

# THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, APRIL 7, 1899.

NO. 14.

## COLMAN'S MUSTARD



**BEST ON EARTH**

**BRITISH ROYALTY**

has for many years patronized

## ZELLER WAFERS.

The Four Savoury Varieties are delicious sandwiched with butter.

The Six Sweet Varieties are the right accompaniment for  
Ices, Custards, Whipped Cream, etc.

Manufactured by

### PEEK, FREAN & CO., LONDON.

Canadian Trade Supplied by Chas. Gyde, Montreal, Que.

WASHBOARDS  
 CLOTHES PINS  
 CLOTHES LINES  
 TUBS  
 PAILS  
 CHURNS  
 BUTTER PLATES  
 BUTTER TUBS  
 BUTTER PRINTS  
 BASKETS  
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.

Sovereign  
 Matches

## An American Congressman

in Congress assembled, said:

"One factory in Pittsburg sells enough pickles annually to give one to every man, woman and child on earth."

He referred to



How many Canadians are receiving their share?

THERE ARE 57 VARIETIES.

Order through

H. P. Eckardt & Co., Hudson, Hebert & Co.,  
 Toronto. Montreal.

The Salt  
 that doesn't  
 Cake

is or can be—Windsor Salt, for the table. Do your customers complain? Salt won't "run" easily from the salt shaker? The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. "A pleased customer" is the best advertisement you can have, you know.

The Salt that is made by the Vacuum Process is the salt that doesn't "cake"—Windsor Salt. See how each separate crystal sparkles—hold it to the sunlight—how clean, and white and dry it is. Sifted, purified, refined and re-refined. The crystals don't adhere in the finest salt there

# Windsor Salt

Leading Wholesale sell it.

The Windsor Salt Co., Limited, Windsor, Ont.

# NOW ORDER

## Stower's Lime Juice.

The most economical for your customers because 20 per cent. stronger than any other. Absolutely pure Lime Juice—purified twice over! A money-maker and a "customer-keeper." A quick, seasonable seller for now!

## Stower's Lime Juice Cordial.

Absolutely no musty flavor so common in similar preparations. Not a drop of alcohol in it. Used by the Queen and both Houses of Parliament. The highest quality made anywhere by anybody. Good profits for you in handling it.

## "Thistle" Brand Finnan Haddies.

REAL Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.

## Moir's Kippered Herring.

From Moir, Wilson & Co., of Aberdeen, Scotland.

You know how plump and rich and delicate the Scottish

Herring are, and always have been.

Think of the delicious flavor of Herring like this, with Tomato Sauce—Moir, Wilson put them up this way, as well as without the Sauce.

"Quality counts" in Kippered Herring.

## "Hand in Hand" Brand.

Any woman who depends on her Bi-Carbonate of Soda for unvarying strength is never fooled when she uses the "Hand in Hand" brand—pure, strong, even, white.

98 50/100 of pure Bi-Carbonate of Soda in it—made by the United Alkali Company of Great Britain.

**Bi-Carb. Soda.**

## Lazenby's Soup Squares and Jelly Tablets.

The highest quality there is or can be. The name guarantees it.

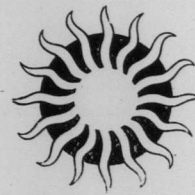
## Fry's Cocoa, and Diamond Sweet Chocolate.

Pure, rich. Absolutely pure and very rich.

All above sold by leading wholesalers.

IT PAYS TO SELL

# JAPAN TEAS



For centuries they have been the standard by which others have been judged. So popular are they among those who desire the best that other brands are cracked up to be "just as good as Japan," but beware, for they are not and never will be.

The absorbing qualities are—their wholesomeness, their delightful flavor, their purity, their nutritive properties, the entire absence of artificial coloring or flavoring matter, their delicious aroma, and their general all-round goodness.

---

**Over two-thirds of Canada's Tea  
comes from Japan.**

## Payne's "Pharaoh" Cigars

are probably the most widely advertised cigars on the Canadian market to-day. That is one reason why the demand for them has increased so rapidly this spring. A better reason though than this is because the quality and workmanship of these cigars never fail to back up every statement that is made about them in the advertising. It pays to advertise—if you tell the truth.

"Eternal vigilance is the price of success"—I select the Havana tobacco I use in these cigars personally. I oversee every point in the manufacture of my cigars, from start to finish. The "Pharaoh" retails for 10c. I honestly believe that my 5c. cigar (the "Pebble") is the best cigar that a grocer can sell for this price and still hold his cigar trade. Samples (free to any grocer) of both Payne's "Pharaoh" and

### Payne's "Pebble" Cigars.

J. Bruce Payne, Mfr., Granby, Que.

# Crown Flavoring Extracts

Unsurpassed for  
PURITY and STRENGTH.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

4  
in  
one

Alert to our customers' interests, we are now shipping four of our cereals in neatly printed **jute packages**. We try to satisfy the views of the trade always and to meet the popular demand promptly. What is worth doing at all is worth doing well—and promptly. Our Split Peas, Pot Barley, Wheatlets and Wheat Farina are now put up in

## 25-lb. Jute Packages.

Special care has been taken to see that the quality of the Jute is good and the printing made attractive. You will be pleased with this new departure of ours. Remember the cereals—four of them. "Four in one." One style **Jute package** for

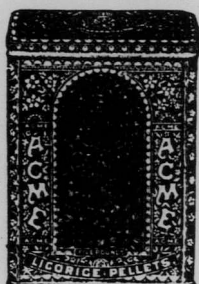
Split Peas  
Pot Barley  
Wheatlets  
Wheat Farina

THE TILLSON COMPANY, Limited,

Tilsonburg, Ont.



**OUR COFFEE** TRADE HAS GROWN ENORMOUSLY OF LATE MONTHS, THE RESULT OF **FIRST-CLASS** SELECTIONS, AND CAREFUL PREPARATION FOR THE MARKET. YOU MAY DEPEND ON ANY OF OUR BLENDS. THE NEW PACKAGE WILL BE READY IMMEDIATELY.



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**

BROOKLYN, N.Y.

Established 1845.

## J.Y. GRIFFIN & CO.

Wholesale  
Produce

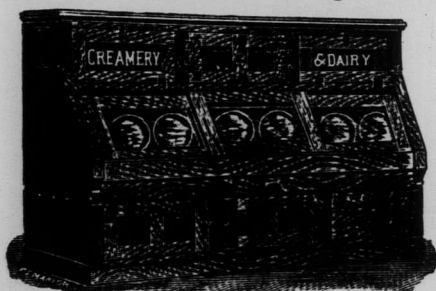
Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST  
OF CREAMERY AND DAIRY BUTTER,  
EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street,  
P. O. BOX 28. **Vancouver.**

## Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

**C. P. FABIEN** 3167-3171 Notre Dame St.  
MONTREAL.

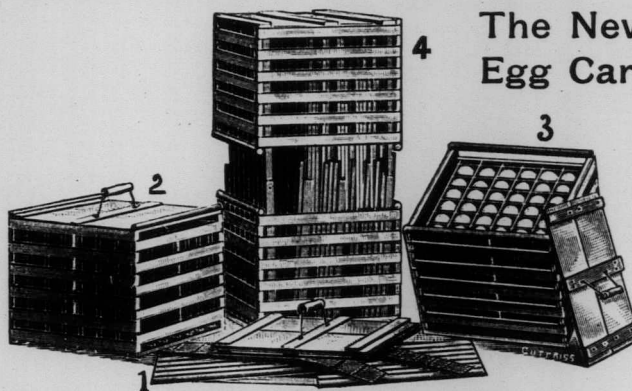


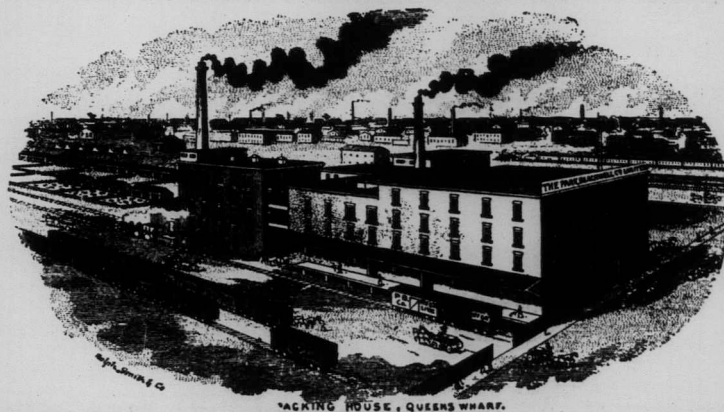
Fig. 1. Folded Flat. Fig. 2. Set up, closed.  
Fig. 3. Set up, open. Fig. 4. Shows ½-dozen crates  
packed for shipment.

The Newest and Best  
Egg Carrier Out.

The  
**Humpty-Dumpty**

Has no equal for Farmers' use.  
Light and durable.  
Breakages and miscouints out of  
the question.  
Handy for carrying anything  
with fillers removed.

Made exclusively by  
The ...  
**Dowswell Manufacturing  
Co., Limited,**  
HAMILTON, CANADA.



**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef  
Packers,

**TORONTO**

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples



# Ceylon and Indian

MACHINE-MADE

# TEAS

Bags  
of Money

can be made from  
selling them. Every-  
one knows them now, so  
it is an easy matter selling.

No tea was ever more care-  
fully guarded to reach the  
consumer with all its  
natural and incom-  
parable fine quali-  
ties intact than  
these.

**Remember**—They are the purest, cleanest and most  
popular teas the world produces.

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ORONTO



# We are Headquarters for ... TEAS

Don't take our word for it—write us for samples of the exceptional bargains we are offering in : ASSAMS, CEYLONS, JAPANS, YOUNG HYSONS, CHINA CONGOUS, ETC., and get quotations.

IF YOU ARE IN BUSINESS to make money it will pay you.

## W. H. GILLARD & CO.

Wholesale Grocers and Tea Importers,

HAMILTON.



### The Camping Season Is Coming . . .

### ESSENCE OF COFFEE

IS A REQUISITE.

See that you get



**Rose & Laflamme**

Agents MONTREAL.



### Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



Makers of High-class

INDIAN  
CURRIES  
AND  
CHUTNIES.

PICKLES  
OF  
ALL KINDS.



SAUCES  
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**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

# THE CANADIAN GROCER

VOL. XIII.

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NO. 14

## ACCOUNT KEEPING IN A SMALL BUSINESS.

**T**HE bookkeeping even in small business enterprises is an important feature, and one which should be looked after with care and minuteness. Nothing excites the suspicion of customers or is more annoying than inaccurate accounts and mistakes, especially if they are against the customer, and, while mistakes will now and then be made, even by the best accountants, the number may be greatly minimized by care and watchfulness and painstaking on the part of those who have this part of a business to look after. The work of bookkeepers, like that of civil engineers, is of little value if it is not accurate.

It is taken for granted that the proprietor of a business, say a retail store, has some knowledge of keeping accounts. Nearly everyone that can write, no matter how small or simple the business in which he is engaged, has to keep accounts in some form or other, so that those who have not studied the art at school or gained a knowledge of it by experience and practice should try to master at least the primary principles of account keeping as an essential to success in business.

As to the particular system of bookkeeping best adapted to a retail business, there are differences of opinion. Accounts may be kept, even in an extensive business, by the single entry system, but I think the double entry system much the better, not only for larger business concerns, but also for smaller ones. Practically, there is as much double entering and writing in single entry as there is in double entry.

In a small retail business, the double entry system can be modified and simplified so that it is easier to understand and to practice than single entry. About the only books needed in a small business are the

day book, journal and ledger. The invoice book, sales book and cash book may be dispensed with, and all necessary accounts can be kept in the ledger. If necessary or desired, a small book can be used, in which to record cash sales, and the aggregate amount for each day can be entered in the day book thus :

Cash Acct. Cash sales this day—

The original bills of goods bought should be filed, and need not be entered in detail in any book, but are as available in this form as a record as if entered in an invoice book. The cash account can be kept as well in the ledger as in a separate book. In this way we practically dispense with at least three books and avoid a great deal of unnecessary writing. Not only so, but we have on the day book a sufficiently complete record of the day's business to furnish all necessary data for the ledger. It is true we might dispense with the journal, and post directly from the day book to the ledger as per single entry, and thus still further simplify our method, but there would be greater likelihood of errors and omissions in posting in this way. Consequently, it is better to post everything from the day book to the journal, in which the items are entered in orderly arrangement, rendering posting to the ledger less difficult, and also guarding against errors which are readily detected by a failure of the debits and credits to exactly balance, both as regards individual groups of items and the total footings.

Journalizing to those who have not studied double entry may be a little difficult at first, but it will pay anyone not familiar with the process to learn it. It is hardly possible in an article like this to give the necessary information in detail, but with a view of giving those whose knowledge of bookkeeping is

limited, and who may not have a work on the subject at hand, a general idea of this particular feature of the double entry system, I will mention a few points that should be observed. First, there must be a credit for every debit and vice versa. The thing received is debtor to the thing delivered. You sell or deliver goods to John Day. If he pays cash for them, the cash account must be debited and the merchandise account credited for the amount. If the goods are sold to him on account (on credit, as we say) then John Day's account is debited and merchandise is credited with the amount. If several persons on the same day buy goods from you on credit, you charge each of them with what they bought, on the day book. At the close of business for the day, you also enter on the day book the amount sold for cash that day. The aggregate of the credit and cash sales must be credited to the merchandise account, and the form of entering them on the journal will be thus :

JONESBURG, June 1, 189 .

Sundries to Mdse.....	\$28.00
John Day.....	\$10.00
Sam'l Wray.....	5.00
Peter Cart.....	3.00
Cash acct. Sales.....	107.00

The amount opposite the entry, Sunds. to Mdse., is found by adding together the amounts charged to John Day and the others and the cash sales. This puts the several accounts in convenient shape for posting to the ledger.

In the same way, suppose several customers have paid money on account, which you have entered on the daybook thus :

John Day, by cash on acct.....	\$5.00
Jannel Wray, by cash.....	3.00

In the journal it will be entered thus :

Cash acct. Dr. to Sunds.....	\$8.00
John Day.....	\$5.00
Sam'l Wray.....	3.00

The above examples give a general idea of simple journalizing and the principles involved may be applied to almost any class of entries.—Trade Magazine.

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SONS,

you.



INDIAN  
CURRIES  
AND  
MUTTONS.

JCES  
OF  
KINDS.

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

### DEATH OF MR. CADBURY.

ONE of the great unostentatious philanthropists of the present period, Mr. Richard Cadbury, senior partner in the firm of Cadbury Brothers, the well-known cocoa manufacturers, died at Jerusalem a couple of weeks ago.

Mr. Cadbury left England last month to travel in the east, accompanied by his wife and their daughter and son-in-law, Mr. and Mrs. Butler, and the three grandchildren. According to a telegram received at Birmingham by his brother, Mr. Richard Cadbury was taken ill soon after arrival at Jerusalem, and suddenly expired.

It is a curious fact that nearly all the great cocoa firms have been established by members of the Society of Friends—the Rowntrees, the Frys, the Cadburys, and the Thorns. They allied their ardent zeal for the principles of temperance with the highest forms of industrialism, and instead of merely preaching the gospel of total abstinence, they contended with intoxicating liquors by providing as a substitute a beverage of the best quality, and have developed their commercial enterprises to a magnitude which extorts admiration from the Chancellor of the Exchequer.

The firm of Cadbury was founded on a very modest scale by the late Mr. John Cadbury. He had two sons, Richard (whose death is just announced, at the age of sixty-three), and George, who still survives. George served his apprenticeship at Messrs. Rowntree's; Richard started life in his father's establishment, which, even then—less than half a century ago—was a small place with about seventeen hands.

Now, the employes number close upon 2,000. This great development has been due to the initiative, energy, and philanthropy of the two brothers, after their father retired and committed the fortunes of the firm to them. They have solved many social problems for their workpeople, like several other munificent and high-minded

employers in Great Britain and Ireland, who are little heard of in the world of politics.

The two brothers began by purchasing a few acres of land at Bournville, outside Birmingham, and there the model factory stands in the midst of a flourishing model village, where the Messrs. Cadbury have provided everything for the health, and comfort and happiness of their workpeople which broad-mindedness and munificence could bestow.

The most recent act of generosity by the deceased was the erection of a hall for meetings at a cost of £30,000. Mr. Cadbury often mentioned with pride that such a disaster as a strike had never been known at the factory; and he also derived satisfaction from the fact that a larger proportion of the girls married later and more advantageously than in most other factories. Nearly the whole of the work done in the establishment is on the piecework system; consequently the maximum output has always been secured.

In addition to cooking, dining, and recreation-rooms, there are pretty retiring arbors in the gardens connected with the works, and apartments to which the girls may retire for reading or pleasant gossip.

On the arrival in the morning at 9 o'clock, the workpeople assemble in the women's dining-room and unite with their employers in listening to a chapter of the Bible, followed by a few words of practical Christian counsel.

Mr. Cadbury was a great advocate of sport, and was president of several gymnastic associations; the athletic and cricket ground he constructed at Bournville cost £10,000.

### A CURIOUS TEA STORY.

A correspondent writes to a contemporary: "I read a strange story some little time ago, which ran somewhat as follows: 'Many years ago, a case of butterflies was sent from Assam to England. A professor on entomology on examining them pro-

nounced some to have come from China, but was told that such was not the case, as all had come from Assam in India. On receiving this reply, he remarked, "If that be so, there must be tea in Assam, as such and such butterflies feed only on the tea plant.' This extraordinary statement being reported to the Court of Directors, they ordered inquiries, with the result that the wild tea forests of Assam were discovered. Can any of your readers inform me how this yarn could ever have arisen? I can find no trace of it in any book on tea." It would be interesting to know where the story first appeared.

### THE INDIAN RICE CROP.

The final official memorandum on the current rice crop shows an extraordinarily good yield. The total outturn for India is estimated at 26,000,000 tons, being 5½ per cent. more than last year which was again 20 per cent. above the average. The crop in Burma threshed out somewhat lighter than anticipated, but this is more than made up elsewhere. The increase in Bengal, where the outturn of winter rice is the largest on record since 1891, is explained as partly due to the substitution of paddy for jute.—M. Mail, Calcutta, February 24.

### THE COLOMBO TEA MARKET.

This has been a remarkable week in the history of the local tea market. On Wednesday, all the teas offered were in great demand, as already stated, and we assumed that it was largely due to the Australian demand consequent on the recent big fire in Melbourne; but, to-day, we hear that brokers are seeking out the buyers at Wednesday's sale, and offering an advance of from 3 to 5c. per lb. on the tea purchased then, they having orders to meet for Russia, and desiring to forward the same by the Russian steamer leaving to-night or to-morrow. The class of teas in request was common teas—pekoes and pekoe sou-chongs.—The Times of Ceylon, February 24.

## Our Jams, Jellies and Marmalades

are just what housekeepers want, so we are not surprised at the increase in our sales. Apples and dried fruit being high it will be a great season for above goods. The same remark applies to all canned goods.

**LUCAS, STEELE & BRISTOL, HAMILTON.**

Be prepared for the House-cleaning Trade by buying our Hand-Made Brooms. (No sloppy stock), but every broom carefully made and examined before being packed up. . . . .

**Standard Brand Brooms.**  
**Signal Brand Brooms.**  
**Bamboo (Light Handled) Brooms.**

Here are the best lines for polishing stoves, etc. :

James Dome Lead.	Nixey's Dome Lead.
Royal Dome Lead.	Reckitt's 5 and 10c.
Rising Sun 5 and 10c.	Enameline 5 and 10c.
Climax Liquid Stove Polish.	

**JAMES TURNER & CO.,**

WHOLESALE GROCERS,

**... HAMILTON**

## Spring Shipments

**"REINDEER" BRAND**

**Condensed Milk, Condensed Coffees, Condensed Cocoa,  
 Evaporated Cream.**

There is always an active demand at this Season.  
 It will pay you to keep a well assorted stock of "Reindeer" Goods.

# Crown Brand Baking Powder.

Please your customers and increase your profits by handling this powder.  
Put up in . . . . .

1-lb. Round Tins to retail at . . . 15 cts.  
½-lb. " " " . . . 10 cts.  
¼-lb. " " " . . . 5 cts.

Since placing this powder on the market we have with difficulty been able to supply the demand.  
Our guarantee goes with every tin.

**T. KINNEAR & CO.**

49 Front Street E.

**Toronto.**

## TRADE CHAT.

**L**EVER BROS., LIMITED, manufacturers of Sunlight soap, have offered to erect soap and glycerine manufacturing works on the banks of the Don at Toronto, to cost about \$150,000, if the city council will make certain improvements and will fix their assessment for ten years at about the value of the land they would use.

The Standard Bank of Canada has opened a branch in Ailsa Craig, Ont.

The Victoria Cooperative Store Co., Limited, Victoria Mines, B.C., has declared a dividend of 25 per cent.

A. A. McDonald & Bros., of Georgetown, P.E.I., are building a refrigerator warehouse for the cold storage of all kinds of perishable goods.

T. S. Martin's grocery store in Ottawa was broken into by thieves a few nights ago, and \$60 worth of canned goods and groceries were stolen.

George Patterson, of George Patterson & Sons, liquor dealers and grocers, St. Patrick street, Toronto, died at his home on Sunday. He was in his 82nd year.

The United Fruit Company, with a capital of \$20,000,000, is the latest trust to be incorporated at Trenton, N.J. This company intends to do a general business as

merchants, planters and farmers, and to grow, manufacture and deal in produce, merchandise and property of all kinds.

J. T. Peardon is removing to the Welsh and Owen building on Lower Water street, Charlottetown, P.E.I., where he will carry on the wholesale grocery business.

A writ has been issued on behalf of Wm. Harper, Hamilton, against The Hamilton Retail Grocers' Association and W. R. Harvey, its secretary, claiming \$3,000 damages for alleged libels; also for an injunction to restrain the defendants from publishing his name on the "black list."

The number of business failures in Canada for the first three months of 1899 was 399, with liabilities of \$2,976,229 and assets of \$1,221,213, as compared with 516 failures, with liabilities of \$3,840,496 and assets \$1,758,851 in the corresponding period last year. This shows a decrease of 23 per cent. in the number of failures, which are only about half as many as in 1896.

The annual meeting of The St. Lawrence Sugar Refinery was held at noon on Wednesday of last week. The old board of directors was reelected, as were also the old officers. They are as follows: Mr. A. Beaumgarten, president; Mr. Theo. Labatt, vice-president; Messrs. Robert Hamson, James Crathern, J. M. Douglas, all of Mont-

real, and Mr. R. A. Reincke, of New York, were elected directors. Mr. B. McNally was reappointed secretary-treasurer.

The Quebec Provincial Government has offered a bonus of \$200 to cheese factories building curing-rooms with a floor space of over 1,000 square feet; \$150 when they have between 700 and 1,000 square feet, and \$100 when they have between 400 and 700 square feet.

The summer freight rates on the G.T.R. and C.P.R. went into effect on Saturday. The rates are almost the same as last year, one exception being a reduction in the rate per hundred from Montreal to Toronto from 40 cents to 38 cents, and other rates to eastern points in proportion. There was no change in western rates.

## NEW FIRMS COMMENCING.

I. Dietrich has opened a general store in Agatha, Ont.

G. Johannes Blair has started a general store in Blair, Ont.

Dickson & Wright have opened a grocery store in Truro, N.S.

Elizabeth Bushfield is opening a grocery store in Mitchell, Ont.

J. and W. Trimble are starting a grocery store in Leduc, N.W.T.



## ROYAL SOVEREIGN ENGLISH STILTONS

We have an exceptionally fine lot of these delicious cheese in stock at present, and will be pleased to furnish you with quotations and particulars on application.

**A. F. MacLaren & Co., Toronto, Can.**

# Canned SALMON

We offer choice of best brands in  
Sock Eye, Fraser River and Cohoes Fish.

Our cheap Salmon is good sound fish.  
Special figures on round lots.

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

### AMONG TORONTO RETAILERS.

#### Maple Syrup Displays.

In a few weeks the maple syrup season will be at its height, and general interest can be excited and attention called in a most emphatic way, to the maple products for sale, by a window display representing a scene in a sugar bush. I made mention last spring of the unique window scene by which J. W. Sanderson, Dundas street, attracted great attention to his maple syrup and sugar. This year, small crowds were constantly gathering about Michie & Co.'s branch store on Spadina avenue, to see the sugar-making display in their windows. The background of the window was of slabs, put up so as to look much like the side of a shanty. The floor was covered with dried leaves, with here and there a sprinkling of coarse salt to represent snow. At the back right-hand corner a young maple was yielding a nice little run of sap, which ran through a spout into a wooden bucket. In the front, and towards the left of the window, a tripod, made of stout sticks, held a big pot over a fire. The fire was composed of an incandescent lamp shining through layers of red gelatine. Around this were burnt sticks, knots and ashes. A coat hanging up on the shanty wall, an axe sticking in a thick knot, an old clay pipe stuck in the fork of a tree gave to the scene a sense of reality that was pleasing and attractive.

#### Easter Displays.

Many of the grocers of Toronto make good use of the Easter season. Some of those who have what might be termed a fancy trade make a specialty of fine candy and chocolate Easter eggs. The majority, however, confine their efforts to the natural product of the hen, and make a good display out of them too.

H. J. Burtch & Co., Queen street west, had the floor of one of his windows filled three or four layers deep with eggs, all the space being covered except about 24 x 16 inches which was made into a nest of straw.

In this nest a hen of large proportions sat in contentment. The inside of the hen was wadding, the outside cotton, pencilled with black crayon, with a wattle and comb of red cloth. As it closely resembled the "real thing" in shape, its large size attracted a good deal of attention.

In another store, the window was filled with eggs, backed by a big pile of cases. A large sign stated that the proprietor had purchased 1,000 dozen eggs at the lowest market price, so they were being sold at the lowest figure.

In a Spadina avenue window was a display of eggs, hams, bacon and cheese. A space about two feet square in the centre of the floor near the front was piled up with eggs. On the top of the pile was a small chocolate hen. Back of the eggs three or four hams were set in straw. On both sides of the window were three Canadian cheese, the first on the floor, the second raised about three inches, the third about six inches. On the top of the first and second cheese samples of breakfast bacon and backs were shown with the cut edge to the front. On the back cheese, the different package cheese kept were shown.

#### House- Cleaning Time.

Though the weather still retains a touch of winter, the almanac is authority for the statement that it is house-cleaning time. This season may present, to the average man, visions of domestic turmoil and discomfort, but to the energetic grocer it means sales of woodenware, scouring soap, brooms, brushes, etc.

It is a common practice in Toronto to have this class of goods displayed on the street in front of the store. Some show them on benches or tables, others merely pile them on the ground, making display-stands of the tubs and pails. There are many, however, who have strong objections to putting a display of any kind outside their doors.

Two of the large grocery stores near St.

Lawrence market are devoting one of their windows to house-cleaning supplies. In one of these, a comparatively small window, tubs were piled about six feet high at the back corner next the wall, each alternate tub being turned upside down, thus showing all of them to advantage. Along the back and the wall side of the window, brooms were stood, handles down. Around the tubs, washboards were piled two feet high. On the centre of the floor, a small tub was canted so as to show the contents—washing compounds, soaps, etc., at either the front or side window. On either side of this tub, a couple of pails were shown, and the remaining floor space was devoted to brushes, etc.

The window in the other store I noticed was a large one. Brooms were piled the full width of the back. Leaning against them was a row of washboards. In the centre of the space in front of these was a wash tub, on either side of which was a pail. Two mops were shown in the pails. Beside the pails were clothes pins. The floor space in the front was devoted to stove brushes, boot brushes, scrubbing brushes, kalsomine brushes, soaps, washing powders, etc. Either of these windows should prove trade-winners.

THE RAMBLER.

### CATALOGUES, BOOKLETS, ETC.

#### "THE CONNOISSEUR."

Messrs. Keen, Robinson & Co., London, Eng., the manufacturers of Keen's mustard, "Oxford" blue, Robinson's barley and groats, etc., have recently issued a handsome new show-card entitled "The Connoisseur." The Canadian agents, Frank Magor & Co., 16 St. John street, Montreal, will forward a copy by mail to all grocers applying during the next two weeks.

WELL NAMED.—Customer: "I want some tramp cider." Grocer: "What do you mean?" Customer: "Cider that hasn't worked, of course."—Exchange.

# TRADE WINNERS

Jersey Cream Baking Powder  
Lumsden's Pure Cream Tartar Baking Powder  
Standard Baking Powder  
Mothers' and Purity Baking Powders.

Standard Teas in one-pound tins, all grades.  
40c. tea 20c., 50c. tea 28c., less 5% 30 days.

The above goods are all of our own manufacture. Every pound guaranteed, and show the merchant a handsome profit. We try to maintain the grocers' profit.

Maravalla Coffee (Albert Brand) in one-pound tins, 20c. per pound, less 5% 30 days.

Standard Teas and Maravalla Coffee, freight prepaid in 100 pound lots to any place in Ontario.

COCOANUT—our brands. Desiccated, Standard, Cream, Feather Strips, Macaroon, Shavings—finest Coconut in America.

**LUMSDEN BROS.,** 45 Colborne Street, TORONTO.  
82 McNab Street North, HAMILTON.

## HINTS TO BUYERS.

**T**KINNEAR & Co. are in receipt of a carload of New Orleans molasses in barrels and half-barrels.

Fancy Japan rice is in stock with H. P. Eckardt & Co.

Lucas, Steele & Bristol report they are offering "Circle" brand tea at low figures.

Perkins, Ince & Co. have arriving from Colombo, Ceylon, a shipment of tea ex ss. Comeric.

H. P. Eckardt & Co. have a full stock of green Rio coffees.

Another invoice of Indian teas, direct from Calcutta, is to hand with Lucas, Steele & Bristol this week.

Canned fruits of all kinds are being offered by H. P. Eckardt & Co.

A car of choice handpicked white beans has recently been received by The Eby, Blain Co., Limited.

Warren Bros. & Co. have just taken into stock a shipment of Carracas coffee, which is showing good value.

"Monarch" Californian prunes, 30/40's and 30/50's, boxes 25 lb., are in store with The Eby, Blain Co., Limited.

The Wm. Ryan Co., Limited, expect a shipment of new cheese in a few days. They intend selling it at 11c.

Japan rice has been a scarce commodity on the market. Lucas, Steele & Bristol have just received a good supply.

A shipment of Darjeelings—good, thick liquoring teas—has been passed into stock by The Eby, Blain Co., Limited.

Californian ruby prunes, 50/60's and 60/70's, boxes 25 lb., are quoted at close prices by The Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, have received two cars of bananas in the past week, and have another car due before Saturday.

The Foreign Cheese and Importing Co. have just received, direct from France, a consignment of camambert, fromage-de-brie

and limburger cheese, packed in tins and pots, specially for hot weather.

S. H. Ewing & Sons have made arrangements with Indian and Ceylon tea houses whereby they will have monthly shipments of teas, and will always be pleased to send samples to anyone asking for them.

## PERSONAL MENTION.

J. F. Kirby, of Arthur, Ontario, was in Toronto this week and paid a visit to THE CANADIAN GROCER.

Mr. P. C. Larkin, of the "Salada" Tea Co., Toronto, accompanied by his family, sails for Great Britain and the continent next week.

Mr. Williams, manager of the Montreal branch of Hunt & Co., accompanied by Mr. Hunt, jr., Chicago, was in Toronto this week.

Mr. Ruddy, manager of The Brantford Starch Co., Brantford, Ont., was in Toronto this week. He reported business fairly good, although the season has not yet opened up.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, was in Toronto and the west this week, taking spring orders for the different firms he represents. He reports business good.

Mr. Robert Greig has resigned as managing-director of The Robt. Greig Manufacturing Co., and Mr. James R. Greig, formerly secretary-treasurer of the company, has been appointed to the managing-directorate, also filling the position of secretary-treasurer.

Mr. McGuanne, manager of The "Salada" Tea Co. in Boston, has been spending Easter in Toronto. He speaks most enthusiastically of the future of "Salada" in the United States, particularly in New England, where the sale has increased phenomenally during the past few months. Mr. McGuanne is well known in every town and village in Canada, from the Atlantic to the Pacific, and his many friends will be glad to hear of his success in Boston.

## THE FLORIDA ORANGE CROP A FAILURE.

"The outlook is exceedingly dark just now in the fruit-growing districts of Florida, the frost having completely destroyed the orange groves." This statement was made on Saturday by Mr. James Gordon, of the firm of cattle dealers, Gordon & Ironsides. Mr. Gordon, whose headquarters are in Winnipeg, has lately spent a few weeks in Florida, and, being met on 'Change Saturday morning, he made the statement quoted above. Where a few weeks before everything seemed so promising, the entire fruit districts appear to have succumbed to the baneful influence of Jack Frost. Of course, added Mr. Gordon, districts as far south as Tampa, have still orange groves, where the fruit will mature, but in the northern portions of the State everything in the fruit line has been destroyed.

"This," he added, "means that it will be three or four years before these stricken groves will again be sufficiently developed to grow oranges, consequently there will be a great deal of depression throughout the State."

Mr. Gordon gave an instance of the extent of the loss in the fact that in the district he visited orders had been received for 500 cars of tomatoes alone, all of which had to be cancelled on account of the ravages of frost.

## RAISINS CLEANED UP.

A telegram received in New York on Monday from Fresno, Cal., states that the stocks of loose raisins on the Coast have been closely cleaned up by recent purchases. Two crowns were said to be almost unobtainable, and there were few three or four crowns left. The same telegram advises sellers to stand firm. This telegram, says the N. Y. Journal of Commerce, is said to come from one of the members of the committee of growers, and is taken to mean that the packers have finally agreed with the growers to organize the business for the coming year on the plans previously proposed.

"IT'S THE BEST"



NO SHELF-WARMER THIS.

# Canned Fruits

Our range is complete.

All standard packs.

Quotations low.

WRITE US.

## THE EBY, BLAIN CO. LIMITED

WHOLESALE GROCERS, MANUFACTURERS IMPORTERS OF TEAS.

...TORONTO

## W. B. & C.

# Pickles Sell

**WHY?** Because they are the best value in high-grade goods on the market.

They retail at 15, 20, and 25c., sweet or sour, and furnish the grocer a good profit.

**W. B. & C. French Mustard** and **Horse Radish Mustard** need only to be tried to assure a sale.

**W. B. & C. Waldorf Catsup** and **Waldorf B. Beans** always give satisfaction.

## It's True.

## A. E. RICHARDS & CO.

Selling Agents

HAMILTON.

# Are You Interested?

Special Offer in

## Canned Beans

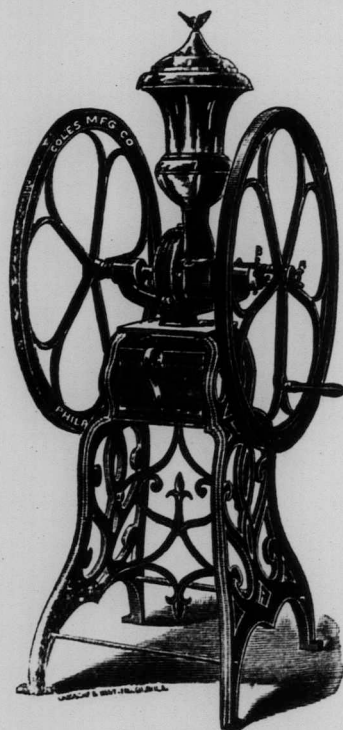
Refugee and Golden Wax.

## Prunes

California, French and Austrian.

WRITE FOR PRICES.

**H. P. ECKARDT & CO., TORONTO.**



### Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18  
Agents { **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**

PHILADELPHIA, PENN'A.

### Soap Safety

**Wool Soap** is safe because it is pure, clean, white, and made for skin-use.

**Swift & Co., Makers Chicago.**

The only soap that won't shrink woolsens.

**Canadian Representatives:**

W. T. Strong & Co., London.  
Thos. H. Goldring, Toronto.  
W. J. Cairns, Ottawa.  
A. E. Richards & Co., Hamilton.



"My mama used wool soap."

"I wish mine had."





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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**PRODUCE PRODUCED BY INDIANS.**

CANADA'S Indian population is gradually conforming itself to the industrial habits of the white man. The report of the Department of Indian Affairs, just issued, shows this.

For example, last year, the 100,093 Indians within the Dominion produced 1,120,900 bushels of cereals, roots, and vegetables, 74,658 tons of hay and other fodder, being an increase of 101,500 bushels and 2,164 tons respectively. Besides these, there were poultry and live stock.

The quantity of wheat alone produced was 173,087 bushels. The Indians of British Columbia headed the list in the quantity of wheat produced. British Columbia also possesses the band, the Nkamplex, which raised the largest quantity. The number of bushels produced by this band was 44,963.

Ontario comes next, with 59,376 bushels of wheat, and the Six Nation Indians, probably the most advanced in civilization in the Dominion, produced the largest quantity of any one band in the Province, namely, 25,401 bushels.

The Indians of the Northwest Territories

produced 21,271 bushels of wheat, and "Carry the Kettle" carried off the honor of harvesting the largest quantity, namely, 2,750 bushels.

Next in order come the Indians of Manitoba, with 16,086 bushels of wheat; Quebec, with 1,472 bushels; New Brunswick, 495 bushels; Prince Edward Island, 245 bushels, and Nova Scotia, 47 bushels.

The amount of money earned by the Indians in the Dominion, from agriculture, rent, wages, fishing, hunting and other avocations, was in the neighborhood of \$2,800,000, an increase of \$200,000 compared with 1897.

The more independent of the Government the Indians become, the more valuable will they become to the storekeepers of the country.

**A TAX FOR LARGE STORES.**

The new system of taxation which is being considered in Germany, whereby large stores will be made to contribute a larger proportion of revenue than the smaller ones, has three factors which are to determine the taxation.

The first is the number of branches of business—drapery, grocery, etc.—conducted in a certain establishment. Secondly, the number of employes; and, thirdly, the rent and taxes paid for the premises.

The law will recognize five groups of branches as follows:

1. Articles of food, drugs and perfumery.
2. Clothing, weapons, hunting gear.
3. Furniture and household utensils.
4. Glass and porcelain.
5. Jewellery and bijouteries.

Establishments trading in two or more than two of these groups, and employing more than 25 persons, will come under the new law. Establishments engaged in two branches will pay 10 per cent. of their profits in taxation, those engaged in three branches 15 per cent., in four 20 per cent., in five 25 per cent. Shops trading in three branches or less, and which employ more than 25 persons, will pay an annual tax of 20 marks for each employe, and for each additional branch an additional 10 marks per employe. Business houses with branch establishments will be treated as though all the establishments were under one roof. Cooperative stores will not be taxed under the new law.

**POTATOES BOOMING.**

THERE has been a most pronounced boom in potatoes in Montreal and the east, as a result of demand from buyers in Ontario and across the line.

The consequence has been a material decrease in the receipts at Montreal during the past ten days, the better prices bid in the country by buyers from the two sections above mentioned diverting supplies from Montreal in other directions.

The ordinary weekly receipts at Montreal run from five to eight carloads, but during the past ten days only two carloads arrived, and they were also sold ahead.

Under these circumstances prices have advanced quite sharply at the eastern metropolis, for, whereas 65c. was easily an extreme price last week, to-day holders are asking 70c. on stock to arrive, and western men, who shipped stock east during the past month, were in the Montreal market as buyers this week.

At points on the south shore, all along the line of the Grand Trunk from Richmond down to St. Flavie, Que., on the Intercolonial, 300 miles below Quebec, buyers have been picking up all the car lots they can lay their hands on for shipment to the United States and Ontario.

Reports state that car lots shipped to Toronto have sold at 70 to 74c. per bag of 90 lb., while in New York potatoes are realizing \$2.25 to \$2.50 per 180 lb., or \$1.12 to \$1.25 per bag.

**UNRELIABLE REPORTS.**

Advices in the daily press lately have been of rather a sensational character respecting the failure of the maple product crop in the Province of Quebec.

All reports so far are purely conjectural, and the outlook is not nearly as blue as some of the bulls would have buyers believe.

Of course, the climatic conditions this season have been rather disappointing, but the heavy snowfall throughout the entire Province of Quebec during March will be certain to have a beneficial effect. In fact, reports from reliable producers in some of the leading sections of the Eastern Townships state that the run of sap, though it may not be a big one, will not be much under the average.

This is in line with the prediction made by THE CANADIAN GROCER some weeks ago.

## THE CANNED TOMATO SITUATION.

CANNED tomatoes are the subject of a good deal of consideration at the moment. The pack was an unusually large one, the largest, in fact, in the history of the country, and this, together with the fact that at least some holders of corn were not disposed to sell unless the purchaser took tomatoes, has induced uncertainty in the minds of some as to the future of the market. It is possible that this may lead to a slight reduction in price. But, should this reduction take place, it is likely to be only temporary, and to take place at all it must be before the usual spring demand sets in.

As far as THE CANADIAN GROCER can gather, there is not much need for alarm at the prices now ruling for tomatoes.

The pack undoubtedly was large; but it must be remembered that it came upon a market unusually bare. Then, there was the price at which it was marketed. The wholesalers bought the bulk of their supply at 65c., and the retailers obtained most of their requirements at an advance of from 2½ to 5c. per dozen on that figure.

These low prices, aided by the scarcity of green vegetables, greatly stimulated consumption, every retailer who THE CANADIAN GROCER has come into contact with having sold a great deal more than last year up to the same time.

Then, as to stocks of tomatoes in the hands of packers and wholesalers, they are undoubtedly, as a rule, moderate, while the sorting-up orders which are steadily coming in from retailers, indicate the condition of stocks in the hands of a good many of them.

The price of tomatoes in first and second hands appears to be from 82½ to 85c. per dozen, and there have been transactions during the past week or two in a few hundred case lots at the minimum figure. Wholesalers are, as a rule, asking 90c., although 85c. is also being quoted.

As to the future, it must be remembered that there is still a consumptive period of five months, and a by no means unimportant period to be taken into consideration.

Prices may not go any higher than they are now. But we believe that a month or

two hence, they will be higher rather than lower than they are now, for, between this and then, there will be the opening of navigation and a movement of canned goods generally to the Northwest.

Although the first of the new pack will not be on the market for five or six months, a couple of the factories have been offering tomatoes during the past week for future delivery. There is a wide range in the prices reported to be asked, namely, 65, 67½ and 75c. per dozen. As, owing to the increased cost of tins and tomatoes, it will cost about 7c. per dozen more to put tomatoes up than in 1898, the minimum figure, at any rate, seems incredible.

Last year the first offers were, it will be remembered, 65c., and we would think that, after the experience of the past six or seven months, there would be no one with courage enough to offer tomatoes this early in the campaign at any such figure.

### CANADA'S IMPORTATION OF BACON

There was an increase of nearly 269 per cent. last year in the importation of meats under the classification of "bacon, hams, shoulders, and sides."

The influx of people to the Klondyke was, no doubt, a contributory cause, but it was not the chief one. The chief cause was the scarcity of fat hogs in Canada which caused such a dearth of hog meat for sides and barrel pork that the packers themselves were compelled to import from the United States.

This state of affairs is not likely to obtain this season, however, for there is a large increase in the number of fat hogs which are being marketed. In fact, the complaint of the drovers is that there are too many.

### CHINA GREEN TEA IMPORTS.

Quite a few orders for China green teas of next season's crop have been placed during the past week. A good many of these orders have been given by the makers of package teas, and it is asserted that there is in Canada an increase in the use of China green teas for use in package teas as well as for blending purposes.

Until last year, the imports of China green teas were classified with those of Japan

teas in the Dominion trade returns. In consequence of this, it is not possible to make a comparison of the imports of China green teas with those of other years. Last year the imports were 1,343,328 lb., valued at \$150,004.

### DAMAGE TO CURRANTS.

ADVICES from Greece report damage to the crop of currants, but just what the damage is the reports do not state, although it is doubtless the want of rain.

This, together with purchases on English and German account, has had a hardening tendency upon the market.

It appears that the quantity going forward to these countries is about 5,000 tons, while the stock available in Greece for shipment is placed at 28,000 tons.

The Produce Markets' Review, of March 25, in referring to the condition of the currant market said: "The wisdom of keeping the reserve stock of Provincial fruit in Greece, where it is more readily available for general requirements, and where it can be kept at a minimum of expense, has this year been more than ever realized by holders, or else this course has been forced upon them by circumstances. In any case, the result to the English market is the same, and for the immediate future it will probably be necessary for English buyers to provide for their requirements of Provincial fruit by contracting for it before arrival, rather than by relying on landed supplies. In this connection it must be mentioned that prices in Greece, after having been forced down by "bear" sellers, have now recovered to the full parity of the English market. Since the stock still remaining in Greece is probably sufficient for all requirements during the present season, this change must be attributed to a great extent to the view, which is rapidly gaining ground, that the crop of 1899 is likely to be a small one. The reason for this anticipation is the great deficiency of rainfall which has been experienced during the winter months, when the supply for the year generally falls. Actual statistics in this respect are, unfortunately, not forthcoming, but the general testimony strongly supports the view that the deficiency is considerable all through the country."

## HOW THE TRADING STAMP CLAUSE WAS KILLED.

THE fate of the trading stamp and coupon clause in the municipal amendment bill, which was before the Ontario Legislature, is another illustration of the old saying that "there is many a slip between the cup and the lip."

The clause came before the municipal committee, which comprises some seventy members of the House, and was adopted with only one dissentient, but, in the closing hours of the closing session, one of the members arose and moved the expunction of the clause, and the motion was agreed to without a voice being raised in protest.

This took place during the famous all-night session, which ended on Friday morning last at 7 o'clock.

But an interesting fact has come to light as to the modus operandi whereby the mover of the resolution was induced to take the steps he did.

It appears that sometime during the day, one of the lawyers acting for those opposed to the legislation regarding trading stamps approached a member of the House, who also happened to be a lawyer, and asked him his views in regard thereto. The latter remarked that he was not much interested, but did not know that he favored the proposed tax on trading stamps and coupons. The lawyer acting for those opposed to the proposition then asked him to move the expunction of the clause when it came before the House. He promised to do so. The result has been already stated.

The members of the House were no doubt in a hurry to get through business in order that the Legislature might be prorogued, but this did not warrant their allowing a clause, which had received the almost unanimous support of the Municipal Committee two days before, to be smothered in such an unceremonious manner.

If only one member had protested, it is possible enough energy would have been stirred up in the indifferent or sleepy members to have prevented the mover succeeding in his object; but it appears there was not even one with energy enough to do this.

When business men want legislation in their interest, it is evident they must keep their eyes on the legislators.

The lawyers are, in this respect, wiser in

their generation than the business men. They know the legislators require watching, and, consequently, they are always on hand to do so when matters in which they are interested are before the House.

### THE COST OF TELEPHONES.

NEW YORK is wrestling with the telephone question. Legislation has been attempted to regulate the telephone charge, but the influences against this have been so great that the two bills which were recently introduced were defeated. The rate in New York at present is \$240 a year, and one of the bills purposed making the maximum amount \$125.

New York must be pretty deeply in the grasp of the telephone companies when the people are compelled to pay such a fabulous rate. In Chicago, the rate for business houses is \$85, and for private residences \$50, so it is evident that even Chicago is better able to regulate the telephone companies than even her sister city.

Judged by the rates obtaining even in Chicago, the business men of Toronto and Montreal and other Canadian cities are getting a moderately cheap service. But that is no guarantee, however, that the telephone companies are not reaping a good profit. At any rate, there are cities in the United States which are getting their services a great deal cheaper than we are in this country.

In Kansas, for instance, business houses pay \$24 and private residences \$12, and there is no limit to the number of times which the telephone may be used. In spite of what seems so low a rate, the investment pays 25 per cent. to the owners. At one time, the Government at Washington had to pay \$75 per year for the telephone system used between the different Departments, the system being equal to that necessary for a population of 15,000 people. This being considered so high, a private system was put in, with the result that the annual expense of each telephone is \$10.25, and this includes all charges, such as interest, depreciation and labor. This would corroborate the experience already referred to in Kansas City, where a good profit is obtained by the owners of the system there. In certain parts of Europe, the

telephone rates run from \$8.25 to \$15.50 per year.

It is possible that under some of the systems in vogue it is impossible for the companies to furnish a cheaper rate than they are now doing, but there are systems whereby the desired low rates can be secured, and the companies which are sticking to what may be out-of-date systems should be compelled to lower their rates, which, of course, would mean the compelling of them to put in more modern systems.

In Great Britain, the telephone system is to become the property of the Government, and a credit of \$10,000,000 has been given the Post Office Department for its development.

### SALMON SALES IN ENGLAND.

The demand for canned salmon in England has been below the average, but, in spite of this fact, prices have been fairly well maintained, for, while there have been slight reductions in some sizes in others there has been a slight appreciation, particularly in half-pound tins.

The cold weather experienced a couple of weeks ago stimulated the demand a little.

A couple of vessels belonging to the salmon fleet arrived in Liverpool a few weeks ago and the remainder of the fleet is near at hand, so that the market in England may be expected to soon settle down to a more definite basis.

### INDIAN TEA CROPS IN FIVE YEARS

The figures issued by the Indian Tea Association show that the total out-turn of the Indian crop for the season of 1898 was 152,900,233 lb., an increase of 4,647,825 lb., as compared with 1897, when the out-turn was 148,252,408.

The out-turn in 1896 was 148,217,416 lb.; in 1895, 135,479,062 lb.; in 1894, 127,127,215 lb. Thus the increase in the five years was 25,873,018 lb., an average increase of 5,174,603 lb.

### SCARCITY OF ROQUEFORT CHEESE

For some time there has been a pronounced scarcity in Roquefort cheese, and the cost of importation so high that importers have been selling at a very slight margin indeed, above the laid-down price.

During the last week or two the new make of Roquefort has been arriving, but it is merely curd and is not desirable for this market.

Importers are quoting both old and new Roquefort at 34 to 35c. per lb.

2,750,000. Two million, seven hundred and fifty thousand LABELS for

# "SALADA"

CEYLON TEA

was our last order to our lithographers. This tells a tale. Are you interested in the best customer making tea on earth? If so, drop us a card.

32 Yonge St. TORONTO

St. Paul and St. Sulpice Sts., MONTREAL

## Ivory Bar

IS PUT UP IN

1-lb. bars. }  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars. }

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
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PRODUCE AND PROVISIONS.  
Commission Merchants

BUTTER, CHEESE, EGGS,  
GAME and POULTRY,  
and all kinds of  
COUNTRY PRODUCE

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IMPORTERS OF TEAS

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"Walla Galla" Tea  
in lead packets  
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in 50 and 100 lb. tins.

These brands are registered, and the  
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All orders promptly attended to.

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WALTER WOODS & CO.  
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THE MOST NUTRITIOUS COCOA.

**EPPS'S**  
GRATEFUL  
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In labelled Tins.  
14 lb. Boxes.

SPECIAL AGENTS  
For the entire Dominion, C. E. COLSON & SON,  
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All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon." Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest  
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Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Agent for Eastern Provinces.  
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

TORONTO, April 6, 1899.

### GROCERIES.

THE wholesale grocery trade, during the past week, has been more than usually lacking in features that might be called interesting. The volume of business is by no means small, but there is not what might be termed activity. With the opening of navigation, however, an active business may be confidently looked for. The trade, therefore, may be stated to be in a waiting condition. As far as can be learned there have been no changes whatever in quotations. In canned goods, corn continues to be the strong feature of the market, and this article cannot be obtained from some houses at less than \$1, while 95c. is the lowest quotation heard anywhere. In regard to tomatoes, there is yet some uncertainty as to the future, but at the same time conditions favor a firm, rather than an easier market. There has been quite a good demand during the past week for canned fruits, particularly strawberries and plums. Canned salmon is also in a little better demand. In coffees, the market is steady, and Rio descriptions are getting scarce on spot. Sugars are in a little better demand, and the conditions of the outside raw markets are favorable for an advance in price. In syrups and molasses, there is not much doing. The tea market is as strong as ever, and, while there is a good deal being done, business is not as active as it was a short time ago, which is to be expected, in view of the large purchases made. The foreign dried fruit market is without feature.

### CANNED GOODS.

Although there are at least five months before the new pack of tomatoes will be on the market, there are two or three factories who are this week offering futures. The prices which they are asking seem to have a wide range, according to talk on the street. From what THE CANADIAN GROCER considers to be one of the most reliable sources, the figure asked was 75c., but other figures heard were 65 and 67½c. In view

of the fact that both the tins and the tomatoes are costing brokers more than last year, the lowest figure named, at any rate, can scarcely be credited. One factory is reported to be offering corn for future delivery, but at what price this paper has been unable to ascertain. For present pack, the market remains in much the same position as a week ago, although, if anything, corn may be counted rather firmer, some wholesalers being strong at \$1, although as low as 95c. is quoted here and there. In tomatoes, there is a little uncertainty as to the future, but there does not appear to be anything in the situation to warrant believing there will be at least any permanent reduction in prices. In fact, the conditions are, on the whole, for a firm market. Stocks in the hands of either brokers or jobbers are not large, and the retail trade throughout the country have undoubtedly had a large trade, while the fact that a good many of them are sending in sorting-up orders is an

See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

evidence that their stocks are in a satisfactory condition.

There has been a little more activity during the week in canned fruits, particularly in strawberries and plums, and the brokers, as well as the wholesalers, have been doing more business than for some time. Strawberries in good thick syrup are selling at \$1.50, but where the quality is not so good, \$1.25 is quoted. For plums, \$1 to \$1.10 are the ruling figures. Raspberries are quoted at \$1.65 for red and \$1.45 for black. There has been a little more movement in canned salmon during the week. Prices remain as before.

### COFFEES.

The market has been a little steadier during the past week, and advices received in Toronto state that it is estimated that, owing to the increased consumption of Rio coffee, the stock this season will be rather short. On the Toronto market at the moment, green Rio coffees are scarce and wholesale houses are experiencing a good demand. At the same time, however, brokers report very few operations for importation.

### SUGARS.

Both refiners and wholesalers this week report increased business in sugar. As the

outside raw markets have ruled strong and the tendency of prices is upwards, this increased demand is quite natural. One of the features of the local sugar market is the relatively large demand for dark yellow sugar, which, as one wholesaler facetiously remarked, is possibly wanted for aiding in the manufacture of maple syrup. The American refineries have, within the past week, purchased 40,000 tons of raw sugar at full quotations, at 1-16c. advance, and are still prepared to purchase all valuable lots at the advance. Their purchases were principally Java sugars. It appears that stocks of sugars in the United States unsold are so light that holders retain their supplies with considerable confidence. The outlook for the sugar market at the moment is, no doubt, steady.

### SYRUPS AND MOLASSES.

Sugar syrups are still quiet, and there are few, if any, offering. In corn syrups there is still a fair demand at quotations, namely: Barrels, 2½c. per lb.; half-barrels, 2¾c.; kegs, 2¾c.; three-gallon pails, \$1.20 each; two-gallon pails, 90c. each. There is a steady trade being done in molasses, and advices from New Orleans indicate a continuance of steady prices.

### TEAS.

The market for Indian and Ceylon descriptions continues to gather strength rather than lose it. In consequence of the gradual reduction in stocks held by brokers, the local market is stronger, and teas that only a short time ago were offered at 13 to 13½c. could not now be obtained under 16c., and there is nothing in London that could be laid down on this market at less than 8½d. per lb. The demand for teas, the brokers report, is not as brisk as it was, but there is still, however, quite a little business being done in spot teas, and a little in London teas at from 18 to 25c. The chief demand, however, is for teas which can be obtained at about 15c., but teas at this price are practically unobtainable. There are some teas in second hands which can be obtained at 16 to 17½c., according to quality.

Brokers have been experiencing a few sorting-up orders, chiefly in teas at about 16½ to 17c., but there is not much business being done, although some nice teas are being shown.

In Young Hyson teas, orders are being booked for next season's crop, and some of the brokers appear to have done a fairly good business. The prices, of course, are open. Some good values are being shown

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See if it pays you to push "SURPRISE" Soap. Look into the way it is handled. You know it gives satisfaction. You never hear a complaint: You never make discounts. It is clean, easily handled, profitable business "SURPRISE" is the name of the soap.

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### MADE BY

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

from London in Young Hyson teas, but there is not much business being done. The teas of this description chiefly wanted, are good liquoring teas.

### NUTS.

Advices from France state that the almond crop has been seriously damaged by frost. Similar news is reported in regard to the Tarragona crop.

### FOREIGN DRIED FRUITS.

**CURRANTS**—Advices from Greece are of a stronger nature, and in New York there is a firmer market in sympathy. Locally, however, there is very little business being done, and no interest is being taken in the outside market, because no business for importation is being done.

**RAISINS**—The market is quiet and featureless with all kinds of raisins.

**PRUNES**—The business in prunes continues to improve, and wholesalers anticipate that the volume of business during the next six weeks will be larger than that of the past three months.

### GREEN FRUITS.

There has been a moderate movement in oranges, lemons and bananas, but it is expected that a few days of warm weather will bring a rush of orders for these fruits. Californian navels are about done, and stocks of Mediterranean sweets and marmalade oranges are small. There are lots of Valencias, however. These have advanced 50c. this week. Cocoanuts are plentiful, and are 50c. cheaper. Liberal quantities

of pineapples are expected to arrive shortly. They will sell at about 20c.

### COUNTRY PRODUCE.

**EGGS**—The cold weather and the bad roads in the first few days after Easter have so reduced receipts that an advance of 2 to 2½c. has been noted, eggs now being worth 15c. here.

**POTATOES**—There has been no advance this week, prices keeping steady at 80 to 82c. for cars, on track, Toronto. The street market is firm at 90c. to \$1 per bag.

**BEANS**—A strong feeling continues, without change in price. Medium grades are steady at 90c. to \$1, and hand-picked at \$1.10 to \$1.15.

**DRIED AND EVAPORATED APPLES**—The export demand is dead; the local trade in dried apples is dull on account of arrival of rhubarb on market, so the only movement is on Northwest account. Prices are steady at 5c. at outside points. The jobbing price is nominally 5½ to 6c. There is a moderate jobbing trade doing in evaporated apples at 9½ to 10c.

**VEGETABLES**—Rhubarb has declined 25c.; onions are 5c. dearer. Otherwise there is no change. We quote as follows: Rhubarb, \$1 to \$1.25; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, \$1 to \$1.50 per bush.; green onions, 15c. per doz.; celery, 75c. to \$1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; \$1 to \$1.25; parsley, 20 to 25c. per doz.

bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, \$1 to \$1.20 per bag; carrots, 50 to 80c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; Hubbard squash, \$2 to \$2.50; red cabbage, 50 to 75c.

### BUTTER AND CHEESE.

**BUTTER**—Dairy large rolls and pound prints continue to accumulate, resulting in an easy feeling. Tubs are quiet and unchanged. Creamery is moving well locally, but the export and shipping demand is limited. Prices are unaltered; the feeling is steady.

**CHEESE**—Local stocks are light, and, as the demand keeps good, prices are steady at 11 to 11½c., an advance of ½c. A shipment of new cheese is expected in a few days. It will be sold at 11c.

### FISH.

The supplies of frozen fish are practically exhausted, and, as the lakes and rivers have not opened, the usual supply of fresh fish is not yet to hand, so there is a general scarcity of fresh-water fish. There are sufficient salt-water fish to meet the demand for them. Digby herring are 1c. cheaper, and split herring have declined 50c. per half-bbl. We quote as follows: Frozen salmon trout, 8½ to 9c.; Manitoba whitefish, 8½c.; Manitoba perch, 5c.; Manitoba fresh whitefish, 9c.; trout, 8½c. lb.; black bass, 8 to 9c.; steak cod, 7½c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, \$1.35 to \$1.40 per 100; Labrador herring, \$5.75 per bbl. and \$3.25 per half-

# CORONA

—GOLDEN—

## FIGS

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz cakes.

### CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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Excellent Reasons, are they not?  
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They give you a fair margin of profit.  
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They give you entire satisfaction

## McLauchlans' Cream Sodas.

Biscuit Manufacturers

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Manufacturers and Shippers who are not represented in

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### SARNIA Water White Lamp Oil.

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.  
TORONTO, ONT.

We solicit consignments of

### POULTRY ROLL BUTTER FRESH EGGS.

Highest prices obtained. Quick returns.

### The Wm. Ryan Co. Limited

70 and 72 Front St. East, TORONTO

bbl.; Digby herring, 9 to 10c. per box; Halifax herring, \$1.50 to \$1.65 per 100; split herring, \$4.50 per bbl. and \$2.25 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 8 to 9c. per lb.; fresh haddock, 7c. per lb.; oysters, \$1.15 to \$1.25 per gallon, or \$6.75 to \$7 per large pail.

#### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN -Wheat has advanced 1c., both red and white being quoted at 67 to 68c. at middle freight stations. The street market is moderately active, red and goose wheat and oats coming in. Red and white wheat is 1c. and goose wheat ½c. dearer. Rye has declined 4 to 5c. and barley 1 to 2c. We quote: Wheat, white, 70 to 71c.; red, 70 to 71c.; goose, 66½c.; peas, 60c.; oats, 35c.; barley, 43 to 44c.; rye, 50 to 51c. No. 1 hard Manitoba has advanced 2c., and is now firm at 82c., Toronto freights.

FLOUR—Manitoba grades have advanced 10c. Ontario straight roller is 5c. dearer. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.60 to \$3.70; straight roller, \$3.10 to \$3.20, Toronto freights.

BREAKFAST FOODS—The demand is quieting down. Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.80 in bags and \$3.90 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

#### HIDES, SKINS AND WOOL

HIDES No change. The feeling is easy.

Direct shipment of (Choice Pea Beans.)  
**CURRENTS** from **PATRAS**  
just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

### Toronto Salt Works TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

### Ham and Eggs

SEASONABLE DELICIOUS EVERYONE WANTS THEM

"MAPLE LEAF" Brand Sugar Cured Hams are the best.

### D. GUNN, BROTHERS & CO. PORK PACKERS

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand, Registered.

#### CONSIGNMENTS SOLICITED

Our specialties

### POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

### Rutherford, Marshall & Co.

68 Front Street East, Toronto.

# Easter Fruits.

Valencia Oranges

California Navel Oranges

California Mediterranean Sweets

CLEMES BROS.,



Fancy and Choice  
PALERMO and MESSINA LEMONS  
JAMAICA BANANAS  
SWEET POTATOES  
FLORIDA TOMATOES

Quality and Price the Best.

—TORONTO.

We quote cowhides as follows: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¾c.

**SKINS**—Calfskins are coming in in large numbers. Prices are unchanged. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to \$1.

**WOOL**—The market is easy and unchanged. Fleece is now quoted at 14c. and unwashed at 8 to 8½c.

#### SEEDS.

Red clover is offering freely at \$3 to \$3.50, on board at outside points. Alsike is dull at \$2.50 to \$4. From 15 to 25c. more than these prices is paid for extra choice lots. \*

#### SALT.

There is no change. We quote at Toronto: Carload lots, \$1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

#### MARKET NOTES.

Dressed hogs are worth 5c. more this week.

The Indian and Ceylon tea market continues strong.

Eggs are 2 to 2½c. dearer, now being quoted at 15c.

Valencia oranges are 50c. dearer. Coconuts are 50c. cheaper.

A good many orders for next season's Young Hyson tea are being booked.

Manitoba grades of flour are 10c. dearer, and Ontario straight roller has advanced 5c.

One or two of the canning factories are already offering tomatoes for future delivery.

Cheese is ½c. higher. New cheese is expected to arrive in a few days. It will be sold at 11c.

Ontario wheat has advanced 1c.; Manitoba No. 1 hard is 2c. dearer. Rye is 4 to 5c. and barley 1 to 2c. cheaper than a week ago.

#### QUEBEC MARKETS.

MONTREAL, April 6, 1899.

#### GROCERIES.

**T**HE grocery market has not contributed any striking features during the past week unless it be that dissatisfaction is increasing in regard to the unsettled position of the refined sugar market. It is almost impossible to market domestic refined in certain sections owing to low offers of bounty-fed American which is being sold at slaughter prices. Molasses and syrups are steady, and there have been no developments of importance in the canned

goods market. Spices are firmly held all round and the same can be said of rice, while coffee has exhibited a seasonable degree of activity. Teas, of all sorts, have been quite lively and the market here has been swept almost bare of low-grade Japans and green teas, very few cheap goods now being obtainable. The weather has been highly unsatisfactory to the green fruit trade, who have done the poorest Easter business in years.

#### SUGAR.

The trade in Canadian refined sugar is very dull, for the reason that free importations of United States bounty-fed stock, sold at slaughter prices, has made it almost impossible to do any business at certain points in Ontario. As a consequence, what business there is moving has been confined to the local city trade and adjacent territory, which have not been so materially affected by the competition of the American refined article. Prices, accordingly, are largely nominal on the home refined article, being quotably unchanged. There have been few cables lately from London in regard to raw, owing to the Easter holidays, but the most recent quoted cane steady, with demand quiet, at 12s. for Java and 10s. 9d. for fair refining. Beet was reported firm and rather dearer, with present month unchanged at 9s. 11¼d., and next month 10s. The visible supply of beet is estimated at 2,550,000 tons. In New York, raw was strong and tending upward also.

#### SYRUPS.

There is only a small business doing in syrups, while prices are nominally unchanged at 1¾ to 2½c. as to grade.

#### MOLASSES.

Advices with regard to new crop molasses from the Islands are quite firm in tone, sellers there being stiff on the basis of 12c. first cost. Here, the market remains quiet at 29 to 30c. in small lots and 28 to 28½c. in larger quantities.

#### CANNED GOODS.

There has been little to report here in canned goods during the past week. No further business is spoken of in lobsters, but prices are firmly held. There has been no business of importance put through in vegetables, and the same can be said of canned salmon. Prices all round continue as last quoted.

#### DRIED FRUITS.

There has been little life in dried fruits here. Advices on currants have been firmer, but the fact attracts little or no attention here, as jobbers have all the goods they want on hand. Trading is almost nil in Valencia raisins, and the same can be said of Californian and Sultana, the stocks of the latter being exhausted. Prunes are steady,

with a moderate inquiry both for European and Pacific Coast goods, while figs, dates and evaporated fruits present nothing of a striking nature.

#### RICE.

There has been a fair amount of business transacted in rice for the season, and the firm disposition of values is fully maintained.

#### SPICES.

The local spice market has been fairly active. Demand from grinders for the general list is steady, but speculative trading has been limited. No cable information of particular interest is forthcoming. The prediction is confidently made that values on pepper, cloves and nutmegs will be held around their present level during 1899.

#### COFFEE.

The market has ruled quiet, the only business of any importance being in Maracaibo at a range of 9¼ to 14c., as to quality. A few Santos and Rios have also changed hands at 7 to 10c., as to grade. The transactions here referred to were, of course, for the green bean in the original bags.

#### TEAS.

The firmness generally noted in the tea market last week is quiet marked this week. Japan stocks have been moving quite freely at a wide range of prices, owing to the difference in quality. Business in these teas has been transacted all the way from 6 up to 18c., and now cheap grades are difficult to obtain in any quantity. The same can be said of low grade Pingsueys, and, according to all accounts, Pingsueys of all sorts promise to be even scarcer during the coming season, as many exporters are absolutely disgusted with their experience of the season of 1898. Congous have been moving at 15c., while the advancing tendency of Ceylon and Indian teas continues, further gains of ½ to ¾d. being reported lately from Great Britain, or a total advance of nearly 3d. within the past month, 8d. being now the inside asking price.

#### GREEN FRUITS.

The weather lately has not been favorable to trade in green fruit as it has been the reverse of springlike, so that the Easter demand, as a whole, was a decided disappointment. Oranges have met a fair inquiry and Valencias under decreased supplies show another advance of 25c. per box, sales this week ranging from \$5 to \$5.50. Florida oranges are very firm at \$4.75 to \$5 for russets and \$5 to \$5.25 for brights. Californian navels are stronger at \$4 to \$4.25. Supplies of lemons are heavy and values in consequence are lower at

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# How is your Stock of Teas?

Now is a good time to stock up. We are offering good values in **Congous, Young Hysons, Japans.**

Write us for quotations and samples if you are interested.

## S. H. EWING & SONS, - MONTREAL.

\$2 to \$3 per box. Receipts of bananas are steadily increasing and prices are declining each day, the fruit being quoted at the present writing at \$1.25 to \$2 per bunch. Pineapples are scarce and firm at 25 to 40c. each, and cranberries are selling at \$7 to \$8 per bbl. Almeria grapes have made another advance, being quoted \$9 to \$10 per keg.

### APPLES.

The apple market is firm at \$3 to \$4.50 per bbl.

### COUNTRY PRODUCE.

**EGGS**—The egg market was quiet to-day, owing to the fact that buyers, in most cases, had ample supplies on hand; in consequence, the feeling was weaker, and prices opened 2c. per dozen lower, with sales at 18c., but during the day they scored a further decline of 2c., and sales were made at 16c. per dozen. The market closed weak, and still lower figures are anticipated later in the week.

**MAPLE PRODUCT**—The first receipts of genuine maple sugar and syrup came to hand this week, and, of course, are selling at fancy prices that are sure to be modified as receipts increase. New syrup in small tins sold at 70 to 75c., and new sugar at 10c.

**HONEY**—The demand for honey was slow, and the market ruled quiet, with no change in prices. We quote as follows:

White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

**BEANS**—Business in beans was slow and of a small jobbing character. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

**POTATOES**—There has been a good demand for potatoes of late at country points from Ontario and American buyers, and, in consequence, receipts have been small here and a stronger feeling has prevailed, with sales of car lots at 65 to 75c. per bag.

**ONIONS**—Canadian onions continue firm at \$2.75 to \$3 per barrel.

### PROVISIONS AND DRESSED HOGS.

Provisions continue quiet, with demand for all lines slow, and likely to continue so until buyers work off present stocks. We quote: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Dressed hogs are slow, and the market is quiet and easy at \$5 to \$5.25 for frozen stock, and at \$5.75 to \$6 for fresh-killed per 100 lb., in a jobbing way.

### FLOUR, GRAIN, ETC.

**GRAIN**—The grain market was fairly active. Buckwheat continues strong and prices show a further advance of 1c. per bush., with sales in store at 57½ to 58c.

Oats were also stronger, with sales on spot at 34½c., and at 36c. afloat May delivery. Peas were dull, and held at 75c. afloat May. There was a good demand for No. 1 hard Manitoba wheat, and sales were made at 71½c. spot afloat Fort William, which is an advance of 1c. per bush.

**FLOUR**—Owing to the fact that Ontario millers are now paying 70c. for wheat, they are asking an advance of 10c. per bbl. for flour, but this has had no effect in this market, as dealers state business is quiet and chiefly of a jobbing character at the old range of prices. We quote as follows: Winter patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$3.90 to \$4.05; strong bakers', \$3.70 to \$3.80.

**MEAL**—The demand for meal continues slow, and the market is quiet at \$3.70 to \$3.75 per bbl. for rolled oats.

**FEED**—A fairly active trade was done in feed, and, as supplies are not excessive, prices rule firm. Ontario white wheat bran, in bulk, sold at \$16 to \$17, and shorts \$17 to \$19 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$18 to \$25 per ton, including bags.

**HAY**—There was no change in baled hay. The demand is still limited and trade quiet. We quote: No. 1, \$6 to \$6.50; No. 2 extra, \$5 to \$5.50; clover and clover mixture, \$4 to \$4.75 per ton.

# American Sugars.

**Absolute Purity**  
**Test 100% Pure Sugar**

American sugars cost more delivered on this market than the Canadian sugars cost The Wholesale Grocers Guild. Yet we are selling **Standard Granulated for \$4.35 per hundred f.o.b. Toronto**, while the Guild are drawing the long price of \$4.53 per hundred from you. Why support combines when you can get sugar that tests 100% pure sugar for less money?

**A. H. CANNING & CO.,** 57 Front St. West, **TORONTO.**  
Ex-members Toronto Wholesale Grocers Guild.

LORD KITCHENER CONQUERED THE SOUDAN and  
**“THE SIRDAR”** Smoking Tobacco

is conquering the tastes of the Canadian public.

**GROCERS**—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

**JOLIETTE TOBACCO CO.**

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.

**CHEESE AND BUTTER.**

**CHEESE**—The cheese market is firm, but spot prices are nominal as holders refuse to consider bids at 11c., and there have been refusals even of 11¼ in some cases. In the country, the speculator has already begun his injurious work, if reports are to be believed, for it is stated that offers have been made in the Brockville district of 10c. for all the cheese that are made between now and the first of May. Whether this action is in the nature of a bluff or not is hard to say.

**BUTTER**—Continues firm with a good demand and light receipts. Choice, fresh-made creamery easily commands 21c., and western roll dairy ranges from 15½ to 16¼c., with tub dairy 14½ to 15¼c.

**MONTREAL NOTES.**

Heavy receipts of bananas have led to a sharp decline in this fruit.

The unseasonable weather has resulted in a bad Easter fruit trade with large stocks unsold.

Valencia oranges have scored another advance of 25c. per box under decreasing stocks.

It is confidently predicted that no material variation from the present level of values

on pepper, cloves and nutmegs need be expected during 1899.

First receipts of genuine maple syrup and sugar came to hand this week, and, of course, netted fancy prices.

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER,  
 ST. JOHN, N.B., April 6, 1899.

**T**HERE is an improvement noticed in business and dealers are very hopeful. In the flour market, which is an index to trade, the stronger feeling has tended to a better demand. The pulp industry is about to become quite a factor in New Brunswick, and particularly in and near St. John. We have one large mill about completed near the city, and another large one just about to be built, besides others through the Province. English papermen are interested in them, not only in regard to the capital invested, but, in some cases, undertaking to use a large part of the output. It is said the failure of the older sources of supply is the cause of their seeking new sources. Prices are, in general, firmly held, and markets rather favor the wholesale trade. Teas continue active.

**SALT**—The season of the largest receipts is about over as regards English coarse salt;

and to get best prices buyers should not delay in placing orders. English factory-filled is low. In Canadian salt there is a large sale. Owing to its being the salt chiefly used in the manufacture of cheese and butter this is the time when receipts are the largest. There is no change in price, though there is increased competition. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—There is a good steady sale, and prices tend higher. Salmon is firm in our market, and the stock is a small one. Owing to the low prices which have ruled, and the fact that the demand is chiefly in the spring, together with the fact that for some seasons this line has been offered as low as during the fall before, our buyers failed to appreciate the stronger tendency in time. There has also been, during the last few years, a somewhat lighter demand from consumers. The situa-

**THE PURITY of**

many articles is sacrificed for the purpose of making more profit for the manufacturer, and to this end they are adulterated by adding cheaper material.

An article that has gained a well-deserved reputation for honesty and purity, is

**UPTON'S MARMALADE**

In 1-lb. glass jars, \$1.00 per doz.  
 In 7-lb. wood pails, 7¼c. per lb.

Henry Wright & Co.

TORONTO

Agents.

For sale by Wholesale Grocers.



The Following Brands  
Manufactured by  
**The American Tobacco Co.**  
OF CANADA, Limited.  
Are sold by all the Leading Wholesale Houses  
**CUT TOBACCO**  
**OLD CHUM.**  
**SEAL OF NORTH CAROLINA.**  
**OLD GOLD.**  
**CIGARETTES**  
**RICHMOND STRAIGHT CUT.**  
**SWEET CAPORAL.**  
**ATHLETE.** **DERBY**

The  
**DAWSON** Commission  
Co., Limited  
**FRUIT, PRODUCE AND**  
**COMMISSION MERCHANTS,**  
Cor. Market and Colborne Sts.,  
**TORONTO.**

We make a specialty of handling  
**Domestic Fruit**  
Consignments personally and promptly attended to.  
All Foreign Fruits in season.  
**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.  
**McWILLIAM & EVERIST**  
Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.  
Telephone 645.

**YOU** know how much  
time is wasted,  
and how your temper is tried in  
putting up a pound of Lard out  
of a pail or tub, beside the loss  
in weight. Why not avoid all  
this, and let the selling of a  
pound of "Star Brand" Lard  
in our 1-lb. carton be as pleas-  
ant as selling a pound of pack-  
age tea. Try it and you will  
want no other.

**F. W. FEARMAN COMPANY**  
Limited  
**HAMILTON, ONT.**

**EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.**  
**EXTRA CHOICE VALENCIA ORANGES,** all sizes.  
**EXTRA FANCY and FANCY MESSINA LEMONS.**  
**CHOICE YELLOW DANVER ONIONS.**  
Prime Quality, free from frost and Prices Right.

**TARTAN TEA**  
pays you well, and it satisfies your customers because of  
Its rich aroma. Its refined flavor. Its potent strength. Its uniform quality. Its attractive appearance.  
**BALFOUR & CO.** Wholesale Agents **HAMILTON**

Have only the Best **Clark's**  
They will do you the Most Good. **Meats**

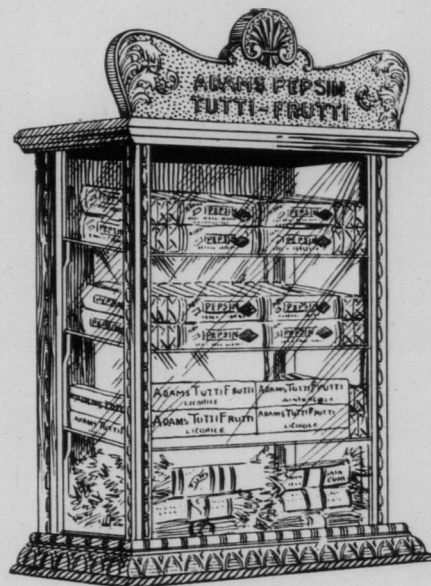


\$5 per Case, 64 Packages.

HAVE YOU TRIED  
**"BEE" STARCH**

...FOR...  
**Collars and Cuffs?**  
Will not injure finest fabric. Requires no Cooking.

**BEE STARCH CO.**  
Canadian Branch: **Stanstead, Que.**



(Size 17 1/2 x 12 inches.)

This Beautiful  
**Oak Show Case**

with mirror in back is given with the  
following assortment of gums, viz.:

2 Boxes Tutti Frutti	\$ 3 60
2 Boxes Pepsin Tutti Frutti	2 30
2 Boxes Globe Fruit	3 60
1 Box Globe Pepsin	1 00
	10 50
Oak Show Case	4 00
	\$14 50

**Price, Complete, \$7.50.**  
Send for free advertising matter.  
**ADAMS & SONS CO.**  
(Toronto Factory) 11 and 13 Jarvis St.,  
**Toronto, Ont.**

**Hugh Walker & Son**  
Fruit and Commission Merchants **GUELPH, ONT.**

**G.F. & J.GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

tion has not been helped by the wholesalers buying second grades of fish rather than pay full figures, so that the goods have not given the satisfaction they should. Oysters are quoted higher. Pineapple is quite scarce and tending upward. In condensed milk, the demand in this market tends to fall off.

**GREEN FRUITS**—Oranges continue to have first place. In Valencias, the sale is large, and rather higher prices rule. Californians show no change in value, but are dull in demand. A few Javas sold where something very nice is required. Lemons are lower, and show but a fair sale. The smaller fruit is preferred. Prices are quoted lower this week. Apples are a little more plentiful, owing to some coming here from the wrecked steamer at Yarmouth, but there is little change in price. Bananas show a better sale, and will continue to push to the front. Prices remain even. A few cranberries are offered.

**DRIED FRUITS**—In evaporated apples, the stock is very light and higher prices rule. There is a fair demand. The supply seems to have been very short. Dried will not take their place, though they are higher in price than for some time. Californian prunes are rather higher, and a very firm market is expected. The best selling sizes are getting scarce. In raisins, our market is a dull one. There are quite large supplies for the season, and limited sale. Reports from outside point to higher figures. Seeded have a fair demand, but stock is not large. Currants move slowly at even figures. Figs are dull. Dates have a fair sale, and are firmly held. Onions are easy. Held stock is giving out in quality. Spanish onions are to hand. They are some three weeks earlier than usual. They find a good sale.

**SUGAR**—This seems to be a matter of increased interest in the United States, as many houses, who have not before handled it, are now active dealers. The drawback received for export is enabling them to offer in Canada, and they are making increased efforts to get a hold on our market. So far, sales have not been large, and they are almost entirely granulated. Though some foreign yellows have been received through American shippers, prices show very little change. Our refineries are not inclined to lose any business.

**MOLASSES**—There has been quite a quantity of Porto Rico already received, and, owing to a bare market, has gone freely into consumption at full figures. There is quite a quantity afloat here, and the success of the importations depends, of course, on the firmness of the market at the Island. Considering the high price that has ruled there, naturally, there is some risk. In Barbadoes, there is now a fair supply of

new owing to the arrival of the West India steamer. Prices are firmly held, but well under the figures asked for Porto Rico. There is still some demand for New Orleans. Syrup is very quiet.

**PRODUCE**—Eggs did not drop as low as usual this season before Easter, owing, no doubt, to it being so early. They gained in strength just before the day, but reacted right after. Butter is rather firmer, particularly for best stock. Off grades are low and dull. Both in cheese and creamery butter, some arrived on our market from the west, but affected prices little. Cheese has been low here and dull.

**FISH**—With the close of Lent there is a quieter market. In pickled fish rather easier figures are noted, but stock is very small. In dry fish, particularly cod, if there is any change, values are higher. Receipts are light. Fresh fish are scarce. Haddock continue to be imported from Boston to supply the demand for finnan haddie. Hake holds firm. Smoked herring continue to be the dull feature. Halibut have had a good sale at full figures. We quote: Large cod, \$3.85 to \$4; medium, \$3.75 to \$3.85; pollock, \$1.90 to \$2; Grand Manan pickled herring, \$1.80 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5½ to 6c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall shad, \$4.75 to \$5 ½-bbl.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.70 to \$3.80 per bbl.; quoddy, \$3.50 per ½-bbl.; lobsters, small, 3½ to 4c.; do., large, 10 to 12c.; halibut, 10 to 12c.

**PROVISIONS**—In barreled meats but a fair business is being done. Packers show a large range in prices. Beef, which has been offered very low, is higher. The very low prices of lard have led to free buying on the part of our trade.

**FLOUR, FEED, AND MEAL**—In flour, there has been more movement during the week. Stocks had become very low, and the strength being in the market, led to quite free buying. As compared with last year, values have been low. The outlook is towards higher prices. In feed, our dealers find it hard to get supplies, and figures are high. Oats and oatmeal are firm, with but fair sale. Cornmeal sells freely at the prices quoted last week. Beans are dull at easy prices. Barley, etc., keeps high. Hay is still dull and very low. Seeds are having

a freer sale. In clovers and Canadian timothy, values are rather firmer. We quote as follows: Manitoba flour, \$4.65 to \$4.75; best Ontario, \$3.80 to \$4; medium, \$3.65 to \$3.75; oatmeal, \$3.90 to \$4.00; cornmeal, \$2.15; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 38 to 42c.; hand-picked beans, \$1.05 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$4 to \$4.10; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.25; hay, \$7 to \$8; timothy seed, American, \$1.65 to \$2.00; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

Parrsboro, N.S., is to have a board of trade.

Some cars of potatoes for Toronto passed through St. John during the past week.

A. F. Randolph & Sons received another car of New Orleans molasses this week. This is their third within a short time.

J. F. Estabrooks & Son received a shipment of Spanish onions this week. They are much earlier than usual this season.

THE GROCER is pleased to report that Mr. J. C. Stewart, of The Maritime Merchant, who has been very ill, is much better.

Mr. A. S. Bowman, who manages the brokerage business for his father, I. C. Bowman, made a flying visit to Montreal and Ottawa this week.

Geo. Ellis, formerly of St. John, is continuing the milling business of the late A. L. Calhoun, at Wolfville. The principal output is cornmeal.

Hall & Fairweather, tea importers, shipped, this past week by steamer Halifax City, to London, some China teas to fill an order received from there. This is a new departure caused by the scarcity of low grades in that market.

Said Mr. Joseph Tilton, of Smith & Tilton, the Maritime agents for the Windsor salt people: "We are finding, in spite of increased competition, a larger demand than ever for our salt."

Smoked herring continue so dull that the fishermen of Grand Manan and other points are looking for a more profitable way of curing these herring, and this spring will see a number of new factories for preparing sardines and kippers.

The late decision of the Treasury Department at Washington that the destination of all goods in bond must be stipulated in the bond, has called out a protest from the Boston Chamber of Commerce. Large quantities of Canadian goods pass through Boston for export, and it is the fear that this trade would go to St. John and other Canadian ports, that has led to the protest, as shippers find it necessary to often change the name of the point of destination.

Ask Your Wholesale House for

## FIGS AND DATES

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP, 7 Jarvis Street, TORONTO.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS  
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

**COLMAN'S**



**MUSTARD**

*In the High Court of Justice.*

J. & J. COLMAN, LIMITED

*Plaintiffs.*

AND

GORMAN, ECKERT & CO.

*Defendants.*

**TO THE PUBLIC.**

**TAKE NOTICE** that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction; and to pay certain damages therein fixed together with the costs of the Action.

**CAUTION.**

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

# Blue Label Tomato ..Ketchup

Made from selected, well ripened tomatoes, spiced to a nicety to suit most delicate of palates, and put up in sterilized bottles. . . .



Prepared by . . .

**Curtice Brothers Co.**

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

# Pure Gold Goods Pay You.

Take **BLACK DIAMOND COFFEE** for instance. The prices are:

Pure, Whole or 20c. per lb.  
Ground, " "  
With Chicory, 18c. " "  
1/2-lb. Tins, \$1.40 per doz.

It retails for 30c. per lb. and satisfies every customer. A trial can will satisfy you, too.

**Pure Gold Co., Toronto**

# EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director

# ENGLISH ARMY BLACKING

STANDS ALONE.



It has no equal for a lasting polish.  
It is a trade winner.

Sold by all wholesale dealers and

**The F. F. DALLEY CO.**

HAMILTON, CANADA.

LIMITED

# CURRENT MARKET QUOTATIONS

April 7, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb	16	14 1/2	12 1/2	14
" " pound prints.....	15 1/2	17	17	18
" " tubs, best	13	14	16	18
" " tubs, second grade	10	11	14	16
Creamery, tubs and boxes.....	20 1/2	21	19	20
" " prints and squares.....	21	20	22	22
Cheese	10	10 1/2	11	9 1/2

## CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Apples, 3's	90	85	90	85
" " gallons.....	2 40	2 00	2 20	2 25
Blackberries, 2's	1 40	1 40	1 70	1 50
Blueberries, 2's	80	90	75	85
Beans, 2's	70	95	75	95
Corn, 2's	90	95	1 00	85
Cherries, red, pitted, 2's	2 00	2 85	1 85	2 25
Peas, 2's	80	85	75	90
" " sifted	85	1 00	1 10	1 15
" " extra sifted	85	1 00	1 25	1 25
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50
" " 3's	2 25	2 40	2 00	2 40
Pineapple, 2's	2 10	2 40	2 40	2 50
" " 3's	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 90	1 50	1 60
" " 3's	2 50	2 75	2 40	2 60
Plums, green gages, 2's	1 50	1 55	1 00	1 10
" " Lombard	1 30	1 50	1 00	1 10
" " Damson, blue	1 10	1 30	90	1 00
Pumpkins, 3's	75	85	70	80
" " gallon	2 10	2 25	2 10	2 25
Raspberries, 2's	1 50	1 45	1 65	1 50
Strawberries, 2's	1 50	1 25	1 50	1 65
Succotash, 2's	1 10	1 15	1 15	1 10
Tomatoes, 3's	90	95	85	90
Lobster, talls	2 50	2 95	2 50	2 60
" " 1-lb. flats	2 75	3 00	3 00	1 25
" " 1/2-lb. flats	1 85	1 85	1 85	1 85
Mackerel	1 80	1 85	1 80	1 85
Salmon, sockeye, talls	1 15	1 25	1 40	1 60
" " flats	1 30	1 45	1 60	1 80
" " Horseshoe	1 20	1 25	1 60	1 60
" " Clover } talls	1 20	1 55	1 60	1 60
" " Leaf } flats	1 45	1 60	1 15	1 25
" " Cohoes	95	1 00	1 15	95
Sardines, Albert, 1/4's	10 1/2	11	13	14
" " 1/2's	20	21	21	20
" " Sportsmen, 1/4's	12	12	21 1/2	12
" " 1/2's	20	20	21	21
" " key opener, 1/4's	10	11	10 1/2	11
" " 1/2's	16	18	18 1/2	18
" " other brands	23	35	16	17
" " P. & C., 1/4's	23	25	23	25
" " American, 1/4's	33	36	33	36
" " 1/2's	4	5	5	4
" " Mustard, 1/4 size, cases	9	11	11	10
" " 50 tins, per 100	9 00	11 00	10 00	11 00
Fruit in glass jars	4 25	4 50	4 25	4 50
Haddies	1 00	1 15	1 00	1 10
Kipper Herrings	1 40	1 50	1 15	1 25
Herring in Tomato Sauce	1 85	1 45	1 20	1 40

## GREEN FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Oranges, Valencias, 714's	5 00	5 50	8 00	6 00
" " 420's, large ordinary	5 50	6 50	5 00	5 00
" " Jamaica, per bbl.	4 00	4 25	3 50	4 00
" " California Navels	3 25	3 50	3 00	3 50
" " Cal. Med. Sweets	3 00	3 25	3 00	3 25
" " Marmalade	2 00	3 00	2 50	3 00
Lemons, Messina, new, p. box	1 25	2 00	1 50	2 25
Bananas, per bunch	3 50	5 00	2 50	4 50
Apples, per bbl.	7 00	8 00	6 50	7 00
Cranberries, per bbl.	3 50	4 00	4 00	4 00
Sweet Potatoes, bbl.	9 00	10 00	6 00	7 00
Alameda Grapes, per keg	3 00	3 25	2 25	2 50
Danvers onions, per bbl.	3 00	3 25	3 00	3 25
Red Swathersfield onions, bbl.	4 00	4 50	3 50	4 00
Cocoanuts, per 100	4 00	4 50	3 50	4 00

## SUGAR

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Granulated (St. Lawrence, 100 lb)	4 40	4 53	4 30	4 30
Granulated, Acadia	4 35	4 48	4 30	4 30
Parfait, bbls. and 100-lb. bxs	5 45	5 63	5 30	5 30
" " in 50-lb. boxes	5 55	5 73	5 40	5 40
Extra ground Icing, bbls.	5 05	5 40	5 00	5 00
Powdered, bbls	4 80	5 12 1/2	4 80	5 10
Phenol	4 20	4 33	4 20	4 30
Cream	4 20	4 33	4 20	4 30
Extra bright	4 10	4 23	3 30	3 30
Bright coffee	4 10	4 13	3 30	3 30
No. 3 yellow	3 90	4 03	3 30	3 30
No. 2 yellow	3 80	3 93	3 30	3 30
Trinidad	3 1/2	3 1/2	3 1/2	3 1/2

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups				
Dark	1 1/2	30	32	30
Medium	2 1/4	35	37	34
Bright	2 1/4	35	37	34
Honey	90	1 00	1 00	1 00
" " 25-lb. palls.	1 20	1 40	1 40	1 40
" " 35-lb. palls.	1 20	1 40	1 40	1 40
Molasses				
New Orleans	30	26	45	28
Barbadoes	30	26	45	28
Porto Rico	38	42	32	34
Antigua	25	25	25	25
St. Croix	27	27	27	27

## CANNED MEATS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Comp. corn beef, 1-lb. cans	1 50	1 40	1 50	1 50
" " 2-lb. cans	2 65	2 50	2 60	2 65
" " 4-lb. cans	5 10	5 00	5 00	5 10
" " 6-lb. cans	8 60	8 00	8 75	9 25
" " 14-lb. cans	18 55	18 00	20 00	21 00
Minced callops, 2-lb. can	2 60	2 60	2 75	2 80
Lunch tongue, 1-lb. can	3 50	3 20	3 25	3 25
" " 2-lb. can	6 70	6 75	7 00	6 00
English brawn, 2-lb. can	2 80	2 60	2 80	2 75
Camp sausage, 1-lb. can	2 50	2 50	2 50	2 50
" " 2-lb. can	4 00	4 00	4 00	4 00
Soups, assorted, 1-lb. can	2 00	1 50	1 40	1 50
" " 2-lb. can	3 00	2 20	2 25	2 30
Soups and Bouill., 2-lb. can	2 00	1 80	1 75	1 80
" " 6-lb. can	4 50	4 50	4 25	4 50
Sliced smoked beef, 1/4's	1 70	1 65	1 70	2 00
" " 1's	2 25	2 80	3 95	3 25

## COUNTRY PRODUCE

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Eggs, new laid	16	15	13	14
" " limed	10	10	12	12
" " held or cold stored	10	10	12	12
Poultry—chickens, dressed	60	80	45	70
Geese, per lb.	7	8	50	70
Ducks, per pair	75	1 00	50	60
Turkeys, per lb.	10	14	10	14
Honey, comb, per lb.	8	8	1 35	1 75
" " light color, 60-lb. tins	8	8	8 1/2	7 8
" " 5 and 10-lb. tins	7	7	8	10
" " buckwheat	7	3	4	5

## FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Foreign—				
Currants, Provincials, bbls	4 1/2	4 1/2	4 1/2	5
" " 1/2-bbls	4 1/2	4 1/2	4 1/2	5
" " Filialras, 1/2	4 1/2	4 1/2	4 1/2	5 1/2
" " 1/2-bbls	4 1/2	4 1/2	4 1/2	5
" " cases	4 1/2	4 1/2	4 1/2	5 1/2
" " 1/2-cases	4 1/2	4 1/2	4 1/2	5 1/2
" " Patras, bbls	6	6	6	7
" " 1/2-bbls	6	6	6	7
" " cases	5	5	6	7 1/2
" " 1/2-cases	5	5	6	7 1/2
Vostizas, cases	5 1/2	6 1/2	6	7 1/2
Dates, boxes	15	20	18	20
Figs, 10-lb. boxes, per lb.	15	20	18	20
" " 25-lb. boxes	15	20	18	20
" " Mats, per lb.	3 1/2	3 1/2	3 1/2	3 1/2
" " Naturals, per lb.	8	8 1/2	8 1/2	8 1/2
" " Naturals, boxes	11	10	11	10
Prunes, California, 40's	11	10	11	10
" " 50's	9 1/2	8 1/2	9 1/2	8 1/2
" " 60's	8	8	8 1/2	8 1/2
" " 70's	7 1/2	7 1/2	7 1/2	8
" " 80's	7	7	7 1/2	7 1/2
" " 90's	6 1/2	6	6 1/2	7
" " Bosnia, B	6 1/2	6	6 1/2	7
" " C	6 1/2	6	6 1/2	7
" " D	6	6	6	7
" " U	4 1/2	4 1/2	4 1/2	5
Raisins, Valencia, off stalk	4	4	4 1/2	5
" " Fine off stalk	4 1/2	4 1/2	4 1/2	5 1/2
" " Selected	5 1/2	5	5 1/2	6
" " Layers	5 1/2	5 1/2	5 1/2	6
" " Sultanas	11	13	10	12
" " California 3-crown	6 1/2	7	7 1/2	8
" " 4-crown	7 1/2	7 1/2	8 1/2	8 1/2
Domestic—Apples, dried	6	6 1/2	6 1/2	7 1/2
" " evaporated	9	9 1/2	10 1/2	10
Cal. Evaporated Fruits	19	20	16	18
Apricots, 25-lb. boxes	12	15	12	15
Peaches	12	15	12	15

## PROVISIONS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dry Salted Meats—				
Long clear bacon	6 1/2	7	6 1/2	7 1/2
Smoked Meats—				
Breakfast bacon	10 1/2	11	10 1/2	11
Rolls	9	8	8 1/2	9 1/2
Hams	10 1/2	12	10 1/2	12
Shoulder hams	10	7 1/2	7 1/2	8
Backs	10	10 1/2	10 1/2	10
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	15 00	15 50	13 50	14 00
" " short cut	14 00	14 50	14 75	15 00
Clear shoulder mess	12 50	13 00	13 00	13 50
Plate beef	11 00	11 00	12 00	13 00
Lard, tierces, per lb.	6 1/2	6 1/2	6 1/2	6 1/2
" " Palls	7	7	7 1/2	7 1/2
" " Compound, Palls	5	5 1/2	5 1/2	6
" " Shortening, in 60-lb. tubs	7 1/2	7 1/2	7 1/2	7 1/2
Dressed Hogs	5 00	5 25	5 00	5 30

## HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base	2 35	2 40	2 35	2 40
Cut nails, base	1 75	1 75	1 75	1 75
Barbed wire, per 100 lb	2 55	2 50	2 50	2 50





22/14/99



SHIPPING ROOM—CHASE & SANBORN, MONTREAL.

## The Plant and its Cultivation

(CONTINUED)

**I**N selecting a spot to locate a coffee plantation, the same general rules are observed throughout the coffee-growing districts of the world, viz.:—equable climate and a rich virgin soil where the forest has been growing thick and heavy.

The Planter selects moderately gentle slopes or hill sides, protected from the wind, which is sure death to the plants, with running streams for irrigation purposes, as a constant even moisture is necessary for the full development of the plant. Land being selected, his next move is to secure his plants. These are sometimes obtained by taking root shoots from the old fields. But, in the cultivation of coffee, the same relative improvements have been made that exist in other industries, and the modern method is to select young and thriving plants from the nurseries. These are set out in holes in order to secure a constant supply of water, and are arranged in rows from eight to ten feet apart.

By pursuing this more recent method, the planter secures not only a healthier lot of trees, but obtains a crop about a year in advance.

At the end of three years the plants commence bearing a small crop, but do not fully mature in less than six years, when the crops are usually very large, a single tree frequently bearing from three to four pounds of berries. The limit of productiveness for a coffee plant is about thirty years, after that age, if any fruit forms it is almost worthless.

# CHASE & SANBORN

Proprietors of "Seal Brand" Coffee,

MONTREAL

Manitoba  
and B.C.

1 50 \$1 50  
2 50 3 50  
3 50 4 50  
4 50 5 50  
5 50 6 50

**MANITOBA MARKETS.**

WINNIPEG, April 3, 1899.

**E**ASTER has brought warmer weather, and consequently a more active movement in business of all kinds. The wheat market is in a very excited condition, owing to the alarming reports as to the damage to the winter wheat crop of the United States. The reports from Nebraska and the Missouri districts are very bad indeed. The market varies with each fresh report received, so that it is impossible to quote prices. The opinion of experienced grain men is that the damage is heavy, though the extent of it cannot be known for a week or ten days yet. They think, however, that it is sufficient in any case to considerably increase the price of wheat in this market. The deliveries at elevators are very small and will not increase until after seeding. The roads in the country are breaking up, and in many districts sleighing has disappeared.

The Manitoba Health Food Co. have established themselves in new quarters in the very centre of the city. They handle the health foods from Battle Creek, Mich., and also manufacture meatosse and nut butter.

E. B. Nixon, of The Hudson's Bay Company, arrived home last week. He reports the tone of business more active and healthy in Eastern Canada than in the various cities of the United States which he visited.

Tea sellers are all visiting our city just now. So far as ascertained, no actual orders have been given, but limits will likely go forward in a few days. The China market looks as if it would be very strong.

**CANNED GOODS**—Corn and tomatoes are particularly firm and there is no likelihood of decline until new packs are in. Tomatoes are quoted at \$2.20 to \$2.25 per case. Peas are in fair demand and the stocks on the market are sufficient for requirements, this week's quotations are \$1.90 to \$2.20, according to grade. Beans (string and wax) are not plentiful and prices are firmer than for several months. \$2 is the present quotation. Fruits are scarce with the exception of strawberries, of which there was some surplus stock from last year. There is no change of prices in these lines.

Coffee market is dull and unchanged, except in the case of fancy old Government Javas, which are high and not likely to decline. No. 5 Rios are quoted at 9½c., fancy old Government Java 33c., and fancy Aden Mocha at 30c.

Cereal market is unchanged. Rolled oats are being principally purchased from the Ogilvies' new mills and the quotations are \$1.90 to \$1.95 for 80's. Beans are very firm and rather scarce, fancy hand-picked are worth to-day \$1.35.

New maple syrup has not arrived as soon as expected, and, in fact, will not reach here for another couple of weeks, owing to the late season in the Province of Quebec.

Tapioca and sago have experienced quite a sharp advance within the last two months, and, as stocks are low and direct shipments will not arrive for at least three months, there is likely to be something of a dearth in this article. Price, 5¼ to 5½c. per lb.

**DRIED FRUITS**—Show little change; raisins none, though currants are very cheap. Whether they will prove good property at present prices remains to be seen. Latest quotation is 5¾c.

**EVAPORATED FRUITS**—Apricots still remain at 16 to 17c., and the price is so high that sales are very small. Peaches are also dear and slow. Pitted cherries are out of the market altogether. Evaporated and dried apples are both high and scarce. Dried are hard to obtain from the east, and are worth 7 to 7½c. per lb. Fancy table figs are cleaned out, and dealers have not renewed their stocks, as prices were too high. Cooking figs are plenty and cheap, but very slow sellers. Prices range from 4½ to 6½c. per lb.

**PRODUCE**—Shows no changes for the week.

**GREEN FRUITS**—A further sharp advance in oranges is still looked for.

**THE MAN AT THE SCALES.**

Unless an exact man, the user of the store scales can inflict immeasurable and untraceable losses that do not show until the semi-annual or annual inventory is taken, says The American Grocer. Down-weight, or overweight, is the ruthless foe of profits. It strikes at the vitals of the business, and, as, drop by drop, water wears away a stone, so the steady, careless weighing of helpers eats into capital.

A pound of butter reweighed by a customer turned the scale at 18 instead of 16 ounces, and demonstrated that the careless salesman had given away 3c. besides the cost of the service. If, in the store where that happened, two tubs of butter are cut up every day in like fashion, not less than \$1.50 to \$2.00 goes to waste, or over \$600 per annum. If coffee is carelessly weighed and each buyer gets from one-half to one ounce overweight, another big loss is sustained. And if general carelessness in weighing is the rule, then the entire business becomes unprofitable, and the proprietor is ready to affirm that "there is no money in the grocery business."

The man at the scales must be exact, or else he is a menace to the business. Exact weighing demands accurate scales.

**NO REJECTED BRITISH TEAS.**

During the month of March, 105,668 packages, comprising 4,937,789 lb. of tea, were passed by the examiner at New York, and 2,644 packages, comprising 174,948 lb., were rejected.

Of the tea rejected, 4,500 lb. were Foo-chow Oolong, 4,782 lb. country green, 24,300 lb. Pingsuey, 121,986 lb. Japan, 18,180 lb. Japan dust and 1,200 lb. Canton tea.

In Indian and Ceylon teas, 185,753 lb. were passed and not one pound rejected. This, it will be remembered, was the experience of the imports of these teas during the whole of 1898.

**THE RETAIL MERCHANT OF 1900.**

What changes may we look for within the next few years? This is the query on which all retailers with small capital may well ponder. Already the thoughtful merchant has recognized the necessity for the adoption of safeguards to prevent the loss of capital. It may be said that hard times have made people the more careful of their dimes, or that the great department stores in the cities, with their peculiar methods, have made a hole in the small merchant's profit, or that it is the ever-extending trolley line or the frequent cheap excursions to the large centres. It may be said that it is the mail-order houses supplying the consumer. But, say what you will, there is no denying the fact that changes have come and that changes are still going on. Let every merchant, therefore, fortify his business by adopting the soundest rules. Let him collect his accounts promptly; let him sell more nearly for cash; let him meet competition rationally; let him push profitable goods energetically and restrict his buying to what he can sell, and sell quickly. The necessity of the hour is to make the business pay, whatever it is, or else the retailer must prepare to join the wage-workers of the world with whatever grace he can command.—John T. Plummer.

**TORONTO PRODUCE FIRM SELL OUT.**

H. P. Gould & Co., produce and commission dealers, Church street, Toronto, have sold out their business to F. W. Auston, of Brighton, Ont., and M. J. Gillard, Spadina avenue, Toronto, who will continue the business under the style of F. W. Auston & Co.

Mr. Alex. Wills, Montreal, spent a few days in Toronto this week. Mr. Wills has a good many friends in the trade in the "Queen City."

**Hudson's Soap**

A FINE POWDER. IN PACKETS ONLY.  
Will wash more clothes, and do more work in much less time than any other Soap.

**SOAK YOUR CLOTHES**  
with HUDSON'S, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,  
34, Chaboulliez Square,  
MONTREAL.

Used in all the "Happy Homes of England."

Ceylon and Indian Tea has advanced nearly three cents per pound.

## "Grand Mogul"

Tea will not be advanced until our heavy purchases of teas are exhausted. Its high standard of excellence will be maintained under all circumstances.

"Grand Mogul" Baking Powder equal to the best in the world at less than half the price.

### T. B. ESCOTT & Co.

Sole Agents

London, Ont.

## Coffee

Shipments received this week :

Caracas,  
Mexican,  
Private Growth Java.

All magnificent roasters.

**WARREN BROS. & CO.**  
TORONTO.

### THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,  
VICTORIA, REVELSTOKE.

### F. R. STEWART & CO.

Wholesale Dealers in  
Butter, Eggs, Cheese, Dried and  
Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.  
HEAD OFFICE, VANCOUVER, B.C.

### NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

## "MAGNOLIA"

### CEYLON TEA

Dissatisfied customers a thing of the past

**BEST TEA. BEST PROFIT.**  
**MOST ATTRACTIVE PACKAGE.**

### GEORGE FOSTER & SONS

Wholesale Grocers,  
BRANTFORD, ONT.

## STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and  
50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

### PERKINS, INCE & Co.

TORONTO.

## The Why of it.

There has been very little change in the value of genuine high-grade Java and Ceylon Coffees, notwithstanding the fact that there is such a large surplus of cheap, medium and low-grade South Americans offering under different names.

Well posted dealers know this, and that is why so many pay a premium for EXCELSIOR BLEND over other so-called best Brands. They know they are getting value for each cent in EXCELSIOR.

It is a perfect Blend of highest grades. There is

**only  
one  
Excelsior.**

### Todhunter, Mitchell & Co.

Importers Highest Grade Coffees,  
TORONTO.

# Don't Pay Freight on Water!

Obtained Gold Medals:

COLOGNE, Jan. 1889.  
CHICAGO, ILL. (World's Fair),  
1893.  
STOCKHOLM, SWEDEN, 1894.  
BERLIN, GERMANY, 1896.



## BUY CONCENTRATED GRAPE WINE VINEGAR and make your own vinegar.

You get a better article than the ordinary so-called "White Wine" Vinegars, which do not contain one drop of "WINE," but are made from spirits, second grade alcohol, beer (slops), cider, and IMPURE dilute ACETIC ACID.

(See Revenue Act relating to production of Vinegars.)

## GROCCERS

Have you ever looked into your vinegar business closely? If you have, you must have noticed several things. Have you not noticed how murky and scummy your vinegar gets if kept a long time; the objectionable vinegar eels "or mother" that are created? Have you never thought of saving yourself **FREIGHT ON WATER, FREIGHT ON HEAVY BARRELS**, bother of taking down, reshipping and getting returns for barrels, etc.? **THINK A MINUTE**, and you will see the advantage in buying Concentrated Grape **WINE VINEGAR. UNSCRUPULOUS** travellers, no doubt induced by their principals, are decrying Concentrated Grape Wine Vinegar. Do you know why? Our vinegar is getting in with all live, wide-awake, progressive grocers and pickle manufacturers, and the loss of trade is hurting the **VINEGAR COMBINATION**. If our vinegar wasn't a **GOOD** article, and wasn't pinching them, do you think they would bother about it? **NOT A BIT.**

You don't like **COMBINES**, do you?

You want pure, healthful goods for your customers. If you want the purest Vinegar that can be made—that has received the highest awards for purity at all the Health Exhibitions (where shown)—that has the endorsement of the highest medical authorities of the world—**BUY CONCENTRATED GRAPE WINE VINEGAR**—imported direct from the celebrated Rhine Wine District of Germany.

Don't let **COMBINE VINEGAR TRAVELLERS** run your business—investigate for yourself.

### FOR SALE BY

The Eby, Blain Co., Limited,	Toronto	Jas. Turner & Co.,	Hamilton
Perkins, Ince & Co.,	"	C. E. Jarvis & Co.,	Vancouver, B. C.
The Davidson & Hay, Limited,	"	T. H. Cairns,	Winnipeg, Man.
John Sloan & Co.,	"	A. M. Smith & Co.,	London
Warren Bros. & Co.,	"	Ed. Adams & Co.,	"
Lucas, Steele & Bristol,	Hamilton	Watt, Scott & Goodacre,	Montreal
W. H. Gillard & Co.,	"	H. N. Bate & Sons,	Ottawa
Balfour & Co.,	"	Spratt & Macaulay,	Victoria, B. C.

Sole Importers,

## W. H. SEYLER & CO.

Room 100, Board of Trade,

TORONTO, CANADA

Samples, Circulars and References mailed on application.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

# BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent



Brand

## ENGLISH BICARBONATE OF SODA

SPECIALLY REFINED AND  
RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA  
IN PACKETS WHEN "BRUNNER, MOND'S"  
SODA IN DRUMS IS THE **PUREST**  
AND SO MUCH **CHEAPER?**

## CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM  
OF WASHING SODA. DOES NOT CHANGE  
ITS COMPOSITION WITH TIME OR HEAT.  
IT IS ALWAYS EQUALLY GOOD TO USE.  
DOES NOT INJURE THE MOST DELICATE  
FABRIC OR THE MOST DELICATE SKIN.  
**1-LB.** DOES THE WORK OF **2-LBS.** OF  
ORDINARY SAL SODA. AN ELEGANT PREP-  
ARATION, IT SHOULD BE STOCKED BY  
EVERY UP-TO-DATE GROCER AND CHEMIST.

## SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED.  
IN DRUMS, BARRELS AND BAGS.

**WINN & HOLLAND,** MONTREAL, SOLE AGENTS FOR CANADA.

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**A** SPENARD, general merchant, St. Jean de Chaillons, Que., is offering 60c. on the dollar.

Michael Scanlan, grocer, Montreal, has assigned.

W. H. Payzant, grocer, Windsor, N.S., has assigned.

Wm. Holden, grocer, Stirling, Ont., is offering 60c. on the dollar.

P. Bougie, tobacco dealer, etc., Montreal, is offering 35c. on the dollar.

Louis Rainville, general merchant, South Casselman, Ont., has assigned.

Henri Roberge, general merchant, St. Evariste Station, Que., is offering 40c. on the dollar.

E. A. Dool, general merchant, Easton's Corners, Ont., has assigned to James T. Tennant.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Turner & Ralstar, grocers, Kaslo, B.C., have dissolved.

Vincelette & Robin, general merchants, Ely, Que., have dissolved.

M. J. McLeod, general merchant, Lacombe, Man., has admitted A. Gilmour.

Newman Bros., grocers, Castleton, Ont., have dissolved, W. S. Newman continuing.

Sivart & Anderson, grocers, Vancouver, B.C., have admitted W. G. Bell and — Smythe as partners.

Edgar A. Wright and Jules Gosselin have registered partnership under the style of Wright, Gosselin & Co., Montreal.

Norman S. Croker and Albert V. Boucher have registered partnership under the style of Croker & Boucher, tea dealers, Montreal.

Joseph O. Bouchard and A. Jas. Turcotte have registered partnership under the style of Bouchard & Turcotte, general merchants, Magog, Que.

Turnbull & Co., grocers, etc., Digby, N.S., have dissolved, H. T. Warne retiring and Arthur Turner admitted a partner under the old style.

E. & E. Shaffner, grocers, etc., Digby, N.S., have dissolved, J. E. Shaffner retiring, Edgar Shaffner continuing under the style of E. Shaffner & Co.

Lewis Winestein and Macks Winestein have registered partnership under the style of L. Winestein & Son, general merchants, Drummondville, Que.

Schantz & Thamer, late of New Dundee, have dissolved partnership, and J. G. Wing continues in Mr. Schantz's place, with the firm name of Wing & Thamer.

F. Bentham and Edwin Brown, who have been conducting business under the style of F. Bentham & Co., grocers, etc., Merritton,

Ont., have dissolved, F. Bentham continuing under the old style.

**SALES MADE AND PENDING.**

Stanislas Demers, grocer, Montreal, has sold out.

Edward Koorey, grocer, Springhill, N.S., is selling out.

The assets of G. E. Harvey, grocer, Point a Pic, Que., are to be sold on April 12.

Hartman & Co., produce dealers, etc., Victoria, B.C., are selling out by auction.

Hay & Phillips, general merchants, Badjeros, Ont., advertise their business for sale.

The stock of the estate of Sadlier Bros., general merchants, Wiarton, Ont., has been sold.

The stock of J. E. Lebreque, grocer, Montreal, has been sold at 72½c. on the dollar.

The stock, etc., of O.S.V. Ross, general merchant, Mission City, B.C., are to be advertised for sale.

The stock of B. M. Harlow, general merchant, Caledonia Corner, N.S., has been sold by the sheriff.

**CHANGES.**

G. W. Cann, general merchant, Fulton, Ont., has sold out to D. Gowland.

A. Gale, general merchant, Alma, Ont., has been succeeded by Reid Bros.

Stirrit & Co., general merchants, Petrolia, Ont., are giving up business in that place.

Shepard & Beacon, grocers, Clinton, Ont., have been succeeded by Beasom Bros.

F. Bedard, general merchant, St. Samuel de Gayhurst, Que., has retired from business.

Manuel & Ruttan, general merchants, Donald, B.C., are contemplating giving up business.

A. L. Brown has registered as proprietor of A. L. Brown & Co., grocers, Lennoxville, Que.

Oscar Ducharme has registered as proprietor of O. Ducharme & Co., grocers, Magog, Que.

Campbell & Co., general merchants, Williamstown, Ont., have removed to Richmond, Que.

Hillborn Bros., Baden, have sold out to I. R. Schantz, late of Schantz & Thamer, New Dundee.

Joseph Lacombe has registered as proprietor of Lacombe, Anterne & Co., general merchants, Montreal.

Palmire Daze, wife of Zephirin Boismenu, has registered as proprietress under the style of Z. Boismenu & Co., grocers, Montreal.

**FIRES.**

The stock of A. E. Morris, tobacco dealer, etc., Montreal, has been damaged by smoke and water; insured.

**DEATHS.**

Frank Hyde, grocer, Dartmouth, N.S., is dead.

H. Guilbault, general merchant, Fannystelle, Man., is dead.

Norman McInnes, general merchant, Tiverton, Ont., is dead.

Thomas Green, grocer, Middle Musquodoboit, N.S., is dead.

**A COSTLY BARGAIN.**

By Tom Swalwell.

**“YES,”** said Mrs. Jacqueth, a lawyer's wife, of the town of Kochdale, “I got that rocking-chair you are sitting on from a departmental store for \$3.98. Don't you think it is a bargain?”

“No, I really don't,” said her friend, Mrs. Stapleton, the doctor's wife. “If you only knew how much it really did cost, you wouldn't think so either.”

“Why, whatever do you mean? That was all I really paid for it, except 40c. express charges.”

“But that was not all it cost you, my dear Mrs. Jacqueth.”

“Why, I can show you the bill, Mrs. Stapleton, if you doubt it.”

“Let me explain, my dear. You know Mr. Douglass, the furniture and carpet man, on Main street? Well, he happened to be in the express office and saw this chair with your name attached, along with the name of the people you got it from. You are probably not aware that Mr. Douglass bought the Chisholm property? Up to the day he saw this chair in the express office, your husband had always done his legal business. He at once went off to Mr. Marshall, the other lawyer, and engaged him to search the titles and draw out the papers in connection with the transfer of the property. The doctor told me that Douglass gave Marshall a cheque for \$35 for his work. You know that Mr. Marshall's motto is ‘that it is only just, right and proper to spend his money among the people where he makes his living,’ so you see, my dear, this chair cost you really about \$25, allowing for Mr. Marshall's time doing the work.”

When Jacqueth came home that evening to dinner, his wife told him about the mean way he had been treated by Douglass.

Mr. Jacqueth was a level-headed fellow, and saw through the whole thing at once. Said he: “Why a lot of people want to rush off and spend their money away from home, I cannot tell. Do you know that blessed chair of yours has cost over \$25 already, and how much more it will cost when it gets abroad that I am sending away money to buy a lot of trumpery we don't want, I cannot tell. From this out, spend your money where I have to make my living.”

The \$3.98 rocker was the last imposition into the Jacqueth household.

**PARLORS**

"Eagle," 200's and 100's.

"Victoria," 65's.

"Little Comet"

**SULPHUR**

"Telegraph"

"Telephone"

"Tiger"

**Eddy's  
Matches.**

THESE MATCHES  
are known as the best in Canada,  
and are famous for their

**CERTAINTY IN PRODUCING A LIGHT.**

**ABSENCE OF BAD ODORS.**

**IMPERVIOUSNESS TO MOISTURE  
IN ANY CLIMATE.**

See that you are well stocked with all of EDDY'S BRANDS.  
Present prices subject to change without notice.

**The E. B. EDDY CO., Limited**

**HULL.**

**MONTREAL.**

**TORONTO.**

**Hamilton,  
Winnipeg,**

**London,  
Vancouver,**

**Kingston,  
Victoria,**

**St. John, N.B.,  
St John's, Nfld.**

**Halifax,  
Quebec.**

# Enameline

The Modern **STOVE POLISH**



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize house-keepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

### A PROTEST AGAINST THE SUGAR DUTY.

**E**DITOR CANADIAN GROCER,—I see by a report in the daily papers that the Canadian sugar refiners purpose asking increased protection from the Government against foreign sugars. I should like to know if it is possible for the retailer and the general public to get any protection against the abominable stinking stuff that these same refiners are sending out to the trade as fit for human food!

If the Canadian public are to be duped with glucose or some other rank substitute for pure sugar, the sooner the bars are taken down the better, and let us have the best sugar the world produces, free of duty, until our refiners have learned to protect themselves by making such a class of sugars as will preclude the importation of foreign goods. The sugar magnates, like the pickle lords, have been so babied with protection

that they appear to think that any kind of goods will do for Canadians, if only the price is low enough. I believe, sir, that there are enough British blood and principle in us to cheerfully pay the best price for the best article.

As a probable cure for the evil practice of foisting inferior manufactures upon our citizens, I humbly suggest that we retailers and wholesalers petition the Minister of Finance to insert a clause in the tariff bill this session, empowering the Governor-General-in-Council to suspend the operation of the Customs tariff upon any article enumerated in the tariff list, when it is shown that the quality of such article, as manufactured in Canada, has deteriorated from a fair and reasonable standard, until such standard has been reestablished. This would be double protection, protecting the public from the imposition of inferior goods, and compelling the manu-

facturers to protect themselves from outside competition by keeping up the standard of quality. I believe, sir, that your agitation of the pickle question has tended to improve and sweeten that branch of trade, and if the sugar magnates do not take a hint and give us better soft sugars, I trust that you will assist us in putting them in a pickle.

SWEET-PICKLE J.

### CEYLON TEA SHIPMENTS.

The shipments of Ceylon tea to the United Kingdom for the month just ended will approximate 7,000,000 lb. Compared with the same period last year they stand thus:

	Feb. 1898.	Feb. 1899.
	lb.	lb.
To United Kingdom.....	6,726,001	7,000,000

The estimated shipments to the United Kingdom for March are 8 to 8½ million lb., that is to say, this amount will be available, but whether it will go forward is another matter, as tonnage is likely to be scarce, owing to the plague in Calcutta, as we have already explained. — Times of Ceylon, February 28.



Good in Any Climate Wherever There Are Flies.

# TANGLEFOOT

SEALED STICKY FLY PAPER.

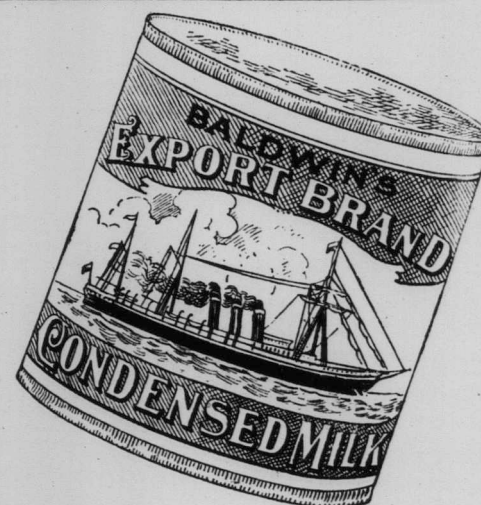
Ask Your Jobber.

The Dominion Analyst places Baldwin's

# EXPORT

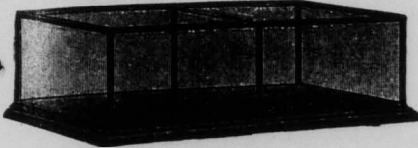
Brand Condensed Milk at the head of the list in competition with all other brands on the market.

ROSE & LAFLAMME, Selling Agents, Montreal.





**E. T. STURDEE**  
 Mercantile Broker,  
 Manufacturers' Agent,  
 ST. JOHN, N.B. Etc., Etc.  
 Wholesale trade only.



ESTABLISHED 1874—M. FROST & CO., Belle-ville, Ont., manufacturers of Show Cases of every description; Store, Bank, Office Fittings; Wood Grills and Automatic Turnings. Catalogues and drawings furnished.

BUY  
**Star Brand**

**COTTON  
 CLOTHES  
 LINES**

— AND —

**COTTON  
 TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers  
 See that you get them.

# Your Interests

and ours are identical, and because we appreciate this fact we strive to retain your good-will. Corn has more than doubled in price of late, but we have advanced our prices on Brooms only 10% so far. This is one of the advantages that we can offer you because of the strong position we occupy in our ability to carry at all times a very large stock of the raw materials in our warehouses.

The advance in the price did not find us unprepared—we did not have to go into the open market and buy our raw materials at high prices. NOW, we share our good fortune with YOU, but upon strict business principles we cannot accept orders for future delivery. By buying NOW you will save money—our present stock will not last long. We shall have to advance prices further as soon as it is gone.

Boeckh Bros & Company,  
 Mfrs.,  
 Toronto, Ont.

**“The Salt of the Earth.”**

# RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The **North American Chemical Co. Limited**

GODERICH, ONT.



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our  
 Jobber.



# TOBACCO....

**IF YOU WISH TO  
MAKE MONEY**

invest in Tobaccos  
manufactured by

**Empire Tobacco Co.**  
Limited

**THEY** cost less and bring  
**LARGER RE-  
TURNS** than any  
other tobacco.

**THEY** SELL ALL DAY  
EVERY DAY.

Something Good }  
Royal Oak ... } **Smoking**

Free Trade... }  
Currency..... } **Chewing**

**EMPIRE  
TOBACCO  
CO., Limited**

**Granby, Que.**

See Prices Current.

## Royal Snaps

Please ask for  
samples and  
price of best  
Ginger Snap in  
Canada.

**THE HOME CAKE CO.**  
GUELPH, ONT.

## HORSE HAIR.

Have you any? We buy it.

**GEO. ROSSITER & SONS**

10-14 Pape Avenue TORONTO

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE  
VINEGAR**, best and most economical  
Vinegar made. One gallon Concentrated  
makes 25/27 gallons Standard Vinegar—  
Great saving in weight and freight. Write  
for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

## COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

**THE COWAN CO., LIMITED. TORONTO**

## SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,**

49 King Street West,

**TORONTO, ONT.**



## COW BRAND GRANULATED SAL SODA ...

A new grade of Sal Soda, granulated, each  
lump in size like marbles. Very convenient to  
put up for retailing. Quality superior to the  
ordinary. In boxes of 60-lbs. each.

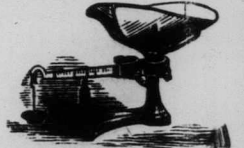
All wholesale merchants handle it. Your  
customers will appreciate it.

**JOHN DWIGHT & CO.**  
MONTREAL. TORONTO.

## GROCERS, MAKE MONEY!

BE UP-TO-DATE

**WILSON'S  
MONEY  
WEIGHT  
SCALES**



Show you in figures the weight of the purchase, also the  
price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**  
Send for Catalogue

**C. WILSON & SON**

69 Esplanade St. E., TORONTO, ONT.

## In Baking Powder

THREE STANDARDS ARE:

**WHITE SWAN**

1-lb. Tin, 25c.

**ROYAL CANADIAN**

1-lb. Tin, 15c.

**QUEEN'S FAVORITE**

1-lb. Tin, 10c.

Supplied through the trade.

**SMITH & SCOTT, Mfrs.**

TORONTO



ASK FOR

**MOTT'S**

Quota  
etc., ar  
agents,  
accurac  
If a cha  
cline, it  
as a ma  
request



4 lb. c  
5 lb. c  
Coo  
Size 1  
" 10  
" 2  
" 12  
" 3  
oz. 1  
oz. 1  
" 1  
Dia  
1 lb.  
1/2 lb.  
1/4 lb.  
Silver  
on  
Engli  
ca  
1 lb  
Kitob  
ca



# MARMALADE for the Breakfast Table. PURE JAMS for the Tea Table.

Your customers want the Best, therefore give them

THE QUALITY IS  
NEVER QUESTIONED.

## SOUTHWELL'S



FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

# Crosse & Blackwell, Limited SOHO SWEET PICKLES

IN HALF-PINT AND PINT LEVER BOTTLES.

C. E. COLSON & SON,

MONTREAL

## Current Market Quotations for Proprietary Articles

April 6, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

### BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Round tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
" tins, 1/2 "	14 00

Diamond—	
1 lb. tins, 2 doz. in case	2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumbler	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	\$ 75
1/2 " 3 " "	1 20
3/4 " 2 " "	2 00
1 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	0 80
1/2 " 3 " "	1 10
3/4 " 2 " "	2 00
1 " 1 " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2 lb. tins	1 20
1 lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 00
No. 3 " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Vynan Oil Blacking, 1 doz. cases, liquid	2 10
New York Dressing, 1 doz. cases, liquid	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

### THE ALPHA CHEMICAL CO.

Stove Polish—	
Quick shine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar 6's	per gross \$2 25
Packed in 1/2 gross cases	
unlight Liquid, 1/4 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins	

Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Eclipse Combination tan	12 00
Moody's Ox Blood	12 00
Alpha Chemical Co. Chocolate	12 00
French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking—	
Reliable French Blacking, No. 5	in 1/4 gross cases, 9 00
" No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

### BIRD SEEDS

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

### BLUE.

KEEN'S OXFORD.	
Per lb	per lb \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

### BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

### CORN BROOMS

ROECKH BROS & COMPANY.	
Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 80

### CHEWING GUM.

ADAMS & SONS CO.	
Tutti Frutti, 36 5c. bars	per \$1 20
" (in cream pitcher) 36 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

## HERE'S A STARCH WE'RE PROUD OF

# It's "Benson's Enamel"

A perfect cold water starch for shirt bosoms and collars and cuffs, or wherever a specially stiff finish or gloss is required.

It's just as good a seller as it is a starch, and that's saying a good deal. Ask any grocer who has been in business for years what he thinks of it. That's a good way to get at the true selling qualities.

## THE EDWARDSBURG STARCH CO., Limited CARDINAL, ONT.

Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 150 1c pieces.....	0 75
Black Jack, 115 1c pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....	0 75
<b>CHOCOLATES &amp; COCOAS.</b>	
Cocoa—	EPPS'S. per lb.
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37½
CADBURY'S.	
Frank Magor & Co., Agents. per doz	
Cocoa essence, 3 oz. packages.....	\$1 65
per lb.	
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42½
Nibs, 11-lb. tins.....	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caracas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs.....	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	1 00
Cocoa—	per doz
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl.....	0 25
London Pearl, 12 and 18 " "	0 22
Rock.....	0 30
Bulk, in boxes.....	0 18
Royal Cocoa Essence, packages.....	40
FRY'S.	
Chocolate—	per lb.
Caracas, ¼'s, 6-lb. boxes.....	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ¼'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" " ½'s.....	4 50
" " 1 lbs.....	8 25
Homeopathic, ¼'s, 14lb. boxes.....	
½ lbs. 12 lb. boxes.....	

JOHN P. MOTT & CO. S.  
R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb.	0 30
Mott's Prepared Cocoa.....	0 28	
Mott's Homeopathic Cocoa (¼'s).....	0 32	
Mott's Breakfast Cocoa (in tins).....	0 40	
Mott's No. 1 Chocolate.....	0 30	
Mott's Breakfast Chocolate.....	0 28	
Mott's Caracas Chocolate.....	0 40	
Mott's Diamond Chocolate.....	0 23	
Mott's French-Can. Chocolate.....	0 18	
Mott's Navy or Cooking Chocolate..	0 28	
Mott's Cocoa Nibbs.....	0 35	
Mott's Cocoa Shells.....	0 05	
Vanilla Sticks, per gross.....	0 90	
Mott's Confectionery Chocolate.....	0 21 0	
Mott's Sweet Chocolate Liquors.....	0 19 0	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	\$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes,	
¼ lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes,	
½ lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.....	0 35

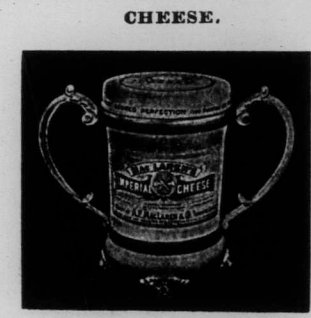
COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases....	0 27
¼ & ½ lb. " " " " " " " " " "	0 17
¼ " " " " " " " " " "	0 28
½ " " " " " " " " " "	0 29
¼, ¼ & ½ " " " " " " " " " "	0 29
½ " " " " " " " " " "	0 30
Bris.....	0 18
White Moss, 10, 15 or 20 lb.....	0 20
Feather Strip, " " " " " " " " " "	0 18
Ribbon, " " " " " " " " " "	0 16
Special Shred, " " " " " " " " " "	0 16
Macaroon, " " " " " " " " " "	0 16
Crown Desic'd, 12, 20 25 " " " " " "	0 16
Special, " " " " " " " " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips.....	18	21
Cream sh edded.....	17	20
Standard.....	15	18
Macaroon.....	15	17
D-ssicated.....	14	16
Shavings in packages.....	16	18
Cream shredded, ¼ lbs.....	29	29
½ lbs.....	28	28



CHEESE.

MacLaren's Imperial—	Per doz
Large size jars.....	\$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Cheese Silver Holder—	
Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00

COFFEE.

JAMES TURNER & CO. per lb.

Mecca.....	0 32
Damascus.....	0 28
Cairo.....	0 20
Sirdar.....	0 17
Old Dutch Rio.....	0 12½

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	0 32
Jersey.....	0 29
Rajah.....	0 20
Old Government Java.....	0 28 0 30
Maracaino.....	0 18 0 22
West In ia.....	0 16 0 18
Rio. choice.....	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case.....	0 65
4 doz. packages (12 to a case).....	0 75
6 doz. packages (12 to a case).....	1 00

EXTRACTS. per doz.

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors.....	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors.....	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors.....	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.....	0 90
2 " " " " " " " " " " " " " "	1 50
2½ " " " " " " " " " " " " " "	2 00
4 " " " " " " " " " " " " " "	3 00
8 " " " " " " " " " " " " " "	6 00
4 " " Glass Stop'r " " " " " "	4 00
8 " " " " " " " " " " " " " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.....	\$6 00
4 oz. " " " " " " " " " " " " " "	4 00
8 oz. Plain bottles.....	5 00
4 oz. " " " " " " " " " " " " " "	3 00
2½ oz. Cabinet bottles.....	2 00
2 oz. Bottles.....	1 50
1 oz. " " " " " " " " " " " " " "	1 20
Per gallon.....	7 00
Per pound.....	1 00

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins.....	per doz.	1 25
" " " " " " " " " " " " " "	1 lb. tins.....	2 25
" " Groats, ½ lb. tins.....	1 25	
" " " " " " " " " " " " " "	1 lb. tins.....	2 25

DALLEY'S ROYAL HYGIENIC SELF-RAISING FLOURS. per doz.

Huckwheat, 2½-lb. pkgs, 3 doz. case.....	1 26
Pancake, 2 lb. pkgs, 3 doz. case.....	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case.....	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case.....	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases.....	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs.....	1 30	
" " " " " " " " " " " " " "	6-lb. " " " " " " " " " "	2 60
Flexman " " " " " " " " " "	3-lb. " " " " " " " " " "	1 30
" " " " " " " " " " " " " "	6-lb. " " " " " " " " " "	2 60

GELATINES.

COX'S

1's.....	1 10
1's.....	1 20
3 Quart size.....	2 12

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INDURATED FIBRE WARE.

Table listing various fibre ware items such as Star Standard, Milk, Round-bottomed fire pail, Fibre Butter Tubs, Keelers, Milk Pans, Wash Basins, Handy Dish, Water Closet Tanks, Dish Pan, Barrel Covers and Trays, and Railroad or Factory Pails with their respective prices.

JAMS AND JELLIES.

Table listing Southwell's Goods per dozen, including Frank Magor & Co. Agents, Orange Marmalade, Clear Jelly Marmalade, Strawberry W. F. Jam, Raspberry, Apricot, Black Currant, Other Jams, and Red Currant Jelly.

Table listing P. G. Jelly Powder and P. G. Icings, including Raspberry, strawberry, orange, lemon, pineapple, cherry, calves foot and grape fruit, and Chocolate 2 doz. cases.

Table listing T. Upton & Co. products, including Raspberry, Strawberry, Red Currant, Pin apple, 1-lb. glass jars, 2 doz. in case, 5-lb. tin pails, 8 pails in crate, 7-lb. wood pails, 14-lb. wood pails, and 3-lb. wood pails.

Table listing Licorice, including Young & Smylie's List, Fancy boxes, Ringed boxes, Acme Pellets, Acme Pellets, Purity Licorice, and Dulce, large cent sticks.

Table listing Mince Meat, including Wethey's Condensed, Nicholson's, and Mustard, including D. S. F., In Jars, and F. D.

Table listing French Mustard, including Crown Brand, Pony size, Small Med., Medium, Large, and Spoon.

Table listing The F. F. Dalley Co. products, including Dalley's Mustard, Dalley's Superfine Durham Mustard, Jersey Butter Color, Celery Salt, and Curry Powder.

Table listing Orange Marmalade, including 1-lb. glass jars, 7-lb. pails, and Silver Pan.

Table listing Pickles, including Patent stoppers and Corked.

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SOAP JOHN TAYLOR & CO. Eclipse (Twin-bar), per box, \$1.00. Freight prepaid 5 box lots. Special discount for larger quantities. BRANTFORD SOAP WORKS CO.

IVORY BAR Soap. "Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2-6-16 lb. and 1 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

SURPRISE Soap. Maypole Soap, colors 1 box and less than 5 per grs., \$12.00. Maypole Soap, black, boxes and upward, 4 per grs., \$18.00. 10 per cent. discount on gross lot.

MAYPOLE SOAP. WASHES & EYES. A. P. TIPPET & CO., AGENTS. Maypole Soap, colors 1 box and less than 5 per grs., \$12.00. Maypole Soap, black, boxes and upward, 4 per grs., \$18.00. 10 per cent. discount on gross lot.

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CELLULOID STARCH. Brantford Gloss - 1 lb. fancy boxes, cases 36 lbs., 0.07; Brantford Cold Water Rice Starch - 1 lb. fancy boxes, cases 28 lbs., 0.09; Canadian Electric Starch - 40 packages in case, 3.70; Celluloid Starch - per case, 3.50; Culinary Starch - Chal. Prep. Corn - 1 lb. pkgs., boxes 40 lbs., 0.05; No. 1 Pure Prepared Corn - 1 lb. pkgs., boxes 40 lbs., 0.06.

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SALADA CEYLON TEA. Wholesale. Retail. Brown Label, 1's and 1/2's, 0.20; Green Label, 1's and 1/2's, 0.22; Blue Label, 1's and 1/2's and 1/4's, 0.30; Red Label, 1's and 1/2's, 0.36; Gold Label, 1/2's, 0.44. Terms, 30 days net.

RAM LAL'S PURE INDIAN TEA. Cases, each 60 1-lb., 0.35; 60 1/2-lb., 0.35; 30 1-lb., 0.35; 120 1/2-lb., 0.36.

KOLONA PURE CEYLON TEA. Ceylon Tea, in 1-lb. and 1/2-lb. lead packages black or mixed. Black Label, 1-lb., retail at 25c, 0.19; 1/2-lb., 0.20; Blue Label, retail at 30c, 0.22; Green Label, 40c, 0.23; Red Label, 50c, 0.25; Orange Label, retail at 60c, 0.42; Gold Label, 80c, 0.55. Terms, 3 per cent. off 30 days.

LUDELLA CEYLON TEA. Blue Label, 1's, 0.18; Blue Label, 1/2's, 0.19; Orange Label, 1's and 1/2's, 0.21; Brown Label, 1's and 1/2's, 0.28; Brown Label, 1/4's, 0.30; Green Label, 1's and 1/2's, 0.35; Red Label, 1/2's, 0.40.

TOBACCO. EMPIRE TOBACCO CO. Foreign - Royal Oak, 2 x 3, Solace, 8s, 0.52; Something Good, rough an tready, 7s, 0.53; L'oise, 2 x 3, 14s, 0.54. Domestic Chewing - Currency 13 1/2 oz. bars, spaced 9s, (10% to the lb.), 0.39; Patriot, 2 x 6, Navy 5s, 0.41; Old Fox, Na row 12s, 0.44; Free Trade, 8s, 0.41; Snowhoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.), 0.44; Snow-hoe, pound bars, spaced 6s, 0.44; Cut Smoking - Leader, 9s, in 5 lb. boxes (10 lbs. in case), 0.32.

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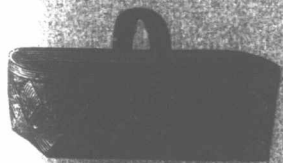
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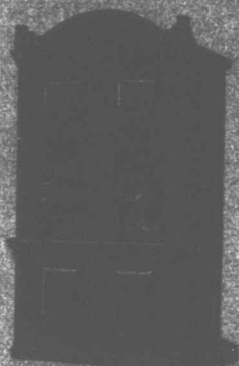
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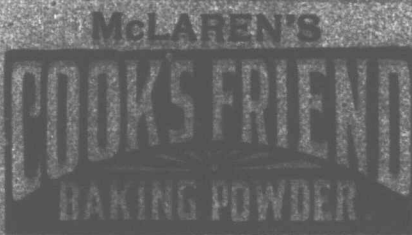
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