The Linde British Refrigerator Con, Ld.
301 sT. JAMES ST., - MONTREAL. BOLE MAMUFAOTURERS
COLD-AIR-CIRCULATION SYSTEM.
Over 3,200 Machines Sold. Special Machines for DAIRIES, BUTCHERS,Etc.

WRITE FOR INFORMATION.


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MONTREAL.
IMPORTERS of DRY GOODS.
DRESS GOODS, SILKSS, LINENS, SMALL WARES, tREFOUSSE KID GLOVES, ROUILLON KID GLOVES.

13 VICTORIA SQUARE.
Mcarthur, Corneille \& Co.
$\mathbf{3 1 0}$ to 316 St. Paul Street
147 to 151 Oommissioners St., MONTREAL.
Manufacturers and Importers of
White Lead, Colors,
Glass, Varnishes,
Glues, dec.
Oils, Chemicals, Dyestuffs,
Tanning Materials, lec.
agants for
BERLIN ANILINE CO., Berlin, Germany.
Manufacturers of Aniline, Colors and other Coal Tar Products.

## 

Limited.

## Manufacturers and

Importers of

> HATS
> CAPS AND $F R S$

## AGENCY WANTED

An old established (1828) and highly respectable House in the PROVISION TRADE,
laving a large connection with the Best and Leading Houses in England, and a large staff of travellers, are open for an Agency in the Canned Goods and General Produce Line. Highest references given.
Address, in first instance,
"PRODUCE," care

## LEE \& NICHTINGALE,

 LIVERPOOL, Eng.$\bar{x}$
The following Brands X Manufactured by

## THE American Tobacco Co.

## of camada, Limited.

Are sold by all the Leading Wholesale Ноивея
cut tobaccos.
Old Chum,
Seal of North Carolina, Old Gold.
$\qquad$
Richmond Straight Cut, Sweet Caporal,
Athlete,
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x
X

## GRAND TRUNK RAILWAY

The Finest Train in Oanada.
The "International Limited" of the Grand Trunk Ruilway, has justly earned the title of being the premier train of the Dominion and unexcelled in America, not only in speed, comfort and up-to-date equipment, but also by its regularity running invariably on time. The "International Limited" leaves Montreal, 9.00 a.m. daily, arriving Toronto $4-40$ p.m., Hamilton, 5.50 p.m., Niagara Falls, N.Y. 7.25 p.m., Buffalo, 8.20 p.m., London, 7.45 p.m.. Detroit, 9.30 p.m. and Chicago, 7.20 the following morning. It carries wide vestibule, modern coaches, parlor and pullman sleeping cars, and an elegant café service is operated in connection with this train. It is known as one of the fastest long distance trains in the world and is well patronized by the travelling public. Any one travelling west should not miss the opportanity of riding on this superb train which has gained such an enviable reputation throughout the land.

## ROOFIIGG AID ASPHALTIIGG

OF EEEERY DESORIPTION.

Metal Cornices,Skylights, \&c., Cement and Tlle Floors, Coment Washtubs

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Cakaduan Agempts:
Boaton Hot Blast Heating, and Pnoumatic System of conveying Mill Stock.

GEO. W. REED \& CO., Fontrank.
"Destructors for Town Garbage"


Horsfall Destructor Coi, Ltd,, Leeds, Eng, Canadians can purchase these furlaces at
$831 / 3$ p.c. chesper than any other Country.

BLACK DIAMOND FILE WORKS. Еет. 1863.


HIGHEST AWARDS at TWELVE International Expositions.

## special prize,

GOLDMEDAI; at ATLANTA, 1895.
G. \& H. BARNETT COMPANY,

PHILADELPHIA, PA.

The Chartered Banks.

## BANK OF MONTREAL.

## (ESTABLISHED 1817.

Incerporated by Aet of Parliament: Capital (all pald up) $\$ 12,000,000,00$ Reserved Fund.

8,000.000.00 Undivided Profits. $165,856.09$

## GEAD OFFIOE: MONTREAT

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Deseronto,
M Toronto, Deseronto, "Toronto, st. br. Greenwood, B.C.
Ft. William, "Mong Wallaceburg, "Nelson, B. C. Goderlch, "W Wallaceburg, Que. New Denver, B.C. Guelph, "E Montreal, Que. New DenvestminsHamilton, " Quebec,
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Chicago-Bank of Montreal, J. W. de C. O'Grady, manager.
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Montresi, 30th April, 1802.

## THE BANK OF TORONTO.

INOORPORATED 1855.
HEAD OFFIOE: TORONTO, CANADA.
Paid-up Capital
$\$ 2.500,000$
Reserve Fund
GIRECTORS:
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## THE BANK OF BRITISH NORTH AMERICA.

## Established in 1836

 Incorporated by Royal Charter in 1810. Paid up Capital, - . . . $£ 1,000,000 \mathrm{stg}$Reserve Fund. .
$365,000 \mathrm{stg}$ LondonOffica, 5 G̈racechurch St., \&l.C J. H. Brodie, H. J. B, Kendall, Frederic Lubbock.
Goerge D. Whatman Ed. Arthur Hosre, Henry R. Farrer, M. G. C. Glyn. Secretary A. G. Wallis.

Head Office in Canada. St. James street,
H. STIKEMAN, Ganersl Mansger. J. ELMSLY, Inspector.

| London, Ont., | Quebee, | A sheroft, |
| :---: | :---: | :---: |
| Brantford, | Halifax, N.S., | Greenwrood, |
| Hamilton, | St. John, N.B., | Vietori |
| Toronto, | Fredericton, | Vancouver, |
| Kingston, | Yukon Distriet, | Rogilamd |
| Midiand, | Dawson Oity, | Damlo. | Montreal, Que. Branéow,

DRAFTS ON SOUTA AFRICA KAY BE OBDRAFTS ON BOUTA AFRICA BRANORES.

New York ( 52 Wall $51 .$, )-W. Lawnon and J. O. Welah, Agents.
San Francisce (Ig7 gansome gtreet)-II. I. J. McMichael and J. R. Ambrose, Agents. London Bankert-The Baniz of England and Messin. Glya \&o Co.
Fereign Agent-Liverpool-Bank of Liverpool. sotiand-National Bank of Scotland, Limited, and branches. Ireland-Provincial Bank or Ireiand, Limited, and branches; Kational Bank, Limited, New Zesland-Union Bank of Australia. India, China and Japan-Mercantile Bank of India, Limited. Weat Indies-Colonial Bank. Paris-Messes. Marcuard, Krause et Cle. Lyons-Credit Lyomais. Marcuard, Isaue Oircular Notes for Travellers, available in ell parts of the werld

## THE MOLSONS BANK.

Incorporated by Act of Parliament, 1855. HEAD OFFICE: MONTREAL.
Paid-up Capital,
$\$ 2,500,000$
Reserve Fund,
2, 150,000

## BOARD OF DIRECTORS:

Wm. Molson Macpherson, - Prenident s. H. Ewing, - - Vice-Preaident. W. M. Ramsay, Samuel FInley, J. P. Cleghorn H. Markland Molsea, Lt.-Cel. F. C. Henshaw. JAMES FLLIOT, Clemeral Masager.
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H. Lockwood W. W. L. Chipman, Aset. Inspectors.

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Chesterville,Ont. Ottawa,
Chestervile, Ont. Ottawa,
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Owen Somind,
Exeter, "A Port Arthur,
Fraserville, Que. Quebec, P.
Framilton, Ont. Revelstoke
Hensal!,
Kingsville,
Kingoville,
Knowlton, $Q u$
Ridgetown,
Knowlton, Que. Smcoe, Falls, ont.
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Collections made in all parth of the Dominion and returns promptly remitted at lewent rates of exchange. Commercfal Lettors of Credit and Travellers' Circnlar lettery isgued avallatio in an parin
of the worm. Also "Bank Money Ordars" payable of the work. Also "Bank Money Ordars"
it ell banking polato to the Doentiolen:

## THE ROYAL BANIK OF CAMIOD.

DIVIDEND No. 65.

NOTICE is hereby given that a dividend of three and one-half per cent, for the current half year, being at the rate of aeven per cent. per has been declared, and that the eame will be payable at the Bank and ite Branches, on and after FRIDAY, the 1st day of Augast next.
Tha Trsnafer Books will be closed from. 17th to 31st July, both days inclusive

By order of the Board,
GDSON L. PEASE,
General Manager.
Hallfax, N.S., 20th June, 1902.

## ST. STEPHEN'S BANK.

Incorporated 1880. St. Stephen, N.B.
Capital,
2000,800
45,000
F. F. TODD President.
Oashier.
London-Mesars. Glynn, Mills, Currie \& Co. New York-Bank of New York, N.B.A. Boston-Glob National Bank. Montreal-Bank of Mentreal. Et. John, N.B.-Bank of Montreal.
Mratts

## THE WESTERN BANK

 OF CANADA.HEAD OFFICE: OSHAWA, ONT. Capital Authorived. Capital Paid-up.

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R. Cownan, Robert McIntosh, M.D. J. A. Gibson, Esq.,
T. F. MeMillan, Cashier. BRANCHES-Whitby, Midland, Tlisonburg, Kew Hamburg, Paisley, Penetanguishe
Port Perry, Ont.', Tavistock, Ont.
Port Perry, Ont.. Taviaterk. Ont., Sunderland, Ont. Port Perry, Ont.. Faviatnck. Ont.. Sunchange bought Drait sold. Deposits received and Interest allowed. Collections solicited and promptly made. Correspondents at New York and in CanadaMerchants Bank of Cansda. London, EnglandRoyal Bank of scotland.


## The Chartered Banks．

## THE CANADIAN

## BANK OF COMMERCE

 paid－up Hzan Orfics， Reat． DIRBCTOR有
B．H．WALKER，Generai Manager． J．H．PLUMMER，ABs＇t General Manager． BRANEHES OF THE BANK IN CANADA． $\begin{array}{lll}\text { Ayr } & \text { OnTARIO：} & \text { Simcoe } \\ \text { Barrie } & \text { Dundas } & \text { Ottawa } \\ \text { Stratiord }\end{array}$ $\begin{array}{llll}\text { Barrie } & \text { Dundas } & \text { Ottawa } & \text { Strainora } \\ \text { Bellevile } & \text { Dunville Paris } & \text { Strathroy }\end{array}$ Bellinin Fort FrancesParkhill Toronto Blenhelm Gsit Peterboro Toronto JC． Brantford Goderich Port Perry W Alkerton $\begin{array}{lll}\text { Cayuga } & \text { Guelph } & \text { St．Cath＇rin＇s Walkervill } \\ \text { Chatham } & \text { Hamilton Sarnia } & \text { Waterloo }\end{array}$ Chatham Hamilton Sarnis M＇ie Windsor
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Fernie，Nanaimo，
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## Traders Bank of Canada

（Incorporated by Act of Parlisment 1885）． Capital Paid Up

> Board of Directors: President. C. D. Warren, 要名. Hon. J. R. Stratron, Vice-President.

John Drynan，Efq．C．Khoreprer．Hisq．＇M．P C．S．Wircox，Esq．，Hamilton． W．Smeprard，Wanbanshene．
Head Omee
H．S．BTRATHY
J．A．M．ALLEY，

|  | Gral | Rodney， |
| :---: | :---: | :---: |
| Arthar，Ont．， | Hamilton， | Sarnis， |
| Beetor | Ingersoll， | Sault Ste．Mar |
| Barlington， | Leamington， | Strathroy， |
| Drayton， | Newcastle， | St．Mary＇s． |
| Dutton， | North Bay， | Stargeon Fille |
| Rimira， | Orilia， | Sudbary， |
| Glencoe． | Port Hope， | Tlisonburg． |
| Grand Valley， | Ridgetown | Windsor |

## BANQUE D＇HOCHELAGA．

Oapital Subscribed，－\＄1，999．700

| Capital Pald－up，－－$\quad 1.997,000$ |
| :--- |
| Reserve Fund， |

F．X，8T，CyANLES，$\quad$ R．BIGKRRDTKF President．
Hon．J．D．Rolland，J．A．Vailiancourt，Eeq．， J．A．Prend Alphonse Turcotte，Keq．：Gon＇l Manager C．A．Grroux，．．．．．．．．Inspector Head̈ Once．M̈ntreal．
Branches－Joliette，P Q．St．Jerome， Louisville，P．Q．St．Henry，Montreal $\begin{array}{ll}\text { Quebec，P．Q．} & 1393 \text { St，Catherine } \\ \text { Qurel，P．Q．} & 1756 \\ \text { gherbrooke，P．Q．} & 2217 \text { Notre Dame }\end{array}$
Vallevfinld．P．Q．$\quad$ Hochelaga．
Vankleek Hil，Ont．Three Rivers，P．Q．
Winnipeg，Man． of N，America．Nat＇1 Citr Bank，Importeri \＆Tra－ ders＇Nattonal Bank，Mchts Nationsi Bank．MM． Ladenburg，Thalmann K Co．，MM．Hene New York Internationsl Truat Co．，National Bank nf Rademp－ tton，National Shawmnt Bank，Boston，Philadalphia National Bank，The Fourth Street National Bank， Philadelphis，National Liva Stock Rank，Illinois
Truat and Aaving Bank，Chicago．The Clydesdala Truat and Savings Bank，Chicago．The Clydesdale Bank（Limited），Credit Lyonnais de Paris，Credit comnte de Paris，London，Eng．Credit Lyonnais， Société Générale，Crédit Indnstriel \＆Commercial， Comptoir Nationsi d＇kscompte de Paris，Parls， France，C dit Lyonnais，Bruapels，Belgium．Dents． che B ．k，Berlin，Germany，Banane Imp，Royale os Banque de Rotterdam．Rotterdam，Holland Letaters of Crodit issued avallabbe in all parts of the World，
Interest on deposits allowed In Sayings Department．

## The Chartered Bankw．

## BANK OF HAMILTON．

## Capital paid up

$\$ 2,600000$
$1,600,000$
HEAD OFFICH
HAMILTON，

## JOHN STUART， A．G．RAMBAY

Directors ：
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John Proctor．Geo Rosch Vice－President Hon．A．T．Wond，A．B．Len，（Thoronto．） ．H．S．STLIVEN，Asst．General Manager

| Beamsville， |  | ，M |
| :---: | :---: | :---: |
| Berlin， | Indien |  |
| Blyth． | Jsrvis | Port Rowan， |
| Brantford，Ont． | Listowel， |  |
| Brandon，Man． | Lucknow | Storewall，M， |
| Carman，Man． | Manitox，Man | Southsmoton， |
| Chesley， | Milton | Te |
| Delhi， | Mitchell． | Vancouver， |
| Dundalk， Dandas， | Moose Jaw | Vancouver， <br> Wingham． |
| Aeorgetown， | Morden，M | Winkler，Man． |
| Gorrie． | Ntagara Falls， | Winnipeg，Man |
| Grimabv． | Orangeville， |  |

Grimshv．Orangeville，
Hagereville，Ont．Owen
Hagereville，Ont．Owen Sound， Hamiliton，Pllot Mound

> Barton St Man.

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## THE DOMINION BANK． <br> Capdtal， $82,500,000$ I Reserpe Frund，$\$ 2,000,000$

 Wm．Ince D．MATMKEWS，Vice－Preaddens．


H：NAD OPMICE，TOROITO． Branches．－Brampton，Belleville，Cobourg， Gravenhurst，Grelph，Euntervile，Lindsey，Nap－ anee，Oshawra，Orillis，geaforth，Uxbridge，Whitby， Toronto，Quevn st．W．cor．Eother：Dundas St．， cor．Queen；Spading Ave．cor．College st．；
bourne St，cor．Qneen：Mar－ snd Jsirie Sts ；Montresl，Que．；Stanuteed，Que， Winnfoeg，Man．
Drsits on sil parts of the United States，Greak Britain and the Continent of Europe bought and eold． Letters of Oredit ismed siviliable in all parts of Europa．Chins Jaden and the West Indien．

## Eastern Townshins Bank．

## Csplual Anthoriz

$\$ 2010,000$.
$\$ 1,955.225$
1,
Reserve Fund
Boarn or Dureorors ：
Hon，M，H．Coorkrarse，Vico－Prestdent．
rael Wood，J．N．Galer， G．Stevens，C．H．Kathan．H．B．Brown，K．C．， HHAD OFएICE，MEFRRBROOKH，Que． Branches：Province of Quehec－Montreal，Ws－ terioo，Oowansville，Rock Island，Costicook， Richmond，Granhy，Huntingdon，Bediord，Magog，
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Agents in Canada，Bank of Montreal and Bran－ Ches，ints in London，Eng．，National Bank of Agents in Soston，National Fxchange Bank
Agents in Now York，Natlonal Park Bank． Cnllentions made at all accosalble points and remitted．

## The BANK OF OTTAWA．

 CapitRest，
$\$ 2,000,000$
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CHARLRE MAGER－－Pice－President
GPORGE HAY，
Hon．Geo．Bryson，Alex．Fraser．John Mather， HAMD MacLaren．Denis Marphy． Geo．Bura，Gen Mgr．－D．M．Finnir，Ottawa Mgr． Branches：Ontario－Alexandria．Arnprior，Av－ onmore，Bracebridye，Carloton Place，Cobden， tswa，OttawR，Wolingtom exrootimank street．Ridear 8t．，Bomerset strest Parry Sound，Pombroke，Rat－
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Merchants National Bank Boston：Natioasl Bank of the Repnblic，Colonial Nationsi Bank，Mases， chusetts National Bank．Chicago：Bank of Mont－ real．St．Panl：Merchante National Bank London：Parr＇g Benk Limited．France：Comp－ and Japan：Chartered Bank of India，Australia and Japsn．

## The Chartered Banke

## BANK OF NOVA SCOTIA．

 Capital Paid－up．．．．．．．．．．．．．．． $88,000,000.00$Reserve Fund $. . . . . . . . . . . .800,000.00$ Head Office，－HALIFAX，N．S． DIRECTORS．
John Y．PAYZANT， Charles A AROHIBALD，

> Geo．S．CAMpBell

IL，
fice， President
Vice－Prest J．WALTEER Amisons． Genersi Office，－TORONTO，Ont． H，C McLEOD，Gen．Mansger．
D．Watere，Chief inep r．Geo．Sanderbon，Inep＇r． BRANCHES．
In Nova Scotis－Amherst，Annapolis，Bridgetown Dartmonth．Digby，Glace Bay，Granville Ferry， Halifax，Rentville Liverpool．New Glasgow，North Sydney，Oxiord，Parraboro，Picton，Pagwash，Stel－ larton．W eatville，Yarmonth．
In New Brunswick－Campbellton，Chatham，Fre－ dericton，Moncton．Newcastle．Port Elgin，St．John， St Stephen．St．Andrews（sub．to St．Stephen），
In P．E．Island－
In Quebec－Montreal In Ontario－Arnprior，Berlin，Ottaw
In Manitoba－Wianipeg． In Newfoundland－St．John＇s and Harbor Grace． In Went Indies－Kingston，Jamatica．

## THE QUEBEC BANK．

## HEAD OFPICE，－－－QUEBHC

Founded 1818 Incorno rated 1822.
CAPITAL AUTHORISED $\quad \$ 3,000,000$
PRE PAID－UP－2，500，000
REST DIRECTORS ：President．
JOHN BREAKEY，
JOHN BREAKEY，
Vice－President． Gaspard Lemolne，W，A．Marsh，Veaey Boswell， THOMAS Billingelev，Edson Fitch，
Quebec，st．Peter St．Branchos．Pembroke Ont
do Upper Town．Thorold，Ont．
do St Roch．Thee Rivers，Quen
Montreal，St．James St．
do St．Catherine St．E．
St．Romuald．Que
Toronto，Ont．

Thetford Mines，Que．
St，George，Beauce，Q． hetiord Mines．Que．Victoriaville，Que．
London，Finge，Bank of Scotland， Boston，
New York，U．S．A．Ages．Bk，of Brit．North Amer New York，U．S．A．Agts．Bk，of Brit．North Amer．
Hanover Nationsl Rank．

## HALIFAX BANKING CO

## Incorzorated 1872.

 Cspital Psid－UReserve Find．

860,000
800,000
HEAD OFFICE，．．FALIFAX，N．s．
Robis URLAOKE，
C．W．ANDEREON，．．．．＂Vice－President．
John MaoNab，W．J．G．Thomson．W．N．Wrok wirs
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## Special 22 Rifile，Long Barrel，

AT LOW PRIOE．

AIR GUNS OF ALL KINDS，AIR PISTOLS， DARTS and SLUGS and all ACCESSORIES．


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NOTE．－Buyers of these Guns in Canada，have $331 / 3$ p．c．in their favour，by purchasing in England，under the new tariff，from this firm．

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R．E．COLLIIMGWOOD，－Rochdale，Eng． special prices to Canadians under the New Tarif．

## Commercial Summang．

Herchants，Manufacturers and other business men should bear in mind that the ＂Journal of Commerce＂will not accept ad－ vertisements through any agents not speosially in its employ．Its circulation－axtonding to all parts of the Dominion－renders it the best advertising medium in Canada－equal to all others combaned，while its rates do not include heavy commassions．
－The Imperial Bank of Canada is about to open branches at Victoria，B． C．，and at Wetaskiwin，Alta．
－Oil has been discovered in large quantities in the Island of Trinidad， and is being worked under Canadian auspices．
－In a recent trial trip on the Tyne， the new torpedo boat destroyer Velox， whien is fitted with turbine engines， attained a mean speed of 33.12 knots an hour．
－A Liverpool paper says that a new line from London to South Africa，in addition to the present service from Middlesborough，Glasgow，and Liver－ pool，will be arranged by Houston and Co．，at an early date．
－Germany＇s foreign trade for the last six months shows ther imports to have been $2,840,000,000$ marks（ $\$ 7,100$ ，－ 000 ），against $2,752,000,000$ marks for the previous six months．The exports were $2,286,000,000$ marks，against $2,136,000,000$ marks for the previous six months．
－According to official advices，Mani－ toba and the North－West are rapidly making up for the lack of ac－ commodation for grain storage which was experienced last year．In 1891 the total number of elevators in the West（including five at Port Arthur） was 426 ，with a capacity of $18,880,000$ bushels．On July 1st of this year the number of elevators had increased to 341，with a storage capacity of 23,100 ，－ 000 bushels，an increase of over 4,000 ，－ 000 bushels，

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## Offices and Works :



Armature of Iron Type Alternator.

## HOLLINWOOD, LANCASHIRE, = Eng.

-The young man, says the Buffalo Miller, who starts in business with no other assets than politeness, persistence, perception and principle is already well to do.
-The Winnipeg Industrial Exhibition closed on the 25th alt., with a very large attendance. It has been the most successful Fair ever held in Winnipeg, the estimated atcendance for the five days being over 103,000. Many of the prize animals and exhibits go to Brandon for the Fair there this week.
-Among the additions to the Intercolonial Railway rolling stock will be twenty consolidated locomotives for special freight service, five passenger locomotives and two for switch work, the contract for these has been given to the Canadian Locomotive Company of Kingston. The Rathbun Company of Deseronto will build 150 platform ears.
-Two banks are, we are informed, about to open up branches on Spadina Avenue, Toronto. The Bank of Toronto will build on the southwest corner of Spadina Avenue and Queen street, and is now pulling down the buildings winich have occupied the site for a number of years. The Bank of Hamilton has acquired the property on the northeast corner of Spandina and Queen, and will shortly commence to build. Both institutions will be a credit to the locality.

[^1]-At a meeting of the Trades and Labour Council on the 25 th ult., says an Ottawa dispatch, a clause in the Executive's report, which was adopted, stated that it had been noticed with satisfaction that some leading bankers had expressed the opinion that a bank clerk was not a matrimonial safe investment except if his earning powers are rated at $\$ 1,500$ a year. The Executive consider that the vankers have taken a progressive view of the problem of living, which so many fail to appreciate when the recognition of employees' services is at stake.
-Mr. F. E. Leonard of London, Ont., has accepted the position of commissioner for the building of the Temiskaming Railway. This completes the commission, which consists of five business men, representing different sections of old Ontario. The ot'her members of the commission are Mr. A. E. Ames, Toronto, President of the Toronto Board of Trade; Edward Gurney, Toronto; B. J. Folger,, Kingston; and M. J. O'Brien, contractor, Renfrew. The commission will meet shortly for purposes of organization and will no doubt proceed with their work with all possible despatch.
-A Berlin dispatch of recent date reads: The Germans seem to realize that keen competition will develop in the rich South African trade, and in order to give the German exporter every advantage, a local paper urges the establishment of a German bank in South Africa, whereby German capital may be made entirely independent of the English banking and credit facilities upon which it must now rely. It is estimated that the German capital employed in South Africa at the present time amounts to 1,$000,000,000$ marks $(\$ 238,000,000)$, of which some 900,000 ,000 marks $(\$ 214,000,000)$, are invested in the Transvaal. The success of the German banking institutions in Brazil, Argentina, Chili, and in the Orient is cited.

Specially Adapted for all Trades Requiring Large Quantities of Water. Bore Holes any Size and Depth. Consultations in respect to Water Supplies. Careful Analysis made of Water from Bore Holes, and Reports as to their Suitability for Manufacturing Parposes. IMPROVED TUBE-DRIVEN WELLS. MILLWRIGHTINA, STEAM ENGINES of every description, \&c. Prompt Personal attention to Repairs and Breakdowns.

# Thomas Matthews, 

Hydraulic Engineer, Pendleton, Manchester, England.

pecial terms to Canadians under the New Preferential Tariff.

-A scheme is afoot, says the Johannesburg correspondent of the London Times, to attract unskilled white labor to the Rand, in view of the scarcity of native labor, and consequent depreciation of the mining industry. Mine own rs believe the employment of white labor practical, for wherever it has been tried lately on a limited scale it has worked well. It is thought 100,000 unskilled workmen from Great Britain ought to be attracted by the prospect of $\$ 1.25$ a day as well as their board and lodging, from the time they reach South Africa. Companies are building three-roomed cottages, each to accommodate six persons, and it may be that a married man with a family will get a whole cottage. It has be: $n$ suggested that the Home Government ought to provide free transportation to those willing to go. Many mine operators are ready to nire large numbers of white men.
-Lieut.-Col. Dent, the head of the British Army Remount Commission, who has been in Canada for the past

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Ticks, Lice, Maggots, Scab, Foot-
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Stimulates the growth and improves the quality of the Wool, does not stain or discolour it and ke eps the sheep in good healthy condition

It is also invaluable as a Wash for Cattle, Horses, Dogs, \&c., killing Farasites of all kinds, and curing Sores and Wounds.

This Dip is unsurpassed in quality and is offered at an extremely low price. Quotations given c.i.f. Canadian ports for large or small quantities.

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Liverpool,
England.

15 months, furnished figures of interest to horsebreeders. He said: "From April 1, 1901, to July, 1902, the purchase of horses, their keep, railway freight, and other expenses, has amounted to $\$ 1,618,066$. The approximat number of horses purchased in the various provinces was as follows: Ontario, 7,715; Quebec, 2,225; Maritime Provinces, 115; Northwest Territories, 886 ; making a total of 10,941 horses. Of these, 10,717 were shipped to Africa, and the remaining 224 were either sold or died before being snipped. In addition to the above purchased in Canada, we obtained 2.664 horses in the United States, which were shipped to Toronto by the Imperial Remount Commission in the United States. Of these 1,608 were shipped to England, 32 died while in Canada, and the remainder were sold by auction at Toronto, and Montreal, by order of the War Office. He added that in future 500 horses would be bought annually in Canada.
-An illustration of the efficiency of the new Dominion companies act, paksed at last session, says an Ottawa letter, is the expeditious incorporation recently of the Read Lumber Company, Limited, with half a million capital. Lnder the former act the preliminary advertising alone occupied six weeks, and the application papers' had to pass throngh three departments before an order in Council was granted authcrizing the incorporation. This process frequ:ntly took se:eral months to complete. Under the new act the Secrefary of State's Department deals with all such applications direct, and, without requiring unnecessary advertising. In the case in point the application was signed and filed on the 22 nd ult., and the charter of incorporation was completed and issued on Thursday following, all within forty-eight hours. Hon. R. W. Scott deserves credit for the efficient and businesslike management of applications for incorporation under the new act. which is highly appreciated by the business community. The legal fraternity are much pleased with the working of the new act.
--The International Association of Underwriters of Boscon, Mass., whose fifteenth annual convention has been in session at Crawford Notch, in the White Mountains, since July Sth, brought their proceedings to a successful close on Saturday evening last. The delegates reprsented 21 companies. The proceedings, says a Boston letter, included discussions upon uniform policies, conditional and unconditional policies, health insurance, the commercial traveller as an accident insurance risk, insurance legislation, formation of organizations of local agents, co-operation betw:en companies in the adjustment of claims, fraudulent claims, uniformity in claim blanks, local medical examiners, the bureau of information, the nationalization of the word "immediate," as understood in relation to dis-



#### Abstract

abulcy following non-fatal injuries, and of the word "in"


 or "on" as relating to accidents in connection with public conveyances, in personal, accident policies, were subjects discussed at considerable length, and a committee of five was appointed to consider and report later in New York upon the advisability of the adoption by all companies of uniform wording covering these and similar clauses. The election of officers resulted in the return by acclamation of the old board, the only change being the promotion of Mr. C. H. Baker, Second Vice-President, to the position of First Vice-President, in succession to Mr. H. N. Kingsbury, and the election of Mr. A. L. Eastmure of Toronto to the Sicond Vige-Presidency.-Fire Insurance Dacisions.-When a member of a mutoal insurance company agrees in his application to be governed by the bylaws and rules "now in force or hereafter adopted by the said company," he will be bound by subsequently enacted by-laws of his company, the same as he is by those in force at the time his certificate of membership is is ued; provided that such subsequent by-laws are reasonable in their nature, and properly adopted in conformity with authority conferred by the statute upon suen company. Farmers' Mut. Ins. Co. vs Kinney, 90 N.W. Rep. (Neb.) 926.-Plaintiff insured his household furniture, including a piano belonging to his wife, with defendant. The policy provided that it should be void if the insured had or procured otner insurance on the property without consent. His wife obtained additional insurance on the piano, He did not know of her act until after the property was destroyed. Rev. St., Art. 2967, provides that during marriage the husband shall have the sole management of the property of his wife. Held, that, as the wife had no authority as owner or otherwise to insure the piano, without her husband's consent, her act did not bind her husband or affect the policy is rued by defendant. National Fire Ins. Co. vs Wagley, 68 SW.. Rep. (Tex. Civ. App.) S19-A fire policy was destroyed by the same fire that destroyed the property insured therein Insured requested of insurer a copy of the policy,which was refused, and verbally notified the general agent of the insurer of the loss. furnishing at his request a list of the property destroyed, which was returned to him with the statement that a copy to be retained by the agent was unnecessary. The destroyed policy in fact required proof loss to be made in a particular way but this was not mentioned by the general agent when notified of the loss. Held, that the provision of the policy requiring notice of loss in a particular form was waived by the company. Thompson vs Traders' Ins. Co. of Chicago, 68 S. W. Rep. (Mo.) 889.

[^2]except when packed in cases, crates, or other containers, when the number and description of such packages should be stated. It is important that way bills show the required information, in order that the "carrier" may furnish the reports required to be made at the Customs house, and prepare manifests for transporting the goods in bond. It is required also that invoices from the exporter in the United States (and elsewhere) to the importer in Canada (which are usually sent by mail) shall truly show the whole and actual value of the goods, with the quantity and description thereof, "and the marks and numbers" on the packages in such a manner as to indicate truly the quantities and values of the articles comprised "in each" exportation package, the packages to be legibly marked and numbered on the outside when of such a character as to enable such marks and numbers to be placed thereon.
-We are informed from Halifax that the property of the gas company in that city was sold by the sheriff some days ago, and was bid in by W. M. Doull, of Montreal, representing the bondholders. An agreement had been

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Bass \& Co.'s Pale and Light Bitter Ales, and Guinness's Extra Forelgn Stout.

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## THE TONI PNEUMATIC TYRE•

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Spechal Rates to Canailans under the new tarlfi.
W. E. W. Clay,

HOLBECK, LEEDS, Eng.


LOW HALL MILLS,

Manufacturer of BABY CARRIAGES, PERAMBULATORS
and MAIL CARTS of the latest designs, under the new Canadian ,Tarif.
reached with the bondholders that they should convey the property to the Halifax Electric Tram Company. The sale was to enable them to give a clear title. The two properties will be amalgamated when the Tram Company will control the electric and gas lighting of the city as well as operate the street railway. There were claims of about $\$ 776,000$ against the Gas Company and the bondholders' bid was $\$ 200,000$. The Electric Tram Company has been paying its conductors and motormen 15 cents per hour and defraying half the cost of their uniforms. This week a sliding scale will go into effect under which the men will receive $141 / 2$ cents per hour during the first year of strvice, $151 / 2$ cents the second, 16 cents in the third, $161 / 2$ cents in the fourth, and 17 cents in the fifth. The allowance for uniforms will be continued. Fifty per cent. of the men will receive the minimum wage and none of those now employed will be asked to work for less than 15 cents. Neweomers get $141 / 2$ cents.
-Port Arthur, Ont., advices of recent date refer to the "growing times" along the northern lakes. The Minister of Public Works, and party, it states, were taken in charge by the Mayor, Council, and Board of Trade, and on the steamer Superior were taken to inspect the new Current River water power, recently developed by Port Arthur, at a cost of one hundred thousand dollars. They next inspected King's cleaning and drying elevator. The Pigeon River Lumber Company's immense mills and the breakwater were also visited. The final visit was to the Canadian Northern recently completed elevator, and to the two-million bushel annex under constructión. Mr. Tarte was highly pleased with all he saw, and promised to deepen the Port Arthur harbor to 21 feet, commencing the work forthwith. At noon at the Northern Hotel an address was presented from the Town Council and Board of Trade, emphasizing the necessity of commencing and completing as soon as possible the work of deepening the narbor to 21 feet. Mr. Tarte promised to keep pace with the national necessities in every way als far as the Government could help, with transportation facilities.
-From Ottawa we learn that nearly 33,000 new Englisn sovereigns have just been brought into Canada, and they are likely to stay. They were minted in Australia at the Sydney mint and bear the King's head without the crown. They came to Canada under somewhat peculiar circumstances. When on the 25th June Col. Evans received only four hours' notice to entrain his men for Durban and home there was very little time to procure supplies. The principal thing which the commanding officer did at Durban was to go to the Standard Bank and present the last pay cheque of the regiment. A demand for ready cash to the amount of $£ 32,600$ almost swamped the bank, com-
ing so suddenly. The manager had no bank notes, and told Col. Evans that he would have to take it in gold. Accordingly Col. Evans sent for a guard of five men with revolvers. The gold was transferred to a cab in charge of this guard, put on board the steamer, and when the Winnifredian was well out to sea the money was paid over to the men.
-Judge Snider's award in the toll roads arbitration. says a Hamilton, Ont., letter, was taken up recently by the County Council Good Roads Committee, which had to produce a check for $\$ 430$ before taking it up, the amount of the Judge's fees. His Honor fixed the prices to be paid for the various roads as follows: Hamilton and Stony Creek consolidation road, $\$ 24,000$; Barton and Glanford road, county pays $\$ 15,000$ for the Mount Hope division, and $\$ 3,000$ for the Mount Albion division; the city pays $\$ 1,800$ as its share; Hamilton and Nelson road, County of Wentworth pays $\$ 10,104.34$, and the County of Halton pays $\$ 3.895 .66$; Ancaster road (not arbitrated on), county pays $\$ 10,000$. The price to be paid for the Hamilton and Port Flamboro road, $\$ 1,000$, was agreed on before the arbitra-

## SASH WEIGHTS

Manufactured for the Canadian Market under the New Tariff, by

## C. H. Taylor \& Son, orolops foundery. <br> LEEDS, ENGLAND.

Established 65 years.

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tion began. The county offered $\$ 50,000$ for the roads in question last winter, but the owners asked about $\$ 70,000$. The total price to be paid for the roads amounts to $\$ 63$, 104.

## Telegrams : " miOTOR, LEYLAND," ENGLAND.

## HICHEST AWAROS.

1st Prize, £100, Royal Agricultural Society of England.
1st Prize, £100, Liverpool Self-Propelled Traffic
Gold Medal, Highest Award,
Liverpool 1900.
Etc., Etc., Etc.

## STMAN ILGINS.



## The Lancashire Steam Motor Co.,

 LEYLAND, ENGLAND.ETVecial prices to Canadians under the new preferential tarit.
-On Saturday last, says a Winnipeg letter, tne C.P.R. published the latest crop report from its agents throughout the country, showing favorable weather, no damage, and bright prospects. The summary is very uniform in regard to weather and prospects, although it varies slightly-in some few districts as to damage. In fact, only seven stations out of over a nundred mention any setback. These are: Damage by locusts at Sewell and Douglas; slight damage by rain and hail at Souris, Boissevain, Elva. Gainsboro', and Carman.-Alex. Laws, miller, Brandon, in an interview, regarding the crops, stated: "The crops this $y:$ ar, nothing happening, will be a little above the average of last year in this vicinity. There will be $1,000,000$ bushels of wheat in tine country tributary to Brandon. The coarse grains are good, and also roots of all kinds. No sections of the West can equal those in the growing of all grain and root crops."
-We learn from London, Ont., that the Runians, Carson, Mcke Co., departmental store, have placed their business in the hands of receivers for the benefit of their creditors. The receivers are Messrs. Andrew Darling, of Toronto, Geo. C. Gibbons, K.C., of London, and Mr. Finlayson of J. N. W. Campbell \& Co., Glasgow. The business in the meantime is being carried on under the supervision of the receivers. It is understood that the liabilities will be at least $\$ 75,000$, and they may exceed this amount, but the creditors consider that the estate sinould show a good surplus. The present firm was formed in June of last year. A statement is being pepared, and as soon as it is read a meeting of creditors will be called. Canadian wholesale houses are largely interested, firms in Toronto, Hamilton and Montreal being creditors, while a number of old country houses are also ceditors. There are over one hundred in all.
-Casualty Insurance Decisions.-Even if the burden was on the company to show that the employer had not been damaged by its failure to perfect the appeal, the presumption that the judgment of the lower court was correct would make a prima facie case to this effect. Getchell \& Martin Lumber \& Mfg. Co. vs Employers’ Liability Assur. Corp., Limited, 90 N.W. (Iowa) 616. - A company which nad insured an employer against loss for injuries to employes and had defended an action by an injured employe against the employer had the same responsibility in taking an "appeal from a judgment against the employer $\mathrm{a}_{\mathrm{s}}$ any other agent would have had in undertaking a like duty. Getchell \& Martin Lumber \& Mfg. Co., vs Employers' Liability Assur. Corp., Limited, 90 N.W. (Iowa) 616.
-Well drillers, acting for the United Gas \& Oil Co. of Windsor, Ont., says a late letter, have struck a gas and oil gusher on a farm in Romney Township, two miles ealst of the Village of Wheatley. It is said to be a rich find, and is expected to give the company a new lease of life. The well will be completed with the company's pipe lines that run to Windsor. It is the belief of the company that

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LEEDS MOTOR EXPERTS,
WALKER BROS., "wRIMO" Meanwood Road, LEEDS, Eng.
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## Phoønix Ironworks, Millwood, TODMORDEN, ENGLAND.



Single Action Power Squaring Shears.
Caradians have $381 / 3$ per cent in their favor by parchasing those Machines, under the New Canadian Tarif.
there is a gas belt in the vicinity of the new well, and its agents have leased all the farms in the neighbornood, comprising upwards of 2,000 acres. The company has agreed to give each farmer 25 cents an acre per year if no drilling is done, and $\$ 100$ per acre if gas is struck. If oil is also found the farmer is to receive one out of every ten barrels that are taken from the well.
-The Westminster Gazette, discussing the new Canadian Pacifie Railway service, which, it assumes, will unquestionably be carried out, says: While, the new vessels as now proposed will be running within two years, the ultimate scheme involves establishing a new and thoroughly modern port, whose location is yet undetermined, eliminating the St. Lawrence passage and shortening the voyage materially. With the view of improving the time of the through trip to the Far East two new vessels of speed equal to those of the Atlantic lines will be added to the Pacific fleet, while ultimately 25 -knot ships will be added to the service, which will be manned by naval reservists and constitute the most effective fleet of commerce destroyers and protectors in the world.


B00TLE, - Liverpool, Eng.

「Telegrams, "JETE, Liverpool."

A.B.C. Code, 4th Edition.
-Prof. Robertson recently paid a visit to the chicken fattening station at Bondville, Que., which has been in operation for four seasons. He referred to the improvement in the breed of birds in the surrounding district as a consequence of the establishment of the station. The cockerels and pullets hatched from the eggs of Wyandottes and Plymouth rocks during the past season were disposed of to the farmers. Eggs from thelse birds were in turn hatchad in the incubators this year, and out of a total of 1,200 chickens produced at least 1,000 had some of the characteristics of the two thoroughbred species mentioned. For every 100 eggs placed in the incubators 75 chickens were hatched.
-A company cunsisting of Frank Carthness Sanders, Alfred William Belfry, Malcolm Macfarlane, Samuel Morley, Luke and George Hugo Maurer, has been incorporated by letters patent to take over and conduct the business of the Montreal Camera Supply \& Nove1ty Co. and the Model Mop, Pail and Wringer Co., under the title of "The Montreal Novelty Company." Capital stock, $\$ 5,000$. Charles Edwin Read, G. F. Perley, Ottawa; Walter Gillespie White, New York, and F. W. Avery, and J. A. Laing, Ottawa, have been incorporated as the Read Lumber Company, with a capital of $\$ 700,000$.

- Ine gale which prevailed in England Saturday is reported to have cause great destruction to crops throughout the United Kingdom. Incoming steamships report trrific weather on the Atlantic. The roug'n weather continued round the British coasts Saturday evening, and has been general throughout Europe. A cyclone occurred in the Licge district at Belgium Saturday. Navigation on the Liege and Mastricht Canal was stopped by fallen trees, and the greater portion of the crops were destroy©d or hopelessly damaged. Enormous damage was done in the Town of Liege.
-The Paris, Ont., Plow Company, Limited, has been incorporated. The share capital is placed at $\$ 250,000$. The charter has bsen granted to Frederick Ward. of Batavia, N.Y.; John Penman, R. L. Murray, S. Appleby, P. G. Wickson, of Paris, and C. Barker and G. D. Clump, of South Dumfries Township. The company will manufacture plows and other agricultural implement.-The Internafional Mining Company, Limited, with a share capitat of $\$ 1.500,000$, has been incorporated by a numbsr of Sault Ste, Marie men, including L. C. Holden, W. W. Snell, V. E. Metzger, M. J. Magee, and S. E. Fleming.
-Ottawa advices state that large numbers of shantymen are leaving for the woods. Wages during the coming winter will run high. First-class logmakers are to receive from $\$ 28$ to $\$ 30$ per month; second-class logmakers, $\$ 2$ ?


# JOHN H. THOM, 

Canal Works, Patricroft, near Manchester, England.

$\underline{\text { Boring for Minerals, Oil, }}$
Artesian Wells put down to any depth
Manufacturer of
all kind; of
Rock Boring Tools, Centrifugal, Deep Well \& Donkey Pumps.

- Special Fistimates undor the Now Canadian Preo forential Tariff.
to $\$ 28$; handy men, $\$ 28$; teamsters, $\$ 27$ to $\$ 28$; general hands, $\$ 24$ to $\$ 26$; road cutters, $\$ 20$ to $\$ 23$ and cooks, $\$ 45$. These figures, of course, include board. It is not long since the prevailing figure did not exceed $\$ 15$ or $\$ 16$.
-Prof. Robertson returned recently to Ottawa from a visit to the Government Illustration Stations for the curing of cheese at Brockville, Ont., and Cowansville, Que., and reported that the cheese made in the month of July and cured at a low temperature have all the characteristics of fine September cheese. Comparing the cheese cured at a low temperature with chrese from the same factoris and of the same lots cured in the fluctuating temperature of the ordinary atmosphere, the cool cured cheese were found to have finer and richer texture, as well as a milder and more agreeable flavor. The loss from shrinkage in weight, in three weeks, has been one pound per cheese lass in the cool temperature than in the ordinary curing room. In the case of cheese which experts counted faulty from being almost acidy in texture and flavor or weak in body and slightly open in texture, as were some of the cheese cured in the ordinary curing room, the cool cured cheese of the same lots were found to be free from trese defects. Flavors objected to by buyers and which lessen the value of chesse in the markets of the United Kingdom are seldom present, unless the cheese have been heated to a temperature above 60 degrees. Since about three-quarters of the whole quantity of cheese manufactured in Canada is turned out during the months of June, July and August, an improvement in the methods of curing during the hot w:ather will lead to a great improve-


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Manufacturers or


> Tiles for Floor and Wall Decorations, Mosaics and Faience.

Swan Tila Works,
Liverpol E. Eng.

Special prices to Canadians under the New Tariff.
ment in the trade. Taking everything into account, it is expected that from 15 to 20 per cent. more value will be realized from tize milk during these thr:e months than would be the case by the continued use of the euring methods which at present are general.
-Life Pointers from the Pres.-As you sail over summer seas, think of these suggestions.-Have you told your prospective wife you will insure your life? Then commit no breach of promise. The man with no policy is like a ship with no compass. See? Well, see one with your name on the face and the official signatures at the bottom. Then the voyage of life will be pleasant for you.If you lead a strenuous existence you are a good subject for life insurance.- When the storm of life is over a life insurance policy is a rainbow in the sky of life for the bereaved family.-Worry is a wrinkle manufacturer. The uninsured man will have one of these factories working overtime if he neglects it until he can get no insurance on his life.-It is "better late than never," of course, but it's too late for life insurnce when you are dead. Look alive and attend to it.-If you will not say anything good of life insurance, say nothing. It is good anyhow and there are millions of widows and children constantly saying so. And no one knows better what it is than an insurance man's widow. What will your's say?-If you think you are "a worm of the dust" and not worth insuring, be a glow worm and insure. Brignten up and be somebody.-A man who carries life insurance is a better man in every way than the man who carries none. And the insured man know it, too.-Get insured this very day, and never be a quitter till you are a "deader."
-New Canadian settlers are helping advertise the Dominion while arranging to increase its production. A recent London cable states that in the House of Lords Lord Burghilere (Liberal) asked Lord Onslow, Under Secretary for the Colonial Office, if he could inform the House regarding the alraming statements that Canadian land was being bought up by Americans, of whom 200,000 were said to have emigrated to Canada this year. The Under Secretary said he thought Lord Burghilere's figures were incorrect. In 1901 the number of Americans who emigrated to Canada was 17,987 , while to the most recent date this year the number was 24,100 . The Under Secretary also said that in western Canada land was being taken up with unexampled rapidity, not only by Americans, but by Englishmen and other Europeans, which bids fair to make the Canadian wheat fields an important factor in the wheat supply of the world. Lord Rosebery asked for the figures of the emigration from Canada to the United States, but 1.ord Onslow was unable to supply them.
.--A Chatham, Ont., correspondent writes: We have to report a healthier bean market since two weeks past. The advance from the low point of a month ago is something like 25 to 30 c per bushel, and dealers' sales this week show

# Ice-Making Machinery 

FOR ALE

## Refrigerating Purposes.

# Benj… Goodfellow, Limited, 

HYDE, near MANCHESTER,

## ENGLAND.

Special estimates to Canadians under the New Tariff.
$\$ 1.25$ to $\$ 1.271 / 2$ pir bushel f.o.b., Chatham freight for primes, and 10 c a buskel more for handpicked, with stocks now scavce, and no receipts worth mentioning from the country. Large sales at part of the advance have taken place. Excessive wet with cold wather has injured growing beans 50 per cent., it is thought. Feeling very strong, farmers are holding any left of last crop.
-The Mark Lane Express, in its review of crop conditions, says that wind and rain threaten serious damage over a considerable portion of the wheat area of the Unitd Kingdom. Barley has benefited by the weather, and

## Slade de Co., Ltd.

## THE ROYAL TOFFY WORKS,

LEEDS, ~ ENGLAND.

## Manufacturers of <br> the finest

$$
\begin{aligned}
& \text { HOME } \\
& \text { MADE } \\
& \text { TOFFY. }
\end{aligned}
$$

$33^{1} / 3$ per cent. in favor of Canadians, under the
New Tariff.
oats have not suffered. The French wheat yield is above the average in the most important provinces, the total crop being estimated at $42,000,000$ quarters. Rye is not above the average, but oatis are from 5 to 10 per cent. above. A big wheat erop is reported in Hungary, and more than an average yield is expeeted in North Germany, Saxony, Bavaria, and Silesia.
-Sir Alfred L. Jones, president of the Liverpool Chamber of Commerce and head of the firm of Elder, Dempster \& Company, is reported as stating that if the offer of the Candian Pacific Railway Company to establish and operate a fast weekly passenger steamship service between Canada and England was accepted by the Government, the Liver pool lines of steamers would be exposed to competition which would render it impossible for them to carry on a lucrative trade.
-A distinguisned German engineer maintains that the time is approaching when the appearance of an ordinary railway train will be altered beyond recognition in order to diminish the atmospheric resistance. Fast trains, he predicts, will resemble a long steel serpent with a sharp point like a ship's prow; steel armor will cover the cars and to reach within six inches of the rails. He calculates that this will reduce the atmospheric pressure nearly half.

The president of the Dominion Iron and Steel and the Dominion Coal Company reports that in addition to pigiron, the Steel Company have made during July about ten thousand tons of steel, at a cost of one-half of that when the manufacture started in February, and that the net earnings for the first four months of the company's year, namely, March, April, May, and June, show an increase of $\$ 300,000$ over last year.

-keports of sprouting wheat are frequently heard from various sections of Middlesex County, Ont., and adjacent districts. Farmers who have cut their grain find it sprouting in the stock. Uncut grain shows the same condition in places. Farmers have had difficulty in cutting their wheat, erpecially on clay land, and some have resorted to cradling, a slow process where the crop is large.
-A shipment of Welsh anthracite coal is reported on its way to New York from Cardiff for use on the engines of the Manhattan Railway Company. A small quantity of Welsh anthracite was brought there a week or two ago as an experiment, but the size was unsuitable. The second shipment is of the size known as broken anthracite, the size generally used in the elevated engi, es.
-The farmers of Essex County, Ont., says a Windsor letter, who were fortunate enough to go into sugar beet culture this year will, in all probabilty, be better off than those who have other kinds of crops. The heavy rains nave not materially injured the beet plants, and the prospects are for an abundant crop. All the beets have been contracted for at fair prices.
-The Austrias refiners of petroleum have effected an organization for export purposes. It is announced that they intend to invade France, Germany, Switzerland, and Italy, and wrest those countries, if possible, from the American company which now supplies their demands for petroleum, and that they also propose contesting certain markets with Russia.
-The Board of Rapid Transit Commissioners, New York, at a recent meeting unanimously accepted the bid made by the Belmont-McDonald syndicate for the construction of a tumnel under the East River to Brooklyn The syndieal offered to build the tunnel for $\$ 2,000,000$, and the ferminals for $\$ 1,000,000$ additional.
-The directors of the Sandwich, Windsor and Amherstburg Railway have, we are told, decided to extend their lines to Amherstburg, Ont., at once. The Townships of Anderson and Sandwich West have settled upon the bonuses which they are to give, and the franchise in Wind sor has been determined on.
-Reports to the Fisheries Department indicate that the British Columbia sealing schooners operating on the Japan coast and in the vicinity of the Copper Islands (Russian territory) have had four catches. The weather, however, was terrible, 40 Japanese schooners being lost in one gale.
-European capitalists are financing a prospecting expedition which has gone to the most eastern point of Siberia on the coast of the Behring Sca. The district is said to be rich in gold, and its geological formation to be the same as that of the Klondike.
-A Kingston, Ont., letter reports that the Lacey \& Smith mica mine at Sydenham has been discovered to be the finest mine of this class in the world. A new bed of great value has been turned up, and piecels seven feet long have been taken out.
-Dundas, Ont., is, we are told, to have a new industry to be known as the "Valley City Fruit Co." Mr. Blasdell is organizing the company to taike over his factory, install

## The Improved Long Saw Brinding Machine

|  |
| :---: |



# Joseph Booth \& Bros., L'td., 

## ENGINEERS and MANUFACTURERS,

 Rodley, Ilear Leeds, - England. Manufacturers ofSteam Hydraulic Cranes and Lifting Machinery,

Under the New Canadian Tariff.

## CROSS \& CO.,

(Frederick Escott \& Henry Cross.)

Trade Mark. the "cross" brand. Table Stationery.
modern machinery, manufacture all kinds of fruit products and cater chiefly to the wesitern market.
-A substantial recognition of the material prosperity which has come to the Eastern Townships of Canada through the improvement of dairying there has been made by the Eastern Townships Bank in doating the sum of $\$ 500$ as prizes for cheese and butter at the Exhibition to be held in Snerbrooke from August 30 to September 6. The first prize in each case is $\$ 100$. The competition is open to the Dominion. Details of information can be obtained from. Mr. W. M. Tomlinson, Secretary, at Sherbrooke, Que.

## Manufacturers of

Every description of Laced, Embossed and Pleated Paper Goods for Table Decoration.

33 Tabernacle Street, LONDON, E.C., England.

[^3]
## Made in London from

British Material
By ...
British Workpeople Only.

-George T. Pendrith \& Co., dealers in machinery, nave assigned to E. R. C. Clarkson. The elaims of the 54 creditors which have been filed with the assignee amount to nearly $\$ 25,000$. A statement will be presented at a meeting, it is expected, of the creditors, which has been called for this date. The heaviest claim is that of the Brodie estate of Guelph, which amounts to $\$ 17,874$. It is understood that offers of a settlement have been refused.
-Ottawa's new city directory has been issued and gives the population of Ottawa at 73,196 . There are 25,240 individual names in the directory. The Dominion census places the population at 59,400 .

LIGHT LIFU CARS.
BEST STEAM CAR ON THE MAREET. ENGLISE-BUILT THROUGHOUT. MADE IN THREE SIZES.


FOUR-SEATED Double Phaeton,

TWO-SEATED
with removable third seat,
for doctors' use.
LIGHT VANS
To carry up to one ton.

## The Steam Car Co., House's System Limited. <br> Registered Offices :

88 CHANCERY LANE, LONDON, W.C., Eng.


Insurance.
PHCENIX
ASSURANGE CO'Y., Ltd. or condon. beve.
stcaobsted in ims. Danadian brancis Etatabishad in 100a.
Mo. 164 8t. James 8 r. montrial, p.g.
PATERSON \& SON, Agente for the Dominion
Agents: E. Whitehead \& Oo. Engligh Dent.
A. Simard.
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F. Lamontagnosen Dept. ※. Lamontagne, French Dept. (1) alcòonian... INSURANCE CO.
The Oldest Scottish Fire Office. Canadlan Head omice, montreal.

## R. WILSON-SMITH

## financial agent.

Government, Manicipal and Railway seourities bonght and sold. First olass seourities suitable for Trust Funds always on hand. Trust Estates raanaged.

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G. ROSS ROBERTSON \& SONS, General Insurance Agents and Brokers кетавиянкд 186 .
BELL TEEEPHONE BUILDING, MONTREAL.

| Telephone Main 1277. <br> Private Offee, |  | P. O. Box |
| :---: | :---: | :---: |
| THE CANADIAN |  |  |
|  |  |  |

Montreal, Friday, August 1st, 1902.

## A FAST ATLANTIC LINE.

Improvements have been coming so fast of late years, not so much on water as on land, that even the proposed operation of a line of steamers plying weekly between a Canadian port and Great Britain, having a speed of 23 knots an hour, thereby bringing the Dominion within some three days' sail of the Motherland, has not caused any summer hats to be thrown in the air. No; but, on the contrary, we read daily of individual interests voicing their objections, some because of fear of a diversion of traffic, some because certain ports are in remote danger of being passed by or not reached, while others who profess to a clearness of perception sufficient for such pur-

## THE MANCHESTER Fire assurance company.

OAPITAL, - - $\$ 10,000,000$

## Estabished 1834.

Head Ofice, Canalan Branch Head Omice, TORONTO, T. D. RIOHARDSor, Asestatant-M Manager.

EVANS \& JOHNSOM, Restdent Agente, MONTREAL.
1723 Notre Dame St.

## The Imperial Liie cmoso or

Will offer a most advantageous contract to a good representative in each of the following places

| Sherbrooke, | Knowlton, | Richmond, |
| :--- | :--- | :--- |
| St. Johne, | Snanstead, | Coaticook and |
| Hantlngdon, | Waterloo, | Drumanondville. |
| Farnham, | Granby, |  |
| nly men of good character. possessing energy and business ability |  |  |

Only men of good character. posseasing energy and business ability
will be considered for these vacancles.
will be considered for these vacancles.
E. S. MILLER, Provincial Manager,

260 St. James Street,
MONTREAL.
poses claim that a line giving such a speedy service will not, nor cannot pay because there is not enough traffic. This last contention is made appear the more plausible by the statement that the fast lines now operating to New York barely pay in face of a population of seventyfive millions outside the door.

Taking the latter point first we may say that a fast Atlantic service, as outlined at a meeting of the Montreal Board of Trade a few days ago, would have not only the population of the United States, but that of Canada as well, to reckon on for a passenger service. The best time being made to and from U.S. ports has failed to arouse any such enthusiasm as would the completion of

# Mutual Reserve Life Insurance $\mathrm{Co}_{\mathrm{o}}$, 

 FREDERICK A. BURNHAM, PaEs:DENT.EIGHTY-ONE THOUSAND POLICY-HOLDERS. Total Assets, $\$ 12,264,838.21$.

THE TWENTIETH ANNUAL STATHMENT Shows that the 1900 Business Brought

An Increase in Assets. An Increase in Income An Increase in Surplus . AND...
An Increase in Insurance in Force. Net Surplus, - \$1,187,617.68. Total Death Claims Paid since Organization, over FURTY-EIGHT MILLION DOLLARS.

EXOELLEENT POSITIONS OPEN in its Agency Department in overy
 CAN WORK FOR. Farther information suppilied by any of the Managers, General or Special $A$ genta in the U . S , Canade Great Britiln or Europe

Home Office, Mutual Reserve Building, - - NEW YORK CITY Montreal Office, - - La Presse Building. T. W. P. PATtERSON, Gen. Mant

## UNION ASSURANGE SOCEITY OF LONDON.

(Inbtitutrd in the reien of quezen Amane, A. D. 1714.)

## Oapital and Aecumulated Frunds exceed, - $\quad \$ 16,000,00000$

ONE OF THE OLDEST AND STRONGEST OF FIRE OFFICES.
Casada brakoh :
Cor. St. James and McGill Streets, - MONTREAL.
T. L. MORRISEY, Manager.
the proposed Canadian service, simply because the time limit has been lessening so gradually that each record during the past decade has been an expectation rather than a surprise. But with almost one-third of that record time dispensed with on this proposed line, how long would the advertisement of sucn a speedy trip across the Atlanti, be in reaching every home on every continent where news is received? Thousands who never travelled beyond the continent would be eager to accept such advantages as this would create. A point has also been brought up that the majority of travellers would not not prefer such speedy vessels, deeming them unsafe. How many who travel overland five hundred to three thousand miles to-day take the slow accommodation trains in preference to the limited express? Before the days of swift electric street cars the slow horse cars were patronized, yet who would prefer them now?

In proportion as these improved transportation facilities have created patronage so will a fast Atlantic passenger service as proposed create patronage that cannot be either seen or heard of to-day. Illustrations of this order are being daily brought to the surface. A merchant will not buy a certain line of goods because he sees no outlet. No such goods are worn in his vicinity and he has never been asked for them. Yet, on being prevailed on to take a few webs and advertise and show them, he is astonished to find people coming for them who tell him they were not hitherto aware that he dealt in such fine quality.
The grand advertisement Canada would receive through the inauguration of this service would place her speedily in the path for which she was by nature
designed, and the vast fertile lands of the West and North would be brought under cultivation with much greater speed thereby making additional and improved transatlantic facilities more speedily a necessity, each feeding the other and increasing the profits they would separately onjoy. The fast Atlantic passenger service must come. The sooner the better.

## ONE OF THE GREAT LIGHT COMPETITORS.

The efforts made to introduce in Canada not many years ago the use of a patent metallic "mantle" which rendered incandescent a lighted gas jet, thereby greatly increasing the light power, were well received, especially in Montreal where what is known as the Auer Light and, for some time, the Drexel Light, came largely into use. The increasing favour shown to the simpler and more agreeable electric light, owing to gradual reduction in cost, has meantime caused it to so outrun some other systems that it has been found by one of the rival foreign mantle companies impossible to maintain the customary rate of returns to the proprietors. The late annual report of the Welsbach Company of Vienna, whose system is probably best known in the United States, shows, little change from the rather unsatisfactory returns of the last two years, to say the least of it. There is, as we gather from the London Economist, the same diminution in profits, depreciation in the value of materials and stock in hand and the losses in connection with the purchase of subsidiary concerns. The consequence is that the net profit amounts only to about $\$ 120$,000 , as compared with $\$ 330,000$ and $\$ 600,000$ in the two previons years respectively. The profits received from the Austrian company for the past year amounted to $\$ 230,000$, while as before stated, the amount available in the Welsbach accounts is only $\$ 120,000$. That, however, is after carrying $\$ 100,000$ to suspense account, providing $\$ 16,000$ for compensation to the late directors, and writing off nearly $\$ 40,000$ for loss on the Kern Burner, and $\$ 36,750$ income tax for two years. The law and incidental charges amount to $\$ 81,800$, as compared with $\$ 62,700$, so that the company has not so far derived benefit from the abandonment of the infringement litigation. It is, of course, more than ever apparent that the company is burdened with an amount of capital altogether out of proportion to the volume of its business or its profit-earning capacity, even under more favourable conditions than it has recently enjoyed. The present directors quite recognise this and the necessity for writing down the purchase consideration, which stands in the balance-sheet at $\$ 16,810,000$. Apart from the shares in the Austrian company, a very large portion of this is represented by almost worthless patents, and for which, as the auditors are careful to point out, no depreciation has been provided. The directors entirely agree with the advisory committee, "that the company is greatly over-capitalised, and that at the earliest possible date the capital should be adequately written down." But they suggest that "any definite action should stand over until a better estimate can be made of the probable earnings of the company under the new conditions." That, as our contemporary says, "is a perfectly reasonable request, and the present board cannot,
of course, be held responsible for the present unfortunate position of the undertaking, since they took office as a complete board only on February 10th, while the accounts are made up to March 31st. They have an admittedly difficult task in front of them, and while the situation cannot well get worse, the shareholders will be well advised to exercise patience, as time alone can demonstrate whether the change of policy and the system of management inaugurated by the board will, after the necessary reduction of capital has been effected, resuscilate the fortunes of the undertaking, and put it in a position to earn dividends on the remnant of its capital."

## VALUE OF GOOD QUALITY.

When Adam picked the choicest fruit in the earliest garden, even at a great sacrifice, there was, perhaps, something more of a lesson in it for the host of traders who have succeeded him than pulpit orators have divulged up to the present day. In the endeavour to "please all, both great and small," the majority of retail dealers make the mistake which is responsible for twothirds of the petty annoyances to which their daily lives are subject, and at least one-half of the failures which ultimately follow.
A merchant who keeps in stock only goods of first quality has many advantages over his competitor who deals in everything that will stand measuring, weighing, handling or superficial inspection. In the first place the dealer in good goods is compelled to keep these goods in first-class shape, because he values them for the money invested in them and, like a fifty dollar suit of clothes, he is going to take good care of them, even though his habits are by nature careless and unadapted to looking after details. As a consequence this dealer will keep his store and his stock in better appearance than the dealer who handles all grades; and just because he does he is distinguished in business and when good quality is sought regardlesss of cost this man gets the trade.

Yet, in opposition, instances beyond number might be cited where dealers opened up storekeeping with the avowed intention of keeping nothing but the best, and were soon forced, or rather taught by what they considered actual experience, to keep also the cheapest and lowest grades to be found on the market. But in these instances how far did experience guide them? Was the experience they gained correctly interpreted? Was it of sufficient length to use it as a guide against the advice of those who had spent the best years of their lives behind the counter and had learned through mature experience how to best judge human nature? Without going many miles away, we can point to a case which may serve as a basis for what we here claim: that a dealer who handles only good goods will make his business outlive that of the apparently more progressive, who handles all grades.

In a local manufacturing town the leading grocery store, which did a jobbing trade to some extent by supplying small groceries - some whose owners did not look upon the large concern as really injuring their tradehad among its patrons a lady who keeps a small shop, (a miniature departmental store) on the outskirts of the
town. This customer would, on her several visits each month, always inquire regarding the leaders advertised; but on no consideration could she be forced to buy anything savouring of low quality. She would have the choicest goods or none. After some years it was found that this customer was buying gradually larger bills and really holding some of the custom which the large concern had prized. Inquiry among some of these brought out the fact that the best quality goods which this lady had been selecting were being retailed at a margin of eighteen to twenty-two per cent., figures considerably less than were marked on the same goods by the jobbing concern, which sold the low quality goods at a close margin and was making up on the better grades. Nor could this lady's trade be taken. Keeping only the best, her customers had been taught to rely on what they obtained and they would not be coaxed away.
There are some commodities, however, which require what is termed educated taste, to properly relish, chief among these being cheese. This staple is made in many varieties, each distinct yet each pure and worthy of being deemed choicest quality according to its method of manufacture. Yet many inferior grades of cheese are being sold exclusively by seemingly first class grocers, the only apparent reason for this preference being that they can be bought and sold a cent or two below the choicest quality. In certain sections of Montreal it is claimed by persons, of decided tastes that it is an actual impossibility to get a pound of what they term really first-class cheese. It is told of a popular restaurateur in this city having through some mysterious way got hold, not long since, of a cheese which, for genuine "taking and holding" flavour was all that its "whole" name could imply. To some dozens of his friends, whom he had heard tell "cheese stories," he sent a liberal slice, and it is told that the next thing he knew he was having more calls for "more of that same brand of cheese" than he could supply if he had been in possession of the factory.

However, as "there's no accounting for tastes," no one will dispute the statement that the appetite has, in many instances, to be cultivated before it can accept particular foods. There are many that never succeed in overcoming their distaste for that best of vegetables, the tomato; a profound distaste is felt by others for the odorous onion; some blench at the sight and smell of the innocuous clam, and will have none of its treacherous relative, the lobster. Others there are that with difficulty foster a liking for olives and olive oil. It is always a pity when the appetite is squeamish and refuses to accept the fruits of the earth in their season, but when it comes to a distaste of meats that are gamey, and cheese that owes its aspect, odor and taste to rank putridity, there are those that think such objections well founded. An insufferable odor, such as would raise the gravest suspicions as to the sanitary condition of one's kitchen, is not what a sane person would wish to fill the diningroom with, one would think; yet the limburger and other such half-decayed cheeses are esteemed choice morsels, and the people who eat them voluntarily offend the sense of smell and introduce dangerously "ripe" morsels into their stomachs, with the air of supping on ambrosia. The Dietetic and Hygienic Gazette in an article quoted by the American Kitchen Magazine says of such cheeses: "What is the matter with the cheese? Simply this, that it has come to be an almost universal belief that coagulated casein and butter fat, which are its constitu-
ents, must be "cured." This "curing" process is chiefly accomplished by time. It is not considered fit to eat until it is old enough and rank enough-from gradual processes of decomposition-to be buried. The average palate has been gradually educated to relish cheese after it has undergone butyric-acid fermentation, and is, in fact, putrid, This is plain English, and it flies in the face of reigning authorities on gustatory standards. Certain brands of the stuff, as roquefort, limburger, and several other varieties, sell at enormous prices simply because they represent the ideal degree of rankness-putridity. This butyric fermentation has its proper bacillus, and, in case of the special varieties present in limburger and other delectable brands, the characteristic odor is vile enough and strong enough to bar attempts at counterfeiting or substitution. The flavour comports with the smell, and either one would cause a respectable canine to drop his astonished tail and sneak out of the rankest soap factory or tanyard on the face of the earth.

Every normal stomach rebels at it, and every normal palate repudiates it at sight, taste or smell. Years ago when all the small dairymen made little cheese for their own use, if not for the market, they began to eat it before it was a fornight old, ate it as freely as they did bread, and never thought of it as being difficult of digestion. Nor was it."
Up in Western Ontario, in a little obscure village, a general merchant is to-day doing a prosperous business, who began there over forty years ago with barely sufficient to make a fair showing. The motto on this man's wrapping paper, from the first day to the present has been: "Quality, not quantity is our leading feature." The cut represents a balance scales with the former outweighing the latter. To this principle that merchant always adhered and from an humble beginning is long since in possession of many fruitful acres in addition to ownership of a spacious store and modern surroundings. Good goods at fair prices will always win.

## THE LIFE ASSURANCE SIEVE.

Pouring water into a sieve represents a large portion of the business done by the American Life As-
surance Companies as is shown by the following table published by the New York Spectator:

Ten Years' Growth and Waste Life Assurance, (1892-1901).

| Name of company. | New business issued and paid for. | Iapsed insurance. | Surrendered insurance. | Total lapses and surrenders.*** |  | Gain in ins'rance in force |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aetna Life, Hartford | \$203,379,016 | \$57,022,688 | \$20,674,299 | \$77,596,987 | 38.20 | \$76,371,066 | 37.55 | 61.14 |
| Berkshire, Pittsfield, Ma. | 63,709,334 | 18,774,023 | 13,948,696 | 32,722,719 | 51.36 | 25,112,702 | 39.42 | 81.54 |
| Conn. Gen., Hartford | 20,575,438 | 5,527,609 | 2,893,832 | 8,421,441 | 40.93 | 9,075,149 | 44.11 | 97.24 |
| Conn. Mutual, Hartford. | 101,430,863 | 24,111,317 | 14,659,912 | 38,771,229 | 38.22 | 8,637,089 | 8.52 | 5.57 |
| Equitable, New York ... | 1,371,517,230 | 510,594,597 | 310,540,181 | 821,134,778 | 59.87 | 374,382,168 | 27.30 | 46.51 |
| Germania, New York | 95,864,771 | 32,816,521 | 15,915,876 | 48,732,397 | 50.83 | 24,488,081 | 25.54 | 40.21 |
| Home Life, New York | 85,485,369 | 33,819,439 | 15,156,502 | 48,975,941 | 57.29 | 27,484,893 | 32.15 | 85.46 |
| Manhattan, New York | 83,625,970 | 46,831,559 | 8,484,398 | 55,316,957 | 66.15 | 5,129,331 | 6.13 | 8.68 |
| Mass. Mutual, Springfield | 168,095,119 | 40,286,654 | 26,118,622 | 66,405,276 | 39.50 | 76,579,056 | 45.56 | 110.14 |
| Mutual Benefit, Newark. | 298,159,054 | 43,120,881 | 77,765,510 | 120,886,391 | 40.54 | 108,118,911 | 36.26 | 59.03 |
| Mutual Life, New York. | 1,554,255,821 | 580,317,471 | 211,951,592 | 792,269,063 | 50.97 | 546,204,272 | 35.14 | 78.62 |
| Nat. of Vt., Montpelier.. | 133,283,692 | 35,550,559 | 28,004,887 | 63,555,446 | 47.68 | 57,203,702 | 42.92 | 111.36 |
| New England, Boston | 116,696,157 | 22,165,189 | 23,581,953 | 45,747,142 | 39.20 | 38,816,125 | 33.26 | 44.43 |
| New York Life, N.Y. . | 1,739,947,850 | 497,137,246 | 152,033,209 | 649,170,455 | 37.31 | $736,286,121$ | 42.32 | 117.04 |
| N. W. Mut, Milwaukee. | 567,838,082 | 111,980,549 | 41,333,460 | 153,314,009 | 27.00 | 299,030,247 | 52.66 | 108.47 |
| Penn Mrt., Philadelphia. | 285,904,513 | 78,546,411 | 20,743,091 | 108,289,502 | 37.87 | 138,298,141 | 48.37 | 133.30 |
| Phoenix Mut., Hartford. | 87,670,815 | 27,945,130 | 8,189,140 | 36,134,270 | 41.22 | 38,770,409 | 44.22 | 143.05 |
| Prov. L. \& T., Philadel.. | 140,395,795 | 38,497,960 | 19,529,615 | 58,027,575 | 41.33 | 56,123,350 | 39.97 | 65.37 |
| Prov. Sav., New York* . | 235,270,057 | 22,566,520 | 7,667,913 | 30,234,433 | 12.85 | 24,155,690 | 10.27 | 34.67 |
| State Mu., Worcester, M. | 92,900,668 | 13,146,636 | 17,043,648 | 30,195,284 | 32.50 | 48,248,224 | 51.94 | 123.17 |
| Travelers, Hartford .... | 140,905,008 | 41,913,634 | 11,689,034 | 53,602,668 | 38.75 | 54,413,248 | 38.62 | 88.03 |
| Union Cent., Cincinnati. | 246,155,559 | 99,553,940 | 9,760,409 | 109,314,349 | 44.41 | 110,778,300 | 45.00 | 193.48 |
| Union Mu., Portland, M. | 75,306,787 | 32,171,531 | 4,371,874 | 36,543,405 | 48.50 | 22,295,554 | 29.61 | 72.74 |
| United States, New York | 74,255,109 | 51,591,899 | 5,771,291 | 57,363,190 | 77.25 | 545,960 | 0.73 | 1.32 |
| Washington, New York . | 93,895,927 | 53,084,314 | 17,534,855 | 70,619,169 | 75.21 | 10,474,982 | 11.15 | 20.71 |
| Aggregates (25 cos.) . $\$$ | 8,076,524,005 | ,519,074,277 | \$1,093,368,799 | \$3,612,443,076 | 44.73 | \$2,889,537,878 | 35.78 | 75.33 |

*The buik of this company's terminations are by expiry, amounting in the ten years to $\$ 146,261,644$.
\#\#This column has been substituted for two in The Spectator, showing total amount and amount per $\$ 1,000$ paid for surrenders. .

The table shows that out of $\$ 8,076,524,005$ of new business secured and placed on their books in the ten years from 1892 to 1901, the above 25 companies only
retained $\$ 2,889,537,878$, they having lost $\$ 3,612,443,076$ by lapses and surrenders. That is, 44.73 per cent. of the new business acquired slipped through their sieves
like water. Eight companies lost from 50 to 75 per cent of their new business by lapses and surrenders, three of them by lapses alone. The three giants obtained $\$ 1$,$665,720,901$ of new business between 1892 and 1201 , of which they lost by lapses $\$ 1,588,049,314$, and by surrenders $\$ 6 \% 4,524,982$, an aggregate loss of $\$ 2,262, \check{5} 94,296$, which equals 48.5 per cent. of the total new business issued. The above returns have a close bearing upon the question of expenses for it is manifest that thore must be an enormous waste of labour and other outlays in conducting a life assurance business of which 44.73 per cent. slips away after being secured by lapses and surrenders. When it is considered that a very large proportion of new business yields a trifling profit in the first year, much of it none at all, the waste of effort and expense in obtaining such a vast mass of very iransinwt business is enormous.

## A SCANDAL TO CANADIAN JOURNALISM.

The greatest reproach of a free Press is the opportunity it affords to a malignant slanderer for attacking a rival whose success is an intolerable provocation.

A Toronto weekly has recently fallen foul of this dournal without our having directly or indirectly made any reference to our assailant, or his publication. We, however, have achieved a considerable degree of success in a field wherein the slanderer has utterly failed to secure any footing. Enraged by jealousy, he has endeavoured to deprive us of a business, some of which he sought to secure, and ignominiously failed.
The only way to secure such business as a newspaper proprietor aims to acquire is, to offer a fair equivalent tor whatever is charged for the opportunity of calling public attention to the goods an advertiser has for sale. This equivalent consists of a wide circulation amongst the classes who purchase such goods, and a public reputation which, to some extent, is a guarantee that the firm offering such articles for sale is reputable and trustworthy. Business men are shrewd judges; they do not sow good seed on barren sand, or throw it away where it is certain to be wasted.
Now, the "Journal of Commerce" proudly claims to have received the emphatic endorsation of the business community, which is demonstrated by its advertisements having steadily increased in volume for years, until now they are three times their extent in earlier days. While our business has thus been expanding, our angry contemporary's columns have not only remained as narrow as they were twenty years ago, but his paper has lost a class of supporters whose withdrawal is a clear proof that some of our most prominent traders regard his journal as of no value as an advertising medium. Hence his villainous attack upon this Journal, which has brought him within the range of the criminal law. We say this advisedly, because the charges made against this Journal have been made without any provocation on our part; they have been framed solely with a malicious intention to do us injury, to damage our reputation and business, and to do such hurt as can only be inflicted by cowardly and malign mendacity.

Our assailant having no circulation in England has taken this Journal and sent direct from his office in Toronto a copy of his infamous slanders to the firms in Great Britain who have used our columns to draw the attention of Canadian buyers to their goods. Every
honest man must regard such tactics with disgust. Such methods are inspired by the same vicious spirit as leads those it inspired to the penitentiary.

During a quarter of a century this Journal has remained under the sole control of its founder, and has prospered. In the same term the journal which has been utilized to publish attacks upon us, has changed hands several times, the latest quite recently, so, possibly, some very fresh, very verdant new proprietor, has signalized his entrance into journalism by running amuck at a rival. Such a debut promises a speedy exit from the stage, for it is a sorry exhibition of utter incapacity for such journalistic work as commands public respect.

Our contemporary will find that success in the journalistic sphere cannot be won by endeavouring to stab a competitor with a poisoned weapon, the very use of which is a distinct proof of a lack of brains, of experience, of honour, of self-respect, of regard for the decencies of journalism, and of reverence for the law of the land.

Our enterprise in making a vigourous effort to enlarge the trade of Great Britain with Canada has met with gratifying success. We have direct assurances from-firms in the Old Land that our paper has introduced thein to buyers on this side from whom they have received satisfactory orders. That some firms have been less successful is quite natural, as, in some lines of goods the Americans have secured a foothold in Canada which it will take time to loosen. Trade relations are not either established or broken off in a day, or even months. But our contention is, that the market of Canada offers wide opportunities to the manufacturers and merchants of Great Britain. But to capture the market demands patient effort, study of Canadian conditions, and a readiness to meet those conditions by supplying the precise class of goods that are demanded by Canadian buyers. The Government of Canada grants a rebate of duty to the extent of one-third on all goods sent from Great Britain which are wholly or to a large degree the produce of the Old Land. This. Journal has done more than any other paper, indeed more than all others combined to inform the British people of this great advantage. Had no more been done than is, or has been, in the power of our furiously raging contemporary, the preferential tariff of Canada would have been a dead letter from its inception. But the advertising which the tariff has received by our explanations had led to a considerable increase in the trade between England and Canada, not merely in the way of British exports, but also of British purchases of Canadian products, for the liberality of our tratment of Britich goods has aroused the gratitude of the people in the Old Land and moved them to desire to reciprocate such liberality by preferences of Canadian goods when buying.

We must ask our British fiend and our contempirarics of the British Press, not to judge Canadians or Canadian foumsls by the disgracefud outhursts of malignant mendacity which have been indulged in by our unfortunate and decrepit Toronto contemporary. Failure, discredit, are hard to bear. They seem to have deprived our assailant of his reason, and, if his slanders were fustly punished he would be deprived of his liberty for a year or two and compelled to learn the art of picking oakum, or acquiring some handicraft more adapted to his very narrow talents than conducting a respectable weekly journal.

## WHAT CANADA BUYS-(4.)

This week we continue publication of a list of the goods imported by our own people during the fiscal year ended 30th June, 1901, with the view of affording information to those of our friends abroad, who may be desirous of opening up or extending business in Canada. This alphabetical list, compiled from the Cusioms returns, is unavoidably voluminous and will probably run through the greater portion of the "Journal of Commerce" for the current half-year; but it should prove
most valuable to manufacturers in the United Kingdom and their representatives who would avail themselves of the advantages offered under our Differential Ṫarilf which, it may be seen, allows one-third off the ordinary duty on goods of British manufacture exported io Canada. Any information which, alphabetically, must recur later on in our tables will be furnished meantime on application to the office of the "Canadian Journal of Commerce," Montreal:

DUTIABLE GOODS - (Continued.)

Articles Imported.
Entered for Home Consumption.

Preferential Tariff.


Books-Printed Periodicals and Pamphlets, N.E.S.-


- 1,6
22.50
80

80
121.80
1.70
-

$$
\begin{array}{r}
3,605.10 \\
696.40 \\
400
\end{array}
$$

52,651.18

Novels or Works of Fiction, \&e, not including juvenile and toy books-
Great Britain ............. ........ 21,861

## China

21,861

| France . ......................... . 2,416 |  |
| :---: | :---: |
|  |  |

Germany
285
Japan
65
Total $\ldots \ldots \ldots \ldots$........................... 90,089

## BRITISH MANUFACTURE

Send for a complete set of Catalogues. TWIN LENS CAMERAS, for plates, films or roller film (daylight loading) with full size finders, giving exactly what will be seen on the Plate

## THE ZYLO CAMERA

A Film Camera de Luxe, carrying 24 films of any make without backing or notching.

# THE LONDON STEREOSCOPIC COMPANY, the piomerrs of amateur photocraphy. 

STAND or FIELD CAMERAS of the Best Make. STereoscopic Cameras, in Great Vapiety. The LARGEST STOCK of every requisite for Photographers of any house in England.

## 106 \& 108 Regent Street and 54 Cheapside, E.C., LONDON, ENGLAND.

Established 50 Years.


| Great Britain | 400 | 145 | 12 | 3 | 1.80 | 388 | 142 | 38.80 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Germany | 2,556 | 400 | 3,038 | 983 | 455.70 |  |  |  |
| Cnited States | 1,908 | 781 | 1,908 | 781 | 286.20 |  |  |  |
| Total | 4,864 | 1,326 | 4,958 | 1,767 | 743.70 | 388 | 142 | 38.80 |
| Printed Music, Bound or in Sheets- |  |  |  |  |  |  |  |  |
| Great Britain |  | 10,918 |  | 2,233 | 223.30 |  | 8685 | 579.14 |
| Belgium |  | 42 |  | 42 | 4.20 |  | 868 | ...... |
| China |  | 2 |  | 2 | 20 |  |  |  |
| France |  | 93 |  | 93 | 9.30 |  |  |  |
| Germany |  | 1,156 |  | 1,156 | 115.60 |  |  |  |
| United States |  | 21,055 |  | 20,839 | 2,083.91 |  |  |  |
| Total |  | 33,266 |  | 24,365 | 2,436.51 |  | 8685 | 579.14 |

# JOHN BARKER \& SONS, LIMITED. <br> Park Street Iron Works, 

Original Inventors, Patentees and Sole Makers of

# Barker's Self-Landing \& Delivering Hoists 

The Best Machines in the World for Loading and Unloading Goods.

Makers of all kinds of


CAGE HOISTS and LIFTS to work by Hydraulic. Electric. Gas or Steam Power Many Thousands Supplied.
slso of.
Oterhead Traveluive and Oiher Craies.
Barker's Patent Self-Closing and Lock ing Duors for Hoist Well Openings. All kinds of Mill Gearing, Machine
Macie Wheels, Shafting, \&c

If Canadians purchase these Oranes in Rngland. they have $331 / 3$ per cent. in their favour under the new Preferentisl Tariff,


WIRELESS SERVICE IS NOW PROMISED.

The Westminster Gazette announces that a company has been formed with a nominal capital of $£ 175,000$, which has been privately subscribed, for the purpose of operating the Armstrong-Orling system of wireless telegraphy. The pap:r says it is informed that this company will begin operations on a large scale almost immediately. Two factories will be erected in Buckinghamshire, England, and in France, at places which have already been selected. Everything in connection with the new scheme, down to an illustrated catalogue and price list, is ready. The Gazette says
"A perusal of an advance proof of the catalogue suggests the possibility that everyone will be enabled within six months to buy for a moderate price a handy wireless telegraph and telephone apparatus for private installation and use. It will be the simplest matter to connect all the rooms in a house or to connect a house with the city. Patents have been taken out by the Armstrong-Orling people, whose system differs in many important respects from that of Signor Marconi."

This development, it is said, is the outcome of experiments made at Hughenden in the autumn of 1901, when electrical impulses were sent through the ground without wires, and without the high poles used by Mareoni. Among the experiments was one on the steering gear of a torpedo lying at a distance of 500 yards in a ditch filled with water. The torpedo was moved at will to the right or left by pressing or releasing the lever of a small transmitter, into which the electrical current of a small battery had been conducted. In a similar mańner an electric lamp raised on a high pole far out in the fields was lighted and extinguished. In all cases the electric current was generated by an ordinary Bunsen carbon and zinc battery, and then led into the ground through a transmitter, which was kept in a case no larger than a good-sized cigar box. Thence the impulses speedily travelled to their des tination, where the receiver was waiting. In both the transmitter and receiver are imbedded the secrets of Armstrong's and Orling's inventions. Last autumn one or two miles seemed to be the limits of telegraphing through the ground. Since then Armstrong and Orling, with eleven Swedisi assistants, have enormously increased the power of the transmitter and the sensitiveness of the reciver.

The Westminster Gazette says it is informed in their behalf now that they can telegraph or telephone fully five
miles, and by the time the company is in working order they expect to be prepared to sell an apparatus with which everyone will be able to telegraph or telephone anywhere within at least twenty miles. The ground is always used as a conductor. All that is needed is to connect the telephones in a room with a transmitter or receiver by means of a short wire with the nearest gas or water pipe, which will earry the current to and from the earth. The walls of houses do not form any obstacle.

The officers of the World's Best Navy will have THE BEST CUTLERY!

## That is why their

Carvers and BreadKnives Arebought from

# Frank Mills \& Co., 

 HANOVER WORKS, division street, SHEFFIELD, Eng.

# Telegraphic Address : "UNION," St. Helens. Established 1837. Union Plate Glass Company. 

 LIMITED, REFRAX GLASS.

## Interior of Room Lighted with Ordinary Pollshed Plate C'ass.

## POCKET NOOK, ST. HELENS,



Interior of Samo Room Lighted with Refrax Class.

When telegraphing at a greater distance than twenty miles the Armstrong-Orling Company is still forced to use the air as a conductor of the shooting electrical sparks from station to station. This requires high poles at both ends, but they say that these poles will be only one-tenth the height of those used by Signor Marconi in order to be effective for the same distance. They also say that they are able to send 100 letters in the same time that it takes Marconi to send six.
They say their "relays" or an appliance used for catching or receiving the electrical impulse shot through the air from station to station, is far more sensitive than any ever previously invented, and is fifty times more sensitive than Thomson's syphon recorder. It is so sensitive that a dry battery consisting of a piece of zinc of microscopic size and an infinitesimal piece of carbon will work it. In a test with Marconi's Siem ns "relay," the latter with eight volts recorded electrical impulses at 1,699 miles. The Armstrong-Orling people say that their "relay" with only one volt worked even at 1,299 miles.
According to advance proofs of the price list the charge for transmitters for sending Morse signals short distances will be $£ 10$ and for long distances $£ 15$, in addition to a royalty of $£ 1$ per year. A complete telephone outfit for short distances will cost $£ 4$ per year and a royalty of $£ 1$. The prices of the relays are left blank for the present, but will be filled in later on.

## THE PAYING TELLER.

[A Paper by Alfred M. Barrett of the Western National Bank, New York.]

In any consideration of the several departments of bank service by a bank clerk, it would be invidious to describe one as of greater importance than another. Especially is this the case where all the departments are, in a measure interdependent, as are the branches of a bank's. work. Still, if there is any one to which the distinction should be given, 1 think it is the one which is the subject
of my paper. Fortunately, in treating of this matter, I can discuss the paying teller's department from the standpoint of an outsider. For, though once of, I am now outside, of that department.
I may be asked why I consider the paying teller's department so important. My reasons are manifold. It is the department which, next to the executive of the bank, is brought most into personal relations with the customers. A great deal of the work of the receiving department is done by mail; the loan clerk and the discount clerk see only those of the bank's customers who have paper or collateral to negotiat ; the correspondence work is done mainly at a distance, and the bookkeepers are hot always in evidence, though upon their work hinges almost every banking transaction. The paying ther, however, is brought in direct personal contact with nearly every depositor of the bank. Secondly, on no other department of a bank does there rest greater responsibility. A mistake made here is in nine cases out of ten fatal to the interests of the bank. If an error is made in the raceiving teller's department or the loan department, or any other of the departments, it is in most cases susceptible of correction. Not so with the paying teller's department.

The account of a failing house may be over-certified; a forged endorsement may be paid; a stop-payment over-looked-and the bank in either case must be the loser. An overpayment to an irresponsible messenger, though seldom made, sometimes occurs, and is irreparable.

Thirdly, the paying teller's duties call for the exercise of qualifications of no mean order.

Theoretically, the functions of a bank are to receive moneys, hold them on deposit, and pay them out at the convenience and on the demand of the depositors. In actual practice, however, there are many refinements on this theory, so that sometim:s these proper functions of a bank seem to be almost secondary. In fact, under the present advanced system of credits, one might conceive of a bank which, if we exerpt its legal reserve and clearinghouse requirements, might almost do business without the use of real or even fiat money.
We can imagine a bank whose entire capital has been paid in in checks; whose deposit bonds have been paid for


Cop, Ring-Bobbin and Hank Winding Frames Self-stopping and Sectional Warping Maohines. Cylinder and Hot Air Slasher Sizing Machines. Looms of various Types, Strongths and Widths, for weaving Light. Medium or Strong Goods, Plain, Twill, Satteen or Serge. Drop-Box and Revolving Bnx Looms for Checks, Oxfords, etc. Dobbies, Plaiting Machines, Plain, attention. Estimates given F.O.B., Liverpool.

Up-to-date Machinery of the best eenstruction. Low Prices. Prompt Delivery.
by checks; whose line of deposits is of the same instruments, and whos: payments are made by certificates of deposit or cashier's check-a bank, in fact, using but little if any currency beyond its legal reserve and clearing house funds, in its daily business.

In effect, however, although we may have advanced to a consid=rable distance along these credit lines much of the work of the tellers, especially of the paying t:llers, is with actual money, or at least paper representatives of coin. Bankers are still attached to the money bench or bank from which their title is derived, and deft fingers are still required for the counting of the vast sums passing over the benches or counters of a modern bank. If we consider the actual handling of bills and coin, the counting and recounting, the bunching, and labeling, and sorting, an snormous a mount of manual work is done daily in the paying teller's cage.

The handling of the actual currency is, however, only a small part of the duties of the paying teller. In fact, these are so many and so varied that the mere enumeration of them would make a chapter in itself. The individual capable of adequately meeting all their demands must be a many-sid d man. He must combine in one person, safety, as well as celerity; mental alertness, as well as physical smartness; an even disposition, perféct equanimity of temper, and tact of a high ord ir. In a bank of any size in a city like New York, it may well be said of the paying teller, borrowing a phrase from military parlance, that he is "on the firing line" all the time. From the moment he opens his window at ten o'clock in the morning until the close of banking hours for the public at three p.m., it is a constant "rush" for him and his assistants, and like the advance line of a military force, he must be ever on the lookout for surprises.

Th paying teller should be thoroughly familiar with the bank's depositors. When checks are presented over the counter to be cashed or certified, he cannot, ordinarily, stop to enquir whether or not the depositor's account is good for the amount of the check. Such inquiry made in the presence of the person presenting the check might lead to the inference that the depositor did not stand any ton well with his bank and thus harm readily be done. A woman's reputation or a professional man's standing may be ruined by a shrug of the shoulders or a wink at the proper time; in the same way, a man's credit may be impaired by an apparent momentary hesitation on the part of his Danker to immediately honor his draft, hence the
importance of the paying teller's studying and knowing in a general way something of the sort of account each depositor keeps with the bank.
The paying teller must have a knowledge of commercial er banking law. While, of course, the officers of the bank are its court of last resort, many important questions must be decided upon the moment by the paying teller without appealing to the officers. Questions as to the proper payee of a draft; of raised figures; legality of form of drafts; forged edorsements, etc. come to the teller at first hand. He may or may not pass upon them without the counsel of hig'her officials but the knowledge of when to act and when to refer such quentions is almost as important to the bank's interests as making the judgment in the first place.

In most of the city banks, the paying teller may be said to have reached the extent of his promotion. Beyond his tellership there is no advancement. Having found a man fitted for the duties of paying teller, the tendency is to keep him in that place. Paying tellers may be said to be like poets, "born, not made." The importance of the position calls for special qualifications, and the possessor of these, acquired through long experience in bank work, is so valuable in his own place that the officers of the bank ke?p him there. While thus to circumscribe his ambition and limit his horizon seems at first glance unfair, it is only part of the tendency toward specialization in the business world. It has the advantage, also, that it tends fowards the protection of the teller in his placn in spite of changes in management, now of such frequent occurrence in banks. The teller is a specialist-the product of long experience and training-and cannot be lightly set aside at the whim of a director or the behest of a special interest.

Not only must he be deft-fingered, but the strain upon his mental activity is so incessant that he must be just as quick of wit, and even of temper, as he is delicate and facile of touch in handling paper and coin.

I think I can best give an idea of the work devolving upon the paying tells $\mathbf{r}$ by describing the daily routine of his department in one of the large banks of this city. where work has been systematized in a way to make business proceed with despatch, and without loss of accuracy.

In this particular institution (as perhaps in all banks), the first duty of the teller upon his arrival in the morning is to get his cash ont of the vault. By cash I mean his drawer money, which runs from $\$ 50,000$ to $\$ 100,000$, and

# Patricroft, Manchester, England. 



## Makers of :

Gardnor Oil Engines-Petroleum
Gardner Gas Engines-Town or Producer Gas.
Gardner Spirit Engines-Gasoline, Benzoline.
Gardner Alcohol Engines-Methylated Spirit. Gardnor Launch Engines-Oil, Spirit or Alcohol.
LONBON OFFICES ANB SHOWROOMS,

Photo of 20 B. H. P. Oll Engine
Engines from $/ / \mathrm{B} . \mathrm{H} . \mathrm{P}$.
Horizontal and Vertical.
Tabe Ignition with Ignition Valven.
Electric Ignition.
More than 2000 Fngines Sold and Working suo cessfully in all Parts of the World.

## 200 Engines Always in Progress.

87 QUEEN VIGTORIA STREET, E. Go
covers an average day's necessities in coin and bills for over-the-count payments. Right at this point, at the very outset of my description of the routine work of the department, I want to call attention to this paying teller's cash and its significance as regards the confidence reposed in, and the responsibility resting upon, the paying teller. His cash box is absolutely under his control. It is, and must be, accessible only to him. The paying teller and his bondsmen are responsible for this cash, hence it must be under his control. There must be no divided or joint responsibility, for very obvious reasons.

> (To be Continued.)

## UNITED STATES FINANCES.

The Banking House of Henry Clews \& Co. New York, writes under date July 26, 1902: Considerable activity has developed on the Stock Excnange. Conspicuous manipulation was largely responsible for the astonishing advances in many of the loading stocks, such as Rock Island, St. Paul, N. Y. Central, Illinois Central, and L. \& N., which touched new high record prices. These spasmodic jumps were accompanied by reports of various impending deals, the consummation of which is likely to be facilitated by the favorable conditions induced through good crop prospects. Many of these plans have been held back for sinitable opportunities, and all sorts of rumors are to be expected but should be received with some reserve. A movement based on such reports may not be of the most
substantial character, hence abrupt substantial character, hence abrupt reactions may be ex-
pected to frequently accur; more outside buying has been in evidence and appears readier to follow good leadership than at any time this year. A gradual and steady advance usually enlists considerable outside following; but erratic movements as witnessed on Wednesday and Thursday are apt to injure a real bull market. So long as these tactics are continued we can only advise realizing on such pronounced rallies. London sold on the advances, much to general surprise, as foreign buying promised to be a feature of strength. There is a stronger undertone to the market than for several months, and judicious leadership would no doubt render possible not only continued activity but a wider and more profitable distribution of stocks. There are enough uncertainties in the market, however, to induce caution, although specialties promise to be well taken care of by those who have important negotiations under way. Prices are likely to be largely influenced by these deals and the possible shifting of control.

Gold exports need cause no concern. We usually send more or less gold to Europe at this season, and thus far, since Jannary 1st, we have only shipped about $\$ 20,000,000$ from this port against $\$ 30,000,000$ the same time last year. As a matter of fact, there is little likelihood of further important shipments. Money will probably be scarcer and in better demand on this side of the Atlantic than on the other. Our banks are well loaned up and reserves are low, not only here but in the interior. The European banks are carrying ample reserves; and at some of the foreign markets, especially in France, there is an abundance of loanable funds. A good deal of French money is now being loaned in this market; and, while the conversion of French rentes is likely to cause more activity in Paris, there is no prospect of a disturbance in the Paris

# ..Clay-working Machinery.. 

Manufactured by



#  <br> Tolegraphio Address, "Brieka," Aocringtom. A.B.C., Ath Edition, A.I., Engineering. 

money market or an early recall of the French funds now in use here. With the three great banks of Europe holding over $\$ 40,000,000$ more gold than a year ago, with Transvaal supplies steadily increasing and with no special speculative activity in sight, there is little reason to expect gold shipments so long as money continues in good demand nere at profitable rates. Large sums of foreign capital are loaned in this market, and repayment later on may compel gold exports, but these are likely to be deferred until after the harvest, and the outlook now is that breadstuffs and cotton will so forward freely enough to largely liquidate these obligations, and so lessen our payments in gold. Very shortly there will be a better supply of future grain and cotton bills, and this year the exchange market will not be called upon to suffer the $\$ 60,000,000$ loss in corn exports which had to be endured last year.
The general business situation continues eminently satisfactory. There are no signs of serious reaction, and, on the contrary, there are increasing indications that we are to have a good fall trade The best element of confi dence is the crop situation. Corn is making splendid progress, and everything now points to a bumper crop of $2,500,000,000$ bushels. There will also probably be ample crops of wheat and cotton. The importance of this to the farmers, the cattle raisers and the railroads cannot be overestimated. If expectations are realized we shall not only have good business results from the West, but railroad returns may be expected to make much better
reports than they did last year when they suffered from the corn damage. In the industrial field prospects are not quite so brilliant. Prices are high-often high enough to check the free placing of orders and costs of production have risen materially owing to the advances in wages and in raw materials; so that manufacturers, while finding a free outlet for their goods, are obliged to meet steadily diminishing profits. Needless to say, the aggressive attitude of labor added to these drawbacks renders the manufacturing outlook less rosy than one or two years ago. This fast is amply demonstrated by the smaller profits reported by some of the large Trusts in their latest statements, and adds force to the suggestion that speculative operations on the long side of the industrials are increasingly hazardous. The iron and steel trade continues to be an exception, owing to the marvelous demand for steel for construction purposes and new uses generally. Of course this steel boom must end, but apparently it has not yet run its course, and many of the mills are sold six months ahead. Nothing so forcibly illustrates American growth as our accomplishments in steel. Verily, we are becoming a nation of steel in temper as well as pinysically.
-The British Government has decided to send parties of Boers to Canada and Australia to study agricultural methods.

# M. WOODUCUARD ${ }_{\text {区 }}$ SONS, Ltd., 

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Telegraphic Address: "TOXTETH, Liverpool." Telephone 44, Wavertree.

## THE CANADA COMPANIES' ACT.

Messrs. Morris, Holt \& Gaudet, solicitors, Montreal, have prepared, at the request of the Canadian Bankers' Association, a timely annotation in pamphlet form of the Companies' Act, 1902, which has introduced so radical a change into our law regulating the formation of corporations by Letters Patent. As the publisher, Mr. C. Theoret says, the old precautions having proved illusory, it was considered best by Parliament to bring our legislation into line with the English and American Company Law. It remains to be seen how the new rules work here, but the importance of a thorough acquaintance with them by corporate bodies and business men can hardly be over estimated. The qualifying term "necessive" in the concluding paragraph of the publisher's notice is the first intimation we have of the coinage of a new word for the language.

## THE WESTERN HARVESTERS.

With the time again near when the fruitful West offers work and good wages to some 25,000 extra hands, many who even do not care to toil early and long will be looking in that direction with a view to accepting the numerous other and easier positions which the opening of a new country create. As a means of preventing a recurrence of complaints in past harvest seasons by some who went West and didn't get work, the railway authorities are endeavoring to solve the problem by the introduction of new ideas. Heretofore, the harvesters could go to any point on the main line of the Canadian Pacific east of Moose Jaw from Ontario points for $\$ 10$, and return for $\$ 18$ on presentation of a certificate from a farmer showing that they had woked for at least thirty days. Last season there was congestion at a number of places in the west, and men complained that although they had been promised work there was no employment for them when they arrived at their destination.
The farm laborers' excursions this year will start on August 18, and tickets will be sold up to August 25, good going only to the end of that month. It is probable that in a few days the railways will officially announce these dates. The plan adopted for the handling of these excursionists, however, differs materially from the arrangements that in the past were considered satisfactory. The tickets will be sold only as far as Winnipeg. There arrangements have bein made by the Government and the Canadian Pacific Railway for the engagement of those who desire to work as farm laborers. The excursionist, there-
fore, has to engage himself at Winnipeg, and after doing so report the railway company's agent there, when he will be given a free second class ticket to his destination, provided it is in Manitoba or Assiniboia. The farmer to whom the harvester has engaged must certify that he has hired the man before the latter can obtain the ticket. The reason given by the railway company for adopting this course is that it insures immediate distribution of the men to the points where they are required at once, and avoids congestion, and also that it will lead to the discovery of those who are not willing to work as farm laborers, and prevent them making complaints which have no foundation in fact. Artisans and clerks, unless strong and aceustomed to manual labor and willing to work hard as farm laborers, are warned that they are not wanted on the farm laborers' excursion.

## ACCESSORIES OF DRESS.

Now the newest collars are all white, of the finest muslins, and again, handwork must needs ornament them. There has been such a quantity of artificial, or rather, imitation, lace used, that women of refined tastes have made it a rule not to use imitation lace at all. Better to go without it, they say, than not to have the best. Still there are some gowns and some tise which require real lace, and the fascinating old barbs and ties, that were in fashion in the time of our grandmothers are now greatly in demand. There are, however, some very good ties to be had in the better class of imitation laces, whish are also very good in style.
Gloves are shorter than tiney were for general wear. The ones with two buttons, and even the one-button length for the long sleeves, and with the preference in favor of wash kid-more expensive to start, but, as their name implies, capable of being constantly kept clean. There are, to wear with elbow sleeves, whicin still continue in favor, long gloves of glace or spade in all the light colors. White is pr:ferred, although with a light gray gown or a very light $\tan$ it is a fad of this season to have the gloves of the same shade. To wear with tailor gowns or for the ordinary street gown, a heavy tan kid is considered quite the best and smartest. Gloves are worn larger than they were, a fashion especially adapted to warm weather, but also practical for the heavier kinds. For evening wear or with smart reception gowns for afternoon, the smaller size, or, rather, the close fitting glove, is considered better style. They should be made as simply as possible. Any eccentricity in gloves is considered bad form.

# The De Laval Patent Steam Turbines. Turbine Dynamos. Turbine Pumps \& Fans, 



No. 6395.100 B. H. P. TURBINE DYNAMO. Trpe K. K. D.
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SOLT SHLLING AGTINTS :
Greenwood \& Batley, Ltd.,
albion works, lembs, Eng.
To whom all Communications should be Addressedo,

Belts are fastened with most expensive buckles-rhinestone, gold, silver, jet, and all the various materials that are used for buckles. They fasten ribbon, silk and leather belts, and the silk elastic with satin finish, which is still in fashion this season.

Shoes have changed somewhat this year as regards style. The heels are so much higher, there is so much more curve under the instep, and the toes are so much more pointed. The low heels and broad soles on the common sense plan will never go out of style for people who want to walk and who are more or less conservative.

SPLENDID CROPS IN THE WEST.
Crop reports received by the Canadian Pacific Railway Company from its agents throughout the country show favorable weather, no damage and bright prospects. The report is very uniform in regard to weather and prospects, although it varies slightly in some districts as to damage. Following is a summary:

Main line Favorable weather, bright prospects and no damage at Marquette, Poplar Point, High Bluff, Portage la Prairie, Burnside, Bagot, MacGregor, Austin, Carberry, Brandon, Griswold, Oak Lake, Virden, Hargrave, Moosomin, Wapella, Broad View, Grenfell, Sintaluta, Regina, Pense, Moose Jaw; damage by locust at Sewell and Douglas.

[^4]Napinka section-Favorable weather, no damage and bright prospects at Pilot Mound, Crystal City, Clearwater, Holmfield, Killarney, Ninga, Whitewater, Deloraine, Napinka; slight damage by hail at Boissevain.

Estevan section-Favorable weather, no damage and bright prospects at Hartney, Lauder, Melita, Pierson, Carrievale, Oxbow; slight damage by hail at Elva and Gainsboro'.

> Carman branch-Slight damage by hail at Carman.

Favorable weather, no damage and bright prospects are also reported from the following points: Edmonton branch -Didsbury, Olds, Innisfail, Red Deer, Lacombe, Ponoka, Wetaskiwin, Leduc. Prince Albert branch-Lumsden, Saskatoon, Hague, Rosthern, Duck Lake, West Prince Albert, Lariviere section-La Salle; Morris, Morden, Thorn Hill, Darlingford, Lariviere. Arcola branch- Pipestone, Reston, Manor, Carlyle, Arcola. Teulon branch-Stony Mountain, Stonewall, Teulon. Emerson branch-Emerson, Dominion City, Gretna branch-Gretna, Altona. Portal section-Portal.

Mr. F. W. Thompson, Vice-President and General Manager of the Ogilvie Flour Mills Co., interviewed respecting his visit to this Province, said: "I have just returned from a trip through southern Manitoba, and am more than pleased with the general appearance of the whole country. From the reports of our experts, who have just completed a thorough inspection of the entire crop district throughout the whole country, and from what I myself have s:en, if the present conditions are maintained, the yield promises to exceed that of last year. It is, of course, not possible to make any definite estimate at this particular time, but certainly, judging from that por-

#  Spindle and Flyer Manufacturers. 

## Steel Spindles and Flyers and Ring Spindles of all kinds

 Flax, Wool, Worsted and other Fibres.
## SPINNING and DOUBLING RINGS.

## LONG and SHORT COLLARS, WHEELS, FOOTSTEPS and other Accessories for Cotton Machinery. <br> Repairs to Slubbing Intermediate and Roving Frames,-By our special methods we oan make old frames almost equal to new, no matter how distant the Mill mas be from eur Workn.

# Hargreaves Works, - - Oldham, England, 

SPECIAL PRICES TO CANADIANS UNDER THE NEW TARIFE. TA
tion of the country I have just been over, I feel warranted in the belief that we are on the eve of another most bountiful harvest. I had the pleasure of meeting a great many of my farmer friends from all over the country, and they were practically unanimous in their opinion that their own crops and others in their own particular district were equal to, if not better, at the present stage than any previous year, excepting possibly that they are possibly about a week or ten days later, but with a continuance of the brilliant and forcing weather, it is surprising what rapid progress can be made in overcoming this feature. The harvest will, I think, be pretty general by the 1st of September; in the usual early districts probably about the 2uLn of August."

## NOVELTIES IN STRAW HATS.

[^5]exhibits in the selection of hats, which invariably become the fashion, but the baron's latest is equally suitable for ceremony or negligee, for a southerly or for an east wind.

## DAIRY PRODUCE.

A private London circular, date July 18th, treating of the dairy produce situation, says: Butter.-Hot and dry genuine summer weather has prevailed during the past week, and on specially dry soils there are signs of the commencement of pastures burning up under the torrid sun. The not weather is reducing the supply of the evening milk, owing to the cows being worried by flies during the day. There is a better tone in the market for Canadian butter, and prices will probably advance 1 s to 2s per cwt., although at present they are about the same as for the corresponding week of last season. The imports of Canadian butter are in excess of those of last year, winile from the other transatlantic source of supply, viz., United States, they are far less than they were then. Choicest Canadian creamery on the spot brings 96 s to 98 s , while saitless makes 100s to 102s. For the twelfth week in succession the Copennagen Official Quotation remains unchanged at 90 kroner. It is very difficult just now to understand the present position of the market. Last year at this time there was a very great shortage of home-made butter, owing to the severe drought which prevailed, yet prices were, if anything, below the present figures. Now the pastures are excellent, and the import of butter is
math greater than last year. . In a word, we have larger home supplies and larger imports along with nigher prices and a firm market. Is this owing to large quantities of Russian being bought for cold storage purposes? Russian arrivals, however, just now are less than last year. For the last four weeks the total imports of Russian were only 55,373 ewts. against $62,010 \mathrm{cwts}$. for the same week $\$$ iti 1901. There does not now seem much probability of it return to lower prices before next summer, as in August. values generally advance.

Cheese.-There is a good active demand for Canadian chcese, and the supplies are not yet sufficient to reduce values, notwithstanding that over 4,000 tons were reeived from Canada last week. Choicest goods are making 48s to 49s per cwt. C.i.f. prices are closer to landed prices tnan they have been for some months and unless landed prices rise, c.i.f. terms must fall. Corresponding week, 1901, Canadian choicest sold at 47 s to 48 s and finest at 44 s to 46 s .

## FIRE LOSSES

Greenwood, B.C., July 28.-Fire destroyed the đry goods store of George F. Williams, located in the centre of the principal business block, and in clos: proximity to the new Windsor Hotel. Lo:s, about $\$ 100,000$.-Ottawa, 22.-Residence of Stephen Martin, on the Montreal road, totally destroyed. The loss is about $\$ 6,000$ partly covered by insur-ance.-Belleville, Ont., 28.-During a thunderstorm on Saturday night the barn of Virgil Thompson of Ameliasburg, was struck by lightning and totally destroyed. The barn was well stocked with hay, grain, etc., and the loss will be heavy; partly covered by insurance.- Ottawa, 24.-The store and dwelling house of Joseph Milks, Parker's Station, Eardley Township, Que., destroyed. The loss was about $\$ 3,000$, including $\$ 1,800$ on the stock, with $\$ 1,400$ in-surance.-Fuller's coal sheds at Carrievale, N.W.T., and a box car were burned to-day.-Montreal, 27.-The lighting system of the city was partially paralyzed, and damage to the amount of $\$ 3,000$ was done to the station on Queen street of the Royal Electric Company. The switchboards, the floor and a large portion of the plant were destroyed. The fire is supposed to have b:n caused by the crossing of wires.-London, Ont., 24.- The steeple of the First

Methodist Church was struck by lightning and set on fire. Damage by lightning, fire and water, $\$ 2,000$.-An unoceupied two storey frame house and barn on the first concession of Westminster, owned by Mr. A. C. Baker, were struck by lightning and destroyed.-A barn in the southern suburbs of the city was also set on fire by a flash, and, with its contents, was destroyed.-Hamilton, 24.-During a thunderstorm yesterday afternoon Mr. Peter Gordon's barn, Governor's road, Ancaster Township, was struck by iightning and destroyed. It was a large modern structure and contained a big quantity of hay.-Mattawa, Ont., 24.Lightning struck Messrs. Leblanc Bros.' saw mill, sash and door factory, and, notwithstanding a pouring rain and the full force of the fire department, everything was destroyd by fire. The Mattawa Electric Company's power plant also suffered heavy damage.- Forest, Ont., 24.-James Stewart, living on the twelfth concession of Plympton, had his barn struck by lightning and burned. Insured for $\$ 250$.

## HABITS ABOUT TEA AND COFFEE.

If they are looked at in a proper light, statistics are by no means dull reading, and may supply some most interesting facts and subjects for speculation. The returns of the imports into the kingdom of tea and coffee, says a London paper, open up some curious questions. The average Englishman drinks in the course of the year six times ans much tea as the average American or German, and very nearly 100 times as much as the average Frenchman. On the other hand, the Englishman does not drink coffee, and only gets through in a year about a twentieth part of that which the average German consumes. This liking for tea as compared with coffee in contradistinction to the taste of all the rest of the world cannot be put down to our much abused climate, for the same law holds good in the colonies. Wherever the Englishman goes he drinks tea if he can get it, and he usually sees that his supply does not run short. It is not a matter of taste but of temperament. The Englishman is always more or less at work and in a hurry, and has no time to waste making coffee as it should be made, if it is to be drunk without nausea. A handful of tea thrown into a pannikin of boiling water,

will brew a very excellent drink, but a handful of coffee treated in the same way would prove detestable. To make tea is easy, to make coffee tak:s trouble, and the Briton adopts that drink which is easiest to make.

## the late john macdougall

Many friends in Montreal, especially among the business enmmunity, will regret to hear of the death of Mr. John Macdougall, formerly, for many years, identified with the wholesale dry goods trade in this city, which took place on Friday evening last, at the old family residence, "Hillside," near Picton, Ont., of apoplexy. The deceased gentleman, who was in in his 54th year, and had retired from practical business some years ago, was a native of Inverness, Scotland, a descendant of an old Highland family, and on the female side of one of the early English settlers in South Carolina. Mr. Macdougall, who was unmarried, leaves a brother, Mr. Duncan Macdougall, of Picton, and a sister, Mrs. M. S. Foley, wife of the editor-proprietor of the "Journal of Commerce," of Montreal. The remains were brought to this city for interment in the family lot in Mount Royal Cemetery.

## EXTRACTION OF FISH OIL

A new process of extracting fish oil has been invented by E. R. Edson, of Cleveland, Ohio. Through experimenting and study, Mr. Edson has evolved a process which makes the offal of fish almost as valuable as tie fish itself. .it the end of a long, but rather simple process. fish oil is produced. In the reduction of fish offal, a vegetable process is used. By means of steam and compressed air the vegetable matter is reduced to pulp. The last drop of oil is extracted, after which the residue is sold to the farmers. That there is profit in the bu iness is indicated in the claim of the inventor that 8 per cent. of the offal from a she:phead fish is pure oil. A ton of offal would yield about 160 pounds of oil. The ordinary capacity of a reduction works per day would be 100 tons, giving a yield of 16,000 pounds of oil. The cash result with oil selling at four cents a pound would be $\$ 640$.

## UNDER THE DIFFERENTIAL TARIFF.

The extracts from the Government returns continued from week to week in our pages furnish some idea of the progress being made by British manufacturers in availing themselves of the privileges afforded by the Canadian Government under the Differential Tariff. The figures on the right hand columns give the value of exports from the United Kingdom during the fiscal year ended June 30th, 1901, under the new tariff. A comparison will show that although much is being done, there is great room for improvement.

## LEGAL RECORD.

The following is a record of transactions ard eases in our Canadian courts of law, comprising Writs Issued and Judgments Rendered for sums of $\$ 300$ and upwards (Montreal, from $\$ 175$ and upwards), and Chattle Mortgages and Bills of Sale (for sums of $\$ 550$ and upward's), as taken from the public records. It will be understood tliat the actions or items do not necessarily affect the credit and soundness of the persons or concerns named, as they may have been paid or otherwise settled, and that good defence may exist in case of writs, etc.:

## WRITS ISSUED-ONTARIO.

Camden-Cathe. O'Neil, vs Jas. Kehoe, \$5,000 damages; Eastnor Tp.-Union Bank of Canada vs N. B. Moshier et al, $\quad 65$; Havelock-Isabella B. Rogers vs Terence Smith, $\$ 1,003$; Ottawa-Gazette Printing Co. vs Sutherland Cameron et al, $\$ 625$; Toronto-Equity Fire Ins. Co. vs Merchants' Fire Ins. Co., $\$ 961$; Amábel Tp.-Union Bank vs Robt. Russell and T. M. Tomkins, $\$ 3,175$; Aylmer-Margt. E. Church vs Hannah V. and Arthur Cook, $\$ 816$; Jennie L. Davey vs Hannah V. and Arthur Cook, $\$ 341$; BracebridgeC. W. Anderson \& Son vs Catne. Walker, \$997; C. W. Anderson vs J. A. Walker, $\$ 2,356$; Cornwall Tp.-W. Manson vs Marilla Coulthart et al as assignee, $\$ 510$; GoderichH: F. Mooers vs Goderich Elevator \& Transit Co., Ltd., $\$ 2,538$; Meadowvale-C. W. Anderson \& Son vs Allan Craig

# BROWETT LINDLEY \& CO. ITD. <br> Patricroft, Manchester England. 

Manufacturers of High-Speed, Enclosed Type,

## STEAM ENGINES.

For Driving Dynamos Direct.

We are pleased to quote for complete STEAM DYNAMOS, completely and thoroughly tested on full load at our works and delivered F. O. B. English Port.

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et al, $\$ 849$; Ottawa-La Banque Nationale vs F. W. Bindon et al, $\$ 355$; F. W. G. Johnson vs J. C. Kelly, $\$ 333$; Seymour Tp.-W. W. Armstrong vs Arthur Haig, \$1,062; Sherborne -W. C. Sparks vs George Tutt et al, $\$ 2,000$ damages; To-ronto-R. S. Williams \& Sons Co., vs W. H. MeFarlane et al, $\$ 323$; Williamsburg Tp.-Janet Watson vs S. Casselman, $\$ 1$, 325; Montreal-D. F. Campleell vs L. M. Lyon $\$ 1414$.

WRITS ISSUED-MANITOBA \& N.W.T.
Medicine Hat-J. Drinnan, \$6,120.
WRITS ISSUED-BRITISH COLUMBIA.
Moyie-L. A. Rickres, $\$ 1,164$.
JUDGMENTS RENDERED-ONTARIO.
Medora Tp.-R. Fawcett agt Robt. Hamill, \$520; Water-loo-L. S. Weber agt C. A. Rittershause, \$3,031; Winchester Tp.-J. H. Meikel agt D. J. McKercher, and wife, $\$ 3,254$; Brantford-J. N. Peel agt W. G. and Sarah Barton, $\$ 1,039$; Lucan-Lily F. Taylor agt S. A. Doupe, $\$ 1,200$; MurilloJ. Abell Engine \& Machine Works Co. agt Robert F:nton, \$625; Ottawa-Carling Brew. \& Mtg. Co. agt Henry Smith, 4\$50; Toronto-Farmers' L. \& S. Co. agt Frederick Hardy, $\$ 395$.

JUDGMENTS RENDERED-MANITOBA \& N.W.T.
Roland-D. G. Thiesen, $\$ 3,801$.
JUDGMENTS RENDERED-NEW BRUNSWICK.
St. John-F. F. Sutherland, $\$ 6,361$; W. S. Potts, $\$ 424$.
EXECUTIONS-QUEBEC.
La Baie du Febvre-N. F. Bedard agt J. N. Duguay, $\$ 524$; Montreal-W. Kissock agt Fred. Creathern, \$298: De. J. O'Sullivan agt Walter Martin, \$732; G. DeSerres agt Dan. Dineen et al, $\$ 187$.

## CHATTEL MORTGAGES ONTARIO.

Bowmanville-Jas Gale et al to Sarah Gale, \$1,772; Jas. Gale et al to Sarah Gale, $\$ 1,772$; Chatham-W. W. Turner to Dominion Drug Co., $\$ 1,702$; Hamlilton-Frank Guyett and wife to E. A. Kuntz, $\$ 3,600$; Kalandar-Robt. Bryden to Murphy, Gordon \& Co., $\$ 2,600$; Niagara-Elizth, McMil-
lan to S. Campbell, $\$ 553$; Oro-Harriet and J. H. Clark to W. B. Tisdale, $\$ 600$; Ridgetown-Alex. and D, Leitch to T. Craig, $\$ 2,160$; St. Catharines-A. B. Demill to A. B. Howard, $\$ 1,240$; Toronto J. S. King to A. L. Smyth, $\$ 1,-$ 043; Wm. Sprinks to O'Keefe Brew. \& Mtg. Co., $\$ 1,924$; J. J. Walsh to J. W. Hirst, $\$ 15,000$; Tottenham-E. \& F. Donald to Toronto Brew. Co., $\$ 805$; Brantford-W. J. Barton and wife, to J. N. Peel, $\$ 1,079$; Dundalk-G. G. and E. T. Wood to A. Wilson, \$902; Durham-Eliza A. and John Darling to W. S. Bryers, Barkwell \& Co., \$1,326; Georgina Tp. -J. W. Reettle to Sawyer and Massey Co.,\$776 Hamilton -Saml. Wilson and wife to Grant Spring Brew. Co., \$2,000; Malden-Isaac and Lydia E. Fryer to Sawyer and Massey Co., \$625; Ottawa-Capital Sand and Brick Co. to Bank of Commerce, $\$ 1,543$; Port Hope-W. G. Gibson to J. B. Dow, $\$ 720$; Toronto-J. J. Clarke to Cosgrave Brew. Co., $\$ 7,500$; J. J. Clark to L. Reinhardt, $\$ 7,500$; John McCue to. Cosgrave Brew. Co., $\$ 5,000$; J. M. McCue to M. E. Korman, $\$ 5,000$; J. M. McCue to Bridget McCue, $\$ 1,000$; Windsor-J. C. Peters to Walkerville Brewing Co., $\$ 1,730$; .........-Brantford Street Railway Co. to R. S. Schell, $\$ 3,503$.

CHATTEL MORTGAGES-MANITOBA \& N.W.T.
Cypress River-F. W. McGill, $\$ 1,000$.

## BILLS OF SALE-ONTARIO.

Goderich-W. H. Smith to J. Smith, $\$ 3,500$; HamiltonJohn Kerner to S. Wilson, $\$ 5,500$; Ingersoll-Thos. Porter to G. A. Jonson, $\$ 1,500$.

## BILLS OF SALE-BRITISH COLUMBIA.

Van Anda-Malloy \& Larkin, $\$ 3,000$; Vancouver-Vancouver Transfer Co., Ltd., $\$ 7,400$
-The following crop report has been sent us by a traveller in Ontario: Hastings County.-Grain of all kinds looking well, and promises a bountiful harvest. Hay is a very heavy crop; corn not an average.-Northumberland Coun-ty.-Judging by present indications, crops in this district will be considerably over the average as regards quality and quantity. Hay crop heavy. Corn neginning to rot. -Durham County. Crops are all good, with the exception of corn.-Ontario County.-Crop good. Fall wheat very heavy; somewhat rusted. Spring grain all good, and considerably above the average. - Halton vounty.-Crops in


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## Lumby, Sou \& Wood, Ltd.,

HALIFAX, ENGLAND.

Finest Catalogue in the Trade Pest Free. Prempt Deliveries, Special terms to Canarlan buyers ander uow Praferential Tarif
general are good. No damage has been done by rain in this vicinity.-Wentworth County.-Crop prospect good for an abundant yield. Grain and hay crop will exceed the average. Peaches are plentiful. Apples and pears a good crop. Som: reports of wheat sprouting owing to rains-Lincoln County.-Hay havy; corn not very good. Gelcr grai is romise well.-Haldimand County.-Crop in ine vienity exerptionally good; hay very heavy and badly damaged by the exces ive rain. Lat reporis speak of considerable damage by hail storms and wet weather in some of the above districts.
-Officials of the railway mail service, says an Ottawa report, tested on the line of the Ontario and New York Railway a contrivance for catching and delivering mail pounches at flag stations. The invention is a more convenient method of picking up and dropping off mail bags where a train does not stop. Heretofore mail officials nave done the work by throwing off one bag and taking the other off a hook. The appliance is the invention of Mr. George R. Moore, of Erie, Pa. Part of the mechanism is attached to the mail coach and the rest in a box-shaped structure erected at the flag station. The mail pouen to be left is taken from the car and deposited in the box, while the other pouch is automatically removed from a crane and placed in the car. The benefit of this method is considerable as far as the mail bag that is left is concerned. The greatest difficulty has been found in safely delivering the mail bag, the only method being to throw
it off The new method will also be a protection against rough weather.

Two powerful ice-breaking ferry boats have been purchased, and the first will arrive at the "Soo" to go into commission early in August. A third boat will be added at the opening of navigation in the Ispring. These have a ready been licensed by Canadian and American inspecinrs, each to carry 1,000 passengers, to have engine capasity of 1,000 horse power, and be able to break a channel through 24 inchs of ice. Railway officials are confident they will have no difficulty whatever in maintaining satisfactory winter service. The boats will be used in connection with the new railway service of the two "Soo's" to transfer cars across the rivers, and will be modern in every particular.
-The Docks Committee, says a Bristol cable, has recommended that the Council erect warehouses for the use of the Imperial Tobacco Company (the English combination), at a cost of $£ 90,000$. The Imperial Tobacco Company has decided to import its tobacco direct to Bristol instead of through a Liverpool agency.
-Branches of the Union Bank of Canada have been established at Altona, Man., and at Medicine Hat, N.W.T.
-The United States is importing 6,000 or 8,000 tons of steel and iron daily.

## WHO DISCOVERED MUSKOKA?

## (Knoxonian in the Toronto "Presbyterian.)

It is pretty generally understood that a man named Christopher Columbus discovered America. But who disoovered Muskoka? Future Macaulays-if we are ever able to raise a Macaulay-will have to wrestle with that question. Some will say the honour must be given to Mr. A. P. Cockburn. Whether Mr. Cockburn discovered the great playground or not he certainly has done more than any half dozen men to make it known, and also to make it, in our opinion, the best summer resort in America. Some people say that Prof. John Campbell, W. B. MacMurrich, K.C., and a few other enterprising Ontario boys paddled around the lakes many years ago and came to the conclusion that nature intended that region for a grand national playground. No doubt Prof. Campbell, being highly gifted with the faculty for historical research, could settle the question of discovery if he would. But the learned professor is a singularly modest man and would hardly say he and his companions discovered Muskoka, even if he knew they did. Not lonf on what we believe excellent authority,
that the honour of discovering Ontario's great summer resort really belongs to Justice Maclemnen. Long before there was a railway or steamboat in that region the Judge made a circuit of the Muskoka lakes in an open boat and spent his vacation there. The learned Judge, like Prof. Campbell, is a modest gentleman, and quite likely he may never pose as the discoverer of Muskoka. Well, whoever discovered the playground, it is a good one. For lovely islands, and pure air, and as a producer of restful feeling it stands unrivalled among summer resorts. One of the chief attractions of this playground is that it always seems new. Go the twentieth time and yon ike it as well as the first time. Of course we are speaking of the effect Muskoka prontuces on normal specimens of humanity. There are people who never want to go to the same place twice. As a rule the place never wants to see such people more ithan once. All the northern country, embracing Lake Simcoe, Lake Couchiching, the Muskoka lakes, the lakes around Huntsville, Burk's Falls, to Ahmic Harbour, Parry Sound and Penetanguishene, is one of the best rest-
ing places on the continent. One can gcarcely go wrong in that region if he wants a good rest People come in large numbers from all parts of the United States, and the number of visitors continually increases. If there is only one thing in this world that a typical American citizen knows when he sees it, that one thing is a good summer resort. The number of Americans who come to Northern Ontario every summer shows that they consider our Ontarlo playground firstclass.

Holidays are now a part of our vearly life. Most people have found out that they can do more and better work when they take an occasional rèst. Holidays were once considered a luxury. Now hey are a necessity to every man who wishes to keep up with the procession. Ontario people should be profoundly thankful that they have so many resting places that may be enjoved at a reasonable expense. Let us enjoy them with thankful hearts and at the same time not forget to sympathize with those to whom days of rest never come.


The above Diploma is a presentation by the Paris Exhibition of 1900, to the Journal of Commerce, Montreal (M. S. Foley, Editor-Proprietor),

FINANCIAL REVIEW.

## Montreal, Thursday E'vg.,

 31st July, 1902.This day ends the wettest July on record, one, too, of the coolest. July weather is a big financial factor, it means millions more or less to this country. The loss by excessive wet has been enormous, but, on the whole, the entire crop of the Dominion is likely to at least equal in value that of 1901, which left a handsome surplus of profit in the hands of farmers in various Provinces, of which the increase in bank deposits gives evidence. The Bankers' Magazine, London, Eng., gives the increase in value of securities since the war ended as $£ 30,000,000$ ( $\$ 150,000,000$ ) which, if realized, and so applied, would make a material reduction in the national debt. The Imperial revenue to end of year, 30th June last, shows large increases all along the line, much to the discomfiture of the croakers. The earnings also of English railways for last half year were $\$ 5,000,000$ above those of the previous half year. This,
and cheaper coal mean an increase in British ralilway dividends. British trade keeps good, with a bright outlook. Our friends in the old land will continue to be graciously allowed to send goods to Canada by the Toronto organ of the anti-British trade party. Consols stand at $959-16$, which is $21 / 2$ points above same date, 1901. Mr. Morgan has broken out in a fresin place by offering debentures for $\$ 5$,000,000 of the United Collieries Co., of Lancashire. There is a feeling arising in Great Britain that bodes mischief to the Colossus of monopolies. If this developes and deepens Mr. Morgan will find that he is "up against" the people of the old land and they will make him feel small before they have done with him, despite his vast wealth. The British public detests such monopolies as thMorgan merger; they have hailed with enthusiasm the offer of the Canadiari Pacific Railway to provide fast steamers. The public revenue of Canada for year just ended was $\$ 56,303,694$, which is $\$ 5,600,000$ in excess of 1900-1. The Union Bank, Halifax, will issue Paris, exchange on London, 25f. 16c.;
new stock for $\$ 205,900$ to buy out the Commercial Bank, Windsor. The Provincial Bank has declared a dividend of $11 / 2$ per cent. for current half year. The Imperial Bank new stock of $\$ 500$,000 will be issued at 185 pro rata to shareholders as on 31st July. The local stock market has seen a bear movement istarted which has possibilities of mischief to the over sanguine. On Tuesday, Canadian Pacific started at $1373 / 8$ and worked down to $135 \% / \mathrm{s}$. It has since been fluctuating between $1351 / 2$ and $1371 / 2$, the New being $1331 / 2$. Dominion Sterel, common, has sold freely at from 66 to $663 / 4$; and preferred, $981 / 4$; Nova Scotia Steel,112; Heat and Power, 101; Richelieu, 109; Dominion Coal, 135; Detroit Railway, 85 to 86; Toronto Rallway, 121 $3 / 4$. Bank stocks: Merchants have sold at $1543 / 4$; Commerce, $1601 / 4$; Montreal, $2561 / 8$; Imperial, 252; Dominion, 2541/4; Toronto, 250; Hamilton, 2341/2; Ottawa, 216; Ontario, 132.

Another million of gold goes out of New York today to Europe although

-AGENT FOR CANADA
CHAS. GYDE,
20-22 St. Francois-Xavier Street, MON TREAL.

Berlin, 20m. $481 / 2 \mathrm{pf}$. In New York call money is $21 / 2$ to 3 ; and trade paper, $41 / 2$ to 5. Local sterling exchange, 60's, $93 / 8$, and demand, $97 / 8$. Money rates remain unchanged.
-Ottawa Clearing House-Week ending 24th July, 1902: Clearings, $\$ 1,902,-$ 476; balances, $\$ 629,365$.

The following is a comparative table of stocks for week ending July 31st, supplied by Chas. Meredith \& Co., Stock Brokers, Montreal.

Banks.
Montreal
Ontario Molsons. Toronto Merchants

## Ottawa

Quebec Miscellaneous. Can. Pac. Ry. . Do. New . Montreal St. . . 75273272291 Mont. Power xd.. 905101 991/2 931/8 Toronto St. . . . 590 122 $1 / 41211 / 2109$ Toledo Ry Twin City Do. new. Rich. \& Ont. Com. Cable Bell Tel. Do. new Dom. Cotton $\begin{array}{llll}. . & 60 \quad 62 \quad 611 / 2 & 92\end{array}$ Payne . . . . . . $1000 \quad 15 \quad 15 \quad 12$ Dom. Coal, com. $700137 \quad 135 \quad 40$ Ogilvie pref. . . 162 1241/4 124 Laur. Pulp. . . . . 500100100 B. C. Pk. Alssc. 200103 102 $1 / 2$

Dom I. \& S., com9702 671/2 $59 \quad 29$ Do. pref.. . . . 437 981/4 $95 \quad 801 / 4$ Nova Scotia Co. . 400112 109 ..... Bonds.
Montreal St. . . 5200 1071/2 107 Ogilvie . . . . . 15000114114 Dom. I. \& S. . . $73500 \quad 92 \quad 90 \quad 80$

MONTREAL WHOLESALE MARKETS.
Thursday, July 31st, 1902.
The closing days of July brought about weather conditions which, while : arnestly prayed for, have caused the average citizen whose thoughts lay in the direction of a summer resort, to argue strongly in favor of an immediate move with that intent. Business, while fairly good in some lines, looks in a general way as though it might dispense with a proportion of those who are working under difficul-

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Batswing. Sizes, 2 to 8.


Slit Union. Sizes, 2 to 8.

Geo. Bray \& Cox, Gas Burner Manufacturers, Bagby Works, Leeds, Englana.
ties to do well what is to be done. Building is in active progress througnout the city; and the transformation scenes along the river from the canal down to Maisonneuve tell of thousands of men who are being kept employed. New street car lines are giving employment to hundreds of labourers, while already good men are being picked up for outside structural work. No man need be idle in the province who will work for $\$ 1.50$ per day or over, so that with the heavy demand for harvest hands about setting in, the country shows prosperity in its truest sense for there is work at god wages fr all.-There were but few changes in values during the week. Linseed otils took a drop of 6 c . Turpentine declined 2c. Butter and cheese are a fraction lower. Flour and fed are in good local demand and
steady as to price. Hardware is unchanged. Groceries are quiet as usual at this season. Leather is dull locally but export trade is of the usual volume.-Crop conditions in the West are all that could be desired and prosperity is smiling on the happy farmers of Manitoba and the Northwest. The recent heavy rains throughout Ontario and Quebec contrary to generally prevailing opinion, do not appear to have done much damage to crops, with the exception of hay, which was cut, and which the continuous wet weather presented from being cured. It has, therefore, in most cases, rotted on the ground, and 75 per cent. of it is estimated to be more or less damaged. The injury to the grain crop seems to be confined mainly to the soft white wheat, which the rains have prevented from being harvested,
and which is sprouting in consequences. This will not, it is stated, prevent it from being milled or fed, but it will affect the quality of the flour, as the nutritive value is less for breadmaking and general use.

## BUTTEER.

The market is showing a much quieter feeling with easier business all round. There is a difference of opinion between buyers and sellers as to actual values. The market is claimed by some to be making 20 to $201 / 2$ c for finest creamery, while buyers, on the other hand, claim they find no difficulty in securing any desirable lots at 19 c to 20 c . These prices show a decline of $1 / 2 \mathrm{c}$ on the week. Demand has not been keen and with large arrivals stocks are showing quite an accumulation. In dairy butter there is considerable less business passing

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and buyers seem to have the advantage of the market by fully $1 / 2 \mathrm{c} l \mathrm{l}$. Finest Western is quoted at $161 / 4 \mathrm{c}$ to $163 / 4$ c, with Eastern Townships selling in a jobbing way at 19 c to 20 c , Medium to falir qualities, 15 c to 16 c . The market is better supplied; production

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still very large and the general outlook is for a lower market in the near future.

## CHEESE.

The market has a somewhat heavy appearance and last week's advance has been checked. Finest Western is offering to-day at $93 / 4 \mathrm{c}$ to 10 c with no buyers at the outside figure. Eastern is worth $91 / 4 \mathrm{c}$ to $91 / 2 \mathrm{c}$. The supply is increasing and large quantities are going into cold storage. Producing markts: Woodstock, Ont., July, 30.-Ten buyers were present at the meeting of the cheese board to-day, and bid $91 / 2 \mathrm{c}$ quite freely for the cheese boarded. Salesmen held for $93 / 4 \mathrm{c}$, and as they refused to accept less not a sale was registered on the market. The offerings comprised the make of the last two weeks of July. and were 847 boxes of white and 1,546 boxes of colored chees. -Stirling, Ont., 30.-At the cheese board to-day 990 cheese were boarded. Sales: 315 at 9 $9916 \mathrm{c} ; 180$ at 9916 c ; 210 at 9916 c ; 210 a- $9 \mathrm{16c}$; balance refused at $91 / 2 \mathrm{c}$-Russell, Ont., 30.-At the regular meeting of the Russell cheese board to-night 500 cheese were boarded. Price bid, 99 16c No sales.

## EGGS.

Though supplies show a small increase over last week the market remains about the same with a satis-
factory business passing, Straight lots are worth 15 c to $151 / 2 \mathrm{e}$ dozen; and best fresh, for export, 16 c to 17 e . It is stated that Russian eggs are now selling on the English market for $131 / 4 \mathrm{c}$ which would make it seem quite unlikely, that Canadian stock should, at present figures here, try to compete. FLOUR AND FEED.
Values hold steady under a good local demand all round. The inquiry for feed keeps up unabated, notwithstanding the heavy growth of grass, hay, etc. With another heavy yield

## MOON RIVER.

In addition to the several publications issued by the Grand Trunk Railway System for the information of tourists and travellers, regarding the many charming districts in the "Highlands of Ontario," still another comes to hand. just off the press, entitled "Down the Moon River." The Moon River is a tributary to the Muskoka Lakes, in fact the outlet of this delightful water-way, and empties into the Georgian Bay, after passing for several miles through some of the most beantiful scenery in that region. This little booklet is a description of the trip by canoe down the river and is full of sound facts which will interest the tourist and angler. The illustrations give one an idea of the geological features and character of the country. A copy may be had for the asking by applying to The Grand Trunk Railway
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of wheat and other grain in Manitoba tinue most favorable for the maturing prisingly. There is notw very little and the Northwest now assured, Can of wheat, which promises to be the complaint as to crops being either light ada is proving her position to be first greatest crop in the history of Mani- or backward. Wheat is in the bloom. for any and every person of sufficient toba and the Territories. Edmonton and oats and barley are in head. The intelligence to till the soil and make reports as follows: Over a week with- warm, clear, breezy weather is doing good use of what it so freely and lib- out a break in the most magnificent thousands of dollars' worth of good erally yields. Weather conditions con- weather has limproved the crops sur- work every day. There are less weeds

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THE WIDNES FOUNDRY CO. WIDNES,
Lancashire, - - England.

[^6]to 9 c per box; blackberries, 7 c to 8 c do.; new apples, per box, $\$ 2.25$; musk melons, $\$ 1.75$ prr crate; watermelons, 25 e each; black currants, 75 c per basket.

## GREEN HIDES.

The market dilsplays no change from last week's raport. Beef hides are steady at 9c, 8c and 7c lb. for Nos. 1, 2 and 3 with calfskins 12 c and 10 c . It is expected lambskins will advance to 40 c to-morrow or Monday, this in aecordance with increased growth.

## GROCERIES

Sugars appear to rest contented at the low figures of some weeks ago. With standard granulated selling at $\$ 3.65$, it is a strong incentive for the sale of many other items on the retailers' shelves, which are usually subject to small or large sales of

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sugar for their rapid or tardy movements. In this manner grocers' profits have been increased through the reduction in sugar values. Prices hold steady as usual in midsummer when purchases are proportionately small and frequent for immediate needs. Extra hot weather flaveurings and commodities for the manufacture of cooling drinks, will for the the next sixty days, help progressive retailers to maintain profits. Brooms will likely be much dearer. Beans will also be, in all probability, mueh higher. Molasses, is likely to advance. Canned tomatoes, corn and beans are reported as likely to maintain the high prices, or even go higher than the present opening figures for futures as given in last meek's report. Grops of all kinds are now being reckoned so closely that the mercha who keeps well posted is in a good position to be able to gauge the market for the coming seasons. There is this to be considered. The U.S. markets must now be taken into consideration. This nas abundantly proven last season in the case of canned tomatoes. Of the prune outlook a Western report says: The situation in future prwes continues firm, it being reported extremely difficult to obtain offerings from the coast at any concessions. "It is now believed it will be limpossible to secure $40-50 \mathrm{~s}$ pruriz at the usual premiunt of $1 / 40$ over the regular four size basis. The market is settling on a stronger basis since the excitement occasioned by the late offerings of Santa Claras on a low basis. The party offering at this figure was quickly taken up, and about eight carloads were sold. The basis price has been freely bid, but we have neard of no further sales. Buyers show a disposition to be particular about accepting business for futures on the four siza basis where large sizes are included, except from very responsible parties. Referring to the prune and apricot situation on the

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#### Abstract

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#### Abstract

coast, with special reference to the labor conditions, a prominent packer


 and authority writes from San Jose as follows: "From the outlook to-day we should hesitate to guarantee more than 5 per cent. of 4050 s on any order,, and then only providing we can obtalin our price for the same." Referring to apricots the same letter says: "A year ago today apricot drying was in full blast over practically the entire Santa Clara Valley, while today in most orchards in the Valley the fruit will hardly average as large as an English walnut, green as grass, and no sign of coloring, which will likely throw this fruit into the peach harvest, and as this crop is also a full one, the drying facilities of most growers will be taxed to their fullest extent."
## LEATHER AND SHOES.

As usual at the end of the month trade is dull. The movement of leather to England continues of large proportions and serves to keep stocks here from accumulating. Prices are
firm and any transactions are at full rates.

OILS AND CHEMICALS.
Lindseed oils took a heavy drop withIn the week,being reduced 6 c all round Raw is now quoted at 73 e to 74 c and boiled at 76 c to 77 c . Turpentine followed, declining 2 c ; present prices being 67 c to 68 c as to quantity In dyestuffs sumac is quoted lower at $\$ 50$ to $\$ 55$. Chemicals are quiet, as usual in midsummer, no changes in quotations being announced.

## PROVISIONS.

The midsummer months usually cause the market to run low in interest, and this condition is nuw observable, beyond the fact that a fair trade is passing in smoked hams and bacon. The latter has been slightly reduced on special brands. Fresh killed hogs are quoted a fraction higher. It is not likely, however, that pork will be dearer. Ontario dealers and shippers say competition has been very keen of late years, since so many pork curing factories started up and that there
is every likelihood of a lower range of prices being inaugurated. We quote: Bbls heavy Canada short cut mess pork, \$25.00; tierces heavy Canada short cut mess pork, $\$ 37.00$; half barrels do., $\$ 12$.75; Canada short cut back pork, (family), $\$ 24.00$; hale-barrels do., $\$ 12.25$; heavy Canada mess pork, long cut, $\$ 24$; heavy Canada short cut clear pork, $\$ 24$; half-barrels do., $\$ 12.25$; light Canada short cut clear pork, \$24; heavy flank pork, $\$ 23$; best brand pure lard, 20 lb . pails, $\$ 2.15$; compound do., $\$ 1.80$; hams, $121 / 2 \mathrm{e}$ to 14 c ; lbacon, 11e to 15 c .A very firm feeling prevails in the market for dressed hogs, for which the demand in a jobbing way was fair with sales at $\$ 9.50$ to $\$ 9.75$ per 100 lbs .Chicago, July 30.-Provisions closed 10e to $221 / 2$ c up. Futures quotations: Pork, July, $\$ 16.85$; September, $\$ 16.90$; October, $\$ 16.95$; January, $\$ 15.671 / 2$. Lard, July, $\$ 10.80$; September, $\$ 10.90$; October, $\$ 10.371 / 2$; Uovember, $\$ 9.55$; December, $\$ 8.971 / 2$; January, $\$ 8671 / 2$ to $\$ 8.70$; May, \$8.50. Ribs, July, $\$ 10.25$; September, $\$ 10.371 / 2$; November, $\$ 9.55$; Decem-



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Spiral Conveyors, Coal Conveyors, Chain Conveyors, Band Conveyors, Grain Conveyors, Tray Conveyors, Stokehold Conveyors, Grain Elevators, Coal Elevators, Chain Elevators, Belt Elevators, Bale Elevators, Barge Elevators, Ship Elevators 9508, Compound Floating Grain Elevators.
$\$ 8.071 / 2$. Cash quotations: Mess pork $\$ 16.85$ to $\$ 16.90$; lard, $\$ 10.75$ to $\$ 10.80$; short ribs, sides, $\$ 10.20$ to $\$ 10.30$; dry salted shoulders, $\$ 9.121 / 2$ to $\$ 9.25$; short clear sides, $\$ 11.121 / 2$ to $\$ 11.25$.-Liverpool, July 30.-Hams, short cut, quiet, 59s 6d. Bacon, short ulear backs, quiet, 58 s 6 d . Shoulders, square, quiet, 47 s . Lard, prime western, dull, 54s; American refined, quiet, 53s 9d.

WOOL.
Conditions in the several leading markets confirm previous statements that wool lis to be dearer. Present purchases in the London market are made only at a considerable advance over prices obtaining at opening of last series of auctions. The fourth series of the 1902 auction sales closed on the 26th with a limlited number present; the offerings numbered 5,662 ent; the offerings numbered 5,662 bales; only a few merinos were offered, and they were in keen demand;
most of the offerings were taken at the continental full rates; faulty was in fair demand and sold well. During the series merinos were in active demand. The price at the opening was unchanged to 5 per cent. higher for well conditioned. Greasies gradually hardened under the influence of American support, and at the close showed a full advance of 5 per cent. higher. Greasy crossbreds were also 5 per cent. higher at the close. Medium and coarse crossbreds weakened under large supplies, but toward the end of the sales competition broadened and prices advanced to a level with the May average. Cape of Good Hope advanced 5 per cent. and closed firm under good demand for the home trade and the continent. The position of merinos appears to be assured, in view of the Australian reports of a reduction in supplies during the coming season. During the sales 203,494 bales were catalogued. Of this number 68,000 were sold to the continent, 8,000 to American, 38,000 were held over and the remainder were taken by the home trade. The arrivals for the fifth series amount to 137,199 bales, including 44,000 forwarded direct. The imports during the week were : New South Wales, 252; Queensland, 1,387; Victoria, 277; New Zealand, 1,492; Cape of Good Hope and Natal, 3,331; Philadelphia 673; Bremen, 952; elsewhere, 555.-A Boston report of the 28th ult., on the wool trade of the United States says: The market is still highly active, with a free demand from the big combine and outsided mills. Well nigh every grade of domestic wool has figured in the sales, and at steadily advancing prices. The record has been broken by a sale of fine medium Montana staple at 20 cents, to cost 53 cents clean. Another high price was 20 cents for a line of high one half blood Texas of strictly 12-

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PRIOESIIAND PARTIOULARS ON APPLIOATION.

- Speclal Prices to Canadians under the now Tarlff
menths' growth. Scoured Colorado wools of 1901 clip have been cleaned out of the market. Dealers as well as mills are buying in Boston. Reports from Buenos Ayres state that for the first time in ten years there is no wool an that market. The receipts of wool in Boston since first January, 1902, have been $169,867,107$ pounds of wool against $130,843,293$ pounds for the same period in 1901. The Boston shipments to dite are $150,801,115$ pounds, against shipments of $140,212,799$ pounds for the same period in 1901. The stock on hand in Boston January 1, 1902, was $77,340,463$ pounds; the total stock today is $96,-$ 406,455 pounds. The stock on hand July 27, 1901, was $67,153,026$ pounds. Another Boston report of the 30th ult., says: The position of wool this week
 favorable for higher prices. In the woql growing districts the situation is firm and prices generally are reported to be gradually advancing. As high as $163 / 4$ cents has been paid for good clips there, which is fully three cents a pound higher than was paid for the same clips a year ago. It is believed Montana wools will go much higher before the clip is all sold. Many manwfacturers are short of old wool and are bming now wool and using it with
what old stock they have in order to make the old last as long as possible.


## ACME VENTILATING \& HEATING GOMPANY.

Ventilation is becoming each year a more profound study, a wise precaution in keeping with the growth of population in the large cities and the proportionately greater need for proper and free distribution of pure air, and with free egress for that which is likely to be contaminated. Before us is a list of testimonials as to the thorough efficiency of the improved ventilators manufactured by the Acme Ventilating and Heating Company of Liverpool, England, whose advertisement is to be seen weekly on another page of this journal. Ghis company is desirous of acquareting the Canadian trade with the workings of their ventilators feeling assured that once known, they will be given the same measure of distinction as is being accorded them in the older countries of Europe. We might dwell at length on the necessity for the latest and best in these appliances, but prefer to reproduce letters from some who have given them an actual test. In a re-
cent issue of the Liverpool City News, in a long" article headed "Notes at the Healtheries," the following appears: The Acme Ventilating and Heating Company is well represented in this branch of sanitation. This is a local firm, having its head office at 35 , Tarleton Street, and appears to be a branch for the pursuit of specialised work of the well known firm of Keyworth. The Acme ventilator is a most ingenious contrivance of louvres, so curved as to be completely weatherproof, whilst admitting the free egress of foul air. When fitted as ventilating cowls on board ship, rain and wind are alike defied, and if a sea should be shipped still not a drop of water would penetrate. The latest form whicn has been devised is that known as the spherical ventilator. In this the head of the cowl is a complete sphere, made of concentric sections of metal, arranged in such a form that whatever wind is blowing from whatever direction, an upward current is always induced in the upcast tube. Like the Acme ventilators, the "spherical" is completely weatherproof; a fire engine hose might play upon it without effecting the entry of a single drop of water. Personal trials of

Telegrams: "MAGNETO," Bradford.

# BOLLIIIG, APPIEBY \& FYMN, 



LIMITED.

TRAFALGAR WORKS.

## Bradford,

Yorkshire, England.

ETOCK C S $\triangle$ BD BON.


चन्या
the model exhibited are convincing as to the merits of the invention. Its extreme simplicity and absence of moving parts, commend it to the favourable attention of architects and shipbuilders, to any of whom the company profess their willingness to send, carriage free, a specimen "Spherical" Exhaust Ventilator on free trial for a month. This principle of trying before buying, could only be conceded by a firm which has the fullest confidence in the value of the invention and its intrinsic capacity to perform its work well.
The following appeared in a recent number of The Caterer and Hotel Proprietors' Gazette; Ridge-Cap Ventila-tor.-We have frequently had occasion to dwell on the necessity of providing thorough ventilation-a matter of sanitation and comfort which is only too often sadly neglected. Of course, ventilation must be carefully and intelligently earried out, or possibly the remedy may be almost worse than the malady. A great desideratum with ventilators is that they should act automatically. A capital device of this class, which is coming more and more into use for hotels and restaurants, is the ridge-eap and tile ventilator, manufactured by the "Acme" Ventilating and Heating Company, of 35, Tarleton street, Liverpool, The company have recently fixed the whole of the ventilating apparatus at the fine new Grosvenor Hotel at Hull; 140 feet run of the "Aicme" patent ridge-cap ventilators were used for this job. The ridge-cap ventilator is not unsightly in any way, being fixed to the ridge of the roof, and forming two metal curves, is practically unnoticeable. It is very simple, quite rainand wind proof, and, while affording a powerful exhaust action, (drawing out the vitiated air from the building) offers no purchase for the wind. In fact, when once fixed, it works automatically, and requires no attention, Another advantage is that it is easily


# CARTER BROS., 

## Engineers and Millwrights,



# Bridge Street, <br> Rochdale, Eng. <br> Specialty in <br> Mill Gearing 

of all kinds.

Special terms to Canadians, under the New Preferential Tariff
set up, and does not invelve heavy expenses for structural alterations. The company manufacture a variety of other ventilators, to suit particular cases, but the above-described apparatus is available for almost universal application. - Write for illustrated pamphlet, price lists, etc., to "Acme" Ventilating \& Heating Co., 35, Tarleton street, Liverpool, Eng.

As testimonials from those who have used an article, and are thus in the best position to speak of it, are always considered of extreme importance to those contemplating such purchases we willingly reproduce the following as testifying to the efficiency of the productions of the above company, whose advertisement is to be seen on another page:

Testimonials and references: From C. A. Rowlandson, Manager and Resident Engineer, Mersey Railway, Liverpool (now chief engineer of Gt. Central Railway) -"With reference to the trials I nave lately made of your Acme ventilators in the roofs of my first-class smoking compartments, I have to say that their action appears to be very satisfactory in exhausting the smoke and foul air from the compartments, and that there is not, as far as I have seen, any down draught with them. They are easily fitted, and very neat in appearance.-Tested by S. B. Cot trell, M.I. Mech. E., Manager and Engineer of the Liverpool Overhead Railway, against six of the best known ventilators, and after three months' practical and exhaustive trials were proclaimed the best, and finally adopted on their new carriages. Used by the North-Eastern, Great Western, London \& Northwestern, Midland, Indian Government, Natal, Cape Government and other Railways; also Locomobile Co., of America, ReadingMilwaukee Steam Road Carriages, trial

Shippey Bros., Ltd., Vickers, Maxim \& Co., Ltd., London, etc. - Liverpool Journal of Commerce, May 15th.-We yesterday had an opportunity of inspecting and testing the new form of ventilation for ships, railway carriages, houses, etc., and were much struck by the efficiency which they possess. For ships' purposes we were shown a ventilator which should command general approval. The ones introduced by the Acme Company ap pear to be a distinct step in advance We have seen many kinds of ventilators for railway carriages, but somehow the majority of them fail to purify the mephitic odour of the average smoking carriage. Who does not know the abominable smell that always lingers around the smoking carriages? Sc far as we can judge, the Acme Company effectually grapple with this question.-(G. Herbert Little, Certificated Naval Architect, Marine Surveyor, Master Mariner, \&c., Editor.) From Rolbt. Love, The Vicarage, Great Crosby.-"It gives me the greatest pleasure to testify that the Acme Patent System of Ventilation, which you fixed in our church last year, as well as your excellent heating apparatus, have proved a great success, and gives much satisfaction. They have contributed greatly to the comfort of the church, both in hot and cold weather. There is a freedom from down draught and, so far as appearances go, both systems are far from being unsigitly in any respect."-"I have pleasure in endorsing the Rev. R. Love's remarks." -W. C. Green, Churchwarden.-From C. A. Park, London \& North-Western Railway, Carriage Department, Wolverton Station. "The three Acme ventilators I had from you have done very well up to the present. To enable me to give them a more extended trial, I enclose order for two dozen.
more."-From George Pearce, Ebenezer Primitive Methodist Chapel, New Clee, Grimsby.-I am sorry I did not see you when you were at Grimsby on Friday. I should like to have testified to you personally, the great satisfaction your ventilation has given, in which the Acme exhaust ventilators are used. The money is well spent, and it would be well if all public places were in the same condition as to ventilation as the Ebenezer Cnapel and Infants' Schoolroom. We have not opened a single window for the summer, and the thermometer has never been higher than 65 deg . It is a most agreeable and healthy change for tine church and congregation. You are at liberty to make what use you like of note."-Ventilators suitable for other structures, smoke cures, or heating by hot-water pipes, of carriage drying sheds, signal boxes, railway stations, \&c., apply for other lists.

## THE TONI PNEUMATIC TYRE.

## Among the numerous tyres which

 were brougnt out as a natural result of the bicycle and subsequent recognised need for rubber tires and comfortable noiseless locomotion, there is one which appears to have caught popular favor all round, and the relative merits of which are bringing it speedily to the front. This tyre is known as "The Toni Pneumatic Tyre." Its merits are thus explained:The Toni Pneumatic Tyre-The great novelty of the cycling season, 1902.The simplest and best pneumatic tyre ever manufactured. No screws, nuts, wires, hooks, or bolts are required to attach it to the rim. It is removable and replaceable at pleasure with the greatest ease in a few seconds. Test-

## VIOLIN STRINGS.

 $\bullet$TO VIOLINISTS. Please send me your address for post free catalogue of

## STRINGS, FITTINGS And NOVELTIES.

Specialities in E. Strings, unrivalled for durability and brilliance of tone.

## W. EASTBURN, Violin Maker and Repalrer, HALIFAX, Eng.



England.
ed for three years before being placed on the market. Sole manufacturers and patentees: F. Toni \& Co., tyre manufacturers, 20, Hanway St. Works, Oxford Street, London, W.C. Glasgow branch, Clydesdale Bank Buildings, 342, Argyle street. The Toni Pneumatic Tyre is the simplest and most approved pneumatie tyre which has ever been invented. Patent, No. 26,555, 1898. It has been tested on all roads and in all weatuers for upwards of three years, before being placed on the market, and has given the most satisfactory results. It fits any rim and requires no assistance in its adjustment. It is more easily attached and detached from the rim, in case of puncture, than any tyre on the market. It is self-gripping and has no wires, screws, hooks, nuts or bolts, but by physical laws, attaches itself to the rim with perfect security. Any lady can remove and replace the tyre in a few seconds. It can never suffer damage from projecting spoke heads. It possesses an abundance of resiliency, to which no other tyre on the market can pretend. The rubber is specially manufactured by the well known firm of Meesrs. W. \& A. Bates (Limited), India-rubber manufacturers,

London and Leiscester, by their sunproof process. The fabric which lines the inner side of the cover, is of our own manufacture, consisting as it does, of the very best material, and having elacticity and "life" which no other tyre-lining in the market possesses. The liability to puncture is therefore reduced to the lowest possible minimum. It has been applied with perfect success to motor cycles and cars, hansoms, broughams, and carriages, of every description,for which special covers are made. The Toni tyres are guaranteed for eighteen months, and can be delivered by post to any part of the United Kingdom.
Description of the Toni Pneumatic Tyre-(From the Scottish Cyclist.)-A very interesting new tyre thas recently been shown to us. It is the invention of F . Toni, and is already being manufactured and sold, though not on a large scale. At first sight it is difficult to understand this ingenious device, for the tyre, although perfectly simple in its construction is found to be a perfect fit on rims of different sizes. So much so, that it would be possible to remove a tyre from a 28 in . rim, and put it on a 30 in . rim, and in both cases it would fit snugly, and be held securely. We will endeavor to explain how this is possible. The canvass of the outer cover is cut on the bias, and is, therefore, to a certain extent, stretch-able-that is to say, its length can be increased, at the expense of its width, or its width at the expense of its length. Hence, if the outer cover is pulled longitudinally it will elongate, but become slightly smaller on the cross section. while if it be expanded by pressure within, it will increase in cross section, but diminish in length. The edges of the cover are stiffened with tapes of steel, but these steel bands are not continuous, being formed in three sections, the ends of which overlap, and the stiffened edges can thus elongate or contract with the canvas. The cover, with the air tube wrapped inside it, is slightly stretched by pulling with the fhand, so that it easily goes over the edge of the rim. But the act of inflation, while slightly increasing the size of the tyre, causes both the canvas and the thickened edges to contract longitudinally on to the rim.
The tread remains perfectly smooth and the stiffened edges bend down in the rim as nicely as if they had been made with the utmost precision for that exact size. It appears that there is no chance of the tyre blowing off the rim, while in the event of its becoming suddenly deflated, while riding, we are assured that there is no danger of its coming off. This we are quite able to believe, since the edges, having been contracted by the air pressure into the bed of the rim, will not elongate again of their own accord, but only as the result of a little longitudinal pulling. It may occur to some that the construction of the Toni tyre is rather similar to that of one or two others in the market, but we do not think that the same action is obtained with any

TheMartin Pnoumalic (0)


For Motors and all kinds of Light and Heavy Vehicles.
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NO CREEPING.

NO PUNCTURES.
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Write for Particulars and Price Lists to

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LIMITED,

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LONDON, E.C, Eng.

Telegrams: "PENSATIVO," London.

## Has Beaten all Records for Enduring Qualities.

# Marion \& Co's "Folding Imperial" Cameras 

No. 20 Folding Imperial.<br>Cut will be inserted as soon<br>as received.

No. 21 Folding Imperial.
It is covered leather, R.R. Lens, F8 with Iris diaphragms, time and instantanecus Shutter, reversible View Finder, Cloth Bellows, rising front, focussing scale and focassing screen, rack and pinion extension, swing back and front cross movement of great extent for the front carrying lens, and automatic triple extension of bellows, 17 inches. This allows of lenses of every variety of foci being nsed, including telephote work of low magnifications. We know of no such complete equipment at the price, enabling as it does the user to undertake any and every class of work including one duable plate-holder, pneumatic release, and tripod bushes, complete in stiff cloth carrying case.
$\begin{array}{lrl}\text { Price complete as described above, } 5 \text { by } 4 \text { plate, £6 } & 10 & 0 \\ \text { Extra Plate-Holders, } 5 \text { by } 4 \text {, eaoh } \ldots \ldots \ldots \ldots \ldots \ldots & 2 & 9\end{array}$
As above No. 20, but for 7 by 5 or $1 / 2 \cdot$ lates. $\qquad$ 8810 : Illustrated Oatalogue, 300 pages, post free, 1/- Booklets Free Manufacturers of Photo graphic Plates, Papers, Mounis, Apparatus and Materials of Unsurpassed Excellence,
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22, 23 Soho Sq., LONDON, W., England.
other, and we understand that the validity of the patents has been thoroughly invested. The inventor points out that he is able to do without any inextensible band or tape whatever; Neither the edges nor any other part of the cover is extensible longitudinally He informs us that, owing to the simplicity of the tyre, it is very cheap to manufacture. We are certainly impressed very favourably with the invention, for, not to mention any other advantages it does away with the trouble resulting from rims not being made exactly to gauge.
F. Toni \& Co., sole makers and patentees, 20, Hanway street works, Hanway street, Oxford street, London, W.C.; Glasgow branch,Clydesdale Bank Buildings, 342, Argyll street. Special terms to Canadian under new preferential tariff.

## JAMES MELLING.

Much interest is embodied in an advertisement appearing weekly on another page of this Journal, from the fact that it snows a decided advance in comfort, health and appearance for already well-regulated living apartments whether these be on land or water, higth or low, prairie or rolling land,
by forest or stream. The man to whom credit is due for this well adapted improvement is Mr. James Melling, whose name neads this article and whose name will be better known and revered as time goes by and his invention becomes universally known. The advertisement, aside from the illustration, reads: Contractors are invited to apply for particulars of the Pure Air Radiator (electric), for diffusing heat. Portable. No reduction of oxygen by coal fires. No deleterious fumes from gas stoves. No dirt. No asthes. No dust. For hospitals, infirmaries, sanitariums, public buildings, private mansions, \&c.
On our desk is a handsome engraving showing a view of a room on royal yacht, "The Victoria and Albert," heated by means of Dowsing's Luminous Electric Radiators. This is in itself sutficient evidence that this system is strictly modern and up-to-date in all particulars.

Copy of testimonial referring to electric radiators as enclosed particulars: Isolation Hospital, Leyton, March 19th, 1901.--Dear Sir,-I should like to tell you how much our nine radiators are appreciated down here. Their portability is a grand thing, for they act as a footwarmer and fire all in one, and the radiant neat is effective without creating any perceptible draught ne:th $r$ is there any consumption of air
or any noxious fumes, and the wardmaid to her great delight has no work beyond merely polishing the copper, and no attention of the nurse is needed beyond regulating the heat by the simple method of turning a switch, either for more or less. This luminous character can only be compared to bright "Sunsinine" is a boon and blessing, and a source of comfort and delight to the patients, for only a matron knows the anxi ty of fires, unfastened guards, and cinders falling out, in a temporary nospital. The committee are about to bund a new hospital, and I hope every ward and cubicle will be heated by your radiators.-(Signed), G. Appleford, Matron.

A circular by the management reads: Warmth and Health. By Royal letters patent. No reduction of oxygen by coal fire. No deleterious fumes as from gas or oil stoves.-Pure air radiator.These radiators consume no air and produce no fumes, but radiate pure neat in all directions. They may be worked from any electrie supply main, provided that heat lamps are fitted for the correct voltage, and the connecting wires are of sufficient size to carry the current The standard sizes of radiators with four heat lamps consume one unit of electricty per hour, but they may be turned down to one-half, or turned off altogether by means of the
W.H.PALMER \& CO

Contractors to H. M. Government. Manufacturers of

##  METAL WORK, DECORATIONS, eto

 V ARNISEHS Por all purposss. Colors, Oils, Paints، Enamells, Polishes, Dyes, Stains, Chemicals, Bronze, Powders, Gold, Silver and Metal Leaf.
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# The only HV Switch 

Which is passed by every Central Station Engineer.

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## Telegraphic Address:

"BRICKTILE, Preston."

## The End-delivery Four-process Brickmaking Machine

## JOHN WHITEHEAD \& C‥



## Albert Works,

PRESTON, ERGLAND.

## Brickmaking Plant

"The Manchester."

Machinery and appliances for the manufacture of Bricks, Tiles and Pipes, under the new Canadian Preferential Tariff.
switches supplied. They are usually found of ample capacity for warming rooms twelve feet square, and of the ordinary height. F'or large rooms, two or more radiators may be employed. The radiators are sent out complete with flexible connecting wires, ready to connect to customers' own plugs. Electricity is usually supplied at a great reduction for heating purposes.
Type 426 (with 4 heat lamps)-Fan shaped patent coppered reflector, with fancy brass frame, four luminous heat lamps, two switches, three yards flexible wire. Recommended for drawing rooms, boudoirs, bedrooms, and wherever a handsome portable radiator is required. Looks well when surrounded by ferns or flowers. Special attention is drawn to the fact that these patent luminous radiators can be used on electric sulpply circuits of any voltage; all that is necessary is to state the pressure at the time of ordering, and if a change is made at any future time, heat lamps of the desired voltage can be supplied. Type $400-$ Square type, patent coppered reflector in ornamental cast iron frame, enamelled black,
four luminous heat lamps, two lamps, two switches, three yards flexible wire. Recommended for offices, halls, bedrooms, etc. Enamelled in colors, and Victoria bronze. Type 423 (with 4 heat lamps)-Square type, coppered all over (except back) with brass pillars and ornaments. Four luminous heat lamps, two switches, three yards flexible wire. Recommended for public halls, waiting rooms, offices, private rooms, and wherever a powerful heater of handsome appearance is required.
For further particulars apply, stating voltage now being taken, to James Melling, Dashwood House, New Broad street, London, E.C. Special terms to Canadians under new tariff.

## IAIR GUNS.

Among the principal manufacturers of the air gun, a weapon which has gained widespread popularity of recent years, is the firm of messrs. F. Joyce \& Co., of 7, Suffolk Lane, Upper Thames street, London, E.C., Eng. Through-
out European countries the name of F. Joyce \& Co. has become so closely identified with this modern article of sport that buyers need but be told of the manufacturers or shown the firm name to be at once convinced that what they are buying is the best of its kind. With such an enviable reputation already acquired, the makers of this air gun are desirous of enlarging their field of operations and feel confident that once introduced in Canada $a_{2}$ the home of outdoor sports, the same liberal measure of recognition will be accorded the Joyce Air Gun that has been a feature of its production in European countries. This gun, cuts of which appear on another page of this Journal every week, is thoroughly guaranteed by the makers, is simple in construction, durable at all vital points, and so accurately made throughout as to insure for it anywhere and everywhere, under any and every condtion, the full measure of faith by the owners which is accorded it by the people who make it, as it leaves the factory. With this knowledge backed up fully by the makers, Messrs. F. Joyce- \& Co., the Can-

## R. WHITE \& SON, Widnes, England.

LOCOMOTIVES. CRANES of all kinds. STEAM \& WATER PIPES \& FITTINGS



Cable Address: "Rails," Widnes, England. A.B.C, \& Universal Mining Codes.
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GALVANIZED SHEETS, BAR IRON. AERIAL WIRE ROPEWAYS.

Steel Rails of all Sections. Fish Plates. Bolts. Spikes. Points and Crossings. Steel Sleepers. Wagons for all purposes. Wire Ropes. Pit Headings. Screens. Mining Steel Pulsating

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Messrs. SHRAGER BROTHERS, Calcutta. HESSIAN CLOTH and JUTE SACKS.
Special Terms to Canacians under the new Preferential Tariff.
Correspondence Invited.
adian trade would do well to communicate with the firm as to prices, and special terms under the new Canadian tariff, whicn admits English goods here at a big reduction in duty.
iAir guns are coming into favor more largely each season, and it will be a judicious move on the part of dealers to so acquaint themselves with the respective merits of the Joyce Air Gun as compared with others that they may be fully conversant with the latest and best on the European market. This full knowledge can only be acquired by seeing the above, and the makers have full confidence that once seen by the Canadian trade its merits will not be long in according it the place it deserves; and that it may speedily reach this place is the earnest wish of the manufacturers, for they know that thus far advanced their gun will force its way through the ranks and into general recognition. Special terms to Canadians under the preferential tariff. Special 22 Rifle, long barrel, air guns of all kinds, air pistols, darts and slugs
and all accessories. The Ironmonger's Cartridge loaded with any powder at lowest prices. F. Joyee \& Co., 7 Suffolk Lane, Upper Thames street, London, E.C., Eng.

## GREENE'S BELT FASTENER.

While it is frequently claimed that "there is nothing new under the sun," we are compelled to admit that there are ideas being brought out occasionally which are groundworks for a good argument on that point. Among the latest inventions which, though of itself not large, is being largely used where introduced, is the new belt fastener, better known under the title of "Greene's Belt Fasteners," the sole manufacturer of which is Mr. Wm. H. Chase, 15 Little Trinity Lane, Upper Thames Street, E.C., London, England. The chief point in inventions, of late years, is in the saving of time. Time is the equivalent of money, once hands
are : ngaged on time service, and as all machinery is liable to breakage, whatever can be obtained at a minimum of cost which may prevent loss of time in case of breakage $v$. wearing out, is considered not only most desirable but invaluable as an auxiliary in waiting. All users of machinery where belting forms a part should interest themselves in this new fastener as advertised on another page of this Journal for it is only on inspection of samples that the simplicity and durability of this little article is seen. The cost is so low that the suggestion of sending for sample lots will at once commend itself. Write for sample card and further particulars to Wm. H. Chase, 16 Little Trinity Lane, Upper Thames St., E.C., London, Eng.

## PATENT REPORT

Messrs. Fetherstonhaugh \& Co., patent solicitors, Canada Life Building,

Carbide Stores, Warehouse and Salesrooms : GEORGE STREET, CHAPEL STREET, SALFORD, ENG.

THE IMPERIAL "s. C."
Acevilene - Gas - Commany,
LIMITED. 30 St. Ann Street, MANCHESTER, Eng.

Telegraphic Address: "ACETYLENE, MANCHESTER."

Awarded the GOLD MEDAL (Highest Award) at the International Acetylene Exhibition, 1899, BUDA PESTH.

## THE

"s.C." (sgogitio) AuTOMATIC Acerijene Gas Geneadios

Our Oak Leather is Tanned and Curried in the good old way and made into Belting, with the accumplative experience of 43 years?
"Extra" Brand.

## The J. C. McLaren Belting Co,

## FACTORY:

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Manganesé
tum, man manome
EVERITT \& CO., 40 Ohapel Street, Liverpool, England.

Sole Manufacturers of

HOBSON'S "CHOICE" (XX) Extra Best \& "Warranted" Best

## Cast Steels, <br> FOR TOOLS, \&c., \&c.

HOBSON's "CHOICE" Extra Quality NEEDLE WIRE,
as supplied to leading consumers for 90 years, in the
United States of America.
3secialty for Machine or Hand Drilling. Established upwards of 100 Years.

## Steel Forging And Castings.

## Horse Rasps, Files, Ftc.

Sos. numatacreme of
"sOHo" Special Seli-Harjening Steelk

Canadians have $331 / 3$ p c., in their favour, by purchasing these Englirh go ds from us, under the new Canadian Preferential Tariff.

New York Office and Warehouse
furnish us with the following complete weekly list of patents granted to Canadian here and in the U.S. Any further information can be readily obtained from them direct. Canadian: W. A. Milne, peat collecting machines; R. MclArthur, attachments for bobsleighs; J. B. Shantz and D. B. Shantz, beet bunchers and cultivators; D. N. Miller, railway car sanders; J. A. E. Delfosse, wardrobes; J. H. Cotter, domestic refuse crematories; W. E. Vanstone, water heaters; L. L. Merrifield, method of producing gas from peat and other organie substances; L. L. Merrifield, gas producers; R, Christie and J. B. Christie, pneumatic straw
stackers for threshing machines; L. A. Morrison, wall construction; A. Weatherhead, non-refillable bottles; A. McLeod, wash boilers; G. H. Layng, nut locks. American: J. M. Neil, recovering metallic tin; F. A. Collver, hand corn planter; W. H. Fox, hospital bed; J. A. Jamieson, elevator bin; J. A. Jamieson, bin; J. M. J. Phelan, mitering and tool guiding device; J. Seymour, machine for mixing gas and air; J. Seymour, gas and air mixer; J. Seymour, air and gas mixer; W. E. Vanstone, heater.
Owen N. Evans, solicitor of patents and expert, Temple Building, reports the following United States and Can-
d an patents grant d to Canadians last week: United States: Ship link for trace chains, William J. Cass; nut lock, John McVey; rotary engine, George Cassady. Canada: Pasteurizers, Barre \& Migneault; composition of matter for furniture,\&c., Jno. T. Slough; couplings for traction engines, A. Merner; grass dividers for mowing machines, D. MeArthur; door handle attachment, S . Fader; packing cases or crates, Wilson \& Baker; trays for eggs and fruits, Wilson \& Baker; band cutters, Thos. N. Huddlestone; boilers, Thos. N. Huddlestone; double and single acting tandem compound steam engines, J. Hardell; automatic steam engine governors, J.

## 



HEAD OFFICE AND ENGINE WORKS : Newton Evde, near Yanchester, Eng.

HLECTRICAL WORKS :
Clayton, near Manchester. Eng.

Telegraphic Address : "DYNAMO, HYDE."
Telephone : No. 62, HYDE.

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# The St. Helens Cable Co., Ltd., WARRINGTON, ENG. <br> Telegraphic Address :-"Filature." Code, "Lieber's." 

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## WESTMINSTER BRIDGE, LONDON, Eng. NOTE-Buy British Cables, under the New Canadian Preferential Tariff, $88 \frac{1}{3}$ in favour of English Goods.


#### Abstract

Hardell; double acting eross compound steam engines, J. Hardell; machine for setting saws; E. E. Pulling; milk aerators, C. E. Brodeur; weight raising platforms, T. Martin; ventilators, E. Denville; controlling attachment for trolleys, R. J. Barry; aceytlene gas generators, H. H. Pitts; process of producing a food product from milk, The Eavon Co., Ltd.; apparatus for the conveying of slag, sand, \&c., H. W. Hixon; curd agitators, Jas. H. Kerr; electric train signal, W. J. and J. P. Hare; window blind openers, A. Weatherhead; power windmills, W. E. Johnson; grain cars, Geo. E. Jones.


## THE BANKERS' OBLIGATION.

Address delivered at the recent annual convention of the Minnesota Bankers' Association, at Crookston, by Mr. S. T. Johnson, Public Examiner, St. Paul: In this busy world, amid its business activity and the era of prosperity our country is enjoying, we, as individuals, are apt to get away from and forget some of our old moorings. Materialistic commercialism is liable to become our ruling passion; first principles are too often forgotten; self-in-
terest is always ready to assert itself. Plausible, indeed, are the suggestions and arguments by which man is led to become the victim of his own selfishness.

The modern version of the Golden Rule, "Do others and do them quick, or they will do you," has, with too many of us, taken the place of that well beloved and usually followed by our forefathers, "Do unto others as you would they should do unto you."

It is a word of caution-a word of advice to the young-a reminder of things already known, but possibly for gotten, by the old; some consideration given to the basic principles underlying all solid business (which applies to banking more especially than to any other vocation) -of this I would speak to you, asking your indulgence and consideration for a few minutes.
I am proud of the State of Minnesota and am proud of her bankers, individually and collectively. I am proud of the standing, at home and abroad, of the banks organized and controlled under and by her State laws. No banks stand bigher; no State in the Union has a more noble set of men or better laws. It is because I love our State, have faith in and am proud of her position, her great growth and wonderful
resources, and of you, my personal friends, who have done so much for its promotion and development, that I come to you at this time. Because of this pride, love and friendship, I am emboldened to speak to you on the subject of your obligations.

What are the banker's obligations, and to whom does he owe them? There are obligations that are visible, that is, legal, such as contracts to pay or perform, or of the mind, and performed because of policy or implied, naturally following a certain legal status or condition; these obligations are so patent and so close to that selfish side of nature that we all recognize them at a glance. But it is of the moral or heart obligation that I want more especially to speak to you.
The visible obligation, the banker, better than any one else, knows he must recognize; the letter of the contract must be performed. What the banker can be legally forced by law to do he does with at least a show of prompt ness and fairmess. What it is good policy for him to do you may count on his doing,for he is no fool; but it is the spirit of his moral obligations to which I would call you attention.

Come, walk with me in the garden of self-consciousness for a short time,

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tallic Piston Rod Packings, etc.

Illustrated Price Llsts giving approximate welghts will he sent on application.

With some of us, the wall about this garden of our inner life is so high and moss-grown; the thistle, thorn and brier have overgrown the path to the gate; the lock works hard; even the key-if it is not lost-is hard to find and fit. Rusty and crumbling are the hinges; but let us enter; let us drive out the hedge-hog and root up the weeds and brier and clear the soil. Let us carefully prepare it and scatter the seed of brotherly love, which is the first and basic principle on which we must stand, and when so planted let us see that it never again lacks cultivation or care.
No man should embark in any line of business until he is sure he has completely analyzed the whole question, and, by the standard which the particular line will require, taken his own measure in full detail.
The deepest obligation man owes is that of the heart. It cannot be proven in court; no statute defines it; no written contract calls for it, and no decisions lay down its rules. Individual conscience alone fixes the standard and defines its limits, and blessed indeed is he whose heart and mind are quick and true to the promptings of that little monitor. Woe to the community whose banker has allowed selfisin greed or sordid cupidity to deaden and benumb his conscience or hush its still, small voice. Happy and thrice blessed are the people whose bankers are men of noble
impulse, not only obeying the letter of the law, but whose hearts and consciences put their abligations anead, of and above those of a monetary nature.
The banker's obligation is as wide as the needs of the human race is varied. It is not the "no" which has to be spoken that does the damage, but it is the tone of voice, the manner in which it is said, that drives the hard-pressed customer to despair, the cup, or the suicide's grave.
sometimes it is the opinion of the banker that his obligation begins with himself and ends only when the has squeezed the last drop of blood from a more or less helpless community, His idea is that he is the beginning and end of knowledge, that his autocratic power must not be disputed; that when he condescends to give notice it should always be followed either by the individual or the community, as case may be. He forgets that he and his self-in ${ }^{-}$ terests are but an atom in this great world; that the brot'herhood of man has claims on him; his neighbor's suffering, sorrows and cares are to this man but another opportunity for extortion and gain. I heard this man say that never did the make so much money as when the distress of panic years drove the tinancially burdened and careworn to his counter, willing to pay any rate of interest or bonus for the help which they must have in order to avoid suffering or shipwreck of fortune.

When the customer comes to this man's counter he must come with an humble and persuading manner, and be duly thankful if this autocrat of finanice shall condescend to allow him to do business with his bank. You all know the type of which I speak. Of course ,there are no such men among the "craft" in this State; at least, if there are, they are not members of the Minnesota State Bankers' Association. are they?
This type of man behind the bank counter is a curse to any communitybetter by far that there be no bank in the whole country than to have the field pre-empted by a man who while he keeps others out, is himself but a leach, wrapped in his own selfish motives and avaricious desires. He can see no good in any one, or anything, unless it is first plain to him that there is a personal profit for himself, regardless of whom it may benefit or injure.
Autocratic self-love with greed is an offense anywhere it is met; but behind the bank counter it is magnified and it is not only offensive, but it becomes dangerous and a menace to the whole community. The banker, by reason of his position, is an autocrat, not necessarily an offensive one, but should be one whose rule is that of mercy and love, whose heart is full of the milk of human kindness. His greatest motive in life should be to lift up his fellow men, build up his community, and set an example before the people of loving

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8 st make you their confidante; to you they must unfold their secrets; pertorce, they must trust you not to take advantage of their hard wrought plans, or turn them to our own advantage. To you must come the young business maf, who, with his limited experience and, in all probability, more limited means, but witn unbounded ambition and confidence in the future, to lay his plans before you. Wise counsel, or tinancial assistance, or both, ar necessary. He may become a Napoleon of finance in the next generation.
The young but aspiring man, just at the morn of life, hope, ambition, laudable pride, but with humble means, comes to you for advice and guidance. Likewise, the widow, who must scrimp and plan to stretch her little pittance of an income to cover the necessities of herself and orphan children. This endless procession of humanity must come to your private office and why? Because you have set yourself apart as a self-elected arbitrator of their financial affairs-those affairs of life so interwoven with the innermost secrets and thoughts of humanity that you, the

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banker, become at once the greatest
power for good or evil; you become the business and finacial oracle to young of your whole community, the social and moral pattern, and to those in your immediate employ; you are the hand of destiny. Are you living up to your obligation and privilege? Is your personal example such as to elevate the moral tone of your community.
Is your hand ever ready and your heart ever full of sympathy for those who come to you in their distress? Do the young man, the poor man, the small depositor, the widow and employee each recive from you that spontameous word of sympathy and encouragement that tney are so much in need of? Do you fully realize that to all of these classes your attention and consideration means hope; your assistance and advice means encouragement, success and life; while for you to frown on or ignore them means discouragement, failure and ofttimes d: ath; death finanarally, morally or physically, or all of them. Your employee is as necessary to your success as you are to mm . Du you treat nim as ail accountable ve ing? A machine is a poor reliance fo. discretion; the employee has to exereise discretion in protecting and fur thering your business interests; there fore, therefore, treat him as thougn you had an interest in him and in his a fairs.
To the banker who embodies the necessary qualifications heretofore enumerated, it is needless to say anytining further. The intsrest of his depositors is his hourly care; their elaims on him call out his best efforts, and while they sleep he plans for their safety. His obligations to the community being met, that to his depositors fully recognized and discharged, it follons as naturally as water seeks its level that his stockholders are cared for, their dividends substantial and regular. The respect and love of all men is his Through the brotherhood of man, he is one of the rulers of the world, one of the men who, because they exist, make life worth living and civilization progress.

The time once was that the first buildng of importance to be built in a new town was a saloon; now it is the bank building. Then the saloon ruled the polities of the community; now its color is taken from the views of the banker. Do you find fault with your taxes? Do your town and county affairs displease you? If so, what do you do to get good men into office? Would you serve in a common council? Would you take your share in seeing to it that good men are selected for county commissioners, county officers and members of the legislature and State officers? You are busy, yes; but not one of you is so busy but what you could find time to help, by act and word of advice, to secure a good, wise and honest administration of public affairs.

Remember, that with obligations come oportunities; your opportunity should be used just as conscientiously as your obligation is discharged. You

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do not neglect your opportunity to make money; it is your duty to take all honest advantage of such opportunity; but it is equally your duty to take a broad, unselfish view of all public questions. Inform yourself; be ready to act intelligently. it is the people around you to whom you are indebted for your opportunities; it is to them you owe your obligations. If you will pay the latter, they will respond full fold; yes, "heaped up, shook down and running over."

The man who finds himself in the banking business and is not disposed or able to appreciate this view, or appreciating it, will not adopt it, should change his occupation; the banking business is not his fort: Morally and financially, both he and the community In which he lives will degenerate year by year so long as he assumes to occupy this most important position. Let him retire and leave the field open to some other man better fitted for its duties.

To the young man I would ay: "Ponder well; analyze and wigh carefully both your own qualifications amel the obligations to be assumed."
Money-making is necessary in life,but alone it is often a curse. Young man, if you cannot measure up to the moral and heart standar stay out of the banking business. Modern banking has no place for Shylocks; the world has advanced and Shylock's bond still exists; but the stern justice whion would allow him to demand "his poupd


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MONTRRAL WHOLESALE PRICES OURRRNT. THURSDAY, JULY 31, 1902,

| Name of A.rticle. | Wholesale |
| :---: | :---: |
| Drugs \& Ohemicals |  |
| Acid Carbolle Crya | $\begin{aligned} & 8 \\ & 080 \\ & 0 \end{aligned}$ |
| Aloes, Cape | ${ }_{0} 1616$ |
| Borax, ㅈili. |  |
| Brom, Potase | 0 70080 |
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| Citric Acta | 035040 |
| Citrate Magneels | 025045 |
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| Insect Powder | O25 0 |
| Monthol, $10 .$. |  |
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| 011 Pepperi | 2752 |
| Ofl Lemon | 115125 |
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| Oxalic $\mathbf{A c d a}$ | 008800 |
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of flesh" is now ruled and controlled by that sweetest of all monarehs, Merey, who sits on the world's throne and rules the universe with the sceptre of brotherly love. You are your "brother's keeper," By just that degree tnat we recognize this fact we will be successful and happy. No man can know happiness if he alone is prosperous.

## HOME THMBER.

It is astonishing, as we look around the home timber trade of the present day, and compare it with the trade of, say, only 20 years ago, to contemplate the vast changes that have taken place since then, and which are still going on. Change is, we know, the order of the day in every department of both social and commercial life, but surely this trade occupies a unique position proportionately to the amount of changes it has passed through during this period. Change often takes place for the better, but it cannot be said to have done so in this instance. Twenty years ago, says the Timber Trades Journal of London, there was no competition worth the name. It is true a good many men were engaged in the business, but it must be remembered that the demand exceeded the supply, and while this state of things existed there was no cause for competition, in the strict sense of the word We

MONTREAL WHOLESALE PRICES CURRENT THURSDAY, JULY 31, 1902.

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| Indigo (Bongai) | $\begin{array}{llll}1 & 50 & 1 & 76\end{array}$ |
| Indigo Madras | $\begin{array}{llll}0 & 70 & 1 & 00 \\ 0 & 051 & 0\end{array}$ |
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| Flour. |  |
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| Manitobs patent | 410490 |
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MONTREAL WHOLESALE PRICES CURRENT THURSDAY, JULY 31, 1902.

will not venture to say that fabulous prices were realized' in many cases, as the consuming market would be too much alive to its interests to allow of such a thing as that, but there was no occasion to cut profits down to a minimum to secure orders, and a good substantial margin might reasonably be expected. We have heard within the recent past of merchants making comfortable fortunes in the trade, and some members of the present generation relate with pride how their forefathers used to buy up estates, and more than repay themselves by the timber which they threw. But come to ask them about their own position, many of them will confess to no fortune, but misfortune. Both healthy and unhealthy competition are now thriving vigorously, from within and without. Every merchant seems keenly alive to do business, and we are afraid that many of them in their eagerness to attain this object make too little study about the ultimate profits.
One great factor which has helped to reduce this ancient industry to its present level is undoubtedly the importation of foreign timbers, wihch are being used by many consumers as an equivalent to the native grown. This substitution has been developing to such a great extent that we are compelled to admit the possibility of the absorption of the nome timber trade into that greater department now known as the "Foreign Timber Trade" in the very near future, to such an extent that it will lose its identity as a separate business, unless it can be so overhauled and reconstructed as to retain its individual and independent features, and thus prevent it from becoming merely a contributory convenience to the trade in foreign materials

MONTREAL WHOL GSALE PRICES CURRENT, THURSDAY, JULY 31, 1908.

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$\frac{\text { THURSDAY, JULY }}{\text { Narae of Article. }}$

| Name of Article. | Wholesale. |
| :---: | :---: |
| Hardware.-Con. | Se 8 c |
| Ooll Chain-No. | 885000 |
| $9-16$ | 8 75 <br>  0 <br> 3 00 |
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| Galvanized Staples- |  |
| 100 Ib . box, $11 / 1$ to $1 \frac{1}{6}$ | ${ }^{8} 250$ |
| Bright, 13, to 13 k . |  |
| Quean's Head, ${ }^{\text {a }}$ |  |
|  | $\begin{array}{lll}4 & 40 & 465 \\ 4 & 10 & 485\end{array}$ |
| Iron Hoves Shoes: |  |
| No. 2 and larger.. | 0008835 |
| No. 1 and smaller | 000860 |
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| 10 Oharcoal, $14 \times 20$ |  |
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Foreign timber was originally import d to atigment the supplies of home productions, but it certainly appears highly probable that the reversal of this idea will control the future destiny of the timber trade.
Thsre are several causes to which this present unenviable position of the trade are ascribable, and they may be briefly mentioned. The inability to fathom, recognise, and cater for the requir ments of consumers has been a tremendous adversary to prosperity. Merchants have simply converted their timber as they thought fit, and in many cases have had to force a sale to get rid of a considerable quantity of unwanted goods. This obstinate refusal on the part of the merchants to adjust their business to the every-varying circumstances of the buyers by the production of the necessary manufactured article has provided the foreigner with a more splendid opening than his imagination would probably let him believe was possible. Take the American, for instance, Here we have a man fettered with no traditions, umtrammelled with the accumulated conservativism of endless generations following one another faithfully along the well-worn ruts of one continued business, but a man alert, free, swayed by one idea alone-that of the "almighty dollar"-waiting to grasp any and every opportunity for profitable commerce; and we here find the tables of hisstory turned; and the commercial pioneers of the New World accomplishing voyates of discovery to the old.

MONTREAL WHOLESALE PRICESCURRENT. THURSDAY, JULY $31,1902$.


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But, take the home timber trade as a whole, we have no sort of co-operation to resist the assiduous and strenuous energies of the invaders, but it goes lumbering blindly along, ever read'y to meekly surrender the very essence of its existence. Instead of leading the way, and unceasingly watching the market so as to be the first to supply any new and profitable article, and determinedly monopolising it, we follow behind, and generally a long way, too. The rapid evolutions of science are constantly opening up fresh fields to every branch of commerce. We have the motor-car business with us. What has the home timber trade done in this direction? What, indeed? Echo answers drearily out of the depths of the void, "What?" The first comer takes the first place, and the first profits; the second comer has to be content with what he can get, and that in the timber trade is generally small, but it is the rightful inheritance of the laggard.
Small profits, though, are often made when larger ones are possible and well within the sphere of trade, and in goods unaffected by foreign competition. Look at wagon scantlings. We are quite aware that large parcels of foreign oak are used in the construction of railway permanent way wagons ; but we are also aware that no inconsiderable quantities of thome-grown elm are used in building railway and harbour contractors' large tip wagons. We have known the requisite scantlings to be delivered in at 1s $6 d$ per cubic foot, although a rather better price has been made just lately. Such a price as this cannot repay the unfortunate timber merchant, or if it does we should like to know where the profits come in. The average price of round elm in the London district ranges from 10d to is per cubic foot, on the growing site for butts at string measure. It

MONTREAL WHOLESALE PRICE CURRENT THURSDAY, JULY 31, 1902.


# EDGR MIEN * © © ..... Imperial steel Works, SHEFFIELD, MINERS' DRILL STEEL <br> Steel Castings, Grusher Jaws, Cams, Tappets, Heads, Machine-Moulded Gearing, Truck and Skip Wheels and Axles, Tool Steel, Files, \&c. TURNER'S PATENT IROW-FIBRED STEEL. 

costs a minimum of 3 d for haulage to the mill, another 6 d at least for conversion, and from 3 d to 4 d for delivery. The lowest possible price, without profits being considered, amounts to 1 s 10d. Some of the scantlings may, of course, be obtained from the tops at a slightly reduced prime cost, but the butts must be resorted to for the larger timbers. We fail to see, therefore, after taking into consideration the waste from cutting out, the wear and tear on all kinds of tackle and horses, and the lasses arising from bad logs, and other incidental and unavoidable expenses, how these scantlings can be made to pay much under 2 s 6 d per cubic foot, unless the timber is originally bought for the proverbial song.
In the oak fencing business, again, we have some remarkably low prices, which, if it were not for more profitable goods supplied in other directions, would mean ruin to many firms. There is a consumption of two kinds of fencing materials. That supplied to speculators, and of an inferior quality, and for particular contracts. It is the latter more especially which is cut so fine, one of the conditions generally being that it shall all be out of heartwood only, and free from all defects. This means that nothing but the very primest timber must be used, and as the fences more often than not run high, it further means that comparatively long timbers are necessary, and to obtain these prime butts must be used. Now, these butts cannot be purchased for nothing; and if we selected the best out of a parcel of logs costing 2s per
cubic foot all round, they would cost nothing less than 2 s 6 d if we made a fair calculation for depreciation of the remaining logs. Taking 3 d as a fair figure for haulage to saw mills, the price would be 2s 9 d before cutting up. The sap would mean at least one-third of the timber, bringing cost up to 3 s 8d. Add another 6d. for conversion, and 3 d for delivery, we have a net cost of 4 s sd per cubic foot, and adding 10 per cent. for profit, without making any further allowance for extra saw cuts and waste on out-size logs, nor for defects, we see that the price ought not, under any eircumstances, to be less than 4 s 11 d per cubic foot for the timber delivered on the fencing site. But what are the actual facts of the case? It is very seldom indeed that in this finely-cut business more than 4 s is realised, which must mean an actual and positive loss to the contractor.
Why, in the name of common sense (and there are plenty of common-sense men in the trade), should these things be? It is a very weak argument to state that no better prices can be obtained. The railway and harbour contractors must have their elm seantlings and the fences must be erected. The lowest tenderer may secure the order, but if he tenders a price that will ensure a profit, a profit will be ensured, which is an obvious fact; but all the time the frade will accept orders at the absurdly low prices quoted above, so long will it go on committing wilful and deliberate suicide.
When public contracts are about to be issued we have heard whisperings of
solmen concalves of a certain few merchants held at midnight in camera, when details have beend discussed witn bated breath, under careful watch and ward; but why cannot the trade come out openly in these and other matters, as other trades do, and hold periodical meetings, so as to fix bottom prices, eapable of giving an honest profit? By doing this some intelligent understanding would be arrived at amongst its members generally, and would thus dispel some of that penny wise, but pound foolish, self-interestedness which so commonly prevails at present.

## WELLINGTON'S FINE STOCK.

Wellington is the site of the Provincial Model Farm, but locally the claim is made that the county as a whole might be taken as a model. Ever since, in 1833, says a Globe corespondent writing from Guelph, Roland Wingfield brought to Wellington County, under great transportation difficulties, the first consignment of shorthorn cattle seen in Canada, there has been a thriving business in the breeding of stock, and Guelph has appropriated for itself the title of "the Smithfield of Canada." Settlers began to arrive in 1820, but it was 1853 before the Townships of Luther and Minto were entered, and long after that before the whole was settled. Many of the newcomers were thrifty Scotchmen, whose contact with the rich, rolling lands of clay and sandy loam was an assurance of success. That

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this was often acnieved early is shown by the numbers of brick and stone houses on the old homesteads, and by the clean and substantial appearance of the towns and city. Most of the land is of a character best suited for old-time farming, that is, grains and roots, consequently we find here the greatest production of oats on the one hand and of turnips on the other of any county in Ontario, there having been grown in $19005,000,000$ bushels of the former and $6,700,000$ bushels of the latter. In the case of turnips Wellington is so far ahead that the next nearest, the County of Grey, is two and a half million bushels behind. There is, of course, a large local consumption of oats, but a considerable percentage is shipped out, some to the English market. For most of the turnips there is a home need for the 85,000 cattle kept in the county. Many of these are thoroughbreds, there being several breders whu have a national reputation Although no definite statisties are available, the figures for 1900 show that the cattle "sold or slaugitered" in Wellington exceeded in value per head by 13 per cent. those of any other county in the Province. The presence of so many importers has made the desire

## "PIONEER" GOLDEN FLAKE CAVENDISH TOBACCO. MADE IW LIVERPOOL, EMELANO.

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for better stock contagious, and thoroughbreds are now kept by many ordinary farmers. Of the total assessed area, 475,000 acres are cleared, while 25 per cent. is entered as not cleared, divided between 62,000 acres of woodland and 90,000 acres of swamp or waste land.
The devotion to stockraising in Wellington has never develaped into an affection for the dairy cow, several attempts to give cheese-making a firm hold having proved unsuccessful. One person from whom a reason why was sought spoke of a certain feeling of freedom and independence in Wellington farmers, which made them loath to be tied at home at every milkingtime. Beef eattle and hog-raising are the leading stock industries, and from them there has been a tremendous revenue during the last year. It is quite an ordinary thing for a farmer to fatten and sell twenty beef cattle a year, which at present prices would bring in $\$ 1,500$. The value of having thoroughbreds is shown by the frequent sale of a calf for $\$ 100$. The statement is made that cattle and hogs are now scarce in the county, the high prices having tempted farmers to sell every animal that was at all fit. For cattle-breeding many stockers are brought in from Grey, the champion calf-raising county of Ontario.
Some anxiety was caused by a great rain and wind storm her on July 7. It pas ed or r a portion of the county, doing, as was thought, at the time, irreparable damage to erops, Hundreds of wheat fields were levelled to a large extent, but the strength of the straw caused most of them to quickly revive, and now there is small evidence of injury. Otherwise the prospects for heavy yields are of the brightest, and such a keen observer as Mr. R. W. Sawtell of Guelph, says: "In half a century's experience in Canada I have never seen such uniform crops." Singularly enough two d:cades ago fall wheat hegan to fail as a crop, and spring wheat was substituted. That condition is now reversed. Spring wheat not being a success, and fall wheat doing well, the
acreage has been increased. It never looked better than it does this year. The same is true of oats and barley, and of the former there is an exceptionally large acreage. One often sees five or six large fields in succession along a country road. They stand thick, five and six feet high. Of barley there is a considerable acreage, though not nearly so large as years ago, when the United States market was open. The closing of this outlet turned attention to fall wheat. There is a fair acreage of peas, and they are looking well on the high lands. Rye is almost unknown. Corn, of which only the ensilage variety is grown, has been held back by the wet weather, and will be almost a failure. Hay is a heavy crop, though a small percentage has been spoiled by showers, and the cutting of it has been postponed far beyond its usual time.
All the roots, particularly the tur-ips-the basis of the cattle industry, in the opinion of one observer- are looking very well. Erin Township, which contains considerable sandy soil, as well as a good many Irishmen, is famous for its potatoes. A field of from ten to twenty acres of them is quite a common thing there. Indications point to a heavy yield, though no one hopes for last year's experience, when the abundance pressed prices far below the oint of prollt. In a fair yield and good prices potatoes are a paying crop, but und:r a heavy yield and low prices

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they are almost a nuisance, as there seems to be a limit to the demand. One gratifying feature reported from Prin 1 his year is the scarcity of the potato bug, the reason assigned being the cold weather at breeding time.
A visit to the Agricultural College and Model Farm at this season is exceedingly interesting, and Hon. John Dryden, who was there yesterday, had a busy day before him. Haying has been much delayed, and a large staff of men are at work bringing in the product of the 90 acres, which averages two tons to the acre. Tnere are 22 acres of wheat, 50 acres of oats, 10 acres of barley and 12 acres of peas, and all are heavy. There is also a field of twelve acres of a mixture of goose wh at, oats and some barley, an experiment for feeding purposes, it being thonght a larger return can be got per acre by sueh a combination. Owing to the presence of bugs, which show no discrimination in favor of Government property, grass peas w:re sown this year. The 30 acres of corn is the only blotch on the crop prospect on the farm, the cold, wet weather being responsible for its backwardness.
The work on the new library and laboratory is nearly completed, and the

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SHEFFIELD, ENGLAND.
members of the college staff are busy in their various departments. Prof. Hutt is estimating the results of the experim:nts with his 100 varieties of strawberries, and finds that in point of yield Parson's Beauty leads, with $\mathrm{Be}^{-}$ derwood, though otherwise not a good berry, second; Clyde and Barton's Eclipse tying for third, Irene fourth, and Williams fifth. He will soon have returns from the 60 varisties of currants, 30 varieties of blackeaps, 35 varieties of red raspberries, the gooseberries and other fruits.

He reports that on the whole the insect pests have been scarcer than usual throughout Ontario this year, owing largely to the cool weather at their breeding seasons. Not even the codling moth or the tent caterpillar have been troublesom:, and Prof. Hutt looks for a good sample of fruits. One source of pride to him and of admiration to all visitors is a lane bordered with flowering plants, perennials on the one sideroses, columbines, foxgloves, larkspurs, candytuft, poppies, golden glow and others-and on the other side a collection of annuals of an equally alluring appearance. The idea is not a new one, but the success of its execution is a lesson in simple lawn decoration.

Prof. Harrison is busy investigating the causes of some 'fruity' and "off"' flavors in chesse, of which isolated complaints have been made. The 'fruity" flavor is rather new, and is so called because of the resemblance be \%ween

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New Bread Street, London, B.a., England.
the odor of the affected cheese and ${ }_{n}$ certain kinds of wine. Both are thought to be caused by the presence of some yeasty substance of bad odor in the milk, though the original cause has not yet been determined.

## MEN I HAVE MET

There are few occupations in life wherein a man is better situated to study the peculiarities of human nature, says a writer in the Roller Mill, than in that of a grist miller. All kinds of men come to the mill-the honest man and the rogue; the wise
man and the fool; the "smart aleck,"
with lots of talk and the man who
really knows much but says little. And
each in his turn presents to the observ-
ant miller an object of interest, either
instructive, amusing or annoying. A few years ago $I$ was running a Small mills in those days did not have linois. We confined ourselves entirely to grist work, and had a large trade. Small mills in those days did not have as complete an outfit of cleaning machinery as is eustomary now. Ours consisted of an old-fashioned sieve separator and a smutter. We also had a common fanning mill turned by hand. When a customer brought a grist that was excessively dirty we required him
to run it first through the fanning mill to take out the coarse dirt, after which we would pass it through the separator and the smutter.
There was one old fellow, a pillar in the church and extremely pious, who one day brought a grist consisting of four sacks of wheat. I put it on the scales and weighed it, but upon opening the sacks found it was very dirty. I accordingly required him to take it up to the next floor and run it through the fanning mill, which machine, as it happened, stood close to a bin of our own wheat of the same variety. Well, after being absent about three-quarters of an hour the old man brougnt down the wheat and set the sacks by
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the sink ready to dump into the eleaning machines. On glancing at the sacks I had my suspicions aroused, so placing them on the scales I re-weighed them. Then turning to him I said, "Mr. Brown,, how much will you take per month to work for me?" "Why, I don't know," he replied- "what do you want me to do?" "Well," said I, "if you will agree to do as well as this right along, I should like to hire you to clean wheat for me. You have done a fine job." "Well," he answered, "I did take a good deal of pains to get it clean." "Yes," I answered, "it is clean; and the best feature of the matter is that after taking out so much dirt it weighs twen-ty-three pounds more than it did before you touched it. If you can keep up that ratio of gain, I can afford to pay you good wages."

Well, the man hadn't a word to say. And after taking toll and also the amount I judged he had taken from my bin, I ground his grist, and he left and never came back.

Telegraphic Address :-"MESH," Manchester.

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There was another fellow, a young German, who I think was the most inquisitive man I ever saw. It seemed to be absolutely impossible for him to let hings alone. He must pull every slide open every door, turn every hand-wheel and monkey with everything movable in the mill. Talking did no good. I was sometimes tempted to kick him out of the mill.
One day, while waiting for his grist, this customer discovered something that had hitherto escaped his notice. I had bored an inch and a quarter hole through the side of my main elevator leg for the purpose of passing through it an old-fashioned belt tightener. This hole thad become nearly filled up with an accumulation of dust. The fellow discovered the hole, but couldn't imagine what it was for, so he determined to find out. When I first noticed him he was scraping the dust out with his finger. I was upon the point of calling to him to let it alone, but changing my mind I stepped benind the flour box, where unobserved I could watch the performance and await the result. I hadn't long to wait.
Finding he couldn't pick the accumu lation out very well, the young fellow tried the other plan and pushed it in, and his finger with it, just as the sharp edge of an iron bucket was passing. and it took a good bite off the end of his finger. Whenever inclined to meddle thereafter I would laughingly point to the hole in the elevator and tell him to put his finger in there.
While running a mill on Fox River I had an old customer-whom I shall call Bigwell-who came as near being an ass as any one I ever met. One day when he brought a grist to the mill, I exchanged it, giving him the usual turn-out of 35 pounds of flour, 10 of bran, and 3 of shorts. He was hardly satisfied. "Why,' said he, "up in Wiscons责 where I came from they used to give 50 pounds of flour to the bushel."
"That so?" said I. "Any bran and short?"
"Yes; 15 pounds of bran and 5 pounds of shorts, and they got rich at that."
"They must have had large bushels up in that country, didn't they, Bidwell?"
"Well, yes. Mighty fine wheat land up there, I can tell you.'

At another time Bidwell drove up to the mill door, with a good-sized lad and called out, "Say, miller, what toll do you take?"
"One-eig"hth," I answered.
"That's robbery. Down at Dayton they grind right along for only oneseventh, and if you can't do it for the same I'll go there."
"Well, Mr. Bidwell," said I. "I dislike to break established rules, but I don't like to be beaten by any man. If the Dayton people can afford to grind for one-seventh I guess I can So you can unload."
Well, I took a seventh, and he went home happy and smiling, to tell his
neighbors how he had brought the miller to terms.
At one time I operated a mill which was run part of the time by water; when the water was low we used steam. We had an old German as engineer who as quite a wag in his way One day during a hot, dry summer when the creek was completely licked up we were running with steam. A new school teacher had just arrived in town -one of those kid-glove graduates, who thought he knew it all. Well, he came to see the mill. After showing him around, I took him down to the engine room and introduced him to Mr, Reinhard, the engineer. After seeing the old man fire the boiler, and watching the engine run for ten minutes or more, looking very wise all the time, the teacher turned to Mr. Reinhard and said, "I suppose you are running with water to-day, are you not?"

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The old man looked at his questioner moment, and, winking at ms, replied, "Yes, but we boil it first; it mas more effect."

THE FUTUEE OF THE SULPHATE OF AMMONIA INDUSTRY.

At the spring meeting of the Iron and Steel Institute, held at the Institute of Civil Engineers, Westuinster, Mr. J. Thiry read a paper on "The Recovery of By-products in Coke-making," in the course of which he stated that he had caused inquiries to be made, and eventually elicited from the German association for the sale of sulphate of ammonia an expression of opinion as to the future of the sulphate of ammonia industry, which may be regarded as quite trustworthy. According to this authority, the best evidence of the maintenance of prices in the future is atforded by a study of the published returns relating to the manfucture of sulphate of ammonia since 1895, and a comparison of the fluctuations in price corresponding to the state of the market for the same period. In the light of these facts, it will no doubt be possible to refute, and, in fact, to dispel en-
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tirely, the groundless apprehensions entertained by those who are interested in this question. In Westpnalia the production of sulphate of ammonia in 1895 was 10,043 tons, and it rose in the following year to 21,377 tons, with an average price of $£ 718 \mathrm{~s}$ per ton. In 1897 the production was 32,418 tons, of the value of $£ 713 \mathrm{~s}$ p:r ton. Throughout the succeeding years it continued to increase, until, in 1900, it amounted to 49,233 tons, the price also gradually advancing until it reached £ 106 s per ton. Prior to the year 1895 the individual manufacturers sold their product independently, which renders it difficult to estimate the average value pefore that date. It may, however, be assumed that it fluctuated between £ 9 16 s and £ 106 s.
The total production in the year 1898 may be apportioned among the chief iron-producing countries as follows:
'Tons.
Great Britain, about Germany, about

France
Belgium, about
Other countries, about

## Total

*Which figure, nowever, is probably too high.

In 1901, world's production is estimated as amounting to:

Great Britain
Germany
France
Belgíum
Austria
Russia
Spain
United States

Total On comparin the selling phate of ammo mentioned, with the quotations for Chili nitrates, it will be found that the former follows, to a certain extent,

## 30,000

## 440,000

Tons.
220,000
130,000
38,000
35,000

40,000
60,000

523,000
-
.
r
those of the latter, but the difference in the nitrogen contents of each-21.2 per cent. for sulphate of ammonia and 16.4 per cent. for Chili nitrates-must be taken into account. When it is further considered that about $1,300,000$ tons of Chili nitrates are yearly produced and used, and, moreover, that sulphate of ammonia is a particularly suitable substitute for Chili nitrates as a fertilizer, for which purpose the latter is principally used, it is abundantly clear that only when the price of Chili nitrates is depressed will it be possible for a continuous backward tendency in the price of sulphate of ammonia to occur. The prices of Chili nitrates have, however, as a matter of fact, materially increased of late, and even if they decline they can only fall in the most extreme case to a level of £ 7 per ton, below which figure the production of and preparation of nitrates would cease to be profitable. This would, however, be equivalent to a price of $£ 9.5$ s per ton for sulphate

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of ammonia, on taking into account the superior nitrogen contents of the latter. Further, it is possible that the nitrate fields will, according to the present available estimates, be completely exhausted in twenty-threee years, provided the yearly production continues at the same level as in recent years-namely, $1,300,000$ to 1,400 ,000 tons. Probably, therefore, the great need for nitrogen as a fertilizer will no longer be sufficiently met as at present by the use of nitrates, and it will become imperative to increasc very largely the production of nitro-gen-that is to say, ammonia-for the purpose of satisfying the demand.

At the present time in Germany nearly 160,000 tons of sulphate of ammonia are used annually for agricultural purposes. In addition to this, the imports of nitrates in 1900 amounted to 484,543 tons, and in 1901 to 529 ,568 tons, which in regard to nitrogen are equivalent to 363,300 , and 397,200 tons of sulphate of ammonia respectively. In order to ascertain the suitability of coals from various districts for treatment in by-product coke ovens, a number of analyses of coals from different British coal fields have been made, and it is hoped the figures will suffice to remove all doubts concerning by-product ovens,

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as a future source of profit and economy, and that the most skeptical opponents of the system will be convinced that their apprenensions with regard to large modern installations with recovery plants attached are groundless.

## EXTRAACTING OILS FROM YELLOW PINE.

One of the latest industries of the Mobile, Ala., district is a plant for the extraction of the various oils and constituents of yellow pine wood, and the manufacture of different products from the oils and substances so extracted, says the Mobile Register. The plant is
owned by the Southern Oil and Chemical Company.
Until a short time ago the charcoal in this district was made by the old methods and all the gases and by-products formed were lost and the chief aim of the people was the production of the charcoal. Now things are reversed, and by the methods made possible by recent scientific research, which are used in this new plant, all the gases and other substances formed during the process of making chancoal are saved and really are more valuable tinan the charcoal produced, so that now the charcoal is the secondary or by-product.
The part of the plant where the charcoal is produced consists of ten retorts placed in a row. The retorts are steel
cylinders about 20 feet long and $31 / 2$ feet in diameter, set horizontally in a brick casing, with fire box and ash pit below. The capacity of each retort is one cord of wood, and in outward appearance they greatly resemble an ordinary cylindrical boiler. From the top, near one end, a pipe leads to a coiled pipe, called a "worm," placed in a wooden tank and kupt cool by water circulated around it in the tank. The retorts are operated five at a time, and the remaining retonts are allowed to cool and are then emptied and again charged.

A block of five of tne retorts having been charged with wood, by means of a door at one end, which is then tightly sealed, a fire is built under each retort and the process commences. As the

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heat increases the different substances in the pipe are driven or distilled off. Air-dried pine contains about 12 per cent. of water and this too is driven off. All the volatile constituents of the wood are driven off as gases, which are carried by the exit pipe from the retort and pass throug'h the "worm," where they are condensed and are caught as they come from the coiled pipe emerging at the battom of the tank.
The condensed substances consist of a thick, brown, oily fluid, floating upon a iignter colored stratum of watery liquid, and these are collected in large iron vats. The brown fluid is known as crude wood tar, and contains paraffin, napht'naline,creosote, benzol, toluol and other organic substances. The lighter colored, watery liquid, called crude wood vinegar, contains acetic, propionic, butyric and other organic acids, also methyl or "wood" alcohol and some creasote.
The heating of the retorts is continued for about tinirty hours, the tem-


#### Abstract

perature running as high as 1,000 degrees Fahrenheit, in which itme the volatile substances are all distilled off and the wood completely carbonized or converted into charcoal. The retorts are allowed to cool for eight hours and are then emptied and recharged with pine. The liquid collected in the vats is now pumped to the distilling plant, where by distillation, concentration and separation, the different substances are isolated singly, or in groups. The distilling plant contains two large stills, heated by steam, and a number of collecting and concentrating tanks. There is also a large new tar still in course of erection which will soon be in use.


A pump room containing circulating pumps for the water used in condensing and for the liquors and an air compressor; a macnine and diacksmitn shop, together with a storage and packing shed an office and laboratory complete the plant.
The liquids are transported from one building to another by being forced
through pipes. The number of proaucts at present turned out by the plant is thirteen, among which may be mentioned a chemically pure turpentiae, pyrocreosol, refined oil of tar and pyroligneous acid.
From each cord of wood carbonized there is produced, besides the charcoal, about 126 gallons of oils, and an average of 80 gallons of acid, and about 15,000 cubic feet of gas, which is not condensed. From the 126 gallons of oil about 36 gallons of crude turpentine are produced. It is probable that in the near future the plant will take steps to have the gas produced, which is now wasted, passed through the fire $b: x$ beneath the retorts and there burned, thus making a great saving in frow.

## PREPARING CEREALS.

Dr. Alex. P. Anderson, of Columbia University, New York, recently read a paper describing his process of prequar-

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ing cereals. In the course of the paper he said:
"All the cereals and nearly all the important foods derived from plants contain large quantities of starch. The chief value of the cereals lies in the starch which they contain. To prepare starches for human food it is es sential that the granules should be broken up in order to be more easily acted upon by the different digestive enzymes. The salivary enzymes are es pecially active in converting starch in to sugar, but raw starch, in which the granules are intact, is slowly acted up on. On the other hand, when the starch granules are previously broken up by heating in water, the enzymatic action is almost instantaneous, and the starch is converted into sugar in which form it is soluble and easily assimi lated.
It is a well known fact that starches do not swell to any extent when heated dry or in contact with a relatively small amount-of water,as in the ordinary bread-making process. In the


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course of my experiments I have dis－ covered a method by means of which starch granules of all kinds can be ex－ panded and broken up without the use of water from the outside，which is customary in the conversion of starehes into pastes in the ordinary cooking processes with water．Instead of add－ ing water，I am able to effect the com－ plete swelling of the starch granule by means of dry heat．This I do by subjecting the starch granule，grain，or starchy mass to a rapid heat in a sat－ urated atmosphere．At the end of the process I find the starch granules bro－ ken up into innumerable particles or fragments．The resulting products after the expansion are drier than be－ fore．
I find that I can in this way swell or expand any starchy product，and es－
pecially the cereal grains．When the grains are swelled the resulting prod－ ucts are from four to sixteen times greater in volume than the original kernel．The expanded kernels are only enlarged，otherwise exact copies of the original．The only difference betwern starch paste or starchy food products prepared by the ordinary method of boiling or cooking with water and the dry method of expanding them is that the resulting products expanded when dry can be kept indefinitely in their dry condition，while the products pre－ pared with water easily spoil and fer－ ment．The process，Dr．Anderson says， may be varied to produce a great vari－ ety of flavors with any given cereal，by regulating the degree of heat applied． On account of their great desirability， it is believed that the products of the
new process would have a high value simply as foods for invalids，dyspep－ ties and infants，as they require almost no cooking，but outside of these classes they are not likely to find use or favor．

## PAPER MAKING IN CHINA．

Paper making on modern lines is be－ ing actively developed in China by the Tai Shing Paper Company，Ltd．，for－ merly the Aberdeen Paper Company， says the World＇s Paper Trade Review． It was in 1889 that this company gave Messrs．Bertrams，Ltd．，of Sciennes， Edinburgh，Scotland，an order to build a mill in Hong Kong，to be erected in a suburb called Aberdeen．The idea was formulated and carried into effect by

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a Chinese merchant of great ability Che original mill was started and contrinued to do extremely well under the Europeans who managed it, with the result that a new mill has been erected and started by Bertrams, Ltd, Sciennes, and the name of the firm altered, as stated, from the Aberdeen Paper Company, to the Tai Shing Paper Company, Ltd.
The productions de mill were originally intended to be paper made from rice straw and rags; but rags being so cheap, nothing else but very thin quality of rag papers are manufactured for the Chinese market, and that with great success.
The entive mill consists of five large double flued Lancashire boilers, economizers, and two sets main driving compound engines, one with Turnbull's expansion gear, and the otner with Corliss gear The original beaters were converted into washers, and a complete installation of Bertram and Shand's patent "Acme" beaters replaced them,

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so that both machines are suppliod with pure sag pulp treated by the Bertram and Shand "Acme" beater. On each machine they have also one of Pearson \& Bertram's refining engines, which also treat, as stated, pure rag pulps.

The machines are thoroughly up to date in every respect, and mounted with all improvements which the Seiennes firm have employed of recent date for the quick production of these thin papers, including D. N. Bertram's patent "Simplex" stationary strainer, swinging arm on couch rolls, new style of brackets for press rolls, automatic feeds on calender, and specialty of driving gear.
John Hay, now engineer at Messrs. lod's, Springfield, erected the first machine for Messrs. Bertram, and Mr. George Haxton, at one time engineer with Messrs. Dixon, Oughtybridge,erected the new mill for Messrs. Bertram, and we understand remains there as chief engineer, he being probably the

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#### Abstract

only European in the mill, as the Chinese operatives speedily became so expert that they could dispense with the services of Europeans. They very soon learned all the details of the work required in each department, and to lead the thin paper over the machine at a nigh speed, with the result that an extraordinarily small amount of broken paper is made.


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A late Washington, U.S., dispatch reads: Consternation and curiosity
have been created among naval officers interested in the coming mock military operations on Long Island Sound by the report that has escaped from the War Department that the army has, all ready for use, an instrument by which the approach of a steel armored battleship, cruiser or gunboat can be detected at a distance of fifty miles. This wonderful device, which army afficers, who appear to be in the secret, say will give ample warning of an attack to the forces on the fortification on the Sound, is known as the "magnetic balance." It is of extremely delicate mechanism, and, it is claimed, so sensitive to the presence
of steel in the body ur water in which it is immersed that the size of the vessel which causes the indicator to fluctuate can be estimated with a fair amount of accuracy.
Notwithstanding the fact that the $\mathrm{ru}^{-}$ mors of existence of this wonderful instrument fail to meet with official confirmation, the officers of the Navy Department were yesterday quietly attempting to gain tangible information regarding it. If the device can really do all that is claimed for it, it seems that the shore batteries which are supr posed to defend New York City in tne: theoretical attack between August 31 and September 2 are free from surprises.

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GENGRAL MANAGER:
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The new business for the first six months of 1902 shows a large increase over the same period of last year.

Securities deposited with the Dominion Government exceed all liabilities to policyholders.

Agents desiring to represent this Progressive Company with up-to-date plans of Insurance, are invited to correspond with the HEAD OFFICE, MONTREAL.
WESTERN ASSURANCE COMPANY.
FIRE AND MARINE. Incorporated 1851.
Assets, over
$\$ 3,260,000.00$
Annual Income,
3,380,000,0
Head Offloe. - Toronto. Ont. Hon. Gro. Cox, Pres. J. J. Kenny Vice-Pres, \& Man.-Dir C. C. Foster, Seoretary.

Montreal Branch, - - 189 ST. JAMES 87 REPT.
Robt. Bickerdike, Manager.
Peuth \& Charifon, City Agents.

## ALLIANCE

ASSURANCE CO., LIMITED,
(With which is united the Imperial Fire Office, established in 1803.)

## Capital, \$25,000,000.

Head Office for Canada, - IMPERIAL BUILDING, Montreal.
G. R. KEARLEY, Manager.

Aset, Manager.

NATIONAL | ASSURANCE |
| :---: |
| compant | of IRELAND.

ESTABLISHED 1822.
Capital Fully Subscribed, - $\$ 5,000,000$.

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Trafalgar Chambers, - 22 St, John Street, Montreal.
H. M. LAMBERT,

Manager.

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Paper
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DISTINCTIVE QUALITIES
-OF-
North Star, Orescent and Pearl Batting. Purity, Brightness, Loftiness.

No Dead Stock, oily threade nor misersble yellow flinge of ahort staple. Not even in lowest grades. Three grade日-Three prices and far the best fos the price.

COMMERCIAL UNION
assurance co., Ltd., of London, England.
FIRE LIFE MARINE Agencies in all the principle Cities and Towns of the Dominion.
HEAD OFFIOE, Oanadian Branch, - MONTREALs
JAMES MCGRECOR, Manager.


[^0]:    331/3 per cent. In favor of Canadian Buyers under the New Tarifis.

[^1]:    -It looks altogether probable, says the Toronto Mail, that an agreement will shortly be arrived at looking to the entrance of the Metropolitan Railway to the city. This will be the first link in the electric radial railway system, which has been under discussion for some few years, and of which the St. Lawrence market is supposed to form a part. Representatives of the Metropolitan will hold a conference with the Board of Control when it is confidently expected that the several points of difference will be adjusted satisfactorily to all concerned.

[^2]:    - In order to facilitate the Customs entry of goods imported from the United States into Canada shippers are advised by the Customs Department that the way-bills should show full information regarding name and address of consignee, marks and numbers of packages, and description of packages. Where goods are shipped in bulk the number of pieces, bundles, bushels, etc., is required. In the case of agricultural implements the number and description of each class of implement is to be stated;

[^3]:    Cuts will appear as soon as received.

[^4]:    Miniota branch-Favorable weather, no damage, and bright prospects at Starbuck, Elm Creek, Rathwell, Holland, Glenboro', Stockton, Methven, Carroll; damage by rain land hail at Souris.

[^5]:    Since it has been proven that man is submissive to whatever shape of straw hat has been decreed by Fashion, so long as that hat will keep him cool, we are not expected to rest content with the idea tnat the Panama (knockabout) is to remain with us, whether in its present four to forty dollar price, or after it "takes a tumble." No. There is another shape on the way and to it or with it we must, it appears, shortly bow. The following from Paris tells its sad story: At a time when frequent fluctuations in temperature leave Parisians undecided as to wnat kind of a hat to don, Baron de Segonzac's innovation deserves attention. He was seen on the Boulevard Haussman the other day wearing a yellow Italian straw conventional stovepipe. President Loubet is famous for the art he

[^6]:    than usual. Haying has commenced. The crop is heavy, and with a continuance of the present weather an immense quantity will be put up. The roads have dried up wonderfully, and in the town the streets are dusty. There is a fair trade in baled hay and pricts show no change. We quote:No. $1, \$ 8.5$ to $\$ 9$; No. 2, $\$ 7.50$ to $\$ 8$; elover, $\$ 7$ to $\$ 7.25$ per ton, in car lots. green fruits, etc.
    Really hot weather has stimulated demand considerably for lemons, oranges, etc., while all seasonable goods are moving much better. Some late strawberries are still being sent on the market, and are sold at 7 e to 9 e for large boxes. Raspberries are readily picked up as prices are reasonable. Water melons are arriving more freely. California peaches, etc., are in good
    demand. Apples will be a good crop in the principal producing sections of the Dominion. We quote as follows:: Messina and Sorrento oranges, $\$ 3.75$ to $\$ 4$ box; lemons, 360 s, $\$ 2.00$ to $\$ 2.75$; do., $300 \mathrm{~s}, \$ 2.00$ to $\$ 3.00$; bananas, 8 -hands, $\$ 1.35$ to $\$ 1.50$; No. 1 do., $\$ 1.75$ to $\$ 2.00$; extras, $\$ 2.25$; new figs, mats, $31 / 2 \mathrm{c}$ per lb .; do. boxes, 8c to 12 c per lb. ; new dates, $41 / 2 \mathrm{e}$ per lb .; nuts, eranberries, $\$ 7$ to $\$ 10$; pines, 15 to 20c; strawberries, sc to 10 c boxt encumbers, native, 250 per dozen; Tennessee tomatoes, 90 c per crt.; size 24 pines, $\$ 3.60$; do. 30 pines, $\$ 3.25$; onions. Spanish, eases, $\$ 3.25$ to $\$ 3.00$ per ert.; limes, $\$ 1.40$ per box; cherrfes, per basket, $\$ 1.25$ to $\$ 1.50$; Cal. peaches. 75 c to $\$ 1.25$ per bax; do. plums, $\$ 1.00$ to $\$ 1.50$ per box: cabbage, $\$ 1.25$ to $\$ 1.50$; Cal. apricots, $\$ 1.50$ per box; raspberries, 7 c

