

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER

AND
GENERAL
STOREKEEPER



QUALITY..



When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . . .
Ask him about QUALITY

That's the _____
STRONG POINT
in
Colman's Mustard

Peek, Frean & Co.'s

ZELLER WAFERS

Chas. Gyde, Canadian Agent,
Montreal, Que.

Are just the thing
for particular people.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p> <p>Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "DORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Finish Handles. Large Variety. Low Prices.</p>		
<p>WHISKS</p>	<p>Corn Whisks</p>	
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 46 and 48 Front St. West</p>		



Perfection in Pickles has been attained in Heinz Pickles and Pure Food Products.

THERE ARE 57 VARIETIES.

Canadian Agents:

H. P. Eckardt & Co., Toronto. Hudon, Robert & Co., Montreal.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE—TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

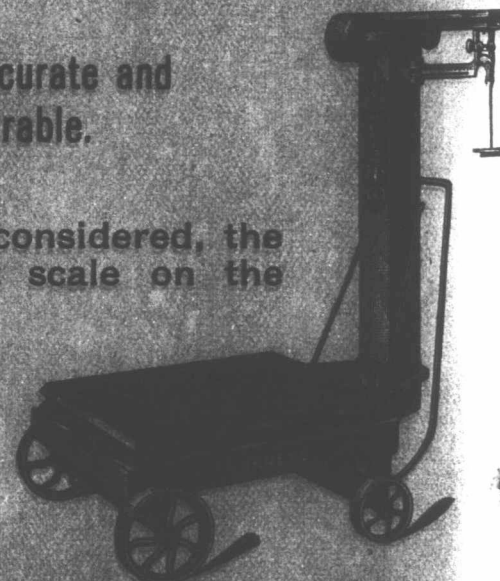
J. K. MACDONALD,
Managing Director.

CANADA'S BEST SCALES

GURNEY

Accurate and Durable.

Quality considered, the cheapest scale on the market.

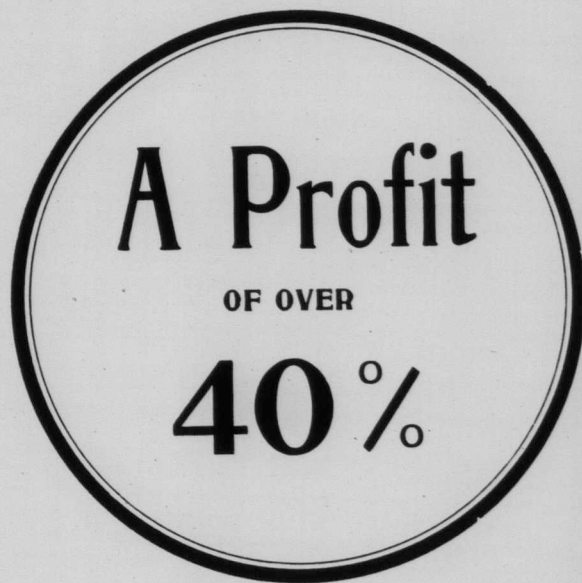


A complete stock of scales carried in Montreal by our Agent, WALTER GROSE.

THE GURNEY SCALE CO.
Hamilton, Ontario, Canada.

A Firm which introduces customers to
your establishment by widely advertising
a preparation of recognized merit, and,
at the same time,

Offers



Deserves your cooperation and support.

THAT IS WHAT YOU MAKE ON

MAYPOLE SPECIALTIES

viz., "MAYPOLE SOAP" for Home Dyeing.
"ORIOLE SOAP" for the Complexion.
"STRAW HAT POLISH" for renovating Straw Hats, etc.

WRITE US FOR
CATALOGUE.

Made in England.

LEADING HOUSES SELL THESE GOODS.

ARTHUR P. TIPPET & CO.

General Agents.

8 Place Royale.

MONTREAL.

HOW ABOUT
YOUR
EXTRACTS

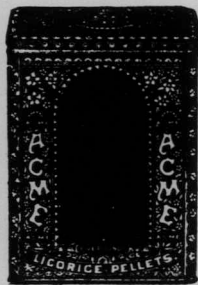
FOR THE FALL
TRADE?



SEE OUR NO.'S 30, 60
AND 70—FULL 2 OZ.
BOTTLES IN ALL
SELLING LINES.

WE CLAIM A FIRST
PLACE AS TO QUALITY,
STRENGTH and STYLE.

ALWAYS BUY SNOW DRIFT
EXTRACTS



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2½-lb. boxes.

YOUNG & SMYLLIE
Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

**The
First
Man!**

There are still a few grocers in Canada who are not selling Tillson's Pan-Dried Rolled Oats. There is a town here and there in which there is *no* grocer selling "Pan-Dried" to-day, but such cases are rare.

It is exactly one of those "rare" cases that we are after. The first grocer in such a place who sells

Tillson's Pan-Dried Rolled Oats

will have a very large handicap over every other grocer in the town. *He* is the man who believes that it is better to be a leader than a follower—*the leader always gets the cream of everything.* Some one grocer is going to answer this advertisement, and reap all the benefits of being the *first in the field* with those clean, rich, nutty-flavored Pan-Dried Rolled Oats. We are going to help him, too, in many other ways—are you going to be "the first man?"

The Tillson Co'y, Limited, Tilsonburg, Ont.

**They All
Come Back!**

If proof were needed that my "Pebble" 5c. cigar was the best 5c. cigar that can possibly be made and sold for that price; if proof were needed, I say, then I could produce such proof quick as a wink, because I have a big pile of letters here from grocers for other brands that I make and can sell for a trifle less than what I get for my "Pebble." Without exception, every one of these grocers all came back eventually to the "Pebble"—**thousands of them.**

I certainly advise the "Pebble" for a 5c. line, but I am going to fill orders, of course, promptly on all the other lines that I make. The fact remains though, that "they all come back" for the "Pebble." Let me send you samples and prices.

**J. Bruce Payne, Mfr.,
Granby, Quebec.**

EXTRACTS OF PURITY

**Greig's
Crown
Flavors**

GREIG MFG. CO'Y, Montreal.

We Are Not Experimenting.

We have a thorough
knowledge of the art of making

VINEGAR

and we do...

**MAKE,
AGE,
AND
SEND OUT**

the Finest Flavored Vinegar in Canada.

The
Wilson, Lytle, Badgerow Co.
TORONTO. LIMITED,

MADE IN CANADA.

**MEETS THE CALL OF
YOUR BEST CUSTOMER**

It pays to cultivate the good trade of any community. It can be done by keeping good goods only. And customers judge a store in large measure by the quality of such articles as pickles and relishes.

Make sure that your stocks are always well assorted with "Sterling" brand pickles and there will be no disappointment.

- These are made from best
- selected Canadian vegeta-
- bles; skilled help puts them
- up; the outcome of Canada's
- largest and best appointed
- pickle factory.



T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

If you want to please
your customers sell them

CEYLON AND INDIAN

MACHINE-MADE

TEAS

They are PURE,
CLEANLY,
HEALTHY,
TASTY,
INVIGORATING,
and in all ways the best Teas in
existence.

Put Yourself On the Other Side

of the counter where that woman is standing, and try to see yourself as **she** sees you when you urge her to accept a substitute for something that she wants and that you do not happen to have on hand—something “just as good.”

That woman is not a fool—when she asked you for

Jonas' Flavoring Extracts

she knew **exactly what she wanted**. It's ten to one that next time she'll buy of the grocer who gives her just what she asks for. **It's your mistake when you substitute.**

She knows that weak, adulterated Extracts are the most expensive Extracts that she can buy—her time alone is worth saving, to say nothing of the loss of a baking. Absolutely pure Extracts of great strength and of a rich, delicate flavor are the most economical Flavoring Extracts for you to sell or for her to buy. Thirty years of practical experience in the manufacture of Flavoring Extracts prove Jonas' Extracts **best by every test**. “Put yourself on the other side of the counter,” please; when you try to substitute.

Henri Jonas & Co., M'f'rs., Montreal.

FIGS—All kinds and sizes.

VALENCIA RAISINS—

Best brands selected and fine
off-stalk.

CURRENTS—Paradise and
Haycastle.

PEELS—Crosse & Blackwell's,
and York.

NUTS—New arrivals in store.

BUY NOW—Prices steadily advancing. We are the largest dealers in Mediterranean
Fruits in Western Ontario. Why? The quality and price is the magnet.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

The **Get Up** sells Goods.

The **Quality** brings repeat orders.

This is especially true of

SOAPS AND PERFUMES.

A TRIAL OF **Yardley & Co.'s** LINES WILL
PROVE THIS.

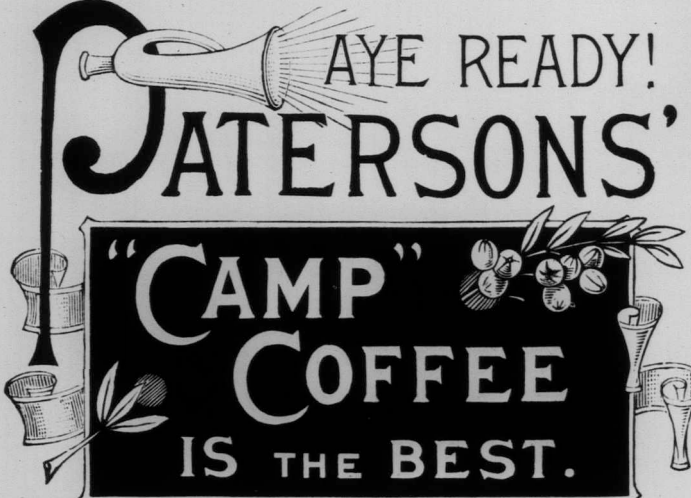
Yardley & Co.,
MAKERS,
LONDON and PARIS.

Ask the **GREIG M'F'G CO'Y, Montreal**
For our Illustrated Price List.

AYE READY!

TATERSONS'

"CAMP"
COFFEE
IS THE BEST.



PRODUCING A CUP OF DELICIOUS COFFEE
AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER
FOR IT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

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THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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GENERAL
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VOL. XIII.

TORONTO AND MONTREAL, NOVEMBER 3, 1899.

NO. 44

AN INTERNATIONAL TRADE CONGRESS.

CANADIAN DELEGATES AT PHILADELPHIA—A VIGOROUS SPEECH BY MR. JAMES D. ALLAN—RECIPROCITY IN COASTING TRADE AND NATURAL PRODUCTS ENDORSED.

Reported for **THE CANADIAN GROCER**.

THE International Commercial Congress, which met at Philadelphia last month, opening on the 10th, was a very important affair. It was summoned to discuss matters affecting the world's trade: practical subjects that interest all the principal civilized nations, and none of them more than Canada. What subjects, for example, have a more direct concern for Canada than these: Reciprocity and Export Trade, International Arbitration from a Commercial Standpoint, Railways and Exports, International Canals, Future of the British West Indies, United States Trade with Australia, etc.? Representatives from all countries were there. Australasia was represented by three of the agents-general from London: Hon. W. P. Reeves, of New Zealand; Sir Andrew Clarke, of Victoria; Sir Horace Tozer, of Queensland, and other prominent gentlemen, 20 in all.

Although Canada was not officially mentioned in the programme, the Dominion was not unrepresented by able men. Among the Canadian delegates sent by boards of trade were: George Mitchell, E. de Wolfe and M. Dwyer, Halifax; James Paton, R. B. Norton, Charlottetown; A. Desjardins, Joseph Haynes, C. F. Smith, J. K. Ward, John Macfarlane, and Henry Miles, Montreal; James D. Allan, W. F. Cockshutt, S. F. Wilson, Edgar A. Wills and George Anderson, Toronto; G. D. Brymner, Vancouver; J. F. Hume, Victoria; D. W. Bole, Winnipeg; Hon. R. R. Dobell, J. F. Lang-

lois, M. Joseph and B. Rattray, Quebec; J. H. Preston, Brantford; John McLaren, J. M. Gill and R. A. McLelland, Brockville; E. J. B. Pense, Francis King, John Gaskin and Allan Chadwick, Kingston; John Pringle and J. A. Relles, London; J. E. Hening, Napanee; W. J. Ferguson, Wm. Preston, E. K. Barnsdale, W. S. Thornton and George McLagan, Stratford, and others. Hon. R. R. Dobell was present not as a member of the Dominion Government, but simply as a delegate from the Québec Board of Trade. While the aim of the Congress was to discuss the prospective growth of trade between the United States and such countries as Australia, South America, China, the West Indies, etc., the obvious wisdom of cultivating closer commercial relations with Canada was not considered. And this somewhat extraordinary omission, seeing that statistics laid before the Congress showed Canada to be the third-best customer of the United States, was remarked upon by one of the delegates from another country. As no place in the programme was assigned to them, the Canadian delegates held a short informal meeting of their own, and passed a resolution favoring the revival of the Dominion Board of Trade, in order that some body might be in existence in Canada to take advantage of such opportunities as this to increase Canada's trade and emphasize her commercial position.

The commercial Museum in connection with the Congress and Exhibition was a

great building of five storeys filled with exhibits and arranged so as to give the commercial men present information as to the chief products for international exchange. The members of this exchange or mart pay an annual fee which entitles them to all the reports issued in connection with it. It enables them, as a combination of individuals, to get information regarding openings for foreign trade, etc, which, as single individuals, would cost them too much. Prof. Wilson, formerly of Yale, the director, is a man of many energies and accomplishments. The Canadian delegates, notwithstanding that the Dominion had no distinct place in the Congress, did well. They were able to show, mainly through the speeches made by two of their number, that Canada has a place in international commerce, and is a country of many resources and excellent prospects.

MR. JAMES D. ALLAN ON INTERNATIONAL TRADE.

It happened that on Saturday, October 14, the subject of transportation as it influences trade, especially between two contiguous countries like Canada and the United States, was discussed, and, on Monday, October 16, some further debate took place upon it. Director Wilson, therefore, called upon a Canadian delegate, Mr. James D. Allan, Toronto, to make some remarks, and the vigorous and earnest eloquence of that gentleman's speech as it is found in the official record, must have greatly impressed the listeners, for it brought forward promi-

RISING SUN
STOVE POLISH *and* **SUN PASTE**
STOVE POLISH

IN
CAKES
WELL KNOWN AND RELIABLE.

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

SUN PASTE
STOVE POLISH.
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

IN TINS
GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ently the direct interest the Western States have in our water routes, and also most happily alluded to some of Canada's rich resources.

Mr. Allan began by a reference to the lake and river route for freight. "These waterways," he said, "are largely—almost entirely, I may say—within Canadian territory. Obstructions do exist, but these have been overcome by the enormous expenditure of money by the Canadian Government * * * and, if you will trace these waterways through the interior of the country, you will see that the western part of the United States is just as much interested as Canada can be in the perfecting of the system of cheap communication. * * * We in Canada have adopted a very liberal principle, partly of our own free will and partly as a result of the treaty meeting in 1871 with the United States Government, by which we have given the free use of our canals to the Americans." The speaker then proceeded to point out the significance of the Parry Sound Railway, and its effect upon the carriage of western grain to the seaboard; the enormous development of lake tonnage, exceeding the wildest dreams of men who considered the subject years ago; the opening up of the western agricultural lands, and especially the vast Canadian wheat land containing 1,600,000 square miles of magnificent agricultural soil; and showed that the products of the region must get to the seaboard, and that it behooved them, as shrewd commercial men, to look to the future, for the resultant trade was the heritage of both countries, for the people of Canada were their brothers and cousins, part of the same stock. (Loud applause.) Turning again to the question of international traffic, Mr. Allan, with much courtesy, but with admirable point and force, alluded to the one-sided coasting laws of the United States and to their refusal of the use of the New York canals to Canadian vessels. His concluding words have the right ring, and are quoted entire:

You all ask what we are doing. We are only asking to take a part in liberality with you in trade matters, and in that matter we appeal to your good sense. Our mineral discoveries and developments up there read almost like a fairy tale. We have the greatest nickel deposits in the world. According to Congressional reports furnished your American Congress, we have one district, lying 200 miles north of Toronto, 300 miles long and 75 miles broad, consisting of 650,000,000 tons of nickel. What possibilities there are in this for manufacturers of the United States and Europe it is not necessary for me to state. You can estimate the vast possibilities of this. You are all business men. We have made rich discoveries in copper, and, with the rise in the price of copper during this last year, it seems to us a very opportune time to have made the discovery. We have opened up corundum mines, which are very wonderful. We invite you to come in and develop them. We have no alien labor law in force; we are willing to make all these things as free as possible. We ask the attention of the world to us as a country to be developed, and we do not fear. You will find in us children of the same parent stock which wrested from King John the rights of Magna Charta and made the Anglo-Saxon race throughout the world synonymous with justice and fair play and of benefit to civilization generally.

Mr. Allan then moved, seconded by Mr. Bole, of Winnipeg, a resolution of reciprocity on equal terms to both countries in respect of navigation in the inland waters and canal systems. The resolution was unanimously carried by a standing vote.

MR. COCKSHUTT'S RESOLUTION.

Another important motion was presented in a resolution by Mr. W. Foster Cockshutt, Toronto, in a resolution which embodied this sentiment: "That the world's commerce would be benefited by the United States extending to other countries the same freedom of trade as those countries extend to the United States." Mr. Cockshutt said it was simply reciprocity, and that if their American friends could pass the resolution the work will not be put back. The motion was endorsed and passed by the commercial delegates present. Mr. Mitchell, of Halifax, presented another motion that a joint commission be appointed to arrange free trade in natural products between Canada and the United States. This, too,

passed. Later on, Mr. Reeves, representing New Zealand, delivered a clever and eloquent address, in which he put some kindly, but pointed, criticism of the policy of the United States towards other countries. "We are always glad to see you," he said, "but if you pursue the policy of doing the selling without doing any buying, you will find that the countries on the other side of the ocean can play the same game." (Hear, hear.) "So far this great republic has not thought it worth while to make any special exertion to get our trade, but there is another country on the north of you that has had the far-sightedness to look a little in our direction—(hear, hear)—and I take the opportunity to welcome, on the part of New Zealand, that great country (Canada) on the north that is endeavoring to meet us half way."

The Congress was, therefore, not without its practical results and good influences.

WASHING STORE WINDOWS.

Strange as it may seem, there is a right and wrong way to wash windows; and as this operation is usually dreaded, the following method given by an exchange, will doubtless be appreciated, as it saves time and labor. Choose a dull day, or at least a time when the sun is not shining on the window; for when the sun shines on the window it causes it to be dry streaked, no matter how much it is rubbed. Take a painter's brush and dust them inside and out, washing all the woodwork inside before touching the glass. The latter must be washed simply in warm water diluted with ammonia. Do not use soap. Use a small cloth with a pointed stick to get the dust out of the corners; wipe dry with a soft piece of cotton cloth. Do not use linen, as it makes the glass linty when dry. Polish with tissue paper or old newspaper. You will find this can be done in half the time taken where soap is used, and the result will be brighter windows.

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Lloyd T. /
A. G. Osbo

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If you are not Satisfied

with your "Coffee Trade" put in a can of **L. S. & B. BLEND.**
A grocer tells us it has doubled his trade since introducing it.
The quality attracts new customers and enables you therefore
to increase sales of Tea, Spices, etc.

LUCAS, STEELE & BRISTOL, - HAMILTON, ONT.

Alexander Turner.
Lloyd T. Mewburn.
A. G. Osborne.

JAMES TURNER & CO.

Wholesale Grocers

HAMILTON.

Represented in Alberta
and British Columbia

SAMUEL VILA
Calgary, Alberta.

Manitoba
and Algoma

C. H. ROSS
Winnipeg, "Leland,"
Fort William, "Kaminstiqua."

Controllers and Wholesale Agents for the celebrated blends of

PACKAGE TEAS Ram Lal's Indian Tea,
Golden Age, Mascot.

BULK BLEND Rangnugger.

COFFEES Mecca, Damascus, Cairo, Sirdar, Zacapa.

WHOLESALE AGENTS IN CANADA FOR

Taddy's Renowned Old English Tobaccos.

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

shows the grocer an average profit of over 38% on invest-
ment, and over a 100% better satisfaction to consumers
than any other tea.

RE COUPONS, 30 letters and 35 new coupons will make
a sett until December 31st.

T. B. ESCOTT & CO.
LONDON, ONT.

Agencies:
TORONTO, MONTREAL, WINNIPEG.

WE HAVE SOMETHING TO OFFER IN...

...Fruits

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

AMONG TORONTO RETAILERS.

The Early-Closing Movement. The early-closing movement instituted by the Toronto Retail Grocers' Association is progressing satisfactorily. The canvassers are still at work securing the signatures of grocers and butchers to the petition which is to be presented to the city council. The committee who have the matter in hand expect final reports from the canvassers in a week or so, and, from the way signatures have been secured, they are confident that the report will show that many more than the necessary three-fourths of the butchers and grocers have been secured. All merchants of these classes, whether large or small, are being visited, and the array of signatures is a big one.

Dried Fruits In Demand. Most grocers having an extensive trade with boarding-houses, and many having a good family trade, report that the demand for dried fruits is opening out considerably earlier than is usually the case. It is not easy to state definitely the cause for this, though it may be due, to some extent, to the comparative scarcity and high price of fresh strawberries, raspberries, etc., during the summer. A good demand for figs and

prunes is generally noted, and some grocers have had frequent inquiries for Californian dried peaches, etc. The demand for raisins and currants is, of course, always good at this season, but this year the city grocers are selling them more readily than usual.

Is it Worth Having?

There is a grocer on Yonge street who is as noted for his candor as he is for shrewd business ability. A few days ago he was present when a few grocers were discussing the necessity of an early-closing by-law and the difficulty of closing at 7, or even 8 o'clock, when one's competitors do not and will not. He was silent until each had expressed his opinion, then he exclaimed: "It's easy for you to lay the blame for keeping open on your competitors, but they are not to blame any more than you are. You keep open, and by so doing gain a little trade. The trade you get that way is not worth having. I would not be bothered with it. If you let such trade go where it wanted to, and you just served your regular customers the best way you could, you'd not lose much." This gets down to the root of the whole matter. Is transient trade worth the attention of the average grocer? To many of the grocers situated

on the principal promenade streets, like Yonge and Queen, transient trade is unquestionably an important item. But is it to the majority of the grocers in the city? I don't believe it is. It may mean quick returns, but generally the profits are small, very small. It has been the prop that has given way and caused the collapse of more than one business in Toronto. On the other hand, I suspect that Swan Bros., Michie & Co., R. Barron, P. Macdonald and others that have made money in the grocery business put very little dependence in their transient trade. Like the man who built his house upon a rock, they have sought that which might be depended on to last.

THE RAMBLER.

NEW STORES STARTING.

A. Lax has opened a general store in Hawkesbury, Ont.

G. F. Atkinson is starting a general store in Kingston, N.B.

Johnson Henderson has opened a general store in Bellirica, Que.

Morran & Bordeau are opening up as grocers and liquor dealers in Strathcona, N.W.T.



UPTON'S ORANGE MARMALADE JAMS and JELLIES

Are the best value obtainable, and it will not take your customers long to discover it.

In 1-lb. glass jars; 5-lb. tins; and 7-lb. wood pails.

HENRY WRIGHT & CO.

Selling Agents for Canada
TORONTO

CARDS FOR GROCERY STORES.

A GROCERY store is one of the few wherein a customer must wait a little while being served. It, therefore, affords a good opportunity for the profitable display of attractive advertising cards that will call the attention of the customer to other articles that he or she may forget if not put in mind of them. The grocer, indeed, should have his store liberally hung with advertising announcements of the goods he carries in stock. These might be varied according to season; in fact, they ought to be changed at least once a month, and oftener if possible, as otherwise they will grow familiar to the eye of the regular customer, and we all know that "familiarity breeds contempt."

Appended are a few ideas for cards that may be useful to the enterprising grocer who carries an up-to-date stock:

Are you a judge of butter? Those who are considered the best judges proclaim ours to be super-excellent. Suppose you try it, and pass judgment on their judgment?

With our superior brands of teas
The people will remark,
We generally "aim to please,"
And always "hit the mark."

Enjoy your morning coffee. There is pleasure in every cup of our "Brownberry" brand. Its odor alone is an appetizer. 45 cents per lb.

While you're here, please use your nose as well as your eyes. Nothing smells stale, does it? We won't keep anything here that is not fresh and sweet.

You don't need to pay extravagant prices for good groceries. There are no better goods in the market than we sell, and no prices more reasonable.

Fruits and vegetables from the garden direct. We have the options on the choicest growings. You can share it with us.

Eggs fresh from the hen. "A new lay every day."

If you bake your own bread let us sell you some of our "Unexcelled" Household Flour. There will never be any purer on the market. Cost is slight considering the quality.

Everything fresh here except the salesmen.

—John C. Graham in Printers' Ink.

A QUEER DRINK.

A popular drink in Paris is made from dried apples, raisins and water, with a little sugar, which is warranted not to intoxicate. It is called piquette. In 1898 about 50,000,000 gallons were consumed, and the consumption is on the increase. The bourgeois prefer it to wine because it is cheaper. Piquette drinkers generally make the excuse that wine is adulterated with harmful substances. However this may be, the wine consumption has fallen off greatly. At first cider began to take its place, and in 1895 10,000,000 gallons were consumed. Then there were poor apple crops for two years, and as a very high duty prevented the importation of American cider the scheme for using dried apples, which are largely imported, was invented.

A CIRCULATION OF 8,256.

One of the recent notable increases in circulation of the daily newspapers of Canada is that of The London Advertiser. This journal has been published for nearly 40 years, and has an unrivalled patronage of advertisers. It has now the largest sworn circulation in Canada, excepting the cities of Toronto and Montreal. The last sworn statement to hand, for the month of September, being 8,256. In The Advertiser's columns can be noted many of the prominent advertisers of Canada and the United States.

PERSONAL MENTION.

Mr. Homer, of Homer & Co., general merchants, Gravenhurst, was in Toronto on Wednesday.

Hon. Geo. E. Drummond, president of The Canada Sugar Refining Co., Montreal, was in Toronto on Tuesday and called upon the wholesale trade in company with the local representative, Mr. Murray.

Mr. Chas. Sutherland, manager of the branch of The "Salada" Ceylon Tea Co., in Detroit, was in Toronto a couple of days last week. He says that "Salada" is making rapid progress throughout the State of Michigan, and that they are doing four times the trade now they were doing this time last year.

FRUIT CROPS DAMAGED.

A despatch from Kingston, Jamaica, states that a hurricane badly damaged the banana, coffee and orange crops in that section of Jamaica on Tuesday.

TRADE CHAT.

MACKAY BROS., general merchants, Renfrew, Ont., are having a cold-storage warehouse built in connection with their store. It will be of considerable size and completely fitted up for the preservation of fruit, butter and other perishables. It will be constructed so as to fit into an addition store building, which it is their intention to erect next year.

The Card Steamship and Trading Co., Victoria, has been incorporated.

B. C. Wales, London, is removing to Aylmer, Ont., where he is opening a tobacco store.

The postage rate between Canada and Cape Colony has been reduced from 5c. to 2c. per ½-oz.

Application has been made for the incorporation of The Cornwallis Valley Packing Co., Limited., Kentville, N.S.

The Simcoe, Ont., Reformer states that the merchants of that town deserve credit for the artistic and catchy way they had their windows dressed during fair week.

The Gallagher-Hull Meat and Packing Co., Limited, are seeking incorporation, with headquarters in Edmonton, N.W.T., and with a capital of \$75,000. The company propose carrying on business as meat curers, pork-packers, tanners, greengrocers, etc. The directors are Cornelius Gallagher and John Sproatt Willmott, Edmonton, and William Roper Hull, Calgary, N.W.T.

A STRIKING ADVERTISEMENT.

The Regina, N.W.T., Leader contains a unique yet effective full-page advertisement of The Regina Trading Co., Limited, one of the few departmentals of "the Great West." The strong features of this advertisement are the use of 13 cuts illustrating the several departments of the store, and the brief, pithy manner in which the writer says what he has to say. And he does not say too much, as is frequently done when full-page advertisements are written. The printers have helped the good effect created by displaying the "ad." well.

VENISON WILL BE PLENTIFUL.

It is likely venison will be plentiful and cheap in Toronto this season. Among the sportsmen that have gone a-hunting are Messrs. Luttrell, Sykes, Panter and D. Bell, grocers, and C. H. Wilson, traveler for Todhunter, Mitchell & Co. These famous shots declare that there will be a slump in the price of venison when they return. They also advise grocers not to stock up heavily with partridges, as prices are likely to fall when they get home.

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BUY YOUR CHRISTMAS STOCK EARLY.THE BEST SELECTION MAY BE MADE NOW.

We Offer,
for
Prompt, or
Early
Delivery

REIN'S, CAMPUZANO'S AND BEVAN'S MALAGA
RAISINS—TRENOR'S, ROGERS', ARGUIMBAU'S
AND GRUSTAN'S VALENCIA RAISINS—SULTANAS
—CLEANED AND STEMLESS CURRANTS—ELEMES
FIGS—NUTS, DATES AND PEELS.

— AT CLOSE PRICES. —

THE **EBY, BLAIN CO., LIMITED**
TORONTO, CANADA.

WHOLESALE GROCERS, MANUFACTURERS,
IMPORTERS OF TEAS.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

CLARK'S English plum pudding, 1-lb. tins, and Clark's selected mince meat, 4-lb. tins, are in stock with The Eby, Blain Co., Limited.

"Griffin" brand seeded raisins are expected this week in Montreal.

T. Kinnear & Co. received on Tuesday a carload of New Orleans molasses.

The Greig Manufacturing Co. have received their last shipment of Valento wine.

Repeat orders for new season's peels have been received by The Eby, Blain Co., Limited.

Griffin & Skelley's new season's prunes and dried fruits are being offered this week by the trade.

A. P. Tippet & Co. are landing another large shipment of "Oriole" soap per steamer Yola.

Laporte, Martin & Cie. are giving on another page a list of canned goods which they are offering at special prices.

Macurquhart's worcester sauce is again being largely imported. A. P. Tippet & Co. are landing 150 packages this week.

S. H. Ewing & Sons have a new package of French mustard in the shape of a fancy tumbler, which is in good demand by the trade.

Laporte, Martin & Cie. can supply any quality and grades of teas. They have a large and well-assorted stock and can quote low figures.

The Eby, Blain Co., Limited, have passed into stock several invoices of fine liquoring Japan and Indian teas, to which they invite the attention of the trade.

The sales of Robinson's patent barley in 1899 have far surpassed our expectations. The reliable infants' food is gaining

new friends everywhere. New show cards just being received. Frank Magor & Co., 16 St. John St., Montreal, are the agents.

Read H. P. Eckardt & Co.'s advertisement in this issue.

S. H. Ewing & Sons have another consignment of new Ceylon teas, samples of which they will be pleased to submit to the wholesale trade.

H. P. Eckardt & Co. are selling Spanish onions at 65c. per crate.

"Sterling" and "Anchor" brands of cleaned and stemless currants, in 1-lb. cartons, are selling rapidly with The Eby, Blain Co., Limited.

Car Californian prunes, 4 sizes, arrived for H. P. Eckardt & Co. on Tuesday.

Dried fruits of all descriptions are now in store with Laporte, Martin & Cie. They are offering special inducements to immediate buyers.

The Greig Manufacturing Co. are now putting on the market a new package of French mustard. It is a genuine German beer mug in all sizes in various patterns.

Frank Magor & Co., of Montreal, are importing some special lines of Carr & Co.'s English biscuits in fancy tin boxes for the Christmas trade. Price list on application.

W. H. Gillard & Co. have now in stock a number of handsome grocery display cases, made of polished oak and glass, affording an excellent means of displaying different lines of groceries.

An importation of Rein's fine loose Malaga muscatels, at lower prices than Californian fruit, is in transit for The Eby, Blain Co., Limited, and is expected in a few days.

W. H. Gillard & Co. are just in receipt of their Eleme fig purchases, including 6 and 8-crown, in 10 and 20-lb. boxes; "Imperial," in 10-lb. boxes; "Aurora," in 1-lb. glove boxes, etc.; also a splendid lot of tap figs.

The Robert Simpson Co., Limited,

Toronto, is advertising in this issue for an energetic young man to take a position as buyer and manager.

COST OF A LOAF OF BREAD.

An interesting contribution to a series of publications being issued by the United States Department of Agriculture, embracing investigations into the food and nutrition of man, has been made by Professor Harry Snyder, of the Minnesota Agricultural College. The paper contributed by Professor Snyder relates to experiments made at the Minnesota University in bread-making. The average "pound load" of fresh bread as sold by bakers, says the professor, weighed on an average about one pound one ounce. A pound loaf of bread can be made from about three-quarters of a pound of flour, about 25 per cent. of water being added to the flour during the process of bread-making. With some flours 5 to 10 per cent. more water can be absorbed, making a greater weight of bread from a given weight of flour. This additional weight is water and not nutrients.

At 2 cents a pound for flour, it is estimated by Professor Snyder that a pound loaf of bread can be made, not counting fuel and labor, for about 2c., a half cent being allowed for shortening and yeast. The loss of dry matter in bread-making is usually considered as amounting to about 2 per cent. of the flour used. In exceptional cases, as in prolonged fermentation, under favorable conditions the losses may amount to 8 per cent. or more.

HE HAD A SLEIGH RIDE.

A merchant who had just returned from the Northwest told a member of the Toronto staff of THE CANADIAN GROCER on Wednesday last that a few days previous he had a sleigh drive in a Manitoba town. While it is cold enough for snow in that section of the far-stretching domains of our Dominion, the residents of Toronto have been having almost summer weather; in fact, weather rather warmer than desired.

Salt is A Staple

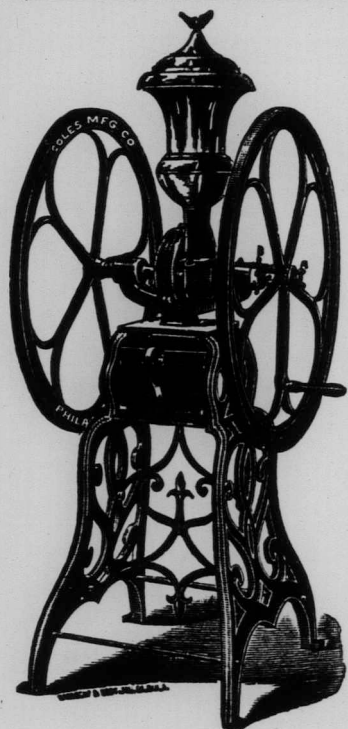
When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is *an absolute necessity*. The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and *she takes some of her other trade along with her*—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.



The Canadian Grocers Know

a good mill when it is presented to them. They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton

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President, Treasurer,
JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

A CIVIL SERVANT AND HIS DEBTS.

A DECISION has been given by Chancellor Boyd which is of more than usual interest to business men.

As every business man knows, several attempts have of late years been made to secure such amendments to the law as would deprive civil servants of the peculiar privileges whereby their salaries are exempt from garnishment. But all these attempts have, so far, been abortive.

By an interpretation, however, which Chancellor Boyd has put upon the law it does not, unless his interpretation should be upset by a higher court, much matter whether or not legislation is obtained to remove the peculiar privileges which civil servants now enjoy in regard to the non-garnishing of their salaries.

Under an order of a division court judge, a Dominion civil servant was ordered to be brought up on a judgment summons to pay monthly installments. Against this order an appeal was entered, the ground being taken that to bring the appellant up on such an order would be contrary to public policy, inasmuch as it would take him from his duties as a public officer.

The learned chancellor before whom the appeal was heard, did not, however, see eye to eye with him, for he very wisely overruled the objection.

It is better that the public service should suffer than that a dishonest civil servant should, in the law, find a place of refuge from whence he can defy his creditors. But the argument is only a specious one; public business will not suffer to the extent of one farthing because a civil servant is made to pay his debts.

A STORAGE PLACE FOR BREAD.

IT is a mistake for grocers or general merchants to keep their stock of bread upon their counter exposed to dust and flies. There are a good many who do not do so, but there are some who do. Others, again, keep it in uncovered boxes, open-mouthed to catch dirt and droppings of various kinds from the counter.

A simple method, and one which can be highly recommended, is to have constructed one or more boxes which shall rest on the floor and fit under one of the shelves, either inside or outside the counter, and so placed that it can be easily tilted over when it is necessary to remove a loaf for a customer. The outside of the box should be stained or painted to match the shelves, and a neat little handle or knob should be fastened near the top to facilitate the manipulation of the box. A catch is not necessary as the weight of the box should be inward.

CANNED BLUEBERRIES FOR CHICAGO.

Our St. John, N.B., correspondent advises us that quite a nice shipment of canned blueberries was shipped a few days ago to Chicago. There were no less than seven carloads in the shipment. The freight and duty, which were paid in advance, amounted to \$6,000.

It is to be hoped there will be a further development of this export trade.

OVER \$5,000,000 INCREASE.

The bank note circulation in Canada in September last was \$46,682,028.

This was an increase of nearly \$5,250,000 for the month, the largest increase in any previous September on record.

Another good evidence of the commercial activity obtaining in the Dominion.

GETTING A GRIP ON THE MARKET.

THE remarkable growth in our export butter trade to Great Britain is well understood by all Canadians, but the reason for this development has not been so well realized.

There have been those who argued it was merely a case of supply and demand; that the make in Britain was short, and that it was but natural to expect that country to import more butter than usual.

But the reason lies deeper than this. True, the Mother Country has needed a great deal more butter than usual this year, but a comparison of the imports into that country for the nine months of the present and of last year, and of the exports from Canada up to September 27 in 1898 and 1899, show that Canada's trade has grown out of all proportion to the development of that of other countries.

The shipments of butter from Montreal up to September 27, this year, were 354,646 packages, as compared with 156,304 packages to the same date in 1898, showing an increase of 198,342 packages, or about 127 per cent. As nearly all packages sent from here are 56 lb. in weight, this increase may approximately be placed at 99,160 cwt.

According to the latest reports from the British Board of Trade returns the imports of butter into the United Kingdom up to September 30 this year were 2,604,326 cwt., as compared with 2,425,870 cwt. in the same period last year, showing an aggregate increase from all countries of 178,456 cwt.

When the gain in Canada's shipments, 99,160 cwt., be taken from the total gain, 178,456 cwt., the increase from all other countries but Canada is shown to be but 79,296 cwt., so that the development of Canada's export trade to Britain has been much greater than all other countries combined.

It is but fair to draw from these figures the inference that our butter is getting a grip on the British market; and the inference is well sustained by a comment in the Grocers' Journal, of London, one of the most reliable of the British trade papers. In its issue of October 21 it says: "Buyers here are finding out that the Dominion dairies can turn out quite as good stuff as can be found anywhere on the continent, and this year a scarcity has given the exporter good advertisement."

WILL PUT UP BUSINESS MEN FOR PARLIAMENT.

IN two counties in the Province of Quebec the business men and farmers have reached an understanding whereby, at the next general election, men of business experience shall be brought out for Parliamentary honors.

Since THE CANADIAN GROCER, some years ago, inaugurated an agitation for the election of business men to Parliament, the idea has been gradually gathering force in the country.

There is still a far too small representation of the business element in the different legislative bodies, parliamentary and municipal, but there is much satisfaction in the fact that many members of the independent press are now champions of the same principle, while Governments, Federal and Provincial, consider it something to boast of if they have an odd business man or so in their composition. And if they can by any stretch of the imagination term themselves a business man's government, they do not hesitate to do so.

It is evident, therefore, that no small advance has been made in this movement for government on business principles and by business men. At the same time no thoughtful man, no man who is free enough from party to have his perspective destroyed, can fail to realize that we are yet a great distance from the ideal.

Most men have and always will have their party predilections. And there is nothing to be said against this. But there is against a blind adherence to party, for it is the root and branch of all bad government.

With blindness of this kind obtaining, the elector will not stop to consider whether the candidate of his party is qualified or not. If he considers anything it is merely as to his soundness in the faith. As to his business common sense, that is as far from his thoughts as is the north pole from the south pole.

Just as the source is so will the stream be; just as the elector is so will the representative be in Parliamentary or municipal hall.

The business men of this country are—or should be—more interested in the question of good government than any other class,

for they probably suffer more than any other class from the effects of bad government.

There are altogether too many who are quite unconcerned in regard to such matters. But it is certain he who is unconcerned about the government of the State cannot be accounted a good citizen. And it is equally certain that without good citizens it is impossible to get good government. You cannot gather figs from thistles, or grapes from thorns.

We are time and again told that the representative system of government is upon its trial. We are more inclined to think that it is the people who have the exercise of the franchise that are upon trial.

If there is any question at all in regard to the matter, it is not, is the principle of representative government a good one? but have the people a sufficient sense of the propriety of things to properly run the machinery of representative government?

For an answer it is only necessary to refer to the quality of altogether too many of the men who sit in Parliament, and to the exposes during the recent election trials.

These certainly do not tend to convince one that the people have a sufficient sense of the propriety of things as far as their duty as electors are concerned.

What is wanted is a thorough awakening of the business men of the country. Then Parliamentary candidates of both shades of politics will be selected, not because of their party fealty, but because of their business common sense and records for honesty.

LOWER SUGAR.

A rather unexpected decline of 5c. per 100 lb. took place on Tuesday in the price of refined sugars, of all grades.

The European markets have been somewhat irregular during the past week, but, on the day the price was reduced in Canada, beet sugar appreciated slightly abroad.

It is the general opinion that competition had more to do with the reduction than the condition of the sugar market generally, there being, it is believed, a good deal of foreign sugar coming into the market again.

Our St. John, N.B., correspondent states in his correspondence this week, that some

British refined sugars are arriving at that port.

The fight between the refiners in the United States appears to be as brisk as ever, and the refineries in Canada are evidently feeling its effect as keenly as ever.

COURSE OF BUTTER VALUES.

THE butter market has again commenced to show some improvement.

The late collapse on the market was due to the heavy supplies of Canadian and United States butter received in England, which drove the Danish quotation down from 132s. in September to 119s. per cwt. on October 20, as against 125s. 6d. same time in 1898.

This is about the sharpest tumble that butter prices ever have had since the fall of 1895, when prices on Danish butter fell during one week of November from 140s. to 126s., the next week again declining to 110s., a slump in a single fortnight of 30s. per cwt.

As a consequence of large supplies of Canadian butter, Manchester firms practically withdrew from the Danish trade, and the decline of 12 to 14s. per cwt. in Danish was an effort of the latter to regain the market in the northern English markets from their Canadian competitors.

Of course, Canadian and Australian butter had to meet the Danish cut, and the fact was reflected in the slump in Canada from 24½c., the top price, down to 20c.

The action of the market lately leads some observers to believe that there will be a rebound again this fall similar to that of the fall of 1895. The reason for this belief is that the price of Danish, which rules the market in Britain, is now 7s. 6d. below where it was last year at this time, while, on the other hand, supplies are lighter all around.

From now on the exports of Canadian butter must steadily decrease, so that, with diminution in the exceptionally heavy supplies from this side of the Atlantic, steadier markets are looked for, as the above shortage in the exports from the Baltic countries demonstrates that the summer's drought had severe consequences on their productive capacity.

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A STRONG OUTLOOK FOR CANNED GOODS.

CANNED corn and tomatoes continue to gather strength. All the evidence points to this.

There is not a great deal of corn offering, but the little that is, apparently, cannot be obtained except at prices which are simply fabulous.

In Montreal, for example, round lots have been purchased at \$1, but some of those who sold at that figure are now asking as high as \$1.05 to \$1.10 for round lots. The highest price asked in Toronto, as far as can be ascertained, is \$1, and sales are reported at 90 to 95c. per dozen. One wholesale house in Toronto during the past week tried to buy corn from some of its confreres, offering 95c. per dozen for 100 cases, but we do not hear that it succeeded in purchasing the goods.

The price at which a great deal of the corn was sold was decidedly moderate in comparison with that which is now demanded. Consequently, for some little time we may expect to see the retail price of corn even below the figures asked for that in first hands.

There is a retailer here and there in Toronto to-day who is pricing canned corn at 7c. per tin, but the figure which appears to be most common is 9c., or three tins for 25c. This latter price is what some of the departmental stores have been advertising corn at the past few days.

The experience of the retail trade is that when three tins of corn cannot be sold for 25c. consumers will turn their attention to something else. Hence, when it comes that the retailers will be compelled to replenish their stocks at the high figures now ruling there is certain to be a curtailment of the consumption. Anomalous as it may seem, it is the experience of retailers that they can get even better prices from wholesalers than from consumers when prices get high.

But it must at the same time be remembered that there will not be the same inducement to turn to other lines of canned vegetables, as all other lines are more or less firm. Tomatoes, for instance, are scarcely any less strong than corn. The lowest price at which they can be bought in quantities at first hands is from 75 to 80c. per dozen f.o.b.

the factory, and the wholesalers are little by little working their prices up. Beans, too, are scarce and high, while the same can be said of practically all lines of canned fruits.

One does not require to be much of a prophet to predict that the canned goods season of 1899-1900 will be the strongest for some years.

QUALITY OF CANNED TOMATOES.

Although the pack of tomatoes in Canada does not appear to be up to expectations, as far as quantity is concerned, as far as the quality of that now arriving on the market is concerned there is not much left to be desired.

Those who are qualified to judge, declare that the quality is more than usually good. The explanation advanced by some for this is, that as the season was brought to a sharp and sudden termination, there was not the same opportunity for careless packers to put up the poor quality tomatoes which are the dregs of the season.

Satisfactory and all as the quality is that is now arriving upon the market, THE CANADIAN GROCER has been notified that a packer here and there is putting up tomatoes which have been frost-damaged which may be expected to come upon the market later.

A SHORT MOLASSES CROP.

Indications point to a strong market for New Orleans molasses.

Advices received in Toronto this week state that in a good many sections of Louisiana the planters have not cane enough to justify operating their sugar houses, and will save their cane for seed for next year's crop. Other planters are combining with their neighbors and operating one where, under ordinary conditions, they would be operating several houses.

It is estimated that the crop generally will be 50 per cent. of the average, while of open kettle molasses only about one-third the usual quantity is expected.

CONSUMPTION OF TEA IN BRITAIN.

The consumption of tea in the United Kingdom continues to increase. According to the British Customs house returns, the duty payments from Jan. 1st to Sept. 30 this year were made on 178,562,356 lb. of

tea, as compared with 173,402,395 lb. last year and 173,522,891 lb. the year previous.

The importation also shows an increase, the figures being 187,022,199 lb. in 1899 and 178,134,434 lb. in 1898. On the other hand, exports have declined, only 23,172,557 lb. being exported, as compared with 26,754,143 lb. in 1898. This decrease was almost altogether of China teas, the exports of which fell from 11,875,913 lb. to 8,565,590 lb. in the year.

The stock of all tea in the United Kingdom on September 30 was estimated to be 84,128,000 lb. in 1899; 77,160,000 lb. in 1898, and 78,934,000 in 1897.

BOOKKEEPING FOR MERCHANTS.

THE more expeditious a system of bookkeeping is commensurate with exactness the better it is for the retailer or any other kind of merchant. In an effort to secure the desideratum men without number have spent years of their lives. One of the best, simplest and most exact that have been evolved from this concentration of energy is what is known as the "Mechanical ledger."

This system does away with day book and ledger, and yet the device furnishes day book and ledger in one.

Briefly outlined, the system works as follows: There are two classes of pass books. One is employed where the customer keeps his own pass book, the other where he does not. When the customer who carries his pass book orders goods, the merchant enters the order in the pass-book, and, in adding the several items up, he also takes in the amount that was previously owed, so that the last row of figures always shows the total indebtedness. By the aid of carbon paper every entry is duplicated. This duplicated paper is then torn off, and, if the merchant is at the time busy, is placed in a box prepared for the purpose. At the merchant's leisure these slips are taken out, neatly folded and placed under their own number in the mechanical ledger. This ledger is made up of a series of tills with a spring at the bottom, and the slip of paper is so placed that a merchant can at a glance, without turning over any leaves—for there are none—see what every customer owes him. With the pass book, which the merchant, and not the customer keeps, the procedure is practically the same, only the pass book is kept in a cabinet prepared for the purpose. Under this system a disputed account is a possibility, while an error is scarcely possible. The Beverley McDonald Co., Picton, Ont., are the manufacturers, to whom merchants or others can write for particulars.

ARE YOU SELLING . . .

"SALADA"

PURE UNCOLOURED
CEYLON GREEN TEA

SALADA

If not, you are not keeping up with the times. Green Ceylons will displace all Japan Teas inside five years, just as Ceylon Blacks have Congous. Write us for samples.

Toronto. Montreal. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
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MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

November 2, 1899.

GROCERIES.

As far as prices are concerned, the principal feature is a reduction of 5c. per 100 lb. in all refined sugars, caused chiefly by the competition of the United States. The demand for sugar still keeps up well. Outside sugar, the general tendency of prices is upward. Foreign dried fruits are decidedly firm, and there is a continual gathering of strength in canned goods. Tapioca shows a further appreciation in the outside markets. Syrups and molasses are meeting with a fair demand. Coffees are in good request and firmer in the primary markets. The tea market has lost none of its strength. On the contrary, it has gained more. Generally speaking, the wholesale grocery trade is active and healthy.

CANNED GOODS.

The position in regard to both corn and tomatoes appears to be still gathering strength. All sorts of figures are heard as to the prices being asked by the few packers who have any corn to offer. Some are said to be asking \$1, and sales between wholesalers are reported at 90 to 95c. per dozen. One wholesaler on the street tried to buy 100 cases the past week from his confreres, offering 95c., but, as far as can be learned, did not succeed. Most of the houses are now quoting \$1 per dozen to the retail trade, but there are some who are still willing to accept 95c.

A continued firmness is to be noted in canned tomatoes. Some brands have, during the past week, been advanced to 90c. per dozen to the retail trade. The general range of prices is from 85 to 90c. There is not much business being done, the orders that are coming in being small, as a rule. This is of course to be expected, seeing that the new pack is only being delivered to the retail trade.

Canned fruits are quiet, but in light supply and firm in price.

Advice from the Coast corroborate what

has already been said in regard to the smallness of the coho salmon pack. There are not many offerings, and firms selling are asking \$3.40 to \$3.50 per case f.o.b. the Coast. A good deal of canned salmon is still being delivered by the wholesale to the retail trade, and quite a few new orders are being received.

COFFEES.

The market for Rio coffee is firm, and in New York prices are about 1c. per lb. above the lowest point of a month ago. A good business is being done on retail account, and some orders are being placed for importation.

SUGAR.

The feature of the local sugar market is a decline of 5c. per 100 lb. in all refined sugars. The outside markets have been a little irregular, but at the time of writing they have taken a slightly firmer turn, and the decline in Canada appears to be more due to the competition of United States

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

sugar than anything else. The Guild price in Toronto is now \$4.63 for Montreal granulated and \$4.58 for Acadia granulated. The change went into effect at 2 p.m. on Tuesday. The demand for sugar is good, and rather unusually so for this time of the year.

SYRUPS AND MOLASSES.

A good business is being done in corn syrups, and a fairly active demand is being experienced for molasses. Advices from New Orleans, in regard to molasses, report the market decidedly firm, on account of the shortness of the crop.

TAPIOCA AND SAGO.

The tapioca market is firmer, prices for November and December shipment being 15c. per cwt. higher than for September and October. Sago is also firmer, rather better prices than a month ago having been obtained for brown sago. Wholesalers are quoting as high as 5c. per lb. for tapioca.

TEAS.

Private advices to hand this week from Colombo, under date of September 28, state that both Ceylon and India are expected to export about the same quantity of tea as last year, instead of more, as anticipated a

short time ago. "With only the same amount to deal with," add the advices in question, "the position is an exceptionally strong one, and we think prices are pretty certain to keep up." At the auction in London, Eng., this week, both Indian and Ceylon teas sold at slightly higher prices. On the local market flavory Indian and Ceylon teas are still scarce in first hands, and teas of these descriptions which were a short time ago held at 16 or 17c. can now easily be sold at an advance of 3 to 4c. Japan teas are still firm, but importers are pretty well supplied at the moment.

NUTS.

A cable to hand this week from Bordeaux reports the stock of Marbot walnuts exhausted. Grenoble walnuts are also reported high, and will cost about 1c. per lb. more than last year.

FOREIGN DRIED FRUITS.

CURRENTS — The market in Greece is reported to be slightly easier, but it has not made any difference in the price here. The demand keeps fairly good. Filiatras are quoted at 5 to 5½c. per lb., and Patras at 5½ to 6c.

VALENCIA RAISINS — The market abroad is so high that there is little or nothing doing on importation account. Selected would still cost about 6½c. per lb. to import in quantities. Stocks of Valencia raisins on the local market are still light and prices firm. Fine off-stalk is quoted at 5¼ to 6c.; selected at 6¼ to 6½c. per lb.

SULTANA RAISINS — Further supplies are expected to arrive in about a week or 10 days.

MALAGA RAISINS — The usual shipments by direct steamer are due to arrive in about 10 days.

FIGS — There is a little business being done both in tapnets and in boxes.

GREEN FRUITS.

The only change of any importance in prices is in Palermo lemons, which are 25c. cheaper than a week ago. There is now a good supply, and a steady demand at \$3.25 to \$3.50 per box. The supply of oranges is sufficient for the good demand noted, and prices are steady. The supply of bananas is limited, and a shortage is expected unless arrivals, which are looked for late this week, are ripe or turning. Prices are firm. Some of the better qualities of stock are being sold as high as \$1.75. Malaga grapes are in fair supply. The demand has not yet started. The quality

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of stock received here so far has been better than usual, but the general report of the crop is that it is not of good-keeping quality. They are selling here at \$5.50 to \$7.50 per barrel. There is a fair supply of native grapes which are in excellent demand at 17 to 25c. The demand for sweet potatoes is moderate. The low prices of cranberries, \$1 less than a year ago, have caused the demand to keep decidedly active. Canadian peaches are done. Pears are still selling moderately at 20 to 50c. The prices ruling for Ontario winter apples in Great Britain are even lower than a week ago, and the weak feeling is more pronounced than ever.

COUNTRY PRODUCE.

EGGS—Receipts are light. The demand is fair and prices are firm. Some dealers quote an advance of 1c. in strictly fresh stock, which is now quoted at 18 to 19c. per doz., though ordinary fresh-gathered stock can be still had at 17c., while 14c. is the price of cold stored supplies. At outside points prices are firm at 15 to 16c.

POTATOES—The market is in a worse state than ever. On Tuesday this week twenty-seven cars of potatoes were on the track at once, and some of them were not sold, though offered at 33c. per bag. Small lots are selling at 40c to 45c., out of store.

BEANS—The market keeps firm. The jobbing price keeps steady at \$1.30 to \$1.35 for hand-picked, and prime at \$1.15 to \$1.20. The consumption is large.

HONEY—The demand is brisk. Prices are firm. We quote: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, \$2 per doz.; No. 2, \$1.65 per doz.; No. 3, \$1.50 per doz.

DRIED AND EVAPORATED APPLES—A good movement of evaporated apples is noted, with prices steady at 8 to 8½c. Dried apples are offering more liberally, and are in fair demand at 5½ to 6c. per lb., in a jobbing way.

POULTRY—The offerings of turkeys are increasing, and though the demand is improving prices have been forced down 1c., the price now being 10 to 11c. per lb. Geese are selling better than last week, at 5½ to 6c., a decline of ½c. Chickens are in good demand at 25 to 50c, and ducks at 50 to 75c.

GAME—The warm weather continues to limit both the supply and demand for wild ducks, though rather more business is now being done than was reported a week ago. Prices are steady at from 25c. per pair for teal and other small varieties, to 75c per pair for large black ducks. Partridge are in better demand, and prices are up 5 to 10c., the figure now being 50 to 55c. per brace.

VEGETABLES—There is a good demand for nearly all lines. Cauliflowers are 10 to 15c. per doz. cheaper, while squashes have advanced 25 to 50c. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40c. to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, \$2 to \$2.50 per bbl.; squash, \$1 to \$1.25 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The receipts of all dairy butter but large rolls are light. The demand is excellent, and little, if any, exporting is possible. The same conditions apply to creamery. The home demand absorbs the supply. Prices are firm throughout. We quote as follows: Choice dairy large rolls at 18½ to 19c.; tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The decline in Montreal has affected Ontario factorymen to some extent, and some sales are reported on country boards at 11 to 11½c., a decline of ¼ to ½c. The majority of factorymen are selling. A fair jobbing trade is reported at 12 to 12¼c. for September makes.

FISH AND OYSTERS.

The Hallowe'en demand for oysters was very good, more, in fact, than could be supplied. The oysters now arriving are

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better in quality than has been the case, and the trade is taking more in proportion as the quality improves. Dried fish are starting to come in. They are not as plentiful as last year, and prices are rather higher. Finnan haddies are easier, but the prices are as yet unchanged. We quote as follows: Trout, 7 to 7½c.; Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 5c.; quail-on-toast, 6c.; steak cod, 6½c.; ciscoes, \$1.25 per basket. Oysters, Booth's standards, \$1.25; selects, \$1.65; other brands, \$1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The feature of the wheat market is the decline of 3 to 4c. in goose wheat, caused by a falling off in the demand from Italy for this grade of wheat. Fall wheat is firm at 67c., with deliveries active. On the local street market farmers are bringing in principally goose wheat, barley and oats. Barley has advanced 1 to 2c. per bushel. We quote the street market as follows: Wheat, white and red, 70 to 71c.; goose, 71 to 71½c.; peas, 62c.; oats, 32c.; barley, 45 to 48c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard wheat keeps prices firm at 80½c. Toronto and West.

FLOUR—Prices are steady and unchanged. The home demand keeps large. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.70; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—Prices are steady. A good business is reported. We quote as follows: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—Cured hides have advanced ¼c. In consequence, another rise of ¼c. is noted in the price of green hides. We quote: Cowhides, No. 1, 9¼c.; No. 2, 8¼c.; No. 3, 7¼c. Steer hides are worth ½c. more. Cured hides are worth 9¼c.

SKINS—Sheep and lambskins are 5c. dearer, otherwise prices are unaltered. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 35 to 40c.; culls, 15 to 20c. Sheep and lambskins are selling at 80c.

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42 SCOTT ST. TORONTO. CELEBRATED

WOOL—The feeling continues to improve. The demand is good, but holders are waiting for higher prices, which are expected soon. We quote: Clothing wool, 17c.; combing fleece, 15c.; unwashed, 9 to 10c.

SEEDS.

The red clover market keeps firm with buyers paying \$4.50 to \$5 at outside points. The alsike market is easier, if anything, this week, but prices are unchanged at \$7.50 per bushel for finest qualities. A fair movement of timothy is reported at \$1.25 for extra choice to fancy, and 75c. to \$1 for choice to fancy stock.

MARKET NOTES.

Refined sugar is 5c. per 100 lb. lower.

Cured hides have advanced $\frac{1}{2}$ c., and green hides are $\frac{1}{4}$ c. dearer.

Indian and Ceylon tea is cabled slightly dearer from London, England.

Goose wheat is 2 to 3c. per bushel cheaper. Barley has advanced 1 to 2c.

Cheese is $\frac{1}{8}$ to $\frac{1}{4}$ c. cheaper at country boards. Strictly fresh eggs are 1c. dearer.

The "Blue Ribbon" Tea Co. is removing its Toronto office from 42 Scott street to 12 Front street.

Boneless fish at 5c.; quail-on-toast at 6c., and steak cod at $6\frac{1}{2}$ c., have been received on the market.

Tapioca for November and December shipment is 15c. per cwt. higher than for September and October shipment.

Palermo lemons are 25c. per box cheaper. Malaga grapes are offering at \$5.50 to \$7.50. Canadian peaches are done.

QUEBEC MARKETS.

MONTREAL, November 2, 1899.

GROCERIES.

THE grocery market has shown a steady volume of business, and there have been both advances and decline in values to report. In the latter respect, the most prominent feature of the week has been the continued unsettled feeling in refined sugar, the Montreal refiners on Tuesday again marking down prices 5c. per 100 lb. all round. This is due to competition from refined stock from across the line, and the weakness in raw beet. Syrups were quiet, while molasses have an upward tendency under light stocks. Valencia raisins have advanced quite sharply in sympathy with primary markets, and canned corn and tomatoes are on a much higher level of value than last week.

SUGARS.

The sugar market has continued unsettled,

owing to the competition from refined across the line and further weakness in raw beet. The circumstances have led to a decline of 5c. all around in refined here, granulated selling at \$4.50 and yellows at \$3.70 to \$4.35, according to grade. In London, beet was cabled $\frac{3}{4}$ d. lower: October, 9s. $1\frac{1}{2}$ d., and November, 9s. $2\frac{1}{4}$ d. Cane was reported firm; Java, 11s. 3d., and fair refining, 10s. 6d.

SYRUPS.

Business in syrups continues very quiet, and the market is featureless, prices being unchanged at $1\frac{3}{4}$ to $2\frac{1}{4}$ c. per lb., as to quality.

MOLASSES.

The tone of the molasses market continues very firm, but there is nothing new in the situation to mention. A fair amount of business is reported in a jobbing way, and Barbadoes in carlots is selling at 37c., and, in smaller quantities, 38c. Some sales of Porto Rico in round lots are reported at 33c.

DRIED FRUITS.

A much stronger feeling prevails in Valencia raisins, as cable advices from Denia note further strength, prices being 1s. higher all around. In sympathy with this news and the continued good demand from local buyers, coupled with small offerings, values have been marked up $\frac{1}{4}$ to $\frac{3}{4}$ c. per lb.; with sales of off-stalk at 5c.; fine off-stalk at $5\frac{1}{2}$ c.; selected $6\frac{1}{2}$ c., and layers $6\frac{1}{2}$ to 7c.

Currants continue firm also, with a good trade doing at $4\frac{3}{4}$, 5, and $5\frac{1}{4}$ c., as to quality.

Bosnia prunes to arrive remain at $5\frac{3}{4}$ c. Dates for future delivery are unchanged at $5\frac{1}{2}$ c.

Loose Malaga muscatel raisins are unchanged at $6\frac{1}{2}$ c. on 2-crown; 7c. on 3-crown, and 8c. on 4-crown fruit.

Sultana raisins continue firm in tone at 9 to 10c., as to grade.

NUTS.

Business in this line is quiet. New Grenoble, to arrive, are steady at $12\frac{1}{2}$ to 13c., and Marbots at 9 to 10c. Shelled walnuts for December delivery are quoted $16\frac{1}{2}$ to 17c.

CANNED GOODS.

The canned vegetable situation seems to increase in strength, and prices show a steadily advancing tendency. An active demand for corn is the chief feature, and late sales have been on the basis of \$1 per

doz., but now holders ask \$1.05 to \$1.10. Canners, according to agents here, are completely sold out, and, as a result, many jobbing houses are said to be oversold on this staple. Tomatoes also are stronger, and 5c. per doz. higher, with sales reported at 80c. f.o.b. factory, and sellers operate very sparingly at the advance.

RICE.

There is nothing new in rice to report. Demand is still good, and the market firm, in sympathy with the strength outside.

SPICES.

A fair trade is noted in spices and values generally are firm. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

A better feeling is reported in coffee, owing to the stronger markets reported from the outside. Maracaibo has sold at 8 to 9c. and Santos and Rio at 7 to 9c. in 50-bag lots.

TEAS.

A fairly active business has been done in teas, there being a good demand for most grades, while values generally are firm. There are no pea leaf gunpowders to be had under 17 to 20c., and all other grades are very strong. Sales of new crop Japans have been made at 13 to 16c. In blacks, several lines of packings have changed hands at 17 to 18c. All reports from both China and Japan indicate higher prices, and shipments cannot be duplicated at present prices.

FISH.

A fairly active trade continues to be done in all lines of fish, and, in spite of the recent larger arrivals of some lines of pickled, prices have been well maintained. There is a steady demand from both local and country buyers; in consequence, stocks do not accumulate much, and as soon as the colder weather sets in a more active demand is anticipated. The following quotations are for jobbing lots: No. 1 new Nova Scotian herring, \$5.25 per bbl.; \$2.50 to \$2.75 per half-bbl.; N.B. do, \$2.50 to \$2.75; No. 1 green cod, \$4.75 to \$5 per bbl.; No. 1 large

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\$5.50; No. 2, \$4 to \$4.25; No. 1 green haddock, \$4; No. 1 green pollock, \$4; No. 2 Labrador salmon, \$13.50 to \$14; British Columbian salmon, \$14 to \$14.50; No. 1 Red Sea trout, \$10 to \$12, and pail do., \$8 to \$9; No. 2 mackerel, \$15.50 per bbl.; Dried codfish, \$5 per 112 lb.; large dressed do., \$4.50 to \$4.75 per case of 100 lb.; boneless codfish, 5 1/2 to 6c. per lb.; smoked haddies, 6 1/2 to 7c. per lb.; St. John bloaters, \$1 per box; Yarmouth do., \$1; smoked herrings, medium, 12c.; Lock Fyne do., \$1 per keg; large do., \$3.50 per half-bbl.; kippered herrings, \$1.25 per box and 65c. per half-box.

Fresh fish are: Haddock, 4c. per lb.; whitefish, trout and dore, 7 1/2c. per lb.

Demand for oysters is good. Ordinary malpeques, \$3.50 per bbl.; hand-picked do., \$4.50 to \$5; standard, in bulk, \$1.30 per gallon; select do., \$1.50.

COUNTRY PRODUCE.

EGGS—The tone is firm, with a good demand for choice stock. Strictly new laid are selling at 21 to 22c.; candled stock at 19 1/2 to 20c., and No. 2 at 12 to 12 1/2c.

MAPLE PRODUCT—Business in maple product was slow, and prices were nominally unchanged. We quote: Syrup, in small tins, 60 to 65c.; and sugar, 7 3/4 to 8c. per lb.

HONEY—The demand for honey continues

quiet, but prices rule steady. White clover comb is quoted at 12c., extracted at 9c., and buckwheat at 8c. per lb.

BEANS—The demand for beans is fair, and sales of carlots were made to-day at the advance. Choice hand-picked are quoted at \$1.45 to \$1.50, and primes at \$1.37 1/2 to \$1.40.

GAME—There was a firmer feeling in the market for partridge, owing to smaller receipts, and sales were made at 50 to 55c. for firsts, and at 30 to 35c. for seconds, per brace.

POTATOES—A fair trade was done in potatoes, and the market is moderately active, but steady, at 40 to 45c. per bag in round lots.

ASHES—There was no change in the market for ashes. We quote: First sorts, \$4.10; seconds, \$3.85, and pearls, \$5.15 per 100 lb.

PROVISIONS.

There was no change to note in the market. The demand for small lots was fair. We quote as follows: Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50; and heavy long cut mess \$15 per barrel. Pure Canadian lard in pails, 7 to 7 1/4c. per lb.; and compound refined, 5 1/2 to 5 3/4c. per lb. Hams 12c. to 13 1/2c., and bacon 11 1/2 to 12 1/2c. per lb.

FLOUR AND GRAIN.

FLOUR—A fairly active trade was done in flour, and the market is without any new feature of note. We quote: Winter wheat patents, \$3.60 to \$3.90; straight rollers, \$3.40; in bags, \$1.65; Manitoba patents, \$3.90 to \$4.20, and strong bakers', \$3.60 to \$3.70.

GRAIN—There was a good demand over the cable to-day for oats, and, as bids were somewhat higher, a fair business was transacted. On spot, the market was inclined to be firmer, and 30c. afloat was bid freely, but in some cases holders demanded more money. In peas and buckwheat the feeling was weaker, as private cable advices from abroad were very discouraging on the same; in consequence, prices here were marked down 1/2 to 1c. per bushel. There was some demand from shippers for Manitoba wheat in the Winnipeg market, and several fair-sized lots were purchased at 68 1/2c. for No. 1 hard afloat, Fort William. Peas were quoted at 67c.; rye, 61c.; No. 1 barley, 51 1/2 to 52c.; No. 2 ditto at 51c.; feed ditto at 48c.; oats, 30c., and buckwheat, 56c.

OATS—There was a fair demand for small lots of rolled oats, and sales were made at \$3.55 to \$3.60 per barrel, but prices for carload lots are unchanged at \$3.50 per barrel, and \$1.70 per bag.

1899

NEW SEASON TEAS.

1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { **BLACK**
BLACK AND GREEN MIXED
JAPAN

In 1 or 1/2-lb. Sealed Packages,
Retail Price—
25c., 30c., 40c., 50c. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? **ARMEDA TEA HAS THE FLAVOR.**

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

A. H. CANNING & CO.

The Mechanical Ledger

**AN ALWAYS
BALANCED
LEDGER**

*which will save you
time, errors, disputed
accounts, and money.*

**YOU HAVE NOT SEEN IT OR YOU WOULD
BE USING IT.**

Once writing the items or taking down the order on this system *posts* and *balances* the account, and makes a ready statement for the customer.

We put this system out on its merits, subject to approval. It is very simple and easily adapted to your business.

Drop us a card for further particulars.

THE BEVERLY McDONALD CO.,
PICTON, ONT.

TEAS CEYLON Direct importation from
Colombo.
PERKINS, INCE & CO.
TORONTO.

FEED—The demand for feed was good and the market is active and firm. Manitoba bran is selling at \$15; shorts at \$17 per ton, including bags; Ontario bran at \$15 and \$15.50; shorts at \$17 to \$18, and mouillie at \$20 to \$24 per ton, in bulk.

HAY—A fair trade was done in hay, and, as supplies are not large, prices rule steady. We quote: Choice No. 1, \$8.50 to \$9; No. 2, \$7 to \$7.50; and clover, \$6.50 to \$7 per ton in carload lots.

CHEESE AND BUTTER.

CHEESE — The week has witnessed an improved feeling in cheese, the available stock here having been cleaned up at the recent decline, and now, with continued demand, an advance has been established. In fact, Eastern cheese have sold freely at 11c. and over, and no figure is obtainable on Western at all.

BUTTER — The market is firmer in tone, and bids of 21c. were made quite freely today for creamery, but we quote 20½ to 21c. to cover all opinions. Export orders are numerous now, on the basis of 20 to 20½c.,

but it is difficult to get right quality at this range.

MONTREAL NOTES.

Prices have stiffened both on butter and cheese this week.

Stocks of Barbadoes molasses here are remarkably light.

There has been another decline of 5c. in the price of all refined sugar.

Sellers are asking an advance of 5 to 10c. here for canned corn, and 5c. for canned tomatoes.

Prices for Valencia raisins here have been advanced all around owing to the further rise at primary markets.

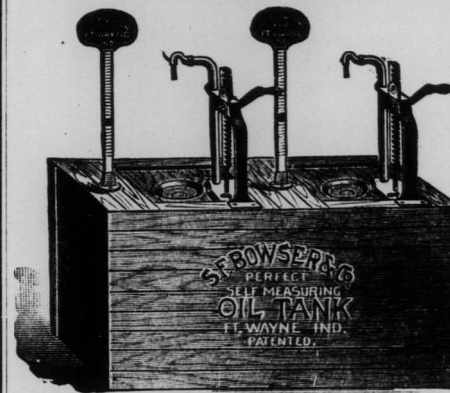
NEW BRUNSWICK MARKETS

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., November 2, 1899,

OCTOBER, which has just closed, has been a particularly busy month with the wholesale grocery trade, and has shown a splendid profit on nearly all sales. In fact, dealers never felt more satisfied than with the conditions of busi-

YOUR CUSTOMERS COMPLAIN



DOUBLE TANK.

Of the quality of the Oil you sell them, YOU BUY GOOD OIL. The chances are that the quality of your Oil is all right, but still they complain. They say it don't make a good light. Then you naturally lay it on to the Oil Company when the fact is they are not to blame. You alone are responsible for the trouble, because you keep your Oil in an open tank and its

ILLUMINATING QUALITIES

Pass off into the air through evaporation. Any Refiner of Oil will corroborate this statement.

BOWSER OIL TANKS

Are tight tanks and prevent this evaporation. We show above our

FOR TWO OILS **DOUBLE TANK** **OR OIL AND GASOLINE**
3 Measure Self-Measuring **PUMP,** IMPERIAL GALLONS HALF-GALLONS QUARTS.

Dial Discharge Register. Anti-Drip Nozzle.

NEAT. CLEAN. ODORLESS. HANDY.

Send a Postal Card for full information.

S. F. BOWSER & CO.

Factory: FORT WAYNE, IND. P. O. Box 564, Toronto, Ont.

ness during the present fall. Sugar is still low, but there is a firmer tendency. Beans are a matter of interest, and prices have further advanced, and there seems no chance of any lower figures this season. The leaving of the soldiers for the war was the feature during the week. They left the city about 6 p.m. on October 25. At 5 o'clock nearly all the stores in the city were closed and everyone was on the street. The route traversed by the contingent was handsomely decorated, and the boys were everywhere greeted with cheers. The crowd at the station was one of the largest ever seen in the city. Our citizens have subscribed with great liberality to a fund to augment the regular pay of the soldiers.

OIL—Dealers are very active. They do not find that the late advance has in any way affected the sale. Market is firmer. Paint oils are high, with further upward tendency. Trade at this season is light. Lubricatings are also quiet, but are held at full figures. Supply of cod oil is not large but that arriving finds quick sale at even figures.

SALT—If this would be very low; there seems to be a dearth of supplies, as at present. When there is a dearth of freight charges than usual, price. In Canadian the price is as follows: English fine, 3 to 3.25; salt, bulk, \$3 to \$3.25; \$3 per bbl. 10-lb. wood per case 60c. per 100. CANNED come to light. Pe exception. last season continue to Prices are below the corn some them right orders. sellers, ar held. Sa Prices are fish, such

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SALT—If the demand was at all active this would be a fair market, as stocks are very low; that is, in Liverpool coarse, which has the demand from the fishermen, and there seems no chance for further supplies, as at present no tonnage is offering. When there is a chance to bring some, the freight charged is likely to be much higher than usual, which will cause an advance in price. In Liverpool factory-filled and in Canadian there are ample stocks. We quote as follows: Liverpool coarse, 48 to 55c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Supplies continue to come to hand, but in every line stocks are light. Perhaps, gallon apples are the one exception. Even these rule higher than last season. Corn, tomatoes, and peaches continue to be the lines of chief interest. Prices are firm and supplies very much below the average. Dealers feel that in corn some packers have hardly treated them right, while others have filled their orders. String beans, while not very large sellers, are short in stock, and are firmly held. Salmon are slow in coming forward. Prices are rather firmer. In local canned fish, such as haddies, bloaters, and sar-

dines, the fact that there are a number of small canners, and that they cannot agree among themselves, has rather tended to easier figures, though in haddies, supply being short, they are not likely to be much affected.

GREEN FRUITS—Business is active; large quantities of Ontario grapes continue to arrive, and prices are quite firmly held. Malagas show better demand. In apples, while the crop in Nova Scotia is large, full figures are maintained, and quantity offering here is not large. In gravensteins the quality is very fine. They are a lovely fruit. No winter stock is yet offering. Jamaica orange find a fair sale. They are about the only grade offered. Lemons have fair sale at even figures. There are practically no native cranberries, but Cape Cod stock of extra quality continue quite low. In pears and peaches there is nothing but retail trade. There is a fair demand for sweet potatoes.

DRIED FRUITS—Dealers are anxiously awaiting arrivals of Valencia raisins. These should show a good margin as the market has advanced from 1 to 2s. since they were bought. In Malaga loose, in which quite a number are bought for here, prices have already advanced about 1s. for a 50 lb. box. Except in seeded, practically no Californians are expected. This will be a new feature, as in late years they have played a very important part. They would now cost about double what we were accustomed to pay for them. In prunes, Cali-

NEW RECRUITS are added every day to the army of consumers who want **CLARK'S MEATS.**

Are You Stocked ?

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky !!!

Hugh Walker & Son

Consignments carefully handled.

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

The Following Brands Manufactured by
The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets,

TORONTO

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

for nians are likely to have the market to themselves. While prices keep quite low they are looked on as extra good stock. Small sizes are scarce this season. Figs to hand are of good quality, and move freely at full figures. Peels have a steady demand; the cut and assorted peels in small packages did not prove a seller here. Evaporated apples keep firm. There have been fair receipts. Dried apples come to hand slowly. In nuts, sales have been active, except in peanuts; prices are firm. In these, new goods are now quoted at much lower figures than have ruled. Stock is said not to be as good as last year.

DAIRY PRODUCE—In eggs firm prices rule. Stock is coming to hand slowly. Quality shows an improvement. Rather higher figures are expected. Butter has a good steady sale, and, while prices move up but slowly, there is a demand for extra quality at rather higher figures. It is quite hard to get. Cheese are in light supply, both in the local market, and throughout the Province. There is a fair demand.

SUGAR—The tendency is to rather higher figures, but prices are still very low. A large business continues to be done in American, in both yellows and granulated. Some English sugars are also being sold.

MOLASSES—Dealers watch chances sharply to pick up desirable lots. Trade is being largely done in small packages, and New Orleans moves more freely than ever before, but dealers buy in small lots. Some choice Porto Rico is still held, and full figures are asked. Syrups have no sale here.

FISH—The supply is still very light. Dealers find it impossible to fill orders in almost any line except smoked herring, but it is in pickled herring where the shortage is most felt. Bay herring are the only grade offering. Price shows no further advance, as they will not bring much higher figures, but there is not nearly enough to go around. In dry cod full figures are obtained; stocks are light. Pollock are scarce and bring full price. They are not favorites, but, owing to codfish keeping so high, they are in demand. Smoked herring are a better price than they have been; new fish are rather easier, owing to improved receipts. Finnan haddies have a good sale, but owing to lack of stock, orders cannot be filled. Bloaters and kippers have a fair sale. Pickled shad are firmer and stock is now very light. We quote: Large and medium dry cod, \$3.85 to \$4; small, \$2.50 to \$2.75; pickled shad, \$4.50 to \$5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 8c.; halibut, 12 to 13c. per lb.; fresh haddock and cod, 2c.; boneless fish, 4 to 5c.; pollock, \$2.10 to \$2.25 per 100; pickled herring, \$2.00 to \$2.20 per half bbl.; bloaters, 60c.

PRODUCE—In barreled pork the usual fall demand has made an active movement. Prices are firm and slightly advanced. In beef the market is even stronger. In this line the effect of the war is more felt. Lard moves up, but still shows quite a range in prices. There are fair stocks.

FLOUR, FEED AND MEAL—In flour there seems a firmer feeling, but in the local market there is no change in quotations. In Manitobas there is quite a change in western figures. Millers advise very active sales. Oats and oatmeal show no change, but a steady market is to be noted. Cornmeal moves freely, the more as feed continues scarce and high; price shows no change. Beans show an almost unprecedented advance, and it is said another month will see the entire crop in the market. Our dealers, while making a fair profit, and in some few cases carrying fair stocks, were caught short. Hay is tending higher. All grains are held firm. We quote as follows: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.85 to \$4.00; medium, \$3.60 to \$3.75; oatmeal, \$3.80 to \$4.00; cornmeal, \$2.20 to \$2.25; middlings, \$21 to \$22; oats, 41 to 43c.; hand-picked beans, \$1.25 to \$1.35; prime, \$1.15 to \$1.25; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.15; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50.

ST. JOHN NOTES.

Joseph Finley is offering New Orleans molasses in both choice and fancy grades.

A shipment of Cuban molasses is to hand this week consigned to T. Collins & Co.

Fancy molasses is getting very scarce. W. Frank Hatheway is still able to offer a small quantity. The market has never been so bare.

Rice has advanced 6d. on the English market during the past week. Dearborn & Co. have a shipment to hand, bought at the lowest figures.

A. L. Goodwin is daily expecting a car of Californian prunes. The first, if not the only, direct car to arrive this fall. They are choice Santa Claras in 25-lb. boxes.

Perhaps the largest shipment of canned blueberries to leave our Province was shipped by A. & R. Loggie to Chicago this week. There were seven carloads. They paid freight and duty in advance, the amount being \$6,000.

J. Hunter White, representing Cochrane & Willson, of Ridgetown, Ont., bean merchants, received the following in a letter this week: "We are putting out about one car per day, and believe another month will see all the beans marketed, something never

known before. Michigan and New York are in about the same boat. South Africa has lately taken 12 cars from us, and we look for a duplicate order."

FOUR BIG STARCH COMPANIES MERGED.

The organization of the United States Starch Company, a consolidation of four starch manufacturing companies, has been effected. The company has been organized under the laws of New Jersey, with a capital of \$6,000,000, composed of \$2,500,000 of 6 per cent. cumulative stock and \$3,500,000 of common. The four companies merged are The Oswego Starch Factory; The American Glucose Company, of Buffalo; The Argo Manufacturing Company, of Nebraska City, Neb., and The Sioux City, Ia., Starch Works. The organization is simply a consolidation, no factories being bought, nor any new stock issued to be sold. Stock in the new company was exchanged for the stock of the merged concerns.

The officers of the new company are: President, T. P. Kingsford, of Oswego; first vice-president, Hiram Duryea, of New York; second vice-president, Carl Morton, of Nebraska City; secretary-treasurer, J. D. Higgins, of Oswego. The directors are: T. P. Kingsford, Hiram Duryea, Joy Morton, of Chicago; Charles R. Flint, of New York; J. C. Young, Carl Morton, H. H. Duryea, of New York, and Gilbert S. Graves, of Buffalo.

CATALOGUES. BOOKLETS, ETC.

A USEFUL CONFECTIONERY REPORT.

The report of the proceedings of the sixteenth annual convention of the National Confectioners' Association of the United States, held at the Thousand Island park last July, has just been issued. This publication is most valuable to all engaged or interested in the confectionery business. In addition to the convention report it includes copies of pure food and candy laws that have been passed in various States of the Union; a copy of an official circular, which was sent during the year to members of the association, giving a list of colors that are injurious and of colors that have been shown to be harmless as used in the confectioners' art; and other useful and interesting matters.

CELEBRATED WITH A RECEPTION/

T. Webster, grocer, Lakefield, celebrated the opening of his fine new store (which he has just completed) on October 25, with a reception and tea to each of his lady customers. Mr. Webster has now the finest grocery premises in that thriving town on the Big river.



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THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

EZE MANUFACTURING CO.,

46 Front St. East, TORONTO.

Retails in
5 and 10 cent packages.

THE ART OF WINDOW DRESSING.

AN INDEX OF CHARACTER. I wonder if the majority of grocers realize that the only index of the character of their shop that is before most of the people they are trying to reach is their window. This is true both in the large city and the small country town. In the principal business streets of the city there are always a number of stores which cater to transient trade, and by means of leaders have succeeded in making the greater portion of the people in the neighborhood acquainted with the inside of their place of business. But, with the average store in town or city the reverse is the case. These do a family trade extending likely for miles on every side of them, yet there are many residing within two or three blocks of their store who never saw more than its windows and doorway. They patronize some other grocer regularly. A dull, ordinary window may never attract the attention of such people, yet they know the store is there, and, if they were asked for an opinion of it, the answer would be "I never go there. They do a common, ordinary business I guess." On the other hand, a series of bright, original displays, while they may not draw the trade of these people from their family grocer, do not fail to cause these people to consider the store a progressive, up-to-date one, and, in the event of their regular grocer going out of business or becoming unsatisfactory in any way, they would naturally turn to the store in which the window displays had won their attention and approval. It is the same with a newcomer into a neighborhood. In looking around for a grocer to deal with regularly the most potent factor in the forming of their opinion is the windows of the store nearby. They naturally turn first to the

grocer whose windows or the appearance of whose shop, from the street, attracts them most. Realization of the importance of good appearances should make a grocer ambitious to have the best-looking store in his locality.

TWO UNIQUE WINDOW DISPLAYS. Two photographs of window displays made in the store of M. Des Brisay & Co., grocers, Nelson, B. C., have been received by THE CANADIAN GROCER. Both of these displays are decidedly out of the common, and must have attracted great attention to this progressive store. Unfortunately, however, the photographs were made in a bad light, for reflections of the store opposite to Des Brisay & Co.'s somewhat blur the display, and make reproduction impossible.

One of them is a display of tea and other package goods, neatly arranged in small piles on the floor of the window. In the centre of the background, the figure of a man is shown ready for the scaffold. Around his neck hangs a placard: "Hang the man who doesn't know good tea and where to buy it."

The other display was a general one, various groceries being arranged on the window floor. In the centre, a tall, white monument bore the inscription: "Erected to the memory of a lost dollar which could have been saved by buying your goods from us."

A TIMELY WINDOW DISPLAY. It is not often that so many grocery windows in Toronto are devoted to the display of the same line of goods as is the case just now. Almost

every grocery store has one or more windows devoted to canned goods, especially canned

vegetables. This fact is interesting, as it emphasizes the attention that is being generally given to these goods just now, and shows that grocers are taking more interest in their windows. Some very effective displays are shown. A good one is shown on Yonge street, just below College. The plate-glass front comes to within an inch or so of the floor of the window, which is fully two feet higher than the walk outside. About three feet from the front two brands of canned corn and one of vegetables are shown in the boxes which they came packed in. Two rows of boxes, one on top of the other, were shown. On top of these three pyramidal piles reached to fully five feet from the floor. In front of the boxes three piles, one of sardines, one of salmon and one of baked beans filled up the space between them and the window front. Price tickets were used. On all but the two referring to the corn merely the price and the name of the goods were given. One of the corn tickets read: "Good Corn, 9c."; the other, "Finest Corn, 10c." Another excellent display that I noticed included, in addition to canned goods, bottled catsup, red cabbage and pickles. The floor of this window was about six feet long and less than three feet deep. It slanted towards the front, having a total fall of over 10 inches. The canned goods shown were peas, corn and tomatoes. Each of the three was shown in a separate V-shaped pile, the apex of which was at the front, and the bases of which met at the back. The piles stood about three feet high at the base. The spaces between these piles were partly filled by small circular piles of the bottled goods. Price tickets were attached to all goods shown.

John S. Pearce & Co., seed dealers, London, Ont., have been succeeded by Fred. J. Darch and John W. Hunter, under the style of Darch & Hunter. Both of the members of the new firm are practical seedsmen, Mr. Hunter having been 25 and Mr. Darch 15 years in the business.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

P J. SHIELS, general merchant, Lyndhurst, Ont., has assigned to John C. Cawley, Athens, and a meeting of creditors has been called for November 4.

W. S. Russell, cigar manufacturer, Berlin, Ont., has assigned to C. S. Scott.

S. B. Annable, general merchant, Russell, Ont., has assigned to A. P. Mutchmor.

A. J. McLean, general merchant, Manitowaning, Ont., is offering to compromise.

Alexander J. McDonald, general merchant and fish dealer, Seaside, N.S., has assigned.

The estate of Samuel Ritcey, jr., general merchant, Ritcey's Cove, N.S., has been reconveyed to him by the assignee.

PARTNERSHIPS FORMED AND DISSOLVED.

D. Shelby & Co., traders, Montreal, have dissolved.

C. B. & B. E. Hilchie, general merchants, etc., Tangier, N. S., have dissolved.

Partnership has been registered by Lacombe & Gilardeau, bakers, Montreal.

Dill & Dalgleish, general merchants, Mount Forest, Ont., have dissolved. R. P. Dalgleish will continue.

Joseph O. Bernier, Mendoza Langlois and Joseph A. Bernier have registered partnership under the style of Bernier & Langlois, merchants, Montreal.

SALES MADE AND PENDING.

R. A. Snedden, flour dealer, etc., Almonte, Ont., has sold out.

G. A. Hetherington, general merchant, Luskville, Que., has sold out.

The assets of A. H. Wood & Co., cigar manufacturers, Montreal, are to be sold.

The stock of J. O. Fontaine, general merchant, Papineauville, Que., has been sold.

The stock of Mrs. J. B. Dixon, grocer, Quebec, has been sold at 61½c. on the dollar.

T. & H. Caldwell, general merchants, Orchard, Ont., are selling out and leaving that place.

The business of George B. Seely, grocer, St. John, N.B., has been closed out by bill of sale.

CHANGES.

J. C. Richards, grocer, Victoria, has sold out to J. F. Rausch.

Patrick Hogan has registered as wholesale fruit dealer, etc., in Quebec.

W. J. Marshall, fruit dealer, Manitou, Man., has sold out to D. L. Paulin.

The Rossin House Cigar Store, Toronto, has sold out to W. B. Ross, of London.

Wm. B. Campbell, grocer, Leamington, Ont., has been succeeded by G. A. Fox.

P. Young, general merchant, Vittoria, Ont., has been succeeded by Harry Gustin.

S. McCormack & Son intend closing their general store in Lucan on December 1.

M. E. Riley & Co., cornmeal millers, St. John, N.B., are increasing the capacity of their mill.

Rochon Bros, general merchants, Wilson's Corners, Que., have removed to Hintonburg, Ont.

C. F. Davies, confectioner and fruit dealer, Strathcona, N.W.T., has sold out to Sullivan & Mortimer.

DEATHS.

Joseph Maheux, soap manufacturer, Quebec, is dead.

Settlers continue to flock to the Northwest and the demand for farm lands continues particularly good for this season. Sales in some cases are double those of the same time last year.

Got Off Easily.—“When I asked for a rise, I told my employer I had grown grey in his service.” “What did he say?” “He said that if I had worked anywhere else I probably would have got bald.”

SITUATION VACANT.

GROCERY DEPARTMENT BUYER AND manager. Energetic young man thoroughly well trained, with ability to take charge of a large and growing business. Apply to The Robert Simpson Co., Limited, Toronto. (44)

REPRESENTATIVES WANTED.

WANTED—REPRESENTATIVES IN MONTREAL and Toronto to sell to the trade Concentrated White Wine Vinegar (English Manufacture) one part Concentrated Vinegar to four of water. Address “Vinegar,” care of The Canadian Grocer, Montreal or Toronto. (46)

FLEISCHMANN'S

VEGETABLE YEAST

COMPRESSED

HAS NO EQUAL.

ARE YOU A BUYER of

Hardware, Metals,
Paints, Oils, etc.?

Drop a Post Card, if you wish it, and we will send you a copy of the latest issue of **Hardware and Metal**, the leading authority on these trades. Address:

The MacLEAN PUBLISHING CO., Limited,

Board of Trade, MONTREAL.
26 Front St. West, TORONTO.
109 Fleet St., E.C., LONDON, ENG.

“QUEEN CITY” TABLETS

**WASHING
MADE
EASY...**

For sale by Grocers, Druggists, and General Stores.

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

QUEEN CITY OIL COMPANY, Limited


SAMUEL ROGERS, President.

TORONTO ONT.

AN ATTRACTIVE WINDOW DISPLAY.

To the firm of J. H. Chapman & Co., dry goods dealers, must be accredited great praise for having arranged a most attractive and unique display in honor of London's company of the Canadian contingent.

The west window in the elegantly appointed store of the company, at 126 and 128 Dundas street, contains a miniature camp. A sentry, dressed like a veritable Tommy Atkins, parades to and fro in front of a military tent that is supplied with all the accessories of such a one on the camp field. Flanking the tent are pictures of the Queen, the Prince of Wales, and a “What we have we'll hold” bulldog. Stacked rifles, belts and coats scattered here and there, give a touch of realism to the scene; the low background has a unique mirror effect that largely increases the depth of the view, while above and at the rear are many well-displayed flags.—London News, Oct. 25.



If you Want to Learn Anything About Advertising,
if you are a business man and get or want to get business by any kind of advertising, and want to know how to advertise and make money; or if you are an employe and expect to go into business for yourself; or if you want to get into a new and profitable profession—we furnish the foundation—the accumulated knowledge on the subject. Investigation costs you nothing. Invaluable information will be sent free. Address Advertising World Pablicity Club, Columbus, O.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.



This list
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Dairy, choice
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Apples, 3's...
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Asparagus...
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Blackberrie
Blueberries,
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Extra b
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No. 2 ye
No. 1 ye
Foreign
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Do You Handle

Brantford Starch?

A trial shipment will convince you there is nothing better, purer, whiter, in the market.

The **Brantford Starch Co., Limited**

BRANTFORD, ONT.

COFFEE						PETROLEUM								
	Montreal, Quebec	Toronto	St. John, Halifax	Manitoba and B.C.		Montreal, Quebec	Toronto	St. John, Halifax	Manitoba and B.C.		Montreal, Quebec	Toronto	St. John, Halifax	Manitoba and B.C.
Green—														
Mocha	24	23	28	25	30	12	12	15½	16	16¼	12	13	16½	17
Old Government Java	27	22	30	25	30	17	17	18	19	19¾	17	17½	18	19
Rio	10	7½	12	12	13	17	17½	18	19	19¾	18	19	19	19
Santos		8	12			18	19							
Plantation Ceylon	29	26	30	29	31									
Porto Rico		22	25	24	28									
Guatemala		22	25	24	26									
Jamaica	18	15	20	18	22									
Maracaibo	13	13	16	13	15									
NUTS						TEAS								
Brazil	12	13	12½	13	12	12½	12	60	12	60	11	40	11	40
Valencia shelled almonds	28	30	28	30			17	40	18	50	15	40	15	40
Tarragona almonds	12	15	12	14	11	12	35	55	35	55	30	50	30	50
Peanuts (roasted)	6½	9½	9	10	9	10	20	40	20	40	18	40	18	40
" (green)	5½	8	7	9	8	9	18	25	18	25	17	24	17	24
Cocoanuts, per sack	3 00		3 75	3 50	4 00		35	42	35	42	34	40	34	40
" per doz.			60	60	70		20	30	20	30	20	30	20	30
Grenoble walnuts		12	13	12	13		17½	40	17	35	17	35	17	35
Marbot walnuts				9	10									
Bordeaux walnuts				9	10									
Sicily filberts		7¾	8¾	9	8	10								
Naples filberts	10	11	10	11	10	11								
Pecans	10	11	10	11	11	12								
Shelled Walnuts		25	25	28										
RICE, SAGO, TAPIOCA, MACARONI						WOODENWARE								
Rice—Standard B.	3 25	3 35	3¾	3¾	3 25	3 40								
Patna, per lb.			4¾	5	5	6								
Japan			5½	6	5	6								
Imperial Seta			4¾	5¾	4	5								
Extra Burnah			4¾	5¾	4	5								
Java, extra			6	6½	6	7								
Sago	3¾	4¾	4	4¾	5	6								
Tapioca	3¾	4¾	4¾	5	5	6								
Macaroni, dom'ic, per lb., bulk				7½										
" imp'd, 1-lb. pkg., French				9	10									
" Italian				11	12½									
SODA						PALLS								
Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00								
Sal soda, per 5-lb. cans	70	75	70	80	85	90								
Sal Soda, per keg	95	1 00	95	1 00	95	1 00								
Granulated Sal Soda, per lb.				1										
SPICES						TUBS								
Pepper, black, ground, in kegs														
" palls, boxes	13	15	12	14	14	15								
" in 5-lb. cans	14	17	14	15	15	16								
" whole	11	12	11	12	12	13								
Pepper, white, ground, in kegs														
" palls, boxes	20	23	18	24	24	26								
" in 5-lb. cans	20	23	20	26	20	22								
" whole	19	25	19	25	20	22								
Ginger, Jamaica	19	25	18	25	20	25								
Cloves, whole	12	30	14	35	18	20								
Pure mixed spice	25	30	25	30	25	30								
Cassia	20	40	20	40	16	20								
Cream tartar, French	25	24	25	20	22									
" best	23	25	25	20	25	30								
Allspice	13	17	13	16	16	18								

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Most
Excellent
Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA
Produce & Commission Co.
Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and
Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

Cocoanuts
by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sell it at half the price of prepared cocoanut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:

"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value.

ASK FOR PRICES.

The Macpherson Fruit Co., WINNIPEG,
LIMITED, MAN.

**Well
Dressed
Windows!**

Like well-written ads, pay only when they succeed in attracting attention of the buying public.

Secure a copy of the latest book on "Window Dressing for Grocers," by American experts. Contains 52 designs, a change every week for a year. Gives full information on how to trim a window. Sent post-paid to any address on receipt of price, \$1.00.

S. W. CARSON,

45 Hillside Ave.,

VICTORIA, B.C.

Agent for
Canada.

A GOOD
DISPLAY



OF

BOECKHS' BRUSHES

is all that is necessary to insure their sale. Let your customers see them and they will sell themselves. They have the largest sale because of their

...ABSOLUTE
SUPERIORITY.



80 York
Street,
TORONTO

TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE RAISIN CROP IN CALIFORNIA.

A LETTER from Mr. M. Theo. Kearney states that before the rain raisins were being shipped from Fresno at the rate of 45 to 55 cars per day, the shipments up to October 17 amounting to 600 cars. This only covers raisins that had been paid for. Continuing, Mr. Kearney says: "We fear that the wet weather coming upon us at this time in the season will induce many growers to sell such of their raisins as are not well cured to the wineries, and, of course, there is not likely to be any attempt made to pick any more grapes for raisins this season. We are inclined to think, therefore, that our estimate of 2,800 cars for this season's crop may fall materially short, how much less than that it is impossible to make figures, well-informed people varying their estimate to the extent of 500 cars."

CANNED SALMON IN LONDON.

There has been little or no alteration in salmon, the demand being insignificant, and holders recognize the imprudence of forcing sales. Some sizes—notably ½-lb. tins—are in poor supply, and it is anticipated that the present stock will be quite inadequate to meet the demand until the new pack arrives.—*Grocers' Journal*, October 14.

NEW ORLEANS MOLASSES.

A few hundred barrels of new crop cane juice have arrived on the levee at New Orleans and they sold at prices ranging from 46 to 53c. The local market has been quiet but steady. The purchases made have been of a hand-to-mouth character, as the trade has been disposed to hold awaiting the new crop, which is expected to come on offer in the near future; prices have been unchanged.—*New York Journal of Commerce*, October 28.

VALENCIA RAISINS IN LONDON.

The sales of Valentias continue to be abnormally heavy, and there is ample evidence that they are not only being bought by grocers, but are also going rapidly into consumption. This is, of course, largely due to the fact that the new fruit has been shown much earlier than usual, and contributory causes have been their good quality and comparative cheapness as compared with other competing foods. There is a considerable falling off in the shipments, and prices show a decided advance, which appears to be perfectly justified; it is to be hoped, however, that values will not be forced down to unreasonable limits, as undoubtedly a very large proportion of the ordinary Christmas trade in this article still

remains to be done. Up to the present there has been no advance in the stoned fruit, which is being offered below the level of the market, but there must necessarily be an alteration shortly should the advance in unstoned fruit continue.—*Produce Markets Review*, October 21.

TEA IN NEW YORK.

The feature of the week was the auction sale held on Wednesday. The offerings were moderately large, but they were absorbed at prices showing a good undertone to the market. The volume of line business transacted has been moderately large, as the interior trade has continued a buyer, although the purchases made have been confined largely to such supplies as have been needed to meet current wants. Dealers have shown no disposition to hurry sales, with the result that the business transacted, particularly in the lower grades, has been at full values. There has been some trading in the market for invoices and at fairly full values.—*New York Journal of Commerce*, October 28.

TAPIOCA TENDING UPWARD.

A New York paper of October 27 says: "The tendency of the tapioca market is upward as a result of the active demand, particularly from the West, and the small available supply. Sales of medium pearl were made on the spot to day at 3¾ to 3⅞c., and for arrival on the Pisa, which sailed October 6, 3¾c. was paid for 25 tons. For November-January sail shipment 3½c. is asked for either fine or medium pearl, and per October steamer that price is demanded for the latter. Most of the stock coming is said to be controlled by strong hands."

CANNED GOODS IN THE STATES.

The situation of many articles in the line of canned goods is at present reflecting the advantage of reputation and impression on the minds of the people in general. It is very observable that consumers, and even retail distributors, obtained impressions during the season of the condition of supply to demand, and if these opinions can be sufficiently influenced in the early part of any season it is safe to calculate that such a belief will continue to impress those who have had it, although the market conditions may change entirely before the season closes. This season's pack of 1899 in many varieties illustrates the strength of these opinions and the truth of this assertion. Because all the world believes we were to have a deluge of tomatoes, the habit of that thought has almost become an

instinct with many parties throughout the country. In the same way the impression naturally got abroad in the Spring and early Summer that the Eastern peach crop was entirely destroyed by the February low temperatures. Both of these beliefs have turned out to be only partially well founded.

Tomatoes have not been an excessive crop when the whole country is considered, and peaches, on the other hand, are proven by the statistics of the receipts to be something more than half of last year's crop in quantity.—*The Trade*, Baltimore.

MOCHA COFFEE.

E. S. Cunningham, American Consul at Aden, makes the following report on Mocha coffee exports to the United States:

"Some time since a prominent merchant of Aden called my attention to a paragraph in an American newspaper in regard to Mocha coffee and its use in the United States. The paragraph contained this sentence: 'Indeed, there is practically no genuine Mocha coffee in our market.' This statement is quite unjust to American importers of the genuine Mocha coffee direct from ports of Arabia. As appears from the invoice books at this consulate and the consular agency at Hodeida, there have been invoiced for exportation to the United States during the year ending June 30, 1899, 32,156 bags (160 pounds each—5,144,960 lb.) of Mocha coffee, I should think it but reasonable that at least 5,000 bags which are first shipped to Europe finally reach the American market without being mixed with inferior coffees.

"Doubtless, Mocha is mixed with cheaper coffee in Europe to a great extent, and is shipped to the United States as Mocha coffee; but it is hardly possible that an importer who buys his coffee at an Arabian port could get anything but genuine Mocha or Harrar coffee."

COFFEE IN NEW YORK.

Continued firmness has been experienced in the market for Brazil grades, and prices have advanced slightly. The principal bull factor has been large movement of coffee into consumption, both in the United States and Europe; in fact, this movement has reached sufficiently large proportions to lead many of the local trade to anticipate a slight reduction in the world's visible supply during the month of October, an unusual occurrence for the season of the year. The Brazil markets have continued firm at prices above a parity with those ruling locally. Europe has continued to be reported as a good buyer, and it also has been stated that fairly large purchases were made in the Brazil markets for the account of Arbuckle Bros.—*New York Journal of Commerce*.

ATTENTION!

TEAS TEAS

TEAS

We have them in stock now:

- 200 Boxes Superbly Choicest Paklin Congou
- 200 Boxes Superbly Rich Paklin Congou
- 200 Boxes the very Richest Paklin Congou
- 400 Boxes Specially Selected Paklin Congou
- 200 Chests Indian Teas
- 300 Chests Ceylon Teas
- 500 Half-chests Saryune

This consignment is one of the best **Money-Makers** that will be offered to the trade this season.

ASK FOR SAMPLES—OUR PRICES ARE THE LOWEST.

L. Chaput, Fils & Cie., Montreal

HOW GREAT BUSINESSES ARE BORN.

A MASS of knotty, dusty waste, full of sticks and leaves, pierced cocoons, and dead silkworms. "Fit to be chucked away, and nothing else," said the silk manufacturer, as he stood looking at this pile of

UNSAVORY WASTE.

What was his astonishment then when his companion, Mr. S. C. Lister, remarked that he would not mind giving a halfpenny a pound for the lot! "Take it, and welcome," said the man of silk. Mr. Lister had it carted off to his wool mills at Manningham, and there entered on the long series of experiments which, after bringing him to the verge of bankruptcy, ended by founding one of the biggest and most remunerative businesses the world ever saw—the manufacture of plush. To give some idea of the pluck of the man, he was no less than £360,000 to the bad at one time.

Britain owes very much of her prosperity to the invention of steel. The present development in that direction is due more to Sir H. Bessemer than anybody else. It was in 1836 his great discovery of making steel by passing air through liquid iron revolutionized the iron trade and started one of the biggest businesses in Britain. The price of steel went down at once over thirty per cent. Within thirty days of his reading the paper announcing his discovery, he received £27,000 from ironmasters for licenses to use his process. He granted these, and then regretted the step, and bought them back for £31,500. A good thing he did so. It paid him many times over in the long run.

The whole of the town of Reading, with a population now of about 70,000, depends directly or indirectly on the giant firm of Huntley & Palmer, the

BISCUIT MANUFACTURERS.

What Answerite is there who has not eaten of the dainty products of the immense factory which stands alongside the Great Western Railway? All this tremendous business, which is now capitalized at two and a half millions, owes its origin to the Palmer who, some sixty years ago, had a little shop in the town where he used himself to make one special kind of biscuit, and sell this delicacy from a tray to travelers on their way through the town. There are now no less than seven Palmers at the head of the great concern.

Many other big businesses have owed their origin to the possession by their founders of some special recipe—Lea & Perrins, for instance, the wealthy proprietors of the famous Worcester sauce. Many people now alive can remember the

little chemist's shop in the High street, which was all they owned before they began the manufacture of the well-known relish.

Mr. Thomas Holloway's famous pills were the result of a recipe given by an old German woman to his mother. They were a failure at first, and their youthful manufacturer was thrown into prison for debt. When he got out he started a shop in the Strand, began advertising, and never looked back.

In the same way the secret of Day & Martin's blacking was imparted to them by an old soldier who strayed one day into their little shop and asked charity. They were good to him, and, in gratitude, he gave them the recipe which has made their name known the world over.

Twenty-two years ago the idea of an Australian cricket team visiting these shores was not even mooted. That such an innovation would cover expenses, let alone pay, was

MORE THAN DOUBTFUL.

It was the proprietors of a small restaurant in Melbourne who decided to risk their entire savings in the cause of sport. They did so, and who will deny that Messrs. Spiers & Pond deserve the success which has since attended them? The company, at the head of which is F. W. Spiers, is capitalized at considerably over a million, and supplies its customers with anything, from a suit of clothes to a beefsteak.

When a youngster will take the trouble to walk three days on end to look at some beds of tulips and rhododendrons it is quite evident that boy ought to make gardening his business. He did, leaving his father's business of corn factoring and milling, and to-day the

NAME OF SUTTON & SONS

is familiar to every Briton who has a garden, whether at home or in the colonies, and to most of our American cousins into the bargain.

The country at large owes very much to the development by Mr. Martin Hope Sutton of the humble but ever-useful potato. It is due to him and his firm that the devastating potato disease is no longer the fearful danger it was when it ravaged these islands and caused the awful famine in Ireland in 1846.

This attempt of Sir Thomas Lipton to "lift" the cup is not his first experience of America. More than thirty years ago, when a mere lad of fifteen, he emigrated to the States. He took any work that came to hand, and by dint of infinite care and patience eventually amassed \$500 (£100). With this he returned to the Old Country

and took a little shop in Glasgow, which he stocked with great care, and proceeded to advertise by means of gigantic colored cartoon posters hung outside. He slept in the little back room and toiled early and late. His £100 gradually became £300. He opened another shop. To-day, as everyone knows, his shops and branches are numbered by the score. And he can afford to spend £70,000 to £80,000 in an attempt to regain for his country the cup that has been lost to it for

ALMOST HALF A CENTURY.

Everyone has read with interest of the recent maiden trip of the biggest liner in the world—the Oceanic. This 20,000-ton floating palace was built at the yard of one of the biggest shipbuilding concerns in the world, Messrs Harland & Wolff, of Belfast, Mr. E. J. Harland was born 68 years ago at Scarborough. His father, though a doctor, was himself a good deal of a mechanical genius. In 1827 Dr. Harland invented and patented a steam motor-car, which worked to admiration.

Young Harland showed his bent early. He was always hanging around the yard, watching the wooden East Indiamen being built. His father apprenticed him at Robert Stephenson's works, where he worked 14 hours a day for a very small wage. He got on so well that at the age of 18 he was entrusted with the building of a locomotive. Then he invented a wonderful lifeboat, which was taken up by the Duke of Northumberland.

After a turn in the Glasgow yards, where he watched the early Cunarders being built, he went to Belfast as manager to Mr. Hickson. There he had most exciting times, for the manager he had succeeded had been very popular with the hands, who all struck at his dismissal. Young Harland was so plucky they all took to him, and soon he set up for himself.

He began increasing the length of ships, and building them with flat bottoms, taking fish as his model. So great was his success that the White Star gave him all their work. It was for them he turned out the first Oceanic in 1871. She, like the present ship, was the

MARVEL OF HER YEAR.

Lord Armstrong's name is one to conjure with amongst the steel workers of the civilized world. Few are aware that this mighty mechanic began life as a lawyer. He might have stuck to the law for life if he hadn't gone fishing one day. The fish were not rising, and Mr. Armstrong sat and looked at a "force," as they call them in the North—a waterfall tumbling over the rocks in front. The amount of power wasted there occurred to him, and suddenly there dawned on him the idea of the hydraulic machine, which was the first thing to make him known as a great engineer. The fame of this remarkable appliance has since been overshadowed by his wonderful guns. The gun he invented in 1859 was 57 times more accurate than any then in use, and enormously more powerful.—Answers.



EDDY'S

House, Horse, Scrub ^{AND} Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market.

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,
Halifax,

Hamilton,
Winnipeg,

Kingston,
Victoria,

London,
Vancouver,

St. John, N.B.
St. John's, Nfld.

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HOW DO YOU STAND IN CANNED GOODS?

Can we supply you with any of the following:

ASK FOR OUR PRICES.

PEARS

- 10 cases I.C.B. Flemish Beauty, 3 lbs.
- 20 " " Bartlett, 3 lbs.
- 24 " " Bartlett, 2 lbs.
- 40 " Lakeport Flemish Beauty, 2 lbs.
- 15 " Bowlby Bartlett, 3 lbs.
- 50 " Bowlby Bartlett, 2 lbs.

PEACHES

- 25 cases Simcoe, 3 lbs.
- 69 " Simcoe, 2 lbs.
- 50 " Bowlby, 2 lbs.
- 18 " I.C.B. California, 3 lbs.
- 44 " " Canadian, 3 lbs.
- 29 " " Canadian, 2 lbs.
- 18 " Log Cabin, 3 lbs.
- 18 " Dunmore, 3 lbs.
- 50 " Garden City, 2 lbs.
- 2 " Garden City, 2 lbs.

CHERRIES

- 2 cases Bowlby, White, 2 lbs.
- 20 " Bowlby, Red, 2 lbs.

STRAWBERRIES

- 64 cases Simcoe, 2 lbs.
- 50 " Log Cabin, 2 lbs.
- 20 " Log Cabin, 3 lbs.

BLUEBERRIES

- 80 cases I.C.B., 2 lbs.
- 48 " Eagle, 2 lbs.

APPLES

- 397 cases Lakeport, gallon.
- 87 " Lakeport, 3 lbs.
- 40 " I.C.B., 3 lbs.

CORN

- 272 cases Extra Cooked.

- 1,500 cases Victoria.
- 800 " Simcoe.
- 969 " Boulter.

18 " Log Cabin, 3 lbs.
18 " Dunmore, 3 lbs.
50 " Garden City, 2 lbs.
2 " Garden City, 2 lbs.

CHERRIES

2 cases Bowlby, White, 2 lbs.
20 " Bowlby, Red, 2 lbs.

PLUMS

2 cases Schenk, Lombard, 3 lbs.
38 " I.C.B. Lombard, 3 lbs.
2 " " Egg, 3 lbs.
42 " " Greengage, 2 lbs.
18 " " Fancy Blue, 2 lbs.
47 " Garden City Lombard, 2 lbs.

RASPBERRIES

7 cases Log Cabin, red, 3 lbs.
47 " Lakeport, red, 2 lbs.
25 " " black, 2 lbs.

PUMPKINS

35 cases I.C.B., 3 lbs.

CORN

272 cases Extra Cooked.

TOMATOES

1,500 cases Victoria.
800 " Simcoe.
969 " Boulter.
360 " Union.

PEAS

400 Early June, Log Cabin.
196 Early June, I.C.B.
185 Sweet Wrinkle, Queen's.
34 Petit Pois, French, Simcoe, 1 lb.

BEANS

65 Refugee, Log Cabin, flat tin.
65 Golden Wax, Log Cabin, flat tin.
65 Refugee, Simcoe, tall tin.
55 Golden Wax, Simcoe, tall tin.
50 Refugee, Red Cross, tall tin.

WE ARE PREPARED TO GUARANTEE EVERY TIN OF ABOVE
CANNED GOODS.

Laporte, Martin & Cie.

WHOLESALE GROCERS,

- - -

MONTREAL

UNITED STATES AND CANADIAN SALMON PACK.

REVIEWING the salmon situation, The San Francisco Trade Journal says: "There is no canned salmon for sale outside of Puget Sound sockeyes and humpbacks or pinks and Alaskan reds, medium reds and pinks. It is said that the pack of the latter is larger proportionately than it was in 1898. All the Alaskan salmon is sold outside of the Alaska Packers' Association and that held by The Pacific Steam Whaling Company to meet their immediate spring call. The purchases outside of Alaska are largely from second hands, and even the supply obtainable from the latter appears to be about exhausted. We have withdrawn all quotations outside of the varieties now obtainable. The receipts of Alaskan at this port are about 950,000 cases, with 450,000 cases yet to come forward to The Pacific Steam Whaling Company. There have been received at Astoria from Alaska 21,000 cases, and at Puget Sound ports 56,000 cases, so say reports. This makes a total of 1,067,000 cases of this year's pack in Alaska. There were packed in British Columbia 679,600 cases spring and about 40,000 cases fall. Total, 719,600 cases. On Columbia river the spring pack was 273,500, and the fall pack is placed at about 50,000 cases. Total, 323,500 cases. On outside rivers in Oregon and Washington, 105,000 cases. The Puget Sound pack is placed at 514,000 cases sockeyes, 30,000 tyees or chinooks, 238,000 humpbacks, 7,500 cohoes, making a total of 850,000 cases. To this more cohoes will be added to end with chums, so that the pack on Puget Sound will not be less than 900,000 cases. The above makes a grand total of 3,114,600 cases. This total is subject to later returns, all of which will be given by canneries in our special cannery edition, but it is near enough correct to make no difference as to the final outcome."

FEATURES OF A MODERN STORE.

Markdale's business men appear to be enjoying the present prosperity of the northern part of Ontario, and, judging from the enlargement and improvement in the several stores in their smart town, they are not hiding their lights under a bushel. First, one notices on the main corner, what for years was considered the mart of the district, W. J. McFarland & Son's large general store which they have now enlarged to a floor space of 25,000 square feet. Some idea of the embellishments of this big concern may be arrived at when we learned that to light the building required 1,025 square feet of plate-glass window, while 60 electric jets illuminate it at night. The

building is heated throughout by steam; cash-carriers traverse the store; a china-room alone, in the basement, is 34 x 70 feet. A new department, and a very convenient one, is a well-furnished waiting-room with a ladies' lunch-room opening off it, and, conveniently situated, are wash-rooms and lavatories, so closely has the head of this firm considered the convenience and comfort of his customers. Though well advanced in years, and a very busy man, Mr. McFarland always takes time for details.

A GROCERY PAPER'S THIRTIETH BIRTHDAY.

The American Grocer, New York, has been celebrating its 30th birthday, and has marked the occasion by issuing a special number. The American Grocer always appears neat and attractive, but it has surpassed itself on this occasion. The cover is a decidedly striking and handsome piece of work, the reading matter reflects much care and wisdom in preparation, the illustrations are many and interesting, and the arrangement and display of the advertisements should be a source of gratification to the advertisers. THE CANADIAN GROCER begs to wish The American Grocer many happy returns of the day.

SOAP WILL RISE.

The following, from The National Provisioner, while intended for a United States constituency, may not be uninteresting to Canadian readers: "An increase in the cost of raw material naturally presages an increase in the price of the article manufactured from it. This increased price of the manufactured article must follow the increased cost of the raw material. On this basis soap must rise in price, especially soaps made from animal and vegetable oils. These materials have increased in price from 25 to 80 per cent. over their cost a year ago. Common shop fat has risen from 1½ to 2½c. per pound, tallow has gone up from 3 to 5½c., and all other animal greases have risen in proportion. Cottonseed has jumped from \$6 per ton the first week in October of last year to \$13 per ton quoted last week in Sherman, Texas. Texas crude oil has risen from 13 to 20c. for the same dates. Oleo foots and cottonseed foots which go into the common soaps and all other soap stock from animal and cottonseed oils must, therefore, go up in price to the manufacturer. He is then left the alternative of either raising the price of his goods or of making a cheaper product—faking his brands. No reputable factory will consent to this latter alternative. As there is no immediate prospect for a lower market for raw material, there is the inevitable raising of the price of soap to the jobber, and hence to the consumer."

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs

Big Plugs

FOR

Little Money

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



Price List 0

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CANADIAN / FRA

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4 lb. cans, 1
5 lb. cans, 1
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Size 1, in 2 s
" 10 in 4 d
" 2 in 6
" 12 in 6
" 3 in 4
Pound tins,
oz. tins,
1/2 lb. tins,
Diamond
1 lb. tins, 3
1/2 lb. tins, 1
1 lb. tins,
Silver Great
cocoa
English Cr
cocoa
1 lb. tins,
Kitchen Qu
cocoa
1/2 lb. tins
1 lb. tins,

PURE FRUIT JAMS are what your customers want.

A little higher in price? Yes! but then, they are

SOUTHWELL'S

FRANK MAGOR & CO., 16 St. John Street, MONTREAL.



Price List on Application.

Agents for Canada.

FIFTY-EIGHT YEARS AGO



J. D. CARR, the founder of the present company of CARR & CO., LIMITED, was appointed, by special warrant,

BISCUIT MAKER TO H.M. THE QUEEN

BY AUTHORITY

This warrant we still hold.

Some of our Present Specialties are:

CARR & CO., Limited CARLISLE, ENGLAND.

CANADIAN AGENTS,

FRANK MAGOR & CO., 16 St. John St., Montreal.

CAFE NOIR CAFE AU LAIT WINDSOR WAFERS VIENNA WAFERS DERBY

FINGER CREAMS GINGER FLAKES CRACKNEL LEMON CREAM ROYAL, ETC.

Current Market Quotations for Proprietary Articles

Nov. 2, 1899. Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Table of baking powder prices: PURE GOLD, COOK'S FRIEND, DIAMOND, THE F. F. DALLEY CO., W. H. GILLARD & CO.

English Cream, glass tumblers; lb. jellies; Crown sealers; JERSEY CREAM BAKING POWDER.

SNOW DRIFT BAKING POWDER; WHITE SWAN BAKING POWDER.

CANADA MFG. CO. Queen Baking Powder.

OCEAN WAVE BAKING POWDER.

English Cream, glass tumblers; lb. jellies; Crown sealers.

BLACKING. P. G. FRENCH BLACKING.

CARR & SONS.

THE F. F. DALLEY CO. English Army Blacking.

No. 5 Spanish Blacking; No. 10; Yucan Oil Blacking; New York Dressing; Spanish Satin Gloss; Crescent Ladies' Dressing; Spanish Glycerine Oil Dressing.

THE ALPHA CHEMICAL CO.

Stove Polish; Quickshine Polish; Electric Crown Paste; Electric Crown Lead Bar.

Patent Stove Polish-

Sunlight Lead Bar; Sunlight Liquid; Moody's Black Lead 3's; Reliable Stove Pipe Varnish; Quickshine Pipe Varnish.

Alpha Metal Polish No. 2

Shoe Dressing; French Oil; Reliable Shoe Dressing; Ecliptic Combination tan; Moody's Ox Blood; Alpha Chemical Co. French Castor Oil; Alpha Chemical Co. Refined Sweet Oil; Alpha Chemical Co. Turpentine; Moody's Non-Corrosive Inks.

Shoe Blacking; Reliable French Blacking.

United Service Blacking No. 4; United Service Blacking No. 1 1/2; Patent Leather Polish No. 1 1/2; Waterproof Dubbin No. 4.

BIRD SEEDS

Dalley's Spanish Bird Seed; Dalley's Bird Seed; BROCK'S BIRD SEED; Norwich Bird Seed; Maple Leaf Bird Seed; Bird sea-gravel.

BLUE.

KEEN'S OXFORD; In 10 box lots or case; Reckitt's Square Blue.

BLACK LEAD.

Reckitt's, per box; Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY Bamboo Handles; B, 4 strings; C, 3 strings; D, 3 strings; F, 3 strings; G, 3 strings; I, 3 strings.

CHEWING GUM.

ADAMS & SONS CO. Tutti Frutti, 36 5c. bars; Tutti Frutti, 36 5c. bars (in cream pitcher); Tutti Frutti, 36 5c. bars (in sugar bowl); Tutti Frutti, 115 5c. pkgs. (in glass jar); Pepsin Tutti Frutti; Round Pepsin; Cash Register; Cash Box.

In the Name

"Benson" and "Edwardsburg" there is a sure profit to the grocer who sells Starch, because **Edwardsburg Starch** is known by, and sells on its merits. It is not a new thing or an experiment—it has been tried for over forty years and not found wanting in any vital part. Whether it be for the laundry or for cooking, if the name

"Edwardsburg" or "Benson"

is on the package, a grocer's profit is absolutely assured, because **that package will sell**. You won't have to stop to explain the virtues of the Starch, because its high quality, its absolute purity, and the unvarying evenness of the grade is known by cautious buyers all over Canada.

Benson's Prepared Corn.
Edwardsburg Silver Gloss Starch.
Benson's Enamel Starch.

Starch.

THE EDWARDSBURG STARCH CO., Limited

Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box)	1 00
150 1c. pieces	0 75
Banner Gum (English or French wrappers) 115 1c. piece	0 75
Flirtation gum (English or French wrappers) 110 1c. pieces	0 75
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 1c. pieces	0 90
Orange Sappota, 150 1c. pieces	0 75
Black Jack, 115 1c. pieces	0 75
Red Rose, 115 1c. pieces	0 75
Magic Trick, (English or French wrappers) 115 1c. pieces	0 75

BISCUITS.

PEEK, FREN & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz

CARR & CO., LIMITED.

Cafe Noir	0 15
Ensign	0 12 3/4
Metropolitan mixed	0 09
special price list of Fancy Tins for Xmas trade and other lines on application.	

CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
Case of 14 lbs. each	0 35	
Smaller quantities	0 37 1/2	

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, 100's	0 40
" 1-lb. tins	0 42 1/2
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, 1/4's-6 and 12 lbs.	0 30
Caraccas, 1/4's-6 and 12 lbs.	0 35
Premium, 1/2's-6 and 12 lbs.	0 30
Sante, 1/4's-6 and 12 lbs.	0 26
Diamond, 1/4's-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl	0 22
Rock	0 30
Bulk in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

Chocolate—	per lb.
Caraccas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. boxes	0 29
Pure, unsweetened, 1/4's, 6 lb. boxes	0 42
Fry's "Diamond," 1/4's, 14 lb. boxes	0 24
Fry's "Monogram," 1/4's, 14 lb. boxes	0 24

Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box	2 40
" 1 1/2 lb.	4 50
" 1 lb.	3 25
Homeopathic, 1/4's, 14 lb. boxes	0 24
" 1/2 lbs. 12 lb. boxes	0 24

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4's)	0 32	
Mott's Breakfast Cocoa (in tins)	0 40	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caraccas Chocolate	0 40	
Mott's Diamond Chocolate	0 23	
Mott's French-Can. Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 28	
Mott's Cocoa Nibbs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21 0 43	
Mott's Sweet Chocolate Liquors	0 19 0 30	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, 1/4 lbs.	29	
" 1/2 lbs.	28	

CHEESE.



MacLaren's Imperial—	Per Doz
Large size jars	\$3 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 2
Jersey	0 29
Rajah	0 20
Old Government Java	0 28
Maracaibo	0 18
West India	0 16
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

per doz.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
3 1/2 " " "	2 00
4 " " "	3 00
8 " Bottle	6 00
4 " Glass Stop'r	4 00
8 " " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bottle	\$6 00
4 oz. " " "	4 00
8 oz. Plain bottles	5 00
4 oz. " " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz	1 25
" 1 lb. tins		2 25
" Groats, 1/2 lb. tins		1 25
" 1 lb. tins		2 25

DALLEY'S ROYAL HYGIENIC SELF-RAISING FLOURS.

Buckwheat, 2 1/2-lb. pkgs. 3 doz. case	1 90
Pancake, 2 lb. pkgs. 3 doz. case	1 25
Tea Biscuit, 2-lb. pkgs. 3 doz. case	1 20
Graham Flour, 2-lb. pkgs. 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs.	1 30
6-lb. " "	2 60
Flexman " 3-lb. " "	1 30
" " 6-lb. " "	2 60

GELATINES.

4's or quart size	1 10
2's or 2 quart size	2 20

E. T.

ST. JOHN
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WOODENWARE

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E. T. STURDEE
 Mercantile Broker,
 Manufacturers' Agent,
 ST. JOHN, N.B. Etc., Etc.
 Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
 QUELPH, ONT.



Cow Brand Baking Soda

is still growing in favor with house-keepers all over the Dominion. Rich and poor all use it, and write us letters of appreciation of its quality, September averaging 31 letters each week.

JOHN DWIGHT & CO.,
 TORONTO, MONTREAL,
 VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

W O O D E N W A R E

THE BEST

PICKLE PACKAGES
PAINT PACKAGES
 and
SYRUP PACKAGES

are manufactured by
 The Wm. Cane & Sons Mfg. Co.,
 Limited
 Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
 Toronto, Ont.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
 DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
 WM. MACK, Proprietor. CORNWALL, ONT.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
 118 King St. East, **TORONTO**
 Agents for **HEINRICH FRANCK SOHNE & CO.**
 German Chicory, Coffee, Extracts and Essences
 LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,
 505 Board of Trade Bldg.
 TELEPHONE Main 1255. **MONTREAL**

MONSOON

INDO-CEYLON TEA.

THE BEST STORY

to tell the grocer, the one which he is most anxious to hear, is, do your goods sell.

Monsoon is a first-class seller. You can give your customers nothing which will satisfy as well.

If you are not taking advantage of the opportunity these goods give of getting a name for handling the best, it is your own fault.

THE MONSOON TEA CO.
 Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

per doz
 oz. \$2 00
 lbs. 0 75
 bot. 1 25
 oz. 0 90
 1 50
 2 00
 3 00
 6 00
 4 00
 6 00
 XTRACTS
 ott. \$6 00
 4 00
 5 00
 3 00
 2 00
 1 80
 1 20
 7 00
 1 00
 ROASTS
 per doz
 1 25
 2 25
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 2 25
 P.F. B. G.
 per doz
 1 30
 1 30
 1 20
 case 1 20
 ack. 1 20
 kgs. 1 30
 " 2 60
 " 1 30
 " 2 60
 1 10
 2 20

INDURATED FIBRE WARE.

Table listing various fibre ware items like Star Standard, Milk, Round-bottomed fire pail, Tubs, Fibre Butter Tubs, Nests of 3, Keelers No. 4, Milk Pans, Wash Basins, Handy Dish, Water Closet Tanks, Dish Pan, Barrel Covers and Trays, and Railroad or Factory Pails.

JAMS AND JELLIES.

Table listing Jams and Jellies items such as Orange Marmalade, Clear Jelly Marmalade, Strawberry W. F. Jam, Raspberry, Apricot, Black Currant, Other Jams, and Red Currant Jelly.

Table listing Jellies and ICINGS items including Raspberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, and Chocolate, 2 doz. cases.

Table listing T. UPTON & CO. items like Raspberry, Strawberry, Red Currant, Pineapple, glass jars, tin pails, and wood pails.

Table listing LICORICE items such as Young & Smylie's Licorice, Fancy boxes, Ringed boxes, Acme Pellets, and Acme Pellets in fancy boxes.

Table listing Tar, Licorice and Tolu Wafers, Licorice Lozenges, and Purity Licorice items.

Table listing MINCE MEAT items including Wethey's Condensed, Nicholson's, and per gross cases.

Table listing MUSTARD items like Colman's or Keen's, D. S. F., and In Jars.

Table listing F. D. Mustard items including Durham, 1 lb., and F. D. Mustard.

Table listing FRENCH MUSTARD items like Crown Brand, Pony size, Small Med., Medium, Large, and Spoon.

Table listing THE F. F. DALLEY CO. items such as Dalley's Mustard, Dalley's Superfine Durham Mustard, Jersey Butter Color, Celery Salt, and Curry Powder.

Table listing ORANGE MARMALADE items including T. Upton & Co. and Silver Pan.

Table listing PICKLES---STEPHENS' items like Patent stoppers and Corked stoppers.

DWIGHT'S SODA advertisement featuring an image of a cow and text describing the product.

SOAP advertisement for JOHN TAYLOR & CO. featuring images of soap boxes and text about Ivory Bar soap.

Advertisement for Ivory Bar Soap, showing two boxes and text describing the product.

Advertisement for Maypole Soap, showing a box and text describing the product.

Advertisement for Gloriola Soap and Straw Hat Polish, showing a box and text.

Advertisement for Maypole Soap, showing a box and text.

Advertisement for EDWARDSBURG STARCH CO., LTD. listing various starch products.

Advertisement for THE F. F. DALLEY CO. listing various starch and flour products.

Advertisement for KINGSFORD'S OSWEGO STARCH, showing a box and text.

Advertisement for SILVERINE STOVE POLISH, showing a box and text.

Advertisement for ONTARIO STARCH IN BARRELS, listing various starch products.

Advertisement for THE BRANTFORD STARCH CO., LTD. listing various starch products.

Advertisement for CELLULOID STARCH, showing a box and text.

Advertisement for No. 1 Pure Prepared Corn, showing a box and text.

Advertisement for ENAMELINE, showing a tin and text.

Advertisement for RISING SUN STOVE POLISH, showing a box and text.

Advertisement for STOVE POLISH, showing a tin and text.

Advertisement for TIGER STOVE POLISH, showing a tin and text.

Advertisement for SILVERINE STOVE POLISH, showing a tin and text.

Advertisement for SALADA CEYLON TEA, showing a box and text.

Advertisement for RAM LAL'S PURE INDIAN TEA, showing a box and text.

Advertisement for KOLONA PURE CEYLON TEA, showing a box and text.

Advertisement for CEYLON TEA, listing various tea products.

Advertisement for LUDELLA CEYLON TEA, listing various tea products.

Advertisement for TOBACCOES, listing various tobacco products.

Advertisement for WOOL SOAP, listing various soap products.

Advertisement for WOODENWARE, listing various woodenware products.

THE CANADIAN GROCER

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE MOST NUTRITIOUS COCOA.

EPPS'S
GRATEFUL
COMFORTING
COCOA

In labelled Tins,
14 lb Boxes.
SPECIAL AGENTS
For the entire Dominion, C. E. COLSON & SON,
Montreal. In Nova Scotia, E. D. Adams, Halifax.
In Manitoba, Buchanan & Gordon, Winnipeg.

COMPUTING SCALES

The Latest Improved

**WILSON'S
PRICES
ARE
RIGHT.**

Wilson's received
highest prize
at World's Fair,
Chicago.



C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

BASKETS

GRAIN AND ROOT BASKETS,
CLOTHES BASKETS,
FRUIT BASKETS,
BUTCHER BASKETS.

THE
OAKVILLE BASKET CO.,
Oakville, Ont.,

are always wide-awake and ready
to fill your order for any quantity
of Baskets. Quality—the best.

COX'S GELATINE Always
Trustworthy
ESTABLISHED 1788.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR F. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

DIRECTORS

Hon. Sir FRANK SMITH, President.
W. INC. W. R. BROCK,
EDWARD LEADLEY,
WILMOT D. MATTHEWS,
A. W. AUSTIN.
E. B. COLLE, M.P., Vice-President.

Head Office TORONTO

AGENCIES

Bellefleur	Cobourg	Lindsay	Orillia
Brampton	Georgetown	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg
	Huntsville	Montreal	
Toronto	Dundas street, corner Queen.		
"	Market, corner King and Jarvis street.		
"	Queen street, corner Bathurst street.		
"	Sherbourne street, corner Queen.		
"	Spadina avenue, corner College.		

Drafts on all parts of the United States, Great Britain
and Europe bought and sold.
Letters of Credit issued available at all points in Europe,
China and Japan.

R. D. GAMBLE, General Manager.

Fine JAPAN RICES

JAPAN GLAEE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.



ASK FOR
MOTT'S

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.

THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS
MACHINE, AT A
REASONABLE PRICE.

Most Efficient
A Quick Seller

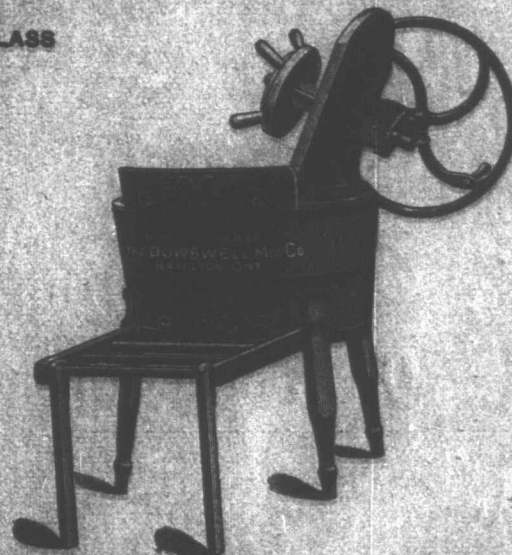
No other machine so easily
operated.

Closed in—keeping suds hot
and preventing escape of
vapor into the room.

We commend these mach-
ines to the trade.

Send for Prices and Circulars,

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.



McLAREN'S



The Best Grocers make
a point of Keeping it
always in Stock.

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

FANCY LINES
.. of ..
MONEY-MAKERS

specially selected for the
 General Store Trade.

**Christmas
 Novelties**

.. in ..

**GERMAN CHINA
 ENGLISH FANCY POTTERY
 AMERICAN GLASS**

*Our Opal Decorated Lines
 beat them all.*

**Gowans, Kent
 & Co.**

**TORONTO and
 WINNIPEG...**



**AN
 ADVERTISEMENT**

OF GREAT VALUE TO YOU AND YOUR STORE.

EVERY — PACKAGE — OF — WETHEY'S — MINCE —
 MEAT — YOU — SELL — IS — A — SPLENDID — BUSINESS
 — BRINGER — FOR — YOU — BECAUSE — THE — PUR —
 CHASER — OF — THIS — MEAT — IS — A — SATISFIED —
 BUYER — AND — CANNOT — HELP — TALKING — ABOUT
 — IT — AND — WHERE — IT — WAS — PROCURED.

Your Wholesaler Can Supply You.

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