

er authorizes the corporation to ber-of the amount of the increased value each year, and even supposing no of the assessment rolls were undert of \$37,000,000 would give \$4,500,000 If \$15,000,000 is deducted from the 7,579,427, and of the balance 12 per d, the result will be \$2,700,000. If en that the city's borrowing power pproximately \$3,000,000, as compared for this year.

october 30.-Amount of cotton gin-31st will be announced by Census n., November 9th.

ewspapers

ants are none the less one the less insistent se of the war, and on nt of fluctuating prices re going to shop with are.

e going to scan adverfirst place they are look for it is in the wspaper.

GERMANS PREPARE NAVAL BASE.

ndon, October 31.-A Rotterdam despatch to the Arming News says the Germans are contact, near armsth near Zeebrugge, on the Belgian coast, near barra hear Diantin News says the Germans are concentrating amagh near Zeebrugge, on the Bengian could a far a start of the second start of the se as mussles pointing to sea. A Dutch merchant who has just arrived in Rot-

usian from Bruges, says the Germans are prepar-

by General Johnson to Have been personally informed turn, that the Allies are in no danger at any point is its northern sphera. The second sec to have been personally informed

10.5

Trustworthy Cutlery

settery is all that the name implies efficies shear size. Rited into the h method. Jamelles of Scotling Silver in the negative anisticate for ivery procises the true worth of "Pruster for use it.

"Presents For All Occasions"

MAPPIN & WEBP

At the corner of Victo

for Russia, is against her. "For Bulgaria no equivocal policy is admissable

She must declare herself either friend or foe."

ROCK ISLAND DEPOSITS.

New York, October \$1 .- There was deposited \$663,-000 bonds with the Rock Island Protective Committee on Friday, making a total to date in this country \$22,382,000, which with the \$7,000,000 on deposit 1 sit in Holland make a total of \$39,882,000 out of the gross amount outstanding of \$71,353,000.

Jersey City, N.J., October 31.—Criminal indictments were voted by the Hudson County Grand Jury Friday night against the Standard Oli Company of New Jer-sey and the Gulf Refining Company which have been engaged in a rate war in Hudson and Essex coun-ties during the part in muscles and the set of the set of

ties during the past few months. Indictments were found under the Seven Sisters Acts. They will not be handed into court until

GOVERNMENT TO RETURN TO PARIS NOV. 20th

Paris, October 31.-According to a despatch from Bordeaux received by General Gallient the operations of the next three weeks will show that the Germans are unable to take Paris, and the Government will return here on November 20th. Parliament will convens on November 15, to draft new laws made necessary by war.

TO TRANSFER EASTERN TROOPS.

London, October 31 .-- A dispatch from Berlin, via Copenhagen to the Daily Mail says that the German General Staff has decided that the German army in Poland must fall back to the Silesian frontier and recorps will be transferred from France to the eastern front. main there until Calais has been taken, when severa

RELIEF FOR WAR SUFFERERS.

Minneapolis, October 31.- Farmers of Williams County, North Dakota, will give 1,000 bushels wheat for relief of European war sufferers. James J. Hill has secured free transportation for the shipment to

ess. The "Tommy" also gave away to another a helmet pierced by a bullet which he had captured from

BOMBARDING TSING TAD.

Tokio, October 31.-Grand assault on the German a Uhlan, There seems to be growing a hobby among forts at Teing Tao was begun to-day. The official the soldiers at the front to collect things German to send home as souvenirs. German buttons are an nt says:

"Bombardment of the German positions at Tsing Tao was begun from both land and sea at daybreak and is successfully proceeding."

5 -2-BIRKS PHILLIPS SQUARE Birks' Price Policy It is evident that under exi

selling prices of many lines of imported goods must -but having received shipment of practically all our Christmas lines before the ca ment of the war, we are in a position to sell our en tire season's goods at original and unaltered prices.

Birks' prices are as attractive as the man



-Dutch steamer Hercules, 30,000 cases.

Schooner E. Starr Jones, 787 tons, from Lumber

just as active. Judge, you've got my goat."

Mr. Edison was well pleased at the venerable jurist's from New York to Greece, basis 19 cents, one port, reply: "It's true, Mr. Edison, we are getting old, but you and I still have much to do."

the rocks. Distress rockets immediately flared above facility to legitimate American comm

the Rohilla, attracting the coast guards, but as the sea continued violent it was possible to launch only two boats from the shore. These boats brought back continued to interfere on a wholesale scale with the solution of the formation of the f neutral commerce, and that if shipments, when exam-

now understood to have been o rce, but was While the precipitation during the current year, an expe

THE BRITISH CANADIAN REALT

J. T. BETHUNE

605-606 TRANSPORTATION BUILDING.

North American Life

Assurance Co.

Solid as the Continent.'

- 1913 -

r Information as to Agency Openings Write to the

Home Office - - TORONTO

Cable Address: BRITISHCAN.

Net Surplus.



St. Andrew's Bay, or Gulf port, to New York, p.t. Coal-Britist steamer -----, 6,500 tons deal-weight, from Baltimore or Virginia to the Philippine Islands \$7.50 November

77.50 November. Schooner Phineas W. Sprague, 709 tons, from New-tort News to Jucaro, p.t. port News to Jucaro, p.t.

oner Frederick A. Duggan, 981 tons, from Philo Cay Francis, p.t. r Blanche H. King, 1,021 tons, from Phila-Harlem River and Rochester Railroads, and of \$20,adelphia to Cay Francis, p.t.

elphia to Porto Rico, p.t.

coner Emily I. White, 296 tons, from Philad- tion Company. Sch

Miscellaneous-British steamer Ardgarry, 2,393 tons, from New York to Australia and New Zealand, with general cargo, p.t., November.

2,385 tons, trans-Atlantic Steamer Massapequa, steamer massapequa, 2,355 tons, trans-Atlantic trade, one trip on time charter, p.t., delivery New York, prompt. York, prompt.

prompt.

HENDEE MANUFACTURING CO.

Boston, October 31 .- Those who are closest to the \$10,000.000 Harlem River issue, and about \$13,000,-Hendee Manufacturing Company feel that the corpor- 000 out of the \$20,000,000 Navigation Company is- all day watching the attempts at rescue. Six memation did very well to come through its 1914 year sue.

stion did very well to come through its 1914 year sue. With net profits less than \$500,000 behind those of 1913. The outlook is that the 1915 year will certainly per-mit a return to a balance of earnings as good as the \$1,200,000 cleaned up in 1912. The company's failure to fulfil expectations in 1914. The company's failure to fulfil expectations in 1915, each of the Connecticut Company stock, and Pro-structures and Law Serview Railroad bonds, and Seaview Railroad bonds, appraised at \$22,800,000. Out of a total appraisal

is circumstances which are not likely to arise vidence and Danielson and Seaview Railroad bonds, age. Every effort was made by the rescuers to launch appraised at \$20,800,000. Out of a total appraisal boats. One boat was brought three miles overland and lowered over a cliff, but it was damaged on the rocks. Resets on October 30, of \$2,544,000, equal to bet, and Sidarles stock appraised at \$4,073,000 out of a total the company. The fort was made by the rescuers to launch boats. One boat was brought three miles overland and lowered over a cliff, but it was damaged on the rocks. Right of \$2,544,000, equal to bet, and Sidarles stock appraised at \$4,073,000 out of a total to be the the fort the preferred.

sets on October 80 of 24,84,000, equal to bet, should result up of \$30,717,440 collateral behind the appraisal value of \$30,717,440 collateral behind the continue of the property will be held in trustees in substitution for these pieces of collateral d be made for the preferred. ind be made for the preferred.

*

NEW HAVEN NOTE OPTION EXPIRES all the people they could carry.

Boston, October 31 .- A big New Haven note op dragged up the beach, as the boat capsized in the no difficulty. This official said that American conbreakers.

nderwrote notes issued May 1 last to the amount could be seen clinging to the rigging, their plight be to reach them the life-savers shot many rockets. for consumption in neutral countries. 000,000 three year 6's by the New England Naviga-These bankers agreed to take within six months' Then at 8.30 o'clock the inevitable came-the ship's

The rescuers kept vigil on the beach to-night, b

their work was at a standstill, one of the two surf boats being disabled and the other unable to approa

We understand that there is no prospect of this the wreck although aided by tugs. The middle part of the Rohilla was all that re Sork, prompt. British steamer Glenfruin, 2,024 tons, same, trip across via the Gulf £2,000, delivery New York, prompt. mained above water at midnight, and on this wer that there was left last summer, undistributed in the remnant of the ship could last until morning unles underwriters' hands, more than \$2,500,000 out of the the sea abated seemed extremely doubtful.

Most of the population of Whitby stood on the shore

m D. L. &

Most of the ship's boats were crushed in the at- merchandise in neutral countries and not destined for tempt to launch them, and only one got away, bear-ing a handful of survivors. Even these had to be

signors in making shipments should show on their For four hours members of the crew and others papers whether the consignment was destined, establishing, so far as possible, its legitimacy and giving

coming more desperate as the tide rose. In an effort all proofs possible that the shipment was destined

While this is doubtless the attitude of the Government, there appeared this morning in the London

Times, an intimation of a startling character which, if the actions suggested were taken by the Government would cause many complications

The Times, in discussing the sowing of mines north of Ireland, said :--

"There is an increasing conviction this danger will ontinue to grow and that the only remedy is the entire closing of the North Sea to neutral maritime The flags of neutrals have been persistently

If such action is taken, it will mean a virtual blockade of all the North Sea ports and there will certainly be an uproar from the neutrals. It will affect not only United States trade with Scandinavia and Holland, but also that with those countries.

TRAIN WRECK AT ALFORD, PENNA.

Binghamton, N.Y., October 31 .- A passenger train Railway, was wrecked at Alford, Railroad has already soid its minter have the second state of the second state in the second state is a second state of the second state is a second state of the second state Penna., early to-day. It is said to have gone down fifteen foot embankment, and according to early re time ports a number of persons were seriously injured.

N. Y. C. EARNINGS.

tember gross \$25,436,462; decrease \$2,127,202. Net af the corporation's finances on a sound and are ter tax, \$7,126,351; increase \$565,825. Nive months basis, w of the property will be held in tact and the component and the sound are the component of the property will be held in tact and the sound are the component and the sound are the component of the property will be held in tact and the sound are the component of the property will be held in tact and the sound are the s

mont fog and cold weat two facts poration business, the real trouble lies in 1 in 1912 th

First-When the corporation act steamship properties formerly owned in th of the New Haven, it was found nee ary to spe very large amount of money upon th order to bring them up to the standard and as res theretofore and at present main

physical condition by the old Eastern Company properties.

Second- The unfortunate fact that the larges beneficial owner of the Eastern Steamship tion is the New Haven, or some of its associate oither U porations, and that these interests are or unwilling to shoulder their part of the floating i debtedness of the Eastern Steams take care of its accruing req nirements cent agreement with the United States abused and with the fortunes of our Empire and our race at stake, we can take no avoidable risks." Corporation on or before July, 1917. This 1 unfortunate kind of ownership to have With this neecssity hanging ation. natural that the railroad should fee make those investments in the steamship from which the returns can, in the nature be expected only over a period of ye There have been reports that the Vew Railroad has already sold its minerity holdings in the

AN IDEAL INCOME can be secured to your Beneficiary with Absolute Security by Insuring in the no confirmations of these reports up to the preion Mutual Life Insurance Company, Portland, Maine The present receivership is an entirely friend

ceeding, in the wisdom of which all the larger int MONTHLY INCOME PLAN by a deposit of \$1,688,902.85 par value with the OMINION GOVERNMENT in cream of Canadian Securities. ests in the corporation concur. Pending arrangements for some rea sound and sh full info al information regarding the most liberal Income Policy on the market write, stating

WALTER L. JOSEPH, Manager WALTER L. JOSEPH, Manager Journee of Quebes and Eastern Ontaris. 502 McGILL BLDG, MONTREAL, QUE.



PAGE FOUR

THE Journal of Commerce

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ription price, \$3.00 per aunum Single Copies, One Cent. Advertising rates on application,

MONTREAL SATURDAY, OCTOBER 31, 1914.

The Changed France

One of the surprises of the war is the stoicism and Spartan-like fortitude exhibited by the French people. The world had grown accustomed to look the French as an emotional, demonstrative people, easily swayed by demagogues. Her soldiers were regarded as brilliant rather than dogged ighters, and while ready to follow a leader in whom they had confidence, were not expected to stay with game. At least this is the impression which has been prevalent since 1870, when Germany scattered the French army, captured their capital and stripped them of two of their provinces. In the midst of that conflict, the French nation staged a revolution, in which Napoleon III. lost his throne. and a republic was established.

The impression created by that conflict was that well known that the Germans boasted that they the French people were unstable and lacked the would be in Paris in two weeks, and meant by a stick-to-it-iveness necessary to successfully contest a series of sledge-hammer blows to destroy France, great war. The Germans in the present conflict and then turn their war machine against Russia. a repetition of the easy victories which The probability is that they did not make preparacharacterized the struggle of 1370-71. In that war, bind and military ideals clashed, with the re or four months, and as a result are beginning to sult that the generals in the field were hampered feel the pressure of hunger. A short time ago, auand interfered with by the authorities at Paris. thoritative statistics were published showing that Bazaine, who surrendered at Metz, was hated and German imports of grain and foodstuffs for the six basance, who satisfadered at heads who have been an imports of grain and boundaries for the six feared by his staff.and in reality shut himself up in months of 1914 were only a trifle greater than the; the fortness, where he thought he would be safe. McMahon was shifted to and fro at the whims of the ently Germany did not give as much attention politicians in Paris, who could not agree among the Commissiariat Department as to the other parts themselves for twenty-four hours at a time. No mai of her fighting machine, and it -would-not be at all brave the soldiers were they could not be surprising if hunger forced the German armies to expected to make a creditable showing under gen capitulate. eralship such as prevailed during that conflict. The Germans believed that similar conditions were in existence at the present time, and that the minute they started their drive to Paris. the whole French war machine would collapse. This belief seemed

to be borne out by the many changes which had taken place in the government of France during the hostilities were the boot and shoe makers, the sadpast year or two.

The Germans got the surprise of their lives when they made their attack on France. Instead of findthey made their attack on France. Instead of find. States orders have already been placed by the Al-tag the generals hampered by politicians at the capi-tal, they found well trained officers with a dree hand and a knowledge of strategy and military tac from the general sharpered by politicians at the capi-tal, they found well trained officers with a dree hand and a knowledge of strategy and military tac from the general sharpered by politicians at the capi-tal, they found well trained officers with a dree hand and a knowledge of strategy and military tac from the general sharpered by the difference of the general sharpered by the sharpered by the sharpered by the difference of the general sharpered by the s tics unsurpassed by any of the German generals. It must be pointed out, however, that the presence of the British soldiers and of such generals as French, Smith-Dorrien and above all of a master usery in canatat comprised 11s establishments, with a capital investment of \$2,250,000, employing about a capital investment of \$2,250,000, employing about 4,000 workers. In the year 1911, over 7,000,000 skins were worked up into leather, having a market value indoubtedly true that the French have surprised to the the the french have surprised to the value of \$2,000,000. the world by their willingness and readiness to value of \$2,000,000 were exported. At the same time, stand punishment, by their stability under fire, and goods to the value of \$5,300,000 were imported, conby their doggedness in attack. The French have sisting chiefly of manufactured articles, boot upput up a sple est praise. They have been fighting against the st military machine in the world, and have given Canada will be kept busy filling orders from Eua good account of themselves. It must be pointed rope. This will give the industry a big stimulus. out, however, that the French are fighting for their very existence, and this may have something to do

with their courage and doggedness.

Germany's Food Supplies

North Western Miller as an authority on foodstuffs. This publication has built up an international reputation and therefore its comments on the ques-tion of Germanys' food supply is of more than ordinary interest. The paper recently reproduced an line of communication. interview with a Dutch importer, in which the whole of Germany's food supply was discussed. question of Germany's tood supply was discussed. The Miller prefaces the interview with the state-ment that the editor knows the man who gave the interview, and has unquestioned faith in his verac-ity and in his knowledge of conditions. In brief, forume

fused to have anything to do with this, but per-haps I am wrong. Great Britain is sure to be able to get some grain and feedingstuffs very cheap if they will only watch steamers coming

along. "In the newspapers I have been, we are told that Germany can feed herself for at least a year. This is as big a lle as was ever told. My opinion is that they are badly short already, and as a grain man I know the condition which ex-isted béfore the war. Of all the treendous quantities of North and South American grain which Germany bought nothing will reach her, and I do wonder how she is getting away from starwide "Parties in Holland had orders to buy up all

bacon, meat, rice, eggs, etc., they could get. With automobile they went all round the counwith automobile they went an ion at told that try, but they did not get much. I am told that in a town in the south of Holland the people, getting angry at seeing stocks carried away, smashed dozens of boxes with eggs which were already loaded. "For Germany the vital point within very lit-

tle time will be how to get grain, etc., and she is already making desperate efforts in that di rection. No one knows her wants better than grain men in Holland, for we are in exactly the

same position as they are. It was shown a list yesterday containing the names of some seventy-eight steamers all with Germany for destination, and mostly carrying grain, Hamburg importers were making inquiries re these, but of course none will get there. Mérchants over there are deprived of any news. 'Their goods for which they paid have been seized, and absolute ruin is staring them in the face,

"I am informed by a very good authority that Germany imports some sixteen and one-half million tons of grain and feedingstuffs every year through Antwerp, Rotterdam, Hamburg, and That would make about one and fourtenths millions tons a month. How long can they get along without this?" There is not the slightest doubt but that Ger-

many expected the war to last but a very few months. She had perfected the finest fighting ma-

chine in the world, and believed it invincible.' It is

Leather Makers Benefit

Among the first to benefit from the outbreak of dle makers and in general those engaged in the

in order to overtake the business which has come from Europe. The same is true of saddle manufacturing concerns. According to the census of 1911, the leather in-

Smith-Dorrien and above all of a master dustry in Canada comprised 113 establishments, with endid fight, and deserve the very high- pers and various fancy dressed leathers. doubtedly the leather manufacturing concerns in

> The "Madman of Europe" has allied himself with ter?" the "Sick Man of Europe." The latter is likely to prove a broken reed.

No person on this continent can question the and this is only one of many cities which have been letin. destroyed by the German vandals.

100

Last month German imports from the United States amounted to but \$2,378, as compared with that value?"

 WHAT CAN BE OFFERED RECEURTS:

 We can offer to our recruite—they come to us pontaneously under no timaterial inducement to they more than and and uncement in the abape, sither of bounty or bribe, and they have the prospect of a spell of hard italing, from which mostr of the conforts, and all the luxure, they recent to compare the transmission of their terms of the particulation of the transmission of the particulation of the provide the provide to draw the term contained to the provide to the provide the provide the provide the particulation of the provide the provide the provide the provide to the provide the protext the protext. The provide the provide the provide the provide

THE JOURNAL OF COMMERCE, SATURDAY, OCTOBER 31, 1914

THE NEW PUSSIA

The Czar has grappled with the liquor traffic with he vigor of a statesman who appreciated its evil. By one stroke of the pen Russia's ruler deprived his nt of a revenue equalling \$465,000,000, and overn vet Germany asks the world to believe the Russians are barbarians .-- Winnipeg Telegram.

ON THE OTHER FOOT. During the Spanish-American war the United States seized and condemned before a prize court a Spanish vessel transferred to British registry after

the declaration of war. The case was appe the Supreme Court, and the seizure sustained. There fore we cannot become vexed over the Brindilla in-cident, now that the rule happens to pinch the nation which under other co ndition established it a proper conduct .-- Grand Rapids, Mich., Press.

-----****** "A LITTLE NONSENSE NOW AND THEN"

Frightened Passenger-'Ere! Whoa! There's a old fellow fell off the 'bus, Conductor-Orl right, sonny, E's paid 'is fare. Punch.

Reggie-I'm not one of those bally chaps with one idea, you know. (Miss Keen-No? Why don't you try to get on Reggie?-Boston Transcript.

ng about New York.

say, Pat" asked the parish priest. tomachs to let the moon pass."

Jack-"Fll never smoke in the presence of a lady

Jack-"I once began blowing rings while with lady. She slipped her finger through one and con-

plied: "By shouting "Three cheers for Germany."

nore.—Indianapolis News..

Mister: "What! A big able-bodied man like you

Jones had just secured the agency for a fire in-The Russian War-saw is proving too much for the surance company and was determined to be very of greater security. The traveller realizes that a section hand or a locomotive driver who is fond of plicant asked for a policy of \$150 on household flowers, who is neat and tidy in his own home, is apt goods.



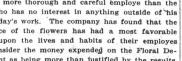
thusiasm of their teacher was contagious and it wa The financial strain on the people of Germany through the war is indicated by the fact that the de-posits in the Reichsbank or Imperial Bank of Germany are decreasing at the rate of \$100,000,000 a week, these few plots in the school yard began to make their way throughout the section. The school chil-dren secured seeds and bulbs and planted beds of their own at home. Parents became interested and in an incredibly short time there was an improve ment in the appearance of the homes of the pe ple in that section. The school yard with its show; flower beds became an object of interest and on Sur days and holidays people drove for miles to enjoy th

sight. Some years later, when N. S. Dunlop quit teaching school and entered the employ of the Canadian Pacific Railway Company, he introduced some of



Winnipeg, October 16th, 1914. the methods which he had found so helpful in his country school. Corporations are supposed to be

expected to have any particular interest in the aes "Have they such tall buildings in America as they thetic or artistic. Dividends for the shareholders, service for its passengers and shippers and efficiency BANK OF BRITISH NORTH eration of the beautiful. Flowers and bulbs seem foreign to a great railway system. However, Mr. Dunlop was not easily discouraged. He started in a small way, having saved four kinds of seeds out of his own garden and without any instructions from his superior officers distributed these among a few Established in 1836 station agents and co-operated with them in establishing little plots alongside the station houses. At first some of the men refused to receive the seeds, Paid up Capital \$4,866,666.66 Reserve Fund Head Office: 5 Gracechurch Street, London Head Office in Canada: St. James St. sage different to that of the routine of office and shop, they began to write in and request that seeds be sent them. The scheme spread with surprising ra-pidity and became one of the most popular features the shortest way to the hospital. Pat seriously re- Dunlop distributed his four kinds of seeds to the few agents, he little thought that a quarter of a cen-To-day, travellers crossing the continent look out of their car windows, or step from their train at way-G. B. GERRARD, Manager, Montreal Brand merly tin cans, refuse and other unsightly objects met their gaze. The work of the Canadian Pacific Floral Department has been like the creation of pleasure to see at some little wayside station a beautiful bed of flowers. It seems like a message from home and in some indefinable way gives him a sense SIR EDMUND B. OSLER, M.P., President W. D. MATTHEWS, Vice-president



Imperial Bank OF CANADA HEAD OFFICE - - - TORONTO Sir George Paish Has Been An to View the Matter From Capital Paid up. \$7,000,000 Reserve Fund \$7,000,000 America's View-point This bank issues Letters of Credit negotiable in all parts of the world. COTTON LARGEST ITEM This bank has 127 branches throughout th United States Business Men, Seeing That T Not Reeponsible For the War, Would H Dominion of Canada, Position Given Due Conside in Arriving at Conclusion. Their SAVINGS BANK DEPARTMENT at each branch of the bank, where money The presence in America of Sir George Pai may be deposited and interest paid. enresentative of the British Treasu sed much interest in the object of his i MONTREAL: Cor. St. James and McGill St. well as in the general causes that led up Messrs. Spencer Trask and Comp BRANCHES: St. Lawrence Blvd., Maisonn Yow York. Tew York. The main object, briefly stated, is to de how the debts owing by us in England may i off most quickly and with the least trouble. **UNION BANK**

VOL. XXIX. No. 150

OF CANADA

DIVIDEND 111

Notice is hereby given that a dividend at the

rate of 8 per cent. per annum on the paid-up capital stock of this Institution has been de-

clared for the current quarter, and that the

same will be payable at its Banking House in

this city, and also at its branches, on and after

Tuesday, the first day of December, 1914 +

Shareholders of record of November 14, 1914.

The transfer books will be closed from th

G. H. BALFOUR

General Manager.

THE

AMERICA

Incorporated by Royal Charter in 1849.

Montreal

H. B. MACKENZIE, General Manager

SAVINGS DEPARTMENT AT ALL

HE DOMINION

\$3,017,333.33

BANK

16th to the 30th of November, 1914, both days

By order of the Board.

inclusive.

he debts owed by our Government, or in large ons, it would be a few of our corporati vely easy matter, as some form of compromise As the matter stands, however bts are owing by individuals, firms, and co tions scattered throughout the length and brea the United States. Concerted action is consect difficult, the more so, since our Government means of compelling the immediate payment of contracted by citizens. As a matter of fact, e the Government had the necessary power, we very much if it would be willing to exercise it, and of England is, in its last analysis, a d that, failing other means, our debts should be p "Other means" we have not immediat

VOL. XXIX No. 150

That is the difficulty. Debt Originated in Imports.

The question may be asked, how did we man ile up a debt to England estimated as \$200,0 r \$250,000,000? The answer is: principally th aports, through payment of freight and insu dividends and interest on American securities he large sums spent in the aggregate by trav nd also by the repurchase of American securitie It is hardly necessary to state that these debts accumulated during the months preceding the in normal times we pay off our debts by expe he products of our farms and factories. Thu ad a balance in our favor, between imports an ports of merchandise, in 1909 of \$252,600,000; in of \$303,400,000; in 1911 of \$561,200,000; in 1912 of \$ 200,000, and in 1913 of \$693,800,000.

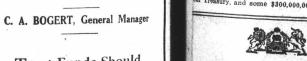
This year, the difference between imports and ports of merchandise has turned very much ag us, our balance of exports over imports having f from \$421,000,000 for the first nine months of to \$57,000,000 this year.

The heaviest single item of export is represe our cotton. During the last five years cottor ports have brought us in about \$550,000,000, or average annually. This year, owing to the in ence to trade by the war, they have fallen very heavily. Thus in September, which is the shipping month of the new crop, exports totalled Ske06,70, against \$65,744,007 for the same period 1913. These figures cover our total exports to countries. The heaviest individual buyer is F land, who has taken during the last five years average of nearly 3,500,000 bales, or 25 per cent our total production. In this September we ship her only \$2,000,000 worth, against \$26,500,000 in f mber, 1913.

Have Shipped More Wheat.

This Bank has Branches in all the principal Cities of Canada, including Dawson City (Y.T.), and Agencies at New York and San Francisco in the United States. Agents and Correspondents in every part of the world. It will readily be seen from this how seriously nce of trade is suffering from this one item. a partial offset we have shipped a great deal m Agents for the Colonial Bank, West Indies. Drafts, Money Orders, Circular Letters of Credit and Travellers' Cheques issued negotiable in all parts of the world. eat, but notwithstanding this, the balances we ing Great Britain are considerable.

There is not the slightest intention on the part ur business men to repudiate their debts; at me time the view is taken in some quarters t as their difficulties arise from the war, and the not of their doing, due consideration should ken of their position. The negotiations with George Paish are now turning on the question as best methods of increasing our exports to Gr itain. The latest proposal is that British sp ners should take a considerable amount of this yes cotton at prices which would be mutually satisfiery. Thus far, nothing definite has been conclude igh it is not at all beyond the range of probab s that something along those lines may be arrang It seems that when Sir George came over here, could not understand that with \$1,000,000,000 in gold ur Treasury, and some \$300,000,000 in our banks,





Pat had gone back home to Ireland and was tell- soulless and a great trans-continental railway is not

say, Pat" asked the parish priest. "Tall buildings, ye ask, sur?" replied Pat. "Faith, is all departments are the watchwords. To the on-looker there is neither time nor place for the consid-looker there is neither time nor place for the consid-"Why look here," said the shopman who was in believing that it was another scheme of the railroad "Why look here," said the snopman who was in need of a boy, "aren't you the same boy who was in here a week ago?" ory and that flowers and the outdoor life had a mes

A stronger in London inquired of Pat which was of the road. Twenty-five years ago, when N. S. In business, success means gettin; more wealth ands of employees from the Atlantic to the Pacific. side stations and see beautiful flowers where for Cadger: "Well, yer got to be big an' strong ter long series of oases across the continent. It gives a wearied traveller an almost indescribable

to be a more thorough and careful employe than the "Are you quite sure you have furniture of fully man who has no interest in anything outside actual day's work. The company has found that the

Tom-"Why not, if she doesn't object?"

here a week ago?" "Yes, sir," said the applicant.

" "I thought so. And didn't I tell you then that I wanted an older boy." "Yes, sir. That's why I'm back. I'm older now."

Cadger: "Can you spare a pore bloke a trifle, Mis-

begging?"

it takes full responsibility for the information furnished by the importer from Holland. One or two statements made by the party in question deserve special comment. In one place he says: "In the newspapers I have seen, we are told that Germany can feed herself for at least a year. This is as big a lie as ever was told. My opinion is that they are badly short already and as a grain man I know the conditions which existed before the war." He concludes by pointing out that Germany imports about one and four-tenths million tons of grain and foodstuffs per month, and asks how long they can get along without this. His statement follows in detail: "Maize is getting very scarce here as well as all other feedingstuffs. Yesterday two hundred and fifty guilders per two thousand kolis was paid for spot maize by consumers, which equals about forty-four stillings its pence per four hundred and eighty pounds. Before the war the	The placing of contracts in Canada for sweater coats amounting to \$2,000,000, for shrapnel shells amounting to \$2,000,000, for 100,000 rifles, for large numbers of boots and shoes, and other war materials war. Baron Fisher succeeds Prince Louis of Battenberg as First Sea Lord of the Admiralty. We hope that his first catch will consist of Von Tirpits and the entire German navy. Galicia, where fighting has been going on since the outbreak of war, is a province in Austria bor- dering on Russia. The capital is Lemberg, which is own in the banda of the Buscies Galicia is Lemberg, which is	-Brooklyn Eagle.	Trust Funds Should Be Deposited In a Savings Account in The Dominion Bank Such funds are safely protected, and earn in- terest at highest current rates. When payments are made, particulars of each transaction may be noted on the cheque issued, which in turn becomes a receipt or voucher when cancelled by the bank.	A SESSION OF THE COURT OF KING BNGH (Crown Side), holding criminal juriadicu at the DISTRICT OF MONTHEAL, will bal no be court HOUSE; in the CITY OF MON Rat, an MONDAY, the SECOND DAY OF NOU how the second second second second second the second second second second second second the second second second second second second to second second second second second second the second secon	
price was about seventy-five per cent. lower. The same can be said of rye, barley,- oats, and wheat. Our government has taken last week large parcels of wheat bought by	is wooded. A third of the land is held by a few	If you can bear to heat the truth you've sponen Twisted by knaves to make a trap for fools, Or watch the things you've given your life to, broken, And stop and build 'em up with worn-out tools;			NOTICE Is handle
Germans, and on its way to there, because we wanted it, and they would not let it go out of the coutnry. This is the situation in Holland.	a harmonious life. Galicia has a population of 8,-	if you can make one, heap of all your winnings And risk it all on one turn of pitch-and-toss, And loss and start again at your beginnings,	If you are not already a Subscriber to Business Man's Daily		having its principal place of business in the cit and district of Montreal, will seek and ask for the
"But you should see how they are fixed in' Germany. Not a day passes or I have scores of inquiries for all sorts of feedingstuffs. They are willing to pay any price, and will deposit the money in banks right here. As we have practically nothing ourselves there is no chance	production of petroleum, this little province pro- ducing two and a half per cent. of the world's total 1 oil output.	And note any breather a word about your loss; If you can force your heart and herve and sinew To serve your turn long after they are gone, And so held on when there is nothing in you Except the will which says to them: 'Hold on!"	You are authorised to send me Thick One Year from date at a cost o	HE JOURNAL OF COMMERCE f Three Dollars.	ing purposes: the said Act to confirm the charts and Letters Patent of the said Company; to perm it to carry on generally the business of a land com pany and to exercise all the powers that it has ob
of giving any away. "This morning I had an inquiry for five hun- dred thousand sacks of American flour. I was asked to give my services to get this from the	United Kingdom seems unconquerable. Reading Lon-	If you can talk with crowds and keep your virtue Or walk with kings-nor lose the common touch; If neither foes nor cooling friends can hurt you;	Write Fininiy Name	and the second	tom the Estate of the late Alexis Brunet, and of
United States. The goods had to be declared to be for Germany when leaving New York, and if such was done, and they came through, then	any seems to be foolish fear. If such clamor should keep a large army at home to meet an impossible ¹ danger, what Berlin says of London would be justi-	If all men count with you, but none too much; If you can fill the unforgiving minute With sixty'seconds' worth of distance run, Yours is the earth, and everything that's in it.	Address	Giry Town and Province	of September 14th, 1814, and for all other purpose whatsoever relating to these presents. GEORGE PARE
I was told they could pass through our country to Germany. Payment would be made in New York before shipment was made. I have re-	ted. Lord Ritchener is too old a soldier, however, to forget the place to fight an enemy's army is where it is.—New York World.	Yours is the earth and everything that's in it. And-which is more-you'll be a Man, my Son! -Rudyard Kipling.			Secretary-treasurer of the Company. Montreal, September 30th, 1914.



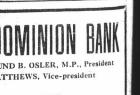


S DEPARTMENT AT ALL ARD, Manager, Montreal Branch

the Colonial Bank, West Indies.
 y Orders, Circular Letters of Credit
 s' Cheques issued negotiable in all parts of the world.

đ.

h



OGERT, General Manager



Is anosola, OF THE COURT OF KING'S we can settle through supported to the DISTRICT OF MONTREAL, will be had in the COURT HOUSE, in the CITY OF MONT. REAL on MONDAY, the SECOND Data of the DISTRICT OF MONTAGE is every indication that a set

ar Treasury, and some \$300,000,000 in our banks, we

the semicination of the standard of of the standa hostilities; by shipments of gold to the branch of the Bank of England at Ottawa, and by the gold mined in MODERN MILLER SAYS.

Bank of England at Ottawa, and by the gold mined in South Africa and Australia, for the time being left Chicago, October 31.-Weather has been exceeding-

with depositaries in those countries. Owing also ly favorable for fall sowing of wheat and considerto this increase in her gold holdings, it is considered able corn land has been sown to winter wheat. Prim-in many quarters, that it would be only a matter of fairness for our English creditors to hold off until cludes accumulation of stocks. Farmers are inclined A SESSION OF THE COURT OF KING'S we can settle through shipments of merchandise the to sell on price advances. Amount of wheat on farms is large. Help Equitable Adjustment MONEY EASY AT LONDON Red, C'go, Nominal Black C'go Soudanthe onnequence, I give PUBLIC NOTICE to all tish representative is showing every desire to view the situation from our standpoint and to help an the owner for the situation from our standpoint and to help an equitable adjustment. In this particular instance the obligations. Bills are 3 per cent. Tenders will be acthat they must be present then and there; and i above and there and there and i british Government acts in a position of considerable authority, as it is due in good part to its own action authority of the present for the and give notice to all Justices of the Peace. Coroners, and Peace Officers, in and for the said District, that in declaring a moratorium that much of the un-tablish credits. This accounts for large influx of sovereigns. Smoked, sheets Stock trading is idle on account of members not Pontianacbeing required to be present at their offices According to the usual custom Monday is a holiday. chases of merchandise, coupons, etc. She, howeve was able to liquidate her debt to Great Britain through Chicago, October 31 .-- All important grain exchanges throughout the west excepting Winnipeg will be closed Tuesday, on account of election day. an issue of short term Treasury bills. Some such method of settling our debt with Great Britain has ally steady. been suggested, but so far it has been considered im-Domestic. ESTABLISHED 1864 MERCHANTS' BANK OF CANADA MONEY ORDERS Issued available at par at any Banking Town in Canada Howard S. Ross, K.C. Eugene R. Angerr **ROSS & ANGERS**

BARRISTERS AND SOLICITORS

Suite 326, Transportation Building Montreal

Mexican-

28.666.

STEEL MILLS AND FURNACES

was apparently little doing among dealers. Offer ings were light, however, and the demand was suffi cient to sustain prices. The London market, accord ing to advices received in the trade, was firmer yes-CONTINUE TO CLOSE IN STATES terday, with sales reported there at 28d for first latex and 29d for diamond ribbed smoked sheets. Smoked was quiet yesterday, reflecting the fact that the With Production Less Than. Forty Per Cent. don at equal to 62%c. Capacity Producers Think Improvement

ahead. The jobbers are taking supplies in a moder-The following importations were reported yester-day. From Calcutta, 2,635 packages crude; from ate way. Advices from the South report a steadler market, but independent factors are still cutting Havre, 53 packages gutta percha, 213 cases crude prices on spirits to move supplies, Locally, spot turpentine was held at 45% cents to

rency since the war began, and while there is no particular. The latest proposal is that British spin-sers should take a considerable amount of this year's othin at pices which would be mutually satisfac-thy. Thus far, nothing definite has been concluded, at the highest standard. The star, nothing definite has been concluded, at the highest standard. The star is the star is the highest standard. The star is the highest star is the highest sta Caucho ball-

Upper Centrals-Corinto 29

Esmeralda 39 a. Guatemala, slabs 35 a

business.

50

28

43

45 buying of the various grades.

Savannah, October 31.-Turpentine, nominal 45% \$7 cents. No sales; receipts 415; shipments 438; stoch Rosin, nominal. No sales; receipts 475; shipments

NAVAL STORE MARKET

New York, October 31 .- The naval stores market

46 cents, but the inquiry was very routine and some

circles were inclined to shade in order to secure the

Tar is still repeated at \$6.50 for kiln burned with

retort at \$7.00. Pitch is maintained at \$4.00. Rosins are quiet and nominal, with common to good

\$5.00; N, \$6.45; W, G, \$6.70; W, W, \$6.75.

strained at \$3.75. There is a fair hand-to-m

The following were the prices of rosins in the yard: B. C, \$3.90; E. F. G, \$3.95; H. I. \$4.00; K. \$4.55; M.

Be Deposited

Account in The Dominion Bank. are safely protected, and earn inhest current rates.

rticulars 0 yments are made, pa tion may be noted on the cheque h in turn becomes a receipt n cancelled by the bank.

ing \$15,000,000 annually on her navy. ding two 28,000-ton dread

heriff's Office,

Montreal, 13th October. 1914.

ever relating to these presents.

GEORGE PARE.

L OF COMMERCE --- the Coupon :

AL OF COMMERCE ars.

Givs Town and Provincs

serious financial disturbance. On our gold reserves

the banks are allowed under the present Act to loan

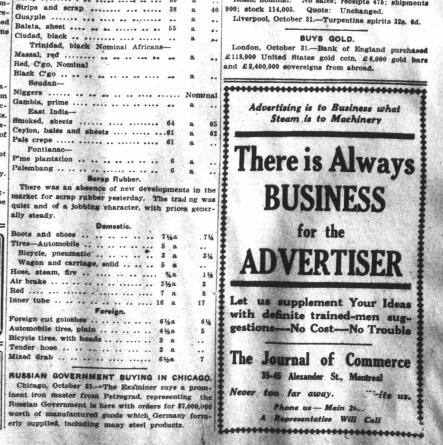
four dollars. Under the new Federal Reserve Act,

REAL on MONDAY, the SECOND DAY OF NOV ER NEXT, at TEN o'clock in the forenoon. consequence, I give PUBLIC NOTICE to all tish representative is showing every desire to view the tish representative is showing every desire to view and reace Officers, in and for the said District, that in declaring the must be present then and there, with their Re-settlement in our trade with Great Britain has arisen. wing Rolls, Indictments and other Documents, in Norway, it might be pointed out, was until recently order to do those things which belong to them in their in much the same position as we are in now, be-

L. J. LEMIEUX, Sheriff.

NOTICE is hereby given that Viewmount Land For a The above at the next series of the Provasing of an Act by the Legislature of the 2ror-se of Quebec, at its next session, for the follow-spurposes: the said Act to confirm the charter a borrowing nation. Moreover, she has a banking system which is under the control of one central in-system which is under the control of one central in-system which is under the control of one central in-situition—the Bank of England—while the Acts un-dar which we are still operating are the reverse, so dar as full centralization of power is concerned. It was figured a few years ago that the British banks kept reserves of only about 6 per cent which our banks at central reserve contres must have. This mail ratio of reserves in England has sufficed, be-ause of the high credit of the Bank of England, and Reptember 14th 1914, and for all other purpose because of the power that institution has in controll-ing the export and import of gold through its hold on

Secretary-treasurer of the Company. sal, September 30th, 1914. In money markets. While our money system under the new Federal Reserve Act may not be able to wheld quite so much power, it should nevertheless he a great improvement on our present system. the money markets. While our money system



PAGE SIX

Buying Printing Is Like Bee Culture---**Done Right It Brings** Honey; Done Wrong **It Brings Stings!**

Printing is a means toward an end--nothing more---and first costs count for little. Results determine values. Cheap printing is that which brings trade; if it fails it's expensive at any price. The effort and the postage are the same in either case.

It is our purpose in selling printing to study the results --- to find out what you wish to accomplish, and then to meet that need with exactly the right kind of printing.

We try to sell something more than Ink, Paper and Type. It pays to call our efficiency into consultation, not simply to ask us to quote prices.

While we realize fully that the lowest price is not always real economy, yet we can promise every printing buyer that we will furnish the correct printing for his purpose at the lowest possible price for such service.

Our plant is one of the largest and best equipped in the city, and we give the customer every advantage of labor-saving equipment.

Judge Gary Says This Underlies the That is the Chief Obstacle to the But Now There is Promise That She **Opening of the London Stock** Exchange

FAR ENEWIG WUULD

OVER STOCKS

BELIEVES IN ARBITRATION SOLD THROUGH AMSTERDAM No Way to Certainly Avoid Such Realizing Has Bee

THE JOURNAL OF COMMERCE SATURDAY, OCTOBER 31, 1914

Present Colossal Struggle

in Europe

ositive and Binding

Birmingham, October \$1 .- At semi-annual meet

Struggle for Existence.

may be interrupted, but the great variety of its pro-

with a climate and atmosphere unsurpassed, continu

ously serve to insure increasing wealth and prosper

comfortably support her own inhabitants and to fur-

ng quantities, with corresponding returns in value.

"It would seem safe to predict that in many impor

ant respects business conditions in the United State

for the next three months at least will be better than

for the last three months. As to the long future

do not hesitate to say, with emphasis, that opportuni

ties for progress and success are greater than eve

If we can get out of the ruts of antagon

nish a surplus to other nations in large and increase

ducts and the length and breadth of its dom

period of 1913.

stantial decreases since

dimin

the world.

averted.

and insisted on as sufficient

antagonism between Slav and Teuton. Others equal

previously met in a spirit of friendly and considerat

inquiry for the purpose of definitely settling the financial interests of each, all trouble could have been

"If this be true, and I will assume it for the pur

pose of making a point, it may be inquired, what will be the final result of the conflict? The nation

that wins will surely lose, elthough this would seen

at first blush a paradox. The enormous cost and long continued suffering of the survivors will not

be fully covered by any success or glory or indem.

believe it a contest to secure additional territory. I venture the opinion that the struggle for

lisputes by an Impartial

as Yet Discovered-Sir William Plende on Situation.

London, October 30 .- One of the chief obsta opening the London Stock Exchange is fear that Ger-mans and Austrians will throw their holdings of se-close personal association with the people of China ng of American Iron & Steel Institute, Judge Gary, nairman of the Steel Corporation, said in part: "I am curities on the market. No way to certainly avoid says that the world as large are very much mistake Steel Corporation, said in part: "I am curities on the market. No way to certainly struct and states are very much mistaken principle as well as in practice. There such realization has yet been discovered. It is fear-ght side, although it may be tempor-However, nothing is gained by clos-sterdam or some other neutral exchange or be sur-the rush of every day lift, off forget that China is so n optimist in principle as well as in practice. There ways a bright side, although it may be temporing our eyes to well known facts; and at present we reptitiously shipped to London. The British authori-are not very prosperous. This is reflected in reports ties have control of London agencies of the German reptitiously shipped to London. The British authori- big and que of some of the larger companies. The president of and Austrian banks, and Sir William Plender is of-

"What makes me hopeful of China is the real char-acter of the much maligned Chinese. It is true ne declares that the earnings from Jan. 1 to Oct. ficial supervisor of them. He has written the Stock Exchange, in answer to China needs railways, that it is getting them; it is 1914, on the tonnage produced have been at the inquiries, as to foreign security holdings, and divi-dends that may be paid on them: smallest margin of profit since formation of the com-pany. The report of another company shows that

(1) In cases where shares stand in name of London one by one, day by day, it is getting all of these agency of one of these banks, and that bank has things. These Chinese, I have found, and other ncome from manufacturing and operating, after deducting all incidental expenses, is less than oneseventh as much for the first nine months of 1914 parted with ownership of the shares but is still re- who deal with them personally will subseventh as much for the first nine months of 1914 parted with ownership of the shares out is out to be a statement, are a great big, honest, broad-minded forth that, for the first six months of 1914, net op- pay any dividend received by it to real owners of people, and in this fact lies the promise of a great erations was less than half the amount for the same the shares (provided they are not alien enemies) on nation." being satisfied as to their ownership by production of Speaking of the effect the present European war

Volume and prices of iron and steel sold in this certificates. country were very low, comparatively speaking, dur-ing months immediately prior to the European war; (2) The same applies to shares standing in names of nominees of any of the London agencies. These and with respect to volume, there have been sub- gentlemen are officials of the banks, and if dividends from foreign sources. In the past China has deare received by them, they will be paid over, as in pended to an alarming extent upon foreign loam case No. 1

with which to conduct its affairs. So (3) With regard to shares registered in name of is true, were legitimate, but again there were any one of the banks, without the London agency that were forced. In other words, this Equ "What is there to encourage us in our struggle for present existence and future success? We are always comforted by the fact that productive capacity and actual production of wealth in the United States is of such bank being specifically referred to, I am not war has turned the attention of the Cl les they would presumably either be paid to the Lon- 000,000 loanZ Small as this may appear to be as re ed. Actual realization of profits don agencies or withheld, as the companies would gards the finance of a large country. not be entitled to pay to Berlin. lies in what it stands for. The war will

American companies would, however, be under no such restriction, and I am not in a position, theredency to make China fall back upon her own re For the last 300 years, according fore, to say that dividends might not be forwarded ity, and enable us to rely on ability of the nation to to Berlin on instructions of the Berlin office. China has been an oppressed nation. At its head

If, however, any dividends are received by London has been a foreign element with the regencies of the banks in respect of shares of which has been "squeezed," or described they are not the owners, they will be paid over as terms, has been the victim of grafters. But now I said, things were changing. China above (1 and 2). dominated by young men, many of whom have re-

PAYS ITS CREDITORS

Deposits Money With British Bondholders Committee te Meet Debts.

isms, inconsistency, distrust, hypocrisy, individual in difference to rights and interests of others, which One of the proofs of the success attained by Presiseem to have prevented natural and legitimate pro lent Estrada Cabrera in his efforts in behalf of the historians speak of China as one of the grea gress the last few years, so that the people gener-ally will disregard undue personal ambition and will struction of the financial affairs of the Republic of Guatemala is the fact that the government of that sent day will be recalled as the work together, joining hands for protection and pro country at the beginning of this week, placed in the China's struggle for recognition. In less hands of the committee of British bondholders the years China will be the greatest purchaser motion of the welfare of all alike, having a dis position to utilize to the best advantage the privilsum of £59,000 in payment of instalments due on the products. Owning up to, as it does one eges this country affords, it will be only a question public debt on December 31, 1914, and June 30, 1915. of time, and short at that, when the United States These are the first payments made in several years. will be firmly established as the leading country of President Cabrera, upon taking charge of his office in 1898, found his country on the border of bankruptcy. Maintain Strict Neutrality. This work of reconstruction has been difficult, but he "Without attempting to locate blame for the war

has been devoting his attention to the proper developan's motive in going after the province of Kiao because the people of this country are disposed to ment of the agricultural and mineral resources of the Chau, is thought to be a good ountry, leading aid and support to the several branchmaintain strict neutrality, we may perhaps consider, though we would hesitate to do more than suggest, es of enterprise to the best of his ability. the possible cause or causes. We hear from those entiment of China, he said, is unfavorable toward who advocate settlement of international disputes by

If the Allies abolish the use of alcohol in their resort to force many different reasons, some giving military services and the Germans continue drinki one reason and some another, which is believed in beer and alcoholic beverages, the Allies will win, says a prominent United States surgeon "Many claim to believe the war is the outgrowth of

at least had a decided influence; that the questions Its a Long Way at issue largely relate to dollars and cents. And many believe if representatives of the different nations had

business done during August and September wa TWEEN MONTREAL AND QUEBEC), WHERE FACTORIES ARE WORKING NIGHT AND DAY IN TURNING OUT "MADE IN CANADA" PRODUCTS.

is a matter of public knowledge that sale CANADIAN CITIES CANNOT BE OVER-LOOKED BY THE THINKING CAPITAL

IMPROVE Emergency Orders for Euro Will Yet Rise to be a Account Not Instances of **Great** Nation General Strengthening

VOL. XXIX. No. 150

ds Railways, a New Fir

ernment as that of a republic

Getting All These Things.

ciation with the people of China,

the reality of China and its gov-

Chinese, I have found, and others

Loans From Foreign Sources.

"One wonderful result is the cessation of bans

will have on China, Mr. Clinton said:

ceived their education in western

having tasted of freedom and life as

their native country. China is advar

government is assuming cheering prope

"Twenty-five years hence,' the speake

population of the world, and being itself one

tion in the present war. On one hand, he said, Ja

On the other hand, he said, there are those wh

elieve Japan is furthering her own interests. The

Normal Rate of Increase, However, Was Not Main-

ained .- This Might Be Expected in

Any Cash Business

f one of the largest five and ten-cent stores, t

IMPROVED OVER YEAR AGO

richest in posibilities of any nation in

Mr. Clinton gave views of the Japanes

SALES OF FIVE AND TEN CENT

New York, October 31 .- According

these developments are bound to come

ers, which I am firmly convinced the

a modern way, are strongly advocating the same

China One of Great Powers.

nment, but

these, i

e were mar

the speak

that China

in Americ

MUCH HAS BEEN DONE

VOL. XXIX. No. 150

MANY IMPERATIVE REFORMS Which Has Attended Efforts of Pro nt but Gradually She is ters To So of Future Success Along All Lines. Mr. J. M. Clinton, of Hankow, China, who is now

(Special to the Journal of Com n, October 31.-It is idle to argue that rovement in business except in a any s where emergency orders are being pl ount of European nations now at war.

stances inordinate activity is it nce but this far from makes up what has other lines because of the European

This does not imply, of course, that subst has not been made in the past three m progress particularly is this impressive when a review made of the unique and formidable situations onfronted finance and business when the war

n the order named, the following prot and have been practically solved: New York bond maturity; the foreign exchange paralysis the break-down in the cotton market; the esta ment of the Federal Reserve System-admit mething which will be of enormous help to ition-with its shifting of reserves another thing injected into the situation. This, wer, is proceeding, and within a short time the try should begin to reap the benefits from this

The re-opening of the security markets. or the last but not least important problems, is still arently some distance off. Until this is accomp ed it cannot be said of course, that financial c tions are approaching normal.

However, the success which has attended the rts of the country's leading bankers and bus men thus far is calculated to inspire confidence the belief that we shall work out of the present ess situation within a reasonabl yshort Admitting the unfavorable factors, such as sm clearings and the poor, but not unexpectedly uarterly statement of the Steel Corporation, are yet bright spots to be seen. Increasing exp and growing ease in money appear on the credit iness ledger, and after all, considering shock which the business world has sustained, sore could be expected than the period of c brough which we are now passing.

But there is an irreducable minimum to everyth and while the turn in business does not yet ap to be in sight, from now on any change should for the better.

SOMEWHAT BETTER TRADE IS REPORTED IN CAN

New York, October 31 .- Bradstreet's reports onfidence is gradually returning in Canada, and c weather with war's demands have made for so what better trade. Incidentally lower temperate have brought out some sorting orders.

Up in the Northwest, ideal weather has en farmers to make progress with fall ploughing, very indica tion points to a larger wheat acre

rmers are holding wheat. Collections show some impro nterior country points.

Montreal reports that the English government placed an order for 25,000 fleece lined coats, for 2 00 pairs of heavy woollen drawers and a contract 0,000 pairs of army boots has been awarded.

Toronto notes that military demand for leath steel sheets and woollen goods causes activity in li-that would otherwise be short of work. Winnipeg reports that large orders have

uced for harness, saddles and horses, but domes trade is quiet. Bank clearings at sixteen cities for the week er

ing with Thursday last aggregate \$153,769,000, a c crease of 10.6 per cent from last week and of 2 er cent from the corresponding week last year. siness failures for the week terminating Thu day were 81, contrasted with 64 last week and 51

DUN'S REVIEW.

New York, October 31.-Dispatches to Dun's R new from branch offices of R. G. Dun & Compa in leading trade centres of the Dominion of Canad

-BUT IT'S ONLY 75 MILES TO THREE-RIVERS (THE HALF-WAY CITY BE-

satisfactory in view of the unprecedented condition Sales while not maintaining the normal rate of in crease, showed gains over last year. The officer points to the fact that five and te cent stores are operated on a strictly cash basis. THREE - RIVERS' ADVANTAGES OVER

	ity before now every participant must realize that it would have been better to have settled, if pos- sible, all existing differences, real or imaginary, on a basis approved by some competent and impartial tribunal. The sums expended and to be expended by the different nations would have greatly extended their opportunities for success and happiness if wisely used for those purposes.	tade generally is still quiet, the trend is towards in reservently is still quiet, the trend is towards in revenent. Montreal reports little change from a week ag Setting business in dry-goods is somewhat slow, b there is a higher volume of spring orders. Textile mills, shirt, clothing and footwear facto is are busy on such that the set of
CATALOGUES, BOOKLETS, FOLDERS,	Enforcement of Decisions. "Personally, I believe in a positive and binding" LABOR LUVING CONDITIONS AND OPEN Apart from the belief that the loss in wages is LABOR LUVING CONDITIONS AND OPEN Apart from the belief that the loss in wages is advector of the second sec	of groceries is well maintained. Retail trade is n quite so active at Quebec, but wholesale business fully as good as a vice are
COMMERCIAL STATIONERY, BOOKBINDING, LOOSE LEAF LEDGERS,	agreement between all the nations for final settle- ment by arbitration of all international disputes on a basis decided by a competent and impartial tribun- al and for enforcement of decisions by the nations BOOKLET OF FACTS ABOUT CANADA	movement of dry-goods, clothing and other reason
: BINDERS AND SHEETS :	agreement could be made, such a tribunal could be permanently established, and such an enforcement	The situation, however, has been helped by lar, orders for war materials, certain factories havin sufficient business booked to keep them employs until spring, and the outlook, on the whole, has in proved.
	made practical, if the nations were so disposed. These ideal conditions may never be brought about. Human nature is the same the world over. It is selfish and inconsiderate. Might too often makes right: the strong becomes arrogant, unreasonable and aggressive: the evil-minded is reckless and in fufferent. I am not willing to admit that the ma- lority of individuels are controlled by these testified to in the strong becomes arrogant. Were numerous; this has lately been testified to in the strong becomes arrogant. Human not willing to admit that the ma- lority of individuels are controlled by these testified to in the strong becomes arrogant. Human not willing to admit that the ma- lority of individuels are controlled by these testified to in the strong becomes arrogant. Human not willing to admit that the ma- lority of individuels are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be are controlled by these testified to in Human not will be and the strong testified to in Human not will be are controlled by the strong testified to in Human not will be are controlled by the strong testified to in Human not will be are controlled by the strong testified to in Human not will be and the strong testified to in Human not will be are controlled by the strong testified to in Human not will be are controlled by the strong testified to in Human not will be an out the strong testified to in Human not will be an out the strong testified to in Human not will be an out will be an out the strong testified to in Human not will be an	Confidence is gradually returning at Hamilton, a hough the movement of merchandise does not as yo how much increase. More favorable conditions appear to be developin in the Far West and Northwest and prospects gen traily are regarded encouraging.
The Industrial & Educational	New Order of Things. New Order of Things. New Order of Things. New Order of Things. Nine months . 10,634,624 19.0° 8.663,269 26.0° 8.663,2	Increase in inquiries and shipping directions, especial by in seasonable goods.
Press, 5 Limited	"All that I have said applies forcibly to our busi- ness. We who are here to-day are engaged in com- petition; we are naturally selfish; we are often in- gliad when he prospers and equally sorry when he order of the interests of your neighbor; you are ALGOMA STEEL SECURES ORDER FOR 20,000 TONS RAILS	showing gradual improvemnt. Both wholesale and retail trade are in fair volume at Regina and metail trade are in fair volume
Printing Department Main 2662	ests of those who place us in official positions, we feel obligated to strive for success, and we go be- field obligated to strive for success, and we go be-	Fairly satisfactory conditions now prevail at Cal gary, demand for staple commodities being well up to the average
35-45 ST. ALEXANDER ST., MONTREAL	marked at previous meetings, it was customary in ton, without doing anything that is destructive and rails for January delivery.	Gross earnings of all Canadian railroads reporting to date for the three weeks of October show a de- vicase of 27.5 per cent. as compared with the earn- age of the same roads for the corresponding period year ago.



There is Promise That She Yet Rise to be a **Great** Nation

IPERATIVE REFORMS

a New Financial System and a New ent but Gradually She is tting All These Things.

ton, of Hankow, China, who is now States after se veral years spen states arter several years spent in sociation with the people of China, rid as large are very much mistaken ments of the Chinese. sinces men." Mr. Clinton said, "in r day lift, oft forget that China is so

the reality of China and its govof a republic. me hopeful of China is the real char-ich maligned Chinese. It is true

ways, that it is getting them; it is needs more industries, a new finnd a new form of government, but by day, it is getting all of these Chinese, I have found, and others nem personally will substantiate this great big, honest, broad-minded

s From Foreign Sources. the effect the present European war ina, Mr. Clinton said: ful result is the cessation of foans

urces. In the past China has de-larming extent upon foreign loans onduct its affairs. Some of these, it itimate, but again there were many d. In other words, this Euro the attention of the Chinese to in-A startling evidence of this is the y Chinese business emm of a \$16,-nall as this may appear to be as ree of a large country, its greatne ands for. The war will have a ter China fall back upon her own reher words, 'clean her own house' 00 years, according to the speaker, an oppressed nation. At its head n element with the result that China zed," or described in American the victim of grafters. But, now, he e changing. China is fast being ung men, many of whom have reication in western countries, and freedom and life as re strongly advocating the same in ntry. China is advancing and it ssuming cheering proportions.

One of Great Powers. ears hence,' the speaker said, "when

of China as one of the great pow-firmly convinced they will, this prerecalled as the turning point i for recognition. In less than be the greatest purchaser of forei g up to, as it does, one-fourth th world, and being itself one of th lities of any nation in the world, ts are bound to come. ve views of the Japanese interven-nt war. On one hand, he said, Jagoing after the province of Kiao to be a good one.

na, he said, is unfavorable VE AND TEN CENT **WPROVED** OVER YEAR AGO

nand, he said, there are those who furthering her own interests. The

ncrease, However, Was Not Main-This Might Be Expected in ny Cash Business

ober 31 .- According to an executive rgest five and ten-cent stores, the uring August and September was w of the unprecedented conditions. naintaining the normal rate of inins over last year.

nts to the fact that five and tenerated on a strictly cash basis. I public knowledge that salaries of of workers have suffered drastic others have le



VOL. XXIX. No. 150

IMPROVEMENT NO

MUCH HAS BEEN DONE

ceess Which Has Attended Efforts of Promin Bankers To Solve Great Difficulties Reliable Criterion of Future Success Along All Lines.

(Special to the Journal of Commerce.) Boston, October 31.—It is idle to argue that there is any improvement in business except in special s any improvement in orders are being placed for nes where emergency orders are being placed for count of European nations now at war. In these articular instances inordinate activity is in evidence, but this far from makes up what has been lost on other lines because of the European im-

proglio. This does not imply, of course, that substantial progress has not been made in the past three months. Particularly is this impressive when a review is ade of the unique and formidable situations which confronted finance and business when the war broke

In the order named, the following problems arose and have been practically solved: New York City bond maturity; the foreign exchange paralysis and the break-down in the cotton market; the establishment of the Federal Reserve System-admittedly

omething which will be of enormous help to the noisi nosition-with its shifting of reserves was another thing injected into the situation. This, how-

that we have about one man to each hundred acres tions are approaching normal. However, the success which has attended the ef-

rts of the country's leading bankers and business dred acre farm are barely enough to do the most All other countries 383,100 men thus far is calculated to inspire confidence in ordinary kind of production, and if even a limited the belief that we shall work out of the present poor form of intensive farming were attempted two men could be employed all year round on fifty acres. In usiness situation within a reasonabl yshort time. business situation within a reasonabl yshort time. could be employed all year round on firty acres. in Admitting the unfavorable factors, such as smaller the district under consideration at least one hundred the total of cotton goods imported comes from Great most serious and widely distributed diseases of the points many sales have been made at 5% and even quarterly statement of the Steel Corporation, there would be worth while. Of the fifty-one now on the are yet bright spots to be seen. Increasing exports and, only eight are of military age between nine- exceeding in percentage of increase in 1912 its nearest to recent investigations conducted by the Department quoted.



confidence is gradually returning in Canada, and cold-

Toronto notes that military demand for leather, more helpless if they had to make their living out of of which American goods led in 1912.

trease of 10.6 per cent from last week and of 21.4 "back to the land." Necessity, of course, will drive per cent from the corresponding week last year.

DUN'S REVIEW

FOR AMERICAN COTTON 0 Ekfrid, October 28 .- In resigning his pos ting President of the Ontario Agricultural College Poor Patronage Displayed for These rather than be responsible for the organization of corps of military engineers to be recruited from the Goods From the United States ent body, Prof. Zavitz calls attention to a phase of the necessary preparations for war that has re-ceived scant consideration up to the present time. in Argentina In the report that I saw his action was attributed to the conviction that the students could do more to promote the interests of the Empire in this crisis by

THE ARMY OF PRODUCTION.

By Reter McArthur.

devoting themselves to the best methods of agricul-ture, so that the inevitable need for farm supplies

may be met. If this report is correct, Prof. Zavitz's

position is well taken. The man behind the plow is

corps of military e student body. Prof

FLOUR BAGS NOT IMPORTED

THE JOURNAL OF COMMERCE, SATURDAY, OCTOBER 31, 1914

NO CONSISTENT SALE

Cloth, Which is Secured Largely in Calcutta and Dundee, is Taken to Argentina and the Bage Are Now Made Up in That Country.

given first:

1.082.990 576,415 358,435

> 422,820 296,885 Leaf Spot Disease Reduces Both the Tonnage and Total \$\$7,375,090 \$34,331,365 \$36,803,560 It will be seen from this table that about one-half

963.42

810,865

445.400

opinion that cline use the farms are now in the west or in
the clites and most of the farms are being worked by
boys and men over forty-five. Our farms are being worked by
where all the able-bodied men have been called to
the colors. We have been supplying the businessthe average importation far the five-year period 1905-
fact that if the disease caused an average loss of 10
per cent. in the value of the crop of beet tops the
loss to the country would amount to over \$300,000 a
year in this one item alone. The loss in sugar would,
the colors. We have been supplying the businessINCREASE IN FOCOSTUFF EX PORTS.
Washington, October 31.—Nearly all classes of American
control the disease, the Government investiga-
tors advocate first of all a proper system of crop rota-
tors advocate first of all a proper system of torp rota-
the relaf-spot disease exists or not, but the fact that to 7,000,000 pounds, or eleven times the total for

The solution of the solution o taught how to make a living out of the soil and the sary to effect the delivery of a shipment from New

GRAIN MARKET REVIEW

men back to the villages from the large centres and Chicago, October 31.-The grain market has been Business failures for the week terminating Thurs-day were \$1, contrasted with 64 last week and 51 in who desire to till the soil rather than endure the change from the prices last Saturday. There was a

struggle that the poor man has in the cities." tendency toward lower prices in the early part of In the reports that I have read I have noticed that the week due to the liberal receipts and an from six to eight months of military training are re-New York. October 31.—Dispatches to Dun's Re-quired to prepare men for the army of defence, and offerings and resulted in a moderate rally. Export we tork october 31.—Dispatches to Dun's Re-view fom branch offices of R. G. Dun & Company in leading trade centres of the Dominion of Cariada, state that sentiment is improving and that, though rade generally is still quiet, the trend is towards im-Normenal. Montreal reports little change from a week ago. String business in dry-goods is somewhat slow but



PAGE SEVEN

While Exact Date Not Determined The Hague. October 31.—Crop returns have never been of so great an interest to the German public as they are this year, because it is realized that upon the amount of food in the country depends in a large emasure the ultimate result of the war. Efforts are now being made to establish in accurate figures the quantity of food in the country. So far final returns are obtainable only in the case of Prus-sta. The table covering the cop of breadstuffs and to will be Sh sail. upon which the army especially depends, is Activity is Expected About Middle of November

EUROPE BUYS MORE FRE_LY

in Exports to Italy, Whonce Cotton Will be Shipped to Germany-French Mills Still Busy, and England's Demand Will

 may be met. Li this report is correct, Prof. Zavitzs
 Are Now Mass up in the County.
 Maington, October 81.- According to a report by
 Breaker 100
 Maington, October 81.- According to a report by
 Maington, October 81.- According to a report by 6,786,880 that the new crop, while sufficient perhaps to carry to be no reason why the consumption of cotton h

large.

Admitting the unfavorable factors, such as smaller the district under consideration at least one nundred distributed discases of the points many sales have been made at 5% and even dearings and the poor, but not unexpectedly so, extra men should be employed to do farming that quarterly statement of the Steel Corporation, there would be worth while. Of the fifty-one now on the four one now on the bound of the fifty-one now on the constant of the steel corporation, there would be worth while. Of the fifty-one now on the constant of the steel corporation, there would be worth while. Of the fifty-one now on the constant of the steel corporation and by deep fall ploughing, seconding the constant of the steel corporation and by deep fall ploughing, seconding the constant of the steel corporation and by deep fall ploughing, seconding the constant of the steel corporation and by deep fall ploughing.

quarrely statement of the Steel Corporation, there are yet bright spots to be seen. Increasing exports are yet bright spots to be seen. Increasing exports are yet bright spots to be seen. Increasing exports are yet bright spots to be seen. Increasing exports are yet bright spots to be seen. Increasing exports are yet bright spots to be seen. Increasing exports and noney appear on the credit side and forty-five— and of these five are married of the suites would be worth while. On the tilly spots to be seen. Increasing exports the business bedger, and after all, considering the shock which the business world has sustained, little more could be expected than the period of quires that a cerve farmers' sons are enlising for the sale for three consecutive years. For instance, that so few farmers's one are enlising for the sale for three consecutive years. For instance, that year, constituting half the total importation for the street consecution for the street. Such as the feeding value of the best the feedings value of the best the feedings value of the best tops are also very appreciable exports that year. Gast 200 in 1100, \$205,237 worth of grude cotton yaar was imported from America, which figure also represented the average importation for the disease lease cause of them parts of Ontario would re- weal the same conditions. A majority of the young for the same conditions. A majority of the young for the young

PROTECT SUGAR BEET CROP

Sugar Content of the Beet

GERMAN CROP RETURNS

Never Has There boon So Much Interest Shown Agricultural W sith of Fatherland as This Year Who: Results Ace Vital.

The Hague, October 31 .-- Crop returns have neve

oats, upon which the army especially depends, is

the colors. We have been supplying the business wate better trade. Incidentally lower temperatures have brought out some sorting orders. Up in the Northwest, ideal weather has enabled farmers to make progress with fall ploughing, and

the land but go far toward eliminating the pest.



5,527,865 the country another year without imports, will meet to be no reason why the consumption of cotton by 2,574,270 all demands likely to be made upon it. In the last 13 years the number of active spindle

in Italy has increased from 1,940,000 to 4,600,000, and the annual mill consumption from 475,000 bales 800,000 bales. Of late the Southern spot markets have shown in

some cases more steadiness. They are far from ac-tive, however. Within a week the lowest prices have

this year.

taught now to make a noing out of the soft and the soft a

 farmers to make progress with fall ploughing, and rewry indication points to a larger wheat acreage.
 attention in the near tuture.
 made up there. This cloth comes from Calcutta and Dundee, and from the same places also come such interior country points.
 of leaf-spot disease, can thrive only on certain kinds of plants. When their food supply is cut off by the planting of other crops the pests must inevitably sur-agricultural army be recruited from the city unem-placed an order for \$5000 form this point a correspondent writes:
 of leaf-spot disease, can thrive only on certain kinds of plants. When their food supply is cut off by the planting of other crops the pests must inevitably sur-should not be imported if proper efforts are made to push their sale. 'An exception must be noted in pushels of use as of envas and duck in pronortions. Ameri-cover, thrive upon small grains, com, clover, thrive near to lost which are to lost.
 isst year.

n that any reduction in the amou ands of the working class, which percentage of customers to these ected in their purchases. It is also tion that people, under such condiwhere they can obtain credit and which carry charge accounts are

belief that the loss in wages increase that may result from adobtained from European countries, the sales of the F. W. Woolworth Gresge Co. for the months of August nd the nine month period in 1912, ws that this year sales for August not present the normal increase, st year over 1912: W. Woolworth Co. +Inc.

 1914.
 •Inc.
 1913.
 rinc.

 434,023
 1.5%
 \$5.352,600
 5.4%

 557,242
 6.3%
 5.226,825
 10.4%
 1913. 718,706 6.5% 43,845,173 9.8%

 S. S. Kresge Co.
 1913.
 fine.

 1914.
 •Inc.
 1913.
 50.00 (0.000)

 224,761
 19.3 %
 \$1,035,999
 22.09%

 224,026
 19.0 %
 1.079,549
 39.00%
 284,026 19.0% 634,624 22.7% 8,663,269 26.00%

913. †Increase over 1912.

SECURES ORDER FOR 20,000 TONS RAILS.

ober 31.-The Algoma Steel Corary of the Lake Superior Corpora-l orders for 20,000 tons of ktel delivery.

nder races, to have been sailed at veen German and American yachts , have been cancelled by the Kaiser Setting business in dry-goods is somewhat slow, but there is a higher volume of spring orders. Tertile mills, shirt elepting and for a spring orders. Textile mills, shirt, clothing and footwear factor-

Textile mills, shirt, clothing and footwear factor-is are busy on government orders and distribution of moeries is well maintained. Retail trade is not fulls as good as a year ago. Quite conditions generally prevail at Toronto, the morement of dry-goods, clothing and other reason-able lines being restricted by the weather. The situation, however, has been helped by large edificient business booked to keep them employed

There is a satisfactory demand for staple merchan-line at sastation, with the movement in most lines bowing stadual improvement. Both wholesale and retail under the formation of the present time may be urgently needed at the present time may be urgently needed at the present time and systematized extension have them all answered within a few days, even

的自己的现象

showing tradual improvement. Both wholesale and retail trade are in fair volume at facting, and most merchants expect a brisk fail and winter business. Failty satisfactory conditions now prevail at Cal-arry, demand for staple commodifies being well up to the average. Gross earnings of all Canadian railroads reporting to data for the three weeks of October show a de-mes of the same roads for the corresponding period

Canadian An under of states in states to states to states to the sources in the load of or states as officers of the sources as officers of the Army, of the source in the yours me being times to the source in the source in

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title par value of \$100.

company share for share. Under the original plan which the columbus Light, Heat and Power disrespectful

Peace risks at Lloyds were quoted Friday at 75 inseas per cont, if peace is declared before March st, 115, and si suppeace per cent, if declared before the line at the per company was offered in such as the series "" or common stock. Light the before the nature of the correspondence, but the before the series "" or common stock. Light the before the at and Power company was in the series "" or common stock. Light the before the series of the correspondence, but the before the series "" or common stock. Light

inia is promised

notes directed to the Mexican Govern-

Pittsburgh, October 31.—European glass out to ber 3. Half the proceeds of the samounced. De have been placing orders in the market here, and to the Belgian relief fund, it is announced. De glass manufacturers in England, as a direct result of the Bombardier know there is a war on with Ge many, et al? the war. A heavy export business for glass factories in western Pennsylvania, eastern Ohio and West Vir-

HUDSON BAY MINING.

