

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL
ONLY
THE
BEST!**

In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

"Cream Sandwich"

---Sounds nice, doesn't it? Tastes good, too. That's why it sells so freely and is becoming so very popular. It's a good "all round" biscuit that suits almost all classes. Crisp and sweet, with just enough delicately flavored cream to be tasty.

You will be perfectly safe in stocking "Cream Sandwiches." There's no new biscuit better suited to the picnic and boating season. Samples are to be obtained from our representative, for the asking.

Chas. Gyde
St. Francois Xavier St.,
MONTREAL.

Peek, Frean & Co.

Manufacturers

LONDON, ENG.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p> <p>Always reliable and as repre- sented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>		
<p>WHISKS</p>	<p>Corn Whisks</p>	
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 36 and 58 Front St. West</p>		



There have been no complaints about the pickles used by the United States army. They were Heinz's. There are never complaints about Heinz's Food Products. 57 varieties.

Canadian Agents:

H. P. Eckardt & Co., Toronto. Hudson, Hebert & Co., Montreal.

Nothing succeeds like success!
Why are we successful?
Why is it our business is increasing?
Because we know what people want and we are in a position to supply the demand.

THE PUBLIC are realizing that such standard brands of Table and Dairy Salt as "Coleman's" and "Rice's" can always be relied upon, and **DEALERS** are correspondingly becoming aware that to be up to the mark they must keep these brands of Salt for sale.

Absolutely pure, do not harden like inferior brands, and cost no more. Try them and be convinced.

R. & J. Ransford, Gilmonton, Ont.

Have you handled



THAT QUEEN OF
HOME DYES

MAYPOLE SOAP?

The only DYE that washes and dyes at the same time.

The only DYE that does not require different packets for Woolen, Silk, or Cotton.

Handsome Show Card
on application to A. P. Tippet
& Co., 8 Place Royal, Mon-
treal.



WELL ADVERTISED.
A SPLENDID ARTICLE.
PAYS A GOOD PROFIT.

Lazenby's.

A name familiar to England's Nobility for over 100 years—
"E. Lazenby & Son." Lazenby's Jelly Tablets are made
from absolutely pure materials. The fruit, flower, wine and
spice flavors are Nature's own. Thirteen different varieties—
each one of the very highest quality. "Profitable to use—
profitable to handle."

Jelly
Tablets.

Stephen's Pickles.

Good, sure profits in handling them, because they always sell
for what they are when you first buy them—they do not lose their
sharp, piquant flavor, because the Stephen's Vinegar they are
pickled in is absolutely pure Malt Vinegar.

ARTHUR P. TIPPET & CO.,

MONTREAL.

BOVRIL Limited

Wholesale and Retail Bonus Schemes

September 15th to October 31st, 1899

During the above period we are offering a handsome **Bonus** to purchasers of **Bovril**. For full particulars apply to

Or to Our Agents:

HALIFAX - Seeton & Mitchell
 OTTAWA - P. Besserer
 QUEBEC - Robt. Mitchell & Co.
 ST. JOHN - C. S. Harding
 TORONTO - R. S. McIndoe
 VANCOUVER, Martin & Robertson
 VICTORIA - Martin & Robertson
 WINNIPEG - W. L. McKenzie & Co.

BOVRIL Limited

27 St. Peter Street

... MONTREAL.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

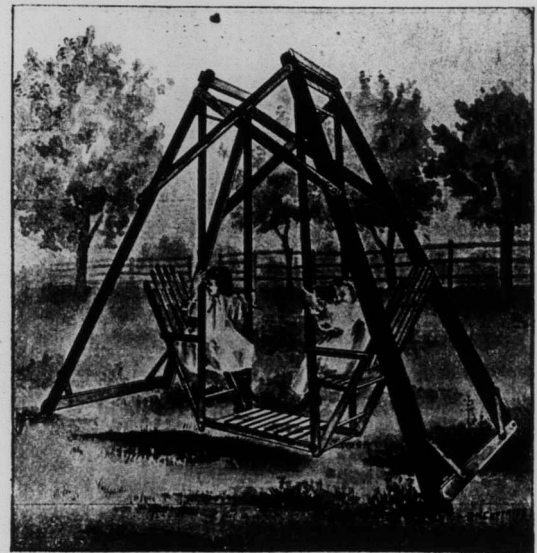
HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director



The Leader Lawn Swing

Children's Delight, Satisfying to all,
Perfectly Safe, Very Strong, Most
Restful and Invigorating.

ORDER NOW.

The Dowsell Manufacturing Co.
HAMILTON, ONT. Limited

It Pleases Me

to have **brand new customers** send in a second and a larger order for my "Pharaoh" and my "Pebble" Cigars. I thought that I had made strong statements about the quality and price, but my customers tell me that I didn't say half enough. One grocer writes, "I can't get along without them"; and another, "They are building up my cigar trade, hurry my order along."

The "Pharaoh" retails for 10 cents, and the "Pebble" for 5 cents. If you are a grocer you are welcome to samples at any time—send along for them.

"It pleases me to please you."

*J. Bruce Payne, Mfr.,
Granby, Que.*

When your customer asks for a bottle of the.....

BEST EXTRACT

it is

"Crown Brand"

she means.

Manufactured and guaranteed by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

Have you tried "VALENTO" yet?

People are now back from the country.

"OZO"

TEA

Is being well advertised. The demand is increasing every day. Your stock is not perfect without it.

THE OZO CO., Limited

Tel. Main 2537.

MONTREAL



MADE IN CANADA.

The High Quality of "Sterling" Brand Pickles

is daily demonstrated at hundreds of Canadian luncheon and dinner tables. These pickles win favor with epicures and the common people alike.

- Made of best-grown Canadian vegetables, by skilled pickle manufacturers, in Canada's largest pickle factory.

Grocers who neglect to keep on hand these well-known and well-liked pickles are missing good trade.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



SATISFACTION.

OUR PICKLING MIXTURE HAS BECOME VERY POPULAR. WE USE ONLY THE BEST CLEANED SPICES---SO BLENDED AS TO PRODUCE THE FINEST FLAVOR--IF YOU ARE OPEN FOR GOODS SEE OUR TRAVELLERS.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2½-lb. boxes.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

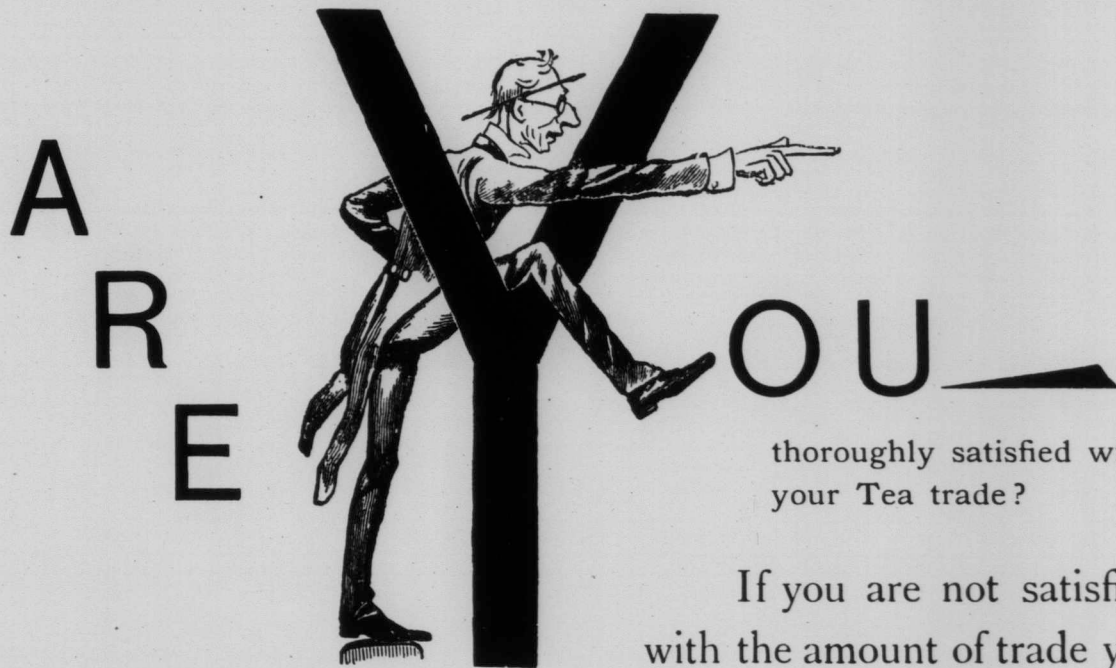
Gold Dust Corn Meal

is as certain to satisfy your customers as it is that night will follow day. If they have never used it, it will surprise them pleasantly with its golden yellowness—its freedom from black specks—the fine, even cut of each separate grain.

Because we ship it in barrels that are lined with stout paper, you are absolutely sure of getting it as clean as it leaves the mills—and full weight, too.

The Tillson Co'y, Limited, Tilsonburg, Ont.

From Manufacturer to Retailer direct.



thoroughly satisfied with your Tea trade?

If you are not satisfied with the amount of trade you

are getting along this line there must be a reason.

THAT REASON IS

YOU ARE NOT HANDLING

CEYLON and INDIAN
 ——— **Teas**
 Machine-made

These teas contain an aroma, flavor and strength that is positively not to be found in other teas.

THEY ARE "MONEY-MAKERS."

California Prunes

A CARLOAD JUST AT HAND.

50 LB. BOXES. **SPLENDID QUALITY.** **LOW PRICES.**

W. H. GILLARD & CO., Wholesale Grocers
and Tea Importers, **HAMILTON.**

Are You Stocking

EIFFEL TOWER LEMONADE?

There is money in it.

Send a post card for free sample to

C. E. COLSON & SON, Sole Agents, **MONTREAL**

Paterson's

THE ...

PRINCE of SAUCES

Has no equal
at the price.

SOLD BY ALL WHOLESALE GROCERS.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES

OF

ALL KINDS.



SAUCES

OF

ALL KINDS.

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THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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EVERY
FRIDAY

THE CANADIAN GROCER

AND
GENERAL
STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

VOL. XIII.

TORONTO AND MONTREAL, SEPTEMBER 22, 1899.

NO. 38.

SCOTCH HERRING FISHERY.

THE following from The Aberdeen Free Press of August 14 in regard to the Scotch herring fishing will be interesting: The herring fishing on the northeast coast cannot be characterized as other than a disastrous failure, and the season may now be set down as by far the worst experienced in many years. For some weeks past, the outlook has been very black, but, up till recently, a faint hope was held out that matters would take a turn for the better, and the season might be redeemed from absolute failure. The success of the fishing may be said to have been trembling in the balance last week, and the results obtained have sent the scale down very heavily on the wrong side. An approximate estimate of the catch from Wick to Eyemouth gives a total of about 50,000 crans for the week—hardly half of the catch at the corresponding week last year—and close upon 190,000 crans for the season to date. Last year, at this time, the catch was 640,288 crans, and in 1897 it was 318,115. The

DEFICIENCY THIS YEAR

is, therefore, between 400,000 and 500,000 crans. At Fraserburgh, the shortage is over 182,000 crans, at Peterhead, 116,000 crans, at Aberdeen, 45,000 crans, at Wicks, 32,000 crans, while from Buckie and the other minor stations the returns, with one or two exceptions at most, show similar reductions. The Morayshire stations are the exceptions. Herrings have been got in abundance in the Moray Firth, and the catches at Burghead have exceeded those of last year by about 2,000 crans. Lossiemouth is also making considerable headway, being only some hundreds of crans behind the figures of last year. As the result of the successful fishing here, which is purely local, the

Fishery Board have appointed Mr. James Donaldson, fishery officer, Campbeltown, to assist Mr. Hendry, the district officer, during the remainder of the season. The reports from Burghead and Lossiemouth are regarded by many as indicative of the

SILVER LINING IN THE CLOUD,

but the facts which are disclosed by the weekly reports, which are appended, do not give reason to hope for great things during the remainder of the season. As a result of the scarcity, quite unprecedented prices have been paid for the green fish, sometimes reaching the high figure of 49s. 9d. per cran, which constitutes a record for the East Coast. This sum was paid at Fraserburgh. The fishing has been partial throughout the week, and the fortunate fishermen who happen to strike the shoal and bring in good catches have, therefore, been reaping a good harvest.

So far, there is no season in the annals of the industry, except the year 1859, to compare with the present for scarcity of fish. Since the Fishery Board was constituted in 1809, the seasons have fluctuated from moderate to bad and good, but except in 1833, 1859, and 1876 none of them till the present could be described as generally

DISASTROUS TO FISHERMEN

and curers alike. It is not easy to assign a reason for the failure in the present season. Calms and dull tides have no doubt militated against the operations of the fishermen, but, with the splendid seagoing and fully-equipped craft of to-day, nothing should prevent a large proportion of them from going to sea. From Peterhead, the report comes that the herrings were not seen in great abundance, and a similar statement is made by the Fraserburgh fishermen. The

boats fishing from this port spread themselves during the week over every distance, from close inshore to 70 miles off, and no other explanation of the poor fishing remains except the fact that the herrings are not on the grounds in any quantity. The experiences of 1859 are more like that of the present year than any other. In that year, according to the report of the Commissioners for the British Fisheries, only some 397,829 bbls. were cured, and this number included the cure of the English fisheries as well as the Scotch.

MANY THEORIES

were then advanced for the failure, and many can be heard at the present day. Some took the alarming phase of "the decay of the herring fisheries," others were "inventive and fictitious" as to the supposed habits of the fish, but none "would stand the test of even the slightest investigation, much less the scrutiny of scientific inquiry." The theorist has added trawling to the stock-in-trade of the philosophers of 1859; but when the enormous catch of last year is remembered the charge against trawling for this year's shortcoming is easily disposed of. Whatever the cause, the seriousness of the calamity cannot be overestimated. Coopers are likely to suffer more the fishermen. In many of the curing yards operations are at a standstill, the curers being unable to provide work for their employes owing to the scarcity of fish. Curers will be exceptionally fortunate whose purses are able to bear the strain of this season, and the fish salesmen, who, since the bounty ceased, have financed the fishermen to a certain extent, cannot expect to get a tithe of their money in this season. The gutting girls, who mostly hail from Lewis and Barra, are already, in many cases, in sore straits. Withal, it is a gratifying circumstance that fishermen are no

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE.

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY.

SUN PASTE
STOVE POLISH
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

IN TINS
GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

despondent, but continue hopeful of better results before the season closes. The following table gives particulars of the week's results, the catch to date, and last year's figures.

	Tl. catch for week.	To date.	Last year.
Aberdeen	6,274	21,709	68,109
Peterhead	2,900	12,800	129,162
Fraserburgh	7,000	44,400	226,890
Sandhaven	124	806	7,330
Roseheartly	36	620	5,917
Macduff	90	2,527	9,819
Portknockie	451	2,322	4,040
Buckie	2,302	10,792	18,150
Lossiemouth	1,550	10,623	11,000
Burghead	4,036	7,107	5,199
Helmsdale	3,982	9,037	12,141
Dunbeath	400	1,905	2,902
Lybster	2,461	8,302	10,933
Wick	9,000	24,800	67,116
Stonehaven	615	2,715	7,400
Johnshaven	100	610	1,236
Montrose	1,848	3,280	5,906
Anstruther	632	834	924

J. Y. GRIFFIN & CO.'S VANCOUVER BRANCH.

J. Y. Griffin & Co. issued a circular to the trade on September 1, announcing the opening of their new warehouse at No. 5 Johnson street, Victoria, with Mr. R. T. Cooper managing the business. Mr. Cooper is well known to the trade in that particular line, so that the firm will have the benefit of his acquaintance and connection in Victoria. The warehouse will be well stocked with the well-known Griffin brand of cured meats and other produce, as well as poultry in season. Mr. J. D. Naismith, manager for J. Y. Griffin & Co. in British Columbia, whose headquarters are in Vancouver, will have a general supervision of the Victoria business. The change will relieve Mr. Prentice, the firm's well-known traveling representative, of visiting the capital on his regular trips.—The Province, Vancouver.

FILLING THE GAP.

The narrow chasm between success and failure is bridged by effort. Many an advertised article has been on the verge of success only to be dropped at the moment when, by a little more hustling, it could have been made profitable to its exploiter.—The Advertising Man.

THE MANNA OF THE BIBLE.

EVEN at the present day but little is generally known about the manna of the desert, which, according to the Old Testament played such an important part in the preservation of the Jews. Old writers tell us that manna fell like rain from Heaven. This statement is not borne out by recent investigations, the testimony of a writer in The New York Ledger to the contrary notwithstanding. This writer says of manna that it is "an edible species of lichen, of apparently supernatural origin, which suddenly falls on the ground like rain, often to the depth of three inches or more. It is in small lumps like a pea—greyish, irregular, inodorous and insipid—having at no time any appearance of a base of support." He then cites instances where large tracts of country "were suddenly covered by this lichen, which seemed indeed to fall from Heaven." He further states that "rains of edible lichen, well authenticated, occurred during the siege of Herat, and also as late as 1846 one fell at Wilna."

A more scientific investigator tells us in a recent number of La Nature, that manna is really "a fungus, the thallophyte, either *Canona esculenta* or *Lichen esculentus*." According to this authority, the fungus is found on the sand after every rain, sometimes in great mounds or heaps; but he does not pretend to believe that it is of "supernatural origin," or that it falls like a rain."

The fungus, he says, is of a grey color, and about the size of a pea, and it breaks with a mealy fracture. The taste is rather agreeable and somewhat sweet. When eaten manna acts as a laxative, and analysis shows that it has the following composition:

	Per cent.
Water	16
Nitrogenous matter	14
Non-nitrogenous matter	29
Carbohydrates	32
Fat	4
Mineral matter	5

This analysis demonstrates the fact that the manna, while not a complete food in the

strict sense of the term, is still rich in certain kinds of food material and is capable of sustaining life for a time. Even to-day, Arabs who are compelled to traverse the sandy wastes of Arabia, not only feed their camels upon manna, but also eat it themselves. The fungus is common to the sandy plains of Southwestern Asia and Northern Africa.—The International Confectioner.

DEATH OF EDWARD LEADLEY.

Mr. Edward Leadley, head of the firm of E. Leadley & Co., wool merchants, of Front street east, Toronto, died at an early hour on Sunday last. Mr. Leadley had been ailing for just a week, having been at church the previous Sunday. Death was the result of a complication of kidney trouble. The deceased, who was 72 years of age, was a native of Scarborough, Yorkshire, England. He came to the United States from England in 1850, and went into the grain and milling business in Dundee, New York State, remaining there until 1863. In that year he came to Toronto and engaged in the wool and hide business at the corner of Queen and Crawford streets, which is now a branch buying house of the firm. A few years later he occupied the present warehouse on Front street, where a continually increasing business was done. Amongst his friends Mr. Leadley was known as a very rich man. Although he never made any parade of his wealth he was undoubtedly a millionaire.

WRITING ADS.

Business writing is neither an art nor a science. It is just plain common sense coupled with natural or acquired ability to write with simplicity and force. The writer of business literature must be a practical man. He must have a knowledge of the common sense laws that govern successful business. He must be able to grasp quickly the "talking points" of the article to be advertised. And, above all, he must have the knack of telling his story in few and simple words—yet with a forcefulness that carries conviction.—William S. Powers.

TEA FACTS

LONDON MARKET reports good demand.
 CALCUTTA MARKET says prices higher and advise buying.
 COLOMBO MARKET has advanced and says recent buying can't be duplicated.
 YOKOHAMA MARKET—good liquoring medium teas almost unobtainable.
 SHANGHAI MARKET says you must advance limits 10 per cent. if you want teas.

We say our stock of Black, Green and Japans is offered at old prices.

LUCAS, STEELE & BRISTOL, - - HAMILTON.

The leaders of all English Tobaccos.



Established

1749

James Turner & Co.,

Sole Agents for
Canada,

Hamilton.

All Right

for Hunting Parties

“REINDEER” BRAND

Condensed Milk; Coffee; Cocoa. Evaporated Cream.

Without Sugar.

New Season's Tea

Japan,
Assam and

Ceylon,
China

We are offering exceptional value in all lines. See our travellers or write us for samples.

T. Kinneear & Co.,

Wholesale Grocers,
49 Front St. East, Toronto.

AMONG TORONTO RETAILERS.

More than Satisfied.

J. F. Morrish, 276 Yonge street, one of the few retail grocers on any of the principal promenade streets of the city who gave early closing a fair trial throughout the past summer, expresses himself as more than satisfied with the results of his experiment. Since June 1 Mr. Morrish has closed his store at 7 o'clock every evening except Saturdays, and states that he will continue to close at that hour. Needless to say, his clerks are also more than satisfied with these short hours.

Evidences of Prosperity.

It is interesting the way in which the fact that good times are prevailing manifests itself in the retail grocery business. The first evidence is increased purchases. This is speedily followed by quicker payments. These two in themselves are of sufficient consequence to make a big difference in a grocer's net profit in a week or a month. The observant grocer soon notices further evidences, however. Customers, who, in order to economize, have shown a disposition to beat down prices, and have ever been on the alert for the cheapest place to buy, seem to be more anxious now to get

goods of known quality, and to have them delivered clean and in good condition, rather than to buy the cheapest stuff at the cheapest place. The result is a general demand for the higher class of goods, and less tendency to carp about prices. There has been a greater demand for fruit, and it has been much easier to get fair returns for it. All luxuries are now in better demand than has been the case at any time in this decade. The necessaries sell in as large quantities and at better prices than ever, proving that the increase in the consumption of luxuries is entirely a result of greater capability for purchasing on the part of the public.

It is a peculiar fact, yet a true one, that a season of prosperity is often followed by an epidemic of fake schemes to make money quickly. The fact that their incomes have been increasing more or less rapidly has induced several bright grocers to expend sums ranging from \$10 to \$15 (and more in some cases) per week in attempts to increase their business by dividing 5 per cent. of their profits between their customers and philanthropic (?) companies. Most of the grocers have already found that the coupon companies were the recipients of the great proportion of the 5 per cent. they so gener-

ously gave away, and have, consequently, given up the use of stamps, coupons, etc., as a venture that didn't pay. It would be a good thing if the retail trade generally realized, that in seasons of prosperity like the present, there is no necessity for cutting to get trade. A good, clean shop, with stock kept bright and up-to-date, and well advertised, will result in a steady growth of business, which will stay; which will never be as transient as the trade that is won either by cutting or by giving coupons. Quality rather than price should be the first consideration in times like the present year.

H. Tolchard Removed.

H. Tolchard, who has been in business as retail grocer at Yonge and Alexander streets, Toronto, for fifteen years, has moved across the street into 518 Yonge street, which store has been entirely remodelled into a bright up-to-date grocery store. Mr. Tolchard has now one of the brightest and neatest stores on Yonge street. THE RAMBLER.

A prominent drug trade authority says that the output of Spanish olive oil will not be up to the average, that the new crop in Italy will be very small and unworthy of consideration, and the Italians may have to buy in other markets for home consumption, but the Levant production will probably be normal.



A TEST BY EXPERTS

will prove that IMPERIAL CHEESE is as perfect a food as ever was made.

That it is a delicious food is proved by the thousands who regard it as essential to a good meal.

A. F. MacLAREN & CO., Toronto.

MOLASSES

We offer Choice New Orleans in
3-lb. and 1-gallon Tins

also, a full range of Barbadoes and New Orleans
 in barrels and half-barrels.

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

THE ADVANCE IN NEWFOUND- LAND FISH.

THE St. John's, Newfoundland, Herald, of a recent date says: "The not unreasonable dissatisfaction among the fishermen at the reduction in the price of cod the past few days has moved us to undertake an investigation into the causes thereof, and we have interviewed a number of representatives of both the merchant and fisher class, with the result that we are enabled herewith to present to our readers what may be considered a fairly impartial statement of the case and a review of the fishery situation as it is likely to develop within the next few months. This season's fishery opened badly, the weather was unfavorable, the water was cold from the abundance of ice in the offing, bait was scarce from the same cause, and the northern coast was blockaded by the floes, Labrador not being accessible until the middle of July, and its more northern parts being icebound

UNTIL WELL UP IN AUGUST.

This warranted the belief that the catch, on the whole, would be very small, and so the dealers started paying high prices on that account. But, as August opened, the fishery improved to probably an unprecedented degree, and now everything points

to an all around big fishery—one authority says the best in 10 years. This unexpected turn of the tide, coming at a time when most of the outport traders had arranged for the taking over of large stocks from those doing business with them, left these small merchants face to face with the certainty that they would have unloaded on to them stocks which they could not dispose of at anything like the figure they gave for them. The same conditions prevailed, to a greater or less extent, among the merchants in the city, who realized that, while they could sell the first few thousand quintals at the ruling figure, the general improvement in the catch would operate

TO BRING DOWN THE PRICE

in the foreign markets. They felt, therefore, that, to safeguard themselves from heavy losses, it would be necessary to reduce the current price here. The situation in Oporto confirmed them in this. The bubonic plague broke out there, the place was quarantined, and, if no worse result followed, we were deprived of the benefits of a month's consumption of fish, or possibly, two months'. Oporto is our best customer for large and medium merchantable cod, as it is a large distributing point for the interior towns of Portugal; and it is these grades of fish we have most of this year

and want worst to dispose of. Therefore, the blockade of Oporto meant serious damage to us. Consequently, with the lessons of 1895 before them, our fish dealers had to hedge. In that year the fishery opened poorly, prices went high, then the fishery improved a lot, prices were maintained, and, as the foreign market became glutted,

CARGOES HAD TO BE SOLD

at a loss until fish that cost \$3 brought only \$1.60 a quintal. One firm alone on Water street, lost \$300,000 on that year's shipments, and another dropped \$240,000. Similar conditions stared our exporters in the face this year, and reluctantly they had to make a cut in the price. An evidence of the gravity of the situation is found in the action of one firm in shipping cargoes to the Mediterranean by steamer in order to get stocks to market so as to forestall, if possible, a fall in the markets, and in the instruction to another local house from its London correspondent to confine itself to its collections, i.e. the fish to be turned in by its own dealers, and not to make purchases from other planters. The matter was pithily put to us by one exporter, who said that if we could sell all our catch at \$3.50 there would be money in it all round—

FOR FISHERMEN AND MERCHANTS;
 but if we tried to market it at \$4 or \$4.50

CANADIAN KIPPERED HERRINGS

These will be good stock and are good buying at our
 special price. Quality guaranteed.

JOHN SLOAN & CO.

Wholesale Grocers.

TORONTO

the losses would be considerable. The fact of our having a good fishery is speedily known in the ports abroad with which we trade, and the tendency is to beat down our prices, the better the fishery the more this is resorted to. But, on the other hand, we have this in our favor the present season, that almost all the stock of last year's fish held in store here had been sent forward to market, not more than 40,000 quintals remaining, all of which will follow within a few weeks. This will leave the fall and winter demand to be supplied out of the present season's catch, and if the markets remain any way fairly stiff we should be able to hold on to the present prices."

CANADIAN CUSTOMS DECISIONS.

The Minister of Customs has approved of decisions of the Board of Customs, classing boxes or packages for chocolate paste in section 13 (B) of the Tariff Act, at a duty of 20 per cent. Cocoa cola (an article used with soda water as flavoring for summer drinks, and containing not more than 25 per cent. of proof spirits) is placed in section 5, with a duty of 60 per cent. Barilla soap is decided to belong to section 25, and bears a duty of 35 per cent. Refrigerating plants, coils and condensers are assigned to section 321, with a duty of 35 per cent.

PERSONAL MENTION.

Mr. Robert Grey, formerly of Montreal, has settled in Toronto, having just removed his family to that city. His office is in the Manchester building, No. 29 Melinda street, where he will carry on a brokerage and commission business.

The ss. Lancashire brought back to Ceylon on Saturday night Lieut.-Col. and Mrs. Webster, who have been in England since February, 1896. They were met on board by their daughter, Mrs. A. S. Berwick and Mr. Berwick, and received a hearty welcome. Mr. R. Valentine Webster, managing-director of the cooperative tea gardens of Berwick House, Cinnamon Gardens, is a son of Col. and Mrs. Webster, who are at present residing with Mr. and Mrs. Berwick. We learn that it is the intention shortly of Col. and Mrs. Webster to settle down in Nuwara Eliya for good. Col. Webster, it will be remembered, was not very long ago at the head of the army pay department in Colombo.—Overland Times, Colombo, Ceylon, Aug. 7.

A DINNER TO STANISLAS DEMERS.

On Wednesday of last week, Stanislas Demers, grocer, 146 St. Antoine street, Montreal, ex-president of the Montreal Retail Grocers' Association, on the occasion

of his return home from his trip to Europe, was entertained to a complimentary dinner. It was extended by many of the business and professional men of the city who were interested in Mr. Demers' efforts towards securing the new French transatlantic line. In reply to the toast heartily given him, Mr. Demers stated that he had every reason to believe, after his trip to Europe, that closer relations would soon be obtained between France and Canada.

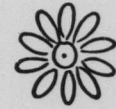
W. A. RUTHERFORD HOME.

W. A. Rutherford, of Rutherford & Marshall, commission merchants, Toronto, returned last week from a month's tour in the Maritime Provinces. He visited the principal points of historic and industrial interest in New Brunswick and Nova Scotia. While in St. John and Halifax he interspersed his pleasure by a little business, sending a carload or so of butter to Great Britain from those points. Mr. Rutherford, who was accompanied by his wife, returned home via Boston and New York. He reports that every section of the Provinces he visited gave evidence of being in a healthy condition.

The Davidson & Hay, Limited, offer some good values in Austrian and Californian prunes.

Selected Quality.

Full Weight.



EVERY CAN GUARANTEED.

New Season Fruits

We offer the choicest brands in the market, on spot and **TO ARRIVE**, at close prices.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

PRIDE AND FAILURES.

"I think pride has more to do with failures in business than any other one cause," said a merchant to the Woonsocket Call. "A man in business falls in love with his establishment, and after he goes along for a few years he dislikes very much to reduce it if it becomes apparent there is a leak somewhere that should be stopped. For instance, he may find that some part of the business is running at a loss, and the proper thing to do is to cut it off. But he is afraid that people may talk about it and size it up as a sign that he is going back. That would hurt his pride, and he refuses to do what his business sagacity tells him should be done. I can name several men who sacrificed their business because their pride would not let them sacrifice one part of it at the proper time."

TRADING STAMPS STAMPED OUT.

The stamp-trading system in Glasgow is "stamped" out. The offices in which the firm carried on its business in St. Enoch Square, Glasgow, is closed, and the window which contained the flashy display of articles meant to lure the Glasgow purchasing public

bears the familiar legend "To let." The "system" did not take in the West of Scotland, a fact largely due to the vigorous crusade started against it on the initiation of The Scottish Trader. Its origin, history, growth, and development was given in our columns, along with its methods of working, and the so-called system was never allowed a footing in our midst.—Scottish Trader.

CANNED SWEET POTATO.

According to reports from local packers, the canned sweet potato, the latest extension in the canning industry, and for some time the object of much doubt, is actually acquiring a prominent place among other staple products of the packing-house. The demand is said to be constantly and rapidly increasing, particularly at home, while the call from foreign markets—those of Germany principally—is gradually growing. At home the Western markets have the lead.

The experiment was made, it appears, by a Boston packer about five years ago. As indicated above, considerable adverse comment was expressed by various packers, but the experiment was continued, with the result that, after many little introductory

difficulties, a market was found for the crude product. Little by little it finally began to receive favor, till other packers, having become a little in favor with the outlook, took the cue, and finally all became engaged in the enterprise.—Baltimore American.

HAVE TROUBLES OF THEIR OWN.

The grocer doesn't live who has not groaned over a two-mile delivery of a 2c. yeast cake. He thinks no one has trouble like that but himself. But the department store people have their sorrows as well as he.

Listen to what a talkative employe of one says:

"People have pretty small packages sent home, and quite often a spool of thread goes all through our system and gets delivered in due course.

"The other day, a woman bought 2c. worth of pins and asked that they be sent with her rubbers to her home!

"She had us, all right, for we have always delivered waterproof cloaks and rubbers with other goods, when the day has been rainy but has cleared off.

"So the 2c. bunch of pins carried the lady's rubbers home."

No grocer has more trouble than this, we're sure.—Grocers' Advocate.



A Sample on Application.

We will be pleased to forward a jar of **Upton's Jam** or **Marmalade** to any grocer who desires to test for himself the value and quality of these unexcelled products.

Sold by all Jobbers in 1-lb. glass jars,
5-lb. tin pails and 7-lb. wood pails.

Henry Wright & Co., - Toronto
Canadian Selling Agents.

Salt is A Staple

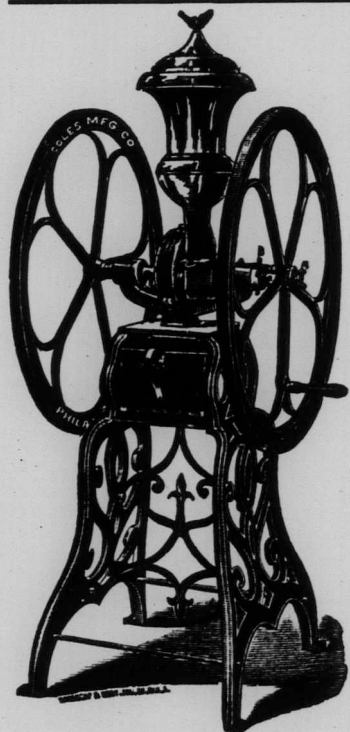
When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is *an absolute necessity*. The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and *she takes some of her other trade along with her*—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18
Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.



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Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

LITTLE MONEY NEEDED.

THE first question that a man usually asks himself when he makes up his mind to start in business is, "What is the least amount of capital that I shall have to have, and how much credit can I obtain to take the place of the cash I cannot secure and which I may need, perhaps?"

If a man has a good, strong, practical knowledge in a certain line of business and very little capital, it is comparatively easy for him to obtain the requisite amount of credit. Credit does not believe in theorists—it is practical experience that counts, but there are times when even a very little money will enable a man to do an immensely profitable business, and, perhaps, we may be pardoned for apparently contradicting ourselves in asserting that experience is not an absolutely necessary adjunct to a grocer who is selling a specific article like cigars, for instance. The reason why is plain—a grocer sells canned goods, but not one grocer in 10 knows anything about the various processes that are used in the canning; nor does one grocer in 50 understand how a staple article like flour is manufactured.

We call cigars a "side line," but it is no more so than brooms or brushes or clothespins, which rightly belong to the hardware dealer.

Experience is not necessary in the handling of cigars—it does not involve a technical knowledge of cigarmaking, and, better yet, very little money is needed to do a profitable cigar business. As small an amount as \$50 will buy a good assortment of 5c. and 10c. brands, and profits on reliable brands will average 60 per cent. Indeed, there is everything to encourage a grocer to handle cigars.

In past issues of THE GROCER, we have pointed out many times the success that grocers have met with, without exception, who were willing to be convinced. A grocer will oftentimes be persuaded into buying some new article which is in an experimental state, and soon finds to his sorrow that dead stock accumulates, and when that happens the wheels of business begin to clog.

We do not hesitate for a moment to advise caution in the buying of cigars, because there are so many brands that are not "up to sample." Only a little money is needed to stock up with a nice side line of cigars, but even that little money is worth saving.

If a grocer will correspond with some reliable manufacturer, who is well known to the trade or who is not afraid to advertise his brands over his own name, he will be pretty sure to invest his money wisely. If there is any one article that will help a grocer to pay a large portion of his running expenses, that article is cigars. And a grocer should not forget that little money is needed to put this side line in.

GRATIFYING RAILWAY EARNINGS.

The earnings of the Canadian railways during the eight months ending August 31, were most gratifying.

For example, the gross earnings of the Grand Trunk were \$16,497,957, against \$15,223,300 the same period last year. Those of the Canadian Pacific were \$17,502,989 and \$15,858,247 respectively.

In the one instance the increase was over 8 per cent., and the other over 10 per cent. But the Canadian Pacific is this year operating 384 miles more of railway than it did in 1898.

"SIFTING" EMPLOYEES.

THE better the times the narrower are the meshes through which employers of labor sift their employees. In other words, the more difficult it is to make the supply of labor equal the demand the more necessary is it for manufacturers, merchants and other employers of labor to take what employees they can get and keep what they have.

We have to-day an example of this: In more than one branch of business the demand for workmen so exceeds the supply that the incompetent are taken as well as the competent. The employer may sometimes wax profane over much of the material he is compelled to take in; but, after all, poor as it is, he is glad to get it.

But there have been times of sifting in the past, and, no doubt, there will be again in the future. And, as these times approach, the wider will become the meshes of the "sifter."

When trade depression materializes the incompetent employees drop out of employment like rain drops through a sieve. In their going no commotion is created, and after they are gone they are not missed, unless it be that the ratio of botch to good work is found to be not as great as it was.

The more competent a man is the more difficult is it to get rid of him in the sifting which dull trade necessitates.

Times are good now; but the fact that they cannot always be so should induce every young man to so perfect himself in his vocation, no matter what that vocation may be, that when the time for more careful sifting comes he shall be too large and too important to his employer to be allowed to pass out and seek employment elsewhere.

CALIFORNIAN PRUNES.

Last season, the shippers of Santa Clara prunes were up in arms against the injury done to the reputation of these prunes, which stand at the head of all that are grown in California, in consequence of inferior fruit being shipped to San Jose, and there branded "Santa Clara," and re-shipped. It is understood that the same methods are being practised this season, as "Santa Claras" are always worth much more than those from other parts.

The trade will do well to be on their guard, and will, no doubt, find it to their advantage to stick to reliable shippers who have a reputation in Canada.

FAKES AT THE TORONTO INDUSTRIAL.

IT is no easy thing to manage an exhibition of the extent and importance of the Toronto Industrial. There are so many diversified interests to consider and such a multiplicity of tastes to which to cater, that it could not be otherwise.

That the management has, on the whole, been fairly successful in the past is evidenced from the position unto which the Toronto Industrial has attained, not only in Canada, but in the United States. And even on the other side of the Atlantic it is by no means unknown.

But an exhibition can no more exist on what it has done in the past than can a man on the breath he drew yesterday. The management of the Industrial may not be trying to do this, but it is certainly drifting into a policy which, if pursued in, cannot fail to bring the Exhibition into ill-repute and destroy its usefulness.

If the purpose of an exhibition is anything it is to give in concrete an idea of the agricultural and manufacturing development of the country.

That the Toronto Industrial is departing from this original purpose has for some time been evident; during the recent Exhibition it was doubly evident.

We do not charge that the management is doing so designedly, for we do not for a moment believe that it is. It is a matter of drifting. As a result of this drifting the Industrial is being allowed to develop in two particulars, and at the expense of the legitimate exhibition.

The one is the encroachment of the circus and the side-show element; the other is the encroachment of the people who occupy space not to exhibit goods, but to sell them.

Just as most people like a little sugar with their tea, so most people like a little entertainment with an exhibit of products of the farm and factory. And it is not only natural, but it is proper, for it lends variety, and variety is the spice of exhibitions as well as of life.

But there is a line where a halt should be called. And that is when the entertainments are either indecent or of the fake character.

During the last Industrial Fair at Toronto there were side-shows which were unques-

tionably both. We have special reference to the so-called Midway Plaisance, where the suggestive immorality of some of the shows disgusted respectable people, and the fakes which characterized some of the others disgusted everybody—except, apparently, the management.

Against the legitimate performances before the grand stand we have not a word of complaint to offer.

Now, as to space taken up, particularly in the main building, by people who were there not to exhibit goods, but to sell them.

Leaving out most of the exhibits of the products of the field, the average exhibitor undoubtedly hoped to reap financial benefit from the display he made. But it was never intended that the main building should be the habitation for "Cheap Johns" and restaurateurs. And yet they were there in strong force, and in such force as to draw uncomplimentary comments from visitors.

As a result, the legitimate exhibit in the main building was unusually poor, taken as a whole. There were a few exhibits which were of a high order. But we are speaking of the main building as a whole. And because of the space given up to "Cheap Johns" of sundry descriptions there were legitimate manufacturers who could not get as much space as they desired.

When it comes to a competition for space between manufacturing firms and "Cheap John" concerns, and the latter came off victor, it is quite obvious where the Industrial Exhibition is drifting.

Cheap jewelry vendors, patent potato peelers, peanut pedlars, candy sellers, etc., no doubt help to increase the revenues of the Industrial Association. But keep them out of the main building. And the fake and indecent show, let it be anathema.

NEW SEASON'S VALENCIA RAISINS.

Valencia raisins of this season's production are at last upon the Toronto market. They reached the warehouses on Saturday last, a week or ten days later than they were due to arrive.

The quality is good, although some of the fruit is rather damp, which is not, however, unusual with the first shipment.

The shipment came by New York, and is

merely a forward one. The first direct shipment will not be here for a couple of weeks yet.

For the fruit which has just been taken into store, wholesalers are experiencing a good demand at $7\frac{1}{2}$ c. per lb. for selected and $6\frac{1}{2}$ to 7c. for fine off stalk.

Fruit to arrive by the first direct steamer is quoted at 6c. for off-stalk, $6\frac{3}{4}$ c. for selected and $7\frac{1}{2}$ c. per lb. for layers. Still slightly lower prices are being quoted for arrival by the second direct steamer, the Jacona.

A BUSINESS MAN'S TROUBLES.

THAT the old proverb, "Let him that thinketh he standeth take heed lest he fall," is especially applicable to business is well illustrated by the misfortunes of a prominent business man of New York, W. W. Farmer. Mr. Farmer owned valuable patents and original steel punches and matrices worth \$250,000, and refused an offer of \$750,000 for his plant. About a year ago he lost heavily by a fire, and borrowed \$75,000 from The United States Mortgage and Trust Co. The debt matured September 1, 1898, and through bad management and dabbling in outside speculations, he was unable to meet his note at maturity, and was compelled to borrow \$50,000 to take it up, the security being 1,997 shares of The Farmer Co. These passed lately into the hands of a competitor. A meeting of stockholders was held and Mr. Farmer ousted from the management.

Though an exceptional case, this is a sober reminder that "eternal vigilance" is necessary on the part of the best established business houses.

ADVANCE IN CORN SYRUP.

An advance has taken place this week in the price of corn syrup. Barrels and kegs are $\frac{1}{8}$ c. per lb. dearer and two and three-gallon pails show an advance of 10c.

The price to the retail trade is now as follows: Barrels, $2\frac{5}{8}$ c. per lb.; half-barrels, $2\frac{3}{4}$ c.; kegs, $2\frac{7}{8}$ c.; two-gallon pails, \$1 each; three-gallon pails, \$1.30 each.

A company has been organized to fight the starch trust. It has got some stiff work cut out for itself.

HIGH PRICES FOR DAIRY PRODUCE AND THEIR CONSEQUENCES.

THE violent fluctuation lately witnessed in cheese makes a consideration of extremely high prices and their immediate effect upon demand pertinent at the present moment. It is hardly necessary to recall that when the cost price in the country suddenly bounded from 10½ to 12c. demand immediately ceased with the late sharp reaction in prices as a result. This is easily understood when the customs of the retail market in Great Britain are considered. The British housewife expects to get her cheese at 6d. and her butter at 1s. per lb., and when the cutting price in Great Britain gets beyond this basis, all authorities agree that it has the effect of curtailing consumption to the extent of at least 25 per cent.

Now, ever since July both staples have been beyond the customary retail basis in England, because, to retail cheese at 6d., and butter at 1s. per lb., the former has to be purchased at an average cost of 9c., and the latter at 18c. Of course, the prevalence of good times in England has to be considered, but how this will influence consumers, is as yet unanswered, for the reason, that the latter have not as yet been asked to purchase any of the higher priced goods.

The establishment of the above ruling basis on butter and cheese was an outcome of the introduction of the big provision companies in England. These concerns, with their 100 to 400 shops and their large capital, simply froze out the small concerns to a great extent. That is, they bought during the recent years of low prices, put the cheese in cold storage, and kept prices on a 5d. basis for cheese and a 11d. basis for butter, to the detriment of the smaller traders. Their lower prices also did not lead to any increase in consumption; they simply took trade away from the smaller dealers. The presumption is, therefore, that the few pence per pound that the British housewife saved on her purchases of dairy products were diverted to the buying of little trinkets or sundries under the head of luxuries.

This season, however, it is noteworthy that these big companies have not got the reserve supplies of low-priced goods, so

that they cannot possibly go on selling cheese at 5d. to 6d. if they have any consideration for its cost at points of production. For this reason it would seem that the smaller dealers have a chance this season which they did not possess during the past two or three years, but, as pointed out above, all depends upon the attitude which the British consumer will adopt, when he is asked an advance upon his customary 6d. 1s. basis, as he will be in the course of a week or so at the most, as by that time some of the higher priced cheese will have reached most of the retail counters in Great Britain.

Naturally, a good deal is said at times in regard to the speculative exporter and his influence. On the whole, however, the shipper at Montreal or elsewhere has simply come to be the simple medium between the producer in Canada and the buyer in Great Britain. On the average, his margin for handling cheese is ½c. per lb., so that he is only interested in having a steady market so that he can have a fair chance to make this profit. Violent fluctuations in the market naturally interfere with this, and, as a rule, they are traceable quite as much to speculative dealers in Great Britain as to the much-abused Montreal exporter.

To sum up, the present scarcity of dairy stock in the world's markets has been due to drouth, and, besides, the increased attention that Canadian producers have paid to butter during the past two years has diverted sufficient milk from cheese to seriously influence the market for the latter. However, it is safe to assume that if the farmers continue to make butter, they need never go back to 7c. cheese. An increase of 10 per cent. in the production of cheese, it is figured, will cause prices to go off at least 1 to 2c. per lb., whereas, on the other hand, an increase of 50 per cent. in the production of butter will not vary prices over 1c. per lb.; the consumption of the latter being immeasurably greater than the former.

The conclusion for our farmers is obvious; to continue increasing their output of butter, even if temporarily the return may not be as profitable as in the case of cheese.

CANNED TOMATO SITUATION.

The easier feeling which a good many expected would develop, has not yet materialized. On the contrary, the tendency at the moment appears rather to be the other way.

As far as can be learned, the factories have not, as a rule, yet put up enough to fill the orders they have on their books. Consequently, there does not appear to be many of them who are willing to take further orders, especially if they have to guarantee delivery.

Then, at best, several factories are not able to get a sufficient daily supply of tomatoes to keep two staffs going, as they usually count upon doing about this time of the year. Consequently, they are only working a day staff.

This, together with the fact that the time when frosts are due is near at hand, to say nothing of the comparatively light purchases on Northwest account, is lending its influence to the steadying of prices.

HALF-POUND LOBSTER FLATS.

A feature of the canned lobster trade is the relatively increased attention which is being given to half-pound flat tins, to retail at 20c. The cause of this is undoubtedly the high price to which canned lobster has attained.

HAMILTON RETAIL GROCERS.

The Retail Grocers' Association, of Hamilton, held a special meeting on Monday night to wind up the affairs of the last picnic, President Bolligan being in the chair. It was shown that over 3,000 people had attended the picnic, and, after all expenses were paid, there was a small surplus.

Chairman Kirkpatrick, of the picnic committee, made several suggestions in connection with the annual outing. He thought that, instead of two trains with 14 coaches each to carry the crowds, there should be three trains with 12 coaches each. He suggested improvements at Ballentine's Landing, and more shelters in Queen Victoria Park.

A pleasant feature of the meeting was the presentation of a beautiful ebony and gold clock to Chairman Kirkpatrick, by President Bolligan, on behalf of the association. Mr. Kirkpatrick was greatly surprised and pleased.

The inscription on the clock is as follows: "Presented to Joseph Kirkpatrick by the Hamilton Retail Grocers' Association, as a memento of his being chairman of a successful picnic held on July 19, 1899."

"UNQUESTIONABLY"

THE PACKET THAT ORIGINATED EVERY MODERN IDEA AND FEATURE IN SELLING CEYLON TEAS, AND ESTABLISHED FOR ITSELF A DEMAND AND REPUTATION UNPRECEDENTED.

"SALADA"

CEYLON TEA

Fair Margin. Quick Seller.

Sealed Lead Packets Only.
Never Sold in Bulk.

25c., 30c., 40c.,
50c., 60c.

Toronto.

Montreal.

Boston.

Buffalo.

Detroit.

Pittsburgh.

Cleveland.


HAVING just closed a year's contract with Mr. A. Landau, the leading manufacturer of Jahore and Singapore, for exclusive sale of his

CANNED PINE APPLE

I am open to quote bottom prices for import orders. As a result of trial orders, I have sold in the last few days **12,000 TINS.** Correspondence solicited.

George Carter, East India Importer, Victoria, B.C.
N.B.—B. C. Trade supplied through wholesale houses.

PERSONS addressing advertisers will kindly mention having seen their advertisement in *The Canadian Grocer*.

THE
SIRDAR'S
REGISTERED

MOCHA

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS

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TORONTO



HORSE-SHOE SALMON

Is packed ON Y from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

GRAND MOGUL CEYLON TEA

"Is Pure Tea"

THE STANDARD OF ALL PACKAGE TEAS.

Many aim so high, but few attain.

T. B. ESCOTT & CO.,

Tea Importers,
Wholesale Grocers
and Manufacturers,

London, Ont.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, September 21, 1899.

GROCERIES.

NO complaints regarding trade are heard from the wholesale grocers this week. The general report is that business is good. Canned goods are quiet, but that is only to be expected at this time of the year. As far as prices are concerned, they are as firm as ever. Coffees are meeting with a fair demand, and the sale of tea to the retail trade continues to improve. Trade is active in sugars at unchanged prices. Syrups and molasses are meeting with an improved demand, and corn syrups are quoted fractionally higher. New season's Valencia raisins arrived on Saturday last and they are in good demand. Currants are in fair demand and cabled dearer. Wholesalers are beginning to book orders for Californian prunes for future delivery at prices much about the same as last year. There is a marked scarcity in tapioca, and prices are temporarily higher.

CANNED GOODS.

The situation is anything but weaker than it was a week ago. The most interest at the moment is, of course, taken in the canned tomato situation. As far as can be gathered tomatoes are not coming into the factories as fast as it was anticipated they would. And this has rather tended to strengthen the position and increase the confidence in prices. There is little or no business being done, however, either for present or future delivery. For present delivery 80 to 85c. per dozen is the ruling quotation, and for future the nominal figure is 85c.

The position of both is still decidedly strong. Very little is being offered by either packers or wholesalers. And some of both the latter and former are still refusing to quote at all. We know of one packer who is offering at 85c., and of still another who refused to accept that figure. The lowest price heard by any wholesalers who are quoting is 90c.

Peas are quiet and firm at 75c. per doz. up.

Canned fruits are quiet. The market is

pretty bare of old pack gallon apples, and first-class brands of new will cost the retailer about \$2.40. Canned peaches are firm, and one packer who was in Toronto this week stated that he was compelled to pay \$1 per basket for several hundred baskets of Crawfords.

New pack salmon is expected early next week. Business at the moment is quiet. The pack of cohoes begins on Monday next, the 25th inst. Wholesalers are still quoting for future delivery, "Horseshoe" at \$1.35 to \$1.40, "Clover Leaf" at \$1.45 to \$1.50, "Lowe Inlet" and other similar fish at \$1.25 to \$1.30, and cohoes at \$1.05.

The consumption of lobsters is being materially affected by the high prices. The trade has gone largely to ½-lb. and flats to retail at 20c., but even in these there is not much doing.

COFFEES.

The price of Rio coffee keeps low, but the market appears to be steady at present figures. Local wholesalers report a good

See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

demand for green Rio coffee at 7½c. per lb. up. The demand is also beginning to improve for green mild coffees, quite a few little lots having been sold during the past week.

SUGARS.

The demand for sugar on the local market is brisk and prices are unchanged, the fixed price of Montreal granulated still being \$4.75 Toronto, and of Acadia, \$4.70. Yellows are from \$3.85, upwards.

The outside markets have ruled easier during the past week. European cables on Saturday reported a dull and disappointing market with beet sugar 2¼d per cwt. lower for this month's delivery and ¾d. for next month. On Monday the cables reported a further decline of ¾d. in beet sugar and of 3l. in Java sugar. In New York the market is dull, with soft sugars being shaded 1-16 to ¼c. per lb.

The stocks of raw sugar in Europe and America at the close of last week were 984,754 tons against 1,058,094 tons the previous week and 1,233,463 tons last year.

SYRUPS AND MOLASSES.

The most interesting feature in connection with the syrup market is an advance of

¼c. per lb. in the price of corn syrup in kegs and pails, and of 10c. in barrels and half barrels. The demand is chiefly for corn syrups, and business is improving in sugar syrups. There is a little more doing in molasses than there was, but the volume of business is still light. Advices from New Orleans report the market quiet at steady prices.

NUTS.

It is expected that the cost of Marbot walnuts will permit of their being sold to consumers at about 15c. per lb. This is on account of the crop being a large one. As noted in a previous issue, the crop of Grenobles will be a short one. Cables from Messina report a strong and advancing market for Sicily filberts, and quote 49s. 6d. for early shipment.

RICE AND TAPIOCA.

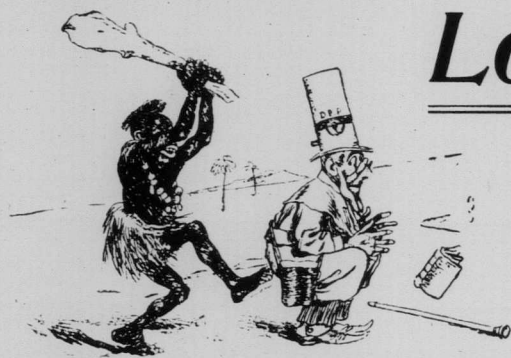
Rice is in good demand at unchanged prices. There is a general scarcity of tapioca throughout the country, and some wholesalers will not take less than 5¼c. per lb. The ruling quotation is, however, 4¾ to 5c. per lb. Shipments are near at hand, and in a week or two easier prices are likely to rule.

TEAS.

Wholesalers are experiencing a continued increase in the demand for teas, and a good business is now being done. The brokers report that they are experiencing a good demand for teas of Indian and Ceylon growth under 15c. per lb. Business is limited on account of the smallness of supplies on spot. Very little is being done from London, as importers prefer to wait until teas are on spot. A cable received on Monday from Colombo, Ceylon, stated that teas under 9d. had advanced 1c. per lb. A cable from Calcutta to a New York house stated that the market there was strong, and that there was nothing in Pekoe souchongs under 6d. c.i.f. New York.

Representatives of shipping houses report that there is very little inquiry for Japan teas, and from Japan it is learned that the market is quiet at last week's ½c. advance. During the past week there have been some transactions in low-priced teas of last season's growth. They sold at 10½ to 11c. per lb.

Prospects for very low-priced China black teas are not good, and mail advices state that the inquiries which have been received have not led to much business, as the teas could not be secured at the price buyers were willing to pay.



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VANCOUVER, 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND

The China green tea market is still firm. The demand in the primary market for teas on United States account is brisk. Local brokers report quite a few orders for high-priced China blacks for import.

Lloyd, Matheson & Carritt's Ceylon tea circular under date of London, September 7, in referring to the auction of that week, says: "This week the quantity offered was rather moderate, being 31,365 packages. The demand was decidedly brisk, common kinds of leaf being dearer, while medium kinds showed distinctly better market. Broken Pekoes also attracted more attention, and sold in favor of sellers, but they still show remarkable value, and there is plenty of room for further advances. Fine teas continue scarce and sell well."

FOREIGN DRIED FRUITS.

CURRENTS—The tendency of the currant market is still upward. A cable from Patras early in the week announced an advance of 6d. per cwt., and cables since then state that the market is strong and that a further advance is expected. Local wholesalers report a fair demand for currants.

VALENCIA RAISINS—The first shipment of new season's fruit arrived on Saturday. The first direct shipment will not be here till the middle of October. For the fruit that is on the market the demand is good, and the price at which it is selling is 7½c. per lb. for selected and 6½ to 7c. for fine off-stalk. The ruling quotations to the retail trade for fruit arriving by direct steamer are as follows: Layers, 7½c. per lb.; selected, 6¾c. per lb.; fine off-stalk, 6c. Very little off-stalk will be on the market this season.

SULTANA RAISINS—Are attracting some

attention for importation as the prices, considering the short crop, are more reasonable. No further shipments of new season's fruit have arrived.

CALIFORNIAN PRUNES—Orders are being booked by the wholesale trade for future delivery. This is somewhat earlier than usual. Not a great many orders have so far been taken.

CALIFORNIAN EVAPORATED PEACHES—Some wholesale houses in Toronto are quoting Californian evaporated peaches to arrive. The prices named are 9c. in bags, and 9½c. in 25-lb. boxes for choice quality fruit.

GREEN FRUITS.

The receipts of peaches and tomatoes have averaged considerably better this week than last, but, as the demand has been excellent, prices have been well maintained. Tomatoes have been firm at 20 to 30c., an advance of 5 to 10c., on the Scott street market, and as high as 50c. has been paid for choice baskets about the St. Lawrence market. Crawford peaches, in large open baskets, have brought as high as \$1.35, but the ordinary run of stock sells at from 40 to 75c. Bartlett pears are about done, and, as there is a good demand still, prices are steady at 50 to 65c. Common varieties of pears sell readily at 30 to 40c. Plums are in fair demand, with just about enough receipts to supply it, at 50 to 75c. The receipts of grapes in 10-lb. baskets are not as large as the demand would absorb, and what comes in is quickly bought up. The large baskets are offered more liberally. There is a fair offering of watermelons, but, as the consumption has been decreased by the coolness of the

weather, the demand is light, and prices are easy at 20c., a decline of 5 to 10c. Native watermelons are in moderate demand at 13 to 15c. The receipts of sweet potatoes are steadily increasing, with the result that prices have fallen \$1 per bbl. The ruling price is now \$2.50 to \$3. The winter apple market is restless. Buyers are paying as high as \$2 for the bare fruit at orchards, but this is considered by many to be more than conditions warrant. The demand for bananas is good, but as supplies are large, the price of all grades has declined 25c. The stocks of Rhodi lemons which were offered last week were cleared out by the end of the week, but more are expected this week. Some Messinas are still left on the market. They are selling at from \$3.50 to \$4 per box.

COUNTRY PRODUCE.

EGGS—The offerings continue large. Prices are well maintained here at from 12½ to 15c., according to quality. At outside points 13c. is the lowest figure that will be taken for strictly fresh. As this price leaves a small margin for export, there is considerable movement on that account at present. Yet a large number are still being put into storage. It is considered by many that the great quantities of eggs which have been cold stored during the summer are likely to keep down prices locally throughout the winter unless the export demand improves.

BEANS—There is a moderate movement of old beans at \$1 to \$1.10 per bushel for hand-picked, and 85 to 90c. for primes. None of the new crop is yet offering.

HONEY—The demand is brisk, and as further evidences of a short crop are shown prices are firm at last week's figure. Clover

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

◆ Cost you 7¼c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

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51 Front St. East
TORONTO.

Fruit Commission Merchants.

extracted is selling at 9 to 10c. per lb., according to size of package. Clover comb is quoted as follows: No. 1, \$2 per doz.; No. 2, \$1.65 per doz.; No. 3, \$1.50 per doz.

VEGETABLES—Celery and cauliflower are 25c. dearer, but the quality of the stock offering, especially of celery, easily makes up for the advance. Squash and vegetable marrow are offering. We quote: Cabbage, 50 to 75c. per doz.; red cabbage, 30 to 50c. per doz.; cauliflowers, \$1 to \$1.25 per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; muskmelons, 30 to 50c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, \$2 to \$2.50 per bbl.; squash, \$1 to \$1.50 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The receipts of both dairy and creamery are moderate. First qualities are scarce. The demand, both locally and for export, is excellent. Prices, therefore, are well maintained. Choice dairy tubs are quoted at 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and 22 to 23c. for prints.

CHEESE—A steadier feeling is noted this week. The reaction of last week ended when the price at country boards fell to 10¼c. This week, buyers have gained more confidence, and 11 3-16c. was paid for 1,450 boxes at one board. The demand locally is good, but the movement for export has been quiet, as holders are waiting for the market to recover.

PROVISIONS.

There is a brisk trade in all provisions being done. All pork products, except hams, are decidedly firm. The price of hams has been reduced ¼c. An unusually good sale of plate and mess beef is reported. Plate is steady at \$11.50 and mess is firm at \$10.50.

FISH AND OYSTERS.

The scarcity of supplies and the good demand for whitefish and trout have advanced the price of these fish ½ to 1½c. Western salmon are offering at 12½ to 15c. per lb. Ordinary brands of oysters have declined 10c. We quote as follows: Trout, 7½ to 8c.; whitefish, 9c.; pickerel, 7½c.;

AGENCIES WANTED.

WANTED.—By a man of experience, a few agencies in the grocery line on commission, in and around Montreal. Can furnish good references; correspondence solicited. Address J. St. Famille St., Montreal. (38)

SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

Established 1892.

Rutherford, Marshall & Co.

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Exporters of

POULTRY

BUTTER, CHEESE,
EGGS, HONEY, DRIED
AND GREEN APPLES.

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN

1-lb. Tin, 25c.

ROYAL CANADIAN

1-lb. Tin, 15c.

QUEEN'S FAVORITE

1-lb. Tin, 10c.

Supplied through the trade.

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COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

G.F. & J. GALT PACKERS OF THE BLUE RIBBON TEAS

42 SCOTT ST. TORONTO. CELEBRATED

herrings, 4c.; halibut, 12½c.; western salmon, 12½ to 15c.; steak cod, 7c.; haddock, 5c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c. Oysters, Booth's standards, \$1.35; other brands, \$1.15 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is easier, the outside price for red and white wheat being 67 to 68c., a decline of 1 to 2c. The local street market is quiet, with white and red wheat 1c. lower, and goose wheat, peas and barley 1 to 2c. dearer. We quote this market as follows: Wheat, white and red, 69 to 69½c.; goose, 72 to 73c.; peas, 62c.; oats, 29c.; barley, 44 to 46c.; rye, 53½c. No. 1 hard Manitoba wheat, is ½c. cheaper, now being quoted at 78c. Toronto and West.

FLOUR—A good movement is reported. The Manitoba grades are easier, while the short crop of fall wheat in Ontario has resulted in a stiffening of the price of Ontario grades. So far, however, no change in price has been made. We quote: Manitoba patents, \$3.90; Manitoba strong bakers', \$3.60; Ontario patents, \$3.70; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—A decline of 5c. in the price of standard oatmeal and rolled oats is noted, otherwise there is no change. A good demand is noted. We quote: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—Prices are firm as the demand keeps brisk. We quote as follows: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—A further advance of 10c. in the price of sheep and lambskins is noted. No other change is noted. A good business is reported. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 60c.

WOOL—The improved feeling has resulted in another advance of 1c. in unwashed. Fleece is unchanged. The movement is light. We quote fleece at 14 to 14½c., and unwashed at 9 to 10c.

SEEDS.

Occasional samples of timothy are being received by local jobbers, but, as a rule, the

quality is inferior. As the demand for fall is practically over and all purchases would have to be carried over until spring, dealers are offering only \$1 to \$1.25 for good to choice machine-threshed seed, though more is paid for fancy samples. As the crop of alsike is light, buyers are keenly competing for stocks at \$4 to \$6 per bushel at outside points, with 25 to 50c. more for extra fine parcels.

SALT.

The demand keeps brisk, with prices unaltered. We quote at Toronto: Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Currants are cabled 6d. dearer.

Corn syrups are fractionally dearer.

Tapioca is scarce and higher on the local market.

Teas under 9d. are cabled ½d. dearer from London.

Large sales of mess beef have been made at \$10.50 per cwt. this week.

Sweet potatoes have declined \$1 per bbl., and bananas 25c. per bunch.

The first lot of new season's Valencia raisins reached this market on Saturday.

Whitefish and trout are ½ to 1½c. dearer. Western salmon is offering at 12½ to 15c. per lb. Ordinary brands of oysters are 10c. cheaper.

QUEBEC MARKETS.

MONTREAL, September 21, 1899.

GROCERIES.

THERE has been nothing very striking to report in the grocery market lately business being of the average volume for the season. Refined sugar has ruled steady with a fair inquiry, but the raw article has been rather easier outside. Molasses is moving well, in a jobbing way, and prices are steady. Valencia raisins have been placed to a considerable extent for forward importation. Prices show an increase in cost of about 2s. the 100-lb. Currants, on the other hand, have been very quiet. Canned goods furnish nothing new. Rice is firmer abroad, and easiness in pimento has led to further decline in this spice. Tea has been extremely quiet, a scarcity of cheap Congous being noteworthy. Green fruits, generally, have been active, and

cheese and butter both show improvement on the heavy feeling noted last week.

SUGARS.

There has been no material change in the local sugar situation during the past week. The steady feeling is maintained at the late advance, as stocks in refiners' hands are light, while a good demand has been encountered from local, country and western buyers. This has led to a fair movement at \$4 65 for granulated and \$3 75 to \$4.40 per 100 lb. for yellows. Abroad, the raw market is rather heavy for both cane and beet. The former at London, according to cables, has been dull and nominal, with Java quoted at 12s.—a decline of 3d.—and fair refining 11s. 6d. Beet also has been dull and rather easier, with September 9s. 10½d. and October 9s. 6¾d., this being a loss of ¾d. on the closing prices of last week. In New York raw has ruled quiet and steady, fair refining, 3¾c.; centrifugal, 96 test, 4¾c., and molasses sugar, 3¾c.

SYRUPS.

There is no demand for these, the current consumption running almost entirely on molasses, and prices are nominal at 1¼ to 2¼c. per lb., at the factory.

MOLASSES.

Jobbers as a rule are well stocked up with molasses, so that business from first to second hands is rather quiet, no round lots moving. The demand for distributive account, however, is good; in fact, is expanding, and prices are firmly held at 35c. in car lots, and 36c. for single puncheons of Barbadoes. Porto Rico stock is offering at 28 to 30c., but there is little doing in it.

DRIED FRUITS.

A fair number of orders for Valencia raisins for forward delivery were booked for shipment by the first direct steamer, which sailed from Denia on Monday. Cables received lately are firm in tone, and noted no change in prices, layers being quoted at 23s. 6d; selected, 21s. 6d., and fine off-stalk, 19s. for well known brands. These figures are equal to 6½c. for layers, 6c. for selected and 5¾c. for fine off stalk here.

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Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

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is being used freely, give your customers the very best you can get. In satisfying them you will

BUILD UP YOUR TRADE.

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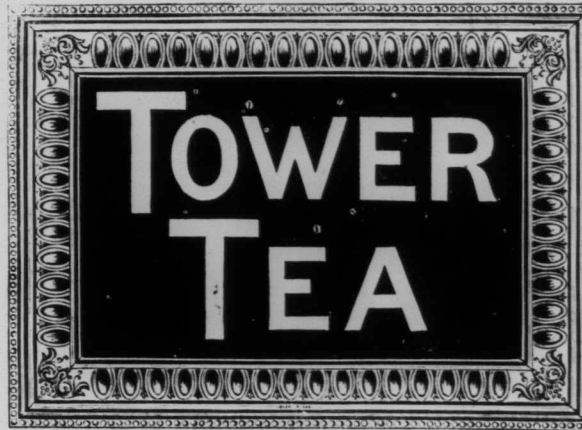
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THREE MERITS OF



FIRST, THE QUALITY IS REGULAR.—Not only best, but "regular." Please note. This is as important as excellence. Good Tea of regular quality which does not vary is a delightful beverage and it can always be relied on.

SECOND, THE DESCRIPTIONS ARE TRUE.—There is as much variety in Tea as in Wine. Every lady who buys Tea desires to know the truth about her purchases. Full reliance can be placed on the description of the various qualities in their Price List.

THIRD, THE PRICES ARE POPULAR.—A fair price for a good article is a wise principle. Unfair prices, whether too high or too low, mean robbery. The prices of **TOWER TEA** are based on the cost of production and distribution. Therefore these prices are popular.

CANADIAN REPRESENTATIVE --

H. B. HUNGERFORD,

318, 320, 322 St. Paul Street, MONTREAL.

and are fully 2s. higher than the prices ruling at this time last year.

There is nothing new to note in currants, except that recent cables were, if anything, easier, as they asked for offers, but no quotable alteration in prices was cited. The demand here for forward importation has been slow up to the present, and few orders have been booked. Quotations are: Provincials, 14s. 9d.; Filiatras, 15s. 3d.; Patras, 18s., and Vostizzas, 20s. 6d. A private letter says: The Greek market holds firm at recent quotations, and mail advices note that growers hold firm, resisting any decline, although present prices are considered very satisfactory for them; but they are, no doubt, in a position to hold, having secured remunerative prices for the bulk of their last crop, and are able to secure advances from the Retention Bank at low rates. The method of collecting the retention has also been changed somewhat, thereby actually increasing the retention to 17.64 per cent., the retention of 15 per cent. being taken on the actual export of fruit.

CANNED GOODS.

This market continues quiet, but the tone is firm. There is no demand of any consequence at present, as buyers are well supplied. Common spot is held at 90 to 92½c. and tomatoes 77½c. per doz.

RICE.

With the situation in India considered, English advices are strong and the fact is reflected by a firmer tone here, though prices are not quotably changed. Standard B is quoted at \$3.30 to \$3.40.

COFFEES.

The coffee market has ruled very quiet during the week, and there has been no material change in values. From 25 to 35-bag lots of Maracaibo are offered at 8 to 14c., as to quality, and Rio at 8 to 9½c.

SPICES.

The weakness already noted in pimento continues, and prices show a further decline of ¼ to ½c., with sales of 100-bag lots at 8c. Advices from London on pepper are strong, and values here on this and other spices, with the exception of pimento, are steady.

TEAS.

Another quiet week has passed in the tea trade. A few sales of Japans of good medium grades are noted at 15 to 16c., but only of small parcels. Indians and Ceylons have moved to a small extent at 14½ to 15c., while there is a fair inquiry for cheap Congous around 11 to 12c., but supplies are light. Greens moved to a limited extent at 15c. for better grades, with 13 to 14c. for lower qualities.

GREEN FRUITS.

There has been a good business in green fruits, demand, in nearly all cases, being equal to the supply. Early apples meet a good sale at \$2 to \$2.25 per bbl., but fancy descriptions sell as high as \$2.75. New lemons arrived this week and are selling at \$4.25 to \$4.75. Bananas are dull at 65c. to \$1.25 per bunch. Light supplies of peaches have been the feature in domestic fruit, with sales at 60 to 75c. per basket. Pears are offering at 25 to 40c. per basket, and \$3 to \$4.50 per bbl. Receipts of plums are light, while demand is good and prices are firm at 40 to 60c. per basket. Grapes are rather a glut and Niagaras are offered at 20c., Concords for the same money, and Delawares, 30 to 35c. Receipts of Californian fruits have been lighter, and pears are selling at \$2 to \$2.40 per box; peaches, \$1.25 to \$1.40, and plums, \$1.60 to \$1.75.

COUNTRY PRODUCE.

EGGS—There was some demand from foreign buyers for fresh stock and several sales were put through at prices equal to 15½c. here. Shipments of limed eggs have now commenced on early contracts. A few sales of round lots of limed have been made on local account for future delivery at 16c. per doz. The demand for fresh was fair to-day, and a moderate amount of business was done. We quote: Choice candled



We have on hand at all times
a full line of

CORKS

for Pickles, Vials, or any kind of
Cork used.

Corks for any trade cut to order. Samples and prices sent on application.

S. H. EWING & SONS, 96 King St., Montreal.

stock, 16½ to 17c.; straight lots, 14½ to 15c.; No. 2, 12 to 13c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—The demand for maple product is still slow. We quote: Syrup, in small tins, 55 to 60c., and sugar, 7¾ to 8c. per lb.

HONEY—There is a steady demand for honey and prices rule firm. White clover in comb is quoted at 12c. and extracted at 8 to 9c.; and buckwheat at 5½ to 6½c. per lb.

BEANS—A small trade continues to pass in beans at steady prices. We quote: Choice hand-picked, 95 to \$1, and primes, 85 to 90c. per bushel.

ASHES—there is no change in ashes to note. We quote: First sorts \$3.70 to \$3.75; seconds, do., \$3.50, and first pearls, \$5.25 to \$5.50 per 100 lb.

HOPS—Samples of new Ontario and Quebec hops have been offered at 22c. at country points.

FLOUR AND GRAIN.

FLOUR—There was no new feature to note in the situation of the flour market. There was a better demand to day from both local and country buyers, and a fair amount of business was done. We quote: Winter wheat patents, \$3.75 to \$3.90; straight

rollers, \$3.30 to \$3.40; in bags, \$1.60 to \$1.65; Manitoba patents, \$3.75 to \$3.80; strong bakers', \$3.50.

GRAIN—The demand over the cable for all lines of grain to-day was good, and, as bids were more satisfactory, an active business was done. The demand for coarse grains on spot was good, and a fair trade was reported. The tone of the market is firm, and prices fully maintained at the recent advance. Peas were quoted at 70c. afloat; oats at 30c.; No. 2 barley, at 46½ to 47c.; feed barley at 44c., and rye at 59c.

OATMEAL—The demand for meal is slow but the tone of the market is steadier. Rolled oats are selling at \$3.50 per barrel and at \$1.70 per bag.

FEED—A fairly active business was done in feed and prices rule steady. We quote: Ontario bran in bulk, \$14.50 to \$14.75; and shorts, \$17 to \$18 per ton; Manitoba bran, \$14; shorts, \$16 to \$17; mouillie, \$18 to \$25 per ton, including bags.

BALED HAY—In baled hay there is no change to note. The demand is good and trade fairly active. Choice No. 1, \$8 to \$8.50; No. 2, \$6 to \$6.50; and clover, at \$5.50 to \$6 per ton, on track.

PROVISIONS.

There was no improvement in the de-

mand, consequently trade in all lines was quiet again, but the tone is steady and prices show no change. We quote: Heavy Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50; and heavy long cut mess, \$15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—There has been a recovery in cheese from last week's decline, and holders to-day manifested a disposition to hold out for fuller prices. Current demand is principally for Eastern cheese, especially colored, and there seems to be little of it to be had, so much so that inquiry has been forced upon Western colored, but, as a rule, the latter is held too high to permit of business in it. Bids of 11c. and better for it were turned down to day. For Eastern colored 10¾ to 10¼c. is easily obtainable, while white may be quoted at 10¼c. At the wharf this morning 6,000 boxes of Quebec cheese were sold. Some of the offerings changed hands at 10½c., but the ruling price was 10¾c., and it is reported that a fraction more was obtained in some cases. The cable is unchanged.

1899

NEW SEASON TEAS.

1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor.
Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA

**BLACK
BLACK AND GREEN MIXED
JAPAN**

In 1 or ½-lb. Sealed Packages,
Retail Price—

25c., 30c., 40c., 50. and 60c. per lb

The demand for ARMEDA TEA is increasing rapidly. Why? **ARMEDA TEA HAS THE FLAVOR.**

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

A. H. CANNING & CO.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CIGAR TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

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DAWSON Commission
Co., Limited

**FRUIT, PRODUCE AND
COMMISSION MERCHANTS,**

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants.

25 and 27 Church St., TORONTO, Can.

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**GOOD
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35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Subscribers wanting goods or special
quotations on anything anywhere in Canada
at any time, can get them by mail or wire
by corresponding with **THE CANADIAN
GROCER, Toronto or Montreal.**



ONE 25c. BOTTLE OF

HIRES ROOTBEER

makes 5 gallons of delicious, wholesome
drinks for your customer and a

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for you. Do you keep it? If not, why
not?

ALL WHOLESALERS.

W. P. DOWNEY, 20 and 22 St. Peter St.

Sole Canadian Agent

MONTREAL

Tobacco That Sells

and pays the dealers from 25
to 45 per cent. profit is what
we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade,
bright, 3 1/2's.

SMILAX, bright pounds.

HOLLY, bright, 3's and 8's.

BLACK BASS, Navy, all
styles.

Our Plug Smoking Brands are:

MONARCH, 3 1/2's.

MARIGOLD, ROUGH and
READY, 8's.

CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's.

Attractively packed in small boxes.

Hundreds of grocers are already handling them
and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer
in Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave.,

MONTREAL

The Quality

...OF **CLARK'S MEATS**

Satisfies the demands of consumers everywhere.

The GREAT REPUTATION of

Helpepper

clears the **Shelves of Stock** as quickly as its pungency
clears the **Holes of Rats.** It is a stirring thing.

LEEMING, MILES & CO.,

General Agents for
Canada,

MONTREAL.

SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO.,

49 King Street West,

TORONTO, ONT.

Hugh Walker & Son

Wholesale Fruit and
Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

BUTTER—This staple has also recorded improvement on last week's dullness, and while business is not active, either for export or on local account, holders are firm in their views. For export, creamery is quoted at 21½c., and in a jobbing way 21½ to 22c. Western dairy for export is less active than it was at 16 to 16½c., and is jobbing out locally at 16½ to 17c. Townships dairy is steady at 18c.

MONTREAL NOTES.

New lemons are offered on the market this week.

Foreign advices on rice continue very strong in tone.

New hops are now offering, but prices are still largely nominal.

Cheap Congou teas are difficult to procure on this market.

A further decline in pimento has been established since last week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., September 21, 1899.

THE week has been a busy one. The Exhibition was a much greater success than was expected, very large numbers attending. The number of visitors who came into the city was large, and included a great many customers both for wholesale and retail stores. Our local people have but to put a right interest in the matter to make Exhibition week one of the best business weeks of the year. In markets values are firm. Molasses is of particular interest, stocks being light and higher prices are sure to rule. In tea, considerable business is being done. Spices show firmer figures, while in cream of tartar the market is rather easier. Canned goods show high figures, and at best stock will be light here. Apples are arriving freely. The supply of soft apples is large.

OIL—The advance in burning oil of 1c. per gallon is maintained, and the market is a firm one. The advance is, however, as far as the supply trade is concerned, largely on paper, as large fall contracts at the old figures were made; but the retailer may, if he will, make the profit. But, except in a jobbing way, he finds it difficult to advance his regular figures. Business in paint and lubricating oils is quiet. The former keeps high. In cod oil, there are quite free receipts, but price is still low.

SALT—The position is about as last week. There is a good demand for Liverpool coarse. Prices are firmly held, and there is likely to be little, if any, change this season. In Canadian salt, there are quite free arrivals, but, the fall business is much less than that of the spring. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—It now looks as if

tomatoes would be as strong a feature in this market as corn, as, in proportion, stocks are likely to be lighter. But much will depend upon the deliveries from the packers. Peas are also firm, and it is very difficult to get any low-priced goods. Fruits will be high, though in gallon apples our trade have bought a fair stock at right figures. Pineapple is scarce, particularly grated, which has the large demand. Dealers look for lower figures where new goods are quoted. The number of lines canned is growing very fast; the last one noticed is sweet potatoes in 3 lb. tins. Meats, except deviled and potted, are higher, and the market is firm. In fish, haddies will rule very firm this season. This is one of the best lines packed, and the supply is short. Bloaters are also firm, but sardines show no change in price.

GREEN FRUITS—Apples are now the active feature. Soft fruit is quite plentiful and prices easy. Quality needs attention. New Brunswick apples largely hold the trade, though Gravensteins are beginning to come in. In pears, prices are higher, while quite a few come from Nova Scotia; except a few they are not liked. Peaches are getting scarce. Plums are now coming quite freely from Nova Scotia, but receipts are much smaller than usual. They are held quite firm in price. In quality they are preferred to the Western. In berries a few blueberries and blackberries are being received, but season is about over. In cranberries, prices this season for the small berry has been high. In bog berries both American and local berries are being received. Grapes are plentiful. For best stock there are Malagas and Californian, and some nice Ontarios are being received. The chief business is in the last named. Bananas show no change in price, and have but fair business. Lemons show a firmer tendency. In oranges, supplies are light and largely West Indian; there is but little sale.

DRIED FRUITS—Prices on Californian are not yet received. They will rule high and sale will be affected. In Valencias, fair stocks have been bought. While market seems a firm one there is some range in prices quoted. The demand is for layers. Some new fruit is to hand and quality is nice, but prices are quite high. New peels are here, both English and American. The latter is in much the larger quantity, the American being confined to citron. Currants show a range in prices. Our buyers are not importing as largely as usual, owing to getting cleaned from New York at particularly low figures. Many, owing to these low prices, who have been cleaning their own, have stopped. In nuts, prices are high. This is a small market. Prunes are very light supply. It is thought prices will rule higher, but the season is early. New evaporated are to hand; price quite high and the market a very firm one. In onions, there is a good sale. Canadians are shortly expected.

DAIRY PRODUCE—Eggs begin to move slowly. Prices show little change, and good stock commands full figures. In butter, the tendency is to higher figures, but there is a great deal of poor on the market, and holders are anxious to move it at any figure. Cheese are hardly as firm, and while prices here have been away behind Western

figures the easier feeling is noticed. Stocks are not large, but neither is the local sale. Twins are favorites here. Factories are about all sold up to present time at good figures, though quite a number contracted too early. Owing to the quantity of milk received the output will not be as large as last year.

SUGAR—While full figures are asked there is nothing of interest. There is still considerable American sugar here. There is a good general demand. Outlook is a firm one.

MOLASSES—The position is a strong one. Barbadoes is almost out of the market, and cannot be replaced. Stocks of Porto Rico are also getting into small compass. Prices are very firm. There are some offerings from outside points, but at quite full figures. In other grades there is little held here. Some New Orleans offered has found a fair sale, and it looks as if considerable of this grade would be used during the balance of the season.

FISH—There is quite an active business, but in dry cod it is rather easier. Pollock are still held at full figures. There is a fair demand for smoked herring, but prices on new fish are easier. It is quite difficult to get the small mediunis. Pickled herring are firm, and there is improved business. Boneless fish is in quite active demand at full figures. Fresh fish are scarce. We quote: Large and medium dry cod, \$3.75 to \$4; small, \$2.50; pickled shad, \$3.50 to \$5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, \$2 to \$2.10 per 100; salmon, 15 to 16c.; pickled herring, \$1.65 to \$1.70 per half bbl.; bloaters, 60c.

FLOUR, FEED AND MEAL—There is a good, steady business at even figures. Millers are firm in prices. Change is towards a lower tendency in Manitobas. Oats and oatmeal tend easier, with a fair business doing. Cornmeal is still high, but rather lower figures are expected. Beans are higher. In regard to the new crop, there is a difference of opinion, but it looks as if there would be no such low prices as we have seen. Stocks here are not large. We quote: Manitoba flour, \$4.55 to \$4.70; best Ontario, \$3.85 to \$4.10; medium, \$3.60 to \$3.75; oatmeal, \$3.90 to \$4.10; cornmeal, \$2.25 to \$2.30; middlings, \$2.10 to \$2.20; oats, 41 to 43c.; hand-picked beans, \$1.05 to \$1.10; prime, 95 to \$1.00; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.15; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50.

ST. JOHN NOTES.

Batger & Co.'s peels were received by the trade this week.

S. W. Ewing, of S. H. Ewing & Sons, called on the trade this week. This was Mr. Ewing's first visit here, and we were pleased to note his kind remarks in reference to our city.

W. G. Cloyes, representing The Boston Molasses Co., was in the city during the week, and, with the local broker, J. Hunte White, called on the trade. He found the market in his favor, and, particularly in New Orleans, did a nice business.

CURRENT MARKET QUOTATIONS

September 21, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb.	14	14	16	16
" " pound prints.	19	20	17	18
" " tubs, best.	18	18	15	16
" " tubs, second grade	16	17	12	14
" " low and med.	12	14		
Creamery, tubs and boxes.	22	21	18	19
" prints and squares	22	23	19	20
Cheese, per lb.	11	11½	10	10½
Eggs, per doz.	14½	16	12½	15

CANNED GOODS

	\$0 90	\$0 85	\$0 80	\$1 00	\$1 10	\$1 15	\$1 25
Apples, 3's	2 10	2 25	2 40	2 25	2 40	3 00	3 25
Asparagus			1 00				
Beets			1 00				
Blackberries, 2's	1 40	1 70	1 50	1 70			
Blueberries, 2's	70	75	85	80	90	90	95
Beans, 2's		77½	75	80	90	95	90
Corn, 2's	90	1 00	95	1 00	1 10	1 15	
Cherries, red, pitted, 2's		1 81	1 85	2 30	2 40	1 75	1 90
" white		1 75	1 80				
Peas, 2's	75	80	75	80			90
" sifted	85	1 00	1 10	1 15			1 00
" extra sifted	1 00	1 25	1 20	1 25			1 15
Pears, Bartlett, 2's	1 25	1 50	1 65	1 75			1 15
" 3's	2 40	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 60	2 50	2 60	2 50	2 60		5 00
Peaches, 2's	2 50	1 60	1 75	1 75	1 80		1 60
" 3's	2 50	2 50	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's		1 10	1 25	1 30	1 60		1 40
" Lombard		1 00	1 10	1 30	1 60		1 40
" Damson, blue		1 00	1 10	1 30	1 60		1 40
Pumpkins, 3's	65	75	90	1 00			1 00
" gallon	2 10	2 25	2 10	2 25			1 60
Raspberries, 2's	1 40	1 45	1 55	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 60	1 65	1 75		1 70
Succotash, 2's			1 15	1 10	1 15		
Tomatoes, 3's	75	78	80	85	95	1 00	1 10
Lobster, talls	2 50	2 95	2 75	2 50	2 60		
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	
" ½-lb. flats			1 75	1 80			
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	
Salmon, sockeye, talls	1 30	1 50	1 30	1 60	1 25	1 50	1 20
" flats	1 40	1 60	1 50	1 60	1 30	1 35	
" Horseshoe		1 50	1 60	1 60			
" Clover Leaf, talls	1 10	1 25	1 45	1 45			
" Clover Leaf, flats	1 10	1 25	1 45	1 45			
" Cohoes	1 05	1 15	1 05	1 10	1 10	95	1 12
sardines, Albert, ¼'s	12	12½	13	14	15		
" ½'s	20	21	20	21	21		
" Sportsman, ¼'s	12½	12½	12	12			
" ½'s	20	21	20	21			
" key opener, ¼'s	10	11	10½	11	16	18	
" ½'s	18	18½	23	10	11		
" P. & C., ¼'s	23	23	25	23	25		
" ½'s	33	33	33	36			
" American, ¼'s	4	4	4½	4	5		
" ½'s	9	11	10	11			
Mustard, ¼ size, cases							
50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	
Haddies	1 00	1 15	1 00	1 10	1 10		
Kipperd Herrings	1 20	1 50	1 00	1 60	1 15	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	2 00	1 90	2 00

GREEN FRUITS

	\$3 25	\$1 00		\$1 00	\$4 50		
Oranges, Sorrento, boxes				2 00	2 25		
" ½ boxes				2 00	2 25		
Lemons, Messina, p. box	3 00	4 00	3 50	4 00	5 00	5 00	
Bananas, per bunch	90	1 50	1 00	1 50	1 75	2 25	
Tomatoes, per basket	35	50	20	30	40	80	
Red Peppers, per basket			40	50			
Watermelons, each	15	20	20	30	40		
Canadian Peaches, per basket	30	40	40	1 35	1 00	1 25	
" Pears	25	40	30	75			
" Plums	40	50	40	75	50	55	
Grapes, per basket			25	35	30	50	
Apples, p-r bbl.		2 00	2 75				
Sweet Potatoes, per bbl.		2 50	3 00				

SUGAR

	\$4 65	\$1 74	\$4 75	4 55	4 65	5½	5¼
Granulated (St. Lawrence, Red-path)							
Granulated, Acadia	4 65		4 70		4 55		
Granulated, foreign							
Paris lump, bbls. and 100-lb. bxs	5 75		5 25	5¾	6		
" in 50-lb. boxes	5 85		5 35				
Extra Ground Icing, bbls.	5 35		5 45			7	
Powdered, bbls.	5 20		5 30	5¾	6		6¾
Phoenix	4 40		4 50				
Phoenix	4 40		4 50				
Extra bright	4 25		4 35	3¾	3¾	4½	4¾
Eight coffee	4 15		4 25	3¾			
Bright yellow			4 15				
No. 3 yellow	3 90		3 50	3¾	3¾		
No. 2 yellow	3 85		3 95				
No. 1 yellow	3 75		3 85				
Foreign, yellow							
Trinidad							

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base	\$1 05		\$3 10	
Cut nails, base	2 25		2 25	
Barbed wire, per 100-lb.	3 00		3 25	
Smooth Steel Wire (oiled and annealed, etc.), base	3 00		3 00	
White lead, No. 1	5 62½		5 75	
Linseed oil, raw	67		61	
" boiled	60		61	
Turpentine	74		71	

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups—				
Dark	1¾			
Medium	2	30	32	3
Bright	2¼	35	37	34
Corn Syrup, barrel, per lb.			2¾	
" " ½ bbls.			2¾	
" " kegs			2¾	
" " 3 gal. pails, each.			1 30	
" " 2 gal.			1 00	
Honey	90		40	
" 25-lb. pails	90		1 00	
" 35-lb. pails	1 20		1 40	
Molasses—				
New Orleans		26	45	28
Barbadoes		36		30
Porto Rico		38	42	32
Antigua				25
St. Croix				27

CANNED MEATS

	\$1 50	\$1 50	\$1 60	\$1 50	\$1 60	\$1 50
Comp. corn beef, 1-lb. cans	2 65	2 65	2 75	2 50	2 75	2 50
" " 2-lb. cans		5 25	5 10			
" " 6-lb. cans	8 25		8 25	8 75	9 25	
" " 14-lb. cans	18 00	18 50	19 50	20 00	21 00	
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80	
Lunch tongue, 1-lb. can	3 30	2 90	3 25	2 80	3 00	2 75
" 2-lb. can	6 70	6 75	7 00	5 80	6 00	6 25
English brawn, 2-lb. can	2 40	2 50	2 50	2 75	2 80	2 50
Camp sausage, 1-lb. can			2 50	2 50		
" 2-lb. can			4 00	4 00		
Soups, assorted, 1-lb. can			1 50	1 40	1 50	
" 2-lb. can			2 20	2 25	2 30	
Soups and Boull, 2-lb. can			1 80	1 75	1 80	
" 6-lb. can			4 50	4 25	4 50	
Sliced smoked beef, ½'s	1 70	1 65	1 70		2 00	
" 1's	2 75	2 80	2 95		3 25	

CANDIED PEELS

	10	10½		
Lemon, per lb.				
Orange	11½	14		
Citron	16	17		

FRUITS

	4½	4½	4½	5	5	5¼
Foreign—						
Currants, Provincials, bbl.	4½	4½	4½	5	5	5¼
" Filiatras, bbls	4½	4½	4½	5	5	5¼
" ½-bbls.	4½	4½	4½	5	5	5¼
" cases	4½	4½	4½	5	5	5¼
" ¾-cases.	4½	4½	4½	5	5	5¼
" Patras, bbls.				6	7	
" ½-bbls.				6	7	
" cases				7	7¼	
" ¾-cases.				6	6	
Vostizzas, cases	5½	6½	6½	7	8	
Dates, boxes	5¼	6	7	7½	6	6½
Figs, 10-lb. boxes, per lb.		18	20	14	16	
" 25-lb. boxes			28			
" Mats, per lb.		3½	3¼			
" Naturals, per lb.		8	8½			
" Naturals, boxes		11	10	12		
Prunes, California, 40's		8	9¼	8½	9	
" 50's		8	7½	8	8½	
" 60's		7½	7	7½	8	
" 80's		7	6¼	7	7½	
" 90's		6	5½	6½	7	
" Bosnia, B			7			
" C			6½			
" D			6			
" U			5¼			
Raisins, Valencia, off stalk	4	4	5	6	1 50	
" Fine off stalk	4¼	4½	6½	7	1 ¾	1 65
" Selected	5	5½	7½	8	7	1 75
" Layers	5	5½	7	8	8	1 85
" Sultanas	10	15	10	12	10	12
" California, 3-crown	6¾	7	7½	7	7¼	6½
" 4-crown	7¾					

A FORMULA FOR WHITEWASH.

A German paper publishes a formula for a wash which can be applied to lime walls and afterwards become waterproof so as to bear washing. Resenchek, of Munich, mixes together the powder from three parts of silicious rock (quartz), three parts broken marble and sandstone, also two parts of burnt porcelain clay, with two parts freshly slacked lime, still warm. In this way a wash is made which forms a silicate if often wetted, and becomes, after a time, almost like stone. The four constituents

mixed together give the ground color, to which any pigment that can be used with lime is added. It is applied quite thickly to the wall, or other surface, let dry one day, and the next day frequently cover with water, which makes it waterproof. This wash can be cleansed with water without losing any of its color, on the contrary, each time it gets harder, so that it can even be brushed, while its porosity makes it look soft. The wash or calcimine can be used for ordinary purposes, as well as for the finest painting. A so-called fresco surface can be prepared with it in the dry way.

NEW FIRMS COMMENCING.

Peter Hicks has started a restaurant in Ottawa.

J. Pepin is opening a general store in St. Albert, Ont.

J. J. Horrigan has opened up as butcher and grocer in Toronto Junction, Ont.

Mrs. H. R. Gilbert contemplates opening a confectionery store in Wellington, B.C.

D. W. Matheson & Co. have started a general store in Lower Woodstock, N.B.

J. Morin, of Three Rivers, Que., has opened a general store in Strathcona, Ont.

Machine-made Fancy Biscuits



The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS**. We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business.

We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Agents for Canada:

MAGOR & CO.,
Montreal.

A Natural Tonic Wine



Vin Saint Lehon

EVERYBODY SHOULD HAVE IT.

Gives strength to the human body. Adds zest to the whole constitution.

Laporte, Martin & Cie.

MONTREAL

The Standard
Stove Polish
for the World



Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

HINTS TO BUYERS.

TB. ESCOTT & CO. have arriving in a few days, a carload of Rio coffee bought at very low prices; also two carloads of Santos coffee, which they offer to the trade lower than they have ever been quoted.

"Maypole" soap is moving out well with The Davidson & Hay, Limited.

Lucas, Steele & Bristol are offering specially fine quality of canned beets, asparagus and spinach.

In medium, choice and choicest Japans Lucas, Steele & Bristol report they are offering goods cheaper and better than last season.

The Davidson & Hay, Limited, are taking into stock this week direct importations of new season's Young Hysons and new season's Japans.

The Davidson & Hay, Limited, have just received a carload of very choice green Rio coffee, fine clear bean, which they offer at very close figures.

Lucas, Steele & Bristol are offering the York Co.'s peels, also "C. & B.'s," and some of the latter in pound cartons. Their "Empire" peel is extra choice "turned-down" stock.

Chapat, Fils & Cie. report increased sales for Williams Bros. and Charbonneau's goods. They received another consignment this week of 2,000 cases.

In their British-grown "Empire" Pekoe and golden-tipped Pekoe teas, Lucas, Steele & Bristol guarantee prices and quality up to last season.

T. B. Escott & Co. have arriving next month a carload of candied peels, and have control of the sale of "Crossin" brand in the Canadian market. "As we bought these tons of peels at exceedingly low prices, we are prepared to give our customers the benefit," write the firm.

"Yes," say Lucas, Steele & Bristol, "it is true we are offering Rio coffee very cheap, and it is also true that our sales of 'L., S. & B.' and 'Empire' are larger this year than ever before."

CANADIAN TOBACCO.

Mr. Sol. Wigle, ex-M.P., when attending the Western Fair last week, told The London Advertiser that Canada could grow all her own tobacco. He thinks the home-grown article will, in time, entirely supplant the imported, although about 12,000,000 lb. of the latter are now used annually by Canadian manufacturers out of a total average of 14,000,000 lb. The yield in Kent and Essex this year will be 3,000,000 lb., about half what it was last year, and Mr. Wigle gives as a reason why a market

could not be obtained last year that it was spoiled in curing. Mr. Wigle's success as one of the largest tobacco growers in Essex is referred to by The Advertiser in support of his opinions. It seems a little strange that the failure to find a market last year should all result from bad curing, because Mr. Wigle went all over the two counties during the previous winter instructing farmers how to grow and cure the plant. Either there must have been want of attention to his instructions, a lack of correctness about them, or some other cause exists than that which he has named. It has been stated, and it does not seem to have been successfully contradicted, that the Canadian manufacturers will only use a certain proportion of Canadian tobacco. English manufacturers are said to regard favorably the Canadian raw product, and to agree with Mr. Wigle's view as to bad curing. Factories are being erected, and will shortly be in operation at Leamington and Kingsville, and then the question will probably be settled as to whether Canadian-grown tobacco can be used in larger proportions than it now is.—Journal, St. Thomas.

ATTRACTIVE GROUND GOODS.

The sightliness of any ground material depends on the apparent evenness of the size of the grains which compose it. Perfect evenness in this regard is not to be obtained by any sort of reduction process, though good results are obtained from mills which control the discharge of the product by sieves. This very sifting process, however, tends to separate the finer parts of the finished goods from the coarser, as the former drops through the sieve more readily. And it is found that a great improvement is effected in any ground substance by mixing it—just mixing it with itself, so that any noticeably small pieces or large pieces are not collected by themselves, but are mingled uniformly through the whole batch.

It is surprising how differently a lot of ground coffee looks, for instance, after being run by itself through a good mixing machine. All the unevenness seems to disappear, if it was well ground to begin with. A good mixing improves a poor grinding as much in proportion as it does a good grinding; and a half-mixing, by the vigorous use of a hand scoop, will give

some improvement in either case. But the best results come, of course, by turning out from the mill the most even product possible, and then treating this in a perfect mixing machine. Goods so handled do not look like ordinary ground goods. They have uniformity and finish; and, if anyone doubts this, he need only make a practical test on ground coffee or spices in a good mixing apparatus.—Spice Mill.

SHIPMENTS OF N. S. APPLES.

Reports generally favor the opinion that the apple crop of Nova Scotia will this year be fully equal, if not greater, than last year. Shipments to England have begun, though with no unusual vigor. The first shipment last season was by the steamer Halifax City, on September 11, when 8,559 barrels were forwarded. This year the first shipment went forward on September 7, when the quantity was 2,980 barrels. On Thursday of this week the London City sails with 14,000 barrels. The corresponding shipment last year was on September 22, when one of the Furness boats took 11,335 barrels. The shipments so far this season, therefore, are 20,337 barrels, compared with 24,029 to a corresponding date last year. The figures are:

	1899.	
September 7—Halifax City	2,980	
September 13—Dahome	3,357	
September 21—London City	14,000	
Total	20,337	
	1898.	
September 11—London City	8,559	
September 18—Dahome	4,135	
September 22—Halifax City	11,335	
Total	24,029	

In Halifax, dealers' supplies are coming in fair quantity, and dealers are quoting the fruit at \$2.50 for No. 1 gravensteins; \$2 for No. 2's, and \$1.50 for drops.—Herald, Halifax, September 19.

25c. PACKAGE TEAS.

"We, who are putting up 25c. package teas, are having a hard time of it these days," remarked a package tea man to THE CANADIAN GROCER a few days ago. "Do you know we are practically getting no profit whatever. We had been living in the hope that the cost of tea would come down, but, as you know, it has gone up again lately, much to our disappointment."

50 GROSS OF FRUIT JARS

"CROWN"—Wine Quarts and Half-Gallons.

C. SCHLUETER, - . . . Preston.

NOTES ON PEPPER.

PEPPER (*piper nigrum*) is indigenous to the southwest coast of India, and, although at present the cultivation is widely diffused throughout the tropics, the product is nowhere equal in quality to that of its mother country. Unfortunately, America gets very little of this superior kind, European and Oriental nations taking the pick. Pepper raised from cuttings is of better quality than that produced from seeds, but soil also has much to do with quality. Usually, two crops are plucked each year. After the third year of planting, one during the winter season, the other in summer, the latter is inferior. The economic life of the vine varies, but about 15 years is considered a good stand. The quality also varies with the seasons, so that a certain plantation may yield a fine lot one year and a lot of poor stuff another year. Wide regions, however, never turn out anything but very poor stuff, indeed.

When the time arrives for plucking and curing, great care is necessary to attain the best results, for, in the wet season, the crop may be too soggy, and in the dry season become too woody and fiery, as ripening is destructive of flavor and aroma. Curing by artificial heat is the method in vogue on large plantations, but sun-curing, when properly done on matting, is better. The practice of "swelling the crop" is not uncommon among the Chinese and native planters in the pepper countries by the addition of wild pepper, as well as berries not akin to the pepper family; not to mention a modicum of sticks, stones, and dirt, but this fraud is generally tabooed by British and French planters, though dirt will adhere to the hull under the best system; therefore, crude pepper used at home should always be "shotted" in water, quickly washed, and the floaters rejected with the dirt.

Pepper is one of the most wholesome and useful of the spices. With persons in ordinary health it has the effect of stimulating the stomach gently to the performance of its functions, and is particularly serviceable to persons who are of cold habit or who suffer from weak digestion. Used in moderation pepper decidedly promotes the appetite and aids digestion, though, as to the quantity the system can take care of, as much as a spoonful is sometimes given in a little water in severe cases of flatulency. The natives of India esteem pepper as a stomachic, and make a strong infusion of it to drink by way of creating an appetite and to cure gout and palsy. They have also a method of making a fiery spirit of fermented fresh pepper with water, which they use for the same purpose, and also prescribe in cases of cholera morbus; a liniment for rheumatism is distilled

from the berries, while the root of the vine is employed as a tonic, stimulant and cordial.

Piperine is the most interesting constituent of pepper, and ought to be present, in the best qualities, to the extent of 8 per cent. and upward. It is now a recognized substitute for quinine, and it is worth knowing that Celsus, in the first century A.D., in his "List of Useful Plants," recommended a decoction of pepper berries to be drunk in fits of ague, to ward off the paroxysm; though it took 1,800 years for the doctors to find out by chemical analysis that piperine contained in large, colored cells in the berry, had anything to do with the case.—Chicago Journal.

THE SPICE OF BUSINESS LIFE.

Says the Man in the Corner: "I have at various times had occasion to note the commercial value of a friendly spirit in trade and I have become more and more impressed with the idea of its increasing importance in the changing conditions under which business is conducted. Time was when the financial risk was the main thing that the credit man had to consider, but, in the time that is, the moral risk has come to have an equal if not a greater importance and with it the value of a personal acquaintance has grown.

"The world is smaller than it used to be, and we are all thrown into more intimate relations with each other than in the olden days when the Western Reserve was further away than Honolulu is to-day. The traveling salesman trading in good-fellowship as a side line, magnifying his house when out and his customers' good qualities when in, has had his effect in heightening the value of a good personal impression. And out of it all is growing a prevalent feeling of frank good will, a kindly tolerance when differences arise and a sense of mutual personal obligation that cannot but be healthful in its results.

"Business is not all a matter of barter. There is more that goes out to a customer at each transaction than the goods and invoice, and more is received from him than the orders and payment; and this incorporeal reasoning of personality that permeates trade is what gives to it its savor and lifts it above the drudgery of mere money grubbing."

RETAIL GROCERS' PROTECTIVE ASSOCIATION.

The Retail Grocers' Protective Association, of Montreal, have elected these officers: President, M. E. Miller; vice-presidents, J. Pauze and S. Vanier; secretaries, O. D. Duckett and A. A. Masse; treasurer, J. J. Beaugard; committee, M. Thibault, H. Lemieux and I. Carmel.

WHOLESALEERS' AND BROKERS' DIRECTORY.

One of the features of the coming special fall number of THE CANADIAN GROCER will be a directory of wholesale grocers and grocery brokers in Canada. Will all wholesale grocers and brokers, therefore, kindly send us at once their names and addresses, as we desire to make the list as complete as possible?

A TRUE STORY.

WALKING along one of the crowded streets of one of our busiest cities, I saw something that set me to thinking, and perhaps had more to do with changing my business career and making me an independent hustler than anything ever happening in my life. I was attracted by one of the neatest and cleanest display windows I have ever seen in any store, and, to the reader's surprise, it was a grocery window, but it was an up-to-date grocery, so scrupulously clean that it challenged my investigation. As this article is not intended to advertise a grocery firm, I will call the firm Uptodate & Co.

I had only reached the city, coming from a small Western town where the principal business "was everybody's business," and, very naturally, was shifting about for something by which to earn an honest penny. Here was the turning point. I had taken in at a glance what I knew to be the best-selling article on the American market—a money-weight computing scale. I saw its merits, and saw the influence this article or fixture had over the whole store of Uptodate & Co., and I made up my mind to become a salesman.

To-day, I am a salesman with the highest and best record of any man on the road for The Money-Weight Scale Co., general agent for The Computing Scale Co., of Dayton, and I am successful because I have selected an article to sell which possesses genuine merit—an article which saves a merchant money; an article which permeates his whole store with system. That is why I have succeeded, and I ask any young man, in business or out of business, to write to me, care of general delivery, Dayton, O., care of The Computing Scale Co. A. D. RITER.

WINDSOR, N.S., BOARD OF TRADE

At a recent meeting of the Windsor, N.S., Board of Trade, the following officers were elected:

President—J. B. Black, M.D.
Vice President—W. Ker Dimock.
Secretary—J. W. Blanchard.
Council—A. P. Shand, C. S. Wilcox, W. H. Roach, R. B. Dakin, Allen Haley, M.P., Hon. M.H. Goudge, C. Henry Dimock, R. Chappell, P. M. Fielding, F. I. Davison, Joshua H. Smith, J. W. Curry.
Auditors—Arthur Armstrong, Edmund H. Dimock.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

NEW crop Californian prunes are beginning to come forward in small lots, but hardly enough has been received here yet upon which to base market quotations.—New York Journal of Commerce.

The Picqua with the first of the new crop American grapes is expected in New York about October 1.

It is currently reported that the bulk of the stock of 1898 crop of Californian raisins bought from the Association has been resold to seeders.

TEAS IN NEW YORK.

Both dealers and brokers generally reported a fairly good undertone to the market. Advices from the East continued to report firm markets and advices received from Calcutta reported a firmer market, naming 6d. c.i.f. New York for common Sanchong, equal to about 12½c. in bond laid down here. A fair amount of interest continued to be shown in the market for invoices and there were indications that fair sales were made; no particulars, however, were made public. There was a moderate amount of line business transacted, the jobbing trade taking hold with more freedom; the business transacted was at full quoted prices.—New York Journal of Commerce, September 19.

SMYRNA FIG CONDITIONS.

An English trade paper says: "According to the latest reports from Smyrna, figs are not coming in from the country districts so readily as at first, and it is possible that optimistic reports, which were founded on the fact that stocks in Smyrna had accumulated rather more quickly than usual, may have slightly overestimated the probable supply. Orders for bags, both for home and abroad, have been larger than usual, and this will have the effect of reducing the quantity available for boxes, as finer fruit than usual will have to be packed in the bags to complete the quantity required in this package."

A GLOOMY VIEW.

The Pacific Rural Press takes a more gloomy view of the prune situation on the Coast than seems to be entertained there in most quarters. It says: "The prune market is in an unsatisfactory condition for the producer. The last of the 1898 crop is not yet off the market, although nearly so, and new have already been forwarded east. Last year, Oregon stood in the way, underselling California. This year, not much competition is looked for from Oregon, but

the Californian crop is larger. Buyers are not operating freely, and the conditions are unfavorable for the exertion of selling pressure. San Joaquin prunes have been sold at 2½c. in bags for the four sizes, which is equivalent, at the customary rating, to 2¾c. for Santa Claras, although the latter are held on a 3¼c. basis for the four sizes, immediate delivery, and at 3c. for later deliveries. These are discouraging figures for the grower. It is very evident that either new fields must be opened for the consumption of this fruit or else there must be decreased production."

SULTANA RAISINS IN LONDON.

The first small shipment of new Sultanas arrived at the beginning of the week, and sold rapidly at full prices, being now all cleared. So far as can be seen for such a small quantity, and the fact that such an early shipment must, of necessity, be immature, the fruit of the 1899 crop is very satisfactory. It is hardly likely, and by no means desirable, that the high level of prices obtained for this first shipment will be maintained on the arrival of more liberal supplies, and, in fact, the prices asked for later shipments indicate clearly that there is no such expectation on the part of merchants. The universal stock of old is, however, exceptionally small, and the demand for new fruit consequently good, so that no great decline in values can be expected for some time to come.—Produce Markets Review, September 2.

CANNED SALMON IN LONDON.

There is a steady demand on the spot for salmon, more especially for Alaska, which shows better value than anything else in the market, and holders are not at all desirous of realizing unless at firm prices to a slight advance. Now that the pack for 1899 on the Fraser is known the market is assuming a more settled aspect, but, as prices for

forward delivery are not sufficiently tempting, buyers appear in no hurry to commit themselves. Whether this is a wise policy still remains to be proved.—Produce Markets Review.

THE U. S. TOMATO PACK.

We are now at the middle of September, and it is more than evident that we are very far past the middle of the tomato pack. The influence of the past 10 days on the canners' crops has been such that the jobbers who control the majority of the contracts for both corn and tomatoes can now rest assured that they are safe in their ventures and possibly certain of a very heavy profit on the pack of 1899. We have had some unseasonably cool weather during the past week, which, united with other causes, seems to have seriously affected the tomato vines, and these appear to be going already into their last stages of decay. There is, of course, quite a quantity of green fruit still upon them, much of it ripening rapidly under the influence of the warm sunshine, but the vines themselves seem to be wilting as if under the influence of nightly frost, and yet so far we have not had any white frost in this section. There have been some severe storms during the past week, which beat violently enough against the plants to knock off much of the green fruit upon the ground, but the extent of the crop at present is so great that any loss from this cause will not be felt.—The Trade, Baltimore, Md., Sept. 15.

CATALOGUES, BOOKLETS, ETC.

DEWAR'S PERTH WHISKEY.

The Hudson's Bay Co., who are the agents for the famous Dewar's Scotch whiskey, are sending out a clever little advertising conception in the form of paper safety matches upon which the words "Dewar's Perth Whisky" are printed. They are done up in envelope form and are exceedingly useful as well as being a good advertisement.



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

"QUEEN CITY" TABLETS

WASHING
MADE
EASY . . .

For sale by Grocers, Druggists, and General Stores.

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President.

TORONTO, ONT.

FOR SALE.

FOR SALE.—One No. 1 Dayton Computing Scale, two years old, good as new. Capacity 50 lbs. Regular price, \$75; will sell for \$50. Apply to S. E. HARRIS, Brantford.

SITUATION VACANT.

McFARLAND & COMPANY, MARKDALE, want a smart, active, pushing salesman to take charge of their new grocery department store. State age, if married, and salary wanted. (38)

CHAMPION FRUIT EVAPORATOR



Dries all kinds of fruits and vegetables. Suitable for home or market use.

Also a perfect evaporator for use on the kitchen stove.

CATALOGUE FREE.

THE G. H. GRIMM MANUFACTURING CO.,
84 Wellington St., Montreal.

J. H. Skeans & Co.

88 Front East

Wholesale Produce and Commission. Toronto.

Merchants in shipping your

BUTTER

EGGS

HONEY

DRIED APPLES

and POULTRY, etc.

to this market don't overlook us. We will realize you highest prices with prompt returns.

J. H. SKEANS & CO.



BOECKHS' BRUSHES AND BROOMS

You are perfectly safe in handling these goods, as we guarantee every **BRUSH** and **BROOM** we manufacture. An experience of 43 years successful business enables us to give you the "**BEST**" possible value for the money. We take advantage of the lowest markets, buying, however, only the **BEST** quality of Bristles and Corn, and give our customers the benefit of our experience. Write for fully illustrated Catalogue—it's free.

Boeckh Bros. & Company,
80 York St. Toronto.

Montreal Branch, 1 and 3 DeBresoles St.
Agencies at Winnipeg, Vancouver, Glasgow.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The **BRANTFORD SOAP WORKS CO.**
Limited

VAN CAMP'S

CONCENTRATED SOUPS

Pure, Delicious, Economical.
"A Great Seller."

Wholesale Agents

WARREN BROS. & CO.
TORONTO.

NEW SEASONS

Valencia Raisins

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,
BRANTFORD, ONT.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices**, giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages.
Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO

MANITOBA MARKETS.

WINNIPEG, September 18, 1899.

THE whole wheat situation is now on a business basis and deliveries at country points are large, especially at Melita and Morden in the south-west, Gretna South, Altona on the N. P. and Macdonald on the M. and N.

Several points west of Brandon report that they will begin shipping this week, and from many others the report comes that threshing is well under way and will be completed early in the week. So far the crop has been saved in splendid condition, with practically no damage from frost or rain. Even along the Calgary and Edmonton, where grave disaster was feared from the heavy rains, the crop has ripened very well, and the bulk will be saved in fine shape.

Up to date the wheat inspected at Winnipeg has nearly all graded No. 1 hard, the percentage of lower grades being chiefly conspicuous by their absence. The new inspection system continues to give every satisfaction. The cost of delivering to elevators and buyers has been materially reduced and farmers are reaping the advantage in the price of their grain.

The Government estimate of 20½ bushels to the acre is now known to be very conservative. Market closed at 1 p.m. on Saturday with the following prices at country points. On 15c. rate of freight, No. 1 hard, 56c.; No. 2 hard, 53c.; No. 3 hard, 48c.; 16 and 17c. rate of freight, No. 1 hard, 55c.; No. 2 hard, 52c.; No. 3 hard, 47c.; 18 and 19c. rate of freight, No. 1 hard, 54c.; No. 2 hard, 51c.; No. 3 hard, 46c.; 21 and 22c. rate of freight, No. 1 hard, 53c.; No. 2 hard, 50c.; No. 3 hard, 45c. October delivery, 67c. afloat Fort William; spot wheat, 67½ to 68c. In groceries, trade is very fair, but payments are necessarily slow, and will be until money is received for new crop. Very little change has occurred during the week.

SUGAR—Is a little stiffer, and granulated is now quoted at 5 1-5c.; bright yellow at 4¾ to 4¾c., according to grade. The market is fairly active.

EVAPORATED FRUITS—New stocks of choice evaporated apricots are quoted at 16 to 16½c. New yellow nectarines are also on the market at 14c., and fine unpeeled peaches at 12c. New prunes are expected to arrive by the end of the month. The evaporated fruit market is very firm and fairly active.

DRIED FRUITS—New Valencia raisins are booked to arrive in 10 days. Prices are not yet obtainable: Dates, Hallowee, 7½c.; layer, 7c.; cartons per doz., 90c.

CANNED GOODS—Vegetables and fruits remain without change, and there is not

likely to be anything fresh to say of this line until the new stocks arrive, which will not be for a week or 10 days yet.

DRIED FISH—With this week the fish market may be said to open, as cod, mackerel and salt herrings have arrived. Prices, on the whole, show an advance of ¼ to ½c. over last season, while half-barrels of herring show an advance of 25c. Finnan haddie will not arrive until frost comes, except in small lots by express. These are usually brought in by retail dealers. Pure boneless cod (catch of 1899) in 5-lb. boxes, 12 in crate, 7½c. per lb.; 2-lb. bricks in wax paper, the same price. Oysters have also appeared, and standards are quoted at \$2.50 per gal.

CANNED FISH—There has been a slight advance on cove oysters, amounting to about 50c. per case. This is due to shortage of supply. Canned finnan haddie has also advanced about 25c. per case.

NUTS—With cooler weather there is more inquiry for nuts and dates. Cocoanuts per doz., 80c.; walnuts (Grenobles), 13c. lb.; Brazils, 12c.; almonds (Tarragona), 15c.; pecans, 13c.; filberts, 11c.; peanuts (roasted), 11c.; green, 9c.

GREEN FRUITS—The market is now well supplied in nearly all lines. Ontario grapes are arriving plentifully, so are the apples, and these two fruits are in good condition. With everything else from Ontario the old, old story has been repeated. Pears are arriving in baskets, which appear often to be filled with a mysterious paste with a few lumps here and there that may once have been pears. When, oh when, will the Ontario fruit grower learn to put his fruit on the market in proper shape! The wet weather has delayed the shipments of British Columbian plums until now it is doubtful if they arrive at all. Washington fruit is coming in more freely than anticipated, and in fine condition. The only thing really short is crabapples. Southern and Western State crops are a total failure. Goods sent arrived scabby and heated, and it looks as if the housewives of Winnipeg would have to "jell" something else this season. Quotations are as follows: Plums, Californian, \$1.50; Washington, \$1.25; Ontario, 80c. per basket; peaches, Californian, \$1.25; pears per case, \$2.25; Ontario, 90c.; crabapples, \$5 per barrel; apples, \$3.25 to \$3.50, according to variety; grapes, Tokay and Malagas, \$2.50 per crate; Muscat and Rose Fern, \$2.25; Ontario grapes, 30, 35 and 40c. per basket, according to variety; bananas, \$1.75 to \$2.25; oranges, Valencia, \$5.50; lemons, \$4.50; watermelons, \$3; sweet potatoes, \$5 per barrel.

BUTTER—The market for creamery is firm at 19½ to 20c. for September make. In dairy butter, there is a demand for fresh

dairy to send East, and for a good quality 11 to 12c. country points is being paid. There is also a demand for fresh and very choice dairy for local consumption, which would command 13 to 14c. per lb. if it could be had, but it is almost impossible to get it.

CHEESE—The past has been a field war for cheese, as high as 12½c. being paid by dealers. The market is very bare, supplies coming in in very limited numbers. The Montreal market being lower the feeling is easier here, but the latest quotation was 11 to 11½c. It is the general feeling, however, that the price cannot hold.

A BRONZE MEDAL FOR BRUSHES.

The directors of Toronto's Industrial Exhibition for 1899 have awarded Boeckh Bros. & Company a bronze medal for their display of brushes, brooms and woodenware, and a diploma for the patent adjustable display tables. This firm manufactures all their own goods, and the factories are located in Toronto, and cover an area of over 50,000 square feet. Boeckh Bros. & Company have exceptional facilities for storing hundreds of casks of bristles and other raw materials, such as brush ferules, block handles, broom corn, etc. All their raw materials are imported direct from the producers, enabling this firm to reduce the cost of manufacturing and handling to a minimum. The brush, broom and table factories are all lighted with electricity, generated by the firm's own plant. The sample-rooms, offices and warehouse, are located at 80 and 88 York street, and 12 Clarence street, where thousands of dozens are shipped daily, and several carloads in the course of a week's time.

ANTICIPATED CUT ON ST. JOHN.

It is a little early yet to make a definite estimate as to the cut this coming season upon the St. John, but from information gleaned from well-informed sources by the St. John Sun the following may be considered a pretty accurate forecast of the amount to be cut upon the upper St. John river:

	Feet.
W. J. Nobles and Robert Nobles, for Cushing.....	10,000,000 to 12,000,000
Guy McCallum, for C. F. Woodman.....	5,000,000 to 6,000,000
John Kilburn, for W. H. Murray.....	8,000,000 to 10,000,000
Silas Dickie, for Stetson.....	5,000,000 to 6,000,000
John Stevens, for E. L. Jewett.....	2,500,000 to 3,000,000
J. A. Morrison.....	3,500,000 to 4,000,000
Cunliff & Sons.....	7,000,000 to 8,000,000
Neil McLean.....	3,000,000 to 4,000,000
John R. McConnell, for Ashland Lumber Co.....	10,000,000 to 12,000,000
F. H. Hale.....	8,000,000 to 10,000,000
R. A. Estey.....	4,000,000 to 5,000,000
Adam Beveridge.....	2,000,000 to 2,500,000
George Baird.....	2,000,000 to 3,000,000
D. McKeswick.....	2,000,000
Various other small operators.....	10,000,000

TO BAKERS

... The New Departure in Delivering Bread

BREAD, as it leaves the oven, is now neatly put up in paper wrappers made exclusively by

The E. B. Eddy Co., Hull.

The Bread so wrapped is delivered to the public; thus all impurities arising from the frequent handling of the naked loaf are avoided and the **FOOD KEPT CLEAN.** Cleanliness is close to Godliness.

**Be up-to-date.
Secure your supply from,
and send for samples to**

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,
Halifax,

Hamilton,
Winnipeg,

Kingston,
Victoria,

London,
Vancouver,

St. John, N.B.,
St. John's, Nfld.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

AT a meeting of the creditors of E. D. R. Phillips, general merchant, Bath, N.B., held last week, 30c. cash on the dollar was offered.

Assignment has been demanded of Rene Leduc, grocer, Montreal.

John Bull, merchant, Agenta, B.C., has assigned to Wm. H. Bell.

Mrs. C. G. Levesque, general merchant, St. Flavie Station, Montreal, has assigned.

A. S. Hay & Co., general merchants, Thornbury, Ont., have assigned to James Harwillie.

David Neima, general merchant and jeweler, Newcastle, N.B., is offering 25c. on the dollar.

Gagnon & Caron have been appointed curators of J. N. Dugan & Co., general merchants, La Baie, Que.

H. H. Mosher, general merchant, etc., Apple River, N.S., has assigned to Amos B. Etter, official assignee.

George A. Eastman has been appointed trustee of the estate of Gain & Roy, general merchants, Cascade City, B.C., vice James Good.

A meeting of the creditors of Alexander Henderson, general merchant, Shawbridge, Que., has been held at the office of W. Barclay Stephens.

PARTNERSHIPS FORMED AND DISSOLVED.

H. & N. B. Lewis, general merchants and outfitters, Yarmouth, N.S., have dissolved.

M. E. Riley & Co., corn millers, etc., St. John, N.B., have dissolved, M. E. Riley continuing.

Temple & Bolton, general merchants, Napinka, Man., are advertising dissolution. W. H. Bolton continues alone.

Ockley, Vincent & Sons, grocers and crockery dealers, Kingston, Ont., have dissolved, Thomas C. Ockley continuing.

Damien Prieur and Evelina Prieur have registered partnership under the style of D. Prieur & Cie., grocers, St. Henri de Montreal.

Mrs. Lucy O. Ross, Harriet E. Ross and Harry G. Ross have registered partnership under the style of Dixie H. Ross & Co., grocers and liquor dealers, Victoria.

SALES MADE AND PENDING.

T. P. Campbell, general merchant, Kitchener, B.C., has sold out.

P. W. Smith, baker, Wallaceburg, Ont., is advertising his business for sale.

The assets of Matheson & Powers, grocers, St. John, N.B., have been sold.

The stock of Pigeon & Co., general merchants, Ottawa, has been sold at 40c. on the dollar.

The assets of the Nanaimo Equitable

Pioneer Society, Limited, general merchants, Nanaimo, B.C., are advertised for sale by tender.

The general stock of J. L. Richardson, Albert, N.B., has been sold under execution of judgment.

CHANGES.

Alex. Russel, general merchant, Belwood, Ont., is removing to Elora, Ont.

Thomas J. Sims, tobacconist, Nelson, B.C., has sold out to N. O. Stroms.

Strong & Co., general merchants, Cannington, Ont., are removing to Toronto.

Wiebe Bros., general merchants, Rosenfeld, Man., have sold out to L. Goldstein.

Mills & Lott, fruit dealers, etc., Nelson, B.C., have sold out to James A. McDonald.

Spindloe & Galbraith, grain dealers, Cookstown, Ont., have sold out to B. Johnson.

Laurin & Smith, general merchants, Point Gatineau, Ont., have disposed of their dry goods stock.

C. S. Purdy, general merchant, Great Shemoque, N.B., has been succeeded by Purdy Bros.

A. W. Hay, general merchant, Lower Woodstock, N.B., has been succeeded by D. W. Matheson & Co.

P. J. Murray, general merchant, Hickson, Ont. has sold out to T. J. Loveys, who takes possession on November 1, 1899.

M. Anderson, general merchant, Shedden, Ont., has sold out to C. L. Stafford, who takes possession about October, 1, 1899.

Thomas Lynch, late grocer and liquor dealer, Halifax, has registered consent for his wife, Bridget Lynch, to do business in her own name.

George Bell & Co., general merchants, Enderby and Revelstoke, B.C., are giving up their Revelstoke business, and are opening at Nelson, B.C.

FIRES.

The fruit evaporator of Merner Bros., general merchants, etc., Zurich, Ont., has been burned.

DEATHS.

James A. Sinnott, late general merchant, Apohaqui, N.S., is dead.

John Dickinson, of Dickinson & Brown, flour and feed dealers, Vancouver, is dead.

OVER 70 GROCERS.

The magnitude of the "Salada" tea business is best conveyed to our readers by the fact that 73 Toronto city grocers ordered "Salada" Ceylon tea on Wednesday last. This proves better than anything else the demand there is for this article. There being no cutting in prices, and as it is never sold to peddlers, the management is recognized as most friendly to the grocer.

HUNTING FOR LUMBERMEN.

For the first time in a number of years shantymen are at a premium, and a sufficient number cannot be obtained to properly carry on the lumbering operations in the north woods this winter. Agents of the different lumber firms are patrolling the Ottawa valley, going through all places, looking vainly for men. Telegrams and letters have been sent to places in the lower Provinces asking for men to come and be hired, and although a few have responded the demand is still far in excess of the supply. In consequence of the scarcity of laborers, wages are away up, and are still rising. Men who have never had any experience in the lumber woods can this year command a larger wage than was paid last year to experienced log and timber-makers. The cause of this state of affairs in the lumbering industry is that other branches of business have been improving of late, and, as a consequence, have taken all spare laboring men. It is estimated by lumber experts that unless sufficient men can be had in the near future to go to the woods, the cut will be several millions of feet less than was expected earlier in the season, owing solely to the fact that there are no men to cut down the trees.—Exchange, Merrickville, N.S.

FRESH LAID.

A lady who did not appear to be in a very good temper bounced into a certain grocer's shop the other afternoon.

"Is your father at home?" she asked of the small boy behind the counter.

"No'm," was the reply. "Anything I can do for you?"

The lady hesitated before remarking:

"I've called to complain about the eggs I obtained from your father this morning. He told me they were fresh laid, and—"

"Did he get 'em from the window?" asked the youthful salesman.

"Yes."

"Then it's all right, 'm—they are fresh laid."

"But I say they are not."

"You'll excuse me, 'm," said the youngster, endeavoring to be polite. "But I ought to know. They came in a crate yesterday. I unpacked every one on 'em an' laid 'em there in the window only this morning. So I knows they're fresh laid, and that settles it."—London Answers.

The new Acadia Canning Co. have erected a large building at Kingston Station, N.S. Only apples will be canned the first year. It is expected that 25 or 30 barrels of apples will be used daily.



A WOMAN'S HANDS

AFTER A DAY'S WASHING

TELL THE STORY.

If they smart and sting, injurious chemicals are the cause, and the clothes suffer also.

We positively guarantee that *EZE Washing Compound is absolutely harmless to hands or clothes*, and is entirely *different* from anything else on the market.

As *no rubbing is required*, it is a great saver of *time and labor*, the clothes last ever so much longer, and it doesn't cost half as much as washing in the ordinary way.

Write us for samples.

EZE MANUFACTURING CO.,
46 FRONT ST. E., TORONTO.

Order through your Wholesaler.

TRADE CHAT.

THE Lion's Head, Ont., Milling Co., Limited, has been incorporated with \$10,000 capital. The provisional directors are: Robert E. Moore, John H. Cook, Charles Williams, Andrew Agar, A. Lymburner, Henry Wilson and Finlay McPherson.

Sivart, Anderson & Co., grocers, Vancouver, are opening a branch store.

J. Olton's sorghum factory is being worked night and day to accommodate his customers.

The Whyte Packing Co., Limited, Stratford, Ont., has increased its capital to \$50,000.

Reports from the apple-raising regions of Nova Scotia indicate a fine crop, that will reach not less than 500,000 bbls.

Galloway Bros., general merchants, Gladstone, Man., have received the contract for supplying beef to the camps on the Ontario and Rainy River railway. They will also supply butter and similar provisions.

A despatch from Winona, Ont., states that this has been the greatest fruit-shipping season in the history of the Niagara district, and more fruit is leaving the neighborhood of Winona these days than ever left there before.

Many friends of Martin Maloney, the well-known traveler for The Provision Supply Co., Montreal, will extend congratulations on the occasion of his marriage on August 21 to Miss Belanger, of Quebec.—St. John Sun.

The Milk Association of Hamilton and Wentworth county met at the Dominion Hotel on Saturday afternoon last to consider whether the price of milk should be raised to 6c. per quart or not. After considerable talk, it was decided that, owing to drought and the scarcity of milk, it was only fair to

put the price up at least 1c. However, no definite action was taken, and the matter was deferred until Saturday of this week.

A Burford, Ont., correspondent writes that the merchants of that place are at present closing their business places at 8 o'clock all evenings, except Saturday, and that they may continue to do so throughout the fall and winter.

The exports from Ingersoll, Ont., for the fiscal year ending June 30, 1899, were \$2,358,789, an increase of \$177,569 over the previous year, and \$1,381,163 more than the total exports in the year ending June 30, 1896.

The exports of butter from Montreal last week were 44,527 packages, as compared with 9,524 packages for the corresponding week last year. The exports of cheese for the same week were 85,330 boxes this year and 51,233 boxes last year.

A movement is on foot to organize a company among the farmers in the vicinity of Perth, Ont., for the purpose of equipping and operating a creamery. The local papers state that the promoters are meeting with good encouragement, and the prospects are favorable to its success.

A. Waldon, commission merchant, Winnipeg, died on Saturday night in a cab, while being driven to his home from the station. He was taken ill at Regina on Friday with tonsillitis, an abscess broke while he was on the train and death from suffocation resulted while in the cab. Mr. Waldon was a former resident of Palmerston, Ont.

The lumber camps during the coming winter bid fair to display much of the old time activity. Men are scarce and wages are high. An Ottawa letter states that operations in the Georgian Bay district will be very active, and that good men will command high wages. The price now being

paid is \$25 a month, as compared with \$18 last year.

A despatch from Cornwallis, N.S., states that a heavy wind storm prevailed throughout the country on Wednesday night and on Thursday morning of last week. This storm blew off the fruit in every quarter and is a loss of thousands of dollars to the farmers. The entire loss cannot be estimated at present. Some of the farmers have lost \$500. The windfalls are selling to the fruit evaporators at 35c. per cwt.

At the annual meeting of The Nova Scotia Pork Packing Co., Limited, Middleton, N.S., the following resolution was passed: "Owing to certain causes which render the successful prosecution of the object of The Nova Scotia Pork Packing Co., Limited, impossible, therefore, resolved, that the directors of the company be authorized to call a meeting of the shareholders on Thursday, September 28, at 1 o'clock p.m., to consider the propriety of disposing of the property and franchise of the said company."

A SLIGHT MISUNDERSTANDING.

"Smithkin," said the employer, "you may take a month off."

"Oh, sir," replied the clerk as soon as he could command his voice, "it is so good of you to suggest it! I have felt the need of a rest for some time, but have hesitated to ask for it, knowing how busy we are. But it will do me no end of good, and I thank you most heartily for your consideration."

"Smithkins," said the employer, "are you crazy?"

"Why, no, sir. Didn't you say I might take a month off?"

"Certainly that is what I said. This is the first of the month, while last month's calendar remains over your desk. Take last month off and keep up-to-date. That's what I meant."—Exchange.

COLONIAL BUTTER IN GREAT BRITAIN.

WEDDEL & CO., in their review of the Australasian dairy produce season of 1898-9, remark that the season was characterized by two very satisfactory features—increased imports into the United Kingdom of over 2,000 tons of butter, and an average rise in the price of nearly £4 per ton, comparing the figures with those of the preceding season. After four consecutive years of drought, the extra receipts have been welcome indeed to the long-suffering dairy farmers of Australia. When the figures for Canada also are added, there is an increase in the colonial total as follows:

IMPORTS OF COLONIAL BUTTER.

	Australia. cwt.	N. Zealand. cwt.	Canada. cwt.	Total. cwt.
1894-5	243,279	46,093	289,372
1895-6	151,693	51,166	31,067	233,926
1896-7	175,683	61,763	66,810	304,256
1897-8	157,350	73,607	85,050	316,007
1898-9	193,122	81,332	121,989	396,443

The manner in which Canada has overtaken and passed New Zealand and individual Australian colonies, except Victoria, which sent us 142,358 cwt. in 1898-9, is remarkable. With respect to prices, although the average price of the choicest Australasian butter last season was £5 3s. 7d. per cwt., or 3s. 2d. more than in the preceding season, it has made no progress towards overtaking the average price of the best Danish, which was 8s. 9d. per cwt. higher. In quality and flavor the best Australian or New Zealand butter is at least equal to the best Danish, but the latter has such a hold on the market that it still commands a higher price than Australasian produce. New Zealand cheese sold well—up to 48s. per cwt., and it is a question whether the colonists did not lose by making more butter and less cheese.—British Trade Journal.

THE CREDIT SYSTEM.

It is a favorite doctrine that the credit system in trade, especially in retail, is the cause of high prices and of great loss to the customers who pay cash. The other side of the question was presented recently in a casual conversation by one of the best known and most successful merchants in Eastern Canada. This gentleman was not talking for publication, but his testimony is worth publishing to show that the average buyer at the counter, in St. John at least, is pretty good pay. He says that in his line of business, given reasonable prudence in extending credit in family accounts, and proper care in collections, the losses are not serious. Less than one per cent. should cover the shortage. His own experience, so far as the retail business is concerned, was that not more than three-fifths of a cent

on the dollar was lost through the failure of customers to pay. The firm in question makes no cash discount, and probably has as large a number of family accounts as any house in this end of the Dominion.—Sun, St. John, N.B.

CHEAP COFFEE.

It is alleged that cheap coffee is dangerous to health, and that it is the custom to use Paris green "in coating the cheaper grades of coffee. Pickers are employed to go over the coffee and pick out the Paris green, but they will occasionally miss a chunk about the size of a grain of coffee. This gets into somebody's coffee, and there is a poisoned family as a result." This may or may not be true. We wouldn't vouch for its truth, neither are we prepared to deny the allegation. We do say, however, that it is best to sell good-quality goods, and enforce upon your customers' attention the importance of buying only pure goods. It is unpleasant to have a customer made ill by goods purchased at your store, no matter how innocent you may be of intentional wrongdoing.—New England Grocer.

LIVELY ADVERTISING AGENCY.

One of the most progressive of the younger advertising agencies of this city is the Snow-MacKay Advertising Agency, which has recently moved from the Devonshire Building into larger quarters on the fifth floor of the Niles Building, 27 School street. A suite of connecting rooms, numbered 68, 69, and 70, now affords ample space for the Agency to carry on its increasing business, and, at the same time, it is so located as to give opportunity for further expansion.

At the head of the Agency is Henry E. Snow, who for 10 years has been an expert advertising writer of this city, doing original and highly commendable work for large advertisers. Prescott Warren, well known in Boston newspaper circles, is the treasurer of the firm. A. Q. Miller, for many years manager and confidential clerk of the Niles Advertising Agency, and later advertising manager for 14 years for the W. L. Douglas Shoe Company, is also connected with the Snow-MacKay Agency.

The Snow-MacKay Agency has a large clientage of business houses, which have profited by its up-to-date methods and its singular ability to insure returns for the advertiser by means of its well-constructed advertisements. It is proud of the fact that it has never lost a customer, and now, in its new quarters, with increased facilities, it is already enlarging its list of patrons.—Herald, Boston.

Empire Smoking Tobacco



Ask your wholesaler for a sample caddy of

EMPIRE

at

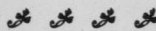
36 cents.

5, 10 and 15 cent Plugs

Big Plugs

FOR

Little Money



Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize house-keepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

SOUTHWELL'S

Orange Marmalade
Pure Fruit Jams
Pure Fruit Jellies

ARE ALL SOUND, HONEST GOODS.

It will pay you to handle

SOUTHWELL'S

FRANK MAGOR & CO.,

16 St John Street, MONTREAL.

Current Market Quotations for Proprietary Articles

Sept. 21, 1899.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.	
PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
1 lb. cans, 1 doz. in case	14 40
1 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
1 lb. in 2 and 4 doz. boxes	\$ 2 40
2 lb. in 4 doz. boxes	2 10
3 lb. in 6 "	80
4 lb. in 6 "	70
5 lb. in 6 "	45
6 lb. in 6 "	45
7 lb. in 6 "	3 00
8 lb. in 6 "	2 40
9 lb. in 6 "	1 10
10 lb. in 6 "	14 00
Diamond—	
W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case	per doz. 2 00
1 lb. tins, 3 "	1 25
1 lb. tins, 4 "	0 75
THE F. F. DALLEY CO.	
Swiss Cream, 1/4 lb. tins, 4 to 6 doz. per doz cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
Queen Queen, 1/4 lb. tins, 4 to 6 doz. cases	2 00
English Army Blacking, 1/4 gross cases	0 55
1 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	

English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2 lb. tins	1 20
1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only 1/2 and 1 doz. cases	9 00

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel.	8 25

CARR & SONS.	
No. 2—1/4 gross boxes	2 70
No. 4—1/4 gross boxes	5 75
No. 5—1/4 gross boxes	8 00

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50

No. 5 Spanish Blacking 1/4 gross cases	per doz 7 20
No. 10 " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.	
Stove Polish—	
Quickshine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar 6's	Per Gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	

Quickshine Pipe Varnish	12 00
1/4 gross cases, pressed top tins.	
Alpha Metal Polish No. 2	
Shoe Dressing— in 1/4 gross cases.	
French Oil in 3-doz. cases.	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00

Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking—	
Reliable French Blacking, No. 5	9 00
No. 2	4 50

United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS	
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 05
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 " "	0 03

BLUE.	
KEEN'S OXFORD.	
Per lb.	per lb \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS	
BOECKH BROS & COMPANY	
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 9c
" " D, 3 strings	2 70
" " E, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.	
ADAMS & SONS CO.	
Tutti Frutti, 36 5c. bars	per box \$1 20
" (in cream pitcher) 36 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Ready ?

The thoughtful housewife begins to serve light, dainty, wholesome dishes about this time—Autumn. Are you ready to meet the demand with **one** time-tried article that she will want to use? Benson's Prepared Corn has taken first prizes at all Canadian Exhibitions. Awards were made by skilful judges, carefully chosen for this one purpose—of selecting the best by all the tests that go to prove it "best."

It is absolutely pure—it has a delicacy which is all its own—it never varies from the one high standard of quality that has made it famous. It pays to handle articles of recognized merit like

Benson's Prepared Corn.

The Edwardsburg Starch Co., Limited

Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	0 75
Flirtation Gum (English or French wrappers) 115 1c. pieces	1 20
Mexican Fruit, 36 5c. bars	0 90
Sappota, 150 1c. pieces	0 75
Orange Sappota, 150 1c. pieces	0 75
Black Jack, 115 1c. pieces	0 75
Red Rose, 115 1c. pieces	0 75
Magic Trick, (English or French wrappers) 115 1c. pieces	0 75

BISCUITS.

PEEK, FREAN & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz.

CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
Case of 14 lbs. each		0 35
Smaller quantities		0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz.
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼ s—6 and 12 lbs.	0 30
Caracas, ¼ s—6 and 12 lbs.	0 35
Premium, ½ s—6 and 12 lbs.	0 30
Sante, ¼ s—6 and 12 lbs.	0 26
Diamond, ¼ s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—	per lb.
Homeopathic, ¼ s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl	0 22
Rock	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	40

FRY'S.	
Chocolate—	per lb.
Caracas, ¼ s, 6-lb. boxes	0 42
Vanilla, ¼ s	0 42
"Gold Medal" Sweet, ¼ s, 6 lb. bxs.	0 29
Pure, unsweetened, ¼ s, 6 lb. bxs.	0 42
Fry's "Diamond", ¼ s, 14 lb. bxs.	0 24
Fry's "Monogram", ¼ s, 14 lb. bxs.	0 24

Cocoa—	
Concentrated, ¼ s, 1 doz. in box	2 40
" ½ s	4 50
" 1 lbs.	8 25
Homeopathic, ¼ s, 14 lb. boxes	0 30
" ½ lbs. 12 lb. boxes	0 30

WALTER BAKER & CO.

Cocoa, ½ s	0 52
Premium Chocolate, ½ s	0 45
Webb's Cocoa Powder, ¼ s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼ s)		0 32
Mott's Breakfast Cocoa (in tins)		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate		0 21
Mott's Sweet Chocolate Liquors		0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ¼ lb. tins, per doz.	\$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	29	29
" ½ lbs.	28	28

CHEESE.



MacLaren's Imperial—	Per doz.
Large size jars	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'S.

Excelsior Blend	0 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28
Maracaibo	0 18
West India	0 16
Rio, choice	0 12

CLOTHES PINS.

ROECKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle	6 00
4 " Glass Stop'r	4 00
8 " " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	1 50
2 oz. Bottles	1 20
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins	per doz.	1 25
" 1 lb. tins		2 25
" Groats, ½ lb. tins		1 25
" 1 lb. tins		2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 10
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs.	1 30
Flexman " 6-lb. "	2 60
" " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S	
2's	1 10
4's	1 10
Quart size	2 22

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds
ALL KINDS OF WOODEN-WARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.


E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for **HEINRICH FRANCK SOHNE & CO.**
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.



MOTT'S DIAMOND CHOCOLATE
IS THE BEST.
ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON

INDO-CYLON



A handful of value at small cost. There is no tea which will please as well as Monsoon. If you are not handling it already drop a post card for price list and other information.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CYLON TEA.

per doz
oz. ... \$2 00
lbs ... 0 75
10-lb ... 1 25
oz. 0 90
1 50
2 00
3 00
6 00
4 00
6 00
EXTRACTS
ott. ... \$6 00
... 4 00
... 5 00
... 3 00
... 2 00
... 1 80
... 1 20
... 7 00
... 1 00
ROASTS
per doz
... 1 25
... 2 25
... 1 25
... 2 25
LF-RISING
per doz
se. ... 1 20
... 1 20
... 1 50
case. ... 1 20
ack- ... 1 20
tgs ... 1 30
... 2 60
... 1 30
... 2 60
... 1 10
... 1 10
... 2 22

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 20
" " 2.	7 20
Barrel Covers and Trays.	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade.	1 50
Clear Jelly Marmalade.	1 80
Strawberry W. F. Jam.	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly.	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases \$1.25 per doz.
Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06 1/2
7-lb. wood pails, 6	0 06 1/2
14-lb. wood pails, per lb.	0 06 1/2
30-lb.	0 06 1/2

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	0 00
"Acme" Pellets, fancy boxes (40) per box.	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can.	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans.	1 50
" Purity" Licorice, 200 sticks.	1 45
" " 100 sticks.	0 75
Dulce, large cent sticks, 100 in box.	0 73

MINCE MEAT.

Wethy's Condensed, per gross, net	\$11 00
per case of 3 doz., net.	2 75
Nicholson's, per gross.	10 80
per 1/4 gross case.	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/2 lb. tins, per doz.	\$1 40
" " 1/2 lb. tins.	2 50
" " 1 lb. tins.	5 00

In Jars—

Durham, 4 lb. jars, per jar.	0 75
1 lb. " "	0 25
F. D., 1/2 lb. tins.	0 85
" " 1/2 lb. tins.	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.) per gross.

Pony size.	\$7 50	Beer Mug.	16 20
Small Med.	7 50	Tumbler.	11 50
Medium.	10 80	Cream Jug.	21 00
Large.	12 00	Sugar Bowl.	22 00
Spoon.	18 00	Caddy.	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/2 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2	1 20
4 lb. jars, per doz.	2 40
1 lb. jars, per doz.	7 80
4 lb. " "	2 40
1/4 lb. glass tumblers.	0 75
Jersey Butter Color, 2 oz. btl., per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btl., sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES---STEPHENS'

A. P. TIPPET & Co., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

SODA.—C BRAND



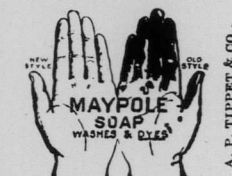
Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00
Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

SOAP.

JOHN TAYLOR & CO.
Eclipse (Twin-bar), per box..... \$4 00
Freight prepaid 5 box lots. Special discount for larger quantities.
BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2-6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



Gloria Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05 1/2
No. 2 " " 3-lb.	0 05 1/2
Canada Laundry " "	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters.	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons.	0 07 1/2
No. 1 White, bbls. and kegs.	0 04 1/2
Benson's Enamel, per box.	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn.	0 04 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.	7 1/2

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package..... 0 07 1/2
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.



KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS—(40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)) 0 08 1/2
PURE—(40-lb. boxes 1-lb. pack., 48-lb. " " 16 3-lb. boxes.) 0 07
For puddings, custards, etc.
OSWEGO—(40-lb. boxes 1-lb. packages.) 0 07 1/2

ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles..... 0 06
STARCH IN } Silver Gloss..... 0 7 1/2
BARRELS } Pure..... 0 6 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 4 1/4
Acme Gloss, 1-lb. cart., 40 lb. box 0 4 3/4
Finest Quality White Laundry
3 lb. canisters, cases 36 lbs..... 0 05 1/4
4 lb. canisters, cases 48 lbs..... 0 5 1/4
Bbls., 175 lbs..... 0 04 1/2
Kegs, 100 lbs..... 0 04 1/2
Lily White Gloss—
1 lb. fancy cartons, cases 30 lbs. 0 07
6 lb. trunk, brass catch, 8 in case 0 07
6 lb. trunk lock and key, 8 in case 0 07 3/4
6 lb. enamelled tin, 8 in case 0 07
Kegs, extra large crystals, 100 lbs 0 06

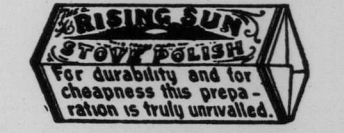


Brantford Gloss—
1 lb. fancy boxes cases 36 lbs..... 07 1/2
Canadian Electric Starch—
40 packages in case..... 3 7
Celluloid Starch—
bxs. 45 cartons per case..... 3 50
Culinary Starch—Chal-
Prep. Corn—
1 lb. packs. boxes 40 lb 0 04 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs..... 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash)..... \$4 50
6—3 dozen in case..... 7 50



Rising Sun, 6-oz. cakes, 1/2-gross bxs. \$ 8 50
Rising Sun, 3-oz. cakes, gross bxs 4 50
Sun Paste, 10c. size, 1/4 gross boxes... 10 00
Sun Paste, 5c. size, 1/4 gross boxes... 5 00



Tiger Stove Polish, 1/4 gross boxes, large per gross, \$7.20: small, per gross, \$4.50.

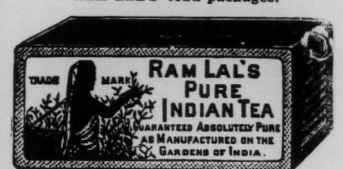
Stovepipe Varnish, 4 oz. bottles..... 1 00
" " 8 oz. bottles..... 1 25
Boston Brunswick Black, 8 oz. bot's. 1 75



Per gross. No. 4—5c. size..... \$3 85
No. 6—8c. size..... 5 50
No. 8—10c. size..... 6 60

TEAS.

'SALADA' SALADA CEYLON. Wholesale. Retail
Brown Label, 1's..... 0 20
" " 1/2's..... 0 21
Green Label, 1's and 1/2's..... 0 22
Blue Label, 1's, 1/2's, 1/4's and 1/8's... 0 30
Red Label, 1's and 1/2's..... 0 36
Gold Label, 1's..... 0 44
Terms, 30 days net.



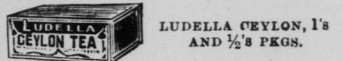
RAM LAL'S lead packages.
Cases, each 60 1-lb. 0 35
" " 60 1/2-lb. 0 35
" " 30 1-lb. 0 35
" " 120 1/2-lb. 0 36



Ceylon Tea, in 1-lb. and 1/2-lb lead package black or mixed.
Black Label, 1-lb., retail at 2bc..... 0 19
" " 1/2-lb. 0 20
Blue Label, retail at 30c..... 0 22
Green Label, " 40c..... 0 28
Red Label, " 50c..... 0 35
Orange Label, retail at 60c..... 0 42
Gold Label, " 80c..... 0 55
Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)
Wholesale Retail
Red Label, 1-lb. and 1/2's..... 0 35 0 50
Blue Label, 1-lb. and 1/2's..... 0 28 0 40
Green Label, 1-lb. 0 18 0 25
Green Label, 1/2's..... 0 19 0 25
Japan, 1's..... 0 19 0 25



Blue Label, 1's..... 0 18 1/2 0 25
Blue Label, 1/2's..... 0 19 0 25
Orange Label, 1's and 1/2's..... 0 21 0 30
Brown Label, 1's and 1/2's..... 0 28 0 40
Green Label, 1/4's..... 0 30 0 40
Green Label, 1's and 1/2's..... 0 35 0 50
Red Label, 1/2's..... 0 40 0

TOBACCO.

EMPIRE TOBACCO CO.
Foreign—
Empire, 3's, 4's and 9's..... 0 36
Royal Oak, 2 x 3, Solace, 8s..... 0 52
Something Good, rough and ready, 7s Louise, 2 x 3, 14s..... 0 54
Domestic Chewing
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)..... 0 39
Patriot, 2 x 6, Navy 5s..... 0 41
Old Fox, Narrow 12s..... 0 44
Free Trade, 8s..... 0 41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)..... 0 44
Snowshoe, pound bars, spaced 6s..... 0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.
Wool soap, 100 10-oz. bars to box..... \$7 75
Wool soap, 100 6-oz. bars to box..... 4 75

WOODEN WARE.

THE E. B. EDDY CO. per doz
Washboards, X..... 1 40
" " X..... 1 60
" " Waverly..... 1 70
" " Planet..... 1 80
" " Spectral Globe..... 1 70
" " Solid Back Globe..... 1 80
" " Electric Duplex..... 2 50

Matches—

5-Case	Single
Telegraph.....	\$3 26 \$3 40
Telephone.....	3 05 3 25
Tiger.....	2 25 2 35
Empire (slide box).....	2 25 2 35
Safety, Capital.....	2 75 2 85
Parlor, Eagle, 200 s.....	1 30 1 40
" " 100 s.....	1 50 1 60
" " Victoria.....	2 50 2 60
" " Little Comet.....	2 00 2 10
Flamers.....	2 25 2 35
(wax stems).....	3 20 3 30

BOECKH BROS. & COMPANY.

per doz
Washboards, Leader Globe..... 1 45
" " Improved Globe..... 1 50
" " Standard Globe..... 1 60
" " Solid Back Globe..... 1 70
" " Jubilee (perforated)..... 2 20
" " Crown..... 1 35
F. O. B. Toronto.
Matches, Kodak per case (10 gross in case)..... 63

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.

SPECIAL AGENTS 14 lb Boxes.

For the entire Dominion, **C. E. COLSON & SON,**
Montreal. In Nova Scotia, E. B. Adams, Halifax.
Manitoba Buchanan & Gordon, Winnipeg.

COMPUTING SCALES

The latest Improved

**WILSON'S
PRICES
ARE
RIGHT.**

Wilson's received
highest prize
at World's Fair,
Chicago.

Catalogue
Free.

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

If it's
BASKETS

you are after, write us.

If you want...

Grain or Boot Baskets
Satchel Lunch Baskets
Clothes Baskets
Fruit Baskets
Butcher Baskets

or any other kind of baskets, let

THE
Oakville Basket Co.
OAKVILLE, ONT.

know, and we will quote you best prices. We
are headquarters for baskets.

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

COX'S GELATINE Always
Trustworthy
ESTABLISHED 1795.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO. Montreal.
ARTHUR P. TIPPET & CO.
Toronto, St. John, N.B., and Montreal

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, W. S., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Busi-
ness Correspondence and Proofreading, Pimman's or
Munson's Shorthand, per month, \$4.00; White's Phonog-
raphy, per month, \$3.00; Telegraphy, per month, \$3.00;
Bookkeeping and Business Practice, per course, \$35.00;
Bookkeeping and Business Practice, per month, \$5.00;
Penmanship, per month, \$3.00; Night School, per month,
\$1.00; Private Lessons, each, \$1.00. Address, A. M.
GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

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E. B. OSLER, M.P. | | WILMOT D. MATTHEWS
Vice-President | | A. W. AUSTIN

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