

GROCER

The Grocer, Provision and

NO. 1

of the clothes in the Laundry
associated with the words

Standard Blue

by the grocers of the
Trade.

FULL WEIGHT.

AS

OVER FIFTEEN IMITATIONS
OF
MATHIEU'S SYRUP

OF TAR AND COD LIVER OIL

have already gone the way of the great majority.

PERHAPS, READER, you carry a memento of them in the way of dead and shop worn goods. Don't be caught the same way again—Mathieu's Syrup cures—and what's more to you, perhaps, it sells—no danger of dead stock with it.

J. L. MATHIEU CO., LIMITED

MANUFACTURERS
SHEPHERD, N. B.
Mathieu's Nervine Powders are being sold for and used in many
are ordering them by 25 gross lots. There is no
in them else for sale.

RETURNED
SEP 2 1905

DON'T BE BEHIND THE

To Care

Get

of

of

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of

Increase Their Faith!

“Price”, is an argument for trade but “quality” goes far ahead of it. *Quality holds* trade while price attracts for the moment only. Sell *standard goods* and you increase the faith your customers have in the service of your store. It pays to “increase their faith”

By Selling These Goods.

Felix & Co. Italian Macaroni

Always the same delicate, tender Macaroni that makes for *permanent* trade. Most attractively labelled and packed. Macaroni that will “increase their faith.”

“Thistle” Brand Maple Syrup

A rich, clear, pure **Maple Syrup** that reminds you of boyhood days way up among the sugar trees. Always the same, and always choice.

A Maple Syrup that will “increase their faith.”

Griffin & Skelley's Dried Fruits

“The pick of the pack” from the finest vineyards and orchards on the Pacific Coast. Peaches, Pears, Raisins, Apricots, Nectarines, Dried Plums and Prunes. “Increase their faith” by selling them.

“Shell” Brand Castile Soap

Containing 67 per cent. of pure oil, instead of the usual 60 per cent. of ordinary brands. Packed by Couret Frere of Marseilles.

In 1 pound bars and upwards and in pressed cakes also.

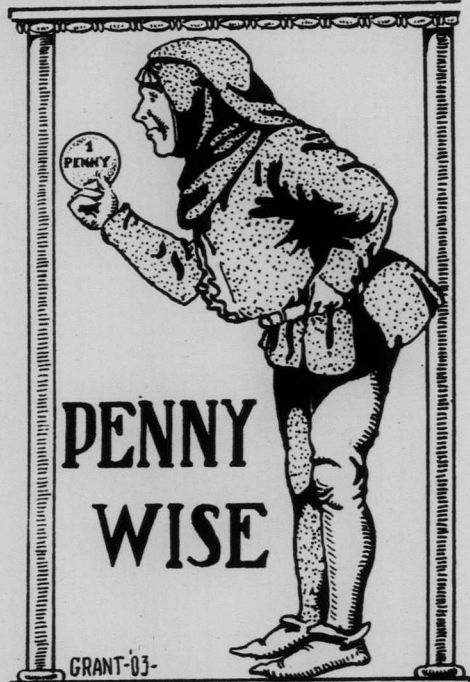
SOLD BY LEADING WHOLESALERS

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale, Montreal.

20½ Front Street E., Toronto.

MANUFACTURERS' AGENTS AND BROKERS.



**PENNY
WISE**

GRANT-03-

The only real value of money lies in making use of it.

The money that lies there in your safe from day to day doesn't do you any good until you commence to use it.

Then its value to you depends on how you use it.

Now, if you would only invest some of it in advertising space in THE GROCER and then use the space right you'd have a valuable assistant, working to increase your trade with grocers and to make yourself and your goods better known among them.

Some folks would sooner save (?) the money—but they are "penny wise and pound foolish."

But you're not.

Are you?



**POUND
FOOLISH**

MAGLEA PUBLISHING CO - DEPT. OF ADVERTISING SERVICE

TORONTO.

W. G. A. LAMBE & CO.
TORONTO.
Grocery Brokers and Agents.

Established 1885

W. H. Millman & Sons
Grocery Brokers
TORONTO.

CALGARY.

**Start the New Year
Right**

Increase your business by appointing us your Western Representatives. If you have anything to sell write us.

NICHOLSON, BAIN & JOHNSTON,
Wholesale Commission Merchants and Brokers
CALGARY, ALTA.
Head Office: NICHOLSON & BAIN, WINNIPEG.

VANCOUVER

THE
GROCERY
Write or Wire
CHAS. MILNE
BROKER

VANCOUVER, B. C.

REFRIGERATORS



WE GUARANTEE
THE "EUREKA"

TO DO THE WORK for you every time. PERFECT CIRCULATION, PERFECTLY DRY AIR —PURE and COLD in hottest weather.

Write us for descriptive Catalogue, list of testimonials and see our guarantee.

Eureka Refrigerator Co.,
Limited.

54 and 56 Noble St., Toronto, Canada.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.
COMMISSION BROKERS.
Excellent Storage Accommodation.
Consign Your Cans to Us.

REGINALD LAWSON
MANUFACTURERS' AGENT

UNION BANK BUILDING

Correspondence
Solicited

WINNIPEG, MAN.

**EASTERN MANUFACTURERS
-AND-
SHIPPERS.**

All **EYES** are
turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
CANADA and the U.S.
INCREASE YOUR TRADE. WRITE US.

NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

BRANDON.

WE ARE HERE

To store, to ship, and if you wish, to sell,
WE CAN DO IT. Consign your cans to us.

WILSON COMMISSION CO., Limited
Wholesale Commission Brokers,
BRANDON, MAN.

**ROW'S PURE
SPRUCE
LUMP GUM**

**ROW'S
GUM**
in
Lumps,
5c. Pkgs.
in
1c. Stick,
in
5c. Bars

ROW & CO., Morristown, N. Y., and Brookville, Ont

To Manufacturers' Agents

THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a Special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address, BUSINESS MANAGER,
CANADIAN GROCER,
Montreal and Toronto.

Our Customers in Province of Quebec

will kindly note that **Mr. D. W. Douglas**, late of E. W. Gillett Company, Limited, Toronto, will have the pleasure of calling upon them in a short time, owing to the continued indisposition of our Mr. N. H. Geary.

S. H. EWING & SONS, Toronto Branch, 29 Church Street.
 96-104 KING ST., MONTREAL TELEPHONE MAIN 3171
 Telephone Bell Main 65. Telephone orders receive prompt attention.
 " Merchants 522.



CAPSTAN BRAND MINCE MEAT

Package Mince Meat
Put up in ¼ gross cases

2-lb. Pails, 2 doz. in Crate.
 ¼ " ½ " " "
 25-lb. Pails. 75-lb. Tubs.
 ½-Barrels and Barrels.

The Capstan Mfg. Company, Toronto, Ont., Can.

THE AUER LAMP

GASOLENE

200 CANDLE POWER OF CLEAR, STEADY LIGHT.

The best and cheapest light for STORES,
CHURCHES and HOMES.

Gives more light than a dozen oil lamps for half the cost.
Makes its own gas without smell, smoke, wicks or grease.

Satisfaction Guaranteed. Send for Catalog.

AUER LIGHT CO. ————— MONTREAL



"STERLING" BRAND Pickles and Relishes

Every grocer likes to handle a high-class article. By handling "Sterling" brand pickles and relishes he has an article of the highest grade—something he is never afraid to recommend to his customers. "Sterling" brand goods are always in demand.

The **T. A. LYTLE COMPANY, Limited**
 Manufacturers of High-Grade Pickles
 124-128 Richmond Street West, TORONTO.

**Two
Lines
That
Lead.**

A Vinegar with Advantages.

You want a brand absolutely pure. One which will keep a long time without deteriorating. One known for its delicate aroma and its excellent flavour. **Hill, Evans & Co.** (Worcester, Eng.), produce the one. A Malt Vinegar which is unapproached by any other for these essential properties. A Vinegar you may always rely upon.

Quinine Wine with a Reputation.

Robert Waters' Quinine Wine enjoys a 50-year reputation as the finest tonic known.

Export Agents—**ROBT. CROOKS & CO.,** Botolph House, Eastcheap
 London, England.

Port Arthur has fallen!

So will all the enemies of

JAPAN TEAS

Bombarded though they are on every side the qualities of the **delicious, pure and healthy** teas of Japan have made them so loved and desired by the lovers of genuinely pure teas that they stand **impregably** on the Canadian market.

Canadian Merchants are wise in adhering to

JAPAN TEAS

**They
p a y**

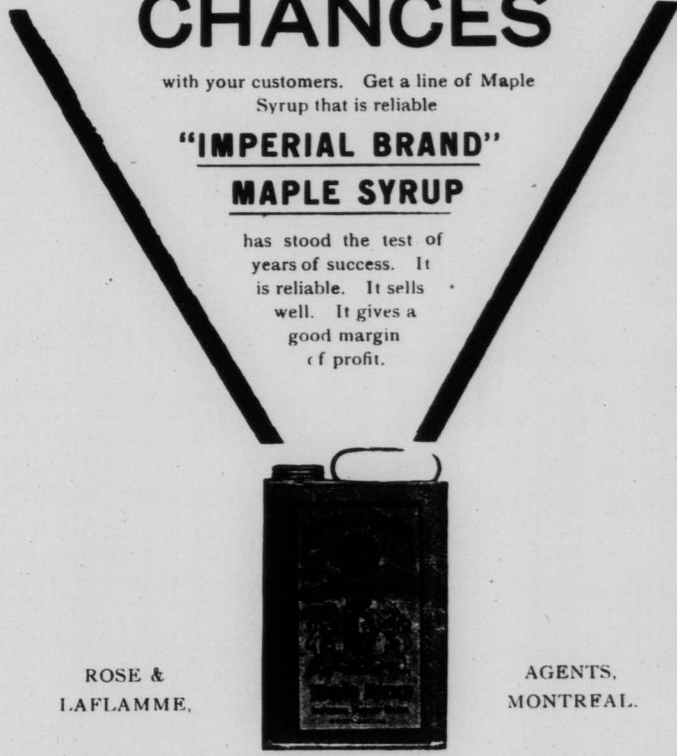
DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable

"IMPERIAL BRAND"

MAPLE SYRUP

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME,

AGENTS, MONTREAL.

ONE GLANCE

AT THESE BOTTLES OF DELICIOUS FRUITS

Always

MAKES YOUR CUSTOMERS

"Try Them"

AND THEY DON'T STOP THERE EITHER.



ROSE & LAFLAMME, MONTREAL.

Once a grocer has established himself as a quality man he has an asset which will pay him rich and lasting returns.

Customers who want cheap things regardless of quality are swept away from him by every bargain-sale wind that blows.

You don't want that kind of trade. You can't bank on it. It will never make you independent.

Be a Quality Grocer

A HEINZ DEPARTMENT

is a Gibraltar.
Build one up.
Build upon it.

H. J. HEINZ Company



Pittsburgh, U. S. A

57 VARIETIES.

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels, 2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

The Dominion Molasses Co.,

Limited

HALIFAX

NOVA SCOTIA.

Agents

GEO. MUSSON & CO.,
JOHN W. BICKLE & GREENING,
GEO. H. GILLESPIE,
JOSEPH CARMAN,

TORONTO
HAMILTON
LONDON
WINNIPEG

A LITTLE EVERY DAY

It is wonderful what can be accomplished by doing a little every day. It was by this method that the Japs finally captured Port Arthur.

Similarly, if the grocer will push daily——

Ceylon Teas

he will at the end of a year so improve the conditions of his tea trade that he will have reason to be grateful for the remainder of his days.

IMPERIAL
BEST
CROWN

STAR
CLUB
ROYAL

"HONEST WORTH"

PARLOR AND SULPHUR

ROUND AND SQUARE

STICK

MATCHES

FULL ASSORTMENT

MADE AND SOLD

INDEPENDENT

OF ANY TRUST OR COMBINATION

MANUFACTURED BY

THE WALKERVILLE MATCH CO.
LIMITED

WALKERVILLE, ONT.

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply, "COMMISSIONER,"

CANADIAN GROCER,
88 Fleet Street E.C. London, Eng.

Modern Merchandising

demand modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system. See here:



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.

C. O. BEAUCHEMIN & FILS, MONTREAL.

ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

G. F. Sutton,
Sons & Co.

King's Cross
London, Eng.

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery. 6d. and 1s. Canisters

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:

JOHN FORMAN, 644 Craig Street MONTREAL.

Our Grocery Cabinet

with 30 drawers, holding 10 pounds each, as shown at the Exhibition, is in great demand. Mouse, damp and dust proof. Price in oak, \$27.00; in ash, \$24.00, less 5 per cent. for cash. Cabinets made any size to suit your present shelving. Send us a trial order.

THE BENNETT MFG. CO.,

PICKERING, ONT.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases** accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto.

WANTED

The name and address of every grocer who does not sell

Chaser Soap

The Duncan Company
of Montreal

P. O. Box 292.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

—OFFICES IN CANADA—

HALIFAX, N.S.
OTTAWA, ONT.
VANCOUVER, B.C.

HAMILTON, ONT.
QUEBEC, QUE.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man, Western Canada Toronto.

Women Won't Do It

—and you can't blame them. To put their hands in water saturated with lye would be worse than foolish. With a

TARBOX SELF WRINGING MOP

lye water, boiling hot, can be used. Such a mop is a good thing. It will sell.

ORDER THEM FROM YOUR JOBBER.



TARBOX BROS., - Toronto, Canada

Wee McGregor Breakfast Food

"Gran for the Morn's Mornin"

All men and women of
intelligence eat it.

Send for Sample Bale.

Contains Sixteen Six-pound Bags.

Retails at 25c. per Bag.

THE F. J. CASTLE COMPANY

LIMITED

OTTAWA, Canada

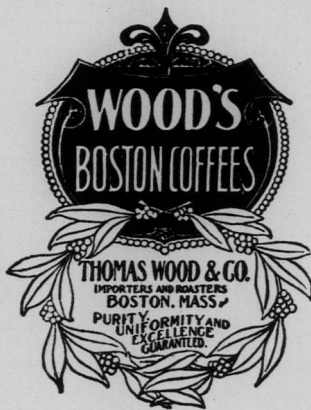
Wholesale Grocers

Sole Proprietors



FINEST GROWN IN GREECE.
 approved by the Greek Government as being of superior quality and handsome appearance.

Packed solely for
W. H. GILLARD & CO., Wholesale Grocers, HAMILTON.



WE SAY, "THE NEW YEAR."

Now, what does that signify to you?
 Does it mean more trade—greater prosperity?
 Do you say, "I will put my shoulder to the wheel and do better than ever?"
 If so, your course is plain; you are the man we are looking for.
 You will find the combination of shoulder and wheel in **WOOD'S COFFEES.**
 While they push for you, trade rolls in.

CANADIAN FACTORY AND SALESROOM,
No. 428 St. Paul St., MONTREAL.

It's the goods one sells that makes a man's business reputation.

First-class goods at fair prices—quality and value—are two things to keep constantly in mind. As you know much depends upon your Coffees. You can absolutely depend upon those that bear the name of **CHASE & SANBORN.**

CHASE & SANBORN

The Importers, Montreal

The Birmingham Chamber of Commerce and the Anti-Dumping Regulations

Specially written for The Canadian Grocer.

LOOKING at the matter, as one of their number said, as far as possible from a Canadian point of view, the Birmingham Chamber of Commerce have approved unanimously the report of their Tariff Committee upon the new Canadian Customs regulations. Recognizing that the object of the new regulations was to preserve Canadian industries from the dumping of foreign produce, and was mainly directed against the United States, which, with its high protective tariffs and enormous home consumption, could often afford to sell its surplus at prices below the cost of production, the Tariff Committee were of opinion that the new Customs regulations would present many obstacles to trade between Canada and Great Britain which would seriously affect the Canadian importer on one hand, and the British exporter on the other.

The Customs Department at Ottawa, it was observed, had already endeavored to meet some of the difficulties, and it was evident that the Canadian Government desired that the dumping clause should operate with as little inconvenience as possible. But allowing for what they had done, it would by no means prevent the grave difficulties which were to be foreseen in the administration of the law. The amount of duty would depend on the decision of an appraiser in each case, and it would, therefore, be practically impossible in many instances for a purchaser in Canada to know what the laid-down cost of the goods would be to him until that decision of the appraiser had been given. The uncertainty involved by this regulation, it was thought by the committee, would seriously hamper trade. And it would be hardly possible to avoid discrepancies in the appraisement by various officers, and at various ports, so that the dumping clause might be put into operation in one case, whilst in another goods might escape the special duty to be imposed by the Customs to equalize the difference between what was considered fair market value, and the selling price. This would operate as an unintentional discrimination in favor of one importer, or exporter, against another, and introduce a further and most regrettable complication into business relations. It might be supposed, for example, that a consignment were sold to a Canadian purchaser f.o.b. Liverpool

for £94, but were on appraisement valued at £100. If the duty were 30 per cent. ad valorem, £30 would have to be paid instead of £28 5s 0d, the duty on £94, making total cost to the purchaser £124, instead of £122 5s 0d. Under the dumping clause, however, the difference between the selling price and the fair market value according to the appraisement would also be added, and the purchaser would, therefore, find the landed cost of his goods increased to £130, instead of £122 5s 0d. The administration of the regulations might, therefore, have serious consequences, and particularly with regard to articles manufactured in the Birmingham district to which no ordinary market price was assignable. The Act provided that in such cases the Canadian Minister of Customs "may" determine the value for duty of such goods; but the Tariff Committee failed to see that the necessity of referring to such adjudication could act otherwise than as a grave hindrance to business transactions. The home consumption of two manufacturers of an article might easily vary by more than 5 per cent., as they were determined by several considerations, such for instance, as the brand or trade mark, design, output, extent of sales in the home market, etc. Unless the Canadian Customs officials were more completely informed of conditions in the country of production than could reasonably be expected, the manufacturer of the lower-priced article might at any moment find in Canada his market value increased for duty purposes to the level of that of the higher-priced article made by his competitor, and that increase might be sufficient to bring him within the operation of the dumping clause. Probably on appeal some remedy might be possible for mistakes of that kind, but the risk and delay would tend very seriously to impede commercial intercourse.

One of the strongest objections to the new regulations was considered to be that merchants had too often no knowledge of home consumption values, and would find it exceedingly difficult, if not impossible, to certify the fair market values of the goods they shipped, without qualification. That would be particularly the case with large mixed consignments of goods which might have been purchased in large or small quan-

ties from so many as forty or fifty, or even more manufacturers. It was probable, too, that any qualification of the certificate of value might be the direct cause of an appraisement, which would increase the price by more than 5 per cent. The amount of the special duty under the dumping clause would be very serious, as it would run from 5 per cent. to at least 15 per cent. on the value of the goods, which might so increase the landed cost as to cause the importer to refuse to clear them. The dumping clause, it is further pointed out, would seriously affect Great Britain in competition with the United States in the Canadian markets. Contiguity and greater facilities of transportation gave the American shipper considerable advantage, and it was often absolutely necessary for British exporters to sacrifice some portion of their profits in order to sell their goods in the Dominion.

In order to secure amendments to meet these and other objections, it was suggested that the Colonial Secretary should be asked to communicate with the Canadian Government with a view to securing such facilities as would encourage legitimate trade between Canada and the United Kingdom. To some extent this might be done, it was thought, by increasing the permissible margin between the selling price and the fair "market value" to at least 10 per cent., and by requiring the production of certificates of value only in cases where the Customs authorities had reason to believe that goods were being dumped in the ordinary acceptance of the term

Commenting upon certain points in the Tariff Committee's report, the Birmingham Daily Post—the great commercial paper of the Midlands—says, in regard to the question of the amount of duty to be paid being dependent upon the decision of the appraiser, the Canadian buyer would never know the "laid down cost" of an article. "Most people would probably say unhesitatingly, that the obvious remedy lies in painstaking and literal accuracy in making declarations, and that laxity in that direction deserves the penalty it will meet. According to the Chamber of Commerce, however, that is not nearly so simple." And it will come as a surprise, says the

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE
3000 TONS SOLD

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Post, to all not actually engaged in business to learn that the export merchant often has no knowledge of the home consumption values, and would "find it exceedingly difficult, if not impossible, to certify the fair market value" of goods shipped. It seems somewhat of a strain upon credulity to be asked to believe that the British export merchant is so absorbed in other affairs as to be ignorant on such a point.

With regard to the question of transportation, the Post upholds the view of the Tariff Committee. It is a well-known fact, it continues, that in comprehensive dealings the cost of transport plays an important part, and not only in Canada, but in other markets where home exporters are in close competition with those of other nations enjoying the advantage of contiguity, it is often necessary for them to sacrifice profit to which they are legitimately entitled in order to be able to place their goods in foreign markets on equal terms. In other words, the cost of transit swallows up some part of the profit, and to make that a reason for bringing the dumping clause into operation would be to impose distinct hardship on the British merchants. "Obviously," is the conclusion, "the Canadian experiment is of absorbing interest to this country. Our manufacturers, during the last few years, have complained, as they never did before, of the disastrous effects of 'dumping,' and it may be assumed that the official policy of retaliation would include some attempt to cope with it. When and how retaliation could be most effectively used without causing injury to ourselves are the questions which have been advanced as objections by those who do not see their way to any departure from our existing fiscal system, and, that being so, it is exceptionally valuable to us to have the matter tackled and worked out experimentally. The experience of Canada ought to help us to solve some of our doubts."

TO TOUR THE WEST.

Hardware and Metal has pleasure in reproducing in this week's issue a portrait of Mr. J. S. McGuirl, of the Briggs Ledger System Co., Toronto. Mr. McGuirl, although hardly 21 years of age is successfully established in business, thanks to a liberal inheritance of Canadian enterprise, which has brought "name and fame" to so many sons of Canada in the trade and commerce of the world.



Mr. J. S. McGuirl.

He was born in Kingston, removing when quite a boy to Ottawa, where he entered the employ of the Briggs Ledger System Co., and was soon promoted to the position of traveling salesman. In June, 1903, the business offices of the firm were moved to Toronto and Mr. McGuirl became office manager.

He expects to start on an extended business trip to Manitoba and the Can-

adian Northwest early in the new year, calling upon the trade with a complete line of Briggs' office labor saving devices. He will make Winnipeg his headquarters, and according to his present plans, will cover his territory as far west as Calgary, Alta., in the course of eight or nine months. The Briggs Ledger System is already favorably known among business men in the west. At the same time, however, this firm is in the van with many other Canadian manufacturers in their search for some of the fruits of the growing time in that great country.

NEW BRAND WORCESTERSHIRE SAUCE.

Holbrooks Limited, London, Eng., proprietors and sole manufacturers of Holbrook's Worcestershire Sauce, have decided to introduce their brand on the Canadian market. Their representative, H. Hilbert Nobbs, left England for Toronto, Jan. 5, and will open up business immediately on his arrival.

IMPORTANT BUSINESS CHANGE.

An important business change has taken place in Portage la Prairie, whereby J. & E. Brown, general merchants, have re-organized as a joint stock company to be known as the Brown Co., Limited. James, Edward and Adam Brown will still have a controlling interest, but a number of present employes will be directors, among them D. Turner, W. S. Marshall, J. McKechnie, W. Purvis and Mr. Patterson. D. K. Moore will be secretary-treasurer. E. Brown will be president of the new company and J. Brown, managing director. The change has been made in order to secure the heartiest co-operation of employes whose interests will now be identical with the heads of the company.

To the Trade

We would ask you to keep an eye open for our travellers' advice cards. Don't destroy the first, there will be others, lots of them and worth saving.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton.**

The Finest of all Imported

CASTILE SOAPS

is the

"SHELL" BRAND

every time

Get our prices before ordering elsewhere.

Every box paper-lined

Soap turns out white and in perfect condition.

JAMES TURNER & CO., Wholesale Grocers. **Hamilton.**

OUR travellers are with you once more with their annual bargains in all grades of

TEAS

See their samples before purchasing.

BALFOUR & CO., Wholesale Grocers **HAMILTON**

NEW ORLEANS

MOLASSES

In Brls., Half Brls., and Tins to retail at 10c, 15c.

THOS. KINNEAR & CO.

Wholesale Grocers, = 49 Front St. E., Toronto, Canada



The Most
Popular
Table Delicacy
With
Rich and Poor

is

MacLaren's Imperial Cheese

"Nothing Better"

MACLAREN'S
IMPERIAL
CHEESE

and crackers—
a morsel to
tempt even the
pampered
palate of an
epicure

And this is only one of
a hundred ways to serve
the Imperial Cheese.
Delightful in whatever
form it comes to the
table. Refreshingly dif-
ferent from ordinary
cheese. MacLaren's
Imperial Cheese is sold
in opal jars at all gro-
cers; prices from 10
cents up. It never be-
comes hard or dry.

A. F. MACLAREN IMPERIAL
CHEESE CO., Ltd.
Detroit, Mich., and Toronto, Can.



A. F. MACLAREN IMPERIAL CHEESE
CO., LIMITED.
Manufacturers and Agents.
51 COLBORNE ST. TORONTO.

Business Changes

ONTARIO.

W. Wade, fruit dealer, Brighton, has been burnt out.

A. H. O'Brien, grocer, Toronto, has sold to T. J. Reaburn.

J. Drury, baker and grocer, Springfield, has sold to S. Lamb.

W. J. McClintock, grocer, Toronto, held a meeting of creditors Jan. 11.

The Dominion Poultry & Produce Co., Toronto, have assigned to E. C. Clarkson.

R. Brown, grocer, Floradale, has assigned to W. Ross; meeting of creditors called for Jan. 14.

W. A. Hill, grocer and baker, Newmarket, has sold to C. Simpson, who takes possession Feb. 1.

QUEBEC.

The assets of L. Gingras, grocer, Quebec, have been sold.

Mrs. T. Blouin has registered as M. A. Leclerc, grocer, Quebec.

J. Simard, general merchant, Causapscal, is offering to compromise.

N. St. Hilaire, of St. Hilaire & Frere, grocers and bakers, D'Israeli, is dead.

C. Dignard & Co., biscuit manufacturers, Montreal, held a meeting of creditors Jan. 5.

N. Martel & Cie, grocers, Montreal, have received a demand of assignment from their creditors.

The stock of A. B. Rattray & Co., wholesale produce merchants, Montreal, has been damaged by fire.

Kent and Turcotte have been appointed curators to Dionne, Cyprien & Co., general merchants, Fraserville.

P. Bernard and P. Ruel have registered under the style of Bernard & Ruel, general merchants, Notre Dame Des Anges.

MANITOBA AND N.W.T.

F. Harris, general merchant, Carman, has been succeeded by J. L. Saunders.

TABLE AND MAPLE

SYRUPS

We Want Your Order

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

Parrish Bros., general merchants, Mountain View, have been incorporated. Beamolt & Ryan; general merchants, Carman, are offering 60c on the dollar. Tassell Bros., grocers, Winnipeg, have suffered a slight damage to stock by fire.

The stock of the estate of A. Leger, general merchant, Alamont, is advertised for sale by auction.

NEW BRUNSWICK.

The general store owned by the Sayre & Holly Lumber Co., Chipman, has been burned.

PRINCE EDWARD ISLAND.

The Dominion Packing Co., Charlottetown, have been granted a winding-up order. H. R. Longueil has been appointed liquidator.

COMPANIES INCORPORATED.

ACKER, MERRALL & CONDIT Co., Montreal, have been incorporated with capital stock of \$5,000, to import and deal in liquors, wines, mineral waters, cigars, cigarettes, etc. Directors: D. Cameron, W. P. Sharp, R. C. McMichael, F. C. Bush, and J. C. O'Brien, all of Montreal.

The Severn River Ranching Co., Orillia, have been incorporated with share capital of \$75,000, to carry on a general ranching, butchering and dairying business. Directors: J. P. T. Secord and S. J. Secord, both of Orillia; F. Browne, Barrie; W. H. Manning, Coldwater; and C. F. F. Secord, of St. Louis, Missouri.

The Union Grain Co., Winnipeg, have been incorporated with capital stock of \$50,000, to carry on a general and brokerage business in grains, produce and merchandise. Directors: A. Cavanagh, A. D. Chisholm and W. Chambers, all of Winnipeg; J. T. Reid, of Treherne; and A. Thompson, of Oak Lake.

The Market Gardeners' Exchange Limited, Winnipeg, has been incorporated with capital stock of \$20,000, to deal in vegetables, fruit, meats, butter, eggs,

cheese, grain, hides, wool and furs. Directors: J. Riddle and J. Barrett, both of Winnipeg; W. A. Farmer, W. H. Tomlin and S. R. Mighton, all of Kildonan; and J. C. Wilson, of St. Charles.

The Canadian Shredded Wheat Co., Niagara Falls, Ont., have been incorporated with share capital of \$100,000 to manufacture and deal in food products. Directors: J. Henderson, J. Hewitt, and D. Fasken; all of Toronto.

J. W. Scales, Limited, Toronto, have been incorporated with share capital of \$40,000 to take over the business lately carried on by J. W. Scales, also to manufacture and deal in cigars, cigarettes, tobaccos, etc. Directors: G. Milligan, A. Milligan, and C. H. Scales, all of Toronto.

U. S. WHOLESALE GROCERS' DIRECTORY.

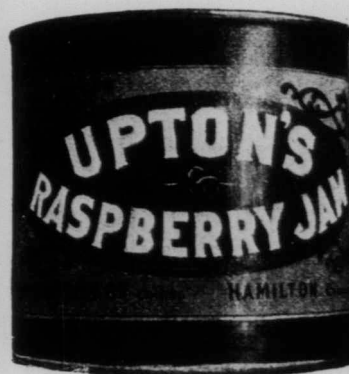
Among the first publications of the new year is the Official Wholesale Grocers' Directory, U.S., for 1905. It is a complete and correct list to date with 726 changes in the 1905 edition as compared with that of 1904. For particulars write The Canadian Grocer.

SEMI-CENTENNIAL CALENDAR.

Carroll S. Page, dealer in hides, tallow and calf-skins, Hyde Park, Vermont, U.S.A., is sending out to the trade a souvenir of his business semi-centennial in the form of a calendar. Its most attractive feature is a half-tone photograph of Mr. Carroll with appropriate background of old gold. The calendar will be mailed to applicants who mention The Canadian Grocer.

CATALOGUES, BOOKLETS, ETC.

The Canadian Grocer wishes to compliment C. T. Rogers, retail grocer, Cranbrook, B.C., on the artistic get up of a souvenir holiday folder or New Year's card which he is issuing to patrons and customers of the trade.



Upton's

2-lb.

TIN

**A
HANDY
PACKAGE
AND
BIG VALUE**

Charles Dickens could write about edibles in a way to make the reader hungry. But nothing he ever wrote could stir the appetite like the recollection of a breakfast

HALIFAX

of fish pat- ties made from Hali-

fax Shredded Codfish. And if you just remind your customers that you have it, you can keep their purses stirred to buy it.

SHREDDED

It is important to remember that in handling Halifax Shredded Codfish you are not handling an article that is a mere

fad, but some- thing people are commenc-

CODFISH

ing to regard as a necessity in proportion as they realize the value of a fish diet. You have two strong claims on your customer in selling it, viz: (1) Its Tastiness; (2) Its Healthfulness.

BLACK BROS. & CO., LIMITED HALIFAX and LAHAVE, N.S.

A. H. BRITAIN & CO., Agents, Board of Trade Building, MONTREAL
REGINALD LAWSON, Agent, WINNIPEG, Man.
CHARLES MILNE, Agent, VANCOUVER, B.C.

FREIGHTS AND CHARTERS

NEW YEAR freights are encouraging. Business booked from St. John, Halifax and Portland is reported in excess of that in sight during Jan., 1904. Large quantities of through grain have passed through Montreal and Toronto, and the likelihood of an advance in rates has been announced. Charters are more numerous at St. John than they have yet been this season. An immense shipment of cheese was noted last week from St. John, the total reaching 30,000 boxes. This stock came from Montreal, and the markets

and has been strengthened by the improvement in freights. On Saturday, Jan. 7, the Allan Liner "Pretorian" sailed from St. John, and on Monday, Jan. 9, left Halifax, carrying a very good general cargo for the time of the year.

The "Corinthian" is the boat loading this week at St. John, and the bookings ahead are said to be fair.

South African steamers are taking first-rate cargoes, and it is expected that the subsidies so generously given by the Government may result in the

the name of The Vim Tea Co. All correspondence relating to teas exclusively should be addressed to The Vim Tea Co., St. John, N.B. Baird & Peters will continue to handle "Vim" and other teas along with their staple lines of groceries.

FOR THE LOYAL GROCER.

One of the most elaborate of this season's calendars is that issued by The Bruce Payne Co., of Granby, Que. It has a large and richly-colored panel

BERTH QUOTATIONS--St. John, Halifax and Portland

The undernoted rates from West St. John are subjected to 5 per cent. primage additional.

Description.	Liverpool.	London.	Bristol.	Glasgow.	Manchester.	Dublin and Belfast.	Capetown and Port Elizabeth.	Leith.	Aberdeen.	Cardiff.	Hamburg.	Havre.
Oil Cake.....	* 5/	† 5c	† 9c	† 6c	* 5/	* 11/6	* 12/6					
Sack flour.....	* 5/	† 5c	† 9c	† 7c	* 5/	* 12/	* 12/6					
Canned meats, fish.....	* 7/6	* 12/6	* 15/	* 12/6	* 10/	* 15/	* 15/					
Provisions.....	* 5/	* 12/6	* 15/	* 12/6	* 5/	* 17/6	* 15/					
Tierces lard.....	* 5/	* 12/6	* 15/	* 12/6	* 5/	* 17/6	* 15/					
Pail lard.....	* 7/6	* 17/6	* 20/	* 17/6	* 7/6	* 20/	* 20/					
Butter.....	* 15/	* 25/	* 25/	* 30/	* 15/		* 80/c.s.					
Cheese.....	* 10/	* 20/	* 20/	* 25/	* 10/		* 80/c.s.					
Eggs in c. s. (meas't).....	* 10/	* 15/	* 15/	* 15/	* 10/		* 40/c.s.mt.					
Clover seed.....	* 10/	* 10/		* 15/	* 10/	* 15/	* 15/					
Cotton.....	† 15c				† 15c							
Apples, per bbl.....	2/	2/	2/6	2/6	3/	10/c.s.						
Meas't goods.....	† Fine 20/7/6		† Fine 20/12/6	† Fine 20/12/6	† Fine 20/10/	† 12/6	† 15/					
Leather sole.....	* 20/	* 25/	* 25/	* 30/	* 20/	* 22/6	* 25/					
Leather finish.....	* 15/	* 20/	* 20/	* 20/	* 15/	* 17/6	* 20/					
Lumber, hard.....	* 8/	† 10 1/2 c	* 12/6	* 14c	* 8/	* 15/	* 15 m't					
Lumber, soft.....	* 9/	† 12c	* 15/	† 16c	* 9/		* 17/6 m't.					

* Per ton 2,240 lbs.

† Per ton of 40 cubic feet.

‡ Cents per 100 lbs. without primage.

The above is for general information only. These rates liable to change without notice and are therefore **Subject to Confirmation**.

When ocean charges are collectable at port of destination, rates exchange on basis of \$4.80 to £1 sterling. When ocean charges are prepaid, rates exchanged on basis of \$4.86 to £1 sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option prompt advice will be facilitated by informing us of the relative weight and measurement of the mdse. when applying for rate. It is also necessary to know shipping point and on whose account engagement is to be made. All contracts subject to confirmation.

show that as a result Western Ontario cheese has advanced.

Clamoring has been heard in Ottawa regarding a retention of the old freight rates on hay to the Maritime Provinces. A delegation from Prince Edward Island has made overtures to the Ottawa authorities re the I.C.R. resuming the rates in vogue up to Dec. 31 for hay. There is every probability of the courtesy being extended.

The Dominion Line has announced the intention of putting on extra steamers from Portland early in February. This promise was made early in November,

widespread development and improvement of trade between Canada and South Africa.

NEW TEA BUSINESS.

Owing to the phenomenal growth of their tea business in the Maritime Provinces, Quebec, Newfoundland, and the New England States, Baird & Peters, wholesale grocers, tea importers, etc., St. John, N.B., have found it necessary to institute a separate tea department. Accordingly, since Jan. 1, 1905, their tea business has been conducted under

lithograph of Her Most Gracious Majesty Queen Alexandra, and ought to be in the possession of every loyal British grocer. In addition to its decorative value, it serves as a very effective advertisement for "Pharaoh" and "Pebble" cigars. Members of the trade may secure this calendar provided they mention The Canadian Grocer in application.

H. D. Barry, cigar manufacturer, Quebec, has gone on a trip to Florida and Havana.

Herring Industry in Holland.

Its herring fisheries are at the present time one of the chief sources of Dutch wealth, says the London Globe. Holland possesses 600 keel bottomed and 300 flat bottomed boats occupied annually in the herring industry. The last returns give the number of barrels of herrings taken by the Dutch fishermen as 585,335, and valued them at an average price of 10 florins a barrel.

Enthusiasts declare Dutch herrings to be equally delicious, however they are cooked, preserved, or dressed. It was a Dutchman, Benkelzoon of Beirvliet, who first discovered the art of salting the fish. Tradition and history are silent as to the names of the geniuses who first hit upon the way to smoke it, or to manufacture red herrings. "Hareng braille" is made by the fishermen of Kalwyck and Woodwick, who preserve their herrings with red sand.

To Protect Pacific Fisheries.

It has been practically settled that the Canadian Government will join with the Washington authorities in an International Commission to devise measures for the protection of fisheries on the Pacific coast, in which both countries will co-operate.

As a result of State regulation the fisheries industry on the Columbia River, which twelve years ago was practically dead, has now been restored, indicating the possibilities of the extension of the Canadian industry under judicious regulations. One step towards

assisting the industry has been the establishment of hatcheries, but it has now been found impossible even to get ova for these artificial propagating stations. The three hatcheries on the Fraser River have a capacity of 60,000,000 ova and less than 16,000,000 have been collected this year. For the other hatcheries only the same proportion has been secured. One of the chief causes of the decline in the industry has been the wanton destruction of the fish by Indians.

Australia a Market for Fish Oils.

The Commonwealth imported in 1903 over 500,000 gallons of fish, seal, whale and unrefined cod oils of an approximate value of £37,000. More than half of the total importations came from Japan in the form of common fish oil, which is required principally by rope manufacturers. A small quantity came from Newfoundland, and it is safe to assume that some Canadian oil was shipped at New York to Australia, and in this way not credited correctly in the customs returns. Samples of salmon oil have recently arrived in Melbourne from Vancouver, and a small trial order has gone forward which will be largely increased if the analysis proves that it contains nothing injurious to rope fibre. There is no customs duty on unrefined fish oils.

New Salmon Canneries.

Two big salmon canneries will be erected in Esquimalt, B.C., during the

coming season, and three extra fish traps, making the total number of traps in operation in the Straits for 1905 seven. It is thought that the new industries will have a most stimulating effect on the commercial life of Esquimalt.

American Halibut Pirates Busy.

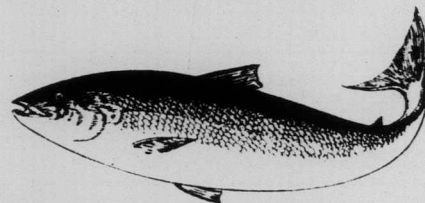
The piratical tendencies of a number of fishery concerns engaged in supplying northern halibut to the United States markets at Seattle have been checked for the time being through the vigilance of the Dominion Government fisheries cruiser Kestrel, and unless the raids on the Canadian halibut banks cease, a number of seizures may be looked for.

More Capital for Cannery.

It is reported that the British Columbia Packers' Association has been authorized by its shareholders to increase its working capital by \$500,000 to provide for the pack of 1905. The present capital of the British Columbia Packers' Association is \$2,762,700.

Fish Notes.

Information has been laid against Oke-da & Co., a Japanese firm of fish contractors, who are supplying the Guano factory on the Fraser River with herring taken from Nanaimo harbor. B.C. fishermen fear the depletion of the herring fisheries.

SOCKEYE SALMON

"Sovereign" and "Lynx"

Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

1904 NEW PACK

**"Horse Shoe"
SALMON**

NOW IN STORE

SUPPLIES ARE LIMITED OWING TO SHORT CATCH

**ORDERS SHOULD BE PLACED EARLY TO
AVOID DISAPPOINTMENT.**

**1-LB. FLAT TINS ARE PERFECTION AND CAN
BE CONFIDENTLY RECOMMENDED.**

**THE STANDARD OF QUALITY FOR BRITISH
AND CANADIAN TRADE.**

New Large Frozen Herring

Direct From Newfoundland.

All kinds of Frozen, Salted, Dried, Pickled and Prepared Fish. Write for Price Lists and Show Cards.

MONTREAL, P.Q.,
ST. JOHN, N.B.,
WESTPORT, N.S.,
GRAND RIVER, P.Q.,
GASPE, P.Q.

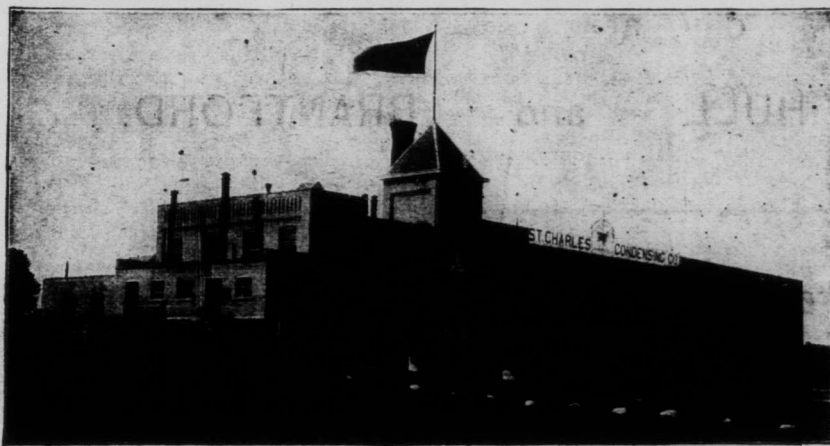
LEONARD BROS.

20, 22, 24 and 26 Youville Square,

Montreal.

P.O. Box 639.

LONG DISTANCE
TELEPHONES.



INGERSOLL, CANADA - FACTORY.

AN EASY ONE.

Added to our splendid assortment of
GOLD MEDALS.

ST. CHARLES EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best, and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St Charles Condensing Co.

MEDITERRANEAN FRUITS

RIERA'S "MAPLE LEAF" Selected and 4-Crown Valencias,
Zini's Fine Filiatra Currants,
Tarragona Almonds,
Filberts, Etc., Etc.

CONSIGNMENTS ARRIVED

Wholesale grocers should communicate with

D. RATTRAY & SONS

General Commission Merchants

QUEBEC

Montreal

OTTAWA

FRESH PORK SAUSAGE MEAT

is a good line for holiday trade. Nicely chopped, spiced
or plain. Packed in 12-lb. cartons, or
wooden pails. Fresh every
day, at

PETERBORO, HULL and BRANTFORD.

The George Matthews Co., Limited

ESTABLISHED 1868.

Mince Meat

BETTER THAN EVER
CHEAPER THAN EVER

It is not often so, but owing to cheaper quotations for dried fruits we are able to reduce our quotations for Mince Meat, and can give you the finest Mince Meat on the market at very low prices. Try it—you will be pleased with it.

F. W. FEARMAN COMPANY,
HAMILTON, ONT. Limited.

Just the line for cool weather.

Delicious and appetizing.

Our Fresh Pork Sausage

Are good sellers.

Are always in good demand.

We are now booking standing orders for daily and weekly shipments.

We solicit your order for trial basket.

Expressed to all points.

Write us for quotations.

The Park, Blackwell Co.,
PORK AND BEEF PACKERS, LIMITED
TORONTO, ONT.

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

Cheese and Butter Situation.

ACTIVITY continues in the cheese market, and while most of the trading is confined to cable orders for average-sized quantities, some buying has been done by local exporters. While certain holders claim to have made more than 11c for white, the general basis at which finest cheese has changed hands is 11c for white and colored. Some of the merchants holding stocks are not anxious to sell, expecting a further advance in price; others are quite willing to clear out at the even figure. Trade conditions in the United Kingdom having improved, provisions have benefited, although retailers are very slow in following late advances cabled from this side.

There is a very good business being done in butter and between 21 and 22c seems to be the range at which it is put through. It is reported that fair quantities have been sold for export into the United States, which, being subject to a heavy import duty, would seem to show that butter is ruling very high with our "Usona" cousins.

Eastern Ontario Dairymen Convene.

THE retail grocer and general merchant has a vital interest in everything pertaining directly or indirectly to the development of the agricultural or allied industries in his country, for the reason that he is dependent upon the farmer for his livelihood. The amount of money the farmer has to spend will be in proportion to what he is able to make out of his bacon, cheese, butter, etc. The inference follows that the grocer should make use of every opportunity of impressing upon country customers the importance of building up and improving the dairying industry.

The twenty-eighth annual convention of the Eastern Ontario Dairymen's Association in Brockville on Jan. 4, 5, and 6, is of interest to the trade in so far as its proceedings have to do with the commercial aspect of the Canadian dairying industry. Canada is largely indebted to such associations for the establishment of dairy schools, traveling dairies, dairy bulletins, instructors, etc., and for the general improvement resulting along the line of greater uniformity of product, the lack of which has in the past been, perhaps, the greatest hinderance to Canadian products (particularly bacon and butter) in foreign markets. The assistance of the Department of Agriculture of the Dominion in this connection must not be overlooked, in so far as it is responsible for refrigerator cars for the safe transportation of dairy products to the seaboard, for cool compartments in trans-Atlantic steamers, for the safe delivery of Canadian products on the markets of

Great Britain and for the establishment throughout the Dominion of illustration stations for the education of dairymen in establishing better curing rooms of their own.

In the course of his opening address, President Derbyshire gave the following interesting review of the Canadian trade in dairy products for the year 1904:

"Our make in 1904 has been about 2,700,000 boxes of cheese, worth about \$20,000,000, which is about 300,000 boxes short of 1903, and about \$7,000,000 short in value. Considerable of this shortage could have been avoided provided our dairymen had shown the same zeal as they did in 1903 in the production of milk, when prices were high. When prices are low every possible means should be used to increase our output, so that we might have about the same money.

"Our butter business during this year shows a good deal of improvement. We exported about 550,000 packages, worth \$7,500,000, an increase of nearly \$2,000,000, and owing to the fine quality about double the quantity of butter was consumed at home over that exported.

"Our bacon trade was somewhat short this year, being only \$14,000,000, the total exports of our cheese, butter and bacon amount to about \$41,500,000, about \$6,500,000 short of last year.

"With the general improvement in trade and with higher prices now assured, we should do very much better during 1905.

"With our past experience, all our energies should be directed to improving the quality and increasing the quantity of our goods, and all should understand that only by united effort first, by every dairyman producing only the cleanest and most wholesome milk, by the factories being up to date, with the most improved curing rooms, by the makers all being graduates of our dairy school, and all concerned taking a deep interest in making the finest goods, attending to every little detail, having clean wagons with proper covers for delivering the goods to the railway stations, clean refrigerator or ventilated cars to convey the product to Montreal, and steamships properly fitted with cold air chambers conveying the same to our ultimate market, all this will assure us of higher prices and a firmer grip upon the British market than we ever before had."

Interesting and practical addresses were also delivered on the "Management of Dairy Herds," "The Organization and Education of Farmers," "Cold Curing," etc., in which attention was directed to the fact that the standard of dairy cattle in Canada was not high enough, and that better results might be obtained if more attention were to be given generally to the cost and methods of production of dairy products.

Prof. J. A. Ruddick, the new Dairy Commissioner of the Dominion, showed the decimal increase in the dairy in-

dustry of Canada during the ten years commencing 1890 to 1900. In 1890 the values of dairy products were as follows:

Ontario	\$ 7,569,338
Quebec	2,918,527
Prince Edward Island	567,802
Nova Scotia	47,675
New Brunswick	245,693
Manitoba	103,387
Northwest Territories	17,322
British Columbia	3,530

Total

Total	\$10,697,879
In 1900 the values were:	
Ontario	\$11,968,922
Quebec	12,874,377
Prince Edward Island	567,802
Nova Scotia	127,007
New Brunswick	245,595
Manitoba	416,272
Northwest Territories	156,637
British Columbia	105,690

Total

Showing an increase in Canada in ten years of \$18,764,423. In 1890 there were 1,565 cheese factories and 170 creameries in Canada. In 1900 there were 2,398 cheese factories, 629 creameries, and 954 combination cheese and butter factories.

The four government cool curing rooms were established in 1902, and during the three years that have elapsed 119,832 boxes from seventy different factories have been cool cured in them. Prof. Ruddick then read out the following figures concerning the work of the four stations during the year 1904:

	Number of Cheese Received.	Pounds of Shrinkage Saved.	Value of Shrinkage Saved.
Woodstock	12,526	12,915	\$1,164.55
Brockville	9,740	9,997	834.47
Cowansville	12,014	15,002	1,216.75
St. Hyacinthe	11,816	12,952	1,019.90

Total

Continuing, Prof. Ruddick quoted from several letters of English wholesalers, all of whom maintained that the cool-cured cheese were the best.

The following officers for 1905 were elected by acclamation: President, D. Derbyshire, M.P., Brockville; First Vice-President, John R. Dargavel, Elgin; Second Vice-President, G. G. Publow, Kingston; Third Vice-President, L. L. Gallagher, Wilton; Fourth Vice-President, J. H. Singleton, Newboro; Directors, division No. 1, Edward Kidd, North Gower; division No. 2, William Eager, Morrisburg; division No. 3, Levi Patton, Brockville; division No. 4, James Whitten, Wellman's Corners; division No. 5, T. B. Carlow, Warkworth; division No. 6, Henry Glendinning, Manilla; Honorary Director, James Anderson, Mountain View.

The cargo of the steamship Tacoma which has just sailed from Seattle for Oriental and Siberian ports, comprised in part 2,000 tons of salt beef.

REGAL

REGAL

BOECKH'S REGAL BROOMS



A profitable line for the dealer and a satisfactory article for the consumer.

THE BEST 25c. LINE ON THE MARKET.

United Factories, Limited,

Head Office:
TORONTO.

REGAL

BRANCHES:
MONTREAL
LONDON

REGAL

GILLETTS' GOODS ARE STANDARD ARTICLES


IT IS TO THE ADVANTAGE OF EVERY HOUSEKEEPER IN CANADA TO USE THEM

- Magic Baking Powder.
- Gillett's Perfumed Lye.
- Imperial Baking Powder.
- Gillett's Cream Tartar.
- Royal Yeast Cakes.
- Gillett's Flammoth Blue.
- Magic Baking Soda.
- Gillett's Washing Crystal.

MADE FOR OVER 50 YEARS.
(ESTABLISHED 1852)

E.W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Awarded Medal and Diploma at World's Fair, St. Louis, Mo., 1904.

We are buyers of 


Poultry, Butter AND Eggs.

The best facilities for handling consignments. Up-to-date Cold Storage.

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

 Toronto.

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—Although the market has rallied somewhat, still traders are quiet. The delay in the arrival of fresh meats, caused by the stormy weather, has advanced prices. Our quotations are as follows:

Long clear bacon, per lb.	0 08	0 08 1/2
Smoked breakfast bacon, per lb.	0 12 1/2	0 13
Roll bacon, per lb.	0 09 1/2	0 09 1/2
Small hams, per lb.	0 12 1/2	0 13
Medium hams, per lb.	0 12	0 12 1/2
Large hams, per lb.	0 11	0 11 1/2
Shoulder hams, per lb.	0 09	0 09
Bacon, per lb.	0 14	0 15
Heavy mess pork, per bbl.	15 00	15 50
Short cut, per bbl.	17 50	18 00
Shoulder mess pork, per bbl.	14 40	14 50
Lard, tierces, per lb.	0 07 1/2	0 07 1/2
" tubs	0 07 1/2	0 08
" pails	0 08	0 08 1/2
compounds, per lb.	0 07	0 07 1/2
Plate beef, per 100-lb. bbl.	11 00	11 50
Beef, hind quarters	6 00	6 00
" front quarters	4 50	6 00
" choice carcasses	7 00	7 25
" medium	5 50	6 50
" common	5 00	6 00
Mutton	5 50	7 50
Lamb, spring	9 00	11 00
Veal	8 00	9 00
Hogs, light	6 25	7 00

Cheese—Prices continue to advance. During the week large cheese advanced 1-2 to 1c. per lb. Cheese is very firm in England, bringing as high as 53 shillings. These conditions are owing to the action of the foreign buyer, who neglected buying, believing that the Canadian market was well stocked. Now, however, that a good demand has sprung up in the United States, Canadian shippers are tempted to retain supplies in the hope, that prices will advance. Our quotations are:

Cheese, large	Per lb.	0 11 1/2
" twins		0 12

Butter—Some dealers report fair arrivals of creamery butter, while others claim that none can be bought. The impression is that there is a fair supply of creamery butter on the local market, but that in some extreme cases higher prices are being obtained than those quoted below. Dairy butter in prints, tubs, and rolls has advanced 1c. per lb. on account of the forced increase in the inquiry caused by the lack of large supplies of creamery. We quote the following:

Creamery prints	Per lb.	0 24	0 25
" solids, fresh		0 22 1/2	0 23
Dairy prints		0 19	0 21
" in tubs		0 16	0 18
" large rolls		0 18	0 19

Poultry—Hens and chickens are the only fowls on the market that are bringing good prices. Owing to the fact that many farmers will not feed chickens throughout the winter months, they are scarce and prices have advanced from 2 to 3c. on chickens, and 3c. per lb. on hens. No turkeys, geese or ducks are arriving, and to meet the small demand dealers have to rely on storage stock. We quote the following prices:

Chickens, spring, dry plucked	0 12	0 13
Hens	0 09	0 10
Geese	0 11	0 12
Turkeys	0 15	0 16
Ducks	0 11	0 12

Montreal.

Provisions—Live hogs have shown up higher in price during the week. A better demand from abroad for bacon

has set in since our last report, demand from packers is only fair. For rough stock, \$5.00; mixed, \$5.10 to \$5.20; select, \$5.25 to \$5.50. Fine is generally firm. In jobbing way local demand is fairly good for dressed hogs, fresh abattoir selling at \$7.00 to \$7.50; country dressed, \$6.00 to \$6.75 per 100 lbs. We quote:

Canadian short cut mess pork	\$17 00	\$17 50
American short cut clear	17 00	17 50
American fat back	17 09	17 50
Bacon, per lb.	0 07 1/2	0 13
Hams	0 11 1/2	0 13
Extra plate beef, per bbl.	1 50	12 00
" Boar's Head" brand, tierces, per lb.	0 07 1/2	0 07 1/2
" tierces, per lb.	0 07 1/2	0 07 1/2
" 80-lb. fancy tubs	0 07 1/2	0 08 1/2
Cases, 20 3-lb. tins, per lb.	0 08	0 08
" 12 1/2-lb. tins	0 07 1/2	0 07 1/2
" 6 10-lb. tins	0 08	0 08
20-lb. wood pails, each	1 52 1/2	1 52 1/2
20-lb. tin pails, each	1 42 1/2	1 42 1/2
Wood net, tin gross weight—		Wood. Tin.
Pure lard, pails	1 57	1 70
" tubs	0 07 1/2	0 08 1/2
" cases (6 10-lb. tins)	0 08	0 09
" cases (12 1/2-lb. tins)	0 08 1/2	0 09 1/2
" cases (24 3-lb. tins)	0 08 1/2	0 09 1/2

Butter—The strong feeling of the past week still holds, though the demand is not so active. Receipts are light. Some inquiries from outside points tend to make for firmness. Some export orders to United States points have gone through, which indicates shortage over the line. We quote:

Finest creamery	0 21 1/2
Fair to good creamery	0 20 1/2
Medium	0 19 1/2
Western dairy	0 17 1/2

Cheese—Prices maintain their firm position. Trade, however, is small, with stocks light, this latter feature tending to hold prices up. Cable enquiries indicate the United Kingdom market as more open for trade, and the necessity of filling up is apparent. Finest Ontario is quoted at 11c., Western, 10 3-4 to 11c., and Easterns at 10 1-2 to 10 3-4.

Eggs—Market quiet with prices steady. Stocks are fairly good. Selects quoted at 25c.; No. 2, at 17 to 18c.; cold storage selects, 21 to 22c.; straights, 18 to 20c.; Montreal limed, 19 to 20c.; western limed, 18 to 19c.

St. John.

Provisions—Business is dead. It has been very light during the season. There has not been the demand; price seemed to make no difference. This refers chiefly to barrelled pork and beef, particularly the latter. Smoked meats are quite firm with just fair business. Lard is easy. Prices have been very low all through the past year. In fresh beef there is but a fair business; prices unchanged. Lamb is plentiful, and low. Mutton is dull. Very little veal is offering. Pork is unchanged. Poultry has ruled higher here than at other Maritime points. Prices high. We quote:

Mess pork, per bbl.	\$15 00	\$17 00
Clear pork	17 00	20 00
Plate beef	13 00	14 00
Mess beef	10 50	12 00
Domestic beef, per lb.	0 04	0 05
Western beef	0 07	0 08
Mutton	0 04	0 05
Veal	0 06	0 07
Lamb	0 06	0 07
Pork	0 05 1/2	0 06
Hams	0 12	0 13 1/2
Rolls	0 10	0 13
Lard, pure, tubs	0 08 1/2	0 09 1/2
" pails	0 08 1/2	0 09
Refined lard, tubs	0 08	0 08 1/2
" pails	0 08 1/2	0 09

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Established 1870. 7 Gold and Silver Medals.
MAPLE SYRUP
 Small's Brand is Standard
 Government certificate of analysis on very package. That's all! Product of the Canada Maple Exchange, Montreal.
 For sale through the wholesale trade only.



EAGLE BAKING POWDER

We do not claim it is the best Powder in the world, it is one of them.

A trial order will convince you Write for particulars to

J. H. MAIDEN

MONTREAL.



HIGH QUALITY

We have the testimony of many grocers that

PEACOCK BRAND CREAM CHEESE

is unexcelled in the matter of high quality

Tin foil packages and porcelain jars ORDER FROM YOUR WHOLESALER.

THE BATES PEACOCK CO., Hamilton Ontario

Butter Tubs
 BEST WHITE SPRUCE
 50—30—20 lb.
 ORDER NOW

WALTER WOODS & CO.
 Hamilton and Winnipeg.

FISH and OYSTERS
WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.

FINKLE & ACKERMAN
BOWMANVILLE, ONT.

Mfr's choice grades

Evaporated Apples

EGGS

We will buy your eggs F.O.B.
all year.

CORRESPONDENCE SOLICITED.

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto.

BUTTER and EGGS

—WE ARE—

BUYERS and SELLERS

Correspondence solicited from ONTARIO,
MANITOBA and LOWER PROVINCES.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
TORONTO.

COMMON SENSE

KILLS { Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W
TORONTO, ONT.

Dealers find Common Sense a very good seller for
the reason that it gives general satisfaction and each
customer tells others about same.

Write for price.

Orlan Clyde Cullen, C.E.L.L.M.

Counsellor at Law U.S. Supreme Court.
Registered Attorney U.S. Patent Office.

U S. and Foreign Patents, Caveats, Copy
rights and Trade Marks. Military and
Naval Inventions a specialty. Address,

Box 264, Station G., Washington, D. C.

GUN SHOP and MODEL SHOP,
Warren White Sulphur Springs,
Totten P. O. Virginia.

BIRD TREAT

—a cake of our Bird Treat in
every package of Bird Seed.
—good for the bird.

NICHOLSON & BROCK, TORONTO

EXPORT TRADE DEPARTMENT.
FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

AGENCIES ON COMMISSION FOR BRITAIN
We are open to receive consignments of Apples and
Fruits of all kinds. Best references, connection and
experience.—R. C. HALL & CO.
28 Martin's Lane, Cannon St., LONDON, ENG.

John Lethem & Sons, Leith, Scotland,
invite correspondence with Manufacturers and Shippers of
all classes of goods, suitable for Grocers, Bakers, and Fruit-
ers; connection of 50 years over all Scotland. References,
Bank of Scotland, Leith.

I want to secure **Sole Agency for Britain** for
Canadian manufacturers of **Wooden Ware** or
similar lines. References **A1**. Splendid connections.
A. S. DUFFUS, Jr., 9-10 St. Mary-at-Hill, LONDON,

DAVID SCOTT & CO., Est. 1878
ENGLAND, 10 North John St., LIVERPOOL
Splendid connections and references. Try us with
a shipment of **CANNED GOODS**. T.A.-Scot-
tish, Liverpool.

Griffin & Culverwell, brokers, invite con-
signments of general produce, especially **BUT-
TER, CHEESE, AND ALL FOOD PRODUCTS.**
Correspondence invited. References given.
WRITE US. 139 Redcliffe St., BRISTOL, ENG.

WHITELEY, MUIR & CO., 15 VICTORIA ST., LIVERPOOL, ENGLAND
We handle consignments of **CANADIAN MEATS, CHEESE and BUTTER.**
We sell cost, freight and insurance.
Western Union Code.
LONDON, LIVERPOOL, GLASGOW

Butter—Good butter is very scarce,
and prices high. There is a great loss
to the country through bad butter. We
quote:

Creamery butter.....	0 22	0 24
Best dairy butter.....	0 18	0 20
Good dairy tubs.....	0 16	0 17
Fair.....	0 14	0 15

Eggs—There is but a fair demand.
Quite full prices still rule. Lower
prices are not expected. We quote:

Eggs, henney.....	0 26	0 30
case stock.....	0 23	0 25

Cheese—Local market quiet. Values,
however, improve. We quote:

Cheese, per lb.....	0 10	0 11½
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Winnipeg.

Butter—Conditions show little change.
The demand is of average volume and
orders are being filled mostly from
stocks on hand, there being little fresh
stock coming in. We quote:

Dairy, assorted pkgs., selected.....	0 21
round lots.....	0 17
(separator), 1-lb. bricks.....	0 26
Finest fresh creamery, in 56-lb. boxes.....	0 25
in 28-lb. boxes.....	0 26
in 14-lb. boxes.....	0 27

Cheese—We quote:

Finest Manitoba, large.....	0 11
Ontario, ".....	0 11½
twins.....	0 12
Square cheese.....	0 12½

SMOKED MEATS.

Hams, sugar cured, assorted sizes.....	0 13½
heavy, 20 to 30.....	0 13
Picnic, " assorted sizes.....	0 09
Shoulders, ".....	0 08½
Bacon, " breakfast bellies.....	0 13
" breakfast backs.....	0 11
" Wiltshire sides.....	0 15
" spiced rolls, long.....	0 10
Manitoba butts.....	0 10
" skinned.....	0 10½
" boneless and rolled.....	0 11½
rolls, boneless.....	0 11½

DRY SALT MEATS.

Bacon, dry salt long clear.....	0 08½
" smoked.....	0 09½
" boneless backs.....	0 10
Shoulders.....	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl.....	18 00
per ½ bbl.....	11 00
Standard mess pork, per bbl.....	16 00
Manitoba.....	20 00

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet.....	5 50	3 00	1 60	1 25
Pig's tongues.....	14 50	7 50	4 00	3 00
Boneless hocks.....	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.....	0 04			
hocks.....	0 04			

Lard—We again quote as follows:

Lard, 50-lb. pails, per pail.....	4 40
20-lb. ".....	1 80
3-lb. tins, per case 60 lbs.....	6 00
5-lb. ".....	5 85
10-lb. ".....	5 70
Pure lard in bbls, per lb.....	0 08½

HOW IS THIS FOR HIGH?

Here is a copy of a grocer's adver-
tisement in a copy of a Dawson paper
recently received:

25c. each, fresh killed rabbits.
3 for \$1.25, fat young Ptarmigan, (all
cleaned.)
\$1.50 each, spring broilers, (all
cleaned, no feathers to pick.
6 lbs. for \$1.00, sweet potatoes.

**WINDING-UP WIARTON BEET
SUGAR CO.**

J. A. McAndrew, official referee, in
charge of the Wiarion Beet Sugar Co.
winding up, named Jan. 12 as the day
on which he would settle the list of
those liable on their unpaid shares to
contribute to the assets of the insolvent
company.

Cut
Page
St.

Cut Block 28 RETURNED To Owner
Page 82.
 JAN 16 1905

ONE PROOF

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WE WERE THE FIRST

to introduce to the trade in Ontario a fast-selling line
of PURE TABLE SYRUP put up in handsome tins—

OUR

"GOLD MEDAL" TABLE SYRUP

RIGHTLY HOLDS FIRST PLACE ON ACCOUNT OF ITS QUALITY.

In Purity, Flavor, Body and Appearance

it is the standard of its legions of imitators.

PUT UP IN

2-lb. tins, cases.....	each 24 tins
5-lb. " "	" 12 "
10-lb. " "	" 6 "
20-lb. " "	" 3 "

THE "MONEY-BACK" KIND

Every tin has our guarantee.

FREIGHT PAID

—ON—
5-CASE LOTS
Up to North Bay.

SPECIAL PRICES
F.O.B. Winnipeg, Man.

THE **EBY, BLAIN CO., LIMITED,** Wholesale Grocers
TORONTO.

PERSONAL MENTION.

Mr. J. Rankin, confectioner, Stratford, is dead.

Mr. C. M. Hart, of Hart & Tuckwell, wholesale fruit importers, Montreal, is in New York this week.

Mr. W. Hord, of the Mooney Biscuit Co., Stratford, has accepted a position with the Knox-Morgan Co., Hamilton.

Mr. D. J. Donovan, of Adam Ballantine & Bros., Hamilton, has gone to Lethbridge, Alta., where he has been appointed manager of the grocery department of Bentley & Co.

Mr. H. J. Hickey, traveler for Lucas, Steele & Bristol, wholesale grocers, Hamilton, has removed from Stratford, Ont., to Winnipeg, where he will open up a wholesale grocery business.

Mr. C. Southwell, senior member and founder of the firm of Chas. Southwell & Co., London, Eng., is dead. His surviving partner, Mr. C. E. Southwell, will continue the business.

Mr. Jas Rutherford, of Jas Rutherford & Co., tea importers, Montreal, is back at his office again. Mr. Rutherford has had rather a trying time during the past few weeks, having been confined to the house with tonsillitis.

Mr. G. H. Dobson, of Sydney, for

years secretary of the Halifax Board of Trade, who had attained a national reputation for his interest in transportation problems and in the proposed Canadian fast ocean service, is dead.

Mr. N. H. Geary, representing S. H. Ewing & Sons, Montreal, one of the oldest travelers on the road, and well-known throughout the Eastern part of Ontario, Quebec, Nova Scotia and New Brunswick, has been compelled through illness to retire temporarily from the road. Mr. Geary has been connected with the above firm for over twenty-five years.

Mr. Ralph W. Clark, a traveler well-known in the Maritime Provinces, has joined the selling staff of Chase & Sanborn, Montreal, and leaves this week for his new territory in the far West. Mr. Clark's headquarters will be at Calgary, N. W. T. He will cover the district as far north as Edmonton, as far east as Moosejaw, and the Kootenay District in British Columbia.

In the meantime, S. H. Ewing & Sons have engaged the services of Mr. D. W. Douglas, for many years Quebec representative for E. W. Gillett Co., Toronto. Mr. Douglas is very well-known to the trade, having covered the

East for a number of years most successfully and there is no doubt that his knowledge and salesmanship will prove a valuable acquisition to S. H. Ewings & Sons traveling staff.

HINTS TO BUYERS.

Leonard Bros., Montreal, have received Halifax frozen herrings in barrels. These are direct from Newfoundland, and are the first received here this season. Interested buyers will find them worthy of attention.

"Frozen fish of all kinds are now meeting with good demand," report Leonard Bros., Montreal, and as their assortment is complete it will pay to write for prices.

White & Co., Toronto, expect a car of Bronco Brand navels Monday.

White & Co., Toronto, unloaded a car of smelts last week.

California celery is meeting ready demand. White & Co., Toronto, are handling about a car a week.

W. H. Dunn, Montreal, reports that consignments of new crop Cornes French walnuts have turned out better than anticipated. The trade report them as exceptionally fine quality.

Java, Mocha, Bogota, Mexican and Maracaibo.

In our blends we use only the best of these coffees and they are the best in the world.

Tins weigh from 25 to 125 lbs., and are carefully packed in attractively labeled air-tight tins, which give your shelves a smart, clean appearance.

Our No. 1 Blend to retail at 40c is a fast seller and holds its buyers.

If you are not handling this line you should try a sample order and test it well.

Gorman, Eckert & Co., Limited

London, Canada

Importers and Roasters of Coffee.

Manufacturers of high-class Baking Powder.

WRITE US

for samples of New **Ceylon Greens and Blacks.** We offer special values now in Japan, Fannings and Siftings, China, Young Hysons and Gunpowders.

IT WILL PAY YOU TO SEE OUR SAMPLES
AND PRICES BEFORE BUYING ELSEWHERE.

JAMES RUTHERFORD & CO., Montreal

Ammonia.
Gorman, Eckert & Co., London, Ont.

Baking Powder.
Maiden, J. H., Montreal.
Gillett, E. W., Co., Toronto.
Gorman, Eckert & Co., London, Ont.
Greig, Robt., Co., Toronto.
Lumsden Bros., Hamilton.
McLaren's, W. D., Montreal.

Baskets.
Oakville Basket Co., Oakville, Ont.

Bird Seed.
Nicholson & Brock, Toronto.

Biscuits, Confectionery, Etc.
Canadian Swiss Trading Co., Montreal.
Christie, Brown & Co., Toronto.
Cowan Co., Toronto.
Lamont, Corliss & Co., Montreal.
McGregor-Harris Co., Toronto.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
Stewart, A. J., Toronto.

Blue and Black Lead.
Oakley, John, & Sons, London, Eng.

Brooms, Brushes, Etc.
United Factories, Toronto.

Canned Goods.
Balfour & Co., Hamilton, Ont.
Burlington Canning Co., Burlington, Ont.
Gillard, W. H., & Co., Hamilton.

Business Brokers.
The Locators, Winnipeg, Man.

Chewing Gum.
Row & Co., Brockville, Ont.

Cigars, Tobaccos, Etc.
American Tobacco Co., Montreal.
Canadian Cigar Co., London, Ont.
Empire Tobacco Co., Montreal.
Fortier, J. M., Montreal.
McAlpin Consumers Tobacco Co., Toronto.
McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.

Cans and Canisters.
Acme Can Works, Montreal.

Cocoanut.
Greig, Robt., Co., Toronto.
Lumsden Bros., Hamilton.

Cocoa and Chocolates.
Canadian Swiss Trading Co., Montreal.
Cowan Co., Toronto.
Dutch Chemical Works, Amsterdam, Holland.
Epps, James, Co., London, Eng.
Lamont, Corliss & Co., Montreal.
MacLaren, A. F., Imperial Cheese Co., Toronto.
Mott, John P., & Co., Halifax, N.S.
Todhunter, Mitchell & Co., Toronto.
VanHouten's—J. L. Watt & Scott, Toronto.

Concentrated Lye.
Gillett, E. W., Co., Toronto.

Condensed Milk and Cream.
Borden's—Wm. H. Dunn, Montreal and Toronto.
Colson, C. E., & Son, Montreal.
St. Charles Condensing Co., Ingersoll.

Corks.
Ewing, S. H., & Sons, Montreal.

Crockery, Glassware and Pottery.
Barnard & Holland, Montreal.
Cassidy, John L., Co., Montreal.
Gowans, Kent & Co., Toronto.
Klotz, E. W., Toronto.

Dairy Produce and Provisions.
Clark, Wm., Montreal.
Fearman, F. W., Co., Hamilton.
Mathews, Geo. Co., Brantford, Hull, Peterboro'.
MacLaren, A. F., Imperial Cheese Co., Toronto.
McLenn, J. A., Produce Co., Toronto.
Park, Blackwell Co., Toronto.
Ryan, Wm., & Co., Toronto.
Rutherford, Marshall & Co., Toronto.

Financial Institutions & Insurance.
Bradstreet Co.

Fish.
Black Bros. & Co., Halifax.
James, F. T., Co., Toronto.
Sovereign & Lynx Brands.
Stavanger Preserving Co., Toronto and Vancouver.
Todd, J. H., & Son, Victoria, B.C.
White & Co., Toronto.

Fly Paper.
"Tanglefoot."

Foreign Importers.
Biermann, E., & Co., Cardiff, Wales.
Duffus, Alex. S., London, Eng.
Griffin & Culverwell, Bristol, Eng.
Hall, R. C., & Co., London, Eng.
Lethem, John, & Sons, Leith, Scotland.
Little, Geo., Manchester, Eng.
Scott, David, & Co., Liverpool, Eng.
Stokes Bros., Exeter, Eng.
Whiteley, Muir & Co., Liverpool, Eng.
Wickes, Hamilton, & Co., London, Eng.

Fruits—Dried, Green, and Nuts.
Adamson, J. T., & Co., Montreal.
Balfour & Co., Hamilton.
Eby, Blain Co., Toronto.
Finkle & Ackerman, Bowmanville, Ont.
Gibb, W. A., & Co., Hamilton.
Gillard, W. H., & Co., Hamilton.
Goodwillie's—Rose & Lafamme, Montreal.
Husband Bros. & Co., Toronto.
Kinnear, T., & Co., Toronto.
Millman, W. H., & Sons, Toronto.
McWilliam & Everist, Toronto.
Rattray, D., & Sons, Montreal.
Reid, Homer, Meaford, Ont.
Robinson, O. E., & Co., Ingersoll.
Stringer, W. B., & Co., Toronto.
Walker, Hugh, & Son, Guelph.
White & Co., Toronto.

Gelatine.
Tippet, A. P., & Co., Montreal.

Grain, Flours and Cereals.
Castle, F. J., Co., Ottawa.
Frontenac Cereal Co., Kingston.
Greig, Robt., Toronto.
Lake Huron & Manitoba Milling Co., Goderich.
McCann, Wm., & Co., Toronto.
Ogilvie Milling Co., Montreal.

Grocers—Wholesale.
Balfour & Co., Hamilton.
Castle, F. J., Co., Ottawa.
Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.
Gorman, Eckert & Co., London, Ont.
Kinnear, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
"Ozo" Co., Montreal.
Turner, James, & Co., Hamilton.
Sloan, John & Co., Toronto.

Grocers' Grinding and Packing Machinery.
Adamson, J. T., & Co., Montreal.
Coles Mfg. Co., Philadelphia, Pa.

Hides.
Page, C. S., Hyde Park, Vt.

House Insect Destroyer.
Common Sense Mfg. Co., Toronto.

Infants' Foods.
Keen, Robinson & Co., London, Eng.

Interior Store Fixtures, Trucks, Etc.
Auer Light Co., Montreal.
Walker Pivoted Bin and Store Fixture Co., Toronto.

Jams, Jellies, Etc.
Batger's—Rose & Lafamme, Montreal.
Colson, C. E., & Son, Montreal.
Crosse & Blackwell's—C. E. Colson & Son, Montreal.
"Ozo" Co., Montreal.
Smith, E. D., Winona, Ont.
Upton, Thos., & Co., Hamilton.

Macaroni.
Tippet, A. P., & Co., Montreal.

Manufacturers' Agents, Brokers and Commission Merchants.
Adamson, J. T., Montreal.
Creed, J. S., Montreal.
Dawson Commission Co., Toronto.
Dingle & Stewart, Winnipeg.
Dunn, Wm. H., Montreal and Toronto.
Lambe, W. G. A., & Co., Toronto.
Lawson, Reginald, Winnipeg.
Millman, W. H., & Sons, Toronto.
Milne, Chas., Vancouver, B.C.
Nicholson & Bain, Winnipeg.
Nicholson, Bain & Johnston, Calgary.
Rattray, D., & Sons, Montreal.
Ryan, Wm., Co., Toronto.
Tippet, A. P., & Co., Montreal.
Rutherford, Marshall & Co., Toronto.
Watt, J. L., & Scott, Toronto.
Wilson Commission Co., Brandon, Man.

Matches.
Walkerville Match Co., Walkerville, Ont.

Meat.
Bates, Peacock Co., Hamilton.
Capstan Mfg. Co., Toronto.
Fearman, F. W. Co., Hamilton, Ont.
Greig, Jas. R., Montreal.
Lytle, T. A., Co., Toronto.
Wethey, J. H., St. Catharines.

Mops.
Tarbox Bros., Toronto.

Pass Books, Etc.
Allison Coupon Co., Indianapolis, Ind.

Patent Medicines.
Mathieu, J. L. Co., Sherbrooke, Que.

Patent Solicitor.
Cullen, Orlan Clyde, Washington, D.C.

Peels.
Colson, C. E., & Son, Montreal.
Greig, Robt. Co., Toronto.

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Capstan Mfg. Co., Toronto.
Colson, C. E., & Son, Montreal.
Flett's—Rose & Lafamme, Montreal.
Gorman, Eckert & Co., London, Ont.
Heinz, H. J., Pittsburg, Pa.
Lytle, T. A., Co., Toronto.
"Ozo" Co., Montreal.
Paterson's—Rose & Lafamme, Montreal.
Sutton, G. F., Sons & Co., London, Eng.

Polishes—Metal.
Oakley, John, & Sons, Montreal.

Polishes—Shoe.
Morris Bros., Canton, Mass.
Prescott's—W. H. Dunn, Montreal.

Poultry and Cattle Food.
Greig, Robert, Co., Toronto.
Myers Royal Spice Co., Niagara Falls, Ont.

Refined Cider.
Wilson, W. H. Co., Tilsonburg, Ont.

Refrigerators.
Eureka Refrigerator Co., Toronto.

Rice.
Orme & Sutton Rice Co., New York.

Salt.
Canadian Salt Co., Windsor, Ont.

Shelf Boxes.
Beunett Mfg. Co., Pickering, Ont.

Soap.
Duncan Company, Montreal.

Signs.
Martell-Stewart & Co., Montreal.
Toronto Salt Works, Toronto.

Starch.
Brantford Starch Works, Brantford.
Edwardsburg Starch Co., Cardinal, Ont.
Ocean Mills, Montreal.

Steel Shingles and Siding.
Metallic Roofing Co., Toronto.

Store Lighting.
Auer Light Co., Montreal.

Sugars, Syrups and Molasses.
Canada Maple Exchange, Montreal.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Grimm Mfg. Co., Montreal.
Imperial Maple Syrup—Rose & Lafamme, Montreal.
Ontario Sugar Co., Berlin, Ont.
"Sugars" Limited, Montreal.

Teas, Coffees, and Spices.
Balfour & Co., Hamilton.
Blue Ribbon Tea Co., Toronto.
Braid, Wm., & Co., Vancouver, B.C.
Ceylon Tea Traders' Ass'n.
Chase & Sanborn, Montreal.
"Commissioner" Tea, London, England.
Dutch Chemical Works, Amsterdam, Holland.
Eby, Blain Co., Toronto.
Ewing, S. H., & A. S., Montreal.
Gillard, W. H., & Co., Hamilton.
Gorman, Eckert & Co., London, Ont.
Greig, Robert, Co., Toronto.
Japan Tea Traders' Ass'n.
Kinnear, T., & Co., Toronto.
Lumsden Bros., Hamilton.
"Ozo" Co., Montreal.
Rutherford, Jas. & Co., Montreal.
Salada Tea Co., Montreal and Toronto.
Sloan, John, & Co., Toronto.
Todhunter, Mitchell & Co., Toronto.
Wood, Thos., & Co., Montreal.

Vinegars.
Hill, Evans & Co., Worcester, Eng.
"Ozo" Co., Montreal.
Wilson, W. H., Co., Tilsonburg.

Wall Paper.
Stauntons Limited, Toronto.

Washing Compound.
Keen's—Frank Major & Co., Montreal.
Winn & Holland, Montreal.

Woodenware.
United Factories, Toronto.
Woods, Walter, & Co., Hamilton.

Wrapping Paper, Paper Bags, Etc.
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Douglas & Ratcliff, Toronto.

Yeast.
Gillett, E. W., Co., Toronto.
Hamilton Yeast Co., Hamilton, Ont.

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Salt Sense

The ordinary Salt of ordinary trade must not be confounded with Windsor Salt, which is sifted, not ground. Think of the goodness that slips away from the Salt crystal that is mangled, bruised, ground—think of the impurities that must creep in. Windsor Salt contains nothing but pure, white, dry, whole Salt crystals—no matter that they are fine and small crystals, they are whole crystals all the time.

Windsor Salt

is prepared in the only safe, sure way, by the Vacuum process. Every particle of moisture is dried out, which prevents the "caking" of the Salt. If you will stop to consider you will quickly see why Windsor Salt is best. Any man of intelligence and sense will agree to that.

The Canadian Salt Co., Limited, Windsor, Ont.

Dollars
and
Cents

1000 gallons

of
absolutely Pure
Maple Syrup

We have the above quantity of Eastern Township's Pure Maple Syrup to offer to the trade.

We will put this up to suit customers, in $\frac{1}{2}$ -gall., 1-gall., 5-gall. and 10-gallon tins.

WRITE FOR PRICES.

The Grimm Mfg. Co.

Manufacturers of Champion Maple Syrup
Evaporator and Maple Sugar Makers' Supplies,

MONTREAL

You Owe Yourself

In the matter of Wrapping Paper Expense.

—If you can wrap all your year's parcels for \$10, \$20, \$40, \$80, \$160 less than it costs you now, then you owe yourself \$10, \$20, \$40, \$80, \$160.

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Buy your requirements from us, for we have made a study of this part of your business. Strong, light papers are our hobby.

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Paper Merchants,

- Toronto.



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NEW ADVERTISEMENTS.

Griffin & Culverwell, Bristol, Eng.

RAILROAD METHODS CONTRASTED

GOOD advertising by leading United States railroads and a lot of gratuitous advertising in Canadian papers of American railway methods has made the average Canadian believe that Canadian railways are in many respects inferior to those under United States operation. A recent experience of a reader of this paper would indicate that even the New York Central—the best advertised and consequently the most popular road in the U.S.—has much to learn from the Canadian Pacific.

The gentleman referred to was traveling from Boston to Toronto last week over the Boston & Albany section of the New York Central Railway. Near Pittsfield, Mass., a collision between two freights blocked the line for several hours. Shortly after it was cleared, three fast passenger trains which had been held up, were started west. The first had not gone three miles before it crashed into and demolished a snow plow with its engine and caboose, be-

sides doing a lot of damage and shaking up its own passengers. The next train was following it close behind, but stopped in time. The third train came within a few yards of running into this one, so close were they running and so stormy was the night, while the fourth train also running between stations, nearly ran into the third.

It was nearly 11 o'clock in the morning before the track was cleared. There was a dining car on the first train with a considerable supply of provisions, and there were farmhouses about in all directions, yet no attempt was made to supply the poor passengers with coffee or bread or anything to relieve their hunger. They were then held up just outside of Albany for nearly an hour and when they got to Albany they were told, after making anxious inquiries, that there was a restaurant and that they could get something to eat. There was no one to show them where the restaurant was and when they came out the trains had all been shifted around and it was with difficulty they found them.

The same gentleman came up from Montreal on the Canadian Pacific on Saturday morning through the severe snowstorm. He woke up in the country near a farmhouse, and on getting out of his berth found that the train hands had gone to this farmhouse to secure everything they could. They even got the farmer's wife to bake them some rolls. The train reached Peterborough about 1 o'clock and found awaiting them there an excellent meal and no charge whatever was made.

A NECESSARY DECLARATION.

A GREAT deal of inconvenience is at present being occasioned importers by the lack of knowledge on the part of shippers in the United States of the requirements of the Customs Department regarding invoices. There is a prescribed form which should accompany every invoice and which, owing to the provisions of the dumping clause, is rendered more than ever necessary. The form contains a signed declaration reading as follows:

I, the undersigned, do hereby certify as follows: (1) That I am the..... of the exporter of the goods in the within invoice mentioned or described; (2) That

the said Invoice is in all respects correct and true; (3) That the said Invoice contains a true and full statement showing the price actually paid or to be paid for the said goods, the actual quantity thereof, and all charges thereon; (4) That the said Invoice also exhibits the fair market value of the said goods at the time and place of their direct exportation to Canada and as when sold at the same time and place in like quantity and condition for home consumption, in the principal markets of the country whence exported directly to Canada, without any discount or deduction for cash, or on account of any drawback or bounty, or on account of any royalty actually payable thereon or payable thereon when sold for home consumption but not payable when exported, or on account of the exportation thereof or for any special consideration whatever; (5) That no different invoice of the goods mentioned in said invoice has been or will be furnished to any one; and (6) That no arrangement or understanding affecting the purchase price of the said goods has been or will be made or entered into between the said exporter and purchaser or by any one on behalf of either of them, either by way of discount, rebate, salary, compensation, or in any manner whatsoever other than as shown in the said invoice. (7) Whereas, German Goods are subject to a Surtax in Canada, I certify that none of the articles included in this invoice are the product or manufacture of Germany, and that the chief value of none of such articles was produced in Germany, save and except all articles opposite which the word "Germany" is written on this invoice. Dated at blank, this blank day of blank, 190 . (Signature) blank.

We have printed this form once more so that the necessity for its use may be impressed on all foreign shippers to this country. When properly filled out, it will save importers here much annoyance and delay.

SUPPORT THE BEST MEN.

I N the speeches now being delivered throughout Ontario in connection with the general election campaign, progressive business men cannot but be impressed with the weakness of the appeals made by both sides for support.

The Liberals, perhaps, have the better part of the argument in their talk of building up New Ontario, and Mr. Ross certainly deserves credit for an energetic policy—but this policy was forced upon him by the natural growth of the country. Outside of this neither party has made any announcement whatever that would entitle them as a party to the support of the business men of the province, and in practice 95 per cent. of the voters are interested in the business development of the country.

Unless either party comes out with a strong policy for the further development and improvement in Old Ontario, business men should support the best men regardless of party. By best men we mean those who are known to be above everything else, honest,—who have clean records, who have been successful in whatever thing they have undertaken; who have led either as farmers, merchants, manufacturers, mechanics, or in their profession,—men as far as possible whose private affairs are in such a position that they can leave them without allowing their interests to suffer and who will not depend upon their allowance in the House for their livelihood.

GOOD IMMIGRATION AGENT.

RAILWAY officials say that an unusually large number of people have taken advantage this Winter of the cheap excursion rates from the Northwest to Eastern Canada. It is far-sighted policy on the part of the C. P. R. and other roads to offer these cheap excursion rates every Winter although it is quite true that little or no direct profit can be made from carrying passengers at such low rates. But no body of men are more directly interested in the development of the Canadian West than are the management of the Canadian Pacific, and being keen business men they are fully alive to the advantages of advertising.

In no way can the opportunities of the West be more effectively advertised than by the sending East every Christmas of several thousand successful Western farmers. These men return to their old homes carrying a story of wealth and plenty awaiting the settler in the Canadian West, and every such Western visitor is a most efficient im-

migration agent. He is a man of practical experience, able to tell his Eastern friends just what they want to know about the possibilities of life in the West, and no Westerner ever yet returned East to decry the country west of the lakes.

Western Canada is prosperous, and every visitor to the East this Winter has good reason for the optimism which is his most prominent characteristic. The result is bound to be a continued flow of population from East to West. The Eastern Canada farmer is the best class of settler who comes to the prairies, and the railways are serving their own interests when they encourage the advertising of the West among the farmers of the East.

CO-OPERATION IN BUSINESS.

ONE of the most interesting features in connection with the development of Trade and Commerce in Canada during the last year or two is the increasing number of firms who are admitting employes into partnership. The time was when a favorite policy in Canadian business concerns was for employer to treat employes as automatons both intellectually and as far as remuneration was concerned. The character of work done had, of course, to be taken into consideration. It was, however, mostly from the standpoint of the manufacturer and his wares rather than from that of the workman; the thumb-screw of utilitarianism was habitually employed, with the result that an employe had no scruples about changing his position for one with more pay attached.

Many Canadian business men have discovered the penny wisdom and pound foolishness of such a policy and come to see that the interest and loyalty of employes is a thing not to be despised, even from a pecuniary standpoint. Accordingly they are extending the profit-sharing scheme to include valued and trustworthy servants. To those innured to the days of the Inquisition it would come as a delightful surprise were they to hear the business head of a concern addressing subordinates as "colleagues," yet such is not an unusual thing in many Canadian firms today. The necessity of eliminating as far as possible the time server and at the same time the pernicious system,

which incidentally may be said to have been frequently related to the former as effect to cause, cannot be too strongly advocated. In business concerns the world over there are three classes of employes; first the ambitious man, competent to fulfill his business duties and at the same time sufficiently well established to be assured of a future; second, the conscientious clerk who for some reason or other is inclined to look upon his position as neither satisfactory nor secure; and third, the time server. In corporations whose members are far-sighted and sagacious enough the tendency latterly has been to eliminate as far as possible the third-mentioned class, to remove the reason for the existence of the second, which otherwise is in danger of degenerating into the third, and lastly to swell the numbers of the first, the underlying motive being not only to serve the right class of employes in the best and most practical way, but to cultivate an unselfish loyalty among employes for the firms with which they are identified to the end that the best possible results may be obtained for the said firms.

No sensible clerk in a grocery store is going to be content to remain behind the counter all his days as a clerk. He will not be satisfied until he has mastered the technique of the grocery business to the minutest details, and is in a position to give his employer first-class service. The grocer, however, as well as the clerk has his duty to perform, and in this connection the action of a prominent grocery and general mercantile firm in Portage la Prairie, Manitoba, since the beginning of the year is deserving of special commendation.

MUST LABEL COMPOUNDS AS SUCH.

MEMBERS of the grocery trade throughout Canada will welcome the announcement of the Inland Revenue Department, that it has decided upon a rigorous enforcement of the regulations of the Food Adulteration Act, in particular the one which requires dealers in adulterated goods to label them as such. Hereafter, the word "compound" must be printed in conspicuous characters as an inseparable portion of the general label to be used on such goods.

It is to be hoped such action may have the effect intended, since it is a well-known fact among those conversant with the manufacture and sale of food products in this country, that there is a large quantity of stuff going regularly into consumption which is positively detrimental to public health. The Canadian Grocer has for years advocated a rigorous enforcement of the regulations of the Pure Food Law, and in this particular it is particularly gratifying to see the determined stand taken by the Minister of Inland Revenue, the Hon. Mr. Brodeur.

RETAIL GROCERS' MONTHLY MEETING.

THE Toronto Retail Grocers' Association held their regular monthly meeting in St. George's Hall, Toronto, on Jan. 9. Among those present were: President F. W. Johnson; secretary, B. Panter; H. D. Kelly, D. Bell, T. Clark, J. T. Scholes, D. McLean, B. Snow, J. S. Bond, and James Nolan, an ex-member of the Association, now a general merchant in Granville, North Dakota, and mayor of the town.

The principal item of business was the annual election of officers, which resulted as follows: President, H. D. Kelly; vice-president, R. Van Loan; treasurer, J. S. Bond; trustees, F. W. Johnson, D. Bell and J. T. Scholes; executive committee, T. Clark, D. McLean, E. Thorn and O. Davies; inside guard, B. Snow.

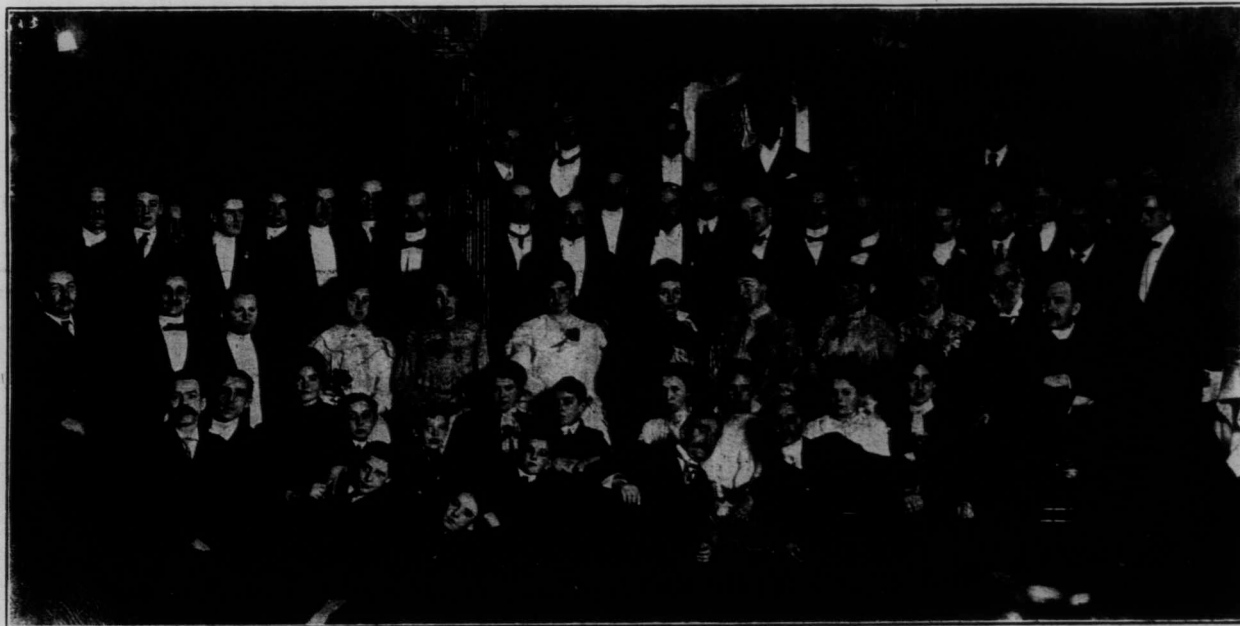
Kelly and his brother started in business at the corner of Mutual and Queen streets, Toronto, which is the site of his present stand. Mr. Kelly was vice-president during 1904, and has been a member of the executive of the Association for four years.

J. S. Bond, treasurer of the Association for 1905, is well known to the retail mercantile trade of Toronto, having been in business for fifteen years at the corner of Seaton and Gerrard streets. Mr. Bond has been a member of the Toronto Retail Grocers' Association for thirteen years, during which time has held every available office, being president in 1897 and vice-president in 1896.

Benjamin Panter, the present secretary, is also well known in Toronto grocery circles. Mr. Panter started in business in 1895, on Davenport road,

present were R. J. Helstrop, W. Bail, M. H. Anderson, R. H. Hudson, H. Treblecock, and W. Turpin. The annual election of the officers takes place at the next meeting of the Association, Feb. 14, when a large attendance is expected. At this meeting a concert will be tendered to the members present and in addition, a review of the past year's work will be given by the president.

In the order of business the proposal to change the quarters of the Association was discussed but it was finally decided to retain the present room for the year 1905. At the conclusion of the meeting the first and second prizes awarded in the recent carpet ball contest were presented to R. H. Hudson and M. H. Anderson, respectively.



Group picture of the staff of the MacLean Publishing Co., taken at the First Annual Banquet of the Company, Queen's Hotel, Toronto, Dec. 31, 1904.

At the close of the installation of new officers, Mr. Nolan gave a very interesting address on the conditions of trade in North Dakota, American business methods, and a brief history of his career since leaving Toronto.

It was decided to hold the annual At Home of the Association in the Temple Building on February 8. The executive committee was instructed to look after all detail work and from present indications the event will be a huge success.

As a result of the intimation conveyed in letters received by the Association, it was decided not to participate in the Pure Food Show to be held in Massey Hall, April 3 to 15.

H. D. Kelly, the new president, has been a member of the Association for fourteen years. Fifteen years ago Mr.

opening up a small store opposite the Jesse Ketchum school. Thence he moved to larger premises at No. 84 Davenport road, and later to the corner of Spencer avenue and King street, where he continued in business five years. At the expiration of this time he accepted a situation as manager of a large grocery store in North Toronto. He has been a member of the Association for fifteen years, having served as president during 1901.

ANNUAL MEETING OF GROCERY CLERKS.

The annual meeting of the Toronto Retail Grocery Clerks Association was held in the Temple Building on Tuesday evening, January 10. Among those

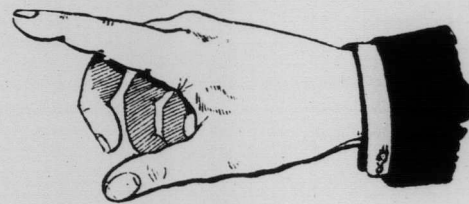
FATAL ACCIDENT.

By falling down the elevator shaft in the wholesale grocery warehouse of T. Kinnear & Co., at 49 Front street east, Toronto, on Monday, Jan. 9, George Stacey, one of the employees, was so badly injured that death resulted in less than an hour. Stacey was 28 years of age, married, and lived at 752 Broadview avenue.

NEW GROCERY FIRM.

E. Hazell, brother of the late T. Hazell, Hamilton, and G. Dawson, manager of the meat department of Hazell & Son's main store in the same city, have formed a partnership and will carry on Hazell & Son's branch store at the corner of Main and Wentworth streets, Hamilton. W. Hazell, sr., has purchased Hazell & Son's east end store.

Don't "Knock"



But come right in, and inspect the most modern tea packing plant of the age—illustrating how millions of pounds of "Salada" Ceylon Tea can be scientifically blended and packed annually, with speed, cleanliness, weight, accuracy, and the full preservation of its natural flavor and bouquet.

Highest Award
GOLD MEDAL
St. Louis
Exposition

The "SALADA" Tea Co.

Toronto and Montreal.

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

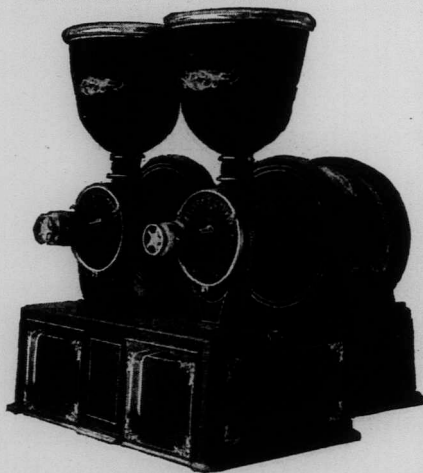
Single and
Double
Grinders

Pulverizing
and
Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest



No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing $\frac{1}{2}$ pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,

Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.



Brantford Prepared Corn Starch.

makes many delightful, wholesome dishes, that are greatly appreciated by the little folks as well as the grown-ups.

Most of your customers know Brantford Corn Starch and want it often—let the rest of your customers try it and they will want it too.

All this means more business for you.

**THE BRANTFORD STARCH WORKS,
LIMITED.**
BRANTFORD, CANADA.

MARKETS AND MARKET NOTES

QUEBEC MARKETS.

Groceries.

Montreal, Jan. 12th, 1905.

JOBBERs generally report themselves satisfied with trade, some of the larger jobbers estimating that it is even better than last year. Country roads are in good condition and although the farmers have not taken full advantage of same to market their grain and produce, it is clear by the way remittances are coming in and paper met, that money is circulating more freely outside. Travelers are sending in a fair amount of business. As hinted in our last report, the sugar market has taken another rise, and 10c. higher is announced. It is expected by the trade that another advance is almost sure to come, and many jobbers have been stocking up in a fair way. In teas business is not quite so good, and although prospects are brighter, trade locally is dull. In Japan some business has gone through, principally for medium grades. Finest Japans are scarce and in demand. Ceylon greens are in better shape than other lines. China greens and blacks are dull. Molasses is strong and stocks light and holders asking higher prices than jobbers care to pay. Corn syrups are going out better. Spices are dull, with a weakening in cloves. Camphor advanced to \$1.10 per lb. and scarce coffees continue strong. Canned goods are steady with no particular demand for any lines except tomatoes and corn. Rice for Montreal district advanced 20c. per 100 lb. in B. and C.C. grades. Government reports show heavy shortage in Burmah crop. Cables from patrons under date of 9th inst., report currant market strong, with higher tendency. Fish business is showing up again after the lull of the late holidays. Frozen fish are in good demand, and weather continues favorable for buyers. Oysters are on the quiet side. In green fruits the feature of the week was the arrival in this market of the first shipment of Jamaica navel oranges ever sent to Canada. These are very fine, in beautiful condition, and very sweet. A first car of Jamaica bitter oranges was received this week. These will be strong competitors of Messina bitter oranges.

Vegetables are in fair demand. Onions hold their high position, being very scarce. Flour remains unchanged, despite a strong advance in Western wheat. Demand for feed is good, while in rolled oats little is doing. Hay has dropped off from 50c. to \$1.00 per ton, with plenty offering. Provision market is in good shape, live hogs firmer and cable orders for bacon the cause. Butter is maintaining its strong position, with receipts light. Cheese is also firm, and stocks light. Better demand for white clover honey ruling, and supplies light. Poultry somewhat easier in tone. Coal oil reduced 1-2 cent a gallon.

SUGAR

A further advance of 10c. in sugars went into effect this week, and the general opinion of the trade, as well as reports from refiners, would indicate a likelihood of still higher prices. The European position is very strong, and crop reports would indicate a very heavy shortage in the yield. The production of sugar last year was not equal to consumption, and heavy demands were made on reserve stock. A fair amount of business is being done locally and the strong position, and the recent steady advances have provoked good buying by the trade. We quote:

Granulated, obls.	\$5 55
" 1-bbls	5 70
" bags	5 50
Paris lump, boxes and bbls.	6 10
" 1-boxes and 1 1/2-bbls.	6 20
Extra ground, bbls.	5 95
" 50-lb. boxes	6 15
" 25-lb. boxes	6 25
Powdered, bbls.	5 75
" 50-lb. boxes.	5 95
Phoenix	5 45
Bright coffee.	5 35
" yellow	5 30
No. 3 yellow	5 30
No. 2 " bbls.	5 10
No. 1 " bags.	4 95
Raw Trinidad.	3 90
Trinidad crystals.	4 05

TEA.

There is no change to report this week in the condition of the tea market. Business has really not opened up yet for the year, and a hold-off feeling seems to prevail in the trade. Prospects, however, are reported as bright. Ceylon greens seem to be in better shape than most other grades, and a better demand exists at firmer prices. In China greens, there is nothing doing. Reports from the United States are that a stronger market for China

teas prevails there. In Japan, the market is not very brisk, but a few transactions at fair prices have taken place, mostly for mediums. Finest grades are scarce and enquired for. Business from the country is reported to be fair and the future promises well. Very few fine Japans are on hand. We quote:

Japans—Fine	0 26	0 28
Medium	0 20	0 24
Good common	0 15	0 18
Common	0 12 1/2	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14 1/2	0 15
Gunpowders	0 13 1/2	0 14
China greens—Fingsuey gunpowders	0 12	0 12
Congous—Kaisows	0 12	0 12
Packing boxes	0 12	0 14

SYRUPS AND MOLASSES.

No change to report in molasses. The market is quiet but very firm. There is little stock left in first hands, and holders are asking higher prices with buyers not inclined to purchase. Corn syrups are in very good demand and a considerably larger area is interesting itself in these goods. We quote:

Barbadoes, in puncheons	0 30	
" in barrels	0 32 1/2	
" in half-barrels	0 33 1/2	
New Orleans	0 22	0 35
Antigua	0 27	0 37
Porto Rico	0 45	0 45
Corn syrups, bbls.	0 02 1/2	0 02 1/2
" 1-bbls.	0 03	0 03
" 38 1/2-lb. pails.	1 30	1 30
" 25-lb. pails.	0 90	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90	1 90
" 5-lb. " 1 doz.	2 35	2 35
" 10-lb. " 1 doz.	2 25	2 25
" 20-lb. " 1 doz.	2 10	2 10

SPICES.

Spices are firm in sympathy with foreign advices. Cloves are slightly cheaper. A fair demand obtains for pepper and ginger. The general tone of the market is strong. Business locally is on the quiet side.

Peppers, black	Per lb.	0 18	0 22
" white	0 25	0 30	
Ginger	0 15	0 24	
Cloves, whole	0 22	0 35	
Cream of tartar	0 25	0 30	
Allspice	0 16	0 19	

COFFEE.

The strong feeling still obtains. Reports from New York indicate that the manipulating movement carried out there by speculators is being felt. In some quarters it is feared that the forcing of prices is bound to react. Roasters are buying these. Not much future business is being done. Locally the market remains firm and as far as momentary business is concerned, there is little to report. We quote:

Good Cocos	0 10	0 10 1/2
Choice "	0 11 1/2	0 12 1/2
Jamaica coffee	0 10 1/2	0 11
Java	0 18	0 22
Mocha	0 16	0 19
Rio	0 08	0 09

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CANNED GOODS

Business is decidedly quiet. No
changes are reported and no particular
lines, except tomatoes and corn, of more
than usual interest. Salmon continues
strong, stocks being light. Sardines
are receiving fair attention and business
promises well in same. Canned fruits
are commencing to be enquired for as
home-made goods are getting used up.
We quote:

Salmon, pink	0 90	1 00
" spring		1 55
" Rivers Inlet red sockeye		1 65
" Fraser River red sockeye	1 50	1 75
Lobsters, talls		3 46
" 1-lb. flats	3 50	4 00
" 1-lb. flats		2 25
Canadian Sardines, 1s.	3 65	4 00
California asparagus	4 50	5 00
Asparagus tips	3 50	3 75

VEGETABLES.

Corn, 2-lb. tins	\$1 20
" 2-lb. succotash	1 25
Gallon corn	5 00
Tomatoes, 3-lb. tins	1 30
Gallon tins	3 60
Sugar beets	\$0 85
2s Asparagus Tips	0 80
2s Beans, Golden Wax	0 82½
2s " Refuge or Valentine	1 00
2s " Crystal Wax	0 92½
2s Peas, No. 4 "Standards"	0 82½
2s " No. 3 "Early Junes"	0 85
2s " No. 2 "Sweet Wrinkled"	0 95
2s " No. 1 "Extra Fine Sifted"	1 30
2s Table Spinach	1 40

FRUITS.

Pears—Flemish Beauty Bartletts and pie in	
2, 2½ and 3s.	\$1 15 \$2 20
Peaches—White yellow and pie, 1½s, 2s, 2½s	
3s.	1 25 2 82½
Gallon pears	3 15 3 67½
" peaches	3 55 4 50
Pumpkins, 3-lb. tins	0 72½
Gal.	2 50
3-lb. squash	1 00
2s Cherries, red, pitted	2 20
2s " black, pitted	1 75
2s " black, not pitted	2 20
2s " white, pitted	1 75
2s " white, not pitted	2 40
2s Currants, red, heavy syrup	2 00
2s " red, preserved	1 57½
2s " red, standard	1 77½
2s " red, solid pack	4 75
2s " black, heavy syrup	7 00
2s " black, preserved	1 75
2s " black, standard	2 05
2s " black, solid pack	5 00
2s Gooseberries, heavy syrup	8 00
2s " preserved	1 62½
2s " standard	1 85
2s Lawsonberries, heavy syrup	7 25
2s " preserved	1 57½
2s " standard	1 85
2s Pineapple, sliced	4 97½
2s " grated	2 25
2s " whole	2 35
2s Plums, Damson, light syrup	2 50
2s " heavy syrup	1 00
2s " " " "	1 30
2s " " " "	1 57½
2s " " " "	1 85
2s " " " "	1 85
2s " " " "	2 95
2s " Lombard, light syrup	1 05
2s " " heavy syrup	1 35
2s " " " "	1 62½
2s " " " "	1 90
2s " " " "	1 90
2s " " " "	3 15
2s " Green Gage, light syrup	1 15
2s " " heavy syrup	1 47½
2s " " " "	1 72½
2s " " " "	2 00
2s " " " "	3 45
2s " " " "	1 52½
2s " " " "	1 80
2s " " " "	2 10
2s Raspberries, red, heavy syrup	1 40
2s " " preserved	1 60
2s " " standard	5 11
2s " " solid pack	8 00
2s " " " "	1 35
2s " " " "	1 50
2s " " " "	4 75
2s " " " "	1 15
2s " " " "	1 90
2s " " " "	2 62½
2s " " " "	1 47½
2s " " " "	1 60
2s " " " "	1 75
2s " " " "	5 50
2s " " " "	8 50

RICE.

Report at hand states that the Govern-
ment estimate on the quantity of Bur-
mah rice, available for export during
1905, amounts to 2,293,000 tons, or

263,000 tons less than estimated for
1904.

The crop of Siam rice will be about
the same as last year; from Saigon,
the advices are less favorable, whilst
Japan has a large crop, but will re-
quire it all, and a large portion of the
Burmah, Saigon, and Siam crops as
well. Japan is at present a strong
buyer of Burmah cleaned rice. The
prices have run up and stock is hard
to obtain in Burmah, and it is a gen-
eral opinion that should the war con-
tinue we shall have a year of high
prices throughout for rice. London
and Liverpool are consequently firm at
advanced prices, and a further advance
is expected, owing to the short supplies
there.

For district of Montreal, rice has
been advanced 20c. per hundred lbs.
and is quoted as follows:

B rice, in 10 bag lots	3 05
B rice, less than 10 bags	3 15
C rice, in 10 bag lots	2 95
C rice, in less than 10 bag lots	3 05

Foreign Dried Fruits.

News of an important character is
very scarce. The trade is quite dull,
among the brokers and jobbers. Cables
from Patras under date of the 9th, re-
port the currant market strong with
higher tendency. Shelled walnuts hold
offerings for prompt shipment here in
favor of buyers. Bordeaux shippers
cannot be found who will go short of
the market for forward delivery at
parity of to-day's figures. We quote:

VALENCIA RAISINS.

Fine off-stalk, per lb	0 05	0 06
Selected, per lb	0 06	0 07
Layers	0 07	0 07½

DATES.

Dates, Hallowees, per lb	0 04	0 04½
--------------------------	------	-------

CALIFORNIAN EVAPORATED FRUITS.

Apricots, per b.	0 13
Peaches	0 10
Pears	0 15

MALAGA RAISINS.

London Layers	2 00
"Connoisseur Clusters" Quarter boxes	2 50
" " " " " " "	0 80
"Royal Buckingham Clusters," ¼-boxes	1 10
" " " " " " "	3 50
"Excelsior Windsor Clusters" ½s	4 40
" " " " " " "	1 35

CALIFORNIAN RAISINS.

Loose muscatels, per lb	0 07½	0 08
" " seeded, in 1-lb. packages	0 08	0 09
" " 2 crown	0 06	0 06
" " 3 " "	0 06	0 06½
" " 4 " "	0 08	0 08

PRUNES.

	Per lb.	Per lb.
30-40s.	0 08½	0 08½
40-50s.	0 08	0 07
50-60s.	0 07	0 06
60-70s.	0 06	0 06
70-80s.	0 06	0 06
80-90s.	0 06	0 06
90-100s.	0 06	0 06
Oregon Prunes (Italian style) 40-50s.	0 08	0 08
Oregon prunes (French style), 60-70s.	0 07	0 06
" " " " " "	0 08	0 04
" " " " " "	0 04	0 04

CURRANTS.

Filiatras, uncleaned	0 04½
Fine Filiatras, per lb. in cases	0 04½
" " cleaned	0 04½
" " in 1-lb. cartons	0 05
Finest Vostizzas	0 06½
Amalias	0 06

SULTANA RAISINS.

Sultana raisins, per lb.	0 06 1/2 0 08
1-lb. carton.	0 09

ELEME TABLE FIGS.

Six crown, extra fancy, 40-lb. boxes	0 13
Five crown, fancy, 10-lb. boxes	0 09
Four crown, fancy, 10-lb. boxes	0 07 1/2 0 07 1/2
Three crown	0 11
Glove boxes, fine quality, per box	0 20
Fancy washed figs, in baskets, per basket	0 22
" pulled figs, in boxes, per box	0 28
" stuffed figs, " " "	0 06 1/2 0 07
12-oz. boxes	

NUTS.

Grenoble walnuts	0 12 1/2 0 14
Tarragon almonds	0 13
Sicily filberts	0 11
Shelled walnuts	0 20
Marbot Walnuts	0 10 0 11
New Brazil	0 15 0 16
Jumbo pecans	0 14
Large	0 24 0 24 1/2
Shelled almonds	0 13
Peanuts, Spanish shelled	0 12
Virginian brand, shelled	0 11
New chestnuts, per lb.	0 11 1/2
Peanuts, Bon Ton	0 10
" Sun brand	0 08
" Diamond G brand	0 07 1/2
" Coon brand	0 07
Italian chestnuts, per lb.	0 07

Green Fruits.

Business has been very quiet indeed since the turn of the year. California navels are selling freely at \$3.00 to \$3.25. There is a good demand for celery, and prices range from \$5.00 to \$5.50. Florida tomatoes are receiving some attention, though in a very small way. Boston lettuce shows an advance of 25c. per doz., and is now selling at 85c. A feature this week is the arrival of the first shipment that has ever reached Montreal of Jamaica navel oranges. These are packed 75 to a box, and sell at \$2.50. The quality is beautiful and the fruit very sweet. This shipment is more in the nature of an experiment and it will take some years for them to get a good hold on this market. We also note the arrival of first Jamaica bitter oranges this year. They sell at \$2.75 per box. The jobbing fruit trade here are of the opinion that in time the Jamaica bitter oranges will take the place of the Messina bitters, as they are cheaper and quality just as good, in fact for marmalade preparations they are considered superior to the Messina, on account of the lighter color resulting with their use. We quote:

Cocoanuts, per bag of 100	4 50
Pineapples, 24 to case	4 50
30 to case	3 50
Cranberries, finest dark	8 50
" dark	7 50
" 25 quart boxes	2 25
Jamaica oranges, per bbl.	4 50
per box	2 50
grape fruit, per box	3 50
Florida oranges, per box	4 00
Mexican oranges, per box	2 00
California navel oranges, per box	3 00
New Messina lemons 30's	2 50
36's	2 25
Bananas, large bunches, crated	1 25
Bananas, 8s, per bunch, crated	1 00
Apples Winter varieties	2 00
Sweet potatoes, per bbl.	4 75
Almeria grapes, per bbl.	5 50
Celery, California golden heart, per case	5 50
Tomatoes, Floridas, crate	4 50
Lettuce, Boston	0 85

Vegetables.

Business in vegetables is only fair. The tone of the market for potatoes

is firm, and in a jobbing way quite a little trade is being done. 75c. per bag for choice stock, with several cars at 65c. per bag ex track is noted. The market for onions continues strong, with small supplies, and a good demand, prices having been advanced to \$3.75 per bbl., for both red and yellow. In sacks they are being sold at 2 1-2 to 3c. per lb. We quote:

Bunch lettuce, per doz. bunches	0 75
Radishes, per doz. bunches	0 25
Mushrooms, per lb.	1 70
Mint, per doz. bunches	0 20
Parsley, " "	0 20
Sage, per doz.	1 00
Savory, per doz.	1 00
Beets, new, per doz.	0 25
Egg plant, per basket	0 75
Rhubarb, outdoor, per doz.	0 35
Green onions, per doz.	3 75
Spanish onions, large cases, per case	3 50
Red onions, in 75-lb. bags, per bag	2 50
Yellow onions, in 80-lb. bags, per bag	1 75
Green house water cress, per doz.	0 45
Green cucumbers, per bush, hamper	1 25
" per half bushel hamper	0 60
" per bbl.	3 50
" per doz.	0 40
Green cabbage, per doz.	0 50
" beans, per bush	1 00
Waxed beans, per bush	1 00
Cauliflowers, home grown, per doz.	1 50
Green peppers, per basket	0 45
California celery, per case	5 50
Canadian celery, per doz.	0 75

Fish.

The demand for fish is commencing to look up after the recent lull which prevailed during the holidays, and the seasonable weather has a tendency to help sales. Merchants are now getting in stocks of frozen fish for their regular winter trade, as there is no risk now in carrying them. Bulk oysters are not in quite so good demand as before the holidays and during that period, and the trade is just settling itself into regular business. In salt fish there is very little new to note, the demand now being almost entirely for frozen fish. Kippered herrings in half boxes are off the market, also dressed perch. We quote:

Standard bulk oysters, per gal.	1 40
Selects	1 60
Shell oysters, bbl.	5 00
Fancy Malpeques	9 00
Carraquet	4 00
Dressed bullheads	0 06 1/2
Headies	1 00
Bloaters in boxes, 100 fish	0 12
Smoked herring, per box, new	0 13
Fresh haddock, per lb.	0 03 1/2 0 04
Pike, " round and dressed	0 05
Halibut, per lb.	0 08 0 08 1/2
Gaspe salmon, fresh frozen	0 15
B. C. Salmon, frozen	0 09 0 05 1/2
Fresh steak cod	0 04
Market cod	0 08
Whitefish	0 06 0 06 1/2
Dore	0 09 0 12
Fresh frozen Smelts	2 00
Fresh frozen Herring, 100	2 00
New frozen Tom Cods	2 00
No. 1 Labrador herring in 20-lb. pails	0 80
No. 1 Herring, Labrador, per bbl.	5 00
" half bbl.	2 75
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring, " "	6 50
Holland herring, per keg	1 00
No. 1 Salt mackerel, pail of 20 lbs	0 65
Boneless cod, 1 and 2-lb. blocks, per lb.	0 20
" fish, loose, in 25 lb. boxes	0 06 0 05 1/2
Pure Georges cod, 40 lbs	0 07 1/2
Skinless cod, cases 100 lb. (new)	5 00
Green Codfish, (200-lb.) No. 2	5 75
No. 1	6 75
Large	7 00
Labrador Salmon, half bbl.	9 00
" (200 lbs.) bbls.	17 00
" Large (300 lbs.)	24 00
B.C. salt salmon, bbl.	14 00
" bbl.	7 50
Lake trout, salt, 100 lbs.	5 00
Sea Trout in bbls. 200 lbs.	9 50
half bbls.	5 50

Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian sardines, per 100	3 75
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25

Country Produce.

BEANS.

Good demand and firmness in the market. We quote:

Choice primes	1 35	1 40
" less than car lots	1 40	1 50
Primes	1 30	1 35

POTATOES.

Good demand with firm tone. Track price for choice stock 65c. per bag. Up, 75c.

HONEY.

White clover is in better demand this week, with supplies none too plentiful. We quote:

White clover, extracted, tins	0 08	0 08 1/2
" kegs	0 07 1/2	0 08
" comb	0 12 1/2	0 13
Buckwheat	0 06	0 06 1/2

MAPLE PRODUCTS.

Quiet and no signs of any improvement though dealers look for better demand towards end of month. We quote:

Maple syrup, in wood, per lb.	0 05 1/2	0 05 1/2
Maple syrup, in large tins	0 50	0 50
Pure sugar, per lb.	0 07 1/2	0 08
Pure Beauce, county, per lb.	0 08 1/2	0 09

HOPS.

Steady market, prices unchanged. We quote:

Choice	0 32	0 35
Fair to good	0 28	0 31

POULTRY.

Business during the week is somewhat lighter than last report. The hard weather is holding up condition of stock and price. Turkeys 14 to 15c.; Geese scarce, and prices range as high as 12c. for good stock. We quote.

Chickens 9 1-2 to 10c. Fowl is easy, down to 7c. with demand light.

Flour and Feed.

FLOUR.

Despite the strength shown by Canadian spring wheat markets last week, no change has been made by millers, and some little cutting is reported. Business during the week has been up to expectations. We quote:

Manitoba spring wheat patents	5 50	5 80
" strong bakers	5 20	5 50
Winter wheat patents	5 50	5 70
Straight rollers	5 20	5 30
Extra	4 55	4 60
Straight rollers, bags, 90 per cent.	2 55	2 65

FRED.

Demand for both bran and shorts has been good and supplies none too large. We quote:

Mouillie	25 00	28 00
Ontario bran, in bulk	16 00	17 00
" shorts	20 00	20 00
Manitoba bran, in bags	17 00	18 00
" shorts	20 00	20 00

ROLLED OATS.

Demand chiefly for small lots. Market quiet, and little business turned. We quote:

Fine oatmeal, bags	2 60
Standard oatmeal, bags	2 60
Granulated " "	2 50
Rolled oats, " "	2 55
" bbls.	5 90

HAY.

A somewhat weaker feeling prevails. Receipts have been heavy, and country roads allowing good haulage. Stocks are heavy. It is apparent that lower prices will follow this condition. We quote:

No. 1 timothy.....	9 00	9 50
" 2 " choice.....	8 00	8 50
" 2 " ordinary.....	7 00	7 25
Clover.....	7 00	7 50
Clover mixed.....	6 50	7 00

ONTARIO MARKETS.

Toronto, Jan. 12, 1905.

Groceries.

THERE is nothing of special interest in the grocery trade for the week under review, except a fair volume of sorting-up business, rather in excess of what is expected at this time of year. Trade will be on the quiet side from now until the middle of March when the opening of navigation and outdoor work will create a renewed demand for all grocery staples.

The wholesalers one by one are finishing their stock-taking and report the volume of business for the year as satisfactory, an improvement in some cases of 25 per cent over the previous year's business being noted. The demand for groceries shows a good healthy business feeling throughout the country. Perhaps the most striking feature of the year's trade has been the sensational leaps in sugar which has had the effect of stimulating buying to a marked extent as always happens in a rising market.

The Canadian refined sugar market has advanced 10c during the week, effective on Tuesday, Jan. 12. This makes an advance of 15c since the first of the year. The situation looks very strong both in refined and raw. Canned vegetables, especially corn and tomatoes, are firm and in short supply. Fruits are quiet as well as canned fish, although additional strength is being lent to the salmon situation by the proposal to prohibit fishing on the Pacific coast during 1906 and 1908.

A healthy market is reported for syrups and molasses. Coffees are quiet, with Rios becoming firmer. The market for Indian and Ceylon teas is lower at the present time than for years at the same season, and some great values are being picked up. Standard B rice has advanced ½c owing to the Montreal mills having put up the price 20c per 100 lbs.

Currants have advanced 3d in primary markets and the tendency is still upward. Valencia raisins are also reported to have advanced 1s in Denia. Targona almonds are in short supply on spot. Shelled almonds are being sold freely owing to favorable prices named

from France for prompt shipment. Holders of evaporated apples have advanced the price ½c per lb.

CANNED GOODS.

The firmness of the corn and tomato market continues, with prices tending higher and stocks reported light. Tomatoes are selling at \$1.25 in the absence of active demand; a brightening up in the demand would, however, have the almost immediate effect of advancing prices. Even now some houses are quoting tomatoes at \$1.30. The season for canned fruits will not open in earnest until supplies of domestic fruits run lower.

Canned fish are quiet, although some additional strength is being lent to the market by the proposition now before the salmon canners on the Pacific coast to prohibit salmon fishing on the Fraser River and Puget Sound during 1906 and 1908, and to introduce a weekly closed season of 36 hours during 1907. If this plan is carried out red salmon will become a scarce article. We quote the following prices:

Tomatoes, 3s.....	1 25
Corn, 2s.....	1 15
" 2s.....	0 82½
Sliced beets, 2s.....	0 85
" 3s.....	0 95
" whole.....	0 95
Pumpkin, 3s.....	0 75
" gal.....	2 50
Squash.....	1 00
Asparagus tips, 2s.....	2 50
Golden waxed beans, 2s.....	0 80
Refugee or Valentine beans, 2s.....	0 85
Crystal waxed beans, 2s.....	0 92½
Spinach, 2s.....	1 40
" 3s.....	1 80
Baked beans, plain, 1s.....	0 45
" 2s.....	0 72
" 3s.....	0 90
Tomato sauce, 1s.....	0 50
" 2s.....	0 78
" 3s.....	1 00
Chili sauce same as tomato sauce.....	
Catsups, tins, 2s.....	0 78
" gal.....	4 50
" jug.....	7 00
Apples, standard, 3s.....	0 80
" preserved, 3s.....	1 47½
" standard, gal.....	1 70
Pears, Flemish Beauty, 2s.....	1 52½
" 3s.....	2 00
" Bartlett, 2s.....	1 87½
" 3s.....	2 82½
" whites, 2s.....	1 72
" 3s.....	2 67½
Peaches, pie, 3s.....	1 25
Cherries, red, pitted, 2s.....	2 20
" not pitted, 2s.....	1 75
" English black, pitted, 2s.....	2 20
" not pitted, 2s.....	1 75
" white wax, pitted, 2s.....	2 42
" not pitted, 2s.....	2 00
Lawtonberries, heavy syrup, 2s.....	1 57½
" preserved, 2s.....	1 75
" standard gal.....	4 97½
Plums, Damson, light syrup, 2s.....	1 00
" heavy syrup, 2s.....	1 30
" 3s.....	1 85
" Lombards, light syrup, 2s.....	1 05
" heavy syrup, 2s.....	1 35
" 3s.....	1 90
" green gage, light syrup, 2s.....	1 15
" heavy syrup, 2s.....	1 47½
" 3s.....	2 00
" egg, heavy syrup, 2s.....	1 52½
" 3s.....	2 10
Pineapple, sliced, standard, 2s.....	2 35
" extra, 2s.....	2 47½
" grated, 2s.....	2 62½
Raspberries, red, heavy syrup, 2s.....	1 40
" preserved, 2s.....	1 60
" black, heavy syrup, 2s.....	1 35
" preserved, 2s.....	1 50
Rhubarb, preserved, 2s.....	1 15
" 3s.....	1 80
Strawberries heavy syrup, 2s.....	2 62½
" preserved, 2s.....	1 60
Lobster, talls.....	3 50
" 1-lb. flats.....	3 75
" ½-lb. flats.....	2 00
Mackerel.....	1 00
Salmon, Fraser River, "Horseshoe" and "Maple Leaf" 1-lb. talls, 5 cases and over.....	1 77½
" 1-lb. flats, less than 5 cases.....	1 80
" 1-lb. flats, 5 cases and over.....	1 90
" 1-lb. flats, less than 5 cases.....	1 22
" 1-lb. flats, 5 cases and over.....	1 17
" 1-lb. flats, less than 5 cases.....	1 20

Salmon, "Clover Leaf" 1-lb. talls, 1 to 4 cases.....	1 80
" 1-lb. flats, 1 to 4 cases.....	1 87½
" 1-lb. talls, 5 to 9 cases and over.....	1 77½
Chums.....	0 95
Sardines, Sportsman ½s.....	0 14
" " " ".....	0 23
" " " ".....	0 08
" " " ".....	0 25
" " " ".....	0 35
" " " ".....	0 03½
" " " ".....	0 09
" Mustard, ¼ size, cases 50 tins, per 100.....	8 00
Haddies, per doz.....	1 00
Haddies, per case.....	4 00
Kipperd herrings, domestic.....	1 00
" imported.....	1 40
Herrings in tomato sauce, domestic.....	1 45
" imported.....	1 40
California ripe olives, tins, per doz.....	4 75
Corned beef, 1s, per doz.....	1 50
" 2s, ".....	2 70
" 6s, ".....	8 00
" 14s, ".....	18 00
Lunch tongues, per doz.....	3 00
Potted meats, ¼s, ".....	0 60
" " " ".....	1 00

SYRUPS AND MOLASSES.

Syrups and molasses are moving very freely, this being the biggest season of consumption during the year. The requirements of the wholesale trade are pretty well met for the next few months, they having stocked syrups early in the Winter on account of the high price of corn in the United States. At the same time a fair-sized shipment of West Indian molasses arrived during the week. West Indian molasses is slowly but surely supplanting New Orleans in this market. We quote the following prices:

Syrups— Dark.....	6 30
Medium.....	6 27
Bright.....	6 35
Corn syrup, bbl, per lb.....	0 02½
" 1-bbl.....	0 03
" 3 gal. pails, each.....	1 30
" 2 gal.....	0 90
" 2-lb. tins (in 2 doz. cases) per case.....	1 90
" 5-lb. " (in 1 " " ".....	2 35
" 10-lb. " (in ½ " " ".....	2 35
" 20-lb. " (in ¼ " " ".....	2 10
Molasses— New Orleans, medium.....	0 25
" " " " bbls.....	0 30
" " " " open kettle.....	0 27
Barbadoes.....	0 45
Porto Rico.....	0 35
West Indian.....	0 32
Maple syrup— Imperial qts.....	0 27½
1-gal. cans.....	0 95
5-gal. cans, per gal.....	1 00
Barrels, per gal.....	0 75
5-gal. Imp. brand, per can.....	4 50
1-gal. " " per case.....	5 10
½-gal. " " ".....	5 00
Qts. " " ".....	6 00

COFFEES.

Business in coffee has been comparatively quiet during the week. Brokers report little or no business, and the wholesale grocery trade has transacted only a small to fair volume of trade. Rios continue to advance. We quote the following prices:

Green Rios, No. 7.....	Per lb. 0 10
" " No. 6.....	0 11
" " No. 5.....	0 11½
" " No. 4.....	0 12
" " No. 3.....	0 12½
" Mocha.....	0 21
" Java.....	0 22
" Santos.....	0 11
" Plantation Ceylon.....	0 26
" Porto Rico.....	0 22
Green, Guatemala.....	0 22
" Jamaica.....	0 15
" Maracaibo.....	0 16

TEAS.

Cables from Ceylon report heavy sales amounting to nearly 2,000,000 lbs. per week with the result that prices in medium grades have ruled irregularly and some choice bargains have been secured.

“Walker Bins”

MADE IN CANADA

“The handsomest, most convenient, greatest money-saving devices for displaying goods on the market.”

OUR BOOKLET shows what a store looks like when fitted with Walker Patent Pivoted Bins. It will give you a better idea of what they will do for a store than any amount of description.

IT CAN BE HAD FOR THE ASKING. A CARD WILL BRING IT.

FACTORY BRAMPTON ONT.

THE WALKER PIVOTED BIN AND STORE FIXTURE CO.

HEAD OFFICE TORONTO

On the other hand strictly fine teas are scarce and bringing a high price.

Good common tea is showing excellent values and in consequence the demand has temporarily left Indian tea and gone over to Ceylons.

There is nothing new to report in green teas, which are selling in a moderate way at steady prices. The recent advances in Ceylon, owing to shortening of supplies there, has had little or no effect so far on the local markets. Our quotations are as follows:

Congou—half-chests, Kaisow, Moning, caddies, Pakling.	0 12	0 35
Indian—Darjeelings, Pekoe souchongs.	0 20	0 22
" Pekoes	0 25	0 30
" Orange Pekoes.	0 35	0 45
Indian—Darjeelings	0 35	0 45
Assam Pekoes.	0 18	0 22
Assam Pekoe Souchongs.	0 18	0 18
Ceylon—Broken Orange Pekoes	0 23	0 25
Orange Pekoes.	0 23	0 30
Pekoes.	0 19	0 25
Pekoe Souchong.	0 15	0 17
China Greens—Gunpowder, cases, extra first.	0 18	0 22
half-chests, ordinary firsts	0 22	0 28
Young Hyson, cases, sifted, extra firsts	0 37	0 47
" cases, small leaf, firsts.	0 30	0 37
" half-chests, ordinary firsts	0 22	0 32
" " seconds	0 22	0 24
" " thirds	0 15	0 17
" " common	0 14	0 14
Pingsneys—Young Hyson, 1/2-chests, firsts.	0 25	0 30
" seconds.	0 16	0 18
" half-boxes, firsts.	0 25	0 30
Japan—1/2 chests, finest May pickings.	0 35	0 39
Choice.	0 32	0 37
Finest.	0 28	0 35
Fine.	0 25	0 28
Good medium.	0 20	0 23
Medium.	0 18	0 20
Good common.	0 19	0 20
Common.	0 14	0 15

SPICES.

A seasonable demand for spices is

noted and the market continues without special feature. We quote the following prices:

Peppers, blk.	0 18	0 19	Cloves, whole.	0 25	0 35
white.	0 23	0 27	Cream of tartar.	0 25	0 30
Ginger.	0 18	0 25	Allspice.	0 14	0 17
Cassia.	0 21	0 25	Mace.	0 80	0 90
Nutmeg.	0 45	0 75			

RICE AND TAPIOCA.

Rice is 1/2c higher this week than last in consequence of the Montreal mills having advanced the price of rice 20c per 100 lbs. Tapioca continues unchanged:

Rice, stand. B.	0 03 1/2	0 03 1/2	Tapioca, staple.	0 03 1/2	0 03 1/2
white.	0 05	0 06 1/2	" double goat	0 04	
Patna.	0 06	0 07	Carolina rice.	0 08	
Japan.	0 06	0 07	Sago.	0 03 1/2	0 04

Foreign Dried Fruits.

This week's cables report an advance of 3d in currants, with a strong market and a general higher tendency. Raisins remain on a low level. There is considerable disparity in the offerings of shippers; but as the general character of fruit is rather inferior, fruit well selected as to condition and color is commanding a greater advance in price than usual over inferior goods. The demand on spot is quiet, but as there is no over-supply, prices are being well maintained. Latest cables from Denia advise an advance of 1s in Valencia

raisins on account of stocks there being nearly exhausted.

Domestic trade in foreign dried fruits is quiet as usual at this season. The Winter demand for prunes, apricots, peaches, etc., is just beginning, and an active trade is expected to continue from now on into the Spring. We quote the following prices:

PRUNES.

100-110s.	Per lb. 0 04	60-70s.	Per lb. 0 06 1/2
90-100s.	0 04	50-60s.	0 06 1/2
80-90s.	0 05	40-50s.	0 07 1/2
70-80s.	0 05 1/2	30-40s.	0 08 1/2

CANDIED PEELS.

Lemon.	Per lb. 0 09	Citron.	Per lb. 0 15
Orange.	0 10		0 11

FIGS

Tapnets.	Per lb. 0 03 1/2	Elomes.	Per lb. 0 08
Naturals.	0 06 1/2		0 07 1/2

APRICOTS.

Californian evaporated.	Per lb. 0 12 1/2
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PEACHES.

Californian evaporated.	Per lb. 0 11
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PEARS.

California evaporated, per lb.	0 14
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CURRANTS.

Fine Fillatras.	Per lb. 0 04 1/2	Vostizzas.	Per lb. 0 07
Patras.	0 06		0 06 1/2

RAISINS.

New selects.	Per lb. 0 06
Off stalk.	0 05 1/2
Sultans.	0 06 1/2



THE KING'S FOOD

combines in the flakiest flakes the finest flavor and all the life-giving elements of the best wheat in the world.

IT CROWNS THEM ALL

A HANDSOME GLASS DISH IN EVERY PACKAGE. THIS IS A GREAT SELLER.

THE ROBERT GREIG CO., LIMITED
TORONTO

the price from $\frac{1}{2}$ to $\frac{3}{4}$ c, and 1c per bushel respectively. Our quotations are:

All on track Toronto.		
Manitoba wheat, Northern No. 1 new	1 12	1 12 $\frac{1}{2}$
" " " " No. 2 "	1 07 $\frac{1}{2}$	1 08
" " " " No. 3 "	1 02	1 02 $\frac{1}{2}$
Red, per bushel, new	1 08	1 08 $\frac{1}{2}$
White " " "	1 08	1 08 $\frac{1}{2}$
Barley " " "	0 44	0 52
Oats " " "	0 36 $\frac{1}{2}$	0 37
Peas " " "	0 74	0 75
Buckwheat " " "	0 58	0 58 $\frac{1}{2}$
Rye, per bushel, "	0 82	0 83

FLOUR.

The export trade to South Africa, the West Indies, and the British Isles continues on a large scale. Some of the larger millers have advanced prices, although smaller manufacturers have made no change. We quote the following:

Manitoba wheat patents, per bbl. in bags	5 30	5 50
Strong bakers " "	5 00	5 20
Ontario wheat patents " "	4 90	5 00
Straight roller " "	4 85	4 95

BREAKFAST FOODS.

A decline of 10c on oatmeal and rolled oats is noted this week, caused by keen American competition. Grain conditions have caused the price of rolled wheat to become firm, and the expectations are for an advance in the near future. This decline in oatmeal and rolled oats is expected to be only temporary as the prevailing conditions of oats ought to warrant an advance in the near future. With the exception of the articles already mentioned, prices continue unchanged. We quote the following:

Oatmeal, standard and granulated, carlots, on track, per bbl.	4 45
Rolling wheat in boxes, 100 lbs.	2 90
" " " " 50 lbs.	1 50
Rolling oats, standard, carlots, per bbl., in bags	3 90
" " " " " " in wood	4 15
" " " " " " for broken lots	4 30
Rolling wheat, per 100-lb. bbl.	3 00
Corncorn	3 35
Split peas	5 00
Pot barley, in bags	4 00
" " " " in wood	4 25

Hides, Tallow, Skins and Wool.

Best fresh city sheepskins have advanced 15c. Trade is quiet. We quote the following prices:

HIDES.

No. 1 green steers, per lb.	0 09 $\frac{1}{2}$
" " " " "	0 08 $\frac{1}{2}$
No. 1 green, per lb.	0 09
" " " " "	0 08

CALFSKINS.

Veal skins, No. 1, 6 to 12 sp. inclusive	0 10
" " " " " "	0 08
" " " " " " 15 to 20 lb "	0 08
" " " " " "	0 07
Sheep skins	1 25

TALLOW.

Rendered tallow, per lb.	0 04 $\frac{1}{2}$
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WOOL.

Unwashed wool, per lb.	0 13	0 14
Fleece wool, new clip, per lb.	0 21	0 22
"Rejections"	0 16	0 17
Pulled wools, super, per lb.	0 23	0 25
" " " " extra	0 24	0 26

BIRD SEED.

Trade is quiet, and prices continue unchanged. Our quotations are as follows:

Canary seed, per lb.	0 06 $\frac{1}{2}$
Hemp	0 05
Cottam's	0 08
Brock's	0 07 $\frac{1}{2}$

SEEDS.

An absence of foreign demand is still noted and as it is early for domestic trade, not much business is doing. Prices continue unchanged. Our quotations are as follows:

Alsike clover, per bush	3 50	6 00
Red clover	5 00	6 75
Mammoth clover, per bush	5 00	6 75
Timothy	1 00	1 35

SUGAR.

An advance of 10c in American refined sugars in New York was followed on Tuesday, Jan. 10, by a similar advance in Canadian refined throughout the entire list. The basis for standard granulated is now \$5.63, Toronto; the New York net basis is now \$5.80, leaving the margin between raw and refined nominally 80c per 100 lbs.

There have been sensational advances in the European market during the week culminating in the top price of 15s 10 $\frac{1}{2}$ d basis f.o.b. Hamburg for 88 test, January shipment. This record advance of 1s 1 $\frac{1}{2}$ d for the week is quite phenomenal and has had the effect of stimulating New York Buyers' interest in actual sugar.

We hear of nominal quotations for Cuban centrifugals, basis 96 test, at 5c duty paid or say 3 9-16 c. and f. Holders, however, are now asking 3 $\frac{3}{4}$ c c. and f., and we hear of the sale of 10,000 tons for March-April shipment to a speculator on this basis. At the close Europe is reported easier in tone, business transpiring on a small reaction. At the same time there are buyers in U. S. markets at 3 $\frac{3}{4}$ c 96 test which is freely offered, and if Europe should de-

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, Jan. 12, 12.30 p.m.
PROVISIONS—No change in prices. Strong undertone and firm. Fair demand for abattoir fresh-killed.
CHEESE—Inquiry moderate. Finest held firm at 11 to 11 $\frac{1}{2}$ c. Not much trade doing.
BUTTER—Receipts light. Prices firm. Fine creamery, 21 $\frac{1}{2}$ c.; good, 21c. Dairy ranging from 17 $\frac{1}{2}$ to 19c., according to quality.
EGGS—Fair business. Cold storage, 18 to 20c.; No. 2, 16 $\frac{1}{2}$ to 17 $\frac{1}{2}$ c.; Lined, 19c.; fresh gathered, 23 to 23 $\frac{1}{2}$ c.
POULTRY—No change. Geese scarce at 11 to 12c.; turkeys, 14 to 15c. Ducks scarce, best kind 12c.; fowl, 7 to 8c.; chickens, 10 to 12c.

LAST MINUTE MANITOBA MARKETS.

Just as we go to press, an advance of 10c. has gone into effect throughout the entire list of refined sugar.

Decline further, holders may accept these offers although muth below the parity for beet sugar, which is now equal, say, to \$5.40 for 96 test centrifugals. Latest cables from Europe report no change in the crop situation.

Enormous quantities of American refined sugar have recently changed hands on 30-day contract, and at the close the market is firm on the basis above quoted.

Paris lumps, in 50-lb. boxes	6 28
" " " " in 100-lb. "	6 18
St. Lawrence granulated	5 63
Redpath's granulated	5 63
Acadia granulated	5 63
Berlin granulated	5 58
Phoenix	5 48
Bright coffee	5 48
Bright yellow	5 43
No. 3 yellow	5 38
No. 2 "	5 18
No. 1 "	5 08
Granulated and yellow, 100-lb. bags, 5c. less than bbls.	

Receipts of 3 Atlantic ports for week ending Jan. 4, 1905, were 24,465 tons, with meltings 27,000 tons, leaving total stock in all bonds 85,150 tons, a decrease of 2,535 tons from preceding week. Combined stocks of U. S. and Cuba on Jan. 5 were 112,650 tons, against 165,308 tons at the same time last year. Total stocks of Europe and America at latest uneven dates were 2,649,650 tons, against 3,351,208 tons at the same uneven date a year ago, a de-

crease of 701,558 tons. We quote the following prices:

TRADE CONDITIONS IN BRITISH COLUMBIA.

Special correspondence of THE CANADIAN GROCER, Vancouver, B.C., Jan. 4, 1905.

TO-DAY the new distillery of the B. C. Distillery Co., Limited, at New Westminster, made its first run on grains from which liquor is to be distilled. The new plant is completed, and it is the intention to go on with steady running from this time. Of course, in conformity with Government regulations, it will be two years before any of the product is put on the market. The investment now represented in the big plant just erected is fully \$300,000, and this sum will not include the very heavy investments in stock which will be manufactured right along.

The whole plant is modern and complete throughout. It has an elevator for grain with storage capacity for 50,000 bushels. The tanks for holding the liquor in process of preparation total 200,000 gallons capacity. The mill has a capacity to put through 1,200 bushels daily, and the two stills 1,000 bushels. Several buildings are included in the establishment and before the finished product begins to pile up, a warehouse, with storage capacity for 15,000 barrels, will be erected, as also cooper shops and other buildings. Mr. A. T. Morrow is manager of the new distillery, the first in the West. Local enterprise entirely controls the new concern.

This Winter there are twenty-four bonded warehouses in Dawson where there were none last year. The cause of the change is the holding in bond by Dawson merchants of large quantities of American goods for the supplying of trade in the Tanana district, which is in the United States portion of the northern territory. Customs Collector E. S. Busby at Dawson has just issued a summary compiled from his official records, showing that the Tanana trade during the past summer represented more than three-quarters of a million dollars to the Dawson wholesalers, and the tonnage was 3,276. In addition to this there were shipped in bond, 3,192 tons of goods direct to Tanana, mostly from U. S. points.

The return which the collector has just issued, shows that there were 2,764 more people left Dawson in the season just closed than came into it. Nearly 4,000 people went down the river to various points where new camps are opening. All such travelers are registered in Dawson.

Victoria customs returns—Duties collected in December, \$55,038.15; for the year, \$747,339.28. Exports for December, domestic, \$85,079, foreign, \$17,978; for the year, domestic, \$825,008, foreign \$159,876. Imports, for December, free,

FOR SALE.

A THOROUGHLY established grocery business in a thriving manufacturing town of 7,000 population. Stock all new. Other business interests will take our time after Feb. 1st, 1905. Address—Box 208, THE CANADIAN GROCER, Toronto, Ont. (3)

\$15,432, dutiable, \$200,855; for the year, free, \$461,441, dutiable, \$2,540,618.

Victoria inland revenue—Collections for December, \$15,998.20; for the year, \$181,783.57.

Vancouver customs returns, 1904—Duties collected, December, \$104,166; for the year, \$1,455,324. 1903—Duties collected, December, \$93,273; for the year, \$1,552,287. 1904—Exports, \$4,678,911. 1903—Exports, \$5,432,895.

The decrease in collections in 1904 is greater than the above figures show, because of the fact that in December \$16,863 was collected other than duty. In December, 1904, but \$2,369, of other revenue was collected. The falling off is due almost entirely to the increase of Chinese head tax from \$100 in 1903 to \$500 in 1904. In December, 1903, a great many Chinese were hurried in, to avoid the payment of the \$500 which came in force in January of 1904. The decrease in exports from the port of Vancouver is to be expected owing to the disturbance of conditions by the war in the Far East. Another very material factor was the extremely low pack of salmon on the Fraser River, a large part of which was always cleared from Vancouver. The same exceptions apply to the exports from the port of Victoria.

Clearing house returns—Victoria, 1904, \$33,070,009, an increase of over two millions over 1903. Vancouver, 1904, \$74,029,902, an increase of approximately \$10,000,000 over 1903.

Building and improvements permits issued, etc.—Victoria (not including James Bay improvements and new C. P. R. hotel), \$600,000. Vancouver building permits alone, including high school and hospital, \$2,000,000.

• • •

A "sugar" combine at San Francisco, in which some interest was displayed locally, has been showed up recently by the withdrawal of six wholesale houses from membership in the Pacific Traffic and Commercial Association, the name which was used to cover the joint operations of the members of the trust. The action has resulted in revealing a closely-guarded secret, that the wholesale grocers of the coast (U.S.) have for the past year and a half controlled the price of sugar absolutely. The six big firms who have withdrawn believe their action will disrupt the combine, but manager H. D. Loveland of the Pacific Traffic and Commercial Association, claims the association will continue to operate and is "determined to uphold the market."

• • •

The Empress of Japan arrived yesterday, but no shipments of Jap oranges were received. As the market was practically cleaned up by the Christmas trade, no more are likely to be received this season and they are to be considered "off." Navels from California have begun to arrive. As usual early in the season, when in competition with the Japs and with other fruit, the very finest arrive. Splendid quality has marked most of the receipts. Not a very large quantity is yet being handled. Apples are still plentiful, the coast crop being more in evidence year by year. The Okanagan fruit principally packed by the Coldstream ranch at Vernon, does not dominate the apple market till later on in the season.

"How would you like to be the (not iceman) potato speculator, this year in B. C.?" Here is a veritable matter of fact record of a transaction which came under your correspondent's notice. A speculator (a lady, too, by the way) bought up 30 tons of Ashcroft early in the game; that is long before the market was cornered, which happened last fall. The speculator paid a pretty low figure for the potatoes and sold in less than two months at \$30 per ton, clearing up on the transaction over \$350.

But the price has been boosted up so high that the local dealers have turned to California for choice potatoes, and in the past two weeks quite a quantity have been brought in at prices which allow competition with Ashcroft. The latter are really very short in the market as well as high priced. Even potatoes from the coast districts are not very plentiful this year, owing to the extremely dry summer, which affected the quantity, though it improved the



Mr. Hugh Blain, Liberal candidate in North Toronto.

general quality, making a drier tuber and better keeper.

Produce prices have remained very steady since the holiday trade was over. Stocks are not large in any line, and butter especially would be high if the mild weather of the winter so far did not tend to keep up the quantity of "ranch" butter.

The Chilliwack Co-operative Association, Limited, has been incorporated under the Co-operative Associations Act, to engage in the wholesale and retail sale of farm produce. The object of the promoters who are all ranchers of Chilliwack, is to secure the best prices and most favorable conditions of marketing the produce of the ranches of the Chilliwack district.

• • •

Twenty-three thousand five hundred and seven pounds of tea were included in the cargo of the Empress of Japan which arrived from the Orient to-day.

BLUE RIBBON TEA.

The Canadian Grocer is the recipient of a very handsome lithographed figure

of a motherly-looking old lady on her way home from market. She is shown carrying in her hand a package of "Red Label" tea. This card would brighten up the appearance of any grocery store. The picture is being distributed to grocers throughout Canada who handle Blue Ribbon Ceylon teas. Any grocer who has not received one of these handsome lithographs may secure the same by writing to the Blue Ribbon Tea Co., Toronto, if he mentions The Canadian Grocer.

CANDIDATE FOR NORTH TORONTO.

THERE are few men in Canada better known in wholesale and retail grocery circles than Mr. Hugh Blain, the Liberal candidate in North Toronto for the Ontario Legislature.

Mr. Blain was born in York County sixty years ago, the son of John Blain, J.P. He early entered upon a mercantile career, and, after spending some time as a member of the firm of Nerlich & Co., became interested with Mr. J. F. Eby in the founding of the wholesale grocery business carried on at the present time under the name of Eby, Blain & Co.

In addition to being a senior member of Eby, Blain & Co., Mr. Blain is president of the Ontario Sugar Co., of Berlin, Ont., one of the beet sugar industries in Canada that have been placed on a satisfactory commercial footing.

Mr. Blain has been acquainted from his youth up with public affairs. He was a member of the famous "Canada First" group that a generation ago did so much to call national feeling into being. He knew the late Hon. Geo. Brown intimately, and was honored with Mr. Brown's confidence. For many years he has been a director of The Globe.

He has held many positions of importance in the business world and in social life, among them the presidency of the Board of Trade of Toronto, of which he has been an active member for over 30 years; also the presidency of the Commercial Travelers' Association of Canada and of the National Club.

One of the social movements that appeals to him most strongly is that for the stamping out of consumption. Mr. Blain has been connected with the Executive of the Sanitarium Association from the beginning.

MOVING THEIR OFFICES.

The A. F. MacLaren Imperial Cheese Co., Toronto, owing to the increased demands of business, are moving their offices from 51 Colborne street to more commodious quarters at the north-east corner of Front and Scott streets. The Colborne street premises will be retained by the firm for warehouse purposes. The rapid development, not only of trade in MacLaren's Imperial Cheese, but of this firm's agency business, has necessitated the change.

Quite recently the warehouse capacity of the Detroit branch was doubled.

Mr. David Marshall, president of the Canadian Cannery, Limited, Hamilton, Ont., has left on a two months' trip to California. Mr. Marshall is accompanied by Mrs. Marshall.

Business Men in Parliament

C. A. Clare, M.P. for South Waterloo.

Mr. G. A. Clare has sat for Waterloo since 1900. He is a native of Preston, of German descent, and was educated in the public schools of his home town. His business training was secured in the general store of George Randall & Co., at Waterloo, where he was apprenticed as clerk, and where he served five years. Returning to Preston, he took charge of the Clare foundry, then operated by the late John Clare. In 1881, in company with his brother and Mr. H. C. Hilborn, of Berlin, Mr. Clare purchased the business, which has been conducted ever since under the style of Clare Bros. & Co. The firm are widely known as manufacturers of stoves, hot air furnaces, and hot water boilers. A great deal of the credit for the remarkable growth of the business is directly attributable to the business ability of Mr. Clare.

Mr. Clare has had a long and honorable career in municipal, county and national politics. For ten years he presided over the destinies of the village as reeve, and upon its incorporation as a town he was unanimously chosen to be its first Mayor. He also served ten years in the Waterloo County Council, and for one year was warden of the County.

In 1891, Mr. Clare received the Conservative nomination for South Waterloo, but was defeated at the polls by 312 votes. Notwithstanding he stuck to his task, was defeated again in 1896 by 89 votes, but won the day in 1900, with a substantial majority of 218 votes. Last November Mr. Clare increased the lead to 365. The town of Preston seemed to put party quite aside and gave him 524 votes out of a total 579.

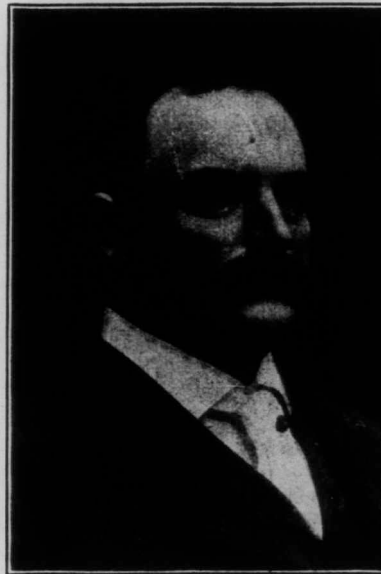
Mr. Clare's business interests extend to several other manufacturing concerns in Preston, whilst for the past ten years he has sat on the directorate of the Wellington Mutual Fire Insurance Company.

WHOLESALE GROCERS AT HOCKEY.

The first game of the Toronto Wholesale Grocers' Hockey League was played at the Queen City rink on Thursday evening January 5, between the Canada Grocers Ltd., and H. P. Eckardt & Co., resulting in a score of

3 to 1 in favor of H. P. Eckardt & Co., Neither team was able to score during the first half, and the roving of the puck indicated that the teams were very evenly matched.

Grocers seemed to settle down to work most readily, after half-time, and succeeded in scoring the first goal. After this, however, the other team settled down, and although the puck was in the vicinity of the Grocers goal most of the time, it found the net only twice on account of inferior shooting. The line up was as follows: Canada Grocers—goal, Moffatt; point, Barnhouse; cover-point, Tasker; forwards, Stewart, Blackburn, Hortop and Warren.



G. A. Clare, M.P.

H. P. Eckardt & Co.—goal; Robinson; point, Tiekell; cover-point, Brown; forwards, McLaughlin, Hill, Williams, and Chapmal.

The second game of the series was played at the Aura Lee rink on Saturday afternoon, January 7, between the Grocery Brokers and T. Kinnear & Co., resulting in the score of 4 to 3 in favor of T. Kinnear & Co.

The teams were evenly matched and the game was anybody's up till the last moment. When the teams retired at half-time, the score was a tie, two all. The staying powers of the winners proved very helpful in the last half and practically won them the game, as the other team, although lighter in weight, excelled in shooting and foot work. The line up was as follows:

Brokers—goal, Wilson; point, A. Millman; cover-point, P. Millman; for-

wards, Webber, Donaldson, Banks, and May.

T. Kinnear & Co.—goal, Holden; point, Walkinshaw; cover-point, Humphrey; forwards, C. Rennie, H. Rennie, McGregor, and Kinnear.

Hugh Lambe officiated as referee at both games.

FOR THE TRADE.

Connors Bros., canners and packers of sea foods, Black's Harbor, New Brunswick, are issuing to the trade an attractive holiday souvenir in the form of a calendar. The chief feature is a black and white lithograph of Fair Miss Canada, with rich background of olive green and black.

No more effective presentation calendar has reached the trade this season than that of Gilbert Bent & Son, wholesale grocers, St. John, N. B. The imitation burnt leather decoration in brown with embossed head of the Indian Chief, Black Horse, in war paint, and feathers is characteristic, as are the crossed hatchets, arrows and pipes, which complete the picture. Every retailer should have this calendar.

The Canadian Grocer is in receipt of S. H. and A. S. Ewing's calendar for 1905, which with its red green and gold decoration and the familiar trade mark of this firm, is an effective reminder of the reliability of one of Montreal's oldest wholesale grocery houses.

Personal application and mention of The Canadian Grocer will secure any of the above to members of the grocery trade.

TORONTO WHOLESALE GROCERS MEET.

At the regular annual meeting of the wholesale grocers' section of the Toronto Board of Trade on Friday, Jan. 6, the old officers were all re-elected for the year 1905.

Chairman, Col. John I. Davidson; vice-chairman, H. Blain; secretary-treasurer, Angus Gray; executive, W. A. Warren, J. Ince, jr., and J. Sloan.

"TANGLEFOOT" Sticky Fly Paper



Is really the only device known that will catch and hold both the fly and the germ and coat them over with a varnish from which they cannot escape, preventing their reaching your person or food.

"Tanglefoot"
Is Sanitary
Ask for **"Tanglefoot"**

Profit? Over 120 per cent. to you.

We take occasion to thank our customers for their patronage during 1904 and solicit a continuance of their support 1905

Chinese Starch

has won the confidence of the public. It stands at the head of all **LAUNDRY STARCHES**, is a good seller, it is a money-maker for you. If you have not handled it, write for sample and price. Liberal discounts.

Our traveller, Mr. J. A. Courtemanche, leaves on his trip January 16th —Look out for him.

OCEAN MILLS, = = MONTREAL, QUE.

PRODUCE MERCHANTS EXECUTIVE.

The following is the result of the annual elections of the Montreal Produce Merchants' Association for 1905, held on Jan. 9:

President—Mr. Harry A. Hodgson, by acclamation.

Treasurer—Mr. A. C. H. Froemcke, by acclamation.

Executive Committee—Messrs. William Nivin, Alex. W. Grant, John H. Scott and Fred. Fowler.

Arbitration Committee—Messrs. J. J. Kirkpatrick, A. A. Ayer, James Dalrymple, George Hodge, and E. A. Brice.

The Transportation Committee was elected as follows:—Messrs. James Alexander, R. M. Ballantyne, Arthur J. Hodgson and John McKergow.

The meeting unanimously selected the newly-elected president, Mr. Harry A. Hodgson, as the association's nominee for election to the council of the Board of Trade.

An invitation having been received from the Province of Quebec Dairymen's Association that the Produce Merchants' Association be represented at its convention, to be held in St. Johns, Jan. 25-26, Mr. John H. Scott, of Messrs. A. A. Ayer & Co., was appointed to attend.

EUROPEAN BEET CROP SHORTAGE

In a detailed estimate of the world's sugar crop for the season 1904-05 Willett and Gray figure a decrease of 787,999 tons, comparing with the season 1903-04. They estimate the Cuban production at 1,200,000 tons against 1,040,228. Following are the figures in detail:

	1904-05	1903-04
United States.		
Louisiana	330,000	215,000
Porto Rico	155,000	130,000
Hawaiian Islands	312,000	328,103
Cuba crop	1,200,000	1,040,228
British West Indies—		
Trinidad, exports	46,000	46,000
Barbadoes, exports	56,000	56,771
Jamaica, crop	18,000	14,255
Antigua and St. Kitts	19,000	19,000
French West Indies—		
Martinique, exports	28,000	23,925
Guadeloupe	36,000	36,000
Danish West Indies—		
St. Croix	11,000	13,000
Hayti and San Domingo	45,000	45,000
Lesser Antilles, not named above	13,000	13,000
Mexico crop	120,000	120,000
Central America—		
Guatemala crop	10,000	10,000
San Salvador, crop	5,000	5,000
Nicaragua, crop	4,000	4,000
Costa Rica, crop	4,000	4,000
South America—		
Br. Guiana (Demarara), exports	100,000	113,282

Dutch Guiana (Surinam), crop	13,000	13,000
Venezuela	3,000	3,000
Peru, crop	140,000	140,000
Argentine Republic, crop	130,000	140,719
Brazil, crop	190,000	197,000

Total in America	2,988,000	2,730,283
Total in Asia	1,135,000	980,561
Total in Australia and Polynesia	213,000	163,328
Total in Africa	266,000	349,649
Europe—Spain	28,000	28,000

Total cane sugar production (W. & G.)	4,630,000	4,251,821
Europe beet sugar production (F. O. Licht)	4,685,000	5,852,043
United States beet sugar production (W. & G.)	209,000	208,135

Grand total cane and beet sugar, tons ... 9,524,000 10,311,999
Estimated decrease in world's produc'n 787,999

HINTS TO BUYERS.

H. P. Eckardt & Co., Toronto, are showing an exceptionally nice sample of Rangoon rice.

Buyers of Fard dates may procure the same from H. P. Eckardt & Co., Toronto.

It will pay buyers of Elmes' figs to communicate with H. P. Eckardt & Co., Toronto, who are selling at low prices.

JUST ARRIVED

Two Carloads Lipton's Pickles, Jams, Jellies, Etc.

Here are a few good ones :

	PER DOZ.		PER DOZ.
Lipton's Half-pint, Cork Stopper,	\$1.40	Lipton's Assorted Jams, 1s,	\$2.10
“ “ Lever “	1.75	“ “ Jellies, 1s,	2.75
“ Pint, Square,	2.35	“ Jelly Tablets, Assorted,	.90
“ “ Octagon,	3.15	Etc., Etc., Etc.	

TORONTO **JOHN SLOAN & CO.** BELLEVILLE

NEW BRUNSWICK MARKETS.

St. John, N.B., Jan. 10, 1905

THIS is the quietest time of the year and business will improve but slowly during this month. The wholesale trade are taking stock. Several who usually did so a month later find it more to their advantage to do so during the extremely quiet week between Christmas and New Year's. Have the Western trade taken any interest in the change in the minimum car weight which the transcontinental railways are raising from 30,000 to 40,000 lbs.? This will make it very difficult for any except the largest importers to import car lots and so get best freight rate. It further means that goods, particularly such lines as loose muscatel raisins from the weight in the car are liable to arrive in very bad order, and further, the extreme weight will increase the liability of the car getting disabled and so causing goods to be transferred in transit, which nearly always mean damaged goods. One thing both shippers and importers should insist on if the railways hold to this extreme weight of 40,000 and that is that where goods are shipped by one shipper to several buyers in one car, separate bills of lading be issued. In markets the chief matter of interest is the further advance in sugar.

Oil.

This line is not effected as are many others by the holiday trade. In burning oil, dealers are very busy. Prices are unchanged. There is a slight difference in price between different sections of the province. Lubricating oils are firm. Linseed oil is still very low, lower than for many years. A large forward business is being done. Turpentine keeps steady. Cod oil is firm at rather higher prices. Our fishermen would get a much better price if they were more careful in regard to the quality of their oil.

Salt.

Practically no Liverpool coarse salt is being imported. A fair stock is yet held, there being but a limited demand. Prices are very firm. Winter port steamers are charging very high freights and if importers have to pay them it will mean quite an advance in price. Very little movement in fine salt is noted.

Canned Goods.

Business is quiet. All lines seem in quite ample supply. Corn is, perhaps, the shortest line. In corn and tomatoes, full prices are asked. Gallon apples are low. Fruits show no change. There is quite a full stock of blueberries. Salmon is unchanged. In domestic fish, finnan haddies are a rather light stock.

Green Fruits.

Fruit is rather quiet. Valencia oranges are rather lower. Jamaicas are about out of the market. In Floridas and Californias there is but a light sale. Apples are firm for best quality. Lemons are quite low. There is little change in price. Cape Cod cranberries have a steady, but not large, demand with price not high for the season. Some nice Malaga grapes are offered.

Dried Fruit.

Sales are now quiet. Because of the late arrival of several importations of currants from Greece, some dealers find

You get two profits on

CLARK'S MEATS

the money and the satisfaction, and
the last named is not to be despised.

A SATISFIED CUSTOMER _____
IS YOUR BEST ADVERTISEMENT.

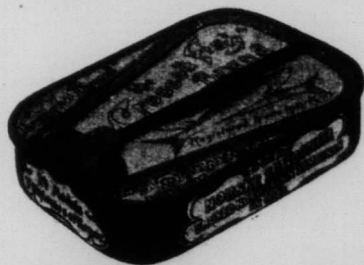
"WHITE DOVE" COCOANUT

Canada's purest and best Cocoanut, put up in ¼ lb., ½ lb. and 1 lb. pkgs. and in bulk—most attractively put up. Write for particulars and sample.

CHUTNEYS Genuine East Indian Products. Pts. and Qts.

GUAVA JELLY

W. P. DOWNEY, 26 St. Peter St., MONTREAL



All Grocers Should Stock
THE STAVANGER PRESERVING CO.'S

Crossed Fish Brand

Norwegian

Smoked Sardines

Selected Fish—Pure Olive Oil—Patent Decorated Tins

AGENTS FOR CANADA

W. G. Patrick & Co., 29 Melinda Street, Toronto
British Manfrs. Agency Co., Vancouver, B.C.

Agency Offer—Very important and up-to-date manufacturers of**FINEST PROVENCE EDIBLE OLIVE OILS**

desire sole selling agents to offer to Wholesale Buyers in Toronto or Montreal, also agents for New York, Chicago, and other centres in U.S. Highest references given and required.

Reply immediately to **A.D. 9 and 10 St. Mary-at-Hill,**

LONDON, E.C., ENGLAND

they hold rather a large supply for the season, particularly as prices are rather easier. Quality of imported goods is, however, preferred to New York cleaned. Except seeded raisins, stocks here are light. Market is firm, particularly new fancy, being higher. Prunes are cheap; the small sizes are, however, held quite firm. Apricots and peaches are too high for active business, apricots particularly. There is never, however, a large sale. Dates are rather easier. Evaporated apples keep low with but fair demand. Onions are higher. Brazil nuts are very scarce this year.

Sugar.

This has been a particularly satisfactory year. Prices have continued to advance. Dealers have been able to take

better advantage of this, because of the Guild, than ever before, so that money has been made. There was a further advance this week. Market is very firm and full stocks are held.

Molasses.

Through united action on the part of the large number of the dealers, this line has been more satisfactory than the outlook earlier promised. There is still quite a full stock of Porto Rico.

Fish.

During the past season prices have been exceedingly high, particularly dry cod. They are still firmly held. Pickled herring are rather lower with demand not large. There is but a fair supply of fresh fish. Smoked herring continue

low. Shipments West of finnan haddies are quite large. Full prices are asked. Shad are very high and scarce.

Flour, Feed and Meal.

There is a fair business in flour, with prices quite firm. Oats and oatmeal are unchanged, with just fair sales.

Cornmeal is quite firm with a steady sale. Feed is high. Beans have but a light demand, with prices unchanged. There is quite a full stock of yellow eyes here. Barley shows a light stock. There is a limited sale. Blue peas have but a light sale compared with a few years ago. Split peas are scarce.

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.

Quotations corrected by telegraph up to 12 a.m. Thursday, January 12th, 1905.

STOCK-TAKING seems to be the order of the day among the retail trade now that the holiday rush is over, and it will be some little time before the jobbing trade resumes its normal activity. While sales were large and business brisk, it is still reported that money is tight and collections slow. Throughout the country people have assumed heavy obligations in order to buy more land, and in prosperous times they pay for it, often disregarding their store bills. This is the explanation often given for the slowness of collections during a prosperous year.

Price changes this week are not numerous. Sugar continues to advance, and New York advices still indicate a rising market. Apparently there is still no likelihood that the advance has stopped. Cornmeal is quoted lower this week for delivery in a fortnight. The new and low-priced stock is not yet on the market. As noted before, the decline is due to the immense Western corn crop. Corn syrups are likely to be affected by this crop in the Spring, but not for some months yet. Sugar syrups are naturally very firm in sympathy with the rising sugar market, and an advance would be no surprise. Coffee continues to show increased strength in primary markets, but local prices, while firm, have not been advanced. The foreign dried fruit market continues very firm with a tendency to advance.

Sugar.

The Western sugar market is very difficult to follow with accuracy, owing to the great range of prices in the district from Portage la Prairie to the B. C. boundary line. As the trade very well understand, it is in this district that the Montreal and B. C. sugar meet in direct competition, and while there are different prices for almost every station, the advances in this district have not always followed the advances in the East and in Winnipeg. Two weeks ago it was noted in these columns that while during a given period from Nov. 2 to Dec. 23, sugars had advanced 75 cents in Winnipeg and the same amount between Portage la Prairie and Moose Jaw, there had been an advance of only 50 cents in the district between Moose Jaw and Dunmore. Advances are now being made in the district between Dunmore and the B. C. boundary line. On Dec. 28 an advance was announced of 5 cents on white sugars and 10 cents on yellows for all points between Dunmore and the B. C. boundary line. This was followed two days later by an advance of 20 cents on all grades in the same territory. On Jan. 3, all grades were advanced 5 cents from Winnipeg to Moose Jaw, and 10 cents from Moose Jaw to the boundary line. The following day a sharp advance was made of 20 cents on all grades

in the territory from Moose Jaw to the B. C. boundary line.

New York advices still indicate a rising sugar market, and although prices are now at a ridiculously high level, there seems to be greater confidence than before among good judges of the market that sugar will be higher yet before it is lower. We quote:

Montreal granulated, in bbls	6 10
" " in sacks	6 05
" yellow, in bbls	5 55
" " in sacks	5 50
Wallaceburg, in bbls	6 00
" " in sacks	5 95
Iceing sugar, in bbls	6 70
" " in boxes	6 90
" " in small quantities	7 15
Powdered sugar, in bbls	6 50
" " in boxes	6 70
" " in small quantities	6 95
Lump, hard, in bbls	6 80
" " in 1/2 bbls	6 90
" " in 100-lb cases	6 80

Canned Goods.

Trade in canned goods is very quiet at present, and there are few features of interest to note. Tomatoes are still quoted at \$3.00, and there are still some small supplies on hand. We quote:

Apples 3s, 2 doz. cases, per case	2 45
Cherries, red pitted, 2s, 2 doz.	4 40
Currants, red, 2 doz. cases, per case	3 35
" black, " " "	3 75
Gooseberries, " " "	3 50
Lawtonberries, 2s, " " "	3 35
Pears, (Bartlett's) " " "	3 60
Peaches, 2s, " " "	3 85
" 3s, " " "	5 85
Raspberries, red, " " "	3 00
" black, " " "	3 50
Strawberries, " " "	3 00
Plums, Lombard, heavy syrup, 2 doz. per case	2 90
" green gages, 2 doz. case, per case	3 20
Tomatoes, 3s, per 1/2 doz. cases	3 60
Corn, 2s, " " "	2 60
Peas, 2s, " " "	1 90
Beans, 2s, " " "	1 90
Salmon, finest sockeye, per case	7 00
" humpback, " " "	3 75
" cohoea " " "	5 25

Spices.

Spices are dull and featureless this week. We again quote:

Pepper, black, per lb	0 18
" white, " " "	0 25
Cayenne, " " "	0 21
Cloves, ground " " "	0 25
Cassia, " " "	0 16
Allspice, " " "	0 14
Ginger, " " "	0 15

Rice, Tapioca, Etc.

Market quiet with no change in price. We quote:

Bangkok rice, per lb	0 04
Patna " " "	0 04 1/2
Tapioca, per lb	0 03 1/2
Sago, " " "	0 03 1/2

Syrups and Molasses.

A new brand of syrup called the "Bee Hive" is being put on the Western market by the Edwardsburgh Starch Co. It is put up in 2 and 5 pound tins, etc., and although quotations are not yet announced, it will probably sell at the same price as the "Crown Brand," quoted below. Sugar syrups are in a strong position in sympathy with the advancing sugar market. Corn syrups are not yet affected by the big Western

crop, but they may be expected to decline in the Spring. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 40
" " 5-lb tins, per 1 " "	2 70
" " 10-lb tins, per 1 " "	2 50
" " 20-lb tins, per 1 " "	2 40
" " 1 barrel, per lb	0 03 1/2
" " Sugar syrup, per lb	0 03 1/2
Barbadoes molasses in 1/2-bbls per lb	0 04
New Orleans molasses in 1/2-bbls, per lb	0 02 1/2
" " in barrels	0 02 1/2

Coffee.

Primary markets continue to show increased strength, but local prices, while very firm, have not been advanced. We quote:

Green Rio, per lb	0 10 1/2
Roasted, per lb	0 14

Nuts.

Market is now dull and featureless. We quote as before:

Almonds, per lb	0 12 1/2
" (shelled), per lb	0 28
Filberts " " "	0 11
Peants, extra choice " " "	0 11 1/2
Jumbos " " "	0 14
Walnut, per lb	0 12
" (shelled) " " "	0 25
Pecans, per lb	0 15
Brazils, per lb	0 16

Foreign Dried Fruits.

Stocks of all lines of foreign dried fruits, with the single exception of prunes, are very low, and there seems little doubt that the next few weeks will see some advances. Only two sizes of prunes, viz., 50-60 and 60-70, are in anything like good supply, and Californian advices indicate that they are in the hands of two or three packers. The 90-100 prunes are practically out of the market. Local prices continue as before. We quote:

Valencia raisins, Trenor's, per case f.o.s.	2 00
" selecta, " " "	2 20
" layers " " "	2 25
California raisins, muscatels, 3 crown, per lb	0 06 1/2
" " choice seeded in 1/2-lb packages per package	0 07 1/2
" " choice seeded in 1-lb packages per package	0 08
Prunes, 90-100 per lb	0 04 1/2
" 80-90 " " "	0 04 1/2
" 70-80 " " "	0 05 1/2
" 60-70 " " "	0 05 1/2
" 50-60 " " "	0 06 1/2
" 40-50 " " "	0 07 1/2
" silver " " "	0 09 1/2
Currants, uncleaned, loose pack, per lb	0 05 1/2
" dry cleaned, Filiatras, per lb	0 06 1/2
" wet cleaned, per lb	0 06 1/2
" Filiatras in 1-lb pkg. dry cleaned, per lb	0 06 1/2
" Vostizzas, uncleaned " " "	0 06 1/2
Dates, old, per lb	0 05
" new, (present delivery) per lb	0 05 1/2
Figs, cooking in bags, per lb	0 04 1/2
Apricots, choice, in 25-lb. boxes, per lb	0 13 1/2
" standard, " " "	0 12 1/2
Peaches, choice, " " "	0 12 1/2
" standard " " "	0 12
Pears, (choice halves) " " "	0 13 1/2
Nectarines, choice " " "	0 11
Plums, choice (dark pitted) per lb	0 10 1/2
Candied Peel—Lemon peel, per lb	0 09
" Orange " " "	0 09 1/2
" Citron " " "	0 14

Evaporated Apples.

The market is still glutted with evaporated stock, and prices quoted below are for the very best quality. We quote:

Evaporated apples (new), 50-lb. cases	0 06 1/2
" 25-lb. cases	0 06 1/2

Green Fruits.

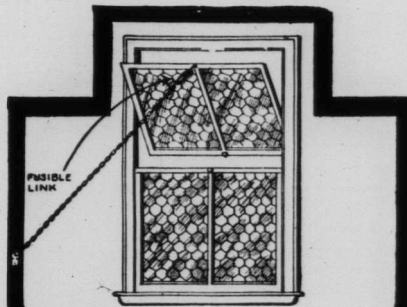
The green fruit market is not very active this week. Some declines will be noted in new quotations on oranges and lemons. We quote:

ORANGES.

Washington navels, 126's	3 75
" 150's	4 00
" 176's to 250's	4 25

LEMONS.

California lemons, 288's, 300's and 360's	5 00
" 240's and 400's	4 50
(10c. off 5 case lots of oranges and lemons)	



FIRE-PROOF GLASS WINDOWS.

They give absolute security—resisting intense fire heat, as well as the action of water.

Arranged to open with this "fusible link" attachment, they close and lock automatically if a fire occurs—150° melts the link—thus giving complete and perfect protection.

This "wired glass" admits the light as freely as plain glass—is rather ornamental in effect, and greatly lessens insurance rates.

Full information if you write
METALLIC ROOFING CO.,
Wholesale Mfrs. **LIMITED,**
TORONTO, CANADA.

Butchers, Merchants and Hide Buyers

Should write to CARROLL S. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.

SIGNS

The Martel-Stewart Co's. Signs are good Signs,— why not use them? We can supply you everything from the smallest Show Card to the finest Store Sign. Write for quotations on anything you want.

The Martel-Stewart Co.

681-683-685 Craig Street,

MONTREAL.

CRANBERRIES.

Cape Cod cranberries (frozen), per bbl.	9 00
Jersey cranberries (untrozen)	11 00

BANANAS.

Per express only, per bunch.	4 00
------------------------------	------

APPLES.

Fancy XXX apples, Russets, per bbl.	3 50
Fancy XXX apples, Baldwins, "	3 50
Fancy XXX apples, Greenings, "	3 25

GRAPES.

Malaga keg grapes, per keg	8 00
----------------------------	------

Fish and Oysters.

Trade continues brisk with no new features of interest to note. We quote:

Lake Winnipeg whitefish, per lb.	0 06
Yellow pike (pickarel), "	0 05
Grass pike (tackfi-h), "	0 03
Lake Superior trout, "	0 08 1/2
Lake Superior loose frozen herring, "	0 03
Tubbees, "	0 04
Gold eyes, "	0 03
Blue fish, 4-lb., "	0 18
Mackerel, "	0 15
Red snapper, "	0 15
B.C. salmon (case lots 9c.), "	0 16
Halibut, "	0 08 1/2
"Halifax" brand salt cod, fish cakes 24-1's, "	0 11
"Acadia", " " " 20-1's, "	0 09
"Bluenose", " " " 20-1's, "	0 07
"Acadia", " " " 2-lb. boxes, "	0 09
" " " " 4-lb., "	0 09
" " " " shredded, 24 cartons per bx, "	2 00
" " " " bulk, in 15-lb. boxes, "	0 08
Large Labrador and Nfld salt herrings per 100 lb, "	5 00
per 20-lb. pail, "	1 20
Salt mackerel, in 20 or 30-lb. pails, "	0 12 1/2
Finnan haddock, in 15 or 30-lb. boxes, "	0 08 1/2
Smoked halibut strips, "	0 11
Kipperd gold eyes, per doz, "	0 50
Standard, per gallon, "	2 00
Select, "	2 15 2 25

Green Vegetables.

A car of fancy California celery has been received by a local house. Trade is of seasonable proportions. We quote:

Native onions, per lb.	0 02 1/2 0 03
Spanish onions, per case	1 75
Carrots, per bush	0 45
Beets, "	0 60
Turnips, "	0 35
Potatoes, "	0 75
Celery per case (7 to 9 doz)	6 50
(doz.)	1 00

Flour.

This is the quiet month in flour. Cutting by country millers is reported, but the big firms in Winnipeg are maintaining their prices. We quote:

No. 1, patent	2 90
" 2, " "	2 70
" 3, " "	2 10
" 4, " "	1 50

Breakfast Cereals.

Cornmeal is quoted lower for delivery in two or three weeks' time, but the lower-priced meal is not yet on the market. The decline is due, of course, to the large Western crop of corn. Rolled oats are unchanged. We quote:

Rolled Oats, 80-lb. sacks, per cwt	2 10
40-lb. " "	2 15
20-lb. " "	2 20
8-lb. " "	2 50
Cornmeal, in sacks, per cwt	1 50
in 1/2 sacks, "	1 55

Honey.

The market continues quiet and featureless. We quote:

Clover honey 1-lb glass, 2 doz. in case, per doz	2 00
" " 5-lb tins, 1 doz. in case, per tin	0 50
" " 10-lb tins, 1/2 in case, per tin	1 00
Fancy comb honey, per doz	2 50

MAPLE SYRUP.

We quote:	
Imperial brand, 1 gal., 6 tins case	5 75
" " 1/2 gal., 12 " "	6 00
" " 1/4 gal., 24 " "	6 50

Eggs.

Steady at former prices. We quote:

Eggs, fresh	0 26
finest glycerine pickled	0 24

(Packed in 25c. cases) which are not returnable.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

FOR SALE.

A THOROUGHLY established grocery business, in a thriving manufacturing town of 7,000 population. Stock all new. Other business interests will take our time after Feb. 1st, 1905. Address—Box 210, THE CANADIAN GROCER, Toronto, Ont. (4)

WINDOW FROST Defied—Secret for guarantee; boy can apply. Money back guarantee. Williams, 189 Jarvis, Toronto. (3)

SITUATIONS VACANT.

ASSISTANT EDITOR WANTED—Some one well acquainted with the grocery and provision business as assistant editor for THE CANADIAN GROCER at Montreal. State fully experience and salary wanted. Address, Managing Editor, THE CANADIAN GROCER, Montreal (2)

SITUATION WANTED.

FIRST-CLASS Salesman with large connection, traveling regularly between Port Arthur and Pacific Coast, is open for good side line. P.O. Box 502, Toronto. (6 eow)

BUSINESS CHANCES.

THE LOCATORS—W. B. Herbert, General Manager. The largest and oldest exclusive business brokers in the West. Address The Locators, 63 Merchants' Bank Building, Winnipeg.

TWENTY-FIVE THOUSAND—That is the amount required to purchase a grocery, boot and shoe and crockery business in the heart of Winnipeg. Annual business one hundred thousand. Established twenty-five years. Present owner retiring. The Locators.

GROCERY—On one of Winnipeg's leading thoroughfares, four thousand and half cash, making three thousand yearly. Splendidly built up trade; a snap to an experienced man. The Locators.

CONFECTIONERY—Situating about five minutes walk from the Post Office, Winnipeg. Nice little business; will run about eight hundred dollars, half cash. The Locators.

WESTWARD—That is the cry we hear. Are you one of the number to better your fortune? Write us for our free book of "Business Opportunities," and for any further particulars you need they will be cheerfully furnished. Address The Locators, 63 Merchants Bank Building, Winnipeg. (158)

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AD. WRITER—Smart, capable, practical, open to engagement. Williams, 189 Jarvis street, Toronto. (3)

IWRITE ADS—Send quarter, and few details, for sample ad. Williams the Advertiser, 189 Jarvis street, Toronto. (3)

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Baking Powder, Extracts, Etc.



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Stock Taking Days are *20*
Days of Judgment

to a great many lines in your store. You will find many lines that have been in stock a year; some lines two and perhaps three years. You have had these goods for this time, have paid for them, your money is tied up, they have decreased in value and so show a loss. With the two lines shown it will be next to impossible to get the above result. They are rapid sellers because the quality of the product is plain to be seen. They are clean, pure, wholesome goods, that can be sold at a moderate price with good profit.

York Jam Screw Top Jar, any fruit, cases assorted to order, 95c. doz.; 2 doz. to case.

Bengal Jam in pails; 7 lb. pail, per lb. 9c.; 14 lb. pail, 8c. per lb.; 30 lb. pail, 7½c. per lb.

THE "OZO" CO., Limited,
MONTREAL.

N.B.—We have an illustrated Price Current of our products that is certainly worth the post card that will bring it.



RETURNED
JAN 20 1905

"ACME" TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartons in a case, and in 50-lb. box.
TORONTO SALT WORKS, Toronto, Ont

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

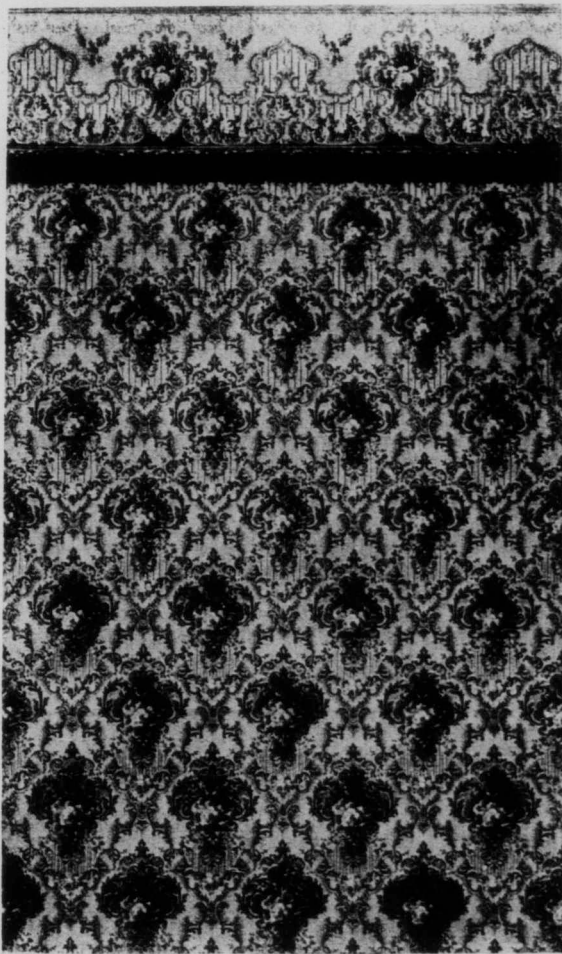
PAPERING THE FLAT.

WHEN the Hamlins found that it was going to cost \$40 to paper their five-room flat Mrs. Hamlin declared she would do the work herself and save half the money.

"Nice work you'd make of it," said her husband. "You'd just about get the whole place torn up and then expect me to help you out. I've signed a lease for two years and we'll go ahead and have it done and have it done right."

But Mrs. Hamlin was determined and finally her husband gave in, first making her promise not to expect him to help her. If you do undertake this thing, Sally, you've got to go through with it," he said. "Only I advise you not to try it."

She spent three days hunting for bargains in wall paper and at last she bought enough for the rooms for \$14. She got bargains too, even if they were not exactly what she

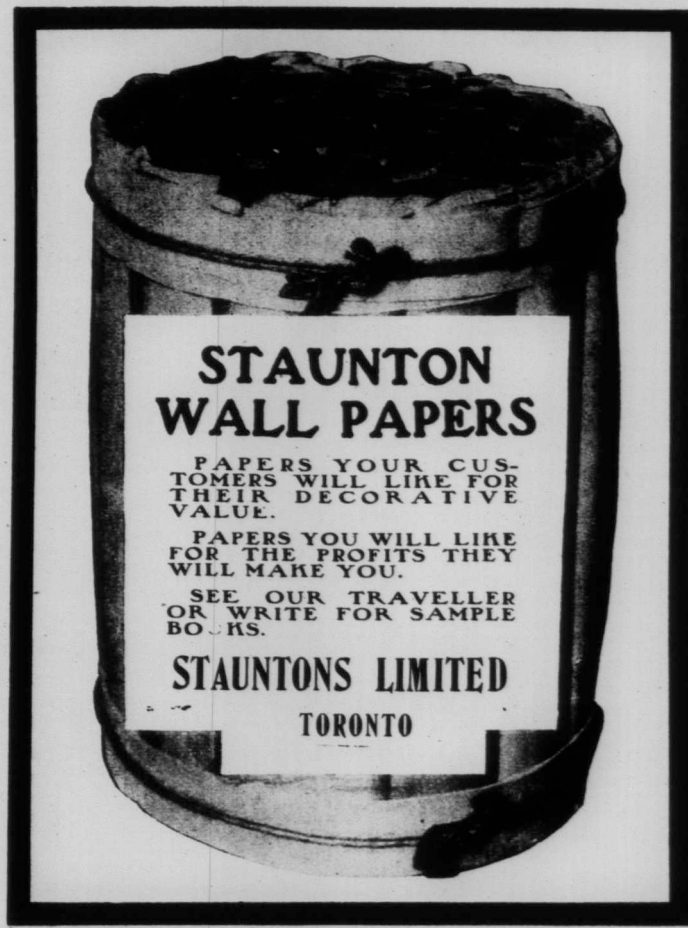


Shown by Stauntons Limited, Toronto.

had planned to buy. Anyway she was \$30 ahead—that is, she would be when the paper was on the walls.

She had no trouble in getting the ceiling tinted to her satisfaction and then she began to strip off as much of the old paper as she could. The first night she looked so tired that her husband relented and finished peeling off the paper himself. She was grateful for that assistance, but when he said positively that the walls would have to be sized Mrs. Hamlin felt he was an enemy to her peace. But she had set out to do the thing right and so she procured some glue and with the paste brush which cost \$2, she sized all the walls.

She made a great pail of paste, according to the directions of the good-natured paperhanger who had made the estimate on her rooms in the first place. The same man



let her have an old pasteboard, shears, knife and ruler. Mrs. Hamlin did feel a little guilty in borrowing these things when all she had bought of him was her paste brush, but then he seemed so perfectly willing to let her have them and even let his man carry them home for her.

She measured and cut her strips of paper without making a single mistake, and she was astonished herself that the paper went on so smoothly. It took her one whole day to bring two sides of the parlor to perfection, but then it was perfection, and she went to bed that night tired to the point of exhaustion, but happy.

She hurried through her morning's work, because she was anxious to finish the parlor that day. She opened the door at last and was in the middle of the room before she noticed anything strange. Then she simply stared, open-mouthed. Every strip of paper was loosened from the walls, and had either fallen flat to the floor or hung loosely in hideous bubbles and wrinkled.

It never occurred to this persevering worker that there was anything to do but to strip it all off, apply fresh paste, and once more brush it back on the walls. This she accordingly did, and also made good headway with the two remaining sides during the afternoon.

It was not without some feeling of anxiety that Mrs. Hamlin opened the parlor door the next morning. There was paper on four sides now to flop, to bubble, to wrinkle—and it had all happened! Clearly something was wrong.

She went out to interview the paperhanger who had befriended her. She brought him over to the house. He looked at the hanging paper and the wall behind it.

"No wonder your paper won't stick; that sizing is like varnish. Who told you to put that on?"

"That was Mr. Hamlin's idea," she said doubtfully.

The man made an estimate of the cost of completing the rooms as follows: Washing off size and papering five rooms \$30; new paper for parlor, \$8. Mrs. Hamlin told him to go ahead.

NEW IDEAS IN CROCKERY AND GLASSWARE FOR 1905-09

JANUARY is the month when traveling representatives from the leading Canadian crockery and glassware houses go the rounds of the retail grocery and general mercantile trades, booking orders in crockery and china for the season 1905-06. In order that the trade may be in the best possible position to buy intelligently, the Canadian Grocer has gone to the trouble of making a personal inspection of the different wholesale establishments, and has much pleasure in publishing the following suggestions concerning lines of china and glassware to be featured during the coming season.

In dinnerware, a line is being introduced to the trade, known as the Elite La Belle pattern in English semi-porcelain, with floral scroll decoration in three colors. Among the attractive features of this line, are its extremely low price, delicacy of finish, and light weight, reminding one of French china. A companion set bound to appeal to lovers of old fashioned china is a production of the original "Simon Pure" willow pattern in old blue and white. This line has the advantage of comparative cheapness and will on account of its distinctive character, prove a ready seller.

Following the craze for old patterns, an attractive reproduction of an old Yorkshire decoration, in red cherries, is shown in ordinary white earthenware. This line is comprised of separate pieces made up in assorted packages, and is one of the prettiest the writer has ever seen. It has such a clean, fresh and appetizing look, that it cannot fail to prove an irresistible attraction to the housewife. Perhaps its greatest merit, however, is its cheapness; "Cherry" pattern berry sets consisting of seven pieces selling to retail at 50c., separate bowls and salads, to retail at 10 and 15c., respectively, and cups and saucers, and plates, to retail at 10c. The grocer can make no mistake in featuring the cherry pattern. Big sales are reported already, attributable largely to the oddness of the pattern and the excellent value offering.

Hardly second to the Cherry pattern in attractiveness, is the "Baltimore" in rich cobalt centre, with yellow edge richly embellished with gold tracery. The same pattern is also reproduced in red and brown. The finish and general effect of the "Baltimore" pattern is excellent, suggesting hand painted decoration, and should ensure for it, a ready sale. It is sold only in separate pieces and small assorted sets like the "Cherry", and averages about 20 per cent. higher in price. It may interest the trade to know that one of the Toronto wholesale crockery houses is show-

ing no less than sixty-five lines of dinner sets in open stock to retail at from \$4.25 to \$9.50.

In fancy china, there are many beautiful designs in Royal Vienna and Bavarian china, one of the newest features being a Watteau decorative effect so fine as to be ordinarily mistaken for hand painted miniature work. This line is shown mostly in separate plates, bon bon trays, and cups and saucers.

"Prescut" Glass.

A NEW wrinkle in glassware, which promises to become very popular on the Canadian market during the coming season, is the celebrated "Prescut Glass," which has been ex-



Bon-bon dish in "Prescut" Glass.

RETURNED
JAN 13 1905

to Gowans Kent & Co

that it is one of the best cut designs that have yet been reproduced in pressed glass. A strong feature is the extraordinary brilliancy of the glass and the fact that the price is only about one-tenth that of real cut glass, while at the same time many of the qualities of the best cut goods are faithfully reproduced, namely, purity of color, good



Vase in "Prescut" glass.

weight and artistic design. The "Prescut" pattern should commend itself to every up-to-date merchant as it makes a medium-priced line between the extremes of cheap glass and cut glass, and at the same time leaves the dealer a good margin of profit.

Another line which was introduced to the Canadian trade last season and is going to be a strong feature this year is bright, fire-polished glass with gold decoration, made up in small assorted lots, containing pieces to retail at 15c. This line has already been distributed all over Canada where it has proved a wonderfully good seller. The 1905 assortment contains larger pieces of better pattern at the same price and is bound to beat the record of the preceding year. Gowans, Kent & Co., Toronto, handle both of these lines.

RETURNED
JAN 13 1905
Cut Both of Page 62
ans



E. W. Klotz, 24 Wellington Street West, Toronto

IMPORT HEADQUARTERS



See the latest

Elite LaBelle Dinner Ware

There are some lower-priced and many higher-priced lines to be had, but none quite as good value.

Another Gem!

Dark Blue Willow Dinner Ware

Modelled in the original quaint old shape of our ancestors. Prized by some, admired by many and now within reach of all.

German and Austrian

Samples arriving by every Steamer

Some important discoveries are made only after a long time of patient, intelligent search. Yet we cannot say that the public was slow in discovering the excellence, the superiority of

Blue Ribbon Ceylon Tea

The Red Label at 40c. is worth 50c., according to some.

THE **CASSIDY** CO. LIMITED
JOHN L. MONTREAL.

A Thing of Beauty

Is our strictly up-to-date

"Ivanhoe" Dinnerware

The Readiest Seller on the market.

Anticipate our traveller by a mail sample order, or if he has not heretofore called a request to do so will be appreciated.

CHINA GLASS LAMPS
BAR GOODS SILVERWARE OUTLERY

and everything in

CROCKERY

IF YOU WANT A GOOD THING WE HAVE IT

**DON'T
FAIL**



TO TRY A LITTLE LOT OF


"Bassett China"

You don't need to carry a **BIG** stock of it, as we keep it as an **open stock pattern** and can ship it promptly.

Only one merchant in a town can get it, -- a good profit is therefore assured.

✉ WRITE FOR CONTROL.

BARNARD & HOLLAND Co.
MONTREAL



CANADA: No better Country

MOTT'S: No better Chocolate

Leaders

MOTT'S PREPARED COCOA
in $\frac{1}{4}$ -lb. tins, 32c. per lb.

MOTT'S BREAKFAST COCOA
 $\frac{1}{2}$ -lb. tins, 35c. per lb.

MOTT'S COOKING CHOCOLATE
Elite, $\frac{1}{4}$ -lb blocks, 30c. per lb.


MOTT'S EATING CHOCOLATE
Diamond, 6s or $\frac{1}{4}$ s, 24c. per lb.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:

J. A. TAYLOR, MONTREAL R. S. MCINDOE, TORONTO JOS. E. HUXLEY, WINNIPEG.

STEWART'S



CHOCOLATES

A. J. STEWART LIMITED M'FRS.
TORONTO.

On the 31st day of December, 1905, we want to be able to say the following goods have by far the largest sale in Canada. We cannot do this without your help. Tell us how to get that. We will appreciate your advice.

JERSEY CREAM YEAST CAKES
JERSEY CREAM BAKING POWDER
SOCIAL ENGLISH BREAKFAST TEA—THE TEA OF QUALITY
OLD CHURCH PORK AND BEANS
OLD CHURCH KETCHUP

We want to give you the best goods. We want to give you good profits. We want to study your interests. Try us with a sample order by mail, as per memo. You will be pleased

1 Box J. C. Yeast Cakes.....	\$1 00
1 " $\frac{1}{4}$ J. C. Baking Powder.....	4 at 75c. 3 00
1 " 1 J. C. " ".....	2 at \$2 25 4 50
1 " 30 English Breakfast, $\frac{1}{2}$ lbs.....	30c. 9 00
1 Case 12-oz. Ketchup, Old Church.....	2 at \$1 00 2 00
1 " 16-oz. " " ".....	1 doz. 1 50
1 " 1-lb. Pork and Beans, Old Church, assorted.....	4 at 50c. 2 00
1 " 3-lb. " " " " assorted.....	2 at 95c. 1 90—\$24 90

We will prepay freight on this lot, and allow you a handsome cash discount. Try it.

**Manufacturers and
Canners**

LUMSDEN BROS.

**HAMILTON
ONT.**

1905 Will Be Better

1904 was a good year for us, and that means a good year for the grocers,—for their biscuit department. 1905 will be better.

Perfection Cream Sodas

are better known to-day than they were a year ago, and as a consequence, in better demand. More grocers sell them to-day than a year ago,—so 1905 is fuller of promise than was the beginning of 1904.

**THE Mooney
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.**

CANADIAN TRADE INQUIRIES.

THE following inquiries concerning Canadian trade have been received from the High Commissioner for Canada, London, England:

183. Inquiry is made for the names of growers of apples in Canada requiring representation in England.

184. A traveling representative of an English firm desires to get into communication with a Canadian canned goods house open to appoint an agent for the sale of their commodities in Great Britain.

185. Inquiry is made for the address in Canada of firms manufacturing oleo-stearine.

186. The names of a few good Canadian firms exporting butter boxes are asked for by a Belfast house buying large quantities from time to time.

The following inquiry for Canadian trade has been received from Melbourne, Australia:

8. A Melbourne agency firm, one of the largest distributing houses in Australia, with branches in all the principal cities, is anxious to secure samples and price-lists of unrefined cod and fish oils in large quantities.

Quotations, if possible, should be calculated upon the basis f.o.b. steamer New York, or c.i.f. and e., Melbourne.

The following inquiry concerning Canadian trade has been received at the Department of Trade and Commerce, Ottawa:

56. A gentleman now residing in Canada who speaks the Scandinavian language as well as German, desires to represent Canadian apple exporters in those countries.

The names of the firms making these inquiries with their addresses may be obtained upon application to the superintendent of commercial agencies, Department of Trade and Commerce, Ottawa.

Those desiring such information will be careful to give the office under which the respective inquiry appears and the number.



YOU ARE INTERESTED

in knowing how

E. D. S.

**JAMS
JELLIES
and
SEALED
FRUITS**

(IN GLASS)

are packed.

IN GLASS

They are put up in ¾ lb. and 1 lb. sizes.

IN WOODEN PAILS

7 lb., 14 lb. and 28 lb.

The Glass Jars are packed so that breakage is practically impossible.

**E. D. SMITH'S
FRUIT FARMS
WINONA, - - - ONT.**

COWAN'S COCOA Maple Leaf Label Our Trade Mark

**COWAN'S CHOCOLATE, CAKE ICINGS,
CREAM BARS,
and COWAN'S famous MILK CHOCOLATE
are absolutely pure goods.**

THE COWAN CO., LIMITED, TORONTO

Our Brands of Oranges and Lemons are giving great satisfaction, sales being away ahead of our most sanguine expectations.

They are as follows :

Rose, Anita and Don
in

Washington Navels

King Edward and Black Watch
in

Lemons

You cannot make any mistake in sending us your order.

McWILLIAM
Mc. AND E.
EVERIST

TORONTO, - - ONTARIO

The
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets. **TORONTO**

DRIED APPLES

We pay highest market prices for bright dry quarters and make prompt remittance.

The W. A. GIBB CO.

Packers and Exporters
5 and 7 Market St., **HAMILTON**

IN STOCK

New Figs **Spanish Onions**
Celebrated Camel Brand.

Jamaica Oranges Malaga Grapes
Bbls. or boxes.

If our travellers do not call on you, write, wire or phone your orders which receive prompt attention.

HUSBAND Bros. &
Co.

Wholesale Fruit and Commission Merchants.
22 Colborne St., **TORONTO.**

GREEN FRUITS

Canadian Apples in Australia.

THE Canadian export trade will be interested in hearing of the arrival of a trial consignment of British Columbia apples in Melbourne, Australia. The varieties comprised Spitzenbergs, Wealthies, Canada Reds, and Maiden Blushes. With the exception of the latter, which were bruised and "specky," the consignment arrived in splendid condition. Under existing freight conditions, which include transshipment at Sydney, it is considered by experts that "Maidens Blushes" are not good carriers, besides which they were deficient in color—an all-essential factor in securing good prices. The Spitzenbergs and Wealthies were exceptionally well colored and brought the highest prices.

SHIPMENTS SHOULD ARRIVE IN OCTOBER.

This first shipment of Canadian apples to Melbourne arrived at what proved, this year, a very opportune time, as supplies of Tasmanian apples were not available, and local fresh fruits had scarcely arrived—the season being fully a month later than usual. Such conditions may not, however, prevail again, but consignments to arrive in Australia in October and up to the middle of November should bring payable returns. There was not a sign of insect life in the British Columbia apples, while some thousands of cases of Californian were recently destroyed on arrival in Australia owing to being infected with the codlin moth.

New Canning Factory.

The report is current that on account of a disagreement between the canners and tomato growers a new canning factory will shortly be started in Hamilton. A company is being organized with \$50,000 capital.

Gold Medal for B. C. Fruit.

IT is a matter for congratulation in Canadian fruit growing circles that British Columbia fruit has been awarded the gold medal at the Colonial Fruit Show of the Royal Horticultural Society held in London, Eng., Dec. 12 to 15. Messrs. Garcia, of Covent Garden, probably the largest fruit firm in London, write complimenting the British Columbia fruit department on the excellent quality and condition of the apples shown at the Colonial Fair. They say that owing to the great distance of British Columbia from England, only two varieties of these apples are likely to give satisfactory remunerative returns to the grower or shipper, namely, Newtown Pippins and Spitz. The Garcia people are in the habit of receiving many thousands of boxes of Oregon Newtons, yearly, and express the opinion that B.C. fruit, if properly managed, can compete with Oregon fruit. They go so far as to ask to be placed in communication with some reliable people in

British Columbia with whom they can correspond concerning the prospects of B. C. fruit in the English market. The scheme of packing Oregon Newtowns should be copied exactly, since these reach the English market in splendid condition.

A Souvenir to the Trade.

The Canadian Grocer is in receipt of a handsome leather-bound memorandum book and card case combined from Eben James, apple exporter, Toronto. It has been made especially to suit the convenience of the fruit dealer and should be in the possession of every member of the trade.

Grenoble Walnuts.

Walnuts are the second most important article of export from Grenoble. The harvest of 1903 was above the average and produced about 28,000 bales of 100 kilograms each (6,172,880 pounds) of unshelled nuts and 30,000 to 35,000 cases of 25 kilograms each (1,652,700 to 1,928,150 pounds) of shelled nuts or walnut kernels. This year the harvest, by reason of the long summer drought and exceptional heat, is but little above half the average, though the nuts are of excellent quality. This has caused prices to rule somewhat higher, the more so because, owing to continued rains, the California crop is also shortened.

In answer to frequent inquiries as to the extent of the walnut crop in France, the following approximate estimate is of interest to the trade:

Production of walnuts in France, 1900 and 1901.			
Year.	Kilograms.	Pounds.	Value.
1900.....	72,529,700	159,900,590	\$3,648,616
1901.....	87,699,800	193,343,832	3,827,178
Exports of walnuts from France, 1900 to 1902.			
Year.	Kilograms.	Pounds.	Value.
1900.....	17,113,000	37,727,700	\$1,369,000
1901.....	20,849,800	45,965,988	1,668,000
1902.....	11,297,200	24,906,064	903,800

Poor Apple Season.

While the apple shipments from Canadian and United States ports to Great Britain to the present time are a million barrels less than a year ago, 1,524,957 in 1904, against 2,546,141 in 1903, the season has probably been the worst since 1896, owing to the superabundance of the British and continental crops of apples and small fruit, in fact in many districts in England apples were never picked, the market not warranting the local freight, and had it not been for the well-established channels of trade it would have been impossible on many occasions for shippers of Canadian and United States apples to have realized freight and charges.

To-day there are held in Canada approximately 125,000 barrels for export. In the United States there are probably

3,000,000 in store, a large proportion of which will be consumed in the local markets, and with the exception of Maine and New England districts the exports will be light unless the British markets become more favorable.

There is not much probability of a high range of prices ruling in British apple markets from now on as there will be no shortage of fruit, and should shipments fall off (which might be caused by a preceding slump), it will be difficult to make English buyers pay a high figure when they have been used to cheap apples all season, especially in view of the fact that early vegetables will soon be arriving on the British markets together with heavy supplies of oranges.

Price of Tomatoes Fixed.

The Hamilton District Tomato Growers' Association, at a general meeting last week, discussed the contract price of tomatoes for the season 1905. The growers contended that it was impossible to make any money growing tomatoes at twenty-five cents per bushel, and requested the canners to raise the price for the coming season to thirty cents.

In view of the unsatisfactory nature of the answers received from the canners, the Association decided to raise the price for the season of 1905 to thirty cents per bushel.

A motion was made and carried that the name of the Association be changed to read "Tomato and Fruit-Growers' Association," the idea being to widen the scope of the Association so as to include fruit growing interests. The executive of the association was also empowered to establish branches in every district of Ontario in which tomatoes are grown.

Apples for Scandinavia.

E. Sontum, writing to the Department of Trade and Commerce, Ottawa, on trade conditions in Scandinavia, says there is a market for Canadian apples in Norway, Sweden and Denmark, if exporters will send the best fruit. Baldwins are the most acceptable variety, and are worth \$10 a barrel when the \$2 duty is paid.

Fruit Notes.

The apple storage warehouse in Brighton, Ont., belonging to W. Wade, was destroyed by fire on Jan. 7, together with two thousand barrels of winter apples.

Eben James, apple exporter, Toronto, representing Woodall & Co., London, England, and managing director of the Cold Storage and Forwarding Co., Toronto, has moved his offices from the Board of Trade Building to Room 103 Union Station.

O. Brown, of Vancouver, has gone into the fruit business in partnership with the Earl of Aberdeen, formerly Governor-General of Canada, who is the owner of a large ranch in the Okanagan district. The new enterprise is to be known as the Oscar Brown Co.

Dutch Sett Onions

We are prepared to offer for March delivery some very choice Yellow Dutch Setts We anticipate a very heavy demand owing to the scarcity of onions generally.

WE ARE BOOKING ORDERS WRITE US FOR PRICES

Samples on Application.

"BRONCO BRAND" NAVEL ORANGES

CALIFORNIA'S FINEST FRUIT

Fresh car due Monday.

Prices right.

WHITE & CO., Toronto

WHOLESALE FRUIT, FISH AND PRODUCE

W. B. STRINGER
J. J. McCABE

ORANGES :: LEMONS

61 Front E.,
Toronto.

There is always a place for something better than that which has been produced. Mexican "Star" Oranges, California "Signal" Navels, Messina "St. Nicholas," "Kicking" Lemons. Fill that place. Ask us for prices.

Fruit **W. B. STRINGER & CO. Brokers**

DIAMOND BRAND MAPLE SYRUP

Not the lowest price, but the highest quality.

SUGARS LIMITED
MONTREAL.

Jan. :: CALIFORNIA NAVEL ORANGES :: 1905

Are now at their *best*, and *big* sellers. **TWO (2) CARS ARRIVING THIS WEEK** and prices right. **EXTRA FANCY FRUIT**, all sizes. Also car **FANCY BANANAS**, due Thursday.

Send us your orders. They will have our prompt attention.

Phones: 114, 189 | **HUGH WALKER & SON, Guelph, Ont.** | Night phone: 245



This design a guarantee of quality.

"CRYSTAL" BRAND VEGETABLE PARCHMENT

TASTELESS, ODORLESS, WATERPROOF, PURE, CLEAN, JUST RIGHT FOR BUTTER WRAPPERS

SAMPLES AND PRICES FOR THE ASKING.

CANADA PAPER Co.
Toronto LIMITED Montreal

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.

INGERSOLL

Established - - 1886

HOMER REID

MEAFORD, ONT.

Wholesale dealer in and manufacturer of

EVAPORATED APPLES

Write for prices.

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778.

Bond 28.

**YOU
KNOW
YOU SHOULD**

**SELL
Royal
Household**

**THERE'S
MORE BREAD
TO THE
BARREL**



**BETTER
RESULTS
TO YOUR
CUSTOMER**

AND BETTER BUSINESS TO YOU

**IT'S THE NEW FLOUR MADE IN THE NEW WAY
AND**

IT'S GOOD FOR BREAD OR PASTRY

FLOUR AND CEREAL FOODS

The Grain Situation.

THE Canadian grain market has been exhibiting signs of increased activity during the week, prices showing an advance both in Manitoba and the East. Considerable export business is reported in low-grade Manitoba wheat and flour, some of the latter of which is being shipped via New York. The domestic milling trade continues without special feature, and the flurries in grain are largely owing to the manipulations of speculators. It is thought by those conversant with the grain trade that the new regulations regarding the drawback on wheat entering the United States will have no ultimate effect on the price of Canadian wheat unless it be to create two bidders, namely the American as well as the Canadian miller, instead of one as heretofore. Another thing to be kept in mind is that the acreage of wheat in the United States is bound to be largely increased on account of dollar wheat ruling the market. U. S. Congress, moreover, is discussing a bill which proposes to admit Manitoba wheat into Minnesota and the Dakotas free of duty for seeding purposes. Such a measure would unquestionably have a stimulating effect on the Canadian article.

Wheat on passage to the United Kingdom at the present time totals 19,680,000 bushels, to Europe 8,640,000 bushels. Corn to the United Kingdom totals 5,600,000 bushels, and to Europe 10,480,000 bushels. The world's wheat shipments on Jan. 9, 1905, totalled 5,620,000 bushels, as compared with 6,855,165 bushels on Jan. 11, 1904; distributed as follows: America 1,412,000 bushels, Argentine 272,000 bushels, Australia 221,000 bushels, India 1,672,000 bushels, Russia 2,040,000 bushels.

The British grain markets have been dull for the week and the tendency, generally, is downwards. Supplies and crop reports are keeping buyers indifferent. The dominating factor which is influencing the market abroad is dread of the consequences which the impact of the new Argentine crop will have as soon as it begins to move in real earnest. If it were not that importers in Europe were well stocked it might be fairly safe to take this opportunity in order to buy, since it is almost invariably safe to buy when shippers first commence to offer a new crop freely; but with a stock of 15,000,000 quarters visible in commercial channels in Europe, the effective buying power is restricted.

It must not be overlooked, however, that from 3,000,000 to 4,000,000 quarters which Argentine may be expected to ship during January and March, 1905, will be wanted in addition to a part of present millers' and merchants' stocks.

Last year the market had to submit to similar treatment, while concurrently North America was engaged in market-

ing 1,000,000 quarters, and it is hard to conceive how importing countries could dispense with prospective Argentine supplies this season.

Limit of Wheat Production in U.S.

WILL the United States soon reach the period when her wheat yield shall not be sufficient for home consumption? asks H. V. Jones in The Northwestern Miller. This is a practical question that has been called out by developments of the last three years, during which time the export flour trade of the United States has been practically eliminated.

A little of trade reminiscence will help to set out the wheat situation clearly. Wheat was selling at Minneapolis in the Spring of 1903 at 70 cents, following a production for the United States in 1902 of about 680,000,000 bushels. The crop of 1903 was 50,000,000 bushels less than in 1902, and this decrease of yield was taken from the export surplus of the country. The reduced surplus advanced the price of wheat to one dollar with the average price for the year holding in the nineties for contract grade.

In 1904, we have a yield in the United States estimated to be 100,000,000 bushels less than in 1903, which leaves the current crop with only a small export surplus, not including wheat brought in to the crop from the previous year. The prospect of so small a surplus, with the realization of a production in parts of several states below home needs, has forced the price of wheat to a point that has stopped free wheat and flour export from the United States.

It is this abnormal situation that has brought out the suggestion that the United States is about to become an importing country. This conclusion would seem to be premature, when all the governing facts are considered.

The United States has raised this year close to 525,000,000 bushels of wheat and has 82,000,000 of people to feed. The food, seed and stock requirements are 525,000,000 in round figures, a little more or less, according to the stocks the farmers hold at the end of each crop year, which in the United States is computed on July 1, as an average date between Winter and Spring marketings. In other words, while the figures above home food and seed needs may show an amount available for export, this amount is never sold out clean, hence an allowance must be made for supplies in bins in the item of home needs just as much as if that amount entered actually into home consumption. There will be a bin surplus every year.

With this item included, 525,000,000 bushels is a proper total to allow for the needs of the United States. This year the country produced about its needs on this basis. The government places the yield 25,000,000 in excess of

this total in its preliminary estimate of yield. This reduces the surplus for export on this crop to the total brought into the current crop year on July 1, 1904, and which did not exceed 50,000,000 to 60,000,000 in all probability.

With this statistical showing we can understand why contract wheat has been selling in the United States since the last crop at an average of \$1.15. The demand for wheat from all sides of the country forced up the price and led to the hasty conclusion by many that the United States has to withdraw from the flour and wheat export trade. Such a conclusion is not a surprise when we recall that as late as 1902, the United States exported 225,000,000 bushels of wheat and flour. To have that item eliminated, suddenly brought the milling trade to a new proposition.

The increase of population in the United States is increasing home needs yearly, and in a few years that country may disappear from the list of grain exporting areas. But this will not be realized immediately. It is probably several years away.

The wheat acreage of every country fluctuates, as does the yield. In 1881, the United States had a wheat acreage 3,700,000 larger than in 1895; but it now has an acreage 10,000,000 larger than in 1895. A few years back the Ohio valley was a heavy producer of wheat. Now the states of Michigan, Ohio, Indiana and Illinois scarcely produce a surplus above bread and seed. Production in the meantime has moved into Oklahoma, Kansas and Nebraska, the northwestern Spring wheat states and into the Puget Sound country.

The present area can produce 100,000,000 bushels in excess of its yield in 1904. It has been realized and would have been this year, had not unusual rainfall in the southwestern states about July 1, and rust in Nebraska and the northwestern states in July and August caused heavy loss. The wheat had nearly matured when flood, rains and disease cut off fully 100,000,000 bushels. Had the yield in prospect been secured, the United States would have realized a surplus of 100,000,000 to 125,000,000 bushels for export and would have continued this year in the export business, with the price of wheat on a more normal basis.

On account of the steady reduction in stocks carried over July 1, into the new crop, the country needs to raise from 625,000,000 bushels up to be able to compete advantageously in Europe with the wheat from other exporting countries. Barring occasional accidents, such as interfered with the product this year, this total can be raised for several years.

Flour Inspector for Manitoba.

Mr. D. Horn, chief grain inspector for Manitoba, received the appointment of



HAPPY

You know the Premium Plan that accompanies the sale of

Orange Meat

—how that we give Silver Spoons and other things for coupons returned.

Well—we could show you more letters from happy children—not all of them black—than you would have time to read. These children are after the Premiums but every now and then one stops to tell of the goodness of our breakfast food.

Means something, grocers—to you.

The Frontenac Cereal Co.
Limited.
KINGSTON, ONTARIO.

inspector of flour and meal for the same territory in accordance with a request of the Winnipeg Board of Trade and the desire of the British dealers to be able to buy the flour of small western mills on inspection.

The latter feature of the Canadian export flour trade was laid before western grain and flour milling interests last Fall by the agent of a large British flour commission house who visited this country, looking into the ways and means of increasing the export flour trade between Great Britain and the West. Mr. Horn's appointment is especially suitable as Mr. Horn has had practical experience in milling in both countries. The inspection has nothing to do with the ordinary trade in flour since it is not compulsory, merely giving the smaller millers a better opportunity of placing their flour on the British markets.

Canadian Wheat in Duluth.

THE first shipment of Canadian wheat to be delivered to Duluth this crop year, consisting of about 5,000 bushels, has reached that city. The cargo has been placed in bond where it will remain until the opening of navigation for exportation to Liverpool.

The recent shipment is the first to go to Duluth for about a year and a half. Since the construction of the elevators at Fort William and Port Arthur comparatively little Canadian grain has been received at the American head of the lakes. The wheat which was shipped to Duluth this year, however, is grown in territory that is not tributary to the Canadian lines running to the Canadian head of the lakes. It was raised in Manitoba and hauled by teams across the boundary to Sherwood, N.D., where it was loaded by the Soo road. It eventually sought its only water route by the way of Duluth.

It is expected that considerable of the Canadian wheat will be sent via Duluth this year. The elevators at Port Arthur and Fort William, it is said, will hardly care for all the grain grown along the lines of the Canadian roads. Wheat which has formerly been hauled a long distance to the Dominion carrier lines will probably be taken across the line and delivered to roads with direct access to Duluth.

Australian Wheat Crop.

Preliminary harvest estimates for this season have recently been published, but at the present time, calculations are misleading, and at the best can only be taken as approximate. The season is nearly a month later than usual. The three wheat exporting states: Victoria, South Australia and New South Wales are estimated to produce an exportable surplus of 21,000,000 bushels, which is less than half of last season's surplus available for over-sea shipment. If present weather conditions continue for another month, the estimates are likely to be increased.

Since the opening of the present season, at the beginning of December, 1903, the exports of Australian wheat and flour to over-sea destinations have (reducing the flour to the equivalent of wheat) reached the total of about 38,000,000 bushels of wheat, about 30,500,600 bushels being for Europe, 5,665,000 bushels for South Africa, 571,000 bushels for South America, and the balance (1,264,000 bushels) for various other

destinations. This season's exports to date represent an aggregate value, at port of shipment, of about £6,500,000. Making allowances for the quantity unfit for over-sea shipment the surplus of f.a.q. old wheat available for export is now estimated at—in the vicinity of—5,000,000 to 6,000,000 bushels.

To Change Grading of Manitoba Wheat.

Members of the Manitoba Grain Growers' Association are discussing the advisability of making some radical changes in the present system of grading wheat. There is general dissatisfaction among farmers in the Canadian West at the multiplication of grades and the wide range of prices between each, practical tests having proved that there is no corresponding difference in the milling value of wheat. It is felt that unless some means can be devised by which the spread between grades will be much lessened, it will be in the interests of the farming community to have the grading system abolished, and wheat bought and sold on sample according to its milling value. The weak features of the present system have become particularly noticeable during the past few months, when Manitoba wheat exported to the United States had to compete on an even basis with the American article owing to marked differences in grading. It is probable that remedial legislation will be passed at the next session of the Dominion Parliament.

King's Food.

The Robt. Greig Co., Toronto, are putting a new cereal food on the market under the name of "King's" food. It is put up in three-pound packages, each one of which contains a glass dish, and retails for a quarter. Mr. Greig reports that the new food is a great seller and that 4,000 doz. were sold even before the labels were made.

Flour Goes to the Tropics.

One of the most curious and interesting features in connection with the Canadian export flour trade during the past three years is the increasing demand for flour in 50-lb. sealed tins. Canadian millers do all their business through a middleman and have no knowledge whatever as to the ultimate destination of their products. It is surmised that the flour goes somewhere south of the tropics.

To Abandon All Coupons.

The H-O and Force companies have announced their decision to abandon the cash feature of their premium plan in selling food products, following the lead of the American Cereal Company.

Cereal Notes.

The third annual meeting of the Manitoba Grain Growers' Association was held in Brandon on Jan. 8 and 9.

C. C. Castle, warehouse commissioner, has instituted criminal proceedings under the Manitoba Grain Act against T. H. Kellett, of the Winnipeg Grain Exchange, for trading as a grain commission merchant without a license.

Mr. W. C. Caldwell, representative of North Lanark in the Ontario Legislature, is dead. Mr. Caldwell will be remembered by the trade as the proprietor of a woolen and grist milling business in Lanark.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

RICE IN POCKETS

The grocer who is ever on the alert for the best things will assuredly take kindly to our Pocket Rice.

Order a bale—100 lbs.—from any distributor.



In 1-lb. and 3-lb. pockets



In 1-lb. and 24-lb. pockets.

DISTRIBUTORS

TORONTO	HAMILTON
Eby Blain Co., Limited	Balfour & Co.
Davidson & Hay, Limited	W. H. Gillard & Co.
Warren Bros. & Co.	Lucas, Steele & Bristol
James Lumbers	
LONDON	
A. M. Smith & Co.	E. Adams & Co.
Elliott, Marr & Co.	Lind, Kerrigan & Co.

ORME & SUTTON RICE CO.,

MILLS: NEW ORLEANS.

104 WALL STREET NEW YORK
 BRANCH OFFICES: Philadelphia, Bourse Bldg.
 Toronto, J. S. Donaldson & Co., 50 Front St. E.

Wm

beg to call the attention of the trade to the fact that we have the most modern machinery for manufacturing the following goods:

Rolled Oats
 Gran. Wheat
 Gold Dust
 Family Oatmeal
 Ground Wheat
 Sd. and Gr.
 Oatmeal



Pot and Pearl
 Barley
 Ground Oats
 Flaked Wheat
 Split Peas
 Pea Meal
 Ground Corn
 All kinds
 of Feed

Consequently the goods are the best in the market.

PHONE, WIRE OR WRITE US FOR QUOTATIONS.

PROMPT DELIVERY IN MIXED OAR LOTS OR OTHERWISE.

LETTER ORDERS A SPECIALTY.

WM. McCANN MILLING CO., OFFICE and MILLS FOOT JARVIS STREET Toronto

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

New British Tobacco Duty.

LIVERPOOL being the chief port of entry, and a point of distribution for United States tobacco in Great Britain, it is natural that there should be much concern here as to the effect (favorable or otherwise) of the new additional duty of 6c per pound on 'stripped' leaf," writes the U. S. consul residing in Liverpool, Eng.

The tobacco trade of Great Britain in all its branches—importing, manufacturing, and selling, wholesale and retail—has been much unsettled during the past two or three years, and now this new duty has introduced an additional disturbing influence. Opinions vary considerably as to the effect of the new duty in both Great Britain and the United States. A few days ago the London Times conspicuously published the following:

"We have received from an American correspondent a communication in which he explains the effect which the change in the British duty on tobacco has had on the trade in the United States. An arrangement whereby stripped tobacco comes into this country at 3s 3d (79c) per pound, whereas unstripped comes in at 3s. (73c) per pound, has brought the ofial to this country in the shape of the stem. The stem was formerly taken out of the tobacco in the United States and left there. It was the raw material of valuable commercial products, and before the duty was changed he himself had a contract for \$15 a ton for stems to be hauled away from the factory door by the purchaser.

"Since the change in the duty the contract has become valueless, as there are no stems to be sold, and the trade in this material has passed to England. The ofial is now being ground into powder in Liverpool. From this ofial used to be made in the United States (1) germicide powder for sheep washing and for horticultural purposes; (2) a liquid extract of nicotine chemically extracted and shipped to Germany; (3) snuff. The point our correspondent wishes to emphasize is that the importation of the stem into England has created a new industry here, as labor is required to strip the leaf on this side."

The above has been widely reprinted in the English press, particularly in the Liverpool district, and other tobacco centres. Some papers have treated the matter from the fiscal standpoint—that is, the claim has been made that the additional duty of 3 pence (6 cents) on "stripped" leaf as against "unstripped" is really the thin edge of a system of discriminating protective duties on articles wholly or in part manufactured, as against the raw material; and the result of this new tobacco duty, as alleged by the American correspondent of the Times, in creating a new industry in this country, is held to be a vindication of the wisdom of the new duty.

With the object of getting at the actual facts of the case, the Times article was submitted to one of the best-known and largest firms in the United Kingdom importing American leaf tobacco. This firm replies in writing as follows, and it will be observed that it does not agree altogether with the American correspondent of the Times, at least so far as the present situation is concerned:

"There is no new industry. The making of germicide powders is a very old industry, and whether the manufacturers will get their tobacco ofial any cheaper in consequence of increased stemming in this country remains to be seen. No increased stemming to any extent has yet taken place, nor will it until the stock of strips in Great Britain is exhausted. Manufacturers of germicide powders in America who have been getting tobacco stems, which they call 'the raw material of valuable commercial products,' may well cry out about the decrease in the supply of stems, in consequence of shippers in Virginia and the Carolinas not making strips for sale in Great Britain out of the crop now being sold, for hitherto stems have been made in such quantities that they have had no value, as indicated by the price, \$15 per ton. People will not buy leaf tobacco at from 6 cents to 25 cents per pound to pull the stems to sell at one-third of a cent per pound to makers of germicide powders.

"In the West, Kentucky, Clarksville, etc., the scarcity of stems can not yet have been felt, as the strips were made out of the 1903 crop before the duty was raised, and the 1904 crop has not

yet been marketed. No doubt the holders of stems would not continue to give them away, when they anticipated no stems being made. Stems being of no value, the cost of tobacco and labor in stemming was added to the strips, which made strips so much dearer. If strips can be made in Great Britain with ample drawback for duty on the stems returned into bond, and these stems be of value for any purpose, then the strips made in Great Britain will be relatively cheaper than those made in America. If the scarcity of stems in America should compel manufacturers of germicide powder to pay the first cost of the stems, then American stemmers would be able to send strips to Great Britain at a price that would enable English manufacturers to buy American-made strips and pay the extra 6 cents duty."

Unique Window Display.

Nowadays when there is so much to distract the public attention, it takes considerable ingenuity to secure some novelty for a store window which will cause people to stop and take particular notice of what the window contains.

A store in the Monument National Building, Montreal, which has achieved striking success in this way is 210 St. Lawrence street, which is the premium department of the manufacturers of "Bobs" plug chewing tobacco.

The last attraction in this window was a miniature electric railway in perfect operation, with an illuminated car traveling at full speed, the power being

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

It's Just Like This

We are making Cigars that we **know** to be the best at the money made. So positive about this are we that we back up our convictions with our money. No dealer can lose on Payne's Cigars—need ever cut their price. These Cigars are fully advertised, and as a consequence are well known. They are the safest Cigars and the most profitable. Then how can you ever pass over our standing offer?

1000 Cigars, express paid. Money back
for unsold stock at the end of 3 months.

Our **PEBBLE** (5-center) and **PHAROAH** (10-center) should form a part of every order.

J. BRUCE PAYNE, LIMITED, Mnf'rs., Granby, Que.

Feb. 3, 1905.

"There's nae muckle o' him, but there's a deal in him."

The 10-cent Size of T & B Smoking Tobacco

is not a very big piece of Tobacco—just the usual 10-cent size—but there's a great deal in it. Countless smokers are ready to affirm this.

GEO. E. TUCKETT & SON CO., Limited, Hamilton, Ont.

derived from a motor. This car is an exact model from a peculiar system which is in actual operation in Germany.

New Tobacco Advertising.

A hundred dollar bill is such a tempting morsel that the wide-awake seeker of publicity has utilized the bait for advertising purposes. The use of money as an ad. is not new in itself, but there are always new settings for the rarest gems. The Irving Cigar people, Hirsch Sons & Co., have adopted a "roll" ad. that is attracting attention all over the Dominion. They have an exact fac simile of a roll of bills with a green bill outside bearing the figures "100" in bold letters. So thick is the wad that one is impressed with the appearance of money and not with the fact that the hundred refers to numbers, not dollars. Within the roll is a list of the Irving

premiums. The whole is nicely printed and in every way a credit to the firm.

News of the Trade.

There is talk of a new tobacco manufacturing industry being started near Chatham, Ont.

Mr. J. M. Fortier, cigar manufacturer, Montreal, left on Jan. 4 on a business trip to Cuba. While away he will select and receive some of the late crop of fine Havana tobacco.

**McDOUGALL
BATH BRICK**

Specify them in your orders.
The best in the world.

D. McDOUGALL & CO., Glasgow, Scot.

**SWEET
CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

**Royal Egyptian
Cigarettes**

Rich in Flavor

Copious in Value

Great Sellers

All First-class Grocers should have them

J. M. Fortier, Limited, Manufacturer, Montreal

SMOKING

**Tonka
Solid Comfort
Pinchin's
Hand Made**



**CALPIN'S
Tobaccos**

the grocer a bet-profit, besides isfying the ex-e demands of customers. It n this account t every grocer uld sell them.

**McAlpin Consumers Tobacco Co.
Toronto Limited**

CHEWING

**British Navy
King's Navy
Beaver
Apricot**



THE METROPOLITAN BANK

CAPITAL PAID UP	-	\$1,000,000.00
RESERVE FUND	-	\$1,000,000.00
UNDIVIDED PROFITS	-	\$103,047.79

DIRECTORS :

REV. R. H. WARDEN, D.D.,	-	President.
S. J. MOORE, ESQ.,	-	Vice-President.
D. E. Thompson, Esq., K.C.,	-	of Thompson, Tilley & Johnston.
His Honor W. Mortimer Clark, K.C.,	-	Lt. Gov. Province of Ontario.
Thos. Bradshaw,	-	Vice-Pres. Imperial Life Assce. Co.

HEAD OFFICE, - TORONTO, ONT.

W. D. ROSS, General Manager.

SAVINGS BANK DEPARTMENT open at all Branches, and interest allowed at best current rates on deposits of one dollar and upwards.

Statement of the Affairs of the Bank as at December 31st, 1904.

LIABILITIES.		ASSETS.	
Capital Stock paid up..	\$1,000,000.00	Specie and Dominion notes	\$ 404,595.85
Reserve Fund	\$1,000,000.00	Deposit with Dominion Government for security of note circulation	28,464.62
Rebate on Bills Discounted	11,365.44	Notes of and cheques on other banks	329,285.33
Balance of Profit and Loss Account, carried forward	103,047.79	Balances due from other banks in Canada	322,375.41
	-----	Balances due from agents in United Kingdom ..	9,756.90
	1,114,413.23	Balances due from agents in foreign countries ..	105,797.74
Notes of Bank in circulation	892,777.50	Railway and other bonds, debentures and securities	505,828.13
Deposits not bearing interest	549,875.55	Call loans secured by bonds, debentures and stocks	566,042.42
Deposits bearing interest (including interest accrued to date)	1,525,742.74		-----
Deposits by other Banks in Canada	113,008.22		\$2,272,146.40
	-----	Current loans and discounts	2,834,352.60
	3,081,404.01	Notes and bills overdue (estimated loss provided for)	5,847.93
		Bank premises, safes and office furniture	82,889.98
		Stationery, etc.	580.33

			2,923,670.84

			\$5,195,817.24

			\$5,195,817.24

FINANCE AND INSURANCE

ANOTHER entirely satisfactory report was presented to the shareholders of the Bank of Montreal in annual meeting assembled on December 5. Its principal features included an increase in deposits bearing interest of \$13,265,000, an increase of call loans of \$9,143,000, an increase in current loans of \$6,699,000, and a decrease in the balance due by agencies of the bank and other banks outside Canada of \$4,114,000. The bank's profits for the year ending October 31 were, after deducting charges of management, and making full provision for all bad and doubtful debts, \$1,609,207.95, out of which was paid \$1,400,000 in dividends at the rate of ten per cent. per annum, leaving \$209,207.95, which added to balance of profit and loss account of \$373,988.06, carried forward from the year ending October 31, 1903, gives a balance carried forward for this year of \$583,196.01. In a nutshell, the bank earned ten per cent. on its paid-up capital of fourteen million dollars, and has been able to add two hundred thousand dollars odd to profit and loss account.

* * *

THE decision of the Canadian Bank of Commerce to increase its capital stock from \$8,700,000 to \$10,000,000 draws attention to the great increase in the business of that institution and also indirectly to the remarkable position of nearly all the banks of the country. At the present moment the capacity of Canadian banks is being taxed as never before. Their combined capital is barely sufficient to handle the country's business, and the action of the Bank of Commerce in increasing its capital is no doubt but the first step of several that will shortly be taken for the increase of the banks' capacity. It is freely stated that at least two other banks will make a similar move at the end of the year and perhaps others will follow. The two mentioned at present are the Dominion Bank, which is expected to issue \$1,000,000 new stock, bringing its capital up to \$4,000,000, and the Standard Bank, whose capital has hitherto been \$1,000,000.

* * *

THE statement of profit and loss and the general statement submitted to the shareholders of the Eastern Townships Bank at the annual meeting is a highly satisfactory one, the net profits for the year amounting to \$306,968, which is equal to nearly 12 1-2 per cent. In addition to this there was the sum of \$22,995 premium paid on new issue of capital stock and \$27,647 balance at credit of profit and loss brought forward from last year, making a total of \$357,611. Out of this, two half-yearly dividends at the rate of 4 per cent., making 8 per cent. per annum, were allotted to shareholders; \$50,000 was transferred to rest account; \$40,000 was applied to the reduction of value of assets, and \$40,000 in reduction of bank premises and furniture. This left a balance of \$30,217 at the credit of profit and loss.

NOTES.

A branch of the Sovereign Bank was opened at Galt on December 13.

Mr. W. J. Stark is the manager of the new market branch of the Sovereign Bank in Toronto.

Another branch has been opened by the Canadian Bank of Commerce, this time in Claresholm, Alberta. This makes the 112th branch of this large Canadian institution—106 in Canada, 5 in the United States and one in London, England.

The annual statement of the Bank of Toronto for the year ending November 30, 1904, shows a fine increase in net profits, due, partly at least, to the enlarged capital. The net profits, after making due provision for possible losses, are \$445,425, or nearly 15 per cent. of the capital stock. The rest account has been added to by \$145,570 during the year, and is now \$300,000 in excess of its paid-up capital of \$3,000,000.

The Canadian Manufacturers' Association have appointed the following gentlemen as the permanent committee on insurance for the association: P. H. Burton, W. B. Tindall, P. W. Ellis, W. P. Gunhy, Richard A. Donald, J. P. Murray, C. N. Candee, J. W. Cowan, A. Jephcott; R. M. Bertram, Montreal; C. B. Gordon, C. C. Ballantyne, Col. J. H. Burland, W. A. Candle, F. H. Whitton, Hamilton; Col. W. M. Gartshore, London; Geo. E. Amyot, Quebec; Geo. McAvity, St. John; T. M. Cutler, Halifax.

The Canada Trust Co., Limited, with a capital stock of \$250,000, has received letters patent of incorporation under the Manitoba Joint Stock Companies Act. The objects of the company are to carry on the business of a trust and loan company, to advance money on real estates and other securities and to act as financial agents for individuals and corporations, etc. The head office will be in Winnipeg. The promoters of this company are well known residents of Portage la Prairie and Winnipeg, and the provisional directors include the names of H. Armstrong, M.P.P., E. Anderson, J. Cornvn, E. J. O'Sullivan and H. J. Hardy.

ESTABLISHED 1874

JOS. B. REED & SONS

Insurance, Toronto

ADVANCED METHODS

Our Insurer's Advice Sheet system.
 " " Safe Deposit Vault.
 " " Bond (guaranteeing our work).
 Free of cost to our customers.

ABSOLUTE SECURITY

We represent the strongest and best companies in existence.

Write for our pamphlet illustrating the superior advantages of our office and methods.

WESTERN ASSURANCE COMPANY.

Incorporated 1851

FIRE AND MARINE

Head Office
Toronto, Ont.
 Capital - \$2,000,000.00
 Assets, over - 3,546,000.00
 Annual Income - 3,678,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.

C. C. FOSTER, Secretary.

BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

Incorporated 1833

CASH CAPITAL, \$1,000,000.00.
 TOTAL ASSETS, \$2,024,096.02.
 LOSSES PAID SINCE ORGANIZATION, \$23,886,005.32.

HEAD OFFICE, - BRITISH AMERICA BUILDING,
 Cor. Front and Scott Sts., Toronto.

HON. GEO. A. COX, President. J. J. KENNY, Vice-President
 P. H. SIMS, Secretary. and Managing Director

Money

CAN BE SAVED BY MEANS OF AN ENDOWMENT POLICY.

YOU CAN ONLY SECURE SUCH A POLICY WHILE YOU ARE IN GOOD HEALTH.

Pamphlets and Full Particulars regarding the New Accumulation Endowment Policy sent on application.

Confederation Life ASSOCIATION.

W. H. BEATTY, PRESIDENT.

W. C. MACDONALD, ACTUARY.

J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO, CANADA.

THE CANADIAN BANK OF COMMERCE

Paid-up Capital, \$8,700,000
 Rest, \$3,000,000

HON. GEO. A. COX, President. B. E. WALKER, General Manager.

HEAD OFFICE: TORONTO, CANADA.

LONDON, ENG., OFFICE,
 60 Lombard St., E.C.

NEW YORK AGENCY,
 16 Exchange Place.

The attention of exporters and importers is requested to the undernoted list of correspondents of this bank, embracing all parts of the world. In conjunction with its widespread system of branches, numbering 112 and covering all important points in Canada and on the Pacific coast of the United States, it is thus enabled to offer them unexcelled facilities for the transaction of domestic or foreign banking business.

List of Bankers and Chief Correspondents:

GREAT BRITAIN—
 The Bank of England; The Bank of Scotland; Lloyds Bank Limited; The Union of London and Smiths Bank, Limited; Parr's Bank, Limited.

UNITED STATES—
New York, The American Exchange National Bank, The Fourth National Bank; **Boston**, The Bank of Nova Scotia, The National Shawmut Bank, The National Suffolk Bank; **Buffalo**, The Marine National Bank; **Chicago**, The Northern Trust Company; **Detroit**, The People's Savings Bank, The Commercial National Bank; **Minneapolis**, The North-Western National Bank; **New Orleans**, The Commercial National Bank.

FRANCE—
 Credit Lyonnais, Paris; Messrs. Lazard Freres & Cie, Paris.

GERMANY—
 Deutsche Bank.

HOLLAND—
 Disconto Maatschappij, Rotterdam.

BELGIUM—
 Messrs. J. Mathieu & Fils, Brussels; Banque d'Anvers, Antwerp.

SWITZERLAND—
 La Banque Federale, Zurich.

Foreign Exchange Bought and Sold.

INDIA, CHINA, JAPAN and the PHILIPPINE ISLANDS—

Chartered Bank of India, Australia and China; Hongkong and Shanghai Banking Corporation.

SOUTH AFRICA—
 Standard Bank of South Africa, Limited; Bank of Africa, Limited.

AUSTRALIA and NEW ZEALAND—

Union Bank of Australia, Limited; Bank of Australasia; National Bank of Australasia, Limited.

HAWAIIAN ISLANDS—
 First National Bank of Hawaii, Honolulu; Bishop & Co., Honolulu.

SOUTH AMERICA—
 British Bank of South America, Limited; London & Brazilian Bank, Limited; Bank of Tarapaca and Argentina, Limited.

MEXICO—
 Banco de Londres y Mexico.

WEST INDIES—
 Bank of Nova Scotia, Kingston, Jamaica; Colonial Bank and Branches; National Bank of Cuba, Havana, Cuba; Bank of Bermuda, Hamilton, Bermuda.

Commercial Letters of Credit Issued.

MANUFACTURERS AND MERCHANTS.

It may be necessary for your staff to have fidelity bonds. We act as surety on such. We are known the world over.

Write to us for terms and particulars.

The London Guarantee & Accident Co., Limited.

D. W. ALEXANDER, General Manager for Canada,
 Canada Life Building, TORONTO.

CAPITAL PAID UP, - - \$1,000,000.
 RESERVE FUND, - - 1,000,000.

THE METROPOLITAN BANK.

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 D. E. THOMPSON, Esq., K.C. His Honor W. MORTIMER OLARK, K.C.
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HEAD OFFICE, - TORONTO.
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GENERAL BANKING BUSINESS TRANSACTED

SAVINGS DEPARTMENT
 at all Branches.

ACCOUNTS SOLICITED

Drafts Bought and Sold.
 Letters of Credit Issued.

DON'T ASK FOR "DUTCH COCOA"

—ASK FOR—

VAN HOUTEN'S COCOA

There are other Dutch Cocoas.

Van Houten's "beats the Dutch."

Grocers, don't supply other Cocoas when your customer will appreciate only Van Houten's.

Dominion Agents { J. L. WATT & SCOTT, - - TORONTO
WATT, SCOTT & GOODACRE - - MONTREAL

"Irresistibly
Delicious!"



One taste
will make a
Peter eater!

MADE IN VEVEY, SWITZERLAND—FOR EATING ONLY.

A Quick, Steady and Profitable account for any dealer.

Send for a Sample.

LAMONT, CORLISS & CO., Agents, 27 Common St., Montreal

Don't change your milkman
if it's

BORDEN'S

"Eagle" Brand Condensed Milk

and

"Peerless" Evaporated Cream

you are selling—

—These milks are at the top of

all similar goods.

—There can be nothing better,

—or purer and healthier produced—

Try them—

Write for prices to

WILLIAM H. DUNN, - MONTREAL

JOS. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN,
Halifax, N.S.

SCOTT, BATHGATE & CO.,
Winnipeg, Man.

W. S. CLAWSON & CO.
St. John, N.B.

SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver, B.C.

old
reputation

Attention!

old
reputation

The **BEST**
of

Swiss Milk Chocolates

KLAUS'S

CHOCOLATES

are now introduced in the Canadian Market.

(Klaus's Chocolates were awarded the Gold Medal
at the Glasgow Exhibition.)

Wholesale Depot for Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.,

MONTREAL.

WM. BRAID & CO. COFFEE IMPORTERS

How is your Coffee Trade?

BRAID'S BEST COFFEE is increasing in popularity every day because consumers appreciate its merit.

ARE YOU SWIMMING WITH THE TIDE?

*If not, now is the time to change.
Don't let your neighbor outstrip you, as he surely will unless you carry a good stock of Braid's Best Coffees.
Bucking the current has carried down many a strong swimmer.*

BRAID'S BLENDED COFFEES are the best for grocers to buy—

FIRST—Because they yield him a satisfactory profit.
SECOND—Because the quality never varies.
THIRD—Because they give the public better satisfaction than any other coffee sold.

These Coffees are a triumph of the expert coffee man's art. An order will make you a permanent customer of ours, and every sale a steady patron for you.

**Write us for
Samples**

WM. BRAID & CO.,
Importers of Teas, Coffees, Spices, etc., VANCOUVER, B. C.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

January 12, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Cook's Friend—	Per doz.	
Size 1, in 2 and 4 doz. boxes.....	\$4 40	
" 10, in 4 doz. boxes.....	2 10	
" 2, in 6 ".....	0 80	
" 12, in 6 ".....	0 70	
" 3, in 4 ".....	0 45	
Pound tins, 3 doz. in case.....	3 00	
12-oz. tins, " ".....	2 40	
5-lb. " ".....	14 00	

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case.....	\$3 00
1-lb. tins, 3 " ".....	1 25
1-lb. tins, 4 " ".....	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.....	10c.....	\$0 85
3 doz.....	4-oz.....	1 90
3 doz.....	6-oz.....	1 75
1 doz.....	12-oz.....	3 50
2 doz.....	12-oz.....	3 45
3 doz.....	12-oz.....	3 40
3 doz.....	16-oz.....	4 45
3 doz.....	16-oz.....	4 35
1 doz.....	2 1/2 lb.....	10 40
1 doz.....	5 lb.....	19 50

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case.....	\$0 40
" 4 " ".....	0 75
" 3 " ".....	1 25
" 2 " ".....	2 25

OCEAN MILLS. Per doz.

Ocean Baking Powder, 1 lb., 4 doz.....	\$ 45
Ocean Baking Powder, 1 lb., 5 doz.....	90
Ocean Baking Powder, 1 lb., 3 doz.....	1 25
Ocean Borax, 1/2-lb. packages, 4 doz.....	40
Ocean Cornstarch, 40 pks. in a case.....	78

Freight paid, 5 p.c. 30 days.

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal-Dime.....	\$ 1 00
1 lb.....	1 80
8 oz.....	2 25
1 lb.....	2 90
12 oz.....	4 50
1 lb.....	5 75
3 lb.....	15 50
5 lb.....	25 50

CLEVELAND'S-DIME. Per Doz.

1 lb.....	\$ 1 00
1 lb.....	1 50
8 oz.....	2 30
1 lb.....	2 90
12 oz.....	4 25
1 lb.....	5 50
3 lb.....	15 00
5 lb.....	25 00

"VIENNA" BAKING POWDER. Per doz.

1-lb. tins, 4 doz in box.....	\$2 25
1/2-lb. tins, 4 doz in box.....	1 25
1-lb. tins, 4 doz in box.....	75

BEE BAKING POWDER. Per doz.

1-lb. tins, cases 4 doz, per doz.....	\$3 25
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HOME BAKING POWDER CO., MONTREAL.

Sizes.	Per doz.
2 doz, case 1/2 lb.....	\$3 40
1 " 1 lb.....	4 75
1 to 5 cases, 5 per cent.	
5 to 10 cases, 10 per cent.	



EAGLE BAKING POWDER. Per doz.

Cases of 48-5c. tins.....	\$0 45
" 48-10c. tins.....	0 75
" 24-25c. tins.....	2 25
" 48-25c. tins.....	2 25



JAMES DOME BLACK LEAD. Per gross

6a size.....	\$0 40
2a size.....	2 50

BORAX.

"Bee" brand, 5 oz. cases, 40 pkgs.....	1 40
" " 10 oz. cases, 48 ".....	3 25
" " 16 oz. cases, 48 ".....	4 25

EAGLE BORAX. Per doz.

Cases of 5-doz. 5c. packages.....	\$0 40
" 5-doz. 10c. ".....	0 55

Boeckh's Brooms.

Bamboo Handles, A, 4 strings.....	\$4 50
" " B, 4 ".....	4 20
" " C, 4 strings.....	3 95
" " D, 4 ".....	3 70
" " E, 4 ".....	3 40
" " G, 3 ".....	3 10
" " I, 3 ".....	2 70

Cereals.

Wheat Oat, 2-lb. pkgs., per pkg.....	8 05
" 7-lb. cotton bags, per bag.....	0 1 3/4
Quaker Oats, 2-lb. pkgs., per case.....	8 05
Tillson's Oats, 2-lb. pkgs., per case.....	3 90

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

Cocoas—

Hygienic, 1-lb. tins.....	per doz. \$6 75
" " 1/2-lb. tins.....	" 3 50
" " 1-lb. tins.....	" 2 00
" " fancy tins.....	" 0 25
" " 5-lb. tins, for soda water fountains, restaurants, etc., per lb.....	0 50
Perfection, 1/2-lb. tins, per doz.....	2 40
Cocoa Essence, sweet, 1/2-lb. tins, doz.....	2 55



MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.....	5c.....	\$0 40
4 " ".....	4-oz.....	0 80
4 " ".....	" 6 ".....	0 75
4 " ".....	" 8 ".....	0 95
4 " ".....	" 12 ".....	1 40
2 " ".....	" 12 ".....	1 45
4 " ".....	" 16 ".....	1 65
2 " ".....	" 16 ".....	1 70
1 " ".....	2 1/2 lb.....	4 10
1 " ".....	5 ".....	7 30
1 " ".....	6 oz.....	Per case \$4 25
1 " ".....	12 ".....	" " " " " " " " " " " "
1 " ".....	16 ".....	" " " " " " " " " " " "



Blueol J. M. DOUGLAS & CO.—Laundry Blues.

"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each..... per lb. 16 1/2

"Sapphire"—14-lb. boxes, 1/2-lb. pkgs. per lb..... 12 1/2

"Union"—14-lb. boxes, assorted, 1 & 1/2-lb. pkgs. per lb. 10

Black Lead.

Reckitt's, per box..... \$1 15

Box contains either 1 gross, 1 oz. size; 5 gross, 2 oz.; or 1 gross, 4 oz.

A GOOD START

IN BUSINESS, AS WELL AS IN A RACE, OFTEN LANDS THE WINNER

BE SURE

YOU START YOUR BUSINESS FOR THE COMING YEAR BY ORDERING A TRIAL CASE OF 4 DOZ. OF

BATGER'S

STRAWBERRY JAM

ROSE & LAFLAMME MONTREAL



ECONOMY

is successfully combined with high quality in

PATERSON'S WORCESTER SAUCE.

It sells for less than other high-grade sauces. That is one of the reasons it is so popular with prudent housekeepers.

ROSE & LAFLAMME, Agents, Montreal.



Table listing various grocery items like Chocolate, Cocoa, and Confections with their respective prices per lb or per doz.

Table listing items from Walter Baker & Co. Limited, including Mott's Prepared Cocoa, Premium No. 1 Chocolate, and various confectionery products.

Table listing Borden's Condensed Milk products, including Eagle, Gold Seal, and Peerless brands, with prices per case.

Table listing Jersey Cream and Truro Condensed Milk & Canning Co. products, including various sizes of milk and cream.

Table listing a wide variety of coffee products from James Turner & Co. and E. D. Marchau, including different grades and brands of Java and Mocha coffee.

RECKITT'S BLUE and ZEBRA PASTE (Always give your Customers Satisfaction.)



START 1905 RIGHT—by placing an order for "PRINCE OF WALES" Mocha and Java Coffee

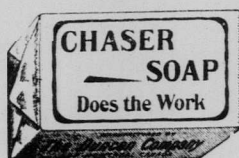
Put up in 1 and 2 lb. (air-tight) tins

S. H. & A. S. EWING,

ESTABLISHED 1845

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal Cor. LaGauchetiere St.



CHASER SOAP.

Table listing Chaser Soap prices: 1 case \$2.40, 5 cases \$2.30, 10 cases \$2.20, 20 cases \$2.10.

Starch.

Table listing Starch products: Edwardsburg Starch Co., Limited; Laundry Starches; No. 1 White or blue, 4-lb. carton; Canada Laundry; Silver gloss, 6-lb. draw-lid boxes; Edward's silver gloss, 1-lb. pkg.; Benson's satin, 1-lb. cartons; Canada White Gloss, 1-lb. pkgs.; Benson's enamel.

Table listing Bee Starch Co. products: Bee Starch Co., Montreal; "Bee" brand, cases, 64 packages; Brantford Starch Works, Limited; Ontario and Quebec.

Table listing Laundry Starches: Canada Laundry, boxes of 40-lb.; Acme Gloss Starch; Finest Quality White Laundry; Lily White Gloss; Brantford Gloss; Canadian Electric Starch; Celluloid Starch; Culinary Starches; Challenge Prepared Corn; No. 1 Brantford Prepared Corn; Crystal Maise Corn Starch.

Table listing St. Lawrence Starch Co. products: St. Lawrence corn starch, 48 lb.; Durham corn starch, 40 lb.

Table listing Laundry Starches: No. 1 White, 4-lb. cartons, 48 lb.; Canada Laundry, 40 to 48 lb.; Ivory Gloss, 8-8 family pkgs., 48 lb.; Patent starch, 1-lb. fancy, 26 lb.; Akron Gloss, 1-lb. packages, 40-lb.



"BEE" BRAND CORN STARCH. Cases 40 pkgs. San Toy Starch—10c. pkgs, cases 5 doz., per case.... 4 75

OCEAN MILLS. Chinese starch, per case of 4 doz., \$4. less 5 per cent.

Stove Polish.



Table listing Rising Sun Stove Polish prices: Rising Sun, 4-oz. cakes, 1-gross boxes \$8.50; Rising Sun, 3-oz. cakes, gross boxes 4.50; Sun Paste, 10c. size, 1-gross boxes 10.00; Sun Paste, 5c. size, 1-gross boxes 5.00.



DUNN, AGENT.



Enameline stove dressing, per doz. 0 70

"CROWN" BRAND PERFECTION SYRUP.

Table listing "Crown" Brand Perfection Syrup: Enamelled tins, 3 doz. in case \$3.40; Plain tins, with label—3 lb. tins, 2 doz. in case 1.90; 5 " 1 " 2.35; 10 " 1 " 3.25; 20 " 1 " 3.10; "BEAVER" BRAND—1 gal. tins, square, 6 in case \$4.40; 1/2 gal. tins, round, 12 in case 4.50; 1/4 gal. tins, round, 24 in case 4.60; SMALL'S BRAND—Standard—1 gal. tins, square, 6 in case \$4.70; 1/2 gal. tins, round, 12 in case 4.90; 1/4 gal. tins, round, 24 in case 5.30



Table listing Salada Ceylon Tea prices: Brown Label, 1 lb., \$0.20; Green Label, 1 lb., \$0.21; Blue Label, 1 lb., \$0.22; Red Label, 1 lb., \$0.23; Gold Label, 1 lb., \$0.24



Ceylon Tea, in 1 and 1-lb. lead packages, black or mixed.

Table listing Kolona Pure Ceylon Tea prices: Black Label, 1-lb., retail at 25c. \$0.19; Blue Label, retail at 30c. 0.23; Green Label, 40c. 0.28; Red Label, 50c. 0.35; Orange Label, 60c. 0.42; Gold Label, 80c. 0.55



Table listing Ram Lal's Pure Indian Tea prices: Cases, each 60 1-lb. \$0.35; 60 1-lb. 0.35; 30 1-lb. 0.35; 120 1-lb. 0.35



Table listing Luella Ceylon Tea prices: Blue Label, 1 lb., \$0.18; Blue Label, 1/2 lb., 0.19; Orange Label, 1 lb. and 1/2 lb., 0.21; Brown Label, 1 lb. and 1/2 lb., 0.28; Green Label, 1 lb. and 1/2 lb., 0.35; Red Label, 1 lb., 0.40

Table listing Wholesale Retail prices: Red Label, 1-lb. and 1/2 lb., \$0.35; Blue Label, 1-lb. and 1/2 lb., 0.23; Green Label, 1-lb., 0.19; Green Label, 1/2 lb., 0.20; Japan, 1 lb., 0.19

Table listing E. D. Marceau, Montreal products: Japan Teas—'Ondor' I 40-lb. boxes \$0.42; 'Ondor' II 40-lb. boxes 0.40; 'Ondor' III 80-lb. boxes 0.36; EMD AAA Japan, 40 lb. at 0.32; Blue Jay, basket fired Japan, 70 lbs., 0.30; 'Ondor' IV 80-lb., 0.32; V 80-lb., 0.27; XXXX 80-lb. boxes 0.23; XXXX 80-lb. 0.24; XXX 80-lb. 0.21; XXX 80-lb. 0.22; XX 80-lb. 0.19; LX 60-lb. per case, lead packets (26 1's and 70 1/2's) 2 1/2

Table listing Black Teas—'Nectar' in lead packets: Green Label, 1 lb., retail 0.26 at 0.20; Chocolate Label, 0.25 at 0.25; Maroon Label, 0.50 at 0.45; Fancy tins—Chocolate, 1-lb. 0.33; Blue, 1-lb. 0.43; Maroon, 1-lb. 0.50; Maroon, 1-lb. 1.00; 'Ondor' Ceylon black tea in lead packets: Green Label, 1 lb., 0.35; Grey Label, 1 lb., 0.30; Yellow Label, 1 lb., 0.35; Blue Label, 1 lb., 0.40; Red Label, 1 lb., 0.40; White Label, 1 lb., 0.40

Black Teas—"Old Crow" brand—

Table listing Old Crow Black Teas prices: Bronzed tins of 10, 25, 50 and 80-lb. No. 1 per lb. 0.35; No. 2 0.30; No. 3 0.25; No. 4 0.20; No. 5 0.17



LIPTON'S TEA (in packages).

Table listing Lipton's Tea prices: Ceylon-India, Ex. oh'st A Yellow 45 70; No. 1 O Pink 45 50; O Orange 30 40; O L Blue 32 38; 4 O L Green 26 25

Table listing The Empire Tobacco Co., Limited products: Smoking—Empire, 4s, 5s, and 10s. \$0.30; Amber, 6s, and 8s. 0.35; Cheewing—Stag, bars, 10c. 0.45; Bobs, 5s, and 11s 0.44; 10c. oz. bars, 6s 0.44; Currency, 12 oz. bars, 12s 0.47; 6s, and 12s 0.47; Old Fox, narrow, 12s 0.47; Snowshoe, 12oz bars, sp'd 6s 0.41; Fay Roll, 7s and 6s 0.38; Fair Play, 6s, and 12s 0.38

Table listing E. D. Marceau, Montreal products: EMD, pure distilled, highest quality. 0.20; Condor, pure distilled. 0.25; Old Crow 0.20; Special prices to buyers of large quantities

Table listing Grimble's Malt: Bulk, 1-cask, 25 gal. \$5.45; casks, 50 19.25; Bottles, cases, 3 doz. 3.25

Table listing Washing Powder: Fairbank's Cold Dye; Five cases assorted—24 25c. packages. \$4.65; 100 10c. 7.00; 100 5c. 3.50; 1 case 50 5c. packages free with 5-case lots; Freight prepaid.

Table listing Cane's Woodware: Washboards, Victor. \$1.20; Crown. 1.35; Improved Globe. 1.50; Standard Globe. 1.00; Original Solid Globe. 1.00; Superior Std. Bk. Globe. 1.00; Jubilee. 0.50; Foxy. 0.50; Diamond King (glass). 2.50; Tubs, No. 0. 11.25; No. 1. 9.00; No. 2. 6.00; No. 3. 7.00; Pails, No. 1, 2 hoops. 1.25; No. 3. 2.00

Table listing Yeast: Royal yeast, 3 doz. 5c. pkgs. in case. \$1.05; Gillet's cream yeast, 3 doz. 1.05; Jersey cream yeast cake, 3 doz. 5c. 1.00; Victoria 3 doz. 5c. 1.00; 3 doz. 10c. 1.80

WILSON'S PURE Malted OIDER

If you want the best
ask for it. Take no other.

THE
WILSON CO.
MANUFACTURERS

Dutch Chemical Works AMSTERDAM.

ESSENTIAL VALUE FOR THE BRICKET TRADE
SPECIAL OFFERS
Discounted Transactions

WE OFFER OUR "BUTTERFLY BRANDS"

COFFEE and CHICORY	1/2 lb	1/4 lb	1 lb
per doz. tins	3/3	4/-	7/-
PURE DUTCH COCOA			
per doz. tins	4/3	8/-	15/-

Goods delivered freight paid, in any Canadian port, duty not included. Terms: Cash with order.

The COFFEE and CHICORY is packed in cases of one cwt., while the COCOA is supplied in cases of 56 lbs.

SAMPLES FREE ON APPLICATION.

Brunner Mond & Co.'s WASHING SODA

... ..
... ..
... ..
... ..
... ..

DO YOU WANT

RETURN

JAN 13

Cut Glass

Wage

Ans



HALF GAL. JUG.

something
BETTER than ordinary glass,
CHEAPER than cut glass,
and that will give you
A GOOD PROFIT.

If so write for particulars of our North Star Assortment.

Many of the qualities of Rich Cut Glass at one tenth the cost.

Purity of Color, Good Weight, Artistic Design, Brilliant Effect.

GOWANS, KENT & CO.

TORONTO



YOUR CUSTOMERS appreciate the goodness of

Wethey's Mince Meat

They won't be satisfied with any other mince meat until they try it. We are sure you will find Wethey's Mince Meat profitable to handle as every business of this kind. Let us have your trial order.

"One Try Sells"

J. H. Wethey, Ltd.
ST. CATHARINES, ONT.

C. & A.

Canada