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THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

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MUSTARD**



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“Edwardsburg”

The names “Edwardsburg,” “Benson” and “good starch” have been so closely identified in the minds of all successful grocers for over forty years, that **now** one name suggests the other name naturally.

For a day—for a year it may be—a new thing may command some attention, but enduring success must be founded on intrinsic worth. Quality always counts—in the end. But you must maintain quality steadfastly year after year—you must compete in **quality** as well as in price, else you are lost.

“Edwardsburg” or “Benson” on a Package of Starch

it means that unusual skill and painstaking care and absolute purity have made its contents “best” by all the tests that go to prove it so.

Time tests **all** things—“time-tested and true” is the Edwardsburg motto. Not for a day—or for a year—but for **all** time, and thus far with Edwardsburg—for **half a century**. You are safe when you buy “Edwardsburg”

Benson's Prepared Corn
Silver Gloss Starch
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Starch.

Edwardsburg Starch Co., Limited

Cardinal, Ont

ESTABLISHED 1858.

Montreal, Que.

Corn Brooms	BROOMS	STANDARD BRANDS	Corn Whisks
"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER" Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.		"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ... Always reliable and as represented.	
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AND
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Profit

THE ONLY PERFECT CHEESE.

The T. D. MILLAR PARAGON CHEESE CO.,
INGERSOLL, ONTARIO.

Agents—Frank Magor & Co., Montreal. A. E. Richards & Co., Hamilton.
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Order Salt Now

Stocks at our various shipping points are ample and in excellent condition. We can ship promptly as there is no difficulty in getting cars. Later on comes the busy season, both for ourselves and the railways. Dealers who have to replenish their stocks to provide for spring business will confer a favor by placing their orders at once.

We assort cars to suit purchasers, and supply either Coleman's or Rice's Table and Dairy Salt as required.

R. & J. RANSFORD, Clinton.

**Profitable
Points for
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**"Thistle"
Brand
Finnan
Haddies**

REAL
Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.



Made by particular people for particular people. Pure Bi-carbonate of Soda.

The Soda of confidence and strength. Order this brand.

**"Thistle"
Brand
Kipperd
Herring**

The choicest fish only—fat and selected personally—toothsome and clean.

Every tin warranted.

**Tender
Macaroni**

"A thread-bare story" someone says. Perhaps so, but it will bear repeating. P. Codu makes his Macaroni from the only wheat that Macaroni ought to be made of—Russian Wheat.

This wheat gives a delicacy and whiteness to the Macaroni that can be obtained in no other way. Folks try to imitate it, but consumers don't see it in that light. We ought to know—we have had the experience.

**Made by
P. Codu**

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO., Genl. Agts., Montreal.

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339 AND 341 ST. PAUL ST., MONTREAL.

Now is the time for hotels and steamboat companies to complete their stock of Crockery and Glassware. Should any of our customers be short of the above staple lines, we cordially invite them to write us for quotations, or to examine our samples by a call at our store.

We make a specialty of plain hotel ware, both in French China and White Granite.

Cresting done at reasonable prices.

Make Your Order Read "With Bags."

The price of paper is going up, up, up! If you buy paper bags at retail they will cost you printed in one color about \$8 00 a thousand—that is bags holding 8 or 8½ lbs. of Tillson's Pan-Dried Rolled Oats or Molina Rolled Wheat. We are still supplying paper bags to our trade for the nominal price of \$4 00 per thousand—or two-fifths of a cent each. This is considerably less than we pay for them, but we are glad to supply you with enough of them to put up the quantity of Rolled Wheat or Rolled Oats that you purchase from us.

On each barrel of Rolled Oats or Rolled Wheat containing bags you will find a brightly printed label reading, "Bags This End." Save money by making your order read "With Bags."

The Tillson Co., Limited
Tilsonburg, Ont.

**“Try,
Try,
Again.”**

If at first you don't succeed—you know what to do. The grocer who has been fooled in the quality of the cigars he has bought better now make

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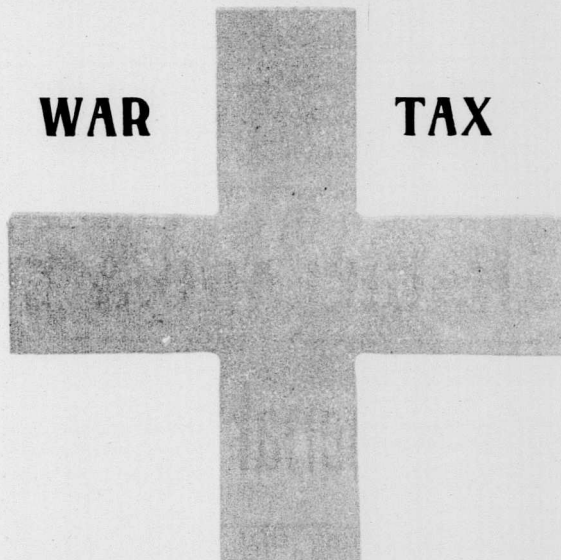
No risk! Your money back at any time within six months if the cigars do not sell readily and give perfect satisfaction.

My terms are 5 per cent. discount if the bill is paid in 30 days—4 months net.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

“RED CROSS” BAKING POWDER.

Ask your jobber for it. Sold by all wholesale grocers.



We tax ourself $\frac{1}{4}$ of a cent. per can for the year 1900 for each can of “Red Cross” Baking Powder, and give the proceeds to the Red Cross Society for the wounded soldiers in South Africa.

We will be pleased to give quotations to any wholesale dealer that our travellers have not reached.

CAPSTAN MFG. CO.

Sole Manufacturers. COLLINGWOOD, Ont., Canada.



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LIMITED.

CARLISLE, ENG.

Inventors and
Original
Manufacturers
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CELEBRATED
**CAFE NOIR
BISCUIT.**

N.B.—He will mail samples to your customers.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

*Copy of Circular to
Customers of the
Grocery Trade.*

We have much pleasure in handing you a sample of Carr's Cafe Noir Biscuit — specially suitable for 5-o'clock teas, receptions, etc., on account of its delicious and aromatic flavor.

Often imitated but never equalled.

Yours faithfully,

MADE IN CANADA.



**“STERLING”
BRAND
PICKLES.**

What the grocer's trade is depends on the class of goods he sells. Keeping of reliable goods brings the satisfactory and buying customers. In the selection of pickles there is never a mistake made when it is “Sterling” brand pickles that is offered the customer.

T. A. LYTLE & CO.

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Here is where
Quality comes in.

Imperial White Wine Vinegar

we guarantee to be the best quality of White Wine Vinegar sold in Canada—clear and sparkling—will remain so until the last half pint is drawn from the cask. Delicious flavor. Costs no more than ordinary kinds. One purchase will convince you. Our travellers will show you samples.

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There is nothing that will give such a high polish on box calf, goat, seal, vici kid, dongola and all black and colored leathers. Put up in tan, black and chocolate. Manufactured from pure oils, and will keep the leather soft and pliable. Sold by all dealers and wholesaled by



THE F. F. DALLEY CO., LIMITED, **HAMILTON.**

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JATERSONS'

"CAMP" COFFEE IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER
FOR IT



Batty & Co.

ESTABLISHED 1824

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OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

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VOL. XIV.

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NO. 17

SCOTCH SPORT AND HIGHLAND PROSPERITY.

By Augustus Grimble.

The subjoined article should be read by every business man in Canada. There are few places in Canada that have not, or could not be made to have attractions for tourists. And as business men reap the greater gain from tourist travel, it is obviously in their interest to do all they can to have the advantages of their respective localities brought into prominence. The following article shows what tourist travel is doing for the prosperity of the Scottish Highlands, and we print it in the hope that it may prove an inspiration to business men in Canada who have as yet displayed little or no enthusiasm in regard to tourist travel:

FINDING myself in June last near Duncansby Head, and having spare time, I resolved on making a journey around the north coast of Scotland and visiting a country which was new to me. During my trip I stayed at the hotels of Lairg, Overscaig, Altnaharra, Forsinard, Melvich, Bettyhill, Tongue, Durness, Riconich, Scourie, Loch Inver, Inchnadamph, and Altnagalagach. All of them are fairly comfortable, and attention and civility reign supreme. The breakfasts would be nicer if good Wiltshire or Irish bacon were put on the table instead of hard, gristly, uneatable lumps of pig, libellously called ham, which appear daily only to be removed untouched. Likewise, the dinners would be better with a less ambitious menu—plain roast and boiled of the best is all one wants or expects, and the *vol au vent* of a Highland cook quite fails to recall reminiscences of the club chef, or even of the "Cecil" or the "Savoy." However, I did not take up my pen to write about eating, and my readers must pardon the digression. The libel on my old friend Mr. Ham led me to run riot.

From the outset of my trip I began to be impressed with the large sums of money that were brought to these parts by the

humble brown trout. Each of the above mentioned hotels have lochs more or less large and numerous lying within a few miles of them, on which they have the right of fishing. The hotels of Lairg—Altnaharra, Forsinard, Melvich, Riconich, Loch Inver, and Inchnadamph—have also salmon fishings; all, however, were crowded to the attics with anglers, and on the average each of these hotels lodged at the very least 10 anglers a day from the middle of May to the middle of September.

At the lowest estimate it will cost each one 16s. a day for his hotel bill. There will be a further charge of 3s. 6d. a day for the gillie, and 1s. 9d. more for the man's lunch. The wage is right, the lunch charge too high. To this there is also usually a further item of 3s. a day as a share of the hire of the machine conveying anglers to and from the nearest points of the various lochs; and so we come to a minimum expenditure of 25s. a day for each trout-fisher. I have dealt with anglers only; but it may be mentioned that many of them bring their wives and families, and thus add considerably to the takings of the hotels. The 13 hotels, each with its 10 anglers at 25s. a day, will show a daily return of £162, 10s.; and as this lasts for fully 100 days, there is a sum of no less than £16,250 spent in the county of Sutherland alone solely for the privilege of catching brown trout, which at the best average three to the pound. And when it is a matter of a basket of trout, hotel weighing is always flattering.

In addition to these trout fishing centres, there are also hotels at Inveran, Brora, and Helmsdale much affected by salmon-anglers.

Now, it is quite easy to count up 65 other hotels in Scotland which are chiefly maintained by the army of trouters, who farther south are in evidence in even larger numbers than in Sutherland, for the hotels of the south are not only more accessible, but are also capable of putting up many more. In order, however, to be well within the mark, we will take it that each 13 of these 65 hotels give the same return as that made by the 13 of Sutherland, and then we have a further sum of £81,250, and a grand total of £97,500. To this must be added the moneys spent at the many smaller inns which only put up a few anglers, and thus we arrive at a sum of quite £120,000 disbursed each year in the hotels of the Highlands, not by tourists, but by anglers who would not come at all if there was no angling. A large proportion of the earnings of each hotel is distributed in its immediate neighborhood in the shape of servants' wages, in the purchase of horse-keep, provisions, farm and dairy produce, etc.

It is, therefore, clear that without the presence of the humble brown trout the Highland hotels and the Highland population would fare but poorly during the months of June, July and August. To maintain and even increase this prosperity should be the object of both hotel owners and hotel renters; and to that end it is absolutely essential that the trouting should not be allowed to deteriorate. The incessant and skilful fishing carried on during each trouting season must eventually reduce their numbers and ultimately result in a falling off of quantity and quality unless artificial means are used to make good the over-fishing of each season. Already the ferox has become well-nigh extinct were it once was plentiful. The



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The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

weights have dwindled down to small specimens of from 3 to 6 lb., and it is rare now to hear of them as weighing from 10 to 30 lb. The old stagers have been caught; the younger ones will never have time given them to grow big; and, unless the proprietors of lochs holding ferox close them periodically, in 10 years hence the ferox will be as rare in the Sutherland lochs as the osprey.

I remember in the spring of 1858 staying at Ederline, at the south end of Loch Awe. At that period my friend and I were the only fishers out of the few that then fished the loch who devoted whole days to trolling for ferox—more often than not with no result; although during my visit my host was rewarded by one of 29½ lb. and I with another of 12 lb. In those times it was quite a matter of course for two rods in a few hours on a favorable day to take into their boat from five to eight dozen herring-sized trout. But now, alas! two rods do not make a score like that once in a season, over fishing, pike and steamboats having all contributed to make this splendid loch comparatively poor. I am not able to say if ferox are bred at any of the hatcheries. I think not, and beg to throw out the suggestion that the breeding establishments would be doing a good stroke of business for themselves, and, at the same time, be keeping the race of ferox in existence, if they turned their attention that way. Some of the hotelkeepers—the earliest of them, I think, was Mr. Morrison of the Melvich Hotel—have already been wise enough to resort to artificial stocking, and by the introduction of Lochleven trout, purchased from Howietoun or other large breeding establishments, are doing their best to make the supply meet the demand. The greater number are, however, content to make hay while the sun shines, and leave matters to take their chance; in their own interests the owners of the hotels ought to bind the hotelkeepers to place a certain amount of fresh stock in the lochs each season. It

would be a good plan if the owners or renters of hotels not very far apart combined together and started a hatchery among themselves, for up to certain distances the fry are easily transported from place to place. At other hotels so numerous are the lochs over which they have fishing rights (one landlord told me he had upwards of 80!) that a certain number might be closed every year and fished only in alternate seasons, or even in every third one.

To form an approximate estimate of the sums disbursed by the renters of salmon fishings is a more difficult matter; but, leaving out the money paid for salmon fishing included in a shooting-rent, the money paid for salmon fishing, together with the incidental expenses incurred, may be put down at another £80,000, not one penny of which would Scotland see if there were no salmon fishing. I have arrived at this sum in a roundabout sort of way, but believe it is under the mark. Thus, when I first began to fish on my own account in the early sixties, I could rent a month on a fairly good stretch of water for from £40 to £60, the services of a gillie being usually included in the rent. For that outlay I used to average as nearly as possible a fish for every sovereign; my worst month, which cost £45, was 16 fish; my best 88, for £35, and both of them were on the Dec. About 1867 the rents began to rise and fish were costing me quite £2 10s. each, which speedily went to £5 a head; until, from 1870 up to the present, angling rents have increased by leaps and bounds, forcing me to retire—for as anglers became more plentiful good angling became scarcer; and nowadays it may be reckoned that fish cost the catcher quite £10 each.

To revert to Sutherland, in which county there are the Borgie, Brora, Dionard, Halladale, Helmsdale, Hope, Inchard, Inver, Kirkaig, Laxford, Naver and Shin—12 good rivers in all, the whole of which, with the exception of the Shin, are owned from source to mouth by the Duke of

Sutherland, who, inasmuch as he also possesses all the coast netting-rights, is doubly monarch of all he surveys.

Let us look at the rentals of these rivers in the order in which they are printed. The angling rent of the Borgie is included in the rental of the shootings, but may fairly be valued at £100.

The Brora angling is also let with the shootings of Gordon Bush and Balnakoil; and if both tenants cared to let the spring fishing from February 11 to the end of May they would get upwards of £600 for it.

The Dionard is a late river, in which clean fish are seldom seen until after the first flood at the end of June. There are the Durness and Gualen beats; and if both were let from July 1 to September 30, they would bring in from £150 to £200.

The Halladale, which opens on January 11, is totally dependent on rain. It is divided into six beats, one to each of the hotels at Gorsinard and Melvich, one to Mr. Pilkington, of Sandside, one to the tenant of the Bighouse shootings, and two go to Mr. Fox, who has had the Forsinard shootings for many years. The beats are fished in rotation, No. 6 being nearest the sea; the two upper ones are not of much account, and the probable value of the angling is about £200.

The Helmsdale is let with the six shooting-lodges on its banks. It is one of the best and earliest of the Scotch rivers; it opens on January 11, and if a rod is let for the early fishing, from £80 to £100 is usually paid from the opening to the end of February, which, according to the weather, is either very cheap or very dear—more often than not it is the latter; but if by chance the weather is mild and open, then very fine sport is nearly a certainty. If a rod is let later, then up till the end of May from £100 to £120 a month is asked and readily paid. Therefore, if all the six tenants choose to let their angling, they would get for division between them about £2,300.

The angling of the Hope goes with the

It Will Pay

the grocer to examine the bargains our travellers offer in **INDIAN** and **CEYLON** Teas. Quality strictly first-class. Variety extensive. Our **DARJEELINGS** are the best. Have snaps in cheap **JAPANS** and **YOUNG HYSON** Points.

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LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS **Hamilton.**

Here is a choice lot of

Gallon Goods

If you handle this size package, they are worthy of your attention. Prices are low and quality A1.

Gallon Pumpkins,	Strathroy
“ Tomato Soup,	Van Camp
“ Catsup,	Garden City
“ Raspberries,	Garden City
(Solid Pack.)	
“ Pears, Bartlett,	Jubilee
“ Plums, Damson,	Jubilee
“ Apples,	Simcoe
“ Apples,	Wentworth
“ Apples,	Red Cross
“ Blueberries,	Loggie
“ Peaches,	Jubilee

JAMES TURNER & CO. WHOLESALE GROCERS **HAMILTON.**

GRAND MOGUL EXTRACTS “IS PURE FLAVORING.”

Guaranteed the best value in Canada, strength and flavor considered.

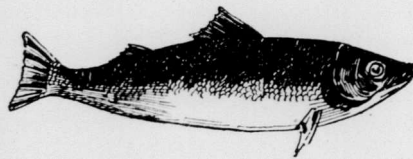
A large, handsome card sent free with each dozen, representing a part of the Canadian Contingent cooking a meal—very attractive.

AGENCIES—
Montreal Winnipeg
Toronto Vancouver

T. B. Escott & Co., London, Ont.

SALMON We have a large stock of the best grades.

CLOVER LEAF, Flats.
 CLOVER LEAF, Talls.
 MAPLE LEAF, Talls.
 HORSE SHOE, Flats.
 HORSE SHOE, Talls.



LOWE INLET, Talls.
 O-WEE-KAY-NO, Talls.
 NIMPKISH, Talls.
 GOLDEN NET, Talls.
 SUNFLOWER, Talls.

THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

shooting of the same place. It is a late river, not worth a cast till July. From Loch Hope to the sea there are seven good pools, which go with Hope Lodge, which also has a boat on the loch along with two other adjacent shootings, which have the fishing in the upper river running through Strathmore. The whole of the angling may be put down as worth £150.

The Inchard is a July stream, hardly worth calling a salmon river, for the mile of its course is just one swift rocky run of foaming water. Loch Garbet Beg, out of which it flows, holds a good many sea trout, with some salmon and grilse, all of which rise to the fly. The angling of this loch may be put down as worth £80 a year.

The angling of the Inver, Kirkaig and Laxford can be lumped together at about £400. The Shin produces about £650 a year, and the Naver £600.

These figures give us £5,200 spent on angling rentals in the county of Sutherland.

In a like manner I have estimated the value of the anglings in all the other Scotch counties; but it would be wearisome to give them in detail. Suffice it to say their total comes to £75,000. Therefore, on the showing of these figures, which I have been particular to keep under rather than over the mark, salmon and trout fishing brings a

yearly sum of £200,000 into Scotland, finds work for at least 2,000 keepers and gillies, and maintains 100 hotels, with all their servants, etc. Were it not for the salmon and the trout the gillies would be idle, and not one penny of this large sum would find its way over the Border.

There would, of course, always be the usual amount of tourist traffic in the summer, of people who come north merely in search of pretty scenery, bracing air and change; and though their united disbursements must represent a large sum, yet without the fishers and the shooters the Highlands would be in a sorry plight. I am at a loss to understand how it is that hotelkeepers, tacklemakers, and gillies, and all those who are benefited by supplying the wants of the anglers, do not take a greater interest in the threatened extirpation of the salmon and the sea trout; for if these fish became so nearly extinct as to make the pleasure of fishing for them a mockery and a farce, then good-bye to the anglers and their money.

As to the sums spent on shootings, so large is the total that it is a difficult matter to arrive even at an approximate estimate. In Perthshire alone there are 465 shootings, of which about four-fifths are let to tenants, and bring in about £150,000 a year—or an average of £400 a year, which seems about

a fair estimate, if it be borne in mind that this is an expensive county, and that 50 of its best shootings fetch £35,000, or an average of £700 a year! In the whole of Scotland there are about 4,000 shootings; and as each of them must at least employ one keeper and one gillie during the shooting season, some estimate may be formed of the money expended in wages and the number of people employed. In the deer forests and on the larger shootings there will often be from four to six men permanently engaged, and from six to eight others working for the shooting season only. In a well known forest, where I once spent many pleasant days, there were three foresters, three gillies, and three ponymen out each day; on the grouse-ground there were three keepers with three underkeepers, a kennelman, and two carriers going to and from the nearest railway station—a total of 18 men and 5 horses; not to mention the ponies kept for riding into the forest and those kept to carry grouse-panniers. On this property three rifles could stalk each day, while three other parties of two each could shoot grouse, or the six could combine for driving.

There are plenty of other places in the north worked on nearly identical lines, and the mention of this class of shooting brings one naturally to the subject of the enormous



Who buys good land buys many stones,
 Who buys good meat buys many bones,
 Who buys good eggs buys many shells,
 Who buys good CHEESE buys nothing else.

"Good cheese" means "**IMPERIAL CHEESE**," for, while you may occasionally get a good piece of ordinary cheese, **Imperial** is the only cheese that you can **always** depend on—whose quality never varies, and once your customers get it they'll use nothing else.

PROMPT SHIPMENT

of orders is being managed under difficulties this week owing to the strike of teamsters of the Railway Cartage Companies. However, with the arrangements that we have made, we hope to fully sustain our reputation in this regard.

SEND ALONG YOUR ORDERS.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET,

TORONTO.

rents now paid. Those who 40 years ago were accustomed to kill 8 or 10 stags, 300 to 400 brace of grouse, and 100 salmon, all for from £250 to £350 a year, never cease grumbling at the excessive rise in values and the rapacity of the proprietors. As an instance of this appreciation, I well remember that in 1857 a friend rented the Loch Inver and Inchnadamph shootings, together with a daily beat on the Inver, for £250 a year; this included the use of two bedrooms and a sitting-room at Loch Inver hotel, and the same at Inchnadamph, for in those days there was no house on the ground. It was to this little paradise that my premier trip to Scotland was made, and there I killed my first stag, grouse and salmon. We used to get from 6 to 10 stags, 300 to 400 brace of grouse, a certain amount of ptarmigan, black-game, duck and snipe, with about 100 salmon. The same shooting at present brings in a good deal over £1,000 a year, though I doubt if the grouse shooting is better than ours was. The fishing is certainly very, very much worse, and the difference is that a good house has been built and a large tract of hill cleared of sheep, so that more deer are killed; also, the place is easier of access, for in our day the railway had not got as far as Lairg, and stopped at either Invergordon or Tain—

cannot remember which; but it was from one or the other that we had to post. All the grumbling in the world will not make rents any less. It is true that the much-to-be-pitied old-fashioned sportsman is now asked to pay £1 where years ago he paid 5s. Then later on how he "kicked" when it came to 10s. But £1!—an increase of 75 per cent. on the original rent!—oh dear, no! He would rather strike than submit, so sadly he takes his departure from the lodge, the while grumbling furiously, and chiding the owner with his greed. Nevertheless, in the lapse of a few weeks someone will have taken the place at the rent asked. Unfortunately for the sportsman with moderate means, rich men appear to become more plentiful each season. It is a case of supply and demand, and cannot be helped.

With regard to the renting of shootings, it seems almost laughable and unnecessary to caution any one against being too easily led away by the wording of an advertisement or the ipse dixit of a shooting agent without duly verifying the same. But, in spite of all the warnings that have been published, the man who wants a thing hotly will be apt to forget that every advertisement is framed to make the very best of the place it describes, and that every agent will be

likely to do the same with regard to any place put into his hands. Therefore, after the intending lessee has satisfied himself that the sport is likely to be all right, he should take special care to make sure that the "thoroughly well-furnished mansion or lodge" is a fact and not a myth. On this point much trouble and unpleasantness has frequently arisen. What can be more annoying for a host who has paid a big rent to take a party to a shooting house on August 10, perhaps 15 miles from anywhere, and to find it short of beds and bedding, arm-chairs and sofas, curtains, crockery, glass, pots and pans, etc.? For these sort of troubles the estate factor is to blame more often than the London shooting agent, who can but take the description as furnished to him, and who cannot be expected to go to the expense of verifying it. Thus the agent is often innocently led into making "misrepresentations," as they are mildly called. The would-be renter's best plan is to go and see for himself, or to send someone who will ascertain for him the true state of affairs. There is not, I think, so much misrepresentation about shootings as existed formerly. Several actions at law for recovery of rent have ended in the victory of the plaintiff, a result which has done wonders for the interests of future shooting



You can sell UPTON'S MARMALADE

to every intelligent customer you have. **HOW?**

If your customer is in the habit of buying her marmalade, point out to her that UPTON'S has the quality of the finest imported goods, at half the price.

If she makes her own marmalade, show her how much trouble she can spare herself by using UPTON'S—she'll find it just as cheap and much nicer than what she makes herself.

A. F. MacLaren Imperial Cheese Co., Limited
CANADIAN SELLING AGENTS.

For sale by all Jobbers.



W. B. & C. Sweet Pickles *Are Delicious.*

Half-pints—Pints—Quarts and Half-galls.

Waldorf Relish

and

Waldorf Catsup

Every first-class grocer should sell it.

Prepared Mustard

Baked Beans.

Profitable to the Retailer—Satisfactory to the Consumer.

Selling Agents

A. E. RICHARDS & CO., Hamilton.

lessees. In spite of all drawbacks and paltry bothers, money paid for a shooting is money well spent. The class of men who pay each year clearly shows which way the wind blows. I take up my Watson Lyall—that capital shilling's worth—and open it at random at "The Shootings and Salmon-fishings of Scotland." In the first 50 over which I run my eye are the names of well-known bankers, brewers and brokers; of dukes and distillers; of Jews, judges and jam makers, picture-dealers and pickle-makers, soldiers and sailors, M.P.s and merchants, newspaper owners, lawyers, etc. Depend on it, all these gentlemen, representatives of the brains and the wealth of the country, would not be silly enough to spend large sums in rents purely because it is the fashion to have a Highland shooting. No! There is something more in it than that. There is the relief from working at high pressure. There is the inducement to take exercise—and hard exercise, too—in the finest air in the world. There is the sensation of hardening muscles, clearer eyesight, and daily increasing health and vigor. There is the delight of lovely scenery, the scent and the color of the heather, the sight of distant lochs and the sound of rippling burns; and every footstep of a day at the grouse offers some gratification to our best senses, while the philosopher-sportsman may even train himself to really laugh at his misses.

The bulk of the shooting-renters are men who work hard and make money freely. The same may be said of the salmon-fishers; but the bulk of the trouters are men who work hard but do not make money in such large sums. I have shown how in their case "every mickle makes a muckle," and that they spend £120,000 a year on trout-ing; that the salmon-fishers spend £80,000 a year on rent alone; and now to come to some estimate of the yearly sum disbursed by the shooters. It would be well within bounds if we estimate that every Scotch shooting is let at an average rent of £250 a

year. There are 4,000 of them; and, supposing that three-quarters are let, we arrive at a sum of £750,000 paid for rent only, and which does not include the wage-bill or any of the hundred and one sundries that are necessary. If we add these results together we arrive at a total of £995,000 annually spent in sport in the Highlands; and I believe it would be quite safe to add another £100,000 to this and yet be within the mark.

I was on one occasion the guest of an intimate and rich friend whose shooting expenditure was very large; and, as he first mentioned the subject to me in the course of conversation, I dropped some remark which he construed into a censure of his big rent; whereupon he turned on me, exclaiming: "Worth the money? Why, of course it is—and no one knows it better than yourself. Why, rather than miss it, I would pay the whole thing twice over." And, in the belief that that man was right, so, if he could only afford it, would also do.

FOOD CONSUMPTION IN ENGLAND.

The Westminster Review has prepared some figures on the above subject, to which these comments are added: "In 1888," says our contemporary, "we expended in England £46,000,000 on wheat, £80,000,000 on meat, £31,000,000 on tea and sugar, making a total of £157,000,000, or £4 5s. per inhabitant. In 1897 we expended £189,000,000 on food out of a total of £481,000,000, showing an increase over 1888 (ten years earlier) of £30,000,000, which sum is far in excess of the requirements of the increased population during that period. Value of food imports, common necessities of life, such as wheat, sugar, meat, butter, cheese, tea, coffee, rice, eggs and potatoes, fresh fruits, spirits and wine, was, in 1860, £69,000,000; 1870, £91,000,000; 1880, £160,000,000; 1889, £153,000,000; 1897, £189,000,000. In tons, total amount of food for year from 1860 was 3,500,000 tons, rising to 10,910,000 in 1889,

or 640 pounds of food per inhabitant, and, allowing for a corresponding rise from 1889 to 1899, we should have something like 12,000,000 tons of food for which we are depending on the foreigners."

TO IMPROVE THEIR CITY.

Last June, a number of the citizens of Hamilton, Ont., organized the Hamilton City Improvement Society for the purpose of promoting the improvement, cleanliness, and beautifying of that city, and to assist and stimulate the authorities in enforcing the laws relating thereto. R. Tasker Steele, of Lucas, Steele & Bristol, was elected president of the society. That the society is determined to make its influence felt is evident, for, with the opening of spring, it is reaching out to secure the cooperation of Hamilton citizens in the attempt to make the city more attractive. They have issued a small booklet containing the city by laws relating to the streets and parks, etc.; also useful hints to young people, lists of police stations and the fire alarm boxes.

This society should receive hearty support from every business man and citizen of Hamilton. It would be a good thing if every municipality in Canada boasted an organization with aims similar to this one.

QUICK CABLE SERVICE.

The "Salada" Tea Co. had occasion to cable to Colombo, Ceylon, one evening at 7.45, and they received an answer the next morning at 8.15. When the fact is taken into consideration that considerable work had to be done before a reply could be given, this is pretty quick work for nearly 11,000 miles of cable.

William Robertson and John Nicolle, recently with George Robertson & Son, have registered under the style of Robertson, Nicolle, & Co., as wholesale grocers on Ontario street, Kingston.

A Tubful
of
Satisfaction
to
All Buyers.

Imperial Soaps appeal to the preference of

THE GROCER—Because **No Other** Soaps manufactured, in Canada or elsewhere, show as good value at the same price.

THE CONSUMER—Because they are **Unequaled** for the Laundry, Toilet or Bath, cost no more than inferior Soaps, and carry the choice of an endless variety of useful articles as presents.

IMPERIAL
SNOW (Floating)

TWIN
BARS

CAMEO, Laundry Cake
KLONDIKE, Wrapped Bar

CASTILE
OATMEAL TWIN
CAKES

THE **EBY, BLAIN CO., LIMITED**
WHOLESALE GROCERS AND IMPORTERS. **TORONTO.**

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

BANANAS are being imported weekly by White & Co., and they report this week's car as being extra fine. See their advertisement in another column.

T. Kinnear & Co. are in receipt of a shipment of Armour's Vienna sausage.

Perkins, Ince & Co. are offering special inducements to the trade in canned salmon.

"Empire" golden vinegar, XX and XXX, may be procured from Lucas, Steele & Bristol.

"Red Cross" and Lowrey's gallon apples are quoted at low figures by The Eby, Blain Co., Limited.

W. H. Gillard & Co. have now in stock a full range of choice mixed pickles in 1, 2, 3 and 5 gallon pails.

Those requiring good quality salmon can secure "Nimpkish River" by applying to Lucas, Steele & Bristol.

The Eby, Blain Co., Limited, offer a full range of Redpath's syrups in barrels and half-barrels at close prices.

Two lines of extra value in evaporated peaches in 50-lb. boxes are finding a ready sale with W. H. Gillard & Co.

Wurzburg's select lobster meat, in 1-lb. glass jars—a dainty article—is selling freely with The Eby, Blain Co., Limited.

White & Co. are unloading a car of fancy

Messina and Palermo lemons of the finest brands. The quality is excellent and price reasonable.

A carload of Williams Bros. & Charbonneau's pickles and preserves, full assortment, just to hand with W. H. Gillard & Co.

A further supply of shredded wheat biscuit, grape nuts and Postum Cereal has been received by The Eby, Blain Co., Limited.

Lucas, Steele & Bristol offer at present some extra value in medium and choicest Darjeelings; also a snap in Gunpowder to retail at 25c.

A car of Williams Bros. & Charbonneau's pickles and condiments is in transit for The Eby, Blain Co., Limited, and is expected in a few days.

White & Co. claim to be headquarters for maple syrup this year. They have the exclusive agency for "Maple Leaf" brand, put up expressly for them.

A choice selection of Ceylons, Pekoes, broken Pekoes and Pekoe Souchongs—also a snap in Japan siftings—has been passed into stock by The Eby, Blain Co., Limited.

MR. HAYTER BACK FROM ENGLAND

Mr. Ross Hayter has returned from a six months' trip to Great Britain, and has taken up his office at 50 Front street east, Toronto. He is representing several Calcutta and Colombo tea firms.

RELIEF FROM DETAILS.

The fact that a merchant holds the position of head of a business presupposes the possession by him of abilities beyond the ordinary, says a contemporary. The creation and maintenance of a large business is not accomplished by mediocre minds. To achieve success there must be force somewhere. In some men it is found in ability to plan; in others in a personality that forces others to do as the former wish; in a few instances ordinary mental power, coupled with unwearied diligence, have forced a successful result. But this fact is patent, it is brain work, not manual labor, that always counts. The most profitable business is made by successfully utilizing the labor of others. A man's powers for personal effort are limited; he must depend upon others to help him. His task is to derive a profit from the labor of those he employs. To do this he must have leisure to plan, to watch, to oversee and direct. He must not occupy his time so that he cannot do this. The minute that a business man permits the details of his business to master him he loses the mastery of his business. He ceases to progress.

The Tecumseh Canning Co., Limited, Tecumseh, Ont., has been incorporated with a capital of \$25,000.

J. E. Merritt, F. H. Bryson, J. J. Gibbons and A. H. Loughed, of Toronto, have been incorporated under the style of the Toronto Cash Coupon Co., with a capital of \$40,000.

—THE DEMAND FOR—

REGISTERED
Bow Park
BRAND
HAMS

is rapidly increasing, and grocers will find them "easy sellers."

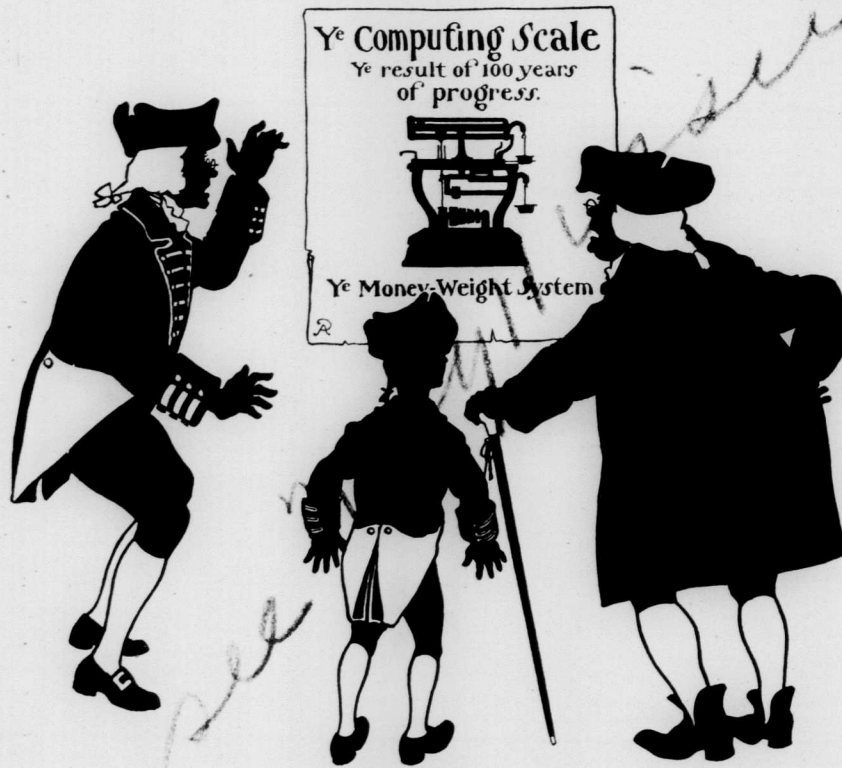
They are largely advertised and are giving perfect satisfaction.

WRITE US FOR PRICE LIST.

REGISTERED
Bow Park
BRAND
BACON

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.



What Would Our Forefathers Say ?

They never dreamed of such progress ; they would simply turn over in their graves if they only knew how much they had lost on the old steel-yard, but they were not so much behind the merchant who uses pound and ounce scales, for the pound and ounce scale is nothing more than the old Roman steel-yard, with a platform added for convenience.

**THE MONEY-WEIGHT SYSTEM
THE KING OF SYSTEMS.**

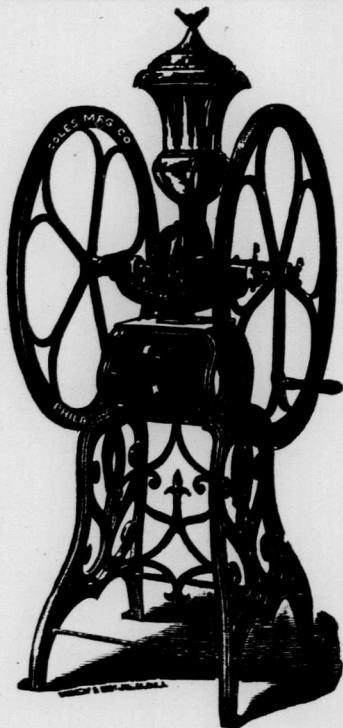
THE
Computing Scale Co.
DAYTON, OHIO, U.S.A.

Or Money-Weight Scale Co., No. 47 State st., Chicago, Ill.

Money-Weight Scale Co., No. 142 Chambers St., New York, N.Y.

James A. Hossack, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Canada.

L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Canada.



The Canadian Grocers Know

a good mill when it is
presented to them.

They have taken up
the . . .

COLES COFFEE MILL

Because it saves them dollars
in money and pounds of energy
when they grind coffee. It
works easily, grinds evenly,
and is recommended earnestly.

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.

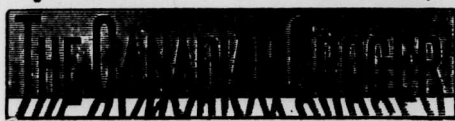
Rowntree's
ELECT COCOA

A delicious, highly-nourishing,
and thoroughly digestible Cocoa,
so economical in use that 120
breakfast cups can be filled from
a 1-lb. tin.

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For Manitoba, Northwest Territories and British Columbia :
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And for Quebec, Ontario and the Maritime Provinces :
Mr. CHAS. GYDE, 20 St. Francois Xavier St. Montreal.



President,
JOHN BAYNE MacLEAN,
Montreal.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

OUTPUT OF EARLY CHEESE.

RECENT advices from some of the producing sections in Ontario rather modify the estimates so far given as to the volume of the output of April cheese.

Up to the present, it has been generally agreed that the April make everywhere in Canada was behind that of last spring, but it is claimed that this is not correct.

One leading firm in Montreal has been endeavoring to get some idea of the make, and learns that, west of Toronto, the quantity is equal to, if not in excess of, that of last spring.

One correspondent, writing from Stratford, estimated the April make as nearly 50 per cent. greater than last April, and added that about 5,000 April cheese had been contracted for at 11c. East of Toronto, however, the conditions appear to be different, and it is generally agreed that the quantity of April cheese is below that of 1898.

It is interesting to note, as bearing on the matter, that the receipts at Montreal so far

during April this year largely exceed those of last year, being 3,625 boxes, against 545 for the same period in 1899.

These figures certainly go toward supporting the assumption that the make of early cheese is greater this year than last.

Over a month ago, THE CANADIAN GROCER predicted this as a probable outcome of the high prices, and, despite assertions to the contrary, it is likely that its prediction will be borne out by facts.

Fortunately for producers this spring, the quantity of old cheese remaining unsold in England is practically nil, so that a comparatively large output of fodder cheese will not have the injurious effect upon the market that it otherwise would, as the experience of past seasons has shown.

THE SALMON PACK AND ITS DISTRIBUTION.

A STATISTICAL report regarding the 1899 pack of salmon in British Columbia has been compiled by R. P. Rithet & Co., Limited, Victoria, B.C.

The report gives, in detail, the pack of the different canneries, but, as THE CANADIAN GROCER some time ago gave the detail of the pack, it is not necessary to give it again.

The total pack was 732,437 cases, of which 30,000 cases are estimated to be cohoes. The description of the pack is as follows:

1/2-flats, in cases of 96 cans each	88,133
Flats, " 48 "	289,266
Talls, " 48 "	339,995
Others	24,043
Total cases	732,437

The distribution of the pack during the last three years was as follows:

Destination.	Cases.	Cases.	Cases.
London, direct	150,670	79,598	325,966
" overland	5,733	5,687	4,957
Liverpool, direct	365,151	242,437	497,738
" overland	26,128	8,050	38,373
Eastern Canada	114,736	87,881	130,815
Australasia	41,518	9,644	28,579
Other destinations	4,246	439	226
Local sales	11,945	1,183	4,823
Stocks on hand	12,079	29,380	74,000
Lost	231		

The sale of salmon in Eastern Canada has not been as large as usual, probably owing to the higher prices ruling, and stocks are, in consequence, large at the moment. It should be remembered, however, that the season when the demand is most active is yet to come.

BARBADOES MOLASSES HIGHER.

IMPORTERS of molasses who have been holding off in the expectation of a reaction at the Islands in Barbadoes molasses, have again been disappointed.

Advices on Saturday noted a rise of 1c. to 18c. per gallon, and on Monday another agent had a cable that there had been a further advance of 1c. to 19c., making 2c. per gallon in all.

This latter advance has not been generally confirmed as yet, but it is not considered improbable.

At 18c. first cost, the molasses would cost on the wharf in Montreal 37c., and at 19c. 38c., and we understand that a cargo has been booked for May delivery at the former figure.

So far as can be learned, from 1,800 to 2,000 puncheons have been contracted for on Montreal account, which is a very moderate quantity, for the bulk of the trade still cling to the belief that the market will react and supplies be obtainable for less money.

It may be interesting to note, however, that the original estimate of a yield of 40,000 puncheons at Barbadoes has been materially modified, and that it is now admitted that the crop will be much below this quantity.

Another interesting reason advanced for the high prices prevailing so far this spring, is that the whole of the Porto Rico crop will be taken by United States buyers. Despite this assertion, however, one or two cargo lots of Porto Rico have been placed with New Brunswick buyers at 43c.

ALMONDS FIRM.

Recent advices in regard to almonds are rather bullish in tenor. Malaga reports state that stocks of shelled almonds remaining on hand are very light. Latest mail advices from Sicily state that damage by frost was severe in northern part of the Island in the high districts, but in the lowland and in the southern part of the Island damage was comparatively light. From Bari it is claimed that at least half the coming crop is lost. The serious damage seems to be confirmed by the high prices asked by shippers both for spot and next crop.

CANADA AND THE U. S. TREATIES WITH THE WEST INDIES.

THE movement for closer trade relations between the United States and certain portions of the British West Indies, which a short time ago seemed to be so near consummation, has received a check, the United States having decided to postpone for a year their part of the ratification.

As a result of the postponement, one of the Islands which was a party to the reciprocal movement finds itself in an awkward position. This is Barbadoes. That Island, strong in the belief that the United States would perform its part of the agreement, altered its tariff in order to accord concessions to goods imported from the latter country.

The people of the Island have now discovered they were too hasty. "Our differential tariff," says a Barbadoes paper, "entails certain sacrifices and deficits without reciprocal advantage. Our legislators will have now to undo their work, and readjust the tariff to make the two ends meet."

The Legislature of Trinidad ratified the convention a week ago. But, although the Legislature has ratified the convention, it by no means meets with popular approval, as we are told by a press despatch under date of Kingston, Jamaica, April 21, that the merchants are hostile to reciprocity with the United States, preferring reciprocal relations with Canada. This corroborates what a despatch, several days before, to the New York Journal of Commerce said.

"In Trinidad," said the despatch to the New York paper in question, "objection to the treaty is very pronounced. The coconut planters, a powerful body, object to admitting cottonseed oil from the United States at so low a duty as 6d. per gallon, as it is only used in Trinidad for adulterating coconut oil, and its importation is calculated to ruin the coconut oil industry of the colony."

"Another objection to the immediate approval of the convention," says the despatch to the New York Journal of Commerce, "is the proposals made by Canada to the Trinidadian delegates."

The proposal made by Canada was, it will be remembered, based on free trade. That proposal was made in January last,

when the Trinidadian delegates were in Ottawa. But, after leaving Ottawa, the delegates went to Washington, where they were offered terms which were held by the delegates to be more advantageous to Trinidad than the free trade offer of Canada. At any rate, they so reported to the Trinidad Government.

The draft agreement with the United States provided that the latter country should reduce the duty on cane sugar, fresh fruits (except oranges) and vegetables coming from Trinidad by 12½ per cent. But, in return for this, Trinidad was to admit free 41 articles of United States product. Chief among these were agricultural implements, beans, peas, books, bicycles, canned fish, fruits and vegetables, grain, hay, lamps, machinery of all kinds, boilers, meats, poultry and wire fencing.

Then, in addition to the 41 articles to be admitted free, Trinidad covenanted to accord the advantages of a minimum tariff to a number of articles, included in which were, flour, biscuits, cheese, lumber, cigarettes, cottonseed oil, lard and its compounds. The benefits of this minimum tariff were, however, also to be extended to British and Canadian products.

The foreign trade of Trinidad aggregates from \$21,000,000 to \$22,000,000, which is almost equally divided between imports and exports. Great Britain and the United States are now about equal as purchasers of Trinidadian products, with the tendency, during the last year or two, slightly in favor of the United States. Canada only ranks fifth as a purchaser of the Island's products and fourth as a contributor to its wants. The exports to Canada from Trinidad were, in 1898, \$76,377, and the imports from Canada \$355,524. To Great Britain, goods to the value of nearly \$3,500,000 were sent, and to the United States over \$4,000,000.

It was the smallness of the Canadian trade that induced the delegates to report against the offer made by the Dominion Government, based and all, as it was, on free trade principles.

Trinidad's chief articles of import during 1898, the last year for which we have figures, were as follows:

Flour.....	\$743,612
Rice.....	506,844
Butter.....	101,436
Lard, etc.....	92,881
Cocoa, raw.....	493,791
Coke.....	134,140
Fish.....	325,184
Boots and shoes.....	144,015
Machinery.....	129,517
Manure.....	128,334
Malt liquor.....	199,362
Meats.....	354,240
Soap.....	100,234
Live stock.....	321,978
Sawn and hewn timber.....	200,585
Textile manufactures.....	1,536,076
Vegetables, fresh.....	165,593
Wine.....	125,554

Some rather peculiar anomalies are presented in this movement in the British West Indies for reciprocal trade relations with the United States, American capitalists who are largely interested in the fruit industry of the Islands being anxious for tariff concessions on the part of United States, while those interested in fruit-growing in Florida and Porto Rico are naturally adverse to such concessions being granted.

It is the opinion that the United States, in deferring ratification of the several treaties with the British West Indies, while ratifying its convention with France, means its indefinite postponement.

LEGAL VICTORY FOR HAMILTON GROCERS.

A CASE of much interest to retail grocers was tried in Hamilton on Thursday, last week. At the assizes there, Wm. Harper, a street car conductor, brought suit against the Hamilton Retail Grocers' Association for libel.

The evidence brought out that Mr. Harper had run up bad accounts with several grocers. He owed Mrs. Murphy, a member of the association, \$7.58, and was sent a notice to the effect that if his account with Mrs. Murphy was not settled in 10 days his name would be reported to each member of the association. As he did not pay up, his name was printed with others in a circular with the following heading: "Hamilton Retail Grocers' Association. The following names, having been dealt with through the collection department, are found to be unworthy of credit, and cash dealings are advised."

The plaintiff told the court that the list was shown him by a grocer, and he also saw it on a street car. He said it had been difficult at times for him to keep all accounts paid up.

After being out three hours, the jury delivered a verdict for the defence.

People who do not pay their accounts do not evidently get much sympathy from Hamilton jurymen.

REFORM THE TORONTO EXHIBITION.

A DEPUTATION from Toronto waited upon the Dominion Government a few days ago to urge financial aid for the Dominion Exhibition, which it is proposed to hold in the "Queen City" next year. The deputation was probably as strong and representative as any which has ever been sent from Toronto to wait upon the Federal Government at Ottawa.

It was suggested by Manager Hill, of the Industrial Exhibition, that the sum of \$100,000 should be granted, the whole of which sum would be devoted to bringing exhibits from distant Provinces, to prizes, to advertising, etc.

The petition is well worth the serious consideration of the Federal authorities. And it is to be hoped, whatever the sum granted by the Government may be, that the Industrial Exhibition Board will see that the exhibition of 1901 is of such a character that the authorities at Ottawa will not regret having lent the financial assistance requested.

If there is to be no regret in this particular, there must, however, be a departure from certain objectionable methods which have been growing more pronounced during the last few years, and which, in 1899, reached an objectionableness which threatened to cause a great deal of injury to the Industrial Exhibition.

The object of an exhibition like that which is held annually in Toronto is, if it is anything, to give the people of this and other countries who visit it an ocular demonstration of the agricultural and the manufacturing development of the Dominion.

But is that what has been the tendency of late years? Decidedly not. The tendency has been to make the Fair a circus, where side-shows abounded which were either suggestively immoral or deceiving and fraudulent. We have no objection to the entertainment side of an exhibition, but what we do object to is the overdoing of it, and to the allowing within the grounds of fake shows such as properly belong to Coney Island.

As far as the manufacturers of this country are concerned, nearly everyone knows how they have been treated.

Had they been breeders of disease instead of prosperity, they could scarcely have been treated worse. And many of the manufacturers have resented by refraining from exhibiting. The so-called manufacturers' building last year was not even a good excuse for the name, as far as the representative character of its exhibits was concerned.

It is to be hoped, after what the Manufacturers' Association has said through its representatives, and what reforms the press have demanded, that the Toronto Exhibition will, ere long, be what it was originally intended it should be.

It is only fair that, if the Toronto Industrial Exhibition is to receive financial aid from the Federal Government, it should prove itself worthy of it.

When the average politician undertakes to wrestle with business problems, he is usually thrown into a sea of trouble.

IS IT NOT DISHONORABLE?

THERE is a practice which a few country merchants are guilty of which causes considerable annoyance to produce commission houses. They sometimes write to a commission house asking for half a dozen egg cases. These are not charged for by some houses, as the general understanding on such occasions is that the merchant will ship his eggs in the cases he has secured from them and to the house which loaned them to him.

But sometimes, instead of sending all the cases to the house he got them from, he ships one or two to another house. Now, is this honorable? By his action the merchant disregards the old moral rule, "Always pay back what you borrow," and puts the owner of the case to much inconvenience and often to loss, for often the case is never returned to its owner, and there is but one owner to an egg case—the man who last paid for it.

A merchant may ease his conscience by telling himself that the case will, eventually, be returned to its owner, who will, therefore, only be put to "a little bother." But this is not always the case. THE CANADIAN GROCER, while in a Toronto commission house, was shown two cases from which the

firm's name had been scraped, and another substituted. The man who would rebrand a case in this manner is certainly not honest, but the merchant who sends him the case is not without blame in the matter.

A COMBINE ON PRUNES.

THE prune growers of California are organizing an association. In this they are following in the footsteps of their confreres, the raisin growers, who formed a combination two years ago.

About 85 per cent. of the prune acreage has already been secured by the association, and it is anticipated that a few weeks hence the percentage will be 90.

It is estimated that the world's prune crop last year was short by about 5,000 cars, and yet prices in California were the lowest on record.

The object of the association is to provide a remedy for the evils which have been wrought by excessive competition. It is not, we are told from several sources, the purpose to raise prices abnormally. The prevention of unhealthy competition is the chief end.

Attention is to be given to the quality, as well as to the price, of the fruit, for it is proposed to place an inspector in every packing-house, whose duty will be to see that the brands are what they are purported to be. If the system of inspection succeeds, it will remove one by no means insignificant cause of unsettling prices, as every grocer knows.

It is understood that the growers have secured the cooperation of the large packers in the State. If this is so, their position will be materially strengthened.

Excessive competition in California has resulted in the demoralization of prices, and the fruit of the latter is the combination. It will now be interesting to know what the combination will breed.

Shippers in Toronto have done wisely in deciding to have all goods ready for shipment not later than 5 p.m. for delivery by railway carters. Had they done this before, the present annoying strike of the draymen might have been avoided. This does not, however, justify the rule of the railway cartage firms which allows the draymen no compensation for the one to three hours' overtime they are often compelled to put in,

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CALIFORNIAN RAISIN ASSOCIATION.

COMMENTING on the report that the Raisin Growers' Association had gone to pieces, The California Fruit Grower says: "This, in point of fact, is not true, as the association, under its contract with the growers and packers, control 90 per cent. of the crop for the season of 1900, and a sufficient number of commercial packers still remain in good standing to handle the raisins controlled by the association. But, unless wise counsel prevails and the association arrives at some satisfactory understanding with the outside packers, prior to the opening of the present packing season, indications point to serious trouble for both the packers and the association, and the fight once on, the association is in danger of being disrupted. For the best interests of all parties concerned the accused packers should be given a satisfactory hearing, and all business differences quietly and amicably adjusted within the office of the California Raisin Grocers' Association, and not through the columns of the Fresno daily press. It is desirable that as little friction, be created as possible."

PEANUTS ARE EASIER.

Mail advices from Norfolk, Va., are to the effect that holders of peanuts are easier in their views, and that business has been stimulated thereby. The receipts in that market on Saturday numbered 775 bags, compared with 80 bags on the corresponding date last year. The total receipts since January 1 number 60,685 bags, against 42,239 bags for the same period last year. It is reported that all efforts to form a combine among the cleaners have ceased for the present. The prospects for the coming season's crop, it is stated, favor a much smaller acreage than last year in North Carolina, owing to the fact that the farmers are now paying more attention to cotton planting.

PRICES FOR CANNED PINEAPPLES.

Writing from Baltimore on April 14, Thos. G. Cranwell & Co. say: "Increased interest is being shown from day to day in new pineapples. About a half-dozen pineapple packers have named prices, but there are quite a number of the packers who will not name any prices until the season actually begins and they can see what the conditions are. Reports from the Islands are to the effect that the crop this season will be about the same size as last year, and that the prices being offered there for the raw material are the same, and in some cases a little higher than last year. If the raw material in Baltimore will bring the same

figures this season as last, it means that the prices which have been named on new packed pineapples will prove very low."

CANNED SALMON IN LONDON.

Although the demand for salmon from the country has been somewhat slow, yet it is fairly healthy considering the time of year and the large quantities that have been sold forward, shipments of which are still arriving. The tone of the market is decidedly firm, and the first-hand merchants seem perfectly contented to wait for the prices which they are at present asking. The out-turn of the new Alaska generally is excellent, and it is very probable that this grade of fish will steadily advance in value.—Produce Markets' Review.

SHORT BERMUDA ONION CROP.

Private mail advices from Hamilton, Bermuda, state that the shortage in the onion crop this season is estimated at between 80,000 and 100,000 crates. The quality of the product is said to be inferior to that shipped here last year, the deterioration being due to the heavy rains which have interfered with the curing. The falling off in price on late arrivals in this market is ascribed by dealers to the poor quality of the onions and the larger receipts of Havana product.

TEA IN NEW YORK.

The features of the week were the special auction sale held on Tuesday, at which steady prices were realized, and the regular auction held on Wednesday, at which prices showed slight declines for most grades. The street market has continued flat. The distributing business has been dull, buyers generally operating strictly on a hand-to-mouth basis; prices, however, have been fairly well maintained. The market for invoices has been dull and unchanged.—New York Journal of Commerce, April 21.

CURRANTS IN LONDON, ENGLAND.

The market for currants has been slightly more active during the past week than in the preceding one. In spite of the heavy duty payments which were made in the expectation of an increase in the tax at the time of the budget, clearances have since preceded at a normal rate, showing once more if proof were needed that stocks in the hands of dealers and grocers are in a condition of healthy moderation. Never since the commencement of the present season has there been any exceptional period of activity on the market, but the demand has been, as at present, steadily maintained from day to day on a scale corresponding

to actual requirements. Although there may have been from time to time a certain feeling of disappointment at the absence of any exceptional animation on the whole, it may justly be considered that the character of the present season is one that is in all respects favorable to the prosperity of the article. Prices both here and in Greece remain unaltered, although when it comes to actual buying a considerable amount of firmness with a decided tendency to rise is visible in the prices asked in the latter country.—Produce Market's Review.

ENGLISH PRICES STILL RISING.

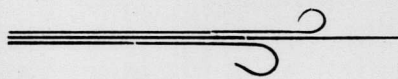
THE rise in the prices of commodities, which, after gaining some little headway in 1898, made substantial progress in 1899, has continued and become still more general and pronounced during the past quarter," says The London Economist. "The extent of the movement is thus recorded by our index number, which registers the combined fluctuations in the prices of a number of principal commodities:

	Total index No.
End of March, 1900	2,240
End of December, 1899	2,145
End of September, 1899	2,085
End of June, 1899	2,028
End of March, 1899	1,973
End of December, 1898	1,918
End of December, 1897	1,890

As compared with this time last year, this record shows an advance of 13.5 per cent., and if the comparison be made between present prices and those ruling at the end of December last the rise amounts to 4.4 per cent.

"It will be seen, too, from a statement which gives the prices of 26 leading commodities at the end of March in this and each of the previous four years, that the rise during the past 12 months has not only been marked, but very general, also. Of the articles enumerated only two are now quoted lower than they were 12 months ago—in two cases no change is recorded—while all the other 22 show an advance, and, in most cases, a substantial advance. The upward movement has, it need hardly be said, been most pronounced in metals and minerals, but we are also paying considerably higher prices for the raw materials for our textile and other industries than we had to do a year ago. In food products, however, the rise is comparatively slight. Some of these, indeed, we can now buy more cheaply than a year ago, and this, of course, is a benefit to our industrial population, who, with fuller employment and higher wages, have not had the cost of their food supplies appreciably raised against them."

“What Will The Harvest Be ?”

This question need not be asked 

If you buy your goods right.


If you give preference to real value.

**If you gather such plums as these, YOUR HARVEST
of profits WILL BE GOOD:**

- A Kangra Valley Indian Pekoe Souchong, in Half-Chests, good style, good strong liquor, at **14 1/2 c.**
- A Fine Ceylon Pekoe, in Chests, splendid liquor, perfect style, at **17c.**
- A Nice Uncolored Siftings, extra liquor, at **5c.**
- A Pale Olive Japan Tea, first-class liquor, good leaf, 80 lbs. net, at **14c.**

TERMS, 3 PER CENT. 30 DAYS.

A large stock of Green Coffees on hand.

A Car of Peanuts, Coon,  and Sun, just in.

LET ME HEAR FROM YOU.

E. D. MARCEAU, 296 St. Paul St., MONTREAL

NEVER STICK to the old ways, but try something new and good.

“OZO”

TEAS AND COFFEES never stick on the shelves, but sell easily.

WHY?

Because we send with every new account (if the order is for 50-lbs. or over), a box of samples and advertising matter ; the superior quality and attractive package does the rest.

THE OZO CO., Limited, MONTREAL.

Many lines stay, stick, and torment, easy to buy, but hard to sell—There's the difference between many lines and

"SALADA" CEYLON TEA

which is easy to buy, and easy to sell, because the world knows "it's good." Have you taken Salada Ceylon Green into stock? If not, do so, it's a seller.

Toronto. Montreal. Boston. Buffalo. Pittsburgh. Detroit. Cleveland. Toledo. Philadelphia.

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If you have not tried the "BOSS" do so now.

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COWAN'S

Hygienic Cocoa
Royal Navy Chocolate

AND

Famous Blend Coffee
are the favorites with all grocers.

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How are you fixed for . . .

BASKETS?

Are you in need of any of the following kinds:

GRAIN AND ROOT BASKETS
CLOTHES BASKETS
FRUIT BASKETS
AND BUTCHER BASKETS?

If so, we can supply you.

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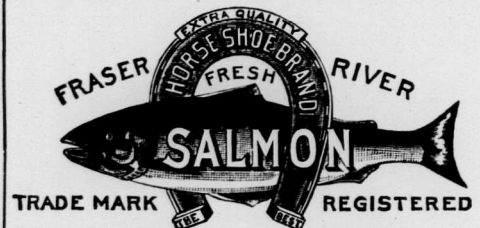
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Oakville, Ont.,

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

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HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.



"CLOVER LEAF" SALMON

Choicest Quality.

Most Attractive Package.

DELAFIELD, MCGOVERN & CO.

NEW YORK.

*Best
Fraser River
Salmon
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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

April 26, 1900.

GROCERIES.

THE wholesale grocery trade in Toronto during the past week has been most uninteresting. It has scarcely been less so this year. The volume of business is, at any rate, smaller than it was a week ago, and lacks snap. The strike among the draymen is only aggravating matters, for the process of delivering goods to the railway station is decidedly slow; in fact, it may be said to be almost at a standstill. There is, perhaps, a little more doing in canned vegetables, although the demand in this line is still light. Prices, however, rule steady. Coffees are quiet, and the same may be said in regard to teas. There is the usual steady movement in rice and tapioca. The sugar market is quiet, and the feeling in regard to prices is somewhat unsettled at the moment, in consequence of the lower prices outside. The demand for prunes is active, and there is a fair business being done in Valencia raisins. Currants are rather quiet. In syrups and molasses, business is quiet. Payments are improving, although they are not yet up to the mark. It is the general opinion that business this month has not been up to expectations.

CANNED GOODS.

The demand is a little better for all kinds of canned vegetables in the spot, but more especially for tomatoes and corn. In consequence of this improved demand we hear few reports in regard to shading of prices, and wholesalers are, in consequence, better able to get their prices than they were a few weeks ago. As far as futures are concerned, the situation is much the same as before. Some of the packers report that they have done little business during the past week, but the volume has been small indeed, notwithstanding that prices are guaranteed up to the time of delivery, about the middle of November next. The general disposition on the part of the wholesale trade is to hold off waiting for further developments. The improvement noted during the last week or

two in canned fruits has been maintained, particularly for peaches and plums. Canned salmon is quiet, and the same may be said of all kinds of canned fish. The demand for canned meats is beginning to open up, and the packers are doing a good business. There has been no change in prices of canned goods.

COFFEES.

The outside markets have been a little irregular during the past week, although the declines have not amounted to very much. At the same time, however, the condition of the market has checked operations. Locally, the demand is quiet on retail account, but prices are unchanged. Rio coffees are still quoted at 9½c. upwards.

SUGARS.

Owing largely to heavy receipts of raw sugar in New York, the market on both sides of the Atlantic has ruled easier during the past week. New York declined ½c. during the past week, but so far no change

See pages 31 and 32 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

has been made in refined sugars there, although yellows are being shaded, as they have been for some time. So far prices in Canada are without change, but the feeling is naturally unsettled in sympathy with the outside markets, and the volume of business is decidedly light. We still quote granulated at \$4.68 Toronto, and yellows at from \$3.91 up to \$4.58.

SYRUPS AND MOLASSES.

The market locally is quite featureless in regard to either syrups or molasses, the demand being light and prices unchanged. The outside markets are, as a rule, firm.

RICE AND TAPIOCA.

Trade is fairly steady in rice, and prices are without change. The demand for tapioca is light and the market without special feature.

SPICES.

A fair demand is being experienced for ginger, cassia, cloves, and, in fact, all spices. The market rules steady to firm, particularly in regard to pepper.

PICKLES.

The pickle trade is beginning to open up, an improved business being experienced

during the past week or two. One of the satisfactory features of the trade in this line is the increased attention that is being given to the better class goods.

TEAS.

The slightly improved condition of the local tea market noted a week or two ago has not been maintained, for business has again fallen off. Indian and Ceylon teas are steady to firm in the primary markets. One satisfactory feature of the local trade is that the inquiry for the finer grades of tea is relatively larger than it has been for some time, but buyers still hesitate about paying prices. Quite a dull spell has again come over the local market in regard to Japan teas, there being scarcely anything doing, although some inquiries have been heard for low grades. There has been a fair inquiry for China Congous, but these teas are very scarce. There has been a good demand for China greens, the fine grades of which are scarce.

FOREIGN DRIED FRUITS.

CURRANTS—The market appears to be keeping fairly steady, as efforts made to make purchases at a fraction below quotations asked in Greece have proved unsuccessful. A few orders for importation have been placed during the past week. The demand for currants on retail account is not as brisk as it was a week or two ago.

VALENCIA RAISINS—The demand for Valencia raisins seems to be still as brisk as it has been at any time during the past two or three weeks. At the prices which are ruling, however, it cannot be expected that the individual purchases will be any other than small. We still quote fine off stalk at 7 to 7½c.; selected, 7½ to 8c.; selected layers, 8 to 8½c. All these quotations are according to brand.

SULTANA RAISINS—It was anticipated that on account of the high price of Valencia raisins a little more attention would be given to Sultana raisins, but so far these anticipations have not been realized, for very little business is being done in this kind of fruit.

PRUNES—Prunes are showing more activity than any other line in the dried fruit list, business during the past week having been decidedly brisk. The market has been somewhat weak in California on the larger sizes, but it is now again somewhat steadier, while 70's to 80's are firm. The only weak spot in the market appears to be in regard to 50's to 60's. Advices from California state that stocks of prunes

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tomers is to sell . . .

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And You Know it And Can Recommend it to be Worth What it Costs.

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ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N. B.

are not heavier than will be required for consumption before the new crop comes in.

CALIFORNIAN EVAPORATED FRUITS—A letter received by Watt & Scott, of Toronto, representatives of The J. K. Armsby Co., states that they expect to have new apricots to offer about the middle of June. There is a probability of a fair crop of apricots, and, after the first early cars have gone forward, it is thought likely that prices will settle down, as early shipments always get fancy prices.

GREEN FRUITS.

A good business is being done. The demand for lemons is considerably better than usual at this season, and prices show a tendency to stiffen. An advance of 25c. is noted this week in the best stock, making the range \$2.75 to \$3.25. There is an active business doing in oranges. The demand is turning towards Valencias and Mediterranean sweets, as navels are scarce and stiff. There has been a rather heavy arrival of ripe bananas, and prices for immediate consumption have fallen 25 to 50c. per bunch. Very little of this stock is fit for shipment to outside points, however, and prices for good keeping stock are unchanged. There is a fair movement in winter apples at steady prices. It is noteworthy that, though apples were bought high last fall, the prices at which they are now selling are below those ruling a year ago. Coconuts are in fair demand at unchanged prices. Pineapples are arriving more liberally, and, as the demand has not grown in proportion, prices are easier. Some waxy, small stock has been selling at 10 to 15c. and choice stock at 20c. each.

COUNTRY PRODUCE.

EGGS—Receipts are about as heavy as a week ago, but a better demand is noted, and the market had steadied. For single cases 11c. is the general figure charged by jobbers, but for a large lot a cut of ½c. is common.

POTATOES—The market is steady, as receipts are just about what the consump-

tion requires. The price for carlots is unchanged at 38 to 39c., and of small lots out of store at 45 to 55c. per bag.

BEANS—There is a light demand, with prices steady at \$1.75 to \$1.80 for hand-picked and \$1.60 to \$1.65 for mixed.

DRIED AND EVAPORATED APPLES—The European market has strengthened during the past fortnight, and the Canadian market is stiffening in sympathy. An unusually large shipment was made this week. There is now a comparatively light supply left in Canada, and, as the bulk of it is in few hands, holders are asking fully 1c. more than a week ago. The jobbing trade is firm, but prices are steady at 7 to 7½c. Dried apples are quiet, with prices unchanged at 5 to 5½c. in a jobbing way.

MAPLE PRODUCT—The firm feeling in the maple sugar market is maintained as a good export demand continues. Prices are steady at 10 to 11c. Syrup is slightly easier than a week ago, as offerings are more liberal. Wine gallon tins are quoted 95c. to \$1; imperial gallon tins, \$1.15 to \$1.25, and bulk quantities, \$1.10 per imperial gallon.

HONEY—The reduction in butter prices has notably reduced the demand for honey. The feeling is easier, but prices are unchanged at 8½ to 9c. for strained clover, and 5 to 6c. for buckwheat. Clover comb is easy at \$1.50 to \$2.25.

VEGETABLES—All vegetables are coming in more plentifully, but a good demand keeps prices firm. We quote as follows: Rhubarb, \$1 to \$1.25 per doz. bunches; green onions, 10 to 15c. per doz.; green mint, 30 to 45c. per doz. bunches; parsley, 15 to 20c.; radishes, 40 to 50c. per doz. bunches; lettuce, 20 to 30c. per doz.; cabbage, 50 to 75c. per doz.; red cabbage, 40 to 50c. per doz.; onions, \$1 to \$1.25 per bag; turnips, 40 to 50c. per bag; carrots, 40 to 60c. per bag; parsnips, 75 to 90c. per bag.

BUTTER AND CHEESE.

BUTTER—The supply of both dairy and creamery continues to increase, and the

price of all makes is 2c. lower than last week. We quote: Dairy, large rolls, 12 to 13c.; prints, 13 to 13½c.; creamery, prints, 18 to 19c.; boxes, 17 to 18c.

CHEESE—Stocks of old cheese are light. New cheese is not offering in large quantities, as much of the make is being shipped to Great Britain. The market here is firm at 12c.

FISH AND OYSTERS.

The first shipment of fresh trout and whitefish, were received this week, and are being sold freely at 8c. per lb. Frozen stock is easier at 7c. Oysters are practically done for the season. We quote as follows: Trout, 8c.; whitefish, 8c.; perch, 4c.; blue pike, 3c.; yellow pickerel, 7c.; herrings, 4c.; steak cod, 6c., haddock, 4c.; white halibut, 11c.; high-color salmon, 11c., red snappers, 11c.; Spanish mackerel, 11c., haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1; Cromarty bloaters, \$2; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The spring wheat market is steady at 66c. outside for both white and red. There is a fair business doing throughout the Province. Deliveries on the local street market are extremely light, as farmers are busy seeding. Goose wheat is 4 to 5c. higher, as there is a good export demand for it. We quote the street market: Wheat, white and red, 69 to 70c.; goose, 74 to 75c.; peas, 63 to 65c.; oats, 33c.; barley, 44 to 45c.; rye, 52c. No. 1 hard Manitoba wheat is firm at 80c.

FLOUR—A good business is doing at steady prices. We quote as follows: Manitoba patents, \$3.80; Manitoba strong bakers', \$3.55; Ontario patents, \$3.55 to \$3.65; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—The demand is quiet, and prices steady. We quote as follows: Standard oatmeal and rolled oats,

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

STORAGE

Eastern firms desiring Storage in **WINNIPEG** will find it to their advantage to communicate with me. Track facilities. Lowest rate of insurance in the city.

E. NICHOLSON

Wholesale Commission Merchant and Broker.

115 Bannatyne Street East, **Winnipeg, Man.**

EGGS

We are buyers of eggs from carloads to case lots.

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70 and 72 Front St. E., Toronto.

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Solicit correspondence for all kinds of produce, **BUTTER** and **EGGS** especially.

References, Imperial Bank, Yonge Street, or Mercantile Agencies.

CALIFORNIA NAVEL ORANGES

are fine eating now.

We have them in all sizes.

PRICE RIGHT.

CLEMES BROS.,
51 Front East, **TORONTO.**

\$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—An improved demand is noted. Prices are stronger, but unchanged. We quote as follows: Cowhides, No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are quoted at 9c.

SKINS—There is little doing. Dekins are 10c. higher. Otherwise prices are unaltered. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 9c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep and lambskins are selling at \$1.25 to \$1.40.

WOOL—There is practically nothing doing as there is little stock in the market. Combing fleece is nominally worth 16 to 17c. and unwashed 10c. per lb.

SEEDS.

There is a good jobbing trade being done in alsike and timothy seed. Red clover shows a decline of 25c. Alsike and timothy are unchanged. We quote red clover at \$5 to \$5.75; alsike at \$4.80 to \$7.50, and timothy at \$1.40 to \$1.80. Limited demand is already noted for Hungarian grass seed and millet at 75 to 90c.

MARKET NOTES.

Good Messina lemons have advanced 25c. per box.

China Congou teas are scarce and wanted on the local market.

Dairy and creamery butter are both 2c. lower than last week.

Lard is ¼c. per lb. higher. Clear shoulder mess barrel pork is 50c. per cwt. dearer.

Maple syrup is selling at 95c. to \$1 per wine gallon tin, and \$1.10 per imperial gallon in bulk.

Watt & Scott, Toronto, have been appointed agents of The J. K. Armsby Co., exporters of dried fruits, San Francisco.

C. Le Blanc & Co., grocers, etc., Cornwall, have removed their stock from their old premises in the McIntyre & Campbell block to the store in the Snetsinger block, lately vacated by Ed. Drousie, grocer.

The special committee appointed by the Warton, Ont., council to consider the proposition of Siemon Bros. & Hill Co. who propose erecting a furniture factory in Warton, reported through the chairman, Mr. G. Kastner, recommending that instead of a \$10,000 bonus, a loan of \$15,000 be made the firm by the town to the company for 20 years. The council decided to submit to the ratepayers a by-law granting the sum suggested.

GOLDEN CROWN LOBSTER, flats and tails
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls.
GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,

CHATHAM, N.B. Limited

E. T. STURDEE

Mercantile Broker,
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ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

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CONSIGNMENTS SOLICITED

POULTRY
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Highest market prices. Quick returns.

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Rutherford, Marshall & Co.

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FLEISCHMANN'S

VEGETABLE
COMPRESSED YEAST
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BUTTER, CHEESE,
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FRUIT, PRODUCE AND
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Cor. Market and Colborne Streets. TORONTO

*The best selling tea in Canada today is
Blue Ribbon Ceylon
 packed and sold by
 Blue Ribbon Tea Co.
 12 Front St. East - Toronto*

QUEBEC MARKETS.

MONTREAL, April 26, 1900.

GROCERIES.

THERE was a fair trade in groceries during the week, business in all lines being fully up to the average volume for the season of the year. Sugar has ruled firm in sympathy with outside markets; the easiness in raw beet at London not being reflected on this side yet. Molasses has scored another advance at primary markets of 1 to 2c. per gal., yet importers still believe in a reaction. Canned goods continue firm all around, and the same can be said of rice and spices. Coffee has been steady, while there has been some shading of values reported in low-grade Japan teas. Green fruits show seasonable activity.

SUGAR.

The local market for refined sugar has ruled strong during the week in sympathy with the firmness in both raw and refined on outside markets, but there has been no quotable change in prices since last report. Demand for both granulated and yellows has been active, and a large volume of business has been put through. Cables from London have been easier on raws since the week opened, noting a decline of $\frac{3}{4}$ d. in beet, with present and next month quoted at 10s. $3\frac{3}{4}$ d. Cane, however, was unchanged, with Java quoted at 12s. $10\frac{1}{2}$ d., and fair refining at 11s. 9d. In New York raw was steady, fair refining, 3 15-16c., and centrifugal 96 test, $4\frac{3}{4}$ c.

SYRUPS.

Demand for syrups has been limited, but prices are unchanged at $1\frac{1}{2}$ to 2c. per lb., as to quality.

MOLASSES.

The primary market at Barbadoes still rules contrary to expectations of importers here, inasmuch as there has been two distinct advances in the first cost since last week, making 2c. in all, the figure now standing at 19c. The local market is firm at 40c. for round lots; 42c. for carlots, and at 43c. for smaller quantities. In new crop Antigua and Porto Rico no business is

reported on account of the high prices ruling.

CANNED GOODS.

Business in canned goods in round lots has continued quiet, but demand for spot goods in a jobbing way has been fair, and prices are well maintained. Best brands of beans are now held at 90c., peas at 85c., and tomatoes at 90c., while no corn is obtainable under \$1.10 to \$1.20 and gallon apples \$2.20.

RICE.

There is nothing new in rice, except that cables from Rangoon are strong and predict much higher prices. Locally, demand is fair for the season, and prices rule firm at \$3.30 to \$3.40.

SPICES.

There has been a quiet trade in spices during the past week, but values are very firm. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, $8\frac{3}{4}$ c.

COFFEES.

Inquiry of fair volume for Mexican stock has been experienced lately. Prices are steady. Maracaibo, $9\frac{1}{2}$ to 14c.; Mocha, $17\frac{1}{2}$ to 20c.; Rio, 8 to 14c., and Mexicans, $10\frac{1}{2}$ to 15c.

TEAS.

The tea market has been quiet, the only news of importance being reports of shading by holders of Japan teas, with sales said to be put through below 10c. Finest Japans are very scarce, and quoted firm at 18 to 20c. In green teas, there is no activity, pea-leaf Pingsuey being quoted at 15 to 17c., and Imperials at $11\frac{1}{2}$ to $12\frac{1}{2}$ c. Blacks are quiet.

GREEN FRUITS.

The spring season in fruit is opening up satisfactorily. Apples are \$1 per bbl. higher at \$4 to \$5 per bbl. Oranges are unchanged. Tangerines are in very limited supply and relatively firm. The same can be said of lemons. Spinach met a good demand, and tomatoes were lower under increased receipts. Bermuda potatoes were firm, and Bermuda onions also. Mushrooms moved well, while cucumbers and asparagus were offered in larger quantities. Bananas were

in much larger supply and lower, while offerings of strawberries were heavier. Pineapples are in larger supply but unchanged as to price, and the same can be said of Spanish onions. We quote as follows: Apples, \$4 to \$5; oranges, Valencias, \$5 to \$5.25; Californian navels, \$3.25 to \$3.80; Jamaicas, \$6 to \$6.50 per bbl.; lemons, \$2.75 to \$3 per box; grape fruit, \$5 per box; spinach, \$2.75 to \$3 per bbl.; tomatoes, \$3.75 to \$4.25 per carrier; sweet potatoes, \$4.50 per bbl., and Bermuda potatoes, \$7.50 to \$8 per bbl.; mushrooms, 65 to 70c. per lb.; bananas, \$1.25 to \$1.50 per bunch; Spanish onions, 75 to 85c. per crate; strawberries, 35c.; pineapples, 20 to 30c.; golden dates, $4\frac{1}{2}$ c.; Malaga figs, $4\frac{1}{2}$ c. per lb.; Bermuda onions, \$2.75 per crate; cucumbers, \$1.60 to \$1.75 per doz., and asparagus, 50 to 60c. per bunch.

COUNTRY PRODUCE.

EGGS—Business was quiet, the demand being only for small lots, and prices rule about steady at $10\frac{1}{2}$ to $11\frac{1}{2}$ c. per doz.

SYRUP—There was a fair demand for maple product at steady prices. New syrup sold at 85 to 90c. per large tin; 65 to 70c. per imperial gallon tins, and at $6\frac{1}{2}$ to 7c. per lb. in wood; pure sugar, $9\frac{1}{2}$ to 10c.

BEANS—Business in beans continues quiet. Choice hand-picked pea beans are held at \$1.80 to \$1.85, and choice primes at \$1.70 to \$1.75.

HONEY—The market for honey was quiet and unchanged. White clover, in comb, is quoted at 14 to 15c.; white extracted, in large tins, 9 to $9\frac{1}{2}$ c.; and in small tins, 10 to $10\frac{1}{2}$ c., and buckwheat extracted, 8 to 9c.

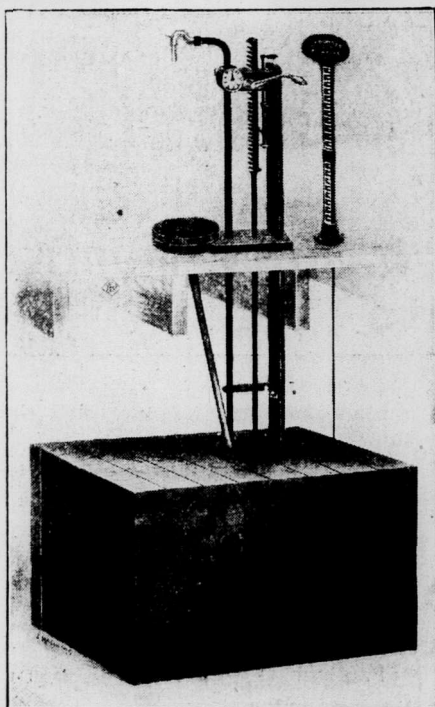
POTATOES—The trade in potatoes is of a jobbing character. Carlots on track, 35 to 40c. per bag, and small quantities at 5 to 10c. per bag advance, according to the size of lot.

ASHES—There was no change in ashes to note. We quote: First pots, \$4.65 to \$4.70; seconds, \$4.35 to \$4.40, and pearls, \$5.50 per 100 lb.

PROVISIONS.

The tone of the market is firm, and higher prices are anticipated in the near future for smoked meats. Lard is still some-

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CELLAR OUTFIT.

BOWSER 3 MEASURE SELF MEASURING OIL TANK

And to induce you to buy it, if we can. In all seriousness and candor we believe that a Bowser Oil Tank will aid you in your business and save to you a profit that you are now losing. This Tank saves Oil, and oil costs money. It saves Labor, and labor costs money, whether you perform it yourself or hire it done. It saves Time, yours or your clerk's, and Time IS money. More than this, it is Cleanly, Neat and Handy and reduces your fire risk. It is a profit saver and hence a profit earner. Remember we assume that YOU are in business for PROFIT. Our Catalogue tells more.

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For being in business? Are you in business for your Health, or for Fun or for the Profit there may be in it? Various motives actuate men. The motive behind the action like "THE MAN BEHIND THE GUN" is the all important thing. Some people may be in business for Health—not many people are in it for Fun, though there is considerable "funny business" going on. We assume that you, like ourselves, are in business for A REASONABLE PROFIT. Our business is to build the

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TORONTO.

SOAP

"IMPERIAL" and "SNOW"
TWIN CAKES
NOW IN STORE.

PERKINS, INCE & CO., Toronto.

what scarce. We quote: Heavy Canadian short cut mess pork, \$18 to \$18.50; short cut back pork, \$17 to \$17.50; selected heavy short cut mess pork, boneless special quality, \$19 to \$19.50, and heavy mess pork, long cut, \$17 to \$17.50; pure Canadian lard, 9½ to 10½c. per lb., and compound refined, 7 to 8c. per lb. Hams, 12 to 14c., and bacon, 11½ to 13c. per lb.

FLOUR AND GRAIN.

FLOUR—There was no improvement in the situation of the flour market. The demand is only for small lots to fill actual wants and the tone is easy. We quote: Winter patents, \$3.65 to \$3.85; straight rollers, \$3.25 to \$3.30; in bags, \$1.52½ to \$1.55; Manitoba patents, \$3.75 to \$4.00, and strong bakers', \$3.50 to \$3.70.

GRAIN—The demand for coarse grains on spot was exceedingly slow and the market was dull, with prices nominally unchanged. For May delivery afloat the following prices were quoted: Ontario spring wheat, 74 to 74½c.; peas, 71c.; rye, 62c.; buckwheat, 58½ to 59c.; No. 1 barley, 50½c.;

No. 2 do, 48½c.; oats, 33c. Spot prices are: Oats, 32¼ to 32½c.; peas, 70 to 70½c., and buckwheat, 57c.

FEED—The demand for feed is still good, and all the offerings meet with a ready sale at firm prices. We quote: Manitoba bran, in bags, \$18; shorts, \$19; mouille, \$20 to \$25; Ontario bran in bulk, \$19, and shorts, \$20 per ton.

OATMEAL—There was no change in rolled oats, sales being slow at \$3.30 to \$3.35 per barrel, and at \$1.60 to \$1.62½ per bag.

HAY—In baled hay, the feeling is firm under a good demand. We quote: No. 1, \$9 to \$10; No. 2, \$8 to \$9, and clover, \$6.50 to \$7 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—Advices just received from Stratford state that the April make in that district will be 50 per cent. greater than last year, about 5,000 boxes, and that they have all been sold at 11c. This is a surprise, as it was expected that in every district in Canada the April make would be behind

last year's. East of Toronto, however, the conditions appear to be different to what they are west, and the output is lighter than it was last. There was some cable inquiry for new white cheese, and we quote the range at 11 to 11¼c. The Liverpool cable was unchanged.

BUTTER—The market was heavy to-day, and prices were fully 1½ to 1¾c. per lb. lower. In fact, 18c. was an extreme price for lots to-day, for there were offers at less money, and we quote creamery at 17¾ to 18c. Dairy stock was very dull also, with 15c. an extreme price.

MONTREAL NOTES.

There has been a decline of over 1½c. in the price of fresh butter since a week ago.

Barbadoes molasses at the Islands has advanced 1 to 2c. per gal. since last week.

There is only one direct fruit steamer this spring. It is estimated that she has 58,000 packages of oranges and lemons.

COFFEES ARE UP, BUT WE ARE MAKING NO CHANGE IN OUR STANDARD GRADES OF MOCHA COFFEES.



S. H. EWING & SONS, Montreal
96 KING STREET.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 26, 1900.

SPRING business is now in full swing. The river is open, and the steamers are doing a large business, taking merchandise up and bringing produce down. In collections, payments are said to be satisfactory. Quite a few of our citizens have already left for the Paris Exposition. In wholesale grocery lines, the chief interest of the week is the strong high price of molasses, which, at the time of writing, seems firmer than ever. In spices, trade is reported active, with rather higher prices than last season at this time. Cream of tartar, first cost, is rather higher. Hops, which, owing to competition, dropped off in price some months ago about 30 per cent., are now about back to the old figures, and are tending higher.

OIL—In burning oil a rather easier feeling is reported, but at time of writing there had been no change made in the price. There is a noticeable falling off in demand. In lubricating oil, shippers are very active. Orders this season have been very large and prices firm. Paint oil is active and prices are high. This is particularly the case in turpentine.

SALT—There is quite a free sale for Liverpool coarse salt. Fair, but not large, stocks are held. Regular steamers having stopped coming, supplies will not be as easy to obtain. There is a steamer leaving Liverpool this week for here to load lumber, which will bring a cargo of salt for merchants here. In Canadian fine salt sales are active. We quote: Liverpool coarse, 45 to 50c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—The market shows little

change. Spot goods are firm, and no large stocks are held in vegetables or fruit, except, perhaps, in gallon apples. In peaches, firm figures rule. Some American strawberries imported here are not very satisfactory. They, of course, are low-priced in their own market, or they could not be sold here after paying the duty. In meats, which sell freely, prices here are low—lower, in some cases, than that at which the same goods could be replaced. But, having bought low, holders, to get trade, fail to take advantage of the market. New American pineapple is offered for May shipment. Prices are rather higher than last season. The supply, it is expected, will be short. In sardines, domestic, there is a steady demand. Clams and scallops move well. In lobsters, the pack will not be large, and very few will come here, owing to the high prices obtained in other markets.

GREEN FRUITS—Bananas are now coming green and loose, and are having much more attention. They are costing quite high, and best stock will bring full figures. Valencia oranges are freely received, and hold firm. There is fair sale for Californians and bloods. In lemons, there is steady demand and little change in figures. Strawberries are regularly received, but have very light sale. The few pineapples which have been imported sell very slowly. Rhubarb has but a light sale, and cucumbers and other early vegetables move only in a small way. Apples are dull; for extra stock, fair prices are obtained.

DRIED FRUITS—Our dealers have had a profitable season in raisins. Market having been in their favor, quite large quantities have been moved. There were more Valencias here after Christmas than would have been profitable under ordinary circumstances, but other grades being short and there being a demand from outside points, holders managed to dispose of their stocks. Present stock is light and higher prices are asked. It is difficult to move Malaga layers. In prunes, the popular size, 90-100, is about out of the market,

but a fair stock of the larger sizes is held. Currants are light stock, with little change in price. Dates have rather less sale. Figs are dull. In onions there are free receipts of new stock; both in Bermudas and Egyptians quite full prices are obtained. Bermudas are small, but nice stock. In evaporated apples there is a fair supply, but the movement is light. The lower prices asked do not tempt buyers to import.

PRODUCE—Eggs have moved off in price, but are quite steady. Stock received is good and there is good sale. Butter continues to work off. Best stock has a fairly ready sale. Poorer stock begins to be a drug. In cheese a few Western new stock are seen, but price is rather high for active business.

SUGAR—There is but a regular demand. Price seems firm, but shows little change. Market seems to be regulated by the offerings of American sugars, sales of which have been but light of late, our sellers doing their best to just keep under the outside goods.

MOLASSES—This is the line of chief interest. Stock of Porto Rico is light, and price is high. Further supplies are difficult to get, even at the advanced figures. While there has been quite a quantity of Barbadoes received, stock is still small, and it will be weeks before a further supply can be received. It is reported some is coming here by schooner. Prices at the Island show a further advance. In New Orleans, values are also higher. Some mixed American has been offered here, but when it is remembered that this would have to pay about 11c. a gallon duty, it is easy to see the stock must be very cheap. Our buyers are offish.

FISH—Gaspereaux are now being quite freely received. They find a ready sale, chiefly for bait. They are as yet far too high to pickle. Halibuts are rather lower. These are always sold fresh, and are a particularly fine fish. Fresh shad may soon be expected. Dried fish is dull and feeling is easier. Pickled fish is scarce, but very few

The Following Brands
Manufactured by
The American Tobacco Co.
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Are sold by all the Leading Wholesale Houses
CUT TOBACCO
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ENGLISH AND CANADIAN MANUFACTURERS
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STEELE & TOMS,
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BANANAS! LEMONS!
We emphasize these two lines this week. Carload of
each just unloaded.
Bananas, well ripened and packed for shipment, \$2.00
and \$2.25 per bunch.
Lemons, fancy 300's and 350's, at \$3.00 and \$3.25 per box
We handle all kinds of produce on commission. Send
name and address for weekly quotations.
WHITE & CO.,
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Wholesale Fruit and Commission. **TORONTO.**

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.
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Firms desirous of getting into communication
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wish to buy British goods on the best possible
terms, or who are willing to become agents for
British manufacturers, are invited to send particu-
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CANADA'S CANNED FISH

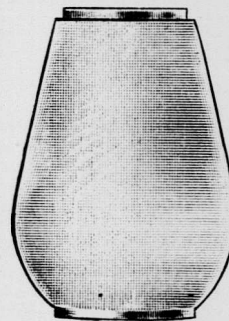
Sardines, all grades
Oval Kippered Herring
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Every Tin Guaranteed

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ARE YOU USING OUR



Cold Blast
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Globes

Aetna or
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Give them a Trial.

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DRIED AND
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APPLES.
W. NORTHROP,
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The Bugle
Brand 
BASS' ALE,
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are favorite everywhere, their out-put of
Bottled Beer for 1899 was 13,472,712
Bottles.
J. & R. McLEA
MONTREAL Agents

The **Get Up** sells goods.

The **Quality** brings repeat orders.

This is especially true of

SOAPS AND PERFUMES.

A TRIAL OF **Yardley & Co.'s** LINES WILL
PROVE THIS.

Yardley & Co.,
MAKERS,
LONDON and PARIS.

Ask the **GREIG M'F'G CO'Y, Montreal**
For our Illustrated Price List.

are wanted. In smoked herring stock continues very light and full figures are obtained. Kippers, bloaters and haddies have fair sale. We quote as follows: Large and medium dry cod, \$3.50 to \$3.75; small, \$2.25 to \$2.50; pickled shad, \$4.50 to \$5, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2.25 to \$2.35 per 100; pickled herring, \$2.20 to \$2.25 per half bbl.; bloaters, 70c.; kippers, \$1; smelts, 5c.; Shelburne, \$4.50 to \$5; halibut, 8 to 10c.; gaspereaux, 75 to 80c.

PRODUCE—Barrelled pork and beef show but a fair business. The price in local market is lower than figures quoted from outside. In smoked meats there is a good sale, and figures are rather higher. Lard has again been advanced. Our dealers were caught short, the advance being too quick.

FLOUR, FEED AND MEAL—Flour, both in Manitoba and Ontario grades, tends higher. Some millers have already slightly advanced prices. In oatmeal, there is little change. In it and oats shippers are backward, owing to bad roads. This is a condition that will quickly pass. Cornmeal is firm at the advanced figure, and moves freely. Beans, while high, have been bought lower than shippers quoted a short time ago. Hay is dull. In seeds, there is a large movement at steady prices. We quote: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.70 to \$3.80; medium, \$3.40 to \$3.55; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.25 to \$2.35; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.75 to \$1.85; prime, \$1.60 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50 to \$1.85; Canadian do., \$1.75 to \$2.40; clover seed, 9½ to 10½c.; alsike, 10½ to 12c.; mammoth, 11½ to 12½c.

ST. JOHN NOTES.

Among those leaving for the Paris Exposition is Mr. Thos. H. Bullock, manager for New Brunswick of the burning oil department of The Imperial Oil Co.

The Pure Gold Manufacturing Co., Limited, have reason to be proud of their Eastern trade. One line which has come to stay and continues to grow in favor is the jelly powder. Bowman & Angevine received a full assortment this week.

New Brunswick canned kippered herring is now an active competitor of the English-packed goods. John Sealy handles some of the best brands, and, in these and other local-canned fish, has a growing Western trade.

HALIFAX TOURIST ASSOCIATION.

THE council of the Nova Scotia Tourist Association held a meeting at the Halifax Hotel on April 20. There was a full attendance, and considerable business was transacted. The following officers were elected for the ensuing year:

President—Geo. S. Campbell.

Vice-President—H. D. Blackadar.

Treasurer—Ald. Geo. E. Faulkner.

Executive Committee—H. L. Chipman, L. J. Hesselein, T. J. Egan, F. A. Huntress, I. C. Stewart, F. S. West, W. E. Hebb, Geo. E. Boak, and J. W. Vidito.

Finance Committee—Geo. E. Faulkner, W. L. Kane, Geo. E. Boak, W. E. Hebb, Ald. Butler, I. C. Stewart, J. W. Vidito, W. H. Troop, Charles Johnston, and W. J. Clayton.

Entertaining Committee—A. C. Pyke, F. S. West, H. L. Chipman, L. J. Hesselein, F. A. Huntress, E. A. Wilson, Ald. Mitchell, W. R. Dunn, Wm. Dennis.

The secretary will be appointed by the executive.

The council authorized the executive to make arrangements for the holding of band concerts at Greenbank this season, which had proved so popular in the past.

The old executive reported that the new booklet is now in the hands of the engravers at Boston, and will be ready in a short time. An additional 30,000 have been ordered.

The council discussed the necessity of taking some steps and using its influence in trying to have the roads in Halifax county improved. A committee was appointed to deal with the matter.

It was also suggested to have a Merchants' Day this year, together with a big illumination on the harbor. The executive will act on the suggestion.

The executive reported that there are already many inquiries in about Halifax and the surrounding county. The inquiries are far more numerous than heretofore. The members of the New England Teachers' Institute, some 500 or 600 in number, are coming to Halifax on a visit in July. The visit of this organization was mainly brought about by the members of the Tourist Association.

Finances were discussed at some length, and it was decided to issue an appeal to the liberality of retail dealers of Halifax, who are greatly benefited by the work of the association. The coming season promises to be a good one.

CATALOGUES, BOOKLETS, ETC.

KENTVILLE BOARD OF TRADE REPORT.

Few small towns boast such an enterprising board of trade as does Kentville, N. S. THE CANADIAN GROCER has just received from M. G. DeWolfe, president of the Maritime Board of Trade, and member of council of the Kentville board, a copy of

the report of the annual meeting of the latter body. This report includes the annual report of the retiring president, C. L. Dodge, which shows that 1899 was a prosperous year for Kentville business men; that several industries had been started, or enlarged, during the year; that the town is steadily winning attention as a tourist resort; that the association was growing steadily in membership, influence and prestige.

HIGH QUALITY PICKLES.

Only a few years ago the pickles, catsups, sauces, etc., manufactured by Williams Bros. & Charbonneau, of Detroit, were first introduced on the Canadian market, and they have, in a short time, won such favor with the trade, that nearly every live grocer now handles these goods, finding in them good quality at moderate prices.

This season, a new preparation, "Waldorf Relish," is being offered, and is meeting with a large sale. This is a chopped pickle, with celery and other condiments, and is sure to please the most fastidious. It can be retailed at the low price of 15c.

Bulk pickles in 5-gallon kegs to 30-gallon barrels are also offered.

A. E. Richards & Co., Hamilton, the selling agents, will be pleased to furnish any dealer with further information.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

CALIFORNIA ORANGES

Messina Lemons, Fruits and Nuts of all kinds. An excellent assortment of only the best grades always on hand and we can supply you at lowest market prices.

Bananas. The fruit is arriving in first class condition. Port Limon stock is exceptionally fine.

Fruit Auction Sales. These auction sales are held every Wednesday and we will be pleased to give you any information required.

McWILLIAM & EVERIST

Wholesale Commission Merchants.

25 and 27 Church St., TORONTO, Can
Telephone 645.

Ship Your

FRESH EGGS

—to—

F. R. STEWART & CO.,

Wholesale Produce and Commission Merchants

NELSON, B.C.

Spring Fancies

We would call your attention to a line of goods that are good sellers all the year, but particularly so in the springtime.

We hope you are interested, for your interest interests us.

CANNED SALMON is selling freely now. Be sure and get our quotations before buying.

CANNED BEANS—Golden Wax and Refugee. We find the sale of this vegetable rapidly increasing. We have a good assortment, and our prices are the lowest market values.

VINEGAR—We are selling English Malt, Proof, Extra Pickling, White Wine, and Cider Vinegars at prices that will interest all who handle them.

PICKLES

Heinz pickles are always reliable. Have you tried their spiced Gherkins—put up in barrels and half-barrels? They are attractive sellers.

H. P. ECKARDT & CO.

WHOLESALE GROCERS

CORNER FRONT AND SCOTT STREETS

TORONTO

MANITOBA MARKETS.

WINNIPEG, April 23, 1900.

TRADE has brightened considerably since the Easter holidays, and demand is fair in all lines of staples, though there is nothing startling in the way of trade, as many buyers are holding off for the reduction in price which will immediately follow open water. Collections are still slow. Seeding operations are proceeding with great vigor, and all but a small percentage of the wheat crop is now in and farmers are beginning to sigh for warm rains or a snowfall to be immediately followed by warmer weather.

Quite a few business changes have marked the progress of the week. Lock Bros. have opened up in the commission and produce business. The members of the firm are Thos. H. Lock, W. G. Lock and A. S. Lock. The premises secured are 128 Princess street. They are ample and suitably arranged for the class of business to be done. It is understood that the new firm will confine themselves, for the present season, at least, to produce, and will not touch fruit. There is undoubtedly an opening for a firm of this kind to do a successful business, and, as all the members of the new firm have been for years in the employ of the wholesale grocery house of Sutherland & Campbell, both as travelers and in the house itself, they are well known and respected throughout the Province, and will, no doubt, be able to buy to advantage and will enjoy the confidence of the public as consignees. One rule of the new firm will be to purchase none but thoroughly cured prime cheese. It is hoped that in this line at least some of the older houses will take pattern by the youngest child of the trade.

Robert Fairley, formerly of Carberry, Man., has purchased the retail grocery business of Capell & Co. Until recently Mr. Fairley, with his father and brothers, was engaged in carrying on one of the largest general stores in the Province, in the thriving town of Carberry. As noted a few weeks ago, the father and Robert Fairley sold out to the two younger brothers, and now Robert Fairley has come to try his fortune in Winnipeg. Having been eminently successful heretofore, he will, no doubt, be looked upon as an acquisition by the progressive and enterprising members of the retail trade.

WHEAT—The market is worse in tone than it was a week ago. All week the movement has been dull and unsatisfactory. Locally, very little has been done. Buyers have not been at all keen, but, on the other hand, had they been so there was no disposition to sell. Holders have apparently made up their minds to see the thing through, and are holding as tenaciously as they were

two months ago. Very little has changed hands all week, and the market closed on Saturday $\frac{1}{2}$ c. lower than last week, being only $66\frac{3}{4}$ c. Open water has not come quite as soon as expected, but there is every indication now that navigation will open about April 25, or, possibly, a few days later. This has created a fairly active demand for cars at elevator points, and considerable wheat has gone forward this week.

FLOUR—Millers report the trade very good indeed. Prices are firm and there may be further advances. Ogilvies' Hungarian patent, \$1.95; Glenora, \$1.75; Manitoba strong bakers', \$1.45; XXXX, \$1.10. Lake of the Woods Milling Co.'s Five Roses, \$1.85; strong bakers', \$1.65; Medora, \$1.40; XXXX, \$1.20.

MILL FEED—Owing to the great shortage of supply, mill feed has advanced \$1 per ton, bran being now \$14.50 and shorts \$16.50.

CEREALS—Rolled oats are firm at \$1.75 per sack, and the demand is good. Granulated oatmeal is scarce. The amount consumed on this market is not large in any case. Price \$2.25 per sack. Split peas are very firm at \$2.50. Cornmeal has dropped 5c., and is now quoted at \$1.25. Beans are firm and the demand fair. It is rumored that another advance may occur shortly. Quotations are \$2.15 to \$2.20 for the best hand-picked.

VEGETABLES—Farmers continue to make large deliveries of potatoes, and the quality is very good. Price is same as last week: 40 to 45c. per bush. All of last season's cabbage is off the market, and the new arriving from California is poor in quality and too expensive for general consumption: 5c. per lb. The market is well supplied with home grown lettuce, onions and radishes. Imported spinach is offering at 10c. per lb. Celery is very scarce at 90c. per doz.

CATTLE—With the exception of a limited number of stockers going west, there cannot be said to be any movement in cattle. All the sheep being offered are slaughtered at the Winnipeg abattoirs for local consumption. Spring lamb is on the market in limited quantities, and retails at \$1.50 per quarter at present.

HOGS—Now that farmers are busy seeding, deliveries of hogs have again fallen off, and packing houses are not receiving anything like the supply they require to run at full capacity. Hogs are worth 5c., live weight, off cars, for first grade.

CURED MEATS—The American market is very stiff, there being an all-around advance of from $\frac{3}{4}$ to 1c. per lb., and lard is very high. Locally, the markets have not responded to this advance in American goods, and prices are just where they were

last week, but the chances are in favor of a further advance in the near future. The volume of trade is very good.

BUTTER—Creamery: With the exception of the Brandon factory, which ran all winter, and the Winnipeg factory, which has been running for some two months, no creameries have opened, but a number of inquiries have come in to produce-houses as to the prospect of prices for the near future. Three other creameries will open next week. Dairy butter: The supply is increasing, but the quality is still distinctly inferior. Prices are lower, and range from 14 to 18c., according to grade. Separator made bricks, 19 to 21c.

CHEESE—Nothing new to report. The small remaining holdings are dribbling out at 14 to 14 $\frac{1}{2}$ c. per lb.

EGGS—The supplies continue to increase, and the price is lower. Dealers are paying 10 to 11c. at country points.

POULTRY—The supply is extremely small and the quality poor. All frozen stocks have been cleaned up. Wild geese are still offering in fairly large quantities at 75c.

CANNED GOODS—Jobbers are offering future packs of both fruit and vegetables much more freely than last week, but no change has been made as to price or guarantee of percentage delivered or of forfeit in case of non-delivery. Buyers have, therefore, been scarce, and, so far, no large transactions can be traced, although a few smaller ones have gone through. Present local prices are: Tomatoes, \$2.35 to \$2.40; corn, \$2.40; peas, \$1.80 to \$1.90. The demand for these goods is fair. In canned fruits, however, the demand is somewhat slow.

CANNED MEATS—These goods show no further advance, but prices are very firm.

SUGAR—The demand is fair, and prices opened on Monday at 5 $\frac{1}{2}$ c. for granulated and 4 $\frac{3}{4}$ c. for yellows.

SYRUPS—Prices are firm, and there is an indication of a rise in glucose syrups.

MAPLE SYRUP—Inquiries are coming in rapidly for this article, but as yet, none is on the market, and there is no likelihood of any of first quality being here for another two weeks. Reports show that the make in the east is not up to anticipation. What has come on the market there, so far, is put up in barrels by the farmers, and this is not regarded as a satisfactory package for this market.

HONEY—Demand is slow at last week's figures. The quantity on this market is very limited.

DRIED AND EVAPORATED FRUITS—There is no great demand for any line. Evaporated apples are weaker, while dried are firm and hard to obtain. It would seem that at present dried are preferred to evaporated.



Appearances Are Deceptive.

A pretty label and a fine bottle appeal strongly to the eye, we'll agree to that. How hard a man will work to deceive by appearances. The looks of a thing will often induce a customer to buy it, but, besides a few cents extra profit, what does the grocer gain? The answer is easy, friend—you'll not have to think twice.

Weak, impure Flavoring Extracts masquerade under cover of pretty labels and fine bottles. Look back of you, on the shelf—do you remember what a smooth talker the salesman was who induced you to buy them and try them? Do you recall the expression on that woman's face when she brought her first bottle back? Did the few cents extra profit you made *really pay you?*

Be wise next time. Think a little more of the reputation of the maker. Think of those Flavoring Extracts of unequalled richness, purity and strength. "For thirty years the Favorite"—

**Jonas'
Flavoring
Extracts**

HENRI JONAS & CO., MFRS.,
Montreal.

ated for export purposes. Offerings of the last week show that evaporated can actually be bought under dried. Nominally, evaporated are quoted at 8 to 8½ and dried at 7 to 7½c. Prunes have advanced very slightly in primary markets, but the change is too little to affect prices here at present. Small sizes of prunes grow scarcer.

VALENCIA RAISINS—All the stock in the city is now held by two houses and their supply is limited. Prices are very firm and demand light. Currants show no change of any kind for the week, the demand being normal.

COFFEE—Market is very slow, with prices unchanged at 11 to 11¼c. for best grades of Rio.

GREEN FRUITS — The Fruit and Produce Exchange sent out the first batch of country accounts on April 15 with notice of payment in five days or draft would be made. So far the percentage of accounts received has been most encouraging. The exchange is also moving actively in the direction of fruit inspection, both for disease or quality of packing. The floods down South have tied up the banana situation again, but owing to the car received last week so far this market is not short. The floods have also affected the supply of strawberries, which are now arriving very spasmodically. Fruit trade is good, the demand for staple fruits being larger than usual for the season. Californian navel oranges have advanced 25c., and are quoted to-day at \$4.75. The holdings on this market are small. Lemons coming in are very green, but otherwise in good condition: Price, \$4.75; pineapples, \$5 per doz.; bananas, \$3 to \$3.50; apples, \$5 to \$5.50 per bbl.; cocoanuts, 80c. per doz.

PORTO RICO MOLASSES FOR CANADA.

Latest mail advices say of Porto Rico molasses: "Porto Rico market very firm and prices gradually advancing. Molasses is practically all in, and a careful canvass of all receipts to date and stock left in planters' hands shows an actual shortage in the crop of 50 per cent. First cost rules from 8 to 10c. per gallon higher than last year. Heavy buying orders from Canada, which can be but partially filled, due to the scarcity of goods, contribute materially to the firmness of the market."

THE PRUNE CROP OF 1899.

The prune crop of the world in 1899 was 5,000 cars short, and yet the prices on the Californian product have been lower than ever before in the history of the trade, notwithstanding its quality was superior to that marketed in previous years.—New York Journal of Commerce.

CHANGE IN A MOOSE JAW FIRM.

The partnership heretofore existing between J. J. and A. McLean became dissolved last Saturday, J. J. McLean withdrawing and disposing of his interest to J. R. Wilson, late of Leslie & Wilson, Saskatoon. Mr. Wilson arrived last Friday and took over his interest. Alex. McLean continues his interest, and in future the well-known and popular Model Grocery store will be conducted under the firm name of McLean & Wilson. While Moose Jawites will hear with regret of J. J. McLean's intention to retire from business, they cannot but congratulate themselves upon his worthy successor. Mr. Wilson is a Moose Jaw old-timer, having arrived here in 1883. After spending some months with E. A. Baker & Co., he engaged in the water business and then in ranching with his brothers. Four years ago he formed a partnership with Jas. Leslie and carried on a large and remunerative general business at Saskatoon until about a year ago, when they sold out to Jas. Clinkskill. Mr. McLean will still continue his real estate interests in Moose Jaw, which are now considerable.—Moose Jaw, N.W.T., Times, April 20.

W. W. OGILVIE'S WILL.

The will of W. W. Ogilvie, the Montreal flour miller, which was filed on Monday, shows his estate to be worth over \$2,600,000. Of this nearly \$2,000,000 is in Quebec and the bulk of the remainder in Ontario. Mr. Ogilvie made his will back in 1888. His residence, Rosemount, in Montreal, he left to his wife, together with an annuity of \$12,000. Should Mrs. Ogilvie marry again,

however, she will receive only the \$2,000 per annum which her husband settled upon her at the time of their marriage. The three sons, Albert Edward, William Watson and Gavin Lang, are each bequeathed \$25,000, to be handed over when each attains the age of 25 years. The only daughter, Alice Helen, shares in the general division of the estate when the youngest child has reached 21 years of age.

EVAPORATED APPLES.

Since Walter Northrop, Toronto, sold out, last July, his fruit cleaning business, he has devoted his energies to the export trade in dried and evaporated apples and has already succeeded in establishing a large connection. The principal countries which buy evaporated apples are: Great Britain, Holland, Germany and France. For the past few months the market across the Atlantic has been comparatively lifeless, and the Canadian market has, in consequence, been weak in tone and dull in movement. Yet, in the last 10 days, Mr. Northrop has received orders from European centres for 12 cars or over 370,000 lb. of evaporated stock, waste and slops. A few shipments of this nature would remove all signs of weakness from the Canadian evaporated apple market.

INQUIRIES AND ANSWERS.

WANTS TO START A GENERAL STORE.

A subscriber writes: "Do you know of any good point north on the C.P.R. where I could start a general store with a \$3,000 or \$4,000 stock?"

[Remarks: We cannot at the moment think of a suitable point, but will make inquiries. Perhaps some of our readers can supply the desired information.—EDITOR GROCER]

A BRIGHT STORE DRAWS TRADE

THE AUER GASOLINE LAMP

is brighter than City Gas or Electricity and costs less than an Oil Lamp to run.

Approved by _____

CANADIAN FIRE UNDERWRITERS' ASSOCIATION.

SEND FOR CATALOGUE.

Auer Light Co. - Montreal

CURRENT MARKET QUOTATIONS

April 26, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb.	12	13	17	19
" " pound prints.	13	13½	20	22
" " tubs, best.			18	20
" " tubs, second grade.			16	18
Creamery, tubs and boxes.	17	18	20	22
" " prints and squares.	18	19	21	22
Cheese, per lb.	12	13	14	15
Eggs, new laid, per doz.		11	12	14

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Apples, 3's	\$0 90	\$0 90	\$0 95	\$1 00
" " gallons	2 25	2 20	2 25	2 40
Asparagus			2 40	
Beets			1 00	
Blackberries, 2's		1 40	1 70	1 80
Blueberries, 2's	70	75	85	90
Beans, 2's		85	85	90
Corn, 2's	1 05	1 05	1 10	1 30
Cherries, red, pitted, 2's		1 90	2 00	2 40
" " white		1 90	2 00	
Peas, 2's	85	90	75	90
" " sifted		90	1 00	1 15
" " extra sifted		1 00	1 25	1 25
Pears, Bartlett, 2's		1 25	1 50	1 80
" " 3's	2 00	2 00	2 25	2 50
Pineapple, 2's	2 40	2 25	2 50	2 25
" " 3's	2 60	2 50	2 60	2 60
Peaches, 2's	2 50	1 75	1 90	1 85
" " 3's	2 50	2 50	2 60	2 85
Plums, green gages, 2's		1 10	1 25	1 60
" " Lombard		1 00	1 10	1 50
" " Damson, blue		1 00	1 10	1 30
Pumpkins, 3's			85	1 00
" " gallon		2 10	2 25	2 10
Raspberries, 2's	1 60	1 60	1 70	1 75
Strawberries, 2's		1 60	1 75	1 85
Succotash, 2's			1 15	1 10
Tomatoes, 3's	90	1 00	90	95
Lobster, tails		2 95	2 75	2 50
" " 1-lb. flats		3 00	3 25	2 75
" " ½-lb. flats		1 75	1 80	1 65
Mackerel		1 30	1 35	1 25
Salmon, sockeye, tails		1 30	1 40	1 25
" " flats		1 50	1 60	1 80
" " Horseshoe		1 35	1 40	1 60
" " Clover Leaf, tails	1 to 4 cases		1 47½	
" " "	5 " 9 "		1 45	
" " "	10 " 25 "		1 65	
" " "	1 " 4 "		1 65	
" " "	5 " 9 "		1 62½	
" " "	10 " 25 "		1 60	
" " Cohoes		1 05	1 10	1 15
Sardines, Albert, ½'s	12	12½	13	14
" " ¾'s	20	21	20	21
" " Sportsman, ½'s		12½		12
" " "		20		21
" " key opener, ½'s	10	10	11	16
" " "		18	23	10
" " P. & C., ½'s		23	25	25
" " "		33	36	33
" " Domestic, ½'s		4	4½	3½
" " "		9	11	
" " Mustard, ½ size, cases				
50 tins, per 100	9 50	11 00	8 50	9 00
Haddies		1 00	1 15	90
Kipper Herrings	1 20	1 50	1 00	1 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60

CANDIED PEELS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Lemon, per lb		11	12	13
Orange, "		12	13	14
Citron, "		15½	17	16

GREEN FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Oranges, Washington Navel, bx	3 75	4 00	3 75	4 00
" " Valencia, ord. 420's		6 00	4 50	5 50
" " " large 420's		7 50		7 00
" " Med. Sweets		3 25		5 50
" " Messina, per box		2 75		
Lemons, Messina, per box		2 75	3 25	3 00
Bananas, per bunch		2 00	3 00	2 25
Winter Apples, per bbl	8 00	8 50	2 50	4 50
Cocoanuts, per sack		3 75		3 75

SUGAR

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Granulated	\$4 50	\$4 68	4 50	4 60
Branulated, American			4 50	4 50
Paris lump, bbls. and 100-lb. bxs	5 23		5 48	5 6
" " in 50-lb. boxes	5 33		5 58	
Extra Ground Cing, bbls.	5 30		5 58	
Powdered, bbls.	5 15		5 40	5 6
Phoenix	4 45		4 58	
Cream	4 45		4 58	
Extra bright	4 80		4 43	3½
Bright coffee	4 20		4 43	3½
Bright yellow			1 33	
No. 2 yellow	3 90		5 08	3½
No. 1 yellow	7 88		4 04	
No. 1 yellow	7 80		3 91	

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base	\$3 45		\$3 50	
Cut nails, base	2 85		2 85	
Barbed wire, per 100-lb.	3 77½		3 77½	
Smooth Steel Wire (oiled and annealed, etc.), base	3 45		3 45	
White lead, Pure	6 75		6 87½	
Linseed oil, 1 to 4 bbls., raw	68		70	
" " " boiled	71		73	
Turpentine, single bbls	85		72	

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups—				
Dark	1¾			
Medium	2	30	32	
Bright	2¾	35	37	36
Corn Syrup, barrel, per lb			2½	36
" " ½ bbls.			3	
" " kegs			3½	
" " 3 gal. pails, each			1 50	
" " 2 gal.			1 20	
Honey			40	
" " 25-lb. pails	90		1 00	
" " 35-lb. pails	1 20		1 40	
Molasses—				
New Orleans		23	27	36
Barbadoes, new	43		37	40
Porto Rico	41	38	42	46
Antigua	35			
St. Croix				

CANNED MEATS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Comp. corn beef, 1-lb. cans	\$1 50	\$1 55	\$1 60	\$1 70
" " 2-lb. cans	2 65	2 80	2 60	2 75
" " 6-lb. cans	8 25	8 10	8 75	9 25
" " 14-lb. cans	18 00	18 50	20 00	21 00
Minced callops, 2-lb. can	2 60	2 60	2 50	2 60
Lunch tongue, 1-lb. can	3 30	3 00	3 00	3 25
" " 2-lb. can	6 70	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 45	2 75	2 80
Camp sausage, 1-lb. can		2 50	2 50	
" " 2-lb. can		4 00	4 00	
Soups, assorted, 1-lb. can		1 50	1 40	1 50
" " 2-lb. can		2 20	2 25	2 30
Soups and Boull, 2-lb. can		1 80	1 75	1 80
" " 6-lb. can		4 50	4 25	4 50
Sliced smoked beef, ½'s	1 70	1 65	1 70	2 00
" " 1's	2 75	2 80	2 95	3 25

FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Foreign—				
Currants, Provincials, bbl.			4½	5
" " ½-bbls.			5	5½
" " Filiatras, bbls.	4½		5	5½
" " ½-bbls.	4½		5½	5½
" " cases	4½	4½	5½	6
" " ½-cases	4½	4½	5½	6
" " Patras, bbls.			6	7
" " ½-bbls.			6	7
" " cases		5½	6	7½
" " ½-cases		5½	6	6
Vostizzas, cases		6	7	8
Dates, new, boxes	5	5½	4½	6
Figs, 10-lb. boxes, per lb.		12½	14	14
" " 20 & 25-lb. boxes, per lb.		14	18	
" " Mats, per lb., new		3½	4	
" " Naturals, per can			5½	
" " 1-lb. glove boxes			13	
Prunes, California, 30's.	10	10	10½	12
" " 40's	8½	8	8½	9
" " 50's	7½	7	7½	8
" " 60's	7	7	7½	8
" " 70's	6½	6½	7	7½
" " 80's	6	6¼	6¾	7
" " 90's			6	6½
" " Bosnia, A's.		8½	9	
" " B's.		7½	8	
" " U's.	6	6½	7	
Raisins, Fine off stalk	7	7	7½	8
" " Selected	7½	7½	8	8½
" " in layers		8½	8½	9
" " Layers	8		7	7½
" " Malaga, 3-crown		10	10	12
" " Sultanias	10	12	10	12
" " California, 3-crown		8½	9	7½
" " 4-crown		9½	10	8½
" " seeded, 3-cr.		11½		10
" " Malaga, Lon. layers	1 60	1 75	1 65	1 75
" " Black baskets	1 90	2 00	1 80	1 90
" " Blue baskets	2 00	2 25	1 90	2 25
" " Dehesa clusters	3 00	3 25	2 75	3 00
" " Royal clusters	4 00	4 50	3 50	4 00
" " ½-flats black baskets			75	
" " ¼-flats blue baskets			85	
" " ¼-flats Dehesa		1 00		

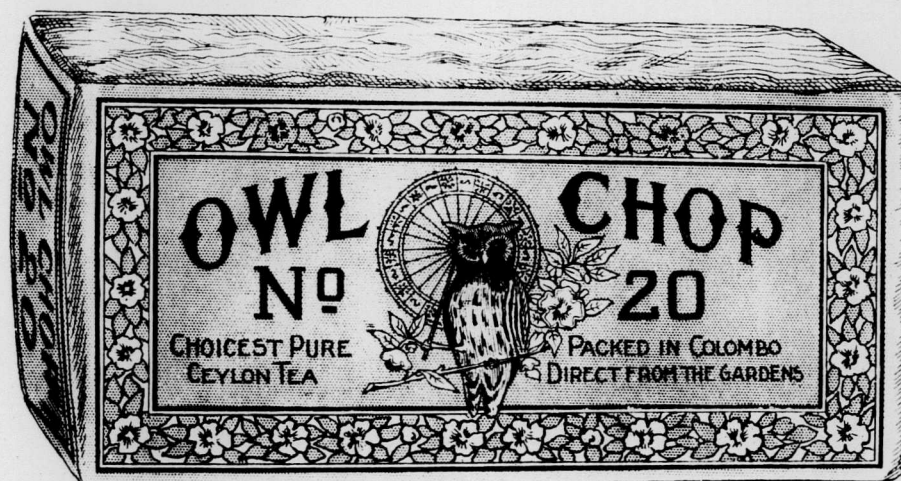
PROVISIONS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dry Salted Meats—				
Long clear bacon		8½	8½	
Smoked meats—				
Breakfast bacon	11½	12½	11½	12½
Rolls		9	9	10
Hams	12	18½	11½	12½
Shoulder hams		10		8
Backs			11½	12½
All meats out of pickle i.e. less.				
Barrel Pork—				
Canadian heavy mess	15 00	15 50	16 00	16 00
" " short cut		17 00	17 50	17 00
Clear shoulder mess			14 00	14 50
Plate beef		12 00	12 50	14 00
Lard, tierces, per lb.		8½	8½	8½
Tubs	8½	7	8½	9
Pails	7		9	10

TEASTEASTEAS

We have just received a large consignment of our celebrated OWL Chop Ceylon Teas in packages.

Almost every grocery store in the Dominion of Canada handles the celebrated OWL Japan; now, we are offering you a black one under the following labels and numbers :



No. 5 to retail at 30 cents.
 No. 10 to retail at 40 cents.
 No. 15 to retail at 50 cents.
 No. 20 to retail at 60 cents.
 No. 30 to retail at 70 cents.

Above are put up in 1 and 1/2-lb. packages. They are choicest Pure Ceylon, packed in Colombo, and **are hard to beat.**

If you want to give your customers the best tea on the market, send us an order for a case.

THIS IS A MONEY-MAKER FOR YOU.

L. CHAPUT, FILS & CIE.,

Wholesale Grocers and
Tea Importers.

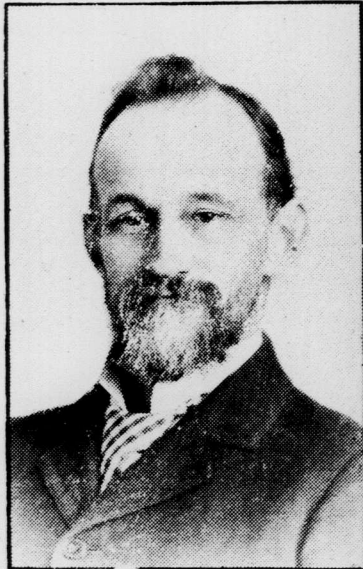
... MONTREAL

THE LATE J. B. HORRELL.

THE late J. B. Horrell, who died a few weeks ago, at his residence in Midland, Ont., was a type of business man whose death can be chronicled with more than usual regret.

He was a successful business man, but his good qualities did not end with his business ability. He built up a career as a successful merchant; but he also built up a career as a good citizen and as a man.

Mr. Horrell was born in Callington, Cornwall, England, in 1845, and came to this country in 1870. He began his business career in Collingwood, but afterwards moved to Barrie and from there to Midland, where he carried on a general business. As a business man Mr. Horrell was very widely known and everywhere respected. His customers are numbered by the thousand, and some of them have been dealing with him since the inception of his business, and



The Late J. B. Horrell.

are patrons yet. To many he has been a real friend, giving them time when they could not meet accounts when due, helping others with the loan of money without the least security.

In November last, Mr. Horrell was taken suddenly ill with what was reported to be kidney trouble, and for many weeks was under the care of skilful physicians. At one time his life was almost despaired of, and Dr. Caven, of Toronto, was called in consultation with local physicians. During this illness a slight attack of paralysis was experienced. From this he rallied, and by sheer strength of will and unconquerable purpose, again took up the reins of business. While attending a meeting of the county council at Barrie in January, his eldest son, William B., was snatched from him by the death messenger. This was a terrible blow, but still he bore up bravely. After the funeral

was over he again went about, and in a few weeks he, with Mrs. Horrell, went away for a brief visit. Since returning he has not been very well, but was at church on Sunday, March 18. Some time during that night he was again taken ill with a form of paralysis, and from that time continued to grow steadily worse, until the end came on Sunday, March 25, just eight weeks to the hour from the time his first born was laid in the tomb.

Deceased left a wife and a son (Digby Horrell) to mourn his loss.

As a public man, Mr. Horrell had a somewhat extensive career. While residing at Wyebridge he sat in the municipal council of the township of Tiny, and for one year was reeve. The second year after coming to Midland, or in 1883, he was elected reeve of the village, and was returned to that position every year (with the exception of 1885) until Midland became incorporated as a town, when he became its first mayor, and occupied that position continuously until the close of 1897, when he retired from municipal life.

Deceased was for many years a member of the Methodist church, in which he held several important official positions.

TRADE CHAT.

THE following officers have been elected for the ensuing year by the Woodstock, N.B., Board of Trade: Harry Noble, president; A. D. Holyoke, vice-president; T. C. L. Ketchum, secretary; members of council, H. P. Baird, J. T. Garden, Jas. Carr, Geo. Balmain, W. Fisher, J. T. A. Dibblee.

A. B. Ward has opened a cash grocery in Kamloops, B. C.

P. A. McDonald is starting as grocer in Little Glace Bay, N.S.

John Cosgrove has opened a general store in Buckingham, Que.

J. T. March is starting as grocer and bicycle dealer in London, Ont.

John Meiklejohn is starting a general store and sawmill in Olla Creek, B.C.

The Kootenay Cigar Manufacturing Co., Nelson, B.C., is seeking incorporation.

The British Columbia Fish, Glue and Oil Co., Vancouver, has been incorporated.

Mattawa merchants have agreed to close their stores every evening except Saturdays at 8 p.m.

Thomas & Smith, produce manufacturers, Roseland, have dissolved. J. N. Thomas will continue.

The new grocery store into which J. Chenier, late of Garipey & Chenier, Edmonton, N.W.T., lately moved, has

undergone alterations and improvements. It is now a large and well laid out business place.

The Farmers' Cooperative Packing Co., of Brantford, has increased its capital stock from \$150,000 to \$200,000.

Last year beer to the value of £12,580,662 was brewed in the United Kingdom. In making this 2,943,751 cwt. of sugar were used.

A meeting to complete the organization of The New Brunswick Cold Storage Co., Limited, St. John, N.B., has been called for May 1.

Lawry & Son Limited., pork packers, Hamilton, have secured a contract for supplying 250,000 lb. meat to the Indian department.

One of the largest maple sugaries of Quebec Province, that of Luc Dupuis, St. Roch des Aulnais, Que., has been totally destroyed by fire.

The indications in Manitoba and the Northwest point to a considerable increase in the wheat acreage this year. The weather lately has favored seeding.

Gunderson & McLean intend erecting flour mill in Moose Jaw, N.W.T., with a capacity for 250 barrels per day, and an elevator capable of holding 50,000 bushels.

The Palmerston, Ont., Pork Packing Co., Limited, has been asked by its agents to double their shipments to the British markets. They have, consequently, increased their capacity, and are packing about eight carloads of hogs per week.

Norman Willits, successor to Oliver Clark, of the China Tea Store, Brantford, has, since starting business, enlarged and refitted the store. As Mr. Willits is a skilful window and shelf dresser, his store now presents a very fine appearance.

The Manitoba Dairy Commissioner, who lately made a tour of the cheese factories and creameries on the main line of the C.P.R. and in Southern Manitoba, reports that the creameries at Manitou, Ninga and Macdonald, and the cheese factories at Cartwright, Napinka and Brandon Hills will probably not be operated this year. Pilot Mound, Crystal City and Oak Lake creameries will run.

R. B. Johnson & Co., pickle and spice manufacturers, Swansea, Ont., have issued a writ against The Ontario Glass Co., Limited, Kingsville. They claim \$2,500 damages for an alleged breach of contract to supply them with 1,500 gross of pickle bottles. The defendants state that the particular kind of bottles specified by the Johnson company was covered by a patent, and they, therefore, could not carry out their agreement.

THE STARCH



10c.
 PACKAGES

10c.
 PACKAGES

Price List Cases 64 pkgs.. \$5.00.
 Cases 32 " 2.50.

FOR SALE BY LEADING GROCERS.

If **YOUR** jobber does not handle Bee Starch we will fill your order direct.

The Bee Starch Co., 10 Lemoine Street . . . **Montreal**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of C. B. Poisson, general merchant, St. Sophie de Levard, Que., will be held on May 4.

Alf. Poliquin, grocer, Quebec, has assigned.

The bailiff is in possession of the business of J. D. Boudreau, grocer, Halifax.

E. J. Hartley, general merchant, Everett, Ont., has assigned to R. G. Hector.

Assignment has been demanded of Albert E. Patno, cigar dealer, etc., Montreal.

Assignment has been demanded of A. Landry, general merchant, Little Metis, Que.

A chattel mortgage on the business of J. W. Board, tobacconist, Hamilton, has been foreclosed.

Joseph Leduc, general merchant, St. Isidore de Prescott, Ont., is offering 50c. on the dollar.

Joseph Loranger, general merchant, Berthierville, Que., has assigned, and a meeting of creditors has been called.

O. A. Lachapelle & Co., grocers, St. Louis de Mile End, Que., have assigned, and a meeting of their creditors has been called.

Daniel F. Reid, fish dealer, Winnipeg, has assigned to C. H. Newton all his real estate, etc., which may be sold under execution.

J. & C. A. Haynes, provision dealers, etc., Victoria, Ont., have assigned to Arthur Brenchley, and their stock has been sold to F. J. Hall.

The Selkirk Trading Co., Limited, general merchants, Selkirk, Man., have assigned to C. H. Newton all their real estate, etc., which may be sold under execution.

PARTNERSHIPS FORMED AND DISSOLVED.

Tardiff, Frere & Cie. have registered partnership as grocers in Montreal.

Tardiff & Frere have registered partnership as grocers and builders in Montreal.

John and Thomas McBride have registered partnership as fruit dealers, etc., in Montreal, under the style of McBride Bros.

SALES MADE AND PENDING.

F. T. Ross, baker, Orillia, Ont., has sold out.

Thomas A. Salmon, baker, etc., Cobden, Ont., has sold out.

The stock of H. D. Burr, grocer, Allenford, Ont., has been sold.

The stock of Joseph St. Julien, general merchant, Rigaud, Que., has been sold.

The stock, etc., of The Mills Co., general merchants, Arden, Ont., is advertised for sale by auction.

The stock, etc., of The Fraser Cigar Co., Limited, London, Ont., is advertised

for sale by auction on Tuesday, May 3, by the liquidator.

The stock of F. E. Tourigny & Co., general merchants, Yamaska, Que., has been sold at 63½c. on the dollar.

The stock of the estate of Oliver & Byron, general merchants, Selkirk West, Man., has been sold at 70½c. on the dollar.

The stock of the estate of A. C. Taylor, dealer in teas, etc., London, Ont., has been sold to A. McLurg at 73c. on the dollar.

The business of Celina Sylvain, who is doing business in Quebec under the style of Wm. Blouin & Co., grocers, is advertised to be sold by bailiff's sale on April 27.

CHANGES.

B. Gillespie, grocer, Picton, Ont., has sold out to L. A. Wright.

Moore & Co., grocers, etc., London, Ont., have sold out to James Ruddy.

John Gray, general merchant, Coldwater, Ont., has retired from business.

D. McNutt, general merchant, Jeffrey, N.B., has sold out to B. K. Lisson.

Brown & Co., general merchants, Ashdown, Ont., have removed to Rosseau.

Mrs. A. Chasse has registered as proprietress of A. Chasse & Co., grocers, Montreal.

Murray & McGougan are starting a general store in Kensington, P.E.I., in succession to E. H. Beer & Co.

John T. Weeks, general merchant, Alberton, P.E.I., has sold the balance of his stock to Woodman Bros.

E. W. Watt, grocer and coal oil dealer, Ottawa, has given up groceries, and is continuing entirely as a coal oil dealer.

FIRES.

The estate of H. L. Drew, general merchant, Fitch Bay, Que., has been burned out; insured.

DEATHS.

F. C. Martel, grocer, Quebec, is dead.

Robert Wright, general merchant, Binbrook, Ont., is dead.

Leon Charlebois, sr., general merchant, Pointe Claire, Que., is dead.

A ruling has been made by the Customs Department at Ottawa that packages in which wine and spirits are packed are not to be allowed the preferential rates when coming from Great Britain. Formerly these packages were allowed the lower preferential rates, while the contents paid full duty.

A busy summer is anticipated by Quebec merchants in consequence of the brisk building operations at Shawenegan Falls, Grand Mere and along the northern part of the Laurentide branch of the C.P.R. Over 2,000 men are engaged at Shawenegan Falls erecting pulp mills and other works.

INQUIRIES REGARDING CANADIAN PRODUCTS.

THE following were among the most recent inquiries relating to Canadian trade received at the Canadian Government offices in London:

1. A firm of carriage-builders, who purpose sending a representative to Canada this year, make inquiry respecting the opening that exists for their goods in the Dominion.

2. An English firm in Boulogne, who are making arrangements for the sale in France of Canadian hams, bacon and cheese, ask to be placed in communication with exporters prepared to consign direct for sale on commission or otherwise.

3. An Irish merchant wishes to be placed in communication with Canadian manufacturers of shop-fittings, such as mahogany counter cases for displaying cigars, cigarettes and other goods.

4. The publishers of a trade circular, which has for its object the endeavor to facilitate commercial relations with Holland, express their willingness to forward a copy of the work to any Canadian firm who may care to correspond with them.

5. A Glasgow firm desire to be placed in communication with Canadian manufacturers of wooden rings for sieves.

6. A firm of papermakers' agents, who are desirous of bringing Canadian papers more prominently before British consumers, ask to be placed in communication with mill-owners in the Dominion who may be in a position to offer any of their output not required locally.

The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.

TRADE IN DAWSON CITY.

The United States Deputy Consul at Dawson City writes under date of February 28:

"Business in Dawson City this season has been very quiet, without, however, any great change in prices. The burnt district is again covered with buildings, mostly of one storey only, and not as substantial in character as those destroyed, which indicates that there is doubt in the minds of the property owners as to what will be the condition of business affairs next summer, after the exodus to Nome takes place.

"Notwithstanding the difficulties and dangers attending a trip of from 1,200 to 1,400 miles over snow and ice in the most inclement season of the year, no less than 700 people left Dawson for Nome between December 4, 1899, and March 1, 1900, and thousands more are getting ready to leave in the spring by the first boats for the new Eldorado. Most encouraging reports have been received from Nome.

"The output for this season is estimated at from \$20,000,000 to \$25,000,000, or about double that of a year ago, which large increase is chiefly due to improved methods of working the mines."

THE **WATSON, FOSTER CO.**
LIMITED

WALL PAPER
MANUFACTURERS
MONTREAL

APPRECIATING THE ORIGINALITY OF THE
FOLLOWING TRADE PARODY BY CHARLES
L. NELLES, OF GUELPH, WHICH APPEARED
IN THE GUELPH "DAILY HERALD" OF
MARCH 19th, OFFER THIS PAGE FOR ITS
REPRODUCTION ❀ ❀ ❀ ❀ ❀

With apologies to Kipling
and everyone else.

When about to buy your paper this is the only place,
To get the best designs at such a price,
And after seeing them, you will say it to our face—
Everything so lovely and so nice,
Your home will be a comfort, and your rooms a great delight :
Your neighbors they will envy and admire,
With pleasure you can tell them—they only can be right,
When Nelles is the seller and they the buyer.

CHORUS.

Gold papers, silk papers, papers of every kind,
Den or Parlor or Barber Shop, ceilings low or high,
Each of 'em calling for paper (keep them in your mind),
Don't pass these goods for your credit's sake, but
buy—buy—buy.

Better buy from us at once, as there is no better store,
And tell your friends what bargains you did get,
That you've saved a lot of money and your home from floor to
floor

Is the handsomest on which the sun will set,
For paper bought from us must be a blooming sure success,
As we do the largest business in the town :
The best is always cheapest (get your money's worth—no less),
Look for merit, style and value, and goods of wide renown.

CHORUS.

Clerk's home, mechanic's home, home of the millionaire,
Fifty thousand rooms we can easily supply :
Each of 'em calling for aid from you (their walls are
white and bare)—
Don't pass this "ad." for your credit's sake, but buy
—buy—buy.

Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

AMONG TORONTO RETAILERS.

F. W. Sanderson Becomes a Broker. The Retail Grocers' Association will have to look around for a new catcher for their baseball team. F. W. Sanderson, who for the last four years has conducted a retail grocery business on Dundas street, and, as catcher of the grocers' ball team, has done much to help that body "wallop" their rivals, the city travelers' team, so often, has sold out his business to T. F. Fitzpatrick, of Fitzpatrick & Dunn, general merchants, Islington. Mr. Fitzpatrick has retired from the Islington business, which will be continued by Mr. Dunn. Mr. Sanderson has been admitted into partnership by W. H. Seyler & Co. The new firm, which continues under the style of Seyler & Sanderson, intend to extend their brokerage business. They have secured the agency in Toronto for The F. F. Dalley Co., Hamilton, whose goods they will carry a full stock of. The goods which Mr. Seyler has handled in the past will be pushed with even greater vigor than heretofore.

Veterans Of '66.

All the patriotism and bravery of Canada is not possessed by the younger generation, nor by the men who have gone out to South Africa. While we are ready and anxious to give every honor to those who represent our country on the South-African battlefields, we should not forget that we have amongst us those who, when our country was threatened, offered themselves, and, by their prompt and unhesitating resistance to the invading Fenians, saved the country from turmoil and property from devastation. It was a gracious, though tardy acknowledgement of valuable services when the Government had medals struck and presented to those who saw active service in 1866. I was in Robert Davies grocery store,

on Homewood avenue, the other day, and made some remark about the honorable way in which "the boys at the front" had acquitted themselves, which brought from Mr. Davies the opinion that "every Canadian would have been as steady and fearless as those that were there." I expressed my doubts, but he was insistent. Mr. Davies' son, known more familiarly to the trade as "Bob, the pitcher of the grocers' ball team," laughingly remarked: "You see, he thinks he has reason to know, for he was in action with Canadians himself, and found them all steady." This was news to me, but I soon learned that Mr. Davies is one of the few Canadians who can boast the possession of an active service medal. When the news of the Fenian Raid was received Mr. Davies was a private in the Q.O.R. This regiment was called to service at 10 p.m., and departed for the front at 6 a.m. the next morning, a feat of promptness that even a Kitchener might be proud of. The Fenians were met at Ridgeway, and their great raid was quickly brought to an inglorious end. In the action Mr. Davies was unhurt, though at one time, while carrying a wounded officer into shelter, he was exposed to a very heavy fire. He considered that neither himself nor his regiment had done anything remarkable, but they had done their duty and beaten the enemy. The only other grocer whom Mr. Davies remembered as having been in action was Henry Swan, of Swan Bros., King street east. I found Mr. Swan in his store the next day. Though proud of his medal and glad to have served his country in time of need, Mr. Swan had nothing to add to what Mr. Davies told me. He united with him, however, in the opinion that the men and officers were as steady and brave as could be desired. Mr. Swan takes an active interest in the '66 Veterans' Association, having recently been elected

vice-president of that body. There is a good deal of work in connection with the office, yet, though he is a justice of the peace, and was lately appointed a vice-president of The Imperial Loan and Investment Co., Limited, he has faithfully fulfilled the duties of the position. Here's to Messrs. Davies and Swan, and all other members of the '66 Veterans! I would like to hear of any others who are engaged in the grocery business.

THE RAMBLER.

TEA AND BREAD IN IRELAND.

Mr. John Redmond, who moved the first amendment exempting Ireland from the operation of Clause 1 of the bill, which raises the tea duty to 6d., drew a pathetic picture of Ireland as a tea-drinking country. They drink tea to some extent in England; but, according to Mr. Redmond, tea with bread is the staple food of the Irish peasant. There are some people who foolishly imagine that tea is a stimulant rather than a food. According to the Irish leader, however, tea is a food, and not only so, but the food of the very poorest classes of the people. Per head of the population, more tea is drunk in Ireland than in England, and this, Mr. Redmond says, is a proof, not of prosperity, but of poverty, and, oddly enough, other Irish members came forward with the argument that excessive tea drinking is deteriorating the physical qualities of the Irish people. Mr. Maurice Healy inclined to that view, and Mr. Doogan, in a burst of confidence, informed the House that emigration is carrying off the best of the bone and sinew of Ireland. Some of it would seem to have been spared for the present campaign in South Africa; but to have alluded to such a topic would have been to destroy the thread of a ridiculous argument. —Financial News, London.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

CEYLON AND INDIAN TEAS

BLACK OR GREEN

when properly infused defy competition.

Their popularity is evidenced by the enormous demand there is for them.

CEYLON

AND

INDIAN

TEAS

ARE Pure,
Clean,
Healthy,
Invigorating and
Economical.

THE U. S. CHEESE INDUSTRY.

THE New York Journal of Commerce recently printed an interesting interview with a New York authority in regard to the cheese industry. As Canada comes in for some consideration in the interview, THE CANADIAN GROCER takes the liberty of reproducing a part of the article:

"Next to butter, of which there are upwards of 850,000,000 pounds produced in this country annually," said a leading cheese exporter the other day, "the cheese industry is one of the most important in the dairy business. We consume in the United States about 210,000,000 pounds, of which 12,000,000 pounds are imported fancy cheese. Of the 265,000,000 pounds produced in the country we export close upon 70,000,000 pounds. The figures since and including 1886 are as follows:

Pounds.		Pounds.	
1886	91,900,000	1893	81,400,000
1887	81,300,000	1894	73,900,000
1888	88,000,000	1895	60,400,000
1889	85,000,000	1896	36,800,000
1890	95,400,000	1897	50,900,000
1891	82,100,000	1898	63,600,000
1892	82,100,000	1899	70,200,000

"Our greatest competitor in the foreign markets is Canada, and the decline noted, particularly since 1893, was largely due to the fact that our manufacturers persisted in ignoring the demands of foreign consumers in the matter of quality. Many low-grade cheese, known as skims, as well as the adulterated filled cheese, were shipped out of the country immediately prior to and including the years of smallest export. These, together with the fact that Canadian makers were steadily improving the quality of their goods, brought our own into disrepute. It is gratifying to note, however, that our manufacturers are learning a lesson in respect of quality for export, at the same time Canadian cheese commands a better price in the English market than our own. This is not so much due to the idea that the former is better as it is to the fact that consumers still lack confidence in our product. This fact is forcibly brought home to us by the knowledge that a great deal of cheese purchased in the upper part of New York State by Canadian exporters and sold as Canadian cheese in Liverpool commands a higher price than the same goods shipped under American brands and marks.

"The profit to Canada through the degradation of our own cheese in foreign markets may be imagined when it is stated that during the period of our largest export from 1880 to 1885 Canada's export of cheese was only 60,000,000 pounds annually. The average during the following four years was upwards of 84,000,000, increasing to 155,000,000 pounds in 1895. The number of cheese factories in Canada during this

period increased from a few hundred in 1880 to 2,200 in 1896.

"The bulk of the filled cheese produced in this country is made in Illinois, the product paying a tax of 1c. per pound. The output last year, according to records, being nearly 2,000,000 pounds, the manufacturers paying an annual tax of \$400 each for the privilege of making the product in addition to the 1c. stamp tax. The product is made from oleo oil or lard combined with skimmed milk. In the manufacture of genuine cheese good progress has been made in recent years in turning out varieties of cheese of the same general character as imported goods. A number of exceedingly fine cheese are to be had in our market so closely resembling imported Stilton, Roquefort, Brie, Edam and Neufchatel varieties that a connoisseur in these varieties might easily be mistaken.

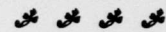
"There has been a slight increase of late years in the import of foreign cheese, but the traffic is still away below that of our export business. According to figures compiled from import lists, the annual import in pounds during the last 14 years has been as follows:

Pounds.		Pounds.	
1886	6,300,000	1893	10,200,000
1887	6,600,000	1894	8,700,000
1888	8,800,000	1895	10,300,000
1889	8,200,000	1896	10,700,000
1890	9,300,000	1897	12,300,000
1891	8,900,000	1898	11,500,000
1892	8,300,000	1899	12,200,000

CEYLON GREEN TEA.

A reporter waited on the head of The "Salada" Tea Co. in reference to the Ceylon green tea advertisements appearing in the press, and asked for some information in regard to green teas. He was informed that about one-half the tea used in Canada consisted of Japan green tea, although the taste for black tea, since the introduction of "Salada" in lead packets, has grown considerably.

The head of The "Salada" Tea Co. informed our reporter also that nearly every pound of Japan tea, or China green tea, is colored, the chief ingredient in coloring being prussian blue. In the dry leaf all green tea is of a dark brownish color if it is not artificially colored, and people who have been drinking the highly-colored teas of Japan for years are now commencing to realize their injurious properties and are taking to the pure "Salada" Ceylon green teas. These sell for 40c. per lb. in lead packets. They cost a little higher per lb. than Japan teas but are just as cheap to use because they are very much stronger and go farther than Japan tea, and, besides, they are infinitely much finer and much more delicious to drink. [Adv.]

SMOKING**TOBACCO**

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.



EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is a big plug for little money.



Made by the

EMPIRE
TOBACCO
CO., Limited

Granby, Que.

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THE OLD TRUE BLUE

KEEN'S OXFORD BLUE

is the Standard Laundry Blue.

There are many imitations, but none equal to "Oxford."

With your next order for sorting up see that

KEEN'S Oxford Blue

is on the list.

Current Market Quotations for Proprietary Articles

April 26, 1900.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.



BLACKING

P. G. FRENCH BLACKING		per gross
No. 4, 1/2 grs. bxs.	4 00	
" 6, 1/2 " "	4 50	
" 8, 1/2 " "	7 50	
" 10, 1/2 " "	8 25	
" 10, Jet Enamel.	8 25	

CARR & SONS.		per gross
No. 2—1/4 gross boxes	2 70	
No. 4—1/4 gross boxes	5 75	
No. 5—1/4 gross boxes	8 00	

SHOE POLISH.		Per gross.
Jonas'	89 00	
Froments	7 50	
Military dressing	24 00	

BLUE.

Keen's Oxford, per lb.	\$0 17
In 10 box lots or case.	0 16
Reckitt's Square Blue, 12-lb. box.	0 17
Reckitt's Square Blue, 5 box lots.	0 16

BLACK LEAD.

Reckitt's, per box.	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY		doz. net
Bamboo Handles, A, 4 strings		
" " B, 4 strings		
" " C, 3 strings		
" " D, 3 strings		
" " E, 3 strings		
" " G, 3 strings		
" " I, 3 strings		

HISCUITS.

PEEK, FRENCH & CO.		
Metropolitan mixed	40 lb. tins	10c.
Florence Wafers	8 lb. tins	36c.
Venice Wafers	8 lb. tins	36c.
Florence Wafers	Small tins	\$3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents.		
Cafe Noir		0 15
Ensign		0 12 1/2
Metropolitan mixed		0 03
Special price list of Fancy Tins for Xmas trade and other lines on application.		

CANNED GOODS.

MUSHROOMS.		
HENRI JONAS & Co.		
Mushrooms, Rionel		\$14 75
" 1st choice Dutheil		17 50
" 1st choice Lenoir		18 50
" extra Lenoir		20 00
Per case, 100 tins.		15 00

FRENCH PEAS—DELORY'S.

HENRI JONAS & Co.		
Moyen's No. 2		\$9 00
" No. 1		10 50
1/2 Fins.		12 50
1/4 Fins.		14 00
Tres fins		15 00
Extra fins		16 50
Sur extra fins		18 00

FRENCH SARDINES.

HENRI JONAS & Co.		
1/2 Trefavennes		\$9 00
1/2 Roland		9 50
1/2 Delory		10 50
1/2 Club Alps		11 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities.	0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents.		per doz
Cocoa essence, 3 oz. packages.		\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose.		0 40
" 1-lb. tins.		0 42
Nibs, 11-lb. tins.		0 35 1/2

TODHUNTER, MITCHELL & CO'S.

Chocolate—		per lb.
French, 1/4's—6 and 12 lbs.		0 30
Caracas, 1/4's—6 and 12 lbs.		0 35
Premium, 1/4's—6 and 12 lbs.		0 30
Sante, 1/4's—6 and 12 lbs.		0 26
Diamond, 1/4's—6 and 12 lbs.		0 22
Sticks, gross boxes, each		1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl,	0 25
London Pearl 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes.	0 18
Royal Cocoa Essence, pkgs., per doz.	1 40

FRY'S.

Chocolate—		per lb.
Caracas, 1/4's, 6-lb. boxes		0 42
Vanilla, 1/4's.		0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.		0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.		0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.		0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.		0 24

Cocoa—

		per doz.
Concentrated, 1/4's, 1 doz. in box.		2 40
" 1/4's.		4 50
" 1 lb.		8 25
Homeopathic, 1/4's, 14 lb. boxes.		
" 1/4 lbs. 12 lb. boxes		

JOHN P. MOTT & CO'S.

R. S. McIndoe Agent, Toronto.		
Mott's Broma		per lb. 0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (1/4's)		0 32
Mott's Breakfast Cocoa (in tins)		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate		0 21
Mott's Sweet Chocolate Liquors		0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes.	0 25
Royal Navy Chocolate, 12 lb. boxes.	0 30
Mexican Vanilla Chocolate, 12 lb. bxs	35

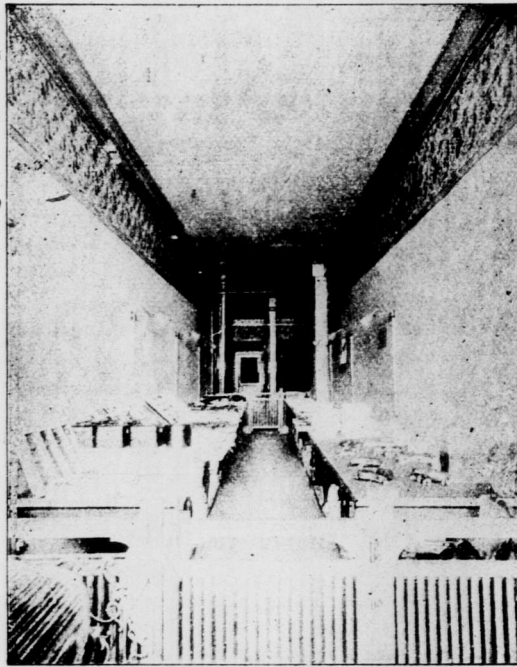
CHEESE.

Chocolate—		per lb.
Imperial—Large size jars, per doz.		\$8 25
Medium size jars		4 50
Small size jars		2 40
Individual size jars.		1 00
Imperial Holder—Large size		18 00
Medium size.		15 00
Small size.		12 00

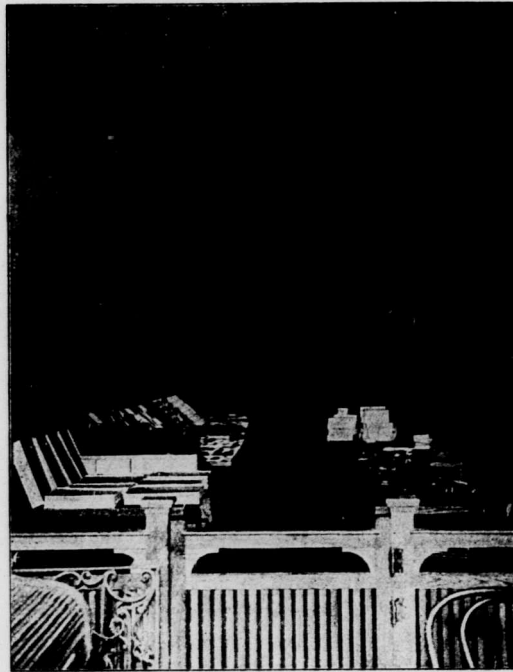
COFFEE.

JAMES TURNER & CO.		per lb.
Mecca		0 32
Damascus		0 28
Cairo		0 20
Sirdar		0 17
Old Dutch Rio		0 12 1/2

BAKING POWDER.		
PURE GOLD.		
3 oz. cans, 4 and 6 doz. in case	88	
4 oz. cans, 4 and 6 doz. in case	95	
6 oz. cans, 2 and 4 doz. in case	1 40	
8 oz. cans, 2 and 4 doz. in case	1 80	
12 oz. cans, 2 and 4 doz. in case	2 70	
16 oz. cans, 2 and 4 doz. in case	3 60	
2 1/2 lb. cans, 1 and 2 doz. in case	9 00	
1 lb. cans, 1 doz. in case	14 40	
1 lb. cans, 1 doz. in case	18 00	
Cook's Friend—		
size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 2, in 6 "	80	
" 12, in 6 "	70	
" 3, in 4 "	45	
round tins, 3 doz. in case	3 00	
oz. tins, 3 "	2 40	
oz. tins, 4 "	1 10	
lb. tins, 1/2 "	14 00	
Diamond—		
W. H. GILLARD & CO		
lb. tins, 2 doz. in case	per doz 2 00	
lb. tins, 3 "	1 25	
lb. tins, 4 "	0 75	
JERSEY CREAM BAKING POWDER		
size, 5 doz. in case	40	
size, 4 doz. in case	75	
" 3 "	1 25	
" 2 "	2 25	
OCEAN WAVE BAKING POWDER.		
per doz		
no. 10, 5-ounce Cans, round or square,		
4 doz. in case	\$0 75	
1 lb. Cans, round only 3 doz. in case	1 20	
1/2 doz. Cans, round only 2 doz. in case	1 80	
1/2 doz. Cans, round only 2 doz. in case	2 00	
1/2 doz. Cans, round only, 1/2 and 1 doz. cases	5 75	
1/2 doz. Cans, round only, 1/2 and 1 doz. cases	9 00	



Luxfer Prisms successfully lighting a store 100 feet long.



Ordinary glass made the store unrentable without artificial light.

A visit to our test rooms will furnish ample proof that these contrast pictures underestimate rather than exaggerate the lighting results of Luxfer Prisms. Write for our blank form and obtain an estimate of cost.

THE LUXFER PRISM CO., Limited

98-100 KING STREET WEST,

TORONTO

Specified
by
Architects.
Approved
by
Owners.
Appreciated
by
Tenants.

Form
Your
Own
Opinion.

TODHUNTER MITCHELL & CO.'S

Excelsior Blend	0 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28
Maracaibo	0 18
West India	0 16
Rio, choice	0 12

CLOTHES PINS.
ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 75
4 doz. packages (12 to a case)	0 99
6 doz. packages (12 to a case)	1 20

EXTRACTS. per doz

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 1/2 " " " "	1 50
4 " " " "	2 00
8 " " " "	3 00
4 " Bottle	6 00
4 " Glass Stop	4 00
8 " " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " " "	4 00
8 oz. Plain bottles	5 00
4 oz. " " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " " "	1 20
Per gallon	7 00
Per pound	1 00

HENRI JONAS & CO.

1 oz. London Extracts	Per gross \$6 00
1 oz. " " (no corkscrews)	5 50
2 oz. " " " "	9 00
1 oz. Spruce essence	6 00
2 oz. " " " "	9 00
2 oz. Anchor extracts	12 00
4 oz. " " " "	21 00
8 oz. " " " "	36 00
1 lb. " " " "	70 00
1 oz. Flat	9 00
2 oz. " " " "	18 00
4 oz. " " " "	36 00
8 oz. " " (corked)	72 00
4 oz. " glass stop extracts	3 50
8 oz. " " " "	7 00
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD. per doz.

Robinson's Patent Barley, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25
" " " " Groats, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25

INDURATED FIBRE WARE.
THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " " " No. 2	11 40
" " " " No. 3	9 50
Fibre Butter Tube (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " " " No. 5	7 00
" " " " No. 6	6 00
" " " " No. 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " " " round bottoms	2 50
Handy Dish	2 25
Water Closet Tank	17 00
Dish Pan, No. 1	7 60
" " " " No. 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	1 90
" " " "	2 75

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.	
1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06 1/2
7-lb. wood pails, 6 " "	0 06 1/2
14-lb. wood pails, per lb.	0 06 1/2
30-lb. " " " "	0 06 1/2

LICORICE.
YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " " " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " " " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MUSTARD.
COLMAN'S OR KEEN'S.

D. S. F., 1/2 lb. tins, per doz.	\$1 40
" " " " 1 lb. tins, " "	2 50
" " " " 1 lb. tins, " "	5 00
Durham, 4 lb. jars, per jar	0 75
" " " " 1 lb. " "	0 25
F. D., 1/2 lb. tins, per doz	0 85
" " " " 1/2 lb. tins	1 45

FRENCH MUSTARD
Crown Brand—(Greig Mfg. Co.)

per gross	per gross
Pony size... \$7 50	Beer Mug... 16 20
Small Med. 7 50	Tumbler... 11 50
Medium... 10 80	Cream Jug 21 00
Large... 12 00	Sugar Bowl 22 00
Spoon... 18 00	Caddy... 28 00

BAYLE'S PREPARED MUSTARDS.

1/2-lb. jars	1-lb. jars
Horseradish... per doz., \$1 20	\$1 75
English Sandwich... " " 1 20	1 75
Mustard (with fine herbs) " " 1 20	1 75
Packed in our self-sealing half and one-pound jars, two dozen in a case.	

English Sandwich Mustard, Mustard (with fine herbs)—

Bbla.	Half	10-gal.	5-gal.	1-gal.
50c.	Bbl.	Kegs.	Kegs.	Jugs.
	55c.	60c.	65c.	70c.

JONAS' FRENCH MUSTARDS.
HENRI JONAS & Co.

per gross.	
Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

MINCE MEAT.

Wetley's Condensed, per gross, net	\$11 00
" " per case of 3 doz., net.	2 70

ORANGE MARMALADE.
T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'
A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 50
Corked (pints), " " "	1 90

SODA—COW BRAND
DWIGHT'S SODA

Case of 1 lb. (containing 60 pkgs.) per box	\$3.00
Case of 1/2 lb. (containing 120 pkgs.) per box	\$3.00
Case of lbs. and 1/2 lb. (containing 30 lbs. and 60 1/2 lb. packages) per box	\$3.00
Case of 5c. pkgs. (containing 96 pkgs), per box	\$3.00.

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS For Packers



Can be used for Lard, Spices, Confectionery, Jams, Jellies, Coconuts, Oysters. All sizes kept in stock.

Manufactured by
THE WM. CADE & SONS MFG. CO.,
OF NEWMARKET, LIMITED,

Sole Agents,
BOECKH BROS. & COMPANY
Toronto, Ont.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO

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German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

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St. John's, Nfld.

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Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

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HIRES ROOTBEER is a tonic as well as a beverage.

Be sure you sell them **HIRES**.

Price may be a little high, but the best pays in the long run.

All Wholesalers keep it.

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Sole Canadian Agent
20 22 St. Peter Street, MONTREAL



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With a little moderate weather Bananas will move freely; we are just commencing another season and will handle the best grown. The trade can depend upon getting Fancy Ripe Bananas from us.

Big sellers just now; car of extra Fancy Navels from Arlington Heights Fruit Co. in stock—as fine fruit as any grown.

Also arriving this week, car of Fancy Valencias, Ordinary 420's and Jumbo 420's. Prices right on all we handle.

HUGH WALKER & SON,

Wholesale Fruits,

GUELPH, ONT.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

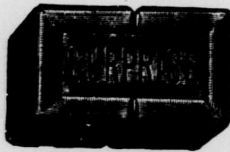
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THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor.

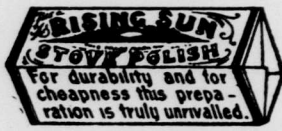
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SOAP



Gloria Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2-gross boxes \$ 8 50
Rising Sun, -oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1/4-gross boxes... 10 00
Sun Paste, 5c. size, 1/4-gross boxes.... 5 00



1 box and less than 5 \$4 00
5 boxes and upward, 4 0
Freight prepaid on 5 box lots \$10.20.

A. P. TIPPET & CO., AGENTS



No. 4-3 dozen in case, per gross .. 4 80
6-3 dozen in case " " " " " " 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb
No. 1 White or Blue, 4-lb. cartons 0 05 1/4
No. 2 " " 3-lb. " 0 05 1/4
Canada Laundry " " " " " " 0 04 1/4
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters... 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons.... 0 07 1/2
No. 1 White, bbls. and kegs..... 0 04 1/2
Benson's Enamel, per box..... 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn..... 0 06
Canada Pure Corn..... 0 04 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes 1-lb. pkgs. 0 08
GLOSS { 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2
PURE—40-lb. boxes 1-lb. pack..... 0 07
" 48-lb. " 16 3-lb. boxes... 0 07
For puddings, custards, etc.

OSWEGO } 40-lb. boxes, 1-lb. packages..... 0 07 1/2
CORN STARCH }
ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles 0 06
STARCH IN } Silver Gloss..... 0 07 1/2
BARELS } Pure 0 06 1/2



TEAS.

SALADA CEYLON.

Wholesale.		Retail	
Brown Label, 1's.....	0 30	0 25	
" " 1/2's.....	0 21	0 26	
Green Label, 1's and 1/2's.....	0 22	0 30	
Blue Label, 1's, 1/2's, 1/4's and 1/8's.....	0 30	0 40	
Red Label, 1's and 1/2's.....	0 36	0 50	
Gold Label, 1/2's.....	0 44	0 60	



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" " 1/2-lb., " " " " " ".....	0 20
Blue Label, retail at 30c.....	0 22
Green Label " " 40c.....	0 28
Red Label " " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " " 80c.....	0 55

CROWN BRAND

Wholesale		Retail	
Red Label, 1-lb. and 1/2's.....	0 35	0 50	
Blue Label, 1-lb. and 1/2's.....	0 28	0 40	
Green Label, 1-lb.....	0 19	0 25	
Green Label, 1/2's.....	0 20	0 25	
Japan, 1's.....	0 19	0 25	



Cases, each 60 1-lbs..... 0 35
" " 60 1/2-lbs..... } 0 35
" " 30 1-lbs..... }
" " 120 1/2-lbs..... 0 36



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's.....	0 18 1/2	0 25
Blue Label, 1/2's.....	0 19	0 25
Orange Label, 1's and 1/2's.....	0 21	0 30
Brown Label, 1's and 1/2's.....	0 28	0 40
Brown Label, 1/2's.....	0 30	0 40
Green Label, 1's and 1/2's.....	0 35	0 50
Red Label, 1/2's.....	0 40	0 60

TOBACCOES.

EMPIRE TOBACCO CO.

Smoking—Empire, 3's, 4 1/2 and 9's.....	0 36
Royal Oak, 2 x 3, Solace, 8s.....	0 52
Something Good, 7s.....	0 53
Louise, 2 x 3, 14s.....	0 54
Chewing Currency 13 1/2 oz. bars, 9s.....	0 39
Patriot, 2 x 6, Navy 5s.....	0 41
Old Fox, Narrow 12s.....	0 44
Free Trade, 8s.....	0 44
Snowshoe, 10 1/2 oz. bars, 8s.....	0 44
Snowshoe, pound bars, 6s.....	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X.....	1 70
" " XX.....	1 90
" " Waverly.....	2 10
" " Planet.....	2 00
" " Special Globe.....	2 10
" " Solid Back Globe.....	2 20
" " Electric Duplex.....	3 00

Matches—		5-Case Lots.	Single Case
Telegraph.....	\$2 70	\$3 90	
Telephone.....	3 55	3 75	
Tiger.....	3 45	3 65	
Telephone (1/2-gross).....	3 70	3 90	
Empire, (slide box).....	2 50	2 60	
Safety, Capital.....	3 00	3 10	
Parlor, Eagle, 200's.....	1 50	1 60	
" " 100's.....	1 70	1 80	
" " Victoria.....	2 75	2 85	
" " Little Comet.....	2 00	2 10	
Flamers.....	2 60	2 70	
" (wax stems).....	3 70	3 80	

BOECKH BROS. & COMPANY.

Washboards Leader Globe.....	1 65
" " Improved Globe.....	1 70
" " Standard Globe.....	1 80
" " Solid Back Globe.....	1 90
" " Jubilee (perforated).....	2 45
" " Crown.....	1 50
" " F.o.b. Toronto.....	1 50
Matches, Kodak, per case (10 gross in case).....	3 50

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



THE MOST NUTRITIOUS.

SWISS CONDENSED MILK COCOOA



PREPARED BY SWISS CONDENSED MILK CO. CHAM, SWITZERLAND.

SWISS CONDENSED MILK CO.



Humpty Dumpty

Egg Crate.

SWISS CONDENSED MILK CO. CHAM, SWITZERLAND.

SWISS CONDENSED MILK CO. CHAM, SWITZERLAND.

...we make
...keeping it
...stock.

SWISS CONDENSED MILK CO.

GLASSWARE

We have a line of Glassware that surpasses any of our previous efforts.

We are making a special feature of New effects, such as

Emerald and Gold Decorated

Crystal and Gold Decorated

Opal and Floral Decorated

Ivory and Floral Decorated

besides a full assortment of Crystal patterns choice and new.

We would be pleased to furnish illustrations and prices.

**Gowans, Kent
& Co.**

**TORONTO and
WINNIPEG...**

**GAIN A REPUTATION
THEN HOLD IT.**

BUT

YOU MUST SEE THAT THE GOODS YOU BUY HAVE THE REPUTATION OF BEING THE BEST IN ORDER TO HELP ALONG YOUR REPUTATION.

Wethey's Condensed Mince Meat

has the reputation of being one of the greatest trade-winners on the market — because of its superior quality.

J. H. WETHEY

Sole Manufacturer **St. Catharines, Ont.**

Crosse & Blackwell, Limited

**PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS**

KIPPERED HERRINGS in **Tomato or Shrimp Sauce.**

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

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MANUFACTURERS OF

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