

**PAGES
MISSING**

PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE
CANADIAN GROCER
AND
GENERAL STOREKEEPER

**SELL
ONLY
THE
BEST!**

These substantiate our claim
that : : : :

**Colman's
Mustard**

In Competition with the World
we have received the

**Highest Awards
Made . . .**

IS THE BEST IN THE WORLD

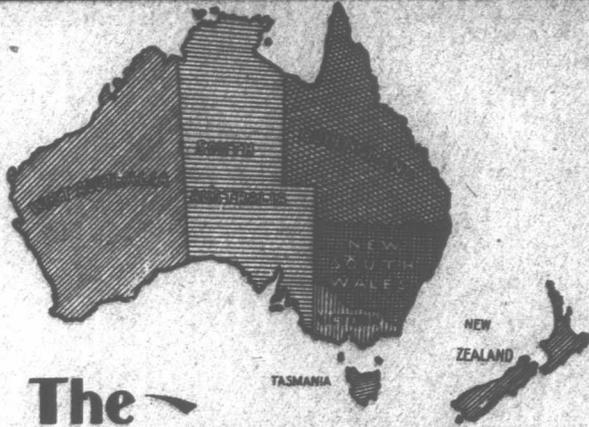
It's a Long Climb —



From mere strength to obtain the unexcelled quality of

**"IMPERIAL" WHITE WINE
VINEGAR.**

In the crudest methods of manufacture "strength" is not hard to obtain. But how many vinegars possess that smooth, pleasant flavor, sparkling appearance, and perfect purity, characteristic of "IMPERIAL"? Only one—"IMPERIAL" WHITE WINE. Just the price of the ordinary standard article.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

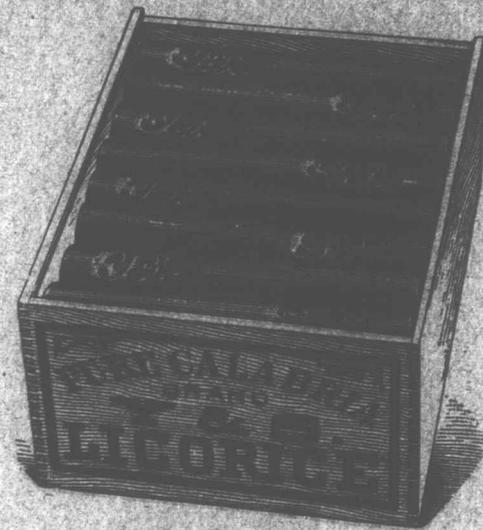
post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - - Fink's Buildings,
Sydney, - - - Post Office Chambers

AMERICAN OFFICES:
New York, - - - Park Row Building.

BRITISH OFFICES:
London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.



LICORICE . . .

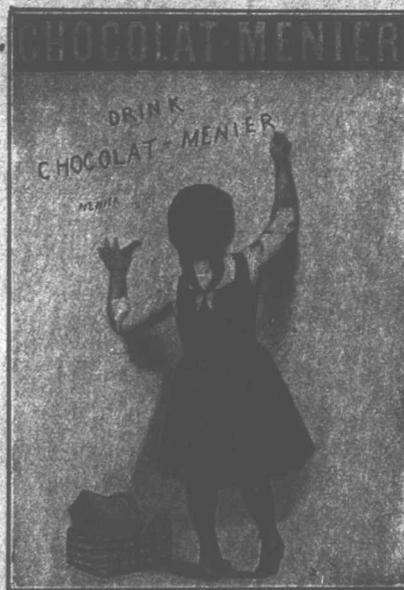
We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—V. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; V. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLYE

Established 1845.

BROOKLYN, N.Y.

**Annual Sales
Exceed
33,000,000 lbs.**



**Grand Prix
Highest Award,
Paris 1900.**

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

Wheat Marrow.

That "totally different" Cereal Food, "Wheat Marrow," is meeting with wonderful success — more so by far than the makers ever dreamed of. And why not, when it is the most delicious, quickest and most easily prepared Cereal Food on the market to-day?

"Totally Different."

It has no competitors, because there is nothing just like it. Sterilized. Prepared from the glutinous portions of the choicest Winter Wheat. Healthful, nourishing, easily digested. Ideal to use in place of cracker crumbs for frying fish, oysters, etc.

Sold by Leading Wholesalers.

A. P. Tippet & Co., Agents,

8 Place Royale,
MONTREAL.

23 Scott Street,
TORONTO.

Dried Fruits.

Prunes of the highest quality, and Dried Apricots, Peaches, Pears, bear that famous trade mark of the "Griffin." It signifies all that's good in Dried Fruits. It guarantees the best always.

*The
"Griffin" Brand*

is grown, cured and packed in the largest and most successful vineyards on the Pacific Coast. The Fruits reach you in the original package in which they are shipped. No hands but yours touch them until they pass over the counter to your customer.

Sold by Leading Wholesalers.

A. P. Tippet & Co., Agents,

8 Place Royale,
MONTREAL.

23 Scott Street,
TORONTO.

TO THE TRADE.

Owing to the enormous demand for Gold Soap, the manufacturers find that the fourteen thousand coins at first advertised will not be nearly sufficient to last out the year. When this number of coins was decided upon it was never expected that the sales of Gold Soap would reach anything like the figures that they have done, so it is not to be wondered at that the appropriation for "money-in-the-soap" will be exhausted much sooner than was at first anticipated. This being the case, they do not feel that it would be fair to the public for them to attempt to make this comparatively small number of coins the only inducement in connection with Gold Soap, so they have decided to supplement it by a mammoth prize competition involving over 5,000 prizes, details of which will be found below.

This competition will be carried out on such broad lines that everyone who sends in any wrappers at all will receive either a prize or a premium, thus, the small consumer will be dealt with quite as fairly as the one who buys in large quantities.

With this added attraction, we feel sure that the sales of Gold Soap will continue to keep thousands of cases in advance of our facilities, as they have been doing in the past.

Requests for circulars, hangers and further particulars of this competition will receive prompt attention.

5213 PRIZES.

DIRECTIONS

Save your Gold Soap wrappers, and send them in to Gold Soap, Toronto, before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize —For the largest number of Gold Soap centres received	\$100 in Cash
2nd Prize —For the 2nd greatest number	\$50 "
3rd Prize —	\$30 "
Each of the next 50—A 14k Gold Filled Watch for Lady or Gentleman, guaranteed.	
Each of the next 10—	\$10 in Cash
Each of the next 50—A handsome Silver Watch for Lady or Gentleman, guaranteed.	
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.	
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Peppers, Butter Knives, etc., etc., etc.	
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.	
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.	

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. Only private individuals are allowed to enter this competition—no institutions or societies being permitted. Consumers should be careful never to buy Gold Soap unless it is wrapped in the regular black and orange wrappers. All wrappers (or centres) must be plainly marked with the name and address of the sender, and mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of any one trying to defraud Gold Soap will be liberally rewarded. Address all communications simply

GOLD SOAP, TORONTO.

**"Quality"
is
My Watchword**

When I lower the standard of the quality of my Cigars, then I shall say "Good-bye to my business."

"Quality" is my watchword. It always has been and always will be. The steadily increasing sales of my two leaders, the "Pharaoh" and the "Pebble," prove it year in and year out.

**J. Bruce Payne, Cigar Mfr.,
Granby, Que.**

**"Sterling"
The
Favorite
Pickle.**

A case of winning on merit. The quality of the vegetables used—the methods of manufacture—the skill exercised in putting up the goods—all combine to make "Sterling" Brand Pickles the "A" One pickle of the grocery trade and always in good demand with the best customers. Ask your wholesaler for quotations, or write direct to us.

T. A. LYTLE & CO.,
124-126 Richmond St. West,
TORONTO

**Certainly
It
Pays.**



Pays every time to advertise the the goods, which deserve an ad like this, clipped from The St. Catharines Evening Star, February 26th.

Tillson's Goods
are
Standard Quality

It is nothing unusual to hear travellers who may be selling other cereals than Tillson's say: "It is as good as Tillson's." Of course that places Tillson's at the head, and it should be. Tillson's good are sold in bulk only. Place an order for some of these on Thursday:

- Pan-Dried Rolled Oats, 5½ pounds for... 20
- Molina Rolled Wheat, 3½ pounds for.... 15
- Wheatlets or Wheat Farina, 3½ pounds for..... 15
- Old Fashioned Buckwheat Flour, three pounds for..... 10
- Gold Dust Cornmeal, four pounds for.... 10
- Graham Flour, four pounds for..... 10

**GROCERY
DEPARTMENT**

American Bazaar

Look After The Health

of Your Customers by Selling
and Recommending

JAPAN TEA

People who drink *Japan Tea* drink a tea that is unadulterated in any shape or form, and which contains *no deleterious* matter injurious to health. They drink the

**Sweetest, Mildest, Most Refreshing
and Healthiest Tea in the World.**

TO LIVE GROCERS ONLY

We are putting up and
are having a
LARGE SALE on our
famous

**"VICTORIA
CROSS"**



CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents
per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers.

WINDSOR, ONT.

THE TIME TO INSURE IS NOW

While you are WELL, STRONG and INSURABLE.

THE

Confederation Life

ASSOCIATION issues policies on all approved plans
of Insurance, and is a prosperous and progressive
Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

Hon. Sir W. P. Howland, K.C.M.G., C.B.,
PRESIDENT.

W. H. Beatty, Esq., W. D. Matthews, Esq.,
VICE-PRESIDENTS.

W. C. MACDONALD,
ACTUARY.

J. K. MACDONALD,
MANAGING DIRECTOR.

HEAD OFFICE, -

TORONTO.



IMPERIAL BRAND MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co.,

88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

WOMEN FIND OUT THINGS

That's why the famous

IVORY GLOSS STARCH

is so popular with Canadian ladies—they've found out that it is the most reliable, economical, and gives greater satisfaction than any other starch. Grocers have found that it is the most profitable and easiest selling starch on the market.

Manufactured by

THE ST. LAWRENCE STARCH CO.,

LIMITED,

PORT CREDIT, ONT.

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY**, and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing; ours don't.

F. R. LALOR CANNING CO., **Dunnville, Ont.**

Limited



You make a good profit selling this article and give perfect satisfaction.

Gibson's Carburet of Iron Stove Polish

gives a lustrous, lasting polish to stoves, grates, etc. You can recommend this to your best customers with every confidence. Has given the utmost satisfaction on the American market for fifty years. Dozen packages, ½-gross boxes.

W. H. Gillard & Co., Wholesale Grocers, Hamilton, Ont.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



THE SAUCIEST OF SAUCES.

PATERSON'S

possesses a peculiar liquidity, and is more generally used than other

SAUCES.

Paterson's Worcester Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents—

ROSE & LAFLAMME, MONTREAL.



Modern Merchandising

demands modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system.

See here:

If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in **The Eby, Blain Co., Limited, Toronto.**
Canada by **C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., Manufacturers, Indianapolis, Indiana.



HINTS AND IDEAS FOR MEN WHO ADVERTISE.

Schemes and Programmes.

EVERY advertising man should have lots of backbone, says Printers' Ink. He should be able to say no, and stick to it. If he is wise he will have a given time each day to receive solicitors. He will admit them all, be friendly and stick to his knitting. Special editions and programmes generally have some sort of a "cause" to promote. A hospital, a lecture-course programme, those earnest young men with a college paper, a pastor that is getting up a church paper, the winning young woman that is "just getting it up for the society, you know," and so on to the end of a list that never ends, and never will until men stop spending money just to see their names in print or to be considered "a real nice man."

I believe in charity. Once I presented to the president of a bank a proposition to advertise in a concert programme. I could not pass upon it, but the solicitor had made such a strong appeal, that I ventured to bring it to the attention of the bank's president. He heard me to the end, and then sat down on me. He said, "Brown, it is not creditable to you to bring this matter up. You are presuming that I am not doing my full share of charity. It would be well for you to understand that we hired you to make investments of our money in advertising and not charity." Possibly he was a little severe, but he told the truth and I learned a lesson.

Take the money out of the cash drawer and donate to charity for the sake of charity, and charge it to charity. Keep your name out of such "grafts" and make the business stand or fall on its merits as a business. These solicitors don't always realize that they are running a confidence game, but they are.

Another form of the programme evil is found in societies that sell the privilege to get out a programme or souvenir edition to some advertising solicitor. They give him a nice letter of introduction, stating that the edition will be "official." He comes in the name of the organization, and you pay money that goes mostly to the solicitor and you think you have helped the cause. The postmaster writes a letter authorizing a certain "official post-office guide," and you feel that you surely ought to be in this "official" publication.

Another form. A good-looking man comes in. "Mr. Brown?" "Yes." "I have been referred to you as the party

having charge of the advertising of your company. Now, we have no advertising to sell, but the character of your company is so well known and your people are so influential that our editor has prepared an editorial on your company, and I wanted you to look it over and see if it was all right. We are going to get out a large edition of this number." You read over the ordinary rot about the great and good concern you are working for, and see that your name is prominently mentioned as being one of the main spokes in the wheel, and how progressive and businesslike your firm does things, and advising everybody to be sure and call, upon the personal assurance of the editor that everything is all right.

"Yes, that is very nice," you say. "Glad you like it," says our friend. "By the way, would your company like to have a quantity of this edition to send to your friends? We charge you nothing for the editorial, you know, but if you want we shall be glad to supply you with 500 copies." You price the 500. Ten cents each. If you don't come down with the \$50 you will not find your great and good company mentioned. The chances are even that the 500 copies would comprise the entire special edition if you did decide to reap the benefits of free editorial mention. Any paper that sells its editorial columns is a good one to let alone.

Advertising.

We may live without poetry, music and art,

We may live without conscience, and live without heart;

We may live without friends, and live without fads,

But business to-day cannot live without ads.—The Country Merchant.

Sincerity in Advertising.

When we read the advertisements that crowd the newspapers and magazines, says Profitable Advertising, we find it rather hard to believe that downright sincerity is a part of the present age, but now and then we come upon something that tends to help our unbelief. There are a few sincere advertisements published, and they stand out very noticeably. They are always short and simple, more notable for the clean, wholesome, direct business methods they reveal than for those glittering generalities that seem to be the present rule. One cannot read them without feeling that the advertisers are

honest in their statements, and that the goods will be exactly as described.

It is not pleasant to think that sincerity has departed from among business men. One would just as soon think that fidelity and honor and knightly courage had departed also. Yet we know that these things still exist, and we are glad to believe that there are still sincere advertisers, also.

The Price Element.

The elimination of the price element or factor in any grade of advertising is and always will be a serious handicap to its "pulling" quality, writes George Hippard in Profitable Advertising. It emasculates the strength and depreciates the value of the advertisement, no matter whether the article advertised is low or high priced. What the public want to know is the price of the article and why it is worth it. Of course, it is understood that the article is good and just what it is represented, for no amount of advertising will or can keep up a bad thing.

The tendency in the novices in the advertising field to-day is too much toward attempts at literary construction, and artistic creation or adaptation. Alliterative text and pictorial design are no doubt often desirable and effective, but they are secondary to the leading part of the advertisement, and should be used only to supplement and strengthen the argument. To the ignoring of this vital fact by thousands of advertisers and their agents can be traced the numberless failures in the advertising field.

To its recognition can be attributed the great successes of every mail-order business in the country.

"Good advertising consists in, first, reaching the people who are able to buy your article; second, telling them the price; third, telling them why it is worth the price."

What It Is.

Advertising is the life blood of the business world to-day, and well-directed advertising is like the powerful searchlight of a river steamer, thrown upon a distant cottage on the bank, cutting it out like a picture painted on a black canvas, remarks a contemporary. The timid buyer and the prospective industry will follow the rays of the searchlight of publicity, just as surely as will the eyes of the steamer's passengers follow the light thrown from their vessel. They will not

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN **CAKES** WELL KNOWN AND RELIABLE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY.

STOVE POLISH
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

IN **TINS** GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

search the surrounding gloom for objects of interest when a beautiful picture is clearly shown before them. Prospective buyers will not search the surrounding gloom for your competitors if the search light of publicity is turned on your own place of business.

Originality.

Originality is one of the qualifications necessary to ultimate success. This is especially true in the advertising world. Originality is a broad term, and it can be brought into profitable play in an almost unlimited field and in diversified forms.

In advertising this quality is made apparent in different ways, bringing into play the products of thousands of brains, each brain having a kink therein different from all others. Originality is simply a brain kink. Business.

Help Sentences for Advertising.

The following were gleaned by a contemporary from some New York windows and advertisements:

Could they be lower?

Prices lean your way.

Wide range, narrow prices.

Prices speak louder than promises.

We have been "caught with the goods."

"Little and often fills the purse" is our price proverb.

Purchase or be merely curious, but come in, anyway.

Our way of bidding for money to move in new stocks.

Where good things are cheap and cheap things are good.

We save in buying and can afford to be liberal in selling.

Honesty is the only policy, and all customers are good friends.

Economy leads to wealth. To miss these values is extravagance.

Demonstrating how little we care for cost when we want results.

Small profits, of course, but that's our lookout. You profit by the saving.

"A fault confessed is half redressed." We confess to being overloaded on these

ties and pay for our fault by foregoing the profit.

A good driver turns in a small space—a good merchant turns on a small profit.

Not a clearing sale of broken lines, but a big, broad, comprehensive movement.

It's an ill wind that blows nobody good—especially when it's a manufacturer's ill wind.

Simply another proof that there is always "something doing" in this window and inside.

We aim to secure your confidence, and our prices are calculated to make us good marksmen.

Value of Distinctive Names.

The Saturday Evening Post tells of an instance in which an attractive name was sufficient to create a demand for a waste and almost worthless product. New Mexican turquoises are found in a stone of a rather pretty reddish color. Sometimes small bits of turquoise are mixed with this material, which has little value. A New York gem expert took to polishing small pieces of this useless material and setting them in jewelry. Then he cast about for a name, and settled upon "matrix turquoise." To his surprise the novelty took at once, and the demand created for "matrix turquoise" has set other jewelers to counterfeiting the new gem. Furthermore, the fashion has extended to other gems, and there is call for "matrix" emeralds, rubies, sapphires, and so on. There is little doubt but that the name was largely instrumental in making the novelty popular. The public loves a name, and will often tolerate very ordinary things when they are distinctively named, whereas the lack of an effective name has frequently caused the failure of articles of unquestioned merit and utility.

SALMON CANNERY COMBINE.

A Vancouver despatch says: "It is understood that a new salmon cannery combine, taking in at least 45 of the largest cannery plants in British Columbia, is about

completed. The combine is on the line of that on the Columbia River. Americans, it is reported, are backing the deal, with a capital, it is said, of \$4,000,000. H. Doyle & Co., of Vancouver, have arranged the deal."

INQUIRIES ABOUT CANADIAN GOODS.

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government office in London:

1. A firm in the eastern counties importing roofing shingles desire to get into communication with Canadian houses shipping these goods. Size 18 x 4 inches, with rounded corners at one end, to be packed very closely for shipment.

2. A firm of brushmakers (tooth, nail and shaving) desires to be furnished with the names of large buyers of these commodities in Canada, and are also open to appoint agents in the Dominion.

3. A London firm of timber brokers are desirous of being placed in communication with some leading exporters in Canada.

4. A well-known bottling firm who only put up high-class beers for export are desirous of extending their trade with Canada, and will be open to appoint agents.

5. An important firm of wholesale and export druggists are seeking openings for an extension of their business with Canada in chemicals, drugs, tinctures, fruit essences, sundries, and surgical instruments.

6. A military and general saddlery firm are contemplating an export business with Canada, and make inquiry respecting a possible market for the goods they manufacture.

7. An importer and broker asks for names of exporters of oatmeal, farina, peas, etc., in Canada.

8. An important firm of carriage builders are prepared to accept agencies for Canadian carriage makers and to arrange for the display of such Canadian goods at some of the leading exhibitions in the United Kingdom.

9. Inquiry is made for the addresses in Canada of lumber firms making egg cases for export, in stock; also for names of makers of fillers for egg cases.

10. A person with experience in the line wishes to take up the representation in the United Kingdom of Canadian houses shipping whitewood picture frame mouldings and other similar wood goods.

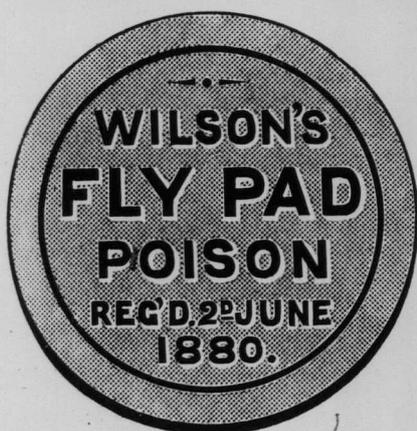
[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]

"THE SALT THAT'S ALL SALT."

A SPECIAL OFFER.

Ask us or our travellers.

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton, Ont.



WILSON'S FLY PADS

Will be advertised in **230** (not two hundred and fifty) newspapers during JUNE, JULY and AUGUST of this year.

This will, no doubt, result in a largely increased demand for the best of all fly-killers.

NO ADVANCE IN PRICE.

Archdale Wilson, - Hamilton

Mecca Coffee

is a blend of finest Coffees grown ; every Coffee in this famous blend is the highest grade produced in the district shipped from.

MECCA cannot be matched, though, as we learn from the trade, offers to do so are legion. When so accepted by the grocer they turn out disastrously to the buyer who comes back every time to **MECCA** more satisfied than ever.

JAMES TURNER & CO.

Owners and Blenders.

— HAMILTON, ONT.

Honey Suckle Syrup.

A pure sugar syrup in Half-barrels.

SELLS AT SIGHT

ASK OUR TRAVELLERS TO SHOW YOU SAMPLE.

THOS. KINNEAR & CO.

Wholesale Grocers,

49 Front St. East, TORONTO

BRITISH COLUMBIA ASSOCIATED BOARDS OF TRADE.

THE Associated Boards of Trade of Eastern British Columbia held their fourth annual meeting at Kaslo, B.C., on February 28, when some important resolutions were passed. Twenty-eight delegates were present from Nelson, Kaslo, Fernie, Trail, Rossland and other centres. President C. Scott Galloway was in the chair.

In his address, Mr. Galloway dwelt on the allotting of a seat in the Laurier Cabinet to a British Columbian, the Hon. Mr. Templeman; the obtaining of a bonus for the refining of lead ores in the Slocan from the Dominion Government by the Mine Owners' Association, and the appointment of a British Columbian representative in London, Eng., to keep before the British capitalists the boundless opportunities afforded by the Pacific Province for profitable investment. He also touched on the necessity of increased railway facilities for the development of British Columbia, and urged the appointment of a delegation to request the Provincial Government to remove the obstructions at present placed on railway construction in the Province.

This would enable capitalists and others to have a free hand in the opening up of new districts with their railroads or the paralleling of existing lines.

Several important resolutions were passed. Probably the most noteworthy is the one asking the Dominion Government to so adjust the duties on lead products as to encourage the manufacture of white leads and lead products in the Dominion, thus enlarging the home market for Canadian lead. This resolution will be placed before the Ottawa House by G. O. Buchanan, W. H. Aldridge and James Cronin.

A resolution was passed regarding the bounty of \$5 per ton on pig-lead produced in Canada, asking that the Dominion Government be requested to modify this bounty for the first year, so that the full amount, amounting to \$100,000, be distributed, providing 15,000 tons of pig-lead be produced during the first year; should there be less than 15,000 tons produced during such year, then the rate allowed during the first year to be \$7 per ton, instead of \$5, as at present, provided furthermore, that the bounty for each of the succeeding years

shall be at the rate of \$5 per ton, but such bounty not to exceed \$100,000 per year, as at present.

Resolutions also were passed asking that timber rangers be appointed by the Provincial Government to assist in the prevention of bush fires; that the Dominion Government pass a general railway Act on the lines of the present Provincial Tram Act, and that the Rossland riding be cut in two so that the Boundary District might have a representative of its own in the present Provincial Legislature.

The secretary-treasurer's report showed a balance of \$40.47 in the treasury.

THE ATTRACTIONS OF VICTORIA.

A meeting of the Executive Committee of the Victoria Tourist Association, Victoria, B.C., was held on February 27 with a full attendance of members.

An address was given by G. S. Bennett on the methods employed by the Tourist Associations at Detroit, which he had been in close touch with for several years, at Halifax, St. John, and other places.

The question of employing a travelling advertising agent came up, but nothing definite was done.

A committee on printing was appointed to supervise the publication of a small folder for early distribution throughout the Pacific States, the Territories and Manitoba.



AUNT JEMIMA'S PANCAKE FLOUR

A specially prepared combination of Wheat, Corn and Rice. Perfect in quality, absolute in purity, the original pancake flour. Comes in 2-lb. packages only. Sold by all wholesale grocers. If yours hasn't it, try the next one.

A. F. MacLaren Imperial Cheese Co., Limited

51 Colborne St., TORONTO.

WE CAN SELL YOU

Evaporated Peaches AND Apricots

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

Toronto.

PLUM PUDDING AND ITS ORIGIN.

P LUM PORRIDGE, which was often served as a first course at dinner, and, as a general refection, took the place of our "spice cake and cheese," seems to have been the ancestor of plum pudding as we now know it. Sir Roger de Coverley thought there was some hope of a Dissenter when he was enjoying his porridge at the Hall on Christmas Day. This curious dish also figures in Poor Robin's Almanac for 1750, and Hudson Turner says that until the accession of George IV. "this savory porridge used to be given away to the lords in waiting, maids of honor and other domestics in the Royal palace." Sixty quarts, according to a writer in The Umpire, were made at St. James' for the general supply. The latest historical mention of it is by Brand, who partook of a "tureenful of luscious plum porridge" at St. James', at the table of the Royal Chaplain, in 1801. It is very difficult to successfully trace the evolution of plum pudding proper. In the middle of the eighteenth century it was only conspiring, slowly gaining strength for the revolution (external and internal) that it ultimately effected. To its eggs and raisins it ventured, in 1747, on the addition of currants—an improvement of a marked type. By successful innovations were added candied lemon peel, citron, spices,

brandy, and lo! the pudding, more or less as it is to-day, had its throne upon the Christmas board. — Food and Cookery, London.

FOR HIS HEALTH.

Mr. H. A. Leak, Montreal manager of the N. K. Fairbank Co., Chicago, has gone on a holiday of a month or so to Hot Springs, Arkansas. Mr. Leak's health has not been of the best for some time, and the hard work he took upon himself did not improve it. Meantime his place is being filled by Mr. Beeckman Graham, who has been with the Chicago house some years.

THE GOLD SOAP COMPETITION.

It will be noticed from the advertisement on page 2 of this issue that the Gold Soap people are offering still another inducement to their customers. A short time ago they made the announcement that 14,000 coins would be distributed among bars of Gold Soap, and this novel method of advertising proved so successful that the sales of this brand have exceeded their most sanguine expectations. As this is the case, they feel called upon to supplement their "money-in-the-soap" distribution by a further and equally generous offer in the form of a prize competition, which, from their advertisement, promises to be the most elaborate of its kind

ever attempted in Canada. They are giving a very large number of prizes, and thus avoiding the mistake that is so often made — of disappointing a large number of people. By their system of giving a premium to those not winning prizes, no one will go away empty-handed. A post card addressed "Gold Soap, Toronto," brings full particulars.

HE BOUGHT IT.

A Washington attorney had a caller yesterday. He was an uncouth looking individual, and said he hailed from Montgomery County, Md.

"Judge," he said, "I reckon I'll hev ter buy a few words of advice."

"Well, what is it?"

"Thar's a sto'keeper up my way, an' I've hed a good many dealin's with him fust and last. I reckon I've seed him put his right thumb in the scales a hundred times when he weighed things I bought."

"Well, you ought to have stopped him. You can't collect damages for that," interrupted the attorney.

"I don't want no damages."

"Well, what do you want?"

"You see, we got in a fout yestiddy, an' I bit off that thumb, an' I want to know if, as many times as I bought it, I don't own it, so that he kain't get damages for my bitin' it off." — Washington Star.



UPTON'S

Jams, Jellies and Marmalade
are a safe investment.

They are Always Good

Sold by all jobbers.

Praised by all consumers.

The A. F. MacLaren Imperial Cheese Co., Limited,
Selling Agents, 51 Colborne Street, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MUNDLE & PERCIVAL, general merchants, Kemptville, Ont., are offering 60c. on the dollar.

Hester A. Putnam, baker, Merrickville, Ont., has assigned to Alfred E. Baker.

Alfred Goulet, general merchant, The Brook, Ont., has assigned.

The creditors of W. J. Clelland, general merchant, Hemmingford, Que., have held a meeting.

An extension has been granted to F. A. Thompson, general merchant, Buckingham, Que.

The creditors of Wm. Bennett, general merchant, Calumet, Que., held a meeting on March 11.

A statement of the affairs of Christophe Collette, grocer, St. Antoine, Que., is being prepared.

The creditors of (the late) Evans & Co., general merchants, Deloraine, Man., have held a meeting.

Hormisdas Dufort, grocer, Montreal, has filed an assignment, and his creditors held a meeting on March 10.

The offer of O. Leger & Frere, general merchants, Coteau Station, Que., of compromising has been refused.

J. O. Theriault, tobacconist, Ottawa, has assigned to W. A. Cole, and his creditors meet on March 17.

A consent of the assignment of B. J. Standers, wholesale and retail cigar merchant, Montreal, has been filed.

The Rublee Fruit Co., Limited, Winnipeg, have assigned to C. H. Newton, and their creditors met on March 11.

Lefaiyre & Taschereau have been appointed curators of J. A. Renault & Co., general merchants, St. Ephrem de Tring, Que.

John A. Sinclair, on behalf of the late James Sinclair, grocer, St. John, N.B., is offering to compromise at 20c. on the dollar.

The offer of Mrs. George E. Champagne, general merchant, Pierreville, to compromise at 20c. on the dollar has been refused.

A judicial abandonment of H. M. Dinning & Co., wholesale tea and coffee merchants, Montreal, has been filed by H. L. Dinning.

T. J. Bonner, grocer and provision merchant, Antigonish, N.S., has changed his offer of compromising to 40c. on the dollar cash.

E. F. Neville, miller, Mill Village, N. S., is offering to compromise at 25 per cent. this year, and to pay the balance in three years.

Cross Bros., general merchants, St. Chrysostome, Que., are offering 55c. on the dollar secured. The creditors held a meeting on March 6.

John L. Spooner, grocer and dry goods merchant, Copper Cliff, Ont., has assign-

ed to J. A. Mulligan, Sudbury. His creditors meet on March 14.

Charles Rousseau, general merchant, Cedar Hill, Que., has assigned, and a meeting of his creditors has been called for March 12 to appoint a curator.

W. J. Dougan & Co., grocers, Copper Cliff, Ont., have assigned to Frederick Hamilton, Copper Cliff, and there will be a meeting of their creditors on March 15.

PARTNERSHIPS FORMED AND DISSOLVED.

Gibson Bros., grocers, Alameda, N.W. T., have dissolved.

Weeks & Penwell, grocers, Vancouver, B.C., have dissolved.

Juneau & Tessier, grocers, St. Henri, Que., have dissolved.

McKenzie Bros., grocers, Moose Jaw, N.W.T., have dissolved.

Niven & Bell, general merchants, White water, B.C., have dissolved.

Alexander & Rae, grain merchants, Milverton, Ont., are about dissolving.

Thomas McNeish & Co., general merchants, Slocan City, B.C., have dissolved.

Gandy & Allison, salt and commission merchants, St. John, N.B., have registered a copartnership.

J. H. Grenier & Cie., fruiterers, Montreal, have dissolved, and a new partnership has been registered.

Benoit & Racine, general merchants, Casselman, Ont., have dissolved partnership; D. Racine continues.

J. & A. Schaefer, coal, flour and feed merchants, Tavistock, Ont., have dissolved; A. Schaefer continues.

SALES MADE AND PENDING.

The assets of F. D. Latour, general merchant, Montreal, have been sold.

The stock of Calixte Segrin, grocer, etc., St. Eugene, Ont., has been sold.

The assets of A. J. Lajoie, grocer, Shawenagan Falls, Que., are to be sold.

The stock of Edward Elliott, grocer, Montreal, is advertised for sale by bailiff.

The assets of O. Leger & Frere, general merchants, Coteau Station, Que., have been sold.

The assets of Mrs. Geo. E. Champagne, general merchant, Pierreville, Que., are to be sold.

The assets of T. E. Gravel, general merchant, Roberval, Que., are to be sold on March 12.

The stock of the estate of G. C. Bristow, general merchant, Aylmer, Ont., has been sold.

The assets of F. X. Deschenaux, general merchant, Pierreville Mills, Que., have been sold.

The assets of R. Bergeron & Cie., general merchants, Shawenagan Falls, Que., have been sold.

W. R. Dyer, cigar and tobacco merchant, Petrolia, Ont., is advertising his business for sale.

R. H. Benson & Co., general merchants, Markdale, Ont., are advertising their business for sale.

The factory, etc., of H. L. Forhan, lobster packer, Canso, N.S., is advertised for sale by tender.

The stock of the estate of T. J. Metheral, general merchant, Singhampton, Ont., has been sold.

CHANGES.

C. Bischoff & Co., traders, Montreal, have registered.

A. Dumont, grocer, Montreal, is recommencing business.

The Granby Union Cigar Co., Granby, Que., have registered.

The Analyzed Pure Tea Co. of Canada, have registered at Montreal.

W. A. Banghart, grocer, London, Ont., has sold out to C. W. Austin.

F. Dowkes, general merchant, Venlow, N.W.T., is closing up his business.

E. Faist, grocer and baker, Crediton, Ont., has sold out to Walter Clark.

W. J. Spratt, flour and feed merchant, Ottawa, is succeeded by Jacob Dixon.

John Donaghy, general merchant, Gornie, Ont., has sold out to W. H. Litt.

Dubois & Gauthier have registered as hay and grain merchants, St. Louis, Que.

W. H. Howell, general merchant, Carlow, Ont., has sold out to W. O. Jones.

H. W. Carter, general merchant, Gornie, Ont., has sold out to Andrew & Son.

John McMurty (late) grocer, St. John, N.B., is succeeded by James A. Robertson.

Thomas Wood & Co., wholesale tea and coffee merchants, Montreal, have registered.

Robert Bailey, general merchant, Valley River, Man., has opened up a branch store at Sifton.

W. J. Batho, of G. B. Batho & Co., general merchants, Ferguson, B.C., has sold his interest to K. A. Edwards.

The stock of The Clayoquet Fishing and Trading Co., Limited, Clayoquet, B.C., has been sold to The Hudson's Bay Company.

D. J. Jamieson & Sons, general merchants, Vankleek Hill, Ont., have purchased the business of Neve & Fortin L'Original.

The stock of L. A. Frechette, general merchant, Thetford Mines, Que., has been sold to L. I. Frechette, Halifax South, for 72½c. on the dollar.

FIRES.

The elevator of Hogg & Lytle, grain merchants, Oakwood, Ont., at Mariposa Station, has been burned; the loss is covered by insurance.

DEATHS.

Tel. Lacasse, grocer, Montreal, is dead. Mederic Menard, of The Mederic St. Lawrence Wine Co., Montreal, is dead.

F. P. Reid, of F. P. Reid & Co., wholesale grocers, Moncton, N.B., is dead.

The following from the advertisement of a prominent wholesale grocer should be read and pondered by every dealer:

“Some grocers succeed where others seem to work just as hard and yet fail to achieve much—it is just as important to know what to push as it is how to push—pushing pure and pleasing products produces prosperity, but pushing poor stuff drives trade away.”

It pays infinitely better to push a baking powder like “Royal,” an article of known merit, whose good qualities are recognized and appreciated by all consumers.

Royal Baking Powder is easy to sell, and when sold there is always a pleased purchaser.

Royal Baking Powder is largely advertised and that helps the dealer; but a pleased purchaser is the best advertiser for your store, because she will recommend to others that dealer who has pleased her.

Royal Baking Powder is the highest class baking powder, made from pure cream of tartar, and absolutely free from alum or other harmful ingredient.

"Kincora" Ceylon Tea

The one predominant idea which prevails in all departments of our establishment is, confidence in the "**Quality and Price**" of the goods we are selling.

"Boston Luxury" Coffee

Now, just a word about Vinegar. It's not what can be "worked off" on a customer, irrespective of Quality, that is going to bring you trade. It's giving them **good honest value** that brings them back again and again, and helps you on the road to success. We have the genuine "full-strength" article, and if you will make a contract with us for your season's supply we can offer you something **Special**.

"Lord Roberts" Ceylon Tea

Brooms and Brushes a specialty. Our trade in these two lines has grown by leaps and bounds. We believe we have to-day the best value in Brooms to be seen on the Canadian market. We have an inside track on these goods, and you will consult your own interests by placing an order with us.

JOHN SLOAN & CO., TORONTO

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HAVE YOU TRIED OUR FAMOUS "ANCHOR" MARMALADE?

IT IS A PURE ORANGE MARMALADE, MADE OF ONLY THE FINEST SEVILLE ORANGES AND THE BEST CANADIAN GRANULATED SUGAR. WE EMPLOY AN EXPERT IN THE MANUFACTURE OF OUR

"ANCHOR"

MARMALADE. HIS STORY TELLS. YOU WILL FIND IT IN THE FLAVOR. IT WILL NOT SURPRISE YOU THAT CONNOISSEURS HAVE PRONOUNCED IT "EQUAL TO ANY" AND "SUPERIOR TO MANY" LINES OF IMPORTED

MARMALADE

PUT UP IN 1-LB. GLASS JARS AND QUART GEM JARS. — OUR TRAVELLERS WILL SHOW YOU SAMPLES.

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE Importing and Manufacturing **GROCCERS** **TORONTO.**

ANOTHER RAILWAY PROJECT.

A SCHEME is on foot to construct a trans-continental railway from Quebec to Port Simpson, on the Pacific Coast. To make the first move in this gigantic undertaking a meeting of a number of Quebec Province's representative commercial men was held on March 5 at Quebec. Among those present were Geo. Tanguay, President of the Quebec Board of Trade, in the chair; J. G. Scott, V. Chateauvert, J. T. Ross, C. Baillaige, W. A. Marsh, F. Billingsley, E. Beaudet, W. Shaw, A. E. Doucet; H. O'Sullivan, Alex. Hardy, Quebec; Lieut.-Col. B. A. Scott, Roberval; J. D. Guay, Mayor of Chicoutimi; A. E. Vallerand, Cyrille Tessier.

The company was incorporated by the Dominion Parliament in 1895, and is known as The Trans-Canada Railway Co. Its charter was amended in 1897, when it was capitalized at \$20,000,000. The incorporators were a number of railroad capitalists in London, Eng., and Ottawa, Canada, but since then they have associated with themselves a number of railroad magnates from Quebec, Montreal, Chicoutimi, Lake St. John, Boston and New York. The Quebec men have the control of the concern.

Plans and profiles of the first 60 miles of the road were submitted by the company's engineers, Messrs. Doucet and H. O'Sullivan, besides a map of the route the line would follow across the continent. The road is to be divided into four sections. These are as follows: The first, from Quebec to James' Bay, via Roberval; the second, from James' Bay to Norway House, at the north end of Lake Winnipeg; the third, to Peace River Pass, in the Rockies; and the fourth, from the summit to Port Simpson, the best Canadian harbor on the Pacific Coast.

The advantages claimed for this route are that it is about 300 miles shorter than the C.P.R. from the Atlantic to the Pacific; 600 miles shorter than Mackenzie & Mann's proposed line, and 700 miles

shorter to Japan and China than the C.P.R. The point at which it will cross the Rockies is less than half the elevation of the C.P.R.

The Dominion Parliament has given this undertaking its support by voting a subsidy to the first 60 miles of the road, from Roberval westward. This section is to be placed under contract immediately.

The financial statement of the company was read by the chairman, the stock book was reopened for the subscription of shares, and the company was duly organized.

BOOK-KEEPING BY HYPOTHESIS.

There was once, according to an exchange, an aged merchant of Ohio who carried the accounts of the day in his head, and just before going home, would sit down and enter his charges and credits. One evening he remembered very well that a customer named Fuller had asked about a hammer, but could not be sure whether he had bought one. The merchant scratched his head and figured over it a long time, and then, to make no mistake, evolved the following original specimen of bookkeeping:

John Fuller, one hammer 75c.
 (Maybe perhaps, and maybe perhaps not).

THE UNITED STATES TEA DUTY.

Mr. George Lightbound, Toronto, has just returned from a business visit to New York. "The uncertainty as to what will be done in regard to the duty is causing an unsettled feeling in the tea market. Should the duty be taken off on July 1, I think we shall see a good market there. Should, however, the proposed change not go into effect till January, I look for an unsettled and unsatisfactory market."

Mr. Lightbound also said that the importers in New York are still prepared to buy bag figs on the Canadian market if they

could obtain them. As THE CANADIAN GROCER pointed out some weeks ago, this market is already practically cleaned up of bag figs.

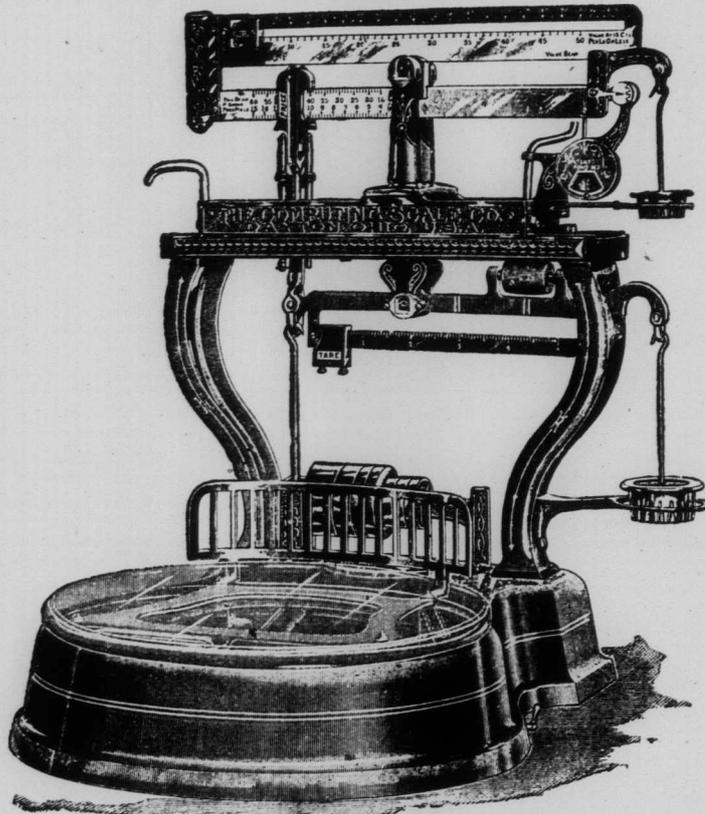
E. W. GILLETT & CO., LIMITED.

IN an interview with Mr. William Dobie, general manager and treasurer of the E. W. Gillett Co., Limited, Toronto, our representative was informed that the new company was about complete, all the stock having been fully subscribed; in fact, the demand for stock was such that it was more than doubly subscribed for and many applications had to be refused. This is most gratifying, expressing as it does the confidence of Canadian merchants in a business that has for 50 years borne such a high reputation, both as regards its business management and integrity, as well as the high and reliable quality of its various manufactures.

The method of placing this stock on the market was, besides being unique, a clear advantage to every merchant, both wholesale and retail, giving him, with the incentive to sell the goods of the company, the pecuniary advantage of his investment in the shape of assured dividends. There is no question of a doubt but that this method will produce the most beneficial results to stockholders, and, as the high standing of the goods of The E. W. Gillett Co., Limited, is so generally acknowledged by the trade throughout the Dominion, every merchant can conscientiously and consistently recommend to his customers the products of his company.

The capitalization of the company is \$300,000, and the provisional directors are Mr. E. W. Gillett, Mr. Wm. Dobie and Mr. Geo. Hepburn. The offices of the company are at 32 and 34 Front street west, Toronto.

Every Store-Keeper, This Means You.



Every store-keeper big or little needs help from the outside. He needs patronage, he needs good friends, but most of all he needs our help, which we can guarantee him through the use of our **profit savers**, our system of stopping down weight, the Money-Weight System.

Don't get discouraged and say there is nothing in the grocery business—**no money in it**, for there is a mighty big percentage of profit in it if you only know how to get it. How would you like to wind up this year's business with a big gain in profit more than enough to equip your whole establishment with our system and have a nice balance in bank besides? You can do it. Write us.

The Computing Scale Company

DAYTON, OHIO, U.S.A., Manufacturers.

*The Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
J. B. Polier, Dist. Agent, No. 1662 Notre Dame Street, Montreal
Que., Canada.*

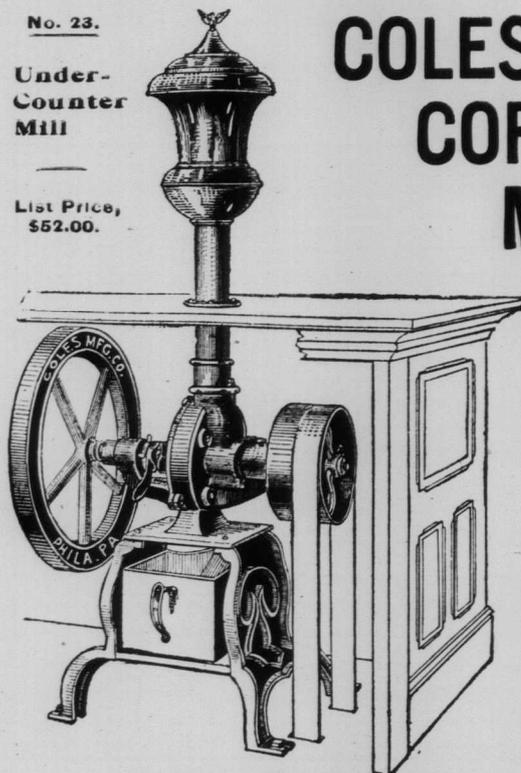
L. A. Davidson, Dist. Agent, No. 104
King St. W., Toronto, Ont.

White & Ecclestone, Dist. Selling Agents, Vancouver, B. C.

No. 23.

Under-
Counter
Mill

List Price,
\$52.00.



COLES COFFEE MILLS

None better for
Granulating or
Pulverizing.

Our mills will
Pulverize with-
out heating Coff-
ee.

Every Coles
Coffee Mill has a
Breaker that
breaks the Coffee
before it enters the
grinders, thus re-
ducing wear of
grinders.

A GREAT
LABOR-SAVER.

Our Grinders
wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING Co., PHILADELPHIA,
PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK
HALIFAX.



President:
JOHN BAYNE MacLEAN,
Montreal.

**The MacLean Publishing Co.
Limited**

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES.	
MONTREAL	232 McGill Street. Telephone 1255.
TORONTO	10 Front Street East. Telephone 2701 and 2702.
LONDON, ENG.	109 Fleet Street, E.C. W. H. Miln.
MANCHESTER, ENG.	18 St. Ann Street. H. S. Ashburner.
WINNIPEG	Western Canada Block. J. J. Roberts.
VANCOUVER, B.C.	Flack Block. J. A. Macdonald.
ST. JOHN, N.B.	No. 3 Market Wharf. J. Hunter White.
NEW YORK	Room 442 New York Life Bldg.

Subscription, Canada and United States, \$2.00.
Great Britain and elsewhere 12s.

Published every Friday.

Cable Address { Adscript, London.
Adscript, Canada.

THE STRONG CHEESE MARKET.

THE cheese market has stiffened a great deal during the past two weeks. And now cheese for export to Great Britain is selling at 10 3/4 cents; and 11 cents is asked in some instances, although we know of no orders being filled at that figure. This is remarkable considering that the shipments of Canadian cheese to Great Britain last season were 281,857 boxes less than in 1900, the exact figures from May 1, 1900, to February 26, 1901, being 2,435,361 boxes and 2,153,504 for the following year. This is explained by the English buyers in 1900 laying in a heavier stock than the occasion warranted. Consequently they were sufferers and so hung back all through last summer. This winter, although fully aware that the supply of cheese in England was becoming limited, for our cheese has found for itself a reputation in English homes that makes it always sell, British dealers refused to pay the figures asked by the Canadians who held stock.

Finding at last that there was not so large a stock of cheese in Canada after all as English importers had imagined, and that what was here was in the hands of

about half a dozen exporters, they became alarmed, and raised the prices and are buying all they can secure, so that now there is believed to be not over 95,000 boxes of cheese in the country.

Indications are from this out that there will be a heavy export trade until all the available cheese is exported.

THE CANNED-SALMON COMBINE.

FURTHER details are to hand regarding the combination among the salmon canners in British Columbia, a brief reference to which was made in last week's issue.

Strictly speaking, it appears to be more of an amalgamation than a combination, as the latter term is generally misunderstood.

This is the third attempt that has been made to consummate a similar scheme, and appears to have been successful.

Briefly the scheme is to take into a company capitalized at \$3,500,000 the majority of the canneries in British Columbia. Each cannery is to be paid part in cash and part in stock in the new consolidated concern. It is said that 50 out of the 70 canneries have agreed to come into the syndicate. The value of each cannery is to be fixed by a committee.

The promoters of the syndicate are United States capitalists, and a part of the scheme is said to be the closing up of one half of the canneries.

It would not be possible, with the little information that is available, to intelligently discuss the merits of the scheme. All we can hope is that it may not prove detrimental to the interests of one of the most important industries of the Dominion.

About \$3,000,000 is estimated to be invested in the canning industry alone, and the export trade approximates to that amount. The exports in 1901 were:

	Quantity in lb.	Value.
Great Britain.....	28,107,945	\$2,322,111
Australasia.....	2,121,234	182,281
British Africa.....	69,800	5,325
British East Indies.....	35,176	3,320
British West Indies.....	968	86
Newfoundland.....	490	47
China.....	9,600	890
France.....	2,400	200
Hawaii.....	6,503	533
Japan.....	477,557	38,921
United States.....	4,510,848	335,683
Other countries.....	903	83
Total.....	35,343,424	\$2,889,480

The home market consumes about 100,000 cases of canned salmon annually.

EARLY CLOSING IN MONTREAL.

THE report in the papers that the clerks of Montreal are agitating for early closing and a half-holiday during the summer months does at least not apply to the Montreal grocery clerks, though doubtless such a movement would meet with their endorsement.

It ought not to be a difficult matter, however, to bring about early closing and to obtain a half-holiday, say, on Wednesday, during the hot months. Last year such a movement was started, and although begun late in the season, it was successful wherever its originators worked hard to bring it about. In one portion of the city the clerks were given Wednesday afternoons off and the evenings besides. But to obtain these concessions all the associations of the city, comprising the different trades, had to act together. It would be useless for the clerks of one branch of the trade to ask that their stores be closed while other merchants kept open.

In the past the merchants of Montreal have shown themselves willing to accord these privileges to their clerks if at all possible, and the grocers, whose business perhaps suffers in such cases more than other trades, were not backward in the movement. It is likely that the subject will be brought up before long at the meetings of the various clerks' associations.

It is not alone to the interests of the clerks to have early closing, and now and then, in the heat of summer, a half-holiday. The employer indirectly gains as much. A wornout clerk serving behind the counter day after day and night after night during the warm weather, which seems to be the rule in summer now, may do as much harm to his employer as good. He cannot exercise his abilities as a salesman fully; that is admitted. He is very likely to be careless, and, worse still, cranky with customers. Such a bearing toward customers will obviously do harm to the employer.

A man working till all hours at night has no time for relaxation, and can only come to work in the morning unrefreshed and unfit to perform the work before him properly. With the evening off he can get away from work, take some exercise that will make his sleep more refreshing and be a new man in the morning, a man that can make money for his employer.

TRAVELLERS' LIFE INSURANCE.

A MEETING of considerable interest to many of our commercial friends was held on Saturday at St. George's Hall, Toronto, when the adjourned annual meeting of the Commercial Travellers' Mutual Benefit Society took place. For some months past, considerable interest has been taken in this matter, as the rates charged by this society have been under discussion. It would appear that during the months of May, June and July last the directors of this institution found that owing to several claims on their funds being held over from the year 1900 to that of 1901, and that the death rate for the first months in 1901 was rather higher than usual, that the income from the regular assessments was likely to be insufficient to meet the claims of the policies falling due, and as they feared that making special calls might be objectionable to some members of the society, they called a special meeting to consider the desirability of advancing the rates on all persons who were then members of the society. This was considered important, as in the early history of the society the scale of rates charged was very low, and that it was then found that no less than three different classes of rates were being used.

As the attendance at this meeting was not very large, owing to many persons being away on their holidays, it was considered wise to hold over the consideration of the rates then proposed by the board until the annual meeting. At the annual meeting, in January, it was found that two members had given legal notice of amendments which they proposed for the consideration of the Association. As a new board of directors had been elected, a resolution was then passed that the meeting should be adjourned for six weeks, to give the new board an opportunity of considering the whole matter of rates and introducing their policy. At this meeting, which took place on Saturday last, a rate was proposed that was claimed to be based upon a report presented some years ago by Mr. Blackadar, of the Insurance Department at Ottawa, in an address that he gave before the actuaries of this country, which he offered as the experience of one of our oldest life insurance

companies as their actual cost, without anything being allowed for agents' expenses or loss on investments, or anything of this character. This scale has since been considered by Mr. Howard Hunter, of the Ontario Government Insurance Department, and, by his advice, engrafted into the insurance laws of Ontario. It has also been adopted by the Province of Quebec.

In the discussion which took place on Saturday, it was claimed that these rates would be found to be positively safe for the adoption of the Mutual Benefit Society, and in comparison with the largest assessment association doing business in the world, it was found to be a very small percentage higher than the one used by them. At the same time by comparison it was shown that it was lower than the lowest rate used by any regular insurance company doing business in Canada on the all-life plan, without any participation in profits. This scale of rates was made a substantive motion at the meeting, as only such motions as had been properly advertised before the annual meeting could be introduced to this adjourned meeting, but to which any amendment might be moved, the new board of directors presented their alternative as an amendment to this scale of prices.

In the report of the president he showed that two regular line companies were anxious to take over the business of the Mutual Benefit Society, one of them demanding that each member should pass a medical examination, and the company have the privilege to accept or reject same. The other company offered to take all the members without medical examination. The rate to be charged in future in each case, taking the ages at which the members joined the association, was only a slight advance over the lowest rate found now offered by any regular line insurance company, but each policy was expected to have charged to it a lien for the number of years the person had been a member of the Mutual Benefit. After a full discussion these two plans were voted on. The policy proposed by the board of directors to transfer the business to the regular line asking for the medical examination was voted down at once. Then the first resolution to

adopt the scale proposed by Mr. Fielding, which was claimed to be about equivalent to the rates spoken of as proposed by Mr. Hunter and Mr. Blackadar, but when the votes were counted for and against, it was found that it lacked a few of being the full two-thirds majority of those present, which any change of the by-laws must have in order for it to have force and effect, consequently no change has thus far been effected in the rates of the society.

The board of directors then announced that this might necessitate the making of some special calls during the present year.

As considerable comment has been made on the stability of this organization and the probability of their continuing to do business, we have made some little investigation and find that even with the three special calls that may be made this year before anything is taken from the surplus, the amount to be paid will not exceed the lowest rate charged by any regular life insurance company doing business in Canada, and, as the reserve fund of \$36,000 appears to be larger than many assessment companies doing business in Canada, there does not appear to be any necessity for alarm.

The Bulletin of Assessment Life Insurance Chart, issued for the year 1901, shows that there are no less than 12 insurance companies doing business in Canada whose average reserve only amounts to \$5.71 per thousand of the insurance they carry, while the same report gives \$14.79, being the amount of the reserve for every \$1,000 carried by the C. T. Mutual Benefit Society. This would appear to be a guarantee of the solvency of the Association.

THE FALL IN EGGS.

EGGS have come down with a run and are now selling at 12, 13 and 14 cents per dozen for fresh stock. This is a difference of 11 cents from the prices of last week and it was brought about in this way. The spell of warm weather that has made things so pleasant during the past few weeks gave the hens the opportunity they have been looking for all fall and winter. Every one of them commenced to lay, but the mildness of the weather also affected the roads, which became almost impassible, preventing the marketing of these eggs, and aiding in the accumulation of a heavy stock by the farmers. As soon as the facilities for shipping them to market improved, the farmers brought them in in such large quantities that the market was glutted, and in a panic the merchants put down their prices to the lowest notch.

A reaction is not improbable as soon as the surplus stock is cleared away.

TORONTO RETAIL GROCERS' ASSOCIATION.

Early Closing, The Fruit Market, and Amalgamation Discussed.

THE Toronto Retail Grocers' Association held their regular monthly meeting in their room in St. George's Hall, Elm street, on Monday evening, March 10. A number of important matters were touched on, and an interesting address on the subject of the early-morning market was given by Mr. Thomas Cleghorn, of Cleghorn, Smith & Co. President Sykes was in the chair.

Letters were received and read from The Standard Chemical Co., and from F. S. Mearns, the solicitor of the association. Mr. Mearns, in his communication, stated that he was of opinion that the

EARLY-CLOSING BY LAW

in its amended form, would be passed by the city council, who seemed more favorable to the measure than the last council. A test case could then be fought out in the higher courts and if the decision of these courts went against the law, the Legislature could then be appealed to, to further amend the statute, making it more constitutional.

The Standard Co.'s letter was in regard to the sale of charcoal. They stated that in their business relations they had always protected the interests of the dealer and had never retailed charcoal at wholesale prices in small quantities to the consumer.

AMALGAMATION

Secretary Trowern, of The Retail Merchants' Association of Canada, has on foot a scheme whereby the retail grocers may amalgamate with the grocers' section of that body, and he has been approaching members of the retail grocers in support of it, so a committee was appointed to talk it over with another committee from the Grocers' Section of The Retail Merchants' Association and report on the advisability of uniting the two bodies.

The appointment of this committee met with considerable opposition.

D. W. Clark, in moving the appointment of this committee, believed that the combination of the two associations would make them much stronger and that they were sending to the Exhibition Board they might lose.

J. Bond wanted this subject to be given a fair consideration.

B. Panter said that amalgamation would be of no especial benefit to them and would be unwise. The representative that they were sending to the exhibition board they might lose.

J. Bond informed those present that they would not lose their identity by uniting with The Retail Merchants' Asso-

ciation, neither would they be deprived of their representation on the Exhibition Board. Questions of some importance were daily arising which they would have to grapple with and this they could not do as well as if all classes of grocers were working together.

F. W. Johnston believed in the old saying, "In union there is strength," but he thought that the disposal of their surplus would be an obstacle hard to overcome.

The committee was then appointed and consists of the President, J. G. Gibson, B. Panter, T. Clark, D. W. Clark and J. Butcher.

The executive committee recommended an increase in the membership fee, the appointment of H. Jones to the secretaryship, and leaving of the prizes granted towards last summer's picnic remaining uncollected in the hands of the donors.

The appointment of a new secretary will be held over for a couple of months.

The committee that waited on the Industrial Exhibition Board reported that one representative had been allowed the association and J. G. Gibson was the unanimous choice of those present for that position. This appointment he accepted.

Should the association decide to run an excursion to Niagara Falls, N.Y., this summer, The Natural Food Co., of Buffalo, N.Y., would be pleased to have them as their guests at their premises at the Falls. Much pleasure was expressed on the receipt of this invitation.

HONORING MR NOLAN

As James Nolan has sold out his business on McCaul street and is leaving for Dakota. He was the recipient of many expressions of good-will and sorrow from his fellow members. Mr. Nolan has always been a faithful and hardworking member of the association and up to the present time was a member of the executive. His loss will be hard to replace. An illuminated address from The Toronto Retail Grocers' Association will be presented to him by a committee drafted for that purpose, consisting of the secretary, Edw. Hawes, W. J. Kelly, J. G. Gibson, R. H. Davies and B. Panter.

EARLY MARKET MOVEMENT.

Thomas Cleghorn's address then followed, the text of which is as follows:

Through the kindness of your vice-president I have been asked to give you a few lines on the subject of the early morning market and the means to obtain it.

Now, it must be an acknowledged fact, and admitted by both receiver and retailer, that for

years past we have all spent too much valuable time in and around the foot of Yonge street, and that as time is money, it follows that we have all been losers to some extent. The remedy, I submit, gentlemen, is, primarily and positively, in your own hands. The system of running down to meet every train and boat has fostered the feeling among both shippers and receivers that their goods will find ready sale at no matter what hour they arrive, hence we find fruit straggling in at all hours during the day, and the receivers at the expense of keeping men there to sell it and yourselves at the loss of time to go down and buy it. In all distributing centres that I have ever visited this evil does not obtain. In fact, in Toronto we lack concentration, and if we desire to remedy it, your cooperation shall very materially help to accomplish it, and, while I would not suggest that you lay down a cast-iron rule at the commencement, not to patronize the market after, say, 10 a.m., I would suggest that you gradually work into a system of being on the market for your supplies at, say, 7 a.m. for a commencement, and come with your own wagons and select from whichever stock meets your approbation, both as to quality and price, and you would then make yourselves the biggest factor in the market, and the railroads and receivers would very quickly see to it that stocks were on hand for your selection. I could instance to you dozens of cities, both larger and smaller than Toronto, whose business men take some pleasure out of life, even in the fruit trade, by being able to have their supplies for the day in by 9 a.m., yea, even at 8 a.m. In Canada, Ottawa, Montreal, and even Hamilton, are not behind in this respect, to say nothing of such cities as Chicago, New York, Pittsburg and Buffalo.

Toronto is not so very differently situated that fruit of all kinds could not be bought here during the cool of the evening or nights and be on market for early sale and be the better for it. In fact, if I were to be permitted to glance into the future, I see a very bright prospect for all of us if we could centralize around that new market building and all handle their own goods on their own premises, and in nice cool warehouse rooms, convenient and handy to everyone, and where you would be able to move around and take time to make your own selections, a city ordinance in the meantime compelling all fruit and produce to be delivered at the market, and get away home to meet your morning customers, who commence their shopping, say, at 9 a.m., would be a good thing.

In this connection I would ask how is it that for 20 miles around Toronto farmers are able to and do reach the city limits by 6 a.m., and that they generally find ready sale for all kinds of produce at that hour, and why the fruit and truck stuff carried by rail and water cannot reach here at the same time is beyond my conception? One fact to me is self evident. The market will be just what you gentlemen (who are the best buyers) make it, and I hope, for the benefit of all parties concerned, you will at least make the attempt and give the receivers to understand it will be your endeavor during the coming fruit season to be early on market and, as an extra inducement to have them aid you, that you will carry your supplies home with you and purpose buying sufficient for your day's use, and that you will not be open for further supplies until the morning of the next day, my humble opinion is you will soon see them all up and doing and only too anxious to try and serve you and the fruit market over every day by 10 a.m. at the latest.

After considerable discussion on the above address, in which a number of varying opinions were expressed, the meeting adjourned.

KEEP POSTED ON YOUR BUSINESS

and please don't hug yourself with the delusion that you can't be taught, or that there's nothing to learn. Such conclusions as these have often had fatal terminations—that is to say, fatal so far as your worldly interests are concerned.

Any man that has only half studied the Tea situation for the past year must readily admit that Japans are passing through a crisis, and one that they will never recover from. Their young and relentless rival.

"SALADA"

Uncolored
Ceylon
Green Tea

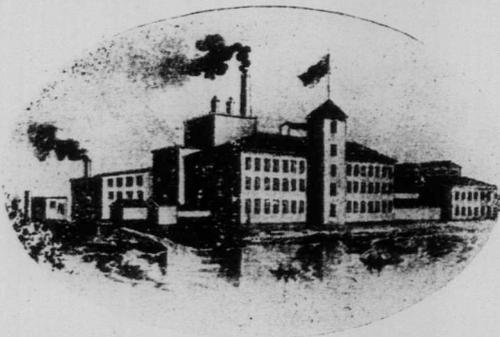
is slowly but surely driving them to the edge of the precipice of public condemnation.

After a while—not long to wait—over they'll go, and be a relic of the past, like China Black Teas.

Make no mistake, this is about the safest kind of prophecy you can pin your faith to.

But, if you are an anxious inquirer, we have some further interesting remarks that we shall be glad to make on request.

Address, "SALADA," Toronto-Montreal.



Celluloid Starch

The kind that never sticks to the iron or to your shelves. Cultivate the nimble sixpence.

THE BRANTFORD STARCH WORKS, Limited
BRANTFORD, ONT.

ORANGE MARMALADE

Put up in Glasses, Tumblers, 5-lb. Tins, and 7, 14 and 28-lb. Wood Pails.

NOTHING EASIER TO SELL THIS TIME OF THE YEAR.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
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King and Bathurst Streets, TORONTO



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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

TORONTO, March 13, 1902.

GROCERIES.

THE past week has not been an eventful one in the wholesale grocery trade. Business is not active. It is not usual for it to be so at this time of the year; but it is fair for the season. Like many other branches of trade, the wholesale grocers are looking for a brisk business when the weather becomes more settled and favorable. Nothing particularly new has developed in the sugar trade during the past week. The demand is light, but prices are unchanged in Canada, although raw sugar is weaker in the outside markets. A fair business is being done in teas, and the market continues in a fairly satisfactory condition. Canned goods are in much the same position as a week ago, tomatoes and salmon still being the strongest features. The spice market is fairly steady, although for future shipment some lines are being quoted slightly lower in the primary markets. Coffees are still dull and rather unsettled. Tapioca is weaker in the primary market. Foreign dried fruits are meeting with a fair demand, particularly prunes and currants.

CANNED GOODS.

There has been no material change in the situation during the week. Tomatoes are meeting with a fair demand from the retail trade at 90 to 95c., and a number of inquiries are heard from the wholesale trade whose stocks are rather on the light side as a rule. The Syndicate's price of 90c. still rules. Corn is in moderate demand. Prices are weak with the ruling quotations for standard brands 75 to 80c. Peas are getting in light supply with the wholesale trade, and prices are steady at 80 to 85c. Canned fruits are still dull. There is a fair Lenten demand for salmon and other kinds of canned fish, but it is nothing beyond the usual. Prices are fairly firm in canned salmon, although we do not look for higher prices locally, at any rate for some time. We quote:

Fraser River sockeye, \$1.42½ for five case lots and over, and \$1.45 for less quantities. Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15 according to quality. A good demand is being experienced for jam and marmalade.

COFFEES.

The Rio coffee market is fairly strong. In the primary market, Nos. 4 and 5 are quoted at premiums and descriptions suitable for the Canadian market are scarce and dearer. Santos coffees are being offered at relatively reasonable prices. The outlook for undescribable green coffees is real favorable owing to the weak statistical position of the world's market with its supplies for two years ahead. Locally, green coffees are only meeting with a moderate demand. We quote: Green Rio No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

Cassia has experienced a sharp advance in the country of produce, advices from

See pages 39 and 40 for Toronto, Montreal, and St. John prices current.

Canton reporting prices very much above the parity of the New York and London markets. Pepper is a trifle easier for May shipment.

SUGAR.

Since our last, centrifugal sugars have sold in New York as low as 3¾c., duty paid, a cargo of 15,000 bags having been sold to the Arbuckles at that figure. Within the last 10 days, therefore, there has been a total decline of ¼c. in centrifugal raw sugars. Beet sugars have declined to 6s. 6d. f.o.b. Hamburg. But at this figure prices are still too high for business on United States account, being on a parity of \$3.60 for centrifugals, or, say, 22½c. per 100 lb. above the price of 96 degree test. Receipts of sugar in the United States last week were nearly 20,000 tons in excess of the meltings, the latter being 24,000 tons, and the former, 43,900 tons. Arrivals were mostly from the southern ports of Cuba, where storage facilities are insufficient to hold present stocks. In the northern ports, where the storage facilities are better, the disposition is to hold and wait for a recovery in prices before selling. The demand for refined

sugar, in both Canada and the United States, is light, but it is expected that with an improvement in the roads will come an improvement in the demand. The basis of granulated, f.o.b. Montreal, is still \$3.75 for Acadia and \$3.80 for St. Lawrence and Redpath.

SYRUPS AND MOLASSES.

Business is moderate in both syrups and molasses. The market in New Orleans is firm, with open kettle molasses in few hands, and offered but sparingly. The ruling quotations are as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

A fairly good demand is being experienced for Indian and Ceylon black teas. A cable received in Toronto this week from Colombo reports the market about ¼d. easier. Mail advices from London, Eng., under date of February 28, say that at the auction with a moderate quantity of India tea brought forward the stronger tone noted the previous week was further developed, and prices tended to rather improve for teas up to about 6½d. per lb. Medium teas, although perhaps a shade firmer, continue cheap. In Ceylon teas, the improvement noticed the previous week was more pronounced, and teas up to about 6½d. were frequently ¼d. dearer.

There is quite a brisk demand on the local market for the cheaper grades of Ceylon green teas, but, very few of these teas are in sight. Packers are practically only making these teas under contract. Colombo shippers are not as a rule consigning Ceylon green teas to this market.

China green teas are still in active request, but very few are to be had, and for the very few that are to be had prices are about 5c. per lb. above the average price of normal years.

RICE AND TAPIOCA.

TAPIOCA—Rather easier. Japan rice for future shipment is showing rather better value. The local demand for rice and tapioca is moderate. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; sago, 4c.; tapioca, 4c. per lb.

FOREIGN DRIED FRUITS.

CURRANTS—According to a private cable advice received in Toronto a few days ago the market in Greece was fairly steady. There is a little business being done on

import account and there is a fair demand from the retailers. We quote as follows: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c. per lb.

VALENCIA RAISINS—Although it was said a short time ago that stocks were exhausted in Spain, Canadian importers have been recently offered by cable fruit from Denia and in fairly good quantities, too. The market is still steady as to price. Locally, selected raisins are again getting scarce, and prices are firm at 6½ to 6¾c. per lb.

SULTANA RAISINS—The demand is fair, and prices steady at 8½ to 12c. /

PRUNES—The demand continues active and prices firm. We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's., 5½ to 6¼c.; 80-90's., 6½ to 7c.; 70-80's., 6¾ to 7¼c.; 60-70's., 7½ to 8c.; 50 60's., 8 to 8½c.; 40 50's., 8¾ to 10c.

DATES—The demand is fair. We quote: Sairs, 4¼ to 4½; Hallowees, 4½ to 5c.

FIGS—There is quite a little business going on between the wholesales in tapnet figs. The demand on retail account is fair at 3¼ to 3½ per lb.

CALIFORNIAN EVAPORATED FRUITS—There is some inquiry from the wholesale trade for peaches. The cheap peaches that are offering from the Coast show poor quality. There is a fair demand for apricots and peaches from the retail trade. We quote: Peaches, 11 to 12½c.; apricots, 13 to 17c.

GREEN FRUITS.

The market for oranges is strong, and Californian navels will probably advance, as their crop is nearly over, a recent report stating that there were only 300 or 400 carloads in that State left for export. Californian ruby blood oranges are coming in, as also Californian celery, which is selling at \$4.50 per case of eight doz. The demand for apples has improved, and prices are 50c. per bbl. higher. Tomatoes from the South are selling fairly well. Pineapples are more plentiful, and are worth \$4.50 per case for large stock. We quote: Oranges, marmalade, \$2.75 to \$3 per case; Tangerine or kid glove, \$3 to \$4 per small box; Floridas \$3 to \$3.25 per box; Mexicans, \$2.50 to \$2.75 per box; Californian navels, \$3.50 to \$3.75 per box; Californian ruby blood oranges, \$2.75; Valencias, \$4.50 to \$5.00 per small case, \$5.50 to \$6.00 per large case; apples, \$3.50 to \$5.50 per bbl.; grape fruit, \$3.50 to \$5 per box; Malaga grapes, \$5.50 to \$7 per bbl.; cranberries, Budd's long keepers, \$9 to \$10 per bbl.; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; pineapples, \$4.50 per case; Southern cucumbers, \$2.25 to \$2.50 per doz.; Spanish onions, large cases, \$3.50; small crates, \$1.10; Californian lemons, \$3 to \$3.25 per case; Messina

lemons, \$2.25 to \$2.50, Californian celery, \$4.50 per case of 8 doz.; Southern tomatoes, \$4.50 per case of 6 baskets.

VEGETABLES.

There is a good demand for greenstuff, such as lettuce, green onions and rhubarb. The trade in other lines is moderate with prices steady. Green rhubarb has been advanced 25c. per dozen. Cabbage and celery are quiet. We now quote as follows: Green onions, 10 to 15c. per doz.; rhubarb, 80c. to \$1.25 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 40 to 75c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, \$1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS—The improvement in the roads and the milder weather has led to a large number of fresh eggs being received, resulting in a sort of panic among produce merchants and bringing down their prices of 23 to 25c. per dozen last week to 12 to 14c.

BEANS—Trade continues fair. Choice hand-picked beans are worth from \$1.30 to \$1.50 per bush.; and prime, \$1.10 to \$1.35.

HONEY—There is a steady demand, making prices stiff. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.

DRIED AND EVAPORATED APPLES—Evaporated apples are selling freely, and fair sales of dried are reported. We quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¼c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—There are moderate offerings in carlots and prices still remain at 60 to 65c. per bag.

BUTTER AND CHEESE.

BUTTER—More choice dairy prints and rolls are wanted, as they are in brisk demand. The poorer grades sell slowly. Creamery prints and solids are firm with an inclination to advance. We quote as follows: Choice 1-lb. prints, 17 to 18½c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 21 to 21½c. per lb.

CHEESE—There has been a good demand for export, making the stocks of cheese on hand light. Prices locally and for export have been advanced ½c. per lb. We quote: Cheese, in small quantities, 11 to 11½c., and 10¾ to 11c. per lb. for export.

POULTRY.

DRESSED POULTRY—The arrivals are

small, only consisting of a few turkeys and chickens. The prices are firm. We quote as follows: Chickens, 60 to 90c. per pair; ducks, 90c. to \$1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 12 to 14c.

LIVE POULTRY—Trade has improved, the receipts being freer since last week owing to the improvement in the roads. The Canadian Produce Co. Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice, for live chickens, 8c., for ducks and turkeys 10c., for geese, 6c. per lb. All must be young birds. For hens, 5c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

The important feature of the market this week is the decline in oysters of 25c. per wine gallon, owing to the opening up of the harbors around Baltimore allowing a better catch. The warmer weather is playing havoc with the market for fresh and frozen fish, and things are dull. We quote as follows: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 10 to 15c.; haddock, 5c. per lb.; perch, 5c.; British Columbian salmon, fresh, 20c., frozen, 11c.; Labrador herring, \$3 to \$3.25 per 100-lb. bbl. Smoked fish—Ciscos, \$1 to \$1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, \$4.75 per cwt.; flitched cod, \$5.50 to \$6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, \$1 to \$1.25; kippered herring, 50 in a box, \$1 to \$1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, \$6.25 to \$6.75 per large pail, or \$3.75 per small pail; selects, \$4.50 to \$5 per pail.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—This week No. 1 Manitoba hard wheat is offered at 87c. per bushel, No. 1 Northern, 83c., and No. 2 Northern, 80c., Toronto and West via North Bay. Locally, the receipts on the St. Lawrence market have been almost nil, and the only change is the advance of 1 to 2c. in oats. We now quote what is paid on the street: White and red Ontario wheat, 71 to 77c.; goose, 66½ to 67c.; oats, 48c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

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Wholesale
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BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.
33 Church Street, TORONTO.

BUTTER.

We can get you good prices. Will buy F.O.B. state quantity and lowest price.

EGGS.

Ship to us. We can give you quick sale.

CORRESPONDENCE SOLICITED.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants.
68 Front Street East, Toronto.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets, TORONTO

DRIED FRUITS

Owing to scarcity and high prices of apples the trade will find big inquiry for **DRIED FRUITS**. We are on the ground floor and want your orders.

PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

FLOUR—The demand is improving and prices are firm. We quote: Ontario patents, in bags, \$3.70 to \$3.80; Hungarian patents, \$4.05; Manitoba bakers', \$3.80; straight roller, \$3.40 to \$3.50 per bbl. in Toronto.

BREAKFAST FOODS—The advance in oats has a tendency to stiffen the prices of oatmeal and rolled oats. Trade is commencing to improve and prices are unchanged. We quote: Oatmeal, standard and granulated, in carlots on track here, \$4.85; standard rolled oats in carlots on track here, \$4.60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, \$2.50 in 100 lb. bbl.; cornmeal, \$3.75; split peas, \$4.75; pot barley, \$4.50, in 196 lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—The market is weak owing to the unsatisfactory condition of the skins usual at this season of the year. We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7 3/4 to 8c.

SKINS—The market is dull and the prices are unchanged. We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.; deerskins, 12 1/2 to 14c. per lb.

WOOL—The wool market is in an unsatisfactory condition owing to the weak export demand. We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

Red clover and alsike are dull, owing to the close of the export season, and the prices are weak but unchanged. We quote buying price at outside points: Red clover, \$4.50 to \$4.75; alsike, \$7.25 to \$8.25, and timothy, \$2.50 to \$3.25 per bush.

MARKET NOTES.

Oats have advanced 1 to 2c. per bushel.
Dressed hogs have taken another drop of 25c.

Rhubarb has advanced 25c. per dozen bunches.

Cheese has advanced 1/2c. per lb., and the market is firm.

Fresh eggs have come down 11c. per dozen since last week, and the market is unsettled.

Prices have again advanced in castile soap. There have been two or three advances lately.

In the fruit market trade is recovering from its quietness during the winter resulting in an advance of 25 to 50c. per box in Mexican oranges and 50c. per bbl. in apples. Californian and Messina lemons have come down 25c. per box.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:
CUT TOBACCO

OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and GRAIN
FOR SALE IN CAR LOTS.

If open to buy let me quote prices.

R. W. HANNAH
Board of Trade, TORONTO.

FISH FOR LENTEN SEASON

Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.

Orders promptly attended to.

THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

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Wholesale Commission Merchant
and Broker.

Correspondence and Agencies Solicited.

Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS

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DISTRIBUTE CARS FROM
WINNIPEG.

TRADERS' RATES OF FREIGHT TO
ALL POINTS WEST.

Write

E. NICHOLSON

Wholesale Commission Merchant
and Broker,

Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

QUEBEC MARKETS.

Montreal, March 13, 1902.

GROCERIES.

THE market in general groceries has been fairly active this week, the business in this line not being affected by the bad conditions of the roads as are such other products as butter, eggs, etc. On the whole prices have been steady throughout the week and payments are reported to be quite satisfactory. White beans are a shade lower, and now sell for \$1.27½ per bushel. British manila rope and sisal are both up ¼c. In foreign dried fruits there have been no quotable changes in either the primary or local markets in anything except figs. The demand from importers is very light in all lines, jobbers apparently holding good stocks, as the inquiry on retail account is active. The business in country produce might be better. The present quiet condition of things is due in a great measure to the condition of the roads.

SUGAR.

Since the decline of 5c in all sugars noted last week the market has been somewhat steadier and prices remain at our last quotations. Notwithstanding that the present prices are lower than they have been for years, there seems to have been no increase in the demand. The market is still on the quiet side. The price of granulated sugar is \$3.80. No. 1 yellow sells for \$3.05, and Phoenix for \$3.70.

TEAS.

The local market remains inactive. Whatever movement there is is almost wholly in a distributing way. The scarcity of China green teas preserves the very firm feeling in these lines. In black China teas, however, there is little or nothing doing, and the market is easy. There has been some advance in Ceylon teas of all grades.

SYRUPS.

The inquiry for corn syrups is active this week, at current quotations. Prices have not changed since last week. We quote corn syrups: 3½c. in bbls.; 3½c. in ½ bbls.; 3¼c. in ¼ bbls.; \$1.60 in 38½-lb. and \$1.20 in 25-lb. pails.

MOLASSES.

Barbados molasses are moving freely at steady prices. The market shows no change worth mentioning. There is a small lot of the new crop offering, but little has been brought here as the early molasses are not, as a rule, satisfactory. A very light business is being done in Antigua and Porto Rico molasses. The latter, in the very highest grades, has been in better demand during the past two or three weeks, but this is usually the case during Lent. Barbados, in single puncheons, is worth 27c.; Antigua, 24c.; Porto Rico (finest grades), 38c.

CANNED GOODS.

The market for canned goods is, on the whole, firm. Canned salmon has been in big demand. Corn and peas are steady at our last quotations. The Syndicate price for tomatoes is still 92½ to 95c. In canned fruits there is a good business being done. We quote as follows: Peas, \$2¼c. to \$1.15, according to quality; corn (ordinary stock), 80c.; tomatoes, 92½ to 95c.; gallon apples, \$2.70 to \$2.80; 3-lb. apples, \$1. Salmon, \$1 to

\$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sockeye, and \$1.42½ to \$1.45 for Clover Leaf talls.

SPICES.

Prices on all spices are still firm, and a good demand continues. We quote as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

Both these articles are in good demand in the local market. We quote in combine district: B rice, in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5½c. per lb., and tapioca, 3½ to 4c.

FOREIGN DRIED FRUITS.

CURRENTS.—The market is active. Fine Filiatras, in ½ cases, are worth 5½c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7½ to 8c.

VALENCIA RAISINS.—These are getting more and more scarce as the season advances, and prices now are very firm. The demand keeps up. Finest off-stalk sell for 5½c.; selected, 6½c.; layers, 6½c.

CANDIED PEELS.—There is a good trade doing at unchanged prices. Orange peel is worth 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—These remain at our last quotations. There is, however, only a small inquiry. We quote as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

DATES.—There is nothing new. The market is active. Halloween dates sell for 1¼ to 1½c.

FIGS.—The supply of tapnet figs is almost exhausted, the small amount still left being in the hands of one firm. Tapnet figs have advanced 5c. per tapnet since our last report, and now sell for \$1.20. Layers are still quoted at \$1.15. There is an active inquiry.

CALIFORNIAN RAISINS.—Notwithstanding predictions of a great shortage there still seems to be enough seeded raisins to supply the demand. On the Coast the stocks have become very small, but there is very little demand. Prices are still firm. Seeded raisins are worth 9¼ to 9½c. per lb.

PRUNES.—The advance in the primary markets has not effected prices here. Stocks in wholesalers' hands apparently being sufficient for the demand for some time. There is a firm feeling in the market. Quotations are as follows: 8½c. for 40-50's, 8c. for 50-60's, 7½c. for 60-70's, 7½c. for 70-80's, 6½c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—Though the wholesale houses report a good demand on retail account, they are taking very little from the importers, stocks being still fairly heavy. The prices

are the same. Apricots are worth 14½c.; peaches, 10½c.; pears, 10c.

NUTS.

The market is dull, and our quotations are as follows: Walnuts, 9½ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shell almonds, 42c.; filberts, 8½ to 9½c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—There is a good demand for butter, with a somewhat stronger feeling on the market. Prices are firm. The price for finest creamery is 22 to 22½c. There is some inquiry for fresh-made stock, but there is little or none coming forward, and this will give the holders a chance to clean up what winter stock they may have. Creamery seconds are worth 20 to 21c., and large roll butter remains at 18 to 18½c. There is not much of the latter, however, coming forward, and prices are steadier than they would otherwise be. The output will be increasing daily now, and it is not expected that these prices can be maintained for very long.

CHEESE.—During the past week several large sales have been made on English account. As the stocks are comparatively light, the market has advanced, and those fortunate holders who have some lots are asking a higher price. At present any trade that is being done between jobbers and wholesalers is on a basis of 11 to 11½c. for finest colored. Finest white, for export business, is quoted at 11c. The advance in colored is ½c. It is the prevailing opinion that there will be a shortage before the new goods come in.

COUNTRY PRODUCE.

EGGS.—Eggs are now down to 15 to 15½c. The deliveries have been heavy and the market declined somewhat rapidly. This was an unsatisfactory thing for country shippers, but at this season of the year, with eggs as high as at present, merchants in the country could hardly expect anything else. At the present price the consumption has shown a considerable increase, but it is apparently the opinion of the trade that lower prices yet will be reached, though the above quotations may be held to for a few days. Now that there is nothing but new-laid stock on the market, consumers can buy without fear, and this should stimulate the demand to some extent.

HONEY.—There is not much trade passing. Quotations follow: Buckwheat honey in comb, 8 to 9c.; strained, 6½ to 7c.; white clover comb, 12c.; white extracted 9 to 10c. per lb.

ASHES.—The market for ashes continues very quiet and steady. We quote: First pots, \$1.40 to \$1.45; seconds, \$3.90 to \$4; pearls, \$6.75 to \$7 per 100 lb.

DRESSED POULTRY.—There is a good trade doing at firm prices. There have been advances in every line since last week. We quote: Choice unfrozen turkeys, 12½ to 13c.; frozen, 11½ to 12c.; choice chickens, 10 to 11c.; ordinary (frozen), 8 to 9c.; geese, 7 to 8c.; ducks, 9 to 10c.

MAPLE PRODUCTS.—There is a fair trade doing. Syrup sells for 70 to 75c. per tin, imperial gallon; best sugar, 8 to 9c.

GREEN FRUITS.

The fruit market remains quiet. There is a firm feeling in Valencia oranges, and

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TION OF MAIN

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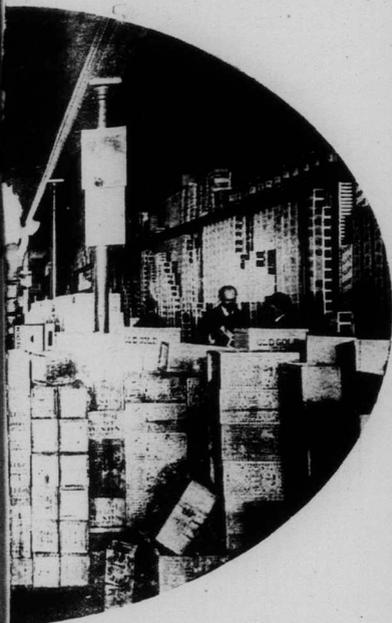
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TOBACCONISTS IN CANADA.



SECTION OF MAIN WAREHOUSE.



BIRD'S EYE VIEW OF ONE SECTION OF PIPE WAREHOUSE.

ccos.

Business is admittedly the largest in plug cut, Canadian and foreign leaf, the country. No need to specify the kind. We can ship you a small caddy readily as a big order. Also, any of us will pay the freight on many lines, too. Fresh—an important consideration in shipping—drop us a line enclosing your next order. We will drop you a considerable money in a year by

Pipes.

The above photo of our pipe department will give you an idea of what we do in pipes. Included in this department are high-priced pipes, canes, cigar cases, etc., for the jewelry trade, as well as the more medium-priced goods for the tobacconist and general store. Our strong point is in goods that show you large profit margins, 100 per cent. in most instances. If you prefer, we will make you up a parcel of pipes, etc., and send them to you with lowest prices, by express prepaid. You can look over them at your convenience, order the lines you require and send back the samples at our expense. This is fair and you run no risk. We guarantee all pipes equal to samples.

you prices.

Write for samples and prices to-day.

part of our business. Over a thousand stores, located all over Canada, send to us for your order—even an enquiry for samples and prices—every enquiry receives prompt attention and we give an absolute guarantee that all mail orders get our very lowest prices. WRITE US TO-DAY.

D & CO.,

58 Yonge Street,
TORONTO, ONT.

420's have advanced 60 to 75c. per case and 714's, 50c. per case. It is predicted that they will go higher yet, in sympathy with the Liverpool markets. Several other changes in prices have occurred, to be accounted for merely by the laws of supply and demand. There are no Californian tangerines left on the market, and the Florida tangerines arriving are not in the best of quality. Low grades of Messina lemons have declined 25c. per box. No. 1 bananas are down 25 to 50c. Vineland's sweet potatoes have advanced 25c., and Florida tomatoes are 50c. to \$1 per crate lower. We quote as follows: Jamaica oranges, in bbls., \$1.50 to \$4.75; in boxes, \$2.75; Florida oranges, \$3.50 to \$3.75; Californian "Sunflowers," \$3.50 to \$3.75; other marks, \$3.25 to \$3.50; Valencia oranges, 420's, \$3.85 to \$4.25; 420's, Jumbo, \$4.75; 714's, \$5.00; Messina lemons, \$2.50 to \$3 per box; pineapples, 20 to 30c.; Canadian apples, \$4.25 to \$5.50 per bbl.; coconuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2.00, and eight hands, \$1 to \$1.50; Spanish onions, \$1.10; sweet potatoes, Vineland's, \$5.75; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; red onions, \$3.50 per crate; yellow, \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, \$3.75 per box; grape fruit, \$4.25 to \$6 per box; Florida tomatoes, \$3.50 to \$4.50 per crate; fine Spies, \$5 to \$5.50.

FISH.

Fish is, of course, moving very rapidly. A few lots of green cod have been offered to the wholesale trade this week, but the price asked them was altogether too high, being from \$6.50 to \$7 per barrel. At such a price there was very little business done, and the market still remains practically bare of green cod. Salt salmon has been moving well, and stocks are becoming light. Labrador herring is scarce. There have been no fried smelts offering, so that in this line there is almost nothing doing, the market being bare of them. There is a greater demand for haddock than usual, owing, no doubt, to the scarcity of other fish. There is no quotable change to note this week. Our quotations are as follows: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$5.25 per bbl.; No. 1 herrings, Nova Scotia, \$2.80 per ½ bbl.; No. 1 Holland herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$5.75 per bbl.; No. 2, \$4.50; large, \$6.50; No. 1 green haddock, \$4.25 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$4.80 per case; dry codfish, \$4.65 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$12 per bbl.; No. 1 B.C. salmon, \$6 per ½ bbl. and \$11 per bbl.; standard bulk oysters, \$1.30 per gal.; select bulk oysters, \$1.50 per gal.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per doz.; Canadian

kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—There has been no remarkable change in the position of flour in the local market. What business is being done is mainly in Manitoba brands, but there is almost no movement of Ontario flour. Quotations are as follows: Spring wheat patents, \$4 to \$4.20; winter wheat patents, \$3.85 to \$4; strong bakers', \$3.80 to \$3.90; straight rollers, \$3.60 to \$3.70.

GRAIN.—The trade in grains has been quiet during the week. There is a good demand for Manitoba wheat for export business. Oats show a decline of ¼c. Corn and peas are steady at current quotations. We quote as follows: Oats, 47c. ex-store; rye, 63 to 64c. (carlots in store); peas, 79c.; seed barley, 53c.; buckwheat, 53½c., east; corn, 65 to 66c.

OATMEAL.—There is little demand for rolled oats at present. Prices are steady at \$5 to \$5.30, in bbls., and \$2.45 to \$2.47½ in bags.

FEED.—The market is active. The price of Ontario bran has gone down 50c. to \$1, owing to the large deliveries. Manitoba bran is steady at \$20. Shorts have gone up \$1. We quote: Ontario bran, \$19 to \$19.50; mouille, \$26.50 to \$28; Manitoba bran, \$20; shorts, \$22 per ton, including bags.

BALED HAY.—The firmer feeling for Canadian baled hay for export has improved the condition of the local market. There is a better trade doing this week. We quote: No. 1 timothy, \$9.50 to \$10; No. 2, \$8.50 to \$9.25; clover, mixed, \$7.50 to \$8; clover, \$7 to \$7.50 per ton, in carlots.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.	Per case of quarts.
	\$9 50 less 3 p.c. 30 days	\$9 50 less 3 p.c. 30 days
Roderick Dhu	10 50	10 50
Usher's O.V.G. Special Reserve	13 00	13 00
Usher's G.O.H.	9 75	9 75
Gaelic, Old Smuggler	9 75	9 75
Greer's O.V.H.	9 75	9 75
Old Mull	10 25	10 25
Sheriff's One Star	10 50	10 50
" V.O.	9 75	9 75
Kilmarnoch	10 00	10 00
Doctor's Special	10 75	10 75
House of Lords	9 25	9 25
Bulloch, Lade & Co.—	11 00	11 00
Special blend	9 50	9 50
Extra special	12 25	12 25
John Dewar & Sons—	16 50	16 50
Extra special	6 75	6 75
Glen Lion, extra special	12 50	12 50
J. Brown & Co.—	12 00	12 00
Duke of Cambridge	7 00	7 00
Mitchell's—	9 00	9 00
Heather Dew	6 50	6 50
Special Reserve		
Mullmore		
W. Teaches & Sons—		
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.		

CANADIAN WHISKIES.

	In bbls per gal.
Gooderham & Worts, 65 O. P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 00
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comide Castellane—	\$12 00
Cuve Reservee... { Quarts.....	13 50
" { Pints.....	15 00
Carte d'Or	16 00
Champagne Ve Amiot—	13 00
Carte d'Or	10 50
" Blanche	10 50
" d'Argent	10 50
Pommery—	Quarts. Pints
Sec and Extra Sec.	\$28 00 \$30 00
Mumm's—	28 00 30 00
Extra Sec.	28 00 30 00
Moet & Chandon—	28 00 30 00
White Seal	31 00 33 00
Brut Imperial	28 00 30 00
Perrier-Jouet—	28 00 30 00
Brut	28 00 30 00
Reserve Dry	28 00 30 00

GIN.

	Per Case.
Pollen Zoon—	\$9 75
Red, cases of 15 bottles	4 75
Green, " " "	2 45
Violette, " " "	10 50
P. Hoppe "Night Cap" Brand—	5 25
Red, cases of 15 bottles	10 75
Green, " " "	5 40
Yellow, " " "	2 50
Blue, " " "	2 50
Poney " " "	2 50
Draught—	Per Gal.
Hogsheads	\$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	5 30
Violet, 2 doz. cases	6 00
Green, " " "	11 50
Red, " " "	4 00
White, " " "	

Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.

Key Brand—	10 25
Red cases	4 85
Green " "	2 60
Poney " "	
Melcher's—	4 75
Infantes (4 doz)	7 75
Picnic	2 60
Poney	4 75
Blue cases	5 50
Green " "	10 25
Red " "	7 90
Honeysuckle, small	15 25
" large	

MONTREAL NOTES.

Finest colored cheese is up ¼c. Bananas are 25 to 50c. lower. Eggs have dropped 11 to 11½c. Sweet potatoes have advanced 25c. Tapnet figs are 5c. per tapnet higher. All lines of dressed poultry have advanced. Florida tomatoes have declined 50c. to \$1 per crate. White beans have declined slightly, and are now worth \$1.27½ per bushel. Valencia oranges, 420's, are 60 to 75c. per case higher, and 714's, 50c. higher.

NEW BRUNSWICK MARKETS.

St. John, N.B., March 8, 1902.

BUSINESS continues to be fairly quiet, though somewhat improved reports are heard this week. The first cargo of Porto Rico molasses for the season arrived during the past week. The quality is good. There is some surprise regarding the stand taken by the direct steamer to Jamaica in regard to inward cargo. It seems, owing to the desire of the owners to do business in Jamaica fruit and coconuts, they will not bring stock for outside parties. Importers will still have to use other lines. The markets show little change, and rice is a little easier for future business. Cream of tartar is also quite easy.

SALT—In Liverpool coarse salt imports continue to be quite a large business and prices are held firm. Buyers should be careful to so order as to have shipment made direct from steamer, as quite a saving is effected. In fine salt

THE KING.



Coffee is King of the Breakfast Table. It can spoil a good breakfast; it redeems a bad breakfast. Food feeds the body; Coffee feeds both body and brain. It stimulates and arouses! Six hundred years has found no substitute for it. But unless your customers drink extra pure coffee they lose the subtle invigoration and might as well drink water. There are many ways of missing pure coffee; there is one sure way of getting it. Buy **Chase & Sanborn's** Coffee and refuse substitutes.

CHASE & SANBORN, Importers,
Montreal.

Dealers Who Handle Brushes, Brooms and Woodenware From These Factories

Satisfy their customers on quality as well as price. Our travellers are on the road with full lines of samples bearing the largest possible margin of profit to the dealer. If they have not reached you

Write us for 1902 Catalogue.
It Will Please You.

United Factories, Limited

Operating
Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.

Head Office, Toronto.

Corks

The rapid growth of our cork business has necessitated the establishment of a branch office in Toronto, to look after our Western business. This office is in charge of Mr. E. J. Murphy, and is located at 87 York Street. We manufacture and import every description of corks for all purposes. It will pay intending purchasers to secure our quotations before placing their orders.

S. H. EWING & SONS,

96 King Street, MONTREAL.

Telephone Bell Main 65.
Merchants 522.

Telephone orders have prompt attention.

87 York Street, TORONTO.

Telephone Main 204.

very little English is received; in Canadian fine salt, the outlook is for a large season's business. In large bags this has taken the place of the English factory filled in small package. Bags in barrels take the place of the box salt, owing to the price of the latter. Quotations follow: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

OILS.—In burning oils the low prices continue. There are still large sales, though the season of largest demand is over. In lubricating oils, a very large business for spring is being booked. Prices are unchanged. Paint oils show a better movement, and the price is quite firm at the advance. The stock of cod oil held is light and higher prices are expected.

CANNED GOODS.—Prices in vegetables are a little firmer. This is, perhaps, more noticeable in tomatoes. These goods are being sold too close. In fruits there is improved inquiry. Strawberries are rather scarce and rather higher figures are expected. Peaches are firmer. There is quite an inquiry for two's. Gallon apples are firm. Salmon have just a fair sale. Lobsters show little improvement. Meats have more attention, but holders have failed to take advantage of the higher market. Domestic fish have a steady sale. Sardines are in good supply. Haddies are scarce.

GREEN FRUITS.—The past week has seen bananas more plentiful and cheaper than ever before at this season, the arrival of the direct Jamaica boat being the cause. Days of her arrival are likely to

be so marked in future, as any ripe fruit must be sold at once. Lemons are still very low. Retail grocers are selling two dozen for 25c., but higher prices are expected. In oranges, Valencias have the trade and the stock is very nice. The market is rather higher, but the price is still low. Some Jamaicas and Californians are offered. Cranberries are very high and the sale light. Apples have but little attention. For best stock high prices are asked.

DRIED FRUITS.—There is just a fair business. Prunes are still low and show a fair sale. A car of seeded raisins, expected for some weeks, has arrived. As the market is now much higher, these goods will show a nice profit. The stock of raisins is light. Higher prices are asked all around. Currants are firmly held; the sale is for cleaned. Dates are firm at the advance. Figs are dull. The market is quite bare of peels. Nuts are unchanged. Prunes are quite high. Evaporated apples are high, but it seems they are lower than some western prices quoted.

DAIRY PRODUCE.—In butter, the market is over-supplied, much of that received being of very indifferent quality. Where the butter is nice stock, good prices are easily obtained. In eggs, the supply has been light and prices have kept high. Some western stock has been offered. Lower prices are looked for. Cheese have but a light business and no large stocks are held. Small cheese are in demand.

SUGAR.—There is a large sale, but the low prices continue. Granulated, owing to the low price and also on account of the quantity of yellow offered being of indifferent quality, has much the larger sale.

MOLASSES.—The first cargo of Porto Rico has arrived; two further cargoes are shortly expected. Prices are low and are likely to remain so, there being much competition. In Barbados, a little new

has also been received, and prices are low. The sale is for Porto Rico. The first shipment is just one week earlier than last season. Last year direct shipments were received at St. Stephen, Moncton, and Fredericton. It is doubtful, considering the continued low prices and strong competition, if outside lots are imported this year.

FISH.—There is a fairly active sale. Fresh fish are quite scarce, particularly haddock. There are fair receipts of halibut, and a few Gaspereaux have been offered. In dry codfish prices are rather higher. Pollock is unchanged. Pickled fish is dull and without change. Finnan haddies are held firm, and shipments continue large. Smoked herring continue very low. Quotations are: Haddies, 6 to 6½c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, \$1.60 to \$1.70 per 100 lb.; pickled herring, \$2.00 to \$2.10 per ½ bbl.; Canso herring, \$5.75 per bbl.; kippered herring, \$1 per box; Shelburne, \$2.50 per ½ bbl.; dry cod, \$3.95 to \$4.

FLOUR, FEED AND MEAL.—In flour, trade is dull. Prices are unchanged. Feed is very scarce. In oatmeal, business is quiet. There is some range in price, and the market seems rather easier. Oats are quite firm. In cornmeal the price is lower. There is a large sale. Beans have some inquiry, but prices are easy. Barley continues high. Blue peas are very scarce. Seed are again high this year. We quote as follows: Manitoba flour, \$4.65 to \$4.75; best Ontario, \$4 to \$4.10; medium, \$3.60 to \$3.80; oatmeal, \$5.30 to \$5.40; cornmeal, \$3.05 to \$3.10; middlings, \$26 to \$28; oats, 52 to 54c.; handpicked beans, \$1.50 to \$1.60; prime, \$1.40 to \$1.50; yellow eye beans, \$2.80 to \$3; split peas, \$4.85 to \$5; barley, \$4.70 to \$4.75; hay, \$12 to \$14.

ST. JOHN NOTES.

The St. John Board of Trade is very active at present. At their last meeting

The best selling tea in Canada today is
Blue Ribbon Ceylon

packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

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fifteen new members were elected. There will be further additions at the next meeting. A strong delegation has been to Ottawa during the past week in the interests of our port.

The F. W. Fearman Co., of Hamilton, are offering a fancy cream cheese in glass jars.

A. S. Bowman, representing The Simcoe Canning Co., has instructions to advance tomatoes to 95c.

Mr. Saunders, representing Armour & Co., Chicago, was in the city during the past week. Mr. Saunders is manager of the Calais branch.

Geo. E. Barbour received last week the first cargo of Porto Rico molasses to arrive this season. He was also the first importer to receive a cargo last year.

The Grocer records with deep regret the death of Mr. F. P. Reid, of F. P. Reid & Co., wholesale grocers, Moncton. Mr. Reid was one of the young and successful men of the Province.

MANITOBA MARKETS.

WINNIPEG, March 8, 1902.

BUSINESS for the week has shown good volume, and is, in fact, steadily increasing. There have, however, been very few changes in price and little that can be termed news.

CANNED GOODS—The situation in canned goods is firm. The demand for canned fruits is more active, as the housewives' home supplies are being exhausted, and there is also a keener demand for vegetables. Tomatoes have been advanced by some of the houses here to \$2.40 per case, and these houses claim the advance has not diminished their sales. On the other hand, one or two houses are clinging to the price of \$2.30 to \$2.35. No change of price is quoted in any other line.

SUGARS—The week shows another decline in both granulated and yellows. Granulated is now quoted at \$4.75 and yellow at \$4.05. The market is unsteady and unsatisfactory.

SYRUPS—The demand is light, and prices are firm at the last advance quoted. Extra bright is quoted at 3 to 3½c., and glucose at 3½ to 3¾c.

EVAPORATED AND DRIED FRUITS—The demand for currants and raisins is fair and prices are firm and advancing. It is a little difficult to quote accurately, as merchants in Winnipeg thought it best to not put on the whole advance warranted by primary markets at once and are adding it gradually a half cent at a time. There is no doubt, however, that they will be obliged to advance the balance of their stocks the full amount of the outside markets, as there is not stock in Winnipeg to carry the trade through until new goods are received and purchases cannot now be made at the price present stocks were bought at. In evaporated fruits, prices have been ad

A Reputation

has only two uses: it may be

Lived Upon or Lived up to.

Clark's Meats

have a reputation that is being lived up to and constantly improved as well.

SOLD BY GROCERS EVERYWHERE.

EPPS'S

GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax.

In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

ORANGES and LEMONS,
BANANAS, CRANBERRIES,
CALIFORNIAN CELERY
and CAULIFLOWER.

FINNAN HADDIES,
YARMOUTH BLOATERS,
FRESH SEA HERRINGS,
SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

In the Soup



CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., TORONTO

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.



**ARTISTIC SHOW CARDS
and HOW TO WRITE THEM.**

A full course of instruction by mail for Merchants, Window Trimmers and Clerks.

My Book of Instruction at \$1.00 has constantly grown in patronage and public favor, and is now recognized as the **Fountain Head** for practical instructions on rapid sign, show card and ticket lettering. It will teach you—write.

W. EDWARDS, 423½ Yonge St., Toronto, Ont. Dept. R.

vanced during the week. Choice apricots are worth 14c.; standards, 13 to 13½c.; peaches, 10½ to 11c.; pears, 10½c. Prunes are remarkably firm and run from 5½c. for the smaller to 12½c. for the larger sizes. Pitted plums are also firm at 9 to 11c., according to grade. Cooking figs have advanced sharply, and are now quoted at 5½c. in tapnets. The demand for these figs has been very good this winter, probably owing to the high price of apples. Evaporated apples are firm at 11c. and dried in good demand at 8c.

FISH—There is a fair demand for all kinds of fish, both cured and frozen, but prices are unchanged.

GREEN FRUITS—This is a slow and somewhat barren market, though some signs of improvement are visible. Lemons are showing a tendency to drop, but are not actually quoted lower. The best are still quoted at \$5.25. Cranberries are off the market for the season. Oranges are in fair demand, and prices are firm at the last quotations, being \$4 to \$4.50, according to sizes. Apples remain at \$6.50 for the best stock. These are the only lines of fruit moving at present.

BUTTER—Matters have not improved during the week. A few straggling shipments of fresh and sweet dairy have come to hand, but they have been few and far between, and were snapped up almost before they got on the market. The supply of fresh table butter has rarely been so low as at the present. As to prices, fresh made commands almost any kind of a fancy price. Demand for inferior grades is very slow.

CHEESE—The market is bare at the present time, and Winnipeg firms are negotiating for the shipment of a car from Montreal to meet present requirements of the Manitoba trade. Comment is surely unnecessary.

EGGS—Manitoba hens are evidently trying to break the record. The market at the present moment is actually glutted with fresh eggs, and the price is down to 16c. again. The shipments east, which lasted for a few days, have ceased, as the Eastern Provinces have now almost as plentiful a supply as Manitoba. The season is now so far advanced it is not likely that high prices will prevail again before next winter, unless some utterly unforeseen event should occur.

VEGETABLES—Potatoes in carlots are a little firmer, being again quoted at 30c. Other lines of vegetables are in limited demand and without change of price. Practically all the celery at present on the market is from California.

FLOUR—Winnipeg millers report a larger trade than usual in Manitoba. In other years the Provincial trade outside of the city has to a great extent been in the hands

of the smaller local mills. This season, however, the increase of population has been such that the large city mills have found room for a much larger quantity of their flour than usual, while all country mills have been busy. There is considerable export trade going on also, but prices are such that millers are finding little, if any, profit in it. So far as can be ascertained, however, all mills throughout the country are running full capacity, and no heavy stocks in store are reported. Prices for the week are without change. Ogilvie's Hungarian Patent, \$2.00; Glenora Patent, \$1.85; Alberta, \$1.65; Manitoba, \$1.45; Imperial XXXX, \$1.25; Nestor, \$1.15; Lake of the Woods Milling Company Five Roses, \$2.00; Red Patent, \$1.85; Medora, \$1.65; XXXX, \$1.25; Hudson Bay Hungarian Patent, \$2.00; Strong Bakers', \$1.85; Leader, \$1.50; XXXX, \$1.25; Gladstone Sweet Home Hungarian, \$2.00; Home Rule, \$1.85; Headingly Hungarian Patent, \$2.00; Favorite Family Patent, \$1.70; Strong Bakers', \$1.60; Pansy, \$1.25.

GROUND FEED—The demand is only fair, though probably slightly better than it was two weeks ago. Prices are without change for the present week. Oat chop, \$26; oat and barley chop, \$24.50; barley chop, \$22. Oil cake in limited demand at \$27 per ton.

MILL FEED—A very quiet market all week with limited export demand and a fair demand locally. Prices are without change, \$14.50 for bran and \$16.50 for shorts.

CEREALS—Steady but not large consumptive demand, and a very small amount of export trade has marked the week. Prices have remained firm and without change of any kind: Rolled oats, 80s, \$2.40; 40s, \$1.20; 20s, 6c.; granulated and standard oatmeal, \$2.75; cornmeal, \$1.90; split peas, \$2.85; pot barley, \$2.45; pearl barley, \$3.65; white beans, \$1.80.

KNOWN ALL OVER GREATER BRITAIN.

The enormous growth of the three factories: Boeckh's Toronto factory, Bryan's London factory and Cane's Newmarket factory, now recognized as The United Factories, has brought them into prominence all over the British possessions. This company is well known as the leading brush, broom and woodenware manufacturers of Canada. Their reputation for turning out first class goods is an enviable record, and Canadians should feel proud in knowing that they have a factory of this nature that not only competes with the world on high-grade staple goods, but gives the dealer the very widest margin of profit

and offers the consumer reliable home-manufactured goods at the same price as inferior, flimsily-made foreign goods are being retailed at.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. Eckardt & Co. are offering canned fruits at low prices.

Wilson's fly pads will be advertised in 230 newspapers this season.

A. F. MacLaren Imperial Cheese Co., Limited, have just received a second car of "Aunt Jemima" pancake flour.

Warren Bros. & Co. are in receipt of a shipment of peach-nectarines, in 25 lb. boxes. This is a new line on this market.

The Eby, Blain Co., Limited, have just received a large shipment of new shelled walnuts, which they are quoting at special figures in case lots.

H. P. Eckardt & Co. report that repeat orders are coming in fast for "Eureka" brand maple syrup.

The Eby, Blain Co., Limited, are offering a new style package in their "Anchor" marmalade. It is put up in a quart gem jar, and, at the price, is said to be a popular seller.

CANADIAN AGENCIES WANTED BY AN ENGLISH HOUSE.

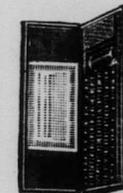
A reliable London Importer and Commission Agent desires to get in touch with Canadian exporters of lines suitable to the general grocery trades, with a view of becoming English representative of Canadian houses, canned goods, jams, jellies, etc., being amongst the lines especially desired. Highest references and guarantees.

E. W. Hughes, 24 Bartlett's Buildings, Holborn Circus, E.C., London.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry. Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL



BERNARD CAIRNS Leader in RUBBER STAMPS

SEALS, PRICE MARKERS, Etc.
10 King Street West, - TORONTO.
Awarded Diploma at Toronto
Exposition, 1901.

THE C. G. YOUNG CO. RUBBER STAMPS AND SUPPLIES

No. 1 Adelaide Street East - Toronto

READ THIS

NOW INTO STORE: —

EX STEAMER "CAMBROMAN," VIA PORTLAND:

100 gross Greenbank Chloride of Lime, ¼'s, ½'s and 1-lb. tins.

EX STEAMER "DOMINION," VIA PORTLAND:

200 gross Red Heart Lye, powdered, 8-oz. tins

25 gross " " 12-oz. "

175 gross Greenbank Solid Lye - 1-lb. "

Total, 500 gross, shipped by

The United Alkali Company, Limited, St. Helens, England.

SOLE AGENTS—

L. CHAPUT, FILS & CIE.

Wholesale Importers,

MONTREAL

DO YOU SELL OLIVES ?

If so, why not sell the best? We have every reason to believe that the Spanish Olives which we make a specialty of putting up are the best. Their popularity testifies to this fact. Different sized fruits. They're delicious. It will pay you to write for prices.

DO YOU SELL MUSHROOMS ?

We have just received 150 cases—different qualities.

DO YOU SELL SARDINES (SMALL FISH) ?

We have just received 400 cases, ¼-tins; also ½-tins of Rolland's and Martel's Sardines.

DO YOU SELL PRUNES ?

We have just received 300 cases, 28 lb., French Prunes, size 50, from the celebrated packers, James Viollett & Co., Bordeaux, France.

NO ORDER TOO SMALL.

CHOICEST GOODS AT BEST PRICES.

NO ORDER TOO LARGE.

Prompt Delivery Guaranteed. Write Us.

HENRI JONAS & CO.,

MONTREAL.

NOVA SCOTIA MARKETS.

Halifax, N.S., March 10, 1902.

DURING the past week the whole-sale grocery business has been in a fairly healthy condition, and has, if anything, been heavier in volume than past years. Orders for spring stocks are coming in in considerable quantities, and on account of the extremely mild season, much earlier—probably a month—than usual, the fishermen and lobstermen are fitting out, and this makes trade brisk in that particular line. The retail trade is comparatively dull, except for the usual city trade. This is accounted for by the fact of a late heavy rain which has broken up the roads and travelling—now on wheels—is heavy. The country merchants are not moving out much goods—neither are the farmers and producers sending in a great quantity of eggs, butter, and other commodities necessary in the retail trade.

The time has now come when the farmers and speculators in hay must either sell or hold over until another season. Unless there is some very remarkable change in the season, spring will open up a month earlier than usual, and hay and feeds will not be in so great demand. Dealers are still importing Quebec hay in two and three carload lots, some of which—not of the finest quality—has been sold at auction as low as \$11, and up to \$11.75. Notwithstanding this holders of Nova Scotian and New Brunswick hay are firm in their demands and are holding out for \$12 to \$13.50, according to quality. Another week or two may find a sudden break in these prices, with the possibility of considerable being held over. This, however, may be worked off at St. John, as there are five steamers already chartered to load hay there for South Africa. All depends on the ability of Quebec to supply this demand, as prices there seem to rule some \$3 less than in the Maritime Provinces.

The trade in flour is light and prices remain firm. In fact, there has been no change to speak of for the last two months. Hungarian Patent, Manitoba, is quoted at \$4.70 to \$4.80; Manitoba strong bakers, \$4.30 to \$4.40; 75 to 90 per cent. roller patents, from \$3.65 to \$4. Fairly good flour may be got as low as \$3.20 to \$3.30. The market for rolled oats and oatmeal is weak. The former is quoted at \$5.15 to \$5.20, and the latter at about similar figures. Canadian cornmeal is in fair demand at \$3.20 to \$3.30; Halifax ground at \$2.15 to \$2.20. Middlings and bran have been in good demand, the former at \$25.50 to \$26.50, and the latter at \$23 to \$24.50, according to quality and quantity sold.

The sugar market remains unchanged and is weak. Prices quoted are: Granulated XXX, \$4.05; Austrian, \$3.95; bright yellow, \$3.75; No. 1 yellow, \$3.45. The regular spring demand has not commenced. The molasses market is fairly active, but heavy importations have not

yet commenced. Prices quoted are: Porto Rico, 32 to 33c.; Antigua, Trinidad, Barbados, New Orleans, 30c.; St. Kitts, 27c. The Porto Rican market is still firm, with a call of 4 to 5c. over last year's prices, but wholesalers anticipate that this advance will steady down to the ordinary level one when the full quantity of product is established and importations commence.

Fresh meats are in light supply but still equal to the demand. There have been considerable quantities of held frozen stock, but these are pretty well run down and the dealers are looking for the regular winter-fattened supply to come in. Fresh-killed pork is in the market in good supply and prices are quoted at 8 to 8½c. Butter, Canadian imported, now largely stocks the markets, but fresh-made creamery is scarce with prices firm and unchanged. More country butter is commencing to come in now, and the market will, no doubt, soon show a decline in prices. Eggs still remain at 20c. wholesale, for fresh laid, which is at least 5c. over the regular season price. This is accounted for by the fact that considerable quantities have been shipped from here to Montreal and to Sydney, from both of which places there have been many inquiries during the last two or three weeks. Dealers paid an expressage of 3c. per dozen and claim to have netted 5 cents.

The fish market still remains dull. There is considerable of last season's catch still to come in, but buyers are not anxious to take up more stock as the West-Indian market still remains extremely dull. Porto Rico is, however, said to be improving. Salmon, Nos. 1, 2 and 3 are quoted at \$12, \$9 and \$8 respectively. Mackerel, extras, Nos. 1, 2, 3 and 4, at \$14, \$12, \$10 and \$8 respectively. Bank cod, \$2.75 to \$3; Newfoundland, \$3.50 to \$4; Shore, \$3 to \$3.25; grocery, large, \$3 to \$3.25.

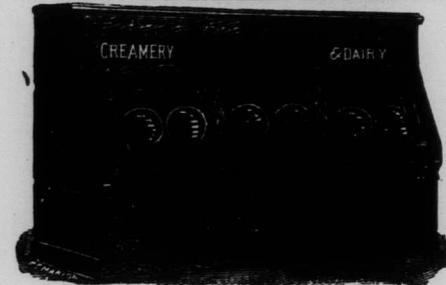
The fishermen are now fitting out for the spring fisheries and are in hopes of better luck than they have had through the winter season along the coast. The following notes, gleaned from various sources, may be of interest:—The steam trawlers Messenger and Harbinger both arrived at Yarmouth last Wednesday, but with very small fares. Lobsters, alive, per crate, bring \$25 in Boston. During the last year 4,911,375 lb. of fresh fish passed through Canso for Canadian and United States markets. The net fishermen at North Head, Grand Manan, are doing well this month back in herring, but can only obtain 25c. per 100 for frozen fish. The fishermen of the South Shore are preparing for the spring lobster fishing. The high price prevailing will encourage larger operations than in previous years. The schooner J. W. Cousins, of Digby, a week ago returned from Brown's Bank and landed the largest fare of haddock ever brought to that port. The weight of fish was 86,000 lb., valued at \$1,742.67, a pretty good record for two days' fishing. Only two or three small fares have arrived at Halifax during the past week of fresh fish. The schooner Frederick W. Day arrived at Yarmouth last week and reported having seen several large schools of mackerel 80 miles southeast of Five Fathom Bank lobster-bait. This is early in the season for mackerel.

R. C. H.

Include with first order from wholesale grocer
a trial lot of

H AND H
TRADE MARK

the unequalled cleaner. Steady growth, **seasonable**,
well advertised, and have letters daily from consumers.
34 Yonge Street, Toronto.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

MESSINA LEMONS

This season of colds and gripe makes big demand. We handle the finest stock procurable.

Oranges, Bananas, Grapes, Dates,
Figs, Nuts.

FISH FOR LENT.

Trout, in ½ bbls.; Oysters, Haddie,
Herrings, etc.

Write for our Weekly Price List.

WHITE & CO., TORONTO.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. &
Co.

82 Colborne St., TORONTO

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Everist*

Commission
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Fruit Importers
and Exporters.

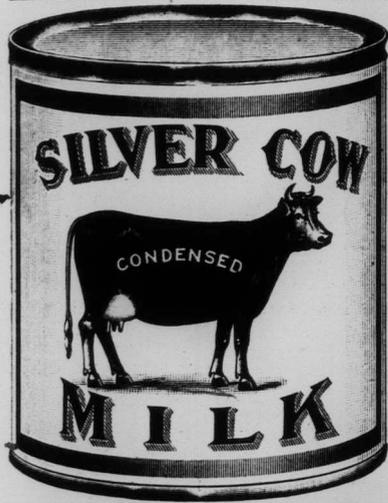
Canadian Apples
a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
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SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address,

St. Charles Condensing Co., Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.
ST. CHARLES, ILL., U.S.A.



The **THISTLE** Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.



IT WILL PAY

in the long run to closely examine the quality of the canned goods that you offer to your customers. They may not come back and tell you the quality did not suit—They are more apt to try someone else. **KENT BAKED BEANS** show best when the can is opened. They please the consumer. Delivered in 5-case lots, 90c. per doz.—Retail 10c.

THE KENT CANNING CO., Limited, CHATHAM, Ont.

TRAVELLERS' TAX IN P.E.I.

In the House of Commons, on Tuesday, the question of the imposition of a tax upon commercial travellers in Prince Edward Island was brought up by Mr. Kemp, who characterized the measure as illegal, and urged that the Minister of Justice should consider its constitutionality. Hon. Mr. Fitzpatrick replied that he had not looked into the question recently. But the Act had been allowed to go into force, and the courts were open to those who were affected by it, if they chose to apply to them. Mr. Farquharson, who was Premier of the Province when the Act passed, said it had not had the effect of keeping the commercial travellers from coming in, some 400 paying the tax every year. He entertained the opinion, judging from the sentiment of the people, that the tax was likely to remain in force. Mr. Hackett expressed the opinion that the tax was a disgrace to the Province. The people of the Island, when

they entered Confederation, hoped to sell their products in the other Provinces without having a tax placed upon them. Mr. Fielding regarded Mr. Kemp's statement, that the Act was illegal, as rather strong, and, although there might be no doubt about the wisdom of the tax, there was considerable doubt about the legality, which was an open question. Good lawyers were to be found who held that it was illegal, and other equally eminent men upheld its constitutionality. He did not justify the tax, but thought the question could only be determined by the courts. Mr. Clarke inquired whether the Department of Justice had given an opinion upon the legality of the Act. Mr. Fielding replied that the Act was allowed to go into force, but its legality had not been determined.

PERSONAL MENTION.

Mr. A. Snyder, of W. & A. Snyder, St. Jacob's, Ont., was in Toronto on Wednesday.

RETAIL CLERKS ORGANIZE.

ON Monday evening, March 10, there was a meeting of the Toronto Branch of the Retail Clerks' International Protective Association in Richmond Hall and officers were elected. This is a new organization, being a branch of the Retail Clerks' International Protective Association, and has for its object the regulation of the wages paid the clerks. It belongs to the same class of societies as the tailors' and the printers' unions. The association was put on a proper basis and 30 new members were enrolled. The officers elected are as follows: President, H. Brett; vice-presidents, J. O'Leary and D. D. Jones; secretary, V. R. Fisher; treasurer, W. J. Tanner; guardian, Charles Schlemmer; guide, P. McKendrick; press representative, E. Bowie.

On Thursday, March 20, they will be addressed by the President of the Association, J. K. Richardson.

A Good Reputation
A Good Past
A Good Present
A Good Future
The Canadian Grocer
Montreal and Toronto
And all over Canada
Once a week
Carries Lots of Advertising
Because
It pays Advertisers.

...THE...

CANADIAN GROCER
Montreal and Toronto.

Why Not Investigate

THE MERITS OF THE
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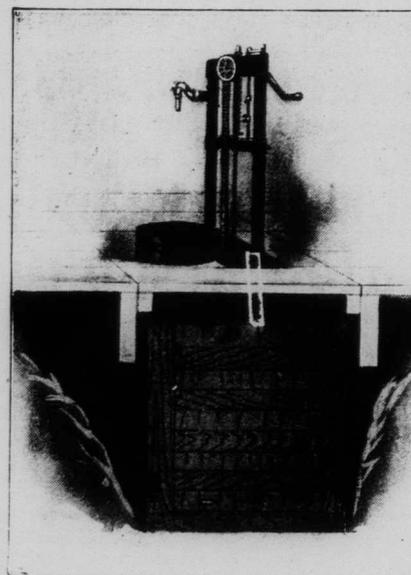
"New Century"

3 MEASURE
SELF
MEASURING

Oil Tank?

THERE ARE
100 REASONS 100
WHY YOU SHOULD.Space will not permit us to
enumerate them all and we
want an opportunity to tell
you all about it.WE CAN POINT OUT TO
YOU DEFINITELY**WHY IT WILL
PAY YOU.**

To Be Brief, It Will Pay You



UNDER THE FLOOR OUTFIT.

Because it will save you money.
Because it measures accurate Gallons, Half-Gallons and Quarts.
Because it gives the customer what he buys and no more.
Because it will prevent all waste and slop.
Because it will soon pay its cost and become a profit-earner.
Because the Bowser is the only All metal oil pump built.
Because it has the Anti-Drip nozzle.
Because it has the Dial Discharge Register.
Because it has the Double Float Indicator.
Because it has the Double Plungers.
Because it has Full Brass Cone Valves.
Because the tank is of Galvanized Steel.
Because it is the best oil outfit ever built.
Because it is sold under an absolute three years' guarantee.
Because its price is commensurate with its value.
Because you can have your oil tank in the store, under the floor,
or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO.
Factory, FORT WAYNE, Ind.

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RED ROSE TEA

Has become the most popular tea in the East, because it is

“GOOD TEA”

It is winning public favor in the West, because it is

“GOOD TEA”

The kind of tea people like.

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B., and TORONTO, ONT.**

**Creamery Roll and Tub Butter,
Cheese, Poultry, Beans, Potatoes,
Dried Apples, Eggs and Onions**

Wanted

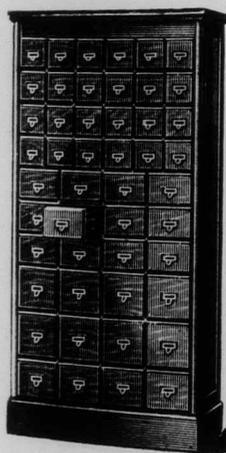
at once, and will pay highest price. F.O.B. ALSO all other kinds of produce wanted. Quote potatoes in carlots. If you want anything in any of these lines, wire or write for prices.

GEO. A. BOOTH, 46 Nicholas St., OTTAWA
c/o Fruit and Produce Exchange Bldg.

John MacKay, Bowmanville, Ont.
Manufacturer of **Established 1854.**
**POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED**
Send for Prices or Samples. **IN CAR LOTS**
Prompt Business.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolsley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.



SPECIAL ANNOUNCEMENT

We have adopted a new and stronger pull, either bronzed or nickel plated (at your choice) for **Bennett's Spice and Grocery Cabinet** and also improved it in other ways, but we sell them at the old prices. **Don't forget** this cabinet saves room and preserves stock from dust, dirt, mice and insects. In addition to our regular sizes, we make cabinets any size, to fit anywhere.

For prices and particulars send to

J. S. BENNETT,
Patentee and Mfr.,
15 Marion St., Toronto.

The most money back for your investment, the most value and quantity for your customer in selling

SILVER DUST SOAP POWDER

MADE IN CANADA BY . . .

SILVER DUST MFG. CO., - HAMILTON.

Coming Our Way



THE volume of trade that has been coming our way during the past few months is far beyond our expectations, and it is quite evident that the merchants are not slow to recognize and appreciate the values our travellers have to offer.

Judging from the quantity of orders that are coming in, we would like to include your name amongst our list of customers.

Let's have an inquiry from you, and don't forget a trial order for our celebrated "FERNDALE" package tea.



THE R. & J. H. SIMPSON CO.,

Tea Importers and Wholesale Grocers.

Guelph, Ont.

Try the "Imperial" Brand

- OF -

**Peaches, Pears, Apples,
Corn, Tomatoes, etc.**

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, \$2.11.)

Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

E. W. GILLETT COMPANY

Limited
TORONTO, ONT.

Capital \$300,000, fully subscribed.

AN ALL-CANADIAN COMPANY.

Stockholders are composed of leading WHOLESALE and RETAIL merchants of the Dominion.

The business of **E. W. Gillett, Toronto**, will be turned over to this Company in about a month.

Notwithstanding the misleading statements made by would-be competitors this Company will do a larger business than before incorporation, and prove satisfactory in every way to stockholders.

Gillett's Goods are the Best

and every merchant should be on his guard and decline to handle the numerous cheap and inferior articles offered by imitators, most of which are infringements on goods we manufacture.

All malicious statements to the contrary, **GILLETT'S GOODS** are, and have been, **MADE IN CANADA** during the past **16 YEARS**, and every man and woman in our factory and office, as well as each representative on the road, is a **LOYAL BRITISH SUBJECT**.

Imperial Baking Powder,
Gillett's Perfumed Lye,
Magic Baking Powder,
Gillett's Caustic Soda,
Cream Yeast Cakes,

Royal Yeast Cakes,
Gillett's Washing Crystal,
Gillett's Cream Tartar,
Gillett's Flavoring Extracts,
Etc., Etc.

ALL

merchants handling Groceries are cordially invited to call at our factory, 32-34 Front St. West, Toronto, and inspect same. We will be pleased to show you where

THE BEST GOODS IN CANADA are made.

COME.



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Enterprise

RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers: Send for our special offer.

ENTERPRISE SPECIALTY CO.,
83 Bay Street, TORONTO.



The Cranston Trade Due Bills Make a Credit Business Easy.

How Used?

The merchant who has customers to whom he has been granting credit for the fortnight or month, charging up each item, or entering in pass books, whether the amount be one cent or fifty, making out statements and making settlement when Pay Day comes, and having the ANNOYANCE OF DISPUTED ACCOUNTS, the LOSSES caused by FORGETTING TO MAKE CHARGES WHEN extremely BUSY, etc., simply issues to his customer Due Bills, cash, covering the amount such customer will probably want credit for, say \$5.00, \$8.00, or \$10.00, etc., for fortnight or month, and charging this in one single item, and when pay day comes his customer settles this amount by cash and Due Bills on hand or by giving an attractive discount you get cash in advance, thus both are benefited. In the meantime the Due Bills are used by the customer in buying supplies, paying for purchases same as paying cash. Merchants using them would not go back to booking accounts or pass books again.

SEND FOR PRICE LIST AND SAMPLES.

J. K. CRANSTON, - - - GALT



The "Toledo" is the only
**Automatic Springless
Computing Scale Extant**

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

SOUTH AFRICAN MARKETS.

ROBERT CROOKS & CO., Stock Exchange Building, MONTREAL.

GENERAL IMPORTING AND EXPORTING MERCHANTS.

HAVE THEIR OWN OFFICES ESTABLISHED AT

CAPE TOWN, PORT ELIZABETH, DURBAN, JOHANNESBURG, } SOUTH AFRICA.

CORRESPONDENCE AND CONSIGNMENTS SOLICITED.

LIVERPOOL, LONDON, } England.

NEW YORK, CHICAGO, } U.S.A.

"Superior Breakfast Cream" — Makes the most delicious breakfast porridge, dinner puddings and desserts.

(CEREAL)

"Superior Gluten Flour" — Makes life worth living to those troubled with impaired digestion, dyspepsia, or diabetes.

HAVE YOU GOT THESE TWO NATURAL FOOD PRODUCTS IN STOCK?

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C.

JOSEPH CARMAN, Winnipeg, Man.

CHAS. E. MACMICHAEL, St. John, N.B.

You cannot afford to be indifferent in your choice of

OFFICE STATIONERY.

Use "Windsor Mills" paper for letter heads and envelopes, and Burmese Linen Ledger for your blank books, and you have made a choice that meets the approval of the best business offices.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

DON'T ALLOW

the chance passer-by to occupy your telephone line any more than you would allow him to block the entrance to your store. When you do allow it, others must be told your

"LINE'S BUSY"

PUBLIC TELEPHONE STATIONS ARE FOR THIS CLASS OF BUSINESS.

THE BELL TELEPHONE CO., OF CANADA

GIBSON ARNOLDI & CO.

BARRISTERS, SOLICITORS, NOTARIES PUBLIC, Etc.

9 Toronto St., Toronto.

CAPITAL FURNISHED TO AID INDUSTRIAL CONCERNS.

Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.

GENERAL COMMERCIAL SOLICITORS.

THE PROVISION TRADE.

The Markets—Value of Farm Animals in the States—Miscellaneous Notes.

VALUE OF FARM ANIMALS IN THE STATES.

AFTER an investigation of the entire field, Live Stock Interests reaches the conclusion that "the average price of every class of farm animals, except hogs, is lower than a year ago. If this condition prevailed only in those States where grain and forage crops were last year largely a failure, it might be attributed to local conditions, but such is not the case. In every State the decline is notable and more or less uniform. Part of this is, of course, due to the high price of feeding materials and forced sale of farm stock in some districts. But there is some indication at least that the upward trend of live stock values, which has been a marked feature of our animal reports for several years, is over." In number, it is estimated that hogs in the United States decreased last year from 50,740,000 to 46,612,000, while sheep increased from 41,507,000 to 41,724,000. In value, the farm stock of the United States at the opening of the two years is figured out as follows:

	1902.	1901.	Decrease.
Horses.....	\$1,031,640,000	\$1,044,624,000	\$ 12,984,000
Mules.....	209,908,000	210,275,000	367,000
Cows.....	539,225,000	562,801,000	23,576,000
Cattle.....	1,058,005,000	1,167,927,000	109,922,000
Hogs.....	298,805,000	268,922,000	29,883,000
Sheep.....	114,756,000	126,596,000	11,840,000
Totals.....	\$3,252,339,000	\$3,378,145,000	\$125,806,000

THE PROVISION MARKETS.

TORONTO.

Dressed hogs all round are 25c. per 100 lb. lower than last week, owing to a falling off in the demand. Western hogs are now worth \$7.25 to \$7.50 per 100 lb. and Northern \$7.50 to \$7.75, and the market has a downward tendency. The receipts of dressed hogs on the local market have been fair, but there are few buyers. The other lines remain about the same. We quote: Dressed hogs, \$7.50 to \$7.75; beef carcasses, \$5.75 to \$7 per 100 lb.; hind quarters, \$6.50 to \$7.50 per 100 lb.; front quarters, \$4.75 to \$5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, \$6.00, glihts, \$5.75 per 100 lb., and thick fats, \$5.50 to \$5.75; choice export cattle bring \$4.75 to \$5.50 per 100 lb.; lights sell at \$4 to \$4.50.

There is a fair demand for cured provisions, keeping the prices steady. Lard is moving moderately, and the prices are unchanged. We quote: Long clear bacon, 10 to 10½c.; smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian

heavy mess pork, \$20.50 to \$21; short cut, \$22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The provision market continues steady, with an increased demand for the Easter trade. Most of the business passing is in smoked meats, in which packers report a fairly active trade. Deliveries of dressed hogs have been light, but there is sufficient to supply the demand, as the majority of winter packers here have suspended operations for the season. Mess pork is in very light demand. Hog products are moving well, and compound lard is in good demand. We quote: Heavy Canadian short cut mess pork, \$21 to \$21.50; Chicago clear pork, \$22.50 for heavy and \$22.25 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.30 to \$2.35 per pail; refined lard compound (Fairbank's); \$2.05 for 1 to 24 pails; \$2.03 for 25 to 49 pails; \$2.02 for 50 pails and over. Snow White and Globe compound, \$1.75 per pail; Cottolene, 10½c. for 20-lb. pails, and 10½c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In barrelled goods, such as pork and beef, sales are very light. While there is no change in prices, the market seems hardly as firm. In fresh beef, while sales are large, business is not quite as active. Prices are unchanged. Receipts of round hogs continue small, but market is hardly as firm. In smoked meats, the high prices have very much affected sales. Lard continues hardly as firm, but high prices rule. We quote as follows: American clear pork, \$22 to \$23; domestic mess pork, \$21; plate beef, Canadian, \$13.50 to \$14; mess pork, American, \$21.50; plate beef, American, \$14.50 to \$15; fresh beef, 6 to 8½c.; round hogs, 7½ to 8½c.; pure lard, tubs, 12½c.; pure lard, pails, 12¾c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard compound, Fairbank's, tubs, 10¾c.; pails, 10½c.

WINNIPEG.

BUTCHERS' CATTLE—The number coming in during the week has been even smaller than that of last week, and there is no promise of early improvement. The only satisfactory point in the situation is the good condition of the range cattle being received. On the other hand, Manitoba stock is much

of it unsatisfactory, owing to carelessness in letting the cattle run too much during the winter. Prices are firm, and show a tendency to further advancement; 4¾c. off the cars here has been paid for all the best grades coming this week. Inferior stock bring from 3½ to 4¼c.

SHEEP—Another week has passed without any offerings.

VEAL CALVES—None have been received from outside points, and none have so far offered. The few reaching the city are from dairy farms in the immediate vicinity, and in most cases are underfed.

HOGS—Receipts have been light for the week, probably not more than 350, all told, reaching the city, and many of these were not strictly bacon hogs. The few choice bacon hogs have brought 6¼c., but the majority have sold at 6c. and under.

BEEF—Demand is good and the supply short. Prices are firm and show a tendency to still further advance. Best city dressed 7¾, country dressed 6½ to 7c.

VEAL—A few carcasses are coming in from the neighborhood of Winnipeg. The veal is poorly fed and thin. Prices run from 7½ to 8½c.

MUTTON—Ontario frozen the only mutton offering. Demand is light. Prices are unchanged, being 7c. for sheep and 8 for lambs.

DRESSED HOGS—Offerings have been small all week. Prices are unchanged at 7½c.

POULTRY—Offerings of fresh killed show a slight increase, but the quality is poor.

CURED MEATS—Market is firm, with a fair demand and no change of prices. Hams, sugar-cured and smoked, 13¾c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies, 14c.; backs, 13½c.; spiced rolls, 11¼c.; dry salt long clear, 11½c.; shoulders, 9½c.; smoked long clear, 12c.; backs, 12c.

LARD—There has been a sharp advance in lard and the demand is active. Lard in tierces is now quoted at 12¼c.; 50 lb. pails, \$6.25; 20-lb. pails, \$2.60; American ditto, \$2.65; 10 lb. tins in cases, \$7.80; 5-lb. tins in cases, \$7.90; 3-lb. tins in cases, \$7.95.

PROVISION NOTES.

J. Parker, jr., butcher, Victoria, B.C., is out of business.

Forest & Rochon, butchers, Montreal, have dissolved.

N. E. McKinnon, butcher, Parkhill, Ont., has sold out to John Cathro.

N. P. McIntyre, butcher, Pilot Mound, Man., has sold out to Chalmers & Wilson.

E. C. Plummer & Co., sausage manufacturers, Montreal, have dissolved, and Ovila Toupin has registered as continuing.

Established 1873.

FOR YOUR...

EASTER TRADE

our "Maple Leaf" Brand

SMOKED MEATS

will give perfect satisfaction. Order early.

D. GUNN, BROTHERS & CO.

PORK PACKERS

76-78-80 Front St. E., TORONTO, ONT.

Easter will soon be here and
smoked meats will be in demand.

Satisfy your customers with



AND



A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

CREAM



CHEESE

**Delicious Flavor!
Fast Seller!**

**Attractive Package!
Retail at 10 cents!**

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.

TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.



There are
no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO.,
Limited
Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something
superior in this line---mild
and full flavored. Meets the
requirements of the most
exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.

TORONTO, ONT.

EXTENSIVE COLD-STORAGE SYSTEM.

An extensive cold-storage system is being installed by Alex. Manning in the premises on Front and Colborne streets, Toronto, occupied by D. Gunn, Brothers & Co.; The Wm. Ryan Co., Limited; Fox Bros.; J. A. McLean; Rutherford, Marshall & Co.; White & Co. and James E. Baillie. The British-Linde system has been adopted. With a capacity of 80 tons, the plant will be duplicate throughout. There will be two 125-horse-power boilers, two 75-horse-power engines, two brine pumps, two brine coolers and two section automatic condensers.

All the piping will be arranged in sections, thus enabling the tenant to have control of the temperature of his own rooms. The engineer will be able to control the temperature of the brine coolers only. The ammonia for the condensers will not be carried beyond the engine room. The brine will be made with chloride of calcium. There will be a separate boiler and engine room, and all parts of the system will be so arranged that, in case of a breakdown, the part disabled can be shut off and the auxiliary section used.

The plant will be placed in the Colborne street section, and the refrigerating power will be carried across the lane to supply all the buildings in the Front street part.

The new buildings will be quite extensive. There will be four-storey additions to the rear of 75, 77 and 79 Colborne street and a two-storey addition to the rear of 73 Colborne street. In front of 75, 77 and 79 Colborne street a one storey addition is to be built, and one of three storeys added to 76 Front street. There will also be other alterations to 62 and 70 Front street.

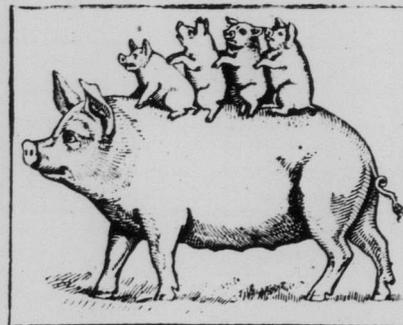
The cost of this plant will be between \$40,000 and \$50,000, and it is expected to have part of it in running order by May 15. In preparing plans for this system, Mr. Manning has gone to much expense, and Mr. J. A. Harvey, the architect, has been on a trip to Montreal, Chicago and other centres investigating the systems in use in those places. The power and other necessities will be supplied to the tenants at cost, and everything will be thoroughly up to date and complete.

EATING WITH THE EYES.

The appearance of the retail market has more to do with trade, and consequently success, than many butchers seem to appreciate. It is one thing to keep on hand and sell good meats, and another thing to impress the fact that the meats are really good upon the customers by their appearance. Just, for example, take a choice joint and throw it promiscuously with a lot

COWAN'S A POINTER ON PURITY.**COCOA** Hygienic and Perfection.**CHOCOLATE** Queen's Dessert, Royal Navy and Perfection.**CAKE ICINGS** Chocolate, Pink, Lemon Color and White.**CONFECTIONS** Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

LARD
that is
PURE
IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

From 3-lb. Tins up.

Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

**"L. & S." and
"Imperial"**

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market.
They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

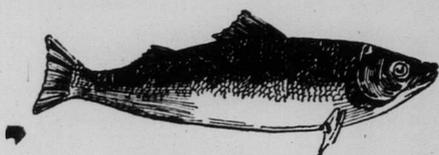
Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

- ALSO -

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

FOR LENT



FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.,

The Market. **TORONTO.**
Established 1852.

TANGLEFOOT SEALED STICKY FLY PAPER



Stop the fly in his mid career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.
LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

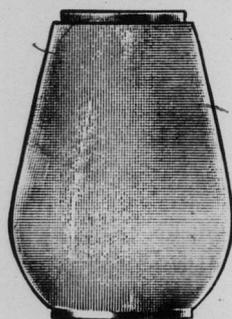
We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
Canned Goods. **TORONTO**

Correspondence Solicited.

"VICTOR" Brand

MARASCHINO CHERRIES.

Pints and Quarts. Fancy Stock.

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Provisions that are most subject to getting rancid are generally those that are most impure. Fairbank's

BOAR'S HEAD
brand of **REFINED LARD COMPOUND**

will keep under the same conditions fully twice as long as hog lard. The oxygen of the atmosphere attacks where there is the least resistance. The more pure an article is the less subject it is to this atmospheric influence, which very plainly argues why **Fairbank's Boar's Head Brand of Refined Lard Compound** is purer and more wholesome than hog fat. Then, too, it costs less.



Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

of trimmings, bones and fat, partly concealing the joint. Dig this out when a customer asks you for a good piece of meat, just the thing that might sell that particular piece, and present it to madam. Notice and observe the frown and the refusal to accept it. Then take from the white marble, where the meats are in orderly, neat and trim condition, a similar joint and present that for approval. The latter will be chosen every time, even though it may be that the meat selected is really not so good as the covered joint. Many people, as the saying is, "eat with their eyes," and this fact, if it may be so called, should be constantly remembered.

Appearances count for a great deal, more so in the line of food than in any other.

Have a system of order and neatness applied to the whole shop, from floor to ceiling, and the increase in trade will fully repay for little extra exertion and expense it may call for. It is not necessary to make good meat look poor, but to make it, in a measure, speak for itself. While, naturally, few butchers keep poor meat, such slack methods and untidy appearance cause it to look far worse than it really is.

There are many points about the retail shop which, small in themselves, mean to those who are not used to slackness, a great deal. Keep yourself, your clerks and your establishment in good order, and the customers can then relish "eating with their eyes."—National Provisioner.

PICKLED BEEF.

What is the process of pickling beef? I am one of your old readers, and will feel favored by a prompt reply.

To one gallon of water take a pound and a half of salt, half a pound of sugar, half an ounce each of saltpetre and potash; boil together until all the scum rises and is skimmed off. Pour into a tub to cool, and when cold pour over the beef, which must be well covered with pickle, and should not be put down for at least two days after killing, during which time it should be slightly sprinkled with saltpetre, which removes the surface blood, and may be wiped off, leaving the meat dry and clean.—Butchers' Advocate.

DAILY RECORD OF PROFITS.

At a recent meeting of merchants the question was asked: "How can you tell how much you make each day as a merchant?"

One of those present in reply said that he keeps a cash book and puts down every sale, at the same time putting down the cost in another column. At night the difference between the two columns shows the profit.

TEA BLENDING.

THE following, which may be of interest to our readers, is from Chambers' Journal:

Tea blending is a process that affords great benefit to purchasers, as it enables them to purchase teas which are superior in strength and flavor in preference to a plain, unmixed tea which would cost quite as much. This is effected by using strong Indian teas and the flavory and less pungent teas of Ceylon, and occasionally those of China and Java, which are principally used for cheapening purposes.

It is also ordinarily of material benefit to the ordinary retail trader, as it obviates the necessity of separate purchases of those varieties which would be used in a blend, and in outlying country districts it is often difficult for a retailer to buy all that he requires, for there are times when the market is rather bare of certain qualities. If, however, he is in the habit of buying blended teas from a wholesale house of good standing, he may rely on almost absolute uniformity of quality and flavor. Nothing damages a tea trade more than changing the flavor of the tea sold, even when better qualities are substituted, as people get used to the tea sold by a particular trader, and their palates recognize and prefer it to any other.

Before the retailer could readily purchase blended teas his outlay was considerable, for he had to buy stocks and to pay duty, so that he often held a stock of teas which took him many months to sell and locked up his capital, but at the present time he can satisfy requirements by making weekly purchases of blended teas from a wholesale firm. By this means, both the average tea retailer and the public benefit, as a rule, the trader by economizing capital and the purchaser by the chance that he will obtain better teas. The teas blended by the wholesale house are kept with extreme care in a dry warehouse, so that they come to the consumer in the best possible condition, whereas the retailer often had to stock his tea in damp rooms and in warehouses where spices and such articles as sugar and other groceries were kept, and contact with these was often calculated to damage the quality of the tea very materially, as tea, being highly roasted, readily absorbs the flavor of articles stored in its vicinity. Consequently, within the last 10 years, the trade in blended tea has much developed, and, although some of the country dealers, from a feeling which, in the majority of cases, seems somewhat akin to false pride, prefer to blend their own teas, the purchase of blended teas by the retailer from a

wholesale house is generally acknowledged to be advantageous to all parties.

NOVA SCOTIA TOURIST ASSOCIATION.

The annual meeting of the Nova Scotia Tourist Association was held at the Board of Trade Rooms, Halifax, last week, when the following executive was elected: G. S. Campbell, G. E. Faulkner, I. C. Stewart, F. G. J. Comeau, F. S. West, H. L. Chipman, W. E. Hebb, C. R. Hoben, W. E. Thompson, Ald. MacIlreith, Alex. McNeil, LL B., A. F. Macdonald, W. R. McCurdy, T. J. Egan, J. W. Vidito, F. P. Hayden, J. Frank Colwell.

The annual report reviewed the history of the Association since its formation in 1898, and then went on to describe last year's work. They had distributed 20,000 copies of their booklet in 1901, and every Monday morning had issued a small leaflet entitled, "What is going on in Halifax." The report dealt with the methods of advertising Halifax at the Pan-American Exposition, the organization of various other associations throughout the Province, the establishment of the Bureau of Information and the Lodging Bureau at Halifax, the illustrated lectures about that city, and the visit of the Canadian Press Association.

The financial report of the Association showed a balance of \$169.97 in the treasury.

THE FORT WILLIAM ELEVATORS.

The elevator capacity of the Canadian Pacific Railway at Fort William, Ont., will be increased from 5,500,000 bushels to 8,000,000 or 9,000,000. These proposed extensions involve an expenditure of nearly \$1,000,000. The alterations will comprise the doubling of the large 1,500,000-bushel elevator built by The Weber Company, provisions for which were made at the time it was erected, and the construction of a 2,000,000-bushel elevator between the two existing wooden ones. The steelwork of these will be built within a year.

Mr. Weber, of The Weber Elevator Co., Buffalo, N. Y., and his two engineers, Messrs. Nephers and Wait, are at present in Montreal conferring with the general manager of the C.P.R. and Mr. Vautlet, chief engineer.

THE PACKER OF RED ROSE TEA.

Mr. T. H. Estabrooks, St. John, N.B., packer of "Red Rose" tea spent a few days in Toronto this week, leaving for Ottawa on Tuesday. Business is the sole object of his visit west. To THE CANADIAN GROCER he said that his business in the west was developing better even than he had anticipated it would.

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Eggs and Butter

IN GOOD DEMAND

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

**Lard, Cheese,
Jam, and Cooked
Prepared Ham**

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S



They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

TELEPHONE: MAIN 2927

CABLE ADDRESS: "TIMA"

The International Mercantile

Agency of Toronto

JANES BUILDING . . .

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency
of Toronto

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL.

WILLIAM PRATT.

TWO WEST-INDIAN LETTERS.

MR. ROBERT MUNRO, president of the Canadian Manufacturers' Association, and Assistant-Secretary Stewart, who are on a trip to the West Indies to see what sort of opening there is there for Canadian trade, have written home two interesting letters on their observations.

They write their first letter from Bermuda. That colony has been enjoying general prosperity, and its imports are about \$2,000,000 annually. Of this trade in 1900, \$520,000 went to Great Britain, \$1,250,000 to the United States and \$155,000 to Canada. In the figures for 1901, which are about the same, the Dominion had the best of it in box material, sending 274,425 ft., as to 11,700 ft. from the United States. Of butter, the United States has the largest share of the trade, exporting to those islands 124 tons, as compared with 38 tons from Canada. The Bermudas import 51 tons of United States cheese and 30 tons of the Canadian product.

In flour the imports were 2,682 barrels from Canada, and 26,648 from the Republic. Canada has about half of their cattle feed imports, but her share of the canned goods trade is very small. The lumber trade of that colony with the United States in 1901 amounted to 2,813,663 feet, as compared with 464,970 feet with the Dominion. Importers desire to be placed in communication with Canadian mills for doors, sashes and building material. The best way to work up trade would be to have a resident general agent of ability, who might be paid by commission.

Mr. Stewart wrote the second letter from the Island of St. Lucia, where the condition of affairs are about the same.

The figures for 1901 include the following: Bacon and hams, United States, 23,480 lb.; Great Britain, 3,938 lb.; Canada, 429 lb. Beef and pork, salted, United States, 294,000 lbs.; Great Britain, 204 lb.; Canada, 411 lb. Biscuits, Great Britain, 11,784 lbs.; United States, 11,456 lb.; Canada, nil. Butter, United States, 4,112 lb.; Great Britain, 4,716 lb.; France, 6,000 lb.; Canada, 18,035 lb. Cheese, United States, 17,000 lb.; Great Britain, 382 lb.; Canada, 11,000 lbs. Flour, United States, 17,139 barrels; Canada, 92 barrels. Lumber, United States, 1,399,000 ft.; Canada, 64,000 ft.

It is pointed out that much could be done by Canada with a little effort to greatly increase trade in these lines, for these islands are anxious to trade with Great Britain and their sister colonies.

The quality of the cheese from Canada has not been always as good as it might be,

although there has been a considerable increase in the quantity shipped. Up till now butter has usually been sent in tightly sealed tins, but one Canadian manufacturer is experimenting with the butter put up in glass fruit jars.

THE HERRING FISHERY.

There have been, to date, 13 American vessels at Woody and Sound Is., P.B., for frozen herring. Of that number, five have left loaded, and several others could remain no longer, so departed with part cargoes. Netmen have shared as high as \$70 each. Some of the seine crews did remarkably well, making as much as \$170 per man. There were fewer fishermen engaged this season than for many years past, and on that account those who had nets were very successful. Some of the old fishermen are of opinion that the use of purse seines should be permitted. If such were in use this year, every vessel that wanted herring could load, as there were never so many fish seen in the bay before. There is also a strong feeling among those engaged in this industry that traps might, without endangering the fishery, be used. It would be in no way disastrous to the supply of herring, as, when trapped, they need not be taken from the water except as required, and in small quantities to suit all. This would also, these people contend, give them a supply of bait in the spring when most needed for codfishery. One man forcibly puts it that the herring are sent in the bay by Providence. The Americans come with their gold, but the fishermen are prevented from securing either fish or gold when sent

to their doors. They purpose petitioning their representatives in the matter of herring traps at an early date.—Herald, St. John's, Nfld., February 28.

GRAIN SHIPMENTS.

In the House of Commons on Thursday, Dr. Sproule was told by Mr. Paterson that during the year 1901 the number of bushels of grain or other seeds shipped from various ports was:

	Bushels.
Depot Harbor	17,524
Midland	7,840,546
Collingwood	222,000
Meaford	1,447,222
Owen Sound	1,576,527
Sarnia	5,624,520
Goderich	2,665,420

During the same year 143,262 barrels of flour were shipped from Depot Harbor, 13,963 barrels from Owen Sound, and 297,669 barrels from Sarnia.

RICE CROP IN THE STATES.

The coming rice crop, it is estimated, will amount to about 3,000,000 sacks in Louisiana and Texas. Texas next year will more than double her acreage and planters say should raise fully 2,000,000 sacks. Louisiana will also increase her acreage to some extent, the most of which will be along the river, as rice irrigated from the Mississippi is of a much finer quality than that grown in the south-western part of Louisiana and Texas.

At present there are about thirty-five mills in operation in Louisiana, and there will be about twenty new mills erected in Louisiana and Texas, the majority of which will be in Texas, for the milling of the coming crop. There are eleven mills in the city of New Orleans alone.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

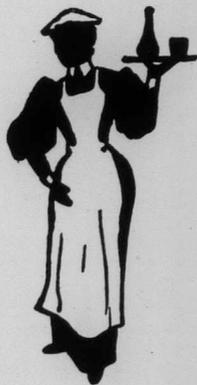
CEYLON TEAS

BLACK AND GREEN

The Blacks are now used
everywhere in Canada.

The Greens are displacing
Japans

BECAUSE OF QUALITY
and also, strange though it
may appear,
BECAUSE OF PRICE.



GROCERS

should think of this before
ordering stocks for coming
season.



As to Mustard

You cannot give people who eat

Mustard

anything but the best.

That means
and that also means
Which is packed in

KEEN'S
D.S.F.
SQUARE TINS.

Current Market Quotations for Proprietary Articles

March 14, 1902.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 5, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3 ".....	2 40
5 lb. tins, 1/2 ".....	14 00

DIAMOND— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 " "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 " "	6-oz.	0 80
4 " "	8-oz.	1 00
4 " "	12-oz.	1 50
4 " "	16-oz.	1 80
1 " "	2 1/2-lb.	4 50
1 " "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 ".....	1 25
1 " 2 ".....	2 25

BLACKING.

SHOE POLISH.

Jonas'	Per gross	\$9 00
Froments		7 50
Military dressing		24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box...	0 17
Reckitt's Square Blue, 5 box lots...	0 16

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS

BOKERH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
" extra Lenoir.....	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No 2.....	\$9 00
1/2 No. 1.....	10 50
1/4 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & CO.

1/4 Trefavennes.....	\$9 50
1/4 Rolland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alps.....	12 50

CHOCOLATES & COCOAS.

Epps' cocoa, case of 14 lbs., per lb..	0 35
maller quantities.....	0 31 1/2

CADBURY'S.

Frank Magor & Co., Agents. per doz.	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
" Nibs, 11-lb. tins.....	0 35 1/2

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's)....	0 32
Mott's Breakfast Cocoa (in ns)....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracac Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 28
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 50

CHOCOLATE-MENIER.

Chocolate-Menier 1/4 and 1/2 lbs. per lb. Croquettes and Pastilles 50c. or per case of 108 \$20. Member Breakfast Cocoa 1/2-lb. tins 12c. 1/4-lb. " 50c. 1-lb. " 50c.

Chocolate—FRY'S

Caracac, 1/4's, 6-lb. boxes.....	per lb. 0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs	0 24

THE COWAN CO. LIMITED.

Cocoa—

Hygienic, 1-lb. tins, per doz....	\$7 25
" 1/2-lb. tins ".....	3 75
" 1/4-lb. tins ".....	2 25
" fancy tins ".....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 50
Perfection, 1/2-lb. tins, per doz..	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.	\$ 35
Vanilla chocolate 6-lb boxes.....	47
German sweet, 6-lb. boxes.....	27
Breakfast cocoa, 1/2-lb. tins, plain & 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs., 12-lb. bxs.	35
Caracac sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

CHEESE.

Imperial—Large size jars, per doz..	\$8 50
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	40

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For sale in
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\$1, \$2,
in lots of
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\$ 1 00 boot
2 00 boot
3 00 boot
5 00 boot
10 00 boot
15 00 boot
20 00 boot
25 00 boot
50 00 boot
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“THE EDWARDSBURG BRANDS”

Starch

... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-
MENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.	per lb.
Mocha	0 32
Damasous	0 28
Gairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Ely, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal

\$1, \$2, \$3, \$5, \$10 and \$20 books.

Un- Covers and num- Coupons bered. numbered.

In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

100 books	3 cents each
200 books	3 cents each
300 books	3 cents each
500 books	4 cents each
1000 books	5½ cents each
1500 books	6½ cents each
2000 books	7½ cents each
2500 books	8 cents each
5000 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	38 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square	21 00
4 oz. " corked	36 00
8 oz. " "	72 00
Per doz.	3 50
8 oz. glass stop extracts	7 00
8 oz. " "	7 00
Per doz.	7 00
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.	
Price—Toronto, Montreal and East	5 10
Winnipeg	5 40
Vancouver	6 50
Per doz.	
Robinson's Patent Barley ¼ lb. tins	1 25
1 lb. tins	2 25
" Groats ¼ lb. tins	1 25
1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	\$3 60
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JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry	2 00
Apricot	1 75
Black Currant	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75
Jams—	
T. UPTON & CO.	
1-lb. glass jars 2 doz. in case, per doz	\$1 20
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6	0 07
14-lb. wood pails, per lb	0 07
30-lb. " "	0 06½
Jellies—	
1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 06½
14-lb. " "	0 06½
30-lb. " "	0 06½

LIQORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40)	1 50
Per box	
Far, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

MINCE MEAT.

Wetthey's Condensed, per gross net	\$12 00
per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	\$1 40
1 lb. tins, " "	2 50
1 lb. tins, " "	5 00
Durham 4 lb. jar, per jar	0 75
1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Per gross	
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	\$1 20
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints)	1 90

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The Auer Gas Lamp

Money-Back Style.

No. 5

IT will make your store or home as bright as day without costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.



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The Best Grocers make a point of Keeping it always in Stock.

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We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen Large Hen	12 in box..	Sell 5c each..	\$3.60
12 " Duck	12 " .. "	15c. pair...	10.80
12 " Goose	6 " .. "	10c. each..	14.40
6 " Ostrich	6 " .. "	25c. pair...	9.00
6 " Large Ostrich	3 " .. "	15c. each..	10.80
6 " Giganticus	3 " .. "	20c. each..	14.40

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YOUR PROFIT..\$21.00

EVERY POUND

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WETHEY'S CONDENSED MINCE MEAT

is made from the choicest fruits, meats and spices obtainable. It is honestly described, **Pure, Wholesome, Clean and Delicious.** Every reliable dealer is glad to sell Wethey's Condensed Mince Meat. No honest dealer ever says he has anything else as good.

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