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CANADA LUMBERMAN

WEEKLY EDITION

The Lumberman Monthly Edition, 36 pages } \$1.00 PER YEAR { The Lumberman Weekly Edition, every Wednesday

THIS PAPER REACHES REGULARLY THE PRINCIPAL LUMBER MANUFACTURERS AND DEALERS THROUGHOUT CANADA, AND WHOLESALE BUYERS IN GREAT BRITAIN, THE UNITED STATES, AND OTHER FOREIGN MARKETS.

Vol. XI.

TORONTO, MONTREAL AND WINNIPEG, NOVEMBER 2, 1904

No. 40

CANADA LUMBERMAN

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Branch Offices:

IMPERIAL BUILDING MONTREAL

310 MCINTYRE BLOCK, WINNIPEG

21 GREAT ST. HELEN'S, LONDON, E. C.

The Weekly Lumberman - Published every Wednesday, contains reliable and up-to-date reports of market conditions and tendencies in the principal manufacturing districts and leading domestic and foreign wholesale markets. A weekly medium of information and communication between Canadian timber and lumber manufacturers and exporters and the purchasers of timber products at home and abroad. The Monthly Lumberman - A 32-page journal, discussing fully and impartially subjects pertinent to the lumber and wood-working industries. Contains interviews with prominent members of the trade, character sketches and portraits of leading lumbermen, etc. Its special articles on technical and mechanical subjects are especially valuable.

WANTED AND FOR SALE

Advertisements will be inserted in this department at the rate of 15 cents per line each insertion. When four or more consecutive insertions are ordered a discount of 25 per cent. will be allowed. This notice shows the width of the line and is set in Nonpareil type; 12 lines make one inch. Advertisements must be received not later than 4 o'clock p. m. on Tuesday to insure insertion in the current week's issue.

PRACTICAL SHINGLE MAKER WITH small capital, can get partnership. Timber supply inexhaustible; market first class. Address Box 70, Thebes, Ont.

FOR SALE.

RED PINE DIMENSION CUT TO REQUIRED sizes. Also two parcels of standing timber, nearly all White Pine, good quality. **PINE LUMBER CO.,** Pine Ont., near Cartier.

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3,000 acres of Hardwood Land in Antigonish County, N. S., close to railway sidings. The James River runs through the centre of 1,250 acres. Apply to

J. S. O'BRIEN, Antigonish, N. S.

FOR SALE

In Province of Ontario

Steam Saw - Mill

Capacity 12,000 daily. Shingle and Lath Machinery and Planer, also the right to cut timber on 4800 acres, part of which is under license and part deced land. The timber consists of pine (original), and growth pine, elm, basswood, oak, hemlock, ash, birch and maple. There is also hundreds of thousands cords of maple wood on this property. This is a going concern, having cut 1,200,000 ft. lumber this year. Everything required in way of horses, waggons and sleighs. Have men in bush now taking out logs for next season. There is also 2500 pieces at mill ready for next spring's run. There is no competition in making this sale and the owner can give satisfactory reasons for selling. This is a good proposition for any experienced man in the lumber business who has the necessary capital. Address Box No 174, CANADA LUMBERMAN, Toronto, Ont.

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WANTED - WHITE ASH, 1", 1 1/2", 1 3/4" AND 2" thick. THE LACHUTE SHUTTLE CO., Lachute, Que.

EXCELSIOR WOOD WANTED - PEELED basswood or clear spruce. RANKIN AND CO., Dundas street, Toronto. Telephone.

FOR SALE - FOR IMMEDIATE SHIPMENT, 200 Tamarac Piles, 30 ft long, 9 inches and over, tops evened. Box 208, Burk Falls, Ont.

WANTED - WHITE ASH STRIPS, 2 1/2", 3", 3 1/2", 3 3/4" long, for delivery through the following winter and spring. Box 73, Dunnville.

FOR SALE - THE MACHINERY OF A first-class Veneer Mill, complete including engine and boilers. Address ECHO BAY LUMBER CO., Echo Bay, Ont.

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WANTED - POSITION AS BUSINESS Assistant, by Young Man with thorough knowledge of lumbering and lumber manufacturing, experienced lumber inspector, log scaler and general office man. Address Box No 173, CANADA LUMBERMAN, Toronto, Ont.

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A SAW AND SHINGLE MILL, CAPACITY 25 M of lumber or 40 M or over of shingles, with 2,000 acres of timber lands. Particulars on application to the proprietors T. WHITE & SONS, Muskoka Falls, Ont.

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WANTED - GOOD LIVE REPRESENTA TION in Ontario for the sale of British Columbia lumber and shingles on commission basis. For particulars write THE MAN / LUMBER CO., Winnipeg, Man.

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FOR SALE - SASH AND DOOR FACTORY, including 2 1/2 acres excellent timber. In first-class running order - complete and up-to-date machinery. In centre of large and growing market. For further particulars apply to G. G. MOFFATT, Fernie, British Columbia.

CURRENT TRADE CONDITIONS.

ONTARIO.

So long as the weather continues favorable for outdoor work there will be activity in lumber circles. Building operations are being carried on with exceptional rapidity, and the stocks of retail dealers have become somewhat broken. Many of the latter deferred the buying of lumber too long and now find that the concessions which they were offered in the summer months have been cancelled. It may not be a rising market, but it is evident that stocks are more firmly held than at the beginning of October. Importations of American lumber into Western Ontario are increasing and are serving to check any advance which manufacturers might consider was warranted by other conditions. There is not much buying either of pine or hardwoods for speculation, as the disposition seems to be to watch the trade development after the Presidential election in the United States and act accordingly. It is predicted in some quarters that pine lath is destined for higher prices. There has been liberal buying of that commodity, as also of shingles, which are exhibiting a stronger tone.

QUEBEC AND NEW BRUNSWICK.

Those who anticipated an improvement in the demand for spruce lumber in the Fall have not been disappointed. The market is stronger than at any time for months, and it is not improbable that prices will be higher at the end of the year than now. The manufacturers are handling the situation in a masterly way,

very little stock is being thrown upon the market at a sacrifice and operations in the woods are being arranged for on a reduced scale. These factors are favorably influencing the market. Clapboards are one of the duller lines among the American exports. Shingles are unchanged at \$3.15 for Boston delivery, while lath are if anything a little firmer.

UNITED STATES.

Activity in lumber has subsided during the week, and the cause may be found in the approach of the election. More attention is being given to political matters than to business. The strength of the market, however, has not been impaired, but on the other hand white and yellow pine are even stronger than last week. Stocks of the latter are broken and the supply is scarcely equal to the demand. There is a larger stock, comparatively, of white pine lumber, but it is mostly in the hands of wholesalers. Dealers and consumers have been pursuing a hand-to-mouth policy and are therefore not well equipped for the winter trade. After the Presidential election there will doubtless be liberal buying for stocking up purposes. Barn grades are very scarce at Buffalo and Tonawanda, with not much hope of materially increasing the supply before the close of navigation. There is a fairly good movement of common pine. Cargo spruce is said to be a little easier, with 2x3, 2x4 and 2x6 offered somewhat liberally. Clapboards are very quiet.

It is now admitted that the input of hardwood logs during the coming winter is likely to be large, but it has as yet had no effect upon lumber prices. Basswood is selling more freely than earlier in the season and birch and soft elm are experiencing a lively demand. There is practically no change in prices.

GREAT BRITAIN.

The British lumber market is still irregular, and as the importing season is nearing an end, it is a foregone conclusion that dullness will continue until the close of the year. In London, Hull, and East Coast ports there has been a slight improvement, but in the west of England generally conditions are no better than one week ago. There have been heavy losses in the building trade at Bristol, which has accentuated the depression. Business during the past week has also been disturbed by the North Sea incident, and at time of writing the situation between England and Russia is regarded as somewhat critical. The disposition on all sides is to pursue a very conservative policy in respect to lumber buying. Some of the dealers, however, who have been running along on very tight stocks for some time, now find it

necessary to increase their supplies so as to be in a position to meet the wants of their customers during the winter months, and this has made a show of activity. Canadian pine and spruce deals are firm and the business is considered to be on a satisfactory basis. Some reports state that there has been a further advance in spruce, and that several sales have taken place on the basis of \$6 10c. per standard c.u.f.

STOCKS AND PRICES.

Loveland & Stone, of Cutler, Ont., will put in about 60 per cent. of their last winter's stock of logs. At Byng Inlet, Holland & Graves have camps in operation and are figuring on putting in at least 35,000,000 feet this winter.

P. G. Keyes, Secretary of the Department of the Interior, Ottawa, will receive tenders up to Wednesday, November 30th, for a permit to cut timber on Berth No. 1187, in the Province of Manitoba, containing an area of 5 1/4 square miles.

The Saginaw Lumber & Salt Company, of Sandwich, Ont., recently sold 2,000,000 feet of pine lumber at within 50 cents a thousand of what was offered last spring. This company will carry over 6,000,000 feet of logs and put in about 15,000,000 feet.

THE OTTAWA VALLEY.

(Correspondence of the CANADA LUMBERMAN.) OTTAWA, October 26, 1904. Activity is reported from all sides in the lumber business of the Ottawa Valley. The railway people report an increased movement of lumber to New York and other points in the Eastern States. The movement of lumber for export to England also shows an improvement, but it is not so marked as in the case of the American trade. The early approach of the close of navigation on the Hudson canals is one of the reasons for the fall rush of lumber. American dealers have considerable stock standing in the Ottawa district yards, and they are desirous of getting this out before the close of navigation advances the transportation rates.

It is the general impression that the American market is in better shape for business, but local dealers do not hope for much

beyond a general sorting up for the Fall.

Reference to the market page will show several changes in the quotations from the Ottawa district, good sidings, strips and shorts all being easier in price.

From the limits come reports of activity in the log and square timber manufacture. Labor is easier to obtain than last year, and the men are working with a better will, and it is believed will stick closer to their jobs than in previous seasons, when, strange to say, high wages made them discontented. It is generally thought that there will be a reduction of fully a third in the log cut and two thirds in the cut of square and waney timber. Wet weather has interfered to some extent with operations.

From all reports spruce is firmer than it has been for several seasons back.

BRITISH COLUMBIA LUMBER SHIPMENTS.

The cargo and shipments of lumber from British Columbia up to September 30 of this year were as follows:

Table with columns: From, To, Cargo in feet. Lists various shipping routes and volumes.

TO HOLDERS OF BIRCH LIMITS.

Can you cut birch into Squares, etc. We can also take birch cut on the sweep with a jigger or small band saw. Large quantities required. Write in first instance to "Finance," care CANADA LUMBERMAN.

NEW BRUNSWICK LETTER.

(Correspondence of the CANADA LUMBERMAN)

St. JOHN, N.B., October 31st, 1904.

The lumber trade has shown no marked change since last writing, and it is unlikely that there will be any during the remaining months of 1904 that will affect the local manufacturers so far as the cut for November and December is concerned. The 10th of December will probably see all save two or three of the mills in St. John and on the St. John River closed down for the season, to resume operations on or about the 1st of March.

Several important logging contracts have been made during the last fortnight. Compared with those of last year a reduction in the price of from 50 cents to \$1 per M is the rule. The quantity will not equal that of last year's operations by at least 25 per cent., and the difference will probably be as great as 35 per cent. The wages being paid to woodsmen is from \$2 to \$4 per man lower than was the case last winter. Owing to the reduction in demand, men are quite plentiful. Horse-flesh is scarce and dear, good horses ranging from \$190 to \$225 each in price.

This winter, like last, the contracts for American logs are very small compared with what was the rule for many years prior to 1903, several American manufacturers have contracted for Provincial logs only.

Shipments of short lumber have been lighter during the latter half of the month than was the case during the first half. Stocks of cedar shingles are fairly heavy

in the high grades; six to six and one-half millions would probably cover the amount. Orders are booked for immediate delivery that will dispose of at least one-third and very probably one-half of these. Within the last fortnight the shingle trade has shown a considerable stimulus in the New England States. This stimulus has not as yet resulted in any advance in price, which has been uniform and practically stationary during the last two months.

The manifestations of an improvement in the English market, as mentioned a fortnight ago, continue, and the general impression is that the first of the year will find prices and demand equal in every way to the conditions which existed before the slump which took place early in 1904.

The shipments of English deals have been rather light during the last month.

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Manufacturer and Dealer in: Hard and Soft Wood Lumber, Lath, Shingles, Cedar Posts and Ties.

SPECIAL: A large quantity of Cedar to cut at once and would solicit special bids. Also about 70 M feet of 1" Basswood for sale. Prices on application.

THE KING AND BARTLES LUMBER CO.

HEADQUARTERS: Citizens' Building, Cleveland, O. HARDWOOD Distributing Yard: McMinnville, Tenn.

We buy and sell Pine in Car and Cargo Lots.

Planing, Matching, Resawing, etc.

Manufacturer of Doors, Sash, Mouldings, Ceilings

HARDWOOD FLOORING

Lumber kiln Dried in Any Quantity.

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The Cook & Bros. Lumber Co.

Of Ontario, Limited MILLS at SPRAGUE, Algoma Dist., Ont., on "See" Branch C.P.R.

OFFICES: (Manning Arcade, Toronto; Corlies Building, Montreal; And at Mills at Sprague.)

MANUFACTURERS OF

White and Red Pine Lumber and Lath

Water Shipments

WOODS & SPICER, Limited

MANUFACTURERS OF

BRITISH COLUMBIA RED CEDAR SHINGLES

Capacity 100 Million a Year.

We have had over 15 Years Experience, and are not Asking our Competitors for any Pointers as to Quality.

AGENTS D. FERGUSON, LONDON, ONT., for Ontario.

RED DEER LUMBER CO., WINNIPEG, MAN., for Manitoba and Territories.

Wire Your Orders at OUR EXPENSE to Agents, or to us at VANCOUVER, B. C.

KNIGHT BROTHERS CO. Bark's Falls, Ont.

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Send for Catalogue & Samples by Mail

KNIGHT BROTHERS CO. Bark's Falls.

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HARDWOOD, HEMLOCK AND PINE LUMBER

We carry a full supply of native Hardwoods always on hand and solicit your inquiries. At the present time we have piled at outside points about 2,000,000 feet of Hardwoods, and about the same quantity of Hardwood, Hemlock and Pine piled here in Owen Sound, and we should be able to interest you if in the market.

WILL MAKE SPECIAL PRICES ON BROKEN LOTS AT OUTSIDE POINTS

ORILLIA PLANING MILL

Near G.T.R. Station

PLANING, MOULDINGS, MATCHING, FLOORING, RESAWING, SIDING

Done any quantity. Write for price.

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DOUGLAS FIR Timber in any size or length supplied WRITE FOR PARTICULARS AND QUOTATIONS.

BULMER, McLENNAN & CO.

WANTED: Basswood, Birch, Hard Maple, Rock and Soft Elm Lumber

Office and Yard—57 1/2 Dorchester Street, MONTREAL, P.Q. Telephone Main 38 Correspondence Solicited

Stocks are slowly multiplying, but it is an assured fact that sufficient will go forward during November to cover at least what will be manufactured between now and the time for closing down. In that case, taking into consideration the sales which are certain to be made during the winter months to go forward by the winter port steamers, the 1st of March will in all probability find the local wharves entirely cleaned up so far as English deals are concerned.

The improvement in conditions in the English market has taken place so late in the year that it will probably have little effect on manufacturers' prices or on the volume of shipments during the balance of 1904, but it is confidently expected that when the time comes to resume operations, conditions will be much more favorable.

BRITISH COLUMBIA LETTER.

(Correspondence of the CANADA LUMBERMAN)
VANCOUVER, B.C., October 24th, 1904.
—It does not require any person particularly gifted with the powers of observation to see that the lumber industry of British Columbia, from the eastern boundary of the Kootenay to the Pacific Coast, is in a very depressed condition, yet Mr. Robert Kerr, passenger traffic manager of the Canadian Pacific Railway, who has just returned to the east after a trip to the west, has declared that it is flourishing. In Winnipeg, Montreal and other papers

have appeared interviews with him, and all state that the lumber industry was never better. British Columbia lumbermen do not know what particular reason Mr. Kerr may have for thus misrepresenting conditions, for if he kept his eyes shut altogether while in the west he would have heard sufficient to make him aware that the lumber industry is in bad shape. In fact, some disasters may result. If so, he will no doubt affect considerable surprise. The industry could very easily be put in a flourishing condition, for at the present time about 12,000,000 feet of lumber per month comes in from Washington state. The argument has been advanced that if a duty were put on the price of lumber would be increased, but, if so, the government has the remedy in its own hands, and may repeal the duty. On the other hand, the millmen claim the price will be reduced, for with a greater volume of business lesser profits would be satisfactory.

Fernie is to have another large mill, which will be erected by those already interested in the Elk Lumber and Manufacturing Company, which has one large mill there now. O. A. Robertson, of St. Paul, F. B. Lynch and O. L. Boynter, of the same city, and G. F. Dittbinner, of Minneapolis, are at Fernie this week looking after the commencement of the construction. They state the machinery will be the finest obtainable, and the capacity will be 100,000 feet in ten hours, with a cost of at least \$75,000. These people are reported to have exceedingly large capital behind them, and the enterprises in which they have engaged in the west lead to the belief that this is correct.

Besides the Elk Lumber and Manufacturing Company, which is a large concern, they have established a very modern mill on Red Deer Lake, in the Saskatchewan district, establishing the town of Barrows.

Local conditions are unchanged. Lumber is still cheaper than usual, remaining almost at the figure to which it was brought by the rate war, and it is expected that it will be low all winter. Many who had building operations in prospect are taking advantage of the opportunity, which means considerable in the construction of a dwelling.

Lumbermen and mill owners at Edmonton and Strathcona have arranged a new scale of prices which is much below that which has hitherto prevailed.

The Canadian Timber & Sawmills, Limited, whose property at Trout Lake has been in possession of the sheriff, has been reorganized, with three directors in Revelstoke and two in London. W. Cowan, of Revelstoke, who is heavily interested, having taken shares in payment for timber, is the new manager.

G. B. Campbell, of Glencoe, Ont., J. McGregor, Enderby, B.C., P. D. McKellar and H. Healey, of Bellingham, Wash., are cruising about the headwaters of the Tulameen river, in the Simikameen district, looking for timber suitable for ties.

TIMBER SALE.

The State of Minnesota had a timber sale in St. Paul October 21. The sale was successful as far as it went, but only 28 tracts out of 114 offered for sale were taken. On the other tracts the lumbermen declared that the appraised price was too high and declined to bid. The timber sold was nearly all good pine. In all about 40,000,000 feet were sold, at prices

ranging from \$4.50 to \$6 per thousand, but for the most part ranging from \$7 to \$8.50.

The Cloquet Lumber Company was the highest bidder and took 8,500,000 feet in one block at a bid of \$8.50 a thousand. The highest price paid, \$9 a thousand, was by the Sheshu-Carpenter Lumber Company, of Minneapolis, who are also operating in the Lake-of-the-Woods district in Ontario.

L. Dean Holden, Pres. J. M. Diver, Gen'l. Mgr.
A. P. Holden, Vice-Pres. R. C. Barre, Asst. Mgr.

The Cleveland-Sarnia Saw Mills Co., Limited.

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Special Bills Cut to Order in White Pine, Norway and Fir, any length from 10' to 60' long.

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Pine, Hardwood and Hemlock Floorings and Ceilings. Sash and Doors, Wood Turnings etc. All Dressed Lumber Kiln Dried if Desired and Matched Flooring a Specialty.
GOOD PINE SIDINGS A SPECIALTY

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British Columbia
Red Cedar Shingles
A SPECIALTY

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B.C. Perfections, Eureka's, Clears

Shingles made from bolts cut out of standing timber on our own Timber Limits.

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