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Vol. 40. New Series.

MONTREAL FRIDAY, FEBRUARY 1, 1895.

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DIVIDEND No. 117.

The Shareholders of La Banque du Peuple are hereby notified that a semi-annual dividend of Three and One.Half (3½) Per Cent. for the last six months has been declared on the Capital Stock, and will be payable at the office of the Bank on and after

MONDAY, THE 4th MARCH NEXT.

The Transfer Book will be closed from the 15th of the 25th of February, both days inclusive. By order of the Board of Directors.

J. S. BOUSQUET,

Montreal, 29th January, 1895.

Cashier.

# LA BANQUE DU PEUPLE,

NOTICE.

The Annual General Meeting of the Stockholders of La Banque du Pouple will be held at the Office of the Bank, St. James Street, on

MONDAY, THE 4th MARCH NEXT,

at Three O'Clock P.M., in conformity with the 16th and 17th clauses of the Act of Incorporation. By order of the Board of Directors.

J. S. BOUSQUET,

Montreal, 29th January, 1895.

Imperial Bank of Canada.

Imperial Bank of Canada,
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 Total Assets,
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| 10 Jan     | Numidian           | 81 "           | 2 Feb.     |
| 24         | Mongolian          | 14 Feb         | 16 "       |
| 7 Feb      | Laurentian         | 28 "           | 2 Mch      |
| 21 "       | Numidian           | 14 Mch         | 16 "       |
| 7 Mch      | Mongolian          | 28 "           | 30 "       |
| 21         | Laurentian         | 11 April       | 13 April.  |
| 4 April    | Numidian           | 25 "           | 27 (1      |
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| 5Dec.         | S Dec.         | 16 Dec.<br>31   | Carthaginian<br>Corean | 29 Dec.<br>12 Jan | 3 Jan<br>17 "                 |

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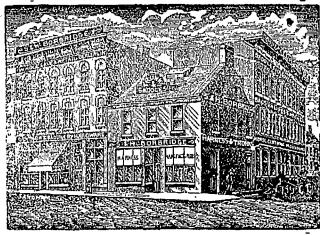
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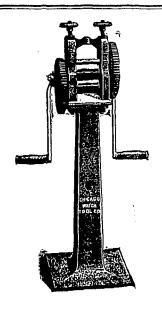
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100 Grey Nun St., MONTREAL, MANUPACTURERS OF

Sofa, Chair and Bed Springs, A Large Stock always on Hand.

#### Roman Cement, Portland Cement, Water Lime.

Drain Pipes, Vent Linings,
Fire Covers, Fire Bricks, Fire Clay Whiting, Plaster of Paris,

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Personal Attention.

Prompt Returns

ROOM 10, BARRON BLOCK,

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Leading Manufacturers, &c.

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COTTONS: Grey Sheetings, Checked Shirtings, Denims, Cottonades, Tickings, Bags, Yarn, Twine, &c., &c.

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&c., &c. KNITTED GOODS: Shirts, Drawers, Hosiery, &c., &c.
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WHOLESALE TRADE ONLY SUPPLIED.

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Advances made on Consignments. Correspondence solicited.

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List of Warehousing Ports, Sterling Exchange and other Tables, etc.

PRICE, 50c.

For sale at the book stores and by the publishers.

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# French × Hardv IMPORTATIONS.

House Furnishings Building Hardware, Sporting Goods, Paris Faney Goods and Toys.

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Wholesale Importers, Headquarters in Paris, 9 Place des Vosges Telephone No. 1516.

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### BOOTS & SHOES

WHOLESALE.

Corner of Latour and Genevieve Streets. MONTREAL.

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### Dominion Cotton Mills Company.

#### MAGOG PRINTS.

A Full Range of Pure INDIGO PRINTS is now being shown to the trade.

Ask Wholesale Houses for Samples.

All goods GUARANTEED and stamped "WARRANTED INDIGO BLUE."

D. MORRICE, SONS & CO., MONTREAL & TORONTO.

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Fob Printing of all kinds done at this office.

### Hamilton Cotton Co'y HAMILTON, ONT.

Manufacturers of

Cottonades, Denims, Warps and Yarns, Lamp Wicks, Twines, Webbings, &c.

AGENTS F. McELDERRY & Co., Montreal & Toronto

POWER STEAM and

FOR ALL DUTIES.



LIMITED.

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Agents for the Province of Quebec,

# R. H. BUCHANAN & CC

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### The Canadian Colored Cotton Mills Co.

#### FALL 1894.

GINGHAMS, ZEPHYRS, FLANNE-LETTES, DRESS GOODS. SKIRTINGS, OX-FORDS, COTTONADES, AWNINGS, TICK-INGS, ETC.-NOW READY.

See Samples in Wholcsale Houses.

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A Monthly Journal of Chemistry, Pharmacy and Materia Medica.

IT is the best medium of introducing and keeping before the retail druggists of Canada and Newfoundland anything used or sold by them.

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The Great Invigorating Toule. Specific for Loss of Appetite, Indigestion and Spring Lassi-tude.

Kenneth Campbell & Co., Montreal



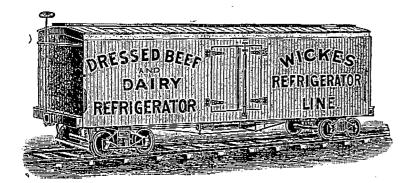
# Machinery,

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Steam Pumps for every service.

Engines and Boilers.

Canada Machinery Agency, 345 & 347 St. James St., Montreal. W. H. NOLAN, Manager



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Equipped with Westinghouse Air Brakes, Vertical Plane Couplers, and all latest approved appliances. The only car that will transport all kinds of perishable freight with success:

Dressed Beef, Poultry, Dairy Products, Fruit, Oysters, Beer, etc. Cars painted with trade mark and firm name for responsible lessees.

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WALTER H. WICKES, President. EDWARD F. LUCE, Manager Car Department.

### J. J. MILLOY,

Merchant Tailor,

259 ST. JAMES STREET

MONTREAL.

Newest Styles for Gentlemen. Ladies' Tailor-made Costumes.

### Commercial Summary.

Merchants, Manufacturers and other business men should bear in mind that the "Journal of Commerce" will not accept advertisements through any agents not specially in its employ. Its circulation—extending to all parts of the Dominion—renders it the best advertising medium in Ganada—equal to all others combined, while its rates do not include heavy commissions.

-WE are favored by the Waterloo Mutual Fire Ins. Co. of Waterloo, Ont., with a neatly arranged calendar for 1895. The dates are legible, and in a great variety of colors, rendering the work exceedingly at tractive as well as useful.

-RAILROAD men will watch with interest to see whether the Canadian Pacific and Grand Trunk railways gain anything from entering the new American Passenger Association, to which they have objected to adhere for so long.

-Tite Governor-General of the colony of Victoria, Australia, has struck against a reduction of salary from \$50,000 to \$25,000. The colonists declare they will have no difficulty in filling the vacancy, and they anticipate no trouble of a riotous nature.

-THE Grand Trunk Railway is making a general reduction of the number of its employees all along the line. No general rule has been observed, men being dismissed in every department wherever possible. The poor traffic is alleged as the reason for this, and it is likely that when trade improves the men will be taken on again.

-THE Bell Brewery, at Portage la Prairie, was burned on Saturday and is a total loss. The brewery was an isolated building, north of the Canadian Pacific Railway and was not being worked just now, fire being kept on in the office only. The building and stock were valued at \$15,000; insured for \$6,300, of which \$2,000 is in the Eastern, and \$2,000 in the National of Ireland.

1895 -

Choice Colorings-Latest Styles.

### SEATH & SONS,

TAILORS.

Established 1850.

1817 Notre Dame Street, Montreal.

# SPECIAL LINES for SPRING 1895.

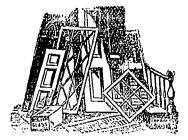
See our Samples now on the road.

Lonsdale, Reid & Co.,

DRY GOODS IMPORTERS,

MONTREAL.

RHODES, CURRY & CO.



All kinds of Building; Materials, Fittings for Banks, Stores, etc., a Specialty. AMHERST, N. S.

Printing of all kinds carefully executed at the . . . Journal of Commerce.

CATALOGUES A SPECIALTY.

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Importers and Dealers in

#### WHITE LEAD AND COLORS,

DRY AND GROUND IN OIL.

Varnishes, Olis, Window Glass, Star, Diamond Star and Double Diamond Star Brands. English 16, 21 and 26 oz. Sheet. Rolled Rough and Polished Plate Glass. Colored Plain and Stained Enamelled Sheet Glass. Painters' and Artists' Materials. Chemicals, Dye Staffs. Naval Stores, &c., &c., &c.

Offices and Warehouses:

310, 312, 314 & 316 St. Paul Street

147, 149 & 151 Commissioners St.

# $\begin{array}{c} \text{DR. CHEVALLIER'S} \\ \text{Red Spruce Gum Paste} \end{array}$

Most agreeable to the taste and 'more effectual than any of the "Spruce Gum Syrups."

No excuse for not being used regularly, 25c. a box only. Registered in Washington and Ottawa. For sale by all druggists.

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Pharmacists, Proprietors.

1605 Notre Dame St., corner St. Gabriel MONTREAL,

#### AUSTIN & ROBERTSON,

Wholesale \* Stationers, MONTREAL.

All kinds of Printing and Writing Papers and Book-Binders' Supplies. Get our Samples and Quotations.

# CHICAGO LAUNDRY MACHINE CO.

(INCORPORATED)

MANUFACTURERS OF

### Hand and Power Washers

Cylinder and Shirt Starchers, Dry Rooms, Extractors, etc. FULL OUTFITS FURNISHED.

32 W. Washington Street, CHICAGO, ILL.

# C. J. McINTYRE & CO.,

WHOLESALE !

Dry Goods, Small Wares, :: Fancy Goods and American Notions

321, 323, 325 & 327 ST. PAUL STREET, **MONTREAL.** 

Our Travellers are now on the road with a complete range of samples.

Orders will have careful and prompt attention.

#### CHICAGO AUTOGRAPHIC REGISTER



A Labor Saving Busines System enforcing Accurcy and Honesty. The separate tickets are mad at one writing. Two as thrown out fone for cutomer and one for cashe and the third retained is sideas a record. Send ic catalogue and full particlars; Chicago Autograpi Ic Register Co., 154 Morroo Street, Chicago, Ili.

—Smell fishing on the Miramichi river continues good. Large catches are being made every day. The fish are shipped over the Canada Eastern railway to New York and Boston.

 $-T_{\rm HE}$  price of printing cloths at Fall River fell to 2% cents on the 15th ultimo. This is the lowest point ever touched in the history of the trade.

—It is calculated that the sugar produced in Fiji, Queensland, and New South Wales, at the present rate of increase, will supply the whole demand of the Australian colonies by 1896.

—The City Clerk of Hamilton has drawn up a statement showing that the total assessment of the city is now \$25,155,020, as against \$24,691,720 last year, an increase of \$463,300.

NEWFOUNDLAND merchants say that if the liquidation of the insolvent banks is conducted prudently and economically the Union Bank will pay nearly the face value of its indebtedness and the Commercial Bank fifty per cent.

—The opium market remains weak and depressed, owing to an almost total absence of demand and a pressure in some quarters to dispose of holdings. There are sellers at \$2.22½ in New

York but no buyer has appeared who was willing to pay that for more than a jobbing lot.

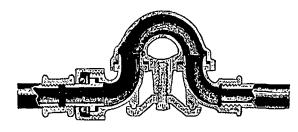
—HALIFAX No. 3 mackerel have advanced \$1 per barrel in New York, and a similar rise has taken place in the price of small Irish mackerel. A liberal quantity of each has been turned out in jobbing quantities during the past two or three weeks.

—Cables from Constantinople advise a more active market for opium, with speculators buying, and the sterling price 8s 6d. This information has served to steady the situation here, though no improvement in the demand is reported by any of the trade.

—A Manitou despatch says the Hudson Bay Company's store and the Stewart Hotel, the two finest buildings of the kind in Southern Manitoba, and the County Clerk's office, have been destroyed by fire.

—The Supreme Court of Michigan has decided that the individual promise of one member of a firm to release an accommodation indorser on a note due the firm, and to pay it out of funds in his hands, which had been furnished by the maker, is no defense to an action on the note.

# SUYDAM FLEXIBLE METAL PIPE JOINT



#### WHAT IS THIS FLEXIBLE JOINT?

It is an absolute steam joint under any steam pressure It is a practical flexible coupling for metal pipe.

It will allow the joining of iron pipes so that the sections may be easily moved in any direction at will or rotate on a swivel.

It is more durable and less expensive than rubber hose

THE GILBERT BROS. ENGINEERING CO., LIMITED,

OLE MANAFACTURERS

FOR THE DOMINION

2666 Notre Dame St., - MONTREAL.



#### ST. PIERRE,

Ladies' - and - Gentlemen's - Tailor, lias received all his Spring Novelties, which are well worth seeing.

W. ST. PIERRE,

63 Beaver Hall Hill, - - Montreal.

#### G. DESOLA,

#### General Commission Merchant, Customs and Forwarding Broker

General agent in Canada for "Filature et Filteries réunies," (United Thread Factories) of Alost, Belgium.

3 St. Sacrament Street, - MONTREAL

#### G. de G. LANGUEDOC, Civil Engineer and Architect

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Railways, Bridges, Canals, Water Works, Drains, Architecture, etc. Estimates and descriptive Plans, Solicitor of Patents for Canada and Foreign Countries. Valuator.

Assoc. Member of Con. Society of Civil Engineers. Member of the P. Q. Association of Architects.

—The net profits of the Bank of Nova Scotia during the year just past amounted to \$171,751 or over 11 per cent. upon the paid up capital. The bank was able to transfer \$100,000 to its rest account and bring its total reserves up to \$1,300,000 or nearly 87 per cent. of the paid-up capital of \$1,500,000.

—It is not difficult to account for the distress in Nebraska and South Dakota when it is remembered that the yield of corn in the former state last year was but 13,000,000 bushels against 157,000,000 bushels for 1893. In South Dakota the crop for 1893 amounted to 20,500,000 bushels, and last year it fell off to but 1,500,000.

—The creditors of John Munn & Co. of Newfoundland, have accepted a compromise of forty cents in the dollar. Every encouragement will be afforded the firm to continue in business. It was decided to send the firm's four steamers to the seal fishery.

—The decision of the Privy Council in favor of the Molsons Bank, puts an end to the suit brought against the bank by Mr. Alex. Molson for the return of 640 shares together with the back dividends. Mr. Molson claimed that the shares were "substituted" and hence that their transfer was illegal.

—The loss by the sinking of the Chicoru in Lake Michigan, exclusive of the cargo, amounted to \$160,000, and the cargo of thirty-eight carloads of flour was valued at \$20,000. There was no insurance on either the vessel or cargo, as marine underwriters do not take risks at this season of the year.

—A COMPROMISE at 50 cents in the dollar has been secured by Godfroi Tremblay, general dealer, Ancienne Lorette, Que.—Geo.

Lafranchise, butcher, this city has assigned with liabilities of \$5,046.—Francois Porcheron, St. Henri, Que., started a small shoe store in the fall of '93, but did not prosper. He assigns with debts of \$685.

—The epidemic of grip has been a benefit to the drug trade, though perhaps not to the same extent as during some other visitations of the Russian plague. Antipyretics and febrifuges feel the demand most, but there are other conditions beside the grip epidemic, that are influencing a better trade in the general list of drugs and medicinal chemicals.

—There is evidently no scarcity of new gold for the returns from all the mines in the Witwaterstrand show that the production of gold amounted to 2,024,159 ounces last year, an increase of considerably more than one-third in a year, for the output in 1893 was less than a million and a half ounces. In 1890 it was less than half a million ounces.

—The following insolvent stocks were sold by auction in Toronto this week:—Fyfe & Co., Barrie, drygoods, \$10,800; J. W, Dale, Mitchell, drygoods, \$5,800; Brown, Waite & Co., Smith's Falls, \$10,300; Maynard Bros., Orillia, tailors, \$4,400; D. Lavery, Kirkfield, general store. \$3,300; Bowes & Co., Kingston, drygoods \$2,500.

—From Battleford, N.W.T., comes the news that the beaver in the north are travelling southward in great numbers, and branching off their main line of travel are re-stocking the streams and lakes north of the Saskatchewan in which they were extirpated by disease three years ago. The Indian hunters will not disturb them this season, to give them a chance to settle down.

# Selling Agents: HENDERSON & Co. MONTREAL. STANBURY & Co.

#### BEST FOR THE MONEY

ALL JOBBERS KEEP THEM.

Take no imitations. Every Bat is Branded

Insist upon receiving

### "Patent Roll" Cotton Bats,

As they are very attractive in appearance and superior in quality, and no other bat will retail as well.

ASK FOR THESE BRANDS:

'North Star,' 'Crescent' or 'Pearl,'

Put up in Bales or Cases in 4, 6, 8, 12 or 16 oz. Rolls. Baled Goods same quality but lower prices.

# PURE OAK BELTING

The J. C. McLaren Belting Co.,

Montreal - and - Toronto
Tel. No. 363.

Tel. No. 475.

#### TEAS!!! TEAS!!! TEAS!!!

We offer to the trade a complete assortment of Teas of all qualities.

Japan Teas, Black Teas, "Gunpowder" Teas of all grades.

We recommend specially our
"Victoria" & "Princess Louise" Japan Teas
in 5, 10, 20, 30, 40, 50
and 80 lb. packages.

Quality unsurpassed for price.
Write for samples.

LAPORTE, MARTIN & CIE,

Wholesale Grocers, MONTREAL.

72, 74, 76 & 78 St. Peter St.

# ROBERT LINTON & CO.

IMPORTERS OF

# British and Foreign Dry Goods

Woollens and Tailors' Trimmings a Specialty.

Canadian Woollens and Cottons from all the different mills.

Tel. No. 475. No. 2 St. Helen St., MONTREAL

Curtain Stretchers!!

WHOLESALE & RETAIL.

L.J. A. SURVEYER, 6 St. Lawrence St.

MONTREAL, CAMADA.

SPECIALTY IN

#### Men's Goods

Neckwear and Ties, Silk, Linen and Cotton Handkerchiefs, Shirts, Collars and Cuffs, Negliges and Working Shirts, Underwear and Half Hose Sweaters and Sporting Goods, Tennis Costumes and White Vests, Rubber Coats and Umbrellas, Braces and Belts, White and Colored Kid Gloves.

Representatives in all Provinces.

& Glover Brais

184 McGILL STREET.

Montreal, Canada

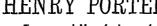
P. O. Box 684.

Established in 1877.

# HENRY PORTER.

Tanner and Manufacturer of Leather Belting, Hose, Harness

Moccasin, Lace, Russet and Oak - Sole - Leather Office and Manufactory : MONTREAL 436 Visitation St.,



& GRANT, FINLAYSON CUSTOMS BROKERS. 413 to 417 St. Paul Street, Montreal.

STORAGE

(FREE OR IN BOND)



Bell Telephone 9057.

# Buttermilk Toilet Soap, In the World -

The Best Toilet

EXCELLS ANY 25 CENT SOAP ON THE MARKET.

Nets the Retailer a handsome profit when sold at a very popular price. It will not remain on your counters. Try a sample lot.

Canadian Agency: F. W. HUDSON, Toronto, Ont. THE COSMO BUTTERMILK SOAP CO.,

CHICAGO, ILL.



TheCalifornia Mid-Winter Fair

was no exception to the rule

Chocolat-Menier there received the Highest Award,— Diploma of Honor

The best cup of Chocolate you ever tasted can be had only by using

[the best and cheapest Vanilla Chocolate on the market], and preparing as follows:

Take one of the six sticks [in each half-pound packago], break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk firm stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

ASK YOUR GROCER FOR CHOCOLAT MENIER

Annual Sales Exceed 33 Million Pounds.

If he hasn't it on sale, send his name and your address to C. Alfred Chouillou, Canadian Branch: 12-14 St. John St., Montreal.

185 Dearborn St., Room 85,

Bent, Stained and Bevelled Glass. Estimates Furnished on Application.

Agents wanted in each of the Provinces of Canada.

-A FEATURE in the American paint market has been the demand for Prussian and Chinese blues, in which a heavy business has been done for delivery over the year at what are held to be extremely low figures. One lot of 50,000 lbs. Chinese blue sold at 36c less 2 per cent, with a guarantee against a decline. The depression in prices has resulted in offerings of foreign brands at as low a figure as 27c laid down in New York.

-Country doctors are warned against an insurance fraud calling himself C. A. Cook, C. A. Mann, Oliver Olney or F. C. Drew. His method is to call upon a doctor, represent himself as travelling agent of the Mutual Reserve Fund Life Association, state that he wishes to engage him as an examining surgeon for the association, and on the strength of this issue to him a bogus policy, collect the first premium, and depart.

-Owing to a recent heavy loss by fire the firm of R. H. Gray & Co., man'fr's ladies' underwear, Toronto, is compelled to offer 621/2 cents in the dollar. R. H. Gray is said to be the only partner and has been in business about 30 years. The insurance of \$30,000 fell considerably below the loss sustained. His liabilities will reach about \$53,000.

-THE report current that the White Star Steamship Company is negotiating with the Cunard Line for a working arrangement with a view of competing with the liners touching at Southampton, is denied at the headquarters of the former company. The report probably originates in the negotiations of the Dominion Steamship Company for the purchase of the Beaver Line, which has just settled with its creditors at 7s 6d in the pound.

-THE Havana "Weekly Report" says: "The spell of cold weather has had a marked effect upon the cane, hastening its maturity, on which account it is anticipated that the period during

China Cuspidors, Tea Sets, Toilet Ware, Fruit Jars,

Metal, Bronze, Piano and Table Lamps, Cutlery, Plated Goods.

#### JOHN L .. CASSIDY & CO.,

China, Crockery Glassware. and

ALWAYS IN STOCK 🛪 Street Lamps, Lanterns, Station Lamps, Headlights, &c. 🕸 Of the Celebrated C. T. HAM MFG. CO., Rochester, N.Y.

Offices and Sample Rooms: 339 and 341 ST. PAUL STREET, MONTREAL BRANCHES: 52 Princess St. Winnipeg, Man. Government St., Victoria, B. C.

IMPORT ORDERS A SPECIALTY.

which it is fit to be ground will be considerably shorter; the juice is also more difficult to handle, and the yield in the sugarhouse smaller than if the plant had been developed under normal conditions. Some already prognosticate that the production this year will accordingly result shorter than the previous one.

-l' ne overland shipments of fruit from California during the year ending December 31, 1894, included 83,782 tons ripe, 48,593 tons canned, 44,534 tons dried, and 41,107 tons raisins. The increase for 1894 over 1893 is nearly 50,000 tons. The total is the largest in the history of the trade. In round numbers, the shipments for 1894 show an increase of 23,500 tons canned goods 7,700 tons dried fruit, 9,200 tons ripe fruit and 8,900 tons raisins.

-Official, reports place last year's vintage in France at 1,015,-378,000 gallons, or only 286,442,000 gallons less than that of 1893, which was exceptionally large. Last year's crop produced 228,-000,000 gallons in excess of the average quantity made during the past decade. During 1893 the island of Corsica produced  $7,\!800,\!000$  gallons and the province of Algeria 94,692,000 gallons in addition to that made in continental France. The approximate value of the entire crop is placed at \$185,800,000, or an average of about 16 cents a gallon.

-RECENT London public sales of fur skins showed the following changes compared with the previous sale in October: Hudson's Bay Company-Beaver declined 15 per cent.; Musquash declined 1 per cent. C. M. Sampson & Co .- Marten advanced 15 per cent.; Russian sable advanced 20 per cent.; white fox advanced 100 per cent.; jap fox advanced 20 per cent.; grizzly bear advanced 10 per cent.; black bear declined 10 per cent.; brown bear declined 10 per cent.; beaver same as October; lynx same as October.

# THE CANADA ACCIDENT INSURANCE CO'Y

Head Office: 1740 NOTRE DAME ST., MONTREAL,

... REINSURERS OF ....

The Mutual Accident Ass'n Ltd., (being the Accident Department of The Palatine Insurance Co. Ltd., of Manchester, Eng.)

The Citizens Insurance Company of Canada, Accident Branch, and The Sun Life Assurance Company, Accident Branch.

ACCIDENT. - EMPLOYERS' LIABILITY. - PLATE GLASS

Good Agenta and get good contracts. LYNN T. LEET, Manager for Canada.

### LYMAN'S

It is fragrant, delicious, and can be prepared in a moment.

It is Economical because there is no waste, as no more need be prepared at a time than is used. 2nd. It requires less sweetening than other coffee, as the bitter part is extracted during process of manufacture. 3rd. One cupful gives more satisfaction than two of any ordinary coffee.

Buy a bottle from your druggist or grocer, and you will never want any other.

LYMAN! SONS & CO., MONTREAL.

ESTABLISHED 1886.

### CHAPUT FRERES. COMMERCIAL \* AGENCY.

10 Place d'Armes, MONTREAL.

The best and most reliable information that can be obtained is supplied to the patrons of this Agency.

#### **AUTOMATIC** HIGH SPEED \_FOR\_ ENGINES

Electric Lighting and General

Factory Purposes.

Ferfect Regulation and Highest Economy.

Steam Pumps, Shafting, PULLEYS, AND GENERAL MACHINERY.

WRITE FOR PRICES.

#### NIE & WHITFIELD. 191 Barton St.,

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#### JAS. A. SMART.

General . Insurance . Agency, ACCOUNTS AND RENTS Collected anywhere in the Province.

Official Assignee.—Estates Managed, Money loaned at best rates of interest.

Correspondence solicited. .BRANDON, Man.

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27 and 29 St. Sacrament St. Montreal

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George Sayer & Co., Cognac, France.
Chas. Coran & Co., Cognac, France.
Central Society, Vineyard Proprietors.
Wisdom & Warter, Jerez de la Frontera Sherries.
Warter & May, Oporto Ports.
Inig & Co., Taragona Ports.
A. Houtman & Co., Rotterdam, Holland Gin,
Ind, Coope & Co., Burton-on-Trent, Ales.
Seigert & Sons, Trinidad, Genuine Angostura Bitters.

Seigert & Sons, Trinidad, Genuine Angostura Bitters.
Dublin City, Dietillery Whiskey.
Banagher, Irish Whiskey, on the Green Banks of the Shannon.
Escheneaur & Co., Bordeaux, Clarets, Sauternes, &c.
Joseph Cnzol, Fils & Co., Bordeaux, Clarets, Sauternes, &c.
Neveu, Raphael & Co., St. Hilaire, Sparkling Saumur.
Faye & Cople, Macon, Burgundies and White Wines.
Royal Hungarian Government Wines of Budapest,
Hungary.
James Watson & Co., Dundee, Scotch and Irish Whiskey.

-Among the business difficulties in Ontario during the past week are: W. R. Watson, grocer, Woodstock, who has given the assignee possession after an experience of some 2 years, began with little means and less practical knowledge.-A compromise at 50 cents in the dollar, ½ cash and the balance spread over 9 months, has been secured by W. S. Johnston & Co., printers, Toronto. Their liabilities are \$5,700. They have been in business since '93, Johnston being previously alone. The recent burning of the Osgoodby building where they were situated was the immediate cause of their trouble.—Tristram Chislett, originally a school teacher, started in the mercantile line at Ravenna some years ago, subsequently moving to Flesherton Station, opening there in the spring of '93. His limited means prevented his pulling through a dull season and he has assigned. -The Lillis Cigar Co., Hamilton, is under the temporary care of the assignee. J. S. Lillis, the original owner, failed in '88 after which time a joint stock company was formed with Lillis as manager. The capital stock was \$3,000. Some fault is attributed to the management.-J. W. Dale, drygoods, Mitchell, has assigned. He started 8 years ago with little capital of his own, and though pushing and economical, he was unable to meet his payments. Liabilities about \$8,000; assets about \$6,700.—The assignment of Arthur Robertson, grocer, Newmarket, has caused some local surprise, as he was thought to be doing well. He was formerly of Robertson Bros. who dissolved in the fall of '86 .- An extension of time is being sought by Hillyard & Co., shoes, Ottawa. They began in their present location only last spring coming from Prescott where they were in business since Oct. '92. Competition, as it now exists in the older towns and cities in boots and shoes,

scarcely admits of new stores being started .- Buell Wilcox, fancy goods, Owen Sound, has given way to the assignee. He was burned out several years ago, subsequently failing, and having effected a settlement, resumed. His resources have been limited, however, and his assignment now is the termination of a struggle. S. J. Knowles, a Stirling jeweller of some years' standing, has assigned owing about \$800. Stricter attention to business would doubtless, have resulted better.

-A sensation was caused in departmental circles in Ottawa by the arrest on Wednesday evening last of Mr. Thos. J. Wat ters, Acting Commissioner of Customs on six distinct charges of emblezzling money, the property of Her Majesty. The money in question are the salaries of customs officials stationed in the United States, which are refunded monthly to his department by the railways and which it is claimed he has failed to place to the credit of the Receiver-General as he should have done. The amount involved is some \$400 or \$500. Mr. Waters was arranged before Justice O'Gara and remanded for eight days He claims to have a complete answer to the charges.

-THE result of the low price of leather as compared with hides is becoming manifest. The failure is reported of C. Hild man, tanner, Baden, Ont., with the above given as the reason. He was formerly of Hildman Bros, who began in '81 and dissolved in the fall of '93. His business was not of large proportions.-Joseph Larocque, baker, Glen Robertson, Ont., has assigned. He was originally a carpenter, but concluded about 6 years ago that he could measure loaves to better advantage.-T. L. Carson, vet. surgeon, St. Thomas, Ont., has given the assignee possession.

#### This is not Moonshine.



THERE ARE STARS over all and there are "STAR" OVER-ALLS. The former are out of your reach but every merchant who knows a good thing sells "STAR" OVER-ALLS, SHIBTS, COATS, AND TROUSERS. My cutter has had over thirtyyears exportence in the largest and best factories in the United States. All garments stamped with my name and "STAR BRAND" are made in my factory out of your reach but every merchant who are made in my factory by competent opera-tives using the most modern machinery.

They are DOUBLE STITCHED with RIVETED POCKETS and WORKED BUTTON HOLES, and every article is carefully inspected before being placed in stock.

One trial will convince you that the "STARS" fit better and wear longer than any other overalls in he market. Give them that trial.

J. B. GOODHUE, Rock Island, P.Q.

SURVIVAL

# REED'S WORK LOOKS WELL AND WEARS WELL. Have You Ever Tried It.

GEO. W. REED, orals Street, MONTREAL.

# M. & L. Samuel, Benjamin & Co.,

26, 28 and 30 Front St. West, TORONTO,

IMPORTERS AND DEALERS IN BRITISH, CONTINENTAL AMERICAN AND CANADIAN

### SHELF AND HEAVY HARDWARE

Metals, Tinplate, Tinware,

Tinners' Plumbers' & Steam Fitters' Supplies Gas Fixtures,

LAMPS AND LAMP GOODS.

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#### SAMUEL, SONS & BENJAMIN,

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Steam and Hot Water

Heating Apparatus.

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140 St. Lawrence Street,

MONTREAL.

# Canada Life Assurance Co.

→ 1894. 1

At the close of this year the profits will be divided. Those joining NOW will share in these profits.

J. W. MARLING, Manager P. Q., MONTREAL.

THE STANDARD ASSURANCE CO. ESTABLISHED 1825.

OF EDINBURGH.

HEAD OFFICE FOR CANADA, MONTREAL.

fnvested Funds, -Investments in Canada,

\_1895 Bonus Year.

[WORLD WIDE POLICIES.]

Thirteen months for revival of lapsed policies without medical certificate of five year's existence.

Loans advanced on mortgages and Dehentures purchased.

J. HUTTON BALFOUR, Superintendent.

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#### SOCIET ASSURANCE UNION

OF LONDON, G. B. Established A. D.

Capital and Assets, nearly

\$15,000,000

One of the Oldest and Strongest FIRE OFFICES in the World.

Canada Branch-The Bank of Toronto Chambers, Montreal.

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INSURANCE CO. OF ENGLAND.

CAPITAL: THREE MILLIONS STERLING.

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J. C. THOMPSON, Manager.

Insurance.

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FIRE INSURANCE LONDON.

Established in 1782. Canadian Branch Established in 1801.

No. 357St. Francois Xavier St. MONTREAL, P.Q.

#### PATER'SON & SON

Agents for the Dominion,

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#### FOR SALE in FLORIDA.

A FERTILE TRACT OF LAND of 20 to 25 acres between and partly covering the margins of Lakes Florida and Kildeer, lying within 1½ miles of Interlaction on the Florida Southern Railroad, and about 17 miles due west of Palatka. Oranges, peaches, sweet potatoes, cotton and all sub-tropical fruits and plants are grown in the vicinity. An orange garden, neglected latterly owing to distance from owner, is on the place. Returns from a grove of 3 acres at Green Cove Springs, some 22 miles north east, show an aggregate of \$3,000 to \$5,000 a year. The lakes abound with fish. Climate remarkably healthy. Interlaction is a winter resort for many Northerners troubled with lung affections. Several Montreal people permanently reside there.

Apply to

M. S. FOLEY,

" Journal of Commerce," Montreal.

#### Municipal Debentures, Government & Railway Bonds, Investment Secrities,

BOUGHT and SOLD.

Insarance Companies requiring securities suitable for deposit with Dominion Government or other purposes can have their wants supplied by applying to account.

R. WILSON SMITH, British Empire Building, MONTREAL,

### PHENIX INSURE

INSURANCE CO., HARTFORD, CONN.

Full Deposit with

CASH CAPITAL:

the Dominion - ~

\$2,000,000.00. Government. MAITLAND SMITH & TATLEY,

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# THE MANCHESTER FIRE ASSURANCE

Established 1824.

OAPITAL, - - \$10,000,000

MANCHESTER, ENG.

Canadian Branch Head Office, - TORONTO.

JAS, BOOMER, Manager.

JNO. W. MOLSON, Resident Manager, MONTREAL.

Note.—This Company baving absorbed the Albion Fire Insurance Association, assumes all its liabilities as from 12th December, 1823.

#### FIRE INSURANCE.

#### EASTERN ASSURANCE CO. OF CANADA.

Head Office, HALIFAX, N.S.

CAPITAL, \$1,000,000

PRESIDENT - - - JOHN DOULL, Esq., (President Bank of Nova Scotia.) Vice-Presidents - Hon. H. H. FULLER, (Wholesale Merchant) Halifax.

ADAM BURNS, Esq., (Wholesale Merchant) Halifax.

CHAS. D. CORY, Mang. Director.

#### ONTARIO & QUEBEC BRANCH:

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FIRE.

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# General Insurance Agents and Brokers

ESTABLISHED 1865.

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Telephone 1277,

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THE CANADIAN

# Iournal of Commerce.

MONTREAL, FRIDAY, FEB. 1st, 1895.

#### UNITED STATES FINANCES.

The steady depletion of the United States Treasury gold reserve is again causing anxiety in American financial circles. Last week the withdrawals of gold amounted to \$13,965,000, and although this is doubtless more han was finally exported, owing to the necessity of

ASSESSMENT SYSTEM.

MUTUAL PRINCIPLE

# Mutual Reserve Fund Life Association

E.B. HARPER - - President,

Home Office, cor. Broadway and Duane St., New York.

35 MILLION DOLLARS . : 35

The total cost for the past 13 years for \$10,000 insurance in the Mutual Reserve amounts to less than Old System Companies charge for \$4,500 at ordinary life rates—the saving in premiums being equal to a cash dividend of nearly 60 per cent.

#### 1881. THE ELOQUENCE OF RESULTS, 1894.

| No. of Policies in Force, over               | S5,000      |
|--|-------------|
| Interest Income, annually, exceeds           | \$ 130,000  |
| Bi-Monthly Income exceeds                    | 750,000     |
| Reserve Emergency Fund, exceeds              | *3.820.000  |
| Death Claims Paid, over                      | 20,500,000  |
| New Business in 1893, over                   | 64,000,000  |
| New Business, January to December 29th, 1891 | 79,000,000  |
| Insurance in Force exceeds                   | 280,000,000 |

\*Not a single dollar of the accumulated or invested Reserve Fund has ever been used or required either for the payment of death losses or for any other durpose.

D. Z. BESSETTE, General Manager.

12 PLACE D'ARMES, - - - - MONTREAL

revenue of last year, and it is not probable that it will fall lower for some time to come. An effort was certainly made to cut down the appropriations; but all that could be done was to shave \$28,000,000 off the departmental estimates, leaving a total of \$492,230,685 to be provided, including the postal service and the permanent appropriations. Even taking no account of the sinking fund, this means an anticipated deficit of \$50,000,000 on the year, and that the real deficit will be far greater has always been the experience of Treasury officials.

These are the facts which are causing the uncasiness among holders of American securities abroad, who cannot understand the inaction of Congress in the matter, and fear that under the pretext of providing for the gold reserve some movement for the rehabilitation of silver is masked. Hence the return of American securities, and, hence their conversion into gold coin by foreign holders. It is with a view to allaying these fears that the President has sent to Congress a recommendation that the Secretary of the Treasury be empowered to issue a gold loan for an amount not exceeding \$500,-000,000 in 3 per cent. fifty year bonds, interest payable in gold. But that anything will be done by a Congress openly hostile to the present administration, and containing a number of free silver and other currency faddists,; is hardly likely, and as foreign security holders are perfectly well aware of the fact, it is little wonder that they are liquidating their holdings in order to anticipate any decline in their value, or that they distrust a financial system whose inherent defects are so apparent.

#### CANADIAN AND U.S. BANKS.

Mr. Matthew Marshall, the well-known writer on financial subjects, makes the following comparison between American banks and our own. "Canada" he says, "with a population of 5,000,000, has but 39 banks, or less than one to every 125,000 inhabitants, while the United States, with a population of 65,000,000 has over 8,000 banks, or one to about every 8,000 inhabitants. Of the Canadian banks, however, 16 have in the aggregate 337 branches, and of the remainder 22 have 123 branches, making the total number of banking offices in the Dominion 499, or one to every 10,000 inhabitants. While, too, the capital and surplus of our 8,000 banks is \$1,700,000,000, or an average of a little over \$200,000 each, the 39 Canadian banks have an aggregate capital and surplus of nearly \$90,000,000, or an average of over \$2,250,000 each."

sorting out the heavy coin which alone can be profitably shipped at the present rate of exchange, the remainder is practically lost to the Treasury since it remains in the coffers of the banks to await another bond issue. At this rate the gold reserve will melt rapidly away, and unless some permanent means of replenishing it, such as the issue of a foreign gold loan, be taken, the temporary expedient of another domestic loan must be adopted with the usual result that the banks will pour in gold for the purchase of bonds and proceed to withdraw it again, as they require it, leaving the Treasury no better off than before.

Unfortunately, no foreign loan can possibly be issued without the consent of Congress, and that body has shown no desire to proceed in the matter. American pride is opposed to the idea of parading their needs offically before the world. They have so long pointed to their continuous surpluses, and boasted of their superiority to the financial difficulties with which older countries are necessarily familiar, that to acknowledge that their national debt has increased by \$117,000,000 during the year, and that the monthly expenditure of the country is \$10,000,000 larger than its receipts, would be gall and wormwood to them. So long as they can stave off public acknowledgement of their position by domestic bond issues which mean simply an artificial transferral of a portion of the gold held by the banks to the Treasury followed by its inevitable return to its natural channels, they think, apparently for the same reason that leads an ostrich to believe itself concealed when its head is buried in the sand, that foreign financiers are unaware what that position really is. And so firmly do they cling to this idea that for Congress to adopt any measure looking for relief from abroad would cause such national irritation as must certainly imperil its popularity.

Yet the question must be faced sooner or later: for at present the country is certainly not paying its way. The wholesale withdrawals of whiskey from bond in order to avoid payment of the extra tax swelled the receipts for the first three months of the fiscal year so that the deficit was a little less than a million for the quarter. But from that period on, the deficit in the revenue has been very marked, until the new sugar duty, which is expected to pour \$3,600,000 monthly into the Treasury, commenced to make itselffelt last month. The benefits of the increase in the whiskey tax should also be felt before long, and it is at least possible that for the last five months of the fiscal year the sugar duty and the additional whiskey tax will yield an extra \$5,-000,000 per month and that the monthly deficit of \$10,-000,000 which manifested itself from the first of October to the beginning of December may be cut down one-half. But even the reduction of the deficit to \$5,-000,000 monthly is not certain. The spurt in the receipts which took place in the early part of the present month is not likely to be continuous, since it arose solely from the rush to take the accumulation of woollen goods out of bond when the new tariff came into force and was entirely exceptional in its character. Outside, then, of the increased gains from the sugar and whiskey duties there is no reason to look for any reduction in the existing monthly deficits between this and the end of next June, unless some decrease in the present rate of expenditure be resolved on. This is hardly likely. The pension budget alone exceeded the entire customs

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#### CANADIAN TRADE PROGRESS 3RD ARTICLE.

The list prepared for this issue treats of a few representative towns in Nova Scotia. It is a pleasing duty to note the steady enterprise of the places mentioned and to find so large a number of pioneer merchants or their sons, who have remained at the helm throughout the stretch of years intervening since Confederation. Still more gratifying is the knowledge that most of the survivors have steadily added to their financial worth. In reviewing the growth of population and business enterprise in these localities account must be taken of the natural gradual lapse of such industries as lumbering, mining, etc., where capital and population are liable to be transferred to newer fields:—

#### BRIDGEWATER, N.S.

|                  | 1868      | 1884      | 1894      |
|------------------|-----------|-----------|-----------|
| Population       |           | 1,000     | 3,500     |
| Business houses  |           | 54        | 65        |
| Capital invested | \$176,000 | \$118,000 | \$490,500 |

Among the business houses of Bridgewater in 1868 still continuing, are: E. D. Davison & Sons, L't'd. lumber, etc.; Robt. Dawson & Sons, general merchants: Thos. T. Keefler, general merchant; J. L. Oxner, general merchant; W. E. Veinot & Co., carriages. In addition the following have been in business since 1884; H. C. Barnaby, grocer, etc.; G. H. Burkett & Co., general store; Miss E. C. Hebb, millinery; J. E. Hills, general merchant; R. A. Logan & Co., drygoods, etc., H. A. Munro, grocer; B. H. Porter, drugs; James T. Powers & Co., hardware, etc.; Thos. B. Simonson, general merchant; A. L. Wile, carding mills, etc.; and Robt. Winters, general store.

#### AMBERST, N.S.

|                  | 1868      | 1884      | 1894      |
|------------------|-----------|-----------|-----------|
| Population       |           | 2,000     | 3,781     |
| Business houses  |           | 77        | 115       |
| Capital invested | \$218,000 | \$301,000 | \$954,000 |

Among the lines of business in Amherst in 1868 still abreast of the times are: D. F. Quigley & Co., shoe m'f'grs.; Douglas & Co., hardware. etc.; Dunlop Bros. & Co., general merchants; Rufus Embree, general merchant; Jas, S. Hickman, general merchant; J, & J. R. Lamy, wholesale liquors; James Moffatt, general merchant; Wm. M. Read, saddler; Robb Engineering Co., founders, etc.; and Robt. Sharp, saddler. In addition to these the following have been in business since 1884: G. G. Bird, stationery: Black Bros., grocers: James Brown, drygoods; C. R. Casey & Son, tanners etc.; C. S. Chapman & Son, boots and shoes; Chapman Bros. dry goods, etc.; Christie Bros. & Co., caskets etc.; Donglas & Co.; hardware; E. Embree, grocer; Etter & Pugsley, drygoods, etc.; C. E. Freeman, organs, etc.; R. C. Fuller & Co., drugs; W. C. Harper, grocer; Wm. Holmes, carriages; Moran & Bent, general merchants: B. W. Rolston & Co., grocers; Messrs. Rhodes, Curry & Co., contractors, etc.; and J. T. Smith, lumber and coal.

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Among the Dartmouth firms which have continued uninterruptedly since Confederation are: John Donovan, grocer, etc.; Paul Farrell, grocer; H. B. Gontles, baker; N. Russell & Co., stoves, etc.; Luther Sterns & Son, drygoods; and Edw. M. Walker, grocer. In addition the following have been in business since 1884: A. M. Beck, tailor; Isaac Bell, drygoods; J. L. Bettinson, grocer; John Green, jeweller; Alex. Lloy, grocer; J. B. Macloan, grocer; J. R. Orman, grocer, etc.; John Ritchie & Co., tins; J. Simmonds & Co., hardware, etc.; Wm. McV. Smith, harness; Starr Man'f'g Co., skates, etc.; W. H. Stevens, drugs; J. W. Tufts, drygoods; and John Wisdom & Son, drygoods, etc.

| ANTIGONISH, 2        | . s.   |           |           |
|----------------------|--------|-----------|-----------|
| 1                    | 868    | 1884      | 1894      |
| Population           |        | 1,500     | 3,000     |
| Business houses      | 43     | 41        | 73        |
| Capital invested\$25 | 25,000 | \$374,000 | \$582,000 |

The business houses of Antigonish in 1868 still continuing, are: V. Chisholm, saddler; A. M. Cunningham, drygoods; W. E. Cunningham, general merchant; W. R. Cunningham, boots and shoes; A. Kirk & Co., drygoods etc.; Christopher McDonald, flour, etc.; A. J. McDonald, grocer, etc.; D. McGillivray, general merchant; and C. B. Whidden & Son, flour and groceries. The following have also been in business since 1884: L. C. Archibald, cheese, etc.; Daniel Chisholm, general merchant; J. D. Copeland, drugs; J. R. Helyer, jeweller; McCurdy & Co., general merchants; Allen McDonald, general merchant; Miss I. R. McIlreith & Co., fancy goods, etc.; John McMillan & Co., general merchants; and Somers & Co., general merchants.

| LUNENBU          | RG, N. S. |           |           |
|------------------|-----------|-----------|-----------|
|                  | 1868      | 1884      | 1894      |
| Population       |           | 3,500     | 4,000     |
| Business houses  | 29        | 59        | 100       |
| Capital invested | A00.882   | \$357,000 | \$790,000 |

Among those of the Lunenburg merchants of 1868 who are still prosperous are: J. H. Backman, grocer; Jas. Eisenbaur & Co., general merchants; Finck & Co., drygoods; Hewit & Adams, sailmakers; Jas. J. McLachlan, general merchant; Jas. J. Rudolph, drygoods; and Wm. N. Zwicker, general merchant. Those in business since 1884, in addition to the above, are: Benjamin Anderson, fish, etc.; Anderson, Lewis & Co., general dealers; Bailley Bros., bakers; J. A. Burns; shoes; O. A. Cossman, grocer, etc.; J. A. Hirtle & Co., tailors; C. E. Kaulbach, ships, etc.; G. W. Nass, grocer; E. L. Nash, drugs; Frank Powers, stoves, etc.; Jas. Risse, tanner; S. A. Rounsafell, drugs; J. J. Rudolph & Co., hardware, etc.; and C. L. Silver, shoes.

#### 

Among the merchants of Annapolis at the time of Confederation who are still found at the helm, are: Mr. Corbett, wholesale grocer, etc.; Geo. Runciman & Son, general merchants. In addition the following have been in business since 1884: A. B, Cunningham, (estate of) drugs; J. E. Crowe, stoves; C. B. Dargie, carriages; R. L. Hardwick, jeweller; W. McCormack & Son, general merchants; Geo. McLaughlin, drygoods; Jas. Morrow, grocer; R. Malcolm, grocer; Pickels & Mills, general merchants; A. H. Riordan, grocer, etc.; and W. J. Shannon, drygoods.

#### THE VICE-REGAL ENTERTAINMENTS.

One of the most brilliant social seasons ever witnessed in a Canadian city has just come to a close in Montreal by the departure of the Vice-Regal household for their home in Ottawa. Their Excellencies while among us put forth no slight endeavors to render the various entertainments which they provided worthy of the noble houses from which they sprung, and though the labor and vigilance attendant upon it all, in a new sphere and under novel conditions and surroundings, were more than any outsider could readily apprehend, it was seemingly and actually a labor of love, and performed and borne throughout with an unvarying good feeling and a courteous hospitality that looked for and found its reward in the very perfection of success which was attained. Those only of our wealthy families who occasionally entertain a few hundred guests of an evening can probably form some

conception of what it is to entertain almost as many thousands. At all events, Their Excellencies, the Earl and Countess of Aberdeen, succeeded admirably, and at the same time endeared themselves to the people of Montreal to a degree that can find no adequate expression in mere words. It may savor of selfishness to hope that they have established a precedent, a hope especially indulged by many of the thousands of the lesser tradesmen and work-people, who in a season of unwonted business depression, cannot fail to have benefited greatly by the money so freely expended during Their Excellencies' sojourn in the city. The ready tact and the kindly sympathy, noticeable in all they planned and executed in the universal desire to please and do good; are highly characteristic; and in thus speaking, it is difficult to say which of the two noble persons bears away tho larger share of the good wishes and gratitude of our citizens,-His Lordship himself, with his ready and gracious manner, grafted on the sense of justice and the moderation which he inherits, or his noble Lady, the Countess, who has never failed to charm everyone who has had the distinguished pleasure of meeting and conversing with her. A heart that beats in ready sympathy with all who suffer, in whatever station of life, and is ever engaged in studying others' good, directed by an innate good sense and womanly tact all her own, is that of Ishbel, Countess of Aberdeen. As a literary friend expressed it, "All her acts are queens." It were, perhaps, invidious to particularize any of the various entertainments to which our citizens were invited during the season, where all passed off so agreeably, and where even the children were not forgotten, but there is a universal desire to praise the State Concert. It was such as young and old could thoroughly appreciate, and Their Excellencies conveyed no slight compliment to the taste of our people in the choice of programme and performers. It is not often that wealthy governors are vouchsafed even to Her Majesty's chief colonies, and seldom that the wealth is expended with so free a hand and with such ease, graciousness and such unqualified success.

#### THE BOARD OF TRADE ANNUAL MEETING.

The annual meeting of the Board of Trade held on Tuesday last was largely attended, nearly every seat in the Exchange Hall being occupied. While the various mercantile interests were fairly represented, there was a general feeling that the grain trade controlled a full share of attention. The influence of the Corn Exchange Association was felt throughout, but this is doubtless owing in some degree to the apathy of other affiliated associations and interests in the city. The members of the Corn Exchange have, nearly all of them, their interests more closely allied to the Board of Trade building than those whose business is mostly conducted within their own offices and warehouses in different parts of the city.

Much discussion arose over the attitude of certain grain dealers who shipped wheat from Port Arthur last season in American vessels and stored it in Buffalo, evidently intending to continue the shipment east and beyond the sea. The price of wheat had meantime arisen to a degree warranting the marketing of this large quantity of grain in Canada, but it was discovered

that the coasting regulations rigidly enforced on both sides of the great lakes interfered with its return, except on payment of the duty on American wheat shipped to Canada. It was claimed that the article is now American grain, although still remaining in bond. It was felt by the authorities that the throwing of this grain upon the Canadian market at the time would depress the price of grain here, and thus entail an injury upon the farming community—to the extent of several cents a bushel—and in this view of the question there was little dissent among the members.

The usefulness of the Port Warden was also discussed, and satisfactory explanations given as to the maintenance of their duties for some time past through the action of the Council of the Board of Trade. There has been every desire to interfere as little as possible with the entry and departure of vessels of all kinds by the St. Lawrence route. It was felt also that much service had been rendered as a consequence to the marine insurance interests concerned. Many other subjects dealt with have already been treated at length in these columns; some of them may call for further reference later on. The officers and council for the new year are as follow:

Mr. Jas. A. Cantlie, president; Mr. John Torrance, first vice-president; Mr. John McKergow, second vice-president, and Mr. C. F. Smith, treasurer, were elected by acclamation. Members of council—Messrs. Geo. Childs, W. H. Meredith, Geo. Hague, David Robertson, G. F. C. Smith, John T. McBride, Wm. Nivin, David Macfarlane, Wm. McNally, Jas. E. Rendell, Arch. Nicoll and Henry Miles. Members of board of arbitration—Messrs. Robert Archer, John Baird, E. B. Greenshields, F. W. Henshaw, Edgar Judge, John B. McLea Hugh McLennan, W. W. Ogilvie, Jas. Slessor, H. A. Budden, Chas. Chaput and Jas. P. Cleghorn.

#### THE SITUATION.

The situation in the United States has not improved owing to increased distrust among the great monetary and manufacturing houses of Great Britain in the near future of the great republic. The rapid exportation of the gold realized from the recent sale of U.S. bonds, the want of confidence in the stability of republican forms of government owing to the sudden political changes of the last fortnight in France, and the widespread, heavy losses sustained by British exporters during last year, are all tending to create something akin to aversion in the minds of investors for almost every kind of U.S. securities. English holders have consequently been quietly though steadily unloading. This will account in no slight degree for the constant drain of gold from the United States-already pointed out in these columns some months ago, as the opinions of so able a man as Sir William Van Horne. Even where dividends are being paid, the money is not re-invested but withdrawn in gold.

The silver question still hangs over our neighbors with lowering appearances, and the views of such men as Senator Cockrell of Missouri who said the other day that "the gold reserve could not be exhausted too soon to suit him," do not tend to inspire confidence in the future. To aggravate the situation comes South Africa with its new found treasures and enterprises. The eyes of investors all over the United Kingdom are now

turned to the Dark Continent, or rather that large southern portion of it under British sway and upon which the government set its stamp in the honors recently conferred upon Sir Cecil Rhodes. An extensive continent is being there rapidly opened up to settlement, and one can hardly pick up an English newspaper that does not contain some allusion to the wealth and progress of the new field and its possibilities in the near future.

British manufacturers have for some time past been making unusual discounts for cash to buyers in the United States, and this can hardly be said to arise from any unwonted scarcity of funds. Money is cheap in all monetary centres, and is likely to continue so as long as the feeling of uncertainty concerning business and currency affairs in the United States remains unaltered. The situation in Canada continues quiet, although most wholesale houses report an improved feeling among customers. There is a steady though somewhat lessened demand for goods, but the chief activity is in speculative stocks in respect of which a word of caution may not prove untimely.

#### LAST YEAR'S CASUALTIES.

A retrospect of the causes of business failures during 1894, as shown by the returns of the commercial agencies, may prove of interest, especially if comparison be made with the previous year. Separating the failures under the eleven principal predisposing causes we find they compare as follows:—

|                    | 1894  |         |              | 1893  |         |              |
|--------------------|-------|---------|--------------|-------|---------|--------------|
| Causes             | No.   | Per ct. | Liabilities. | No.   | Per et. | Liabilities. |
| Incompetency       | 197   | 10.4    | 1,785,529    | 182   | 10.2    | 1,873,787    |
| Inexperience       | 44    | 2.3     | 651,395      | 24    | 1.4     | 307,353      |
| Want of Capital    | 1,273 | 68.5    | 10,107,205   | 1,234 | 69.4    | 10,103,821   |
| Unwise credits     | 14    | 0.7     | 127,023      | 17    | 1.0     | 244,240      |
| Failure of others. | 43    | 2.3     | 5,113,165    | 11    | 0.0     | 133,289      |
| Extravagance       | 3     | 0.2     | 38,200       | 8     | 0.5     | 234.800      |
| Neglect            | 47    | 2.5     | 219,066      | 49    | 2.6     | 437,836      |
| Competition        | 9     | 0.5     | 141,814      | 10    | 0.6     | 54,654       |
| Disaster           | 148   | 8.1     | 4,541,854    | 98    | 5.5     | 1,182,188    |
| Speculation        | 17    | 0.9     | 585,215      | 27    | 1.5     | 698,856      |
| Fraud              | 60    | 3.5     | 802,589      | 117   | 6.6     | 751,848      |

This classification shows that the condition of trade in Canada in 1894 changed but little in its characteristies from that of its predecessor. In each instance the percentage of failures arising from lack of capital, experience, and competence, amounted to 81 per cent. of the total, and as these causes do not arise from any adverse condition of trade, but would lead to disaster even in the most prosperous years, we may fairly draw the inference that trade conditions in Canada during 1894 were by no means as adverse as certain writers would have us believe. Indeed the figures show this all the way through, for although the number of failures due to the insolvency of others rose from 11 with liabilities of \$133,289 in 1893 to 43 with liabilities of \$5,-113,165 in 1894, this was due entirely to the crash in Newfoundland, and but little affected Canadian trade proper. The depression across the border, however, made itself seriously felt, more especially in the western section of this country, raising the number of failures due to the commercial crisis from 98 with liabilities of \$1,182,188 to 148 with liabilities of \$4,541,854.

Otherwise the figures of the year are distinctly favorable. Unwise crediting was responsible for only 14 failures and \$127,000 last year, while in 1893 it led to 17 failures with \$244,240 in liabilities. Fraudulent

failures declined nearly one-half in number, although they were responsible for liabilities of \$802,589, and the failures from neglect, speculation and extravagance were both fewer and less important. Altogether, then, the trade of 1894 seems to have been healthier than that of 1893, since the bulk of the failures arose from causes entirely independent of the fluctuation of prices.

The fact that only 2½ per cent. of the failures of the year are ascribable to neglect of business pays a very high compliment to the character of our Canadian merchants. When we remember that under this heading come those who neglect their stores from drunkenness, gambling, horse-racing and other forms of dissipation, we may fairly conclude that the average merchant of this Dominion is a sober, God-fearing, lawabiding citizen, and that the one who does not come up to this standard forms a very striking exception to the general rule.

Of course these statistics only cover actual insolven-They represent only those who were forced to give up the struggle and assign. They do not cover the compromises, settlements, and extensions granted during the year, and hence they do not include the whole volume of commercial disaster. Unfortunately these latter it is impossible to tabulate owing to the varying conditions under which they are granted, and in addition to this. many of them (especially bankers' settlements) are kept strictly private, and hence are not obtainable by the commercial press. No doubt their number was a large one. In an era of low prices and difficult sales it always is. But that it was not as large as was expected is generally admitted, and hence most of our financial institutions, looking back over the events of the past year, can congratulate themselves upon the fact that the retrospect of 1894 is by no means so unfavorable a one as at one time they had reason to apprehend.

#### LAST YEAR'S FIRE LOSSES.

On page 185 will be found a statement of the net premium income and net losses during the past year of the principal fire insurance companies doing business in the Dominion. The statement is compiled from figures furnished by the companies themselves, and collected by our own reporters. That it is not yet complete is due to the fact that some of the companies, like the United Fire, Norwich Union, Quebec, and Western, have not yet received complete returns from their branches, while others, such as the Atlas, National of Ireland and London Assurance, refuse to give out their figures until the government returns are made up-doubtless for good reasons of their own. Still sufficient of the principal companies have responded to show that the year 1894 was a great improvement upon its predecessor so far as fire losses in Canada are concerned. In only a few instances is the ratio of loss larger for 1894 than for 1893 and in all the others it falls below the figures of its predecessors. Even with the addition of from 27 to 32 per cent. for expenditure, most of the companies show a fair margin of profit for the year, and it is curious to note that the three companies whose figure's compare unfavorably with those of last year are American companies whose headquarters are in the United States. Both the English and Canadian companies exhibit a marked improvement; their percentage ratio running from 53 to 73 per cent. The companies exceeding this figure are the Manchester whose percentage is 78.5 which is due to the fact that the losses on the Albion's risks are included, while the amount received for the reassurance of that company's risks is not included in the premium income, and the Alliance whose heavy percentage is caused by the curtailment of 25 per cent. of its business.

#### VICISSITUDES IN THE FUR TRADE.

People who complain of the severity of our Canadian winters are not all, perhaps, aware that the unusually mild seasons we occasionally have—such an one as characterized the closing months of 1891—are not at all welcomed by our own people, especially the trading community. The furriers had consequently a rather dull season to begin the present winter, and it is not surprising that some of those who have been living more or less from hand to mouth are not able to meet their obligations. The senior partner of one of the smaller wholesale houses is now visiting London, Eng., for the purpose of asking an extension from his creditors there. It is to be hoped that the money loaned by an employee a few years ago has been nearly all returned in the shape of the salary agreed upon and that all parties may be able to puli through.

The circumstances in the case of another wholesale firm, or rather agent, are not much more to boast of. Some 3 years ago, the firm of Hirschel & Meyer, London, Eng., appointed Mr. J. Youngheart to represent them in Montreal. The outset was not altogether disheartening to the princould not expect to establish a as they business and make it pay the first year. end of the second year it was shown that the firm was about \$20,000 behind in their Canadian business. He then interviewed the principals at headquarters and urged them to continue another year-that if they did, he should convert loss into a success. This they eventually agreed to, but with the result as shown at the close of 1894 that the firm is obliged to face a still greater total loss. One authorized by the firm visited the New York agency in December, purposing, before returning home, to come to Montreal and examine into the business here, but on his arrival he discovered that Mr. Youngheart and the bookshad taken voyage for England. Inadvertencies have meantime come to light, among them that certain accounts, as per statements, due by some houses here do not appear to have been properly posted, and that a large quantity of pelts, supposed to be in stock, were held for advances. Action is now being taken in the courts here against Mr. Youngheart, et al, the first being for \$2,000, probably to recover some of the goods; but his friends hope he will be able to make satisfactory explanations

# THE POLITICAL DEMONSTRATION AT WINDSOR HALL.

"Anglo-Canadian" charges us with partisan bias in our comments upon the political demonstration held here on the 22nd ultimo. He cites for our edification the practice of commercial papers in Britain during his "business experience of 42 years" there. "Anglo-Canadian" is probably acquainted with the London Economist, one of the leading commercial papers of the world. There is scarcely an issue of that journal which does not contain some reference to the political affairs of the Empire, to a degree far beyond anything that has ever been undertaken in our columns. "Anglo-Canadian" will surely not deny that questions relating to the tariff are not within the scope of a commercial journal. Our correspondent is a dyed-in-the-wool Free Trader, but he is evidently not aware that in addition to duties on spirits, tobacco and wines, the Mother Country collects an import-tax upon tea, coffee and cocoa. Canada has long since abolished the stamp-duty which still prevails in England, while in respect of tea, coffee and cocoa, Canada has recently set her another free-trade example.

We fear that our correspondent has mistaken one of the terms in his definition taken from a local paper. He means, we imagine, "Trade is Barter." The difference, however, is not material. We have no doubt that the tariff, as bearing upon pig-iron and rice, as well as in other respects frequently pointed out in these columns, is capable of much improvement; and we also agree with him that every encouragement

should be given to the agricultural interests of the country. A discussion on the subject of Protection versus Free Trade would, however, serve little purpose here. No one will contend that a revonue must not be raised; the question is how it may be done—with the least burden to the country. "Anglo-Canadian," while evidently not favoring protection to home industries, has no objection to a large measure of it being extended to needy politicians; however, no one can question the right of a party to pay the expenses of their leaders, on the principle we suppose that they who "preach de politic" should live thereby.

We must disclaim any such opinions as those credited us by our correspondent as to the influence of Protection upon the interests of the buyer and seller. He is discharging his eloquence upon the head of the innocent, and it is not fair that anyone should endure such a flood even vicariously.

#### A SHARP ADVANCE IN TIN.

For some time there has been a sharp contest between prominent operators in pig tin. The "bull" side had as its chief supporters a syndicate headed by prominent firms on the Continent. The bear side was generaled by a London operator who has conducted many a large deal in the metal. Up to within about three weeks ago the "bear" party had matters nearly all their own way. Supplies of tin came forward from producing points at a rate that encouraged short selling, and the "bear" leader had many followers. The visible supply had increased from a normal of between 14,000 tons and 16,000 tons to 24,000 tons, and the weight was looked upon as very likely to break the syndicate. In that there appears to have been an error of judgment. The records show that the "bears" forced prices down in New York from about 16.75c in September, 1894, to 13c in the middle of this month, meanwhile making many profitable turns. Similar fluctuations and heavy selling took place in London. It would seem, however, that the "bears" were ultimately caught without sufficient tin to cover contracts calling for deliveries ending last month. The syndicate had the contracts and most of the available tin. Two weeks ago they squeezed the London end of the line and raised prices about £3 per ton above the lowest point. More recently their New York representatives took the local "bears" in hand and gave them a severe twist. Less than a month ago the "bears" were selling at 13c per pound and wagering that the price would drop to 121c before March 1st. Last week some of their number paid 14c per pound and over for tin on the spot, and 131 to 13.60c for lots to be delivered this month. The appearances are that the "bull" syndicate have control of the greater portion of the heavy visible supply, and some authorities express the opinion that, with a considerable short interest in contracts falling due in February and March, they will be masters of the situation for sixty days or more, unless the "bears" do some heavy covering in the meantime or gain footing through influences unseen at present.

#### AN INSURANCE DECISION.

A curious fire insurance case has just been decided in Paris. Miss Vuillaume, of that city, insured in the Eagle Insurance Co. a pair of pearl earrings, valued at 10,000 francs, for 4,500 francs. While dressing she laid the earrings on a table beside the curl-papers just taken out of her hair, and her maid threw papers and earrings into the fire together. The company disputed their liability on the ground (1) That the fire was voluntarily caused. (2) That the contract of insurance did not cover the case in question because that fact was never provided against in the contract between the two parties.

The court decided on the first point that for an act to be voluntary the author must have intended to perform it; that it is impossible to maintain that the fire was voluntary on the part of the lady's maid, since it was through negligence or inattention that she, among the useless papers which she

threw into the fire, picked up two pearl earrings which were hidden in the papers. That it was therefore a case of a fire due to imprudence and not of a voluntary fire. On the second point as to the common intention of the two parties the judge held that if the special case of a valuable object falling or being thrown into the fire was not provided against in the insurance policy, it is clear that in that contract the common intention of the parties was that the insured should be indemnified, and for the insurer to guarantee indemnity against all damage by fire, whether from a purely accidental cause or from the imprudence of the insured or anyone about her. Therefore Mile. Vuillaume was justified in claiming the amount of the insurance from the Eagle Co.

#### THE TEMPERANCE AND GENERAL.

The ninth annual report of the Temperance and General Life Assurance Co., a synopsis of which appears in another portion of this issue, exhibits a gratifying degree of progress upon the part of that staunch company. Although the business it does, is largely with total abstainers, who receive onethird larger profits than non-abstainers, it has evidently made giant strides in the favor of the general public, for the report shows that from having an impairment of capital of \$23,926 at the end of 1889 its financial position has so improved that at the end of 1894, it had a surplus of \$80,739 over all liabilities to its policy-holders. The number of its insured lives had increased from 1,776 at the end of 1889 to 4,519, or 154.4 per cent. at the end of 1894; its insurance in force from \$3,040,-972 to \$5,877,958, or 93 per cent.; and its gross assets, not including its \$60,000 of paid-up capital, from \$54,587 to \$305,-566 or 459.8 per cent. in the same time; while its liabilities to policy-holders only increased from \$78,514 to \$282,297 or 259.5 per cent. Not only this but the able manager, Mr. H. Sutherland, was able to report that the company had neither arroars in interest nor real estate on hand. It had been able to declare a five per cent. dividend on its capital, and could say that not only had the payment of outstanding and deferred premiums been more prompt and satisfactory than in any provious year but that the amount of new insurance applied for was also in excess of the record. This says volumes for the skill, energy and success of the management, and proves that the vote of thanks tendered to it by the shareholders was well carned and justly merited.

#### THE WATERLOO MUTUAL.

The report presented at the thirty-second annual meeting of the Waterloo Mutual Fire Insurance Co. shows that during the year just past the company has issued 9,382 policies and now has 20,306 policies, for an aggregate amount of \$20,699,-341, upon its books. The net earnings of the company were \$174,175, and the losses paid, (less re-insurance) \$108,283, or a ratio of 62 per cent. In this connection it may be stated that the Waterloo Mutual invariably makes provision for a re-insurance reserve for its mutual policies, while it is the custom of other companies to show a reserve only for their cash system business. The security for its policy-holders is therefore much greater, and this fact has been so thoroughly appreciated by its clients that the premiums and assessments received from its mutual policy-holders form nearly one-half of the premium revenue of the company.

So favorable a showing naturally deserved recognition at the hands of the shareholders and it came in the form of the unanimous re-election of the five retiring directors, Messrs. I. E. Bowman, John Allchin, Simon Snider, Allan Bowman and J. L. Wideman, as well as in a well merited vote of thanks to Mr. C. M. Taylor, the energetic secretary of the company.

# GRAND TRUNK RAILWAY COMPANY. Return of traffic week ending Jan. 26th, 1895:

Passenger Train Earnings. 1895. 1894.
Passenger Train Earnings. 90,801 96,875
Freight do. do. 193,857 189,995

—An accident to machinery has somewhat delayed this issue.

—Mr. S. Hurd, of McIntyre, Son & Co., sails from New York to-day on a business trip to Europe.

—An offer of 30 cents in the dollar cash, has been made to the creditors of Jules Madon, shoes, this city.—J. B. Devot, contractor, this city, has assigned owing \$1,300.

—CHIEF ARDAGH of the Toronto Fire Brigade has succumbed to the injuries received in the fire of the 6th ultimo. The Chief's injuries were known to be serious, but his illness was not supposed to be critical until a few days ago.

—THE Electric Match Co., started at Louiseville, Que., last September and were doing well until their factory and plant was completely destroyed in December. This crippled them entirely and they have assigned owing \$2,200.

—Compromises with their creditors are being sought by Cyprien Dumouchel, hotel-keeper of this city, and Wm. Sloan, jeweller of Milton, Ont. Both have been already referred to in these columns.

—A DESPATOR from Halifax says: P. M. Jenkins came here about a year ago and began as a commission merchant under the firm name of P. M. Jenkins & Co. He got considerable produce from Prince Edward Island and Nova Scotia. Now he is reported as leaving numerous creditors in Halifax, besides a large number of drafts received by banks from country dealers and islanders unpaid. The bailiff searched his premises only to discover that nearly everything there had been spirited away.

—The annual statements of the American fire insurance companies, with but comparatively few exceptions, show profits as a result of their operations in 1894. It is evident that the underwriters have now arrived at the point where they are showing earned profits upon the increased rates, the first of which commenced to go into effect in 1893. Owing to the reinsurance reserve requirements the gains are only now commencing to show.

ERRATA.—One would suppose that men, whose wages have not been reduced in these times of lessened incomes and labor-saving machinery, would endeavor to perform more careful work than is occasionally shown by the typographical errors that deface the columns of our newspapers. It is not often that readers meet with such a blunder as that on page 136, the 4th line left hand column, in our issue of the 25th. The word, we need hardly say, should read "interdependence."

—The recent scandals in the Bank of England have led to private communications among English bankers with a view of promoting a bill to amend the charter of the bank, which will give the Government Director full control of that institution. Sir John Lubbock, Sir Samuel Montagu, and other equally well-known and influential men will be present at a general meeting of bank representatives to be held shortly with the object of discussing the situation.

—An endeavor to obtain a settlement with their creditors is being made by L. & E. Hart, general merchants, Guysboro, N.S. The statement prepared shows liabilities of \$20,000, and assets \$11,000. The present firm succeeded to the business of Wm. Hart who failed in '85. They were doing a large business but lost considerable in fish during the past three seasons. They offer 40 cents in the dollar payable in 2 years.—Gough & Moore, plumbers, St. Johns, Nfld., have applied for an insolvency declaration. They have been in business 5 years, but the prevailing depression overpowered their resources.

—The insurance companies interested in the recent fire at the Mechanic's Institute were the British America, \$5,000; Caledonian, \$2,500; Commercial Union, \$7,500; Guardian, \$7,500; Imperial, \$5,000; Liverpool, London and Globe, \$5,000; London Assurance, \$5,000; North British and Mercantile, \$5,000; Northern, \$10,000; Phenix of London, \$15,000; United Fire, \$7,500. The total loss will not exceed \$10,000

—ILIABILITIES of \$47,000 are shown against the estate of James Robertson, drygoods, St. Thomas, Ont., who has assigned. The assets foot up \$53,000. He began originally as a partner in the tirm of Simpson, Robertson & Simpson, many years ago, withdrawing in Oct. '85 and starting alone. He was then computed to be worth \$12,000 to \$15,000. Ambition seemed to be uppermost for he started a branch in Simcoe 2 years ago which did not prove successful. At a meeting of creditors last March he obtained an extension covering 15 months in as many payments, from the most, but settled with a few at 70 cents in the dollar.

—The drygoods business of Durno & Co., Acton, Ont., is held by the assignce. Mrs. Durno is the only partner, her husband managing. He began in July '93, and assigned last Feby.—W. H. Wooden, lumber, Burford, Ont., has assigned. A small affair. —Wm. Precious, grocer, St. Thomas, Ont., owes about \$1,800 and has assigned.—A. Seaforth, Ont., dentist, G. F. Belden, has given way to the assignee.—W. Forster, a Toronto grocer, has assigned.

—An offer of 25 cents in the dollar, cash, has been made by Pitzpatrick & Phillips, tailors, Gananoque, Ont., previously referred to. They owe \$4,800.—A. L. Burke, real estate, Hamilton, Ont., has become involved after 7 years dealing, and has assigned.—John Johnston began selling shoes at St. Mary's, Ont. in the spring of '90 on limited resources, and now assigns with light liabilities.—An offer of 25 cents in the dollar, cash, or 50 cents on time, has been submitted to the creditors of Sinclair & Co., grocers, Toronto. James Sinclair who is the owner, seems to have lost in outside speculations. His brother Alex. managed the business having as experience a former business of his own in the Northwest which ended in failure.

-R. M. DEREPENTIONY, grocer of this city, has assigned with liabilities of \$6,000. He was formerly of Gerin and Repentigny and siarted for himself only last spring. His stand was a poor one and his expenses were heavier than the business would stand .- L. P. Lavoie, grocer of this city, is offering 25 cents in the dollar cash on liabilities of \$3,400.-Villeneuve & Co., dry goods merchants of Quebec, effected a settlement last August with their creditors at 70 cents in the dollar, spread over a year. They have not been able to carry this out and have assigned. Liabilities, \$32,152; assets, \$24,470. The following are the Montreal creditors: S. Greenshields, Son & Co., \$3,231; J. G. McKenzie & Co., \$1,448; Gault Bros. & Co., \$1,310; Glover & Brais, \$844; Thomas May & Co., \$475; C. X. Tranchemontagne, \$236; Colin McArthur & Co., \$344; McLean Waldrow & Co., \$177. The meeting of creditors will be held on February 8 next. -Audrew Nesbet, grocer, N.S., was a farmer from 1893 to 1887 when he started in business again. He had some means and was supposed to be making both ends meet until he suddenly made

-Among the failures in Ontario during the week are :- J Fenner, shoes, Renfrew, assigned. He has been in business for some years as a customs shoemaker on a small scale.—Smith & Stutt, drygoods, Seaforth, have assigned with liabilities of \$10,-000 and assets showing a nominal surplus of \$2,000. They succeeded the late Robt. Janneson about a year ago. The cause of failure\_seems\_to be that Stutt was not as attentive as he might have been, and that Smith was not able to run as large a business as they attempted alone.—M. Miller had little means when he started hotel at Webbwood about seven years ago. He did well for a time until he branched out into the lumber business as well. Then he began to go behind until the pressure of creditors forced him to assign.-Hinch & Co., drygood merchants of Napanee, have assigned with liabilities of \$60,000 and assets of \$35,000 is in real estate. Ogden Hinch, who had the main management and was looked upon as the principal partner in the firm has been unsuccessful once or twice before when on his own account and the same ill-fortune seems to have attended his efforts in this case. He is an excellent salesman, but the expenses were heavy, the firm was carrying a very large stock, much of its assets were locked up in real estate and the result was that the firm was unable to withstand the pressure of their creditors.-T. A. Wood, grocer, of Brockville, has assigned He was formerly of the firm of Wood & Carter who dissolved last spring. Wood continued alone, but without success.-T. G. Foster & Co., and Foster and Pender, dealers in carpets and cabinetmakers' supplies, in Toronto, have assigned. The two tirms were really one and the same concern, Foster and Pender handling the carpets, and T. G. Foster & Co. the cabinet makers' supplies. The firm was tolerably successful in this latter line but their opening in the retail carpet trade also, seems to have been a mistake. In the latter portion of 1893 they were forced to ask an extension from some of their European creditors and last fall again got some indulgence. But it only postponed the evil day for a while, as we have now to chronicle their assignment.

ROBERT DUCLOS, drygoods merchant of this city, has assigned after 21 years' experience. He suspended in 1886 when he settled at 62½ cents in the dollar. Since then he did fairly well until last fall when he obtained an extension of 18 months from his creditors. This does not appear to have been sufficient relief to him and hence his present failure. Liabilities will be large—A. Duperrovzel, restaurant-keeper of this city, has assigned. He failed first in 1885 and then did business in his wife's name until 1893, when he resumed again in his own. Liabilities

about \$8,000.—Theophile Carodeau, grocer and harness dealer at St. George de Beauce, is offering 20 cents in the dollar on liabilities of \$1,300.—Eugene Raymond, hotel-keeper, of Grande Riviere is offering 50 cents in the dollar partly secured.

—A SEVERE conflagration swept away the business portion of Coaticooke on Wednesday last doing damage to the extent of \$75,000 or \$80,000. The companies interested are: Ætna, \$4,000 British America \$2,500, Caledonian \$2,500, Commercial Union, \$1,900, Guardian \$2,000, London & Lancashire \$2,800, North British & Mercantile \$1,000, Northern \$1,000, Phonix 5,000, Royal \$3,250, Sun \$1,000, Western \$2,000.

#### ANSWERS TO CORRESPONDENTS.

Sartor, Montreal.—The "sweating" practices you allude to do not deserve such a name. We shall be glad to have the figures paid in the cases you mention.

INVESTOR, Quebec.—The rumor was quite groundless. The deceased gentlemen held no C.P.R. stock at the time; but any reason will suit the columns of the London financial paper you doubtless refer to.

STOCKHOLDER, Three Rivers.—The annual meeting has been held. The report will doubtless be ready for distribution shortly.

Trusts, Toronto.—The company is well managed, and will likely continue to pay the usual bonus.

INQUIRER, St. John's, Que.—The writ you refer to is probably the first of a series. It had been expected for some time.

MERCHANT, St. Thomas, Ont.—The stock is high enough. The well-known process of unloading is making fair headway in the second company, largely in the east.

—The Merchants Bank of Halifax appear to have found 1894 a prosperous year. The bank's statement shows that the net earnings amounted to \$158,585, or nearly 14½ per cent. of the paid-up capital, and after paying the usual dividend of 7 per cent. to the fortunate shareholders, the bank has been able to carry \$80,000 to the reserve fund and bring that important bulwark up to \$680,000, or nearly 62 per cent. of the capital, besides c2rrying forward a balance of \$18,443 to the credit of profit and loss.

—Forty cents in the dollar, is being offered by Munn & Co., general merchants, St. Johns, Nfld. Terms are 20c in July; 10 in Dec.; and 10 in Dec. '96.—L. Parker, hardware, same city, has applied to be declared insolvent. He has been established many years.—Taylor, Finlay & Co., same city, offering to compromise at 50 cents in the dollar. They began in the summer of '93.

-Riddle Bros., general dealers, Pipestone, Man., have assigned. They began business in the spring of '93 coming from St. Mary's where they had been farming. A moderate capital proved insufficient against lack of business knowledge, and they obtained an extension last March covering 10 months. They suffered by fire some 4 months ago .- J. A. Rogers & Co., hats, Winnipeg, have assigned. The business was started by James H. Rogers in '83 as a branch of his Toronto house, with his son J. A. in charge. He turned the Winnipeg store over to his son in '89, which ended in an assignment in '93. Mrs. Rogers subsequently bought the stock and continued as above, but was burned out on the 24th ult., which terminated in the present assignment.-J. B. Holmes, general dealer, Comax, B.C., is seeking an extension. He began 9 or 10 years ago, and prospered until recently.-Marshall McCrae & Co., wholesale stationers, Vancouver, B.C., have assigned. The business was started by Mr. Marshall about 4 years ago, who subsequently admitted McCrae. The latter retired, the present partners being Robt. and Alex. Marshall. Overstocking 2 years ago seems to have added a debt which could not be wiped off.

—D. R. Hodge, supplies, Twillingate, Nfid., has applied for an insolvency declaration.—L. & E. Hart, general store and fish, Guysboro, N.S., assigned. Already referred to.—Geo. Richards, livery. Dartmouth, N.S., assigned.

—J. T. Smith & Co., fancy goods, this city, assigned owing about \$1,000, Mrs. J. T. Smith is the owner. Started in the spring of '93 on small capital.—L. De G. Thouin, grocer, this city, previously reported, is offering 20 cents in the dollar, half cash and half in 30 days.—J. B. Divot, mason and contractor, this city, has assigned owing about \$1,000.

#### FUR SKINS AND A MORAL,

"Wer light night Wein, Weib und Gesang Der bleibt ein Narr sein Lebenlang ; Und Narren sind wir nicht."

Thus wrote the sturdy old Reformer, as may be seen, " writ large," at a celebrated hostelry among the Bernese Oberlands but had he lived in these times he might, perhaps, have added to the list of temptations that beset great men what the Bard of Ayr in late days termed "the Diel's picture beuks." "Montreal, London, Leipsig and Moscow" is the legend on a prominent sign that attracts the notice of the passer by on St. Peter street in this city. The firm who carries this pretentious flag has had a checkered career in trying to do business in Canada. If their enterprising manager is to be credited, they started out three years ago with the object of teaching the old and reliable houses here in Montreal how to do business. At the end of the second year their balance sheet showed a deficit of \$20,000. They then thought their experience of the Canadian trade de. manded that they should retire from the field, but their energetic manager urged the wisdom of the old advice-"Try, try again," and that success would in time crown their efforts. In an evil hour they listened to him. Rumours reached them lately that everything was not right. They accordingly sent a man out to take stock and audit the books. The valuable stock of furs is found to be under advances to money-lenders, and accounts are discovered to be collected and no entries made in the cash-book. Their manager is on the other side of the water, and they are now winding up the remains of a once active business. Free living and cards are reported to be at the bottom of this disaster. When the business first started, the manager came to his place of business from up town in the street-cars. This season money was so plentiful that he bought a carriage, had a coachmanwas driven in high fashion to and from ness. He was the most prominent member of a club on Catheart Street. All this cost money. There is an end to all prodigality, and in this case the end proves the rule, bringing disaster both to master and servant. The probable cost of another year's trial would be about \$10,000.—The moral goes without

#### CLINTON S. HERBERT.

In July last two gentlemen, one of taking appearance, the other not quite so prepossessing, put up at the Windsor Hotel in this city, and were soon afterwards heard making inquiries about the insolvent estate of Boisseau Freres, which stock they seemed anxious to purchase at 65 cents in the dollar. Failing in this they confessed to a representative of a leading wholesale house that they were about to start a drygoods business in Toronto. They both hailed from Detroit. The man of prepossessing appearance was a dentist and gave the name of C. S. Herbert; the other, named Wyness, had some time before bought out the drygoods interest in Detroit. Herbert sometime afterwards called on the firm of S. Greenshields, Son & Co., and arranged for the purchase of goods, amounting to \$10,000 or \$12,000, agreeing to pay \$6,000 cash, the balance to be paid at the rate of \$500 per week. By this means he established a reference which he used to advantage with other houses. He kept faith throughout, with the Messrs. Greenshields, who have obtained 90 cents on the dollar for the amount of his transactions with them. Like the lady in the play, Herbert protested to much-about cash payments-and therefore, notwithstanding his promptitude with them, the Messrs. Greenshields had a lingering suspicion that all would not prove right in the long run. The suspicions in that quarter and in other places in town have been verified. It was learned a few days ago that Herbert had secretly sold his entire stock to W. Garland of Toronto for 40 cents in the dollar, and skipped across the line with the preceeds. As to what Mr. Garland's feelings in the matter may be, we will not venture to offer an opinion. The wholesale houses have evidently taken a lesson from the banks in similar cases, and it is already reported that Herbert was arrested crossing the line. He owes Alexander & Anderson about \$1,000; Dingman & Lorrimer, about \$600, S. Greenshields Son & Co., this city, \$1,600 unpaid balance, Thibaudeau Bros. & Co., \$7,000; McIntyre Son & Co., \$800; Jas. Johnston & Co., \$300; Nicholas Rooney, \$1.000, E. A. Small & Co., a balance of under \$1,000. Fogarty & Bro. did not fill an order for \$1,000 worth of shoes failing payment as agreed upon. A number of firms in Toronto are also creditors. A report is current that Herbert is in Buffalo

# Meetings, Reports, etc,

THE TEMPERANCE AND GENERAL LIFE ASSURANCE COMPANY OF NORTH AMERICA.

The Company's ninth Annual Financial Statement submitted at the Annual Meeting held at the head office of the Company on the 28rd. ulto., is a gratifying exhibit of its condition and

It first presents the revenue account, which sets forth in detail the receipts and disbursements for the year 1894. This is followed by a balance sheet showing in similar detail all the items of assets and liabilities as at the same date.

RECEIPTS:—The principal items of income are premiums amounting to \$129,199.34, after deducting \$1,355.54 paid for reinsurance, and interest, \$13,475.72 being an increase over the previous year of \$12,705.70 in premiums and \$3,315.14 in interest or in all an increase of \$10,020.84 over the previous

year's income. DISBURSEMENTS:—The items of controllable expenditure have been keep as low as the most careful economy, consistent with progressive management, could keep them, as will appear from a careful examination of the statement. We may state however that our main outlay is for field work, in securing new, and ever that our main outlay is for field work, in securing new, and looking after old insurances to see that they are kept in force, and that in no single item have these expenses been increased in degree. The volume is greater only because the volume of business secured and cared for is greater. Our death losses have again been very low, amounting to but \$25,099 in the aggregate, which includes \$3,000 received for reinsurance. This is a loss rate to the Company of only 3.8 per 1,000 of the average number of lives at risk, and \$4.02 per \$1,000 of the average amount of insurance in force. While our mortality has been very low in the General Section, it has been abnormally low in the Temperance Section. Our very low death rate, from year to year, is, no doubt, mainly attributable to the very superior class of risks attracted to our Company in both its sections, and the very careful scrutiny that is constantly made of all applications for insurance before acceptance.

ance before acceptance.

Briefly stated our cash income for the year was \$142,675.06, while our net death losses, payments for surrendered policies and expenditures for all other purposes amounted to \$86,881.92, leaving us the very handsome sum of \$55,793.14 from current cash income for permanent investment.

Assets:—Our balance sheet shows as clean a lot of assets as any Company could possibly have, and special attention is called to the fact that there is not one of the items entering into our list of delientures, valued at \$218.013.78, as they are in this state-

of debentures, valued at \$218,913.78, as they are in this statement and as they were in our report to the Government, but might fairly have been rated at a considerable higher value on—the—81st ult., as shown by the ruling prices of such securities. That our mortgages amounting to \$62,800 were all right is shown by the fact that there was not a single dollar of interest in arrows on any one of them in fact we did not have a right is shown by the fact that there was not a single dollar of interest in arrears on any one of them, in fact we did not have a single dollar's worth of real estate on our hands, or a single dollar of interest overdue and in arrears. The item "advances to agents," we believe to be every dollar of it good. The corresponding item which was considerably larger last year, was so good that we only found it necessary to write off \$25,60 on this account during the year, while some of those who had the largest amount of advances had either wiped them out entirely or materially reduced them. Advances were made to other men on what was deemed ample security, and the aggregate of this item is being reduced without loss to the Company.

The item of loans on policies has been considerably increased, to our satisfaction, and to the satisfaction and convenience of our policyholders. No asset can be safer, and by following our practice insurances are kept up that could not otherwise be maintained.

The item of outstanding and deferred premiums is just what

maintained.

The item of outstanding and deferred premiums is just what it seems to be, and is treated strictly in accordance with the requirements of the Insurance Department. It increases in amount in this Company, from year to year, as it must increase in every Company that does a progressive business.

It is impossible to tell in advance, before the days of grace have expired, which premiums will be payed, or which will not, and it is therefore perfectly fair to enter the premiums, which it is anticipated will be paid as an asset, allowing a proper margin

and it is therefore perfectly fair to enter the premiums, which it is anticipated will be paid as an asset, allowing a proper margin for collection, and charging the Company with the liability, which will attach permanently on payment of such premiums.

In valuing all policies the Government assumes the payment of annual premiums, and should they be paid half yearly, or otherwise than yearly while the Company is held, so far as its reserves are concerned, for the yearly liability, it is but right that it should have credit for the premiums which must be paid to keep its policies in force, less a proper charge for collection, so that deferred premiums and outstanding premiums are alike regarded as perfectly good assets by all Governments, and by all competent authorities. competent authorities

In every case where an outstanding or deferred premium fails to be paid, the reserved liability charged against it ceases, so that no injustice is done.

Our assets at the end of the year amounted to \$365,566.71, being an increase of \$67,144.38 over what they were at the end of the previous year.

Liabilities:—Our liabilities which were mainly to our policy—

holders, on account of the reserves we hold to meet their policies when they become claims, amounted to \$284,826.09, being an increase of \$47,467.03 over the previous year. It will be seen therefore that our assets have increased by nearly \$20,000 or 41.5

per cent. more than the increase in our liabilities, a very gratifying feature of our business.

New Business:—We have not gone far afield, nor sought by

the employment of high-salaried men, or the payment of exhor-bitant commissions to swell our business abnormally. We have confined ourselves almost exclusively to the Province of Ontario confined ourselves almost exclusively to the Province of Ontario and the Maritime Provinces in seeking for our business, and we have depended upon the staff of agents, who have been so true to the Company's interests in the past, to secure our business at its proper value, without offering bonuses or other special rewards to stimulate effort. This is shown by the fact that for securing our increased business and taking care of our old business, with an increased income of \$16,020.84, our expenditure for commissions, salaries and other expenses of officials and agents, was only \$3,530.39 in excess of that of the previous year. This was very moderate as compared with the usual outlay for such services.

When the extent of territory we cover, and the age of our Company are considered, it will be realized that few other Companies, if any, have been so successful in establishing themselves in the most desirable of all fields for the procurement of life risks, (from the fact that mortality is so much lower than it is elsewhere)

(from the fact that mortality is so much lower than it is elsewhere) and in securing a better class of business, or a better distribution

The advantage of this course may be briefly expressed as follows: We secure sufficient business of the very highest character at less expense, and with more thorough supervision of all its details, than we could in a wider field, or in any other field.

Although we have confined ourselves to these limits, which afford the best business obtainable anywhere, and to most economical methods, we have been able to report a constantly increasing new business from year to year, as well as a steadily increasing aggregate business in force, with a similar increase in our annual income. The figures for the past six years have been as follows: vears have been as follows:

| YEAR. | Number<br>of<br>Applica-<br>tions<br>Received | Amount<br>of Insurance<br>applied<br>for | Number<br>of insured<br>lives on<br>Dec. 31st. | Amount<br>of Insurances<br>in force on<br>Dec. 31st. | Gross<br>Income for<br>Year. |
|-------|---|--|--|--|------------------------------|
| 1889  | 987   | \$1,404,000                              | 1,776  | \$3,040,972  | \$68,038.34                  |
| 1890  | 1168  | 1,510,000                                | 2,275  | 3,484,003  | 81,933.06                    |
| 1891  | 1476  | 1,783,000                                | 2,810  | 4,068,271  | 95,609.32                    |
| 1892  | 1528  | 1,814,700                                | 3,250  | 4,543,176  | 116,581.09                   |
| 1893  | 1680  | 2,020,000                                | 3.892  | 5,269,620  | 126,654.22                   |
| 1894  | 1813  | 2,100,000                                | 4,519 🚡  | 5,877,958  | 142,675.06                   |

1,634 of the applications received last year for \$1,883,725

1,634 of the applications received last year for \$1,853,725 were approved and policies issued.

At the close of the year we had 4,793 policies in force on 4,519 lives, for \$5,877,958.51, being an increase of 645 policies, 627 lives, and \$608,338.50 of insurance over the previous year.

The classification of risks was as follows.

In the Temperance Section there were 3,650 policies for \$4,256,879.51, being an increase of 491 policies for \$468,669.50 during the year.

during the year.

In the General Section there were 1,143 policies for \$1,621-079, being an increase of 154 policies for \$139,669 during the

year.

Surplus:—Following the instructions contained in the resolution passed by you at our last Annual Meeting, the Manager has made a careful investigation of the position of the various policies in force, and plans of insurance used by the Company, and has found that at no time in the history of the Company's business encroached upon the rights of the other section.

Your Board as already stated, find a surplus on hand over all liabilities, including capital account, of \$20,739.72. This they recommend to be appropriated as follows:—

1.—That the sum of \$6,726.44 be alloted to all Policies entitled thereto which have paid five annual premiums according to the schedule submitted by the Manager, and we recommend that its distributions shall be made so as to reduce the premiums on the policies on the ordinary life and limited pay life plans to which it has been alloted, as they fall due during the next five years, or paid in cash with the face of policies in case of death, and in a like manner in case of endowment policies, except that when endowments mature within that period the balance of allotted surplus remaining unpaid to each shall be paid with allotted surplus remaining unpaid to each shall be paid with

such endowments.

2.—Your Directors would also recommend that a dividend of 5 per cent. be paid upon the paid up stock of the guaranters of

the Company.

3.—That the remainder of the said sum of \$20,789.72, remain

in general surplus account.

It. has been found that the morality experience of the Company has been such as to entitle those insured in the Temp-

Company has been such as to entitle those insured in the Temperance Section to profits one-third higher than could fairly be allotted to similar policies in the General Section.

In this connection we wish to say that the Companies which have returned the largest amount of surplus, or paid the largest profits to their policyholders in the past, have derived their surplus or profits mainly from having had a lower mortality than was provided for in compliance with the law, or according to the theoretical tables on which the business is founded.

The other sources of profits such as large interest earnings.

The other sources of profits, such as large interest earnings and savings in expenses, have changed adversely to the making of profits from what they were ten or twenty years ago, but the reduction in mortality, which is the main source of profits or surplus, can be improved by careful selection of lives from the most favored localities, and proper classification of the same.

For these reasons we believe that, continuing on the lines we have been following, we must and will be able to give such returns to our policyholders as will afford them the highest

So far this year, not only has the payment of our contstanding and deferred premiums been more prompt and satisfactory than in any previous year, but the amount of new insurance applied for has also been in excess of any previous year's record.

We have pleasure in referring again to the loyalty and efficiency of all the members of our office and field staff. They have our fullest confidence and deserve our highest commendation.

Independent audits have been regularly made by the Company's Auditor, and by the Auditing Committee of the Board, whose certificates are attached to the Financial Statement, and are warrants for its correctness, and for the correctness of our accounts.

By Section 9 of our Act of Incorporation, all the Directors retire, but are eligible for re-election.
GEORGE W. Ross,

President. Manager. CONDITION DECEMBER 31st, 1894. 4,793 policies in force on 4,519 lives for .......

H. SUTHERLAND,

\$5,877.958.51 865,566.71 284,826.99 Assets at present value..

#### THE WATERLOO MUTUAL FIRE INSURANCE CO.

The 32nd annual meeting of the policyholders of the Waterloo Mutual Fire Insurance Company was held in the Board room at the Head Office, on Saturday, January 19th. A fair number of policyholders were present.

On motion the chair was taken by the president, Mr. Geo. Randall, and Mr. C. M. Taylor acted as secretary.

The Directors' Report, the secretary's financial statement, and the Auditors' Report were then read as follows:-

#### DIRECTORS' REPORT.

To the Members of the Waterloo Mutual Fire Insurance Company.

Company.

Gentlemen,—Your Board of Directors beg to lay before you their report for the year ending 31st of December, 1894, being the company's 32nd annual report.

From the detailed statements of your secretary, about to be read to you, we have prepared the following abstract of the leading items of interest contained therein.

We have issued during the past year 9,382 policies. The total number of policies now in force is 20,306. The aggregate amount insured under these policies is \$20,699,341. The total earnings of the company is \$174,175.52. The amount of losses paid, less reinsurance, is \$108,282.58.

The total assets of the company are \$354,936.41. If from this

The total assets of the company are \$854,936.41. If from this amount you deduct the re-insurance reserve of \$83,809.10 and the adjusted and unadjusted losses at the close of the year, computed at \$5,663, you will have a balance of assets above liabilities

the adjusted and unadjusted losses at the close of the year, computed at \$5,663, you will have a balance of assets above liabilities of \$205,464.31.

By taking into consideration the excessive losses of the past two years, in which all the insurance companies have shared to a greater or less extent your board believe the present financial position of your company is a matter for congratulation by its members, and the insuring public generally.

In referring to the detailed statements in your hands you will find that the premiums and assessments received from the Mutual policyholders, amounting as it does to \$80,961.19, is nearly one half the whole amount of the premium revenue of the company.

We account for this, first, on the ground of an increased confidence in and patronage of the Mutual System by business men generally as conducted by your company; second, to the reductions in the cost of insurance, as compared with stock rates.

As all our Mutual policies are issued for three years, subject to a premium for the first year and an assessment in advance at the beginning of the second and third years, we have taken the actual experience of the company for the past three years, and find that during that period we received in premiums and assessments on our mutual policies the sum of \$229,756, these premium and assessments having been based upon a calculation of 20 per cent. sessments having been based upon a calculation of 20 per cent, off stock rates. The calculation is easily made and shows a reduction of \$57,439, as compared with three annual stock prem-

iuns, and a saving to the policyholders of that amount.

In conclusion we beg to call your attention to the two main objects of meeting, viz., the disposing of the several statements to be read to you, and the election of five directors. The retiring directors are Messrs. I. E. Bowman, John Allchin; Simon Snider Allan Bowman and J. L. Wideman, all of whom are eligible for respection. re-election.

On behalf of the board,

GEO. RANDALL, president.

# Spring Trade 1895. J. W. MACKEDIE & CO. Spring Trade 1895.

Dear Sirs,

Our representative will soon have the pleasure of calling on you with samples of spring and summer clothing for next season. As our old stock is well cleared out, almost everything he will have to show you will be new. All our lines have been very carefully selected with a view to meet the new and changed conditions of the trade, and prices of both Canadian and imported goods will be found lower than ever.

Our new Foreman-Designer has introduced several novelties you will appreciate, and you will find our reputation for turning out the best fitting, best finished and most stylish goods in the trade will be fully maintained.

An inspection of our samples before placing your order is earnestly requested.

Montreal, Sept., 1894.

Yours faithfully,

| J. W. MACKEDIE & ( | $\mathbb{C}^{C}$ | ) |  |
|--------------------|------------------|---|--|
|--------------------|------------------|---|--|

| FINANCIAL STATEMENTS.  |  | Amount assets as above brought down \$1   | 12,073.41  |
|--|--|---|--|
| Balance on hand per statement 31st Dec. 1893 RECEIPTS.   | \$108,155.3 <b>8</b>   | Premium notes after deducting all payments there-   | 42,863.00  |
| Premium cash system. \$87,969.00  " mutual " 28,937.39  " assessments. 52,024.79   |  | Total Assets \$3  | 54,936.41  |
| Interest and transfer fees   | 174,175.52   | C. M. TAYLO<br>Sec  | or,<br>retary.   |
| ·  | <b>\$282,330.90</b>  | AUDITORS' REPORT.   |  |
| Losses . \$113,807.05 Loss re-insurance . 5,524.47 Salaries . Rebates, commissions and agents' bonus . Re-insurance and adjusting losses. Travelling expenses, postage books, stationery, advertising and printing . Law costs . Miscellaneous disbursements | \$,286.68<br>\$3,489.16<br>12,763.75<br>2,377.98<br>420.16<br>3,275.00<br>\$173,895.81<br>108,485.09 | To the President, Directors and Policyholders of the Mutual Fire Insurance Company.  Gentlemen.—We beg to report that we have carefully at the books of account and vouchers of your company past year and that we find the same correct.  We submit herewith an abstract statement of the recexpenditures of the company for the past year and of it assets and liabilities, as also a detailed statement of the for its investments.  All of which is respectfully submitted.  Yours, etc.  J. M. Scully Aud Benj. Devitt | examined<br>for the<br>cipts and<br>ts present<br>securities |
| ASSETS.  | \$282,830.90   | Waterloo, 17th January, 1895.   |  |
| Real estate.  Mortgages and debentures.  Molsons Bank (current acet.).  Bills receivable.  Unpaid assessment.  Agents' balances.  Office Furniture and Goads' plans.   | \$ 15,124.28<br>76,300.00<br>470.95<br>4,225.91<br>1,203.02<br>7,292.51<br>2,886.80<br>931,67        | The foregoing reports having been read and unanimous opted, the meeting proceeded to appoint scrutineers for ception of the ballots for the election of five directors.  J. M. Scully and Benjamin Devitt were unanimously readulitors for the ensuing year.  The scrutineers reported the unanimous re-election of the scrutineers reported the unanimous re-election of the scrutineers.  | Messrs. appointed of Messrs.                                 |
| Cash in office   | 3,638.32   | I. E. Bowman, M. P., John Allchin, Simon Snyder, Allan and John L. Wideman as directors for the ensuing thre  | Bowman<br>e years.   |
| LIABILITIES.   | \$112,073.41   | At the close of the annual meeting the directors met<br>ed Mr. George Randall, President, and Mr. John Sh<br>president.   | uh, vice-  |
| Unpaid Losses adjusted and unadjusted computed at \$5,663.00 Re-insurance reserve to provide for all outstanding risks, cash and mutual system \$3,809.10 Balance  | \$ \$9,472.10<br>22,601.31<br>\$112,073.41   | The following are the names of the gentlemen compfull Board of Directors; George Randall, John Shi Hendry, I. E. Bowman, M.P., Simon Snyder, George Die Snider of Waterloo; James Livingston, M.P., Baden Cowan, Allan Bowman, Galt; Thomas Gowdy, Guel Allchin, New Hamburg; P. E. Shantz, Preston; I. D. Berlin; John L. Wideman, St. Jacobs.   | uh, Chas.<br>ebel, Wm.<br>; Thomas<br>lph; John              |

# Our inducements.

A Good Article
At a Fair Price

#### OUR CELEBRATED BRANDS

- "Cable Extra,"
- "Mungo,"
- "El Padre," and
- "'Varsity."

Are as staple as flour, sell readily and always in demand. Millions of each brand sold annually; sales constantly increasing.

# S. DAVIS & SONS,

The Largest Cigar Manufacturers in the Dominion.

#### MONTREAL CLEARING HOUSE

Total for Week Ending Jan. 31, 1895... Clearings. \$1,600,557

Corresponding
Week of 1894.... 8,730,144 1,310,128
" " 1893... 9,704,234 1,350,210
" " 1892... 9,056,581 1,424,490

### Financial.

Thursday, Jan'y 31st, 1895.

The arrival of Assistant Secretary Curtis in New York to confer with the leading bankers there on the subject of taking measures to arrest the steady depletion of the gold reserve confirms the belief that the President, despairing of any relief from Congress, will authorise a new issue of \$100,000,000 in 4 per cent bonds during the course of next week. In spite of the reduction of the premium on gold bullion by the Treasury to one tenth of one per cent, the contributions of the mints, and the reduction of the value of United States gold coin by the Bank of England to 76s

3½d per ounce, or a quarter of a cent in the £, the shipment of gold continues unchecked, until the gold reserve has fallen to \$48,516,193, and a bond issue becomes imperative. How it will be received remains yet to be seen. About one-half of the last issue has not yet been distributed, and this will complicate the situation; but if it be true that \$25,000,000 of the lot taken by the syndicate were for permanent investment the market may be more favorable than is now anticipated.

Money in New York is stiffening a little. On call it runs from 2 to 2½ per cent. Time money runs from 2½ to 3½ per cent on good Stock Exchange collateral, and commercial paper discounts at 3 to 3½ per cent for endorsed, and 4 to 6 per cent for single name paper. In London money on call is only ½ per cent and discount in the open market can be got at ½ per cent. In this market call money is 4 per cent and discount 6 to 6½ per cent. Bar silver in London 27% d. Sterling exchange is firm, and bankers are indifferent about drawing except at high rates, so that no cessation

#### FIRE INSURANCE IN CANADA DURING 1894.

| 1 ± 1 ×   | RATES OF LOSSES PAID TO PREMIUM RECEIPTS BU   |                                      |  |  |   |   |  | Bus   | BUSINESS OF 1894.  |  | REMARKS.  |
|---|---|--------------------------------------|--|--|---|---|--|---|--|--|---|
| COMPANIES.  | 1887  | 1888                                 | 1889   | 1890   | 1891  | 1892  | 1893   | Net Pre-<br>miums<br>Rec'ed.  | Netlossus  | Per Cent.<br>of Pre'm.   |   |
| Canadian Companies. British America   | 65.5<br>80.0<br>51.4  | 69.7<br>69.7<br>4.0                  | 57.2<br>00.7<br>68.7<br>46.3   | 63.7<br>49.5<br>48.0<br>49.9   | \$2.2<br>59.3<br>63.5<br>63.2   | \$6,1<br>62,8<br>73,4<br>70,0   | 71.4<br>71.1<br>75.6<br>61.3   | 257,563<br>166,053<br>87,950<br>Estin   |  | 61.1<br>66.8<br>71.4<br>57.0   |   |
| BRITISH COMPANIES.  Albion Alliance Adliance Adlias Caledonian Commercial Union Guardian Imperial Lancashire Liverpool & London & Globe London and Lancashire London Assurance Manchester Matchester Northern North British and Mercantile Norwich Union Phemix of London Royal Scottish Union and National Sun United Fire Union Assurance | 65,8<br>64,7<br>71,7<br>74,7<br>447,5<br>49,6<br>71,3<br>56,9<br>69,5<br>80,4<br>69,6<br>58,1<br>64,0<br>69,6<br>58,1<br>46,2 |                                      | 48.8<br>49.9<br>67.7<br>56.4<br>40.1<br>55.4<br>43.6<br>29.2<br>20.4<br>48.6<br>68.2<br>45.0<br>35.3<br>42.9<br>37.4 | 55.49 42.55 9 0 22.99 8 22.0 7 8 22.2 15.50 0 24.75 25.2 25.3 24.75 25.3 24.75 25.3 24.3 25.3 24.3 25.3 25.3 25.3 25.3 25.3 25.3 25.3 25 | 81,8<br>85,5<br>85,5<br>86,9<br>78,7<br>625,1<br>88,0<br>88,0<br>88,0<br>88,0<br>88,0<br>88,0<br>88,0<br>88 | 20077709247088552888907724788<br>56077709247088552888907724788<br>5607855552855285<br>56078555285 | 68.8<br>87.3<br>75.8<br>75.8<br>69.4<br>81.4<br>75.8<br>49.1<br>92.2<br>77.3<br>88.5<br>69.9<br>92.5<br>70.3<br>88.5<br>63.0<br>81.5<br>62.0<br>85.3 | 152,188<br>1.45,362<br>380,750<br>Eet:<br>184,009<br>260,651<br>285,248<br>177,212<br>190,000<br>163,503<br>385,608<br>241,814<br>577,778<br>119,941<br>105,373 | 127,966<br>409,557<br>81,758<br>65,982<br>imated                       | 91.5<br>57.1<br>68.1<br>85.0<br>57.1<br>58.3<br>65.1<br>60.3<br>78.5<br>57.9<br>53.0<br>70.8<br>68.1 | Including Albion Losses, but not<br>cash received for reassurance.<br>Not including Brit. Columbia. |
| Anebican Companies.  Ætha Agricultural. Connecticut Hartford Insurance Co. of N. America. Phenix of Brooklyn Phenix of Hartford Queen   | 69.3<br>64.4<br>58.8<br>144.6   | 55.5<br>60.0<br>55.0<br>51.7<br>40.5 | 41.6<br>50.6<br>25.4<br>98.9<br>22.1<br>42.3   | 77.7<br>57.8<br>46.4<br>89.7<br>42.8<br>97.1<br>23.1<br>45.7   | 62.1<br>86.3<br>41.1<br>70.7<br>43.8<br>63.8<br>56.6<br>53.1  | 75.7<br>77.5<br>48.3<br>50.8<br>56.6<br>82.8<br>19.9<br>70.5                                      | 63.4<br>53.4<br>62.1<br>70.1<br>65.0<br>70.7<br>75.9<br>63.0   | 32,S11<br>144,480<br>83,000<br>89,432<br>150,894<br>266,845   | \$0,120<br>13,618<br>\$4,807<br>56,000<br>62,606<br>128,935<br>174,541 | 50.3<br>41.5<br>58.7<br>67.4<br>70.0<br><b>16</b> 85.4   |   |

#### RECAPITULATION.

| Average |      | 65,6 |
|---------|------|------|
| તું છે  | 1888 | 55.5 |
| do      | 1889 | 49.0 |
| do      | 1890 | 57.4 |
| do      | 1891 | 64.0 |
| do      | 1892 | 61.7 |
| do      | 1893 | 73.8 |

in the shipment of coin can be anticipated. Posted rates in New York were 4.88½ for sixties and 4.89½ for demand. Actual rates were 4.88½ for sixties, 4.89½ for demand, and 4.89½ to ¾ for cables. Commercials 4.88½ and documentaries 4.88½. Paris francs 5.15% for long and 5.14% for short. Locally the rates between banks were: Sixties 9¼ to 13-16, demand 10 to 10½, cables 10.3-16, and New York funds ½ to 5-64 discount. Over the counter sixties were 10 to 10½, demand 10¼ to ¾, cables 10½, and New York funds 1-16 to ½ premium.

The stock market was in the hands of the speculators last week and they worked it for all they were worth. The three Street Railway stocks were the ones used for the purpose, and out of the total of 33,600 shares sold, 25,600 were theirs. As usual in a purely speculative market the fluctuations of the week were large. Prices were run up to 187 for Street Railway old stock, 18434 for new, and 8014 for Toronto S. R'y. Then the winners started in to liquidate and prices went down to 1811/2, 1791/2 and 781/4 respectively. When liquidation ceased the market rose again, and finally closed at 184, 182, and 77%, or practically the same figures as were ruling at the close of last week. There was a small investment demand for the banks. Industrial stocks were steady, and a feature of the week was the rise, for the first time in many years, of Richelieu stock to par.

The following are the transactions of the week as per Chas. Meredith & Co., stockbrokers:—

| BANKS.           | Shures. | Highest          | Lowest,          | Last Ye |
|------------------|---------|------------------|------------------|---------|
| Montreal         | 99      | 221              | 220              | 2201/2  |
| Ontario          | 25      | 95               | 95               |         |
| Peoples          | 100     | 1201/4           | 120              | 120     |
| Molsons          | 100     | 170              | 167              |         |
| Merchants        | 30      | 165              | 1641/2           | 15614   |
| Quebec           | 3       | 127%             | $127\frac{3}{4}$ |         |
| Commerce         | 27      | 138              | 138              | 13434   |
| MISCELLANEOUS.   |         |                  |                  |         |
| Pacific          | 500     | 56               | 511/8            | 71      |
| Duluth Com'      | 700     | 31/4             | 3,0              |         |
| Dul. Pref        | 250     | 8′               | 71/2             | 14      |
|                  | 1948    | 1441/4           | 140              | 135     |
| Telegraph        | 67      | 1571/            | 157              | 1441/5  |
| R. & O           | 857     | 100              | 97               | 8417    |
| Street Railway   | 6749    | 187              | 1811/            |         |
| New "1           | 1086    | 1843/4           | 17916            |         |
| Toronto St. Ry   | 7785    | 901/4            | $73\frac{\%}{4}$ |         |
| Gas.             | 2400    | $195\frac{1}{4}$ | 194              | 174     |
| Bell Tel         | 187     | 15534            | 154              | 136     |
| Royal Electric   | 4.69    | 1381             | 136              |         |
| Montreal Cotton. | 133     | 1191/2           | 117              | 109     |
| Colored " .      | 50      | 50               | 48               |         |
| Dominion Cot     | 30      | 93               | 98               |         |
|                  |         |                  |                  |         |

#### MONTREAL WHOLESALE MARKETS

Thursday evening, Jan. 31st. 1895
The heavy snowstorm of Saturday and Sunday last, while aiding city trade by creating employment for many hundreds of laborers, had an opposite effect throughout country points by blocking traffic thereby seriously interfering with trade

Many orders which would have reached here were thus delayed. Drygoods merchants report favorably for the week, many discount sales which were offered bringing the desired result. Remittances for payments February 4th have already arrived in sufficient numbers to create a favorable feeling as to the coming week. Molasses are firm at the recent advance Sugar is moving more freely at 31/2c for best standard granulated. Teas are attracting considerable attention, offers for round lots being quite common, but sales of such are limited as the difference between buyers and sellers is not readily adjusted. The interest in hardware has centered in nails, which have finally been adjusted in price by the several representatives. Leather has experienced a quiet week, shoe manufacturers buying sparingly. A solution of the money problem in the United States is generally desired, o as the situation is gradually assuming a condition of more general importance.

BUTTER.—The market is improving in late fresh fall-made creamery, with a little more business passing in a jobbing way at 21 to 22 cents; but there is no outlet yet for early makes which are offering at from 16c to 18c. Finest sweet dairy which is pleasing to buyers is also more inquired for at from 17c to 19c, but the supply of this quality is small. Held dairies, and goods that are the least faulty or off in flavor, are quite unsaleable no matter how cheaply offered. Holders of summermade Western butter find it impossible to

# WILLIS & CO. → 1824 ← MONTREAL.



WHOLESALE AGENTS

—— FOR THE——

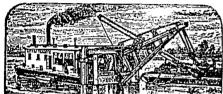
**Bell Pianos & Organs** 

AND OTHER LEADING INSTRUMENTS OF AMERICAN & CANADIAN MAKE.

Reliable agents wanted in unoccupied territory.

# M. BEATTY & SONS,

Welland, Ont.



Dredges, Ditchers, Derricks, and Steam
Shovels - - -

Of various styles and sizes to suit any work.

Submarine Rock Drilling Machinery, Hoisting Engines, Suspen sion Cableways, Horse-Power Hoisters, Gang Stone Saws,

Centrifugal Pumps,
For Water Sand and Gold Mining, and other contractors' plant.

JAS. C. STEWART, MONTREAL,

- Agent.

# E. A. SMALL & CO.

MONTREAL.

→ Manufacturers of Clothing ←

. . . WHOLESALE.

FALL TRADE 1895.

OUR TRAVELLERS WILL BE SHORTLY ON THE ROAD.

market notwithstanding that it is being offered in some cases as low as 9c to 10c. Fresh winter-made rolls are coming in largely and offering in a jobbing way at from 18c to 15c as per quality.

COAL AND WOOD.—These commodities are in good demand owing to steady cold weather. Dealers speak favorably of the trade for the season thus far, and from a collecting point of view, express themselves as finding payments on the average, equal to those of past seasons. Prices are unchanged. We quote, Stove per ton, \$6.00; Chestnut, \$6.00; Egg, \$5.75; Cape Breton, (ox-ship.) \$3.75; Pictou, do. \$4.25; Lower ports screen, (retail) \$5.00; Scotch, do. \$6.00; Dry maple wood per cord, \$6.50; beech, \$6.00; birch, \$6.00; mixed, \$5.00; tamarac, \$5.00; slabs, \$4.00.

Dressed Hogs.—The market has been more largely supplied during the week, and prices have ruled in favor of buyers. Car lots offer at \$5.25 to \$5.30, with jobbing sales at \$5.50.

DRUGS AND PAINTS.—Business shows an improvement for the week, more orders from travellers being received. Values show little fluctuation. Gum Arabic, tragecanthe and glycorine continue firm. Turpentine shows a slightly firmer feeling though not changed on this market.

DRY Goods.-Remittances show an im

provement. Country merchants are sending in money to take up paper falling due on the 4th and it is hoped, from this, that notes will be better met on that day than is at present anticipated. Our city merchants have stimulated trade by special discount sales during last month and these have been very fairly patronized showing that people have money to spend when they think they can get bargains. The suburban trade keeps up well, and travellers out on the road are sending in very fair orders.

DRESSED POULTRY. — Chickens have been in very small supply, and good fat stock has sold up to 9 to 9½ c per lb. Mosts lots arriving are largely mixed with old fowls and have not sold over 7c. Ducks are also scarce and firmer at 8½ to 10c per lb. Geese are wanted and bring from 6 to 7c lb. The market is well supplied with turkeys and only finest stock brings full prices: 7 to 9c lb. Game of all kinds is now largely out of the market owing to the near close of the season.

Eccs.—With a large falling off in supplies, a change to cold weather which has checked production for the time being, and in sympathy with all outside markets, the feeling here during the past week has been one of confidence. The market is now much more promising, with holders refusing to accept last week's ruling prices, and holding for a shade higher figures. Sales of Montreal limed are at

13 to 14c, with Western ranging from 11 to 13c as per quality. Held fresh 14 to 15c and fresh gathered 22 to 23c. We notice large shipments this week to the U.S. markets. Absolutely new laid, as supplied through private sources to some retailers, here have taken a drop from the rafters and are now 40 to 50 cents per

FISH AND OILS.—There is a better demand for green cod which is in light supply. As a consequence the market rules firm and has an upward tendency. Fresh fish meet with ready sale but are somewhat easier in price. Oils are dull and nominally unchanged.

Flour and Grain.—Not much business is doing this week in flour. English buyers find prices too high for export but millers show no sign of concessions. Locally a fair trade is doing at \$3.75 to \$3.90 for spring wheat patents, \$8.60 to \$3.75 for winter wheats, \$2.85 to \$3 for straight roller and \$3.75 for Manitoba strong bakers. Feed is fairly active and there is a good demand for Ontario bran. We quote bran at \$15 to \$15.50, shorts \$17 and mouillie \$20 to 22. Oatmeal is slow and buyers are only taking sufficient to fill immediate requirements. The basis is \$3.70 for standard. The local grain market shows a slightly better feeling. For No 20ats in carload lots 36½c to 36½c is paid and offered freely. Peas are firm, but with very few offering. The other grains are unchanged. Cable advices to the Board of Trade were as follows:—Cargoes off coast, wheat and maize, nothing doing. Cargoes on passage and for shipment, wheat is quiet and easy; maize quiet and steady; La Platte wheat, sail loading, 21s: one cargo of wheat sold. English country markets, quiet; French, firm. Liverpool spot wheat, firm; demand poor: spot maize, quiet, demand poor. Mixed maize, 4½d. London Minneapolis straight flour, 15s. Liverpool futures, wheat steady; 4s 4½ January, 4s 2½d January, 8s 11¼d March, 3s 11¼d May. Wheat in Paris, 19.00 January and February; flour in Paris, 42.75; January, 43.25. Green Figures.—There has been a bet-

Green Fruits.—There has been a better demand for apples during the past week, sales on local account and for shipment to interior points being much better than for some time past. Florida frozen oranges, 8 cars of which arrived on this market during the week have been selling at 90c to \$1.25 per box. These are really worthless for eating, being used for flavoring and other purposes. Slightly frosted sell at \$2.25 to \$2.50 per box. Quotations are: Winter apples, car lots \$2.25 to \$2.50; retail \$2.75 to \$3; Oranges Florida's free from frost 126's \$3.75 to \$4,00; 150's \$4.00 to \$4.50; 176 to 200's \$4.50 to \$4.75. Lemons, Messina's choice \$2.50 to \$2.75; fanoy \$3.25 to \$3.50; Malaga grapes per keg \$6.00 to \$6.50; heavy weights, \$6.00 to \$7.00; bananas, finest full fruit, per bunch as to size, \$2.50 to \$3.00 ripe coming by express. Evaporated apples per lb. 6½ to 7½; Canadian onions, brls. \$1.75 to \$2.00; Spanish onions, 90c per crate; Nuts, filberts, 9c; almonds 13 to 14c; walnuts old, 10 to 13c; walnuts, new Naples 13½ to 14c; new Grenobles, 13½ to 14c; peanuts 8 to 9c. Italian chestnuts 9 to 10c; sweet potatoes \$3.75 to \$4.00 brl. Cape Cod cranberries \$15; do per bush. box \$5.00; pears, \$2.00 to \$4.00. Basket pears, 25 to 35. California winter nelles, \$2 to \$2,75; Valencia oranges 420 size \$4.25, do 714s \$5.25. Pineapples fancy large 28 to 25c each.

GROCERIES.—The bad state of the country roads has had the effect of diminishing trade during the week. The snow storm, which has been general, has left many highways practically impassable in in some sections, which has resulted in many orders being withheld which would have otherwise been put through. It will result in good sleighing, however,

# McMARTIN, CAMPBELL & CO.,

MANUFACTURERS OF

# 

(WHOLESALE,)

256 St. James Street, Adjoining the New Bank of Toronto Building,

MONTREAL MONTREAL

and lumber interests will be vastly bene-Values show no change from last week. Sugars remain stationary with a better demand from interior points. Syrup is scarce and nominally unchanged. Molasses, Barbados, are held at 33c, though some so-called can be obtained at though some so-called can be obtained at 30c. Other goods are unchanged. Nummerous inquiries for tea from U.S. buyers show a strong disposition to purchase. An offer for a round tot from a Chicago house to a firm in this city on Tuesday did not terminate; 4 cent per 1b. difference preventing the deal. Many calls are heard from abroad for low grade goods, but dealers are indifferent to business at 11c and prefer keeping for sorting orders. but dealers are indifferent to business at 11c and prefer keeping for sorting orders. Payments keep up fairly well. Coffee is firmer owing to a decrease in the American visible supply of 50,000 bags since the year opened. Present comparisons show a decrease of 20,000 bags as compared with a year ago.

HIDES.—Business continues good with arrivals steady and all available stock kept moving. Prices are unchanged from last week. Figures are given in prices current on another page. A pleasing feature of the situation on this market lies in the security attached to transactions since an understanding has been arrived at by dealers.

IRON AND HARDWARE.-The nail schedule has at last been arranged and the Lower Province representatives have agreed to the uniform rate of \$2.10 for cut nails, and \$2.20 for nails branded steel as the base price, with the usual allowances for large lots. There is a cut also in the wire list owing to the amount of American wire coming in over the border. No. 1 annealed in oil is lowered to \$2.50 and No. 6 galvanized to \$3, while the trade discount has been increased to 25 per cent. The western buyers will reap the advantage; for prices for this province will be feet in Montreal while reap the advantage; for prices for this province will be f.o.b. in Montreal while Western merchants will get their wire, carriage free. In pig iron a few lots of Summerlee are changing hands at \$21 per ton. Very little is doing in bar iron. Spring steel is slightly cheaper at \$2.50 to \$2.75. Tin and terne plates unchanged at our quotations.

LEATHER AND SHOES .- The leather market has been disappointing for the month as regards volume of sales. Shoe manufactures are receiving the usual number of orders, but having secured considerable stock prior to the recent stiffen-ing of the market, are working this off, and leather dealers find sales rather slim in consequence. Stocks are not ac-cumulating, however and prices retain the same firm tendency as heretofore.

Woon.-The home market rules quiet and uneventful, sales being of small proportions and averaging in price as previously recorded. United States purchasers principally on Eastern account; have been operating in the West, fully a million pounds having been taken at Toronto and Hamilton within the past few

weeks. The prices paid were somewhat higher than had previously prevailed. This amount deducted from the available supply materially reduces the bulk of the stock. At the London, Eng., wool sales on the 30 inst. American competition was well to the front and buyers for the home trade also showed much eagerness to se-cure parcels, paying stiff prices, while buyers from the continent, especially for Prance, purchased more freely than hereto-fore. Medium to good greasy and scour-ed's were steady. Cross-breds sold largely to Yorkshire buyers, although they also met with a good foreign demand.

#### TORONTO WHOLESALE TRADE.

Toronto, Jan'y 31st, 1895

(Revised by Telegraph).

This has been a quiet week in wholesale departments. The heavy fall of snow has made country roads almost impassable, and railway traffic was also delayed considerably. Very few country merchants were in and travellers did next to nothing. There is no particular change in quotations, and payments are rather slow. Money is easy at 4 per cent on call and prime commercial paper discounted at 6 to 61/2 per cant. Sterling exchange is firmer and stock irregular. Sales of Ontario at 94, Dominion at 2731/2, Standard at 162, Incandescant at 110%, Western Assurance at 15114, British Am., at 11314, Gas at 195, Cable at 142, Telephone at 154, Toronto St. Railway at 77%, Canada Per. Loan at 111 London and Canadian at 120.

BUTTER, &c .- The market is dull and featureless. The best qualities of tub dairy job at 16 to 17c, large rolls at 14 to 16c and inferior at 11 to 12c. Creamery, 20 to 23c. Eggs steady, with sales of fresh at 17 to 18, limed at 11 to 12½c, and new laid at 22 to 24. Cheese steady at 10½ to 11c in a jobbing way.

DRESSED Hogs.-Receipts smaller and prices firmer. Good to choice car lots sell at \$5.10 to \$5.25, while small lots of fresh rule at \$5.40 to \$5.60.

FLOUR AND GRAIN.-Flour remains dull with the demand limited. Straight dull with the demand limited. Straight rollers are quoted at \$2.60 to \$2.75, according to quality, and Ontario patents, \$2.80 to \$2.90. Manitoba patents \$3.80 to \$3.90, and strong bakers \$3.65 to \$3.70. Wheat steady, with white selling at 57½c west and at 58c on Northern. Spring nominal at 64c on the Midland. Manitoba hard is steady with sales at 78c west and 79c east. Barley quiet with choice grades firm at 45 to 46c, No. 2 at 48 to 44c, and feed barley at 38 to 40c. Oats firm selling at 28c for mixed outside and at 29c for white. Peas sold at 58c west. Buckwheat unchanged, selling at 36c outside. Rye firm at 42c, outside. Bran is quoted at \$12, middle freights and at \$14 on track. Oatmeal firm at \$3.60 to \$3.80 for car lots. \$3,80 for car lots.

# Webb's Cream Sugar Corn

The Best in the World. PRICES REDUCED.

| Per | Per

THE REAL SIMON PURE,
THE MEAL OF MEALS,
THE PUREST AND BEST. JOHN McCANN'S

# Patent Cut Irish Oatmeal

....CROP 1894....
McCann's Irish Oatmeal in 5 pound tins.
McCann's Irish Oatmeal in 14 pound tins.
FRASER, VIGER & CO.

CAMEMBERT CHEESE,
CAMEMBERT CHEESE,
Genuine imported French Camembert Cheese,
Neufchatel Cheese,
Brie Cheese,
Cream Cheese, etc.
FRASER, VIGER & CO.

NORWEGIAN ANCHOVIES, In midget kegs.
RUSSIAN SARDINES,
(Packed in bay leaves and spice) in small kegs.
HOLLAND HERRINGS, Pure Milkers.
In kegs.
100 kegs just received, \$1.25 each.
FRASER, VIGER & CO.

# Extra Selected Mess Mackerel.

FINEST QUALITY.
In 10 lb, kits. 50 kits just received.
FRASER, VIGER & CO.

# Fancy Stock Lunch Oystees.

IN TINS.
The "Town Talk" Brand of Select Oysters,
Baltimore Packing, is the linest put up.
Town Talk Lunch Oysters, in tins, 15c each, \$1.50
per dozen tins. TRASER, VIGER & CO.

THE FERRIS DELICIOUS (White Sugar Cured)

#### Hams and Bacon.

The Ferris Little Pig Hams, 7 to 10 lbs. each, for whole boiling. The Ferris Medium Hams, 10 to 15 lbs. each, delicious for slicing, for frying or broiling.

# Lawry's Hamilton Hams.

Lawry's "Best" Hams and Lawry's "Best" Bacon. Fresh supplies of one and all. FRASER, VIGER & CO.

### Jams, Jellies & Marmalades, KEILLER'S JAMS IN ONE POUND POTS.

IN ONE POUNE
Keiller's Damson Jam.
Keiller's Plum Jam.
Keiller's Raspberry Jam.
Keiller's Raspberry and Red
Currant Jam.
Keiller's Greengage Jam.
Keiller's Black Curran Jam.
Keiller's Strawberry Jam.

to 20 cents per pot or \$2.25 assorted dozens.

### KEILLER'S JAMS

| In 4 lb. Jars.                    | Each       |  |  |
|-----------------------------------|------------|--|--|
| Ceiller's Raspberry Jamin 4 lb.   | jars., 80c |  |  |
| Ceiller's Red Currant Jamin 4 lb. |            |  |  |
| Ceiller's Pinm Jamin 4 lb.        | jars., 70c |  |  |
| Celller's Apricot Jam in 4 lb.    |            |  |  |
| Ceiller's Strawberry Jamin 4 lb.  |            |  |  |
| Ceiller's Greengage Jamin 4 lb.   | jars 70c   |  |  |

| CROSSE & BLACKWEI       | L JAMS    |
|-------------------------|-----------|
| In 1 lb, Pots,          |           |
| & B. Red Current Jum.   | All at    |
| & B. Black Current Jam. | 20 cents  |
| & B. Strawberry Jam.    | per pot   |
| & B. Plum Jam.          | \$2,25 in |
| & B. Raspberry Jam.     | nesorter  |
| & B. Gooseberry Jam.    | dozens    |
| & B. Black Current Jam. | •         |
|                         |           |

C. & B. Black Currant July, 25 cents per pot, \$2.85 per dozen.

### KEILLER'S DUNDEE MARMALADE

Keiller's Marmalade in 1 lb. pots, 20 cents each, \$2 per dozen.
Keiller's Marmalads, 2 lb. pots, 30 cents each, \$3.50 per dozens.
Keiller's Marmalade, 4 lb. tins, 50 cents each.
Keiller's Marmalade, 7 lb. tins, 90 cents each.
Keiller's Marmalade, 7 lb. jars, \$1 each.

#### FRASER, VIGER & CO., ITALIAN WAREHOUSE,

207, 209 & 211 St. James Street (The Nordhelmer's Building.) (MONTREAL.)

### SURETYSHIP.

The only Company in Canada confining itself to this business.

### The GUARANTEE Co. OF NORTH AMERICA.

Capital Authorized, - - - - \$1,000,000 Paid up in Cash (no notes) - -304,600 - 1,200,000 \*Doposit with Dom. Gov't, - -

#### THE BONUS SYSTEM

of this Company renders the Premiums in certain cases annually reducible until the rate of One-half per cent. per annum is reached.

This Company is under the same experienced management which introduced the system to this continent over thirty years ago, and has since actively and successfully conducted the business to the satisfaction of its clients.

#### Over \$1.140,000 have been paid in Claims to Employers

President and Managing Director: EDWARD RAWLINGS.

Vice-President, - - - - - WM. J. WITHALL

HEAD OFFICE:

Dominion Square, Corner Metcalfe St., MONTREAL

\*N.B.—This Company's Deposit is the largest made for Guarantee business by any Company, and is not liable for the responsibilities of any other risks.

ESTABLISHED 1882.

# THE CANADA JUTE

MANUFACTURERS OF BAGS.

Importers of Twines, Hessians, Paddings, Buckrams, etc.

17, 19 and 21 St. Martin Street, MONTREAL.

--#BOOKBINDING⊱

JOB PRINTING OF ALL KINDS

JOURNAL OF COMMERCE.

| NAME.   | Par<br>Val'e.        | Capital<br>Sub-<br>scribed,                    | Capital<br>paid-up.                            | Rest.                                     | Div.<br>last<br>6 Ms   | Dates of<br>Dividends.             | Per Cent<br>Price<br>Jan. 31 | Cash.<br>value<br>per S.          |
|---|----------------------|--|--|---|------------------------|------------------------------------|------------------------------|-----------------------------------|
| British North Am<br>Can. Bank of Commerce<br>Commercial, Nild                         | 2181<br>50<br>200    | 4,866,666<br>6,000,000<br>306,000              | 4,866,666<br>6,000,000<br>306,500              | 1,888,833<br>1,200,000<br>100,000         | 21/2<br>31/2<br>41/2   | Apl. Oct.<br>June Dec.<br>June Dec | 200                          | 380 29<br>68 75<br>300 00         |
| Commercial, Windsor Dominion Du Peuple  | 50<br>50<br>50<br>50 | 500,000<br>1,500,000<br>1,200,000<br>1,500,000 | 287,520<br>1,500,000<br>1,200,000<br>1,499,905 | 90,000<br>1,500,000<br>600,000<br>680,000 | 3<br>5 & 1<br>8 ½      | May Nov<br>Meh Seg<br>Jan July     | 119                          | 42 00<br>136 50<br>59 50<br>62 50 |
| Eastern Townships Hamilton Hochelaga  | 100                  | 1,250,000<br>788,400<br>1,963,600              | 1,250,000                                      | 675,CCG<br>270,000                        | 3½<br>4<br>3 & 1       | June Dec                           | 158<br>123                   | 153 00<br>123 00                  |
| Imperial  | 100<br>25<br>100     | 500,000  | 1,961,740<br>500,000<br>6,000,000              | 1,155,860<br>225,000<br>3,000,000         | 4<br>31 <u>/4</u><br>4 | June Dec<br>June Dec<br>June Dec   | 112                          | 180 t.0<br>28 00<br>184 00        |
| Merchants' Can  | 100<br>50            | 6,000,000<br>1,100,000<br>2,000,000            | 1,100,000<br>2,000,000                         | 650,000<br>1,300,000                      | 3½<br>4                | Aug Fel<br>April Oc                | 157<br>170                   | 157 00<br>85 00                   |
| Nationale New Brunswick   | 200<br>30<br>100     | 12,000,000<br>1,200,000<br>500,000             | 1,200,000<br>500,000                           | 30,000<br>525,000                         | 5<br>                  | June Dec<br>Jan July               | 55%                          | 440 00<br>16 72<br>249 00         |
| Ontario.,   | 100<br>100<br>150    | 1,500,000<br>1,500,000<br>180,000              | 1,500,000<br>1,500,000<br>150,000              | 345,000<br>925,000<br>110,000             | 4'*                    | June Dec<br>June Dec<br>Jan July   | 175                          | 95 00<br>175 00<br>200 25         |
| Quebec<br>St. Stephen's<br>Standard   | 100<br>100<br>50     | 2,500,000<br>200,000<br>1,000,000              | [ 200,000                                      | 45,000                                    | 3                      | June De<br>April Oc<br>June De     | t                            | 127 00<br>Si 00                   |
| Toronto   | 100<br>100<br>50     | 2,000,000<br>608,400<br>500,000<br>1,200,000   | 2,000,000                                      | 1,800,000<br>\$5,000                      | 5 3                    | June De                            | 212<br>98                    | 242 00<br>98 00                   |
| Union (Halifax)<br>Union of Can<br>Ville Marie  | 100<br>100           | 1 500,000                                      | ղ գուրթու                                      | 289,000                                   | 3                      | Jan Jul<br>June De                 | c 70                         | 61 50<br>100 00<br>70 00          |
| Agri. Sav. and Loan Co<br>Brit. Can. Loan & Inv. Co<br>Brit. Mortg. Loan Co           | 1100                 | 680,000<br>1,620,000<br>450,000                | 398,493<br>311,978                             | 112,000<br>75,000                         | 31/2                   | Jan Jul<br>Jan Jul<br>July         | y 111                        | iii 00                            |
| Building and Loan Assoc<br>Can. Colored Cot. Mills Co<br>Can. Landed & Nat'l Inv't Co | 100                  | 750,000<br>2,700,000<br>2,005,000              | 1,004,000                                      | 350,000                                   |                        | Jan Jul<br>Jan Jul                 | 47<br>v 122                  | 24 00<br>47 00<br>61 00           |
| Can. Perm. Loan and Sav<br>Can. Sav. and Loan Co<br>Central Can. Loan & Sav. Co       | 50                   | 5,000,000<br>750,000<br>2,500,000              | 722,000  | 1,450,000<br>195,000<br>324,000           | ) 5<br>) 3%            | Jan Jul<br>June De<br>Jan Jul      | y 165<br>c                   | 165 00<br>123 00                  |
| Dominion Sav. and Inv. Co<br>Dominion Telegraph Co<br>Dominion Cotton Mills Co        | 50                   | 1,000,000<br>1,000,000<br>8,000,000            | 1,000,000                                      | 10,000                                    | 11/4                   | July De<br>Jan-Otly<br>Mar-Otly    | c 76<br>113<br>92            | \$8 CO<br>56 50<br>92 00          |
| Farmers' Loan and Sav. Co.<br>Freehold Loan and Sav. Co.<br>Hamilton Prov. and Loan   | 100                  | 1,057,256<br>8,223,500<br>1,500,000            | 611,430<br>1,319,100                           | 146,19<br>659 55                          | a 4                    | May No<br>June De<br>Jan Jul       | v 110<br>c 184               | 55 00<br>184 00<br>124 00         |
| Home Sav. and Loan Co<br>Huron & Erie Loan & Sav. Co<br>Imperial Loan and Inv. Co.    | 100                  | 2,000,000<br>3,000,000<br>840,000              | 1,837,000                                      | 175,00                                    | 81/2                   | Jan Jul<br>Jan Jul<br>Jan Jul      | y 135<br>y 164               | 135 00<br>82 00<br>110 00         |
| Landed Banking and Loan.<br>Lond. & Can. Loan and Ag                                  | .   100              | 700,000<br>5,000,000<br>679,700                | 67-1,38<br>1 700,00                            | 145,00                                    | D 3                    | Jan Jul<br>Mch Se                  | y 113<br>p 120               | 113 00<br>60 00                   |
| London Loan Co,<br>Lond. and Ont. Inv. Co<br>Manitoba & North-W. Ln Co                | 100                  | 2,750,000<br>1,500,000<br>2,000,000            | 550,00<br>375,00                               | 160,00                                    | 0 31 <u>4</u><br>0 3   | Jan Jul                            | y 114<br>y 95                | 51 00<br>114 00<br>95 00          |
| Montreal Telegraph Co  Montreal Gas Co  Montreal Street Ry. Co                        | . 40                 | 2,500,000                                      | 2,497,70                                       | ۱ <u> </u>                                | . 6                    | Jan-Qtly<br>April Oc<br>May No     | C-15 104                     | 62 40<br>77 80<br>1 92 00         |
| Montreal Cotton Co<br>Merchants M'f'g Co  | . 100-<br>100        | 1,400.00<br>600,00                             | 1,400,00                                       | 600,00                                    | 0 4                    | March—Qtly<br>Feb Au               | 118½<br>g 110                | 118 50<br>110 50                  |
| Montreal Loan and Mortg Ont. Indus. Loan and Inv Ont. Loan and Deb. Co                | . 100                | 500,00<br>466,80<br>2,000,00                   | 0 314,31<br>0 1,200,00                         | 190,00                                    | ดิเลิ                  | Jan Ju                             | p 130<br>ly 50               | 82 50<br>50 00<br>64 50           |
| People's Loan and Dep. Co.<br>Real Est. Loan Co<br>Richelieu and Ont. Nav. Co.        | . 50<br>. 40         | 600,00<br>581,00<br>1,850,00                   | 0 600,00<br>0 321,88                           | 115,00                                    | 0                      | Jan Ju<br>Jan Ju                   | 134 50 .                     | 25 00<br>35 50<br>98 50           |
| Toronto Electric Light Co<br>Toronto Street Railway<br>Union Loan and Sav. Co         | 100                  | 500,000<br>6,000,00<br>1,000,00                | 0<br>0   | 20,00                                     | 0 2<br>Nii             | Quarterly<br>Jan Ju                | 175<br>1787                  | 175 0<br>77 75<br>62 5            |
| Western Can. Loan and Sav   |                      | 3,000,00                                       |  |   |                        | Jan Ju                             | ly 162                       | S1 5                              |



The Largest Factory of the kind in the Dominion.

# LION "L" BRAND

# Pure Goods, Honest Goods

Leading Dealers

FROM OCEAN TO OCEAN

Handle these Goods

PURE VINEGARS. WARRANTED PURE, of natural strength, and free from any added acids. Manufactured act 's under the supervision of the Inland Revenue Departmo 'Inequalied for table use and public purposes. Put up in wood, all sizes, and in demijo MIXED PICKLES. EQUAL TO ANY IMPORTED SIMILAR GOODS. Put up with selected free getables, in pure vinegar, in 20 oz. round bottles, and in wood packages of 1, 5 and 10

JAMS, JELLIES and PRESERVES, WARRANTED FIGURE AND SUGAR.
fectioners' use. FOR THE HOUSEHOLD: For Hotels, Boarding Houses, Clubs, Colleges,
Convents, Hospitals, Asylums, etc. Also, for travelling, hunting, fishing, yachting excursions,
picnics, etc. Put up in 8 oz. and 1 lb. glasses; also in tins from 1 lb. to 10 lbs., and in wooden
patls of 7, 14 and 30 lbs.

MICHEL LEFEBURE & CO., MANUFAC MONTREAL, P.Q.

Established 1849.

Gold, Silver and Brenze Medals.

20 First Prizes.

markets. Rio coffee, 20 to 22c.

LEATHER.-Business is fair and the market ffrm.

HIDES AND SKINS. -The hide market is firm at 5 and 51/4c for cured. Dealers pay 4c for No. 1 green and 3c for No. 2. Sheepskins firm at 75 and calfskins 4 and 6c. Tallow is quoted at 5½ to 6c.

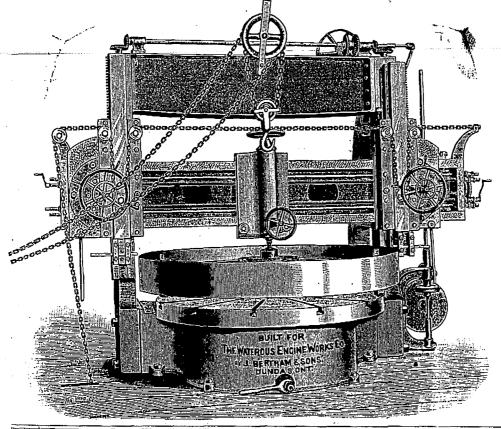
LIVE STOCK.-Receipts very small, and prices of cattle firmer. Choice butcher's cattle sell at 31/2 to 31/40 per 1b. and exporters at 3½ to 4c; inferior animals 2½ to 2½c. Sheep and lambs firm at 3½ to 3½ per lb. Hogs steady at \$4.12 to \$4.15 per hundred for choice and \$3.90 to \$4.00 for stores.

PROVISIONS.— Trade quiet, with few changes in prices. Mess Pork sells at \$14.50 to \$14.75, and short cut at \$15. Long clear bacon 61/2 to 71/2c, hams 93/2 to 101/2c, and lard 8 to 81/2c. Beans \$1.25 to \$1.30 per bushel. Hops 8 to 10c. Potatoes unchanged at 45c to 46c per bushel or con letter. bushel for car lots.

Wook.-Receipts nil, and prices firm-Fleece is nominal at 171/2 and 19c. Pulled supers 19 and 20c and extras 21 to 22c.

#### MONTREAL WHOLESALE PRICES CURRENT—THURSDAY, JAN. 31, .895.

| Name of Article.   | Wholesale.   | Į.   | Name of Article.   | Wholesale.  | Name of Article.  | Wholesale   |
|--|--|--|--|---|---|---|
| Boots and Shoes. Brogans or Cobourgs. Split Balmorals. Kip "Buff " or Congress. Calf "\$3.00 to \$3.50 Boots   | 1 25 1 30  | Youths.<br>\$0 55 \$0 \$0<br>0 70 0 \$0<br>0 75 1 00<br>0 90 1 15<br>0 00 0 00                         | Roast Chicken 1-lb tins<br>Roast Turkey, 1-lb tins   | \$ c. \$ c.<br>2 25 0 00<br>2 25 0 00   | Soda AshSoda BicarbSal. Soda  | \$ c \$ c.<br>1 50 2 00<br>2 30 2 50<br>0 75 0 85<br>1 50 2 00  |
| Calf Congress. Split Boots. Kip Grain "\$2.00 to \$3.00, Felt Sox Felt Boots, half fox \$1 60 2 10  Pegged. Split Batts or Bals Kip Pebbled or Buff Bals Pebbled Button, Machine Sewed Glazed Buff Button. Gont Folish Calf French Kid Mens' Calf, Bals. Cong or Butt. Good """ McKe | 1 75 2 90 1 40 1 70 0 30 0 60 0 60 0 1 81 75, \$2 50 0 60 0 70 0 85 1 10 0 70 0 85 | 0 85 1 10<br>1 00 1 00<br>Childs.<br>0 40 0 55<br>0 50 0 65  | Rose 4 varn, hand heavy Pansy 4 " medium Thistle 4 " medium Thistle 4 " tained Map Leaf A 4 stgs. " B 4 " stained Shamrock A 4 " varn han " B 4 " stained Daisy A 3 stgs varn handle " B 3 " stained " Tulip No. 1 3 stgs " " " 22 " " " Curling 4 " | 2 60 0 00<br>3 25 0 00<br>2 70 0 00<br>2 65 0 00<br>2 40 0 00   | Dyestuffs. Archil. con  | 0 10 0 15<br>2 00 2 50<br>1 50 1 75<br>0 70 1 00<br>0 051 0 061<br>0 10 0 15  |
| " French Pat. Calf or Enamel Le<br>Ladies' Glaze Dong, Butt. and Bals., Go   | McKay  | 2 00 2 50<br>3 50 4 50<br>2 00 3 00<br>2 00 3 00   | Acid Carbolic Cryst medi<br>Aloes, Cape  | 0 30 0 35<br>0 18 0 15<br>1 75 2 50<br>0 06 0 08<br>0 055 0 072<br>8 0 65 0 70  | Fish.  Cape Brit. Herring, July.  " " Aug. Labrador Herrings Sea Trout No. 1 split p. b. " half bris Herrings North Shore Nova Scotia Mackerel No. 1, kitts     | 3 50 4 00<br>4 00 4 50  |
| Name of Article.   Wholesale.  | Corn Beef 1-lb   | 5 32 0 00<br>8 25 0 00<br>19 00 0 00<br>100 3 25   | Citric Acid Copperss, per 100 lbs Cream Tartar Epsom Saits Glycerine Gum Arabic per lb. " Trag Morphia Opalia Opalia Opalia Phosporus Potash Bichromate Potash Lodde   | . 0 45 0 50<br>. 0 75 1 00<br>. 0 19 0 25<br>. 1 50 1 75<br>. 0 16 0 20<br>. 0 20 1 00<br>. 0 50 1 00<br>. 1 75 1 85<br>. 4 50 4 75 | Mackerel No. 1. kitts  Green Cod, No. 1.  Green "large  Draft "large  largedry" per quinta Salmon No. 1 bris  "Brit. Col bris.  Boneless Fish  Cod Nfid  Flour. | 4 25 0 00<br>5 25 0 00<br>6 25 0 00<br>4 50 4 75<br>0 00 12 00<br>0 00 11 00<br>19 00 21 00<br>10 25 10 50<br>5 00 5 50 |
| 2-1b. white  | Canadian B. beans  | 1 20 0 00<br>1 20 0 00<br>2 00 0 00<br>2 00 0 00<br>7 25 0 00<br>8 25 0 00<br>11 00 0 00<br>12 40 0 00 | Tin Orystale.  Heavy Chemicals Bleaching Powder. Blue Vitriol. Brimstone. Caustic Soda 60.   | 0 ±0 0 25<br>2 25 5 00<br>1 76 2 25<br>1 190 2 25   | Straight roller. Extra Superine Manitoba Strong Bakers Best Brands Standard oatmeal, brl. Brun Shorts   | 8. 8 50 3 65<br>2. 80 8 00<br>2. 250 2 60<br>2. 250 2 60<br>0. 000 3 75<br>3 75 0 00<br>3 70 0 00<br>15 00 15 00 00     |



# John Bertram & Sons, DUNDAS, Ont.

Builders of High-Class

#### Machine Tools.

Turning Mills, Boring Machines, Pulley Lathes,

Also Equipments

Bicycle Factories, Repair Shops, Engine Shops.

OUR LINE OF TOOLS THE LARGEST IN CANADA.

Correspondence Solicited.

#### E. L. ETHIER & CO.,

Billiard Table
and Bowling Alley Balls
Manufacturers and
Importers.

Do all kinds of work in the Billiard line.

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"Journal of Commerce."

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James S. N. Dougal

# McCASKILL, DOUGALL & CO. (Successors to D. A. McCaskill & Co.)

ccessors to D. A. McCaskill & Co.)

Manufacturers of Fine

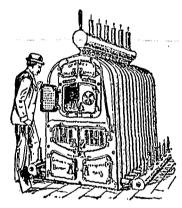
# Varnishes, \* Japans and Colors

Suppliers to every Railroad Company and Car Shop in the Dominion.

#### MONTREAL WHOLESALE PRICES CURRENT-THURSDAY, JAN. 31, 1895.

| Name of Article.   | Name of Article.   | Wholomile  | 11   |   |                                     |   |  |   |
|--|--|--|--|---|-------------------------------------|---|--|---|
| Townships   dairy, new.   0   10   18   18   10   18   10   10   |  | n noiceate.  | ()   |   | Name of Article.                    | Wholesale.                                      | 11   |   |
| Hard Manitoba, No. 1. 0 00 0 00   Syrup. 0 012 0 02   Gelatine, 1 qt pk. 4   1 15 0 00   Strip. 0 016 0 17   Onte No. 2. 0 036 0 364   Gelatine, 1 qt pk. 4   1 75 0 00   Sheets 0 14 0 20 | BUTTER; Creamery, Townships, dairy, new Western, new Western, new  "Pinest Western white " Finest Wostern white " Finest Pownships"  Finest Eastern colored" Cable col  do white  Boas: Western held fresh Limed Limed Shipped as strictly fresh Absolutely new laid ret'l Hors: 1894, per ib  "Old  "Old  Hoa Products: Bacon, smoked, per   b Dressed Hoge, " "Canvassed, " "Canvassed, " "Canvassed, " "Canvassed, " "Tand, per b  "Gom. Relined Lard, per b  "Gom. Relined "Timothy, (Can'n) per bsh. "Western Plax 56 lbs "Western Honey, strained Beeswax Beensux  Beens | \$ c. \$ c.  0 15 0 22 0 16 0 18 0 14 0 16 0 19 0 00 0 10 0 10 0 10 0 10 0 00 0 00 1 0 0 00 1 0 0 00 1 0 0 0 0 | Barley, malting.  "feed. Peas, per 60 libs, afloat. In store. Rye. Corn, in bond. "duty paid.  Croceries.  Tea, (IIfChest & Cad.). Japan, com. to med. ib. "good med. to line. "choleest. "fancy. Y. Hyson, com. to good. "fine to finest, ib. Gunpowder, com. "good." "fine to finest, ib. "good common." "med. to good." "ine to finest. "choice." "ch | C. S. | Molasses (Barbados) img. Porto Rico | \$ c. | Vermicelli, Canadian  Macaroni,  "Italian  Peel—Citron  Orange.  Lemon  Okacolat Menier.  Vanilla, yel. wrap. 24 x ½ 1b do Chamois do do do Pink do do Trip. Van. Green do do do Chamois do do do Go do Lilac do do do do Bronze do do do do White do do Unsweet'd blue prem do  Starch:  Can. Laundry. Silver Gloss.  Benson's Prep. Corn. Can. Pure Corn. Can. Pure Corn. Crystal Pickling.  W. W. XX  W. W. X  Y. W. X  Strain  Matches: Telegraph.  "Telephone.  "Parlor  "Telephone.  "Parlor  "Ardware.  Antimony  Tir: Block, L & F, % D.  "Strain  Strip  "Strain  "Strain  "Strip  "Strain  "Gopper: Ingot  "" | \$ c. |

SHUARS. -Refiners prices to the wholesale trade; jobbers would have to pay 1/4c additional.



THE

# **Gurney-Massey**

COMPANY, Ltd.

385 & 387 ST. PAUL ST.,

MONTREAL.

FOUNDERS AND WHOLESALE MANUFAC-TURERS OF

Double Crown Hot Water Heaters, Capacity, 2,000 to 20,000 feet of 1 in. pipe. Oxford Hot Water Heaters, Capacity, 500 to 12,000 feet.

Defiance Hot Water Heaters

#### OXFORD, GURNEY. RADIATORS FOR HO QUINTET and BUNDY RADIATORS FOR HOT WATER and

We invite inspection of the above goods, comprising the largest and best variety made by any one Foundry in the world. These heaters are guaranteed quicker circulation and more economical than any others made. No repairs necessary. Made any size

tion and more economical than any others made. No repairs necessary. Made any size to cover all requirements.

John Bull Steel Cooking Ranges for hotels and private houses, Cast Iron Ranges, Registers, Iron Pipe, Cast Iron Pipe and Fittings, Sinks, Plumbers' Supplies, Hot Air Furnaces for coal and wood, from 8,000 to 50,000 cubic feet capacity. Scales, every description, from post office to 100 ton track.

We invite special attention to our LOCKS, KNOBS, etc., which are acknowledged to be the finest of this line of goods manufactured in Canada.

-AGENTS FOR-

THE CANADA SCREW CO. Iron Wire, Iron and Brass Wood Screws, Machine Screws, Tire Bolts, Stove Bolts and Rods, Copper and Iron Rivets.

#### ONTARIO LEAD AND BARD WIRE CO.

Steel Barb Fencing Wire and Staples, Lead Pipe, Babbitt Metal, Steel Wire Nails, Drawn Traps, Chilled Shot, White Lead and Putty.

Goods delivered promptly from stock in Montreal. Description books on application. Price lists to the trade only.

# FOR BODY AND BRAIN.



# in Mariani.

wrench Cocoa Wine; most popularly used tonic-atimulant in Hos-pitals, Public and Religious Institu-tions everywhere. Nourishes,

rishes, Fortifies, Refreshes

Strengthess en-tire system; most Agreeable, Effective and Lasting Reno-vator of the Vital Forces.

Every test strict-y on own merits, roves exceptional eputation,

Palatable as Choicest old Wine.

Sold Everywhere. LAWRENCE

A. WILSON & CO., Sole Agents, MONTREAL

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JOURNAL OF COMMERCE.

#### MONTREAL WHOLESALE PRICES CURRENT-THURSDAY, JAN. 31, 1895

| Name of Article.   | Wholesale.   | Name of Article.   | Wholessle.   | Name of Article.  | Wholesale.   | Name of Article.   | Wholesale.   |
|--|--|--|--|---|--|--|--|
| Hardware—Continued.  NEW CUT NAIL SCHEDULE.  Base—50d and 60d, f.o.b., | \$ c \$ c 2 10 0 00 2 10 0 00 2 10 0 00 2 10 0 00 2 20 0 00 0 15 0 00 0 15 0 00 0 15 0 00 0 15 0 00 0 15 0 00 1 00 0 00 1 50 0 00 0 50 0 0 | Sharpand flat pressed nails  Sinch extra  24 and 24 ""  2 and 24 ""  114 and 12 ""  115 ""  Ilforse Shoes  Axes—S. S.  "—solid S.  Coil Chain—¼ chain  Coil Chain—½ chain  Coil Chain—  Bar Iron, per 100 lbs.  Coil Crown  Best Refined  Norway  Shect Iron 16 G & heavie  ""17,18,20 G"  ""22,24"  ""26 G"  Boiler Heade, steel  Hoops  Band  Canada Plates  Canada Plates  Canada Plates  Canada Plates | 1 85 0 00 1 50 0 00 1 50 0 00 1 65 0 00 1 85 0 00 2 50 0 00 1 7 50 18 0 | IX Charcoal.  IXX " DX " DX " DX " DX " DX " Terne Plate IC, 20x28. Russ. Sheet Iron. Anchors, per Ib. Lion & Crown tin'd sh'ts 22 and 24 guage. 25 guage. Lead: Pig, per 100 lbst. Sheet. Sheet. Sheet. Sheet. Sheet. Sheet. Sheet. Sheet. Spiter Scrap Iron- Machinery scrap. Wrot iron. Powder 'Canada Bl'stng F F to F F F. Wins: Bright No. 7, per 100 lbs Annealed No. 7 " oiled " " Galvd. No 6, " Trade discount on above 25 per cent. Barbed Wire— 2 and 4 barbs. Plain Twiet 2 and 3 wrs. Ribbon. Staples. Wire Naile—15, 10 and to p.c. off list.  Hides and Tallow Montreal Green Hides " No. 1 per 100 lb " No. 2 " No. 2 " Tanners pay 1.00 more fo sorted, cured & inspect' Sheepskins. Clips. Lambekins | Usual Trade Extras.  5 75 6 25 0 004 0 05 0 06 0 06 064 0 05 5 0 0 0 0 0 06 0 06 | No. I, ordinary sole No. 2 " " Buffalo Sole, No. 1 " Buffalo Sole, No. 1 " Zanzibar Slaughter. No. 2 " Harness " Upper, heavy " Upper, heavy " Upper, light " Grained Upper " Scotch Grain " Kip Skins, French English " Canada Kip " Hemlock Calf " " Light " French Calf " " heavy " " small " Leather Board, Canada Enameled Cow, per ft " Pebble Grain " Glove Grain B Calf " B rush (Cow) Kid B uff " R ussectis, light " " heavy " " Soaddlers " " No. 2 " " Saddlers " " No. 2 " " Saddlers " " No. 1 " " Ordinary Colored Pebbles " " Calf "  Calf "  Gaspe " S. R. Pale Scal " Straw Seal " | 0 00 0 18 0 16 0 17 0 12 0 13 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0 12 0 13 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0 |
| 24 " " " " " " " " " " " " " " " " " " "                               | 1 75 0 00<br>2 25 0 00<br>1 00 0 0<br>1 15 0 0   | Wro't Iron pipe, % to 2 70 p. c., over 2 in 67% pc Steel, cast per lb. "Spring, 100 lbs" "Tire, "Sleigh shoe, 100 lbs "Machinery"  Tin Plates: 1C Coke.  | 2 50 2 75<br>2 00 0 00<br>1 85 0 00<br>2 50 9 00   | Caliekine, uninepected Horse hides west, each "City Tallow, refined Leather   | 0 05 0 00<br>1 15 1 50<br>0 75 1 00<br>5 00 6 50<br>1 00 3 60                    | Lard Oil, Extra  | 0 70 0 75<br>0 60 0 65<br>0 57 0 58<br>0 60 0 61<br>0 85 0 90<br>ee. 3 00 3 70   |

Discounts on Nails apply only for immediate delivery, and for quantities named of each kind separately.

132. Terms for Cut Casing, Book and Shook, Finishing and Todacco Box, Barrel, Clinch and Pressed Nails, four months note or 3 per cent. off for cash within 30 days. Discount on Bolts: Carriage and Tire, 75 to 80 and 10; Machine, 70 to 75 per cent. Terms, four months or 5 per cent. off for cash in 30 days. Nails and Horse Shoes, three per cent. off within 30 days. Horse Nails and Spikes, four months or 5 per cent. off in 30 days. Oils, Turpentine, Lead, Glass, etc 4 mos, or 3 per cent. off in 30 days.

#### \_\_\_ THE \_\_\_

# Canada Sugar Refining Co.,

- - LIMITED. - -

### MONTREAL.

Manufacturers of REFINED SUGARS of the well-known Brand - - - -



Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

LUMP, SUGAR, in 50 and 100 lb. boxes.

"CROWN" GRANULATED, Special Brand, the finest which can be made. EXTRA GRANULATED, very Superior Quality.

'CREAM " SUGARS, (not dried).

YELLOW SUGARS of all Grades and Standards.

SYRUPS of all Grades in Barrels and half Barrels.

SOLE MAKERS of high class Syrups in tins, 2 lb. and 8 lb. each.

# Files and Rasps.

"BEAVER" BRAND, warranted.



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Company of Canada.

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This Company manufactures and will sell its Telephonic Instruments, including the inventions of Bell, Blake, Edison, Gray, Phelps, Berliner, Anders, Wätson, Goodman, Gilliand, and the Law and Consolidated Companies, many of which are fully protected by patents, at prices ranging from \$10 to \$50.

It also manufactures every description of Electric Fire Alarm Apparatus, and will contract to supply Citles and Towns with the same.

It will contract to build private ness for all Electrical purposes, on reasonable terms.

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30 St. John Street, MONTREAL

#### MONTREAL WHOLESALE PRICES CURRENT-THURSDAY JAN. 31, 1895.

| Name of Article.                                    | Wholesale.   | Name of Article.  | Wholesale.   | Name of Article.                  | Wholesale.                                  | Name of Article.   | Wholesale.  |
|---|--|---|--|-----------------------------------|---|--|---|
| Coal Oit: Car Lots Store, [2. p.c. off 1 to 20 bris | 0 134 0 000<br>0 176 0 000<br>0 176 0 000<br>0 176 0 150<br>1 20 1 30<br>1 14 0 15<br>1 20 1 30<br>1 30 1 40<br>1 2 80 3 15<br>3 10 3 25<br>5 4 50 4 4 50<br>5 4 50 4 4 50<br>5 4 50 4 4 50<br>5 4 50 5 5 75<br>3 15 5 1 25<br>5 5 75 5 4 25<br>5 1 50 1 22<br>5 6 0 1 22<br>5 7 5 0 0 12<br>6 0 12<br>6 0 12<br>7 5 0 0 12<br>7 5 0 0 12<br>7 5 0 0 12<br>8 | do quarters. Cheese Salt per bag 210 b. Turk's Island per bush.  Tobacco duty paid. No. 1 Black Chewing, cads No. 2 do Old Chum bri't do sol. 8s. Navy, Bright Smoking 3s. do do do 5s. do do do 5s. do do do 5s. Myrtle Navy Plug Smk'g sol. 12s. do do do do 3s. Myrtle Navy Plug Smk'g sol. 12s. do do do do 3s. Myrtle Navy Plug Smk g sol 4s do Smoking sol. and R. & R. & 8. do Cut Smoking sol. Abyrtle do do 9s. Can. Chewing. do Smoking, Plug.  Wool. Fleece. Pulled unassorted Short. do Supers. do Extras. North West. B. A. Scoured Natal Cape. Australian Assyrian, greased  Wines, Liquors, & C. Ale—Buse's.  Quellin Stout. que Porter—Guinness & Sons. Dublin Stout. que do do do do | 2 25 3 80 3 80 80 80 80 80 80 80 80 80 80 80 80 80 | Spirits Canadian—per gal. Alcohol | 1 02 1 08 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | Gin— De Kuyper red cases.  do green do do hhds.  Irish Whisky— Bushmills | 5 75 0 00 2 50 0 00 2 50 0 00 0 00 0 00 0 00 0 00 0 00 0 00 9 25 0 00 9 25 0 00 9 25 0 00 10 50 7 75 2 00 6 50 2 10 6 50 2 10 6 50 2 10 6 50 2 10 6 50 2 10 6 50 2 10 6 50 2 10 6 50 2 10 6 50 3 75 4 00 9 50 10 00 9 50 10 00 9 50 10 00 7 50 8 50 6 50 7 50 7 50 8 50 6 50 7 50 7 50 8 50 6 50 7 50 7 50 8 50 6 |

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# La Compagnie d'Approvisionnements Alimentaires | The Provision Supply Company of Montreal,

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|--------------------|--|----------------|---|--|--|---------------------------------|---|----------|---|-----------------------------|---|------|--|
|--------------------|--|----------------|---|--|--|---------------------------------|---|----------|---|-----------------------------|---|------|--|

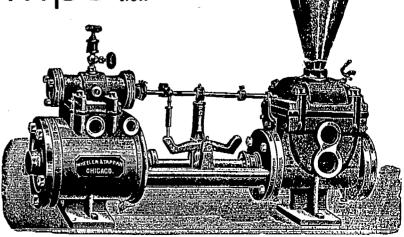
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IS THE ONLY ARC LAMP WHICH WORKS SUCCESSFULLY ON THE VARYING VOLTAGE OF STREET RAILWAY CIRCUITS

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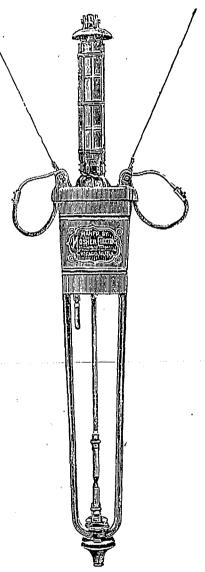
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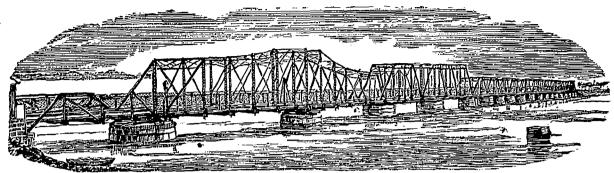
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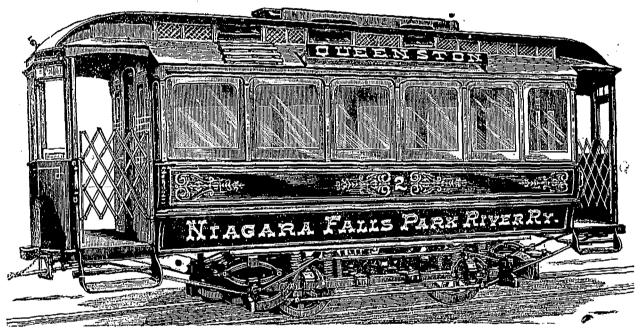


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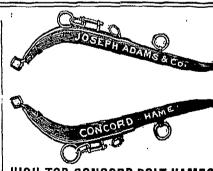
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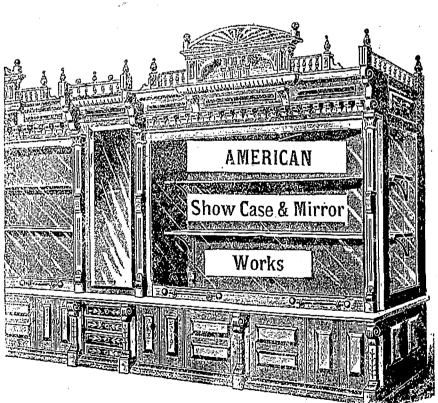
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ACME CLASPS Are the bost and cheapest device for securing the covers to Butter Tubs, Palls, &c. Look neater, more secure and better everyway. Easily and quickly

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|   |   | London<br>Jan. 17.   |                                       |  |
|---|---|--|---------------------------------------|--|
| l | Briti   | sh Columbia, 1877, 6 p.c   | 182 1                                 | a7   |
| l |   | 118 1  | 23                                    |  |
| l | Canı  | da, 4 per cent. loan, 1860   | 110 1                                 | 12   |
| l |   | 3 per cent. loan, 1885   | 99½ 1                                 | 00½  |
|   |   | Debs. 1884, 31/2 per cent  | 106 1                                 | 07   |
| 1 | Sns   | Railway and other Stocks.  | Jan.                                  | 17.  |
|   | 100<br>10<br>100<br>300                       | Quehec Province, 5 p. c., 1874   | . 125 1<br>. 105 1                    | 09<br>10<br>05<br>12<br>20<br>12<br>31<br>31 |
| l | 100   | Grand Trunk, Georgian Bay, &c  | 95                                    | 98   |
|   | 100<br>100<br>100<br>100<br>100<br>100<br>100 | Grand Trunk & Canada Ord, stock<br>2nd equip, mtg. bds. 5p.c<br>1st prof. stock.<br>2nd pref. stock.<br>3rd pref. stock.<br>5 p.c. perp. deb. stock<br>4 p.c. perp. deb. stock | 514<br>118<br>118<br>24%<br>13<br>110 | 5½<br>120<br>87<br>24%<br>13½<br>113<br>70   |
|   | 100<br>100<br>100<br>-100                     | Great Western shares, 5 p.c  | 103<br>96<br>85<br>st<br>96           | 106<br>99<br>87<br>98                        |
| , | 100<br>100                                    | Montreal & Champlain 5 p. c. 1<br>mtg. bds   | 99<br>24<br>103                       | 102<br>26<br>105                             |
|   | 100   | St. Law. & Ott. 6 p.c. Bds., 4 p.c.  | 96<br>102                             | 98<br>104                                    |
|   |   | Municipal Loans,   |                                       |  |
|   | 100<br>100                                    | City of London (Ont) 1st pref 5 p. City of Montreal stg. 5 p.c   | c. 98<br>104                          | 100<br>106<br>108                            |
| • | 100   | City of Ottawa, 6 p.c. stgredeem 1873  | 104<br>104<br>112                     | 107<br>107<br>114                            |
| ) | 100   | redeem 1875  | 100<br>101<br>111                     | 102<br>108<br>118                            |
| š | 100   | City of London (Ont) 1st pref 5 p. City of Montreal stg. 5 p. c  | 100<br>102<br>111<br>101              | 115<br>108<br>118<br>118<br>103              |
| 8 | 100   | City of Winnipeg deb., 1884, 5 p.c<br>Deb. scrip. 1883, 6 p.c  | 110<br>116                            | 112<br>119                                   |
| 0 | 100<br>100<br>100                             | Canada North-West Land Co<br>Hudson Bay  | 125/2                                 | 25<br>45<br>135                              |
| : | 1   | *All the bonds have been sold to<br>Canadian Syndicate.  | ) <u>a</u>                            | 1  |

#### HOTEL DIRECTORY .-- Continued.

#### NOVA SCOTIA.

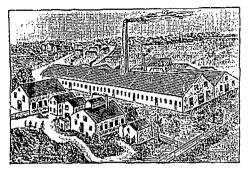
The Hulifax, L. Hesslein & Sons Victoria Hotel, - Geo. R. Dupe

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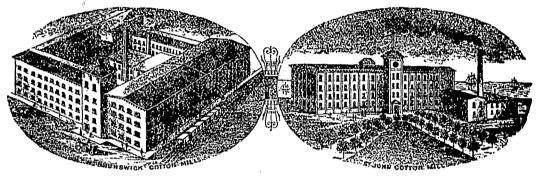
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2 " " 72 " 16 "

2 " " 72 " 16 "

3 " " 72 " 18 " Second Hand Steam Boiler, 54 in. x 14 feet. Iron Rolls, 32 in. face, 10 in. dia.

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|----------------------------------|--------------------------|---|-------------------------------|---------------------------------|-------------------------------------|--|--|
| British American Fire and Marine | 2,500<br>5,000<br>25,000 | 3½-6mos.<br>5-6mos.<br>7½-6mos.<br>5-6mos.<br>6 | 350<br>400<br>100<br>40<br>50 | \$50<br>50<br>10<br>20<br>10 50 | 1132( 1132( 1132( 151) 151) 100 110 |  |  |

BRITISH AND FOREIGN .- (Quotations on the London Market.) Jan. 12, 1895. Market value p. p'd up sh.

| Atlas  | 24,000  | 20s.p.     | 50  | 6            | £231/2 | £21%       |
|--|---------|------------|-----|--------------|--------|------------|
| British and Foreign Marine                         | 67,000  | 25         | 20  | 4            | £24    | £26        |
| Culodonian   | 21,500  | 128.       | 25  | 5            | £20%   | £271%      |
| Caledonian<br>Commercial U. Fire, Life and Marine. | 50,000  | 25         | 50  | 5            | £34    | £35        |
| Edinburgh Tifa                                     | 6,000   | 10         | 100 | 2ŏ           | 50     | 00         |
| Edinburgh Life                                     | 100,000 | . 5        | £10 | Ēž           | 3.     | 56         |
| Tire Insurance Association                         | 200,000 | 64         | 10  | ) ~ <u>~</u> | 9%     | 10′        |
| Guardian Fire and Life                             |         | 71/2       | 20  | 1 2          | 27,12  | 28         |
| Imperial Fire                                      | 60,000  | 20 р. в.   |     | 9            |        |            |
| Lancashire Fire                                    | 136,493 | ••         | 20  | 2            | 51/2   | 61/2       |
| Life Association of Scotland                       |         | 15         | 40  | 894          | 4:4    | *23**      |
| London Assurance Corporation                       |         | 20         | 25  | 121/6        | £52    | 54         |
| London & Lancashire Life                           | 10,000  | 10         | 10  | 1 2          | 1 4    | 41/6       |
| Liv. & Lon. & Globe Fire and Life                  | 391,762 | 75         | St. | 1 2          | 471/4  | 481/4      |
| National   | 50,000  | nil.       | 1 9 | 1            | 35     | 68         |
| Northern Fire and Life                             |         | 221/2      | 100 | 10           | 66     | 68         |
| North Brit. & Merc. Fire and Life                  |         | 20 p. a.   | 25  | 614          | 38     | 40<br>6070 |
| Phonix Fire  |         | £13½ p. e. |     | 50           | £274   | £279       |
| Queen Fire and Life                                |         | 30, 01     | 10  | 1 "i         | 7 1-16 | 6 13-16    |
| Royal Insurance Fire and Life                      | 125,234 | 5814       | 20  | 1 2          | 511/2  | 5214       |
| Scottish Imperial Life                             | 50,000  | 101/2      | 10  | 1 1          | 1-10-0 | 1,479      |
|  |         |            | 50  | 1 3          |        |            |
| Scottish Provincial Fire and Life                  | 20,000  | 15         | 50  | 1 3          |        |            |
|  | •       | I          |     | •            | 1      |            |

# North British and Mercantile

INSURANCE COMPANY.

Total Funds. -\$52,053,716.00

CANADIAN INVESTMENTS

→ \$5,155,356.00 ⊱

THOS. DAVIDSON, Managing Director,

MONTREAL.

Joseph Phillips, President. Albert E. Nash, Secretary. V. Robin, Treasurer.

# York County Loan & Savings COMPANY.

Head Office: - Confederation Life Building, Corner Yonge and Richmond Sts., TORONTO

Subscribed Capital, - \$300,000.

Solicitors-Messes, Hunter & Hunter.

Bankers-THE MOLSONS BANK

# Quebec Fire Assurance

Established 1818.

Directors—Edwin Jones, President; George R. Renfrew, Vice-President; W. R. Dean, Treasurer; Hon. Pierre Garneau, Hon. C. A. P. Pelletier, A. F. Hunt, Wm. Simons.

Agencies—Nova Scotia—J. T. Twining & Son., Halifax. P. E. I.—E. R. Brow, Charlottetown. New Brunswick—T. A. Temple, St. John. Montreal—J. H. Ronth & Son. Ontario—Geo. J. Pyke, Toronto. Manitoba—W. R. Allan, Winnipeg. British Columbia—W. S. Gravely, Vancouver.

Inspector-CHARLES LANGLOIS.

Secretary-W. W. WELCH,

#### WHOLESALE MEN

Should send for an Estimate for their

Bookbinding - and - Office - Stationery

### JOURNAL OF COMMERCE.

171 and 173 St. James Street,

MONTREAL,



#### The Mutual INSURANCE ITE COMPANY

OF NEW YORK.

RICHARD A. cCURDY, President,

STATEMENT FOR THE YEAR ENDING DEC'BER, 31st, 18 93 Assets, - \$184,935,690.80

Reserve on Policies (American Table, 4 p.c.) \$168,221,916 00
Liabilities other than Reserve 11,623,951 00
Surphus 15,089,822 92
Receipts from all sources 41,093,145 68
Payments to Policy-holders 20,885,472 40
Whole Life Risks assumed and renewed, 219,308 policies 637,723,276 00
Risks in force, 273,213 policies, amounting to 802,857,478 00
Note.—The above statement shows a large increase over the business of 1892 in amount at risk, new business assumed, payments to policy-holders, receipts, assets and surplus; and includes as fisks assumed only the number and amount of policies actually issued and paid for in the accounts of the year.

Agents wanted. Apply to

Agents wanted. Apply to

FAYETTE BROWN, Manager, MONTREAL.

# The Best Policy Canada Ever Had

Is the unconditional policy of the Manufacturers Life. Every life and endowment policy issued by this prosperous and progressive Canadian Company is without conditions as to habits of life or manner of death, and is nonforfeitable after the first year from any cause whatever. That's it. You pay the premium and the Company will pay the insurance. Canada's best policy. Write for rates and particulars.

Head Office: TORONTO.

GEO. GOODERHAM, President.

J. F. JUNKIN, Manager for Quebec, 162 St. James St., Montreal,

Agents wanted in unrepresented districts,

Insurance.

#### The Federal Life **ASSURANCE** COMPANY.

HEAD OFFICE.

HAMILTON, ONT.

#### Policies World Wide

.. AFTER ONE YEAR FROM ISSUE. . .

Capital and Assets - \$1,000,000.00 704,141.26 Surplus to Policyholders,

ACCUMULATION POLICIES. COMPOUND INVESTMENT POLICIES. GUARANTEED INSURANCE BONDS.

James H. Beatty, President.

David Dexter,

Managing Director.

# WORTH KNOWING

"It is the safest and fairest policy I have ever seen,"

was the remark made by a prominent representative of one of the largest and best American Life Insurance Companies when he had carefully examined the Ordinary Life Policy of the Temperance and General Life Assurance Co.

This is the only policy offered to the Canadian public that can neither lapse nor expire, as to its paid-up value, till death ensues, after three annual premiums have been paid on it.

HEAD OFFICE, 22 to 28 King St. W., TORONTO

HON. G. W. ROSS, LL.D., - President.

HON. S. H. BLAKE, Q.C.,

ROBT. McLEAN, Esq., - } Vice-Presidents.

H. SUTHERLAND,

Manager

Correspondence solicited.

Agents wanted.

# Scottish Union and National INSURANCE COMPANY,

Of Edinburgh, Scotland.

ESTABLISITED 1824.
M. BENNETT, Jr., Gen. Manager North American Branch, Hartford, Conn. 

WALTER KAVANAGH, Resident Agent, 117 St. Francols Xuvier St., MONTREAL

Insurance.

# British \* America company.

HEAD OFFICE, - - - TORONTO.

Incorporated 1833.

#### FIRE AND MARINE.

Cash Capital, .. \$750,000.00 .. \$1,392,249.81 \$750,000.00 Losses Paid since organization, ... \$13,242,397.27 J. J. KENNY. Vice-Pres.

P. H. Sims, Secretary GEO. A. Cox. President. C. R. G. JOHNSON, Res. Agent, 42 St. John Street, MONTREAL.

# The United Fire Ins. Co., Ltd.

OF MANCHESTER, ENGLAND.

This Company in addition to its own Funds has the security of those of The Palatine Insurance Company of England, the Combined Assets being as follows:

85,550,000 2,750,000 204,100

Head Office for Canada, 1740 Notre Dame St., Montreal.

J. A. ROBERTSON,

T. H. HUDSON,

Supt. of Agencies.

Nova Scolia Branch—Head Office, Halipax, Alfred Shortt, Gen. Agent.

New I runswick Branch—Head Office, St. John, H. Chubb & Co., Gen. Agts.

Manituba Branch—Head Office, Winnipeg, G. W. Girdlestone, Gen. Agt.

The "United" having acquired by purchase the business and good will of the "City of London Insurance Company," and assumed all the liabilities of that Company, is alone entitled to the benefit of the connection thus formed the continuance of which it respectfully solicits.

# Caledonian Insurance Co'v

THE OLDEST SCOTTISH FIRE OFFICE,

TEMPLE BUILDING,

MONTREAL

LANSING LEWIS, Manager.

# THE WATERLOO MUTUAL

Fire Insurance Company. Established in 1863. Head Office, Waterloo, Ont,

Total Assets, Jan. 1, '94, \$349,734.71.

GEORGE RANDALL, Esq., President; John Shun, Esq., Vice-President; C.M. Taylor, Esq., Secretary; John Killer, Esq., Inspector.

#### MERCANTILE

FIRE INSURANCE COMPANY WATERLOO, ONT.

Losses promptly adjusted and paid.

1. E. Bowman, Esq., President; J. Lockie, Esq. Secretary; T. A. Gale, Esq., Inspector.

# LIVERPOOL & LONDON & GLOBE

INSURANCE :-: COMPANY.

FIRE and LIFE.

Invested Funds, .....\$40,833,724 Funds invested in Canada, over 1,000,000

Security, Prompt Payment and Liberality in the adjustment of Losses are the prominent features of this Company.

Canada Board of Directors: Hon. Henry Staunes, Chairman. Edward J. Barbeau, Esq. Wentworth J. Buchanan, Esq.

G. F. C. SMITH, Resident Secretary. Medical Referee—D. C. Maccallum, Esq., M.D. Standing Counsel—Geo. B. Cramp, Esq.

Head Office, Canada Branch; MONTREAL.

#### NORTH AMERICAN LIFE ASSURANCE COMPANY,

Head Office, - TORONTO

President, John L. Blaikle, Esq.,

Pres. Canada Landed & National Investment Co. Hon. G. W. Allan, J. K. Kern, Esq., Q. C., Vice-Presidents. William McCabe, F. I. A., Managing Director.

During 1803 (the most successful year in its history) the North American Life Assurance Co. made unexcelled gains in every department, tending to financial prosperity; the following figures are taken from the financial statement:

Cash Income...... \$ 482,514.08

[Expenditure including death claims,
endowments, profits and all payments to policy-holders
Assets
Reserve Fund
Net Surplus 216,792.45 1,319,510.00 297,062.26

CHAS. AULT, M.D., Manager Prov. Quebec Montreal Office, - 62 St. James St.

### Drummond, McCall Pipe Foundry Co., Ltd.

Manufacturers of

Cast-Iron Water and Gas

New York Life Insurance Building MONTREAL.

> Lachine, Oue. Works: -

FOUNDED A. D.

#### INSURANCE OFFICE

HEAD OFFICE:

Threadneedle Street, - LONDON, ENG

Transacts Fire business only, and is the oldest purely Fire Office in the world. Surplus over capital and all liabilities exceeds \$7,000,000.

CANADIAN BRANCII:

# 15 Weilington Street East, - Toronto, Ont.

H. M. Blackburn, - Manager. W. Rowland, - Inspector. W. Rowland, Inspector.

This Company commenced business in Canada by depositing \$300,000 with the Dominion Gov-ernment for security of Canadian Policy-holders.

ALLAN & WILLIAMS, Genl. Agts., Winnipeg, Ira Cornwalk, Genl. Agt., St. John, N.B.

#### W. L. S. JACKSON

AGENT FOR

TICKETS to or from EUROPE and all parts of the World.

World.

The Allan, Allan State, Dominion, Beaver, Donaldson, and North German Lloyds Passengers also booked by White Star, American, Red Star, Cunard, Anchor Royal, Netherlands, Hamburg-American and Compagnie General.

W. L. S. JACKSON,

Tel. No. 725.

General Steamship Agen 1761 Notre Dame St., Montreal,

# **NEW YORK LIFE**

INSURANCE COMPANY,

JOHN A. McCALL, President.

Assets, over - - \$148,000,000 Of which \$17,000,000 is surplus assets.

Insurance in force, \$780,000,000

GOOD AGENTS WANTED.

Apply to

DAVID BURKE,

GENERAL MANAGER,

MONTREAL

# BRITISH EMPIRE

ASSURANCE CO. of LONDON, ENG.

ESTABLISHED 1847.

CANADA BRANCH, - MONTREAL.

| Canadian Investments, nearly | \$1,600,000 |
|------------------------------|-------------|
| Accumulated Funds            | 8,548,625   |
| Income                       | 1,415,000   |
| Total Claims paid            | 12,000,000  |

Result of 15th Triennial Valuation 31st Dec., 1893. Larger Cash Surplus, Increased Bonus,

Valuation Reserves Straightened, Special Advantages to Total Abstainers.

E. STANCLIFFE, Gen'l Manager.

Conditionless.

Offering six modes of settlement.

Non-

Forfeitable;

Extended insurance,

Devoid of ambiguous phrases.

Economical.

Rates average, lowest in the market

Automatically, non-forfeitable after

Two years from date of issue. Immediate payment of claims,

Outvying all others.

Notification not required for extended insurance.

# Life Association's New Policy.

Enquire for particulars from any of the agents, or from

H.J.JOHNSTON, Manager, P.Q., 207 St. James St., MONTREAL.

AN ESTIMATE FOR YOUR

# Fence Posters, \* Placards and Hand-Bills

AT THE OFFICE OF

Journal of Commerce, 171 St. James Street.

#### **ASSURANCE** WESTERN COMPANY.

FIRE AND MARINE,

Incorporated 1851.

\$2,400,000,00 Income for Year ending 31st December, 1893, over - 2,350,000.00

Head Office. - Toronto, Ont.

J. J. KENNY, - Managing Director.

A. M. SMITH, President.

C. C. FOSTER, Secretary

J. H. Routh & Son, Managers Montreal Branch.

190 ST. JAMES STREET.

# THE IMPERIAL

INSURANCE COMPANY LIMITED

FIRE. LONDON.

ESTABLISHED 1803.

SUBSCRIBED CAPITAL, . . \$6,000,000 PAID-UP CAPITAL, - -1,500,000 TOTAL INVESTED FUNDS OVER - -8,000,000

Canadian Branch: COMPANY'S BUILDING, PLACE D'ARMES, MONTREAL. E. LACY, RESIDENT MANAGER

# COMMERCIAL UNION

ASSURANCE CO., Ltd., Of London, England.

MARINE!

Agencies in all the principal Cities and Towns of the Dominion,

HEAD OFFICE, Canadian Branch, - MONTREAL EVANS & McCRECOR, Managers.

# LONDON

Guarantee and Accident Com'y, Ltd.

Of London, England. Capital, \$1,250,000.

Head Office for Canada, N. E. corner King and Yonge Streets TORONTO.

BONDS OF SURETYSHIP lesued for parties in position of trust where security is required. General Accident and Employers' Liability Insurance on the most approved plans.

A. I. HUBBARD, Chief Agent for Canada.

The Directors are open to entertain applications for agencies where the Company is not already ediciently, represented,