

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Foodstuffs Trades of Canada.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, JULY 20, 1906.

NO. 28

Keen's Oxford Blue

For you and your customers.

Every jobber stocks it.

—Known the world over as
—the world's standard.

Frank Magor & Co., 403 St. Paul St., MONTREAL, Agents for the Dominion

In the Forefront of Canadian Household
Necessities Stand

Benson's "Prepared" Corn

the most perfect corn product produced and

Edwardsburg "Silver Gloss" Starch

for laundry purposes admittedly the best starch.

These brands are household words in Canada—**SELL THEM**

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

53 Front St. East,
TORONTO, Ont.

Works,
CARDINAL, Ont.

164 St. James Street,
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 33

Soaps For Family Use

"Queen's Laundry Bar" is a line every dealer who is in business for money should handle. It is a pure economical soap suitable for every household requirement—and a necessity in every home where there are always articles to be washed, which are of too fine a nature to send to the laundries. It is so pure that many use it for the bath. It is a soap that will make the people return to your store.

Queen's Laundry Bar

One of the excellent lines manufactured by Albert Soaps Limited, Montreal.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.
LIMITED

Montreal



National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. McINDOE, Agent.

Montreal Depot, 21 Bonsecours St.,
J. M. BRAYLEY, Agent.

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard Grades:

Extra Choice Porto Rico, Lion Brand, Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,

LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO.,	-	-	TORONTO
JOHN W. BICKLE & GREENING,	-	-	HAMILTON
GEO. H. GILLESPIE,	-	-	LONDON
JOSEPH CARMAN,	-	-	WINNIPEG

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Ho

Lime Juice

that's All Lime Juice.

**It
Holds
Trade**

Quality, not quantity, wins trade and **holds** it--a new article sold on the basis of "more for your money" may catch the temporary customer, but do you want a man or a woman to buy once and then stop?

Stower's Concentrated Lime Juice is the pure Juice of West Indian Limes that are cultivated especially for "Stowers." It is **all Lime Juice** down to the last drop in the bottle. Years and years ago it was distinguished from all other Lime Juice because--no musty flavor--no free acid taste--its perfect keeping qualities after the cork is drawn--its great strength, because concentrated. "It holds trade"--it maintains its reputation of the past steadfastly.

**Stower's
Lime Juice**

**These
Hold Trade
Also.**

**"Cox's"
Gelatine**

Quality always the same--always the best and purest.

**Both Powdered
and Shredded.**

You never have a dissatisfied customer who uses

—COX'S—

**"Thistle"
Brand**

This is the new pack from St. Mary's Bay, N.S.--the brand folks know so well and trust. Clean--delicately flavored--real Finnan Haddies. Better than ever and ever the best.

The New
Pack is in.

**Finnan
Haddies**

ARTHUR P. TIPPET & CO., Agents.

8 Place Royale,
Montreal.

20½ Front St. E.,
Toronto.



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOES, W. I.

JONES & SWAN
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.
CABLE ADDRESS: JONESWAN, BARBADOS.
CODES: USED: Lebers, Western Union, A. B. C., Watson's, Scott's and Private Codes.
REPRESENTED BY: John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N. B.; Mitchell & Whitehead, Quebec; Rose & Laflamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQuesne, Paspébiac.

CHARLOTTETOWN, P.E.I.

HORACE HASZARD
IMPORTER of Refined and Raw Sugars, Barbados Molasses, Flour and Cornmeal.
EXPORTER of Cheese, Butter and Canned Goods.
AGENT in Canada and the United States for the famous BRAHMIN TEA.
Charlottetown, Prince Edward Island.

HALIFAX, N.S.

J. W. GORHAM & CO.
JERUSALEM WAREHOUSE
HALIFAX, N.S.
Manufacturers' Agents and Commission Brokers.
WAREHOUSEMEN
Domestic and Foreign Agencies solicited.
Highest references.

MOOSE JAW.

THE MOOSE JAW FRUIT & PRODUCE CO.
D. STAMPER, Prop.
Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.
Correspondence Solicited.
P.O. Box 238, MOOSE JAW, Sask
Office, 8 Main Street.

H. J. STEVENS
126 Board of Trade, - Montreal
Wholesale Brokerage
Beans, Boiling Peas, Flour, Oats

MONTREAL.

J. T. ADAMSON & CO.
Customs Brokers
and Warehousemen
27 St. Sacrament Street, Montreal
TEL. MAIN 778. BOND 28.

J. H. MAIDEN

425 St. Paul Street, MONTREAL
Manufacturers' Agent and Commission Broker.
Domestic and Foreign Agencies solicited.
Special attention to introducing New Lines to the Trade.

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent and Jobber.
1483 Notre Dame Street, MONTREAL
Open for few more foreign and domestic agencies.
Correspondence Solicited, Highest References.

TORONTO.

W. G. A. LAMBE & CO.
Toronto
Grocery Brokers and Agents.
Established 1885.

MacLAREN IMPERIAL CHEESE CO.

Limited
AGENCY DEPARTMENT:
Agents for Grocers' Specialties and Wholesale Grocery Brokers
Correspondence solicited. Address all communications to our head office.
26 Front St. East, Toronto

W. G. Patrick & Co.

Manufacturers' Agents
and
Importers
29 Melinda St., Toronto

Direct Importation of

PURE OLIVE OIL

on Spot.

W. H. MILLMAN & SONS

Grocery Brokers
TORONTO

McGAW & RUSSELL

Manufacturers' Agents and Importers
48½ Front St. East, Toronto
Highest References Correspondence Solicited
Phone Main 2347

C. E. KYLE S. HOOPER

KYLE & HOOPER
Wholesale Grocery Brokers and
Manufacturers' Agents
27 Front St. E., Toronto
Highest references Commissions solicited

QUEBEC.

P. W. CARRIER
COMMISSION
GROCERIES, FLOUR, GRAIN
Domestic and Foreign Agencies Solicited.
Hochelaga Bank Building,
QUEBEC.

WINNIPEG.

DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.
Correspondence solicited. Established over 12 years
George Adam & Co.
Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

STUART WATSON

Manufacturers' Agent and Wholesale Commission Broker.
Winnipeg, - Man.
Highest References. Correspondence Solicited.

G. B. THOMPSON

Wholesale Broker and Commission Merchant
159 Portage Avenue East, - WINNIPEG, MAN.
Cable address, "CAPSTAN."
Storage facilities. Correspondence solicited

JOHN A. CHEYNE

Wholesale Commission Broker and
Manufacturers' Agent
Correspondence Solicited.
41 Bannatyne Ave., Winnipeg, Man.

(Continued on page 4.)

**SOME
SEASONABLE
SELLERS**

Quite up to the high standard of all our
"Anchor" Brand Products
 You will find our very latest acquisition to these
 numerous and popular sellers
"The Best Goods Packed"

Highest Grade
"ANCHOR"
 BRAND
English
PICKLES

Prepared from Selected Stock by
The Kent Pickling Co.
 FAVERSHAM, KENT, ENG.
 MIXED CHOW ONIONS
 WALNUTS & GHERKINS

*Half-pint and pint square touch-top bottles to retail at 15c. and 25c.
 Quality unexcelled. You should order an assorted barrel of each size.*

For a Money-Making Line

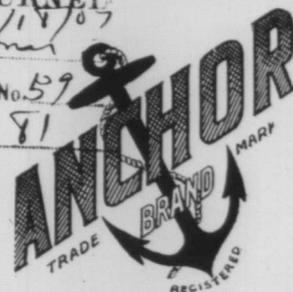
You cannot do better than stock an assortment
 of our new line of

IMPORTED *to retail at*
PIPES, 25c, 50c

Straight, Round, Bull-Dog and Bent Stems
 Vulcanite and Amberoid Mouth Pieces

DON'T FORGET OUR

RETURNED
 Jan 11/1907
 to
 Cut Book No. 59
 Page No. 81



CIGARS

CIGARS
*are the BEST 5c. straight
 on the market*

We have a well assorted stock in

OLIVE OIL

Crosse & Blackwell's,
 Barton & Guestier

*Also the finest Italian Olive Oil in
 quarts, half-gal. and gallon tins.*

SEND US YOUR ORDERS

ALL SIZES

THE EBY, BLAIN CO. LIMITED
 Wholesale Grocers **TORONTO**

PACKERS OF THE FAMOUS "GOLD MEDAL" COFFEE



RUSSELL
 Agents and Importers
 East, Toronto
 Correspondence Solicited
 Main 2347

S. HOOPER
HOOPER
 Real Estate Brokers and
 Insurance Agents
 Toronto
 Commissions solicited

ARRIER
 Flour, Grain
 Agencies Solicited.
 Bank Building,
 Toronto

PEG.
 Your business to this
 COUNTRY
 on account to our
 ADVANTAGE.
 Established over 12 years
am & Co.
 Commission Merchants
 MANITOBA

VATSON
 Agent and Whole-
 sale Broker.
 - Man.
 Correspondence Solicited.

IMPSON
 and Commission
 Agent
 - WINNIPEG, MAN.
 "CAPSTAN."
 Correspondence solicited

CHEYNE
 Real Estate Broker and
 Insurance Agent
 Correspondence Solicited.
 Winnipeg, Man.

Manufacturers' Agents—Continued.

WINNIPEG.

W. A. TAYLOR
 BROKER and WAREHOUSEMAN
 243 Main Street
 WINNIPEG, MAN.
 HIGHEST REFERENCES

H. W. MITCHELL
 WINNIPEG, MAN.
 Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.
 Highest references and financial responsibility.

J. P. THOMAS
 COMMISSION
 MERCHANT
 25 St. Peter Street
 QUEBEC

G. C. WARREN
 REGINA
 Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

JOSEPH CARMAN
 Wholesale Grocery Broker and Manufacturers Agent, Member Western Wholesale Brokers' Association.
 Union Bank Block, Rooms 722 and 723
 Winnipeg, Man.
 Open for good Agencies. Correspondence Solicited

WINNIPEG STORAGE
 We make a specialty of storing and distributing car lots for
EASTERN SHIPPERS
 Negotiable receipts issued
 Low Insurance Rates reasonable
R. B. WISEMAN & CO.
 WINNIPEG
 Warehousemen and Distributing Agents.
 Best of references.

**WINNIPEG
 NEW WAREHOUSE**
 under construction
FOR SALE OR LEASE
 50 x 100, 6 stories and basement, well constructed, corner, light on 3 sides, with spur track, 1 block from City Hall.
RADFORD, 475 MAIN ST.

A GOOD COUNTER FOR SALE
 Here's an excellent chance for a merchant to buy a second-hand counter at a reasonable price.
 The top is walnut, the front and sides oak.
 Size, 2 feet, 2 inches wide ; 3 feet deep ; 15 feet long.
THE MACLEAN PUBLISHING CO., Limited
 10 FRONT ST. EAST, TORONTO

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers.
 Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods.
 Open for Foreign and Domestic Agencies.
 Highest References. Correspondence Solicited.
214 PRINCESS STREET, WINNIPEG

ESTABLISHED 1897
SCOTT, BATHGATE CO. BROKERS AND COMMISSION MERCHANTS
 Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada
 Correspondence solicited with firms wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.

Keep Posted on Sugar

Having been identified with Sugar for the past thirty years, and being in constant touch with all sections of this country and foreign markets, we are in the best possible position to keep you posted by mail and wire of any actual or contemplated changes and general gossip of the markets. Some of the largest concerns are subscribers, and we should like to place our proposition before you. For further information write

SMITH & SCHNIFFER, No. 38 Front Street, NEW YORK.

WRAPPING PAPERS
 ALL GRADES, AND BEST OF EACH
 GREY, RED-BROWN, MANILLA, FIBRE, TEA, ETC.
CANADA PAPER CO.
 TORONTO LIMITED MONTREAL
 TRADE MARK
 This design a guarantee of quality.
 SAMPLES AND PRICES FOR THE ASKING.

STOCK NOW.



*Sutton's
 Worcestershire
 Sauce
 cannot
 be beaten
 for
 quality
 and price*

**G. F. Sutton,
 Sons & Co.**

King's Cross
 London, Eng.

CANADIAN AGENTS:
MACLURE & LANGLEY Ltd.
 154 Pearl St., Toronto
 30 Hospital St., Montreal

FROM THE "CHATHAM DAILY NEWS," JULY 7th, 1906

CLEANLINESS AND QUALITY ARE HERE

Factory of the Kent Canning Co., an Example of Modern Thoroughness.

"We are preparing food, cleanliness strictly observed," is painted in large letters in one of the large process rooms of the **Kent Canning Company**, and a visitor to the plant cannot fail to observe that the rule is kept to the letter. This concern, the canned products of which have attained a favorable reputation among the connoisseurs of the Dominion, is unquestionably a credit to the Maple City. **Kent brand goods are known wherever quality is appreciated**, and every time a can with this label is opened the City of Chatham is duly advertised as a centre for the best canned goods on the market.

Cleanliness and Quality.

These two words represent what the Canadian canners have been fighting for during the last 20 years, and they certainly represent Canada as far as canned goods are concerned. Taking the local factory as an example, **it can safely be declared that greater cleanliness than is here manifest is next to an impossibility**, while it is within the knowledge of all that no better grade of fruit or vegetables grow anywhere than in Kent.

It is a fact generally known that only the best of fruit is canned, and in the Kent works this rule is rigidly adhered to. Upon the arrival of the berries, they are at once cleaned, at present 50 hands being constantly employed at this work. **The watchword, Cleanliness**, is here most thoroughly enforced, the foreman permitting no girl to take her place until satisfactory evidences of careful preparation can be presented.

After a thorough washing, the berries are ready for the cans. From here on the aid of modern machinery is in evidence. An ingenious machine quickly fills the cans with the luscious fruit, after which a proper proportion of hot syrup is added. **This syrup is certainly the real article, and it is safe to say that no housewife uses a superior quality in her cooking, simply because nothing better in the way of syrup is obtainable.**

THE CAPPER—A WONDER.

To the average mind it would appear that, after the berries are in the cans, the most difficult work, that of capping them, presents itself. Owing, however, to a most wonderful machine, this is not the case. The cans of berries are placed upon a slowly revolving sheet of steel, and when a certain point is reached, they are automatically and separately placed into a steel moving track, or rail, closely resembling a broad chain. As they move along here a swiftly revolving brush, which just scrapes the top of the cans, cleans them. As each can reaches a certain point an ingenious brush arrangement places just sufficient acid on the grooves on their tops necessary for the solder capping, which soon follows. At this juncture a girl places the caps in position on the top of each can and they pass under a mechanical arrangement, which,

when twelve cans are in a row, switches them on to another track, when a series of soldering discs complete the work as far as the canning proper is concerned.

After this is done they are pushed onto a third track, on which they continue for several yards, where a man adds any final touches in the way of soldering which may be necessary.

The cans are then cooled in a long tank of water following which they are placed in boxes and kept in storage for several weeks. During that time, should any cans be found to leak, or be otherwise defective, they are, of course, destroyed, although as a rule, it only requires ten days for any discrepancies to show, the additional days being prudently added by the company in order to be doubly sure that every can of Kent Brand products is found in first-class condition by the thousands of consumers.

Besides the great Kent strawberry, all the other products that are canned go through much the same process. Practically the same machinery is used, and the same foresight, attention and economy of effort are manifested in every product canned by the company.

Indications point to the fact that government inspection in the future will be more rigid than it has been in the past. **This is welcomed** by the proprietors of the plant, as they have always conscientiously tried to keep the place as clean, and unsullied from any deleterious matter, or adulteration, as is within the power of man to keep it. As an instance of this, it may be mentioned that a large 20 x 25 foot room is connected with the building, where the women and girls employed in the cleaning and packing may rest. The room is furnished with a table and chairs, and is well lighted by windows. It is at the disposal of the women employes at any time during the day, and is a model of cleanliness.

It may perhaps be nearly unnecessary to add that the most exemplary conduct is exacted from every employe while in the plant, and no smoking on the part of the men, nor profane language is ever for a moment tolerated. **Neatness is everywhere apparent and, as previously stated, the establishment stands among the leading institutions of its kind in the country.**

The canned products turned out by the local plant are used on the best tables in the provincial capital, though the majority of it is shipped west. They are favorably received as far west as the Pacific Coast, and in such cities as Winnipeg the **Kent Brand is practically a household word. Only "Cleanliness and Quality" could achieve such a result.**

The remarks as above are equally applicable to each of our **thirty factories**. In ordering Canned Goods it will pay you to stick to brands as follows, viz.:

"Canada First," "Little Chief," "Log Cabin," "Horseshoe," "Kent," "Auto," "Lynn-valley," "Maple Leaf," "Lion," "Thistle," "Grand River," "White Rose," etc.

"QUALITY AND CLEANLINESS," Our Motto.

Yours respectfully

CANADIAN CANNERS, Limited

OMAS

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Street
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FOR SALE

chance for a
second-hand
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the front and
wide; 3 feet

ING CO., Limited
TORONTO

NOW.

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beaten
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d price

F. Sutton,
S & Co.

ing's Cross
don, Eng.

ADIAN AGENTS:
RE & LANGLEY Ltd.

Pearl St., Toronto
ospital St., Montreal

A Vigorous Tea Policy

The Grocer who comes out strong in his tea department is going to find himself at the head of the procession in sizing up with his competitors.

That is the reason it pays you to talk Ceylon Teas first, last and all the time. There is no use putting your money on a horse that is already beaten, so why bother with teas that have been out-distanced and out-classed.

Don't waste your time, instead show Ceylon Tea in your window, advertise it in your local paper and push it all along the line and you will find that it pays you every time and that right handsomely.

Remember your experience with Ceylon Blacks, how they beat out all competitors. The same thing is taking place in the green tea trade. Get in early and get the trade and prestige resulting from backing a winner.

Ceylon Teas
Black and Green are winners every time

Interest Is Growing Warm IN CANNED GOODS

The season will open with a bare market. Consumption will show its usual increase. It is time the progressive retailer began making his plans to get his

SHARE OF INCREASED BUSINESS

Let us offer you a word of advice. Buy Old Homestead goods now. Insist on your jobber supplying nothing but Old Homestead. If you handled them last year you know their fine quality and high reputation with your customers. If you have never sold them you will be surprised at the ease with which they are introduced and the hold they take when once tried.

The demand this year is greater than ever. We had anticipated this and arranged for the biggest pack on record. We are still able to book a few orders.

Remember that Old Homestead goods are the standard of quality for Canada.

DON'T DELAY. ORDER NOW.

The Old Homestead Canning Co.
PICTON, ONT.

The First Six Months of 1906 has Expired

and our books show that the **increase** in the consumption of

"SALADA" Ceylon Tea

over the corresponding six months of 1905 amounted to **232,303 lbs.**, and that the **increase** in the Toronto branch alone (established 16 years) amounted to **111,232 lbs.**

Our **increase alone** in **6 months** amounts to as much tea as was consumed during the same period by all the inhabitants of all the cities and towns on the G. T. R., between Toronto and Montreal, including Pickering, Whitby, Oshawa, Bowmanville, Newcastle, Port Hope, Peterboro, Cobourg, Grafton, Colborne, Brighton, Trenton, Belleville, Napanee, Kingston, Gananoque, Brockville, Prescott, Cardinal, Iroquois, Morrisburg, Cornwall, Lancaster, Coteau Jct., Vaudreuil. This is worked out on a basis of a consumption of $4\frac{1}{2}$ pounds of tea per head per annum, or, say, one-half-pound per week per family of five.

Then our **Montreal** branch, working the provinces of Quebec, New Brunswick, Nova Scotia, and Prince Edward Island, also comes in with a magnificent increase, all showing that we are making the same enormous headway this year in Canada that we did in 1905 over the previous year, and added to all this is our tremendous increase in the United States.

WHAT DOES THIS SHOW ?

That we serve the public well,

and that the grocer serves them best when he serves them with an article like "SALADA," thereby retaining their confidence and goodwill.

The above advertisement is very similar to one we published this time last year, our total increase for the first six months of this year over last being nearly as much as the first six months of 1905 were over 1904.
To anyone interested we will be glad to show them our books.

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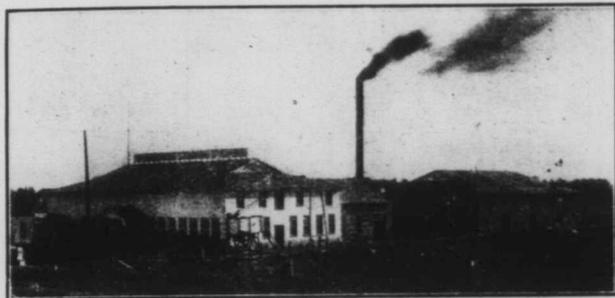
W. A.



RO

CANADA'S PRIDE

SEASON 1906

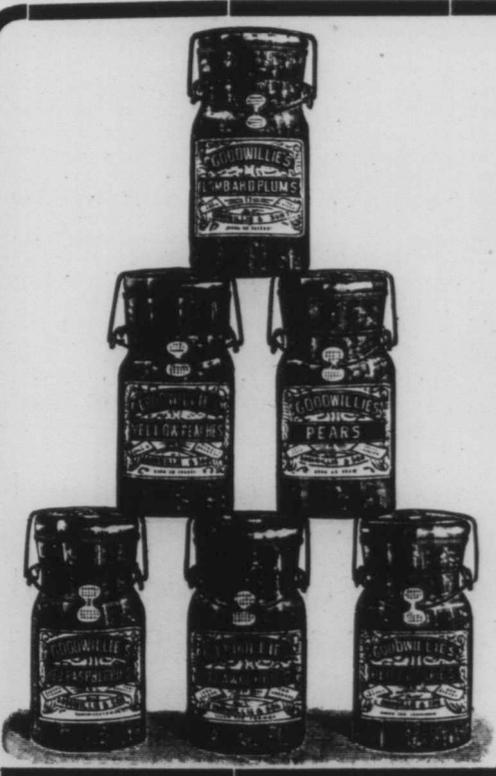


We have now fully equipped our factory with all latest machinery, making it modern and up-to-date and will pack a full line of FRUITS and VEGETABLES. We are situated in one of the best districts for producing a fine flavor, which was fully demonstrated by our pack of last year.

We would specially call your attention to our system of naming the different grades of peas, as on the label of each can is shown the exact size of the contents; the different grades being known as Nos. 1, 2, 3, which assures the consumers of getting exactly, what they are buying, instead of the great variety of names now employed, which no one understands. We respectfully ask that you give our goods a trial and allow the consumer to be the judge, ASSURING you we will pack, only, a HIGH GRADE QUALITY, which will create a demand. Remember the brand "Canada's Pride," the best yet.

NAPANEE CANNING CO., Limited

W. A. CARSON, Manager



THEY

Sell
Well

Show
a Nice
Profit.

Give
Satis-
faction.

WHY?

Because they are
CANADA'S BEST

ROSE & LAFLAMME, MONTREAL

SPEAKING OF SAUCES

Do you know of any other sauce that is as much in demand and yet gives the grocer as good a margin as

**PATERSON'S
WORCESTERSHIRE
SAUCE ?**

Honestly now, do you?
We don't.

ROSE & LAFLAMME,
Agents,
MONTREAL.



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WINNIPEG and CALGARY



TO MANUFACTURERS AND SHIPPERS

DEAR SIRS,—

We wish to impress upon you the fact that **Winnipeg** and **Calgary** are the largest commercial centres in **The Great West**. We are in daily touch with all the wholesale grocers at the following points: Winnipeg (9), Kenora (3), Brandon (1), Lethbridge (1), Calgary (5), and Edmonton (2). We have large and commodious premises at Winnipeg and Calgary and are doing one of the largest brokerage businesses in this territory. We sell exclusively on commission and handle all lines sold by the wholesale grocers from A to Z.

If you are not represented in this territory we will be pleased to have you communicate with us; we secure business for a large number of the leading Canadian and United States houses and we can do the same for you.

If you wish to have your goods pushed among the wholesale grocery trade, write us, forwarding samples and prices.

We store in **Winnipeg** and **Calgary** all classes of goods and distribute cars at a moderate rate.

Firms in Great Britain or Europe when in the market for Rolled Oats, Oatmeal or Mill Feed, write us for c.i.f. prices any port.

We are, Yours truly,

NICHOLSON & BAIN,

Wholesale Commission Merchants and Brokers

WINNIPEG and CALGARY

Established 1882.

Riverdale Brand Canned Goods Will Have the 1906 Guarantee Label on Them

Wellington is an admirable location for a canning factory. The soil is rich and arable, the supply of spring water ample. We are in the centre of the growers' circle. We'll have our pick of high-grade fruit and vegetables—not once, but always during the season.

Everything will be packed fresh.

Riverdale Brand Canned Goods

will be ready at the right time, and we want you to get them

✂ Cut this ad. out and paste it up as a reminder.

The Lakeside Canning Company, Limited

Wellington, - Ontario



Royal Yeast Cakes.

MOST PERFECT MADE.

*The Standard Yeast of
Canada.*

*You know it and your Customers
know it.*

*A good reason why you should
not experiment.*

**Merchants should recommend food
products that are produced in clean
factories.**

ORDER FROM YOUR JOBBER.



Highest Honors at All Expositions.

All Canada drinks in July
and August. This thirsty
season is a boon to the Gro-
cer who keeps well stocked
with

Lytle's Lime Juice

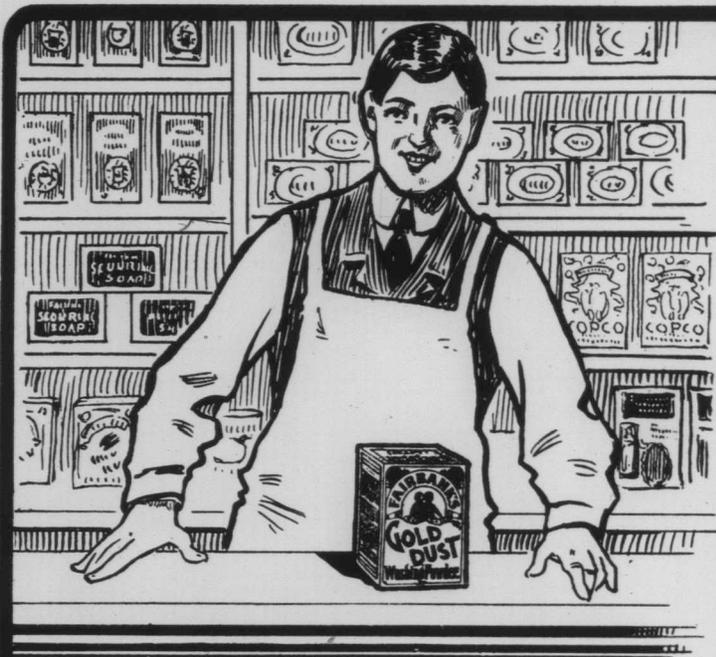
Lytle's Lime Juice Cordial

Lytle's Raspberry Vinegar

No more popular Summer
Drinks are sold.

*Buy from your Jobber, or direct
from the Manufacturers.*

THE T. A. LYTLE CO.
LIMITED
TORONTO, CAN.



The Man Behind the Counter

is the one we recognize: We want the co-operation of the retail clerks throughout the country in extending and increasing the sale of the great Fairbank specialties:

- Gold Dust Washing Powder**
- Fairy Soap, Copco Soap**
- Fairbank's Glycerine-Tar Soap**
- Fairbank's Scouring Soap**
- Fairbank's Sanitary Soap**

We are willing and anxious to acknowledge the service they can render us by rewarding them in direct proportion to the interest they display in pushing these goods. Our method of rewarding is "The Fairbank Plan," which is a system of couponing our specialties in such a manner that the coupons can be easily removed when the goods are sold, and giving for these coupons useful articles, the best that money can buy. Our whole aim is to give the clerks the best value we can secure.

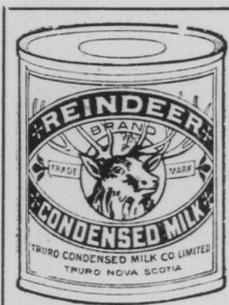
The products embraced in "The Fairbank Plan" are easily sold because they are the best value and give the greatest satisfaction to the consumer. They increase the trade of the store and "The Fairbank Plan" rewards the dealer or his clerks for selling them.

Send for a copy of "The Fairbank Plan" illustrated premium list. It will pay you.

THE N. K. FAIRBANK COMPANY
MONTREAL, CANADA



PURE MILK



Sweetened



Unsweetened

Every Can Guaranteed

The skill exercised in selecting milk, the methods employed in its manufacture, the strict discipline and supervision of workers and details combine to produce the best product.

TRURO CONDENSED MILK CO., Limited, - TRURO, N.S.

If the Canned Goods you buy

are packed in tins manufactured by us they are contained in the most perfect cans made on this continent.

We use only the finest

British tin plate—our machinery is the most modern and complete—and we guarantee every can we make_____

Acme Can Works
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Arguments, no matter how plausibly put, will not convince the competent tea judge that there are any better teas grown than

JAPAN TEAS

Nature has given the proper soil, the wonderful genius and adaptability of the Japanese has finished

The Perfect Tea

Pure, clean, fragrant, healthy and invigorating.

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ASK your Jobber for

RIERA'S "Maple Leaf" brand

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Wholesale Merchandise Brokers and Warehousemen

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The average customer pays heed to the average grocer's recommendations, and there are practically only two phases of grocery recommendation—Price, Quality. You have been told that the price of

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If PERRY'S SAUCE suits you, then you can recommend both its price and quality.

See that you do so.

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It pays you to watch Matches as it does your other lines. Your business prospers as you keep up with what is **New and Good.**

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Dominion Spring Clothes Pin

The Dominion Spring Clothes Pin is the finest and most durable clothes pin manufactured, made of hard wood, with a strong galvanized spring, which holds the clothes to the line so tightly that the wind is powerless to blow them off. If you have not already handled them place an order with your jobber. You will experience no difficulty in placing large quantities. Packed two gross in a wooden box, twenty-five boxes in a case.

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When I'm a man
I'll be a grocer if I can;
I'll sell Mrs. Rorer's Saratoga Chips,
Crisp and tasty to the lips—
When I'm a man.

It will not make any difference to me what so-and-so across the street does, I'll have a good sound policy of my own, will sell

Mrs. Rorer's Saratoga Chips

because I know they are selling, have a right to sell and, therefore, always will sell.

MADE EXCLUSIVELY BY

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YES SIR!
THATS THE RESULT OF THE KING'S FOOD
ITS A GREAT MUSCLE AND BRAIN BUILDER

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Means loss and failure in these days of swift business, good service and close profits.

You ought to *know*, not guess. Improving all the time? Some day you'll get an

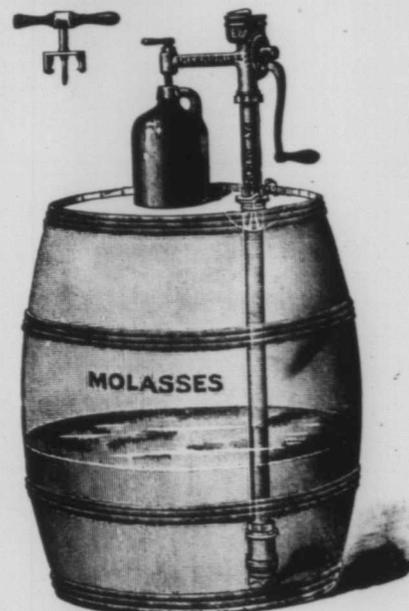
"ENTERPRISE"

Self-Priming and Measuring Pump

WITH NEW TOTAL REGISTERING DEVICE

Why not order it to-day? Pumps cost \$6.00; auger costs 75 cents. Measures accurately and shows when the supply is running low.

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THE IMPORTANCE OF GOOD STORE FIXTURES

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"GOOD" FIXTURES SHOULD PROVIDE FOR

- EFFICIENCY of Service
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FULLY MEET THESE REQUIREMENTS

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—SAMPLES ON APPLICATION TO—

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Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.
For Sale by All Wholesale Dealers.
SEE THAT YOU GET THEM.

THE AUER LAMP

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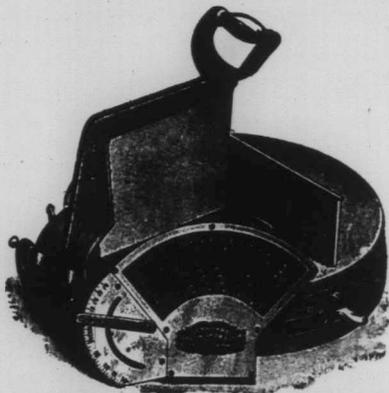
200 CANDLE POWER OF CLEAR, STEADY LIGHT

The best and cheapest light for STORES, CHURCHES and HOMES.

Gives more light than a dozen oil lamps for half the cost. Makes its own gas without smell, smoke, wicks or grease.

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It makes cheese sales profitable.

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GRANULATOR. PULVERIZER.

Single and Double Grinder

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Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest

Height, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY:
Granulating 2 lbs. per minute.
Pulverizing ½ lb. per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

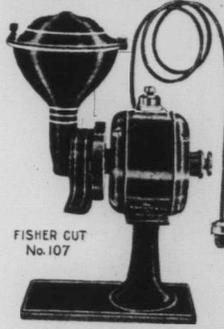
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Electrically Driven Coffee Mills.

Double Grinder

Grinding and Granulating

The Coffee Mill has a double grinder, thus grinding and granulating.

Wears Longest

Height, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY

Granulating 2 lbs. per minute.

Diversifying 1/2 lb. per minute.

Capacity of Iron Hoppers, 5 lbs. of Coffee.

Can make 25 other styles and sizes of Grocers' Grinders, Floor Mills and Electric Mills.

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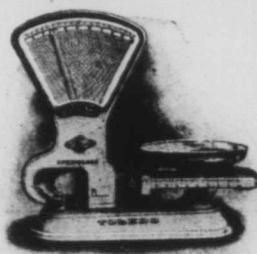
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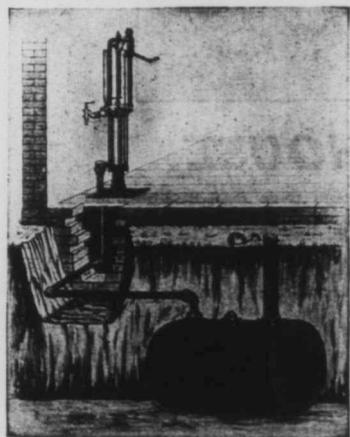
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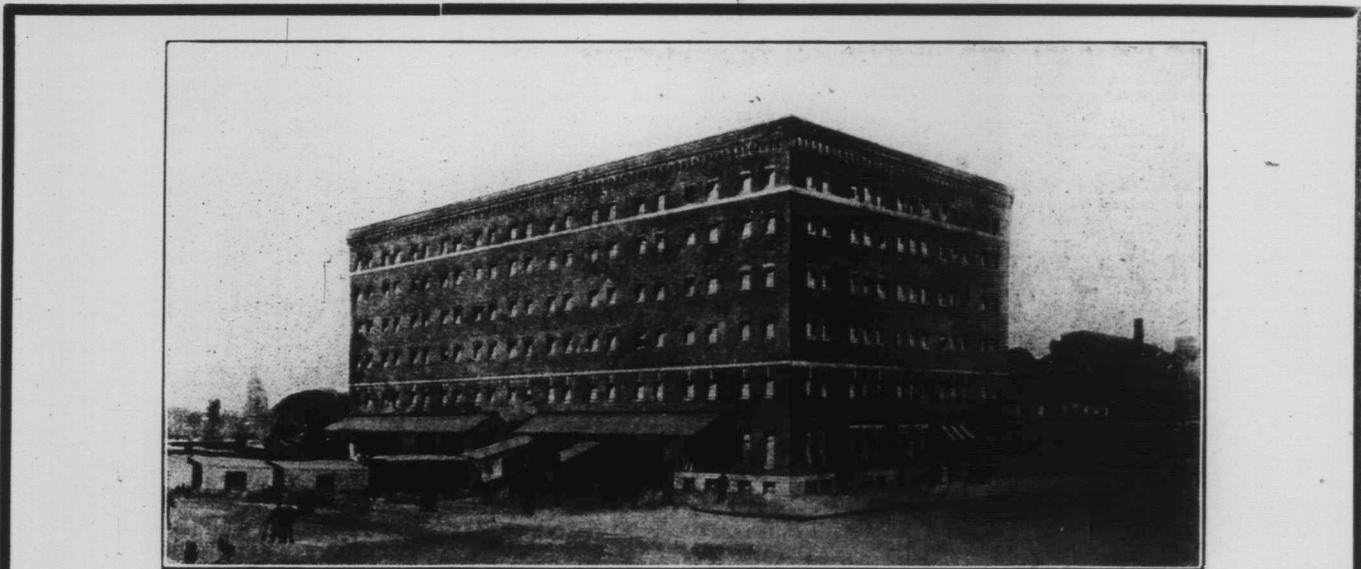
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Electric light throughout.

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The most popular Hotel in the Ottawa Valley.

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kindly mention having seen their adver-
tisement in The Canadian Grocer.

To Manufacturers' Agents
THE CANADIAN GROCER has en-
quiries from time to time from manu-
facturers and others wanting repre-
sentatives in the leading business
centres here and abroad.
Firms or individuals open for
agencies in Canada or abroad may
have their names and addresses
placed on a Special list kept for the
information of enquirers in our vari-
ous offices throughout Canada and
in Great Britain without charge.
Address, BUSINESS MANAGER,
CANADIAN GROCER,
Montreal and Toronto.

G. C. KOOPMAN
Commission Merchant,
Agent and Broker
AMSTERDAM AND ROTTERDAM
Offers on demand
**All Products of the
Dutch Colonies (East Indian)**
AS
**COFFEE, TEA
SPICES of all kinds
GUMS for Varnish Manufacturers
COCOA, COCOA BUTTER
Cassia Vera, Chinchona-
barks, Rattans, Drugs, etc.**
Also COCOALINE (substitute for Cocoa Butter)
VEGETALINE (Vegetable Butter)
Agents wanted everywhere in Canada.
WE GIVE advances of 75% against
documents on consignments of
all Canadian Produce fit for
this market, except sun-dried
apples. Ask for reports about
every article you wish to sell.

Do You Want to Buy
**A BOILER, ENGINE
OR MACHINERY?**
If you are a subscriber of
CANADIAN GROCER, you can
insert a notice free in
CANADIAN MACHINERY
MONTREAL TORONTO

Canned Vegetables
"TO ARRIVE." ORDER NOW.
Thomas Kinnear & Co.
WHOLESALE GROCERS
TORONTO AND PETERBORO

Sales o
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Tartan BRAND

SIGN OF PURITY

Sales of **TARTAN** Canned Goods larger than previous seasons which testifies to the superior quality of the goods.

ORDER NOW:

- Wagstaffe's Gooseberry and Raspberry. Something new.
 " Strawberry Jam.
 " Raspberry Jam.
 " Black Currant Jam.
 " Red Currant Jelly
 " Marmalade—Fig and Lemon.

Also Wagstaffe's Sealed Fruits in glass, superior to anything ever seen in Canada before.
 Quick despatch for mail or telephone orders.

Long Distance
 Phone 596

BALFOUR, SMYE & CO. HAMILTON

THE MEASURE

of a grocer's progressiveness is gauged by the way he views the changes in household articles that time brings.

If the grocer tries to deny that changes have taken place he is not progressive. If he adapts himself to the changes he is progressive.

In starch matters the grocer shows he is progressive when he orders

IVORINE COLD - WATER STARCH

Times' edict is: "People will no longer put up with the 'boiling-hot' way."

Just ask your jobber for "Ivoryine."

St. Lawrence Starch Co.,
 LIMITED
 PORT CREDIT, ONT.

Teas - Teas - Teas

Owing to alterations in our warehouse, we are offering out of shipments arriving

INDIANS and CEYLONS

at values that never have been equalled. You can save **money** by booking your orders now.

See our Travellers or Write Direct Samples on Application

WARREN BROS. & CO.

35 and 37 Front St. E., Toronto

Limited

What do You Think of the Red Rose Method of Advertising?

There is more money being spent in advertising Red Rose Tea than any other tea on the Canadian market.

—but—only a small portion of this money is going into newspapers or on the bill boards.

The greater part is put into the tea—right where it brings quick, direct returns in repeat orders.

Better than any prize or any amount of hot air—at least I think so. What is your opinion?

A friendly letter of criticism on this or any other point from every one who sells Red Rose Tea would be greatly appreciated.

Toronto Branch,
3 Wellington St. East.
Geo. H. Campbell, Manager.

T. H. ESTABROOKS
ST. JOHN, N.B.



TRIANGLE STRAWBERRIES



We are now receiving deliveries of our Triangle Strawberries.

The sample this year is as near to nature as possible, possessing all the color and flavor of the fresh fruit.

These goods are carefully selected, cleaned and put up in Heavy Syrup, in well-filled tins, with artistic labels.

As there is barely half a crop, those who have not bought will do well to book now.

JAMES TURNER & CO., HAMILTON, ONT.

WHOLESALE GROCERS

EXTRACTS

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BRISTOL

RAND

to Catsup

Ont., Can.

S AND THE HOURS

OLSON'S
MEAT

Toronto, Ont.

FISHERIES OF CANADA

Most Extensive in the World—Value of Different Fish—Replenishment of Lobsters—The Dog Fish Industry—Canadian Whales.

Canada has the most extensive fisheries in the world, but falls behind the United Kingdom and Norway in the value of fish exports. This suggests great possibilities of development. There are 5,600 miles of sea coast on the east, 7,180 miles on the west, together more than double that of the United Kingdom, and the coast line of Hudson Bay, over 6,000 miles, asserted to possess very rich but quite undeveloped fisheries, is not included. Again, excluding Hudson Bay, the salt water in-shore area, not including minor indentations, covers more than 1,500 square miles, while the fresh water area of that part of the great lakes belonging to Canada is computed at 72,700 square miles, not including the very productive waters of Manitoba and the North-West.

Adding Newfoundland's fish exports to those of Canada, British North America leads the world. Here are the figures for the principal exportations:

United Kingdom.....	\$17,313,171
Norway.....	12,557,676
Canada.....	10,856,538
Newfoundland.....	6,588,353
Holland.....	10,471,296
United States.....	6,527,863
Portugal.....	2,009,960
Denmark.....	1,792,384

Product of Provinces.

Canada exports considerably less than half the products of her fisheries, which in 1904, the latest return available, were by provinces as follows:

Nova Scotia.....	\$7,287,099
New Brunswick.....	4,671,084
Prince Edward Island...	1,078,546
Quebec.....	1,751,396
Ontario.....	1,793,299
Manitoba.....	1,465,990
N.-W. Territories.....	250,987
British Columbia.....	5,219,106
	\$23,517,507

In Nova Scotia the most important individual fish was the cod, with the lobster a good second; in New Brunswick the herring, with sardines next; in Prince Edward Island the lobster by long odds; in Quebec the cod, with no near second; in Ontario the salmon trout; in Manitoba and the Territories white fish, and in British Columbia, salmon.

King Salmon.

The salmon is Canada's king fish. It heads the list for value. But if we annex Newfoundland again for a moment, the cod leads them all by millions. He is the John D. R. of North American

waters. But setting aside Newfoundland again, the cod does not hold even second place in Canada's fisheries. In the catch of 1904 the lobster was second and the cod third. The figures are: salmon, Atlantic, \$516,763; Pacific, \$3,352,781; total, \$3,869,544; lobsters, \$3,691,550; cod, \$3,642,953; herring, \$2,156,489; whitefish, \$1,058,812; sardines, \$790,441; halibut, \$784,564; trout, \$782,140; mackerel, \$750,397; haddock, \$638,973; pickerel, \$638,567; smelts, \$447,579; hake, \$363,134; pike, \$252,853; sturgeon, \$241,710; pollock, \$237,818; clams, \$215,338; oysters, \$186,685; alewives, \$155,616; eels, \$129,944. The only decreases from the previous year were: cod, \$134,776; mackerel, \$893,922; smelts, \$33,225; and pollock, \$14,774. The British Columbia salmon pack of 1904 was small, scarcely more than a third what it was last year. At a similar valuation last year's pack would be worth \$5,603,800, which, with the Atlantic catch, would give a total for the salmon of \$6,120,563.

Keeping up the Supply.

But it is the development of the fisheries and the efforts to that end that are most interesting. First in importance is fish culture, in which Canada was a pioneer and is a leader. The Government's efforts date from 1867, when it took over Samuel Wilmot's hatchery at Newcastle, Ont. There are now 28 Dominion hatcheries. During the thirty-nine years 4,806,416,100 feg have been distributed, the average annual distribution for twenty years having been 221,000,000. During the last nine years not less than 100,000,000 lobsters have been hatched. The total distribution of feg last year from the Government's twenty-eight hatcheries was 627,541,400, an increase over the previous year's output of 154,291,000. The feg were of eight different species of valuable commercial fishes: Atlantic salmon, 9,114,000; Pacific salmon, chiefly sockeyes, 19,572,000; salmon trout, 3,790,000; pike-perch or pickerel, 26,000,000; lake whitefish, 105,500,000; Pacific trout, 50,000; eastern brook trout, 514,000; sea lobsters, 463,000,000.

Impounding Lobsters.

As a supplement to the hatcheries' output for the replenishment of the lobster fisheries, the system has been adopted for Cape Breton of buying "berried," that is, seed lobsters, from the fishermen, and impounding them until after the fishing season, then replacing them in their natural breeding grounds. It is done by contract at

16 1-4c. per lobster. Last year 52,777 "seed" lobsters were so saved from the fishermen. Prof. Prince, Dominion Commissioner of Fisheries, reporting on this recently, wrote:

"A 7-inch lobster will produce 5,000 eggs, whereas when one inch larger the number of eggs carried is just about double that quantity. A 10-inch lobster carries as a rule 18,000 or 20,000 eggs, but when 14 inches long the number of eggs is 40,000, and at 16 inches the number is estimated at no less than 80,000 eggs. Variations are not infrequent, and a 10-inch lobster may produce only 12,000 or 14,000 eggs; but on the other hand one specimen of this size is recorded which carried 21,000 eggs. These figures might appear large did we not know, by comparison with other marine creatures of economic importance, that the lobster is perhaps the least productive numerically of all. A herring deposits double the number of eggs produced on an average by the lobster; a mackerel four times as many, a cod four hundred times and a Canadian oyster four thousand times as many. No wonder that no lobster fishery in any country has been able for many years to withstand the tremendous annual drain implied by a large market. The lobster fishery of Canada, it is estimated, annually destroys between sixty and one hundred millions of lobsters, a considerable proportion of these being females about to spawn, or recently spawned. It is indeed astonishing that our lobster grounds have been able to hold out so long with this gigantic destruction going on year after year."

Making a Pest Pay.

A new enterprise in which the Government is pioneering is the turning of dog-fish to commercial advantage. They are now the greatest pest of the Atlantic fisherman. Inspector Bertram, of Cape Breton, in his last annual report, said: "The greatest menace to the fishing industry is the dog-fish, and they are increasing in numbers every year to such an extent that the waters are literally alive with the pest between the beginning of July and end of November. The quantity of food fish consumed and the destruction to gear are not the only drawback to the successful prosecution of the industry, but also to the fact that they frighten all kinds of school fish away. Before the arrival of dog-fish in July, cod are found invariably plentiful on the banks which surround our coast. In July, when the dog-fish begin to make their appearance, the baited hook catches the dog-fish instead of cod, haddock or pollock. Then again dog-fish have completely ruined the mid-summer run of herring which was in former years such a source of profit to Cape Breton people."

Inspector Brunswick: "whose destruction in very straits from St. Banks of Nova Scotia, I regret which they have come of the fish the Atlantic and it is general count of the no human aggressors to any"

Nam

The Government canning and manure. Can very palatable name "dog-fish" popular, been suggested Nova Scotia

"After having number of factory fish cooked, boil flavor is superior are much more equal of per cent, m haddock. than many much the sa of the salmon mentioned i dog-fish is that is not is no equal the most sa ate; it just and there is we have a fish or meat like most o on live food their fine

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One of the for cod has because of late years done the g market and the lobster probable un ment to th the Govern quote the d fisheries, "to practical men the g tages to b system whi quickest re any climati

Inspector Pratt wrote from New Brunswick: "These pests of the ocean whose destructive qualities are dilated on in very strong language by the fishermen from Sandy Hook to the Grand Banks of Newfoundland, are still with us, I regret to report. The manner in which they have reduced the slender income of the line and net fisherman along the Atlantic coast is perfectly incredible and it is generally conceded that on account of the large size of their schools no human agency can reduce their numbers to any appreciable extent."

Name Not Good to Eat.

The Government's experiments include canning and the manufacture of fish manure. Canned they are said to be a very palatable and good food, but the name "dog-fish" is against their becoming popular, and "white halibut" has been suggested. Prof. Prince quotes a Nova Scotian authority thus:

"After having eaten dog-fish for a number of days, mostly with potatoes. I found them by all odds the most satisfactory fish that we have. When well cooked, boiled, fried, or broiled, their flavor is superior to any other, and they are much more satisfactory, indeed the equal of pork as to quantity, and 50 per cent. more substantial than cod or haddock. Fresh or salt they are better than many kinds of salmon, with flavor much the same, but without the dryness of the salmon. Mackerel are not to be mentioned in comparison. Smoked, the dog-fish is far superior to halibut, and they dress the nicest of any fish. But that is not all. As a nerve food, there is no equal to the dog-fish. They are the most satisfactory food that I ever ate; it just seems to suit the digestion, and there is none of that ill effect that we have after eating heartily of other fish or meat. Dog-fish are not scavengers like most of our other fish; they live on live food, which may account for their fine and delicate flavor."

Help the Man with the Line.

One of the drawbacks to line fishing for cod has been the difficulty of drying because of unfavorable weather, and of late years many fishermen have abandoned the great staple of the dried fish market and turned their attention to the lobster fishing to the overdoing and probable undoing of it. As an encouragement to the resumption of cod fishing the Government "has undertaken," to quote the deputy minister of marine and fisheries, "as an instructive experiment, to practically demonstrate to the fishermen the great possibilities and advantages to be derived from an artificial system which permits of the best and quickest results absolutely unaffected by any climatic conditions."

Scotch Curing.

Much has been published about the success of the Government's experimental stations for the introduction into Canada of the Scotch method of curing herring. The work was carried on on both the Atlantic and Pacific coasts, and demonstrated the superiority of the Canadian herring.

Canada has the Whales.

Canada, with the richest whaling grounds in the world, has until now neglected the industry made increasingly profitable by modern methods and decreasing supply, and it is being encouraged by the pen of Prof. Prince. Lieut.-Col. Gourdeau, deputy minister, in his recent annual report, says:

"The revival of the valuable whaling industry, which was at one time actively pursued from Gaspe, and many centres

"These four important features have led to the capture of porquals, humpbacks, blackfish and other so-called inferior kinds, which were neglected by whalers in former years, because they were more dangerous and powerful than the valued 'right-whales,' and the blubber and whalebone were less in quantity and wholly inferior in value."

A BUSINESS CANDIDATE.

The Conservatives of East Elgin have honored themselves in nominating Mr. David Marshall as their candidate in the approaching Dominion bye-election in that constituency, made vacant by the appointment of Mr. Andrew Ingram to the Ontario Railway Board.

Mr. Marshall, who is known to most readers of The Grocer as one of the organizers of the Aylmer Canning Company, the Canadian Cannery, Limited, and for the last three years and up to a few months ago manager of the latter company, is the type of man we need in public life.

Successful in business, gentlemanly and considerate in manner, and one who has always had the respect and confidence of those with whom he has been brought into business relations, Mr. Marshall will have the sympathy of the business public irrespective of their party affiliations in his campaign for the suffrages of the voters of the constituency in which he has spent the better part of his life and to the development of which he has lent his fine business talents.

Although born in Eramosa Township, near Guelph, Mr. Marshall is practically a native of Elgin, having moved there as a lad with his father forty-five years ago. The shingle business first attracted the young man's attention, and gathering together some money from this venture, he went into the grocery business, establishing the Red Star Grocery, still a prosperous concern in the Town of Aylmer, where the candidate has long resided. From the grocery business Mr. Marshall launched out into canning, being one of the pioneers in Western Ontario. This venture was also a success, and during the twenty-odd years since its establishment many thousands of dollars found their way to the pockets of the Elgin farmers through the medium of the canning company, while the name of Aylmer became a household word among the users of canned goods the country over.

Associating himself with the organization of the Canadian Cannery, Limited, Mr. Marshall occupied the responsible position of manager until a few months ago he resigned to be succeeded by his associate in the Aylmer concern, Mr. J. J. Nairn.

Mr. Marshall's entry into public life will be followed with keen and sympathetic interest by his many friends in the grocery trade throughout Canada.



David Marshall,
A Candidate for Parliamentary Honors.

in the estuary of the St. Lawrence, is a feature of great moment in the maritime industries of the Dominion. As the more valuable kinds of whales were reduced in numbers in the Gulf, the industry fifty years ago declined, and the pursuit of the valuable cetaceans was left to Scottish, Norwegian and United States whalers, who carried on hazardous but remunerative whaling in Hudson Bay and the Canadian waters of the Arctic circle.

"Four new features in the industry have brought about a revolution, viz.: the use of explosive bomb-harpoons; the inflation of the carcass of the whale by machinery; the use of machinery in handling the captured whales at fixed whaling factories; the utilization of other products than whalebone and blubber—by conversion into guano, leather, glue, canned meat, etc.

PROMINENT MERCHANT GONE

Charles P. Hebert, of Montreal, died on Tuesday—A Pioneer Grocer—Attained Success by Hard Work and Business Capacity.

One of the pioneers in the wholesale grocery business in Canada has passed away in the person of Charles P. Hebert, who died in Montreal, July 17. Mr. Hebert had been in failing health all Winter, so that his death was not unexpected. Nevertheless he will be greatly missed in the realms of commerce in which he was a prominent figure for over fifty years. His funeral will take place to-day.

Charles P. Hebert was born in the Village of St. Charles, Que., in 1834. He came to Montreal in 1844, when he was but ten years of age. He began his business career in a small grocery shop when still quite young. He changed his position two or three times before he entered the firm of V. Hudon, in 1857, as clerk. Here he spent eight years in learning the business, in which he was evidently successful since. In 1865 Mr. V. Hudon started him in business with his own son Joseph and the then bookkeeper, Mr. Hamelin, under the firm name of Joseph Hudon & Co. Until 1883 this firm continued in existence. Then Mr. Hamlin withdrew and the firm name was changed to Hudon, Hebert & Co., and Mr. Hebert's two sons, Albert and Zeph, entered the firm as clerks. They were both made partners in 1893.

Running a grocery store in those days was not an easy task. Such modern



The late Charles P. Hebert.

inventions as the telephone, the telegraph; the splendid shipping and railway facilities, were not in existence. It was upon his own pluck and perseverance that the merchant had to depend to build up a business. And looking at the splendid premises now occupied by the firm of Hudon, Hebert & Co., one must give Mr. Hebert credit for the industry and patience he exercised with his partner in the upbuilding

of such a business. It is not all on the exterior, for if one were to examine the books of the company there would be revealed therein the tremendous business carried on by this firm annually. In the old days, when transportation was an unsolved problem, trade was more or less confined; to-day this house does business in all parts of the Dominion. And this trade has been built up largely through the indefatigable efforts of Mr. Hebert, whose untiring energy and stick-to-itiveness won the admiration of all, even those who competed with him for trade supremacy. As the business of the firm grew Mr. Hebert found it necessary to employ extra help, but in the old days a staff of five persons carried on the whole business of the then firm of J. Hudon & Co. Mr. Hebert was responsible for the buying and selling. Mr. Hudon did the receiving and shipping, while Mr. Hamelin did the bookkeeping. And the success of the firm was due in a great measure to Mr. Hebert's care and business astuteness. His careful hand guided the young firm through many a struggle.

Mr. Hebert was one of those sterling characters of the old school, one to whom strict integrity was a sacred duty. It is such characters as his which young men commencing their business career should emulate if they hope for success. Hard work, perseverance, honesty and readiness to accept the opportunity when it came were in a great measure responsible for his success. Adhering to these principles he attained that goal to which many aspire but few succeed in reaching.

Although many times pressed to accept public office, Mr. Hebert never would. He was a man who would have made a success in public life, but he did not see his way clear to serve the people that way. His business was his hobby; to it and some charitable work he devoted his whole time. Business honors he did accept, being one of the first presidents of the Dominion Wholesale Grocers' Guild. He had filled several offices in the Montreal Board of Trade, such as vice-president, member of the council and member of the board of arbitration.

Mr. Hebert took a deep interest in Montreal's charitable institutions. He was president of the board of management of the Notre Dame Hospital, and was also connected with other charitable organizations.

Up to the beginning of last Winter Mr. Hebert had always been hale and hearty, but his health failing then he was not able to attend to the business as he would have wished. Seventy-two years is not always reached by a man who has spent such a life of hard work as did Mr. Hebert. He will be sadly missed by his many friends, both business and social, by whom he was much admired.

William McKinnon and Edgar Lawrence have purchased Caldwell's meat and grocery business, Moncton, N.B.

PIONEER AND PATRIOT.

C. M. Creed at Seventy-Five Secretary Maritime Board of Trade.

Not many men arrived at their 75th year continue to give their time to furthering the business interests of their country. Such an one is C. M. Creed, of Halifax, secretary of the Maritime Board of Trade. The boards of trade in the Atlantic provinces are public spirit-



C. M. Creed, Halifax.

ed bodies with a wide range of interests, and Mr. Creed by his long experience and ability is eminently fitted for the good work he is doing. He enters upon his 75th year on July 22, and The Grocer joins his many friends in wishing him many vigorous and happy returns of the day. The annual meeting of the Maritime Board will be held at Amherst, N.S., on August 15.

HAMILTON TRAVELERS' DAY OUT

Hamilton commercial travelers held their annual picnic at Oakville on Saturday afternoon in Lake Bank Park. Travelers and their friends to the number of 300 were present and had an enjoyable afternoon. The 13th Regiment band accompanied the party. A baseball match was played between city and country travelers and was won by the country travelers by 12 to 9. A series of games and races took place and afforded much entertainment for the large company.

PICTURE OF TEA.

The picture of the Japan tea plant produced in the recent Special Spring and Export Number of The Canadian Grocer was a photogravure of a water color sketch of the tea plant done for Smith, Baker & Co., of Japan, one of the large tea houses of the world. The firm issued reprints of the picture to the trade, a copy of which has been received by The Grocer and is very well worth preservation by any one interested in tea.

MERCHANT

Produce Mer
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For two years Eastern Ontario has been held in the hands of merchants of parts whose the quality of into personal of the indust time in the f it is highly knowledge of cheese is ma

The first Tuesday of the Trade, where of the memb Merchants' After a ver various pha dotted with ment, the in houses and Geo. Putnam of dairy instr dairy instru and G. H. of Western C ing delegati

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AND PATRIOT.

Seventy-Five Secretaries of Board of Trade.

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ed, Halifax.

wide range of interests, by his long experience is well fitted for the job. He enters upon duty July 22, and The Grocers' friends in wishing him happy returns of the meeting of the Maritime Association held at Amherst, N.S.

TRAVELERS' DAY OUT

Commercial travelers held a picnic at Oakville on Saturday. The Lake Bank Park picnic was a success. Friends to the number of 100 were present and had an enjoyable day. The 13th Regiment of the 1st Brigade of the party. A base was laid between city and country and was won by the 13th by 12 to 9. A series of games took place and amusement for the large number.

TEA OF TEA.

The Japan tea plant is the recent Special Springer of The Canadian Grocer. The engraving of a watercolor tea plant done for the Grocer, of Japan, one of the best of the world. The picture is of which has been received and is very well liked by any one interested.

MERCHANTS MEET INSPECTORS.

Produce Men of Montreal Forgather With Cheese Experts.

For two years past meetings of the Eastern Ontario dairy instructors have been held in Montreal with the provision merchants of that city, to enable the experts whose time is spent in improving the quality of the cheese output to get into personal touch with the trade end of the industry. These men spend their time in the factory and on the farm, and it is highly essential that they have a knowledge of the business after the cheese is marketed.

The first meeting this year was held Tuesday of last week in the Board of Trade, where 40 instructors and most of the members of the Montreal Produce Merchants' Association were present. After a very profitable discussion of various phases of the cheese industry, dotted with suggestions for improvement, the instructors visited the warehouses and were very kindly received. Geo. Putnam, Toronto, superintendent of dairy instruction; Geo. Publow, chief dairy instructor of Eastern Ontario; and G. H. Barr, chief dairy instructor of Western Ontario, were with the visiting delegation.

H. A. Hodgson, president of the Montreal Produce Merchants' Association, presided. Several Montreal men addressed the meeting and various subjects of interest to the trade were discussed. R. M. Ballantyne spoke of the improvement in the quality of the cheese made by eastern factories. This improvement had been going on for the last five years. Cheese now manufactured was much higher in quality and occupied an enviable place in the trade. Uniformity in weight was a subject which should be taken up as soon as possible.

Arthur J. Hodgson addressed the meeting and in the course of his remarks suggested that in future when the association paid a visit to Montreal they come in sections, as in that way the produce merchants would be enabled to show them things connected with the trade in a much more satisfactory manner. He then touched upon the matter of uniform weights. He spoke of dirty railway cars and the bad effect these had upon the appearance of cheese boxes and even the cheese itself.

A. W. Grant read an interesting paper on disease germs in milk.

Geo. H. Barr, chief dairy inspector in Western Ontario, warned buyers and instructors against giving explanations as to defects in cheese too hastily, since it was often hard to place the cause of the defect. In their dealings with the farmers the instructors should not use technical terms when it was possible to state the matter in a straightforward manner in simple language. In this way their teaching would assume greater force and be more beneficial to the farmer. Rusty cans and galvanized pails had a great deal to do with the bad flavor sometimes noticed in cheese. Sanitary conditions when making the cheese were essential and were too often neglected.

Geo. Putnam, superintendent of farmers' institutes, agreed that the matter of cleanliness was highly important.

Fred Fowler spoke of the progress of the factories in Eastern Ontario and stated that the merchants were ready to back up inspectors who did their duty

in criticizing bad cheese. Farmers sometimes retaliated by leaving the syndicate. If such an occurrence took place, the merchants on being apprised of the fact he felt sure would be able to force the farmer to rejoin the syndicate for self-protection. Mr. Publow spoke of the necessity of sanitation in the making of cheese and brought up the matter of co-operation between the merchant and the producer.

CHEESE MAKERS AT LAW.

J. G. Heroux, cheesemaker, of Terrebonne, has taken an action for \$7,721 against Matthew Moody and Henry Moody. The plaintiff alleges that the defendants sold him a number of cheese factories in the County of Terrebonne some time ago, with the understanding that they would not carry on the same business in the same county, and that they did not live up to their agreement.

FORTY YEARS A GROCER.

J. Gander will celebrate his fortieth year in the grocery business at Merrittton, Ont., on Sept. 18 next. Mr. Gander has taken The Canadian Grocer continuously since the commencement of its publication.

SUGGESTIONS FOR DISCUSSION At Coming Convention.

- (1) Organization of a mutual fire insurance department.
- (2) Division of territory into properly workable local districts, and the appointment of local district secretaries (where there are none at present) to superintend collection of fees and other matters of local interest.
- (3) Consideration of relations of Western Association with the "Retail Merchants' Association of Canada."
- (4) The debt collection department and how it may be improved.
- (5) A proposal to establish a selling agency for country produce, the object being to ship to an agent for disposition.
- (6) Suggestions as to a new constitution.

CHEESE AND BUTTER.

Shipments From America—New York Shows Big Increase.

The number of boxes of cheese shipped from America to Great Britain for the week ending July 7 were:

	1905	1906
Montreal	94,959	105,956
New York	1,717	7,293
For the season to July 7 the shipments have been:		
	1905	1906
Montreal, boxes	584,630	658,631
New York, boxes	21,570	108,284
Portland, boxes	7,969	900

Total boxes	614,169	767,815
Increase boxes		153,646

The shipments of butter during the same period decreased 17,300 packages. The totals were:

	1905	1906
Montreal	141,079	98,204
New York	7,317	32,892

Geo. Agnew has opened a bright new fish store on Quebec street, Guelph, Ont.

CAT MOTHERS A RAT.

Strange Mix-up in the Cellar of Michie & Co., Toronto.

Michie & Co., grocers, Toronto, have a cat that has undertaken the odd duty—for a cat—of mothering a young rat. She had a shelf full of five of her own, but took on the rat without a whimper. She had domiciled her family on a high shelf in the cellar and on Monday one of the men at work in the cellar turned up a rat, caught it and passed it over to puss. She took it and mounted the barrel box and pipe ladder to her shelved kittens.

Everyone thereabouts thought, if they thought anything about it that the career of a small rat was closed. But the next day and the day after the rat was seen rolling among the kittens as much at home as a bird on a bough and the rat in the cat family became and is the wonder of the store.

The next day Mrs. Puss decided to move from the shelf to a coal bin and the rat was the first she transported, making a mouthful of him in the usual cat fashion. The rat stayed in the coal bin where she laid him while his foster mother, mouthful by mouthful, brought down her own five. They are in the coal bin now, a very happy family.

Some may wonder how the rat is fed. The men give it cheese and other dainties, but the story is told that the old cat plays the she wolf's turn for Romulus and Remus.

A RUN OF HARD LUCK.

W. T. Box, a young Montreal grocer, has decided to give up the retail grocery business. Mr. Box has had a run of extremely hard luck since he started in business for himself. In the beginning his horse was killed and his wagon smashed by a street car. Later his store was burned to the ground. In neither case did he obtain satisfactory damage. His latest misfortune lies in the fact that the building he moved into this Spring has been condemned by the city health inspector. This is entirely the fault of the owner of the building, who will probably have to stand the loss incurred by Mr. Box, who loses all his stock.

Mr. Box is very popular with everyone who knows him, and his grit in sticking to the business in face of such hard luck has won much admiration from all in the trade.

HALF HOLIDAYS.

The grocers of Port Hope are closing on Wednesday afternoon during the Summer months. Peterboro merchants, generally, are observing Thursday afternoon as a holiday, but the grocers are not unanimous in the matter.

There has been a large quantity of Heinz pure pickling vinegar placed within the last month. Like all other Heinz goods, the quality is extra fine. Seedless valencia raisins may be had from H. P. Eckardt & Co.

FREIGHTS AND CHARTERS

Outward Movement of Foodstuffs—Vessel on the Rocks.

There has been considerable activity in shipping circles during the past week. Export trade, speaking generally, has been in a healthy state and good shipments in different lines have been moving out.

Cheese shipments continue steady, which is somewhat surprising considering the present state of the market. Prices are very high, but nevertheless orders are being received from the other side daily. Export business in consequence is good. As a matter of fact cheese shipments to date are considerably ahead of those for the same period last year.

Butter is not moving out of the country so freely. Some considerable trade is being done, but it is not so satisfactory as the cheese business. Shipments since the opening of navigation this year have not been so great as those of 1905 during the same period.

Meat is still moving out very slowly. Dealers find that there is very little export call for their lines. To just what cause the lack of business must be attributed it is difficult to decide. Although some business is passing, there is not a great deal doing in lard at present.

Excellent flour trade is being done in an export way. Large shipments are being made to Great Britain, South Africa and other points. Grain is being shipped in large quantities, wheat particularly.

The steamship Cervona, of the Thomson line, which sailed from Montreal on July 7, went on the rocks near South Point, on the south shore of Anticosti, on July 10. It will be remembered that the Cervona carried a cargo including 8,000 tubs of butter, 38,000 cheese, 40,000 bushels of wheat and 519 head of cattle. The vessel was bound for London. Wrecking steamers succeeded in getting the boat off the rocks on July 14, when it returned to Quebec. The cargo was not materially damaged.

One of the recent arrivals in port is the Yola, with a cargo of sugar from the Barbadoes, for the Canada Sugar Refinery.

Manchester Shipper, Furness, Withy & Co., cleared for Manchester with a general cargo on July 13.

The Escalona, R. Reford & Co., sailed for Aberdeen with a general cargo on July 13.

Freight rates this week are unchanged. The rates have been very steadily maintained so far this season, very few changes having been made.

COW TESTING.

Reports of Quebec Associations—Interesting Comparisons.

The reports of the Cow Testing Association issued by the Dominion Dairy Commissioner continue to show interesting variations in the performances of herd and individual cows.

St. Camille, Que.—Thirty days ending June 2; herds, 21; cows, 151; average test (percentage of butter fat) 3.5; average yield of milk per cow, 582 lbs.; average yield of fat per cow, 20.9 lbs.

One herd of 9 cows averaged only 300 lbs. of milk per cow, while another of 8 cows averaged 786 lbs. In one the yield of butter fat was 10.6 lbs. and in the other 27.4 lbs. The former herd, too, had the lowest individual average, 260 lbs. of milk, and the latter had the highest, 990 lbs.

Lotbiniere, Que.—Thirty days ending June 16; herds, 19; cows, 145; average test (percentage of butter fat) 3.8; average yield of milk per cow, 615 lbs.; average yield of fat per cow, 23.5 lbs.; highest herd average yield of milk per cow, 860 lbs.; lowest, 398 lbs.; highest individual yield, milk, 1,140 lbs.; lowest, 305 lbs.; highest individual test, 5.0; lowest, 2.5.

St. Armand, Que.—Thirty days ending June 23; herds, 19; cows, 355; average yield of milk per cow, 661 lbs.; average test (percentage of butter fat) 3.9; average yield of fat per cow, 26.2 lbs. The record at St. Armand, Que., for the fourth period shows a marked general improvement. In only one herd is there a cow testing under 3.0 per cent. fat, and there are several cows giving over 1,000 lbs. milk for the 30 days. In one herd with 35 cows the average was 31.3 lbs. of butter fat. In another of 24 cows the average was 20.8 and in a herd of 7 cows it was 40.2 lbs. One cow in a herd of 23 gave 1,635 lbs. of milk with a test of 5.0. The lowest yield was 195 lbs. of milk.

St. Edwidge, Que.—Thirty days to June 10; herds, 30; cows, 288; average yield of milk per cow, 651 lbs.; average test (percentage of butter fat) 3.8; average yield of butter fat per cow, 24.9 lbs. The largest herd, 28 cows, averaged 638 lbs. of milk, with a test of 4.1, yielding 26.5 lbs. fat per cow. The highest yield was 863 lbs. milk; test, 3.7, fat per cow, 31 lbs. This performance was by a herd of 12 cows. The poorest yields were by herds of 7 and 5 cows respectively; yield, milk, 481 lbs., 482 lbs.; test, 3.9, 3.8; fat, 18.6 lbs., 18.2 lbs.

MANUFACTURERS' OFFICERS.

President and Vice-President by Acclamation—Committee Nominations.

On Tuesday, the 17th inst., the nominations for officers of the Montreal board of the Canadian Manufacturers' Association were held in the offices of the Board of Trade building. This event is always of great interest to the trade and a large number of members were present to participate in the proceedings.

J. S. N. Dougall, of McCaskill, Dougall & Co., was elected president of the board by acclamation, and S. W. Ewing, of S. H. Ewing & Son, secured election to vice-president also by acclamation.

There are this year, eighteen vacancies on the committee and twenty-nine names will be on the ballot papers for the honor. The only election by acclamation for the committee was that of Lieut.

Col. Jeffrey Burland. Col. Burland is an ex-officio member of the committee being the retiring chairman.

The following gentlemen were nominated: Fred Birks, J. H. Birks, S. Boxer, William Bramley, W. T. Castle, William Cauldwell, C. W. Davis, Geo. E. Drummond, Geo. Esplin, F. W. Farman, O. Faucher, Robt. Gardner, C. Gordon, J. W. Hughes, S. D. Joubert, J. R. Kinghorn, L. B. McFarlane, J. Milne, Robert Munro, L. H. Packard, Geo. W. Sadler, Hon. J. B. Rolland, H. Sheppard, E. F. Sise, William Smith, Clarence F. Smith, W. T. Whitehead, Howard Wilson, R. J. Younge.

Ballots will be issued in a few days. Poll closes at 2 p.m., Tuesday, 24th inst., the day of the annual meeting.

AN ATTRACTIVE CATALOGUE.

A very attractive catalogue has just been issued by the Ocean Mills, Montreal. Mention is made in it of all the many lines manufactured by this firm. Many cuts are used and give effect to the wording of the catalogue. A postcard to the head office in Montreal will bring one.

PERSONAL MENTION.

W. Hooley, of the Eureka Refrigerator Company, Toronto, called at the Montreal office of The Canadian Grocer this week on his way back from the Maritime Provinces, where he has secured considerable business. While in Montreal Mr. Hooley visited the local trade in company with the local agent, J. H. Maiden.

Another caller at the Montreal office of The Grocer was Mr. Camus, of Camus Freres, Cognac, France. While in the city Mr. Camus spent some time visiting local houses. Mathieu Freres, De Bresoles street, are agents for this house, whose principal brand of cognac is "La Grand Marque."

FAVORS GRADING CHEESE.

W. G. Gardiner, dairy instructor for the Perth, Ont., district, speaking recently of the intention to fill the position of butter and cheese referee at Montreal now vacant, said the patrons in his district favored, instead of a man to decide disputes between makers and buyers regarding the quality of cheese, the appointment of a Government grader who would grade and stamp all cheese as first, second or third grade, as the quality warranted. The buyers would then have an understood price for each grade and the makers could tell when their cheese was not up to the standard and find out the reason why. The cheese would also bear the stamp when it reached the Old Country. Not only in his district, but patrons generally, Mr. Gardiner claimed, were in favor of this. There was always a percentage of poor cheese and all the factories had to suffer the loss for it.

Mr. Gardiner said cheese makers and patrons were making an honest effort to turn out good cheese. The chief cause of poor cheese was bad flavored milk. A general improvement was going on in the factories. In the Perth district there were 11 factories with cement floors.

Baking Powder.
Gillett, E. W., Co.,
McLaren's, W. D.,

Biscuits, Confect
Cowan Co., Toron
Kingly Mfg. Co.,
McLauchlan, Son
Mooney Biscuit &
Mott, John P., &
National Licorice

Brooms and Br
Woods, Walter

Canned Goods.
Balfour, Smye &
Belleville Cannin
Bloomfield Packin
Canadian Canner
Lakeside Cannin
Manitoba Cannin
Man
Napance Cannin
Old Homestead C
Turner, James &

Cans, Tins.
Acme Can Co., M

Cash Registers.
National Cash R

Cash Sales Book
Carter-Crume Co.

Cheese Cabinets.
Walker Bin and

Cigars, Tobacco
American Tobacco
Empire Tobacco
McDougal, D., &
Payne, J. Bruce,
Tuckett, Geo. E.

Clothes Lines.
Hamilton Cotton

Cocoas and Chu
Baker, Walter &
Cowan Co., Toro
Dunn, Wm. H.,
Epps, James, &
Lowney, Walter
Mott, John P., &
Peter's Chocolat
Stewart Co., Tor

Computing Scal
Computing Scale
Toledo Computi

Concentrated I
Gillett E. W., C

Condensed Mil
Borden's—Wm.
Truro Condense

Consulting Che
Kaufmann, W. I

Couster Check
Allison Coupon
Carter-Crume C

Cordials.
Batger's, Rose &

Crochery, Glas
Gowans, Kent &

Dairy Produce.
Clark, Wm., Mo
Dawson Commi
Fearman, F. W.
MacLaren Imp
Montreal Packi
Park, Blackwell
Power, B. H., E
Rutherford, Ma
Ryan, Wm., & C

Acme Can Wo
Adam Geo. &
Adamson, J.
Albert Soaps
Allison Coupo
American Tob
Antalis Pepp
Ashley & Lig
Atlantic Fish
Auer Light Co
Baker, Walter
Balfour, Smye
Bell's telephon
Bell, Th s., &
Belleville Busi
Belleville Cam
Bickle, John V
Bloomfield Pr
Bowser, S. F.
Bradstreet's
Braid, Wm., J
British Ameri
Campbell's, R
Canada Paper
Canada Sugar
Canadian Car
Canadian Pre
Canadian Shr
Capstan Man
Carman, Jos
Carrier, P. W
Carter-Crume
Ceylon Tea A
Cheyne, J. A.
Church & Dw
Clark, W.....
Codville-Geor
Coles Manufa
Colson, C. E.,
Confederatio
Connors Bro
Cowan Co., ...
Cox, J. & G.
Davenport, F
Davidson &
Dawson Con
De Ybarrod
Dominion Br

Baking Powder.
Gillett, E. W., Co., Toronto.
McLaren's, W. D., Montreal.

Biscuits, Confectionery, Gum, Etc
Cowan Co., Toronto.
Kingsley Mfg. Co., Cincinnati.
McLaughlan, Sons & Co., Owen Sound.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.

Brooms and Brushes.
Woods, Walter, & Co., Hamilton.

Canned Goods.
Balfour, Smye & Co., Hamilton.
Belleville Canning Co., Belleville Ont.
Bloomfield Packing Co., Bloomfield, Ont.
Canadian Canners, Hamilton.
Lakeside Canning Co., Wellington, Ont.
Manitoba Canning Co., Grande Pointe, Man.
Napanee Canning Co., Napanee, Ont.
Old Homestead Canning Co., Picton.
Turner, James & Co., Hamilton, Ont.

Cans, Tin.
Acme Can Co., Montreal.

Cash Registers.
National Cash Register Co., Dayton, O.

Cash Sales Books.
Carter-Crumme Co., Toronto.

Cheese Cabinets.
Walker Bin and Store Fixture Co., Berlin

Cigars, Tobaccos, Etc.
American Tobacco Co., Montreal.
Empire Tobacco Co., Montreal.
McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E. & Son Co., Hamilton.

Clothes Lines.
Hamilton Cotton Co., Hamilton.

Coccos and Chocolates.
Baker, Walter & Co., Dorchester, Mass.
Cowan Co., Toronto.
Dunn, Wm. H., Montreal.
Epps, James & Co., London, Eng.
Lowney, Walter M., Co., Boston, Mass.
Mott, John P., & Co., Halifax, N.S.
Peter's Chocolate, Montreal.
Stewart Co., Toronto.

Computing Scales.
Computing Scale Co., Toronto.
Toledo Computing Scale Co., Hamilton.

Concentrated Lye.
Gillett E. W., Co., Toronto.

Condensed Milk and Cream.
Borden's—Wm. H. Dunn, Montreal.
Truro Condensed Milk Co., Truro, N.S.

Consulting Chemists.
Kaufmann, W. P., Toronto.

Counter Check Books, Etc.
Allison Coupon Co., Indianapolis, Ind.
Carter-Crumme Co., Toronto.

Cordials.
Batger's, Rose & Laflamme, Montreal.

Crockery, Glassware and Pottery.
Gowans, Kent & Co., Toronto.

Dairy Produce and Provisions
Clark, Wm., Montreal.
Dawson Commission Co., Toronto.
Fearman, F. W., Co., Hamilton.
MacLaren Imperial Cheese Co., Toronto.
Montreal Packing Co., Montreal.
Park, Blackwell Co., Toronto.
Power, B. H., Halifax, N.S.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., & Co., Toronto.

Financial Institutions & Insurance
Bradstreet Co.

Fish
Atlantic Fish Co., Lunenburg, N.S.
James, F. T., Co., Toronto.
Logie, W. S. & Co., Chatham, N.B.
McWilliam & Everist, Toronto.
Millman, W. H., & Sons, Toronto.
Windsor, J. W., Montreal.

Flavoring Extracts.
Capstan Mfg. Co., Toronto.
Imperial Extract Co., Toronto.

Fly Pads.
Wilson, Archdale, Hamilton, Ont.

Foreign Importers.
Boyd, Thos., & Co., Liverpool, Eng.
Colbeck, Henry, Newcastle-on-Tyne, Eng.
Doughty, A. C., & Co., London, Eng.
Gaitskell, J. H., Liverpool, Eng.
Gregson, W. C., & Co., Liverpool, Eng.
Little, Geo., Manchester, Eng.
Rapp, Herman, & Co., Liverpool, Eng.
Scott, David, & Co., Liverpool, Eng.
Vicentelli, P. & F., Antwerp.
Wickes, Hamilton, & Co., London, Eng.

Fruits—Dried, Green, and Nuts.
Davidson & Hay, Toronto.
Dawson Commission Co., Toronto.
De Y Barrondo, J. V., & Co., Bordeaux, France.
Gibb, W. A., & Co., Hamilton.
Gillard, W. H., & Co., Hamilton, Ont.
James, F. T., Co., Toronto.
Kinnear, Thos., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
McWilliam & Everist, Toronto.
Rattray, D., & Son, Montreal.
Robinson, O. E., Ingersoll.
Smith, E. D., Winona, Ont.
Stringer, W. B., & Co., Toronto.
Tippet, A. P., & Co., Montreal.
Turner, James, & Co., Hamilton.
Walker, Hugh, & Son, Guelph.
Warren Bros. & Co., Toronto.
White & Co., Toronto.

Gelatine.
Cox, J. & G., Edinburgh, Scotland.
Nicholson & Brock, Toronto.

Grain, Flours and Cereals.
Brackman-Ker Milling Co., Calgary, Alta.
Greig, Robert, Co., Toronto.
Hamilton Saratoga Chip Co., Hamilton.
Kironac, Nap. G., & Co., Quebec.
McFall, A. A., & Co., Bcon, Ontario.
McLeod Milling Co., Stratford, Ont.
Nicholson & Bain, Winnipeg.
Nicholson & Brock, Toronto.
Peterboro' Cereal Co., Peterboro', Ont.
Quance Bros., Delhi, Ont.
Tanguay, Alf. T., & Co., Quebec.
Western Canada Flour Mills Co., Toronto.
Wils in, W. H., Co., Tillsonburg, Ont.
Woodstock Cereal Co., Woodstock, Ont.

Grocers—Wholesale.
Balfour & Co., Hamilton.
Bell, Thos. Sons & Co., Montreal.
Campbell Wilson & Howe, Calgary, Alta.
Canada Brokerage Co., Toronto.
Codville-Georgeson Co., Winnipeg.
Colson, C. E. & Son, Montreal.
Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.
Eckardt, H. P., & Co., Toronto.
Gillard, W. H., & Co., Hamilton.
Kinnear, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
Turner, James & Co., Hamilton.
Warren Bros. & Co., Toronto.

Grocers' Grinding and Packing Machinery.
Colos Mfg. Co., Philadelphia, Pa.
Enterprise Mfg. Co., Philadelphia, Pa.
Fisher, A. D., Co., Toronto.
Sprague Canning Machinery Co., Chicago

Infants' Foods.
Keen, Robinson & Co., London, Eng.

Interior and Exterior Store Fittings.
Walker Bin and Store Fixture Co., Berlin

Jams, Jellies, Etc.
Batger's—Rose & Laflamme, Montreal.
Goodwillie's—Rose & Laflamme, Montreal.
Smith, E. D., Winona, Ont.
Southwell & Co.—Frank Magor & Co., Montreal.
Upton, Thos., & Co., Hamilton.

Manufacturers' Agents, Brokers and Commission Merchants.
Adam, Geo., & Co., Winnipeg, Man.
Adamson, J. T., Montreal.
Ashley & Lightcap, Winnipeg.
Carman, Joseph, Winnipeg, Man.
Carrier, F. W., Quebec.
Cheyne, John A., Winnipeg, Man.
Dawson Commission Co., Toronto.
Dominion Brokerage Co., Calgary, Alta.
Dunn, Wm. H., Montreal and Toronto.
Gorham, J. W., & Co., Halifax, N.S.
Hazard, Horace, Charlottetown, P.E.I.
Hughes, A. J., Montreal.
Kyle & Hooper, Toronto.
Lambe, W. G. A., & Co., Toronto.
MacLaren Imperial Cheese Co., Toronto.
Maiden, J. H., Montreal.
Millman, W. H., & Sons, Toronto.
Moose Jaw Fruit & Produce Co., Moose Jaw.
Nicholson & Bain, Winnipeg.
Radford, Herbert, Winnipeg.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., Co., Toronto.
Scott, Bathgate & Co., Winnipeg.
Stevens, H. J., Montreal.
Taylor, W. A., Winnipeg.
Thompson, G. B., Winnipeg, Man.
Tippet, A. P., & Co., Montreal.
Watson, Stuart, Winnipeg, Man.
Wiseman, R. B., & Co., Winnipeg.

Matches.
Improved Match Co., Montreal.

Mince Meat
Capstan Mfg. Co., Toronto.
Clark, Wm., Montreal.
Fearman, F. W., Co., Montreal.
Lytle, T. A., Co., Toronto.
Nicholson & Brock, Toronto.
Wethey J. H., St. Catharines.

Oils.
Queen City Oil Co., Toronto.

Oil Tanks.
Boswer, S. F., & Co., Toronto.

Pass Books, Etc.
Allison Coupon Co., Indianapolis, Ind.

Pickles, Sauces, Relishes, Etc.
Capstan Mfg. Co., Toronto.
Douglas, J. M., & Co., Montreal.
Gillard's Pickles, London, Eng.
Holbrook & Co., London, Eng.
Lytle, T. A., Co., Toronto.
Paterson's—Rose & Laflamme, Montreal.

Purnell, Webb & Co., Bristol, Eng.
Sutton, G. F., Sons & Co., London, Eng.
Taylor & Pringle, Owen Sound, Ont.

Polishes—Metal.
Oakley, John, & Sons, London, Eng.

Polishes—Stone.
Nickel Plate Polish Co., Chicago.
James' Dome, W. G. A. Lambe & Co., Toronto.
Morse Bros., Canton, Mass.

Refrigerators.
Eureka Refrigerator Co., Toronto.
Hanson, J. H., Montreal.

Salt.
Canadian Salt Co., Windsor, Ont.
Gray, Young & Sparling, Wingham, Ont.
Toronto Salt Works, Toronto.

Soap.
Albert Soaps, Montreal.
St. Croix Soap Co., St. Stephen, N.B.

Soda—Baking.
Church & Dwight, Montreal.

Starch.
Edwardsburg Starch Co., Cardinal, Ont.
St. Lawrence Starch Co., Port Credit.

Sugars, Syrups and Molasses.
Canada Sugar Refining Co., Montreal.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Lucas, Steele & Bristol, Hamilton.
"Sugars" Limited, Montreal.
Tippet, A. P., & Co., Montreal.

Teas, Coffees, and Spices.
Balfour & Co., Hamilton.
Braid, Wm., & Co., Vancouver, B.C.
Ceylon Tea Traders' Ass'n.
Chase & Sanborn, Montreal.
Codville-Georgeson Co., Winnipeg.
Ewing, S. H. & A. S., Montreal.
Ewing, S. H. & Sons, Montreal.
Gillard, W. H., & Co., Hamilton.
Greig, Robt. Co., Toronto.
Japan Tea Traders' Ass'n.
Koopman, G. C., Amsterdam and Rotterdam.
Salada Tea Co., Toronto and Montreal.
Symington, T., Edinburgh, Scot.
Truro Condensed Milk Co., Truro, N.S.
Turner, James, & Co., Hamilton.
Warren Bros., Toronto.
Wood, Thos., & Co., Montreal.

Vinegar and Cider.
White, Cottell & Co., London, S.E.

Washing Compound.
Fairbank, N. K. Co., Montreal.
Gillett, E. W. Co., Toronto.

Woodenware.
Woods, Walter, & Co., Hamilton.

Wrapping Paper, Paper Bags, Twine, Etc.
Canada Paper Co., Toronto.

Yeast.
Gillett, E. W., Co., Toronto.

DAIRY CATALOGUE.
The catalogue has just been issued by the Ocean Mills, Montreal, and is made up in it of all the products manufactured by this firm, and will give effect to the catalogue. A post office in Montreal will be glad to send you a copy.

MENTION.
Eureka Refrigerator called at the Montreal office of The Canadian Grocer this week from the Maritime Provinces. He has secured considerable business in Montreal. Mr. local trade in cognac, and is in the Montreal office of Mr. Camus, of Camus & Co., while in the Montreal office of Mr. Mathieu Freres, De la Roche, are some time visiting agents for the principal brand of cognac.

DAIRY CHEESE.
The dairy instructor for the district, speaking in relation to fill the position of cheese referee at the Montreal fair, said the patronage, instead of a man between makers and buyers, a Government grader and stamp all cheese of the third grade, as the buyers would not stand the price for each cheese makers could tell when it was up to the standard. The cheese stamp when it comes to the country. Not only in the provinces generally, Mr. were in favor of this. A percentage of poor factories had to suffer.

INDEX TO ADVERTISERS.

Acme Can Works 12
Adam Geo. & Co. 2
Adamson, J. T., & Co. 2
Albert Soaps inside front cover
Allison Coupon Co. 19
American Tobacco Co. 63
Antonia Pepper Co. 24
Ashley & Lightcap 4
Atlantic Fish Co. 53
Auer Light Co. 18
Baker, Walter & Co. 61
Balfour, Smye & Co. 23
Bell Telephone 21
Bell, Thos., & Co. 15
Belleville Business College 21
Belleville Canning Co. 21
Bickle, John W., & Greening 57
Bloomfield Packing Co. 42
Boswer, S. F., & Co. 19
Bradstreet's 19
Braid, Wm., & Co. 67
British America Ass. Co. 21
Campbell's, R., Sons inside back cover
Canada Paper Co. 4
Canada Sugar Refining Co. inside front cover
Canadian Canners 5
Canadian Press Clipping Bureau inside back cover
Canadian Shredded Wheat Co. 51
Capstan Manufacturing Co. 24
Carman, Joseph 4
Carrier, F. W., Co. 2
Carter-Crumme Co. 18
Ceylon Tea Association 6
Cheyne, J. A. 2
Church & Dwight inside back cover
Clark, W. 48
Codville-Georgeson Co. 42
Colson Manufacturing Co. 18
Colson, C. E., & Son outside back cover
Confederation Life 21
Connors Bros. 58
Cowan Co. 57
Cox, J. & G. 61
Davenport, Percy P. 49
Davidson & Hay 20
Dawson Commission Co. 55
De Ybarrodo, J. V., & Co. 56
Dominion Brokerage Co. 14

Dominion Molasses Co., inside front cover
Doughty, A. O., & Co. 66
Dunn, Wm. H. 60
Eby, Blain Co. 3
Eckardt, H. P., & Co. 41
Edwardsburg Starch, outside front cover
Empire Tobacco Co. 63
Enterprise Mfg. Co. 17
Estabrooks, T. H. 25
Ewing, S. H., & Sons 17
Fairbank, N. K. Co. 12
Fearman, F. W., Co. 44
Fisher, A. D., Co. 18
Gaitskell, J. H. 66
Galbraith, Wm., & Sons 57
Gillard, W. H., & Co. 24
Gillett, E. W., Co., Ltd. 11
Gorham, J. W., & Co. 2
Gowans, Kent & Co. outside back cover
Gray, Young & Sparling 52
Greig, Robt. Co. 16
Halifax Fish Co. 42
Hamilton Cotton Co. 18
Hamilton Saratoga Chip Co. 16
Hanson, J. H. 16
Hazard, Horace 23
Hotel Directory 2
Hughes, A. J. 60
Imperial Extract Co. 14
Improved Match Co. 14
James, F. T., Co. 15
James Dome Black Lead 20
Japan Teas 13
Jones & Swan 2
Kaufmann, W. P. 42
Koopman, G. C. 22
Kingsley Mfg. Co. 61
Kingston "Gleaner" inside back cover
Kinnear, Thos., & Co. 22
Kironac, Nap. G., & Co. 52
Kyle & Hooper 3
Lakeside Canning Co. 11
Lambe, W. G. A. 23
Legal Cards 66
Little, Geo. 66
Logie, W. S., & Co. 56
Lucas, Steele & Bristol 24
Lytle, T. A., Co. 11

McDougall, D., & Co. 63
McFall, A. A., & Co. 52
McGraw & Russell 2
McLaren's Cooks' Friend Baking Powder inside back cover
McLaughlan & Sons Co. 61
McLeod Milling Co. 12
McWilliam & Everist 54
MacLaren's Imperial Cheese Co. 2, 64
Magor, Frank outside front cover
Manitoba Canning Co. 49
Maiden, J. H. 2
Martel-Stewart Co. 21
Methven, J., Sons & Co. 21
Metropolitan Bank 49
Miller Bros. 66
Millman, W. H., & Sons 2
Minto Bros. & Co. 57
Mitchell H. W. 4
Montreal Packing Co. 44
Mooney Biscuit and Candy Co. 61
Moose Jaw Fruit and Produce Co. 2
Morse Bros. 58
Mott, John P., & Co. 66
Murray, O., & Co. 9
Napanee Canning Co. 9
National Licorice Co. inside front cover
Nestle's Chocolate 60
Nicholson & Bain 10
Nicholson & Brock 24
Oakley, John, & Sons 18
Oakville Basket Co. 51
Ocean Mills 19
Old Homestead Canning Co. 7
Park, Blackwell Co. 41
Patrick, W. G., & Co. 2
Payne, J. Bruce 62
Peterboro' Cereal Co. 51
Power, B. H. 48
Pimenos, T. J. 55
Purnell, Webb & Co. 15
Quance Bros. 62
Queen City Oil Co. 19
Radford 4
Rapp, Herman & Co. 78
Rattray, D., & Sons 13
Robinson, O. E. 54
Rose & Laflamme 9, 68
Royal Baking Powder Co. 47

Rutherford, Marshall & Co. 48
Ryan, Wm., Co. 44
"Salada" Tea Co. 8
Scott, Bathgate & Co. 4
Scott, David, & Co. 66
Smith, E. D. 56
Smith & Schipper 4
Southwell & Co. 58
Sprague Canning Machinery Co. 61
Stevens, H. J. 58
Stewart Co. 2
St. Lawrence Starch Co. 23
Stringer, W. B., & Co. 55
"Sugars" Limited 61
Sutton, G. F., Sons & Co. 4
Symington T., & Co. 15
Tanguay, Alf. T., & Co. 4
Taylor & Pringle 14
Terminal Warehouse and Cartage Co. 40
Thomas, J. P. 4
Thompson, G. B. 2
Tippet, Arthur P., & Co. 1
Toledo Computing Scale Co. 19
Toronto Salt Works 45
Truro Condensed Milk Co., Limited 12
Tuckett, Geo. E., & Son Co. 25
Turner, James, & Co. 25
Upton, Thos., & Co. 61
Vicentelli, P. & F. 66
Walker, Hugh, & Son 55
Walker Bin & Store Fixture Co. 17, 18, 51
Warren Bros. & Co. 23
Watson, G. C. 4
Watson, Stuart 2
Western Assurance Co. 51
Western Canada Flour Mills Co. 4
Wethey, J. H. outside back cover
White & Co. 55
White, Cottell & Co. 49
Wickes, Hamilton & Co. 66
Wilson, Archdale 48
Wilson, W. H. Co. 52
Wiseman, R. B., & Co. 68
Wood, Thos., & Co. 48
Woods, Walter, & Co. 48
Woodstock Cereal Co. 52



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WESTERN POSTAL SERVICE.

The western postal service at the present time is utterly inadequate. The western business man who reads this will probably say that the expression "utterly inadequate" scarcely does justice to the subject, but in cold print it will scarcely do to put in the unprintable language in which many westerners are wont to indulge when the western postal service is mentioned. Hard things are said of it whenever two or three western business men gather together, and at the recent board of trade convention in Edmonton not one voice was raised in defence of the western postal administration. So many were the instances of neglect and long delays in delivery, so overwhelming was the evidence presented as to the inadequacy of the service, that no defence was possible.

Instances were quoted of delays of weeks and months in the transmission of letters a few miles. This paper can tell of nothing quite so bad as that but one specific instance will serve as an example of the generally inadequate service. A letter from the Winnipeg office of this paper to A. E. Boyle, secretary of the board of trade in Regina, was posted in the Winnipeg post office on June 25th, and was received by Mr.

Boyle on July 10th. And this on the main line of the C.P.R.

When such service is not infrequent on the main line of the C.P.R. it may readily be imagined that the service on the new C.N.R. main line from Winnipeg to Edmonton, and on the branch lines, is very much worse. Edmonton wholesalers complain that they can ship goods by freight to their customers on the C.N.R. main line and the goods will arrive a fortnight before the invoice mailed on the same day that the goods are shipped. In the face of such service they find little satisfaction in contemplating the postal surpluses at Ottawa.

The truth is that the west is growing too fast for the Post Office Department and Ottawa officials are too far away to appreciate the situation. What is urgently required at the present time is the appointment of a special deputy postmaster-general, who will live in the west and have full authority in the west to open new post offices as they are required, and to take drastic measures to improve the service between existing offices. Western postmasters do not rely on their "salaries" for a living, and perhaps most of them earn more than they are paid. But the public require and demand an adequate service, and it must be provided no matter what the cost. The western business man feels strongly that it is the duty of the Post Office Department to abandon the task of accumulating a surplus and devote themselves to the organization of an efficient service, cost what it may.

CONTEMPTIBLE ATTACK.

Discredited by the exposure of their disgusting methods, the United States packing interests are trying to rehabilitate themselves by the shabby time-worn trick of maligning their betters.

The Canadian packers have never attempted to compete with Chicago in low-grade meats. The Canadian farmer raises the finest hogs in the world, and the Canadian packing houses and abattoirs in which our meats have been cured have been conducted, in the main, in a manner that reflects credit on them. As a result Canadian bacon has for years commanded a considerably higher price on the British market than has that of American packers.

The recent investigations, while disgusting the British consumer, has turned his attention more than ever to Canada, upon whose products he has learned he can depend. The American interests were quick to note this and as unscrupulous in taking means to check this movement.

Their method was characteristically

underground. A syndicate dispatch, purporting to come from Ottawa, is appearing broadcast in United States papers under the caption, "Canada's Meats are Vile," in which a number of incoherent charges are made which in every case where capable of investigation are found baseless, and which, if true, would not justify the headline.

It is practically certain that the dispatch never originated in Ottawa at all. It has all the earmarks of the "faked" dispatch, and there can be little doubt that it was instigated by interested parties in Chicago.

The investigations in Canada by the Dominion, Provincial and municipal authorities, as well as by representatives of the press, following the disclosures of Chicago nastiness, have in every case shown that the Canadian packers have conducted their houses with a proper regard for decency and cleanliness.

With a view to rendering innocuous these unfair attacks, it might be well to establish in Canada a system of governmental inspection, and to that the packers are quite agreeable.

CASH DISCOUNTS.

A Toronto retailer complained to The Grocer that the wholesalers, to pay costs of the Hamilton conspiracy suit, he said, had cut out their one per cent. discount for cash within ten days. If that be so the jobbers hate to own it, because inquiry at several houses elicited only denials everywhere. But it was said a change has been urged and contemplated for years. At present the cash discount varies on different classes of goods, entailing much extra clerical work in making invoices and keeping accounts. Some urge a flat rate applicable to all classes of goods. Others urge that everything should be sold net. In Montreal there is a flat rate and it works well.

One wholesaler remarked: "What's the difference? The buyer pays the discount anyway. The price is made to provide that." If that be so the sooner all goods are sold net the better for the retailer, because artificial price incentives must operate to his disadvantage.

FOOD STUFFS ASSOCIATION.

The retail grocers of Canada should have an organization of their own. The retailers of groceries are the purveyors of food stuffs to the nation. There can be no more important branch of trade. The methods of the grocers in no considerable degree determine the cleanliness and healthfulness of a great part of what we eat. An active and progressive organization could do a very great deal to improve the conditions of doing busi-

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ness, and the methods in vogue. To be effective such an organization must have one subject and stick to it. Surely food stuffs and the handling of them is big enough! There are quite a number of local organizations and if they would get together the rest would be easy — the trick would be turned.

USING MORE SUGAR.

Six countries of Europe, the United Kingdom, Germany, France, Austria-Hungary, Holland and Belgium, consumed 307,747 more tons of sugar between September, 1905, and May, 1906, than in the same period a year previous. The figures for the nine months are:

	1904-5	1905-6
United Kingdom ...	1,104,820	1,238,099
Germany	698,185	795,424
France	414,434	431,263
Austria-Hungary ...	325,641	378,816
Holland	66,868	71,915
Belgium	52,235	54,413

This is an illustration of how the consumption of sugar is increasing. In Canada the value of sugar, syrup and molasses imported increased from \$7,536,201 in the fiscal year ending June, 1903, to \$11,337,176 in the fiscal year ending June, 1905.

THE SALMON SITUATION.

This has been a very unusual year in canned salmon from the standpoint of the retailer, and two factors enter into the abnormally large transfer of salmon from jobber to the final distributors. Two years ago the retailers bought heavily the market went against them and they carried over considerable stocks to last year, when prices, it being a big year, were low. Once bitten, twice shy; so last year the retailer bought sparingly, with the result that this Spring found the retail trade pretty well cleaned up in the salmon line. Then came the advance in the price and much talk of a small pack and prices to beat all by-gones. Here was a fine field for the retail trade carrying very light stocks to operate in, and buying commenced and has kept up for future needs. Very little Fraser River sockeye is now left in wholesale hands.

All are waiting for the packers' pronouncement on the opening price of the new pack. That has usually happened in May, but the packer is growing wise and this year, despite predictions to the contrary, this price will not likely be named till the pack is known. That will be on or about August 20. Canadian and Australian agents have been urging the canner to name a price, but

Old Country agents have been backing his inclination to wait till he knows what he will have to sell.

THE LATE MR. HEBERT.

The Canadian Grocer has to announce with deepest regret and much sorrow the death this week of its oldest and best friend, Mr. C. P. Hebert.

It is now about twenty years since the present head of the MacLean Publishing Co. decided that the grocery trade of Canada wanted more special news than they were able to get through the ordinary channels. There were many other classes like the grocers, but the grocery news was that with which he was most familiar.

He discussed his intentions with a number of the leading retail and wholesale merchants and manufacturers. Nearly all of them, though friendly, thought such a publication could not possibly succeed, and discouraged his project. Some laughed at the idea. Some even sneered. Only two or three received him cordially. Mr. Hebert was one of these. Our president was at that time an entire stranger to him. Nevertheless he was warmly welcomed, given every encouragement and promised Mr. Hebert's support and assistance. In the two decades since then Mr. Hebert has been our most loyal friend and one of our most valued advisers. No matter how busy, no matter how important a subject he had in hand he would instantly drop it at any time to be interviewed by one of our representatives on a trade question or a market condition.

When he went down the river for a few weeks rest in Summer he had but two papers sent to him, The Canadian Grocer and one of the French daily newspapers.

In his private life and business career Mr. Hebert set a high standard which every young man could profitably aim to attain. Clean, honorable, industrious and sincere, he secured the love and commanded the respect of all who knew him. He inspired the young men about him to attempt great things. Finally, and perhaps the best of all, he devoted his spare time in the later years of his life in the best of all charities, the care of the sick. He was the backbone and main support of the Notre Dame Hospital.

CHEESE AND EDUCATION.

How effective government educative assistance of the cheese industry is, is shown by the fact that the Government's Eastern Ontario cool curing room at Brockville is taking cheese up to its full capacity and applications for space have had to be refused. The cool curing rooms were established a couple of years ago to demonstrate to the cheese makers the value of cool curing and so induce them to install their own refrigeration plants. It was not intended that the Government should continue this work indefinitely. Dominion Dairy Commissioner J. A. Ruddick stated in his evidence before the agricultural committee at the recent session of Parliament that this would be the last season for maintaining the cold curing rooms by the Government.

A prominent dairyman, speaking of the cool curing rooms, said: "The salesmen and buyers are beginning to realize that cool curing not only keeps their cheese in the best condition, while it is waiting for the market, but prepares it for the best demand by giving it evenness of texture and delicacy of flavor that it is impossible to obtain in a room of uneven temperature."

It has been by unremitting educational effort over a period of years by both Dominion and Ontario Governments that Canada has attained to first place as a cheese producing country and only by the continuance and improvement of the system can that position be maintained.

In 1893 the value of cheese exported was \$13,407,470. Ten years later, in 1903, the banner year thus far, the total was \$24,712,943. In 1898 Canada imported 11,557,458 lbs. of cheese at a cost of \$928,600. For the fiscal year 1905 the importations were 415,257 lbs. valued at \$59,485.

AGRICULTURE AND EDUCATION.

The Ontario Department of Agriculture and Department of Education are said to be arranging for the establishment of primary courses in agriculture in some of the collegiates of the province, to afford preparatory training for students intending to enter the agricultural college. This, it is said, is the beginning of the application of the Government's plan to provide agricultural schools in every county. It is a wise and far-sighted undertaking. The basis of Canada's prosperity and happiness must be agriculture. No great industry can today succeed without education; the blind following of precedent is past and the worship of yesterday and the things of yesterday has given place to the conviction that there are better ways and the desire for knowledge.

to the effect that there had been considerable damage done to the Mocha coffee crop through tribal wars in the east has been confirmed. Locally business is fair. Maracaibo is a little stronger this week.

Jamaica..... 0 10 0 11
Java..... 0 18 0 22
Mocha..... 0 19 0 22
Rio, No. 7..... 0 09 0 10
Santos..... 0 10 0 11
Maracaibo..... 0 11 0 13 1/2

SYRUP AND MOLASSES—Molasses is moving along fairly well. Business continues limited to a certain extent. Jobbers are selling to the retail trade only what is required for immediate consumption.

Corn syrups are subject to very good sale in many quarters, although the weather is rather warm for much business in this line.

Barbadoes, in puncheons..... 0 30
" in barrels..... 0 32 1/2
" in half-barrels..... 0 33 1/2
New Orleans..... 0 22 0 35
Antigua..... 0 30 0 40
Porto Rico..... 0 02 1/2 0 02 1/2
Corn syrups, bbls..... 0 02 1/2
" 1-bbls..... 0 03
" 3 1/2-lb. pails..... 1 30
" 25-lb. pails..... 0 90
Cases, 2-lb. tins, 2 doz. per case..... 1 90
" 5-lb. " 1 doz. "..... 2 35
" 10-lb. " 1/2 doz. "..... 2 35
" 20-lb. " 1/2 doz. "..... 2 10

FOREIGN DRIED FRUITS—The upward tendency in nuts continues. Tarragona almonds are advanced and dealers at present are quoting 14c. to 14 1/2c. Shelled almonds are on the same basis, and buyers are paying 27c. and sometimes more. Brazils, although not in very great demand, bring 14c. Walnuts are unchanged, while filberts are firm. Seeded raisins are advancing slightly, but prices so far have not been materially affected. In some quarters there is talk of a two-cent advance shortly. Timé only will prove what this rumor amounts to. Valencia raisins are rather quiet. Spot stocks are pretty well cleaned up, so that dealers will be ready for the opening of the market which takes place in a couple of weeks. Currants are moving freely. Quotations on new crop figs have been made as stated in The Grocer last week. Short crops are expected. In prunes, opening prices are still maintained on Californian goods. Oregon prunes, which have largely gone out of favor in the United States owing to lack of keeping qualities, are being offered at very low rates.

Valencia Raisins—
Fine off-stalk, per lb..... 0 05
Selected, per lb..... 0 05 1/2
Layers..... 0 05 1/2
Dates—
Dates, Hallowees, per lb..... 0 04 0 04 1/2
Californian Evaporated Fruits—
Apricots, per lb..... 0 13 1/2 0 14
Peaches, "..... 0 12 1/2 0 14
Pears, "..... 0 13 1/2 0 15
Malaga Raisins—
London layers..... 2 25
"Connoisseur Clusters"..... 2 50
"Royal Buckingham Clusters," 1/2-boxes..... 0 80
"Royal Buckingham Clusters," 1/2-boxes..... 1 10
"Excelsior Window Clusters," 1/2-boxes..... 3 50
"Excelsior Window Clusters," 1/2-boxes..... 4 50
"Excelsior Window Clusters," 1/2-boxes..... 1 3

Californian Raisins—
Loose muscatels, fancy seeded, in 1 lb. pkgs. 0 06 1/2 0 09 1/2
" " choice seeded, in 1-lb. pkgs. 0 08 1/2 0 09 1/2
" " 2 crown..... 0 07 1/2 0 08
" " 3 crown..... 0 08 1/2 0 08 1/2
" " 4 crown..... 0 08 1/2 0 08 1/2

Prunes—
30-40s..... Per lb. 0 09 1/2 0 09 1/2
40-50s..... 0 08 1/2 0 09
50-60s..... 0 08 1/2 0 08 1/2
60-70s..... 0 07 1/2 0 08
70-80s..... 0 07 1/2 0 07 1/2
80-90s..... 0 06 1/2 0 06 1/2
90-100s..... 0 06
Oregon prunes (Italian style), 40-50s..... 0 08 1/2 1
" " " " 50-60s..... 0 07 1/2
Oregon prunes (French style), 60-70s..... 0 07 1/2
" " " " 90-100s..... 0 06
" " " " 100-120s..... 0 05

Currants—
Filiatras, uncleaned, barrels..... 0 05 1/2
Fine Filiatras, per lb., in cases..... 0 06 1/2 0 07
" " cleaned..... 0 06 1/2
" " in 1-lb. cartons..... 0 07

Finest Vostizzas "..... 0 06 1/2 0 07 1/2
Amalias "..... 0 06
Sultana Raisins—
Sultana raisins, per lb..... 0 06 1/2 0 08
" " 1-lb. carton..... 0 09
Eleme Table Figs—
Six crown, extra fancy, 40-lb. boxes..... 0 13
Four crown, fancy, 10-lb. boxes..... 0 09
Three crown..... 0 07 1/2 0 08
Glove boxes, fine quality, per box..... 0 11
Fancy washed figs, in baskets, per basket..... 0 20
" " pulled figs, in boxes, per box..... 0 22
" " stuffed figs, "..... 0 28
12-oz. boxes..... 0 06 1/2 0 07

SPICES—Practically nothing new has occurred in the spice market since last report. In the primary market there is more or less activity. Ginger has been advanced three cents. Locally trade is fairly good.

Peppers, black..... Per lb. 0 16 0 22
" white..... 0 25 0 30
Ginger, whole..... 0 16 0 24 1/2
Ginger, Cochin..... 0 17 0 17 1/2
Cloves, whole..... 0 17 0 32
Cream of tartar..... 0 25 0 30
Allspice..... 0 12 0 15
Nutmegs..... 0 30 0 55

EVAPORATED APPLES—Evaporated apples are still rather unimportant so far as trade is concerned. Prohibitive prices continue to rule, dealers asking 12 1/2c. to 13c.

MAPLE PRODUCTS—Maple products are moving out fairly well. As usual at this season of the year business is not very brisk, but nevertheless some trade is passing. Manufacturers have not yet begun to look for any Fall business.

Maple syrup, in wood, per lb..... 0 05 1/2 0 06 1/2
" in large tins..... 0 06 1/2 0 07
Pure Township sugar, per lb..... 0 07 0 07 1/2
Pure Beauce County, per lb..... 0 07 0 08

HONEY—Comb honey is arriving in small quantities, but the supply at present is very limited. What is obtainable brings 14c. to 15c. The market is quiet and prices unchanged.

White clover, extracted tins..... 0 07 1/2 0 08
Buckwheat..... 0 06 0 06 1/2

RICE AND TAPIOCA—The rice situation is unchanged since last week. Business passing is normal. Tapioca is a trifle easier this week, but prices are not affected.

B rice, in 10 bag lots..... 3 15
B rice, less than 10 bags..... 3 25
C rice, in 10 bag lots..... 3 15
C rice, in less than 10 bag lots..... 3 25
Tapioca, medium pearl..... 0 07 1/2

BEANS—Beans continue practically unchanged. Business is not at all large, there being no great anxiety on the part of buyers to buy up anything more than is needed for immediate consumption.

Choice prime beans..... 1 60 1 65
Lower grades..... 1 55 1 60

ONTARIO MARKETS.

Abbreviations.

Corn—Firm.
Tomatoes—Weaker.
Cheese—Higher.
Raspberries—Crop not up to expectations.

Trade in foodstuffs is active for the season of the year. In Toronto it is quite brisk. Changes in quotations are very few. Canned corn is firmer. The canners and independent packers are all cleaned out and it is said jobbers had to pay the independents 10c. to 15c. a dozen advance for the last lots. Tomatoes are somewhat weaker and some firms are asking as low as \$1.15. The

range is from that to \$1.30. This bears out the intimation in The Grocer a few weeks ago that there were some heavier holdings than were necessary to meet the demand til the new pack comes in. Salmon continues very strong and retailers are providing for next Fall's needs. That means an unusual output by the wholesale houses. This market is unusually bare of dried fruits and jobbers are all on the skirmishing line of buyers. Prices, however, are not too inviting and the tendency is rather to hold off and hope for a decline. Prices on the new crop are slightly higher than last year, but about on a parity with what is being asked for old stock still held. Sugar has not made a decided move thus far. Consumption is scarcely what was anticipated, due to the short berry crop.

CANNED GOODS—Vegetables are moving into consumption at a good average rate and in corn the market has strengthened very materially. The canners are said to be out of it and all the other packers had was taken at an advance of 5c. to 10c. Quotations have not been advanced to the retail trade. Tomatoes are quoted by some houses at \$1.15, but the majority still claim to be getting \$1.25. The strawberry pack was very limited and it is soon to be doubtful if the canners can fill even 50 per cent. of their orders.

Group No. 1 comprises—
"Canada First," "Little Chief," "Log Cabin," "Horse-shoe" and "Auto" brands, also all private brands.
Group No. 2 comprises—
"Lynnvalley," "Maple Leaf," "Kent" "Lion," "Thistle," and "Grand River" brands.
Group No. 3 comprises—
"Globe," "Jubilee," "White Rose," and "Deer" brands.

FRUITS.	Group	
	No. 1	Groups 2 and 3
Apples, standard, 3s.....	1 02 1/2	1 00
" preserved, 3s.....	1 27 1/2	1 25
" standard, gal.....	2 77 1/2	2 75
Blueberries—		
2s, standard.....	0 92 1/2	0 90
2s, preserved.....	1 42 1/2	1 40
Gals., standard.....	3 25	4 00
Cherries—		
2s, red, pitted.....	2 12 1/2	2 10
2s, " not pitted.....	1 67 1/2	1 65
2s, black, pitted.....	2 12 1/2	2 10
2s, " not pitted.....	1 67 1/2	1 65
2s, white, pitted.....	2 32 1/2	2 30
2s, " not pitted.....	1 92 1/2	1 90
Gallons, standard, not pitted.....	7 12 1/2	7 10
" " pitted.....	8 62 1/2	8 60
Currants—		
2s, red, H.S.....	1 60	1 57 1/2
2s, red, preserved.....	1 80	1 77 1/2
Gals., red, standard.....	4 74	4 75
" " solid pack.....	7 02 1/2	7 00
2s, black, H.S.....	1 77 1/2	1 75
2s, " preserved.....	2 07 1/2	2 05
Gals., black, standard.....	5 02 1/2	5 00
" " solid pack.....	8 02 1/2	8 00
Grapes—		
2s, white Niagara.....	1 42 1/2	1 40
2 1/2s, white Niagara.....	1 77 1/2	1 75
3s, white Niagara.....	1 97 1/2	1 95
Gal., white Niagara.....	3 52 1/2	3 50
Gooseberries—		
2s, H.S.....	1 90	1 87 1/2
2s, preserved.....	2 12 1/2	2 10
Gals., standard.....	6 02 1/2	6 00
" solid pack.....	8 02 1/2	8 00
Lawtonberries—		
2s, H.S.....	1 77 1/2	1 75
2s, preserved.....	1 95	1 92 1/2
Gals., standard.....	5 52 1/2	5 50
Peaches—		
1 1/2s, yellow (flats).....	1 70	1 67 1/2
2s, yellow.....	1 90	1 87 1/2
2 1/2s, yellow.....	2 60	2 57 1/2
3s, yellow.....	2 85	2 82 1/2
3s, yellow (whole).....	2 37 1/2	2 35
2s, white.....	1 75	1 72 1/2
2 1/2s, white.....	2 50	2 47 1/2
3s, white.....	2 70	2 67 1/2
3s, pie.....	1 27 1/2	1 25
Gal., pie, peeled.....	4 52 1/2	4 50
Gal., pie, not peeled.....	3 57 1/2	3 55

Pears—		
2's, Flemish Beauty	1 65	1 62½
2's, Flemish Beauty	1 97½	1 95
2's, Flemish Beauty	2 12½	2 10
2's, Bartlett	1 80	1 77½
2's, Bartlett	2 17½	2 15
2's, Bartlett	2 32½	2 30
3's, pie	1 27½	1 25
Gal., pie, peeled	3 80	3 77½
Gal., pie, not peeled	3 27½	3 25
Pineapple—		
2's, sliced	2 32½	2 30
2's, grated	2 57½	2 55
3's, whole		2 70
Plums, Damson—		
2's, light syrup	0 92½	0 90
2's, heavy syrup	1 17½	1 15
2's, heavy syrup	1 47½	1 45
3's, heavy syrup	1 77½	1 75
Gal., standard	2 97½	2 95
Plums, Lombard—		
2's, light syrup	0 97½	0 95
2's, heavy syrup	1 22½	1 20
2's, heavy syrup	1 52½	1 50
3's, heavy syrup	1 77½	1 75
Gal., standard	3 17½	3 15
Plums, greengage—		
2's, light syrup	1 02½	1 00
2's, heavy syrup	1 27½	1 25
2's, heavy syrup	1 52½	1 50
3's, heavy syrup	1 82½	1 80
Gal., standard	3 47½	3 45
Plums, egg—		
2's, heavy syrup	1 55	1 52½
2's, heavy syrup	1 82½	1 80
3's, heavy syrup	2 12½	2 10
Raspberries, Red—		
2's, L. S. (Shafferberries)	1 42½	1 40
2's, H. S.	1 67½	1 65
2's, preserved	1 87½	1 85
Gal., standard	5 27½	5 25
" solid pack	8 27½	8 25
Raspberries, Black—		
2's, black, H. S.	1 62½	1 60
2's, preserved	1 77½	1 75
Gal., standard	5 02½	5 00
" solid pack	8 72½	8 25
Strawberries—		
2's, heavy syrup		2 25

VEGETABLES.

Asparagus, California—		
2's		3 90
2's, Canadian		3 00
Beets—		
2's, sliced, sugar and blood red	0 87½	0 85
2's, whole	0 87½	0 85
3's, sliced	0 97½	0 95
3's, whole	1 00	
Beans—		
2's, golden wax	0 82½	0 80
2's, refugee	0 85	1 00
3's	1 27½	1 25
Gal.	3 77½	3 75
2's, crystal wax	0 95	0 92½
2's, red kidney	1 02½	1 00
2's, Lima	1 12½	1 10
Gal., standard	4 52	4 50
1's, Baked, plain	0 40	
1's, " tomato sauce	0 45	
1's, " chili sauce	0 50	
2's, " plain	0 70	
2's, " tomato sauce	0 75	
2's, " chili sauce	0 75	
3's, " plain (flat or tall)	0 87½	
3's, " tomato sauce (flat or tall)	0 95	
3's, " chili	1 00	
Cabbage—		
3's	0 87½	0 85
Carrots—		
2's	0 92½	0 90
3's	1 02½	1 00
Cauliflower—		
2's	1 42½	
3's	1 82½	
Corn—		
2's	0 85	0 82½
Gal., on cob	4 52½	4 50
Parsnips—		
2's	0 92½	0 90
3's	0 92½	1 00
Peas—		
Extra fine sifted, 2's	1 30	1 27½
Sweet wrinkle	0 95	0 87½
Early June	0 77½	0 75
2's, standard	0 67½	0 60
Pumpkin—		
3's	0 80	0 77½
Gal.	2 52½	2 50
Rhubarb—		
2's, preserved	1 17½	1 15
3's	1 92½	1 90
Gal., standard	2 65	2 62½
Spinach—		
2's	1 42½	1 40
3's	1 82½	1 80
Gal.	5 02½	5 00
Squash—		
3's	1 02½	1 00
Succotash—		
2's	1 17½	1 15
Tomatoes—		
3's, all kinds	1 25	1 30
Gal., all kinds		3 75
Turnips—		
3's	1 02½	1 00

SAUCE, ETC.

Tomato sauce, 1's	0 50
" " 2's	0 78
" " 3's	1 00
Chili sauce same as tomato sauce	
Catsup, tins, 2's	0 75 0 90
" " gal.	4 50
" " jugs.	7 70 12 00

FISH.

Lobster, tails	3 50
" 1-lb. flats	3 85
" " 1-lb. flats	2 00
Mackerel	1 00 1 25
Scotch	1 45
Salmon, Fraser River Sockeyes—	
1-lb. Tails, per doz.	1 75
1-lb. Flat,	1 85
" "	1 10
Northern River Sockeyes	1 55
Cohoos, per doz.	1 30 1 40
Humpbacks,	0 25 1 00
Sardines, French 1's	0 14
" " 1's	0 23
" " Portuguese 1's	0 08 0 10
" " P. & C. 1's	0 25 0 27
" " P. & C. 1's	0 35 0 38
" " Domestic 1's	0 08 0 04
" " Mustard, 1/2 size, cases 50 tins, per 100	3 75 4 50
Haddies, per doz	1 05 1 15
Haddies, per case	4 00 4 50
Kipper herrings, domestic	1 00
" " imported	1 45 1 50
Herrings in tomato sauce, domestic	1 00
" " imported	1 40 1 40

MEATS, ETC.

Beef, corned 1s, per doz	1 35
" " 2s, "	2 40
" " 6s, "	7 20
" " 14s, "	16 80
Per dozen tins.	
Chicken, 1's, boneless	3 70 3 10
Turkey, 1's,	3 20 3 10
Duck, 1's,	3 20 3 10
Tongue, 1's, lunch	2 85 2 75
Soup, 2's, niblet	2 05 1 95
" " 2's, tomato	1 00
" " 3's,	1 45
Pig's feet, 1's, boneless	1 65
" " 1's	2 40

SUGAR—The sugar market is steady in tone. Willett & Gray say of raws:

"The advance in value of Cuba centrifugals to the parity of European beet sugar has brought the anticipated action. It is now confirmed from London that at least 17,000 tons of beet sugars have been taken for the U. S. at basis of 8s. 4 1-2d f.o.b. Hamburg for 96 degrees test centrifugals at New York, equal about 3.74c. duty paid. Naturally this meeting of prices in competition with Cuba has held in check any further advance in the latter, and in fact, prices are scarcely maintained at the full advance, the latest sales being made at basis of 3.72c. duty paid for 96 degrees test, against 3.75c. at the close of last week. Bids are now out at 1.32c. less than this price, say 2 5-16c. c. and f. basis 95 degrees, equal to 3.70c. duty paid for 96 degrees test, which were accepted to the extent of 75,000 bags. We continue our quotation of 3.72c. basis 96 degrees, as the spot value, as a lot of Porto Ricos were taken to-day at that figure.

"As Europe now fixes values, rather than Cuba, it is worthy of note that European markets have remained steady, but dull, during the week, at 8s. 4 1-2d, except on one day, when the fluctuation touched 8s. 5 1-4d.

"The source of greatest confidence in the market maintenance is in the fact of the very large increased demand for refined sugar for direct consumption, which is well sustained and has even better prospects ahead from the brilliant reports coming in from the peach crop States. Double the produce of peaches is reported from many sections."

The visible supply is stated as follows: Total stock of Europe and America, 2,856,654 tons, against 2,082,456 tons last year at the same uneven dates. The increase of stock is 774,198 tons, against an increase of 814,371 tons last week. Total stocks and afloats together show

a visible supply of 3,011,654 tons, against 2,267,456 tons last year, or an increase of 744,198 tons.

Paris lumps, in 50-lb. boxes	4 63
" " in 100-lb.	4 83
St. Lawrence granulated, barrels	4 28
Redpath's granulated	4 28
Acadia granulated	4 23
Berlin granulated	4 18
Phoenix	4 28
Bright coffee	4 08
Bright yellow	4 13
No. 3 yellow	4 13
No. 2	3 98
No. 1	3 88
Granulated and yellow, 100-lb. bags 5c. less than bbls.	

COFFEE—Locally the coffee market is without feature. Willett & Gray say of the general situation:

"Closer attention is now given to the absence of reserve stocks in the interior of this country as well as in Europe. The character of the trading has undergone a distinct change and the buying has been strictly hand to mouth. The world has been believing this new crop to be large and has abstained from buying beyond most pressing needs. For this reason it is known that a heavy buying movement is possible and in the event of anything developing favorable to the article the extent of the demand may be surprising, when remembering the low level of present prices. On its own merits coffee is capable of a smart improvement when sound judgment of such a prime staple takes the place of the disappointed speculation and pessimism, which have so long held values down. Brazil is holding very firm."

TEA—Nothing unusual has disturbed the even tenor of the local tea trade this week. The demand for better quality tea continues. A London mail advice of July 1 says: "A feature of the sale of the new season's Indian teas has been the greater importance attached by buyers to the quality of the offerings—in contrast to last year. This seems to point to the probability that the present wide range of values will be maintained during the coming season, provided teas of good character are shipped and that planters in the higher level districts are not tempted by the prices obtained last year to sacrifice quality to quantity."

MOLASSES AND SYRUPS — Demand is light and prices continue unchanged.

Syrups—	
Dark	0 33 0 35
Bright	0 38 0 42
Corn syrup, bbl, per lb.	0 02½
" " 1-bbls "	0 02½
" " kegs "	0 03
" " 3 gal. pails, each	1 30
" " 2 gal. "	0 90
" " 5-lb. tins (in 2 doz. case) per case	1 90
" " 5-lb. (in 1 "	2 35
" " 10-lb. (in 1 "	2 35
" " 20-lb. (in 1 "	3 10
Molasses—	
New Orleans, medium	0 30 0 35
" " 1-bbls	0 30 0 35
Barbadoes, extra fancy	0 40 0 50
Porto Rico	0 45 0 60
West Indian	0 30 0 35
Maple syrup—	
Imperial qts.	0 87½
1-gal. cans	0 95
5-gal. cans, per gal.	1 00
Barrels, per gal	0 75
5-gal. Imp. brand, per can	4 50
1-gal. " per case	5 10
1-gal. " " "	5 60
Qts. " " "	6 00

DRIED FRUITS—The market is about cleaned up and the new crops are

subjects available

Prunes, Santa C
90-100s, 50-lb box
80-90s
70-80s

French prunes,
Note—25 lb
Candied and D
Lemon
Orange
Figs—
Elenes, per lb
Tapietas

Peaches—
California evs
Pears—
California ev
Currants—
Fine Filiatras
Patras
Cleaned 1c. m
Raisins—
Sultana
" Fancy
" Extra
Valencias, sele
Seeded, 1-lb p
California, loo
3-crown
4-crown
Dates—
Hallowees
Sais
Domestic evap

NUTS—

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Almonds, Tan
" Form
" shelle
Walnuts, Gren
" Bord
" al
Filberts, per lb
Pecans, per lb
New Brazils, p
(The followi
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Japanese Jun
Virginia

SPICE

Peppers, blk
" white
Ginger
Cassia
Nutmeg
Cloves, whole
Cream of tart
Allspice
Mace

RICE

tapioca
Rice, stand B
Rangoon
Patna
Japan
Java
Sago
Carolina rice
Tapioca, medi
" double

DRIED

changed.
Boneless fish
Cod fish, 1-lb
Quail-on-toast
Flitched cod

HIDES

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Hides, inspec

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" "
Country hides
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Sheep skins
Lamb skins
Horse hides
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J. A.
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3 88
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YRUPS — De-
es continue un-

0 33 0 35
0 78 0 42
0 02 0 02
0 03 0 03
1 30 1 30
1 90 1 90
per case 1 90
" 2 35
" 2 10
0 30 0 35
0 30 0 35
0 40 0 60
0 45 0 60
0 30 0 35
0 87 0 87
0 95 0 95
1 00 1 00
4 50 4 50
5 10 5 10
5 60 5 60
6 00 6 00

The market is
the new crops are

The Canadian Grocer

subjects of interest. The only prunes
available are 40-50s and 100-120s.

Prunes, Santa Clara—		Per lb.	Per lb.
90-100s, 50-lb boxes	3 06 1/2	60-70s, 50-lb boxes	0 07 1/2 0 08
80-90s	0 07 1/2	50-60s	0 08 1/2 0 09
70-80s	0 07 1/2 0 07 1/2	40-50s	0 09 0 09 1/2
		30-40s	0 10 1/2 0 10 1/2
French prunes, 110-120s			
Note—25 lb. boxes 1c. higher.			
Candied and Drained Peels—			
Lemon	0 11 0 11 1/2	Citron	0 18 0 20
Orange	0 11 1/2 0 12 1/2		
Figs—			
Elemes, per lb.	0 10	0 14	
Tapnets	0 04		
Peaches—			
Californian evaporated	0 14	0 17	
Pears—			
Californian evaporated, per lb.	0 13		
Currants—			
Fine Filiatras	0 06 1/2	up Vostizas	0 07 1/2 0 8
Patras	0 06 1/2 0 06 1/2		
Cleaned 1c. more.			
Raisins—			
Sultana	0 05 1/2	0 19	
" Fancy	0 10	0 14	
" Extra fancy	0 15	0 16	
Valencias, selected	0 06	0 06 1/2	
Seeded, 1-lb packets	0 09	0 10 1/2	
California, loose muscatels—			
3-crown	0 07 1/2		
4-crown	0 09		
Dates—			
Hallowees	0 05	Fards new choicest	0 09 0 10 1/2
Sairs	0 04	new choicest	0 09 1/2
Domestic evaporated apples	0 13		

NUTS—Quotations continue unchang-
ed.

Almonds, Tarragona, per lb.	0 13 1/2	0 14
" Formigetta	0 12 1/2	0 13
" shelled Valencias	0 27	0 28
Walnuts, Grenoble	0 14 1/2	0 15
" Bordeaux	0 10 1/2	0 11
" shelled	0 26	0 28
Filberts, per lb.	0 10	
Pecans, per lb.	0 14	0 17
New Brazils, per lb.	0 14 1/2	0 15
(The following quotations on peanuts are for sack lots, green. For roasted add 2c.)		
Selected Spanish	0 08 1/2	
A's, banners and suns	0 08	
Japanese Jumbo's	0 08 1/2	
Virginia	0 10	

SPICES—Quotations are unchanged.

	Per lb.
Peppers, blk	0 30
white	0 30
Ginger	0 18
Cassia	0 25
Nutmeg	0 45
Cloves, whole	0 30
Cream of tartar	0 22
Allspice	0 16
Mace	0 85

RICE AND TAPIOCA—Rice and
tapioca continue unchanged.

	Per lb.
Rice, stand. B.	0 03 1/2 0 03 1/2
Rangoon	0 03 1/2 0 03 1/2
Patna	0 05 0 05 1/2
Japan	0 06 0 07 1/2
Java	0 06 0 07
Sago	0 06 1/2 0 06 1/2
Carolina rice	0 07 1/2 0 10
Tapioca, medium pearl	0 06 1/2 0 06 1/2
" double goat	0 07 1/2 0 07 1/2

DRIED FISH—Quotations are un-
changed.

Boneless fish, per lb.	0 05
Cod fish, 1-lb. bricks	0 07
Quail-on-toast, per lb.	0 05 1/2 0 60
Flitched cod fish, cases of 100 lbs.	6 50

HIDES AND WOOL—Hides are firm
and the supply is about equal to the
demand. Wool is freely offered, but
there is a feeling that buyers at present
prices will make a loss. Lamb skins
are 10c. higher.

Hides, inspected, steers, No. 1	0 12 1/2
" " " " " No. 2	0 11 1/2
" " " " " cows, No. 1	0 12 1/2
" " " " " No. 2	0 11 1/2
Country hides, fat, per lb., cured	0 11
Calf skins, No. 1, city	0 14
" " " " " No. 1, country	0 13
Sheep skins	1 65 1 85
Lamb skins	0 60
Horse hides, No. 1	3 15 3 60
Rendered tallow, per lb.	0 05 0 05
Pulled wool, super, per lb.	0 25
" extra	0 27
Wool, unwashed fleece	0 17 0 18
" washed fleece	0 27

J. A. Young, of the firm of J. A.
Young & Sons, Glencoe, is seriously ill.

THE MARKETS

B. C. MARKETS.

Vancouver, July 16, 1906.

While all lines of business catered to
by the wholesale grocery and provision
merchants of the province have been
very prosperous so far this season, per-
haps the greatest increase is to be
noted in what is locally called the "up-
coast trade." Not only in the logging
camps and the canneries at every point
from here to the Skeena River, but at
many small settlements along the coast
and on the islands of the gulf, business
has been expanding at a very remarkable
rate. There are no new towns up the
coast, though much has been read and
written of the new G. T. P. terminus,
Prince Rupert, which is, or is supposed
to be, located on Kaien Island and the
mainland close to it. But there is no
settlement of permanent character there
yet. The building of a saw mill by a
firm which has a contract for ties for
the new railway is about the first in-
dication of permanent industry. The
work of the surveyors has not yet been
accomplished on the new townsite. It
is the aim of the management of the
new transcontinental road to make their
new city a model one in every respect.
But the day for real estate speculation
in lots in the new city has not yet ar-
rived, therefore interest has not been
aroused.

Dawson trade is beginning to shape up
now that the season commodity rates
are in force. By the end of this month
the shipments of staples north will be
heavy, in preparation for stocking up
the big emporiums of the Klondike
metropolis for next Winter.

While fresh fruits rule the market
very largely at present, the interest in
dried fruits is very keen because of re-
markably high prices and prospects of
very short pack in some lines. For in-
stance, apricots are a failure almost en-
tirely in California this season. So
much so that but twenty boxes of the
fresh apricots have been received so
far this season, whereas by this time
last year two cars of the fruit had been
disposed of. Other lines are very scarce
on the market, dried pears being out
of stock. Prices are at the moment, 16c.
for apricots, 14 1-2c. for peaches;

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, July 19, 1906.

BUTTER—Market steady and firm. Business good
and prices well maintained. Fancy townships
creamery, 23 1/2c.; general price, 22 1/2-23c.
CHEESE—Quiet. No change; 12 1/2 to 12 1/2c. range
of prices for Ontario makes; Eastern, 11 1/2 to 12c.
EGGS—No change. Firm prices; 17c. for straight
gathered; selecta, 2c.
PROVISIONS—Steady market. Tendency stronger
on all lines.

prunes, 6 3-4c. to 9c. as to size; figs
scarce at 7 1-2c.

Eastern canned goods are not yet quot-
ed for new season pack. The old stock
is not very heavy. Prices run, for to-
matoes, \$1.25; beans, \$1.02 to \$1.05;
corn, \$1 to \$1.05; peas, 87 1-2c. to 90c.

Sago and tapioca are still short, and
hard to stock, the quotation being about
6 1-2c. American corn meal is out of
stock in this market, at present, hard
to get and reported from points of sup-
ply as rising.

In flour prices are fairly steady, the
Calgary Milling Co. having created
about the only interest in the market by
a very strenuous campaign of publicity.
Another Calgary concern, the Standard
Soap Co., is also making a big fight
for trade in this market.

The New Westminster Canning Co.,
which is putting up choice fruits, is be-
ing heavily pushed by the W. H. Malkin
Co., of this city, who have issued some
interesting circulars to the trade upon
the subject of supporting home institu-
tions, especially when quality and price
are back of the suggestion.

In the dairy produce, local fresh eggs
are a scarce article, and bring 30c.
wholesale; eastern stock of good quality
is worth 23 1-2c. to 24c., and there is a
liberal supply.

Local creamery butter is in big de-
mand and all absorbed at the present
price of 25c. to the trade. Eastern cream-
ery is 22 1-2c. and 23 1-2c. Local dairy
butter (fresh) brings 21c. and 22c.;
eastern dairy is scarce. In price it
ranges from 17c. to 20c.

In fresh fruits the strawberry season
has closed, so far as the coast fruit is
concerned. There may yet be some
shipments from the interior, but all that
crop goes to the northwest. Dealers
say that the crop though late getting
started was about the same as last year.
Some improvement has been noted in
the manner of packing, the fruit get-
ting to market in better shape.

Raspberries are now coming in
though there is not a very great supply.
They are quoted at \$2.25 and \$2.50 per
crate. Local cherries, for preserving,
are 10c. per lb. Table cherries are
\$1.50 per 10-lb. crate, and very limited
quantities offered locally.

Peaches, Yellow St. Johns, are selling
at \$1.50, and Hales Early, a clingstone
variety, at \$1.15. Next week Early
Crawfords are expected. Apricots are
not on the market this year, the Cali-
fornia crop being a complete failure.
Some cars of good prunes and plums
have been received. Prunes quote at \$2.
Burbanks at \$1.75 per crate.

The first California fresh apples have
been received. The Gravensteins sold
at \$2.25 and white and red astrakhans
at \$2.50 per box. Bananas are coming
in freely and in good shape. The price
at present is 5 1-2c. per lb. to the trade.

WESTERN ASSOCIATION NEWS

"The Canadian Grocer" the Official Organ.

Address all communications for this department to THE CANADIAN GROCER,
511 Union Bank Building, Winnipeg, Man.

Officers of the Association.

Officers Retail Merchants' Association of Western Canada. President J. F. Hunter, Boissevain, Man.; vice-presidents, R. Bogue, Moose Jaw, Sask.; J. A. McDougal, Edmonton, Alta.; secretary, W. A. Couls n; treasurer, J. D. Baine, Boissevain, Man.; auditor, F. Wilkie, Marquette, Man. Officers Western Board (elected by general merchants and hardwaremen in joint session): President, W. G. McLaren, Souris, Man.; vice-presidents G. K. Smith, Moose Jaw, Sask.; H. C. Hamelin, Winnipeg, Man.; secretary, W. A. Coulson, Winnipeg, Man.; treasurer, J. E. McRobie, Winnipeg, Man.; auditor, J. A. Lindsay, Winnipeg, Man. Association offices, 53 Scott building, Main street, Winnipeg.

Semi-annual convention will be held in board room adjoining the association offices July 26 and 27.

Partial list of sections organized:

Arcola Extension — S. Carruthers, Creelman, president; A. Bishop, Tyvan, vice-president; E. P. Hall, Fillmore, secretary.

Arnaud—W. Ledoux, secretary.

Alameda—R. J. Gibson, secretary.

Balgonie — J. K. Wilson, Balgonie, chairman; J. R. Bray, Balgonie, secretary.

Brandon—A. Grant, secretary.

Boissevain—J. D. Baine, Boissevain, chairman; D. Embree, Boissevain, secretary.

Birtle—H. A. Manwaring, secretary.

Carman—J. W. Jameson, chairman; T. T. Pearson, Carman, secretary.

Crystal City—P. A. Young, Crystal City, chairman; W. Gemmill, Cartwright, secretary.

Carnduff—J. H. Elliott, secretary.

Edmonton—Jos. Whitelaw, president; W. G. Harrison, secretary.

Estevan—J. T. Musgrave, secretary.

Hamiota—Wm. Chambers, secretary.

Indian Head—M. C. Hamilton, chairman; J. Tuffnell, secretary.

Kirkella — S. E. Riggs, Abernethy, president; A. O. Brooks, Abernethy, secretary. Executive — J. J. Sullivan, Esterhazy; Jas. Horne, Lemberg; W. C. Paynter, Tantallon; D. Irwin, Balcarres; F. Gibson, Lipton.

Killarney—C. A. Marquis, president; P. K. Rollins, secretary.

Moose Jaw—R. Bogue, chairman; W. G. McIntyre, secretary.

Manitou—J. A. Jacobs, secretary.

Morden—Harry Meikle, secretary.

Melita—W. Hamelin, secretary.

Napinka—J. Kaiser, secretary.

Portal—N. D. McKinnon, Weyburn, chairman; E. P. Krogh, Midale, secretary. Executive—S. Johnson, Rouleau; S. J. Taylor, Yellowgrass; J. Anderson, Milestone; J. E. Conant, Albright.

Red Deer—L. C. Fulmer, secretary.

Regina—J. W. Smith, chairman; T. B. Patton, secretary.

Souris—W. G. McLaren, chairman; J. McCuish, secretary.

Stonewall—W. H. Morgan, secretary.

Shoal Lake—C. E. McGrath, secretary.

Virden—E. J. Scales, secretary.

Winnipeg—President, R. Templeton; secretary, J. Treleaven.

Indications point to a successful semi-annual meeting of the association on the 26th and 27th. The work accomplished since the semi-annual meeting in February has been of a steady, substantial nature and those who have kept in touch with the minor workings of

the association are more than pleased with the progress made. Numerous local sections have been well organized and, with a little assistance and oversight on the part of the general secretary, they are now in good working order. The latest addition to the list of local associations is that of the Winnipeg grocers and from the enthusiastic way in which the Winnipeg grocers are commencing the association work, it would seem that theirs will be one of the most effective sections on the list.

It is becoming increasingly apparent that the Retail Merchants' Association of Western Canada must at once have a new constitution for it has long ago outgrown the constitution adopted in February, 1905. Its membership extends through the three provinces of Manitoba, Saskatchewan and Alberta, and it is plain that each of these provinces must have its own local organization and its own secretary acting under the supervision of a general secretary in Winnipeg. Distances in the west are too great, and at present the postal service is too miserably inefficient for the affairs of the association in the three provinces to be managed from Winnipeg. There should be a central office, but there must also be local autonomy.

Then again the organization now includes more classes of trade than grocers and general merchants. Formed as an association of country storekeepers, it has now grown until there are sections of butchers, druggists and even piano dealers. These have all been organized by Secretary Coulson and they are directly under his supervision, but they have had no voice in the election of the general executive, and under present conditions they are not entitled to any.

The situation is at present an anomalous one. Nominally these new sections of druggists and butchers and piano dealers, et alia, are branches of the Retail Merchants' Association of Western Canada, at the head of which are President Hunter and his associates. But the Retail Merchants' Association of Western Canada, although the parent organization, has really no right to any such position. It is an association of grocers and general storekeepers whose interests and problems are, in many respects, quite different from those of the butchers and druggists and piano dealers. The simplest way out of the difficulty seems to be the recognition of the fact that the retail merchants and the butchers, the druggists and the piano dealers et alia are merely individual sections of a big association, which at present has no head and which is held

together by a tie of the loosest possible description. The only connecting link is furnished by the circumstance that all have been organized by Mr. Coulson. Clearly, a new constitution is urgently required.

As the months have gone by it has become very evident that the affiliation of the western associations with the Retail Merchants' Association of Canada, that is with the Ontario-Quebec association, presided over by Mr. Trowern, has accomplished nothing and is not likely to be of any service. The burden of Mr. Trowern's song at the February meeting was the "contract plan" of arranging prices. In order to induce the manufacturers to put their goods on the contract price basis he was in urgent need of the co-operation of the western merchants. That co-operation was cheerfully promised and for that purpose affiliation with the Ontario-Quebec organization was willingly agreed to.

But what has happened in the meantime? According to the decision of Mr. Justice Clute in the case of Wampole & Co., vs. F. E. Karn Co., Limited, this contract price plan is illegal. As other courts have sustained the plan and as the question is one of vital interest to all classes of dealers, this was clearly a case demanding the attention of the retailers in all parts of the country. Could not Wampole & Co. be induced to appeal the case?

Secretary Coulson wrote Mr. Trowern assuring him of the co-operation of the western association in any effort to have the case appealed. His letter was not acknowledged and apparently no action was taken. Mr. Coulson then wrote Wampole & Co. direct and received a reply to the effect that they have no intention of appealing the case and will have nothing more to do with the contract plan.

On the evening of July 12 the Winnipeg grocers held a business meeting in the association rooms. President R. Templeton presided and a good representation of the city grocers was in attendance. The membership committees reported progress and it was found that there were some 84 members in the city section.

President Templeton and Vice-President Nixon were instructed by the meeting to act with committees from the other branches of the trade in the city in waiting on the board of health to request the removal by the city of garbage from the stores the same as from residences. It was suggested that petitions be drawn up and signed by all classes of merchants. Vice-President Nixon spoke strongly on the subject saying that the scavengers were charging him an average of \$5 per week and he considered this out of all reason.

Secretary Coulson urged upon the members the importance of keeping the

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Peaches—
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Clark's 1
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" 3

"delinquent list" of poor pay customers as complete as possible. This list could only be compiled through the co-operation of the dealers themselves and he looked to them for help.

The next meeting will be held on the evening of Thursday, August 2.

MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Thursday, July 19, 1906.)

Crop reports continue most optimistic in tone and all indications seem to point to a record crop. That being the case, there is a feeling of buoyancy in the wholesale and retail trade, the effect of which is seen in liberal buying of the best quality of goods. Values are steady in most lines and there are few quotable changes of importance.

CANNED GOODS—There are no quotable changes this week. Salmon is firmly held at the higher prices recently established and high prices are likely to rule in salmon this year. We quote:

FRUITS.		
	Group No. 1	Groups No 2 & 3
Apples—		
gallons, per doz.	3 35	3 30
5-lb.	2 75	2 70
Cherries—		
red pitted, per 2-doz. case	4 33	4 28
Currants—		
new, red, 2 doz. cases per case	3 48	3 43
black	3 83	3 78
Gooseberries—		
new	4 08	4 03
Pears—		
2's, F.B., per 2-doz. case	3 58	3 53
3's	5 09	5 04
Peaches—		
2's	4 08	4 03
3's	6 14	6 09
Plums—		
Damson, 1's	2 13	2 08
Lombard, 1's	2 23	2 18
Greengage, 1's	2 33	2 28
Pumpkins—		
3's	2 09	2 04
Pin-apples—		
2's, sliced, 2 doz. cases, per case	4 20	4 20
2's, whole	3 75	3 75
2 1/2's, whole	4 60	4 60
2's, grated	4 40	4 40
Raspberries—		
red (new)	3 63	3 58
black (new)	3 53	3 48
VEGETABLES.		
Beans—		
golden wax	1 93	1 88
refugee	1 98	1 93
Beets—		
3's	2 39	2 34
Corn—		
2's	1 98	1 93
Peas—		
(No. 4) 2's	1 63	1 58
(No. 3) 2's	1 78	1 73
Succotash—		
2's	2 63	2 58
Tomatoes—		
All groups, per case	3 00	3 00
FISH.		
Salmon, Fraser River sockeye, per case	6 25	6 25
" Skeena River, " "	6 00	6 00
" River's Inlet, " "	5 90	5 90
" Red Spring, " "	5 75	5 75
" humpback, " "	4 10	4 10
" cohoes, " "	4 85	4 85
" Clover Leaf, 1 to 4 cases	6 75	6 75
" " " " 5 to 9 cases	6 65	6 65
" " " " 10 to 25 "	6 55	6 55
Lobsters (new), 1-lb. flats, per case	15 00	15 00
" " " " per doz.	2 15	2 15
" " " " 1/2-lb. flats, per case	10 50	10 50
" " " " per doz.	2 70	2 70
" " " " 1-lb. tails, per case	14 75	14 75
" " " " per doz.	3 90	3 90
MEATS.		
Pork and beans (V.O.P. Co.), 1's, per doz.	1 25	1 25
" " " " 2's, " "	1 90	1 90
" " " " 3's, " "	2 60	2 60
Clark's 1 lb. plain, per case	2 30	2 30
" " " " " "	1 85	1 85
" " " " " "	2 40	2 40
" " " " " "	2 30	2 30
" " " " " "	1 85	1 85
" " " " " "	2 40	2 40
" " " " " "	2 25	2 25
" " " " " "	1 95	1 95
" " " " " "	2 35	2 35

Soups (Van Camp's), per doz.	1 25
Canned chicken (Man. Can. Co.) per doz.	3 25
" turkey	3 25
" chicken (Aylmer), per doz	3 30
" (Delhi)	3 30
" turkey (Aylmer)	3 30
" (Delhi)	3 30
" duck (Aylmer)	3 30
" (Delhi)	3 20
Corned beef	2 80
" " 2's	1 60
" " 1's	2 50
" Man. Can. Co. 2's per doz.	2 50
" " 1's	1 35
Roast beef (Man. Can. Co.), 2's, per doz	2 50
" " 1's	1 35
" (Clark's), 1's, per doz	1 55
" " 2's	2 65
Potted meats, 1's, per doz.	0 55
Veal loaf (Libbey's), 1 lb., per doz.	1 25
" " 1 lb.	2 50
Ham loaf " 1 lb.	1 25
" " 1 lb.	2 50
Chicken loaf " 1 lb.	1 85
" " 1 lb.	3 50
Lunchonque (Clark's), 1's,	3 45
(Aylmer), 1's,	3 00
Sliced smoked beef (Libbey's), 1-lb. tins, per doz.	1 80
" " 1-lb. tins, " "	3 10
" " 1-lb. glass, " "	3 35
Chipped " 1-lb. tins, " "	1 45
" " 1-lb. tins, " "	2 50
" " 1-lb. glass, " "	3 05
Sliced bacon, " 1-lb. tins, " "	3 10
" " 1-lb. glass, " "	3 25
Corned beef (Clark's), 1-lb. tins, per doz.	1 50
" " 2-lb.	2 65

SUGAR—Sugar continues very firm, but the expected advance has not yet occurred. We quote as before:

Montreal granulated, in bbls.	4 85
" " in sacks	4 80
" yellow, in bbls.	4 45
" " in sacks	4 40
Wallaceburg, in bbls.	4 75
" " in sacks	4 70
Berlin, granulated in bbls.	4 75
" " in sacks	4 70
icing sugar in bbls.	5 45
" " in boxes.	5 65
" " in small quantities.	6 05
Powdered sugar, in bbls.	5 25
" " in boxes.	5 45
" " in small quantities.	5 70
Lump, hard, in bbls.	5 55
" " in 100-lb. cases.	5 55
Raw sugar.	4 50

SYRUPS AND MOLASSES— Prices continue as follows:

Syrup "Crown Brand," 2-lb. tins, per 2 doz. case	2 20
" " 5-lb. tins, per 1 "	2 65
" " 10-lb. tins, per 1 "	2 55
" " 20-lb. tins, per 1 "	2 45
" " barrel, per lb.	0 03 1/2
" Sugar syrup, per lb.	0 03 1/2
" Kairomel " syrup, 2-lb. tins, per 2 doz. case.	2 55
" " 5-lb. " " " "	2 90
" " 10-lb. " " " "	2 70
" " 20-lb. " " " "	2 80
Barbadoes molasses in 1/2-bbls, per gal.	0 40
New Orleans molasses in 1/2-bbls, per lb.	0 03 1/2
Porto Rico molasses in 1/2-bbls, per lb.	0 04 1/2
Blackstrap, in bbls, per gal.	0 31
" " 5 gal. bats, each	0 33
" " "	2 25

COFFEE—

Whole green Rio, per lb.	0 10 1/2
" roasted " per lb.	0 15 1/2
Ground roasted Rio	0 16
Standard Java in 25-lb. tins, per lb.	0 33
Old Government Java in 25 lb. tins, per lb.	0 32
" Mocha	0 32
Imperial Java, in 25 lb. tins, per lb.	0 29
Pure mocha	0 25
" Maracaibo	0 17
Choice Rio	0 16 1/2
Pure	0 16 1/2
Seal Brand (C & S) in 2-lb. tins, per lb.	0 32
" 1-lb.	0 33
Local Blends:—	
Mocha and Java in 2-lb. tins, per lb.	0 23
" 1-lb.	0 24

MATCHES—Prices are steady since the advance noted last week. We quote:

" Telegraph "	4 95
" Telephone "	4 85
" King Edward "	3 65
" Head Light "	4 40
" Rising Star "	5 90
" Eagle "	2 05
" Victoria "	3 25
" Silent, 300's	2 30
" " 500's	2 25
" Comet "	2 25

FOREIGN DRIED FRUITS — New apricots are expected on the local market by the end of the month and the opening price quoted below is the highest in years. We quote:

Sultana raisins, bulk, per lb	0 6 1/2
" cleaned,	0 08
" 1 lb pkgs	0 09 1/2

Table raisins, Connoisseur clusters per case	2 60
" extra dessert,	3 40
" Royal Buckingham,	4 00
" Imperial Russian,	5 25
" Connoisseur clusters, 1 lb pkgs, per case (20 pkgs).	3 35
" Connoisseur clusters, boxes (5) 1/2 lb.	0 80
Valencia raisins, f. o. s.	1 75
" selected.	1 85
" layers.	2 10
California raisins, muscatels, 2 crown, per lb.	0 09
" " 3	0 09 1/2
" " 4	0 08 1/2
" " choice seeded in 1-lb. packages per package	0 07 1/2
" " fancy seeded in 1-lb. packages per package	0 07 1/2
" " choice seeded in 1-lb. packages per package	0 09 1/2
" " fancy seeded, 1-lb. packages, per package	0 09 1/2
Prunes 10-120 per lb.	0 09 1/2
" 90-100 "	0 06 1/2
" 80-90 "	0 08
" 70-80 "	0 08 1/2
" 60-70 "	0 09
" 50-60 "	0 09 1/2
" 40-50 "	0 10
" choice silver, per lb.	0 11
" silver, per lb.	0 08 1/2
Currants, uncleaned, loose pack, per lb.	0 08 1/2
" dry cleaned, Filatras, per lb.	0 06 1/2
" wet cleaned, per lb.	0 06 1/2
" Filatras in 1-lb. pkg. dry cleaned, per lb.	0 07 1/2
" Vostizzas, uncleaned.	0 06 1/2
Hallowee dates, new per lb.	0 05 1/2
Figs, cooking in taps and sacks	0 05 1/2
" boxes	0 05 1/2
Apricots, choice, in 25-lb. boxes, per lb.	0 15
Apricots, standard, in 25-lb. boxes, per lb.	0 17 1/2
Peaches, choice, per lb.	0 17 1/2
Apricots, choice (new delivery about August 1), per lb.	0 22
Apricots, standard (new delivery about August 1), per lb.	0 21 1/2
Peaches	0 16 1/2
Pears, choice (halves), per lb.	0 16
" standard	0 15
Plums, choice (dark pitted) per lb.	0 14 1/2
Nectarines, choice.	0 16

CANDIED PEELS—

Lemon, per lb.	0 11 1/2
Orange	0 11 1/2
Citron	0 20
Mixed, in 1-lb. drums per doz.	2 30

NUTS—

Almonds, per lb.	0 12 1/2
" (shelled), per lb.	0 30
Fiberts	0 10
Jumbos	0 10 1/2
Walnuts, new (Greenbacks), per lb.	0 15 1/2
" Marbots	0 13 1/2
" shelled,	0 32
Pecans, per lb.	0 15 1/2
Brazils, per lb.	0 15

SPICES—

GROUND SPICES.	
Pepper, black, in 10 lb boxes, per lb	0 18
" white, 5	0 25
Cayenne pepper, in 2 and 5 lb. tins, per lb.	0 20
Cloves, in 5 lb. boxes, per lb.	0 22
Cassia, " "	0 12
Allspice, " "	5 11 1/2 0 15
Ginger, in 10-lb. boxes, per lb.	0 13
Mixed spice, in 5-lb. boxes, per lb.	0 20
Mace, in 5-lb. boxes, per lb.	0 70

WHOLE SPICES.

Black pepper, per lb	0 13
White pepper, per lb	0 25
Cinnamon (ordinary), per lb	0 18
Cinnamon (extra choice), per lb.	0 24
Nutmegs, per lb	0 25
Cloves according to quality	0 14 1/2 0 25
Ginger, per lb.	0 10
Allspice, per lb.	0 08 1/2 0 10
Mace, per lb.	0 70
Mixed spices, for pickling	0 12
" 4-oz. packets, per doz.	0 75

HONEY—

Clover honey 1-lb glass, 2 doz. in case, per doz	2 00
" " 5-lb tins, 1 doz. in case, per tin	0 50
" " 10-lb tins, 8 in case, per tin	1 00
" " 50-lb tins, per lb	0 07
Fancy comb honey, 2 doz. to the case, per case	2 50
" " per case	4 75
New honey, 5-lb. tins, 1 doz. in case, per case	6 75
" 10-lb. tins, 6 in case, per case	6 40
" 60-lb. tins, per lb.	0 10

BUCKWHEAT—Quoted as before at \$1.70 per half sack.

RICE, TAPIOCA AND SAGO—

Tapioca is very firmly held at 7c. per lb. and an advance on this price would be no surprise to the trade. We quote:

Japan rice, per lb., cwt. lots.	0 05 1/2
" " 50-lb. lots.	0 05 1/2
Rangoon rice, per lb.	0 04 1/2 0 04
Patna " "	0 04 1/2 0 04
Tapioca, per cwt.	7 00
Sago, per lb.	0 04 1/2

POT AND PEARL BARLEY—

Pot barley, per sack.	2 20
Pearl barley, per half sack (49 lbs.).	1 65
" " sack	3 30

GREEN FRUITS—

California peaches, per case.....	1 75
" plums.....	2 25
" cherries.....	2 50
Messina oranges, in half boxes, 80's to 100's.....	3 00
Cal. St. Michael oranges, 176's-250's per box.....	6 00
" 288's-324's-360's.....	5 50
" late Valencias, 126's, per box.....	5 25
" 150's.....	5 75
" 175's.....	6 00
Lemons, 300's and 360's.....	6 40
Messina lemons, 340's.....	5 50
Water melons, large size, per doz.....	2 00
" 24's.....	2 50
" per case.....	4 00
Bananas, per bunch.....	2 75 3 25

VEGETABLES—

Onions, Egyptian, per lb.....	0 03
Cabbage, new, per lb.....	0 04
Rhubarb, per lb.....	0 02
Cucumbers, per doz.....	0 75
" per lb.....	0 34
Texas tomatoes, 4 basket crate, per crate.....	1 75

N. B. MARKETS.

St. John, N.B., July 17, 1906.

Business continues good for midsummer. It is difficult to think of it as midsummer. The weather has been more like Spring. The tourists find what they are looking for, cool weather. The increased facilities which are so greatly needed for St. John's very large and rapidly increasing Winter port business, are being pushed forward.

Flour is easier. Sugar is a surprise to everyone; an advance has been expected for some time. The market is very firm. The market has been very bare of rice, but there were quite free arrivals this week. Prices are firmer. In hops some low prices have been quoted. The market for new hops is much higher. Prices will likely rule for pressed goods. In spices there is little change. Cloves show a further advance. Tapioca is still held at full figures.

OILS—In burning oil values are unchanged. Spot business is small. In lubricating oils there is a fair trade. Paint oils are still high. In cod oil as yet the market has taken little shape. Receipts are light.

SALT—A good steady business is reported in Liverpool coarse salt, at full prices. In Liverpool factory filled, for which this is the season of demand, sales are not large, Canadian fine having the chief sale.

CANNED GOODS—There is a good supply of corn and peas here. It is expected new goods will be quoted well above last year's prices, so that while present prices are low, they are firmly held. Tomatoes are unchanged at full figures. Peaches are very firm. Strawberries are higher. New goods are quoted a third above last year's price. Gallon apples are firmly held. Salmon is not yet generally quoted, as regards new goods. The market is firmer. Oysters are rather higher and scarce. Domestic fish, sardines, haddies, etc., are unchanged.

GREEN FRUIT—Some fair apples are now being received. Prices are still high. Of bananas there is big steady sale. Oranges and lemons are high. There is a fair quantity of California plums and some peaches, but practically no apricots. Pines are unchanged. Melons are firmly held. Local crop of strawberries is not large.

DRIED FRUIT—Spot seeded raisins are rather higher. In other lines of raisins prices are unchanged. In Malagas and Valencias, new goods, prices will be higher than last season. Cur-

rants will also likely be higher. The spot market is unchanged. Peaches and particularly apricots are extremely high. Spot prunes are scarce and high, new goods will be quite cheap. Dates, figs and peels will be higher than last year. Onions are unchanged. Valencias, it is reported, will cost higher than last season.

SUGAR—The market is very firm. Every day the trade looks for an advance, but so far it has been delayed. Sales are good.

MOLASSES—Just fair spot business. Prices are firmly held. Fancy Barbadoes the chief stock here. Porto Rico a lighter stock than usual.

FISH—Salmon are still a fair catch, and prices are well maintained. There are few other fresh fish. There should be some shad, but they seem a thing of the past. Dry codfish, while still at full prices, are not ruling as high. Pickled herring in light supply, high figures still rule. Smoked herring are dull.

FLOUR, FEED AND MEAL—In flour, Ontario grades slightly lower, Manitoba brands are easy. Oatmeal is firm at the high prices. A fair sale. While cornmeal is unchanged, higher prices are expected. Beans, particularly Yellow Eyes, are low but except prime whites few are being offered from the west.

BACK FROM ABROAD.

P. C. Larkin, manager of the Salada Ceylon Tea Co., who with Mrs. Larkin and their daughter have been abroad for some five months, are now back in Toronto. During their stay they traversed Britain, France, Germany, Switzerland and Italy, but of all the countries visited, Egypt (it being their first visit there) in Mr. Larkin's opinion was the most interesting. "We went up the Nile," said Mr. Larkin to The Canadian Grocer, "from Cairo to Assouan, a distance of some seven hundred miles. When we started about the middle of February the thermometer registered at Cairo about 65 degrees, but as we went south the weather became warmer. The boats, which were excellent, did not run at night, and through the day they stopped at all interesting places. Egypt, south of Cairo, is simply two ribbons of cultivated land, each about two miles wide and seven hundred miles long, these strips being redeemed from the desert by the overflow of the Nile, and the consequent deposits of mud therefrom.

"As one goes up the river the desert is always in sight from either side, but the strips along the river's bank are most prolific, sometimes giving two or three crops annually of cotton, sugar and fodder. As you know, the Nile gets its water from the Abyssinian Mountains, the land of nearly perpetual rains. When the heavy rains take place in these districts, they drain into Lakes Victoria and Albert and thence into the White and the Blue Nile. In the months of July and August the river is a raging torrent, overflowing the land on all sides, after which it gradually subsides.

"Before the advent of the British there was scarcely any attempt made to supply the country with water in the dry seasons, but the system of damming and irrigation now carried on under the British auspices is wonderful. The dam at Assouan stretches across the body of the river, which is about a mile and a half in width, and contains numerous sluice gates opened and closed by machinery. When the Nile is in full flood

the gates are open but when signs of subsiding are seen the gates are closed, and the water retained in a reservoir of great depth containing over a trillion cubic feet of water, which later is used for irrigation purposes, being carried through canals to the back country. Before this system of irrigation was built by the British only one crop per year was possible and for months human beings and animals suffered much distress from the want of water. Now there is always enough, and as years go on there will be plenty. Since the British have come into the country the abuses and disorders that were so prevalent have ceased. Of these abuses the 'corve' was one of the worst, a method by which the governments of the provinces supplied the general government with numbers of men to do public work without remuneration or keep. The 'bastinado' and many other evils that had long ruled in Egypt were also abolished. In fact, take it all in all, the British Government, through Lord Cromar, are ably carrying the white man's burden.

"The temples and monuments of Egypt—and they are many—show that the Egyptians were a mighty people at one time, and their conventional style of art (for they do not seem in their statuary or drawing to attempt to copy nature) is sometimes most beautiful. In architecture their columns and capitals are magnificent, and in appliances for removing heavy masses of stone and doing such work it is doubtful if they are equalled at the present time.

"Altogether we had a most pleasant trip and when I returned I found that the Salada Ceylon tea business for the first twenty-five weeks of this year had increased twenty-two per cent. over the corresponding period of last year, and when I tell you we had a 23 per cent. increase in 1905 over 1904 you can imagine that I came home well satisfied."

GROCER'S EXCURSION.

The Toronto Retail Grocers' Association will hold their annual excursion to Niagara Falls and Buffalo on Wednesday next, July 25, by the Niagara River Line. This promises to be the best outing the grocers ever had. The committee, who have done a lot of hard work, are: H. D. Kelly, C. T. Cootes, F. W. Johnston, D. McLean, J. S. Bond, A. Snyder, R. B. Snow, D. Bell, B. Panter, Geo. Riley, F. Thorn, V. Van Loon, D. G. Beaton, secretary.

NEW PACK SELLING WELL.

W. H. Millman & Sons, Ontario agents for the Old Homestead Packing Co., Picton, report very large sales of the new pack of canned goods, up almost, they say, to their limit of offerings. The quality maintained during the two years the firm has been established and their attractive label, Millman & Sons say, make selling easy.

THE WHEAT COMMISSION.

The commission for which \$10,000 was voted last session by the Dominion Parliament to inquire into the inspection and grading of wheat, has been appointed as follows: G. E. Goldie, Ontario; E. McNair, Manitoba, and John Miller, Saskatchewan. The secretary is J. R. Boyle, Alberta.

QUAKER CANNED PEAS

We are now reaching the finish of this important line in canned goods. While the pack, through lessened acreage, is largely curtailed, never in the history of this firm has the quality equalled this year's pack. It is a magnificent pack in quality, entirely perfect and perfectly flawless. In past years we have packed a good pack of peas in quality, but there has always been some inferior goods crept into the pack that we did not think worthy of a Quaker label. This year, with a flawless pack, there has not been a single or individual can that is not worthy of a Quaker label. This is something unprecedented in our six year's experience in packing peas. In accomplishing this, nature has assisted us largely, the weather being cool and moist throughout the whole packing time. Nature did her part and we are pleased to say that we also did ours, so that we are in a position to say that we are now able to offer the consumers the finest pack of Quaker Canned Peas that we have ever packed since in business :: :: :: :: :: :: ::

The Packers of Quaker Canned Goods

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Hot Weather

Means a heavy demand for our
MILD CURED

**Hams
Breakfast Bacon
Skinned Backs**

**BOILED HAMS
HAM, CHICKEN and TONGUE SAUSAGE
BOLOGNA SAUSAGE
CANNED MEATS** **QUALITY
THE BEST**

WRITE US FOR PRICE LISTS

THE PARK, BLACKWELL CO.
PORK AND BEEF PACKERS LIMITED
TORONTO

TELEPHONE M 3960

Fearman's English Breakfast Bacon

THE FINEST LINE ON THE MARKET
FOR OUT-OF-TOWN EXCURSIONS, SUM-
MER RESORTS, CAMPERS, OR FOR
THOSE WHO STAY AT HOME.

PUT UP BY

F. W. FEARMAN CO.,
HAMILTON LIMITED



CORONA BREAKFAST BACON STRIPS

Narrow (3 inches wide)
Thick - - - - - 14½c.

We Sell to the Trade Only.

The Montreal Packing Co.,
MONTREAL, P.Q. Limited

SEND FOR SAMPLE ORDERS
TRY OUR NEW BOLOGNA



LOOK FOR
THIS LABEL

**Hams, Breakfast Bacon, Eggs, Butter,
Lard, Cheese, Sausage, etc.**

Now, what do you need in the above?
You couldn't tell your "want" troubles to a better house
than Wm. Ryan.
We put the "Ryan" label on all our HAMS and BREAK-
FAST BACON.
That tells you they are HIGH-GRADE.

THE WM. RYAN CO., Limited
70-72 Front St. East, TORONTO, ONT.

LOOK FOR
THIS LABEL



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PRODUCE AND PROVISIONS

YELLOW DOG'S BIG BARK

Puerile Attempt to Slander Canadian Meat Products—Syndicate Article
Published Throughout the States Says Canada's Meats are Vile.

The dog with the fierce bark and no courage to back it is very like a silly syndicated article that has lately appeared in many American papers. The heading is "Canada's meats are vile," but in the article itself no facts to back up the assertion are offered. It is evidently an attempt to prevent the Canadian product being accepted instead of the badly discredited American output. The article follows:

"Ottawa, Canada, July 1. — When President Roosevelt opened out on the methods of packers in the United States, there was a great shout from all along this side of the line at the opening that would be made for the 'superior' product of the Canadian plants, and from the other side of the Atlantic came hurried cables with assurances that the British Government had stipulated all tinned meats for the army and navy should come from Canada. It seemed to be taken for granted that all Canadian packing establishments were models.

"But in a few days it turned out the packing business in Canada was not so superior as had been assumed. Suspicions led to a public demand for the appointment of municipal, provincial and federal inspectors. The capital, it was discovered, was being used as a dump for dressed meats rejected in other cities. In Toronto the provincial factory inspectors reported fertilizer plants working in close proximity to the plants where canned products, bologna sausages and meat puddings were made. Immediate action was urged.

"There was what the papers called a 'meat scandal' at Ingersoll, where the slaughtering apparatus, fittings and so forth were declared officially to be unclean. A herd of calves from one day to two weeks old was awaiting shipment to London, Ont., for canning, the product of which would have been entirely unfit for human food. At Winnipeg and elsewhere in Manitoba the conditions were such that the Government ordered an investigation of the provincial abattoirs.

"The Ottawa inspectors, in one week, confiscated unsound beef, pork, veal and poultry. A hog brought to By Ward market proved to be actually green from decomposition. It had been sold by a Russell farmer to a Montreal buyer, who refused to receive it on the ground that if he did so it would be rejected. The animal was taken back from the railway station to the farm, died on the way and was dressed for Ottawa. Previously it leaked out that a large dealer in hogs outside the capital was in the habit of feeding carcasses of horses dead

of the glanders to his stock, and this stock was killed, dressed and put on sale in Ottawa."

CHEESE AND BUTTER BULLETIN.

The cheese markets are still advancing steadily week by week and British importers are buying right along at advanced prices in spite of the generally existing feeling of uneasiness.

The following is a quotation from a private business letter, received this week from London:

"Our market is not high enough as compared to Canadian quotations and many buyers still refuse to believe in present high rates, but are compelled to take goods, having no stock."

This is the keynote to the present situation, which, as far as current market prices are concerned, is undoubtedly an abnormal one. We have, however, repeatedly pointed out in these articles the underlying causes of this abnormal condition, first the new season started without any stock left over from last season, which forced buyers on to the new season's make at relatively high prices; second, the canned meats scandals appeared and while this curtailed the consumption of canned meats it increased the consumption of cheese; and third, from one reason or other the production of milk is less this year than last year.

Last week's figures of receipts of cheese and butter as supplied by the Montreal Board of Trade and as compared with the actual figures of exports, show a most flagrant lack of correctness. The members of the Montreal Produce Merchants' Association have for years tried to get the clerical staff of the Montreal Board of Trade to get the receipts more accurately. This is done on other exchanges in the U. S. and in Great Britain, but in Montreal we get nothing but imperfect and misleading reports.

According to these board of trade figures the receipts last week were 112,080 boxes of cheese and 35,447 packages of butter, against 119,103 boxes of cheese and 41,185 packages of butter for the same week of last year, or a total since May 1 of 764,077 boxes of cheese and 239,969 packages of butter as compared with 748,561 boxes of cheese and 278,-

664 packages of butter for the corresponding period of last year.

The shipments were last week 128,677 boxes of cheese and 19,640 packages of butter, against 99,084 boxes of cheese and 33,847 packages of butter for the same week of last year, or a total since May 1 of 778,292 boxes of cheese and 117,764 packages of butter, as compared with 685,928 boxes of cheese and 173,456 packages of butter for the same period of last year.

The export figures are absolutely correct and assuming the figures of receipts to be as nearly correct this year as they were last year, we find them to be on cheese 15,516 boxes more than last year and on butter 38,695 packages less than a year ago, while the exports show an increase of 92,364 boxes of cheese and a decrease of 55,692 packages of butter. As compared with last year this would mean a considerable falling off in the production of milk and also considerably less stocks of cheese in Montreal. Both these points may be taken as being correct, but above figures actually show the exports of cheese since May 1 to be 14,215 boxes in excess of the receipts, and how is it possible for us to ship what we have not received?

There has been a steady demand for fresh or unsalted butter at a premium over the salted article, so that the best creameries gradually drifted into the making of unsalted butter and the production of this increased beyond the natural demand, and lately the salted butter sold at a premium over the unsalted product. Saltless butter has a limited demand and is not fit for speculative or holding purposes. Salted butter is much better for this purpose. If carried in a right temperature it will not deteriorate like the saltless article and, as the latter is the more expensive for makers, it is well to encourage the making of fine butter salted 2 to 3 per cent. This article will always find a market, while if there is an overproduction of saltless butter it would have to be sold at a lower price.

In spite of the recent advance in prices for butter, cheese still remains the better paying product of the milk and recently a number of creameries have returned to the making of cheese.

OUR LONDON LETTER.

By Our Own Correspondent.

July 7, 1906.

The London butter market has continued on a steady basis. While the demand cannot be termed keen, it is yet sufficiently good to keep matters on the move. This is, of course, an uncertain

season as far as supplies are concerned, and both buyers and sellers are guided by a policy of considerable caution. Consequently the large supplies which have recently come to hand from Siberia have been very welcome, even though the uniform quality might have been better. A fair quantity of Australian butter has been delivered—more, indeed, than would have been expected at this time of year—and sales are being effected at a higher price. Choicest brands are fetching 102 shillings at most, and medium 96 shillings. The stocks of New Zealand butter on hand are very small, and consequently the market is against buyers, prices for best grades being as high as 108 shillings. Small quantities of Canadian butter continue to change hands, and although there is not very much doing in this direction on account of the earliness of the season, still such transactions as are made are in favor of sellers rather than of buyers. Best prices realized are in the region of 106 shillings, but the bulk of trade passes at 102 and 104 shillings. In Manchester, it is understood, the demand for Canadian butter has been thrown back by plentiful supplies of Irish creameries, but in Liverpool it is meeting with a speedy sale at from 102 to 104 shillings. Owing to the long stretch of hot weather on this side of the water, those retailers who are not blessed with suitable cold storage appliances have found it extremely difficult to keep the butter in good condition, and consumers have suffered in consequence. Ice is not too plentiful, either.

During the past few days there has been a steady demand in London for Canadian cheese, and large quantities have changed hands. In spite of general activity, however, stocks in warehouse continue to accumulate, owing to the very large supplies that have arrived from the Dominion. This is just as well, for up to the present there has been a steady reduction in the quantity held in warehouse. However, with something over 40,000 boxes delivered at this market, and 30,000 at Liverpool, stocks all round have been replenished just when they required it. Prices have not varied to any degree, choicest white making 58 shillings. Cable quotations from Canada are firm, and buyers are hesitating to close with offers until their course becomes more clear. Unfortunately, as in the case of butter, the hot weather is having a deteriorating effect.

There has been such a long period of depression on the Canadian bacon market here that it is a real pleasure to be able to report that a stronger tone is becoming apparent, and that an advance of 2 shillings has taken place during the past week. The improvement is not very great, but in view of the bad times just gone by, the merest turn for the better is more than welcome. Although it is known that Canadian packers are doing their best, without benefit to themselves, to cater to this market to the best of their ability, still it must be confessed that quality required a deal of improvement.

PROVISION SITUATION.

About stationary, fairly describes the present conditions in regard to hog products in Canada. The lament of packers about the high cost of the raw product continues unabated, but the com-

petitive buying of hogs goes on. The prices f.o.b. country points range from \$7.40 to \$7.60, which means \$8 or better at the factory. Some packers report a slightly larger receipts this week; others about normal or a little less. The mar-

ket in Great Britain is steady. Everywhere, however, the domestic demand for pork products keep up and here again traders say prices have not reached a level commensurate with the cost of hogs.

PROVISION AND DAIRY MARKETS.

MONTREAL.

PROVISIONS—There has been an advance of one-half a cent in pure lard and of a quarter of a cent in compound. This has been rendered necessary by existing conditions. Hams, too, have been advanced. Present rather high prices in hams and smoked meats generally have been made absolutely necessary owing to the scarcity of bacon hogs. Such a scarcity as the present there has not been for a long time. As it is packers must cover their costs, so that advances recently made cannot be considered other than justifiable.

Lard, pure tierces	0 12 1/2	0 12 1/2
" " 56-lb. tubs	0 12 1/2	0 12 1/2
" " 20-lb. pails, wood (104)	0 12 1/2	0 12 1/2
" " cases, 10-lb. tins, 60 lbs. in case	0 12 1/2	0 12 1/2
" " 5-lb.	0 12 1/2	0 12 1/2
" " 3-lb.	0 12 1/2	0 12 1/2
Lard, Boar's Head brand, tierces, per lb.	0 09 1/2	0 09 1/2
" " 1/2-bl. l., per lb.	0 09 1/2	0 09 1/2
" " tubs	0 10 1/2	0 10 1/2
Cases, 20 3-lb. tins, per lb.	0 10	0 10
" " 12 5-lb. tins	0 09 1/2	0 09 1/2
" " 6 10-lb. tins	0 09 1/2	0 09 1/2
20-lb. wood pails, each	1 88	1 88
20-lb. tin pails, each	1 78	1 78
Wood net, tin gross weight—		
Canadian short cut mess pork	\$22 50	\$23 00
American short cut clear	22 00	22 50
American fat back	23 00	23 50
Breakfast bacon, per lb.	0 17	0 17
Hams	0 15	0 16
Extra plate beef, per bbl.	13 00	13 50

BUTTER—Prices were boomed at country points last week end, but their equivalent cannot be obtained on this market. There was a fair amount of trade doing for export last week, but with the increased cost the demand this week has not been as great as it might otherwise have been. Prices will likely remain steady at about current rates unless there is a further movement either up or down in the English market.

Choicest creamery	0 22	0 22 1/2
Medium creamery	0 21	0 21 1/2
Western dairy	0 17 1/2	0 18 1/2

CHEESE—The cheese market has scored another advance, but trading is very slow so far at prices now being asked. It would appear as if we had about reached the summit, and while no radical decline is anticipated, the tendency is for easier prices, particularly so since we are having such a spell of hot weather, which affects the quality.

Ontarios	0 1 1/2	0 12 1/2
Quebe's	0 11 1/2	0 11 1/2

EGGS—Existing conditions are very unsatisfactory. The class of eggs arriving is anything but good. Dealers are not at all anxious, many of them, to do anything at present. The eggs now arriving are disposed of at anything from 15 1/2c. to 17c. First-class selects are selling from 19c. to 20c., but supply is limited.

TORONTO.

PROVISIONS—Pork products, the dealers declare, are not yet on a parity with the price of hogs, and the advance continues. This week the move is in small and large hams and short cut. Despite the high prices the demand for cured meats is heavy.

Beef, however, is considerably lower,

due to the arrival of grass fed cattle and a declining demand.

Long clear bacon, per lb.	0 12	0 12 1/2
Smoked breakfast bacon, per lb.	0 15 1/2	0 16
Roll bacon, per lb.	0 12 1/2	0 12 1/2
Small hams, per lb.	0 15 1/2	0 15 1/2
Medium hams, per lb.	0 15	0 15
Large hams, per lb.	0 14 1/2	0 14 1/2
Shoulder hams, per lb.	0 11 1/2	0 12
Backs, per lb.	0 17	0 18
Heavy mess pork, per bbl.	23 50	24 00
Short cut, per bbl.	33 50	34 00
Lard, tierces, per lb.	0 11 1/2	0 11 1/2
" " tubs	0 12	0 12
" " pails	0 12	0 12
" " compounds, per lb.	0 09	0 09
Plate beef, per 200-lb. bbl.	12 00	12 50
Beef, hind quarters	8 00	9 25
" " front quarters	4 50	5 25
" " choice carcasses	6 50	7 50
" " common	5 50	6 00
Mutton	0 08	0 10
Yearling lamb	0 09	0 11
Hogs, street lots	10 25	10 75
Spring lamb	0 13	0 15

BUTTER—Prices are unchanged. The bearish feeling of a week ago has passed and receipts are being absorbed with a readiness that bespeaks the commission men's faith in the stability of the market. Since not much butter is going forward for export, considerable quantities must be going into cold storage. Two years ago a Western Ontario maker stored his entire output, 100,000 lbs., and made handsomely out of it. Last year he tried it again but did not do so well. Receipts continue undiminished, making up at this end of the late Spring. While some dealers are inclined to ask a cent more for creamery prints, prices are practically unchanged.

Creamery prints	0 21	0 22
" " solids, fresh	0 20	0 20 1/2
Dairy prints, choice	0 18	0 19
" " tubs, choice	0 17	0 18
Baker's butter	0 15	0 16

CHEESE—Prices asked here are from 1/4c. to 1/2c. higher, in keeping with the movement at the cheese boards. "The increase is all going to the farmer; certainly none of it is coming to the middleman," said one of them yesterday. "Farmers in the dairy districts might wear gold buttons and not be extravagant."

New cheese, large	0 12 1/2
" " twiss	0 12 1/2

EGGS—Receipts of eggs continue good but the consumption is reported to be unusually heavy. The commission men stand ready to store all the consuming public doesn't want. Prices are unchanged.

Eggs (new laid)	0 18	0 19
" " bakers'	0 16	0 16

ST. JOHN, N.B.

Pork held at full figures, there is little business. Beef is rather unsettled, but considered rather firmer. Lard is ruling lower, but is unchanged this week. Canadian is again supplying the trade. Smoked meats continue high. Refined compound lard continues a free sale. In fresh meats, light beef, in particular, is offered lower. Sales are not large. Veal is firmly held at full price. Lamb is firm and high, supplies being bought up

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A Good Repeater

A prominent grocer, when recently asked what kind of goods he liked to sell best, replied:—

"Give me a good repeater like Royal Baking Powder; an established article of undisputed merit which housekeepers repeatedly buy and are always satisfied with."

NEW baking powders and new foods, like new fads, come and go but Royal goes on forever. Grocers are always sure of a steady sale of Royal Baking Powder, which never fails to please their customers, and in the end yields to them a larger profit than cheaper and inferior brands.

ROYAL BAKING POWDER CO., NEW YORK.

BUTTER, CHEESE, EGGS

If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.

B. H. POWER

218 ARCYLE STREET, HALIFAX, N.S.

SALT SALT

Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.

O. R. COOPER

TORONTO SALT WORKS

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY



**WILSON'S
Fly Pads**

Annual sales many times larger than all other fly poisons combined

ADVERTISED
throughout Canada.

BUTTER and EGGS

—WE ARE—

BUYERS and SELLERS

Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**

Rutherford, Marshall & Co.

Wholesale Produce Merchants,
TORONTO.

White Spruce

BUTTER TUBS

10-20-30-50 lb.

EGG CASES AND FILLERS

Order now for delivery later,

it will **Pay You**

WALTER WOODS & CO.
Hamilton and Winnipeg.

by United States buyers. Mutton dull. Pork unchanged.

Mess pork, per bbl	\$21 00	\$22 00
Clear pork, "	20 00	23 00
Plate beef, "	13 50	15 00
Domestic beef, per lb.	0 06	0 08
Western beef, "	0 08	0 09
Mutton, "	0 07	0 09
Veal, "	0 12	0 14
Lamb, "	0 08	0 10
Pork, "	0 13	0 14
Hams, "	0 10	0 13
Rolls, "	0 12	0 13
Lard, pure, tubs, "	0 12	0 13
" pails, "	0 12	0 13
Refined lar. l. tubs	0 09	0 09
" pails	0 09	0 10

BUTTER—Prices are unchanged. Quality must be the best to bring full figures or sell quickly.

Creamery butter	0 22	0 25
Best dairy butter	0 18	0 20
Good dairy tubs	0 16	0 18
Fair	0 14	0 16

EGGS—Prices are held firm, just fair business.

Eggs, strictly fresh	0 20	0 25
fresh	0 18	0 20
case stock	0 16	0 17

CHEESE—High prices still rule. They are extreme for the season.

Cheese, per lb.	0 14½	0 15
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WINNIPEG.

BUTTER—Creamery is steady at prices quoted last week.

Finest fresh creamery, in 56-lb. boxes	0 20
" " in 28-lb. boxes	0 21
" " in 14-lb. boxes	0 20
" " in 1-lb. bricks (eastern)	0 23
" " (western)	0 21

Local produce houses are paying 13c. to 14c. per lb. for dairy butter delivered in Winnipeg.

CHEESE—

Finest Ontario, large	0 12½
" Manitoba, large	0 12
" " twins	0 12
" " small	0 12

LARD—

Tierce basis, per lb	0 12
Small packages take the following advance:	
50-lb. tin cans, per lb	0 00½
20-lb. tin pails, in 80-lb. cases, per lb.	0 00½
10-lb. " in 60-lb.	0 00½
5-lb. " " "	0 00½
3-lb. " " "	0 01
20-lb. net white wood pails, per lb.	0 00½

CURED MEATS—

Hams, selected stock, special mild cure	0 16
Bacon, " " "	0 19
Backs, " " "	0 16
Hams, light, 10 to 12 average	0 15
" " medium, 14 to 16 average	0 14
" " heavy, 20 to 30, for slicing	0 14
" " heavy skinned, 20 to 30 for slicing	0 14
Picnic hams, light, choice, 6 to 8	0 11
Shoulders light, choice	0 11
Breakfast bacon, clear, bellies, light, 8 to 10	0 15
" " clear bellies, 12 to 14	0 15

Clear backs, b bacon light	6 14
" " b bacon 12 to 14	0 14
Spiced rolls, long if in stock	0 15
" " short	0 13
Dried beef ham, sets	0 11
Smoked hams boned and rolled, 2½ per lb. additional	

DRY SALT MEATS.

Bacon, dry salt long clear	0 12
" " smoked	0 13
" " boneless backs	0 12
Shoulders	

BARREL PORK.

Heavy mess pork, boneless, per bbl	22 00
" " per ½ bbl	11 50
Standard mess pork, per bbl	22 50

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet	4 00	2 10	1 50	1 10
Pig's tongues	14 50	7 50	4 00	3 00
Boneless hocks	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.				0 03
" hocks				0 04

EGGS—Produce houses are paying 17 1-2c per dozen for fresh eggs delivered in Winnipeg.

DAIRYING IN THE WEST.

The dairy branch of the Department of Agriculture, Saskatchewan, has completed arrangements for the first traveling dairy work in the province and the first class commenced on July 3. The work this season will be conducted mostly throughout the foreign settlements and the instruction is being given by a qualified dairyman who is assisted by an interpreter. The classes will extend over two months.

ANOTHER AMERICAN BRANCH.

The Cudahy Packing Co., of Chicago, are about to establish a branch at Toronto Junction, Ont., for the manufacture of beef extracts and other meat products. Their Ontario charter authorizes a capital of \$40,000. The duty on beef extracts is 20 to 30 per cent.

NOTES.

Aylmer, Ont., has carried a \$7,000 by-law to assist the establishment of a pork packing industry there.

Sir Thomas Lipton is said to be now backing a meat packing company to locate at Winnipeg instead of at Chicago, as originally intended.

The Western Canneries, Limited, is a new million dollar meat packing company being projected in the west. It is intended to locate first at Medicine Hat.

Building Up a Trade

TRADE may be built for a day on anything a plausible argument can induce you to buy.

TRADE which is to make a business strong, permanent and cash-producing, can be built only on merchandise of merit—on goods which will satisfy customers and ground their confidence in you.

CLARK'S MEATS will build up your Trade

..... 6 14
 0 14
 0 13
 0 11
 2s. per lb. additional.

MEATS.
 0 12
 0 13
 0 12

DRK.
 22 00
 11 50
 22 50

(COOKED).
 10 lbs. 20 lbs. 15 lbs.
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MAN BRANCH.
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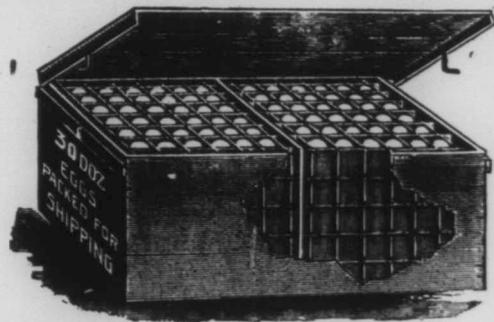
YOU DON'T HAVE TO ARGUE

the merits of RISING SUN Stove Polish in cakes and SUN PASTE Stove Polish in tins when you pass them over the counter to your customers. The familiar red wrapper and well known trade mark of the "RISING SUN" are instantly recognized by the consumer. Nearly half a century of successful experience, enormous plant and facilities with special machinery enable us to put up a large and attractive package of the highest grade stove polish that is right every time you see it, with quality fully maintained.

Generation after generation of housekeepers have used our products and will have no other. You make no mistake in pushing RISING SUN and SUN PASTE.

MORSE BROS., Props. - Canton, Mass., U.S.A.

EGG CASE FILLERS



NEW LAID EGGS
 to bring the highest market price
MUST BE PACKED
 in clean, fresh Fillers.

These can be obtained from
The Miller Bros. Co., Limited
 Manufacturers of Egg Case Fillers
 30-38 DOWD STREET
MONTREAL

Board Mills and Filler Factory at GLEN MILLER, ONT.

THE
Manitoba Canning Co. Ltd.

GUARANTEES
ALL ITS TINNED MEATS

**Corned Beef, Roast Beef,
 Chicken, Tongue, Potted
 Meats, etc.**

YOU RUN NO RISK

SELLING AGENTS
Nicholson & Bain, Galloway & Parnell
 WINNIPEG and CALGARY VANCOUVER



For Salad or Pickles,

A good Vinegar is as essential as wholesome green stuff
Our Vinegar—White, Cottell's Pure Malt—

is 100 per cent. standard, with no adulteration, no acid:
 A perfect vinegar with natural flavor and aroma.
 Standing absolutely in the front rank. Its delicate
 bouquet gives the final perfecting touch to a salad. Let
 us mail you samples. Send us a card.

Supplied under Contract
 to the
 British and Indian Governments

White, Cottell & Co., Warner Rd., Camberwell, S.E. London, Eng.

1, carlots, on
nominal 5 05
 " 2 40
 " 1 25
 bbl, in bags " 4 50
 in wood " 4 75
 or broken lots " 4 80

NOTES.
 Manitoba and the
 Province by August
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Canadian Northern
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 in 1908 for ship-

COFFEE.
 of coffee in the
 the American Gro-
 ces, of which 5-
 per cent., were
 all other sorts.
 The preponderating
 coffee producing
 a crop failure
 to two or three
 years. The outlook
 for the next year
 is not very bright.
 The world's require-
 ment is an average
 crop, but the
 present crop is
 not all that pre-

THE A PEER.
 William James
 has been elevated
 to the peerage of
 Great Britain, is a
 rough the greater
 part of his life
 spent in Ire-
 land. The City of Que-
 bec still a child went
 to Ireland, where at
 an early age he en-
 tered the ship-
 ping establishment
 in 1874 he became
 and subsequently
 in his office he still
 better known in
 Canada with the Cana-
 dian which he has
 number of years,
 commercial enter-
 prising William
 James made a mem-
 ber of the House of
 Commons of England
 and high sheriff of the
 County Down in the
 respectively. His
 residence, Belgrave
 Square, Belfast. He is
 a member of the
 Royal Ulster, Bel-

THE WEST.
 Calgary during
 this year totalled
 permits for the
 factory and a new
 mill.
 The city is again a re-
 sult as large as for

Ont., has sold
 Michael Ritzer.
 In the past three
 years the Institute
 for the study of
 a thorough busi-
 ness possession July

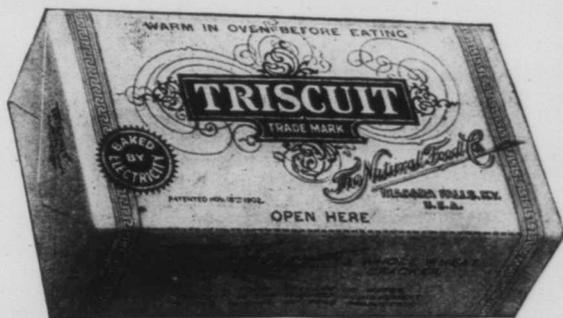
TRISCUIT TRUTHS

TRISCUIT is shredded whole wheat, made the same as Shredded Wheat Biscuit--except that it is compressed into a wafer and baked by electricity.

TRISCUIT is not a "breakfast food." It is a substitute for white flour bread and is used as a TOAST with butter, cheese or marmalades.

TRISCUIT is an ideal food for flat-dwellers, light house-keepers, campers, for picnics, for excursions on land or on sea. The best of all wafers for chafing dish cookery.

TRISCUIT should always be heated in an oven before serving. It is made by The Canadian Shredded Wheat Company at Niagara Falls, Ont., makers of shredded wheat products. The TRISCUIT booklet is sent free.



"It's All in the Shreds"

WESTERN CANADA FLOUR MILLS CO., Limited

AN AMALGAMATION OF
 The LAKE HURON & MANITOBA MILLING CO., Ltd.
 AND
 A. KELLY MILLING CO., Ltd.

MILLS AT	OFFICES
WINNIPEG	ST. JOHN, N.B.
GODERICH	MONTREAL, Que.
BRANDON	TORONTO (HEAD OFFICE)
	GODERICH
	WINNIPEG
	BRANDON

IT PAYS YOU TO PAY FOR QUALITY

BUY FIVE STARS FLOUR



25c.

The new household package
CANADA FLAKES

is the best seller yet produced and must meet with your hearty approval.

A piece of fine decorated china enclosed in every package.

The regular retail value of this ware would be at least \$1.50 per doz.

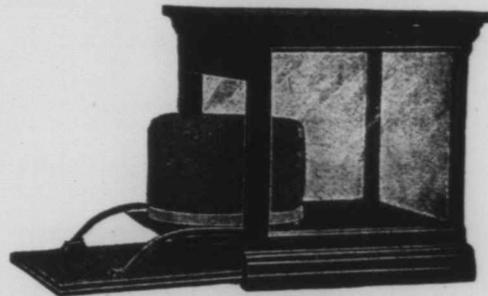
Your customers get the full value of this **FREE**, while we get in return the best advertising we ever undertook.

It will cost us many thousands of dollars, yet we are confident of the result.

HOUSEHOLD is new and a seller. Stock it accordingly.

24/25s. \$4.90 in five case lots. Freight-prepaid.

SALES—CHEESE—PROFITS



Automatic Cheese Cabinets
 WILL INCREASE BOTH SALES AND PROFITS

The cheese is temptingly displayed under glass, is kept as clean and fresh as when first cut, and is at the same time preserved from the ravages of mice, dirt and tasters.

Its simple operation, by which the cheese comes out automatically with the opening of the door and returns into the cabinet when the door is closed, makes it most convenient.

PRICE
\$7.50
 F.O.B. Factory.

The Cabinet is a very handsome glass polished hard wood display case; a most attractive fixture.
Place one on your counter and it will increase your cheese sales and profits and pay for itself many times over.

WRITE FOR ILLUSTRATED FOLDER.

THE WALKER BIN & STORE FIXTURE CO., LIMITED
 BERLIN, CANADA

The GRAY, YOUNG & SPARLING CO., Limited
SALT MANUFACTURERS
 Granted the highest awards in competition with other makes.
WINGHAM ESTABLISHED 1871

W. H. WILSON CO., Limited
 HIGH GRADE VINEGARS
 CIDER AND EVAPORATED APPLES
 TILLSONBURG, CANADA

The McLEOD MILLING CO., Limited
 Stratford, Ontario.
 Solicit the patronage of the Flour, Feed and Grain Trade in general, and in return will guarantee an article which will mean an increase of business to all concerned.

NAP. G. KIROUAC & CO., QUEBEC
 Receivers and Shippers
 FLOUR, GRAIN, MILL FEED, SALT and FRESH FISH
 Willing to act as Agents for Canned Goods Manufacturers or Grocers Supplies.

A. A. McFALL
Miller and Grain Merchant
 Bolton, Ontario, Canada,
 Write for Samples and Prices

QUANCE BROS.
 MILLERS OF CHOICE
 WINTER WHEAT and MANITOBA FLOUR
 BUCKWHEAT and RYE FLOUR
 WRITE FOR QUOTATIONS. DELHI, ONT.

ALF. T. TANGUAY & CO.
 Flour, Grain and Provisions Commission Quebec
 Open to accept ONE good agency in any line from a good wholesale or manufacturing firm.
 REFERENCE, HOCHELAGA BANK.

ROLLED OATS
 SPLIT PEAS
 POT BARLEY
 THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.

TRADE INQUIRIES.

Correspondents desiring to get in touch with any of the firms referred to should quote the reference number when requesting addresses. For information write to Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

774. Apples—A Newcastle fruit importer asks for communication with Canadian shippers.

775. Apples—A Newcastle fruit merchant desires communication with Canadian exporters.

776. Apples—A Newcastle fruit importer desires communication with Canadian shippers.

777. Apples—A Newcastle fruit importer desires communication with Canadian exporters.

778. Apples—A Newcastle fruit merchant asks to be put in communication with Canadian exporters.

779. Fruit—A large firm of Newcastle fruit importers desire communication with large fruit men in Canada.

780. Apples—A Newcastle fruit merchant desires to get in touch with exporters.

781. Apples—A large firm of Newcastle fruit importers desire communication with Canadian exporters.

782. Apples—A Newcastle fruit merchant asks to be put in direct communication with Canadian shippers.

783. Apples—A Newcastle fruit firm asks for correspondence with Canadian shippers.

784. Apples—A Newcastle fruiterer desires to be put in communication with Canadian exporters.

785. Apples—A large Newcastle fruit merchant asks to be put in correspondence with shippers of Canadian apples.

788. Flour—A Cardiff firm is desirous of getting in touch with a first-class flour milling company in Canada who can supply a good lower grade flour at a moderate price.

800. Broom handles—A large Birmingham firm wish to get in touch with a Canadian firm in a position to ship regularly in large quantities broom handles, etc.

801. Tinned Lobsters—A Birmingham firm wish to get in touch with a Canadian shipper.

815. Grain—A Hull grain importing firm desire communication with Canadian exporters.

816. Apples—A Hull firm of apple importers, requiring 500 barrels per week during the coming season, invite correspondence.

PIONEER GRAIN MERCHANT DEAD

Auguste Girard, one of Montreal's pioneer grain exporters, and one of the oldest business men in the city, is dead. Born in Marseilles, France, in 1828, the late Mr. Girard had a varied career during the seventy-eight years of his life. He emigrated to the United States at an early age, and there remained until 1860, when he came to Canada. Settling in Montreal, Mr. Girard was one of the pioneers in the grain exporting business. In 1870 he was associated with Hon. Louis Tourville, Hon. J. B. Renaud, and others. He it was who first exported Canadian rye to Belgium. He was the promoter of the first French line of steamships direct from Canada to Europe. Mr. Girard retired from active business some six years ago. He was the oldest member of the Corn Exchange, and was at one time vice-consul of France.

BALFOUR, SMYE & CO. OPEN.

The new firm of Balfour, Smye & Co. have opened the doors of its wholesale grocery warehouse in Hamilton, as successors to the old firm of Balfour & Co. The reconstruction of the firm, as a result of the dissolution of the Canada Grocers, has been under way since April 30, when the business was taken over from the Canada Grocers by Fred. T. Smye, St. Clair Balfour and Charles McIlroy. Each of the three was born in Hamilton and was trained in the wholesale grocery business there. Mr. Balfour has charge of all territory from Fort William to the Pacific Coast.

Mr. McIlroy will retain his traveling trip of the Niagara Peninsula, which he has covered for the last 18 years, and Mr. Smye will be the managing director of the new company.

Fire seriously injured R. A. Bartlett's grain and feed store, Sherbrooke, Que., July 11. The loss was about \$10,000 and insurance \$9,000.

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The ATLANTIC FISH COMPANIES LIMITED

Combining and Comprising

LEWIS ANDERSON & CO., West India Exporters - - - Lunenburg, N.S.
HIRTLE, RAFUSE & CO., Vessel Outfitters - - - Lunenburg, N.S.
BLACK BROS. & CO., LIMITED, Manufacturers of Boneless Codfish - La Have, N.S.
WHITMAN FISH COMPANY, LIMITED, Fresh, Smoked and Pickled Fish, Canso, N.S.
EVITT'S FISH STAND, Frozen and Pickled Herring - Bay of Islands, Newfoundland

LUNENBURG, N. S., June 30th, 1906.

DEAR SIR—

We beg to advise that we have purchased a controlling interest in the fish business of A. N. Whitman & Son, Canso, N.S., and have organized a new company to be known as the Whitman Fish Company, Limited, which will continue to develop the fresh, canned, and smoked fish industry so well established by Messrs. Whitman & Son in the past. All the Whitman fish products will be sold by our agents from the Atlantic to the Pacific, and the trade can feel assured of receiving the most prompt and courteous attention to orders in this as in all our other departments. The fame of Whitman's Canned Finnan Haddie, Mackerel and Halibut is known to the trade in every part of Canada. These fish are the best of their species, and we anticipate an ever-growing demand from season to season.

The Canned and Smoked Fish Department is not, however, the one in which we expect the most remarkable development. That is reserved for the FRESH FISH branch of the business. With the very best facilities for obtaining supplies of cod, haddock, halibut, mackerel and salmon, and for the transporting of the same in cold storage to all the principal cities of Canada, we are able to guarantee finest quality fish, prompt delivery and lowest market prices, and expect an immense development in every branch of sales.

During the past six months we have found a growing demand for "DUFF'S" Choice Grocery Herring, and in order to meet the wants of our customers, and supply the very best quality obtainable, we purchased one of the best known fishing stations in Bay of Islands, Nfld. At the Bay of Islands station we will handle nothing but herring, and will supply the trade of Canada with a most uniform quality, and satisfactory article. Our herring packages are barrels, halves and buckets.

The different departments of our business now include practically everything in the lines of salt and fresh Atlantic fish. We are glad to say that the demand for "HALIFAX" and "ACADIA" brands, put up in packages, gets bigger every month. Our trade for these has been obtained solely by selling an article of the very best quality. Those who have bought them once, want them always. We think the same practice with regard to quality will secure similar success for each and every one of our numerous products.

Thanking you for past favors, and soliciting your further orders, we are

Yours respectfully,

The ATLANTIC FISH COMPANIES, Limited

WILLIAM DUFF,

MANAGING DIRECTOR.

FRUITS, VEGETABLES AND FISH

Good Average Canadian Fruit Crop—Importation of Vegetables About Over for the Season—Price Fluctuations — Fish Market Steady.

Judging by results thus far and present indications, the Canadian fruit crop of 1906 will be regarded as a good average with the exception of a light yield of strawberries and in Ontario a failure of plums. The scarcity of strawberries in Ontario was accentuated by the demands of the canners, who wanted an early product to send into the Northwest. The raspberries are now trying to fill the void left by the strawberry shortage and the task seems a little more than the crop, though a good one, can overtake and take care of the ordinary demand as well. Montreal also is reported a heavy consumer of Niagara fruits this year.

The cherry crop is panning out well, but there is a heavy demand and prices are well maintained. A lower level is not looked for except during a momentarily glutted market. The currant crop, red, white and black, is good. California fruits are arriving in car lots, but low prices are not looked for this season.

The Ontario peach outlook is encouraging and a good crop of all varieties is anticipated. Lawton berries also are a good crop.

The watermelon crop in Georgia and Florida is reported to be short 60 per cent. of the average, but it may be just a little late. It is a somewhat uncertain quantity and the price has been known to drop in a week from \$120 to \$20 a car. At present the price is \$100 to \$120 a car and at this time last year it was \$50 to \$70. The quality of the fruit is excellent and the demand larger than ordinary despite the price.

Lemons, importing brokers declare, are going higher.

Canada is feeding on its own vegetables now. There are still some importations of tomatoes, celery and cucumbers, but it is not heavy. The demand everywhere is good and supplies are none too large.

The fish trade is steady and seasonable.

FRUIT GROWING IN THE WEST.

J. O. Killough, of Fairville, ten miles northwest of Pense, Sask., has 5,000 growing fruit trees. An orchard of 1,000 trees planted five years ago is doing splendidly. Some of his experiments are of great interest. He has made a great success of grafting white and black heart cherries on to the wild red cherry stock of the country. Trees thus grafted are bearing as prolifically this year as the natural stock. Plums, too, are doing remarkably well, especially the Desoto plum. As to small fruits, Mr. Killough has gone in heavily for raspber-

ries, currants, gooseberries and the like, and expects that they will do well.

"Can you make a commercial success of fruit growing in your district?" Mr. Killough was asked.

"Well," he replied, "I did not go into it for that purpose, but I am quite certain that it can be made a commercial success. Of course, our fruits will never rival those of Ontario in quality, except perhaps berries, but fruit growers here have an enormous initial advantage in the saving of heavy freights and in being able to put their product on the market in first-class condition."

TO SHIP LIVE FISH.

Messrs. Siemens & Halske, Berlin, are constructing railway cars for the conveyance of live fish out of water. German chemical experts have discovered that fish remain alive in the air as long as their gills are damp, and have invented compartments in which the fish are supplied. Experiments have shown that fish can be kept alive in this manner for three or four days.

MILD CURED SALMON.

The mild curing of Spring salmon on the Pacific Coast has assumed large proportions this year. There have been twenty-six traps on the south shore of Vancouver Island. The salmon is barreled and shipped to Germany where the demand is far in excess of the supply.

FRUIT IN THE NORTH.

C. W. D. Clifford, M.P.P., of British Columbia, reports a new fruit district on the Skeena River in the northern section of the province to be approached by the Grand Trunk Pacific.

APPLE CROP ONLY MEDIUM.

Only a medium crop of apples is now looked for in Ontario this year.

A grower near Nelson, B.C., this season cleared \$3,500 from a 3 1-5 acre patch of strawberries, says the Nelson News.

OKANAGAN FRUIT.

Western Editor Tells of Great Development in the Garden of the Rockies.

J. Forsyth Smith, editor of the News of Vernon, B.C., centre of the Okanagan Valley fruit district, in an interview during a recent trip east stated that within the past few years a great change had come over the Okanagan, as a result of the large influx of population into the district from the Northwest Territories and Manitoba. The large holdings, which formerly retarded settlement, had nearly all been cut up into ten and twenty acre lots, which were now

RASPBERRIES

We expect heavy arrivals this week.

Cherries

Red Currants
Black Currants
Gooseberries

ARE NOW IN PLENTIFUL
SUPPLY

New Verdilli Lemons
Late Valencia Oranges
Bananas

McWILLIAM

Mc. AND E.

EVERIST

25-27 Church St. TORONTO,
CANADA

CALIFORNIA
Peaches, Plums and Prunes
Texas Elberta Peaches
Watermelons
Cantaloupes

DRIED APPLES

BRIGHT, DRY STOCK
WANTED.

O. E. ROBINSON & CO.

INGERSOLL

Established - - 1886

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

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Late Valencia 01a
Dates, per lb.
Bananas
Coconuts, per bag
Pineapples
Apples
New apples, per box
Old lemons, per box
New lemons
Limes, per hundred
Peaches, per box . . .
Plums
Cantaloupes, per c
Watermelons, each
Cherries, per bask
Jamaica oranges, p
Egyptian onions, p
New strawberries,
Blueberries, 22 qua
Raspberries, per b
Jamaica grape fru

FISH

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finding a ready sale, every train bringing in well-to-do farmers who had made a comfortable stake in the prairie country, and were now looking about for a pleasant retiring place.

The Coldstream ranch, Lord Aberdeen's splendid fruit property, five miles from Vernon, had been of the greatest value to the Okanagan in advertising extensively its possibilities as a fruit-growing country, and in carrying on the necessary preliminary experimental work of which newcomers reaped the advantage. The ranch, which had recently passed into the hands of a limited company, comprised some 13,000 acres, of which 2,000 were under cultivation, 200 being set out in fruit, comprising pears, plums, prunes, cherries, etc., of the finest quality and flavor. The Coldstream annually shipped out from 350 to 450 tons of its own fruit, while in the past it had purchased and sold another 200 from the neighboring growers.

Mr. Smith stated that last year, for the second time, the first prize gold medal of the Royal Horticultural Society went to British Columbia in competition with the best fruit districts of the British Empire. In this exhibit the Okanagan was well represented. At the same time the Royal Horticultural Society awarded eight silver gilt medals to individual exhibitors from British Columbia. Of these five were from the Okanagan.

Questioned as to profits in the fruit business, Mr. Smith stated that last year the Coldstream received \$10,875 net from a twenty acre orchard of 12-year-old Northern Spies. John Gummow, of Peachland, received at the rate of \$300 an acre for peaches on the trees, the shipper taking all care of the fruit from early Spring till maturity and accepting all risks of marketing. The net proceeds of an acre of apple trees, which have reached maturity, should be not far from \$200 an acre, while strawberries may produce from \$345 to \$400 an acre.

A very large number of fruit trees had been set out in the Okanagan during the past year, and a total of nearly 200,000 could be no very great exaggeration.

MONTREAL MARKETS.

GREEN FRUITS.—Very good trade has resulted from the exceedingly warm weather we have been having. All lines are in good demand. Peaches have been advanced to \$2 since last quotations, while pineapples are also higher. Strawberries are becoming scarce, and are now quoted at 14c. New lemons are offered at \$4.50. New apples in half bushel baskets are also on the market. Raspberries this week are quoted at 13c. Lemons are enjoying good sale. It is thought in some quarters that the price will go up one dollar at least if the present hot weather continues for another week or so.

Late Valencia oranges, per box	5 50
Dates, per lb.	0 04½
Bananas	1 75
Cocoanuts, per bag of 100	3 40
Pineapples	3 50
Apples	7 00
New apples, half bus. baskets	1 25
Old lemons, per box	3 50
New lemons	4 50
Limes, per hundred	1 25
Peaches, per box	2 00
Plums	1 75
Cantaloupes, per crate	5 00
Watermelons, each	0 30
Cherries, per basket	1 00
Jamaica oranges, per bbl.	5 50
Egyptian onions, per 112-lb. bag	1 75
New strawberries, per small basket	0 14
Blueberries, 22 quart boxes	3 00
Raspberries, per box	0 13
Jamaica grape fruit, box	6 50

Elberta Peaches

Finest Quality in ½-bushel baskets, also 4-basket crates—**Extra Fancy Trade-Winners**—selling now very reasonably.

Bananas, Oranges, Lemons Watermelons

We carry only the best goods, and solicit your business.

WHITE & CO., LIMITED

Branch at Hamilton

TORONTO

IN "MY DIXIE LAND"

The watermelon is ripe and **JOHNSON BROWN CO. OF ALBANY, GEORGIA**, can execute your orders quickly and satisfactorily.

We invite jobber's enquiries

W. B. STRINGER & CO., - Sole Agents - Toronto

CANADIAN RASPBERRIES and CHERRIES

Next week will be the big week in Raspberries and Cherries, so get busy and send in your orders for canning. **Watermelons, Bananas, Lemons, Etc.**

THE F. T. JAMES COMPANY, Limited

76 Colborne St.
33 Church St.

TORONTO

Wire, Phone,
or Mail your Orders

CALIFORNIA FRUIT, PEACHES, PEARS, PLUMS

We can handle your consignments of fruit or produce.

THE DAWSON COMMISSION COMPANY, LIMITED, TORONTO

Cor. West Market and Colborne Sts.

PINEAPPLES

In Beautiful Condition.

18s, 24s, 30s, 36s and 42s.

HUGH WALKER & SON

ESTABLISHED 1861

GUELPH, ONT.

DRIED FRUIT,

I HANDLE SPECIALLY FINE LINES OF

CURRENTS, Cleaned and Otherwise, VALENCIA RAISINS, SULTANAS, FIGS, and DATES

Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—
Halifax, N.S. E. D. Adams
St. John, N.B. J. Hunter White
Montreal, D. Rattray & Sons

Toronto, P. L. Mason & Co.
Winnipeg, Jas. Carmon
Victoria, B.C. H. Donkin
Vancouver, C. E. Jarris & Co.

TH. J. PSIMENOS,

4 Cullum St., E.C. LONDON, ENG.

VEGETABLES—Trade in vegetables during the week has been quite active. From nearly all quarters there has been a good steady demand. New vegetables are now obtainable for more reasonable prices and trade in consequence is more brisk. Green peas are now quoted at \$1 per bag. New beets are much cheaper than they have yet been, being sold at 50c. a dozen. New carrots are selling from 15c. to 25c. per dozen. Turnips are obtainable now at a very reasonable figure.

Potatoes, per bag	0 70	0 80
Parsley, per doz. bunches	0 35	0 40
Sage, per doz.	1 00	
Savory, per doz.	1 00	
Green peppers, per basket	0 75	
Montreal cabbage, per doz.	0 90	
Tomatoes, bus. crates	2 25	2 50
Red onions, brl.	3 00	3 50
Turnips, bag.	0 75	
New turnips, per doz.	0 25	0 50
Water cress, per doz.	0 75	
Lettuce, per doz.	0 15	0 50
Spinach, per bbl.	2 00	
Cucumbers, per doz.	0 40	0 50
New potatoes, per bbl.	3 75	4 00
Carrots, per bag.	0 75	1 25
New beets per doz.	0 50	
New carrots, per doz.	0 15	0 25
Wax beans, per bag.	1 00	
Green beans, per bag.	1 00	
Canadian asparagus, per doz.	3 50	4 50
Green peas, per bag.	1 00	

FISH—Fairly good business is being done in fish at present. Demand is very good in most sections, although trade is slow in some quarters. Fresh salmon is scarce now, since the season is nearly over. Gaspe salmon have been advanced to 14c. Fresh halibut and steak cod are plentiful and very good trade is being done in these lines. Pike and dore as well as other lake fish, are scarce. New skinless cod and boneless cod is arriving daily.

Fresh haddock, express, per lb	0 04
Fresh steak cod	0 05
" halibut	0 08
" grass pike	0 07
Lake trout	0 08 1/2
Whitefish	0 08 1/2
Wakfish	0 21
Brook trout	0 10
Dore, per lb.	0 08
Gaspe salmon	0 14
Fresh mackerel	0 08
Fresh frozen fish—	
B.C. salmon, per lb.	0 09
Herring, large, per 100 fish	2 00
Smoked fish—	
New haddie, 15-lb. boxes, per lb.	0 07 1/2
St. John blouters, 100 in box, per box	1 00
Smoked herring, in small boxes, per box	0 12
" salmon, per lb.	0 20
Oysters and Lobsters—	
Standards, per imp gal	1 50
Oyster pails, pints, per 100	0 90
" quarts,	1 25
Prepared fish—	
Boneless cod, favorite, 1 and 2-lb. bricks	0 06
" fish, 1 and 2-lb. bricks, per lb.	0 05 1/2
" fish, 25-lb. boxes, per lb.	0 04 1/2
Skinless cod, 100-lb. cases, per case	6 00
Scotch cured herring, 25 lb. kits.	1 00
Salt and pickled fish—	
No. 1 Labrador herring, per half-bbl.	3 50
" " " per pail.	0 80
" salmon—	
" in bbls.	13 00
" in 1/2 bbls.	7 50
" B.C. salmon, bbls.	12 50
" mackerel, per pail.	7 00
" large green cod, per lb.	1 75
" medium,	0 04
" small,	0 03
" " "	0 02 1/2

**GOLDEN DIAMOND CANNED
1906 BLUEBERRIES**

We are now booking orders at opening prices. Please ask us for prices.

**W. S. LOGGIE CO., Ltd.
CHATHAM, N.B.**

**Grocers and Fruit Dealers, what
about those Raspberry Orders?**

I have a big acreage this season and am ready now to book orders for

**RED AND BLACK
RASPBERRIES**

I don't know whether or not I supplied you last year. But you certainly want to communicate with me before you order Raspberries this season.

"E. D. S." Brand Jams, Jellies, Sealed Fruit in Glass are absolutely pure.

E. D. Smith's Fruit Farms, Winona, Ont.

J.V. DE YBARRONDO & CO.
Successors to James Violett & Co.
IMPERIAL PLUMS IN BOTTLES

OF THE OLD & WELL KNOWN BRANDS
R^oSE CHOICE
SUPERIOR EXTRA
EXCELSIOR
EXCELSIOR FLOR

WALNUTS IN SHELL & SHELLED
GREEN PEAS OLIVE OIL
MUSHROOMS SARDINES &
BORDEAUX FRANCE

Shippers Also of
**All Canned
Vegetables,
Pure White Wine
Vinegar,
Clarets, Brandies
and Champagnes.**

ONTARIO MARKETS.

GREEN FRUITS—This week bring the flood tide of the cherry crop in Ontario. Raspberries are coming on in large quantities, but the short crop of strawberries seems to have thrown the demand to later variety and the supply is scarcely equal to it. Watermelons are arriving from the south in quantity, but the price continues firm. Texas peaches are beginning to arrive. Valencia oranges are a shade easier.

Oranges, late Valencias, 96's, 112's, 288's	5 00	5 75
Lemons, Messina, 300's 360's, per box	4 50	5 00
Limes, per crate	1 25	1 50
Apples, new harvest, per bush	2 50	
" Spies XXX, per bbl.	3 25	3 50
" XX, per bbl.	3 25	3 50
" Baldwins, XXX, per bbl.	3 25	3 50
" XX, per bbl.	3 25	3 50
" other Winter varieties, XXX, per bbl.	3 25	3 50
" XX, per bbl.	3 25	3 50
" farmers', per bbl.	3 25	3 50
Bananas, per bunch	1 35	2 25
Red bananas per bunch	2 20	2 75
Red currants, basket	0 65	0 85
Raspberries basket	0 09	0 10
Pineapples, Florida, 24's to 30's	3 25	3 50
Cherries, eating, per basket	1 15	1 50
" cooking, per basket	0 85	1 00
Gooseberries, per basket	0 65	1 00
Plums, California, per crate	2 01	2 25
Apricots,	2 50	2 75
Peaches,	1 50	1 75
Pears, eating, 1/2-box	2 00	2 25
Texas peaches, 4 basket crates, per crate	1 35	1 50
Watermelons	0 40	0 45
Cantaloupes, per case	5 00	6 00
Blueberries, per basket	1 40	1 50
Black currants, per basket	1 00	1 25

VEGETABLES—This market is bare of old potatoes, and the new ones are still \$1.25 a bushel. The range in Egyptian onions has widened considerably this week. Tomatoes are still being imported, but the Canadians will commence to arrive very shortly. Celery is beginning again. The Michigan variety is quoted at 50c. a dozen and the Canadian at 60c. to 75c.

New potatoes, Ontario, per bus	1 25	
Onions, Egyptian, per sack 100-115 lbs.	1 00	2 25
" green, per doz. bunches	0 25	0 30
Cabbage, new Canadian, per doz.	0 25	0 30
Wax and green beans, per bush, hamper	1 25	
Green peas, Canadian per basket	0 40	
Beets, new, per doz. bunches	0 20	0 25
Carrots, Canadian, per doz. bunches	0 20	0 25
Lettuce, per doz. bunches	0 20	0 25
Radish, per doz.	0 50	0 25
Cucumbers large, per doz.	1 25	1 50
" per hamper, 5 to 8 doz.	1 75	2 00
Mushrooms, 1-lb. boxes, per lb.	0 75	0 75
Asparagus, per doz. bunches	0 75	1 00
Beans, white, prime, bush	1 75	
" hand-picked, bush	1 80	
" Lima, per lb.	0 07	
Tomatoes, Texas, Mississippi, 4 basket crates	1 35	1 50
" Jersey, per bushel	2 25	2 50
Rhubarb, 1 doz. bndls	0 21	0 25
Spinach, bush	0 25	0 40
Watercress, per doz. bunches	0 25	0 30
Egg plant, per doz.	1 50	
Peppers, green, per small basket	0 75	0 85
Parsley, per doz.	0 20	0 25
Turnips, new per doz.	0 35	0 50
Mint, per doz.	0 15	0 20
Cauliflower, per doz.	1 25	2 00
Celery, Michigan, per doz. bunches	0 50	0 50
" Canadian	0 60	0 75

FISH—Prices continue here at last week's quotations.

Fresh halibut	0 10	0 13
Haddock, fresh caught, per lb.	0 06	0 06 1/2
Fresh cod, per lb.	0 07	0 08
Fresh lobsters, boiled, per lb.	0 18	0 20
shrimps per gal.	1 00	1 25
Whitefish, per lb.	0 19	0 20
Salmon trout, per lb.	0 18	0 19
Ciscoes, per basket	0 08	0 09
Perch, per lb.	0 05	0 06
Herring, large, per lb.	0 08	
" medium, per lb.	0 04	
Brook trout, per lb.	0 25	
Pike, per lb.	0 05	0 06
Blue fish, per lb.	0 10	
Fresh mackerel	0 20	0 25
Eastern salmon, per lb.	0 20	

FRUIT AND VEGETABLE SALES.

At a fruit auction in Montreal July 16 several cars of fruits and vegetables were sold. Peaches and pears in one car brought from \$1.40 to \$2 for the former and from \$1.50 to \$2 for the latter. The first car of Bartlett pears sold this season brought from \$3.65 to \$3.90. Two cars of Jersey tomatoes were disposed of at prices ranging from \$1.85 to \$2.15 per crate. Canteloups sold at \$3.

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ie Canadian Grocer

MARKETS.

—This week bring cherry crop in On are coming on in the short crop o to have thrown the ety and the supply t. Watermelons are uth in quantity, but firm. Texas peache arrive. Valencia easier.

12s, 288s.....	5 00	5 10
er box.....	4 50	5 10
.....	1 25	1 25
.....	2 25	2 25
.....	1 35	2 25
.....	2 20	2 25
.....	0 65	0 85
.....	0 09	0 10
.....	3 25	3 50
.....	1 15	1 25
.....	0 85	1 00
.....	0 65	1 25
.....	2 01	2 25
.....	2 50	2 75
.....	1 50	1 75
.....	2 00	2 25
s, per crate.....	1 35	1 50
.....	0 40	0 45
.....	5 00	6 00
.....	1 40	1 50
.....	1 00	1 25

This market is bar d the new ones are The range in Egyp- widened considerably s are still being in- 'anadians will com- y shortly. Celery is he Michigan variety dozen and the Cana-

as.....	1 25	1 25
0-15 lbs.....	1 00	2 25
hes.....	0 12	0 12
loz.....	0 50	0 50
sh. hamper.....	1 25	1 25
sket.....	0 40	0 40
.....	0 20	0 25
unches.....	0 20	0 25
.....	0 20	0 25
.....	1 15	1 25
o 8 doz.....	1 75	2 50
b.....	0 75	0 75
.....	0 75	1 00
.....	1 75	1 75
ash.....	1 50	1 50
.....	0 07	0 07
4 basket crates.....	1 35	1 50
.....	2 25	2 25
.....	0 21	0 25
.....	0 25	0 40
.....	0 25	0 25
.....	1 55	1 55
sket.....	0 75	0 85
.....	0 20	0 25
.....	0 35	0 50
.....	0 15	0 20
.....	1 25	2 00
unches.....	0 60	0 75

ntinue here at last

.....	0 10	0 13
.....	0 06	0 08
.....	0 07	0 08
.....	0 18	0 20
.....	1 00	1 25
.....	0 19	0 10
.....	0 08	0 09
.....	1 25	1 25
.....	0 05	0 06
.....	0 08	0 08
.....	0 04	0 04
.....	0 25	0 25
.....	0 05	0 05
.....	0 10	0 10
.....	0 20	0 25
.....	0 20	0 20

VEGETABLE SALES.

1 in Montreal July 16 fruits and vegetables and pears in one car to \$2 for the former \$2 for the latter. The lett pears sold this n \$3.65 to \$3.90. Two matoes were disposed g from \$1.85 to \$2.15 ups sold at \$3.

IF YOU SELL

IT

THAT YOU HAVE SATISFIED CUSTOMERS

MELAGAMA MEANS

QUALITY UNSURPASSED

Our Prices Will Suit You.

Write **MINTO BROS., TORONTO**



FINNAN HADDIES

THE FAMOUS
"BRUNSWICK
BRAND"

is now on the market. Strictly new pack. Every tin guaranteed. The large sales prove they are all right.

Send in your orders while we are packing.

Connors Bros., Limited

Black's Harbour, N. B.



King Oscar Sardines

most delicious for

A DAINTY LUNCH

Follow up the poster advertising by a display. Ask your wholesaler for an advertising card.

JOHN W. BICKLE & GREENING

(J. A. HENDERSON)

Canadian Selling Agents

HAMILTON, - - - CANADA

WILLIAM GALBRAITH & SON

68 MCGILL ST., MONTREAL

WHOLESALE GROCERS

Offer 200 Chests Fine Pekoe Souchong - - at 11 1/2 c.

Sole Agents in Montreal for

"CANADA'S PRIDE" CANNED GOODS

The Best in the Dominion.



Where the Quality
Dwells on High

the trade is a sure thing.
No one has been able to
make better Jams and
Marmalades than

SOUTHWELL

No one has had reason to find fault with
Southwell's goods.

They **suit** the **King**.
They'll **suit** your **customers**.

Ask us to send you "Special Proposition."

FRANK MAGOR & CO.
Canadian Agents, MONTREAL

THE SUMMER SEASON

brings

A DEMAND FOR THE BEST

IN YOUR STORE

STEWART'S

Chocolates and Confections

ARE THE BEST

PURE Materials.

Absolute Cleanliness.

Perfect finish.

New and beautiful packages for the
Summer trade.

PRICES RIGHT

THE
STEWART COMPANY
TORONTO LIMITED

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

IT IS ALWAYS THE SAME

**Mott's
Chocolate**

The highest standard of purity adopted by the
makers has not varied throughout the years,
and to-day

"DIAMOND" and "ELITE" Brands of
CHOCOLATE

are the grocer's guarantee of safety and profit.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR MONTREAL R. S. McINDOE TORONTO J. B. HUXLEY WINNIPEG

We beg to advise the Grocers of the
Dominion that we are making
the finest

MILK CHOCOLATE

produced in the world, and are using
pure Canadian Milk.

COWAN'S COCOA

(Maple Leaf Label)

Absolutely Pure.

THE COWAN CO., LIMITED
TORONTO

BISCO

It will be
people in C
W. & R. J.
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BISCUIT MAKERS TO THE WORLD

W. & R. Jacob & Co's Big Factory in Dublin, Ireland—
Modern Conditions of Labor.

It will be information to a great many people in Canada to read that in the W. & R. Jacob & Co. establishment in Dublin the Irish capital has one of the largest biscuit factories in the world, and likewise one of the most up-to-date as to plant, equipment and organization. Apart from its size and the fact that it gives constant employment to upwards of 2,000 hands (even this number being largely increased at certain seasons) this factory is interesting as affording a convincing refutation of the too prevalent belief that there is no longer scope in Ireland for manufacturing enterprise.

Half a Century Ago.

W. & R. Jacob & Co. established themselves in 1851 in a building occupy-

age with which the business began, the firm's products are to-day regularly exported to all the important British colonies and to foreign countries. It is gratifying to know that wherever they go they favorably advertise Irish manufactures.

Biscuits by Machine.

The machinery used in biscuit-making, as illustrated by an up-to-date factory like that of W. & R. Jacob & Co., is much more complicated than that used in breadmaking, and differs largely in the principles of construction. In the first place, the dough is not kneaded, but the flour and other ingredients are thoroughly mixed in an iron cylinder fitted with revolving knives instead of arms.

From this machine the dough passes

machine on a moving cloth band and the former being automatically conveyed to wire frames, on which they are placed in the oven.

Never Stop in the Ovens.

Through these biscuit ovens, which are nearly 50 feet in length, the frames containing the biscuits are carried on an endless moving chain, the speed of which may be regulated. As a rule, it takes from 7 to 12 minutes for the actual baking, depending on the character of the biscuits.

Any attempt to estimate the number of the hot, crisp, and dainty biscuits that emerge from the ovens in the course of the day is simply bewildering. For instance, each of the wire frames or pans that are carried through on the moving chain will hold on the average 63 biscuits, and the oven is wide enough for three of these pans placed side by side, making 189 biscuits delivered every time a row of pans leaves the oven. As



Present Factory of W. & R. Jacob & Co., Dublin, Ireland.

ing a small portion of the present site, without any mechanical equipment to speak of, and with a total force of employes not exceeding forty. Not a single year has passed in which some material alteration or addition has not been made to the plant. The total premises to-day cover an area of several acres. At the present time there is nearing completion a substantial six-storey building which contains several times the floor space of the entire original premises. From the enormous increase in the productive capacity of the plant indicated by the foregoing contrast, it may be readily inferred that the market for the firm's products has been commensurately widened. From the purely local patron-

to a "brake" or rolling machine. Here it is passed several times under a roller with heavy pressure, thus gaining the required texture. From the rolling machine the dough, which is now in the form of a sheet, is transferred to the cutting machine, where it is again rolled, this time to the exact thickness desired, which is frequently not much greater than that of cardboard. From the roller the thin sheet passes along the machine to the heavy gun-metal stamps or dies which automatically cut out a large number of biscuits at a time, stamping the figure or name as well. These biscuits and the remaining scraps of dough are ingeniously separated, the latter being carried from the

the pans emerge from the oven in an unbroken stream, and as fast as they can be carried away, and as a number of ovens are in constant use, millions are produced every twenty-four hours.

Multitude of Varieties.

The variety of cakes, biscuits and wafers manufactured is as astonishing as the enormous quantity, and it is difficult to imagine how palates which are alike the world over can exhibit so many different tastes. When the biscuits leave the oven they are delivered to the girl packers, who examine them, rejecting any that are in the least imperfect, and with deft fingers neatly place them in packages. The brake, or rolling machine,

the automatic cutting machine, the ovens, and the packing room are so placed that there is no loss of time or labor in the transition from stage to stage.

Related Industries.

In the meantime, a score of other operations, not directly connected with biscuit-making, are being carried on. In one large department scores of hands are busily making the tin canisters in which the biscuits are packed for export; in another the cartons or cases are prepared; in another department, which contains a printing plant, the labels, etc., are printed; in the fitting shop all repairs to machinery are made, and special machines of exclusive pattern are designed and constructed.

Economy of Production.

A striking illustration of the economy of production resulting from the manufacture of biscuits and cakes on a large scale is afforded by the correspondingly enormous quantities of material used. In the large factory to which particular reference has been made, tons of sugar, fruits, flavorings, and other ingredients, and scores of cases of fresh eggs are always in store. It is certainly no exaggeration to say that in such large quantities a factory-made cake or biscuit may be delivered to the consumer at actually less cost than the bare ingredients would amount to if purchased in the ordinary retail way.

Improved Conditions of Labor.

But even more striking than the improvement in the methods and processes which has marked the baking industry

in recent years is the improvement in the conditions under which the industry is carried on. In this respect Dublin's extensive biscuit and cake factory is again a forward type. Every effort has been made not only to conserve economy of production, but also to provide for the comfort and physical well-being of the operatives. The factory is provided in every department and in all floors with complete sanitary arrangements, and is throughout perfectly ventilated and lighted.

The comfort of the workers has been considered in other ways. Complete restaurants are provided at which substantial and wholesome meals are served at cost price. There is a large swimming tank in which forty men may be accommodated. A roof garden, a recreation room provided with a piano for the girls, and other lesser evidences of Jacob & Co.'s thoughtfulness are among the factory's features. The advantages afforded by these improved conditions of labor are shared by the employer and the general public. The former gains a direct benefit in increased efficiency, and the latter in obtaining an article made under the best attainable sanitary conditions. It may be thought that too much importance has been attached to this feature, but such can scarcely be the case. Although the old hand processes have been largely replaced by automata of iron or steel, there is still room for human hands to make or mar, and the product that results from their labor must bear the impress of those who fashioned it.

Mr. Chas. E. Jacob recently visited the chief cities of Canada in the course

of a trip around the world in the interests of his firm. Mr. Jacob expressed himself as pleased with the prospects in Canada and has arranged for a more aggressive campaign on this market.

FLY TIME.

A sticky pad covered with dead and sickly flies is not an appetizing thing in the store. The flies must be put out of business, but there are ways more pleasing to the sight than the fly pad route. Flies do not like a cool store, and there are many things that can be done to lower the temperature. An awning is good, and a sidewalk regularly wetted is good, in the hot weather. It is not considered advisable by some to wet the floor of the store, but the outside can be well soused with water to good effect. Of course there are some confections that would attract flies to the north pole, but a campaign of coolness and protection by silent salesmen, etc., will do a lot to remove these pests. This is a hard season of the year to keep the confectionery department looking attractive, but that is all the more reason why special efforts should be made to do so.

NATIONAL LICORICE CO.

The National Licorice Co., represented by R. S. McIndoe, Toronto, has declared a dividend of 1 1/2 per cent. on the common stock, payable July 7 to stock of record of July 5. This is an increase of 1/2 to 1 per cent. over the dividend paid at this time last year.

Merit absolutely incontrovertible is the leading characteristic of



"Eagle"
Condensed
Milk

BORDEN'S

BRANDS



"Peerless"
Evaporated
Cream
Unsweetened

BOTH BRANDS THE STANDARDS **FOR SALE BY ALL JOBBERS**

WILLIAM H. DUNN, - - **MONTREAL and TORONTO**

Scott, Bathgate & Co., Winnipeg, Man. Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.



OUR SKILL

is your safeguard. We make

SHIRRIFF'S

FLAVORING ESSENCES

in the very best way and don't forget to use the very best ingredients. That's all!

Is that sufficient to draw an order from you?

MANUFACTURED BY

IMPERIAL EXTRACT CO.

TORONTO

A LINE THAT WILL PLEASE YOUR CUSTOMERS



NESTLÉ'S

CHOCOLATE

Richest in
Cream

LAMONT, CORLISS & CO., Sole Importers
27 COMMON ST., MONTREAL

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The Cox Tarran

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C. E. Colson
D. Masson &
A. P. Tippet

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Registered,
U. S. Pat. Off

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**SPRAGUE
CANNING MACHINERY CO.
CHICAGO, ILL., U.S.A.**

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

YOUR CUSTOMER



May not know that **COX'S GELATINE** has been on the market for sixty years. If you tell her this, and add that

STRENGTH and PURITY have always been its leading qualities, she will applaud your recommendation of a good article.

Canadian Agents: **J. & G. COX, Ltd.**
C. E. Colson & Son, Montreal
D. Masson & Co., "
A. P. Tippet & Co., "
Gorgie Mills, EDINBURGH

**45 HIGHEST AWARDS
In Europe and America**

Walter Baker & Co., Ltd.



The Oldest and Largest Manufacturers of

**PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES**

No Chemicals are used in their manufacture. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Buyers should ask for and make sure that they get the genuine goods. The above trade mark is on every package.

Walter Baker & Co., Ltd.

Established 1780.

Dorchester, Mass.

Branch House, 86 St. Peter St., Montreal, Can.

UPTON'S

Jams, Jellies

and

**Orange
Marmalade**

are easy to sell.



IT'S A MONEY MAKER

every time, but you will never know it if you never try it. Catalog tells all.

**KINGERY MFG. CO.
106 E. Pearl St., Cincinnati**

**Praise Where Praise
is Due.**

There would be no need to enlarge our factory if



hadn't "taken."

The additions now being made are the second in two years.

Speaks well for the makers of

**Perfection
Cream Sodas**

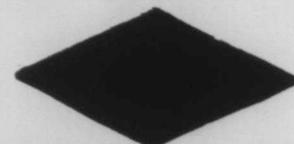
and the sagacity of the people.

"Perfections," unlike Prophets, are not without Honor in their own country.

Don't let your supply of "P.C.S." run down.

**THE Mooney
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.**

**DIAMOND
Brand**



MAPLE SYRUP

has that delicate flavor of New Sap Syrup direct from the bush. Try it.

**ALL JOBBERS
Sugars Limited, Montreal**

Cultivate your Biscuit trade by ordering
**McLAUCHLAN'S
Cream Soda Biscuits**
McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.

Boys Will Be Boys

Cigars Will Be Cigars

Boys will be boys if they are boys. Cigars will be cigars if they are cigars.

My brands are real, honest-made, delightful tasting cigars with reputations, as good and as big as the Dominion.

Just at this time I am offering a 500 assortment of cigars (**Pebble** and **Pharaoh** in the lot), in order to start the cigar business going in your store.

You may have said the "1,000" offer was a little too large, but the "500" offer must be "just right."

J. BRUCE PAYNE, Limited, Mnfrs.

GRANBY, QUEBEC, CANADA

T. & B. is a good tobacco. Smokers will tell you that.

T. & B. is a low-priced tobacco. We will prove that.

T. & B. is the ideal tobacco for a grocer to carry. Facts prove that.

T. & B. will build up a good trade for you. Any grocer will tell you that.

Do You Keep This T. & B.?

THE GEO. E. TUCKETT & SON CO., LIMITED

HAMILTON, CANADA

Native Tobacco

Last year tobacco was harvested in Leamington, Ontario, but the true from its large sum. small acreage to show that that part of the few for their the production tent that it crops of Ca County the conclusion the growing "list

Those who tobacco in O knowledge of but the indus so many are education fro would be a l about to beco

All grades from pure H: ordinary stuff the quality, treatment al The best of ready market ies, who find ported leaf

EXPERIMENT

The membe Armstrong, the other day of Agricultur farm system stations for western Onta ed that he l sideration.

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Although w many will le that the ann this country stupendous must be adm total revenue possesses an every quest thoughtful co

The prese technical sid it will be sh of this, as of ury of our n a variety of range of tecl the average the man on cigars are n tell you tha watched the er of those which form tising. Yet is being care man who re

TOBACCO AND CIGARS

Native Tobacco Industry Expanding—Equal to Imported Weed—Experimental Farm Needed—All Grades Can be Raised.

Last year over 3,000,000 lbs. of tobacco was handled in the district around Leamington, Ont. It is only a few years since this industry took hold in Ontario, but to-day the returns that accrue from its cultivation amount to a large sum. For many years a very small acreage was all the evidence given to show that tobacco could be raised in that part of Canada. It was raised by a few for their own use, and in this way the production has grown to such an extent that it is now one of the future crops of Canada. Even in old Kent County the farmers have come to the conclusion that the returns from tobacco growing "listens well."

Those who have successfully grown tobacco in Ontario have gained their knowledge of its culture by experience, but the industry has grown so large and so many are taking it up that technical education from an experimental farm would be a boon to those engaged, or about to become engaged in the work.

All grades are now grown in Ontario, from pure Havana leaf down to the most ordinary stuff. Soil has a lot to do with the quality, but skill in raising and treatment also plays a prominent part. The best of the native tobacco finds a ready market in Canadian cigar factories, who find it quite equal to any imported leaf.

EXPERIMENTAL TOBACCO FARM.

The member for East Lambton, J. E. Armstrong, in the House of Commons the other day suggested to the Minister of Agriculture that the experimental farm system be extended by establishing stations for tobacco growing in South-western Ontario. The minister intimated that he had the matter under consideration.

THE MAKING OF CIGARS.

In the course of a write-up of one of the large United States cigar concerns, the Scientific American describes the process of manufacture from the field to the finished product. It says in part:

Although we are a nation of smokers, many will learn with a shock of surprise that the annual estimated expenditure in this country for cigars alone reaches the stupendous figure of \$300,000,000. It must be admitted that an industry whose total revenue is written in nine figures possesses an interest which demands for every question affecting it the most thoughtful consideration.

The present article deals with the technical side of the cigar industry, and it will be shown that in the manufacture of this, as of many another familiar luxury of our modern life, there is involved a variety of delicate processes and a range of technical skill far greater than the average citizen would suppose. Ask the man on the street if he knows how cigars are made, and he will probably tell you that he does, having frequently watched the process in some one or other of those shop-window exhibitions, which form a favorite method of advertising. Yet it is a fact that if the cigar is being carefully and properly made, the man who rolls it is merely performing

the last operation in a succession of carefully considered and carried out processes, which will extend over a period which must be measured by months and, in the case of some brands of cigars, even years of time.

Although the methods by which the cigar leaves are rolled up into the cigar and covered with the wrapper are, except for the introduction of cigar-making machinery, the same to-day as they have been from time immemorial, there has been great progress made in the art of preparing the leaf for the cigar roller, and this is particularly true of the company whose plant forms the subject of the accompanying illustrations. In fact, if they were asked to indicate where they had been enabled to make the greatest advance in the art of cigar manufacture, they would undoubtedly point to their large stemmeries, located chiefly in the moist southern climate, where new and elaborate methods have been introduced for subjecting the tobacco leaf to a thorough curing and blending process, intermediate between the curing at the leaf houses and the working up into the finished cigar. Broadly speaking, all cigars may be divided under three heads, according as they are imported cigars, domestic cigars, and little cigars. The term imported cigars is universally recognized as applying only to those which are made in Havana. As the strictest laws are enforced against the importation of tobacco to Cuba, it follows that all genuine Havana cigars are made of Cuban tobacco. For the birthplace of the cigar we must go to Havana, Cuba, and for centuries the word Havana has stood for the highest quality. The Havana Tobacco Company controls 260,000 acres of the best tobacco lands in the Vuelta Abajo district, and they have twenty-

five factories in Havana. Here Havana cigars are made in all grades, from the cigar which may be purchased on any stand at two for 25 cents up to the most expensive brands which, if bought at retail, would cost about \$2 apiece. The high quality of the most expensive Havana cigar is due to the very careful selection of the tobacco—tobacco which is grown in limited quantities in specially favored districts; secondly, to the perfect curing and blending of the leaf and to the high wages which are paid to the best cigar makers; and lastly, to the fact that in making the most expensive grades, these men are allowed to take all the time they consider necessary.

(Continued in our next issue.)

**SWEET
CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all leading Wholesale Houses.

MCDUGALL

Insist upon having them.
D. MCDUGALL & SON, Glasgow, Scotland.

CLAY PIPES

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

YOUR PROFIT IS ASSURED WHEN YOU SELL
MACLAREN'S IMPERIAL CHEESE

No loss in weight—No variability in quality— always the same, always the best.



KEEP IN A COOL PLACE DURING HOT WEATHER

The sale of MacLaren's Imperial Peanut Butter is increasing by leaps and bounds—No modern picnic is complete without it, indispensable to the camp and cruise.



MACLAREN IMPERIAL CHEESE CO., Limited
TORONTO

DETROIT, MICH.
 PHILADELPHIA, PA.

NEW YORK, N.Y.
 SAN FRANCISCO, CAL.

BOSTON, MASS.
 WOODSTOCK, ONT.

CHICAGO, ILL.
 LONDON, ENG.

QU
 Quotations
 The followi
 responsible for the
 Grocer, at our ne

Baking P
 Cook's Friend—
 Size 1, in 2 and 4 doz. box
 " 10, in 4 doz. boxes...
 " 2, in 6 " ...
 " 12, in 6 " ...
 " 3, in 4 " ...
 Pound tins, 2 doz. in case
 12-oz. tins, " " "
 5-lb. " " "

W. H. GILLAI
 Diamond—
 1-lb. tins, 2 doz. in case
 2-lb. tins, 3 " "
 4-lb. tins, 4 " "

IMPERIAL BAKI

Cases.	Sizes.
4 doz.	10c.
3 doz.	8-oz.
1 doz.	12-oz.
3 doz.	12-oz.
1 doz.	2 1/2 lb.
1 doz.	5 lb.

OCEAN M
 Ocean Baking Powder, 1
 " " "
 " " "
 Borax, 1/2 lb. packets
 Cornstarch, 40 pkts
 Freight paid 5 p.c.

MAGIC

Cases.	Sizes.
6 doz.	4 "
4 "	4 "
4 "	4 "
4 "	4 "
2 "	4 "
2 "	4 "
1 "	1 "
1 "	1 "
1 "	1 "
1 "	1 "

ROYAL BAKIN

Sizes.
Royal—Dime
" 1/2 lb.
" 8 oz.
" 1 lb.
" 12 oz.
" 1 lb.
" 3 lb.
" 5 lb.

Barrels—When packed
 cent. discount will be

CLEVELAND'S BAK

Sizes.
Cleveland's—Dime.....
" 1/2 lb.
" 8 oz.
" 1 lb.
" 12 oz.
" 1 lb.
" 3 lb.
" 5 lb.

Barrels—When packed
 cent. discount will be

T. KINNEAR
 Crown Brand—
 1 lb. tins, 2 doz. in case
 " 2 " " "
 " 4 " " "

Blu
 Keen's Oxford, per lb....
 In 10-box lots or case
 Rockitt's Square Blue, 1
 Rockitt's Square Blue, 5
 Gillett's Mammoth, 1/2 gr
 Nixey's "Cervus," 1/2 gr
 " " in ba
 " " in p
 according to size.....

QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

July 19, 1906.

Baking Powder.

Brand	Per doz.
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$3 40
" 10, in 4 doz. boxes.....	3 10
" 2, in 6 ".....	0 80
" 3, in 4 ".....	0 70
" 3, in 4 ".....	0 45
Pound tins, 2 doz. in case.....	3 00
12-oz. tins, 2 doz. in case.....	2 40
5-lb. " 1 doz. in case.....	14 00

W. H. GILLARD & CO.

Diamond—	Per doz.
1-lb. tins, 2 doz. in case.....	\$3 00
1-lb. tins, 3 " ".....	1 25
1-lb. tins, 4 " ".....	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4-doz.	10c.	\$0 85
3-doz.	6-oz.	1 75
1-doz.	12-oz.	3 50
3-doz.	12-oz.	3 40
1-doz.	24lb.	10 50
1-doz.	5lb.	19 75

OCEAN MILLS.

Ocean Baking Powder,	Per doz.
1 lb., 4 doz.	\$0 45
" " 1 lb., 5 doz.	0 90
" " 1 lb., 3 doz.	1 25
Borax, 1/2 lb. packages, 4 doz.	0 40
Cornstarch, 40 pks. in a case ..	0 78

Freight paid 5 p.c. 10 days.

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
8 doz.	5c.	\$0 40
4 " " 4-oz.	0 80	
4 " " 6 " "	0 75	
4 " " 8 " "	0 95	
4 " " 12 " "	1 40	
2 " " 12 " "	1 45	
4 " " 18 " "	1 85	
4 " " 18 " "	1 70	
1 " " 24-lb.	4 10	
1 " " 5-lb.	7 30	
1 " " 6-oz.	1 30	
1 " " 12 " "	1 55	
1 " " 16 " "	1 55	

ROYAL BAKING POWDER.

Sizes.	Per Doz.
Royal—Dime.....	\$ 0 95
" 1 lb.	1 40
" 6 oz.	1 95
" 1 lb.	2 55
" 12 oz.	3 35
" 1 lb.	4 30
" 3 lb.	13 60
" 5 lb.	22 35

Barrels—When packed in barrels one per cent. discount will be allowed.

CLEVELAND'S BAKING POWDER.

Sizes.	Per Doz.
Cleveland's—Dime.....	\$ 0 93
" 1 lb.	1 33
" 6 oz.	1 90
" 1 lb.	2 45
" 12 oz.	3 70
" 1 lb.	4 65
" 3 lb.	13 20
" 5 lb.	21 65

Barrels—When packed in barrels one per cent. discount will be allowed.

T. KINNEAR & CO.

Crown Brand—	Per doz.
1-lb. tins, 2 doz. in case.....	\$1 20
1-lb. " 2 " ".....	0 80
1-lb. " 4 " ".....	0 45

Blue.

Keen's Oxford, per lb.....	\$0 17
In 10-box lots or case.....	0 16
Reckitt's Square Blue, 12-lb. box.....	0 17
Reckitt's Mammoth, 1/2 gross box.....	3 00
Gillett's Mammoth, 1/2 gross box.....	0 18
Nixey's "Cervus," in squares, per lb.....	0 18
" " in bags, per gross.....	1 25
" " in pepper boxes.....	0 08
according to size.....	0 08 0 10

Black Lead.

Reckitt's, per box.....	\$1 15
Box contains either 1 gross, 1 oz. size;	
1/2 gross, 3 oz., or 1/4 gross, 4 oz.	
Reckitt's Zebra paste, 1-gro. boxes, \$10.20	
per gross.....	

JAMES' DOSE BLACK LEAD.

	Per gross.
5a size.....	\$2 40
2a size.....	2 50

AMERICAN PURE FOOD COMPANY.

Borax "Queen."

40-oz. case, 4 doz.....	0 40
8-oz. " 4 " ".....	0 50

Lot 7 cases, freight paid. Conditions—2 per cent. 10 days; net 30 days.

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.....	0 08
" " 7-lb. cotton bags, per bag.....	



PETERBOROUGH CEREAL CO.

Canada Flakes, "Standard" case, 36/15's.....	\$4 40
5-case lots, 4 30	
Canada Flakes, "Jumbo" case, 24/25's.....	4 90
Canada Flakes, "Jumbo" 5-case lots, 4 80	

Freight prepaid.

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

Cocoas—	
Perfection, 1-lb., per doz.....	\$2 40
" 1 lb.	1 20
" 10c. size.....	0 90
5-lb. tins per lb.....	0 37
Soluble, No 1.5 and 10-lb. tins, per lb.....	0 20
No. 2 5 and 10-lb. tins.....	0 18

Special quotations for cocoas in bbls., kegs, etc.

Chocolate—	
Queen's Dessert, 1/2's and 1/4's per lb.....	\$0 40
Vanilla, 1/2's.....	3 35
Parisian 3s per lb.....	0 30

The following sweetened for household purposes:

Royal Navy, 1/2's and 1/4's, per lb.....	\$0 30
Diamond, " ".....	0 25
Special Diamond, 1/2's, " ".....	0 22
" " 6's, " ".....	0 22
" " 8's, " ".....	0 30

The following unsweetened:

Perfection, 1/2's, per lb.....	0 30
" " 1/4's.....	0 30
Flat cakes, per lb.....	0 30

Icings for cake—

Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. pkgs., per doz.....	0 99
Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. boxes, per doz.....	1 75

Confections—

Cream bars, 60 in box, per box.....	1 80
6 in box, per doz. boxes.....	2 25

Chocolate ginger, per lb.....	0 30
Crystalized " 1/4 lbs., per doz.....	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.....	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.....	0 25
Milk chocolate, 36 in box, per box.....	1 35
" " 36 in box, per doz. cakes.....	0 35

FRY'S

Chocolate—	per lb.
Caracas, 1/2's, 6-lb. boxes.....	\$0 42
Vanilla, 1/2's.....	0 42
"Gold Medal," sweet, 1/2's, 6-lb. boxes.....	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes.....	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes.....	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes.....	0 24

Cocoa—

	Per doz.
Concentrated, 1/2's, 1 doz. in box.....	2 40
" " 1-lb. " ".....	4 50
Homoeopathic, 1/2's, 14-lb. boxes.....	8 25
" " 1/2's, 12-lb. boxes.....	

EPF'S.

Agents, O. E. Colson & Son, Montreal.	
In 1/2, 1 and 1-lb. tins, 14-lb. boxes, per lb.....	0 35
Smaller quantities.....	0 37

RENSDORF'S COCOA

A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.

lb tins, 4 doz. to case.....	per doz., \$ 90
1 " " 4 " ".....	2 40
1 " " 1 " ".....	4 75
1 " " 1 " ".....	2 00

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.
J. A. Taylor, Montreal.
Jos. E. Huxley, Winnipeg.



	Per lb.
Elite, 1/2's.....	\$0 30
Prepared cocoa, 1/2's to 1/4's.....	0 28
Mott's breakfast cocoa, 1/2's.....	0 38
" " 1/4's.....	0 35
" No. 1 chocolate, 1/2's.....	0 30
" Navy " ".....	0 27
Vanilla sticks, per gross.....	1 00
Diamond chocolate, 1/2's and 1/4's.....	0 23
Confectionery chocolate, 2-lb. to 0 31	
Sweet chocolate liquors, 30c. to 0 34	

WALTER BAKER & CO., LIMITED.

	Per lb.
Premium No. 1 chocolate, 12-lb. boxes.....	\$0 35
Vanilla chocolate, 6-lb. boxes.....	0 47
German sweet, 6-lb. boxes.....	0 26

Breakfast cocoas—

5-lb. screw top cans, 10 cans in case, 36c.	0 40
Cracked cocoas, 1-lb. pkgs., 12-lb. boxes.....	0 33
Caracas sweet chocolate, 6-lb. boxes.....	0 37
Caracas tablets, 100 bundles, tied 5's, per box.....	3 00
Soluble chocolate (hot or cold soda) 1-lb. cans.....	0 42
Vanilla chocolate wafers, 48 to box, per box.....	1 56

The above quotations are f.o.b. Montreal.

WALTER M. LOWNEY CO.

Canadian Branch, 165-171 William st. Montreal

Breakfast cocoas—	Per lb.
5-lb. screw top cans, 10 cans in case, 36c.	
12-lb. boxes, 6 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-5-lb. tins, 40c.	

Sweet chocolate powder—

5-lb. tins, 10 tins in case.....	25c.
12-lb. boxes, 6 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	

Premium chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 30c.	
6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 30c.	

Milk chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 28c.	
100 2-cent pieces in box, each.....	\$1.25

Vanilla sweet chocolate—

100 2-cent. pieces in box.....	\$1.25
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	

Diamond sweet chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 29c.	
19-lb. boxes, 6 boxes in case, 1-lb. pkgs., 29c.	
6-lb. " 12 " " 1-lb. " ".....	22c.

Gold Medal chocolate powder—

5-lb. tins, 10 tins in case.....	36c.
10-lb. tins, 10 tins in case.....	33c.

XXX chocolate powder

5-lb. tins, 10 tins in case.....	35c.
10-lb. tins, 10 tins in case.....	25c.

TOBLER'S MILK CHOCOLATE.

5c. sticks, per box (40 sticks).....	1 50
10c. tablets or croquettes (20).....	1 50
20c. " (20).....	2 42

Condensed Milk.

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.

Cases.	Doz.
"Eagle" brand (4 doz.).....	\$6 00 \$1 50
"Gold Seal" brand (4 doz.).....	5 00 1 25
"Challenge" brand (4 doz.).....	4 00 1 00
Evaporated cream—	
"Peerless" brand evap. cream.....	4 75 1 20
" " hotel size.....	4 90 2 45



TRURO CONDENSED MILK CO., LIMITED.

"Jersey" brand evaporated cream per case (4 doz.).....	\$4 65
"Reindeer" brand per case (4 doz.).....	5 60



Coffees.

JAMES TURNER & CO. Per l

Mocha.....	\$0 23
Damascus.....	0 23
Cairo.....	0 30
Sirdar.....	0 17
Old Dutch Rio.....	0 13

E. D. MARQUEAU, Montreal.

	Per lb.
"Old Crow" Java.....	\$0 25
"Mocha".....	0 27
"Condor" Java.....	0 30
Arabian, Mocha.....	0 30
15-year-old Mandheling Java and hand-picked Mocha.....	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case.....	0 30
Madam Huot's coffee, 1-lb. tins.....	0 23
" " 2-lb. tins.....	0 23
100 lb. delivered in Ontario and Quebec.	
Rio No. 1.....	0 15
Condor I, 40-lb. boxes.....	45c.
" II, 40-lb. boxes.....	42c.
" III, 80-lb. boxes.....	37c.
" IV, 80-lb. boxes.....	35c.

"Batger's"

**Lemon Squash, &
Lime Juice Cordial**

When your customers come in and ask for a **Good Summer Drink** sell them **Batger's** Lemon Squash or Lime Juice Cordial—They give the satisfaction that brings repeat orders—**No Sugar Required**, but just add water. Very **handy** and **economical**. Retail at popular prices and shows a splendid profit. Try a case of 2-doz. Pints or Quarts.

Rose and Laflamme
Montreal and Toronto

**ABOUT
HALF
THE
MAPLE
SYRUP
SOLD**

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half.

Which "half" are you selling?



$\frac{1}{2}$

ROSE & LAFLAMME, Agents, Montreal

EXPORT TRADE DEPARTMENT

Firms Abroad Open for Canadian Business

THOS. BOYD & CO.,
28 KING ST., - LIVERPOOL.
are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th ed., Western Union and Lieber's Codes. T. A. "Boyd."

HENRY COLBECK
NEWCASTLE-UPON-TYNE.
invites consignments of green and dried fruits. Newcastle is the centre of one of the largest mining and industrial districts in the United Kingdom, with a population of upwards of 2,000,000 within a 2-mile radius.

A. C. DOUGHTY & CO.
Head Office, 39 Eastcheap, LONDON.
PROVISION IMPORTERS
Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A. B. C. 4th and 5th editions, A1, Western Union. Highest References.

LONDON is the CAPITAL of the BRITISH EMPIRE, and will take any worthy productions of her children across the seas.
JAMES EVERETT & CO., Grocers' Agents,
38 Gt. Tower St., LONDON, E.C., ENG.
do business with all the best buyers. Send them something to sell.

J. H. GAITSKELL & CO.
PROVISION MERCHANTS, LIVERPOOL,
invite consignments of Spare Ribs, Hocks, Tongues, etc. Splendid outlet for all kinds of pickled meats. Best prices—prompt returns. Write us. Established 1883.

W. C. GREGSON & CO.,
PROVISIONS POULTRY CEREALS
LIVERPOOL, Produce Exchange Bldg

GEORGE LITTLE LIMITED
Canadian Produce Importers,
MANCHESTER.

BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

OSWALD MURRAY & CO.
Merchants and Manufacturers' Agents
53 Gracechurch Street, London, England
Are open for Agencies for Canadian produce (fruits, pulps, &c.) such as are used by Confectioners and Jelly makers, and are in touch with all these firms in the United Kingdom. First-class references.

Cable Address "RAPP, LIVERPOOL"
HERMAN RAPP & CO.
Provision Merchants.
19 MATHEW STREET, LIVERPOOL.
Liberal advances on consignments.

DAVID SCOTT & CO.
Est. 1878. 10 North John St., LIVERPOOL ENGLAND. Splendid connections and references. Try us with a shipment of
CANNED GOODS.
T. A.—Scottish, Liverpool.

GEO. RANSAY WARD,
58 Limes Grove, Lewisham, England,
Solicits representation of Canadian shippers of Hams, Cheeses and Canned goods, to canvas for orders from large English wholesale buyers. Extensive connection. Highest references and security.

HAMILTON WICKES & CO.,
Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL.
Reports and valuations made in Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

James Methven, Son & Co., St George's House, EASTCHEAP, LONDON, ENG
Large connection amongst best Wholesale Grocers and Bakers in Great Britain
We also ship several British lines to United States and Canada.
CORRESPONDENCE INVITED.

P. & F. Vincentelli Makers and Exporters of Candied Peels.
Daily capacity of our plant: ten thousand lbs.
Telegraphic Address—"VINCENTELLI," Antwerp. A. B. C. Codes.
General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports and valuations made on fresh or canned fruits, fish, pork and beef meats.
Best attendance on consignments. HIGHEST BANK REFERENCES

August 3rd issue of THE CANADIAN GROCER will contain a SPECIAL REPORT OF THE CONVENTION of the Retail Merchants' Association of Western Canada, to be held at Winnipeg, July 26th and 27th.

Coupon B
For sale in Canada
Limited, Toronto
File, Montreal.
\$1, \$2, \$3, \$5, \$10

In lots of less than
books, 1 kind as
100 to 500 books ...
100 to 1,000 books ...

Allison's C
\$1 00 to \$3 00 book
5 00 books
10 00 "
15 00 "
20 00 "
25 00 "
50 00 "



The Davidson &

Wilson
50 lbs.
three lb

Bode's Brand
RETAI

Bode's Mental
5 cent 1 kgs. to th
Bode's Crushed Fr
plgs. to the box
Bode's Pepsin Gum
the box
Bode's Chulets in
teed 200 to the pe
Bode's Chulets, 60
cartoon.....



WM. BRAID & CO., Importers of TEAS, COFFEES and SPICES



Braid's Best Coffee IS THE BEST

We don't want you to judge it by what we claim for it, but by actual test.

Give it a trial
It sells on merit

Packed in 1, 2, 5, 10, 25 and 50-lb. air-tight cans, also in barrels.

WM. BRAID & CO., Vancouver, B.C. BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.	Un-covered bered.	Covers and Coupons numbered
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

\$1.00 to \$3.00 books	3 cents each
5.00 books	4 "
10.00 "	5 "
15.00 "	6 "
20.00 "	7 "
25.00 "	8 "
50.00 "	12 "



Per doz.	4-oz. cans \$ 0 90
"	6-oz. " 1 35
"	10-oz. " 1 85
"	Quart " 3 75
"	Gallon " 10 00

Wholesale Agents
The Davidson & Hay, Limited, Toronto

Fly Pads.

Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

Bode's Brands of Chewing Gum.

Per Box	
Bode's Menthal "Pepsin" Gum, 40 5-cent pkgs. to the box	\$1 25
Bode's Crushed Fruit Gum, 36 5-cent pkgs. to the box	1 00
Bode's Pepsin Gum, 23 5-cent pkgs. to the box	0 75
Bode's Chulets in 3-lb. boxes, guaranteed 200 to the pound	1 40
Bode's Chulets, 60 5-cent. pkgs. to the cartoon	2 10

Infants' Food

Robinson's patent barley	1-lb. tins	\$1 25
"	1-lb. tins	2 25
"	1-lb. tins	1 75
"	1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS.	Per doz.
Frank Magor & Co., Agents.	
Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry "	2 00
Apricot "	1 75
Black currant "	1 75
Other jams	\$1 55 1 90
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07½
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 07
7 and 14-lb. wood pails	0 07
30-lb. wood pails	0 06½
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case, per doz.	0 07½
7 and 14-lb. wood pails, 6 pails in crate	0 07
30-lb. wood pails	0 06½
Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	\$1 60 1 90
5, 7, 14 and 30-lb. pails, per lb.	0 09 0 12

Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.	
Tierces	\$0 08½
1-bbls.	0 79½
Tubs	0 09½
Cases, 3-lb. tins	0 09½
" 5-lb. "	0 09½
" 10-lb. "	0 09½
20-lb. wooden pails	1 83
20-lb. tin pails	1 73
Wood net, tin gross weight.	

Licorice.

NATIONAL LICORICE CO.	
5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	0 73

Lye (Concentrated)

GILLET'S PERFUMED.	Per case.
1 case of 4 doz.	\$3 60
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.	
D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MAROEAU, Montreal.

"Condor," 12-lb. boxes—	
1-lb. tins	per lb. \$0 35
4-lb. tins	" 0 35
1-lb. tins	" 0 32½
4-lb. jars	per jar 1 20
1-lb. jars	0 35
Old Crow, 12-lb. boxes—	
1-lb. tins	per lb. 25
4-lb. tins	" 0 23
1-lb. tins	" 0 22½
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Marmalade.

T. UPTON & CO.	
12-oz. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40

In 5 and 7-lb. tins and 7-lb. pails, per lb. 0 07
Golden shred marmalade, 2 doz. case, per doz. 1 75

Saratoga Chips.

MRS. RORER'S SARATOGA CHIPS.	
36 large size pkgs., per case	\$3 40
72 small "	5 40
Assorted 18's and 36's	5 40
In bulk—Bbls., 50-lb., per lb.	0 25
" 1-bbls., 25-lb.	0 25
Terms 30 days net, or 1 per cent. 10 days.	

Sauces.

Worcestershire, Holbrook's, small, per doz.	\$2 15
Worcestershire, Holbrook's, large, per doz.	3 00
Less than case lots, 10c. and 1½c. doz. extra.	

Soda.

COOW BRAND.	
Case of 1-lb. containing 60 packages per box, \$3 00.	
Case of 1-lb. (containing 120 pkgs.) per box, \$3 00.	
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.	
Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.	



MAGIC BRAND

Per case	
No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	2 85
1 case	2 85
5 cases	2 75

Soap and Washing Powders

A. P. TIPPET & CO., Agents.	
Maypole soap, colors	per gross \$10 20
" " black	15 30
Orlolo soap	" 10 30
Gloriola soap	" 15 00
Straw hat polish	" 10 20

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