

# THE CANADIAN GROCER

VOL. XI

TORONTO AND MONTREAL, DECEMBER 31, 1897.

No. 53

**QUALITY..**

When a salesman talks price to you

**Ask him about QUALITY**

When he talks quantity

**Ask him about QUALITY**

When he talks merit to you

**Ask him about QUALITY**

That's the \_\_\_\_\_

**STRONG POINT**

in

**Colman's Mustard**

## *A Leading Firm's Opinion*



"**Perfection** having been attained in a food product entirely Canadian, we do but common justice in giving our unqualified recommendation to **MacLAREN'S IMPERIAL CHEESE**, and acknowledging the pleasure it gives us to sell so largely, and to annually increase our sales of a domestic article the excellence of which renders it a standard by which similar products must be judged."

(Signed)

**MICHIE & CO.**

Toronto.

\* \* SLICED \* \*  
**STAR BACON**

In key-opening tins of one  
half and one pound each...

Star Boneless Breakfast Bacon is the finest in  
the world. Nothing equals it for mildness of cure  
and delicacy of flavor, and, when nicely cooked  
and daintily served, fairly "melts in the mouth."  
Cured only by the Armour Packing Co.

Its use proves an **economy** as well as a  
**luxury**. Send in your order at once.

Agents:

J. L. Watt & Scott, Toronto.  
Watt, Scott & Goodacre, Montreal.  
George De Forest & Sons, St. John, N.B.

Or  
**ARMOUR PACKING CO.** - Kansas City  
U. S. A.



The Festive Season

IS  
ABOUT  
OVER.

Strict attention  
to business is now  
the order of the  
day for another  
year. If a mer-  
chant wants some-  
thing that will sell  
easy, and give the

best of satisfaction, let him place an order for a case of

**Boston Laundry Starch**

and a case of

**Toledo Corn Starch**

**THE F. F. DALLEY CO., Limited,**  
HAMILTON, Can.

**PUREST AND BEST**

**WINDSOR SALT**

Is manufactured by the Vacuum Process, a process which  
ensures **PURITY**, and from the time the brine leaves the  
wells till the **PURE SALT** reaches the packages it is not  
handled except by machinery, which ensures **CLEANLINESS**.

*Prices and Samples can be had from your Wholesale Grocer.*

THE  
**WINDSOR SALT CO. Limited. Windsor, Ont.**



# Happy New Year!

“Many happy returns of the day.” Let us put care and trouble away, far up out of reach on the back shelf in memory’s store room---and forget it.

And perhaps when we go back to look for it after New Year’s---it won’t be there.

Happy New Year!

---

## Hints for your New Year’s Trade.

### Stower’s Peptonized Sauce

Particularly right for the very particular customer—peptonized—stimulating—but most effective as a digestive.

The sauce that helps trade—appetite—digestion.

A palate-tickler and a profit maker.

### Fry’s Chocolates Cocoa

Remember the 200 medals and awards to the House of Fry—your customers don’t forget this.

Purity—strength—flavor—economy. These are the points that sell Fry’s Chocolates and Fry’s Concentrated Cocoa.

### Lazenby’s Jelly Tablets

and Lazenby’s Soup Squares—both in one class—the highest class of quality there is.

Cheaper for customers to buy than it is to make Jelly and Soup in the old-fashioned way.

Concentrated luxury—for a little money.

Sold by leading Wholesale Grocers everywhere.

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## Agents:

A. P. TIPPET & CO.

F. H. TIPPET & CO.

Montreal and Toronto.

. . . . . Ottawa.



ESTABLISHED 1849

# PATTISONS LIMITED

Highland Distillers

**LEITH**

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

OUR LEADING BRANDS

## ROYAL GORDON

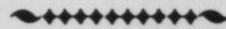
Special Reserve.

**10 Years Old.**

## ROYAL GORDON PERFECTION

**15 Years Old.**

The Oldest, Finest and Purest Whiskies Shipped from Scotland.



CHEAP SCOTCH and IRISH WHISKIES

Under SPECIAL LABELS from 6/- per Dozen Reputed Quarts.

SPECIAL ALLOWANCE FOR LARGE ORDERS.

RESERVE LABELS FOR IMPORTANT BUYERS.

SAMPLES FREE ON APPLICATION.

ORDERS TAKEN FROM WHOLESALE TRADE ONLY.

For further information, samples and specimen labels, address

**S. B. TOWNSEND & CO.**

BOX 1125

**MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.

**E. B. Eddy's**

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# Paper Bags

DO YOU USE THEM ?

Any grocer can without extra cost secure the best Paper Bags made in Canada by asking for "Eddy's"

They excel in these points, which is easily proved by comparison, viz.:

**LARGE SIZE  
FULL COUNT  
GOOD QUALITY**

WILL YOU USE THEM ?

---

The **E. B. EDDY CO.,** Limited

**HULL, QUE.**

61 Latour St . . . MONTREAL  
38 Front St. West . . . TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

To The Retail Trade :

We take this opportunity of thanking our kind friends of the retail trade for their generous support during the year just closing, and to assure them that we shall in the future make every effort to deserve a continuance of their confidence and patronage. . . . .

We cordially wish one and all many happy and prosperous returns of the season.

*A. H. Gillard, H. Co.*

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

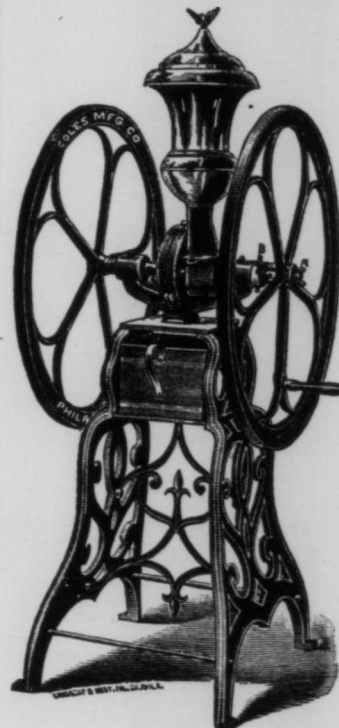
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers. . . . .



Sovereign  
Matches



Grocers !

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore : Why not blend your own coffee and grind it in a COLES MILL ? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this ; why not you ?

No. 18

Agents | TODHUNTER, MITCHELL & CO. Toronto  
| DEARBORN & CO., St. John, N. B

Coles Manufacturing Co.  
PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XI. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 31, 1897

(\$2.00 per Year) No. 53



THE staff of The Daily Boomerang were all in, with the exception of Cummings and Tillotson. Each man, seated at his desk in the glare of the gaslight, was grinding out Christmas copy for the following day's special issue. In the adjoining room was seated the city editor, a pleasant, good-natured fellow, who commanded the respect and admiration of the entire staff. The chimes of the cathedral clock had just sounded the hour of midnight.

It was Christmas Day.

"Many of them, boys," shouted the city editor, "many of them."

This was a signal for general greetings. A newspaper office at any time is dismal, but on the birth of a Christmas Day it would be doubly so without these hearty expressions of good fellowship.

"Hello!" shouted Gilmore, "here's Cummings. A merry Christmas, old man," and the greeting was taken up by the other members.

Cummings paid no attention to this, and without reply seated himself at his desk and began filling his pipe slowly.

The boys resumed work. Little or no notice was taken as to whether Cummings had replied or not, for Bob was always a gloomy fellow and very seldom had a cheery word for anybody. He did his work faithfully and well, and when it was concluded would sit in a lounging position at his desk, pipe in mouth, his feet on the back of another chair and a magazine in his hand. His demeanor at any time was not that which at all drew one to him; on the other hand, it was repellant. But for all this, Bob Cummings was well liked by city editor and reporters.

The ring of the telephone in the outer hall started the office boy to his feet, and also aroused the members of the staff who were not working at some task, for the ring of a telephone in a newspaper office after midnight generally means extra work for someone. Cummings was the only man who did not find something to do.

The city editor entered the reportorial room.

"You're not busy, eh, Cummings?"

"No, sir."

"Well, I have just received word from Tillotson, at police, of a murder in Carghill street. A woman was found dead there a few minutes ago, and as Tillotson has that other case to look after, I think you had better take it up."

"Very well, sir," and Cummings, after relling his pipe, left the room.

"I say, Cummings," called the chief,

"make the best out of that yarn, and rush the copy."

Cummings, if he heard, made no reply, and the office was soon running quietly on as though no murder had ever taken place. A newspaper man hears of a murder with exactly the same feeling as he would a wedding in high life. They are both the same to him.

In about three-quarters of an hour from the time the chief spoke of the Carghill street murder, Cummings returned. Later, the city editor was surprised by an immense bundle of copy being thrown on the desk in front of him, and turning around, beheld Cummings passing out into the reportorial room. Bob seated himself at the desk, and continued puffing away at his pipe. A request from the next room took him back, however, to the city editor's side.

"I don't mind a good yarn, Cummings," the chief said, "but have you not rather drawn upon your imagination this time? Why, this theory as to how the murderer ended that woman's life sounds, to say the least, a little Sherlock Holmes-like. That's all very well in a novel, you know, but Sherlock Holmes will never do in a newspaper. What makes you think this? Now, Bob, listen. You say, 'There is little doubt that the murder was not premeditated, but was the result of a sudden passionate outburst on the part of the assassin.'"

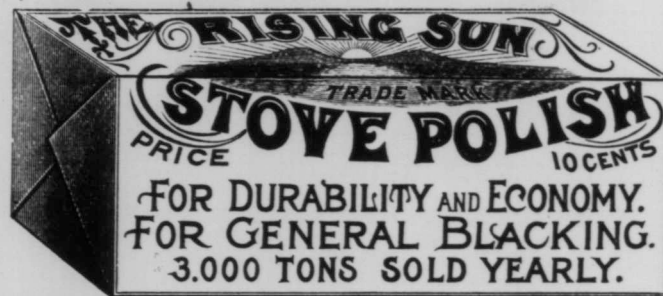
"What is this word?" asked the city editor, pausing and pointing to the erasure of a word for which 'assassin' had been evidently substituted. "It looks like 'husband.'"

He regarded Cummings as he spoke, with an amused smile, and the latter, who was playing with his pipe, snapped the stem suddenly between his fingers.

"I guess it's 'husband' all right," he said, at last.

"You seem to be guessing a good deal to-night," remarked the chief; "too much

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

guess work altogether. Now, look at this: 'There seems to be little doubt that shortly after eleven o'clock last night the murderer entered the room of the woman, with whom he had been previously intimate, that he upbraided her with some wrong-doing, and that during the quarrel which arose he, losing control of his temper, struck her over the head with a heavy walking stick.'

The city editor paused.

"Now, how many pages does this precious serial of yours take up?" he asked, and, glancing hastily over the copy, extracted several sheets, threw them on the table, and, turning to Cummings, continued:

"Don't you think, Bob, that you are wasting your talents in this office? Why not turn your hand to writing detective stories?"

Before Cummings could reply to this last cutting remark, the outer door of the city editor's room opened, and in walked Garrison and Payne, two of the detectives from the headquarters staff.

"Just the men I wanted to see," continued the city editor, addressing them. "Have you a vacancy over there for a good man, a regular Sherlock Holmes? What do you think of that for a theory?" and he handed over Cummings' copy.

Garrison took it, at the same time scrutinizing its author, who stood by, sullenly, and began to read. There was a long and painful pause for Cummings, during which time Payne and the city editor exchanged quick glances. Garrison's face brightened, then wore an expression of half surprise and seeming satisfaction. He looked to be enjoying it. No one seemed to have any desire to speak further. The situation undoubtedly was becoming embarrassing, for Garrison, as he read, would look at Cummings to pass some apparently uncalled-for remark, and finally ended by saying, as he handed the copy to Payne, "Well, the man who wrote that ought to know."

The city editor glanced sharply at Cum-

mings, then back at Garrison, then at the man holding the copy.

"Perhaps Mr. Cummings could come with us and corroborate this story?" added Payne, meaningly.

"Good God, Bob!" put in the city editor, hastily, rising to his feet and scanning the faces of the three men, "surely you know nothing of this woman?"

It seemed an age before the answer came. Then Cummings said, slowly, as though each word burned agony into his soul, "'Husband' was right, sir; she was my wife."—The Mail and Empire.

### MAY NEED SUPPLIES.

MR. WILLIAM STUART, ex-captain of the Capital Lacrosse Club, Ottawa, will probably go to the Klondyke.

Major Hepman, of the 4th Royal Fusiliers, and Capt. Alleyne, of the 12th Lancers, were in Winnipeg the other day on their way to Edmonton, whence they depart in ten days for the Klondyke. The party will consist of fourteen men, including two doctors, besides the packers, drivers, guides, etc. They will have 120 horses, a number of dog teams, etc., and expect to put a number of tons of supplies into Dawson—all food and medical supplies and no liquor. After reaching Dawson they will survey the country east of the Yukon.

Mr. Sloane has returned to Montreal to settle up with his creditors. He has made a large sum of money in the Klondyke and intends returning in the spring. He can be heard of from Mr. Hopper, Board of Trade Buildings.

Capt. Barnard heads a party to the Klondyke via Edmonton in the spring.

Col. Bernier, of Quebec, starts for the North Pole on March 1.

Mr. Y. Monk, a brother of Calvin-Monk, Raglan, is on his way home from the Klondyke with \$80,000.

Two parties will leave St. Thomas in the spring for the Klondyke, the first headed by

Mr. G. H. Kennedy, C.E., D.L.S., in March, the other in May, by Mr. G. L. Sherlock, of the G.T.R.

Mr. Percy Vosburg, dentist, Montreal, leaves for the Klondyke in the spring.

Mr. Hopper, Board of Trade Buildings, Montreal, is getting up a party to go to the Klondyke early in the spring.

Joseph Ladue, the founder of Dawson City, is in Ottawa again. He is there to see the Department of the Interior in regard to the issue of patents for the land which is now held by the Joseph Ladue Mining Co. With him are John B. Riley, ex-United States Consul General here; Hon. Smith M. Weed, of New York, and Thomas N. Conway, of Plattsburg. Mr. Ladue counsels the use of the Dalton trail as the most practicable at this time of year.

Several young men are arranging to start from St. John, N.B., for the Klondyke gold fields in the spring. The Messrs. O'Mara, mining engineers, have been chosen by a company of influential men to venture to the gold fields.

### A UNIQUE TEA WINDOW.

One of the unique windows on Main street which is attracting a great deal of attention is that of Mr. D. W. McLean's, the grocer on the Pacific avenue corner. The representation is that of a family at tea in their home; a tramp is coming up to the door, and the lady of the house is in the act of giving him a repast. The figures are all life size and look natural.—Free Press, Winnipeg.

### OLD BRISTOL.

THE CANADIAN GROCER is in receipt of a folio of views of Bristol and Clifton, and we are indebted for it to Purnell, Webb & Co., the manufacturers of Purnell's pure malt, plain and spiced vinegars, whose brewery is situated in Bristol. There are twenty-one views showing the quaint old town and its unique and beautiful environment. The views are not only well selected, but they are exceedingly well executed.



## A Few New Year Thoughts

It is right to look our accounts bravely in the face now and then, and settle them bravely.

The man who always agrees with you may be a pleasant companion ; but when you want sound advice go to someone else.

Sacrifice money rather than principle. Attend carefully to the details of your business. Injure not another's reputation or business. Yield not to discouragements.

Success always travels in the direction you are going ; it cannot be met, but must always be overtaken.

Extend to everyone a kindly salutation.

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**Lucas, Steele & Bristol - Hamilton**

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## Crystal Glass Washboards

Are meeting with great success all along the line.  
The strong points are :

Unbreakable with ordinary care  
No jagged edges to cut the clothes or hands  
Never wear out  
Fast workers  
Not hard on the clothes  
Easy on the operator

For sale by

**JAMES TURNER & CO. - HAMILTON**

WHOLESALE GROCERS.

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## KLONDIKE

One of the principal articles in the outfits of parties setting out for the Yukon is Condensed Milk, therefore dealers should keep a good stock on hand of "REINDEER" brand.

# KURMA CEYLON TEA

 IT IS A TRADE WINNER.

WRITE US FOR PARTICULARS.

The DAVIDSON & HAY, Limited

Wholesale Grocers - TORONTO

## THE CHAMPION MEAN MAN.

IN THE cloakroom of the House the other day a warm discussion was in progress, says The N.Y. Tribune.

"I bet you a hat," said a member from the south, "that the meanest man in the world lives in my district."

"Taken," said a venerable politician from the west; "go on with your story."

"Well," began the M.C. from the south, "one of my constituents, who is a grocer, it so mean that if you pick up a cracker in his store he expects you to lay down a copper for it. At one time he was anxious to obtain the contract to supply our city almshouses with groceries. I was one of the aldermen, and he needed my vote. He dropped in one evening to see me concerning it, and when he left my son Dan and a college chum of his fell to joking about Z's stinginess.

"But," said the chum, 'he can't afford to be mean with you now that he wants your father's influence.'

"He can't!" answered Dan; 'I'll lay you a pretty wager that if I should take old Z. an order from my mother amounting to \$20 and should help myself to a pickle on the way out he would charge for the pickle on the monthly account.'

"Done," said the chum, and together

they went to the shop, my son Dan carrying with him a large order for groceries, which he read off to Z.

"Nice pickles, these," said Dan, as he passed out of the door, 'think I'll take one,' helping himself out of the barrel as he spoke.

"Help yourself," called out the grocer cordially, but on the next bill, rendered at the foot of the order for \$20 worth of groceries, was the item: 'One pickle to Dan, one cent.'

"Did you vote for him as contractor," all the members assembled asked in a chorus, but their brother from below Mason and Dixon's line refused to answer this personal question.

"You've lost," said the politician from beyond the Mississippi, "my man is the meanest. I'll tell the story: There is an old brewer in my district who is noted from one end of the state to the other for his stinginess, and while he has made a large fortune by brewing he has never been known to give a glass of beer away. I am rather proud of my persuasive powers, and, feeling sure that I could wheedle a drink out of the old man, made a wager to that effect with one of my political lieutenants.

"We drove together, for I was anxious to have a witness of my triumph, to the old

man's place. He was a gardener and a florist in a small way, and for amusement and to get him in good humor I walked with him over his demesne, praising his vegetables, his flowers, his stock, his poultry, his children and his wife. Finally, feeling that the time was ripe for an effort, I said:

"And I understand, Jacob, that you make a very fine beer, the finest that is made in the state.'

"Dot is so, dot is so," acknowledged Jacob.

"They tell me," continued I, 'that the Hofbrau in Munich would be glad to exchange its recipe for yours and has offered a prize to anyone who will procure it.'

"Is dot so? Is dot so?" asked the brewer excitedly. Then to his wife, 'Rosa, bring me von glass of beer.'

The beer was brought, foaming over the sides of an old-fashioned stein. I turned to my companion in triumph, and he showed evidence of great dejection. Jacob looked proudly at the mug, then at me and back at the mug again. Finally, he put it to his lips and drained it to the bottom at one draught. When he had finished he handed the mug to me.

"Vell," he said, 'ef you don't pelief I mak gut beer you just smell dot jug.'



Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

# Enameline

The Modern **STOVE POLISH.**

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

NECESSITIES FOR THE FESTIVE SEASON



- Pure Gold Prepared Icings
- “ “ Tomato Catsup
- “ “ Sweet Catsup
- “ “ Spices and Powdered Herbs
- “ “ Poultry Dressing
- “ “ Sausage Seasoning.



Have we  
your  
Order?

PURE GOLD MFG. CO.

Toronto

White Wheat  
Graham  
Flour

A flour that takes the place of whole wheat flour to perfection, but at less cost to you.

Our facilities for making it are unequalled—we prove this by the letters we have from grocers testifying to the satisfaction it gives their customers.

From Manufacturer  
to Retailer Direct.

Famous cooks are recommending the coarser flours as more healthful and nutritious than the high grade patent flour.

White Wheat Graham Flour is the flour of double profit—profitable for you to sell and for your customers to eat. The demand is growing—everywhere.

The Tillson Co., Limited  
Tilsonburg, Ont.

IT'S NO JOKE You get more salt to the pound when you buy

RICE'S PURE SALT

Because it's all Salt.

Put up for all purposes.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

To Our Many Friends

## A Happy and Prosperous New Year.

Yours very truly,

THOS. KINNEAR & CO., 49 Front St. E., Toronto.

### WINDOW DRESSING.

By R. O. Fielding, Hamilton.

WINDOW dressing is now generally recognized as an important factor in the retail store. Men of more than ordinary intelligence are filling the position of window dresser or trimmer.

The "eyes" to a merchant's store is his window, therefore it should be made as attractive and inviting as possible. Too little attention is, as a rule, given by the grocers to this advertising feature of their business. It is true there are no goods so difficult to attractively display as those found in the grocery store; it requires greater natural aptitude, more study and practical experience to be successful in this line, which is all the more reason why this branch of the business should have more life put into it.

The window shows the class of goods for sale, and is the great exponent of value. It is an advertisement of the store and goods. The problem is to so artistically and practically dress the window as to attract and please the passer-by and lead him to purchase or think of purchasing. The window must say "stop and look." Next to an attractive newspaper notice a well-dressed window is the best kind of an advertisement; it makes people talk.

"By my scouts I was advertised."—Shakespeare, Henry vi.

A window that sells the goods is one that comes up before the mind's eye of a would-be purchaser, therefore the display should be such that the impression created is lasting.

"... strive to intercept and guide  
And in its eye more closely they come back."—Dryden.

An attractive novelty in the window will not only bring people to the store, but will prove a talking advertisement. Some mechanical arrangement, some startling novelty, something out of the conventional style is sure to attract and draw attention to the goods displayed. Let the grocer invest in a few simple means of attraction and beautifying his wares, some Japanese fans,

umbrellas, storks, a lot of dried moss, some trailing vines, Brownie figures, flags of all nations and the like, and he will be surprised at the rapidity with which it will elevate the tone of his business.

"Then consider what scope the 'business' of the scene gives to the (grocer's) purpose."—Henry Irving.

Always introduce something in the centre—a striking centre-piece, so to speak—of any display. Never crowd a window. It is a grave mistake to fill a window with a heterogeneous collection of goods. It may be a fine exhibit of first-class goods, but is too confusing a mass to make any impression on the observer. The artistic arrangement of a few goods will prove more attractive than a crowded window. The best results are obtained by taking one article or one class of articles and make a really great display. There must be a definite relation between the lines of goods shown; they must harmonize one with the other—flour, pickles, canned fish do not harmonize; flour, baking powder, package cereals do; and there must not be too many kinds, or the impression will be lost.

Keep the window trimmed up to date, that is, commemorate festivities, celebrations, national holidays, etc., with appropriate displays.

A well-dressed window is made doubly attractive by a well-written and well-made price or show card. A good display card is a "silent salesman." There is more eloquence and beauty in an alluring price or show card than in almost anything else, apart from the goods. Let the wording be crisp and catchy, and do not put too much on each card. People have not the time or inclination to read more than a few words. If the goods are well known and price low, make the price prominent. One legitimate bargain announced by a modest card makes more of an impression than a window full of different lots of goods. Such an array of reduced goods, besides being confusing, is apt to shake the faith of the people in the veracity of the house.

"Next to the pleasure of buying a bargain for one's self, is the pleasure of persuading a friend to buy it."—Lamb's Letters.

A good background is just as essential as the display itself. They are best made from cheesecloth, tastefully draped in colors to harmonize with the display.

The successful window must not only be a good salesman, but an advertising agent as well. People who do not read the advertisement see the windows, and many people who read the advertisement and wish to buy the things advertised walk past the windows of the store before going in, to see the goods displayed.

When trimming your window, put up a blind or curtain, on which put some short, pithy advertisements.

### NORTHWEST TRAVELERS.

At the annual meeting of the Northwest Travelers' Association, held in Winnipeg, the president's report showed the past year to have been one of the best in the history of the association.

The membership is now the largest yet, having reached 432, a gain of 63 during the year. The amount of mortuary benefit insurance carried is \$62,703.66, and there were no calls on the fund this year. The directors had recommended that steps should be taken to find the financial position of the association, to see how soon the mortuary benefit to each member may be increased.

Representatives of the association had waited on the railway passenger agents, asking them to reduce the scale of charges on excess baggage. No answer had been received, but a reply is promised as soon as the passenger association holds its meeting.

The treasurer's report showed a balance at the end of this year of \$18,921.34, an increase over last year of \$2,481.

The composition offer of McKenzie & Campbell, general merchants, Kirkfield, who assigned to E. J. Henderson, will be accepted. The offer is 40c. on the dollar at one, three and four months.

**AMONG THE RETAILERS.**

*New Year's Day Trade.*

It is interesting to note the difference of opinion in regard to the business expected to be done this week. Some merchants say that the keeping of New Year's Day is dying out, that people, instead of visiting, as formerly, spend their time at skating rinks or at any other amusement which they can find. Others find that their trade for New Year's Day has increased steadily, especially among their Scotch customers, and are expecting a good business this week. The probability is that those who expect a good business for this day, and who prepare for it by keeping a range of suitable goods, will have their expectations realized.

*Studying One's own Business.*

The season of rush is, in many cases, about over, and the retailer will have time in the next couple of months to make a study of his business methods and the methods of those around him, and by comparison see the advantages or disadvantages of his system of advertising, his method of window, counter and shelf displaying, the strength or weakness of his credit system, his manner of buying. A good, careful study, followed up by a vigorous policy of progressive improvement, will be sure to result in

a satisfactory increase of business. The retailers in the smaller cities and large towns especially, will find it good policy to get together once or twice during the coming months and see if, by united action, a better system of credit cannot be introduced into the locality than has been the case in the past. Every retailer must, by this time, fully realize how much more satisfactory is business done on a cash basis than business done on a credit basis. This year will be found in many towns an exceptionally good one for the introduction of the cash system. The farmers have the money, and in a great many towns work is much more plentiful than for some time. Selling for cash is desirable chiefly in that it enables one to buy for cash, which means that goods will be had at the lowest wholesale prices. This latter object should be aimed at, and every means possible should be used to reach it. The merchant who reduced his stock about 20 per cent. in order to have a cash surplus for buying made a good hit. He now has a cash fund ready for all emergencies, and is enabled to take up any snaps which come along—and they come. Some grocers who have felt during the Christmas season that small panes of glass in their windows were not the thing, that plate glass windows were what they needed, will now have an opportunity to prepare estimates

and see if they cannot have the desired improvement the coming year. Others have too little counter room, others again too little shelf room. Some have grown so that they now feel their present premises too small. Every man who is progressive will at this season look around to see in what way his business can be improved. Yet, though trade is dull, care should be taken to have everything fresh and clean-looking around the counter and in the shelves, to have the windows attractively arranged, and to be ever on the look-out for more trade.

THE RAMBLER.

**JAPAN TEA SHIPMENTS TO CANADA**

Smith, Baker & Co's circular, dated Yokohama, Nov. 30, gives the following figures on tea exports for the season since May 1 :

	1897.	1896.
	Lbs.	Lbs.
New York .....	11,692,179	12,134,504
San Francisco .....	4,886,778	4,132,810
Chicago and West.....	15,417,800	13,028,140
Canada .....	7,967,322	9,119,999

Assignee Clarkson, who has charge of the estate of McMurtry Bros., general store-keepers of Midland, has declared a first dividend of 45c. on the dollar on liabilities of \$4,000.

---

# Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.  
GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. **Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

---

## Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH**, and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, \$2.25.



**THE ALPHA CHEMICAL CO. - Berlin, Canada.**



President,  
JOHN BAYNE MacLEAN, Montreal.  
Treasurer,  
HUGH C. MacLEAN, Toronto.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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Subscription, Canada, \$2.00. Great Britain, \$3.00.  
Published every Friday.

**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

**NOTHING FOR THE CREDITORS.**

THE following is a statement recently submitted by the assignee of the estate of Robert G. Crawford, Fort Erie, Ont., an insolvent merchant. It was handed to us by one of the creditors.

RECEIPTS.

Sale of horse and wagon, etc.....	\$ 40 00
" stock and fixtures.....	272 70
" book accounts.....	60 00
	\$372 70

DISBURSEMENTS.

Rebate on store, etc., to E. Hawkins.....	\$ 8 00
Rent to E. Hawkins.....	95 00
Acker & Co., for printing.....	1 00
J. J. Sidey, per advertisement.....	4 07
Ontario Gazette, ".....	3 10
A. Hershey, for printing cards.....	70
Irvin Teal, bailiff, for costs.....	10 00
S. C. Macdonald, inspector.....	27 40
C. A. Myers, ".....	38 25
H. W. Maccomb, advice, etc.....	7 00
B. F. Matthews, a-signee.....	50 00
B. F. Matthews, personal expenses.....	15 00
H. R. Morwood, advice, etc.....	4 32
Wm. Young, 1 month's wages.....	10 00
Wm. Williams, witness fees, etc.....	2 00
E. Hawkins, bus line.....	75
H. R. Morwood, defending suit, etc.....	7 65
Preparing abstract by auditor.....	2 00
Printing abstract, 100 copies.....	2 00
Postage, etc.....	3 00
	\$291 24

CLAIMS OBJECTED TO.

Clara Crawford, claim for wages, \$1,325, objected to. Priority claim for \$90 sued for and judgment at trial 5th November, 1897, for \$60 and costs of court, \$15.27....	\$ 75 27
	75 27
	\$366 51
Balance on hand.....	\$6 19

It will be noticed that there is a handsome balance to be divided among the

creditors. But the most striking feature is not the smallness of the balance; it is the largeness of the expenses.

By totalling up the amounts paid to assignee, lawyers, printing, etc., it will be observed that over \$177 out of a total disbursement of \$291 was expended on these accounts.

In other words, over 60 per cent. of the disbursements was in fees, advertising and printing account; or, taking it another way, it took over 47 per cent. of the receipts to pay the assignee, the lawyers and other incidental expenses.

Could there be wanted a stronger evidence than this of the necessity of a Dominion insolvency law? In our opinion there scarcely could be. To think that in this day and generation such a large proportion of an estate should be swallowed by fees and such a small proportion should be left for the creditors is a disgraceful reflection on the legislators of the country, who have time and again refused to place a law upon the statute books which will enable insolvent estates to be wound up with moderate, and not as it now is, immoderate, cost.

Someone has said "that guns cannot open new markets." But into countries which guns have opened up to civilization an effort is usually made to ram trade home.

**IS SOMEONE CORNERING CORN?**

Whatever may be the causes which are stimulating the demand for tomatoes, there is unquestionably some speculation at the bottom of the interest which is being taken in corn.

Montreal is the centre of this speculative interest, and some round lots have within the past week or two been shipped there from Toronto. One wholesale house a few days ago sold one thousand cases of corn and peas on this account.

One house is alleged to be trying to corner the market on corn, but it is stated on good authority that it has been offered in all about twenty-five thousand cases more than it purposed buying.

The Ontario Government may or may not have a surplus, but there is no question forsooth as to the surplus of gas possessed by many members of the House.

**BEEET SUGAR IN CANADA.**

IT IS interesting to notice that just when the agitation in Europe for the removal of the bounties on beet sugar is taking such an active turn that the agitation for beet sugar culture is being actively promulgated in Great Britain, in the United States and in Canada. In Great Britain it has been demonstrated that in certain counties beets can be produced which contain a higher percentage of sugar than the average beets produced in Germany, while in the United States the industry has got beyond the experimental stages, factories having been started and successfully operated in various parts of the country.

Canadians are, of course, practically interested in the matter as far as it concerns their own country.

In the years gone by efforts were made to establish sugar beet factories at Coaticook, Farnham, and Berthier, in the province of Quebec. But all resulted disastrously. The machinery of the Farnham factory is now being used for making beet sugar at Rome, N. Y., with satisfactory results, having been transferred there a couple of years ago.

A writer in The Montreal Star, referring some weeks ago to the factory at Rome, stated that many important and economic changes had been introduced in the rearrangement of the machinery. "For instance," he said, "the old charcoal filtration has given place to fumigation by the vapors of sulphur, which produces the same effect at very much less cost. A saving, too, of the labor of between 30 and 40 men has been made by the introduction of water carriage, which not only brings the beets to the elevator, but at the same time thoroughly cleanses them in the transit."

It has been abundantly proved that in the western and southern portions of Quebec beets suitable for sugar can be produced. And now it has been demonstrated, as pointed out in THE CANADIAN GROCER some weeks ago, that at least that portion of Ontario lying along the Georgian Bay is capable of doing the same thing. This is shown by the samples which were last month analyzed by Prof. Shuttleworth at the Agricultural College, Guelph.

Forty-two samples were analyzed. Of these one showed 17 per cent. of sugar, five 16 per cent. and over, seventeen 15 per

cent. and over, ten 14 per cent. and over, three 13 per cent. and over, one 12 per cent., three over 10 per cent. and less than 11 per cent. The lowest of the 42 samples was 10.7 per cent. With the three last named samples left out the average of 37 samples was 14.75 per cent.

It is interesting to note, by way of comparison, that in Germany the yield is 13.97 per cent. of sugar, and in France only 11 per cent. The beets grown in the vicinity of Owen Sound are, it will be observed, richer in sugar than those produced in Germany, and far richer than those on French soil. The recent experiment in England showed 14.01 per cent. of sugar.

The seed from which the beets were grown was obtained from Germany by the Owen Sound Sugar Manufacturing Co., Limited, and by it distributed among four hundred farmers. The average yield was 16 tons per acre, while the highest was 33 tons. Taking 16 tons as the average yield per acre, it means that the farmers would receive about \$64 per acre, presuming that they would obtain the same price as the farmers in New York State do, namely, \$4 per ton. The Owen Sound concern, it may be stated, expects to pay from \$4 to \$5 per ton. In California the return to the farmer is from \$50 to \$70 per acre, while as high as \$120 has been realized.

The Owen Sound Sugar Manufacturing Co., Limited, which was incorporated a few months ago with a capital of \$150,000 in shares of \$25 each, expects to have its factory in operation some time in 1898. Nearly \$30,000 has been subscribed, and an effort will be made to induce the town of Owen Sound to give a bonus of \$20,000, while a deputation recently waited upon the Ontario Government with a request for a bounty of half a cent per pound, or that it guarantee the debentures of the company to the extent of \$125,000. The Dominion Government has already a standing offer of one cent per pound bounty, which is, of course, not enjoyed by anyone, there now being no beet sugar factory in Canada. There is, however, every hope that there soon will be one.

It is to be hoped that life insurance will not be the death of the Toronto Board of Trade, which a week or two ago it gravely threatened to be.

### DOLLAR TOMATOES.

**W**HOLESALEERS who have been anticipating dollar tomatoes have had their anticipations realized. Wholesalers in Toronto are this week quoting \$1 to \$1.10 per dozen.

It is some time since tomatoes realized that figure. In fact, one has to go back six years to 1891 to find prices approximating to those now ruling. At the end of that year quotations ranged from \$1.05 to \$1.10 per dozen, according to quality.

The wholesale quotations ruling at the end of December for each of the following years were: 1896, 65c. per dozen; 1895, 77½c.; 1894, 85c.; 1893, 80c.; 1892, 85c.; 1891, \$1.05 to \$1.10; 1890, \$1.35 to \$1.40; 1889, \$1.05 to \$1.20.

Even higher prices than those recorded were obtained in 1890, for THE CANADIAN GROCER has in mind one wholesale house which paid as high as \$1.65 to retailers to fill orders booked early in the season, the pack being so short that supplies could not be obtained from the canners.

At the figures now ruling, wholesalers are getting a handsome profit, particularly on such goods as they may have in stock which were bought when the packers were offering futures at from 60 to 65c. per dozen. Their condition is a great deal different from what it was a year ago at this time, when they were losing as much as 20c. per dozen in some instances.

As an indication of how strong the position is it may be noted that one wholesale house in Toronto this week sold a couple of hundred cases of tomatoes at 95c. per dozen and would not repeat the order for less than \$1 per dozen.

In the United States the tendency of the tomato market is also upward. The advance began early last week, and The New York Journal of Commerce, of Friday last, in referring to the situation, said: "Within a day or two prices have advanced 5c. per dozen and according to report orders have piled up so rapidly that holders have become very independent and reject bids only a shade under their prices. Yesterday some sales of Marylands were made at 82½ f.o.b. in Harford county, while to-day it is stated an order for 2,000 cases at 85c. net cash in the country was turned down. Several large buyers are reported to be in

the market with bids up to the current prices of the early part of the week on 2,000 to 5,000-case lots, but so far have not been able to get more than half the quantity wanted even at an advance. Stocks of all southern tomatoes in packers' hands are reported to be exceptionally light, owing to the unfavorable conditions prevailing during the growing and packing seasons this year. The New Jersey pack was, it is stated, only about one-third of that of 1896, and at the present time it is doubtful if anything could be obtained below \$1 for standard grades, while fancy packs are quoted 5 to 20c. higher, according to brand."

### ACTIVITY IN JAPAN TEA.

**T**HERE has been more than the usual activity in Japan teas at Montreal during the past eight days, and as a result of the increased enquiry commission houses have turned over a large quantity of low and medium grade Japans, running from 12 to 16c. as to grade.

The enquiry has come from jobbing houses in Montreal and Ottawa chiefly, but Quebec city purchasers have also been in the market to a considerable extent.

One result of these purchases has been the realization of an advance on low grade Japans. Buyers who had paid 12c. toward the close, and at the beginning of the present week, want to repeat their orders for 300 to 500 package lots, but the sellers refused, asking 13 to 13½c.

It is estimated that from 3,000 to 4,000 packages of Japans have changed hands in Montreal since Saturday last.

### SUGAR REFINERS' PRICES UP.

**T**HE Montreal sugar refineries always shut down for about two weeks at the close of the year for cleaning and repairs. They have done so this week, and the fact has given increased strength to the already firm situation of the refined sugar market.

Previously when they shut down they had fair supplies of the refined article on hand. This year they have not, for despite the fact that they have been running to their full quantity, the demand has kept pace with it and their stocks are very light. This circumstance, coupled with the firm position outside, caused them to mark up their price ½c. per pound, both on granulated and yellows, on Tuesday morning last.



**HIGHER DUTIES ON HOG PRODUCTS**

THE pork industry of France has not been a satisfactory one for some years, and the competition of the foreign product is ascribed as the cause. The imports of hogs and hog products into that country during the last three years were valued at 120,000,000 francs. This, taking the franc at its present market value of 19c., would mean \$6,315,789. France's exports of hogs and hog products during the same period did not exceed 25,000,000 francs.

It might be noted by way of comparison that Great Britain last year imported \$38,225,306 worth of bacon, \$15,262,300 worth of hams and \$11,037,741 worth of lard. It will thus be seen that Great Britain's imports of lard alone exceeded by nearly \$5,000,000 France's imports of hogs and hog products, all told, covering a period of three years.

With a view to stimulating the home hog industry, and as the Premier said, to remedy the decline in prices, the cable announces that one day last week the Chamber of Deputies adopted, by 418 to 97, a bill fixing a duty of 2 francs on hogs, 3 francs on sucking pigs and 50 francs per hundred kilos on hog products and 35 francs per hundred kilos on lard. This means from 38 to 57c. per each hog and sucking pig respectively, \$9.50 per about 268 hundred pounds of hog products and \$6.65 per 268 pounds of lard.

The producing country most interested in the imposition of these duties is, of course, the United States. The exports of that country to France for the present fiscal year were, in pounds weight: Lard, 20,934,590; bacon, 1,979,586; hams, 316,624; pork, 131,550. Canada scarcely sends enough hog products to France to be interested. According to the Trade and Navigation Returns we last year sent no bacon to France. Of hams we sent 2,341 pounds, valued at \$257. We sent no pork to France, but St. Pierre and the French West Indies took \$1,953 and \$1,966 worth respectively.

While, however, Canada exports to France practically nothing in the shape of hog products, there is no saying what we might accomplish in the future if tariff obstacles are not too great. As everyone knows, our exports of hog products to Great Britain

have increased wonderfully during the past four or five years. And naturally we hope some day to reach out after other European markets.

Outside Great Britain, France is the only country in Europe which last year took any hog products from us, and, as we have already pointed out, that was small enough. It was large enough, however, to make us zealous for its enlargement.

**LOW STOCK OF CURRANTS.**

Stocks of currants in Greece are now only 25,000 tons. The importance of this is evident when it is remembered that at this time last year the supply was about 60,000 tons. And even these 60,000 tons were exhausted before the new crop was upon the market. What, therefore, may be expected with less than half that quantity now in existence?

Quite naturally, therefore, prices in the primary market continue to appreciate, and Filiatras laid down in Toronto to-day would cost about 5 $\frac{7}{8}$ c. and fine Filiatras 6c.

Stocks in Canada are light, and the reason is largely due to the fact that when the market receded slightly a few months ago wholesalers thought a further decline was probable. Instead of the decline, however, came an advance, with the result that their stocks are smaller than they like them to be.

As noted in our market report, wholesalers have this week marked their figures up  $\frac{1}{4}$ c. per lb.

A township committee in Kearney, N.J., have granted a local man permission to make horse meat into sausage for export. The horses might say neigh, but the committee evidently could not.

**B.C. SALMON PACK.**

A Vancouver, B.C., correspondent of Mr. S. S. Gordon, of Astoria, Ore., writes as follows: "The official returns from the Fraser River pack have not been published as yet, but as close as I have been able to obtain the figures it is 860,000 cases. Of this amount about 5,000 cases are fall fishing; the balance is all sockeye grade. I have been unable to get the Sound pack as complete, but think it is about 470,000 cases, of which 350,000 is sockeye and balance fall fish of various grades."

**A MOLASSES FAMINE.**

EARLY this fall THE CANADIAN GROCER predicted that before the arrivals of new crop next spring a positive scarcity of Barbadoes molasses would be developed at Montreal. As time passed the fact became more and more likely, until at present it has been amply verified, for there is an undeniable scarcity of this great staple of the Quebec province trade.

Only one of the wholesale grocery firms in Montreal has anything like a fair stock, and naturally it is not a seller to competitors except at a handsome profit.

Houses whose supplies are light have, unfortunately for themselves, very little reserve stock in first hands to fall back on. There is only one lot of any quantity—about 1,000 puncheons—held in this connection. These goods are controlled by speculators, and they are asking a fancy price for them; more, in fact, than the Jobbing Guild price. When the Montreal market advanced also in previous years, the fact generally brought out offers from holders in the Maritime Provinces. This year it has not done so, for the very good reason that all they have down there they want for their own purposes.

With all these favorable circumstances in view, the feeling is bullish on molasses, and it is confidently predicted that the next alteration in price by the Wholesale Guild will be an advance of a full 2c. per gallon.

**THE EXPORTS OF CEYLON TEA TO AMERICA.**

Direct exports of tea from Ceylon to the North American continent, Canada and the United States continue to increase.

These exports from January 1st to the end of September were 569,708 pounds. For the same period in 1896 the quantity was 439,216 pounds; in 1895, it was 297,343 pounds, and in 1894 it was 160,721 pounds.

In other words, the direct exports of Ceylon tea to the North American continent have increased 254 per cent. in four years, a most remarkable increase surely.

The total exports of Ceylon tea to all countries during the period in question were 87,213,319 pounds, against 79,495,833 pounds in 1896; 74,670,751 pounds in 1895, and 65,906,385 pounds in 1894. The increase during the four years in this instance was over 34 per cent.

# GREIG'S CROWN EXTRACTS

GREIG'S CROWN EXTRACTS

GREIG'S CROWN EXTRACTS

## A Prosperous and Happy '98

IS OUR WISH FOR ALL.

We thank our friends for their generous support during 1897, and while it is extremely gratifying to know that our past efforts have been so favorably received we look forward to the New Year with the expectation of breaking all previous records.

By making and handling only the best goods, at reasonable prices; by giving prompt and careful attention to every detail, we seek the confidence and custom of the grocers of Canada.

**Now for more  
business!**

Robert Greig & Co., Montreal

GREIG'S CROWN EXTRACTS

# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Dec. 30, 1897.

### GROCERIES.

THIS is of all times in the year holiday week in the wholesale grocery trade. But notwithstanding this, business is good under the circumstances. There is no large demand for any one line of goods, but a good many letter orders have been coming in from merchants whose stocks need a little replenishing for the New Year's holiday trade. Sugar and canned goods are the two most interesting lines in the trade. On Tuesday last the refineries advanced their prices another eighth of a cent all round, and the outside markets rule firm. Wholesalers' views on tomatoes are higher, and the ruling figure is \$1 to \$1.10 per dozen. Prices generally rule strong.

### CANNED GOODS.

Tomatoes have at last touched the dollar mark, the wholesalers having this week advanced their prices to \$1 to \$1.10 per dozen. Some houses declare they have nothing under \$1.05 to offer. We hear of one transaction in which one wholesale house sold another wholesale house two or three hundred cases of tomatoes at 95c., but the sale could not be repeated at less than \$1 per dozen. One thousand cases of canned corn and peas were sold for shipment to Montreal by one wholesale house, and the figures obtained were 70c. for corn and 85c. for peas.

Very little business in canned goods is being done with retailers. We quote as follows: Tomatoes, \$1 to \$1.10; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to \$1; extra sifted, \$1.25 to \$1.40; beans, 60 to 95c.; peaches, \$2 to \$2.60 for 3's, \$1.40 to \$1.75 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.40 to \$1.70, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2.25 to \$2.40; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand; cohoes, 95c. to \$1; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.40 to \$2.70 for tall tins; ½-lb. flats, \$1.65 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

### COFFEE.

The coffee market rules strong, and business locally is good in Rio coffees. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

### SYRUPS.

Business is moderate. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

### MOLASSES.

There is not much doing. We quote: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

### SUGAR.

Since a week ago the sugar market, both at home and abroad, has developed further strength. In Canada there was an advance on Tuesday last of ¼c. per lb. on all refined sugars, and although there is very little business being done, the market is firm at the advance. We quote wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (Red-path, St. Lawrence, Acadia), 4½c.; ditto, Dutch, in bags, 4¾c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c.; yellows, 3¾c. upwards.

### NUTS.

There is a little sorting up being done. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

The Improved  
**XRAY**  
RAISIN SEEDER  
The  
**ONE**  
that  
SEEDS.  
1 YEAR WRITTEN  
GUARANTEE  
WITH EVERY MACHINE.  
Seeds a Pound  
in 3 MINUTES.

**THOROUGH CLEAN FAST**  
Positively removes every seed.  
We have them. You ought to have them.  
**WALTER WOODS & CO. - Hamilton**

## DRINK :::

### ::: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES

### CHOCOLAT MENIER



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .  
CHOCOLATES

## CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**  
The world-renowned French Vanilla Chocolate.

## "Poor Prophets"

When we started to give a better Tea at 40 cents per pound than any of our competitors were selling at 50 or 60-cents, they prophesied all kinds of dire disaster, saying that we couldn't do it and live. But we built up such an enormous trade that they became frightened and are still suffering from the shock.



IS THE WORLD'S PREFERENCE.

Sealed Lead Packets only 25, 30, 40, 50c.

*It won't make black goods white  
but it will make white goods whiter.*

It's the  
Best  
for  
Washing  
Clothes



It's the  
Best  
for  
General  
Housework

## BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

## RICE, TAPIOCA, SAGO.

Not much doing. We quote: Standard "B," broken lots, 3 $\frac{7}{8}$ c.; 1 to 5 sacks, 3 $\frac{3}{4}$ c., and 5 sacks and over, 3 $\frac{5}{8}$ c. per lb.; Japan, 5c.; Patna, 4 $\frac{3}{4}$  to 5 $\frac{3}{4}$ c.; tapioca, 3 $\frac{1}{4}$  to 4 $\frac{1}{2}$ c.; sago, 3 $\frac{1}{2}$  to 4 $\frac{1}{2}$ c.

## SPICES.

There has been a further advance in the primary market in black pepper, and spices generally are keeping firm. We quote as follows: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon

## TEA.

The local tea market is this week devoid of interesting features, there being scarcely anything doing. Gow, Wilson & Co.'s tea letter under date of Dec. 17, states that the market in London for Indian teas was then somewhat taxed by the heavy supply and although there was no marked giving way in prices, quotations for medium kinds were

here and there slightly irregular. It was also stated that the season in India was practically closed in all districts. In Ceylon tea the sale passed with good competition, with quotations fully up to those of last week. Ruling wholesale prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

## FOREIGN DRIED FRUITS.

CURRENTS—The market in Greece is rather firmer than it was a week ago and at present prices ruling there Filiatras would cost about 5 $\frac{7}{8}$ c. per lb. laid down here and fine Filiatras 6c. Local wholesalers have advanced their prices  $\frac{1}{4}$ c. per lb. We quote: Provincials, 5 $\frac{3}{4}$  to 6c.; Filiatras, 6 $\frac{1}{4}$ c. in bbls; 6 $\frac{3}{8}$ c. in half-bbls and 6 $\frac{1}{4}$ c. in cases. Patras, 6 $\frac{3}{4}$ c. in bbls.; 6 $\frac{3}{4}$ c. in half-bbls. and 6 $\frac{7}{8}$ c. in cases. Vostizzas, 7 $\frac{1}{2}$  to 8 $\frac{1}{2}$ c. in cases.

VALENCIA RAISINS—Prices are a little firmer in London, England, but locally there is no change. We quote: New goods—Off-stalk, 4 $\frac{1}{2}$  to 4 $\frac{3}{4}$ c.; fine off-stalk, 5 to 5 $\frac{1}{2}$ c.; selected, 6 to 6 $\frac{1}{2}$ c.; layers, 6 $\frac{1}{2}$  to 7c.

MALAGA RAISINS—Business is fair. We quote as follows: London layers, \$1.50 to \$1.70; black baskets, \$2 to \$2.20; blue baskets, \$2.30 to \$2.50; Connoisseur clusters, \$2.20 to \$2.40; dessert clusters, \$3.50 to \$3.75.

CALIFORNIA RAISINS—The market is fairly well supplied with all grades. Prices on the Coast are reported to be firm. We quote: 3-crown, 7 $\frac{1}{4}$  to 7 $\frac{1}{2}$ c. per lb.; 4-crown, 8 $\frac{1}{4}$  to 8 $\frac{1}{2}$ c. per lb.; 1-lb. cartoons, 20c.; 2 $\frac{1}{4}$ -lb. cartoons, 35c.

DATES—There is a fair demand. Hallowees are quoted at 5 $\frac{3}{4}$ c., and Kadrowees at 5 $\frac{1}{2}$ c. The demand is fairly good.

FIGS—There is not much doing. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4 $\frac{1}{2}$  to 5c.; mats, 3 $\frac{1}{2}$  to 4c. per lb.

PRUNES—Nothing has yet been heard of the arrival of the Styria with Turkish prunes on board, although she left Palermo early in November. California prunes still control the local market. We quote as follows: 40 to 50's, 10 to 10 $\frac{1}{2}$ c.; 50 to 60's, 8 to 8 $\frac{1}{2}$ c.; 60 to 70's, 7 $\frac{1}{2}$  to 8c.; 70 to 80's, 7 to 7 $\frac{1}{2}$ c.; 80 to 90's, 6 $\frac{1}{2}$  to 7c.; 90 to 100's, 6 to 6 $\frac{1}{2}$ c. Silver prunes (fancy), 13 $\frac{1}{2}$ c.; egg plums, 9 $\frac{1}{2}$ c.; golden plums, 10 $\frac{1}{2}$ c.

CALIFORNIA EVAPORATED FRUITS—Ad-

**POULTRY  
BUTTER  
EGGS  
HONEY**

**J. A. McLEAN,**  
77 Golborne St.  
**TORONTO.**  
Commission Merchant.

**SITUATION WANTED.**

STRICTLY PUNCTUAL, ACCURATE AND UPRIGHT young man wishes position of some kind; experienced in groceries. Communicate with his last employer, Jno. T. Graves, Boissevain. (2)

**BUSINESS CHANCE.**

TO LEASE, OR WILL SELL, IN THE CITY OF Brandon, Man., the good-will and business of a Jobbing House heretofore being engaged in the Produce, Provision and Fruit lines, and also acting as Manufacturers' Agents for other lines of goods; owing to the prospect of a very large trade in K. otenay and Klondike mining regions west the coming season, this is an excellent chance for anyone who has capital and experience. For full particulars, address P.O. Box 163, Brandon, Man. (53)

The Following Brands  
Manufactured by

**The American Tobacco Co.**  
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

**CUT TOBACCOS . . . .**

**OLD CHUM.**

**SEAL OF NORTH CAROLINA.  
OLD GOLD.**

**CIGARETTES**

**RICHMOND STRAIGHT CUT.  
SWEET CAPORAL.**

**ATHLETE, DERBY**

**E. NICHOLSON**

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants  
and Brokers . . . .**

Teas, Canned Goods, Molasses, Coffees,  
Dried Fruits, Syrups, Spices, Starches,  
Condensed Milk, Salmon, Bags, Beans,  
Canned Meats, Smoked Meats, Lard, Oat  
meal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world.  
Advances made against consignments. Storage—in  
Bond or Free. Wholesale Trade and Millers only  
supplied.

174 Princess Street, **Winnipeg, Man.**

Correspondence Invited.

**Clemes Bros.**

SEND CORDIAL

**NEW YEAR'S  
... GREETINGS**

TO THEIR

**Customers and Friends**

vices from the Coast state that the market is firmer on account of the expected demand on Klondyke account. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. carton boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartons.

**GREEN FRUITS.**

There is a general quietness prevailing in the fruit market this week. There is a demand for Valencia oranges, but there are none on the market. If they do not arrive the latter end of this week a good demand for other lines is expected. There is no sale at present for winter pears. All other fruits are moving quietly with prices unchanged. We quote as follows: Almeria grapes, \$5 to \$8 per keg; lemons, Messina, \$2.75 to \$3.25 a box; cocoanuts, \$4.50 a sack and 60c. per doz.; oranges, Valencia, \$5.50 to \$7.50 per case; California navels, \$4 to \$4.50 per crate; Jamaica oranges, \$7.50 per bbl., and \$4 per box; Mexican oranges, \$3.50 to \$4 a box; bananas, \$1.50 to \$1.75; Cape Cod cranberries, \$8 to \$8.50 per bbl., and \$2.75 to \$3 per box; Canadian cranberries, \$6.75 to \$7.50 per bbl., and \$2.50 per box; Nova Scotia cranberries, \$8 to \$8.50 per bbl.; Canadian apples, \$2.50 to \$3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, \$3.50 to \$4 per bbl. and 30 to 50c. per basket.

**COUNTRY PRODUCE.**

**EGGS**—The demand is brisk, with lots coming forward. Strictly fresh eggs are not as plentiful as desired, and the price of this grade has advanced 1c. We quote: Fresh laid, 17 to 18c.; held, 12 to 14c.; pickled, 13½ to 14c.

**POTATOES**—The market is rather quiet, the demand poor, yet up to supply. We quote: Carload lots at 60c., and small lots on the market at 65 to 70c.

**DRIED APPLES**—Business continues dull with prices at 4 to 4½c f.o.b. Jobbers are quoting at 5c. per lb. for choice stock.

**EVAPORATED APPLES**—Prices are still nominally 8 to 9½c. outside, but there is nothing doing. Jobbers quote 9 to 10c.

**BEANS**—The demand is fair. We quote: 80 to 85c. for prime beans in 10 to 50 bag lots.

**HONEY**—Business is quiet, though as good as usual at this time of the year. We quote: Clover honey, 7 to 7½c.; buckwheat,

**POULTRY  
BUTTER  
HONEY  
EGGS**

Are in good demand.

**Chas. J. Graham**  
88 Front Street East . . . . Toronto

The **QUEEN CITY OIL CO., Ltd.**  
SAMUEL ROGERS, President. TORONTO, ONT.  
Importers of the very finest PRATT'S ASTRAL and



CAR LOADS OR LESS. — WRITE FOR PRICES.  
Best Canadian Lamp Oil Made in Canada.

**THE TRADE BUILDERS OF B.C.**

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels.  
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

**POTATOES AND APPLES**  
**Wm. Hannah & Co.**

**TORONTO**—and—**MONTREAL**  
Board Trade Building. 177 McGill St.  
We are always open to buy or sell car lots.  
Write or Wire us for Prices.

Special for **KLONDIKE** Supply Houses

We offer Evaporated Apples, Peaches, Apricots, etc.  
Evaporated Eggs (splendid article), 1 pk. equal to 3 doz. eggs; also in bulk.  
Condensed Pure Grape Vinegar; 1 gallon makes 21 gallons, with addition of water.  
Evaporated Vegetables (for soups) in packages.  
Several large shipments already made to Vancouver. Write for particulars.

**W. H. SEYLER & CO.**  
Room 100, Board of Trade, **TORONTO**

**EGGS**  
Poultry, Butter, etc.  
We solicit consignments of above.

**DRIED APPLES**  
We buy outright at market prices.  
Write us particulars before selling.

**RUTHERFORD, MARSHALL & CO.**  
62 Front St. East,  
TORONTO

**G.F. & J.GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, \$1.50 to \$1.75 per dozen.

**POULTRY**—There is an abundance of all kinds of poultry offered this week. Turkeys have come down again to the prices ruling up to last week. We quote: Geese, 6 to 6½c. per lb.; chickens, dressed, 30 to 45c.; ducks, 50 to 75c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 9 to 10½c. per lb.

#### PROVISIONS.

The trade in meats is quiet, with prices unchanged. Lard is in fair demand, with prices ¼c. lower than last week. Deliveries of hogs are fairly free, but all brought in are required. The market has advanced 20 to 25c. this week. We quote:

**DRY SALTED MEATS**—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

**SMOKED MEATS**—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

**LARD**—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

**BARREL PORK**—Canadian heavy mess, \$14 to \$14.50; Canadian short-cut, \$16; clear shoulder mess, \$14.

**DRESSED HOGS**—We quote: \$5.80 to \$5.90 for heavy, and \$6 to \$6.10 for light hogs.

#### BUTTER AND CHEESE.

**BUTTER**—Choice dairy in tubs is not coming in as freely as desired. There is a brisk demand for large rolls. Pound prints are also wanted. Creamery is also in good demand, especially for pound prints. We quote as follows: Dairy, best, large rolls, 14 to 15c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

**CHEESE**—The export demand is much better, and a firmer feeling is evidenced. The local demand is quiet, with quotations at 9 to 9¼c., according to make.

#### FISH AND OYSTERS.

Oysters are in good demand. Fish are also moving better now. Prices are unchanged. We quote as follows: Oysters, \$1.25 per gal.; fresh trout, 7 to

## NEW YEAR'S CONFECTIONERY

Sold on merit. The low prices prevailing in Candies have not depreciated our high quality.

WRITE US FOR QUOTATIONS FOR PURE GOODS

**J. McLaughlan & Sons**

Manufacturers  
Biscuits and Confectionery

**Owen Sound**

7½c. per lb.; fresh haddock, 5c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$2.25 per half-bbl.; split herring, \$5 per bbl. and \$2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1; Manitoba frozen white-fish, 7½c. per lb.

#### SEEDS.

There is no local demand for seeds, and, as the foreign demand is for only the choice to fancy grades, these are sought for, and the poorer qualities are not wanted. There is a great range in quality this fall. We quote alsike at from \$2 to \$5; red clover at from \$2.50 to \$4; timothy, \$1 to \$1.40 for machine-threshed, and for bright, flail-threshed \$1.50 to \$1.75.

#### HIDES, SKINS AND WOOL.

**HIDES**—The market is firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

**CALFSKINS**—We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—There is a good demand, with prices 5c. higher than last week. We now quote them at \$1.10.

**WOOL**—There is a fair and steady demand for pulled wools, the price quoted being 20½c. for fleeces and tub-washed.

#### SALT.

There is a good amount of business being done, with cars more easily secured for transportation, though some shortage is still experienced. Prices are unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10

per bbl., and 70c. per sack. At the wells we quote: F.O.B. barrels, 75c.; sacks, 50c.

#### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—Prices are unchanged, and the market continues firm. We quote the street market as follows: Winter wheat, 85 to 86c.; barley, 30 to 34½c.; peas, 45c.; oats, 26 to 27c., Toronto freights. No. 1 hard wheat is quoted at \$1.02, Toronto freights.

**FLOUR**—The market generally is firm, with prices unchanged. We quote: Manitoba patents, \$5.40; Manitoba strong bakers', \$5; Ontario patents, \$4.60 to \$4.75; straight roller, \$4.10 to \$4.15, Toronto freights.

**BREAKFAST FOODS**—Business is brisk, the demand for all lines continuing active. We quote as follows: Standard oatmeal and rolled oats, \$3.40 in bags and \$3.50 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.35; split peas, \$3.25; pot barley, \$3.

#### PETROLEUM, ETC.

The demand for all lines continues brisk, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

#### MARKET NOTES.

Sugar of all grades is ¼c. per lb. higher. Wholesalers are now quoting tomatoes at \$1 to \$1.10.

#### QUEBEC MARKETS.

MONTREAL, Dec. 30, 1897.

#### GROCERIES.

THERE has been quite a satisfactory week's business in general groceries for the season of the year, the heavy fall of snow and its effect on country roads having a material effect in this connection. Current demand from retailers has been well

Continued on page 21.

WE ARE  
PAYING  
CASH  
FOR

DRIED  
APPLES

  
W. B. BAYLEY & CO.  
EXPORT BROKERS

48 FRONT ST. E. Toronto

A Happy and Prosperous New Year to All.

# FREE POINTERS

FOR THE OCCASION.

## Apples--

At the time of writing our article which appeared in this paper last week, our prices on **CANNED APPLES** were \$2.40 for gallons and 90c. for 3 lbs.

They are now, without engagement, \$2.60 and \$1.00 respectively, and those figures are much below the actual market value. It looks as if our predictions would be accomplished even sooner than we expected.

It is time yet for you to buy, don't lose the opportunity.

## Prunes--

Prunes are very sympathetic to Apples and generally move in the same direction.

The tendency of the market is now for higher prices. We are yet selling :

French, Dufour, 25 lbs.	- -	4½c.
Bosnian, Ostrich, 55 lbs.	- -	6½c.
Californian, Griffin & Skelly Co.		
25-lb. boxes, 60 to 70 to the lb.		8c.
		50 to 60 to the lb. 8½c.
		40 to 50 to the lb. 10½c.

## Currants--

Look out for Currants, they are bound to advance materially, and that, before long.

You will see in Currants the repetition of last year's occurrence and possibly worse. Mark our words.

---

**HUDON, HEBERT & CIE. - MONTREAL**

# TEAS...

These are our registered brands. They have proved to be leaders. They have made money for those who have sold them. They have never been beaten.



NO. 100.

Of the Owl, No. 100, we have only a small quantity left. Everybody who has had some knows that it **CAN'T BE MATCHED** and will want to secure enough to last until the new crop comes in. The first in will be the first served, so **COME AT ONCE** if you do not want to be disappointed.



Of the Owl, No. 100, we have only a small quantity left. Everybody who has had some knows that it **CAN'T BE MATCHED** and will want to secure enough to last until the new crop comes in. The first in will be the first served, so **COME AT ONCE** if you do not want to be disappointed.



At Nos. 2 and 3.



Bee Brand Ceylon, 1's and 1/2's, sack packets.  
Green Label, Flowery Pekoe.  
Red Label, Golden Tipped Pekoe.  
The best sold.

The Beaver A 1 is the highest grade tea imported in Canada. If you want to have the reputation of selling the **FINEST, BUY THIS.**

The other numbers of these brands have made their mark, they **ARE WELL KNOWN.**

You have heard a good deal lately about sloppy, fishy-tasting Japan teas, but we guarantee that if you handle any of our brands you will soon find out that there are choice teas yet to be had from that country. You have heard also about **low-priced** teas being scarce, but you have not heard it from us, because we have in stock, of this year's crop, which, having passed the Customs inspection, are consequently all good sound teas, **but low-priced,**

709 Half-chests of Japan.  
376 Half-chests of Black.  
325 Packages of Green.

Not any of those highly colored or brilliantly painted teas, but the real nice natural leaf, and at prices offered by no other house.

We have a stock and an assortment of all Teas unsurpassed in this country, and bought right.



Nos. 1, 2, 3, 4 and 50.



Rajah Blend, Nos. 1 and 2; 10-lb, 25-lb, 50-lb. fancy tins; a perfect blend. Give it a trial.

# L. Chaput, Fils & Cie., Montreal

SEE NEXT PAGE



**ACTUAL STOCK**

***Japans . .***

2,386 HALF-CHESTS OF ALL GRADES

Sun-dried and Pan-fired, Dust and Siftings. From the best Houses in Japan.

***Young Hysons***

199 PACKAGES

Pingsuey, Moyunes. Points and first.

***Gunpowders***

1,077 PACKAGES

Pingsuey, Moyunes. Pea leaf and Pinhead.

***Blacks . .***

1,539 PACKAGES, CHESTS, HALF-CHESTS  
**5,201** AND BOXES

Indian, Ceylon, China, Formosa Oolong and Scented Orange Pekoe. . . . .

As you see, we have them all, and you have only to ask for samples and prices to find out how willing we are to sell.

---

**L. CHAPUT, FILS & CIE.**

**Montreal**

# 4 SNAPS IN TEAS

GOOD CLEAN SWEET DRAW.

CEYLON BLEND	-	Chests	10c.
YOUNG HYSON	TO ARRIVE SHORTLY	Hf.	" 12c.
UNCOLORED JAPAN		"	" 14c.
JAPAN SIFTINGS		"	" 7c.

—SAMPLES ON APPLICATION—

THE **EBY, BLAIN CO.,** LIMITED  
 WHOLESALE IMPORTING AND MANUFACTURING GROCERS  
 TORONTO

Continued from page 20.

distributed throughout the list, from sugar and molasses down to dried fruit, canned goods and spices. A notable feature of the situation is the general firmness of prices, particularly in sugar, molasses and canned goods, as noted in the appended report. Tea also is active and strong from first to second hands.

#### SUGAR.

The strength in the sugar market continues, and there has been further advance in prices since last report. Despite this fact, however, and the possibility of still higher prices, the demand from the retail trade has not increased, according to the majority of jobbers. The latter are experiencing a fair demand from that quarter, but not extensive. At the refineries, this week, prices on both yellows and granulated have been marked up, and their stock in hand is much lighter than usual for the season. As a consequence of this advance at the refineries the jobbing range is expected to advance at any moment, for at its present level it is precisely identical with what the refiners are asking. We quote: Granulated, 4 $\frac{3}{4}$ c., and yellows, 3 $\frac{3}{4}$  to 4c.

#### SYRUPS.

This market exhibits no special change,

demand being fair and prices steadily held. We quote Canadian in half-barrels 2 to 2 $\frac{1}{2}$ c., as to grade.

#### MOLASSES.

The molasses market is quiet as to the volume of business transacted, but this is due to the firm way stocks are held, and not lack of demand. The enquiry is quite brisk, but the stocks here being concentrated in few hands, holders are in no hurry to realize, as they believe that prices are going still higher in the near future. We quote the jobbing range: Puncheons, 28c.; barrels, 30 $\frac{1}{2}$ c., and half-barrels 31 $\frac{1}{2}$ c.; car lots 1c. less.

#### RICE.

There is a quiet steady trade in rice. We quote: Crystal Japan, \$5.00; standard B., \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25; and Java kinds, \$4.25 to \$4.50.

#### SPICES.

The market continues steady under a seasonable demand from retailers for most sorts. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

#### COFFEE.

The strength in coffee outside has been maintained, but business on spot has been rather quiet and values remain as last quoted: Santos, 10 $\frac{1}{2}$  to 11c.; Rio, 9 $\frac{1}{2}$  to 10c., and Maracaibo, 11 $\frac{1}{2}$  to 12c.

#### TEAS.

There has been quite a large business in teas from first to second hands, especially in Japans, but in a distributive way trade is light, as retailers appear to be well supplied. Jobbers, however, have been extensive buyers of Japans, and have paid all the way from 1 to 1 $\frac{1}{2}$ c. more than sellers were asking a week ago. The inference is that they are in want of stock. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

#### CANNED GOODS.

The strength displayed lately by several leading staples in this line, particularly tomatoes and gallon and 3-lb. apples, is maintained and promises to continue until next season, as stocks are admitted to be very light, while the demand, especially from the North-

# Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

## WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

### S. H. Ewing & Sons

Wholesale General Commission Merchants,  
27 St. Sacramento Street,

### Montreal.

west, is much better than usual at this time of the year. We quote: Tomatoes, \$1.10 to \$1.25; corn, 90c. to \$1; peas, \$1.10 to \$1.15; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2.60 to \$2.75; 3-lb. do., \$1 to \$1.10; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25; "Clover Leaf," \$1.25; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25 to \$4.50.

#### DRIED FRUIT.

There has been a good enquiry for Valencia raisins from retailers, and prices are steadily held. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins continue steady, on the whole, and demand is quite brisk at the following: 2-crown, 6¼ to 6¾c.; 3-crown, 7¼ to 7¾c.; and 4-crown, 8¾ to 9c.

Loose Spanish muscatels are unchanged, with a good holiday enquiry at 6 to 7c., and Sultanas 9 to 9½c.

Currants are very strong and there are few cases to be had, most of the stock here consisting of half-cases. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filatra, do., 6c.; fine do., half-cases, 5¾c.; Filiatra, half-cases, 5¾c.; do. half-bbbs., 5½c.; do., bbbs., 5¾c. fine Provincials, half-cases, 5½c.; do., cases, 5¾c.; do., bbbs., 5c.

Prunes meet a good, steady enquiry at the following range: Austrian, 6¼ to 7c.; French, 4¼ to 4½c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Figs meet a steady enquiry. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

There has been a good demand for dates,

and prices have a firm tendency, though quotably unchanged at 5½ to 6c.

#### NUTS.

A good seasonable demand has been maintained for all sorts of nuts, but especially for almonds and walnuts. We quote: Grenoble walnuts, 9½ to 10½c.; Marbots, 9 to 9½c.; Tarragona almonds, 9½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 17 to 18c.

#### FISH.

There has been no change in pickled fish. We quote as follows:—No. 1 N.S. herrings, 4¼ to 4½c.; Cape Breton, \$4.75 to \$5; half barrels, \$2.75; Nova Scotia, half barrels, \$2.25; B.C. salmon, \$11 to \$11.50; No. 1 white fish, 4½c., half barrels; No. 1 trout, 4 to 4¼c., half barrels; No. 1 green cod, \$3.75 to \$4; No. 2, \$2.40; No. 1 large cod, \$4.25 to \$4.50; draft cod, \$5.

Dried cod continue steady at 3¾c.; dressed or skinless, 4¼ to 4½c.; pure boneless, 4½ to 5½c., and boneless, 3c.

Fresh haddock and cod are meeting a good enquiry at 3½ to 4c., steak cod, 4c.; smelts, 4 to 6c.; white fish and trout, 7c.; salmon, 10 to 11c.; Manitoba pike, 3½c., and fresh herrings, \$1.80 to \$1.85 per 100.

#### DRIED APPLES.

There are no dried apples now obtainable under 6½c, and we quote 6½ to 7c., while evaporated are firm at 10c.

#### APPLES.

Quiet and firm, at \$3 to \$4.50 for No. 1, and \$2 to \$2.50 for No. 2.

#### GREEN FRUIT.

The Valencia oranges ex Labrador barely got here in time for the Christmas demand, but their receipt has not caused any change in values. Lemons are rather easier. We quote as follows: Lemons, \$3 to \$3.50; Jamaica oranges, \$6 to \$6.50; California, \$3.50 to \$4; Valencia, \$4.50 to \$5; Almeria grapes, \$5 to \$6.50; Cape Cod cranberries firmer, at \$7.50 to \$8.50, and Nova Scotia, \$7.50 to \$8.50.

#### COUNTRY PRODUCE.

**POULTRY**—The feature of the poultry markets was the easier feeling which prevailed for turkeys, owing to the liberal receipts, and prices declined ½c. per lb. The demand for all lines was limited, and trade on the whole ruled quiet, but an improvement is anticipated later on. Turkeys sold at 9 to 9½c.; chickens, 6 to 7c.; ducks, 8 to 8½c., and geese, 5 to 7c. per lb.

**EGGS**—The demand for eggs was fair, and the market is moderately active, with no change in prices to note. We quote: New laid, 22c.; choice candled, 18 to 19c.; Montreal limed, 14 to 15c., and western limed, 12½ to 13c. per dozen.

**BEANS**—There was no change in beans, sales being chiefly in small lots to fill actual wants at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

**GAME**—There continues to be a steady demand for partridge, and prices rule steady at 70 to 80c. for firsts and at 40 to 50c. for seconds, per brace.

**HONEY**—The demand for honey is slow, and the market rules quiet. We quote as follows: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark 7 to 8c.

#### PROVISIONS.

There was no material change in the situation of the provision market. The demand for small lots of pork is fair to fill actual wants, but smoked meats are slow of sale. We quote: Canadian pork, \$15 to \$16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5½c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

#### DRESSED HOGS.

There was a strong feeling in the market for dressed hogs, and prices advanced 25c. per 100 lbs. This is due chiefly to the fact that receipts continue small, for which there is a good demand, and sales to-day in a jobbing way were made at \$6.50 to \$6.75 for light, and at \$6.25 for heavy per 100 lbs. Some sales of car lots off in color have been made at \$5.85 per 100 lbs.

## The World's Best

must be good, safe and profitable enough for every Grocer to handle.

**COTTAMS BIRD SEED** occupies this unique position. Embodying the most recent and valuable discoveries for birds, covered by 6 patents, we guarantee 1-lb. packet of C.B.S. better value than 2½ packets of any other brand selling at the same price. This is why C.B.S. is so popular from one end of the Dominion to the other. All wholesalers.

## ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

### ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

The \_\_\_\_\_

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

## Xmas Fruit and Nuts

We have imported large quantities of Fruit and Nuts of all kinds for our Xmas and New Year's Trade, and shall be pleased to give you quotations.

## Japanese Tangerine Oranges

We are bringing along 2 cars of these Oranges direct from Japan, especially for our customers, to enable them to offer some exceptionally fine fruit to their many patrons during the holidays.

All orders receive our prompt attention.

Consignments of Fruit and Produce handled with care.

### McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.  
Telephone 645.

## MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb., 12-lb., 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

## F. W. FEARMAN - HAMILTON

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

### SALT.

Unchanged. Coarse Liverpool, 35 to 40c. per bag of 150 lbs., and Trepani, \$1.10 per bag of 215 lbs.

### FLOUR AND MEAL.

The flour market was without new feature of note. The demand from local buyers for small lots was fair, but trade on the whole was quiet and prices rule steady. We quote: Winter wheat, patents, \$4.75 to \$5; straight rollers, \$4.40 to \$4.45; bags, \$2.15 to \$2.20; best Manitoba strong bakers', \$4.90 to \$5; second do., \$4.50 to \$4.60, and low grades, \$2.70; Hungarian patents, \$5.40.

Business in meal was slow and the market continues quiet. We quote: Rolled oats, \$3.45 per barrel, and \$1.67½ per bag; standard meal, \$3.25 per barrel, and \$1.57½ per bag.

There is no change in the situation of the feed market. The demand is fair and prices rule steady. We quote: Ontario bran, \$10.50; shorts, \$11.50 per ton, bulk; Manitoba bran, bags included, \$11.50, and shorts, \$13.50 per ton.

### GRAIN.

Owing to the light receipts of oats and peas at country points and the small offerings on spot the tone of the market was stronger and prices for the former advanced ¼ to ½c., and for the latter ½c. per bushel. The demand was fair and sales of car lots of oats were made at 27 to 27¼c., and peas at 51 to 51½c. Sales of feed barley were made at 33c. There is a fair inquiry for malting barley and some sales have been made at 45 to 50c. We quote as follows: Ontario red winter wheat, 90c.; white, 89c.; peas, 51 to 51½c.; oats, 27 to 27¼c.; 1ye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 33 to 35c. in store.

### BALED HAY.

A fair trade is reported in hay, and as supplies are not large, prices rule firm. We quote: No. 1 at \$10.50 and No. 2 at \$8 to \$8.50 per ton in car lots.

### CHEESE AND BUTTER.

The cheese market is very steady, and though business is quiet at present, the large purchases made of late to fill short sales for January delivery have stiffened holders' views materially, and they are firm at 8¼c. for finest fall made grades.

Butter was steady under a fair jobbing demand at 19 to 19¼c. for choice creamery, which continues scarce, most of the current receipts not being particularly desirable. Exporters are doing little or nothing.

## HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

## WINE

Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

\$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

## E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

## EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

### THE WM. RYAN CO. LIMITED

70 and 72 Front St. East.

TORONTO

## S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

## POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

## D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

ing in the way of trading. Roll dairy is easy at 15c.

## MONTREAL NOTES.

Light receipts and an active demand has led to an advance in dressed hogs.

Dried apples are held 1c. firmer here on the inside price by jobbers, at 6½c.

The refiners have marked up both granulated and yellow sugars an additional ¼c. per pound.

There is a firm feeling in currants, and the only packages that are really in sufficient supply are half-cases.

Sanguine holders of molasses in this market predict that the next change in the staple will be an advance of 2c. per gallon.

Jobbers have been active purchasers of medium and low grade Japan teas, and have paid an advance of 1 to 1½c. in several cases.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 27, 1897.

**C**HRISTMAS has come and gone. In St. John the Christmas was indeed a green one; in fact there has been no snow at all as yet. The weather was quite cold, but the lack of snow affected business very much. There was very little snow through the province, which will result in the carrying over of much Christmas stock. In wholesale lines business has been quiet and will be for some little time to come. In markets there is no change of importance. Travelers are all at home, and will be till after the New Year.

**OIL**—This is a quiet season, though fair quantities of burning oil are moving. Canadian has more advantage than usual over American as the price was not advanced when that of the latter was. After the first of the year dealers will begin to give particular attention to lubricating oil. Cod oil is scarce and holds its price. Cod liver oil is higher. During the past season it ruled low. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16 to 17c.; Canadian prime, 14 to 15c.; cod oil, 22 to 24c.

**SALT**—Fair supplies of Liverpool coarse continue to arrive. Market is easy with but fair demand. In Canadian salt there is a fair sale. It is said market tends easy, but there is no change in price as yet. In this climate it is very difficult to keep even table salt from becoming hard. Some imported here has a little corn-starch in it which, while not detracting from the salt, keeps it from caking. We quote: Coarse, 45 to 47c.; Liverpool factory-filled, 85 to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls.,

## Balfour &amp; Co. - Hamilton

ARE BUYERS OF

## DRIED APPLES

—WRITE THEM.

\$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

**CANNED GOODS**—There is a good general business. The holiday season brought quite a demand for fruits. The low price of Canadian peaches affects the demand for American. The Canadian peach is much better quality than the grade of American peaches brought here. There is no demand in this market for California canned goods, the quality of the cheaper goods being no better than our own, and the better goods are too high. All vegetables are tending higher. Our market is well supplied, and profits are most satisfactory. We quote; Corn, 70 to 75c.; peas, 85c. to \$1; tomatoes, \$1 to \$1.10; gallon apples, \$2.20 to \$2.25; corned beef, Canadian, \$2.35 to \$2.40; American, 2-lb. tins, \$2.50 to \$2.60; 1-lb. tins, \$1.35 to \$1.50; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.40 to \$2.60; 2's, \$1.50 to \$1.65; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$2.50; fruits in glass, \$4 to \$4.25; salmon, \$1.15 to \$1.20; ditto, flats, \$1.25 to \$1.30; lobsters, \$2.50 to \$2.60; haddies, \$1.00 to \$1.10; clams, \$4.50 for 4 doz.; chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

**GREEN FRUIT**—Business is quiet, and will be for some time. The Christmas trade was a good one. Valencia oranges were scarce; in fact, the wholesale trade had none to offer at all for a day or two before Christmas. They were, however, low at retail, selling for about 20c. per dozen. In other grades the market was well supplied. Apple trade is quiet. High prices have affected sales. Stocks held are small. Lemons have a steady demand at even prices. Cranberries are high. There is but light sale. Those chiefly sold are native grown. We quote as follows: Lemons, \$2.50 to \$3.50; oranges, Valencia, \$4.55 to \$5 per box; do., California, \$2.25 to \$4.50; do., Florida, \$5 to \$5.25; do., Dominica, \$3 per bbl.; apples, \$2 to \$4; bananas, \$2 to \$2.25; Malaga grapes, \$5.50 to \$7; native bog cranberries, \$5.50 to \$6.50 per bbl.; Cape Cod cranberries, \$8.50 to \$9 per bbl.; shaddock, \$3 per bbl.; grape fruit, \$3 per bbl.; sour limes, \$1.75 per box; sweet limes, \$2.50 per box.

**DRIED FRUIT**—Business, like that in green fruit, is quiet. Retailers bought quite largely for the Christmas trade, and so are supplied for some little time. In California raisins the market is just the opposite of that of last year. Then there was a continued advance till after the New Year, while this season there has been a continued decline. Some Turkish dates arrived in time for the Christmas trade. There is a fair demand for package dates. Package raisins will be lower after the New Year. Evaporated and dried apples are quiet with prices high. Currants are light stock. In peanuts prices are quoted rather lower. We quote as follows: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, \$1.40 to \$1.50; Imp. cabinets, \$1.75 to \$1.80; black baskets, \$2.25 to \$2.30; Dehesa layers, \$2.50 to \$2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6¾ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5½ to 6c.; dried apples, 4 to 5c.; evaporated apples, 9 to 10c.; onions, \$2.10 to \$2.25 per bbl.; coconuts, \$4 to \$4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

**SUGAR**—Market continues to tend firmer. There are but fair stocks held here. Trade is quiet. We quote: Granulated, 4¼ to 4¾c.; yellows, 3¾ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

**MOLASSES**—Prices are more firmly held. Stocks are not large. Some orders have been filled for outside points, which affects prices, and higher quotations are looked for. Values are still low. Local demand is not large. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; Demerara, extra, 33 to 34c.; syrup, 36 to 38c.

**DAIRY PRODUCE**—Feeling is easy, particularly in butter and cheese. In the former stocks are large. There is steady demand for best grades, but prices are low. Cheese is light sale. Local market is small. Eggs, which showed a good demand before the holidays, are now dull. Prices are hardly maintained. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 18 to 20c.

**FISH**—There is only light business doing. Some frozen fish are moving, but supply is light, particularly in herring. Smelt fishing north is active, and shipments are large, chiefly to the American market. Pollock hold their high prices. In boneless the trade is largely over for this season. While



## Pure Condensed Milk

that will keep in any climate is what we are offering you. Don't try to sell your customers a poor article just because there is a little more profit in it. You will lose by doing so. A dissatisfied customer is worse than no customer at all. Ours is the best and purest on the market. Let us have your order at once.

**The Canada Milk Condensing Co., Limited,**  
Antigonish, N. S.

### THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund..... 1,500,000

#### DIRECTORS

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HEAD OFFICE TORONTO

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TORONTO—Dundas street, corner Queen.  
" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

### COMPLIMENTS OF THE SEASON.

Thanks for favors during the year now closing. A continuance in 1898 will be appreciated.

#### OUR MOTTO!

Courteous Treatment, Fair Dealing.

**George Foster & Sons**  
BRANTFORD, ONT.

### Do you sell Sterling Pickles?

If you do your customers get a thoroughly good pickle at a low price.

**ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.**

All in neat bottles suitable for family trade.

Write for prices to

**T. A. LYTLE & CO.**

Vinegar Manufacturers, TORONTO

## A CARLOAD

"VAN CAMP'S"

Pure Tomato Catsup

(in cartons)

Boston Baked Pork and Beans (with Tomato Sauce)

Macaroni and Cheese

Cartoon Macaroni

Now arriving.

Quality unequalled, prices low.

**WARREN BROS. & CO.**

Wholesale Agents, TORONTO.

Extra Choice  
Hams Bacon  
Pure Lard  
Mess Pork

**PARK, BLACKWELL & CO. Limited**

Pork and Beef Packers,  
TORONTO

## PRUNES

NEW "SPHINX"

"A," "B" and "W."

Just arriving.

**PERKINS, INCE & Co.**

TORONTO.

BUY  
**Ivory Bar Soap**

THE BEST MADE

The  
**EIGHTEEN NINETY SEVEN FAVORITE**



"Since upwards a Quarter Century, we have used your exquisite Coffee Blends and won't use any other."—Extract.



# VIMBOS FLUID BEEF

Perfection in **Strength and Flavor.**

Can be sold to the public at the following prices and yield a good profit to the dealer.

15c.	25c.	45c.	75c.	\$1.25
1 oz.	2 oz.	4 oz.	8 oz.	16 oz. Pots or Bottles

## THE VIMBOS FLUID BEEF CO.,

(Of Edinburgh and London)

53 ST. FRANCOIS XAVIER STREET., MONTREAL

prices have ruled high, margins have been, if anything, smaller than usual. In pickled herring supplies are light and prices firmly held. A few shad are still offered. Holders of alewives find sale slow. Values are keeping low. In smoked fish market is but fairly well supplied. Demand is light. Bloaters hold their advance, and kippers are out of the market. We quote: Large cod, \$3.25 to \$3.40; medium, \$3.15 to \$3.25; pollock, \$1.80 to \$2; bay herring, \$1.65 to \$1.75 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., \$4.50 to \$5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., \$2.75; half-bbls., \$1.85 to \$1.90; Canso, \$5 to \$5.25 per bbl.; do, half-bbl., \$2.75 to \$3; wolves, \$2.45 to \$2.50 half-bbl.; bloaters, 75 to 80c.; haddies, 4½ to c.5

**PROVISIONS**—Early winter trade has been light. Values tend easy. Lard is, however, firmly held, though an easier feeling is expected. Beef and mess pork show a fair sale, but clear pork is dull. In smoked meats business is confined to the retail trade. We quote: Clear pork, \$14.50 to \$15.50; mess, \$13.50 to \$14; plate beef, \$13.50 to \$14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

**FLOUR, FEED AND MEAL**—Values remain unchanged. In flour a fair trade is reported. Our market is peculiar in so far that certain brands hold a large part of the trade, very little flour indeed being sold from sample. Oatmeal seems to be easier. Local prices never advanced to the full extent of millers' advance. Oats are also rather easier, with New Brunswick oats selling freely below Ontario prices. Feed is still scarce and high. Western millers find full demand at home. Cornmeal keeps low, and has a large sale. Western buckwheat finds a good market here. Beans, barley, and split peas are firmly held. We quote: Manitoba flour, \$5.70 to \$5.75; best Ontario, \$5.00 to \$5.10; medium, \$4.75 to \$4.80; oatmeal, \$3.70 to \$3.75; cornmeal, \$1.90 to \$2; middlings, \$16 to \$16.50; bran, \$14.50 to \$15.00; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; barley, \$3.10 to \$3.15; round peas, \$1.25; split peas, \$3.25 to \$3.50; yellow eye beans, \$1.75.

### ST. JOHN NOTES.

It is reported that D. B. Carritter, of St. John, and J. C. Patterson, of Montreal, are

to undertake the manufacture of tarred roofing and building paper at Halifax.

There is quite a movement in hides to the American market. One lot of 740 bbls. went forward this week.

F. P. Reid & Co., wholesale grocers, Moncton, were burned out last week. They will suffer little loss as they were fully insured. Having large lots of goods in warehouse, they were able to resume business in a new stand with very little delay.

Since Mr. Thomas Blair has been appointed manager of the Bank of Nova Scotia here there has been a large increase in the bank's business. It has been found necessary to increase their staff. Mr. Blair is a St. John boy, and is popular in his position.

Dunlop & Co., wholesale grocers, Moncton, are offering a compromise. This was not altogether unexpected. Unless the compromise is accepted there would seem to be little, if anything, for the creditors, as the bank is secured. The outside liabilities are not large.

The largest cargo of grain to be moved from St. John was shipped this week in the str. Maritima, of the Allan-Thompson Line. The cargo consisted of 41,900 bush. of corn, 28,905 bush. of clipped oats, 77,398 bush. oats, 16,950 bush. peas, besides which she carried 2,335 packages general cargo and 160 standard of deals.

Many of our wholesale grocers are giving calendars to their friends. Among the handsomest is that of Baird & Peters, which was especially gotten up for them, the cuts representing their special brands of goods. Other particularly nice ones are those of Hall & Fairweather, Joseph Finley and Northrup & Co.

THE CANADIAN GROCER had a very pleasant call this week from J. J. Lowe, representing the MacLean Publishing Co., who spent his Christmas in our city. This was Mr. Lowe's first trip east. He ex-

pressed himself as particularly pleased with St. John. From here he went to Fredericton and St. Stephen.

### KLONDYKE PREVARICATIONS.

He had just returned from the top of the Chilkoot Pass and was apparently glad of it.

"How was the weather when you left?" enquired a friend. "Cold?"

"Yes, but not so cold as it will be along in January, after the mosquitoes get out of the air and let the wind have a chance. Then it gets good and cold. A man told me who had wintered up there seven years that it was so cold in January that they froze the flames of the candles and sold them for strawberries. He said they kept their fires over night by putting them out in the air and letting them freeze and then thawed them out in the morning. He said he had seen four men die of colic from eating whiskey that was frozen so hard it wouldn't thaw inside of them. He said he knew a clerk in an hotel on the Yukon that got rich selling the diamonds he wore, said diamonds being nothing on earth but ice crystals that didn't thaw till after the clerk had got out of the country. He said he had seen a man fall off the roof of a barn and freeze so stiff before he lit that he broke in two when he hit the ground. He said he had seen smoke freeze in a chimney till the fire wouldn't draw, and he knew of one case where the smoke froze after it got a hundred feet up and fell back on the house, knocking a hole in the roof big enough to drive a yoke of steers through. He said the reason the nights were so long in that country was that the dark got frozen so hard that the daylight couldn't thaw its way through in less than six months. He said—"

"Excuse me," interrupted the friend, "did this party have affidavits with these statements?"

"He said he had, but I guess he must have frozen to death hunting for them, because he never came back when I asked him to go after them for me," and the returned Chilkooter smiled a smile that was childlike and bland.



We wish you a  
Prosperous New Year



And beg to add that if you want a trade winner in pot cheese, handle

## MILLAR'S PARAGON

AGENTS  
**FRANK MAGOR & CO.**  
Montreal  
**A. E. RICHARDS & CO.**  
Hamilton  
**JOSEPH CARMAN**  
Winnipeg

**T. D. Millar Cheese  
Company**  
INGERSOLL, ONT.



## India Relish

One of our latest and most popular products. For cold meats, game, etc., it adds a most delicious and appetizing flavor.

Others of our Popular Specialties are:

**Tomato Chutney    Evaporated Horse Radish**  
**Tomato Ketchup    Tomato Soup**  
**Baked Beans with Tomato Sauce**

For sale by

H. P. Eckardt & Co., Toronto.  
Hudson, Hobert & Co., Montreal.

**MEDALS--**  
PARIS  
OHIOAGO  
ANTWERP  
ATLANTA, Etc.

*The GENUINE  
always bear this  
Keystone trade-mark.*



### SOME POSSIBILITIES IN SPARE MOMENTS.

Dost thou love life? Then do not squander time, for that is the stuff life is made of.—Franklin.

Every hour in a man's life has its own special work possible for it, and for no other hour within the allotted span of years, and once gone it will not return.—Noel Paton.

A man that is young in years may be old in hours, if he have lost no time.—Bacon.

There is not an hour of youth but is trembling with destinies—not a moment of which, once past, the appointed work can ever be done again, or the neglected blow struck on the cold iron.—Ruskin.

Lost! Somewhere between sunrise and sunset, two golden hours, each set with sixty diamond minutes. No reward is offered, for they are gone forever.—Horace Mann.

"What is the price of that book?" at length asked a man who had been dawdling for an hour in the front store of Benjamin Franklin's newspaper establishment. "One dollar," replied the clerk. "One dollar," echoed the lounge; "can't you take less than that?" "One dollar is the price," was the answer.

The would-be purchaser looked over the books on sale awhile longer, and then inquired: "Is Mr. Franklin in?" "Yes," said the clerk, "he is very busy in the press-room." "Well, I want to see him," persisted the man. The proprietor was called, and the stranger asked: "What is the lowest, Mr. Franklin, that you can take for that book?" "One dollar and a quarter," was the prompt rejoinder. "One dollar and a quarter! Why, your clerk asked me only a dollar just now." "True," said Franklin, "and I could have better

afforded to take a dollar than to leave my work."

The man seemed surprised; but wishing to end a parley of his own seeking, he demanded: "Well, come now, tell me your lowest price for this book." "One dollar and a half," replied Franklin. "A dollar and a half! Why, you offered it yourself for a dollar and a quarter." "Yes," said Franklin coolly, "and I could better have taken that price than a dollar and a half now."

The man silently laid the money on the counter, took his book and left the store, having received a salutary lesson from a master in the art of transmuting time, at will, into either wealth or wisdom.

Time-wasters are everywhere.

On the floor of the gold-working room in the United States Mint at Philadelphia there is a wooden lattice-work which is taken up when the floor is swept, and the fine particles of gold-gust, thousands of dollars yearly, are thus saved. So every successful man has a kind of network to catch "the raspings and parings of existence, those leavings of days and wee bits of hours" which most people sweep into the waste of life. He who hoards and turns to account all odd minutes, half-hours, unexpected holidays, gaps "between times," and chasms of waiting for unpunctual persons, achieves

results which astonish those who have not mastered this secret.

"All that I have accomplished, or expect, or hope to accomplish," said Elihu Burritt, "has been and will be by that plodding, patient, persevering process of accretion which builds the ant-heap—particle by particle, thought by thought, fact by fact. And if ever I was actuated by ambition, its highest and warmest aspiration reached no further than the hope to set before the young men of my country an example in employing those invaluable fragments of time called moments."

"I have been wondering how Ned contrived to monopolize all the talents of the family," said a brother, found in a brown study after listening to one of Burke's speeches in Parliament; "but then I remember, when we were at play he was always at work."—Pushing to the Front.

The Trade and Navigation Returns will be published shortly and will show that during the fiscal year 1896-7 the total imports entered for consumption were \$111,294,021, as against \$110,587,480 last year. The duty collected amounted to \$19,891,997, as against \$20,219,037, a decrease of \$327,040. Exports were \$123,959,838, an increase of \$17,581,086.

**HINTS TO BUYERS.**

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**T**HE EBY, BLAIN CO., LIMITED, report a seasonable and active demand for "Bovril," and other leading brands of meat extracts, all of which they carry in stock.

The Davidson & Hay, Limited, quote close prices on Labrador herring and codfish.

Warren Bros. & Co. are showing a few lines of early-picked Japan tea to retail at 25c. per lb.

Selected hardwood toothpicks in cartoons are selling well with the Davidson & Hay, Limited.

"Sunnyside" tomato catsup, pints, to retail at 15c., is in stock with the Eby, Blain Co., Limited.

Another shipment of "Crown Derby" tea arrived on Tuesday for the Davidson & Hay, Limited.

H. P. Eckardt & Co.'s travelers are carrying samples of green Rio coffees, showing excellent value.

Three-pound canned peaches to retail at 20c. each, are being offered by H. P. Eckardt & Co.

The Davidson & Hay, Limited, are quoting close prices on extra choicest Vostizza currants in quarter cases.

A few lots of fine Rio coffee are still in stock with Warren Bros. & Co.; also pure bright sugar syrup in half barrels.

Warren Bros. & Co. have California loose muscatel raisins, 2, 3, and 4-crown, in stock; also California prunes, all sizes.

Warren Bros. & Co. are in receipt of a small shipment of specially fine golden-tipped Ceylon tea. Its qualities, both style and cup, are excellent.

Burnham's "Clam Bouillon," ½ pints, pints and quarts, and clam chowder, 3's, are among the season's rapid sellers with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report large receipts of dairy roll butter, but large shipping orders have enabled them to keep well sold up, and to obtain outside prices.

Enameline should give satisfaction to your customers, and the manufacturers claim they will not be satisfied if they ask you for it and can't get it from you.

The Davidson & Hay, Limited, call attention of buyers to their last arrivals in

medium grade Assams, to hand last week. These are splendid liquoring teas, with good style, and are quoted just a cent below what it would cost to import equal teas to-day.

A fresh shipment of California seeded raisins, "Santa Claus" brand, 1 lb. cartoons, and Griffin & Skelly's "Harvest" brand California prunes, 40-50's, is in store with the Eby, Blain Co., Limited.

Rutherford & Marshall this week issued a circular to the trade in Toronto, announcing that they have secured the services of an expert, who will devote his attention entirely to the grading of eggs, and that they are in a specially good position to supply dealers regularly with fresh creamery butter in pounds.

**LATE ADVERTISEMENTS.**

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

The sales of "Ludella" Ceylon tea, in lead packages, have made great strides this last year. H. P. Eckardt & Co. are wholesale agents for this tea.

The "Salada" Tea Company report that, notwithstanding the holiday of last week, and the fact that Christmas week is a dull one in the tea business, they have had a most extraordinary rush of orders, having had to work three nights till 11 o'clock. Reports, they say, from all over—Boston, Pittsburg, Buffalo, Rochester, Detroit, etc.—are of the most encouraging description.

The Eby, Blain Co., Limited: "Our sales of 'Kolona' pure Ceylon tea show a heavy increase each year over the one preceding, to which the year just closing is no exception, attributable, we believe, to the fact that as we confine its sale to the Dominion and do not seek outside markets, we thus concentrate our experience in studying and pleasing the taste of Canadian consumers, who are not slow to appreciate these facts."

**THE WHITE CANDY CO.**

The White Candy Co., St. John, N.B., finding its present premises altogether too small for its ever increasing business, has decided upon moving early in the new year to more appropriate quarters at 236-240 Union street.

Its new home is a magnificent four-storey brick building, extending 160 feet to the rear, with a fine suite of offices, and should be a pleasant change to this enterprising firm. The company intends extending its output, and this will necessitate a large increase in the staff. This is one of the busiest institutions of St. John.

**General Store Business FOR SALE**

Stock about \$4,000. Well assorted staple goods. Terms to suit. Expiration of partnership. For particulars, address—

**MAHON & ROSS - DOUGLAS, MAN. (53)**

**THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.**

Wholesale Dealers

**PROVISIONS OF ALL KINDS**

Consignmen's Solicited.

MONSOON INDO-CEYLON TEA

Do you keep

**MONSOON**

INDO-CEYLON

TEA?

It shows a good profit, makes attractive shelf goods, and, above all, pleases your customers.

MONSOON INDO-CEYLON TEA

THE BEST IS THE CHEAPEST

THE LEADING AND MOST POPULAR DESSERT

**Minute Tapioca**

OR SIXTY SECONDS REGISTERED '94

NO SOAKING REQUIRED. DELICIOUS, NOURISHING. ONE CUP IS EQUAL TO TWO OF FLAKE OR PEARL TAPIOCA EXCELLENT RECEIPTS ARE GIVEN ON EACH PACKAGE.

Prepared Only by **WHITMAN GROCERY CO. ORANGE, MASS.**

ASK YOUR GROCER FOR MINUTE TAPIOCA, AND TAKE NO OTHER. ONCE USED ALWAYS USED.



**ASHAMED  
of CANADA**

No doubt you are proud of Canada, its climate, its resources, its able men. If so, why do you sell an imported article when you can get as good made in Canada?

**"WHITE MOSS" COCOANUT** is equal to any that was ever made by any man in any country.

Write us for samples.

**CANADIAN COCOANUT CO.**  
Montreal



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

**J. H. TODD & SON,**  
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,  
Agent for Ontario  
" W. S. Goodhugh & Co., Montreal.  
" Tees & Persse, Winnipeg.

Established 1780.

**Walter Baker & Co. LTD.**



Dorchester, Mass.  
The Oldest and  
Largest Manufacturers of  
**PURE, HIGH GRADE  
COCOAS  
AND  
CHOCOLATES**  
on this Continent.

Trade-Mark. No Chemicals are used in their manufactures.  
Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above trade-mark is on every package.

**Walter Baker & Co. Ltd.,**  
Dorchester, Mass.

**FOR SALE.** Boxes' Choice Smoked Herrings and Half-Barrels Herrings - Choice Prime Beans, Evaporated Apples.  
Apply **JAS. R. SHIELDS & CO.**  
Board of Trade, TORONTO



**DEWAR'S  
FAMOUS SCOTCH**

can be had from

Geo. J. Foy  
R. H. Howard & Co.  
Perkins, Ince & Co.  
Adams & Burns

and all...  
first-class houses.

**WESTERN** Incorporated 1851.  
**ASSURANCE COMPANY**

**Fire and Marine**

Capital, subscribed \$2,000,000.00  
Capital - - - 1,000,000.00  
Assets, over - - 2,320,000.00  
Annual Income - 2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President  
C. C. Foster, Secretary.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
**GRIMBLE & CO., Limited., LONDON, N.W. ENG.**

**SALT**

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

**VERRET, STEWART & CO., Montreal - Quebec.**

**Boeckh's Curling  
Brooms**

are the Curling Brooms of common sense, because they have a light, strong Bamboo Handle. Curlers like them, and buy them for the strength they save. But that is not all—the brush used in them is free of seed—it lasts! Catalogue "A"—gives prices and pictures of them—it's free.

**Chas. Boeckh & Sons, Mfrs.**  
Toronto, Ont.

**With  
Bamboo  
Handle.**

**AN AUTOMATIC SELLING MACHINE . . .**

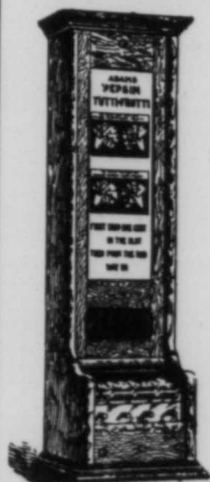
To sell—

**Adams'  
Tutti Frutti**

For full particulars, apply . . .

**Globe Automatic Selling Co.**

13 Jarvis Street, - TORONTO, ONT.



## MANITOBA MARKETS.

WINNIPEG, Dec. 27, 1897.

IF there is one thing more than another upon which Winnipeg prides itself, that thing is the Christmas market. This is not vain-glorying either, for few cities, even of larger size, show as fine quality of meat, though they of course may exceed in quantity. Kobold & Co. occupy the largest number of stalls, so they are entitled to first mention. This firm has a great reputation for fat cattle, raised on their ranch at Maple Creek, N.W.T., which are successful prize-winners at the annual Industrial Exhibition both here and in Brandon. The three stalls were decorated with rows and rows of fat sheep, some 250 in all, none under 90 lbs., and most of them over 100. Then came sides and sides of beef, while the iron pillars were adorned with the gems of the herd, one, a steer, under three years, live weight over 2,000 lbs. On his back was this inscription: "Not bad for a little fellow." On the other pillar was a heifer, under three years, live weight 2,660, dressed weight 2,000. This carcass was cut nearly through between the fore and hind quarters and showed the depth to be 11½ inches. The ticket on this bore the legend, "Manitoba agreed with me" and "Where will you find another like me?" All intervening spaces were filled with poultry of fine quality, and the whole most tastefully decorated with evergreens and mottoes. Opposite to Kobold & Co. are the stalls of P. Gallagher & Sons, one of the oldest butchering firms in Manitoba. The head of the firm, Mr. Patrick Gallagher, is as ardent a politician as he is a good judge of stock, and is widely known throughout the Dominion. Much of the meat in this stall was from the ranch of D. Fraser & Co. near Emerson and all whole carcasses shown bore the first prize ticket for their several classes at the last Winnipeg Industrial. The fat cow shown by this firm is claimed to be the heaviest carcass ever seen on the Manitoba market. One stall was entirely devoted to poultry piled in solid squares and decorated with wreaths of evergreens and red berries. Rocan's led the way in pork, one dead pig being marked 721 lbs. and another 519. The general scheme of decoration throughout the entire market was the same, but there was much individual taste displayed in the different stalls, and a good deal of humor in the fancy mottoes. Some of these were: "Killed for good cause," "Yours for all good service," "We ne'er shall see his like again," etc., etc. The supply of game was good and showed all the varieties in season.

Some of the window displays were very good. The Hudson Bay Co. had one window filled with a great bank of currants.

On this, barrels of currants turned out in form, mottoes in almonds, pyramids of fancy peels, candy, and choice tinned goods of everything that is tinned under the sun. MacLean's had a unique window; a cottage lighted and with a spread table seen through the window, at which are seated life-sized wax figures of a man, his wife and child, while a maid at the back door is giving food to a hungry tramp. This window created a great sensation and has been surrounded with eager gazers for days.

The wheat market is dead. It is now pretty well understood that there will be few, if any, shipments east by rail. The amounts coming in are very small. In fact, during Christmas week, contrary to all past experience, almost the only points receiving wheat were Indian Head and Sinaluta. Many elevators have already paid their men to the end of the year and closed their elevators. Many of these will re-open in March, but the amount of wheat in the farmers' hands is known to be under 20 per cent. of the crop, and it is generally thought that little of this will be sold until after seeding. The Armour deal did not affect matters here except that indirectly it undoubtedly helped to keep prices firm. In spite of all the talk about elevator combines and the like, wheat has been handled here on such close margins and with such keen competition that few, if any, of the elevator companies have made money.

Wholesale trade throughout the week has been good, but has consisted chiefly of filling extra orders for fancy groceries. No change in price of any article is reported.

In produce the market is firm in all lines.

BUTTER—Fresh dairy in round lots, Winnipeg, 15½ to 16c. The supply is still only fair, but is likely to increase after the New Year, when prices will come down.

CHEESE—Little move in the market. Late made cheese brings as high as 10½c. from the retailer and retails at 12½c. It is a long time since the retail price of cheese was so high on this market.

EGGS—Dealers are paying 18 to 18½c. for strictly fresh eggs, Winnipeg, and are selling at 20c. Supply still short, but the present mild spell will be likely to increase the supply.

CURED MEATS—The market is very firm, as follows:

Sugar-cured smoked hams . . . . .	12
"    "    bellies . . . . .	12
"    "    backs . . . . .	10½
"    S.C. "    shoulders . . . . .	8½
"    "    spiced rolls . . . . .	8½
American smoked hams . . . . .	11½
Dry salt, long clear bacon . . . . .	8
"    short clear bacon (American) . . . . .	7½
"    square cut shoulders . . . . .	8
"    boneless . . . . .	8
"    backs . . . . .	9
Pure lard, 20-lb. pails . . . . .	\$1 60
"    50 " . . . . .	4 00
"    3-lb. tins, per c-s 60 lbs. . . . .	5 50
"    5 " " . . . . .	5 50
"    10 " " . . . . .	5 50
"    in tierces, per lb. . . . .	7½

INSURE YOUR LIFE IN THE  
CONFEDERATION LIFE ASSOCIATION**The right man**

to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

**The right man**

to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death.

**The right man**

knows that to insure his life is the only way to make such provision, and he knows that . . .

**The right policy**

is the UNCONDITIONAL ACCUMULATIVE Policy of the

**CONFEDERATION LIFE ASSOCIATION**

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association.

HEAD OFFICE--TORONTO.

W. C. MACDONALD,  
Actuary.J. K. MACDONALD,  
Managing Director.

## THE DRUMMER MET HIS MATCH.

A WESTERN paper tells the story of how a drummer met his match in a little country girl.

She was a sweet, shy, innocent little village maiden, and she seemed somewhat flurried as she stepped into the grocery store where our city drummer was lounging.

The clerk knew her, and while he did up her parcel of tea, he asked her if she was not afraid to walk home alone so late at night. She asked the clerk nervously if it was so very late. When he assured her that it was but just 9 o'clock, she took the parcel and hurried away.

The city drummer, looking on, thought to himself, "It really is too bad for such a pretty little girl to walk home alone." So, throwing away his cigar, he skipped out, and overtook her just as she was turning a dark corner.

"Wouldn't you like some company?" he asked, graciously offering his arm.

"But I don't know you," she said, hesitatingly.

"Don't you? Why, I'm an old friend of your father's."

"Indeed!" she replied, but she did not take his arm.

They chatted pleasantly along, he asking many questions about her home, etc. He learned that her father was an invalid confined to his room, and that her brother was absent from town.

They soon came to a neat and somewhat pretentious cottage, and, pausing at the gate, she timidly asked him to come in.

Charmed with her shyness, and believing the coast entirely clear, the unsuspecting drummer accepted the invitation. She showed him into a tasty little parlor, then she asked to be excused for a few minutes. As she passed out of the door a smile hovered about her lips, but the drummer did not see it.

Passing down a little hall she tapped

lightly at another door, which was opened by a gentleman of a decidedly ministerial aspect.

"Mr. C.," she said, "there is a gentleman in the parlor who seems to be a very anxious enquirer; won't you go and talk to him?"

"Certainly, my dear," answered her pastor, who was as prompt to improve an opportunity to attend to his business of saving souls as men of different callings are to drive sharp bargains. He hastened to the parlor, glasses and all, and grasped the drummer warmly by the hand, exclaiming, heartily:

"Glad to see you, my friend, very glad to see you."

The drummer stared at the old gentleman in astonishment, and wondered vainly who he was and why he was so very glad to see him.

The minister drew a chair close beside him, and laying one hand on his knee, began very earnestly:

"Our young friend tells me that you are an anxious inquirer. I am always glad to talk with any one who is interested in matters relating to the welfare of the soul."

The minister paused for a moment, and the drummer began to turn hot and cold.

"Have you ever made any profession of religion? Do you belong to any church?" the minister asked encouragingly.

"N-no," stammered the drummer, out loud. "Confound that girl!" he muttered under his breath.

The minister began to see that he was not getting on, and noticing the drummer's disturbed manner remarked:

"Something troubles you, my friend. Can you not confide in me? Perhaps I can relieve your doubts and fears."

"I—I think I'd better go," the drummer said, rising and vainly trying to guess which door he came in at.

"Let us have a season of prayer together," said the minister; and, suiting the action to the word, he kneeled down by his chair.

Not having decided which door he came in at, and not daring to risk meeting that "confounded girl" by opening any other, the drummer had nothing better to do than to submit to the novel experience of hearing himself prayed for.

As soon as the prayer was ended, he again essayed to go, but Mr. C. bethought himself of the "girl," and, stepping to the dining-room door, called:

"Wife, has Lettie gone?"

"Oh, yes; she did not stay. Willie went with her, and he's been gone long enough to get back."

At last the minister showed the discomfited drummer to the door, shook him warmly by the hand, hoped to meet him again, and let him out into the free air once more.

As he passed out of the gate he heard a subdued giggle, saw two figures dimly outlined against the sky, and a boy's voice remarked:

"I wonder if pa converted him?"

The "anxious inquirer" isn't anxious to inquire after the innocent young maidens of the town any more.

Canned goods packers from United States and Canada will assemble in midwinter convention in Buffalo on Tuesday, Feb 1.

The creditors of the estate of Hampton & Co., general merchants, of Mount Forest, have received an offer from a private banking institution for the stock for a lump sum. If the offer is accepted the creditors will receive about 60c. on the dollar. The assets of the estate are valued at \$14,000, and the liabilities are estimated at \$13,000.

## LAPORTE, MARTIN &amp; CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea

"P. Richard's" Brandy.

"Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

**FOUND  
AT  
LAST**

THE ...  
**"PRAESERVO"**  
**CASE**

A  
Perfect Cabinet  
for

**RAISINS  
PRUNES  
CURRANTS  
EVAPORATED  
FRUITS  
Etc., Etc.**

No shrinkage  
No drying up  
No loss in weight

Fruit kept  
Moist and Fresh  
always.

Write us for Descriptive Catalogue.

**ARTHUR P. TIPPET & CO., MONTREAL**



Height, 76 in.; width, 41 in.; depth, 28 in.

**AN OUTFIT FOR THE KLONDYKE.**

**M**R. J. E. CHIPMAN, a commission merchant of Vancouver, B.C., has issued a circular containing much interesting information about the gold fields of British Columbia and the Yukon and the easiest way to reach them. Speaking of the outfit required by a miner who intends going to Klondyke, the circular says:

The following outfit will be about an average required by a miner or prospector going into the Yukon. Of course, it can be made much less, or more, according to the requirements and intentions of the purchaser, as to the length of time he intends to remain in the country, etc.:

**PROVISIONS.**

150 lbs. crackers (assorted)	10 lbs. evaporated onions
200 " flour	75 " granulated sugar
100 " beans	1 " black pepper
35 " Nirvana Ceylon tea	1 bottle red pepper
50 " Australian tinned beef	15 lbs. salt
150 lbs. Australian tinned mutton	6 doz. yeast cakes
10 lbs. Australian curried mutton	10 lbs. baking powder
10 lbs. Australian spiced mutton	75 " rolled oats
5 lbs. Australian shee tongues	4 bars castile soap
50 lbs. bacon (fat)	1 case matches
50 " evaporated apples	1 box acid for vinegar
50 " potatoes	1 doz. extract of beef
	10 lbs. dried beef
	1 lb. mustard
	1/2 doz. lime juice

N.B.—Australian frozen mutton, fresh and fat (the fat being so desirable and necessary in the far north) can be transhipped all through that northern country from November till April, frozen hard and fresh.

**CLOTHING.**

2 pairs snow-proof gum boots	1 fur cap
1 pair water-proof shoes	3 pairs best overalls
2 pairs moccasins	1 piece mosquito netting
2 pairs 16-lb woolen blankets	2 pairs wool mittens
2 suits best underwear	2 pairs buckskin mittens
6 pairs socks	6 cotton handkerchiefs
1 mackintosh	2 pairs Alaskan stockings
1 wool cap	2 heavy overshirts
	2 pairs heavy wool trouser
	1 oilsheet.

**HARDWARE.**

1 shovel	1 whipsaw (complete)
1 pick and handle	20 lbs. wire nails
1 axe and handle	5 " pitch
6 extra hickory handles for above	2 " oakum
2 gold pans	1 brace and bit
2 frying pans	1 calking iron
1 sheet iron stove and pipe	1 jack plane
Fish hooks and lines	2 files
1 enamelled teapot	1 package of rivets
2 fibre buckets	1 " wood screws
2 camp knives and forks	1 draw knife
2 " plates	1 chisel
3 " spoons	1 tape line
1 pack strap	1 bean pot
1 sheath knife	1 lantern
1 compass	Sail needles
150 feet 3/4-in. rope	2 enamelled cups and mugs
1 handsaw	1 fibre wash basin
	1 tent

The above would cost in the vicinity of \$200, more or less

**THAT ADULTERATED MOLASSES.**

Editor GROCER: In your issue of Dec. 17th, two articles appeared relating to the adulteration of New Orleans molasses, which while perhaps correct, as applied to the conditions in the United States, are liable to convey a false impression to your many readers among the Dominion retail grocers. In the framing of your laws relative to the importation of molasses, the Solons at Ottawa have looked after the welfare of the consumers to such an extent that the importation of adulterated molasses is practically impossible. Each lot brought into Canada, be it one barrel or a thousand, is tested at Ottawa, before the duty is assessed; the appraisers at the various ports of entry having no voice in the matter. Pure molasses

containing forty or more per cent. of cane saccharine, which is as much as Barbadoes and other West India molasses contains, pays 1 3/4 c. per gallon duty. But if the Ottawa chemists find a mixture of glucose, or that the molasses has been manipulated in any way, it is assessed at 1 1/4 c. per pound: equivalent to 21 c. per gallon. The importer invariably buys New Orleans molasses delivered, duty paid, so that the shipper assumes all the risk, and there is consequently no temptation to ship adulterated goods, as it would prove very costly to the seller. Trusting you will find space in your valuable journal to publish these facts, we are,

Yours very truly,

The M. H. Alexander Co.

per Ivan C. Walter, secretary.

Cincinnati, Dec. 23, 1897.

[REMARKS: THE CANADIAN GROCER, in the articles referred to, pointed out that it was not probable any of the adulterated molasses would find its way into Canada. THE EDITOR.]

Persons handling five-dollar bills want to examine them carefully to see if they are not one dollar raised to that \$5. The groundwork of the new one-dollar Dominion issue bill is the same as the revenue tobacco stamp, and by simply cutting out a figure from the latter and pasting it over the figure 1 of the bill a \$5 bill can be manufactured that will be readily accepted.

**CEYLON and INDIA**

send

**New Year Greetings**

to their

loyal friends

**The tea drinkers of the world.**

...The best teas

...The purest teas

...The healthiest teas

come from

**Ceylon and India**

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**C.** AND G. J. WILSON, general merchants, Cumberland, Ont., are offering 25c. on the dollar.

John C. Murray, trader, Montreal, has assigned.

J. B. Genin, tobacconist, Montreal, is offering 20c. on the dollar, cash.

Kearney & Faulkner, general merchants, Papineauville, Que., have assigned.

Charles R. McLeod, produce dealer, Little Glace Bay, N.S., has assigned.

The bailiff is in possession of the wholesale fruit firm, A. G. Gibson & Co., Toronto.

Lamarche & Benoit have been appointed curators of F. X. St. Amour, grocer, Montreal.

Lamarche & Benoit have been appointed curators of Thibadeau & Co., grocers, Sorel, Que.

Klass W. Reimer, jr., general merchant, etc., Steinbach, Man., has assigned to W. C. Reaman.

Kent & Turcotte have been appointed curators of F. J. Hebert, general merchant, Granby, Que.

Colson Hubbard, fish dealer, Caraquet, N.B., has assigned, and is calling a meeting of his creditors.

Paradis & Jobin, Quebec, have been appointed curators of Joseph Godbout, general merchant, St. Raphael, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Simard & Gauthier, grocers, Montreal, have dissolved.

Page & Hand are starting business as grocers in Ottawa.

Wm. B. Smith, flour and feed merchant, Smithville, Ont., has been succeeded by Smith & Griffin.

Joseph A. Chabot and Joseph A. Drolet have registered as proprietors of the firm Chabot & Drolet, grocers, Que.

The Queen Biscuit Co., manufacturers of biscuits, St. John, N.B., have dissolved, and Joseph S. Boss continues under the old style.

Osa Normandin and Adonias J. Letourneau have registered as proprietors of the grocery firm Normandin & Letourneau, Granby, Que.

SALES MADE AND PENDING.

Malcolm McLean, grocer, Pipestone, Man., has sold out to McNichol & Pitt.

Wm. Stacey, general merchant, Fleetwood, Ont., has sold out to O. R. Stacey.

Flatt & Co., general merchants, Greenway, Man., have sold out to P. F. Curtis.

The stock of O. Themens, grocer, Montreal, has been sold at 60½c. on the dollar.

The stock in the general store of the estate of the Dawson Co., Regina, N.W.T., has been sold to J. E. Sprague.

Sells at a good profit.  
Suits everybody who tries it.  
Sales readily duplicated.

Clark's ...  
Sliced Smoked Beef

1's, Key opener, retail at 25c., ½'s at 15c.

**Gilt Edge Orange Marmalade**

NOW IN STOCK WITH

**THOMAS UPTON & CO.**

ALSO FULL LINE OF

Hamilton, Ont.

**Gilt Edge Jams and Jellies**

ASK YOUR WHOLESALE HOUSE FOR THEM

The assets of Pierre Dansereau, plasterer and grocer, Montreal, are to be sold by auction.

The book debts of Dufresne & Mongenais, grocers and liquor dealers, Montreal, have been sold.

The stock of the estate of John Tyne, general merchant, Chelmsford, Ont., has been sold.

J. E. Hedderley, dealer in flour and feed, Dauphin, Man., has sold out to W. B. Nicholson.

Wells Bros., bakers and confectioners, Hepworth, Ont., are advertising their business for sale.

M. Rothschild & Co., general merchant and hotel-keeper, has sold out his hotel business in Baie Des Peres, Que.

CHANGES.

The Munroe Creamery Co., St. Charles, Man., are applying for incorporation.

Hugh R. Campbell has commenced business as grocer in Blue Mountains, N.S.

L. McFarlane, blacksmith, Kemnay, Man., is reported to be removing to Hilton, Man.

A. Parent, butter and cheese factory owner, is starting business in Baie Des Peres, Que.

George H. Wight, general merchant, Queensville, Ont., has been succeeded by R. J. Daly.

Clough Bros., general merchants, Lake Megantic, Que., are removing to Stanstead Junction, Que.

Alphonse C. Leger, grocer and tailor, Scotstown, Que., is removing to Lake Megantic, Que.

Wright & Copp, dealers in grocers' specialties, Toronto, have changed their style to Henry Wright & Co.

Emma Hickey, wife of John R. McDonald, has registered as proprietress of the firm, J. R. McDonald & Co., grocers, Montreal.

Alfred Denis has registered as proprietor of the firm, H. Reeves & Co., grain and flour dealers, Montreal.

E. Jesse Heath and Albert K. Heath have registered as proprietors of the firm, Heath & Heath, Georgeville, Que.

Zephirin Galarneau has registered as proprietor of the firm, Joseph Hamel & Co., general merchants, Pont Rouge, Que.

Charles E. Thompson has registered as proprietor of the Karma Chemical Co., manufacturers chewing gum, Montreal.

Amelia Archambault, wife of Edmond Pepin, has registered as proprietress of the firm, E. Pepin & Co., grocers, Montreal.

Mathilda Provencal, widow of Francis Payette, has registered as proprietress of the firm, A. Joncas, tobacconist, etc., Montreal.

DEATHS.

M. L. T. Rochon, grocer, Ottawa, is dead.

George Dent, of Dent & Son, bakers, Woodstock, N.B., is dead.

John Dewar, of J. Dewar & Son, grocers, etc., St. George, N.B., is dead.

**CATALOGUES, PRICE LISTS, ETC.**

One of the neatest catalogues and price lists we have seen for the season of 1898 has just been issued by Messrs. Dearborn & Co., St. John, N.B., manufacturers of coffees, spices, flavoring extracts, etc., and reflects credit upon this enterprising firm. It is got up in such a shape that it is an easy matter to order by letter instead of waiting for their travelers, as every article they handle is defined so explicitly. They manufacture all their own output on the premises, and this can be recognized by the well-known "Dearborn Brand" which is stamped on all packages. If you have not received one of the above lists, by simply dropping a card one will be mailed to any address. Owing to so many enquiries from the far west of the Dominion for their goods, this firm are considering the advisability of opening a branch in Winnipeg to be in touch with the trade there.



**WETHEY'S  
Condensed Mince Meat**

Leads all others in quality.  
Best of goods at reasonable prices.



**TRIAL ORDERS SOLICITED.**

Satisfaction Guaranteed. Will Not Ferment.

**J. H. Wethey, Mfr.**  
ST. CATHARINES, ONT.

**DELICATE APPETITES**

Are Stimulated and Fastidious Tastes are  
Gratified by

**Delicious  
Biscuits**

Every variety of flavor and shape in Crackers and  
Biscuit is produced by the **QUEEN BISCUIT CO.**  
the only authorized manufacturers in Canada of

**The Famous Boss Lunch  
Milk Biscuit.**

See that each biscuit is stamped BOSS.

**QUEEN BISCUIT CO.**

There are over 500 Lines of Biscuits  
manufactured by Queen Biscuit Co.

St. John, N.B.

How are FIG BARS for one line?

**Mr. Gibson's Special Offer.**

**B**EFORE another issue of THE DRY GOODS REVIEW reaches its readers 1897 will have passed away, as thousands of other years have done before it. The question for each one of us to consider, as business men, is: What have I accomplished during 1897? Is my business in better condition than it was this time a year ago? Am I maintaining my position in respect to my competitors, or are some of them distancing me in the race for business supremacy? In other words, am I keeping in touch with the progressive business methods of the day? Those who are unable to answer these questions in the affirmative may well look forward with apprehension to what 1898 has in store for them.

**PLANS FOR 1898.** Perhaps you have plans for betterment for 1898. Maybe you have decided that you have been giving credit too freely and that you will be more careful in the selection of risks. Perhaps you have been too slow in collecting, and you have made up your mind to turn over a new leaf in this respect. Or possibly you have concluded that the credit system is all wrong, and that you will abolish it altogether so far as your business is concerned. Then, again, it may be your advertising which you are dissatisfied with. It may not pull as it ought to. Maybe it is dull and commonplace. Perhaps it is not so good as is your competitors'. These faults may arise from the fact that you are a very busy man and have't time to properly attend to it. Or maybe you feel that advertisement making is not exactly in your line of things, and you approach the writing of an advertisement with diffidence and distaste.

**I OFFER MY SERVICES.** I am in the business of preparing advertising matter for other people. I have been in this business for years. It is one of the most useful businesses in the whole world. I don't know as much about your business as you do yourself, and you probably don't know as much as I do about mine. But we can perhaps be of service to one another. You want to do better advertising and I want more clients. Not many—only a few more. The thing for us to do is to get together.

If you will send me one to three of your recent advertisements I will look over them carefully and write you a letter of criticism and advice for the nominal fee of one dollar. In my reply I may be able to give you advice worth thousands of dollars to you. In sending these specimens of advertising it will materially help things along if you also send me some samples of your chief competitors' advertising. I would also like to be in possession of the chief facts about your business—how long it has been established, exactly what lines of goods you handle, whether it is a cash or credit business and so on. Don't be afraid to write me fully. The more information I get the more service I can be to you.

This offer is only for Canadian merchants. It only holds good for this month and next (December and January.) Address

**F. JAMES GIBSON**  
134 East 16th Street - - NEW YORK.

Something new and attractive

# Rae's Lucca Oil

The perfection of Olive Oil.



Packed in clear white bottles, Quarts, Pints and 1/2-Pints, also in 1 gallon Cans. . . . .

WRITE FOR QUOTATIONS.

**FRANK MAGOR & CO.**  
16 St. John Street  
... MONTREAL



THE CHOICEST

## Jams, Jellies and Marmalades

— are known as —

# SOUTHWELL'S

ARE YOU SELLING THEM? IF NOT, WHY NOT?



# CURRENT MARKET QUOTATIONS

Toronto, Dec. 30, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.



PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00

Diamond— W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case.....	per doz. 1 20
1/2 lb. tins, 3 ".....	90
3/4 lb. tins, 4 ".....	60

MAPLE LEAF BAKING POWDER.	
1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. scaler jars.....	2 25

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. per doz. cases.....	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1/4 lb. jellies.....	2 25
1/2 lb. Crown sealers.....	2 25

BLACKING.	
P. G. FRENCH BLACKING. per gross	
1/4 No. 4.....	\$4 00
1/4 No. 6.....	4 50
1/4 No. 8.....	7 25
1/4 No. 10.....	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish " " ".....	3 80
No. 3 " " ".....	4 50

BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....	\$ 2 80
No. 2 Bronze Tins, per gross.....	3 40
" 3 " ".....	5 60
" 4 " ".....	10 00
" 1 Enamelled Tins ".....	2 50
" 2 " ".....	3 75
" 3 " ".....	4 00
" 4 " ".....	4 50

THE ALPHA CHEMICAL CO.	
No. 5 Spanish Blacking, 1/4 gross cases.....	per doz 7 20
No. 10 " ".....	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid.....	00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

SHOE DRESSING— in 1/4 gross cases. Per Gross	
French Oil in 3-doz. cases.....	\$ 22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

SHOE BLACKING— in 1/4 gross cases.	
Reliable French Blacking, No. 5.....	9 00
" " " No. 2.....	4 50
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00

Alpha Metal Polish No. 2.....	
per gross	9 00

Patent Stove Polish—	
Sunlight Lead Bar.....	4 25

Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases.....	10 80
Moody's Black Lead.....	25
1/2 gross case Reliable Stove Pipe Varnish.....	1/4 gross cases 6-oz. bottles
Quickshine Pipe Varnish.....	12
1/4 gross cases, pressed top tins.	

Stove Polish—	
Quickshine Polish.....	9 00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH. Per gross	
THE F. F. DALLEY CO.	

Gem Stove Polish, 1/4 gross cases.....	\$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles.....	1 00
8 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bottles.....	1 75









# A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable**. Celluloid has long been recognized as the **Laundresses' reliable friend**, whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch**, a reputation which is world-wide.

**THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.**

For puddings, custards, etc.  
**ONTARIO** } 38-lb. to 45-lb. boxes, 0 06  
**STARCH** } 6 bundles .....  
**BARRELS** } Silver Gloss ..... 0 07½  
 Pure ..... 0 06½

**THE BRANTFORD STARCH CO., LTD.**  
**Laundry Starches—**  
 Canada Laundry, boxes of 40 lbs. 0 04½  
 Finest Quality White Laundry—  
 3 lb. cartons, cases 36 lbs. 0 05  
 Bbls., 175 lbs. 0 04½  
 Kegs, 100 lbs. 0 04½  
**Lily White Gloss—**  
 Kegs, extralarge crystals, 100 lbs. 0 06  
 1 lb. fancy cartons, cases 36 lbs. 0 07  
 6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07  
 6 lb. tin enamelled canisters, 8 in crate 48 lbs. 0 07  
**Brantford Gloss—**  
 1 lb. fancy boxes, cases 36 lbs. 0 07½  
**Brantford Cold Water Rice Starch—**  
 1 lb. fancy boxes, cases 28 lbs. 0 09  
**Canadian Electric Starch—**  
 40 packages in case. 3 00  
**Culinary Starch—Challenge Prep. Corn—**  
 1 lb. pkgs., boxes 40 lbs. 0 05  
 No. 1 Pure Prepared Corn—  
 1 lb. pkgs., boxes 40 lbs. 0 06

**STIGAR.** per lb.  
 Granulated (Redpath, St. 0 04½  
 Lawrence, Acadia) .....  
 German (Canadian) bbls. 0 04½  
 (imported) bags .....  
 Dutch, bags ..... 0 04½  
 Paris Lump, bbls. and 100-lb. boxes ..... 0 25 9-16  
 in 50 lb. boxes. 0 05 11-16  
 Extra Ground Icing, bbls. 0 05½  
 Powdered, bbls. 0 05½  
 Cream ..... 0 04½  
 Extra Bright ..... 0 04½  
 Bright Coffee ..... 0 04 1-16  
 Light Yellow ..... 0 04  
 Medium Light Yellow ..... 0 3 15-16  
 Yellow ..... 0 03½  
 Demerara ..... 3 50 3 75

**SYRUPS AND MOLASSES.**  
 SYRUPS bbls. ½ bbls.  
 Dark ..... per gallon. 0 23 0 25  
 Medium ..... 0 28 0 35  
 Bright ..... 0 32 0 42  
 Honey (com) ..... 0 40  
 " 2 gal. pails ..... 1 00  
 " 3 gal. pails ..... 1 35 1 40  
**MOLASSES.**  
 Barrels ..... 0 23 0 35  
 Half-barrels ..... 0 25 0 37

**SOAP.**  
 Babbitt's "1776" Soap Powder ..... \$3 50



1 box and less than 5 ..... 4 00  
 5 boxes and upward ..... 4 00  
 Freight prepaid on 5 box lots.  
**BRANTFORD SOAP WORKS CO.**



"Ivory Bar" is put up in 1 lb., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11¼ oz. each, 100 in box.  
 Quotations for "Ivory Bar" and other brands of soap furnished on application.

**TEAS.**  
**BLACK.** per lb. per lb.  
 Congou—  
 Half Chests Kaisow, Mon- ing, Paking ..... 0 12 0 60  
 Caddies, Paking, Kaisow 0 18 0 50  
**INDIAN.**  
 Darjeelings ..... 0 35 0 55  
 Assam Pekoes ..... 0 20 0 40  
 Pekoe Souchong ..... 0 18 0 25  
**CEYLON.**  
 Broken Pekoes ..... 0 35 0 42  
 Pekoes ..... 0 20 0 40  
 Pekoe Souchong ..... 0 17 0 35  
**CHINA GREENS.**  
 Gunpowder—  
 Cases, extra firsts ..... 0 42 0 50  
 Half Chests, ordinary firsts ..... 0 22 0 38  
**Young Hyson—**  
 Cases, sifted, extra firsts ..... 0 42 0 50  
 Cases, small leaf, firsts ..... 0 35 0 40  
 Half Chests, ordinary firsts ..... 0 22 0 38  
 Half Chests, seconds ..... 0 17 0 19  
 " thirds ..... 0 15 0 17  
 " common ..... 0 13 0 14  
**Young Hyson—**  
 Half Chests, firsts ..... 0 28 0 32  
 " seconds ..... 0 16 0 19

Half Boxes, firsts ..... 0 28 0 32  
 " seconds ..... 0 16 0 19  
**Half Chests—**  
**JAPAN.**  
 Finest May pickings ..... 0 38 0 40  
 Choice ..... 0 32 0 36  
 Finest ..... 0 28 0 30  
 Fine ..... 0 25 0 27  
 Good medium ..... 0 22 0 24  
 Medium ..... 0 19 0 20  
 Good common ..... 0 16 0 18  
 Common ..... 0 13½ 0 15  
 Nagasaki, ½ chests Pekoe 0 16 0 22  
 " Oolong ..... 0 14 0 15  
 " Gunpowder ..... 0 16 0 19  
 " Siftings ..... 0 07½ 0 11  
**"SALADA" CEYLON.**



Brown Label, 1s and ½s ..... Wholesale Retail 0 20 0 25  
 Green Label, 1s and ½s ..... 0 22 0 30  
 Blue Label, 1s and ½s ..... 0 30 0 40  
 Red Label, 1s and ½s ..... 0 36 0 50  
 Gold Label, ½s ..... 0 44 0 60  
 Terms, 30 days net.  
**MONSOON INDO-CEYLON TEA.**

**Wholesale Retail**  
 Blue Label, 1-lb. .... 0 19 0 25  
 Black Label, ½-lb. .... 0 20 0 25  
 Black Label, ½ and 1-lb. .... 0 22 0 30  
 Green Label, ½ and 1-lb. .... 0 28 0 40  
 Brown Label, ½ and 1-lb. .... 0 35 0 50  
 Red Label, ½ and 1-lb. .... 0 40 0 60



**RAM LAL'S (lead packages)**  
 Cases, each 60 1-lb. .... 0 35  
 " 60 ½-lb. .... 0 35  
 " 30 1-lb. .... 0 35  
 " 120 ½-lb. .... 0 36  
**"KOLONA"**  
 Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.  
 Black Label, 1-lb., retail at 25c ..... 0 19  
 ½-lb., " " " ..... 0 20  
 Blue Label, retail at 30c ..... 0 22

Green Label " 40c ..... 0 28  
 Red Label " 50c ..... 0 35  
 Orange Label, retail at 60c ..... 0 42  
 Gold Label, " 80c ..... 0 58  
 Terms, 3 per cent. off 30 days.

**CROWN BRAND.**  
 (Ceylon in lead packages)  
**Wholesale Retail**  
 Red Label, 1-lb. and ½s. .... 0 35 0 50  
 Blue Label, 1-lb. and ½s. .... 0 28 0 40  
 Green Label, 1-lb. .... 0 18 0 25  
 Green Label, ½s. .... 0 19 0 25  
 Japan, 1s ..... 0 19 0 25

**TOBACCO AND CIGARS.**  
 British Consols, 4's; Twin Gold Bar, 8's ..... 0 73  
 Ingots, rough and ready, 8's ..... 0 71  
 Laurel, 3's ..... 0 68  
 Brier 8g ..... 0 63  
 Index, 7's ..... 0 60  
 Honeysuckle, 8's ..... 0 73  
 Napoleon, 8's ..... 0 67  
 Victoria, 16's caddies, 8's and 16's 0 63

**WOODENWARE.** per doz  
 Pails, 2 hoop, clear, No. 1 ..... \$ 1 45  
 " 3 " " " ..... 1 60  
 " 2 " " " ..... 1 40  
 " 3 " " " ..... 1 55  
 " " painted " 2 ..... 1 40  
 Tubs, No. 0 ..... 8 00  
 " 1 ..... 6 50  
 " 2 ..... 5 50  
 " 3 ..... 4 50

**THE E. E. EDDY CO.**  
 Washboards, Planet ..... 1 60  
 " X ..... 1 40  
 " Special Globe ..... 1 50  
**Matches—** 5-Case Single Lots, Case  
 Telegraph ..... \$3 00 \$3 20  
 Telephone ..... 2 50 3 00  
 Parlo ..... 1 30 1 40  
 Red P Flor ..... 1 50 1 60  
 Safety No. 1, wall box 1 40 1 50  
 " No. 2, slide box 2 80 2 90  
 " No. 3, capital ..... 2 75 2 85  
 Flamers, slide boxes ..... 2 25 2 35  
 " wax stems ..... 3 20 3 30  
 Tiger ..... 2 65 2 85

**BRYANT & MAY.**  
 Robert Greig & Co., Agents.  
 No. 9 Safety, per gross ..... \$ 2 00  
 " 10 " " ..... 1 10  
 " 2 Tiger, " ..... 5 00  
 " 4 " " ..... 2 00

# LICORICE...



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

BROOKLYN, N.Y.

# EVAPORATED APPLES...



We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

**R. J. Graham**

BELLEVILLE, ONT.

# DON'T PUNISH YOURSELF

by smoking inferior cigars when you can get

“Pharaoh” for 10 cents

—: and:—

“Pebble” for 5 cents

Acknowledged as the leading cigars of Canada.

J. Bruce Payne, Granby, Que.

# Sell Only the Best



COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS \_\_\_\_\_

**The Canada Salt Association**  
CLINTON, ONT.

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Tubes,

LIE

# 1898 is Here 1897 is Past

We had good things in 1897. We will have better things in 1898. The world is moving and so are we.

Our lines of Dinner-ware, Toilet-ware, Glassware and Lamp Goods will be away ahead of anything we had last year.



## GOWANS, KENT & CO.

TORONTO

Easy Sales! Good Profits!

...and

**FREE  
PREMIUMS**

Are assured Grocers and Clerks who sell Knox's Gelatine—the best ever produced.

**CAMERAS AND DELIVERY WAGONS**

of High Grade will be given away. Get our plan, and push

**GELATINE—  
KNOX'S**

Write

**C. B. KNOX, Mfr.**

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