April 1.

Five new members were admitted to the Association.

GUELPH FAT STOCK CLUB.

The annual meeting of the Guelph Fat Stock Club was held on March 11 at Guelph. The president showed the usefulness of the society, especially could they co-operate with the board of trade in increasing the hotel accommodation. The secretary-treasurer reported a balance of over \$45 in the treasury. The membership fee was placed at 50c.

The following officers were elected:

Hon. Presidents—James Millar, E. P. Hawkins, J. H. Hamilton, Mayor; Robt. Cunningham.
Hon. Directors—John Kennedy, Henry Murton, W. R. Stewart, Fort McLeod; Jas. Hunter, Alma; Israel Groff, W. R. Watt, Jas. McQueen.
President—J. M. Duff.
1st Vice-President—Robt. Strachan.
2nd Vice-President—John Tyson.
Secretary-Treasurer—John McCorkindale.
Directors—Robt. Barber, James Hewer, A. W. Tyson, Jas. Anderson, Geo. North, J. E. Day, H. Barber, R. McQueen, Wm. Argo, A. Ellis, Dr. Mills, Alex. White, Wm. Laidlaw, H. Wright, Alfred Stone, Jas. Hurley, R. Shortreed, Jas. Laidlaw, jr., W. Young, H. C. Scholfield, A. Crosbie, A. Hales, H. H. O. Stull, A. F. H. Jones, Geo. Whitelaw, Wm. Wakefield, A. McDonald, D. J. Rudd, H. Lockwood, W. Hamilton, Col. White.

DAIRY PRODUCE.

TORONTO.

BUTTER—Receipts are sufficient to meet all requirements, especially of the better class. At present the receipts of creamery are plentiful, but it is expected that they will be scarcer, as factories are making preparations to manufacture cheese. The latter believe that there will be considerably greater results than from butter-making at the present high prices for cheese. We quote:

	Per lb.	
Creamery prints.....	0 21	0 22
" solids, fresh.....	0 20	0 21
" old.....	0 18	0 20
Dairy rolls, large.....	0 17	0 18
" prints.....	0 18	0 19
" tubs, selected.....	0 16	0 18
" medium.....	0 15	0 16
" common.....	0 12	0 14

CHEESE—Prices remain unchanged. Local stocks are light. There are increasing inquiries from England, and the tone here, in consequence, is stronger. Some English firms have already contracted for whole outputs of Canadian factories for the next two months. Exporters have

been scouring the country for odd lots, but with little success. New stocks will not be at a low price, as exporters are ready to take them as fast as cured. We quote:

	Per lb.	
Cheese, large.....	0 13	0 13½
" twins.....	0 13½	0 13½

MONTREAL.

BUTTER—A good demand is experienced for all lines, fresh, large rolls and creamery receiving the most attention. The deliveries have fallen off somewhat during the past week, and this has made the price firm. Dealers are willing to pay 18 to 18½c. for fancy rolls, and for fresh creamery 21½ to 22c. This, however, is for local consumption. As soon as deliveries commence to come forward freely the current price will be lower. Advices from all over the country report a very good flow of new milk, and this will be felt. We quote:

	Per lb.	
Fresh creamery.....	0 21½	0 22
Large dairy rolls.....	0 18	0 18½
Solids.....	0 21	0 22
Held.....	0 18	0 20
Prints.....	0 18	0 18½

CHEESE—The market is very firm, and those fortunate enough to have a little stock for their local trade are receiving good prices, namely, 13 to 13½c. There has been a sharp advance of cheese in England. According to a public cable received, cheese has risen to 69s., which is equal to about 14½ to 15c. here. There are a few lots of fodder cheese offering at the present time, but they are rapidly being picked up. We quote: Fine Septembers, 13 to 13½c.; fodder cheese, 12½ to 13c.

HALIFAX.

Butter is easier under heavy western importations. There is a little more Nova Scotian coming in than two weeks ago, but still not enough to supply the market. The large supply which usually comes from Prince Edward Island has been cut off now for about a month by the freezing in of the steamer Stanley, and also the breaking down of the Minto, which went to her relief. Eggs are also easier, and have been subject to a decline of about 2c. Western eggs can still be imported at a profit, and are coming in in considerable quantities.

THE PROVISION MARKETS.

TORONTO.

The provision market is much firmer and advances are reported in bacon, hams and lard. This is owing to the advance which has taken place in the live hog market. The advance in the British market has had some effect, but especially must we look to Buffalo at present for influencing our market. There, live hogs

We want the assistance of every
Retail Grocer in Canada to place

"BEE" STARCH "BEE" BORAX AND "BEE" SODA

In every home, in every city, in every town, in every village and in every family that uses these goods.

In order to do this we solicit the assistance of every grocer from the ATLANTIC to the PACIFIC who handles and may handle "Bee" Brand Goods.

We are offering to the consumer **Free Premiums** as follows :

To every holder of 10 "Bee" Coupons we will give free one 5c. package of "Bee" Soda or Borax.

To every holder of 20 Coupons a package of "Bee" Starch or a 10c. package of Soda or Borax.

To every holder of 50 Coupons a set of "Bee" Starch Irons.

In order to make this scheme easily workable we ask all handlers of these goods to redeem at all times these Coupons and they in turn can have them redeemed by the under- signed either in cash or goods.

The well-known "BEE" STARCH, "BEE" SODA and "BEE" BORAX
Quality of the

Makes it unnecessary for us to call your attention to this fact, but we would ask your hearty co-operation in this, our endeavor, to make the line a mutually profitable and quick- selling one.

Our season's advertising campaign will be a strong one and we hope to have you all say by the end of this season that the

"BEE" BRAND GOODS ARE ALL RIGHT

COUPONS WILL BE REDEEMED BY

Alex. Marshall, Toms & Davidson, "Bee" Starch Co.
Vancouver, B.C. Winnipeg, Man. Montreal.

or SNOWDON, FORBES & CO.,
Selling Agents, 449 St. Paul St., MONTREAL.

are quoted from \$7.95 to \$8. There are still Canadian hogs being shipped to Buffalo, which can be done profitably, owing to the difference in the markets. Packers are inclined to hold back offerings, and are apparently waiting for higher prices. We quote:

Long clear bacon, per lb.	\$0 10½	\$0 10½
Smoked breakfast bacon, per lb.	0 13½	0 14½
Roll bacon, per lb.	0 11½	0 12
Medium hams, per lb.	0 13½	0 14
Large hams, per lb.	0 12½	0 13
Shoulder hams, per lb.	0 11	0 11½
Backs, per lb.	0 14	0 15
Heavy mess pork, per bbl.	21 00	21 25
Short cut, per bbl.	23 00	23 25
Shoulder mess pork, per bbl.	19 00	19 00
Lard, tierces, per lb.	0 10½	0 10½
" tubs	0 10½	0 11
" pails	0 11	0 11½
" compounds, per lb.	0 08½	0 09½
Plate beef, per 20-lb. bbl.	15 00	15 00

Dressed meats remain firm but unchanged. The offerings in dressed hogs have been fairly plentiful. Of course, at this time of the year there are fewer handling them, and although the delivery is small in comparison with other periods of the year, demands are easily met. Our quotations are as follows:

Dressed hogs, carlots, per cwt.	\$7 50	\$7 65
Small butchers' hogs	8 00	8 25
Beef, hind quarters	7 00	8 00
" front quarters	5 00	6 00
" choice carcasses	6 00	7 25
" medium	5 50	6 00
" common	5 00	5 50
Mutton	7 00	8 00
Lamb	8 50	9 50
Veal	8 00	10 00

MONTREAL.

A fair trade was done in all lines of provisions. The market is steady, and prices show no change from last week's quotations. A good demand is noted from local and country buyers for smoked meats for Easter trade. We quote as follows:

Heavy Canadian short cut mess pork	824 00
Light Canadian short cut clear pork	22 50 23 00
Canadian short cut back pork	23 00 23 50
American short cut clear pork	24 00
American fat back pork	24 50
Hams, per lb.	12 14
Bacon, per lb.	14 15
Extra plate beef, per bbl.	14 50 15 00
Pure Canadian lard, in tubs, per lb.	0 10½
" " pails, per lb.	0 11½
" cases, per lb.	11½ 0 11½

Fairbank's "Boer's Head" lard compound, 8½c. tierce basis, with extras as follows:

60-lb. tubs, over tierce	0 00½
20-lb. tin pails, over tierce	0 00½
20-lb. wood pails	0 00½
10-lb. tins	0 00½
5-lb. tins	0 00½
3-lb. tins	0 01
Snow White and Globe compound, per pail	\$1 80 \$1 90
Cottolene pails for 60-lb.	0 11½
20-lb. for tubs, for Que. and Ont.	0 11½

A very firm feeling prevails in the market for fresh-killed country dressed hogs, owing to the recent advance in prices for live hogs, and the active demand for the same of late. There was a good demand from butchers for dressed, and sales of country-killed were made at \$8.50 to \$8.75 per 100 lb., and abattoir dressed at \$9 to \$9.25. The supply of frozen dressed hogs on this market is practically cleaned up, recent sales in small lots being made at \$8 to \$8.25 per 100 lb.

There was nothing new to note in the dressed meat market. The demand for most lines was slow, and the feeling easy. The market is glutted with veal, and, to effect sales, lower prices had to be accepted for fairly good stock, and some large sales of such were made at 3 to 3½c. per lb. We quote:

No. 1 beef, hind quarters, per lb.	80 08
fore quarters	0 05
Lower grades, hind quarters, per lb.	0 06 0 06½
fore quarters	0 03½ 0 04½

ST. JOHN, N.B.

In barrelled pork, full prices are asked. Some very fine clear mess pork is being

packed here. In beef, there is only a light sale; prices are unchanged. Lard is being very largely sold. While prices are somewhat lower than have ruled, the market is now firm. In fresh beef, western seems lower, but the local price is little changed. Domestic is not so freely offered. Veal quite plentiful. Pork is rather higher. We quote:

Mess pork, per bbl.	\$21 50	\$23 50
Clear pork	22 50	26 00
Plate beef	15 00	16 00
Mess beef	12 50	13 00
Domestic beef, per lb.	0 06	0 07½
Western beef	0 08	0 09
Lamb	0 08	0 08½
Mutton	0 08	0 09
Veal	0 08	0 08½
Pork	0 11	0 11½
Lard, pure, tubs	0 11½	0 12
" pails	0 09½	0 09½
" compound, tubs, per lb.	0 09½	0 09½
" pails	0 09½	0 10
" Fairbank's refined, tubs, per lb.	0 10	0 10½
" pails	0 10	0 10½

Isaac K. Oakley, representing the Hammond Packing Co., of Chicago, was in the city this week.

WINNIPEG.

CURED MEATS — Are active and very firm, but the only advance is ½c. on dry salt bacon. We quote: Hams, sugar cured, 14c.; breakfast bacon, 14½c.; breakfast bacon backs, 14c.; shoulders, 10½c.; spiced roll, 11½c.; cooked hams, 24c.; dry salt, long clear, 11c.; smoked long clear, 11½c.; dry, salt shoulders, 10c.; pure lard, in 20-lb. pails, \$2.25; 50-lb. pails, \$5.50; 3-lb. tins, in cases, \$7.50; 5-lb. tins, \$7.35; 10-lb. tins \$7.20.

DRESSED MEATS — Quiet and firm. We quote: Beef, city dressed, 6 to 7½c. per lb.; country stock, ½c. under these figures; mutton, 8 to 9c.; lamb, 11½c.; hogs, 6¾ to 7c.

PROVISION NOTES.

THERE was a meeting of the wholesale and retail butchers of Toronto early last week. The meeting was thoroughly opposed to a public abattoir. The present cattle market could not accommodate an abattoir, and the cost would not be less than \$200,000.

The cheese factory at Rockford, Ont., is again in full swing.

Thomas Lytle, of Roland, Ont., shipped a car of hogs to Winnipeg on March 4.

The Harris Abattoir Co., of Toronto, recently began to ship beef to London, Ont.

The Cudahy Packing Co. will, it is said, build a \$3,000,000 packing-house at Sioux City.

A St. Thomas, Ont., item reads: "The Western Dairy and Provision Co., Limited, have purchased the Elgin creamery from Mr. Downham."

The Brantford provision store on Colborne street of The Wm. Davies Co. was opened on March 7. The company will shortly open a store in Brockville.

Both The Northwest Ranching and Packing Co., of Calgary, and an English syndicate, are desirous of installing a cold-storage plant at Kamloops, B.C.

Of the Napanee cheese factories, the Odessa and Selby factories commenced business last Monday. The other factories will all be in operation about April 1.

H. W. Laird, Regina, N.W.T., has organized The Regina Storage and Forwarding Co. Eastern merchants will thus be able to break bulk at Regina for points tributary.

The news despatches of the United States papers recently had this announcement: "No packers' combine now. The plan to bring together the principal beef concerns has been abandoned."

The annual meeting of the Cheesemakers' Association, Peterboro' District, was held at Peterboro' on March 7. Officers for the coming year were elected and a discussion was carried on with respect to cool-curing of cheese.

The annual meeting of The Mapleton Cheese and Butter Factory was held last week. The total cash received was \$40,508.23; paid patrons, \$36,364.05. Total milk received, 4,130,618 lb. The previous year's report was: total cash received, \$26,799.77; paid patrons, \$23,607.21. Total milk received, 3,181,466 lb.

Word comes from Kingston that the cheese factories in the district will reopen the first week in April. A shipper says that he would not be surprised to see the price of cheese remain as high as 12½c. up to the middle of May. Nearly all the old cheese has been cleared out and there is an active demand already for the new product.

The annual meeting of the patrons of the Willow cheese factory took place last Friday evening, March 13, at South Augusta, Ont. James Bissell was appointed salesman with Amos Thompson and Joseph A. Troop, as assistants. Andrew McNish was elected as secretary and Howard Bissell, treasurer. All these held office last year.

The patrons of the Woodburn Cheese Factory, Woodburn, Wentworth county, Ont., held their annual meeting on March 9. Arthur Edwards was re-appointed salesman and secretary, and Wm. Ridge, treasurer. All the old directors were re-appointed, except Rodger Ptoleny, who has resigned. Robert Twiss was appointed in his place.

The Department of Trade and Commerce at Ottawa has received a letter from J. G. Jardine, the Canadian Trade Commissioner in South Africa, in which he states that Mr. Carter, who supplied poultry to the military hospitals, would take 4,000 birds a month, if the prices were right. One-fifth of that quantity would be fowl and the remainder ducks.

TRADE NOTES.

Guilbault & Laurent, butchers, Grand Mere, Que., have registered.

Joseph Wildfang, butcher, Ankora, Ont., has removed to Clandeboye.

Arthur Couch, butcher, of Clinton, Ont., has sustained loss by fire.

E. Fink, butcher, Fort William, Ont., has sold out to E. E. Pelletier & Co.

Morrison & Bryenton, grocers, Rossland, B.C., have sold out to O. M. Fox & Co.

W. D. Ritchie, grocer, baker and butcher, Little Current, Ont., is offering to compromise.

Crawford & Co., general merchants, of Melfort, Ont., have sold out to Cliff Bros.

Wm. Nicholson, candy, fruits, etc., of Vancouver, B.C., is advertising his business for sale.

The Palmerston Pork Packing Co., Limited, Palmerston, Ont., have made application for a winding-up order.

W. A. McGaw, general merchant, Vernon, B.C., has sold his Grand Forks branch to Hunter, Kendrick Co., Limited.

THE CANADIAN GROCER

SAVES YOUR TIME

Have you tried the 5c. package? Two domes in a box.
This 5c. package saves your time. It is neat and handy for the
consumer also. Try it.

JAMES' DOME LEAD

W. G. A. LAMBE & CO., Canadian Agents.

Quaker Tea is packed in Ceylon by the growers.
Full quality, full weight, full value.



BLACK AND GREEN.
POUNDS AND HALVES.

QUAKER "CEYLON" TEA

TRY A
SAMPLE ORDER.

J. A. Mathewson
& Co.

MONTREAL

Wholesale Agents
for Canada and
Newfoundland.

LARD



Orders can be filled by any of
the leading packing houses or
jobbers in Canada or direct.

THIS SHOULD SETTLE IT.

Any retail grocers that are handling any of the cheaper grades
of compound we will be pleased to send them as small a quantity as
1-20 pound wood pail of our **Boar's Head Brand Refined
Lard Compound** as a means of having them test the superior
quality of our goods as follows:

Place the **Boar's Head Brand Refined Lard Com-
pound** together with the goods you are selling in a warm place
and keep them there for a period of ten days, at a conclusion of
which time you will find that the **Boar's Head Brand Refined
Lard Compound** is in good condition and neutral in odor, while
the cheaper grade of Compound will have an objectionable tallow
odor. **Boar's Head Brand Refined Lard Compound** will
keep neutral under the same conditions that any other cooking
grease will become rancid, four or five times as long. With a
sample order of **Boar's Head Brand Refined Lard Com-
pound** at your request we will supply you with the raw materials we
use and the raw materials used by the manufacturer of cheap goods.

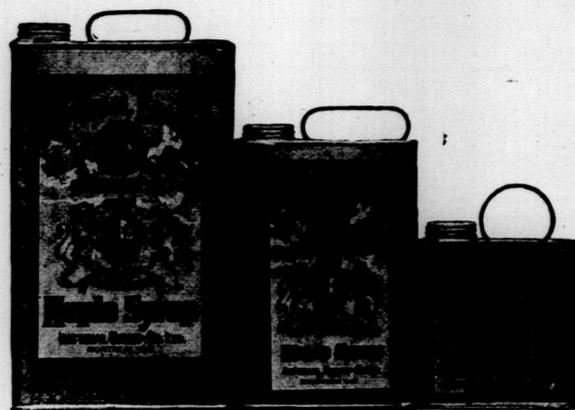
Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Tubs	-	60 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

Write for full particulars regarding terms and prices.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg, Ger.



THE
HEIGHT
OF
MAPLE SYRUP
EXCELLENCE
IS FOUND IN EVERY TIN OF
"IMPERIAL BRAND"

THAT'S WHY IT SELLS SO WELL.

ROSE & LAFLAMME, Agents, MONTREAL.

MAGIC BAKING POWDER



"The Light of the Kitchen."

Grocers,
sell a

Baking Powder that everybody wants, that gives your customers satisfaction, does the best work, is sold at a popular price, and **pays you a good profit.** For sale by all up-to-date Jobbers.

E. W. GILLET COMPANY LIMITED

London,
Eng.

TORONTO, ONT.

Chicago,
Ill.

Season of Housecleaning

Calls for Appropriate Window Display.

To attract housewives at this season it is well to make impressive display of household necessities. You can satisfy your customers and attract trade with

BOECKH'S Brushes and Brooms.

AND

CANE'S Newmarket Woodenware.



Their standard is high quality—absolutely the best in quality and workmanship on the market to-day. If you want a preventative of slack trade you want these goods.

OPERATING:
Boeckh's Toronto Factories.
Bryan's London Factories.
Cane's Newmarket Factories.

UNITED FACTORIES,

Head Office : TORONTO.

LIMITED.

MONTREAL BRANCH : 1 and 3 DeBresoles St.

LONDON BRANCH : 71 Dundas St.

THE CANADIAN GROCER

TRADING STAMPS IN QUEBEC.

THE Montreal grocers have now made known their opinions on the trading-stamp question to the Provincial Government of Quebec. On March 16 a deputation waited upon Premier Parent asking to have the stamps abolished. The grocers were represented by N. Chartrand, vice-president of the Association; Ald. N. Lapointe, hon. secretary, and J. P. Dixon, secretary; while the Montreal Butchers' Association, who joined with the grocers in the matter, was represented by the president, A. Leduc. Accompanying them was a large number of Quebec merchants, headed by P. J. Cote and T. Beland, dry goods merchants of the Provincial capital. Petitions signed by hundreds of merchants, including grocers and butchers of Montreal, were presented to the Premier. The deputation received welcome support from M. Prevost, M.L.A. for Terrebonne.

Messrs. Cote and Beland, who represented the dry goods interests of Quebec city, pointed to what the Toronto Grocers' Association had accomplished in Ontario, where they had induced the Government to pass a law giving municipalities the right to prohibit the sale of stamps. The Quebec Government could do the same.

The Premier promised to look into the matter, and spoke favorably of it, providing that the Provincial Government would not be trespassing upon the rights of the Dominion authorities. The deputation have every reason to hope that their requests will be granted.

THE NEW FIELD.

On March 5, the Ocean Mills, Montreal, O. Lefebvre, proprietor, shipped to Cape Town, South Africa, 25 cases of their Chinese starch. The business was secured by the London representative of this enterprising Canadian manufacturer, and the outlook is bright for an increasing trade in this direction. This starch is being exported to Great Britain and the colonies, France, the United States and many other countries.

THE PRESIDENT'S DINNER.

A dinner given last Monday evening at the St. James Club, Montreal, by Arthur J. Hodgson, president of the Board of Trade of that city, proved a most enjoyable function. Among those present included the members of the present council, the past officers of the Board, with whom the host had served; the president of the Chamber de Commerce, and James Crathern, the Board's representative on the Harbor Commission. Others present

were: George E. Drummond, 1st vice-president; W. I. Gear, 2nd vice-president; Ald. Ames, R. M. Ballantyne, George B. Fraser, E. F. Hebden, Charles Meredith, James Thom, Hugh Watson, W. W. Watson, John T. Wilson, Charles F. Smith, Henry Miles, Alex. McFee, D. Mason, Fred. W. Evans, R. W. Macdougall, John Macfarlane, Robert Munro, A. Browning, J. B. Bell, George Hadrill, secretary of the Board of Trade, and J. Stanley Cook, assistant secretary.

A. C. Lawson, grocer, Cartwright, has sold out to Wm. Gemmill.

Dried Apples

We are buyers of bright, dry quarters and pay highest market price.

The W. A. Gibb Co.

7 Market St., Hamilton

Going to Re-Decorate?

Why not enjoy the practical advantages offered by our

Metallic Ceilings & Walls



They are both handsome and economical—outlast any other style of interior finish—are fire proof and sanitary—can be applied over plaster if necessary—and are made in a vast number of artistic designs which will suit any room of any building.

Write us—we'd like you to know all about them. If you want an estimate send outline showing the shape and measurements of your ceilings and walls.

Metallic Roofing Co. Limited

TORONTO.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

FOR SALE.

GROCERY Business—stock fresh—we'll assort and well bought—can be reduced to \$1,000. or less in two weeks; particulars on application. This presents a good opportunity to a man with small capital to acquire a paying established business. Address, Bruce Fairburn, 19 Elgin St., Ottawa. (12)

FISH—LAKE SUPERIOR SALT TROUT for sale by H. T. Hurdon, Kincardine. (14)

AN OLD ESTABLISHED BUSINESS IN the Annapolis Valley—fancy and staple groceries, flour, feed, coal, etc. Stock about \$5,000. Good family trade. Apply box 13, CANADIAN GROCER, City. 14

CONFECTIONERY and ice cream—in good running order. A bargain. Good dwelling in connection. On Queen street west. Apply at 170 Markham street. f

TWO cheese factories for sale—well equipped; excellent locality; seven miles from Barrie and Orillia. Apply Box 348, Smith's Falls. f

A—A—Toronto is the centre of the tea business of Canada: why work on salary or commission when you can do better? We have entirely new proposition. Creighton & Co., 30 Church street, Toronto. f

FOR Sale—grocery, with furnished dwelling. Box 15, CANADIAN GROCER (12)

SITUATIONS VACANT.

WANTED—TWO EXPERIENCED HARDWARE clerks; young, unmarried men preferred. Send testimonials with application. Vancouver Hardware Co., Limited, Box 339, Vancouver, B.C.

BAKER wanted—first-class on bread and cakes. State wages and experience. Apply to H. E. Mann, Sutton West, Ont. f

BAKER wanted—a first-class man; to take charge of shop; who thoroughly understands bread, cakes and pastry. A steady job for the right man. Apply Joseph Farr, St. Mary's, Ont. f

WANTED—salesman for general store—with one or two year's experience. Apply stating age, experience and salary expected, to A. D. Armstrong, Oil Springs. f

BAKER—good on bread and cakes—sober. Stanley Bates, Peterborough. f

CHEESE-MAKER for Vanessa Factory—state wages with references. Address, H. Bartholomew, Vanessa, Ont. f

BUTCHER wanted—immediately—for slaughter-house, shop and delivery rig. Must be first-class; hustler; strictly temperate. Apply in own handwriting, stating age, etc. Gilroy Bros. Smith's Falls. (12)

SITUATION WANTED.

WANTED—POSITION AS BOOKKEEPER; Ten years experience in wholesale grocery business. First class references. Address M., care of CANADIAN GROCER, Montreal, Que. 12

BAKER—situation wanted, as second hand on bread and cakes, answering state wages. Box 237, Midland, Ont. f

TRAVELLING Position wanted—by young man, age 26; grocery or soap line. G. H. Saunders, Wellington Hotel, Guelph, Ont. f

Spring Season will bring a very active demand for —

CANNED GOODS

Stocks in general are very low and a raise in price may be expected at any moment.

We would advise a revision of your stock and if any of the following lines are wanted we can quote very low figures :

TOMATOES, CORN, PEAS,
BEANS, Yellow and Green, **PEACHES,**
PEARS, 3-lbs. and Gallon tins, **BLUE PLUMS,**
LOMBARD PLUMS ^{and} GREENGAGES.

We can also quote a very low price for :

COMADRE FIGS, in mats, TOMATO
SAUCE, 3-lb. tins, can be retailed at 10c. **PEARL TAPIOCA,**
RED SPRING SALMON, finest quality.

How do you stand in :

VALENCIA RAISINS, 7-lb., 14-lb., and 28-lb. boxes.

We can spare a few hundred boxes of the very highest and well-known brands at cut figures. Write and wire for prices, no trouble to quote. Prompt delivery.

Laporte Martin & Cie,
Wholesale Grocers, ————— MONTREAL

THE CANADIAN GROCER

RETURNED
3. Eby Blain Co. agents
see chit 150/22

ANCHOR BRAND - NEW SEASON'S
ANCHOR MAPLE SYRUP
GUARANTEED ABSOLUTELY PURE.
GET OUR QUOTATIONS, IT WILL PAY YOU.
THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS TORONTO

OBJECT OF A GROCERY ASSOCIATION.

Inaugural address of Mr. Charles A. Provost, President of the
Ottawa Retail Grocers' Association.

As you have seen fit to re-elect me for another year as president of this Association, I feel it a duty upon taking the chair for a second time to make you acquainted with the course which I would like to follow during the ensuing year. I will also give a synopsis of some matters to which we will give special attention, but before proceeding further, I wish to thank you for the honor you have bestowed upon me in re-electing me as president of an Association, which I trust will be a factor for good among the retail grocery trade of Ottawa.

Certain it is that you have not chosen the one in your ranks best qualified to fill the position, but since it was your choice, I will endeavor, with your assistance, to work towards strengthening and building up our Association.

As we are a body of business men it is desirable that our meetings should be conducted in a businesslike manner and according to the rules and regulations of the Association.

We will endeavor to make our meetings interesting and instructive, we will discuss subjects of concern to each and everyone of us; we will, when advisable, invite outsiders to give us practical information on trade matters, such as systematizing the handling, keeping and selling of groceries in general, or any other line of goods in particular. With this end in view it is hoped that each member will contribute his quota of information.

Acting upon this advice, I will now give you my opinion on what I believe to be the base on which our Association should rest.

In our constitution and by-laws the first clause of our aims and objects is:

"Fostering a more social feeling among members of the trade." That clause I consider, a very important one, and to its realization we propose giving special attention, for I feel confident that if we knew each other better and mixed in friendly concourse more frequently, many little ill-feelings towards grocers who are neighbors would soon be forgotten and desirable business advantages gained thereby. To obtain these advantages it is first necessary that grocers all over the city should become acquainted, and the acquaintance ripened into friendship. This cannot be better or more readily done than by increasing the membership of this Association.

With this acquisition it will be an easy matter to develop that desirable virtue of fellowship in our ranks, and without which a society or organization cannot progress.

The belief that competitors look upon one another as enemies is existing, unfortunately, in the minds of some of our fellow tradesmen. This, I believe, should be expelled, as it is a false impression. Circumstances have brought me in contact with a great many of our city merchants, and I can assure you that the spirit of friendship and goodwill towards one another exists to a great extent. And I claim, with little exertion on our part, towards bringing to the surface the undeveloped tendency to fellowship and acquaintance, will soon prove the fallacy that men engaged in similar pursuits are enemies.

I believe you will agree that acquaintance, fellowship and frequent intercourse cannot but be agreeable and profitable to the members of our Association, and advance our leading object, that of fostering a more social feeling among members of the trade.

Among other subjects which will be brought up for consideration will be the following:

Store management, competent help, advertising, cash versus credit, how to buy, and any other which you gentlemen see fit.

By a free interchange of opinions and ideas we will create through our Association a source of education to its members which will be a mutual benefit to all.

It is generally admitted that merchants fail through lack of knowledge of one or more of the subjects that we propose discussing to those men, the opinion of others might have been of great benefit and might have saved them, but even to those who have a thorough business knowledge an interchange of new opinions will be of some interest.

Before closing, I wish it to be understood that we will not devote all our time to education only; we intend to devote some of our time in bringing into effect the advantages mentioned in our constitution by assisting each other to procure better laws, shortening the hours of labor, etc.; in a word, to improve our business by any honorable means which may seem expedient. In conclusion, I appeal to those who have been indifferent to the welfare of our Association to wake up to what is undoubtedly their interest to help the grocers who have worked steadily for the common good of the retail grocers of Ottawa. Let our motto be "United Work."

The Chicago Stock Yards and Transit Co. has been chartered in Illinois with a capital of \$200,000. The company will deal in and keep live stock. Its incorporators are: F. D. McPherson, John Crystal, and others. The company, it is hinted, will run in opposition to The Union Stock Yards and Transit Co. at Chicago.

THE HISTORY OF COFFEE.

THE coffee tree originated in Abyssinia, and derives its name from the city of Kaffa. It was brought thence to Yemen, or Arabia Felix, where it was known at the beginning of the 14th century. Although this is the known origin of coffee, there is no doubt the plant likewise existed in various tropical regions, as Persia and Western Africa.

According to Arnold, the first official in history who used coffee, was a *cadi* of Medina called Abd-el Kader.

Dufour has reckoned that the amount of coffee shipped from Mocha to Suez, and by caravans to Damascus and Aleppo, must have been 16,000 bags of 300 lb. each. At that time, in 1573, Rauwolfio brought to Europe some coffee trees, which Alpino studied and described in 1591.

The history of the plant, which was to acquire such a great influence in the world, is not very old, but there is every reason to believe the ancient Egyptians and Abyssinians made use of coffee as nourishment.

It was in Persia that coffee commenced to have its present use as an excitant of the digestive and nervous functions. It was there, for the first time, the bean was roasted and employed in an infusion. The secret was soon divulged in Turkey and Arabia.

Edwards introduced coffee in England in 1650, and the first impression it produced on the public was not good. A few months later there were in London as many public places in which coffee was served as in Constantinople itself.

During the reign of Charles II. coffee suffered persecutions and difficulties.

In 1675 an order was issued to close more than 3,000 houses in which coffee was served as a beverage.

Ten years after the English had adopted the use of coffee it began to be established in France, where it was to be consumed later in such large quantities and was carefully prepared. However, Leonard Rauwolfio had already mentioned the coffee tree in 1573, in a work well known in France. Prospero Alpino, a celebrated physician of Padua, and a great botanist, published in Venice in 1591, a book in which he describes a tree he had seen in Egypt and which he called *bon, ban, or boum*. This work was reprinted in 1640 in Padua, with observations and notes which Veslingio, another celebrated Italian physician, had added to this treatise. In 1621, Bacon of Verulam, in his *Sylva Sylvarum*, had mentioned coffee as a beverage in general use in the Orient, and Meisner, in 1621, wrote a treatise about this precious berry.

In Italy coffee began to be used as a beverage in 1645, and since 1644, a Venetian, called Pietro della Valle, had brought coffee to Marseilles.

In 1660, several merchants of Marseilles, who had lived a long time in the East and had become accustomed to coffee, sent to Egypt for some bales of this article.

From Marseilles the use of coffee was introduced in Lyons, in the Province, and in the neighboring Provinces. It was in Marseilles where, for the first time, a coffee house was opened in France.

During the reign of Louis XIII. a decoction of coffee was sold at the Petit Chalet, which was called "côhove" or "côhove". But this beverage did not win the public favor for a long time in

France. In 1662 there were no public coffee houses in Paris, and coffee did not begin to be generally used until the middle of the 18th century.

Soliman Aga, Ambassador of the Porte to Louis XIV. in 1669, was the first to introduce in Paris the use of coffee. He induced some persons to taste it, and they continued using it after he had left. At first coffee was sold in Paris up to 40 crowns per lb., but this exorbitant price did not continue long.

At the beginning of the 18th century Arabia supplied to Europe all the coffee that was consumed. Weary of paying a tribute for this precious berry, the Europeans tried to possess the tree which produced it.

Nicholas Witsen, of Amsterdam, was the first, who, in 1690, transported from Mocha to Batavia, some say, a few fresh berries, and some affirm the tree itself. This first trial was successful.

The Government of Batavia sent in that year a coffee tree for the greenhouses of Amsterdam. Ressons, a lieutenant-general of artillery, who was devoted to botanical pursuits, brought to France the first coffee tree; it came from Holland and was presented to Louis XIV. in 1712, at Marly, whence it was sent to the Jardin des Plantes, produced flowers and bore fruit, but died soon after. At that time Brancas, burgomaster of Amsterdam in 1714, sent another coffee tree as a present to Louis XIV.

From this tree grown in the Jardin des Plantes of Paris, are derived all the coffee trees which are cultivated at present in America, according to Rossignon; but some assert that Brazilian coffee descends from a coffee bush originally brought from Goa, in 1760, by Joao Alberto Castello Branco, planted in the city of Rio de Janeiro, capital of Brazil, in the garden of the convent of the nuns of St. Tjeresa.

In 1716 a seed-bed of coffee trees, grown from seeds from the Jardin des Plantes, was given to Ysambert, a physician, in order that he should take it to the French colonies, but Ysambert died soon after his arrival there, and this first trial was unsuccessful.

According to Rossignon, in 1723 Chirac, a physician, gave to De Clieux, a Norman gentleman, captain of infantry and naval lieutenant, a coffee tree to be planted in Martinique. The sea voyage was long and perilous, and water became scarce and was distributed in small rations. De Clieux, who understood the importance of propagating this tree in the American colonies, and who wished to preserve for this country a new source of wealth, divided his water ration with the precious shrub confided to his care, and had the pleasure to see it reach Martinique, although weak, not in a hopeless condition. His care redoubled. He planted it in the most favorable spot in his garden, where it could develop. He protected it by surrounding it with thorns, and had it watched day and night. The first year he had the pleasure of gathering 2 lb. of seeds.

He gave some of these seeds to De la Guarigue-Surville, colonel of the Martinique militia, and to other inhabitants of the island, who planted them.

Coffee plantations were prosperous in Martinique and crops abundant, when, on November 7, 1727, a terrible earthquake,

which lasted several days and shook the mountains, destroyed all the cocoa trees.

This terrible event was propitious to coffee cultivation in Martinique. The assiduity and perseverance of the settlers were such that the island produced by itself more coffee than was required for the consumption of the whole of France.

From Martinique some coffee trees were sent to Santo Domingo, Guadeloupe and other neighboring islands. Some authors claim, however, that coffee has been transported to Santo Domingo since 1715.

The cultivation of coffee spread rapidly in the Island of Guadeloupe, but it has been neglected for that of the sugar cane.

The Dutch carried on this cultivation with success in 1718 in Surinam, Dutch Guiana.

In 1717 or 1718 The French East India Company, established in Paris, sent to the Island of Bourbon (now Island of Reunion), by a sea captain of St. Malo, named Dufougeret-Arenier, some coffee trees from Mocha. They were delivered to Desforges-Boucher, the king's lieutenant in that island.

There remained only one tree of that collection in 1720, but it produced so much in that year, at least 15,000 seeds were sown.

All the coffee trees existing at present in the island come from those nursery trees and produce the coffee known in the market as Bourbon coffee.

The inhabitants of Bourbon, as some writers claim, having seen in 1715, in a French ship just returned from Mocha, some branches of common coffee full of leaves and berries, noticed at once that they had in their mountains trees perfectly similar. They brought some branches, which, on being compared, were found to be exact, both in regard to the leaf and to the fruit but the bean from the island was found to be longer, smaller and greener than that of Arabia. This, no doubt, decided some naturalists to classify this coffee as a special kind in comparison with Arabian coffee.

In the Spanish West Indies coffee was introduced first in the Island of Santo Domingo, passing to Porto Rico, and then to Cuba, in 1760. Here it was grown at first in some plantations, and only after the immigration of the French settlers from Santo Domingo were the first coffee plantations established in the eastern portion of the island. Soon after it extended to the western portion, which, in 1800, had 80 coffee plantations. As the cultivation of coffee demands less capital than that of sugar, and as the lack of competition, after Santo Domingo was ruined, had increased the price and produced considerable profit, this work being easier than that of sugar and at the same time more profitable, the majority of the farmers hastened to plant coffee. This abundance gave origin to the decrease in the price of coffee—especially when that of Java and Brazil, of better quality, were sold cheaper—and an agricultural crisis was the outcome. Then the Cubans proceeded to destroy their coffee plantations and devoted their efforts to the cultivation of sugar.

Coffee may have been introduced in Mexico in the 18th century, for, according to the data published about "Domestic and Foreign Commerce of Mexico," by M. Lerdo de Tejada, among the products exported from Vera Cruz in 1802, 1803 and 1805, coffee figures respectively with 272,493 and 336 quintals. (Julio Rossignon.)

WHICH EVER WAY



You look at it.....
The high quality of.....

"**IMPERIAL**" **WHITE WINE** stands out strongly—in its delightful, sparkling clearness—true vinegar flavor—and high pickling character—it differs from ordinary vinegars.

THERE'S A STANDARD OF RELIABILITY about "Imperial" that has won for it the approval of pickle manufacturers and consumers in Canada, from one end to the other. **No secret about its success.**

IT'S QUALITY—from start to finish—the kind of quality that's sent out from the most modern of factories, under the watchful eye of an expert with a record to be proud of.



You may not think us particularly modest, but if we did not tell you who we are, what we can do, and the kind of vinegar "Imperial" is, you would not have an opportunity, perhaps, *of proving that every word we say is right.*

"IMPERIAL" is pure, fine flavored, full Government strength, fully matured in wood, every drop of it, before leaving our factory.

Travellers for first-class wholesale grocery houses will show you samples.

Keep this in mind—a white wine vinegar that is not clear, that has a yellowish or peculiar amber tint about it, cannot be absolutely pure. **"TAKE A LOOK AT "IMPERIAL" WHITE WINE.**

One Quality, 16 to 32
5 Strengths, Cents.

Imperial Vinegar Co.,
HAMILTON.



ONE AND THE SAME THING



Unconsciously you give away a part of your profits every time you give a customer Down Weight.

It may be small, but repeated dozens of times a day, hundreds of times a week, thousands of times a year—this loss represents a mighty total.

If you gave away consciously, in money, what you unconsciously give away in goods, you'd be astonished at the wastefulness incurred by using a Pound-and-Ounce Scale.

The primary benefit derived from our Money-Weight Computing Scales is in their Profit-Saving. They weigh in money. You know to a fraction the value of every article you sell by weight. No inaccurate weighing. No hit or miss calculations. The scale does the figuring and it is infallible—which grocers, grocers' clerks and the rest of humanity are not.

Sold on easy monthly payments
They earn their cost while you
pay for them.

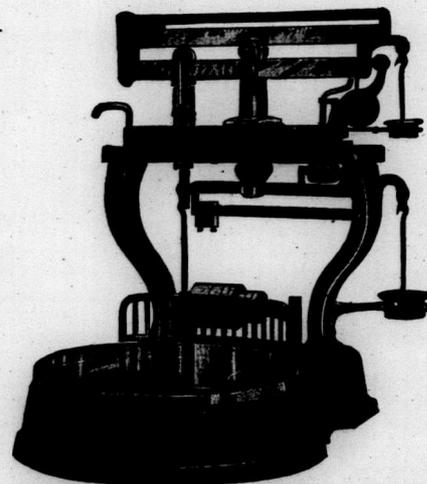
**THE COMPUTING
SCALE COMPANY,
OF CANADA, LIMITED**

164 KING ST. WEST, TORONTO, ONT.

MANUFACTURERS OF . . .

**DAYTON COMPUTING SCALES.
MONEY-WEIGHT SCALES.**

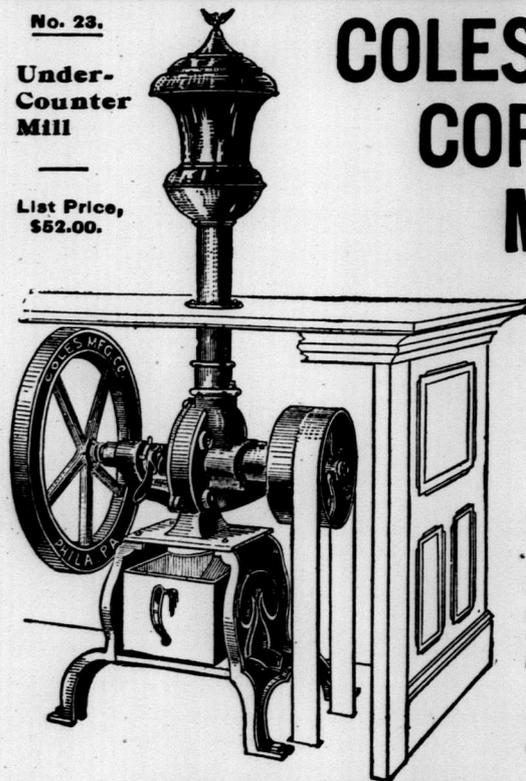
1663 Notre Dame St., Montreal, Que.
844 Pender St., Vancouver, B.



No. 23.

**Under-
Counter
Mill**

List Price,
\$52.00.



COLES COFFEE MILLS

None better for
Granulating or
Pulverizing.

Our mills will
Pulverize with-
out heating Coffee.

Every Coles
Coffee Mill has a
Breaker that
breaks the Coffee
before it enters the
grinders, thus re-
ducing wear of
grinders.

**A GREAT
LABOR-SAVER.**

**Our Grinders
wear longest.**

Agents **TODHUNTER, MITCHELL & CO.,** Toronto.
DEARBORN & CO., St. John, N.E.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

**COLES MANUFACTURING CO., PHILADELPHIA,
PENNA.**

Every Grocer has the desire to do a good
business in coffee. But how many do?

Read
This



It's
True

By selling **PATERSON'S CAMP COFFEE
ESSENCE** you give your customers an article
that gives such satisfaction that they will stay
with you.

ROSE & LAFLAMME
Agents, Montreal.



President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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ST. JOHN, N.B.	No. 3 Market Wharf. J. Hunter White.
NEW YORK	Room 802 New York Life Bldg. W. T. Robson.

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A REASONABLE REQUEST.

THE efforts that the citizens of St. John, N.B., are making to secure the assistance of the Dominion Government in improving the shipping facilities of their port is deserving of the sympathy of the business men in all parts of Canada, whether they are directly interested or not.

It is an old saying that "God helps those who help themselves." The people of St. John have certainly helped themselves. It is less than ten years since the movement to increase the facilities of St. John as a winter port was actively revived. And they have put their hands in their own pockets to the extent of \$750,000 for the building of wharves and warehouses. This gave them facilities for the accommodation of about six steamers, but the winter trade of the port has so much increased during the last two or three years that the facilities do not now permit of the accommodation of a larger trade.

The same spirit that actuated the citizens some years ago to provide the facilities they now have is again operating to still further improve them. To meet

EDITORIAL

The Canadian Grocer

the growing requirements of the port, they propose building more wharves and warehouses, in order that at least four more ocean steamers may be accommodated. But they ask that the Government shall dredge the harbor in the vicinity of the proposed new wharves, in order that the steamers may be able to lie along side them.

This request, it appears to us, the Government should not hesitate to grant.

Being one of the great gateways on the Atlantic Ocean, and particularly for winter traffic, the port is really a national one. Therefore, the country, as a whole, should be interested in the movement that is on foot for increasing its facilities; and none should be more interested than the business men of the Dominion.

THE WEAKNESS OF OUR PUBLIC SCHOOLS.

THERE is scarcely anything that a business man finds more difficulty in getting for his office as young men and women, who are proficient in arithmetic, writing and spelling. Complaints are continually coming to our office of difficulties in this respect.

We boast a good deal about our educational system, but there is certainly something radically wrong when pupils, on passing through the public schools, are so uniformly deficient in the essentials named.

It is a rare thing, indeed, to find a boy or a girl who, on leaving school and entering an office, can be trusted to add up a column of figures, spell correctly or write moderately well. The State is certainly paying enough for its educational system, if the quality of the pupils turned out can be taken as a criterion.

What is the cause? Is it not due to the fact that the minds of the pupils are crowded with a multitude of subjects, many of which are fads and fancies of inspectors and school boards, while the pupils are not getting sufficient opportunity to be thoroughly grounded in the subjects which are the basis of true education? We believe it is this and nothing else, for the boys and girls of Canada are just as intelligent and of just as good material as the boys and girls of any other country in the world.

This is not only a matter for the consideration of educationalists, but of business men as well. And the latter should exercise their influence in their respective municipalities in an effort to bring about a more satisfactory state of affairs.

FREIGHT HANDLERS' STRIKE.

WINNIPEG jobbers thought they had their work cut out for them, to get out spring orders, owing to shortage of cars and motive power, but they find that their difficulties are greater than anticipated.

For the first two days after the strike was declared on the C. P. R. accepted no freight of any kind. Since then very small quantities of freight have been accepted from certain houses, but the general belief is that these goods have not gone out, but are merely stored in the freight sheds. The delay and loss up to the present time has not been serious, but as there is no apparent settlement in sight jobbers are feeling decidedly uneasy.

The first to feel the strain was the fruit and produce men, and they have received no relief up to date.

The railway company will not accept perishable goods of any kind, and this strengthens the belief that the goods accepted are not really going out.

There are anywhere from eight to ten carloads of oranges and lemons awaiting transshipment, and though they have not depreciated so far, there has been serious loss in not being able to fill orders. Today the first carload of bananas arrived, and if they cannot be gotten out in the next three days they will have to go on the Winnipeg market at slaughter prices. In the meantime people in the country are getting mighty close to a fruit famine.

Whatever the merits of the case may be from the standpoint of the company or the men, it is a most unfortunate circumstance that it should have occurred at this season of the year. Transportation has been a sufficiently knotty problem all winter, and just now, when the returning warm weather promises relief, it is exasperating to have this blockade occur. Of course the company are making the statement that the strike amounts to nothing and they are receiving freight as usual, but this is merely done for effect.

NOT TO THE RETAILER'S ADVANTAGE.

THE articles which have been appearing in THE CANADIAN GROCER in regard to the store advertising scheme are attracting a great deal of interest among the trade. This will be evident from the letters which have appeared in the columns of this paper.

In another part of the paper we print two more letters. These letters, however, do not represent all the interest that is being taken, for several merchants and travellers have called at the office of this paper to express their appreciation of the work it is doing in regard to the matter.

The letter from the N. K. Fairbank Co. is particularly worthy of mention, especially that part which analyzes the relative cost of newspaper and store advertising.

A manufacturing firm which does a large business in Great Britain, the United States and Canada, having factories in each of these three countries, and which has made a specialty of poster advertising, informs THE CANADIAN GROCER that after many years of experience, it estimates that not more than one person out of every ten read even the large posters, and that the number who read the advertising matter that it placed in the stores was still less.

Some years ago this firm placed an illuminated advertisement in the ceilings of a number of stores in Great Britain, but notwithstanding that it covered nearly the whole space they estimated that even in that instance not one person in ten either saw or read it.

The conclusion from this evidence is that in cases where a number of cards are placed side by side in a grocery store very few of the customers, indeed, read them. Their value, therefore, for advertising purposes is small indeed.

But there are still other points from which the store advertising scheme can be viewed. As far as the retailer is concerned he surrenders to the company the determining of the question as to what goods he shall or shall not advertise in his store, thus denying him the right of placing a card or hanger relating to popular goods made by a firm which has not seen fit to make a contract with the advertising company.

Then, again, the retailer is necessarily lending himself to encourage the sale of goods manufactured by firms which patronize the advertising company, irrespective of the question as to whether their quality is good or not. This certainly is not to the advantage of the retailer, who should only lend his assistance to the selling of merchandise, the quality of which he can recommend.

ATTRACTING THE LADIES.

AT a meeting of retailers a few days ago a remark was made that is well worthy of being considered carefully and well by all retailers.

"What," said the speaker, "has contributed so materially to the success of the departmental stores? I take it that these stores have recognized the large proportion of the buying that is done by women, and have done their utmost to attract and to win the sympathy of the ladies."

Is not this, to a large degree, actually the case? Any person who would take a walk through any of the departmental stores in our large cities would be at once struck with the large proportion of ladies among the customers. Moreover, an examination of the advertising, window display and the store interior decoration would readily convince one that the departmental stores are making a "dead set" at the affections of the ladies, at least, so far as business is concerned.

The retailer who is in touch with the times has recognized the strength of this feature of retailing, with the result that all classes of stores have improved wonderfully in appearance and attractiveness during the past decade or two.

The difference between the grocery, hardware or dry goods stores of to-day and those of twenty years ago is, indeed, striking. It is true there are grocery stores where one can see in the windows, on the shelves and even on the counters a heterogeneous conglomeration of unused fruits, fish and foods, but such stores are to-day so generally recognized as back numbers as to be unworthy of consideration.

In advertising, too, retailers are more and more recognizing the necessity of making their advertisements attractive in appearance, so that the eye of the average woman, as well as of the average man, will be caught and their interest excited in the goods shown or special prices offered. Several retailers have told the writer within the last year that some of the best pointers they have received for the carrying on of their business have been given them by female members of their family, clerks or customers.

It need hardly be suggested in an article of this nature, addressed to Canadian retailers, that, in order to secure the goodwill of the ladies, courtesy of manner must go hand-in-hand with attractiveness in store interior, window and advertising. The most successful retailers have long since recognized the value of courtesy, and to-day it is probable that there is no more courteous class of people in Canada than the retail merchants. This is as it should be, and, we hope, as it always will be.

THE NEW SENATORS.

SIX senators have been appointed within the past week. Some of the appointments are good and should receive general endorsement. The appointment of Messrs. Frost and Edwards should be particularly gratifying to the business men of the country. Mr. Frost is a well-known manufacturer, and has already had experience in Parliament. Mr. Edwards is a farmer, and greatly interested in the lumber industry, and likewise has had experience in the House of Commons.

In regard to the others, with, perhaps, the one exception of Mr. Curry, the appointments can scarcely be said to be of a particularly gratifying nature. Social influence and wealth were responsible for the appointment of at least two of the new senators, while religion had to do with the appointment of the third. Ability does not appear to have been a factor in their appointment.

There is no reason why all six appointees should not have been men of like calibre of Messrs. Frost and Edwards.

While the Government has now a majority in the Senate, there is no reason why it should not exercise the same discretion in the appointment of senators as it did, on the whole, during the early days of its advent to power.

THE CANADIAN GROCER

THE STORE ADVERTISING SCHEME.

Editor CANADIAN GROCER,—We are very much interested in the article in your last issue, entitled "Analysis of the Store Advertising Scheme." The points made express our sentiments in the matter, and are very logical. In addition to the comparisons made by the author, we herewith wish to give one that was handed us this morning by a representative of one of the leading daily and weekly papers of Montreal.

At the prices quoted by the Canadian Store Advertising Association, 5,000 stores would cost yearly \$9,000. Estimating an average of 20 customers per day, omitting children and servants, who would see the ad. and read it, this number would give the store advertising a circulation of 100,000.

The representative of this paper claimed that their weekly edition had a circulation of 150,000, with three to five readers each. Using the smaller number, this gives a reading circulation of 450,000, which can be secured for \$650, costing \$8,350 less, to say nothing of the greater number of people reached. On a percentage basis this figures:

Cost of store ad. per person.09
" newspaper ad. per person.00144

The foregoing figures should prove to anyone that advertising in retail grocery stores is an enormous extravagance.

The N. K. FAIRBANK CO.,
H. A. LEAK, Manager.

Montreal, March 14, 1903.

A well-known manufacturer in New Brunswick writes: "I think the articles in your last issue must have set the retail merchants thinking. I am very glad to find that you propose following it up, and will do all I can to aid you. The more I think about it the worse the scheme appears, and much worse from the retailers standpoint than from the manufacturers, but bad for both."

A GOOD APPOINTMENT.

W. F. Millman & Sons, 37 Yonge street, Toronto, have been appointed eastern buyers for the Trites Wood Co., Limited, Fernie, B. C., the firm which recently bought out all of the Crows Nest Pass Coal Co.'s stores including Michel Coal Creek and Morrissy. Their head office is at Fernie, where they have another large store lately owned by A. B. Trites.

BRIGHT OUTLOOK FOR BATTLEFORD.

Battleford, N.W.T., expects to experience quite a marked change during the present year. In that neighborhood quite a number of settlers from Nebraska and Dakota are taking up farms, and Mr. Barr's Bristol colony of 3,000 people are due to arrive there in about a month. Besides this, the Canadian Northern is surveyed to pass within two miles of the town on the opposite side of the Saskatchewan river, while the C.P.R. extension from Elkhorn or Moosomin to Edmonton

will also strike the town. There are at present three large stores in the town, and a fourth is just starting. Their constituency covers a radius of about 90 miles. When the railway connection with the outside world is assured, Battleford promises to assume a much more important position as a commercial centre than it now does.

THE CLERKS' PICNIC.

THE Montreal Grocery Clerks' Association held a meeting on March 15, and discussed plans for their annual picnic. The president, G. L. Desaulniers, was in the chair, and the members turned out in good numbers.

Some time was spent arriving at a date and place, but it was finally decided to hold the picnic at Magog on July 5.

The following committees were appointed:

General Committee—G. S. Desaulniers, F. Dubord, O. Dionne, G. B. E. Poirier, J. C. Marchand, B. Guenette.

Reception Committee—Z. Martineau, J. O. Villeneuve, B. Guenette, E. P. Lalonde, M. Itzweire, O. Bergeron, Jas. Brossard.

Railroad Committee—J. O. Levesque, J. B. E. Poirier, G. L. Desaulniers.

Games Committee—J. N. Walker, J. E. Robichaud, B. Guenette, J. Brossard.

Concert Committee—O. Dionne, H. Vezina, Z. Dubuque, J. Brossard, J. O. Villeneuve.

Dance Committee—F. Dubord, A. Martel, J. C. Marchand, H. Sauriol, G. L. Desaulniers, J. O. Levesque.

Printing Committee—H. Sauriol, B. Guenette, G. L. Desaulniers, J. B. E. Poirier, F. Dubord, Z. Martineau, J. O. Levesque, J. E. Robichaud.

Refreshment Committee—E. Turgeon, E. P. Lalonde, Z. Dubuque, O. Dionne, H. Sauriol, M. Chartrand, Z. Martineau, E. Itzweire.

Order Committee—J. Brossard, Z. Dubuque, F. Lamere, Z. Martineau, O. Bergeron, J. Walker, R. Desautels, J. E. Robichaud.

The committees will all go to work immediately to ensure the success of the picnic, and a general meeting will be held the first Sunday in April, at which the reports of the various committees will be submitted. A delegation, composed of Messrs. J. O. Levesque, J. B. E. Poirier, G. L. Desaulniers, J. R. Walker, F. Dubord and O. Dionne, will visit Magog on Wednesday, March 25, to inspect the grounds, and confer with the municipal authorities in regard to arrangements for the picnic.

TORONTO BRANCH MOVED.

S. H. Ewing & Sons have removed their Toronto branch from 87 York street to 29 Church street, corner of Colborne. The change was necessary in order to provide more room for the carrying on of the business, and also to secure a more suitable location.

RAYMOND SUGAR REFINERY.

Work on the new sugar mill at Raymond, N.W.T., is being vigorously pushed by G. M. Braderick, the constructing engineer. There are already on the ground 50 cars of structural steel, 75 cars of machinery, and about 40 cars of lumber for the building. The main building is 350 x 70 ft. In addition to this there are

large boiler houses, machine shops and switch and wagon sheds.

HINTS TO BUYERS.

Contributors are requested to send news only not of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

GROCERS' Wholesale Company's extra qualities in teas are meeting with expressed approbation of the shareholders and some merchants that are not shareholders. They are willing to submit samples to cash buyers at all times.

Maple syrup, qts., gals., ½-gals. and 5-gals. are offered by W. H. Gillard & Co.

Grocers' Wholesale Company, Limited, offers baked beans 1's at 40c. per doz.

Buyers of figs should communicate with H. P. Eckardt & Co.

W. H. Gillard & Co report the arrival of some really fine Canadian bottled and bulk pickles.

Paraffine candles are on the bargain list with Grocers' Wholesale Company, Limited, Hamilton.

A fine quality of red spring salmon can be obtained from Laporte, Martin & Cie at a low figure.

Some special drives are being made in selected Valencias and tap figs by W. H. Gillard & Co.

H. P. Eckardt & Co. received this week a car of very fine New Orleans molasses.

The R. & J. H. Simpson Co., wholesale grocers, Guelph, are offering Tap figs, Halloween and Sair dates at low prices.

H. P. Eckardt & Co. report that repeat orders are coming in fast for their "Dinner Party" olives.

A new line of cane syrup in 25-lb. pails is now offered by Laporte, Martin & Cie. "Sold very cheap, and quality is second to none," they report.

The banana business, after a very disastrous season for the large importing concerns, has taken on its spring boom. White & Co. make a specialty of this fruit in Toronto.

Laporte, Martin & Cie are offering bargains in pie peaches and pears, 3-lb. and gallon tins. They can also dispose of a lot of fine strawberry and raspberry, 2-lb. tins, best brands, low prices.

A carload of "Bronco" brand navels, fancy Californian oranges, has been received by White & Co. this week. They showed up in beautiful condition.

Laporte, Martin & Cie are clearing their stock of Comadre figs in mats, pearl tapioca and tomato sauce in 3s. tins. They are prepared to quote these three lines at low figures.

The R. & J. H. Simpson Co., tea importers, Guelph, Ont., have just received a consignment of Ceylon green and Ceylon black teas, which they will offer the trade at prices much below the present quotations.

The "Salada" Tea Co.'s business in the United States increased during the first two months of this year, over the corresponding months of last year, over 125,000 lb.



Black or Natural Green.

STANDS THE TEST

OF ALL COMPETITION, IT'S INCOMPARABLE WORTH IS RECOGNIZED BY A DISCERNING PUBLIC. AS IS EVIDENCED BY IT'S GREAT SALE. AND STILL THE DEMAND GOES ON APACE.

Experiments are Risky

PICK THE WINNER FIRST.

PUBLIC APPRECIATION DAILY, NOTWITHSTANDING THE "FACT" THAT THE SALE IS NOW EQUAL TO 11 MILLION PACKETS ANNUALLY.

THE TEA THAT WAS A SUCCESS FROM THE START AND THAT IS GAINING IN

JAPAN TEAS ARE EVERYWHERE GIVING WAY TO "SALADA" NATURAL GREEN TEAS—BETTER QUALITY—THAT'S WHY.

Proof Furnished—By free samples on application—Black, Green or Mixed.

If you don't want enlightenment, go along in the old "Rut."

You'll get a rude awakening one of these days.

Perhaps when too late to recover lost trade and prestige.

"SALADA," Toronto and Montreal

One of the waste products in soap, if the making is not properly done, is fat. . . .

Prof. W. Hodgson Ellis, Official Analyst of the Dominion Government, reports "Sunlight Soap to contain no unsaponified fats." The fat in Sunlight Soap is all turned into soap.

Common soaps that contain unsaponified fats are easily detected by good housekeepers because unsaponified fats have no cleansing power. It all comes out in the wash, as your customer will tell you.

SUNLIGHT SOAP

washes the clothes white and won't hurt the hands.

LEVER BROTHERS LIMITED, TORONTO

WE PREPAY
FREIGHT ON

CELLULOID STARCH

to all railway stations in Quebec and Ontario, east of North Bay, when ordered with enough Brantford Starches to make up a ten-box lot.

THE BRANTFORD
STARCH WORKS,

Limited.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

Toronto, March 19, 1903.

THE home markets have not been particularly marked by activity since our last issue. Business on the street has been somewhat slow, notwithstanding that generally the stocks held are light and by no means up to usual standard for the same dates. In some instances should a hasty demand arise there would probably be some delay in meeting it. In canned goods there has been a steady trade done, and prices maintain on previous basis, except in lobsters, which have advanced 5c. in sympathy with packers' advices of substantial advances. There has been exceptionally heavy arrivals of tomatoes recently. Prices, however, remain unchanged. There is nothing of note regarding coffee. Home markets have been slow, but prices rule on former basis. Outside markets show great firmness of a stable character. The home nut trade is still at low ebb, but prices remain unchanged. A large proportion of a substantial arrival of almonds at New York is already booked by Canadian houses. There has been little movement in the sugar market, former prices are still ruling and show tendency to remain. Buyers generally are realizing that the recent advances are of a fixed nature, and the small stocks held must soon press many buyers into the market. Rice and tapioca continue in steady demand at firm prices. There is little moving in spices. There has been some acfull up prices. Many buyers who have firm to an advance. In ginger the primal markets are tending upward. There has been a steadily maintained demand for syrups, stimulated somewhat by the moderate prices now ruling. The tea market continues with decided firmness; the London market reports sales effected at fully up prices. Many buyers who have held back reluctant to buy at advanced prices, are now buying with more confidence, the markets consequently shaping up to greater stiffness. The weather reports from both Indian and Ceylon are not altogether favorable and will account for a decrease in despatches from those ports during March. The remarkable increase in the probable output of Ceylon green teas during the current year, viz., 12,000,000 lb. as compared to 2,000,000 lb. during 1902, is worthy of note, considering that the greater part will in all probability find its way to the Canadian and American markets. There has been some

very fine Ceylon greens shown in this city during the past week, which should find a ready market here. We understand inquiries have been received from New York for these teas with every possibility of effecting business.

In dried fruits there is nothing of importance to note. It is generally felt that the abundance in supply and extreme lowness of price of apples has had much to do with the stillness in these goods. With the clearing of roads and consequent easier facility of transit, it is expected that a general change in the aspect of trade will result.

CANNED GOODS.

The demand for canned goods continues. There are strong indications that the new pack of lobsters will be greatly advanced in price as compared with last year, the packers' quotations to hand being an advance of upwards of 10 per cent. Old stocks are very light and holders have advanced prices proportionately to basis of new packs, 1/2-lb. flats being quoted at \$1.80 to \$1.85 against former prices of \$1.75 to \$1.80. Tomatoes are in good demand. There has recently been some heavy consignments arriving from America. We quote:

Apples, 3s.	0 90	1 00
" gallons	2 20	2 25
Asparagus	2 75	3 00
Beets	0 70	0 95
Blackberries, 2s.	1 50	1 70
Blueberries, 2s.	1 00	1 25
Beans, 2s.	0 85	0 90
Corn, 2s.	2 00	2 10
Cherries, red, pitted, 2s.	2 30	2 50
" white	0 95	1 00
Peas, 2s.	1 00	1 10
" sifted	1 25	1 30
" extra sifted	1 25	1 30
Pears, Bartlett's, 2s.	1 25	1 50
" 3s.	1 75	3 00
Pineapples, 2s.	2 25	2 50
" 3s.	2 25	2 50
Peaches, 2s.	1 65	1 90
" 3s.	2 50	2 75
Plums, green gages, 2s.	1 10	1 25
" Lombard	1 00	1 10
" Damson, blue	1 00	1 00
Pumpkins, 3s.	0 95	0 95
" gallon	2 65	2 65
Rhubarb	2 10	2 25
Raspberries, 2s.	1 40	1 65
Strawberries, 2s.	1 50	1 75
Succotash, 2s.	0 90	1 00
Tomatoes, 3s.	0 90	1 65
Lobster, talls	3 50	3 70
" 1-lb. flats	1 80	1 85
" 1/2-lb. flats	1 80	1 85
Mackerel	1 00	1 25
Salmon, sockeye, Fraser	1 50	1 80
" Northern	1 35	1 40
" Horseshoe	1 50	1 80
" Cohoes	1 05	1 15
Chums	0 95	1 00
Sardines, Albert, 1/2s.	0 14	0 16
" 1s.	0 20	0 23
" Spo	0 14	0 14
" 1/2s.	0 23	0 23
" 1s.	0 13	0 13
" 1/2s.	0 25	0 27
" P. & C., 1/2s.	0 35	0 38
" Domestic, 1/2s.	0 03	0 04
" 1s.	0 09	0 11
" Mustard, 1/2 size, cases 50 tins, per 100	8 00	9 00
Haddies	1 00	1 10
Kipperd herrings	1 00	1 55
Herrings in tomato sauce	1 00	1 70

CANNED MEATS

Comp. corn beef, 1-lb. cans.	1 50	1 65
" 2-lb. "	2 75	3 00
" 6-lb. "	8 25	8 25
" 14-lb. "	18 50	18 50
Mixed callops, 2-lb. can.	2 60	2 60
Lunch tongue, 1-lb. "	3 00	3 00

English brawn, 2-lb.	6 25
" No. 6	2 75
Camp sausage, 1-lb.	2 50
" 2-lb.	4 00
Soups, assorted, 1-lb.	1 50
" 2-lb.	2 20
Soups and Boull, 2-lb.	1 80
" 6-lb.	4 50
Sliced smoked beef, 1/2s.	1 60
" 1s.	1 70
" 1s.	2 80
" 2s.	2 95

COFFEES

The coffee market here continues without change. There has been but little activity and prices remain unchanged. The American markets still report great firmness. The New York prices were higher for both actual supplies and contracts. The European markets are reporting greater activity with steady advance. The visible supply being on the decline, there is every probability of the firmness continuing. We quote:

Green Rios, No. 7	Per lb.	0 07
" " No. 6	0 07 1/2	
" " No. 5	0 08	
" " No. 4	0 08 1/2	
" " No. 3	0 09 1/2	
Mocha	0 23	0 28
Old Government Java	0 22	0 30
Santos	0 09 1/2	0 10 1/2
Plantation Ceylon	0 26	0 30
Porto Rico	0 22	0 25
Guatemala	0 22	0 25
Jamaica	0 15	0 20
Mara aibo	0 13	0 18

NUTS.

There has been little doing in nuts since our last issue. New York reports fair trade, with prices tending towards firmness. The spot stocks are very close. A large consignment of almonds is expected to arrive shortly, a good portion of which is already sold in bond, for delivery to the Canadian markets. Walnuts are very firm. Home stocks are low and prices firm. We quote:

Brazil	Per lb.	0 15	0 17
Valencia shelled almonds	0 30	0 35	
Tarragona almonds	0 12	0 13	
Californian almonds	0 19	0 20	
" soft shell walnuts	0 19	0 19	
Formegetta almonds	0 11	0 11	
Jordan shelled almonds	0 49	0 52	
Peanuts (roasted)	0 09	0 10	
" (green)	0 08	0 10	
Cocoanuts, per sack	3 75	3 75	
" per doz	0 60	0 60	
Grenoble walnuts	0 13	0 14	
Marbot walnuts	0 11	0 12	
Bordeaux walnuts	0 11	0 12	
Sicily filberts	0 11	0 11 1/2	
Naples filberts	0 09 1/2	0 10	
Pecans	0 13	0 15	
Shelled walnuts	0 27	0 28	

SUGAR.

The market in New York holds very firm and prices are steady on the basis last quoted, about 27,000 bags of raw sugars having changed hands within the last few days at full up quotations, while the tendency on holders' part is to look for further advances.

There has only been a slight fluctuation in beet sugars during the past week.

The strength of raws, indicated in our last issue, has been barely maintained, and while during the week prior to our last report there was a sale of Cuban centrifugals at 1.32c. advance, business

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

HIDE BUYERS WANTED.

We wish to arrange with some one in every Canadian Village to pick up Hides, Skins, Pelts, Tallow and Bones for us. We pay the freight. We furnish the money. Address,

C. S. PAGE, Hyde Park, Vermont.

Established 1869.

A. GIBB & CO.

BUTTER, CHEESE, EGGS, HAMS, BACON, LARD, JAMS, ETC.

Consignments solicited.

Prompt returns.

83 COLBORNE ST.,

TORONTO

**Butter Cheese
Eggs Poultry**

Consignments Solicited.
Highest Prices. Prompt Returns.

**The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.**

BUTTER and EGGS

— WE ARE —

BUYERS and SELLERS

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Wholesale Produce Merchants,
TORONTO.**

The _____

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Co., Limited**

**FRUIT, PRODUCE AND
COMMISSION MERCHANTS.**

Cor. Market and
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MARMALADE

The best thing on the market.

Strictly Clean and Absolutely Pure.

PACKED IN

Quart Gems—16-oz. Glass 10-oz. Glass.

Try sample shipment.

Write for prices.

**CLEMES BROS.,
TORONTO.**

THE MARKETS

Congou—half-chests, Kaisow, Moning, Paking.....	0 12	0 60
caddies, Paking, Kaisow	0 19	0 50
Indian—Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchongs.....	0 19	0 25
Ceylon—Broken Pekoes.....	0 36	0 42
Pekoes.....	0 27	0 30
Pekoe Souchong.....	0 17	0 35
China Greens—Gunpowder, cases, extra first.....	0 42	0 50
half-chests, ordinary firsts.....	0 22	0 28
Young Hyson, cases, sifted, extra firsts.....	0 42	0 50
cases, small leaf, firsts.....	0 35	0 40
half-chests, ordinary firsts.....	0 28	0 38
seconds.....	0 16	0 23
thirds.....	0 16	0 18
common.....	0 15	0 15
Pingsueys—Young Hyson, 1/2-chests, firsts.....	0 28	0 32
seconds.....	0 18	0 19
half-boxes, firsts.....	0 28	0 32
Japan—1/2 chests, finest May pickings.....	0 38	0 40
Choice.....	0 33	0 37
Fine.....	0 30	0 32
Good medium.....	0 27	0 30
Medium.....	0 25	0 28
Good common.....	0 21	0 23
Common.....	0 20	0 20

FOREIGN DRIED FRUITS.

The business in these goods is at its lowest. Prices, however, remain firm, the stocks held being very light. In previous years, at similar dates, the stocks have been much heavier. Both currants and prunes are decidedly firmer in price and there has been some activity in them. The stock of Valencia raisins in New York was exceptionally low on March 1, there being but 6,000 boxes. The outside reports are all of inactivity, but firm prices. We quote:

CURRENTS.

Fine Filiatras.....	Per lb.	0 05	up	Vostizzas.....	Per lb.	0 07	0 08
Patras.....	0 06	0 06 1/2					

RAISINS.

Valencia, fine off-stalk.....	Per lb.	0 07	0 08
selected.....	0 08 1/2	0 09	
selected layers.....	0 09	0 10	
Sultana.....	0 09	0 13	
Californian seeded, 12-oz. boxes.....	0 08 1/2	0 09	
1-lb. boxes.....	0 10 1/2	0 11	
unseeded, 2-crown.....	0 08	0 07 1/2	
3-crown.....	0 08	0 08 1/2	
4-crown.....	0 09	0 10	

DATES.

Hallowees.....	Per lb.	0 04	0 05	Fards.....	Per lb.	0 07 1/2	0 08
Sairs.....	0 03 1/2	0 04 1/2					

PRUNES.

100-110s.....	Per lb.	0 04	0 04 1/2	60-70s.....	Per lb.	0 07	0 07 1/2
90-100s.....	0 04 1/2	0 05 1/2		50-60s.....	0 08	0 08 1/2	
80-90s.....	0 06	0 06 1/2		40-50s.....	0 08 1/2	0 10	
70-80s.....	0 06 1/2	0 07					

CANDIED PEELS.

Lemon.....	Per lb.	0 10	0 12 1/2	Citron.....	Per lb.	0 15	0 18
Orange.....	0 11	0 13					

FIGS.

Tappets.....	Per lb.	0 04		Elemes.....	Per lb.	0 10	0 15
Naturals.....	0 06 1/2	0 09 1/2					

APRICOTS.

Californian evaporated.....	Per lb.	0 08	0 12
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PEACHES.

Californian evaporated.....	Per lb.	0 08	0 12
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GREEN FRUITS.

The market for all green fruits is very good; the demand for navel oranges is especially large. Californian celery cannot be obtained now, and there is a consequent increase in price of 50c. Tomatoes are arriving in a much better condition than last week; their color is much deeper and the size larger. The mild weather of the past week has been very favorable for shipments to outside points, so that business in that line is very brisk. The price of oranges has gone up.

The Canadian Grocer

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MALAGA GRAPES, NUTS, ETC.**

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Winnipeg Brokers.

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E. NICHOLSON

Wholesale

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Correspondence Solicited from
Manufacturers and Shippers.

WINNIPEG, MAN.

THE MARKETS

12,000,000 lb. of Ceylon tea alone will be manufactured as green tea during the current year, as against about 2,000,000 lb. in 1892. This means a correspondingly lower output of the lower grades of black tea, as it is from this class of leaf almost entirely that green teas are made." China greens were active and firm in price, and the demand for blacks showed considerable improvement.

SYRUPS AND MOLASSES.

Barbados molasses have advanced 3c. per gallon, an advance of 2c. taking place on Saturday and another of 1c. on Monday. This confirms our remarks of last week, and dealers may still look for higher prices. The price in Barbados is now quoted at 14c., equal to about 33c. here, and some firm offers were made at that price. There is a good demand on the local market. Reports from the Island state that the demand exceeds the supply, and at present prices, holders are not anxious to dispose of their stocks, anticipating another raise of 1c. No business of any account has been done in the new crop for delivery to this market. In corn syrups there is only a light movement. We quote as follows:

Barbados, in puncheons.....	0 30
" in barrels.....	0 32½
" in half-barrels.....	0 33½
New Orleans.....	0 16½ 0 17½
Antigua.....	0 24
Porto Rico.....	0 38½
Corn syrups, bbls.....	0 02½
" 1-bbls.....	0 02½
" 1-bbls.....	0 03
" 38½-lb. pails.....	1 30
" 25-lb. pails.....	0 90

SPICES.

There has been no change in the spice market. In view of the situation on the producing market, nutmegs are held at firm prices. Both white and black peppers are also firm. We quote:

Nutmegs, per lb., as to size.....	0 35	0 50
Penang mace, per lb., as to quality.....	0 60	0 70
Pimento, ground.....	0 15	0 18
Cloves.....	0 18	0 22
Pepper, ground, black (according to grade).....	0 17	0 22
" white.....	0 25	0 27
Ginger, whole.....	0 17	0 19
" " Cochin.....	0 13	0 14
" " Japan.....	0 18	0 20
" " Jamaica.....	0 12	0 13
" " Afghan.....	0 15	0 15
" ground Japan.....	0 19	0 20
" " Cochin.....	0 18	0 20
" " Jamaica.....	0 13	0 14
" " Afghan.....	0 13	0 14

RICE AND TAPIOCA.

The situation on the local market is practically unchanged, and a fair movement is reported. Tapioca seems to be easy on this market, and also in New York, where for February-April shipment some business was done on a basis of one and four-fifth cents per lb. for medium pearl in 25-ton lots. While the prevailing opinion is that no advance in prices of tapioca is imminent, yet the situation on the producing market does not seem to warrant any further decline. Rice is in good demand, and we hear of excellent reports of the Montreal Patna rices. We quote:

B rice, in bags.....	3 15
" 1-bags.....	3 20
" 1-bags.....	2 25
" pockets.....	3 30

In 10-lb bag lots an allowance of 10c. is made.

CC rice, in bags.....	3 05
" 1-bags.....	3 10
" 1-bags.....	3 15
" pockets.....	3 20
Imported Patna rice.....	4 25

In the open territory prices are about 10c. less.

"MOUNT ROYAL" FANCY RICES.

Mandarin Patna.....	4 25	Japan Glace.....	4 50
Imp. Glace Patna.....	4 50	Crystal Japan.....	4 75
Polished Patna.....	3 87½		
Indian Bright.....	3 50		
Java Caroline.....	3 50		
Laistre.....	3 75		
Snow Japan.....	4 87½		
Japan Ice Drips.....	5 25		
Tapioca, medium pearl.....	0 02½ 0 03		
" seed pearl.....	0 03 0 03½		
" flake.....	0 04½ 0 05		

CANNED GOODS.

Corn is now quite firmly held at 90c., and all indications point to higher prices for the new crop. Seed corn is as high and firm as ever. One of the largest Ontario canners writes to a jobber: "It is very difficult to get seed corn, and the price remains high; but worse than that, we find that very much of the seed will not germinate." Of old corn, however, stocks are still in good condition, and this will likely have its effect on the prices of the new crop. Blueberries are now quoted at \$1.10 and gooseberries at \$1.45. Tomatoes have moved fairly well this season in spite of the high prices. Canned salmon has also been in good demand at the prices quoted below. The tone of the market for sardines is somewhat firmer in sympathy with the light catch. We quote:

Tomatoes.....	1 50
Corn.....	0 90
Peas.....	0 95 1 20
String beans.....	0 80 0 82
Strawberries.....	1 35
Succotash.....	0 85
Blueberries.....	1 10
Raspberries.....	1 45 1 60
Gooseberries.....	1 45
Pumpkins, per doz.....	1 60 1 70
Peas, 2s.....	2 10 2 15
" 3s.....	1 65 1 70
Peaches, 2s.....	2 50 2 75
" 3s.....	0 85 0 90
3-lb. apples.....	1 85
Gallon apples.....	2 20 2 30
2-lb sliced pineapples.....	2 50
Grated pineapples.....	0 90
Pumpkins, per doz.....	1 50
Spinach.....	0 95 1 00
Sugar beets.....	0 92 0 95
Salmon, pink.....	1 25
" spring.....	1 30
" Rivers Inlet red sockeye.....	1 30
" Fraser River red sockeye.....	1 50

FOREIGN DRIED FRUITS.

The general movement in dried fruits is not brisk this week, though the demand for California prunes, Valencia raisins and currants is satisfactory. Figs and dates move slowly, and there is but a small business doing in Sultana raisins. California seeded raisins in 12-oz. packages are quoted at 3c. higher this week, and 1-lb. packages are also slightly advanced. There has been no change in the local market for currants, though some interest has been aroused here on account of the stronger feeling in Greece, where prices are now up to 11 to 11½c. This has been due to a proposed change in the retention law, it being the intention of the Government to provide for an unlimited retention out of each crop. This would be regulated by the requirements for the world's consumption, and, it is expected, would place the industry on a basis profitable to the producer. The amount retained by the Government would be used in the manufacture of wine and alcohol. Our quotations are now:

CURRANTS.	
Fine Filiatras, per lb. in cases.....	0 04
" cleaned.....	0 05½
" in 1-lb. cartons.....	0 06
Finest Vostizzas.....	0 06½ 0 07
Amalias.....	0 05

The Canadian Grocer

SULTANA RAISINS.

Sultana raisins, per lb.....	0 09	0 12
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VALENCIA RAISINS.

Finest off-stalk, per lb.....	0 07	0 07½
Selected, per lb.....	0 07½	0 08
Layers.....	0 08	0 08½

FIGS.

Comadres, per tapnet.....	1 20
Elemes, per lb.....	0 10½ 0 20

DATES.

Dates, Hallowees, per lb.....	0 04½ 0 04½
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CALIFORNIAN EVAPORATED FRUITS.

Apricots, per lb.....	0 11
Peaches.....	0 09½
Pears.....	0 12

MALAGA RAISINS.

London Layers.....	1 75	1 90
" Connoisseur Clusters.....	2 15	2 50
" Royal Buckingham Clusters, 1-boxes.....	1 15	
" Excelsior Windsor Clusters, 1s.....	4 50	4 60
" 1s.....	1 30	1 40

CALIFORNIAN RAISINS.

Loose muscatels, per lb.....	0 07½ 0 08
" seeded, in 1-lb. packages.....	0 09½ 0 10
" in 12-oz. packages.....	0 08½

PRUNES.

	Per lb.	Per lb.
30-40s.....	0 10	
40-50s.....	0 08½	
50-60s.....	0 08	
60-70s.....	0 07½	
70-80s.....	0 07½	
80-90s.....	0 06½	
90-100s.....	0 06½	
Oregon Prunes (Italian style) 40-50s.....	0 07½	
" 50-60s.....	0 07	0 07½
Oregon prunes (French style) 60-70s.....	0 06½	
" 90-100.....	0 04½ 0 04½	
" 100-120s.....	0 04	0 04½

NUTS.

These are moving rather slowly at present. The temporary scarcity of shelled walnuts has been relieved by arrivals this week. The Bordeaux market for shelled walnuts is reported to be pretty well exhausted, and stocks are now in only two or three hands. We quote:

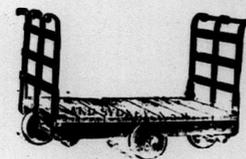
Walnuts, per lb.....	0 12½ 0 13
Tarragona almonds, per lb.....	0 12 0 13
Shelled walnuts.....	0 25 0 26
Shelled almonds.....	0 27
Filberts, per lb.....	0 09½
Pecans.....	0 15
Brazil nuts, per lb.....	0 14½ 0 15
Peanuts, roasted, according to the brand, per lb.....	0 07½ 0 11

GREEN FRUITS.

With continued mild weather the demand for green fruits has kept up well, and business this week is brisk. Oranges are in good demand and Valencias are firmer, though no actual change in price is reported. Spanish onions are 10c. per

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H. C. Slingsby for Canada.

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Ontario Street, MONTREAL

THE MARKETS

crate lower, and sweet potatoes have gone down 50c. per barrel. In Californian celery there has been some scarcity, and prices have been advanced 25c. per case. Our quotations are now:

Florida oranges, per box	6 25
Jamaica " " " "	3 00
California navels, per box	5 00
Valencias, 71s.	5 00
42s.	4 00
Messina lemons	2 50
New Californian lemons	3 75
Cocoanuts, per bag of 100	3 50
Bananas, per bunch	2 00
Canadian cabbage, per doz.	0 25
Potatoes, per bbl.	1 15
Canadian apples, in bbls.	1 75
Spanish onions, per crate	0 40
" " " " " "	2 00
Sweet potatoes, per bbl.	5 50
Malaga grapes, per keg	5 50
Cranberries, per bbl.	11 00
Yellow and red onions, per bbl.	1 50
Pineapples 25 to the case	4 00
Almeria grapes, fancy heavy weights, per keg.	7 25
" " " " " " " "	7 00
" " " " " " " "	6 50
Californian celery, per case	5 75
Grape fruit	3 75
Tomatoes, 6 baskets to the crate	6 00
Californian cauliflower, per crate	3 25
Tangerines, 2 boxes	3 25

FISH.

The prices quoted this week are little more than nominal. The general trade in fish is exceedingly small, the demand being about over for the season, and fish is being sold at almost any price. The arrival of fresh fish into Boston has brought about this result, buyers not wanting the frozen fish when fresh fish can be procured. We quote:

Haddies	0 06	0 06½
Smoked herring, per box	0 15	0 15
Fresh haddock and cod, per lb.	0 06	0 06½
Dice, per lb.	0 04	0 04½
Haddock, per lb.	0 08	0 08
Salmon	0 08	0 08
No. 1 Herring, Nova Scotian per bbl.	5 00	5 50
half bbl.	2 80	3 00
No. 1 Holland herring, per half bbl.	6 50	6 50
No. 1 Scotch herring	6 50	6 50
" " " " " "	6 50	6 50
Holland herring, per keg	0 70	0 80
No. 1 green codfish, per bbl.	5 75	6 00
Boneless cod, 1 and 2 lb. blocks, per lb.	0 06	0 06
Loose boneless cod, per lb. in 40-lb. boxes	0 05	0 05
Dried codfish, per 100-lb. bundles	4 00	4 50
British Columbian salmon, per bbl.	12 50	12 50
Standard bulk oysters, per gal.	1 40	1 40
Marshall skippered herring, per doz.	1 45	1 45
Canadian kippered, per doz.	0 99	0 99
Canadian sardines, per 100	3 50	3 75
Canned cove oysters, No. 1 size, per doz.	1 31	1 31
Canned cove oysters, No. 2 size, per doz.	2 20	2 20
Malpeque shell oysters, per bbl.	6 00	7 50

COUNTRY PRODUCE.

EGGS. Quite a change has taken place during the past week. Deliveries are coming forward very freely and prices are lower. New laid are being sold on the market at 16 to 17c., and if free deliveries continue, prices will go still lower. Practically all cold-stored and held eggs are cleaned up, the few that are on hand are selling from 12 to 13c. We quote:

New laid, per doz.	0 16	0 17
Cold storage	0 12	0 13
Montreal limed, per doz.	0 12	0 13

POULTRY. The market keeps firm under light supplies. We quote:

Choice turkeys	Per lb. 0 14	0 15½	Ducks	0 12	0 13
Choice chickens	0 11	0 13	Geese	0 10	0 11
Fowls	0 09	0 10			

POTATOES.—There was a good demand for potatoes in a jobbing way at firm prices. We quote:

Choice Stock, per bag	1 00	
Ordinary, per bag	0 95	
Jobbing lots, per bag	1 10	1 15

BEANS.—The tone of the bean market is easy. Since last quotations no further change is noted. We quote:

Primes, in small lots	2 00	2 05
Primes, in carlots	1 90	1 95

HONEY.—There was no improvement in the demand for honey, and the market remains dull with no change in prices to

note. Dealers report that the call now is nearly all for maple syrup. We quote:

White clover, in comb	0 12½	0 13½
White strained, in 69 to 70 lb. tins	0 08½	0 09
Buckwheat strained, per lb.	0 06½	0 07

MAPLE PRODUCTS.—Business in maple products is fairly brisk. Some dealers report new syrup on the market, while others say that for two or three weeks yet no really new syrup will be in evidence. We quote:

Syrups, in large tins	0 70	0 80
Syrups, in small tins	0 50	0 60
Syrups, wood, per lb.	0 05	0 05½
Sugar, per lb.	0 08½	0 10

ASHES.—The market for ashes continues quiet owing to the small offerings. Prices are unchanged from our last quotations. We quote:

First pots	4 60	4 70
Seconds	4 00	4 10
Pearls, per 100 lb.	6 25	6 25

FLOUR AND GRAIN.

FLOUR.—The flour market is rather unsettled, and so long as this exists, local and country buyers will no doubt operate cautiously. Dealers report a fair demand for local account, but nothing for export, which may probably result in business in the near future. Choice spring patents are 30c. lower, seconds, 20c.; strong bakers', 20c., and straight rollers, 10c. We quote:

Choice Manitoba spring patents	4 10	
Seconds	3 91	
Strong bakers	3 50	
Straight rollers	3 50	3 60
Winter wheat patents	3 75	4 00

GRAIN.—Business in grain continues dull, and, as a result, the market is without any new feature to note. Some business is being put through over the cable in Manitoba wheat for April-May

noted in the situation, will the prospects be very encouraging. Quotations are as follows:

Rye, east	0 51	
Peas	0 69½	0 70
Corn, new	0 38	0 38½
Buckwheat, east	0 48½	0 49
Barley, east	0 44	0 44
Oats, ex-store	0 36½	0 37

FEED.—The market for millfeed is still fairly active, and as millers are closely sold up, prices are maintained. We quote:

Manitoba bran, in bags	19 00	20 00
" " shorts	22 00	22 00
Ontario bran	19 00	19 00
" " shorts	20 00	20 00
Mouillie, as to quality	23 00	28 00

ROLLED OATS.—The demand for rolled oats continues chiefly for small lots to fill actual wants, consequently the market is quiet. Wholesale grocers have reduced the price of rolled oats 10c. per bag, and 15c. per bbl. We quote:

Rolled oats, in carlots, per bbl.	3 85	3 90
" " " " " "	1 85	1 90
" " " " " "	4 25	4 25
" " " " " "	2 00	2 00

BALED HAY.—A fair trade was done in baled hay on local account, but the demand for export is slow, owing to the condition of the foreign markets. We quote:

Timothy, No. 1, in carlots, per ton	8 00	9 00
" " No. 2 " " "	7 00	7 50
Clover	6 50	6 50

RAW FURS.

The raw fur market this week has developed no new feature of importance, and prices are unchanged since our last report. Trade is lively, and offerings of furs continue good. Our quotations are as follows:

	Large	Medi'm	Small	Kitts	Fall Beave	Spring Beave
	\$6.00	\$5.00	\$2.75	\$1-1.50	\$2.00 to \$2.50	\$2.00 to \$2.50
BEAVER—Labrador and choice Eastern	6.00	4.00	2.00	.50-.75		
" Territory Rocky Mountains and Western	6.00	3.00	2.00	.50		
" " " " " " " "	3.00	2.00	.75	.40		
" " " " " " " "	2.50	.50	.25	.25		
BEAR—Black—Choice only	15.00	10.00	7.50	6.00	3.00	4 Cubs Yearling's
" Brown " "	12.00	7.00	5.00	4.00	1.00	to 5.00
BADGER—Of all sections	.50	.25	.10	.05		
FISHER—Eastern and far North-Eastern	6.50	5.00	5.00	3.00	1.75	.50
" Territory and Western	6.50	5.00	3.50	2.00	1.00	.50
FOX—Red—North-Eastern and similar fine bright red kinds	4.00	2.75	1.25	.75	.20	
" " " " " " " "	4.00	2.75	1.40	.50	.20	
" " Cross—Value principally as to beauty, also size & richness	10.00	7.00	4.00	2.50	1.50	.50
" " Silver—Eastern and far Northern	75.00	50.00	25.00	20.00	9.00	4.50
" " Pacific Coast, Territory and Western	50.00-60	35.00	20.00	15.00	5.00	2.50
LYNX—Far North-Eastern	4.00-5.00	2 to 3.50	2.25	2.00	.75	.25
" " " " " " " "	4.00-5.00	2 to 3.50	2.25	2.00	.60	.20
MARTEN—British Columbia, Northern Pacific and similar	7.00	5.00	2.50	1.75	1.00	.25
" " " " " " " "	3.50	2.25	1.50	1.00	.60	.20
" " Quebec and Ontario	3.00-3.50	2.25-3.00	2 to 2.25	1.00	.50	.25
MINK—Halifax, far North-Eastern and choice	4.00	3.25	2.50	2.25	1.50	.40
" " " " " " " "	1.50-2.00	1.50	1.00	.75	.25	.15-25
MUSKRAT—Eastern, best large	10 to 13	8 to 10	2 to 5			
" " " " " " " "	5 to 10	.07	2 to 4			
OTTER—Labrador and far North-Eastern	Large \$10-\$14	Small 7.00-10	5.00	2.50	2.00	Cubs \$1.00 to \$2.00
" " " " " " " "	6.00	4.50	3.50	2.25	.50	.25 to .50
RACON—Black—Value according to darkness, size and beauty	Large 75-125	Small 60-75	33-50	.25	.15	
" " " " " " " "	2.25	2.00	1.00	.50	.25	
SKUNK—Black	75-125	50-75	40-50	.05-15		
" " " " " " " "	Dark 75-125	Brown 50-75	Pale 40-50	.05-15		
WOLVERINE—Value according to darkness, size and beauty	5.00	4.00	2.50	1.50	.75	.25
CASTOREUM	\$5.00 to \$6.00 per pound.					

shipment from this port, but coarse grains seem to be entirely neglected, which exporters state, is due to the fact that the bids coming forward are lower than what sellers here are willing to accept, and not until a change can be

MONTREAL NOTES.

Barbados molasses is 3c. per gallon higher.

Canned corn has advanced, and is expected to go higher yet.

NEW BRUNSWICK MARKETS.

St. John, N.B., March 16, 1903.

THE weather is warm for the season. The spring is very early and it looks as if navigation would open if not as early as last year, which was the earliest in very many years, at least much earlier than usual. Business continues to increase in volume. In markets, prices are ruling generally firm and higher. Rice continues to advance. New rice, for shipment from London next month, is also being sold at full figures, and has advanced since the market opened. Tea lead, of which a large quantity is now used, because of the large package demand, has advanced quite sharply.

OIL.—In burning oil, while the demand continues to drop off, there is no sign of weakness in the price. High figures are still the rule. In lubricating oils the firm market is still held. The outlook is for a large business. Shipments will soon begin. In paint oils, the high price of turpentine is still the chief feature. The season of consumptive demand is now opening. Cod oil is not a large stock. Full prices are asked. We quote:

American Water White	0 22½
Best Canadian	0 21½
Prime	0 20½
Lined oil, raw	0 64
boiled	0 67
Turpentine	0 95 0 96
Cod Oil	0 29 0 31

SALT.—In Liverpool coarse salt there is a good steady sale. Sales have hardly equalled last season. Regular receipts will soon stop and orders will have to be filled out of stock, meaning rather higher prices. Prices are firm. In fine salt there is an improved sale. The sale is for Canadian, though considerable English is boxed here. We quote:

Liverpool coarse, per lb.	0 55 0 60
English factory-filled, per lb.	0 95 1 00
Canadian, per bag	2 25 2 35
Cheese and butter salt, per bbl.	3 10
5-lb. bags, per bbl.	2 85
10-lb. "	0 25
20-lb. wood boxes, each	0 15
10 "	1 90 2 00
cartoons, per case	1 25 1 30
English bottled salt, per doz.	0 60
Mineral rock salt, selected lumps, per 100 lb.	

CANNED GOODS.—There is a fair, steady business. Some Canadian tomatoes are still held, and those dealers having stocks are earning nice profits. American are, however, largely seen. The pack in the United States was quite large. In corn and peas firmer prices are quoted. Fruits are unchanged. Strawberries are rather a light stock. Salmon show more inquiry. Prices are unchanged. Meats have a better movement, but it is still early. In domestic fish, supplies are still ample, though haddies are not a large stock. We quote:

Tomatoes, 2s.	81 25 1 40
3s.	1 60 1 75
Corn	0 90 1 10
Peas	0 95 1 20
String beans	0 85
Strawberries	1 65 1 75
Blueberries	1 25
Raspberries	1 60 1 70
Pears, 2s.	1 60 1 75
3s.	2 10 2 25
Peaches, 2s.	1 65 1 75
3s.	2 50 2 75
3-lb. apples	0 95 1 00
Gallon apples	2 00 2 10
2-lb sliced pineapples	2 00 2 30
Grated	2 00 2 50
Pumpkins, per doz.	0 95 1 10
Sugar beets	0 95 1 00
Salmon, pink	0 95 1 05
spring	1 15 1 25
Rivers Inlet, red sockeye	1 25 1 30
Fraser River	1 50
Domestic sardines, oils, 1	3 00 3 25
mustards, 1	2 85 3 00
Kipper herring	3 25 3 50
Finnan haddies	3 25 3 50

GREEN FRUITS.—The first car of bananas via Boston has been received. From now on this fruit will occupy a large

place in the business. Sales all around are large. Valencia oranges are very firmly held and the quality is now at its best. Jamaicas are offered, but the season is late and the stock shows waste. There have been large receipts of Mediterranean fruit. In lemons, prices are unchanged. Quite large stocks are held. Apples do not sell so freely. For best stock full prices are asked. Ontario stock is holding the market. Some pines are offered for sale. We quote:

Jamaica oranges, per box	82 75 3 00
per bbl.	5 50 6 00
Californian navels, per box	3 50 3 75
Valencia, 714s	5 00 5 50
42s	3 75 4 00
Messina lemons	3 00 3 50
Cocanuts, per bag of 100	3 70
Bananas, per bunch	2 00
Potatoes, per bbl.	1 75 2 00
Canadian apples, in bbls.	1 75 3 50
Sweet potatoes, per bbl.	5 50
Malaga grapes, per keg	5 50 7 00

DRIED FRUITS.—There is but a light business. In raisins, quite large stocks are held. Valencias are easy, but Californian stock tends to higher prices. In prunes, prices are still low and large sizes are rather higher. Dates are firm. The sale is not large. Figs and peels have little movement. Evaporated apples are quite largely held and the prices are rather firmer. Onions are lower. We quote:

CURRANTS.	
Fine Filiatras, per lb. in cases	0 04
cleaned	0 06
in 1-lb. cartons	0 06½

VALENCIA RAISINS.	
Finest off-stalk, per lb.	0 07 0 07½
Selected, per lb.	0 07 0 08
Layers	0 08 0 08½

MALAGA RAISINS.	
London layers	1 75 1 90
"Connoisseur Clusters"	2 25 2 50
"Royal Buckingham Clusters", 1-boxes	1 15
"Excelsior Windsor Clusters"	4 50 4 60
1s.	1 30 1 40

CALIFORNIAN RAISINS.	
Loose muscatels, per lb.	0 08½ 0 09
seeded, in 1-lb. packages	0 10 0 10½

FIGS.	
Comadres, per tappet	1 20
Elemes, per lbs.	0 10½ 0 20

DATES.	
Dates, Hallowees, per lb.	0 04 0 05

CALIFORNIAN EVAPORATED FRUITS.	
Apricots, per lb.	0 11
Peaches	0 09½ 0 10

PRUNES.			
Per lb.	Per lb.	Per lb.	Per lb.
30-40s	0 08½	70-80s	0 06½
40-50s	0 08	80-90s	0 06
50-60s	0 07½	90-100s	0 05½
60-70s	0 07		

APPLES.			
Per lb.	Per lb.	Per lb.	Per lb.
Dried	0 04 0 04½	Evaporated	0 06 0 06½

ONIONS.	
Yellow and red onions, per bbl	1 75 2 00

DAIRY PRODUCE.—Butter supplies are ample. Best stock, however, commands quite high prices and has a ready sale. Eggs are rather easier. In cheese, the supply is very light and prices high. We quote:

Butter, creamery prints, per lb.	0 22 0 23
creamery solids (fresh made), per lb.	0 22 0 24
dairy rolls, large	0 18 0 20
prints, per lb.	0 20 0 22
tubs, selected, per lb.	0 18 0 20
Eggs, new laid, per doz.	0 16 0 17
cold stored, per doz.	0 16 0 18
Cheese, per lb.	0 14 0 15

SUGAR.—The market is firm, but as yet no change in the local price has taken place. Outside points, in many cases, show advances. Dealers continue to hold large stocks. We quote:

Paris lumps, in 50-lb. boxes	5 00
100-lb. "	5 00
Redpath's granulated	4 10
St. Lawrence	4 10
Acadia	4 05
Bright yellow	3 75
No. 3	3 75
No. 2	3 45
No. 1	3 45

MOLASSES.—In Porto Rico, new goods are here. This is early, and the arrival was rather sooner than expected. Values seem unsettled. Old stock is quite freely offered and prices held quite firm. Barbados continues to be quoted high. The arrivals will be late. New Orleans has but a light sale. We quote:

Barbados	0 25 0 28
Porto Rico	0 33 0 35
New Orleans	0 28 0 30

FISH.—There is little change to report. There is quite a steady sale, particularly for fresh fish. In dry fish, pollock is light in supply. Cod is steady. In haddies, prices hold firm. Smoked herring are still high. Pickled are dull. Bloaters are offered. We quote:

Haddies, per lb.	0 05½ 0 06
Smoked herring, per lb.	0 11 0 12
Fresh haddock and cod	0 03 0 03½
Boneless fish	0 04 0 05
Pollock, per 100 lb.	1 75 2 00
Pickled herring, per half-bbl.	2 00 2 15
Dry cod	3 50 3 65
Pickled shad, half-bbl	6 00
Halibut	0 12 0 13

FLOUR, FEED AND SEED.—The somewhat lower prices in flour still hold. Feed is very scarce. Oats and oatmeal are unchanged. Cornmeal is also unchanged. Millers find it hard to get corn. Beans seem easier. There is but a fair demand. Seeds have much attention. Timothy is quite reasonable; best grades are firm. Clover is high. We quote:

Manitoba flour	84 80 4 90
Best Ontario	4 15 4 20
Medium "	3 95 4 00
Oatmeal	4 50 4 60
Cornmeal	2 85 2 90
Middlings, in small lots	26 00 28 00
Oats	0 40 0 44
Hand-picked beans	2 30 2 40
Prime	2 20 2 30
Yellow eye	3 00 3 25
Split peas	5 25 5 50
Barley	4 25 4 40
Hay	9 00 10 00

NOTES.

L. G. Crosby received the first car of Porto Rico molasses for the season last week. The outlook favors high figures.

Bananas are again a feature in the fruit business. A. L. Goodwin received last week the first car to come from Boston this season.

E. S. Moss, representing Maconochie Bros., London, Eng., called on the trade this week. Mr. Moss is on his way West, intending to go right through to the Coast.

The G. & G. Flewelling Manufacturing Co., who do a very large match and box business and whose plant was largely destroyed by fire a few weeks ago, are well along in rebuilding.

PERSONAL MENTION.

Miss Mabel Locock, St Thomas and Miss S. McNee, London, have just left for Fernie, B.C., having taken positions with The Trites Wood Co., Limited, as stenographers and Cashiers.

Mr. Fred Cawsey of the office staff of Moir, Son & Co., the biscuit and confectionery manufacturers, of Halifax, whose premises were recently burned down, is on a visit to friends in Toronto.

The many friends of Mr. George Lightbound, Front street, Toronto, will be pleased to know that he was sufficiently recovered from his protracted illness to visit his office this week, the first time for five months. He is not, however, sufficiently recovered to attend to business.

THE CANADIAN GROCER

IT'S THE SPRING TIME

And a good time, Mr. GROCER, to clean up old stock and get rid of the shop keepers.

You Don't Have to Buy—

Tetleys Bulk Blends

In Large Quantities.

You can buy from 25 to 1,000 lbs. and get them at the SAME PRICES AND ALWAYS THE SAME QUALITY.

The present time in the tea market is what will tell the story. Old stocks will be getting exhausted and you will have to

PAY HIGHER TO REPEAT

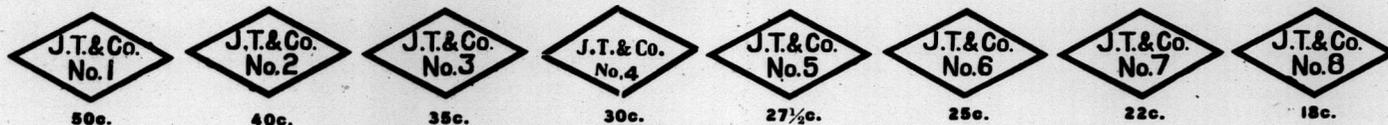
And so we say to you now, buy **TETLEYS**.

They are always the same both as to quality and price and you don't have the annoyance of having to pay and try every time you run out of stock.

Lots of Grocers are Showing their Appreciation, Why don't you?

—GIVE US A LOOK IN—

Black



Green Ceylons



Hudson's Bay Co.,
WINNIPEG.

Snowdon, Forbes & Co.,
MONTREAL.

THE CANADIAN GROCER

Borden's Brands of Condensed Milk and Evaporated Cream at Canadian Prices.



We beg to announce that we have established a branch factory at Ingersoll, Ont., and that we are now prepared to fill all orders for the Canadian trade promptly, and at considerably reduced prices, owing to the establishment of the Canadian Branch. Our **Eagle Brand Condensed Milk, Gold Seal Brand Condensed Milk and Peerless Brand Evaporated Cream**, unsweetened, can be obtained through our local representatives.



BORDEN'S CONDENSED MILK CO.

Originators of Condensed Milk.

Established 1857.

Selling representatives in Canada: **F. W. Hudson & Co., Toronto. W. H. Dunn, Montreal. Erb & Rankin, Halifax. W. S. Clawson & Co., St. John, N.B., also Shallcross, Macaulay & Co., Victoria and Vancouver, B.C.**



Goods soil when dragging on the shelves. Goods well advertised don't drag. There is a steady demand for these goods because of the satisfaction they give.

DWIGHT'S "COW BRAND" SODA

is the best and strongest Soda made. It sells well because it gives satisfaction and is well advertised.

JOHN DWIGHT & CO.

34 Yonge Street,

Toronto, Ont.

Arrowroot Biscuits

have been a long time on the market, and are always favorites. If you have not tried ours you don't know what an Arrowroot Biscuit should be.

THE CANADA BISCUIT CO., LIMITED

King St. West and Bathurst St. Cars pass our Works.

King and Bathurst Streets, TORONTO.

"Best in the World."

HILL, EVANS & CO'S (WORCESTER, ENG.)

PURE ENGLISH

MALT VINEGAR

Delicate in Flavor and Aroma.
Splendid keeping properties.

ROBERT WATERS' QUININE WINE

Quinine in a palatable form—50 years' reputation.

Export Agents:
Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.

CORKS CORKS

We are in a position to fill all orders at the shortest notice.
Mail orders receive prompt attention.

S. H. EWING & SONS
96 KING ST., MONTREAL.

Toronto Branch, 87 YORK ST.
TELEPHONE MAIN 204.

Telephone Bell Main 65
Merchants 522.

Telephone orders receive prompt attention.

FOREST CITY GOSSIP.

Office of The Canadian Grocer.

FOR some weeks past a good steady normal trade has been the condition of business in the wholesale grocery circles of this city. Buyers from points outside, not reached by railway, have been but little in the city recently owing to the bad roads. Letter orders, and those sent in by the travellers, however, keep the shipping-rooms fairly active.

All wholesale grocers make remarks about the firmness of the tea market. Ceylon greens are in the lead of the grades going up in price, and are said to be gradually taking the place of Japans. The better brands of canned tomatoes are quoted here at \$1.80 per doz., corn, 85c.; peas, 90c. A few brands in corn and peas are nearer the dollar mark. Cheese remains firm at 13½c. Should fine open weather continue new cheese will soon be elbowing its way to the front. Dried apples, for which country dealers were being credited 5c. per lb. a month ago, have dropped to 4½c., f.o.b., for the best bright clean quarters.

A visit to the Covent Garden market in London, would, in the opinion of your correspondent, help intending settlers to determine as to good sections for taking up their abode, and following the occupation of farmers. Within a radius of 20 miles is grown or produced almost everything brought to this famous market to be sold. The dairy produce, poul-

try, live stock, pork, beef, veal, mutton, vegetables, fruit and grain, all bear undoubted evidence that this is a goodly neighborhood, and that close by to the east, north, south and west, there is no more fertile soil under the sun; a land like Goshen of old, flowing with milk and honey,—a grand section in which to carry on the mixed farming that is so remunerative to the industrious agriculturist.

At the market last week some farmers were loud in expressing their opinion of bad roads, which yearly at this season makes it heavy drawing to the city. Notwithstanding the heavy roads the market was fairly well attended, and the deliveries of produce above the average of the last few weeks. An active trade was done, especially in the smaller lines, and considerable money changed hands during the forenoon. Butter, dairy rolls, brought 20 to 22c.; creamery, 22 to 24c.; crocks, 18 to 20c. Fresh eggs, 15 to 16c. At different points in the market square maple syrup was selling at \$1 to \$1.25 per gal. Some of it seemed to be made a considerable distance from a sugar bush, but sold like hot cakes just the same.

As a result of the conference recently held in Berlin, Ont., a deputation of representatives of boards of trade, and municipal councils in towns and cities, from Toronto to London, will meet General Manager Hayes of the G.T.R. this week, to discuss the levying of a more equitable coal freight rate, and a more

efficient passenger train service between Toronto and London on the main line.

The wholesale butchers here are much exercised and alarmed at the prospect of their being crowded from the field by the Toronto Abattoir Company, who are now sending regular shipments of meat and disposing of it to the London retail butchers. Wholesale butchers admit they cannot buy or sell as cheap as the Abattoir Company, and most of the shops are patronizing the Toronto people.

Those in charge of the re-union of London old boys, to take place this summer, are warming up already to their work. The Winnipeg papers say the initial meeting of London old boys was both large and enthusiastic, and an excursion is being organized out West to attend the "Forest City" gathering.

It is now pretty well known that Tuckett & Sons, of Hamilton, Ont., have bought premises in this city and will begin a branch of their factory with 50 hands. The wages to be paid in the new factory will be on the same scale as prevails in Hamilton, which is understood to be higher than the London rate. It is said the company have engaged all the competent cigar makers it can obtain in Hamilton.

Finer weather has grought down the price of anthracite coal—all sizes to \$7 per ton—and a few dealers say that in a month or two every sort of coal will be had at lower figures than ever before.

BE WARNED IN TIME

out of the market—Why not order at once a sample lot of

Blue Ribbon C E Y L O N GREEN TEA?

IT IS FAR SUPERIOR IN QUALITY TO ANY JAPAN GROWN—
WRITE FOR SAMPLES. SEE OUR TRAVELLERS.

NOVA SCOTIA MARKETS.

Halifax, March 16, 1903.

DURING the last week the wholesale business is reported as having fully recovered previous dulness, and it is now more than the average for this period of the season. This is accounted for by the fact that retailers and jobbers who had only been buying for actual necessities, find it to their advantage to buy more largely, as the spring trade is opening up. Another reason is that nearly all the shore ports, closed during the last few months by ice, are now nearly all open for navigation, and these places are now replenishing their stocks, which had been running very low. The outlook for a brisk spring business is now exceedingly good, and there is the prospect of a large volume of goods moving between this and May 1. Payments since the first of the year have been rather above the average, and general business losses have been comparatively small.

* * *

Manitoba flours, which, under a late advance by the millers, were being quoted at \$5.10 elsewhere, have been selling here at \$4.80 to \$4.90. The advance found the large dealers here well prepared with large stocks, and, as noted in many other instances, they did not consider it necessary to respond. The result was that dealers in the adjoining Province who had been quoting the higher figure were compelled to quote the lower figure, especially in districts where freights made it an advantage to deal in Halifax. The dealers here claim that they were quite justified in what they did, as the flour market is now considered much weaker all around. Cornmeal is very firm and very little in stock for reasons previously given. Oatmeal and rolled oats are somewhat easier, but as yet there has been no change in quotations.

* * *

Hay and oats are in considerable demand, but there has been no change in quotations. A large quantity of oats are tied up at Prince Edward Island pending the opening of navigation. The price quoted in Charlottetown is about 34c. With the change from rough to fine weather, considerable hay will be put on the market. There is every sign now of an early spring, and considerable hay may have to be held over until another season, unless some good market is opened up for export. There has not been so much Quebec hay brought here this season as in the last two or three.

* * *

There is no change in the sugar or molasses markets. Stocks of the latter are running low and there will soon have to be importations of new crop, which may cost two or three cents more than last season. The steamer Dahome, which arrived from the West Indies today, via St. John, brought 8,000 bags crystal sugar for the refinery, and 10,800 bags soft sugar for Montreal.

The steamer City of St. John, which sailed for London last week, took nearly 4,000 barrels of apples. The steamer Loyalist, which arrived last week from the other side, brought 300 tons of freight to be forwarded to the upper provinces and the West. The steamer Beta brought 2,300 packages of West India fruits for Quebec and Ontario points, which were shipped from here in 15 refrigerator cars. R.C.H.

Year In—Year Out

The demand for

Clark's Meats is steady.

They are now a family standby and can be sold all the year round.

60 Varieties.

EPPS'S

GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

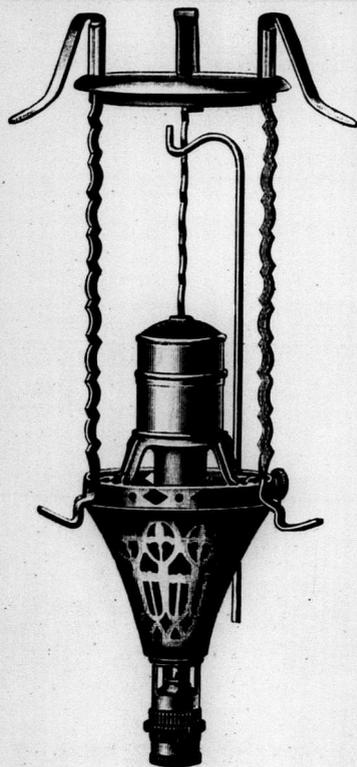
THE MOST
NUTRITIOUS.

COCOA

FANCY CALIFORNIA, NAVEL, ORANGES VALENCIA, SEVILLE.

Car FANCY MESSINA LEMONS just in, free of frost. Finest Brands of Oysters and Finnan Haddies, all at lowest possible prices. Send us your orders.

HUGH WALKER & SON, Direct Importers, GUELPH, ONT.



No Black Mantles with this Burner

The only perfect gas burner yet made.

Has adjustable Bunsen to suit any gas pressure.

Works equally well with Natural Gas—Artificial or Gasoline Gas.

If your gas lights give you trouble, this Burner will relieve all trouble and give the most perfect light.

Price 35c. each,

for either post or gallery burner.

A well-assorted stock of Oil Lamps always on hand
Canadian Agents for the International Light Company's Mantles, the best mantle made.

THE ROCHESTER LAMP CO.,
TORONTO. OF CANADA,

IN THE SPRING TIME WITH ...
THE LAMB AND MINT

a little
✦

ROWAT'S

Worcester Sauce

— IS A BIG IMPROVEMENT.

A little in the BROWN GRAVY with ROAST BEEF is the SAUCE PIQUANT. YOU can use it for any purpose that such sauces are used for and it's all RIGHT EVERY TIME.

ROWAT'S SAUCE, in pints and $\frac{1}{2}$ pints, is a profit payer, and gives universal satisfaction.

TRY A THREE DOZEN CASES WITH YOUR NEXT ORDER.

ROWAT'S Popular-Price Pickles

ARE PIQUANTLY DELICIOUS.

These goods are fast sellers and medium-priced, so that you need not have any hesitation in stocking freely.

We do not say that the price will be advanced, but you may not find a case or two a bad thing to have later on.

Canadian vegetables are scarce and dear, but you can buy **ROWAT'S Imported Pickles**, to retail at from ten cents up, and they give satisfaction, therefore buy "ROWAT'S" and have the best.

Selling Agents—C. E. JARVIS & CO., Vancouver, B.C., BROWN, Halifax, N.S.

Snowdon, Forbes & Co., Montreal

FOR ONTARIO, QUEBEC, MANITOBA, and N.W.T.

TO THE PUBLIC.

**A TROUBLE SAVER
A LABOR SAVER
A MONEY SAVER**

**GREATEST
SELF-WASHER
INVENTED.**

NEW PROCESS

TIP-TOP
(REGISTERED)
**SOAP
CHIPS**

FOR HOUSEHOLD AND
LAUNDRY USE.

MANUFACTURED BY

**The Industrial Soap and Oil Co.,
LIMITED,
TORONTO, CANADA.**

Actual Size Package, retails 5c.

TO THE GROCER

**A TRADE SAVER
A REPUTATION SAVER
A PROFIT SAVER**

ASK YOUR
JOBBER ABOUT IT.

THE CANADIAN GROCER

BUY! USE! AND RECOMMEND

Without Reserve or Compunction

THE PURE, PALATABLE, WHOLESOME,
TABLE AND PICKLING



Manufactured
by . . .

VINEGARS

THE MICHEL LEFEBVRE VINEGAR WORKS
IN MONTREAL

under Government control, and manipulated by men, who since 1849 have made it a life study to produce a Vinegar that gives entire satisfaction. Many know the BRANDS, all of which have been coupled with the name MICHEL LEFEBVRE for many years.

*Bull Dog, Quadruple Strength, Lion L Brand.
Imperial Triple Strength, Cote-D'or, Extra Super.*

SOLE SELLING AGENTS FOR CANADA AND THE UNITED STATES:

THE "OZO" CO., Limited, Montreal



A Snap in Canned Fruits.

2,000 Cases Strawberries 2's, Syrup and Preserved.

1,000 Cases Raspberries 2's, Syrup and Preserved.

1,000 Cases Blueberries 2's, and gallon tins.

These include the best Western Brands. Quality guaranteed. Of course prices are attractive. Enquire from our travellers or write us. We are sellers.

L. CHAPUT, FILS & CIE,

Wholesale Grocers, MONTREAL.

Importers Teas, Wines and Liquors.

Established 1842.

The Articles of the Day

ROLLAND SARDINES

They are delicious. When once tried, your customers will buy no other.

SPANISH OLIVES

Superior Quality

We take this opportunity of calling your attention to our different lines of the

Famous Macaroni, Vermicelli and Spaghetti

from the celebrated house of BERTRAND & CIE, of LYON, FRANCE.

Founded in 1825.

Made exclusively from the choicest hard corn.

Guaranteed to contain 14 per cent. of pure gluten.

The BERTRAND house have obtained **15** Medals—Gold, Silver and Bronze, and having been made a member of the jury at the Universal Exhibition of Paris in 1900 bars him from obtaining any further honors in prizes.

This is an undisputable recommendation of the confidence of the buyers.

We are pleased to offer to the Canadian trade these excellent products at prices which merit consideration.

Orders are now being Booked for Direct Importation by

HENRI JONAS & CO.

Sole Agents for Canada

389-391 ST. PAUL STREET

MONTREAL

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

TOBACCO AND ITS CULTIVATION.

TOBACCO was discovered in Cuba by Columbus in 1492, and since then its use has spread all over the world. It was first brought to England in 1585 by either Raleigh, Hawkins, or Drake. It was Raleigh who brought it into fashion amongst the gentlemen of the Court of Elizabeth. It is related that when Sir Walter Raleigh's valet saw his master smoking for the first time, he thought Sir Walter was on fire, and threw a pail of water over him to extinguish the flames. No doubt, this was effective!

Cuba was the island that gave tobacco to the world and at the same time has retained the reputation of being the spot in the world in which it is grown to perfection.

The plant thrives in almost every clime, but the warm countries produce the best. The total annual yield amounts to about 2,167,000 lb. Of this quantity the United States produces 650,000,000 lb.; Asia and British India, 957,000,000 lb.; Europe, 436,000,000 lb.; Africa, 110,000,000 lb., and Australia, 150,000,000 lb.

In the United States the largest tobacco-growing States are Pennsylvania and Virginia. On the plantations the plants are cut close to the ground as soon as the lower leaves become rough and mottled with spots, yellowish in hue, and are left lying in the sun for a day or so to wither and soften, after which they are placed in heaps under shelter to sweat. The bundles are turned over daily for three or four days and are then hung up on sticks, in bundles, head downwards, to dry in sheds. After hanging up in this way for three weeks the bundles are taken down, the leaves stripped off from the stocks and tied in small bunches, which are sprinkled with water and laid again in heaps for about a week. They are then dried and assorted and packed into hogsheads for export to the manufacturers. The leaves, if dried too quickly, become brittle.

When the raw product comes into the hands of the manufacturer, the leaves are damped with water from a watering pot and left for a day, that they may be handled without breaking.

The finest of leaf tobacco is stripped from the midrib by experienced hands, without tearing, and the largest and strongest are selected for cutting and spinning. The best shaped are used for the wrappers of cigars.

In smoking sorts the damped leaves are cut or shredded by machinery and dried on trays gradually by means of steam. It is at this stage that molasses water, syrups, perfumes and other foreign elements are mixed with the pure leaf.

In Canada the cultivation of tobacco has been experimented with at the various Government experimental farms in different sections of the country. Two varieties, in one instance, at Indian Head, N.W.T., matured in 166 days, and turned out a good crop. The plants grew to a height of 4 ft.

WHAT FEW KNOW ABOUT CIGARS.

THE average man, when you give him a cigar, will look at it in a knowing way, roll it lovingly between his fingers and sniff at it before placing it in his mouth. After puffing on it a minute or two, if you ask him his opinion, he will tell you all about the cigar, its make, grade and price, and inform you in a confidential way that he knows all about tobacco, and cigars in particular. In 99 cases out of 100 his information will be wrong, as only the tobacco expert can quickly judge of the intrinsic merits of a cigar, and frequently he will be at fault.

For commercial purposes, all cigars are divided into three grades of tobacco,

known as dark, medium and light, but there are 40 or 50 shades, which are grouped under the four sub-headings of "Maduro," which is the heaviest grade; "Colorado Maduro," the next lightest grade; "Colorado Claro," the next, and "Claro," the lightest grade of all.

The grade of tobacco used in a cigar has nothing whatsoever to do with its size, and there is practically no limit to the number of sizes. Any cigar manufacturer may bring out a cigar of special size and give it whatever name he pleases. The best known and most frequently used sizes, however, in the cigar trade are the "Conchas," which are divided into "Bouquet" and "Especial," "Regalia Bouquet," and "Purianos,"

The following Brands manufactured by

The AMERICAN TOBACCO CO.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM MEERSCHAUM
OLD VIRGINIA.

CIGARETTES . . .

HIGH ADMIRAL
SWEET CAPORAL DERBY

YILDIZ MAGNUMS

Pure Egyptian Cigarettes.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 39 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.



Quality Wins!

I believe that quality tells in a man's favor more than price. I believe that quality (a little better than the other fellow's), wins out every time in the long run.

Will you test the quality of my cigars at my expense? I'll ship you a trial order and you can send the Cigars back if you wish—no money passes!

Payne's Cigars.

J. BRUCE PAYNE, MFR.,
Granby, Que.

We are now prepared to ship the trade

Tonka

Beaver

AND **Apricot**

McAlpin Consumers Tobacco Company,

Head Office: TORONTO. Limited

Factories: Leamington and Toronto.

Never leave a good thing behind you until you know there's a better one in front,



Or, "when you see a better thing, take it."
A better thing—say—"Marguerite" Cigars.

We know scores of dealers who have dropped other lines after putting "Marguerites" to the test, and it's up to you to take the recommendations of others and make the same experiments.

Just 4,752,575 sold last year.
Sounds big, but it's true.

TUCKETT CIGAR CO., Limited, - HAMILTON.

TOBACCOS AND CIGARS

"Graciosa" and "Puritanos," the "Breva" and "Pantella" having a distinct shape of their own. The "Pantella" is a long, thin cigar, with tapering ends, whereas the "Breva" is finished off short at both ends and has an even thickness throughout, except a slight narrowness at the end which is held in the mouth.

If you will examine a cigar box you will find stamped on the front of the box the size of the cigar, and at one end, the color. On the bottom of the box, at the side, you will find some fancy name, such as "Flor de Habana," or "Flor Finos." These are only stock words and mean nothing further than that the tobacco is good Havana tobacco. On the under side of the box you will find only the factory stamp and label announcing that the maker of the cigar has filled all the requirements of the law, if it be a domestic cigar, while the top is devoted to the name of the particular brand of cigar, with the name and address of the manufacturer. The inside cover is apt to be embellished, particularly in the cheaper grade of cigars, with some gaudy picture, usually that of a scantily-clad female.

Undoubtedly the best tobacco smoked in cigars is the native-grown Cuban tobacco, and the cigar is further improved

if it is made in Cuba, particularly in the province of Havana. For this reason many of the so-called Havana cigars are in reality cigars made in America and shipped to Cuba, whence they are re-shipped to the United States, and the revenue stamp is duly pasted on the boxes to deceive the uninitiated.

Many smokers who prefer a light wrapper enjoy the flavor of the Manila wrapper with the Havana filler. To satisfy this taste the Havana tobacco frequently is wrapped in a wrapper which is colored to look like a Manila wrapper.

Inferior grades of cigars frequently are made of doctored tobacco, acid being used to stain the wrappers a light straw color in spots. The best leaf of the tobacco plant is that which grows nearest to the ground, and when the rain splashes mud on the leaf these little straw-colored spots appear when the tobacco is cured. When these spots are genuine the wrapper will be a good tobacco of its grade, but whether it is acid stain or not, only the expert will be able to determine.

SMOKING ROOMS IN GROCERY STORES.

The temperance sentiment is now so strong that thousands of men in the smaller Canadian towns, where there are no cigar stores, will buy cigars for them-

selves and friends in a grocery in preference to entering a hotel, and our readers have doubtless noticed a tendency in this direction on the part of their own residents. As a matter of fact, this has developed to such an extent in the United States, that a number of small towns and village stores have a regular smoking-room, where the townspeople and farmers congregate, largely increasing their tobacco and cigar sales and assisting to bring the trade back to its proper channel.

PROHIBITS SALE OF CIGARETTES.

The Missouri House of Representatives passed the Bill introduced by Mr. Booth, of Dallas County, prohibiting the manufacture, sale or giving away of cigarettes, cigarette paper or wrappers in the State.

The penalty for violation is a fine of from \$5 to \$100. The Bill was passed by unanimous vote.

It is understood, says The Inter-State Grocer, St. Louis, that an amendment is to be tacked on in the Senate prohibiting the sale of cigarettes only to minors under 16 years of age.

NOTES OF THE TOBACCO TRADE.

Athanase Cusson, tobacco merchant, of Montreal, is dead.

Hintz Bros., tobacco and cigar merchants, Berlin, Ont., are selling out.

The B. Houde Co., Limited, manufacturers of tobacco, Quebec, have dissolved.

J. A. Dussault has been registered president of The B. Houde Co., Limited, manufacturers of tobacco, Quebec.



OUR "CORONATION."

A line of Cigars and Tobaccos well displayed and kept in good condition will materially swell the receipts of the average grocer.

We make all sizes and styles of Cigar Cases and Wall Cases for tobaccos. Send for catalogue.

Second-hand cases in stock.

Dominion Show Case Co.

53 Richmond St. East, TORONTO.
Phone Main 3611.

The enormous increase in the sale of the "T. J. H." 5c. Cigar is proof of its good quality.

Specially adapted to the grocery trade.

T. J. Horrocks, 6 Wellington Street East, **Toronto**

Write for price list.

Not controlled by the Trust.

The Erie Tobacco Co., Limited

WINDSOR, ONTARIO.

Have put upon the market a new brand known as **The Great 5c. Cut Plug**, 2-oz. package, retails at 5c. per pkg.

J. M. FORTIER, Limited,

Manufacturers of
all kinds of

CIGARS, Ranging from \$13.00 to \$125.00 per 1,000.

Cigarettes and Cut Tobaccos.

Special Brands a Specialty.

Office: 1982 Notre Dame St.

Factory: 151 to 161 St. Maurice St.

MONTREAL.

"IT'S DIFFERENT." The Grocer who has not ordered

STRENGTHFUDE

Is losing money, because it pays a good profit.

In this preparation we give you real **STRENGTH FOOD** in its proper proportions, made of

WHEAT, OATS, NUTS,

NO COOKING REQUIRED—ALWAYS READY FOR USE.

We are going to make **STRENGTHFUDE** sell, for it is the finest thing in the market.

That being true, hadn't you better gather in some of the demand for yourself? Be up-to-date. Put in new things. Give **STRENGTHFUDE** a show now while it's new. Get ready for the request you're going to have for it.

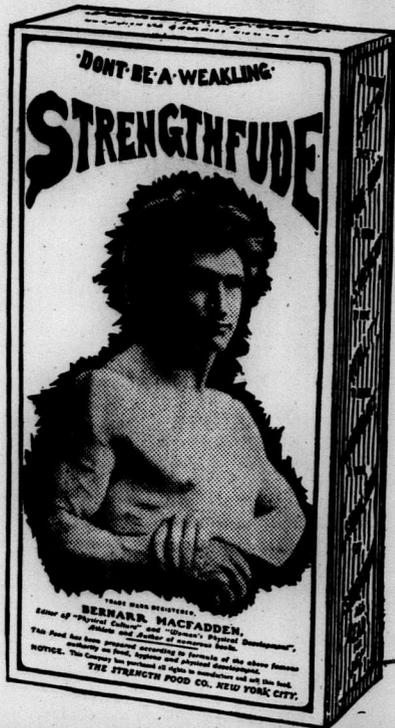
Every grocer should order a case at once, as inquiries are coming daily from all States asking at what grocer's they can buy **STRENGTHFUDE**.

Order now. It pays a good profit. Shall we send you some samples.

THE STRENGTH FOOD CO.

105-107 Hudson St., NEW YORK.

For sale by **JOHN SLOAN & CO.,** 45 Front Street East, **TORONTO.**



EDWARDSBURG

"Crown" Brand Syrup In Tins.

Beware of Imitations put up as Private Brands.

The Best Seller and the Most reliable,

WHY?

BECAUSE our tins have stood the test of time. Because all our tins are filled **only at our own works**, under the direct superintendence of the only experienced syrup-maker in Canada.

Our **Syrup Tins** are sold **only** as "**Crown**" Brand, and have the name **EDWARDSBURG** on every label.

Specify **DISTINCTLY** in your order "**CROWN**" BRAND—and **SEE YOU GET IT.**

**TRADE
OBSERVATIONS**

By Rambler.

SOMETHING was mentioned in "Observations" in the last issue of "The Canadian Grocer" about the cutting of prices. I said that it was "the bane of the Toronto retail grocery trade," and I may add that its evil effects are felt in almost every retail trade, but, as there are greater facilities for the practicing of it in the grocery business, of course, the grocers have more to contend with than the other retailers.

There are two degrees in this cutting business, one being much worse than the other. Some merchants reduce the price on a certain article, advertising the reduction as a sort of drawing-card for customers, with the idea in view that when purchasers are in, perhaps only with the intention of buying the bargain article, they may be persuaded to leave an order. Having once made purchases, if the goods are satisfactory—and, of course, the merchants in such cases, make sure that the goods are of the best—it is only natural that the purchaser should do so again. In this way the merchant wins new customers. The goods on which the reduction is made are, in the cases referred to, exactly what the merchant represents them to be, and the increased trade for the time being and the new custom, if he is fortunate enough to gain any, amply make up for any loss that may have been sustained by the cutting. Such cutting is done only occasionally, and therefore does not do a great amount of harm to the general trade. Although this custom is not to be encouraged for the reason that the profits being so small, grocers should have a standard price which should not be veered from; no great illwill is felt towards those grocers who practice it, because all their dealings are perfectly open and honest.

It is the other sort of cutting that is demoralizing the trade and is causing so much disturbance. I mean the kind that is dishonest—the kind in which things are represented to be what they are not. So many pounds of the best granulated sugar for a dollar, on condition that the purchaser buys one pound of our splendid 40c. black tea; such is the import of many bargain cards commonly seen. The granulated sugar may or may not be the "best"; if the grocer is very audacious he may risk Hungarian sugar as the "best." But the tea—well every grocer knows what a hard thing it is to judge tea! Tea which is "of the best qual-

ity" to one person is "no good" to another; so, if the person is persuaded beforehand that the tea is the best 40c. tea to be had, when the testing time comes, in nine cases out of ten, the tea will be pronounced to be as represented. Grocers who cut prices in such a way find that it pays to do the same in more than one line of goods, and so it finally becomes a part of their regular business. A regular customer of a certain grocer passes along the street and notices these bargain cards in a window; they instantly attract the attention, for what shopper is not anxious to get bargains! The person goes on to the accustomed grocery store and mentions to the grocer that so-and-so can be had up-street for so much; he probably tells her that he cannot afford to sell for that price, and may try to explain how the man "up-street" is able to do so; but is he believed? No! That sounds too much like a mere excuse. If the grocer wishes to retain that person's trade, he has to follow his neighbor's example and be dishonest, or he must sell at the reduced price what the other merchant's goods are represented to be—but are not—and sustain the loss thereby. This is a very bad state of affairs and one which will ruin the grocery trade if something is not done to remedy it. It is a difficult problem, and if anything is to be accomplished, the united efforts of all honest grocers will be required.

Why should not, as one merchant suggested to me, all the grocers who wish to

see this thing stopped, form an agreement of some sort in which each person binds himself not to buy from the wholesaler who sells to grocers who, having been voted on, are pronounced to be cutters, and thus force them to stop the practice? There are many difficulties in the way of such a scheme being carried out, but, at present, there does not seem to be any more practicable one in view. At any rate, something should be done, and the sooner it is done the better.

A very handy thing to have around a grocery store is a stand with receding shelves; nothing is more convenient to make a counter, floor or even window display. A suitable size for a counter-stand would be from 2¼ to 2½ ft. in height, with a width to suit the counter; it would be well to have each of the shelves a little shorter than the one below, in order that it would not have a clumsy appearance. For a floor display the stand would, of course, have to be considerably larger and stronger. In constructing the one for a window display, you would be guided by the size and shape of the window.

I notice in some grocery stores that instead of the common show window there is simply a ledge or shelf, about 1 ft. wide, running around the window just below the sill, on which plants are placed. To take the place of the usual window display these floor display stands are used, and they make an exceedingly good substitute. The best kind for this purpose are those with shelves on three sides, in the shape of a pyramid with a hexagon base cut perpendicularly in half. If there is room, two such, one larger than the other and placed behind it, make a very nice showing if suitably dressed. This kind of window is much handier than the usual kind and has an equally good appearance, if not better.

The greatest seller of the day

The Capstan Brand of English Worcestershire Sauce.

Equal to any sauce in the world.

It gives the retailer a big profit and the satisfaction of pleasing his customers.

Sold by all Wholesale Grocers.

The Capstan Manufacturing Co.,
TORONTO, ONTARIO, CANADA.



Genuine Pratts Astral Lamp Oil

Sold in all countries and recognized as the highest grade oil manufactured.

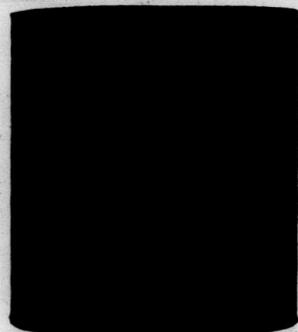
WHOLESALE ONLY

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.
SAMUEL ROGERS, President.

THE CANADIAN GROCER

Established 1845

Established 1845



1 and 2-lb. Tins.

COFFEE

S. H. & A. S. E. MOCHA AND JAVA COFFEE, put up in 1 and 2-lb. tins (as cut) possesses a peculiarly rich aromatic flavor. It is something RICHER, BETTER than the others, hard to define, but easily distinguished by a trial. NOT CHEAPER, BUT BETTER. If you have, or want to gain, a good class of customers whom it is difficult to satisfy with coffee, give them S. H. & A. S. EWING'S, and watch results. PURITY, QUALITY AND UNIFORMITY GUARANTEED.

SPICES

S. H. & A. S. EWING'S HIGH-GRADE SPICES have stood as a standard of the BEST for over half a century. Why handle inferior goods when you can get S. H. & A. S. EWING'S at the same figures. QUALITY FIRST.

S. H. & A. S. EWING, The Montreal Coffee and Spice Steam Mills,
55 Cote St., MONTREAL, P.Q.



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

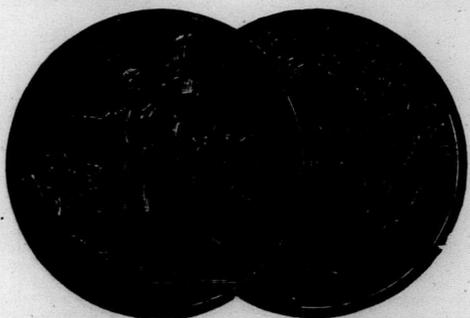
Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



HIGHEST AWARD, LONDON, 1893.

STRETTON'S

(PRIZE MEDAL)

Worcestershire
SAUCE

Pure, Delicious, Best.

STRETTON'S IMPERIAL RELISH—A splendid selling line.

STRETTON'S MUSHROOM KETCHUP—The best on the market.

CANADIAN AGENTS:

Messrs. S. H. Ewing & Sons, Montreal.
Mr. John Fisher, Manufacturers' Agent, Toronto.
Mr. A. N. Mackerrow, Ottawa.

Messrs. Clawson & Co., St. John, N.B.
Messrs. Wm. Tuffts & Son, Vancouver, B.C.
Mr. H. H. Stimpson, Halifax, N.S.

Sole Manufacturers

Stretton & Co., Limited,

**WORCESTER,
ENGLAND.**

1,000 QUOTATIONS

Write for our Olive Booklet
—you may find it profitable.
We think you will. . . .



PREMIER A new trade mark which will help you to select at sight the best food products in the market.

132 King Street—The home of PREMIER is 132 to 138 King Street—a short street in the heart of the wholesale grocery district on the North River side of New York.

But King street is only the concluding word of the PREMIER story, which in its entirety, is a tale of many lands in many chapters. The PREMIER story would take us to the Coffee fields of Java—the Pineapple gardens of the tropics—the Sago plantations of China—through the East for spices of various sorts and home again to other districts for the various PREMIER specialties included in our line.

A PREMIER map in fact would come pretty near being a map of the world. Thousands of packages a day go out from King street to supply the fame of PREMIER food. The use of the PREMIER brand is to make you certain that you are buying THE VERY BEST. The brand protects the consumer because the manufacturer has to keep up the quality of his product or lose all the advantages of his brand.

Already over four score products are sold under the PREMIER label. They include the highest grade of canned fruits, vegetables, meats and fish, with most of the dry groceries needed for household purposes. A yacht might sail with only PREMIER goods in her stores and go around the world without needing fresh supplies.

(Send for list if interested.) "Premier packages contain best things to eat."

OLIVES

"Why do we take the trouble to pack Olives in a thousand different styles and sizes?"

"Because we want to be sure of meeting YOUR Olive needs EXACTLY."

We do not pretend to know why one dealer finds a certain style of package a ready seller while another does better with a slightly different shape; why one man's customers demand the finest olives in the market, while the equally well-to-do of a neighboring community like to save the difference in price between the best and second best; why one grocer finds no difficulty in selling the larger sizes while they go very slowly with another. We recommend our 12-oz. cylinder bottle. It's a big seller. A beautiful package.

What we do know is that you can find in our list of a thousand quotations olives packed in the style which experience has proved the most attractive to your trade, with a range of sizes and prices that assures your getting exactly the olive stock you want.



Send for copy (no charge. Mention this paper) of our Olive booklet.
It will interest you and prove profitable.

When visiting New York come and see for yourself the way we pack Premier Olives. Necessarily a hand process, it is conducted with such care and daintiness that it is pronounced highly appetizing by all who see it. The pitting and stuffing of the fancy olives, and the bottling of the many grades and sizes, form a series of operations which interest spectators, not only by the large scale on which they are conducted, but by the scientific methods employed throughout.

Francis H. Leggett & Co.

West Broadway, Franklin and Varick Streets, **NEW YORK**
Factory 132 to 138 King Street

THE CANADIAN GROCER

Grocers and Confectioners can rely upon the purity and excellence of

COWAN'S Cocoa, Chocolate

and

Famous Blend Coffee.

**Cowan's Cake
Icings,**

and

**Cowan's Pure
Confections.**

QUEEN'S DESSERT CHOCOLATE.
CHOCOLATE GINGER, WAFERS, ETC.

CHOCOLATE CREAM BARS.

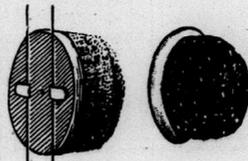
COWAN'S SWISS MILK CHOCOLATE.

THESE ARE CHOICE CHRISTMAS GOODS.

THE COWAN CO., Limited

TORONTO.

A SELLING ARTICLE.



We have had an exceptionally large demand for our bird seed of late due to two causes.

1. The low price at which we have been able to sell it notwithstanding the advance. 2. The quality which has always been the same.

Samples and full particulars free.

NICHOLSON & BROCK, TORONTO.

**NONE BETTER THAN THE
Raspberry, Strawberry
and Peach Jam,**

MANUFACTURED BY

**J. Hungerford Smith Co.,
Limited**

15 TO 25 ALICE STREET
12 TO 18 TRINITY SQUARE

TORONTO

**WELFORD BROS.,
LONDON, ONT.**

MANUFACTURERS OF

Brooms AND Whisks

**ROPE, LEATHER
AND WEB Halters**

Having the most improved Broom Machinery and good workmen we are in shape to give satisfaction. Sample orders of six dozen or more sent to any address, freight prepaid. **Write for Price List.**

No 197

SYRUP PUMP

**SELF PRIMING and
MEASURING.**

Saves time, money and syrup

**WALTER WOODS & CO.
HAMILTON and WINNIPEG.**

Maple Syrup



Quality the very best. Package the neatest. The "EMPRESS" BRAND put up by us is winning its way beyond our expectations. Have you ordered any, if not, a post card will secure attention and price list. Write at once to

**The Canadian Maple Syrup Co., TORONTO,
Canada.**

"ACME" TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50-lb. box.

**TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.**

Modern Merchandising

demands modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system. See here:

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.

C. O. BEAUCHEMIN & FILS, MONTREAL.

**ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.**



Geo. Wells & Matthews

Established 1860.

Commission Merchants,
Live Stock, Grain and Produce Salesmen,
SYDNEY, N.S.W., AUSTRALIA.

We are prepared to act as Canadian agents for shippers of flour and all lines of produce. Communications invited, consignments received, and information supplied as to market value here.

Head Office:

Corporation Buildings, Sussex St.,

Cable address: "Wells" } **SYDNEY, N.S.W.**
Code: A. B. C.

Want Ads.

In this paper cost 2 cents per word each insertion, payable strictly cash with order. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure. Don't forget to send stamps or postal order when sending in copy. When replies come in our care 5 cents additional must be included for forwarding same.

**MacLEAN PUBLISHING CO., Limited
Montreal and Toronto**

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for **Ceylon Black and Green Teas** on commission. Apply,

"COMMISSIONER,"

CANADIAN GROCER,

109 Fleet Street, E.C., London, Eng.

Wide - Awake Retailers.

Hints and Ideas
of Interest.

ORDERS AND ACCOUNTS.

By ONLOOKER.

OUR intention to give practical suggestions to storekeepers for the systematic care of their business is evidently finding favor among subscribers. While the storekeepers themselves will be chiefly benefitted, the wholesaler, too, indirectly finds reason for rejoicing, if we are to judge from one or two expressions of their opinion that have reached us. One, such, writes us that nearly half the time and a great deal of its worry could be spared the jobbing house, if their customers were half systematic in their business. "For instance," he says, "orders come in for 'goods same as last,' and dusty files have to be taken down and the time of a clerk spent in going over former orders until the order for this line is found. Of course, the customer does not realize that he is giving this labor. He supposes, probably, that his jobber will recollect his last order, in the same way that he, no doubt, could recollect what kind of a padlock he sold Tom Jones for his stable door ten years ago. He does not realize that the jobber has 4,000 or 5,000 accounts—half of them impersonal, unfortunately—and those accounts averaging, say 100 or 200 orders per day. It is past his conception, too, that all this part of the business may scarcely come under the notice of the principals of a firm, but is handled by a staff of clerks, only one or two of whom may have seen this particular order in question at all."

What a saving to the jobber's staff if Mr. Customer could supply the date, even, on which he purchased the line he wishes duplicated, to say nothing of being able to refer to his own invoice and furnish the number and description. The same trouble as this occurs in returning goods.

Most houses, of course, have a rule to refuse returned goods after a certain number of days. But this rule can't be adhered to in practice always, and it is not infrequent to receive a consignment of odds and ends with no information whatever supplied to identify them with the invoice on which they were charged. They may have been returned to the wrong house, for all the consignor or consignee knows of the matter.

Another, writing from the office view point, says "There is much to be done

along the line of simple instructions to storekeepers in the matter of looking after their accounts." He thinks the instructions will have to be very simple in some cases, some storekeepers not having any instinct whatever for books, as a bookkeeper understands them. He thinks it will be wholesome to stir them up in this matter, however, and he adds that there can be no better medium than a trade paper. Naturally, one cannot complain to his customers of these things for diplomatic reasons, and even so, without being able to offer some suggestion (for which, of course, there is no time), such correspondence would be of little value.

This correspondent goes on to relate one incident showing a state of chronic neglect of which we were not prepared to hear. His firm had been bombarding a customer about an overdue account of several hundred dollars for some weeks, without eliciting any reply whatever. It was finally decided to send an auditor to investigate, and the customer was duly found next morning chatting in a neighbor's cooper shop, and when the subject of the account was brought up, experienced great pain and surprise at the existence of such an overdue account. This ignorance, of course, was not credited until a pile of unopened letters was discovered on his desk, the accumulation of weeks—the "dunners" among them, grinning with their harmless threats. The customer had the necessary amount in his pocket in good bank bills and the account was settled forthwith.

Now, we do not want to preach to customers unduly, and we would be very unwilling to break up the social habits of village life and see it afflicted with diseased city nerves. But the industrial army is on the march. Competition will grow keener and keener, and a week point in business exposes the whole to attack. Our advice, then, is to set your (business) house in order to-day that you may do battle to-morrow.

COUNTER TALKS.

By F. A.

Many merchants make it a practice of piling goods on the counter, especially package goods.

It is a good idea to display any new article on the counter, or new goods which

you would like your customers to sample, but it is necessary that a merchant should have plenty of room to tie up parcels and show the different lines to his customers. Especially when very busy is lots of counter-room necessary.

I have noticed two or three clerks try to wait on customers over a counter-space of 4 or 5 ft. long, the rest of the counter being covered with goods. Of course this causes confusion and mixing of orders.

It might be mentioned also that leaving such things as pieces of biscuits, washing soda, fruits, etc., on the counter is an expensive practice and also looks very untidy. This often happens in weighing up when in a rush. Having put the article in a bag, and, in weighing, the clerk finds he has too much, he will sometimes put what is over on the counter beside the scales and go ahead doing up other parcels, instead of putting it back in the drawer or barrel or whatever it may be. You soon accumulate quite an assortment of goods on the counter, and they get mixed together; also get very dirty, and finally have to be thrown out, resulting in a loss to the merchant.

AN ADVERTISING MORAL.

Once upon a time a donkey fell into a deep hole, and, after nearly starving, caught sight of a passing fox, and implored the stranger to help him out.

"I am too small to aid you," said the fox, "but I will give you some advice. Only a few rods away is a big, strong elephant. Call to him and he will get you out in a jiffy."

After the fox had gone the donkey thus reasoned: "I am very weak from want of nourishment. Every move I make is just so much additional loss of strength. If I raise my voice to call the elephant I shall be weaker yet. No, I will not waste my substance that way. It is the duty of the elephant to come without calling."

So the donkey settled himself back and eventually starved to death.

Long afterward the fox, on passing the hole, saw within a whitened skeleton, and remarked:

"If it be that the souls of animals are transmitted into men, that donkey will become one of those who can never afford to advertise."

THE CANADIAN GROCER

THE BEST FLOUR.

**CALLA LILY CHOICE MANITOBA PATENT.
G.O.B. EXTRA**

Manitoba and Winter Wheat, blended grades, cheaper, but of excellent quality.
LANARKO CHOICE WINTER WHEAT FLOUR.

All kinds of **FEED**, etc., etc.

We believe we have the choicest grades of flour to offer for the least possible money. Special attention to mixed cars. Write or wire at our expense for quotations.

MODEL ROLLER MILLS, Perth, Ont.

There are so many things to do in a store that time wasted on parcels is money lost. Our brown and manilla

WRAPPING PAPERS

are reliable. Being strong, durable and tough, they can be depended upon.

Made in Canada by the

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

BUY

Star Brand

COTTON CLOTHES LINES

- AND -

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

40 HIGHEST AWARDS
In Europe and America

Walter Baker & Co. Ltd.

The Oldest and
Largest Manufacturers of



Trade-mark.

**PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES**

No Chemicals are used in their manufacture.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.
Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

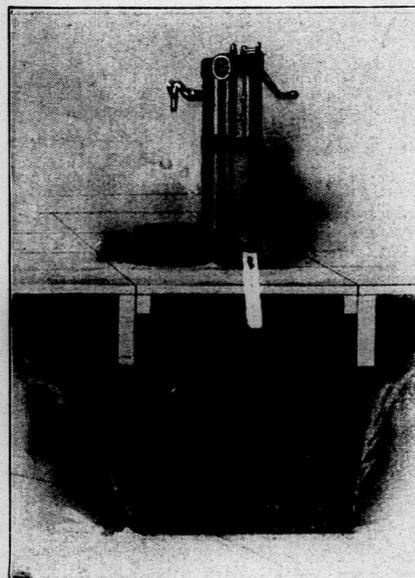
Buyers should ask for and make sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.
Established 1780.

Dorchester, Mass.

Branch House, 12 and 14 St. John St., Montreal

WHY NOT INVESTIGATE



UNDER THE FLOOR OUTFIT.

THE MERITS OF THE

BOWSER

"New Century"

3 MEASURE SELF MEASURING OIL TANK?

THERE ARE

100 REASONS 100 WHY YOU SHOULD

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY

WHY IT WILL PAY YOU.

To be brief, it will pay you

- Because it will save you money.
- Because it measures accurate Gallons, Half-Gallons and Quarts.
- Because it gives the customer what he buys and no more.
- Because it will prevent all waste and slop.
- Because it will soon pay its cost and become a profit-earner.
- Because the Bowser is the only All Metal oil pump built.
- Because it has the Anti-Drip nozzle.
- Because it has the Dial Discharge Register.
- Because it has the Double Float Indicator.
- Because it has the Double Plungers.
- Because it has Full Brass Cone Valves.
- Because the tank is of Galvanized Steel.
- Because it is the best oil outfit ever built.
- Because it is sold under an absolute three years' guarantee.
- Because its price is commensurate with its value.
- Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Tense Tank Talk" tell the rest. They are free.

S. F. BOWSER & CO., FACTORY
FORT WAYNE, IND.

65 FRONT STREET EAST, TORONTO.

Southwell's

(Pure Fruit)

Jams



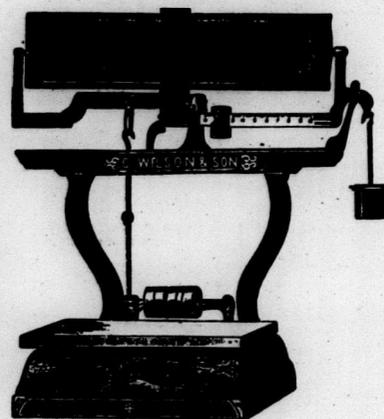
are just what you want to bring trade and keep trade. They are the best that can be made.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

403 St. Paul St., MONTREAL.

DOMINION AGENTS



Honesty Goes Hand in Hand With Prosperity

If you are not honest you may prosper for a short time, but your fall will be swift and sure.

If you are honest and find that you do not prosper your case will stand investigation, and in nine cases out of ten the reason the honest grocer does not prosper is because he uses old and infirm scales in his business, and when he thinks he is selling a pound of sugar or rice, or anything else, he really is parting with about a pound and a quarter for the price of a pound.

Are you prospering as you should?

If not, it might be a good thing to look into the scale question. We have a Ball-Bearing Computing Scale which is HONEST. We guarantee this scale and sell it on easy terms.

Wilson's Scales
are
"MADE IN CANADA"

C. WILSON & SON,

69 ESPLANADE ST. E.

TORONTO

Current Market Quotations for Proprietary Articles

March 19, 1903.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Brand	Per doz.
Cook's Friend	\$4 40
Size 1, in 2 and 4 doz. boxes	2 10
" 10, in 4 doz. boxes	0 80
" 2, in 6 "	0 70
" 12, in 6 "	0 45
" 3, in 4 "	3 00
Pound tins, 3 doz. in case	2 40
12-oz. tins, " "	14 00

W. H. GILLARD & CO.

Diamond	1-lb. tins, 2 doz. in case	\$2 00
" "	1-lb. tins, 3 " "	1 25
" "	1-lb. tins, 4 " "	0 75

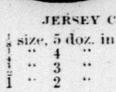
IMPERIAL BAKING POWDER.

Cases	Sizes	Per doz.
4 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
1 doz.	16-oz.	4 35
1 doz.	21-lb.	10 50
1 doz.	21-lb.	10 40
1 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases	Sizes	Per doz.
4 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
4 " "	16 " "	1 65
2 " "	16 " "	1 70
1 " "	21-lb.	4 10
1 " "	5 " "	7 30
2 " "	6 " "	7 30
1 " "	12 oz.	\$4 55

Size	Per case
1 size, 5 doz. in case	\$0 49
" 4 " "	0 75
" 3 " "	1 25
" 2 " "	2 25



Brand	Per doz.
1-lb. tins, 4 doz. in box	\$2 25
1-lb. tins, 4 " "	1 25
1-lb. tins, 4 " "	0 75
3-oz. in paper, 4 doz. in box	0 70
5-oz. " " " "	0 35

Brand	Per doz.
Ocean Baking Powder, 1 lb., 4 doz. in a case	\$ 45
Ocean Baking Powder, 1/2 lb., 5 doz. in a case	90
Ocean Baking Powder, 1 lb., 3 doz. in a case	1 25
Ocean Borax, 1-lb. packages, 4 doz. in a case	40
Ocean Cornstarch, 40 pks. in a case	78
Freight paid, 5 p.c. 30 days.	

Brand	Per gross
Jonas	\$9 00
Fronents	7 50
Military dressing	24 00

Brand	Per lb.
Keen's Oxford	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, boxes, 1 gross	9 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes, according to size	0 02 10

Brand	Per box
Reckitt's	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz.; or 1/4 gross, 4 oz.	
Nixey's Refined, per 9-lb. box of 12 1 doz. chip boxes	1 50
Nixey's, as supplied the King, per 9-lb. box of 12 doz. block	1 50
Nixey's Silver Moonlight Stove Polish, in blocks 13-3 and 6 oz. size. Full price list on application.	

Brand	Per doz. net.
Bamboo Handles, A, 4 strings	\$4 35
" " B, 4 " "	4 10
" " C, 3 " "	3 85
" " D, 3 " "	3 60
" " F, 3 " "	3 35
" " G, 3 " "	3 10
" " I, 3 " "	2 85

Brand	Per doz.
Cafe Noir	\$0 15
Ensign	0 12
Metropolitan, mixed	0 09

Brand	Per case, 100 tins.
Mushrooms, Rionel	\$15 50
" 1st choice Duthell	18 50
" Lenoir	19 50
Per case, 100 tins.	22 00

Brand	Per doz.
French Peas, Delory's	
Moyen's No. 2	\$9 00
" No. 1	10 50
1/2 Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

Brand	Per doz.
French Sardines—	
1/2 Trefavennes	\$9 50
1/2 Rolland	9 50
1/2 Delorey	10 00
1/2 Club Alps	12 50

Brand	Per doz.
Hygienic, 1-lb. tins	\$7 25
" 1/2-lb. tins	3 75
" 1-lb. tins	2 25
" fancy tins	0 90
" 5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 55
Perfection, 1/2-lb. tins, per doz.	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.	2 25

Brand	Per lb.
Chocolate—	
Caracas, 1/2 s, 6-lb. boxes	\$0 42
Vanilla, 1/2 s	0 42
"Gold Medal," sweet, 1/2 s, 6-lb. boxes	0 29
Pure, unsweetened, 1/2 s, 6-lb. boxes	0 42
Fry's "Diamond," 1/2 s, 14-lb. boxes	0 24
Fry's "Monogram," 1/2 s, 14-lb. boxes	0 24

Brand	Per lb.
Concentrated, 1/2 s, 1 doz. in box	\$2 40
" 1/2 s, 12-lb. boxes	4 50
" 1-lb. " "	8 25
Homeopathic, 1/2 s, 14-lb. boxes	
" 1/2 s, 12-lb. boxes	
Epp's Cocoa, case of 14 lb., per lb.	0 35
Smaller quantities	0 37 1/2

Brand	Per doz.
Mott's Broma	\$0 30
Mott's Prepared Cocoa, 1/2 s and 1/4 boxes	0 28
Mott's Breakfast Cocoa, 1/2 s in boxes	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 25
Mott's Navy Chocolate, 1/2 s in boxes	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	1 00
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 20

THE CANADIAN GROCER

ENTERPRISE on an article is a
Guarantee of QUALITY

ENTERPRISE
FOOD
CHOPPERS

Four Knives
with each Machine

No. 100, chops 2 lbs. per minute, \$1.50
No. 300, chops 3 lbs. per minute, \$2.25

Sell every Day in Year
GUARANTEED TO CHOP RAW MEAT

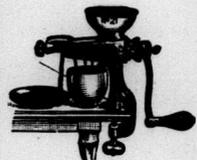
Illustrated Catalogue FREE Order through your Jobber

Bone, Shell & Corn Mill



No. 750, \$7.50

Meat Juice Extractor



No. 21, \$2.50

Cherry Stoners
5 Sizes & Styles



No. 1, \$7.50 doz.

Rapid Grinding & Pulverizing Mills

45 Sizes & Styles for Hand & Power, \$1.25 to 300.00



No. 2½, \$4.75

New York Branch,
10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch,
105 Front Street

Cocoanut.

L. SCHEPP & CO.	Per lb.
1-lb. packages, 15 and 30-lb. cases	\$0 26
1-lb. "	0 27
1-lb. "	0 28
1 and 1-lb. packages, assorted, 15 and 30-lb. cases	0 26½
1 and 1-lb. packages, assorted, 15 and 30-lb. cases	0 27½
5c. packages, 4 doz. in case, per doz.	0 45

Condensed Milk.



Borden's Condensed Milk Co.

"Eagle" brand	\$1 65
"Gold Seal" brand	1 30
"Peerless" brand evaporated cream	1 20

Coffee.

JAMES TURNER & CO.	Per lb.
Mocca	\$0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½
E. D. MARCEAU, Montreal.	Per lb.
"Old Crow" Java	\$0 25
Mocha	0 25
"Condor" Java	0 30
Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
"2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

Cheese.

Imperial—Large size jars	per doz.	\$8 25
Medium size jars	"	4 50
Small size jars	"	2 40
Individual size jars	"	1 00
Imperial holder—Large size	"	18 00
Medium size	"	15 00
Small size	"	12 00
Roquefort—Large size	"	2 40
Small size	"	1 40

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books. Un- Covers and num Coupons bered. numbered.

In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

\$1 00 to 3 00 books	3 cents each
5 00 books	4 "
10 00 "	5½ "
15 00 "	6½ "
20 00 "	7½ "
25 00 "	8 "
50 00 "	12 "

Cane's Clothes Pins.

UNITED FACTORIES, LIMITED.

Clothes pins (full count), 5 gross in case, per case	\$0 60
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	0 95

Extracts.

HENRI JONAS & CO.	Per gross.
8-oz. London extracts	\$6 00
2-oz. " (no corkscrews)	5 50
2-oz. " "	9 00
2-oz. Spruce essence	6 00
2-oz. " "	9 00
2-oz. Anchor extracts	12 00
4-oz. " "	21 00
1-oz. " "	36 00
1-lb. " "	70 00
1-oz. flat " "	9 00
2-oz. flat bottle extracts	18 00
2-oz. square bottle " "	21 00
4-oz. " " (corked)	36 00
8-oz. " "	72 00

3-oz. " glass stop extracts	Per doz.	\$3 50
8-oz. " "	"	7 00
2½-oz. round quint essence extracts	"	2 00
4-oz. jockey decanters	"	3 50

Food.

Robinson's patent barley 1-lb. tins	Per doz.	\$1 25
" " 1-lb. tins	"	2 25
" " groats 1-lb. tins	"	1 25
" " 1-lb. tins	"	2 25

Ginger Ale and Soda Water.

Cantrell & Cochrane's imported ginger ale and club soda water	Per doz.	\$1 40
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Jams and Jellies.

SOUTHWELL'S GOODS.	Per doz.
Frank Magor & Co., Agents.	
Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 55
Other jams	\$1 55 1 90
Red currant jelly	2 75

T. UPTON & CO.

Pure Fruit Jams—		
1-lb. glass jars, 2 doz. in case, per doz.	\$0 95	
2½-lb. tin pail, 2 doz. in crate, per lb.	0 06½	
5 and 7-lb. tin pails, 8 and 9 pails to crate	per lb.	0 06
7, 14 and 30-lb. wood pails,	per lb.	0 06
Pure Fruit Jellies—		
1-lb. glass jars, 2 doz. in case, per doz.	0 95	
7, 14 and 30-lb. wood pails,	per lb.	0 06
Home Made Jams—		
1-lb. glass jars (16-oz. gem.) 1 doz. in case	per doz.	1 50
5 and 7-lb. tin pails	per lb.	0 09
7, 14 and 30-lb. wood pails	per lb.	0 09

Licorice.

YOUNG & SMYLLIE'S LIST.		
5-lb. boxes, wood or paper	per lb.	\$0 40
Fancy boxes (36 or 50 sticks)	per box	1 25
" Ringed " 5-lb. boxes	per lb.	0 40
" Acme " pellets, 5-lb. cans	per can	2 00
" " (fancy boxes 40) per box	per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can	2 00
Licorice lozenges, 5-lb. glass jars	per jar	1 75
" " 20 5-lb. cans	per can	1 50
" Purity " licorice 10 sticks	per jar	1 45
" " 100 sticks	per jar	0 73
Dulce large cent sticks, 100 in box	per box	0 73

Lye (Concentrated).

GILLET'S PERFUMED.	Per case.
1 case of 4 doz.	\$3 60
3 cases	3 50
5 cases	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.		
D.S.F., 1-lb. tins	per doz.	\$1 40
" " 1-lb. tins	"	2 50
" " 1-lb. tins	"	5 00
Durham 4-lb. jar	per jar.	0 75
" " 1-lb. jar	"	0 25
F. D., 1-lb. tins	per doz.	0 85
" " 1-lb. tins	"	1 45

HENRI JONAS & CO.

Per gross.	
Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	4

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—		
1-lb. tins	per lb.	8 0
1-lb. tins	"	0 35
1-lb. tins	"	0 32½
4-lb. jars	per jar.	1 20
1-lb. jars	"	0 35
"Old Crow," 12-lb. boxes—		
1-lb. tins	per lb.	0 25
1-lb. tins	"	0 23
1-lb. tins	"	0 22½
4-lb. jars	per jar.	0 70
1-lb. jars	"	0 25

Olive Oil.

Barton & Guestier's quarts	Per case.	\$5 00
pints	"	5 00

Orange Marmalade.

T. UPTON & CO.		
1-lb. glass jars, 2 doz. case	per doz.	\$ 95
Home-made, in 1-lb. glass jars	"	1 50
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06	

THE CANADIAN GROCER

Quaker Oats of The Quality.

Is in cases of 36 packages. Jobbers' price, \$3.00.

Delivered at your station, freight prepaid, in lots of five cases or more. This applies to all points in Ontario, and in Quebec, as far east as the city of Quebec.

When you sell Quaker Oats you are giving your customer the best article and the best food value.

Besides this, Quaker Oats is handy, and its Quality is always the same.

It is in a handsome package---a package that not only carries Quality, but looks like Quality.

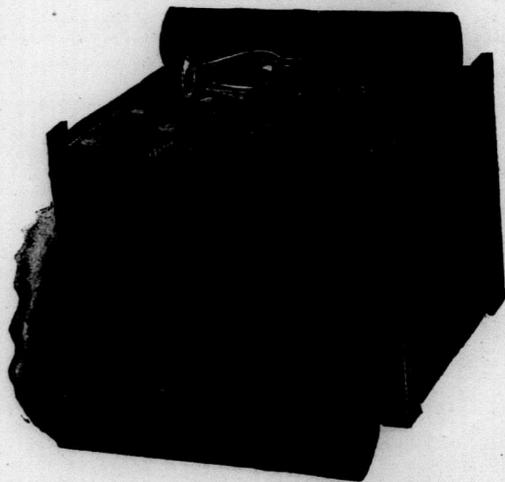
Best place to put Quaker Oats is in your window.

Don't let your stock run low.

THE AMERICAN CEREAL COMPANY,
PETERBORO, ONTARIO.

We Sell Lamp Chimneys in
"Climax" Cartons

The saving in breakage in transit
 more than covers cost over
 Chimneys in Bay.



You Save in Space, Weight, Freight and Breakage.

GOWANS, KENT & CO., Toronto and Winnipeg.

Ready for Pies

There is no trouble for the housekeeper who wants good Mince Pies if she knows about our make or has ever tried it. Put up in neat "brick" package.

Wethey's Mince Meat



is the most delicious Mince Meat ever made, and we vouch for its absolute purity and wholesomeness. We make it only of the freshest meats and fruits, spiced to the most exacting taste. Ready for instant use, ready for pies. You can recommend it to your customers.

(6)

Prepared only by

J. H. Wethey, Limited, St. Catharines, Ont.

Crosse & Blackwell's ORANGE MARMALADE

1, 2, 4, and 7-lb. Tins; and New Package, 1-lb. Glass.

C. E. COLSON & SON, AGENTS, MONTREAL

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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Capital and Surplus, \$1,500,000.

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.

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