

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER



QUALITY..



When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask Him about QUALITY

When he talks merit to you . . .
Ask him about QUALITY

That's the _____
STRONG POINT
in
Colman's Mustard

Peek Frean & Co.'s

CELEBRATED



VENICE WAFERS FLORENCE WAFERS CHERRY WAFERS

Just the sort of confections particular people are seeking for At-Homes, Receptions, Afternoon Teas, etc. They are the models of daintiness, and very tasty. Delicious with Ices, Creams, Coffee, etc.

VENICE WAFERS (Finger Shape), **FLORENCE WAFERS** (Oblong) are sandwiched with Lemon, Raspberry, and Coffee Cream.

CHERRY WAFERS are Finger Shape, pink color, and sandwiched with Cherry Cream. Just the thing for a "Pink Tea."

Chas. Gyde, Canadian Agent, Montreal.

THE CANADIAN GROCER

| | | |
|---|---------------------------|---|
| <p>Corn Brooms</p> | <p>BROOMS</p> | <p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ... Always reliable and as represented.</p> |
| <p>STANDARD BRANDS</p> | | |
| <p>"GEM" "WIRE" "SNOW" "OORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p> | | |
| <p>WHISKS</p> | <p>Corn Whisks</p> | |
| <p>H I S K S</p> <p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 55 and 57 Front St. West</p> | | |



We wish all our
Customers and
probable Customers
A HAPPY CHRISTMAS
AND
PROSPEROUS
NEW YEAR.

The T. D. MILLAR PARSON CHEESE CO.
MORRISVILLE, ONT.
Agents: W. H. Dunn & Co., Montreal; A. E. Nichol & Co., Toronto;
Joseph Corbett, Winnipeg;
Hastin & Robertson, Vancouver and Victoria, B.C.

COLEMAN'S

Established 1868.

SALT

"Educate your customers in regard to quality."

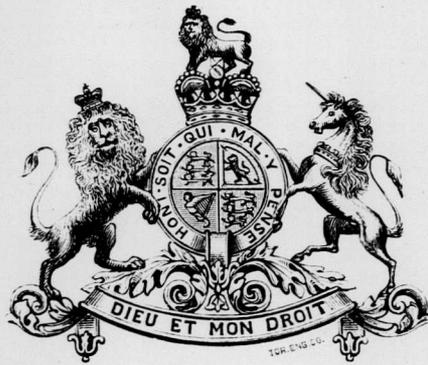
This is especially true with regard to Salt. You want your customers to buy Salt that will bring them in a good return—by producing the finest butter and cheese. You likewise desire to sell Salt to housekeepers that will not set hard in the salt cellar or dredger, and that possesses the pure, sparkling, white color that first-class Salt alone can have.

Educate them thoroughly by advising them to buy Coleman's or Rice's Salt, and the results will give them confidence in your judgment forever after. These Salts do not cake—they do not cake—certain to please.

RICE'S

Address:
R. & J. HANFORD
Clinton, Ont.

SALT



Quality

is a little word, but it is the greatest argument that can be used in favor of **standard goods**. You deceive yourself when you buy nameless brands—you save all the way through when you buy what is “tried and true, and not found wanting.”

The Griffin & Skelley “Griffin” brand of Prunes, Seeded Raisins, Dried Apricots, Peaches, Pears, are above competition. The “Hand-in-Hand” brand of Bi-Carb. of Soda is as true as steel in its great purity, whiteness, strength. Codou’s French Macaroni and Vermicelli are “Best” by every test. Stephens’ Malt Vinegar is as near perfection as an absolutely pure malt vinegar **can be**.

Arthur P. Tippet & Co., Agts.,

8 Place Royale,
Montreal, Can.

26 Scott St.,
Toronto, Ont.

TO ALL GROCERS THROUGHOUT CANADA



**Henri Jonas
& Co.**

manufacturers of

**JONAS'
FLAVORING
EXTRACTS**

WISH

**A Merry
Christmas**

and take this opportunity
of thanking one and all
for the large orders re-
ceived for these

**PURE
DELICIOUS
CONCENTRATED
DELICATE
EXTRACTS**

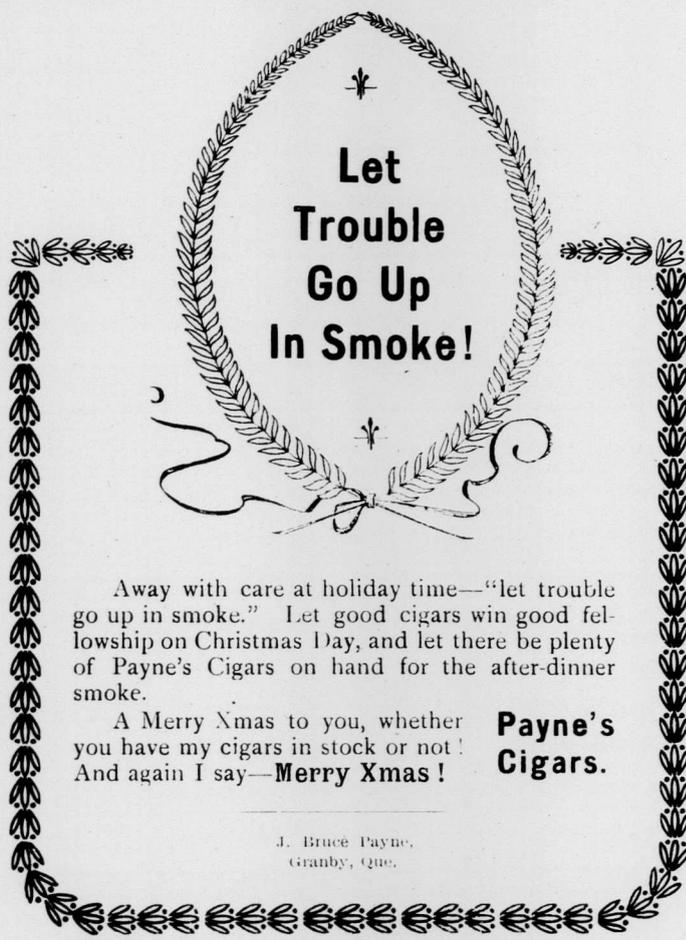
during the past year.

The demand for them has been even beyond our own expectations—which is the best proof we have
of their popularity with Canadian cooks and housewives. Again—we wish you all

A MERRY CHRISTMAS.

Louet's Celebrated French Chocolate is best for eating and cooking.

HENRI JONAS & CO. - MONTREAL



Let
Trouble
Go Up
In Smoke!

Away with care at holiday time—"let trouble go up in smoke." Let good cigars win good fellowship on Christmas Day, and let there be plenty of Payne's Cigars on hand for the after-dinner smoke.

A Merry Xmas to you, whether you have my cigars in stock or not! And again I say—**Merry Xmas!**

**Payne's
Cigars.**

J. Bruce Payne,
Granby, Que.

RUSH ORDERS FOR "Sterling" Brand



Pickles, Relishes, Jellies and
Marmalades

have our prompt attention. You appreciate the importance of keeping stocks well assorted with these goods for the holiday and New Year's season.

—Grocers who sell "Sterling" goods gather
—around them the best trade of their locality.

T. A. LYTLE & CO.

124-128 Richmond St. West, TORONTO



A
Very
Merrie
Christmas
to You!

THE TILLSON CO'Y, Limited
Tilsonburg, Ont.

California Loose Muscatels.

2-Crown } 50-lb. Boxes.
3-Crown }

Grades of superior quality, well worthy the attention of any buyer. Can you do with a box or two for your holiday trade?

They will not last long, and we would ask you to kindly order quickly if you wish to secure.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Ont.**



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, Montreal.
" **F. H. Tippet & Co.,** 10 Water Street, St. John, N. B.
" **C. E. Jarvis & Co.,** Holland Block, Vancouver, B.C.

BE AYE READY!

BATERSONS'

"CAMP" COFFEE IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

The Canadian Grocer.



Here ends a year and a hundred years.

Vol. XIV.

TORONTO AND MONTREAL, DECEMBER 21, 1900.

No. 51.

A CORNER FOR CLERKS.

Conducted by W. T. Robson.

“B.” TELLS of a clerk selling powdered saltpetre in mistake for epsom salts. The woman to whom he sold it gave her husband, who was not feeling well, a good big dose. He thought he was poisoned, and had but a short time to live. He urged them to bring for him a doctor, priest and lawyer, so that he might arrange his earthly affairs. Fortunately, after an emetic, he came around all right. He concludes by saying the trade of that family has been lost for ever by this grocer.

The above is one of the worst mistakes I have ever heard of in connection with the grocery business. How ever did it happen? Powdered saltpetre and epsom salts do not look alike. There must be gross carelessness in that store. These things should always have their names distinctly marked on the package, together with the cost and selling price. An error like the above might have resulted seriously. It just goes to show how much care and judgment is required in handling goods at all times.

“S.”—Thanks for your calendar. I think it neat and attractive. More retail

stores are giving calendars this season than ever before. Some I have seen have been particularly appropriately illustrated, and cannot help but keep the donor's business constantly before the mind of the recipient.

“B.C.” writes the advertisements of his firm and sends me one, asking my opinion.

You are covering too much ground. There are too many things advertised. Your advertisement is crowded. If you try to tell them everything about your stock at once they will remember nothing. Pick out specialties and push them. Let me hear from you again on this matter. Advertising should bring trade. If it does, it's profitable, if not, it's a failure.

“K” writes: “I am employed by the week. I intend to leave. How much notice should I give my employer?”

Take him into your confidence. Tell him you intend to leave at least two weeks previous to your going. Some clerks think one week's notice enough, but it is not. Give two whenever you can. It gives a man time to arrange things and get a substitute if necessary. Look after your employer's

interest right up to the last minute you are in his employ. That is the honest thing to do. Merchants have frequently complained to me regarding the thoughtlessness of clerks in leaving without giving due notice. It is a most unfair thing for a clerk to hastily sever his connection with a merchant without giving proper notice.

“A.”—Don't be afraid of working overtime just at this season of the year. Every clerk has to do so, and the man who objects is the first one to go when business becomes dull. Take an interest in your work and the business of your store. A clerk will never amount to much who has no more regard for a business than that of drawing his weekly wages. He is detrimental to the store, and the sooner he goes the better for the business. Any man who simply wants to earn his wages has a low ideal. He should try and make himself profitable, and feel that he has a personal interest in the financial success of his employer or company. Some clerks foolishly imagine their interests are antagonistic to their employers'; it is a common failing, and one that is always fatal to their success.

The following business qualifications were sent me this week:

1. A man should have gold in his pocket.
2. Silver on his tongue.
3. Brass in his face.
4. Iron in his heart.

I believe an eminent American was the

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE.

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE



DURABLE BRAND
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

author of the above metallic composition of a successful business man.

"X."—The only clerk in a small country store complains of having to be shopkeeper, window-dresser and bookkeeper. He is supposed to have a knowledge of groceries, dry goods, hardware, boots and shoes and patent medicines, which, he says, "keeps a fellow busy." I know what general store work is, and how the stock requires constant attention. As the soap sign says, "Don't worry." There are plenty of places worse than a general store. What if the hours are long and the work at times tedious, and you miss the many advantages of life in a town or city! There are opportunities of development for a young man in every sphere of life, no matter where he is placed. Some of the foremost men in various walks of life in this country of ours have come up to their present high position through the general stores of this country. In working and serving in this line of employment, they have learned lessons which have been useful to them in after life.

"Y."—Is discarding coal oil (Pittsburg lamps) for gasoline and wants to know if there is any danger in the use of the latter.

Gasoline is coming in rapidly as a fuel for motor power, and also as an illuminant. There is very little danger in its use if handled with ordinary care. It evaporates very quickly if exposed to the atmosphere. The insurance companies charge an additional quarter per cent. for its use. The gasoline lamps have been making strides in the public favor, I think upon their merits. They have passed the time when they were sold as a novelty. They have wonderful illuminating power for an exceedingly nominal price.

"Fred" wants to know what to do with cranks.

Why, turn them the right way and they are all right. Every store has its cranky customers. Butter cranks, tea and coffee

cranks, and many other kinds. We all know them "Fred," and give them special treatment for their trouble. It is our business to make every effort to please them. Always remember your customer's little peculiarities. I know one old man and he had a weakness for cheese of a peculiar flavor. One of the clerks in a large store knew of this oddity on the old man's part, and whenever he had anything that he thought the old man liked he always made it a point to let him know. Needless to say, it was appreciated.

A friend was telling me of a woman who would scrap with a clerk over the veriest trifle and had left the store at least half a dozen times, each time to return and reopen her account.

There are some people, thank goodness their number is small, whom, do all you can for and you cannot please them. They are the "bete noir" of the business. As long as we deal with the public, so long will we find peculiar people. To adjust oneself to these people's way, to understand how to take them, is something very valuable in a clerk, and this only comes by experience. One thing, never show, if possible, any irritation with customers, no matter how unreasonable they are. To do so, is only to make matters worse.

"C.C." is a clerk in a large city grocery, and thinks his lot a "hard row to hoe."

We all think our own burden heavy enough at times. Every trade has its advantages and disadvantages, and the grocery business is no exception. I speak from experience. There are many unpleasant things I'll admit. Do you know, there are plenty of clerks in the grocery business who would regard your situation as a "snap?" In the small stores in rural districts are young men in this business getting around to work about 7 a.m., shoveling snow, lighting fires and, in a number of cases I know of, cutting the wood used in the stove. Menial work, plenty of it. Without they are happy and hopeful. They look

forward to the day when they can own and manage a business successfully. As a rule they are frugal in their habits and economical in their tastes. Now, the average clerk in the city does not save money as a rule. He fails in many instances to appreciate the educational advantages that a city affords, and seeks only the pleasures that are so alluring to the average young man. It's not for me to sermonize, the point is, so many of us are not using the time at our disposal to our own permanent advantage.

NEW FIRMS STARTING.

T. C. Dobson has opened a grocery store in Moncton, N.B.

W. A. Day is starting a general store in St. Thomas, Ont.

S. C. Hall is starting as grocer in Lawrencetown, N.S.

Mr. Bowsher has opened a confectionery store in Bradford, Ont.

Silverspray & Wilcox are opening as grocers in Inwood, Ont.

Currie & Edward have started as produce dealers in Iroquois, Ont.

A. A. McDonald has commenced as grocer in New Glasgow, N.S.

The Farmers' Cooperative Pork Packing Co., Brantford, Ont., start operations this week.

A new grocery store has been started in Orangeville, Ont., under the style of the Toronto Grocery and Bakery.

J. H. Webster, who sold out his grocery and butcher business in Fordwich, Ont., a short time ago, has again started in business in that place. This time he is in the fancy goods, crockery and grocery business.

The confectionery store of Joseph Watson, Portage avenue and Main street, Winnipeg, was destroyed by fire one day last week. As he had a full stock of Christmas goods on hand his loss is heavy, almost \$5,000. The insurance is about \$3,000.

WHAT DO YOU WANT?

Please advise us by **Mail, Phone or Wire** direct as our travellers, "as usual," will be off the road the coming week.

To **old** and **new** customers, we extend hearty greetings at this season of the year.

Lucas, Steele & Bristol, The Quick Shippers, Hamilton, Ontario

Everybody Drinks Ram Lal's



AND EVERYBODY LIKES IT



JAMES TURNER & CO. - - HAMILTON



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



TO OUR NUMEROUS CUSTOMERS.

Thanking you for your liberal patronage in the past and hoping for a continuance of the same, we extend to all

A Merry Xmas and a Happy New Year.

Write, wire or phone us, at our expense, for immediate wants in Christmas goods. Prompt attention, quick shipment, low prices.

T. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., TORONTO.

BORAX IN EUROPE.

THE greater part of the borax which now enters into European commerce is extracted from borocalcite, a mineral which is formed principally of borate of lime. It is found in great quantities in certain parts of Asia Minor. The process of treatment depends upon the reaction of borate of calcium and caustic soda, which, when added, form borax and carbonate of lime. It has been found that the caustic soda may be replaced by bicarbonate of soda to obtain the same result, the best method being to use a mixture of the two. In the process which is now generally used, the native borocalcite is reduced to a fine powder in a mill. Of the powder, 15 parts by weight are taken, and 60 parts of water, and this is placed in a steam-heated vessel, adding eight parts of bicarbonate of soda, and two parts caustic soda, and the whole is boiled for about three hours. The mass resulting from this treatment is passed into large filter presses, and the hot solution which comes off is placed in crystallizing basins, and at the end of a few days, the borax may be collected in crystals; these are put to dry in a steam oven. They are often in irregular masses of large size, and these must be broken into small pieces, after they have been well cleaned. The

small crystals thus obtained are assorted and put in barrels whose weight is from 100 to 800 lb. The cake of carbonate of lime which remains in the filter press is washed with water until the borax is completely extracted, and is then sold to glass, paper or cement works. It is estimated that 100 lb. of borocalcite will yield 100 to 105 lb. of crystallized borax.—Scientific American.

CONSUMPTION OF TEA PER HEAD.

Referring to the British Board of Trade returns regarding tea, The Grocers' Journal says: "With respect to the consumption in United Kingdom, this, last year, amounted to nearly 6 lb. per head of the entire population. Sixteen years ago the per capita consumption amounted to, approximately, 5 lb. As previously stated, there is no other European country where such a per capita consumption is approached. Holland drinks about 1 lb. 6 oz. per head, but in Russia, and in the United States also, which are the two other large tea-consuming countries, the amount is under 1 lb. per head; in France the quantity is .05 lb. per head, and in Germany it is .11 lb. per head. In Australasia, however, the consumption reaches the abnormal average of 7.70 lb. per head—the largest in the world; and Canada, although it falls below the average of the Mother Country in this respect, has a

consumption of 4.72 lb. per head of the population."

INQUIRIES FOR CANADIAN PRODUCTS.

THE following were among the recent inquiries relating to Canadian trade received at the High Commissioner's office in London, England:

1. Application has been received for the addresses of some of the most important wood pulp mills in Canada.
2. A well-known firm are desirous of obtaining agencies from Canadian houses for the sale of articles required and used by dyers, soapmakers, druggists, explosive and rubber manufacturers. Being already in touch with these lines, they are ready either to take up an agency or to act as buying agents in England.
3. The same firm ask for names of importers or explosive manufacturers in Canada who are buyers of glycerine for making dynamite.
4. A further request has been made by a firm with business connections on the Continent for the names of actual producers in Canada of crude asbestos.
5. A firm in the Midlands, who are likely to be considerable buyers of casks made of beech wood, desire to be placed in communication with Canadian makers able to meet their requirements.

[The names of the firms making the above inquiries will be supplied on application to the editor of THE CANADIAN GROCER. When inquiring kindly give date of issue and number of paragraph.—THE EDITOR.]



We Wish You a Very Merry Xmas

and we hope that you will see that your customers are supplied with *Imperial Cheese* and *Goat Brand Roquefort Cheese* for their Christmas dinner.

A. F. MacLaren Imperial Cheese Co., Limited.

CHRISTMAS GOODS!

Write, Wire or Phone.

WE GUARANTEE PROMPT SHIPMENT.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS. TORONTO.



CANADA'S CANNED GOODS.

Editor CANADIAN GROCER,—My attention has been directed to an editorial which appeared in your paper of December 7, headed "Poor Quality Canned Goods." I have read with some surprise your terse and pointed criticism of Canadian canned goods. If, as you say, much of the goods packed this year are of the quality described then your note of warning is timely, and to the point, and the criticism is well calculated to be in the best interests of the canners as a whole, for, the packers should be keenly alive to the fact that it is only by putting on the market the very best goods that can be put up that ultimate success can be assured.

I feel, however, that you are taking rather strong grounds in your rather severe condemnation of much of the Canadian canned goods packed this year, for I am quite confident that there are many gentlemen engaged in the canning industry in Canada to day who are honestly endeavoring to pack the very best goods that can be put

up (climatic conditions considered), and who are applying those principles of honesty and cleanliness which make for success.

On the other hand, the blame for the existence of the cheap goods now on the market does not lie wholly at the packers' doors, but must be sought for, in part, at least, in the clamour for lower prices which emanates from wholesale and retail circles alike. So long as the buying public is content to take anything in the shape of canned goods, provided the price is low enough, just so long will that demand be met by someone, and, in the long run, the consumer usually gets just what he pays for.

The fact of the matter is, that not enough attention is paid to the contents in buying canned goods, and so long as buyers are content to accept anything in the shape of a can, or base all values by those of the cheapest goods in the market, how can they expect that the standard will be raised very high.

The packer of canned vegetables or fruits has much to contend with that may have a great tendency to vary the quality of his product. Great extremes of heat and cold, drouth or moisture render it at times impossible to get an article of uniform excellence that many are aiming for, but, on the whole, I think the packers of Canada have no

reason to be disheartened when their products are compared with those of other countries.

HUGH MALCOLMSON,
President Kent Canning Co.

Chatham, Ont.

CHEESE FROM PASTEURIZED MILK

It has been considered until recently that it was almost impossible to produce cheese from pasteurized milk, but, a short time ago, a chemist of Stockholm succeeded in effecting a preparation that solved the difficulties. Owing to this discovery, the product of which has been named "caseol," palatable and nourishing cheese, free from tubercular bacilli, can now be made from pasteurized skimmed milk. This preparation has, moreover, the excellent quality of rendering cheese more digestible. Several dairies in London have made experiments with "caseol" with the same favorable results. —Scientific American.

The National Association of Retail Grocers of the United States meet in convention on January 24, 25 and 26 at Detroit, Mich.

Crow & Morris, tobacconists, Rossland, B.C., have installed a sign made of 85 incandescent electric lights in front of their store. It is the first of its kind in Rossland.



May you have
A Merry Christmas

and sell even more of **UPTON'S JAMS, JELLIES**
and **MARMALADE** in the coming year than you have
during the past.

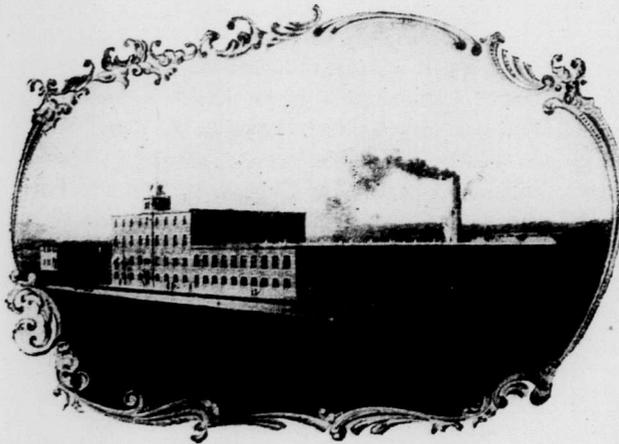
That's the way in which we wish you "**SUCCESS.**"

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, TORONTO

SELLING AGENTS.

THE **WATSON, FOSTER CO.,** LIMITED
❁ ❁ ❁ MONTREAL

MANUFACTURERS OF ALL GRADES OF
❁ WALL PAPER ❁



WORKS, ONTARIO STREET EAST.
CAPACITY, 70,000 ROLLS PER DAY.

PREPAID SAMPLES TO
PROSPECTIVE BUYERS.

ORDER WHILE THE
LINE IS COMPLETE.

TO OUR CUSTOMERS AND FRIENDS

WE OFFER

The Season's Greetings

With Our Best Wishes For Their Health and Prosperity.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS.

TORONTO.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W H. GILLARD & CO. are offering some fine 2 and 3 crown loose Muscatels, which show exceptional value. They are put up in 50-lb. boxes.

Lucas, Steele & Bristol have in store choice raw sugar for Christmas cooking.

White and pink salmon to retail at 10c. is in stock with The Eby, Blain Co. Limited.

You can get some low quotations on dates, Eleme figs and blue fruit at H. P. Eckardt & Co's.

Several lines of Japans, Ceylons and Pekoes have just been received by W. H. Gillard & Co.

H. P. Eckardt & Co. report some large consignments of French walnuts at a very low figure.

The Eby, Blain Co., Limited, have passed into stock a car of Californian Italian prunes, 30-40's, 40 50's and 50 60's, in 25-lb. boxes.

H. P. Eckardt & Co. have some exceptional values in Japan and Ceylon teas just arriving.

E. D. Marceau would draw attention to some special values he is offering in Mandehing Java and Mocha.

In stock with The Eby, Blain Co., Limited, "Imperial" maple syrup in gallon, half gallon and quart tins.

A fine assortment of table fruit can still be secured from Lucas, Steele & Bristol in full boxes, quarters and 1-lb. cartons.

First arrivals of new Marbot walnuts and new shelled walnuts have been received by The Eby, Blain Co., Limited.

"I do like to handle good stuff," says Mr. Marceau. With that idea, he has stocked some fine Indian and Ceylon teas.

L. Chaput, Fils & Cie have just received 1,000 boxes of Williams Bros. & Charbonneau's pickles; also some of Griffin & Skelley's evaporated fruits, including pears,

peaches, apricots, nectarines and plums. Everything for the Christmas trade is in full stock.

A. Booth & Co., Toronto, received their first car of sea herring in casks this week. They are excellent stock, large and sound.

Lucas, Steele & Bristol have new Grenobles in stock; also cases and half-cases of holly. Get a case of the latter for decoration.

The Dawson Commission Co., Limited, Toronto, received five cars of Valencias last Saturday, a car of Floridas and a car of Mexicans (direct) this week.

Lucas, Steele & Bristol still offer that "Extra Cassia" for holiday use at 45c. per lb. Their "L.P.&Co." Christmas spice is also "extra" quality.

E. D. Marceau reports that he is meeting with a strong demand for nibs, on account of the high price of Japan tea. He can still supply some more customers.

The Eby, Blain Co., Limited, quote closest prices on cleaned and stemless currants of their well-known brands "Kalamos," "Morea," "Vonitsa" and "Blue Pearls."

L. Chaput, Fils & Cie have put into stock this week a carload of Hallowee dates, constituting 400 boxes. French prunes to the amount of 500 25-lb. boxes are also among the latest additions.

Californian evaporated peaches, in 25 lb. boxes and 50 lb. bags, and evaporated apricots in 25-lb. and 50 lb. boxes, are selling freely with The Eby, Blain Co., Limited.

L. Chaput, Fils & Cie are offering some nice values in table layer figs from 8 to 13c., in boxes of 10 to 25 lb. They have only a few boxes of last year's lemon peels left, and those who wish any must hustle along their orders.

"There are two kinds of business courtesy."

"What are they?"

"Well, the kind we extend to people who have paid and the kind we extend to people who haven't paid."

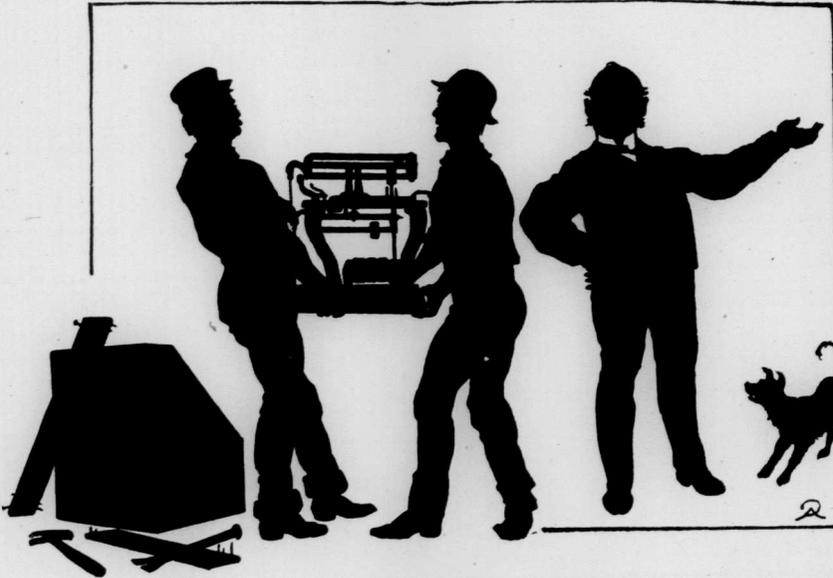
AN ANALYSIS OF TEA.

The report of the board on the examinations made by the analyst under Section 30 of the Sale of Food and Drugs Act, 1875, of imported teas before they are taken out of bond, has just been issued. The system continues to work satisfactorily, for, out of 565 samples of tea examined by public analysts during 1899, only two were found to be adulterated. The report referred to states that the total number of samples analyzed during the year was 1,544, as follows: 37 samples green tea, faced; 34 green tea, unfaced; 50 green tea, capers; 671 samples black tea, Congou; 678 black tea, dust; 74 black tea, siftings; total, 1,544. Of the total, 1,373 samples were, on analysis, considered satisfactory, and the importations represented by them were accordingly delivered on the certificate of the analyst. The remaining 171 samples represented teas of doubtful character, the results of analysis of which were reported to the board for their decision, with results that the whole of these, representing 3,019 packages, were restricted to exportation or for the manufacture of caffeine. It may be assumed that the teas of doubtful character here referred to were not Indian or Ceylon. —Home and Colonial Mail.

TWO DAINY PRICE LISTS.

Two exceedingly attractive price lists have been sent out by Toronto houses this week. One of these, a card of Christmas Greeting, which A. Booth & Co., wholesale fish and oyster dealers, Toronto, are sending out, has a handsomely lithographed cover, while the inside has the firm's price list of Christmas goods printed in three colors, making a fine effect. The other price list, issued by McWilliam & Everist, wholesale fruits, is somewhat more plainly gotten up, but gives a full list of the prices on Christmas goods which this firm is quoting, in a neat, attractive manner. It also conveys the greetings of McWilliam & Everist to their friends.

THE NEW ARRIVAL



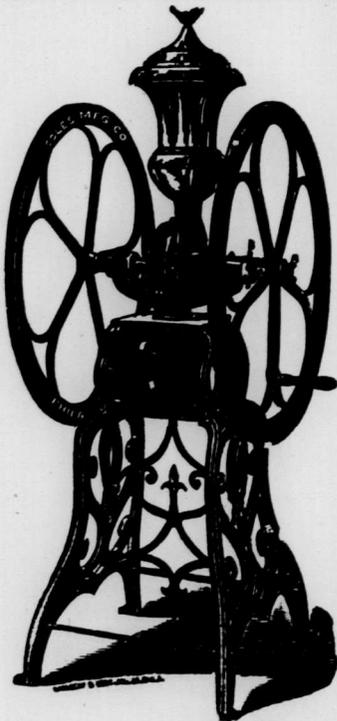
puts new life and vigor in the whole establishment, for it is the beginning of a New Era in business; it means the abandonment of the old and unsafe method of weighing goods over dangerous scales (old pound and ounce scales) and the adoption of the Money-Weight System to take their place. Don't you think it about time to be considering this change for **your** store?

Our Scales are sold on easy monthly payments.

THE COMPUTING SCALE COMPANY,

DAYTON, O.

Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
 Wilkins & Johnson, Dist. Mgrs., Nos. 50 and 52 Franklin St., New York City, N.Y.
 James A. Hossack, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Canada.
 L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Canada.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

Coles Manufacturing Co.
 PHILADELPHIA, PENN'A.

Canadian Grocers will find in

Rowntree's

ELECT Cocoa

a most welcome and profitable addition to their stock; one that will make and keep customers.

Its great economy (requiring about one-half the quantity of other Cocos to produce a beverage of equal strength), its easy digestibility making it readily assimilable to the most delicate constitution, its fragrant aroma and its delicate flavor all combine to make it one of the most popular and satisfaction-giving Cocos on the market.

As a warmth-giving, nourishing and flesh-forming food beverage, Rowntree's Elect Cocoa can be heartily recommended.

Agents for Canada are:

For Manitoba, Northwest Territories and British Columbia.
THE HUDSON'S BAY CO., WINNIPEG.

And for Quebec, Ontario and the Maritime Provinces:
MR. CHAS. GYDE, 20 St Francois Xavier St., MONTREAL.



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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

AN UNPROFITABLE TEA TRADE.

THOSE engaged in the tea industry in Ceylon are much exercised over the unprofitable business which a number of companies engaged in the trade have experienced.

All are agreed that the heavy quantities of Indian and Ceylon tea, and particularly the former, are the cause, but all are not agreed as to the ways and means of remedying it.

One thing is certain, there is not likely to be much improvement until there is a marked curtailment in the quantity of low-grade tea, which year after year is thrown upon the market.

On the Canadian market, the excess of low-grade tea has frequently been such as to maintain a local weakness when values ruled strong abroad.

Although the consumption of Indian and Ceylon teas is increasing, and that rapidly, there is no immediate prospect of the in-

crease being so great as to overtake the supply.

It is estimated that the increase in 1900 in the consumption of Indian and Ceylon tea in countries other than Great Britain will be about 12,000,000 lb., but it is also estimated that the increase in production will be still larger. Then, China is shipping some 17,000,000 lb. more than in 1899 to Russia, Australia, North America and parts of the world other than the United Kingdom. To the United Kingdom the quantity is 6,000,000 lb. less. The increase in the shipments of China tea is explained to be due to a desire to avoid the risk that would be entailed by keeping it at home while the country is in such a disturbed condition.

One of the features of the situation from which some consolation can be drawn is the relatively better position on the market of the finer grades of teas. There is a demand for these on both sides of the Atlantic that exceeds the supply.

The pendulum is evidently swinging in the direction of better goods in practically all lines of merchandise. And it is certainly not to be regretted.

ADVERTISING VANCOUVER ISLAND

For some time there has been a growing agitation in Victoria in favor of advertising Vancouver Island in such a way as to draw both the capitalist and the settler there. It has been pointed out that there are thousands of acres of good farming lands; that its mineral deposits and timber areas are but partially utilized; that its climate is excellent—in fact, that the Island is in every respect capable of supporting many times its present population.

The Victoria Colonist now proposes that a sum of \$6,000 should be raised for advertising these facts. It suggests that Victoria give \$1,500, Nanaimo, \$500; that \$1,000 be raised by private subscription, and that the Provincial Government be asked to give the remainder.

This proposition is a reasonable, business-like one. THE CANADIAN GROCER has always advocated that municipalities having inducements calculated to attract either the tourist or the settler should not fail in the necessary spirit of enterprise to spend money to advertise the same.

GROCERS AND FRESH MEATS.

THE question has been raised in Kingston, Ont., whether grocers should be allowed to handle fresh meats. A correspondent of one of the local papers questions very seriously whether they should, for the reason that, owing to the lack of proper facilities, such as cutting-blocks, refrigerators, etc., some grocers do not handle meats properly, and that there is danger of disease being spread by improperly kept meats.

The matter is worth serious consideration by the grocer. His business as a purveyor of the food of the nation entails upon him the obligation of careful cleanliness. If he has not the proper facilities for carrying on all his business so as to insure cleanliness, he should not engage in the sale of the lines he cannot handle properly. Whether the State has a right to interfere is a fair question, but, with the growing regard for hygienic legislation, it would appear that State interference in this matter would meet with popular approval.

But, in any case, no legislation, neither municipal nor Provincial, can be passed to prohibit grocers, as a class, handling fresh meats. Regulations stating what facilities must be installed, or enacting conditions under which fresh meats must be sold, may be passed. But further than that no authority can go, and the grocer who complies with any regulations enacted cannot be refused the privilege of selling fresh meats.

MANITOBA'S DAIRY PRODUCTS.

Although the cereal crop in Manitoba is a great deal smaller than it was last year, the dairy industry is in a most thriving condition.

The production of butter, all told, aggregated 3,338,431 lb., valued at \$541,661. The increase in quantity is 50 per cent. larger than in 1899.

The increase in the production of cheese was not so large, being 20 per cent., but this, however, is quite creditable. The quantity of factory cheese produced was 1,021,258 lb., valued at \$102,230.

Taking cheese and butter together the value of the production was \$643,991.

THE QUALITY OF CANADIAN CANNED GOODS.

IN another column we print a letter from the pen of Mr. Hugh Malcolmson, President of The Kent Canning Company, Limited, Chatham, Ont. The letter deals with an article which appeared in our issue of September 7 in regard to "Poor Quality Canned Goods."

Near the beginning of his letter Mr. Malcolmson says: "If, as you say, much of the goods packed this year are of the quality described, then your note of warning is timely and to the point."

So far, so good; but Mr. Malcolmson claims that we have taken rather strong grounds. Perhaps we have, but not without reason. What we said in our issue of December 7 we repeat: There has been more poor-quality canned goods turned out this year than for many years. Every grocer knows that. And Mr. Malcolmson could not have been ignorant of it, for he must have met their competition when selling the goods put up by his own factory.

But, although he asserts we have taken strong grounds, he himself, by inference, acknowledges that there are poor goods on the market. And he does so when he takes occasion to blame the wholesalers and retailers for demanding low-priced goods. This is what he says, to use his own words: "The blame for the existence of the cheap goods now on the market does not lie wholly at the packers' doors, but must be sought for, in part at least, in that clamor for lower prices which emanates from wholesale and retail circles alike."

This is a point that was not touched upon in our article of December 7. And what Mr. Malcolmson says is no doubt true. The craze for cheap goods, or rather, we should say, low priced goods, has extended to canned vegetables. But we do not see any more excuse for a packer submitting to a temptation of this kind than for an individual to do wrong because he is tempted to do so.

Quality always wins in the long run, and in nothing more than in canned goods. No one knows this better than Mr. Malcolmson.

The brands of canned vegetables which have become standards on the Canadian market are those which have been put up by

factories that have refused to cater to the demand for low priced goods. As far as our memory serves us we never knew the company of which Mr. Malcolmson is president cater to the low-priced trade, and we are rather surprised that he should lay as much stress on the demand for low-priced goods as an excuse for those who supply them.

AN EARLY-CLOSING DECISION.

AT the general sessions in Kingston, Ont., on Tuesday afternoon of last week, Judge Price gave an important decision when he quashed the conviction of Charles Bicknell, who was, some weeks ago, fined \$3 and costs for breach of the early-closing by-law.

It appears that Mr. Bicknell was approached by the advocates of an early-closing by-law in Kingston, and asked to sign a petition for the by-law; that he not only refused to do, but stated that if the council passed the by-law he would put in fresh meats, and thus keep open. This he did. His store is situated on a corner. Opposite him, on one side, is another grocery, and on the other side is a butcher shop. When he put in fresh meats he started selling them at low prices, with the result that the butcher across the way put in a stock of groceries to get even.

Evidence was given to the effect that his store was open until 9 o'clock p.m., but no proof of the sale of groceries was offered. Mr. Bicknell admitted that he sold fresh meats after 7 o'clock p.m., the hour of closing according to the by-law, but swore that he had sold no groceries after that hour. He furthermore claimed that his meat trade now constitutes the greater part of his business, and so denied that he should be considered a grocer.

Judge Price, in giving his decision, expressed himself as not in sympathy with the by-law, as he considered it a case of the majority tyrannizing over the minority. Therefore, he would go no further than the spirit of the by-law, and, as the evidence had been that the principal part of Mr. Bicknell's trade was in meats, he could not be considered a grocer, and as no proof of the sale of groceries had been offered he

would not uphold the conviction, which was, therefore, quashed.

The petition asking the municipal council to enact the early closing by-law was signed by 80 out of the 90 grocers in Kingston.

A POPULAR GROCER KILLED.

ABOUT noon last Thursday, Hugh Caldwell, formerly of Caldwell & Hodgins, grocers and wine dealers, corner John and Queen streets west, Toronto, was knocked down by a bicyclist while crossing the street near his old store. He was carried into the store, which is now occupied by G. H. Cooper, in an unconscious condition and medical aid was summoned. He was sent at once to the Emergency Hospital, where it was found that he had sustained severe concussion of the brain. He never regained consciousness, but died on Saturday afternoon at 3.30 p.m.

Mr. Caldwell was born at Inverness, Scotland, in 1840, and came to Canada when but a boy. He soon started as a clerk in a grocery store in Toronto, which position he held for some time. Subsequently he engaged in the fur business, and remained in it for many years, having his store on King street, opposite St. James' Cathedral. In 1879 partnership was formed by Harry B. Hodgins and Mr. Caldwell under the style of Caldwell & Hodgins. They made a specialty of fine groceries and wines, and succeeding in building up an exceptionally good business. This partnership was continued until 1888, when Mr. Caldwell retired from business. Mr. Caldwell was a bachelor and had no relatives living in Toronto, but had a large number of close friends.

A Merry Christmas and a large and a profitable trade.

CONFORM TO THE MARKET.

In order to sell an article its price must conform to the condition of the market.

Every merchant should aim to make a profit on everything he sells, but it is better to sell an article at a slight loss than to keep it on the shelves depreciating in value day by day.

It is not the lack of opportunities that account for so many failures in life; it is the want of ability to grasp opportunities.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

THIS season's receipts of Almeria grapes at New York number 212 000 bbls., against 174,000 bbls. last season.

Late advices from the Coast report that: "Outside or non-association prunes are still being offered, the quantity being variously estimated at from 300 to 500 carloads, but the lower figure is doubtless nearest the mark. The selling pressure on prunes is most pronounced on small sizes and ungraded lots."

CANNED SALMON ON THE COAST.

Regarding salmon, The San Francisco Trade Journal reports as follows: "Some sales of red Alaska are reported to England at from 21s. 9d. to 22s. c.i.f. The domestic demand is quiet as is usual to the season of the year. There are continued free shipments of chums from up north to the Orient, as there is of salt salmon. The latter business is assuming large proportions and is in the hands of Japanese. Three vessels have sailed from British Columbia. The pack of British Columbia is larger than had been estimated, owing to more cohoes and chums having been packed."

THE MOLASSES MARKET.

The advices received from New Orleans continue to report a firm market for desirable grocery stock. The effect of the very moderate crop of open kettle is being quite generally felt. The trade were purchasing supplies with considerable freedom, and paid full quoted values. Centrifugals also had a fair sale, and they brought steady prices. A fair volume of business was transacted locally. There was a moderate call for shipments on recent purchases, and there was a moderate number of new orders received. Dealers were firm in their ideas of values reflecting the strength of the advices from New Orleans, and the sales made were at full prices. — New York Journal of Commerce.

VALENCIA RAISINS IN LONDON.

The very large quantities of Valentias on offer are not calculated to give buyers much confidence in this article, although prices are so low that a very heavy business has resulted and will probably continue. So far as this fruit is concerned the season may turn out a good one for retailers, who can scarcely avoid making a respectable profit at present wholesale prices — an achievement not very easy of accomplishment during the recent season. A great deal of trouble has been caused by the unsound condition of the fruit, and to this the present low prices are almost entirely

attributable, a quick sale in the majority of parcels being absolutely necessary. Prices have ranged from 14 to 42s. per cwt., the former being, of course, quite useless for grocery purposes. There is, however, an entire absence on the market of really fine quality. — Produce Markets' Review.

CANNED SALMON IN LONDON.

A few small shipments of red Alaska salmon have arrived overland, and the quality is reported good. This is very satisfactory, as, owing to the failure of the pack on the Fraser and the advance in price, the better grades of Alaska will have to supply the greater part of the trade's requirements during the season of 1901. — Produce Markets' Review.

PRESIDENT T. L. PATON.

THE highest honor that the members of the Dominion Commercial Travellers' Association have in their power to bestow is the presidency of their association. Last Saturday this gift changed hands,



Mr. Thomas L. Paton being made the fortunate possessor by a substantial majority of votes.

Although Mr. Paton is not one who tries to assume an undue importance that might be looked for in an aspirant to such an honorary position, he is well fitted to gracefully occupy the chair he has been charged to fill. With his quiet, persistent and jovial manner, and with his steadfastness to business integrity, he has worked himself, without any seeming effort, into the confidence of almost every member of the travellers' association and every business man moving in his commercial sphere.

Mr. Paton has been for about 15 years an active traveller and a member of the association. He has served upon the board

for eight years consecutively, filling, for the past four years, the position of treasurer. He is consequently thoroughly conversant with all the financial matters appertaining to the association's interests, and the benefit of his experience will prove invaluable to his associates on the board in safely investing the large and increasing assets of the association. His business engagements are such that he is continuously at home, thus permitting him to give constant attention to the duties of the office, and it is quite necessary that the president should always be available. Mr. Paton has engaged effectively in all negotiations with the Governments, railway authorities and interests where advantages have been obtained for his confreres. Keenly alert as he is to the interests of the commercial traveller, and experienced as he is in the ways and means of forwarding his welfare, we may look to an era of prosperity in the association while he is at the helm.

Mr. Paton is a comparatively young man, being now in the prime of life. During most of his commercial career he has been in the hardware business, and during all of it has been in Montreal. He first sold metals and firebricks for Copeland & McLaren, but he was for many years associated with John Foreman. Eight years ago he commenced an import agent business for himself, and he has worked up quite a large connection with the paint manufacturers, wholesale druggists, large pork packers and other large industries. He represents several reliable European and American houses including Spear & Jackson, Sheffield; H. Coghill & Son, Newcastle, Staffordshire; W. Leyendecker & Co., Cologne; Francis & Co., Limited, London, S E; London Emery Works Co., London, E.C.; John Lovering & Co., Cornwall; Bryce & Rumpff, Glasgow; The L. Martin Co., New York City, N.Y.; The International Ultramarine Works, Limited, New York City, N.Y.

TO START A BEET SUGAR FACTORY

A press despatch from Wallaceburg, Ont., says that as the necessary money and land have been guaranteed it is practically settled that a beet sugar factory will be established in that place.

At a meeting held on Friday last the following committees were appointed: Executive—J. S. Fraser, S. Somers, W. McDonnell, W. Colwell, A. A. Appleford and M. McCarron; subscription—H. A. Stonehouse, J. H. Fraser and M. McCarron. It was arranged that the subscription committee commence operations at once, and select the necessary amount of land, and also make the necessary arrangements for procuring the building site, so that building operations may be commenced in the spring.

It is proposed to erect buildings to cost about \$350,000. Fifteen acres of land will be needed for factory purposes, and 4,000 acres will have to be devoted to raising sugar beets.

"OF MONEY" TO COME BEFORE THE CANADIAN TRADE, now thoroughly well **"UP TO"** superior quality, an article notably better than others **"DOES COST MONEY."** **"AS A MATTER OF FACT,"** it does cost more money than inferior goods.
 "This is exactly our position"—

"SALADA" CEYLON TEAS, BLACK and GREEN

have to be sold by us at our regulation fixed prices to give us "value" for value we give.

No sliding scale, no shuttlecock terms, no one price to you and another to somebody else. **"TO BE PRECISE,"** it means enough money to pay us—and also enough to pay you handsomely—no more—not one red cent.

Toronto. Montreal. Boston. Buffalo. Pittsburgh. Detroit. Cleveland. Toledo. Newfoundland. Philadelphia.

WOODEN PACKAGES

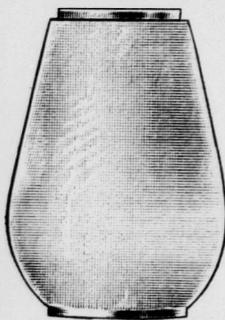
Suitable for Liquids in
**PAINTS, SYRUPS,
 PICKLES, OYSTERS, ETC.**

Sizes 1, 2, 3 and 5 Gallons.
 Plain or finished wood.

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 The Wm. Cane & Sons Mfg. Co., Limited,
 Newmarket, Ont.

Sole Agents
Boeckh Bros. & Company,
 TORONTO, ONT.

ARE YOU USING OUR



Cold Blast
 or Jubilee
 Globes

Aetna or
 Quaker Flint
 Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
 of WALLACEBURG, Limited

Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

The Last of a 100

May this Xmas, the last of the 19th Century,
 be to you a joyous one, and may there be for
 its successors of the 20th, a bountiful supply
 of Happiness and Prosperity for us all. ❁ ❁

E. D. MARCEAU

296 ST. PAUL STREET

Wholesale Teas, Coffees and Spices.

MONTREAL.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, December 20, 1900.

GROCERIES

THE wholesale houses are being kept busy this week filling sorting-up orders for prompt shipment for the holiday trade. Business, however, is naturally not as active as it was a few days ago. The weakness noted in previous issues in regard to currants and raisins still exists. The demand for currants is fairly good, although, of course, not up to the usual at this time of the year on account of the high prices ruling. The demand for prunes is good. One of the features of the market is the receipt of Grenoble walnuts for the holiday trade, they being to hand a little earlier than usual. Good coffees continue quiet and unsettled. In canned goods, the situation remains much as before, and business is only of a sorting-up character. The sugar market continues weak with prices locally unchanged. The spice market rules strong, particularly in regard to cloves and pepper. Trade is fair in syrups and molasses. Taking it all around, the holiday trade has been a fairly satisfactory one and in excess of that of last year.

CANNED GOODS.

Nothing particularly new has developed in the canned goods market during the past week. The demand for vegetables is only of a sorting-up nature at unchanged prices. The ruling figures are 80 to 85c. for tomatoes and 75 to 80c. for corn and peas. As far as the future is concerned most people acknowledge that they are in the dark. They are, however, looking for a better demand in the Northwest in the spring. As far as can be gathered stocks locally are not large. There is practically nothing doing in canned fruits. Business in canned meats is nil, and salmon is moving only slowly at \$1.75 to \$1.85 for Fraser river sockeye, \$1.60 to \$1.65 for Northern fish, and \$1.25 to \$1.50 for cohoes.

COFFEES.

The outside markets have ruled weak and irregular, and locally there is very little demand.

SUGARS.

There is not much of interest to note this week in the sugar market. The beet market is showing a declining tendency, and cane sugars in New York are 16 lower than they were a week ago. Meltings last week were 10,000 tons in excess of receipts, and stocks for the week were less than 60,000 tons, or, say, 150,875 tons less than the same time last year. Locally the market is steady and no immediate changes in prices are anticipated.

SYRUPS AND MOLASSES.

A few transactions are reported in syrups, but they do not amount to very much. In molasses, trade is moderate without any particular features.

SPICES.

Pepper is still firm with prices higher in the primary market for distant shipment.

See pages 27 and 28 for Toronto, Montreal, and St. John prices current.

Cloves are firm and ½c. per lb. higher within the last 10 days. Advices state that the outlook for ginger indicates that the price will be many shillings dearer.

NUTS.

Shipments of Grenoble walnuts, both shelled and unshelled, are on the market this week. They are showing particularly good quality and sell at 25 to 30c. for shelled and 12½c. for unshelled. There is a good trade being done in nuts. Shelled walnuts for future delivery are rather easy, but this will not affect the local market for some time at any rate. Marbot walnuts are selling at 11½c. for fancy goods.

TEAS.

Latest mail advices from London in regard to Indian teas state that the trade there has continued fairly brisk and that there has been sufficient demand to maintain prices. In Ceylon teas, the supplies at auction have not been excessive, and quotations have been maintained. Some of the invoices have shown a tendency to fall off in quality. Trade on the local market

is quiet in teas. There have been some gunpowders offering this week. These teas have been scarce on this market. The Japan tea market is quiet, but steady.

FOREIGN DRIED FRUITS.

CURRENTS — The outside market has ruled easy within the past week. Prices locally are lower. We quote Patras from 12 to 13c.; Filiatras, 9½ to 11½c. and Vostizzas, 14 to 16c., according to quality.

VALENCIA RAISINS—The market is quiet and weak. On account of the difference in quality there is a wide range in prices. We quote: Fine off-stalk, 7 to 8c.; selected, 8 to 8¼c. for good brands, with off brands quoted as low as 7½c. There are some of the finest selected selling as high as 9 to 9½c.

PRUNES—A fairly good trade is being done in prunes, and prices rule much as before. Some excellent quality goods are being shown.

DATES—The demand is fair at 5½c. for Hallowees.

GREEN FRUITS.

Notwithstanding the fact that the mild weather has deferred Christmas buying to the last moment, there has been a big sale of most lines of green fruits. Oranges have sold best, especially Californian navels and Valencias. Prices are well maintained at last week's quotations. Malaga grapes have been in good request for both local and shipping trade. They are steady at last week's prices. There is a good demand for bananas, but the difficulty of getting them here in good order causes considerable loss and reduces the volume of business. Apples are quiet, and are not likely to be much called for until after Christmas. The demand for lemons has been good, and, as stocks are large, there is a brisk movement at steady prices. Cranberries are selling well, and, as the supplies are none too large, prices continue to stiffen, an advance of 50c. for Cape Cod being noted this week. Spanish onions are steady at \$1 per case.

COUNTRY PRODUCE.

EGGS—For strictly fresh-laid eggs there is a big demand with little stock offering, and all the way from 25 to 30c. is paid. There is a good deal of held stock offering at all the way from 16 to 21c., according to condition. Pickled are held all the way from 17 to 18c.

HONEY -- There is a good movement. Prices are steady at 10 to 11c. for extracted clover, and \$2.25 to \$2.75 for clover comb.

DRIED APPLES—The market continues to gain strength, and advances of $\frac{1}{2}$ c. are noted in both dried and evaporated, the jobbing price now being 5 to $5\frac{1}{2}$ c. for evaporated and 4 to $4\frac{1}{2}$ c. for dried.

POTATOES—There is a fair movement. Prices are 1 to 2c. higher. Cars on track, Toronto, are worth 33 to 34c. per bag, and small lots out of store are selling at 40 to 45c.

POULTRY—The market is all broken up by the unsatisfactory weather. Receipts are very heavy, and, as buyers persist in waiting till later to make their purchases, a general weakness is apparent. Choice turkeys are worth from $8\frac{1}{2}$ to 9c., put poorer stock sells all the way down to 6c. Geese are not in as bad position as turkeys, but are easy at 6 to $6\frac{1}{2}$ c. per lb. Ducks are the most favored poultry at the moment, and are selling all the way from 50 to 75c. per pair. Chickens are steady at 25 to 45c. per pair.

BUTTER AND CHEESE.

BUTTER—The creamery market is weak. Owing to the lack of export demand offerings are larger than the consumption. There is a decline of 1c. throughout. Dairy large rolls are, on the other hand, in excellent demand and are $\frac{1}{2}$ c. higher than last week. There is a good demand for choice tub butter, but, as practically nothing of good quality is offering, prices are 1 to 2c. lower. We quote: Dairy prints, 19 to 20c.; tubs, 14 to 17c.; large rolls, $18\frac{1}{2}$ c.; creamery prints, 22 to 23c.; boxes, 20 to 22c.

CHEESE—There is a fair movement. The feeling throughout Western Ontario seems to be strengthening, and last week's prices are unchanged. We quote 11c. for early and $11\frac{1}{2}$ c. for late makes. Twin cheese is steady at 12c.

FISH AND OYSTERS.

There is a good demand for frozen and salted fish, but colder weather would improve the demand for all lines. We quote: Fresh fish—Codfish, 7 to 8c.; haddock, 6 to 7c.; red snappers, 11c.; British Columbian salmon, 14 to 17c. Frozen fish—Trout, 8c.; whitefish, $7\frac{1}{2}$ to 8c.; perch, 4c.; pike, 6c.; Halifax herring (large), \$2.25 per 100. Smoked fish—Finnan haddies, $7\frac{1}{2}$ to 8c. per lb.; herrings, 15c. per box; ciscoes, 50 to 65c. per 100; Labrador herrings, \$3.50 per half-bbl. and \$5.50 per bbl. Salted fish—British Columbian salmon, No. 1, \$14 per bbl.; Labrador salmon, \$14 per bbl.; green cod, No. 1, \$4.75 to \$5 per 200 lb.; small, \$3.75 per 200 lb. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; boneless cod, in bricks, 5 to $5\frac{1}{2}$ c. per lb.; steak cod, $4\frac{1}{2}$ to $5\frac{1}{2}$ c. per lb.; shredded cod, \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4c., and 5 lb. boxes, 5c. per lb. Oysters—Southern mediums, \$1.10 per gal.; Baltimore stan-

dards, \$1.25 per gal.; Baltimore selects, \$1.60 per gal.; New York mediums, 80c. per 100; New York selects, 90c. per 100.

HIDES, SKINS AND WOOL.

HIDES—A decline of $\frac{1}{2}$ c. is noted for green and $\frac{3}{4}$ c. for cured hides. We quote as follows: Cowhides, No. 1, 8c.; No. 2, 7c.; No. 3, 6c. Steer hides are worth 1c. more. Cured hides are quoted at $8\frac{1}{2}$ c.

SKINS—There is no change. We quote as follows: No. 1 veal, 8-lb. and up, 8c. per lb.; No. 2, 7c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at 90 to 95c.

WOOL—The market continues dull. We quote as follows: Combing fleece, 16 to 17c., and unwashed, $9\frac{1}{2}$ to 10c.

GRAIN, FLOUR, BREAKFAST FOODS

GRAIN—Ontario wheat keeps firm at 66c. on track at outside points for both red and white wheat. On the local street market there is a fair movement of wheat, peas and oats. Prices are unchanged as follows: Wheat, white and red, $67\frac{1}{2}$ c.; goose, 62c.; peas, 65c.; oats, new, 28 to 29c.; old, 32 to 34c.; barley, 40 to 44c.; rye, 52 to 54c.

FLOUR—There is a fair demand. Prices are steady. We quote on track, Toronto (bags included), as follows: Manitoba patents, \$4.40; Manitoba strong bakers', \$4.15; Ontario patents, \$3.65 to \$3.75; straight roller, \$3.50 to \$3.65.

BREAKFAST FOODS—There is no change. We quote as follows: Standard oatmeal and rolled oats, \$3.30 in bags, and \$3.40 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4; cornmeal, \$2.75.

SEEDS.

Though there is practically nothing doing, prices are nominally steady at \$6 for the best values of alsike, and \$5.50 to \$6 for ordinary to the finest clover.

MARKET NOTES.

Lard is $\frac{1}{4}$ c. per lb. lower. Long clear bacon and rolls have declined $\frac{1}{2}$ c. Breakfast bacon and hams have advanced $\frac{1}{2}$ c.

Creamery butter has declined 1c. As no good dairy tubs are offering, a decline of 1 to 2c. is noted in this line. Dairy rolls are $\frac{1}{2}$ c. dearer.

Cranberries have advanced 50c. Valencia oranges (large 420's) are 25c. higher. Mexicans are 25c. lower. Sweet potatoes are offering at \$3.50 to \$3.75.

Four retail merchants of Winnipeg were fined costs of court one day last week for placing canvas signs across the sidewalk in front of their stores. The space allowed for a sign is 8 feet by 2 feet, and in each case this was exceeded.

AN AMALGAMATION.

THE Montreal Manufacturers' Association was formally merged into the Canadian Manufacturers' Association at a meeting of the members of the former association, held in the council-room of the board of trade last Friday afternoon.

For some time it has been recognized that the work of the two associations overlapped, and that a more effective influence could be exercised by a consolidated organization with an executive committee at Montreal to perform duties of a local or Provincial nature, similar to those assigned to the Toronto branch of the Canadian Manufacturers' Association. Quite a number of Montreal manufacturers have belonged to the Canadian Association, but now membership in the one will count for both.

The meeting was called for the purpose of considering the question of amalgamation of the two associations. Frank Paul was in the chair. It was moved by J. J. McGill and seconded by J. A. Pillow, that the report of the executive committee of the Montreal Manufacturers' Association recommending the amalgamation be adopted and that the Montreal Manufacturers' Association does hereby become part of the Canadian Manufacturers' Association, with an executive committee in Montreal to deal with subjects of a local or municipal interest, and with a resident secretary, whose salary shall be paid by the Canadian Manufacturers' Association, and the disbursements for expenses to be made by the association, and the fees of the present members of the Montreal Manufacturers' Association to be so levied as to pay for membership in the association to the close of the general association year on August 1.

The resolution was unanimously adopted by the meeting without discussion.

It was moved by William McMaster, seconded by James Davidson and adopted, that the executive committee of the Canadian Manufacturers' Association for Montreal shall consist of the following: Frank Paul (chairman), William McMaster, Paul Galibert, J. T. Hagar, George Esplin, W. Hooper, G. W. Sadler, Robert Monroe, J. J. McGill, J. D. Rolland, M.L.C., J. A. Pillow, E. McDougall, J. Shearer, M. A. Haig Sims, W. W. Watson, C. R. Whitehead, C. C. Billantyne, James Davidson, John McFarlane, Henry Miles and Walter Roach.

The meeting also passed a resolution to the effect that it was the unanimous wish of the meeting that the next annual convention of the Canadian Manufacturers' Association be held in Montreal. Such a move would strengthen the root taken by the national organization in the Province of Quebec.

Toronto Commission Houses.

New Year's Fruit

Give us your order for Fruit and Nuts you require for New Year's trade. You will be well satisfied. Ask for quotations.

McWilliam & Everist,

Wholesale Fruit, Produce and Commission Merchants
25 and 27 Church St., TORONTO, Can.
Office Phone 645. Warehouse Phone 8391.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,

... Limited.
70 and 72 Front St. E., Toronto.

SMOKED MEATS PURE LARD

Our "MAPLE LEAF" brand is unexcelled.

We are large dealers in EGGS and
BUTTER. WRITE US.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants
76-78-80 Front St. E. - - TORONTO.

POULTRY, BUTTER, EGGS.

Market bare of fowl and with colder weather we look for brisk demand. Choice roll and tub butter selling at 18c. to 20c. Eggs, 17c. to 18c.

Consignments Solicited.
Prompt Returns.

Rutherford, Marshall & Co.

Commission Merchants,
68 Front Street East, Toronto.
Telephones 2669 and 2641.

The DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets. TORONTO

... EVERY... COMMISSION MERCHANT

in Canada should have a card in these columns. We will be pleased to talk to you about it and quote rates.

QUEBEC MARKETS.

Montreal, December 20, 1900.

GROCERIES.

GOOD sleighing prevails throughout the Province, and trade, both locally and in the surrounding districts, has been good. The demand this week is principally for Christmas goods, which are moving out in large quantities. Many dealers who had not bought their dried fruits early in the season are now coming on the market to obtain their requirements, and this week has seen more sales of raisins and currants than any previous fortnight. But the fact cannot be concealed that the high prices of currants and raisins are curtailing this year's consumption. The slaughtering of the goods that have soured continues, and the market for good fruit, although somewhat bare, is, nevertheless, depressed. Canned goods, syrups, teas and staple goods are rather slow, while holiday goods, such as table delicacies, confectionery, fancy biscuits, fancy canned goods and jams and jellies are all moving actively. Wines and liquors are also in keen request. Sugar remains steady and in good demand. The tone of the Japan tea market in Canada is bullish.

SUGAR.

The holiday demand for sugar is on and a brisk trade is doing. Price are steady at \$4.85 for granulated, and \$4.05 to \$4.75 for yellows. A late estimate of the European beet crop, giving increased figures, has tended to depress the European raw sugar market to a slight extent, but the effect seems to be purely sentimental and speculative. That sugar dropped only 3/4d. is proof that it is now on a fair basis, and that we need not look for much lower figures than are now prevailing. Of course, we are now entering upon a quiet season, so far as sugar is concerned, and a dullness may appreciably depress the market, but, if we are to judge by the firm attitude taken by the American Trust during the last month, we will not see values vary much within the next few months.

SYRUPS.

There is a fair demand for syrup from certain sections, but the volume of business is, on the whole, not large. White corn syrup is worth 2% to 3 1/2c., according to quantity.

MOLASSES.

When the demand for molasses is renewed, about the middle of January, it is probable that there will be a squeeze in the article, for stocks are exceedingly low in the city, firms who usually have 2,000 or 3,000 puncheons having only 200 or 300 puncheons in stock this year. So far as we can learn, there is only one holder of any

The following Brands manufactured by

The AMERICAN TOBACCO CO.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD OHUM.

SEAL OF NORTH CAROLINA

OLD GOLD

CIGARETTES

RICHMOND STRAIGHT OUT.

SWEET CAPORAL.

ATHLETE.

DERBY

Winnipeg Brokers.

ENGLISH AND CANADIAN MANUFACTURERS

desiring to place their goods on the Market of Western Canada, should communicate with

STEELE & TOMS,

Wholesale Commission Merchants and Brokers,
WINNIPEG, MAN.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange.
Correspondence and Agencies Solicited.

W. R. ROWAN

Manufacturers' Agent and Com-
mission Merchant.

Correspondence Solicited.

OFFICE:
132 Princess St., Winnipeg, Man.

STORAGE

Eastern firms desiring Storage in WINNIPEG will find it to their advantage to communicate with me. Track facilities. Lowest rate of insurance in the city.

E. NICHOLSON

Wholesale Commission Merchant and
Broker.

115 Bannatyne Street East, Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

Winnipeg Advertising Agents.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly
attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA.

amount in the city, and he is asking full prices. The Guild is quoting the same prices as last week, 4tc. in single puncheons and 40c. in carlots.

CANNED GOODS.

Strawberries, raspberries and peaches are in moderate request for the holiday trade. Otherwise, canned goods are slow, retailers selling their fall stocks. Raspberries are worth \$1.50 to \$1.75; cherries, \$2 to \$2.25, strawberries, \$1.75 to \$2.15; blueberries, 80 to 85c; pears, \$1.50 to \$1.60 for 2's and \$2.35 for 3's; peaches, yellows, \$1.65 to \$1.85 for 2's and \$2.50 to \$2.75 for 3's; white, \$1.50 to \$1.70 for 2's and \$2.25 to \$2.50 for 3's. There is a small current demand for salmon at unchanged quotations. Fraser river red sockeye is worth \$1.60 to \$1.75; flats, \$1.75 to \$1.85; spring salmon \$1.40 to \$1.50, and cohoes, \$1.15 to \$1.20. So far as we can learn there is very little cutting of prices in canned vegetables in the city. Tomatoes are quoted at 85 to 90c.; corn, 80c.; peas, 80c. to \$1.15, and beans, 82½c. Lobsters and mackerel are without change.

SPICES.

Cloves are firm, and nearly all lines are active. We quote as follows: Nutmegs, 40 to 75c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, 15c.; cloves, 15 to 25c.; pepper, black, 15 to 20c., according to grade; white, 25 to 27c.

RICE.

Quite a number of orders for rice have been filled this week, and a fair winter trade is now doing. The scarcity of tapioca has been relieved by the arrival of some supplies. For rice, we quote as follows: B. standard, \$3 to \$3.10; C. C. standard, \$2.90 to \$3; Patnas, \$4.40 to \$4.75; Japans, imported, \$5.20 to \$5.50, and Carolina, \$9.50 to \$11. Tapioca for future delivery is quoted at 4c.; to supply immediate wants it is higher.

FOREIGN DRIED FRUITS.

CURRENTS—Although the feeling in currants is steady, and stocks light, wholesalers are not disposed to buy, as evidenced by the fact that at Kearns' auction on Tuesday no bids were made on an offering of 250 half-cases. How low currants are offering it is difficult to ascertain, but we do hear that they are being quoted at prices below those prevailing on Sultana raisins. Perhaps 10½ to 11c. is a fair quotation. The quality this year is not up to the average; they are caking and the evil effects of dampness are also to be found. These deteriorations are depreciating the market.

VALENCIA RAISINS—Good fruit will bring full prices, but the trouble is that few unspoiled goods are to be had. A great deal of the fruit, even some of the standard

brands, was packed in a damp condition this fall, and dealers here are losing heavily, for it has been found necessary to clean even at a sacrifice. We quote: Finest off-stock, 8 to 8½c.; selected, 8½ to 9c., and layers, 9 to 9½c. Some houses are ½c. lower. At the auction sale of 1,500 boxes on Tuesday, 200 boxes were sold at 7c., and 100 at 6¾c.; the rest were withdrawn. It is generally understood that the two sales made were "bid in." This shows the condition of the market.

CANDIED PEEL—Quite a number of sorting orders have been filled this week. We quote new fruit: Lemon, finest, 9 to 9½c., drained, 10c.; orange, finest, 9½ to 10c., drained, 10½c.; citron 14c. finest and 15c. for dimbole drained.

CALIFORNIAN RAISINS—The high prices of Californian raisins continue to prevail. The Californian association has certainly failed to grasp the opportunity to get control of the Canadian market this year when old prices would have necessitated our having nothing to do with Valencia raisins; they also have advanced their quotations, and, consequently, no more Californian raisins are coming in than were imported last year. When it is taken into consideration that the Canadian market absorbs a quantity of raisins equal to one-fourth of the total Californian crop, it is quite evident that the growers have failed to get a plum hung up before their eyes. 2-crowns are worth 8½c.; 3-crown, 9c., and 4 crown, 9½c. Packages are worth 11½c. for first quality and 11c. for good.

PRUNES—The prune marked is decidedly active. Bosnia prunes are quoted at 5½ to 6c. French prunes, 100-110's in 50 lb. boxes, are selling at 3¾c., and in 28 lb. boxes at 4c. Californian prunes are worth 45c. per tin for 60-70's; 10½c. for 40-50's; 7c. for 60-70's; 6½c.; for 70-80's, and 5 to 5½c., for 90-100's.

FIGS—A good trade is doing in figs this week, business being augmented by the holiday demand. Eleme table figs are quoted at 8½ to 9c. in 12-oz. boxes; 13 to 13½c. in 16 oz. boxes; 75c. in 8 lb. boxes, and \$1 in 10 lb. boxes. Tapnets are worth \$1.10 to \$1.15.

CALIFORNIAN EVAPORATED FRUITS—A moderate trade is doing in evaporated fruits at unchanged figures. We quote: Apricots, 12½ to 13c.; peaches, 10¼ to 10½c.; pears, 10¾ to 11½c., and nectarines, 10¾ to 11¼c.; plums, 10¼c.

NUTS.

More nuts have come into stock this week. The demand is good. We quote as follows: Sicily filberts, 11½ to 12c.; Jordan almonds, 37c.; Tarragona almonds, 14 to 15c. in bags; Grenoble walnuts,

Toronto Fruit Merchants.

APPLES! - APPLES!

It may pay you to write to us re "Export Business." Our cable October 15, 1900, from

YEOWARD BROS.,

Liverpool, Eng.,

"STRONG DEMAND, 15s. to 22s. 6d."

ONTARIO AGENTS:

CLEMES BROS.,
51 Front East, TORONTO.

XMAS HOLLY.

ORANGES—Jamaicas, Valencias,
Navels, Mexicans, Floridas.

LEMONS—Fancy Messinas.

NUTS—All kinds.

OYSTERS—Best Brand.

HUSBAND Bros. & Co.

Telephone 54.

82 Colborne St., Toronto.

Victoria Fruit Merchants.

From the Atlantic to the Pacific,

OKELL & MORRIS'

(Gold Medal Brands) of **Whole Fruit Preserves**Messina Orange Marmalade, Tomato Ketchup,
Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders,
Trade-Winners 15 Gold and Silver Medals, and 30
Diplomas for purity and excellence. Write for prices to
Factory, Victoria, B.C.

Victoria B. C. Commission Merchants.

PATTON & SONS

Wholesale Produce

and

Commission Brokers

Operating B. C. Cold Storage and Ice
Works. Bonded and Free Storage.

Consignments Solicited.

Advances Made on Warehouse
Receipts.

AGENCIES ACCEPTED.

New Brunswick Lobster Cannery.

GOLDEN CROWN LOBSTER, flats and tails.
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls.
GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,
CHATHAM, N.B. Limited

12 to 12½c.; shelled walnuts, 26 to 27½c. for immediate delivery and 25 to 26c. to arrive; Valencia almonds, 35 to 36c.

TEAS.

The demand for Japan tea which was noticeable last week from the country has continued to the present time, and we now hear that the inquiry is being passed on to the jobbing houses. This indicates that stocks in second hands are extremely light and that goods will be urgently needed after Christmas. There are some houses in the city who have not as yet bought any new Japan tea, fearing to buy at the high prices and managing to get along on old goods. These will be cleaned out within a few weeks, and then will ensue a scramble for new crop teas. Where the desired commodity will come from is a puzzle, for jobbing houses have very few goods on hand, and the Japan market is closed. Many anticipate a post-holiday squeeze. Wholesalers are asking 17 to 20c. for new Japans.

There is a moderate inquiry for China greens and blacks, while Indian and Ceylon are rather sluggish.

GREEN FRUITS.

Trade continues fairly brisk, with oranges a little lower. We quote as follows: Jamaica oranges, bbls., \$5 to \$5.50; Californian navels, \$3.50 to \$3.75; Messina lemons, 300's, \$2.25 to \$2.75; 360's, \$2 per box; bananas, firsts, \$3.50 per bunch; winter apples, \$2.50 to \$3 per bbl.; cranberries, \$7.50 to \$9 per bbl.; Spanish onions, \$2.25 per case and 90c. per small crate; chestnuts, 10c. per lb.; sweet potatoes, \$3 to \$3.50 per bbl.; new figs, fancy, 15c.; choice, 10 to 12c. per lb. in 10 lb. boxes; Malaga grapes, \$5.50 to \$7 per keg; Californian pears, \$4.50 to \$5.00; Catawba grapes, 19 to 20c. per basket; pineapples, 15 to 25c.

PROVISIONS.

There is still a good demand for hog products, with a firmer tendency all around. We have heard that lard is being sold under a guarantee of values for a month ahead. Hogs are still very high and the Canadian supply of both dressed meat and lard is limited. We quote as follows: Canadian short cut mess pork, \$19.50 to \$20.00; short cut clear, \$18.50 to \$19.00; extra plate beef, per bbl., \$12.50 to \$13.00; hams, 11½ to 13½c., lard, pure Canadian, \$2.10 per pail; refined lard compound, \$1.70 per pail; Snow White and Globe compound, \$1.60 per pail; cottolene, 8½c. per lb. in tierces and 9½c. in pails.

FISH AND GAME.

There is no material change in quotations to be noted in the fish market this week. Both the demand and supply have improved this week, increasing the turnover very considerably. We quote: Fresh fish—British

Do You Wish to Please

your customers
and sell an article which is a credit
to You?

If you do, order some

Clark's Tomato Soup.

IN STOCK, EXCELLENT QUALITY.

Fancy Malaga Grapes,
Fancy New Messina Lemons,
Fancy Sweet Senora and Jamaica Oranges.

Do not forget us with your Xmas orders, will have full lines, Nuts, Dates, Figs, Fancy Navel and Valencia Oranges arriving shortly.

Hugh Walker & Son, Guelph, Ont.



SATISFACTION.

A satisfied customer is your best advertisement, and if you only sell goods equal in their class to COW BRAND SODA, your

TRADE WILL GROW.

John Dwight & Co., Toronto and Montreal.
Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec,
P.Q. St. John's, Nfld.

Columbian salmon, 10 to 12c. per lb.; haddock, 4½ to 5c.; halibut, 12 to 15c.; dore or pickerel, 6 to 7c.; whitefish, 7 to 7½c.; pike, 5c.; dore, 6 to 6½c.; mackerel, 10c. per lb.; sea or striped bass, 9c.; smelts, 6c. Salt fish—British Columbian salmon, No. 1, \$13.50 per bbl. Labrador salmon, \$13.50 per bbl.; green cod, No. 1, \$5.25 to \$5.50 per 200 lb.; small, \$3.75 to \$4 per 200 lb.; Loch Fyne herrings, \$1.10 per keg; Dutch herrings, 75 to 80c. per keg. No. 2 mackerel, \$10 per bbl.; ½'s, \$5.50 to \$6. Smoked fish—Finnan haddies, 7 to 8c. per lb.; smoked herrings, 14 to 15c. per box. Prepared fish—Skinless cod, in 100 lb. cases, \$4 to \$4.25; dried cod, in 112-lb. bundles, \$5.00 per cwt.; boneless cod, in bricks, 5 to 5½c. per lb.; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c. per lb.

Fowl is now coming in plentifully and prices are reduced on certain lines. We quote: Partridge, 75c. for firsts, per brace. Ducks—blue bills, 45c. per pair; red heads, \$1.25 per pair; black, \$1 per pair.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

ARTICLES FOR SALE.

WANTED to close out estate, best offer for 1 Tea Blender, cost £35, and 1 Tea Cutter, cost £32 in London, England, Bartlett & Son makers. Both new, just received this year. Apply to Martin & Robertson, Vancouver. (52)

CASH REGISTERS WANTED.

WANTED TWO SECOND-HAND CASH registers in good condition, one small suitable for candy counter, the other size suitable for grocery business. State particulars, price, etc. H. M., care Adg. Dept. CANADIAN GROCER, Toronto. (1f)

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO
GUELPH, ONT.

S. H. EWING & SONS

— 96 King Street, MONTREAL

Headquarters for Ceylon, Indian and Japan Teas.

Consult us now, as we have some splendid values in these brands. Wholesale only.

—SAMPLES AND PRICES ON APPLICATION—

Turkeys, 10 to 11c. per lb.; chickens, 8 to 9c.; fowl, 7 to 8c.; domestic duck, 9c.; pigeons, \$1.50 dozen; snipe, \$2.10 dozen; plovers, \$3.60 dozen; hares, 40c. per pair; wild geese, \$1.00; deer, 8c. Shell oysters—Choice malpecques, \$5 to \$6 per bbl., second grade, \$4 to \$4.50; Miramichi, \$3.50 per bbl. Bulk oysters, \$1.30 for Standard, and \$1.50 for selects.

COUNTRY PRODUCE.

EGGS—The egg market is firm under continued light receipts for the local trade, with sales of fresh gathered western stock as they arrive at 19 to 20c. There have been sales of cold storage eggs at 15 to 17c., as to quality and condition, while pickled have sold at 14½ to 17c., as to quality. Quite a number of shipments continue to go to England, where the market is firmer and higher.

BEANS—The market is steady. Primes have sold at \$1.40 to \$1.45 in a jobbing way, and larger lots at \$1.35.

HONEY—New honey is quiet but scarce. White clover in comb is worth 14 to 15c., and white extracted, 10 to 10½c. Buckwheat honey in comb is 10 to 12½c., and extracted, 7 to 9c.

POTATOES—The market keeps steady, sales of carlots of Ontario on track at 42½ to 45c. Jobbing lots have sold at 55 to 60c. per bag. There are still quite a lot of potatoes in Ontario seeking a market at 30c. per bag.

FLOUR AND GRAIN.

FLOUR—The market is unsettled with a fair demand being experienced. We quote: Manitoba spring wheat patents, \$4.25 to \$4.40; winter wheat patents, \$3.60 to \$3.80; straight roller, \$3.15 to \$3.40; in bags, \$1.55 to \$1.65, and Manitoba strong bakers', \$3.85 to \$4.10.

GRAIN—We quote: No. 1 spring wheat, 73 to 74c. afloat; peas, 69 to 70c.; rye, 56c.; No. 2 barley, 46c.; oats, 31c.; buckwheat, 51½c.; corn, 47 to 48c.; barley, 48 to 52c.; No. 2, 39c.

FED—A fair business is reported for the week. We quote as follows: Manitoba

bran, in bags, \$15; shorts, \$17; mouille, \$20 to \$24; Ontario bran in bulk, \$15.50 to \$16, and shorts, \$17 to \$18 per ton.

OATMEAL—There is no change to report in the market. The demand is good. We quote: \$3.20 to \$3.25 per bbl., and \$1.55 to \$1.60 per bag.

HAY—A good trade is doing in baled hay. We quote as follows: No. 1, \$9.50 to \$10.50; No. 2, \$8.50 to \$9, and clover, \$7.75 to \$8.25 per ton, in carload lots on track.

CHEESE AND BUTTER.

CHEESE—Buyers and sellers are separated in their views, but as stock is all held in firm hands it appears that the ideas of the buyers will come up to those of the holders. For finest Western Septembers, 11 to 11¼c. is asked; for Octobers, 10¾ to 10¾c.; for finest Eastern, 10 to 10¾c., and for under-grades, 9½ to 10c.

BUTTER—The market is firmer and higher with choice creamery scarce. Finest creamery is selling at 21½ to 22c.; seconds, 20 to 21¼c., and Western dairy, 18 to 19c.

MONTREAL NOTES.

Butter is 1c. per lb. higher.

Oranges are 50c. per case lower.

Two hundred boxes of Malaga loose muscatel raisins, 3-crown, were sold at auction on Tuesday at 8¾c., and 250 boxes of London layers at 6½c. Fifty bags of Tarragona almonds brought 12c., and 50 bags of Grenoble walnuts, 10½c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., December 20, 1900.

BUSINESS is quite active with the wholesale grocery trade for so late in the season. It is, however, the retailers who are doing the big business. We have not, for some years, had such good Christmas weather. While it has been cold, we have had lots of snow, and that is what is particularly needed, perhaps, even more throughout the country, but it helps

city business. It also helps the nearby country buyers to come into the city. In markets there is, in meats, a lower tendency, but, generally speaking, prices keep firm, with many lines higher, notably beans, fish, butter, etc. Travelers are being called in, and many houses are preparing to take stock. Winter export business is active.

OIL—In burning oil prices show no change. The big business may be said to be over, though sales are still active. In paint and lubricating oil business is quiet at even prices and the market shows little strength. In wax, no change is noted, but candles are again quoted lower. There is quite a fair sale; fancy goods having a demand at this season. In cod oil the high prices still hold. The season is about over.

SALT—In Liverpool coarse salt there are at this season regular weekly arrivals by the direct Liverpool steamers. This is the largest receiving point in Canada—at least during the winter. Prices, while high, are rather lower, owing to freight being lower. In fine there is little change, Canadian having the chief sale. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—Though late, quite a large quantity of vegetables are still being received. Much fault is being found owing to some being frozen. In gallon apples, late shipments have also been received. Prices show little change. There is a fair sale. Salmon are a strong line with large range of quality. All fish rule high, though in sardines there is a somewhat dull market and buyers are slow to pay the advanced figures. There is a fair stock of herrings, but haddies are about out of the market.

Our Hobby:



PAPER.

DOUGLAS AND RATCLIFF

PAPER DEALERS

... Telephone 1773.

34 Church Street, TORONTO

Cooney's Blue.

in SQUARES or BAGS.

Brightest, Bluest and Best.

When you sell this Blue you sell the best there is on the market, but not the highest priced.

Made in Dublin by

Cooney Manufacturing Co., Limited.

Send a trial order to

WM. H. DUNN, St. Paul Street, **Montreal**
Agent for Canada.

PERSONS addressing advertisers will kindly mention having seen their advertisement in **The Canadian Grocer.**

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY. MONTREAL.

W. B. Skinner has bought out B. B. Brown, Granville street, Vancouver.

MATTRESS AND BROOM WIRE

HIGH GRADE,
DOUBLE
TINNED.

Uniform Size and Temper Guaranteed.

Fine Annealed Brush and Market Wire,

TINNED WIRE OF ALL KINDS.

SAMPLES AND QUOTATIONS SENT ON APPLICATION.

The Peerless Wire Co., - Hamilton

"Uncle Mose" Philosophizes.

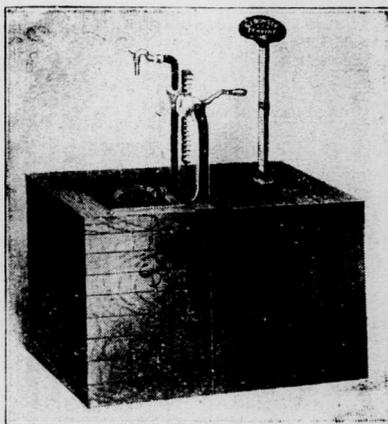
"Uncle Mose," said the white man, "I want to cross the river, but I hain't got the money."

Uncle Mose scratched his head. "Doan' you got no money 't all?" he queried.

"No," said the wayfaring stranger, "I haven't even a nickel."

"But it don't cost you but three cents," insisted Uncle Mose, "ter cross the ferry."

"I know" said the white man, "but I haven't got the three cents."



3 BOWSER MEASURE SELF .. OIL .. MEASURING TANKS

MEASURE AND PUMP ACCURATE GALLONS, HALF GALLONS AND QUARTS Directly into the customer's can without the use of measures or funnels:

**NO OIL-COVERED CANS.
NO OIL-SMEARED HANDS.
NO OIL-SOAKED FLOORS.
NO CONTAMINATED GROCERIES
NO OIL-TAINTED ATMOSPHERE.**

Bowser Tanks are perfectly tight, which prevents evaporation. Our Catalog tells more. It is free for the asking. Send your address.

S. F. BOWSER & CO., 65 Front St. East, Toronto.
Factory, Fort Wayne, Indiana.

Uncle Mose was in a quandry. "Boss," he said, "I tole you what. 'Er man what ain't got three cents am jes' as well off on dis side of de river as on de oder."

As a rule the grocer who isn't making money believes his trouble is due to his location. He thinks of moving. "The other side of the river looks more prosperous."

Failure may be due to other causes. Possibly his store is dirty and badly kept. There is no location for a dirty store that would not be better if the store were a cleanly one. The fastidious woman customer revolts at the thought of a fly on the butter, and the smell or taste of kerosene upon provisions sent her is enough to drive her to another store. And speaking of Kerosene Oil. There is but one cleanly, economical way to handle it. From a Self-measuring Tank which confines the smell of the oil and avoids the necessity of "slopping" it into dirty, "smelly" measures, overflowing the customer's can and getting the oil on the hands, and contaminating provisions and other goods. Cleanliness is a factor in building up and holding trade. Be cleanly. Be up-to-date. It pays.

The Gardner, Rice, McLeod Co., general merchants, Rat Portage, Ont., have been making extensive improvements to their stores, both to the interior and exterior. The new plate-glass front of the grocery department has greatly improved the appearance of the building. In the interior they have moved the office from the grocery side to the dry goods, it being now accessible to all their departments.

THE AUER GASOLINE LAMP

The Light of Eight Oil Lamps for the Cost of Two.

Safe, Strong, Satisfactory.

Covered by the broadest possible Guarantee. The construction, finish and appearance are unequalled.

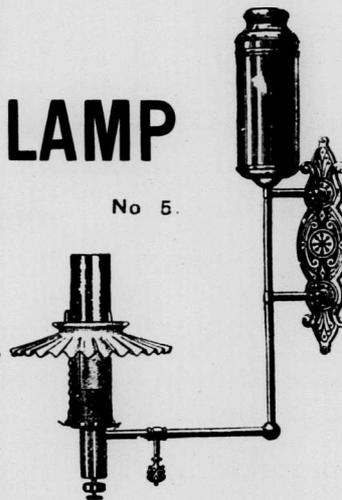
but it is your satisfaction which we guarantee. If you don't like the lamp for any reason you can get your money back. No other lamp in Canada is so broadly guaranteed, for no other is as good.

Write for Catalogue.

AUER LIGHT CO.

E. Simpson & Co.,
Moose Jaw, Agents for the Territories.

1682 Notre Dame St.,
MONTREAL.



Tippet & Co. are the eastern representatives of Arthur P. Tippet & Co.

Dealers here very much appreciate the article in a late GROCER on short-weight goods. In the 12 oz. seeded raisin carton our wholesale trade have almost to a house refused to handle it.

MANITOBA MARKETS.

Winnipeg, December 15, 1900.

BUSINESS is very good as to volume, but the amount of money circulating is small. Jobbers report the amount of sorting trade about the same as usual at this time of the year. The market presents no special features for the week just closed.

FLOUR—Prices are unchanged, but the volume of business is reported good, with a great demand for feed stuffs. We quote: Lake of the Woods, Five Roses, \$2.10; Red Patent, \$1.95; Medora, \$1.65; XXXX, \$1.35; Ogilvie's Hungarian, \$2.10; Glenora Patent, \$1.95; Manitoba, \$1.60; Imperial XXXX, \$1.20.

CEREALS—Roiled oats continue firm at \$1.65 to \$1.70. Nearly all the stock on this market at present is coming from the South. Split peas, \$2.25 to \$2.30; beans, \$1.60 to \$1.65; cornmeal, \$1.30.

RICE—Trade normal. We quote: "B" rice, 4½ to 4¾c.; Japan, 5¼ to 5½c.; sago, 4c.; tapioca, 5 to 5¼c.

DRIED FRUITS—Valencia raisins, fine off stalk, \$2.50; extra, \$2.85. In connection with Valencia raisins it is reported that some of the stock now being handled has been slightly rain damaged. The easier feeling of the market is in reference to goods of this quality. The guaranteed first quality of off stalk Valentias are very firm. London layers (Californian), \$2.40. Currants remain at 12c. for ordinary and 13c. for cleaned; Sultanas, 12½ to 13½c., according to quality.

CANDIED PEEL—The most active demand in the history of the trade is reported for peel this week, and prices are about ½c. higher. Citron is quoted at 15 to 16c.; lemon, 11½c.; orange, 12 to 12½c.

HONEY—A fresh stock of comb honey has been received, and the price is very high, 25c. per comb being asked wholesale. This price is prohibitive for all but a very limited trade.

EVAPORATED FRUITS—Apricots are firm at 12 to 12½c. for choice fruit. Evaporated apples are firm and slightly higher, quotations being from 6 to 6½c. for the best grade. Dried apples, 5½ to 6c. A good deal of inferior evaporated apples have been offered on this market, and sell at considerably lower figures, but are very undesirable stock at any price.

FISH—Finnan haddies are almost un-

attainable, and the small stocks on hand continue to sell at 11c. Labrador herrings are also very scarce, and have advanced sharply, being now quoted at \$4.25 to \$4.40 for half-barrels. Bloaters have not arrived and seem difficult to get in Eastern markets.

CURED MEATS—The market is firm and without change of any kind in price.

BUTTER—Jobbers are selling the choicest fresh dairy at 19 to 20c. The supply of dairy is large and the quality not very satisfactory for a large part of it. There is a good demand, however, for 25 and 30-lb. tubs of a first-class article.

CHEESE—Is being jobbed at 11c. for the best and 10c. for medium. The stocks in the city are fairly large, and the two factories which, up to the present time, have held their cheese are now offering and finding buyers somewhat shy.

EGGS—The supply of fall-packed eggs is very scarce, and the pickled eggs arriving from Ontario are not regarded with favor by the trade. Jobbers are selling October gathered eggs at 20 to 21c.

GREEN FRUITS—Market very fair. Apples are the staple and are selling well as follows: Spies, \$4; Baldwins and other like varieties, \$3.50 to \$3.75. Oranges, \$4.75 to \$5, according to size; lemons, \$4.75 for 360's, and \$5 to \$5.25 for 300's; bananas, \$3.50; cranberries, \$12 to \$12.50. A very brisk trade is expected next week as the heated cars will then be despatched with Christmas orders.

NOTES.

R. M. McGowan, who has been with J. Y. Griffin & Co. for many years, has left to take a position with Arthur Congdon, the representative of the Dolge felt boots in this district. Mr. McGowan is a Vice-President of the N. W. C. T. A.

Mr. C. S. Hoare, who for the past 18 years has been the popular manager of the Imperial Bank of this city, has severed his connection with that institution and will become the manager of the Royal Bank of Canada, now to be known as the Merchants Bank of Halifax. Mr. Hoare has taken an active interest in all that concerned the well-being of the city, and his departure is very much regretted.

The civic elections last Tuesday were the liveliest in Winnipeg for years. John Arbuthnot was the successful candidate for the mayor's chair. Mr. Arbuthnot has previously served on the council. He is a business man with large interests in the city, and is generally regarded as one of the solid men of Winnipeg. The three money by-laws submitted to the people were all defeated. The most important of these was the \$60,000 by-law for the subway at the C.P.R. depot.

ROBERT STRANG, WINNIPEG, DEAD.

THE sudden death, on Monday last week, of Mr. Robert Strang, deprived Winnipeg of a citizen who has been closely identified with her best progress since the early sixties. Mr. Strang was connected with the late Alex. Begg in representing the enterprising band of Hamilton, Ont., merchants who first sent goods from Eastern Canada, via St. Paul, to the Fort Garry settlement and laid the foundations of the gigantic trade of to-day between the east and the west. Mr. Strang did not continue in trade, but some years ago took insurance and represented several leading companies, and was the president of the Board of Underwriters.

All classes of the community had the highest respect for his ability and integrity. An example of this was the general satisfaction expressed when he was, last August, chosen as the third arbitrator to settle matters in dispute between the striking machinists and the C.P.R. His findings gave the utmost satisfaction to both sides, and it was a matter of frequent comment on the streets the day the decision appeared in the papers: "We knew it would be all right if Robert Strang took hold of it."

Mr. Strang took a deep interest in public and church affairs. The news of his death had scarcely been circulated when there came word from Edmonton of the equally sudden death of his brother, Mr. Colin Ferry Strang, at almost the same hour. He was for many years identified with the hardware business of the town, having gone there in 1882.

The surviving brother (Mr. Andrew Strang, of Strang & Co., wholesale grocers) is receiving the sympathy of a very wide circle of friends in his double bereavement.

Mr. Robert Strang left a widow, two sons and a daughter.

BUSINESS OF THE SOULANGES CANAL.

Reports received by the Department of Railways, at Ottawa, show that during the season of navigation ending November 30 last, 11,220,586 bushels of grain, transported on the Parry Sound Railway, passed through the Soulanges Canal, from Kingston via the St. Lawrence came 7,707,000 bushels, while steamers from Lake Erie carried, it is estimated, 500,000 bushels, making a total of 19,427,586 bushels through the Soulanges Canal. The packages of freight going east and west from the Canada Atlantic Railway were 13,716 tons. A total of 2,976 barges and freight steamers used the canal.

BEE BRAND CEYLON TEA.

AWARDED

Gold Medal



at the Paris Exposition,
1900, being the highest
award made for teas.

Registered Trade Mark of



The Co-operative Tea Gardens Co., Colombo, Ceylon.

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Wholesale Agents

L. CHAPUT, FILS & CIE., MONTREAL.
WARREN BROS. & CO., TORONTO.
THE A. MACDONALD CO., WINNIPEG.
HALL & FAIRWEATHER, Limited, ST. JOHN.

| | Montreal, | | Toronto. | | St. John, Halifax. | |
|--------------------------------------|-----------|-------|----------|------|-----------------------|------|
| COFFEE | | | | | | |
| Green— | | | | | | |
| Mocha | 24 | 23 | 28 | 25 | 30 | |
| Old Government Java | 27 | 22 | 30 | 25 | 30 | |
| Rio | 10 | 10 | 12½ | 12 | 13 | |
| Santos | | 11 | 14 | | | |
| Plantation Ceylon | 29 | 26 | 30 | 29 | 31 | |
| Porto Rico | | 22 | 25 | 24 | 28 | |
| Gautemala | | 22 | 25 | 24 | 26 | |
| Jamaica | 18 | 15 | 20 | 18 | 22 | |
| Maracabo | 13 | 13 | 18 | 13 | 15 | |
| NUTS | | | | | | |
| Brazil | | | 15 | 16 | 8½ | 9 |
| Valencia shelled almonds | 42 | 45 | | 40 | 22 | 25 |
| Tarragona almonds | 15½ | 16 | | 15 | 13 | 15 |
| Formegetta almonds | | | | 14½ | | |
| Jordan shelled almonds | | 50 | 40 | 43 | | |
| Peanuts (roasted) | 6½ | 8 | 9 | 10 | 9 | 10 |
| " (green) | 5½ | 7 | 7 | 9 | | |
| Cocoanuts, per sack | 3 00 | | 3 75 | 3 50 | 4 00 | |
| per doz | | | | 60 | 70 | |
| Grenoble walnuts | 11½ | | | 12½ | 9 | 12 |
| Marbot walnuts | 10 | 11 | | 11½ | 9 | 10 |
| Bordeaux walnuts | 8 | 9 | | 9 | 9 | 10 |
| Sticly filberts | 12 | 13 | 12 | 12½ | 9 | 10 |
| Naples filberts | | | 10 | 11 | 10 | 11 |
| Pecans | 12 | 15 | 13 | 15 | 12 | 14 |
| Shelled Walnuts | | | 25 | 30 | | |
| SODA | | | | | | |
| Bl-carb, standard, 112-lb. keg | 1 65 | 1 80 | 2 00 | 2 25 | 1 70 | 1 75 |
| Sal soda, per bbl | 70 | 75 | 80 | 90 | 85 | 90 |
| Sal Soda, per keg | 95 | 1 00 | | 1 00 | 95 | 1 00 |
| Granulated Sal Soda, per lb | | | | 1 | | |
| SPICES | | | | | | |
| Pepper, black, ground, in kegs | | | | | | |
| pails, boxes | 16 | 18 | | 18 | 14 | 15 |
| in 5-lb. cans | 14 | 17 | | 19 | 15 | 16 |
| whole | 15 | 17 | | 19 | 12 | 13 |
| Pepper, white, ground, in kegs | | | | | | |
| pails, boxes | 26 | 27 | 26 | 27 | 24 | 26 |
| 5-lb. cans | 25 | 26 | 25 | 26 | 20 | 22 |
| whole | 23 | 25 | 23 | 25 | 20 | 22 |
| Jinger, Jamaica | 19 | 25 | 22 | 25 | 20 | 25 |
| Cloves, whole | 12 | 30 | 14 | 35 | 18 | 20 |
| Pure mixed spice | 25 | 30 | 25 | 30 | 25 | 30 |
| Cassia | 13 | 18 | 20 | 40 | 16 | 20 |
| Cream tartar, French | | 25 | 24 | 25 | 20 | 22 |
| best | | 28 | 25 | 30 | 25 | 30 |
| Allspice | 10 | 15 | 13 | 16 | 16 | 18 |
| WOODENWARE | | | | | | |
| Pails, No. 1, 2-hoop | 1 90 | | 1 60 | | 1 90 | |
| 3-hoop | 2 05 | | 1 75 | | 2 05 | |
| half, and covers | 1 75 | | 1 70 | | 1 75 | |
| quarter, jam and covers | 1 45 | | 1 20 | | 1 45 | |
| candy, and covers | 2 70 | 3 20 | 1 75 | 2 70 | 3 20 | |
| Tubs, No. 0 | | 11 00 | | 8 50 | 11 00 | |
| 1 | | 9 00 | | 7 00 | 9 00 | |
| 2 | | 8 00 | | 6 25 | 8 00 | |
| 3 | | 7 00 | | 5 35 | 7 00 | |
| PETROLEUM | | | | | | |
| Canadian water white | 17½ | 18 | | | | 17½ |
| Sarnia water white | | 18 | | | | 17 |
| Sarnia prime white | | | | | | 16 |
| American water white | | 20 | | | | 17 |
| Pratt's Astral (barrels extra) | | 21 | | | | 18½ |
| | | | | | | 19½ |
| TEAS | | | | | | |
| Black— | | | | | | |
| Congou—Half-chests Kaisow | | | | | | |
| Mouing, Paking | 13 | 60 | 12 | 60 | 11 | 40 |
| Caddies Paking, Kaisow | 17 | 40 | 18 | 50 | 15 | 40 |
| Indian—Darjeelings | 35 | 55 | 35 | 55 | 30 | 50 |
| Assam Pekoes | 20 | 40 | 20 | 40 | 18 | 40 |
| Pekoe Souchong | 18 | 25 | 18 | 25 | 17 | 24 |
| Ceylon—Broken Pekoes | 35 | 42 | 35 | 42 | 34 | 40 |
| Pekoes | 20 | 30 | 20 | 30 | 20 | 30 |
| Pekoe Souchong | 17½ | 40 | 17 | 35 | 17 | 35 |
| China Greens— | | | | | | |
| Gunpowder—Cases, extra first | 42 | 50 | 42 | 50 | | |
| Half-chests, ordinary firsts | 22 | 28 | 22 | 28 | | |
| Young Hyson—Cases, sifted | | | | | | |
| extra firsts | 42 | 50 | 42 | 50 | | |
| Cases, small leaf, firsts | 35 | 40 | 35 | 40 | | |
| Half-chests, ordinary firsts | 22 | 28 | 22 | 28 | | |
| Half-chests, seconds | 17 | 19 | 17 | 19 | | |
| " thirds | 15 | 17 | 15 | 17 | | |
| " common | 13 | 14 | 13 | 14 | | |
| Pingsueys— | | | | | | |
| Young Hyson, ½-chests, firsts | 28 | 32 | 38 | 32 | 80 | 40 |
| " seconds | 16 | 19 | 16 | 19 | | |
| " Half-boxes, firsts | 28 | 32 | 28 | 32 | | |
| " seconds | 16 | 19 | 16 | 19 | | |
| Japans— | | | | | | |
| ½-chests, finest May pickings | 38 | 40 | 35 | 40 | | |
| Choice | 32 | 36 | 33 | 37 | | |
| Finest | 28 | 30 | 30 | 32 | | |
| Fine | 25 | 27 | 27 | 30 | | |
| Good medium | 22 | 24 | 25 | 28 | | |
| Medium | 19 | 20 | 21 | 23 | | |
| Good common | 16 | 18 | 18 | 20 | | |
| Common | 13 | 15 | 15 | 17 | | |
| Nagasaki, ½-chests, Pekoe | 16 | 22 | | | | |
| " Oolong | 14 | 15 | | | | |
| " Gunpowder | 16 | 19 | | | | |
| " Siftings | 7½ | 11 | | | | |
| RICE, MACARONI, SAGO, TAPIOCA | | | | | | |
| Rice—Standard B | 3 00 | 3 10 | | | 3 25 | 3 40 |
| Patna, per lb | 4 25 | 4 75 | | 4½ | 5 | 6 |
| Japan | 4 40 | 4 90 | | 5½ | 6 | 6 |
| Imperial Seeta | 4 60 | 4 90 | | 4½ | 5½ | 6 |
| Extra Burmah | | | | 4½ | 4 | 5 |
| Java, extra | | 5½ | | 6 | 6 | 7 |
| Macaroni, dom'ic, per lb., bulk | 5 | 6 | | 7½ | | |
| " imp'd, 1-lb. pkg., French | 8 | 12 | | 9 | 10 | |
| " Italian | 8 | 10 | | 11 | 12½ | |
| Sago | 8½ | 4 | | 4 | 4½ | 6 |
| Taploca | 4½ | 4½ | | 4½ | 5 | 6 |

TEAS

Green **OR** **Black**

Britain takes nearly all Canada's Exports.
Canada's Policy is to favor English Goods.

**The Teas of Ceylon and India
are grown by brother colonists.**

Their Quality Recommends Them.

The recently introduced Ceylon Greens are
packed by. . . .

***SALADA TEA CO.
BLUE RIBBON TEA CO.
MONSOON TEA CO.***

All Wholesale Grocers Handle Them.

DEMONSTRATIONS FOR ATTRACTING TRADE.

A CHAFING dish is an excellent thing for helping to demonstrate canned goods, such as baked beans, lima beans, peas, corn, etc. It requires but little room, permits what is being demonstrated to be prepared quickly and economically, and keeps its contents warm as long as wanted. These things

SHOULD BE BORNE IN MIND,

because, while the simple opening of a can of vegetables for inspection, especially if the contents of the can be placed in a neat dish, will often do much to help the sale of the goods shown, the same goods, when prepared as they would be on the table in a customer's house, and served warm, will do even much more to induce those who taste to buy.

A good-sized, strongly made chafing dish can be secured for a small sum, and the only expense for the demonstration at any time afterwards with the chafing dish is the

COST OF THE MATERIAL

given as samples and the alcohol used in the lamp, both of which sums are very small in comparison with what is secured in return. This is something to never lose sight of in a demonstration or any other form of advertising. What is secured must be considered as well as what is spent—some people's eyes are so filled up with the sight of the expense that they can never see the profits.

CANNED GOODS.

For a demonstration of canned vegetables, place a sufficient amount of water in the bottom pan of the chafing dish, empty the can of goods to be demonstrated into the upper pan, cover, and light the lamp. If peas are to be demonstrated, place a lump of butter in the dish and a moderate amount of pepper and salt; serve on the small plates referred to in a previous installment.

Lima beans can be prepared and served in the same manner. For corn, add about a gill of milk for each can, with the butter. Baked beans with or without sauce require nothing to be added but pepper and salt to taste. It may seem somewhat incongruous but a chafing dish is an excellent thing in which to prepare samples of canned soups, and an announcement to the effect that a demonstration would be given of how to prepare soup in a chafing dish would be sufficient to attract great attention and cause considerable comment in many localities.

SOUP DEMONSTRATIONS.

If the soup being demonstrated is condensed sufficient water can be added to the contents of a can to thin the soup down to

the desired thickness. Small cups should be used to demonstrate soup, as their use does away with the necessity for spoons. A 10c. can will make 40 to 50 samples. A large number of people would be glad to know what a delightful and substantial lunch can be quickly and cheaply prepared from a can of soup, to say nothing of the appetizing addition a can forms for any meal.

A CAN OF SALMON

can be opened carefully and turned out in one piece on a platter. Boil two eggs until hard. After removing the shells cut in thin slices crosswise. Garnish the edge of the platter with the slices of egg and parsley stalks or celery leaves. The mere showing of this without any sampling whatever will help the sale of salmon. The new fresh-water lake fish which are now being placed on the market can be given a good start in any store which will open a can of each variety, turn the contents out on a plate, and, with a plated fork, place a small piece on a thin, salted wafer. This appetizing morsel will explain more than a half hour's talk would about the fish. These goods are a novelty with merit, entirely different from any other canned fish on the market, and the best chance to make money by pushing their sale is offered just now.—John Joseph Quinn, in *Grocery World*.

A CONFIRMED LUNATIC.

"Beautiful scenery here, is it not?" asked the young man of a solitary traveller whom he found pacing along the seashore.

"Well, no," replied the stranger. "I can't agree with you. I think the ocean is too small. It is no such ocean as my mother used to have."

"Your mother's ocean was superior, then?"

"Oh, yes, vastly superior. What tumbling breakers! What a magnificent sweep of view! What amplitude of distance! What fishing there was in my mother's ocean!"

"But the sky is magnificent here, is it not, sir?"

"Too low and too narrow across the top," replied the stranger.

"I haven't noticed it," said the young man.

"Yes," said the stranger; "it is too low, and there isn't air enough in it, either. Besides, it doesn't sit plumb over the earth; it is wider from north to south than it is from west to east. I call it a pretty poor sky. It is no such sky as my mother used to have."

"Pardon me, but did your mother have a special sky and ocean of her own?"

But here an old resident came up and drew the young man aside.

"Don't talk to him," said the old resident. "He is a hopeless lunatic. He is a man who always used to tell his wife about 'the biscuits my mother used to make,' 'my mother's pies,' 'my mother's puddings,' and 'my mother's coffee.' The habit grew on him so much that he became a confirmed lunatic."—Tit-Bits.

TO CAN WHOLE OX TONGUES.

Fresh tongues are selected and after trimming well washed. The tongues should be fully chilled previous to putting in pickle. They are placed in mild sweet pickle of about 75 deg. salometer until thoroughly cured, which will depend upon the size of the tongue, taking from four to five weeks. The tongues are removed from the pickle and washed off in fresh water previous to blanching. They are shrunk or blanched for two hours so that the outside tough skin may be easily removed. The wing bones at the end of the tongue are removed and sorted for canning. The sizes in beef tongues run as follows: 4 lb., 3½ lb., 2½ lb. and 1½ lb.

The tongues are placed in round flat cans apportioned to their sizes. They are placed in the cans neatly, the caps put on, and the cans wiped. The cans are put into the retort where they are given one hour and 45 minutes at 3 lb. pressure with exhaust closed. At the end of the required time the pressure is blown off slowly, the cans removed and the vents stopped. They are then returned to the retort and boiled off for two hours at 3½ lb. pressure with exhaust open. The cans are removed after this period and run to the shower room and there showered until cool. They are then put through the washing machine, subsequently dried, lacquered and labeled.—National Provisioner.

"Busy? Well I should think so," said Mr. Larkin, of the "Salada" Tea Co. "We have never yet experienced a week in December that was even two thirds as large as every week we have had so far in this December. We started in on Monday morning of this week with a full week's work ahead of us. Of course, the green Ceylon teas are accountable for this to some extent, as they are taking like 'wild fire.' There is a great future before them, not only in Canada but in the United States also."

Hon. John Dryden on Monday received a letter from J. George Jardine, Canadian Commissioner to the Paris Exposition, stating that the final jury have given an additional five grand prix, 25 gold, 15 silver and 5 bronze medals to Canadian fruit, the Canadian, Ontario and Quebec Ministers of Agriculture being among the prize-winners. Canada, he says, must have 200 awards for agriculture and horticulture alone, beating all foreign countries, including the United States, while in other groups, including manufactures, Canada has more than held her own.



BISCUITS!
BISCUITS!

Carr & Co.'s

CELEBRATED

CAFE NOIR

(THE ORIGINAL)

Delicate flavor. Just what the ladies want for 5 o'clock tea.

FRANK MAGOR & CO.

CANADIAN AGENTS

16 St. John St., MONTREAL.

Laporte, Martin & Cie.

Importers and
Wholesale Grocers

AGENTS IN CANADA FOR

"Princess Louise" Japan Tea

"Victoria" Japan Tea

"P. Richard's" Brandy

"Mitchell's" Whiskeys

St. Peter Street,

MONTREAL.

WE WISH

Our Customers

Our Many Friends

and all the readers of THE GROCER

A MERRY CHRISTMAS

AND A HAPPY NEW YEAR.

We highly appreciate all favors received during the past year and solicit a
continuance of the same for the coming one.

L. CHAPUT, FILS & CIE.

Wholesale Importers,

MONTREAL.

TRADE CHAT.

OVER 14,600,000 bushels of grain and 160,000 tons of freight were handled during the past season at Depot Harbor, Ont., the terminus of the Canada Atlantic on Georgian Bay. It is reported that a new elevator to hold about 1,000,000 bushels of grain will be erected there next year at a cost of \$100,000, to increase the grain-shipping facilities of the port.

J. P. Tye, grocer, Athens, Ont., has moved into better premises.

M. R. Smith & Co., manufacturers of biscuits, etc., Victoria, have been incorporated.

Henry Livens, grocer, Seaforth, had his leg broken the other day by a barrel of sugar which fell on it.

Balfour & Co., Hamilton, Ont., have secured a large contract from the British Government for the troops in South Africa.

Most of the Winnipeg grocers have taken advantage of the fact that the early-closing by-law of that city allows them to remain open until 10 p.m. during the three weeks preceding Christmas.

Mr. T. O'Neil, for many years salesman for J. W. Irwin, grocer, Clinton, Ont., recently purchased the grocery business of F. Melville, of Clinton, and is now doing a satisfactory business on his own account.

Ogle Cooper, one of the up-to-date grocers of Clinton, Ont., is this winter enjoying his comfortable new premises. He had to move to accommodate his increasing trade. Mr. Cooper is an exceptionally expert window-dresser.

The Bakers' and Confectioners' Association of Ottawa have instituted a boycott against grocers who sell bread below cost. The members of the association affirm that some local grocers have been selling bread at 8c. a loaf, though they have to pay 9c. for it, and though the standard retail price is 10c. The association thus takes the ground that these grocers have been advertising their business at the expense of the bakers, and have decided not to sell bread to any grocer who would not agree to retail it at the usual price, 10c. a loaf.

The reports of cheese factories all over Ontario and Quebec are this year eminently satisfactory. In nearly every case the price received for cheese averaged over 10c. per lb., as high as 10¼c. being received by some factories. A good criterion of the way prices fluctuated during the season is given in the report of the Woodstock board, where the prices have been as follows: May 9, 10¼c.; May 23, 9 3/4c.; June 13, 10c.; June 27, 9 3/8c.; July 4, 9 1/2c.; July 18, 9 3/8c.; July 25, 9 1/2c.; August 8, 10 3/8c.;

August 22, 10 1/2c.; September 5, 11c.; September 12, September 26 and October 17, 11 1/4c.

According to local census, the population of Sault Ste. Marie, Ont., has increased from 3 495 on April 30 to 6,118 on September 30. This includes only residents—not transients. This increase, which is due principally to the establishment of large mills, etc., by the Clergue companies, is likely to be followed by a continued remarkable growth.

Mail advices from Dawson report that Customs returns for the summer season, May 16 to October 31, 1900, show the imports of machinery and merchandise into the Canadian Yukon district to have exceeded 30,000 tons, of which over 65 per cent, entered from Canadian ports. The gold export records show that \$14,255,500 was entered as having been taken out of the country during that period. Officials allow a margin of \$3,000,000 taken out which was not entered, and place the Yukon gold output for 1900 at \$18,000,000.

INCREASE IN ADVERTISING.

We are drifting on toward common sense, and we are drifting faster every year. There will be more advertising done as people come to understand advertising better. Ten years ago the majority of people looked on all advertising as dishonest. Now the majority of people look upon the majority of advertising as strictly honest business news.

There will be more advertising in the years to come. I mean that there will be lines of business advertised then that are not advertised now. Not only that, but the lines that are advertised now will be advertised more widely and more intelligently.

There is no business under the sun that cannot be increased. There is no business that cannot be successfully advertised.

Any special brand of any staple article can be successfully advertised. That I firmly believe. You can figure it out right. It is simply a case of arithmetic. If you can get 1,000 people to use your brand in preference to others, how much will each consume during the year; how much profit will you make, and how much will it cost you to reach these people?

The man who buys clothes, perhaps, buys threshing machines and tin roofs. He has the same ideas and aims in a general way that every other man has, and the same arguments will appeal to him. People have said that an advertising style that will sell goods in one part of the country would not do for another part. That's all nonsense. People are people, and they have been people ever since the flood.—Facts.

ROCK SALT FOR HORSES and CATTLE.



TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

*Grain and Root Baskets,
Satchel Lunch Baskets,
Clothes Baskets,
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

FINE CARPET

BROOMS



Also a full line of
Medium Grade and
Bamboo Handle
Brooms

SPECIAL VALUE.

Walter Woods & Co.
HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

505 Board of Trade Bldg., MONTREAL, QUE.
Telephone Main 1255.

10 Front St. East, Toronto. Telephone 2148

JAPAN TEA



*HANDLE IT
ALWAYS.*

Fifty per cent. of all Teas consumed in the Dominion of Canada are grown in Japan, because they are the purest, cleanest and healthiest teas to be had.

(The Great Britain of the East.)

Ask your Wholesale Grocer for JAPAN TEA for your Customers

—JAPAN TEA—

IS THE
PUREST OF THE KIND

AND ENJOYS THE FAVOR OF
A PEOPLE WITH
CULTURED TASTES.

JAPAN CENTRAL TEA TRADERS'
ASSOCIATION.
Trafalgar Chambers, Sun Life Building
Annex,
Tel. Main 4142. MONTREAL, CANADA.

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. LYMBURNER & SON, general merchants, Fonthill, Ont., have assigned to Dr. Emmett, and a meeting of their creditors will be held to day (Friday).

C. H. Taylor, general merchant, Hartland, N.B., has assigned.

Henry While, grocer, Hamilton, has assigned to F. H. Lamb.

Telesphore Roux, general merchant, Stanfold, Que., has assigned.

H. Duchesneux, general merchant, Pointe Claire, Que., has consented to assign.

E. Desjardins, general merchant, St. Octave, Que., is offering 35c. on the dollar.

Samuel Charette, general merchant, The Brook, Ont., has compromised at 40c. on the dollar.

Romain Bourcier, general merchant, Lefavre, Ont., has assigned to Lamarche & Benoit.

The estate of John Verret, general merchant, Becancour, Que., is offering 50c. on the dollar, cash.

M. G. Edson & Co., manufacturers of chocolate, etc., Montreal, have assigned to Wilks & Mythaud.

Assignment has been demanded of Eugene Guay, jr., general merchant, St. Jerome (Chicoutimi), Que.

A meeting of the creditors of Fred. R. Hook, baker and confectioner, Oshawa, Ont., will be held on December 26.

PARTNERSHIPS FORMED AND DISSOLVED.

P. A. Theriault & Co., have registered partnership as grocers in Montreal.

Bates & Bates, fish dealers, Hamilton, Ont., have dissolved; T. L. Bates continues.

O'Dowd Bros., grocers, etc., Montreal, have dissolved and Joseph T. O'Dowd has registered as sole proprietor.

Copartnership has been registered by Ben. C. Prowse, Lemuel C. Prowse and F. A. Crowell under the style of Prowse Bros. & Crowell as departmental merchants in Sydney, N.S.

SALES MADE AND PENDING.

W. McDougall, grocer, Toronto, has sold out.

The assets of Robert Morin, grocer, Montreal, have been sold.

W. T. Groom, grocer, London, Ont., is advertising his business for sale.

S. B. Enman, grocer, Nelson, B.C., is advertising his business for sale.

The stock of Campbell Bros., grocers, Rat Portage, Ont., has been sold.

The stock of Campbell Bros., grocers, Rat Portage, Ont., has been sold.

The assets of John H. Sykes, wholesale confectioner, Montreal, have been sold.

The stock of Ritchie & McAdam, general merchants, Quyon, Que., has been sold.

The assets of Joseph Lafrance, general merchant, Varennes, Que., have been sold.

The assets of Pierre Moison, general merchant, St. Raymond, Que., have been sold.

The assets of F. M. Lattenev & Co., departmental merchants, Digby, N. S., have been sold.

The stock of Hewitt & Zimmerman, general merchants, Oil Springs, Ont., has been sold to W. A. Duggan at 66c. on the dollar.

CHANGES.

The Asiatic Trading Co., Limited, manufacturers of canned goods, Montreal, have

sold out to The Montreal Canning and Preserving Co.

S. F. Matthews, confectioner, St. John, N.B., is going out of business.

Thomas Hamblyn, grocer, St. Thomas, Ont., has sold out to Wm. Trott.

The Northern Fish Co., Selkirk West, Man., are applying for incorporation.

Walter A. Hawkins, grocer, etc., Port Stanley, Ont., has sold out to W. Mitchell.

H. Morton & Co., general merchants, Penobsquis, N.B., have retired from business.

A. E. Walkey, general merchant, Newdale, Man., has been succeeded by Isaac Crossley.

Mrs. Pierre Dansereau has registered as general merchant in her own name in Vercheres, Que.

Joseph McEwen and John Simpson, grocers, Nelson, B.C., have been succeeded by S. B. Enman.

Robert Campbell, general merchant, Elmside, Que., has been succeeded by Mrs. James McCreadie.

Huestis & Mills, general merchants, Penobsquis, N.B., have been succeeded by The Sussex Mercantile Co., Limited.

FIRES.

Lillie E. Defoe, general merchant, Foxboro', Ont., has been burned out.

C. A. Ostrander, cheese manufacturer, Dutton, Ont., has been burned out.

DEATHS.

Donald McLachlan, grocer, Chatham, Ont., is dead.

Ralph Colpitts, general merchant, Hopewell Hill, N.B., is dead.

Mrs. W. H. Lyons, of the estate of W. H. Lyons, grocer, Hull, Que., is dead.

John P. Dillon, of Dillon Bros., wholesale and retail grocers, etc., Halifax, N.S., is dead.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
17 Front St. East - Toronto

IMPERIAL
 CREAM TARTAR

BAKING POWDER
 PUREST, STRONGEST, BEST.
 Contains no Alum, Ammonia, Lime, Phosphates, or any Injurious.
 E. W. GILLET, Toronto, Ont.

WHY IT SELLS

PRATTS FOOD sells in the Fall and Winter because it makes hens lay early and continue laying regularly throughout the cold Winter months.

It helps cows during the changeable weather from Summer to Winter. It increases the milk during the cold weather and produces more butter.

It helps horses during the Fall and Winter weather; the hard tough pulling during the snowy season is not felt by them when Pratts Food is fed constantly.

YOU CAN MAKE MONEY

by telling this to all your patrons.

Pratts Poultry Food \$4.80 per case, sells for \$7.20
 Pratts Animal Regulator, \$4.80 per case, sells for \$7.20

ROBERT GREIG & CO.
 TORONTO.

Most
 Excellent
 Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

ORDER NOW FOR XMAS.

XMAS FRUITS, NUTS, ETC.

Special attention to prompt shipments. Stocks complete. Three cars California Navels and three cars Valencia Oranges for Xmas trade. There is no danger of us being out at the last minute. Write at once for Price List.

WHITE & CO., WHOLESALE IMPORTERS FRUIT and PRODUCE, 64 Front St. E., TORONTO.

Neilson's

GENUINE HOME-MADE

Mince Meat

This article has been on the Toronto Market for the last ten years, and has given perfect satisfaction to all who have used it. Only the best materials used in the manufacture. Cleanliness guaranteed.

- Put up in 12-lb. Pails
- " " 27-lb. Pails
- " " 65-lb. Tubs
- " " 2 and 5 lb. Tins when requested.

Will keep indefinitely when put up in tins. Ask your wholesale grocer for this article.

Wm. Neilson, 60 Lynd Avenue, Toronto, Ont.

THE SITUATION IN CURRANTS.

THE following interesting article in regard to the market for currants is taken from The Produce Markets' Review :

"After such fluctuations in price as have been experienced from the beginning of last June up to the present time, and having regard to the actual cost of the market, it can only be expected that the trade in currants should be strictly from hand to mouth. The vexed question as to whether the present prices are justified by the quantity of stock universally existing is a matter for reflection, and, considering that the position seems to be in a measure caused by unforeseen financial complications as well as by legal ones (through the stress which prevailed a month or two since when the large forward contracts were made), this is a matter which the trade might well take into consideration with the assistance of the following figures, which may help in the solution of the problem.

"Comparative list of shipments of currants to November 15, 1900 :

| | 1900. Tons. | 1899. Tons. | Total Drawn, 1899-1900. Tons. |
|---|----------------|----------------|--|
| United Kingdom..... | 29,427 | 47,473 | 58,586 |
| America..... | 4,034 | 13,261 | 17,304 |
| France..... | 17 | 790 | 4,726 |
| North Europe and The Netherlands } | 2,054 | 11,226 | 31,811 |
| Trieste..... | 153 | 1,810 | 2,951 |
| Russia..... | | 15 | 50 |
| Australia..... | 2,709 | 3,667 | 5,673 |
| Sundries..... | 12 | 77 | 149 |
| Total Tons..... | 38,406 | 79,259 | 121,310 |
| Estimated Stock in Greece..... | 9,000 | 43,021 | 6,000 |
| Total Tons..... | 47,406 | 127,310 | 127,310 |

"The quantity shipped from Greece from November 15, 1899, to the end of season was 42,000 tons.

"It will be seen from the above that while the United Kingdom has had about three-fifths of the quantity received last year up to November 15, the quantity already arrived here is only half of the total quantity received eventually out of the crop of 1899, and that if the whole of the currants now remaining in Greece were shipped to England the proportion would only be increased to about two thirds of last year's arrivals. This would, of course, be a large percentage when the relative prices are considered, but when the position of other countries is also considered the disparity is far greater. The total shipments to date of other countries other than the United Kingdom are only 9,000 tons, against 32,000 tons up to the same date of last year, and if the whole quantity remaining in Greece were shipped to these countries there would still remain a deficiency of about 50 per cent. of the shipments to date, and 70 per cent. of the total shipments of the year 1899. It is not probable that more than three-fourths of the

present Greek stock is fit for export (probably less), and it is impossible that the whole available stock fit for grocery purposes can be obtained from Greece except under the stimulus of prices somewhat higher than those at present ruling.

"A reasonable conclusion would be that about 6,000 tons more will be shipped from Greece to one or other of the consuming countries, and, assuming that 3,000 tons more come to the United Kingdom and 3,000 tons to other markets, the United Kingdom would still be short of 26,000 tons, and all the other markets of the world would have received 53,000 tons less than last year. As will be seen, the statistical position is everything that can be desired, from a stockholder's point of view, but the everyday consumer of the article has to be reckoned with in forming a correct conclusion as to whether present or any other prices are justified, and it is evident, from what has passed during the last two months, that, although there was statistically an element of justification for the high prices, yet it is ultimately the consumer that holds the power to upset all statistical theories, and he apparently refuses to purchase at high prices without paying any regard to the justification from this point of view."

CATALOGUES, BOOKLETS, ETC.

AN ATTRACTIVE ARMS CALENDAR.

One of the most attractive calendars for 1901 that has yet come in is that of The Harrington & Richardson Arms Co., Worcester, Mass. It is a fine steel engraving representing a hunting camp, on the edge of a lake. The interior of the camp is

splendidly engraved and shows the camp bed, cooking outfit, clothing and so on, and shows some rather good suggestions for fitting up a comfortable camp.

It is a calendar really worth having, and we have no doubt that any subscriber, by sending them a post card mentioning THE CANADIAN GROCER, will have a copy sent them with Harrington & Richardson Arms Co.'s compliments.

THE ORIGINAL COST \$750.

Henri Jonas & Co. are presenting their customers with one of the most handsome calendars that we have ever seen issued by a Canadian commercial house. Mr. Jonas ordered this Christmas box when he was in Paris this summer; it is a large handsome reproduction of a lady's portrait painted by A. Piot. The original is worth about \$750, so it can be easily imagined that the reproduction on fine cardboard, which simulates the artistic canvas effect, is something worth having. The duty on each copy amounts to 35c. It is one characteristic of Mr. Jonas that he likes to do a thing well, and this bears out his reputation.

PERSONALITY IN CREDIT.

If there is one factor above another in arranging your credits and choosing your business friends, the greatest is personality. What a man is and what he is capable of doing. Is he honest and is he industrious? Is he a well-qualified merchant and are his plans well laid? Is he a good executive and has he a good judgment? I say if we overlook these facts in arranging our business affairs, we fail to realize the importance of the "man behind the gun."—John Field.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE

SMOKING TOBACCO

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.,
LIMITED
MONTREAL, QUE.



Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

THE F. F. DALLEY CO.,
LIMITED
HAMILTON.

Hams and Bacon For Christmas Trade.

The demand for choice supplies will be more exacting during the holiday season than at any other time of the year. Your customer wants the very finest provisions for her Christmas feast, and you must have them in stock to supply her.

There is no finer Bacon made than Fearman's English Breakfast Bacon, and our "Star Brand" Hams are equally as good—**order them now.**

Also the best English Mince Meat. Stilton Cheese, both English and Canadian, Goudas, Edams and Gilt-edge Cheddars. We shall be pleased to hear from you in time for Christmas trade.

F. W. FEARMAN CO.,
LIMITED
HAMILTON.

Your Christmas Stock

IS NOT COMPLETE UNLESS YOU
HAVE A FULL LINE OF

REGISTERED
Bow Park
BRANDS

Pickles and Relishes.

Ask your Wholesale Grocer or write direct.

Shuttleworth & Harris,
BOW PARK FARM
BRANTFORD - - CANADA

THE CANADIAN PACKING CO.
LONDON, ONT.



GUARANTEED CHOICE AND PURE.
GOLD MEDAL, PARIS 1900.



Curious!! Why?

It certainly is curious that your customers should be willing to buy an unknown brand of Mustard, when at practically the same price they can buy

KEEN'S

KEEN'S MUSTARD, in the dining room, brings out the flavor of the meat.

KEEN'S MUSTARD, in the sick room, brings healing and comfort to the afflicted.

PEOPLE WHO WANT THE BEST CANNOT AFFORD TO USE ANYTHING BUT THE BEST.

Current Market Quotations for Proprietary Articles

December 29, 1900.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

| | |
|------------------------------------|--------------------|
| Cook's Friend— | |
| Size 1, in 2 and 4 doz. boxes..... | \$ 2 40 |
| " 10, in 4 doz. boxes..... | 2 10 |
| " 2, in 6 "..... | 80 |
| " 12, in 6 "..... | 75 |
| " 3, in 4 "..... | 40 |
| Pound tins, 3 doz. in case..... | 3 00 |
| oz. tins, 3 "..... | 2 40 |
| oz. tins, 4 "..... | 1 10 |
| lb. tins, 1/2 "..... | 4 00 |
| Diamond— | W. H. GILLARD & CO |
| 1 lb. tins, 2 doz. in case..... | 2 00 |
| 1/2 lb. tins, 3 "..... | 1 25 |
| 1/4 lb. tins, 4 "..... | 0 75 |

IMPERIAL BAKING POWDER.

| Cases Contain. | Sizes of Cans. | Per Doz. |
|----------------|----------------|----------|
| 4 doz. | 1 lb. | \$9 85 |
| 3 " " | 6-oz. | 1 75 |
| 2 and 3 doz. | 12-oz. | 3 40 |
| 2 and 3 doz. | 16-oz. | 4 35 |
| 1 doz. | 2 1/2-lb. | 10 40 |
| 1/2 and 1 doz. | 5-lb. | 19 50 |

MAGIC BAKING POWDER.

| Cases Contain. | Sizes of Cans. | Per Doz. |
|----------------|----------------|----------|
| 4 doz. | 4-oz. | \$9 65 |
| 4 " " | 6-oz. | 0 80 |
| 4 " " | 8-oz. | 1 00 |
| 4 " " | 12-oz. | 1 50 |
| 4 " " | 16-oz. | 1 80 |
| 1 " " | 2 1/2-lb. | 4 50 |
| 1 " " | 5-lb. | 7 75 |

JERSEY CREAM BAKING POWDER

| | |
|-------------------------------|------|
| 1/2 size, 5 doz. in case..... | 40 |
| 1/4 size, 4 doz. in case..... | 75 |
| 1/2 " 3 " "..... | 1 25 |
| 1 " 2 " "..... | 2 25 |

BLACKING.

| | | |
|------------------------------|--------|------------|
| CARR & SONS. | | per gross |
| No. 2—1/4 gross boxes..... | 2 70 | |
| No. 4—1/4 gross boxes..... | 5 75 | |
| No. 5—1/4 gross boxes..... | 8 00 | |
| SHOE POLISH. | | |
| HENRI JONAS & Co. | | Per gross. |
| Jonas'..... | \$9 00 | |
| Froments..... | 7 50 | |
| Military dressing..... | 24 00 | |

BLUE.

| | |
|--|--------|
| Keen's Oxford, per lb..... | \$0 17 |
| In 10 box lots or case..... | 0 16 |
| Reckitt's Square Blue, 12-lb. box..... | 0 17 |
| Reckitt's Square Blue, 5 box lots..... | 0 16 |
| Nixey's "Cervus" in squares, 1 oz. in bags 1/2 and 1 oz. and in pepper boxes, 2c. and 10c. | |

BLACK LEAD.

| | |
|--|------|
| Reckitt's, per box..... | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz. | |
| Nixey's Refined 1d. 2d. and 1a. pkts. | |
| " Silver Moonlight 5 and 10c pkts. | |
| " Nixylene Stove Paste 1d 2 1/2 d. 5d. size. | |
| Nixey's Jubilee round lead in 1 and 2 oz. blocks. | |

CORN BROOMS

| | | |
|-----------------------------------|------|----------|
| BOECKH BROS & COMPANY | | doz. net |
| Bamboo Handles, A, 4 strings..... | 4 35 | |
| " " B, 4 strings..... | 4 10 | |
| " " C, 3 strings..... | 3 85 | |
| " " D, 3 strings..... | 3 60 | |
| " " F, 3 strings..... | 3 35 | |
| " " G, 3 strings..... | 3 10 | |
| " " I, 3 strings..... | 2 85 | |

BISCUITS.

| | |
|-------------------------------|---------------------------|
| PEEK, FRENCH & CO. | |
| Metropolitan mixed..... | 40 lb. tins 10c. |
| Florence Wafers..... | 8 lb. tins 36c. |
| Venice Wafers..... | 8 lb. tins 36c. |
| Florence Wafers..... | Small tins \$3.70 per doz |

CARR & CO., LIMITED.

| | |
|--|----------|
| Frank Magor & Co., Agents. | |
| Cafe Noir..... | 0 15 |
| Ensign..... | 0 12 1/2 |
| Metropolitan mixed..... | 0 09 |
| Special price list of Fancy Tins for trade and other lines on application. | Xmas |

CANNED GOODS.

MUSHROOMS.

| | |
|------------------------------|---------|
| HENRI JONAS & Co. | |
| Mushrooms, Rionel..... | \$14 75 |
| 1st choice Dutheil..... | 17 50 |
| 1st choice Lenoir..... | 18 50 |
| extra Lenoir..... | 20 00 |
| Per case, 100 tins. | |

FRENCH PEAS—DELORY'S.

| | |
|------------------------------|--------|
| HENRI JONAS & Co. | |
| Moyen's No. 2..... | \$9 00 |
| 1/2 Fins No. 1..... | 10 50 |
| 1/2 Fins..... | 12 50 |
| Fins..... | 14 00 |
| Tres fins..... | 15 00 |
| Extra fins..... | 16 50 |
| Sur extra fins..... | 18 00 |

FRENCH SARDINES.

| | |
|------------------------------|--------|
| HENRI JONAS & Co. | |
| 1/4 Trefavennes..... | \$9 00 |
| 1/4 Rolland..... | 9 50 |
| 1/4 Delory..... | 10 50 |
| 1/4 Club Alps..... | 11 50 |

CHOCOLATES & COCOAS.

| | |
|--|----------|
| Epps's cocoa, case of 14 lbs., per lb..... | 0 35 |
| Smaller quantities..... | 0 37 1/2 |

CADBURY'S.

| | | |
|--|----------|---------|
| Frank Magor & Co., Agents. | | per doz |
| Cocoa essence, 3 oz. packages..... | \$1 65 | |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs. | 0 40 | |
| Rock Chocolate, loose..... | 0 40 | |
| " 1-lb. tins..... | 0 42 | |
| Nibs, 11-lb. tins..... | 0 35 1/2 | |
| TODHUNTER, MITCHELL & CO.'S. | | |
| Chocolate— | | |
| French, 1/4's—6 and 12 lbs..... | per lb. | 0 30 |
| Caracac, 1/4's—6 and 12 lbs..... | 0 35 | |
| Premium, 1/4's—6 and 12 lbs..... | 0 30 | |
| Sante, 1/4's—6 and 12 lbs..... | 0 26 | |
| Diamond, 1/4's—6 and 12 lbs..... | 0 22 | |
| Sticks, gross boxes, each..... | 1 00 | |
| Cocoa— | | |
| Homeopathic, 1/4's, 8 and 14 lbs..... | 0 30 | |
| Pearl, " " "..... | 0 25 | |
| London Pearl 12 and 18 " "..... | 0 22 | |
| Rock " " "..... | 0 30 | |
| Bulk, in boxes..... | 0 18 | |
| Royal Cocoa Essence, pkgs., per doz..... | 1 40 | |

Chocolate—

| | | |
|---|----------|------|
| Caracac, 1/4's, 6-lb. boxes..... | per lb. | 0 42 |
| Vanilla, 1/4's..... | 0 42 | |
| " Gold Medal Sweet, 1/4's, 6 lb. bxs. | 0 39 | |
| Pure, unswetened, 1/4's, 6 lb. bxs. | 0 42 | |
| Fry's "Diamond," 1/4's, 14 lb. bxs. | 0 24 | |
| Fry's "Monogram," 1/4's, 14 lb. bxs. | 0 24 | |
| Cocoa— | | |
| Concentrated, 1/4's, 1 doz. in box..... | per doz. | 2 40 |
| " 1/2 lbs. "..... | 4 50 | |
| " 1 lbs. "..... | 8 25 | |
| Homeopathic, 1/4's, 14 lb. boxes..... | 0 24 | |
| " 1/2 lbs. 12 lb. boxes..... | 0 24 | |

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

| | | |
|--|---------|------|
| Mott's Broma..... | per lb. | 0 30 |
| Mott's Prepared Cocoa..... | 0 28 | |
| Mott's Homeopathic Cocoa (1/4's)..... | 0 32 | |
| Mott's Breakfast Cocoa (in tins)..... | 0 40 | |
| Mott's No. 1 Chocolate..... | 0 30 | |
| Mott's Breakfast Chocolate..... | 0 28 | |
| Mott's Caracac Chocolate..... | 0 40 | |
| Mott's Diamond Chocolate..... | 0 28 | |
| Mott's French-Can. Chocolate..... | 0 18 | |
| Mott's Navy or Cooking Chocolate..... | 0 28 | |
| Mott's Cocoa Nibs..... | 0 35 | |
| Mott's Cocoa Shells..... | 0 05 | |
| Vanilla Sticks, per gross..... | 0 90 | |
| Mott's Confectionery Chocolate..... | 0 21 | 0 43 |
| Mott's Sweet Chocolate Liquors..... | 0 19 | 0 30 |
| COWAN COCOA AND CHOCOLATE CO. | | |
| Hygienic Cocoa, 1/4 lb. tins, per doz..... | \$3 75 | |
| Cocoa Essence, 1/2 lb. tins, per doz..... | 2 25 | |
| Soluble Cocoa, No. 1 bulk, per lb..... | 0 30 | |
| Diamond Chocolate, 12 lb. boxes..... | 0 35 | |
| Royal Navy Chocolate, 12 lb. boxes..... | 0 30 | |
| Mexican Vanilla Chocolate, 12 lb. bxs..... | 0 35 | |

CHEESE.

| | |
|--|--------|
| Imperial—Large size jars, per doz..... | \$8 25 |
| Medium size jars..... | 4 50 |
| Small size jars..... | 2 40 |
| Individual size jars..... | 1 00 |
| Imperial Holder—Large size..... | 18 00 |
| Medium size..... | 15 00 |
| Small size..... | 12 00 |
| Paragon—Large size, per doz..... | 8 25 |
| Medium size..... | 4 50 |
| Small size..... | 2 40 |
| Individual size..... | 1 00 |

BAYLEN'S POTTED.

Robert Greig & Co. Agents, Toronto.

| | |
|---------------------|-----------------------|
| 1/4-lb. 1-lb. 5-lb. | Jan. Jan. Jan. |
| After Dinner..... | \$2 40 \$4 25 \$18 60 |
| Devilled..... | 2 65 4 75 |

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BY THE
EDWARDSBURG STARCH CO., Limited



DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

| COFFEE. | | Per doz. | | LICORICE. | | MATCHES. | |
|---------------------------------------|----------|--|----------|--|--------|---|-----------------------------|
| JAMES TURNER & CO. | | 4 oz. " glass stop extracts..... | 3 50 | YOUNG & SMYLLIE'S LIST. | | Eddy's Telegraph, single cases..... | |
| Mecca..... | 0 31 | 8 oz. " " " " " " " " " " " " | 7 00 | 5-lb. boxes, wood or paper, per lb..... | \$0 40 | five cases..... | 3 50 |
| Damascus..... | 0 28 | 2 1/2 oz. Round quintessence extracts..... | 2 00 | Fancy boxes (36 or 50 sticks) per box.. | 1 25 | Telephone, single cases..... | 3 60 |
| Cairo..... | 0 20 | 4 oz. Jockey decanters..... | 3 50 | " Ringed " 5 lb. boxes, per lb..... | 0 40 | five cases..... | 3 40 |
| Sirdar..... | 0 17 | FOOD. | | " Acme " Pellets, 5 lb. cans, per can.. | 2 00 | Eagle Parlor, single cases..... | 1 60 |
| Old Dutch Rio..... | 0 12 1/2 | Robinson's Patent Barley, 1/2 lb. tins.. | 1 25 | " Acme " Pellets, fancy boxes (40) | 1 50 | five cases..... | 1 50 |
| TODHUNTER MITCHELL & CO.'S | | " " Groats, 1/2 lb. tins..... | 1 25 | per box..... | 1 50 | ORANGE MARMALADE. | |
| Excelsior Blend..... | 32 | " " " " " " " " " " " " | 2 25 | Tar, Licorice and Tolu Wafers, 5 lb. | 2 00 | T. UPTON & CO. | |
| Jersey..... | 0 29 | " " " " " " " " " " " " | 2 25 | cans, per can..... | 1 75 | 1-lb. glass..... | 2 doz. case, per doz..... |
| Rajah..... | 0 20 | GILLET'S POWDERED LYE. | 1 25 | Licorice Lozenges, 5 lb. glass jars..... | 1 50 | 7-lb. pails..... | pails in crate, per lb..... |
| Old Government Java..... | 0 28 | 4 doz. in case..... | \$3 60 | " Purity " Licorice, 200 sticks..... | 1 45 | | |
| Maracalbo..... | 0 18 | JAMS AND JELLIES | | 100 sticks..... | 0 75 | | |
| West India..... | 0 16 | SOUTHWELL'S GOODS. | | Dulce, large centsticks, 100 in box... | 0 75 | PICKLES. | |
| Rio, choice..... | 0 12 | Frank Magor & Co., Agents. | | MUSTARD. | | STEPHENS. | |
| CLOTHES PINS. | | Orange Marmalade..... | 1 50 | COLMAN'S OR KEEN'S. | | A. P. Tippet & Co., Ag. nts. | |
| BOECKH BROS. & CO. | | Clear Jelly Marmalade..... | 1 80 | D. S. F., 1/2 lb. tins, per doz..... | \$1 40 | Patent stoppers (pints), per doz..... | |
| Clothes Pins (full count), 5 gross in | | Strawberry W. F. Jam..... | 2 00 | " " " " " " " " " " " " | 2 50 | Corked (pints)..... | |
| case, per case..... | 0 55 | Raspberry..... | 2 00 | Durham, 4 lb. jars, per jar..... | 0 75 | 1 90 | |
| 4 doz. packages (12 to a case)..... | 0 70 | Apricot..... | 1 75 | 1 lb. " " " " " " " " " " " " | 0 25 | BAYLE'S. | |
| 6 doz. packages (12 to a case)..... | 0 90 | Black Currant..... | 1 85 | F. D., 1/2 lb. tins, per doz..... | 0 85 | Robert Greig & Co., Toronto, Agents. | |
| EXTRACTS. | | Other Jams, W. F..... | 1 55 | 1/2 lb. tins..... | 1 45 | 1/2 Pints. Pits | |
| HENRI JONAS & Co. | | Red Currant Jelly..... | 2 75 | BAYLE'S PREPARED MUSTARDS. | | Pandora, per doz..... | |
| 1 oz. London Extracts..... | \$6 00 | T. UPTON & CO. | | Robert Greig & Co., Toronto, Agents. | | Sliced Sweet..... | |
| 1 oz. " " (no corkscrews)..... | 5 50 | Jams— | | 1/2-lb. jars 1-lb. jars | | Hot Stuff..... | |
| 2 oz. " " " " " " " " " " " " | 9 00 | 1-lb. glass jars, 2 doz. in case, per doz | \$1 00 | per doz., \$1 75 \$2 50 | | Tobasco Sauce, 2-oz. bottle, per doz..... | |
| 1 oz. Spruce essence..... | 6 00 | 5-lb. tin pails, 8 pails in crate, per lb. | 0 07 | English Sandwich..... | | Tobasco Pods in vinegar, 1/2 pt..... | |
| 2 oz. " " " " " " " " " " " " | 9 00 | 7-lb. wood pails, 6..... | 0 07 | | | 3 25 | |
| 2 oz. Anchor extracts..... | 12 00 | 14-lb. wood pails, per lb..... | 0 07 | JONAS' FRENCH MUSTARDS. | | SODA.—COW BRAND | |
| 4 oz. " " " " " " " " " " " " | 21 00 | 30-lb. " " " " " " " " " " " " | 0 06 1/2 | HENRI JONAS & Co. Per gross. | | Case of 1 lbs. (con- | |
| 8 oz. " " " " " " " " " " " " | 36 00 | Jellies— | | Pony size..... | | taining 60 pkgs.), | |
| 1 lb. " " " " " " " " " " " " | 70 00 | 1-lb. glass jars, per doz..... | \$1 00 | Imperial, medium..... | | per box, \$3.00 | |
| 1 oz. Flat..... | 18 00 | 7-lb. wood pails, per lb..... | 0 06 1/2 | Imperial, large..... | | Case of 1/2 lbs. (con- | |
| 2 oz. Flat, Anchor extracts..... | 18 00 | 14-lb. " " " " " " " " " " " " | 0 06 1/2 | Tumblers..... | | taining 120 pkgs. | |
| 4 oz. Square..... | 21 00 | 30-lb. " " " " " " " " " " " " | 0 06 1/2 | Mugs..... | | per box, \$3.00. | |
| 4 oz. " " (corked)..... | 36 00 | KNIFE POLISH. | | Pint jars..... | | Case of lbs. and 1/2 | |
| 8 oz. " " " " " " " " " " " " | 72 00 | Nixey's "Cervus" 6d. and 1s. tins. | | Quart jars..... | | lbs. (containing 30 | |
| | | For price list and sliding scale apply W. G. | | MINCE MEAT. | | 1 lbs. and 60 1/2 lb. | |
| | | Nixey, 12 Soho Sq. London, Eng | | Wethey's Condensed, per gross, net | | packages) per box, \$3.00. | |
| | | | | per case of 3 doz., net..... | | 1 lbs. and 60 1/2 lb. | |
| | | | | 3 00 | | per box, \$3.00. | |

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GILLARD'S PICKLE

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Less Quantity, 3.30

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5-Dozen Lots and over \$1.40 Per Dozen.
Less Quantity 1.50

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Maypole Soap, colors per grm., \$10.20.
Maypole Soap, black, per grm., \$15.80.
Ortole Soap, per gross, \$10.20

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20



No. 4—3 dozen in case, per gross 4 80
5—3 dozen in case 8 40

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EDWARDSBURG STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, 4-lb. cartons per lb. 0 08½
No. 1 " " 3-lb. " 0 05½
Canada Laundry " " 0 04½
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters... 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons... 0 07½
No. 1 White, bbis. and kegs... 0 04½
Benson's Enamel, per box... 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn... 0 06
Canada Pure Corn... 0 04½

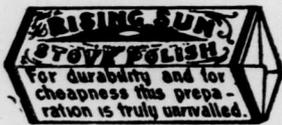
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 0 07½

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SILVER { 40-lb. boxes, 1-lb. pkgs., 0 08
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Cases, each 60 1-lb... 0 35
" " 60 ¼-lb... 0 35
" " 30 1-lb... 0 35
" " 120 ¼-lb... 0 36

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Wholesale. Retail
Brown Label, 1's... 0 20 0 25
" " ½'s... 0 21 0 26
Green Label, 1s and ½'s... 0 30 0 30
Blue Label, 1s, ½'s, ¼'s and ⅛'s... 0 30 0 40
Red Label, 1s and ½'s... 0 36 0 50
Gold Label, ½'s... 0 44 0 60



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Blue Label, ½'s... 0 19 0 25
Orange Label, 1's and ½'s... 0 21 0 30
Brown Label, 1's and ½'s... 0 28 0 40
Brown Label, ¼'s... 0 30 0 40
Green Label, 1's and ½'s... 0 35 0 50
Red Label, ½'s... 0 40 0 60



Ceylon Tea, in 1 and ½ lb. lead packages, black or mixed.
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Green Label " 40c... 0 28
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THE EMPIRE TOBACCO CO., LIMITED.
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Old Fox, Narrow 10s... 0 40
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Pay roll, 6s... 0 44

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" Solid Back Globe... 1 90
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Blue Label, 1-lb. and ½'s... 0 28 0 40
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Green Label, ½'s... 0 20 0 25
Japan, 1's... 0 19 0 25

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Royal yeast, 3 doz. 5c. pkgs. in case... 1 00

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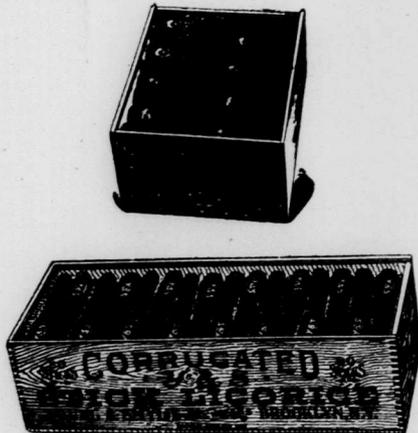
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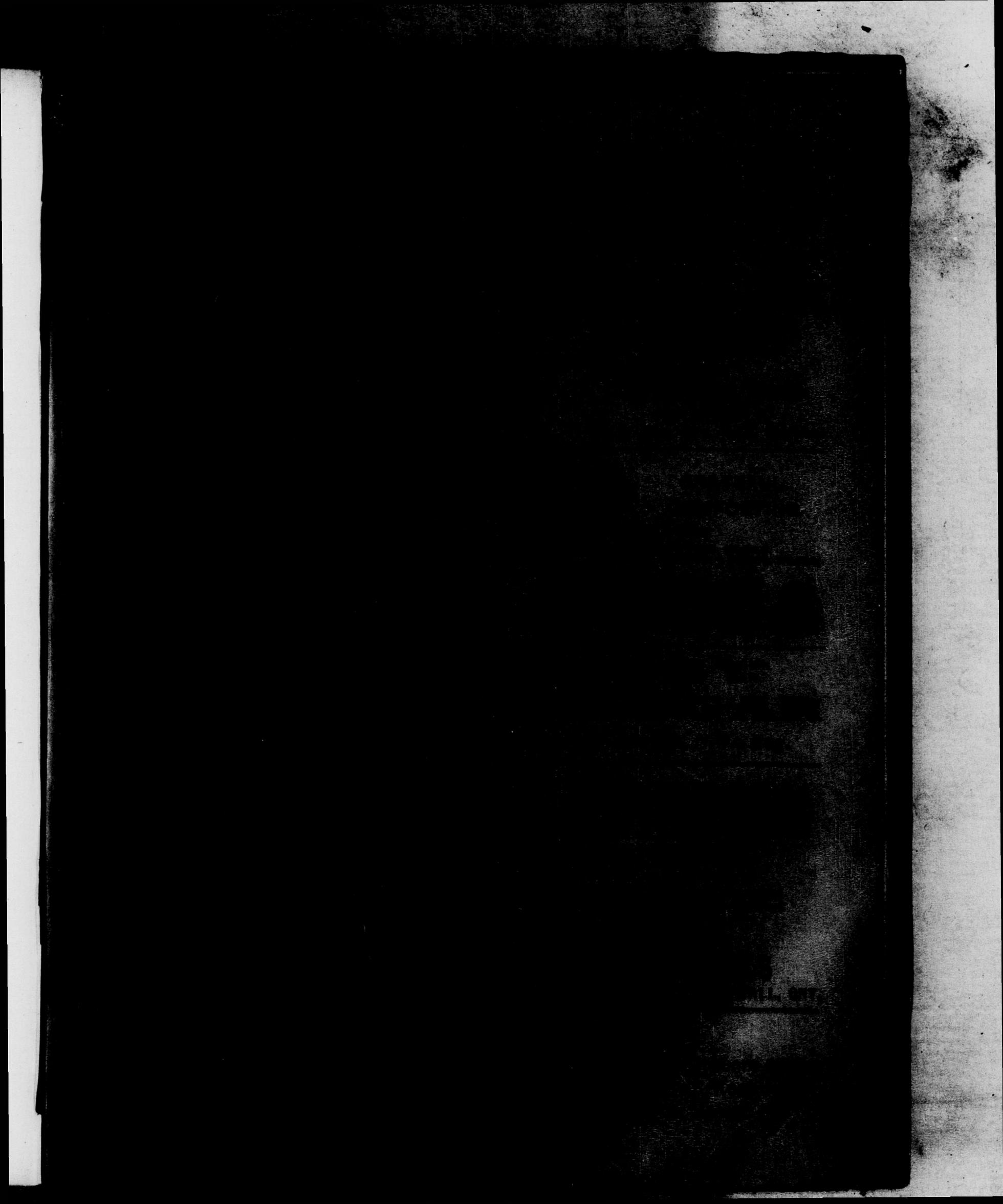
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