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**THE CANADIAN GROCER**  
A GENERAL STOREKEEPER

VOL. VII.

TORONTO DECEMBER, 29, 1898.

No. 52

FINE GOODS OUR SPECIALTY.

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**IF YOU WISH TO INCREASE YOUR TRADE  
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**We Protect** Jobbers handling our Matches from any drop in price, on stock in hand.

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“Standard Goods are the best to Handle”

The Finest Class of Preserves and Marmalade manufactured in England.



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STANDARD QUALITY. PROFITABLE LINES.

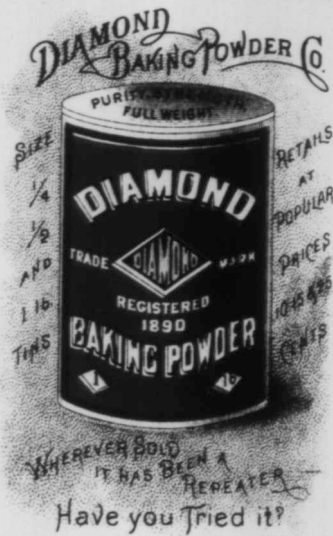
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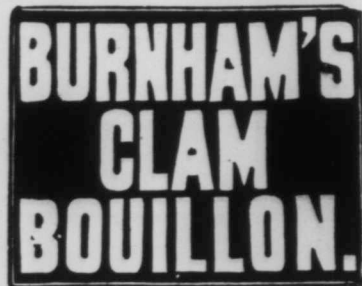
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Put up in  $\frac{1}{4}$ ,  $\frac{1}{2}$ , and 1 lb. packages. Price—75c., \$1.30 and \$2.20, less 10 per cent. trade and 5 per cent. for cash.

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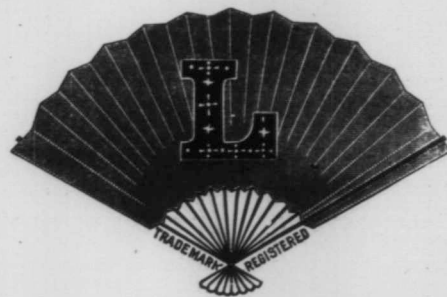
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# Holiday Orders



The same day as received. Write or telephone us if our travellers are not with you.

**Edward Adams & Co.,** Established 1844 **Wholesale Grocers**

LONDON, ONTARIO

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# THE CANADIAN GROCER

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Published in the interest of Grocers, Packers, Produce and Provision Dealers  
and General Storekeepers.

Vol. VII.

TORONTO, DECEMBER 29, 1893

No. 52

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,  
FINE MAGAZINE PRINTERS  
AND  
TRADE JOURNAL PUBLISHERS.

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The year which makes its exit at midnight Sunday has been a fairly satisfactory one for leading staples in the grocery trade. Sugars have not been subjected to many rapid declines or advances on the Canadian market. There have of course been fluctuations, but when the prices rose or fell it was, as a rule, the expected that happened. If anything the market in Canada has followed that in New York more closely than usual; or rather, one of the large refineries in Montreal pursued the policy of doing so, and what one did was of course imitated by the others in the country. This has caused prices to fluctuate in this country more than they otherwise would, stocks of refined being at no time really large, while the demand has ruled good during the year. Prices here at the moment are practically the same as a year ago, the quotations then as now being 4½ to 4¾c. for granulated. But the first week in January saw an advance of ½c. to 4¾ to 4¾c. From that out till the latter part of March there was no material change. Then there was another advance to 4¾ to 5c. The first week in April saw another advance of ½c., granulated then being quoted at 5 to 5½c. By a similar ad-

vance a week later the price was brought up to 5½ to 5¾c. The first week in May saw granulated selling at 5¾c., and before the middle of the month was reached another ½c. had been added. By second week in June the outside price was 5¾c., while a week later saw it another ½c. higher. The range was then 5¾ to 5¾c. This was the last of the advances for the year. From that out what changes were made were in the nature of declines. The first drop occurred the third week in July, when 5¾c. became the idea for granulated, and five weeks later 5¾c. was the ruling figure. From that out till October 29 the market ruled steady to strong, but on that date the market took an easier turn, and sold fractionally lower. During the following week there was a series of fractional declines; and 5 to 5¾c. became the idea for granulated. Before the end of November the price had dropped to 4¾c. The first week in December saw the ruling price 4¾c., and at that figure it is to-day. It has been asserted that the declines which have been taking place in the United States during the past few months has been largely a move on the part of the Trust there to squeeze holders of raws. But whatever may have been the influences at work, the price of raws was forced down, and to a point, too, lower than they have been for nearly a quarter of a century. Within the last week or so there has been a slight reaction, and holders are announced to be assuming a more independent attitude.

\* \* \*

The year has not been a satisfactory one for canned goods; that is at least so far as the jobbers are concerned. The market was a steady one, but the trouble was that it remained too fixed. When the supplies for

the year were being purchased most of them assumed that the pack was going to be on the light side and that prices would in consequence appreciate. This led to much speculation in futures. That there was enough and to spare is known by everybody in the trade. The result was that prices dropped to a figure that would not, in some instances at least, return the jobber what he paid for the goods; and there they remained. In other words, he lost money. To make matters worse cutting became a common practice. The lesson taught by this experience has not been ignored. Indeed the trade seems to have taken it to heart. At any rate the tendency to speculate in futures was not nearly so strong last fall as usual. And if they persevere in this in the future trade will be all the more healthy for it. None are at the moment realizing this more than the merchants themselves. Speculation of a kind will always be indulged in. In other words, there is speculation that is gambling and speculation that is legitimate. The man who is far seeing and who is a student of the markets will naturally exercise his faculties to his own advantage by either buying or refraining from buying a certain line of goods. The great evil is where a man is led by a spirit of gambling to plunge, as the sporting fraternity have it.

\* \* \*

The year has been, on the whole, a satisfactory one in regard to teas. The Canadian merchants have done well on practically all their importations. The market opened fairly low, and it kept firm for all kinds—Indians, Ceylons, Chinas and Japans—gradually advancing towards the middle of the season. This always ensures a steady market and enables dealers, both large and

We cover the ground from the Atlantic to the Pacific, and have double  
the circulation of any other journal in Canada.

small, to make profits on their purchases. Towards the end of the season some sacrifices were of course made by shippers in order to clear out consignments on hand, and some remarkable values at intervals appeared. But, on the whole, shippers to this continent have done well this season, and it is safe to reckon that they have had a satisfactory year. It is reported, on the other hand, that shippers to London, England, have not had such a satisfactory season, especially in China teas. The cause largely for this is that the English trade is going almost entirely after Indian and Ceylon teas, China being more and more neglected each year; and as large shipments of China teas are still being made to that port it naturally follows, when they are shoved upon the market, with that old-time demand for them wanting, that prices obtained are not satisfactory. During the last two years some of the largest houses in China have suspended and gone out of business. If it was not for Russia the condition of the China tea trade would be much worse than it is. The Russian still swears by China tea, and no other will he drink, every year some half dozen full cargoes being sent, on an average, from the Flowery Kingdom to the land of the Muscovite.

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The dried fruit market has been, on the whole, a satisfactory one for the merchants. The quality of all lines, such as raisins, prunes, currants, figs, has been excellent, probably never better, while the price has ruled low; in some instances remarkably so. These conditions naturally stimulated the demand; and if, because of more or less cutting, jobbers and retailers have not reaped all the benefit they might have had that is their fault. Nature was generous in the part it played. One great drawback the Canadian trade had was the order-in-council of the Dominion Government prohibiting the importation of the Eleme figs and Sultana raisins from Smyrna. As far as Sultana raisins were concerned, the trade was not so much affected, fair stocks being held here at the time. But in regard to figs it was another thing. When the order-in-council was issued there was scarcely a fig to be had in the country, and the prohibition of the importation of this fruit was a source of serious inconvenience and loss to merchants. The trade felt sore over the matter at the time and sent deputations to interview the Government, but all to no pur-

pose. And they have had good reason since to feel still more annoyed, for the very fruit that was packed during the time when cholera was said to be prevalent, and which it was the order-in-council aimed to keep out of the country, was, after the edict had been repealed, allowed entire. The jobbers argue that if it was safe to allow the fruit into the country in the last instance it was equally so in the first. Then England, with all her experience, was not at all alarmed over the matter, evidently taking the same view of the situation as did the shippers, namely, that cholera was not epidemic, and shipments of fruit therefore continued to arrive in that country from Smyrna as regularly as ever. True the United States, like Canada, prohibited the importation of Smyrna fruit, but there is a suspicion that the edict in this instance was influenced as much by a desire to benefit the fruit producers of California as from a fear that within the foreign article were lurking colonies of the terrible cholera germ. One thing is certain, the edict of the Dominion Government was a bad thing for Canadian merchants; and that without serving any good purpose.

\* \* \*

The market for Rio coffee has ruled strong the greater part of the year. An incentive was given to prices early in the season on account of the scarcity of the better grades. Before this another and more powerful influence was brought to bear. Civil war broke out in Brazil. That influence is still at work; and is being more strongly felt at present than even a few weeks ago, late advices from Rio stating that no orders can at the moment be received for coffee on account of the hostilities. The price of green Rio coffee on the Toronto market is now 2 to 3c. dearer than a year ago at this time.

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Christmas morning cables from Europe were but anything in unison with the sentiment of the season: "Peace on earth and good will toward men." Instead of peace they breathed of war. One hundred and thirty thousand more armed men than there were the Christmas of 1892 are, we were told, standing ready and eager to jump at each other's throats, while Russia, with the cooperation of France, was threatening to force the Dardanelles, make a union of her Black and Mediterranean sea fleets, drive England from the scene, and capture Constantinople. The holiday trade, too, was unsatisfactory, while want and misery was apparent everywhere.

### BIG PROFITS ON APPLES.

Apple exporters in Montreal and other dealers in the fruit cannot, like last year, complain of disastrous results and heavy losses. On the contrary, they have had a very profitable season so far, and present prospects seem to point to still better returns on the fruit still remaining in the hands of dealers and shippers on this side the water. There is more than one reason for this state of affairs, but the chief one was the short crop of apples in Canada, which fell away considerably below that of last year. For instance, the exports to date only amount to about 75,000 barrels, whereas last season they ran up to 700,000 barrels. But it was not only in Canada that there was a short crop, for the recent course of the English market seems to indicate that they have not been getting the same quantity of apples from other sources this year as last. Recent cables from Liverpool state that all the Canadian fruit had been cleared up and that the trade there were anxiously awaiting the arrival of other shipments, as the supply of English apples was almost entirely absorbed. In consequence of this condition of affairs prices this year on Canadian apples have rated very much higher than last, and, as is generally the case when the fruit is scarce, Montreal is always the strongest market in the world to buy on. Cables on Saturday reported sales to arrive in Liverpool which netted the seller in the west \$4.50 to \$5 per barrel, which means a very handsome profit. The average first cost this year was \$1 to \$1.50 for the simple fruit, which, with 30c. added for packing and 35c. for the barrel, makes a total first cost of from \$1.50 to \$2.50 per barrel, so that on the sales in question the handsome profit of from \$2.50 to \$3 per barrel was made. This is a very different state of affairs to that which prevailed last season, when Montreal exporters made losses running all the way from \$20,000 to \$30,000, not a single shipper making any money on any of the shipments up to the first of January. Last year the first cost was about \$1.25 to \$1.50 for the sample fruit. But it is not only in the way of export business that high prices have been realized on apples. Figures have been paid for car lots of the fruit in Montreal that have not been made any time for the last eight or ten years. We know of actual sales of car lots at \$4.10 and choice straight car lots of Spys have brought as high as \$4.50 per barrel. These figures have never been approached except eight years ago when there was a very short crop, much shorter than the one of the present year. On the whole, therefore, this year's apple deal has been an unusual one.

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**COMMERCIAL TRAVELERS DINE.**

The Dominion Commercial Travelers' Association held their annual dinner at the Windsor Hotel in Montreal on Thursday evening last. Now the drummer, as he is called, knows how to enjoy himself, none better, for who has the collection of stories, yarns, etc., than he has. He is eloquent himself, as many a buyer throughout the length and breadth of the land can vouch, and therefore can appreciate eloquence from others. With all these advantages, therefore, it is needless to say that the boys had a good time at Montreal last week. They had, and a good deal was also due to the fact that the following gentlemen had the arrangements in hand:—Messrs. F. Birks, G. L. Cains, J. H. Clerk, F. S. Cote, E. H. Copland, W. H. Callahan, J. T. Dwyer, F. X. de Grandpre, M. E. Davis, A. Elliott, I. Friedmann, C. Gurd, Fred. Hughes, P. S. Lassonde, E. D. Marceau, J. H. Morin, W. McNally, T. L. Paton and A. A. Mason, whilst special praise is due to the indefatigable efforts of the secretary, Mr. H. W. Wadsworth, who greatly helped to make the dinner the success it was.

They saw that nothing was wanting, so that when President David Watson, the newly elected president, took the chair at 8 o'clock everything was as it should be. At his table were seated His Worship Mayor Desjardins, Solicitor-General Curran, U. S. Consul General Anderson, Col. Stevenson and Messrs. F. Hughes, Geo. Cains and Geo. Summer, ex-presidents of the Association.

After the good things had been disposed of the chairman read letters of regret from many, among others the Governor-General, Sir John Thompson, Lieut.-Governor Chapleau, Hon. W. Laurier, Hon. L. O. Taillon, Hon. N. Clarke Wallace and Mr. W. C. Van Horne.

The chairman followed this up with a nice little speech. First thanking the members for the honor they had conferred upon him, he passed on to refer to the work the Association was doing, which he claimed was a great and noble work. Its objects were to promote the welfare and interests of its members, by making provision against sickness, misfortune, accident or death, and by relieving the widow, orphan children or representatives of members deceased. The total income for the year 1893 was \$20,326. Out of this \$13,000 had been paid in death and accident claims, whilst the ordinary working expenses were only \$4,866. He then, amid loud cheers, submitted the toast of "The Queen and the Royal Family," which was loyally drunk with musical honors.

These were followed by the toast of the

President of the United States. Consul-General Anderson, whose abilities in this respect are well known, made a very humorous reply. He said that after an absence of a few years, enforced by circumstances entirely beyond his own control, it was his privilege and honor to again be a guest of the Dominion Commercial Travelers' Association. On his return to Canada he noticed, with great pleasure, that Montreal had made wonderful strides in improvements, one of which was the introduction of the electric car service. After speaking some kind words about the Montreal cabmen, he said that Montreal was noted for the cheapest cab service in America, if not in the whole world. The Consul-General concluded his remarks by thanking those present for the cordial manner in which they had toasted the health of the President.

The Vice-President, Mr. Wm. McNally, submitted "The Commercial Interests of the Dominion" in a brief but capital speech, which was replied to by the Hon. Peter Mitchell, who spoke eloquently on the progress of the metropolis and how much the men who were sitting around him had to do with enhancing that progress. He closed with the wish that Canada's commerce would both prosper and increase in the days to come as in the past. A few remarks on the same topic were also delivered in French, by Mr. H. Laporte, the well known wholesale grocer, after which Mr. L. Paton proposed the toast of the railway and forwarding interests, coupled with the health of Solicitor-General Curran.

Mr. Curran spoke of the great progress which had been made in railway enterprise during recent years, and which had tended so largely to open up this great and glorious country, and then went on to show that this progress had been accompanied by a great and growing increase in trade between the several portions of the Dominion and other countries. The hon. gentleman concluded by thanking those present for the hearty manner in which they had coupled his name with the toast.

The other toasts were "Our Guests," proposed by ex-Ald. Rolland, and responded to by Mr. A. T. Lepine, M.P., whilst that of "Our Sister Associations" was proposed by Mr. Marceau and responded to by Mr. C. C. Van Norman, of the Commercial Travelers' Association of Toronto. The toast of the "Mayor and Corporation," proposed by Mr. J. Rogers, was enthusiastically drunk, and when the Mayor and Ald. Stevenson stood up to respond they received hearty receptions. The toast of "The Ladies" was in the capable hands of Mr. J. L. Dwyer.

During the evening the pleasure was greatly enhanced by the following gentlemen, who either sang or recited:—Messrs. Charles Terroux, Duquette, Venables and Carmichael.

**LABRADOR HERRING FISHERY.**

The St. John's, Nfld., correspondent of the Montreal Gazette says:—For several years past the herring fishery has been declining in Labrador. This year it culminated in a total failure, only a few barrels being taken—a mere bagatelle compared with the catch of former years. The cause of the decline is unknown. Probably the failure of the food on which the herring lives may be at the bottom of the trouble, and, in consequence, the herring have gone off to other feeding grounds; but will return to their old haunts when they recuperate. Meantime, the loss to our fishing classes is very serious. Some years ago a similar event took place in Norway, the herring having disappeared, but I think they have now returned to their old quarters. I observe in some Dominion papers complaints that some dealers in the Maritime Provinces have been packing inferior herring and branding them as Labrador No. 1. Very few barrels of the genuine article will find their way this year to market.

Much satisfaction has been felt and expressed here at the high place won by "Munn's Boneless Codfish" at the Chicago fair. That spirited and enterprising firm, who always keep their mind open to new ideas, have well merited the distinction they have obtained. Their boneless codfish, tinned salmon, and refined cod liver oil, prepared after the Norwegian method, are unsurpassed and now hold a leading position in the market. Last summer I had an opportunity of examining their factory in Harbour Grace, and observing their methods of preserving the various articles. It is a model of cleanliness, order, and vigilant care in every detail. The machinery employed in the various processes is most ingenious, and new improvements are constantly being introduced. I understand that their cod liver oil, which is prepared by the freezing process, is found superior to the best Norwegian oil. In the preservation of caplin, too, they are making rapid strides.

Business in St. John's is brisk, and this year's fall trade is likely to be large. The working classes, mechanics, etc., have profited by the employment and high wages consequent on the rebuilding of the burnt portion of the city, and cash is plentiful. The revenue this year is expected to be large owing to the increased importations to replace what was lost by the fire. Houses are still going up rapidly. In another year or two traces of the fire will have disappeared and the city will present a greatly improved appearance.

The cheese factory and 300 boxes of cheese were destroyed by fire on the 20th of December at Cherry Hill, about twelve miles north of Ingersoll. Loss about \$2,500; fully covered by insurance.

**HONEY—PURE AND ARTIFICIAL.**

The arrival of cold weather is like to bring to every one—and especially to him who is far bred—visions of smoking buckwheat cakes and golden honey, remarks an American paper. Strange as it may seem, the two are closely connected—the sale of honey being greatly increased by their advent. And out of that smoke comes memory pictures of the old farmhouse kitchen on that never-to-be-forgotten night when the bees were taken up and the bits of broken honey-comb fell to the youngsters' share.

It may be that the distance between those pictures and the present is not fifty years, yet that half-century has seen the growth of the honey trade. Less than half a century ago honey was an article of luxury; not every farmer's house was supplied, much less those of other people. In summer warm biscuits and honey made a dish fit for the parson; in winter buckwheat cakes and honey were deemed fit for the gods. But there was no trade in honey then; the demand was limited and the supply uncertain.

But now all this is changed. With the great consumption of sweets which marks the present generation, honey has easily held its own. An enormous trade in it has been built up, so that it now forms a part of the grocer's stock in even the smallest hamlet; candy and patent-medicine men use it in enormous quantities, and bakers buy it by the hoghead. There are several firms in this city which regard an order of \$1,000, \$1,500 or \$2,000 just as a large dry goods firm does an order of 50 yards of muslin. Boston, Chicago and New York have become great honey centres, and their quotations effect even those of London, the greatest market of the world. Europe calls for our surplus, and very little is imported.

But great as is this demand, the supply is now sufficient to meet it. Occasionally, as in the past year, there is a shortage and prices advance. But this country is so extensive that a failure in all parts does not readily occur. Of course, just how large the product is no one knows. Several estimates have been made putting the number of beekeepers in this country at 30,000 and the value of last year's crop at \$15,000,000.

Honey comes from all parts of the country. There is not a state or territory which does not furnish some. The supply from the South is not so large as one would suppose, considering the climate; in fact, it is rather light. The cause of this undoubtedly is that the bees are not cared for and there is less care taken in shipping the honey, as old-fashioned methods prevail to a great extent. Southern honey also is very different in taste from that of the North. Florida honey is in fair demand as a cheap article.

One matter in connection with the honey business deserves attention—namely, adulteration. It has been said that no article of

food has been so persistently and extensively adulterated during the last twenty years as this, and that thereby the trade has been ruined. While there may be a little truth in the statement, it must be taken with many allowances. Most of the stories current are far from true, and while many recipes for making honey out of chemicals are published, no such honey, it may be safely said, has ever been seen on the market. It is probable that all such reports are the outcome of experiments; at least they have never been successfully operated.

So much has been said about this matter that some time ago the United States Agricultural Department began an investigation and published the report last spring. The most approved methods of analysis, both physical and chemical, were adopted; honey was bought in open market in all parts of the country by local chemists of known character, and by them studied and reported on. In a general way the results obtained were that comb honey, sold in the frame, is pure, and that while there is a great deal of pure extracted honey sold, there is also an immense amount of it adulterated with glucose, cane sugar and other cheap materials, sometimes even to the extent of 75 per cent. of the whole. In no case was anything injurious to health found. This adulteration seems to be mainly the work of large dealers. There are two reasons for this adulteration, the one to make money and the other to increase sales. The former is probably not very profitable now that honey is so cheap; the latter surprises one. It is the old story of milk; so many people like watered milk better than the kind that has a "nasty scum" on it (cream). Mr. Perrin of Riverside, Cal., who is perhaps the originator of honey adulteration, writes that several years ago he conceived the idea that the common dark honey could be improved by the addition of good white sugar. While in business in Brooklyn, he used to send out peddling wagons carrying both the pure and the adulterated plainly marked, and frequently of a day's sales 90 per cent. would be of the adulterated. He has many times received complaints that he did not put sugar enough in the compound.

A prominent dealer in this city confirms that statement. Of his sales the adulterated (plainly marked) sells four dozen bottles to one dozen pure. It seems to be a confessed fact that many people do not know pure honey any more than pure milk. There is a pretty sure test of the purity of honey; standing for a little time, especially in cool weather, it will solidify or candy; honey that does not is not pure; yet the majority of people reject candied honey as adulterated.

Most of the States have enacted laws against this adulteration. New York has made it a misdemeanor to adulterate or to sell adulterated honey, and put the law in

force in September. But it is impossible to enforce it. It is not always possible to tell when honey has been adulterated; chemical analysis fails often; the polariscope is surer; but so long as the demand for the adulterated is so strong, who can stop it? ask the dealers.

**HE WANTED AN AD.**

As he shot into the editorial arena he wiped his bald head with his gaudy silk handkerchief.

"I want to be attacked," he said as he winked at the answers-to-correspondents editor.

"The man who attacks people, and who sheds the innocent gore of indignant readers who have had their names spelled wrong in the paper, can be found down the passage, second door on the left," said the mild young man who was inditing an answer to Julia B.—'s request for a receipt to remove freckles from her ear.

"You misunderstood my meaning, young man," said the stranger, as he dived into his pocket and produced a 6 x 8 business card, on which was printed:

B. H. PULKERHAM,  
Dealer in Choice Teas, Unparalleled Coffee, Cheapest Sugars, and all kinds of Family Groceries, Domestic and Imported, at the Great Continental Store and Home Supply Emporium.  
No. 93 Washington Avenue.

"Well, Mr. Pulkerham, what can we do for you?" asked the editor.

"You see, mister, it's just this way," said the grocer as he took a chair. "Business ain't what it orter to be, and ordinary advertising don't seem to draw worth a cent. Now, ever since Sanford, who keeps the tea store on the corner above, was accused of having two wives living—one in the penitentiary and the other hawking fruit in St. Louis—the women flock to his store to buy their groceries. Now, if you would write a column saying that I had eloped with two beautiful daughters of one of our leading citizens, and my wife, for the sake of the family, had kept the horrid secret to herself, it might draw Sanford's customers to my store. I'll go away for a few days, and the sympathy my wife will get will give my business a boom that will tide us over these dull days."

"You are not half as much of a fool as you look," said the editor.

"Well, that is neither here nor there. You send up one of your young men to get some points as to my bad character from the neighbors. Give me a whole column; don't spare me; say that I keep my old grandmother chained in the cellar. Pile it on thick as you have a mind to. I'll pay the bill—full rates. A whole column, remember, on the first page, with a big head-line. So long."—Texas Siftings.

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**OMNIPOTENT ONENESS.**

One thing at a time, because there's not time enough for two things at a time.

The economy of religion, politics, and business focuses its strength into one concentrated point, that by its oneness it may stand in the full majesty of single identity.

The man who thinks he can do everything is the jackass of all trades. No man can do two things as well as he can do one thing. No book or play with more than one leading character has ever gained public approval. The business man who can sell goods as well as he can buy goods is a mighty poor business man both ways.

The strength of success is the oneness of it.

Two lamps do not appear to give twice as much light as one. One might as well mix soup with his fish, and live upon semi-fluid hash, as to attempt to say more than one thing at a time, do more than one thing at a time, and advertise more than one thing at a time. Two good things are not twice as well appreciated as one good thing.

A nail squarely hit on the head and well driven will hold better than ten nails bent in the driving. One point remembered is better than ten points forgotten.

The advertisement which tells everything about the man who advertises, and as much about the goods he has for sale, interesting as it may be to the advertiser himself, and

to those in his employ, is weak dish water to the reader.

An advertisement of shawls in the same column and closely connected with a similar announcement of window shades, a lows the window shade argument to detract from it, and itself detracts from the window shade argument.

People like to buy something which is especially advertised. They like to feel that on a certain day the great specialty in window shades, or shawls, or something else, and that they can expect on that day something extra for their money. This is an age of specialties, and regular goods must be advertised as specialties, to attract special attention.

When it is necessary for a firm to advertise a large number of things at the same time, these articles should be divided by lines, borders, or intervening white space, so that each article will have an identity of its own, and not be mixed up with other similar or dissimilar articles.

The woman who desires to buy some sheeting will read and be guided by an advertisement which is all sheeting when she will pass by an advertisement which speaks of sheeting, hose, blankets, handkerchiefs, and other things.

While parlor stoves and ranges are in the same general line, it is far better to advertise the range in one advertisement, and the

stove in another, giving each the full identity of itself alone rather than to combine them in one general advertisement

An advertisement, besides advertising only one thing, should attempt to make but one point at a time, for one point will be remembered while a great many points will be forgotten, and too many points allow each point to handicap the effect and strength of all the other points.

There are cases where description must be given, and there is no objection to it, but the descriptive matter can be set in type of reasonable size so as to allow room for the largest heading and the greatest display, there being sufficient argument or interest in the heading and the opening part of the descriptive matter to make the person read further, if he be a possible customer. The advertisement can have all the advantages of brevity, and yet contain a large amount of descriptive matter, because the advertisement can be practically in three parts—an attractive heading, followed by a short argument in large type and complete in itself, both preceding the descriptive matter.—By Nath'l C. Fowler, Jr.

Burglars broke into J. T. Park's grocery store, Tilsonburg, Tuesday night. They entered by a back window. The till was broken open with a chisel, which they left on the counter. Cash amounting to ten or fifteen dollars was taken. No goods are missed as yet.

**.. IT PAYS GROCERS TO SELL IT ..**

**Its Sales are Over Double Any  
Other Soap in the World.**

**LESS LABOUR**

**SUNLIGHT**



**SOAP**

**GREATER COMFORT**

**Endorsed by Eminent Scientists for  
its Purity and Excellence.**

**. IT PAYS CONSUMERS TO BUY IT .**



[This department is made up largely of items from travelers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

In the matter of eggs, to the poor belong the "spoils."—Yonkers Gazette.

It is cheese, and truth, that is mitey and will prevail.—Herald, Hamilton.

Mr. John T. Warrington, of Belleville, has exported 130,000 boxes of cheese during the past season.

The Butter and Cheese Association held a private meeting at the Board of Trade, Montreal, December 18th.

The Huntingdon dairy convention will be held during the first fortnight in February. Professor Robertson has promised to attend.

Geo. Tuttle, Aylmer, bought the balance of the cheese of the Malahide cheese company, three months in all. Price paid, ten cents.

Somebody wants to know why it is that one of the stores in the towns where stores are too many is not transplanted to Laverden, where a good business could be done.

Mr. John Cameron, the energetic and successful agent for the PRINTER AND PUBLISHER and THE GROCER, made the Free Press a pleasant call yesterday.—Free Press, Acton.

Messrs. W. A. McIntosh & Co., Vancouver, report a brisk demand for the Australian mutton received by the Arawa, and their waggons were busily engaged all yesterday

hauling the mutton up from the ship. Mr. McIntosh, however, is not very sanguine as to the outlook for future shipments, as the duty eats up nearly all the profits.

Messrs. Hamilton & Ford, the grocers, Vancouver, will open up in the Sullivan block on Cordova street this morning. The store is a fine large one, and is being fitted up in an elegant manner.

Robert Reed, formerly a leading merchant of St. John, N.B., but retired for years, died recently. He built a mansion on Mount Pleasant, where the Marquis of Lorne and Princess Louise were entertained.

Prof. Shutt, chemist at the Central Experimental farm, will attend the meeting of the Eastern Ontario Dairymen's Association at Peterboro on January 3rd and 4th, and also the meeting of the Ontario Creamery Association, Belleville, on January 14th to 16th.

John Haines, an employee of Marshall, a London tea dealer, was arraigned at the Police Court in Guelph the other day charged with selling tea without the required license. The defense set up the plea that Haines was the owner of the tea and in consequence was not subject to the license provision of the law. The magistrate reserved judgment until Friday.

Go into almost any town in the orange-growing districts says the Florida Farmer, and you will see the women using the wild sour fruit exactly as our housekeepers use soap. They cut the oranges in halves and rub the flat exposed pulp on the floor. The acid in the oranges doubtless does the cleansing, but at any rate the boards are as white as snow after the application. It is thought that lemons would be better than oranges for this purpose, because of the additional acidity.

Narcisse Quintal, wholesale grocer, Montreal, was, through his counsel, a complainant in the Recorder's Court there a few days

ago against the city assessors. He is the owner of property at 192 St. Lawrence street, and in 1892 this property was assessed at \$23,000, but this year the assessors made it \$30,000. They were asked to reduce this, and did so to \$27,000, and on this decision Mr. Quintal appeals, contending that the property has not increased in value, and that no improvements have been made since the last assessment. The papers were sent to the city attorney, the same proceedings having been done in other cases.

Hamilton Spectator: Benony Vansickle of Beverly, president of the Lynden Cheese Factory Co., has sued I. W. Kelly for slander. The statement of claim alleges that Mr. Kelly told several people in the neighborhood that President Vansickle had been caught skimming the cream off the milk in the cans before it was sent to the factory. Also, that the defendant wrote to the directorate of the company notifying them that he was going to stop sending milk to the factory, "because he could not send it honestly and be on an equal footing with our president." Mr. Vansickle claims \$5,000 damages. A motion was made in the suit this morning for further particulars.

There are on view in the C.P.R. offices, corner King and Yonge streets, some fine specimens of pineapples and bananas from the Fiji islands. The fruit was brought over on the Arawa of the Canadian-Australian line by Hon. Mackenzie Bowell, Minister of Trade and Commerce, and was picked Nov. 24. The experiment proves the ease with which a trade in fruit can be done, as no special efforts to protect the exhibit were taken. The pineapples especially are fine specimens.—Empire, Toronto, Dec. 22.

The representative salt men of Western Ontario met in London recently to discuss the interests of the salt industry and to consider the advisability of continuing the present understanding about prices. There were present: Messrs. John Rainsford, Clinton; Wm. M. Gray, Seaford; Mr. Webster, Mooretown, and Thomas Carter, Sarnia. The matter under discussion was left open, to be taken up again at an adjourned meeting to be held at Clinton.

## Marshall's Choice SCOTCH

Fresh Herrings  
Kippered Herrings  
Herrings in Tomato Sauce  
Herrings in Shrimp Sauce  
Herrings in Anchovy Sauce  
Herrings a-la-Sardine  
Preserved Bloaters, Etc.

## FISH

Warranted SOLELY from the  
FAMED ABERDEEN FISHERIES.

## ARE THE BEST TO BE HAD

The recognized leading Brand in all  
the markets of the world.

SALT HERRINGS, in tins and kegs,  
and RED HERRINGS, in tins.

## DELICACIES

Specially adapted for family use. No household should be without them.

## Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

## WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

Our Travelers start on their trips next Tuesday . . .

They will show you some choice values in Young Hyson teas, about 14 to 18c. Japans 12½ to 18c. A range of fine drawing blends 28 to 32c.

Lucas, Steele & Bristol,

TELEPHONE 447

Wholesale Grocers, HAMILTON

*A Prosperous New Year - -*

BALFOUR & CO.,

HAMILTON.



To give you customers a lovely cup of Tea during Xmas week, sell them

*Ram Lal's PURE INDIAN TEA*

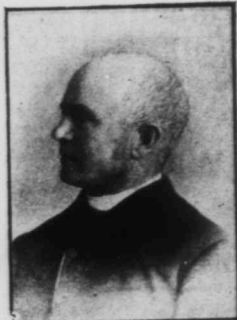
JAMES TURNER & CO.

WHOLESALE AGENTS.

HAMILTON.

## PURE GOLD "AT HOME."

Harmony between employer and employees is not by any means a condition that is common. Where, therefore, such a happy state does exist people are not long in finding it out. It stands out upon the horizon of the business world like a mountain upon the plain, and is seen far and near.



ALEX JARDINE.

Among the comparatively few firms in which this harmony exists is that of the Pure Gold Manufacturing Co., of Toronto. This was reflected in the "At Home" held at Harry Webb's Thursday night of last week. There were some seventy couples present. They comprised the employees of the firm and their friends, and they were all there partaking of the bounty of Mr. A. Jardine, the proprietor of the firm, all the expenses being borne by him.

Excellent was the arrangement, and affable and in good spirits the company. It was not surprising that under such conditions the "At Home" was a success. There was only one circumstance that in any way tended to alloy the pleasures of those present; that was the absence of their employer through indisposition. "I am so sorry Mr. Jardine is not here to-night," were in effect the remarks THE GROCER overheard more than once during the half dozen hours or more that were so pleasantly wiled away dancing to Ghionna's music, or playing cards or the many other games provided. Next to Mr. Jardine, the success of the entertainment was due largely to Messrs. J. D. Roberts and George Anderson, the manager and accountant respectively.

It was about 11:30 p.m. when the guests were summoned to the banqueting hall, where they sat down to a supper gotten up in Webb's well-known style. Mr. George Anderson presided, and his first duty after the different courses had been exhausted was to read letters of regret at being unable to be present from Messrs. A. Jardine and James Strachan and telegrams expressive of the same from Messrs. A. Friend, Robert Jardine, and W. H. Dunn. Mr. A. Jardine's letter read as follows:

Will you kindly convey to the members of Pure Gold Manufacturing Co.'s staff and friends my sincere regret that on account of my recent illness, from which I have not quite recovered, I do not feel able to be with you this evening. I have looked forward with pleasure to this gathering at about the close of another year, fully believing that it would do us all good to meet together in a social way like one large family. Many of you have been connected with the Pure Gold Manufacturing Co. almost from its commencement, and I am quite sure feel like members of one family, although living in different homes; and this is right, and the stronger the family feeling becomes, and the more loyal each member of the family is to every other member the better it will be for all. Let us then endeavor to strengthen the

family feeling as the years go on, each one doing his part and helping to build up the good character of the family and of the business with which he is connected.

I trust that you will spend a most happy and enjoyable evening together, and that we will have many more such evenings, at which I will always hope to be one of the members. With best wishes, I am,

Yours faithfully,

ALEX. JARDINE.

Toronto, Dec 21st, 1893.

One paragraph from Mr. Strachan's letter was particularly to the point: "I would like to have gone to night for the sake of Auld Lang Syne, to shake hands with the old friends, and to show that although not enjoying a share in the profits I still have an interest in the business."

The letters read, Mr. T. Lister, amid much applause, sang the following verses, which had been composed for the occasion, to the tune of the "Maple Leaf Forever."

## "THE PURE GOLD GOODS FOREVER."

Ten years ago, I'd have you know,  
A. Jardine said to himself,  
I'll make pure goods and sell them too,  
They shall be on each shelf.  
How nobly he has kept his word,  
And we shall all endeavor  
To do our best to have folks shout  
The Pure Gold goods forever.

CHORUS—The Pure Gold fame will never wane,  
The name shall live forever,  
Here's health and wealth to A. Jardine,  
The Pure Gold goods forever.

Our name is known from zone to zone,  
People rise and call us blest,  
The grocers and the public know  
That pure goods are the best.  
Our motto is, to be on top,  
And promptly to deliver  
The finest goods in Canada,  
The Pure Gold goods forever.

On one thing we can all agree,  
Pure Gold goods can not be beat;  
In quality, nor yet in price  
Our foes can not compete.  
Then if success our efforts crown,  
We all must pull together  
From "Drummer" down to office boy,  
The Pure Gold goods forever.

The toast, "The Pure Gold Company," brought Mr. Frank Gallow to his feet. His reply was brief and to the point. It dealt with the rapid growth of the firm's business, the harmony that existed between employer and employees, and expressed regret that Mr. Jardine was unable to be present to speak for himself.

Next Jas. Miln favored the company with a song, and then, to one at least of those present, came a surprise. The chairman rose and informed the company that Manager Roberts

was on the following Monday to take "for better or for worse" a young lady living in Ottawa.

While Mr. Roberts was rubbing his nose and trying to hide himself behind a dimi-

nutive plant, Mr. Sutton rose and said, while the guests craned their necks and became excitedly interested: Our friend Mr. Roberts is about to repeat words of great solemnity, "I will love and cherish through sickness and health, through prosperity and adversity, etc., until death." But what I want to say is that the employees of the Pure Gold wish you a long period of prosperity wherever you and yours may be placed. (Hear, hear, and applause.) I will give you that injunction, "It is not good for man to live alone." (Mr. Gallow—Rub it into him.) I have had forty years' experience. When I was young I used to pray that I might be saved from a bachelor's life and from a bachelor's home. (Laughter.) Now I have much pleasure on behalf of the Pure Gold employees and our commercial co-workers of presenting you, Mr. Roberts, with these beautiful pieces of furniture. (Just then some one unveiled a large parlor secretary and a parlor cabinet.) Now, sir, we hope that when you look at them they will remind you that the employees of the Pure Gold endorse the steps you are about to take. (Loud applause.)

Mr. Roberts was taken by surprise and was completely non-plussed. "You know how I feel about this thing. All I can say is that I thank you from the bottom of my heart," said he feelingly, as everybody applauded loud and long.

The pieces of furniture were more than usually elaborate.

Mr. Jephcott spoke for the ladies. James Lester and Fred. J. Ramsay followed with songs, and the guests returned to the ball room, where dancing was resumed and kept up with eclat for another two or three hours.

THE GROCER apologises to Mr. Jardine for having surreptitiously obtained a photograph of him from which to reproduce the accompanying cut. But it was the only way it could be obtained; and then everything is fair in love and war—and in newspaper work. A photograph of Mr. Roberts, the manager of the company, was produced in THE GROCER of October 27.

## PERSONAL MENTION.

W. Law of the firm of Law & Co., Victoria Harbor, is no longer a bachelor, and many are the congratulations that are being heaped upon him thereat. He was married on the 20th inst. to Miss Blanche Gray of Coldwater. Her father is John Gray, and George Gray, the world's champion shot putter, is a brother. THE GROCER tenders its congratulations to the newly-married couple.

Francis J. Gillespie, general merchant, Uptergrove, is a candidate for the reeveship of Mara. Mr. Gillespie is at present deputy-reeve, and his friends say there is no question regarding his being found in the higher position next year.



GEORGE F. ANDERSON.

# Christmas Fruits.

ELEME FIGS, 10 lb. boxes.

HALLOWEE DATES.

MALAGA RAISINS.

New French, Marbot and Grenoble Walnuts.

SEND FOR QUOTATIONS.

## DAVIDSON & HAY,

36 Yonge Street, TORONTO

# Ireland's Desiccated

OF EXCELLENT QUALITY  
IN ATTRACTIVE PACKAGES.  
IT SELLS ITSELF.

3LB. PACKAGES.  
1 DOZ. PER CASE.

# Rolled Wheat

The Finest Breakfast Cereal Food in the World. Many competitors but not an equal.  
It's saying a great deal, but it's the truth. Write us for particulars.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

## Our Patrons

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

THE

### SNOW DRIFT CO.

BRANTFORD

TO OUR CUSTOMERS AND FRIENDS

# A Happy New Year

WALTER WOODS & CO., HAMILTON

### X. L. C. R. SOAP

\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West,  
TORONTO, ONT.

### The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.



Have you seen our  
**UNCLE JOHN**

There is nothing like  
it for a pleasant

**Cool  
Smoke**

Every plug stamped  
with



The Dog's Head Tag

**UNCLE JOHN**

Buy from the Manufacturers  
and Save Money

**EMPIRE  
TOBACCO  
Co.**

**MONTREAL**

**DRY GOODS.**

**MONTREAL MARKETS.**

There is very little doing in dry goods except the filling of a few sorting orders for winter goods, and none of the houses expect much change until after the turn of the year.

A new feature this week is the easy tone on cotton goods, which is characteristic chiefly of colored lines, which are depressed owing to rather heavy stock. In fact it is said that some of the mills intend to shut down. Prices on white and grey cottons have been marked down from 7 to 8 per cent., or equivalent to about  $\frac{1}{2}$ c. per yard. Demand for these goods however on spring account has been good and continues so, mill agents stating that their establishments have been booked a considerable way ahead on these goods.

In connection with colored cottons, it is stated that what some sellers feared has happened, viz., that American goods are being offered here at inside figures. But although the report has circulation we could not ascertain anything definite about the matter as to what the quantity was or the price, and it is worthy of remark that the trade as a whole don't attach much importance to the matter.

Remittances are fairly good on the whole except from the Northwest which, as usual, is behind other sections. Returns from Quebec and Ontario on the contrary seem to be satisfactory.

Glover & Brails' travelers, during the ensuing season will offer to the trade what should prove to be good selling lines of gents' furnishing. In neckwear especially they will offer a variety of designs at values which are bound to make them good sellers. The variety of their assortment of stock is another feature.

Gault Bros., as usual, will be in the van in the matter of tweeds, both imported and domestic. Their samples, which they are preparing at present, show a fine range of Scotch tweeds. The colors next spring will as last year run principally to quiet tones, which should make very handsome suitings.

Mathews, Towers & Co., whose travelers have been out already with spring samples, say that the indications are favourable. They carry a full range of blazers, negligé shirts, white dress shirts, unlaundried shirts, collars, cuffs, etc., etc. In braces one special line, the merits of which have been fully described before, promises to be a very good seller.

S. Greenshields, Son & Co. will offer on spring account this year a range of dress goods which they claim will be hard to surpass. In black goods, especially for ladies' wear, they will have some fabrics that won't remain long on the shelves of any buyer.

During the fall, in September, October and November, Thouret, Fitzgibbon & Co. booked heavy orders for gloves, hosiery, etc., which are among their specialties.

They finished up their work in gloves on spring account during November and the early part of December and report that their well-known line of "Jammet" goods proved better sellers than ever.

**TORONTO MARKETS.**

Another quiet week has passed in the wholesale dry goods trade, broken only by slightly increased demands from city retailers during the last few days of last week. The rush for holiday goods at the city stores led to the necessity for sorting orders with prompt delivery. Out-of-town dealers could not order up to the last moment because of the time it would take for the goods to reach them.

Travelers are mostly in town, but will go out again almost immediately, carrying full ranges of spring and summer goods. Everything woolen will be laid aside, and cotton goods of all descriptions taken up.

Dress goods for spring show no special feature. One house has a line of broken-check goods of very pretty colors and taking patterns, and which they claim to have found a most rapid seller. Shots are shown in great profusion both in plain and fancies, and also in fancy weaves. Ombre effects are a new thing and quite taking. These are all in light-weight woolens. A few light-weight hopsackings and fancy diagonals are shown. Wool delaines in dark grounds and smaller patterns than usual are shown by most of the houses in long ranges.

Cotton goods are rumoured to be easier, but so far no confirmation has been obtained of this. The colored cotton mills are not behind with their orders, and if they are much ahead a slight discount may be obtainable on certain classes of colours. It can be safely said that the price of cottons does not tend upwards.

Ten carloads of human bones were recently shipped from Mexico to the United States. They are to be used for fertilizing and sugar-refining purpose.

Beginning Dec. 18th, the flour rate from Duluth to New York will be 30 cents per 100 pounds, or 60 cents a barrel. On the Lake Michigan route, via Milwaukee or Green Bay, the rate is 28 cents. These rates are 15 cents a barrel less than the rail rate in force at the close of navigation, and are the lowest ever obtained by millers at Duluth.

The annual meeting of the patrons of the Northport cheese factory, was held last week. The salesman's salary was reduced to twenty-one dollars and Mr. Ira David, who has had the position for the last six years, resigned. Mr. T. C. Demill was then selected with S. Cronk, Eben Fox and R. J. Crothers as directors. Mr. James Collins has been engaged to manufacture the cheese next year.

Though a man may have a rasping voice  
That like a scythe will mow you,  
It's sweeter than music when  
He says: "Here's what I owe you."

We

H.

P

YOU

In  
OC  
cla  
bra  
ser

CHAS

L

MIC

We wish all our friends

# A Happy and Prosperous New Year

H. P. ECKARDT & CO., Wholesale Grocers, Toronto.

CHRIST<sup>TR</sup> JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

## Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at \$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

YOU WILL FIND

### Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,  
TORONTO.

### LION "L" BRAND

REGISTERED  
TRADE  
MARK.



MICHEL LEFEBVRE & CO., Montreal & Toronto.  
Beet Sugar Factory at Berthierville, P. Q.

PURE GOODS.

JAMS,  
JELLIES,  
VINEGARS,  
PICKLES.

The largest  
factory of the  
kind in the Do-  
minion.

DIPLOMA  
AND MEDAL  
Toronto Exhi-  
bition, 1893.

### SINCE WE ARE IN BUSINESS, OVER FIFTY YEARS

We have never been scared by competition. Our aim has always been to give entire satisfaction to our customers by selling them all goods as represented and at very lowest prices. When quoting goods in Montreal and Toronto papers, on same date, our customers and the trade generally, will find our prices to be the same.

L. CHAPUT, FILS & CIE,  
Established 1842 Wholesale Grocers - MONTREAL

SOME PEOPLE BOAST OF THEIR

## Imported Pickles and Jams

But if you want a first-class  
article for less money, try

T. HOSKIN, 535-537 King St. West .. TORONTO

LAWSON BROS. Manufacturers  
.. of ..

Rolled Oats, Rolled Wheat, Flake Peas,  
Flake Hominy, Flake Barley, Wheatlets,  
Etc Put up in bulk, boxes, barrels, and  
packages.

The Best Goods in the Dominion.  
The College Grounds,  
Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,  
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order  
SEND FOR PRICE LISTS

**DON'T PREVARICATE.**

It is singular how the impression still holds in some minds that a person may be a little too honest for his own good; that a certain amount of untruthfulness and dishonesty is needful, especially in trade, says an exchange. And yet each one individually persists in preferring to deal with honest people. A professional man in a responsible position who had numerous appointments in his gift, set aside a very skilful employee for deliberately attempting to deceive him. He was deaf to the appeals with regard to his ability, saying:

"When a man lies to me once, that is all I want to do with him."

There is nothing so fatal to a young tradesman as the whisper, even, that he prevaricates; that you cannot depend on his word about his goods, and that he does not hesitate to defraud to the extent of a few pence, or a dime. Not many will "multiply words" about such trifles, but they quietly drop off trading at that place.

A lady was asked why she preferred shopping in the city, even for little things, to buying them at the stores in her own village? She replied in substance, that she had been repeatedly deceived and over-charged in several stores she mentioned, and advantage was taken of her ignorance of goods. "No, in the large stores in the city," she said, "they have one price for all; the goods turn out as represented. Every article sold and the clerk who sells it, even the cash boy who delivers it at the wrapping counter, is noted down, so that employees have no opportunity of defrauding on their own account. Honest intentions are stamped on every department, and even country buyers feel themselves safe."

Perhaps it is this feeling which has largely helped to make the leading stores of great cities such a centre of country trade for all the region round about. Another reason is that customers are not importuned to buy. One leading retailer relates that in his boyish years he felt shy of entering the grand stores, and he made up his mind that when he owned one it should be a place where country people would feel at home, and where they would not be pressed to buy what they did not wish. It seemed like a boy's day dream in those hard-working years, but the energy and steadfast principle he brought to bear on everything he undertook soon made his "manifest destiny" apparent to many thoughtful observers.

There are others now in small establishments in country places who are in process of training for a similar future. One I have in mind, whose small store is always well filled, and the people go out of their way, and pass two large establishments in order to shop there. Goods are always as represented, and please rather better when viewed at home than in the store. Everything is fresh and tasteful, and you unconsciously

carry away the impression that the young man is even more desirous of obliging you than of selling you goods. Nobody will take the trouble of bringing home from the city what they can get at W——'s.

**J. D. ROBERTS MARRIED.**

A few months ago J. D. Roberts was taken in to manage the business of the Pure Gold Manufacturing Company. Now he has taken in a young lady to be both manager and partner in his household. The lady's name was Miss Johnstone, daughter of W. J. Johnstone, inspector of standards in the Inland Revenue Department, Ottawa. The interesting ceremony took place in Ottawa Monday last, the officiating clergyman being Rev. Dr. Paterson, of St. Andrews, Quebec. Mr. and Mrs. Roberts are spending their honeymoon in the West, and THE GROCER hopes that the sunshine of happiness will ever follow them.

**TRAVELERS ELECT OFFICERS.**

The annual meeting of the Dominion Commercial Travelers' Association was held in the Y.M.C.A. parlors, Hamilton, Tuesday afternoon. The reports presented were satisfactory. Thomas Gair and E. Fielding were appointed a committee to make arrangements for better hotel accommodation. A proposition to publish a monthly magazine was discussed, and E. Fielding and H. Matthews were appointed a committee to further consider the suggestion. H. Matthews and E. Fielding were appointed delegates to the Y.M.C.A. Convention, to be held in Toronto in January. The following officers were elected for the ensuing year: H. Matthews, Toronto, president; R. Coleman, vice-president; E. Fielding, Toronto, secretary; R. M. Stuart, Hamilton, treasurer; Rev. Mr. Shorey, Toronto, chaplain. The meeting adjourned, to meet in Toronto on Feb. 23.

**MAKING FLOUR.**

Flour was formerly made by simply grinding wheat at one operation to the finest possible flour, and then separating by sieves the flour from the bran, necessarily grinding in much of the bran with the flour and discoloring it, while much of the very best material was separated with the bran and lost, explains an exchange. The later common method is to grind very coarsely the wheat several times, using strong blasts of air between each grinding to separate the bran from the granulated interior portion, and at last crush it to flour, relieved of all the bran. The new electric method consists in passing the middlings under revolving hard rubber cylinders, electrified by contact with sheepskin. The particles of bran fly up to meet the rubber, from which they are turned off in a side channel, and purified middlings freed from bran, passing through rollers to become fine flour.

**McALPIN  
TOBACCO  
Co.**

**Manufacturers,  
TORONTO.**

**TECUMSEH  
. FANCY .**

**CHEWING  
TOBACCOS**

We are packing a quantity of Tecumseh in 2 lb. Boxes, so that each consumer may procure an original package of tobacco; clean, sweet, and just as it is when it leaves our factory. . . . .

Every town in Canada has its "Nabob" chewers, who will buy and appreciate a strictly choice Tobacco put up in this way. . . . .

Order a few packages and we will guarantee satisfaction.

SEE "PRICES CURRENT" for our Tecumseh, Beaver, and other brands.



J. F. EBY

HUGH BLAIN



WE want all our customers to start Drinking during **1894** but to drink only

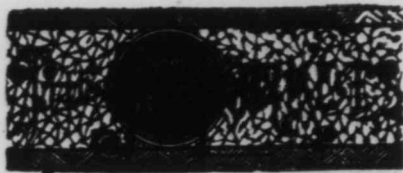


These will keep your head clear.



They will strengthen you.

**EBY, BLAIN & CO.,** Wholesale Grocers, **Toronto, Ont.**



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and our Prices Current, necessarily take a wide range.]

### TORONTO MARKETS.

TORONTO, Dec. 28, 1893.  
GROCERIES.

The wholesale men are taking life easy this week. There is some replenishing of stock on the part of retailers. Their wants are of course largely for goods of a holiday character, and are therefore easily supplied. The travelers will resume their respective routes Tuesday next. The holiday trade seems to have been on the whole fairly satisfactory, stocks remaining over being small; in fact in some instances they are practically cleaned out. This is particularly so in regard to selected Valencias, to replenish which shipments are now on the way from New York. The holiday trade in green fruits was particularly good, both with wholesalers and retailers. There have been no changes in prices during the week, although Valencia raisins are 25 firmer on account of higher freight rates. Sugars, too, if anything, are steadier than a week ago, but there is not much doing in them, particularly outside granulated. Slight improvements are still reported in payments. The trade is making preparations for taking stock.

#### CANNED GOODS.

Nothing new has developed during the week. The movement is of course naturally light at the moment. Tomatoes, peas and corn are moving slowly at 85 to 85c. A few of the better brands of salmon are selling at \$1.25 to \$1.35 in talls and \$1.50 in flats. A few of the better brands of lobster are also going out at \$1.85 to \$2.10 for talls and \$2.40 to \$2.50 for flats. Demand for canned fruits is limited, and prices are unchanged. We quote: Peaches, \$3 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's; raspberries and strawberries, \$2 to \$2.10.

#### COFFEES.

There is still a good demand for the better Rio coffee that is in stock here, but no new features have developed during the week. We quote green, in bags, as follows:—Rio, 22 to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 22 to 23c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.

#### NUTS.

A little sorting up is being done in this line at unchanged prices. We quote:—Brazil nuts 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa

nuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts 12 to 13c.; Bordeaux walnuts 11½ to 12½c.; fiberts, 9¾ to 10¼c.; pecans 13½ to 15c.; nuts, per bushel, hickory, \$2.

#### RICE.

There is no change, demand being almost nil except for fancy imported. We quote: Ordinary 3½ to 3¾c., Montreal Japan 5 to 5¼c., imported Japan at 5¾ to 6¼c.

#### SPICES.

Demand keeps up fairly well for spices without change in prices. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

#### SUGAR.

There seems to be a little more confidence in prices than there was a week ago, and the refiners refuse to make any concessions whatever. The ruling price for granulated is still 4¾c., and 3½ to 4¼c. is still the range for yellows.

#### SYRUPS AND MOLASSES.

Trade has fallen off some in both syrups and molasses. Stocks of syrups are light, and some difficulty is experienced in getting supplies of certain kinds. As to price, syrups run all the way from 23c. up to 48 and 50c. per gallon, while 30 to 35c. for New Orleans molasses are the ruling figures.

#### TEA.

There is not much doing in teas at the moment, but the market rules strong; but next month will probably see the usual seasonable activity set in. Japans are receiving the most attention, and fair quantities of Indian and Ceylon teas are going out. Ruling prices are: Japans, 14 to 38c.; Indians, Assams, Ceylons, 18 to 45c.; Young Hyson, 35 to 40c.

#### DRIED FRUIT.

There is scarcely any off-stalk Valencia raisins on the market, and selected is difficult to find, but some car lots are on the way from New York. Advices this week state that Valencia raisins will cost 25 per cent more than a month ago to lay down in Toronto on account of higher freights. We quote: Off-stalk, 4 to 4½c.; fine off-stalk, 4¾ to 5c.; selected, 5½ to 5¾c.; layers, selected, 5½ to 5¾c. Sultana raisins are quiet and unchanged at 5½ to 9½c. Malaga raisins remain unchanged as before. We quote: London layers, \$2.25; connoisseur clusters, \$3; dessert clusters, \$3.75 to \$4; quarter flats Dehesas, \$1.30. There is an increased demand for Bosnia prunes at 5½ to 7½c.; cask fruit will be herethis week and they will sell at about 4 to 4½c.; French prunes are quiet at 4 to 4½c. in cases, and 3¾c. in bags. Demand for currants is still fair and prices remain unchanged. We quote: Provincials 3¾ too 4c. in brls. and half brls.; Filiatras, 4 to 4½c. in brls., and 4¾ to 4¾c. in half brls.; Patras, 5 to 5½c. in brls., 5¾ to 5¾c. in half brls., 4¾ to 6¾c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panarti 9 to 10c. A part of the long-expected second shipment of Eleme figs arrived Friday last, and these were distributed for the Christmas trade, but the greater part does not seem to have reached here till this week. These were in consequence too late to be of much benefit to the holiday trade. The figs now on the market do not run uniform, some so-called 10-pound boxes only weighing about 8 pounds. Retailers are therefore advised to buy by the net weight; 10 to 11c. is the

idea as to price. Natural figs are quoted at 5½ to 6½c. Dates are in good demand at 5½ to 6c.

#### BUTTER AND CHEESE.

People are asking for good butter, but this article is rather scarce. There is, however, an abundance of second quality stuff, which has a tendency to keep the market dull. There is no export demand for dairy butter, the little movement that there is being for local consumption. There is no enquiry from the Coast for creamery butter, except for the winter article, for which holders are asking 24½ to 25c. for December make and 25c. for January. We quote: Dairy—Choice tubs, 20 to 22c.; large rolls, 19 to 20c.; pound rolls, 22 to 25c. Creamery—Tubs, 25 to 26c., and pound prints sell at the same price.

The feeling in cheese is still firm. Stocks held in Canada are not so heavy as they were at this time last year, and there is none offering. Demand fair at 11 to 11½c. for late makes.

#### GREEN FRUIT.

The Christmas trade was satisfactory both in regard to volume of business and to collections. Between Saturday and Tuesday evenings four carloads of lemons arrived on this market, and they have been all pretty well absorbed. The market is firmer on lemons, and it is likely to maintain its strong position for another month. Oranges are firm, and they are pretty well cleaned up. Bananas have been in little better demand, but prices remain as before. Apples are much higher and first-class fruit sells up as high as \$4.50 per barrel. The demand is not heavy, nor are offerings by any means free. Handlers look for a lower market about the latter part of February or the beginning of March, but it will be on stock that they would not be warranted in shipping. We quote: Oranges—Floridas, \$2.50 to \$3. Mandarines and Tangarines, \$2 to \$2.25 half box. Lemons, Messinas, \$4.75 to \$5 for 300's, \$4.50 to \$4.75 for 360's; Floridas, \$4 to \$4.50; bananas, \$1.25 to \$2; California pears, \$2.50 to \$3 per box; Catawba grapes, 3½ to 4c. per lb.; Malaga grapes, \$4.50 to \$6 per keg. Cranberries, New Jersey, \$7 per bbl.; Canadian, \$5 to \$6 per barrel; boxes, \$2 to \$2.15. Apples, good to choice, \$3 to \$4.50; second quality, \$2.25 to \$3. California dried fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

#### HOGS AND PROVISIONS.

The market is somewhat unsettled for dressed hogs. The demand is still for light hogs, running from 100 to 150 pounds, and for these weights as high as \$6.50, or even better, is being paid. For anything above the weights specified the price is easier. Demand last week for smoked meats was a little more active, particularly long clear. Prices are unchanged.

BACON—Long clear, 9¾ to 9¾c.; smoked backs, 11 to 11½c.; bellies, 12½ to 13c.; rolls, 9¾ to 10c.

HAMS—Unchanged, at 12 to 12½c. for smoked, and at 11c. for pickled.

LARD—Pure Canadian 11¼c. in tubs, 11¼c. in pails and 10 to 10¼c. in tierces. Compound 8½ to 8¾c.

BARREL PORK—Canadian heavy mess \$17 to \$17.50, Canadian short cut \$18 to \$18.50, shoullder mess \$16.

DRESSED MEATS—Beef fores, 5c., hind-quarters 6½ to 8c., mutton 5 to 6c., lamb, 6 to 8c., veal 7½ to 9c.

FOR

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**FOR DAIRY**  
**BUTTER**  
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**POULTRY**  
 Write or Wire  
**PARSONS**  
**PRODUCE CO.**  
 WINNIPEG—MANITOBA

**BUCHANAN & GORDON,**  
 Brokers and Commission Merchants and  
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Representing in Manitoba and the  
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ARMOUR & Co., Chicago, Ill.  
 THE ARMOUR PACKING CO., Kansas City, Mo  
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Warehouses on C. P. R. Track.  
 EXCISE, CUSTOMS AND FREE,  
 AND LOW RATES STORAGE.  
 CORRESPONDENCE SOLICITED.

**LAURENCE GIBB**  
 Provision Merchant,  
 88 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter  
 Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.  
 Good Prices paid for Good Dairy Butter.

THE  
**Winnipeg Produce and Commission Co. Ltd.**  
 WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can  
 we sell anything for "you" in this market?  
 Write us. Good connection with Whole-  
 sale and Retail trade.

**COWAN'S**  
**COCOAS AND**  
**CHOCOLATES**

Are Standard, and sold by  
 all grocers.

**W. M. BOWIE,** 34 Yonge St.,  
 Toronto.  
**Grocery Broker**  
 Agent for  
 Armour Packing Co., Kansas City,  
 Canned Meats and Soups.

  
**PELEE ISLAND WINE**  
 &  
 VINEYARDS CO. LIMITED  
 Brantford and Pelee Island } J. S. HAMILTON & COY,  
 Sole Agents for Canada. BRANTFORD, ONT.

ESTABLISHED 1874.

**JAMES E. BAILLIE**  
**PORK PACKER**  
 AND WHOLESALE PROVISION MERCHANT  
 66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.  
 Cold Storage for Butter and Eggs.  
 Country Consignments Solicited.  
 Prompt Returns Made.

**WILLIAM RYAN,**  
**PORK PACKER**  
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**HAMS, MESS PORK,**  
**BREAKFAST BACON, SHORT CUT,**  
**ROLLS, LARD.**  
 WRITE FOR PRICES.

**PARK, BLACKWELL & CO.**  
 (Limited.)  
 —SUCCESSORS TO—  
**JAS. PARK & SON.**  
**TORONTO.**

Full lines of Superior Cured Hams, Break-  
 fast Bacon, New Special Rolls,  
 Beef Hams, Long Clear Bacon,  
 Butter, Cheese, Lard, Eggs,  
 Etc.  
 Write for Price List.



**McLAREN'S**



Is Honest Goods and just  
 the Thing on Which to  
 make or Extend a Busi-  
 ness.

The Best Grocers Make  
 a point of Keeping it al-  
 ways in Stock.

Butter in good demand; large rolls, pails,  
 crocks, and best store-packed tub sell-  
 ing 19 to 20c.; choice dairy tub, 20 to 22c.  
 no stock on hand. Eggs, 16½ to 17c.  
 We charge five per cent., and prompt  
 returns by registered letter.

**JOHN HAWLEY, Provisions and Commission**  
**88 FRONT ST. EAST.**  
 Established 1870. Egg Trade a Specialty

**S. K. MOYER,**  
 Commission Merchant,  
**76 COLBORNE ST.,**  
**TORONTO, ONT.**

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt  
 Fish, Oranges, Lemons, Dates,  
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Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST  
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**McWILLIAM & EVERIST**

GENERAL... **FRUIT**  
**Commission Merchants**  
 25 and 27 Church street,  
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Consignments of FRUIT and PRODUCE SOLI-  
 CITED. Ample Storage.  
 All orders will receive our best attention.

**Dawson & Co.**  
**FRUIT**  
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 and **COMMISSION MERCHANTS**

**32 WEST MARKET STREET,**  
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Consignments  
 Solicited

**RUTHERFORD & HARRISON,**

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**76 FRONT ST. EAST, - - - TORONTO,**

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard,  
 Cottolene, Dried Apples, Honey,  
 Hams, Bacon, etc.

Correspondence invited. Consignments  
 solicited. Egg Carriers supplied.  
 Liberal Advances Made on Consignment

## MARKETS—Continued

## COUNTRY PRODUCE.

**BEANS**—No change. No transactions in lots are announced, but good beans are being jobbed out in small lots at \$1.35 to \$1.40 ordinarily, while choice hand-picked would probably fetch 10c. per bushel more than the outside figure.

**DRIED APPLES**—There is no apparent disposition on the part of any one to do business. Holders are asking 5½ to 5¾c. and jobbers are selling at 5¼ to 6c.

**EVAPORATED APPLES**—Quiet and unchanged at 10¼ to 10½c. in a jobbing way.

**EGGS**—The conditions are much the same as before, fresh still being quoted at 17 to 18c. and pickled at 15 to 16c.

**POULTRY**—The Christmas market was cleaned up fairly well, about the only thing left over being a few turkeys. Prices are much as before. We quote: Turkeys, 8¼ to 10c. per lb.; geese, 6 to 7c.; chickens, 30 to 45c. per pair; ducks, 40 to 65c. per pair.

**POTATOES**—The market is a little easier, the idea for carlots on track being 52½c., while out of store 55 to 60c. is quoted.

**HONEY**—Dull and unchanged at 8 to 9c. for extracted white clover in tins, and 14 to 15c. for sections.

**HOPS**—Market quiet and unchanged at 18 to 20c. for new and 11 to 12¼ for 92's.

**ONIONS**—Quiet and unchanged at 75 to 85c. per crate for Spanish and \$1 per bag for Canadian.

## FISH.

There is nothing new to report this week. Business continues quiet, and of course will remain so this week. Prices are unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned cod-fish, 6½c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per bbl.; Digby herring, 13 to 15c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2.50 per hundred and 4c. per lb.; blue pick-erel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; oysters in bulk, \$1.20 to \$1.25 for standard and \$1.75 selected; kippered cisco, 2¼ to 4c. each; ciscoes, \$1.22 per 100; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.; black bass, 10c. per lb.; haddock and cod, 5½c. per lb.; steak cod, 7 to 8c.; chicken halibut, 10 to 12c.

## HIDES, SKINS, WOOL, TALLOW

**HIDES**—Are not quite as brisk as they were, owing to stock-taking which is being carried on at the present time by the different dealers, although some good sales are reported at prices varying according to quality. We quote 4c. for No. 1 and 3c. for No. 2.

**SKINS**—Are the same as last week, nothing much doing. However dealers think there will be a change ere long; in fact it is reported that the prospects are brighter than they have been for some time for a good trade at the beginning of the year.

**WOOL**—There is no change. A change, however, is hoped for soon. Prices remain at last week's decline. For extra quality of pulled wool dealers are paying 17 to 18c., and for fine combing 20c.

**TALLOW**—Is in good demand and dealers find it difficult to supply the trade. Prices are about the same as last report. We quote: Culled tallow, 4½c.; rough, 2c.; select quality, 5 to 5¼c.

## SALT.

Trade is a little quiet at present, although some good sales have been made both in

car and job lots. We quote: Dairy, \$1.25; coarse sacks, 58c.; fine sacks, 70c.; barrel salt, coarse, 95c.; American rock, \$10 per ton.

## SEEDS.

There has been no material change in anything but alsike. That has declined 30 to 50c. per bushel, according to grade. Medium and low grades have declined more relatively than the finer grades, the foreign demand for the latter not having dropped off so perceptibly. Red clover is moving slowly at the old prices, and much the same may be said of timothy. We quote: Alsike, \$5.75 to \$6.25 for good to prime seed, and \$6.50 to \$7 for choice to fancy. Red clover, \$5.50 to \$5.75 ordinarily, and \$5.90 to \$6 for choice to fancy. Timothy, \$1 to \$1.25 for inferior and \$1.50 to \$1.60 for prime, while choice to fancy bring 15 to 20c. more.

## PETROLEUM.

Trade continues brisk on the Toronto market at unchanged prices. We quote: 5 to 10 barrel lots, imperial gallon Toronto—Canadian, 12¼ to 13c.; carbon safety, 16¼ to 17c.; Canadian water white, 18¼ to 19c.; photogene, 22c.

The Petrolia Advertiser in its weekly report, says: The Oil Exchange has once more been resuscitated and the crude end of the business is assuming an activity that has not been noticeable for some months. The above quotation of \$1 for crude is for oil in warehouse tanks, or in other words for warehouse receipts. The direct delivery system, which we have so strongly condemned for some time, is practically a thing of the past, and refiners will have to come to market to buy. As an instance of the feeling on the Change we may state that a buyer's option for March oil was sold yesterday at \$1.05. The buyer immediately duplicated his offer, but although there were several producers on the market there were none ready to sell at that price. That crude will find a ready sale at \$1.10 in January we have no doubt. By next week we expect to see an important change in the market. Refined is being shipped at the above quotations and business is brisk.

## MARKET NOTES.

Alsike seed is from 30 to 50c. per bushel lower.

The Toronto market has been about cleaned out of blue fruit.

Perkins, Ince & Co. are in receipt of a shipment of Turkish layer figs.

Eby, Blain & Co. are in receipt of their second shipment of Panarti currants.

J. T. Daly of Toronto and Thomas Grif-fith of Welland, both grocers, are dead.

Oppenheimer Bros., wholesale grocers, Vancouver, B.C., have been incorporated.

Valencia raisins are 2s. dearer than a month ago on account of the higher freights.

Clemes Bros. received two carloads of bananas this week which are turning out well.

Sloan & Crowther have a fresh supply of Eleme figs in 10-lb. and "seven crown" boxes.

The first consignment of salt was received this week by the Toronto Salt Works, from the new salt wells at Windsor. The quality is excellent, being manufactured by the

"vacuum process." This company intends making a specialty of dairy and table salt, which will be much superior to any manufactured in this country.

Apples have sold on the Toronto market this week as high as \$4 per barrel by the carlot.

Dawson & Co. have this week received one car of fine lemons and three cars of oranges.

H. P. Eckardt & Co. are in receipt of a shipment of Arguibau's layer Valencia raisins.

Saturday last saw the largest day's business that Dawson & Co.'s store at Bramp-ton ever had.

Edgar & Macdonald, groceries and provisions, Toronto, have dissolved. H. G. Macdonald continues.

W. H. Gillard & Co. report that their shipment of fine layer figs are going out fast and are of fine quality.

H. P. Eckardt & Co. are offering canned salmon at \$1.10 per dozen, which they claim is prime red sockeye fish.

Smith & Keighley are in receipt of a shipment of Halolwee dates, which they claim to be offering at low figures.

Hugh Walker & Son of Guelph have just received a car of fancy Florida oranges, which they say is extra quality and right in price.

Davidson & Hay are in receipt of a shipment of Eleme figs, in two-pound, "seven crown," and ten-pound boxes; also Halloween dates.

Smith & Keighley received a shipment of Eleme figs this week which should have arrived in time for the Christmas trade, and they are now offering them at low prices.

Much of the success with which Tet-ley's tea has met on the Canadian market is due to the push and energy of David Brown,

## WHITE &amp; CO.

70 Colborne St., Toronto.

Oranges, Lemons, Grapes,  
Jersey Cranberries,

Figs and Dates.

Dealers in Butter, Eggs, Cottole, Lard and Honey  
APPLES A SPECIALTY

Consignments Solicited. Telephone 867

## THE SEASON'S GREETING!

1893   1894CLEMES BROS.,  
TORONTO

# "Kent" Bottled Pickles

Are honestly put up in full measure—20 oz.—bottles, from Carefully SELECTED Stock. Prepared in the best vinegar, with the purest and best spices procurable. Your trade requires, and will appreciate the BEST. You get it when you order "Kent" bottled Pickles. Don't allow substitution. There are plenty CHEAPER brands on the market but NONE BETTER.

THE KENT CANNING & PICKLING CO.  
CHATHAM, ONT.

## THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,  
PICTON, ONT.

## LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced.  
Once used, will have no other.

T. A. LYTLE & CO.,  
Vinegar and Pickle Manufacturers,  
TORONTO.

### The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,  
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

## BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:

Tomatoes, Corn, Peas, Etc.

FRUITS:

Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.

LAKEPORT, ONT.

CENTRAL Business College

TORONTO AND STRATFORD.

Canada's Greatest Business Schools.

FORTY DOLLARS invested in a first-class business education will produce highly satisfactory results.

Others have found it a paying investment  
Why don't you try it?

Write for catalogues.

SHAW & ELLIOTT, Principals.

Keep your

# EYE



on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing

the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

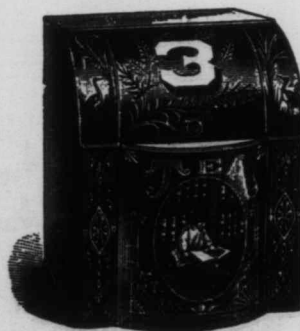
DELHI CANNING CO.



## BUTTERMILK TOILET SOAP



BEST SELLING SOAP ON THE MARKET



WE MAKE THE  
FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and  
TIN SIGNS, Lithographed or Japanned.

In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

## THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.

who has represented the firm since the Montreal branch was started," said a gentleman from the east the other day.

Shipments of the famous "Guild Hall" brand of lemons, every box of which contains a certificate, have been received this week by McWilliams & Everist and Clemes Bros.

Charles R. Cooper, manager of the Toronto Salt Works, has been granted the exclusive right to handle and take charge of the city trade for the new salt firm at Windsor, Ont.

The stock of groceries, etc., of R. J. McKill, Simcoe, has been sold at 60 cents on the dollar. The stock was invoiced at \$946.86, and the purchaser was George McKill, of Simcoe.

Old as it is in name, and established as it is in reputation, the firm of Huntly & Palmer, the well-known English biscuit manufacturers, it is still full of push and energy. During the week wholesale trade has received samples of the firm's Universal Biscuits, in small tin boxes, the contents being packed in tissue paper and cotton-batting to prevent them being broken in transit across the Atlantic.

W. H. Gillard & Co. direct the attention of the trade to their baking powder advertisement on another page, where they offer special value in this line. The "Diamond" has stood the test, on a market where competition is keen, for one year, and to-day it commands a very large sale. Special brands of baking powder put up by Gillard & Co. are meeting with great success, and many retailers confine themselves exclusively to one brand under their own label.

Perkins, Ince & Co.'s famous "Secret Blend," which has been prepared every Christmas for the last twenty years or more, received a great deal of attention last Saturday. The mixer of the "blend" is an adept, and the interest created in it was so great that most of the wholesalers, their travelers and their clerks called in to sample. All pronounced it good and surpassing anything they had in stock or ever expected to have. And now they are looking forward to next Christmas.

It would appear that Gillard & Co.'s special brand of black tea, "Imperial Congou," is a special favorite in the Northwest. In a letter received from their Northwest representative, Mr. John Moust, it is stated that never before had he seen such success attend the

**SURPRISE SOAP**

it is the best  
Standard Laundry Soap of Canada.

Every first-class grocer handles it, and the great majority of the smaller ones.

All jobbers sell it; MERIT is the reason.

THE ST. CROIX SOAP MFG. CO.,

Branches:

St. Stephen, N.B.

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

sale of any special line of tea offered in that territory, and his business experience covered many years. Not only did the consumers express complete satisfaction as to the quality of the brand, but retailers remarked that a steady trade for Imperial was worth more to them than many other lines in their business combined. Over one hundred chests have been sold over Mr. Mouat's ground during the past two months.

#### MONTREAL MARKETS.

MONTREAL, Dec. 28, 1893.

#### GROCERIES.

There were few features this week in the Montreal grocery market, the only movement there was to note being in dried fruit and lines of holiday goods, which was of a moderate character. Values generally are firm, there being no change to record in any of the leading lines. Tea is quiet, and the same is to be noted in regard to coffees, which do not reflect the weakness reported from New York. Spices are unchanged, and sugar and molasses have been in moderate demand. Canned goods and fish are as previously noted. Payments are fair for the season.

#### DRIED FRUIT.

Dried fruit has been the most active line of the grocery market, there having been

considerable enquiry for Valencia raisins. Round lots have been placed at 4c. per lb. for ordinary, 4½c for prime fruit, the latter being very scarce in this market. The same can be said of layers, which have changed hands in straight lots at 5½c. per lb. We quote for a jobbing business as follows: Ordinary Valencia off-stock, 4½ to 5c. according to brand; fine, 5¼c; selected, very scarce at 6c, and layers at 6 to 6¼c. according to quality. Currants show a somewhat firmer tone, and some holders here predict an advance in the near future. They say that their advices from primary markets cite advances, and expect this to have an effect on the local position. Sales of round lots are being made in this market at 3½c. per lb. for Provincials in bbls. and in cases 3¾ to 4c. We quote jobbing prices: Provincials at 3¾ to 4¼c; Filiatras, 4¾ to 5c, and Vostizzas, 6 to 7½ according to quality.

There have been free receipts of figs this week, and fine fruit has sold for 8 to 9c. in round lots. We quote 8 to 10c. according to quality.

Receipts of dates have been fair, with a moderate movement at 5 to 5¼c.

Prunes continue scarce and firmly held at 5½c.

#### NUTS.

Nuts have been fairly active. There are no special features to mention, prices remaining unchanged, as follows: Grenoble walnuts, 11 to 13c.; pecans, 8½ to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts,

(Continued on page 24.)

CANNED  
DRIED  
CHOPPED

WE BUY  
APPLES  
STANWAY & BAYLEY

CORES  
EVAPORATED  
PEELINGS

.. TORONTO ..

Toronto Dominion Agents Wright & Copp,



MacLaren's Imperial  
**CHEESE**

4 Sizes.

No. 1, No. 2, No. 3, No. 4.

Batty's Crown Pickles

" Nabob Pickles

" Nabob Sauces



Pettijohn's  
California



Breakfast Food

HIGHLAND

EVAPORATED

CREAM



WE ARE ALL  
UPSIDE DOWN  
STOCK-TAKING.

A Guid New Year and Many o' Them



# FLOUR AND FEED.

No further comment is necessary as to the world's wheat prices than the fact quoted recently by the Liverpool Corn Trade News, that a cargo of No. 1 California wheat was sold for prompt shipment at 27s. 7½d. per 500 lbs., or exactly the sum charged\* for freight a dozen years ago.

The Winnipeg Commercial maintains that figures will show that farmers hold their wheat when prices are high and sell when prices are low. It admits that one reason for this is that it takes more bushels of wheat to pay the farmer's obligations when price is low than when wheat brings a high price, but it maintains, nevertheless, that a high price tends to make farmers hold their wheat, while a low price acts in the opposite way. The dispatch with which this year's crop has been marketed bears this out, as a total of approximately 7,000,000 bushels has already been disposed of.

According to advices received at the Department of Trade and Commerce, the direct trade between Canada and the West Indies is growing rapidly. The last steamer despatched from Halifax had included in the cargo 3,000 barrels of Canadian flour.

It has been generally admitted that the exorbitant duty of 30c. per bushel on barley going into the States, which was virtually prohibitive, was a great blow to Ontario farmers, who were thus cut off from the main source of demand for one of their principal cereals, and to this cause is attributed some of the depression which subsequently settled down on the farming interests of Ontario. Should, therefore, the American duty on barley be reduced as proposed, from 30c. per bushel to an ad valorem duty of 20 per cent, it would mean a reduction of about 20 cents. per bushel off the present values. With 20 cents per bushel off the present tariff, a good margin can be allowed between Canadian farmers and grain dealers and American buyers. If the reduction in the duty of barley goes into effect it will mean an increase in our export of about \$4,000,000 per year.

Next to the United States, Russia is the greatest grain producing country in the world. Its rye product is greater by far than that of any other nation, and furnishes half the food for the armies of continental Europe. The Russian wheat crop is about half that of the United States, but it is nearly all exported, the coarser grains forming the principal food of the people. Twice as much barley is raised in Russia as is raised in the United States; the oat crops are about the same in the two countries, but Russia raises

only about one hundredth part as much Indian corn as is raised in the States. The total grain harvests of the two countries are 1,800,000 bushels for Russia and 2,900,000 bushels for the United States.

Since the close of navigation the grain trade with the Northwest has been dull, and the prospect is that it will continue so. During the heavy rush in the early season, it appears that farmers marketed a sufficient quantity of grain to relieve their pressing needs for cash, and the rest of the crop will come out slowly. The highest estimate of wheat held by farmers is 4,000,000 bushels. Oats have been selling above an export basis, owing to the belief that the crop is short of local requirements, but the tendency is towards lower prices.

## THE MARKETS.

### TORONTO.

The flour market continues dull and is likely to remain so till after New Year's. City mills report a flourishing local trade incident to the holiday season, but nothing doing for outside account. Millfeed still continues in good demand, with a further advance this week.

**FLOUR**—Manitoba patents, \$3.70 to \$3.80; strong bakers', \$3.50; white wheat patents, \$3.25 to \$3.40; straight roller, \$2.80 to \$2.95; Ontario family, \$2.85 to \$3.10; low grades, \$2.10 to \$2.25. These prices are in round lots delivered here.

**MEAL**—Rolled oats, \$3.80 to \$3.85; granulated and standard oatmeal, \$3.75 per brl.; cornmeal, common, \$3.10; gold dust, \$3.25 to \$3.30.

**FEED**—Bran is scarce and in good demand, city mills selling at \$15 per ton; delivered (on track) \$14 to \$14.50. Shorts higher at \$15 per ton in small lots; delivered on track, \$14.50 to \$15 per ton. In oats the feeling is towards a little higher prices, cars on track selling at 32½ to 33c. per bus. Market prices are 34 to 34½c. per bus.; feed corn, 48 to 50c. per bus.

Why Bother with Selling Substitutes or Imitations, when . . . . .

## - SAPOLIO -

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

### THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit. GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: } **Emil Poliwka & Co.**  
Toronto, Ont. } 38 Front St. East, Toronto, Ont.  
Montreal, Que. }  
St. John, N.B. } Canadian Agents.

**BARLEY**—Farmers' loads are selling at 45 to 49c. per bus., according to quality.

**HAY**—Prices are steady, with a feeling toward higher values, choice farmers' loads selling from \$9 to \$10 per ton. Pressed on track, \$9.50 to \$9.75.

**STRAW**—Offerings light with a good demand, pressed on track selling at \$6.00. Market prices are \$7 to \$8 for sheaf, with loose nominal at \$4.50 per ton.

**PEAS**—Steady, with sales on the market at 57 to 58c.

ST. JOHN, N. B.

Feed is scarce, particularly bran. The reason is given that American buyers are getting a lot from Ontario mills. Flour is easier and market is in an unsettled estate. Large quantities have been received by the merchants here during the past week. The advance in freight from the west after the first of the year will help the prices. It is felt there must soon be a change. Manitoba flour, \$4.40 to \$4.50; Ontario, best, \$3.60 to \$3.85; medium patents, \$3.50 to \$3.60; oatmeal, \$4.25 to \$4.35; cornmeal, \$2.60 to \$2.65; middlings, \$19.50 to \$20.50; oats, N. B., 34 to 35c; P.E.I., 37 to 38c; Ontario, 40 to 41c.; hand-picked, \$1.35 to \$1.45; prime, \$1.30 to \$1.35; pot barley, \$3.75 to \$3.85; split peas, \$3.75 to \$4; hay, on track, \$12.50 to \$13, small lots \$13 to \$13.50.

## CAFFAROMA

Makes the finest cup of coffee in the world. Sold in 1 and 2 lb. tins only. For sale by all wholesale and retail grocers throughout the Dominion.

**C. A. LIFFITON & CO., Montreal**  
Proprietors of the original patent Caffaroma



**Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.**

There is hardly another Food Cereal in the market which can be used for so many purposes as

## CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.  
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.  
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.  
CRYSTAL RICE FOR OYSTERS.  
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber. Crystal Rice is now handled by the wholesale and in all the provinces.

**CANADIAN SPECIALTY CO.,**  
38 Front St. East, Toronto, Ont.,  
Dominion Agents



# Flour is Cheaper THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN.

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

**M. McLAUGHLIN & CO.**  
Royal Dominion Mills, TORONTO.

We are prepared to supply the Trade with any quantity of . . . . .

## Ghopped Feed at Low Prices

- Ground White Oat Hulls
- Barley Chop
- Oat Chop
- Pea Chop
- Corn Chop
- Mixed Chop

Samples and prices furnished upon application by wire or letter.

**E. D. TILLSON, - - Tilsonburg, Ont.**

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

AGENTS FOR CANADA:-  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N. B., and Montreal.

**EPPS'S COCOA**

¼ lb packets, 14 lb. boxes secured in tin.  
Special Agent for the Dominion:

**C. E. Colson, Montreal**

## Embro Oatmeal Mills

D. R. ROSS, . . . EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

## Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

## Toronto Salt Works,

128 Adelaide East,  
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

## R. & T. WATSON, Manufacturing Confectioners,

**I**F you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

**75 Front Street East, - - TORONTO.**

KOFF NO MORE.

## WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

## MONTREAL MARKETS—Continued.

\$3.75 to \$4 per 100; Terragona almonds, 11½ to 12c.; and shelled almonds 23 to 45c.; filberts, 9½ to 10c.; walnuts, 12 to 13c.

## SUGARS.

Refined sugar remains quiet at last week's rates, granulated having changed hands in fair quantities chiefly for Western account at 47-16c. in the refineries. Sales of dark yellows have been made at 3¼ to 3½c., while choice brights have brought 4 to 4½c. Reports from travelers state that stocks are very low throughout the country, as buyers are operating very cautiously, being afraid of a further decline.

## MOLASSES.

Stocks of Barbadoes molasses on this market are very scarce and prices are firm in consequence. We hear of sales at 30c. in round quantities, but for jobbing business sellers are firm at 33 to 34c. for Barbadoes.

## SYRUPS.

Syrups are quiet, a few medium-sized lots of Canadian in the wood having changed hands at 1¼c. We quote 1¼ to 2c., according to grade. There is very little call for American, what demand there is coming from the west. Prices are unchanged at 19 to 25c.

## TEA.

Tea has been very quiet, a few round lots of Japan having changed hands at 11c. for inferior grades. Blacks are quiet, the only sale reported being a line of 100 packages at 8¾c. cost and freight. We quote: Japans, common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c., and finest 23 to 32c.

## COFFEE.

There has been little doing in coffee and the market is unchanged, the easiness in New York having no effect here as yet. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cabello, 19 to 20c.; Rio, 17½ to 19c.; Java, 24 to 30c., and Mocha, 25 to 28c.

## SPICES.

There has been a moderate movement in spices, principally nutmegs, for which 55 to 60c. have been paid. Prices are steady, as follows: Jamaica ginger, 16 to 18c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6 to 7c.; and nutmegs, 65 to 70c. to \$1.

## RICE.

There is only a moderate movement in rice as buyers are well supplied. We quote: Standard Japan, \$3.75 to \$4; "B," \$3.50; Crystal, \$4.25 to \$4.50; Patna, \$4.25 to \$5.50; Carolina, \$6.50 to \$7.

## CANNED GOODS.

The demand for fish and vegetables has been fair, salmon changing hands at \$1.07½ for good brands while round lots of tomatoes have realized 70c. We quote: Tomatoes, 75 to 80c., corn 75 to 80c., peas 90 to 95c., strawberries \$2.75 per doz., raspberries \$1.80, salmon \$1.25 to \$1.27½ for best brands and \$1.05 to \$1.10 for cohoes, lobsters \$1.60 to \$1.75, mackerel \$1 to \$1.05.

## GREEN FRUIT.

Apples are very firm under light supplies. We quote No. 1 at \$4 to \$5; No. 2, \$3 to \$3.50. There is a fair sale for Almeria grapes at \$4.25 to \$5 per keg. Oranges are in big demand. Floridas have brought \$2.25 to \$3, according to size and quality, and Valencias \$4 to \$4.75 per case. There are practically no lemons on the market, holders asking as high as \$6 per box.

## FISH.

There has been a good steady movement in fish at unchanged prices. Pickled fish have furnished most of the movement. We quote: No. 1 C. B. herring, \$5.50; No. 1 Newfoundland do., \$5 to \$6; No. 1 green cod, \$4.75 to \$5; Labrador salmon, \$14 to \$15 per bbl.; B. C. do., \$12 to \$12.50; No. 2 mackerel, \$12; Finnan haddies, 7 to 8c.; Yarmouth bloaters, \$1 to \$1.75 per box; haddock, 4 to 4½c.; cod, 4 to 4½c.; boneless cod, 6½ to 7c.; hand picked malpeque oysters, \$5 to \$6.

## COUNTRY PRODUCE.

The egg market is steady. Prices are unchanged. We quote: Fresh boilers, 20 to 22c.; Montreal limed, 17 to 18c.; candled, 17 to 18c., and western limed, 16 to 17c. The poultry market was well cleaned up to-day. The few small lots arriving all found a ready sale, receivers having little to carry over except some small lots of culls. We quote: Turkeys, 10½ to 11½c.; geese, 7 to 8c.; ducks 9 to 10c.; chickens, 7½ to 8½c. White clover honey in the comb fetches 12½ to 13c., and dark buckwheat 9 to 12c. Extracted is slow sale at 7 to 8½c. for new and 5 to 6c. for old. Maple syrup meets with a little more demand: We quote cans at 50 to 65c. and in the wood, 4½ to 5c. per lb. Maple sugar is unchanged at 6 to 7c. A few choice hops have moved at 21 to 23c. There is a moderate jobbing in beans at \$1.35 to \$1.50 for choice hand-picked. Potatoes are quiet, and there are frequent complaints as to quality. We hear of sales of Early Rose and Hebrons in car lots at 60c per bag on the track. Onions are quiet and steady at \$2.25 per bbl.

## PROVISIONS.

A fair enquiry is noted for smoked meats on spot, and lard is in fair demand. There is a very small call for pork. We quote:—Canadian short cut, per brl., \$17.25 to \$18.25; mess pork, western, new, per brl., \$17.50 to \$18; hams city cured, per lb, 12 to 13c.; lard, Canadian, in pails, 11¼ to 12c¼; bacon, per lb, 11½ to 12½c.; lard, com. refined, per lb. 8¼ to 8½c.

## BUTTER AND CHEESE.

There is nothing new to report concerning the local cheese market, there being practically nothing doing. The range is still 11 to 11¼c. The supply of butter is small and the market holds strong. No further sales of importance are noted, but there is a good jobbing movement at about the following figures:—Finest fall creamery 23 to 23½c.; Finest Townships dairy, 21 to 22c.; Finest Western dairy, 19½ to 20c.; Kamouraska, 19½ to 20.

## MONTREAL TRADE NOTES.

Coffaroma has had a remarkably good Christmas sale this year.

Round lots of black tea have changed hands in English account at 8¾c. cost and freight.

London cables to brokers here on raw sugar state that cane is dull while beet is irregular, December-January being quoted at 12s. 4½d.

Joseph Tetley & Co. call attention to their "ad." and the offer it makes. They want to demonstrate to grocers that their teas are what they represent them to be.

W. R. Wanham & Son have done a good jobbing trade in their lines of Scotch

fish delicacies during the week. They are the sole agents for Marshall & Co. of Aberdeen.

According to mail advices from Patras the currant crop is estimated at 180,000 to 190,000 tons.

There is no demand locally for American syrup, but good lots have changed hands on western account at full figures.

Round lots of granulated sugar have left the refineries here on Western account at 47-16c., and there appears to be less cutting than formerly on the part of jobbers.

## ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Dec. 28.

During the holiday season there is little to report in the way of business. Among the retailers the Christmas trade was good, though below last year. The good weather of the week was spoiled by a heavy rain storm on Saturday, and being the last business day before Christmas it was a great disappointment to the storekeepers, to whom it meant dollars and cents. The people of St. John are feeling keenly on the fact that Canadian money is being used to subsidize steamers which do the larger part of their business with American ports, Portland and Boston becoming the winter ports.

CANNED GOODS—In this line prices remain firm and a good business is reported. With the exception of some of the best brands of lobsters stocks are large. Prices: Corn, 90c.; peas, 90c.; tomatoes, 90c. to \$1; salmon, \$1.40 to \$1.45; lobsters, \$1.50 to \$2; oysters, 2's, \$2.15 to \$2.35; Canadian canned beef, 2's, \$2.50; American do., \$2.60.

DRIED FRUIT AND NUTS—New peanuts are being offered via Norfolk at low prices. New dates, except a few French, have not got to hand. Currants and raisins continue low. California, London layer and cleaned currants are being sold more largely than any previous year, and are giving good satisfaction. New California prunes are quoted this week. Malaga grapes and Brazil nuts are higher. We quote: Filberts, 10 to 11c.; Grenoble walnuts, 13 to 15c.; French walnuts, 11 to 12c.; Brazil, 15 to 16c.; peanuts, 10 to 11c.; almonds, 13 to 14c.; Valencia raisins, 4½ to 5c.; layers, 5½ to 6c.; London layers, \$2 to \$2.25; prunes, 7¼c.; California prunes, 12½c.; currants, bbls., 3½ to 4c.; cases, 4 to 5c.; cleaned currants, cartons, 8 to 9c.; dried apples, 6½c.; evaporated apples, 11 to 11½c.; dates, 5½ to 6c.; figs, 10 to 12c.

SUGARS—The market is as last week. Granulated, 4¼ to 4½c.; yellows, 3¼ to 4c.; Paris lump, 6 to 6¼c.; powdered, 6 to 6¼c.

MOLASSES—The market is quiet, except what was done at an auction sale this week when some 200 casks early crop Barbadoes were sold in 50 cask lots. This molasses had been held for higher figures, and reports are that sales would not square the cost. This year a great deal of Barbadoes has turned sour. This fact is now being explained by shippers, who say that an abnormal growth has developed itself on the outside of the keg. New Porto Rico will be offered, it is expected, in about a month. The demand for this molasses is growing. Barbadoes, best, 31 to

ESTABLISHED 1850.

**J. & G. MEAKIN'S  
IRONSTONE CHINA**

No crockery in the market to equal it.

We have sold these goods for over 40 YEARS. Our stock in every line always complete.

**JAMES A. SKINNER & CO.**  
TORONTO, ONT. VANCOUVER, B.C.

ESTABLISHED 1851.

WE OFFER

5,500 Boxes Arguimbau  
New Valencia Raisins.

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

**N. QUINTAL & FILS,**  
WHOLESALE GROCERS,  
274 St. Paul Street, Montreal.

FULL LINES OF  
**Raisins  
Currants  
Figs and  
Pure Spices**  
AT LOWEST PRICES.

**SLOAN & CROWTHER,**  
WHOLESALE GROCERS,  
Toronto.

**PRUNES** New Bosnia,  
Sphinx and  
Atlas brands.

: also :

**Bordeaux "Bags"**  
SPECIAL VALUE

**WARREN BROS. & BOOMER**  
35 and 37  
Front St. East, TORONTO

**New Peels  
New Dates  
New Figs  
New Nuts  
New Malaga Fruits.**

Full Lines Now in Store.

**J. W. LANG & CO.**  
59, 61, 63 Front St. East, TORONTO

**New Fruits.**

Dates, Figs  
Sphinx Prunes  
Sultana Raisins  
Black Baskets  
London Layers.  
Nuts of all kinds.

**T. KINNEAR & CO.,**  
49 Front St. E., TORONTO.

**MINCE MEAT**

IN 5 LB. AND 27 LB. PAILS.

Guaranteed made of the finest materials, and scrupulous care taken in its preparation.

**F. W. FEARMAN,**  
HAMILTON, ONT.

**Condensed Mince Meat.**

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

**Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

**FIGS**

Choice Eleme.

**PERKINS, INCE & Co.**

41 and 43 Front St. East

.. NEW ..

**Sphinx Prunes**

All qualities in Cases.  
Extra Choice in Half Cases.

NEW Figs AND Dates



**Smith and Keighley**

9 Front St. E., Toronto

## MARKETS—Continued

32c.; second, 29 to 30c.; Porto Rico, best, 35 to 36c.; second, 30 to 32c.; Antiqua, 29 to 30c.; Syrup, 30 to 35c.

**DAIRY PRODUCTS**—Eggs are slow and only extra fresh can be moved at all. Butter is firmer and demand good. Good butter is hard to get. A lot of extra creamery changed hands during the week at 22½c. net cash. Cheese is held very firm. A small lot of early made cheese changed hands, it is reported, at about 10¼c. Eggs in case, 18 to 20c.; fresh eggs in market, 20 to 24c.; creamery butter, 22 to 25c.; dairy, 20 to 22c.; store-packed, 18 to 20c.; cheese, 10¼ to 11c.; 11c. in small lots.

**FRUIT**—Four carloads in four days is the report from one wholesale house, while all report good business. Apples are slow, though when in request bring good prices. Apples, \$2.25 to \$3; oranges, Dominica, \$4 to \$5.10 per brl.; Floridas, \$3 to \$3.50 per box; lemons, \$4.50 to \$5; onions, \$2.75 to \$3; Malaga grapes, \$5 to \$6.50 per keg.

**PROVISIONS**—Lard is off ¼c. In other respects the market is as last week, with not much demand. Clear mess pork, \$20 to \$21; American mess, \$18.50 to \$19; P. E. I. mess, \$18 to \$19; plate beef, \$14.25 to \$14.50; extra plate, \$14.50 to \$14.75; pure lard, 11½ to 12½c.; compound, 9½ to 10½c.

**FISH**—Higher this week. The sharpest advance has been in codfish, which are scarce. Pickled fish also show an advance. Smoked medium herring are scarce. The receipts in lengthwise are better. In frozen fish the trade seems to get smaller on account of it being impossible to get supplies. One merchant said he had an order for 10 tons, which at present it was impossible to fill, at least from this point. Smelt are now in the market. Cod fish, large, \$4.25 to \$4.50; medium, \$3.50 to \$3.75; haddock, \$1.80 to \$2; pollock, \$1.90 to \$2; bay herring, brls., \$3.25 to \$3.50; half-brls., \$1.75 to \$1.85; Shelburn herring, brls., \$4 to \$4.25; half-brls., \$2.25 to \$2.50; medium smoked herring, 12 lengthwise, 9c.

**OILS**—The price is now uniform among the dealers: American, 20c.; best Canadian, 19c.; second grade, 13¼c. No charge for barrels. Terms, 30 days.

**AUSTRALIAN BUTTER IN CANADA.**

Last week The Commercial referred to the efforts being made to place Australian mutton upon the markets of Western Canada. There is another Australian commodity which has been introduced, which would hardly seem likely to find much of a market here. We refer to Australian butter. British Columbia consumes a considerable quantity of butter in excess of local production, and heretofore this deficiency has been drawn from Manitoba and Eastern Canada. Previous to the completion of the Canadian Pacific railway, British Columbia imported considerable butter from the Pacific coast States, principally from California. With the completion of the transcontinental railway, Manitoba and Eastern Canada butter began to supplant the California article. The placing of a duty of 4 cents per pound upon butter imported into this country assisted in shutting out the States article and overcame the dis-

advantage in the matter of higher freight rates, which had to be borne by the eastern butter. The cheap water freights from California, as compared with the long railway haul from Manitoba and the East, gave the California article an advantage in the matter of freights. The British Columbia people had also acquired a taste for the California article, which tended to prolong the imports from the latter place. Gradually, however, butter from Manitoba and the East came into use, and now a large number of car lots are taken annually in British Columbia. Creamery butter from Ontario and creamery and dairy butter from Manitoba now make up the principal supply of the British Columbia markets. The quantity of Manitoba creamery butter sent to British Columbia is limited only by the available surplus to be obtained here. Our shippers have a call for all the creamery butter they can supply, but as the industry has not yet progressed sufficiently in Manitoba to meet the full requirements of the Pacific province, the supply has to be supplemented by creamery from Eastern Canada. In dairy butter Manitoba furnishes all that is required, and occasionally British Columbia markets are overstocked with Manitoba dairy.

Now the California butter has been largely shut out, a new competitor enters the field. Since the establishment of the Canada-Australia steamship line, some consignments of Australian butter have been received in British Columbia ports. The Commercial cannot speak of Australia's ability to compete in the Canadian Pacific markets in butter. The fact that that country has been sending butter of fine quality to England, is something in her favor. It will seem strange, however, if Australia can send any considerable quantity to a dairy country like Canada. To be sure there is an expensive railway haul between our dairy regions and the Pacific coast cities, but the duty of four cents per pound is more than an offset to this. In case of the removal of the duty, which is a possibility of the perhaps not distant future, Australian butter might prove a strong competitor to the home commodity, in the coast markets. While the duty remains, however, the domestic article is not likely to suffer much from Australian competition, we fancy.—Commercial, Winnipeg.

**BUSINESS MEN AND CLERKS.**

The world credits the American business man with being industrious and careful, and to those qualities, quite as much as to his native shrewdness, is attributed his wonderful success, remarks a contemporary. He is a worker in all that word implies, and all unite in accrediting to him a closer attention to the details than is given by men of other countries. Employees overlook this fact, and they look upon their employer as a man who has profited by their labor, not

stopping to think of the hours and toil that he has passed through. The workman has his fixed hours for labor, and when the day's work is done his mind is not tormented with thoughts of the morrow, but with the employer there are no stated hours for his work; his only limit is the few hours given to sleep.

The hours of his shop when superintending his work are his easiest hours. His severest toil is that of providing ways and means of conducting his business. To do this he must find customers, watch commercial affairs, look to credit, see that the work produced is such as will sell, guard against waste in every department, be ready to meet competition without loss, and to systematize the workings of the factory and office that loss may be reduced to a minimum, and the office may always be provided with funds to meet all demands upon it. His life is one continuous round of labor, and the closer attention he pays to the details, and the more prosperous the business, the better it is for the workman. Then, too, the more active the man the closer his connection with the business and with his relationship to his workmen, and the less the friction between employer and employee.

**GOD'S DESSERT.**

His people have feasted on barley,  
His people have dined upon wheat;  
His people have fed upon plenty,  
And corn is piled thick at their feet.

God stands a-tiptoe and sees us,  
Amidst all our plenty, in sin;  
Forgiving, he orders, to please us  
A glorious dessert brought in.

The angels pile plums on our table,  
Plums that are purple and red;  
No people in legend or fable  
With ever such splendors were fed.

The arm of the angel outstretches  
Thro' fields that are perfumed and broad—  
He is piling our lap full of peaches,  
He plucks from the gardens of God.

Again His arm is outstretching,  
Lest the spirit of autumn escapes;  
The arm is gathering and fetching,  
And loading our sideboards with grapes.

The red-cheeked apples are rounding  
Their forms in the autumn-tide sun,  
With pears in their bounty abounding  
Ere glorious fall-tide is done.

This is the feast of the splendid  
That aye to everyone comes,  
Rosy-cheeked apples are blended  
With grapes and peaches and plums.

Sit down to the o'erladen table,  
Long, loaded, heaped fully and broad;  
Come feast ye as much as you're able,  
With gifts that are given of God.

—THE KHAN.



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SOMERVILLE



ELLIVREMO

**England . . . . .**

Expects every man to do his duty—so does Canada.

**Man's . . . . .**

Greatest duty is to keep himself in health.

**Indigestion . . . . .**

Is the great fountain from which ill health flows.

**Somerville's . . . . .**

Mexican Fruit Chewing Gum if used after meals by aiding the Digestive Organs will prevent indigestion.

**Somerville's . . . . .**

Pepsin Gum is a Medical Gum and will cure Indigestion, Dyspeptic Sour Stomach, Heartburn, &c.

**Don't be a Crank . . . . .**

And say you won't believe. Just try it. Others are helped every day.

**Don't be a Chump . . . . .**

And buy some other gum, thinking it may be just as good—all chewing gums are not made for this purpose.

**Remember . . . . .**

We don't claim to have the cheapest gum or the largest piece for the money ; but we do claim to have the only Medical, and the best Chewing Gum it is possible to make.

---

**C. R. SOMERVILLE,**

London, Canada.

SOMERVILLE



ELLIVREMO

## SITUATION WANTED

COMPETENT STENOGRAPHER AND TYPE-WRITER—four years' experience in a wholesale house—wishes to secure a secretarial position; best references and testimonials. Address, "Stenographer," Box X, CANADIAN GROCER. 52

## SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

WANTED—FOR A COUNTRY GENERAL STORE a first-class clerk; must understand dry goods and bookkeeping. Permanent sit. for the right man. Address A. E. Howse, Nicola Lake, B.C.

Fancy Florida Oranges,  
Messina Lemons and  
Malaga Grapes for New Year's

**HUGH WALKER & SON**

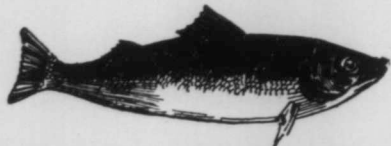
Send for quotations. GUELPH, ONT.

## WILLIAM HANNAH &amp; Co.

Wholesale Commission Merchants and Jobbers in Produce, Fruits, etc., 78 Colborne Street, TORONTO. Also Orangeville.

We Make a Specialty of Potatoes in Car Lots.

References—Canadian Bank of Commerce and Mercantile Agencies. Telephone 1875.



## STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

**DUNN'S  
BAKING  
POWDER**  
THE COOK'S BEST FRIEND  
LARGEST SALE IN CANADA.

## HUNTER &amp; CO.

24 FRONT ST. EAST,

Toronto and Western Agents for  
CHRIST'ER JAMES & CO., London, Eng.

PICKLES SAUCES, JAMS AND MARMALADES  
Ask your wholesaler for them.

## HONEY

Well Ripened Alsike Clover Honey, in 60 and 65 pound cans, at 6½ cts. per pound.  
Also, Buckwheat Honey at 5 cts.  
Samples by mail.

R. F. WHITESIDE, Little Britain, Ont.

**Nelson's  
Gelatine**

IN 1-OZ. PACKAGES

IS THE BEST ON EARTH.

**Delicious  
Jelly Tablets**

SUPERIOR TO ALL OTHERS.

**Robinson's  
Pat. Barley**

.. AND ..

**Robinson's  
Pat. Groats**

ARE UNEQUALLED FOR  
YOUNG AND OLD.

The Trade Supplied by **FRANK MAGOR & CO.**

16 St. John Street, MONTREAL.

An article of

High Merit.

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.. S O A P ..

Manufactured by

**W. A. BRADSHAW & CO., 48-50 LOMBARD ST., TORONTO**

OTHER SPECIALTIES.

NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS  
SYDNEY  
MELBOURNE

ST. JOHN'S WORKS, LONDON, W.C., ENGLAND.

**NOTICE**

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:  
Blend No. 1 at 36c., either ground or whole roasted  
" 2 at 33c., " " "  
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

TRY

**PHOENIX BRAND**

CANNED CORN  
PEAS  
TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

**TETLEY'S TEAS**

Liberal Discount to Grocers.

A ½ lb. Sample will be sent **FREE** and postpaid to any Grocer

ON APPLICATION TO

**JOSEPH TETLEY & CO.**

469 St. Paul Street, MONTREAL

Or 30 Front Street East, TORONTO.



**CHAS. SOUTHWELL & CO'S**

High-class **JAMS** (Kentish Fruit)

**JELLIES**

**MARMALADES**

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

New Season's Jams  
Now ready . . .

Messrs. Frank Magor & Co., 16 St. John St., Montreal  
Chas. Southwell & Co., Works, Dockhead, London, England

ASK FOR, INSIST ON GETTING & USE ONLY  
"CLEANLINESS"  
**DNIXEY'S BLACK LEAD**  
LARGEST MANUFACTURER IN THE WORLD.

THE BEST !!! GOES THE FARTHEST

By Royal warrant, manufacturers to Her Majesty, the Queen.

The "Most Popular"  
BLACK LEAD  
The "Most Remarkable"  
POLISH

Canadian Representatives:

MR. W. MATTHEWS, MR. CHAS GYDE,  
7 Richmond St. East, 33 St. Nicholas St.,  
Toronto, Montreal.

**W. A. BRADSHAW CANED.**

There is no friction between W. A. Bradshaw, proprietor of the Toronto Soap Co., and his employees; and no soap is used to obviate it either. It is because Mr. Bradshaw knows how to use his employees and the employees know how to appreciate his treatment. This good-fellowship was given expression to Wednesday, when twenty-one employees of the firm presented Mr. Bradshaw with an address and gold-headed cane suitably inscribed. W. Colville, one of the travelers, read the address, which expressed appreciation of Mr. Bradshaw's kindness as an employer; pride at the signal success which the firm had attained under his management; and hope that the harmony now existing will always be maintained. Miss Alice Bebington did the caning. Mr. Bradshaw feelingly replied, and then followed cheers and "He's a Jolly Good Fellow."

**THE FIRMNESS IN CURRANTS.**

The firmness in currants, says Produce Markets' Review, London, is probably due to a combination of circumstances rather than to any one particular cause. The determination on the part of the merchants to sell, which was evidenced from the arrival of the very first vessels, has had the effect of keeping them much clearer of anything in the shape of an accumulation of stocks than usual; and with the good demand that has lately prevailed from the dealers, they have been enabled to dispose of as much as they desired, and the previous forcing tactics have been rendered unnecessary. The fact, also, that the exchange has gone down, owing to more confidence being felt in the new Greek Government, has naturally led them to demand some enhancement in price; and, indeed, the fall in the exchange has been heavier than the rise in values, so that the net result to the grower shows no real improvement. The good demand, the comparative scarcity of many descriptions, and the lowering of the rate of exchange, together with the increased confidence that the new Government in Greece will take some active steps to assist the growers, are probably the legitimate and sufficient reasons for the enhancement of values established last week being maintained up to the present time. The assistance of the Government is expected by different persons to take different forms. By some it is said that the export duty, which has lately had to be paid in gold, will in all probability be made payable in paper currency, and, indeed, some of the London papers have reported this as having been proposed, and as having met with support. Others contend that it is probable that some compulsory limit will be put upon the exports of fruit to the various consuming countries for the purposes for which it has hitherto been employed; and that the remainder will be taken over and

held back by the State, to be forced off in some way or other, for wine-making or distillation. So far as the market of the United Kingdom is concerned, it is tolerably clear that these proposals would have a different and opposite effect. The first would be the means of encouraging shipments, and, so far as it goes, would tend to lower prices here; while it is obvious that with a sufficiently firm assurance that any large weight of fruit would be entirely removed from the ordinary countries of consumption and diverted to fresh channels, there would be ample justification for a return to more or less normal prices for the two-thirds or so of the crop that under these conditions would be available for grocery purposes.

**CANNED GOODS AND TIN PLATE.**

The canned goods industry of the United States represents an enormous consumption of tin plate. To this may be added a vast amount of use in the carriage of kerosene, lubricating oils, and other articles of production and export. The export of tinned

goods in 1892 has been tabulated as follows:—  
Breadstuffs, prepared and shipped

in tins .....	\$1,714,000
Canned salmon .....	1,738,000
Other canned fish .....	225,000
Canned fruits .....	2,498,000
Canned beef .....	7,876,000

This exhibit represents a total of \$14,051,000, and though by no means inclusive of all canned or tinned articles, is sufficient to give an approximate idea of the magnitude of the trade. We consume nearly three-fourths as much tin plate as the whole world, outside of the British lines. This fact is significant, as most of the tin plate used outside the United States is drawn from Welsh supplies. It emphasizes the vastness and importance of American canning industries, the products of which are rapidly finding their way into every country on the globe, and also the opportunities of the American tin plate industry.—Ex.

Robert Stewart of Hamilton, one of Eby, Blain & Co.'s travelers in the West, has become a father for the fourth time. He is feeling elated over the fact, and his friends say he will soon have a full hand.

**"Well begun  
is  
half done."**

Begin 1894

by buying one of

**TAYLOR'S SAFES**

and you will make no mistake.

**J. & J. TAYLOR**

Toronto Safe Works

145 and 147 Front Street East, - TORONTO.

THOMAS WEST.

ROBERT McCLAIN.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

**.. ODART'S SPECIALTIES ..**

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

**ODART'S PICKLE - AND - ODART'S SAUCE**

**ODART & CO., PARIS, FRANCE, AND LONDON, ENG.**

Sold  
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## Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in 3 gross cases, making a handsome package. The sale of it is on the increase. Where once tried, always used. This polish saves labor. It makes neither dust nor dirt. It gives a beautiful bright black polish. No mixing required. Always ready for use. Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co.  
of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

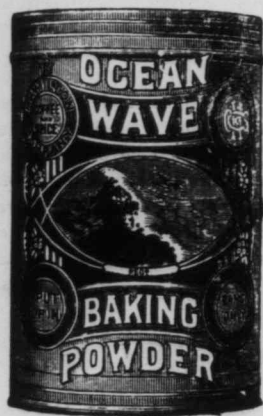
## A Useful Invention

for you to decorate your window  
with and draw trade is . . .

ADAMS' TUTTI FRUTTI  
SHOW CASE

Get one from your whole-  
saler, or write us for Illus-  
trated Descriptive card  
FREE.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the  
Wholesale  
Grocery  
Trade and  
the  
Manufacturers,

THE HAMILTON  
COFFEE AND  
SPICE CO.

Sales  
Increase  
Yearly  
It Holds Trade

# "IN THE GOLDEN DAYS"

## - CHRISTMAS DELICACIES -

MALAGA RAISINS, VALENCIA RAISINS---Off-stalk, Fine Off-Stalk  
and 4-Crown Layers, in 14 and 28 lb. boxes.

Hallowee Dates, Grenoble and Marbot Walnuts, Sicily Filberts,  
Shelled Almonds and Walnuts.

AND AFTER THE WALNUTS

You want GENUINE JAVA AND MOCHA COFFEE

WE HAVE WHAT YOU WANT

# Lightbound, Ralston & Co.

WHOLESALE  
GROCERS,

MONTREAL.

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

George Solhart, Grocer, etc., Chatham, N.B., has assigned.

G. W. Turner, grocer, Kingston, has assigned to W. G. Strainge.

A. E. Melanson, general merchant, Joggins Mines, N.S., has assigned.

Mrs. Janet Hamilton, general merchant, Clifford, has assigned to W. D. Ebbells.

A. Moses, Waverley, Ont., has assigned to W. A. Campbell, of Toronto. George Forest, in the same line of business at Laurentide, Que., has followed his example.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Story & Avison, general merchants, Wawanessa, Man., have dissolved. J. J. Story will continue the business, and to him all debts due the firm must be paid.

**SALES MADE OR PENDING.**

The stock, etc., of F. C. Desouche, general merchant, Bryson, Que., have been sold.

The property, etc., of the Ontario Wool Boot Co., Berlin and Hanover, has been sold.

The estate of Ellis & Keighley, manufacturers of spices, is advertised for sale by auction.

The stock, etc., of J. Jesse & Co., manufacturers of essences, Montreal, are to be sold by auction.

Stock, etc., of George St. Armand, general merchant, Ste. Genevieve de Bastican, Que., have been sold at 60c. on the dollar.

Stock of A. E. Hall & Co., general merchants, Grenville, Que., has been sold at 52½c. on the dollar.

**CHANGES.**

Ensley & Peck, soap, Vancouver, B.C., have been succeeded by W. A. Ensley.

Harris & Guest, drugs, etc., Yarmouth, N.S., have been succeeded by Thomson & Co.

Thos. W. Burdon has been registered proprietor of the firm of John Smardon & Co., soap manufacturers, Montreal.

A. M. Featherstone, boots and shoes, pianos and organs, Montreal, has sold out boot and shoe business to J. S. Banister.

**DEATHS.**

J. A. Preston, general merchant, Murray, is dead.

**HOW A FAT MAN EARNED \$10.**

"You may laugh at my fatness," said a jolly obese fellow to a reporter, "but it's stood me a good turn. Not long ago, when I was in hard luck, I was walking along Front street. A man stopped me and asked if I wanted to make ten dollars. That was just the thing for me, and I was't long in answering that I was 'on the make.' He hired me, and I stood most of the next day in such a manner as to hide the big sign of sheriff's sale on a small flag which was placed against a sign. Few passers-by could

see any evidence of a sale. The scheme was finished off to a nicety by a darkey, who, for a consideration, rang a child's toy bell instead of the big things usually used on such occasions. The result was that the man bought his own stock at a mighty low figure."

**POULTRY FARMING.**

Eggs (Island) 60c. per dozen, packed 30c., are recently reported quotations, and these doubtless will be enhanced before the Christmas demand is supplied. Five cents for an egg is a good price, and ought to amply remunerate poultry keepers; but frequently, even at that figure, one is forced to be content with what very much resembles the packed article. There is probably no part of the Dominion better adapted for poultry raising than many sections of this province, yet many eggs, both fresh and packed, come from Ontario and the United States. And the same may be said of poultry. For the recent Thanksgiving day it was announced that quantities of Washington turkeys were to be on the Victoria market; but they failed to come to hand, and in consequence many people who had

given their orders in advance were at the last moment compelled to depend upon every-day, but none the less substantial and satisfying, roast beef and mutton. But why should consumers be forced to purchase foreign eggs or foreign poultry; for no matter the price paid one cannot always get the home-raised articles?

There is a comfortable living to be had by many people if they will only pay attention to poultry farming and the raising of small fruits and vegetables. The capital necessary is not large; the avocation does not involve a very great deal of experience or labor; but it does require a considerable amount of stick-to-it-iveness, with which success is assured to the man or woman who does not think the pursuit unworthy of attention. We have watched with some interest the proceedings of the gentlemen who have held their stated meetings in this city with the object of augmenting the interest in this line of pursuit, and we look forward with not a little pleasure to the exhibition that is shortly to be held at Nanaimo. Why should not this province at least supply its own demands? We have the climate and everything else in our favor, and there is a market at our doors for everything that there is to offer, with first-class prices and substantial profits.—B. C. Com. Journal.

*A Happy and  
Prosperous New Year  
to our customers and friends.*

The Windsor Patent Brush Co., Ltd.,

Manufacturers of the best selling  
brooms on the market.

Sandwich, Ont.

THE BEST IS THE CHEAPEST

USE.



MORSES  
**BEST**  
SOAP  
MFG'D ONLY BY  
JOHN TAYLOR  
& Co.  
Toronto.

PRITHEE PRETTY MAIDEN, PRITHEE TELL ME WHY  
ON WASHING DAY SO LAUGHING SHINES THINE EYE?  
"MY SECRET GENTLE READER MOST EASILY IS GUESSED,  
THE ONLY SOAP I USE, IS 'MORSES BEST.'"

To all **DRINKERS**  
OF —



**A Merry Christmas**  
IS ASSURED.

**ROSE & LAFLAMME,**  
Eastern Agents,  
MONTREAL.

Do You Sell —  
**BROOMS ?**

We make the best. Our Brands are all Sellers.

**-: THE QUEEN BROOM :-**

Is the favorite, and has the largest sale of any Broom made in Canada.

.. THEY GIVE SATISFACTION ..

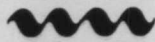
**Taylor, Scott & Co.**  
TORONTO.

PLEASE REMEMBER IN

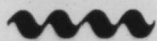
**SWEET HOME SOAP**



YOU GET BEST VALUE FOR YOUR MONEY.



Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.



**LONDON SOAP GO.,**  
LONDON, ONT.

**"Jersey Brand"**  
Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

— MANUFACTURED BY —

**FORREST CANNING CO.,**  
HALIFAX, N. S.

F. W. HUDSON & CO., Agents, Toronto.

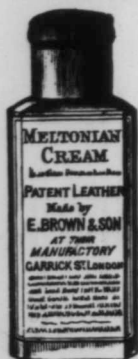
**E. BROWN & SON'S,**

7 Garrick St., London,  
England, and  
26 Rue Bergere, Paris.



**MELTONIAN  
BLACKING**  
(As used in the Royal  
Household)  
Renders the Boots soft, dur-  
able and waterproof.

**BOOT PREPARATIONS  
SOLD EVERYWHERE.**



**MELTONIAN  
CREAM**  
(white or black)  
For Renovating all  
kinds of Glace Kid  
Boots and Shoes.



**ROYAL  
LUTETIAN  
CREAM**  
The best for Cleaning  
and Polishing Russian  
and Brown Leather  
Boots, Tennis Shoes,  
Etc., Etc.



**NONPAREIL  
DE GUICHE**  
Parisian Polish  
For Varnishing Dress Boots  
and Shoes is more elastic and  
easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

*Young & Smylie's  
Licorice Leads.*

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

**TODHUNTER, MITCHELL & CO.,**

— DIRECT IMPORTERS OF —

**HIGH GRADE COFFEES,**

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

**MUNN'S  
BONELESS CODFISH.**

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

**Stewart Munn & Co.,  
MONTREAL.**

**J. HUNTER WHITE**

Manufacturers' Agent, Broker and Commission Merchant  
Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.  
61 Dock St., ST. JOHN, N. B.

**WILLIAM ARCHER, Carpenter and Store Fitter**

VALUATOR,  
STORE, OFFICE AND SHOW ROOM FITTER.  
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.  
114 SPADINA AVENUE,  
Cor. of Adelaide St., Toronto.

**The British Columbia  
Commercial Journal**

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.  
Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



ASK FOR

**MOTT'S**

This day. T licotic and q by ret of cre Goo pay a prices All are u Editc tored bing name exclu relial

do 4 oz Dun Co Size 11 11 1 Pou 19 0 9 08

EVERY GROCER KEEPS THE BEST



# Keen's Mustard

IN SQUARE TINS..

CELEBRATED FOR ITS  
UNEQUALLED FLAVOR

When your stock of this every-day seller runs low, make a note of it and order from your wholesaler at once. . . .

## THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 28, 1898

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

### BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00	
2 1/4 lb. cans, 1 and 2 doz. in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4 doz. in case	1 90	
4 oz. cans, 4 and 6 doz. in case	1 25	
Dunn's No. 1, in tins	2 00	
" " " " " "	75	
Cook's Friend—		
Size 1, in 2 and 4 doz boxes	\$2 40	
" " 10, in 4 doz boxes	2 10	
" " 2, in 6 " "	80	
" " 12, in 6 " "	70	
" " 3, in 4 " "	45	
Pound tins, 3 doz. in case	3 00	
12 oz tins, 3 doz. in case	2 40	
9 oz tins, 4 " "	1 10	

5 lb tins, 1/4 doz. in case	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" " " " " "	1 30
" " " " " "	1 90
" " " " " "	2 25
" " " " " "	9 60
DIAMOND—1 lb. tins, 4 doz cases	0 67 1/2
" " " " " "	1 17
" " " " " "	1 98

### BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" 3 lbs.	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Graham Nuts	10
Lemon	10
Milk	9
Nic Nac	12
Oyster	6 1/2
People's Mixed	10
Pic Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	6
" 3 lb.	20
Sultana	10
Tes	10
Tid Bits	8
Variety	12
Village	7 1/2
Wine	8 1/2

### BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" " 1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING. per gross	
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING. per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4	1 75

### BLACK LEAD.

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 2 1/2
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 9 00
Silver Moonlight, Plumbago Stove Polish (13 1/2 lb. boxes)	
6 1/2 lb. in large 1/4 d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1/4 d. pkts, 2 gross	6s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1 gro., 2 oz., or 1 gro., 4 oz.	
Per gross	9 00
Silver Star Stove Paste	9 00
BLUE.	
NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25
Per gross	
"Cervus" bag blue, 1 size	1 50
" " " " " "	1 25
Reckitt's Pure Blue, per gross	2 10
KEEN'S OXFORD. per lb	
1 lb packets	0 17
1/2 lb	0 17

### KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz.	
6d. London 3s., Canada, \$1 15	
"Cervus" boxes of 1 doz.	
1s. London 6s., Canada, \$2 31	
For 5 gross and upward.	
CORN BROOMS.	
CHAS. BOECKH & SONS. per doz	
Carpet Brooms— net.	
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45

Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	2 80
Do. do. 6, 3 strings.	2 80
"Standard," select, 8, 4 strings.	2 80
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

### CANNED GOODS.

Per doz	
Apples, 3's	\$0 95 \$1 00
" " gallons	2 10 2 20
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 80 0 85
" Epicure	1 15
" Special Brands	1 40 1 50
Cherries, red pitted, 2's	1 85 1 90
Pears, 2's	0 90 1 00
" Sifted select	1 40
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple 2's	2 25 2 75
Peaches, 2's	1 85 2 10
" " 3's	2 85 3 00
" Pie, 3's	
Plums, Gr Gages, 2's	1 85 2 00
" Lombard	1 50 1 60
" Danson Blue	1 50 1 60
Pumpkins, 3's	0 90 1 00
" " gallons	2 10 2 25
Raspberries, 2's	1 75 1 85
Strawberries, choice 2's	1 80 1 90
Succotash, 2's	1 40
Tomatoes, 2's	0 80 0 85
" " 3's	1 40 1 50
"Thistle" Finnan Haddies	2 75
Lobster, Clover Leaf, flat	2 00
" Star (tall)	2 80
" Impr'l Crown flat	1 90 2 00
" " tall	1 80 2 00
" Other brands	1 00 1 10
Mackerel	1 80 1 85
Salmon, tall	1 50 1 60
" " flats	1 50 1 60
Sardines Albert, 1/2's tins	13
" " 3/4's " "	20
" " Sportsman, is genu-ine French high grade, key opener	12 1/2





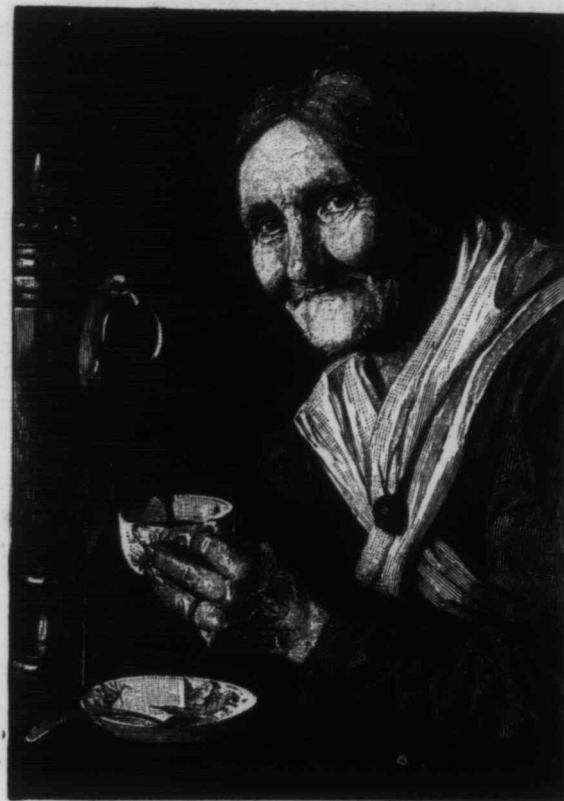
# A FACT . .

Thousands of Canadian homes made happy. Millions of sweet voices, around bright firesides, singing praises of our Coffee. No breakfast is a delight without it! No evening party a success without a cup of our

## SPECIAL BLEND JAVA

TRY IT, YOU'LL LIKE IT.

PURE GOLD MANFG. CO.  
TORONTO



Prices current, continued.

### PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.  
per doz  
Snider's Tomato Catsup..... qts 5 50  
" " " pts 3 50  
" " " 1/4 pts 2 00  
" Chili Sauce ..... pts 4 50  
" " " 1/4 pts 3 25

Snider's Soups (in 3 lb cans).  
Tomato..... 3 50  
Chicken, Mock Turtle, Cream  
of Peas, Cream of Asparagus,  
Cream of Celery, Cream of  
Corn, Oxtail..... 4 50  
Chicken Gumbo, Mulligatawny,  
Mutton Broth, Beef, Vegetable,  
Printanier, Julienne,  
Vermicelli, Noodle..... 4 25  
Assorted—Consomme, Bouillon,  
Pea..... 4 00

Per doz  
Worcester Sauce, 1/2 pts.. \$3 60 \$3 75  
" " " pints 6 25 6 50  
Pickles, all kinds, pints..... 3 25  
" " " quarts..... 6 00  
Harvey Sauce-genuine-hlf. pts 3 25  
Mushroom Catsup " 2 25  
Anchovy Sauce " 3 25

### PRODUCE.

Butter, creamery, tubs. \$0 24 \$0 26  
" dairy, tubs, choice 0 20 0 22  
" " " medium 0 17 0 19  
" low grades to com 0 15 0 16  
Butter, pound rolls ..... 0 24 0 25  
" large rolls ..... 0 19 0 20  
" store crocks ..... 0 17 0 19  
Cheese ..... 0 10 0 11 1/2  
Eggs, fresh, per doz..... 0 17 0 18  
" limed..... 0 15 0 16  
Beans ..... 1 25 1 50  
Onions, per bag..... 1 00 0 00  
Potatoes, per bag..... 50 0 60  
Hops, 1892 crop..... 0 12 0 13  
" 1893 "..... 0 18 0 20  
Honey, extracted..... 0 05 0 08  
" section..... 0 14 0 15

### PROVISIONS.

Bacon, long clear, 1 lb 0 09 1/2 0 09 1/2  
Pork, short cut, p. bbl. 18 00 18 50

Hams, smoked, per lb... 0 12 1/2  
" pickled..... 0 11  
Bellies ..... 0 19 1/2  
Rolls ..... 0 19 1/2  
Backs..... 0 11 1/2  
Lard, pure, per lb..... 0 10  
Compound..... 0 08 1/2  
Tallow, refined, per lb.. 0 05  
" rough, "..... 0 09

### RICE, ETC.

Rice, Aracan..... 3 1/2 3 65  
" Patna..... 4 1/2  
" Japan..... 5  
" Imperial Seta..... 5 1/2  
" extra Burmah..... 6 1/2  
" Java extra..... 6 1/2  
" Genuine Carolina..... 9 1/2  
Grand Duke..... 6 1/2  
Sago..... 4 1/2  
Tapioca..... 4 1/2  
Goathed (finest imported)..... 6 1/2  
Crystal, 25 lb sacks..... \$1 25  
" 50 " bags..... 2 60

### SAPOLIO.

In 1/2 doz grs. boxes, per gross..... \$11 30

### ROOT BEER.

Hire's (Liquid) per doz..... \$2 25

### SPICES.

GROUND  
Pepper, black, pure..... \$0 14 \$0 16  
" fine to superior..... 10 15  
" white, pure..... 20 28  
" fine to choice..... 20 25  
Ginger, Jamaica, pure..... 25 27  
" African, "..... 16 18  
Jassia, fine to pure..... 18 25  
Cloves, "..... 14 25  
Allspice, choice to pure..... 12 15  
Cayenne, "..... 30 35  
Nutmegs, "..... 75 1 20  
Mace, "..... 1 00 1 25  
Mixed Spice, choice to pure..... 30 35  
Cream of Tartar, fine to pure 25 32

### KEEN'S MIXED

1 oz. tins, 2 lb boxes, per box... 1 00

### STARCH.

BRITISH AMERICA STARCH CO  
1st Quality White Laundry—  
3 lb. cartons, boxes, 36 lbs..... 5 1/2  
Ditto..... bris., 175 "..... 5  
Ditto..... kegs, 100 "..... 5

Canada Laundry, boxes, 40 lbs..... 4 1/2  
Brantford Gloss—  
1 lb. fancy boxes, cases, 36 lbs..... 7 1/2  
Lily White Gloss, kegs, 100 lbs..... 6 1/2  
1 lb. fancy cartons, cases, 36 lbs. 7  
6 lb. draw-lid bxs, 8 in c'te, 48 lbs. 7  
Brantford Cold Water Rice Starch—  
1 lb. fancy boxes, cases, 28 lbs..... 9  
No. 1 Pure Prepared Corn—  
1 lb. packages, boxes, 40 lbs..... 7 1/2  
Challenge Prepared Corn—  
1 lb. package, boxes, 40 lbs..... 7

### KINGSFORDS OSWEGO STARCH.

Pure Starch—  
40-lb boxes, 1, 2 and 4 lb pack'g's  
36-lb " 3 lb. packages.....  
19-lb "..... 8 1/2  
38 to 45-lb boxes..... 8  
Silver Gloss Starch—Less trade dis.  
40-lb boxes, 1, 2 and 4 lb. pack'g's 9  
40-lb " 1 lb. package..... 9 1/2  
40-lb " 1/2 lb. "..... 10  
40-lb " assorted 1/2 and 1 lbs. 9 1/2  
6-lb " sliding covers..... 9  
38 to 45 lb boxes..... 9  
Oswego Corn Starch—for Puddings,  
Custards, etc.—  
40-lb boxes, 1 lb packages..... 8  
20-lb "..... 8 1/2

### ST. LAWRENCE STARCH CO.'S

Culinary Starches—  
St. Lawrence corn starch..... 7 1/2  
Durham corn starch..... 7  
Laundry Starches—  
No. 1, White, 4 lb. Cartons..... 5 1/2  
" " " Bbls..... 5  
" " " Kegs..... 4 1/2  
Canada Laundry..... 4 1/2  
Ivory Gloss, six 6 lb. boxes, slid-  
ing covers..... 7  
Ivory Gloss, fancy picture, 1 lb  
packs..... 7  
Patent Starch, fancy picture, 1  
lb. cartons..... 7 1/2  
Ivoryine Starch in cases of 40  
packages..... \$3 00

### SUGAR.

c. per lb  
Granulated..... 4 1/2 4 65  
Paris Lump, bbls and 100 lb. bxs 5 1/2 6  
" " 50 lb. boxes..... 5  
Extra Ground, bbls Icing..... 5 1/2 5  
" " less than a bbl. ....

Powdered, bbls..... 4 1/2 5  
" " less than a bbl.....  
Extra bright refined..... 4 1/2  
Bright Yellow..... 4 1/2 4  
Medium "..... 3 1/2 4  
Brown..... 3 1/2 3 1/2  
Dark yellow..... 3 1/2 3 1/2  
Raw, brl..... 3 1/2

### SALT.

Bbl salt, car lots..... 0 90  
Coarse, car lots, F.O.B..... 0 60  
" small lots..... 0 80  
Dairy, car lots, F.O.B..... 1 25  
" small lots..... 1 50  
" quarter-sacks..... 0 38 0 40  
Common, fine car lots..... 0 70  
" small lots..... 0 85 0 90  
Rock salt, per ton..... 10 00  
Liverpool coarse..... 0 75 0 80

### SYRUPS AND MOLASSES.

SYRUPS. Per lb. bbls. 1/2 bbls  
D..... 2 1/2  
M..... 2 1/2  
B..... 2 1/2  
V.B..... 2 1/2  
E.V.B..... 2 1/2  
E. Superior..... 2 1/2  
XX..... 2 1/2  
XXX..... 2 1/2  
Crown..... 3 3/4

### MOLASSES.

Per gal  
Trinidad, in puncheons.... 0 32 0 35  
" " " " 0 36 0 37  
" " " " 0 40 0 40  
New Orleans, in bbls..... 0 30 0 52  
Porto Rico, hdds..... 0 38 0 40  
" barrels..... 0 42 0 44  
" 1/2 barrels..... 0 44 0 46

### SOAP.

Ivory Bar, 1 lb. bars..... per lb 6  
Do. 2, 3-16 and 3 lb bars " 5 1/2  
Pirmrose, 12 oz. cske, per doz..... 48

MORSE'S  
MOTTLED  
Per box  
In 7 box lots  
100 bars 5 25  
50 bars 3 25  
Chicago Water  
Electric 2 50

THE  
F  
Prices of  
Eclipse  
Everyd  
Morse's  
Queen (C  
Detroit  
Empire  
Ruby,  
Monst  
Heliost  
Royal  
Ancho  
Morse's  
Morse's  
Wind  
Bouqu  
Sweet  
Old B  
Whit  
Peral  
Carn  
Rose  
Orien  
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Barb  
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THE ST. LAWRENCE SUGAR REFINING CO'S  
 GRANULATED,  
 YELLOWS  
 and SYRUPS  
 ARE PURE.

NO BLUEING Material whatsoever is used in the  
 Manufacture of OUR GRANULATED

THE CANADA SUGAR REFINING CO'Y [LIMITED],  
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the newest  
 and Best Machinery, not Surpassed Anywhere.

**Lump Sugar**, in 50 and 100 lb. boxes.  
**"Crown" Granulated**, Special Brand, the finest which can be made  
**Extra Granulated**, very Superior Quality.  
**"Cream" Sugars**, (not dried.)  
**Yellow Sugars** of all Grades and Standards.  
**Syrups** of all Grades in Barrels and Half Barrels.  
**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

# THE CANADIAN GROCER

HOLIDAY EDITION

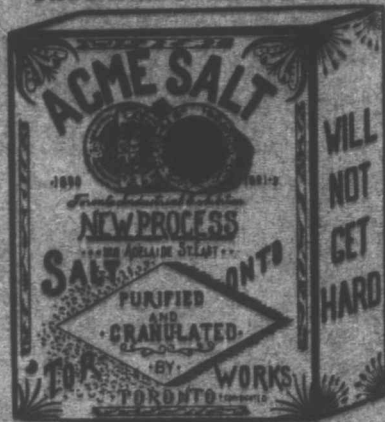
## Harry Harman's School of Window Dressing & Decorating

A MONTHLY PUBLICATION.

Special Xmas display for Grocers and all lines of business. 25c. (no stamps) Canadian currency accepted.

1204 Women's Temple, Chicago.

FAC SIMILE OF PACKAGE.



## WALTER BAKER & Co.

THE LARGEST MANUFACTURERS OF COCOA AND CHOCOLATE IN THIS COUNTRY.



have received from the Judges of the

World's Columbian Exposition

THE HIGHEST AWARDS

(MEDALS AND DIPLOMAS)

on each of the articles contained in their exhibit, namely:

BREAKFAST COCOA,  
PREMIUM NO. 1 CHOCOLATE,  
GERMAN SWEET CHOCOLATE,  
VANILLA CHOCOLATE,  
COCOA BUTTER.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & Co.,  
DORCHESTER, MASS.

Highest Standard of Excellence

IN POINT OF

FLAVOR, NUTRITION  
and DIGESTIBILITY

HAS BEEN ATTAINED BY



JOHNSTON'S  
FLUID BEEF.



The public have a positive guarantee that they are getting the best possible form of concentrated nourishment.

REFUSE ALL SUBSTITUTES.



N.B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Run fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Stanway & Bayley, Toronto,  
Agents for Ontario.

W. S. Goodbush & Co., Montreal.  
Tees & Petase, Winnipeg.

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET  
MERCANTILE AGENCY

THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

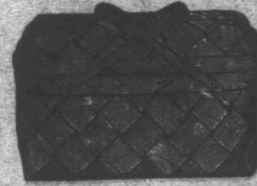
TORONTO OFFICE 36 Front St. East and  
27 Wellington St. East.

THOS. O. RYING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.



Dominion Clothes Pin

They are the Best.  
Send for Prices in Case Lots.

C. C. BROWN,  
DANVILLE, QUE.

ORDER  
IVORY BAR  
SOAP

THE MOST DELICIOUS SAUCE  
IN THE WORLD.

# Yorkshire Relish.

ENRICHES HOT  
JOINTS, STEWS, & BLENDS  
ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS,  
STEAKS, & C.

SOLD  
EVERYWHERE.

PROPRIETORS.

**GOODALL, BACKHOUSE & CO.,**  
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal. Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

## Adorn Your Home

WITH A

### "Pittsburgh" Lamp

Unparalleled as Holiday and Wedding  
Presents.



**ORNAMENTAL AS WELL AS USEFUL.**

One "Pittsburgh" gives as much light as six other lamps. It does not smoke and requires very little cleaning. It is simply a "Joy forever" to all who have one. Made in all sizes and styles of Banquet, Hanging, Vase and Piano. Write for Primer.

**Gowans, Kent & Co.**

TORONTO AND  
WINNIPEG.

Sole Agents for Canada.

## GROCERY BROKERS

**W. G. A. LAMBE & CO.,**  
TORONTO.

AGENTS FOR  
THE ST. LAWRENCE SUGAR REFINING CO.,

## Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for  
Cleaning Cutlery.

**JOHN Oakey & Sons, Limited,**  
Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.  
Wellington Mills, London, England  
REPRESENTATIVE IN CANADA:  
**JOHN FORMAN, 18 St. Alexis St.,**  
MONTREAL.