

**PAGES
MISSING**

IN THIS ISSUE—NEW ONTARIO BULK ACT.

CANADIAN GROCER

Only Weekly Grocery Paper Published in Canada

THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXXI

PUBLICATION OFFICE: TORONTO, MARCH 16th, 1917

No. 11



CHEMICALLY SELF-EXTINGUISHING.
No fire left when blown out.

NO
AFTER
GLOW

This Box is an Old and Familiar Friend of Yours

Perhaps you haven't noticed its new spring attire or perhaps the words "chemically self-extinguishing" do not convey any particular meaning to you.

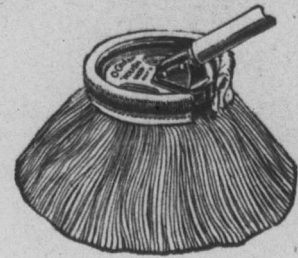
We have had to almost revolutionize our match-making methods in order to put those two words on our boxes. It means that the splints of all our **SILENT 5'S** are so treated that there is no fire left after the match is blown out and the danger of fire from used and burning matches is reduced to a minimum.

EDDY'S
ESTABLISHED A.D. 1851.

Circulation of Canadian Grocer has been audited by the Audit Bureau of Circulations.
Copy of report will be sent on request to anyone interested.

Important Announcement Re O-Cedar Polish Mops

Last November we announced the withdrawal of some of our lines in O-Cedar Polish Mops. We agreed and fully intended not to drop these omitted lines from our series until we had given our jobbers a chance to complete the filling of such orders as they had already taken, or might take, in the immediate future. Our recent fire has upset all these good intentions. We find that the containers for these odd sizes have been completely destroyed—and if we were to place an order now with the tin manufacturer, we could not get delivery for many months, which will make it too late for us to accomplish any good by filling these orders.



*Two Styles—Retailing at
One Price—\$1.50*

We, therefore, have to announce that sizes of

O-Cedar Mop

Polish

announced for omission some months ago, are now permanently omitted. The styles we now make are No. 1 and No. 3, retailing at \$1.50 each.

CHANNEL CHEMICAL COMPANY, LIMITED
369 Sorauran Avenue TORONTO



FINEST CRYSTAL GELATINES

Powdered and Sheet

FINE LEAF GELATINE

BRITISH MANUFACTURE

GELATINES

OURY, MILLAR & CO.
9 Mincing Lane, London, E.C., Eng.

SOLE AGENTS FOR CANADA

F. S. Jarvis & Co.
18 TORONTO ST., - TORONTO

?? ? Ask us for

Wrapping Papers

Twines

Brooms Brushes

Parchment Butter Paper

Printed and Plain

PROMPT SHIPMENT

WALTER WOODS & CO.
HAMILTON and WINNIPEG

Borden's

for larger, steadier year round sales

The foundation of a large demand has been laid in your locality by our extensive advertising. Your customers know Borden's, they know what the Borden quality standard signifies. They are all ready to buy, once they know you handle these quality milk products.

LEADERS OF
QUALITY

A little window or counter display will turn the trick in your favor, and once your people get acquainted with Borden purity, convenience and deliciousness, you'll find repeat sales easy and good profits assured.

Your nearest wholesaler can ship you a supply of Borden's. Ask him to-day. The line comprises "Eagle Brand" and "Reindeer" Condensed Milk, "Reindeer" Coffee and Cocoa, "St. Charles" and "Jersey" Brands Evaporated Milk.

Borden Milk Co., Limited

"LEADERS OF QUALITY"

Montreal

Branch Office: No. 2 Arcade Bldg., Vancouver, B.C.

If any advertisement interests you, tear it out now and place with letters to be answered.

QUICK SELLERS

VERSUS

SLOW SELLERS

Let us Illustrate:

YOU buy a case of Kellogg's Toasted Corn Flakes, in the Red, White and Green Package, (the original made in London, Ontario), and you sell it all out in a week and make a fair profit.

YOU buy a case of a slow-moving (because unadvertised, unknown, unasked-for) line of Corn Flakes which will probably take you a month to sell out—with much effort on the part of your staff, involving time, energy, and perhaps risk.

See what happens:

IN the one case you turn over your stock of Kellogg's four times in a month, and in the other, you may sell one case of the unasked for line in a month, resulting in your making four times the profit on Kellogg's, a quick seller, than you do on the unasked for, slower selling lines.



Not percentage profit, but gross aggregate profit, is the big idea to-day

SLOW-SELLERS, purchased at lower prices, do not pay. Confine your efforts and purchases to the quick seller.

THIS is a big question which many shrewd and successful grocers have answered right, and which some baulk at; and which some answer wrong.

N.B.: If you hold contrary views to ours, write us and let us argue the matter in a friendly way.

KELLOGG'S TOASTED CORN FLAKES
are quick sellers, and it is betterness
that keeps them selling.

Battle Creek Toasted Corn Flake Co., Limited
LONDON, CANADA

If any advertisement interests you, tear it out now and place with letters to be answered.

More Baked Beans

As the stock of winter vegetables becomes depleted, and the prices for what is left soar skyward, the sale of baked beans will increase, if properly encouraged.

To display Simcoe Baked Beans on your showcase and counter and in your windows is good business.

It will attract many hesitant dimes and quarters into your cash register.

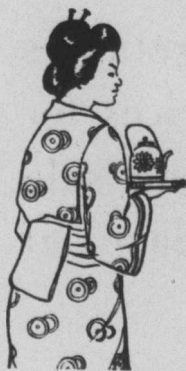
Simcoe Baked Beans are just as good as baked beans can be made. As they are made in Canada, they must conform to the strict regulations of the Canadian Government.



**DOMINION CANNERS
LIMITED
HAMILTON, CANADA**

If any advertisement interests you, tear it out now and place with letters to be answered.

JAPAN TEA



Every tea drinker in your community will appreciate the fine satisfying flavor of Japan Tea. Its purity is guaranteed by the fact that the Japanese Government prohibits adulteration or coloring of tea, hence the delicious flavor, the exquisite aroma, the natural, pure, full-strength goodness of this product of sunny Japan.

Your customers know of Japan Tea through our magazine and newspaper advertising. Let them know you sell it by displaying it in your windows and on your sales counter.

Your wholesaler will supply you.

What National Cash Registers Do.

No. 8—Tell you the true worth of each clerk.

The new National Cash Registers enable you to estimate the true worth of each clerk in your store.

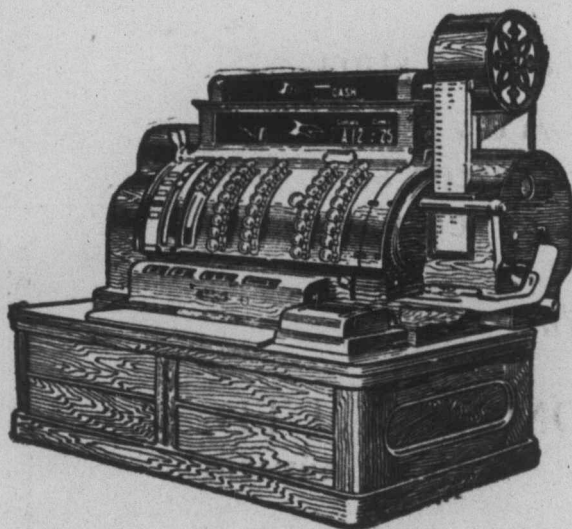
They have a separate cash drawer for each clerk which makes him directly responsible for mistakes.

They tell who makes the greatest number of sales by recording the clerk's initial against each transaction. They also tell you who sells the most in dollars and cents.

Thus they show the true worth of each clerk. At the same time they protect them against unjust suspicion and give credit for good work.

They encourage clerks to do their best—which means increased profit for you.

Now is the time to install machines which as an *incidental* part of the service they perform, tell you the true worth of each clerk in your store.



The National Cash Register Company of Canada, Limited

Christie Street, TORONTO, ONT.

Sign and send this coupon now.

**To the National Cash Register Co. of Canada, Limited
Toronto, Ontario**

Without obligating me in any way to buy, I would like to know more about your complete Model Receipt-Giving Cash Registers and "N.C.R. Service." We have — salesmen in our store. We have a register — years old. Principal lines of merchandise are —

Firm name

Address

If any advertisement interests you, tear it out now and place with letters to be answered.

ADVERTISED GOODS

Save time from the dealer's point of view, and make decision easy from the shopper's, *if* there is *quality* standing behind the advertisement.

"NUGGET" Shoe Polish

ADVERTISING CAMPAIGN starts April 1st. in the Street Cars, on the Billboards, in Magazines, Newspapers, etc. *You and your customers* will see "NUGGET" advertised from coast to coast. Remember when you sell "NUGGET" you sell a quality polish.

There is a nice profit for you too.

Get in on this campaign right



at the start.

Advertising matter sent free on request.

Drop us a card to-day

THE NUGGET POLISH COMPANY, LTD.

9, 11 and 13 DAVENPORT ROAD

TORONTO, ONTARIO

If any advertisement interests you, tear it out now and place with letters to be answered.



"Swift's Premium" Ham or Bacon

Mr. DEALER: This is a part of our Easter advertisement. It will appear just before Easter in all the leading newspapers and magazines throughout Canada.

This will create a big demand for Premier Hams and Bacon. All dealers should be ready to meet this demand. Stocks are limited. Early orders given preference.

ORDER NOW.

Swift Canadian Co.
Limited

Toronto - Winnipeg - Edmonton

If any advertisement interests you, tear it out now and place with letters to be answered.



To attract new customers, sell them at a profit, and bring them back for more,

—that's good retailing

And that, in a nutshell, is what Royal Shield Products will do for you.

Dealers stocking them will tell you that there is a constant repeat demand for Royal Shield lines, and that particular housewives show a marked preference for

Royal Shield Coffee and Royal Shield Baking Powder

Win the unstinted confidence of your customers by stocking these two trade pullers. Selling results are sure to satisfy you.

Replenish your stock of Jelly Powder, Spices, Tea, Flavoring Extracts, etc., from the Royal Shield list. The Quality is there.

Campbell Bros. and Wilson

LIMITED

Wholesale Grocers and Packers of
Royal Shield Brand of Goods.

WINNIPEG

BRANCHES

Campbell, Wilson & Horne, Ltd.—Calgary, Lethbridge, Edmonton, Red Deer.
Campbell, Wilson & Strathdee, Ltd.—Regina, Swift Current.
Campbell, Wilson & Miller, Ltd.—Saskatoon.



If any advertisement interests you, tear it out now and place with letters to be answered.

Your Customers are tired of Eggs and Fish



They will welcome something tasty and inviting—something different—to break the monotony of their Lenten diet.

Now is the time to suggest

CATELLI'S MILK MACARONI

More than a hundred different ways of preparing it.

Suggest that your customers write us for copies of our dainty recipe book, giving more than a hundred different ways of preparing macaroni.

The C. H. Catelli Co., Limited
MONTREAL

for these "meatless" days. Macaroni is nourishing and substantial, having a higher food value than eggs, chicken or lean meat. And a 10c package makes a dinner for six.

10¢

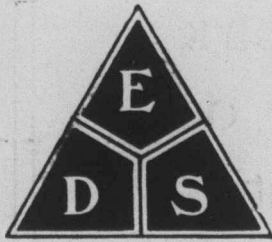


EVERYWHERE

If any advertisement interests you, tear it out now and place with letters to be answered.

MR. DEALER, HALT

LINK UP WITH US—FORWARD



PROFITS

E. D. Smith & Son

Pure Raspberry Jam

Our 100% pure raspberry jam, containing only sound, ripe raspberries and granulated sugar, is a sure means of getting repeat business.

The housewife's supply is now nearly exhausted, giving you an excellent opportunity to push this line. Before you wrap up that order, suggest E. D. S. Raspberry Jam.

Arrange a window display to-day and watch the results.

E. D. Smith and Son, Limited

WINONA, ONT.

AGENTS: Newton A. Hill, Toronto; W. H. Dunn, Montreal; Donald H. Bain, Calgary, Alta., Edmonton, Alta.; Watson & Truesdale, Winnipeg; G. H. Laidlaw, Halifax, N.S.; B. C. Merchandise Brokerage Co., Vancouver, B.C.

If any advertisement interests you, tear it out now and place with letters to be answered.

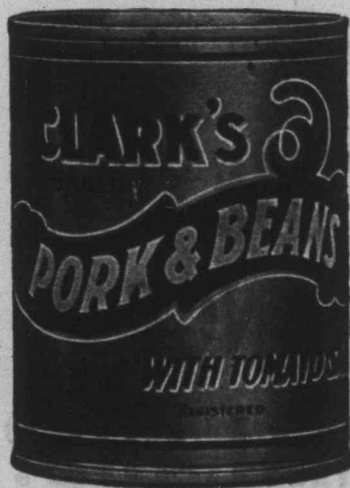
CLARK'S

You realize, Mr. Business Man, that reputation is built upon quality and that your best advertising agent is the "sale" of quality goods.

Clark's



PORK and BEANS



We also think you realize that Clark's Pork and Beans are THE quality Beans and the best of BUSINESS BUILDERS.

Keep your stocks to Standard.

W. CLARK, LIMITED
MONTREAL

If any advertisement interests you, tear it out now and place with letters to be answered.

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Have you tried
WETHEY'S
ORANGE
MARMALADE?
 It is making
 a hit.

Any dealer who has tried out the selling value of "Purity" Table Salt will tell you that it is a pretty good thing to bank on for bigger, better business. Housewives everywhere appreciate its unquestioned purity and economy. Purity Salt is made under ideal conditions in an up-to-the-minute plant, positively guaranteeing it pure to the last degree. "Purity" Salt is unequalled for table or daily use. It satisfies the most critical. Now is an opportune time for you to test the popularity of this housewife's favorite seasoner. Send in your order to-day.

THE WESTERN SALT CO. LIMITED
COURTRIGHT
ONT.

Ask the other fellow

Purity
TABLE SALT

ORLANDO (INVINCIBLE)

W. R. Webster & Co., Ltd.
 SHERBROOKE, QUEBEC

Think of the number of men in your town who would appreciate the big, satisfying smoke to be had in every Orlando Cigar. Selling, as it does, at the popular three-for-a-quarter price, its "devotees" are for ever increasing, a fact meaning much to every grocer handling tobacco. Give your tobacco department a proper foundation. Feature Orlandos and learn what repeat cigar sales mean.





**SELL
PRESNAIL'S
PATHFINDER CIGARS**



*Made
in
Canada*



*by the only
All-Canadian
Milk Firm*

Have you ever tried out their selling qualities?

If you haven't, we want you to send to-day for a trial five-case order, just to prove right in your own store that *Malcolm Milk Products* are as dependable a selling line as you can possibly wish to feature.

Even the most hard-to-please woman coming into your store will appreciate the unstinted satisfaction to be derived from every drop of *Malcolm Milk Products*. Sell her once and you can count on her future orders. Malcolm quality is come-back quality.

Send for that trial supply now, before you forget it, and prove its selling value. You'll then sell it right along.

The Malcolm Condensing Co., Ltd., St. George, Ontario

The Only Canadian Milk Company in Canada



If any advertisement interests you, tear it out now and place with letters to be answered.

Successful Merchants

invariably buy

GIPSY Stove Gloss

Order from your Wholesaler

HARGREAVES (CANADA), LIMITED
The Gray Building, 24-26 Wellington St. W., Toronto

Western Agents:—For Manitoba, Saskatchewan and Alberta—W. L. Mackenzie & Co., Ltd., Winnipeg, Regina, Saskatoon, Calgary and Edmonton. For British Columbia and Yukon—Creeden & Avory, Rooms 5 and 6, Jones Block, 407 Hastings Street West, Vancouver, B.C

You'll like it and so will your customers

We know that a trial supply of WONDERFUL SOAP will bring you results that will make you a firm believer in its business-building qualities. We know, too, that your customers will appreciate its all-round utility and will become regular customers for this truly "wonderful" cleaner.

It pays to push WONDERFUL SOAP. Sales are quick and profits are good.

You should investigate anyway. Our quotations will interest you.

Guelph Soap Co.
GUELPH, ONT.



Have No Hesitation

in recommending to your best customer

'Bluenose' Butter

It always opens up in excellent shape, and its quality and flavor are remarkably fine. Taste "Bluenose" yourself! Then you'll feel more enthusiastic about recommending it

SOLE PACKERS.

SMITH & PROCTOR - HALIFAX, N.S.



SMITH AND PROCTOR

SOLE PACKERS

Halifax - N.S.

SEND IN YOUR BEST FRUIT DISPLAY

CANADIAN GROCER'S Fruit Window Contest closes at the end of the month.

GET PHOTOGRAPH AT ONCE

The Editor, Canadian Grocer.

143-153 University Avenue, Toronto.



Magazine Advertising Keeps Knox Gelatine Selling Steadily

We're always advertising in the leading women's magazines to tell women the use and advantages of KNOX SPARKLING GELATINE. We feature both the No. 1 package of Sparkling Gelatine and the No. 3 package of Acidulated Gelatine containing an extra envelope of lemon flavoring. We give tempting recipes in our advertising and the consequence is that the sale of both packages is stimulated.

"Make KNOX Your Gelatine Leader"

CHARLES B. KNOX GELATINE CO., INC., - JOHNSTOWN, N.Y.

Branch Factory: Montreal, Canada

Why You Should Feature

KING GEORGE'S

NAVY

Ready for Spring Plowing

Your tobacco sales and the farmers' spring plowing are closely connected, Mr. Dealer. Farmers as a class are inveterate tobacco chewers, and now more than at any other period of the year he appreciates the helpfulness of a good, palatable chew. That's why you'll find it advisable to display

"KING GEORGE'S NAVY"

more prominently than ever. Keep a little supply always before your customer's notice. Remind the good wife when she makes her weekly purchases. There's good-will and good profit in every sale of King George's Navy.



Handled by
the Wholesale
Trade

Rock City Tobacco Co., Ltd.

If any advertisement interests you, tear it out now and place with letters to be answered.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

The service department of The Canadian Grocer will gladly assist manufacturers at home or abroad in making arrangements with the firms in all parts of Canada whose announcements appear on this page.

WESTERN PROVINCES

C. S. Turner Co.
147 Bannatyne Ave. East
WINNIPEG
Manufacturers Agents
Excellent Storage, Forwarding and
Distributing Facilities

THE
Robert Gillespie Co.
MALTESE CROSS BUILDING
WINNIPEG
Importers, Brokers, Manfs. Agents,
Grocery, Drug and Confectionery
Specialties.

DISTRIBUTION & SERVICE
from
COAST to COAST.

W. H. Escott Co.
Limited
Manufacturers' Agents
Wholesale Grocery Brokers
Winnipeg, - Manitoba

BRANCHES: Saskatoon
Regina Edmonton
Calgary
ESTABLISHED 1907

C.H. GRANT CO.
Wholesale Commission Brokers
and Manufacturers' Agents
509 Merchants Bank, Winnipeg
We have several good accounts, but can
give you results on yours.

WATSON & TRUESDALE
Wholesale Grocery Brokers and Manufacturers' Agents
Have five men doing detail work throughout our territory. Mani-
toba, Saskatchewan and Alberta. They get the business, and can
get it for you. Write us, and we will explain our system.
120 LOMBARD STREET WINNIPEG, MANITOBA

Trackage
Storage
Distri-
bution

This space \$1.00
per insertion on
yearly order.

MANITOBA SASKATCHEWAN ALBERTA BRITISH COLUMBIA

To Manufacturers and Shippers

To take care of our agencies, we have competent sales staffs, offices and large warehouses at

Winnipeg
(Manitoba)

Regina
(Saskatchewan)

Saskatoon
(Saskatchewan)

Calgary
(Alberta)

Edmonton
(Alberta)

Vancouver
(British Columbia)

We are in daily touch with every Wholesale Grocer Jobbing House in the Provinces of

**Manitoba, Saskatchewan, Alberta and
British Columbia**

If you require SERVICE and RESULTS in marketing your products, communicate with us at any one
of our offices.

Donald H. Bain Company

Wholesale Grocery Commission Brokers and Manufacturers' Agents.

WINNIPEG, MAN.

Branches: Regina, Saskatoon, Calgary, Edmonton, Vancouver.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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WESTERN PROVINCES.

F. D. COCKBURN

Grocery Broker & Manufacturers' Agent
We represent Pugsley, Dingman & Co., Ltd.; John Taylor & Co., Ltd., Toronto, and many other large British, American and Canadian firms. We can give the same time and service to your product.
149 Notre Dame Avenue East, Winnipeg

McKelvie & Stirrett Co., Limited

Wholesale Grocery Brokers
and Manufacturers' Agents.
CALGARY ALBERTA
We solicit agencies for staple lines.

THE H. L. PERRY CO.

214-216 Princess Street, Winnipeg
We can make a success of your Agency. Our STORAGE, DISTRIBUTING and FORWARDING facilities are unexcelled.
Correspondence solicited.
"Always on the Job."

MANITOBA
SASKATCHEWAN

*Wholesale Grocery Commission
Brokers*

ALBERTA
WESTERN ONTARIO

H. P. PENNOCK & CO., Ltd.

Head Office: WINNIPEG Manitoba

We solicit correspondence from large and progressive manufacturers wanting active and responsible representation west of the Great Lakes. An efficient selling organization, and an old-established connection with the trade, place us in a position to offer you unexcelled facilities for marketing your products. Write us now.

CHRISTIE'S BISCUITS ROBERTSON'S CONFECTIONERY CONFECTIONERY SPECIALTIES

LARGE VARIETY

FRESH GOODS

PROMPT SHIPMENT

SCOTT-BATHGATE CO., LIMITED

143 Portage Ave. E., WINNIPEG

If any advertisement interests you, tear it out now and place with letters to be answered.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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QUEBEC.

**ROSE & LAFLAMME
LIMITED**
Commission Merchants
Grocers' Specialties.
MONTREAL TORONTO

Buyers and Sellers of
**All Kinds of Grains and
Seeds**
**Denault Grain and Provision Co.
LIMITED**
SHERBROOKE, P.Q.

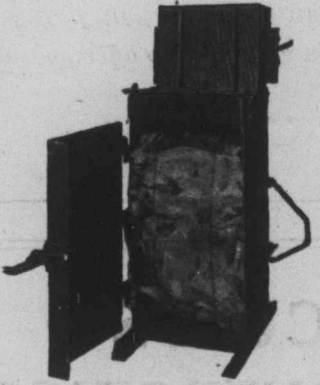
QUEBEC'S RESPONSIBLE BROKERS
We offer our services in marketing your products, as we are open for one or two more good agencies for produce, grains or grocery lines, etc. Write for particulars.
BEANS AND CORN A SPECIALTY.
ALFRED T. TANGUAY & COMPANY.
Commission Merchants and Brokers.
91 DALHOUSIE ST. QUEBEC CITY

OATS, PEAS, BEANS, ETC.
handled in any quantities to best advantage by
ELZEBERT TURGEON
Grain and Provision Broker
MONTREAL, P.Q. QUEBEC, P.Q.
Selling Agent for
The Maple Leaf Milling Co., Ltd., Toronto

G. Gagne Grocery Broker
and Manufacturers' Agent
We have a connection in Quebec City and throughout the province.
111 Mountain Hill Quebec City

A condensed ad. in this paper will bring replies from all parts of Canada.

A Saving of only 3c a day.
pays an annual dividend of over 40% on an
**ALL STEEL
CLIMAX
FIREPROOF**
BALING PRESS
That's a fact, and it will keep on earning money for you year after year, without re-investing your capital. You may be wasting many times that amount of waste paper, cardboard, etc. every day. Investigate this actual saving. Write for particulars.
CLIMAX BALER CO.
Hamilton, Ont.



Substantial Revenue and Store Tidiness



Are two outstanding features you gain by the installation of the Jewel Paper Baler.
Don't throw away or burn your waste paper and cardboard, *bale it and bank the money.*
You will find the "Jewel" a positive convenience in keeping your premises clean and tidy. The fire risk in loose paper is entirely eliminated.
A card will bring all particulars re baler and your best market.
General Sales Co.
Stair Bldg. TORONTO

WESTERN PROVINCES (CONTINUED).

The REGINA STORAGE & FORWARDING CO., Ltd.
Halifax and Sixth Avenue, REGINA, SASK.
WAREHOUSING CAR DISTRIBUTING COLD STORAGE

Mention This Paper When Writing Advertisers

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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ONTARIO

Wholesale Grocery and Fruit Brokers

Car Lot Distributors

WHITE & McCART, LIMITED

309-310 Board of Trade Building
TORONTO ONTARIO

We solicit correspondence from progressive manufacturers who require live and responsible representatives in this market.

Write us now.

Reference—Dominion Bank of Canada, Toronto

Maclure & Langley, Limited

Manufacturers Agents

Grocers, Confectioners
and Drug Specialists

12 FRONT STREET EAST TORONTO

DRIED AND EVAPORATED APPLES.

Apple Waste and Chops, Specialties.

H. W. Ackerman

BELLEVILLE ONTARIO

Raisins

Special Price on Spot

Thompson Seedless

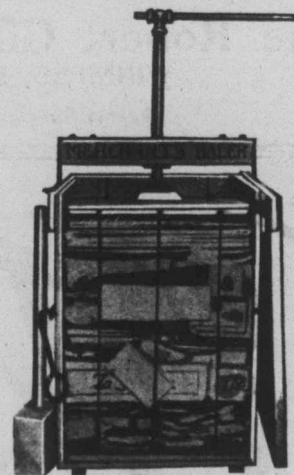
SAMPLES IF WANTED

W. H. Millman & Sons

Wholesale Grocers' Brokers
TORONTO

Merchants Baler

MADE IN CANADA



No.	Bale	Weight	Price
2	17x18x31	140 lbs.	\$21.00
3	18x24x33	160 "	25.50
4	18x26x36	175 "	27.75

"f.o.b. Toronto."

Stephenson, Blake & Co.

Manufacturers

60 Front St. West, - Toronto

W. G. PATRICK & CO.

Limited

Manufacturers' Agents
and Importers

51-53 Wellington St. W., Toronto

W. G. A. LAMBE & CO.

TORONTO

Established 1885

SUGARS FRUITS

HAMBLIN-BRERETON CO.

Limited

Wholesale Grocery and Confectionery
Brokers

Open for one or two good Canadian
Agencies.

TORONTO WINNIPEG CALGARY

The HARRY HORNE CO.

Toronto, Can.

BROKERS AND IMPORTERS

Food Stuffs, Grocery Sundries, Drug
Sundries and Confectionery

We carry stocks in our own Warehouse
(when necessary).

We employ a steady staff of salesmen
(Get in touch with us.)

Washington's

COFFEE

W. GEO. VARTY, Agent
29 Melinda St., Toronto. Phone M. 7089

BARRELS

(The best shipping package.)

We make them all sizes and for all purposes. For
apples, green or dry; Cereals, Crackers, Bottles,
Candy, Spices, Hardware, Meat, etc. Get our prices.

THE SARNIA BARREL WORKS, SARNIA, ONT.

If you have a business to dispose of, or are in need of efficient help, try a Want Ad. in CANADIAN GROCER and let it assist you in filling your needs.

Kindly mention
this paper when
writing advertiser



Dutch Tea Rusks

*The New
Breakfast Food*

They are appetizing, wholesome, and nutritious, containing eggs and milk. Quickly prepared, and easily assimilated.

Packages are attractively labelled, and lend themselves to displays, both for store interior and the window.

Packed 36 15c packages to the case.

The Robert Gillespie Co.
WINNIPEG, MAN.

Agents for Canada

Sell Marsh's

—the Ideal
Grape
Juice

Just introduce it to your trade and its sweet, appetizing goodness will make permanent customers for you.

Marsh's Grape Juice is worthy of any recommendation you wish to give it. The unfermented juice of pure Concord Grapes, pure and unadulterated. That's Marsh's.

Stock up to-day.

**The Marsh Grape
Juice Company**

Niagara Falls, Ontario



Century Salt

a
quick
seller,
you
should
concentrate
on

Your customers will like its quality, the pure white crystals that go to make up every package. You will like the profits it will bring you. Try a sample shipment.

THE DOMINION SALT CO. Limited
SARNIA - ONTARIO



Have you been shown samples of EXCELSIOR BROOMS?

Did you notice how the shipment lived up to that sample?

This is one secret of the increasing demand for Excelsior Brand Brooms.

You get what you buy.

Put in a stock and sell brooms you won't be ashamed of.

J. C. SLOANE CO. OWEN SOUND

If any advertisement interests you, tear it out now and place with letters to be answered.

Every Day Is Pay Day

THAT'S right—every day you work our plan, your pay is given you. "Pay yourself first" that's the idea of our representative plan. When you devote ten hours daily acting as our representative—your pay is sure and certain.

We need a hustling representative right in your district. A young man capable of producing good business, preferably one with salesmanship experience. The position will pay big money to one with enthusiasm, energy and ability. Do you know, or are you such a man?

If you are and are willing to exchange your spare time, representing our publications, we will show you how that same spare time, properly used, will produce for you as much cash as your regular income.

Does this interest you, if so write us TO-DAY and we will tell you all about it.

The MacLean Publishing Co.

LIMITED

143-153 University Avenue, Toronto, Ont.

Figure Your Profits On This Package

Then Consider the Active Demand for Raisins Our Big Advertising Creates

Here's a good profit on each package and on a year's business of frequent turn-overs.

Our big, full-page National Advertising Campaign in The Saturday Evening Post is swelling the number of raisin consumers every day.



Women Want SUN-MAID Raisins

To Make California Raisin Pie

Be sure these women see Sun-Maid Raisins displayed in your windows so they'll come in and buy from you. Raisins are active. Set your store into action. Order a supply from your jobber to-day!



California Associated Raisin Co.

Membership 8000 Growers
Fresno, California

(136)

FIRE PROOF

"NEW INTERNATIONAL SAFE REGISTER"

Simplest—Surest—Safest

SELF INDEXING

Alphabetical index enables operator to turn to customer's account instantly.

PETTY ACCOUNTS

Loss by Petty Charges and C.O.D. Charges eliminated

DOOR

Door of new interlocking-flange design. Pitted with heavy draw bolts. Back door locks under frame, making safe Waterproof as well as Fireproof

HANDLE

Heavy Handle which throws the heavy draw bolts to lock the Safe

LOCK

Heavy three-tumbler interchangeable combination lock. Simple and positive in action, will not get out of order



Weight 300 lbs.

METAL LEAVES

Made of Bessemer Steel with individual account-carrying compartments

CABINET

Wooden superstructure in which account-carrying leaves are operated during business

SAFE BASE

Safe in which the account-carrying leaves are secured at night under combination lock for fire and burglar protection

HINGES

Hinges of heavy Malleable construction

STEEL WALLS

Steel-enclosed walls filled with Fireproof Compound which solidifies the entire structure of the Safe

STOP GUESSING—KNOW! Business should be EXACT. Be interested enough in yourself to safeguard your BUSINESS from constant DRAINS and LOSSES.

THE PERFECT "ONE WRITING" SYSTEM PROTECTS YOUR RECORDS FROM FIRE.

The INTERNATIONAL ACCOUNT REGISTER SYSTEM has been proved by USE. It is what you WANT. FOR SAFETY'S SAKE WRITE TO-DAY and GET THE FACTS.

THE INTERNATIONAL SAFE COMPANY, LIMITED, FORT ERIE, ONTARIO

MODERN OFFICE APPLIANCES COMPANY

251 Notre Dame West, Winnipeg, Man., Western Distributors

G. D. P EQUEGNAT

113 Bleury St., Montreal, P.Q., Distributor for Quebec

If any advertisement interests you, tear it out now and place with letters to be answered.



**KEYSTONE
BRAND**

The name for quality in STABLE BRUSHES

Stablemen appreciate the point about Keystone Stable Brushes—the bristles stick in, and the backs won't break.

Further than that, the bristles resist hard treatment in a remarkable manner—that's quality, and a stableman appreciates it.

Are you handling the "Keystone" Line?

Write for prices, etc., to

STEVENS-HEPNER CO., Limited
Port Elgin, Ontario

Get prices and information about the "Nugget" Broom and the rest of the famous Keystone Brand Brooms and Brushes.

Keep Up The Connection

you have made by past efforts in advertising. New friends are alright, but it is a fallacy for one thing, and bad business for another, to create a demand for goods or service and then lose the fruits of your work by default. Letting your old friends know that you want their business is also the surest way to gain new ones.

Advertising in **CANADIAN GROCER** is the medium.

Rate Cards and full particulars on request.

MOORE'S



HOUSE COLORS

No better selling line for the General Merchant

LET us prove this to you. Let us show you how you can add to your prestige and your profits by connecting your business with the Moore Quality reputation—by selling Moore's House Colors—the brilliant and lasting paints that give unstinted satisfaction to paint users everywhere.

ASK us to send you a 10-gallon assortment in different sizes, just to try out its selling value in your community. The spring clean-up days are coming and the demand for good house paints will be worth catering to.

Our paints are sold on a strictly returnable basis—satisfaction or money refunded.

BENJAMIN MOORE & CO.
Limited
WEST TORONTO, CANADA

If any advertisement interests you, tear it out now and place with letters to be answered.

A Questionable Difference

Is it worth while for the small and often questionable difference in *net* profit to risk your future tea business and the reputation of *your* store by selling tea of a quality that you know is inferior to Red Rose, just because you can sell it cheap or can make a little more profit (often only more *gross* profit)?

Why not hold your customers' confidence by selling them good tea—every package good, and of uniform quality month by month and year by year? Test Red Rose Tea in your home with any tea you are selling—bulk or package—you will then know that

RED ROSE TEA

“is good tea”



The only patented refrigerator on the market to-day with centre warm air flues across ceiling of cooling room.

Insecure or inefficient refrigeration methods are mighty costly, Mr. Grocer. Think of the results—spilled stock, dissatisfied customers, lost profits.

Protect yourself against all three—keep your stock of perishables fresh, clean and sweet by installing a

Eureka Refrigerator

—the perfection of scientific security. No other refrigerator on the market has the **Patented Centre Warm Air Flues Across Ceiling of Cooling Room**, and this is just one of many new and exclusive Eureka features.

There are many different models of Eureka—Whatever your requirements are we can fix you up. Just drop a card for catalog and full particulars.

Eureka Refrigerator Co., Ltd.

Brock Ave. Noble St. Earnbridge St.
Phone Park 513

Head Office and Showrooms:

27-31 Brock Ave. Toronto, Canada

If any advertisement interests you, tear it out now and place with letters to be answered.



*It pays to feature the
two Robinson Cereals*

Everybody has heard of

**'ROBINSON'S
"PATENT" GROATS**

and

**ROBINSON'S
"PATENT" BARLEY**

—their reputation is world-wide, their sterling good qualities have popularized them everywhere.

Grocers handling these two lines should keep them constantly displayed. Remind your customers daily that you are a Robinson dealer. Then you will find your sales repeat and your profits steadily growing.

CANADIAN AGENTS:

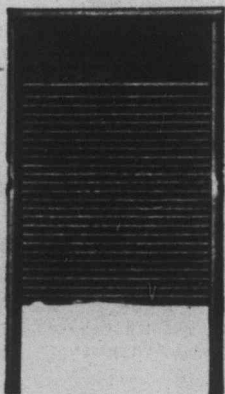
Magor, Son & Company, Limited

30 Church St., Toronto

191 St. Paul St. W., Montreal

**Bigger profits for you and
better service for your
customers**

This, Mr. Dealer, is what the
**NEW ALL-CANADIAN, ALL-WOODEN
WASHBOARD**



means to you

The prohibitive prices of zinc and aluminum have removed from popular favor the washboards made of these materials, and have resulted in the production of the New All-Canadian, All-Wooden line. This latter is just as good a board, gives better service, and produces a better profit for the dealer than the old line. It is, as its name implies, Canadian-made right through.

The rubbing surface is made of the finest grained hardwood — a vast improvement on the wooden washboard of former years. Try what a little stock of the "New All-Canadian" will do for you in the way of larger profits.

Retails at 20c.

The Wm. Cane & Sons Co., Limited
NEWMARKET, ONTARIO

Order a box
from your
wholesaler
or direct,
prepaid
to-day
of

HAVANA RIBBON

5c.

CIGARS

Manness & Bingham
LIMITED

MFRS.

LONDON

If any advertisement interests you, tear it out now and place with letters to be answered.

CANADIAN GROCER

Vol. XXXI.

TORONTO, MARCH 16, 1917

No. 11

The B. C. Salmon Pack Prospects

Big Run Not Expected to be a Feature This Year — The World's Reserve Supply Exhausted—This Fact, With Increased Cost of Product, Expected to Hold Prices High—British Embargo Will Not Greatly Affect the Business

SINCE the extensive trade restrictions imposed by the United Kingdom with the idea of protecting necessary tonnage, speculation has been rife regarding the effect on certain Canadian exports.

One of the items that would seem to be most definitely affected is the pack of canned salmon, one of the chief industries of British Columbia.

In such a question, all speculations are naturally dependent on certain conditions that cannot in the nature of things be definitely estimated. We have, however, been in touch with some of those most closely interested with this business, and it is on information received from these sources that this discussion is based.

This is the year of the "Big Run," as it is called, and the general opinion has been that with this prospective increase in output, coupled with the British Government embargo, that there would be an excess supply, and consequently greatly reduced prices.

This view, however, is certainly not shared by the best informed authorities in British Columbia.

Salmon Packers Expect Smaller Output

In fact, we are informed by the Asst. Fisheries Commissioner of the Province, J. P. Babcock, that the majority of the canners, instead of expecting an immense surplus, are actually making arrangements for a somewhat reduced pack.

The reason for this expected falling off is the expected failure of the "Big Run" in the Fraser River, which has been one of the curious phenomena connected with the canning industry in the province.

In this connection, it is well to note that this exceptional run that occurs every four years, applies only to the Fraser River, and then only to the sockeye salmon.

Expect Material Curtailment of Big Run

It will possibly be remembered also that at the time of the last big run on the river, the Canadian Northern Rail-

EMBARGO ON SALMON AND LOBSTER RELAXED

Late despatches from London bring news of an encouraging nature for the Canadian canner. These despatches state that the President of the Board of Trade in consultation with the food controller, has appointed a committee to advise the import restriction department regarding the importation of tinned fish. The membership of this committee is as follows: Sir Lancelot Smith, chairman Geoffrey Blackwell, Percy Machin, Edward Powell and Arthur Towle. Several of these gentlemen are directly or indirectly connected with Canadian imports.

Under certain agreements with the Board of Trade it is understood that British Columbia Salmon will be admitted under special license.

Arrangements have also been made through the instrumentality of Premier Borden for the relaxation of the embargo against Lobster. Fifty per cent. of the normal import will now be permitted under this special arrangement. It is understood that in order to obtain this concession a lower selling price was agreed upon and as a result this product is likely to be somewhat cheaper this season.

way was blasting its roadbed along the shores of this river at Hell's Gate. The debris that was thrown into the river filled up the natural resting places used by the salmon in the ascent of this naturally swift river, to their spawning grounds. Realizing the danger that this would probably mean to the fishing industry of the Province, where the big run on the Fraser has always been a feature, the Dominion Government spent \$400,000 trying to make passages so that the salmon could get through. In this they were only partially successful, and as a result hundreds of thousands of fish

were unable to get through and died before reaching their spawning grounds. As a result the spawning grounds were insufficiently seeded, some authorities state that the seeding only amounted to about 15 per cent of the average. While this is the fourth year of the cycle, the year when the 1913 salmon will be returning to spawn, the canning interests are not expecting the usual profitable run. The salmon were not spawned four years ago, and consequently the run going up to the spawning beds is not expected to be half of the former years' runs.

The "Big Run" Only a Small Item in the Total Pack

There is still another aspect to the case, that is the contention of one of our correspondents that the "Big Run on the Fraser" is a matter that has rather caught the public interest, and that therefore more stress has been laid on this feature than its importance actually justifies, and too little attention paid to the run on the Naas and Skeena Rivers, River Inlet, and other localities that contribute largely to the total pack of the Province, and where the Big Run phenomenon is entirely lacking.

Then, too, even laying full stress on the Big Run, this applies only to the Sockeye Salmon, and in no way applies to the Redsprings, Cohoes, Pinks, and Chums, an ever increasing element in the salmon canning industry. For instance, the total pack of 1916 was 995,065 cases, of which only 214,789 were sockeyes. In other words, even with the full Fraser run, the increase would apply on only a little over a fifth of the total pack. With this increase cut in half, there seems little indication that this year will show an unusually heavy pack.

As to the effect of the British restrictions and their probable effect on prices, all the best informed sources of information on this point are agreed that there is no likelihood of the British embargo having a serious effect on price.

The increased items of cost are expected to total upwards of \$1 per case

more than last year, owing to the increased cost of tins, nets, fishermen's wages, etc. This precludes the possibility of any drop.

Reserve Stocks Exhausted

There is still another condition that must be considered in any attempt to forecast probable prices. This is the practical disappearance of all reserve stocks. For several years before the war broke out, there was always a very considerable carry-over of canned salmon, from one year to the other, particularly was this the case in the United States. During the past two and a half years, all this surplus has been absorbed, in addition to the yearly pack, so that in

both the United States and Canada, the new pack will come on a practically bare market. The trade of the world must therefore be carried over for twelve months by the 1917 pack, and it is very doubtful if there will be a sufficient supply to meet this demand.

Britain's Imports of Salmon Four Times Canada's Total Output

Already a very considerable portion of the expected pack for the coming season has been contracted for, so there is little likelihood that there will be a surplus supply in Canada. The importations of salmon into Great Britain during 1916 was more than four times

the total volume of the output of the Canadian salmon fisheries, so that the curtailment of 50 per cent., with the probable preference that will be given to the Canadian product, will not, it is confidently expected, cause any injury to the industry. The demands from British sources of late have been so extensive that it has been impossible to supply the demands of the Canadian and Australian market in full, so it is not believed that even if the embargo were to operate against the Canadian industry that it would form a serious difficulty, as it is believed that the demand for the product from other sources would more than cover this lost trade.

Bulk Sales Act for Ontario This Year

New Measure Protecting Retail Merchants on Small Accounts — Sinclair Bill Endorsed by R. M. A., Credit Men's Association, C. M. A. and Canadian Bar—
Thirty "Got Away" Last Year.

BASED ON INTERVIEWS WITH V. A. SINCLAIR, M.P.P.

A BULK Sales Act looks to be assured for Ontario during the present session of the Legislature, which will bring all Canada, except a portion of the Maritime Provinces, under the operation of a Bulk Sales Act of some description. The whole of the West, from Manitoba to the Coast, is under an Act similar to that proposed for Ontario; and Quebec and Nova Scotia have some legislation, though of a somewhat different nature, on their statute books.

After becoming what has been described in Queen's Park as a "hardy annual," being brought up year after year, only to meet defeat, the prospects for the bill winning out this season, CANADIAN GROCER is assured, are of the brightest.

The sponsor for the present bill—an improvement of former ones—is Mr. V. A. Sinclair, member of South Oxford, and the bill was introduced for its First Reading last Friday, and the Second Reading, the real test, will be proposed shortly. The "godfather" of the bill for several year past was Hon. W. D. Macpherson, M.P.P. for Northwest Toronto, and its defeat was only by a few votes of the whole House last session. This year its supporters point out, Mr. McPherson has the added strength of a Cabinet Minister, and, in addition, the leaders of the Opposition last year, it is understood, have declared their willingness to be no more than "passive" objectors, if indeed they do not come round to vote for it.

For several years the Retail Merchant's Association has opposed such a

bill, not because they did not agree with the principle, but on account of the terms, which bore inequalities for the retail merchant.

Strong Support This Year

In an interview with Mr. Sinclair on Wednesday of this week, CANADIAN GROCER secured an interpretation of the Act as it has been drawn up this year. It will be noted that the retail merchants are protected in the new regulations on two points. This bill has now the approval of the R. M. A., the Canadian Credit Men's Association, the Canadian Manufacturers' Association, and the Canadian Bar Association.

Boardinghouse Keepers Included

"The first change that has been made in last year's bill," Mr. Sinclair explained, "protects the retail merchant by bringing boarding keepers under the operation of the Act. This is done by adding to the description of "stock." In the old bills it was defined as "(c 1)—a stock of goods, wares, merchandise and chattels, ordinarily the subject of trade and commerce; (c 2)—the goods, wares, merchandise or chattels in which any person trades, or which he produces or which are outputs of."

To this definition has been added the words, "or with which he carries on any business, trade or occupation." Thus a boardinghouse keeper who could have eluded the protection to creditors features of the bill, are brought under its operation.

SCHEDULE "A."

Statement showing names and addresses of all creditors of

Name of Creditors.
Post Office Add.
Nature of Indebtedness.
Amount.
When Due.

I, _____ of _____ in the Province of Ontario, do solemnly declare that the above is, to the best of my knowledge and belief, a true and correct statement of the names and addresses of all _____ creditors and shows correctly the amount of indebtedness or liability due, owing, payable or accruing due, or to become due and payable by _____ to each of the said creditors. (If the declaration is made by an agent, add: I am the duly authorized agent of the vendor and have a personal knowledge of the matter herein declared to.)

Or if the vendor is a corporation:—
I, _____ of _____ in the Province of Ontario, do solemnly declare that the above is, to the best of my knowledge and belief, a true and correct statement of the names and addresses of all the creditors of the _____ Company, and shows correctly the amount of the indebtedness or liability due, owing, payable or accruing due, or to become due and payable by such Company to each of the said creditors, and that I am the _____ of the said Company, and have a personal knowledge of the matter herein declared to.

And I make this solemn declaration, conscientiously believing it to be true and knowing that it is of the same force and effect as if made under oath and by virtue of The Canadian Evidence Act.

Declared before me at the _____ of _____ in the Province of Ontario, this _____ day of _____ A.D. 19 _____

A Commissioner.

Looking After the Small Creditors

"A second point to which objection was raised in the former bills was the ignoring of the creditor whose claim fell under \$50.

"The main purpose of the Bulk Sales Act of course, is to prevent a man selling out his stock, pocketing the proceeds, and then snapping his fingers at his creditors.

Thirty Ignored Creditors Last Year

"Among the ammunition I have gathered in support of this bill is the fact that last year 30 men sold out in bulk, and kept the money from their creditors. In one case, I understand one man advised a creditor that he had \$2000 in cash in his pocket from the sale of his stock and intended to keep it there!

Sworn Statement of All Creditors

"To prevent any such treatment of creditors the bill makes it compulsory on any one who is bargaining for or purchasing any stock in bulk, whether for cash or on credit, before paying the vendor any part of the purchase price (save \$50 to bind the agreement) to receive from him a sworn statement containing the names and addresses of all creditors, together with the amounts owing in each case. The bill compels the vendor on his part, to furnish this complete list.

"Formerly this list of creditors was to include only those to whom \$50 or more was owing; now all are included, at my suggestion. It is the only fair way; why should not the man to whom \$5 is owed be protected as well as the other."

In case no such statement is made, and any money is paid over, the sale shall be deemed fraudulent and shall be void, unless all the creditors are paid in full out of the proceeds.

Unless the creditors give a written waiver, the purchase money must be delivered to a trustee to be distributed among the creditors pro rata. The trustee's fee shall not exceed 3 per cent. and this must be paid out of the proceeds.

Judge May Choose Trustee

"A new clause has been added in reference to this trustee," explained Mr. Sinclair. Before, there was no penalty for failure on the vendor's part to name a trustee; now if he does not within 30 days, a county judge is empowered to do so, on application of any creditor."

Cannot Seize Cash on Person

Mr. Sinclair pointed out a curious technicality that enabled the vendor to enjoy his ill-gotten gains in defiance of the rights of his creditors, if he keeps it about his person.

"If a man got \$2,000 from a sale he

could hang on to it, and no creditor could move to seize it on him, for this would constitute a 'breach of the peace'."

Majority of One Vote

The member who introduced the Bulk Sales bill is a lawyer, one of the bright, younger men, in the house, who says he occupies the position of being "the one with the smallest majority in the house." Mr. Sinclair tackled a seat, which was a traditional stronghold of the other side, and after the death of the candidate on his own side, three weeks before the election of 1914. The night of the election Col. Mayberry the sitting member of 300 majority in 1911, was declared elected by 4 votes. The official returns gave the seat to Mr. Sinclair by 4 votes. A recount increased this to 5, but an appeal reduced it to 1!

But this, really has nothing to do with the Bulk Sales bill of 1917.

BILL.

His Majesty, by and with the advice and consent of the Legislative Assembly of the Province of Ontario, enacts as follows:—

Short Title.

- 1. This Act may be cited as The Bulk Sales Act, 1917.
- 2. In this Act,

Interpretation.

(a) "Creditor" shall mean and include a person to whom the owner of any stock as defined by the Act is indebted, whether the debt is due and owing or not yet payable, and shall include any surety and the endorser of any promissory note or bill of exchange in respect of which such suretyship was entered into or such endorsement given, became a creditor of such owner.

Judge.

(b) "Judge" shall mean a judge of the county or district court of the county or district in which the owner's stock-in-trade is located at the time of the sale or intended sale thereof.

Stock.

- (c1) "Stock" shall mean a stock of goods, wares, merchandise and chattels, ordinarily the subject of trade and commerce;
- (c2) The goods, wares, merchandise or chattels in which any person trades, or which he produces or which are outputs of, or with which he carries on any business, trade or occupation.

Trustee.

(d) "Trustee" shall mean any person appointed by the vendor to act as trustee and who has lodged a bond marked as satisfactory by the judge, by way of security in respect to his trusteeship with the clerk of the county court of the county or district in which the stock is located at the time of the sale or intended sale thereof; or any person appointed by the vendor with the consent in writing of his creditors holding claims of not less than 50 per cent. in value of the amount of such claims as shown by the statement (Schedule "A"); or shall mean such person as shall, on the summary application of any person interested, be appointed as trustee by the senior judge of the county court of the county in which the vendor resides.

Vendor.

(e) "Vendor" shall mean and include each and every person, firm or corporation owning or claiming to own the stock of any individual share or interest therein.

Purchaser to Procure Written Statement as to Creditors of Vendor.

3. It shall be the duty of every person who shall bargain for, buy or purchase any stock in bulk, for cash or on credit, before closing

the purchase of the same and before paying the vendor any part of the purchase price (save as hereinafter provided), or giving any promissory note or notes or any security for the said purchase price to demand and receive from such vendor, and it shall be the duty of each vendor of such goods to furnish a written statement verified by statutory declaration of the vendor or his duly authorized agent, or if the vendor is a corporation, by the declaration of the president, vice-president, secretary-treasurer or manager of such corporation, which statement is to contain the names and addresses of all the creditors of the said vendor, together with the amounts of the indebtedness or liability due and payable by said vendor to each of said creditors, which said statement may be in the form set forth in Schedule "A" hereto; Provided, however, that it shall be competent for a purchaser of any stock to pay to the vendor a sum not exceeding \$50 on account of the purchase price for the purpose of constituting a binding agreement for the purchase of such stock, before obtaining such statement as aforesaid.

Sale Without Purchaser Procuring Statement.

4. Whenever any person shall bargain for or purchase any stock in bulk, for cash or on credit, and shall pay any part of the purchase price or execute or deliver to the vendor or to his order, or to any person for his use, any promissory note or other document for or on account of the purchase price of said goods, or any part thereof, without first having demanded and obtained from the vendor or from his agent, a statutory declaration purporting to be such as is provided for in the last preceding section, then such sale shall be deemed to be fraudulent and shall be void as against the creditors of the vendor, unless all the creditors of the vendor are paid in full out of the proceeds of such sale.

Waiver by Creditors or Application of Purchase Money to Debts of Vendor.

5. Any such purchaser, upon obtaining such statutory declaration, shall either obtain written waiver from the creditors of the vendor hereinafter referred to or shall pay the whole of his purchase money or deliver his promissory note or notes or other documents securing the same into the hands of a trustee for distribution pro rata among the creditors of the said vendor, and subject to any preferences provided for by law or by previous contract, such distribution shall be made in like manner as moneys are distributed by an assignee under The Assignments and Preferences Act, and in making such distribution all creditors' claims shall be proved in like manner, shall be subject to the like contestation and entitled to the like priorities as in the case of a distribution under the said Act, and the creditors, trustee and debtor shall in all respects have the same rights, liabilities and powers as the creditors, assignee and debtor have under the said Act.

Limitation Offers of Trustees.

(a) The fee of any such trustee shall not exceed 3 per cent. of the total proceeds of such sale which come to his hands, and shall, together with any disbursements made by him, be paid by being deducted out of the moneys to be received by the said creditors, and shall in no event be charged to the debtor.

No Preference for Creditors.

(b) From and after the furnishing of the statement and declaration provided for by this Act, no preference or priority shall be obtainable by any creditor by attachment, garnishee proceedings, contract or otherwise.

Sale Void if Waiver not Procured or Purchase Money Not Applied as Required by Act.

7. Any sale or transfer of stock, or part statutory declaration, shall fail to observe the requirements of the last preceding section without obtaining the written waiver from creditors hereinafter referred to, then such sale shall be deemed to be fraudulent, and shall be void as against the creditors of the vendor, unless all creditors of the vendor are paid in full out of the proceeds of such sale.

What to be Deemed a Sale in Bulk.

(Continued on page 32.)

CANADIAN GROCER

ESTABLISHED 1886

The Only Weekly Grocery Paper Published in Canada.

THE MACLEAN PUBLISHING COMPANY, Limited

JOHN BAYNE MACLEAN - - - - - *President*
H. T. HUNTER - - - - - *Vice-President*
H. V. TYRRELL - - - - - *General Manager*

Publishers of Canadian Grocer, Hardware and Metal, The Financial Post, MacLean's Magazine, Farmer's Magazine, Dry Goods Review, Men's Wear Review, Printer and Publisher, Bookseller and Stationer, Canadian Machinery and Manufacturing News, The Power House, The Sanitary Engineer, Canadian Foundryman, Marine Engineering of Canada.

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GREAT BRITAIN—London—The MacLean Company of Great Britain, Limited, 88 Fleet Street, E.C. E. J. Dodd, Director, Telephone Central 12960. Cable Address. Atabek, London, England.

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PUBLISHED EVERY FRIDAY.

Circulation of Canadian Grocer has been audited by the Audit Bureau of Circulation. Copy of report will be sent to anyone interested.

Vol. XXXI. TORONTO, MARCH 16, 1917 No. 11

POTATOES are the star actors in the high price drama. A Toronto paper has figured out that they have increased 382 per cent. It takes Bethlehem Steel to equal that record.

THE British Board of Trade has relaxed its restrictions against Canned Apples. These will be admitted to the extent of 50 per cent. of last year's import. The total ban against tomatoes, however, remains in force.

THE British embargo on tea has already affected the trade of Japan. The official Japanese export returns for the past five months amounted to 32,393,593 pounds, a loss of 758,115 pounds compared with the similar period of last year.

A REPORT from Galt, Ont., states that a farmer of that vicinity recently brought to town a load of 24 bags of potatoes for which he received \$102. Two years ago this same farmer sold 49 bags to the city and only received \$24.50. This is certainly the day of the farmer.

A. T. McNEIL, principal of Woodstock College appeared before the Board of Woodstock, Ont., to urge that they start a municipal dairy. This is only another indication that modern academic education does not particularly fit one to deal with the problems of the day. Mr. McNeill is probably very efficient at running a College. It is questionable if he would make a similar hit in managing a dairy.

F. B. CONNOLLY, of the National Retail Grocers' Association, with headquarters at San Francisco, is rather gloating over the German submarine activity.

It will help to lower the cost of food for the American. This gentleman's argument is that if Atlantic ships refuse to brave the dangers of the blockade that exporters will be compelled to place these goods on the American market. The only flaw in the argument is that it is only American shipping that has been smitten with this kind of timidity, and that is a negligible quantity. This Mr. Connolly was the originator of that "Feed America First" propaganda of some months ago. We fear that friend Connolly's table should be a trough.

ACCORDING to Government statistics, there are a million and a half bushels of potatoes over and above the requirements for home consumption and seed purposes. Unless the Government is hopelessly at sea in its investigation, and we do not believe that in this case at least they are, there is no justification for prices even now being charged. We have all manner of sympathy for the farmer, but even the farmer should not be allowed to profit unduly at the expense of the consumer, and it has unquestionably been, not the retailer, nor the wholesaler, but the farmer who has profited by the exorbitant prices of the past months.

DR. HASTINGS hit the nail on the head when he stated relative to his report on the food situation that it was absurd for the city of Toronto to be investigating the amount of food in storage, when there were some six or eight thousand acres of unused land right at the outskirts of the city. This statement shows more plain common sense than most official comments. This land would produce all the vegetables including potatoes required by the city of Toronto twice over. The same conditions prevail about practically every city and town. If half the investigating energy were devoted to making these waste lands fruitful, there would be no more cry of high prices. A plentitude of supply will do more than hundreds of investigations to reduce the price of food.

HERE'S A NEW REASON!

THE Huntingdon Dairyman's Association meeting at Ormstown, Que., recently passed a resolution condemning any effort to raise the ban on the Importation of Margarine.

Among the numerous "Whereas" appears this one: "There is no call for such legislation except by those who have vested interests, with a view to increase their own profits." Surely the arguments against this product are getting few and far between when this kind of argument is brought forward. Have the Huntingdon Dairyman's ears been deaf to the appeals of the poor from all sections for whom Butter is an impossibility? Are these poor a "vested interest." The term might more readily be applied to the Huntingdon Dairyman and all the other Dairyman of this country, from whom the only opposition to Margarine springs.

ANOTHER BLOW AT TRADING STAMPS

THE FISHER Company that owns and operates a chain of fifty stores in the city of Cleveland, has discontinued the use of trading stamps. The reason given is that it interferes with the policy of the company to fix the lowest possible price for commodities. This is an unexpected voice in the chorus against the Trading Stamp evil. In Canada Trading stamps are illegal. Despite that fact there are agencies at work floating schemes of a similar nature. Among these is the Railway Script with its alluring suggestion "Travel for Nothing." Even where it is not actually illegal, every such scheme is actually taking your money for nothing. The instance given above is sufficient authority for the statement that the Trading Stamp does not bring business.

THE POTATO SITUATION

TWO weeks ago CANADIAN GROCER, after a careful survey of the situation, and an inquiry into conditions in all parts of the country, came to the opinion that the prices of potatoes were higher than even the admitted crop scarcity warranted. That these conclusions were justified is evidenced by the fact that a large number of leading newspapers quoted the GROCER's words, along with further evidence on the subject. The result was that the price of potatoes on the Toronto market, where they had reached the highest point, declined about a dollar and a half during that time. Similar declines were noted from all parts of the country.

We beg again to call the attention of the trade to this important item and to assure them that prices are bound to come down. There is a comparatively large supply in both the West and Prince Edward Island. There are still some New Brunswick potatoes available. Ontario and Quebec, which were thought to be stripped clean of this vegetable, are demonstrating that the farmer still has a considerable quantity which he is hoarding for top prices. There are reported to be still 5,000,000 bags in Aroostok County, Me., and it is known that there is still a great supply in some of the middle Western States. Moreover, it will not be so long now before the new potatoes are arriving from the Southern States and helping to mitigate conditions. It is our belief that the opening of navigation that will relieve the freight situation and permit the rapid movement of Western and Eastern potatoes will see a very decided slump. Holders of potatoes are already discounting this possibility by gradually unloading their supply. This means declining prices, unless the merchant, deceived by a temporary scarcity, begins to buy in quantities. The prices of potatoes, for the present at least, rests largely with the merchant. There are only moderate supplies available at the moment, and indiscriminate buying will certainly increase prices, whereas if the dealers buy only to supply their most immediate needs, there will certainly be a steady decline until normal prices are reached.

DEALER INFLUENCE versus NATIONAL ADVERTISING

IN a recent address in Chicago, the Assistant Advertising Manager of Armour & Co., made substantially the following statement: That their greatest difficulty was to "sell" their own sales force on their advertising, because they depend upon their salesmen to convince the dealers of the desirability of handling Armour's advertised goods. That in furtherance of this work, they spend \$50,000 annually for co-operative dealer material. He stated that tests have developed the fact that only ten per cent. of orders given to dealers over the telephone are for nationally advertised goods, and that only 35% of the sales over the counter are for nationally advertised or trade-marked goods. Consequently, he said that Armour had to depend upon dealer influence for 55% of the sales of the Armour products.

This is simply another piece of evidence to prove that the dealer and dealer publications cannot be safely overlooked in even the biggest consumer campaign.

SHOULD TRAIN DEALER'S CLERKS

CANADIAN GROCER has on many occasions emphasized the importance of training the dealer's clerks, and a great many articles of an educational nature for clerks have appeared at various times in this paper. Too many manufacturers, wholesalers and even retailers are too apt to forget that the clerk is often the deciding factor in putting across a good sales or advertising campaign.

Printers' Ink, an authority on advertising and sales problems, quite properly states that the dealer's clerk daily stands as a barrier between manufacturers and thousands of sales. Literally millions of dollars are annually spent to overcome his inertia. Being the last link in the chain between the factory and the consumer, he constitutes a problem of universal interest to all lines distributed and sold through retail channels. His strategic position is well-nigh perfect when it comes to hindering or quickening sales, for it is the clerk who performs the final transaction—placing the merchandise in the hands of the ultimate buyer. He is an integral part in the machinery of selling, and his education in selling any particular line must not be left to mere chance.

Spending money to train dealers' clerks is identical with spending money training salesmen. How many manufacturers are there who would send a man on the road without any selling knowledge of the product? Yet these same manufacturers expect the dealers' salesmen—those who sell their goods to the consumer—to understand the product as well, if not better, than the salesman selling the trade without any training whatever.

How can the clerks be reached, you ask? There are several ways, but undoubtedly the most effective and the quickest way is through the medium of good trade papers.

Our Greatest Enemy, The Fly

Some Ruminations on the Fly and His Ways—Why the Grocer Should be a Leader in the Campaign Against the Pest—Making the Campaign Pay its Way—Some Arguments That the Grocer May Use.

DID you ever stop to ruminate upon the fly? Fly! say you? Why talk about the fly in March? There's a reason, friend. We would urge you to join the legion, whose insignia is a fly swatter, the self-appointed reception committee for the fly.

The fly is not an uninteresting creature. Books have been written of his little ways, interesting books, too. He has a vast circle of acquaintances but no friends. Not that he seems to care. His life is one striking example of care-free abandon, from the moment when he clambers from his malodorous birth-place in the stable, till an elderly and respected great grandfather in his own community, he falls a victim to the oft-avoided swatter in the three and a half days of his age, he flits from one thing to another, now he bathes in the gutter, desisting in this occupation long enough to ruin father's temper for the day, by dancing on the end of his nose. Back to the salubrious precincts of the cess-pool, into the dining room to take a leisurely walk around the edge of coffee cups, and so on. A merry, care-free life!

Of recent days the fly has become the subject of general opprobrium and people are beginning to realize the menace that lies in this care-free pest.

Pointing the Moral for the Grocer

How does this little homily associate itself with the grocer? Well, it does so in this wise. The fly is omnipresent, and the grocery store is as much his field of activity as any other place. That may have been all well and good in the year 1500 A.D., when personal cleanliness and general principles of hygiene were not encouraged, when people lived peacefully without the knowledge that there was any such thing as a germ, and consequently looked on the visit of the undertaker as being all in the day's work.

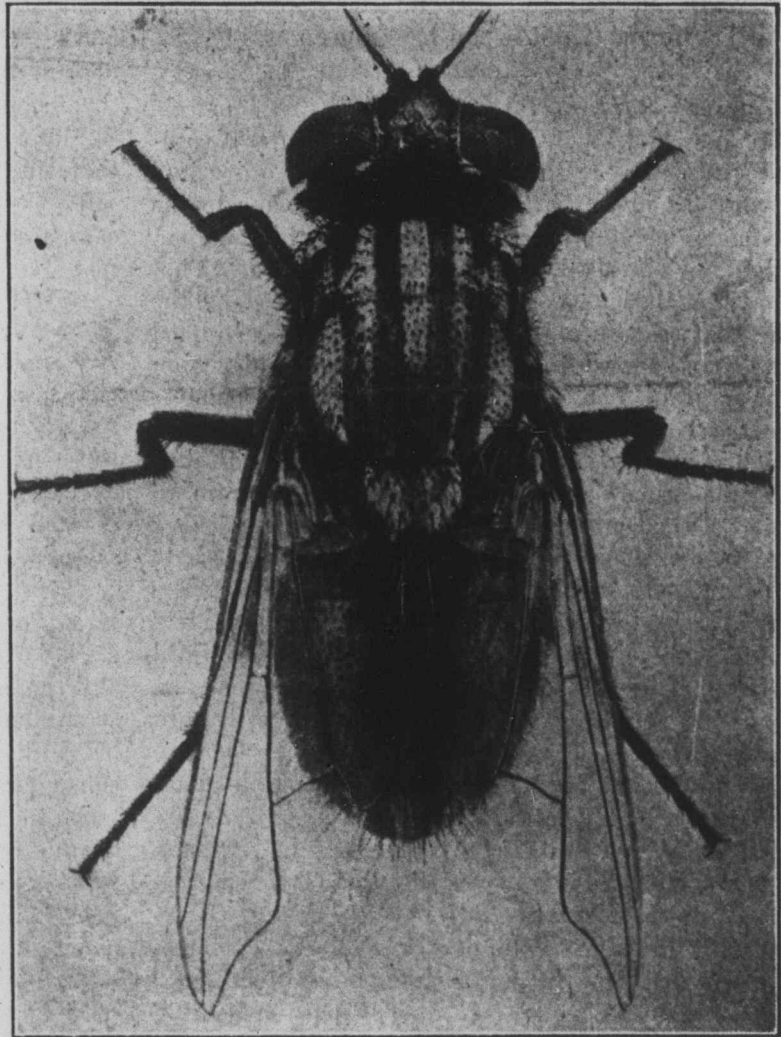
But people of recent years have a painfully intimate knowledge of germs, they know that germs are responsible for all human ills, or very nearly so. They know also that the fly is a "carrier," consequently when they see a fly ambling indolently over a strip of bacon, their desire for that bacon disappears. And, mark you, the fly is the greatest little pedestrian living. It can walk over and taste a most surprising quantity of things in a day. None of these things are improved by this excursion. They may not all become germ-ridden, else we would all probably be

dead and this world given over as a paradise for flies.

Whether they are or not one can't help a feeling of distaste at the sight of a fly nibbling at the crust of a bit of cake or pastry.

That is where the grocer comes in. You can't build up a business when your

be so, but one of these warm days the first fly is going to land on your candy display, and after sizing up the situation, is going to make up his mind to locate with you. Now is the time to stealthily creep after the cobweb covered fly swatter, and careless of the display, dispose of that care-free invader.



customers are skeptical regarding the cleanliness of the things you sell. Some of these people may not be too scrupulous in their own house, but they will none the less cavil at any laxity on your part.

There is nothing that so quickly marks a grocery store as of a second grade as the cheerful hum of a fly.

Begin the Summer Well by Swatting the First Fly

It may be argued that we are getting a little ahead of the procession in campaigning against the fly thus early. May

If you don't, well, he'll take upon himself a wife, and as you can hardly be more stern with a lady you will let her sit and primp on the cheese. Next thing you know she has presented her lord and master with a thriving family of 150 small flies. Now, it is reasonably to be supposed that at least one-half of these will be lady children. In three days these children will have gone through all the tiresome processes of being born, learning to walk and talk, going to school, getting married, and each one of this bevy will contribute an-



Attractive Fruit Window of the Mackenzie Kelowna, B.C.

This unusually attractive, yet simple window was dressed by Richard Johnston as an entry in our Christmas Window Contest. Though this picture was not itself a prize-winner in that contest, we believe the display to be so good that we are illustrating it herewith as a means of suggesting the possibilities of a simple window trim.

The barrel of grapes framed in red apples, makes an unusually effective centre. The coloring which is, of course, missed in the reproduction, is an effective means of attracting attention. The neat arrangement of box displays, too, is a very effective method of window dressing, and continues the note of color brought out in the centre. As an effective selling medium, such a window, in our opinion, should rank high.

The Fruit Window Contest closes March 30th. Kindly get your entries in as promptly as possible.

other 150 children. There you have it, 11,255 healthy children, half of them ladies ready to contribute each their little quota of 150 children, and that is so to speak, the first child. Even without counting the second generation, the fly family will total up into a very respectable number of thousands. But even proceeding along the simple system we adopted of following the increase of only the first child, so to speak, there would be at the month end some 900,000 flies, natural descendants of that first fly, who sat and preened himself on your candy display, and escaped, because it was a nice bright summery day, and you did not feel like swatting anything.

We could go on totalling up the number of flies for you, but it's dizzy work fooling around with all those figures. But just take this one tip. Put the skids under that first fly, no matter how innocent and care-free and summery he looks, for there follows him, an army of descendants, that the most diligent swatter will not be able to cope with.

How the Fly Endangers the Store Trade

The presence of flies is the greatest danger the trade of your store can face. That's one reason every grocer should be interested in the fly.

There is another side, however.

What applies to your store applies equally to the home. The fly is the great danger.

Herein lies a source of revenue that may serve to recoup you for the time spent in attending to the fly. People must use some destructive measures against the fly, and the more the better. Here is a business that falls naturally into the hands of the grocer. It is his to encourage and to increase. The increasing should be easy for the advertising is all done for you. Everywhere the campaign against the fly is being relentlessly urged. It is yours to encourage this campaign, to suggest methods of destroying the pest, to use every argument in your power to sell these fly destroyers. In doing so, not only are you bringing in a fair revenue, but you are also aiding humanity in the fight against disease.

What argument can you use. First and foremost, you can use the most effective one of example. You can keep your own store free from flies. That's the most effective method. Because it not only provides you with an example of good conditions, but it also gives you an illustration of how food can be handled, in more difficult conditions than those in the home, and yet handled in a sanitary manner.

The Argument of Example

In pointing this argument, you are building up the very best framework possible for sales in any lines of goods, for it is a national inference that the grocer who is particular in this point will be particular in others.

We say that this is the best argument, for the man who can't point to a fly-free store, can only sell those goods when called for. To urge the line would only be to point the customer to the bad conditions prevailing in his store. The grocer is too wise to do that.

Then there is the method of advertising. And for this purpose the wonderful growth in numbers of the fly in only a few days is a fact that will catch the public attention.

You can work these statistics out to suit yourself. They will always be effective.

The great point is to start your campaign early. That is why we speak of the matter at this early date. Get your screen doors on in time. Clean up around your place after the long days of winter, and their accumulation of debris. Start the campaign right from the drop of the hat. Swat the flies as they arrive and preach the same doctrines to your customer. So will you be doing yourself and them the best of service.

TORONTO GROCERS' SECTION MEETS

There was a meeting of the Grocers' Section of the Retail Merchants' Association in the Association's rooms on Monday evening. There was a spirited discussion as to ways and means of obtaining an early closing by-law. It was generally felt that any such measure to be effective, must enlist the support of all the retail trades. It was also felt that the interest of the Clerks' Association should be obtained, and F. C. Nicholson, R. Dowson, and D. Nicholson were appointed a committee to wait upon them and present the case to them.

The excursion committee was also appointed, the membership of this committee consisting of D. W. Clark, W. J. Parks, D. Nicholson, R. Dowson, D. McLean, W. J. Nichols, J. Burns, N. Carmichael, and Messrs. Bond, Bilton, Squires, Grimes, Thorn and Teeter. If satisfactory transportation facilities can be arranged, it was decided that the picnic should be held at Grimsby. The idea was to have two boats, one leaving in the early morning and one early in the afternoon.

W. C. Miller reported that a deputation had waited upon the Provincial Secretary to protest against the proposed bill to give municipalities the right to sell fuel and foodstuffs in competition with the merchant.

Hugh Blain, of the Eby, Blain Company, was present and spoke of the deputation that had waited upon Sir George Foster a week or so ago to suggest the formation of an Inland Trade Commission.

Mr. Blain spoke forcibly of the menace of the mail order house, and urged the merchants to set conditions of trade that would be an example and an inspiration to the merchant in the smaller places.

He also spoke on what he considered the injustice of always taxing the wholesaler and retailer in being responsible for the high cost of living, when the high cost actually proceeded from the producer.

At the conclusion of his remarks a hearty vote of thanks was given.

A. MACDONALD CO.'S NEW BRANCH

The A. Macdonald Co., Winnipeg, have purchased the business of Leeson, Dickie and Cross Co., Ltd., Vancouver, wholesale grocers. This business is now being conducted under the new name. It was the third largest wholesale grocery business in Vancouver, and was housed in a handsome building. Some weeks ago the CANADIAN GROCER learned that the A. Macdonald Co. had

THE BRITISH IMPORT EMBARGO

There has been so much discussion as to what articles actually did appear on the embargo list that CANADIAN GROCER is publishing herewith the list as announced in the *Official Gazette*:

Agricultural Machinery.	Baskets and Bamboo Basketware.	Ornamental Feathers and Down.
Boots and Shoes of leather.	Books, other printed matter, including Posters and Daily, Weekly and other Periodicals exceeding sixteen pages in length.	Flowers, artificial and fresh.
Raw Fruits, except Lemons and Oranges.	Materials for the manufacture of Leather Boots and Shoes.	Hats and Bonnets.
Hides.	Brandy.	Incandescent Gas Mantles.
Leather Gloves.	Clocks and parts thereof.	Raw Jute Mats and Matting.
Glass manufactures.	Cloisonne Wares.	Mops.
Linen and Yarns and manufactures thereof.	Raw Cocoa and preparations thereof.	Painters' Colors and Pigments.
Canned Lobsters and Salmon.	Coffee.	Perfumery.
Manufactured Silk and Skins.	Cotton Hosiery, Cotton Lace and articles thereof.	Photographic Apparatus.
Furs.	Curios.	Pictures, Prints, Engravings, Photographs and Maps.
Food articles containing Sugar, except Condensed Milk.	Diatomine and Infusorial Earth.	Plated and Gilt Wares.
Tomatoes.	Embroidery, Needle Work and Fancy Goods known as Paris Goods.	Live Quails.
Typewriters.	Fire Extinguishers.	Quebracho, Hemlock, Oak and Mangrove Extracts.
Wine of all kinds.		Rum.
Wood and Timber.		Soya Beans.
Aerated, Mineral and Table Waters.		Stereoscopes.
Antimonyware.		Straw Envelopes for Bottles and Straw plaiting.
Apparel not waterproofed.		Tea.
Works of Art.		

Both wet and dry hides and dressed and undressed leather are included. Silk yarns are exempted.

The prohibitions do not apply to goods imported under licenses given by the Board of Trade.

The power given to the Board of Trade to issue special licenses, however, may be freely exercised in behalf of the Allies of Great Britain, as ships taking munitions and other supplies to France and Italy have ample tonnage to bring return cargoes.

secured an option on this property. W. P. Riley, president of the A. Macdonald Co., returned early this week from the Coast, after completing arrangements. Officers of the company who accompanied him were A. Badenoch and H. C. Cowdry.

LOBSTER FISHERMEN FACE SERIOUS SITUATION

The British embargo on the import of canned lobster from the Maritime Provinces is expected to have a very serious effect in that section. It is pointed out that the fishermen cannot possibly make a living out of the quantities of live lobsters that can be marketed in Canada and the United States, and that the dumping on the Canadian market of the 120,000 cases that would naturally find their way to the British market were it not for the embargo, would have a disastrous effect on the Canadian price.

It was urged at a meeting of the lobstermen held recently in Halifax, that the matter of tonnage could not be the reason for this embargo, as this whole amount would be a very small item in a year's shipping. It was the general feeling that the embargo was due more to the feeling that lobsters were among the luxuries than for any other reason.

A resolution was forwarded to Premier Borden in England, calling his attention to the hardships that this action would entail on the fishermen, and urging him to do his utmost to have the embargo modified.

BULK SALES ACT FOR ONTARIO

(Continued from page 27.)

7. Any sale or transfer of stock, or part thereof, out of the usual course of business or trade of the vendor, or whenever substantially the entire stock of the vendor is sold or conveyed, or whenever an interest in the business or trade of the vendor is sold or conveyed, such sale, transfer or conveyance shall be deemed "a sale in bulk" within the meaning of this Act; provided, however, that if the vendor produces and delivers to the vendee a written waiver of the provisions of this Act from his creditors having claims of \$50 and over, as shown by the said statutory declaration, then the provisions of this Act shall not apply.

Sales Under Judicial Process Not Affected.

8. Nothing in this Act contained shall apply to or affect any sale by executors, administrators, liquidators, receivers, assignees for the benefit of creditors or any public official acting under judicial process.

Limitation of Action to Set Aside Sale.

9. No action shall be brought or proceedings had or taken to set aside or have declared void any sale in bulk for failure to comply with the provisions of this Act, unless such action is brought within sixty days from the date of such sale or within sixty days from the date when the creditor attacking such sale first received notice thereof.

Appointment of Trustee by County Judge.

10. Upon the application of any person interested, if the vendor has not appointed a trustee, the senior judge of the county court of the county in which the vendor resides, shall by order appoint a trustee, and the judge shall be entitled to a fee of \$1 on every such order.

THE WISDOM OF THE FLAPPER.

A couple of drummers, having a few hours' lay-over in a small town, decided to dine at the village hotel. On looking over the bill of fare they noted that young "fry" were "special" for that meal, so one of the men turned to the pretty little waitress and asked: "How's the chicken?"

The young lady blushed, then answered: "Oh, I'm all right. How are you?"



CURRENT NEWS OF WEEK

CANADIAN GROCER WILL APPRECIATE ITEMS OF NEWS FROM READERS FOR THIS PAGE.



Maritime Provinces

The removal of the railway embargo on flour for the Maritime Provinces for a period of two weeks, commencing March 5, has considerably improved the situation.

Damage to the extent of about \$1,500 was done by fire on March 5 to the building and stock of Harry Smith's grocery store, West St. John. The business is being carried on by Mrs. Smith while her husband is overseas.

One of the chief speakers at the third annual convention of the New Brunswick branch of the Retail Merchants' Association, which is being held in St. John this week, is Horace Chevrier, of Winnipeg, president of the Dominion Board of the R.M.A. Other Dominion officials are expected to be present also. A large number of delegates is assured.

Following a meeting of the creditors of Primecrest Farms, Ltd., the largest dairying products concern in the Maritime Provinces, which recently assigned, the announcement was made that proposals have been made for the purchase of the business and its continuance. At present it is being continued by the assignee to prevent loss and depreciation.

Better weather conditions have been responsible for bringing relief to the fish situation. A few good days early in the month enabled the fishermen to make some satisfactory catches and the market is better supplied now than it has been for weeks. Owing to the heavy Lenten demand prices still hold firm in spite of increased supplies, but, if the favorable weather continues, reductions will be expected.

Richard O'Leary, of Richibucto; O. M. Melanson of Shediac, and John Neville, of Halifax, have returned from Ottawa, where they interviewed Sir George E. Foster, regarding the lobster embargo. They were greatly gratified with the announcement made by the Minister of Trade and Commerce that the restriction would be reduced to fifty per cent. The annual export from the Maritime Provinces to the Old Country has been about 60,000 cases. This will leave an additional 30,000 to be disposed of on this side of the water this year, but Mr. O'Leary is of the opinion that they will be absorbed at good prices on account of trade conditions.

Quebec

L. H. Carrier, Chicoutimi, has sold out to L. H. Carrier.

SUGGESTED PERSONNEL OF THE INLAND TRADE COMMISSION.

The wholesale and retail grocers and manufacturers waited upon Sir George Foster some two weeks ago to urge the formation of an "Inland Trade Commission" that should be composed of three members in whom the public would have thorough confidence, and whom it was known would be capable of investigating commercial subjects. It was known that at the time certain names were proposed as men whom the committee were assured would ably fill the positions on this commission. The different members of the committee were averse to announcing the names suggested, but the Canadian Grocer is able to state on reliable authority that there were four names suggested, though only three members were to compose the proposed committee. They were:

SIR GLENHOLME FALCONBRIDGE.

Chief Justice of the King's Bench. Born in Drummondville, Ont., 1846. Graduated at the University of Toronto, and was called to the Bar in 1871. Created a K.C. in 1885, appointed Judge of the Queen's Bench in 1887; Chief Justice of the same court in 1896. He was knighted in 1908.

HON. LYMAN POORE DUFF.

Judge of the Supreme Court of Canada. Born at Meaford, Ont., 1865. Graduated from Toronto University and called to the Bar of Ontario in 1893. Appointed K.C. 1901. Puisne Judge of the Supreme Court 1904-06; in this latter year he was appointed to his present position. His home is in Ottawa, Ont.

HON. JAMES THOMPSON GARROW.

Puisne Judge of the Supreme Court of Ontario. Born at Chippewa, Ont., 1843. Called to the Ontario Bar 1869, created K.C. 1885. Minister without portfolio in the Ross Government, 1899-02. He received his present appointment in 1902. His home is in Toronto.

LIONEL H. CLARKE.

President of the Canadian Malting Co., and member of the Toronto Harbor Board.

The suggested membership of this committee has not been made public, but in the few instances where it was known there is some criticism of the suggestion on the ground that, in only one instance have the proposed members had any actual business experience, and that the advancing age of some of those suggested would militate against their usefulness in the arduous duties that would, of necessity, devolve upon such a commission.

Wm. H. Dunn, of W. H. Dunn & Co., Montreal, was in Toronto this week.

H. D. Marshall, Commission Broker, Ottawa, was in Montreal this week on business.

O. A. Dame has opened a new grocery store at 171 Lafontaine Street, Maisonneuve, Montreal.

R. G. Lind, Grocer's Broker, Toronto, is expected in Montreal before long on a business trip.

Mr. Boulais, of Boulais Freres, St. Johns', Quebec, was a business visitor to Montreal last Saturday.

S. W. Ewing, of S. H. Ewing & Sons, Spice Merchants, Montreal, was in Ottawa last week on business.

A. McKergow of A. A. Ayer & Co., Montreal, is at Hot Springs, Arkansas where he has been spending a short vacation.

A. A. Ayer President of A. A. Ayer & Co., Produce Merchants, Montreal is at present taking a rest from business in the South.

C. Dubue has purchased the business of J. Bussieres at 309 St. Antoine Street, Montreal, and will continue this grocery establishment.

R. L. Innes, President of the Dominion Cannery Ltd., was in Montreal this week on a short business visit from Hamilton, Ontario.

J. Bussieres formerly of 305 St. Antoine St., Montreal, has moved to new premises at 756 Dorchester St. West, where he will continue in the grocery business.

A. Lizotte of Lizotte et Frere, grocers, Montreal, has acquired the grocery business of J. D. Austigny & Co., 152 Montana St., J. Lizotte is carrying on the former business of the Lizotte firm at 726-Logan St.

S. Y. Wilson president of the Canadian Fisheries' Association was expected in Montreal this week, passing through on his way back to his home in Halifax after a visit to Toronto.

That in greater production from the land, and more concentrated industry in agricultural pursuits the only lasting solution for high cost of living will be found in Canada is the view of Armand Chaput, active business head of L. Chaput Fils et Cie. wholesalers, Montreal.

Mr. Powers and Mr. Hazen, Shanghai representatives of the J. C. Whitney Co., Chicago, Tea Merchants and Importers have been in Montreal during the past week looking after import orders. Leaving for Quebec early last week, they return via Montreal and are proceeding West.

J. J. Harpell, President of the Industrial and Educational Press, Ltd., presided at a banquet held in the University Club last week at which many business men of Montreal were present. The plan to establish in Montreal a Commercial Museum, similar to that in

Philadelphia, and generally to foster technical education in Canada was discussed.

S. T. Nishimura of Furuya, Nishimura Co., Japan Tea Importers, Montreal, arrived from Yokohama last week, and has been spending some time in Montreal and vicinity arranging for import orders and other business of the firm. He left this week on his return journey to Japan through the Dominion. While in Montreal he was entertained by Mr. W. H. Halford, manager for the firm in Montreal and Eastern Canada.

On Monday of next week members of the Produce Merchants' Association of Canada interested in export business and the effects of the British restrictions on ship space will meet in Montreal or Toronto to discuss the matter of purchasing produce in the country in view of the certain restrictions on export which will create a surplus of certain goods in Canada. The probability of there being a surplus in this way affects the business of purchasing produce in Canada, and the merchants are to consult together on the matter.

The sad word "Missing" in reference to Col.-Sergt.-Major P. J. Hawkins, of the Canadian Expeditionary Force, is posted following the recent sharp activity at the front in France, when the enemy were driven to evacuate important positions. The news regarding the young officer is received with anxiety by many Montreal friends, and the sympathy of a wide circle of business acquaintances is quietly extended to Mr. Hawkins, of the D. Hatton Fish Co., who is the young man's father. As a member of the D. Hatton Co.'s office staff for three years P. J. Hawkins was well known in Montreal, and very popular. It is hoped that better news of him may arrive before long.

W. Tuska representing Brandenstein & Co., Tea Merchants, Shanghai and Hankow China, spent part of the past week in Montreal, looking after import business in China greens. He returns to the Orient on the 26th April. In connection with the trade, he mentioned to CANADIAN GROCER that China Teas are rather short in supply this season owing to insurrections in the growing district, and the death of Yuan Shi Kai which disturbed the populace in important tea districts. Prices are accordingly ruling higher. Incidentally he expressed surprise at the attitude of the Chinese Republic towards the Central Powers now, as it represents a decided change of opinion from that held in China under Yuan Shi Kai when a pro-German tendency was prevalent.

A general meeting of the members of the Canadian Credit Men's Trust Association was held in Freeman's Hotel,

Montreal, on Friday evening last week, to hear a paper by Zephirin Hebert, president of the Board of Trade, and president of Hudon, Hebert et Cie., wholesale grocers, on "Credit and Co-operation." J. Thurston Smith, president of the Association, presided at the dinner held, and J. E. Moriarty, manager of the Association, acted as secretary. The paper, which embodied much valuable experience of Mr. Hebert's in business, was greatly appreciated. A vote of thanks to Mr. Hebert was proposed by W. L. Helliwell, of the Gurney, Massey Co., and seconded by F. A. Todd, vice-president of the Canada Consolidated Rubber Co. About a hundred members of the Credit Men's Trust Association were present.

Ontario

W. A. McMaster, Tweed, grocer, has removed to Lindsay.

Miss M. Clancy, Toronto, grocer, has sold to Mrs. E. A. Bourn.

Simon Mahony, Toronto, grocer, has sold out to Mrs. B. Long.

Jas. MacFarlane, Toronto, has sold his grocery store to N. Pattullo.

Henderson & Co., Acton, has been succeeded by Conway and McLean.

H. Rayner, Windsor, grocer and meats, reported retiring from business.

Thomas F. Dove, Toronto, has sold his grocery and meats branch store to Henry Hodgins.

H. E. Maddock, Napanee, Ont., has advertised the stock of their grocery and dry goods store for sale.

Robert Wanless, one of Sarnia's pioneer business men, died at his home in Sarnia, recently, after a short illness. More than forty years ago he established his grocery business there.

W. S. Pitzer, Sarnia, has rented the store recently occupied by George Reeves, and will remove his tea, coffee and spice business there. At present the store is in the hands of workmen undergoing a complete renovation.

There was a meeting of the Ottawa Retail Merchants' Association on Friday evening last, at which the Associations with the Dominion Board of the Retail Merchants' Association came up for some warm discussion. The motion of A. Phillips, the ex-president of the Ottawa Association, that the executive be empowered to inquire into the relation of the two associations with the idea of a possible union, met with some decided opposition. R. Beek vigorously opposed the motion. Mr. Beek's objections were finally overruled, and Mr. Phillips' motion was carried.

Western Provinces

A. Geddes, Rossington, Alta., has sold out.

S. Epstein, Morris, Man., is removing from there.

S. Goldberg, Winnipeg, Man., grocer, has sold out.

Geo. E. Campbell, Richardson, Sask., has sold out.

Spivack & Cohen, Steben, have dissolved partnership.

Sadie Epstein, Morris, Man., is moving to Nemiscan, Alta.

R. J. Stirrett, Regina, Sask., has sold his grocery business.

M. Kaplan, Winnipeg, grocer, has sold his stock to B. Schuster.

G. I. Wood, Calgary, Alta., grocer, is retiring from business.

Northern Supply Co., The Pas, Man., is going out of business.

W. J. Parker, Winnipeg, grocer, has been succeeded by W. S. Irish.

James G. Hadden, High River, Alta., is succeeding Norman Young.

The Ideal Grocery Company, Grahamdale, Man., have registered.

Pilot Mound Pharmacy, Pilot Mound, Man., are adding groceries.

Geo. Moir, Vancouver, B.C., grocer, has sold out to Chas. W. Hoekin.

Laing & Co., Minitonas, Man., have been succeeded by Abraham & Co.

Bernard & Macleod, Bowden, Alta., are succeeding Ramsay & Bernard.

Charles Bros., Winnipeg, Man., have been succeeded by A. F. Higgins Co.

Munroe & Arnett, South Vancouver, have sold their stock to J. H. Webster.

Baker & Son, Kinsella, Alta., have been succeeded by Peter J. Waughness.

Greensides & Walmsley, Lougheed, have been succeeded by G. T. Greensides.

Harry Hoffman, Calgary, Alta., grocer, has sold his business to Osis Wolovnik.

The Public Supply Company, Calgary, Alta., grocers, have dissolved partnership.

Foster & Hicks, grocers and butchers, Winnipeg, Man., have commenced business.

T. E. Collins, Winnipeg, Man., has sold his grocery business to Judson McDougall.

Thomas Compton, Winnipeg, Man., groceries and meats, has sold to H. W. Colquhoun.

A. Ward, Bladworth, Sask., grocer and confectioner, has been succeeded by Miller Bros.

Mrs. C. L. Murray, Medicine Hat, Alta., has opened a grocery and confectionery store.

Jacob Schneider, Calder, Sask., has been succeeded by Farmers' Trading Co., who have incorporated.

The Regina Storage and Forwarding Co., Regina, Sask., who have for some years been in the car distributing and warehousing business, have added a new department in the shape of cold storage. Refrigeration machinery was installed last June, and in view of increased business, an addition to the building is planned.

WEEKLY GROCERY MARKET REPORTS

Statements From Buying Centres

THE MARKETS AT A GLANCE

FLOUR has been advanced an additional 30c per barrel during the week, which now makes the base price again reach \$10 or over. The advance was occasioned through the continued firmness in the wheat market. Eggs are decidedly on a downward trend, declines of approximately eight cents per dozen having been recorded. With the coming of milder weather it is anticipated there will be a heavier production of eggs in Canada and a consequent further reduction in price. In the Chicago district new-laid eggs are already selling at 25c per dozen. Butter is in a firm market, with advances recorded in some districts. Cheese is also higher. There has been a generally higher tendency in cooked meats of all kinds. Pure lard and compound lard have been advanced and live hogs are quoted at still higher levels. Dressed hogs are quoted at new high levels.

The sugar situation continues to be one of considerable firmness. There have been no advances with Canadian refiners, but the latter are restricting sales to prompt delivery orders. They will not book orders for future delivery at present prices. There has been a fairly heavy buying movement in sugar during the present week. Tea continues an object of much interest with importers and wholesalers. Advice received from London is to the effect that the British Government intends to allow only such tea proceed to Canada as has already been entered for shipment prior to the placing of the embargo. From this time forward the primary markets at Colombo in Ceylon and Calcutta in India will be the centre of interest for tea men. Negotiations are proceeding for shipments of tea direct from those ports to Canada. Some cars of Alberta potatoes reached Eastern centres during the week. The first shipment of Porto Rican spring pineapples is expected to reach Canadian distributors within a few days. Business generally has been satisfactory during the week.

QUEBEC MARKETS

MONTREAL, March 13.—With flour prices firmer, and teas showing still the advancing tendency, and even peanuts getting the war fever and mounting high in primary markets, there is enough interest left in the market news to keep old High Cost of Living strong and healthy. Some staples have not advanced greatly this week, but rice is higher as predicted in CANADIAN GROCER recently, and there is an outlook for considerably higher priced prunes. Potatoes showed a tendency to mend their ways this week, but are still quite high in price. few new lines of vegetables are arriving on the market, but demand for oranges and bananas is good. One lead-firm of wholesalers has recorded an advance in imported mustard, and the whole market for spices will be found very much affected in primary aspects by the world war and its effects on

shipping etc. Coffee keeps as ever quiet and in dull market. Beans—Canadian beans—are getting out of bounds in price records. They are up again this week. Limas are advancing also.

Sugar Quiet, But Not Very Certain

Montreal
SUGAR.—No change is reported this week in the prices for sugar, but there is a firmness of market still. Raw cubas quoting at 4½ cents give the tone of firmness as far as can be judged from market doings day by day. Apparently the trouble in Cuba is not by any means completely quelled for the regular reports from different centrals on the Island are not coming in very fully yet. Parts of the Island are not yet under control. Such reports as have been coming in, however, indicate that production is mounting up well, and provided

ship shortages do not interfere later on, and that nothing untoward happens meanwhile there may be a fairly large output of raw sugar for the refiners to handle. The prospect of a railway strike in the United States is looked upon apprehensively now as a dubious factor in the sugar market affecting Montreal trade as the raw sugar has to be brought in by rail for refining.

Atlantic, St. Lawrence and Canada Sugar Companies, extra granulated sugars	7 45
Acadia Sugar Refinery, extra granulated	7 35
Wallaceburg sugar	7 35
Special icing, barrels	7 45
Yellow, No. 1	7 55
Powdered, barrels	8 05
Paris lumps, barrels	8 05
Crystal diamonds, barrels	8 05
Assorted tea cubes, boxes	8 05
For 50-lb. and 25-lb. bags add 10c per 100 lbs.; for 20-lb. bags add 15c per 100 lbs.; for 10-lb. bags add 20c per 100 lbs.; for 5-lb. cartons add 25c per 100 lbs, and for 2-lb. cartons add 30c per 100 lbs. Granulated and yellow sugar may be had in barrels at 5c over above prices. Fancy sugars make a corresponding increase when put up in small packages.	

Better Demand For Canned Goods Now

Montreal
CANNED GOODS.—Indications are that canned goods will be moving more steadily during the spring. There has been a fairly brisk demand for them of late, and some special demand is again reported. Some adjustments of price are recorded this week. Tomatoes (2½'s) are priced at \$1.80 and (3's) at \$1.85 a dozen. Wholesalers advanced corn to \$1.65. Canned peas are at \$1.25 by one wholesaler doing big business, and a little firmer elsewhere. Refugee beans and golden wax beans are quoted at \$1.30 per dozen. Corn is said to be scarce and held in few hands, these principally jobbers, and the market for this canned commodity is likely to hold firm.

Salmon Sockeye—	
1 lb. talls, cases 4 doz., per doz.	3 00
¼ flats, cases 8 doz., per doz.	2 00
Chums, 1-lb. talls	1 20
Pinks, 1-lb. talls	1 45
Cohoos, 1-lb. talls	2 50
Red Springs, 1-lb. talls	2 00
Salmon, Gaspe, Niobe Brand (case of 4 doz.), per doz.	2 25
Canned Vegetables—	
Tomatoes, 3s	1 85
Peas, standards	1 25
Corn, 3s, doz.	1 50
Corn (on cob gallon, cans), doz.	5 75
Red raspberries, 2s	2 65
Red cherries, 2s	2 45
Strawberries, 2s	2 50
Pumpkins, 2½s	1 60
Pumpkins, 3s	1 75
Apples (gallon)	3 75

Prune Prices Open High; Gov'ts. Buying

Montreal
DRIED FRUITS.—Prunes are interesting the dried fruit market at present, the conditions affecting this fruit on the

Pacific Coast being very firm indeed. There was a sharp advance in the opening price for prunes even though the opening price was very high as compared with last season. They opened at 5 cents bulk basis, and rose rapidly to 6 cents bulk basis for Santa Claras. Outsides were priced a quarter cent under Santa Claras. This opening price is almost double the opening price last year. There is a premium on the smaller sizes also, amounting to one cent on 30's and half a cent on 40's. At present the trees are budding, and the budding being several weeks earlier than usual leads to the opinion amongst experienced prune growers that the fruit will run smaller in size this year as a general rule. The growers are endeavoring to form an Association but so far the acreage represented by those willing to join is too small to warrant the formation of the organisation, and unless more acreage is represented by April 1st this plan will be abandoned. Large purchases of prunes are reported on behalf of British, French, and Scandinavian Government interests probably for army purposes.

exceptionally firm, the prices quoted below are still available but subject now to change without notice. The difficulty is principally a transportation difficulty, supplies of corn coming in very slowly over rail from the South. This will improve more rapidly now that weather is better, but the market condition is likely to keep fairly firm notwithstanding. Molasses is very firm at present, and only very small quantities are coming in from Barbadoes via St. John and Halifax. Demand was never keener in the country where molasses in carload lots used to sell at 42 to 43 cents a gallon, and where if indications continue to point as they are now pointing the price in carloads may go to 50 or even 60 cents for fancy grade. It is hoped however, that conditions of supply will improve. Meanwhile prices are as quoted below for ordinary lots of molasses. There is nothing new as yet in the way of maple syrup on the market, and the cane syrups are still firmly priced and likely to remain so for a time.

EVAPORATED FRUITS.		Per lb.
Apples, choice winter, 25-lb. boxes.....	0 11½	0 12½
Apples, choice winter, 50-lb. boxes.....	0 11½	0 12½
Apricots (old crop).....	0 13	0 19
Slabs.....	0 19	0 19
Choice, 25's, faced, new crop.....	0 22	0 22
Nectarines, choice.....	0 11½	0 11½
Peaches, choice.....	0 12	0 13
Pears, choice.....	0 15	0 15

DRIED FRUITS.		Per lb.
Candied Peels—		
Lemon.....	0 27	0 26
Lemon.....	0 26	0 26
Orange.....	0 25	0 25
Currants—		
Filiatras, fine, loose, new.....	0 18	0 21
Filiatras, packages, new.....	0 20	0 22
(In the present condition of market currant prices are considered merely nominal.)		
Dates—		
Dromedary, package stock, old, 1-lb. pkg.....	0 10	0 12½
Faria, choicest.....	0 13½	0 11
Hallowee (loose).....	0 11	0 10
Excelstor.....	0 10	0 09
Anchor.....	0 09	0 09
Figs—		
6 crown, 12-lb. boxes, fancy, layer, lb.....	0 12	0 13
7 crown, 12-lb. boxes, fancy, layer, lb.....	0 13	0 14
6 crown, 12-lb. boxes, fancy, layer, lb.....	0 14	0 15
1 lb. glove boxes, each.....	0 12	0 09½
Cal. bricks, 10 oz.....	0 10	0 11
Cal. layers.....	0 10	0 11
Cal. fancy, table, 10 lbs.....	1 60	1 60
Figs—		
Spanish (new), mats, per mat.....	2 40	2 40
Prunes, California New Crop—		
30 to 40, in 25-lb. boxes, faced.....	0 13	0 13½
40 to 50, in 25-lb. boxes, faced.....	0 12	0 13
50 to 70, in 25-lb. boxes, faced.....	0 11	0 12½
70 to 80, in 25-lb. boxes, faced.....	0 10½	0 11½
90 to 100, in 25-lb. boxes, faced.....	0 10	0 11
Prunes—		
30 to 40.....	0 12½	0 12
40 to 50.....	0 12	0 12
Raisins—		
Malaga, table box of 22 lbs., 3-crown cluster, \$2.30; 4-crown cluster.....	3 75	3 10½
Muscatais (loose), 2-crown.....	0 11	0 11
Muscatais, loose, 3-crown, lb.....	0 11	0 11½
Muscatais, 4-crown, lb.....	0 11½	0 12½
Cal. seedless, 16 oz.....	0 12½	0 12½
Fancy seeded, 16 oz. pkgs.....	0 12	0 12
Choice seeded, 16 oz. pkgs.....	0 12	0 11½
Valencias, selected.....	0 11	0 11
Valencias, 4-crown layers.....	0 11	0 11

Prices quoted on all lines of fruits are liable to be shaded for quantities according to the state of market.

**Molasses and Syrups
In Very Firm Market**

Montreal
MOLASSES AND SYRUPS.—Although the market for corn syrups is

Barbadoes Molasses—	Prices for	
	Fancy,	Choice,
Punchoons.....	0 67	0 62
Barrels.....	0 70	0 64
Half barrels.....	0 72	0 67

For outside territories prices range about 3c lower.
Carload lots of 20 punchoons or its equivalent in barrel or half barrels to one buyer, may be sold at "open prices." No discounts will be given.

Corn Syrups—		Per lb.
Perfect seal jars, 3 lbs., 1 doz. in case, case.....	3 25	3 45
2 lb. tins, 2 doz. in case, case.....	3 45	3 45
5 lb. tins, 1 doz. in case, case.....	3 75	3 75
10 lb. tins, ½ doz. in case, case.....	3 70	3 70
20 lb. tins, ¼ doz. in case, case.....	3 70	3 70
Barrels, about 700 lbs.....	0 04½	0 05
Half barrels, about 350 lbs.....	0 06	0 06
Quarter barrels, about 175 lbs.....	0 06	1 75
2 gallon wooden pails, 25 lbs. each, per pail.....	1 75	2 50
3 gallon wooden pails, 38½ lbs. each, per pail.....	2 50	3 85
5 gallon wooden pails, 65 lbs. each, per pail.....	3 85	3 95
Lily White—		
2 lb. tins, 2 doz. in case, per case.....	3 95	4 35
5 lb. tins, 1 doz. in case, per case.....	4 35	4 25
10 lb. tins, ½ doz. in case, per case.....	4 25	4 20
20 lb. tins, ¼ doz. in case, per case.....	4 20	4 20

**Peanuts in Demand
For War Purposes**

Montreal
NUTS.—Peanuts are still in the forefront of the market as regards price changes this week. Though wholesalers have not so far altered their prices to retailers, the primary market has advanced by three and a half cents per pound in a short week-end. The reason for the swift advance is said to be the operations of the Standard Oil Co., in the market to secure supplies of these oily nuts for crushing to produce a new kind of oil valuable to the Allies in their war operations. The oil is apparently a substitute for cotton seed oil which has also reached phenomenal prices. Peanuts are now costing at least 13 cents a pound to the wholesaler which is higher than quotations for some lines to the retailer. Other lines of nuts are unaltered in price this week. Demand is quiet at present but a renewal of demand is anticipated when Jewish holidays are held, nuts being

then in special request for Jewish fare as an article of food which is untouched by the hand of man until the shell is broken and the kernel eaten by the actual consumer.

Almonds (Tara), per lb.....	0 21	0 22
Almonds (shelled).....	0 39	0 41
Brazil nuts (1916 crop), per lb.....	0 20	0 23
Filberts (Sicily), per lb.....	0 18	0 19
Hickory nuts (large and small), per lb.....	0 09	0 09
Peanuts (coon), per lb.....	0 09½	0 10
Peanuts (Jumbo), per lb.....	0 13½	0 14½
Pecans (new Jumbo), per lb.....	0 21	0 21
Pecans, New Orleans, No. 2.....	0 21	0 24
Pecans, "paper shell," extra large Jumbo.....	0 40	0 40
Pecans (shelled).....	0 70	0 75
Walnuts (Grenoble).....	0 18	0 18
Walnuts (shelled).....	0 45	0 46
Walnuts (Marbot), in bags.....	0 14	0 14
Walnuts (California No. 1).....	0 24	0 24

**Beans Advance Again
To Higher Prices**

Montreal
BEANS.—There is greater and greater firmness apparent in the market for beans. One firm of wholesalers has advanced prices of yellow eyes to the retailer, and quotes these at \$7.88 to \$7.95 per bushel. Others do not differ from the range of quotations shown below, but this is mainly due to possession of sufficient stocks meantime to supply demand. White beans, both 3 lb. pickers and 5 lb. pickers and as one wholesaler says "any old pickers" are up to from \$8.10 to \$8.40 a bushel. These are Canadian beans and very scarce they are at that. Limas are at 16 cents a pound, and also scarce. Not very many are available. Better production of beans is urgently needed in Canada if the High Cost of Living is to be combated by agriculture. The market will probably continue very firm for beans.

Beans—		Per bushel
Canadian 3-lb. pickers, per bushel.....	8 10	8 40
Canadian 5-lb. pickers.....	7 50	8 10
Yellow Eyes.....	6 90	7 35
Lima, per lb.....	0 16	0 16
Peas, white soup, per bushel.....	3 75	3 90
Peas, split, new crop, per bag 95 lbs.....	4 75	7 00
Barley (pot), per bag 95 lbs.....	5 00	5 75
Barley, pearl, per bag 95 lbs.....	6 25	6 50

**Rice Up 15 Cents;
Tapioca May Rise**

Montreal
RICE AND TAPIOCA.—Rice is in much firmer market generally, and prices to the retailer are advanced more pronouncedly this week. All Canadian milling rice advanced fifteen cents per hundred pounds on Saturday last week, and the advance is duly passed on to the retail trade. Rangoon rice is now priced from \$4.55 to \$4.60 per hundred pounds, and similar advances are noted in all the other familiar lines of rice on the market. The market tone is firm, and with demand good, and supplies steady, rice business is satisfactory and reasonably profitable at present. Tapioca is in steady demand, and there is a distinct lack of satisfactory news as to arrivals of this product from abroad. Everything points to still higher prices for tapioca though advances were registered not so very long ago.

Rangoon rice, per 100 lbs.	4 55	4 60
"Texas" Carolina per 100 lbs.	7 40	7 40
Real Carolina, per 100 lbs.	8 15	8 65
Patna (fancy)	7 65	7 65
Patna (good)	4 65	6 65
Siam, No. 2	4 85	4 85
Siam (fancy)	5 90	5 90
Tapioca, per lb.	0 11	0 11 1/2

Cocoa Demand Good; Food Value High

Montreal
COCOA.—No change is the order of the day in the market for cocoa at present. Prices maintain quietly as they have for the past few months. The conditions of demand and supply are normal, supplies being reasonably good and steady and the great merchants being well protected against ship shortages, etc., which would ordinarily affect markets more quickly. Demand locally is reported good for all cocoa and chocolate products. Bulk cocoa (pure) is at 30-35 cents a pound; sweet, 15 to 20 cents a pound in Montreal.

Cocoa—		
1 lb. tins, per doz.	4 60	4 60
1/2 lb. tins, per doz.	2 40	2 40
1/4 lb. tins, per doz.	1 25	1 25
"10-cent" tins, per doz.	0 90	0 90
Bulk cocoa (pure)	0 30	0 35
Bulk cocoa (sweet)	0 15	0 20

Coffee Keeps Ever In Dull Market Tone

Montreal—
COFFEE.—There is still a weakness of primary market tone about South American coffee owing to the freight space shortages due to British Government needs for ship space. Nothing has occurred, however, of sufficient import to affect local markets. Conditions as regards South American coffees are dull, but a prohibitive condition prevails as to export of Mochas (Arabian coffee), and all shipments from Aden are subject to prohibitively high war risk—20 per cent. as quoted early this week to one leading firm. It is unlikely, in market opinion that anything will happen suddenly to alter the conditions affecting coffee. Chicory is very much costlier this season than ever before, and is very scarce indeed. Chicory is worth fifteen cents a pound now. It used to sell to the retailer at six or seven cents.

Coffee, Roasted—		
Bogotas, lb.	0 28	0 32
Jamaica, lb.	0 23	0 25
Java, lb.	0 33	0 40
Maracaibo, lb.	0 23	0 24
Mexican, lb.	0 28	0 29
Mocha, lb.	0 34	0 37
Rio, lb.	0 19 1/4	0 21
Santos, Bourbon, lb.	0 24	0 25
Santos, lb.	0 23	0 24

Tea Market is Still Exceedingly Firm

Montreal
TEA.—The market for tea is still climbing to greater firmness. Demand is exceptionally brisk. Better business is being done all over Quebec Province by the travelers for the various wholesalers in tea. Retailers are securing supplies at present prices, for there has been an ominous firming tendency most persist-

ently present in the market for some time. Japan teas have taken the same firming tendency, and buying is brisk in these also. Prices have not changed this week, but as stocks dwindle they will possibly still keep on advancing. Supplies held up by railway congestion in the States are now coming slowly forward, and will be available to meet orders placed by those anxious to replenish stocks, though not any vast amount of tea is thus expected. Import orders are now being taken for Japan teas throughout Canada, and reports are that considerable buying is being done for futures at enhanced prices due to the present strenuous conditions.

Pekoe Souohongs, per lb.	0 34	0 36
Pekoes, per lb.	0 38	0 41
Orange Pekoes	0 43	0 45

Spices Still in the Firmest of Markets

Montreal
SPICES.—Information from the primary markets regarding spices continues to give great firmness to the whole market, though the wholesalers and grinders on Montreal are certainly standing very steadily as a buffer between retailers and the advancing cost of these commodities. Prices of many lines as spices have advanced tremendously in primary markets, but it will be found that retailers are still able to get supplies at quite reasonable cost. This state of affairs cannot continue for very long, however. Advances must soon come. Peppers are likely to cost more. Black and white peppers are both firm. Red pepper is in duller market. Some lines of ginger are scarce. Pimentos and casias are firmer. Cloves are scarce, and high prices are predicted for these. Nutmegs are steady. So is mace. There is a good demand noted for spot cinnamon from Ceylon, but Ceylon spices are all in very firm market as a "silver famine" on the Island is keeping the producers from getting the raw materials to the ports, and the ship shortage is very marked. The silver famine operates through inability of employers to meet the native workers' demand for cash wages in coin, and until supplies of silver coins can be imported there will be slow production. Some of the seeds are scarcer this week, notably caraway, poppy, coriander, anise, and celery seed. War risks are heavier on the Atlantic of late, and freights are heavier upon both Atlantic and Pacific.

	5 and 10-lb. boxes	1/2-lb. pkgs. dozen	1/4-lb. tins lbs.
Allspice	0 16	0 10	0 23
Cassia	0 25	0 27	0 37
Cayenne pepper	0 28	0 30	0 35
Cloves	0 30-0 32	0 30	0 38
Cream tartar—50c to 55c.			
Ginger (pure)	0 20		
Ginger, Cochín	0 25		0 31
Ginger, Jamaica	0 30-0 33	1 15	0 40
Mace	0 40-0 50		1 00
Nutmegs	0 40-0 50	0 45	0 50
Peppers, black	0 30	0 37-0 35	0 40
Peppers, white	0 37	1 17-1 22	0 39
Pastry spice	0 25	0 25-1 20	0 29
Pickling spice	0 25		
Turmeric	0 21-0 28		

Lower prices for pails, boxes or ballers when delivery can be secured.

Cardamom seed, per lb., bulk	2 00	2 00
Caraway, Dutch (nominal)		0 00
Cinnamon, China, lb.	0 18	0 25
Mustard seed, bulk		0 25
Celery seed, bulk	0 36	0 45
Shredded cocunut, in pails	0 21	0 25
Cinnamon, per lb., 35c.		
Pimento, whole		12-15

Potatoes in Rather An Easier Market

Montreal
FRUIT AND VEGETABLES.—The market breathes sighs of relief: potatoes have shaded down a little in price since last report. Green Mountain are still fairly high in price, being quoted at \$3.25 a bag of eighty pounds. Quebec potatoes, however, are more moderately priced, ranging with the Montreal potatoes around \$3 a bag. Spanish onions have advanced this week by a dollar a crate owing to scarcity, and are now quoted at \$8. New cabbage has advanced to \$8 a crate, and Canadian spinach at \$2 a hamper, or \$7 a barrel. Boston lettuce has advanced to \$3 per box. Florida tomatoes have gone to \$6 per crate for the fancy grade. The effects of the frost in Florida are responsible for the advance, it is said. Demand for oranges is now very brisk, and good fruit is on the market in various lines. Strawberries as a fancy line have been on the market for some time at 60 cents a basket, but no very notable demand exists for these. Bananas are making good business at present for dealers stocking them, as the high cost of living is found lessened by their consumption.

Bananas (fancy large), bunch	2 75	3 00
Oranges, Navels, per box	3 25	3 75
Oranges (Floridas)	3 00	5 00
Oranges (Calif.)	3 50	4 75
Grape Fruit	2 75	3 00
Lemons	4 25	4 50
Apples—		
Wealthy Apples	4 50	3 00
McIntosh Red, per bbl.	8 00	8 00
Fameuse, per bbl.	7 00	8 00
Spies	9 00	6 00
Baldwins	5 50	5 00
Kings	5 50	5 00
Wagners	6 00	5 50
Russets	7 00	5 50
Brussels Sprouts (quarts) 0 15 0 25		
Cauliflower, per doz. bunches		3 00
Celery (Florida), per crate	6 50	6 75
Onions, red, per bag (75 lbs.)	6 00	6 50
Onions, Spanish, per crate		8 00
Onions, Spanish, 1/4 crate		2 50
White onions, per bag (100 lbs.)		6 00
Potatoes, per bag (80 lbs.)	2 50	3 25
Potatoes (new) per bbl. (150 lbs.)		10 00
Potatoes (red)	2 50	2 75
Potatoes (sweet) hamper		3 50
Carrots, per bag		1 50
Beets, per bag	1 50	2 00
Parsnips		1 50
Turnips	1 00	1 25
Lettuce, Curly, per doz.		0 75
Lettuce, Romaine, doz.		1 00
Lettuce (Boston), per box of 2 doz.		3 00
Tomatoes, hothouse, lb.		0 25
Tomatoes (Florida), per crate	5 00	6 00
Tomatoes (Cuban) crate		3 50
Horse Radish, per lb.		0 25
Cabbage (barrel)		6 00
Cabbage (new), New York, crate		8 00
Cranberries (Cape Cod), barrel	9 00	13 00
Beans, U.S. wax, basket		9 00
Beans, U.S. green, basket		9 00
Leeks, per doz. bunches		3 00
Parsley, doz.	0 50	1 50
Mint, doz.		0 50
Watercress, doz.		0 50
Spinach, per bbl.		7 00
Spinach (Canadian), hamper		2 00
Do., per bbl.		7 00
Rhubarb, per doz.		1 50
Eggplant, per doz.		3 00
Cauliflower, crate		4 25
Garlic (Venetian) lb.		0 12

Fresh Fish Coming In More Freely

Montreal

FISH.—Trade in fish is very good still, though slackening up a little towards the end of the first heavy Lenten demand. Stocks in hand are considered ample for the moment. Now that fresh fish are coming in more plentifully, and the winter season is drawing to an end, prices as a rule have a tendency to sag down a little. Reports from both the West and the East coasts for the past few days are to the effect that fishing has been exceptionally good. Good supplies of fresh halibut, haddock, and cod fish have reached the market and are selling readily at reasonable prices. It is noted also that frozen lake fish is easier to procure and at about the same level of price still as last week's quotations. This might be explained by the fact that severe weather delayed products from far-away places, and these are now coming in. Tommy cods which have been extremely scarce at the beginning of the season, are now coming in very plentifully, and unless the cold weather lasts some will have to be sacrificed. Bulk and shell oysters are in fair demand and at steady prices. Live lobsters are still a very costly luxury on the market.

ONTARIO MARKETS

TORONTO, March 14.—The market in grocery lines has been quite generally in the upward direction. The one exception to the general trend of prices has been in the case of eggs. Humpty-dumpty had a great fall during the week, and seems destined to fall still further before she brings up. Production in Ontario is increasing, and with the coming of milder weather it is anticipated the hens will be encouraged to start to work in earnest. Already in the Chicago district eggs have declined to 25c per dozen, and this is the factor that is making for lower priced eggs locally. Business has been very good with wholesalers.

Refiners Restricting Sales to Prompt Delivery

SUGAR.—Sugar continues in a firm position in the primary market, and Canadian refiners in consequence are refusing to make sales for future delivery. They are restricting their sale to orders for prompt shipment. With American refiners there is a brighter aspect, as the labor troubles at the refineries are being adjusted, which may increase the European demand now that they are in a better way to make deliveries. After CANADIAN GROCER went to press

SMOKED FISH		
Haddies	0 12	0 13
Haddies, fillet	0 15	0 15
Digby herring, per bundle of 5 boxes	1 00	
Smoked boneless herring, 10-lb. box	1 00	

SALTED AND PICKLED FISH		
Herring (Labrador), per lb.	9 00	
Salmon (Labrador), per bbl.	20 00	
Salmon (B. C. Red)	16 00	
Sea Trout, red and pale per bbl.	15 00	
Green Cod, No. 1, per bbl.	14 00	
Mackerel, No. 1, per bbl.	21 00	
Codfish (Skinless), (100-lb. box)	9 50	
Codfish (Boneless), Blocks "Ivory" Brand per lb.	0 10	
Codfish, Shredded, 12 lb. box	1 00	

SHRIMPS, LOBSTERS		
Lobsters, medium and large, lb.	0 65	
Prawns, Imperial gal.	3 00	
Shrimps, Imperial gal.	2 50	
Scallops	3 00	

FRESH FROZEN SEA FISH.		
Halibut	18	-20
Haddock, fancy, express, lb.	0 09	0 10
Mackerel (med.), each	20	
Mackerel (large), each	25	
Cod, steak, fancy, lb.	10	
Salmon, Western, express, lb.	16	-18
Salmon, Gaspe	18	-20

FRESH FROZEN LAKE FISH.		
Pike, lb.	0 09	0 10
Perch	0 10	0 11
Whitefish, lb.	0 12	0 13
Lake trout	0 14	0 15
Eels, lb.	0 10	
Dore	0 12	0 13
Smelts, No. 1	0 15	
Smelts, No. 1 large	0 20	
Oysters—		
Selected, gal.	2 00	
Ordinary, gal.	1 50	
Malpeque oysters (choice) per bbl.	13 00	
Malpeque Shell Oysters (ordinary), bbl.	10 00	
Cape Cod shell oysters, per bbl.	12 00	
Clams (med.) per bbl.	6 00	

FRESH FISH.		
Haddock	0 09	0 10
Steak Cod	0 10	0 12
Market Cod	0 08½	
Carr	0 16	0 11
Halibut	0 19	0 20
Dore	0 15	0 16
Lake trout	0 16	0 17
Pike	0 11	0 12

last week there was some weakness in the raw sugar market in New York, when unsold sugars arriving and due to arrive sold as low as 5.14c duty paid, as the owners preferred to sell rather than warehouse them. Reports toward the end of last week of damage to the cane in Cuba by fire, together with the extent of the damage to the crop through the insurrection, coupled with the delay in the grinding season, still further confirmed authorities in their estimates that the Cuban crop would not be over 3,000,000 tons during the present campaign. Guma-Mejer, one of the leading authorities on the sugar situation, confirmed the estimate of H. A. Himely, that the new crop would not exceed three million tons. On Saturday last the primary market accordingly advanced ¼c, and on Monday a further ¼c per pound. On Tuesday the market opened firm, but weakened with sales of nearby Cuban raws at 4 7-16c, or 5.44c duty paid, with Porto Ricans for March and April delivery at 5.39c. The estimate of the Porto Rican crop has also been reduced from 450,000 tons to 400,000 tons. There has been a fair buying movement in the face of the firm position, although prices have not changed locally.

Atlantic, St. Lawrence and Canada Sugar Companies, extra granulated sugars	100 lbs.	7 54
Acadia Sugar Refinery, extra granulated		7 44

Dominion Sugar Refinery, extra granulated	7 44
Yellow, No. 1	7 14
Special icing, barrel	7 74
Powdered, barrels	7 64
Paris lumps, barrels	8 14
Assorted tea cubes, boxes	8 14
In 50-lb. bags there is an advance of 10c per 100 lbs. for extra granulated; in 20-lb. bags, 15c per 100 lbs.; 20c per 100 lbs. in 10-lb. gunnies, and 25c per 100 lbs. in 5-lb. cartons, and 30c per 100 lbs. in 2-lb. cartons. Barrels of granulated and yellow may be had at 5c over above prices, which are for bags. Fancy sugars make a corresponding increase when put up in small packages. Second grade granulated is sold by Atlantic and St. Lawrence at 10c under extra granulated. Dark yellow is sold 20c below No. 1 yellow.	

Canadian Sardines Up; Shrimp Will Be Higher

SARDINES, SHRIMPS, EXTRACTS, HERRINGS.—An advance in price has been recorded in Canadian sardines, which have been increased from 4½c per tin to 6c per tin. Stocks of these sardines are very low, and will probably be soon exhausted. It will be impossible to procure further supplies of these until the new pack comes in. The advance applies to oil, tomato sauce and mustard dressing. From advance information it is intimated that canned shrimps will be considerably higher this year; the price in all probability will be \$1.80 per dozen, which will make this a ten-cent line. Extracts of all kinds are in very firm market, and manufacturers anticipate that an advance will be necessary in the near future. The spirits used in the manufacture of extracts has advanced 41c per gallon since the date of the last advance in extracts. Banillin, used extensively in the cheaper extracts, has made further advances, until it is now quoted at \$9 per pound. Cotton twine has been advanced by some wholesalers in conformity with advances made by the mills. For the 4-ply, the selling price is now 45c per pound, representing an advance of 3c per pound. Canadian herrings in tomato sauce have also been advanced, and are now selling at \$6 per case of four dozen 1-lb. tins. Some wholesalers have withdrawn quotations on lard and cheese, awaiting a more settled condition of the market. Norwegian sardines are very high in price this year, being quoted at \$11.50 per case for one-fifth pound tins. Quick puddings, such as tapioca, chocolate, custard and arrow-root, have all been advanced 20c, and are now selling at \$1.20 per dozen.

Corn Syrup Prices Still Remain Open

Toronto
MOLASSES AND SYRUPS.—The condition in corn syrup remains the same as that announced last week by the manufacturers. They will take no orders at prices other than those prevailing on the day of shipment. This is in effect a withdrawal of previous list prices. However, during the week there has been no announcement of higher prices, and wholesalers continued to sell

goods at the advanced prices recently recorded. Molasses is in a firm market, but prices have remained unchanged, with demand good.

Corn Syrups—	
Barrels, per lb.	0 04 1/2
Cases, 2-lb. tins, 2 doz. in case	3 45
Cases, 5-lb. tins, 1 doz. in case	3 85
Half barrels, 1/4c over bbls.; 1/4 bbls., 1/2c over bbls.	3 85
Cane Syrups—	
Barrels and half barrels, lb.	0 04 1/2
Cases, 2-lb. tins, 2 doz. in case	4 80
Molasses—	
Fancy Barbadoes, gal.	0 75
West India, half barrels, gal.	0 43
West India, 10-gal. kegs	0 50
Tins, 2-lb. table grade, case 2 doz.	3 75
Tins, 2-lb. baking grade, case 2 doz.	2 75

Arrivals of Nuts Are Very Limited

Toronto
NUTS.—Shelled nuts that were sold to arrive in January, February and March have been coming forward in very small quantities. The tonnage situation and freight congestion is responsible for this condition. There is a firmness in the primary market in New York. Peanuts continue in firm market, due to the situation in the producing centres of the South. Demand for nuts in the shell is very limited, but shelled are going into consumption fairly well. Prices have remained unchanged.

In the Shell—	
Almonds, Tarragonas, lb.	0 20 0 21
Walnuts, Marbots	0 16 1/2 0 18
Walnuts, Bordeaux	0 18 0 19
Greenbles, lb.	0 18 0 19
Filberts, lb.	0 18 0 20
Pecans, lb.	0 17 0 19
Peanuts, lb.	0 12 1/2 0 14
Brazil nuts, lb.	0 20 0 22
Cocoanuts, per sack 100	6 00
Shelled—	
Almonds, lb.	0 42 0 45
Walnuts, lb.	0 46 0 50
Walnuts, California	0 25 0 33
Brazil nuts, lb.	0 40 0 45
Pecans, lb.	0 35

Demand For Rice Slackening Somewhat

Toronto
RICE AND TAPIOCA.—There has not been the same feverish interest in rice during the past week that was manifest during the previous week. The trade has steadied down, with a good demand still reported. In the primary market there is a firm situation, due to light arrivals of Southern rices. In the United States there has been the same interest on the part of consumers, and considerable quantities are being taken on this account. The rice farmers in the Southern United States are holding their stocks for higher prices. Tapioca continues in firm market, with quotations from importers nearly on a par with some quotations of wholesalers.

Texas, fancy, per 100 lbs.	6 50	8 00
Siam, fancy, per 100 lbs.	6 50	7 00
Siam, second, per 100 lbs.	4 50	5 00
Japan, fancy, per 100 lbs.	6 50	7 00
Japan, second, per 100 lbs.	5 50	6 25
Chinese, per 100 lbs.	4 75	5 00
Tapioca, per lb.	0 11 1/2	0 12 1/2

Beans Incline to Still Higher Levels

Toronto
BEANS.—There has been an inclination toward higher levels in Ontario

beans during the week, and where quotations were formerly made at \$7 to \$7.50 the price is now quoted at \$7.50 firm. Rangoon beans show the same firming tendency, with the higher quotations of last week prevailing more generally. Limas continue in very strong position, with lower quotations moved higher in most instances. California black eyes are quoted at 8 1/2c per pound, or \$5 per bushel. Canadian yellow eyes are selling at 11c per pound, or \$6.60 per bushel in bag lots.

Ontario, 1-lb. to 2-lb. pickers, bush.	7 00	7 50
Rangoon, per bushel	6 00	6 25
Japanese, per bushel	6 00	
Black eyes, California, bushel	5 00	
Limas, per pound	0 12	0 12 1/2

Canned Goods Are Going Out Freely

Toronto
CANNED GOODS.—There has been a continued good demand for canned goods, and in particular canned salmon, corn and peas. Stocks of tomatoes are in somewhat low compass, and prices are accordingly holding steady. Wholesalers anticipate there will not be sufficient stocks of these around to cause any anxiety. New crop tomatoes are beginning to loom up as a possibility, but spot stocks are not heavy enough to cause holders any alarm.

Following prices on canned goods are general quotations from wholesaler to retailer and not F.O.B. factory prices.

Salmon Sockeye—	
1/2 flats, cases 8 doz., per doz.	2 00
Alaska reds, 1-lb. talls	2 75
Alaska pinks, 1-lb. talls	2 40
Chums, 1-lb. talls	1 40
Pinks, 1-lb. talls	1 65
Cohoos, 1/2-lb. tins	1 45
Cohoos, 1-lb. tins	2 40
Red Springs, 1-lb. talls	2 35
Canned Vegetables—	
Tomatoes, 2 1/2s	2 15
Peas, standard	1 35
Peas, early June	1 45
Beans, golden wax, doz.	1 35
Asparagus tips, doz.	1 60
Corn, 2 1/2s, doz.	1 75
Pumpkins, 2 1/2s	1 75
Red raspberries, 2s	2 65
Red cherries, 2s	2 45
Strawberries, 2s	2 50
Pineapple, Hawaiian, 2s, doz.	2 90

Prices on Candied Peels Expected Soon

Toronto
DRIED FRUITS.—It is expected the price on new season candied peels will be announced next week, as American prices will in all probability be announced then. A recent shipment of dates arrived at New York on the Swiss S.S. Siestan, and the first shipment for this market from the cargo will consist of three cars, and is now due. Hallowees and Fards will be quoted 1c per pound higher in this market, due to the fact that the British Government has put on an embargo and will prevent further supplies coming from that route. It is stated on good authority that there are more dates sold in the City of Toronto than in any other city on this continent. Chicago is a big distributing centre, and New York is also a big distributing

centre, but for the dates consumed more go into consumption here, it is said, than in the cities named. Last year there were over one million pounds of dates sold in this city. Prunes continue in a firm market.

Apples, evaporated, per lb.	0 12 1/2	0 13 1/2
Apricots, choice, 2 1/2s, faced	0 19 1/2	0 23
Candied Peels—		
Lemon	0 23	0 24
Orange	0 24	0 25
Citron	0 26	0 30
Currants—		
Filiatras, per lb.	0 20	0 22
Patras, per lb.	0 21	0 23
Vostizas, choice	0 23	0 24
Cleaned, 1/2c more.		
Australians, lb.		0 22
Dates—		
Excelsior, packages, 3 doz. in case	3 25	
Dromedary dates, 3 doz. in case	3 85	4 00
Hallowee, per lb.	0 10 1/2	0 11 1/2
Figs—		
Taps, lb.		0 06 1/2
Malagas, lb.		0 10
Prunes—		
30-40s, per lb., 2 1/2s, faced	0 13	0 13 1/2
40-50s, per lb., 2 1/2s, faced	0 12	0 12 1/2
50-60s, per lb., 2 1/2s, faced	0 12	
60-70s, per lb., 2 1/2s, faced	0 11 1/2	
70-80s, per lb., 2s, faced	0 09 1/2	0 11
80-90s, per lb., 2 1/2s, unfaced	0 11 1/2	
5-lb. tins		0 65
Peaches—		
Choice, 25-lb. boxes	0 11	0 12
Std., 25-lb. boxes	0 10 1/2	0 11 1/2
Fancy, 25 lbs., facet	0 13	0 14
Raisins—		
California bleached, lb.	0 14 1/2	0 15
Valencia, Cal.	0 09 1/2	0 10 1/2
Valencia, Spanish	0 10	0 12
Seeded, fancy, 1-lb. packets	0 12	0 13
Seedless, 12-oz. packets	0 12	0 13 1/2
Seedless, 16-oz. packets	0 14 1/2	0 16

Embargo on Teas Is Made Absolute

Toronto
TEAS.—Tea importers have been advised that it is the intention of the British Government to allow out only such teas as have already been entered for shipment. In other words, only those teas that are on the way in transit toward Canada will be allowed to come forward. This will shut off all orders placed prior to the embargo, and which had not yet been started on their way. Orders so placed have in some instances, been canceled by the dealers with whom they had been placed. Local tea men have accordingly turned their attention to the primary markets in Calcutta and Colombo, and have been receiving cable quotations from that source to keep them in touch with the market there. In Calcutta, the Indian teas were reported 1c per pound higher during the week, while the Colombo market was quoted 4c higher for the lower grades. The lowest grade common Pekoe Souchongs were quoted in the Colombo market at 32c per pound. Spot supplies of tea are disappearing very rapidly. Space has been secured by some tea importers for direct shipment by way of the Pacific, but when the boats will leave is another question, as it is possible they may not leave until the middle of April. Prices have held steady locally.

	Per lb.
Pekoe Souchongs	0 35 0 37
Pekoes	0 36 0 40
Orange Pekoes	0 42 0 45
Broken Pekoes	0 44 0 48
Broken Orange Pekoes	0 45 0 50

These prices do not indicate the wide range in values. They are good medium grades, and are meant to give some indication of price movements.

Coffee Market Is Now Beating Time

Toronto

COFFEE, COCOA.—The coffee market might be characterized as beating time. In the primary market it was somewhat easier during the week, but the local market was steady and prices remained unchanged. In cocoa there was also an easier market in the primary market, with a slight recession of prices. Cocoa authorities assert their belief that the bottom of the market has been reached, and that it will probably not go to lower levels. There has been a normal demand for both coffee and cocoa, and prices have remained unchanged locally.

Coffee—

Bogotas, lb.	0 28	0 30
Marncaibo, lb.	0 25	0 28
Mexican, lb.	0 27	0 31
Jamaica, lb.	0 26	0 27
Mocha, Arabian, lb.	0 35	0 40
Rio, lb.	0 20	0 21
Santos, Bourbon, lb.	0 25	0 26
Chicoory, lb.	0 14	0 17

Cocoa—

Pure, lb.	0 25	0 30
Sweet, lb.	0 15	0 20

Pickling Spices May Be Higher For Fall

Toronto

SPICES.—Owing to the greatly enhanced prices of all the various spices that enter into the pickling spice, it is anticipated by some manufacturers that the prices will very likely be higher by this coming fall. Advances have taken place, ranging all the way from 40 per cent. to 700 per cent. in some instances, and in order to absorb this additional cost, manufacturers state the only relief is through higher prices than those now prevailing. Coriander, carraway, all-spice, cassia, cloves are all much higher than they were at this time last year. And there is small prospect of the shipping situation improving in time to relieve the situation by the pickling season. Carraways that used to be 7c per pound are now in the neighborhood of 75c. Cassia that was formerly 7c per pound, is now 23c to 25c. Cloves that used to sell for 10c, are now quoted at 25c in the primary market. These are but instances of the way advances have been recorded. It is anticipated that pickling spice that is now quoted from 20c to 25c per pound will be higher.

	Per lb.	
Allspice	0 16	0 18
Cassia	0 25	0 35
Cinnamon	0 40	0 50
Cayenne	0 30	0 35
Cloves	0 30	0 50
Ginger	0 25	0 35
Mace	0 90	1 25
Pastry	0 25	0 30
Pickling spice	0 20	0 25
Peppers, white	0 35	0 45
Peppers, black	0 20	0 35
Nutmegs, selecta, whole, 100's	0 40	0 45
Do., 50's	0 35	0 40
Do., 25's	0 30	0 35
Mustard seed, whole	0 25	0 30
Celery seed, whole	0 35	0 45
Coriander, whole	0 25	0 35
Carraway seed, whole	0 75	0 85
Cream of Tartar—		
French, pure	0 45	0 52
American high test	0 55	0 58

Starch Prices Are Still Left Open

Toronto

PACKAGES.—There has been no disposition during the week for the starch manufacturers to announce steady quotations for starches. The recent announcement that goods will be delivered subject only to the prices at the day of shipment still maintains. As yet there has been no announcement of advances, but prices are left open. There has been a steady demand for boxed cereals. The manufacturers of the Quaker oats state they have not entirely discontinued the sale of the round package, as they are still getting quantities from their mill at Saskatoon whenever this is possible. The supply is greatly curtailed, however, and the square package will fill the shortage until such time as they are able to instal new machinery in their London mill for the manufacture of the round cartons. The company is now operating a mill at Sudbury for the milling of flour, another at Neepawa for the manufacture of rolled oats, and a third at London for cereals of various kinds. These mills have all been acquired since their recent fire.

Cornflakes, per case	2 50	2 95
Rolled oats, round, family size, case	4 00	4 50
Rolled oats, round regular 2-lb. size, case	1 35	1 60
Rolled oats, square case	4 75	4 85
Shredded wheat, case	3 60	
Cornstarch, No. 1, pound cartons	0 09 1/2	
No. 2, pound cartons	0 07 1/2	
Starch, 6-lb. packages, per lb.	0 07	0 10
In 1-lb. cartons	0 05 1/2	0 08 1/2

Labrador Herring Now Out of Market

Toronto

FISH AND OYSTERS.—Supplies of Labrador herring in kegs and barrels are about cleaned out of the local market, as the season for this fish is nearly over. Some fresh cod has been reaching the local market by express shipment in more steady supply. Heretofore only occasional shipments of the fresh cod reached the local wholesale fish men. From this time forward it is expected there will be a steady supply. It is quoted at 11c per pound. There has been a continued good demand for fish of all kinds, with supplies keeping pace. A car of fresh halibut reached the market from the West Coast last week. Oysters are holding in steady market, with demand normal for this time of the year.

SMOKED FISH.

Ciscoes, per lb.	0 15	0 15
Haddies, per lb., new cured	0 13	0 13
Haddies, fillets, per lb.	0 17	0 18
Kipper herring, per box	1 60	2 00
Digby herring, bundle of five boxes	1 00	1 25
Smoked boneless herring, 10-lb. box	1 80	1 80
Strip cod, 30-lb. boxes	4 50	4 50

PICKLED AND DRIED FISH.

Pickled salmon, 100-lb. kegs	9 00	9 00
Skinless cod, 50-lb. boxes	4 50	4 50
Acadia cod, 20 1-lb. blocks	2 80	2 80
Salt mackerel, kits	2 20	2 20
Salt cod, lb.	0 08 1/2	0 08 1/2
Onion trout, lb.	0 10	0 10
Shredded cod, 24 cartons	1 80	1 80

FRESH SEA FISH.

Crabs, per dozen	2 80	2 80
Halibut, frozen	0 17	0 17 1/2
Chicken halibut, per lb.	0 15	0 15 1/2
Cohee salmon (red), frozen	0 14 1/2	0 15
Qualla salmon (pink), frozen	0 10	0 10 1/2

Haddock, fancy, express, lb.	0 09	0 09
Steak cod, fancy, express, lb.	0 11	0 11
Flounders, lb.	0 06	0 06
FRESH LAKE FISH.		
Picks, lb.	0 09	0 09 1/2
Whitefish, lb., frozen	0 13	0 13 1/2
Goldeyes, lb.	0 07	0 08
Herrings, frozen	0 05	0 05
Tullibees, lb.	0 09	0 09 1/2
Yellow pickerel	0 12	0 13
Smelts	0 14	0 14
Oysters—		
Standards, gal.	2 00	2 30
Selects, gal.	2 50	2 65
Shell, per barrel	8 50	8 50
Shrimps—		
Wine gallon cans	1 40	1 40
No. 2	2 70	2 70
No. 3	5 20	5 20

Potatoes Held Steady in Market

Toronto

VEGETABLES.—Potatoes held steady in price during the week for the most part, although there was a disposition in certain quarters to quote slightly lower. Some Alberta potatoes reached the market, and these are quoted at \$3.50 per bag. Ontario potatoes are rather scarce, there being very few of them in evidence in the market at present. Sweet potatoes are scarce and are quoted 10c per hamper higher at \$3. California head lettuce is in the market, the range of prices being from \$3.50 to \$5. Mushrooms are firmer, being quoted at \$2.75 to \$3 per basket. Vegetables for the most part are in firm demand owing to the limited supplies.

Beets, bag	2 25	2 40
Brussel sprouts, imported, quart.	0 15	0 15
Cucumbers, hothouse, doz.	3 00	3 00
Cabbage, new, case	7 00	8 50
Cauliflower, Cal., 18 to 24 in box	4 00	4 50
Carrots, bag	2 25	2 25
New, dozen bunches	1 00	1 00
Celery, California, case	.....	.....
Florida, half case	.....	.....
Eggplant, each	0 25	0 30
Lettuce, per doz. bunches	0 25	0 30
Per pound	0 20	0 20
California head lettuce, case	3 50	5 00
Mushrooms, 4 lbs.	2 75	3 00
Onions—		
Spanish, crate, 120 lbs.	10 00	10 00
B.C. onions, 100-lb. sack	.....	.....
Ontario onions, 75-lb. sack, yellow	8 50	9 00
Ontario onions, 75-lb. sack, red	7 50	8 00
Green, per bunch	0 75	0 75
Potatoes—		
N. Brunswick Delawares, 90-lb. sacks	3 75	4 00
Sweet Jerseys, hamper	.....	3 00
Western, 90-lb. sack	3 50	3 75
Parsnips, bag	2 50	.....
Green peppers, doz.	1 00	1 00
Tomatoes, Florida, 6-basket carriers	6 00	6 50
Parsley, 11-qt.	0 75	0 75
Watercress, doz.	0 30	0 30

Pineapples Due to Arrive This Week

Toronto

FRUIT.—Porto Rican spring pineapples are due to reach this market on Friday if shipment comes through from New York in good shape. This is the first shipment this season, and will probably sell around \$5 case. This represents a lower price than last year by \$1.50 on larger sizes and 50c on smaller sizes. Marmalade oranges that have reached the local market were delayed somewhat, and a considerable percentage had gone bad. For the good oranges that remained a much higher price than was anticipated had necessarily to be charged. These oranges were from Sicily and in ordinary times would not have taken more than 20 days to arrive. As it was, they were 62 days on the way.

and had to go around by way of Holland. Both Florida and Cuban grapefruit is higher in price by approximately 25c per case. California lemons are reaching the market in larger quantities, and are quoted at \$4 to \$4.50 per case. Rhubarb in dozen bunches is now quoted 10c higher. Bananas are scarce, and prices have been increased 50c per bunch.

Apples—	
Spys, No. 1	8 00
Spys, No. 2	6 50

Spys, No. 3	5 50
Baldwins, No. 1 N.S., bbl.	6 00
Ben Davis, No. 1	5 00
Ben Davis, No. 1	4 00
Boxes, American	2 50
Boxes, B.C. Wagners	2 75
Bananas, bunch	2 00
Cranberries, bbl.	3 00
Do., 50-lb. box	9 50
Do., 28-qt.	10 00
Oranges—	
Cal. Navels	5 00
Floridas, case	4 00
Grapes—	
Spanish Almeria, small bbl., 40 lbs.	7 00
Grapefruit, Florida, case	8 00
Grapefruit, Cuban	4 00
Lemons, Cal., case	4 75
Messinas, case	3 25
Rhubarb, doz. bunches	3 90
Strawberries, 1-qt.	4 00
	1 25
	0 65

MANITOBA MARKETS

WINNIPEG, March 14.—The trade is beginning to get ready for Easter trade, and there is a brisk demand for confectionery of all kinds and particularly for candy Easter eggs. Egg dyes in 42-5c. packets are offered by one house at \$1.60 per box. Premiums are being offered in some cases in the shape of toy ducks, chickens, etc.

Many Shortages.

Among the lines one house reports out of stock are, fresh herrings, asparagus tips, pork and beans (two makes), evaporated apricots and peaches, in 10-lb. and 25-lb. boxes respectively, and raisins in 16-oz. pkts. From these the retailer will gather some idea of what lines are scarce. All British cocoas are becoming scarce, and dealers who have a demand for Cadbury's or Fry's should buy it while it is available. These firms may not be able to export. In Wilson's vinegar, jobbers do not look for an advance now, but expect one about July of one to two cents per gal. There has been an advance in stove polish on account of the high cost of tin containers. Peanuts are going to be higher, as the U.S.A. Govt. is buying up all stocks available.

DRIED VEGETABLES.—A broker representing a Japanese house took a trip through the West last week and cleaned up some big business on Manchurians at a price over two cents below the market. The trade is anxious to know whether deliveries can be made at this figure. Orders were for immediate shipment from the Orient.

All Canned Goods Firm; Will Ship All Salmon

CANNED GOODS. — Jobbers report that all lines are moving fairly well, but it would be wrong to say there was a big demand for anything. A jobber who has returned from a trip in the United States says: "We do not look for a lower market. Before I went away, I was sure that we should see lower prices on canned goods, but I found them there booking for delivery at prices higher than last fall."

It was reported some weeks ago that the British Government would permit the

exportation of only 50 per cent. of canned salmon orders to that country; it is understood now that canners will be permitted to ship everything—at least, that is the understanding of a local firm.

Still Expect Advance in Corn Syrup and Starch

SYRUPS.—A jobber says: "We expect another advance in corn syrups and starch. The refiners have withdrawn their prices, and are away behind in the filling of their orders. It is said that they have experienced difficulty getting coal; it is also a fact that the corn market is very high, and two Eastern factories have been closed down recently through difficulty in securing raw material."

Sugar Market is Very Uncertain

SUGAR.—The retail trade have been buying fairly well, but most of them, and the jobbers, too, are afraid of the market. Raws have been rather firmer this week, and everything is uncertain. All seem to be agreed that the tendency is up rather than down.

Western Retailers Buy Tea Freely

TEA. — It is stated by local brokers that there has been another advance in freight rates. The tea market remains very strong. There being a feeling among the retail trade that teas are liable to advance again, buying has been rather brisk of late.

Difficulty Experienced Getting British Cocoas

COCOA.—The local representative of Cadbury's received a cable last week to the effect that no more shipments could be expected, as the British Government was prohibiting exportation. With Fry's the case is somewhat different; they have a branch office here, as well as a sub-agent. While it is thought that they might be able to secure supplies, it is a fact that local jobbers who have been out of certain sizes have been unable to obtain them. They fear that the same thing might happen when they run out of other

sizes. As a result of these conditions, there has been considerable demand this week from the retail trade for British cocoas.

Whitefish Will Be Scarce; Fresh Halibut 16-18c

FISH AND POULTRY. — There is every indication that whitefish and pickerel will be very scarce in a week's time, due to the demand being greater than the supply. The price has jumped from 10c. to 12-13c., and will go higher. The whitefish fishing season is over, and there is only a little more to come in. Fresh halibut is bringing 16-18c., and the supply is fairly good. It has been suggested that black cod will replace halibut to a great extent this year on account of the educational campaign being run in the States with that end in view. It is cheaper than halibut, and a very nice fish, but it is not believed here that there will be much change in Canada. Ling cod is bringing 10c., and black cod 12½c. Bloaters are down to \$1.75 per box.

Oysters, Imperial gallon	3 00
Whitefish	0 12
Salmon, frozen	0 13
Halibut, fresh	0 15
Cod, Ling	0 16
Cod, black	0 18
Kippers, boxes	0 10
Bloaters, boxes	2 00
Mackerel, 20-lb. kits	1 75
Finnan haddie, lb.	3 50
Salt herrings, bbl.	9 13½
Salt herrings, 20-lb. pails	5 50
Smelts	1 50
Haddock	0 14
Flounders	0 16
Brook trout	0 09
Smoked fillets	0 08
Sea herring	0 30
	0 17
	0 07½
	0 08

Big Drop in Potatoes; Selling Around \$1.00

Winnipeg FRUITS AND VEGETABLES.—The potato market has weakened very much, and it was difficult to name a price early this week, shippers taking almost what they could get, prices varying from 90c. to \$1.25 per cwt. This is quite a drop from the high figures around \$2 of two weeks ago. It is very unlikely, however, that the market will go below \$1.25 and stay there. This condition has been brought about by a large influx of potatoes from the country to take advantage of high prices. There was very little demand across the line. New lines of vegetables on the market this week are cucumbers, at \$5.50 per box, and leaf lettuce at 65c. per box. Rhubarb dropped to 14c. per lb. Strawberries became scarcer, and advanced to 80c. per box. The effect of the Florida frost has not disappeared, and will not for another week, when prices will be easier. Old cabbage has jumped to \$8 per cwt. There are some new potatoes at \$3.50 per hamper.

Manitoba potatoes, 10-bushel lots	1 50
Do., do., car lots, bush., f.o.b. Win-	
nipeg	1 25
Celery, Cal., doz.	1 75
Cucumbers, box	5 50
Carrots, bushel	1 00
Turnips, bushel	0 90
Cabbage, per cwt., old	8 00

(Continued on page 44.)

WEEKLY MARKET REPORTS BY WIRE

Statements From Buying Centres, East and West

Alberta Markets

FROM CALGARY, BY WIRE.

Calgary, Alta., March 13.—Rolled oats have advanced 15c per sack, which now makes the price of 80's \$3.35. Evaporated apples have again moved upward, and are now quoted in 50-lb. boxes at 14c per pound. Hog products have been steadily working to higher levels. Bacon backs and sides are now quoted at 28c per pound. Both pure lard and compound lard have advanced 1/2c per pound, cases of 3-lb. tins are now quoted at \$14.70. Ontario large cheese shows a slightly easier tendency, being quoted at 26c to 26 1/2c per pound. Sharp advances on rice in this market are anticipated in the near future. Lobsters in half-pound tins have advanced to \$3.25 per case. Seedless raisins, baking powders and beans are in firm market, with advances looked for. Locally sugar held firm during the week, and is quoted at \$8.60 per 100 pounds.

CALGARY:

Beans, small white Japan, lb.	0 10	0 11
Flour, No. 1 patents, 98s, per bbl.		9 90
Molasses, extra fancy, gal.		0 77 1/2
Rolled oats, 8 s		3 35
Rice, Siam, cwt.		4 75
Sago and Tapioca, lb.		0 09
Sugar, pure cane, granulated, cwt.		8 45
Cheese, No. 1 Ontario, large	0 26	0 26 1/2
Butter, creamery, lb.		0 44
Lard, pure, 3s, per case		14 70
Bacon, smoked backs, lb.		0 28
Bacon, smoked sides, lb.		0 28
Eggs, new-laid, case		12 00
Tomatoes, 2 1/2s, standard case	4 50	4 75
Corn, 3s, standard case	3 50	3 90
Peas, 2s, standard case		2 35
Apples, gala, Ontario, case		2 50
Strawberries, 2s, Ontario, case		5 25
Raspberries, 2s, Ontario, case		6 50
Peaches, 2s, Ontario, case		4 25
Salmon, finest sockeye, tall, case		12 00
Salmon, pink, tall case	5 00	5 50

Alberta Markets

FROM EDMONTON, BY WIRE.

Edmonton, Alta., March 13.—Ontario beans are very scarce and supplies of Japan beans are very low owing to the scarcity of tonnage from the Orient. All shipments of tapioca from the Far East have been canceled owing to the inability to secure tonnage. Cheese stocks are about cleaned up, with new stocks expected about June. Cocoanuts have advanced 1/2c per pound. The flour market is still strong, with advances recorded during the week, the basis now being

\$9.90 per barrel. Local flour is quoted on a basis of \$9 per barrel. Shelled walnuts have advanced, and are now quoted at 49c per pound. Catsup in gallon containers is now quoted at \$5.20, and in 2-lb. tins at \$3.15. H.P. sauce has advanced 25c per case, and is now quoted on a case basis of \$2.50 per dozen. Lard is now selling at \$14.40 per case for 3-lb. tins, an increase of 1/2c per pound. The sugar market remains firm.

EDMONTON:

Beans, small white, Japan, lb.	0 10	0 11
Flour, No. 1 patents, 98s, barrel		9 90
Molasses, extra fancy, gal.		0 77 1/2
Rolled oats, 80s, basis		3 40
Rice, Siam, lb.		0 04 1/2
Sago and Tapioca, lb.	0 00	0 10
Sugar, pure cane, granulated, cwt.		8 45
Cheese, No. 1, Ontario, large		0 25
Butter, dairy		0 32
Butter, No. 2 dairy, lb.		0 30
Lard, pure, 3s, per case		14 40
Bacon, smoked backs, lb.		0 28 1/2
Bacon, smoked sides, lb.		0 28 1/2
Eggs, storage, case		12 00
Eggs, new laid, doz.		0 55
Tomatoes, 3s, standard case		4 50
Corn, 2s, standard case		3 30
Peas, 2s, standard case		2 90
Apples, gala, Ontario, case		2 50
Strawberries, 2s, Ontario, case		5 50
Raspberries, 2s, Ontario, case		6 50
Peaches, 2s, Ontario, case		4 15
Salmon, finest sockeye, tall, case		13 50
Salmon, pink, tall, case		5 00

Saskatchewan Markets

FROM REGINA, BY WIRE.

Regina, Sask., March 13.—The most noticeable change on this market during the week has been an advance of 65c per case on lard, which now makes the selling price \$14.40. Beans of all kinds are higher in price, the range running from \$5.75 to \$7. Flour has made a big move upward, and is now quoted at \$10 per barrel for 98's. Butters and eggs are the only commodities that show a decline during the week, butter now being quoted at 40c per pound, and fresh eggs at 40c per dozen. Chicory has advanced 1c per pound. Many lines of canned goods have been marked higher. Tomatoes 3's are now quoted at \$4.50 per case; peas 2's at \$2.80 per case; corn 2's at \$2.25; strawberries 2's at \$5.15; and raspberries 2's at \$5.45.

REGINA—

Beans, small white Japans, bush.	5 75	7 00
Flour, No. 1 patents, 98s, per lb.		10 00
Molasses, extra fancy, gal.		0 71
Rolled oats, balls		3 50
Rice, Siam, cwt.		4 35
Sago and tapioca, lb.		0 09 1/2
Sugar, pure cane, granulated, cwt.		8 29
Cheese, No. 1 Ontario, large		0 28 1/2
Butter, creamery, lb.		0 40
Lard, pure, 3s, per case		14 40
Bacon, smoked sides, lb.		0 30
Bacon, smoked backs, lb.		0 28
Eggs, new-laid		0 40
Tomatoes, 3s, standard case		4 50
Corn, 2s, standard case		2 25

Peas, 2s, standard, case		2 90
Apples, gala, Ontario		2 10
Strawberries, 2s, Ontario, case		5 15
Raspberries, 2s, Ontario, case		5 40
Peaches, 2s, Ontario, case		3 75
Salmon, finest sockeye, tall, case		12 25
Salmon, pink, tall, case		6 85
Pork, American clear, per bbl.	40 75	41 00
Bacon, breakfast		0 27
Bacon, roll		0 23

New Brunswick Markets

FROM ST. JOHN, BY WIRE.

St. John, N.B., March 13.—Conditions generally in the grocery trade are quite satisfactory. A steady demand is continuing and railways are getting goods through more rapidly and relieving shortage of stocks in some lines. The situation with respect to potatoes is somewhat steadier although prices have advanced to \$6 per barrel during the week, an increase of 50c. This is the high level. Flour advances which have been anticipated within the past two weeks have taken place and Manitoba first patents are now selling at \$11 per barrel with Ontario flour at \$10.05 per barrel. Beans have again registered an advance, the white variety now selling at \$7.60 per bushel as compared with \$7.25 to \$7.30 formerly. Yellow eyed beans are quoted at \$7.25 to \$7.35 per bushel, an advance of 35c to 40c per bushel. Storage eggs are about cleaned out with new-laid eggs on the down-grade and selling at 45c per dozen, a decline of 5c to 10c. Case eggs are quoted at 43c per dozen. The market for bacon is firmer with roll now being quoted at 28c per pound and breakfast at 28c to 31c. Salmon is becoming scarcer. Prices have held steady for the most part with the exception of pink talls, which are now selling at \$6.25 to \$6.50 per case, an advance of 25c. Malaga grapes are now off the market.

ST. JOHN, N.B.:

Flour, No. 1 patents, bbls., Manitoba		11 00
Ontario		10 05
Cornmeal, green, bbls.		7 80
Cornmeal, ordinary, bags		2 75
Flour, buckwheat, 100-lb. bag	5 75	6 00
Molasses, extra fancy, gal.	0 59	0 60
Rolled oats, bbl.		8 25
Beans, white, bush.		7 60
Beans, yellow-eyed	7 25	7 35
Rice, Siam, cwt.	5 00	5 35
Sago and Tapioca, lb.	0 11	0 12
Sugar—		
Standard granulated, cwt.	7 55	7 60
United Empire	7 45	7 60
Bright yellow	7 35	7 40
No. 1 yellow	7 15	7 20
Paris lumps	8 50	8 75
Cheese, N.B., twins	0 25	0 26 1/2
Eggs, new laid		0 45
Eggs, case		0 43
Roll bacon		0 28

(Continued on page 44.)

FLOUR AND CEREALS

Flour Advances And Market Is Firm

Montreal

FLOUR AND FEED.—Further advances have gone into effect in flour though curiously enough the wheat market showed a weaker tendency just about the time flour advanced. The opinion of men in touch with the markets, however, is that flour will remain firm and that any fluctuation in the wheat market need not be taken as invariably a sign of lower prices. There is still considerable speculative influence on the markets. Nevertheless though wheat may continue firm, some millers are of opinion that flour may not reach any phenomenally high figures as compared with the present prices now over the ten dollar mark for 1st patents. There has been heavy Government buying, the Ottawa authorities operating on behalf of the Imperial Government, and buying for shipment up to even as far forward as July. This is significant in a way as indicative that the market may not alter for lower levels to any great extent until news of new crop conditions comes forward. Winter wheat prices remain unchanged from quotations of last week, and reports of the condition of the coming crop in Ontario are that there is good cover, and every reasonable prospect at this early period to expect a good yield. Feeds are at the very firmest in market tone. There is no cessation of the demand, and none need be expected until new gross is sprouting and accessible to the stock. Straight ears of the best grade special middlings have been sold for as high as \$53 a ton. In the main, however, prices remain as quoted last week, but they will probably keep at this high level until spring is far advanced. Railway embargoes still prevail annoyingly for all concerned, but the improving weather is bringing about better conditions slowly.

	Car lots	Small lots
Manitoba Wheat Flour—		
First patents	10 10	10 30
Second patents	9 60	9 80
Strong bakers	9 40	9 60
Winter Wheat Flour—		
Fancy patents	9 00	9 25
90 per cent., in wood	8 50	8 75
90 per cent., in bags	4 00	4 10
Bran, per ton	36 00	38 00
Shorts	39 00	40 00
Special middlings 4	43 00	44 00
Feed flour	52 00	53 00
Feed oats, per bushel		0 76

Cereals Are Steady In Firm Market

Montreal

CEREALS.—Market conditions affecting the principal cereals are unchanged from last week except as regards the wheat based items in the quotations below. These are advanced in unison with the wheat market, and the general tone of the cereal market is reported firm. It was possible to obtain barley (pot) in Montreal this week at slightly easier prices than those quoted, but not as a general market matter. Some lots were on sale for future delivery at about twenty cents lower than the low quotation given. Although oats are firmer, oatmeal remained at the prices quoted. Peas are also priced as quoted, though scarce, and not in very sharp demand. There is a developing demand now for the breakfast cereals in packages, of the lighter qualities for spring and summer consumption and retailers will be more actively supplying themselves in these lines shortly.

Barley, pearl, 98 lbs.	6 25	6 50
Barley, pot, 98 lbs.	4 70	5 00
Rockwheat grits, 98 lbs.		4 50
Corn flour, 98 lbs.		3 80
Corameal, yellow, 98 lbs.		3 30
Graham flour, 98 lbs.		4 80
Hominy, granulated, 98 lbs.	4 50	4 75
Hominy, pearl, 98 lbs.	4 50	4 75
Oatmeal, standard, 98 lbs.		4 10
Oatmeal, granulated, 98 lbs.		4 10
Peas, Canadian, boiling, bush.		3 75
Rolled oats, 90-lb. bags	3 25	3 35
Rolled wheat, 100-lb. bbls.		6 50
Rye flour, 98 lbs.		4 00
Whole wheat flour, 98 lbs.		4 80
Wheatlets, 98 lbs.		5 05

Flour Again Goes Up 30c. Per Barrel

Wheat Showed Decline During Week But Indications Point to a Continuation of Strength

Toronto

FLOUR.—There was a further advance of 30c per barrel in the price of Manitoba flour during the week, the advance becoming effective on Monday of this week. This now makes the basis for first patents Manitoba flour \$10 per barrel in car lots. Wheat continued in a strong position up to the close of the market on Saturday last when the cash commodity sold at Winnipeg at \$1.88 $\frac{1}{8}$ per bushel. This was the highest point reached in the present upward trend with the exception of Tuesday of last week when the market was $\frac{3}{4}$ c higher. Under the influencing of heavy selling

on Monday due to speculators taking their profits there was a decline of 3 $\frac{3}{4}$ c, making the market at the close \$1.84 $\frac{3}{8}$. The downward trend was also helped along by rumors that Germany was again endeavoring to negotiate a separate peace with Russia. On Tuesday of this week there was a recovery in the market and the price of wheat advanced 1 $\frac{1}{8}$ c to \$1.85 $\frac{1}{2}$. The market at Chicago and Winnipeg awakened to the realization that during the slight slump there had been buying for export account of several million bushels of wheat. Rumors in the big wheat markets that peace might be a possibility in the near future owing to the food situation in the enemy countries had a tendency to act as a bearish element. In the face of the advancing market there has been a better demand for flour locally. There is still practically no export trade for domestic consumption, all that is being done is for military account. Ontario winter wheat flour held steady during the week. There was an inclination to advance prices but with the weakening of the wheat market on Monday millers were disposed to wait until the market settled. With a continuation of strength in the wheat market Ontario flour is due for an advance.

	Car lots per bbl.	Small lots per bbl.
Manitoba Wheat Flour—		
First patents	10 00	10 20
Second patents	9 50	9 70
Strong bakers	9 30	9 50
Ontario Winter Wheat Flour—		
High ptnts	8 60	8 80
Second patents	8 20	8 40

Corn Flour And Hominy Go Higher

Toronto

CEREALS.—Higher prices have prevailed for corn flour and pearl hominy during the week, an advance of 25c being recorded. Hominy grits also show a firmer tendency, with the price moved up from the lower level, in the rolled oat market there has been a continuation of price cutting during the week and quotations in some instances were considerably below those of last week. Some mills have withdrawn from the market temporarily so far as rolled oats are concerned as they prefer to remain out rather than get into the cutting game. Demand for cereals has increased and mills report trade greatly improved during the past week. Graham flour, whole wheat flour and wheatlets have been moved higher also

in conformity with the higher price for flour.

	Car lots	Small lots
Barley, pearl, 98 lbs.	6 75	7 50
Barley, pot, 98 lbs.	5 00	5 50
Buckwheat flour, 98 lbs.	5 00	5 25
Corn flour, 98 lbs.	3 75	4 00
Cornmeal, yellow, 98 lbs.	3 25	3 50
Graham flour, 98 lbs.	4 75	4 85
Hominy grits, 98 lbs.	3 55	3 75
Hominy, pearl, 98 lbs.	3 75	4 00
Oatmeal, standard, 98 lbs.	4 15	4 30
Rolled oats, 90-lb. bags	3 50	3 65
Rolled wheat, 100-lb. bbls.	5 00	5 50
Rye flour, 98 lbs.	4 75	5 50
Whole wheat flour, 98 lbs.	4 75	4 85
Wheatlets, 98 lbs.	5 00	5 10

Heavy Demand For Millfeeds Keeps Up

Toronto

MILLFEEDS.—There is still a continued heavy demand for millfeeds of all kinds and mills find they are unable to cope with it, as the demand is greater than the supply. Prices have held steady during the week with the exception of Manitoba oats, which show a slight recession of 1½c per bushel. Ontario oats are also down 2c per bushel. Quotations on the latter are nominal as there are very few to be had.

	Mixed cars	Small lots
Mill Feeds—		
Bran	36 00	38 75
Shorts	39 00	41 00
Special middlings	43 00	45 00
Feed flour	52 00	54 00
Ontario oats, No. 2 (nominal)	0 64	0 66
Manitoba oats, No. 2 (nominal)	0 73	0 74

Flour Up 30c Per Bbl.; Feed Scarcity Serious

Winnipeg

FLOUR AND CEREALS.—There was an advance last week of 30c per bbl., which brought the price of first patents up to 9.70. All crop reports from the United States were of a bullish nature. Official reports from U.S.A. regarding wheat reserve in farmers' hands have had the effect of putting the market up, as these reserves were much less than usual at this time of the year. Rolled oats are firm at 3.00, oatmeal 3.75. Domestic demand for rolled oats has increased to some extent, and all mills are fairly busy. The government is still one of the largest buyers of oatmeal. Prices on feeds are still in the West, and in the East there has been a further advance of \$1.00 per ton. All Western mills are oversold on feed, and in some parts of Manitoba it is reported that farmers are suffering for lack of feed supplies. Most of the small mills in the country are not running this year on account of the lack of proper grades of milling wheat, which accounts for feed scarcity. This is going to be serious in Southern Manitoba. Traffic is slightly relieved, and millers are now able to move east to all points in Ontario, and nearly all in Quebec.

Flour—	
Best patents	9 70
Bakers	9 20
Clears	8 80
XXXX	6 60
Cereals—	
Rolled oats, 90 lbs.	3 00
Rolled oats, p/bags, family size	4 10
Cornmeal, 98's	3 00

Oatmeal, 98's	3 75
Feeds—	
Bran, per ton	30 00
Shorts, ton	32 00
Middlings, ton	32 00
Mixed chop, ton	42 00

WEEKLY MARKET REPORTS BY WIRE

(Continued from page 42.)

Breakfast bacon	0 28	0 31
Butter, dairy, per lb.	0 40	0 42
Lard, pure, lb.	0 25½	0 25½
Lard, compound	0 18	0 18½
American clear pork	47 00	48 00
Beef, corned, lb	2 80	3 50
Tomatoes, 2s, standard case	4 75	4 75
Corn, 2s, standard case	2 60	2 60
Peas, 2s, standard case	3 25	3 25
Apples, gala, N.B., doz.	3 10	5 00
Strawberries, 2s, Ontario, case	5 40	5 40
Raspberries, 2s, Ontario, case	4 00	4 00
Peaches, 2s, Ontario, case	10 00	10 50
Salmon, red spring, talls, case	6 25	6 50
Salmon, pink, talls, case	9 00	9 25
Salmon, Cohoes, case	5 00	5 25
Salmon, Chums	4 60	4 60
Sardines, domestic, case	0 42	0 45
Cream tartar	0 27	0 27
Currants, lb.	0 12	0 12
Raisins, choice, lb.	0 12½	0 12½
Raisins, fancy, lb.	0 15	0 15
Raisins, seedless, lb.	0 11	0 11½
Prunes, 90-100, lb.	0 25	0 25
Candied peel, citron	0 21	0 22
Candied peel, orange and lemon	0 12	0 12½
Evaporated apples, lb.	0 21	0 21
Evaporated apricots, lb.	4 50	4 80
Pork and beans, case		
Fresh Fruits and Vegetables—		
Apples, bbl.	2 00	5 50
Lemons, Messina, box	4 50	5 50
Lemons, Cal., box	4 00	4 75
Oranges, Cal., box	6 00	7 00
Grapes, Malaga, keg	4 50	5 00
Potatoes, bbl.	10 00	6 00
Onions, per 100-lb. bag	10 00	11 00

WEEKLY MARKET REPORTS

(Continued from page 41.)

Cauliflower, Cal., case	1 75	5 00
Head lettuce, Cal., doz.	0 65	1 75
Lettuce, leaf, box	0 90	0 65
Imported mushrooms	3 50	0 90
Sweet potatoes, hamper	1 50	3 50
Tomatoes, Florida, basket	4 00	1 50
Fruits—		
Oranges, navel, case	4 00	4 00
Oranges, bitter, Palermos, case 300	5 00	7 00
Oranges, bitter, Japanese, case 60 lbs.	5 00	5 00
Lemons	6 00	6 00
Grape fruit	8 00	8 00
Malaga grapes, kegs	5 50	10 00
Ontario Greenings	4 50	5 50
Ontario apples, No. 2	1 75	4 50
Ontario apples, No. 3	2 25	4 50
Jonathans, Washington, box	2 50	2 50
Wine saps, box	2 50	2 50
Rome Beauties, box	11 00	2 50
Cranberries, bbls.	4 50	11 00
Pears, Winter Nellis, box	0 80	4 50
Strawberries, box	0 05½	0 80
Bananas, lb.	0 14	0 05½
Rhubarb, lb.		0 14

CO-OPERATION A FACTOR IN SUCCESS

In speaking before the Canadian Credit Men's Trust Association at their dinner given in Freeman's Hotel, Montreal, recently, Zephirin Hebert, president of the Montreal Board of Trade, stated that intuition and keen insight were the first real characteristic of the credit man. If the credit man lacks these, he lacks essential elements, continued Mr. Hebert. Tuition and experience are valuable assets, he stated, but they lack much of their effectiveness unless backed up by these two essentials. When a man asks for credit, the credit man must determine the financial responsibility of the applicant, his knowledge of business, judgment, honesty, ambition, energy and working power. The credit man here must exercise his intuition and insight.

Moreover, the credit man must thoroughly understand the travelling sales-

men of his own house, so that when an applicant for credit is recommended by one of the house salesmen, the credit man will know how much confidence can be placed in the judgment of the salesman.

Uniformity of prices he claimed are a good thing for the consumer himself, and ruthless cutting of prices militates against the consumers interests. While prices may be cut low in some things, the lost profit is more than made up in other lines. And the co-operation between firms, and between firms and their clients, must be extended to co-operation between employers and their employees. Employers must make friends of their employees by showing them consideration and lending them a helping hand. Only in this way could co-operation in its fullest measure be attained.

MANAGERS OF CAMERON & HEAP CO. HOLD CONFERENCE

A meeting was held at the Royal Alexandra Hotel, Winnipeg, Man., on March 2 and 3, of the president and managers of the different branches of Cameron and Heap, Ltd. Those attending M. K. Heap, president, Kenora, Ont.; S. C. Burton, manager at Regina, Sask.; F. W. Fraser, Fort William, Ont.; E. C. Osborn, Prince Albert, Sask.; W. C. Jones, Swift Current, Sask.; J. A. Campbell, Dauphin, Man.; F. V. Witts, Kenora, Ont.

Many items of vital interest to the wholesale grocers at the present time were discussed.

EDMONTON GROCERS HOLD BANQUET

The first annual banquet of the Edmonton Retail Grocers' Association was held in the King Edward Hotel, Edmonton, on Tuesday, Feb. 28. There were some sixty persons present representing the members and their friends, and a most enjoyable and profitable evening was spent.

J. C. Macfarland, president of the Association, was the chairman of the evening. He spoke of the necessity and advantages of co-operating with the Association to ensure success. Mr. Macfarland, who has been in the grocery business for well on to forty years, made a strong case for the Association, basing his arguments on his own experience in business.

W. E. Rudder, in speaking for the Association, stated that two-thirds of the grocers had become members, and pointed out how this co-operation had been instrumental in assisting the trade.

The officers of the Edmonton Association are: J. C. Macfarland, president; Arthur Reeves, first vice-president; Sidney King, second vice-president; W. E. Rudder, secretary; William Baxter, treasurer.

PRODUCE AND PROVISIONS

Live and Dressed Hogs Up; Lard Also

Montreal—

PROVISIONS.—With winter run of hogs just about over, and supplies of well finished pork on the hoof exceedingly scarce, prices have gone up further this week. Live hogs were selling at \$16.25 per hundred pounds and going as high as \$16.50 early this week. Dressed were bringing \$22.50 to \$22.75 per hundred pounds, and conditions of market were very firm indeed for all pork products. The feature of the week has been the higher market for both lard and shortening. Lard is now particularly scarce and high in price. This is due to the falling off in supply of hogs, and the fact that owing to poor finishing the hogs give less lard in proportion to their live weight. The winter run of hogs now finishing has shown very poor supplies poorly finished, and no great improvement in supplies or quality is expected until June when the next considerable run of hogs will be coming along.

Hams—		
Medium, per lb.	0 27	0 27½
Large, per lb.	0 25	0 25½
Bacon—		
Plain	0 27	0 28
Boneless, per lb.	0 30	0 31
Bacon—		
Breakfast, per lb.	0 30	0 31
Roll per lb.	0 23	0 24
Dry Salt Meats—		
Long clear bacon, ton lots	0 30	0 31
Long clear bacon, small lots	0 30½	0 31½
Fat back, lb.	0 19	0 20
Cooked Meats—		
Hams, boiled, per lb.	0 36	0 39
Hams, roast, per lb.	0 37	0 38
Shoulders, boiled, per lb.	0 31½	0 32½
Shoulders, roast, per lb.	0 32	0 32½
Lard, Pure—		
Tierces, 400 lbs., per lb.	0 23½	0 24
Tubs, 60 lbs.	0 24	0 24½
Pails	0 24½	0 24¾
Bricks, 1 lb., per lb.	0 25½	0 26
Lard, Compound—		
Tierces, 400 lbs., per lb.	0 18½	0 18¾
Tubs, 50 lbs.	0 18½	0 19
Pails, 20 lbs., per lb.	0 19½	0 19¾
Bricks, 1 lb., per lb.	0 19½	0 20

Poultry in Quieter Market Condition

Montreal—

POULTRY.—Although the weather is improving and shipments of live poultry will now be getting more frequent, there is still very little doing in the poultry line generally. Lent is retarding the demand for dressed fowls for the kitchen, and the sources of supply in the country are under the same influence so that supplies are coming in lightly. Prices are not altered from the quotations of last week. No stimulation of demand can be expected to any great extent for the present, though there will be brisker business no doubt before Easter, and much busier times thereafter.

ter, and much busier times thereafter.

Poultry (dressed)—		
Chickens, milk-fed, crate, fattened, lb.	0 25	0 30
Old roosters	0 20	0 20
Roasting chickens	0 25	0 27
Young ducks	0 25	0 25
Turkeys (old toms, dressed, lb.)	0 31	0 31
Turkeys (young)	0 33	0 33

Eggs Coming More Plentifully Now

Montreal—

EGGS.—Supplies of new laid eggs are coming in more freely now. The market has declined sharply during the past week, and at the time of writing looked like further declines before date of publication. Chicago was quoting 26 cents early in week, and supplies were said to be pouring into that city faster than local consumption could take care of. Consequently consumers in Montreal and elsewhere got the benefit, but had to foot the cost of expressage, as all eggs from the States came in by express at a cost of at least ten cents a dozen, including duty, etc., more than the Chicago price. As will be noted in the small type below eggs were selling to the retailer in Montreal at 40 cents a dozen this week. Some Ontario eggs were also coming on the market, but not a great rush of them as yet. The market tone was admittedly easier, and growing easier still with the season's advance. Egg arrivals in Montreal were, up to March 10, 7,935 cases, as against 6,155 cases for the corresponding week last year.

Eggs—		
New laid	0 40	0 40

Butter to Remain Firm for a While

Montreal

BUTTER.—Reports regarding supplies of butter in Montreal at present are not optimistic as to the lasting power of the amounts stored until the arrival of new season's grass-fed butter. One large holder of stocks mentioned doubts that the butter supplies of Montreal might fall short enough to firm prices considerably before new crop comes in. Meantime butter is coming from the West, Alberta and Saskatchewan, and will be coming in more abundantly from there for the present than from the Eastern sources. No hope of cheaper butter until May when grass-fed new butter is available, is market view at present, and prices remain as quoted last week. Arrivals of butter in Montreal for the week ending March 10 are 1,653 boxes, as compared with only 452

boxes for the corresponding period of last year.

Butter—		
Creamery, prints (storage)	0 44½	0 44½
Creamery, prints (fresh made)	0 42½	0 42½
Creamery, solids (fresh made)	0 43	0 43
Dairy prints, choice, lb.	0 40	0 41
Dairy prints, lbs., in tubs	0 37	0 39
Bakers	0 33	0 34

Cheese Not Very Abundant Just Now

Montreal

CHEESE.—Conditions are quiet in the local cheese market, but very firm as regards prices. Not many transactions have taken place in cheese for local consumption, and the activity for export is over for the time being. Cheese prices remain as quoted last week, and in market opinion there is quite a notable scarcity of cheese on the market now, that is, of cheese free to be handled by local trade. There arrived in Montreal for the week ending March 10, 8,305 boxes of cheese as compared with only 1,088 boxes for the corresponding period of last year.

Cheese—		
Large, per lb.	0 27½	0 28
New twins, per lb.	0 28	0 28½
Triplets, per lb.	0 28½	0 28½
Stilton, per lb.	0 30½	0 30½
Fancy old cheese, per lb.	0 30½	0 30½

Honey Remains in A Steady Market

Montreal

HONEY.—No special market conditions affect honey in Montreal for the present. Supplies are dwindling and there is good demand. Prices keep as quoted last week, and their firmness will tend to conserve supplies rather longer. Honey remains an economical article of food even at advanced prices, and though prices may go firmer still before new crop is available, there should still be a fairly steady call for honey. There is little available now for shipment out of Montreal though small quantities may be occasionally moved in response to demand.

Honey—		
Buckwheat, 5-10 lb. tins, per lb.	0 13	0 13½
Buckwheat, 60-lb. tins, per lb.	0 13	0 13
Clover, 5-10 lb. tins, per lb.	0 15½	0 15½
Clover, 60-lb. tins	0 14½	0 14½
Comb, per section	0 18	0 19

Lard Up 1c. lb.; Meats Also Higher

Live Hogs Are Quoted Up, and Dressed Are Selling \$1 Per Hundred Higher

Toronto

PROVISIONS.—There has been a general movement upward all along the line in provisions. Pure lard has ad-

vanced 1c per pound and is now selling at 24c to 24 1/4c. Compound lard has been increased 1/2c to 3/4c per pound and is now quoted at 18 to 18 1/4c. There has been a better demand for compound owing to the marked difference between it and pure lard. The American market is higher for lard products and the Canadian followed upward in sympathy. Live hogs are quoted at the time of writing at \$15.65 for fed and watered, \$15.90 off cars and \$15.40 f.o.b. Dressed hogs are quoted up as high as \$22.50 per hundred. There has been a disposition by some packers to let some of their light hogs go as low as \$19.50 during the week. The higher prices have induced farmers to turn into cash their unfinished hogs. Packers have been forced to sacrifice these hogs that weigh under 100 pounds. Hams have been moved higher by 1/2c to 1 1/2c per pound. Backs are all firm at the highest quotations of last week. Bacon is quoted at 1c to 4c per pound higher in some instances. Dry salt meats have advanced 1/2c per pound, while boiled and roast hams 1/2c to 1 1/2c higher.

Hams—		
Medium, per lb.	0 28	
Large, per lb.	0 25 1/2	
Backs—		
Plain	0 32	
Boneless, per lb.	0 34	
Bacon—		
Breakfast, per lb.	0 28	0 33
Roll, per lb.	0 24	0 25 1/2
Wiltshire bacon, per lb.		0 27
Pickled meats—1c less than smoked.		
Dry Salt Meats—		
Long clear bacon, ton lots	0 20	0 20 1/2
Long clear bacon, small lots	0 21	0 20 1/2
Fat backs, lb.	0 22	0 23
Cooked Meats—		
Hams, boiled, per lb.	0 38 1/2	0 39 1/2
Hams, roast, per lb.	0 39	0 40
Shoulders, boiled, per lb.	0 32	0 34
Shoulders, roast, per lb.	0 33	0 35
Lard—		
Pure tierces, 400 lbs., per lb.	0 24	0 24 1/2
Compound tierces, 400 lbs., per lb.	0 18	0 18 1/2
In 60-lb. tubs, 1/2c higher than tierces; pails, 1/2c higher than tierces, and 1-lb. prints, 1/4c higher than tierces.		
Hogs—		
Dressed, abattoir killed	22 00	22 50
Live, off cars		15 90
Live, fed and watered		15 65
Live, f.o.b.		15 40

Butter is Firmer; Prices Held Steady

Toronto
BUTTER.—There is a firmer tone to the butter market due to the fact that higher prices have prevailed on the Montreal market. Locally, however, there has been little variation in price. Stocks of butter are low at present and there has been a tendency to a little freer buying. Some butter from the Montreal district has been shipped to Ontario points. It is anticipated present stocks of creamery will be considerably lower before new stocks reach the market in any quantity.

Creamery prints, fresh made	0 44	0 45
Creamery solids	0 45	0 44
Dairy prints, choice, lb.	0 40	0 43
Dairy prints, lb.	0 38	0 40
Bakers	0 33	0 34

Eggs Take Drop of 8c During Week

Toronto
EGGS.—There has been a distinctly easier feeling in the egg market during the week. Eggs in the Chicago market

were quoted around 25c and 26c per dozen during the first part of the week which, laid down in this market will represent about 34c per dozen. In Ontario, commission men have advised their buyers to get their quotations down to a 30-cent basis. It is anticipated that locally eggs will be down to somewhere near the Chicago basis in the country. Deliveries from Ontario points are increasing and with the coming of better weather there is expected to be a still greater production with a consequent easier price. New lays in cartons are quoted at 39c and ex-cartons 36c.

Eggs—		
New laid, cartons	0 39	
New laid, ex-cartons	0 36	

Advance of 1/2c Lb. Recorded in Cheese

Toronto
CHEESE.—Cheese has been firmly held during the week with an inclination toward higher prices. New large is quoted up 1/2c per pound and old large has been advanced in like proportion. The cheese market is somewhat quiet owing to small quantities that have been arriving from the producing points. There is a very little export of Canadian cheese at present, but some American cheese is being handled by eastern concerns on foreign account.

Cheese—		
New, large	0 27	
Old, large	0 26	
Stilton	0 29	

Fat Live Poultry In Good Demand

Toronto
POULTRY.—There is very little interest in any kind of fowl at present with the exception of fat live chickens and hens. This is about the only variety in which there is any consumption. Commission men are not in the market for dressed poultry at all and consequently where quotations are given they are less than for the live fowl. There are very few live fowl arriving in the market and those that do come find a ready market. Prices are quoted 1c to 2c higher.

	Live
Spring chickens	0 22
Spring chickens, crate fed	0 25
Hens, over 4 lbs.	0 22
Hens, under 4 lbs.	0 20

Prices are those paid at Toronto by commission men.

Rumors of New Crop Maple Syrup Premature

Toronto
HONEY, MAPLE SYRUP.—Along commission row there were rumors of new-crop maple syrup having arrived, but inquiry did not reveal that any has yet reached the market. The wish was perhaps father to the rumor. There are some stocks of last season's crop that are finding a ready sale, however. New crop is expected in the not distant future. Honey has been going into con-

sumption steadily. Prices for these commodities have remained unchanged.

Honey—		
Clover, 5 and 10-lb. tins	0 13 1/2	0 14 1/2
80-lb. tins	0 12 1/2	0 13
Comb, No. 1, doz.	2 40	2 75
Maple Syrup—		
8-lb. tins	1 15	1 25
Tins, No. 1, gal.	1 50	
Tins, No. 2, gal.	1 25	

Eggs Still Declining; Big Advances in Lard

Winnipeg
PRODUCE AND PROVISIONS.—During last week the live hog market continued to rise, even above the previous week's prices, most of them selling at \$14.40. All over the American continent hogs have been very firm, in Chicago the market for best grades being as high as \$14.25, which is very high for Chicago. There has been an advance in both pure and compound lard. The farmer went up to 23c. on a tierce basis, and advanced 1/2c. on compound, the basis now being 16 3/4c. The egg market has been gradually declining. The eggs consumed on this market are all American, the Canadian not having commenced to arrive in any quantity.

With the prevailing warm weather, it should not be long before the production of Canadian eggs will materially lower prices. The price during last week varied from 45c. to 38c. Although the creamery butter market is still very firm, there have been no changes in price, those quoted being No. 1 cartons 44; No. 2 storage 42. The dairy butter market is very weak, dealers paying 20-25c. for straight run dairy. Cheese is firmer, dealers asking 28 1/2c.-29c. for best Ontario cheese.

Hams—		
Light, lb.	0 26	0 28
Medium, per lb.		0 25 1/2
Large, per lb.		0 24
Bacon—		
Breakfast, per lb.	0 25	0 26
Breakfast, select, lb.	0 28	0 31
Backs, regular		0 26
Backs, select, per lb.		0 28
Dry Salt Meats—		
Long clear bacon, light		0 19 1/2
Barrelled Pork—		
Mess pork, bbl		38 00
Lard, Pure—		
Tierces	0 23	
35s	4 70	
Cases, 5s	14 40	
Cases, 3s	14 55	
Lard, Compound—		
Tierces	0 16 1/2	
Tubs, 55s, net	8 50	
Pails, 35s, net	3 48	
Butter—		
Fresh made creamery, No. 1, cartons	0 43	
No. 1 storage	0 42	
No. 2 storage	0 40	
Fresh Eggs—		
New lays	0 38	0 45
Cheese—		
Ontario, large	0 28 1/2	0 29

THE MULE MIGHT FEEL IT.

A cart containing a number of negro field hands was being drawn by a mule. The driver, a ducky of about twenty, was endeavoring to induce the mule to increase its speed, when suddenly the animal let fly with its heels and dealt him such a kick on the head that he was stretched on the ground in a twinkling. He lay rubbing his woolly pate where the mule had kicked him.

"Is he hurt?" asked a stranger anxiously of an older negro who had jumped from the conveyance and was standing over the prostrate driver.

"No, Boss," was the older man's reply: "dat mule will probably walk kind o' tendah for a day or two, but he ain't hurt."



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The grocer or grocery salesman who possesses a copy of "The Grocer's Encyclopedia," need never feel embarrassed by any questions pumped at him by a housekeeper of inquiring mind. Caviare types, truffles of different countries, mushrooms of all varieties, fancy liqueurs, any of a thousand wines, food names in five languages, etc., etc.—anything and everything you want to know, is there.

It is a really wonderful work. The text treats on fully 1,200 subjects, covering all kinds of foods—their habitat, cultivation, preparation for market, quality and grades—and containing many inside trade "pointers," which are of practical value in buying and caring for goods, which you can obtain nowhere else.

It is illustrated with 80 full-page color-plates of tropical fruits, nuts, cheeses, meats, game-birds, etc., which the New York Press describes as "the most beautiful that ever appeared in a work of encyclopedic character," and hundreds of photographs showing food growing and preparation in all parts of the world.

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for March

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In case of partial allotments the surplus deposit will be applied towards payment of the amount due on the April instalment.

Scrip certificates, non-negotiable or payable to bearer in accordance with the choice of the applicant for registered or bearer bonds, will be issued, after allotment, in exchange for the provisional receipts.

When the scrip certificates have been paid in full and payment endorsed thereon by the bank receiving the money, they may be exchanged for bonds, when prepared, with coupons attached, payable to bearer or registered as to principal, or for fully registered bonds, when prepared, without coupons, in accordance with the application.

Delivery of scrip certificates and of bonds will be made through the chartered banks.

The issue will be exempt from taxes—including any income tax—imposed in pursuance of legislation enacted by the Parliament of Canada.

The bonds, with coupons, will be issued in denominations of \$100, \$500, \$1,000. Fully registered bonds, without coupons, will be issued in denominations of \$1,000, \$5,000 or any authorized multiple of \$5,000.

The bonds will be paid at maturity at par at the office of the Minister of Finance and Receiver General at Ottawa, or at the office of the Assistant Receiver General at Halifax, St. John, Charlottetown, Montreal, Toronto, Winnipeg, Regina, Calgary or Victoria, or at the Agency of the Bank of Montreal, New York City.

The interest on the fully registered bonds will be paid by cheque, which will be remitted by post. Interest on bonds with coupons will be paid on surrender of coupons. Both cheques and coupons, at the option of the holder, will be payable free of exchange at any branch in Canada of any chartered bank, or at the Agency of the Bank of Montreal, New York City.

Subject to the payment of twenty-five cents for each new bond issued, holders of fully registered bonds without coupons will have the right to convert into bonds of the denomination of \$1,000 with coupons, and holders of bonds with coupons will have the right to convert into fully registered bonds of authorized denominations without coupons at any time on application to the Minister of Finance.

The books of the loan will be kept at the Department of Finance, Ottawa.

Application will be made in due course for the listing of the issue on the Montreal and Toronto Stock Exchanges.

Recognized bond and stock brokers having offices and carrying on business in Canada will be allowed a commission of three-eighths of one per cent. on allotments made in respect of applications bearing their stamp, provided, however, that no commission will be allowed in respect of the amount of any allotment paid for by the surrender of bonds issued under the War Loan prospectus of 22nd November, 1915, or in respect of the amount of any allotment paid for by surrender of five per cent. debenture stock maturing 1st October, 1919. No commission will be allowed in respect of applications on forms which have not been printed by the King's Printer.

Subscription Lists will close on or before the 23rd of March, 1917

DEPARTMENT OF FINANCE, OTTAWA, MARCH 12th, 1917.

If any advertisement interests you, tear it out now and place with letters to be answered.

Here it is



All ready for your customers. The juice of delicious, sun-ripened Concord grapes, processed and perfected to the very highest degree, a combination of purity and wholesomeness, — without equal — isn't that something worth connecting with?

That's just what we offer you in *Barnes Grape Juice*. Get a little display working for you. The profits are good and repeat business sure.

The Ontario Grape Growing and Wine Mfg., Company
ST. CATHARINES, ONTARIO

Treat your customers to something unusually good

Get them acquainted with the delicious goodness, the rich, appetizing wholesomeness of *The Two Royals*, the Made-in-Canada Salads that are selling briskly in every community.

Royal Salad Dressing is a steady favorite throughout the year. Results will always justify a little selling effort on the part of the grocer.

Royal Mayonnaise. Every drop of this delightful fruit salad dressing will win favor with your customers. Its popularity is rapidly increasing.

Stock up with the *Two Royals* and watch your profits grow.

HORTON-CATO MFG. CO.
Windsor, Ont.

QUOTATIONS FOR PROPRIETARY ARTICLES

SPACE IN THIS DEPARTMENT IS \$56 PER INCH PER YEAR

BAKING POWDER

WHITE SWAN SPICES AND CEREALS, LTD.

	* Per doz.
4 oz. Tins, 4 doz. to case weight 20 lbs.	0 65
6 oz. Tins, 4 doz. to case weight 25 lbs.	0 90
8 oz. Tins, 4 doz. to case, weight 35 lbs.	1 20
12 oz. Tins, 4 doz. to case, weight 48 lbs.	1 60
16 oz. Tins, 4 doz. to case, weight 65 lbs.	2 25
3 lb. Tins, 2 doz. to case, weight 85 lbs.	5 00
5 lb. Tins, 1 doz. to case, weight 75 lbs.	9 50

ROYAL BAKING POWDER

Size	Less than 10 case lots	Bbl. lots or 10 cases and over
	Per doz.	Per doz.
Dime	\$0 95	\$0 90
4-oz.	1 40	1 35
6-oz.	1 95	1 90
8-oz.	2 55	2 50
12-oz.	3 85	3 75
16-oz.	4 90	4 80
2 1/2-lb.	11 60	11 35
3-lb.	13 60	13 35
5-lb.	22 35	21 90

F.O.B. Montreal, or F.O.B. jobbers' point subject to jobbers' regular terms.

DOMINION CANNERS, LTD. JAMS.

"Aylmer" Pure Jams and Jellies Guaranteed Fresh Fruit and Pure Sugar Only.

Screw Vactop Glass Jars, 16 oz. glass 2 doz. case.	Per doz.
Blackberry	2 40
Currant, Black	2 50
Plum	2 30
Pear	2 30
Peach	2 30
Raspberry, Red	2 50
Raspberry and Red Currant	2 40

DOMINION CANNERS, LTD. CATSUPS—In Glass Bottles

	Per doz.
1/2 Pts. Delhi Epicure	\$1 75
1/4 Pts., Red Seal, screw tops	1 35
Pts., Delhi Epicure	2 40
Pts., Red Seal	1 85
Pts., Tiger	1 85
Qts., Delhi Epicure	2 60
Qts., Red Seal	2 40
Qts., Lynn Valley	2 40

THE BRITISH COLUMBIA SUGAR REFINING CO., LTD.

ROGERS' GOLDEN SYRUP Manufactured from pure cane sugar.

2 lb. tins, 2 doz. in case.	\$4 10
5 lb. tins, 1 doz. in case.	4 70
10 lb. tins, 1/2 doz. in case	4 40
20 lb. tins, 1/4 doz. in case	4 25
Perfect seal glass jars in the case	3 40
Delivered in Winnipeg in carload lots.	

BAKED BEANS WITH PORK. Brands—Canada First, Simcoe, Quaker.

	Per doz.
Individual Baked Beans, Plain 80c, or with Sauce,	
4 doz. to case	0 90

1's Baked Beans, Plain, 4 doz. to case	0 95
1's Baked Beans, Tomato Sauce, 4 doz. to case	1 15
1's Baked Beans, Chili Sauce, 4 doz. to case	1 15
2's Baked Beans, Plain, 2 doz. to case	1 60
2's Baked Beans, Tomato Sauce, tall, 2 doz. to case	1 85
2's Baked Beans, Chili Sauce, tall, 2 doz. to case	1 85
Family, Plain, \$1.85 doz.; Family, Tomato Sauce, \$1.85 doz.; Family, Chili Sauce, \$2.45 doz.; 3's, Plain, Tall, \$2.40 doz.; 3's, Tomato Sauce, doz.; 3's, Chili Sauce, \$3 doz. The above 2 doz. to case, 10's, 1/2 doz. per case, for hotel and restaurant use (gals.), \$9 doz.	

"AYLMER" PURE ORANGE MARMALADE

	Per doz.
Tumblers, Vacuum Top, 2 doz. in case	1 60
12 oz. Glass, Screw Top, 2 doz. in case	1 80
16 oz. Glass, Screw Top, 2 doz. in case	2 30
16 oz. Glass, Tall, Vacuum Top, 2 doz. in case	2 30
2's Tin, 2 doz. per case	3 20
4's Tin, 12 pails in crate, per pail	0 50
5's Tin, 8 pails in crate, per pail	0 72
7's Tin or Wood, 6 pails in crate	0 94
14's Tin or Wood, 4 pails in crate, per lb.	0 14 1/2
30's Tin or Wood, one pail only, per lb.	0 14 1/2

BLUE

Keen's Oxford, per lb.	....
In 10-lb. lots or case	....

CEREALS

WHITE SWAN Per case

Pancake Flour (Self-rising), 2 doz. case, wgt. 50 lbs.	\$2 70
Biscuit Flour (Self-rising), 2 doz. to case, weight 50 lbs.	2 70
Buckwheat Flour (Self-rising), 2 doz. to case, wgt. 50 lbs.	2 70
Health Flour, 5 lb. bags, per doz.	3 60
King's Food, 2 doz. to case, weight 95 lbs.	5 50
Diet Flour, 3 1/2 lbs., 1 doz. to case, per case	4 50
Wheat Flakes, per case of 2 doz., 25 pkgs.	4 50
Wheat Kernal, 2 doz. to case	2 70

COCOA AND CHOCOLATE

THE COWAN CO., LTD.

Cocoa—	
Perfection, 1-lb. tins, doz.	\$4 50
Perfection, 1/2-lb. tins, doz.	2 40
Perfection, 1/4-lb. tins, doz.	1 25
Perfection, 10c size, doz.	0 90
Perfection, 5-lb. tins, per lb.	0 37
Soluble, bulk, No. 1, lb.	0 22
Soluble, bulk, No. 2, lb.	0 20
London Pearl, per lb.	0 24

(Unsweetened Chocolate)

Supreme chocolate, 1/2s, 12-lb. boxes, per lb.	0 36
Perfection chocolate, 20c size, 2 doz. in box, doz.	1 90

If any advertisement interests you, tear it out now and place with letters to be answered.



Toronto Plant Covers 5 Acres

From South Sea islands to Canada's shops—

The fact that we get palm oil from Lever Brothers' own plantation in the South Sea Islands and the Congo accounts for our ability to make a soap of the ultra purity of

Sunlight Soap

yet keep the price within reason. More than that—our advertising is heavy and continuous so that Sunlight is already sold when you buy it.

Where perfect purity—and therefore, real economy—is called for in a Soap, just remember Sunlight.

The Lever Brothers' "Big Five" makes a strong complete line: Sunlight, Lifebuoy, Lux, Panshine, and Welcome Soap Powder. No need to bother with trailers.

Lever Brothers Limited

Toronto, Canada



If any advertisement interests you, tear it out now and place with letters to be answered.

Y & S STICK LICORICE

48 5c. Packages to Box



The old-fashioned remedy for Coughs and Colds

For sale by leading Wholesale Grocers, Druggists and Confectioners throughout the Dominion.

NATIONAL LICORICE COMPANY
MONTREAL

Appearance that sells and Quality that satisfies

A few of these attractively wrapped handy sized little 10c bottles of

Worcestershire Sauce

well displayed will start quick profit making sales coming your way, and every sale will produce another and another—a continuous stream of repeats that will keep your cash register ringing merrily and put the profits where they belong. There's a delicious piquancy and a delicate flavor in every drop that will tickle the palate of discriminating sauce users. Get your trial supply to-day. Your wholesaler will ship you, or we'll do so on request. Packed 4 dozen to the case.



Chas. M. Edwards & Co.

(E. B. Thompson, Sole Proprietor)

20 Front St. E., Toronto

Perfection chocolate, 10c size, 2 and 4 doz. in box, per doz. 0 90	CONDENSED COFFEE
Sweet Chocolate— Per lb.	Reindeer Brand, "Large," each 48 cans 5 50
Queen's Dessert, 10c cakes, 2 doz. in box, per box.... 1 80	Reindeer Brand, "Small," each 48 cans 5 80
Vanilla, ¼-lb., 6 and 12-lb. boxes 0 37	Regal Brand, each 24 cans.. 5 20
Diamond, 8's, 6 and 12-lb. boxes 0 30	Cocoa, Reindeer Brand, each 24 cans 5 80
Diamond, 6's and 7's, 6 and 12-lb. boxes 0 28	COFFEE.
Diamond, ¼'s, 6 and 12-lb. boxes 0 28	WHITE SWAN SPICES AND CEREALS, LTD.
Icings for Cake—	WHITE SWAN
Chocolate, white, pink, lemon, orange, maple, almond, coconut, cream, in ½-lb. packages, 2 and 4 doz. in box, per doz. 1 00	1 lb. square tins, 4 doz. to case, weight 70 lbs. 0 37
Chocolate Confections. Per doz.	1 lb. round tins, 4 doz. to case, weight 70 lbs. 0 35
Maple buds, 5-lb. boxes 0 39	ENGLISH BREAKFAST COFFEE.
Milk medallions, 5-lb. boxes 0 39	½ lb. tins, 2 doz. to case, weight 22 lbs. 0 23
Chocolate wafers, No. 1, 5-lb. boxes ... 0 33	1 lb. tins, 2 doz. to case, weight 35 lbs. 0 21
Chocolate wafers, No. 2, 5-lb. boxes 0 28	MOJA
Nonpareil wafers, No. 1, 5-lb. boxes ... 0 33	½ lb. tins, 2 doz. to case, weight 22 lbs. 0 32
Nonpareil wafers, No. 2, 5-lb. boxes 0 28	1 lb. tins, 2 doz. to case, weight 35 lbs. 0 31
Chocolate ginger, 5-lb. bxs., per lb. 0 38	2 lb. tins, 1 doz. to case, weight 40 lbs. 0 31
Milk chocolate wafers, 5-lb. boxes 0 39	PRESENTATION COFFEE.
Coffee drops, 5-lb. boxes.... 0 39	A Handsome Tumbler in Each Tin.
Lunch bars, 5-lb. boxes.... 0 39	1 lb. tins, 2 doz. to case, weight 45 lbs., per lb. ... 0 27
Royal Milk Chocolate, 5c cakes, 2doz. in box, per box 0 95	FLAVORING EXTRACTS
Nut milk chocolate, ¼'s 6, lb. boxes, lb. 0 39	WHITE SWAN FLAVORING EXTRACTS—ALL FLAVORS.
Nut milk chocolate, ¼'s 6, lb. boxes, lb. 0 39	1 oz. bottles, per doz., weight 3 lbs. \$ 1 00
Nut milk chocolate, 5c bars 24 bars, per box 0 90	2 oz. bottles, per doz., weight 4 lbs. 2 00
Almond nut bars, 24 bars, per box 0 90	2½ oz. bottles, per doz., weight 6 lbs. 2 25
	4 oz. bottles, per doz., weight 7 lbs. 3 50
	8 oz. bottles, per doz., weight 14 lbs. 6 50
	16 oz. bottles, per doz., weight 23 lbs. 12 00
	32 oz. bottles, per doz., weight 40 lbs. 23 00
	Bulk, per gallon, weight 16 lbs. 10 00
	BORDEN MILK CO., LTD.
	CONDENSED MILK
	Terms net 30 days.
	Eagle Brand, each 48 cans \$8 00
	Reindeer Brand, each 48 cans 7 70
	Silver Cow, each 48 cans .. 7 15
	Gold Seal, Purity, each 48 cans 7 00
	Mayflower Brand, each 48 cans 7 00
	Challenge, Clover Brand, each 48 cans 6 50
	EVAPORATED MILK
	St. Charles Brand, Hotel, each 24 cans 5 40
	Jersey Brand, Hotel, each 24 cans 5 40
	Peerless Brand, Hotel, each 24 cans 5 40
	St. Charles Brand, Tall, each 48 cans 5 50
	Jersey Brand, Tall, each 48 cans 5 50
	Peerless Brand, Tall, each 48 cans 5 50
	St. Charles Brand, Family, each 48 cans 4 90
	Jersey Brand, Family, each 48 cans 4 90
	Peerless Brand, Family, each 48 cans 4 90
	St. Charles Brand, small, each 48 cans 2 40
	Jersey Brand, small, each 48 cans 2 40
	Peerless Brand, small, each 48 cans 2 40
	CRESCENT MFG. CO.
	CRESCENT MAPLEINE
	Per doz.
	½ oz. (4 doz. case), weight 9 lbs., retail each 15c.... \$1 20
	1 oz. (4 doz. case), weight 14 lbs., retail each 30c.... 2 50
	2 oz. (3 doz. case), weight 15 lbs., retail each 50c.... 4 20
	4 oz. (2 doz. case), weight 17 lbs., retail each 90c.... 7 50
	8 oz. (1 doz. case), weight 17 lbs., retail each \$1.60.. 13 20
	Pint (1 doz. case), weight 29 lbs., retail each \$3. 24 50
	Quart (1 doz. case), weight 53 lbs., retail each \$5.50.. 45 00
	Half gallons, each, retail each \$10 7 50
	Gallons, each, retail each \$18 14 50
	GELATINE
	Knox Plain Sparkling Gelatine (2-qt. size), per doz. 1 75
	Knox Acidulated Gelatine (Lemon flavor), (2-qt. size, per doz.)..... 1 85
	Cox's Instant Powdered Gelatine (2-qt. size), per doz. 1 14
	W. CLARK, LIMITED, MONTREAL.
	Compressed Corned Beef, ¼s \$2; 1s, \$3.10; 2s, \$7.00; 6s, \$25.14s, \$60.
	Roast Beef, ¼s, \$2; 1s, \$3.10; 2s, \$7.00; 6s, \$22.
	Bolled Beef, 1s, \$3.10; 2s, \$7.00.
	Jellied Veals, ¼s, \$2; 1s, \$3; 2s, \$4.50.
	Corned Beef Hash, ¼s, \$1.50; 1s, \$2.50; 2s, \$4.50.
	Beefsteak and Onions, ¼s, \$3; 1s, \$3.25; 2s, \$6.25.

EGGS

If you want to sell Eggs we can handle them for you.

If you want to buy Eggs we can supply you.

Let us hear you calling.

F. W. FEARMAN CO.
LIMITED
HAMILTON

In your Locality are many Dogs and Cage Birds

Your customers must have FOOD for them. It is to your interest as well as that of your customers and their pets, that you should regularly stock

SPRATT'S DOG CAKES, Puppy Biscuits and Packet BIRD SEEDS.

The name SPRATT'S is a guarantee of quality and reliability. It will help you to keep old customers and attract new ones.

SPRATT'S Depôts in CANADA are:—
MONTREAL—F. HUGHES & Co., 109, Place d'Youville.
VANCOUVER, B.C.—LONDON GROCERY Co., Ltd., Granville Street.
Direct Correspondence invited:—
SPRATT'S PATENT Ltd., 24-25, Fenchurch Street, London, England.

Great Reduction

Slightly used refrigerators suitable for Butchers, etc.

1—No. 2 Eureka Refrigerator	- - -	7' x 8' x 11'
1—No. 1 " "	- - -	12' x 8' x 12'
1—No. D Standard " "	- - -	7' x 10' x 10'
1—No. B " "	- - -	6' x 9' x 11'
1—No. B " "	- - -	7' x 6' x 11'
1—No. B " "	- - -	6' x 6' x 10'
1—No. 2 Eureka " "	- - -	7 x 5 6 x 11

The above all in absolutely first-class condition and all refinished on outside. These will be sold at bargain prices. Now is your chance for a cheap box. Communicate to us direct or to our representatives in the different cities in Canada.

Representatives:—Mr. James Rutledge, 2608 Waverley St., Montreal, Que.; phone St. Louis 876. Mr. Geo. Simonds, 334 Markham St., Toronto, Ont.; phone College 8794.

THE W. A. FREEMAN & CO.
LIMITED
Hamilton, Canada

The choicest there is.

Cocoanut

that measures up to the customer's true ideal

This is not the ordinary, slow selling cocoanut, but a product superior in every respect, with a 22 years' quality reputation back of every sale.

Every ounce of it is guaranteed—absolutely, and dealers who believe in stocking lines of established goodness and superiority should order their supplies from us.

Brisk selling and decent profits are a characteristic of this line. We'll ship on request—

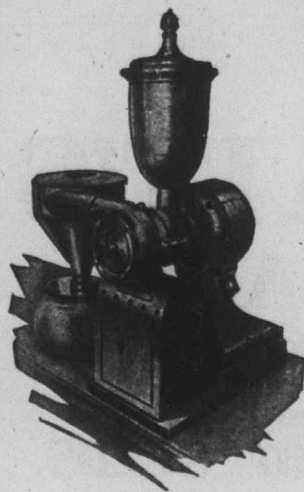
Pails of 15 and 30 lbs. Boxes of 50 lbs. and Barrels of 100 lbs.

A postcard will connect you

Standard Cocoanut Mills

(E. B. Thompson, Sole Proprietor)
HAMILTON, CANADA

Better Service for Her Better Profits for You



With the aid of a Hobart Coffee Mill you will be in a position to give your customers the utmost coffee satisfaction — coffee free from chaff, coffee ground to the individual taste of every customer. Think what this means to you in increased patronage and bigger profits.

The Hobart Mill will quickly cover its own cost in the better service and bigger profits it will bring you. It is a real, good investment.

The Hobart Mfg. Co.

149 Church St., Toronto

Imperial Rice Milling Co., Ltd.

VANCOUVER, B.C.

MIKADO

The best value in Rice being offered on Canadian markets today.

If any advertisement interests you, tear it out now and place with letters to be answered.

Cambridge Sausage, 1s, \$3.00; 2s, \$5.50.

Boneless Pigs' Feet, 1/2s, \$1.75; 1s, \$2.75; 2s, \$5.50.

Lamba's Tongues, 1/2s.

Sliced Smoked Beef, tins, 1/2s, \$1.85; 1s, \$2.80; 4s, \$15.50.

Sliced Smoked Beef, glass, 1/2s, ...; 1/2s, \$2.25; 1s, \$3.25.

Tongue, Ham and Veal Pate, 1/2s, \$1.50.

Ham and Veal, 1/2s, \$1.45.

Potted and Devilled Meats, tins — Beef, Ham, Tongue, Veal.

Game, 1/2s, 50c; 1/2s, \$1.

Potted Meats, Glass — Chicken, Ham, Tongue, 1/2s, ...

Ox Tongues, tins, 1/2s, \$3.50; 1s, \$6.25; 1 1/2s, \$9.50; 2s, \$13.

Ox Tongues, Glass, 1 1/2s, \$12; 2s, \$14.

Mince-meat, Hermetically Sealed Tins, 1s, \$2; 2s, \$3.25; 3s, \$4.55; 4s, \$6.25; 5s, \$8.

In Palls, 25 lbs., 13c lb.

In 50 lb. Tubs, 13c lb.

In 85 lb. Tubs, 12 1/2c lb.

In Glass, 1s, \$2.20.

Clarke's Peanut Butter — Glass Jars, 1/4, 95c; 1/2, \$1.40; 1, \$1.85.

50 lb. Palls, 20c.

Clark's Peanut Butter — Palls 24 lbs., 20c per lb.

Clark's Tomato Ketchup, 16 oz., \$3.

Pork and Beans, Plain Talls, 1s, 95c; 2s, \$1.60; 3s, \$2.40; 6s, \$8; 12s, \$12; 3s, flat, \$2.

Individuals, 80c doz.

Pork and Beans, Tomato Sauce, Talls, 1s, \$1.15; 2s, \$1.85; 3s, \$3; 6s, \$10; 12s, \$14.50; 3s, flat, \$2.45.

Individuals, 90c doz.

Pork and Beans, Chili, 1s, \$1.15; 2s, tall, \$1.85; 3s, flat, \$2.45.

Individuals, 90c doz.

Tomato Sauce, 1 1/2s, \$1.75; Chili Sauce, 1 1/2s, \$1.75; Plain Sauce, 1 1/2s, \$1.45.

Vegetarian Baked Beans, Tomato Sauce, Talls, \$1.80.

Clark's Chateau Chicken Soup, \$1.25.

Clark's Chateau Concentrated Soups, \$1.15.

Clark's Chateau Concentrated Soups, No. 1 assorted, \$1.15.

Sphaghetti with Tomato and Cheese, 1/2s, \$1.15; 1s, \$1.65; 3s, \$2.65 doz.

Fluid Beef Cordials, 20 oz. btls., 1 doz. per case, at \$10.00 per doz.

English Plum Puddings, 1s, \$2.30 doz.; 2s, \$3 doz.

LAFORTE, MARTIN, LIMITED Montreal. Agencies

BASIN DE VICHY WATERS

L'Admirable, 50 bottles, litre, cs. 8 00

Neptune ... 8 50

San Rival ... 9 00

VICHY LEMONADE

La Savoureuse, 50 bottles, cs. 11 00

NATURAL MINERAL WATER

Evian, Source Cachat, 50 bottles, cs. 9 50

IMPORTED GINGER ALE AND SODA

Ginger Ale, Trayders, cs., 6 doz. pts., doz. 1 20

Ginger Ale, Trayders, cs., 6 doz., splits, doz. 0 95

Club Soda, Trayders, cs., 6 doz. pts., doz. 1 15

Club Soda, Trayders, cs., 6 doz., splits, doz. 1 05

BLACK TEAS

Victoria Blend, 50 and 30-lb. tins, lb. 0 37

Princess Blend, 50 and 30-lb. tins, lb. 0 34

JAPAN TEAS

H. L., ch. 90 lbs., lb. 0 35

Victoria, ch. 90 lbs., lb. 0 25

COFFEES

Victoria, Java and Mocha Blend, 1 lb. tin, lb. 0 34 1/2

Victoria, Java and Mocha Blend, 5, 10, 25, 50-lb. tins, lb. 0 32

Princess, Java and Mocha Blend, 1-lb. tin, lb. 0 22

MUSTARD

COLMAN'S OR KEENE'S

Per doz. tins

D. S. F., 1/4-lb. \$ 1 75

D. S. F., 1/2-lb. 3 30

D. S. F., 1-lb. 6 25

F. D., 1/4-lb. 1 10

Per jar

Durham, 4-lb. jar, each .. 1 10

Durham, 1-lb. jar, each .. 0 35

JELL-O.

GENESEE PURE FOOD CO.

Assorted case, 4 dozen \$ 3 60

Lemon, 2 dozen 1 80

Orange, 2 dozen 1 80

Raspberry, 2 dozen 1 80

Strawberry, 2 dozen 1 80

Chocolate, 2 dozen 1 80

Peach, 2 dozen 1 80

Cherry, 2 dozen 1 80

Vanilla, 2 dozen 1 80

Weight 4 doz. case, 15 lbs.; 2 doz. case, 8 lbs. Freight rate, 2d class.

JELL-O ICE CREAM POWDERS

Assorted case, 2 dozen \$ 2 50

Chocolate, 2 dozen 2 50

Vanilla, 2 dozen 2 50

Strawberry, 2 dozen 2 50

Lemon, 2 dozen 2 50

Unflavored, 2 dozen 2 50

Weight 11 lbs. to case. Freight rate, 2d class.

JELLY POWDERS

WHITE SWAN SPICES AND CEREALS, LTD.

White Swan, 15 flavors, 1 doz. in handsome counter carton, per doz. \$ 0 90

SPICES

WHITE SWAN SPICES AND CEREALS, TORONTO

5c Round Oval lth. dredge 2 oz. Per doz. Per doz.

Allspice \$0 48 \$0 90

Arrowroot, 4 oz. tins, 90c.

Cayenne 0 48 0 90

Celery salt

Celery pepper

Cinnamon 0 48 0 90

Cinnamon whole, 5c. pkgs., window front, 45c.

Cloves 0 48 0 90

Cloves, whole, 5c. pkgs., window front, 45c.

Curry powder

Ginger 0 48 0 90

Mace 1 25

Nutmegs 0 48 0 90

Nutmegs, whole, 5c. pkgs., window front, 45c.

Paprika 0 48

Pepper, black 0 48 0 90

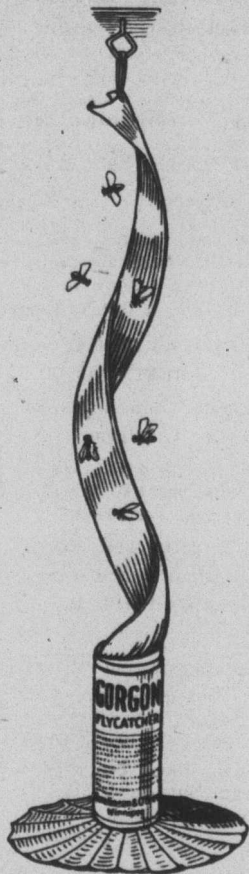
Pepper, white 0 52 0 95

Pastry spice 0 48 0 90

Pickling spice, window front, 90c.

Shipping weight per case 10 lbs. 15 lbs.

Dozens to case .. 4 4



When "Swat-the-Fly" days arrive

be prepared to profit by the popularity of

THE GORGON FLY CATCHER *with the Diamond Pin* (MADE-IN-ENGLAND)

Equip your customers with the neatest, most effective and most sanitary fly-catcher on the market.

Your jobber will take care of your requirements and will deliver just when you say. We advise early ordering, because the paper situation is uncertain, and prices are likely to advance.

Sole Canadian Agents:

Tomlinson & O'Brien, Winnipeg

Mr. Dealer

Here are the Season's Leaders in Shoe Polishes



- "SHUCLEAN." White kid and white leather cleaner.
- "ALBO." White round cake, canvas cleaner and whitener, in lacquered metal box (2 sizes).
- "CAHILL'S" French Bronze Dressing. Bronzes any color shoe.
- "BOSTONIAN CREAMS." Put up in all the popular colors and shades. Most perfect cleaner and polishing cream for the finest grade of colored kid and calf leathers.
- "GILT EDGE" Black Oil Polish. The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful Black lustre. Always ready to use. Largest quantity. Finest quality. Polishes without rubbing. Retail 25c.
- "QUICK WHITE" (Liquid) makes dirty Canvas shoes clean and white. A sponge in every package, so always ready to use. Retail for 10c and 25c.

Ask Your Jobber for Prices and Complete Catalog

or write us (WHITTEMORE BROS. CORP.) at Boston, Mass.

If any advertisement interests you, tear it out now and place with letters to be answered.



Brunswick Brand Sardines in Oil

As fine a line of quality domestic sardines as you could wish to handle.

The high quality of our goods has given us a large trade, which, by the exercise of conscientious business methods, is constantly increasing. When you handle Connors Bros.' Brands you sell goods that are trade-winners.

Only the most carefully selected and sweetest fish caught in the famous Passamaquoddy Bay are used in the packing of the Brunswick Brand sea foods.

Our plant is operated under the most ideal conditions, and our goods come perfect to the consumer.

If you are not already a Brunswick Brand dealer, order a trial supply from the following:

- 1/4 Oil Sardines
- 1/4 Mustard Sardines
- Finnan Haddies
(Oval and Round Tins)
- Kipperred Herring
- Herring in Tomato Sauce
- Clams

Connors Bros. LIMITED

Black's Harbor, N.B.

THE CANADA STARCH CO., LTD., EDWARDSBURG BRANDS and BRANTFORD BRANDS

Laundry Starches—	Cents
Boxes	
40 lbs., Canada Laundry..	.07
40 lbs., 1 lb. pkg., White Gloss .....	.07 1/2
48 lbs., No. 1 White or Blue Starch, 3 lb. cartons .....	.08
100 lbs. kegs, No. 1 White.	.07 1/2
200 lbs., bbls., No. 1 White	.07 1/2
30 lbs., Edwardsburg Silver Gloss, 1 lb. chromo pkgs.	.08 1/2
48 lbs., Silver Gloss, in 6 lb. tin canisters .....	.10
36 lbs., Silver Gloss, in 6 lb. draw lid boxes .....	.10
100 lbs., kegs, Silver Gloss, large crystals ..	.08
28 lbs., Benson's Satin, 1 lb. cartons, chromo label	.07 1/2
40 lbs., Benson's Enamel, (cold water), per case..	3.00
20 lbs. Casco Refined Potato Flour, 1 lb. pkgs. ..	.18
Celluloid, 45 cartons. case	3.75

Culinary Starch

40 lbs., W. T. Benson & Co.'s Celebrated Prepared	.08 1/2
40 lbs. Canada Pure Corn (20 lb. boxes 1/4c higher)	.07 1/2

BRANTFORD STARCH

Ontario and Quebec.

Laundry Starches—	
Canada Laundry—	
Boxes about 40 lbs. ....	.07
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs. ....	.07 1/2
First Quality White Laundry—	
3-lb. canisters, cs. of 48 lbs. .08	
Barrels, 200 lbs. ....	.07 1/2
Kegs, 100 lbs. ....	.07 1/2
Lilly White Gloss—	
1-lb. fancy carton cases 30 lbs. ....	.08 1/2
8 in case .....	.10
6-lb. toy trunks, lock and key, 6-lb. toy drum, with drumsticks, 8 in case .....	.10
Kegs, extra large crystals, 100 lbs. ....	.08
Canadian Electric Starch—	
Boxes, containing 40 fancy pkgs., per case	3.00
Celluloid Starches—	
Boxes containing 45 cartons, per case	3.75

Culinary Starches—

Challenge Prepared Corn—	
1-lb. pkts., boxes of 40 lbs..	.07 1/2
Brantford Prepared Corn—	
1-lb. pkts., boxes of 40 lbs. .08 1/2	
"Crystal Maize" Corn Starch—	
1-lb. pkts., boxes of 40 lbs. .08 1/2	
(20-lb. boxes 1/4c higher than 40's)	

COW BRAND BAKING SODA

In boxes only.

Packed as follows:	
5c packages (96)	\$ 3.20
1 lb. packages (90)	3.20
1/2 lb. packages (120)	3.40
1/2 lb. 60 } Packages Mixed	3.20
1 lb. 30 }	

SYRUP

THE CANADA STARCH CO., LTD., CROWN BRAND CORN SYRUP

Perfect Seal Jars, 3 lbs., 1 doz. in case	\$3.25
2 lb. tins, 2 doz. in case..	3.45
5 lb. tins, 1 doz. in case..	3.85
10 lb. tins, 1/2 doz. in case.	3.75
20 lb. tins, 1/4 doz. in case	3.70

(Prices in Maritime Provinces 10c per case higher.)

Barrels, about 700 lbs. ....	.04 1/2
Half bbls., about 350 lbs. .	.05
1/4 bbls., about 175 lbs. ....	.05 1/2
2 gal. wooden pails, 25 lbs. 1.75	
3 gal. wooden pails, 38 1/2 lbs.	2.50
5 gal. wooden pails, 65 lbs. 3.85	

LILLY WHITE CORN SYRUP

2 lb. tins, 2 doz. in case....	\$3.95
5 lb. tins, 1 doz. in case.....	4.35
10 lb. tins, 1/2 doz. in case..	4.25
20 lb. tins, 1/4 doz. in case... 4.20	

ST. LAWRENCE SUGAR REFINING CO.

Crystal Diamond Brand Cane Syrup

2-lb. tins, 2 doz. in case..	4.80
Barrels, per 100 lbs.	5.25
1/2 barrels, per 100 lbs.	5.50

INFANTS' FOOD

MAGOR SON & CO., LTD.

Robinson's Patent Barley— Doz.	
1 lb.	\$3.00
1/2 lb.	1.85
Robinson's Patent Groats—	
1 lb.	3.00
1/2 lb.	1.85

STOP-ON POLISHES Doz.

Polish, Black, Tan, Ox-blood and Nut-brown	0.85
Dressing, White, 4-oz. bottle	2.00

NUGGET POLISHES

Polish, Black, Tan, Toney Red and Dark Brown....	0.85
Card Outfits, Black and Tan	3.40
Metal Outfits, Black and Tan	3.80
Creams, Black and Tan....	1.10
White Cleaner	1.10

YEAST

White Swan Yeast Cakes, per case, 3 doz. 5c pkgs..	1.20
Yeast for bakers, 12 1/2 lb. cartons; per carton, \$1.25.	

IMPERIAL TOBACCO CO. OF CANADA, LIMITED.

EMPIRE BRANCH.

Black Watch, 8s. butts 9 lbs.	\$ 0.00
Bobs, 6s and 12s, 12 and 6 lbs.	0.40
Currency Bars, 12s, 1/2 butts, 12 lbs., boxes 6 lbs.	0.40
Currency, 6s, 1/2 butts, 9 lbs. 0.40	
Stag Bars, 8 1/2s, butts, 11 lbs., boxes, 5 1/2 lbs.	0.48
Walnut Bars, 8 1/2s, boxes 7 lbs.	0.44
Pay Roll, thick bars, 8 1/2s, 6 lb. boxes	0.60
Pay Roll, thin bars, 8 1/2s, 5 lb. boxes	0.60
Pay Roll, plug, 8 1/2s, 12 and 7 lb. caddies	0.60
Shamrock, plug, 7 1/2s, 1/2 butts, 12 lb. boxes, 6 lbs. 0.51	
Great West, pouches, 9c.	0.72
Forest and Stream, tins, 11s, 2 lb. cartons	0.80
Forest and Stream, 1/2s, 1/2s and 1-lb. tins	0.80
Forest and Stream, 1-lb. glass humidors	1.00

ORANGE DAY

March 10th

Had Big Sales and Going Strong

3 CAR

Arrived This Week

California Sunkist Oranges

All Sizes. Prices Reasonable.

Also

Spanish and Domestic Onions

Car Florida Cabbage

Fresh Cocoanuts

Isle of Pines and Porto Rico

Grape Fruit

THE HOUSE OF QUALITY

HUGH WALKER & SON

GUELPH, ONT.

Established 1861

Spanish Onions

California Lemons

Navel and Florida Oranges

Tomatoes, Pineapples, Cauliflower

*The best selections from the Southern
Markets at your service.*

WHITE & CO., LIMITED

Wholesale Fruits and Fish

TORONTO and HAMILTON

Big Advent Fish Sales

Stock up with our high-grade first quality fish and every customer will be a satisfied customer, every sale a forerunner of others.

We can supply you with Lake Superior Herring, both salted and frozen. All kinds of fresh fish, including Georgian Bay Trout, B.C. Halibut and Qualla Salmon.

Whatever your fruit requirements are we can meet them, and meet them satisfactorily. Apples and all kinds of foreign fruits in stock.

Write us.

Lemon Bros.

OWEN SOUND, ONT.

New Crop

"St. Nicholas"

"Queen City"

"Kicking"

are shipped. Get these brands for the best Lemons.

J. J. McCabe

Agent

TORONTO

*Wholesale
Fruit and
Produce
Merchants*

*Established
1876*

McWilliam & Everist, Limited

Apples,
Bananas,
Citrus
Fruits
Cranberries,
etc.

25 CHURCH ST.
TORONTO

If any advertisement interests you, tear it out now and place with letters to be answered.

For more than a quarter of a century

McVitie & Price's DIGESTIVE BISCUITS

have steadily increased in popular favour.

Quality is the first and last word in the Manufacture of these Biscuits.

The natural, soluble phosphates of the grain are retained and the Biscuits have a high nutritive value and delicious flavour.

Supplies can be obtained from the following:

C. E. Choat & Co., Halifax; McVitie & Price of Canada, Ltd., Montreal; Richards & Brown, Ltd., Winnipeg; The Campbell, Wilson Co.'s Branches in Saskatchewan and Alberta; Kelly, Douglas & Co., Ltd., Vancouver.



A BIG seller is "Lively Polly"—an every-day seller that puts the profits where they belong. Prove it through a trial order and a little display.

J. HARGREAVES AND SONS
LIVERPOOL, ENGLAND

Canadian Agents: McLellan Import Co., 301' Read Bldg.
MONTREAL

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THE LAPORTE-MARTIN LIMITÉE ANNOUNCER

MONTREAL

MARCH 16th, 1917

Rice

The market for this article has been without any special features until a few weeks ago.

The advertising which this article has received has stimulated the demand and stocks are decreasing rapidly.

For the present the Southern farmer controls the Carolina Market, and is holding for higher prices, which the Millers must pay him, because their stocks are depleted. As for the Siams and Rangoons, the freight situation is a big factor in sending prices up, as rates are increasing all the time.

We look forward to higher prices and urge you to anticipate your requirements. Write us immediately about prices and samples, as we have covered you by buying large stocks of Rice before the advance.

Our Advertising Department will gladly give you advertising tips to help you increase your rice business. *Write us.*



Laporte, Martin, Limitée

Wholesale Grocers

584 St. Paul Street, Montreal



If any advertisement interests you, tear it out now and place with letters to be answered.

Buyers' Guide

CLASSIFIED ADVERTISING

Advertisements under this heading 2c per word for first insertion, 1c for each subsequent. Where replies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.
 Contractions count as one word, but five figures (as \$1,000) are allowed as one word.
 Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

FOR SALE

A FIRST-CLASS OPPORTUNITY TO SECURE an established business of staple dry goods, crockery and groceries in town of Simcoe. Stock about \$7,000. R. Edmunds, Simcoe.

FIRST-CLASS GENERAL STORE IN heart of Niagara District. Good, clean stock, about \$6,000, at a low rate. Turnover \$30,000 annually. Box 217, Canadian Grocer.

WELL ESTABLISHED GENERAL STORE and dwelling, in a lively western town, turnover \$100,000 yearly. Hardware, Groceries and Dry Goods. A good proposition for the right party. Good reasons for selling. Apply to Box 218, Canadian Grocer.

McCASKEY REGISTER (420 ACCOUNTS) and Grimsby Fruit Stand, both as good as new, will sell cheap for cash, as the owner has given up business. J. A. Gillett, Aylmer, Ont.

A 640-ACCOUNT, McCASKEY REGISTER, practically new will sell cheap for cash, reason for selling, doing a cash business, can recommend register. R. A. Wells, Dresden, Ont.

AGENCY WANTED

MANUFACTURERS' AGENT WANTS AN- other good, saleable line to sell on commission to the grocery trade in London, Ontario, or London and surrounding territory. Energetic representation assured. References given. E. L. Williams, 193 Cheapside St., London, Ont.

GROCERS—WE CAN PUT YOU IN LINE for the big profits—don't let the other fellow grab them all the time. Get in on the ground floor and manufacture your own goods; easily done in spare time. Write us to-day, we will show you how to get up to 500% profit. Address Box 220, Grocer.

Want Ads.

Try it out

If you want a buyer for your business, or have a situation to fill or want a situation, send us a Condensed Advertisement. There is someone who is looking for a proposition such as yours. For two cents a word you can speak across the continent with a condensed advertisement in this paper.




TANGLEFOOT



The Non-Poisonous Fly Destroyer

Safe, Sanitary, Sure. Catches 50,000,000,000 Flies Each Year

OAKLEY'S KNIFE POLISH



20-102-7778

JOHN OAKLEY & SONS, LIMITED,
LONDON, ENGLAND.

AGENTS

Geo. B. Jenkinson, 43 Queen St. East, Toronto, and J. E. Huxley & Co., 220 McDermid St., Winnipeg.

We are Wholesale Importers of
Peanuts Canned Crab
 Oriental and Australian Goods

Canadian Distributors of
"WASHCLEAN"
 Gold Medal Labor Saver for
 Washing Clothes Without Rubbing
 (2,000,000 users)

Direct Supply Association
 509 Belmont House Victoria, B.C.

LARGEST CANADIAN DEALER



WASTE PAPER

E. PULLAN TORONTO

NOTICE TO MERCHANTS:—We will adjust your bad accounts satisfactorily for you. Our system is "Direct from Debtor to Creditor." We handle none of your money. Through our system, you can put your business on a cash basis. We will underwrite any debtor's account for you.
COMMERCIAL UNDERWRITERS
 36 James St. South, Hamilton, Ontario.

Try **MANN & CO.** for
FANCY POULTRY
 Roasting Chickens, Boiling Chickens,
 Ducks, Geese, Turkeys.
C. A. MANN & CO.
 78 KING ST. LONDON, ONT.

We are now located in our new and more spacious warehouse at
60-62 JARVIS ST.
TORONTO SALT WORKS
 GEO. J. CLIFF

CHIVER'S
JAMS—JELLIES—MARMALADE
 Are guaranteed absolutely pure and of the highest quality.
 Send us your orders.
 Agents:
Frank L. Benedict & Co., Montreal

Toronto Butchers' Supply Co. LIMITED
 Cleaners, Importers, and Exporters of Sausage Casings, Packers' and Butchers' Supplies. Outfitters of Meat Markets. Pure Spices a Specialty. Butchers' Coats and Aprons.
49 DUNDAS STREET. . . TORONTO

Kindly mention
 this paper when
 writing advertiser

LARGEST MAKERS IN THE WORLD

Tea Lead—all gauges and sizes

Metal Bottle Capsules—any size,
color or stamping

Collapsible Tubes—plain or colored

ALL BRITISH MADE

Send specification of your needs or samples of what you now use—stating **QUANTITIES**
—We will give you **BEST QUALITY—BEST DELIVERY—BEST PRICES**

BETTS & COMPANY, LIMITED

Chief Office:—1 Wharf Road, LONDON, N., ENGLAND

TO INVESTORS

THOSE WHO, FROM TIME TO TIME, HAVE
FUNDS REQUIRING INVESTMENT
MAY PURCHASE AT PAR

DOMINION OF CANADA DEBENTURE STOCK

IN SUMS OF \$500, OR ANY MULTIPLE THEREOF

Principal repayable 1st October, 1919.

Interest payable half-yearly, 1st April and 1st October by cheque (free of exchange at any chartered Bank in Canada) at the rate of five per cent per annum from the date of purchase.

Holders of this stock will have the privilege of surrendering at par and accrued interest, as the equivalent of cash, in payment of any allotment made under any future war loan issue in Canada other than an issue of Treasury Bills or other like short date security.

Proceeds of this stock are for war purposes only.

A commission of one-quarter of one per cent will be allowed to recognized bond and stock brokers on allotments made in respect of applications for this stock which bear their stamp.

For application forms apply to the Deputy Minister of Finance, Ottawa.

DEPARTMENT OF FINANCE, OTTAWA
OCTOBER 7th, 1916.



This Attractive Show Case

Here is a fine show case which you can have FREE, if you give us an order as per specifications following. This show case is a salesman—a good-looking salesman. It is a silent salesman

FREE!

Minteess

A Mellow Peppermint Confection. Good after eating and smoking. Children like them, and everybody likes them. Wrapped in tin-foil. 20 rolls in display box. Costs the dealer 65c.

Cinteess

Genuine Cinnamon Flavor. Purifies and Perfumes the breath. Good for young and old. Each roll wrapped in tin foil. Handy for pocket. 20 rolls in display box. Costs dealer 65c.

Cloveess

Genuine Clove Flavor. Good after smoking. Absolutely pure. Aids digestion. Boys, Girls and Grownups like them. Each roll tin-foil wrapped. 20 rolls in display box. Costs dealer 65c.

Winteess

A Mellow Wintergreen Confection. A Favorite flavor. A breath-purifier. Enjoyed after meals. The children want them. Each roll wrapped in tin foil. 20 rolls in display box. Costs the dealer 65c.

—one to whom no wages need to be paid. It works for you all day and every day, and will put many a nickel in the till. Literally, thousands of these show cases are now at work in Canadian stores. Why shouldn't one be at work in your store?



A profit of \$3.50 on an investment of \$6.50

To get this attractive and profit-making show case, you send your wholesale house an order for the Show Case and 10 boxes of assorted Minteess, Winteess, Cinteess and Cloveess. Each box of tablets (see small illustration), contains twenty 5-cent rolls. The price of these ten boxes (each yielding one dollar in sales), is \$6.50 (at the regular rate of 65 cents a box). That is, these ten boxes bring in \$10.00. This is a profit of \$3.50—over 50%.

And the show case free

Read in the panel to the left descriptions of Minteess, Cinteess, Cloveess and Winteess. Note their uses and appeal. Show these goods, and your customers will part with their odd change—of their own accord. Go after this extra business—the 5-cent business. You will be astonished—and delighted—with the way this business counts up in the course of a week, month and year. And always 50% profit and more for you!

Send

It is a trifling sum you are called upon to spend. You run no risk, for these goods are sure sellers, as your early repeat order will prove to you. The value given is good. The quality of the goods is high-grade. Now send the order, and put a new salesman and profit-maker into your store.

If your jobber cannot supply you, give us his name and we will see you are supplied.

To-day

O-Pee-Chee Gum Co.

Limited

LONDON CANADA