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MONTREAL, APRIL 15, 1910.

THE proposed Parks Com-

mission for the Island

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THE ISLAND
PARKS COMMISSION.

of Montreal is a good enough idea, so far, as it goes; but it does not go far enough, unless it goes far beyond what its name suggests. What is wanted first of all, is not a local permanent commission composed of men with real estate axes to grind; but a commission of experts preferably from abroad, and independent of local influences to devise a general plan for the laying out of the greater Montreal, which will cover the whole island. It is time we had a comprehensive scheme of parks and play grounds, of railways and boulevards, of roads and drainage, to prevent costly mistakes in the near future, which will be more costly to rectify in the more remote, but not distant future. It is work, not for real estate speculators, but for experienced landscape gardeners, architects and engineers, who have seen something of what has been accomplished in the greatest and best laid-out cities in the world. A permanent local commission to superintend and improve all the parks on the island might very properly follow. We can learn much from the successes of cities like London, New York, Paris and Berlin in this direction, and we can learn a lot more from their mistakes. A comprehensive plan of island improvement would facilitate the cooperation of private, with public enterprise. The real estate investor would know where to build stately homes, and lay out great gardens and private parks, and where to erect factories and workmen's cottages. There is all the difference in the world between a city designed, and a city which just happened ..

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THE CITY COUNCIL
AND THE BOARD
OF CONTROL.

INEVITABLY a conflict of jurisdiction has arisen at the City Hall between the City Council and the Board of Control. Some of the alder-

men are evidently anxious to save the controllers the trouble of administering the affairs of the city, which they were elected to administer, and are paid to administer. The question has arisen over the appointment of park superintendents. The merits of the appointments do not enter into the question of jurisdiction at all. The important issue for the public is whether the City Council or the Board of Control is to make civic appointments. The Board was created for the express purpose of putting an end to the

system of aldermanic or ward patronage, which has been the curse of the city. If the Council is to have anything to do with the appointment or the dismissal of civic employees, our rejoicings over the abolition of the patronage evil were premature. This does not necessarily mean that the present Council would abuse any powers that it might exercise in this connection, but that it, or its successors would have the power to nullify every possible advantage to be gained by having a Board of Control. There seems to be an impression among the aldermen that the City Council is a superior body to the Board of Control. We do not know of anything in the present constitution to justify this assumption. The aldermen are elected by the popular vote, but so also are the controllers, and every one of them represents a greater constituency than any alderman. The controllers are not the servants of the Council, they are as a body at least its equals. The Quebec Legislature will probably amend the charter, so as to define more precisely the respective jurisdictions of each body. The definition will most likely be of a nature to restrict the Council to legislative authority, and to place upon the Board of Control without reserve the responsibility of administration.

QUEBEC'S PULP-WOOD
POLICY.

THE announcement of the Gouin government's policy with regard to pulp-wood cut on crown

lands, is said to have created a serious situation in the paper trade of the United States; and many paper mills are embarrassed by the prohibition of the exportation of Quebec pulp-wood in an unmanufactured condition. While this is regrettable it is inevitable. The natural remedy is to manufacture the pulp where the pulp-wood grows, in Canada. Canadians have certainly the first claim upon the natural resources of Canada, and to permit the raw product of Canadian forests, to be used up by American manufacturers and American labour protected from the competition of Canadian manufacturers and Canadian labour, by customs duties, is nothing short of a national crime. The Gouin policy is intended both for the protection of Canadian labour and the preservation of Canadian forests, and has been adopted none too soon for the public interest . If some of the paper manufacturers of the United States like to come up here and invest their capital in this country and employ Canadian labour, they will be as welcome, as the flowers in May.

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Prominent Topics.

The Late Lt.-Col. Stevenson.

There was, we fee! sure, no more universally popular man in Montreal than the late Lt.-Col. Stevenson. He could le-

gitimately boast in his declining years that he had 'done the state some service." As a soldier, as an alderman, as a public man in the broadest and best sense of the term he did much for the betterment of Montreal, for the improvement of the relations between the various sections of its population, and for making the city pleasant and attractive to its distinguished visitors. Thanks to the never-failing geniality of this most representative of our prominent citizens; big men from all over the world carried away happy recollections of Montreal You could hardly mention Montreal to a man of any standing in New York, Chicago, or any other great American city, but he would bring up the name of Colonel Stevenson, and always with some friendly allusion or anecdote. A loyal friend, he had thousands of appreciative friends by whom he will be sincerely mourned. Few men have been more richly blessed with the saving grace of humour, or with the added grace which generally goes therewith, of good nature. His wit had much point, but no sting, and the smile which accompanied the flash of wit, was like a ray of sunshine. He could make a joke, or take a joke with equal satisfaction, even at his own expense, or at the expense of the Scotland he loved so we'll Montreal is much the poorer through his loss.

Male Teachers for Boys.

We quite agree with Dr Finnic that for boys over ten years of age male teachers are more desirable than female teachers.

They naturally have more sympathy with boy nature both in work and in play and have a better influence in forming the characters of the boys and more influence in preserving discipline. The only difficulty is that with the present scale of salaries, it is hard to get enough men to devote themselves to the teaching profession. Most of the young male teachers regard the business as a stepping stone to something more profitable and as a means of livelihood while they are completing their own education.

A Peaceful in Berlin.

There was a gigantic suffrage reform demonstration in Berlin on Demonstration Sunday, in which 120,000 Socialists and Radicals took part. No damage was done and nobody was

hurt, because the police having learned something from the public criticisms of their conduct in the celebrated "Demontrative Stroll" not only refrained from interference, but kept themselves out of sight. It is naively recorded that the Police Commission who had sanctioned the meetings and in civilian clothes watched the demonstration was

surprised at the discipline and good order. No wonder. It must have been a revelation to him that a Berlin crowd could behave themselves better without than with police supervision.

Interstate Commerce The Sleeping Car Rates. Commission holds it to be unjust and unreasonable to

charge the same rates for the upper berths in the sleeping cars as for the lower berths. There is certainly a decided preference among the travelling public for the lower berths. The uppers are seldom taken, if there is a lower left available. A reduction in the rates for the upper berths might tend to equalize the public taste in the matter For a large proportion of the passengers, the upper berths are simply inaccessible. The report of the Commission also declares in a favour of a general reduction in sleeping car rates from St. Paul to the Pacific Coast. The question is bound to come up soon in the Eastern States and Canada.

Toronto Referendum.

Toronto has just had a Referendum. By a vote of 3,803 against 542 the Hospital by-law was carried and by a vote of 3,773 against 516 the

waterworks by-lay was carried. The Hospital bylaw authorizes the city to issue \$250,000 debentures towards the cost of the Toronto General Hospital which had been already voted \$200,000. The estimated cost of the hospital is \$2,500,000 to which the University of Toronto has contributed \$600,000 and private benefactions \$950,000. The smallness of the total vote indicates the characteristic influence of electors in Toronto as in Montreal with regard to questions in which personal interests are absent.

Westmount Improvements.

The Westmount rate-payers on Saturday by a vote of 204 representing a valuation of \$3,-943,815 against a vote of 43 re-

presenting a valuation of \$957,943 endorsed the by-law authorizing the Council to borrow \$550,000 for improvements. The minority included the Nuns who represents a valuation of \$635,000. The total vote shows considerable indifference on the part of the electors. Another by-law was passed authorizing the consolidation of a number of bonds from different loans remaining unissued or in the banks as security for loans. This carried by a majority of 172.

Large Land Deal.

One of the largest land deals in the history of the Kootenay has just been put through, J. L. Hirsch, of Nelson, purchasing from John B. Winlaw, a

lumberman of Winlaw, 3,000 acres between Winlaw and Perry on the Slocan river.

The price paid is \$80,000. The tract is the full width of the valley and comprises the townsite of Winlaw. It is all arable and the greater part has been logged. It will be subdivided.

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The Chronicle

Banking, Insurance and Finance

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MONTREAL, FRIDAY, APRIL 15, 1910.

GENERAL FINANCIAL SITUATION.

This week the Bank of England again secured the bulk of the \$3,500,000. Transvaal gold arriving on Monday. An American banker in the course of an interesting article on the methods of handling gold movements, explains that the mine owners have a definite arrangement with the bank whereunder it is given first chance at the gold that it to say, if the bank likes to pay the price prevailing in the market it may have the metal. The situation in the London market is such as to causes the financial and commercial interests to keep a close watch upon the action of the bank directors at the Thursday meetings. On the one hand the factors making for a higher rate are the boom in rubber shares, which has been assuming large proportions, and the relatively low position of the bank's reserve. And on the other is the fact that the bank is getting most of the newly mined gold which goes to London and that the movement from New York to London is still actively progressing At the meeting this week the rate was.

In the London market call money is quoted at 2½ to 3 p.c.; short bills 3 13-16; and three months bills, 3% to 3 15-16.

On the Continent also the level of rates has been maintained at about the same level. The Bank of France and the Bank of Germany quote 3 p.c. and 4 p.c. as their respective official rates. The Paris market is 2½ p.c. and the Berlin market 3½.

The gold movement this week produced a noticeable effect upon the New York money market. Call loans have had a wider range. The swing has been from 2¾ to 3½ with most of the loans at 3¼. Time money also hardened materially. Sixty days 4 to 4¼; 90 days, 4¼ to 4½; and six months, 4¼ to 4½. This represents a rise of from ¼ to ½ p.c. for all maturities.

The Saturday bank statement showed a decrease of loans amounting to \$19,900,000; a \$4,800,000 loss of cash along with a \$25,000,000 decrease of deposits. The net result was to increase the surplus by \$1,530,000, bringing it to \$6,490,879. There is no doubt that well-informed observers of

the New York money market are puzzled and perhaps troubled over the outlook. It is not known exactly how much gold London will take. And if the drain continues on a large scale it will probbably produce acute stringency in New York. One of the principal causes of the loss of gold is the high level of commodity prices in the United States. Foreigners accustomed to buy American merchandise and products will not pay the exorbitant rates demanded for some articles Hence export trade is checked. At the same time the prevalence of the high prices within the Republic promotes an extraordinary movement of merchandise from the outside world thereby tending to turn the exchanges against America. Of course, it is easy to see that the proper remedy is lower commodity prices in America, but if prices fall what will become of the prosperity which the country is enjoying? Probably cough prices will not fall unless the banks enforce collection of their loans. As the gold exports threaten to bring the banks into a position which would compel them liquidate their loans the bankers may seek to overcome the movement through placing large lines of securites in London and Paris. Thus the Lake Shore this week announced the sale of \$5,000,000 one year notes in Paris. No doubt, this announcement will be followed by others. The exchange drawn on Europe in transferring the proceeds to this side should help to satisfy the demands of the British creditors of America.

In Canada Money Rates have not as yet changed to an appreciable extent. Call loans are still at the 5 p.c. level. However, the bankers are closely following the course of events abroad; and should it develop that funds in New York and London move definitely to higher rates the Canadian situation will be influenced thereby. It is to be remembered that acute stringency or unsettlement at London would operate to check the movement of British funds to Canada and in that way compel us to find the money ourselves for many of the enterprises we are prosecuting. But the interruption would only be temporary, and when the condition of their finances was restored to normal, our British Kinsmen would, in their own interest, resume the work of supplying our capital needs. It is to be hoped that there will be no interruption to the flow of funds this way and in all probability there will not be. One thing is to be kept in mind. It is that the heavy immigration movement into our Western lands is of a nature to create some strain on the financial markets of New York and London. Thus we read of the train loads of American settlers coming in at North Postal, all well supplied with cash and bank drafts; and of ship loads of new comers at Halifax and St. John, with pockets well filled with sovereigns and letters of credit. In the aggregate this drain of funds

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MONTERAL, QUEBEC.
BRANCHES IN PROVINCE OF MANITOBA.
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BRANCHES IN PROVINCE OF SASKATCHRWAN.
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Toronto 157 St. James St must have some effect upon the two centres which are supplying the bulk of the funds-Lordon and New York. There is every probability that the dimensions of the drain will reach larger proportions before long.

CANADIAN BANKING PROFITS, III.

It will be noticed that the balance of profits carried out for one year does not correspond with that brought in for the next. The explanation is that in nearly every year until 1909 there were a number of banks that changed the date of their fiscal year ends; and in their cases a broken period of a year would intervene between the full year statement published in one year and that issued in the next. Also the amalgamations and failures that have occurred have affected the balances forward.

The tendency of the bankers to build up the balance in profit and loss account is clearly shown. The aggregate of the balances has grown from \$1,506,481 in 1003 to \$4,004,433 in 1000.

Though the ordinary earnings exceed those for 1908, when the \$325,000 recoveries by the com-

merce and Nova Scotia referred to in the second article, are added to the total, they fall short of the 1907 earnings by some \$800,000. It is remarkable that in the last four years no appreciable increase has occurred in the earnings. The amount of premiums on new stock issues is considerably larger than in 1008, but is far below the high record established in 1906. The indications are that 1910 will see an improvement in this respect.

Every year there is a substantial margin of ordinary revenue over the dividends paid. The dividends do not take up more than from 60 to 66 per cent of the current profits. Premiums on new stock issues, of course, go into the rest accounts almost invariably.

The amounts applied to premises vary somewhat according to whether the year is prosperous or the reverse. Thus the heaviest appropriations were made in the banner year 1907.

The rate of earnings upon total resources tends steadily downwards; while that on capital and on capital and rest has declined since 1907. No doubt, this is largely due to the competition amongst the banks in putting facilities at the disposal of the

In the table that follows a comprehensive view of the banking policy as regards the disposition of profits for a series of years is given; also a comparison of the percentages of earnings back to 1903, and of the growth of the total resources and proprietors' funds.

DISPOSITION OF PROFITS.

	1909.	1908.	1907.	1906.	1904.	1903.
Balance brought in	\$ 4,260,767 12,951,690 1,708,918	\$4,522,929 12,817,774 469,075	\$ 2,180,917 13,755,789 2,789,677	\$ 2,736,039 12,104,703 6,371,151	\$ 2.270,595 10,153,828 591,380	\$ 1,596,481 9,530,074 5,099,376
	\$18, 21,375	\$17,809,778	\$18,726,383	\$21,211,893	\$13,015,803	\$16,225,931
Dividends	\$ 8,293,044 3,595,653 1,456,469	\$ 8,090,616 3,494,694 1,355,718	\$ 8,131,598 4,176,966 1,758,300	\$ 7,208,963 9,943,089 1,331,982 271,386	\$ 6,228,803 3,496,125 *897,707	\$ 5,761,903 7,610,683 * 615,034
Written off—Depreciation, etc	285 000 296,776 4,994,433	376,000 231,166 4,261,584	129,534 220,518 4,309,467	189,533 2,266,940	129,847 2,263,321	2,092,67
	\$18,921,375	\$17,809,778	\$18,726,383	\$21,211,893	\$13,015,803	\$16,225,93

*In 1903 and 1904 the amounts written off for depreciation, etc., were included with the appropriations applied to premises' account.

PERCENTAGE OF EARNINGS

	PERCEN	TAGE OF I	EARNINGS.		15/77	
	1909.	1908.	1907.	1906.	1904.	1903.
On Average Capital	13.51 7.50 1.23	13.95 7.89 1.41	14.49 8.37 1.47	13,98 8,23 1,45	13.07 7.91 1.56	13.05 8.03 1.63

COMPARISON OF PROPRIETORS' FUNDS AND TOTAL RESOURCES.

COMPARISON	or Thorner				1	
	1909.	1908.	1907.	1906.	1904.	1903.
Average Capital and Rest	1,025,920,764	916,245,586	939,239,392	847,537,380		* 586,162,981

^{*}In 1903 and 1904 the figures represent the total of Average Capital, Rest, Circulation and Deposits; in the other years the Average Total Assets.

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REVIVAL OF A LIFE INSURANCE CONTRACT. Interesting Judgment by Mr. Justice Archibald.

SUPERIOR COURT.

Skaiffe vs. The Canada Lift Assurance Company.—The plaintiff is the widow of the late Francis W. Newman, who died at Hampton-Wick, Middlesex Co., London, England, on the 30th day of April, 1908. Previous to Newman's death, his life had been insured with the company defendant under three policies, for an amount aggregating \$25,500, upon which policies said late Newman had secured loans and the policies were, in consequence, in the possession of the company defendant. The late Francis W. Newman had, some time previous to his death, failed to pay the premiums on these policies, and they had become by their terms, automatically cancelled. On the 5th March, 1908, a correspondence commenced tending to the revival of these policies. The first letter which is referred to in the declaration, is a letter written from the defendant's office in Toronto, addressed to Frank W. Newman, which acknowledges receipt of a letter by Newman, addressed to Mr. W. T. Ramsay, who appears to have been the agent of the defendant in London. As the issue of the case depends upon the interpretation to be put upon the letters which constituted this correspondence, it will be necessary to set them out practically in full. The first letter, which has been just referred to, was as follows:

"Frank W. Newman, Esq.:
"Mr. W. T. Ramsay has forwarded to me your favor of the 30th ult., in reference to your policies, Nos. etc., and has asked me to look into the matter and to write you direct. In arranging for re-instatement of these policies, we made you what we considered a very favorable proposal, and we trust you will be able to arrange the matter. In reference to the matter of policy loan, you mention the sum of \$2,250.00 on the three policies. Our correspondence here goes to show that the sum of \$2,000.00 was the largest amount which we quoted, and I have delayed answering your letter until I could communicate with Mr. Ramsay as to how the figures you mention came to be quoted, but Mr. Ramsay writes that he has no recollection of mentioning any amount in excess of \$2,000.00, which was the amount mentioned in my telegram of the 23rd January to Mr. Ramsay.

trouble you further in reference to medical examination, except that we will have to arrange for re-assurance if these policies be revived, and before going further with the matter, we would like to know whether, after receiving this explanation, you intend to revive all three policies and to take the amount for the loan, viz,: \$2,000,00. On hearing from you as to your decision, we will take the matter up again and complete the transaction.'

After the receipt of this letter, the late Francis W. Newman wrote W. T. Ramsay, who was the then duly authorized agent of the defendant in London, Eng., as follows:

"W. T. Ramsay, Esq.: "My Dear Mr. Ramsay: -I beg to acknowledge with thanks the receipt of Mr. F. Sanderson's favour under date of 5th inst., written from the Actuaries

Department of your company, Toronto I have gone into this matter very carefully, and I think, if you will refer to my letter to you of the 13th ult., that I then and there decided to take on the whole of the three policies.....asking you in that letter to be good enough to give me the very fullest assistance in regard to the matter of a loan that you could. I still submit that your company might consider the question of increasing the loan beyond the sum of \$2,000.00. I was under the impression that the figure named was for the sum of \$2,250.00 upon the three policies. I now submit the matter to you in this shape. I am quite prepared to go on with these three policies and intend to do so, but would feel immensely relieved if it were possible for you to increase the loan to the sum of, say at least, \$3,000.00. If after careful consideration and examination of the matter you find that you cannot increase this beyond the sum named in Mr. Sanderson's letter of the 30th ult., all I can do then is to accept your offer as I cannot consider losing the benefits of taking on these policies. If you will therefore take them all up and put them in order, I will remit you the various amounts for arrears and premiums to start them afresh, but I have already pointed out to you that this will be an exceedingly heavy year on me and I would have very deeply appreciated your assistance in regard to the reduction in the amount which I shall have to pay for arrears. Will you please consider this final and proceed to reinstate all the policies, and I am prepared to place myself, as I have already stated in my letter of the 13th ult., in your hands, trusting you will render me all the assistance possible. In a year or two I shall not find it so difficult to meet, but this present year is going to strain me very hard. I trust this now will place the matter thoroughly in hand and that you will not require any further instructions from me in this matter.

On the 16th day of April, 1908, the company defendant wrote to the said late Francis W. Newman, from its head office in Toronto, stating again the terms on which it was proposed to continue the said policies:

"Frank W. Newman, Esq.

'Dear Sir : - Your letter of the 31st ult., addressed to Mr. W. T. Ramsay has been referred to me. Although we feel that \$2,000.00 was a very fair additional loan, still upon representations by Mr. Ramsay, it has been agreed to make a special case of this and loan a somewhat larger amount than is our practice," Then follows a statement showing the amount of arrears due on each of the policies and the amount necessary to be paid to free the policies up to the 1st May, 1908. Then an agreement to give a new loan to aid Mr. Newman to the amount of \$2,220.83, bringing the total loan upon the policies up to \$6,000.00, and leaving a balance of \$2,110.35 to be arranged for in cash. Here follows the expression of the company in that letter: "You will thus see there is a balance of \$2,110.35 to be arranged for in cash, and if you will kindly complete and return the enclosed agreement and favour us with a remittance of \$2,110.35 we will have the policies re-instated and forward you the receipts.

It may be at once stated that this letter did, in fact, include the loan agreement for the additional sum of \$2,220.83, but before the reception of this

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letter Mr. Newman had become ill. Admissions were made by the parties as to that matter and are

as follows:

The late Mr. Newman took ill on the 14th day of April, 1908, and his illness was, within four or five days, recognized as paralysis. At that time he could move neither his right leg nor arm, but could speak, though imperfectly as to the pronounciation of some words, and his sentences were usually short. After the first three days of the paralysis, he could move his right leg and his right arm to a limited extent, but had not the free use of either. On the 28th day of April, the day the document (loan agreement) was signed, he took the pen in his right hand but was obliged to relinquish it, and he signed the document with his left nand. There was no day during his illness that he could not have signed with his left hand. Sir Frederick Taylor and Dr. James Taylor, two specialists, were called, and also Professor Osler, from Oxford. He remained under the doctors' care continuously, some days feeling better and other days worse. He never recovered, and died on the 30th April. The causes of his death, as certified by the physicians, were cardiac overstrain, cardias failure, cerebral thumbosis, right-sided hemi-plegia and syncope." It was further admitted that the loan agreement with the letter of the 16th April, reached Mr. Newman in England about the 25th April.

The loan agreement in question contains no clause relating to the reinstatement of the policies, but confines itself to such clauses as would refer to the acknowledgment of the loan and the manner of repayment, and the manner in which the policies may be dealt with in case of non-payment of interest. There is a clause that the agreement shall in no way affect or control the conditions of the policy or the forfeiture thereof by reason of the non-payment of premiums. There is a further clause which says that, if any part of the loan shall be unpaid at the time of decease of the party whose life is assured under the policies, or at the maturity of the policies, the company are to receive credit on the final settlement with the party entitled thereto, together with any interest and expenses accrued thereon. There is a memorandum on the bottom of this agreement below the signatures of the parties, which appears to refer to payments to be made as premiums on the defendant's policies. I may say, at once, that I am clearly of opinion that unless the agreement to reinstate the policies in question constituted a complete contract previous to the arrival of the loan agreement in England on the 25th April, 1908, the condition of health of Mr. Newman, at that date, would have the effect of preventing any completion of that agreement by signatures put to this by him, inasmuch as his health at that time was not such as to render it possible for him to proceed with the agreement to insure without notifying the company of the change in condition of his health. With regard to this and the question whether the agreement to reinstate the policies was a complete agreement anterior to the late last-mentioned, the letters which have been cited are to be taken into consideration. It may also be stated at once that the company had, previous to the date in question and April, endorsed upon the policies, which were then of its contract to renew. But that question does

in their possession, the fact of their reinstatement, so that it appears that, as far as the reinstatement of the policies was concerned, no writing of any description remained to be executed between the

In the deed of agreement, as I have stated, there was a clause which saved all the conditions of the policies. One of the conditions upon these policies was as follows: "Thirty days' grace are allowed for payment of premiums, but should the payment due upon a policy or any instalment thereof remain unpaid beyond that time, it may be revived at any period within six months upon evidence being given which shall be satisfactory to the directors that the party or parties continue to lead good assurable lives, and payment of the payments in arrears and a fine, etc."

Then follows provisions for revival of policies on which payment of premiums shall have remained in arrear for a longer period. This provision relating to fines appears to have been waived by the special contract made in this case, although the clause does indicate that the payment of premiums on the days specified was not essential to

the keeping of the policy in force.

A test as to whether the contract between the parties for the revival of the insurance was or was not completed by the letters which have already been cited, may, I think, be found in the following illustration: Supposing Newman to have remained in good health but to have changed his mind as to taking up the insurance in question, could the company defendant have, under Newman's letter of March 31st, 1908, sued him for the premiums necessary to restore the policies in question, less the sum of \$2,000, which they had agreed to loan? If they could, it must have been that the contract was complete between them. By the first letter addressed by the company defendant to the plain-tiff, there appears to have been an offer made for the revival of all these policies, and no offer of a loan of \$2,000 to aid in paying the premiums in arrears. Newman's letter of March 31st, while it begs an additional loan, absolutely and decisively accepts the proposal of the company with regard to the terms and conditions upon which the policies are to be renewed, and it leaves the question of an additional loan simply to the good will of the company defendant, and its desire to aid as much as possible in facilitating the payments in arrears. Newman says: "Will you please consider this final and proceed to re-instate all the policies. After the receipt of that letter, the company defendant did endorse upon the policies the fact that they were re-instated. It is true that, by the letter of the 16th April, they did include another condition, viz : the reception of the balance of the premiums and the execution of the loan. But could that interfere with the contract to renew which was already made. It is, of course, plain that the renewal would depend upon the furnishing of the money necessary to pay the balance of the premiums in arrears, and also the execution of the loan, but that was not a necessary part of the contract to renew. It was the execution of the con-tract to renew, and if those conditions were not fulfilled, within a reasonable time, no doubt the defendant would be relieved from the obligation

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not arise in the case, because the death of the insured occurred before any delay in the execution of the agreement in question, and in the payment of the premiums had taken place. The clause in the policy to which I have referred, shows that absolute prepayment of premiums was not deemed an essential of the assurance by the defendant company under its policies.

I am of opinion that the contract to reinstate these policies was perfected by the letter of the late Mr. Newman of date the 31st March and by its reception in due course by the defendant, and that the defendant could not attach a new condition to such contract as it attempts to do by its letter of the 16th April, 1908, and that the execution by the late Mr. Newman of the contract of loan on the 28th April, 1908, was not an act in the formation of the contract, but was an act in its execution and such as said Newman was competent to do.

I am of opinion, therefore, that the action of the plaintiff is well founded and judgment must go against the defendant for the amount of the said three policies, less the sum of \$6,000 of a loan upon them, together with the sum of \$2,110.35 of arrears of premiums due up to the date of the death of said late Francis Newman, leaving altogether the sum of \$17,489.65 which defendants are condemned to pay to the plaintiff with costs.

AN IMMEDIATÉ RECIPROCITY ARRANGEMENT BY NO MEANS SURE.

It begins to appear as if it would not be very easy for the United States Government to enter into a reciprocity treaty with Canada in the immediate future. True the President and the Secretary of State are in favour of an arrangement, and the public opinion of all the states within trading distance of the border inclines strongly in the same direction, but the Old Guard of the Republican party, in the Senate and the House of Representatives, is not disposed to abandon the cause of the protected interests who have in the past contributed handsomely to the party funds. And the power of the Old Guard is still enormous.

There is reason to believe that after the elections of this coming fall the House of Representatives will be favourable to the idea. And no doubt, by that time the revolt of the people in every part of the Union against the high cost of living, which they attribute to the high tariff, will have had its effect upon the stand pat attitude of the Senate and the conservatives of the House of Representatives.

Although there should be no difficulty in agreeing upon some tariff changes that will be highly beneficial for both countries our representatives at the prospective conference will create considerable unsettlement if they show a disposition to make too radical alterations in the fiscal system.

BANK PENSION FUNDS.

The following table gives the appropriations made by the different Canadian banks, as shown in their published balance sheets, in the last twelve years

It is to be noted that the Bank of Montreal does not publish the amount of its appropriations for this purpose, though it has a Pension Fund and doubtless sets aside, or has set aside, substantial sums.

The funds instituted by the Canadian Bank of Commerce and the Bank of British North America were instituted prior to 1898, and regular yearly appropriations made. Also the Royal Bank of Canada appropriated \$5,000 in 1894 and \$5,000 in 1895, in addition to the amounts given in the table.

So far as 1910 is concerned only two banks have as yet published annual reports.

APPROPRIATIONS FOR PENSION FUND.

BANK.	1910.	1909.	1908.	1907.	1906.	1905.	1904.	1903.	1902.	1901.	1900.	1899.	1898.	TOTAL.
	\$		-	s .	*	- 8	8	\$	*	-	*		\$	\$
New Brunswick		5,000	5,000	5,000	5,000	10,000								30,000
aebec		5,000	5,000	5.000	5,000	5,000	5,000	5,000	5,000	5,000				45,000
ova Scotia		25,000	15,000	20,000	20,000	18,000	12,000					10,000	21110	164,000
		*11,138	22,277	20,510	12,935	11,821	10,349	11,708	13,261	12,122	7,630	12,648	7,412	
British		10,000	10,000	10,000	10,000	7,500	7,500	5,000	5,000					65,000
Iolson's		10,000	10,000	10,000	10,000	10,000	10,000	10,000						70,000
	10,000													10,000
Nationale	10,000	10,000												10,000
Merchants		50,000	25,000	22,000	19,000	15,000	15,000	15,000	15,000	15,000	15,000			206,000
Union (Canada)		10,000	10,000	25,000										45,00
ommerce	::::	30,000	30,000	30,000	30,000	25,000	25,000	15 000	15 000	10,000	10,000	10,000		240,00
Royal		25,000	25,000	20,000	20.000	10,000	10 000	10,000	10,000	10,000	10,000	10,000		160,00
tandard	7,500	7,500												20,00
Hochelaga		5,000	5,000	5,000	5,000	10,000	10,000	10,000	5.000					55,00
Ottawa		10,000		5,000	5,000	5,000	5,000							35 00
mperial				25.000							20,000		****	45,00
Fraders		5,000			10,000								****	25,00
Northern Crown		5,000												5,00
	17,500	223.638	177.277	207,510	151,935	127,321	109,849	93,708	8 78,261	64,122	72,630	42 648	17,412	1,383,81

^{*} Bank of British North America. The figures shown represent the total of appropriations for the three funds—Officers' Life Insurance Fund, Officers' Widows and Orphans' Fund, and Pension Fund. The amountshown for 1909 covers the June half-year only. Appropriations for the December half have not yet been published.

. . THE . .

London Assurance CORPORATION

OF ENGLAND

INCORPORATED BY ROYAL CHARTER A.D. 1720

CAPITAL PAID UP TOTAL CASH ASSETS 22,457,418

Head Office for Canada. - MONTREAL

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The Oldest Insurance Office in the World. Surplus over Capital and all Liabilities exceeds \$10,000,000

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This Company commenced business in Canada by depositing \$300,000 with the Dominion Government for security of Canadian Policy-holders.

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Head Office, 61-65 Adelaide St East, Toronto

\$1,000,000 AUTHORIZED CAPITAL. 480,100 SUBSCRIBED CAPITAL.

Deposited with the Dominion Government for the protection of Policyholders. 54,634.69

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Address; HENRY BLACHFORD, MONTREAL

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INSURANCE

PHŒNIX OF HARTFORD

\$9,941,424.23 TOTAL CASH ASSETS: - - -TOTAL LOSSES PAID: - - \$65,696,377.03

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Total Funds Exceed \$85,805,000

FIRE AND LIFE \$8,280,742.00

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RANDALL DAVIDSON, Manager

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Fire Insurance Company

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213,759.19 \$344,126.76

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CALEDONIAN

INSURANCE CO. OF EDINBURGH.

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JAMES COWAN. Fire Manager. J. G. BORTHWICK,

Head Office for Canada, Montreal. MUNTZ & BEATTY- Desident Agents Toronto

DEPUTATION OF INSURANCE MANAGERS INTER-VIEW THE GOVERMENT.

A deputation consisting of Mr. T. H. Christmas (Ætna Life), Mr. B. Hal Brown (London & Lancashire Life) and Mr. David Burke (Royal Victoria Life) waited on the Quebec Cabinet on Monday at Quebec, with the object of having the taxes on life insurance companies transacting business in this province reduced,

A tax of 134 per cent. on the gross premiums is levied by the government each year, in addition to the municipal taxation. This rate was considered by the deputation as being excessive, when compared with Ontario where the taxation is 1 per cent., and in that province the companies are free from municipal taxation.

The Ministers received the deputation very courteously, and listened attentively to their arguments. They assured the managers that the matter would have proper attention at an early date.

NEW LIFE COMPANY.

Ottawa capitalists head the organization of the latest new Life Company, to be called the Protectorate Life Insurance Company of Canada. The bill for the company's charter is before Parliament.

The proposed capital stock is \$1,000,000 divided into 10,000 shares of \$100 each. They are offered to the public for subscription at a premium of \$25 per share.

Financial and General.

THE EFFICIENCY of the Massachusetts anti-rebate law has recently been demonstrated in the conviction of a Cambridge, Mass., life agent. Information that the agent had violated the law was first received by the Massachusetts insurance department, December 4, 1900, and the matter was immediately referred to the state police for investigation. On January 18, the agent was arrested at Manchester, N.H., where he was then employed by another company. He was brought to Boston and indicted on four counts, two for offering rebates and two for allowing rebates, and the next day was released on probation on the payment of costs. On March 24 last, the state police reported that the probation officer had secured evidence that the agent returned to Manchester and was continuing the practice of rebating. He was immediately re-arrested on the old charge and brought back to Boston, where he was tried and fined \$200

Canada is primarily an agricultural country and the industries most closely related to agriculture are the first to respond to better times. This was shown by the earnings of the large milling companies in 1909. Following the good crop of 1906, the average surplus earnings on the common stock of the three largest companies was 22.86 p.c. This compares with an average of 10.82 p.c. for the year 1908. The latter earnings are based on the smaller crop of 1907. Thus, with a good crop in 1908 the milling industries showed over double the earnings that they had the previous year. Probably no other industry in the country would respond so readily to improved conditions.

THE IMPORTANCE now attached to economy in the management of life insurance companies makes the following comment from the New York Life's agency bulletin of timely interest:

It is indeed a poor statistician who cannot show the superiority of his company in one or more respects. Expense comparisons at the best are fallacious, because transacted is bound to differ. For illustration:

A company writing a large amount of term insurance, with its smaller premium and consequently small commission, would necessarily show to advantage in comparing expenses to insurance in force; likewise, the company having the largest amount of old business would probably show to advantage in comparing expenses to assets, payment to policyholders or reserve. Any comparison of expenses to income, excluding commissions to general agents, would, of course, show in favour of the company operating on the general agency plan, because the general agents' compensation (commission) covers many disbursements that appear under other heads in a company operating on the branch office plan.

Let the work of the statistician go on. In but a short time, there will be at least "57 Varieties" of expense ratios, each company claiming the lowest expense rate.

THE PRACTABILITY of bringing a camera into use as an adjunct to the adjustment of losses is little considered and less appreciated. Few, if any, competent company adjusters have ever employed this means of recording conditions found immediately after a fire or accident. The usua1 survey of the premises made by company representatives is limited to a bird's eye view of the situation, and takes into consideration so very much at a mere glance, however well the adjuster may be endowed with a "camera eye," the impression is likely to fade into utter worthlessness. Where questions involving physical things are brought forth, the photograph has always been conceded one of the best argument settlers in the world. The camera can be handled so skillfully that questions in supposition are often proven facts, and questions in theory, actual conditions.

MR. REGINALD POLE, the general manager of the Glasgow Assurance Corporation, of Glasgow, has just returned home from a visit to this country. He told a good story of a prominent Glasgow insurance man's prodigal son who returned home one evening to find his father giving a dinner to some insurance friends. "Where have you been, sir?" asked the father. "In hell," replied the son. "Ah! and what did you find there?" "Much the same as I find here; I couldn't see the fire for insurance men."

THE COMPAGNIE D'ASSURANCES GENERALES of Paris, the oldest French insurance company, established in 1819, has decided to enter the United States to conduct a general agency business, making the required deposit of \$200,000 and \$300,000 with trustees. It has appointed the firm of Fred. S. James & Co., of New York, as its United States managers.

THE BANK OF BRITISH NORTH AMERICA has opened branches at Huna, Sask., and Saskatoon, Sask.



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8 Richmond Street, IEsst, TORONTO

PROVINCE OF QUEBEC BRANCH

164 St. James St., cor. St. John St., MONTREAL.



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OF YORK ENGLAND.

ESTABLISHED 1824

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JAMES HAMILTON, Esq., Manager

FIRE INSURANCE granted on every description of property at Tariff rates.

LIVE STOCK INSURANCE. This Company has a large Live Stock business in England and elsewhere, and is the FIRST COMPANY, licensed by the FEDERAL GOVERNMENT, to transact Live Stock Insurance in the Descriptor.

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Incorporated n 1851

ASSETS, : : : \$3,267,082.55 LIABILITIES, : : : 640,597.32

SECURITY to POLICY-HOLDERS, 2,629,485.23

LOSSES paid since organization of Com-

pany \$52,441,172.44

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Vice-Presidents

W. B. MEIKLE, Managing Director; ROBT. BICKERDIKE, M.P.

D. B. HANNA Z. A

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HEAD OFFICE.

B. W. COX

TOPONTO

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PHILADELPHIA

CAPITAL, \$3,000,000 ASSETS JANUARY 1, 1909, . 13,385,501 LOSSES PAID. 144,730,841

ROBERT HAMPSON & SON

General Agents for Canada, MONTREAL.

Union Assurance Society

Commercial Union Assurance Co., Ltd. of London, Eng.

Total Funds Exceed - \$86,250,000. Security Unexcelled CANADIAN BRANCH :

Gorner St. James & McGill Streets, -:- Montreal T. L. MORRISEY, Manager.

STANDARD LIFE ASSURANCE COMPANY.

The preliminary figures showing the results for 1909, reported at the annual meeting of the Standard Life, held recently are published elsewhere in this issue. The directors reported that the net amount of new assurances for the year ending 15th November, 1909, was \$9,511,525 as compared with \$8,964,100 for the previous year. The accumulated funds of the company after deducting current liabilities amounted to \$61,082,365 as compared with \$59,845,901 for 1908. The average rate of interest realized on the funds was 4.29 per cent. subject to deduction of income tax.

NEW BUILDING FOR THE YORKSHIRE INSURANCE, COMPANY, LIMITED.

The new building to be erected by the Yorkshire Insurance Company will be commenced next month on the valuable site purchased by the company some time ago on St. James Street, in this city.

The structure is to be a ten storey one, erected in the most modern up-to-date style. The Yorkshire is now well established in Canada with a high reputation, under the management of Mr. P. M. Wickham.

LIGHTS CARELESSLY THROWN DOWN CAUSE MANY FIRES.

The number of fires in London, Eng, attended by the fire brigade during 1909 was 3,197 in comparison with 3,238 recorded for 1908. The Chief Officer of the Fire Brigade in his annual report says, a large number of fires occur from easily preventable causes, and the public cannot too frequently be reminded of the dangers arising from carelessness, especially in the use of matches and naked lights.

It appears that of the 3,197 fires in London last year no fewer then 698 were caused by lights being carelessly thrown down. Sparks from fires caused 234. Children playing with matches 202, defective flues 127, mishaps with candles 129, escapes of gas 100(defective wiring 95, and other preventable causes were responsible for the balance.

THE SOVEREIGN BANK.

Considerable interest has been taken in a statement made by Mr. Aemilius Jarvis, president of the Sovereign Bank, in court at Toronto, during the suit against the directors, to the effect that the bank might yet open its doors again if the liquidation of the assets proceeds as satisfactory as is expected. Everybody has been presuming that the Sovereign was "done for," and that its name would not again appear in the list of Canada's active banks. It will be an honourable achievement if Messrs. Jarvis and Jemmett can set the bank firmly on its feet. Of course, it involves a drastic writing down of the stock, which the stockholders would probably agree to. And the bank would have to start with a small business. It has retained a number of its old accounts in Montreal and Toronto, but the business of the branches is definitely lost.

Our London Letter.

Stock Exchange Activity—Rubber Boom Still on 5
p.c. Money—The National Deficit—More New
Issues—Big Loss for Lloyds—German Banking Profits—Special Correspondence of
THE CHRCNICLE for week Ending
April 2, 1910.

The confidence of members of the London Stock Exchange as they left the city for the Easter holidays, that the triple boom would be resumed this week has been amply justified. Since the re-starting of business on Tuesday things have been going ahead at a great pace. The rubber market is "blazing," which is sufficient description enough, though it may be noted in passing that such a state of pandemonium reigns there that almost every dealer now finds a tin of voice lozenges a necessity, if he is to get through his day's work. Other markets and notably British railways, which have been distinctly lively have benefited from the improvement in the coal outlook. Practically, if not absolutely, the dispute between masters and men has been settled by concessions upon both sides; together with the good offices of the Board of Trade. This is a matter which justifies a distinct feeling of relief as things had drifted into a very bad way before the Board of Trade took them in hand and there appeared every promise that within a very short time 150,000 men in South Wales would have been on strike. Even if the men had not been able to hold out, owing to lack of funds, for more than a few weeks, the trade of the country would have been badly disturbed at a critical period when it is slowly reviving, and, in any event, a feeling of bitterness would have been generated, which might have had uppleasant after-effects. Coal crisis, of course, are by way of being hardy annuals; and while this is a cheering fact at a time when things look black, one is apt sometimes to get a bit nervous lest the leaders on either side, who, metaphorically speaking, are playing with edged tools, should on one occasion let the game go too far and upset the whole country with a strike. However, we have safely surmounted the danger this time.

Five Per Cent.?

The monetary outlook continues full of uncertainty. Thursday's bank return was very poor. The stock of coin and bullion is down to £32,589,000 or more than eight millions below the total of the corresponding week of last year, which, however, was not affected by the Easter drain, that coming a fortnight later. The reserve is only £23,299,000, a proportion of 44.81 per cent., comparing with last year's £30,754,000 and 48½ per cent. By an increase of more than 2½ millions in "other" securities it becomes plainly evident what has been generally suspected that the market has been borrowing from the bank rather freely, in connection with this week's heavy Stock Exchange settlement.

It is regrettable that in these circumstances there has been a tendency this week to allow discount rates to slide away. The ground upon which this is defended is that the bank will shortly obtain considerable quantities of gold from New York.

RAILWAY PASSENGERS

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Authorized Capital Subscribed Capital

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\$500,000.00 250,000.00

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WM. GREENWOOD BROWN, General Manager

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Alex. S. Matthew, Manager W. D. Aiken, Sub-Manager, Accid't Dep.

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by J. Griswold, Esq.

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General Agents for PROVINCE of QUEBEC

ROLLAND, LYMAN & BURNETT, MONTREAL.

At the time of writing there is no certainty that any will come and even if optimistic forecasts of those who say that 5 millions is coming are borne out by events, this is no more than will suffice to give the bank's present attentuated stock of the metal more comfortable proportions. Certainly it is not too much. In many quarters somewhat pessimistic views are becoming current that unless the bank can obtain, in the near future, substantial quantities of the metal, the directors will be compelled to put up their official rate to 5 per cent.

Five per cent. is admittedly a possibility. About a million of the metal was in the market on Monday, and it was at first reported that the bank had been able to secure one-half at the standard price of 77s od. It now appears, however, that Russia and India will commandeer considerably more than one-half of the million between them so that the bank's share will be less than had been anticipated.

The National Deficit.

Having come at length to the end of the financial year we are now in possession of what may usefully be described as the ultimate figures of the deficit in the national finances caused by the non-passing of the budget of 1909-10 into law. Twelve months ago Mr. Lloyd George budgetted for an expenditure of £162,102,000 and a revenue of £162,590,000, whereas the actual results have been as follows: Expenditure, £157,944,611; revenue, £131,696,456; deficit £26,248,155. There is a shortage of over 30 millions in revenue in comparisons with the estimates. The principal loss, is, of course, in income tax, which was estimated to produce £3,470,000 more than in the financial year 1908-9 and has actually produced £20,635,-000 less. The realized deficit too, would have been four millons larger had it not been for the latest raid upon the sinking fund, which has the effect of making a technical reduction in expenditure.

This realized deficit, of course, might have been substantially less had the Government passed the Income Tax resolutions, as it was suggested they should, in February, and their refusal to do so in the interests of the agitation against the Lords is costing the country a pretty penny in interest. The Editor of the Bankers' Magazine this month has a powerful plea for the removal of the finances of the country. So far as such a removal is possible, from the completed sway of mere party in-terests, to the control of a body similar to our committees of National Defence, "whether," he writes, "the restraining and adjusting influences are to be obtained from a Second Chamber or from a financial committee of experts, selected irrespective of political opinions, the future must determine, but whoever can devise greater statesmanship and less politics in the conduct of the national accounts, will have accomplished a reform that is absolutely essential if the best traditions of British finance are to be maintained and if public confidence in British credit is to be restored

The suggestion is an interesting one and undoubtedly voices the views of a very influential section of city opinion, but it is Utopian. To ask a political party to give up the use of what in these days is its most potent weapon, the power of the purse, is to ask too much of human nature. That the step suggested would be extremely

desirable (if it is practicable) no one who has watched the party tactics of the last few weeks on the subject of the national finances is likely to deny. They have been little short of disgraceful. By the way, the new issue of Exchequer Bonds is standing at five-sixteenths discount. Cheerful this for the country whose credit is "the best in the world."

Some More New Issues.

The New Zealand loan is now out—£1,850,000 3½ p.c. debentures at 98½, redeemable at par in 1915. There is an unusual provision in the prospectus that those subscribers undertaking to convert their allottments when fully paid into 3½ p.c. inscribed stock (at the rate of £102 stock for £100 debentures) will receive preferential allottment and further, those paying up in full and converting on or before June 1st, will receive a full six months interest on July 1. Messrs. Speyer Brothers are issuing to-day \$5,000,000 of Vandalia RR. 4 p.c. bonds at 100½. The line is controlled through stock ownership by the Pennsylvania system. Several other big issues are expected including 1¼ millions 4 p.c. Grand Trunk Pacific bonds at 98½ with the guarantee of the Province of Saskatchewan.

The rapid rise yesterday in Grand Trunk junior issues was the result of steady buying on a market bare of stock. The ordinary went up to 27 ½ closing at 26 15-16, a rise of ¾, and the third preference 1¼ to 63¼ having touched 63 ½.

Two interesting continental operations which are on the tapis may be noted. Hungary is shortly borrowing 41/2 millions in 4 p.c. Crown Rentes and later on in the year proposes to raise another loan of 20 millions. The first loan will be raised in Berlin and Austria Hungary; for the larger one the aid of Paris also will probably be secured. The Italian Government has under weigh, a 20 millions 3 p.c. internal railway loan, which it hopes to place at par. Bonds will be for as small amounts as £4, and it is anticipated that with these available, the new loan will become as popular a security as the Rentes which are now very widely held in small amounts. The cultivation of the small investor has, in fact, had a most healthy effect upon Italy's credit, the flourishing state of which may be judged from the mere fact that a 3 p.c. issue at par is seriously proposed and apparently will be successfully carried out.

Canadian Land.

The Western Canada Land Company's report, out this week, suggests that the company has not had a very active year. Only 4,371 acres were sold at an average price of \$8.67 per acre, which compares with 9,693 acres at an average of about \$9.18 for the preceding 18 months. Since the close of the financial year, however, the board have made arrangements to sell 200,000 acres over a period not exceeding four years at an average price of \$8.25 per acre. In order to develop their property of 436,612 acres the board are initiating active development of local industries and, additionally, are acquiring a coal field in the immediate vicinity of the company's lands. They propose to spend £200,000 on the purchase and equipment of these mines for an initial output of 300,000 tons a year estimated to yield net profits of £45,000



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CAPITAL, \$500,000 PERSONAL ACCIDENT.

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We desire to announce that Claims under Canadian Policies of this Corporation can be adjusted and when satisfactory proofs are furnished, will be paid at par at any Branch Office in England, the Colonies, and European Countries without Yours truly, delay or inconvenience. Charles Hely

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CABLE ADDRESS: CHRONICLE.

per annum. For this purpose and to provide additional working capital the company will create and issue £300,000 5 p.c. debenture stock.

Queenstown versus Fishguard.

Irishmen are not going to give up the position of Queenstown as a port of call to Fishguard without a struggle. This week a deputation waited upon Mr. Herbert Samuel, the new Postmaster-General, to ask him to use his influence with the Cunard Company to induce them to call at Queenstown with their mail steamers both outward and homeward. The Postmaster-General was sympathetic in a non-committal way. By Fishguard, he pointed out, the mails arrive in London 3 34 hours earlier than formerly which means the difference between catching the night mail out of London on Mondays or waiting till the following morning, while the intermediate White Star and Cunard boats, which will continue to call at Oueenstown. carry a much larger proportion of the Irish mail than the fast boats. However, he thought something might be done to arrange that, when, as on certain days occurs, two fast boats leave New York simultaneously one of them shall call at Queentown. It is much to be feared that anything the Postmaster-General may do in this direction will have very little effect in satisfying Irisn wishes. Irishmen will only be satisfied when every mailboat, outward and homeward, is compelled to call at Oueenstown-willy-nilly.

German Banking.

The German banks, whose newly issued reports are being widely advertised in London this week, appear to have had a very good year. Three of the leading banks, the Deutsche Bank, the Dresdner Bank and the Disconto Genellschaft declare dividends larger by half to one per cent. than those of last year. German commerce was not apparently very enterprising last year; of the 150 millions of new capital raised in the Fatherland, onethird was for government loans; another third for municipal loans and mortgage bank bonds. leaving only a third for home and foreign businesses of a miscellaneous description. The banks have again been very active in stock-dealing operations and in furthering German enterprise in foreign countries.

Big Loss for Lloyds.

The loss of the liner "Pericles"—a fine vessel of 10,000 tons built in 1908 by Harland and Wolff—is something of a facer for Lloyds. The ship herself was insured for £225,000; and with the valuable cargo which, it is surmised, was on board underwriters will feel lucky if they get out under £500,000, and possibly the loss may go over that. Just at a time when business was improving the loss comes as a particularly unfortunate one.

The results of the second audit at Lloyds under the scheme initiated by the committee about 18 months ago have now been posted up. They are described as entirely satisfactory, almost every underwriter and syndicate submitting their accounts for scrutiny and all thus acting passing the test.

METRO.

London, 2nd April, 1910.

Personals

MR. F. W. PACE, Winnipeg, superintendent of the Liverpool & London & Globe Insurance Company, was in Montreal this week. He speaks very enthusiastically of the outlook in the West. He states that seeding was commenced three weeks ago. Good crops are expected for the coming harvest and there is a large increase in area under tillage. 500,000 new settlers are expected throughout the Western provinces this year.

Mr. Pace has been granted two or three months leave of absence, and will sail by the SS. Baltic on Saturday for the Old Country. He will be accompanied by his family and will, no doubt, enjoy his first holiday since entering the service of

the company eight years ago.

MR. MUNRO CHARLES Ross, for many years chief accountant at Montreal of the Commercial Union Assurance Company, Limited, recently resigned his position and will in future reside in Vancouver. On the eve of his departure, Mr. Ross was the recipient of an illuminated address from his office associates and was presented with a very handsome gold watch, suitably engraved, on behalf of the manager, agents and staff as a token of their esteem.

MR. H. RUSSELL POPHAM, who for the past 19 years has been Montreal District manager for the Federal Life, has resigned that position to accept the appointment of manager for Province of Quebec for the Home Life Assurance of Canada, with Head Quarters at Montreal.

The Home Life has been established here for a number of years and has a considerable amount of business in force in this province which will be, no doubt, matrially added to as a result of Mr.

Popham's appointment.

MR. ARTHUR WORLEY, of Liverpool, England, secretary of the Accident department of the London & Lancashire Fire Insurance Company, spent a few days in Montreal this week. Mr. Worley is on his return from a visit to the different branches of his company throughout the world.

MR. D. WEISMILLER, managing director London Mutual Fire Insurance Company, will sail for England next week. He will visit France and Germany before his return to Canada.

MR. J. K. McCutcheon, managing director Home Life Association, Toronto, spent some days in the city this week in connection with the business of his company.

MR. W. F. SMITH, inspector Royal Victoria Life, is visiting Winnipeg, and one or two other important centres in the West in the interests of his company.

MR. P. L. LUKIS, of Lukis, Stewart & Co., insurance brokers, Montreal, will shortly leave for England. He will be absent about three months.

MR. J. W. MACKENZIE, manager for Canada, Maryland Casualty Co., is at present enjoying a three months' holiday in the Old Country.

A FEW FACTS FROM THE REPORT OF

CANADA LIFE'S RECORD YEAR

Business Increased in 1909 while Expenses Decreased

ASSETS \$39,686,000.

BUSINESS IN FORCE \$125,000,000.

INCOME for the year was over \$5,697,000.

NEW PAID FOR BUSINESS issued in 1909, \$10,139,000.

SURPLUS earned in 1909, surpassing all records, \$1,195,000.

EXPENSES reduced as in the previous year in percentage and actual amount.

PAYMENTS to Policyholders in 1909 for Death Claims, Endowments, Profits, etc., \$2,032,000. \$2,000,000.00 IN PROFITS will be allotted to Policyholders this year by the CANADA LIFE

For Assurances or Agency Contracts apply:

Canada Life Assurance Co.

THE LIFE AGENTS' MANUAL. NEW EDITION NOW PREPARING.

The Thirteenth Edition of this publication will form an up-to-date and invaluable Compendium of Canadian Life Assurance information. It will contain premium rates and policy conditions of all contracts issued in Canada, together with a world of other information indispensable to office staff and field force alike. 250 Pages-6; in x 4; in-Flexible Leather.

Orders received for 13th Edition now in Preparation-PRICE \$2.00.

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Union Mutual Life Insurance Co.

Of Portland Maine.

FDED. E. RICHARDS, President.

Accepted value of Canadian Securities held by Federal Government for protection of policyholders, \$1,206,576.

All policies issued with Annual Dividends on payment of second year's annual premium.

Exceptional opening for Agents, Province of Quebec and Eastern Ontario.

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THE EXCELSIOR LIFE INSURAL

HEAD OFFICE: TORONTO, CANADA INCORPORATED 1889. Assets for Policyholders security - \$2 307,505.00 Insurance in Force - \$13,078,004.10

PROGRESS DURING LAST DECADE, 1899-1909

the business D. FASKEN, Presiden E. MARSHALL. General Manager

GENERAL REVIEW OF INSURANCE

By

BRITISH OFFICES IN 1909.

(From The Insurance Register).

Two Acts of Parliament closely affecting the business of Insurance were added to the Statute Book during the year. (1) The Marine Insurance (Gambling Policies) Act, 1909, which is dated the 20th October, and (2) the Assurance Companies Act, 1909, which received the Royal Assent on the 3rd December. The latter is easily the most important Insurance enactment since the passing of the famous Life Assurance Companies Act of 1870, which it repeals and to a large extent re-enacts.

The latest Act brings within the scope of its provisions, however, not only Life Assurance, but Fire, Accident and Employers' Liability Insurance and Bond Investment Business. Some ot its most important clauses relate to deposits. All life assurance companies carrying on business within the United Kingdom are required to deposit, and keep deposited, with the Paymaster-General, the sum of £20,000 as security for policyholders, and this obligation is to apply, notwithstanding that the company has previously made and withdrawn such a deposit. Fire companies commencing business after the passing of the Act have to make a deposit of the same amount, unless the company has already made a deposit in respect of any other class of assurance business; and where a company having made a deposit in respect of fire insurance business, commences to carry on life assurance business or Employers' Liability Insurance business, the company may transfer the deposit so made to the account of that other business, and after such transfer the deposit is to be treated as if it had been made in respect of such other business. Accident companies are subject to provisions as to deposits similar to those relating to fire insurance companies. With regard to Employers Liability business, a deposit has to be made unless the company commenced to carry on that class of business within the United Kingdom prior to the 28th day of August, 1907—the date of the passing of the Employers' Liability Insurance Companies Act, 1907. It s, however, further enacted that as soon as the fund provided and set apart for the satisfaction of the claims of Employers' Liability policyholders amounts to £40,000, the money deposited in respect of Employers' Liability business is to become returnable to the company if it has made a deposit in respect of any other class of assurance business. The deposit clauses with regard to bond investment companies follow closely the last-mentioned, with the exception that here the obligation to make the deposit attaches to companies commencing to carry on such business after the passing of the Act.

Considerable alteration in the form of the annual accounts will become necessary. Life Offices, for instance, will have to distinguish between business within the United Kingdom and business out of the United Kingdom, both as regards receipts and expenditure.

Separate revenue accounts are to be prepared, as

may be necessary according to the departments in which business is transacted, for:—(a) Life; (b) Sinking Fund or Capital Redemption; (c) Marine; (d) Fire; (e) Accident; (f) Employers' Liability; (g) Bond Investment; and (h) other business (including Employers' Liability transacted out of the United Kingdom); while a profit and loss account, showing which departments have resulted in a profit and which in a loss, is also prescribed.

The new Act repeals the Life Assurance Companies Acts, 1870 to 1872, and also the Employers' Liability Insurance Companies Act, 1907

LIFE ASSURANCE IN 1908-9.

Premiums.

The total premiums received, amounted to £41,404,980 against £39,610,581 appearing in the previous volume. To the total given above ordinary life business contributed £27,156,391 and industrial life business £14,248,589. The total increase is, therefore, £1,794,399. Of this increase, £609,982 arose in the ordinary department, a sum which is considerably less than that which would have been shown had it not been for the fact that Capital Redemption and Sinking Fund figures are now returned by a large number of companies in a separate Revenue Account, and these, have, wherever practicable, been eliminated from the results here given in the Life Revenue Account items. The increase arising in the Industrial department is £1,184,417, a result to which the inclusion for the first time of the figures of the Royal London Mutual Insurance Society, Limited, formerly the Royal London Friendly Society, has largely contributed. The inclusion of the imposing figures of the Australian Mutual Provident Society among those of the other Colonial Offices represented in this country, has had so material an effect upon the results given in this section as to make a comparison with the previous figures unnecessary. The premiums now shown in the Colonial section amount to £6,166,225 in the Ordinary department and £242,545 in the Industrial department, the Australian Mutual Provident Society producing £2,034,848 and £53,696 respectively. The figures of the Independent Order of Foresters-the business of which is somewhat special in character-have been omitted.

Payments to Policyholders.

The total payments to policyholders by British Ordinary Offices reached the large sum of \$27,-677,173, the increase of 3,493,262 over the figures for the preceding year being chiefly in connection with Death Claims, including Reversionary Bonus, which rose from £15,912,604 to £18,223,353. Industrial Offices paid to their policyholders £5,904,327 against a previous £5,328,450, while the sum disbursed by the Colonial Offices was £4,183,142 in respect of Ordinary Life business, and £100,653 in respect of Industrial.

Expenses of Management.

The expenses of management, including Commission, come out as follows:—British offices (Ordinary) £3,609,749, (Industrial) £6,175,584; Colonial offices (Ordinary) £1,288,871, (Industrial) £117,999. The average ratios of expenses to Premium Income of British Life Offices compare, as

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THE PRUDENTIAL INSURANCE CO'Y OF AMERICA Incorporated as a Stock Company by the State of New Jersey.

JOHN, F. DRYDEN, President. HOME OFFICE, NEWARK, N. J.

THE IMPERIAL LIFE'S RECORD IN 1909.

ASSETS - \$5,303,236 INCREASE \$749,392 RESERVES - 4,055,540 INCREASE 597,494 NET SURPLUS 627,519 INCREASE 149,306

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Supt. of Agencies TORONTO, CANADA

CROWN LIFE
TEN-YEAR TERM POLICY Affords absolute protection for family, and costs only from 8:0 to 8:s per \$1000 of Insurance at the average age.

Exchangeable at any time for End-wment or other Insurance, and credit alowed for all preminins paid.

Paid-up Insurance guaranteed after three years.

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Liberal Salary and Commission Contracts, with a Good Territory, Available to Reliable Agents.

INSPECTOR WANTED

THE NATIONAL LIFE ASSCE. CO. OF CANADA requires an Inspector and three good Agents for Montreal The Inspector must be a good personal producer.

All contracts are direct with Head Office and are very liberal. On account of the exceptional standing of the Company and the attractive plans of insurance, agents find it an easy Company to work for.

Apply 286 St. James Street.,

Imperial Bank Chambers,

MONTREAL.

TO LIFE INSURANCE MEN

ROYAL-VICTORIA Life Insurance Co.

desires to engage competent and productive Field Men in the different Provinces of Canada

Terms Attractive

Apply to DAVID BURKE, General Manager,

Montreal

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Wants new partners in its business.

All you have to do to become one, with its manifold advantages, is to take out a participating policy in the



and thus share in the presperity of this pre-gressive and carefully managed company.

Insurance in Force - \$60,000,000

Agencies in Every City and Town in Canada.

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GEO. B. WOODS, PRESIDENT & MANG. DIRECTOR CHARLES H. FULLER. - SECRETARY & ACTUARY Several Vacancies for Good Live GENERAL AGENTS and PROVINCIAL MANAGERS

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THE CHIEF DIFFICULTY that confronts the new man entering the Life Insurance Field is the securing of GOOD PROSPECTS. This difficulty is eliminated when you write for an INDUSTRIAL COMPANY, the debits of which are

an inexhaustible mine for both ordinary and industrial business.

THE UNION LIFE ASSURANCE COMPANY

HEAD OFFICE. - - TORONTO, CANADA More Policyholders than any other Canadian Company



shown below, with the results previously arrived at:—

British Offices— 1908-9. 1907-8. Ordinary....... 13.29 p.c. 13.42 p.c. Industrial....... 43.34 " 43.39 "

A small but gratifying reduction is thus apparent.

The average for Colonial Offices, is 20.00 per cent. for Ordinary business, and 48.65 per cent. for Industrial business.

Interest Earned.

The average interest yield shows the following variations since the last issue.

1908-9. ## 1907-8. ## 1908-9. ## 1907-8. ## 1908-9. ## 1907-8. ## 1908-9. ## 1907-8. ## 1908-9. ## 1907-8. ## 1908-9. ## 1907-8. ## 1908-9. ## 1907-8. ## 1908-9.

The total amount paid in dividends, etc., to shareholders was £391,736 in the British Ordinary department, £625,346, in the British Industrial department, and £41,696 in the Colonial section, results which differ but little from those previously recorded.

American Offices.

A striking feature with regard to the figures of the American offices is the very large increase in the value of the investments, the amount shown in respect of profit on investments in the revenue accounts for the year 1908, amounting, to no less than £12,800,057. This is due in a large measure to the re-valuation of securities, and may be taken as a set-off against the sum of £15,182,249 appearing as loss or depreciation in the last issue.

Ordinary Assurance.

The Blue Books issued by the Board of Trade in 1882 and since, have contained a summary of the revenue accounts of all the British Life Offices. The totals of these summaries for "Ordinary" business are here reproduced from 1885, and an examination of the tables reveals both the solid character and the rapid growth of British life

In the 25 years covered by the tables, the amounts received from policyholders have been:—

We find that the sum of.......£119,385,142 has been paid to or accumulated for policyholders in excess of the amount received from them. This has been accomplished after paying all expenses

of management, and is, of course, principally derived from interest.

These figures supply a good object lesson, on a large scale, of the benefits of life assurance; while, at the same time, the tables show the increasing extent to which those benefits are recognized by the public.

FIRE INSURANCE IN 1908-9.

Income.

The premium income amounted to £25,508,603, and for the first time for a decade indicate a reduction as compared with the figures for the preceding year. The present reduction amounts to £249,680, and this is the more significant when the increase in the number of companies is borne in mind.

Losses.

Although not so exceptionally favourable as on the last occasion, the claim experience has continued to be satisfactory, the losses amounting to £13,608,871, or only 53.35 per cent. of the premium income.

Expenses.

A tendency on the part of expenses of management to increase is noticeable, the amount disbursed under this head (including commission) being £9,139,750, and representing a ratio to premium income of 35.83 per cent., against 34.96 per cent., for 1907-8.

Funds.

The funds (exclusive of paid-up capital) amount to £32,231,607, against £30,456,993 previously reported. An increase of close upon £2,000,000, is thus recorded. At the end of 1905—that is, prior to the San Francisco disaster—the funds stood at £36,162,448. At the end of the following year 1906, they had been reduced to £29,500,006. The above figures show how rapidly they are recovering. In addition to these funds there is, of course, the paid-up and uncalled capital, which probably represents £70,000,000, thus giving a total security to policyholders of, roughly, £100,000,000.

CASUALTY INSURANCE IN 1908-9.

Income.

The premium income after deduction of sums paid away in respect of re-insurances, amounted to £9,896,847, against a previous £8,998,100, representing a gain of £898,657, and demonstrating very clearly the fact that the volume of business in this branch of insurance is still expanding.

Claims.

In the last issue attention was directed to the indications which, at the time of publication, were becoming apparent of the tendency of the claim ratio to rise. That the opinion then indicated was well-founded is proved by the results which are now available. The claims during the period under review have absorbed £5,551,155, against a preceding £4,788,705, and the ratio of claims to premium income has risen from 53.22 to 56.00 per cent.—a result, no doubt, largely attributable to Employers' Liability business, which has not by any means proved as profitable as was hoped when the premium rates for the obligations imposed by the Act of 1906 were fixed.

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Most modern and complete appliances for the production and protection against counterfeiting of BANKROTES, BONDS, CHECK CERTIFICATES, POSTAGE and REVENUE STAMPS and all Documents of A Monetary value.

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PROVINCES, COUNTIES, TOWNSHIPS, CITIES AND TOWNS

Constitute an investment of the very highest order for the large or small investor. WRITE FOR OUR LIST OOD, GUNDY!& COMPANY, TORONTO

Expenses.

The expenses of management, including Commission, work out at £3,476,848, against a previous £2,803,250, and represent 35.13 per cent. of the premiums as compared with 31.15 per cent. in the last issue, 30.79 in the year before, and 31.25 in 1906. An upward tendency is here disclosed, suggesting-as has been previously remarked-that when claim payments increases, working expenses are apt to increase also.

Funds.

The funds which are shown in the abstract are now in almost every case where companies carry on other business, the departmental funds appertaining to the Casualty branch—a further separation having in many instances become necessary owing to the altered form in which the accounts have been prepared. These funds amount to £8,-057,659, or some £46,000 in advance of those shown last time. Had they, however, been computed upon exactly the same basis as before, a very much larger increase would have been apparent. The paid-up capital amounts to £12,-537,389. In addition, a large number of offices have a subscribed capital of many times the amount of the capital paid-up, together with imposing funds relating to other departments, and extensive general reserves. The security offered to policyholders is, therefore abundant.

LAW GUARANTEE, TRUST AND ACCIDENT SOCIETY, LIMITED.

A sensation was caused by the announcement of the winding-up of this well-known Society which was established in 1888.

The enormous interests involved marked the event as one of the first importance in the insurance world. It is, however, satisfactory to learn that the disaster was not brought about by any unfortunate experience in the older and more generally recognized branches of insurance, but was entirely attributable to the guaranteeing of mortgages and debentures.

EMPLOYERS' LIABILITY AND WORKMEN'S COMPENSATION.

There are several laws under which Workmen may claim damages: (1) Common Law; (2) Lord Campbell's Act, 1846; (3) Employers' Liability Act of 1880; (4) Workmen's Compensation Act, 1906. The Compensation payable under (1) is, apparently, any sum the jury fixes. Under (2) and (3) the Compensation is limited to an amount equivalent to the estimated earnings during the preceding three years of a man in the same grade and in the same district. Under (4) which makes employers of all classes of servants and workpeople, without regard to age or sex, liable to pay compensation for personal injury by any accident arising out of and in the course of their employment, the Compensation in the case of death is the wages for three years minimum £150; maximum, £300. For permanent total disablement, half wages permanently, not to exceed £1 a week. This capitalized, may be equal to £1,000. For Temporary Disablement, half wages. The first week is excluded if disablement continues for less than two weeks.

From Western Fields.

Seeding Now General.

Seeding is very general over the three prairie provinces six weeks earlier than the oldest inhabitant has known. Many American farmers are utilizing great traction engines, drawing 12 plows, to break the virgin sod.

So great is the influx of Americans that the traffic at Portal Gateway was in a tangle which stopped trains on Monday. The rush from the

United States is unprecedented.

Insurance Commission's Hearing at Nelson Nearing its Close.

The issue between the fire underwriters and the insurers was joined at the two sittings of the insurance commission at Nelson last week. The Nelson board of trade lined up with the opponents of the draft bill proposed by the underwriters, on the ground that the legislation would strengthen an existing monopoly. The board's case was presented by F. A. Starkey, and Mayor Selous gave reasons why in his opinion the fire insurance rates charged in Nelson were excessive.

Mr. Giles submitted the case for the underwriters, and Mr. Anstie supplemented the case for the

lumbermen.

Prairie fires.

A prairie fire passed through the south portion of Waterous, Sask, on the 8th inst., and homesteaders for several miles are coming into town with reports of the loss of either their grain or their small belongings. Owing to the high northwest wind yesterday the flames licked up everything from a bush to a barn on its journey eastward.

The Royal Northwest Mounted police officers are expected here by the incoming train to take up the matter of investigation. It is reported that the fire started from a homestead where a fireguard was

being burned.

Regina Wants Carnegie Library.

Regina public library board has made formal request for \$75,000 to Andrew Carnegie for the purpose of a library and guarantee \$7,500 a year on maintenance.

Hudson Bay Lands Open for Entry.

Homesteads are now open for entry in the Fort Churchill townsite and vicinity on Hudson Bay.

A. F. Crowe, assistant Dominion Land agent made the above statement. He added "The Winnipeg land district now includes the surveyed lands in the Fort Churchill townsite and vicinity on Hudson Bay and the department has authorized the Winnipeg land office to accept applications for entry from squatters or other persons whose right of entry has been recognized by the head office. This, of course, only relates to lands that have been surveyed.

"The whole tract in question remains under reservation as to minerals, but no mineral locations

will be accepted therein at present.

Canada Cement Company to Start Portland Company in the West.

Present indications are that the Canada Cement Company will start a Portland Cement factory in the West, some time in the near future. A couple of properties have been under exploration since last fall and the analyses indicate that the constituents of the shales and limestone are such as would make a good Portland. The province is rich in shale deposits and the discovery of this ledge of pure limestone makes them valuable to cement manufacturers.

It is thought that if the negotiations now in progress go through, that the Canada Cement Company will move one of their eastern plants, some of which are now idle, to the West. Whether the plant will be installed at Winnipeg or farther west, at the point where the raw material is secured, will depend entirely upon freight rates. As a large amount of the work about a modern cement plant is carried on by machinery, the company should be in a position to sell the product of such a plant at a rate somewhat below the prices which now

A Brilliant Artist to Visit Vancouver.

A brilliant Ayrshire artist, Mr. George Houston, A.R.S.A., will visit Vancouver in a few days.

Mr. Houston, is most widely known by his landscapes, most of which treat of the scenery of Ayrshire

NOVA SCOTIA FIRE INSURANCE ACT.

An attempt was recently made to amend the Nova Scotia Statutory conditions so as to enable the mortgagee to make out proofs of loss in case of damage by fire, instead of by the owner of the

property, which existing conditions require.
Mr. W. E. Thompson, agent of the Law Union & Rock, Halifax, and some other prominent insurance men were given a hearing before the com-mittee, when the Bill was introduced with the result that the committee decided the Bill be given a three months hoist. It is hoped that nothing further will be heard about the Bill.

FIRE AT MANOR, SASK.

On the 2nd instant, a fire occurred in Manor, Sask, resulting in the destruction of the Hotel Manor, Hewitt's hardware store and Sharpe & Co's general store. The fire originated in Hewitt's store from some unknown cause.

The following companies are interested:

The following companies	
Canadian Fire\$3,500	North-West \$ 2,000
Commercial Union 3,000	Central Canada 1,000
N. York Underwriters 1,500	Law Union 2,500
Caledonian 1,600	Western 2.000
Phoenix of London 1,000	Winnipeg 3,500
Hartford 7,000	-02.000
General 2,500	Total\$33,300
London & Lancs 2,200	

FIRE AT GALT, ONT.

On the 8th instant, Scott's Opera House at Galt was completely gutted by fire, partially covered by insurance. A defective wire is thought to have caused the blaze. The building was a solid three storey red brick, owned by James Scott. Waterloo, insured for \$10,000, divided between the Economical & London Mutual. The other insurances Anglo-American, \$1,000, and Dominion, \$1,000; and Economical, \$1,000.

STANDARD LIFE ASSURANCE CO.

Results Reported at the Annual Meeting held recently.

The 84th Annual General Meeeting of the Standard Life Assurance Company was held at Edimburgh, on Tuesday, 5th April, 1910. The following principal results for the year ended 15th November, 1909, were reported:

Amount of Assurance accepted during the year, for which 4 273 Policies were issued......

Of this amount there was Re assured with other ... \$10,219,951 708,426 Offices Leaving Net amount of New Assurances for the \$9,511,525 Corresponding Premium Revenue on New Policies during the year :-\$400,045 Annual Premiums.... 37,380 Single Premiums..... 437,825 39,483 Less Premiums on Amount Re-assured..... Leaving Net Premiums Revenue on New Assur-\$397,942 ances Amount received in purchase of Annuities Annual Premiums 11,981 390,739 Claims under Policies during the year, inclusive of Bonus Additions :-By Death......\$3,561,704 By Survivance \$4,536,005 Subsisting Assurances at 15th November, 1909, exclusive of Bonus Additions......\$141,255,968 Accumulated Funds at 15th November, 1909, after deducting Current Liabilies \$61,082,265

The Addition to the Accumulated Funds during of Income Tax. Revenue for the Year \$7,408,273

INCREASE OF BANK BRANCHES IN WEST.

With the publication of the particulars of the branch bank extension movement for March, it is seen that the total number of establishments has risen to 2,298, of which all but 50 are in the Dommion. Of the 32 new branches opened during March, Saskatchewan got 8, Alberta and British Columbia 5 each, and Manitoba, 4. That makes 22 in Western Canada; and, as 3 Western branches were closed, the net gain stands at 19. In the East ten new offices were opened and three closed. This shows conclusively enough how fully the Western development is engaging the attention of the bankers. The Commerce was most active in regard to opening new offices, having 5 branches to its credit. The Merchants was second with 4. The British and United Empire each opened 3. The branches established by the first three banks were all in Western Canada. Withdrawal from Elk Lake and Gowganda by the Royal Bank constitutes an unfavourable sign regarding those two mining fields.

THE CLERKS in the Brooklyn office of the Hartford Fire have sent a handsome wall clock to the home office in commemoration of the company's centennial year.

Stock Exchange Notes

Montreal, April 14, 1910.

Quebec Railway was the leader in this week's broad market and on sales of over 16,500 shares advanced to 41%, reacting to 40% at the close, a net advance of 3% points. Dominion Coal Common and Dominion Iron Common both sold at 67 this afternoon and closed at practimon both sold at of this attendor and closed at practically the same quotation. The trading in the former involved some 1,800 shares, while 9,340 shares of Iron Common changed hands. It seems to be generally conceded that whatever form the merger takes, the mon stock of each company will go in at the same price, but nothing definite as to time or terms for the solidation is announced. There was liquidation in Crown Reserve this week and under the selling it declined to \$3.00 a break of over 50c, and 18,864 shares came out. Montreal Street now selling ex-dividend of 2½ per cent is strong and closed 246¼ X. D. bld, equivalent to an advance of about 2 points. The Cement securities were also in good demand and both show gains, the Common closing 314 points up. Canadian Pacific and Soo Common were each traded in for over 2,000 shares and both show gains in price. Nova Scotia Steel Common is over a point lower and the interest in this security has subsided for the time being at any rate. Montreal Power was another feature and on sales of an even 2,400 shares gained over 2 points,

The Bank of England rates remains unchanged at 4 per cent., but Consols have reacted to 81.

per centa, sur	5 9
Call money in Montreal.	319
Call money in New York	3
Call money in London	4
Bank of England rate	81
Consols	94
Demand Sterling	9
Sixty days' sight Sterling	
The quotations at continental points were as follows:	2ank

Market. Bank. 21 Berlin..... Amsterdam 91 Vienna.....

A insterdam	3	3	31
Vienna		į.	44
Brussels			
SUMMARY OF WEEK'S SALE	S AND QUO	TATIONS.	Net
C	osing	Closing	change
	bid.	-day.	Citatingo
	,	838	+ 11
Canadian Pacific 2,058 1	CAT		
"Soo" Common 2,150		1401	- 11
Detroit United 625	62	601	— 1½
Duluth Superior 203		**	
Halifax Tram 14	123	123	:
Illinois Preferred 299	901	90	- 1
	247	2461 XD	+ 19
	37	401	+ 3½
Quebec Ry	1231	123	- 1
Toronto realimay	1134	113 XD	+ 1
I will City	86	86	<u> </u>
Richelien & Ontario 115			- ::
Amal. Asbestos 400	271	• •	_ ::
Do. Pref 120	• •	251	
Black Lake Asbestos 575			
" Prefd 2	65	****	- ::
Can. Cement Com 4 520	211	24 8	+ 31
Do. Pfd1,608	881	898	+ #
Can. Con. Rubber Com 105	99	99	
Can. Con. Rubber Pfd			
Dom. Coal Com	681	67	- 11
Dom. Iron Common 9,340	653	661	+ 1
Dom. Iron Commod 543	105	110	+ 5
	96		
Dom. Iron Bonds \$3,000		1419	
Lake of the Woods Com 160		891	+ 1
Mackay Common 210	891		:
Mackay Preferred	21.	781	- 1
Mexican Power	791		+ 21
Montreal Power 2,400	136	1381	1 1
Montreal Steel Works 243	1101	111	
Nova Scotia Steel Com 400	831 XD	824 X	- 11
Ogilvie Com 15	139	1374	
Rio Light and Power 129	931	943	+ 11
Shawinigan 525	994 XD	991 X	D-t
Can. Colored Cotton 325	634	63	- 1
Can. Colored Collons	424	43	+ *
	714	711	- 1
	1021 XD	1024 X	D
Dom. Icatio I terester	132	134	+ 2
Montreal Cotton		61	
Penmans Common 124	61	0.	
Penmans Preferred 500	" VD	3.01 X	D
Crown Reserve 18,864	XD	3.01 A	

Traffic Earnings.

The gross traffic earnings of the Grand Trunk, Canadian Pacific, Canadian Northern, Duluth, South Shore & Atlantic railways, and the Montreal, Toronto, Halifax, Twin City, Detroit United and Havana street railways, up to the most recent date obtainable, compared with the corresponding period for 1908 and 1000 were as follows:-

and 1909 were	e as follo	OWS :	AT.	
Year to date. Mar. 31 Week ending. April 7	1908.	1909.	1910.	Increase \$1,574,640 Increase 97,230
	1909	PACIFIC RA 1909.	1910. \$19.487.000	Increase \$3,516,000

Week ending. 1908. 1909. April 7 1,316,000 1,555,000	1910. 1,959,000	\$3,516,000 Increase 404,000
CANADIAN NORTHERN H	BAILWAY.	1

Year to date. Mar. 31 Week ending.	1908. 167.600	1909. \$1,767,500 1909. 180,500	\$2,425,200 1910. 247,600	Increase \$657,700 Increase 67,100
D D	ULUTH, SOUTH	SHORE &	ATLANTIC.	Increase
Week ending. Mar. 7	1908. 47,085	190 9. 49,055	56,709	7,654
14	F1 109	43,996	61,441	14,595

" 14 " 21	51,163 50,736 69,714	43,996 46,846 76,850	61,441 98,315	14,595 21,465
	ONTREAL S 1908. \$828,392 1908. 63.828	190 \$868,667 1909. 66,535	1910. \$955,986 1910. 77,462	\$87,189 Increase 10,927
Year to date. Mar 31 \$1 Week ending.	CITY RAP 1908.	1909 \$1,536.466 909	COMPANY. 1910. \$1,701,485 1910. 133.959	Increase \$165,018 Increase 11,768

" 14 " 21	1908. 107,080 109,150 109 836 154,762	122,191 118,900 124,392 171,644	133,959 131,994 135,039 191,724	11,768 13,094 10,647 20,080
Week ending. Mar. 7	1908. 110,715 110,582 113,327	1509. 125,162 123,541 124,108 178,754	1910 149,204 147,010 151,736 227,463	Incr esse 24,042 23,469 27,628 48,709

HALIFAX FLECTRIC TRAMWAY Co., LTD. Railway Receipts.

Week ending	. 19	050 3	909. .134	1910. 3,804	Increase 367
Week ending	HAVANA	ELECTRIC 1909. 37,351 38,420		1910. 41,280 43,417	Increase 3,329 4,997

" 10	38,420	43,417	4,551
Week ending	DULUTH-SUPERIOR 1909	1910	Increase 3.011
April 7	17,264	20,275	

MONTREAL BANK CLEARINGS for the week ending April 14th, 1910, were \$35,669,483. For the corresponding weeks of 1909 and 1908 they were \$22,704,201 (four days) and \$28,655,154

respectively.

Ottawa Bank Clearings for week ending April 14th, 1910,
Were \$3,853.275. For the corresponding week of 1909 they were \$2,657,820 (four days).

TORONTO'S TAX RATE.

Toronto's tax rate has been finally fixed by the Board of Control at 171/2 mills subject to the revision of the City Council. Controller Foster stuck for a 171/4 rate, but his colleagues would not stand for the paring off of \$65,000 from the estimates which this rate would call for.

List of Leading Stocks and Bonds
REPORTED FOR THE CHRONICLE BY R. WILSON-SMITH & CO., 160 ST. JAMES STREET, MONTREAL.

BANK STOCKS.	Closin prices Last sa	or o	Par ralue of one chare.	Revenue per cent. on investment at present prices.		Capital subscribed	Capital paid up	Rest Fund	Per cent'ge of Rest to paid up Capital	When Dividend payable.
British North America Anadian Bank of Commerce Jominion Gattern Townships	211	Bid.	\$ 243 50 50 100 100	Per Cent. 4 66 4 26 5 00	Per cent 7 9 12 8 4	4,866,666 10,000,000 4,000,000 3,000,000 979,800	\$ 4.866,666 10,000,000 4,000,000 3,000,000 567,357	\$ 2,433,333 6,000,000 5 001,000 2,100,000	50.00 60.00 125.00 70.00	April, October. March June, Sept., Dec. Jan., April, July, October Jan., April, July, October
Hamilton Hochelaga Home Bank of Canada mperial La Banque Nationale	145' ::::	1433	100 100 100 100	5 51	10 8 6 11	2,500,000 2,500,000 1,922,200 5,000,000	2,500,000 2,500,000 1,098 302 5,000,000	2,500,000 2,300,000 333,653 5 000,000	100.00 92.00 30.38 100.00 52.50	March, June, Sept., Dec. March, June, Sept., Dec. March, June, Sept., Dec. Feb., May, August, Nov. Feb., May, August, Nov.
Merchants Bank of Canada	180 2101	177 210; 261	100 100 100 100	4 44 4 74 8 98	8 8 10 10	2,000,000 6,000,000 1,000,000 3,500,000 14,400,000	2,000,000 6,000,000 1,000,000 3,500,000 14,400,000 763,820	1,050,000 4,500,000 1,000,000 3,850,000 12,000,000 1,361,885	75,00 100.00 110.00	March, June, Sept., Dec. Jan., April, July, October Jan., April, July, October March, June, Sept., Dec. Jan., April, July, October
New Brunswick. Northern Crown Bank Nora Scotia Ditawa Provincial Bank of Canada	::::	208	100 100 100 100 100	4 80	5 12 10 5 7	765,100 2,207,500 3,000,000 3,404,600 1,000,075 2,500,000	2,202,946 3,000,000 3,358,530 1,000,000 2,500,000	100,000 5,500,000 3,358,530 350,000 1,250,000	4.92 183 33 100.00 35.00	January, July, Jan., April, July, October March, June, Sept., Dec. Jan., April, July, October March, June, Sept., Dec.
Quebec Royal Standard St. Stephens Sterling. Coronto	285	2311	100 50 900 100 100	4 68	11 12 6 5	5,000,000 2,000,000 200,000 965,500 4,000 ,000	5,000,000 2,003,000 200,000 914,262 4,000,000	5,700,000 2,400,000 55,000 207,372 4,750,000	114.00 120.00 27.50 22,68	Jan., April, July, October Feb., May, Aug. November March, September. Feb., May, August, Nov. March, June, Sept., Dec.
Traders Union Bank of Halifax Union Bank of Canada United Empire Bank		144	100 50 100 100	5 55 	8 8 7 4	4,367,500 1,500,000 3,207,200 642,100	4,354,500 1,500,000 3,202,670 507,647	2,200,000 1,250,000 1,900,000	50.52 83.33	Jan., April, July, Octobe Feb., May, August, Nov. March, June, Sept., Dec.
MISCELLANEOUS STOCKS.										
Amal. Asbestos Com	27± 95± 144 25± 66	143 25j	100 100 100 100 100	7 34 5 51 10 60	7 8	8,124,500 1,875,000 12,500,000 2,993,400 1,000,000	2,999,490			Jan., April, July, October Jan., April, July, October
B. C. Packers Assn "A" pref do "B" pref do Com Can, Colored Cotton Mills Co	76 73 634	63	100 100 100	10 00 9 58 6 30	7	635,000 635,000 1,511,400 2,700,000	635,000 635,000 1,511,400			March, June, Sept., Dec.
Canadian Pacific	184) 991	184 99	100 100	\$ 80 4 03	4 7	3,000,000 2,000,000	2,805,000			Jan., April, July, Octobe
Canadian Converters	45 64 116	61 110	100 100 100	6 03	·····	1,733,500 12,500,000 3,000,000	12,500,000 3,000,000			February, August.
do Common Dominion Textile Co. Com do Pfd. XD Dom. Iron & Steel Com	671 724 105 651 106	67 714 1024 664 1052	100 100 100 100 100	5 95 6 89 6 66	5 7	15,000,000 5,000,000 1,858,084 20,000,000 5,000,000	5,000,000 1,858,088 20,000,000			Jan., April. July, Octobe
do Pfd Duluth Superior Trac	72½ 124	72 123	100 100 100 100	5 53 5 64	4 7 1 6	3,500,000 1,350,000 7,500,000 5,000,000	3,500,000 1,350,000 7,500,000 5,000,000			Jan., April, July, Octobe Jan., April, July, Octobe Initial Div. Jan., April, July, Octob
Illinois Trac. Pfd Laurentide Paper Com do Pfd Lake of the Woods Mill Co. Com. do do Pfd The Woods Mill Co. Com.	135 141 127	132 140	100 100 100 100	5 18 4 25 5 51 5 54	7 7 6	1,600,000 1,200,000 2,000,000 1,500,000	1,600,000 1,200,000 2,000,000 1,500,000			February, August. Jan., April, July, Octobe Apr.,Oct.(\$10 B'nusOct.'0 March, June, Sept., Dec.
Mackay Companies Com	77 79g	140	100 100 100 100	5 19 5 63 4 96	4 4 7 7 7	43,437,20 50,000,00 13,585,00 20,832,00 10,416,00	50,000,000 0 13,585,000 0 16,800,000 0 8,400,000			Jan., April, July, October Jan., April, July, October
Montreal Light, Ht. & Pwr. Co Montreal Steel Work, Com. do do Pfd Montreal Street Railway XI	136		100 100 100 100	5 09 6 30	8 7 7 7 7	3,000,00 17,000,00 700,00 800,00 9,000,00	0 17,000,000 0 700,000 0 800,000 0 9,000,000	3		Feb., May, August, Nov. January, July. Jan., April, July, Octob
Montreal Street Railway Montreal Telegraph XI Northern Ohio Track Co. N Scotia Steel & Coal Co. Com. XI	100	145	100	5 33	8 2	2,000,00 7,900,00 5,000,00	0 7,900,000 0 4,987,600	0		March, June, Sept., Dec.
Ogilvie Flour Mills Com	139	1374	100	5 76	8 7	2,000,00 2,500,00 2,000,00	0 1,030,000 0 2,500,000 0 2,000,000	0		March, September. March, June, Sept., Dec.
Penman's Ltd. Com	87 96	511	100 100 100 100 100	5 74 4 16	6 5	2,150,60 1,075,00 3,132,00 25,000,00 6,500,00	00 3,132,00 00 25,000,90	0		Maren, June, Sept., Dec.
Toledo Ry & Light Co	. 14	122	100 100 100 100	6 45	7	13,875,00 8,000,00 9,000,00 2,600,00	12,000,00 8,000,00 9,000,00 2,600,00	0 0 0 0		Jan., April, July, Octol
Twin City Rapid Transit CoX do Preferred Windsor Hotel. Winnipeg Electric Railway Co	223		. 10	0 8 33	7 10 10	3,000,0 1,000,0 6,000,0	00 3,000,00 00 1,000.00	0		Jan., April, July, Octob

STOCK AND BOND LIST Continued

			91	UCK A	ND BO	140	-101		Control of the last of the las	Section of the later	Committee to the particular and the second s
Closing Quotations		bet	Amount outstanding.	When Interest due,		Where Interest, payable.		Date of Maturity.		REMARKS.	
	Ask d.	Bid.	num.								
Bell Telephone Co	105		5	\$3,363,000	1st Oct. 1	et Apl.	Bk. of M	ontreal, Mtl			
Can. Colored Cotton Co	1008	1003	6	2,000,000	2nd Apl. 21	nd Oct	•	"	April 2nd	,1912	
Dominion Coal Co	99	981	5	6,175,000	1st May 1	st Nov.		"	April let	1940	Redeemable at 105 and Int after May 1st, 1910
Dom. Iron & Steel Co			5	7,674,000	1st Jan. 1	st July.	Bk. of M	ontreal, Mtl	July 1st,	1929	,
" 2nd Mortg. Bds Dom. Tex Sers. "A"		95	6	1,968,00 758,50	lst Apl. 1 1 March	lst Oct. 1 Sept.	Bk. of M Royal T	ontreal, Mtl.	March 1st	,1925	\$250,000 Redeemable Redeemable at 110 and Interest.
" "В"	100		6	1,162,00	, ,,		"	"	"		Redeemable at pa after 5 years.
" "C"	96	95	6	1,000,00	0 "		"	"	"		Redeemable at 105 an Interest.
" "D"		95		450,00	0 "		**	"	"		Redeemable at 105
Havana Electric Railway			5	0 211 56	1 Lat W. b. 1	st Ang.	52 Broa	dway, N.Y	. Feb. 1st,	1952	
Halifax Tram		. ::	5	600 00	O Lat Lan 1	of Inte	DRIE OF F	Montreal, Mtl Trust, Mtl	. 3260. 171,	F 0. F 44	
Keewatin Mill Co		103	6	750,00	0 1-t March	1 Sept	Royal	trust, mti	. Crpu is	,	
Lake of the Woods Mill C	0 112	110	6	1.000,00	0 1st June	1st Dec	Mercha	nts Bank o	1	1000	
		-		1			Cana	da, Montreal.	. June ist		
Laurentide Paper Co	. 110	108	6	1,036,00	0 2 Jan.	2 July.	Bk. of E	dontreal, Mtl	. Jan. 200	, 1020	
			.5	6 000 00	0 1st Jan. 1	et July		"	July 1st	, 1935	
Mexican Electric L. Co. Mex. L't & Power Co			5	12,000,00	0 1st Feb.	1st Aug			Feb. 1-t		
Montreal L. & Pow. Co.		1 98		5,476,00	0 lst Jan.	lst July		"	Jan. 1st.	1932	Int. after 1912.
			١.		o to Man	1 - 4 N			May 1st	1922	2
Montreal Street Ry. Co.		- 1		1,500,00 2,282,00	0 1st May	July.	III B. of	Halifax or I	July 1st	, 1931	Redeemable at 110 a
N. S. Steel & Coal Co			١,	2,202,0			of N.S.	Mtl.orToront	D. 1	1001	Interest. Redeemable at 115 a
N. S. Steel Consolidated.				6 1,470,0	00 1 Jan. 1	July.)		July 1st	, 1931	Int. after 1912.
Ogilvie Milling Co		112	23 6	6 1,000,0	00 lst June	1st Dec	Bk. of	Montreal, Mt	l. July 1st	, 193	Redeemable at 105 a Interest.
Price Bros	. 104	100)	6 1,000,0	00 lst June	1st Dec	c		June 1s	t, 1 12	5
Rich. & Untario Rio Janeiro		9		5 323,1 5 23,284,0	46 1 March 00 1 Jan.	l Sept l July			Jan. 1s	193	5
		•	4		-		C. B.	of C. Lond	or. June 1s	199	9
Sao Paulo				5 6,000,0	00 l June			Trust Co., To Montreal, M.		192	7
Winnings Wlestein	10			5 { 1,000,0	00 1 July 00 2 July	1 Jan 2 Jan		do.	Jan. 1s	t, 193	35
Winnipeg Electric	10	12 .		0 (3,000,0	2 0 0.1.						

MONTREAL PARK & ISLAND RAILWAY COMPANY

LACHINE-From Post Office, 20 min. service; 5.40 a.m. to midnight. From Lachine.—20 min. service; 5.10 a.m to 12.45 midnight.

SAULT-AU-RECOLLET & ST. VINCENT DE PAUL. — 20 min service; St. Denis Street, from 5.00 a.m., and from St. Vincent from 5.30 a.m.; 30 min. service from 9.30 a.m. to 4.00 p.m.; 20 min. service, 4.00 p.m. to 8.30 p.m.; 30 min. service, 8.30 p.m.; to 11.30 p.m. Last car from St. Vincent de Paul at 12.00 p.m. from Sault-au-Recollet at 1.00 a.m., from St. Denis Street at 12.40 midnight.

MOUNTAIN.—From Mount Royal Avenue, 20 min service; 540 a.m. to 1140 pm From Victoria Avenue, Westmount, 20 min service; 500 a.m. to 11.50 p.m.

CARTIERVILLE.— min. direct service from Mount Roya and Park Avenue Station, 5.40 a.m. to 11.40 p.m. From Cartierville, 5.40 a.m. to 11.40 p.m.; 40 min. from Victoria Avenue, with change at Snowdon from 5.50 a.m. to 11.50 p. m.

Subject to change without notice.

German American

Insurance Company
New York
STATEMENT JANUARY 1,1910
CAPITAL

\$ 1,500,000

8,222,016

16. 162.229

AGENTS WANTED
Apply to THOS. C. MOORE, Supt. of Agencies
13 Wellington Street, East, Toronto, Outario

PHENIX

Insurance Company of BROOKLYN, N. Y.

ROBERT HAMPSON & SON, Agents

RAILWAY GROSS AND NET.

There is much interest taken in the question as to how much of the magnificent gains in gross earnings made by the leading Canadian railways will be saved for net. Canadian Pacific gained in gross \$1,226,000 representing nearly 20 p.c.; Grand Trunk gained \$625,806, representing about the same percentage; and Canadian Northern gained \$195,400, or over 26 p.c. These increases are highly gratifying. They are very eloquent of trade prosperity. A respectable part of the increased receipts doubtless arose from the transportation of settlers and their effects into the Western prairies. And it is, of course, to be remembered that these new settlers will be a prolific source of new revenue for the railway companies in the years to come. With regard to the March, 1910, earnings there is good reason to believe that the reports of net earnings will be favourable. March was a singularly open month this year and operating expenses should be low. However it is to be remembered that so far as Canadian Pacific is concerned the snow slides in the Rockies would occasion a heavy bill of expense.

DOMINION COAL STOCKHOLDERS UNEASINESS.

The holders of Dominion Coal common stock have been manifesting considerable uneasiness over its drooping tendency. True, the annual report of the company did not furnish the most pleasant reading, but the stockholders are not worried so much about the results of the year just ended as they are over the terms on which they are to go into the merger with the Steel Company. Almost ever since they were formed the relations of these two companies with each other have given occasion for controversy and heartburnings and the Street will be greatly relieved when they shall be finally consolidated. But it is to be hoped that the coal holders will receive equitable treatment at the hands of the Steel interests.

CROWN RESERVE.—Col. John Carson, president of the Crown Reserve Mining Company, in the report for the quarter ended March 31, issued today, says: "In carrying out our policy for 1910, as presented to our last annual meeting, we have curtailed our production for this quarter by over seventy thousand dollars, as against the first quarter of 1909, for the very simple reason that we did not require it. We have paid our expenses and royalty, provided our regular full dividend, added \$21,045 to our surplus, which now stands at the handsome sum of \$571,221, and all without taking one pound of ore from our rich stope on our main vein over the 100 foot level.

UNITED STATES STEEL.—Presidents and heads of departments of United States Steel subsidiary companies are in session in this city to discuss the steel an diron markets in their various phases. A representative says new business of United States Steel in March was close to 10,000 tons a day in excess of what it was in January and February.



Hartford Fire Insurance Co.

HARTFORD, : : CONN.

ESTABLISHED 794

CASH ASSETS, \$18,920,603.84 Surplus to Policy-Holders, 5,261,450.45

CHAS. E. CHASE, President

R. M. BISSELL, Vice President FRED'K, SAMSON, Ass't Secy.

THOS. TURNBULL, Secretary. S. E. LOCKE, Assistant Secretary

H. A. FROMINGS, MONTREAL MANAGER
9 St. Francois Xavier Street,

TOWN OF MONTREAL WEST

DEBENTURES FOR SALE

Scaled Tenders will be received by the undersigned up to 12 o'clock noon, April 15th, 1910, for an issue of \$50,000.00 Debentures, authorized by By-law No. 23, payable in forty years, bearing interest at five per cent., coupons payable half-yearly.

FULL PARTICULARS ON APPLICATION.

T. ELLIOTT KERR

Sec.-Treas. Town of Montreal West, Que.

AGENTS WANTED

Protector Anderwriters

OF HARTFORD

ASSETS, JAN. 1ST 1910, \$9,941,424.23

FIRE INSURANCE ONLY

CANADIAN DEPARTMENT, MONTREAL

J. W. TATELY, MANAGER

ARE YOU PROPERLY INSURED?

Fire Insurance Policy Conditions, and what they Signify.

Are you properly insured? is the exceedingly direct title of a booklet recently issued by Szeliski & McLean, of Toronto. To underwriters as well as laymen, the points covered in the pamphlet are of practical interest. It is an evidence of the tendency to make a strong educational effort towards getting the public to a better understanding of underwriting principles and methods.

Construction and Occupancy.

For instance, it is emphasized that construction and occupancy of building must be correctly stated. In the case of the description of buildings it should be made clear whether the buildings themselves are insured or only the property contained in the buildings. The wording should give their construction, whether of brick or wood, etc., and how roofed, and should state particularly the purposes for which the buildings insured are used; i.e., the policy should state whether the building is occupied, for instance, as a dwelling, or store and dwelling, warehouse or factory, and also describe the class or nature of the goods stored or for sale or manufactured.

As to the liability of an insurance company and the value upon which a manufacturer can realize in case of fire, the rule is laid down, that the insurance company is not liable beyond the actual cash value of the property at the time any loss or damage occurs, and the loss or damage shall be ascertained or estimated according to such actual cash value, with proper deductions for depreciation however caused, and shall in no event exceed what it would then cost the insured to repair or replace the same with material of like kind and quality; said ascertainment or estimate shall be made by the insured and the company, or, if they differ, then by appraisers.

Distribution Clause.

"It is sometimes impracticable for an insured, who has property in more than one location, to place insurance in such a manner as to cover specific amounts in each location. In case of removal, for instance, from one place of business to another till the completion of removal; or, in a paper mill, what was raw pulp in the machine-room in the morning might be by night finished paper in the warehouse.

"To meet such cases, where values are rapidly transferred from one location to another, the distribution clause is designed.

Distribution is a form of co-insurance, and the clause is usually worded as follows:

"It is hereby declared and agreed that (in the event of fire) this insurance shall be held to cover and attach in the several (or both) (adjoining or otherwise) buildings (or sections) hereinbefore described, in the proportion that the value in each shall bear to the value in all at the time of such fire.

"Under this clause the insurance will follow automatically the shifting or changing values to each location, but it will follow and attach only in such proportion of its amount, in any one location, as the value in such location bears to the total value in all locations

"The distribution clause may be used without coinsurance or in connection with a co-insurance clause.

However, we may say there is now less reason for using it with co-insurance, as it has been lately the practice of companies to issue policies at an average rate covering the contents of several buildings under one amount, and applying in place of the distribution clause the 90 per cent. co-insurance clause."

What Cash Value Means?

The pamphlet points out that in ordinary cases the actual cash value means the market price or value at the time and place destroyed, and the same rule may apply to manufacturers insured; the word "then" in the limiting clause (see the foregoing) "shall not exceed what it would then cost the assured to replace," means just what it says, and not what it would cost the assured to replace from his own factory after delay of manufacturing or reproducing, etc. In ascertaining the amount of loss it is not important or conclusive what insured paid for his goods or property, whether in money or otherwise, or whether given to him. In either event he would be entitled to the benefit of his bargain or gift. The only question is as to the fair cash value of the goods destroyed. The word "then" may be construed as meaning within reasonable time.

It is to be further noted that where the insured is a manufacturer, and property covered is machines manufactured by him, under the limitation in the policy that in no event should the loss exceed what it would "cost the insured to repair or replace the same with material of like kind and quality," the measure of damage is not the market value of the property destroyed, but what it will cost the insured as a manufacturer to replace it.

Market Value.

Summing up, it is stated that cash value of property at time of the fire means what it would cost the insured in cash to purchase property of like kind and quality; or proof of fair market value is the equivalent of actual cash value. Cost of property may be some evidence of value, but is not conclusive; cash value cannot include estimated profits. Evidence of market value and cost of replacing are both admissible, and if they conflict the verdict of a jury is conclusive.

Damage to property to extent that it is rendered useless for purpose used is destruction of it; if any value remains, the insurance company is entitled to benefit of it, if paid for in full.

Of course, in order to meet peculiar conditions of manufacture, special insurance arrangements are often necessary. To quote from the booklet:

JUDGE LANDIS, in the Federal District Court at Chicago, has denied the motion for a new trial for E. J. Summerhays, who was convicted recently of using the mails to defraud in a scheme for placing insurance for out-of-town concerns. He was sentenced to two years in the Leavenworth penitentiary.

He will not be likely to handle the policies of wild cat companies for some time to come.

U. S. MINISTER GEORGE H. Moses writes from Athens that, in consequence of a new Greek law regulating fire insurance companies, all British insurance concerns have agreed to completely withdraw from the field.

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