

THE CANADIAN GROCER

PUBLISHED WEEKLY
\$200 PER YEAR

& GENERAL STOREKEEPER

VOL. V.

TORONTO, MARCH 20, 1891.

No. 12

**ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
Characteristics
of The

**British America Starch Co's
PREPARED CORN.**

H. A. NELSON & SONS
MANUFACTURERS

AND
Wholesale Dealers

-IN-
BROOMS
AND
WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
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THE COOK'S BEST FRIEND
Largest Sale in Canada.

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IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E. HIO (7 SIZES).

EL PADRE AND CABLE.

THE CANADIAN GROCER

ALWAYS ASK FOR THE
'John Bull' BRANDS.
 Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
 Ganong's Lily Chocolates,
 Terry's English Bottled Confectionery,
 Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,
 Bonded Manufacturers of
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VINEGARS.
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 finest quality of PURE SUGAR SYRUP, not adulterated
 with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS

THE CANADIAN GROCER

PUBLISHED WEEKLY
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Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clèmes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

A CULPABLE SETTLEMENT.

A short time ago a firm of general merchants in an up country town in this province were burnt out. The insurance money was paid over in due course, part of it was used in settlement of a bank account, and the remainder—above \$6,000—was deposited in the bank. One of the partners then came to this city and met the firm's creditors. In the proposal he made to the latter it is clear that he recognized the great advantage of his position, and that he was not hindered by scruples from making the best of it. He stated that his firm had the cash aforesaid—namely, above \$6,000—and that their only other assets were their book accounts. The book accounts, he said, amounted to almost nothing, and might be neglected in any calculation of the value of the estate. The other resource, the cash, he evidently felt himself under legal compulsion to surrender only when his creditors could lay hands upon it, and since they did not know where it was, he regarded the position as favorable to dictate terms of settlement from. He therefore offered to surrender half the

money if the creditors would give the firm a discharge on that sole condition. The creditors appear to have temporized, however. A lawyer was quietly sent up to pay a sudden visit to the other partner, who seems to have been a less artful man. From him the lawyer managed to extract the information that the money was in a certain bank. It was immediately attached. Now the creditors had the advantage, and they should have used it to drive from trade a man of so manifestly dishonest principles as the partner whose overtures for a settlement we have described. But they did not do so.

They saw some immediate advantage in an alternative course. It was to accept an offer of 50c. in the dollar and give the firm a discharge. If they wound up the estate they foresaw that the net proceeds would pay only 40c. in the dollar. The firm would not assign, and the sheriff's and other expenses could be saved by taking the proffered 50c. in the dollar, and leaving the members of the firm free to re-enter trade. And the creditors did this thing for 10c. in the dollar. They left these men acquitted of the obligation to pay half their just debts, eligible to resume business against any upright customer of the same creditors, just because 10c. more in the dollar could be got by so conniving at fraud of which the merciful creditors were themselves the intended victims. The firm would not assign; they misrepresented the book debts in the parley they had with the creditors, for those debts were nearly \$4,000; they endeavored to force the creditors to the acceptance of terms of settlement not determined by the amount of the assets, but by the advantage of the debtors' position. If they had had the goods and had put them out of the way, instead of doing the same thing with a partial equi-

valent in money, their act would have been considered criminal, and surely would at least have been enough to disqualify them from resuming business with the sanction of their creditors.

But the creditors in this transaction showed themselves to be lacking in concern for the real welfare of trade. For 10c. in the dollar they yielded more to the pressure of dishonesty than they would probably have done to the persuasion of an upright man who would have the candor to put himself wholly in their hands in a similar case. If an honest surrender will not more avail to get a man a discharge than will an attempt to overreach his creditors, the latter course may come to be the more generally preferred one. The wholesalers who yield to it will be to blame if it does. If men fail in business their integrity should, where possible, be their salvation, their dishonest intent should be their undoing.

PROVISION HOUSE EMBARRASSED.

We regret to learn that James Park & Son, the well-known provision dealers of St. Lawrence Market in this city, are in financial difficulties. The position appears to be rather a temporary deadlock than a business collapse, as at a meeting of the creditors on Wednesday a statement was presented in which the assets were shown to aggregate more than the liabilities. Possibly the difficulty of immediately realizing may be a discounting factor that will reduce this surplus and perhaps make a deficit in place of it, but we hope it may not so happen. There is not a more honorable house in the provision trade, and we should be sorry to see it overtaken by ill-fortune. An assignment is probable.

ASSOCIATIONS AND GUILDS.

Mr. Charles S. Smith, the President of the New York Chamber of Commerce, who, responded to "The Commerce of New York," at a dinner recently, said:—

"Gentlemen, we may, without a charge of egotism, magnify the mercantile profession. Commerce is, with the exception of agriculture, the oldest of all professions; it is older than any patent of nobility, older than written history. It began almost as early as anything human began. The late Professor Hitchcock said that 'commerce, through all the ages, had led to the historic march of civilization since mediæval times.' The merchant has been the founder and the patron of the university and library, the hospital, the museum, and the schools of medicine and art. The ancient and historic trade guilds in the remote past gave a powerful impulse to commercial and industrial organization, to which your toast refers. A rapid glance at their history will not be without interest in a company of merchants.

"An English historical writer describes these ancient guilds as voluntary associations of those living near together, for a common purpose, paying contributions, helping one another in sickness and poverty, and united for the pursuit of a special object. All writers agree that a marked feature, in all times and countries, was their custom of 'feasting together periodically.' They chose their own masters and officers, and made rules for self-government. They were democratic in their organizations. In some cases they provided their members with retiring pensions and paid their travelling expenses. There is an historical record of these associations among the Greeks in the second and third centuries before Christ, in which we find rules that a member who did not pay his fine was excluded unless excused by poverty and sickness, and that women were admitted as members and attended the meetings. As early as the fourteenth century in England the trade and merchant guilds attracted great attention on account of their wealth and influence. Wyckliffe complained of some of their abuses, and in 1389 returns were made of their doings in Chancery; what was known as guild law was often adopted as the law of the town.

"Now, in closing, gentlemen, may I refer for one moment to the obligation New York is under to the merchants for the liberal endowment which is constantly increasing her hospitals, libraries, museums, colleges of medicine, schools of art, and her hundreds of charities. The Astors, Vanderbilts, Marquands, Carnegies and many others are showing that they know how to execute the trust of great wealth. Let me quote the words of Addison concerning merchants, which certainly must be conceded to be of high authority: "There are no more useful members of a commonwealth than merchants; they knit mankind together in a

mutual intercourse of good works; they distribute the gifts of nature, find work for the poor, add wealth to the rich, and magnificence to the great."

WASTE IN COMPETITION.

Mr. Erastus Wiman, in speaking at the annual dinner of the New York Wholesale Grocers' Association last week on the waste in competition, said:

"The change in popular sentiment regarding this question of competition and combination has been very remarkable. Perhaps nowhere is it beginning to be better understood than among the working people. The Knights of Labor, in their journal, for instance, are constantly preaching that the railway and coal companies, and labor employers that compete most severely, pay the least wages; for, at the last analysis, the cost of production is largely the cost of labor, and if by competition labor is reduced, the working man is the sufferer. So in the distribution of merchandise. In country places, if one store, on the corner, is sufficient for the distribution of the articles of necessity, the cost of the second store might just as well be avoided. True, if there was only one store higher profit might be exacted, but the profit would not likely amount to so much as the expenses of the second store. For instance, in a country town, where one baker is doing a sufficient business to sustain his family, and educate them, and is realizing a reasonable profit, he should be let alone. A second baker coming along to do an unnecessary work simply increases the cost of bread in the town. It increases to the extent of the living and education of the second baker's family; the cost of his horse and wagon, his employees, his rent, and his living expenses. The delivery of the bread in that little town by two wagons, two men, and all the wear and tear, blacksmithing, horse feed and other expenses costs more than the flour from which the bread is made. Thus the farmer on the Minnesota plains, the miller in Minneapolis, the transportation agency from the West to the East, the cooperage, and even the baking are in the combined amount less for each loaf of bread than the cost of delivery in the small town where one baker would suffice, and where two bakers are competing. It is sometimes difficult to see how money can be made, so numerous are the charges on the articles which we consume, and the greater the competition the greater the charge.

"These suggestions will doubtless be regarded as very absurd, but they are thoughts which naturally come to one looking out at the tendency in business circles. The field of opportunity in business seems greatly to be narrowing. For instance, hardly any one would like to establish his son in the oil business, in competition with the Standard Oil Company. The chances of success for the young man under these circumstances

would not be very good. Neither would a new starch factory have attractions for a beginner in view of the strong organization in this particular line. As to sugar, no one would be foolish enough to put a large amount of money into a refinery to buck against existing combinations in that line. Soon the salt trade may assume a shape so combined that competition in it will be difficult. In school books, in envelopes, in telegraphs, in harvesters, in sewer pipes, in almost every walk of life, combination seems to be the order of the day. Certainly a better service and a lower price should flow from these movements. Certainly the Standard Oil Company gives better oil, a much safer article, more fully distributed for a greater variety of uses, at much less money than if there were fifty competitors whose charges were added to the cost of production and distribution. For instance, the pipe lines which run from the point of production in the oil regions to the point of manufacture and the point of distribution, perform a wonderful work which competition could never have achieved. The investment of \$40,000,000 in piping underneath the ground, by which gravity, night and day, does its perfect work in the transportation of oil from the centre to the sea, could never have been accomplished except by such a strong combination and such a prosperous concern as the Standard Oil Company. So in the telegraph business. The Western Union Company to-day performs a service for the public in the transmission of messages affording instantaneous communication more perfect, more reliable and infinitely better than if there were fifty companies in the field, and each State had half a dozen telegraph systems of its own. There is hardly any department of life in which a combination, under judicious, honest and politic administration, would not be more beneficial than all the competition in the world.

"These thoughts will no doubt be regarded as pure heresy, and yet one cannot take a careful observation of the times, and measure results that have been achieved by competition on the one hand and combination on the other, but he must feel that the outcry against consolidation is unreasonable, and that the waste of competition which begets loss, failure and increased cost to consumers is an exploded advantage, a wasteful indulgence, and, in the long run, a disappointment to all concerned."

ALASKA SALMON.

Of the forty odd canneries in Alaska not over thirty, it is stated, will be worked this year. The fleet of vessels, usually numbering over fifty, will also be less in number. The canning industry last year gave employment to nearly 3,000 men, including seamen, clerks, fishers and canners, but a prominent local canner estimates that less than 1,000 will be worked this year. The San Francisco Chronicle says that "it is estimated by the knowing ones that the pack in Alaska during the coming season will be much less than the past year, and that the difference will cut quite a figure in local competition with foreign markets."—Winnipeg Commercial

MEN OF THE TIMES.

E. B. EDDY.

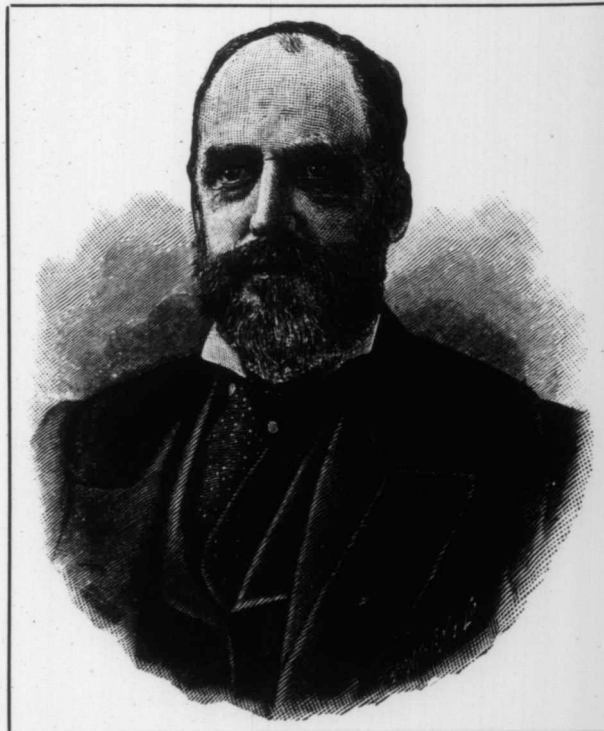
"Serve yourself, would you be well served, is an excellent adage."—MILES STANDISH.

Are there any of our readers to whom this name is unfamiliar? Is there anyone in Canada of the age of ten years and upwards who has not heard of E. B. Eddy of Hull, the great matchmaker, the owner of the mammoth woodenware factories, the king of the lumber trade of the Ottawa? As well might we ask, is there any one in this country a stranger to the use of matches?

Mr. E. B. Eddy was born in Bristol, Vt., in 1827, and comes of the historic Mayflower stock, being a direct descendant of that doughty warrior but luckless wooer, Miles Standish. His wife, to whom he was married in 1846, is a native of the same town, and is the granddaughter on her father's side, of John Arnold of Frankfort-on-the-Main, Germany. Mr. Eddy came to Canada and settled in Hull with his wife and family, in 1851. He began making matches there in a small way in 1854, and from that modest beginning have arisen the immense factories, mills, storehouses, offices, lumber yards, etc., etc., that cover scores and scores of acres, comprising nearly the whole water front and water power on the north side of the Chaudiere Falls, from a little below the C. P. R. bridge down the river to opposite Nepean Point. In 1856 he added the manufacture of pails, tubs, washboards, etc., to his then growing business. In 1858 he went into lumber, bought large tracts of timber lands, put up huge saw mills, planing mills, sash and door factory and box factory.

In '73, '74 and '75 when commercial disaster wrecked so many strong houses, he did not escape injury, the whole lumbering industry being utterly prostrated. As times improved again his business increased, so that when in the fall of '82 a terrible fire totally destroyed some \$250,000 worth of his mills, factories and plants, it still left him with two saw mills and not less than \$150,000 worth of factories, plant and supplies to go on with and hold his trade together till he could retrieve. As an illustration of his coolness, courage and promptness to meet an emergency, we give the following— one of a hundred similar characteristic anecdotes of him that could be told by many of his intimate friends. The night the mills were burned, Mr. Eddy was in Quebec, and was awakened to receive a telegram from his office at Hull, to say that all his mills and factories on the west side of Bridge street were on fire, others endangered, and asking what should be done,

and when he should return. Without a moment's delay he telegraphed back: "Put out the fire, clear up debris, prepare to build. I'll be home to-morrow." Thirty years' work swept away in one night would have disheartened most men, but with Mr. Eddy the disaster was hardly allowed to interrupt business. There was practically no stoppage of his business, certainly there was no damper on his pluck and energy. Rebuilding began before the burnt works were cold. All calls for goods were supplied, and in less than six months two enormous new stone saw mills, a large stone box factory, stone pail and tub factory, stone planing mill, sash, door and blind factory, magnificent stone offices and spacious stone warehouses, machine and blacksmith shops, etc., etc., stood in place of the former wooden buildings. Tramways



were laid, two locomotives were bought, and in May '83, the whole industry was in full blast again, sawing 70,000,000 feet of lumber per season, chopping 700,000 to 800,000 logs each winter, using 15,000,000 feet of lumber per year in the box factory, making over 10,000,000 feet of lumber yearly into doors, sash and flooring, turning out 100 dozen pails and tubs and 2,000 gross (8,000 wooden boxes or 288,000 small paper boxes) of matches per day—the whole giving employment to some 4,000 to 4,500 men, women and children, with a pay sheet that often amounted to \$60,000 per month, and which gave food and raiment to chiefly French Canadian families, from Gaspé to Lake Temiscamingue.

In '86 these vast businesses and varied industries were consolidated under a charter of the Dominion Parliament, and in '87, Mr.

Eddy became and remains the president and managing director of the E. B. Eddy Co. In '87 the indurated fibre ware factory was added. This was followed in '88 by the erection of the wood pulp mill. In March '89 the first stone was laid by Mr. Eddy for the erection of what is already one of the most important of all his works, viz., the vast plant for making sulphite fibre (a substitute for linen in paper making). In December of the same year this mill was completed, and has been since turning out fibre to its full capacity. When it is considered that the buildings, machinery, plant, etc., for this venture cost close to if not quite over \$250,000, our readers will see what decision, energy, nerve and brain work it took to do so much, to do it so well, and in so short a time. Are the questions asked, "How can Mr.

Eddy create and manage all these works? How does he find a market for all the goods his factories turn out day by day, year by year? How has he become so successful?" Those who know him personally don't ask these questions. To those who have not this pleasure—we may say this privilege—the answer is: Added to his natural and his cultivated gifts of energy, courage, confidence, shrewdness, wit and generalship, and his well-known promptness and uprightness in business, is an extraordinarily powerful influence of personal magnetism that inspires with confidence and imbues with his hopes and his ideas all with whom he comes in contact, whether buyer or seller, friend, associate or employee; all feel that whatever he takes hold of goes, goes straight, goes quick, no halt, no deviation, no waver. While his "blood more stirs to rouse the lion than to start the hare," and while he likes large transactions and gigantic schemes and ventures, still he has a keen

eye for and a clear conception of the necessity for carefulness of details. His faculty for making new and retaining old business friends is very marked, and having secured a customer he seldom afterwards loses him. He attracts and keeps clever and useful men about him. Numbers of his employees have been in his service ten, fifteen, twenty, twenty-five and thirty years. His factories, workshops, and premises at Hull are models of solidity, utility, neatness and comfort.

Ottawa was Bytown, Hull had about thirty small buildings when Mr. Eddy settled there. To no other one man is so much of the development of the Ottawa Valley and of the increase of business, of population, of wealth, and of industry in Hull due as to him. Long may he live and prosper. His place in business and manufacturing circles in Canada would be hard to fill.



HOW I HANDLE BUTTER.

According to promise I shall try and give you my experience in the matter of handling butter. At the merchants' convention, held in Hamilton two years ago, it was agreed upon that prices should be graded according to quality of butter. I, being a young merchant, thought it wise to wait and let some of the experienced men take the lead, but I waited in vain. I felt like giving my ideas on the subject, but as "Fools rush in (to print) where angels fear to tread," I held my peace and waited a year. Last spring I determined to adopt some system of grading prices which would be good to all parties. I discussed the question with neighbor merchants, but they all seemed to think it a dangerous experiment. Of course each, as an individual, was willing to try it, but "couldn't depend upon the other fellow over the street."

Just here, I might say, the great obstacles in the way of concerted action on the part of merchants appear to be, 1st. Lack of confidence in each other, caused chiefly by lack of free intercourse. 2nd. A craven fear of offending customers. Now, as this letter is already too long, I shall "adjourn de meetin'" till another opportunity, when I like a good methodist shall try and give you my experience with its results. Yours, G. E. TREB.

VETOING TRAVELLERS' CONTRACTS

THE EDITOR CANADIAN GROCER.

DEAR SIR,—“Onlooker” claims no connection with the Soap Co., or with the retail trade. I am sure he cannot claim connection with the Commercial Travellers' guild. His reasoning is so illogical that I am sure he has no connection with any legitimate mercantile business. If the salesman went beyond his authority, it only shows that they had poor judgment in selecting this salesman. Their redress was to carry out their salesman's agreement, discharge him and engage one that they were sure would carry out their instructions, and not abuse a customer for their employe's mistake. In New York state a commercial traveller is considered one of the firm, and except in the reservation as to

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The “Horseshoe” brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

“Cairns” Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The “Trident” brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

the solvency of a customer, the traveller's agreement is always carried out, unless it is a palpable fraud between the traveller and the customer. In the present case a 5 per cent. discount you would think was going to ruin the Company, and wipe out all small dealers. “Onlooker,” in comparing a customer of Mr. Hodgins with a salesman of said Soap Co., is very ridiculous. If he had compared him with one of Mr. Hodgins' clerks he could have drawn conclusions against himself. The whole controversy is one that as an advertiser's dodge was tried years ago, and signally failed. The name of the Company, in full, appears five times in “Onlooker's” article. All such tricks as pulling the wool over the eyes of grocers, great and small, will signally fail. The trade requires value for their money. They will buy where they can get the best terms and discounts. They will buy where firms and their employes will carry out their promises, and not waste time and ink to hoodwink the trade with the pretence that a single twenty-five boxes of any article will ruin the trade of any manufacturer, if an allowance of five per cent given through error should be granted. Do not send out travellers that you cannot depend upon to carry out your instructions. A house is judged by the word of its representative on the road. If he commits an error, it is your loss the first time; the second time it should be his loss, by a prompt discharge. What solvent firm would buy of a traveller who quotes prices that the buyer is not certain of receiving? According to “Onlooker” he does not believe the dealer who buys a large quantity should have better terms as discounts than a dealer who buys a small quantity. As a business argument this is absurd, and a firm that try to carry out such a scheme is as foolish as the politician who says that free trade with the U. S. and duties against the rest of the world will not lead to annexation. I would insist that the company “Onlooker” has no connection with, would allow this traveller who sold the goods at a discount of 5 per cent to state that this was the first error, or if they ever allowed him to exceed his instruction in other cases. I think when the whole affair is sifted down, it will be found to be the old advertising fad of the Jew clothiers of London, England, nearly 20 years ago—free advertising as to their honesty and quality of goods, until the papers refused to accept correspondence wherein the name of any firm or manufacturer was mentioned.

Yours sincerely, COM. TRAV.

SKILLED WEIGHT INSPECTORS.

The annual report of the Commissioner of Inland Revenue on the inspection of weights, measures and gas was issued on Saturday. Mr. Miall suggests the advisability of having some of the most intelligent and mechanically inclined assistant inspectors spend one or two of the winter months in the largest of the scale manufactories, for the purpose of picking up sufficient skill in scale making to enable them to make simple repairs and adjustments of weighing machines, weights, etc., when circumstances rendered it actually necessary. He does not, however, recommend making adjustments by inspection officers general, and would authorize it only in such cases as where, from remoteness of locality, and difficulty and cost of getting articles carried, regular adjustment would otherwise be impracticable. The report states that the Weights and Measures Act is being efficiently administered.

CANADIAN BUTTER IN JAMAICA.

The award for the best butter shown at the Kingston Exhibition, Jamaica, was won by Mr. Isaac Wenger, Ayton, Ont. Our butter industry has no more zealous friend in the country, no more enlightened advocate of the best means of improving it. Mr. Wenger has given concrete form to his ideas upon this subject, in the excellence of the products of his manufacture, and we are not astonished at his butter coming out first at the Exhibition. We congratulate him. The School of Agriculture, Assomption, Que., took the second award; Bell, Simpson & Co., Montreal, took the third; A. A. Ayer & Co., and Kirkpatrick & Cookson, both of Montreal, had also fine exhibits.

ENCOURAGE YOUR EMPLOYEES.

When the retail grocery merchant finds that he has a jewel in a clerk who is affable, courteous, popular and industrious, he should not withhold from that valuable adjunct to his business the meed of praise that he merits. He need not be effusive, but in a quiet, kindly way should give the young man to understand that his efforts in the right direction were duly appreciated, and the result will be gratifying, for in ninety-nine cases out of a hundred the young man will be stimulated to still greater efforts on behalf of his appreciative employer. To treat such an employee with marked coldness and severity, and to point out all of his errors and shortcomings, ignoring his good qualities for fear he will expect an increase in salary, is not exercising that keen judgment that all good business men should possess. Such an employee, as a rule, will treat his employer with strict fairness and the right sort of encouragement will rarely lead him into the error of believing that his services are indispensable. When a clerk reaches that conclusion he is no longer of value and might as well be dismissed at once. Young men as a rule start out with the idea of excelling those who have gone before, and the eagerness of youth to please his employer is proverbial. An approval of the proper kind lends fuel to the fire of his ambition, and the employer reaps his reward in the loyalty that grows with the employe who feels that his efforts are appreciated. Constant censure will unfit the earnest worker for his daily duties, while an occasional piece of advice firmly given will have better effect than a tirade of abuse. Encourage your clerks in every possible way, at the same time keeping before them the knowledge of the fact that they are expected to faithfully perform the duties for which they are paid, and that you are proprietor.—Exchange.

The Egg Dealers' Association, which was organized some years ago to buy eggs at a uniform price and thus keep the market steady during the pickling season, is it is understood disbanded. At any rate no meeting has been held this season.

" HILLWATTEE TEA "

The number one blue label is about as fine a blend as money can buy. The number two red label is by long odds the best value in our market at the price. We keep in stock full lines of China, Japan, Assam, Ceylon and Formosa Teas. **Send for samples.**

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ont.

Letter orders a specialty. Personal care given to same.

MUNN'S Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co., PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

EASTER TRADE. ---JUST RECEIVED.

Atmore's Celebrated extra Family Mince Meat.

French Vegetables--large assortment, Fancy.

Look up your stock of these goods. Order now.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.





A STARTLING SIGHT.

(Associated Press.)

SEARCHVILLE, ONT., Sept.—The good people of this quaint old town were very much startled the night of the fifth of March when the moon rose to find across its silvery face in letters dark and distinct the name of E. T. Co.

At once they knew that this is the firm that supplies the best goods that are made in Canada. It was impossible for the assembled populace to restrain their enthusiasm and cheer after cheer was given for the company whose reputation was as high as the moon for fine goods. Try one lot and be convinced.

Empire Tobacco Co.,

Montreal.

ASSOCIATION DOINGS.

HAMILTON RETAIL GROCERS' ASSOCIATION.

At the last meeting of the Hamilton Retail Grocers' Association, held in the Board of Trade rooms, the blacklist prepared for their use was submitted and adopted.

C. H. Peebles, the president, was in the chair, and there was a fair attendance of members. An amendment to the by-laws was adopted, changing the night of meeting from the second Tuesday in the month to the first Tuesday.

Communications were read from Stuart, Harvey & Co., Gillard & Co., Balfour & Co., James Turner & Co., and Macpherson, Glassco & Co., sympathizing with the resolutions adopted at the last meeting in reference to refiners putting up sugars and syrups in bags and small packages, and marking the retail price on the same. The secretary was instructed to forward a copy of the resolutions to the Retail Grocers' Associations of Toronto, Montreal, London, Brantford and Kingston, asking their co-operation.

A LECTURE TO COMMERCIAL STUDENTS.

At the British American Business College on Friday afternoon Mr. Hugh Blain, of Eby, Blain & Co., delivered a very practical address to the students on the importance of the various duties of a junior clerk in a business office. Many useful hints in reference to invoicing, indexing and letter-copying were given. The necessity of doing everything to advance the interests of the employers was emphasized, and they were assured that their efforts would be duly appreciated and their salaries increased whenever their services deserved it. Nothing pleased an employer more than to give his clerks all they were really worth if his business could afford it. The stepping stones to success were thoroughness, promptness and punctuality. A young man who wasted half an hour a day cost his employer fully five per cent. of his salary more for extra help. He referred at some length to the great value of a commercial course of training, and said that his own success was due in a large measure to the knowledge of financial and business affairs generally which he obtained as a student some 25 years ago.

JAPAN TEAS.

H. P. Eckardt & Co., have just received an invoice of Japan teas, ex. S. S. Yorkshire, via Suez Canal, consisting of sundried, nibs and siftings. These teas are of exceptional drawing quality, the nibs being particularly good. As the latter came at a very reasonable price, they are well suited to take the place of low grade sundried Japans, stocks of which are now almost exhausted. The trade will do well to look after some of these teas, which are this week put upon the market through the medium of our advertising columns.

WISHING YOU UNBOUNDED SUCCESS.

Allen Bros., Mt. Forest, formerly in the grocery, but now dealing exclusively in the boot and shoe trade, write: We consider the GROCER a valuable paper to those in the trade, and would gladly renew had we continued that part of our business. Wishing you unbounded success, we remain,

Yours respectfully,

ALLEN BROS.

INTERESTING AND USEFUL MATTER FOUND IN THE GROCER.

Jos. Monkhouse, general merchant, Altona, writes as follows: "Please find enclosed two dollars, renewal subscription to CANADIAN GROCER. I highly appreciate your publication, and always find in its columns something interesting and useful."

THE BRITISH COLUMBIA SALMON PACK.

The following tables, prepared by Messrs. Findlay, Durham & Brodie, give the exact figures and full particulars of the salmon pack of this province for the year 1890:

	Cases.	
Fraser River.....	241,889	
Alert Bay.....	7,280	
River's Inlet.....	32,961	
Skeena River.....	90,995	
Naas River.....	23,906	
Gardiner's Inlet.....	3,719	
Lowe Inlet.....	6,087	
Bute Inlet.....	2,627	
Total for Province.....	409,464	
	1890.	1889
Shipped to:		
United Kingdom.....	265,082	338,447
Australia.....	29,162	24,031
Canada.....	78,566	42,261
United States.....	50	
Valparaiso.....		400
On hand at date.....	36,604	9,155
Cases.....	409,464	414,294
		Cases.
Total Pack British Columbia, 1879..	57,394	
" " 1880..	61,156	
" " 1881..	173,800	
" " 1882..	249,400	
" " 1883..	177,412	
" " 1884..	138,947	
" " 1885..	107,088	
" " 1886..	163,004	
" " 1887..	202,011	
" " 1888..	181,240	
" " 1889..	414,294	
" " 1890..	409,464	

Grocers make money by selling

**EMPIRE
BAKING
POWDER**

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

**New Eastern Townships
MAPLE SYRUP AND SUGAR.**

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., are contracting for the product of over 100,000 trees. Our **MAPLE LEAF BRAND** has earned a reputation all over the Dominion. Ten years ago, when we began shipping to Ontario, bright maple syrup made from sap caught in covered tin buckets and with the aid of Heaters and Evaporators was a new commodity in the Queen City. Now all the leading grocers in Toronto keep Wilkins & Co's Pure Eastern Townships maple syrup. For prices and other information address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crocery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

**MUNN'S PURE
BONELESS
CODFISH**

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crocery baskets.
Fruit package of all descriptions.

THE CHISHOLM PLANT BOX.

OAKVILLE, ONT.



**HUCKINS
SOUPS**

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.
J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatwny.

**RICH AND
PERFECTLY SEASONED.**



**Ram Lal's
PURE
INDIAN TEA**

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

Buyers selling our celebrated Ram Lal's Teas are guaranteed these teas are grown, blended by an expert, and packed on the Garden of India. Coming direct to us here, being in heavy leads, these teas retain the lovely flavor and strength Indian Teas are noted the world over for, and Ram Lal's in particular.

**JAMES TURNER & CO.,
HAMILTON.**

**TURNER, ROSE & CO.,
MONTREAL.**

WHOLESALE AGENTS.



Perkins, Ince & Co., received this week a shipment of prime Sicily filberts.

Choice new maple syrup, at ninety cents per gallon in five gallon tins, address Urlin Bros., Dutton, Ont.

Messrs. C. A. Liffiton, spice manufacturers, Montreal, have made an offer to their creditors of 25 cents in the dollar.

The E. B. Eddy Co., Hull, Que., are on the lookout for a first-class traveller, to take the place of one who is retiring from their service to go into business on his own account. Their advertisement for applications from travellers appears on another page.

John McCloy's ship chandlery, hardware, and grocery store at Lock 25, Welland canal was completely destroyed by fire the other morning. Mr. McCloy's loss on building is \$4,000, insured for \$2,000; stock \$7,000, insured for \$5,000 in the Aetna and Citizens insurance companies.

The Canadian cheesemen who were successful competitors at the Kingston Exhibition, Jamaica, were: Duckett, Hodge & Co., Montreal; L. C. Archibald, Antigonish, N. S.; Hodgson Bros., Montreal; F. W. Fearman, Hamilton. The awards were in the order of the above mentioned.

The brigantine Electric Light, from Natal for Halifax with a cargo of sugar for the Canada refinery, Montreal, which put into Bermuda some time ago in distress and which sailed from there last week after repair, was put back again leaking badly and will have to discharge her cargo for repairs.

Dudley Hall & Co., the second largest tea importing house in the United States, have failed. The firm, which consists of Dudley C. Hall and Dudley Hall, did a business of over \$1,000,000 a year, and had a large stock of tea stored in New York. The failure was caused by the indorsement of paper by the senior member of the firm for personal friends, which the firm had assumed. The liabilities are about \$400,000, and the assets are quite valuable.

The wife of Mr. John Tracey a prominent general merchant in Hastings, Ont. died suddenly on the 12th. inst. She had been in delicate health for some time past. On retiring at night a rapping on the floor of her bedroom alarmed the family, who at once went to learn the cause, and were shocked to find Mrs. Tracey in a semiconscious condition on the sofa. Medical aid was summoned, but in a few minutes life was extinct.

The card in which Eby Blain & Co's salesmen herald an intended call upon a member of the trade, is a model of taste and con-

venience. One half of the printed surface presents a cut of the firm's warehouse and the notice of the traveller's intended visit; on the other half is an alphabetically arranged list of the goods kept in stock. On the back, if the grocer pleases, he can make the notes that consultation of this list will suggest, and have it ready against the day the traveller calls.

A. L. Dent, a Woodstock grocer, is in trouble with his Toronto creditors. Dent ran a liquor store and grocery in Woodstock, and a short time ago found himself in difficulties. He called a meeting of his creditors, but they made an arrangement with him whereby he was to continue business. A few days ago Messrs. Eby, Blain & Co., Front St., Toronto, discovered that he was placing a chattel mortgage on his property contrary to the agreement arrived at with his creditors, and a warrant was issued for Mr. Dent's arrest. Dent is now awaiting a hearing before the Woodstock magistrate.

Mr. Gilbert McKechnie, Durham, has been nominated by the Reform party of South Grey to fill the vacancy in the local legislature caused by the death of Mr. J. H. Hunter. He will be remembered as one of the most prominent workers at the Ontario Business Men's Convention. Besides a general store he has saw mills, flour, and oatmeal mill and other properties. It was mainly through his exertions that South Grey secured the extension of the Grand Trunk railway to Durham. He was nominated by Mr. Wenger, Ayton, well-known to THE GROCER. Mr. McKechnie, if elected, will make a valuable member.

The Americans have bought a large quantity of low grade butter at 3 to 5c. per pound on this market during the past couple of weeks. It has been shipped to the other side, and being entered as grease was permitted to go through the Customs free of duty. It will be made over by a process, which they have been able to work successfully into fine butter. Many attempts have been made in Canada to make over this butter here. They have been successful to a small extent only. They have been able to make very sweet butter but it would only keep for a few days. By the American process they make a butter that will keep for several weeks.

Mr. Maurice of Maurice Bros. & Co., St. John. N. B. obtained a warrant in Montreal the other day for the arrest of two men who absconded from Restigouche with about \$6,000 in cash that did not belong to them, and who are supposed to be in Montreal. The accuser's story is as follows: A year ago the men opened a big dry goods and grocery store in Isle River, and to fill up the store they came to Montreal and St. John and got goods, paying part cash. They met their notes at first promptly, but about six months ago they got about \$4,000 worth of goods in Montreal and \$2,000 worth in St. John and other places. As soon as they received the goods they began to sell for anything they could get, and after disposing of all they could, shipped the balance to their wives in Montreal. About February 1 the two men left Isle River,

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDERSTANDS the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St.

BUSINESS CHANCES.

HONEY—GOULD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

IT HAS NO EQUAL.



THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.
TELEPHONE 1920

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s
Breakfast
Cocoa



from which the excess of
oil has been removed,
*Is Absolutely Pure
and it is Soluble.*

No Chemicals

are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**



**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsome put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
and } BRANTFORD, ONT.
Sole Agents for Canada.

SOMETHING NEW.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Automatic Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont

N. K. FAIRBANK & CO.,

COMPOUND  REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

IMPORTANT TO THE TRADE

Non-Explosive Fire Lighter.

A new patented article which is beyond question the most economical and effective fire-lighter ever placed on the market. It is patented in Canada and United States. Although on the market only ten days over eighty retailers in the City of Hamilton are handling it successfully

THE NON-EXPLOSIVE FIRE LIGHTER is put up in pressed cakes of eight squares each and is retailed at 3 cents per cake or 2 cakes for 5 cents. ONE SQUARE is sufficient to light a heavy wood fire, thus enabling the consumer to light 16 fires at a cost of 5 cents.

Packed, 1 gross of cakes in a case—Price, \$2.40 per case. 50% profit and a fast seller.

W. H. GILLARD & CO.,
WHOLESALE GROGERS, HAMILTON, ONT.,

Sole Agents for Canada.

Orders promptly filled. Sub-Agents wanted in all Eastern Cities.



TORONTO MARKETS.

TORONTO, March 19, 1891.

GROCERIES.

There are clearly some conditions yet wanting for the betterment of trade. Notwithstanding that the demand is no longer pent up by election excitement, and that the season for the revival of trade is upon us, still trade lags behind the reasonable expectations of the wholesalers, who felt that a dull January and a dull February must be followed by a brisk March. Variable weather is a factor that is involved in the cause of the present lack of healthy tone. Roads are bad and traffic is impeded thereby. But the chief drawback is the want of money. Sugar is firm but in a state of uncertainty. The trade in tea continues active and prices are high. Canned goods are in better request.

CANNED GOODS.

The trade in corn, peas, tomatoes and salmon is picking up. There is no business in large lots, but there are increasing inquiries, while the smallness of the orders is offset by the greater number of them. They are now sufficiently numerous to make trade very good. Canned vegetables begin to go out as the supply of natural stock begins to become exhausted. The vegetables not preserved by artificial means, such as cabbage, carrots, etc., are not only running low but the soft weather is unfavorable to the keeping of such stock in good firm condition. This throws consumption upon canned stock. The coming on of warm weather will further increase the demand. Pumpkins share with other vegetables the improvement in the demand. The short supply of apples turns consumers toward pumpkins, and these are now put up by packers very acceptably. Gallon apples are up to \$3 and \$3.25, and are scarce in packers' hands. Mackerel is below the quotations that have stood for some time; it is down to \$1.15 and \$1.25. Legannic sardine sells at 9c. Because of the severe weather in Europe, French peas are likely to be a very short crop, and prices tend higher. According to late advices from Dadelszen, in Bordeaux the prospects of a large crop have been destroyed.

COFFEES.

The prices of coffee stand at last week's quotations, unaffected by shiftings in outside markets. Trade is quiet, and fine coffees are scarce. The bulk of the stock is in medium grade coffee. The Brazilian coffee afloat and ashore is about 27,000 bags shorter than it was at this time last year.

DRIED FRUIT.

There is very little doing in dried fruit of any description. English advices on Tuesday report an advance in currants, which are also higher in New York, and firm at standing quotations here. All that were offered in New York were taken off readily. Valencia raisins are selling here as low as 6½c. for prime stock, and are cheaper than they are in London. Persian dates are lower, quot.

ing now at 5¼ to 6c. Figs in 10 lb boxes are selling at 12½ to 13c., and in 20 lb. boxes at 15 to 16c. In all lines stocks are firmly held. Prunes are firm at the prices quoted, namely 7½ to 8c., several cents more than they were at this time last year.

NUTS.

The trade in nuts is unimportant. No demand capable of influencing local prices has been at work since the holiday trade. The want of a demand has led to prices declining in the case of peanuts, roasted being now held at 12 to 13c., and green at 9 to 10c.

The N. Y. Bulletin says:—New Brazil nuts were freely offered in the jobbing district at 5c. per pound on spot, and bids of a fraction less were solicited for lots to arrive. To all accounts the shipments to this point have thus far been heavy, and are likely to continue so for some time to come.

RICE AND SPICES.

There is no Patna rice in stock, and Japan is nearly out. Prices are consequently high. In all grades there is firmness. The demand is very good. Spices are steady and show no change in values. Cloves are higher outside, but the advance does not affect quotations to retailers.

SUGAR.

There has been no change in the sugar market since our last report. Yellow, quoted a week ago at 5½c. as lowest price, is selling at 5¾c. by some wholesalers, though refiners hold firmly at 5¼c. Granulated is still 7 to 7¾c., and is firm. Business, however, is limited, large orders being the exception, as changes are supposed to be impending that will not make the possession of stock bought now a desirable matter. Raw seems to be very firm. The sugar trade is just now unsatisfactory, as the demand, after its long reserve, is still disappointingly small. The market will probably not mend until the changes which keep it in a state of suspense are made. Those changes are the removal of the duty upon raw by the U. S. Government after the 1st of April and the alterations in tariff which this will lead the Canadian Government to make. All this will be over before the season's maximum trade begins.

SYRUPS AND MOLASSES.

All sugar syrups are ¼c. lower. Corn syrups, on the other hand, are higher in manufacturers' quotations, but are unchanged here. There is a moderate trade, which the stiff prices of butter help. Molasses is in fairly good request at prices of a week ago.

TEAS.

The trade continues to be better in teas than in most other grocery lines. There is reason for this in both the fact that it is seasonable for trade to improve, and the fact that the longer buying is postponed the more costly the stock becomes, while speculative buying is not discouraged by the some shortness of terms as in the case of sugar. Further, the feeling that the reduction which is expected in the duty on sugar, will be balanced by a duty levied on tea, tends to stimulate present buying. Stock is as scarce in popular lines as ever, and all prices are firm. There is a steadily increasing demand for Indian teas, both for the city and the country. From London we hear that the high rates do not appear to have checked consumption, the month's deliveries showing a marked expansion over previous years. Prices have been maintained at about last week's rates, attention being mostly concentrated upon the lower grades. Advices from Calcutta report the season as closed with an export of only 98,000,000 pounds, and as there was a considerable quantity lost in the



JAMES LUMBERS.

I quote:

**EXTRA GRANULATED SUGAR 6.95 per lb.,
REFINED 5 3-8.**

For one or more barrels, subject to change with the market, but always 17½c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, 5½c.; send for Sample. My Discounts are 1½ per cent. off Sugars.

I carry a full line

**Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries**

Gunpowder Tea.

I have a consignment of Gunpowder Tea in 30 pound caddies which I am offering at 21c. per lb. This is a special bargain and if you are open for anything in this line I will be pleased to send you samples.

RED HERRINGS OR DIGBY CHICKENS.

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS
Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STORE

Full lines of the best brands of British Columbia Salmon including "Lynx" and "Clover Leaf." Also the celebrated "Clover Leaf" Lobsters. If not already handling these goods send trial order.

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

JAPAN TEAS

EX S. S. YORKSHIRE, VIA. SUEX.

272 Hf. Chests Sun Dried.
68 " " No. 1 Nibs.
47 " " No. 2 do.
22 " " Siftings.

We have just received the above teas. They are extra value. Correspondence for Sample and Quotations Solicited.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

-OF-

China, Japan, Indian and Ceylon

TEAS.

9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

Canned Goods.

We will give special attention to enquiries for these goods DURING MARCH.

Send for Prices,

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

TEAS,
COFFEES,
SUGARS,
and General Groceries.

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.

HUGH BLAIN.

First Direct Importation

-OF-

BRIGHT NEW ORLEANS MOLASSES.

BARRELS ONLY.

Write for Samples and Quotations.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.



MARKETS—Continued.

Nepaul and Golconda, which was included in the above, there will be a deficiency from India of nearly 2,000,000, compared with last year.

McMeekin & Co's (London) circular, for the month of February, 1891, says:

The offers of Indian were 122,000 packages, against 113,000 packages in the same month of 1890. The upward movement so obvious in January continued in the earlier weeks of February, but towards the close of the month the demand was not so strong, and for all undesirable sorts prices were somewhat lower. There is no doubt that tea bought since the advance is difficult to dispose of, and consumers in the country are not at all likely to buy at the advance so long as they hold stock of lower cost teas. The quality of the earlier offerings was good, but later arrivals have included some inferior teas. This, and the fact that during the last few days of the month dense fogs interfered with tasting, helped to make an irregular market. The average of public sale prices was about 1s. ¼d. per pound, or rather over that for Ceylon. Telegrams from Calcutta report that the exports for season to the

United Kingdom close with a total of 98,000,000 pounds, or 11,000,000 pounds under the original estimate. Deducting from the total exported the tea lost in the "Nepaul" and the "Golconda," the supply will actually be about 1,500,000 pounds under that for the previous season. The imports were 10,099,000 lbs., and the deliveries 9,032,000 lbs., leaving in stock 40,131,000 lbs. The offerings of Ceylon were 54,000 packages, against 37,000 packages in the same month of 1890. In the first two weeks of the month there was a brisk demand, particularly for all whole leaf teas under 1s., and some advance in prices was recorded. Latterly, the market was irregular and occasionally easier. Prices may be quoted as on a par with those at the end of January. The average of public sale prices was about 1s. per pound. The imports were 4,727,000 lbs., and the deliveries were 2,884,000 lbs., leaving in stock 9,784,000 lbs.

The offerings of Java were 6,400 packages, against 4,800 packages in the same month of 1890. This larger quantity attracted a good deal of attention, and prices, particularly for all whole leaf grades, continued strong throughout the month. Rates are now about 2d. per pound over the lowest point, and the position of Indian and Ceylon teas is causing a larger home trade demand in them. The average of public sale prices was over 9d. per pound.

It is unfortunate that the advance in prices of Indian, Ceylon and Java teas is chiefly upon the grade for which there is a demand from the United States and Canada, and the increased cost cannot fail to check the export trade, which was rapidly developing.

PETROLEUM.

The trade for the past week has been very fair. Prices are unchanged.

The Petrolia Advertiser says:—As we predicted in our last issue, crude has maintained a firm tone ever since the result of the elections became known. On Friday last crude jumped two cents, from \$1.28 to \$1.30 a barrel. To-day it is \$1.32 with very few sales. Refined remains about the same as last quotations, 12 cents f. o. b. here, 60 days or two per cent off for cash.

DRUGS AND CHEMICALS.

The brighter weather has been better for trade, and there has been more business done. There have been some changes in price also. Brimstone is up ¼c., quoting now now 2½ to 3¼c. Carbolic acid is down 5c., and is now 45 to 50c. Glycerine is 19 to 21c., or 1c. below prices of a week ago.

BUTTER AND CHEESE.

What is still wanted is good tub butter, while the supply is chiefly large roll. Medium tub is also in strong request. The market is in fact in excellent condition to absorb good, or reasonably good, stock at prices that will repay the producer much more fairly than those going a year ago. But while the stock is low in good grades, it cannot be said to be very large in low grades. The receipts of the week have been lighter in store-packed off-flavor stock than they

have been for some time. Pound rolls are wanted, and are coming in about as usually at this season, the stock being from tub butter made over. There have been no operations during the week on export account. From present appearances there seems to be a good prospect for the trade in new butter. The market shows promise of being clearer of old stuff by the time the new comes in than it has been for some years. This week choice dairy tub is worth 19 to 22c., at which advanced prices it is firm; medium tub is unchanged at 15 to 16c., and is equally firm; pound rolls are up to 20 and 22c., and firm; large rolls are 15 to 18c., unchanged and firm; while low grades continue at 5 to 11c.

Cheese is higher, the highest price for Septembers being 11½c., the range being from 10½c. Cables report English prices 55s., while private advices represent them 56 to 58s. for Canadian.

COUNTRY PRODUCE.

APPLES—Quotations range from \$2.50 to \$6, but the latter figure is theoretic rather than practical, the trade not following prices above the \$5 limit. The present stock is very small, but there is some choice fruit offering.

BEANS—Go at \$1.35 for common, and \$1.65 for good hand picked in car lots.

DRIED APPLES—Are 7¼ to 8¼c., and are moving quite freely, the better demand revealing a considerable resource of supply in holders' hands.

EVAPORATED APPLES—Are in somewhat better demand, and quotations are 12½ to 14c., though the latter price is not easily got.

EGGS—Are very scarce just now. They are firm at 18c.

HAY—Comes in too freely for prices to go up. Good timothy is \$8.50, while cattle hay is \$6 and in little request.

HIDES—There is no change in green hides. No. 1 is 5 to 5½c., and most of the business done is at the former figure. A car load of cured went off on Monday at 6c.

HONEY—Has a quiet demand at 7 to 10½c. for clear, and 14 to 16c. for combs.

HOPS—Trade is pretty much in step with consumption, supplies for manufacture being bought this year pretty much as they are wanted, and not far ahead. New are 30 to 40c. Old, 18 to 25c.

OATS—Are up again. They sell at 52 to 53c., and the situation warrants the expectation of higher prices very soon.

ONIONS—Are unchanged. Whites are \$3.50 and reds \$3.

POTATOES—The supply is moderate, and the demand rather duller than it was. The prices are the same, however, car lots selling at 85 to 90c. and store lots at 95c. to \$1.

SEEDS—Trade grows brighter with brighter weather. The demand is now altogether domestic. Alsike is \$7.20 to \$9.60, red clover \$4.75 to \$5.10, and timothy \$3.60 to \$4.50.

SKINS—Are selling at \$1.10 to \$1.40. The supply is better than it was a week ago.

STRAW—Not much is wanted, and supplies are falling off. The price is \$6.50.

TALLOW—Rough is 2c., refined 5½ to 6c. **WOOL**—Is nominal at 20c.

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS

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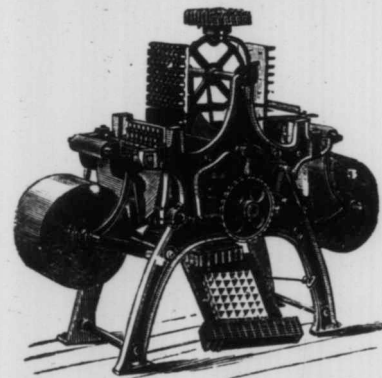
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MARKETS—Continued.

FISH.

Stocks of frozen fish are shrinking into small compass, and in some lines they are bare. Salmon is wanted and is scarce, supplies from both the Frazer and the Restigouche being small. Lake fish of all kinds is firm and may be dearer before the close of Lent. The demand at the prices quoted continues to be very strong. In dried, smoked and pickled fish trade is also good.

GREEN FRUIT.

The movement of stock has been fairly active since last week, though dealers are not yet satisfied with trade. The market is changed slightly in its quotations for oranges. Valencias run from \$4.50 to \$5.50, California navels remain at \$4.50, and Riverside seedlings are \$3.75 to \$4. Lemons, as last week, go at \$4 to \$4.50 for sound hard stock. Chilled stock is plentiful. Bananas are selling at \$3.50 to \$4.50 for firsts, and \$2.25 to \$3 for seconds. Pineapples are \$3.50 for ordinary and \$4.50 for fancy.

PROVISIONS.

A demand for products has been gaining strength lately, and though not yet a very strong market force, it is making more trade than the dealers had to attend to a week ago. Hogs are none too plentiful.

BACON—Long clear is unchanged and steady at 7½ to 8c., bellies at 10 to 11c. are likewise unchanged, backs do not bring more than 10c., and rolls are down to 8½c. and 9c.

DRESSED HOGS—Run from \$5 to \$5.75, and receipts are chiefly in broken lots, select weights being the upper figure.

HAMS—Are unchanged at 11 to 11½c.

LARD—Is 9c. to 9½c. for Canadian.

MESS PORK—Is \$14.50 for U. S. heavy, \$15 for Canadian, and \$16 for short cut.

SALT.

Trade in salt is looking up, but the movement of stock is still comparatively light. The sales of the week have been 2 cars barrels at \$2.40, and 3 cars sacks at 70c.

DRY GOODS.

Bad roads, unsteady weather, and scarcity of money, are topics common among dry goods men these days, who still find trade in a condition that might easily be better and yet not be uncommonly good. The sorting up trade is the chief business now, and that on account of the cautious buying during the winter for the spring trade, is now fairly good. Travellers do not report special activity in the development of a summer trade.

RAW FURS.

Raw furs are in reduced demand and easier, but quotations here still hold. They are:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

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MONTREAL

MONTREAL MARKETS.

MONTREAL, March 19, 1891.

GROCERIES.

There has been no change in the position of the market since our last report, and with the exception of some movement in two particular lines very little business of consequence has transpired. These two lines were tea and coffee, in which some disposition was shown to operate, consequently something was done in a wholesale way and at firm prices, as with the light stocks of the staples in hand at present no holder was disposed toward concession. Another firm line is pepper, but no business to speak of was transacted in it. Green fruit has been fairly active in a seasonable kind of way, but dried stock has retained its dull features, and there is little to note in regard to it except that Valencia raisins have an easier tendency, and that holders would very likely submit to some concession if business could be induced now. The receipt of a large line of inferior fruit in New York, which is being forced for sale both there and on this market, is a disturbing factor in the situation. Really prime stock, however, if scant supply goes for anything, cannot be seriously affected in the immediate future. Molasses remain as before, and in produce, etc., there is nothing particular to note except that there has been

some buying of the article on spot by Americans, while the flour and grain markets have developed a more active and improved tone.

SUGAR, SYRUPS, ETC.

The sugar market retains its firm tone under the high prices that refiners are paying for raw stock, but the volume of business is small. Granulated is held firm and unchanged at 6½ and no yellows can be had under 5¼ the range being 5¼ to 6c. These figures of course are a basis only for strict wholesale transactions.

Syrups are in fair demand and while business is still quiet indications point to a change in the shape of more activity in the near future. Prices are steady and unchanged at 5¼ to 6c.

Molasses do not present any new or noteworthy features, the movement in them being of a quiet jobbing kind. Prices rule somewhat firmer at 34 to 34½c.

TEAS.

Teas have been more active lately, stocks worth from 15 to 17c. particularly, being in good demand and some round lots have changed hands recently. Otherwise there is nothing particular to mention except that the trade are speculating as to whether the duty will be taken off raw sugar and tacked on tea.

RICE.

This article maintains a firm position and prices remain as before with some movement to note principally in low grades and finer Japans. We quote Japans \$4.10 to \$4.25; Patna \$5.50; standard \$3.90 off grades, \$3.50 in car lots.

COFFEES.

There has been some considerable movement in coffees during the week, and the light stocks in first hands here have been further reduced. In fact there has been quite a movement in Rios and Jamaicas in a wholesale way since our last, and to-day we note the sale of some round lots of Rio at 20½ to 21c.

SPICES.

Are working considerably firmer under a small supply here, pepper being especially so, while there are reports from New York that a syndicate is being formed to control the supply of the article.

FRUIT.

In green fruit there has been quite an active business in a small way during the week, and with stocks kept at their present small level, prices are firm and likely to continue so. Oranges especially are noticeable in this respect, and with strong advices from the English markets Valencia stock has to be marked up 25c. a box, for there has been a steady business doing on a basis of \$4.50 to \$4.75 during the week, sufficient to clear up the lots that have been arriving from time to time. Lemons are in the same way; in fact the past week has been quite an active one for green fruit of all staple kinds, but more especially oranges and lemons. The latter are steady, at \$2.50 to \$4 per box, according to quality.

Dried fruits have presented no special feature, and business in them has continued dull consequently; there is but little to note. Stocks are small here both of raisins and currants, the supply in first hands being limited to that held by two firms, but buyers are not disposed to operate. The line on the whole remains easy, but the arrival of a large line of inferior stock of Valencia raisins at New York has somewhat weakened the market for them there. Still, prime quality are held pretty firm, and the same remarks apply here. We have but little business to note, but the feeling on raisins is somewhat

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Desiccated Rolled Wheat.....	Porridge, etc.....	3 lbs	1 dozen
Buckwheat Flour, S. R.....	Griddle Cakes, etc.....	4 lbs	1 dozen
Prepared Pea Flour.....	Soup, brose, etc.....	2 1/2 lbs	1 dozen
Baravena Milk Food.....	For infants.....	1 lb	1 dozen
Patent Prepared Barley.....	Invalids, children and any one.....	1 lb	1 dozen
Patent Prepared Groats.....	Children, light suppers, etc.....	1 lb	1 dozen
Barley Meal.....	For scones, porridge, etc.....	4 lbs	1 dozen
Rye Meal.....	For liver and kidney troubles.....	4 lbs	1 dozen
Farinose or Germ Meal.....	For porridge, etc.....	6 lbs	1 dozen
White Corn Grits.....	For porridge and corn cakes.....	4 lbs	1 dozen
Wheat Gritz.....	Porridge, etc.....	4 lbs	1 dozen
Gluten Flour.....	For diabetes and indigestion.....	4 lbs	1 dozen
Breakfast Hominy.....	For puddings, etc.....	4 lbs	1 dozen
Fruity.....	For puddings, soups.....	2 lbs	1 dozen
Pearl Barley (xxx).....	Soups, etc.....	2 lbs	1 dozen
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MONTREAL MARKETS.—Continued.

easier and holders are disposed to induce business. We hear of sales of a round lot of inferior at 5¼c., but nothing good could be moved under 6c., at which price probably a round lot could be moved, but we quote 6 to 6¼c. Currants have furnished no business except in a small quiet kind of a way on a basis of 5¼ to 6c.

FISH.

The expiration of Lent is having its effect on business in fish, and we have little business in fish, especially now that the demand on American account has entirely ceased. Consequently we have nothing to note, except an odd jobbing sale now and then at steady figures.

CANNED GOODS.

There is only a small trade doing in peas and corn, other vegetables being quiet. No change of prices is to be noted except in sardines, which are quoted somewhat easier at \$4.75 to \$5 per 100.

APPLES.

There is no change locally in this article, but returns from the lots ex. Sarnia indicate a continued unfavorable market at Liverpool. The lots in question only netted about \$4 in the West, against \$4.50 to \$5 for previous consignments.

HOPS.

Brewers are still actuated by the same indifferent feeling, and with buyers disposed to concession the market has an easy tone. Prices at present are more or less nominal in the absence of business.

PROVISIONS.

Provisions show no material change, while there is a fair movement of a jobbing kind in progress, prices being unchanged as follows:—Canadian short cut, per brl \$15.00 to \$15.50; mess pork, western, per brl \$14.50 to \$15.50; short cut, western, per brl \$15.50 to \$16.00; hams, city cured, per lb 10½ to 11½c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 7¼ to 7¾c.

EGGS.

Large receipts produced another set-back in the egg market since our last, and whereas 19 to 20c. was a price a week ago, 15 to 18c. is now the idea. A somewhat better feeling was noticeable within the past few days, however, but no improvement in prices has been made.

BUTTER.

This market has maintained its improved tone since our last, the steady movement in a jobbing way continuing while holders have not been disposed to urge matters to any great extent. This was proved by the operations of the American buyers here. They were on the market a week ago Saturday in person and as already noted made some purchases. They returned again last Saturday and closed for some further lots which they had under offer on the basis of 21c. for creamery seconds and 16½ to 17c. for dairy stock. It may be interesting to note in this connection however that whereas the first lots were promptly moved these recent purchases are being put into store here. Perhaps the fact that the American markets have developed a somewhat easier feeling recently, may have something to do with this. We quote: Finest creamery 23 to 24c.; fine stock 21 to 22c.; finest dairy 20 to 21c.; Morrisburg and Brockville 19 to 21c.; Western dairy 14 to 15c.; old butter 6 to 8c.

CHEESE.

This market has furnished nothing very interesting in a local sense since our last. In fact there is practically no market here now.

and the only news there is to note comes from the other side. The position there seems to be a strong one, and the public cable has kept going up sixpence at a time, until now it stands at 55s., which is sixpence higher than the highest point it touched last year. Nominally 11c. is the basis here, but there are no transactions on which to base a figure.

FLOUR AND GRAIN.

The grain market retains its improved tone with a good enquiry principally for oats and peas, which are moving fairly well in carload lots. The stocks in store, compared with those of a week ago, show a decrease of 29,830 bushels of wheat, 142 bushels of corn, 1,784 bushels of peas, 12,027 bushels of barley, 149 bushels rye, and an increase of 916 bushels of oats. Compared with same week last year there is an increase of 193,984 bushels of wheat, 65,934 bushels of oats, and a decrease of 10,984 bushels of corn, 249,245 bushels of peas, 53,583 bushels of barley, and 22,588 bushels of rye. We quote No. 2 hard Manitoba, at \$1.08 to \$1.10; No. 3 do., 97c. to 99c.; No. 2 Northern, \$1.04 to \$1.06; feed do., 62c.; peas 82c. per 66 pounds in store; Manitoba oats, 54c. to 56c. Upper Canada do., 56c. to 58c. per 34 pounds; corn, 80c. duty paid; feed barley, 52 to 54c.; good malting do., 60c. to 67c.; rye 68c. to 70c.

Flour presents the same firm feeling; in fact holders now are indisposed as regards business and are not urging matters at all, preferring to await the turn of events. Briefly the market has a strong upward tendency. The stock in store is 272 barrels less than it was a week ago, and 3,215 barrels less than a year ago. Quotations are as follows:—Patent spring \$5.55 to \$5.80 patent winter, \$5.35 to \$5.50; straight roller, \$4.90 to \$5.00; extra, \$4.35 to \$4.50; superfine, \$3.75 to \$4.15; fine, \$3.00 to \$3.50; city strong bakers, \$5.25 to \$5.50; strong bakers, \$5.25 to \$5.50.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., March 17, 1891.

GROCERIES.

There has been very little change in groceries during the week that is worthy of note. The volume of trade is not as great as was looked for, but the stormy weather lately has been partly the cause. The prospects are encouraging for an improvement very soon. Teas are moving at a moderate pace and prices are steady, the imports this week have been 635 half chests. Pepper has not changed since last quoted; quotations are, for blaek, 16 to 20c. per lb. About 40 bags are all the supplies one can note in the arrivals of to-day. Valencia raisins are in fair supply at from 6¼ to 6½c.; London layers are moving slowly at \$2.65 to \$2.75 per box. Currants are quoted in barrels at 6c. per lb. Other light groceries remain as last quoted.

DRIED APPLES—Are very scarce at this writing and there is considerable enquiry for good bright stock. Quotations are 9 to 9¼c. in barrels.

Evaporated in cases are jobbing at 14½c. per lb., and sales are moderate, owing to the high prices. Supplies are considered light.

PRODUCE.

APPLES—Are in demand at \$3.50 to \$4.50 per barrel for No. 1 hard white; No. 2 stock is from \$2.75 to \$3.25. Supplies are light and slow coming forward.

POTATOES—Ruling lower and arriving in larger lots than was expected at this season. Some good stock has been offered at \$1.20

BEANS—Trade is quiet in this line, \$1.70 to \$1.75 will buy good medium, while hand-picked bring \$1.80 to \$1.85; values are not likely to change.

BUTTER—Is moving in a very quiet way, and supplies are almost larger than the demand. Good fair stock has been selling in the country market as low as 15c., and 17c. is a good price for small lots.

CHEESE—Is quiet and dull. Jobbers are offering a good article at 9½ to 9¾c., while concessions would be in order for large lots.

FLOUR—There has been a firm advance in flour values in all grades and considerable activity among jobbers in stocking up. Sales have been moderate, but are likely to increase as soon as the market is settled. Manitoba patents are \$6.20 to \$6.30. High grade family is very irregular in quotations, \$5.50 to \$5.75 is asked according to sellers' desire to make sales. The market will now settle down to more regular prices.

OATMEAL has had a sharp advance, and is now selling at \$5.70 to \$5.75 for standard, which is gradually giving place to the roller that is now quoted at \$5.80 to \$5.85 per bbl. The demand is light in view of the high prices now prevailing;

CORNMEAL has also made a move upward in value with a firm outlook for some time. \$3.25 to \$3.30 is as low as it can now be sold at. Dealers are pretty well supplied for next month.

FISH—There is a steady trade in fish of all kinds and not much change in prices. The market has a firm tone and stocks held are very light, supplies are slow in coming in and higher prices are probable. Codfish medium \$4.50 to \$4.60 per quintal, large cod \$5 to \$5.10. Pollock \$2.35 to \$2.50. Pickled fish are steady as last quoted. Finnan Haddie scarce at 6 to 6½c. per lb. Exports for week, 1000 boxes smoked herring, 525 Dunn's dry fish and 25 barrels pickled.

PROVISIONS—Pork is firm and orders have been large in anticipation of an advance. American clear mess, \$15.25 to \$16; extra plate beef, \$12.75 to \$13. Smoked meat is in fair supply, and offering at 8 to 9c. for shoulders; 10 to 12c. for hams. Lard steady at 8½ to 10c.

MOLASSES—Shows no change and is moving at 32 to 33c. for Barbadoes.

SUGARS—Are firm with a moderate jobbing trade. Yellows, 5¼ to 5½c.; granulated, 6¼ to 6½c. per barrel, but buyers are holding off until the market is settled. The exports this week have been over 1,200 barrels.

EGGS—Are steadily declining in value. The local demand is good, but supplies keep increasing. Quotations are 14 to 16c., and are still too high for export.

Remember that every can of Horseshoe Brand of canned salmon is warranted; let dealers and consumers make a note of this.

6-10-12-14

Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

GEO. C. THOMPSON. CHAS R. KING.
THOMPSON & KING,
 Consignees, Brokers, General Commission
 and Mercantile Agents,
 51 Wharf Street, cor. Fort, Victoria, B.C.
 Storage. Correspondence Solicited.

T. W. CLARK & CO.,
 General Commission and Provision Mer-
 chants and Wholesale Dealers in
 Dairy Products.

Consignments solicited and business transacted
 for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,
 Produce and Commission Merchant,
 72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
 Lake Superior Whitefish and Salmon Trout.
 Lake Herring.
 New Cured Hams and Bacon.
 Pure Canadian Lard.
 Mess and Short Cut Pork.

Write for Prices.

LAURENCE GIBB

Provision Merchant,
 83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter,
 Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
 Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,
 Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
 Apples, Finnan Haddies, Dried Cod Fish, bought
 or sold on commission. Agents for all lines of
 Canned Corned Beef. Egg Carriers supplied.



All kinds of produce handled. Consign-
 ments solicited. Carriers supplied.

J. CLECHORN & SON,
 Wholesale Fruits, Fish and Oysters
 94 YONGE ST., TORONTO.

ORANGES.

Our First Car RIVERSIDE SEED-
 LINGS and WASHINGTON NAVELS
 now due; two cars FLORIDA ORANGES
 just arrived. Mostly saleable sizes. Lowest
 market price.

J. F. YOUNG & CO.,
 PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only
 plan which does justice to the Consignor. We
 handle everything which the Country Store-
 keeper has to send from home to sell. None of
 our own goods to sell in preference to yours when
 the market is good. Nothing between you and
 best price obtainable except a small commission.

Prompt Sales and Quick Returns.
 We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
 Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND
 GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
 Fruits, Figs, Dates, Nuts, etc., furnished on appli-
 cation.

29 Church St., Toronto

TELEPHONE 806.

Wm. DAVIES & Co.,
 TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
 and Breakfast Bacon.
 Bbl. Pork, Long Clear,
 and Pure Lard
AT REDUCED PRICES.

**Hams, Breakfast
 and Roll Bacon,**
 New curing, now ready.

For Choice full flavor goods send us a
 Sample order.

Jas. Park & Son,
 Toronto, Ontario.

H. W. NORTHRUP & Co.

Commission Merchants,

South Wharf, - Saint John, N. B.

Dealers in

Provisions, Groceries, Fish, Teas
 Dulse, Fruit, Spices, etc.

—AGENTS FOR—

Canned Finnan Haddies,
 and Bread-Makers Yeast Cakes.

LEONARD H. DOBBIN,
 Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
 Write for Prices.

Fraser Building St. Sacramento St.,
MONTREAL, P.Q.

JNO. A. MOIR,
 GENERAL AGENT.
 Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
 Apples, Evaporated Apples, Codfish.
 Quotations and samples sent on applica-
 tion. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
PORK PACKER,
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut
 Pork, Breakfast Bacon, Backs, Spiced
 Rolls, Pure Lard, Sugar Cured Hams,
 White Beans, Dried and Evaporated
 Apples, at close prices. Write for quota-
 tions.

Reesor & Rogers,
 Produce and Commission Merchants

Solicit consignments of Country Produce
 from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,
 Wholesale Produce
 Commission Merchant
 186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Pro-
 duce Consignments solicited. First-class reference

McLAREN'S



Is Honest Goods and just
 the Thing on Which to
 Make or Extend a Busi-
 ness.

The Best Grocers Make
 a Point of Keeping it al-
 ways in Stock.

GEO. W. BOOTH,

HENRY C. FORTIER.

CHAS. J. PETER.

The Toronto Biscuit and Confectionery Co.,

7 Front St. East, Toronto.

—MANUFACTURERS OF—

BISCUITS,

CONFECTIONERY,

JAMS and J**JELLIES.**

OUR SPECIALTIES ARE: Staple lines of Biscuits of very fine quality; "Superb" brand Chocolate and Cream Bon Bons; pure Jams and Jellies; The B.F.P. and pleasant remedy for Cough Drops, a sure, safe colds. Our newly equipped factory is now in thorough running order. Every department being supplied with the latest improved machinery and only skilled mechanics are employed, and the best, and purest materials used in the manufacture of our goods.



We solicit a share of your orders, and are confident that our goods, prices, and mode of doing business will meet with your approval.

Buy the T. B. & C. Co.'s Goods.

Send for Price List of their "Superb" Cream and Chocolate Bon Bons.

All the Nutritious Constituents of Prime Beef

are preserved in



An invaluable food for all who need strong nourishment in an easily-digested form.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

SAPOLIO Is a solid handsome cake of SCOURING SOAP which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.

Dominion Agents.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand do not take any other.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. LAZENBY & SON,
18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England quotations.

Canadian Agents: Arthur P. Tippet & Co.,
St. John and Montreal.

TO GROCERS.

SIMCOE GANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

Traveller Wanted.

WANTED a traveller that has a good connection with a grocery and provision trade east of Toronto. None but a first-class man wanted. Apply this office.

Traveller Wanted.

A thoroughly competent man, with good experience of and connection with The Wholesale Grocery and Jobbing Trades, to represent THE E. B. EDDY CO. Apply at the Head Offices, Hull.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

"THE GENUINE CHIMNEY"

A FULL LEAD
Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.



Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

OUR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

M. S. Eaton, grocer, Canning, N.S., is sold out.

The general stock of Minnie Zickrick, Ninga, Man., has been sold.

Jas. Smith, dealer in teas, crockery, etc., St. Stephen, N.B., has sold out.

A. J. Reid, general merchant, Middle Musquodobit, N.S., has sold out.

R. S. Peck, general merchant, Albert and Hopewell Cape, N.B., has sold out.

C. Laidley, general merchant, Bethany, Ont., has sold out to H. B. McCarthy.

William Henry, general merchant, Orono, Ont., has sold out to H. B. McCarthy.

G. I. McKie, general merchant, Simcoe, Ont., is advertised to sell out by auction.

The stock of McGinnis Bros., cheese box makers, Athelstane, Que., is advertised to be sold on the 21st inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Rowness & Anderson, general merchants, Kensington, P.E.I., are about dissolving.

J. A. Merrick & Anderson, general merchants, Virden, Man., have dissolved partnership.

FIRES.

Marlatt & Sherk, grocers and crockery dealers, Aylmer, Ont., are burned out. Insured.

REMOVALS AND DEATHS.

Alfred Gregory, grocer, Sparta, Ont., is succeeded by Ira Hilbourne.

Routh & Love, general merchants, Grenfel, Man., have been succeeded by Routh & Fryon.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

R. Alexander, grocer, Winnipeg, is asking an extension.

T. Gurd, general merchant, Bothwell, Ont., has assigned.

Max Goldberg, general merchant, Riviere Desert, Que., has assigned.

P. H. Good, grocer, Berlin, Ont., has assigned to Wm. Ross, Berlin.

W. B. Killett, general merchant, Bothwell, Ont., is offering to compromise.

Rowness & Anderson, general merchants, Kensington, P.E.I., are asking an extension.

John Byers, general merchant, Consecon, Ont., has assigned to J. A. Johnson, Consecon.

T. M. Bowerman, grocer and miller, Bracebridge, Ont., has assigned to J. W. Bettes, Bracebridge.

Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,
Toronto, Manufacturers.

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:

Burner connected with oil Cup by a screw.

Inch wick. Hinged Cap to Burner.

Seamless bottom to oil cup, which contains an imperial pint.

Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by
THE ALLIANCE MANUFACTURING CO'Y
OF TORONTO, (Limited.)

Office and Works 14 Bay Street.

LANTERN

ECLECTIC

TUBULAR

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of
Naval and Oilmen's Stores, Linseed Oil,
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

60W



Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.



The Cashier is the cheapest and best Register ever offered for Storekeepers' use. Price, \$45.00. It gives about the same results as the high-priced machines, detects dishonesty and carelessness, and is adapted to any business. Send for Circular or call and examine at 24 Front St. West, Toronto.

GEO. F. BOSTWICK.

WHOLESALE AND JOBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:		FINE CUT AMERICAN CHEWING:	
Gold Flake.	Uncle Tom.	Golden Thread.	Victoria. Globe.
Hand Made.	Wig Wag.	High Court.	Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 19, 1890.
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.
Dunn's No. 1, in tins 2 00
" 2, in tins 75
Cook's Gem, in 1 lb pkgs \$1 75
" 2 oz 40
" 5 lb tins 65
" bulk, per lb 12

Empire, 5 dozen 4 oz ca s \$0 75
" 4 " 8 " 1 15
" 2, in tins 2 00
" 1/2 " 5 lb cans 9 00
" bulk, per lb 15

COOK'S FRIEND.
(in Paper Packages.) Per doz
Size 1, in 2 and 4 doz boxes \$2 40
" 10, in 4 doz boxes 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 oz in case 3 04
12 oz tins, 3 oz in case 2 40
5 oz tins, 4 " 1 10
5 lb tins, 1/2 " 14 00
Ocean Wave, 1/2 lb, 4 doz cases 75
" 1 lb, 4 " 1 30
" No. 1, 2 " 1 90
" 1 lb, 2 " 2 20
" 5 lb, 1/2 " 9 60

BISCUITS.
Arrowroot Per lb \$0 11 1/2
Abernethy 9
Ginger Nuts 11 1/2
New York Fruit 10 1/2
People's Mixed 10 1/2
Pilot Family 6 1/2
Snowflake 11
Niagara 15
Soda 6
Soda, 1 lb packages 7 1/2
" 3 lb 20
Sultana 12 1/2
Oyster crackers 6
Milk biscuit 10
Butter crackers 9 1/2
Tea 11 1/2
Wine 9 1/2
Wine, sweet 9

BLACKING.
Day & Martin's, pints, per doz \$3 20
" 1/2 " " 2 10
" 1/4 " " 1 10
Spanish, No. 3 4 50
" 10 9 00
Jacquot's French No. 2 3 00
" 3 4 50
" 4 8 00
" 1-gross Cabinets, asst. EDWARDS, CATCHPOLE & CO'S
No. 1 per gross 9 00
No. 2 do 4 50
No. 3 do 3 60

BLACK LEAD.
Reckitt's Black Lead, per box 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.
TELLIER, ROTHWELL & CO'S
Royal Black Lead, per gross \$1 80
F. F. DALLEY & CO.

SILVER STAR STOVE PASTE.
Silver Star Stove Paste Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.
EDWARDS, CATCHPOLE & CO'S
Crown Polish, No. 1, per gross 9 00
" No. 2, " 4 80

BLUE.
Reckitt's Pure Blue, per gross. 2 10
TELLIER, ROTHWELL & CO'S
Parisian Square Blue, per lb. 13 to 14c

BROOMS.
Carpet 4 strings Per doz. 2 90
X Parlor, 2 " 2 65
Louise 3 " 2 65
1 Gem 4 " 3 25
2 " 3 " 2 65
3 " 2 " 2 20
4 " 2 " 1 95
O Hurl 4 " 2 65
" 3 " 2 35
" 2 " 3 " 2 05
" 3 " 3 " 1 70
OK " 2 " 1 35
Hvy Mill 4 " 3 70

CORN BROOMS.
CHAS. BOECKH & SONS, per doz
X Carpet, 4 strings, net \$3 20
3 " 4 " 2 90
Ginger 3 " " 2 65
XXX Hurl 4 " " 2 60
1X " 4 " " 2 40
2X Parlor 4 " " 2 25
3 " 3 " " 1 95
4 " 3 " " 1 70
5 " 3 " " 1 30
Girls " 2 " " 1 50
Railway 4 " " 3 00
Ship 4 " " 4 00
2 Cable 2 wire bands, net 3 00
3 " 3 " " 4 00
1 Hearth 2 strings, net 1 75
2 " 2 " " 1 50
3 " 1 " " 1 20
4 " 1 " " 1 30

CANNED GOODS.
Apples, 3's Per doz \$1 10 \$1 20
" gallons 3 00 3 25
Blackberries, 2 2 00 2 10
Blueberries, 2 1 25 1 40
Beans, 2 0 95 1 10
Corn, 2's 1 10 1 25
Cherries, red pitted, 2's 2 25 2 40
Peas, 2's 1 25 1 35
" sifted select 1 35
Pears, Bartlett, 2's 2 00 2 25
" Sugar, 2's 1 50
" 3's 2 00
Pineapple, Baltimore 2 40 2 50
" Bahama 2 50 3 00
Peaches, 2's 2 75 2 85
" 3's 3 75 3 85
" Pie, 3's 1 60 1 65
Plums, Gr Gages, 2's 2 00 2 10
" Lombard 2 00 2 10
" Blue 1 90 2 00
Pumpkin, 3's 1 00 1 10
" gallons 3 00 3 25
Raspberries, 2's 2 45 2 50
Strawberries, choice 2's 2 40 2 50
Succotash, 2's 1 65 1 85
Tomatoes, 3's 1 35 1 40
Finnan haddies 1 50
Lobster, Clover Leaf 2 75
" Crown 2 50
" Bishop's Rock 2 25
Mackerel 1 15 1 25
Salmon, 1's 1 40 1 55
" white 1 10 1 25
Sardines Albert, 1/2's tins 11, 11 1/2
" 1/2's " 15, 15
" Martiny, 1/2's " 10, 10 1/2
" 1/2's " 18, 19
" Other brands, 9 1/2, 11, 16, 19
" P & C, 1/2's tins 23, 25
" 1/2's " 33, 36
" Amer, 1/2's " 6 1/2, 8
" 1/2's " 9, 11

MARMALADE, JAMS AND JELLIES.
CAIRN'S.

(Blaklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.
" Home Made," glass 1 lb \$2.35
" White 1 lb 2.25
" 2 " 4.15
" Stone 7 " 13.20
Scotch White 1 " 2.10

Jams.
Gooseberry 115
Strawberry 150
Black Currant 115
Red Currant 115
Green Gage 115
Apricot 230
Raspberry 230
Damson 115
Plum 115
Red Currant and Raspberry 115

Jellies. Red Currant, 1 lb. white. \$2.75
Black Currant, 1 lb. white 2.75
DELHI CANNING CO.
Jams assorted, 1's 2 35
Jellies, 1's 2 35

CANNED MEATS.
CLARK'S.
Comp. Corn Beef 1 lb cans \$1 60
" 2 " 5 00
" 4 " 7 75
" 6 " 18 60
" 14 " 19 20
Minced Collops, 2 lb cans 2 60
Roast Beef 1 60
" 3 15
" 5 85
" 7 00
Par Ox Tongue, 2 1/2 " \$7 25 7 50
Ox Tongue 6 50
Lunch Tongue 3 00 3 16
" 5 25 5 75
English Brawn 2 50 2 60
Camb. Sausage 4 00
Soups, assorted 1 35
" 2 25
Soups & Bouilli 1 80
" 4 50
Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Deviiled Tongue or Ham, 1/2 lb cans 1 35
Deviiled Chicken or Turkey, 1/2 lb cans 2 25
Sandwich Ham or Tongue, 1/2 lb cans 1 50
Ham, Chicken and Tongue, 1/2 lb cans 1 50

MINCE MEAT.
BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto, 25 and 40 lb pails, per lb. 12 1/2c
J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net \$13 50

CHEWING GUM.
ADAMS & SONS.
To Retailers.
Tutti Frutti, 36 5c bars \$1 80
Bo-Kay (new) 150 pieces 1 00
Sappota 150 " 1 15
Magic Trick, 115 " 0 85
Black Jack, 115 " 0 85
Red Rose, 115 " 0 85
Sweet Fern, 230 " 0 85
Adams' N.Y. Gum, 200 " 0 50
Caramel Tolu, 72 " 0 40
New Fruit Asst., 115 " new 0 75
Puzzle Gum 115 " 0 75
Colah " 115 " 0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO. S.

Chocolate—	Per lb.	
French, 1/4's, 6 and 12 lbs.	0 30	
Caracas, 1/4's, 6 and 12 lbs.	0 35	
Premium, 1/4's, 6 and 12 lbs.	0 30	
Sante, 1/4's, 6 and 12 lbs.	0 26	
Diamond, 1/4's, 6 and 12 lbs.	0 24	
Sticks, gross boxes, each.	1 00	
Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl 12 & 18	22	
" Rock	30	
" Bulk, in bxs.	18	

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma.	per lb	\$0 30
Mott's Prepared Cocoa.		28
Mott's Homeopat'c Cocoa (1/4's)		32
Mott's Breakfast Cocoa.		45
Mott's Breakf. Cocoa (in tins)		30
Mott's No. 1 Chocolate.		28
Mott's Breakfast Chocolate.		40
Mott's Caracas Chocolate.		22
Mott's Diamond Chocolate.		20
Mott's French-Can. Chocolate		26
Mott's Navy or Cooking Choc.		30
Mott's Cocoa Nibbs.		5
Mott's Cocoa Shells.		22 & 24
Mott's Vanilla Chocolate stick		22c-30
Mott's Pure Confec. Chocolate		21c-30
Mott's Sweet Confec Choc.		21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	18, 20
Soluble (bulk) 15 & 30 lb bxs	30, 35
Soluble (tins) 6 lb and 12 lb	05, 05
Cocoa Nibs, any quantity	1 40
Cocoa Shells, any quantity.	
Cocoa Essence, per doz	

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross.	00
Pure Caracas (plain) 1/4, 1/2 lbs	00
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12 bxs in case.	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 50
Spanish Tablets, 100 in box, 12 bxs in case.	2 87
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.	28
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s.	25
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.	43
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.	37

GIBSON & GIBSON'S
Sydney per lb
Gibson's
Cocoa, 1/4's 0 30
Soluble Cocoa
bulk in boxes 0 18
Prepared do " " 0 22
and 1/2's Gibson's Chocolate, 1/4's. 0 80
Gibson's Rock do 1/4's and 1/2's 0 30
Dr. Clarke's do 1/4's 0 40
Confectioners' Pure Chocolate
10 lb. blocks 0 30
Vanilla choc. sticks, per gross 1 00
per doz 5
Gibson's Icina, 1/4's, 4 doz. in case. 1 35
Gibson's Icina, 1 lb 2 " 2 40

COFFEE.
GREEN

Mocha	32, 35
Old Government Java	30, 33
Rio	22, 23
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatemala	24, 25
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGLEY'S.

Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own	31
Laguaya	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

Flour, Family	\$4 90 5 10
" Manitoba Patent	5 90
" white wheat patent	5 70
" Strong bakers'	5 40
Oatmeal, standard, bbls	5 60
" granulated,	5 75
" rolled	5 75
Rolled Oats	5 75
Bran, per ton	16 00
Shorts	18 00
Cornmeal	4 00 4 40

FLUID BEEF.
JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.	
Currants, Provincial, bbls.	6 1/2, 6 3/4
" " " " 1/2 bbls	6 1/2, 6 3/4
" " cases	6 1/2
" Filiatras, bbls	6 1/2, 6 3/4
" " " " 1/2 bbls	6 1/2, 6 3/4
" " cases	6 1/2, 6 3/4
" Patras, bbls	6 3/4, 7
" " " " 1/2 bbls	7, 7 1/2
" " cases	7 1/2, 7 3/4
" Vostizzas, cases	7 1/2, 8 1/2
" " " " 1/2 cases	7 1/2, 8
" 5-crown Excelsior (cases)	9 1/2, 9 3/4
" " " " 1/2 case	9 1/2, 9 3/4

Dates, Persian, boxes	5 1/2, 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes	12 13
" 20-lb	15 16
" Seven-Crown	18
Prunes, Bosnia, hlds	7 1/2, 8
" " cases, new	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 3/4
Selected	7 1/2, 8
Layers	8 8 1/2
Raisins, Sultanas	17, 18
Elemes	7 1/2, 8
Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinet	3 25 3 50
" qrs. flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue " qrs	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	4 00
" Palermo	4 00 4 50
" Messina	4 00 4 50

Oranges, Floridas 4 00 4 50

" Jamaicas	5 00
" Valencias	5 50
" California navels	5 50
" River seedlings	3 75 4 00

DOMESTIC.

Apples, Dried, per lb	0 08 0 08 1/2
do Evaporated	0 12 1/2 0 14

GLASSWARE.
TAYLOR, SCOTT & CO.

Lamp Chimneys, O.	c. per doz	32
" " A.		35
" " B.		45

GRAIN.

Wheat, Fall, No. 2.	1 03 1 05
" Red Winter, No. 2	1 04 1 06
" Spring, No. 2	0 95
" Man. Hard, No. 1.	1 00
" " No. 2.	1 06 1 10
Oats, No. 2, per 34 lbs.	52 53
Barley, No. 2, per 48 lbs.	58
" No. 3, extra	52
" No. 3.	48 49
Rye.	75
Peas.	73 74
Corn	64 65

HAY & STRAW.

Hay, Pressed, " on track	6 00 8 50
Straw Pressed,	6 00 6 50

LARD.
"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.
ELLIS & KEIGLEY'S.

Durham, Fine, in 1/2 and 1 lb tins	25
" " per lb	22
" Fine, in 1 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine,	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" " in 1/2 lb tins	42
D. F. in 1/2 lb tins, per lb	44
" " " " " " " "	26
" " " " " " " "	28

NUTS.

Almonds, Ivica	14 15
" Tarragona	16 17
" Formigetta	34 36
Almonds, Shelled Valencias	45, 55
" " Jordan	45, 55
Brazil	12, 13
Cocoanuts	11
Filberts, Sicily	14 15
Filberts, Oblong	12, 13
Peanuts, roasted	9 10
" green	12, 13
Walnuts, Grenoble	18
" Bordeaux	12, 13
" Naples, cases	13 1/2
" Marbots	12 13
" Chilis	12 13

JAMS AND JELLIES

SUPERIOR IN QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

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DELHI, ONT.

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PICKLES & SAUCES.	
BRYANT, GIBSON & CO'S. TORONTO PICKLES.	
John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " " " " " " " " " "	16 g. 1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" 1/2 pt. bottles, per doz.	1 00
" (according to quantity) 90c	1 00
Devonshire Relish, kegs p. gal	1 75
" 1/2 pt. bottles,	1 25
" per doz.	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels, c. per peels	18
Lemon, 7 lb boxes.	16
Orange, " "	18
Citron, " "	30
CROCK & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S, per doz.	3 60
Worcester Sauce, 1/2 pts.	6 25
" pints	6 50
PRODUCE.	
DAIRY.	
Butter, creamery, rolls	\$0 00 \$0 00
" tub.	0 19 0 22
" dairy, tubs, choice	0 15 0 16
" medium	0 05 0 11
" low grades to com.	0 15 0 18
Butter, pound rolls	0 15 0 18
" large rolls	0 15 0 18
" store crocks	0 10 0 11 1/2
Cheese	0 10 0 11 1/2
COUNTRY.	
Eggs, fresh, per doz.	0 17 0 18
" limed	1 30 1 65
Beans	0 20 0 22
Onions, per bbl.	3 00 3 50
Potatoes, per bag on tr'k	0 85 0 90
Hops, 1889 crop	0 15 0 18
" 1890 "	0 35 0 38
Honey, extracted	0 08 0 10
" section	0 14 0 16
PROVISIONS.	
Bacon, long clear, p. lb.	0 07 1/2 0 08
Pork, mess, p. bbl.	14 50 16 00
Hams, smoked, per lb.	0 11 0 11 1/2
" pickled	0 11 0 11 1/2

Bellies	0 10 0 11
Rolls	0 08 1/2 0 09
Backs	0 10 0 10 1/2
Lard, Canadian, per lb.	0 09 0 09 1/2
Hogs	5 00 5 75
Tallow, refined, per lb.	0 05 1/2 0 06
" rough, " "	0 02
RICE, ETC.	
Rice, Aracan	3 1/2 40
" Patna	6 6 1/2
" Japan	5 5 1/2
" extra Burmah	3 1/2 4
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5
Tapioca	5 1/2 6 1/2
SPICES.	
GROUND.	
Pepper, black, pure	\$0 20 \$0 23
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African, " "	18 18
Cassia, fine to pure	18 25
Cloves, " "	25 40
Allspice, choice to pure	19 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37
STARCH.	
EDWARD BURGH STARCH MFG. CO.	
MONTREAL.	
BRITISH AMERICA STARCH CO.	
BRANTFORD.	
No. 1 Laundry, 4 lb cartoons	5 1/2 c. per lb.
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos.	6 1/2
Lily White, 1 lb chromos.	6 1/2
Satin, Starch 1 lb chromos.	7 1/2
Brantford Gloss, 1 lb chromos.	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb.	9
Cube, 1 lb.	7 1/2
KINGSFORDS OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8 1/2
36 to 45-lb boxes	8
Silver Gloss Starch—	
1, 2 and 4 lb packages.	9
40-lb " 1/2 lb package	9 1/2
40-lb " 1/2 lb package	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8 1/2
20 " "	8 1/2
SUGAR.	
Granulated, 15 bbls or over	7
" less than 15 bbls.	7 1/2
Paris Lump, bbls	7 1/2
" less than a bbl	7 1/2
Extra Ground, bbls	8
" less than a bbl.	8 1/2
Powdered, bbls	7
" less than a bbl.	7 1/2
White refined	6 1/2 6 1/2
Extra bright refined	6 1/2 6 1/2
Bright Yellow	5 1/2 6
Medium "	5 1/2 5 1/2
Brown "	5 1/2 5 1/2
Raw Jamaica, in bags	5 1/2
SYRUPS AND MOLASSES.	
SYRUPS.	
Redpath's "A"	3 1/2 3 1/2
Redpath's "B"	3 1/2 3 1/2
" "VB"	3 1/2 3 1/2
" Extra V.B.	4 1/2 4 1/2
" Ex. Sup.	4 1/2 4 1/2
" XXX Sup.	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2
MOLASSES.	
Trinidad, in puncheons	Per gal. 38, 40c
" bbls	40, 42
" 1/2 bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	38, 45
" barrels	42, 47
" 1/2 barrels	44, 49
TEAS.	
GREENS.	
Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20
PING SUREYS.	
Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22
JAPAN.	
Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12 1/2
CONGOUS.	
Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and now makes	18, 50
OLOONG.	
Half chests Formosa	34, 50
Caddies	36 55
ASSAMS.	
Chests and half-chests Pekoe	22,
SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60
TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Mvrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



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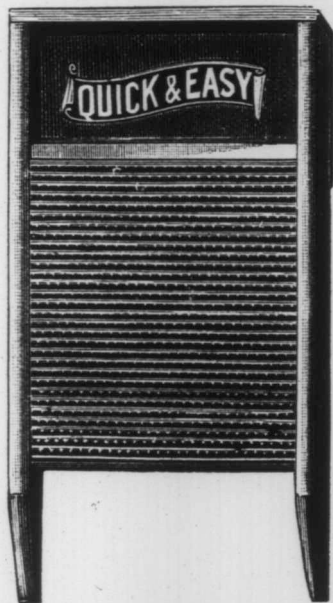


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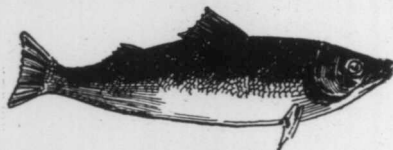
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