

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, OCTOBER 16, 1896.

No. 42

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

THE ONLY TEN CENT CIGAR

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

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ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS
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**PEEK
FREAN
& C^o's**

**BISCUITS
AND
CAKES.**

Have obtained great Celebrity for their
→ PURITY & EXCELLENCE ←

VARSAITY CIGAR 5c. THE BEST IN THE MARKET

Announcement

We desire to advise the trade that we have put in a full stock of Helmet Brand Canned Meats prepared by Armour Packing Co., Kansas City. These goods have achieved a high reputation throughout the United States and abroad.



We shall also be pleased to fill orders for White Label Soups in many varieties, each guaranteed absolutely correct.

HUDON, HEBERT & CIE., Montreal

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S



The Best Grocers Make a point of Keeping it always in Stock.

Fresh Herrings

The recognized leading Brand in all the markets of the world.



MARSHALL & CO.

Spring Garden Works, ABERDEEN, SCOTLAND.

Kipperd Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

For Sale by all Leading Grocers.

Walter R. Wonham & Sons

Sole Agents for Canada, MONTREAL.

Standard Goods THE **Best to Handle**



The Best Pickles Made

Bear this signature:

“Elizabeth Lazenby”

and style of bottle as in cut.

The most delicious Sauce you can buy is

“Stower’s Peptonized Lime Fruit Sauce”



DON'T BUY INFERIOR BRANDS OF

Castile Soap

that spoil in your warehouse, but buy

“LE LION ROUGE”

**GENUINE
MACARONI**

Bears this name

B. CODOU

ONLY

Finest Quality

Manufactured

Fry's

*Chocolates
And Cocos*



BEST VALUE FOR THE MONEY

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

SPECIAL SCOTCH WHISKY.

Cockburn & Co.
Leith & London.
ESTABLISHED 1796
8 LIME STREET E C

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION



Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PACKAGE TEAS HAVE COME TO

STAY

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME

Eastern Agents

MONTREAL



Our Paper Bags are made of Manilla----all Manilla----not the Manilla as it is known in commerce, but the best rope Manilla.

Examine our famous square-bottom grocery bags.

Test and compare their tensile strength.

The E. B. EDDY CO. Ltd.

HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston, Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

$\frac{1}{2}$'s and 1's—30, 40, 50 and 60c.

Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

Tea



BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them? If not, why not?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS

-

Montreal and Toronto

REINDEER BRAND

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

DR. ARTHUR HILL HASSALL,
Analy. Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commission, says :

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.



Please Your Customers

In a Tea

They are more particular in this regard than any other. Supply them with a superior article, suit their tastes exactly—and their confidence is yours, and general business as well. Sell a consumer one of our Standard Blacks, and it means a repeat order. That's what you want.

Rich, heavy-bodied, delightful liquors; every package guaranteed up to a certain high quality; always satisfying, always increasing your trade.

Dalu Kola

Morning Luxury

The Globe

Imperial

Russian

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG.



Raisins, Currants and Figs

Our purchases this season were made at a very opportune time, since which the market has advanced steadily. The goods purchased are the highest qualities in each grade, put up by the best packers.

Large shipments of inferior goods are coming to Canada and will doubtless cause much dissatisfaction to buyers.

We have over 25 car loads on the way of such goods as Arguimbau's and Trenor's Valencias, and Haycastle and Paradise Currants, all purchased at the lowest point. We are therefore in shape to please you both in quality and price. We are the largest dealers in Currants in Western Ontario. The reason is quality.

W. H. GILLARD & CO.

Wholesalers Only

HAMILTON

We Sell GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, OCTOBER 16, 1896

(\$2.00 per Year) No. 42

DROPS FROM THE EDITOR'S PEN.

THE black rod which the Dominion Government proposes to do away with is not the rod to spare which spoils the child. To spare this rod would mean the spoiling of many dollars.

—
Get wisdom if you would get business.

—
Business is never fickle to those who are faithful to it.

—
Unless trade is pushed along it will not make progress.

—
Customers are not caught and kept by clap-trap trading.

—
It is better to be without money than to be barren of a good name.

—
Push goods; but do not push them on to people who do not want them.

—
It is better to have a slow and honest clerk than a quick and dishonest one.

—
It requires action to extinguish a blaze; but inaction will extinguish a business.

—
He who would have a business of his own must first have a mind of his own.

—
In returning goods, be sure you are right. If you are not sure about it, don't go ahead.

—
It is one of the easiest things in the world to be a "Daniel"—when everybody else is.

—
Do now what you have to do. To-morrow another duty will demand your attention.

—
Window displays should bring people into the store as well as attract them to the window.

—
Business men should learn how to hold their tongue as well as to hold their trade.

Men have lost their trade because they have not been able to hold their tongue. The tongue is sometimes an unruly partner.

—
The Cubans are not producing much sugar, but they are still "raising Cain" in quantities.

—
A man lowers himself in the estimation of his friends just as in proportion he rises above his job.

—
Keep up with the spirit of the age and you are not likely to be haunted by the ghost of adversity.

—
A fish may catch a mackerel, but "small ways" in the commercial world will not catch much business.

—
It is all right for the grocer to sell tobacco, but it is all wrong for him to chew it—in business hours at any rate.

—
A little speech in a clerk is a good thing, but over-much of it, like a surfeit of any good thing, is nauseating.

—
A man has to work his way to success with fear and trembling, but faint heart is no part of the arrangement.

—
It is, no doubt, a difficult thing to do a cash trade; but what in this world that is worth doing at all is not difficult?

—
Friends are jewels and cannot be picked up every day; enemies are stones which can be gathered as frequently as desired.

—
When a merchant keeps his window well dressed he covers himself from the contempt of people who are particular in this respect.

—
"Business is business, as you know," is a phrase that is being quoted a great deal just now by the political press. It is to be

hoped that politicians of all shades of politics are discovering that business is business.

—
All men are not unprincipled by any means, but it is a good principle nevertheless to have all agreements of importance put in writing.

—
While a merchant should know his customers in order that he may be successful, it is essential that he should first know himself.

—
Most statutory enactments can be driven through with a coach and pair, but verbal agreements can be driven through with a four-in-hand.

—
Passions not ruled in youth will lead their owners into harsh slavery in the days when they should wield the sceptre and not wear the chains.

—
Every new member added to a business men's association is an additional spoke and a source of strength to the business wheel.

—
As the seed sown by the farmer bringeth forth its fruit in season, so the seeds of knowledge which the young man soweth will in due season fructify to his gain.

—
The longer a young man neglects to use the ability he has the harder will it be for him to exercise it should the day ever come when he can sum up enough energy to undertake the task.

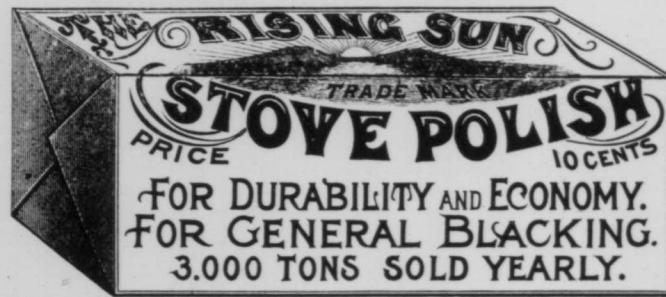
—
I am told that the speech of J. S. Boddy, merchant of Bradford and Warden of Simcoe County at the Gaudaur reception at Orillia, was a model one: it had Bod(d)y and eloquence.

—
It is as easy as winking to drive customers from the store, but it requires much ingenuity to bring them there; all of which goes to show how much care there should be on the part of merchants and clerks.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

THE GROCER WHO GUARANTEED.

I HAD a talk the other day with a grocer who had a grievance, says a writer in *Grocers' World*. He found a sympathetic listener in me, and he simply poured out his tale of woe until there was nothing left. Between ourselves, I have more tales of woe emptied out on me than any other man I ever met. There seems to be something rather easy about me.

This grocer who had a grievance had been led a few months ago to guarantee everything he sold, not only to be in good condition, but to give satisfaction. The measly way in which the thing worked constituted the subject-matter of his grievance.

"I believe guaranteeing is the best way yet in most lines of merchandise," he said, "but I certainly made an awful fizzle of it. I don't believe it pays a grocer to guarantee things, for groceries are peculiarly a matter of opinion. A thing may be of first-class quality and may suit one man perfectly, while it tastes like the mischief to another. All the same, if you've made a guarantee, you've got to take it back."

"What did you guarantee, anyhow?" I asked.

"Everything."

"I don't see why it oughtn't to work," I said. "If you got the same guarantees from the people you got the goods from, you'd be protected all right enough. That would let you out."

"But the jobber won't give me any guarantee like that. He'll guarantee the goods to be perfectly pure, and of a certain quality, but he won't guarantee that they'll suit the peculiar taste of my customers."

"Now, there's butter," he continued. "I sell the best creamery print butter in this town. It's perfect butter. I guaranteed it to give perfect satisfaction. An old maid up this street here got a pound of me, ate about a quarter of it, and thought she noticed a funny taste about it, and trotted it back. I tasted it, but it was as good and sweet as any butter ever made. But do you think I could argue with that woman? 'You

guaranteed that butter to give satisfaction,' she kept a-sayin, 'and it don't do it. Now, I want other butter for it.'"

"What did you do?" I asked.

"What did I do? Why, I only gave her another pound for it and used the three-quarters of a pound she brought back on my own table. And do you know, that old nuisance brought three pounds of butter back that way? She'd eat a big piece off 'em and then find something wrong, and back the butter came. I couldn't do a thing, for there was that measly guarantee. I was afraid to withdraw it, for I thought that would attract attention, so there I was."

"There was another case," he said, after a moment. "I had a couple of barrels of vinegar here, pure apple stuff, as nice as any I ever had in the store. It was sharp, that's all. Well, Mrs. Smith up here gets a gallon of it and takes it home. The next day she brings it back, and said it nearly took the skin off her husband's throat. Some of it had been used. I had to take it back. What could I do. It was guaranteed to give perfect satisfaction."

"No, sir," reiterated the grocer, "the grocer who guarantees his goods to give perfect satisfaction is a fool. All he can do is to guarantee them to be pure and of certain grade. If the people don't like 'em, let 'em get something else after that's gone. It's not the grocer's fault."

"I should think in such things as eggs you could guarantee all right," I said, "a fresh egg is sure to give satisfaction. The taste isn't considered if it's fresh."

"Eggs nothing!" exclaimed the grocer, "they're the very worst things a man can tackle. I guaranteed my eggs, too. The farmer I got 'em of told me if I found a bad one among 'em he'd give me two for it, so I guaranteed every egg I sold in the same way; that is, I offered to give two fresh eggs in exchange for every bad one found. Well, do you know, they nearly swamped me. The farmer had worked me. He was just about to move away, and I didn't know it. He had a lot of old eggs that weren't worth

5c. a dozen, and he simply worked them off on me. I always had a big egg trade, and I bought a whole lot of 'em. For a week the store was full of people claiming two eggs for every bad one. Out of a dozen, nine of them would be plumb bad. I gave away 100 dozen good eggs simply as forfeits for them bad ones, besides those I had to replace the bad ones with. Why it did my reputation more damage than almost anything else you could think of. You needn't laugh about it!"

"Did you go for the farmer?" I asked.

"Go for him! You bet I went for him, but he was gone and I got nothing. It was simply my loss. If I'd got him, though, I had a basket of them bad eggs saved up for him. I'd a showed him what was what."

"It's just as I say," went on the grocer. "The grocer's liable to get slipped up on by everybody. He can tell the quality of some goods, but only of a few. Then so far as the perfect satisfaction is concerned, he can never tell, no matter how good his goods are, whether they're going to satisfy the customer or not. If he gives 'em a chance to come back on him they'll do it every time. No, sir, no more guarantees in mine, thank you."

CREDIT AND CASH.

The department store has succeeded in part through the advantages of the cash system. Purchases upon an enormous scale have been made possible through a ready command of money. Goods have been sold at manufacturers' prices by the department store, but not without profit, since the merchant has received the usual trade discounts for cash. In this way the department store has been able to maintain its reputation for "bargains," and unless the ordinary merchant can place a greater part of his business on the cash basis, this reputation must increase rather than diminish. It is idle to attempt to persuade people not to trade with these stores upon the grounds of public policy, for, unfortunately, where monetary interests are concerned, such arguments carry little weight.—*Commercial Journal*, Chicago.

Now in Store

New "Choice Clusters" Malaga Raisins.

- " Valencia Shelled Almonds.
- " Crosse & Blackwell Candied Peels (tins or boxes.)
- " Fine Off-Stalk Valencias, Arguimbaus.
- " Selected " "

JAMES TURNER & CO., HAMILTON,

CONTROLLERS OF

Ram Lal's Pure Indian Tea

Mascot Blend—in tins or packages—Golden Age Blend.

New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

BALFOUR & CO. IMPORTERS HAMILTON

STATE OF THE CUBAN SUGAR INDUSTRY.

A PART from the rebellion the main industry of Cuba, the planting of cane and its manufacture into sugar, is in a desperate condition, writes a correspondent of *The Times*, under date Havana, July 11. In 1894 the world's production of sugar was 8,100,000 tons, 4,975,000 of this being obtained from beetroot and 3,125,000 from cane. Cuba produced 13 per cent. of the total amount. For 1896, in Cuba, the total of the crop just now finished is only 200,000 tons, or say, 2½ per cent. of the world's production. It would be very natural to suppose that the price of sugar would rise as a consequence of the shortage in Cuba. But such has not been the case, and the value of sugar is to-day lower than when the estates in this island were in full work. The cause of this extraordinary state of affairs lies in the increased production of the beet sugars under the bounty-fied systems in vogue on the Continent of Europe. In Cuba the average cost of production is about £9 sterling a ton, including all charges up to the time of shipment. The present value in Havana is a trifle under £9 sterling a ton. Hence it is that the position of the sugar planter is such a desperate one. If with absolute peace the estates cannot pay their way, how much less can they hope to do so in existing circumstances. Moreover, the future offers small hope of improvement. Without Cuban sugars the supply is sufficient for the world's consumption: the revival of the industry in Cuba means another 800,000 tons thrown on the market—in other words, the supply being greater than the demand by this amount. It is a logical deduction to anticipate a further fall in prices as soon as it is known that peace is assured and the Cuban sugar mills are once more enabled to work without let or hindrance. With such prospects the owners of Cuban sugar estates can have small hope of obtaining sufficient credit to allow them to

make good the damage done by the rebels. This brings the inhabitants of the island face to face with a problem not easy to solve. Nine out of every ten people in Cuba, either directly or indirectly, obtain their means of livelihood from the sugar industry. The ruin of this industry means the ruin of the majority of the merchants, estate owners, brokers, retail dealers, farmers, and, in fact, nearly everybody. The laboring classes will have no work, and widespread distress must ensue. People talk of the necessity of growing other products, such as coffee, cocoa and fruits. But the main industry of the country cannot be changed in a few months, and a period of intense suffering must be undergone for some considerable time after peace is restored. If Cuba, by purchase or other means, became a state of the American Union, much of the misery above indicated would certainly be avoided. There would no longer be the 40 per cent. protective duty against the Cuban sugars in the American markets, and, even with lower prices, the margin for profit to the grower in Cuba would be greater than at present. The consumption of sugar in the United States is between 1,500,000 and 1,600,000 tons. Cuba, under stable government, a free market in the United States and assisted by American capital and enterprise, could easily produce sufficient to supply all the requirements of the American people. Under such circumstances the sugar industry may revive; but if left in its present condition under Spanish rule or subject to the uncertainties of a Republican Government by the Cubans, there is little or no hope for its rehabilitation.

THE PHILOSOPHICAL HEN.

After the serpent had swallowed all the eggs in the nest, he came to the conclusion that he might as well take his nap right where he was.

And the hen came back.

"This," she said, cocking her head to one side, "this is what I get for eating all those brandied cherries this afternoon."—*Cincinnati Enquirer*.

EGG CASES MADE OF PINE.

A writer in *The New York Produce Review* objects to the use of pine wood in the manufacture of egg cases because of its liability to impart a bad flavor to the eggs. When eggs come out of a cold refrigerator car into a warm atmosphere they become damp—often wet—from condensation; so does the case itself. This causes the pine to emit a strong, pungent odor which taints the eggs. The same effect is noticed in damp and muggy weather.

We have observed a number of instances lately where eggs in pine cases have been returned from buyers on the ground that they were "tasty," though apparently fresh and sound. Investigation has shown that the trouble was due entirely to the absorption of the pungent pine aroma from the wood.

For holding in ice house the pine case is absolutely tabooed; and even for ordinary use in marketing stock for current demands it is a detriment under any but the most favorable conditions. It is best to pack stock in such a way as to give it the benefit of every outlet, and so as to avoid all accidents.

The white wood case is far the best case made and should be universally adopted, at least for packing stock of first quality. A white wood case with medium fillers and a No. 1 filler as top and bottom layer, is free from objection, and if properly packed should prevent many of the losses which often harass the less careful packer.

HAS HOP POLES FOR SALE.

Editor GROCER, — Kindly inform me through the columns of your next issue if there is any sale for hop poles, as I have a quantity to offer; can make them any length, and what are they worth delivered at station? Shall be pleased to receive inquiries for them.

Yours, etc.,

H. G.

[REMARKS: Can any of our readers supply us with the desired information?]

THE EDITOR.

“Camellia”

is known as the finest pancake flour on the American market. It has **earned** its reputation. **Unequaled** for making delicious pancakes. Every live grocer should sell “Camellia.” **NOW** is the time to order.

THE DAVIDSON & HAY, LTD.

Wholesale Grocers.

TORONTO.

Quality—Confidence—Quality

and Accuracy is a good word, too. The retailer who combines these virtues as principles upon which he runs his business, is bound to get business, and better still—to hold it, steadfastly.

Quality—Pan-Dried Rolled Oats (the highest). The Confidence of your Customers—Pan-Dried Rolled Oats. Accuracy—Pan-Dried Rolled Oats (they do not slide up and down the scale of varying goodness)—Quality Counts.

From Manufacturer to
Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

“BELL BRAND”

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL

HALIFAX TRADE GOSSIP.

OUR market seems to have "that tired feeling" this week. The continued bad weather has had a depressing effect. Still there is a fair amount of business on the move, which is principally confined to apples and fish, both articles being exported in large quantities.

The steamer Laurada took to London on Monday last 400 cases of canned apples, 8,268 bbls. apples, 716 boxes cheese and 1,078 cases lobster.

There have been no arrivals of molasses since last report. Some 60 puncheons have been sold on St. John's, Nfld., account. Quotations are: St. Croix, 27c.; Rorto Rico, 20 to 30c.; Trinidad, 27c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c.; St. Kitts, 25c.

As the weather grows colder the price of eggs advances, and this week we have shippers quoting 13c. Case lots to jobbers are worth 15c.

Cheese is showing a little activity, having advanced $\frac{1}{2}$ c. The quotation now is 10 $\frac{1}{2}$ c.

There is a splendid demand for good butter, especially prints, and the article has gone up a notch. Good print, in cases, is quoted at 21c.; tub, creamery, 20c., and dairy, 18c.

The market is well supplied with green fruits of all kinds. Apples continue to sell low, being auctioned at 40c. upwards. Plums are getting scarce, they are selling at 35c. per basket.

Game and poultry are coming in freely. Moose meat retails at 15c. Rabbits are

plentiful at 25c. per pair and partridges are scarce at 40c. per pair. Geese sell at from 50 to 60c. each; chickens, 40 to 50c., and fowls, 40c. per pair.

The provision market has been weak during the past few days. Choice heavy beef is selling at \$7; light choice, \$6, and light from \$4 to \$5. Lambs are very low, selling at \$1.45 to \$2 each. Fresh pork is quoted at 5 to 5 $\frac{1}{2}$ c. Veal is scarce at 5c. P.E. Island mess pork is quoted at \$12.50 to \$13. Leaman's mess is quoted at \$12. Canadian plate beef is quoted at \$9.75 to \$10.

So far only three Island schooners have arrived with produce, but they will be along plentiful enough by the end of the month. Potatoes are selling from schooners at 30c., and turnips at 25c.

Owing to the limited stocks the price of flour has advanced in keeping with millers' quotations. The flour market is steady, but cannot be pronounced brisk. Quotations are: "Ogilvies" or "Five Roses," \$4.95; Ontario-made Manitobas, in wood, \$4.20 to \$4.30; Manitoba shipments, in sacks, \$4.25 to \$4.40; Ontario and Manitobas mixed, for patents, \$4.20 to \$4.40; 80 per cent. patents, \$4.15 to \$4.45; 90 p.c. patent, \$4.05 to \$4.10; low grades, \$3.35 to \$3.65; oatmeal and rolled oats, \$2.95 to \$3.10; cornmeal, \$1.95 to \$2; middlings, per ton, \$15 to \$16.50; shorts, \$15 to \$16.50; bran, per ton, \$14 to \$14.50; white oats, per bushel, in sacks, 30c.; cottonseed meal, per ton, \$22 to \$23; oilcake meal, per ton, \$22 to \$23; hay, per ton, \$11 to \$11.50; split peas, \$3.15; pot barley, \$3.50; white beans, per bush., 95c.

to \$1; No. 1 chopped feed, per ton, \$17 to \$18.

Considerable codfish is coming in and buyers have more than they can handle this bad weather. It is reported that New York buyers have bought up all the floating stocks of alewives in St. John, N.B. They are very firm on this market. There is an advance in salmon of fully \$2 per barrel. There are large receipts of West India herrings, and the price is declining rapidly. Fully 1,000 barrels have arrived during the past ten days. Owing to bad weather prevailing, no new bank fish have as yet arrived. Dealers are quoting \$2.50 for small, and \$3 for large, as the market value. Lunenburg merchants are reported as paying \$2.75 tol quol. Fat herrings are very scarce and in demand. All the late catches of herrings are only suitable for West India markets. Quotations are: Dry cod, shore, tol quol, prime, \$2.50 to \$3.50; small bank do., \$2.25 to \$2.50; large do., \$2.75 to \$3; bay do., \$2 to \$2.25; Labrador, \$2 to \$2.25; haddock, \$1.75 to \$2; hake, \$1.25 to \$1.50; pollock, \$1.25; Bay of Islands herrings, \$1.25; Labrador, No. 1, \$5; do., No. 2, \$3.50; No. 1, large, fat shore, \$3.25 to \$4; alewives, \$3; mackerel, No. 3, large, \$8 to \$8.50; salmon, No. 1, \$15; No. 2, \$13; No. 3, \$12.

SUGAR MILL WANTED

Second-hand. Write at once giving particulars and price wanted. Address

THE CANADIAN GROCER, TORONTO



Your Customers Should Know These Biscuits.

For they have been the best Fancy Biscuits on the market since they were first introduced—and they were the first.

That they have retained the favor of Her Majesty Queen Victoria for the past fifty years, is sufficient proof of their high quality. If you don't keep them you are losing good custom—if you do keep them you know what an acquisition they are to a grocer's stock.

Sole agents for Canada

Robert Greig & Co.
MONTREAL.

IT'S A QUESTION OF MERIT

We have built our business on the merit of the goods we handle.
That is the only way a good business can be built.

After your business is in a prosperous state, if the quality of your goods is not still of the highest your business will collapse like a house of cards.

The goods we handle are of the highest quality.

They're the goods for up-to-the-hour grocers to put on their shelves and counters.

The goods that never fail to win approval and ready sale on their merits.

CROWN BRAND FLAVORING EXTRACTS

Made in forty different flavors—pure rich—strong. We know—we make them. Good cooks know these flavors and will have no other.

MACK'S DOUBLE STARCH

Stiffens, cleanses and glosses without any additional preparation—contains in itself starch gloss, borax, gum and wax. A time saver to housewives—a quick seller for dealers.

LORIMIER'S WORCESTER SAUCE

Made from the purest materials—sure to become a household favorite when once it is tried. Put up in half-pint and pint bottles.

ROBERT GREIG & CO.

SOLE AGENTS FOR CANADA

MONTREAL.

Foreign Fruits For Home Tables

We have just received a shipment of fine **Malaga Raisins**, Imperial Cabinet and Choice Clusters. They are of the new crop. We have also received a choice lot of **Prunes d'Ente**, in 25-lb. boxes. These goods are rich and delicate, and stand the test of the family table. In canned goods we have a stock of the best known brands of **Blue Berries**. Write for quotations. We are keeping prices down so there is a good margin for the trade.

LAPORTE, MARTIN & CIE.

72 to 78 St. Peter St.

MONTREAL



A SUBSTITUTE

May pass once, but the customer is not apt to come back. How do you feel when your merchant substitutes on your order? Well, it's so with women—they are not likely to forget it. When they ask you for **SNOW DRIFT BAKING POWDER** they have a good reason for wanting it, and it is to your best interests to see that they get it. No substitute will satisfy.

The Snow Drift Co., - Brantford.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

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THE CANADIAN GROCER

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THE ST. LAWRENCE ROUTE LIBELLED.

FRESH interest has been awakened in the proposed fast Atlantic service by the publication of an article upon the question from the pen of Mr. Sandford Fleming. Briefly, his contention is that the St. Lawrence route is unsuited to such a service because of fogs and icebergs which beset it.

Against a fast Atlantic service in itself he has nothing to say. That which he raises his voice against is merely the summer route. He evidently desires the service, but he prefers Halifax for the summer as well as the winter port.

THE CANADIAN GROCER has persistently advocated the establishment of a fast steamship service between Canada and the United Kingdom. But we have not been the advocate of any one port as the terminus on this side of the Atlantic. All we want is a fast service and that the best port shall be selected as a terminus.

At the same time, however, we are sufficiently interested in the St. Lawrence route to protest against the libel which Mr. Fleming has uttered against it.

There is an ice belt through which steamers using the St. Lawrence route have to pass, but vessels running from Liverpool to New York pass through this same belt.

The very current that brings ice past Newfoundland continues on down the Atlantic, skirting the American continent till it strikes the Gulf stream, with which it assimilates and turns across the Atlantic to the British Isles.

As for fogs, they are common to the North Atlantic Ocean, and they occasionally hover around the entrance to New York harbor as well as the mouth of the St. Lawrence. If

is common to read a despatch from New York to the effect that "ss. Blank is anchored off the harbor waiting for the fog to lift." And newspaper readers will remember with what amazing frequency some of the big Atlantic greyhounds ran ashore while entering the New York harbor last spring. But there was no talk of that route being unsafe for fast steamship lines.

These assertions regarding the navigation of the St. Lawrence are not new. They have been more or less in evidence ever since the continent was inhabited by white man. And it is not such a great while ago, judged by the life of man, that the question of the navigation of Canada's great waterway to the interior was as debatable as is that to-day relating to the feasibility of the Hudson's Bay route. And it is evident that all the pessimists are not dead yet. Mr. Sandford Fleming is a clever man and a great engineer, whom Canada is proud to own. But his opinion as to whether the St. Lawrence route is safe or not is entitled to no more weight than that of any other intelligent man who has studied the question. This is a question more of utility than of engineering skill. But even in engineering matters, engineers have not been always the best judges. Engineers, for instance, said it was impossible to build a line of railway across the Canadian Rockies. But the line has been built. And now it is proposed to build another line via the Crow's Nest Pass, while the question of engineering difficulties is no more heard than if it was merely proposed to carry a line across a portion of the prairie.

Against the utility of the St. Lawrence route for freight traffic Mr. Fleming has nothing to say. He commends it, in fact. And if for freight, why not for steamers that carry passengers as well as freight? When they are groping their way through fog banks steamers of the greyhound type and steamers of the poodle dog type are both in the same class. They are both moving as slowly as they can. In clear weather it is different; but in clear weather they can see.

It is conceded by all that a fast Atlantic service must have accommodation for freight as well as for passengers. What the relative capacity of the one to the other shall be is not a question at issue just now. It is enough to know that these boats must carry freight. It follows, however, as a fast boat will be mainly a passenger and mail boat, that the freight cannot be of such bulky material as grain, cattle, lumber, etc. It will perforce be produce, such as cheese, butter, eggs, dressed meats, etc., which the sooner it reaches the British market the less likely will it be to suffer from loss either on shipboard or from fluctuating markets.

Now, besides the need of a quick passage

for these goods, it is also desirable that the freight rates should be as low as possible. And this could naturally be more obtainable by a line of steamers which ran six or eight hundred miles into the interior of the country than were the terminal port on the Atlantic and the rail route lengthened by several hundred miles.

TARIFF AND REAL ESTATE.

REAL estate dealers in Montreal are finding the market more or less depressed owing to the uncertainty of tariff legislation. That city has so many industries that depend upon a protective tariff for their existence that any sharp changes would have a serious effect on the citizens generally. As we have before pointed out, the result of the elections cannot be taken as a condemnation of the protective policy. Hundreds of protectionists voted for the Liberal party on the strength of their leader's promise that he would not make any material change in the tariff, and because they were thoroughly disgusted with the rotten administration of affairs by the ward politicians who controlled the Conservative party.

Tariff and other business questions should be lifted above the field of party politics. The Liberals might have done so in 1878, and again in 1882. They might have announced that "while they did not agree with the principle of protection, still as the great majority of Canadians were in favor of it they would give it a fair trial of 10 or 15 years, and assist the Government in framing a just tariff." Had the Liberals done this the Conservatives would never have continued to bleed the manufacturers as they have done to keep them in power.

The Liberals now have an opportunity of taking tariff and other business questions out of the political arena. Let them no longer be party questions. Why should not the whole matter be referred to a capable commission representing all interests? There are some industries which we pretty well all agree should be encouraged, while there are others on which some think the tariff should be reduced. Unless some such course is taken business affairs will be unsettled, as they are and have been for years in the United States, because the tariff has been a party question.

FOREIGN DRIED FRUITS.

Speculative business is not always good business. But there are times when it is not always best to make this a hard and fast rule.

At the present time the general condition of the foreign dried fruit and nut market is of such a character that retailers throughout the country would be best studying their

own interests by at least well assorting their stocks. Those who can afford to do so ought, it seems to us, to lay in their season's supply as soon as possible.

One thing is certain: the later shipments in most of the staple lines are costing more than the early shipments, which is likely to result in short supplies in some instances.

During the past week, Valencia raisins have advanced 2s. per cwt., and the crop is undoubtedly short. The crop of Sultana raisins is about 10,000 tons less than a year ago, namely, 23,000 tons against 33,000 tons last year. Figs have advanced something like 40 per cent. since the opening of the market, and the advance in filberts is about 35 per cent. Currants, too, are strong and advancing. A few days ago there was a reaction of 3d., but on Monday this was recovered, according to cable despatches.

Stocks of Valencia raisins in Canada are still bare, but the first direct shipment ex ss. Avlona, due next week, will put them in fairly good shape for the time being.

TWO GOOD AGENCIES OPEN.

The representative of a leading manufacturing firm has asked THE CANADIAN GROCER to give him the name of one firm in British Columbia and another in New Brunswick to sell their line to the trade.

The agency is a desirable one to handle in connection with other lines being sold to the grocery trade.

Any of our readers who are open should write us at once and we will present their names to the firm in question. Address replies to our Montreal office.

BOMBARDING THE GOVERNMENT.

AT a meeting of the Peterboro Board of Trade held on Monday evening the following resolution was adopted:

That in view of the proposed revision of the tariff and the consequent unsettlement of prospective values of nearly all classes of merchandise, it is the opinion of this board that the Dominion Government may, with great advantage to the mercantile, manufacturing, and agricultural interests of the country, adopt and at once announce as a part of their policy the maintenance of the rates of duties now imposed under the existing tariff for a period of (say) six months after the adoption of the proposed revised tariff by the Dominion Parliament.

That a copy of this resolution be forwarded to the Premier, the Ministers of Finance and Trade and Commerce, and to the several Boards of Trade throughout the Dominion, and that a committee be named by the president, who shall have authority to take such action as they may deem expedient to press this matter upon the immediate attention of the Government.

This is a resolution adopted by a business organization, and is along the lines which THE CANADIAN GROCER has been advocating for some time.

If the Government is wise it will act upon these suggestions without delay, and not do as its predecessors in office too often did—ignore the advice of the business men of the country.

EXCITED JAPAN TEA MARKET.

FOR some time the tea market for Japan growths has been gathering strength; but during the week there has been a sudden development in this respect.

This suddenly increased strength had its origin in the United States, but it has spread to Canada, with the result that prices in both countries have appreciated considerably. On the Toronto market the representatives of shipping houses in Japan have advanced their prices a cent per pound, and at this advance they have been doing business.

Readers of THE CANADIAN GROCER have for some time been aware of the strength of the Japan market on account of the shortage, estimated all the way from seven to ten million pounds, and according to latest advices, the conditions in that country are getting worse rather than better. A steamer which arrived at Yokohama on Monday last brought the news that this season's exports have aggregated scarcely half that of last year, and now, when the demand is improving, the floods are interfering with the shipments. According to the latest Japanese papers only 353,000 pounds of tea were brought to Yokohama between Sept. 1 and 15. This shows a decrease of 530,000 pounds in comparison with the latter half of August. The shipments to the United States are, however, expected to be large during November, as large quantities of tea are expected to be received at the Japanese coast cities during the next few weeks. A letter received in Toronto this week under date of Yokohama, Sept. 23, stated that the available stock of tea had been greatly reduced, and that prices were \$1 per picul higher than a month ago.

In the meantime, the market in the United States is strong and excited. The immediate cause of this appears to be the trade improvement in that country, and the realization that supplies are likely to be scarce, while the merchants have been buying but sparingly owing to the fear of a financial crisis.

In Canada we are, of course, not interested in the Japanese market to the same extent as is the United States, because that country draws the great bulk of the tea it consumes from Japan, while we, although using a great deal of that tea, do not do so to the same relative extent as our neighbors to the south.

JOHN F. YOUNG DEAD.

For the second time within two months death has visited the Front street commission men. First it was Mr. W. Ryan who was called away, and now a fellow business man doing business in the same block—Mr.

J. F. Young—has passed away. Mr. Young's death took place on Wednesday at Minden, Ont., where he had gone in search of health. As in Mr. Ryan's case, so in his, death was caused by diabetes.

TORONTO GROCERS' ASSOCIATION.

THE attendance at the regular meeting of the Retail Grocers' Association of Toronto, held in St. George's Hall, on Monday night, was small. President White was in the chair.

The question of holding an At Home was briefly discussed, but action in the matter was deferred.

The question of sending delegates to the meeting of the newly organized Retail Merchants' Association was introduced by Mr. W. J. Sykes. The meeting expressed sympathy with the objects of the organization, and Messrs. White, Roberts and Sykes were deputed to attend the meeting in question and report to the association.

Mr. Gibson wanted to know if the Baseball Committee had yet made a report.

Mr. Sykes, in reply, stated that the total expenses of the committee for the season were \$15.95, leaving a balance of \$4 to be returned to the association. The team had not been defeated during the year, "and," added Mr. Sykes amid much laughter, "we have in the way of stock, three gloves, three bats and a ball—which needs to be covered."

On motion of Mr. Gibson, seconded by Mr. Frank Johnson, a financial statement regarding all the funds of the association was ordered to be prepared for the next meeting.

Mr. Gibson complained that some of the pictures which had been presented to the association by different wholesalers and manufacturers had not yet been hung on the walls of the room.

"I move," said Mr. Roberts, "that a Hanging Committee, composed of Mr. Gibson and Frank Johnson, be appointed." Amid the laughter which followed Mr. Martin McMillan seconded the motion, which was carried unanimously.

Mr. Sykes suggested that the recording secretary be instructed to engage a photographer to take a flash light picture of the members of the association at the next meeting. The suggestion was concurred in.

The secretary was instructed to convey resolutions of condolence to the families of two deceased members, Messrs. R. Donald and James Good.

The next meeting will be called at 8 o'clock, instead of 8.30, and, after business has been transacted, a game of euchre will be played between teams representing the east and west respectively.

THE DECLINE IN MOLASSES.

THE course of business in molasses this summer and its present development are a complete reversal of the spring expectations on the staple.

When trading opened at the Islands in May on Barbadoes stock everyone looked for a steady market at the very least; if prices did not go higher. Instead of this expectation being realized, prices not only on Barbadoes, but all descriptions, have declined steadily, until they are now 6c. per gallon below the figure they stood at this time last year.

Both Barbadoes and Porto Rico stock have sold to importers as low as 27c. As a consequence of this, money has been lost on some of the earlier importations, which cost at least 2c. per gallon more than the above figure. Lately the regular demand has taken a turn for the better, and holders of molasses, in the east at least, are hoping that this change will last long enough to let them out on some of their holdings.

The secret of the decline is one that has been operative many times before. After the first purchases were made at the high prices supplies commenced to come along freely, making it evident that the early condition of affairs at Barbadoes must have been either misrepresented or misunderstood. This is evident from the enormous increase in the importations this summer as compared with last.

This summer, from the 1st of April to the 1st of October, about 13,000 puncheons, or over 1,092,000 gallons, were entered at Montreal, against 7,000 puncheons, or 570,000 odd gallons in the same period in 1895. The increase based on the consumption in previous years is not excessive, as the Montreal market usually consumed about 12,000 puncheons. It is just possible, however, that the ratio of consumption is not as great as it was. At least many traders think that the place of molasses during recent years has been taken by other commodities. One thing, at any rate, is certain, and that is, that stocks in jobbers' hands are ample at the moment.

MARRIAGE OF MISS GILLARD.

Miss Marion Walker Gillard, eldest daughter of Mr. W. H. Gillard, senior partner in the wholesale grocery firm of W. H. Gillard & Co., Hamilton, was united in marriage on Wednesday afternoon to Mr. Harry Hillman Champ, of the Ontario Rolling Mills. The wedding was a very fashionable one, and it took place in Christ Church Cathedral, Rev. Canon Bland performing the ceremony. There was a full choral service. Miss Annie Gillard, sister of the bride, was first bridesmaid, and the other maids

were; Miss Marion Whitney, of Prescott; Miss Maud Cowan, cousin of the groom, Toronto; Miss Ethel Champ, and Miss Marjorie Kerman, Grimsby, flower girls. Mr. W. B. Champ, Chicago, was groomsmen. After the wedding a reception was held at Undercliffe, the residence of the bride's parents. There were about 200 guests. The presents, among which was a handsome piano from the bride's parents, numbered over 250. Mr. and Mrs. Champ left on the evening train for the east.

LONDON GROCERS' ASSOCIATION.

THE members of London Retail Grocers' Association held their regular meeting on Monday, October 12, with a fair attendance.

It was duly moved and seconded "That the request of Elgin Mercantile Association, to this association, to circulate a petition requesting the Ontario Legislature to amend the Act of 1892 relating to hawkers and petty chapmen, and give the municipal council of each municipality power to make and enforce such by-laws as they may deem expedient for governing peddling and transient traders."

The secretary was instructed to circulate the petition.

The auditors presented their report, showing a balance on hand on July 31, 1896, of \$245.10.

The report was adopted and a vote of thanks tendered the auditors.

It was suggested that the members arrange for a social evening or two during the winter, but after a slight discussion it was decided to leave the matter over until after Christmas, when the grocers will have more time and can enter more heartily into the enjoyment of a social evening.

The question of revising the delinquent (or dead beat) list book was discussed and it was decided that it would be in the interest of the members to have the list revised and it was proposed that all the members be requested to hand the secretary any new names they may have that should be entered in the books and that the members hand in their books to the secretary to be revised. The question was asked: What kind of measures are best to use for vinegar? Answer:

Porcelain lined granite iron is preferable to wood, tin or copper, as wooden measures are usually unhandy or bad to pour from and liable to crack or split, and tin is quickly destroyed by the action of the acid, and, while copper wears well, the action of acid on copper renders vinegar unwholesome.

A half-hour's talk on the state of trade, prospects of handling canned vegetables and fruit when apples are so plentiful as they are this season, brought the meeting to a close,

the members feeling they had spent an hour profitably.

Next regular meeting will be held on Monday, November 9.

A GROCERY MAN WEDS.

Captain E. F. Mason, adjutant of the 57th Battalion, and a member of the grocery firm of E. F. Mason & Co., Peterboro, was married on the 8th inst., at Brookside Farm, Smith, to Miss Minnie F., daughter of Mr. John Garbutt. The ceremony, which was witnessed by about forty immediate relatives and friends of the contracting parties, was performed by the Rev. Dr. Torrance, assisted by the Rev. W. R. Young, B.A. The bride was gowned charmingly in a dress of cream, with trimmings of pearl and silk lace. Miss Mina Davidson, cousin of the bride, and Miss Edith Garbutt, the bride's sister, were bridesmaids. The bride and her attendants carried magnificent bouquets, the bride's being pink roses and the bridesmaids' of white roses. Mr. John H. Garbutt, brother of the bride, supported the groom. Mr. and Mrs. Mason left by the 11.35 p.m. Canadian Pacific Railway express on a bridal tour that will extend to Montreal, Boston, and New York.

RETAIL MERCHANTS' ASSOCIATION

The Retail Merchants' Association of Toronto held its first meeting as an organization in St. George's hall on Tuesday. The president, Mr. Alex. Mullen was in the chair. The following committee was then appointed to formulate a constitution, specifying the objects that would be accomplished by the organization and framing by-laws: Messrs. A. Mullen, E. N. Morphy, E. M. Trowern, E. Potts, G. E. Gibbard, Robert Mills and C. H. Murdoch.

A NEW PACKAGE TEA.

A new package tea is being placed upon the Toronto market. It is named "Kincora," and is put up by John Sloan & Co. It is in pounds and half-pounds, and retails at 25, 40 and 50c. per lb. The tea is both black and mixed. "We have been experimenting, and we think we have an A1 tea," remarked Mr. Sloan.

PERSONAL MENTION.

Mr. H. P. Eckardt, of H. P. Eckardt & Co., is duck shooting in the vicinity of Windermere.

Mr. John Shouldice is gradually recovering from his attack of typhoid fever.

An increasing sale is reported in Farinosa breakfast food.

The Ireland National Food Co. are experiencing a good demand for their self-rising buckwheat flour.

THE HIGHEST QUALITY

In a Pickle.

Gillard's New Pickle

Manufactured by GILLARD & CO., LONDON, ENG. Put up 2 dozen in a case ; single-case lots, \$3.40; 5-case lots, \$3.30 per dozen.

The Criterion of Sauces—

Gillard's New Sauce

$\frac{1}{2}$ pints, single-dozen lots, \$1.75 ; in barrel lots of 12 dozen, \$1.60.

Can be had from all wholesale grocers in Canada.

Preserved Citron

She is GREAT..

We are now preserving this dainty fruit at our Toronto Works. Just be a little patient, in a few days we will send every wholesaler a sample can.

IT IS SURE TO PLEASE YOU.

W. BOULTER & SONS

PICTON.

TORONTO.

DEMARESTVILLE.



Wethey's Condensed Mince Meat

NOW IS THE TIME
FOR QUICK SALES.

GUARANTEED PURE FRUITS,
MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

ALTHOUGH there is no great activity to be noted, business is exhibiting more life, and more interest is being taken in it than a week ago. There has been no further decline since that of last week in the refiners' price of sugar, but wholesalers' ruling quotations are fractionally below those of last week. The outside markets are rather better. No more interest is being taken in canned goods than a week ago. The market for foreign dried fruits is stronger than it was a week ago. A few boxes of raisins have reached this market. They were ex ss. Elysia. The market is still bare, however; but next week the direct shipment ex Avlona will likely be to hand. French prunes have advanced equal to $\frac{3}{8}$ c. per lb. New figs are on the market this week. The demand for both syrups and molasses is moderate. Business in fall spices is beginning to pick up. The tea market is steady, with prices considerably higher on Japan growths.

CANNED GOODS.

There is no appreciable improvement in the canned goods situation. Business is practically at a standstill, particularly in regard to vegetables, offers, no matter how low, attracting buyers in few instances. Wholesalers appear determined to allow the packers to carry the goods. The retailers are buying from hand to mouth, and light is the buying. According to our British Columbia exchanges, fair quantities of cohes

are being caught upon the Coast. We quote as follows: Tomatoes, $62\frac{1}{2}$ to 65c.; corn, 55c. for old and 60 to 65c. for new; peas, 60 to 65c. for ordinary; sifted select, 95c.; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.40; "Maple Leaf," \$1.40 to \$1.45; Lowe Inlet, \$1.30 to \$1.35, in tall tins; cohes, \$1.20 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.60 to \$2.65; half tins, \$1.50 to \$1.55; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

Further shipments of green Rio coffees are to hand and a nice sorting up trade in them is reported. It is rather early, however, for much activity to be expected in this line. The scarcity of good grades previously noted still obtains. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22 $\frac{1}{2}$ c.; Java, 25 to 35c.; Mocha, 27 $\frac{1}{2}$ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much enquiry for them, and on account of the light lumbering operations in the woods, the volume of business is not expected to be large this season. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3 $\frac{1}{4}$ c. per lb.

MOLASSES.

Business is much about the same as it was a week ago. We quote: New Orleans, barrels, 28 to 30c.; ditto, half-barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Refiners' figures remain unchanged at the recent decline, but wholesalers are quoting lower than they were a week ago. At the same time, however, there is a rather steadier feeling, the general opinion being that prices have touched bottom. An advance of $1\frac{1}{2}$ d. to 3d. in London has helped to prop up this belief. In New York the refineries have been buying raws at steady prices, but the market for refined there is dull and lifeless. Locally the demand is fair for this time of the year, with a few car-load lots moving. Wholesalers' quotations are: Granulated, 3.95 to 4c.; yellows, 3 to 3 $\frac{3}{8}$ c. A house on the street is this week showing a handsome, bright golden Demerara raw sugar, but it wants 5 $\frac{1}{4}$ c. per lb. for it.

SPICES.

Trade in fall pickling spices is reported to be fairly good. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

There is nothing new to report in this line. We quote: Standard "B," 3 $\frac{1}{2}$ to 3 $\frac{3}{4}$ c.

W. W. & CO.

Do you stock
the W. W. &
Co.

S. B. **GLOBE** WASHBOARD

If not, you should order a dozen at once.

The best proof of the quality of our S.B. is that "there are others" just as good, or said to be.

WALTER WOODS
& CO.

Hamilton

La Fayette

Cigarettes

Are up-to-date

Give them a trial

5 cents

IMITATIONS . .

. . OF . .

"SALADA"

CEYLON TEA

are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

P. C. LARKIN & CO.

25 Front St. East, TORONTO
and 318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
 VICTORIA: La Patourel & Co.

imported Japan, $5\frac{1}{4}$ to $5\frac{3}{4}$ c.; tapioca, $3\frac{1}{4}$ to $4\frac{1}{2}$ c.; sago, $3\frac{1}{2}$ c.

NUTS.

The market is firm on foreign nuts. Filberts have advanced about 35 per cent. on the opening price. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 12 to $13\frac{1}{2}$ c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to $12\frac{1}{2}$ c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and $10\frac{1}{2}$ to 11c. for small lots; pecans, $10\frac{1}{2}$ to 11c. Chestnuts, \$3 to \$3.25 per bushel in small lots, with larger quantities being shaded; hickory nuts, \$1.75 to \$2 per bushel.

TEAS.

The feature of the tea market is the strength of teas of Japan growth. Local representatives of shippers have advanced prices one cent per lb. and have transacted business at the higher figures. There has been a small but steady trade in Indian and Ceylon teas. There has been a little business done in low-grade Young Hysons, but China teas generally are quiet. Mail advices from London under date of October 2 state that for that week the auctions of Indian teas were 53,012 packages, against 47,950 the previous week. All teas possessing useful liquor sold well, finer descriptions ruling occasionally at rather dearer rates. Thin liquoring Pekoes and Pekoe Souchongs were, on the contrary, cheaper. The auction of Ceylon teas was small, 13,519 packages being brought forward, against 23,437 the previous week. Competition was strong for all descriptions, anything with useful

quality being rather dearer, while fine broken Pekoes, and Pekoes advanced here and there fully 1d. per lb. Shipments from Colombo to the United Kingdom from Jan. 1 to the end of September were 73,000,000 lbs., against 66,738,114 lbs. the same period last year. The average public sale prices in London during September were: Indian tea, $10\frac{1}{4}$ d., against 9d. per lb. a year ago; Ceylon, $8\frac{1}{2}$ d., the same as a year ago. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Another advance of from 1 to 2s. per cwt. has taken place in Valencia raisins during the past week. A small shipment has been received on the local market during the week ex ss. Elysia, which arrived in New York during last week. Next week the first direct shipment ex ss. Avlona is expected on this market, the steamer being due in Montreal this week. The demand is fair, but while there is so much green fruit on the market a brisk trade is not anticipated. We quote: Off-stalk, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; fine off-stalk, $5\frac{3}{4}$ to 6c.; selected, $6\frac{1}{4}$ to $6\frac{1}{2}$ c.; layers, $6\frac{3}{4}$ c.

The currant market is strong. Last week's cables noted a steady advance until Friday, when a decline of 3d. in Filiatra fruit was recorded, but a recovery came with the present week, and at the time of writing the

market is firm. It is said that the lowest prices at which Filiatra currants can be laid down upon the Toronto market to-day is $4\frac{1}{8}$ c. per lb. The local demand for currants is good. We still quote as follows: Provincials, $3\frac{3}{4}$ to $3\frac{7}{8}$ c. in bbls.; fine Filiatras, in bbls., 4 to $4\frac{1}{8}$ c.; do., half-bbls., $4\frac{1}{8}$ to $4\frac{1}{4}$ c.; ditto, half-cases, $4\frac{3}{4}$ to 5c.; Patras, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; Casalinas, cases, 5 to $5\frac{1}{4}$ c.; Vostizzas, cases, 6 to $6\frac{1}{2}$ c.; do., half-cases, $6\frac{1}{2}$ to $6\frac{3}{4}$ c.; do., extra fine, $6\frac{3}{4}$ to $7\frac{1}{4}$ c.; do., half-cases, $7\frac{1}{4}$ to $7\frac{1}{2}$ c.

Cable advices announce an advance of equal to $\frac{3}{8}$ c. per lb. in French prunes. Nothing new is to be recorded regarding Turkish prunes. Advices regarding those of California growth state that they are likely to be higher than last year, especially the larger sizes. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. $7\frac{3}{4}$ c.; "U," 102 to lb., 6 to $6\frac{1}{2}$ c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, $8\frac{1}{2}$ to $9\frac{1}{2}$ c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to $8\frac{1}{2}$ c. per lb.; 80-90, $7\frac{1}{4}$ to $7\frac{1}{2}$ c.; 90-100, $6\frac{1}{2}$ to 7c.; 110-120, $5\frac{1}{2}$ to 6c.; Bohemian, $3\frac{1}{2}$ to 4c.; French, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.

California loose muscatels have again advanced, the appreciation being $\frac{1}{4}$ c. per lb. Shippers have been unable so far to keep up with the demand of their own country. Peaches and apricots are unchanged.

New season's figs are on the market this week. We quote: 14 oz., 11c.; 10 lb., $12\frac{1}{2}$ to 14c.; 18 lb., $12\frac{1}{2}$ to 14c.; 28 lb., $12\frac{1}{2}$ to 16c.; taps, 4 to $5\frac{1}{2}$ c. The quality of the fruit is good.

Sultana raisins, new season's, are also on

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . . MONTREAL

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . . 140 Princess St. Market Square WINNIPEG

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

E. NICHOLSON

124 Princess St., WINNIPEG Successor to W. F. HENDERSON & CO.

Wholesale Commission Merchants. Established 1882. Manitoba and Northwest Agents for:

The Canada Jute Co., Ltd., Montreal, Que., Bags and Hessians. The Edwardsburg Starch Co., Cardinal, Ont., Starches and Glucose. The Truro Condensed Milk Co., Truro, N. S., Reindeer Brand Condensed Milk, etc. The Simcoe Canning Co., Simcoe and Hamilton, Ont., Canned Goods, Jams and Jellies. Dow & Curry, Pilot Mount, Man., Rolled Oats, Granulated and Standard Oat Meal, Pot and Pearl Barley. The Anglo British Columbia Packing Co., Vancouver, B. C., Canned Salmon. The Gulahy Packing Co., South Omaha, Neb., Rex Brand Canned and Smoked Meats, Lard, etc. The Cutting Fruit Packing Co., San Francisco, Cal., California Dried and Canned Fruits and Raisins. Arguimbau & Ramee, New York, Mediterranean Fruits, Currants, Valencia Raisins, etc. N. W. Taussig & Co., New York, U. S., Molasses and Syrups. Harl & Rand, New York, U. S., Rio and Santos Coffees. E. James & Sons, Plymouth, Eng., Dome Black Lead and Blue. Colby & Tyhurst, Blenheim, Ont., White Beans. F. W. Fearnan, Hamilton, Ont., Lard and Meats. Wholesale trade only supplied. Correspondence solicited. Advances made against consignments.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

English Sheeps' Casings

AND

American Hogs' Casings

MANUFACTURER OF

BOLOGNAS, ETC., ETC.

Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

51 Front St. East, TORONTO

the market this week, and prices run all the way from 7½ to 10½c.

Malaga raisins are without change. We quote this fruit as follows: London layers, \$2.20; black baskets, \$2.75; blue baskets, \$3.25; choice clusters, \$3.25; Dehesas, \$3.75.

GREEN FRUIT.

There is a good brisk demand for oranges for this time of year. Stock is confined to Jamaicas, the quality of which is improving. Local dealers claim that the quality of this orange is better than it ever was before. The demand for lemons is moderate. The first shipment of Spanish onions to arrive this season came to hand this week. Owing to vessels being delayed by storms shipments are about a month later than usual. Cranberries are plentiful and cheap. There are still a good many grapes coming in, and they are cheap. The first shipment of Malaga grapes is to hand this week, and there is a fair demand for them. The demand continues good for sweet potatoes. Apples are still a glut on the market. Tomatoes are still arriving in small lots. We quote: Oranges—Jamaicas, fancy, \$4.25 to \$5 per box; choice, \$3.75 to \$4; barrels, \$7.50. Lemons—Verdilli, \$2 to \$3.50 for 360's; \$4 to \$4.50 for 300's; Maoris, \$6 per box. Bananas, \$1.00 to \$1.50; coconuts, \$3.75 a sack and 60c. per doz.; tomatoes, 20 to 25c. per basket; Jersey sweet potatoes, \$2.25 to \$2.50 per bbl.; apples, \$1 to \$1.25 for good packed stock; pears, 30 to 40c. per basket for ordinary; 50 to 65c. for Flemish Beauty and Bartletts; grapes, Concord, 1¼ to 1½c. per lb.; Niagara and Rogers, 1½ to 2c.; onions, 75c. per 80 lb. bag for Danvers and \$1 per crate for Spanish; Cape Cod cranberries, \$6.50 per bbl. and \$2 to \$2.75 per crate, and Canadian cranberries, \$5.50 to \$6 per bbl.; quinces, 30 to 40c. per basket.

BUTTER AND CHEESE.

BUTTER—Buyers of round lots of low-grade butter have been on the market during the past week. Where they are buying it for, or what they are buying it for, no one appears to know. Transactions on this account range all the way from 7 to 9c. We hear of 200 tubs changing hands at the latter figure, but, as a rule, the price was from 7 to 8c. This has cleared the market up pretty well on low-grade butter, but there is an accumulation of medium-grade. Choice butter is still none too plentiful, a great deal of creamery butter coming forward being held stock. There is a great deal of creamery butter coming forward, and the demand is not as good as it was. Prices remain much about the same as a week ago. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—The demand is fair and prices firm. We quote: August make, 10c.; September, 10½ to 11c.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co. Produce Commission Merchants 77 Golborne St. TORONTO.

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

Correspondence Solicited. References—All wholesale Grocers. WINNIPEG, MAN.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

ESTABLISHED 1892.

Butter and Eggs WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

MOUNT ROYAL MILLS RICE

D. W. ROSS CO.

Agents MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

McL COUGH DROPS

will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

COUNTRY PRODUCE.

BEANS—Dull, with jobbers asking 70 to 75c. The Chatham Banner, in referring to the bean market, says: "The receipts are improving, and as with oats later receipts of this year's crop are much superior to the early offerings. Some loads of this year's beans brought 65c. yesterday, the very highest that would be paid for the best sample of last year's primes. The Kent bean crop is very far from being a failure, and the fact would be quickly demonstrated if the price went up to a really remunerative figure."

DRIED APPLES—The market is dull and jobbers are quoting 2 to 2½c. Some lots which had been exported are being rejected on account of the poor quality. As we pointed out a couple of weeks ago, greater care must be taken if Canada is to preserve her export trade in dried apples.

EVAPORATED APPLES—There is nothing doing. Prices are purely nominal.

EGGS—The market is firmer and the demand is good. We quote: Fresh gathered, 15c.; cold storage, 13 to 14c.; pickled, 12½ to 13c.

HONEY—Slow. We quote: Strained, 7c. in 60-lb. tins, and 8c. in 10-lb. tins; comb, \$1.50 to \$1.75 per dozen.

POTATOES—No change either in business or prices. We quote 35c. on track and 45c. per bag for small lots out of store.

POULTRY—Trade is beginning to open up. Ducks are scarce. We quote: Turkeys, 8c. per lb.; ducks, 60c. per pair; geese, 5½c. per lb.; chickens, 30 to 40c. per pair.

PROVISIONS AND DRESSED HOGS.

In sympathy with the Chicago market there is a firmer feeling in provisions locally. Dressed hogs are beginning to move more freely. Prices obtainable are: \$5 to \$5.10 for select weights of 110 to 150 lbs., with heavier weights worth 50c. per 100 lbs. less.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess,

\$12 to \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10 to \$10.50.

FISH AND OYSTERS.

A scarcity of haddies is to be noted this week and white fish is very scarce. Oysters are in fairly good demand, but 5c. cheaper. We quote: White fish, 7½c.; trout, 6½c.; haddies, 7½ to 8c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at \$1.30 for standards, and \$1.75 for New York counts.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts of grain are light. We quote: White wheat, 76 to 77c.; red, 75 to 76c.; goose, 54½c.; oats, 23 to 24c.; peas, 44½c.

FLOUR—The demand continues good, with prices firm and unchanged. We quote in carloads on track, Toronto: Manitoba patents, \$4.50; Manitoba strong bakers', \$3.95; Ontario patents, \$4.25 to \$4.35. Straight roller is about \$3.65 to \$3.85 Toronto freights.

BALED HAY—Slow. On track we quote No. 1 timothy at \$11 and No. 2, \$9.

BREAKFAST FOODS—A further sharp advance has taken place in oatmeal, on account of the higher price of oats and the continued poor quality of milling oats. We quote as follows: Standard oatmeal and rolled oats, \$2.85 to \$2.95; rolled wheat, \$2.25 to \$2.35 in 100-lb. bbls. cornmeal, \$2.35 to \$2.45; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

SALT.

Trade remains good at unchanged prices. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells, we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

The only thing moving so far is alsike, and it is moving with a great deal of freedom at \$4 to \$5 per bushel at outside points. There is an occasional lot of extra choice, for which a little over \$5 has been paid, while for some inferior lots less than \$4 has been paid. An occasional small lot of timothy has changed hands at \$1.20 to \$1.50 per bushel at outside points.

PETROLEUM.

Prices and business are much about the same as a week ago. We quote

in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

HIDES, SKINS AND WOOL.

HIDES—Are unchanged, with cured quoted at 7c. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheep and lamb-skins 60 to 65c.

WOOL—The market is firm. Dealers are paying 20 to 20½ for fleece. Pulled supers are 20½c., and extras, 21½ to 22c.

MARKET NOTES.

Japan tea is dearer.

French prunes are cabled 2 francs dearer.

Valencia raisins have advanced 1 to 2s. per cwt. during the past week.

California loose muscatel raisins are ¼c. dearer on the Coast.

Another advance of 5c. per gallon is announced in the price of oysters.

There has been a further advance of from 10 to 20c. in the price of oatmeal.

The stock of autumn teas, Indian growth, on the Toronto market is exhausted.

The first shipment of Malaga grapes arrived on the Toronto market this week.

The first direct shipment of Valencia raisins is due in Montreal this week ex ss. Avlona.

Spanish onions are on this market. The first shipment was a month later than usual, owing to delay by storms on the voyage.

There has been a sharp advance in glucose in the United States. Most of the factories have oversold. The glucose men across the line have been prophesying an advance for some time past.

QUEBEC MARKETS.

MONTREAL, Oct. 15, 1896.

GROCERIES.

THE grocery market has not wanted for interesting features this week, though the regular volume of trade has not expanded materially. In the first place, there seems to be no bottom to the sugar market, which is again lower this week, jobbers, in fact, shading 4c. on granulated.

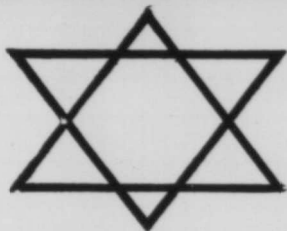
.. CAUTION ..

DRIED APPLES

will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to **CUT, COLOR** and **CONDITION**. Requirements are **LARGE QUARTER-CUT FRUIT, BRIGHT COLOR** and **DRY. DISCOURAGE** all **SMALL-SLICED** and **CHIPPY** stock. **POSITIVELY REJECT** everything **DARK, BURNT** or **WET**. With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price. It is quicker to Cut fruit **LARGE** (in quarters) than **SMALL**, and as easy drying **BRIGHT** as **DARK**, it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for **CANADIAN DRIED APPLES**.

46 Front St. East,
TORONTO

W. B. BAYLEY & CO.



New Candied Peels

LEMON,
ORANGE,
CITRON.

Batger's, Leghorn, Domestic

also

fine Imported **Drained Peels**



REGISTERED
TRADE
MARK.



New Jams

all flavors

1-lb., 2-lb., 5-lb.,
tins, and 7-lb.
14-lb., 28-lb. pails

PRICES LOW =====

The best paying package Tea
on the market.

The great "**KOLONA**" Pure
Ceylon. 1-2 lb. and 1 lb.
leaded packages. To retail at
30c., 40c.,
50c., 60c.,
70c. and 80c.
per lb.



JUST THE THING FOR COLD WEATHER—

CLARK'S SOUP (TOMATO)

Will Satisfy the Most Fastidious.
Retails at 25 cents and shows you a good profit.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

This feverish feeling has effectually checked demand, as the frequent cuts have confused buyers so completely that they are not sure, even now, that prices will not go lower. On the other hand, foreign dried fruit is very firm, both Californian and Mediterranean, as will be seen below, advances resulting as a consequence in both raisins and prunes, while currants are very firmly held. A better demand for tea is another change on the encouraging side, while canned vegetables have taken a turn for the better, inasmuch as they show a more settled feeling that is very welcome after their recent vagaries.

SUGAR.

The unsettled feeling in sugar continues and prices have been cut still further this week. In fact, jobbers have been selling granulated for less than 4c., and in the case of a round order have even shaded that price. The decline in price does not induce demand, but rather the reverse, for the reason that buyers are not certain even now that bottom has been touched, granulated in small quantities having sold at 3 15-16c. at the refinery, and less might be accepted. In the raw market met during the past ten days or so has sold at 8s. 9d., which is the lowest price this year. We quote: Granulated, 4c., and yellows, 3 to 3 1/2c., as to grade.

SYRUPS.

Demand for syrup does not improve, and business has ruled extremely quiet at 1 1/2 to 2 3/4c. per lb., as to quality and quantity.

MOLASSES.

There has been more enquiry for molasses during the week resulting in the turnover of some good-sized lots. As a result, prices are steadier than they were, but the jobbing range may be repeated as it was last week, namely: 30 to 32c., according to quality. Jobbers still have large stocks on hand.

RICE.

There is no new feature in the rice market, a fair business being maintained at former quotations. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

Enquiry for white pepper experienced during the week has developed its scarcity, and cables note advances in it of 3/8d. per lb. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

Business in coffees continues quiet, demand being confined to small parcels. Values rule fairly steady as follows: Rio, 15 1/2 to 17c.; Maracaibo, 16 1/2 to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

There has been a fair degree of activity in the tea market since last report, and all lines are asked for. Stocks in jobbers' hands are said to be lighter than usual, and the same remarks apply with equal force to the supplies in third or retailers' hands. Old crop low Japans have been turned over

here up to 14c., and new crop at 14 to 16c., while fair to good at 17 to 25c. are meeting a good enquiry. Gunpowders all the way up to 21c. also seem to be wanted. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11 1/2 to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The Valencia raisin market continues excited, and the advanced basis of cost referred to in former reports is fully sustained. In fact, we know where 4 1/2c. was refused for ordinary to fine off-stalk by a commission man, for the reason that his old limits had been withdrawn and new ones substituted, which meant that importers would have to pay an advance of 1/4 to 1/2c. on ordinary to fine stock, while fine to selected were difficult to obtain at present under any circumstances. Latest cable offers have been on the basis of 14s. 6d. to 15s. on off-stalk: an advance of 6d. to 1s. on what was asked last Thursday. Values asked by jobbers on goods to arrive are therefore 1/4c. firmer, as follows: Ordinary off-stalk, 4 1/2 to 4 3/4c.; fine do, 5 to 5 1/2c.; selected, 6c.; and layers 6 1/2c.

No new feature is noted in California raisins except that new fruit is very late in arriving and values for this reason are strongly held. We quote for forward delivery: 2-crown, 5 to 5 1/4c.; 3-crown, 6 to 6 1/2c.; and 4-crown 7 to 7 1/2c., the inside figures being very difficult to secure.

The currant market is quite as firm in its tone as it was noted last week, and there is no occasion to alter quotations. We quote: Filiatras, bbls., 4c.; half-bbls., 4 1/4c.; cases, 4 3/4c.; half-cases, 4 1/2c. Fine provincials are worth about 3/8 of a cent a pound more; Patras, 5 1/4 to 5 3/4c., and Vostizzas, 6 to 6 1/4c.

The strong feeling in both French and Austrian prunes is fully maintained, the advance noted last week ruling all transactions in a jobbing way. In fact, in some cases travelers have been instructed to exercise caution in accepting orders. Californians are as strong, if not stronger, in their disposition at primary points. We quote prices rather higher as follows: French, 5 to 6c.; Austrian, 6 to 6 1/2c., and California, 10 to 11c.

NUTS.

There is little change in nuts. Fresh receipts of Terragona almonds are expected in the course of a week, and are offering to arrive at a net figure inside of 10c., but we quote them steady on spot at 10 to 10 1/4c.; Brazil nuts range from 11c. up, and Grenoble walnuts have sold to arrive at less than 11c.

CANNED GOODS.

This market each successive week adopts a more settled feeling. This has been notably the case in vegetables since our last, sales of leading brands of tomatoes being made at better prices. In fact, 70c. is now the inside price for good reliable brands of these, and it is doubtful if a jobber could buy either corn or peas for less than 65c. We quote as follows: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.;

beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 1/2 to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.25 to \$9 per case.

GREEN FRUIT.

The green fruit market has not furnished much change this week. Jamaica oranges have ruled rather lower at \$5.50 to \$6 per bbl., but lemons are steady at \$3 per box. Bananas sold at 50c. to \$1, and pears all the way from 30 to 40c. per basket up to \$2 to \$2.50 per keg. Grapes range from 14c. for ordinary blue up to 17c. for Rogers' white California. Tokays are held at \$1.75 to \$2 per crate.

APPLES.

The greatest quantity of apples exported to England in any season previous to the present one did not exceed 1,500,000 barrels. Up to the 3rd of October of this season 601,000 barrels have been shipped. This quantity, with the labor entailed in packing, hauling, shipping and selling cannot easily be realized, nor can it be easily realized how large a consumption must have set in in the Old Country, which forces receivers in Glasgow and Liverpool to cable that both markets are slightly better and that prime hard winter fruit is wanted. Quotations for Greenings, Baldwins, Kings, Snows, etc., range from 10s. to 12s. for parcels in sound and tight condition, and making allowance for those arriving out of condition, an average price of 9 to 10s. may be quoted as a true valuation on which shippers ought to figure. On account of high freights these parcels do not even leave any profit to dealers who have bought at 50c. for the fruit, but it is satisfactory to relate of a healthier tone in the markets and to express the hope that better results may follow provided the greatest care in selection of varieties and packing is exercised. Spot values rule unchanged at 75c. to \$1 for fall and \$1.25 to \$1.75 for winter.

FISH.

In fish fresh haddock and cod are scarce, in fact there is little of the latter on the market. New Brunswick herring, which are only of ordinary quality, are selling at \$2.50 to \$2.75 in half-barrels. Good Nova Scotia or Cape Breton herrings would bring \$6 per barrel. Gaspe No. 1 green cod are selling at \$4 per barrel, and extra Nova Scotia at \$4.25. No. 2 Labrador salmon are steady at \$12 per barrel, but in tierces, prices have declined 50c. to \$17 per tierce. B.C. salmon in half-barrels have changed hands at \$5.50, and in barrels at \$12. No. 2 mackerel have sold at \$11 to \$12 per barrel, and No. 1 at \$18 per tierce.

In smoked fish a fair business is reported the demand being chiefly for haddies, of which supplies have been limited this week and prices are firmly held at 6 1/2 to 7 1/2c. per lb.; kippered herrings are selling at \$1.50 per box, Yarmouth bloaters at \$1 per box, new smoked herrings at 11c. per box,

BEARDSLEY'S SHREDDED CODFISH

TRADE MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill. **J. W. BEARDSLEY'S SONS, New York, U.S.A.**

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.

Pork Packers, OWEN SOUND

APPLES

FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

DAWSON & CO.

32 WEST MARKET STREET

Correspondence Sought.

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GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Sausages

of finest quality.
Fresh every day.

Pork Loins

Trimmed or not trimmed.
Supplied by express.

F. W. Fearman
HAMILTON

Goods in Season

FINNAN HADDIES
OYSTERS
JAMAICA ORANGES

CRANBERRIES
JERSEY SWEET POTATOES
AND CHESTNUTS

The demand for dried codfish continues slow, and prices are about steady at \$4 per 100 lbs.; pollock, \$2.20 per case of 100 lbs.; skinless cod, \$5.25 per case; boneless cod, 5½ to 6c. per lb., and fish, 3c. per lb.

The feature in fresh fish has been the stronger feeling in haddock, owing to the scarcity, and prices have advanced ½c. per lb. to 4½c. N. B. and B. C. salmon have met with a fair sale at 12 to 12½c. per lb. White fish have sold at 6 to 7c. per lb., and dore at 7c.

The supply of shell oysters is more than ample for the requirements, and owing to the quality not being up to the average, prices rule easy. Ordinary Malpeques are selling at \$3 to \$3.50 per bbl.; hand-picked, \$4 to \$4.50; Buctouche hand-picked, \$4.50, and Miramichi, \$2.75 to \$3.

COUNTRY PRODUCE.

EGGS—The firm feeling in eggs has been fully maintained, prices ruling higher at 13 to 13½c. on choice candled and 18c. on fresh laid.

BEANS—Remain as they were at 70 to 75c. in car lots, and 80 to 90c. in a small way.

HOIS—Continue quiet at 6 to 7c.

HONEY—Moves in a small way at a range of 10 to 12c. for comb, according to quality, and 8 to 9c. for extracted.

POTATOES—Receipts fair, but the market is well cleared up at 30 to 35c. in car lots and 40c. in a small way.

DRIED APPLES—Range as before at 3 to 3½c., with evaporated 5½ to 6c.

BALED HAY—Without alteration at \$9.50 to \$10 for No. 1 and \$8.25 to \$8.50 for No. 2.

HIDES.

The Quebec tanners have been good buyers of hides here this week at the following range: 7, 6 and 5c. from second hands, dealers paying 1c. less than these prices.

ASHES.

Pearls have shown a weaker feeling, declining 10 to 15c. Pots are steady. We quote: First pots, \$3.50 to \$3.55; seconds, \$3.05 to \$3.10, and pearls, \$4.45 per 100 lbs.

PROVISIONS.

The provision market continues dull and featureless in the main. Values generally are as they were last week. We quote as follows: Canadian short cut, clear, \$10 to \$10.25; Canadian short cut, mess, \$10.25 to \$10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

BROCK'S BIRD SEED

is put up in attractive packages, sells readily, and leaves retailers large profit.



ASK YOUR WHOLESALE FOR IT.

NICHOLSON & BROCK - TORONTO

Country Merchants

We can sell your PRODUCE

to advantage Prompt and careful attention given to consignments.

A TRIAL SHIPMENT SOLICITED.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,

33 Church St., TORONTO

We Can Sell

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN & CO.

70 and 72 Front St. East
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

OUR TEN DAYS'

Special Sale

ON of Breakfast Bacon is over.

SHOULDER HAMS

We will hold the special price good for another week

WRITE QUICK.

D. GUNN, BROS. & CO.

Pork Packers, Toronto.

Hugh Walker & Son

GUELPH, ONT.

FLOUR, MEAL AND FEED.

The situation of the flour market is very firm and the recent advance in Ontario grades was sustained. The demand for car lots continues good, and Manitoba millers stated that buyers to-day placed their orders more freely. We quote as follows: Winter wheat, \$4.25; spring wheat, patents, \$4.30 to \$4.55; straight roller, \$3.90 to \$4.00; straight roller, bags, \$1.90 to \$1.95; extra bags, \$1.65 to \$1.75; Manitoba strong bakers', \$4 to \$4.25.

There was no change in oatmeal, prices being firm under a fair demand. We quote as follows: Standard, bbls., \$2.90 to \$3; granulated, bbls., \$3 to \$3.05; rolled oats, bbls., \$2.85 to \$2.90; rolled oats, per bag, \$1.37½ to \$1.40.

The demand for feed is fair and the tone of the market is steady, with no change to note. We quote: Bran, \$10 to \$11; shorts, \$11 to \$12; mouillie, \$15 to \$16.

CHEESE AND BUTTER.

The cheese market continues steady, and though the legitimate enquiry over the cable does not respond to the bulge on this side, holders are not urging sales. For this reason a quiet market is looked for for some time. We quote a nominal spot range of 10¼ to 10½c.

The butter market rules steady. Finest creamery in boxes is wanted by both shippers and domestic jobbers, and this sort of package commands a premium of ¼c., 19 to 19¼ being freely bid for it. Prices grade down to 18½c. from the above.

MONTREAL NOTES.

Recent cables from abroad note an advance of ⅜d. in the price of white pepper at primary points.

Medium Japan and Gunpowder teas have been in demand here, the call for them being a feature of the week in tea.

Canned vegetables exhibit a continued steady feeling, and some packers are asking more for tomatoes this week than last.

Sales agents asked to-day an advance of 6d. to 1s. on ordinary off-stalk Valencia raisins, their figures being 14s. 6d. to 15s., against 14s. last Thursday.

Orders have been placed for further lots of B.C. canned salmon at lower prices on the Coast, viz., \$4.20 to \$4.25 f.o.b., which is 30c. less than what packers asked at the beginning of the season. Three or four lots of 1,000 cases each have been booked at the range.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 15, 1896.

A FAIRLY active week's business has been noted. Flour has continued to be a matter of interest. Merchants are not buying as freely, however; they do not care to at present buy further stock at present prices. Cheese is also a matter of interest. Stock through the province is not large; there is, however, quite a quantity held in Nova Scotia, but the output all through is much less than last year. California raisins have had considerable atten-

tion during the week, owing to advance in price on the Coast. Some buyers who had put off ordering were caught. The advance in oatmeal has led to fairly large sales. In fish more pickled herring are to hand than any time before this season. Best grades are very firm. In Nova Scotia apples arrivals are very large, with very slow sales

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea." in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

When you Buy

"Golden" Haddies

you are getting genuine fresh-cured haddies. Every can is full weight and guaranteed, or your money back if you want it. Order "GOLDEN" haddies from your wholesaler.

NORTHRUP & CO.

Packers' Agents, St. John, N.B.

**CLARK'S Potted Meats**

Are nice goods inside and outside. You should have them on your shelves.

SALT

VERRET, STEWART & CO.

Importers and Dealers

SALT

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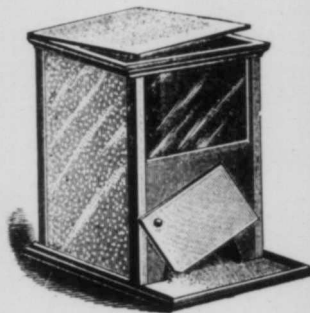
QUEBEC.

SALT

SALT

MODESTY

would be shocked if we only said half our patrons say about the value of Cottams Bird Seed. Manufactured under 5 patents and 2 others pending, covering the most recent and most valuable discoveries for birds, each packet contains, in addition to 1 lb. of the best scientifically mixed food, a 10c. cake of patent Bird Bread, Beak Sharpener, and Sanitary Perch Holder. We are not extravagant when we say that **COTTAMS BIRD SEED** is 2½ times the value of any seed, giving universal satisfaction to buyers and sellers. The people will have it. All wholesalers.

**MARSHALL'S**

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . . .

JOHN E. MARSHALL
118 Commercial St.,
Boston.

D. H. RENNOLDSON,
Agent in Montreal.



FRUIT...

TO ARRIVE IN A FEW DAYS

50 Half-Boxes Celebrated Pinard Prunes, 40/5,
50/5 and 60/5 to the lb.
300 Boxes Dufour Selected Prunes.

EX STEAMER "AVLONA"

5,000 Boxes Merle Raisins.
500 Half-Cases Fine Filiatra Currants.
100 Barrels and Half-Barrels Fine Provincial
Currants.

TO ARRIVE SHORTLY

Tarragona Almonds, Valencia Shelled Almonds.

QUOTATIONS AND SAMPLES
SENT ON DEMAND

L. CHAPUT, FILS & CIE. Wholesale Grocers MONTREAL

Our Reputation
For always manufacturing and selling the best goods makes the sale of

"KENT"
canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

A WOMAN WON'T
take the trouble to make
TOMATO CATSUP
If her grocer keeps a line that is pure, of good flavor, and doesn't turn musty as soon as it is opened. The grocer who sells

LYTLE'S TOMATO CATSUP
has no dissatisfied customers.

Write for quotations.
T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

"Kincora"
CEYLON
Put up in 25, 40 and 50c. qualities.

JOHN SLOAN & CO.
45 Front Street E.
Wholesale Agents TORONTO

NOW IN STORE
New Sultanas
" Valencias
" Leghorn Peels

WARREN BROS. & CO.
85 and 37 Front St. East, Toronto.

New Goods
now in store
Leghorn Peel 7-lb. boxes
Eleme Figs 10-lb. and 14-oz. boxes.
at lowest prices.

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record
"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

PUDDING FOR THIRTY.
One package of Instantaneous Tapioca will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.
MONTREAL
Commission Merchants and Manufacturers' Agents.
Agents for Canada.

TEAS
INDIAN and CEYLON
SPECIAL VALUE.

PERKINS, INCE & Co.
TORONTO.

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Laurentian
 Spring Water

Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

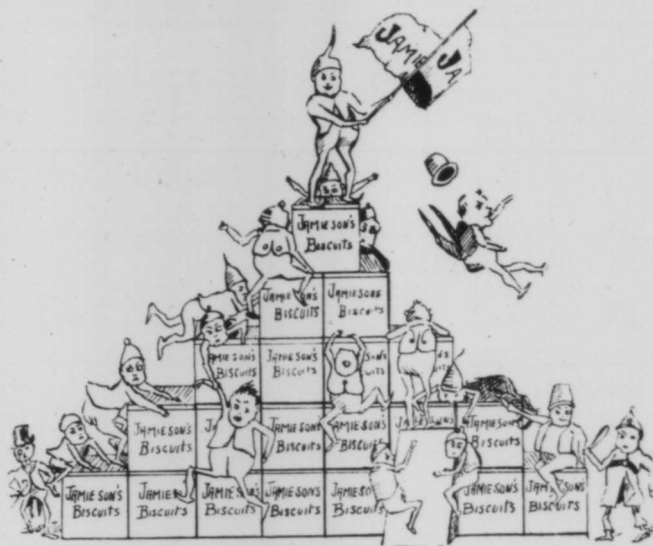
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IS

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.



MANUFACTURED BY

R. E. Jamieson

OTTAWA.

and prices low. Very large quantities of canned goods continue to arrive and are sold low.

OIL.—This is the active season in burning oil and a very large movement is reported. Prices have shown no change since the advance. In turpentine the market is unsettled and higher prices are quoted almost daily. In cod the market is still dull. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT.—The coarse afloat for here is not yet to hand, but should arrive during the week; there is but quiet demand at even prices. With expected arrivals to hand prices will rule rather lower. We quote: Coarse, 50c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3.25; 10-lb. bags, in bbls., \$3; butter and cheese salt, bulk, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, \$2 per case of 2 doz; Canadian fine, \$1.

CANNED GOODS.—Prices still rule low in corn, peas and tomatoes, but by some the latter are held firm, owing to expected higher figures. Large quantities of the above are held and sales are being pushed. In strawberries the feeling is firmer than it was expected. Peaches are also quite firmly held. Jams (Canadian) in glass, have much less sale than a year or two ago, the English jams taking their place. In pail jam, however, the sale of Canadian is larger than ever. In salmon rather more are coming in than were expected; one merchant has three cars. This and the fact that salmon for March delivery

are offered under prices asked by packers this fall has had a tendency to make market easy. Canned fruits in glass are popular here, but prices prevent a large sale. Demand for canned beef is very light. We quote: Corn, 65 to 75c.; peas, 70 to 75c.; tomatoes, 70 to 75c.; gallon apples, \$1.75 to \$2; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.34 to \$1.45; peaches, 3's, Canadian, \$2.85 to \$3; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.65; salmon, \$1.35 to \$1.40; lobsters, \$2.20; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.; strawberries, \$1.90.

DRIED FRUIT.—There is little movement as yet, but few new goods being yet to hand. The California raisin market is higher and held very firm. Those who waited to buy at lower prices have either had to give higher prices or go without. Five-crown for early shipment are scarce and one large packer now will only put 50 boxes in a car for early shipment. The London layers and prunes are also higher. Of California prunes it is difficult to make up direct shipments from the Coast, prices being higher than imported ones. A car is a large quantity for here. Currants are higher. French and Bosnia prunes are offered low. More new Valencia raisins are daily expected; very few have so far been received. Demand is for a better raisin than formerly, and many more layers are sold. We quote: Valencias, 5½ to 6c.;

layers, 6 to 6½c.; California L.M. 3-crown, 6½ to 7c.; London layers, \$2 to \$2.25; currants, cases, 4 to 4½c.; bbls., 3¾ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 4 to 6c.; dates, 4½c.; dried apples, 4c.; evaporated apples, 5½ to 6c.; onions, \$2.10 to \$2.25 per bbl.; cocoanuts, \$4 to \$4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

GREEN FRUIT.—Business is active. In apples the sale is still very dull owing to overstock of soft apples. Prices, of course, are very low. Quality of apples is good. In cranberries, while a large quantity of bog berries are grown here, the Cape Cods are preferred at the higher price. Bananas are still a light sale. Peaches are about out of the market. We quote: Lemons, \$5 to \$6; bananas, \$1 to \$2; apples, \$1 to \$1.50; Bartletts, per box, \$4.50 to \$5; plums, 35 to 40c.; grapes, Canadian, 30 to 40c.; grapes, keg, \$5 to \$6; crab apples, 90c. per bbl.; oranges, \$4.50 per box.

DAIRY PRODUCE.—There is a better feeling in all lines. In butter the difficulty is not to sell, but to get right quality. Feeling is much firmer, but it is still hard to sell creamery, particularly creamery prints. Quite a quantity of Ontario creamery prints were sold here this week, low. The egg market has advanced very much during the week; there are none to be had owing to the higher prices obtained for export. In cheese, while a rather higher price is asked, the price ex-store is still low compared with Ontario prices. The quantity of cheese here is not large, and higher prices are expected. We quote: Dairy butter, 17 to 19c.; new creamery, rolls, 21 to 22c.; do., tubs, 18 to 21c. Eggs

For Xmas Trade

Send in your orders for our "Little Daisy" Decanters of Extract. Just the thing for your Xmas Trade. They are both neat and useful. Put up in Lemon, Vanilla and Peppermint.

P.S.—See our Travellers.



PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

are steady at 15 to 16c. Cheese, 9 1/2 to 10c.

SUGAR—While there is nothing new to report and prices remain unchanged, the feeling is easy. Our merchants in quite a number of cases were not prepared for the turn the market has taken, and are still selling below cost. We quote: Granulated, 4 1/8 to 4 1/4c.; yellows, 3 to 3 1/4c.

MOLASSES—This is another line in which there is little new. There is an increased demand for New Orleans in barrels, a good quantity of which is being offered low. West India molasses market is dull with but light sales. Some grades are offered very low. We quote: Barbadoes, 27 to 28c.; Porto Rico, 29 to 32c.; New Orleans, bbls., 26 to 30c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—In dry cod the feeling is rather easier, owing to the large arrivals. Pickled Bay herring are higher; a fair quantity arrived during the week, but stocks are not large. In better grades stocks are even lighter and fall caught large fish are hard to get. Shad are very firm and there is no shading of price, except upward. Smoked fish, as before noted, are higher and will remain so, as the fishermen will not put them up at the old prices. Alewives move off slowly at figures much below last year. We quote: Large cod, \$3.25 to \$3.50; medium, \$2.25 to \$3; pollock, \$1.20 to \$1.35; bay herring, \$1.40 to \$1.50 per half-bbl.; smoked, 7 1/2 to 8c.; shad, half-bbl., \$5.50 to \$6; boneless, 2 1/2 to 8c.; Canso herring,

\$4 to \$4.50 per bbl.; Quoddy herring, \$2.75.

PROVISIONS—Pork showed no change during the week, but there is a fair demand. Beef is very low, with market easy. Lard is higher and firm, but there is quite a stock here. More American is seen than for a long time. There is very little as yet being done in hams and rolls. We quote: Clear pork, \$13.00 to \$14.00; mess, \$13 to \$13.50; plate beef, \$11 to \$12; hams, 11 to 12c.; rolls, 7 1/2 to 8c.; pure lard, tubs, 7 1/2 to 8c.; compound, 6 1/2 to 7c.

FLOUR, FEED AND MEAL—In flour, market is more quiet. While there has been an advance during the week, prices here are unchanged. Millers are not pushing sales, nor do buyers appear anxious to buy. Oatmeal is firm at the higher price. Ontario oats are firmer. In New Brunswick oats prices are low. Cornmeal is still at the low figure, with large sales. New buckwheat is dull. Beans are firmer. We quote as follows: Manitoba flour, \$5 to \$5.10; best Ontario, \$4.40 to \$4.50; medium, \$4.25 to \$4.30; oatmeal, \$3 to \$3.10; cornmeal, \$1.85 to \$2; middlings, car lots, in bulk, \$14 to \$15; bran, do do, \$13 to \$14; hand-picked beans, \$1; prime, 90c.; oats, 29 to 30c.; hay, \$13 to \$14; barley, \$3.25; round peas, \$1.15; split peas, \$3.00 to \$3.25; yellow eye beans, \$1.75; buckwheat meal, \$1.25 to \$1.50.

ST. JOHN NOTES.

Woodstock and Edmundston, being very

close to the American line, show large exports to the American market for the quarter ending September 30, 1896. Exports from Woodstock were \$97,862, and from Edmundston \$31,253.

The output of cheese in this province is much smaller this year than last. In Carleton county, which is one of the largest cheese counties of the province, the output last year was valued at \$259,378, this year, \$110,200. This is largely owing to the low prices of last year. This season the outlook is much better.

In conversation with THE CANADIAN GROCER, Mr. T. H. Estabrooks, one of our largest tea merchants, who is just home from New York, said the market in tea there is much more active and prices higher than for some time.

The guessing contest of the Surprise soap people did not end after all as noted last week. Two other parties became claimants for the piano, one having a guess equally near to the two noted last week, and the other claiming to have guessed the correct weight. The ballots were all gone over, and the first one, but not the second one, was found. The piano was put up at auction and bought by the company for \$300, which was divided among the three guessers. The party who claims to have made the correct guess threatens an action at law.

A Choice Addition . . .

Something that is popular—that is selling rapidly—that is making grocers money—that is helping to more firmly establish our enviable reputation is

FARINOSA

(Registered)

BREAKFAST FOOD

A Delicious Healthful Nourishing Cereal Food

The name will sell the goods—the goods will sell on their merits—the combination is irresistible. Write for sample, with full particulars.

The Ireland National Food Co. Ltd.

MILLERS AND MANUFACTURERS OF
Pure Cereal Food Products

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CAN.

HINTS TO BUYERS.

THE Eby, Blain Co., Ltd., are in receipt of a carload of Rio coffees, which, they claim, are extra value.

"Sportsmen" sardines are in stock with The Davidson & Hay, Ltd.

The new tap figs are in store with the Eby, Blain Co., Ltd.

French plums, in half cases, are in stock with the Davidson & Hay, Ltd.

New "Leghorn" candied lemon, orange and citron peels are offered by the Eby, Blain Co., Ltd.

New Sultana raisins, Eleme figs and peels are arriving this week for the Davidson & Hay, Ltd.

Another direct shipment of "Bargain" molasses is in store with Lucas, Steele & Bristol. It is excellent for baking purposes.

Last fall Morse Bros., proprietors of the "Rising Sun" stove polish and the "Sun

Paste" stove polish, shipped over 23 carloads of 15 tons each in less than two weeks.

A large shipment of fine Malaga raisins has just been received by Laporte, Martin & Cie., for which they report large orders in advance.

Several lots of new Young Hysons are now to hand with Lucas, Steele & Bristol. The firm have also some nice Oolong and Gunpowder in cads.

The Davidson & Hay, Ltd, have just received the second shipment of their "Tea Cup" brand Japan tea, packed in 1-lb. packages by the growers.

L. Chaput, Sons & Co. are offering to arrive all descriptions of new Mediterranean fruit, nuts, etc. Applications for quotations will be promptly attended to.

Southwell's orange marmalade and whole fruit jams are on view at the agents' office in Montreal, Frank Magor & Co., 16 St. John street; also candied and drained peels from the same manufacturers.

The sale of "Victoria" and "Princess Louise" Japan tea, which is vouched for by

Laporte, Martin & Cie., hardly seems to indicate that there is any falling off in the general demand for good Japan tea.

Frank Magor & Co., Montreal, have just landing ex ss. Canadian, a fresh supply of show cards and advertising material for those reliable lines: Keen's mustard and Oxford blue. They will be glad to forward some to any grocer applying.

McLauchlan's sodas have been on the market for the past quarter of a century, and the high reputation achieved by this biscuit throughout Ontario, justifies us in calling special attention, to the storekeeper, to handle McLauchlan's biscuits.

The F. F. Dalley Co. say that the sale of "English Army" blacking has a large increase over last year's sales. They are at present hard pushed to meet the demand. Their late fire threw them back about 100 gross, but they expect to catch up this month, in spite of the many orders coming in, as they have trebled their staff.

Messrs. Frank Magor & Co., Montreal, have a collection of over 200 postcards, received from doctors, nurses and mothers,

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

Your Customers' Approval



Is worth having. It makes a very good kind of advertising and helps you along in many ways. You will always find your customers approve of

Maclaren's Imperial Cheese

because it is so much superior to any other kind. Many imitations look something like it, but there is a wonderful difference in flavor and keeping quality.

A. F. MACLAREN & CO., - - - TORONTO



EAST INDIA PICKLES

Have been sold on the Canadian market for the past six months and the sales have been enormous. They have proved trade-winners to the grocer in every case.

A Grocer's stock is not complete without them. Order a sample case if you have not already done so.

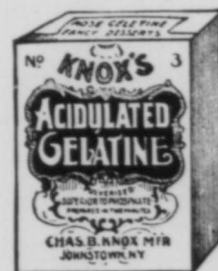
For sale by all Wholesalers.

A. E. Richards & Co. Canadian Agents **Hamilton.**

TRADE IS WON by handling the best goods and the best values. Therefore offer some inducement by selling



Knox's Sparkling Gelatines



When your customers find that they can procure such pure, sparkling and odorless Gelatines as the Knox brands, your trade for gelatine will double, and you will be delighted with the results. They are good honest goods and the best value in the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. Canadian Agents **Hamilton.**

... HAVE YOU EVER TRIED ...

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.**

Lose no time in trying them.

The **WEST LORNE CANNING AND EVAPORATING CO., Ltd.**
WEST LORNE, ONT.

all speaking in highest terms of those excellent foods: Robinson's patent barley and patent groats—and all have been received since January of this year.

Perkins, Ince & Co. are showing a very bright Demerara sugar.

Clemes Bros. have in stock their first carload of new season's Spanish onions.

"The Hyson teas we have just in are immense value," say H. P. Eckardt & Co.

McWilliam & Everist are in receipt of a shipment of new Malaga grapes, the first of the season.

Gillard's new pickle and Gillard's new sauce continue to go out freely with W. H. Gillard & Co.

"Trenor's F. O. S. raisins are now in stock and show fine value," say H. P. Eckardt & Co.

The Eby, Blain Co., Ltd., report arrival of first new Sultana raisins, "Fine," "Good," "Choice."

Jas. Turner & Co., of Hamilton, report big sales for "Golden" haddies. They have replenished their stock.

H. P. Eckardt & Co. say the prices they are offering their No. 1 split herrings at have brought them lots of business.

"Our new Comadra and Eleme figs are moving out fast, but we have a large stock arriving," say H. P. Eckardt & Co.

New Comadra mat figs are in store with Lucas, Steele & Bristol. The firm also offer new peels, raisins, currants, etc.

There are certainly many Scotch whiskeys in Scotland, and consequently the winner of a prize at the Glasgow Exposition means a superiority for the winner over a good many different brands. The success of

Mitchell's Scotch whiskey at the last exposition is another reason for the large sales of that popular brand which are reported by Laporte, Martin & Cie.

H. P. Eckardt & Co. are offering a line of fine coho salmon to arrive in a few days. It will pay you to look after it if you are a buyer.

"Indications point to a good season's trade in all lines," say T. A. Lytle & Co. "Sales of vinegar have been much larger than usual."

"The sales of 'Golden' haddies are increasing every day," said Howe, McIntyre & Co., agents for Montreal, to a correspondent last week.

In a shipment of Rio coffee to hand this week, for Warren Bros. & Co., was a small lot of "Golden" Rio coffee, a kind that it is almost impossible to get just now.

Everyone should have an X-Ray raisin seeder. It is perfect. Each guaranteed for five years. See samples with Lucas, Steele & Bristol's travelers, or write the firm for particulars.

The Salada Tea Co. is this week shipping sixty packages of "Salada" to Buffalo. The firm reports that its sales in Toronto last week were 25 per cent. larger than any previous week.

Enormous quantities of corrugated paper packing are used in the cases of the "Rising Sun" stove polish. The goods are packed in the neatest and most careful manner and reach the storekeeper in the best possible condition.

East India pickles were first introduced on the Canadian market about seven months ago by the Canadian agents, A. E. Richards & Co., of Hamilton, and since that

time their sales have been very large. They have been sold from Winnipeg to St. John, and reports are favorable from all points. These pickles are put up in handsome glass-stoppered bottles, and packed one dozen in a case. They are a most delicious relish, and the spice sauce in which they are packed is excellent, used on cold meats, game or fish.

W. H. Gillard & Co. have at hand and to arrive the finest assortment of fruits they ever imported, and report the quality of fruits generally this season to be excellent. They anticipate a large demand.

"Our Special Label baking powder is creating for itself a large demand on account of giving the grocer control over the sale of that particular powder, thus ensuring larger profits," say W. H. Gillard & Co., the manufacturers.

High quality goods always find a steady sale with consumers. They become standard. Marshall & Co., Aberdeen, only pack the finest quality Scotch kippers, fresh herrings, bloaters, herrings in tomato and anchovy sauce, etc. Their salt, large and medium herrings, in kegs, are unsurpassed.

MADE PANCAKES FOR THE PUBLIC

A. Waddell & Co., the proprietors of the Italian Warehouse, one of the leading groceries of Hamilton, were kind to their customers and the general public last week. For three days they treated them to hot, delicious pancakes and tea biscuits, and a nice cup of tea. The flours used were Dalley's Royal Hygienic Self-Rising Flours. They made many friends and did a handsome trade both in the flours and the tea, and they say that it pays to be liberal with the public.



It Has No Equal.

The Gail Borden Eagle Brand

CONDENSED MILK is a staple article; sold everywhere, and as an infant food has no equal.

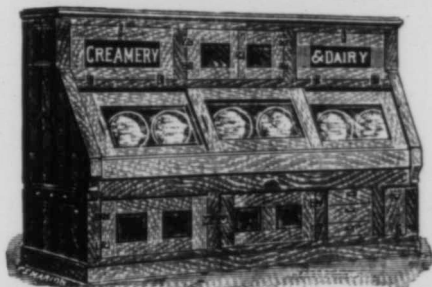
All reliable dealers sell it and it is a good stock for jobbers to carry. Prepared and guaranteed by

The New York Condensed Milk Co.

For Quotations See Price Columns

Send for particulars to **F. W. HUDSON & CO.,** Selling Agents, Toronto

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL



**50 Casks
Best
Imported
Chicory**

EWING, HERRON & CO.

Coffee and Spices
... MONTREAL

"CROSSE & BLACKWELL"

SEASON 1896

Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

CANDIED PEELS

Lemon, Orange, Citron.

The above are the finest goods in the market.

When buying
SHOE BLACKING, if you want
the very best, ask for the

**English Army
Blacking**

It is the best polishing blacking and the handsomest box in the world, bar none, whether foreign or domestic. Sold by wholesale dealers and

**THE F. F. DALLEY
CO., Ltd.**

Hamilton, Can.

If you have never
ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,

14 Lemoine Street,

. . MONTREAL

T. KINNEAR & CO.,

49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

LUMSDEN BROS., HAMILTON.

G. FOSTER & SONS, BRANTFORD.

The two in one

It is one thing to sell profit-making goods, it is a decidedly different thing to sell satisfactory goods. The first often means but a single sale, while the latter means continuous selling. But

Appleton's Tea

happily combines the two. It pays the retailer a satisfactory profit, while, at the same time, it constantly attracts the customer to your store with a magnetically irresistible force.

If you have not got it in stock, write us for samples and quotations. Sold in lead packets only.

THOMPSON & THOMPSON, Front Street East, Toronto }
FRANK MAGOR & CO., St. Peter Street, Montreal } Canadian Agents

Packed by Appleton, Machin & Smiles, LONDON, ENG.

For the Whitest, Lightest and
Sweetest Cakes

USE

**Ocean
Wave
Baking
Powder**



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

**OVER
1,000,000**

**Packets sold
weekly in
Great Britain
alone.**

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell



Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

**LIPTON
TEA PLANTER
-CEYLON**

The Little Island of Ceylon

is producing the
best TEAS in the world,---
the sweetest, cleanest, healthiest and most
PROFITABLE Teas for

YOU
to
handle

If you have been selling
China teas, black or
green, and don't know
Ceylons, try a small line
and note the change.

It Will Astonish You

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ON

Speaks Well . . . for the Brand !!

Hudson, McNeil & Co.
Supermarket
Sponsors on Dues
ADRESSE TELEGRAPHIQUE:
HUDONBERT-MONTREAL

Montreal, Sept. 25th, 1889

Mess. J. M. Douglas & Co.

City

Dear Sirs,

We now give you below the particulars of the Five hundred Cases John Dewar & Sons Old Highland Whiskey, ordered to your Mr. Gardner a few days ago.

400 Cases	Extra Special Qts
50 Cases	Extra Special Pts
50 Cases	Special Liqueur Qts
500 Cases	
Total	

Usual prices and terms.

Shipment by one of the last direct boats for the St Lawrence.

Marine Insurance in our care.

Please confirm and oblige

Yours truly

Hudson, McNeil & Co.



KNOWING CLERKS.

IT is a great blessing to have clerks who know what is to be done in a grocery store, remarks Retail Grocers' Advocate. A clerk who fixes the show to the bosses' satisfaction and has everything in perfect order when the market wagon arrives; who has the strawberries picked that were left over from the previous day; who washes the spinach and radishes when necessary without having been told, who takes as much interest in the business as if it was his own. Such a clerk will make a good boss himself in the future. Many clerks may be good salesmen, but their work is done mechanically, and it must be told to them what there is to be done. They do not think. Those clerks will never make very good bosses.

Again, there are clerks who hide behind the boxes; are shy of work; read novels when the boss does not see them; play and let the customers wait, when the boss is not around. Such clerks may become owners of stores, but in most cases they have them for a short time when they fail. These look for other employment in the markets or as drivers afterwards. The worst clerks, though, are those who take a partnership in the business whenever they have a chance; these are the dishonest clerks. Those clerks who are addicted to drink and who are some-

times tipsy during business hours, are just about as bad and undesirable. A clerk who is honest, sober, intelligent and active, is worth the highest salary, and every clerk should try to make such a one his example.

"SKIPPER" IN THE CHEESE.

R. THOMPSON & CO. sued Moses Moyer & Sons, in the Division Court, Toronto, a few days ago for \$71 for cheese supplied. In his evidence Mr. Moyer stated that the cheese was not up to sample, he having found this to be the case by using two of the heads. "Why," said he, "they were over-run with 'skippers,' and if Inspector Awde had seen them they would have had to be thrown out the back door."

"And if Inspector Archibald had not seen them?" inquired his Honor.

Witness simply shrugged his shoulders and threw up both hands. The complaints were not so much about the nimble "skippers," but that the cheese was off flavor.

Grocer Lockhart testified that he had a score of years' experience in cheese.

"Ancient or modern?" asked his Honor.

Witness swore the cheese was off flavor, had an oniony smell and was full of "skippers," but these things get into the best of cheese.

"What becomes of such cheese?" asked the court.

"It is used as bar cheese."

"Bar cheese?—what do you call that?"
"Why, cheese that is sold to saloons for free lunch purposes."

Certain members of the bar looked very much chagrined and shocked.

One of the reasons, Thompson swore, that he would not take the cheese back was because there was a fall in prices.

"And a rise in flavor," promptly responded his Honor, who decided that the cheese was not up to sample, but that as Moyer had accepted the cheese he must keep it. His Honor allowed plaintiff \$63.81, the balance being allowed Moyer for the bad condition of the cheese.

CLAP-TRAP TRADING.

Over in Newark, N. J., is a grocer who sells for 40c., 1 pound of tea, 3½ pounds of granulated sugar, 2 bundles of wood, 1 loaf of bread, 1 yeast cake. This is possible and at a fair profit, but it is an undignified, irregular, catchpenny style of doing business, not calculated to win that confidence without which no store can be permanently successful. Does anyone imagine or flatter himself that a tea trade can be secured by offering the articles enumerated above as a premium to the buyer of 1 pound of tea at 40c.? If so, they harbor a vain delusion. Cup quality is the object sought by those who drink tea for its merits and not as a warm drink. If grocers in this day of department store competition are to win success, it will be along the line of perfect service and not by clap-trap methods.—American Grocer.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

IN making our bow to the Grocery Trade through this medium, we notice that progressive men advertise in THE GROCER. We desire to be in progressive company because our patrons are all progressive and know a good thing when they see it; progressive houses use our Shipping Stencils for addressing their packages, and our Stencil Brands for boxes, barrels, bags, etc. We want our Catalogue of Stamps, Stencils, etc., to be in the hands of every live business man, and if you refuse this invitation to send for it, consider yourself dead, and not in it with your neighbor. A postal card making the request will secure our 56-page Catalogue by return mail.—Address: **The Hamilton Stamp and Stencil Works, Hamilton, Ont**

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

**EPPS'S COCOAINE
COCOA-NIB EXTRACT.**

A light refreshing beverage. ¼ lb. Tins. 6 lb. Boxes

Special Agent, **C. E. COLSON, MONTREAL**

VINEGARS

Made under Government Supervision. Absolutely pure.

**BADGEROW
SCOTT & CO.**

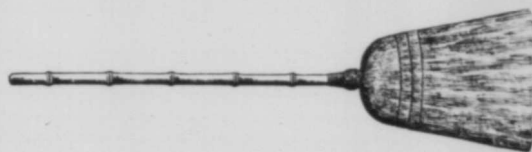
79 and 81
JARVIS ST.
TORONTO.

**SOAP
AND
WATER**

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

**SILVER DUST
WASHING POWDER**

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



**BOECKH'S
Brushes and Brooms**

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Chas. Boeckh & Sons,

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Manufacturers ..

Toronto, Ont.



Athletes Need It ..

Johnston's Fluid Beef contains in concentrated form all the qualities of Prime Lean Beef.

**Johnston's
Fluid Beef** Gives strength without
increase of flesh.

In Tins and Bottles.

Fine Fruit Tablets



**ENGLISH FORMULA
TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



**INDIAN &
CEYLON TEAS**

G.F. & J. GALT

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING
MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

SINCLAIR BROS., general merchants, Cartier, Ont., are offering to compromise at 50c. on the dollar.

J. A. Walter, grocer, Berlin, has assigned to W. Rose.

E. Frenette, general merchant, St. Basile, Que., has assigned.

Robert Bonthron, general merchant, Hensall, has assigned to B. S. O'Neil.

Thomas Kearns, grocer, Montreal, has filed consent of assignment.

Arthur Langlois, general merchant, St. Theodoise, has compromised at 20c. on the dollar, cash.

Joseph Bourque & Co., general merchants, St. Gertrude, Que., have compromised at 35c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Johnson and Z. Bessette have registered a partnership in Richelieu to carry on business as general merchants under the style of Johnson & Bessette.

Wm. B. Lindsay and Roderick Mackinnon have registered a partnership in Montreal to carry on business as tea merchants under the style of Lindsay, Mackinnon & Co.

CHANGES.

J. A. Buissiere, general merchant, St. Justin, Que., has sold out.

James Park, general merchant, Granton, Ont., is giving up business.

A cheese factory is being started at Knowlton, Que., by M. Rae.

G. H. Cameron, Shelburne, has begun business as flour and feed dealer.

A general store has been started at L'Original, Que., by F. X. E. Gauthier.

E. A. Dill, grocer, Windsor, N.S., has been succeeded by C. S. Worth & Co.

John McRae has succeeded the Longford Lumber Co. in store business at Uphill.

Seeley Bros., general merchants, Glenwood, N.S., have been succeeded by C. L. Seeley.

John Bender, soda water manufacturer, Niagara Falls, has sold out to A. & W. A. Breaky.

Hormisdas Viau has been registered proprietor of the grocery business of S. Desy, Montreal.

A. D. Campbell & Co., grocers, Winnipeg, have been succeeded by Hardy & Buchanan.

Mary E. Breen, wife of Joseph Livernois, Montreal, has been registered proprietress of the fruit firm of Livernois & Co.

SALES MADE AND PENDING.

The stock of W. Baker, tobacconist, Kingston, has been sold.

The assets of C. Rickner & Co., fruits, Montreal, have been sold.

The assets of Farlardeau & Groteau, grocers, Quebec, have been sold.

The estate of Mrs. Turgeon, general merchant, Sherbrooke, has been sold.

The assets of H. Gagnon, general merchant, St. Felicite, have been sold.

The stock of Eliza French, fruits, London, has been sold for 41 cents on the dollar.

The assets of Roy & Robinson, general merchants, St. Cyrille de Wendover, Que., have been sold.

The stock of Miss Eliza Constant, general merchant, St. Jerome, Que., has been sold at 55c. on the dollar.

The stock of I. E. Deslauriers, general merchant, Ste. Anne de Bellevue, Que., has been sold at 50c. on the dollar.

FIRES.

W. Gordon, grocer, Toronto, has been partially burned out.

Montgomery & Brodie, grocers and tailors, Newmarket, have been burned out.

DEATHS.

R. J. Sweet, grocer, Halifax, is dead.

P. Weidmann, stove factory and general store, Weidmann and Glen Rae, is dead.

The announcement made in the issue of the 9th inst that J. O. Girard, general merchant, of Fraserville, Que., was dead was an error. The mistake was on the part of our informant.

CALIFORNIA ORANGES.

Regarding the green fruit situation on the Coast, The California Fruit Grower says in its last issue: "The weather is bright and favorable for shipping. The rains did some damage to the grape crop. The local market is well supplied, but the movement is only fair and prices are low. The orange season is close at hand. Buyers are early in the field purchasing in the northern districts. Sales are reported at \$1.10 per box for entire groves as they run, buyer to clip, pack, etc. The northern district will yield an average crop, while the south reports a shortage. Fair estimates place the coming crop at 7,500 cars."

STACKED.

The following speech, for substance, was actually made by a noted gamester in New Hampshire on obtaining a verdict against the unanimous opinion of the judges, by tampering with the jury:

We cut and shuffled, stirr'd our stumps,
But zounds! they put us to our trumps.
They held court-cards, led suit beside,
With all four honors on their side
They pla'd the duce! but we more brave
Finest'd on hearts, and play'd the knave.
We better knew the pack to fix,
And won the game at last by tricks!
—Monthly Anthology, Boston, 1860.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Consignments Stored in Bond

And shipped, when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and **FAMOUS BLEND COFFEE**

Send your orders to

THE COWAN CO., Ltd.

470 King St. East, Toronto



If you
Have not
Already
Ordered
Your

"SCIENTIFIC"

STOVE ENAMEL AND
STOVE PIPE VARNISH

DO SO NOW.

THE BEST SELLING GOODS ON THE MARKET.

Western Agent—W. L. MACKENZIE, Winnipeg.

Eastern Agents—W. S. CLAWSON & Co., St. John, N.B.

Handled by all jobbers. Telephone 2905.

SCIENTIFIC VARNISH MFG. CO. - TORONTO

The
"Vacuum"
System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES in 1 and 2-lb. round cans. Will keep all winter. . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.



ASK FOR

MOTT'S

HERE'S A CHANCE

for someone to secure a profitable agency. A Scotch firm wants a good active agent to push an A 1 brand of Scotch whisky in Canada which will be extensively advertised.

Apply  **CANADIAN GROCER, MONTREAL**

Tenders Wanted

For Grocery and Crockery business in Windsor, splendid running business, formerly conducted by Mr. D. W. Mason, handsome brick store heated with steam, lighted with gas and electricity, best location in the city. Stock and fixtures amounting to about \$4,000 will be sold by tender at a rate on the dollar, which will be received up to November 2nd. Stock sheets may be seen on the premises or at the office of the undersigned. One-quarter cash down, the balance at two, four and six months approved notes.

T. B. Escott,
Trustee.
LONDON.

CELLULOID

TRADE MARK REGISTERED

STARCH

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

A NOVEL INVENTION!
REQUIRES NO COOKING
For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE CELLULOID STARCH COMPANY
SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT

CAN'T YOU SELL?
PEERLESS MACHINE

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.

THE "DIAMOND" OIL BLACKING

TRADE
OIL
MARK



It is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

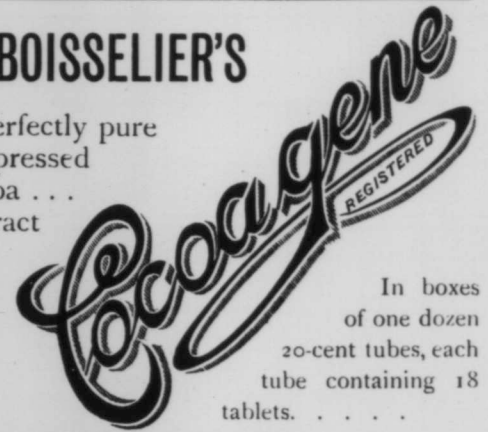
FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.



BOISSELIER'S

A perfectly pure compressed Cocoa... Extract



In boxes of one dozen 20-cent tubes, each tube containing 18 tablets.

One Tablet makes an excellent Cup of Cocoa.

ALL LEADING GROCERS KEEP IT.



PAYS WELL

An automatic selling machine to sell Adams' Tutti Frutti. For full particulars apply Globe Automatic Selling Co., 63 Yonge St., Toronto, Ont.

LOOKS WELL

ADAMS & SONS CO., 11 and 13 Jarvis Street, TORONTO, ONT.

Cocoa	
Homeopathic, 1/4 s, 8 and 14 lbs.	0 39
Pearl, " " " " " "	0 25
London Pearl, 12 and 18 " " " "	0 22
Rock, " " " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40
Cocoa	E.P.P.S. per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37 1/2
	FRYS.
(A. P. Tippet & Co., Agents.)	
Chocolate	per lb.
Caracas, 1/4 s, 6 lb. boxes	0 42
Vanilla, 1/4 s, " " " "	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4 s, 6 lb. bxs.	0 24
Fry's "Monogram", 1/4 s, 6 lb. bxs.	0 24
Cocoa	per doz.
Concentrated, 1/4 s, 1 doz. in box	2 40
" " " " " "	" " " "
" " " " " "	" " " "
Homeopathic, 1/4 s, 14 lb. boxes	0 33
" " " " " "	1/2 s, 12 lb. boxes. 33
	JOHN F. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4 s)	0 32

Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 65
Vanilla Sticks, per gross	0 50
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19
	0 30
	COWAN COCOA AND CHOCOLATE CO.
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	1/4 lb. cake, per lb.
Royal Navy Chocolate, 12 lb. boxes,	1/2 lb. cake, per lb.
Mexican Vanilla Chocolate, 12 lb. boxes,	1/4 lb. cake, per lb.
	0 35
	WALTER BAKER & CO.'S.
Chocolate	
Premium No. 1, boxes, 12 lbs. each.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes	in case, per box, net.
German Sweet Chocolate	4 20
Grocers' Style, in boxes, 12 lbs. each.	0 25

Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, 1/2 lb., tins.	0 49
	COFFEE.
	Green.
Mocha	per lb.
Old Government Java	0 27 1/2 0 30
Rio	0 30 0 33
Plantation Ceylon	0 17 0 20
Porto Rico	0 29 0 31
Guatemala	0 24 0 28
Jamaica	0 24 0 26
Maracaibo	0 21 0 25
	0 21 0 23
	TODHUNTER, MITCHELL & CO.'S.
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 27
Mocha and Java	0 32 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 26
Crushed East India	0 00 0 20

CONDENSED MILK.
NEW YORK CONDENSED MILK CO

per doz.

Gail Borden
Eagle, 4 doz. 1-lb. cans per case 2 50

Gold Seal Brand
4 doz. 1-lb. can per case..... 2 00

Borden's Peerless Evaporated Cream

Family size, 1/2 in case... 1 75

Hotel size, quarts, 2 doz. in case.....

Half-gallons, 1 doz. in case

Gallons, 1/2 doz. in case

Quality thoroughly guaranteed.

MINCE MEAT..

We are making an exceedingly fine article of old English (formula) Mince Meat, put up in 7, 14 and 28 pound pails. It will pay you to handle the " Bull's Head " brand.

The Toronto Biscuit & Confectionery Co.

A. W. Porte.

7 FRONT STREET EAST, TORONTO.

S. R. Parsons.

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—oz. Bottle, per doz.	0 90
2 1/2 " " "	1 50
4 " " "	2 00
8 " " "	3 00
16 " " "	6 00
" " Glass Stop'r	3 50
" " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Screw Top	12 00
" " S. & L. "High Grade"	21 00
per doz	3 50
Pepper Sauce, per gross	15 00



FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz	5 75

FRUITS.

FOREIGN.	
Currants—Provincials, bbls	0 04
" " 1/2 bbls	0 04 1/2
" Filiatras, bbls	0 04 1/2
" " 1/2 bbls	0 04 1/2
" Patras, bbls	0 04 1/2
" " 1/2 bbls	0 04 1/2
" cases	0 04 1/2
Vostizzas, cases	0 06 1/2
Dates, Persian, boxes	0 11
Figs—Eleme, 14 oz.	0 12 1/2
" " 10 lb.	0 12 1/2
" " 18 lb.	0 12 1/2
" " 28 lb.	0 12 1/2
" taps	0 04
Prunes—Bosnia, cases	0 06
" Bordeaux	0 04 1/2
Raisins—Valencia, off stalk	0 05 1/2
" " Fine, off stalk	0 05 1/2
" Selected	0 06 1/2
" Layers	0 06 1/2
" Sultanas	0 07 1/2
" Cal. Loose Musca	0 07 1/2
" tals 50 lb. boxes	2 20
" Malaga—	per oox.
" London Layers	2 20
" Black Baskets	2 75
" Blue Baskets	3 25
" Choice Clusters	3 25
" Dehesa Clusters	4 50
Lemons—Macris and Sorrentos	3 75
Oranges—Jamaicans	4 50
" " per bbl	7 00
DOMESTIC.	
Apples, dried, per lb.	0 03
evaporated	0 05

FOOD.

Split Peas	3 25
Pot Barley	3 25
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	
Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06 1/2
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	
Backwheat Flour, 2 1/2 lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20

Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20
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GELATINES.

KNOX'S Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85 90
1 " " Red, " "	90 95
COX'S	
1 Quart size, per doz	1 15
2 Quart size, " "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 7 dy	3 00
5 dy	3 15
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35

HORSE NAILS—Canadian, dis. 50 per cent.	
HORSE SHOES—From Toronto, per keg	3 60

SCREWS—Wood—Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 7 1/2, 10 and 5 p. c. dis.	
Round-head brass, 7 1/2, 10 and 5 p. c. dis.	

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20
2nd " (20 to 40 inches)	1 45
3rd " (15 to 20 inches)	3 10
4th " (10 to 15 inches)	3 40
5th " (6 to 10 inches)	3 80

ROPE—Manilla	0 09
Sisal	0 06 1/2
AXES—Per box	6 00
SHOET—Canadian, dis. 17 1/2 per cent.	12 00

HINGES—Heavy T and strap	0 04 1/2
Screw, hook and strap	0 03 1/2

WHITE LEAD—Pure Association guarantee, ground in oil	per lb.
No. 1	0 04 1/2
No. 2	0 04 1/2
No. 3	0 04

TURPENTINE—Selected packages, per gal.	0 40
2c. extra outside points.	0 41

LINSEED OIL—Raw, per gal.	0 44
Boiled, " "	0 47
2c. extra outside points.	0 48

GLUE—Common per lb.	0 07 1/2
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INDURATED FIBRE WARE.

THE E. E. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 30
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55
Red Currant Jelly	1 90
(All the above in 1 lb. clear glass pots.)	3 10

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (26 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can	2 00
" Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net	\$12 00
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WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz.	0 30
Ginger Ale, per doz.	0 45
Cream Soda, per doz.	0 35
Kola, per doz.	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.	
(J. M. Douglas & Co., Montreal, Agents.)	
Cases—Special, qts., 1 doz., case	9 00
Special Liqueur " "	9 25
Ex. Special Liqueur " "	12 00
Ex. Special Liqueur " "	15 30
Ex. Special Liqueur " "	15 30

In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, " "	4 75

J. & R. M'LEA, MONTREAL.	
Cockburn very old Highland	8 75
" Special Scotch	9 50
" Special Liqueur, H	15 50
years old	16 50

In wood—Fine old Scotch	4 40
special old Scotch	5 00

MUSTARD.

COLMAN'S OR KEEN'S.	
Square Tins	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45
Round Tins	
F. D., 1/2 lb. tins	0 25
" " 1/4 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 lb. "	0 25
" " 4 lb. tins, decorated, p.t.	0 80
FRENCH MUSTARD—(Robert Greig & Co.)	
Crown Brand—per gross.	
Pony size, \$ 7 50	Beer Mug
Small Med. 7 50	Tumbler
Medium	10 80
Large	12 00
Spoon	18 00
Caddy	28 00

THE F. F. DALLEY CO.	
Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard, bulk, per lb.	0 12
1/2 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
1/2 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb.
Standard " B "	0 03 1/2	0 03 1/2
Patna	0 03 1/2	0 04 1/2
Japan	0 05	0 05
Imperial Seta	0 03 1/2	0 05 1/2
Extra Burmah	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin c. minsters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartons	0 07 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2
KINGSFORD'S OSWEGO STARCH.	



40-lb. boxes, 1-lb. pkgs.	0 08
SILVER GLOSS—6-lb. boxes, sliding covers	0 08 1/2
GLOSS—(12-lb. boxes each crate)	0 07

PURE—16-lb. boxes	0 07
OSWEGO—40-lb. boxes, 1-lb. packages	0 07 1/2

CORN STARCH—	
For puddings, custards, etc.	
ONTARIO—38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN—Silver Gloss	0 07 1/2
BARRELS—Pure	0 06 1/2

THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls, 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamel-lined canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1-lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

SUGAR.

Granulated	3 95
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2
in 50-lb. boxes	0 05 1/2
Extra Grotul, bbls. Icing	0 05 1/2
Powdered, bbls.	0 05 1/2
Very bright refined	0 03 1/2
Bright Yellow	0 03 1/2
Dark Yellow	3 00
Demerara	3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	1/2 bbls.
Dark	per gallon.	0 28
Medium		0 33

WANTS
.. for ..
October

STARCH

BRANTFORD STARCH

THE QUICKEST SELLER



The Brantford Starch Co., Ltd., - - Brantford, Ont.

Bright	0 38	0 43
Redpath's Honey	0 40	0 40
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50
MOLASSES.		
Barrels	0 28	0 32
Half-barrels	0 30	0 35
SOAP.		
Babbitt's "1776" Soap Powder	...	\$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2-6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 1-0 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-	0 12	0 60
ing, Paking	0 18	0 50
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 29	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42

Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—	0 42	0 50
Cases, extra firsts	0 22	0 38
Half Chests, ordinary	0 22	0 38
Young Hyson—	0 22	0 38
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary	0 22	0 38
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
Young Hyson—	0 28	0 32
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests—	0 38	0 40
Finest May pickings	0 32	0 36
Choice	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

PING SUEYS.		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Fine	0 28	0 30
Good medium	0 25	0 27
Medium	0 22	0 24
Good common	0 19	0 20
Common	0 16	0 18
Nagasaki, 1/2 chests Pekoe	0 13 1/2	0 15
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TETLEY'S TEAS.		
No. 1. Retailed 70 cents, cost 50 cents.		
No. 2	50	35
Mixed	40	30
LIPTON'S TEAS.		
No. 1 Ceylon, retailed at	0 50	0 35
No. 2	0 40	0 28
No. 3	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.
Brown Label, 1 lbs. retailed at 25c. 0 20



Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red label, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44
Brown Label, 1/2 lbs. retailed at 26c.	0 21
TERMS. 30 days net.	
"KOLONA"	
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.	0 22
Blue Label, retail at 30c.	0 28
Green Label " 40c.	0 35
Red Label " 50c.	0 42

Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58
Terms, 3 per cent. off 30 days.	

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	0 59
Bar, 8's	0 57
Ingota, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—	
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Queen Tobacco, all sizes	0 60
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	
Sonadora Havana	per 1,000 \$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50
Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33
Honey, boxes and caddies	43
Span roll chewing, boxes	55
Plug smoking (with or without tags)—	
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08

CIGARS—	
La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes. Per M		
Madre E Hijo, Lord Lansdowne	...	\$60 00
" " Panetelas	...	60 00
Madre E Hijo, Bouquet	...	60 00
" " Longfellow	...	85 00
" " Perfectos	...	85 00
" " Reina Victoria	...	80 00
" " Pins	...	55 00
El Padre, Reina Victoria	...	55 00
" " Reina Victoria Especial	...	50 00
" " Conchas de Regalia	...	50 00
" " Bouquet	...	55 00
" " Pins	...	50 00
" " Longfellow	...	80 00
" " Perfectos	...	80 00
Mungo, Nine	...	35 00
Cable, Conchas	...	30 00
" " Queens	...	29 00
Cigarettes—All Tobacco—		
Cable	...	7 00
El Padre	...	1 00
Mauricio	...	15 00

WASHING POWDER.

"SILVER DUST"	
Case, 72 1-lb. cartons	5 00
Half case, 36 1-lb. "	2 50
Case, 24 3-lb. "	4 25
Half case, 12 3-lb. "	2 12
Case, 100 5-cent packages	3 50
Half case, 50 5-cent packages	1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz. \$1 45
" 3 " " " 2	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " X	1 40
" " X	1 25
" " Special Globe	1 50

Matches—		
5-Case Lots,	Single Case	
Telegraph	\$3 30	\$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flaniers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10 " " "	1 10
" 2 Tiger, " " "	5 00
" 4 " " "	2 00

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Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

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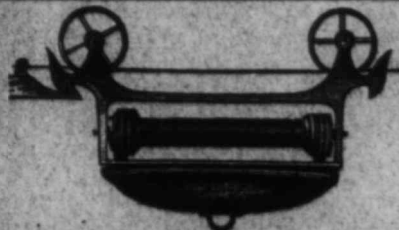
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- 1, 2, 3 satchel lunch baskets.
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- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

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