

The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

11

Ċ

Bi



Lime Juice

that's All Lime Juice

Quality, not quantity, wins trade and holds it-a new article sold on the basis of "more for your money" may catch the temporary customer, but who wants a man or woman to buy once and then stop?

Stower's Concentrated Lime Juice is the pure juice of West Indian Limes that are cultivated especially for "Stower." It is all Lime Juice down to the

last drop in the bottle. Years and years ago it was distinguished from all other Lime Juice because-no musty flavor-no free acid taste

its perfect keeping qualities after the cork is drawn-its great strength, because concen-"It holds trade"-it maintains its trated. reputation of the past, steadfastly.

Stower's Lime Juice

These Hold Trade Also

It

Holds

Trade

Maypole Soap Dyes

A woman dyes and wins with that quick, clean, brilliant, fadeless English Home Dye-Maypole Soap. Ask her if she always wins with Powder Dyes.

Every cake you sell sells another - hence business grows and quickly too with Maypole All Soap Dyes. Colors.

"Hand in Hand" Brand

Any woman who depends on her Bi-Carbonate of Soda for unvarying strength is never fooled when she uses the "Hand in Hand" brand pure, strong, even, white.

a8 50 100 of pure Bi-Carbonate of Soda in itmade by the United Alkali Company Bi-Carb. of Great Soda.

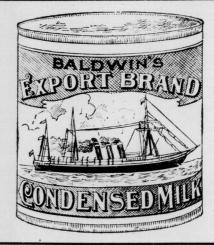
Agents :

A. P. Tippet & Co.

F. H. Tippet & Co. St. John, N.B.

Montreal and Toronto





Rose & Laflamme,

Boston Laundry Starch

is the best Starch sold in Canada for domestic use. It gives a harder and more lasting polish than any other. It pays to sell the best.



BOTTOM

PRICE

Montreal.

FOR SALE BY

The F. F. Dalley Co., Limited, Hamilton, or any wholesale grocer.

COUNTERFEITS AFLOAT!

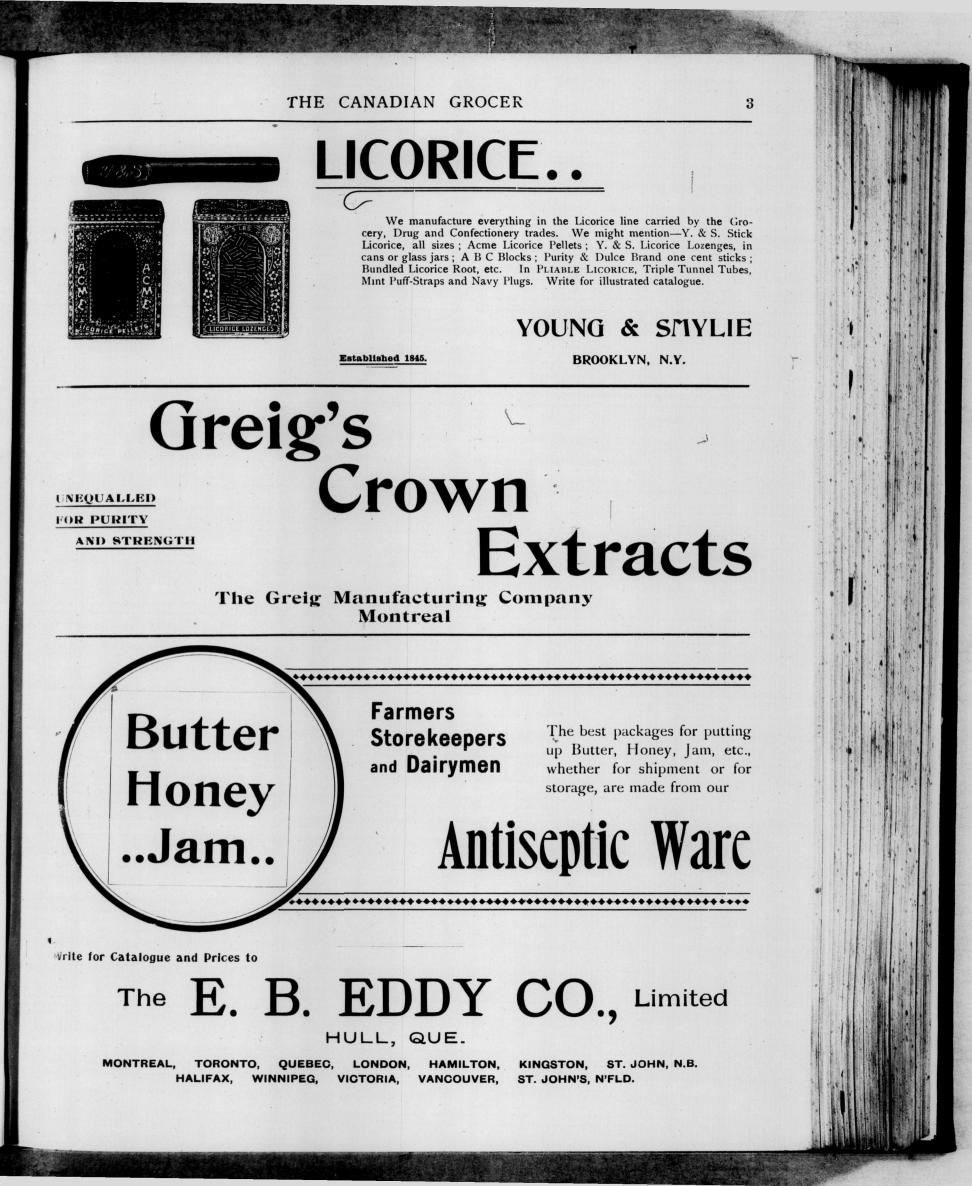
The popularity of our **Famous Seal Brand** Coffee, in 1 and 2-lb. tins, has become so universal that certain competitors have attempted a counterfeit of our label.

SEAL BRAND COFFEE requires no better testimonial than this. We feel assured that up-to-date grocers, as our customers are, will not be deceived by any counterfeit of this Famous Coffee.

CHASE & SANBORN Boston. MONTREAL. Chicago.

Write 1

UNEQ FOR I AN



R



DIRECT from the best known gardens in Ceylon. Possessing distinctive and peculiar qualities which delight

the consumer and make your Tea Trade a source of increased profit.

1-lb. and $\frac{1}{2}$ -lb. packages—unique and attractive in appearance—absolutely air-tight—the most healthful package on the market.

Retails at 35, 40 and 50 cents.

E A C



Ceylon

Tea.

Ch

eye secu

scor enticost

tran a cle lack S and a m

ope gree that its a

F

a l dur exa unc whi

> upc gla J ere

> tha gra

inc 50l

per

ie

of

the

W. H. GILLARD & CO., Agents Hamilton, Ont.

Gillard's New Pickle.

Packed 2 doz. in case. Single case lots, \$3.40; five case lots, \$3.30 per doz.

Gillard's New Sauce.

Barrel lots of 12 doz., \$1.75 ; single doz. lots, \$1.90 per doz.

TWELVE GOLD MEDALS HAVE BEEN AWARDED these goods for superior merit. 6,000 of the leading hotels throughout Great Britain use them exclusively. The best people in Canada use these delightful table relishes.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

London, England

GILLARD & CO.

Sole Manufacturers, tising patronage of any grocery paper in America. We prove it.



Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 12, 1898.

(\$2.00 per Year) No. 32

STORE WINDOW-WASHING.

By Prof. Wilbur L, Scoville, Massachusetts College of Pharmacy.

W HAT the eye is to the face, the window is to the store, and if the face or the store is to be attractive the eye or the window must be bright. To secure this effect, the plate glass, costing its scores or even hundreds of dollars, has entirely superseded the old window glass, costing as many cents. One is no more transparent than the other, but one possesses a cleanness and a lustre which was formerly lacking, and that is worth the added cost.

Still the problem is not yet wholly solved, and the weekly window-cleaning is usually a matter which is dreaded. So simple an operation is it that it is intrusted to the greenest tyro, yet so difficult of perfection that the most expert would hesitate to claim its attainment.

F. Foerster, a German chemist, has done a large amount of careful experimenting during the past five years, to ascertain the exact vulnerability of different kinds of glass ander different conditions. His conclusions, which are very interesting, have been made apon plate and window glass, as well as glass for chemical ware.

In a series of experiments upon six difcreat kinds of plate glass, Foerster found that at 20° C. pure water dissolved 1-65 grain to 1-11 grain of glass per 15.5 square inches (100 sq. Cm.), while a 1 per cent. solution of sulphuric acid dissolved 1-325 to 1-54 grain, 1 per cent. nitric acid dissolved 1-90 to 1-35 grain, 1 per cent. hydrochloric acid dissolved 1-325 to 1-40 grain, and 1 per cent. acetic acid 1-325 to 1-58 grain, each per 15.5 square inches of glass.

In a series of elaborate tables he has demonstrated the action of different strength solutions of acids, and of water, upon glasses of different compositions, and under different conditions of time, temperature, etc., but the above facts are sufficient for our purpose. Now for the application of the facts. In window-washing, the first consideration is to remove the dirt, and the second, to polish the glass. From a scientific point of view, these two are antagonistic. One aims to remove matter, the other to prevent the removal of matter. But, since the matter in consideration is not the same in each case, the problem is easily solved by keeping the proper sequence.

For the removal of dirt, a weak alkali is the most generally efficient. It is the liberation of alkali, by the decomposition of soap when dissolved in water, that the detergent properties of soap are, in part, due.

Glass is undoubtedly more easily cleaned by the occasional use of weak alkali than by pure water, though the latter is both sufficient and efficient if used frequently enough. Since ammonia has less action on glass than soda or potash, it is to be preferred, and, further, the water should not be hot. But, at best, the alkali will attack the glass, suspend some of the silicia, and cause the dreaded streakedness.

Then, to correct this, after the removal of the dirt, an application of weak acid is desirable. Either hydrochloric or acetic acid is to be preferred here, on account of their volatility and absence of corrosive properties, and bydrochloric acid has the advantage in point of cost.

Then the sequence is, first, an alkali to remove the dirt, and then an acid to polish the glass. If to these we add another factor, a polishing agent in the shape of some substance which will produce a mild friction without scratching, we have combined all the virtues of the commercial preparations for this purpose, without their defects, and with an added virtue.

I would recommend the following procedure: First, wash the glass in the usual manner with water containing about half an ounce of concentrated ammonia water to a pailful of water--not more, for fear of removing the paint or varnish from the woodwork.

Then, while the glass is wet, and without rinsing, go over the entire surface with a weak solution of hydrochloric acid, prepared by adding to a pailful of fresh water two or three ounces of strong muriatic acid. This neutralizes the ammonia and the alkali in the glass, and forms some soluble chlorides which aid in the polishing. Finally dry and polish with a clean cloth.

The acid will have no ill effects upon paint or varnish upon the window frames, nor even upon unpainted woodwork.

If metal window frames hold the glass the acid is liable to attack these, and should be avoided or used cautiously. A weaker acid would be advisable in this case.

Some have tried this plan and are pleased with the result. They think that the time taken to go over the glass with two successive waters is more than compensated in the saving of time in the drying and polishing, and then the window is brighter.

But if you wash windows so frequently that they do not get really dirty, the alkaline water might be omitted, and you may be pleased with the result if the hydrochloric solution is used in place of pure water. The addition of a little salt to this might prove a further pleasure.—American Druggist.

ICED TEA IN THE GROCERY.

There is no more refreshing summer beverage than ice-cold tea served with lemon. One pound of tea, says an exchange, will make from five to fifteen gallons of beverage, as to the sort used. What better advertisement for a store than to serve, on a hot day, ice-cold tea? It would tend to increase the popularity of the store and the sales of the tea, cracker and fruit sections. Make the experiment.



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A LEXIS TRUDEAU, general merchant, St. Brigitte Des Saults, Que., has assigned to Alex. Desmarteau. J. A. Bussier, grocer, Quebec, has assigned.

Henri E. Bourdon, grocer, Montreal, has assigned.

Lamarche & Benoit have been appointed curators of Decary Freres, grocers, Montreal.

E. L. Black, of Black Bros., grocers, Amherst, N.S., is away, and attachments aggregating \$3,000 has been issued against him.

PARTNERSHIPS FORMED AND DISSOLVED.

Thos. Michaud & Cie., general merchants, Montreal, have dissolved.

Cooper & Gelinas, wholesale provision merchants, Montreal, have dissolved.

Lalonde & Depocas have registered partnership as grocers and liquor dealers in Montreal.

Joseph H. Caille and Wilfrid Perrault have registered as partners of The Cash Grocery Co., Montreal.

Young & Brace have formed a partnership and have bought out Mrs. B. P. King, general merchant, Shelburne, N.S.

Ed. G. and Wm. S. Clay, grocers, Galt, Ont., have dissolved, Wm. S. Clay retiring and J. H. Clay being admitted. Business will be continued under the style of Clay Bros.

SALES MADE AND PENDING.

J. M. Citron, general merchant, Thomson's Landing, B.C., is advertising to sell out.

John Clarke, grocer and liquor dealer, Brampton, Ont., is advertising his business for sale.

The stock of Gibeau & Co., general merchants, South Durham, Ont., has been sold at $72\frac{1}{2}$ c. on the dollar.

The assets of J. B. Boisvert, general merchant, St. Hilaire, Que., are to be sold at autotion on August 12.

The stock of the estate of the W. E. Gillespie Co., Limited, Penetanguishene, Ont., has been sold at 46c. on the dollar.

CHANGES.

Boland Bros., grocers, Toronto, have sold out to A. Lockhart.

Roome & Co., grocers, etc., Halifax, has gone out of business.

J. C. Laidlaw, grocer, Seaforth, Ont., has gone out of business.

J. H Scott, grocer, Toronto, has been succeeded by Mary A. Cassidy.

Davison Bros., general merchants, Hantsport, N.S., have gone out of business.

Robb Bros., grocers, Seaforth, Ont., have been succeeded by J. W. McCabe.

T. H. Baker, general merchant, Hawkestone, Ont., has sold out to T. A. Stone.

-. Kennedy, grocer, etc., Bull's Head Prairie, B.C., intends removing to Cranbrook, B.C.

Avila Laurendeau, grocer and liquor dealer, Montreal, has added wood and coal to his business.

The Rat Portage Cold Storage and Provision Co., Rat Portage, Ont., has opened up for business.

R. O. Y. Ainslie, general merchant, Comber and Bothwell, Ont., has closed his Bothwell branch.

Montgomery & Orr, grocers and produce dealers, Trail, B.C., have sold out their grocery business to Charlton & Cameron.

FIRES.

Paul Gelinas, general merchant, Grand Mere, Que., has been burned out.

The stock of August Racine, grocer, Montreal, has been slightly damaged by fire; insured.

DEATHS.

John B. Lorimer, grocer, St. John, N.B., is dead.

LONG STRING OF GEM JARS.

The Galt Reporter has been hunting up information in regard to fruit preserving, and has given out the following estimates for that town : "Some 20,000 glass sealers arrive every year. Distributed among 1,-800 houses gives an average of 11 to each house. Taking into consideration the stock each household has on hand, besides this, and the figures run up to 60,000. If all these jars were placed close together and hung on the trolley wire, it would take the length of the road entire, from the termini at Galt and Hespeler, to contain them all, while if they were laid end to end they would reach from Galt, along the Stone Road, to Berlin."

"JUST A LITTLE UNDER."

"Most city grocers," said a wholesale butter dealer to American Grocer, "want butter just a little under the very finest grade." Such a policy leads to bankruptcy, because it does not secure the confidence of consumers in the absolute reliability of the dealer. As a rule, more fault is found when the quality of the article is "just a little under" than when the price is regarded high. A perfectly satisfied palate is apt to seek its gratification, even 'though the price is regarded too great.

"Just a little under" in butter is particularly unwise, for no one article in the store has such power to win or repel trade as butter. A store with a reputation for keeping butter or any other sort of food just a little above in quality, is assured a good patronage. In Spring street market, this city, is a man who deals exclusively in butter, cheese, and eggs. His inflexible rule is to offer only the best. The result is that patrons crowd his stand, while competing stands are without customers. He has built up a large business in a very poor neighborhood, and largely with the poorest classes of buyers. He has made a fortune, and has never known what dull trade means. The secret is open, for everyone who patronizes him is always satisfied. "Just a little under" kills a large proportion of retail grocers, while "A little higher in price, but-" leads to prosperity and public favor.

e it st of e n e Tł

D

Ci

01

Art

Will Make Their Fortune

This is what Duff & Son, of York Street, say of the proprietors of T. & P. Pickles, adding, "If they

7

have capital and energy; we never saw finer goods." This speaks for itself.

LUCAS, STEELE & BRISTOL AGENTS HAMILTON

COFFEES COFFEES COFFEES

HAVE THE BEST SELECTION

The Mecca The finest Coffee the world produces. Recommended by connoisseurs. Damascus A Coffee equal to any on the market, superior to many offered at higher figures. Cairo A rich, smooth Coffee; just the grade for good hotels and boarding-houses. **Old Dutch Rio**

A pure Rio, roasted from high-grade Coffee.

The Mecca, Damascus and Cairo Coffees are put up in 50 and 25 pound, hinge-lid, crated tins; also in cases containing 15 tins, each 2 pounds. The Rio Coffee is sold in 50 and 25 pound tins only.



As good as ever.

REINDEER BRAND CONDENSED MILK

Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

WE CAN

supply your wants with the . . . Choicest of

CANNED GOODS

Picnic Season

Wholesale Grocers, 49 Front Street East,

Choice brands Red Sockeye Salmon; Lobsters (tail and flat); Fresh and Kippered Herrings; Potted Ham, Chicken, Beef, and Tongue; Deviled Ham, Chicken, Beef, Tongue, and Turkey; Boneless Turkey Chicken, Duck, and Pigs Feet; Chipped Beef, 11 and $\frac{1}{2}$ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

THE TRIUMPH OF PROMPTNESS.

T WAS enough to send Napoleon to St. Helena. It is a well-known truism that has almost been elevated to the dignity of a maxim, that what may be done at any time will be done at no time.

"The fact is," says the Rev. Sydney Smith, "that, in order to do anything in this world worth doing, we must not stand shivering on the bank, and thinking of the cold and danger, but jump in and scramble through as well as we can. It will not do ro be perpetually calculating risks and adjusting nice chances. It did all very well before the flood, when a man could consult his friends upon an intended publication for 150 years, and then live to see its success for six or seven centuries afterwards ; but at present a man waits, and doubts, and hesitates, and consults his brother, and his uncle, and his particular friends, till, one fine day, he finds that he is 65 years of age-that he has lost so much time in consulting his cousins and particular friends that he has no more time left to follow their advice.'

The African Association of London wanted to send Ledyard, the traveler, to Africa, and asked him when he would be ready to go. "To-morrow morning." was the reply. John Jervis, afterwards Earl St. Vincent, was asked when he could join his ship, and replied, "Directly." Colin Campbell, appointed commander of the army in India, and asked when he could set out, replied, without hesitation, "Tomorrow." "Every moment lost," said Napoleon, "gives an opportunity for misfortune."

The energy wasted in postponing until tomorrow a duty of to-day, would often do the work. How much harder and more disagreeable, too, it is to do the work which has been put off. What would have been done at the time with pleasure or even enthusiasm becomes drudgery after it has been delayed for days and weeks. Letters can never be answered as easily as when first received. Many large firms make it a rule never to allow a letter to remain unanswered over night. Promptness takes the drudgery out of an occupation. Putting off usually means leaving off, and going to do becomes going undone. Doing a deed is like sowing a seed ; if not done at just the right time it will be forever out of season. The summer of eternity will not be long enough to bring to maturity the fruit of a delayed action. If a star or planet delayed one second, it might throw the whole universe out of harmony.

"There is no moment like the present," said Maria Edgeworth ; "not only so, there is no moment at all, no instant force and energy, but in the present. The man who will not execute his resolutions when they are fresh upon him, can have no hopes from them atterward. They will be dissipated, lost in the hurry and skurry of the world, or sunk in the slough of indolence." Cobbett said he owed his success to being "always ready" more than to all his natural abilities combined.--Pushing to the Front.

TORONTO.

A CHEAP LIGHT.

The acetylene gas plant installed this summer in the Algonquin by the Hamilton Acetylene Gas Machine Co., improves on acquaintance and is giving better satisfaction every day. There are 160 lights, including a row around the gallery, which, when lighted at night, make the place as bright as day and give the effect of an illumination. The light is especially brilliant and penetrating, it being found that half the jets provided are sufficient to give all the light needed, showing that it is twice as brilliant as ordinary gas. It is safe to say that no summer hotel on the St. Lawrence is as well lighted as the Algonquin, and it is estimated that the cost of the light is little more than the wages of servants required for cleaning the lamps and breakages. The machine is automatic, requiring very little attention, and is admirably adapted for detached buildings.

COLORED CONTO AND STRATFORD, CANADA.

s H he la

Mar and all

0.0.0 Indifferent? If you don't care about getting new business-if you are "indifferent" receeeeeeeee about it, and get business only as it comes to you, without effort, then you are in a rut that will be harder to get out of the longer you stay "rutted." You are losing money. A 25-pound keg of Tillson's Flake Barley doesn't cost much-even the most "indifferent" grocer that lives can afford to buy it, because we advertise it regularly in the newspapers and drum trade up for **Tillson's** him—constantly, on that light, delicate, wholesome, Flake Barley. Breakfast Cereal THE TILLSON CO'Y, LIMITED, TILSONBURG, ONT seeleeleeleeleeleeleeleeleeleeleeleelee Eddy's Standard Automatic, Self-opening, Square-bottomed Grocery Bags Are now offered in **Open** Competition With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

Montreal,

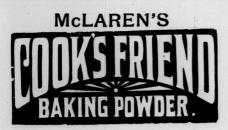
THE E. B. EDDY COMPANY, LIMITED

Hull, Halifax,

Toronto, Quebec, St. John, N.B.,

Hamilton, London, Kingston, Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

3 Honest Goods and just he Thing on Which to lake or Extend a Busiess.



The Best Grocers make a point of Keeping it always in Stock.

MANITOBA MARKETS.

WINNIPEG, Aug. 8, 1808.

HERE is little change in any line to report this week. Business in groceries is good, but there is no rush.

In produce, dealers seem to be trying to secure all they can, and there is considerable difference of price in the quotations of the various houses, for butter particularly. Butter is being brought here for speculation, as the markets, both west and east, are not encouraging export at present. In flour, dealers report that business has not been so quiet for years during July and August. This is attributed to the idea generally prevalent that prices for wheat will drop still further with the coming of the new crop. Millers say that where they formerly placed 10 and 15 carload lots, they are now selling single cars only. With regard to the crop, the weather has continued favorable throughout the entire week, and the returns both to Government and to the railway companies indicate that, as already stated, there will be a rather more than fair average crop over the Province and in the Territories. The reports seen in some papers that the crop will exceed that of 1887 are not true and are utterly scouted by reliable grain men who are touring the Province, and have been at intervals of two weeks, since the season started. Barley cutting will be general this week. One small field of wheat was cut on the Portage Plains on Friday, and oats are being cut at a good many points. A large field of oats, just outside the city limits, was cut and staked last week.

The firm of Codville & Co., successors to Thompson Codville, are making extensive alterations in their office premiees on Mc-Dermot street.

In prices there are few changes.

CANNED GOODS — There is really no change in the situation. Prices are the same and offers are being freely made, although a few factories are holding off on futures in tomatoes. Prices for new goods are : Strawberries, \$3.10; raspberries, \$2.25 to \$2.60; corn, \$1.80, and tomatoes, \$2.15: In canned salmon, one factory has withdrawn all quotations from this market, on account of the run being smaller than first reported. This has not affected prices so far, and it is difficult to tell just how matters will turn.

CEREALS—Prices have again advanced 5c. per sack.

CURED MEATS—This market is reported without change for the week, except that rolls and shoulders seem scarce. Quotations are: Hams, smoked, $11\frac{1}{2}$ c.; breakfast bellies, ditto, 12c.; backs, ditto, $11\frac{1}{2}$ c.; shoulders, ditto, 9½c.; spiced rolls, 10½c.; dry salt long clear, 9½c.; extra short clear, 8¾c.; shoulders, cut square, 9c.; backs, 10c.

EVAPORATED APPLES — No change; buyers are still holding off on apricots on account of the high price.

TEAS—China teas have now passed into stock and are reported very good value indeed. Some Japans have arrived, but no report could be got as yet because they are still in cars on the track.

COFFEE—Without change, dull, and Rios 10 to 10 ½ c.

DRIED FRUIT — In currants and raisins the market is just opening here and prices are not yet made. New Smyrna and Malaga figs are reported as coming in excellent condition.

SUGAR—Is still 5¹/₄c. for granulated, and has shown no changes during the week. Syrups, No. 1, 2⁷/₈c. in barrels.

BUTTER—As already stated there seems some difference of opinion between local dealers as to price. The prices given run all the way from $16\frac{1}{2}$ to $17\frac{3}{4}$ c. Probably 17 to $17\frac{1}{2}$ c. is a fair average of the price paid last week, as four creameries sold their July make as follows: 17, $17\frac{1}{4}$, $17\frac{1}{2}$ and $17\frac{1}{2}$ c. A few factories are still holding for higher figures. Dairy butter continues to come in freely, and nets about $12\frac{1}{2}$ c. point of shipment, or 13 c. Winnipeg.

CHEESE—Decided tendency to hold, with price at 8c. Factorymen are unquestionably making a mistake in holding June and July cheese, but at present they will not listen to advice along that line.

EGGS—Supply just about meets the demand, and nothing over price, 12c. Winnipeg.

GREEN FRUIT-This market shows some changes. Early southern plums are practically over, and so are Minnesota tomatoes, and it will probably be a week or ten days before fresh crops of Oregon and Washington plums are in. Next tomatoes will come from Dakota and Ontario. Nominally, plums are \$1.35 to \$1.50. Peaches are plentiful at \$1.35 to \$1.50, and are good in quality and arriving in perfect condition. Watermelons, \$3.50 to \$4 per dozen. Grapes, southern Concords, are in, and are selling at 75c. per 7 lb. basket. Blueberries are up to 7c. per lb., after a drop to 5c. The crop is most abundant. On the other hand, raspberries are scarce indeed, and retail at \$2.10 per pail for wild fruit, and not approaching a supply even at that figure.

New peanuts are in, and are very fine stock; 10c. per lb. for green and 12c. for roasted stock.

LARGE WHEAT YIELDS.

"John Dickenson, M.P.P., for South Wentworth, Saturday, threshed 900 bushels of wheat off 30 acres." That may be good yield for Wentworth, but it is not in it with Essex, "The Garden of Canada." Messrs. Ainslie, of Tilbury West, threshed 617 bushels and 35 lb. from 14 acres. The acres were honest acres, being measured and the weight was that of Mr. Stevens, of Chatham, who bought the grain.—Windso Review.

According to reports the wheat yield this year will be enormous. McDougall Bros. of Erin township, last Wednesday, threshed 400 bushels from nine acres. A farmer in Puslinch claims that his wheat will yield 50 bushels to the acre. Oats, owing to the dry hot weather, will be below the average.— Guelph Herald.

SALES AT CHEESE BOARDS.

London, Ont., August 6-1,712 July cheese offered ; none sold by auction.

Cornwall, Ont., August 6-1.082 Canadian and 220 American offered; American sold at $7\frac{1}{2}$ c., and Canadian at $7\frac{3}{4}$ c.

Ingersoll, Ont., August 9-1,685 boxes offered; no sales; 7 9-16c. highest bid.

Belleville, Ont., August 9-1,240 boxes white offered ; no sales ; 7 1/2 c. highest bid.

Campbellford, Ont., August 9–970 boxes white offered ; 500 sold at 7 56 c.; 225 at 7 11-16c.; balance unsold.

Madoc, Ont., August 9-815 cheese offered; 250 sold at 73/c.; 100 at 7 13-16c.

L. Woolverton, secretary of the Ontario Fruit Growers Association, and Prof. H. L. Hutt, of the Agricultural College at Guelph, were recently sent to the Algoma district of Ontario to investigate the possibility of growing fruits there. They report that hardy apples, such as Transparent, Duchess, Wealthy and Gideon brands, can be success fully grown. A few kinds of hardy pears and cherries can also be grown.

The Toronto Patent Agency CAPITAL = \$25,000

> W. H. SHAW, ESQ., President. Jos. DOUST, ESQ., Vice-President. J. ARTHUR MCMURTRY, Sec.-Treas.

79, 80, 81, 82 Confederation Life Building TORONTO, ONT.

General Patent Agents in procuring Home and Foreig Patents and all matters pretaining to Patents and Pate-Causes, also the buying and selling of Patents, and ti Organizing and promoting of Joint Stock Companies. Li of 500 inventions wanted and list of Canadian Patent inventions for sale, mailed to any address free, address

The Toronto Patent Agency Limited Entry Control Toronto, ONT.

TO In an

cf The Toronto ered un do the This is class in are man this cla ronto's

> stockho ventors busines

Wh

T.



TORONTO PATENT AGENCY.

In another column of this issue is a card The Toronto Patent Agency, Limited, oronto, Canada, incorporated and chartered under the Ontario Companys' Act, to the general patent agency business. This is the only incorporated company of its class in Canada, although in England there are many and very prosperous concerns of this class. It is composed of many of Toronto's leading citizens, and on its list of stockholders are many well known inventors and patentees. Those having business to do with the company can de-

pend on honorable treatment and on having their business well looked after. The managing - director, Mr. J. Arthur Mc-Murtry, is a man well known to the business community of Canada. The company has established offices in all the principal cities of Canada and the United States.

The fruit evaporating factory now being erected in Norwich will probably be finished this month, when operations will be immediately commenced, giving employment to about 75 hands. A large proportion of the apples exaporated will be brought from west of London, Ont., as the crop near Norwich is light.

PERSONAL MENTION.

Mr. T. Miles, with Boeckh Bros. & Company, has returned from his vacation. He says fishing is good at Jackson's Point, and that the place is very popular this season.

Mr. A. H. Ewing, of S. H. Ewing & Sons, Montreal, was in Toronto this week, and called on the trade in company with Mr. Fred Dane.

Messrs. J. Ito and T. Mizutany, of the Central Japan Tea Association, were in Toronto on Tuesday. Mr. Ito has been appointed one of the Japanese commissioners at the Paris Exposition.



Wholesale Grocers

Toronto



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO. Wholesale Grocers, LONDON, ONT.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

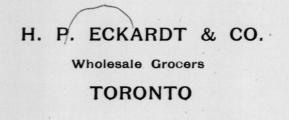
"Princess Louise" Japan Tea. "Victoria" Japan Tea. "P. Richard's" Brandy. "Mitchell's" Whiskeys. "P. Richard's" Brandy.

Agents in Canada for

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

We offer two hundred and fifty half chests early pickings Japan Tea at less than to-day's cost. It is yours at 18½ c. How many do you want?



WASHBOARDS CLOTHES PINS CLOTHES LINES TUBS PAILS CHURNS BUTTER PLATES BUTTER PLATES BUTTER PRINTS BASKETS SCOOPS And all Grocers' Sundries

Sample room

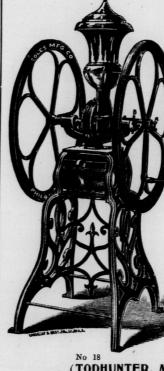
The H. A. NELSON & SONS CO., Limited

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.

Sovereign Matches

...MONTREAL, QUE.



Notice.

HN BA

THE N

Publin culate North Quebe Island

MONTR

LONDO! MANCH NEW Y Subscripti

C

WHEN

THEIR

•H

ested i

beyond

The

was ci

althou

lune

appare

n the

educi

Ger

1 pr

ount

e c

iem

ig ir

her la

he V

he o

re oliti

vas 1

eser

nter

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pa_{i} pothing extra, even though we have patents on our mili-

Agents (TODHUNTER, MITCHELL & CO., Toronto DEARBORN & CO., St. John, N. B. FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

12



President, Treasurer, HN BAYNE MacLEAN, HUGH C. MacLEAN Montreal. Toronto.

THE MacLEAN PUBLISHING CO.

Publishers of Trade Newspapers which cir- culate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.
OFFICES :
MONTREAL Board of Trade Building Telephone 1255.
TORONTO 26 Front Street West, Telephone 2148.
LONDON, ENG 109 Fleet Street, E. C., J. M. McKim.
MANCHESTER, ENG. 18 St. Ann Street, H. S. Ashburner,
NEW YORK 14 Irving Place, M. J. Henry.
Subscription, Canada, \$2.00. Great Britain, \$3.00.
Published every Friday.

Cable Address Adscript, London

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

A SUGAR POSSIBILITY.

THE possibility of some good resulting from the conference of the representatives of the European powers interested in the beet sugar bounties is not yet beyond hope.

The conference, it will be remembered, was convened in Brussels on June 7, and, although sessions were held extending to June 25, it adjourned sine die, without apparently any progress having been made in the direction of abolishing, or even inducing, the troublesome bounties.

Germany, Belgium, Holland and Austria practically desired the removal of the bounties because of the pretty penny they e costing them. Great Britain wanted hem abolished in the interest of her refinig industry at home, and in the interest of her languishing sugar-producing industry in he West Indies. The sticking point was he opposition of France and Russia, who re pulling together in sugar as well as olitical matters, although it is said France was willing to abandon the direct bounties, eserving, however, the question of the internal regulation of her excise regulation. While unable to arrive at an agreement the members of the conference unanimously declared in favor of entrusting the Belgian Government with the task of carrying on diplomatic negotiations.

The wisdom of this is already being manifested, for negotiations are now pending with a view to abolishing the war bounties which have existed since 1896. In pursuance of this plan it is proposed that Germany shall decrease her present export bounties to about what they were before 1896. Austria-Hungary is to retain her present export bounties, but to reduce her home bounties. Belguim is to grant a bounty equal to the new German one. Holland is to do much about the same. France is being asked to abolish direct bounties, but to be allowed to retain her other legislation, which appears to be practically what her representatives proposed at the recent conference. Russia's part in the programme is for that country to fix beforehand the amount of sugar which its factories are allowed to produce for home consumption. If agreed upon, the proposition is to go into operation September I, and is to be binding for three years.

Should the reductions in the bounties take place, which is quite possible in view of the evident desire of the nations interested to inaugurate some measure of reform, the tendency would naturally be to increase the cost to purchasers outside the producing countries.

In view of Canada's preferential tariff on sugar produced within the British Empire, the process of events will be watched with greater interest than would otherwise be the case.

FIXING THE TEA STANDARDS.

Minister of Customs Paterson is securing, through the secretaries of the boards of trade in the chief commercial centres, samples of tea of the lowest grades, which the wholesalers consider should be allowed to be imported into Canada.

There may possibly be a great difference of opinion as to how low a grade of tea should be brought into the country, but, if we are to have standards, the Minister of Customs is wise in consulting the trade as to the constitution of these standards.

A YEAR OF GROCERY IMPORTS.

MPORTS of groceries into Canada for the fiscal year ending June 30 last, were about 3¼ million dollars less than the preceding year.

This loss is more than accounted for by the decrease of over \$3,500,000 in the importations of the two staples of sugar and tea. In other lines there was, as a rule, an increase:

In dried fruits and nuts there was quite a material increase. Provisions, such as lard, meats, etc., were \$643.419 larger than in 1897. Oranges, lemons and other green fruits, were in excess of 1897. The same is to be said of rice, pickles, soap, spices and coffee. In addition to those enumerated, the lines which were imported in less quantities were molasses, syrups and salt.

The following tables give the imports of dutiable and free goods respectively appertaining to the grocery trade :

DUTIABLE EXPORTS.

	1898.	1897.
Rice, all kinds \$	297,311	\$ 203,23
Fruits and nuts, dried	1,152,003	835,72
' oranges and lemons	667,686	589,75
" all others	354,884	330,55
Pickles, sauces, etc	141,424	124,55
Provisions lard, meats, etc	1,239,659	596,24
Soap, all kinds	283,502	* 258,17
Spices	191,601	153,74
Sugar	4,598,240	7,513,10
Molasses and syrups	590,028	800,90
Tobaccos and cigars	222,970	279,53
Tobacco leaf	444,551	••••••
\$1	0,203,859	\$11,685,52
FREE GOOI	DS.	

	1090.	1897.
Coffee	5 1,160,353	\$ 644,13
Bananas	503,840	477.01
Salt	290,772	391,14
Tea	2,590,829	3,254,38
Tobacco leaf	16,989	2,046,62
	\$4,562,783	\$6,813,31

The imports of sugar for the fiscal year ending June 30, 1897, were exceptionally large, and were due, it will be remembered, to the expectation that an increased duty would be put upon sugar when the tariff of that year was being revised, the refiners having anticipated their wants. The imports for the fiscal year which recently ended are, on the other hand, the smallest for ten years, although the figures from which our information is taken are subject to revision.

The factor which caused the increase in the imports of sugar in 1897 and the decrease in those of 1898 was also the cause of the like conditions in the imports of tea for the two years in question.

A PARTIZAN COMMISSION-WHY?

THE suggestion-that Sir Charles Tupper be one of Canada's representatives at the coming Quebec conference does not meet with the approval of certain influential political newspapers. This is to be regretted.

In urging the appointment of the leader of the Opposition as one of the commissioners, the motive was not a party one. Concern for the best interests of the country and for a calm and just consideration by Parliament of such treaty as the conference may agree upon were the only motives.

In the composition of the Canadian delegation as it is to-day are elements which weaken the interests of Canada at the conference, and threaten to damn whatever international instrument the conference may construct.

In the first place, each appointment is a political one. There is no question about that. The political faith of the appointees proves it. Consequently, there is grave danger that some of the questions which come up for consideration will be looked at through the spectacles of one political party. This is something that is to be deplored, whether the spectacles be Conservative or Liberal in their composition, for they are colored of whatever kind they are.

As far as the gentlemen themselves are concerned their ability is not questioned. Sir Wilfrid Laurier, Sir Richard Cartwright and Sir Louis Davies are properly assigned to the commissionship, the first being Premier, the second Minister of Trade and Commerce, and the third Minister of Marine and Fisheries. But there should have been a place on the commission for Sir Charles Tupper, in the first place, in order to avoid giving it a partizan complexion, and secondly, in order that the Canadian members of the conference might be made as strong as possible. And none but a partizan will deny that Sir Charles Tupper, with an experience in diplomatic matters exceeding that of any other Canadian of to-day, would materially increase the strength of the delegation which is to represent this country at the conference.

The British Government has appointed a political opponent as associate with Sir Julian Pauncefote, and even that protectionist of protectionists, President McKinley, has given a free trader a place among the delegates who are to represent the United States at the "Ancient Capital."

Surely, when the Administration at Washington shows that it is not altogether consumed by partizanship, the Administration at Ottawa cannot afford to allow the idea to go abroad that it is less magnanimous than the rulers at the United States capital.

THE CANADIAN GROCER urges the Government to deviate from the narrow course it has pursued in this matter; to deviate for the sake of Canada; to deviate for the sake of the treaty which may be agreed upon at the conference.

The faith of THE CANADIAN GROCER in the wisdom and business ability of the average politician, both Conservative and Liberal, is even smaller than the proverbial grain of mustard. With the average politician the cause of party is more precious than cause of country.

If by stabbing a measure advantageous to Canada a political opponent can be maimed he seldom has any hesitation in doing so. We had more than one instance of that during the last session of Parliament.

THE CANADIAN GROCER would like to see this avoided as far as possible at the next session of the House of Commons, when, it is possible, some kind of a treaty between the Dominion and the United States may be submitted for consideration. And it is because of its desire to see this instrument considered with as little political animus as possible that it urges the appointment of Sir Charles Tupper as a member of the Quebec Conference.

THE NUT SITUATION.

Anything other than high prices are improbable for at least some descriptions of nuts this season.

Tarragona almonds, particularly, will be dear. Some shipping-houses in Spain are submitting figures which are almost 100 per cent. above those of last year, and all quotations are established on a high basis.

Walnuts are later than usual, while the crop is estimated at from 30 to 40 per cent. smaller than last season. No figures appear to have yet been named, but higher prices than those of last year appear inevitable. The fact that the crop will be late is a ball feature, as far as the Canadian market concerned. TH

HE

si

du

rgely t

o of th

These

p their

ugust

break in

uccessi

What

other m

at the n

what i

pessimi

the par

sent de

to the t

opinior

buyers

the rise

respon

certain

optimi

severa

Augus

persor

over s

natura

side o

them

short

The

has be

has g

wise

So

sider

The

were

the s

tion

repo

A

this

seas

cons

offer

boai

mor

D

Ano

Filberts, unlike other descriptions of nut are easier than they were. They can nobe bought at about the same price as last season, but, as most of the Canadian order were placed some time ago, when value were higher, the figures now ruling do noafford much satisfaction to importers in this country.

BRITISH TRADE WITH THE PHILIPPINES.

NE of the problems arising out of the war with Spain which awaits solution in the United States is the disposal of the Philippine Islands.

The commercial interests appear to think that the retention of the Islands is demanded in order to facilitate the extension of the United States' trade in the east.

As far as the trade of the Philippine Islands themselves is concerned, Great Britain is far more interested than the United States.

Of the total exports of the Islands, the British Empire takes nearly 32 per cent. of the whole, and the United States less than $22\frac{14}{4}$ per cent. Then, of their total importations, 28 per cent. is from the Empire, and but a little over 1 per cent. from the United States. Taking the aggregate trade of the Philippine Islands, over 32 per cent. is with the British Empire, and but a little over 15 per cent. with the United States. The aggregate trade of the British Empire with the Islands exceeds, by nearly \$2,000-000, even that of Spain itself.

NO SECOND GRADE GRANULATED.

No Canadian granulated sugar of No. 2 grade will be obtainable for some time, at least, the refiners having decided to discontinue its manufacture, an announcement to that effect having been made this week.

This grade of sugar, it will be remem- [#] bered, was only put upon the market a year or two ago, when the competition of foreign made granulated began to be keenly felt. Now that the wholesalers no longer import the foreign article there is no need of the refineries making a sugar below the standard grade to compete with it.

THE ACTIVITY IN CHEESE.

THE cheese market has displayed considerable excitement and strength during the past ten days or so, due rgely to speculative purchases by one or to of the large Montreal operators.

These gentlemen appear to have made ap their minds to carry on the deal into August make without allowing any radical break in prices, and, so far, they have been successful.

What the ultimate outcome will be is another matter that it is unnecessary to discuss at the moment, as no one is prepared to say what it will be. Of course, there are pessimists who predict serious disaster to the parties who are carrying along the present deal, but in their case the wish is father to the thought. However, apart from their opinion, it is undeniable that the British buyers have responded very reluctantly to the rise on this side, but that they have so responded to a certain degree is also certain.

Another fact that stands in favor of the optimists is the generally admitted fact that several large shippers are short of cheese for August and September shipment. The persons in question offered goods spread over six to eight weeks at a low price, and, naturally, competitors who took the other side of the market are determined to make them pay sweetly if they can before these short sales are filled.

The result of these different conditions has been the recent activity, and the farmer has got more for his product than he otherwise would have done.

So far as the statistical position is considered, it is certainly in favor of the bulls. The declared stocks in Liverpool on Aug. 1 were 48,900 boxes, against 52,565 boxes at the same time last year, and the accumulation at other points in Great Britain is also reported to be less.

At Montreal the total quantity marketed this season to date falls behind that of last season by 132,000 boxes, which is no inconsiderable quantity.

During May, June and July, this year, offerings have been lighter at the country boards. For instance, during the past month (July), the aggregate offerings at the different boards in Ontario, Quebec and Northern New York, were 163,000 boxes. Last year, in the same month, they were 213,000, leaving a shortage this year of 110,000 boxes.

The exports to date from Montreal are away behind those of last year, 693,297 against 885,360, a decrease of 192,063 boxes.

All these figures, of course, are construed favorably by the bulls, while another and important influence in their favor is the low price of the staple this year, which has largely increased the consumption in Great Britain.

Last summer, at this time, cheese cost fully $\frac{1}{2}$ c. per lb. more than it does to day in Montreal, so that, relatively, present values are low.

THE ABUSE OF MR. MULOCK.

W HEN politics lead one party to try and deprive the other party of the credit it is entitled to for some judicious action, politics may well be described as at a low ebb.

This is about the condition of politics in Canada to-day. And one of the latest evidences of it is to be seen in the matter of Imperial penny postage.

Postmaster-General Mulock did not originate the idea. Long before he probably ever thought of the matter the idea was conceived and given expression to by others. But no matter who conceived it or who propagated it, no one was more instrumental in bringing the thing actually about than the Hon. Mr. Mulock.

Had Mr. Mulock not championed the Imperial postage idea it would only have been a matter of time, and that a short time in all probability, before the desideratum would have been secured, but that does not alter the fact that the business men of the Dominion will in a few months enjoy a 60 per cent. reduction on the letter rate to Great Britain, because the Canadian Postmaster-General, at an opportune time, pressed the matter upon the attention of the Imperial Government.

Politicians have sins enough to answer for without attempts being made to discredit them when honor is due.

A DEMAND FOR JAPAN TEA.

THE past week has probably been one of the most interesting this season, in regard to Japan teas. There appears to have been a sudden desire on the part of buyers to get supplies, even at the high values ruling, and there have been some large transactions as a result. In some instances, importers paid prices which three weeks ago they declared they would not pay even if this year they went without Japan teas.

As a result of this, teas costing 17c. and under are scarce, the supply not being equal to the demand. These are teas, which a year ago, were selling at 14½ to 15½c. per lb. There is no scarcity, however, in the higher grade teas, running from 20c. per lb. upward, and these teas are showing relatively better value than the cheaper grades which are being so much sought after.

It is alleged that some wholesalers have booked orders for teas at ½ c. per lb. lower than they are now paying to fill these orders.

Mail advices from Yokohama, under date of July 15, state that the tea settlements this season up to that date were 141,480 piculs, against 148,753 piculs the same period of 1897.

DROPS FROM THE EDITOR'S PEN.

Inaction will rust a man as well as a machine.

Civility costs nothing, but will often buy a great deal.

A good summer suggestion for merchants —take a rest.

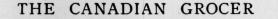
If you do not properly keep your books your store will not keep you.

Politeness will win many customers, but politics usually drives them away.

More effort is required to look pleasant than to look sour, but it pays better.

If a man has not good judgment it is better he were on the bench than behind the counter.







ONTARIO MARKETS. TORONTO, Aug. 11, 1898.

GROCERIES.

THE chief feature of the wholesale grocery trade during the week is the advance of 1-16c. per lb. in the price of granulated and yellow sugars, and of 1/8c. per lb. in cut loaf, icing, etc. The demand for sugar is not bad, and an improvement is expected. Canned goods of all kinds are firm, and for this time of the year a fair demand is being experienced. Wholesalers are withdrawing their quotations on tomatoes and corn for future delivery, and they are doing the same in regard to "Horse Shoe'' brand of canned salmon. "Maple Leaf" brand was advanced 25c. per case on the Coast on Tuesday, and "Lowe Inlet," 15c. per case. Japan teas are receiving more attention, there having been a number of transactions during the week, and at the high prices, too. Quotations for new season's currants are to hand. They show a decline of 2s. per cwt. from last year's opening figures. The situation is fairly satisfactory in regard to foreign dried fruits.

CANNED GOODS.

Canned goods have a rather stronger appearance than a week ago. Most of the wholesalers appear to have withdrawn their quotations on tomatoes and corn for future delivery, feeling that the safer plan is not to book any more orders until something more definite is known in regard to the pack. An odd case of tomatoes of last season's pack is going out at \$1.05 per dozen, and a fair trade for this time of the year is being done in canned peas at from 70 to 85c. per dozen, according to quality. Corn for immediate shipment is moving fairly well at 85c. Canned fruits, particularly peaches, are in fair demand, chiefly for shipment to the upper lakes. The market in regard to anned salmon is stronger. A telegram on Tuesday announced that "Maple Leaf" brand had been advanced to \$3.75 f.o.b. Coast, a gain of 25c. per case. "Lowe "Inlet" was marked up 15c. per doz. vholesalers have withdrawn their quotaons on "Horse Shoe" brand for future elivery, some fear being felt as to whether ey will be able to fill orders for what they ave already sold of this brand.

COFFEES.

The market continues dull. The market for Brazilian coffee is strong, deliveries in the country of production being light, while Europe is a buyer.

SYRUPS AND MOLASSES.

We hear of some enquiry this week for syrup, but there appears to be none of the desired kind offering by the refiners. The market for New Orleans molasses is steady, but very little business is being done.

SUGARS.

The sugar market is stronger. The Canadian refiners, on Tuesday last, advanced the price of granulated and yellow sugars 1-16c. per lb. and that of cut loaf and powdered $\frac{1}{6}$ c. per lb. Montreal granulated is now quoted by Toronto wholesalers at 4.9-16c. per lb., and Lower Province granulated at $\frac{1}{2}$ c. per lb. No. 2 Canadian granulated has been withdrawn from the market. The lowest price yellow on the market is now $\frac{3}{4}$ c. per lb. Cut loaf and icing sugars are $\frac{1}{6}$ c. per lb. dearer, being now quoted at $5\frac{1}{6}$ c. per lb. for 100-lb. lots,

> See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

and 6c. for 50 lb. lots. Business in sugars is not, on the whole, brisk, but a fair trade is being done, and it is expected to become better when plums and peaches are more plentiful.

In New York, the market is firm. The refiners appear to be more anxious to buy than they were, and the price of three grades of soft sugars was advanced 1-16c. per lb. on Monday. Importers' stocks are being reduced and supplies in the four ports of the United States are 60,000 tons less than they were a year ago.

Present and next month's beet sugar have advanced 3d. from the lowest point.

SPICES.

White pepper for direct shipment is cabled dearer. There is a stronger feeling in regard to cloves, owing to cable advices announcing that no supplies for shipment are being offered in Zanzibar. Locally, spices are quiet and unchanged.

NUTS.

As high as 100 per cent. above the figures of last year is being quoted for new season's Tarragona almonds. The crop of walnuts is 20 to 40 per cent. smaller than last year, and the outlook is for higher prices. Fliberts are lower than they were a short time ago for new season's crop.

17

TEAS.

The representatives of shipping-houses have been experiencing a brisk demand for Japan tea during the past week and some large transactions have taken place, buyers having realized they have got to pay the advance if they are to secure the teas. As high as $2\frac{1}{2}$ to 3c. per lb. over last year's prices have been paid by wholesalers, who, a few weeks ago, declared they would rather go without the teas than pay the price. Not enough teas at 17c. and under can be obtained to fill the demand. The market maintains its firmness.

Low and medium grade Ceylon teas are higher in London, where fair quality medium pekoes are somewhat hard to get. Locally, there is very little doing in either Indian or Ceylon teas. Shipments of Ceylon teas to the United Kingdom are about 4,000,000 lb. less than a year ago.

China black teas are small supply, and the demand is almost nil. Suitable green teas are hard to get.

FOREIGN DRIED FRUITS.

CURRANTS—First quotations for new season's crop of currants are just to hand by cable. They are about 2s. per cwt. lower than last year, grade for grade. A fair business has been done in the way of confidential orders, but, at the moment, importers are inclined to hold off in the hope of seeing still lower prices. The demand from retailers is fairly good.

VALENCIA RAISINS — The demand for selected fruit for this time of the year is good. Prospects for new crop are still good, and advices from Spain say that prices throughout the season will be reasonable, although figures named for the earliest shipment are a little dearer than those of last year.

SULTANA RAISINS—Prices will again be high, probably ruling at about the same as last season, when they were 50 per cent. higher than in the preceding year.

FIGS—The outlook is reported by latest advices to be as bad as it can possibly be. One house that does a large share of the Canadian business states that it would prefer not to undertake the execution of any orders until buyers are thoroughly reconciled to the high values.

GREEN FRUITS.

The season for small fruits is rapidly ending, the drought in the principal fruit

BRANCHES-MONTREAL : Board of Trade Building. TORONTO : Henry Wright & Co, 51 Colborne St. WINNIPEG : E. W. Ashley, VICTORIA : La Patourel & Co,



districts keeping much of this fruit from ripening. Red and white currants, red and black raspberries and cherries are all done. Lawtonberries are still coming in freely, with prices unchanged. Blueberries are also plentiful at \$1.75 to \$2 for 24 quart boxes. The earliest variety of peaches are done, but the second variety are now coming in freely and are selling at 40 to 75c. per basket. Canadian apples are arriving in abundance, and, though they are better quality than those arriving before, the price has fallen 10c., now being 15 to 40c. per basket. Canadian pears are commencing to come in well, but are yet quoted at 35 to 50c. Canadian tomatoes fluctuate in value as receipts vary. On Saturday, last week, they ran up to about \$1 per basket, but are again down to 40 to 50c. Canadian plums are now coming in in good condition and are selling at 75 to 85c. per basket. California plums are about 5oc. cheaper this week, now being quoted \$1.50 to \$2. California pears and peaches are unchanged in price. Watermelons are plentiful and in good demand, prices continuing about 12 to 18c. The frequently noted scarcity of bananas is not so noticeable at present, supplies increasing materially, lately. The demand is good, and prices are unchanged. The cool weather of the last few days has slackened the demand for lemons, stocks of which, however, are pretty low. Prices are unchanged. Stocks of oranges, too, are pretty low, but, as the quality of those held

is poor, the demand is inactive, and sales are light. Quite a number of baskets of canteloupe melons are offered at 50 to 60c. per basket.

BUTTER AND CHEESE.

BUTTER—There is a brisk demand for really first-class dairy tubs, for which prices have improved $\frac{1}{2}$ c. Poorer grades are not in good demand, however, and they have declined $\frac{1}{2}$ c. Creamery prints and tubs are in good demand, with prices steady. At country points the following f.o.b. prices are quoted : Dairy tubs, 11 to 11 $\frac{1}{2}$ c.; prints, 11 $\frac{1}{2}$ to 12c.; creamery prints, 16 $\frac{1}{2}$ to 17c.; tubs and boxes, 15 to 15 $\frac{1}{2}$ c.

CHEESE—The market is dull, for, though as high as $7\frac{3}{4}c$. has been paid at some cheese boards, it is considered that the condition of the market does not warrant more than $7\frac{1}{2}c$. At Toronto, the jobbing prices are steady at 8 to $8\frac{1}{4}c$.

COUNTRY PRODUCE.

EGGS—Receipts continue liberal, and, as the consumption is light, a large number are being put in pickle. Complaints are frequent to the effect that eggs are held too long, resulting in large "loss off." At outside points $9\frac{14}{2}$ to $9\frac{34}{2}$ c. f.o.b. is about the range. The price of fresh laid is steady at $10\frac{14}{2}$ c.

POTATOES—Prices are easier, the lowest price last week, 6oc. per bushel, now being the only figure quoted.

HONEY—Receipts are large, but as the demand has not yet opened, little business is being done.

VEGETABLES — Green peas are done. Onions and green beans are now offered for sale by the bushel. Corn is 2c.cheaper. We quote: Corn, 8 to 10c. per doz.; cauliflower, 50c. to 75c. per doz.; celery, 40 to 75c. per doz.; onions, seed, 10c. per doz. bunches; lettuce, 20 to 25c. doz. bunches; radishes, 25c. doz. bunches; cabbage, new, per doz., 25 to 40c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 20 to 30c. per doz.; Canadian butter beans, \$1 to \$1.50 per bushel; beets, 25c. per peck; carrots, 25c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel. McL

¥. M.

lower

Price

WANT old e Provision N

ably known first instanc London, Ei

C

Wi

E.

Whole

Establist

PRODI

Wholesa

PRO

E.

ST. J

Do

le

G 47

Fı

1

Manufact

PROVISIONS.

The sale of smoked meats continues large, with prices firm. The demand for long clear is good, but the packers here are rather anxious concerning the demand from lumber camps. It is early yet for orders, but at this time last year numerous enquiries had been received. It is considered that quite a number of lumbermen are awaiting the result of the international conference at Quebec before commencing operations. Lard has quietly eased up in price during the last few weeks, and a decline of ¼ c. is now noted.

FISH.

The demand is fair, with receipts of whitefish sufficient for requirements. Prices are unchanged. We quote as follows: Fresh salmon trout, $6\frac{1}{2}c.$; fresh whitefish, 6to $6\frac{1}{2}c.$; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, $3\frac{1}{2}c.$ per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bulde of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, $6\frac{1}{2}$ to $6\frac{3}{4}c.$ per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, $5\frac{1}{2}$ to 6c. per lb.; fresh haddock, 5c. per lb.





Granulated and yellow sugars are 1-16c. per lb. dearer.

"Maple Leaf" brand canned salmon is 25c. per case dearer on the Coast.

Cured hides have declined $\frac{1}{2}$ c. Lambskins and shearlings are 5c. dearer this week.

First quotations for new season's currants are to hand. They are 2s. per cwt. lower than last year.

QUEBEC MARKETS.

MONTREAL, August 11, 1898. GROCERIES.

THE week has been a quiet one in wholesale grocery circles, and there have been but few changes to report. In fact, the only important change of the week has been the rise of 1-16c. in sugar, made by the refiners on Monday last. All other staples rule steady and unchanged. Some Japan tea has been moved, and there have been some contracts in new pack vegetables at firm prices, but, as a rule, packers are not disposed to urge business in these at the moment. Dried fruit rules quiet, and there has been a fair degree of activity in green. In produce, speculative activity in cheese and continued excitement and strength in creamery butter have been the features.

SUGAR.

The refiners have made another advance in the price of refined sugars, which are 1-16 to 1/sc. higher than they were a week ago, at 47-16c. for granulated, and 35% to 41/sc. for yellows, as to grade, other kinds showing proportionate advances as quoted in our prices current. Demand has not been particularly active locally, the turnover being of a very moderate character, and the strength here is more from sympathy with outside markets than any urgency on the part of domestic buyers. In London cane was steady with only light offerings, Java quoted at 115. 7 1/2 d. and fair refined 105. 3d., while beet was cabled firm but quiet, present month 9s. 6d., and next month, 9s. 63/d. At New York raw was strong and tending upward, fair refining 35%c., and centrifugal, 96 test, 4 3-16c.

SYRUPS.

The syrup market was quiet on account of the continued slow demand. Prices at the refineries are unchanged at $2\frac{1}{8}$ c. for sugar-house grade.

MOLASSES.

There is only a dull, dragging trade in molasses with some inquiry for cargo lots, but that has, so far, led to no transfers of any round quantities. Advices from Barbadoes quote the market there quiet and firm because there is little or no molasses to be had. According to report great variation is shown in the quality of the Barbadoes molasses this season, the early drawings being much superior to the later. New Orleans stock has been placed through brokers here at 18 to 20c., but solely on western account none being taken by wholesalers in this Province. In car lots, Barbadoes is held firm at 30c., and single puncheons are quoted at 31c.

CANNED GOODS.

The canned vegetable market is still in an unsettled condition, and prices on new pack for future shipment are difficult to quote. Some agents have been quoting again this week, asking 75c. for tomatoes and 7oc, for peas, and, it is reported, have booked 5,000 cases at these figures, but representatives of other brands are not urging sales, and speak of still higher prices than the ones mentioned. Reports from the Coast continue bullish on salmon, especially some sensational daily press despatches, but, so far, buyers here manifest no alarm regarding future supplies, and are not in a rush to place their orders.

COFFEE.

There has been nothing special to report in coffee during the week, and values are unchanged, as a rule.

SPICES

Firmness is noted in pepper abroad, and other lines, as a rule, are steady. Locally, business is very quiet and values unaltered, as quoted in the prices current.

TEAS.

There has been no special activity to report, but jobbers who have had to procure new Japans were compelled to pay the advance for them mentioned last week. Business has included about 1,500 to 2,000 packages Japans, at prices ranging all the way from 13 to 19c., as to grade.

NUTS.

There is nothing doing in nuts on spot, and values are purely nominal.

DRIED FRUIT.

Beyond some speculative offers on currants that are not considered reliable, there has been little to report, and nothing of moment has yet been transacted here for fall importation.

Valencia and California raisins furnish no new feature, and other lines of dried fruits are without points of interest.

DRIED APPLES.

Both dried and evaporated apples are practically motionless at present.

GREEN FRUIT.

There has been a fair trade in green fruit during the week. Limited quantities of apples have been arriving, and are selling at \$2 to \$2.50 per bbl. Small quantities of Canadian peaches have also been offered, and sell readily at 15 to 40c. per basket Bananas are not as plentiful as they were and prices are steady as last quoted. Orange and lemons are without change, but price are steadily held under light stocks. Cali fornia fruit of all kinds has been arriving freely, there being from three to four auction sales per week, but demand has kept the market well cleaned up.

COUNTRY PRODUCE.

EGGS—A fair business was done in eggs, there being a better demand from local buyers for small lots. The tone of the market was steady and prices unchanged. We quote : Selected new laid, 13 to 14c.; No. 1 candled stock, 11 to $11\frac{1}{2}$ c.; P.E.I., $9\frac{1}{2}$ to 10c.; and culls at $8\frac{1}{2}$ to 9c. per doz. Receipts were 2, 195 cases.

BEANS—There was no change in beans, business being quiet. We quote : Primes, 90 to 95c., and choice, hand-picked at \$1to \$1.05 per bushel.

HONEY—Honey is plentiful, for which the demand is limited and prices rule easy. White clover comb, in 1-lb. sections, 8 to 10c. ; dark, $6\frac{1}{2}$ to 7c.; white extracted, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT — There was no change in maple product. We quote: Syrup in wood, $4\frac{1}{2}$ to $4\frac{3}{4}$ c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to $6\frac{1}{4}$ c. per lb.

PROVISIONS.

A steady trade continues to be done in smoked meats and the market is fairly active and firm. Lard is in fair demand, but pork is still dull. We quote: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at $8\frac{1}{2}$ c. to $8\frac{1}{2}$ c.; and compound refined at $5\frac{1}{2}$ c. per lb.; hams, $10\frac{1}{2}$ c. to $11\frac{1}{2}$ c.; and bacon, $11\frac{1}{2}$ to 12c. per lb.

FLOUR, GRAIN, ETC.

A new feature of the grain market this week has been the offer of new crop oats to arrive at $30\frac{1}{2}$ to 31c. afloat. Business in old oats was quiet at $32\frac{1}{2}$ to 33c. afloat. Peas exhibited a weaker feeling prices being quoted lower, sellers asking $63\frac{1}{2}c$. afloat, with bids of 63c.

Flour has declined still further on Oatario grades since last report, and Mahitoba brands also are lower than they were last quoted. Within the past day or so, however, an improved demand has been experienced, and business has been of much larger volume. We quote : Winter wheat patents, \$4.25 to \$4.50; straight rollers, \$3.75 to \$4; bags, \$1.90 to \$2; Manitoba patents, \$5.10 to \$5.20, and strong bakers', \$4.75 to \$4.90.

There was no change in the feed market. demand is fair for all lines and prices are fully maintained. We quote : Ontario winter wheat bran, \$13; shorts, \$16 per ton

are 1

DON'T

ON WA

ents-

W. H

ts for HI

COA

German

CO

mak

Grea

Roo

Lui

THE CO

THE int SHO

Rolls, H Leaf '' Br

D. GU

DRINK

::0

CHOC

CHOCO

Car

CH

Ask y

HERE

It i



CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobber in the Maritime Provinces :—" The blend of Coffee we get from you suits us (to perfection."

> Importers and Manufacturers

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

in bulk ; Manitoba bran, \$13; shorts, \$15, and moullie, \$17 per ton, including bags.

22

Business in meal continues of a small jobbing character and prices are unchanged at \$3.65 per bbl. and $$1.77 \frac{1}{2}$ per bag, for rolled oats.

The hay market is dull and without any feature to note. We quote : Shipping hay, \$4 to \$5; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

CHEESE AND BUTTER.

The speculators have maintained cheese values on this side of the water, and it has now become a trial of strength between them and the British buyers, and only the future will decide which shall come out on top. All the way from $7\frac{1}{2}$ to 8c. has been paid lately for Ontario cheese at country points, which means $\frac{1}{4}$ c. more laid down in Montreal, so that the market here has been firm. Colored goods are at a premium of $\frac{1}{8}$ to $\frac{1}{4}$ c. per lb. over white, the latter being held firm here at $7\frac{1}{8}$ to 8c. and the former at $7\frac{3}{8}$ to $7\frac{5}{8}$ c., for white, to $7\frac{5}{8}$ to $7\frac{3}{4}$ c. for colored, according to grade.

The excitement in butter has continued, and values are very firmly held at an advance of from ¼ to ¼ c. per lb. on the prices quoted last week. Finest creamery, in tubs, is now being freely bought by experts at $17\frac{1}{4}$ c., and, in 56-lb. boxes, at $17\frac{1}{2}$ c. Dairy butter ranges from $13\frac{1}{2}$ to

MONTREAL NOTES.

Refiners have marked up the price of sugar 1-16c. per lb. all round.

Butter is still higher, exporters paying ¹/₄c. advance. This is ³/₄c. rise in a fortnight.

Some offers on new pack canned tomatoes and peas have been made recently, resulting in further contracts.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Aug. 9, 1898. "HE week has been but fairly active. In values there has been but little change. The one object in buyers seems to be to buy low with little regard to actual value, and often too little regard for quality. They seem to forget that often in their efforts to drive prices down before buying they are killing their chances for favorable selling. While during the past month quite large quantities of lumber have been shipped, particularly to the English market, business in this line is dull, values being low. Last year, the quantity shipped to the States was below the usual shipments. It is much smaller this year. In laths, so

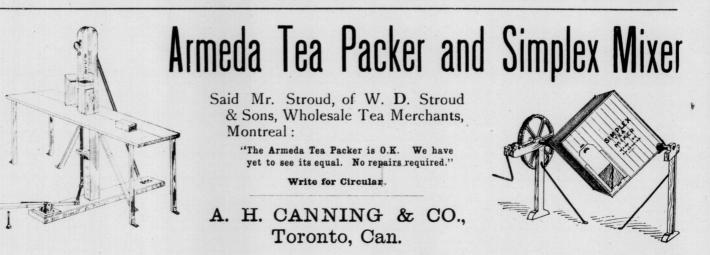
far only about one-fourth of last year's quantity has been shipped, and in shingles less than half.

Montreal

OIL—While in burning oil demand is rather improving, there is no change in price, but market is firmer. A representative of a Montreal house sold some oil here at cut prices, but it has not yet been received, it is said, owing to an advance in that market. Paint oils are very firm, but lubricating, for which the demand is light, is, owing to competition, rather lower, and this in the face of reported advance in crude.

SALT—Our market is still without further arrivals from Liverpool. There is not, however, any shortage in the English coarse or fine. There is a steady demand at even prices, chiefly at this season from fishermen. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—The week has shown little of interest. Packers still withhold quotations on corn and tomatoes. Spot goods are, however, ruling lower in these



ndard g

BU USINES don; c

P0

WM. Board

DA

FR CO

Cor. Ma

Calif

Seedlings a ing the plac were never

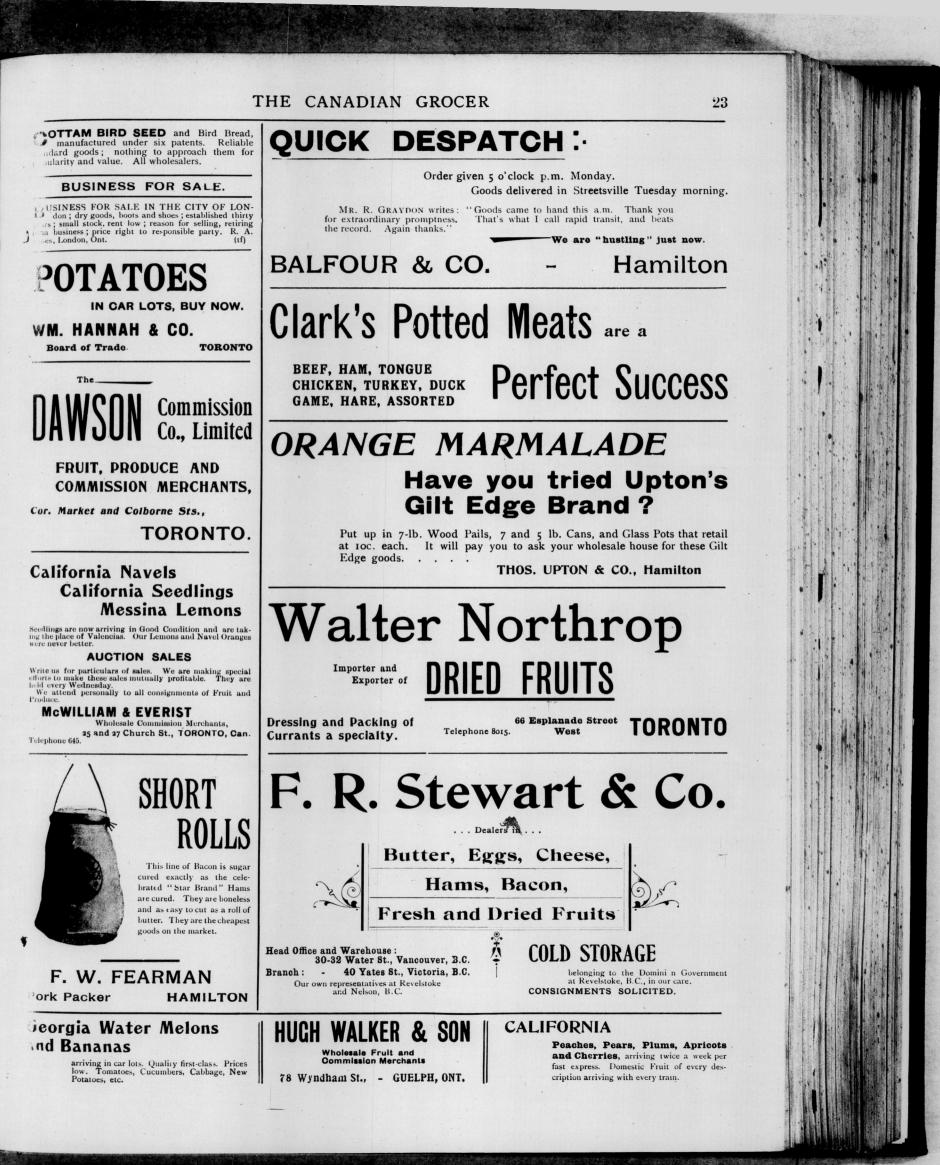
Write us f efforts to n held every We atte Produce.

Telephone

F

ork

ieoi



lines as the season for new approaches. Some of our dealers have already bought fair stocks, but none seem anxious. While at a price new goods could be sold, our dealers are not yet prepared to pay high figures. In salmon, there is some enquiry for new goods, and perhaps a few sales made, but, as before reported, owing to stocks held and but fair business, the quantity of new goods to be placed does not promise to be large. Some packers have withdrawn prices, and rather higher values are expected ; at least, they wish to know much more about the result of the packing season before selling many goods. Prices, at best, rule well above those of last season. In canned oysters, sale of which here is not large, Baltimore packers report light stocks and higher prices in the near future. Peaches are quoted rather higher.

GREEN FRUITS-Trade continues large. Apples are fair receipts and have good sale. Oranges, which at this season do not stand well, are light sellers, this is in fact the off season. Lemons rather lower and moving freely. Georgian peaches, which were a splendid stock, are about done. Californian have a good sale, but pears are the favorite and are quoted quite low; quality at this season good. Plums are but a fair sale at even prices. Deleware grapes are now arriving quite freely. Melons about out of the market. Bananas, large sale, but no change in price. Raspberries arrive but in limited quantities, shippers getting better prices elsewhere. Blueberries have a fair sale, American duty does not seem to effect shipments, owing, it is said, to light crops on the other side. Reports from Nova Scotia regarding apples are, on the whole, quite favorable ; also plums will be a good crop.

DRIED FRUIT-This is still the dull line. Very few lines of new goods yet quoted. Spot goods are easy in tone. Raisins, it is thought, will show little change in values from last year. Loose muscatels, Californian, it is expected, will rule more steady and not go into the air as they did last fall. New figs will cost well above last year's prices. More American citron than usual will be used here, its introduction last season proving successful. Seeded raisins will also be a more staple article. New evaporated apples will find a bare market, and at fair prices a ready sale. This year the cheap apricots will not be here to take their place, and prunes will rule higher than last season.

SUGARS— While the recent importation of bag sugar has given fair satisfaction (it con-'sisted chiefly of granulated, second grade) it is doubtful if it is largely followed up. Not only is our local refinery inclined to meet prices, but the length of time between purchase and delivery is a great drawback, particularly as sugar values change so quickly. The bag is a very unpopular package. Sales of sugar have been quite large, market, if showing any change, inclines easy.

MOLASSES—Market continues dull. The small cargo of Porto Rico spoken of some time ago was not all sold, part being put in warehouse. It is not that stocks are large, as they are quite small for this season, neither was the price asked particularly high, but country demand at present is light. Holder felt confident he would later get his price, if not more money, and would not accept offers made. Barbadoes keep low, and shows quite a range in quality.

PRODUCE—Eggs are light receipts and higher prices are asked. There is, however, no active sale. Shippers with a reputation for good quality have great advantage at this season. Butter moves more freely, but stocks are larger and values keep very low. While creamery butter would, of course, have a preference, there is no chance to get high prices. Cheese do not improve in value, competition between factories keeping prices low. There is fair sale.

FISH-This has been one of the dull lines. Usually, with fish as scarce as they are, values would be much higher. This is par-ticularly true of dry cod fish. The war gets the blame, the Spanish West Indies being in the past one of our best buyers. Should the present American tariff rule there it would be a great misfortune for our fishermen. We mark dry codfish up and expect them to remain high. In pollock, demand is very light. Pickled herring, while showing rather better movement, are still dull. Smoked, low. In pickled shad we quote spring and fall caught separately owing to the latter being much the best quality. A few fresh shad are still offered. Salmon are done. Halibut, light receipts. We quote as follows: Large cod, \$3.55 to \$3.60; medium, \$3.50 to \$3.55; pollock, \$1.25 to \$1.30; Grand Manan pickled herring, \$1.40 to \$1.50 per 1/2-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3 to 4 1/2 c.; cod, 7 to 7 1/2 c.; finnan haddies, 4 to 4 1/2 c.; shad, 10 to 15c., 1/2-bbl.; shad, \$4 to \$5.

PROVISIONS—Barreled meats have still but limited sale, and values are rather lower. Smoked meats at this season are quiet, but full prices are asked. Lard rules quite low and has fair sale.

FLOUR, FEED AND MEAL - In flour, values continue to drop off. Business is very dull, particularly Manitoba, of which there is still quite a stock held, showing considerable loss. Our dealers steer clear of new wheat flour. Feed has light sale and is hard to get, chiefly coming in mixed cars. Oatmeal does not more than hold its price, and there but fair business. Oats, which showed somewhat of an advance, are again lower. Cornmeal, which continues to sell freely, holds its price. Hay, which is a good crop, is very dull, a great deal of 'last season's cut being carried over. Beans are quiet at even figures. Barley is scarce and high, with limited sale. Split peas are very scarce. We quote : Manitob flour, \$5.60 to \$5.65; best Ontario, \$4.6to \$4.70; medium, \$4.25 to \$4.45; oatmeal \$3.80 to \$3.90; cornmeal, \$2.20; middlings \$20 to \$21; bran, \$17 to \$18; oats, 38 to 42c. hand-picked beans, \$1 to \$1.10; prime, 90 t 95c.; yellow eye beans, \$1.75; split peas \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to $7\frac{1}{2}c$.; alsike, $7\frac{34}{2}$ to $8\frac{1}{2}c$.

ST. JOHN NOTES.

F. S. Hutchinson, representing Ganong Bros., called on the trade this week.

The effort to establish a new pork-packing factory on a large scale here, spoken of some weeks ago, has been abandoned for the present.

THE GROCER is pleased to again see at their desks the following wholesale grocers who during the past few weeks have been taking their holidays : C. H. Peters, W. Frank Hatheway, and C. H. Dearborn.

Halifax has reaped more benefit from the war than perhaps any Canadian city, although not all the blockade runners from there succeeded in landing cargoes. A steamer for Cuba is expected to leave this week.

It is the intention of the St. John Board of Trade to send to the present American-Canadian conference a memorial regarding the readjustment of the American duties on dried fish, lumber, plaster and other raw products of this Province.

Close season for lobsters is being strictly enforced. Many traps have been destroyed, and many lobsters taken from boats returned to the water. The Government is determined to put a stop to illegal fishing. This is found to be very necessary from the decrease in size, as well as quantity taken from year to year.

TRADE CHAT.

Geo. M. Smith, grocer and hardware dealer, Cornwall, Ont., has built an addition, 18×55 feet to his store. It will be two storeys high. Mr. Smith has now a plate glass frontage of 44 feet.

Over 30,000 boxes of strawberries were raised this season by four companies, on the Kennebecasis and Main Rivers, New Brunswick. Most of them were shipped to Boston, U.S., where 10 to 14c. per box was **%** obtained. Shipping expenses amounted to from 4 to 6c. per box.

Mr. Graham, of Belleville, Ont., is starting an evaporating factory at Stratford, Ont., with a capacity of 700 bushels per day. He will employ 60 to 80 hands. He is also negotiating with Chatham and with Wallaceburg councils to start a factory in either of these towns. The on and a

1

We will pay

Capital Reserv

HON. SIR FR Presic E. B. Osler Vice-Presid HE

Belleville Brampton Seaforth

TORONTO

" " Drafts on a and Europe | Letters of | China and Ja

To

War



iei TOMATO Ketchup

Blue Label



This list ities of 1 Vancouv quantitie

Goods in All quo call dail

Redpath Redpath Granulated Dotch, bags

ich, bags ris lump, ira Grou

a Loaf

Cream Extra bright Bright coffee Light yellow No. 3 yellow No. 2 yellow Demerara ... Imported yel

New Orlea Barbadoes Porto Ricc

Antigua St. Croix

hina Green Gunpowde Half-che Young Hy extra

Cases, sr Half-che Half-che

Ping Sueys-Young Hy

> Half-bo: pan--chests, Choice..

Finest Fine..... Good m Medium Good co Commo

> 3-hoo 2-hoo 3-hoo 3-hoo

iry, large pour tubs tubs eamery,

Black-Congou-H Moning Caddies Indian-Dar Assam Pel Pekoe Sou Ceylon-Bro Pekoes Sou Pekoe Sou

is a delicacy rarely matched. A sauce that lends snap and relish to almost any food. Made of the best tomatoes, picked in season, and spiced with skill---that's why.



26

PREPARED BY

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world. Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



This list is corrected every Thursday, and the quotations herein given are for cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winni-Vancouver and Victoria. The prices are solicited for publication, and are of h quantities and qualities as are usually ordered by retail dealers on the usual s of credit.

2

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, call daily upon all the leading houses in the principal centres.

SUGAR

	Mor Que Otta		На	ronto, milton, idon.		ohn, ifax.	Man and	itoba B.C.
Redpath)		4 7-16		4 9-16	41/2 .	15%	51/B	· 54
mulated, Acadia		47-16		4%	•/2	•/0	0.0	
Datch, bags		4 3-16		43%	41%	41/4	55%	5%
Paris lump, bbls. and 100-lb. bxs		5%		5 15-16	534	64	0.8	
in 50-lb. boxes		534		5 17-16	• /4			
Extra Ground Icing, bbls		514		5 9-16			6	61%
Powdered, bbls		5		5 9-16	534	6	6	61/2
Cut Loaf				6				
			534	414				
Cream		4'8						
Extra bright		+		418	3%	4		
Bright coffee				41-16	3	3%		
Light yellow		41 B		. 4	3%	334	4.8	434
No. 3 yellow		+		3 13-16	31/2	398		
No. 2 yellow		3%8		334				
Demerara			3.50	3.75				
Imported yellow				334			. the	

SYRUPS AND MOLASSES

	2	\$0 23	\$0 27				
	216	30				3	3%
	23%	35				34	31%
	-/-		40.				
			1 00				
			1 40				
	31	27	45	26	28	35	45
23							
	233 222	234 	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

and a second		TE	AS					
Black-								
Congou-Half-chests Kalsow,								
Moning, Paking \$0		\$0 60	\$0 12	\$0 60	11	40	35	.40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian-Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
evion-Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pakaa Sanahang	17	. 35	17	35	17	35	22	28
Pekoe Souchong	17	. 00	11	00	11	00		-0
China Greens-								
Gunpowder-Cases, extra firsts	42	50	42	50				
Half-chests, ordinary firsts.	22	28	22	28				
Young Hyson-Cases, sifted,								
extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40			35	40
Half-chests, ordinary firsts	22	38	22	38			28	35
Half-chests, seconds	17	19	17	19			· · · · · ·	
" thirds	15	17	15	17				
" common	13	14	13	14			22	30
ring Suevs-								
Young Hyson-1/2-chests, firsts	28	32	28	32	30	* 40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
pan-								
-chests, finest May pickings	38	40	38	40			38	40
Choice	32	36	32	36			35	45
Finest	28	30	28	30				
Fine	25	27	25	27				
Good medium	22	24	22	24			20	25
Medium.	19	20	19	20				
Good common	16	18	16	18	·····			
(1. manage	13	15	131%			i		20
				15 22			15	
Nagasaki, ½-chests Pekoe	16	22	16					
Oolong	14:	15	14	- 15				
Gunpowder	16	19	16	19				
" " Siftings	7%	11	71/2	11				
	NO	UDE	NWA	KE				

1	ins, 2-noop, clear, No. 1			******	4 1 40	61 10	91 90	\$1 00	\$1 00
1	· · 3-hoop, · · · ·				1 60		1 60		
۲	2-noop,				1 40		1 40		
	··· 3-hoop, ·· ·· ··				1 55		1 55		
	3-hoop, painted, No. 2				1 40		1 40		
	abs, No. 0				8 00		8 00	9 50	10 50
					6 50		6 50	8 50	9 50
					5 50		5 50	6 50	7 00
	" 3				4 50		4 50	5 50	6 00
	BUT	TER	ANI	DCI	HEES	SE			

iry, large rolls, per lb		15	12	121/2	10	14	17	19
pound prints			14	15	16	17		
tubs, best			1216	1316	14	15		
tubs, second grade			10	11	10	14	18	20
reamery, tubs	161	161/2	17	1716	17	18		20
prints		19	1816	19	18	19		
Cheese	61	7	8	81/4	81/2	9		10

			M			<u>N</u>	17	2
•	PR Mont Queb Ottav	real, ec,	Har	onto, nilton, idon.	St. J Hali	lohn, fax.		nitoba B.C.
Dry Salted Meats					4			
Long clear bacon Smoked Meats—	7½		834	9			834	91/2
Breakfast bacon Rolls		12 9	11½ 834	12 9	91/2		9	$\frac{12\frac{1}{2}}{10\frac{1}{2}}$
Hams	1012	11 ³ 2 10	1012 814	1112 812	111/2	12 9		12 9%
Backs	meats	ont of	11 nickle	11½ Ic less				12
Darrel Pork-					10 00	16 50	10 00	
Canadian heavy mess "short cut	16 00	$ \begin{array}{c} 17 & 00 \\ 16 & 50 \end{array} $	16 00	16 50 17 00	16 00 16 50	17 00	$ 16 \ 00 \\ 16 \ 50 $	$ 16 50 \\ 17 00 $
Clear shoulder mess Plate beef	12 50	18 00	11 00	15 00 11 50	14 00 15 00	15 00 16 00		
Lard, tierces, per lb Tubs		8% 8%	1 7½	734 8	734 814	8 8½	812 	91/2
Pails	83.	934 1 40	6 ¹ /2	8¼ 7	8½ 6½	97		10 8
Compound, Pails Shortening, in 60-lb. tubs Dressed hogs, light		6 25	7 00	7 50	74			
Dressed nogs, ngnt								
Omnore California condlines	GRE	ENF	3 00	3 50	2 50	3 75		2 00
Oranges, California seedlings "Mediterranean sweets	2 50	3 50	3 00	3 25	2 75	4 00	•••••	3 00
Lemons, Messina, per box Bananas, per bunch	1 00	4 00 1 50	4 50 1 50	$ 5 50 \\ 2 00 $	4 00 1 50	$\frac{4}{2} \frac{25}{25}$	2 25	$ 4 25 \\ 2 75 $
Apples, per bbl Cherries, Canadian, per basket	$2 00 \\ 1 00$	$ \begin{array}{r} 2 50 \\ 1 25 \end{array} $		2 25	3 00	4.00	4 50	5 50
Black " " "		40 60	75					
White Currants, per basket Red raspberries, per quart		40						
DIACKDEITIES	9	6		*				
Lawtonberries, per quart Canadian Apples, per basket			15	. 40				
"Peaches, " "Harvest Pears, " Blueberries, 24-qt, box			40 40	75	•••••	•••••		
Blueberries, 24-qt. box Cal. Peaches (20-lb.)	1°75 1 00	1 25	1 75 1 40	2 00 1 50	1 25	1 50		
" Pears (50-lb.)	$ \begin{array}{c} 1 & 25 \\ 1 & 35 \end{array} $	$ \begin{array}{c} 2 & 00 \\ 1 & 75 \end{array} $	$ \begin{array}{r} 2 50 \\ 1 50 \end{array} $	$\begin{array}{c} 3 & 00 \\ 2 & 00 \end{array}$	2 25	$\frac{2}{1} \frac{50}{65}$		
watermelons, each	20	25	12	18	40	45		
Tomatoes, Can., per basket	30	50	40	60				4 00
Brazil	12	13	121/2	14	12	1212	1214	15
Valencia shelled almonds Tarragona almonds	25 10½	27 11 ½	22 10	24 11		12/2	25 13	30
Peanuts (roasted)	61/2	9	7	10	9	10	9	15 12
" (green) Cocoanuts, per sack	51/2	8		9 4 00	3 50	4 00	10	12
" per doz Grenoble walnuts	101/2	12	101/2	60 12	60 12	70 13		
Marbot walnuts Bordeaux walnuts	8	9 9	9 8	10 9 ·	9 9	10 10		
Sicily filberts Naples filberts	8 10	9 11	· 8 · 10	9 11	8 10	10		12
Pecans	81/2	12	8	ii	11	12		•••••
	:	SPIC	ES					
Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	13	15
" in 5-lb. cans " whole	15 11	16 13	14 -	15 13	15 12	16 13		15
Pepper, white, ground, in kegs,	20	26	18	24	24	26	25	35
pails, boxes " 5-lb. cans	20	22	20	26	20	22		
Ginger, Jamaica	$ \frac{17}{20} $	25 25	17 18	24 25	$\frac{20}{20}$	$\frac{22}{25}$		
Cloves Pure mixed spice	$ 15 \\ 25 $	$\frac{20}{30}$	$ \frac{14}{25} $	35 30	18 25	20 30		
Cassia . Cream tartar, French	25 25	40 27	20 24	40 25	18 20	20 22	20	25
" " best	28 15	30 17	$\frac{25}{13}$	30 16	25 13	30 14	18	20
Allspice			LEUN		10	••	10	-0
Canadian		12		13 12	15	16		
Sarnia water white	12	13		15 2	17	19	·····	
Carbon safety	17	17		161/2	19	21		
Pratt's Astral, in bulk	18	19		16				
	UNT		PRO				in	
Eggs, fresh laid Poultry-chickens, dressed	10 *5	10½ 8	1012 50	11 ¹ 2 60	10 30	11 60	10	15
Geese, per lb Ducks, per pair	*81/2	9			70 50	1 00 1 00		•
Ducks, per pair Turkeys, per lb Game—Hares, per pair				9	10 25	14 30		
Honey, comb, per doz "light color, 60-lb tins	1 50 7	1 75	80 5½	1 25 616	1 50 7	1 75		
" 5 and 10-lb. tins buckwheat	74	8	6 2	7	8	10	······ ·····	
buckwheat		5 per po		3	5	6		
RIC		AGO,		PIOC				
Rice-Standard B Patna, per lb	3 75	3 90 5	334 51/2	3%	$ \begin{array}{r} 3 & 62^{1}{}_{2} \\ 5 \end{array} $	3 75 6	41/2	498
Japan Imperial Seeta	6 5	6¼ 6	6 4%	6½ 5½	55	66		53%
Extra Burmah	0 		41/4	13/	4	5		
Java, extra Sago.	312	74	6 3½	61/2 41/4 41/2	65	7 6		4
Tapioca	4	41/2	334	41/2	5	6		4

SODA

2 40 90 1 00

1 50

.

1 75

.....

 Bi-carb, standard, 100-lb. keg...
 2
 2
 5
 2
 50
 2
 25
 50
 2
 25
 50
 2
 25
 50
 2
 25
 70
 70
 75
 70
 70
 95
 1
 00
 95

27

.....

1 1 4

4

.

Aler's St.

.

-

CELLULOID STARCH

You can now obtain Celluloid Starch in boxes of 40 packages each at \$3.50 per box. Try a case with your next ten box order, and have it delivered freight paid.

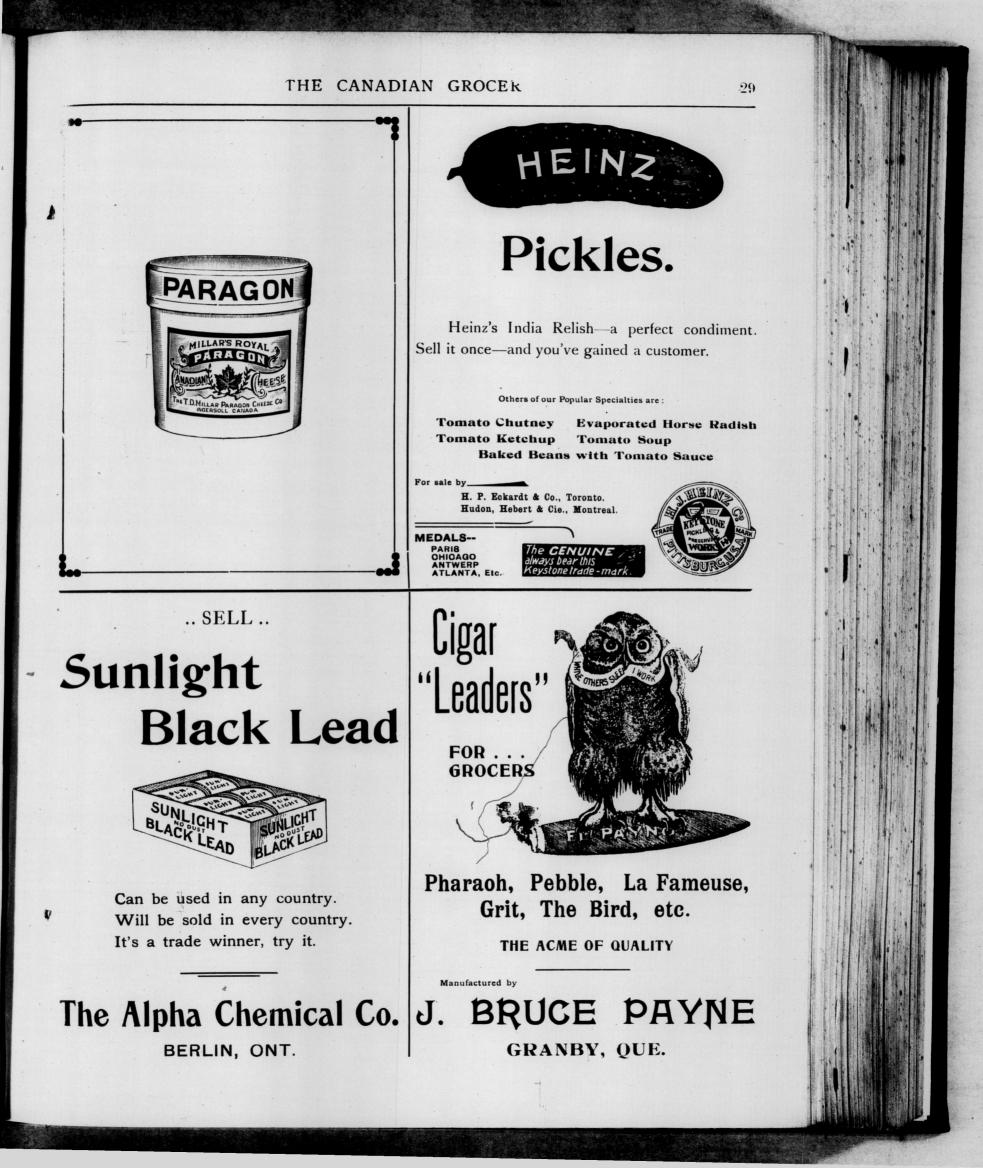
Challenge Prepared Corn

▓▓▓▓▓▓▓▓▓▓▓▓▓▓▓▓▓▓▓▓▓▓

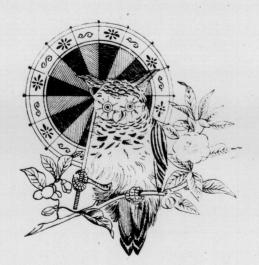
Th

is made from **White Southern Corn**, and is refined with Pure Spring Water. Your customers will not want anything else if they have used it once. We guarantee the quality.

		FRU	-									FEE					
	Mont Queb	ec,		nilton,		John, Ifax,		nitoba i B.C.	Green-	Que	ntreal, ebec, awa.	На	ronto, milton, ndon.		John, lifax.		nitoba I B.C.
Foreign	Ottay 5%	va.	Lone 5%		51/		-	714	Mocha	24	29	23	28	25	30	24	25
Currants, Provincials, bbls ¹¹ ¹²	578 578 6 ¹ 8 6 ¹ 4 6 ¹ 4	6 614	6 6 ¹ / ₂	$\begin{array}{c} 6 \\ 6^{1} \\ 8 \\ 6^{1} \\ 2 \\ 6^{3} \\ 6^{3} \\ 6^{1} \\ 2 \\ 7 \end{array}$	51/2 6 53/4 61/2 61/2 61/2	7 61/4	7 714 712	714 714 71/2 8	Old Government Java Rio Plantation Ceylon Porto Rico Gautemala Jamaica	10 29 24 24	$ \begin{array}{r} 31 \\ -28 \\ 26 \end{array} $	$22 \\ 7\frac{1}{2}$ $26 \\ 22 \\ 22 \\ 22 \\ 15$	$ \begin{array}{r} 30 \\ 12 \\ 30 \\ 25 \\ 25 \\ 20 \end{array} $	25 12 29 24 24 24	$ \begin{array}{r} 30 \\ 13 \\ 31 \\ 28 \\ 26 \\ 22 \end{array} $	24 10 	25 10½
" Patras, bbls " ½-bbls			634	7	6	7			· Maracaibo			14	20	13	15		
" " cases	61/2	7	612	7	7	714		•••••			NED	GOO	DDS				
·· ·· ½-cases Vostizzas, cases	612 7	7	61/2	71/4 81/2	6 7	7.8	712		Apples, 3's	\$ 90	\$1 00	40.05	\$0 95 2 50	\$1 00 2 60	\$1 10	\$2 25	\$2 50
Dates, boxes	4	6	4	5	5	6	6	7	" gallons Blackberries, 2's	1 40	2 75 1 70	\$2 25 1 40	2 50 1 70	2 60	2 70 1 80	3 25	3 50 3 50
Figs, 4-crown	10 12	$\frac{12}{13}$	10 11	11 13	11 12	12 13	121/2	15	Blueberries, 2's Beans, 2's		90	75 70	85 95	85 90	95 95	$ \begin{array}{c} 2 & 00 \\ 1 & 80 \end{array} $	$ \begin{array}{c} 2 50 \\ 2 00 \end{array} $
" 7-crown	13	14 16	13	14	13	14			Corn, 2's	90	1 00	8212	95	80	85		2 15
" 9-crown " natural, bags			15 3½	16 416	16	17 6			Cherries, red, pitted, 2's	2 00	2 35 95	1 85 70	2 25 85	2 30 80	2 40 85	4 00	$ \begin{array}{r} 4 75 \\ 2 25 \end{array} $
Prunes, Sphinx, B's				71/2	10	12	8	9	Peas, 2's. " sifted	1 14	1 20		1 00	1 15	1 20	2 25	2 40
" A's California, 40's	10	11	81/2	812 10	10	12			" extra sifted Pears, Bartlett, 2's	1 25	$ \begin{array}{r} 1 40 \\ 1 75 \end{array} $	1 50	1 25 1 75	$ \begin{array}{r} 1 & 30 \\ 1 & 70 \end{array} $	1 50 1 80	3 00	$ \begin{array}{r} 2 75 \\ 3 50 \end{array} $
	8	9	8	812	8	9			" " 3'8	2 25	2 40	2 00	2 40	2 20	2 40	5 00	5 50
	12	8.	714	8½ 7½	+	8	•••••		Pineapple, 2's 3's	2 10 2 50	$ \begin{array}{r} 2 & 40 \\ 2 & 60 \end{array} $	$ \begin{array}{r} 2 & 40 \\ 2 & 50 \end{array} $	$ \begin{array}{r} 2 50 \\ 2 60 \end{array} $	$ \begin{array}{c} 1 \\ 75 \\ 2 \\ 50 \end{array} $	2 40 2 60	4 50	5 00
·· · · 80's	6	7	61/2	7		7			Peaches, 2's	1 75	1 90	1 50	1 60	1 75	1 90		3 50
Raisins, Valencia, off stalk		0°£ 5	6 4	6½ 434	4%	5 6	6 ¹ /4 1 70	6 ¹ / ₂ 1 90	" 3's Plums, green gages, 2's	2 50	2 75 1 55	$ \begin{array}{r} 2 50 \\ 1 30 \end{array} $	$ \begin{array}{r} 2 75 \\ 1 55 \end{array} $	$ \begin{array}{c} 2 50 \\ 1 30 \end{array} $	$275 \\ 160$	3 00	5 50 3 50
" Fine off stalk	5	512	412	5	5	6			" Lombard	1 30	1 50	1 20	1 50	1 30	1 50		0.00
" . Selected	5% 6	634 7	5½ 6		6 8	9	8	81/2	" Damson, blue	1 10	$ \begin{array}{r} 1 & 30 \\ 85 \end{array} $	$ 1 00 \\ 70 $	$\begin{array}{c}1 & 40\\ & 80\end{array}$	1 10	$ \begin{array}{r} 1 & 30 \\ 1 & 00 \end{array} $	2 25	2 50
·· Sultanas	9%	12	8	12	10	12	10	12	Pumpkins, 3's	2 10	2 25	2 10	2 25	2 10	2 25		2 00
Cal. L.M., 3-crown 4-crown	110	816	734	71/2	6 7	6½ 7½	78	· 71/2 81/2	Raspberries, 2's Strawberries, 2's	1 50	$\begin{array}{c}1 9 \\ 2 0 \end{array}$	$ \begin{array}{r} 1 40 \\ 1 50 \end{array} $	$ 1 50 \\ 1 70 $	$ \begin{array}{r} 1 50 \\ 1 65 \end{array} $	$ \begin{array}{c} 1 & 75 \\ 1 & 75 \end{array} $	•••••	3 00 3 50
Domestic		-	5					_	Succotash, 2's	1 10	1 15		1 15	1 10	1 15		
Apples, dried, per lb evaporated	6½ 9	10	9%	6 10	$\frac{5^{1}_{2}}{10}$	6 10½	11	12	Tomatoes, 3's Lobster, talls	2 50	$ \begin{array}{r} 1 20 \\ 2 95 \end{array} $	1 00	$ \begin{array}{c} 1 & 05 \\ 2 & 50 \end{array} $	$ \begin{array}{r} 1 & 15 \\ 2 & 50 \end{array} $	$ \begin{array}{c} 1 & 20 \\ 2 & 60 \end{array} $		3 20 11 00
Cal. Evaporated Fruits- Apricots, 50-lb, boxes		10	9	01/	9	10			" 1-lb. flats	2 75	3 00		3.00	1 25	1 30	•••••	11 50
" 25-lb boxes	9	- 16	9%	9½ 15	11	16		111/2	" ½-lb. flats Mackerel	1 30	1 35	1 30	$ 1 60 \\ 1 35 $	1 10	1 25	••••••	••••• -
" cartons Peaches, 25-lb. boxes"	13 10	14 12	12 9	13	13 10½	14 12		13	Salmon, sockeye, talls	1 15	1 25	1 15	1 30	1 00	1 20	4 50	5 00
" 1-lb. cartons	12	13	12	13	10/2	14		10	" " flats	$ \begin{array}{r} 1 & 30 \\ 1 & 20 \end{array} $	$ 1 45 \\ 1 25 $		1 25	1 30	$ \begin{array}{r} 1 & 35 \\ 1 & 25 \end{array} $	•••••	•••••
									" " Clover) talls		1 20	1 171/2	1 20				
	CANN		MEAT	15					" Cohoos	05	$ 1 45 \\ 1 00 $	1 3212 95	$ 1 35 \\ 1 00 $		1 00	4 25	4 50
Comp. corn beef, 1-lb. cans \$	1 60 \$	2 25	\$1 55 \$			\$1 75	\$3 00	\$3 25	Sardines, Albert, 14's	101	4 11		13	A	15		12
······································				2_80 5_75	3 00	3 10	2 75	3 00	" Sportsmen 14's	20 11 1	21 6 12	20	21 121/2	20	21 12		21 12 ¹
······ 6-lb. cans ······ 14-lb. cans 1	9 00 1	3 00	8 75	9 00	8 75 20 00	9 25 21 00			" Sportsmen, 14's " 12's	19	20		21	20	21		21
Minced callops, 2-lb, can	2 60	2 70		2 60	2 75	2 80			" Key opener, 14's	10 16	11	10½ 18½	11 23	16 10	18		•••••
Lunch tongue, 1-lb. can	3 50	3 75 7 40			3 25	3 35	6 50	7 00	" other brands	23	35	16	17	16	17		
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	$5 80 \\ 2 75$				" P. & C., ¼'s	23	25 36	23 33	25 36	23 33	25 36		•••••
Camp sausage. 1-lb. can	2 40	2 50		2 50	2 50	1			" American, 14's	4	5	4	5	4	5		
Soups, assorted, 1-lb. can	1 50	4 25 2 00		4 00 1 50	4 00 1 40	1 50			" Mustard, 34 size, cases	9	11	9	11	10	11		
" " 2-lb. can	2.25	3 00		2 20	2 25	2 30			50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00		
Soups and Boull., 2-lb. can	4 95	1 80 3 50			1 75 4 25	1 80 4 50			Fruit in glass jars			1 10	1 20	4 25 1 00	4 50		
Sliced smoked beef, ½'s " " 1's			1 65	1 70					Haddies Kippered Herrings	1 40	1 50	1 10 1 15	1 20	1 100	1 10 1 15	1 90	2 0
			2 80	2.95					Herring in Tomato Sauce			1 20	1 60		2 00	1 90	2 0



The Celebrated Owl No. 100



THIS is the proportion of its growth in two seasons, and it is not at all surprising when you consider the quality and style of this fine Japan tea.

THE BEST EVER OFFERED FOR THE MONEY ...



We are now delivering 500 half-chests which have just come in. We will give each one of our customers part of his order now, and will keep on doing so as other lots come in until all are completed. IIIL MUNLI...

We are now delivering 500 half-chests which have just come in. We will give each one of our customers part of his order now, and will keep on doing so as other lots come in until all are completed.

Those who have followed our advice and bought early are now rejoicing, because they have this choice tea at the same price as last year, though it is worth at least *two cents* per pound more.

We are pleased to have given our friends a great bargain, and we have already had proofs that it has been appreciated.

We have, as usual, in stock the

Beaver Brand A 1 and other numbers, the choicest and earliest Japan May pickings.

The Bee Brand Ceylon Tea in sack packets, the best sold.

Also the Maharajah Blends No. 1 and No. 2, the sale of which is fast increasing, showing that the quality pleases.

Rely on us to give you the best values on all teas.

ASK FOR OUR SAMPLES AND BE CONVINCED.

L. CHAPUT, FILS & CIE., Montreal.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. ECKARDT & CO., report that their sales for Heinz's beans, pickles, etc., are increasing every month.

H. P. Eckardt & Co. are offering Sultana raisins at low prices.

New lemon and orange peel is in stock with The Davidson & Hay, Limited.

Clark's Geneva sausage is in stock with H. P. Eckardt & Co.

T. Kinnear & Co. have received a shipment of currants in cases and half-cases.

The Eby, Blain Co., Limited, offer new Sultana raisins, 3-crown, at close prices.

The Davidson & Hay, Limited, is offering sliced and grated pineapples in 2-lb. tins.

H. P. Eckardt & Co. have some fine codfish in quintals that they are offering at a low price.

Another shipment of Gillard's new pickle and new sauce just to hand with W. H. Gillard & Co.

California prunes, 80-90's, and 90-100's, 50-lb. boxes, are in store with The Eby, Blain Co., Limited.

It pays dealers to sell goods that are well advertised, when backed up by quality, like "Enameline."

Clark's mackerel, "Sea Cow Head" brand, new pack, is in store with The Eby, Blain Co., Limited.

New pack Canadian kippered herring and haddies, ovals, are selling well with The Davidson & Hay, Limited.

The travelers of Boeckh Bros. & Company have started on their fall trip with a complete line of brushes, brooms and woodenware.

The Davidson & Hay, Limi'ed, is showing some fine olives, selected and mammoth, special pack now in stock.

L M. & Co.'s rock lobsters, flat tins 1's and 1/2's are scarce goods. of excellent quality, and are meeting with quick sale with The Eby, Blain Co., Limited.

A shipment of "Empire" Ceylon tea, direct from Colombo, is arriving with Lucas, Steele & Bristol; packages, 1 and ½ lb.; 10 and 20-lb. caddies; also chests; quality extra.

The Fairbanks Co., Montreal, is now showing a new line of butchers' scales, and THE CANADIAN GROCER understands that the demand therefor is at present in excess of the supply. All orders will, however, be filled as rapidly as possible in the order of their receipt. This scale is used extensively throughout the United States.

The Davidson & Hay, Limited, have to hand this week shipments of Crosse & Blackwell and E. & C. Morton goods.

Full stocks of rice, comprising Arracana, Java, Bassein, "Grand Duke" and "Mandarin" Japan, fancy and polished Patna, are in store with The Eby, Blain Co., Limited.

In canned meats, The Eby, Blain Co., Limited, offer some specially desirable lines, among which are New Zealand compressed mutton, preserved rabbit and sheeps' tongues; Beardsley's sliced smoked beef, Cudahy's "Rex" brand Vienna sausage, besides a full stock of Clark's and Armour's meats, all at rock bottom prices.

The increasing demand for "White Moss" cocoanut has been the cause of a material improvement in the plant of the Canadian Cocoanut Co. Several new pans have recently been put in, thereby almost doubling the output of the works, and THE CANADIAN GROCER is informed that even with this addition it is impossible to keep up with the orders. The company's product goes to all sections of the Dominion, the Klondyke not excepted, and this fact alone is ample proof of its many estimable qualities.

Mr. C. P. Fabien, manufacturer of Aubin's refrigerator, reports an increase of over fifty per cent. in their business the last year, and the prospects are that another year will double it. They had two of their refrigerators at the Winnipeg exhibition, and their agents, Buchanan & Gordon, have written them that those they have sold are giving first-class satisfaction, and they have already had several enquiries for another season ; in fact, they write that they expect their Northwest trade will keep them busy another year. Aubin's refrigerators now have a national reputation and are being used from Halifax to Vancouver. Mr. Fabien said that THE CANADIAN GROCER was the only trade paper that had brought him any business.

MR. MARCEAU RETURNS.

Mr. E. D. Marceau, of L. Chaput, Fils & Cie., recently returned from a very enjoyable trip across the water. He, together with some friends, visited the extensive docks at Liverpool, the ancient city of Chester, and Hawarden Castle, the residence of the late Hon. Mr. Gladstone. London and Paris were each stopped at and the many places of interest there visited. Dublin was also touched at, and it was with regret that the return journey was commenced. The trip was purely one of pleasure, and Mr. Marceau had nothing whatever to say about business impressions.

A GROWING BUSINESS.

COX'S

cents for C

C. E D. MA ARTH

HE M

GR

Special Agen SON, Mont fax. In Ma

BUY-

St

See that

Ρ

Å

S

0

F

A

L

S

Z

E

S

The Silverine Manufacturing Co. is a good example of what pluck and business ability can accomplish. In October las the company began manufacturing the "Silverine" stove polish, and it met with such a ready sale that it was decided to add several other lines to the list, viz., ink harness polish and metalline. After putting the goods on the Quebec market it was decided to try for the rest of the Dominion and it now has regular agents in Vancouver and Nelson, B.C., Winnipeg, Toronto, Quebec, St. John, N.B., and St. John's Nfld., and already the amount of orders received warrants the ultimate success of the undertaking, an order last week having been received from Newfoundland for 70 gross of "Silverine", and an order for 50 gross of inks from the west. The company has decided that the best way to build up trade is to give customers the benefit of low prices and good goods.

TRAFFIC AT PARRY SOUND.

A Parry Sound despatch states that since navigation opened, April 19, up to June 30, some 43 vessels arrived in that port, from United States ports, loaded to the gunnel with corn, wheat and other freight for distant points, while 37 vessels have arrived from Canadian ports. The total registered tonnage for all these boats was 76,298 tons, which shows the extent and capecity of these vessels. All of the boats have gone from here fully loaded with package freight for American and Canadian ports. It has taken 5,000 cars to deliver the freight which these boats have carried away, and yet this trade is only in its infancy, the Ottawa, Arnprior and Parry Sound railway being a comparatively new road.

HOME-MADE FIRE GRENADES.

It is always desirable to be prepared for an emergency such as an outbreak of fire. and the hand fire grenade often comes in timely, says an exchange. A form of hand grenade can easily be made at a very little cost. If 20 lb. of common salt and 10 lb. of sal-ammoniac are dissolved in 7 gals of water, and the mixture afterwards put into quart bottles of thin glass, the grenades so made will be found very efficient for extinguishing small outbreaks of fire. The bottles should be tightly corked and sealed so as to prevent evaporation, and when a fire occurs they must be thrown in or near the flames so as to break, and thus liberate the gas contained, to effect the desired object.



A DREAMING MATCH.

MONG the famous Indian traders of the past, says an exchange, was George Galphin, whose tradingstation at Silver Bluff, South Carolina, was frequented by Indians from far and near. In Bench and Bar of South Carolina, a characteristic anecdote is related of Mr. Galphin and an Indian chief.

Chief Mogoloch from beyond the Savannah river spent the night at Mr. Galphin's. In the morning the Indian said: "Me dream last night."

"Ah !" said Galphin, "what did my red brother dream ?"

"Me dream you give me fine big rifle"in Galphin's possession at the time.

The trader instantly passed the rifle to the chief, saying "If you dreamed it, you must have it.'

Next morning Galphin said to the chief, "I dreamed last night."

"What you dream?" asked Mogoloch. "I dreamed you gave me the Chickasaw stallion "-which the chief was then riding.

"If you dream um, you must have um," said the chief, and the horse was straightway transferred to the trader.

The next morning, the Indian remarked : "I dream last night."

"What did my red brother dream?" was the enquiry.

"I dream," answered Mogoloch, "you gave me red coat you wear, and much calico."

"If you dreamed it you must have it," said Galphin, and the Indian received the red coat and calico.

Next morning it was Galphin's turn. He said to the chief, "I dreamed last night."

"What you dream?" was Mogoloch's enquiry.

"I dreamed," replied Galphin, " you gave me ten miles of land around the Ogeechee old town."

"Wugh!" said the Indian; "if you dream, you must have um, but I dream with you no more."

Lose this day loitering-'twill be the same story To-morrow—and the next more dilatory; Then indecision brings its own delays, And days are lost lamenting o'er lost days.

Goethe

NEW FIRMS COMMENCING.

McGuire & Co. have commenced business as general merchants in Parry Sound, Ont.

James Johnston has opened up as grocer in St. Ann's, Ont.

Parent Bros. have started up as general merchants in Tecumseh, Ont.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

AND YET ANOTHER PRODIGAL RETURNED.

Gentlemen,-In answer to your enquiry as to how it is that I have not ordered lately-the reason is plain, I purchased rather heavily of another packet tea, in order to get my waggon painted and my awning repaired, this being done for me "gratis," on a certain size order. Well, they painted the waggon and fixed up the awning as agreed, and they have also "stuck" me with a lot of tea that I can't sell at any price, so that I am going to be the loser by the transaction anyhow, and it will teach me a lesson for the future.

Send on a small case of the Blue and Green labels assorted.

Agents



OVEREIGN LIME JUICE

every office, in every workshop. A temperance drink, more health ful than ice water, more delightful and satisfying than any other beverage produced. A moneymaker for the retailer, and allows

you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale-Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.



THIS PACKAGE MAKES FIVE GALLONS

W. P. DOWNEY

20-201/2 St. Peter Street, MONTREAL, P.O.

You <u>must move</u> with the times or be left far behind.

CEYLON AND INDIAN TEAS have come to stay. Sales are increasing every day. The cheap, trashy stuff of China and Japan will have to vacate to make room for them.

To be thoroughly up-to-date you must make them your leaders. The public are tired of the tasteless Chinas and Fishy Japans. They are bound to have the pure, cleanly, machine made teas of

CEYLON and **INDIA**.

TRADE AND MINING ACTIVITY IN BRITISH COLUMBIA.

F anyone supposed that the activity in the Klondyke in 1897 was likely to have an unfavorable effect upon the mining industry of British Columbia, he would be quickly undeceived by reading the report of the British Columbia Board of Trade, published at length recently. The report, which is a comprehensive exposition of facts bearing on the development of British Columbia's commercial and industrial properties, shows that, with few exceptions, substantial progress has been made in all branches of industry. The report sets forth that the exports from Victoria for the year ending June 30, 1898, were \$1,640,250, against \$2,480,391 in 1897, and imports were \$3,360,164, against \$2,754,079 in the preceding year. The exports from Nanaimo in 1898 were valued at \$2,679,024, against \$2,609,097 in 1897, while the imports were \$239,707, against \$200,294 in 1897.

Taking up the matter of mining in the Province, it is shown that, notwithstanding the excitement incident to the Klondyke discoveries, mining in British Columbia was not neglected, the mineral output for 1897 exceeding that of the previous year by 40 per cent., as shown by the following table prepared by the provincial mineralogist :

Increase,

													Amount.	per ce	ent.
1890					 								\$2,908,803		
1591													3,521,102	35	
1892													2.978,530		
1833							 						3,588,413	21	
1894										•			4,225,717	18	
.1895											 		5,643,042	35	
1896				 			 						7,507,956	34	
1897.													10,455,268	40	

Although it was expected that the salmon pack of 1897 would be large, the total pack of 1,015,577 cases, an increase of 58 per cent. over and above the previous highest record, exceeded the hopes of the most sanguine.

Oysters and lobsters brought from the east and planted in the waters of British Columbia for experimental purposes promise well. Halibut and sturgeon fishing continues on a small scale, but, until reciprocal trade with the United States is arranged, no great expansion of these industries is looked for. It is stated that the sealing industry continues to suffer from the restrictions placed upon it by the Behring sea arbitration of 1894, in which year the catch amounted to 97,574 seals, while last season's was only 30,410 seals.

Agriculture in British Columbia, according to the report, never appeared more favorably than at the present time. Good crops and the increased demand of the past two years have been instrumental in restoring confidence among the farmers. In 1897 the harvest was especially good, and, in consequence of the mining activity and the Yukon movement, good prices for all products were obtainable. The acreage this year has been considerably increased, and, the weather having been propitious, a good crop is promised.

Yukon trade requirements have had a salutary effect on all branches of industry in the Province, being reflected to a considerable extent in the increased activity at the shipyards and iron works. With the completion, in September next, of the Crow's Nest railway, from Lethbridge to Kootenay, a distance of 300 miles, considerable impetus will be given to the mining and other industries which are now retarded for want of improved transportation facilities. Surveys for other lines of railways have been completed or are contemplated. Dealing with trade and the outlook, therefore, it is asserted that increasing interest in and knowledge of British Columbia has resulted in unmistakable expressions of confidence. The opening of many branches of eastern Canadian banks, the extension of telegraph lines, and the regard in which the provincial securities and municipal debentures are held by the investing public, are all examples of the foregoing. Furthermore, the reports holds that the Province offers numerous and varied opportunities for profitable investment, requiring only investigation by competent persons to satisfy capitalists that there is in the Province a rich and paying field for the employment of surplus money. British Columbia's contribution to the Dominion of Canada treasury is stated as amounting to over \$2,000,000 per annum, which compares favorably with the proportions contributed by the other Provinces, while the expenditures fall far short of this sum .- Bradstreets, New York.

A NEW NUT.

A few days ago we received sample of Cashew kernels, a new nut of exceedingly pleasant flavor. It comes from India, and is used both for dessert and confectionery purposes. The nut is a season's fruit, and can only be obtained at certain seasons of the year, viz: November to May.

The nut has found favor with the English consumers, as all imports up to date are sold to arrive, and orders have to be booked now for delivery next November and December. In a letter from the exporters, they say these nuts are taking the place of almonds by many of the best English confectioners.

Muir & Co., 1 St. Helen street, are the Montreal agents, and have already placed a large order with one of the leading confectioners of Montreal.

The price is much lower than almonds, and, with its high flavor, ought to be a favorite with high class confectioners. EDWARD HARRIS & CO., PHENIX SPICE MILLS, LIVERPOOL, EN Telegraphic Address : "Speedwell, Liverpool." Telephone, No. 3729. Grinders of Pepper, Spices, and Condiments f every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotati. on application. Correspondence invited.

The

ever

FRA

iir

are sup ts, who acy. Th

change i

in 4 tins

tins, tins, tins,

tins,2 tins, 3 tins, 4

MAPLE

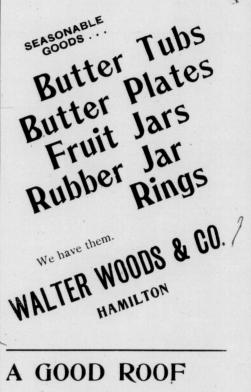
glass ja glass ja sealer

er Cream

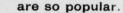
TH

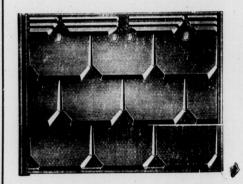
TA

1



Preserves the whole building. That's why EASTLAKE STEEL SHINGLES



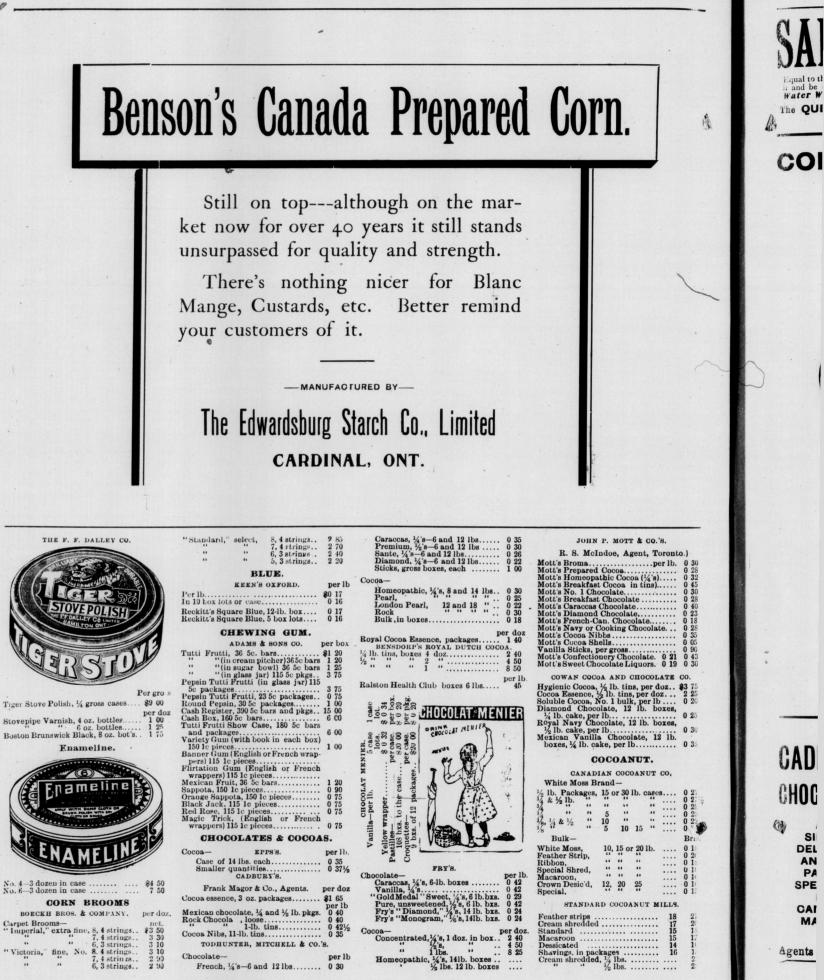


They're fire, rust and lightning proof-las indefinitely—are quickly and easily laid—economica in price—and can't be affected by the severes weather.

Eastlakes are reliable always—the best shingle investment you can make. Write us for full particulars.

Metallic Roofing Co., Limited 1180 King St. West, TORONTO









PINS.	"Acme" Pellets, 5 lb. cans, p "Acme" Pellets, fancy bo per box
5 gross in	cans, per can
	cans, per can Licorice Lozenges, 5 lb. glass "5 lb. cans "Purity" Licorice, 200 sticks "00 sticks Dulce, large cent sticks, 100 i
e) 0 75 e) 1 00	"Purity" Licorice, 200 sticks
E.	Dulce, large cent sticks, 100 i
R & CO. per lb.	MINCE ME.
···· 0 34 ···· 0 30 ··· 0 20	Wethey's Condensed, per gro per case of 3 doz., 1
HELL & CO.'s	MUSTARI
	COLMAN'S OR KE
0 30	DSF. 1/1h tins
0 25	D. S. F., ¼ lb. tins ^{''} ½ lb. tins ^{''} 1 lb. tins
0.32	In-Jars-
	Durham, 4 lb. jars, per jan ' 1 lb.
S. per do?.	F D. 1/ 1b. tins
cts, 2½ oz.	F. D. 1/4 lb. tins " 1/2 lb. tins
2 oz. bottles 0 75	FRENCH MUSTA
s. 2 oz. bot-	Crown Brand-(Robert Greig
1 25 ig & Co.)—	per gross.
le per doz 0.90	Pony size\$750 Bee Small Med. 750 Tur Medium 1080 Cre
1 50 1 2 00 1 3 00 1 6 00	Medium 10 80 Cre Large 12 00 Sug
······································	Large 12 00 Sug Spoon 18 00 Cad
s SLOD r 3 50	THE F. F. DALL
, 7 00 per brl.	Dalley's Mustard, bulk, pure,
AND GROATS.	case, per doz Dalley's Mustard, ¼ lb. tins,
per doz.	case, per doz
per doz. 1 25 2 25 1 25	bulk, per lb
1 25	$\frac{1}{12}$ lb. tins, 4 doz.in case, per $\frac{1}{12}$ lb. tins, 2 "
NIC SELF-RISING	1 lb. jars, per doz
. per doz.	Dalley's Mustard, ½ 1b. tins, case, per doz. Dalley's Mustard, ½ 1b. tins, case, per doz. Dalley's Superfine Durham M bulk, per lb. 1b. tins, 4 doz.in case, per ½ 1b. tins, 2 " 11b. jars, per doz. 11b. jars, per doz. 14b. " 15 b. glass tumblers. Jersey Butter Color, 2 oz. bot dez.
packages, 1 20	døz l gallon tins, per gal Celery Salt, 2 oz. bottles, sil per doz
ges, 3 doz.	Celery Salt, 2 oz. bottles, sil per doz
kages, 3 doz	per doz Curry Powder, 2 oz. bottle tops, per doz
ages, 3 doz.	tops, per dom
2 lb. pack-	PICKLESSTEL
1 20	A. P. TIPPET & CO., A
TES.	Patent stoppers (pints) Corked (pints)
. size 1 20	SODA -cow B
ale grocers.) 1 50	
•	DWIGHT'S Case
1 15 2 30	Case Case
	ta ta
BRE WARE.	Case Case
DY CO.	SODA lh packages) per b
\$3 35	packages) per b

-	
*3	80
. 4	75
	. 4

Butter Tube (30 lbs) 3 80 of 3 285 285 rs No. 4 80 285 '' 5 700 10 '' 6 600 10 '' 7 500 265 Basins, flat bottoms 2 65 '' round bottoms 2 50 y Dish 700 Pan, No. 1 760 '' 1 Covers and Trays 4 75 oad or Factory Pails 4 75	
JAMS AND JELLIES. SOUTHWELL'S GOODS. per doz. Frank Magor & Co., Agents.	
ref Marmalade 1 50 Jelly Marmalade 1 80 berry W. F. Jam 2 00 verry W. F. Jam 2 00 Currant 1 75 Jams 1 85 Jams 1 90	Iv 3-lb. b 190 in box. Quo
ll the above in 1 lb. clear glass pots	brand
LICORICE.	
YOUNG & SMYLIE'S LIST.	
sources, wood or paper, per lb \$0 40 p borces (35 or 50 sticks) per box 1 ged" 5 lb. boxee, per lb 0 he" Pellets, 5 lb. cans, per can 2 per Pellets, fancy boxes (40) pr boxe	6
icorice and Tolu Wafers, 5 lb.	1.46 1.44

2 00 1 75 1 50 1 45 0 73 0 75 jars.... in box ...

net.... 2 70

COLMAN'S OR KEEN'S.			
D. S. F., ¼ lb. tins " ½ lb. tins " I lb. tins		\$1 2 5	40
In-Jars- Durham, 4 lb. jars, per jar '' 1 lb. '' ''		0 0	75 25
F. D. 1/4 lb. tins " 1/2 lb. tins		per 0 1	85
FRENCH MUSTARD			
Crown Brand-(Robert Greig & Co	.)		
per gross.	pe	rg	ros
Pony size\$750Beer MugSmall Med.750TumblerMedium1080Cream JuLarge1200Sugar BoSpoon1800Caddy	ug wl	11 21 22	50 00 00
THE F. F. DALLEY CO			
Dalley's Mustard, bulk, pure, per lk Dalley's Mustard, ½ lb. tins, 2 doz.	 in	0	25
case, per doz. Dalley's Mustard, ¼ lb. tins, 4 doz.		2	00
case, per doz Dalley's Superfine Durham Mustan		1	00
bulk, per lb	u	0	12
1/4 lb. tins, 4 doz.in case, per doz.			65
1/2 lb. tins, 2 " " "			20
1 lb. jars, per doz 4 lb.			40 80
1/ lb glass tumblers			75
Jersey Butter Color, 2 oz. bottles, 1 døz	er	1	25

1 25 2 50 lver tops, 1 25 es, silver

PHENS'

AGENTS. per doz. 2 30 1 90

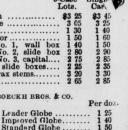
RAND.



STAR



Celluloid Starch-per case...... 3 50 Culinary Starch-Chal-lenge Prep. Corn-**





KOLONA PURE CEYLON TEA

RAM LAL'S

TEAS.

SALADA CEYLON

Brown Label, 1's ¹/₂'s....wholesa 20c., retail 25c.

Wholesale Retai

0 60

0 35

0 36

DBR

seen

Canad

THE

OKE

e guara our n

Oal

0

I, 2, I, 2,

OF PL

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

0 19 0 20 0 22 0 28 0 35 0 42 0 58

Red Label, 1-lb. and 1/s	 0 35	0 50
lue Label, 1-lb. and 1/2's		0 40
ren Label, 1-lb		0 25
reen Label, 1/2's		0 25
apan, 1'4		0 25

TOBACCOS.

EMPIRE TOBACCO CO.

omething Good, rough and ready,	
omething Good, rough and ready, 78 0 6	6
olden Plug, 3x6, 3½8 0 6	6

Domestic Chewing-	
'urrency, 13% oz. bars, spaced 9s, (10½ tr the lh.) atrict, 2 x 6. Navy 54.)ld Fox, Narrow 12s. jiver Buckle, bright 8s. nowshoe, 10% oz. bars, spaced 8s, (12 to the lb). nowshoe, pound bars, spaced 6s,	0 39 0 41 0 44 0 44 0 44 0 44
Cut Smoking-	
case)	03
WOODENWARE.	
	per doz
Vashboards, Planet "XX	1 60 1 40 1 25 1 50
datches— 5-Case f Lots.	Single ()
Telegraph \$3 25 Telephone 3 05 Parlor 1 30 Red Parlor 1 50 Safety No. 1, wall box 1 40 " "No. 2, slide box 2 80 " "No. 3, cspital 2 275 Flamers, slide boxes 2 25 "wax stems 3 20 Tiger 2 265	\$3 45 3 25 1 40 1 60 1 50 2 90 2 85 2 35 3 30 2 85
BOECKH BROS. & CO.	Per doz.
Washboards, Leader Globe	1 25



10x Per

MILARS 1 a, cas s 1 dov ize, cases 1 o, cases 2 dox

I arge Size, cas Medium Size, c Small Size, cas

cha 110



