

PUBLISHED EVERY
FRIDAY

THE

CIRCULATES IN
EVERY PROVINCE

CANADIAN GROCER

AND
GENERAL
STOREKEEPER

COLMAN'S MUSTARD



BEST ON EARTH

"IMPERIAL"

Gives the most perfect results wherever
VINEGAR can be used.

The best known and largest Pickle Manufac-
turers throughout Canada have recognized
this fact.

For Pickles, Sauces, Etc., none other gives that
absolute satisfaction. There's only one



"IMPERIAL"

We find this brand of Table and Dairy

SALT
rapidly increasing in
favor—
WHY?

BRUSSELS

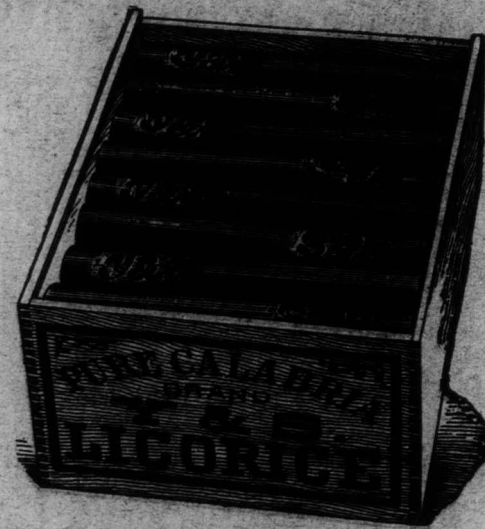
Because

1. It is **PURE**.
2. It is **Fine and White**.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

R. & J. RANSFORD,

Established
1868

Clinton, Ont.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

**A Two Cent
Mistake**

Don't amount to much in any business, but the striking point is that a clerk is just as liable to make a mistake of \$2.00 as he is of two cents, and a few mistakes like this would pay for enough of Allison's Coupon Books to last a year or more. With these books mistakes are impossible.



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in
Canada by

The Eby, Blain Co., Limited, Toronto.
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

IT IS NOT TOO EARLY TO BEGIN
YOUR INQUIRIES ABOUT THAT TRIP
YOU ARE GOING TO TAKE TO THE

**British
West Indies**

this winter. We have just issued a booklet telling what some people saw and did on the same voyage last winter, and if you write us we will send you one.

THERE IS NO MORE DELIGHTFUL
WAY OF SPENDING SIX OR SEVEN
WEEKS THAN ON SUCH A TRIP AS
THIS. THE WHOLE COST FROM
HALIFAX AND RETURN IS \$130.00.

Pickford & Black - Halifax.



Wheat Marrow.

The ideal Summer
Breakfast Food. Light, healthful, nour-
ishing—it sells quick and makes a quick
profit, **and a good one.**

Stephens' Malt Vinegar.

Absolutely Pure Malt.

Stephens' brewery is one
of the largest in the United Kingdom
and up to date.

Macurquarht's Worcester Sauce.

A rich, full-bodied
Table Sauce that gives zest to appetite
and trade. Bottled in England; not
shipped in bulk and bottled here. A
high-class Sauce at a low price.

Sold by leading wholesalers.

A. P. TIPPET & CO., Agents,
Montreal. Toronto.

WANTED EGGS BUTTER

Highest Prices. Prompt Returns.

THOS. PIZER

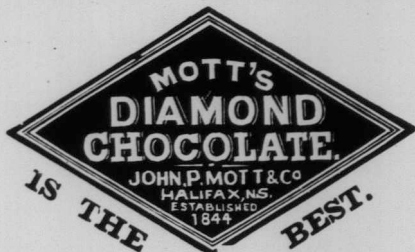
General Produce Merchant.

1432 Queen St. W. TORONTO

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

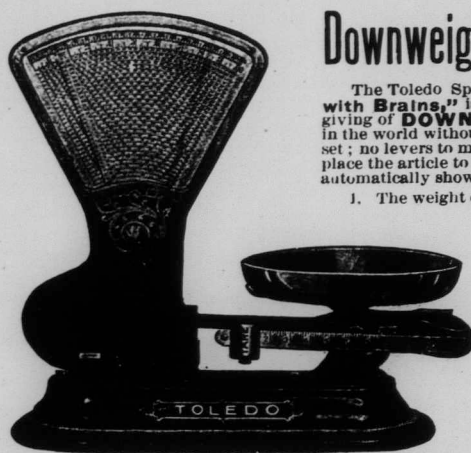
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL

For Sale Everywhere.

ASK FOR

MOTT'S.**Downweight is a Thief** Stealing Your Profits Every Time You Use Your Scales. . . .

The Toledo Springless, Automatic, Computing Scale, "The Scale with Brains," is the only scale in the world that positively stops the giving of **DOWNWEIGHT**. It is the only Automatic Computing Scale in the world without springs. No hand operation in weighing; no prices to set; no levers to move; no weights to lift; no poises to shift; you simply place the article to be weighed on the scale, and the scale instantly and automatically shows in plain figures:

1. The weight of the article in pounds and ounces.
2. The price per pound.
3. The total value of the article in dollar and cents.

It is a mechanical wonder, marvelous in its Simplicity, Sensitiveness, Accuracy and Rapidity of Operation. Made in many styles and sizes for all kinds of stores. Write to-day for illustrated catalogue.

Toledo Computing Scale Co.**DEAN & McLEOD,**
Canadian Agents, HAMILTON, ONT.**Beware**

of cheap imitations which are offered every season to the trade.

HIRES' ROOT BEER

was the first on the market; holds first place to-day and has never yet been equalled for quality.



Price, in lots of one gross and over per gross \$20.40
Price, in 5-gross lots and over " \$19.40
Freight Prepaid on Two Gross and Upwards.

SEND YOUR ORDER TO....

W. P. DOWNEY, Sole Canadian Agent,

20 and 22 St. Peter Street, MONTREAL.

Handbills, Showcards, etc., on receipt of Business Card

A Word to Profit Seekers.

Did you ever classify your profits? Do you know what lines pay you best—sugar—starch—canned goods? Whatever pays the best profit is the line for you to push.

Have you tried cigars—"Marguerite" Cigars? Well, you ought to. There's a profitable line for you. No waste—no loss—no overweight—no trouble to sell. They're always in demand, and nine times out of ten bring a man back again. We'll be glad to let you into the secret of profits if you write us. No better time than now to order a sample thousand or so of

"Marguerite" Cigars.

Made by . . .

GEO. E. TUCKETT & SON CO., Limited, HAMILTON.

MY TRIAL ORDER

is so attractive that you would accept it if you knew all about it. Write me at once and I will explain it to you fully, and show you just how advantageous it is for both you and me.

J. Bruce Payne,

Cigar Mfr.

GRANBY, QUE.

LYTLE'S MINCE MEAT.

From now on there will be a demand for fine Mince Meat, and if you meet it with Lytle's you will suit your most fastidious customers. Its fine flavor insures it a ready sale.

T. A. LYTLE & CO.

124-128 Richmond St., West, TORONTO.

At it Again

No, we haven't been exactly taking a holiday during this past two months because we have not been saying much in this space—we have been hustling just the same. We have almost built a new Mill in that time—nearly all new but the outside—and this week we are **AT IT AGAIN** bigger and better than ever.

We say it modestly, but we have just begun to realize how much Tillson's Breakfast Foods were missed when we could not supply them. But we can now.

We have something more to tell you, but that will come later by letter.

THE TILLSON CO., Limited, Tillsonburg, Ont.



MOUNT KUNOH, NEAR TEA-PRODUCING DISTRICT, JAPAN.

The Purity, The Flavor,
The Strength, The Clearness,
The Delightful Aroma, The Healthfulness,

—of—

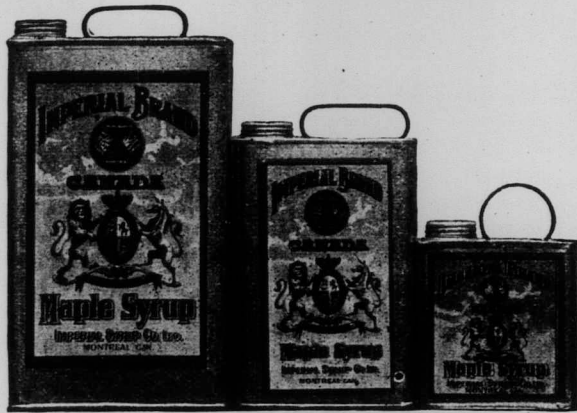
JAPAN TEA

are six of the paramount factors that have helped to win the glorious and deserving victory it has attained over all other teas. Remember, grocers, JAPAN TEA comes from a country where modern ideas exist; where an era of advancement and education prevails, and where the people are progressing more rapidly than those of other Oriental countries.

JAPAN CENTRAL TEA TRADERS'
ASSOCIATION.

Trafalgar Chambers, Sun Life Building
Annex.

Tel. Main 4142. MONTREAL, CANADA.



IMPERIAL MAPLE SYRUP

The Standard from Ocean to Ocean.

**Merit Acknowledged
Superiority Admitted.**

YOUR MONEY BACK

IF NOT SATISFACTORY.

ROSE & LAFLAMME, Agents
Montreal.

YOU WILL FIND IT

IN THE LAUNDRY EVERYWHERE.

Ivory Gloss Starch

is the POPULAR BRAND because we have made it our primary aim to PLEASE THE CUSTOMER. You can recommend it with perfect safety and it will prove a money-maker.

Brands also manufactured for kitchen purposes.

THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

THE AUER GAS LAMP.

" TURNS NIGHT-TIME INTO DAY-TIME."

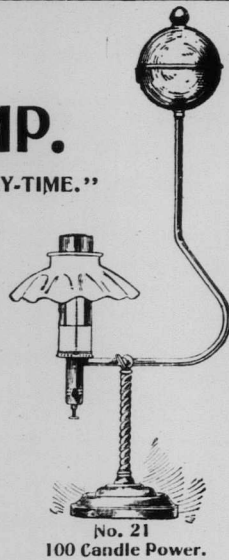
New Styles. Lower Prices.

Do you want a lamp which won't tire your eyes?

Do you want a lamp which makes sewing or reading a pleasure?

Do you want a lamp which gives more light than half a dozen kerosene ones for less money?

Do you want to sell the best lamp on the market?



No. 21
100 Candle Power.

== THEN WRITE FOR ==
OUR CATALOGUE AND DISCOUNTS.

Every Lamp Guaranteed.

AUER LIGHT CO., 1682 NOTRE DAME ST., MONTREAL.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

==
The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

We are in a position to offer special value in

Raisins and Currants

Several carloads of new goods just at hand. Write us or get particulars from our travellers.



W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON.**



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



VALENCIA RAISINS

J. D. ARGUIMBAU'S SELECTED IN STORE.

CURRANTS AND FIGS

ARRIVING FROM THE LARGEST AND MOST RELIABLE EXPORTERS.

C. & B. PEELS—NUTS

FULL ASSORTMENTS ARRIVING—AT RIGHT PRICES.



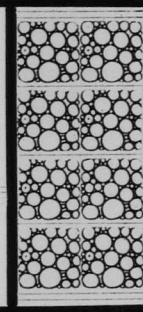
Grocers' Wholesale Company,
Limited, Hamilton.

We are Free Sellers and
desire correspondence with
Independent Buyers.

THE SUREST WAY TO MISS SUCCESS IS TO MISS THE OPPORTUNITY.

The Canadian Grocer

AND GENERAL STOREKEEPER.



Vol. XVI.

MONTREAL AND TORONTO, OCTOBER 17, 1902.

No. 42.

THE ADVERTISING ARENA.

Do not take it for granted that everybody has time to read all you want to say in the space you occupy in your local paper.

The best advertisement that can be written is that which puts you in communication as directly as possible with those to whom you appeal and at the same time does not put you on a false footing with them.

Don't surround your ideas with typographic obstructions, nor let anything in your advertisement become more prominent than the one thing that is going to make customers of your readers.

An illustration should, as nearly as possible, convey some idea of what your business is. Do not fill your valuable

then tells them about the horse. This is advertising, and it is about as far as advertising can go. What the man with the horse for sale tries to do is to get someone enough interested to look at the horse, then salesmanship comes in to do the rest.

Most failures in advertising come from the belief on the part of the advertiser that the only thing necessary is to state in the newspapers or other publications what he has to sell, and then sit down and wait for the orders to come in. Active salesmanship is required to cinch the business.

The country merchant, or the purely local advertiser in any line, can generally get assistance from the publisher of his local paper, and to him he should go

John Jones when he gets time to write an advertisement," as to advertise goods that cannot be delivered—unless capital is so great that it can afford to store up reputation for future use.

It sometimes seems as if the thing hardest to impress upon the average advertiser is that the buying of advertising space, while important in itself, is really the least important item in the success of the advertiser. More important by far is what is said in the space after it is bought.

If you purpose to go anywhere, to get there surely, quickly, and safely, you naturally take the shortest and best-equipped route. Advertisements are merely your representatives; therefore, if you want them to get there quickest, surest, and best, you must send them by the most direct route.

No matter what the size of a business may be, experience has proved that generous advertising will bring a crop of sales as surely as culture will bring a crop of grain. There is just one condition: the advertisement must be worth the attention of the buyers.

If nobody knew you, you couldn't sell a dollar's worth of goods. If a few people know you, you'll sell a few goods. The more people there are who know you and your goods, the more you will sell.

The space is valuable according to what you put in it. Blank space won't sell goods. Space filled with a meaningless jumble of words might as well be blank. The more clearly, concisely, convincingly your story is told, the more valuable you make your space. What you say in it makes it worth less or more than you pay for it.

A COUPLE OF SIMPLE SAMPLE ADS.

SPECIAL NO. 18. "LA FAVORITA" Spiced Sardines Regular, 15c. 2 cans, 25c.; } This Week. \$1.45 doz. Ready to serve for luncheon and tea. Selected fish carefully and cleanly packed; appetizingly seasoned; large tins; convenient for luncheon and tea. Try them at the Demonstration Counter. Regular, 15c. This week, 2 cans, 25c.	SPECIAL NO. 20. DEMONSTRATION Royal Luncheon Cheese 23c. This Week. Trial size, 10c. This fancy Club Cheese is noted for its fine texture and delicate flavor. The demonstrator would like you to sample it. The new lot has an improved cap. Regular, 10c. and 25c. Special, this week, 23c. for the 25c. jar.
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space with something foreign to your product.

The first object of an advertisement is to cause the reader of it to believe that he needs the article advertised, and the second, to leave him in such a frame of mind that he will take the trouble to learn more about it.

The man who has a horse to sell selects his prospective customers, and

for advice and help. The merchant knows what he has to advertise and what he wants to say—someone connected with the paper can help him say it so that it will attract the eye and impress the mind.

There is no use in buying advertising space unless one fills it up so as to get results. One might almost as well adopt the method sometimes seen in country papers. "This space will be filled by

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **CAKES** **IN TINS**
WELL KNOWN AND RELIABLE. **GUARANTEED TO THE TRADE**



DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors. Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

USEFULNESS IN A CLERK.

HOW may a clerk improve his effectiveness is a subject that has often been considered and discussed. The following article on the matter appeared in a recent issue of The Retail Grocers' Advocate:

"Ambition is, without doubt, the mainstay of all prosperous people, whether in America or elsewhere," once remarked the late Stephen A. Douglass, and if we glance back a decade or two and note the progress made in life by even certain of our acquaintances, friends, schoolmates, relatives, etc., how can we help but believe the learned statesman's words.

Still, there are very many men of even brilliant minds, undoubted talents and excellent surroundings who do not possess ambition, and are to be pitied; others, who have possessed ambition, and become discouraged through failure to advance with sufficient rapidity to suit their natural propensities and to whom patience is a stranger, have lost all semblance to ambition, and they are to be doubly pitied.

Thus it is with the young man who does not rise as rapidly in a chosen avocation as he would desire, and we find very many such in the grocery and other trades.

It certainly becomes a calamity when a young man admits he is disheartened and believes he cannot improve his position.

It is a sorry spectacle, indeed, to see any young man become unsettled in his employment, but what he really requires is a higher ideal and a knowledge that his work, no matter how humble, will not debar him from the highest position to be attained in the land.

No "pull," as it is vulgarly termed, is needed to do this; it is gained by hard and conscientious work and devotion to the best and loftiest principles.

It was not influential friends, nor "pull," which has gained the high sta-

tions in life for so many occupants of them at the present time, or in other days. A majority of these men and women began life humbly and received the hard knocks of the world, but they remained firm to their ideals, and in time their devotion and patience was fully rewarded.

Ability, of course, counts for much; in fact, it is the essential in all business, but unless tempered with other qualities which go to form a proper ballast, it would be of little purpose—for what use could a man of ability be put to if he did not possess honesty, forbearance, patience, sobriety and discretion?

What business men want and insist in a clerk, or employe, is competency to discharge his work in a proper manner. They are expected to at least earn their wages, no matter what position they fill—whether at \$7 or \$200 a week.

But to rise to higher ideals it is incumbent upon them to gain all possible knowledge of the trade; to be indefatigable in their efforts to win their employers' confidence, which is obtained by close application to their duties and a regard for his interests.

When this is finally attained the clerk is then the high road to success.

But this is, however, a crucial period with the young man, and the primary objects should not be lost sight of; the same humble, willing and sacrificing spirit would still prevail, and conceit allowed no place in his life.

When certain men have attained to high positions, we frequently hear the remark that it was brought about through good luck, influence, etc., when in truth it has been neither—but perseverance, energy and indomitable will-power coupled with business ability, tact and honesty has accomplished it for them.

And many young men now serving in humble positions in our grocery stores are yet destined to reach those high stations

in life, and many others, if they would inculcate the principles we have mentioned into their lives, would stand an equal opportunity.

An exchange publishes some good, sound advice to grocery clerks from one of their own kind, a portion of which we here quote:

"Now, how can a clerk show he desires to progress?

"By being willing and courteous. Do as much as possibly lies in your power for the store in which you are working, and always remember that your employer's success is your success.

"Be five or ten minutes ahead of time in commencing work and don't think your duties are always over on the regular closing hour. While in one sense this may be true, yet, often in the few minutes spent after hours an employer learns more of the true value of his clerk than in all the hours of the day's business. And thus he cultivates that degree of intimacy which so often results in a superior position or raise in salary.

"Another thing, and keep it always in your mind, and that is this:

"No grocery clerk ever knew it all, and we are never too old to learn.

"Be never self-satisfied, but always and ever on the alert to improve one's knowledge of his business.

"Have confidence in your ability (not egotism or vanity), but a firm assurance that you are able to perform the task assigned. Don't become too anxious and expect results at once. Growth and development take time.

"Over anxiety leads to failure. Many a good man has wrecked his prospects because he was unable to wait until he had sufficient schooling to fill the position he desired."

In your next order to your jobber include an assortment of Allison's "Coupon Books." They will save 90 per cent. of your bookkeeping. See advertisement in this issue.

**NOT
IN
IT**

Those who are not handling our

“EMPIRE” Brands of

Salmon, Baking Powder, Tea, Coffee, Extracts, etc., etc.

JUST IN Labrador Herring and Labrador Salmon.

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton, Ont.**

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

THE BEST 40c. PACKET TEA
Social English Breakfast Tea.

With your next order, order 1 case, 30-lb., of above tea.
We intend pushing this line and want your help.

LUMSDEN BROS., HAMILTON AND TORONTO.

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

JERSEY CREAM YEAST CAKE—THE ONLY YEAST WITH CREAM IN IT.

JERSEY CREAM YEAST CAKE—THE ONLY YEAST WITH CREAM IN IT.

James Turner & Co., Wholesale Grocers, **Hamilton**

Will our friends in Ontario and Quebec, who are instructed to make enclosures in our cars to the West, always advise us before making shipment? On receipt of such advice we will promptly reply as to probable date of starting of cars.

Also, will shippers please note the following :

- Mark address of consignee in full.
- Send typewritten copy, giving memorandum of contents and weight of each package.
- Always prepay freight to our warehouse.

Unless the foregoing instructions are carried out by shippers, reluctantly we must decline the responsibility of forwarding such freight.

NOW IN STORE

New Cleaned Currants.
New Select Valencia Raisins.
Crosse & Blackwell's Peel.
York Peel.

Get our prices before buying.

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE Eby, Blain Co., Limited, are offering New Valencia shelled almonds. They received their first shipment this week.

L. Chaput, Fils & Cie will receive a very large consignment of new table raisins about November 1.

Eleme table figs, the first of the season, were received last week by The Eby, Blain Co., Limited.

L. Chaput, Fils & Cie have a quantity of Spanish onions, which they are offering to the trade at extremely low prices.

A shipment of "Mephisto" lobsters, flat ½'s, has just been received by The Eby, Blain Co., Limited.

Grocers' Wholesale Co., Limited, Hamilton, advise that they have the choicest Vostizza currants with the true blue bloom.

An extensive line of fancy Malaga table raisins, in boxes and quarter flats, are offered by The Eby, Blain Co., Limited.

Hallowee and Sair dates, arriving about November 1, are offered at attractive prices

to arrive by Grocers' Wholesale Co., Limited, Hamilton.

The Eby, Blain Co., Limited, are in receipt of large shipments of new season's currants, and are offering them at attractive figures for prompt shipment.

Clarke, Nicholls & Coombs' English barley sugar, in glass jars, is an attractive line for fancy fall trade, and is in store with The Eby, Blain Co., Limited.

Merchants desiring very choice Valencia raisins, something seldom seen upon the Canadian market, can procure them from Grocers' Wholesale Co., Limited, Hamilton.

The travellers of T. A. Lytle & Co., Toronto, are commencing to book many good orders for their choice mince meats. And as the season advances they will doubtless have increased their sales for this article.

Henri Jonas & Co., who for 33 years have been prominent importers of fine goods for the grocery trade, have an attractive line of French glass decanters, containing pure sugar fruit syrups. They should be in every grocery store for the holiday trade. They are of handsome appearance, and are sure to be sellers. Progressive merchants should place their orders at once.

TALK OF GROCERY COMBINE.

The Inter-State Grocer, of St. Louis, says that a combine, to include every wholesaler of groceries in the United States, is in the course of formation.

"The details," it says, "are not yet public property, and they will not be until after November 5 next, when the initial steps toward forming the combination will be taken in Detroit. George D. Hanford, of New York City, is engineering the deal. Already a large number of the leading wholesale grocers in the east have been seen by Mr. Hanford or his representatives, and nearly all have expressed their willingness to be present.

"An outline of the plan is as follows: 'It is proposed to take over the business of the entire line of wholesale grocers in the United States. One great corporation will be formed, which will buy outright the business and good-will of all the firms. A central office for the accommodation of the officers of the company will be maintained, probably in New York. This central office on all of the leading grocery products will do the buying for all the houses in the corporation. It is expected that this will enable the company to buy in such large quantities as to greatly reduce the first cost of the goods.'"



THE GOLD MEDAL

—has been awarded to—

A. F. MacLaren Imperial Cheese Co., Limited

for the finest EXHIBIT in the Main Building and for the excellence of their product.

Toronto Exhibition 1902



In Stock
NEW
SULTANA RAISINS

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO.

TRADE CHAT.

MRS. JAMES TRUESDALE, of Brantford, has several boxes of outdoor-grown strawberries. If the weather is spoiling the potatoes it is all right for berries.

A new cornmeal and milling business will be shortly started in New Glasgow, N.S., by J. B. Johnson, of that town, and D. Mc. Donald, of Trenton. The location is near the electric light station.

The Edmonton Milling Co. are erecting a new elevator at Strathcona. It will have a capacity of between 50,000 and 60,000 bushels, and will be a great convenience in stowing this season's large crop.

About 7.40 o'clock Monday evening Wm. McDonald, grocer, Bayfield street, Barrie, discovered his back shop to be in flames, but managed to put out the fire before the arrival of the brigade.

G. M. Bernard, who owns farms at Niagara, was fined for a violation of that section of the Fruit Marks Act which provides that the fruit on the face shall not be of better quality than that inside the package.

Orchard & Co., of Petrolia, Ont., who have leased the premises lately occupied by R. Lang & Co., have remodeled the store

for the purposes of carrying on a fruit and confectionery business. The new firm opened up business October 4.

It is the intention of The Lake of the Woods Milling Co. to erect another large mill in Manitoba. This mill is to have a capacity of 5,000 bbls. per day, or 1,000 ahead of the Keewatin mill, which is the largest at present. The site is not decided yet, but the management say it won't be a point where there is only one railway.

The Edmonton Milling Co. has begun the erection of an elevator at Strathcona. It will have a capacity of between 50,000 and 60,000 bush. For a long time the company's storage capacity for grain has been insufficient and the new elevator will be a great convenience, especially in the stowing of the immense wheat crop of the district this season.

The Hedley-Shaw Company's flour mills of St. Catharines had a narrow escape from total destruction October 10. The elevator shaft and cupola are a total ruin, and a large quantity of wheat was badly damaged by smoke and water. A scow load of 10,000 bushels had just been unloaded. Heating of the elevator's machinery is supposed to have caused the fire. The loss cannot be estimated until it is seen how much of the wheat is damaged.

KEEPING PACE WITH THE TIMES.

Many and varied are the preparations which have been made for fall and winter trade by United Factories Co., Limited. Dealers will experience no difficulty in making their selections from the big stocks of brushes, brooms and woodenware. The ranges of these goods are very extensive, more especially perhaps in brushes, the Boeckh factory alone turning out over 10,000 different kinds, from the fine camel hair brush of the artist to the coarse dandy brush of the stable. Grocers' sundries also are well represented.

SECOND CROP OF FRUITS.

An extraordinary freak in the berry line this year is that several varieties have produced berries for the second time during the season. Reports from Guelph show that the second growth of raspberries is quite general there, while in the vicinity of London, both raspberries and strawberries have yielded a second crop in the month of September. The second crop of huckleberries in the neighborhood of Killarney, Collingwood, etc., is also abundant. This is due for the most part to the continuous wet weather in these parts during the summer.



UPTON'S
JAMS, JELLIES AND MARMALADE

have never been approached in quality.

Best value obtainable. It will not take long for your customers to discover it.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited.

AGENTS, TORONTO, CANADA.

THE PROVISION TRADE

AND COLD STORAGE NEWS.

PORK PACKING IN P.E.I.

DAVIES & FRASER, the extensive and widely known pork-packers, of Halifax, have submitted to the Government of Prince Edward Island a proposition which, they claim, is far more favorable than the terms before agreed upon with another concern for equipping a meat-packing and canning establishment and cold storage. They ask no concessions, save and except exemption from taxes for 25 years, and that the Government shall secure cold storage on the Charlottetown and Pictou steamers. They want to be assured also that 30,000 hogs and 1,000 beef cattle will be available yearly. It is believed in Halifax that this will kill the proposition signed by the Government with Montreal parties. This is a good, square business proposition, submitted by a successful concern, and it is the one that should be accepted by the Government without delay. Unlike the company boomed by D. A. Mackinnon and The Patriot, they do not ask the Government to guarantee their bonds and thus render the Province liable for a large amount. Their terms are liberal, reasonable and businesslike, and the Government will be justified in acceding to them. Messrs. Davies & Fraser are desirous that every farmer on Prince Edward Island should write them at once, stating how many hogs and cattle he can supply each month, and if they are assured of sufficient quantity they will begin operations without delay. Now, the farmers should do their part, first, by immediately giving Messrs. Davies & Fraser the required information, and, second, by raising more stock. This Province is capable of producing a vastly increased amount of all kinds of stock, and our farmers are not at present making the most of their advantages in this line. They should increase their flocks and herds to meet the growing demands of the Provincial and other markets, and of the big packing concerns that are ready to purchase, at good prices, all the cattle and swine that can be raised in this Province. There is money in stock, and our farmers should place themselves in a position to make the most of the industry.—Summerside, P.E.I., Journal.

CATTLE TRADE GROWING IN TORONTO.

"September's business was the heaviest of any month in the history of the cattle

market," remarked Commissioner Coatsworth, of Toronto, a few days ago, as he handed out a statement of the cattle market business for the year. The figures for the nine months, as compared with last year's figures for the same period, follow:

	1901.	1902.	Incr.
Cattle.....	132,147	149,928	17,781
Sheep.....	85,417	104,833	19,416
Hogs.....	109,965	112,986	3,021
Calves.....	7,474	10,254	2,780

The weigh fees up to date for the year amount to \$6,525.19, an increase of \$804.50 over the corresponding period last year.

The increase in cattle is 10.3 per cent.; sheep, 20.2 per cent.; hogs, 2.7 per cent.; and calves, 37.1 per cent. Weigh fees, 14 per cent.

COLD STORAGE FOR FRUIT.

The Agricultural Department at Washington has begun a series of exhaustive investigations into the matter of cold storage. There are a number of mysterious manifestations which take place in a cold-storage warehouse, and the Government agents are endeavoring to ascertain the why and wherefore of these. For instance, it has been often noted that one lot of fruit will keep in fine condition for many months, while another immediately near it will rot in a comparatively few days. This is particularly true of peaches. It has also been noticed that some peaches lose their delicate flavor very quickly in cold storage, while others are not affected in the least. In order to get at the facts, an agent of the Agricultural Department has been assigned to take a specimen carload at Fort Valley, Ga., and to make careful observation of the manner of picking and packing and to follow the fruit through the various stages through which it must pass on its way to a cold storage plant in Jersey City. Here the fruit will be watched carefully during its prolonged stay by the same agent, who will make a detailed report of his observations. The same programme will be carried out with other shipments of peaches as well as other fruit.

ICED CAR SERVICE.

S. P. Howard, general freight agent of the Canadian Pacific Railway, has issued a circular calling the attention of shippers and agents of connecting lines that the iced car service for the transportation of butter and dairy products to Montreal, as

provided for last May, will be discontinued the week ending October 18.

SAUSAGE-MAKING RULES.

In making sausages the butcher needs to mix with the ingredients some common sense without which nothing can be done properly in any business. An esteemed contemporary, The National Provisioner, has been favoring its readers with rules for making sausages, which we reproduce as follows:

To obtain good sausages, cleanliness, good meats, good seasonings and good spices must be used.

Wash the cutters, stuffers, etc., after using. Then rub their iron parts, after dry, with cottonseed oil, or pure neatsfoot oil to prevent subsequent rust.

Be sure the water used is fresh, running and pure, with good drainage. This minimizes odors.

The more sausage that is made the lower the cost of production.

A valuable implement in a small sausage factory is a small, sensitive scale which weighs to a quarter of an ounce. This scale prevents the old, awkward, guessing "rule of thumb" way.

Certain kinds of beef are more profitable for sausage-making than others. For instance, freshly killed warm beef chopped up fine after cooling will absorb 50 per cent. more moisture than cold, stale meats. Meat being of a naturally dry nature will absorb its own weight in moisture. This fact is not generally known.

Meats should be well chilled before chopping. It doesn't clog the knife then so quickly.

Small, oily pieces of fat meats should not be used when working up large cubes of sausage meats.

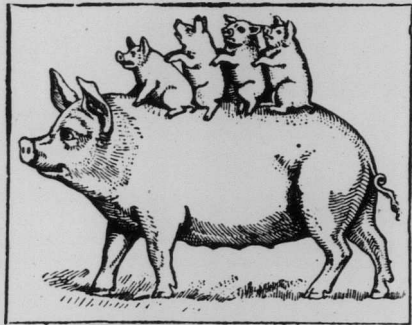
The accumulations of the rooms should not be allowed to lie around to create odors.

In making blood color from the powder be sure to thoroughly dissolve the grain. Any undissolved powder will make bright red spots in the sausage when stuffed.

To color casings, soak them in the "dye" until they have the desired color. The sausage thus colored will need less smoking. Staining or painting sausages is another

LARD that is PURE IS LARD THAT SELLS.

And the progressive grocer will handle nothing else



Order from us and **quality** and **purity** is guaranteed, and your customers will appreciate your efforts to secure for them the best article on the market.

**The Farmers Co-Operative Packing Co.
of Brantford, Limited.**

From 3-lb. Tins Up.

Write for Price Lists.

MINCE MEAT

Thanksgiving Day this year has been fixed for the 16th of October—Thursday of this week. We are providing for it, and have now ready a stock of first-class English Mince Meat, in 5, 12, 27 and 60-pound pails. The Mince Meat we put on the market last winter gave excellent satisfaction; that which we are now making will be better, being made out of choice new fruit and spices. Let us have your order now. Our Mince Meat is in good demand all through the winter.

F. W. FEARMAN CO.

(Limited)

HAMILTON, ONT.

When you have any

BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

Long Clear Bacon.

Your trade demands the best quality obtainable. **WE HAVE IT.** Cured and stored in Cold Storage of uniform temperature and is absolutely free from Rust.

Quotations on Case or Car-load lots on application.

The Park, Blackwell Co.,

LIMITED

PORK PACKERS,

TORONTO, ONT.

matter. These stains are made of $3\frac{1}{2}$ oz. of saffron dissolved in 2 quarts of water, adding $\frac{1}{2}$ pint of alcohol. Then add the yolks of 9 eggs beaten in $\frac{1}{2}$ pint of water for winter stain. The egg ingredient is not needed for the summer season.

Air dried sausage should be stuffed tightly to allow for the shrinkage in drying.

Casings should be flexible and entirely free from salt before the sausage meat is stuffed into them.

Sausages should be stuffed even, round and full. If too full they will crack when being cooked. If too thin, will wrinkle and show signs of age when dried.

Soak the casings slightly in warm water for an hour or two before using. They will then slip on the stuffer easy. A pinch of bicarbonate of soda added to the warm soak will greatly help to soften the casings.

Puncture large bolognas with a sharp awl to prevent air bubbles or "blisters."

Sausages are best cooked in water-jacketed kettles. They cook the sausage uniformly.

Save the fat and grease skimmed off in cooking sausages. Add it to the rendered lard if not too highly spiced; otherwise, add it to the grease pot and sell it to the tallow man.

If the skimmed grease is not white enough bleach it with the following mixture: 3 oz. borax, $1\frac{1}{2}$ oz. sal ammoniac and 9 oz. sal soda, dissolved in water to each 350 lb. of grease. Boil up the grease and the mixture together. Then boil together two hours. Then let settle and take off the white grease.

Only use potato flour as a filler in bologna sausages and cracker meal, cracker or sausage meal alone or together in pork sausage.

In "dry" sausages, such as salami, summer sausages, etc., add no water or fillers. The object is to exclude the chances of moisture to aid ripening.

No preservative should be put in "dry" sausages as antiseptics prevent or retard their ripening. The absence of water and the presence of the necessary amount of salt for seasoning will keep this class of sausages sufficiently.

TO IMPORT CANADIAN PRODUCE.

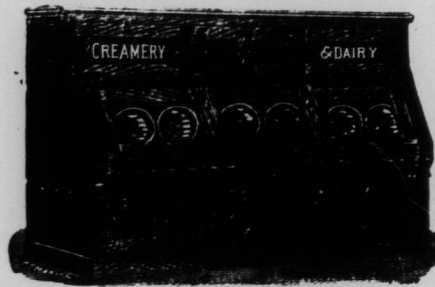
The Earl of Aberdeen, Lord Balfour of Burleigh and Sir William Purdie Trevoar are forming a company, capitalized at £550,000, to import Canadian produce on a large scale. Canada should supply one-third instead of one-seventh of Great Britain's fresh food import of £140,000,000. The company are to establish cold storage warehouses at the principal English ports, and have wholesale houses and restaurants in

CENTRAL Business College.

STRATFORD, ONT.

One of the best Commercial Schools on this Continent. Write for Catalogue.

W. J. ELLIOTT, Principal.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests—Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

FISH AND OYSTERS WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.

As a strictly reliable Oil Paper for Grocer's Use

our Oil Papers have few equals.

The price is right and the paper is right. Our order book shows that grocers appreciate it.

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

Sovereign Molasses Candy

100% PROFIT FOR THE GROCER.

Free Sample.

THE GLOBE MFG. CO., 103 Adelaide St. West, TORONTO.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacramento Street, MONTREAL

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

Long Clear Bacon.

New cured, free from rust, light or medium weights.
Write or wire us for quotations in case or car lots.

Fowler's Canadian Company, Limited

HAMILTON.

the cities. Wheat, fish, live stock, fruit, cheese, butter, eggs and poultry will be imported.

**THE PROVISION MARKETS.
TORONTO.**

There has been a moderately active demand for beef and dressed hogs during the week at prices which are unchanged. The arrivals of hogs have been fairly free, and there is enough beef to supply the demand. The prices of live hogs have declined 25c. We quote as follows: Dressed hogs, \$8.25 to \$8.75; beef carcasses, \$5.25 to \$8.00 per 100 lb.; hind quarters, \$6.00 to \$9.00 per 100 lb.; front quarters, \$4.00 to \$5.50 per 100 lb.; veal, 7 to 9c. per lb., and lambs, 6½ to 7c. Select live hogs are worth \$6.25 and fat and lights, \$6.00 per 100 lb. Choice export cattle are worth \$5.25 to \$5.75 per 100 lb., and lights, \$4.25 to \$5.

These is a good business still being done in provisions. The lard market is gaining strength and stocks are light. We quote: Long clear bacon, 11 to 11½c.; smoked breakfast bacon, 14½ to 15c.; roll, 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11 to 11½c., and backs, 14½ to 15c.; Canadian heavy mess pork, \$21.50; short cut, \$23.50 to \$24; lard, in tierces, 10¾ to 11c. per lb.; tubs, 11 to 11¼c., and pails, 11¼ to 11½c.; compounds, 8¾ to 10c.; plate beef, \$15 per 200-lb. bbl.

MONTREAL.

The market for hog products has been rather quiet, though steady, during the past week. Not much change in price is reported. Light Canada short cut clear pork is lower. Pure and compound lard are moving fairly well, and for bacon and hams there is a good demand. Dressed hogs have again declined, this week being 25c. per 100 lb. below last week's prices. At present, fresh killed abattoir dressed hogs are selling at \$9 to \$9.25 per 100 lb. Our quotations are now as follows: Pure Canadian lard, \$2.37½ to \$2.40 per pail; Fairbank's "Boar's Head" lard compound, 9½c. tierce basis, with extras as follows: 60-lb. tubs, ¼c. over tierce; 20-lb. tin pails, ¼c.; 20-lb. wood pails, ½c.; 10-lb. tins, ¾c.; 5-lb. tins, ¾c.; 3-lb. tins, 1c. Snow White and Globe compound, \$1.80 to \$1.90 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11½c. for 60-lb. tubs, for Quebec and Ontario; hams, 12 to 14c.; heavy Canadian short cut mess pork, \$23.50 to \$25.00; Canadian short cut clear pork, \$23.50 to \$24.00; American short cut clear pork, \$24 to \$24.50; American fat back, \$24.50 to \$25.00; bacon, Wiltshire, 14 to 15c. per lb.; extra plate beef, \$14.50 to \$15.00 per bbl.

TRY A CASE 2-oz. size, put up 3-doz. to case, with Show Card, \$4.50 per case. Grocers' and Druggists' trade, order direct, or through your jobbers.

W. J. NICHOL & CO.

FIRST HANDS FOR BEEF EXTRACTS AND PEPSIN.

11 and 13 Front St. East, TORONTO, CANADA.

**IT'S
WORTH
THE PRICE**

**NICHOLS
FLUID BEEF
EXTRACT
NERVINE
BRAND
LEIBIG PROCESS**

**BEST
FOR ALL
PURPOSES**

Agents Cudahy Packing Co., "Rex" Brand
Beef Extracts and Pepsins.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

TOMATOES ON THE COAST.

REFERRING to tomatoes Coast mail advices say: "The hot weather in this State has seriously injured the tomato crop. The shortage will be heavy and packers will be compelled to make pro rata delivery. Some of the early heavy sellers at 85c. delivered east will no doubt be called upon to settle, as they will not be able to make deliveries. The cold wet weather in the east and south has cut the tomato crop and pack, and eastern packers are in trouble. Dealers will be unable to supply their wants in this line this year. Last season the short crop and heavy demand cleaned up the entire country of tomatoes, and this season growers, packers and jobbers made extra preparations to fill up the retailers' shelves, but they will have to wait until 1903 to lay in a stock. Last season the short crop and heavy demand cleaned up the entire country of tomatoes, and this season growers, packers and jobbers made extra preparations to fill up the retailers' shelves, but they will have to wait until 1903 to lay in a stock."

STOCKS OF RAISINS IN SPAIN.

A cable from Denia reports the market there on Valencia layer raisins as practically exhausted of supplies. Holders on the spot have advanced to 9 @ 9½c. and to 9c. on goods to arrive. Sultanas are also more firmly held on new fruit to arrive in sympathy with stronger cable advices from Smyrna.—N. Y. Journal of Commerce.

TEA IN NEW YORK.

The tendency of prices continued toward a higher basis and at the close 18½c. in bond was quoted as lowest for Formosa and 13c. in bond for Foochow Oolongs. It is understood that during the week a fair volume of business has been transacted, but the sales that have been reported show only moderate totals. The fine business has been fairly active.—N. Y. Journal of Commerce, October 13.

SHIPMENTS OF SMYRNA FIGS.

Private mail advices from responsible sources in Smyrna under date of September 15 state that the total shipments of bag figs to that date did not exceed 19,000 bags, compared with a total to the same date last year of 69,000 bags. The shipments of bag figs are extremely light, and it is believed here that heavy short sales have been made and that shippers under present conditions will be unable to deliver but a small proportion of the stock purchased.

SITUATION IN SUGAR.

Willett & Gray say of raw sugar: "As long as the receipts continue to exceed the requirements, present conditions will continue, and inasmuch as the requirements will shortly be reduced, owing to the decreased demand for refined at the Atlantic ports, a material improvement

in raws may be delayed, unless some damage occurs to the European beet crops, more than is evident at the moment. Official figures of stock in principal countries on the even date of September 1 are only just obtainable and amount to 1,773,130 tons, which is smaller than was expected and indicates either a heavy increase in actual consumption or a large invisible stock in Germany, Austria or France. The invisible stock in the United Kingdom is not large, and in the United States it is unusually small."

CANNED MUSHROOMS AND SARDINES.

In connection with canned sardines and mushrooms (imported) Mr. Charles Back, representing J. Ramell and the United Cultivators of Mushrooms of Paris, France, in a recent interview in New York said: "The supply of mushrooms for canning purposes has been only one third of the usual quantity available in late years. The market, when I left Paris ten days ago, was strong, with an advancing tendency. The pack of sardines has been smaller than usual, and the fish generally have run to large sizes. A New York firm has bought up the bulk of the supply of small fish. My firm is entirely sold out of sardines. The supply of sprats is better, and this year the quality is good. Many factories in France will not be able to keep their engagements this season on account of the poor pack of sardines."

COAST SEEDED RAISIN TROUBLE.

According to private advices from the Coast the negotiations conducted with a view of bringing together the outside raisin seeders and the combine has been abruptly brought to an end, leaving the several interests as wide apart as they were before. The advices in the shape of telegrams hold out little prospect of a settlement of the existing differences and state that on the present basis for seeded, 6½c. for fancy in 1 lb. cartons, outside seeders are not disposed to confirm freely. Private mail advices in this connection from outside sources say: "The prices are so low that seeders are losing from \$10 to \$50 per carload. This is all brought about by the fact that the combine—the Pacific Coast Seeded Raisin Co.—made a price so low as to show no profit in order to drive out the outside seeders. The effort to bring about an adjustment of existing differences has resulted in failure, the terms proposed by the combine not meeting the views of the outsiders. As a result the combine has thrown down the gage of battle and it is a fight, but one which may be settled at any time." It is intimated here on the strength of Coast advices from con-

fidential sources that the main difference between the two interests was the question of an advance in prices. It is claimed that the combine objected to the advance asked for on the ground that to do so would defeat the object for which the low price was made, namely, that of cutting out the eastern seeding interests, or at least reducing their importance as a competing factor. The advices intimate that the outside seeders may ultimately accomplish their object, and in that event an advance may be looked for.

One advice received here states that a Coast interest is getting seeded raisins at a delivered price equivalent to 2c. to 2½c. reduction from the Fresno opening price, and this in face of the fact, the advice states, that the Association is not relating to seeders from the opening figures. Advices here from large cities in the Middle West show that a heavy business has been done in seeded raisins.—N. Y. Journal of Commerce.

COLOMBO TEA AUCTION.

Dodwell & Co., Limited, Colombo, under date of September 3, report: "On 12,512 packages, equal to 1,051,768 lb. brought forward, 9,876 packages, equal to 814,162 lb., found buyers. The auction dragged somewhat owing to the disinclination of buyers to start bidding, but once the teas were 'put in' competition was fairly brisk. The demand still continues strong for broken grades, and recent rates were well maintained. Good common leaf teas received less support than recently, and prices may be quoted 1c. lower for orange pekoes. Common sorts were firm. Quality from some of the high districts is very good, but from others there are indications of falling off. The average price for the sale held on the 20th ultimo was 33c., as compared with 33c. for the previous sale."

CALIFORNIAN APRICOTS AND PEACHES.

A letter from a San Francisco house refers as follows to peaches and apricots: "The demand is good, causing a fairly active market, although some of the trading is of a speculative nature. Choice, unpeeled bleached peaches are not so plentiful as early estimates would indicate. Lack of help and shortage of trays have cut down the possible output of cured fruit very materially and the crop of cured peaches is certainly 20 per cent. short of early estimates. Fancy and extra choice fruit is scarce, owing to the enormous size of the crop and unfavorable conditions for handling the fruit as fast as it is ripened. It required rapid work to save the crop, hence neglect of details. Fancy Moorpark apricots are out of the market."

CANNED GOODS AT BALTIMORE.

In this market tomatoes are quoted for standard No. 3 at 95c. to \$1, and still

YOU SHOULD PLACE YOUR ORDER NOW FOR OUR GUARANTEED BRANDS OF

NEW California Seeded Muscatels

"EUREKA"—4-CROWN, 16-OZ. PACKAGES; "GUARDIAN"—3-CROWN, 16-OZ. PACKAGES;
"SENTINEL"—3-CROWN, 12-OZ. PACKAGES.

ALSO THE WELL-KNOWN BRANDS, "G & S," "NONPAREIL," AND "MONOGRAM," 16-OZ., AND "ROYAL," 12-OZ. PKGS.

OUR QUOTATIONS ARE THE LOWEST IN THE TRADE. SHIPMENT ABOUT NOVEMBER 1ST.

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE GROCERS, TORONTO.

Some few tomatoes are arriving in the city which packers are eagerly taking. Harford county corn is quoted here at 67½c.; dry packed at 85c. and extras at 81. These prices on corn here in Maryland, which has been admittedly favored on its corn pack, tell better than anything else the strong position this article has taken from scarcity. Peaches of all kinds are about 5c. per dozen higher than last week's quotation. The cheaper grades have advanced the most. No. 3 pies are quoted at 80 to 90c.; gallon pecked pies are held at \$3.25; No. 3 seconds at 90c. to 95c.; standards at \$1.15 to \$1.20. Pineapple has also advanced slightly. Gallon pie grated in water are now quoted at \$2.35.—The Trade, Baltimore, Md., October 10.

UNITED STATES SALMON PACK.

San Francisco mail advices say of salmon: "According to a report from an official of the Alaska Packers' Association, the salmon season has turned out better than was anticipated. The total pack will be nearly 1,000,000 cases. The Alaska Packers' Association will have a larger pack than last year's and their relative position is better. All of their vessels from Bristol Bay have returned, and there have been no disasters whatever. During 36 hours on last Saturday and Sunday six vessels came through the Golden Gate with a total of 235,000 cases of salmon for the Association. This is the largest quantity of salmon that has ever arrived in such a length of time. At 500 cases to a carload these cargoes would fill 470 cars. The salmon is now being reshipped in all directions."

At a large and representative meeting at Sydney, C.B., a few days ago, The Cape Breton Brewing Co., Limited, was organized, and the company will be immediately incorporated, with a capital of \$25,000. A large brewery is to be erected either at Sydney or Glace Bay. A number of local men and one or two outsiders form the company.—Summerside Journal.

AN ARBITRARY ACT.

THE dispute between the tea-clearing house and those who object to its monopoly is thus commented on by a British grocery paper. The resolution of the Tea Buyers' Association, published last week, calling on the Tea Clearing House to expunge Rule 3, "which practically gives that Association a monopoly of all the tea imported into London," has been promptly met with the refusal of the latter body on the ground that the rule is "the only obligation on the part of the tea trade in consideration of the privileges received by the subscribers of the Tea Clearing House Association, and the cancelling of such rule would strike at the foundation of the Tea Clearing House." The two positions are thus sharply defined, but the prevailing opinion amongst the trade is that the Clearing House Association will have to recede from the attitude they have taken up. It is considered that economies in warehouse charges are both essential and expedient, and it is only because the promoters of these reforms are desirous of moving with the spirit of the times that any reductions in the wharfage charges for warehousing, sampling, etc., are introduced. The whole question has arisen through the Customs having lately given permission for the opening of a new bonded tea warehouse at Gun Wharf, which offered lower rates than those formerly established. A leading merchant availed himself of those more favorable terms, and entered into an agreement to have his teas placed there for a period of five years. The proprietors of Gun Wharf were refused admission to the Clearing House, which body, in order to meet the new competition, also quoted a lower quay rate, and expelled those of their members who had bought teas warehoused at Gun Wharf. Beyond one or two bidders these teas have been more or less since boycotted at the public sales, and several breaks have been withdrawn from want of proper offers, or else sold at very low prices. This week,

however, Gun Wharf teas have met with a far better reception at the auction, and as the names of fresh buyers have been announced a cheer has gone up, followed by the jocose remark that "you will be turned out." It may be remarked that since its formation in 1888 the Clearing House has proved itself more than useful to the trade at large; but, while admitting this much, the attempt to compel buyers to purchase at particular warehouses is looked upon as arbitrary and unwarranted, and neither merchants nor buyers could reasonably be expected to support so retrograde a movement."

BUSINESS.

What is business? Ask the Jew;
Ask the crafty Yankee, too;
Ask the Briton, if you please,
Haughty trader of the seas;
Ask the German and the "Jap"—
Aye, ask any clever chap;
All will tell, at least they know,
For their trades like pistons go.
What is business? Ask the sage,
And he'll stammer in his rage:
"Business is a thing apart—
Neither science, neither art;
For itself and all the time,
Makes no claim to be sublime;
Greedy grab and stingy mint.
Religion, learning, love and all
Wither 'neath its blighting fall.
All they say is: 'Well—um—ah—
Business, sir, is business—bah!'
What is business—the real thing?
Ask an honest business king:
"Business is the thing to do,
And the way to put it through;
Honest as the yard is long—
Honest as the pure is strong;
Honest as a pound in weight;
Honest as a plummet's straight;
Prompt as planets in their swing
Round their orbits journeying;
Self-commanding as the right,
As a Chesterfield, polite;
Damon's honor binds each deal—
All is for the common weal;
And the vision of a seer
Must all enterprises steer."
Business is a cubic thing:
Square in all its bargaining;
Square to God and square to man;
Square to self on any plan;
Square to all the winds that blow—
Squarest thing that mortals know.
Business that is not four square
Isn't business—see? Now, there!
—Walter F. Longacre in N. Y. Commercial.

In Business To Make Money?

The grocer who sells pure, white, dry, crystalline Windsor Salt is absolutely sure of satisfying the man or woman who buys it. Satisfaction is a pearl of great price, but you can't measure it in dollars and cents, because you can't sell it. Since "Windsor Salt" and "satisfaction" mean exactly the same thing, you sell a pearl of great price when you sell Windsor Salt.

If you are in business to make money there is no safer way to do it than to sell the best of its kind in staple goods—Salt is one of the staples. Windsor Salt is best by test!

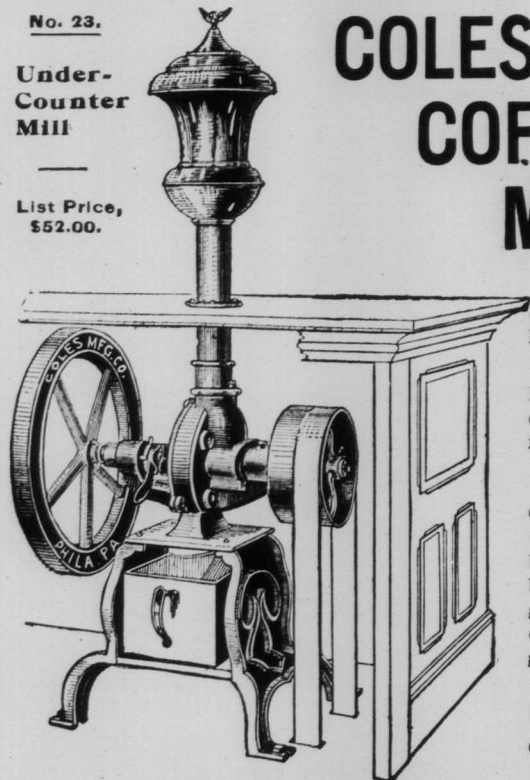
Windsor Salt Will Help!

The Canadian Salt Co., Limited, Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

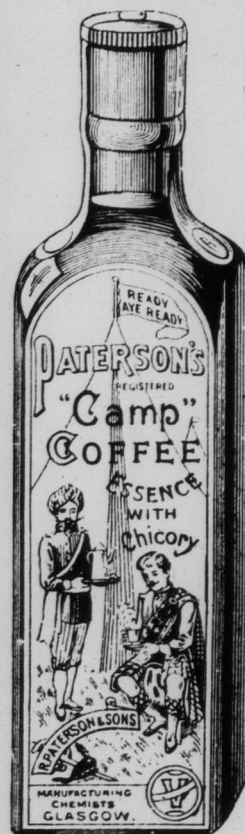
Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.



PATERSON'S CAMP COFFEE ESSENCE

Sells easily at a good profit—and that's about all any grocer wants.

ROSE & LAFLAMME,
Agents, Montreal.



President:
JOHN BAYNE MacLEAN,
Montreal.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

CANADIAN FLOUR PROVED THE BEST.

SOME time since a trial shipment of flour from Manitoba wheat was sent to Japan. Shortly afterwards a report came back to the effect that the flour was not suitable for that market and not of good value. Mr. Wm. Hutchison, Dominion Exhibition Commissioner, immediately set out to investigate. He selected nine barrels of Oregon and Washington flour and also an equal number of flour from Manitoba hard wheat. This he submitted to the leading bakers at Ottawa for the purpose of securing a practical test. The result of this test is eminently satisfactory, as far as flour from Manitoba wheat is concerned, the flour from the latter yielding 21 lb. more of bread than the flour made from the Oregon and Washington samples.

As we have already said, this is most satisfactory for Canadian flour, for, although at present we do but a small business with the Orient in flour, the possibilities for trade in that direction are bright. This may be

gathered from the fact that such countries as China and Japan are large importers of wheat flour; and then it must not be forgotten that the United States is a large exporter to those countries. For example, for the fiscal year ending June 30 last, they exported the following amounts: To the Chinese Empire, \$291,252; Hong Kong, \$4,164,693; Japan, \$137,793. In fact, their total exports of flour to Oriental countries reached nearly \$5,000,000. How small is the amount of flour exported from Canada to the Orient may be gathered from the fact that last year it was valued at less than \$9,000, and of this amount nearly the whole went to Japan.

The total export trade in flour of the United States to all countries is over \$65,600,000, while that of Canada is scarcely \$4,000,000.

The development of the flour trade of the United States with the Orient has, no doubt, been very much aided by the direct steamship lines which the Northern Pacific Railway have put on from Pacific Coast ports. Mr. Hill, as our readers are aware, is a Canadian and it is to be hoped that some of the Canadians who have remained in their own country will eventually succeed in developing a trade in flour with the Orient that will compare more favorably in value with that of the United States than is now the case. Mr. Hutchison has certainly by his efforts clearly demonstrated that Canada can produce flour which is superior in quality to that made from Oregon and Washington wheat.

But this is not the first time the superiority of our flour has been demonstrated. A couple of years ago the British Admiralty, after a severe test, decided that Canadian flour was superior to all others for use in the navy.

SHORT BROOM-CORN CROP.

AN investigation has been made of the broom-corn crop of Illinois, U.S., and the plant was found to be fully 25 per cent. less than last year. The old stock left over from former years is the smallest since 1899. The yield indicates that it will hardly be up to last year, the old crop as a whole being deficient in hull. Heavy yields with long corn is expected,

The long and heavy rains and cool nights of the summer produced a large growth of stalk, but the cold nights during the maturing season of the bush served to shorten up the length of the same.

The broom-corn harvested in August, during the excessive rainy season, is much off color, rather poor growth and much of it shed stained; but the bulk of the crop has been harvested in September, under more favorable weather conditions, and shows the best fibre for years—plump in growth, fair to good color, and, as a rule, may be classed as tipped corn, very short of hull, but, as a whole, very profitable stock to manufacturers, and it is thought will show more dozens per ton than former years.

Three quarters of the broom-corn of the world is grown in Central Illinois.

ADVANCES IN PICKLES.

THE prices of the cheaper grades of Canadian bottled pickles have been advanced 25c. per dozen, and of those in bulk 50c. per gallon. This is owing to the shortage in the cucumber crop, which is only from $\frac{1}{4}$ to $\frac{1}{2}$ that of last year. The rains and unfavorable weather during the summer were the cause of this, and now that the vines have been killed by the frost, the extent of the shortage is known. Prices may go still higher. The imported article is also a serious competitor with the home product, and this will have the effect of keeping down the prices here to some extent, however. But the crop in the United States is reported to be in a condition similar to that in Canada, and as large quantities of cucumbers in brine are shipped every year to Great Britain to be made into pickles, this may have the effect of stiffening the prices there too. But Holland and France are the heaviest contributors of pickles in brine to the Old Country market, and unless the crop in those countries is a poor one the English pickles are not expected to advance to any extent.

Onions of pickling size are also scarce this year, as the moisture caused this vegetable to grow to a large size.

Cauliflower is reported a good crop, and so pickles into the manufacture of which this vegetable enters largely ought not to be very high in price.

BUSINESS MEN IN PARLIAMENT ORGANIZE.

VARIOUS expedients have been devised at different times by the business men of Great Britain to meet the growing competition of United States manufacturers, but none seems to be so much to the point as the latest move, recently explained in a letter to The London Times. This is no less than a commercial committee of the British Parliament. This regularly constituted committee has been the outcome of a series of meetings attended by such members of the House of Commons as were interested in the development of the trade and commerce of the country. They met with the belief that, by means of their concentrated action in Parliament, more could be accomplished than if the initiation of movements rested solely with individuals or with the Government.

A committee of 130 members was accordingly drafted, in which all the political parties were represented, with the expressed object of studying from a non-partisan standpoint the commercial needs of Great Britain and giving legislative effect to the points decided upon in conference. The name of British Parliamentary Trade Commission was bestowed on the new organization.

The movement forms a practical demonstration of what THE CANADIAN GROCER has long advocated. Its readers will recall many instances in which it has referred to the election of business men to Parliament with the utmost approbation. The idea of combining these business men into a working committee carries but a step further this predominant idea, and this has been the second plank in THE GROCER'S commercial policy. No legislative movement can be made except through Parliament. Manufacturers' associations and commercial commissions may serve as educative and executive factors but it remains for Parliament to carry legislative reforms. Obviously, if the Canadian Parliament or any other Parliament be composed mainly of representatives of those classes in the country, which are but indirectly in sympathy with commercial movements, little practical good can be accomplished. Business men are needed right at the centre of

activity and if these business men are so organized as to make their influence more widely felt, so much the better for the nation.

At present in Canada there are a few business men in Parliament who exercise purely an individual influence, or, at best, but a party influence. Now that deep commercial problems are looming up more prominently, it is becoming daily more necessary for the business men of Parliament to come together, and, putting party considerations to one side, go to the very root of the matter and decide what line of policy it behooves them to adopt.

Being in touch, as they doubtless are, with the commercial organizations of the country, they are in a position to know the feeling of their business constituents. To get for this feeling its proper consideration, some organization and combined effort in Parliament becomes absolutely necessary. Such an organization THE CANADIAN GROCER advocated prior to the last session of the Dominion Parliament and it again takes this opportunity of doing so.

The vexed question of the tariff will soon be up for consideration. At such a time unbiassed opinions and an unbiassed action are desirable. So long as business members adopt the party views of the question without getting together and uniting on the best policy for the nation's welfare, there is little reason for expecting that the best results will follow.

BUSINESS MEN OF THE EMPIRE.

AT the meeting of the council of the Montreal Board of Trade on October 9, it was decided to recommend that the next meeting of the Chambers of Commerce of the Empire be held in that city, beginning on August 17. If this were done the members could proceed at the close of the conference to Manitoba in order to inspect the wheat harvest.

A letter favoring this plan has been received from the London Chamber of Commerce, in which the opinion was expressed that the different Chambers of Commerce throughout the Empire would be willing to make Montreal their next place of meeting.

The importance of this to Canada can scarcely be overestimated. The delegates, being practical business men, will naturally take a business interest in the Dominion, which is, of course, the interest most to be desired.

The Montreal Board of Trade is to be congratulated on its enterprise, and it is to be hoped it will receive the hearty cooperation and aid of every commercial body in Canada.

OUR FRUIT IN ENGLAND.

LEGISLATION in Canada which concerns the export trade is being watched a great deal more closely in Great Britain than a good many people might think.

The Act recently passed by the Dominion Parliament, having for its object the better packing of fruit and the prevention of fraudulent practices is attracting quite a little attention in Great Britain.

One of our contemporaries in London in a recent issue contained quite a nice eulogium in regard to the action of the Dominion Parliament in this particular. It claims that it is having a remarkably good effect upon the Canadian trade, and it expressed the opinion that when "buyers in Great Britain became fully aware of the precautions which are being taken in Canada to secure a high and uniform quality the increase in the demand for the Canadian produce cannot but secure a permanent increase."

We are firmly of the opinion that it pays to put up not only good goods but to put them up in the very best possible manner. The intention of the Act is to compel the recognition and practise of these principles. And it is bearing fruit evidently.

Our exports of green fruit to Great Britain last year were a little over \$1,500,000 worth. This, as our readers are well aware, is a very small quantity, when compared with the requirements of the British market in this line.

CANADIAN FAILURES.

Last week the number of failures in Canada for the third quarter of 1902 was noted in this column. This week a more detailed statement of these failures can be supplied. Among manufacturers there were seven failures each in the wood manufacturing and milling industries, four in the clothing industry, three each in the printing and leather industries, two in the tool industry and one each in the iron, wool, liquors and earthenware industries. Besides there there were nine miscellaneous failures.

Of trading businesses, 54 general stores and 30 grocers form the largest class of failures.

GROCERIES CHANGE: THE GROCER IS THE SAME.

It is a law of nature that old methods are constantly giving place to new ones, but human nature is the same throughout the world from the beginning. The Retail Merchants' Review has the following article on the changes in groceries during the last generation:

A generation ago the dry goods stores were selling calicoes, muslins, silks and other fabrics, principally in an unmade up state, and grocers were buying goods in bulk and selling them from barrels, bins and caddies. To-day the customers of the dry goods stores largely buy the made-up fabrics, the underclothing, wrappers, sacques, dresses, instead of the materials, and the grocers are selling more goods in cartons and tins of small capacity than they sold in bulk form a generation previously.

The grocer is still much the same in training, ambitions and methods, but the groceries have experienced a wonderful "sea change." Probably the next 25 years will see equally great changes in the methods of preparing and packing food products and other groceries, but because improvement continues in that direction, it does not follow that the "family grocer" will be displaced by other agencies for the distribution of groceries. He is the finished product of thousands of years of storekeeping, and nature and art will not wilfully throw aside what has required so long a period to develop.

It might amuse a vivid imagination to attempt to forecast the subsequent development of the manufacturing and packing branches of the grocery trade. The dullest mind, however, can understand, without aid from the fancy, how the labor-saving factor will come more and more to the front in the grocery trade. Instead of selling coffee and tea in their present forms the grocers of the next generation will sell the prepared articles, which will be packed under labels denoting whether the infusion is sweetened or unsweetened, and does or does not contain milk.

Molasses will not be sold in its present shape then. Instead of troubling to make those articles of diet in which molasses is used, the housewife will buy them at the grocer's, in the bakery department.

Even salads will be found at the grocer's, all ready to use, side by side with the materials for making salad; and the canned meats, fish and vegetables will probably be packed with some chemical or electric attachment by which the goods in the receptacles can be warmed at a moment's

notice, without trouble, dirt or additional expense.

Some way will doubtless be found to prepare even buckwheat and wheat pancakes, so that they can be packed in air-tight jars or cartons ready for use on the table, after a slight rewarming over a gas-jet or an electric heater.

Flour in barrels will hardly ever be seen, and may become rare in bags. Same with cornmeal. Rice may become a really popular article of diet, owing to the manner in which it is prepared for the mouths of the many-headed, many delicious dishes being thus placed within the consumer's reach at a nominal cost.

The talk of highly condensed foods is all based upon a chemist's dream. The tabloid dinner will always be a mirage of the future, ever evading the eager grasp of the wayfaring food-packer, but the labor-saving age is a different thing. We are in its grasp even now, and discovery and enterprise need be carried but little further in order to produce great changes in the grocer's stock.

LOBSTER CULTURE.

Of late, much attention has been given to replenishing the somewhat lessened lobster supply in the Maritime Provinces. The lobster hatchery in Pictou, N.S., was the first to be established, and it succeeded in turning out 150,000,000 lobsters annually. This hatchery having proved so successful, it is understood that the sanction of the Minister of Marine and Fisheries has been obtained for the erection of three new hatcheries on the Northumberland Straits—at Shippegan Island, Shemague, near Cape Tormentine, and on Hillsboro' Harbor, Prince Edward Island. They will have an annual productive capacity of between 500,000,000 and 600,000,000 lobsters.

CANADA AT JAPAN EXHIBITION.

The plans of the International Exhibition of Osaka, Japan, have been received by the Minister of Agriculture. There will be 19 buildings scattered over a large area. The Canadian building is about the centre of the grounds and has a space of 7,200 ft.

Mr. George Anderson, of Toronto, was commissioned by the Department of Trade and Commerce about five years ago to proceed to Japan to investigate the chances for Canadian trade. He reported that there were many openings for our goods, and strongly recommended manufacturers to

look after their interests in the ever-increasing markets of the East. Some of the specially mentioned articles were flour, canned goods, condensed milk, biscuits, foodstuffs generally, leather, rubber and gutta percha goods, books and stationery, asbestos, cotton, lumber, pulpwood, paper, electrical apparatus, etc., so this Exhibition will be a good opportunity, and all interested should communicate with the Commissioner of Exhibitions at Ottawa.

BURNING SOFT COAL AND COKE.

A READING, PA., firm is sending out a little circular giving hints for using bituminous coal or coke as follows:

TO START A FIRE.

See that all dampers above the fire are open.

Use same amount of kindling as for anthracite coal.

Add coal or coke in smaller quantities than is used of anthracite coal or the fire will smother; or gas may accumulate and puff the doors open.

Don't have too much draft under the fire until the coal is well ignited or there will be more smoke than can escape in the pipe, and it will come out into the room.

Use a good body of coal, but do not fill the fire-box too full, as bituminous coal expands when it begins to burn.

Use a poker to break up the coke which forms, and don't fear to do it well. Experience will teach how frequently this will be necessary.

Buy what is called domestic size bituminous coal, or crushed coke if possible.

No matter what the fuel—look well to the chimney.

Use pipe the full size of collar.

TO KEEP FIRE OVER NIGHT.

Have a good fire.

Add fresh coal enough for the night.

Let full draft on a few minutes to burn off some of the gas. This will melt the coal into a cake, or "coke" it.

Close all dampers below the fire and open all dampers above the fire—or take off the draft.

Chimneys differ as to draft, so experiment until you learn just how to adjust dampers.

Sometimes it is well after the fire is fixed as above to take the poker and punch a few small holes through the top of the coal. This will help if the chimney is dull and the fire dies out.

In the morning stir the fire, put on draft and a good blaze will come quickly. Keep flues well cleaned.

Pocket Your Skepticism and Face the Facts.

Three years ago the imports of Japan Tea amounted to 11,667,757 lbs., this year they amounted to 5,736,495 lbs. They have fallen of 2,000,000 lbs. a year.

Our prediction that

"SALADA" Natural Leaf
Ceylon Green Tea

would soon displace Japan tea is coming true at the rate of about two million pounds a year.

Are you selling this up-to-date tea? If not, why not?

We will gladly send samples and all information to you or your customers on application.

"SALADA," Toronto and Montreal.

Offices at Boston, Buffalo, Pittsburg, Detroit, Philadelphia, Cleveland, New York, Washington, Newfoundland, Toledo, Wheeling, W. Va.



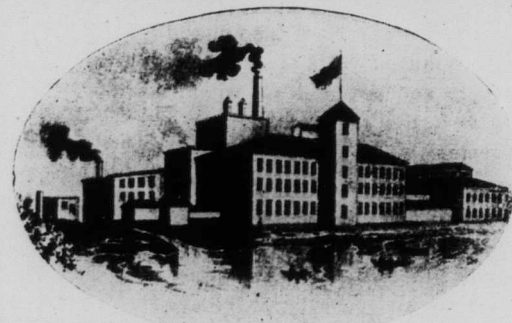
Have **YOU** bought the

Old Reliable?

For sale by every wholesale grocer from the Atlantic to the Pacific.

Packed only from the finest Red Sockeye Salmon.

EVERY CAN GUARANTEED.



LILY WHITE GLOSS STARCH

is packed in

Handsome 1-lb. Packets.

Beautiful 6-lb. Trunks and Tins.

100-lb. Kegs—extra large crystals.

Strongest, Whitest, Purest.

The Brantford Starch Works,
LIMITED,
Brantford, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, October 15, 1902.

GROCERIES.

BUSINESS in wholesale groceries is keeping up well this week and there is little change in the prices of any lines. Shelled walnuts are held considerably higher than they were last week, and as much as 28 and 30c. per lb. is now being asked for them by some of the jobbers, as compared to 21 and 23c. a week ago. The prices of bulk pickles have gone up 50c. per gallon and of the cheaper grades of bottled, 25c. per dozen. In vegetables, canned beans are firmer and are good buying at the present prices prevalent. Salmon continues strong and will keep so for some time. Stocks on the Coast are well cleaned out and nothing any good is offering from there now. Sardines are firm and are likely to advance, owing to the very small run of the fish in France. Sugars are unchanged and a fair demand for them is reported this week. There is a fair demand for teas and Japans and young hysons still keep high. Currants this week are showing more strength on the primary markets and Valencia raisins promise to be very high and firm this year, as already the stocks on the primary markets have become almost exhausted. There has been a better inquiry for syrups and molasses.

CANNED GOODS.

The situation in vegetables is still strong as far as tomatoes, corn and peas is concerned. Latest advices from the corn-packing localities of the United States say that the shortage in the corn pack there will be considerable, but the yield will be much better than was estimated in the forecast made a month ago. The shortage in old stock mentioned some time ago is large, but it is claimed a considerable quantity is being held back by speculators, who are waiting for an advance in prices. Beans, here, are held at 90c., and are considered at present good buying at that figure, as reports from the bean-growing localities all state that the continued rains of the year have caused the vegetable to rot in the pod and that the vines have, to a great extent, gone to stock. The salmon market is fairly active and the prices are firm. Sardines are likely to go up in price, as the catch of French sardines, which is now about ended, is very small and already prices in the United States have advanced from 50c. to \$2 per case, the lower figure being on cheap grades. Very small deliveries are expected, and some packers have announced that they will have to fill their orders altogether with old goods. Our quotations are as follows: Salmon, Fraser River sockeye,

\$1.50 to \$1.52½; Horseshoe, \$1.50 to \$1.52½ and Northern, \$1.40 to \$1.45.

COFFEES.

Trade, locally, in coffees is quiet and the prices are unchanged. The outside markets were dull and slightly easier. The Brazil market was steady, and we now quote: Green Rio, No. 7, 7½c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

Business, locally, in nuts is light. Shelled walnuts are advancing steadily in sympathy with firm outside reports, and now some holders here are asking 28 to 30c. per lb. for them, as compared with 23c., which was the top price a week ago. Nuts outside are firm in all lines, the market presenting a strong tone. Cocoanuts outside are rather more active and holders are showing more firmness.

RICE AND TAPIOCA.

A little business is doing in rice and tapioca in small lots. New Orleans advices report the new crop of rice to be moving freely with a steady demand. A

See pages 43 and 44 for
Toronto, Montreal, St. John
and Halifax prices current.

report has gained ground outside to the effect that about only 25 per cent. of the present crop of rice will be from Japan seed, and this is stimulating the demand for the Japan rice. Our quotations are: B rice, 3¼c.; Japan, 5½ to 6c.; sago, 3¼ to 4c.; tapioca, 3¼ to 3¾c.

SYRUPS AND MOLASSES.

The improvement in the sales of syrups and molasses noted last week continues and business now is reported quite large. Advices from Louisiana regarding the cane crop have been more favorable, but it is generally conceded that the yield will be short of last season and the crop a late one. This, coupled with the small available supplies of molasses, will keep the markets firm for that product.

SPICES.

There is an active demand for pepper, which, here, is firm, owing to the strong tone of the outside markets which are characterized by light stocks of that spice and spices in general. Cloves and nutmegs were also firm and scarce outside.

SUGAR.

Since last week the European sugar markets have developed some weakness and raw beet sugar of 88 deg. test is now worth 7s. ¾d. for October and November delivery f.o.b. Hamburg. The tone of the market was barely steady. In New York the prices are nominal at \$3.50, with extremely small transactions on this basis, as buyers and sellers were both indiffer-

ent. The prospects of the European beet sugar crop are better than reported some time ago and the yield is expected to approach 6,000,000 tons. In the United States there is a decreased demand for refined sugar at the Atlantic ports, as domestic beet granulated is now on the markets at the West more freely and at reduced prices below the parity of the seaboard quotations. In Canada, refined remains unchanged both as to business and market conditions. The demand for second grades is slow, but there is no great pressure to sell. The prices of the new grade of granulated sugar recently listed should have been \$3.58, Toronto basis, instead of \$3.88 as quoted. The Redpath refiners have advised the trade that they are ready to offer granulated and yellow sugars, in 100-lb. bags, at no extra charge over quotations for barrels.

The receipts at the four United States ports for the week were 57,198 tons and the meltings, 45,000 tons, and the total stocks in these four ports were 161,113 tons, against 151,945 tons last week and 163,615 tons last year.

TEAS.

Trade in Indian and Ceylon teas on the local market was fairly brisk. Indian greens, of Japan make, are still attracting attention, and the few Japans and young hysons offering are very high in price. According to advices by mail from London, Eng., the market there for teas is in a strong and healthy condition, and the market prices should be on a higher level than the current quotations would indicate. The demand for Indian teas was fair and the prices were about maintained. Ceylon teas were well competed for and a few of the better liquoring broken pekoes realized slightly improved prices.

FOREIGN DRIED FRUITS.

CURRENTS.—The Greek currant market is held on a steady basis, according to late cables. The demand here is fair and the prices are unchanged. We quote: Fine Filiatras, 5 to 5¼c.; Patras, 6 to 6¼c. and Vostizzas, 7 to 8c. per lb.

VALENCIA RAISINS.—The demand, locally, for shipment from stock is good and prices are firmly maintained. The primary market is reported exhausted of supplies. We quote: Fine off-stalk, 7¼ to 9c.; selected, 9c. and layers, 11c. upwards.

DATES.—There is not much yet doing in dates. Quotations are unchanged at 1½c. for dates in bulk and 6¼ to 6½c. in packages.

CALIFORNIAN FIGS.—Prices of figs have been increased over last quotations. We quote: 1-lb. paper cartons, in 10-lb. boxes, choice, 80c.; fancy, 90c.; 3-crown bricks, fancy brands, 10-lb. boxes, 75c.; 4-crown bricks, fancy brands, 10-lb. boxes, 80c.; 6-crown bricks, fancy brands, 10-lb. boxes, 90c.; ¼-lb. bricks, 25-lb. boxes, \$2; ¾-lb. bricks, 36 to case, \$2.25; 1-row layers, 10-lb. boxes, 75c.; 5-row layers, 10-lb. boxes, 70c.; choice figs, 50-lb. boxes, 4½c. per lb.

PRUNES.—These are now being received in the San Joaquin Valley, Cal., but the

early deliveries run very small so that exporters believe they will have to substitute some other sizes for the 4-50 and 50-60. The later deliveries are expected to give larger sizes. Quotations are now as follows: Californian prunes, 100-110, 5c.; 90-100, 5½ to 6½c.; 80-90, 6½ to 7c.; 70-80, 6½ to 7½c.; 60-70, 7½ to 8c.; 50-60, 8 to 8½c.; 40-50, 8½ to 10c.

CALIFORNIAN RAISINS.—A very heavy business, particularly in seeded raisins, is doing on the Coast, but packers are hindered in their operations by the scarcity of help. Delays in shipment are inevitable. We quote: Californian loose muscatels, 5c. for 4-crown, Griffin & Skelley brand, 4½c. for 3-crown and 4c. for 2-crown, f.o.b. Fresno, in 50 lb. boxes.

CALIFORNIAN EVAPORATED FRUITS.—Apricots and peaches continue firm on the Coast, and our quotations are as follows: 11 to 14c. for peaches and 9 to 13c. per lb. for apricots. Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50 lb. boxes and 7½c. in 25 lb. boxes in carload lots.

GREEN FRUITS.

Considerable quantities of peaches continue to come in and the demand for them keeps steady. Lots of fall apples are now offering, and grapes are plentiful. Quite a few quinces are being sold, and the prices are steady at about the same quotations as last week. Jersey sweet potatoes have declined 50c. per barrel and cranberries have gone down \$1.50 per barrel. The crop of the latter this year is reported large. We quote: Tomatoes, 15 to 30c. per basket; peaches, 20 to 50c.; pears, 20 to 40c. per basket; grapes, 1½ to 2½c. for small baskets and 30 to 45c. for large; apples, 10 to 25c. per basket and \$1 to \$1.75 per bbl.; crabapples, 25c. per basket; lemons, \$2.50 to \$5 per box; onions, ordinary, 5c.; Spanish, 90c. per case; peppers, green, 10 to 30c. per basket; ripe, 75c. to \$1.00; oranges, Jamaica, \$3 to \$3.25 per box and \$6 per bbl.; Jersey sweet potatoes, \$2.50 to \$3 per bbl.; coconuts, \$3.50 per sack; quinces, 25 to 30c. per basket; cranberries, \$8 per bbl.; butternuts, 25c. per basket; Malaga grapes, \$6.50 per bbl.; Californian lemons, \$1.50 to \$5.00 per case.

VEGETABLES.

Prices on the vegetable market are about the same as last week, excepting that potatoes are higher in price. We quote: Lettuce, 30 to 40c. per dozen; radishes, 20 to 25c.; mint and parsley, 20 to 25c.; turnips, 30c. per dozen; cauliflower, 50c. to \$1.50 per dozen; cabbage, 30 to 50c. per doz.; carrots, 40 to 50c. per bag; beets, 40 to 50c. per bag; potatoes, 85 to 95c. per bag; beans, 20c. per basket; celery, 50 to 75c. per dozen; vegetable marrow, 75c. per doz.; corn, 8 to 15c. per doz.; squashes, \$1 to \$1.50 per doz.; egg plant, 50 to 75c. per basket; pickling onions, 75c. per basket; ditto cucumbers, 75c. to \$1 per basket.

COUNTRY PRODUCE.

EGGS.—The receipts of eggs have fallen off considerably during the week and the market is firm for strictly fresh stock. We quote: Strictly fresh, 18 to 19c.; store gathered, 16 to 17c. Sixteen cents will be paid f.o.b. Toronto for country store gathered stock.

BEANS.—Small offerings of beans are reported and the prices are firm. We now quote \$1.30 per bushel, in carload lots.

DRIED AND EVAPORATED APPLES.

There is as yet little demand for these. Prices are steady at 7½c. for evaporated and 5½c. for dried apples.

HONEY.—There have been rather small offerings of this product during the week at outside points, and the market is stiffening. We quote: Extracted, 8 to 8½c. for large quantities and 9 to 9½c. for small lots. Comb, \$1.25 up. These prices are what is being paid outside.

POTATOES.—Prices are 5c. higher than last week with fair receipts and no surplus stock. We quote 70c. per bag in carlots and 75c. in less quantities.

BUTTER AND CHEESE.

BUTTER.—A slight improvement is reported for the finest grades of dairy tubs. The receipts continue fairly liberal and are larger than the arrivals of this time last year. The accumulations of low grades are being gradually worked off and the general tone is healthier. Large rolls are coming along and are meeting with a fair demand. We quote: Finest 1 lb. rolls, 17 to 18c.; selected dairy tubs, 15½ to 16c.; store packed, uniform color, 13½ to 14½c.; low grades, 12 to 13c. Creamery prints, 19 to 20c.; solids, 19 to 19½c. per lb.

CHEESE.—The market for cheese is very firm and sales were made at Ingersoll at 11¼ to 11¾c. The export demand is brisk. We quote: Finest grades, 11½c. and seconds, 11 to 11½c. per lb.

FISH.

Trout this week is a little easier under free receipts. Trade for all lines is fairly brisk and prices, generally, are unchanged. The receipts of all lines continue fairly large. The demand for oysters is fair. Our quotations are now as follows: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 7 to 9c.; pike, 6c.; British-Columbian salmon, 15 to 20c.; whitefish, 7 to 9c.; blue fish, 15c. per lb.; mackerel, 15 to 20c.; rock bass, 1c.; speckled trout, 25 to 30c.; halibut, 15c.; blue pike, 4c. per lb.; live lobsters, 25c. per lb.; oysters, \$1.25 to \$1.35 per gallon; smoked ciscoes, \$1.25 per basket; Digby herring, 50c. per bundle of six baskets; finnan haddies, 7½ to 8c. per lb.

POULTRY AND GAME.

POULTRY.—There is a good demand for poultry, owing to it being the week of Thanksgiving Day, but the receipts of turkeys and geese are small, as the birds are not yet in a condition to kill. We quote: Turkeys, young, dry pickled, 12 to 14c. per lb.; geese, 7 to 8c. per lb.; ducks, 60 to 85c. per pair; chickens, young, 5 to 75c. per pair; old, 50 to 60c. per pair.

GAME.—The warm weather continues to retard the deliveries of game, for which there is as yet little inquiry. We quote: Teal, 20c.; pin tails, 30 to 35c. and black duck, 70 to 75c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN.—The arrivals of grain on the local street market were light and consisted principally of barley and fall wheat. Very few peas are offering. We quote: Red wheat, 69 to 69½c.; white wheat, 68 to 70c.; oats, 31 to 31½c.; barley, 12½ to 45c.; buckwheat, 53c. and rye, 50c. per bushel.

FLOUR.—There is a fair demand for flour and the prices are steady and unchanged. Our quotations are now as follows: Ontario patents, in bags,

\$3.60 to \$3.70; Hungarian patents, \$1.00 to \$1.10; Manitoba bakers', \$3.75 to \$3.80; straight roller, \$3.30 to \$3.40 per bbl.

BREAKFAST FOODS.—There is an active market for oatmeal and prices are strong with an upward tendency. Rolled wheat is also in good demand and the prices are firm. Quotations are as follows: Oatmeal, standard and granulated, in carlots on track here, \$3.20; standard rolled oats in carlots on track here, \$1.00 per barrel; in wood, 15c. extra; broken lots are 25c. per bbl. extra; rolled wheat, \$2.25 in 100-lb. bbl.; corn meal, \$4; split peas, \$4.75; pot barley, \$1.25 in 196-lb. bags, or \$1 in bags.

HIDES, SKINS AND WOOL.

HIDES.—There has been a decline of ½c. all round in the prices of green hides. Trade in hides is quiet and the Chicago market is very weak. Dealers here will do nothing until the prices are steady over there. We quote: No. 1 green, 80c.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green steers, 7½c.; cured, 8½ to 9c.

SKINS.—These are in good demand at unchanged prices. We quote as follows: Veal skins, 6 to 14 lb. inclusive, No. 1, 10c.; No. 2, 8c.; do., 15 to 20 lb. inclusive, No. 1, 9c.; No. 2, 7c.; deacons (dairies), 60 to 70c. each; shearings and lambskins, 50 to 55c.

WOOL.—The prices of wool are weak and unchanged. We quote: Fleece, 13½c. and unwashed, 7½c. per lb.

TALLOW.—The prices are unchanged at 6¼ to 7c. per lb.

SEEDS.

Owing to an improved export demand alsike is again higher and good stock is worth \$6 to \$7 per bushel outside. Red clover is also firmer, on account of reported damages to the crop. Prices ranged from \$5.50 to \$6 for prime and choice seed at outside points. Timothy is worth \$1.40 to \$1.60 per bushel. Extra choice to fancy seed will bring a little more than the above prices, while low grades would have to be bought at considerably lower figures to yield a fair profit.

MARKET NOTES.

New laid eggs are firmer.

Cheese has advanced ¼c. per lb.

Green hides have declined ½c. per lb. all round.

Shelled walnuts are 5 to 7c. per lb. higher.

Bulk pickles have advanced 50c. per gallon and cheaper grades of bottled pickles, 25c. per dozen.

W. G. Lambe & Co., Toronto, agents for The Griffin & Skelley Co., of San Francisco, Cal., have their first shipment of loose muscatels on the road. This is unusually early.

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10 SACKS BIG GUN PEANUTS, 7½c. per lb., in Toronto. S. A. Brubacher, Berlin. (42)

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Special attention given Mail and Telephone orders.
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QUEBEC MARKETS.

Montreal, October 15, 1902.

GROCERIES.

THE fall business in groceries is in full swing and jobbers report that they are well satisfied with the outlook. Buying has not been better for a long time, and this in spite of the fact that in several lines prices are unusually high. Among the changes of the week are canned pork and beans, which, in sympathy with the dry bean market, have advanced 5 to 10c. per dozen, according to size of can. Some new season Scotian herring are now on the market and are being sold at \$3.10 per half barrel. No. 1 green cod is reported scarce. It sells as high as 3c. per lb., or \$6 per barrel. Common clothes pins have advanced and are now worth 62c. per box of five gross. "Beaver" brand hops are also higher, having sustained an advance of 3c. more than the previous rise in price. They are quoted at present at 17½ to 18½c. per lb. Prime white pea beans continue very scarce, as growers have placed but little on the market, and they sell at 4c. per lb., or \$2.10 per 60 pounds.

SUGAR.

One of the Montreal refiners has put on the market a second grade of granulated sugar in barrels, which he is quoting at \$3.50 per cwt., Montreal. Apart from this there has been no special feature on the local sugar market during the week. A decline in the price of refined sugar took place on the New York market, but had no effect here, and granulated has sold at \$3.70 and yellows at \$3.05 to \$3.55. There is a good demand for sugar, and the tone of the market is firm. In New York the market for refined sugar is active and full prices are being obtained.

TEAS.

Ceylon green teas are still selling well, ranging in price from 15 to 22c. Ceylon blacks as well as China blacks are in fair demand and the tone of the market is steadier. Jobbers are looking for an unusually heavy demand for Ceylon teas during the coming months, the high price of Japans having limited the sale considerably, and Ceylons being taken in their place. In Japan teas a report states that no further orders can be filled at any price, and some orders on the best terms have already been refused, as there was no tea to be had.

SYRUPS AND MOLASSES.

Corn syrups continue to move quietly, much of the demand that would ordinarily be experienced for this syrup, being felt on Barbados molasses instead, on account of the low price of the latter. We quote corn syrups as follows: In bar-

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RICHMOND STRAIGHT CUT,
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Fancy Sweet Potatoes

Full-sized Barrels, this week, \$2.75 bbl.

Jamaica Oranges

Fine juicy stock, all sound.
 Sizes, 126s, 150s, 176s, 200s, 216s, \$3.50 box.
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rels, 3c.; half barrels, 3½c.; quarter barrels, 3¾c.; 38½ lb. pails, \$1.40 and 25-lb. pails, \$1.10. As to molasses there is some demand for Barbados in small lots, the price being around 25c. Antigua molasses sells at 24c. and Porto Rico at 35c.

RICE AND TAPIOCA.

Nothing of importance has transpired on this market since our last report. There is still a fairly good and steady demand for both the above articles at the prices here quoted, which are unchanged: B rice, in bags, \$3.02½; in ½ bags, \$3.07½; in ¼ bags, \$3.12½; in pockets, \$3.17½. In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92½ in bags; \$2.97½ in ½ bags; \$3.02½ in ¼ bags and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb. and tapioca, 3½c.

SPICES.

The situation in the spice market has not materially changed. The general tone of the market continues strong, though there are no quotable changes to report. The market has been fairly active during the week. We quote: Nutmegs, 35 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c.; and Afghan, 13 to 14c.

CANNED GOODS.

Again have tomatoes been advanced in price by Montreal jobbers, who are now quoting spot goods at \$1.50, and a little over that figure, and hint that a further advance may be expected in a short time. The severe frost of last week practically finished the tomato crop, and canners from all sides report that the pack this year will not be greater than 50 per cent. of an average one; the shortage of tomatoes is unprecedented. Buyers are apparently willing purchasers even at the advanced prices, although wholesalers have found it necessary to restrict their sales to every customer. Our quotations are as follows: Tomatoes, \$1.50; corn, \$2½ to \$5c.; peas, \$2½c. to \$1.20; string beans, \$2½c. to \$5c.; strawberries, \$1.15 to \$1.60; blueberries, \$7½ to 90c.; raspberries, \$1.45 to \$1.60; gooseberries, \$1.15 to \$1.60; pears, 2's, \$1.60 to \$1.70; 3's, \$2.10 to \$2.15; peaches, 2's, \$1.65 to \$1.70; 3's, \$2.50 to \$2.75; 3 lb. apples, \$5 to 90c.; gallon apples, \$2.10 to \$2.20; 2 lb. sliced pineapples, \$2.20 to \$2.30; grated pineapples, \$2.50; pumpkins, 95c. to \$1; spinach, \$1.50; sugar beets, 95c. to \$1.00; salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

FOREIGN DRIED FRUITS.

CURRENTS.—Prices on the local market are unchanged, though in New York an advance of ¼c. per lb. was made. The ss. Escalona has arrived, and is said to have a heavy cargo for this market. We quote as follows: Fine Filiatras, 5½c. to 5½c. in ½ cases; cleaned, 5½ to 5¾c.; in 1-lb. cartons, 6½ to 7c.; finest Vostizas, 6½ to 7c.

SULTANA RAISINS.—There has been an advance of 3s. on the primary market. Locally, prices are firm, but no change

has occurred, and 9½c. per lb. is still quoted.

VALENCIA RAISINS.—The market has advanced and at the ruling prices is firm. About 60,000 boxes of Valencia raisins are expected off the ss. Escalona. We quote: Finest off-stalk, 6½ to 7½c.; selected, 7½ to 8c. and layers, 7½c. to 8½c., according to brands.

CANDIED PEELS.—The demand for these is of fair proportions and the market is steady. We quote: Citron peel, 15c.; orange, 11½c. and lemon, 10½c. per pound.

MALAGA RAISINS.—No new developments have occurred on this market, which is steady under a good inquiry. Our quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

FIGS.—There is some inquiry for these, and Comadre figs are quoted to arrive at \$1.47½ per tapnet.

DATES.—New crop Hallowee dates, for delivery during end of November, are quoted at from 4½c. up.

CALIFORNIAN RAISINS.—The position of these raisins has not materially altered, and nothing of importance has occurred on the local market. Seeded raisins are quoted at 9½ to 10½c. per lb.

PRUNES.—A carload of Californian prunes were distributed among the Montreal jobbers last week and met with a good demand. Other cars of Santa Clara Vicalias are expected immediately. We quote: 8½c. for 40-50's; 8c. for 50-60's; 7½c. for 60-70's; 7½c. for 70-80's; 6½c. for 80-90's; 6½c. for 90-100's.

NUTS.

Another advance is reported in Brazil nuts of ½c., and the market is firm all round. In Grenoble walnuts, especially, the tone of the market is very strong. Quotations are as follows: Walnuts, 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 17½ to 18½c.; shelled almonds, 28 to 30c.; filberts, 9½c.; Pecans, 17 to 17½c.; Brazil nuts, 14 to 15c. per lb.

GREEN FRUITS.

Jamaican oranges have arrived on this market in boxes in limited quantities and are selling freely at \$3.25. Red onions, in barrels, are also on the market. They are quoted at \$2.25 per barrel. Cocoanuts have been advanced and are now 25c. higher per bag of 101. Peaches and plums are both 25c. lower, and Delaware grapes have declined 5c. per basket. We quote as follows: Jamaica oranges, in barrels, \$5 to \$5.50, boxes, \$3.25; Messina lemons, \$1.00 per box; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1 to \$1.50 and 8-hands, 75c.; cucumbers, 11c. per dozen; Canadian cabbage, 25 to 40c. per dozen; potatoes, \$1.15 to \$1.30 per barrel; muskmelons, \$3.50 per crate; peaches, \$1.00 per box; plums, \$1.25 to \$1.50 per box; pears, \$3.25 per box and limes, \$1.50 per box; Canadian peaches, 35 to 65c. per basket; plums, 60 to 75c. per basket; Canadian apples, in bbls., \$1.50 to \$3, in baskets, 20 to 30c.; egg plant, 59c. per basket; Canadian pears, 40c. per basket; Spanish onions, 50c. per crate and \$2.10 per case; sweet potatoes, \$3.00 per barrel; Canadian blue and white grapes, 18 to 20c. per basket; Delawares, 35c. per basket; Malaga

grapes, \$5.50 per keg; red grapes, 25c. per basket; cranberries, \$7.50 to \$8.25 per bbl.; red onions, \$2.25 per barrel; chestnuts, 12½c. per lb.

FISH.

Business doing in fish this week continues fairly good. Most lines are plentiful but there is some scarcity in green and dried cod. The former has advanced 25 to 50c. per barrel. Holland herring are arriving freely and are steady in price. Malpeque shell oysters are now quoted 50c. to \$1 per barrel higher. We quote: Haddies, 6½ to 7c.; smoked herring, 9c. per box; fresh haddock and cod, 4½c. per lb.; whitefish, 7½c.; dore, 7 to 7½c. per lb.; pike, 6c.; halibut, 12c.; salmon, 15c.; trout, large and medium, 8c. to 9c.; No. 1 herring, Nova Scotian, \$5.25 per bbl. and \$3 per half bbl.; No. 1 Holland herring, \$6.50 per half bbl.; No. 1 Scotch herring, \$6.50 per half bbl. and 95c. per keg; Holland herring, 70 to 80c. per keg; No. 1 green codfish, \$5.25 to \$5.50 and mackerel, \$12.50 per bbl.; boneless cod, 1 and 2 lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$5.00 per 100-lb. bundle; No. 1 Labrador salmon, \$18.00 in tierces, and in barrels, \$12.50; No. 1 British Columbian salmon, \$6.50 per ½ bbl. and \$12 per bbl.; standard bulk oysters, \$1.20 per gallon; Marshall's kippered herring, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$4.00 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per dozen; Malpeque shell oysters, \$1.50 to \$6 per bbl.

BUTTER AND CHEESE.

BUTTER.—Although trade has been quiet and the market somewhat easy during the week, no quotable declines have taken place and butter sells at last week's quotations: Saltless creamery, 21c.; finest Townships do, 20½ to 20¾c.; finest Quebec do, 19½ to 20c.; finest Ontario do, 18½ to 19c.; dairy, 15 to 16c. per lb.

CHEESE.—The cheese market is still higher and quite firm at the advanced prices, which are from ¼ to ¾c. above last week's quotations. Cheese is pretty well sold up in the country, and locally, there is a fair demand. A moderate amount of export business is doing. We quote: Finest Townships, white and colored, 11½ to 11¾c.; finest Quebec, 11 to 11½c.; finest Ontario, 11½ to 11¾c. per lb. Seconds sell at 10½ to 10¾c.

COUNTRY PRODUCE.

EGGS.—Another ½c. advance is noted in selected eggs and candled stock, while for straight receipts, ¾c. advance is obtained. There is a good demand and the prices are firm. We quote: Selected, 19½ to 20c.; candled stock, 17½ to 18c.; straight receipts, 16½ to 17½c.; No. 2, 14 to 11½c. in round lots.

BEANS.—The market is excited, though strong at the recent advances. Farmers are asking very high prices for carlots. Spot prices cannot be quoted at present.

HONEY.—White strained honey is lower this week though the price of comb remains unchanged. Trade is quiet. We quote: White clover, in comb, 11 to 11½c. and white strained, 7½ to 8c. per lb.

ASHES.—There is no change whatever in the market for potash this week, and trade continues dull. We quote: First pots, \$4.35 to \$4.40; seconds, \$3.60 and pearls, \$6.25 per 100 lb.

POTATOES.—The price of potatoes came down again toward the end of last

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in half-barrels and barrels, at a pretty low price.

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Fresh Goods. Just Received.

Expected for 1st November and ready to quote and book orders for delivery on arrival of steamer :

2,000	Boxes	Fine Malaga Loose Muscatels.
150	"	Lady Layers, boxes.
100	"	" " " 1/4 "
500	"	Countess Clusters, boxes.
400	"	" " " 1/4 "
200	"	Duchess Clusters, boxes.
200	"	" " " 1/4 "
100	"	22-lb. Princess Cluster.
100	"	1/4-boxes, 5 1/2-lb., Princess Cluster.
50	"	Empress Clusters, boxes.
50	"	" " " 1/4 "
200	"	Valencia Almonds, Shelled, "Bull Brand," 28-lbs.
200	bags	Tarragona Almonds.
100	"	Sicily Filberts.
50	cases	of 20 boxes 1-lb. Duchess Cluster.
50	"	of 20 " 1-lb. Empress Cluster, very fancy.

Write or Wire for prices. No trouble to quote.
Orders promptly and very carefully filled.

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week, and bags are now quoted at 60c. in carlots and 75c. in jobbing lots. The market is not active.

MAPLE PRODUCTS.—Business in maple products is still dull and no change in price is reported. We quote: Syrup, in large tins, 70 to 80c.; in small tins, 50 to 60c.; in wood, 5 to 5½c. per lb. Sugar, 7 to 8c. per lb.

FLOUR AND GRAIN.

FLOUR.—The only quotable change to note this week occurs in straight rollers, which are 10 to 15c. lower. A fair amount of business is doing. We quote: Manitoba spring wheat patents, \$1.00 strong bakers', \$3.30; straight rollers, \$3.65 to \$3.70; winter wheat patents, \$3.75 to \$1.

GRAIN.—Business in most lines of grain has been quiet. The demand, for oats, however, from exporters has been fairly good and offerings being somewhat light, the market is firm. Corn is 1c. higher this week and firmer. Rye is quoted 2c. lower. Barley has advanced 1c. We quote: No. 1 Manitoba hard wheat, 17½c.; rye, 53½c.; peas, 77c.; corn, 72c.; buckwheat, 51½c.; barley, 48½c. and oats, 23½c.

FEED.—Prices of shorts have declined somewhat, and in Manitoba bran also 50c. lower per ton is quoted. There is a fair trade at present. We quote: Manitoba bran, \$15 to \$16; Ontario bran, \$14.50 to \$15; shorts, \$20 to \$21, in bulk; mouillie, \$23 to \$23, as to quality.

OATMEAL.—The tone of the market for rolled oats is still easy, though no further decline in price is reported. Business is dull. The price of rolled oats is now \$1.50 per barrel and \$2.25 per bag.

BALED HAY.—There is a fairly good trade doing in baled hay. No. 1 is quoted a little higher. We quote: No. 1, \$8.50 to \$9; No. 2, \$7 to \$8; clover, \$8 to \$7.50 per ton in carlots.

MONTREAL NOTES.

Brazil nuts are ¼c. higher.
Cheese has advanced ¼c. to ¾c. per lb.
No. 1 green cod is 25 to 50c. per barrel higher.
Canned tomatoes, to arrive, have been advanced to \$1.50.

NEW BRUNSWICK MARKETS.

St. John, N.B., October, 14, 1902.

THIS has been quite an active week. We have had for the past week a fall carnival; cheap fares from all outside points and special attractions in the city. It has given a splendid chance for those outside to combine pleasure with business in getting their fall and winter supplies. Coal is a matter of great interest, the more so, as we had a little snow during the past week, being much earlier than usual. It is still, however, some time before winter, if not before fires are needed. In markets, beans are still the chief interest, with an advance of about \$5 per barrel. Western shippers are not offering at all freely. Cream of tartar is higher and held firm.

OILS.—In burning oils there is an increased consumptive demand besides the large business being booked for a little later shipment. The prices are quite low and have been unchanged for some time. In lubricating oils, sales are lighter, but a good trade is still doing. Values are unchanged. Paint oils, which show no

change in quotations, have but a light sale at this season. Cod oil is in fair receipt.

SALT.—In Liverpool coarse salt the higher freights, which have been demanded by the steamers, causes dealers to hold stocks at firmer figures. There is a fair stock held. In fine, while some Liverpool is offered, and rather under the price of Canadian, the large sale is for the latter. Our quotations are as follows: Liverpool, coarse, 52 to 60c.; English factory filled, 95c. to \$1.00; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.75 to \$2.85 per bbl.; 10-lb. bags, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 22-23c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of two dozen; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—The arrival of new apples has caused a drop in price. New tomatoes are daily expected, but there will be little, if any change, from the present full prices. The eastern pack will be much lighter than was expected. Corn and peas are unchanged. In fruits, a fair business is doing. The market is an even one, with blueberries the only line showing short. There is quite an interest in pork and beans, and higher prices are expected, as buyers have been anticipating needs. In salmon, firmer prices rule. Domestic sardines are more firmly held, as the pack so far is disappointing.

GREEN FRUITS.—In this line dealers are at this season always on the move. Perishable goods must be handled quickly. Grapes are large sellers. Ontario stock received is good. A few Canadian peaches are still seen. Very few pears of any kind are offered. In bananas, sales are much lighter, and the big business is over. In oranges, Jamaicas of good quality are offered at even figures. Lemons are high and held firm. A few keg grapes are to be seen, but they find no sale. Cranberries show quite a range. Local-grown lack the color of the Cape Cods, and sell cheaper. In apples, nice New Brunswick stock is still offered, but our fruit will not keep. Gravestins will be a small crop, and the quality is not as good as usual. The Nova Scotian crop is light.

DRIED FRUITS.—Some new Valencia raisins have been received. The price asked is high. According to the last Denia prices received Valencia layers will cost as high as Californian or Malaga loose muscatels. This is unusual. In currants, prices this season are much lower than last year. Cleaned, in cartons, will hold the trade very largely this year. New figs are here and find a good demand; they show a good profit. The dealers are getting anxious for their peels. The market is bare. Evaporated apples are a little easier. Some western shippers say the present low prices cannot hold. Onions are rather easier. There is quite an active demand.

DAIRY PRODUCE.—In butter, values are unchanged, stocks are not large, and cheap butter is scarce. Eggs are not active. For strictly fresh full prices are asked. Cheese is rather higher. Local stock is light.

SUGAR.—The small advance is held, the market being firm. The sale is large. The bag sugar seems to have increased demand. Some foreign sugar offered is particularly good.

MOLASSES.—The sale is fair. Prices are held firm, though they are still low. The demand is for Porto Rico. New Orleans is not seen here, owing to the low price of Barbados and other lines. Very little syrup is sold in our market.

FISH.—This is a firm market, except in alewives, for which there seems very little demand. While there have been quite free arrivals of pickled herring, the market is still short and full prices will rule. Dry fish, particularly cod, are firm. Smoked herring, while low, are firm. Finnan haddies show more business at quite full figures, and fresh fish are scarce. Our quotations are now as follows: Haddies, 4½ to 5c.; smoked herring, 5½ to 7c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.65 to \$1.75 per 100 lb.; pickled herring, \$2.00 to \$2.25 per ¼ bbl.; dry cod, \$3.50 to \$3.60; pickled shad, \$6 per ¼ bbl.

FLOUR, FEED AND MEAL.—The interest in beans is the chief factor. Prices in a few weeks have advanced almost \$5 per bbl., and even at this figure they are not freely offered. The stock here is small. Oats and oatmeal are rather firmer. In flour, the market is unchanged. Cornmeal is held firm. Barley sells slowly. Peas are very scarce at present. We quote: Manitoba flour, \$4.60 to \$4.70; best Ontario, \$4.10 to \$4.20; medium, \$3.75 to \$4; oatmeal, \$4.50 to \$4.75; cornmeal, \$3.20 to \$3.25; middlings, \$26.00 to \$28.00; oats, 40 to 42c.; handpicked beans, \$2.25 to \$2.35; prime \$1.10 to \$1.20; yellow eye beans, \$2.80 to \$3; split peas, \$5.15 to \$5.25; barley, \$1.40 to \$1.45; hay, \$9 to \$10.

PROVISIONS.

In pork, even higher prices rule for barreled goods. Some little domestic packed is now being offered. In beef, the high price of American has caused our buyers to import Ontario packed. The sales in these lines are light. Lard sells freely; this is a large market. In fresh beef, light domestic stock is quite easy. Lamb is plentiful. Pork is still scarce and quickly brings full figures. We quote as follows: Mess pork, \$21.50 to \$22.50; clear pork, \$23 to \$24; plate beef, \$14 to \$16; pure lard, tubs, 12 to 12½c.; pure lard, pails, 12½ to 12¾c.; compound, 10 to 10c.; Fairbank's refined, 10¼ to 10½c.; domestic beef, 5 to 7c.; Ontario beef, 7 to 9c.; pork, 8c.; mutton, 5c.; lamb, 6 to 6½c.; veal, 5 to 7c. per lb.

ST. JOHN NOTES.

Bowman & Angevine landed new Valencia layers last week.

J. Hunter White, representing The N. K. Fairbank Co., delivered a car of refined lard to the trade this week.

Jones & Schofield are now offering Schepps' coconut. These goods have always occupied a prominent position in this market.

T. B. Greening, of The Pure Gold Manufacturing Co., Toronto, was this week introduced to the trade by the local representative, R. H. Jardine.

Theo. H. Estabrooks, packer of "Red Rose" tea, is home from a trip to Ontario. He is much pleased with the demand "Red Rose" is having in the west.

A. O. Hastings, representing The Lake of the Woods Milling Co., is home from a trip to Montreal. The demand for "Five Roses" and their other flours is taxing their mills to the utmost. Their mill at Keewatin turned out 3,400 barrels in 24 hours one day last week.

David Livingstone



Seal Brand
In 1 and 2-lb. Cans
only.
(AIR-TIGHT.)

took his young wife with him on his first expedition into the "Dark Continent." Once they were reduced to the verge of starvation. Describing their worst privations, he writes: "We endured for a long while a wretched infusion of Native Corn (Wheat) for Coffee!" This illustrates what those of actual experience have learned, that there is little real nourishment in so-called "Cereal" or "Food Coffees." True vitality is found in **Chase & Sanborn's Coffees.**

CHASE & SANBORN, Importers,
Montreal.

The
Dominion Canister Company
Limited

MANUFACTURERS OF

The "Perfection" Canister

THE VERY BEST PACKAGE FOR

SPICES	BAKING POWDER	JELLIES
TEAS	STARCH	JAMS
COFFEES	BISCUITS	Etc., Etc.

We are now in our new quarters and have doubled the capacity of our plant and are prepared to fill all orders promptly.

The best advertisement for any concern :
A NEAT PACKAGE. AN ATTRACTIVE LABEL.

Write for Samples. Get our Figures.

The Dominion Canister Company, Limited
DUNDAS, ONTARIO, CANADA.

**Nasmith's
Bread
and Cakes
Will
Bring
You
Business**

We would
be glad
to hear
from out
of town
grocers
who are
not
handling
our goods.

THE NASMITH CO., Limited
66 Jarvis Street, TORONTO.

Coffees

Spices

Now is the time to place your order with us for Coffees and Spices. Goods that sell quickly are the only kind we have to offer. Quality combined with right prices accelerate the sale of our goods. Mail orders receive prompt attention.

S. H. EWING & SONS

96 King St., MONTREAL.

Telephone Bell Main 65
Merchants 522.

Telephone orders receive prompt attention.

NOVA SCOTIA MARKETS.

Halifax, October 12, 1902.

IN the grocery business the volume of trade continues satisfactory, and is growing, week by week, to the usual proportions of the autumn business. Many of the outports along the coast, which have no railway communication, are thinking of the season when their harbors may be closed up, and the trades are commencing to put in their winter supplies. In many places, too, the lumbermen are preparing their outfits and supplies for the winter's work.

* * *

Business conditions are reported most favorable throughout the whole district covered by the Halifax grocery travellers, and a continuation of the satisfactory business now doing is anticipated. Payments continue to be promptly attended to in most cases, which gives a healthy tone to business. Money seems to be very plentiful throughout the Maritime Provinces.

* * *

There are some fluctuations to be noted, though as yet all have not affected the local market. The cranberry crop has turned out a little better than expected. Though

frost affected the berries in some places, the loss was not great. However, an anxiety to get home-grown fruit off their hands by the producers has caused an easier feeling in the market; \$6 to \$6 50 is a fair quotation, according to quality. One grower in the Valley who usually has 200 bbls. reports only 60 this season.

* * *

Beans are reported only a half crop in Ontario and a largely reduced one in the United States. The dealers here state that United States buyers are picking up all they can get at \$2 and under, and that this fact must affect the market here. Tomatoes are also scarce and high, and jobbers have difficulty in getting their orders filled. As the Maritime Provinces are almost wholly dependent on Ontario crops in both of these articles, there is no doubt but that the high quotations now given will hold throughout the season.

* * *

New Valencia raisins are selling to the retail trade at 8 to 9c. Sugar is unchanged, the reported advance of the local refineries holding good. Pork is reported at an advance of 75c. Prince Edward Island mess pork, which is largely handled here, is very slack in stock; in fact, it may be said

there is none. Flour is firm with a tendency to advance. This condition has also had the effect of creating a firmness in the corn-meal market.

* * *

Farm produce of all kinds is now coming in very freely, and there have been considerable arrivals of potatoes from P. E. Island. These are selling considerably lower than Nova-Scotian stock, and sales have been made as low as 27c., though the regular quotation is 30 to 35c. Nova Scotias are selling at 40 to 45c., according to quality. There is now an excess of light beef in the market, and price is low. Heavy beef for butchers cutting-up trade brings \$8 50 to \$9 per 100 lb.

* * *

There is not a great deal doing now in the fish business, as wholesalers and exporters, on account of the state of the West Indian markets, do not care to buy too largely. Considerable Newfoundland cod is coming in, as the prices have been cut in that market.

R. C. H.

New lot of Ceylon Young Hysons to hand with Lucas, Steele & Bristol; also golden tip Ceylons, C. & B. ginger chips, Pure Gold preserved ginger and China ginger.

*There is no better trade-winner than
a good article - Sell your customers
Blue Ribbon Ceylon Tea
address orders to 12 Front St. East - Toronto
and they will receive prompt attention*

MANITOBA MARKETS.

Winnipeg, October 13, 1902.

BUSINESS is steadily increasing as more money from the sale of grain goes into circulation. Threshing is going on all over the country, but is still somewhat handicapped on account of shortage of men. The weather, however, has been most favorable. Roads are in good condition, and wherever an elevator is not full to the top farmers are hauling wheat in all day long. In both city and country building operations are being pushed with the utmost vigor in order that everything may be in shape before frost sets in. Lumber, cement and labor are the things that are short so far as building operations are concerned.

FLOUR—Local trade is good. Foreign trade is at present on rather narrow margins, so that millers are not pushing it with any special vigor. Prices for the week are unchanged, No. 1 patent being quoted at \$2, and other grades on the same basis.

CEREALS—New rolled oats are offering freely and prices are steady at \$2 for the 80-lb sack.

BEANS—White beans are mounting skyward, so far as prices are concerned, and quotations have advanced to \$2 to \$2.15, and fresh stocks could hardly be laid down for these figures. It is therefore expected that the market will continue to advance. There is always a good demand for beans in this country, not only for ordinary city trade, but for the lumber camps and railway gangs.

CANNED GOODS—The tomato situation remains without change, except that jobbers are chary of selling stock now on hand. Goods of the new pack are expected to arrive next week, but whether this means any change in price is not yet announced. At present the quotation continues to be \$2.75 per case, but it is not likely that any jobber would fill a large order at that price. Corn and peas are without new features.

CANNED FRUITS—The market is normal and steady with the exception of blueberries, for which there is considerable sale here. Eastern packers declare their inability to fill more than 25 per cent. of contracts placed with them, and this is a serious annoyance to the trade here.

EVAPORATED AND DRIED FRUITS—The further advance of 8s. on raisins in the primary market goes to prove that later shipments will be practically no cheaper than those already to hand. Fine Valencia off-stalk are quoted at \$2.50 per box, and it was fully expected that later shipments would be considerably lower, but, as matters now stand, it looks as if later ar-

The time to sell
Clark's Canned Meats
IS
ALL THE TIME

EPPS'S GRATEFUL.
COMFORTING.
IN ¼-LB. LABELLED TINS. 14-LB. BOXES.
Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
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THE MOST NUTRITIOUS. **COCOA**

**NEW GOODS
JUST ARRIVED.**

Fancy Cape Cod Cranberries
Fancy Malaga Grapes
Fancy Jamaica Oranges
PRICES RIGHT.

HUGH WALKER & SON, Direct Importers, GUELPH, ONT.

Pure Mustard



Sell your customers **Capstan Brand** and they will come again. Put up in neat tins to retail at **10c.**

Ask your wholesale grocer for it.

THE CAPSTAN MFG. CO., TORONTO



We want 100,000 Live Chickens annually for our export trade

We will pay the highest possible market price for really prime well-fed birds

Correspond with

SCOTT, ASHTON & COMPANY, MORRISBURG, ONTARIO.

GRIMBLE'S English Malt
Six **GOLD** Medals **VINEGAR**
GRIMBLE & CO., Limited, London, N.W., Eng.

rivals would have to be sold at about the same figures.

CURRENTS—Quotations on new goods are 5¼c. for the best Filiatras with 1c. additional for cleaned. In the case of currants, also, it would seem that later shipments will not show the usual marked decrease in price, but that something very near the present figure will be maintained right through the season. Owing to the advance in cost Californian fruits are firmer in tone than they were at the beginning of the season, although there is no advance in price. Apricots are quoted at 8¼ to 8½c. for standards, and 9c. for choice, and peaches are about the same. Evaporated apples are not to be so cheap after all. The evaporator men have run up against the coal situation, and it appears that coal is to be too costly for evaporating purposes, and that much of the apple crop that was to have been evaporated will have to be canned. Jobbers offering from here at what would appear to be very fair figures have had their offers declined. Present quotation on evaporated apples is 8c.

HOPS—Package hops have advanced 3c. per lb., and are now quoted at 18c. on this market. The advance is said to be due to wet weather in the hop sections.

COFFEE—Market is steady with fair demand. Prices for Rios run from 8½ to 9¼c.

RICE—No change in the market has occurred during the week. Japan is quoted at 5½c.; Patna, 5 to 5¼c.; B Rice, 4 to 4½c.

SUGAR—Steady market with good demand and no change of prices. Extra standard granulated, \$4.35; bright yellow, \$3.75.

CURED AND DRESSED MEATS—Cured meats are in very active demand but quotations remain unchanged: Hams, 15¼c.; breakfast bacon bellies, 15¾c.; backs, 14¾c.; shoulders, 11½c.; short spiced rolls, 12¾c.; long, 13¼c.; smoked long clear, 13c.; dry salt long clear, 11c.; backs, 12½c.

LARD—Demand is very good and prices without change: Tierces, 11¼c.; 20 lb. pails, \$2.50; 50 lb. tubs, \$6.05; 10-lb tins in cases, \$7.60; 5-lb. tins, \$7.65; 3 lb. tins, \$7.75.

DRESSED MEATS—Supply in all lines is now good and the demand good also. Prices have not changed for the week. Best dressed beef is worth 5¾ to 6½c.; mutton, 8 to 9c.; lambs, 11½c.; hogs, 9 to 9½c.

BUTTER—Receipts of dairy butter show considerable increase for the week, although the supply is not yet equal to the demand. Prices are steady at 13¼ to 14c., point of shipment, or about 15c. Winnipeg for fresh made dairy in round lots.

CREAMERY BUTTER—Stocks are practically cleared up, and beginning with next week prices quoted in this column will be the jobber's price to the retailer. At present, any lots of October creamery are worth from 20 to 20½c. factories.

CHEESE—Stocks at factories are practically cleaned up, and beginning with this day quotation in this column during the winter will be the jobber's price to the retailer. Present selling price of cheese in

CHRISTMAS TRADE

Confectioners will find our Sweet Coatings most excellent.

COWAN'S KING EDWARD, Dark Vanilla Flavored QUEEN ALEXANDRA, Light " "

These are the Choicest Quality.

Dark Coatings without Vanilla—EBONY, BLACK PEARL, BEAVER, etc.

Light Coatings without Vanilla—EMPRESS, MAPLE LEAF, PEARL.

Unsweetened—GEM, RUBY, SUPERIOR, AMBER, GOLDEN, and EXTRA GOLDEN.

THE COWAN CO., Limited - TORONTO

Sole selling agents for Canada and United States for
the Vinegars and Pickles of BROSSEAU & CO.,
and MICHEL LEFEBVRE.

Write,
Telegraph, or
Telephone to

THE "OZO" CO.
LIMITED

For quotations on Teas, Coffees, Spices,
Brooms and Vinegars.

Head Office and Warehouse: St. Paul St., Montreal.

Factory at St. Hyacinthe, Que.

Winnipeg is 12½c. per lb., but owing to the recent advance in Ontario it is likely to go higher very shortly. There are a number of cars under order from Ontario and three have already been received.

EGGS—The supplies have not materially increased during the week, and prices are firm, 16 to 16½c. Winnipeg being offered for fresh ease eggs subject to candling.

GREEN FRUITS—Interest in this market centres just for the moment in grapes. The supplies from Ontario are not coming forward well and the prospect of 25c. grapes at retail is not bright. Some retailers are being foolish to cut prices, but grapes cannot be profitably sold at less than 35c. a basket wholesale. Apples are arriving freely. A car of snow apples just to hand are too scabby for sale. Comparatively few of the apples received so far have been up to the standard. Prices remain unchanged at \$3.50. A few Solway peaches are still offered, but the season may be said to be over for this class of fruit. Tropical fruits are without change, supply and demand both being fair.

Lucas, Steele & Bristol are receiving new kipperenes in pasteboard boxes.

COAL AND BISCUIT MAKING.

The rumor has by some means or other gained circulation that the factory of the Christie, Brown Co., Limited, biscuit manufacturers, Toronto, had been closed down on account of the difficulty in securing fuel. The company, however, notwithstanding the high price at which coal has been selling for some weeks, has secured large quantities of anthracite as well as bituminous coal, and whatever the outcome of the strike may be, they have now in their bins a supply of coal sufficient for some months to come. The company, it might, perhaps, be noted, use anthracite for their reel ovens.

PERSONAL MENTION.

Mr. J. N. Christie, representing Carter, Galbraith & Co., Montreal, recently passed through Toronto on his way to the Coast.

Mr. P. C. Larkin, Toronto, is away visiting the branches of The "Salada" Tea Co. at New York, Boston, Buffalo, Pittsburgh and Montreal.

"Empire" syrup in tins, pails, kegs and half-barrels is having large sale with Lucas, Steele & Bristol

Graham's Jams, Jellies and Marmalade

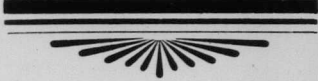
are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:

GEO. J. CLANCY & CO.
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

LISTEN!



We are offering goods at the uniform Association prices.
We solicit your patronage on **the merit of our goods.**
We guarantee the quality of any line of goods packed by us **equal to the best brands packed on the Continent of America.**
We are ready to support this statement with samples. **Don't be side-tracked.**

Your wholesale house will supply our best brands if you insist upon it. If not, write for quotations.

Delhi Canning Co., Limited, -:- Delhi, Ont.

"Best in the World."

HILL, EVANS & CO'S (WORCESTER, ENG.)

PURE ENGLISH

MALT VINEGAR Delicate in Flavor and Aroma.
Splendid keeping properties.

ROBERT WATERS' QUININE WINE

Quinine in a palatable form 50 years' reputation.

Export Agents:
Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.

Confectionery

Now is the time to place your orders for the Christmas trade. We make everything in the candy line, from the Finest Bon-Bons and Chocolates to the

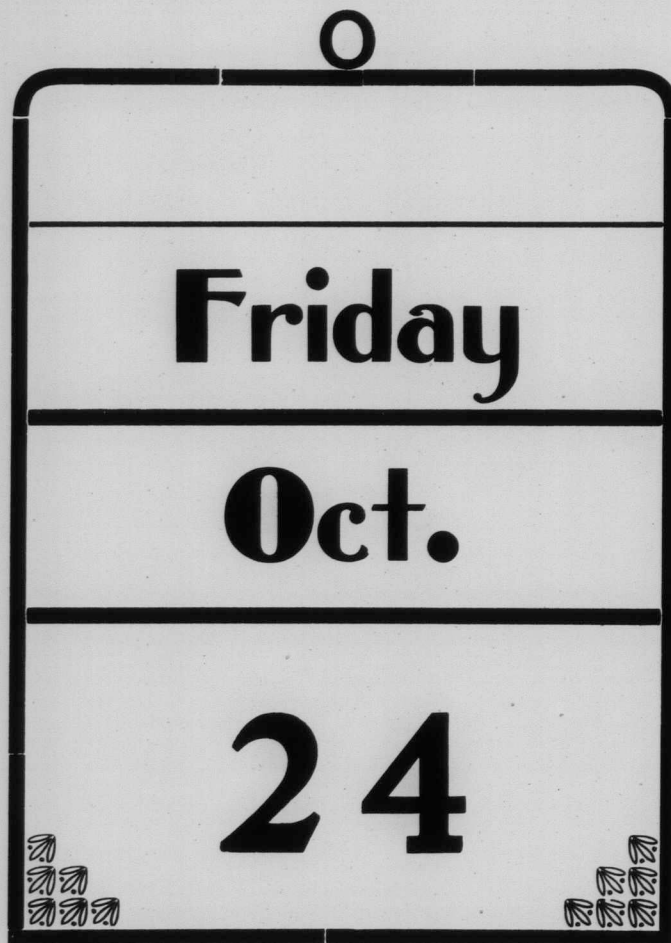
old-fashioned Sugar Sticks and Bull's Eyes. A big line of one-pound and half-pound fancy boxes, to retail from 10c. up.

The Canada Biscuit Co., LIMITED

KING ST. WEST AND
BATHURST ST., CARS PASS OUR WORKS.

KING and BATHURST STS., TORONTO.

The Last Day



for receiving copy for the Fall Number will be
Friday, October 24.

Don't forget to send us your advertising instruc-
tions. The earlier, the better.

HAVE YOU EVER TESTED OUR LIBERALITY ?

Our prices are somewhat lower than regular quotations, which accounts for our getting such a large share of business, and if you have not already favored us with an order it will pay you to do so. We have a large stock of New Canned Salmon, Corn, Peas and Tomatoes which we are offering at interesting prices. What about New Cleaned Currants, Raisins and Peels?

VINEGARS—We want to dispose of several more cars of High-Grade Vinegar during the next month. Your inquiries will have our very best attention.

The R. & J. H. Simpson Co.,

WHOLESALE GROCERS AND TEA IMPORTERS, GUELPH, ONT.

Telephone No. 275.

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Cotton Lines are as cheap as Sisal or Manila and much better.

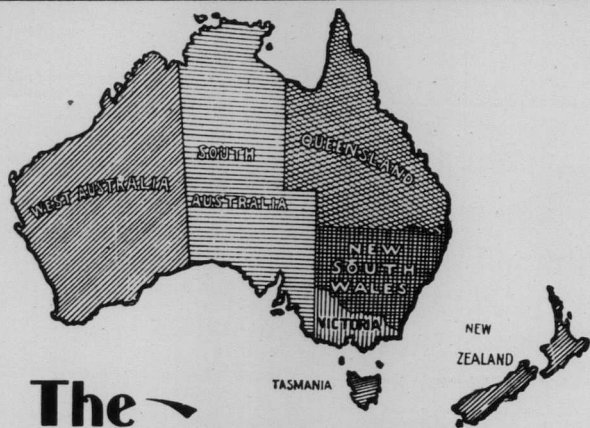
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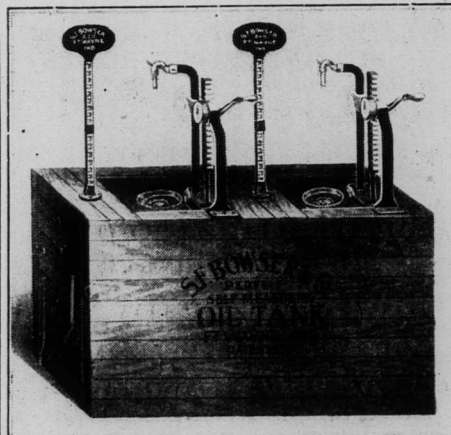
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FIRST FLOOR DOUBLE OUTFIT.

THAT'S WHY THERE'S SO LITTLE PROFIT IN HANDLING OIL OR GASOLINE IN THE OLD WAY

Stop The Waste

CAUSED BY EVAPORATION AND LOSS FROM LEAKY BARRELS AND DIRTY. * * * "SLOPPY" MEASURES BY INSTALLING AN IMPROVED

BOWSER 3 MEASURE SELF MEASURING OIL-TANK

IT'S THE NEW WAY.

IT PUMPS A GALLON, HALF GALLON OR QUART, DIRECTLY INTO THE CUSTOMER'S CAN WITHOUT USE OF MEASURE OR FUNNEL.

- NO WASTE OF OIL.
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WE SHALL BE GLAD TO EXPLAIN MORE FULLY. ASK FOR CATALOGUE "B." IT'S FREE.

S. F. BOWSER & CO.

Factory, FORT WAYNE, INDIANA.
 65 Front St. East, TORONTO.

TORONTO RETAIL GROCERS' ASSOCIATION.

A DISCUSSION ON PRICES.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held in their rooms in St. George's Hall, Elm street, on Monday evening, October 13. President W. J. Sykes was in the chair.

Those present were: President Sykes, Secretary E. B. Nettelfield, R. Bailey Snow, F. W. Johnson, T. Clark, A. White, W. H. Marmion, D. McLean, J. S. Bond.

A letter from the Standard Chemical Co. of Toronto, Limited, explained the action of that company in raising the wholesale price of charcoal from \$1 per dozen to 18c. per bag. It was stated that, owing to the scarcity of anthracite coal, the company had received numerous offers from outside towns for their stores of hardwood which they have on hand for making their charcoal next year. Should they sell their hardwood they would have to close down, which would throw about 400 hands out of employment, as charcoal could not be made from green wood. There had been lately, from the city and various parts of the country, an enormous demand for their charcoal, which was much beyond their capacity to fill. So they decided to advance prices.

A resolution was passed requesting the Excursion Committee to hand in their report of the annual excursion of the association, which was held to Niagara Falls last July.

The meeting proceeded to discuss the action of the Wholesale Grocers' Guild in listing a number of articles which the retailer was now compelled to buy of them at a certain fixed price, regardless of the quantity bought. A number of retail grocers had bought previously many of the lines of goods which they carried in stock direct from the manufacturers, thus procuring the articles at a lower price than they could be obtained from the wholesale houses for. Now, the wholesale men had in listing these goods prevented the grocer from buying from the manufacturer, and compelled him to buy of the wholesale grocers themselves. Thus, all would have to pay the same price for their goods no matter how large a quantity he bought at a time. Vinegar was said to be now one of the articles on this list.

In the discussion on this matter some of those present believed that it was just and fair that every man buy his goods at the same price, no matter whether he purchase one dozen or one hundred dozen at a time. The action of the wholesale grocers was called selfish by some, but the retailer was also selfish. Some of the retailers who

bought their supplies of some lines of goods direct from the manufacturer were those who did much harm to the trade by cutting prices, and it was thought that the listing and controlling of the prices of groceries by the Wholesale Grocers' Guild would put a stop to this. Then all would receive like treatment.

One thing in the grocery business that was objectionable, it was stated, was the running of liquor in conjunction with a grocery store with only a partition between the two. Thus the business of selling groceries and liquors in practically one and the same store was conducted. This, one or two members present declared should not be allowed.

All the business being finished the meeting adjourned.

"NERVI" BEEF EXTRACT.

A fluid beef extract, which has been on the market now for some years, and which is increasing in popularity each year, is the "Nervi" brand, manufactured by W. J. Nichol & Co., 11-13 Front street east, Toronto. "Nervi" is the pure extract of the best beef and is sold in bulk or in bottles neatly labelled. It contains all the nutriment of the beef in a condensed form and is invaluable for invalids or any who prefer the strength of meat in liquid form. "Nervi" can be retailed by the grocer so as to give him a neat profit and he need have no hesitancy in recommending it to his customers. The firm are at present shipping it out in large quantities. Full particulars may be obtained from the manufacturers direct or from your wholesaler.

THE RUN OF COHOE SALMON.

The Province, Vancouver, of October 2 said: "Cohoos are running in great numbers in the upcoast inlets, and it is thought the season is now at its height. Boats, which have been out for the past two weeks, have averaged during that time catches of 2,000 fish, which are sold to the canneries at the rate of 12½c. per fish.

"The tug Tyee this morning arrived at the Brunswick No. 1 cannery, Steveston, with 7,000 cohoes which she secured from the men fishing in Toba and Bute Inlets. In Toba Inlet 30 boats are working, all but six of them being manned by white men, the others being Indians. In Bute Inlet 20 boats are fishing, all of them being manned by whites. The cohoes appear to be running better in Toba Inlet than in

Bute, for the Tyee secured but 1,100 of her fish in the latter.

"The fishermen are not bothered by dog salmon this year, and very few are caught. A number of Japs have a dog salmon fishing camp at Bute Inlet, but their catches have been poor up to date."

MADE IN CANADA,

SAID an old gentleman who has spent a great many years in Canada and the British Isles, who in that time has been closely identified with the grocery and provision business: "What surprises me is the lack of patriotism shown by almost all our jobbers and retailers in the matter of selling Canadian-made goods. They do not push them. Perhaps they think they do. Now we make, for instance, just as good pickles, jams, etc., as can be found in Great Britain, but the reputation that some English brands have acquired on this market fairly overwhelms our merchants, and they do not think for a minute of placing Canadian goods before them. A lot of this is due to the English people coming over here. They get to know a good brand of pickles at home, and when in Canada, with true British prejudice, refuse to take Canadian pickles, which are quite as good in every way. The name is everything. I have lived in England for years, and I can tell you there are some of these goods that enjoy a great reputation all over Canada which are hardly known at all out of their own locality in the Old Country. In one section of the country, one manufacturer's brand is considered the best; in another part, another brand holds the trade. If Canadian dealers would be a little more persistent in selling Canadian brands to English customers and get them to recognize that we make just as good an article as they can get at Home, the great reputation of some English makes of jams, pickles, etc., would collapse, for they have only been built up by the inquiries for them made by English people in this country."

FISH DEALERS ASSIGN.

Neilson & Trees, wholesale and retail dealers in fish, poultry, etc., 11 Phillips Square, Montreal, have consented to assign on demand of Leonard Bros., wholesale fish dealers, of St. John, N.B., and Montreal. The latter firm are creditors to the amount of \$269.12.

Miss Edith Dalziel, organist in the Presbyterian church, and Mr. Herbert Newell, grain buyer for the Lake of the Woods Milling Company, Arden, were married on October 5 in the Knox Church, Minnedosa. The Rev. J. S. Watson officiated, and Miss Ollie Cockburn, of Winnipeg, was bridesmaid. The happy couple received many valuable presents, including a handsome silver salver from the choir of Knox Church.

Wheatine

Health Breakfast Food.

Made in Canada from Canadian wheat.

WARREN BROS. & CO.
TORONTO.

Perkins, Ince & Co.

Wholesale Grocers

FRONT STREET EAST,
Toronto.

The Telephone

has no equal as a saver of time and money for the buying and selling of goods from distant points.

The travelling salesman found this out long ago. Others are learning the truth daily. Bear it in mind.

THE BELL TELEPHONE CO. OF CANADA.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

APPLES

IF YOU WANT TO EXPORT OR PURCHASE WRITE FOR PRICES TO

EBEN JAMES, Board of Trade, Toronto.

Agent for apple and produce, cold storage and forwarding company, 40,000 bbls capacity storage.

"ACME" TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartons in a case, and in 50 lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.



It is acknowledged that in Baking Soda in packages the standard both as to quantity and quality is

DWIGHT'S "COW BRAND."

Dealers and consumers both acknowledge this fact.

JOHN DWIGHT & CO.

34 Yonge Street, TORONTO, ONT.

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.
THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.
SAMUEL ROGERS, President.

G.O.B. Manitoba Patent

surpasses in whiteness and purity any All Manitoba patent flour of same price, and has equal strength.

We have considerable Bran and Shorts to offer in mixed cars. Our CALLA LILY is A 1 family flour.

MODEL ROLLER MILLS, Perth, Ont.

Gillard's Sauce

Gillard's Pickle

Is still the best and cheapest.

The most delicious English pickle made.

AS SUPPLIED TO
HIS MAJESTY THE KING
AND

HIS ROYAL HIGHNESS THE PRINCE OF WALES, K.G., Etc.

Sole Proprietors:

GILLARD & CO., Limited, LONDON, ENG.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

JOHAN CUNNINGHAM, baker, Ottawa, has assigned, and his creditors held a meeting on October 15.

L. Deshaies, grocer, Magog, Que., has assigned.

Treille Lemoine, grocer, St. Hyacinthe, Que., has assigned.

C. D. Fontaine, of Shawenigan Falls, Que., has compromised.

T. M. Heximer, grocer, Hamilton, has assigned to W. G. E. Boyd.

Joseph Picard, grocer, Montreal, has filed a consent of assignment.

A. L. Trudeau, general merchant, of Brompton Falls, Que., has assigned.

C. J. Upton, general storekeeper, of Elmvalle, is offering to compromise.

S. Bertrand, general merchant, Notre Dame des Anges, Que., has assigned.

Neilson & Trees, fish dealers, Montreal, have filed a consent of assignment.

Chartrand & Turgeon are the curators of P. Morin, general merchant, St. Tite, Que.

David Genest, general storekeeper, Ste. Gertrude, has assigned to Lamarche & Benoit.

Watts & Co., general merchants, Walsh, Ont., have assigned to Osler Wade, of Toronto.

Hood, Aldridge & Co., wholesale fruiters, Vancouver, have assigned to Alex. C. Ross.

A meeting of the creditors of Isaie Pigeon, general storekeeper, Montreal, was held on the 14th inst.

Lefayvre & Taschereau have been appointed curators of the estate of O. Arsenault, of Bonaventure River.

Adrien Barrette, general merchant, St. Tite, Que., has assigned, and his creditors held a meeting on October 13.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Guay & Co., wine and liquor merchants, Montreal, have dissolved.

Reid, Campbell & Co., general merchants, Moyie, B.C., have dissolved.

W. Fallon, general merchant, Atikokan, N.W.T., has admitted Hutchings as partner.

W. S. Goodhugh & Co., commission merchants, Montreal, have dissolved partnership.

D. McPherson, general merchant, Basswood, N.W.T., has admitted James Atkin as partner.

Demont & Stevens, grocers, Windsor, Ont., have dissolved partnership. A. F. Demont continues the business.

SALES MADE AND PENDING.

The stock of J. A. Berube, St. Fabien, Que., was sold for 65½c. on the dollar.

The assets of J. A. Lomme, general storekeeper, St. Johns, Que., have been sold.

The assets of Raoul Aumais, tea and crockery merchant, Montreal, have been sold.

The assets of A. Lafontaine, general merchant, Drummondville, Que., have been sold.

The stock of Mrs. A. E. Hainsworth, general storekeeper, Meadow Lea, Ont., was sold by auction.

CHANGES.

M. Schachter & Co., bakers, Montreal, have registered.

Oaten & Co., grocers, Toronto, have sold out to G. Noble.

The Dery, Son & Co., seed merchants, Montreal, have registered.

F. A. Moore, general merchant, Petrel, Man., is succeeded by Wm. Currie.

G. H. Miner, general merchant, Moyie, B.C., has closed his branch there.

The Eric Tobacco Co., Limited, Kingsville, Ont., is removing to Windsor.

W. B. Gerow, baker, Blenheim, Ont., has sold out to Chas. E. Wheoran.

T. B. Carruthers, general merchant, of Kimberley, Ont., is retiring from business.

Beaucage & Patenaude, grocers and liquor merchants, Montreal, have registered.

Braun & Krahn, general merchants, of Grimthal, Man., have sold out to H. Finslon.

A. A. Young, general merchant, of Cypress River, Man., has sold out to H. Fawcett.

Wm. Knox, general merchant, MacGregor, N.W.T., has sold out to H. C. Hamelin.

D. E. Bruneau & Fils, lumber merchants, Ste. Anne du Sault, Que., have registered.

J. K. McLennan & Co., grocers, Winnipeg, are succeeded by J. P. Graves & Company.

R. A. Gibson & Co., bakers and confectioners, Niagara Falls, Ont., are succeeded by C. G. McMilland.

C. J. Goodheart, crockery, glassware and small ware merchant, Barrie, Ont., has sold out to J. A. McLean.

Gorman, Eckert & Co., manufacturers of spices, etc., London, Ont., have been succeeded by Gorman, Eckert & Co., Limited.

The Perkins Mills Lumber Co., Perkins, Que., lumber and general merchants, have disposed of their general store business to Edward Smith.

FIRES.

Mary Rogers, general merchant, of Atwood, Ont., was burned out.

Day & Hemmersley, millers, Aberfoyle, Ont., have sustained loss by explosion.

George Reid, general merchant, St. Felix de Valois, Que., was burned out; insured.

The premises of C. G. Folkes, general merchant, Manotick, Ont., have sustained damage by fire; partially insured.

Charland & Lacasse, cigar and tobacco merchants, Montreal, had their stock at 1298 St. Catherine street, damaged by fire; insured.

DEATHS.

J. L. Mathieu, patent medicines, Sherbrooke, Que., is dead.

John Eagan, general storekeeper, of Ketch Harbor, is dead.

Marv A. Tomlin, general storekeeper, of Ashville, N.W.T., is dead.

SITUATION WANTED.

YOUNG MAN WANTS POSITION AS GROCERY clerk. Twelve years' experience. Can do window dressing. References. Address Box 6, CANADIAN GROCER office, Toronto. (42)

STORE TO RENT.

AN OLD ESTABLISHED CORNER GROCERY store to rent; one of the best stands in town for business; good chance for live man. James Cutting, Simcoe, Ont. (41-2)

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

HOW TO WRITE SHOW CARDS.

A full course of instruction by mail for Merchants, Window Trimmers and Clerks.



My book of instruction, at \$1.00, has constantly grown in patronage and public favor, and is now recognized as the

FOUNTAIN HEAD for practical instructions on rapid sign, show card and ticket lettering. It will teach you. Write

W. EDWARDS, Carleton Place, Ontario.

WELFORD BROS., LONDON, ONT.

MANUFACTURERS OF

Brooms AND Whisks ROPE, LEATHER AND WEB Halters

Having the most improved Broom Machinery and good workmen we are in shape to give satisfaction.

UNION LABEL on all our Brooms.

Sample orders of six dozen or more sent to any address, freight prepaid. **Write for Price List.**

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s PURE, HIGH GRADE Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

—HAVE CARE!—

Goods Well Bought Are Easily Sold.

My stock of Teas, Coffees, and Pure Spices is so large, my assortment so complete and my prices so close that I feel sure I can save you money. I have practised what I preach, I have bought well and will give you the benefit of it, if you will only take the trouble to ask for samples.

NEW LINES JUST IN STOCK.

- 22 Half-chests Moyune Hyson, at - - - - - 15c.
- 43 " Moyune Young Hyson, at - - - - - 16 1/2 c.
- 73 Catties Ping Suey Young Hyson, at - - - - - 16 1/2 c.
- 300 Half-chests Ceylon and Indian Green, in half-chests (50 lb. each), at - - - - - 15, 17 1/2 and 20c.
- 100 30-lb. boxes Ceylon Green Young Hyson, fancy leaf, extra choice liquor, at - - - - - 22 1/2 c.
- 25 Chests Indian Golden tipped Orange Pekoe Black Tea—"Munaar," a rare one, at - - - - - 25c.
- 17 Chests Indian or Pekoe Black Tea—"Larsingah," extra fine in leaf and liquor, at - - - - - 22 1/2 c.
- 75 Half-chests new Japan, nice clean leaf, splendid liquor, at - - - - - 19 1/2 c.

EX. STR. "TARTAR" NOW AT VANCOUVER.

- 251 Half-chests "Condor XXX" Japan—special run on it for a short time, in 5 and 10 half-chest lots, at - - - - - 21 1/2 c.
- 50 Half chests "Condor XXXX" Japan, special run on it for a short time, 5 half-chest lots, at - - - - - 24c.

DON'T FORGET THAT THIS IS THE PLACE TO GET MADAM HUOT'S COFFEE-- "NECTAR" BLACK TEA.

"CONDOR"
 Japan Teas
 Vinegars
 Baking Powders
 Mustard—
 The best in the world.

"OLD CROW"
 Black Teas
 Vinegar
 Baking Powders
 Mustard—
 High-grade compound.

"EMD."
 Vinegars.
 Baking Powders
 Pure Spices

I HAVE NOT ADVANCED VINEGARS.

SPECIALITY OF HIGH-CLASS GOODS IN TEAS, COFFEES, SPICES AND VINEGARS.

E. D. MARCEAU,

281-285 St. Paul Street,

MONTREAL.

FISH AS FOOD.

THE fact that fish is an important article of diet is one which will be universally admitted, says The Lancet, but it is not generally realized that the British people make so little use of the opportunities which nature has provided for them in the rich supplies which are to be found off the coast. Some statistical tables which are published by the Board of Trade give a good deal of information, and although in their present form they are of little interest to those who have not a general idea of the way in which the fishing industry is carried on, they very clearly show that a large quantity of fish caught is sent abroad instead of being used in this country, and those who buy fish will be struck at the great difference in price which is paid to those who catch it and the price which has to be paid to the fishmonger. The total value of the fish caught and landed in the United Kingdom during the year 1901 was over £9,000,000. Haddocks and herrings produced £2,257,196 and £2,028,781 respectively. A little over a halfpenny a pound was received for herrings (0.62d), and threehalfpence a pound was received for haddocks. Whether considered from the point of view of quantity or of money value these two fishes are the most important of those caught off our coasts. It is to be feared, nevertheless, that a small proportion only of the poor of the country have been able to obtain either of these in an appetizing form at a low price. It is usually said that the poor are not fond of, and will not eat fish. This is a very old idea. It was stated in a series of articles written on the fishing industry more than 50 years ago. It is said to-day. It is perfectly true that the poor of London are not partial to fish which they have to cook for themselves. If any unprejudiced observer possessing a keen sense of smell will walk down the streets in which fish is exposed for sale on barrows he will not be surprised that this is the case. It is by no means true that the poor who live in fishing towns and villages object to fish. It forms the most important part of the nitrogenous food which they take. The partiality for fish extends also amongst the people as far inland as the supply of fresh-caught fish is obtainable at a moderate price. There are, of course, many parts of the country which by the nature of things cannot be so cheaply or so well supplied as the places near to the sea. For this reason it is a matter of national importance that the curing and preserving of fish should be well-carried out. In this matter there is room for much improvement. To those acquainted with the common haddock of London it is only necessary to recall its iridescent appearance and ammoniacal

odor. Many of these fishes are in a state of partial decomposition when they are cured, and the methods adopted are neither wholesome or cleanly. The local sanitary authorities are often disinclined to interfere with the arrangements of fish-curers, sometimes, perhaps, because they look upon their industry as the mainstay of the place, sometimes, doubtless, because things have been so carried on time out of mind, and what was good enough for their fathers ought, as they say, to be good enough for them, for they are a conservative people. The Lancet has had occasion to call attention to cases in which obvious sanitary rules were disregarded in the process of curing. We wish that the authorities in fishing centres would realize that it is to their true interest, as well as their duty, to carry out the law in regard to nuisances. If the fish-curers were more careful to insure a good and uniform quality in their output they would enormously increase their trade and their profit. It is because fish preserved in this country is of such uncertain quality that the fashion of relying so much on foreign produce has become so very general and that sardines are so highly esteemed. It is said that the English spratt tinned in this country is now transported to France that it may be duly labelled and consigned to England for the benefit of those who eat "sardines" and practice "economy" at the same time. Good bloaters and kippers are superior in all respects to the cheaper sorts of "sardines," but at the present time they are not readily obtainable, although nearly 2,000,000 barrels of herrings were exported last year, chiefly to Germany.

BREAKFAST FOODS.

Why, in soulful, doleful numbers,
Should poor, foolish man complain
Of his bad and broken slumbers,
Of his aches and bitter pain?
Why, when in his face are staring
Well-known facts, and, having wealth,
Or enough, should he be caring
Constantly about his health?
What's the use of being sickly,
Pale and wan, when we can buy
Something that will very quickly
Make us strong and gay and spry?
Foods that make the blood go tingling
Through our veins, till we rejoice
In our strength—we can't be singling
Any one kind—take your choice.
Foods that make hard bone and muscle,
Full of starch and nitrogen,
Foods that fit us for the tussle
With our active brother men.
Taken with hot water simply
Or with sugar and with milk,
You'll lose your appearance pimply
And will feel as fine as silk.
You will get quite energetic,
On your cheeks the rose will bloom
When they chase your moods splenetic,
Dissipate your fits of gloom.
Why the dickens should you ache and
Why on stubborn ailments brood,
When you've only got to take and
Fill yourself with breakfast food?

STIRRING UP THE TEA MEN.

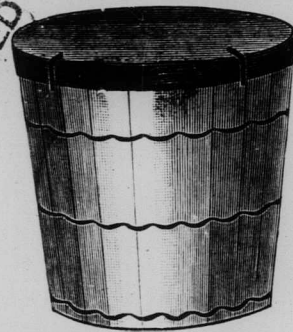
Home and Colonial Mail.

WE are reminded by the announcement that one of the large London tea distributing firms is about to extend its operations to India of the changes and developments in the tea trade of recent years. While some of the old Mincing Lane stages have dropped out, others have taken up the running to some purpose, and although the sale room is not Arcadia, and the tea trade is by no means exempt from the evils of the competitive system, it cannot be denied that the handling of tea at home might furnish some striking examples for a new volume about men who succeed in business, and that, on the whole, the sale of tea in chest or package is a more remunerative pursuit than growing the leaf. Failures will occur in the best regulated commercial circles, but the modern tea distributor, with modern methods and some capital, has no serious fault to find with his lot.

But some of these Napoleons of the tea trade, if plurality is permissible in the case of so great a name, are not content with mere profit-making, which doubtless becomes monotonous after a time. They seek to achieve new triumphs; to gain fresh trade laurels. They either extend their operations by dealing in other articles of produce, or they push in some new direction, which will, if it do not add to their profits, at least enhance their reputation as enterprising men of business. Messrs. Brooke Bond, for instance, have recently essayed to push their teas in India, notwithstanding that the movement for supplying natives of and residents in India has already been started. So long as the demand for tea increases, tea growers can only welcome every effort made to find new markets, and wish luck to those who are plucky enough to aid the work by the outlay of capital and energy. It will occur to the onlooker, however, as somewhat remarkable, that up to now the enterprise of those on the spot, who might years ago have taken steps to popularize tea in India, has been somewhat laggard. Admitting that tea-planting and tea-dealing are, or at any rate were, regarded as distinct occupations in the light of those laws of commercial etiquette which regulate such matters, it must also be recognized that a great change has taken place in recent years. American trade methods may be said to have knocked all these laws out of time. We may not admire the all-embracing system of trade which deals in pork from the cradle to the grave, and turns the pastoral cow into beef for the million by a manufacturing operation, combining every trade under one hat or in one immense building, but the old style in business has unfortunately taken its departure.

In Demand Because They Deserve To Be

NOV - 4 1902
RETURNED



All up-to-date dealers know that a good, well made package adds much to the worth of the goods. Most dealers know the unapproached excellence of

CANE'S NEWMARKET BUTTER TUBS

Made from the best selected spruce—welded steel wire hooped—corrugated—allowing for expansion or contraction, so that they keep in perfect condition.

Look up your stock of Woodenware. If you want anything special for the Fall trade you will be sure to find it here.

UNITED FACTORIES, Limited,

Head Office : Toronto.

OPERATING :

- Boeckh's Toronto Factories.
- Bryan's London Factories.
- Cane's Newmarket Factories.

MONTREAL BRANCH : 1 and 3 DeBresoles St.

LONDON BRANCH : 71 Dundas St.

Pure Gold Jelly Powder

Pure Gold Flavoring Extracts

Pure Gold Baking Powder

WE MAKE THE DEMAND, YOU SELL THE GOODS EASILY.



BEAUTIFUL GOODS



**A Choice
Holiday Line.**



Pure Fruit Syrups

In Handsome Fancy French Decanters.

- 1 Dozen in a Case.
- 4 Different Patterns.
- 4 Flavors---Raspberry, Strawberry, Pineapple,
Lemon.

TO SHOW THEM IS TO SELL THEM

Just the line you want for your Christmas display.

Order AT ONCE, for the demand is large and the supply limited.



**HENRI JONAS
& CO.**

Montreal.



Borden's Brands of Condensed Milk and Evaporated Cream at Canadian Prices.



We beg to announce that we have established a branch factory at Ingersoll, Ont., and that we are now prepared to fill all orders for the Canadian trade promptly, and at considerably reduced prices, owing to the establishment of the Canadian Branch. Our **Eagle Brand Condensed Milk**, **Gold Seal Brand Condensed Milk** and **Peerless Brand Evaporated Cream**, unsweetened, can be obtained through our local representatives.



BORDEN'S CONDENSED MILK CO.

Originators of Condensed Milk.

Established 1857.

Selling representatives in Canada: **F. W. Hudson & Co., Toronto.** **W. H. Dunn, Montreal.** **Erb & Rankin, Halifax.** **W. S. Clawson & Co., St. John, N.B.,** also **Shallcross, Macaulay & Co., Victoria and Vancouver, B.C.**

TO OUR CUSTOMERS.

We have a sufficient stock of coal to last us some months, but in view of the uncertainty of the coal strike we are prepared to buy a few cars of best anthracite grate or stove coal, for which we will pay the highest price.

We should esteem it a favor if our customers would advise us of any coal offered for sale in their locality.

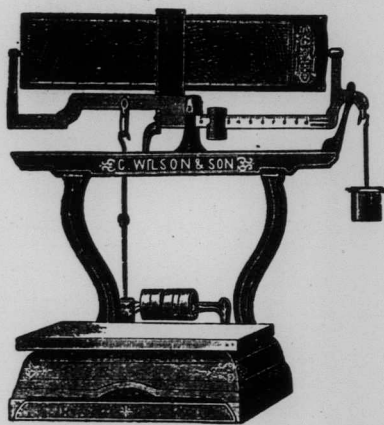
Our patrons may rely on their orders being promptly filled.

Christie, Brown & Co., Limited, Toronto and Montreal.

	Montreal.		Toronto.		St. John, Halifax.			Montreal.		Toronto.		St. John, Halifax.	
COFFEE													
Green—													
Mocha.....	24		23	28	25	30							
Old Government Java.....	27		22	30	25	30							
Rio.....	10		7	12	12	13							
Santos.....	9 1/2		9 1/2	10 1/2									
Plantation Ceylon.....	29		26	30	29	31							
Porto Rico.....			22	25	24	28							
Gautemala.....			22	25	24	26							
Jamalca.....	18		15	20	18	22							
Maracaibo.....	18		18	18	12	13							
NUTS													
Brazil.....	14	15	15	16		15							
Valencia shelled almonds.....	8	3 1/2	30	35	30	35							
Farragona almonds.....	11		11 1/2		12	13							
Formegetta almonds.....			10 1/2										
Jordan shelled almonds.....	42		40	43									
Peanuts (roasted).....	8 1/2	3	9	10 1/2	9	10							
" (green).....	6 1/2	7 1/2	8	10									
Cocanuts, per sack.....	3 25		3 75		3 50	4 00							
" per doz.....			60		60	70							
Grenoble walnuts.....	11		12 1/2		11	12							
Marbot walnuts.....	10		11 1/2										
Bordeaux walnuts.....	9		8		8 1/2	9							
Sicily filberts.....	9 1/2		11	11 1/2	10 1/2	11							
Naples filberts.....	17	17 1/2	13	15	13	14							
Pecans.....	17	17 1/2	13	15	13	14							
Shelled Walnuts.....	18		21	23		25							
SODA													
Bl-carb, standard, 112-lb. ke.....	1 65	1 80	2 00	2 25	1 70	1 75							
Sal soda, per bbl.....	70	75	80	90	85	90							
Sal Soda, per keg.....	95	1 00		1 00	95	1 00							
SPICES													
Pepper, black, ground, in kegs.....	16	18		18	14	15							
" palls, boxes.....	14	17		19	15	16							
" in 5-lb. cans.....	15	17		19	12	13							
" whole.....													
Pepper, white, ground, in kegs.....	26	27	26	27	24	26							
" palls, boxes.....	25	26	25	26	20	22							
" 5-lb. cans.....	23	25	23	25	20	22							
" whole.....	19	25	22	25	20	25							
Ginger, Jamalca.....	12	30	14	35	18	20							
Cloves, whole.....	25	30	25	30	25	30							
Pure mixed spice.....	13	18	20	40	16	20							
Cassia.....	25	30	25	30	25	30							
Cream tartar, French.....	25	24	25	20	22								
" best.....	28	25	30	25	30								
Allspice.....	10	15	18	16	16	18							
WOODENWARE													
Palls o. 1, 2-hoop.....	1 65		1 55		1 90								
" 3-hoop.....	1 80		1 70		2 05								
" half, and covers.....	1 65		1 60		1 75								
" quarter, jam and covers.....	1 15		1 10		1 45								
" candy, and covers.....	2 50	2 90	2 40		3 20								
Tubs No. 0.....	10 00	10 15	8 50		11 00								
" 1.....	8 00	8 15	7 01		9 00								
" 2.....	7 00	7 15	6 03		8 00								
" 3.....		6 15	6 25		7 00								
PETROLEUM													
Photogene.....	14 1/2	15 1/2	17	17 1/2									
Canadian water white.....	16	17	16 1/2	17	16 1/2	17							
Sarnia water white.....	18	18	15	15 1/2	16 1/2	17							
Sarnia prime white.....	13	13	13	13 1/2	13	13 1/2							
American water white.....	19	19	17 1/2	18	17 1/2	18							
Pratt's Astral (barrels extra).....	18 1/2	19	17	17 1/2	17 1/2	18 1/2							
Black— TEAS													
Congou—Half-chests Kalsow.....	13	60	12	60	11	40							
Moung, Peking.....	17	40	18	50	15	4							
Caddis Peking, Kalsow.....	35	55	35	55	30	50							
Indian—Darjeeling.....	20	40	20	40	18	40							
Assam Pekoes.....	18	25	18	25	17	24							
Pekoe Souchong.....	35	42	35	42	34	40							
Ceylon—Broken Pekoes.....	20	30	20	30	20	30							
Pekoes.....	17 1/2	40	17	35	17	35							
Pekoe Souchong.....													
China Greens—													
Gunpowder—Cases, extra first.....	42	50	42	50									
Half-chests, ordinary firsts.....	22	28	22	28									
Young Hyson—Cases, sifted.....													
extra firsts.....	42	50	42	50									
Cases, small leaf, firsts.....	35	40	35	40									
Half-chests, ordinary firsts.....	22	28	22	28									
Half-chests, seconds.....	17	19	17	19									
" thirds.....	15	17	16	18									
" common.....	13	14	14	15									
Pingsueys—													
Young Hyson, 1/2-chests, firsts.....	28	32	38	32	30	40							
" " seconds.....	16	19	16	19									
" Half-boxes, firsts.....	28	32	28	32									
" " seconds.....	16	19	16	19									
Japans—													
1/2-chests, finest Maypickings.....	38	40	38	40									
Choice.....	32	36	33	37									
Finest.....	28	30	30	32									
Fine.....	25	27	27	30									
Good medium.....	22	24	25	28									
Medium.....	19	20	21	23									
Good common.....	16	18	18	20									
Common.....	13	15	15	19									
Nagasaki, 1/2-chests, Pekoe.....	16	22											
" " Oolong.....	14	15											
" " Gunpowder.....	16	19											
" " Siftings.....	7 1/2	11											
RICE, MACARONI, SAGO, TAPIOCA.													
Rice—Standard B.....	3 00	3 10		3 1/2	3 25	3 40							
Patna, per lb.....	4 25	4 50		4 1/2	5	6							
Japan.....	4 40	4 90		5 1/2	6	6							
Imperial Seta.....	4 60	4 90		4 1/2	5 1/2	6							
Extra Burmah.....				4 1/2	4 1/2	5							
Java, extra.....				6	6 1/2	7							
Macaroni, dom'ic, per lb., bulk.....	3 1/2	4 1/2		3 1/2	4 1/2	5							
" imp'd, 1-lb., pkg., French.....		12		9	10								
" " " Italian.....		10		11	1 1/2								
Sago.....	3 1/2	3 1/2		3 1/2	4	5							
Tapioca.....					4 1/2	5							

This 5c. package is a seller. Two domes of James' "Dome" Lead in a neat box for 5c. catches the consumer every time. If you don't stock it you are losing trade.

W. G. A. LAMBE & CO., Canadian Agents.



HONESTY

is the only policy which a grocer can follow and be successful.

If he is **dishonest** to his customers they soon find it out and leave him. If he is **dishonest** to himself he soon fails.

Are you **honest** to yourself?

When you are weighing out goods are you sure that your scales do not cheat you? If they are **WILSON'S COMPUTING SCALES** they do not, but if they are any other old kind they might do so. You will find it a profitable investment to look into and purchase one of our **BALL-BEARING** Computing Scales.

They are **honest** to both buyer and seller.

Wilson's Scales
are
"MADE IN CANADA"

C. WILSON & SON

69 ESPLANADE ST. E.

TORONTO

JUST WHAT YOU WANT

TIME AND LABOR SAVER

The "ENTERPRISE" ELECTRIC

RAPID GRINDING
AND PULVERIZING **Mill**

Will be furnished for Direct or Alternating Current to suit all conditions

25 to 50 lbs. of Coffee

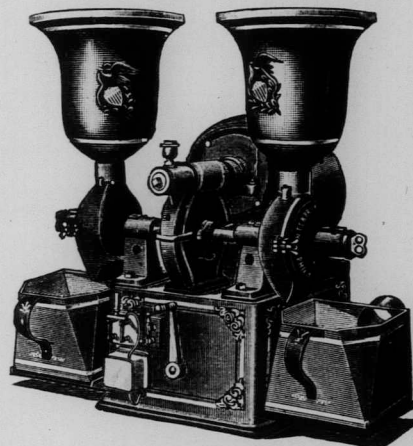
CAN BE GROUND FOR **ONE CENT**

One Grocer says: It has almost doubled our Coffee Trade,
I consider it a Good Investment and Advertisement.

DESCRIPTIVE CATALOGUE ALSO TESTIMONIAL PAMPHLET MAILED FREE

The Enterprise Mfg. Co. of Pa., PHILADELPHIA, PA.
U. S. A.

GRANULATOR PULVERIZER



No. 08712

Height 31 inches; Width 32 inches;
Length 25 inches; Weight 320 pounds

PRICE ON APPLICATION

Grinding Capacity
Granulating, 2 pounds per minute
Pulverizing, 1/2 pound per minute

Capacity of Iron Hoppers, 6 lbs. of Coffee
Capacity of Nickel-Plated Hoppers, 7 1/2 lbs.

OUR TRADE WITH JAMAICA.

By F. W. HODGSON, Live Stock Commissioner.

THE present agitation in Jamaica for either the federation or the commercial union of that colony with the Dominion of Canada is worthy of serious consideration in this country. The Jamaican planters desire to find a free market in Canada for their sugar, lemons, oranges, bananas, coffee, ginger, spices, logwood, etc., in return for which they would purchase from us oats, split peas, soda and fancy biscuits, tin and enamelled ware, boots and shoes, organs, furniture, agricultural implements, ropes and cordage, paints, lumber and other building material, metallic roofing, canned goods, live stock, butter, cheese, tallow, bacon, hams, flour and other food stuffs and manufacturers. According to the report of the Committee of the Royal Jamaica Society of Agriculture and Commerce and Merchants' Exchange, "The natural conditions of the respective colonies are all in favor of mutual trade. Each country is the natural complement of the other in natural products, and it is high time that the feeling which has so long existed in favor of improved trade relations should bear good results." The principal drawback to the interchange of commodities is the lack of a rapid, up-to-date, frequent and direct steamboat service. The direct trade between the two countries has largely increased since the advent of the "Canada-Jamaica" line from St. John, N.B., but this new service, although a decided improvement, is but a monthly one, carried on in far from up-to-date steamers, occupying from eight to ten days between St. John and Kingston, Jamaica.

The extension of trade in live stock and live stock products is of particular interest to me, and in this connection I beg to submit a letter received from Mr. W. Simpson MacCormack, of Kingston, Jamaica, dealing with the requirements of their markets in these lines.

Kingston, Jamaica, Sept. 4, 1902.

Dear Sir, Your esteemed favor of March 4 last was duly received, and I beg to thank you for information contained therein. At that time butchers' sheep were too high, and the season too bad to import. I am now, however, in communication with Messrs. Gordon & Ironsides, of Montreal, and hope to get down a carload, connected to Halifax, October boat.

I note your remarks regarding the high quality of Canadian bacon, butter and cheese and the desire of your Department to establish a market in these islands for those products. You also expressed the hope of hearing from me, "from time to time, telling what the outlook is for the building up of the trade between Canada and Jamaica."

I would state that considerable attention is now being directed to the superi-

ority of Canadian products by importers here, but I regret to say that Canadian producers appear disinclined to bring themselves into line of our market conditions as to size, packing and promptitude in filling orders and general existing conditions.

BUTTER.

What is required is (1) Choice creamery put up in one-half, one and five-lb. tins; also in kegs of about 34 lb., costing about 19 to 23c. per lb. f.o.b. Halifax; also good dairy butter, put up in small 10-lb. tubs and 24-lb. kegs, costing from 15 to 18c. per lb. f.o.b. Halifax.

CHEESE.

Large sizes are not salable, but a lively demand exists for the best qualities, in strong boxes of four, weighing about 19-lb. each; also singles, put up separately in strong boxes, weighing about 18 to 25 lb. each.

BACON.

Slips from 8 to 14 lb.; also sides, from 40 to 48 lb., and middles (cut from side) of from 18 to 21 lb., of superior mild cured, extra lean selections (pea-fed) will always find ready sale, and there is also a fair demand for mild cured, rolled-spiced breakfast bacon, and slips from 2 to 8 lb. boneless (firm.)

HAMS.

Mild cured extra lean (pea-fed); also smoked and pale dried, from 8 to 12 lb. A market would also be found for picnics (shoulder hams) from 5 to 10 lb., and what are known as Bath Chops, 3 to 4 lb., also have a demand.

Referring to the last two mentioned articles there should not be the least difficulty in building up a direct trade, for I know, as a fact, that quantities of the articles arrive here from Bristol and other English ports rebagged and represented as of English manufacture, but which I have good reason for knowing owe their origin to the Canadian farmers.

Probably the principal and most important shippers of these goods give their attent to the British market, being of course, vastly more important, but, if you could induce, perhaps, some of the smaller men to direct their attention to the details of the requirements of this market for the articles as referred to above, I am satisfied the consumption, demand and the importance would be a revelation.

I will mention that the Pickford & Black steamer which sails from Halifax on the 15th of each month is accommodated with refrigerated cold chambers, enabling printed butter and rolls to be shipped. I cannot too strongly impress upon you the importance of this market to your dairymen, and I am prepared to give every assistance to appreciably place their products, provided, as previously mentioned, they are prepared to meet the market on local conditions.

HORSES.

You referred to these in your letter. There is, however, no demand for heavy stock; what is required is lightly-built carriage horses of not less than 15.2. I shall be glad to hear from you on this

subject, and also on the general subjects of this letter. Products and manufactures must always be quoted f.o.b. I think there should be hardly any difficulty in your finding some responsible producers to take up the matter.

Again, thanking you for your previous communications, and hoping that this may lead to some practical results, I am,

Yours truly,

(Sgd.) W. SIMPSON MacCORMACK.

A few planters interested in the improvement of live stock on the Islands of Jamaica, St. Kitts and Trinidad have imported pure-bred horses, cattle, sheep, swine and poultry, in limited numbers from Nova Scotia, but as these animals require to be acclimatized after their arrivals in the Indies, many of them are lost. On this account buyers do not care to pay very high prices, but they find that the imported animals which survive acclimatization effect a great improvement in the herds and flocks, and they declare that they will persevere until the standard of quality is greatly elevated.

Since 1897 some four or five horses (Clydesdales), 25 cattle (Shorthorns, Herefords and Ayrshires), one hundred sheep (Shropshires and Southdowns), and about one-half dozen pigs (Berkshires and Tamworths) have been sent to the West Indies by the Nova-Scotian Government. These were all pure-bred stock, but a considerable amount of ordinary stock has been shipped. For the first 11 months of 1901, according to the reports of the steamboat agents, there were 95 horses, 30 cattle, 1,200 sheep, 9 swine and 125 coops of poultry shipped from Halifax to the West Indies. There is now fairly good steamboat accommodation from Halifax, boats running twice a month regularly, and although this trade is only yet in its infancy, it would seem to be capable of considerable development. According to the newspapers, a fast line of steamers between Canada and Jamaica is likely to be subsidized in the near future, which would no doubt greatly increase trade between the two colonies.

PROPOSED NEW SALMON COMBINE.

It was learned to-day on excellent authority that the plans looking to the formation of a combination on all the outside salmon canning interests on the Coast are well under way. It is understood from an outside source that it is proposed to capitalize the new company at \$10,000,000, and that the plans are found to include 16 plants of which options on 11 plants have been secured by the promoters. When seen to-day Mr. Philip J. Brady, who is credited with holding the options on the plants, and who arrived here from Seattle for the purpose of pushing the deal, declined to talk for publication. He stated, however, that he was working on the plans but refused to discuss them.—N. Y. Journal of Commerce, October 13.

Established 1845

MODERN MACHINERY, UP-TO-DATE METHODS

Established 1845.



1 and 2-lb Tins.

S. H. & A. S. EWING'S
HIGH-GRADE
COFFEE and SPICES

"The goods that have stood the test of time."

"The perfected products of 57 years' study and experience."

(Have you seen the new ¼ Spice package "Prince of Wales" brand? Write or sample.)

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills,
55 Cote St., MONTREAL, P.Q.

To Arrive This Week

Japan Teas, in 30-lb. boxes
Japan Fannings, half-chests

Both to arrive this week.

F. J. CASTLE - OTTAWA.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

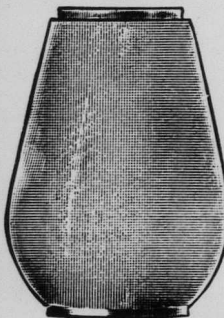
REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,

107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

California Fruits

Canadian Peaches, Plums, Tomatoes.

Fresh arrivals daily at lowest market prices.

Full stock of Oranges, Lemons and Bananas always on hand.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

Phones, Main 54, Main 3428.

SEASON 1902.

**Butter
Tubs**

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

BENEFITS OF A TRADE PAPER.

AN address was recently delivered in Seattle, Wash., before a local trade paper association by E. C. Damon on "Benefits to be derived from a Trade Paper." In part, it was as follows: First, let me ask: Do you take a trade paper? Second, Do you read it? In both cases: If not, why? Look over this broad land of ours. We find millions of people reading the daily papers. That is where they get their information. That is where they get their food for thought, that makes our people the most enlightened people on earth, the most progressive, the most ambitious. Yes, the most successful.

Gentlemen, I say to you to-night, as the daily paper is the educator of the masses, so the trade paper is the educator of the merchant.

Show me a progressive, enterprising up-to-date merchant, and I will show you a student of the trade paper.

I might go further. Show me an ambitious, wide-awake clerk, and I will show you a trade paper advocate.

Do not in any wise construe anything that I may say at this time appertaining to this subject as criticizing our local or State trade papers. Nor by any means suspect that I am going to ask for your subscription for such papers. However, I might say that I am a subscriber for three trade journals and positively I would not be without them.

Nay, not for twice the fee of subscription. There is not an issue that I do not get some good out of. The subjects discussed in these papers give me thoughts; stimulate me in my work; give me a foundation to build upon. I find articles by competent writers on such subjects as "Credits," "Advertising," "System," "Full Measure," "Short Measure," on "Leaks and how to stop them." Gentlemen, I say to you that a well-written article on any of these subjects is worth times innumerable the price per annum of your trade paper.

I might admit at this time that I am an enthusiast, but, gentlemen, no man can make a success unless he is an enthusiast.

I find articles on "trade abuses." I find articles on "organization" and "why for?" I find articles on "confidence in your fellow merchant," and I want it publicly known that such confidence judiciously used will do much to overcome many petty annoyances.

I find articles on "coffee," "tea," "sugar," "beans," "rice," "sago," "tapioca," "pork," "spices," "pickles," "olives," etc.; will I go clear down the list? No, gentlemen, but I will say to you that any man desiring to serve his patrons intelligently and well must know

something of the commodities in which he deals.

A man doing business without a trade paper is doing business without his "price current," or, in other words, is like a boat adrift without a rudder.

I find articles on "profit." I am a believer in a revenue. The merchant's revenue is his profit. No nation, State nor city can exist without a revenue. No merchant, big or little, can exist without a revenue. I say to you, gentlemen, a well-written article on this subject (profit), distributed in every city, town and hamlet in this State, would do much toward building up this organization.

Can we but find means to impress that word "profit" into the grocer's vocabulary, we will be doing much to help him hold his head erect and "stand as a man among men."

I find articles on "window dressing," on "quality," "honesty," and "fidelity to business."

Gentlemen, I say to you that a trade paper stands in the front rank of commercial progress to-day. The trade paper can help make that friendship lasting that to-day exists between the wholesaler and the retailer; can help to weld it together; can rivet it aright. The trade paper can stimulate the merchant to better effort. It can teach him to say "no," and stick to it. It can teach him to give honest measure and demand the same. It can teach him to use home-manufactured goods—all things being equal. It can teach him that the "full dinner pail" is the foundation of all large cities. It can teach him that the shrill sound of the

whistle, the blast of the furnace, the roar of the engine, brings dollars back into his pocket.

The other evening as I sat by my window at home, looking out on the placid waters of Elliott Bay, a steamer passed on its way to its mooring place. 'Twas grand to look upon, yea, magnificent. A blaze of light from stern to stem, but it passed on, and as it passed the water closed behind it. Not a trace was left of where the steamer had been. No mark, no record left behind to tell of what success. Is it to be so with us in this world of progression? We pass on through this life into the Great Beyond. Will we leave a mark, a record? Will posterity know that we were here?

Ah, gentlemen, unless we make that mark broad it will soon be erased. Unless we take the knowledge at hand and use it. Unless we take the "pulse of commercialism," and I say to you, gentlemen, the trade paper is that pulse. Unless we grapple with the hordes of this world and conquer, we will not leave a broad mark. Is your soul or mine so dormant, or your ambition or mine so weak, that we would not that your child or mine, when they pass over this same road, could cry out: "My father passed here!"

CANNED TOMATOES.

The situation in canned goods remains about as it was last week. The song of the tomato has been so persistently sung during the past three months that we are tired of considering it, but, like Banquo's ghost, it will not down, and the much worried bear, whether packer or buyer, is about driven to the conclusion at last that its prices will not down either.—The Trade, Baltimore.

To the Dealers.

We have not advanced the price of our tobaccos. Amber Smoking Tobacco, Bobs, Currency and Fair Play Chewing Tobaccos are the same size and price to the consumer as formerly. We have also extended the time for the redemption of Snowshoe Tags to January 1st, 1904.

THE EMPIRE TOBACCO CO.

MONTREAL, QUE.

LIMITED

YOU SERVE YOURSELF best when you serve
your customers with

Ceylon Green TEAS

Acknowledged by all who have tried them to be
much superior to any other Green Teas sold. They
are the kind that are making friends for the grocers
handling them. Japans and China Greens are
quickly being displaced by

Green Ceylon TEAS

Ceylon Tea goes twice as far as ordinary tea; conse-
quently it is more economical for your
customers to purchase.

WHY ARE Southwell's Jams

superior to all other
Imported Lines ?

Because each Jam
has the
individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS



Handle only the Best!

Gillett's
Perfumed
LYE

is the **Standard** article.

There are many imitations of it being offered. **REFUSE THEM** and handle only the **ORIGINAL** and **BEST**, the kind that pleases your customers and gives you no trouble to sell.

E. W. GILLETT COMPANY LIMITED

London,
Eng.

TORONTO, ONT.

Chicago,
Ill.

Current Market Quotations for Proprietary Articles

October 16, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.	
Size 1, in 2 and 4 doz. boxes.....	\$ 4 40	
" 10, in 4 doz. boxes.....	2 10	
" 2 in 6 ".....	80	
" 12, in 6 ".....	70	
" 3, in 4 ".....	45	
Pound tins, 3 doz. in case.....	3 00	
12oz. tins, 3 ".....	2 40	
5-lb. tins, 7/8 ".....	14 00	
Diamond—	W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case.....	per doz. 2 00	
1/2 lb. tins, 3 ".....	1 25	
1/4 lb. tins, 4 ".....	0 75	

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
1 "	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1/2 doz.	2 1/2-lb.	10 50
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER

Cases.	Sizes.	Per Doz.
4 doz.	5c.	\$ 40
4 "	4-oz.	60
4 "	6-oz.	75
4 "	8-oz.	95
4 "	12-oz.	1 40
2 "	12-oz.	1 45
2 "	16-oz.	1 65
2 "	14-oz.	1 70
1 "	2 1/2-lb.	4 10
1 "	5-lb.	7 31
2 "	6-oz. } Per case.	
1 "	14-oz. }	\$4 55
1 "	16-oz. }	

JEMMY CREAM BAKING POWDER

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " " ".....	1 25
1 " " ".....	2 25

Per case.

VIENNA BAKING POWDER.

1 lb. tins, 4 doz. in box.....	Per doz. \$2 25
1/2 lb. tins, 4 ".....	1 25
1 lb. tin, 4 ".....	75
3 oz. in paper, 4 doz. in box.....	70
5 " " ".....	35

BLACKING.

SHOE POLISH.

Jonas'.....	Per gross \$9 00
Froments.....	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 12
Gillett's Mammoth, box, 1 gross.....	9 00
Nixey's "Cervus" in squares, per lb.....	0 16
" " in bags, per gross.....	1 25
" " in pepper boxes, according to size.....	0 02

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
Nixey's refined, per 9 lb. box of 12 1 doz. chip boxes.....	1 50
Nixey's, as supplied the King, per 9-lb. box of 12 doz. black.....	1 50
Nixey's Silver Moonlight Stove Polish, in blocks 13-3 and 6-oz. size. Full price list on application.	

CORN BROOMS

BOECKH BROS & COMPANY doz. net.	
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " F, 3 strings.....	3 10
" " G, 3 strings.....	2 85

BISCUITS.

CARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign.....	0 11 3/4
Metropolitan mixed.....	0 09

CANNED GOODS.

MUSHROOMS.	
HENRI JONAS & CO.	
Mushrooms, Rione.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
extra Lenoir.....	22 00
Per case, 100 tins.....	

FRENCH PEAS—DELOREY'S

HENRI JONAS & CO.	
Moyen's No 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & CO.	
1/2 Trefavenne.....	\$9 50
1/4 Rolland.....	9 50
1/4 Delory.....	10 50
1/4 Club Alpines.....	2 50

CHOCOLATES & COCOAS.

Cocoa—THE COWAN CO. LIMITED.	
Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins.....	3 75
" 1/4-lb. tins.....	2 25
" fancy tins.....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25
Chocolate—	
Queen's Dessert, 1/4's and 1/2's.....	\$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock.....	0 30
Diamond.....	0 25
" 8's.....	0 28
Chocolate—	
Fry's.....	
Caracosa, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.....	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.....	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.....	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.....	0 24
Cocoa—	
Concentrated, 1/4's 1 doz. in box.....	2 40
" 1/2's.....	4 50
" 1 lb. ".....	8 25
Homoeopathic, 1/4's 14 lb. boxes.....	8 25
" 1/2 lbs. 12 lb. boxes.....	8 25
Epps's cocoa, case of 14 lbs., per lb.....	0 35
Smaller quantities.....	0 37 1/2

JOHN P. MOTT & CO.'S

B. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 12
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracosa Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21
Mott's Sweet Chocolate Liquors.....	0 19

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.....	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2
WALTER BAKER & CO., LIMITED.	
per lb.	
Premium No. 1 chocolate, 12-lb. boxes.....	\$ 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
Breakfast cocoa, 1/2-lb. tins, plain & 5-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.....	35
Caracosa sweet chocolate, 6-lb. boxes.....	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

COCOANUT.

L. SCHEPP Co.	per lb.
1-lb. packages, 15 and 30-lb. cases.....	\$0 26
1/2-lb. ".....	0 27
1/4-lb. ".....	0 28
1/2 and 1-lb. pkgs. assorted, 15 and 30-lb. cases.....	0 26 1/2
1/4 and 1/2-lb. pkgs. assorted, 15 and 30-lb. cases.....	0 27 1/2
5c. package, 4 doz. in case, per doz.....	0 45
U.M.B.S.A.	
Imperial—Large size jars, per doz.....	\$ 8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	1 40

“THE EDWARDSBURG BRANDS”

Starch

.. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-
 MENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO

COFFEE.
JAMES TURNER & CO. per lb.

Mecca	0 32
Damascus	0 28
Calvo	0 20
Sirdar	0 17
Old Dutch Rio	0 19 1/2
E. D. MARCEAU, Montreal. per lb.	
"Old Crow" Java	0 25
"Mocha	0 25
"Condor" Java	0 30
"Mocha	0 30
15-year-old Mandehing Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	

CONDENSED MILK.



Borden's Condensed Milk Co.	
"Eagle" Brand	\$1 85
"Gold Seal" Brand	1 30
"Peerless" Brand Evaporated Cream	1 20

CLOTHES PINS.

UNITED FACTORIES LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 57
4 doz. packages 12 to a case	0 12
6 doz. packages (12 to a case)	0 12

COUPON BOOKS—ALLISON'S

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal

\$1, \$2, \$3, \$5, \$10 and \$20 books.	
Un- Covers and num Coupons Lered numbered.	
In lots of less than 100 books. 1 kind as sorted	4c. 4 1/2c.
101 to 500 books	3 1/2c. 4c.
500 to 1,000 books	3c. 3 1/2c.

Allison's Coupon Pass Book

1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 1/2 cents each
15 00 books	6 1/2 cents each
20 00 books	7 1/2 cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	\$6 00
2 oz. " (no cork screws)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho r extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat " "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square " "	21 00
4 oz. " " corked	36 00
8 oz. " "	72 00
Per doz.	
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
Per doz.	
2 1/2 oz. Round quintessence extracts	2 00
4 z. Jockey decanters	3 50

FOOD.

Robinson's Patent Barley 1/2 lb tins 1 25
 " " 1 lb. tins 2 25
 " " Groats, 1/2 lb. tins 1 25
 " " 1 lb. tins 2 25

GINGER ALE & SODA WATER

Cantrell & Cochrane's Imported Ginger Ale and Club Soda Water... \$1 40

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.	
Orange Marmalade	1 00
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	1 80
Raspberry " "	3 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

Jams— T. UPPON & CO.

12-oz. glass jars, per doz	\$0 95
1 lb. glass jars 2 doz. in case, per doz	1 50
2 1/2-lb. tin pail, 2 doz. in crate, per lb.	0 09
5-lb. tin pails, 8 pails in crate, per lb	0 06
7-lb. wood pails, 6 " "	0 06

14-lb. wood pails, per lb	0 06
30-lb " "	0 06

Jellies—

1-lb. glass jars, per doz	\$1 50
7-lb. wood pails, per lb	0 09
14-lb. " "	0 09
30-lb. " "	0 09

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 50
"Blinged" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes 40 per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 100 sticks	1 45
" " 100 sticks	0 13
Dulce large cent sticks, 100 in box	

LIQUORS.

CCG VAG IN CASES.
 Ph. Richard.

S. O. Quarts, 12's	\$22 50
F. C.	15 00
F. C. 1-15 bottles, 180's	2 00
V. S. O. P.	12 10
V. S. O. P. pints, 24's	13 00
V. S. O. P. 1/2-pints, 48's	14 00
V. S. O. P. 1-15 bottles, 180's	20 00
V. S. O. quarts, 12's	10 00
V. S. O. 1-15 bottles, 180's	18 00
V. O. quarts, 12's	8 50
V. O. pints, 24's	9 50
V. O. 1/2-pints, 48's	10 50
V. O. 1-15 bottles, 180's	14 00
V. O. decanters, 12's	0 50
V. O. " " pints, 20's	13 00
V. O. flasks, Imp. pints, with thumb lrs	9 75
V. O. " Reputed " "	24 10 50
V. O. " no " "	24 9 50

Chas. Couturier.

Quarts, 12's	7 00
1/2 bottles, 24's	8 00
3/4 " 48's	9 00
1-15 bottles, 180's	13 50
Flasks, 24's	8 00
1/2 Flasks, 48's	9 00
Flasks Imperial pint, Copale, 16's	8 00
F. Marion & Cie.	
Quarts, 12's	6 00
1/2 bottles, 24's	7 00
3/4 " 48's	8 00
Flasks, reputed 24's	7 10
Flasks, 1/2-pints, 48's	8 00
1-15 bottles, 180's	12 50
Flasks, Imp. pints with thumb lrs, 16's	8 00

Cognac In Wood.

Ph. Richard.

Gals. Oct's. Oct's. Bbls. Hds.	
Couturier	\$4 00 \$3 95 \$3 85 \$3 80
Marion	3 75 3 60 3 50 3 40
Ph Richard	
V. S. O. P.	5 50 5 25 5 25 5 00
Richard	
V. O. proof, 4 55	4 10 4 00 3 90 3 80
Richard 5 up.	
proof V. O.	4 00 3 80 3 70 3 50 3 40
Richard Fine	
champagne 6 00	5 90
Gin—Pollen & Zoon, in Cases.	
Red, 15's	8 0 00
Green, 12's	5 00
Poney, 12's	2 50
Gin Pollen & Zoon, in Wood.	

Gals. Oct's. Oct's. Bbls. Hds.
 Gin, P. & Z... \$3 15 \$3 05 \$3 05 \$3 00 \$2 95
 Mitchell Bros. Limited Scotch.

1 case. 5 cases.

Heather Dew, ordinary q'ts.	
12's	\$ 7 00 \$ 6 75
Heather Dew, stone jars.	
Imperial, 12's	12 50 12 25
Heather Dew, oval flasks.	
quart, 12's	11 25 11 00
Special Reserve, oval, pts. 24's.	11 75 11 50
" ordinary q'ts.	
12's	9 00 8 75
Special Reserve, 1/2 bottles.	
pints, 24's	10 00 9 75
Extra Special Liqueur, Bagon.	
12's	9 50 9 25
Extra Special Liqueur, ordi- nary bottles, 12's.	9 50 9 25
Heather Dew, flasks, 48's.	12 00 11 75
" 1/2 flasks, 60's.	9 00 8 75
Mullmore, Imperial oval quart flasks, 12's	10 00 9 75
Mullmore, fl sks, Imperial pints, 24's	10 50 10 25
Mullmore, flasks, ordinary pints, 24's	7 75 7 50
Mullmore, 1/2 flasks, ordinary.	9 00 8 75
48's	6 50 6 25
Mullmore, ordinary quarts, 12's	6 50 6 25
Mullmore ordinary pints 24's	7 50 7 25
Scotch Whisky in Wood.	
Gals. Oct's. Oct's. Bbls. 9gals. 17gals. 40gals.	
Special Reserve (\$1 50)	\$1 25 \$1 15 \$3 90
Heather Dew "A"	4 00 3 85 5 3 65

Extra Special				
Liqueur	5 00	4 90	4 80	4 75
Old Scotch	3 15	3 70	3 65	3 50

Whiskey in Cases.
Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12s.	\$12 50
Old Irish, flasks, Imp. quarts, 12s.	11 25
Special, quarts, 12s.	9 00
Imp. pints, 24s.	11 75
round bottl. s. quarts, 12s.	6 50
round 1/2-bottles, pints, 24s.	8 00
10-o. flasks, 48s.	12 00
5-oz. flasks, 60s.	9 00

Irish Whiskey in Wood.

Gal. 1/2-Oct. Oct. Blk.			
Mitchell, "Special Old"	\$4 50	\$4 40	\$4 55
Mitchell, "Old"	4 00	3 90	3 75
" " "B"	3 50	3 40	3 25
" " "C"	3 00	2 80	2 75

Champagne Wine in Cases.

Duc de Pierland, quarts, 12s.	\$14 00
pints, 21s.	15 00
Cardinal, quarts, 12s.	12 50
pints, 24s.	13 50
Vve. Amiot Carte d'Or, quarts, 12s.	16 00
pints, 24s.	17 00
" " d'Argent, quarts, 12s.	10 50
pints, 24s.	11 50

Blandy Bros Wine.

Blandy's Madeira Wine, in cases.	
Very Superior, quarts, 12s.	8 50
Special Selected, quarts, 12s.	10 00
London Particular, quarts, 12s.	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12s.	7 50
White Label, quarts, 12s.	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12s.	8 50
Murosa, quarts, 12s.	14 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12s.	7 50
Invalid Special, quarts, 12s.	12 00

Blandy Bros' Wine in Wood.

Gal. Octave.		
Madere, No. 1/2	\$3 50	\$3 00
No. 3/4	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies. In barrels. per gal.

Gooderham & Worts, 65 O.P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wisner & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons	4 09
J. P. Wisner & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
Hiram Walker & Sons	2 20
J. P. Wisner & Son	2 19
J. E. Seagram	2 19
H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

LYE (CONCENTRATED).
GILLET'S PERFUMED.

Per case.	
1 case of 4 doz.	\$3 60
3 cases	3 50
5	3 40

MINCE MEAT.

Wetley's Condensed, per gross net	\$12 00
per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.	
D. S. F., 1/4 lb. tins, per doz.	\$1 40
1/2 lb. tins, per doz.	2 50
1 lb. tins, per doz.	5 00
Durham 4 lb. jar, per jar	0 75
1 lb. jar, per jar	0 25
F. D., 1/4 lb. tins, per doz.	0 85
1/2 lb. tins, per doz.	1 45

HENRI JONAS & Co. Per gross

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	15 20
Pint jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
1/4-lb. tins	0 35
1/2-lb. tins	0 33
1-lb. tins	0 32 1/2
4-lb. jars, per jar	1 20
1-lb. jars	0 35

"Old Crow," 12-lb. boxes—

1/4-lb. tins	per lb. 0 25
1/2-lb. tins	0 23
1-lb. tins	0 22 1/2
4-lb. jars, per jar	0 70
1-lb. jars	0 25

OLIVE OIL

Barton & Guestier's quarts	per case \$8 00
pints	9 00


ORANGE MARMALADE.

T. UPTON & CO.	
1-lb. glass	2 doz. case, per doz. \$1 00
7-lb. pails and 5 lb. tins	0 06
14 a and 30 lb. pails	0 06

PICKLES.

STEPHENS'.	
A. P. Tippet & Co., Agents.	
Pa-eat stoppers (pints) per doz.	2 30
Corked (pints), "	1 90


SODA.—COW BRAND.



DWIGHT'S SODA

Case of 1 lb. containing 60 pkgs. per box, \$3.00.
Case of 1/2 lb. containing 120 pkgs. per box, \$3.00.
Case of lbs. and 1/2 lbs. containing 30 1 lbs. and 60 1/2 lb. packages per box, \$3.00.
Case of 5c. pkgs. containing 96 pkgs per box, \$3.00.

EMPIRE BRAND.



EMPIRE BRAND

Brunner, Mond & Co.

Case 120 1/2-lb. pkts. (60 lb.) per case \$2 70.

Case 96 10-oz. pkts. (60 lb.) per case \$2 80.

"MAGIC" BRAND.

No. 1, cases, 60 1-lb. packages	per case 2 75
" 2, " 120 1/2-lb. packages	2 75
" 3, " 30 1-lb. packages	2 75
" 4, " 60 1/2-lb. packages	2 75

SOAP



MAYSOP SOAP

A. P. TIPPET & CO., colors

Maysop Soap, black per grs. \$10.20.
Maysop Soap, blue per grs. \$10.30.
Ortol Soap, per gross, \$12.20.

Gloriola Soap, per gross. \$12 00
Straw Hat Polish, per gross. 10 20

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, 4-lb. carton	0 06 1/2
No. 1 3-lb.	0 08 1/2
Canada Laundry	0 08 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards' Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08 1/2
No. 1 White, bbls. and kegs	0 05 3/4
Benson's Enamel, per box, \$1 50 to 3 00	

Culinary Starch—

Benson & Co.'s Prep. Corn	0 07 1/2
Canada Pure Corn	0 05 3/4

Rice Starch—

Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08 1/2

BEE STARCH.

Cases, 64 pkgs. 48's	\$5 00
1/2 Cases, 32 pkgs. 24's	2 50
Packages 10c. each.	

BRANTFORD STARCH WORKS, LIMITED.
Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	\$0 05 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 06
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06 1/2
4-lb.	0 06 1/2
Barrels, 200 lbs.	0 05 3/4
Kegs, 100 lbs.	0 05 3/4
Lily White Gloss—	
1-lb. fancy cartons cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case.	0 08
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07

Brantford Gloss—

1-lb. fancy boxes, cases 36 lbs.	0 08 1/2
Canadian Electric Starch—	
Boxes of 40 fancy pkgs. per case	3 00
Celluloid Starch—	
Boxes of 45 cartons, per case	3 10
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05 3/4
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07 1/4
Crystal Maize Corn Starch—	
1-lb. packages, boxes 40 lbs.	0 07 1/4

STOVE POLISH



ENAMELINE

LIQUID ENAMELINE

No. 4—3 dozen in case, per gross... 4 80
6—3 dozen in case, " " " " 8 40

RISING SUN STOVE POLISH



RISING SUN STOVE POLISH

For durability and for cheapness this preparation is truly unrivalled.

Per gross

Rising Sun 6-oz. cakes, 1/2 gross 1 x 8	8 50
Rising Sun, 3-oz. cakes, gross boxes	8 50
Sun Paste 10c. size, 1/2 gross boxes	10 00
Sun Paste, 5c. size, 1/2 gross boxes	5 00

SUN STOVE POLISH



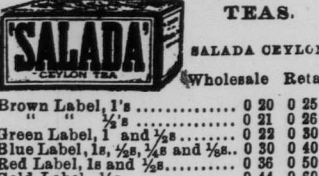
SUN STOVE POLISH

DUSTLESS, LABOR SAVING. BEST IN THE WORLD.

Per gross

Rising Sun 6-oz. cakes, 1/2 gross 1 x 8	8 50
Rising Sun, 3-oz. cakes, gross boxes	8 50
Sun Paste 10c. size, 1/2 gross boxes	10 00
Sun Paste, 5c. size, 1/2 gross boxes	5 00

TEAS.



SALADA CEYLON TEA

Wholesale Retail

Brown Label, 1's	0 20	0 25
1/2's	0 21	0 26
Green Label, 1 and 1/2's	0 22	0 30
Blue Label, 1s, 1/2s, 3/4s and 1/8s.	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label, 1/2s	0 44	0 60

KOLONA PURE CEYLON TEA



KOLONA PURE CEYLON TEA

Ceylon Tea, in 1 and 1/2 lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
1/2-lb., " " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label	0 28
Red Label	0 35
Orange Label, retail at 60c.	0 42
Gold Label	80c. 0 55

RAM LAL'S PURE INDIAN TEA



RAM LAL'S PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE TEA GARDENS OF INDIA.

Cases each 60 1-lb.	0 35
" " " 60 1/2-lb.	0 35
" " " 120 1/4-lb.	0 36

LUDELLA CEYLON, 1s AND 1/2'S PKGS.

Blue Label, s.	0 18 1/2	0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's.	0 21	0 30
Brown Label, 1's and 1/2's.	0 28	0 40
Brown Label, 1/2's.	0 30	0 40
Green Label, 1's and 1/2's.	0 35	0 50
Red Label, 1's and 1/2's.	0 40	0 60

BROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and 1/2's.	0 35	0 60
Blue Label, 1-lb. and 1/2's.	0 28	0 40
Green Label, 1-lb.	0 19	0 35
Green Label, 1/2's.	0 20	0 35
Japan, 1s.	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—	
"Condor" 1 40 lb. boxes	0 37 1/2
3MD AAA 40-lb. boxes	0 37 1/2
"Condor" II 40 lb boxes	0 36
II 80-lb.	0 35
IV 80-lb.	0 32 1/2
X 80-b.	0 30
V 80-lb.	0 2 1/2
XXX 80-lb. boxes	0 25
> XXX 30-lb.	0 26
XXX 80-lb.	0 22 1/2
XX 30-lb.	0 23 1/2
XX 85-lb.	0 10
LX lead packets	
Assorted cases (1 and 1/2 lb.) to retail at 40c.	0 21 1/2
Assorted cases (1 and 1/2 lb.) to retail at 25c.	0 19 1/2

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26	at 20
Chocolate label	0 35	0 25
Blue label	0 50	0 36
Maroon label	0 60	0 45
Fancy tins—Chocolate, 1-lb.	0 32 1/2	
" Blue, 1-lb.	0 42 1/2	
" Maroon, 1-lb.	0 50	
" Maroon, 1-lb.	1 50	

Black Teas—"Old Crow" Brand—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1.....per lb.	0 35
No. 2.....	0 30
No. 3.....	0 25
No. 4.....	0 20
No. 5.....	0 17 1/2

LIPTON'S TEA (in packages).

No. 1, cases 50 lb. (50 1/2-lb. pkgs.)	\$0 25
(25 1-lb. pkgs.)	34
No. 1, cases 50 lb., in 5-lb. tins	35
No. 2, cases 50 lb. (50 1/2-lb. pkgs.)	29
(25 1-lb. pkgs.)	28
No. 2, cases 50 lb., in 5-lb. tins	29
(50 1/2-lb. pkgs.)	22
No. 3, cases 50 lb., in 5-lb. tins	23
No. 3, cases 50 lb., in 5-lb. tins	35
Green Ceylon, No. 1 (50 1/2-lb. pkgs.)	34
Green Ceylon, No. 2 (50 1/2-lb. pkgs.)	29
(25 1-lb. pkgs.)	28

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3/4s, 5s and 10s.	0 39
Royal Oak, 2 x 3, 80 ace, 8s.	0 52
Something Good, 7s	0 48
Ch-wing—Bohs, 5s and 10s.	0 36
Currency, 13 1/2 oz. bars, spaced 9s.	0 39
Currency, 6s and 10s.	0 39
Old Fox, narrow 10s.	0 39
Snowshoe, 1-lb. bars, spaced 6s.	0 43
Pay Roll, 6s.	0 44

VINEGAR.

E. D. MARCEAU, Montreal.

EMD, pure distilled, highest quality.	0 30
Condor, pure distilled.	0 25
Old Crow.	0 20

Special prices to buyers of large quantities

MICHEL LEBEVRE

Bull Dog, quadruple strength, regis'd	0 55
Lion "L" brand, registered.	0 38
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered.	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra.	0 28
" ordinary	0 23
White Wine, XXX	0 25
" XX	0 20
" X	0 17
Cider, XXX	0 27
" XX	0 17
" X	0 17
Pure English Malt, triple strength.	0 45
" " double strength	0 35
" " single strength.	0 25
Distilled white malt vinegar.	0 50

JOHN HOPK & Co., MONTREAL.

Sir Robert Burnett & Co.'s English Malt Vinegar

	0 60
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WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Glo'e.	1 50
" Improve' Globe.	1 60
" Standard Globe.	1 80
" Solid Back Globe	1 95
" Jubilee (perforated)	1 95
" Crown	1 35

Per doz.


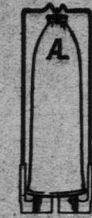
No. 1 2-hoop pails	1 55
" 3	1 70
" 0 Tubs	8 50
" 1	7 00
" 2	6 00
" 3	5 25

YEAST.

OUR TRADE MARK
OUR TRADE MARK
AUER LIGHT MANTLES
 LONGEST LIFE & BRIGHTEST

A Statement of Facts.

We make the strongest mantles.
 Our mantles gives the most light.
 We use the purest and most costly chemicals.
 We anneal our mantles with pressure gas.
 Our mantles won't shrink or fray out.
 Our trade mark **A** is on the best mantles.

We make mantles with any private mark on them, your own name if you desire.

WE MAKE

Coal Gas Mantles.	Coal Oil Mantles.
Oil Gas Mantles.	Gasolene Mantles.
High-Pressure Mantles.	Acetylene Mantles.

In single, double or triple weave.
 Lowest prices on Mantles, Shades, Chimneys and Sundries.
Write us if you are interested.
AUER LIGHT CO., - - MONTREAL.

"Empire" Soda

BEST FOR BAKING.

Made in England by
BRUNNER, MOND & CO.

Used in Canada by
 All Careful Housekeepers.

WHY ISN'T IT IN YOUR STOCK?

WINN & HOLLAND,
 SOLE AGENTS FOR CANADA,
MONTREAL.

ADVERTISING in WESTERN CANADA
 will be Carefully, Efficiently, and Promptly attended to by
The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLENER"
 KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,
 Limited

"Gleaner" Office, . . . KINGSTON, JA.

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
 Oakville, Ont.

BUSINESS NEWS

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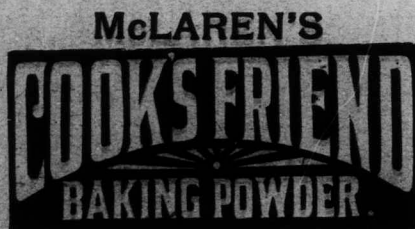
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