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No. 7. \}

## BOOK NOTES.

In noticing "The Open Secret" last month, we omitted to state that it was published by Tho Willard Tract Dopository, Toronto.

Selby \& Co., Toronto, will publish sermons by Rev, Dr. Wild. The first volume will be ready in May.
The Methodist Book and Publishing House, Toronto, issued last week:-"Life in a Parsonage," a religious novelette, by iW. H. Withrow, D.D., F.R. S.C., 12 mo., cloth; "Dobate on Baptism," between Elder Hardinz and Rev. T. L. Wilkinson, 8vo., cloth; "The Final Outcome of Sin," a Homiletical Monograph, by Rev. A. Sutherland, D.D., paper cever ; "The Second Advent of Christ," by the Rev. Misee Pratt, paper cover.

Dearaded.-Hamilton Spectator Printing Company. This is an annonymous novelette, written, however, we understand, by a Hamilton lady, and dedicated to "all wirls whose only inheritance is Adam's legacy-Work." The principal characters are Dr. Arlington, "a proud, happy-looking man" (well he might be); Chester Marsh, a sweet, graceful woman ; two majestic old ladies, Dr. Arlingtou's mother and his aunt; and his sister. Out of these and their environment. the authoress has woven a very charming story, which she has tnld plainly and gracefully. The heroine, a school teachor out of employment, takes, against the wish of her aristocratic aunt, domestic service with Dr. Arlington; and the purport of the book is to show how by choosing healthtul work and doing her duty sho is not degraded, and, moreover, receives the guerdon-but, stay, our readers, if they cannot guess, must tind out what sho receives from the book itself; it will repay a perusal. -The Week.

In the course of an amusing articlo on "The True Theory of the Preface," by Brander Mathews, the following advice is tendered (contidentially) to all makers of broks:-"The only safe rule is resolutely to set forth the merits of the book in the preface, and to be silent as to its faults. Do not apologise for
anything. Confess nothing. If the book has an inevitable defect, boast of it. A man has the qualities of his faults, says the French maxim. In a preface a man must defiantly set up his faults as qualities. Of course, this needs to be done with the greatest skill; and it is seen in perfection only in the prefaces of those who have both taste and tact, and who combine a masculine vigour of handling with a feminine delicacy of touch. Anybody can write a book, as I have said already; but only a man singularly gifted by nature, and richly cultivated by art, can write a preface as it ought to be written."

Mr. William Sharp will issue his "Sonnets of this Century," in Mr. Walter Scott's popular "Canterbury Poems," with an introductory essay by himself. When we add that ho has received free permission to make his choice from Lord Tennyson, Mr. Swinburne, Mr. Matthew Arnold, and others, as also from the publishers of the works of Mrs. Browning, Mr. Charles Tennyson-'Turner, and Mr. Rossetti, it will be seen that he enjoys advantages beyond previous labourers in the same field, and a most valuable and charming book may be expected.

Messrs. Longmans have conferred a boon on the public, by the issue of Lord Beaconsfield's novels, in an eighteen-penny series, uniform with those of Mr. Whyte-Melville. Woll got up and well printed, they are just the form in which we prefer to read such old favourites, and the popularity they attain will, we trust, lead to other issues in the same style.

Following out and improving on the suggestions of Mr . Zaehnsdorff, a collector has ordered a copy of Holbein's "Dance of Death," to be bound in human skin. That gentloman suggestod that certain brilliant but immoral French erotica should be clothed in the gorgeous skins of Eastern vonomous suakes. This was reasonable and suggestive enough, but the now departure seoms in its sensuous realism, a gross offence on decency and good taste.

The author of "Houp-la," " Bootlo's Baby," snd other popular military novels, published lately, surprised the English publishers of tho books not long ago very much as Charles Egbert Craddock, (Miss Murfree) did Mr. Aldrich, the editor of The Atlantic.
J. S. Winter, it turns oul, is a woman. Her stories present a most spirited picture of lifo in the barracks and service, not only in England, butin the Colonies ; certainly, the sex of the author would not be suspected from any of her books. "Bootle's Baby," one of the most successful of the atories, was ropeatedly offered to the London publishers. When it finally did appear it became at once very popular.
Larae Sarisa.-In a late interviow, a member of the firm of Leo \&Shopard said, " That Husbund of Mino' 170,000 copies. Perfectly enormous, and it all came about by an accident, too. We had the manuscript on hand for a long time, and had about decided to throw it away, when one day we determinod to lot it go, just as an exporiment. The book went so fast-not a bit of advertising by us, eitherthat we had to run uight and day for six days to supply the demand. Then we brought out "That Wife of Mine' as a companion prece, and it fell like lead on the market." While he sags Belford, Clarke \&Co. claim to have sold 500,000 copies of "The Bad Boy." These taken in comnection with the reputed sale of (Grant's Autobiography, noted last month, shows that some firms give small fortunes to both author and publisher.

A Boln Vemture.-What gave me a real status among publishers was the proposal which I made, and which was accopted by the late Lord Lytton, for the publication of his novels. I gave twenty thousand pounds for the right to publish his books for ten 1 years, a step I never regretted. Of course, the copyrights have fallen in now, but some figures which I will give you presently will show that I was right, and iny friends wrang, who declared that such an offor from a young publisher was suicidal. I must not forget to toll you of "Thele Tom's Cabin," which was a good friend to mo. There was no copyright, and other publishers had seized upon it. I turned out an edition which was a little bottor than the other, and, moreover, induced Lord Carlislo to writo a proface, which gavo it an air of distinction. Wo could not print it fast enough, so great was the demand; and I dare say we have printed as many as six hundred thonsand copies of the seven or eight editions. The vogue for the book was quite amusing at the time-it was not a vogue, but a craze. I remember when all the people in a single compartment of a railway carringe would be reading it, and if the train stopped and they happened to look up, each one smiled confusedy, and let his eyes drop once more on the pages.-Gcorge Routledge in interview with Pall Mfall Gazette reporter.

Tur process of restoring a characteristic old wooden church at Hupperstad, in the Hardes district of Sogne, in Norway, has brought to light an interesting Norwegian medroval relic. In a closed niche a book, consisting of six wax tablets, was found, carufully enclosed in a caskot of wood and leather. The tablets are of box-wood, covored with wax, each tablet having a thin border, so as to hinder the tablets from sticking togethor on closing the book; this precaulion has holped to keop it in excellent preservation. The contents are chielly drawings, made by a tine style, ropresenting scenes from village and rural hife. At the end there is a large catalogue in Latin of various
kinds of animals, with a translation into old Norvogian ; and from this it has been conjectured that the greater portion of the book dates from the close of the thirteenth century. But there aro indications that part of the book is of earlier date. The tablots are fastened together at the back, and the cover is carved and inlad with various pieces of differontly coloured woods. The book has been placed in the Museum of Antiquities in the Cniversity of Christiania, and it is intended to publish it shortly in facsimile.

Book Trade in Germany.-The book trade of Germany difiers from both that of England and that of France, not only in its extent, but also in its character ; for while, with few exceptions, the books of this country appear in London, and while the majority of French books are issued in Paris, there is hardly a town of mportance in Germany that does not contain several publishers. However, though Germany has no contre of production, it has a centre of distribution; and from Leipsic books of the weight of over seven thousand tons are sent out annually.The Biblographer.

As almanac 3,000 years old, found in Egypt, is in the British Museum. It is supposed to be the oldest in the world. It was found on the body of an Egyptian. The days are writton in red ink, and under each is a figure followed by three characters, signifying the probnble state of the weather for that day. Like the other Egyptian manuscripts, it is written on papyrus. It is written in columns, but is not in its integrity, having been evidently torn before its owner died.

Tinesias and other poems by Alfred Lord Tennyson, Macmillan \& Co., was out in time for the English holiday trade. It is spoken of as very uneven, though some of the poems are equal to the best of his earlier works.

It is stated that before long it is likely a life of the late President Garfield will be published, for which his widow will supply many letters and important ovents.

Mr. Stony's Finmmetta.-The Now York Com mercial Advertiser pronounces this a "very onchant ing little romance," and briefly thus describes it:"The young artist, jaded with the toil and restraints of Rome, seeks repose and inspiration in the mountains amid song of birds and babble of brooks, and finds inore than he seeks. The contact there with a fresh and beautiful nature, unversed in worldly risdom, and its influence in drawing the best out of him, are portrayed with rare grace and charm. The choice and dainty language, the delicate sense of pruportion, and Story's peculiar gift of beautifying the pleasures of sense combine to make this idyl a model of its kind.

Agassiz's Life and Letters.-The Literary World, of London, says of this work:-"Having waited twelve years for an authentic and satisfactory biography of one of the greatest naturalists this or any other age has known, it is cause for great satisfaction that Mrs. Agassiz has produced a work which cannot feil to give satisfaction to most readers.

The
record of his life's passionate devotion to the interprotation of nature, as given in theso two volumes, cannot fail to fre many minds with a desire to follow in his foutsteps."

The Church Recinu pronounces "The Prophot of the Great Smuky Munantains" "extremely interestang, notably well written, and admirablo in concep. tion," and says of the characters, "their talk abounds with the sort of shrewd and caustic humour which George Eliot puts into the mouth of her lowly people in such abundance." Tho Pall Mall Gazette says:"This book gives the author an indisputable place in the first rank of American novelists. . . . The heroine is a really exquisite creation, full of health, grace, and womanly loyalty."

Along Alaska's Gbeat River. By Frederick Schwatka. It is probably true that the averago American is less familiar with the geography of Alaska than with the buundaries of Afghanistan or the states of the Congo, thoug's it is the one important possession of the United States not directly connected with its main territory. Lient. Schwatka writes from a lung dretic experience, and as the hero of the longest raft-journoy ever successfully accomplished. The Yukon stands seventh among the greatest rivers of the world; its total length is 2044 miles : it takes ats wator from an area of 200,000 square miles, and for 1000 miles it flows through a country which is very little known about, notwithstanding its many points of interest and its supposed commercial value. Lieut. Schwatka's expedition was undertaken in 1883 for the purpose of acquiring "such information of the country and its wild inhabitants as would be valuable to the military authorities of the future." As a map would be needful to illustrate such information, the party's efforts were rowarded with making the expedition successful, also geographically. Lest the Government should finally forbid the exploration of the Yukon, the party left San Francisco with scant preparations, and in the middle of the night, to avoid observation. The money at the disposal of the commander was not sufficient to properly equip the expedition, but even with this drawback the explorations were carried on vigorously, and little or nothing was left undone for lack of funds. The popular idea of Alaska, no doubt, pictures a country of ice and anow and perpetual winter, yot Lieut. Schwatka describes many points along the coast where the warm ocean currents, coming from the China seas, carry with them the tropical moisture to Alaska. The journoy was made under many trying difficulties, yot there are but a few stories of misadventure. At the head-waters of the Yukon on the Alaskan coast range of mountains, the party propared a large raft of the most primitive sort; with this cumbersome float they sailed through nearly a hundred lakes, and shot many rapids, the entire river being traversed. It should not be understood that the author occupies all his pages with this raft-journey. He finds time to view much of Alaska beside those parts through which the Yukon runs, and to see the inhabitants, whose life and habits he describes in an interesting way. The book is illustrated with many photo-engravings, taken we presume, from photographs. It is hardly necessary to say that it is a very welcome addition to geographical literature in a tield so imperfectly known
from books. [Ñow York: Cassell \& Co. 1 vol., 8 vo.]-Errehange.

## PAPER.

Proomess in paper making,-An oxporionced munufacturer, speaking at Saratoga Convention about the cheapness of papor, said that the incroasing use of wood in place of rags had done more than the construction of mills or mnything olse to bring down prices. More and more wood gets into fine papers year by year, and only the very best and most expensive grades are apt to be free from it. Notwithstanding the gruwth and respectable proportions of the pulp business, experts declare that America is twenty-fivo years bohind various European nations in its development. The soda process is the only one in practical use here for the production of chemical fibre, while all over Europe the "sulphite" pro-cess-employing sulphur and lime, which it is claimed is much better and chonper-is in successful operation. After a careful oxamination of the practical workings of this system in England, Gormany, Sweden, and Russia, a number of woll-known American paper makers have become firmly convinced of its superiority, have secured a great many patents covoring the machinery required and the var ous steps involved, and have organized a corporation called the Amorican Sulphite Pulp Company. This company, as such, will not manufacture, though somo of its members will do so. It will, instead, issue licences for the use of the processes and inventions which it controls. Several have already been granted, and works are now going up both in the United States and Canada. The Europoans profess to bolieve that the sulphite system will ultimately drive the others out of existence, and more than one paper maker is of the opinion that it will revolutionize the business, in that it renders possible the production of high grades of paper out of poplar, spruce, and even pine logs, without the use of any rags. If the great claims advanced for the new method are at all realized, permanent cheapness for nows, book, and ordinary writing papers will be assured.

The Stationery Trades' Joumal says of a now dance invitation note, which shows one of the prettiest designs ever offered in these goods, "the paper is princess size, with the corner of the first leaf cut off, and ombossed in imitation of its boing turned over, this mode of imitation being most natural--indeed, until actually handling the note, the deception is complece. On the turned corner in relief stamped are the figures of a bos and girl dancing. The delineation of the children is very good, the figures being porfect, whilst the relief stamping is without the slightest blemish. In several colours and bronzes, in neatlymade boxes, the envelopes also bing relief stamperd, costing 8s. per dozon boxes. Also in boxes of cards and envolopes at same price. Amongst other designs of a like character, is one devoted to music parties or musical evenings, having the appropriate design of the God of Mrusic; relief stamped on the turned corner. Put up in same style and at same prices. Now that the long evenings have arrived, these goods are such as can be stocked with safety, as the demand for them is pratly cartain to be brisk, especislly with those retailers who show them to advantage.

Paprr of "Ye Olden Trires."-A correspondent of a contemporary says ho found the paper of $14 \overline{5} 3$ in perfect condition-strong, flexible, of a pearlywhite colour-but on looking through it he discerned a water mark, beautiful for its clearness and delicacy. The correspondent propounds the query:-Will a hand-made paper of to-day stand the test of an age of four hundred years as satiafactorily? Without any fear of succeasful contradiction, he answers himself in the negative, giving as his reason his lack of faith in the enduring quality of modern paper, and the employment by our manufacturers of more or less chloride of lime for bleaching purposes. He takes it for granted that the influenco exercised by this chomical existe after tho pulp is made into paper, no matter how thoroughly it is washed, causing our best paper to become hard and brittle, and lose its colour with age.

This correspundent belongs, says the Printer's Circular, to one of the classes whom Gilbert, in the "Mikado," puts on the public executioner's listthe men who praiso every century but their own. We have examined old books, very fow as ancient as 1453 , but many of the sixteenth century, the paper of which, inatend of boing a "pearly white," was a dirty yollow; instend of boing flexible, was brittle. Most of the books that have come to us ages before paper makers employed chloride of lime are discoloured, many buith a safirun-gellow, and nearly all have the margins more or less disfgured by breakages due to brittloness. We believe that the good qualities of hand-made paper produced to-day, will ondure as long, under the same favourable conditions, as that made in 1403. The correspondent fails to state how or where the fow very old books that camo under his close observation wore kept during the four centuries since they were printed. Opulent hook collectors will gladly pay a fancy price for gyincunabula, printed on flexible, pearly-white paper. Even the illuminated miseals, carcfully written on paper made a quarter of a century bofore 1453, are of a decidoly yelluw hue, and neither flexible nor strong. The modern paper-maker has no need th foar the competition of hygone ages.-The Lritish and Colonial Printer and Stationer.

New las fur paper. - Another application of papor is to be noted, viz., its use is a substitute for wood in blocks or bars whonever a knife is employed in a mechanical cutter. It is found valuable in paper mills where an under cutter is us.d ; also in the cutting of blocks of envelope work, one outlasting a dozen of the wooden blocks. In its manufacture, sheets of papor aro compressed by enormous force intu blucks ur Lars, harder than wood and far more durable.

## PAPERS OGD AND NEW.

Tho publication at Hugarsville, Ontario, of a fortughtly paper in the interests of the Indian, and edited by Dr. Peter Jones, himself une of the aborigines, marks a new era in hiterature. Now that the Indans of Canada aro admitted to a like right with therr fellowmen to roto for our legislators, it is well that they should be educated, politically, to give an intelligent vote when called upon to exercise tho
franchise. The oditor evidently understands this, for neither he nor his contributors aimat fine writing or learned disquisitions, but in clear. homely langunge seek to enlighten the least learned. Wo wish the Indian the success such a venturo deserves.

Grip, in its now dress, presents a very pleasing ap. pearance. Very much of sas inprovem +nt, with its really artistic cover, and ongravings showing to fine advantage on the superior paper now used. The illustrations seem to us better than formcriy, more refined, as it were, while the smaller ones here and there are of real merit. Dosen't the bird, when looking at the different parties in pulitics, $j$ ist sometimes peep over his shoulder instead of looking straight ahead?

Oun Pictorial Journals, the Graphic and the Illustruted Londun Netts are splendid specimens of printing, but thoy are not equal, it must be admitted, to some continental ones, like the Stuttgart Ueber Land und Mcer, which is done on a rotary. We have, positively, no rotary that would produce such work. Mr. Ingram, of the Illustratel London N'eles, spent a vast deal of money in trying, along with his ongineer, the late Mr. Brister, to make such a machine, but the effort was futile, and the cut furms are now entirely done on a machine with a flat bed. During the last few months, the printing of this journal, and of its great rival, has been enormously improved by the adoption of the American system of printing on dry paper without blankets, but the idea of doing it on a rotary seems to have been abandoned. The question may well be nsked, why cinnot English engineers produce something as good as what we can get from the Aussburg Engineoring Works. - The Slationery 'Trades' Journal.
"Fisying," a 16pp. folio, on toned paper, and illustrated, will shortly be issued from the office of Land and Water. It will be published at one penny weekly, and, from time to time, chromo plates in colvurs will bo presented to subscribers, the first series to ombrace the fresh-water fish of Great Britain. Thero ought to be room for such a journal, and those who subscribe may feel satisfied that its pages will be filled by men competent to write upon the matters they treat.

Tre most carefully edited journal is fallible. In the Times office, it is said, proof readers are fined for overy blunder that eludes them. On the Now York Herald they have been sus, ended for weeks. In spite of this severe discipline, the /Hercld once made the astunishing announcement that "a long line of scorpions' feathers filed into the church," instead of "surpliced fathers." A. reportor on that paper had occasion to quote a verse from a familiar hymn in which the word "herald" occurred. The proof-reader dutifully underscored the word, and the verse appeared. "Hark ! The Herald angels sing." It was in tho World's report of a political meeting that the word "shouts" was so ludicrously misprinted as to make the blunder famous. "The snouts of ton thousand Democrats rent the air," read the report. A few yoars ago the journalist, who is widely-known as "Gath," wrote a Fourth of July article. With fervid eloquence he told how the effete monarchs of the old
world trembled in their boots whon they read the immortal words penned by Thomas Jofferson. "Thrones reoled," wrote the impassioned Gath. Next morning he sav in type: "Thomas roeled." The story is told that Ernest Rénan onco had occasion to telegraph neross the British Channel the subject of a proposed lecture of his in Westminster Abbey. The subject as written by him was "The Influence of Rome on the Formation of Christianity." It was published in England as "The Influence of Rum on the Digestion of Humanity."

## PERIODICALS.

The Book Buyer (Chas, Scribners' Sons, New York), a summary of American and foreign literature, in its new departure as an illustrated monthly is a marked success. The make-up of the journal has always pleased us, while its contents, partioularly "English Notes," have been interesting and well written. It now gives us all these, with the addition of illustrations from some of the best current books, and this month an admirable portrait of the well known authoress, Frances Hodgson B.ırnett.

Messrs. Dean \& Son continue to improve their children's paper called the Littlc Ones' Outn Colourved Picture Paper. Part VIII. is onlarged in sizo, and 18 full of fascinating chldren's pictures, which are full of infantile fun and merriment, such as children will revel in. Certainly the publishers thoroughly understand the wants of children. We have heard it said that every picture, before being approved of, is placed before two or three intelligont children, and therefore it is not unreasonablo to suppose that this crucial test will keep up the character of what may already bo called a favourito children's paper.Exchange.

We heartily endorse the commendation.
We are in receipt of the first bunnd volume of Our Mission, publiwhed by the Willard I'ract Depository, an illustrated gospel paper that has mot with a good degree of success.

The "Asiatic Quarterly Review."-The first number has just been issued, by Mr. T. Fisher Unwin, of a periodical which will command attention, both on account of the distinguished names of its contributors, and the interest and importance of the subjects falling within its pruvince. The Asiatic Quearterly has in view the higher mission, and is addressed to scholarly readers. It includes within its scope all subjects relative to the past and present of the Asiatic peoples, more especially those whose immediate future ss bound up with our own. In the number just issued the following writers contribute: Sir Lepel Griffin, Sir George Birdwood, Col. Yule, Prof. Douglas, Prof. Vambery, the editor, Demetrius Boulver, Colonel Malleson, and J. George Scott. A biographical sketch of the late Lord Strathuairn, the Sir Hugh Rose of Crimean and Mutiny days, by Col. Sir Owen Burne, crowns the memory of a gallant soldier and most eflicient officer. If subsequent numbers are on a level with the first, the Asiatic Quarterly Review bids fair to take a high and permanent position in periodical literature.-Abridged from The Bookseller.

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LIBERAL TERMS TO TIIE THADF.

## WILLIAM BHRGGE, Publisher,

78 \& 80 EING STREET EAST, TORONTO.
JUST PUBLISHED.
Canndinn Copyright Edition.


A NEW TEMPERANCE NOVEL.
BYJOSIAH ALLEN'S WIFE.
of thblling interest.
OVER $\because$ ONE $\therefore$ HUNDRED $\because$ ILLUSTRATIONS:
Beautifully Bound, Spuare 12mo, \$2.00.
"Josiah d'len's Wife" has always b eell a shrowd observer of human naturd as it reveals itsclf in the round of homoly tyers-day life, and the keen sareasm and adroit mumour with which sho lays taro ita foibles, its acaknessts, aud its gri terput out rrnppinge, has rarely, if ever, been equalled. The strong fature of all Miss Itolly's humour, is its moral 'one. The present wi rk will treat the "temper. a- co sontiment" in a new phase-that of a scmi-humorous novel.

## Some Opintons of "Jontalt Allen's Wife."

The IF'oman's Journal, Boston:-"The keen sarcasm, chearlul wit and congent arruments of her borks have convinced thusands of 'tho folly of therr ways;' for wit ean preree where grave cuunsel faila"

The Commercial Gazette, Cinclmnati, says "In revperiences at Washington, in pursuit of woman suffrage and annihilation of the liquor traflic. are intensely interesting, but there is the ever present thorn of starlijng truth stickitg fin th. side th it achey with laughte:"

The New Eira, Iancaster, Pa. :-"Undoubtedly one of the trucst humorists. Nothing short o' a cast-iron man can resist the exquisite, droll and contagious milth of her writings."

## 

## A MONTHLY JOURNAL,

## DEVOTED TO THE INTERESTS OF THE

## 

OF CANADA.

## PUBLISHED THE FIFTEENTH OF EVERY MONTH

OERICIE:-


All Ietters and Communlentions intended for publication must be eent in not iater than the 8 th of each month.
Subscribers will oblige by informing us at onco of any irregulari. tles in delivery.

## J. J. DYAS, Publisher.

## THE PROSPECTS.

Roports are conflicting as far as the look out for the spring trade is concorned.

Whilo other sources of information than ours represent poor prospects, from what wo havo learned of our own line, wo should judge there is no reason to bo despondent.

There is one thing certain, that in Ontario, east and west, a bettor business was done in January than a year ago.

Collections have been good since the first of the year.

The Manch Mefting.-It has been decided by the Exccutivo Commuttee of the Booksollers' and Stationers' Assuciation of Ontario, to hold the neat meeting at the Quean's Hotel, Toronto, on the 10th of March. It is to be hoped that there will be a full representative meoting.

## A REASONABLE ARRANGEMENT.

Tonders for publishing the Fifth Reader wore asked for latoly by the Ontario Minister of Education. Several offers wero handed in, that of the Roso Publishing Co. being accepted. The contract is only for one year ; after that the right to publish to be opon to any one who can furnish proper security for the due fulfilmont of the requirements of the department. This is a point gained, and an important one as far as the wholesale trado is concerned, all of the large denlers being more or loss publishors-in that it is not a close monopoly for five or ten years. Tho pressure brought to bear has thus resulted in good. But a more important concession to the trade is the fact that the discount given by the now publishers is five por cent. more than that allowed by the monopoly, the rate being 25 por cent., and this in the face of the fact that the contract is ior only ons year instead of five or ten, and that their proportionato profits are not more than those of the others.
The new publishers recognizing the fact that the booksellor requires 20 por cent. discount, simply to cover cost of solling, and admitting the claim of his right to make at least some profit, in tendering for the book made the proposition to give the larger amount. The concossion now made, although apparently small, is of great importance. The recognition that what wo have striven for as right, in a business point of view, is right, is a triumph that wo did not so soon expect, and finding fault as wo did, plainly and candidly, with the Minister, we give him the crodit of being open to conviction and acknowledging the justice of our claim.

A year ago, by looking over our file as our readers can see for themselves, we wrote regarding the nonsuccess of the attompt to obtain better discount :
"'Tis true they were foiled in their effurt to get better terms, but their action has called the attention of the public to the matter in such a way that never agnin will anyone, or any combination, dare to take such advantage."

In a short twelve months the correctness of our prediction is verified.
Complaint is made by some who would be fully cumpetent to carry out tho contract that they were not offered the opportunity to tender. An advertisement in Books and Notions would have left no room for complaint.

## ON REMITTING DIRECT.

The temptation to save trouble and postage is a strong incentive to booksellers to send direct to publishers of periodicals the names of subscribers and-
the net amounc of subscription, and were there no drambacks it would certninly be wiso.

Many, howover, havo learned to their cost that when once publishers-we refor more particularly to those in the United States-got hold of the names of customers they eudenvour to obtain the renowals for thomselves, and in ether ways, through means of catalogues, \&e., draw nway trade from the retailer. The profits on a singlo year's subscription is not sufficiont to repay the dealer for his trouble. The periodical business, at the best, is but a poorly paying branch of the business, and if every year ho has to look up new subscribers it would be botter to drop it, and pay more attention to a better paying department.

In Trade Notices we give some experiences that are worth reading.

In justice to one publisher at least-the Contury Co.-honourable exception should be mado. We have no doubt there are others, but they are only the excoptions.

But there is a still further and more cogent reason for not having periodicals sent by mail. It is this : Every time a person comes in for a magazine he will likely, if not in a great hurry, look round to see what is new, and very probably will buy a book or some now anc taking fancy article for the adornment of his house. Let a subscriber get his magazine or paper by mail, or even delivered to him, and you may not get him inside your store during the twelvemonth. The more you can come in close contact with your customer, the more likely to make extra sales.

The true lover of periodical reading will not object in the least to call monthly or weekly, as the case may be. It is a pleasure to some (like the cutting of leaves by a genuine book lover) to be on hand if they can to see the parcel open.

## BOOKS OLD AND RARE.

England, and especially London, is the great emporium of old books and manuscripts. The national wealth reprosented by old books in public and private libraries must be something enormous. By far the larger proportion of valunble old literature has now found its final resting place on the shelves of the great public libraries, but of what has found its way into private shelves there is, from change of ownership and other causes, a sensible circulation. It has been estimated that once in six years almost every book, not finally shelved, passes through the hands of the old booksellers. This is what makes his trade, and a most important one it is. Were there no circulation of old books, there would be no old book trade. We
aro pleased to seu Too onto hulding such a high position in this particular lino of trade, for it is an indication both of wealth and of tasto.

The old established house of Piddington, now R. W. Douglas \& Co, began with fow books and fow buyors; it has grown with what it fed others on, and. these have grown upon what they fed on.
For the last couple of years, in a small umprotend. ing store on Yonge stroet, John Britnell has carried on the same business in connection with his largor London housu. Those who know what an old cometry gecond-hand book store is, may soe it in actual fact at Britnell's. Ono can almost imagine that he has gono back to the eighteenth contury, and that these are the veritable volumes that may have been fingered by snuffy Jamie lBoswoll, or even by the old doctor himself. Speaking of Boswell, we saw his name on an old book at Britnoll's the other day-which no doubt he owned. Hore are two fine old copies of the "Breeches Bible," ono of the date 1504, and the other 1609 . Beside them a fine clean copy of "De Antiquo Jure Populi Romani" printed at Bologna in $1 \overline{5} 4$. If the taste is for uld political tracts, here we may unearth a specimen of the days of gunpowdor plots and conspiracies. We notice a collection of "state tracts, being a collection of soveral treatises relating to the government. Privately printed in the reign of King Charles II." The great day of the pamphlet tract or essay was after the Spectator had sot the form, with its Latin motto, as a sort of atamp of literary currency. Between the days of Addison and Junius, a whole strata awaits exploration. Tracts of a later date, reaching to the passing of the Reform Bill of 1830, may occasionally be soon, some interesting, others of no concern to any living mortal except an antiquary ; but it is well that oven an antiquary can now find something to his taste af times.

Owisa to omission of the binder to put in samples of paper made by the Toronto Paper Co. in 'Toronto's list last month they are inserted this inonth.

Tie latest contribution to the 'Sette of Odd Volumes,' is from the pen of Bro. Daniel W. Kettle, the Cosmographer, and is entitled ' Pens, Ink and Paper: a Discourse upon Caligraphy.' We have been instructed as well as amused by its perusal. The illustrations are well executed, and there is an interesting list of famous English penmen and their works at the end, which is of permanent value. A list of the oddments exhibited by Brother Kettlo on the occasion of his delivering his 'Discourse,' completes the work which, printed by the Cosmographer himself, is a very pleasing specimen of typography.

## PERSONAL.

The officers of the Copp Clark Company (limited), Toronto, are :-W. W. Copp, Treasurer and presidont ; H. J. Clark, vice-president; C. Fullor, manager of manufactory ; A. W. Thomas, secretary ; H. L. Thompsun, manager of wholesale dopartment.

Among the representatives of foreign houses whom we have had the pleasure of meeting the last month have been James McDunald, of John Walker \& Co., London; Wm. Maclherson, of Wm. Collins, Sons © Co., also of London; and G. W. Sotchell, with D. Lothrop \& Co., luasion.
W. H. Parsons Port Hope has removed to a now store, one of the finest in the town. He reports his January business the best he ever had.

Visitors in Toronto who reported themselves at our office :-F. J. Day, Guelph; Wm. Middleton, (John Henderson \& Co.), Kingston; Geo. Staffurd (Stafiord \& Wilcox), Whitby; and J. P. Rice, Brampton.

The present members of the firm of Selby \& Co., Toronto, aro Wm. Selby and Thos. B. Taylor; a change having been mado in January.
W. Duncan, of Paris, who has been soriously ill for some time, is, we are sorry to say, though improving, not yot able to bo at his place of business.
F. T. Butler, Warwick \& Sons' Western Ontario traveller, is at present on the trip to Manitoba. One less for the time being $t$., worry " the country bookseller" of Ontario.

Stayner has a now bookseller and stationer in $F$. H. Dinsmore, furmerly with Taylor Brus., paper manufacturers.
A. McLachlin, St. Thomas, has moved into fine now premises, near the post whice, and nearer the contre of business. A well fitted up store and worthy of the reputation of the Southern City and its long established booksellor.
H. Gillesire, Orangevillo, has admitted a partner, tho tirm now being Gillespie \& Whitby.
J. A. Hart, who has been with his father, John Hart, of Perth, as an assistant, left a few days ago for l\}ritish Columbia, to fill a lucrative position in J. B. Ferguson's book and stationery store, Victoria.

## DIED.

Tarlon- At 93 St. Juseph street, Tomnto, on Sunday, fth inst. (Charlutte leee, beluvel wife of Mr. W. 1). Traylor, C. A. Taylor \& Co., nized 33 years.

Ceff-At his uncle's (Dr. J. 13. Munter) residence, New York, Jaumary 2 ith , Frank, youngest son of Mr. Alex.
G. Lee, C. M. Taylor \& Co., of Toronto, aged 7 years.

## Hilleshememer \&f Faulkner's

(LONDON, ENGLAND)
CHRISTMAS


SEASON, 1886-7.

The above Cards received the

(HIGHEST AWARD.)
At the C'rystal Palace International and Unirersal Exhilition, London, England, and are admitted to be the finest line of Cards ever produced in England.

Samples are now in the hands of ow Trarellers and we restiectfully ask dealers to defer ordering uninl they have seen this line. Dealers inform us that
the $H$. \& $H$. Cards were the most popular and best selling cards last year.

Respectfully,

## The Toronto NewsCo.

## Sole Agents for Canada,

42 YONGE STREET,

## TRADE NOTICES.

Ontario Governaent Printina Contract. -The Grip Printing Co., tinding that they had the contract for printing too low, surrondered it. Warwick $\mathbb{E}$ Sons have bought the necessary plant from the Company, and will cumplete the five years' contract, of which there are threo years to run. This, with tho Govermment bookbinding, the contract for which tho-firmin has had for several years, will add largely to the volume of business done by this house. A, F. Rutter takes charge of the printing department, as well as attending to that of bookbinding, which he has looked after for a number of years.

Of catalogues, we are in receipt this month of a very bundsome one from Hart \& Co., Turonto, being a trade catalogue of letter tiles and oftice appliances; a clearing sale catalogne of books for sale at yo olde booke shoppe of Diavid B.egle, o. Yunge-street, opposite the street called Agnes, in the city of Toronto, one from B. J. F. Meehan, Bath, England, of rare, valuable and useful books, ancient and modorn, and Henry Gay's (manuscript) January. Random.

The Anglo American Music Publishing Association desires us to call the attention of the trade to the fact that Frauklin Square Library, No. 506 , contains one of their Canadian copyrights, viz.: "The Mikado, or the Town of Titipu.

Selby \& Co., agents for Spalding's base ball goods in Canada, are offering an ebony silver mounted bat for the championship of Eastorn Ontario. They also offer one for Western Ontario. None but amateurs will be allowed to compete.

A new field. - Wo had a call the other day from F. R. A. Lee, general agent for Stafford's ink, lately arrived from an experimental trip on the European Continent. He reports having first sold a leadiug house in Paris-a surprise to himself and his firmand aftermards in the principal cities of Germany, Austria and Bolguum. Stafford's is so marked an improvement on the ink generally in use in those countries that large orders were placed. The Blue Black appears to be just what they want. His success has been such that he intends sailing from New York again in August for a more extended European tour. In the Bricish Islands the ink sells readily; the monthly shipments being about 1,000 cases.

We note changes in Toronto since the lst of Tanuary :-Samuel Evans, Church-street, has sold out to S. A. Crone, who will extend the business; Fred Cropper, late of Roso Publishing Company, succeeds John Henry, 26 Queen-street east.

The Uaited States Supreme Court has it is not constitutional to tax commercial travellers, notwith. standing local or state laws to the contrary. The decision raas rendered in January on an appeal of a case originally tried at Grand Rapids. Mich.

We are informed, on good authority, that D. Appleton © Co. have done what might be considered a sharp trick regarding some of the subscribers to the

## A MEETING

# Bulvaleles and Stainuers' <br> ASSCCIATION OF ONTARIO, 

WILC BE HELD AT THE
QUEEN'S FOTEL, TORONTO,
-ON-
Wednesday, March 10th,'86.
SESSIONS AT 2 AND 7.30 P.M.

A CORDIAL INVITATION IS EXTENDEL) TO ALL MEM BELS OF THE TRADE.

## REDUCED RATES.

One Fare and a Third on all Railways.

Certificates will be sent to each Member of the Association outside of Toronto before March 1st.

Members will pay full fare from point of departure getting voucher for the same from the ticket agent.

On presentatlon of Certificate at Toronto station, signed by the Secretary, return ticket will bogranted at one-third regular price.

Dealers, not members ol the Association, can receive Cortificates and all particulars by writing tos the Secretary.

> H. RRED. SHARP, President.
> J. J. DYAS, Sec.-Treas.

Office of the Association, 20 Wellington St. East, Toronto.

Popular Srience Monthly. It seems to every one of the list obtaincd by a leading Toronto house, they, not content with samply nutify ing them of the expiration of their subsciption, sent each a bill for the present year, thus practically claiming them as aubscribers direct to the prublisher. The same houso complains that a l'hiladelphian obtained, in some way, presumably from the publisher, W. Wood, his list of subscribers to tho American Journal of Obstetrics. These two cases are even more glaring than any hitherto made known. It is singular that publishing houses should descend to so paltry a business as to try to deprive the agent of his rightful commission.

The estate of W. T. Barker, drugs, books, de. Toronto, has been sold to A. W. Harrley, of the same place, nt $5 \overline{5}$ cents on the dollar. The purchaser will carry on the drug business in his old stand, and the book in that formerly occupied by Barker.

Tue stock of Isaac Huber, Merlin, has been sold to Thos. Board of Windsor, st io cents on the dollar. The purchaser now carrics on three stores-Hamilton, Windsor, and Berlin.

Birthday Caims have now become a staple portion of every stationer's stock. The publishers of this line are constantly bringing out new designs to cater to the growing artistic taste. The leading firms are Maphael Tuck, Hildesheimer \& Faulkner, L. Prang \&Co., also Thos. Stevens. Enquiry shows that the class of birthday cards sold in Toronto varice with the locality. King streot dealers sell a plain, bovelled card or a costly mounted onc. Queen street peoplo want fringed cards, whilst Yonge street stationers say their customers fancy the plush or satin mounts in boxes. Some stationers appear to have neither an adequate pride in their business nor a determined rosolve to keep the bright side of matters uppernost. Frequently a dealer will declare, grumblingly, that Christmas cards, or some such holiday goods, aro dying out, with little or no data for his assertion. Question him cloself, and probably he hasn't three dollars worth of cards remaining after the Christmas trado is uter. Let your custonsers do all the pessimestic talking. No tlorist proclaims from the housetops that the custom of flomal remembrauces at funerals is languishng. The photographer dousn't acknowledge that the people are tired of preserving their features in pictures. If there is a lull in trade, he introduces ner processes of light, scenery, and materials. Why, then, should the stationer lose heart, and state that the Christmas trado is lessening ? : His own sales may fall amay somerhat through neglect to buy goods that are in demand, through incirility, intense competition, or other troubles, but it does not follow that the aggregate sale of any article is docreasing. Tomosto.

Ono year, not lung ngo, a lluwmanvillo boukseller took partucular pains to add to his periodical lists, particularly Harper's lazzar, and was onabled to send a list much in excess of what he had formerly had it was a now experiment with him to remit direct. Ho was marned of the consequences, but heeded not, and the result was that his list dwindled down to less than former years.

## Full Size Shect Music \& Mlasic Books

AT POPULAR PRICES.
Liberal Discount to the Trade.

Bry Send for a Complete Catalogue of our Publications and Discount Sup to Dealers.

## MAMMOTH BOOK EMPORIUM. <br> TO THE BOOK TRADE!

We are appointed Wholesale Agents for the Sale in Canada of the

## POPULAR LOVELL LIBRARY.

All orders to the Trado supplied at $30 \%$ Diseount. CNSALEABLE COPIES EXCBANGED.
Send nu your orders at unce to


## MISCELLANEOUS.

Material for Wall Decoration.-A new material fur the decoration of the interior walls and ceilings of buildings is made from "chemical wood fibro."
The sheet or roll of chemical wood fibre of the desired thickness is taken whilo wet or damp, and any desired raised design or pattern is produced in high relief by means of suitable ombossing rolls or dies, after which it is allowed to dry, and may then be coloured or bronzed, if desired, or it may be coloured in the pulp, if preferred.
The chemical fibre is especially adapted as a material for embossed wall-coverings, as its great elasticity permits it to be very deeply embossed without liability of breaking as it is stretched, thus enabling designs to be successfully produced in high relief with a smooth and unbroken surface, while after being stretched in the embossing process the streagth and toughness of the fibres will cause the design to permanently retain its form and effectually resist any pressure to which it might be subjected in the operation of applying the material to a wall or ceiling, whereby the sharp and clearly-defined lines of a design in high relief are rendered permanent and preserved in their original perfect condition.
It is preferred to form each sheet or roll of the material of two thin sheets of the fibre united by an interposed layer of glue, size or other analogous adhesive substance, and to emboss the design on the sheet thus formed while the glue or adhesive substance is still damp. In this manner, when the glue becomes hardened in drying, great additional stiffness and strength are imparted to the projecting portions of the raised design, which will bo found advantageous in many cases; and it will be seen that by introducing the glue or stiffening substance betweon the two sheets it is provented from coming into contact with and clogging the embossing rolls or dies, as would be the case if it were applied es a conting to the outer surface of the material, while the raised figures are left clear and smooth, as desired. -The $A$ merican Stationer.

Taere can be so dount that the bulk of trade for the year will be found to show a serious diminution, and the general election happening at what should be the busiest season, has not improved matters. Ono of the large formarding agents recently mentioned to us that the gross tonnage of goods passed through his establishment was very much below the average, and the returns of the railway companies will doubtless show a similar reduclion. We may hope that the new year will bring with it a returning tido of prosperity. The year has not been a very prosperous one for leather manufacturers. While the prices of the raw material, with the exception of skivers, remained stationary or even advanced for some descriptions, manuiactured goods had to be sold at a decline to effect sales of importance. The fashion in fancy goods is still for plain work. As we predicted some months ago, polished moruccos have had a good run in light colours.-The Stationery Trades' Journal.

The Second-mand Book Trade in 1885.-The past year has been very bad for second-hand booksellers, due not so much to the falling-off in the de-

## BROWN BROS.,

STATIONERS, BOOKBINDERS,
JANUPACTOREHE OF
Aceount Books, Llaather Goods, Ett.
68 \& 68 KING STEET EAST TORONTO. patamlisitid $\$ 0$ years.

## ACOOUNX BOOES-Special attention given to this

 department. Large stock always on hand. Special Patterns (Ruled and Printed) made to order. Paper of the best unality used. Matcrial for bindins selected with greatest possiblo care. Most skilful workmen employed. ensuringthe best workmanship, with great strength and durability, at satisfactory prices.
STATIONERY - A most complete assortment of Mercijthe: Genbral and Faici Starionery always on hand, selected from the first producers of the world, at lowest prices.
BOOEBINDING-IN EVERY STYLE uf The aRt, unsur passed for Styie, Dulabiaty and Monhimte Chimges.
LEATHER GOODS-Ladies' Hand Bagy, Bill Cases. Wallets, Pocket Books, Leather and Garl Cases, Portfolios. Silecr Medals at last Exhibitions for Lcather and Plush Goods.
DIARIES-OFEICE AND PuCKETS 22nd year of Publi-cation-160 Vabieties, all Styles aNd laces.
BROWN BROS., MANUPACTURING STATIONERS, TORONTO,

## HART \& COMPANY stationers. <br> New File Goods.

The "Duplex" File $\$ 7.50$ per doz. combined Postal Card and letter File.
The " Peerless" Bill Holders. . ........St.so per doz.
The Globe "Stop Clip" Note size $\$ 6.00$, Letter size $\$ 7.20$; Cap size, 84.00 .
Board Clips. Walnut, (the best and cheapest in the market) Note size, S4. 0 ; Letter, $\$ 5.00$; Cap, Si.40.
The "Champion" Newspaper File (the latest improved newspaper file), various size, $\$ 7.20$ per doz.
The "Globe" Dictionary Hulder. .................. 57.50 each.
Congress Tie Document Envelopes; Crushed Document Envelopes; Open end Document linvelopea; Reversible Document Envelopes.

## LIBERAL DISCOUNT TO THE TRADE.

Our new illustrated Trade Iist of Stationers' File Gioods is just issued, and will be mailed to applicants.

## HART \& COMPANY, Stationers,

$31 \& 33$ KING ST. WEST, TRONOTO.
mand for books, as to the inability to supply. Though an enormons quantity of high-class literature has been sold in London, it has been for tho most part bought by private individuals, and on commission by the trade, while the latter's purchases have been made at such figures as have seriously debarred them from remunerative returns. The number of sales in tho provinces have been very small, notwithstanding that very fow "private lots" have come into the market; indeed, so low an average has not been known for many years, and owing to the in. creased facilities for advertising, the mombers of the trade attending the sales have lately greatly increased, twenty to forty at good ones being by no means uncommon, and under these circumstances the competition may be imagined. The demand from America, owing to great depression in trado, has greatly fallen offone firm, as a case in point, which in 1884 sent over $£ 2,000$ of books to the States, only doing $£ 500$ last year.-The British and Colonial Printer and Stationer.

There is a novelty in the shape of a mucilage pen-cil,-n mucilage fomtain and brush combined. It consists of a metal tube for holding the mucilage; a sponge at one end for applying the gum, a rubber nipple at the other end, which serves to contine the mucilage and to force it through the sponge, and a metal cap to protect tho sponge from air. Removing tho rubber nipple, that ond of the tube is open and is filled with mucilage from any ordinary bottle, after which the nipplo is replaced and the pencil is ready for use. Should a greater quantity of mucilage be required than the sponge contains, compression on the nipple will force a liboral supply. It can bo carried around in the pocket, and is a very convenient article.- The Americen Bookseller.

Trane in England.-A falling off of twenty-eight millions in the trade of this country for the first nine months of 1855 , as compared with the same period of 1884, is something very serious, and cannot bo passed over as a mere tomporary misfortune. The Royal Commission of Trade may endearour to find out the canses, and succeed; but it will be very difficult for its members to suggest an efficient romedy. We have probnbly not done all we should in the way of sonding really cxcellent work abroad; but, inasmuch as other nations have imitated our water-marks and brands (nnd notally in the case of paper) this does not point to the fact that English goods are at a discount in foreign markets because of inferior quality. On the cuntrary, our exports of paper have well increased of lite, but with filling prices. This shows an inm roving consumption, notwithstanding the intensity of the competition; and yet we do not appear to be able to make as goud paper at the same price as the Germans for the best work, for most of our tinest qualities aro said to como thence-those for art work and colour printing.-The Stationcr, Printer and Fancy I'rades' Liegister.

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