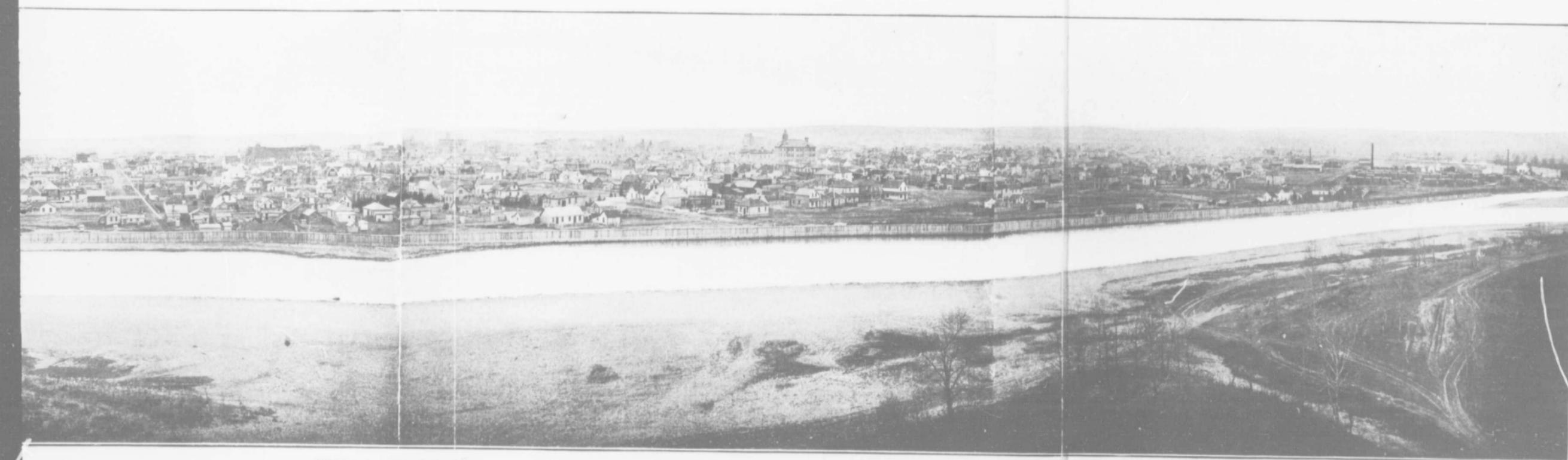


BIRD'S EYE VIEW OF THE CITY OF CALGARY



BIRD'S EYE VIEW OF THE CITY OF CALGARY

A decorative, hand-drawn frame with ornate, swirling flourishes at the corners and bottom center, enclosing the title text.

# Calgary

A Word to the Canadian  
Manufacturers

**T**HE City of Calgary is favored from time to time with visits from many representative bodies, but it is well within the mark to state that no class of visitors is more cordially welcome than the Canadian Manufacturers. The innovation of a periodical excursion to the Great West of the Canadian Manufacturers' Association is a sign of the times. Its conception is worthy of the enterprise and business sagacity of Canada's captains of industry, and indicates a growing realization of the inevitable dawn of Western Canada's industrial development.



## Western Industrial Development.

Volumes are written nowadays concerning the phenomenal expansion of Western Canada, statistics are piled mountain high to convince the world that the hour of destiny has struck, and that the Great West is rapidly forging into the foremost ranks of producing countries. In spite of the wealth

lavished in bringing these facts before capitalists, it is admitted on all hands that the manufacturing development of Western Canada is very far from keeping pace with the tremendous strides made in other directions. In other words, the fallacious idea that the East will forever be the factory and that the West will forever be the farm in the great partnership between Eastern and Western Canada, entered into at the time of Confederation, is dying very hard and very slowly.



## Our Western Empire.

Some of the best informed authorities readily fall into the plausible error of estimating the future progress of Western Canada by the history of the development of the Western States. This is a fallacy. No reasonable comparisons can be drawn, as the conditions of the two countries differ widely. At the beginning of the nineteenth century the population of the United States equalled almost exactly that of Canada at

the beginning of the twentieth century. The settlement of the former emanated entirely from European countries, while the great bulk of the immigrants now coming into the Canadian West hail from the United States. It is a significant fact that Canada has not alone all Europe to draw upon for settlers, but also the over-crowded States immediately south of the line, many of them contiguous to the Western Provinces. Such being the case, it is reasonable to suppose that the colonization of Western Canada will proceed at a vastly rapider rate than did the settlement of the Western United States.

Furthermore, it is safe to assume that the population of Western Canada will be much greater than that of the Western States. It is a notorious fact that enormous areas of waste land are included in the States south of the line, while almost every acre of the Canadian prairies will lend itself to agricultural or pastoral pursuits. This is a very important fact, and one that the manufacturers of Canada will do well to consider carefully. Multitudes of settlers are now finding their way to the "Last West" from every corner of the civilized globe, and it is not overstating the case to predict that within a few years the density

of settlement in the prairie Provinces will remove the Canadian centre of population from the Eastern Provinces to a point west of Lake Superior. Evidently the time is ripe for the Canadian Manufacturers to prepare for the enormous demands of the West, and the forthcoming excursion of the Manufacturers' Association to Western Canada will bring the changing conditions of affairs more clearly before the minds of the members than any other expedient that could be invented.



### Calgary, The Financial Centre.

Calgary has twelve banks, representing the largest financial institutions in Canada. Arrangements are now being made for opening up three more branches of other banks. The general prosperity of the city and the important position it occupies in the estimation of the Boards of Directors of the leading banks, the most conservative and best informed minds in Canada's business

world, is clearly indicated by the assured fact that shortly fifteen chartered banks will be represented in this city, some of them with two branches. It may here be mentioned that only nine banks are represented in the City of Hamilton. A Clearing House is also in operation in Calgary, and the local clearings are already well up amongst those of Canada's leading cities.



### Calgary, The Railway and Wholesale Centre.

Calgary is a general superintendent's headquarters on the main line of the C. P. railway, and a junction of the lines connecting Edmonton and Macleod. A general distributing business is now being done to the whole of Alberta and the Kootenay district. A large number of Eastern houses in various lines of business represented at Winnipeg and Vancouver, have come to the

conclusion that the Western field cannot be successfully covered from these two points, and have found it in their interests to open up in Calgary. They are now erecting extensive stone warehouses here, from which the area between Swift Current and Revelstoke, Edmonton and Kootenay Landing, is being supplied. Over one hundred commercial travellers make Calgary their headquarters, and are daily engaged in bringing business to this city from the outside towns. A readjustment of railway rates out of Calgary was made during 1903, which has had the effect of making Calgary the main distributing centre between Winnipeg and the coast. An enormous immigration is now finding its way into Southern Alberta, and Calgary is situated half way between the thickly populated districts in the South and the older settled regions of Edmonton, and is, therefore, an ideal distributing centre for Western Canada. The Grand Trunk Pacific and Canadian Northern systems will connect with Calgary and render the splendid farming section along these lines readily accessible from here. A branch of the Great Northern railway is also connecting with this city. At least half-a-dozen new railways radiating from Calgary are projected.

## Western Industrial Centres.

Granting that the balance of population in Canada will be west of Lake Superior within the next few years, and no observant person will dispute that statement, it is evident that centres of enormous population are now in the process of formation. The foundations are now being laid for our Western Toronto, Montreal and Hamilton. That Calgary will be one of these centres is beyond all peradventure.



## Calgary, The Industrial Centre.

The value of new buildings erected in Calgary during the past two years was \$2,250,000. The population of the city is 18,000, and Calgary is the largest centre between Winnipeg and the Pacific Coast. There are at present 749 telephones in use, which are being added to at the rate of 25 per month. Long distance connection with almost every important centre in the province.

A municipal electric light plant has been installed at a cost of \$40,900. This plant can supply 6,000 incandescent lights. An additional 20,000 is now being spent to enable the plant to be operated night and day, so that power and light can now be supplied continuously. Light costs from 14 to 16 cents per watt hour, according to the amounts used, with 15 per cent. off if paid within a certain date. Base price for power is 12 cents per kilowatt hour, with discounts from the 50 per cent. discount being reached when the power used reaches over \$200 per month.

Calgary is the headquarters of the Western Division of the Canadian Pacific Railway system. The pay roll of this company at Calgary reaches the substantial sum of \$1,000,000 annually. This represents the employment of between 900 and 1,600 men in Calgary and district, and an added population of 2,000 or 4,000 people, residing in Calgary.

There are located here Assistant to the Second Vice-President, Superintendent of Irrigation, British Columbia Land Commissioner, General Superintendent, Division Engineer, Master Mechanic, District Superintendent, Assistant Superintendent, Resident Engineer, Assistant General Freight

Agent, Freight Claims Agent, Car Distributor, Travelling Baggage Agent, Bridge and Building Master, Roadmasters (two), Live Stock Agent, and Travelling Passenger Agent.

There is also located here the General Repair Shops for the Division, consisting of an erecting shop and machine shop. Three engines can be given a "general repair" in the erecting shop per month. An addition of six stalls was made to the round house in 1905, making in all twenty-four stalls. An extension has also been made to the machine shop and boiler house. Car shops have been erected with four tracks running through, accommodating sixteen cars. A new freight shed, six hundred feet long, costing over \$25,000, has just been opened and yard improvements, consisting of additional tracks, to the value of over \$18,000, have just been completed.

The Calgary Brewing & Malting Company's plant is equipped with the most modern machinery. They have a capacity of 100,000 barrels, or 2,500,000 gallons yearly, and employ 106 hands.

The Alberta Portland Cement Company, has a mammoth plant, with a capacity of 700 barrels per day, and employs about 120 men.

The Standard Soap Company, Limited, have one of the most up-to-date soap factories in America. The plant cost \$50,000, and has a capacity of 1,000,000 pounds per year. Thirty-five hands are employed, that receive \$500 per week wages. They are going to add to their plant shortly.

The Calgary Milling Company, Limited, have an elevator with a capacity of 225,000 bushels, a flour mill which turns out 175 barrels of flour daily, and owing to the increased demand for their flour at their branch offices at Hong Kong and Yokohama, will erect a mill this year with a capacity of 1,000 barrels a day. They employ 22 men, and on the completion of their new mill will employ one hundred men. Their branch house at Vancouver is supplied from Calgary and they will erect an elevator there with a capacity of 500,000 bushels this year to store Alberta Red Winter wheat.

The Western Milling Company's Flouring Mill has a capacity of 500 barrels per day, and their terminal elevator has a capacity of 75,000 bushels. They employ twenty hands.

Cushing Bros. Company, Limited, Planing Mills employ about one hundred men in

their head office factory here. They have a capacity of 700 doors a day, and in addition manufacture large quantities of windows, mouldings, turnings and all kinds of mill work.

The Eau Claire & Bow River Lumber Company employ one hundred hands, and have a capacity of 30,000 feet of lumber per day. Their annual sales amount to \$100,000.

The Western Planing Mills Company manufacture everything in the building line, and employ thirty-five men, and will have to increase their capacity to keep up with the demands.

The Great West Saddlery Company employ one hundred hands, and have a daily capacity of about forty sets of harness and twenty-five saddles.

The Brackman-Ker Milling Company is now erecting an enormous Oatmeal and Cereal Food Mill, that will give employment to a large force of men.

Messrs. P. Burns & Company employ about one hundred and thirty hands at their abattoirs and Calgary stores. Their abattoir has a capacity of 200 cattle, 1,000 sheep and 600 hogs per day, and their cold storage plant has a capacity of 5,000 carcasses of beef, 10,000 of sheep and 8,000 of hogs. They have forty-five retail meat markets in Brit-

ish Columbia and the Yukon, which are supplied from Calgary.

A large Biscuit Factory is now in course of erection, which will supply the Middle West with a high-class article.



## The Educational Capital of Alberta.

Climatically, commercially, educationally, and socially, Calgary stands without a rival in the West. Every religious denomination is represented in Calgary, and maintains commodious and tasteful places of worship. Within the last two and a half years over \$125,000 has been spent on new churches. Educationally, Calgary is well abreast of the times, with its public, normal and high schools, colleges, convent and private schools, where a finished education can be obtained second to none available in cities twice its size in Eastern Canada. There are nine public schools, in which about \$218,000 are invested, and in which 37 teachers are employed. The teachers' monthly pay roll is

\$2,100,50, and the number of pupils attending is 1,500.

Living is now moderately cheap, and with millions of acres under irrigation immediately east of the city, vegetables, eggs, poultry, butter and all the other side issues of the small farm under intensive culture, will soon be cheaper than they are at present.



## The Power and Fuel Question.

The power question is one of paramount importance in nearly every branch of manufacture. Power can be generated in Calgary at less cost per horse power than at any point in Canada depending on coal for fuel. No point in the West equals Calgary as a fuel supply centre. Extensive coal beds surround the city, and coals are available ranging in quality from the lignites to the true anthracites. The Canadian Northern Railway is now hauling coal for its locomotives from the rich fields adjoining Cal-

gary, and the Grand Trunk Pacific, will also depend for its fuel upon these deposits. Calgary industries are now using steam coal at a cost of \$2.50 per ton only.

A strong company is now engaged upon utilizing the Kananaskis Falls, west of Calgary for the generation of electric power, which will be transmitted to this city and local capital is at present conducting boring operations for natural gas close to the city, with every chance of success.

The opening up of a new coal mine, the Bankhead Colliery, by the Canadian Pacific Railway Company, lying immediately north of Cascade Mountain at Banff and within some two or three miles of the Canadian Pacific Railway, gives promise of being of incalculable advantage to Calgary. A branch line of railway has already been constructed and development operations are being actively prosecuted. This mine now has an output of 3,000 tons per day, if required. No expense has been spared in its development, hence coal is mined at a minimum of cost. Already enough has been produced during development to indicate that while there is a great variety in the class of coals so far as crushing is concerned, they all possess splendid heating qualities. As the company intends to utilize this mine to a

very large extent as a fuel supply for its locomotives it will ensure a very much better quality of coal being supplied than if the enterprise were managed wholly as a domestic supply mine. This coupled with the fact that it is being operated by a company strong financially, and whose prosperity is intimately interwoven with the community, which in this case is the consumer, warrants the conclusion that cheap coal for Calgary is now an assured fact for all time to come.

In addition to the C. P. R. Mine, coal is produced at Blackfoot, Fish Creek, Sheep Creek and Knee Hills. A railway to the latter point is projected. The Knee Hill is an excellent domestic and steam coal, and will no doubt be placed on the market at a price not exceeding \$3.00 per ton at Calgary.



## Industrial Opportunities.

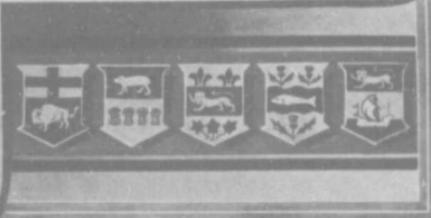
To refer to the industrial openings existing in this city involves almost a forecast

of what Western Canada will ultimately demand in the way of manufactured products. The West possesses a wealth of raw materials. The forests, mines and gigantic agricultural and live stock industries con-

tinuous to Calgary are particularly lavish in this respect. The shrewd "captains of industry" in Canada and the United States are beginning to comprehend the vast resources of Alberta, and to recognize that

the present is the psychological moment. The West is loyal to its industries and to the men behind them, and those who cast their fortunes in with the people of Western Canada will reap their reward.

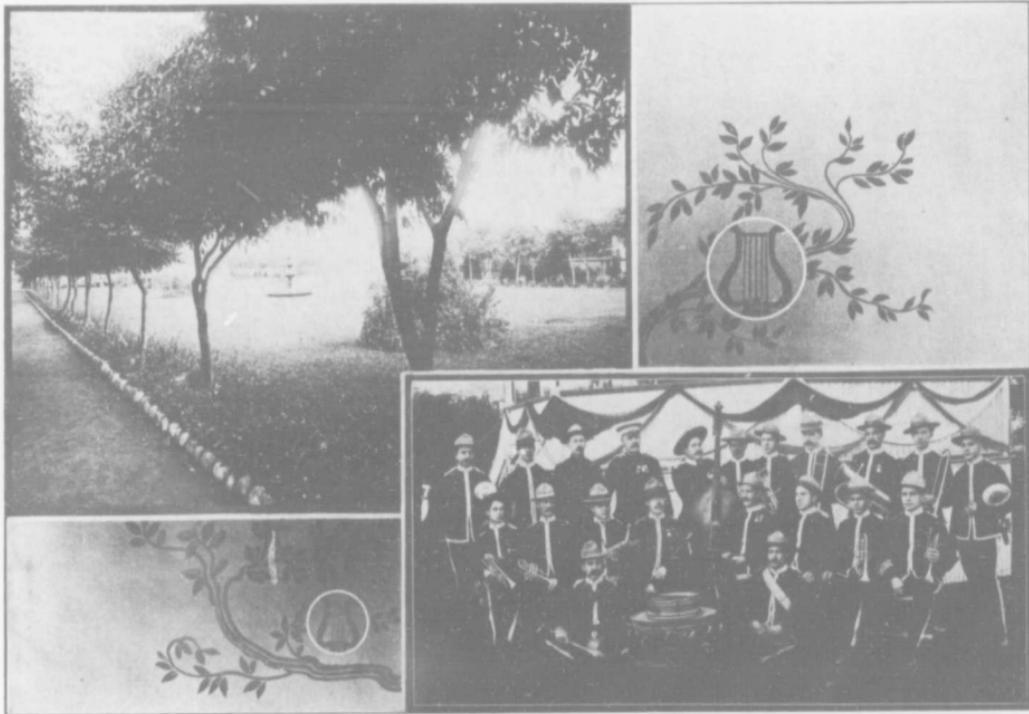




EARL GREY and Party

EARL and COUNTESS GREY and LADY EVELYN

C.P.R. Gardens



15th Regiment Band

Residence of T. OWEN BALDWIN

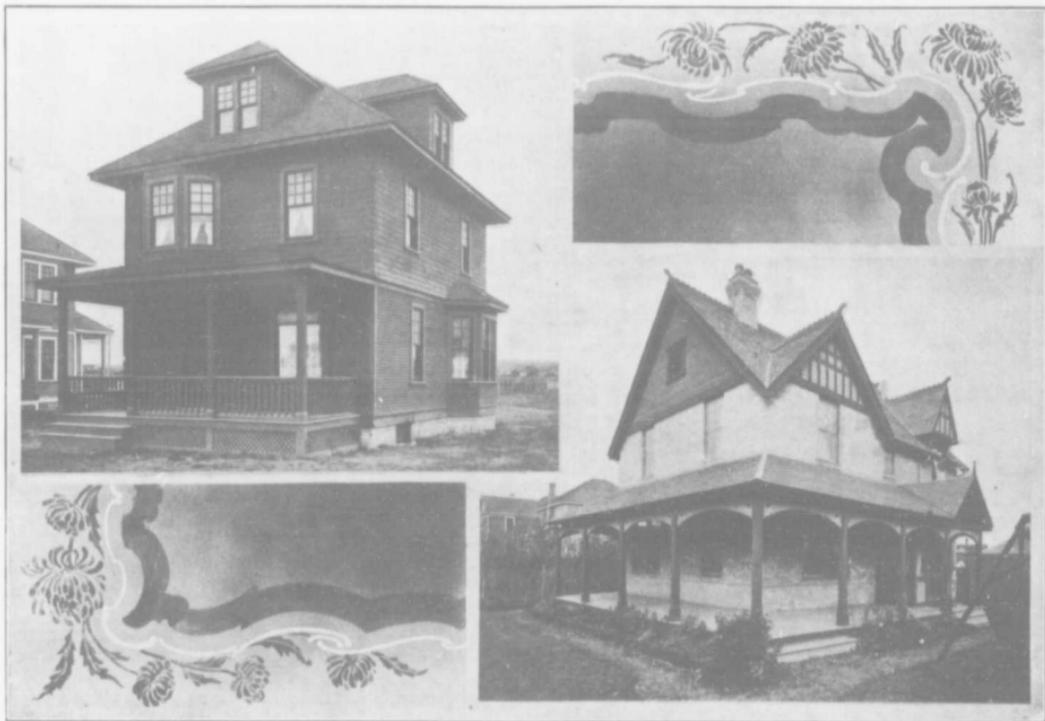
The Bow near Calgary



A Glimpse of the Island

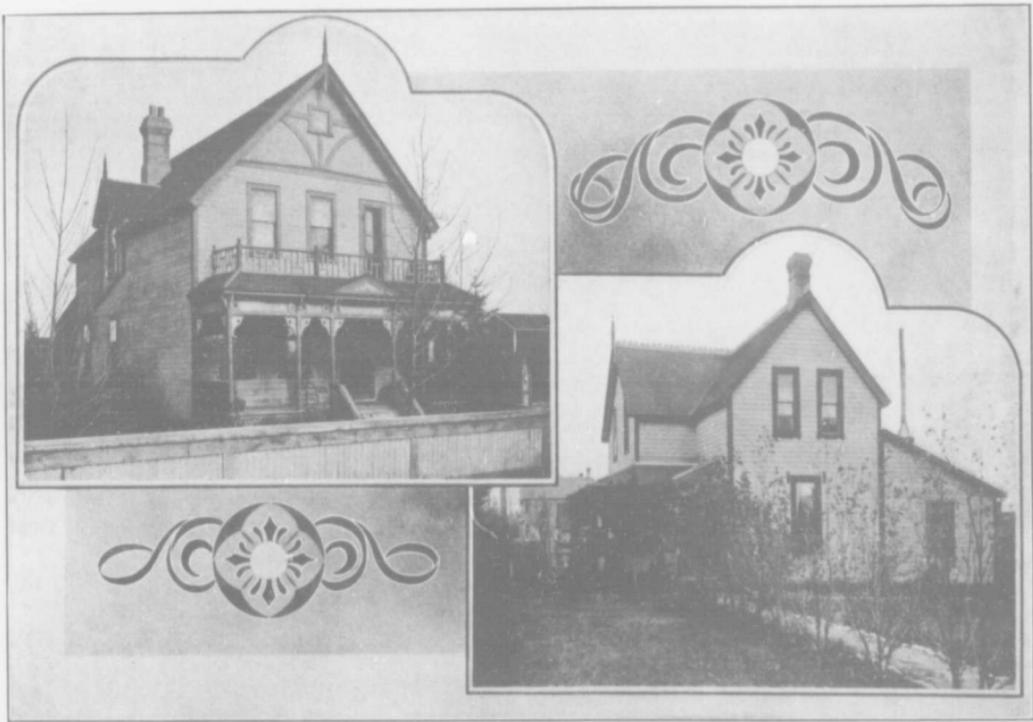


Residence of GEO. MAY



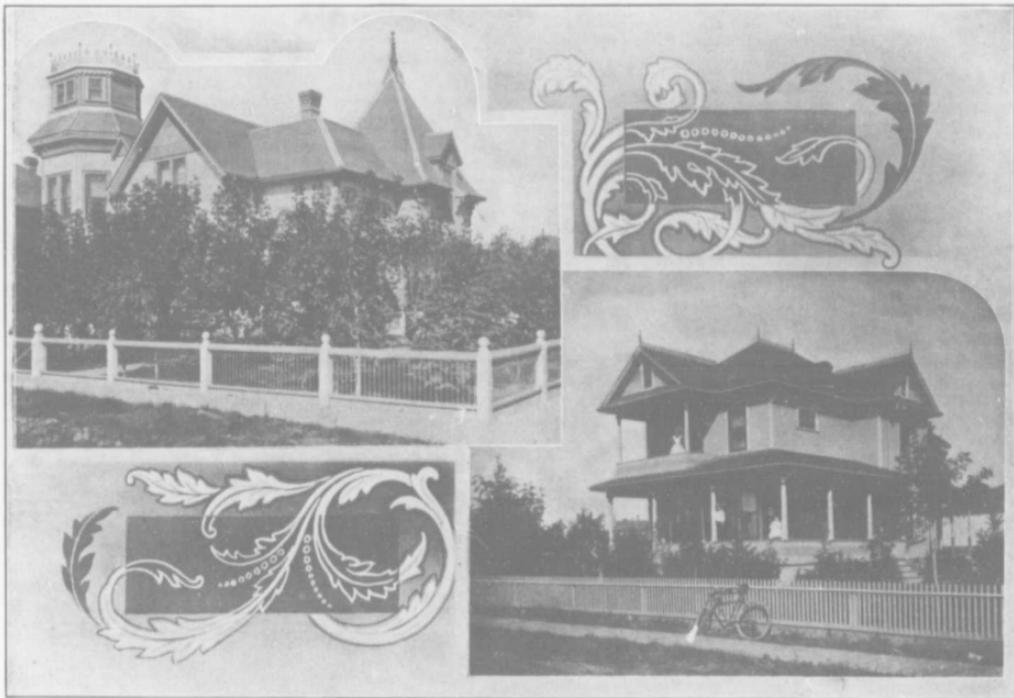
Residence of W. D. WYLIE

Residence of CLIFFORD T. JONES



Residence of Jas. MUIR, K.C.

Residence of Jas. H. TOMLINSON



Residence of S. J. CLARKE

Residence of E. J. YOUNG

Residence of J. W. FULLBROOK

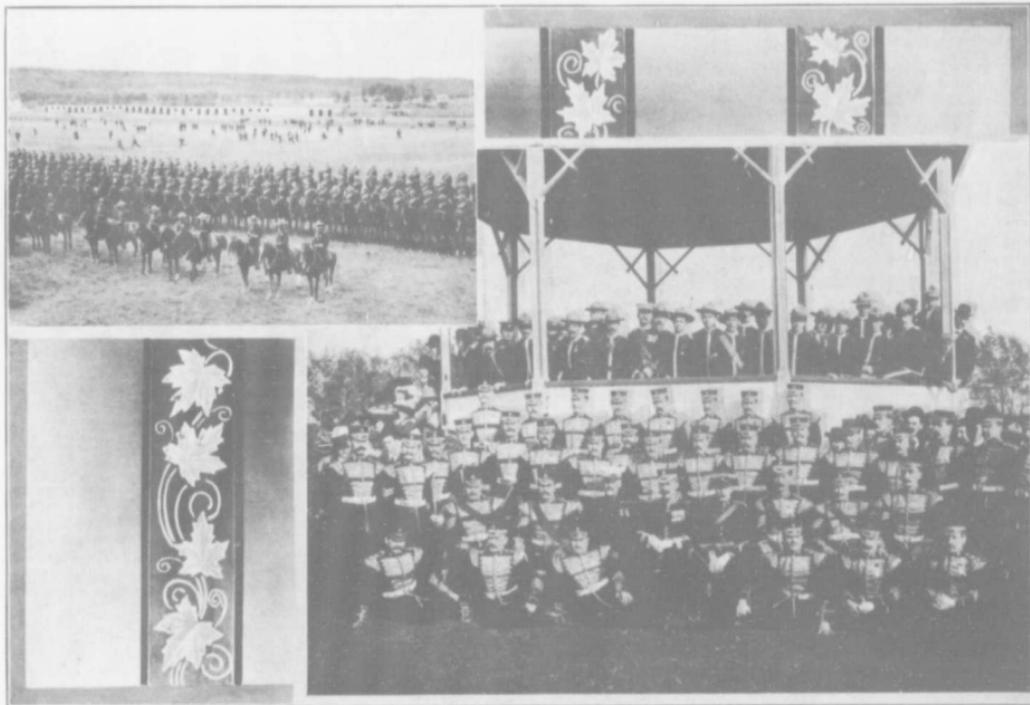
View on the Bow



View on the Elbow

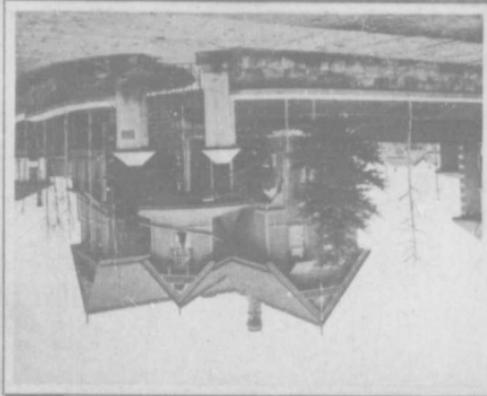
Fourteenth Avenue looking east

R. N. W. M. P.

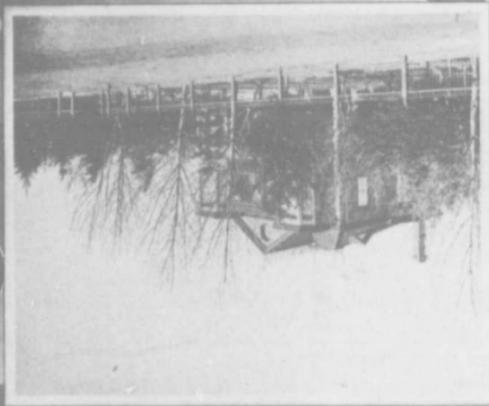


Irish Guards and 15th Regt. Bands

Residence of Dr. LAFFERTY



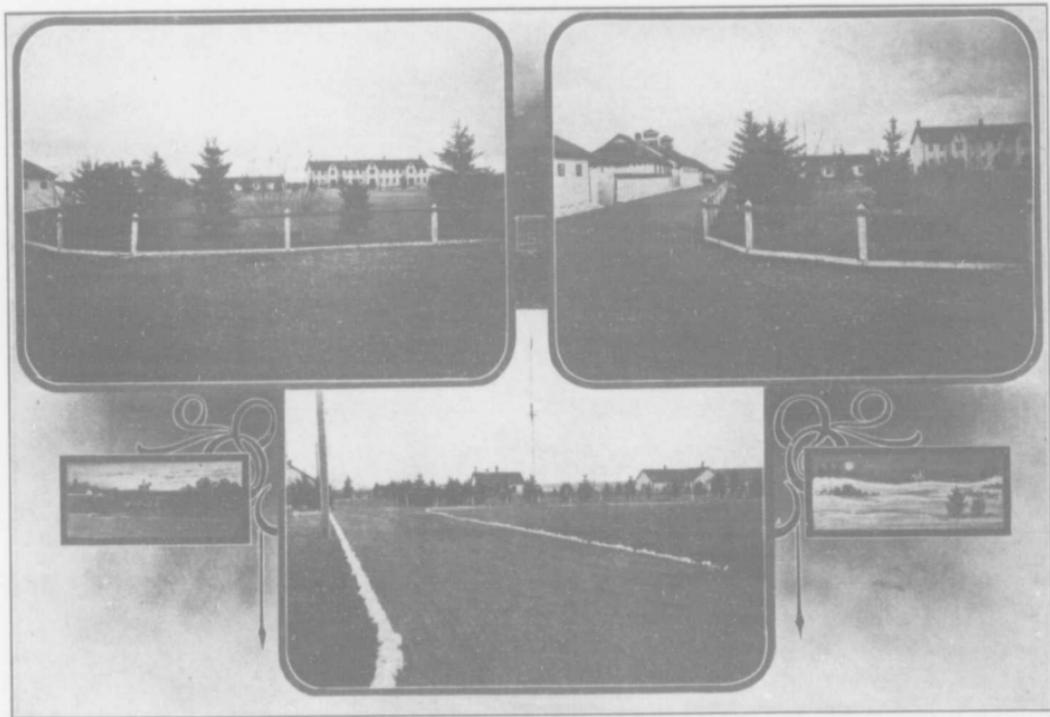
Residence of W. B. WINTER





Residence of F. F. HIGGS

Residence of E. S. SALES

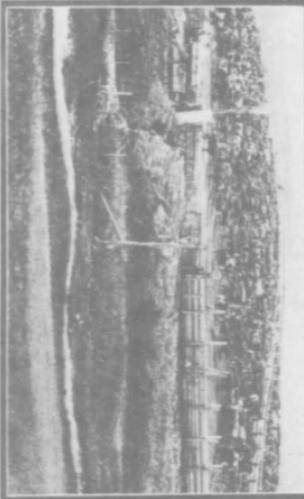


R. N. W. M. P. Barracks

Cattle going through the dip



A beautiful watering place



A Cattle Dipper's Station



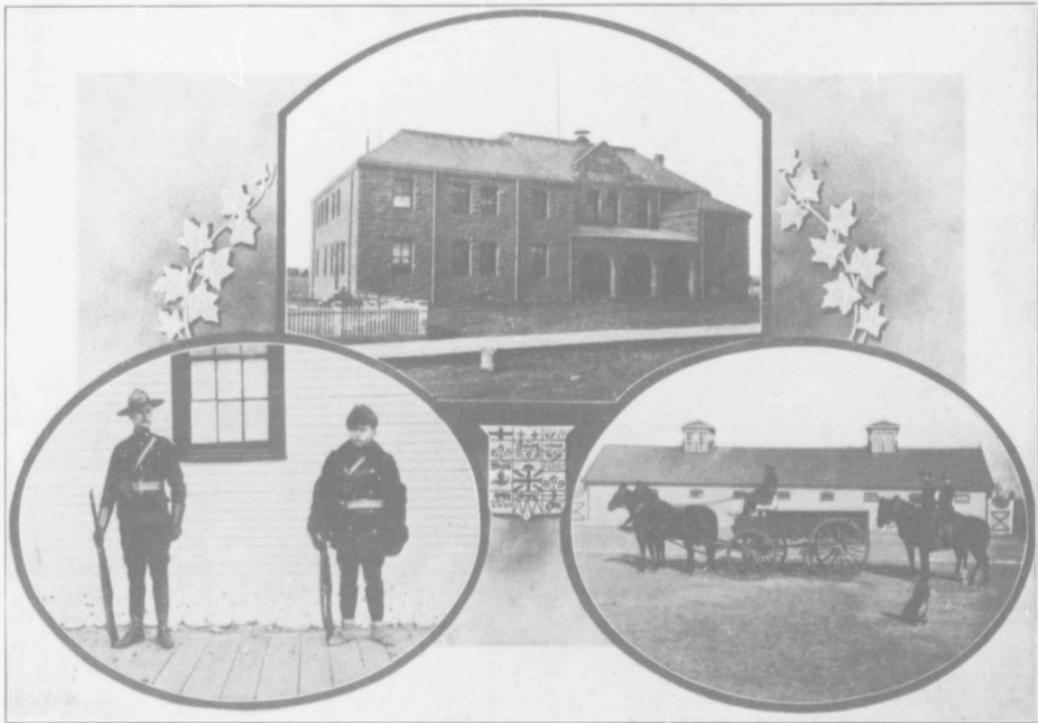


Residence of A. ALLIN, 12th Avenue



Residence of F. T. WEIR

Calgary's Court House



R.N.W.M.P. in Summer and Winter Costume

Mounted Police Patrol Party

St. Hilda's College

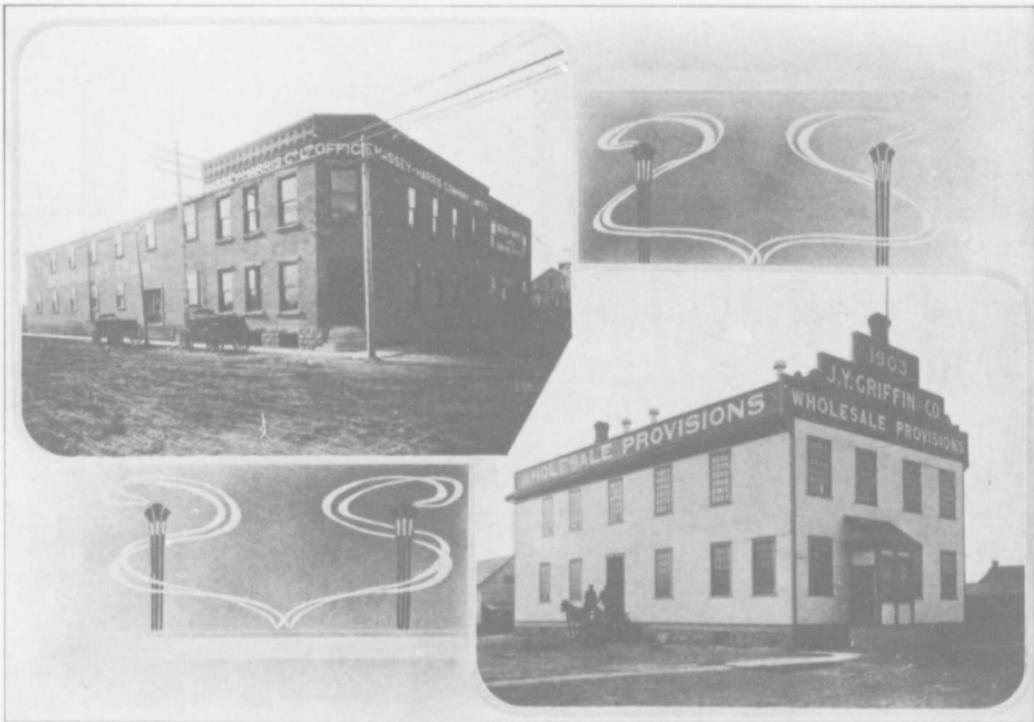


Residence of W. E. TONEY



Residence of W. GALLAGHER

Residence of J. F. GLANVILLE



MASSEY-HARRIS COMPANY, Limited, Farm Implements and Machinery

J. Y. GRIFFIN & CO., Limited, Wholesale Provisioners



International Harvester Company of America



DINGLE & STEWART, McCormick's Biscuits and Confectionery

Residence of MAYOR EMERSON



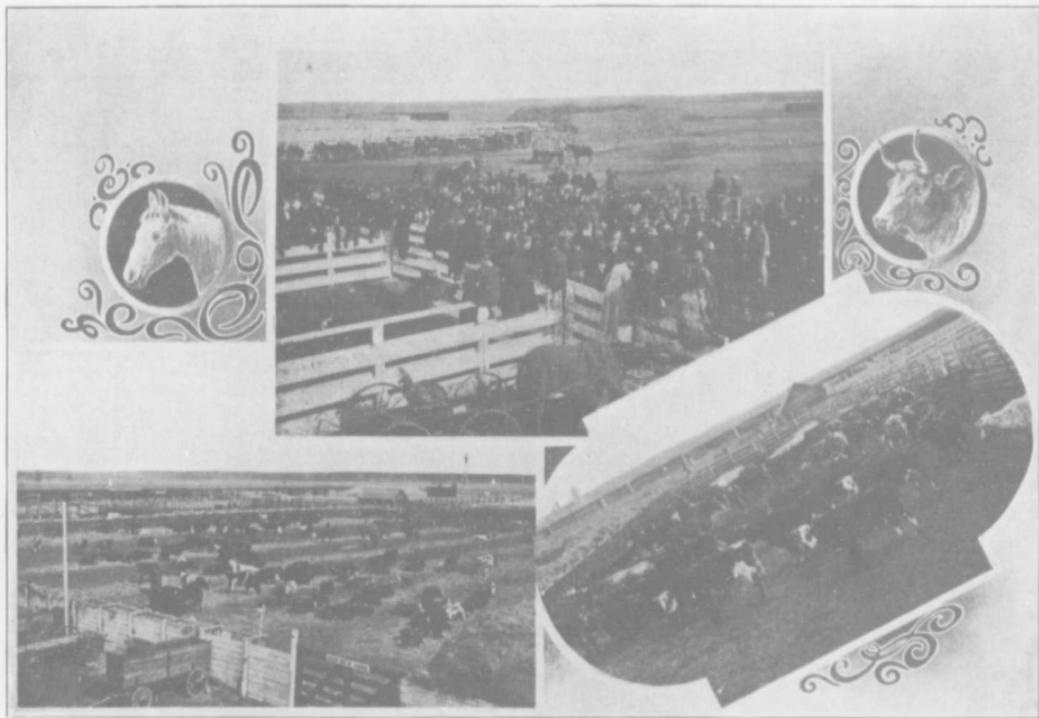
Residence of J. CARDELL



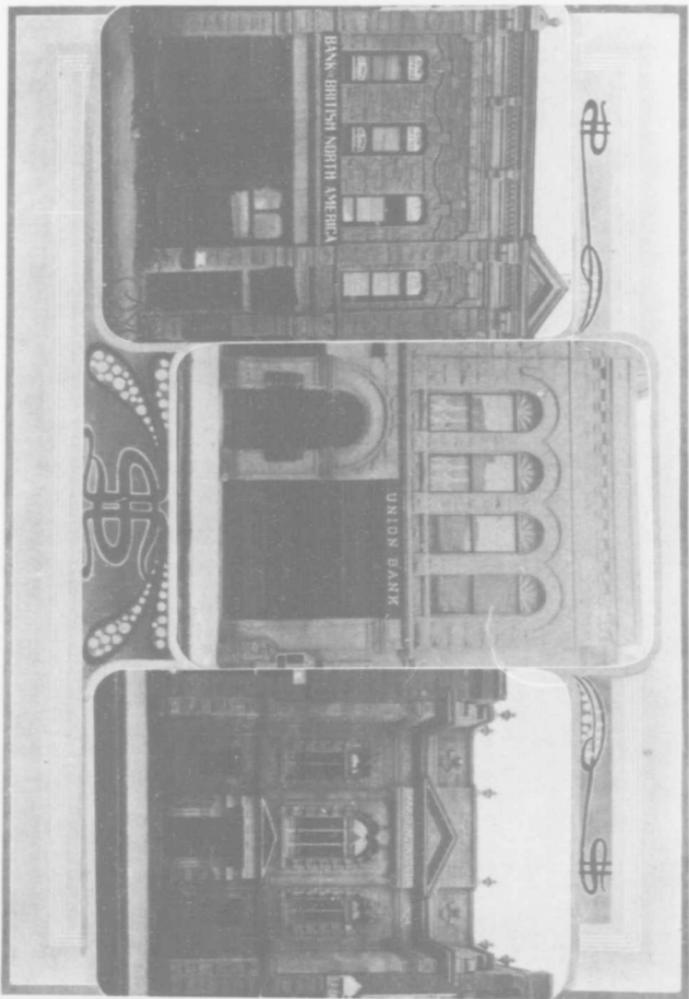
Residence of MISS BRADEN



Residence of J. A. NOLAN



Typical Scenes in Calgary Stock Yards



Bank of British North America

Union Bank

Bank of Nova Scotia



The Molsons Bank

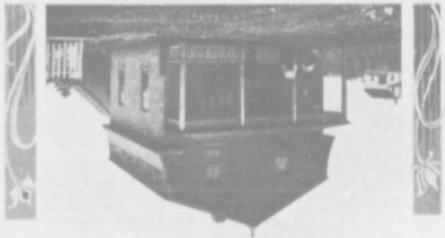
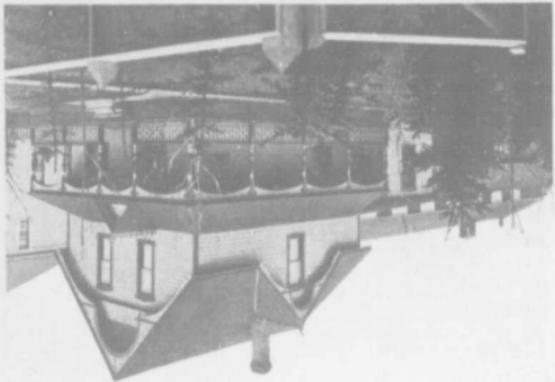
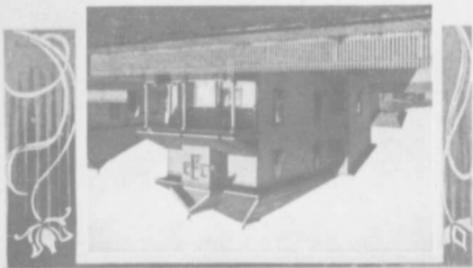


The Merchants Bank of Canada

Residence of E. C. KING, Junr.

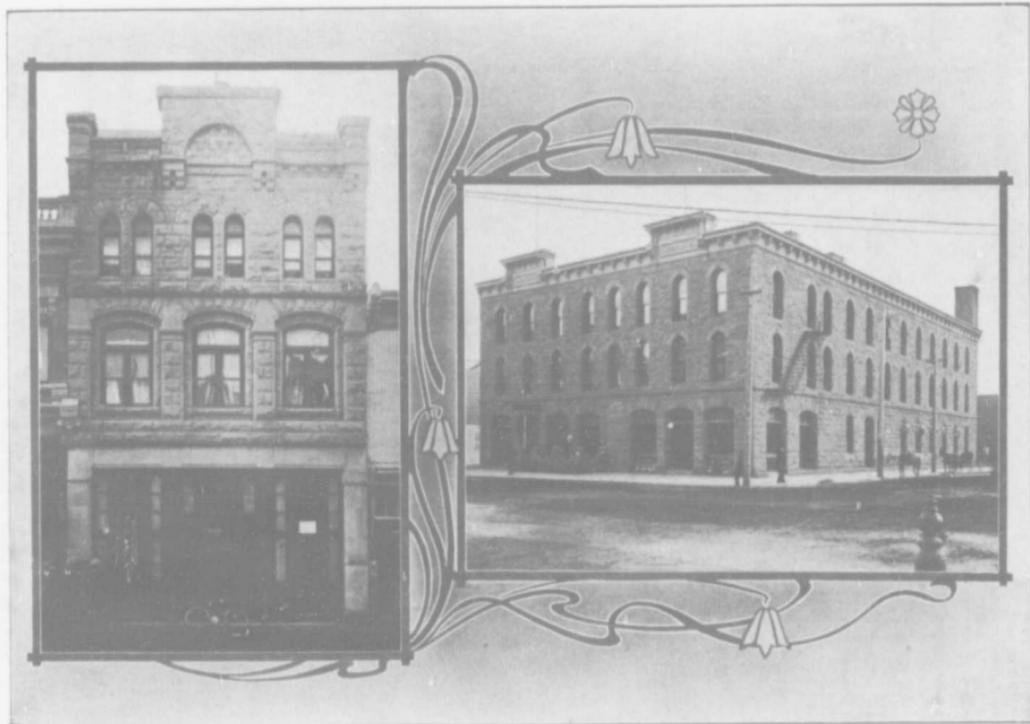


Residence of Mrs. COSTIGAN



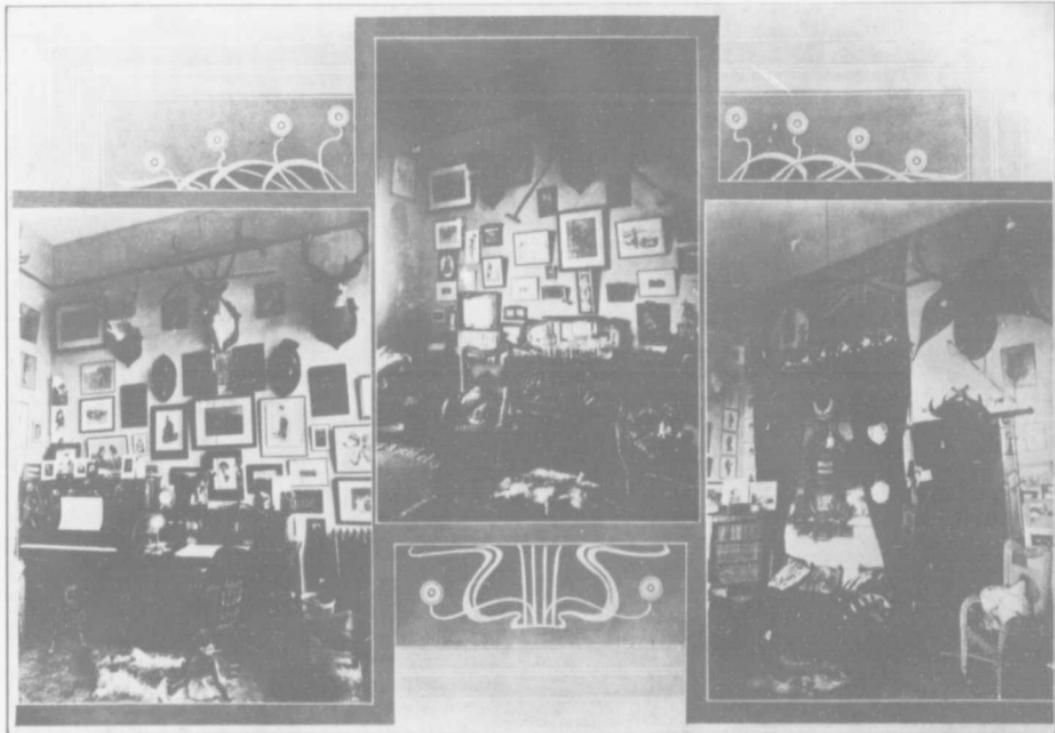
Residence of E. McBRIDE

Residence of JOSEPH BOYD



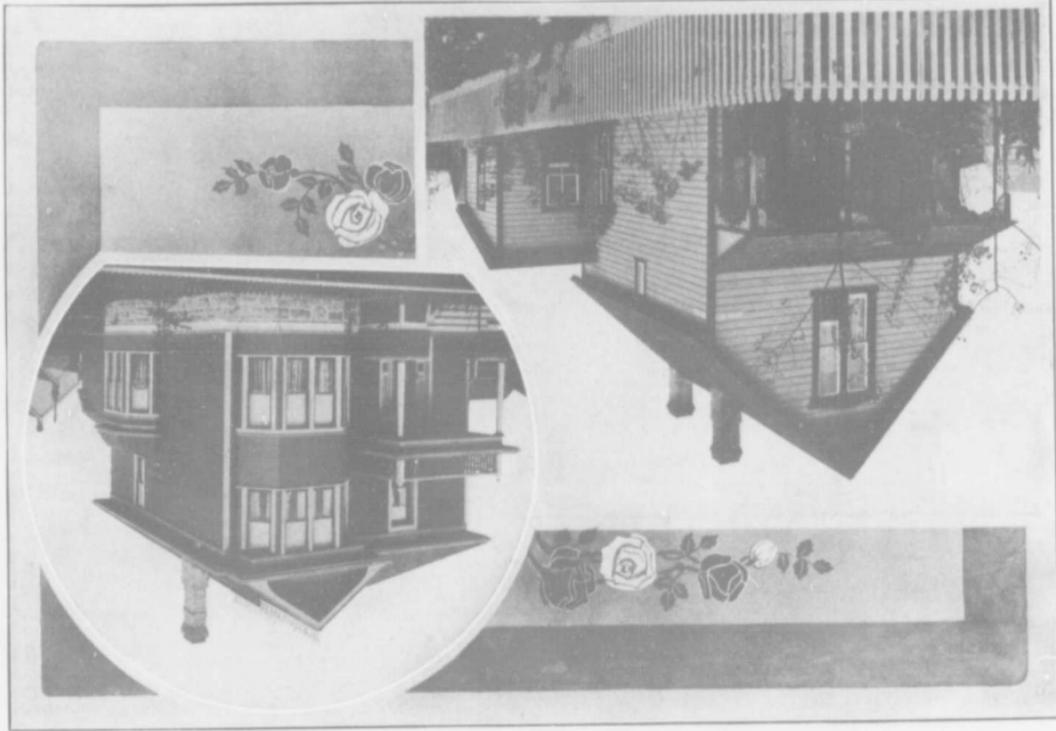
The Victoria Hotel

The Alberta Hotel

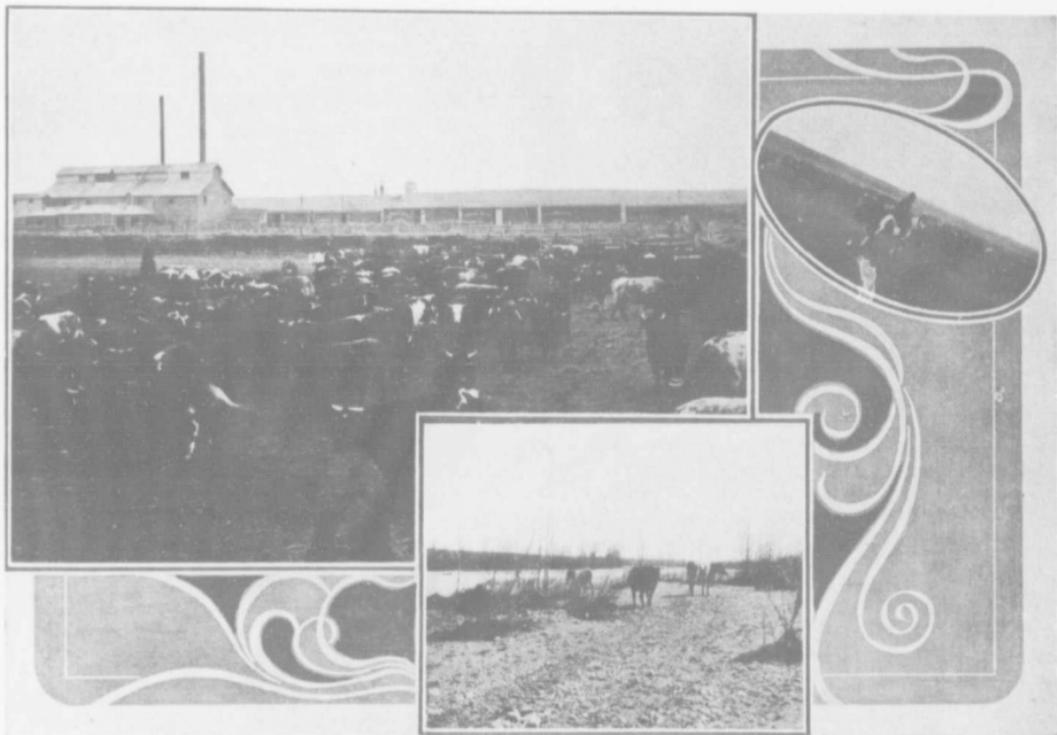


Bachelor Apartments of FRED, C. LOWES

Residence of N. M. BURNETT



Residence of F. McDONALD



Where the Good Red Beet that Feeds Old England Comes From.



A Striking Variety Afforded by the Great North West.

Residence of ROBT. POWELL



Residence of A. ALLAN



Residence of W. L. WALSH

Residence of JAMES SHORT

Residence of CRISPIN E. SMITH.



Residence of P. J. NOLAN.



Residence of W. G. HUNT.



Residence of W. J. RILEY.

Victoria School



Western Canada College



Central Public School

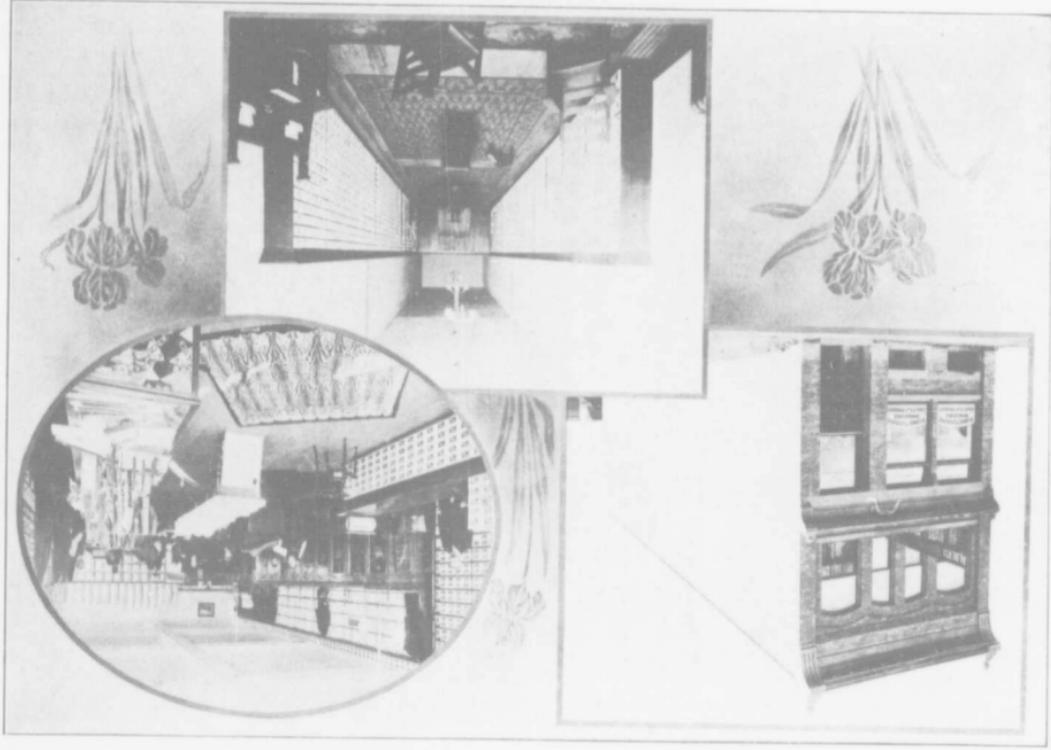


The Bole Drug Company



CAMPBELL BROS. & WILSON, Wholesale Grocers

Interior of TROTTER'S Shoe Parlor



PENNETT & SAVAGE, Wholesale Foot & Shoe

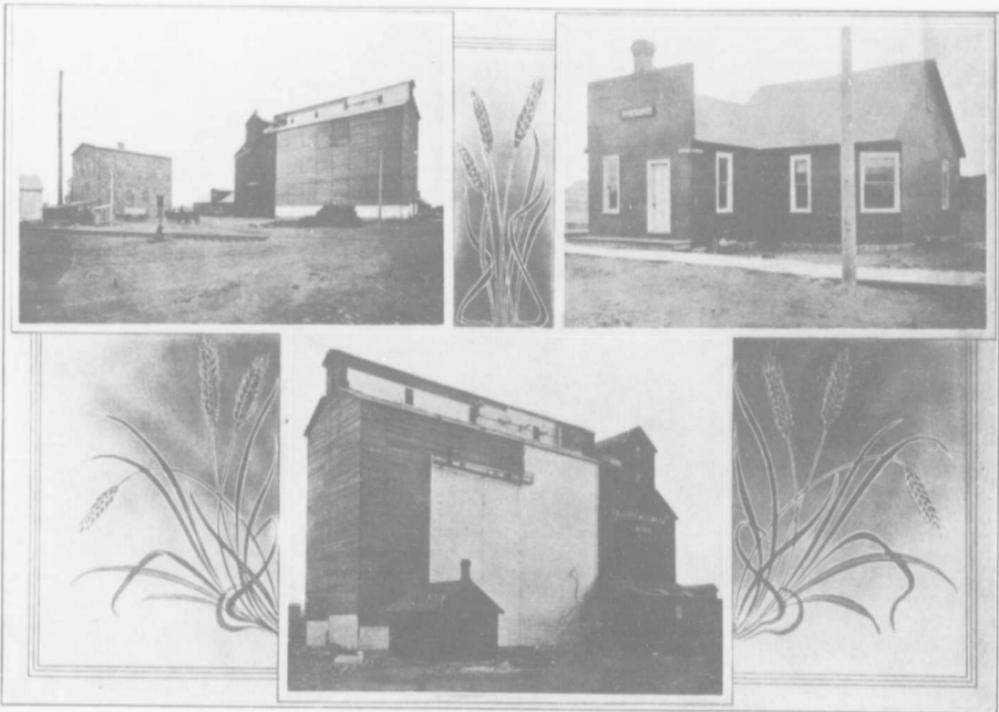
Interior of WM ROBERTSON'S Coat's, Fur and Upholstery Establishment



THE HUDSON BAY CO'S STORES



Cameron Block



Calgary Milling Company's New Elevator, Flour Mill and Business Office

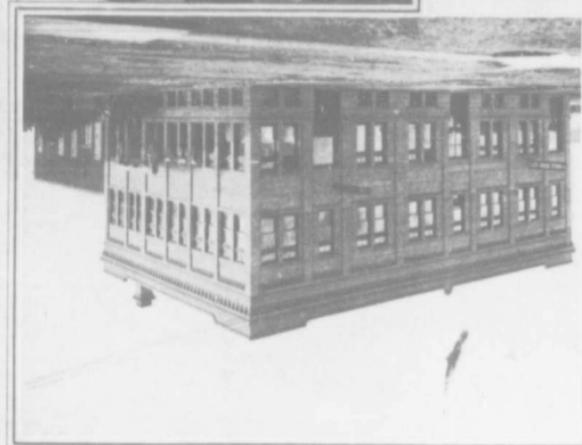


The Canadian Bank of Commerce



The Imperial Bank of Canada

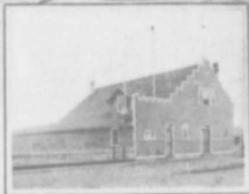
JAMES TURNER & CO., CANADA GEORGE, LONDON



The Bark of Montreal



Hull's Opera House



C. M. R. Dwell Hall



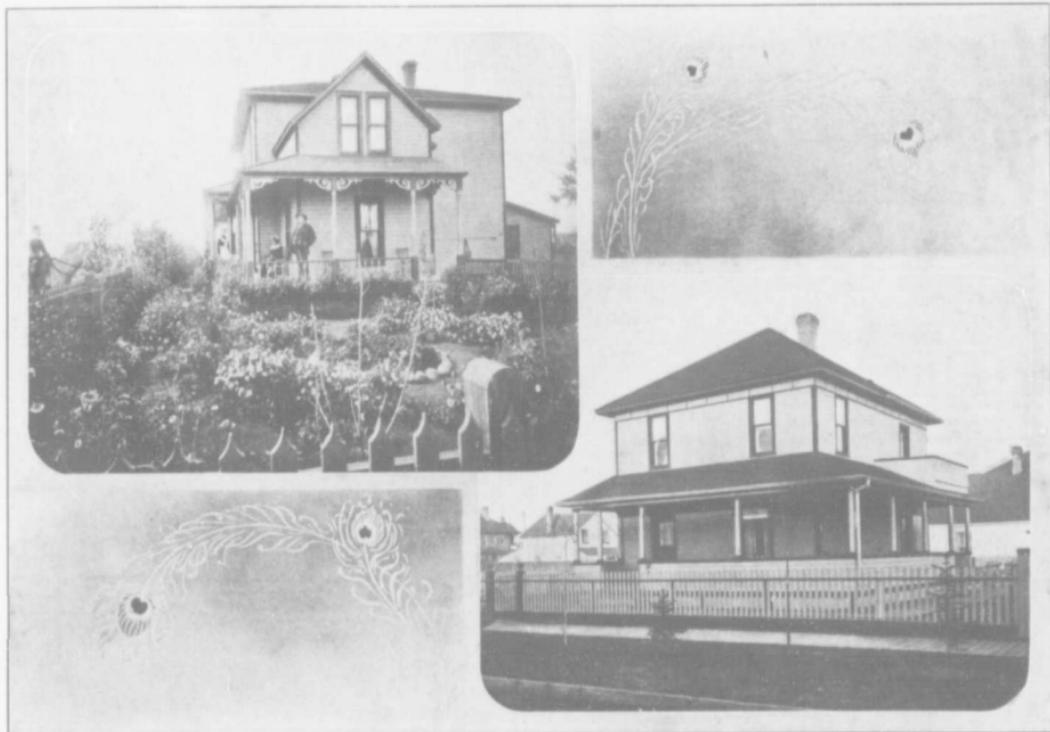
Interior of CURRY & COPE'S, Drug Store



The Herald Block

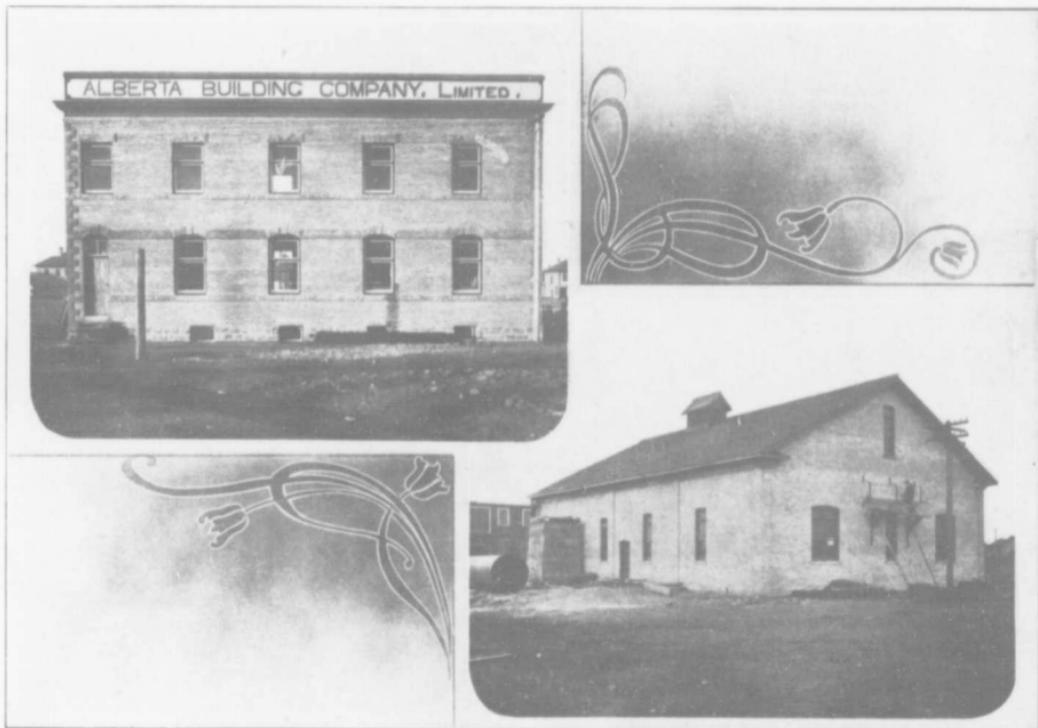


The Armstrong Block



"Bow Peep" The Residence of E. HODDER

Residence of Hon. JNO. S. HALL



Alberta Building Company, Limited

Calgary's first step towards Municipal Ownership—The New Electric Light Plant

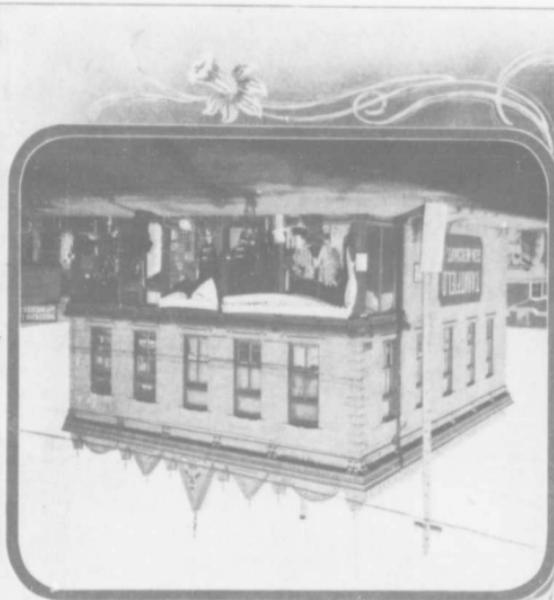


St. Mary's Hall

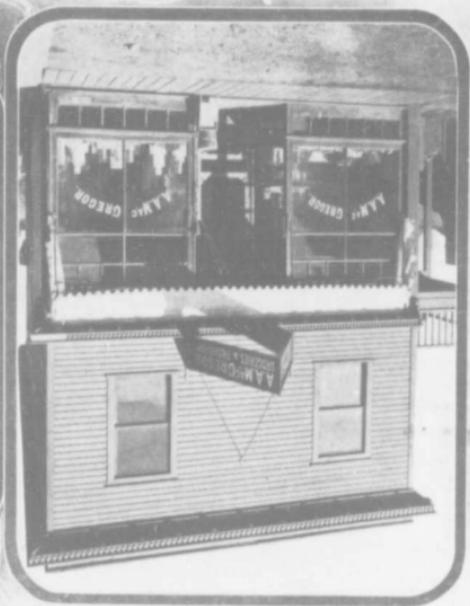


The Convent of the Sacred Heart

L. A. HATHFIELD, GEORGETOWN, MARYLAND



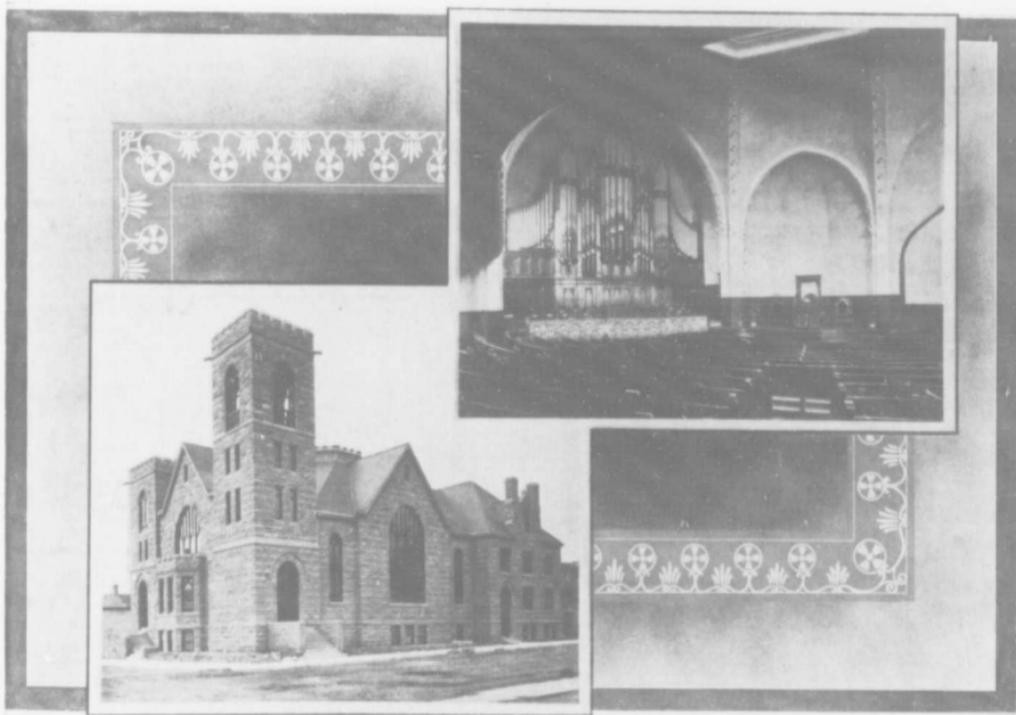
A. A. MURPHY, GEORGETOWN, MARYLAND





The Sample Rooms of the Alberta Hotel, N. D. JACKSON, Proprietor

The MACPHERSON FRUIT CO., Limited



Central Methodist Church (Cost \$75,000)

Organ and Pulpit in Central Methodist Church



Salvation Army Barracks

Salvation Army Rescue Home

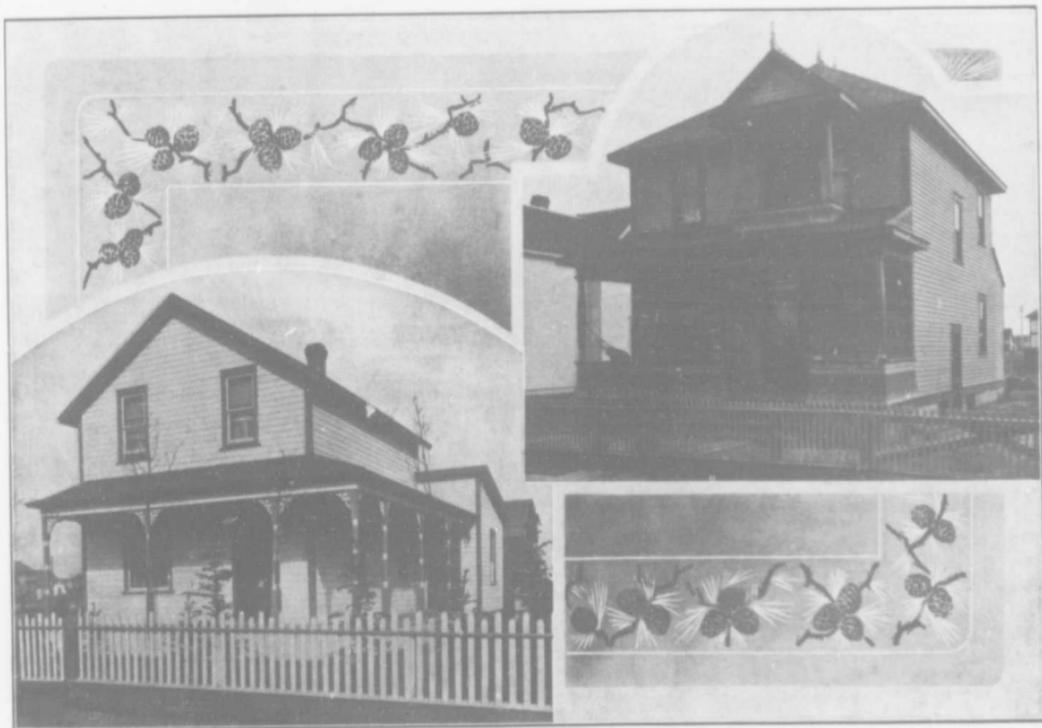
Residence of H. HASKINS



Residence of E. L. RICHARDSON

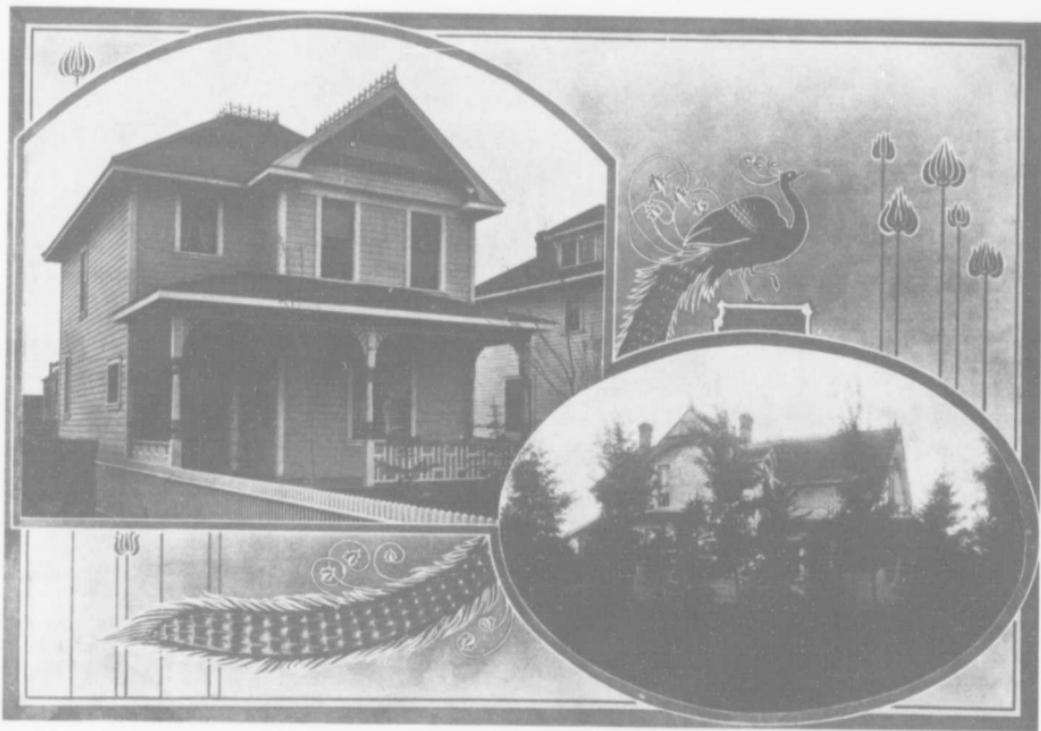


Calhoun's Greenhouses, JOHN EMERY, Proprietor



Residence of S. E. WALT

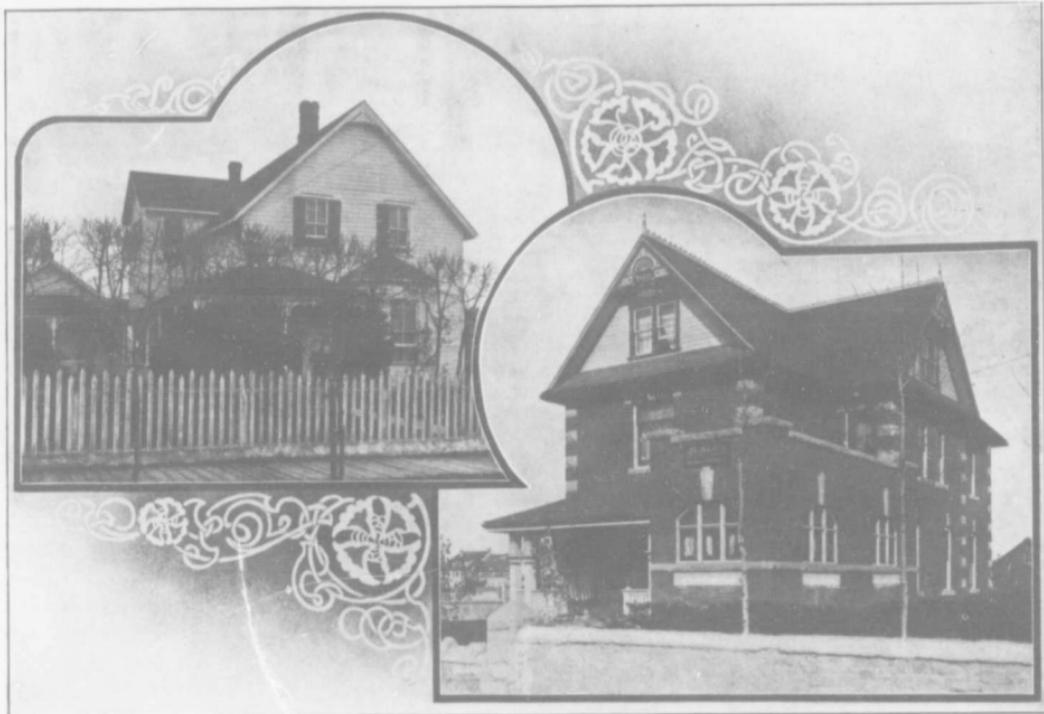
Residence of FRED McKAY



Residence of O. C. SMITH

Residence of Hon. W. H. CUSHING

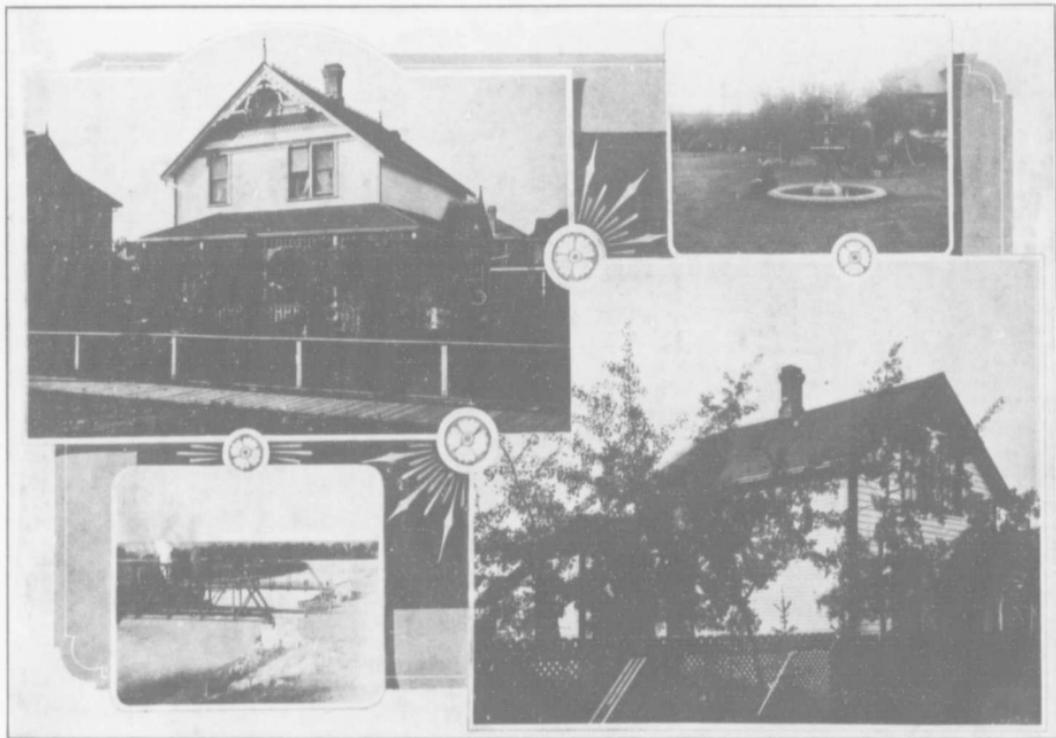
Residence of Dr. H. G. McKID



Residence of Dr. T. H. BLOW

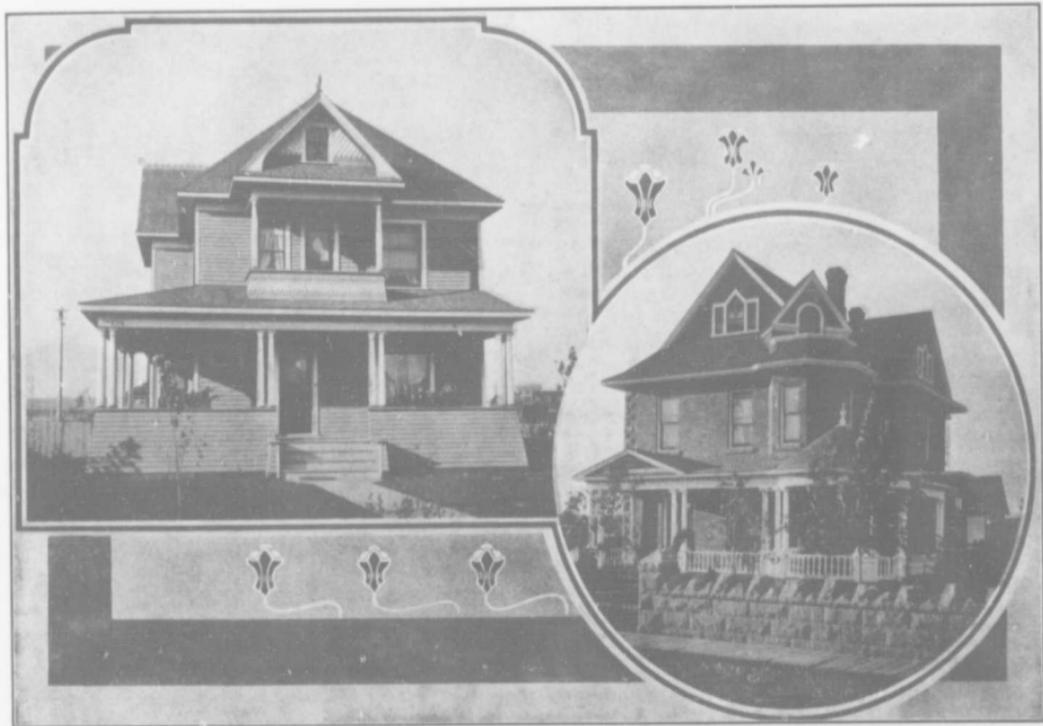
Residence of FRED ADAMS

In the C.P.R. Gardens



C.P.R. and Traffic Bridges and meeting of Elbow and Bow rivers

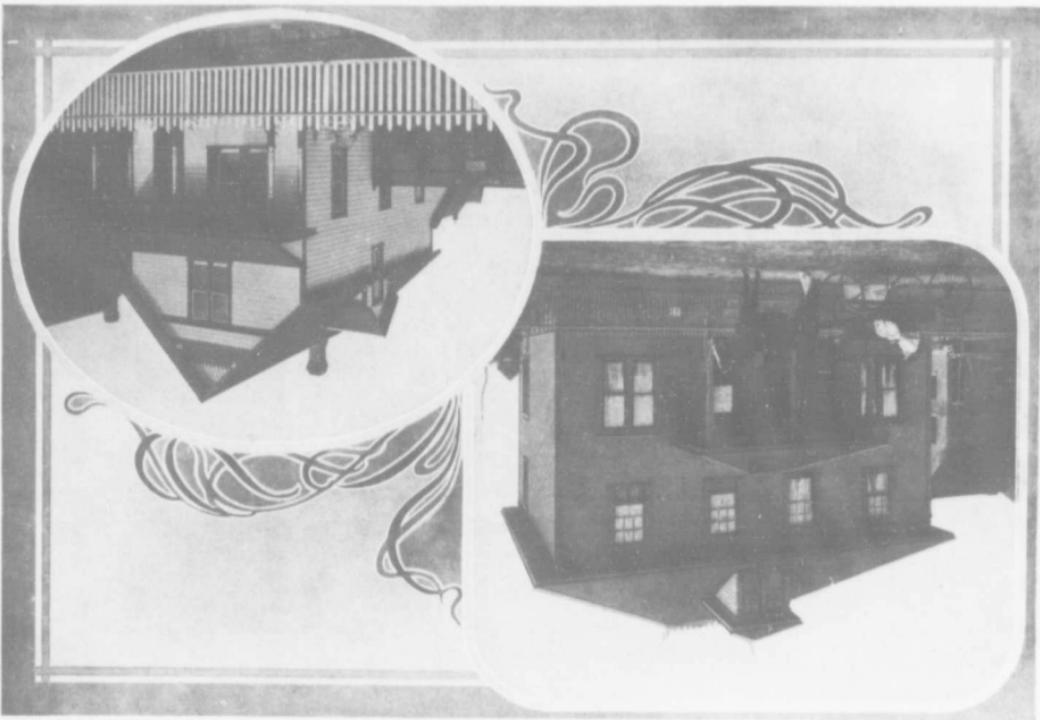
Residence of W. H. MANAREY



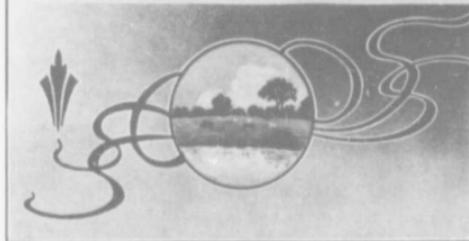
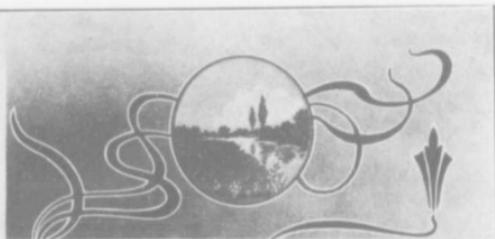
Residence of GEORGE BAILEY

Residence of A. VICTOR ANDERSON

Residence of FRED W. HARDY

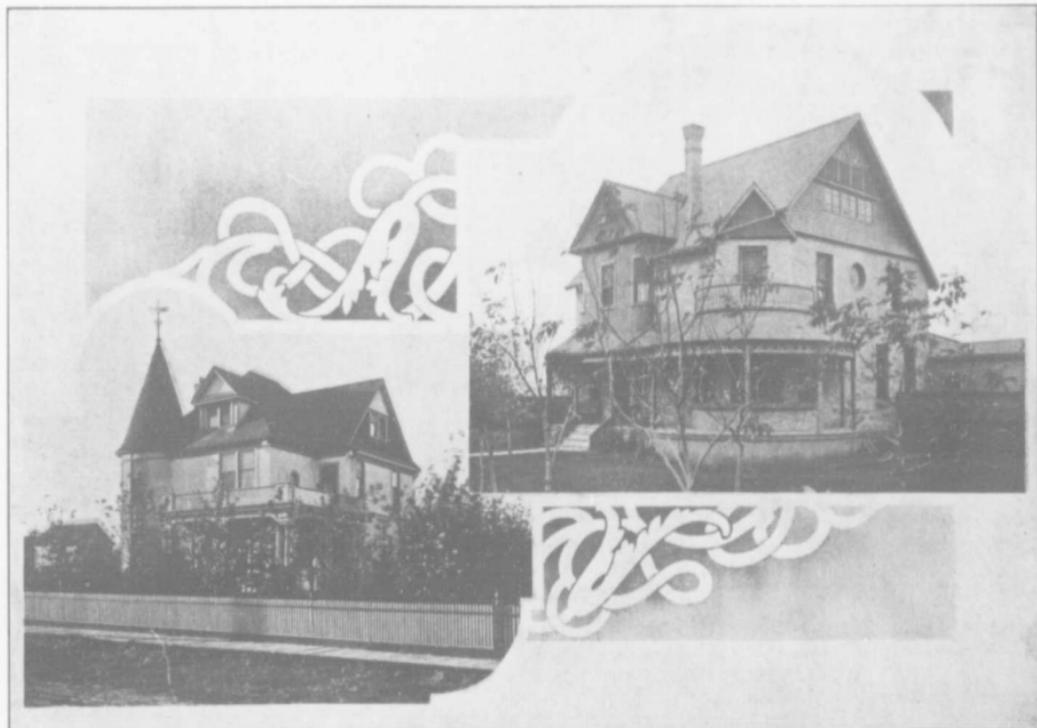


Residence of DAN CASHMAN (Property of S. E. Wall)



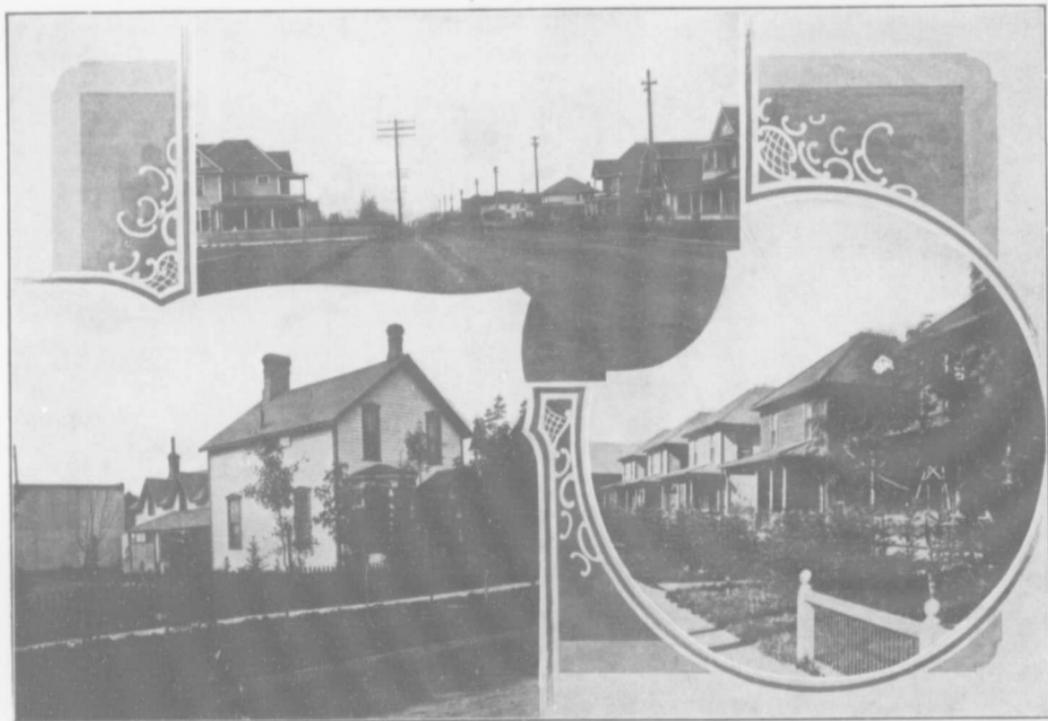
Residence of A. L. BEERS

Residence of H. J. FREEMAN



Residence of J. J. YOUNG

Residence of R. R. JAMIESON



Residence of J. H. TOTTEN

Twelfth Avenue, looking west

A row of residences owned by S. J. CLARKE



Residence of Chas. E. KNIGHT

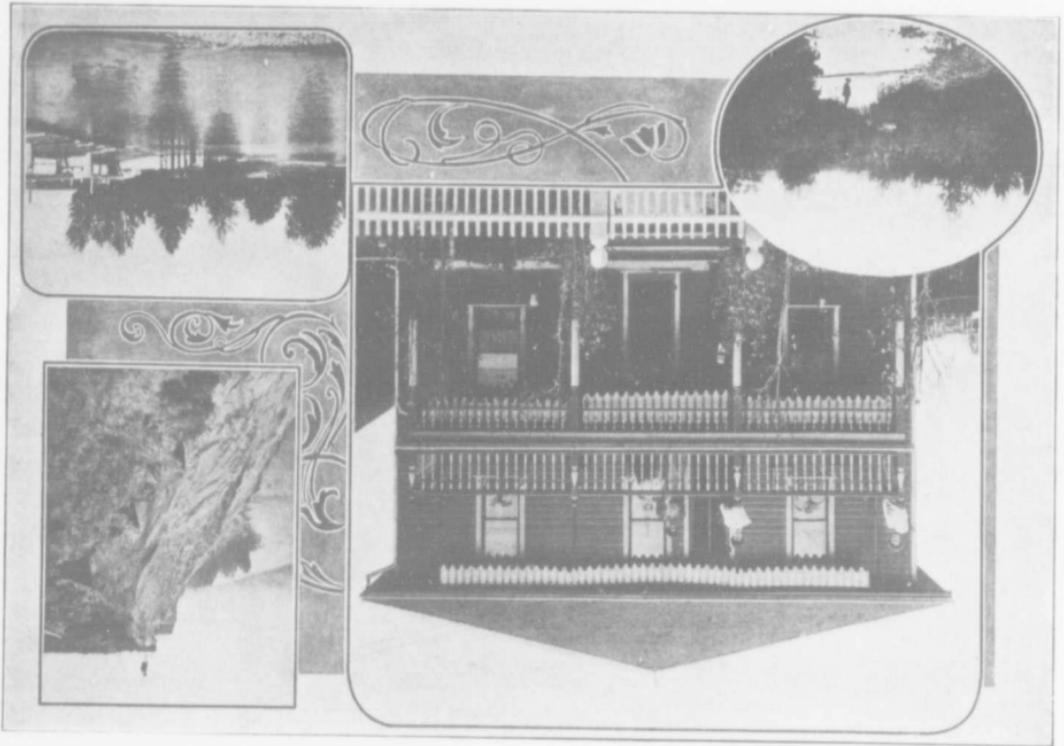
Residence of Wm. CARSON



Residence of J. D. McARA

"The Wigwam"

F. FAIREY'S Terrace



On the bluff

Low Chase top dam

Charles Hunt, J. C. CHARLES, Prop.

Cut bank along the Bow

Along the creek on the island



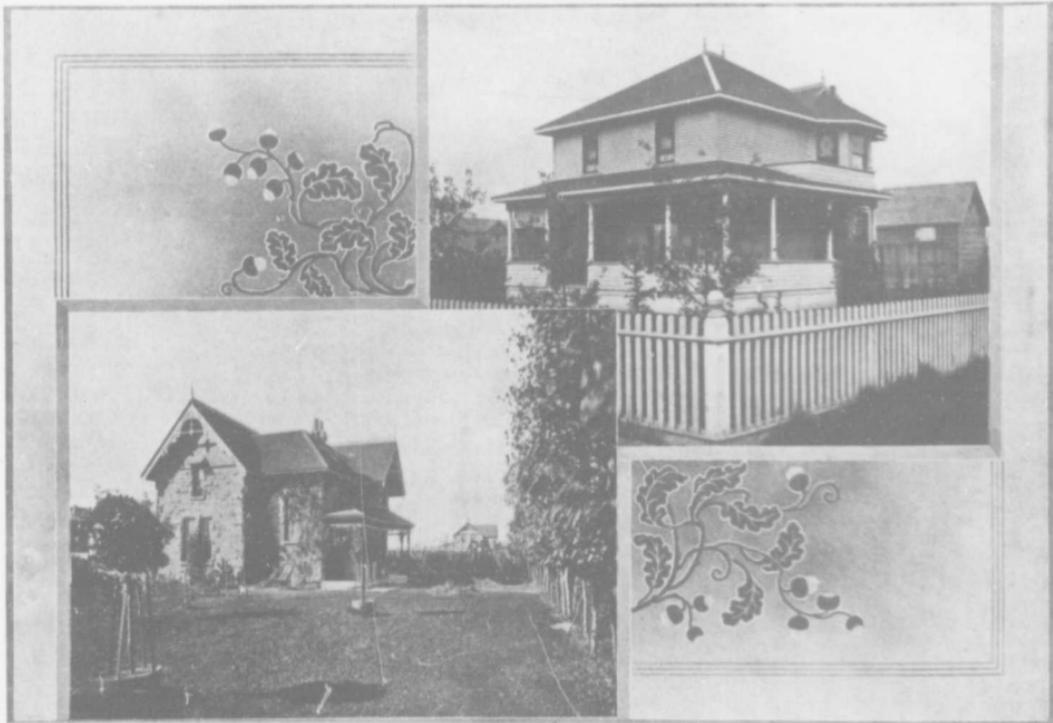
Residence of W. R. HULL

A favorite spot for fishing



Holy Cross Hospital

St. Mary's Church



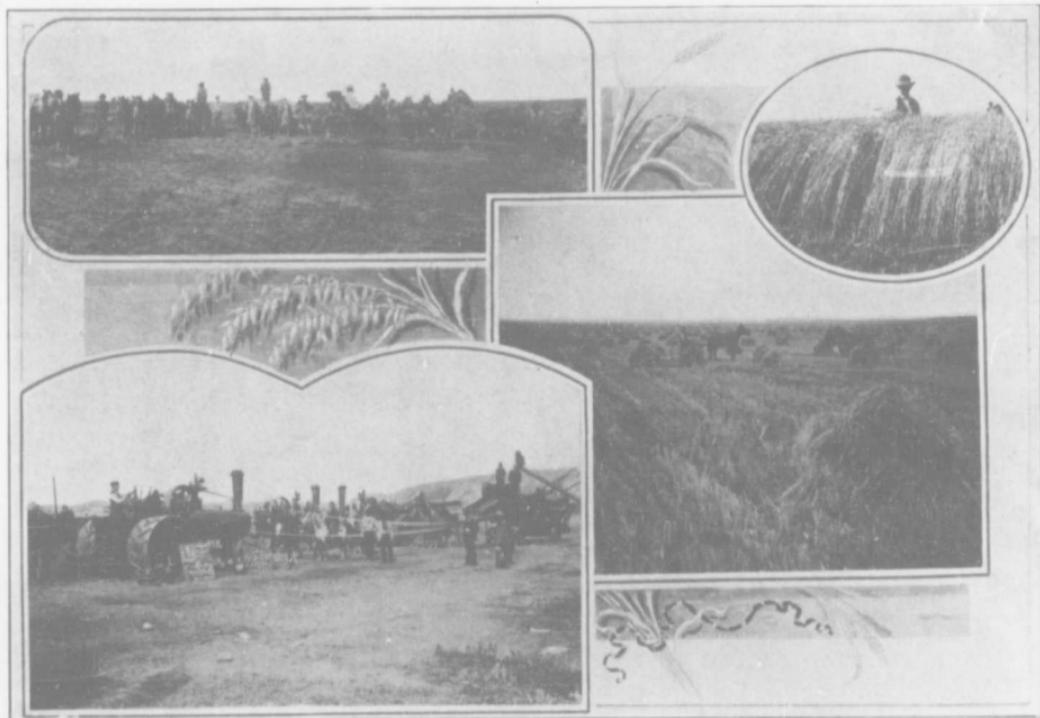
Residence of W. B. BARWIS

Residence of L. T. MEWURN

Eau Claire Lumber Co's. Yards



Catouy Gas Works

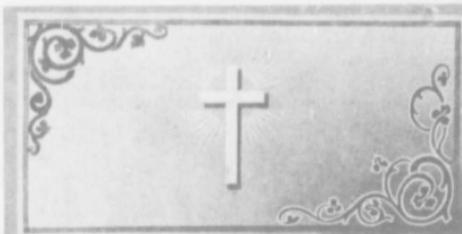


How the Raw Material is Prepared for the Mill Men



The annual banquet of the Board of Trade at Calgary

The rotunda of the Alberta Hotel

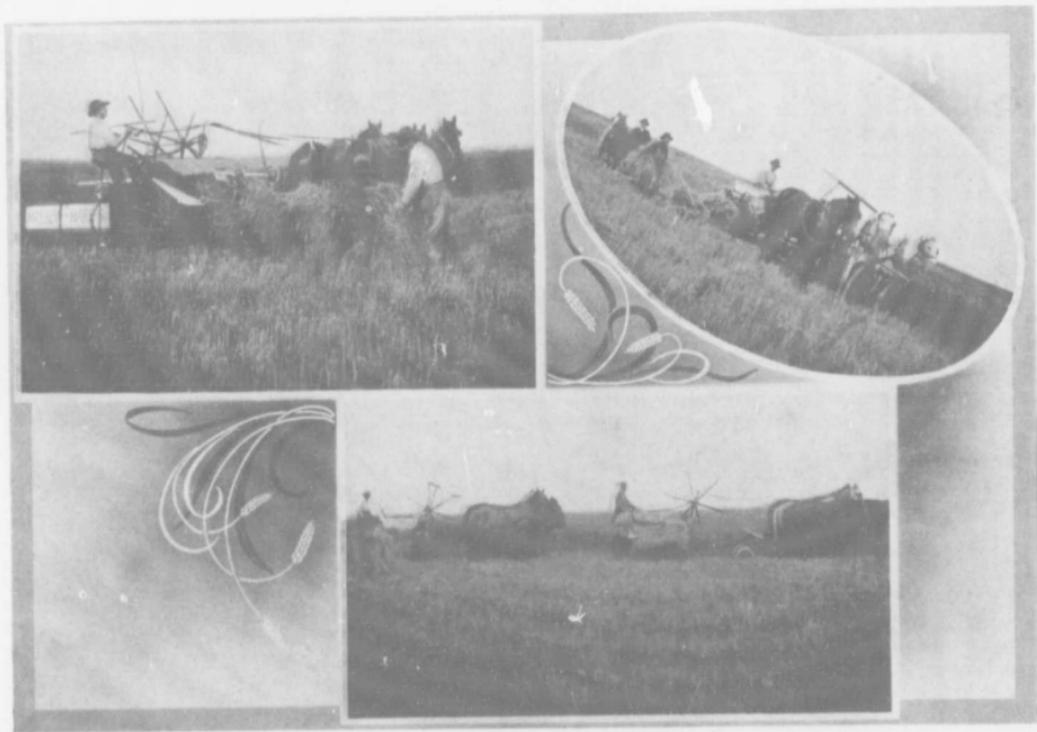


Knox Church

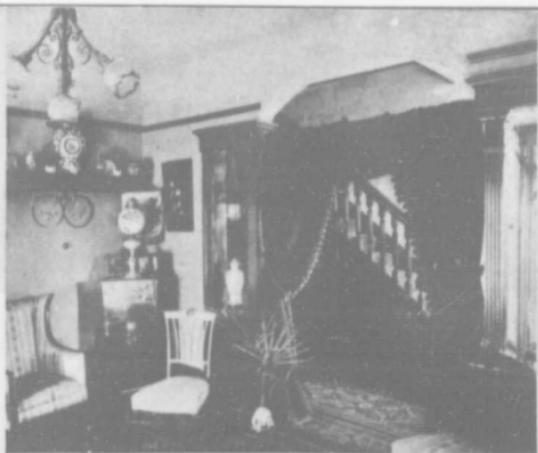
Church of the Redeemer



The Ancient and Modern Way of Conquering the Plains.

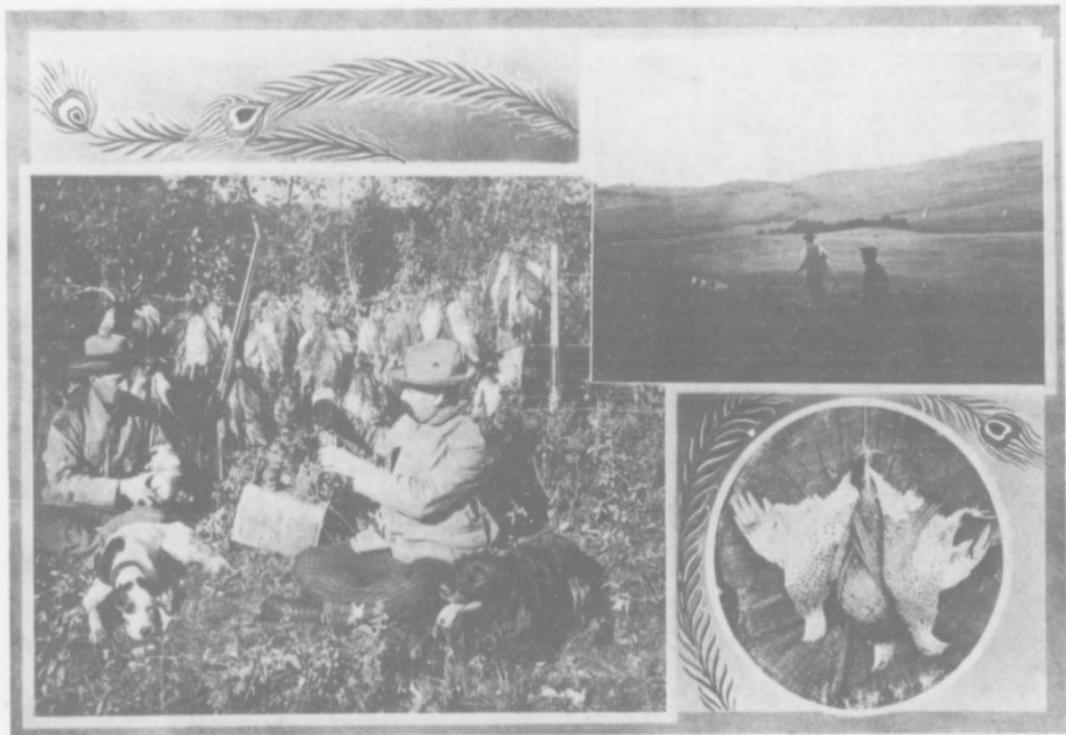


The Golden Harvest where "Alberta Red" averages 50 bushels to the acre

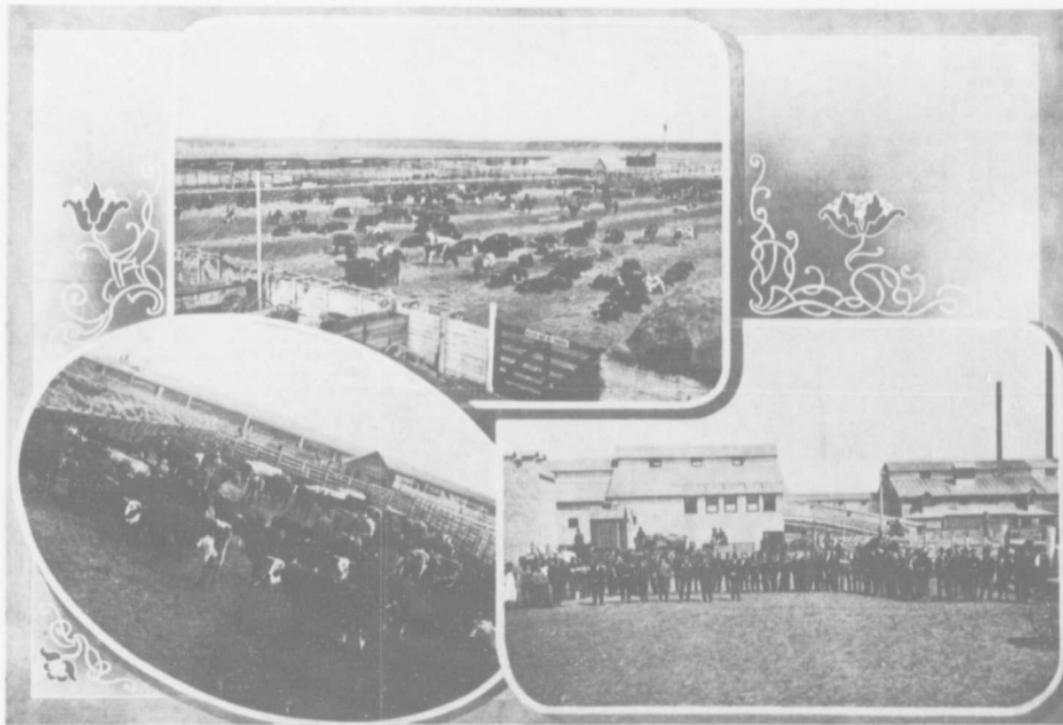


JOSEPH G. HESTER'S Residence

Interior of JOSEPH G. HESTER'S Residence



Alberta, the Sportsman's Paradise



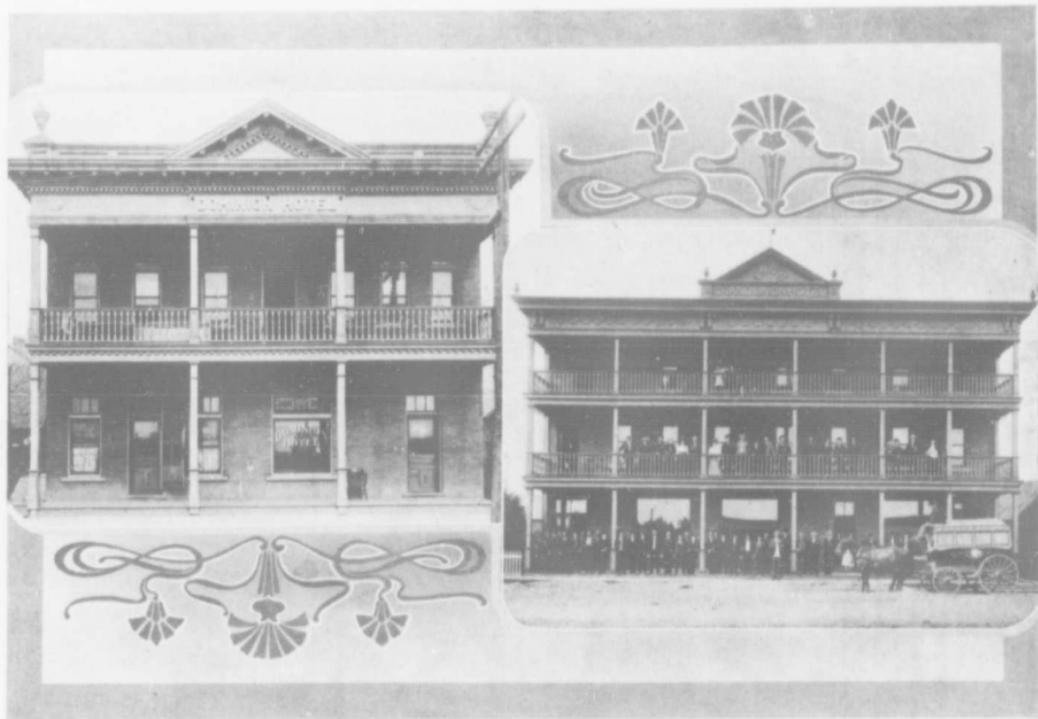
Glmpse of the Stock Yards

Staff at the Abattoir of P. BURNS & CO., Ltd.



North-West Territories Creameries

The Bow River



Dominion Hotel

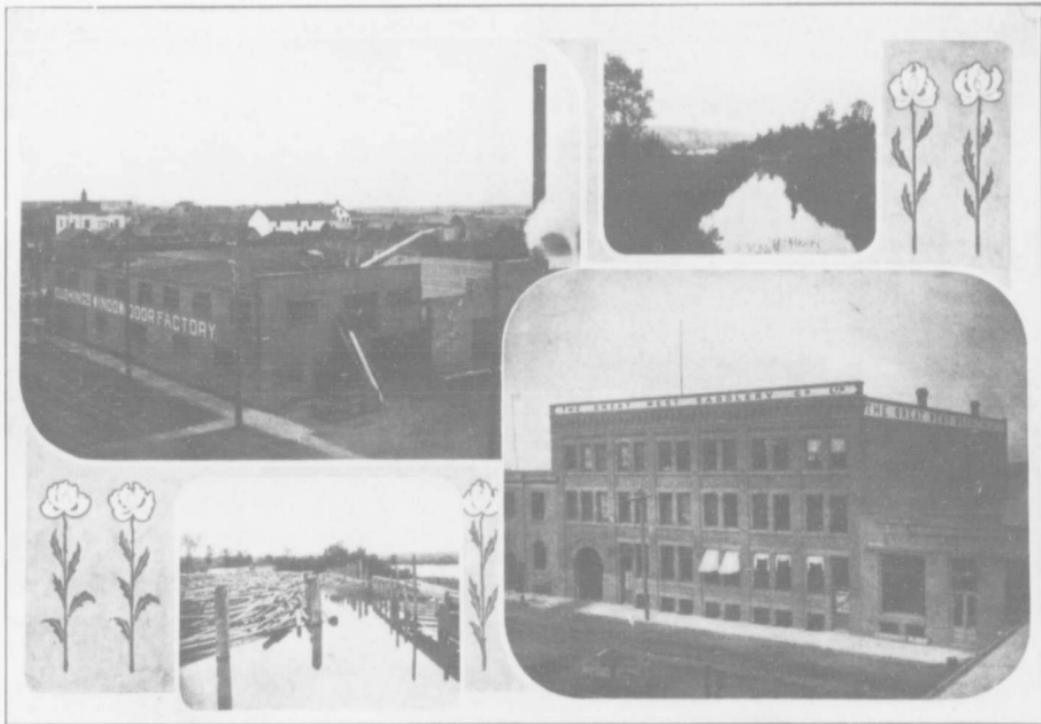
Grand Union Hotel



Typical Ranch scenes in Alberta

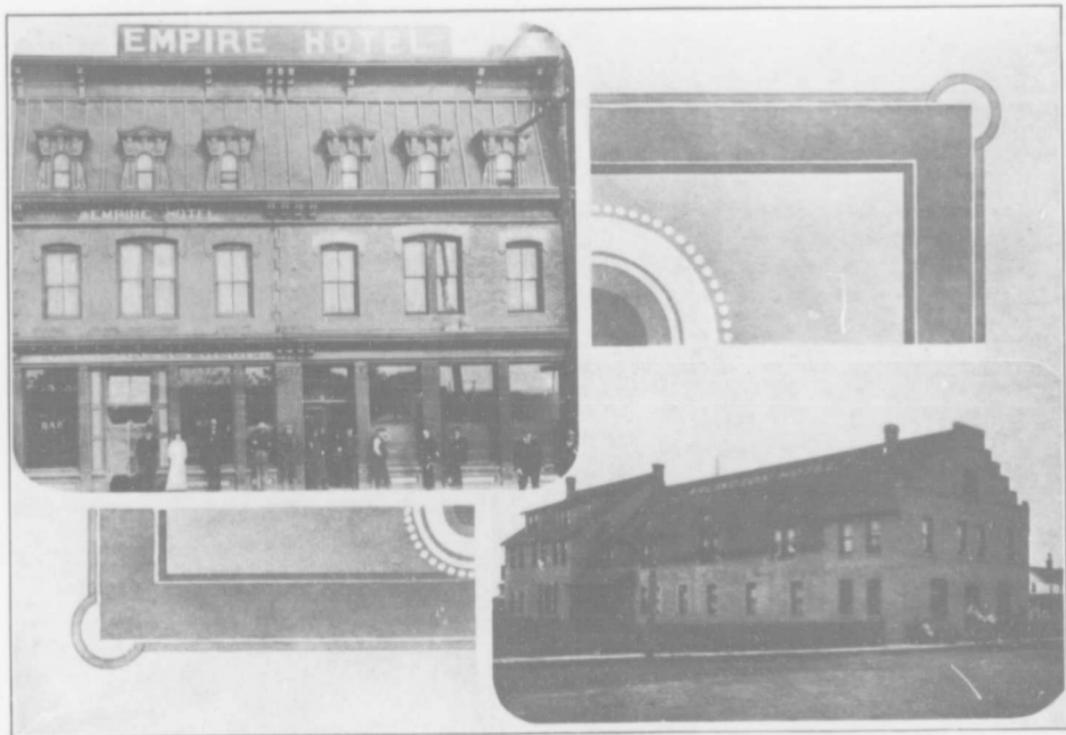
CUSHING BROS. CO., Ltd. Sash and Door Factory

A scene on the outskirts of the city



Log-rafts of the Eau Claire

The Great West Saddlery Company, Ltd.



The Empire Hotel

The Arlington Temperance Hotel



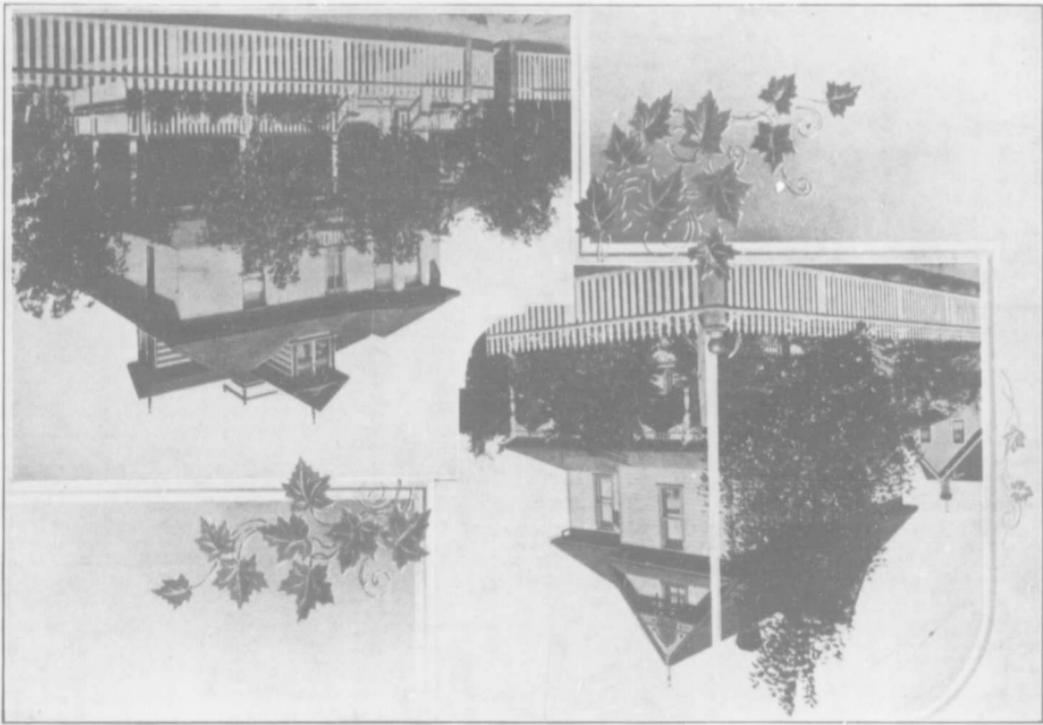
How Winter Wheat Grows in Southern Alberta



"Hide and Seek"

"Beauty and the Beast"

Residence of T. S. SKINNER



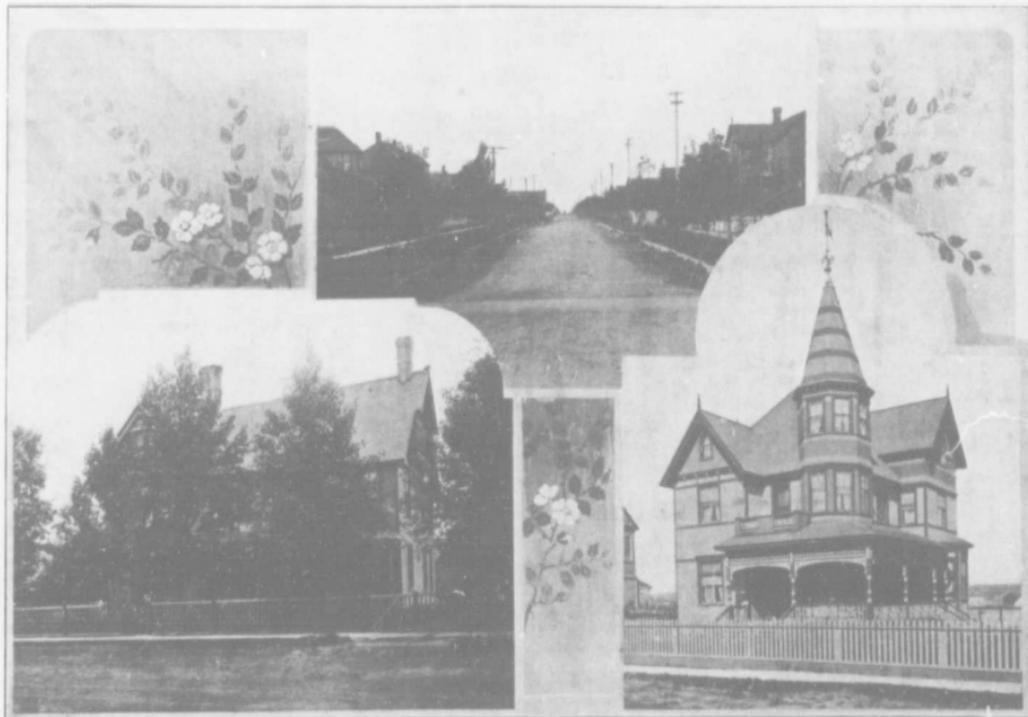
Residence of R. J. HUTCHINGS



Residence of D. W. MARSH

Residence of C. W. ROWLEY

Sixth Avenue looking west



"Braemar Lodge"

Residence of H. S. McLEOD

Residence of WM. ROBERTSON

Meeting of the Waters

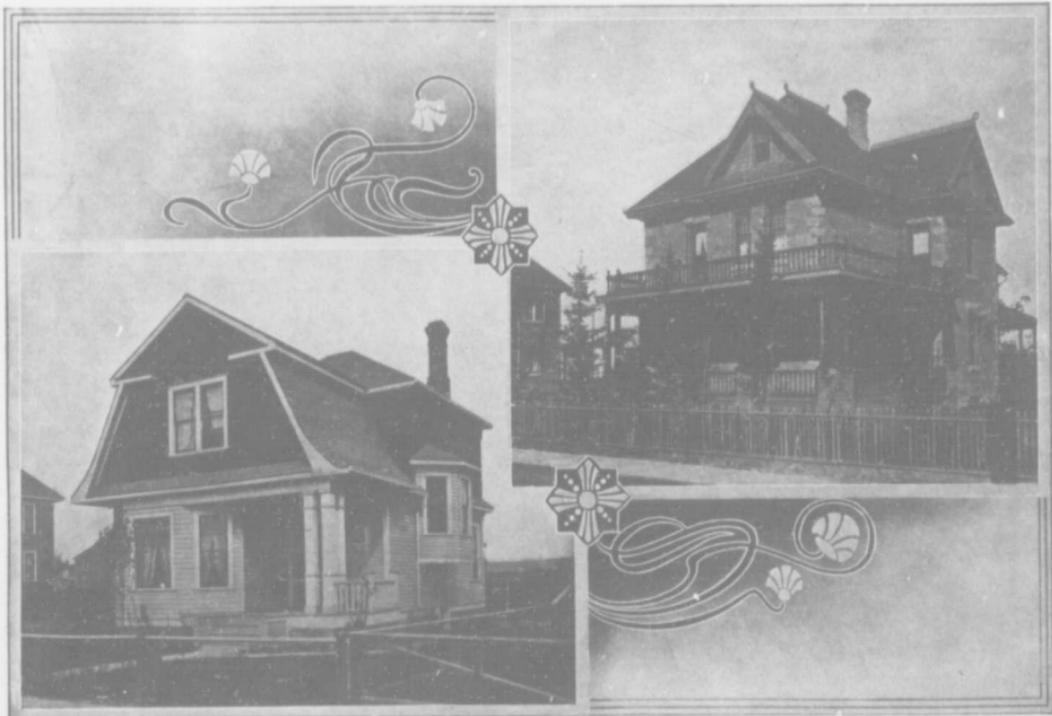


Residence of W. D. THORNTON



Residence of J. S. DENNIS

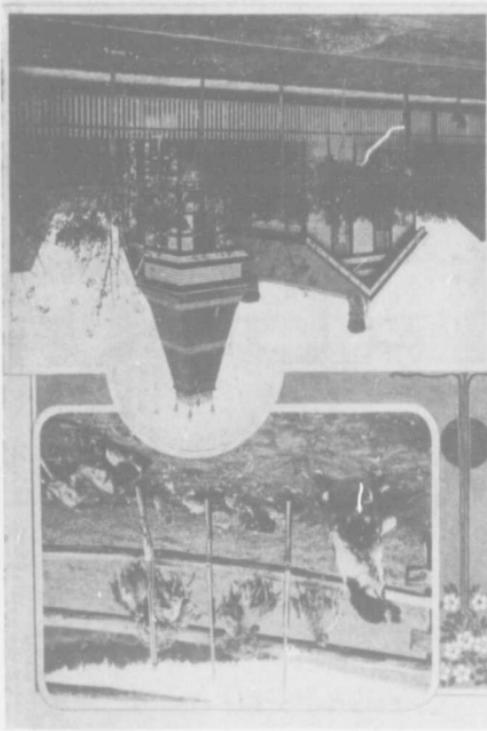
Residence of L. S. G. VAN WART



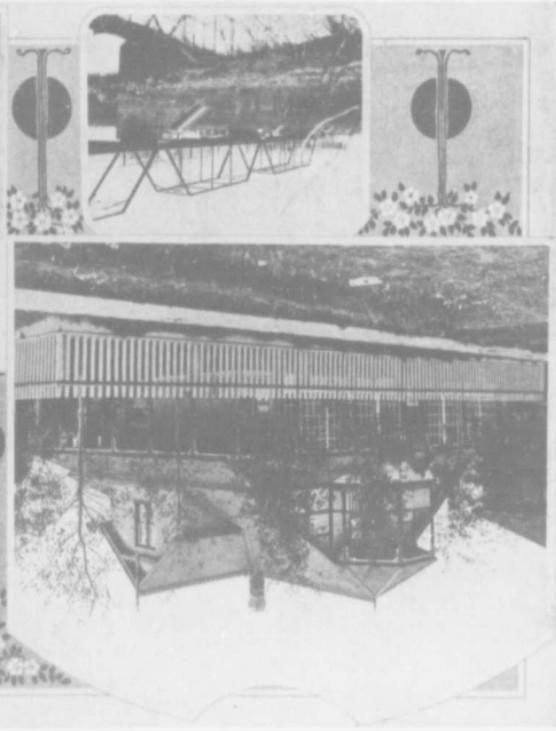
Residence of H. M. VINCENT

Residence of WENDELL MACLEAN

Residence of JOHN SHARPLES

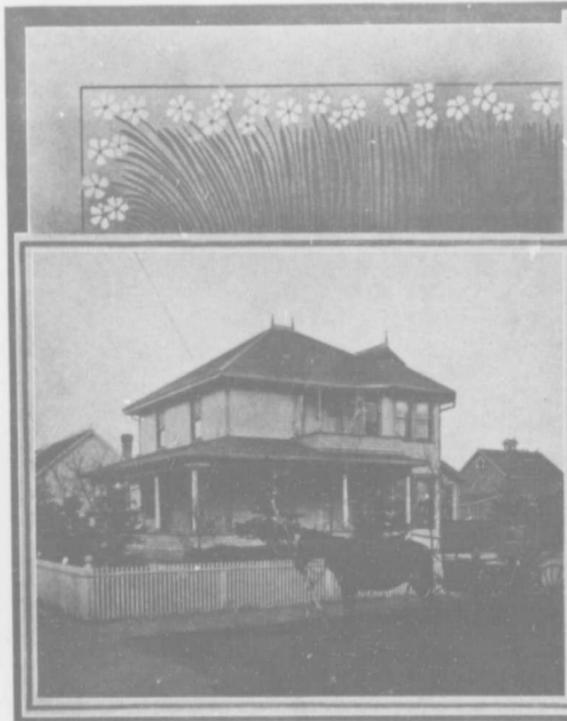


Mission Bridge



A day's hunt

Residence of L. H. BOLL



Residence of JAMES FINDLAY



Residence of JOHN IRWIN

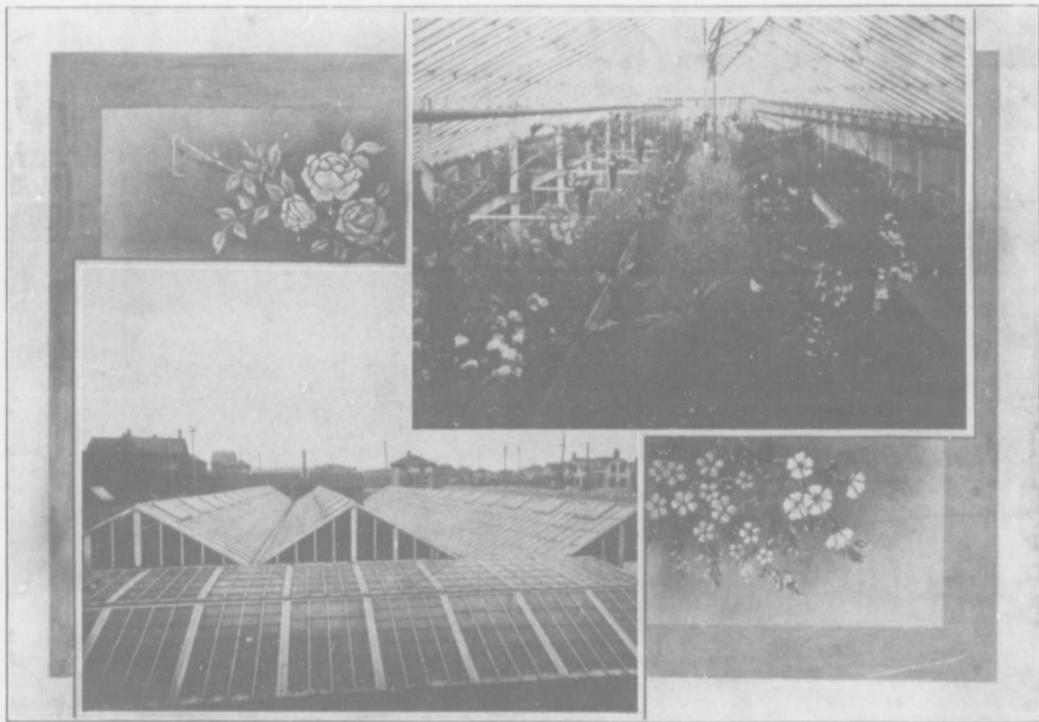
Warehouse of TEES & PERSSE, Ltd.



Alberta Cigar Company



Gurney Standard Metal Company, Ltd.



A. M. TERRILL'S Greenhouses

Hook and Ladder Truck



The Hose Wagon

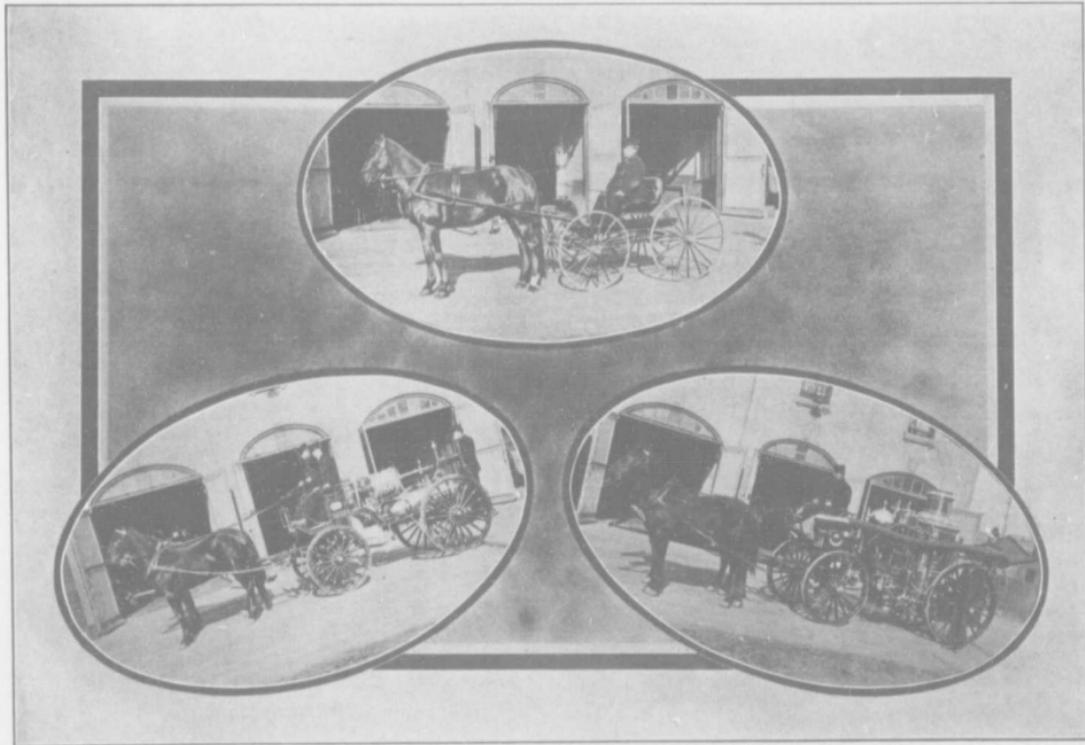


Calgary Fire Department Headquarters - No. 1

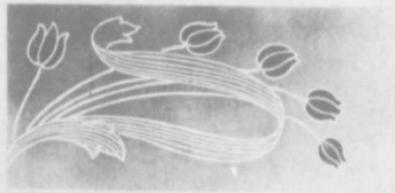
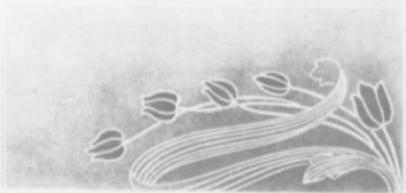
The Chemical

Chief SMART

The Fire Engine

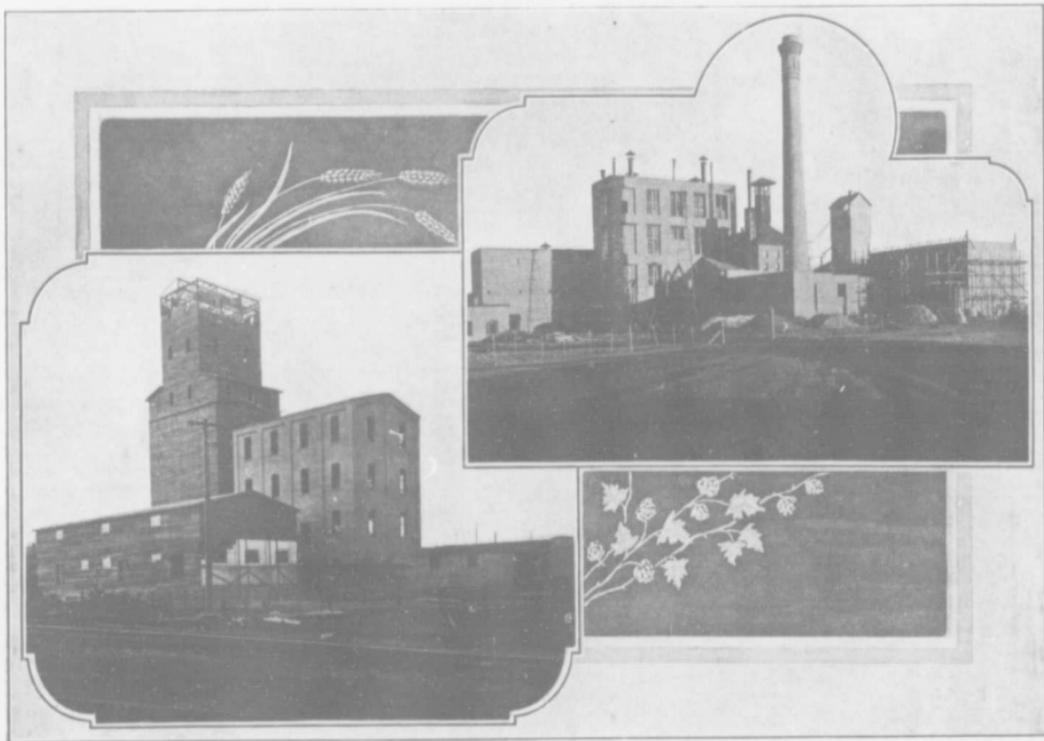


Calgary Fire Department Headquarters—No. 1



Warehouse of THE CODVILLE-SMITH CO., Ltd.

Warehouse of G. F. & J. GALT



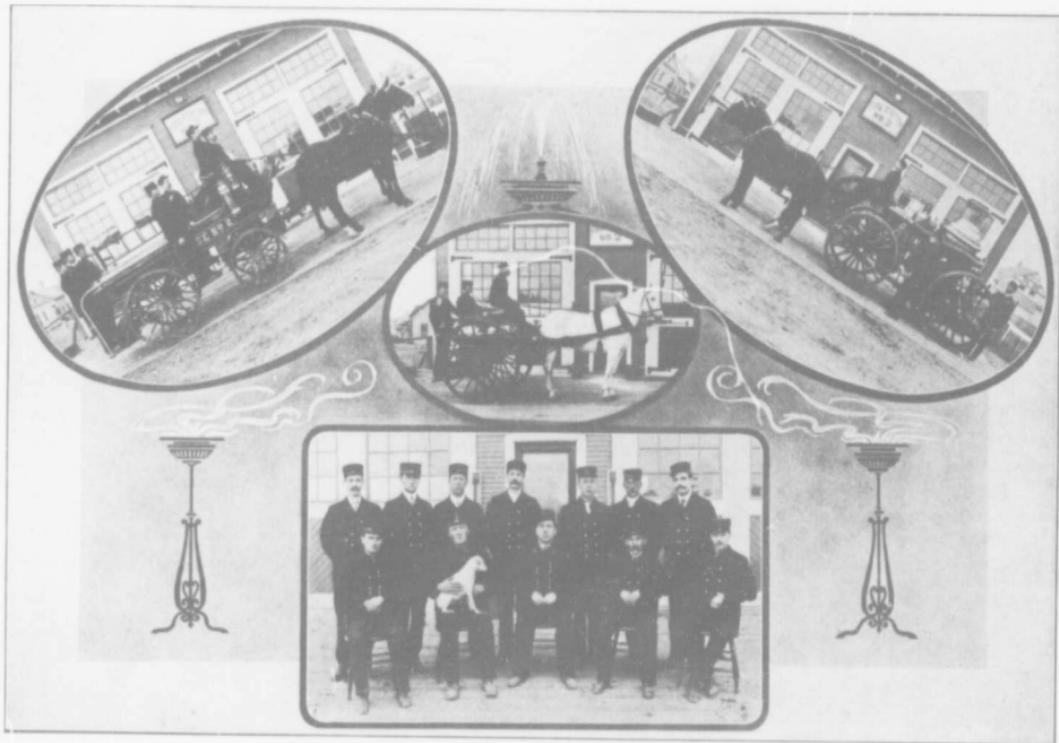
New Mill and Elevator of the Western Milling Company

New Buildings at the famous Calgary Brewery

The Hose Wagon

The Chemical

The Fire Engine



Calgary Fire Department—No. 2 Company

Residence of WALTER McKAY



Residence of W. C. ARMSTRONG

Residence of J. M. PATTERSON



Interior of J. FINDLAY'S Drug Store



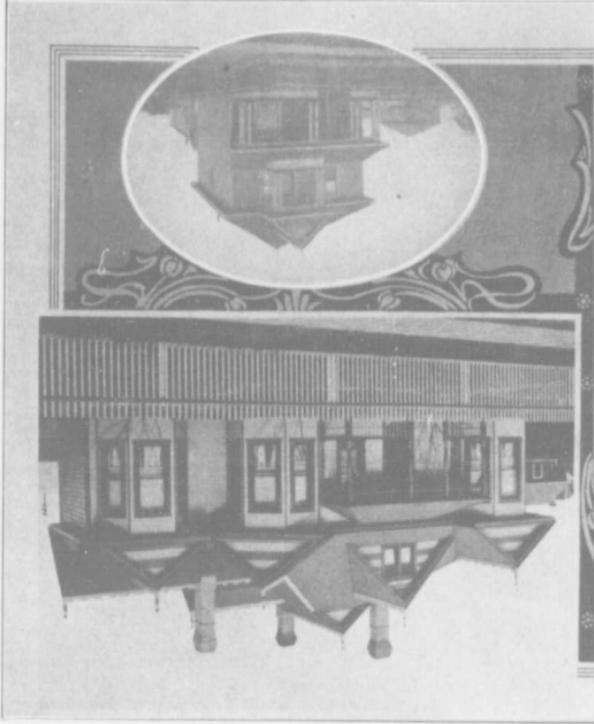
JOHN SHARPLES, General Merchant



Baptist Church

Calvary General Hospital

Residence of J. B. FREIZE



Residence of A. J. SMITH



Residence of NORMAN D. JACKSON

Residence of IMO MITCHELL



The Hatfield Block

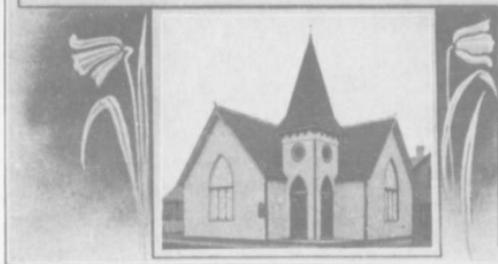


The Burns Block

Interior Presbyterian Church



Lutheran Church



Westbourne Baptist Church



Calgary Rescue Home



Alberta, The Pleasure Seeker's Paradise

The Caledonia and Indian Football Teams



St. Dunstan's, Calgary Indian Industrial School

After the Battle

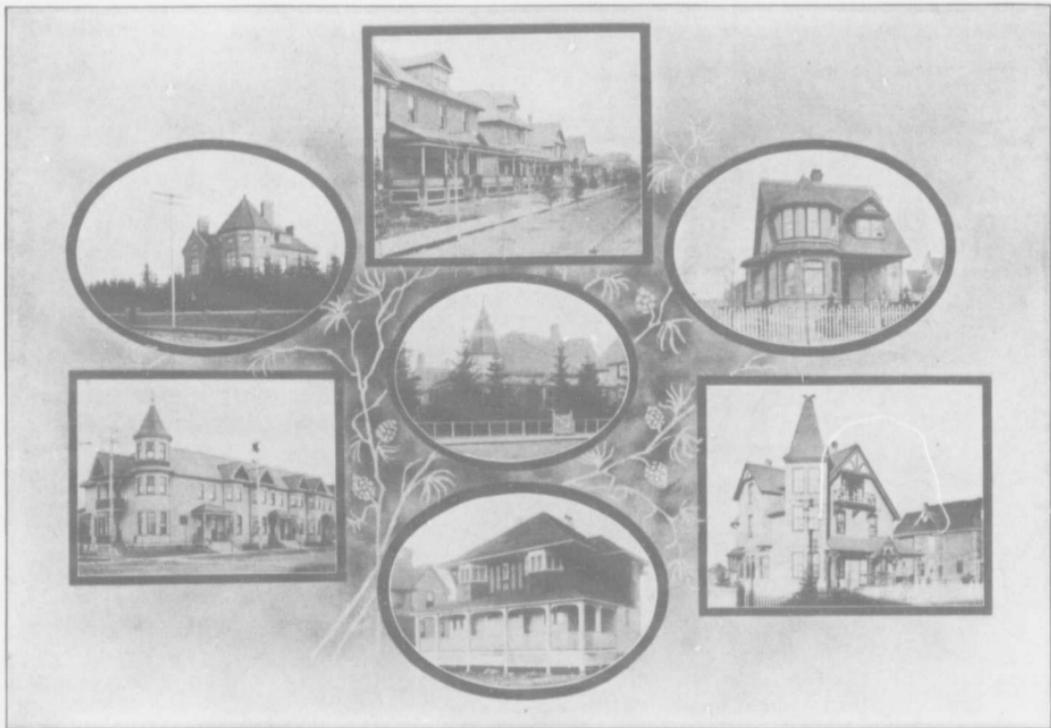


8th Avenue looking West

Royal Hotel



Some of the Attractions of Sunny Alberta

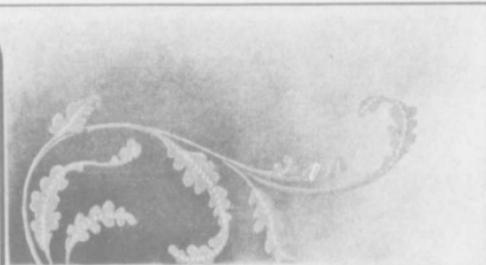


Some Pretty Calgary Homes



Queen's Hotel

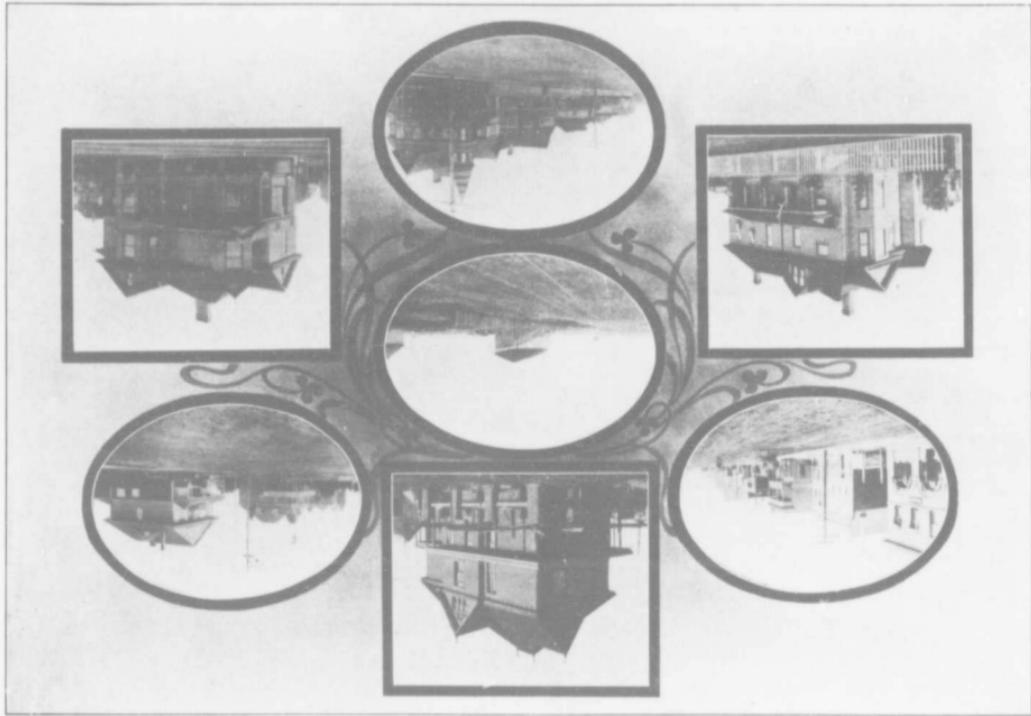
Ranchmen's Club



Residence of H. A. PERLEY

J. C. LINTON'S New Residence

Various Park Race Track, Street Scenery and New Residences





Residence of E. H. CRANDELL



Residence of Mrs. T. A. BROWN



3 1225 00192 8569



Big Game near Calgary