

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.



VOL. VI.

TORONTO, MAY 6, 1892.

No. 19

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss }
 Benson's Satin } for the Laundry.

The Celebrated brands of **Starch** manufactured by the Edwardsburg Starch Co. are considered by impartial judges to be without any equal.

They have held the highest reputation for more than 33 years. Now lead the market against all competitors, and are the best for grocers to handle, because they sell themselves.

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 WHOLESALE GROCER
 —FOR—
 RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

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 BAKING
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Largest Sale in Canada.

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MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

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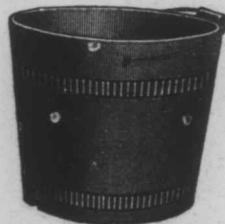


This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce"
"Devonshire Relish" Raspberry Vinegar, Evi-
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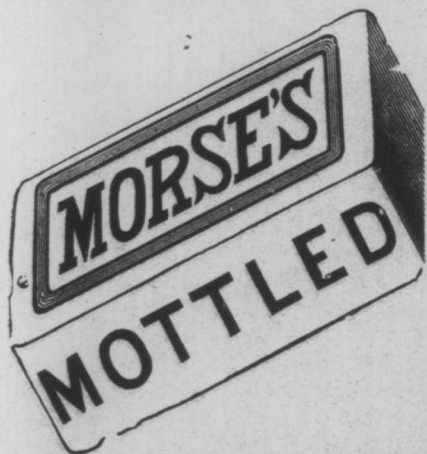
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The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
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Delicious Mince Pies
every day in the
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goods. No waste.
Gives general satis-
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Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.



USE **SPANISH BLACKING**
THE KING OF BLACKINGS



THE PATENT
ARCTIC
REFRIGERATOR

Manufactured by
WITHROW & HILLOCK
TORONTO.

The accompanying cut represents
our \$55 Grocer Refrigerator. But
we make any size or shape to suit
the convenience of our Patrons, and
Guarantee Satisfaction.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY - \$2.00 PER YEAR

Published in the interest of Grocers, Cannerymen, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, MAY 6, 1892. No. 19

We beg to advise readers of a change in our premises, made last week. Our office and place of publication is now at No. 10 Front St. East, next door to the Board of Trade building. This removal, itself an improvement, enables us to add many other features that former limitations of space would not allow. Correspondents or visitors will please remember the change.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

Honest industry and legitimate trade are the trunk lines to success.

The Patrons' Advocate is the name of a new paper, published in Winnipeg in the interests of the Patrons of Industry. By natural instinct, it appears to be the enemy of THE CANADIAN GROCER, for in the leading article of its first number it runs up against us most defiantly. A reprint of that article, given on another page, shows how our truculent contemporary jumps into the ring, and capers about in gymnastic demonstration of its fine fighting trim. But, like most dancing warriors, our antagonist does not strike, and neither THE GROCER nor its arguments in relation to the Patrons of Industry are yet demolished. Our readers will respectfully note that the Advocate does not show cause why we should either further strengthen or retire from our position

on the Patron question. Our attitude towards the Patrons of Industry is odious to the apologists of that order because it is formidable. If it were assailable on grounds of fact or of logic, our contemporary would not be content with resting its attack upon mere general denial.

* * *

Canned goods ought to be plentiful, if all the projected factories for producing them once get running. Here and there all over the province, preparations are being made to have new canneries open in time to help swell the 1892 pack. The passing of the anti-bonus act by the Ontario Legislature in its last session gave a set-back to the prospects of some of these. Towns desirous of restoring their waning industrial greatness, or ambitious to outstrip rivals, too often committed themselves to the support of undertakings that were not only economically uncalled for, but were really injurious to every interest that touched them. Overproduction had a big ally in this zealous readiness of would-be cities to assist local industries. The tendency of the canned goods industry to overstock the market, even with the present productive capacity, has had to be held in check for some years. If the crop should be good and the season not too short, the factories now operated could easily turn out more goods the coming summer and fall than this country would be able to consume or conveniently get rid of. Our fruit pack last fall was out of all proportion too large, and a considerable surplus of it will have to be carried over into next crop-year, unless some export avenue should open in the meantime. But the ample productive capacity of the country does not dissuade recruits. They must be singularly hopeful if they all believe they are going to make money. If they find a market for their goods it will be at very unsatisfactory prices, and the dog-in-the-manger feature of their posi-

tion will be apparent when they neither make profit themselves nor allow anybody else to make it. We have heard of industries being run into the ground in this way. They usually recover, but not until the weaker have been crowded ruthlessly to the wall. If the anti-bonus act will keep out of this industry some men who were being tempted into it by promises of municipal aid, it will have done a good thing.

* * *

A. E. P. in our last issue, and Wesley Saylor in this one, write two excellent letters upon the cost of doing a grocery business, and show the utter futility of attempting to meet that cost from a profit margin of 12½ per cent. Mr. Saylor makes it plain also that 12½ per cent. is not realized on the aggregate of the sales, though it is on the invoice, as, the sales being taken as the basis of calculation, the percentage is 11 1-9 instead of 12½. This naturally cuts down the grocer's returns from even the low net proceeds that A. E. P.'s figures show. These figures, which give the opposition the benefit of every doubt, are more likely to be too low than otherwise. They should be carefully conned, however, by every merchant who has any weak leaning towards giving in to the Patrons' proposals.

* * *

Buyers who attended the fruit sale in Montreal last week very generally complain about the difficulty they had in getting at their stock. They were put to no end of trouble in searching for the lines they bought. The reason for this was the utter absence of orderly arrangement in the loading of the boat, and the want of any correction of this fault in the assortment of the cargo in the shed. Lines had to be painfully picked out, a little here, a little there. Nothing could be more injurious to these sales than such slipshod arrangement. Buyers from distant points in the United States declared they would never attend another Montreal fruit sale. If Montreal is to keep its position as a distributing centre of Mediterranean fruit, this sort of thing will need to be very infrequent. The same accident or neglect should not occur twice.

THE BOARDS OF TRADE INSOLVENCY BILL.

The committee appointed by the Toronto Board of Trade to prepare a scheme of insolvency legislation reported last week to the Council of that body. The bill they submitted is a very lengthy one and goes exhaustively into the matter. It represents an immense amount of work, and is the resultant of much hard thinking, hard argument and great worry. To get the problem clearly stated was no easy matter in itself, but to provide a sufficient solution that would not be inconsistent in any of its parts was a laborious task. The circumstances of the various provinces and of the various trades had to be carefully considered, and oftentimes unanimity was reached only through protracted and heated discussion. There is not much of compromise in the bill, however. It leaves little to anybody's discretion. The discharge clause, the most important matter, provides that there can be no settlement with an insolvent debtor unless by the unanimous consent of the creditors. No mere majority, based either upon numbers or proportion of the total amount of claims against the estate, shall avail to secure a debtor's discharge, if one creditor representing one dollar holds out. This is stringent, but it is wholesome. As the law now stands in this province, a minority against a settlement must yield; if this measure become law, a majority for a settlement must yield, unless it is unanimous. That is, no creditor will be forced to consent to a compromise.

The basis of this bill is not the measure sent out by the Montreal Board of Trade for the consideration of other boards in the country. That proved to be inadequate from the point of view of the Toronto committee, which soon found a footing for its labors in a bill drafted three or four years ago by D. E. Thompson, whose high standing as an authority on commercial law made him especially fitted for that work. His draft of a bill clearly defined the line along which discussion should proceed, and it is the fundamental part of the measure now passed by the Council of the Toronto Board of Trade. The delegates from Montreal, Hamilton and London Board of Trade acquiesced in the adoption of this basis, and were parties to the measure that was finally reported by the committee. The committee had the benefit of the best specialist assistance available, in the co-operation of such men as B. E. Walker, general manager of the Bank of Commerce; D. R. Wilkie, general manager

of the Imperial Bank; E. R. C. Clarkson, trustee and accountant, and other capable outsiders, whom the committee, as authorized in the resolution appointing it, had added to their number. The bill will be brought up next week, it is expected, in the House of Commons.

The lax discharge conditions under which settlements have been secured in the past have been an indirect cause of much mischief. One familiar direct effect is that felt by competitors of the trader who has been permitted to resume business after paying less than 100 cents in the dollar of his total indebtedness. His insolvency was probably due to his own reckless sacrifice of profit to damage the business of a local rival. But there were ends served by those easy settlements that were often overlooked. Creditors saw in such compromises an ally of the combine principle that was very convenient sometimes. Suppose that A fails for a large amount, and owes to ten houses engaged in the same trade in the same province. Let it be further supposed that seven of these houses are strong concerns, and that having exercised the usual caution of such houses in selecting accounts, their claims against A are on the average small as compared with the average of claims held by the other three, which are assumed to be weak houses; and let the total amount of their claims be very slightly above the total amount of the claims of the other three. Then the former have the majority of both numbers and amount on their side, and can carry a settlement of 40c. in the dollar if they pull together. Such a settlement would fall upon them lightly as compared with its effect on the other three, because individually the former are financially stronger, and the loss to them is both relatively and absolutely lighter. It can easily be seen that the seven strong houses would have a motive for forcing the three weak ones to a settlement that would put heavy loss upon them and tend to bear heavily or even destructively upon them as trade competitors of the seven houses in question. Such strategy is probably now and then worked, and the field is widened for the exercise of wire-pulling to this end, when creditors representing other trades are pressed into the service of such designs. It is conceivable in such a case that two houses with small claims may force one rival house with a claim five or six times the amount of their united claim, to a loss that will seriously cripple it in its future competition with them. The manipulators of such a settlement would of course need to enlist on their side a majority of the interests of other trades having claims against the estate. This is combination of the most dangerous sort, and any chance for the reaction of such a principle upon less favored creditors should be guarded against, and is guarded against in the bill proposed by the Toronto committee.

LONDON BOARD OF TRADE.

The annual meeting of the London (Ont.) Board of Trade, was held on Friday last. President M. Masuret, was in the chair. A letter was read from the railways declining to reduce their freight tariff from 18 to 17c. per hundred. T. H. Marsh was appointed representative of the Board at the Congress of Chambers of Commerce to be held in June, in London, England. The Council in its report urged better attendance, stating that of the eight meetings called during the year a quorum was present at only four. M. Masuret was re-elected president. The following other officers were elected:

Vice-President—John Bland.

Secretary—John A. Nelles.

Auditor—Thomas A. Browne.

Council—John Marshall, W. J. Reid, W. M. Gartshore, T. S. Hobbs, A. W. Porte, E. A. Cleghorn, Robert Lewis, J. W. Little, John Bowman, A. M. Smart, J. S. Pearce, Wm. Yates.

Board of Arbitration—J. D. Saunby, Ceo. D. Cameron, J. H. Minhinnick, James Burns, Jas. A. Kennedy, John Green, Thos. Bryan, D. Regan, R. C. Struthers, B. J. Nash, W. R. Hobbs, C. W. Leonard.

Board of Examiners—W. J. Gartley, C. B. Hunt, James Slater, J. D. Saunby, John Tanton.

Western Fair Committee—M. Masuret, R. Lewis, J. W. Little, John Campbell, W. J. Reid, W. R. Hobbs, John Bland.

Railway and Municipal—J. W. Little, E. A. Cleghorn, T. S. Hobbs, John Marshall, W. A. Gunn, James Cowan, John Bland, John Green, L. H. Ingram, C. W. Leonard, J. R. Shuttleworth, S. Sterling, J. D. Saunby.

Advertising—T. S. Hobbs, (chairman), M. Masuret, W. A. Gunn, E. A. Cleghorn, and David Cowan.

A letter was read from the G. T. R.—stating that Saturday market rates for London would be extended to include the following places: Longwood, Mount Brydges, Komoka, Hyde Park, Dorchester, Strathroy, Westminster, Glanworth, Yarmouth, Ailsa Craig, Clandeboye, Lucan Crossing, Denfield, Ilderton, Ettrick, Kelley's Siding, Thorndale, Wyton, Fairfield, Appin, C. S. Crossing and Lucan.

Ditto from the C. P. R. to include: Appin, Caradoc, Embro, Hyde Park, Komoka, Crumlin, Longwood, Melrose, North, Glencoe, Thamesford and Woodstock.

The steamer Mandalay has been libelled for \$5,000 at the suit of the Moncton sugar refinery for the non-fulfilment of contract. Eight thousand bags of sugar were placed on board at Antwerp to be brought direct to Halifax, but the steamer called at Greenock and was delayed there some time. The refinery now claims that in consequence of this delay they will be at a loss, as the price of raw sugar has since considerably diminished.

PEDLARS' AND PRICE CUTTING.

In his Look About column, the editor of the New England Grocer says:

The Atchison Globe, in one of those witty paragraphs that condense into a few lines a mine of philosophy, says "this would be a pleasant world in some respects if women had as much confidence in their husbands' words as they have in the word of a peddler." See the point? It is strange that women will listen to the yarns of these itinerant vendors—and yet as a matter of fact they swallow the whole business and bite at the hook with a curious greed. Those women in a Massachusetts town, almost under the shadow of the gilded dome on Beacon Hill, who were made to believe that a soap peddler would give them with their purchase a set of china so light that if thrown on the floor it would not break, but would rebound with India rubber elasticity—those women are deserving of a chromo for gullibility. "Peddlers are a nuisance"—who can doubt it? As our friend Eugene J. Hall says, they are, "as a class, tricky and unreliable. Being wholly irresponsible it is their privilege to swindle their patrons at every available opportunity. Half of them do not pay taxes yet they come into competition with legitimate merchants who pay taxes on both real and personal property and materially contribute to the prosperity and welfare of the town in which their stores are located."

The other day we published an article showing how they disseminate disease and a letter from the Secretary of the Massachusetts Board of Health backing up the statement. We asked our readers to hand it to their local papers and ask that it be printed therein. Some of our readers complied with this request. The Biddleford, Me., Times publishes the article, and says "The New England Grocer has taken up the discussion of a subject of interest to every household in the land." The only way you can get at the consumer is to publish these facts in papers they read; another good plan would be to place a bulletin board in your stores and on it paste all the articles we print exposing frauds who prey upon consumers. Who'll be the first to do this, and tell us how it works? The Dover, N. H., Republican also publishes our article.

"Vivas to those who have failed," sang Walt Whitman. That depends! Sing no vivas for the men who go into a town, cut prices, fail, settle at ten cents on the dollar, emigrate to another town, and repeat the same demoralizing game.

A modern poet sings of the millennium as a time "when bill collectors are to spare, and people buy for cash." But, alas! he tells us that "we'll die while we are waiting for these things to come to pass." Looks that way, sure!

Why should retail dealers engage in petty warfare with one another when all the while great evils threaten them, a common enemy

faces them and seeks to ruin their interests? Why not unite, settle minor difficulties, agree to get a fair profit on goods, and unitedly meet the enemy! The Editor of the Grocers' Criterion speaks out in meeting to the retailers of the West, and his words apply to some sections of New England: "At the present time many of you are cutting and slashing at each other in a petty commercial warfare at home, when you ought to be constantly assisting each other in maintaining rather than depressing prices; you are impoverishing yourselves by your folly and are thus unconsciously assisting the big department stores in their work of supplanting you in supplying the great world of consumers with the necessities of life."

THE FRUIT SALES.

The first fruit sale of the season was held at Thomas J. Potter's auction rooms Montreal, on Thursday. There was a large attendance of buyers from all parts of the country, the principal fruit firms of America being represented. Of course, the majority of those present were Canadians, and they were the principal buyers. Among those present were:—Messrs. A. Caron, New Orleans; F. R. Thomas, Utica; Del Signore, Cincinnati; A. Zucca, New York; A. Thomas Cleghorn, Clemmes Bros., J. Breen, McWilliams & Everest, all of Toronto; J. Dixon and J. Livernois, Hamilton; H. A. Brouse, H. Moreland, G. W. Hunt, Ottawa; W. McPherson, R. Roublee, Winnipeg; J. C. Smith, Burlington, Ont.; Edgcombe, of Thacker Bros., Chicago; Mr. Peacock, of Peacock Bros., Chicago; H. P. Currie, Boston; W. F. Spear, Boston, Elsdon A. Morris, New York; F. Minaldi, New York; J. Golden, New York; J. F. Wood, Sarnia; J. L. Shuttleworth, London; L. N. Chavanel, Quebec; Walker, Guelph; Ryerson, Brantford; Quebec; Mountjoy, London; Van Vallen, of H. P. Stanley company, Chicago; Charles A. Adair, of the Chicago, St. Paul & Kansas City railway; A. L. Barnes, of the Missouri Pacific road; Dawson & Co., Brampton; Moreland & Co., Ottawa; Emery, Boston. All the local firms were represented, including Hart & Tuckwell, McBride, Harris, J. J. Vipond, O. & E. Harris, John Barry & Son. The goods were fully inspected during the morning and the bears spread reports right and left about the fruit being frozen, owing to being landed to early, etc. Notwithstanding these reports the fruit sold at a higher figure than is now ruling in any of the American markets. The goods, however, sold lower than the first cost and the probabilities are that not much money was made. The cargo was considered a good one, but was not up to that of the Gerona's cargo last year, and prices were lower all around. Lemons, which brought \$4 last year, sold to-day at \$2 to \$2.25, the reason being the increased crop in Sicily,

which is fully one-third larger than last year. The backward season had also something to do with the prices. As one buyer said, it was not "lemon weather," and the probabilities are that better prices would be secured if the weather had been warmer.

Fully two thirds of the buying was done by Canadians. The Americans have been well stocked with fruit for some time and were not over anxious to buy, notwithstanding that they had several buying orders. The Canadian market has been bare for some time, and the Canadians in consequence bought freely. The only American firm that bought to any extent was Thacker Bros., of Chicago. The other American buyers held back in anticipation of the Fremona sale. They believe that the Canadians have bought enough to supply all their requirements and that they will have the bidding themselves. Choice lemons sold at \$1.75 to \$2, fancy at \$2.25 to \$2.75 and extra fancy at \$2.75 to \$3.25. Oranges sold very high and must have made a good profit. Boxes sold at \$2.50 to \$3.50; but halves sold proportionately higher, \$2 to \$2.75 being the range. The reason for the firmness was the small stocks in local dealers hands. Many of the lemons which were owned by local firms were not sold. They cost on an average \$2.75 and the owners thought it the best policy to withdraw them from the market for the present. A general resume of the catalogue shows that lemons sold 25 to 50c. higher and oranges 50c. to \$1 than the ruling prices in the American markets.

Messina lemons—241 at \$1.12½, 443 at \$1.25, 31 at \$1.37½, 72 at \$1.50, 2,170 at \$1.62½, 2,817 at \$1.75, 2,649 at \$1.87½, 1,251 at \$2, 1,468 at \$2.12½, 1,305 at \$2.25, 164 at \$2.37½, 840 at \$2.50, 60 at \$2.62½, 526 at \$2.75, 300 at \$2.78½, 217 at \$3, 342 at \$3.12½, 125 at \$3.25.

Palermo lemons—28 at \$1.37½, 278 at \$1.62½, 54 at \$1.75, 165 at \$1.87½, 157 at \$2, 428 at \$2.12½, 134 at \$2.25, 163 at \$2.37½, 177 at \$2.50, 447 at \$2.62½, 19 at \$2.75.

Catania lemons—788 at \$1.75, 241 at \$1.87½, 213 at \$2, 199 at \$2.12½, 200 at 2.25, 273 at \$2.37½, 126 at \$2.50.

Messina oranges—115 at \$1.50, 60 at \$1.75, 174 at \$2, 184 at \$2.12½, 188 at \$2.25, 76 at \$2.37½, 203 at \$2.50, 257 at \$2.67½, 119 at \$2.75, 50 at \$2.87½, 425 at \$3, 36 at \$3.12½, 19 at \$3.37½, 224 at \$3.50, 38 at \$3.67½, 36 at \$3.75, 33 at \$4.

Palermo oranges—7 at \$1.30, 185 at \$2, 22 at \$2.25, 3 at \$2.40, 238 at \$1.80, 18 at \$3.12½, 24 at \$3.25.

Catania oranges—91 at \$1.45, 20 at \$1.50, 20 at \$1.55, 81 at \$1.60, 110 at \$1.65, 20 at \$1.75, 74 at \$1.90, 60 at \$1.95, 25 at \$2.25, 158 at \$2.20, 70 at \$2.40, 88 at \$2.45, 40 at \$2.50, 47 at \$2.62½, 107 at \$2.70, 60 at \$2.75, 40 at \$2.80, 120 at \$2.85, 35 at \$2.887½, 52 at \$3.10, 11 at \$3, 32 at \$3.25, 134 at \$3.50, 100 at \$3.75, 91 at \$3.87½, 75 at \$4.25, 40 at \$5.



AN ERROR IN FACT.

FOREST, ONT., April 27, 1892.

EDITOR CANADIAN GROCER.

SIR,—We gladly accept the statement of Messrs. Ironside & English and Mackenzie & Munro, made to us through their solicitors, that they have not agreed to supply the Patrons of Industry with goods at 12½ per cent. as stated in our letter of the 7th inst., and that, in fact, arrangements have not yet been completed. Our statement was based on the information received from members of the deputation who had waited upon us. Kindly give this as much publicity as ours of the 7th inst. to you, which was not intended for publication, that no injustice may be done the above-named firms.

Yours truly,
BURNS & MORPHY.

PERCENTAGE OF PROFIT ON SALES NOT ON INVOICE.

EDITOR OF THE CANADIAN GROCER.

SIR,—In looking over your valuable paper of last week, I see on page 3 a letter dated Ottawa, April 19th, and signed A. E. P. In looking over his figures in reference to selling to Patrons at 12½ per cent. advance, he says \$12,000 sales at 12½ per cent. advance gives \$1,500 gross profit. In this he is mistaken. I cannot allow this to pass without calling attention to it, as I believe 90 grocers in 100 think the same thing. To make it plain, I give the following solution:—\$112.50 sold to a Patron gains \$12.50, or one-ninth of the total sale; one-ninth of \$12,000, equals \$1,333.33, or \$166.67 less than my Ottawa friend makes it. Grocers, when you go to your till in the evening and find \$50 as the day's sales, and you are making 20 per cent. profit above cost, don't think your day's gain is \$10, for it is not, as that \$50 represents cost and profit added.

Allowing the other figures he gives to be correct, \$439.33 is left for the Patron merchant, instead of \$606. I consider the rent item far too low. Any good stand in Trenton would cost at least \$300; then there are taxes. I consider 12½ per cent. on \$12,000 yearly sales would just about pay expenses. And the owner must live out of capital and fail in a short time, leaving creditors to pay for his lack of brains.

My Ottawa friend says to sell for cash only is impossible. I do not agree with him. He says through some mishap a poor customer cannot pay cash in winter, and if the grocer would refuse credit, that family

would starve. In the name of common reason, what right has a poor struggling grocer, with one or two thousand dollars capital, to feed the poor people of any place? Simply because when they had money they bought goods from him and got their money's worth. I know the grocer is always the first asked to keep this one and that one from starving, while Mr. Rich-man, with his thousands, can walk the streets, looking for some unfortunate grocer or farmer to borrow his money at a good interest. He will take a mortgage on your house or stock as security for his money, and you can go on feeding the poor without security. Soon the money you borrowed will be gone, soon you will have to let the man of thousands take your snug home, your unfortunate creditors the balance (if there is any), and the poor, starving public can get credit from the new grocer just opened up, soon to follow you. God forbid that I should sell for less than a living profit, or sell on credit when there is no security for my goods. As for me, my credit is less than 3 per cent. of my business. Let the rich or the town council feed the poor, and I will pay my share in taxes.

Yours truly,
WESLEY SAYLOR.

Trenton, May 2, '92.

THE CANADIAN GROCER.

"Published in the interests of grocers, canners, produce and provision dealers and general storekeepers," advocates well but not wisely the cause of its supporters. Its extreme bias leads it into some glaring errors in the statements it makes, and the arguments it uses against our organization. We would advise the writer of the articles published in its issue of the 18th and 25th of March to devote a small portion of his time in acquainting himself with the object and aims of our Association. To this end we will mail him a copy of this issue, a careful perusal of which may possibly modify his views, and lead him to correct the misapprehension his recent articles may have produced. His radical opinions so fiercely expressed, can result in nothing but harm to those whose cause he so warmly espouses, while they will certainly have a tendency to exasperate those he so freely denounces, all of which will have the effect of antagonizing the two classes whose interests are, or should be identical. Speaking from a Manitoba standpoint, it has never been the desire, much less the intention of extinguishing the retailer, nor in the remotest degree dictate to him the terms upon which he shall conduct his business, nevertheless we claim the same right when buying our supplies, that he exercises when purchasing his stock, viz.: buying where the market is cheapest. The fine buildings and magnificent fortunes claimed by THE GROCER have to a great extent been made out of profits which no law un-

der heaven either civil or moral can compel us to pay. THE GROCER'S contention that but for the enterprise and munificence of the merchants, no factories would be erected, no railroads constructed and no public improvements projected, will be readily believed by all of its subscribers, but the sublime arrogance of this assertion is no doubt founded on the supposition that it would be universally swallowed. The farmers and producers of Canada—more especially of Manitoba and the Northwest—have a faint idea that it is their land, and their wheat and productions that build up and, in fact, sustain just such enterprises as claimed by THE GROCER to be exclusively the property of non-producers. No better argument in support of the Patrons movement could be produced, than is prominent in every paragraph written by the misinformed and biased editor of THE GROCER. Nearly every sentence contains some allusion to past high profits, or threats as to what the profits will be so soon as the Association falls to pieces which he triumphantly prophesies is certain to take place in the near future. With profound wisdom he declares the "Patrons to be victims of a huge mistake." Well, perhaps we are, but if so, we do not feel just like having that mistake rectified. At any rate we do not feel justified in placing our interests in the hands of those, who, according to The Grocer, so thoroughly understand the art of manipulating invoices, or those who would follow the advice or adopt the plan to break down an honest merchant so unblushingly and dishonestly given them by its editor.

His assault upon the leaders of the movement whom he terms agitators, is undignified and uncalled for; most men when weak in argument descend to personal abuse when everything else fails. Why under heavens, the producing classes should not have just as much right to form a combination for the protection, without being the objects of merciless abuse, and misrepresentation, as those whom his paper advocates and defends, is a question we would like the editor of THE GROCER to answer.—Patrons' Advocate.

MARK RETAIL PARCELS OF COFFEE COMPOUND.

W. H. Schwartz & Sons, Halifax, N.S., write:

"If you would allow a suggestion, in re your remarks in No. 15, April 8, about the Adulteration law, we would say: Advise the grocers to do as we did when we retailed. We had our bags printed 'Compound Mixture.' In doing so all trouble is avoided and the transaction is honest. Our experience was that in selling coffee, especially, customers would ask for the compound coffee, or mixed coffee, and we have had instances where they would look with suspicion on coffee that was not so marked. Of course our coffee compounds are good, and we so mark them now for the wholesale trade."

[Messrs. Schwartz & Sons enclose a paper with the words "Compound Mixture" neatly stamped upon it. It is an excellent idea, and is the best way to save trouble. There is no need of writing on the rotund surface of the filled parcel, and there is no danger of forgetting to put on the saving mark, if bags to be used for holding coffee compound are thus stamped beforehand.]

THE RAPID INCREASE

in the sales of our Hillwattee Tea show that the grocers and consumers appreciate a good thing when they get it.

We do not ask you to buy Hillwattee Tea because it has had an immense sale but for the reason of its superiority over other package teas. Try a sample half chest (50 lbs) and see how it goes. "Dozens and dozens" of Grocers have done this and are now handling Hillwattee only.

LUCAS, STEELE & BRISTOL,

SELLING AGENTS,

73 McNab St. North, Hamilton, Ont.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE "MONSOON" BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,

TORONTO

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,

London, Ontario.

WM. HOOD & CO.

Importers and Manufacturers of



TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

GOOD EGGS WILL SELL IN ENGLAND.

Mr. Daniel Hislop, of the firm of Hislop & Meldrum, Montreal, has just returned after an extended visit to England and Scotland. Mr. Hislop made the trip to obtain information concerning the egg trade and ascertain what prospects there were for shipping Canadian eggs this season to the English market. He gave a Gazette representative an interview, the purport of which was as follows:—

Did you find the English dealers favorably disposed towards Canadian Eggs?

I did not; in fact, some of the trade are terribly prejudiced against our eggs.

What is the reason of this?

They got a very bad dose last season. Some inexperienced men went into the shipping business and forwarded large quantities of eggs. They bought their stock from small dealers who had held them for a long while, or until they were not fit for anything. The English dealers, thinking they were receiving staple goods, piled them up in their stores, and they became even worse.

If the stock was shipped in good condition could not a good trade be worked up?

The Englishmen could make use of quite a quantity if they could get them at the proper price. To be more explicit we must buy eggs which will average 17 pounds per ten dozen at 9c. per dozen free on board cars before a successful start could be made. Our eggs at present do not average over 14 to 15 pounds per 10 dozen.

Did you do any business?

No. I tried hard to get orders but was unsuccessful. Some dealers even refuse to handle Canadian eggs except the freight was prepaid.

There will be no shipments this year then.

I do not think there will be much done as all shipments will have to be on consignment.

Did you get any new ideas as regards packing, etc.?

I did not see anything in the way of packing that is better than our style. If the steamship companies would exercise a little more care in handling our eggs there would be little or no breakage. The steamers are unloaded by contract, and the men engaged in the work handle eggs in about the same manner as they would firebricks or pig iron. The result being a large percentage of breakage.

In the course of the interview Mr. Hislop spoke of the Australian egg trade. Several consignments were received while he was in England, but they did not meet with much success. The Australians are pushing their butter trade, however, and have advantages which make it hard for the Canadians to compete with them. The Government not only give a bounty on the exports from Australia, but give an extra bonus if the butter sells above a certain figure,

thus encouraging not only the export of butter, but the export of the best grades? This butter is packed in square boxes, which are lined with waxed paper, and is as good as any butter made in this country. There is butter made in Canada, however, which is just as good as the best entering the English market. Mr. Hislop will strongly recommend the Canadian creameries to adopt the idea of lining their tubs with wax paper, which keeps the butter in much better condition. The idea meets with much favor in England.

ADVERTISING BY RETAILERS.

The name and address of the advertiser and the statement that a "fine," a "choice," or a "select" stock of family groceries is "kept on hand," appears to satisfy many retail grocers and suit their ideas of what is demanded for a business advertisement that will do them good. It is true that, in addition to their card spaces, some dealers secure small paragraphs in the "local items" column of their town paper or papers, and such notices are usually worth all that they cost, but there is no reason why the card space should be practically wasted through being filled with poor matter which is seldom if ever changed. The great faults of retail grocers' newspaper advertising are the giving of undue prominence to staple articles and the failure to change the matter often enough. Of what use is an ad. that merely announces that good groceries can be had at John Smith's grocery store, when the said Smith has been in business at the same stand for months or years, and everybody in town is aware that he sells groceries. Let the staples sell themselves, and devote your advertising space to fancy articles and specialties. As soon as an invoice of new goods is received let the public know the fact, provided it contains articles that it will pay to advertise. At certain seasons, when certain goods are in special demand, advertise those goods, always taking care to be a little in advance of the demand that the season brings. There are, however, other effective ways of making new customers than by newspaper advertising—we have given that vehicle the first place here because it is so often poorly utilized. In former articles we have referred to the leaflet as a valuable aid to the merchant, and to the use which an experienced and intelligent subscriber to the Merchant Review makes of it. He publishes weekly, sometimes oftener, a single page circular, about 5x4 inches, with the reading matter arranged in columns, and a heading across the top, like the first page of a newspaper. In this little publication he announces the arrival of new goods, calls attention to articles which it is desirable to push, and keeps his business constantly in the public mind. This kind of advertising is not only effective but cheap, and we recommend a trial of the same to dealers

who have never used the leaflet. A feature of city advertising in some retail lines, to which we have previously called attention, is the bulletin board. In the hands of several cigar dealers, this adjunct of the store has proved a very effective weapon. Placed on the sidewalk, in a conspicuous position, the bulletin can be made to attract considerable attention, especially if one of the clerks or the proprietor has any artistic ability and can represent in white or colored chalk some current topic or political event, or has talent as a caricaturist. But a plain announcement or a description of some article, with a change of matter daily will answer the purpose for most storekeepers, although it will of course possess less attraction for the passer-by than the pictorial efforts of dealers who are adepts with the crayon. Last but not least is the show window display, which, properly used, is as valuable for advertising purposes as anything that can be mentioned. The show window can be utilized in many different ways. One retailer recently informed us that he once captured the trade in oranges in his town by a very simple move. One season when oranges were very cheap and good, he purchased about a dozen barrels of choice quality fruit, and emptied several of them in his show window; filled the window with them in fact, and ticketed the pile, offering the fruit at bargain rates. The result was that he quickly disposed of the invoice, and to-day whenever the townspeople are in want of oranges they go to the same store. The dealer effectually impressed upon the mind of the public the fact that his store was headquarters for oranges, and it still retains the impression. Let every retail storekeeper ask himself: Am I using every facility available to advertise my business? Can I improve upon the advertising schemes that I am now using?—Merchants' Review.

The Vancouver Board of Trade appointed G. E. Berteaux, C. D. Rand, and John Hendry to represent it at the Congress of Chambers of Commerce to be held in London in June. The Hon. John Robson was asked to become a delegate from the province as a body, and the Boards of New Westminster, Nanaimo and Victoria were asked to unite in the appointment. At the same meeting the following motion was carried: That this Board view with satisfaction the recent expression of opinion by the Hon. Mr. Foster that the time might be near at hand when they should cement their connection with the Mother Country commercially as well as politically, and believe that any action taken by the Government tending in this direction will receive the warmest support of the inhabitants of this province. That a copy of this resolution be sent to our representative at Ottawa for the purpose of being laid before the proper authorities.

Every line of goods embodies a history and a science worth years of study to understand

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

.Dealers in Teas, Coffees, Fruits, &c., &c. Staple lines a specialty.
Special care given to letter and telegraph orders.

TORONTO, ONT.

Snow Drift

Baking Powder
LEADS.

It will continue to do so because it is pure and wholesome and possesses the greatest raising power of any powder on the market.

THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

PICKLES.

MIXED AND MUSTARD

In kegs of any size, also in 16 and 20 oz. bottles. Quality guaranteed to be the best.

Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.

TEAS.

{ Barbadoes

and

Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,

143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.

Double Concentrated Soda.

Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

We keep a large assortment of

Canned Fruits at Right Price.

SEND FOR QUOTATIONS.

CAVERHILL, ROSE, HUGHES & CO.,

Wholesale Grocers, Montreal, Que.

ARSENIC IN AMERICAN APPLES.

Since a famous poisoning case in which a counsel learned in the law attempted to prove that the murdered man might have been killed by the poison in the pips of apples, says the Manchester Grocers' Review, no greater nonsense has been talked than has lately been the case about arsenic in American and Canadian apples. In the Times appeared an extract from a medical journal on the subject, in which an inquiry into the matter of the effect of arsenical dressings was asked for. The chemist to the Dominion Government at Ottawa has already made such an inquiry, and the result is given in the following report by Mr. Frank T. Shutt, M.A., F.C.S., chemist to the Dominion Central Experimental Farms, Ottawa, who writes:

"Some weeks ago a statement to the effect that Canadian apples are poisonous, owing to the presence of Paris green, used in the operation of spraying for codling moth, appeared in a leading English horticultural paper. As this rumor was widely circulated in the press on both sides of the Atlantic, it is only right, both in the interest of the English consumer and the Canadian grower and shipper, that its refutation should be equally made public. The suspicion that Canadian apples are poisonous is entirely without foundation, and it is hoped that the publishing of the following positive proof of the absence of arsenic in 'sprayed' apples will serve to assure the English consumer that the practice so useful for preventing the ravages of the codling moth does not result in apples dangerous to health. Mr. Thomas Fletcher, Dominion botanist and etomologist, procured a sample of apples that had undoubtedly been sprayed, and I have submitted them to a careful chemical analysis. The apples examined (Rhode Island greenings) were kindly furnished by Mr. Woolverton, editor of the Canadian Horticulturist, who personally vouches for the fact that they were twice sprayed last June with Paris green of the strength of 1 lb. of the material to 200 gallons of water. The apples, when received, were just as they had come from the tree i.e., had not been rubbed—so that any arsenic left from the spraying would still be on the skin. The quantity tested for arsenic was 9 lbs. 7 oz., measuring about one peck. The process to which they were submitted is one that affords extremely accurate results, and is considered the most delicate of all for the detection of arsenic. If the amount of the minimum fatal dose of arsenic— $2\frac{1}{2}$ grains—were spread over 23,000 bushels of apples, the poison could be detected by this method. Though the analysis was conducted with the greatest care, not a trace of arsenic could be detected, thus proving the complete absence of this poison in these apples that had been twice sprayed with Paris green. I am of the opinion that further experiments would only

serve to corroborate this negative result, and to prove that there are no grounds on which to base the suspicion that 'sprayed' apples are poisonous. It would be an easy matter to quote the work and opinions of eminent scientists in the United States to substantiate those results here recorded. Professors Riley, Cook, Forbes, and many others have published the results of analyses which are entirely in accord with my own. The insoluble character of this poison, precluding the assimilation by the apple (if such were possible) of the infinitesimal part of Paris green that can remain on any apple, the frequent rains subsequent to the spraying, and the fact that apples are pared before using, all go to substantiate the argument that there is not the slightest danger of poisoning in using sprayed apples. In conclusion, I quote Mr. Fletcher, who, in a recent report, says:—"Frequent inquiries are made, and occasionally misstatements appear, as to the possible danger of poisoning the consumers of fruit and crops protected by these arsenical poisons, which, it is urged, may be absorbed by plants. These statements are, however, quite inaccurate, as a very elementary knowledge of vegetable physiology will show. It should be remembered that the stigma of a flower is without any epidermis, and is exceedingly delicate, so that any corrosive poison, like arsenic, in even a very weak solution, would be much more likely to injure the stigma than to be absorbed, and further than this, even in the natural operation of fertilisation, the stigma is a passive member, and absorbs nothing. The activity is on the part of the pollen, which pushes down its forilla-bearing pollen tubes and protrudes them through the tissues of the stigma down the style into the ovary." This adds botanical evidence to chemical, to refute the rumour that poisoned apples result from the practice of spraying with Paris green for codling moth."

STORE CLEANING.

This is as imperative as house cleaning and should never be neglected if due regard is paid to the pecuniary advantages involved. Nothing is more detrimental to the stock than an impure atmosphere. The untidy corners, the poorly ventilated cellar, the unscrubbed floor, the dust-laden cornices and shelves, the unscalded refrigerator, all give forth unsavory smells, particularly at night, when the store is closed without proper means for its ventilation.

The store floor accumulates dirt rapidly, and we regret to say that there are some storekeepers who never think of having it scrubbed, being akin to the untidy housewife, who permits her carpets to lay undisturbed for years. Sweeping removes dust and dirt, but it is not a cleansing operation. To keep a store sweet and clean requires that the store floor should be thoroughly

scrubbed and rinsed at least once every three months, and better if it is done every month. Let soap and soda be freely used.

Have the ceilings and walls kalsommed or repainted; the cellar cleared of its rubbish and whitewashed; closets and sinks cleansed.

A reputation for having the cleanest store in town is a perpetual and paying advertisement. A clean store is a requisite if the health of those working therein is to be kept in sound condition. Foul air damages tea, coffee, salt and other susceptible articles quite as certainly as it injures man.

The best time for a general cleaning operation is when the time has passed for fire. If stoves are used have them taken down, put in order, polished and ready for next season's use. Furnaces should not be left to be cleaned until next fall.

The only apology for the plain hints given above is that many, very many storekeepers, pay no attention to a thorough regulation of their stores—and they need it.—American Grocer.

LARGE SALES AND SMALL PROFITS.

This is the tendency of the times in all retail trade, as it has been for years the rule in the wholesale trade. Competition becomes broader and keener every day, resulting in smaller and smaller profits, particularly on fancy groceries. This may, and should, result in the net profit of a year's business being better than ever before. Lower prices for delicacies and luxuries mean an increased consumption. Retailers should aim to develop demand for fancy groceries, and nothing is better calculated to do that than pushing their sale at a fair profit because the demand is believed to be limited. The limit of the sale of an article, other than a staple, is largely governed by price.

The secret of success was recently well put by the Mayor of Rochdale, England, in addressing a company of retail grocers, in these words:

"The man who expects to make large profits out of groceries in these days is out of date—is behind the times. It is the turning of the money over, keeping the goods in good saleable condition and getting a small profit over and above the expenses, that leads to success."

Turning over the stock ten times a year at a fair profit is better than turning it over six or seven times at a large profit. The more customers, the greater the variety of goods sold; the more extended the reputation of the store and the greater the number of self-constituted friends, every one of whom may be relied upon as an advertiser. There is a great deal of philosophy in the slang interrogatory—Where did you get that hat? A cup of fragrant tea, delicious coffee, rich cocoa, prompts a visitor's or a friend's inquiry as to the source of supply. So with anything else that is good to eat or used in preparing food, down to a sugar coated yeast cake, or the sprinkling of spice used in seasoning. Quick sales, large sales and small profits, lead to success in merchandising.—American Grocer.

BARM YEAST

Beats 'em all.

It's So.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920.

35 Wellington St. East, Toronto.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,
NORTHWICH, ENGLAND,
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

— SODA CRYSTALS —

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND,

MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

London Stoneware Pottery Works.

We want your empty Crockery crates.

If you have one or fifty let us hear
from you at once and oblige

GLASS BROS. & CO.,

LONDON, ONT.



The Daily News is advocating a canning factory for Berlin.

Douglas' general store at Elkhorn, Man., was burnt on Saturday.

The Waterloo merchants have decided to close their stores at 7 p.m.

Five stores on Rideau street, Ottawa, were burglarized early on Saturday morning.

Hamilton is flooded with circulars offering "green goods" for sale. The circulars came from New York.

Every night during last week efforts were made to start fires in the rear of some big stores in St. Catharines.

Stuart Bros., wholesale grocers, Hamilton, are removing to larger and more commodious premises on Hughson street south.

A ten-year exemption from taxation has been granted to a firm in Windsor who purpose sinking salt wells and manufacturing salt.

T. J. Parsons, grocer, Omeme, Ont., was burnt out in the fire which ravaged a portion of the business quarter of that town last week.

A. Payne, general merchant, Millbrook, Ont., was among the losers in the fire which did so much damage in that village last week.

Tilsonberg merchants now close their stores at 7 p.m. on the evenings of all days but Saturdays and those immediately preceding holidays.

Ridgetown has voted a bonus to the canning and preserving company of that town. The vote was large and nearly unanimous, the by-law carrying by a large majority.

The E. B. Eddy Co. opened a branch of their business last Monday, in Montreal, in the large warehouse at 318 St. James street. There they will keep a stock of all goods manufactured in their works at Hull.

The A. C. Miller canning company, Picton, are erecting a large storehouse for storage of cans and other material.

St. Johns, Que., has voted a bonus of \$15,000 to the North American Tobacco Co. The payment of the bonus is conditional, the company being required to pay \$25,000 per annum in wages and to employ 75 hands.

Donald Campbell died last week in Colborne, Ont., at the age of 86 years. Years ago he retired from mercantile life after making a large fortune in the general store business, pursued in Cobourg and Colborne.

At the annual general meeting of the proprietors of the Quebec Merchants' Exchange the following gentlemen were elected the

committee of management for the ensuing year: William Rae, chairman, R. H. Smith, F. Billingsley, William Brodie, T. Beckett, John C. Thomson and F. Carbray.

Flynn Bros. are equipping a building in St. Catharines for a canning factory, and will commence early in June. The St. Catharines canning factory is a new concern, and will occupy the old Yale foundry, on Ontario street and commence operations about the same time.

The line along which the efforts of the Boards of Trade of Vancouver and Winnipeg have been directed for reform in the insolvency law has been abandoned by the former board. This increases the chances of commercial unanimity throughout Canada in favor of the measure submitted by the Boards of Trade of the east and centre.

The insolvency bill referred to last week has received the approval of the council of the Toronto Board of Trade. Hugh Blain, S. F. McKinnon, B. E. Walker, E. R. C. Clarkson, D. E. Thomson and S. Caldecott were appointed a committee to go to Ottawa and, together with representatives from other Canadian Boards of Trade, present the bill to the Dominion Government, and urge upon the members the necessity of adopting its principles.

Two cases under the Adulteration Act were decided at Sorel, Que., last week, before Justice C. Dorion. Two grocers of Berthier, L. Gouette and Romeo Roch, were charged by J. J. Costigan, inspector of food for the province of Quebec, with having sold him coffee which proved on analysis to be adulterated within the meaning of the Adulteration Act, though not injurious to health. The defendants pleaded guilty and were fined \$5 and costs of analysis. The fine and costs amounted to about \$30 in each case.

Early on Friday morning burglars entered the stores of E. Berwick & Co. and Trewin Bros., of Shelburne, Ont. They bored the safe in Trewin Bros., and succeeded in knocking off the combination. A considerable sum of money was in the safe, but the noise awakened several young men who room over the store, and Thomas Donkin went downstairs and the burglars left. As soon as Donkin appeared on the street several shots were fired at him, one taking effect in his leg.

In a coffee adulteration case tried before a magistrate at Huddersfield, England, the prosecutor pressed for a verdict against the clear evidence that the package sold from and the package delivered were both marked "mixed." The prosecutor claimed that the proportion of chicory (40 per cent.) was excessive, but could base his claim on no previous decisions and lost the case. One wholesale grocer for the defence said that his firm sold both pure and mixed coffee. Coffee mixed with chicory was an article of commerce, and it was commonly sold as a

mixture. He never knew under 40 per cent. of chicory to be sold, and it sometimes went up to 80 per cent. French coffee invariably contained from 60 to 80 per cent. of chicory. Coffee and chicory were sold separately, and sometimes his firm recommended their customers to buy their chicory and coffee separately if they thought the mixture of chicory was greater than it ought to be.

Bart Cottam of London is visiting the European markets for the purpose of selecting the choicest bird seeds to be found in those markets. He will spend some time in going through all the principal markets for the purpose of securing the best to be found, and by personal inspection and close buying Mr. Cottam will be in a position to supply the trade with a first class article at a reasonable price, his principal object being to supply the trade with a thoroughly reliable article, one that they need not hesitate to recommend to their customers.

The Hamilton Tea Company issues a cleverly constructed circular advertising the merits and enumerating the varieties of their teas, coffees, cocoas, spices, baking powders, flavoring extracts, etc. The circular opens with the formula that usually introduces a proclamation or statutory enactment. Her Majesty, by and with the advice of the Senate and House of Commons of Canada has been pleased to honor the Hamilton Tea Co. by selecting them as representing the grocery trade, etc., to enlighten the public regarding the Adulteration Act. The other contents of the circular are the letters of Mr. Laing of that Co. to Sir John Thompson, upon the matter, and the press and trade opinions upon the treatment of the Tea Co.

The annual meeting of the St. Thomas Board of Trade was held on Friday night. The report calls attention to the continued commercial prosperity of the city, the increase in the output of its manufactures, the building of mogul engines and passenger coaches at the M. C. R. shops, the activity in the building trade, the importance of the L. and P. S. railway being disposed of in such a way as to secure the interests of the city, and the importance of a closer union between the different Boards of Trade and



"CAIRN'S"

HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.

General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto



SOUPS.—3 lb. Cans.
TOMATO.
MOCK TURTLE.
CHICKEN.
OX TAIL.
CONSOMME.
ETC.

THE T. A. SNIDER PRESERVE CO., CINCINNATI, OHIO.

For Yachting and Camping Supplies, our Soups
are specially adapted.
Needs only to be heated before serving.

CHILI SAUCE. A DELICIOUS APPETIZER.

CANADIAN AGENTS:
WRIGHT & COPP,
40 Wellington St. East,
TORONTO.



SOUPS.—3 lb. Cans.
MULLIGATAWNY.
JULLIENE.
BOULLION.
VEGETABLE.
PRINTANIER.
ETC.

Chambers of Commerce throughout the Dominion. The present membership is 72. The following officers were elected: J. McAdam, president; W. H. King, vice-president; J. W. Stewart, secretary-treasurer; George W. Suffell and S. H. Palmer, auditors; J. H. Still, J. M. Green, John Campbell (Erie Mills), J. Mickleborough and J. S. Brierly, council.

Griffin & Co., Dunville, have started a Patron store in Ridgetown and have laid in a stock of goods.

The Patrons of Stormont County have a foundry, several tinsmiths and some merchants under contract.

Freeman & Smith have opened a grocery and hardware store on Seventh Avenue, Mount Pleasant B.C.

Arrangements have been made by the local Patrons with two merchants in Ayr, Ont., to supply goods at the 12½ per cent. margin.

Princteton (Ont.) Patrons are having salt delivered at 75 cents per barrel and land salt at \$3.75 per ton. C. Culham is starting a Patrons' store.

The Patrons of Norfolk County have passed a resolution condemning the importation of United States pork in bond, and asking the Government to put a duty of 3 cents per lb. on all United States pork.

A branch of the Arcade Grocery has been started on Westminister avenue at Mount Pleasant, B. C. It is managed by Mr. J. W. Clark from whom the noted Clark's Crossing on the Saskatchewan, so well known in the North West rebellion, takes its name.

The truth never injures. The best posted buyer is the most satisfactory customer. The producer thoroughly conversant with the facts of the market is the best one to deal with. He is sure to meet market conditions without grumbling. It is the ignorant who growl about prices and take steps to check the natural operation of the law of supply and demand.—American Grocer.

Speaking at a meeting of the Middleton (England) Co-operative Society, the chairman said he should like the members to remind their wives that when they went to



Whiting Cash and Parcel Carrier

SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

W. H. E. WHITING, Patentee and Manufacturer, London, Ont.

any of the shops of the society they should be careful to see that an equal weight of paper was put on each scale, and that they got full weight of any article without the paper. This system was commenced at the beginning of last quarter, and it had made a difference in the dividend of about 2d in the pound, or at the very least of 1¼d. in the pound. They had a turnover of about £15,000 per quarter in the grocery department alone, and the change meant about £100, or £8 per week less in receipts.

We would call the attention of our readers to the advertisement of the National Cash Register Co. on another page in this journal. This enterprising firm have over 40,000 of their "Silent Cashiers" in use in all classes of business, and their output exceeds 1,000 machines per month. Their cash register is becoming universally recognized as an absolutely necessary adjunct in a retail business.

The Wholesale Grocers' Association of Hamilton, at a recent meeting adopted this expression of their regret at the departure from that city of one who has earned their esteem by his uniform courtesy and attention to their interests:—That the wholesale grocers of Hamilton, having learned of the proposed removal of Mr. Harris, district general freight agent of the Grand Trunk Railway, from Hamilton to Montreal, desire to record their appreciation of his efforts on

JOHN PETERS & CO., General Commission Merchants and Brokers, Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The **E. B. EDDY MFG CO.,**
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.





**Don't
Wiat
Till
Your Head is Grey**

Before you write to us for
Price Lists.

It's 1892 now, so do not
put it off any longer.

Post card costs one cent.

Try a few caddies. We
will guarantee them.

Empire Tobacco Co.,

MONTREAL.

behalf of the grocery interests of this city, and wish him continued success in the larger division of the company now entrusted to his care.

Owing to an error in classifying among the Business Changes of a recent issue, the death of Mrs. H. E. Taylor was entered as an assignment. We are sorry this mistake was made, as it could not have been more at variance with the fact, Mrs. Taylor's business being a very prosperous one. By her will, the stock had to be sold, and the executors advertised it. It was bought by Wm. Rockett of Glencoe, who has retained the services of A. Taylor to manage the business for him.

The following merchants and business men of the town of Waterloo have agreed to close their respective places of business every evening (with the exception of Wednesday and Saturday evenings) at the hour of six o'clock from May the 1st and continuing throughout the warm summer months: Bricker & Diebei, A. W. Sheffield, Adolph Kern, R. Y. Fish, Chas. R. Maier, M. Devitt & Co., Chas. J. Alteman, Geo. Hasenflug, A. Pequegnat, P.P.P., Ritzer & Slater, Henry Maier, Doering Bros., J. W. Fear & Co., Geo. B. Schneider, Jacob Conrad, Philip Hohmeier.

PRICE CUTTING.

Price cutting is a well worn subject, but as merchants, both wholesale and retail, are continually meeting with new experiences, this bugbear of trade constantly furnishes food for contemplation. Nearly every line of trade is burdened with the price cutter whose operations though brief in duration continue long enough to interfere with the business of more careful merchants. The intense competition of the present day certainly reduces profits, but when a seller attempts to dispose of goods below a fair margin of profit, with a view to hold a customer for future trade, the object sought for is defeated, and this method of doing business finally attracts none but bargain hunters and the least desirable buyers, who, like hucksters at a market stall, haggle at prices and pinch and pull the wares until the goods become spoiled. It is a bad business policy to sell goods according to the buyer rather than according to cost price. A buyer will soon become suspicious, if it is noticed that the price of goods cannot be named without consulting the books regarding the price paid for the same goods on a previous occasion. The price cutter generally intends to get even some way; if he sells to a customer to-day at a loss of 10 per cent., he expects by this to secure a further opportunity when he can make a percentage of gain on some other article which will more than make good his previous loss. Experience teaches a good business man to follow correct business principles to the letter, in order to succeed. Nothing is gained by following the lead of the price cutter, who always excites suspicion and generally ends in a failure that is deserved.—Grocer and Country Merchant.

MONTREAL TRADE CHAT.

The Yarmouth market for smoked herring is in a depressed condition. Sales have been made there at 5½c. per box.

Advices from Bordeaux state that the damage to the French pea crop by frost was not as bad as indicated by cable reports received here a short time ago.

Messrs. Brown & Seccomb, of New York, sold at auction Thursday 8,000 boxes of Messina and Sorrento oranges, ex steamers Matteo Buzzio and Hindoustan, at 62½c. to \$3.25, and 2,000 boxes of do. lemons at 50c. to \$2.50.

The Norway lobster season ended with a catch of 39,000,000 crustacean, against 31,000,000 last year. The Finmarken catch at last mail advices was 3,000,000, against 1,000,000 at the corresponding period of 1891.

The first of the sugar ships, the steamship Edmondsley, Capt. Main, has arrived in port. The Edmondsley is from Matangas, and has a cargo of 1,760 tons of raw sugar for the St. Lawrence Refinery, which she is discharging at Hochelaga. She left Matanzas on April 14, and had a good passage across with fine weather.

A CORRECTION.

Mr. James Lumbers sends us the following letter: I notice an item in your issue of the 29th ult., in which you state "that I have received a contract to supply groceries to the Toronto Jail," and as there is no truth in the report, and the circulating of which is injurious to my business, you will kindly have the same contradicted. I may state that I do not contract for any public institutions, so if any parties should wish to circulate such rumours you can depend there is no truth in them.

A MAN'S CREDIT.

The large majority of people desire to have a reputation for good credit among their local merchants, and be able to get accommodation, if desired upon their established record for prompt payment of accounts. A good credit is something that is worth striving for, and when attained, the possessor may rightfully feel a just pride in the fact that he possesses the confidence of those with whom he deals. A good credit standing properly used is an acquisition of unlimited value to its possessor, but when it is abused it becomes one of the worst curses that can be entailed upon an individual.

The injudicious and extravagant use of a good credit has caused more failures and made more bankrupts in business and financial circles than all other causes combined. By reason of a good credit individuals and firms become reckless in their expenditures and obligations, so much so that when the tide turns and reverses are met with, they find themselves so far from shore that they are unable to stem the tide or reach the harbor, and, as a consequence, they find themselves and their business shipwrecked, their business gone, and they themselves overwhelmed with debt.

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

*A stock of about \$4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173.
CHATHAM, ONT.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,
Vinegar Manufacturers,



TORONTO.

Have reduced the price of their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.

BUY ONLY
THE BEST



THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.,

MANUFACTURERS
Brushes,
Brooms and
Woodenware.

TORONTO, ONT.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-ADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from:—

CAVERHILL,
ROSE & CO.
GEO. CHILDS
& CO.
Montreal.

BALFOUR & CO.
Hamilton.

PERKINS, INCE
& CO.
J. W. LANG & CO.
Toronto.





TORONTO MARKET.

TORONTO, May 5, 1892.

The changes which give any distinctiveness to this week are of a microscopic and inconsequential character. Trade is tame. Wet weather at the outset deepened the dullness that is almost inseparable from the season. Farmers are not selling anything, and therefore are not buying, but are putting in their spring crops. Though money is plentiful it is not well distributed. In fact commercial activity is necessary for the distribution of it. According to a report of the Department of Agriculture for Ontario, two-thirds of the wheat grown in this province is yet in farmers' hands. This report is based on the answers of six hundred correspondents. This lays bare the root of the dullness that has been experienced in trade since last fall. There is no exceptional activity in any line, but there is exceptional slowness in many. Canned goods hold their own, teas are interesting and firm, fine coffees are very scarce, dried fruits are fairly active but profitless, sugar is very quiet, special lines are steady. The retail stores of the country are generally said to be in a good position to buy if business does brighten up, as few of them carry heavy stocks.

COFFEES.

Good coffees can scarcely be got. Both in London and New York the scarcity of fine grades is unusually pronounced. An order for a line of fine Rios was forwarded to New York the other day but received the answer that the goods could not be shipped, being unobtainable. The market is sufficiently stocked with common coffees. Rios range from 17 to 21c., O. G. Javas 28 to 34c., Mochas 27 to 33c., Padang 27 to 31c.

DRIED FRUITS.

There appears to be no hope of recovery in the market for Valencia raisins, which continues demoralized at all centres of distribution. Prices that seem to barely or not quite realize cost are still freely quoted. This big advantage to the buyer cannot but stimulate business, as consumption must enlarge under such easy prices. Wholesalers have consequently had a very good call for Valencia raisins, but there was too narrow a margin of profit for the trade to be satisfactory. Quotations of last week bear repetition, that is, 4½ to 5¼c. for fine Valencias, 3½ to 4½c. for American staples. Offers from New York continue to be exceedingly low. Currants are flat and low-priced, the lowest figure being 4½c. so far. Pruness are dull. A common rate of movement in peels is observable at 16c. for lemon, 17c. for orange and 25 to 27c. for citron. Nuts are steady and unchanged.

RICE AND SPICES.

Fairly free selling of rice is reported, the prices ruling easier than they promised a while ago, when the mills made an advance.

Rice is still to be had at 3¾c., and the attempt to make 4c. a bottom price seems not to be a success. Choice descriptions are also in request at 5½ to 6c.

Spices are dull and very featureless. The market for them affords no ground for other comment.

SUGAR.

No improvement in sugar is discernible either locally or outside, and the fundamental characteristics of the market are unchanged. While the demand here is suspended to a very considerable extent, there is a very good prospect of its early revival, supplies in both retail and wholesale hands being pretty well run down. Contracts that were made last March are now for the most part exhausted, so that whatever shipping is done from this out will represent current business. While there has been no advance at the refineries, there is evidently a feeling that values cannot be much worse, and refiners do not shade prices. Orders for 2,500 barrels fail to go through, owing to the fact that no more favorable price can be secured than is obtainable for single car loads. Jobbers' prices still range from 4½ to 4¾c. for granulated and 3½c. upwards for yellows. It is still the fact, however, that some wholesalers prefer to remain out of the market rather than sell granulated at 4½c. Raws find fairly good sale, if the volume of the demand for them be compared with that for refined sugars. The rhubarb season helps the sale of them. They go at 3½c. and upwards.

Willett & Gray, New York, in their weekly statistical on the sugar market say: Total stock in all the principal countries, at latest uneven dates, is 1,426,983 tons, against 1,439,435 tons at same dates last year.

Raws—Refiners have bought moderately during the week, which, added to their large receipts, has given them a considerable supply over and above their requirements for meltings, so that towards the close of the week they virtually withdrew from the market. Importers have stored a considerable number of cargoes during the week. The European market had a further decline to 12s 9d per cwt free on board, but rallied at the close 1½d. The point of parity with

(Continued on page 16)

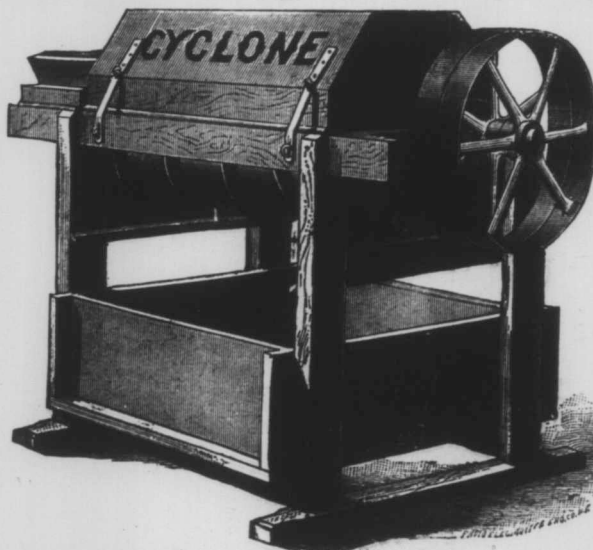
CANNED GOODS.

TORONTO.

The term 'canned goods' is understood in a limited sense these days, and nearly everybody who uses it supposes that peas, corn and tomatoes are all that it is understood to comprehend. These goods are practically all that are in living interest just now. Other vegetables are dull and neglected, fruits are at a standstill and canned fish are in little request. But the staple vegetables are selling fairly well. They could be more active without being extraordinarily brisk, but the best standard by which to try the trade in them is the trade in other lines. Compared with that, the demand for canned goods is excellent. If the business in all other grocery lines were equally good things would be booming. Prices are steady for peas, corn, and tomatoes, at \$1.05 for ordinary brands and \$1.10 for choice brands. Trade has depended almost solely on a sort of by-demand, canned goods being seldom ordered alone, but only as a part of general orders. Peas and tomatoes continue to be talked of as scarce lines. There is a lot of tomatoes in the hands of one holder, who refrains from quoting just now, being a believer in the future prospects of the market. Some business has been done in vegetables of next season's pack, but the price is not revealed, though it is believed to be on the low side. There is some inquiry for round lots of corn from Montreal, and a sale of a car of assorted vegetables was made to a London wholesaler early in the week.

Stanway & Bayley have got into their new premises, one door west of their former place of business. In addition to the advantages of ample space, liberal light and commanding position on the street, their new offices have elegance and convenience.

To Canning Men.—OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,
SALVADOR LAGER
 IS THE VERY BEST.
TORONTO.

TO THE TRADE
 —IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
 St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
 Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Soldier Hemmed" Caps.
 Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
 PROPRIETORS,
 PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock
 IN THE DOMINION OF CANADA.

APPLY TO
THE SIMCOE CANNING CO.,
 SIMCOE, ONT.

It always pays to
Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
 Lakeport, Ont.
 Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
 Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
 GRIMSBY, ONT.

Packer and Preserver of the Celebrated **BEAVER Brand Canned Goods, Evaporated Apples.**

JAMS and JELLIES
 IN GLASS AND PAILS.
 Wholesale Only.



Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in **Pure Granulated Sugar.** Each Label has a **Maple Leaf** which **Guarantees the Quality.** Test them and prove the assertion.

Delhi Fruit and Vegetable Canning Co.,
FACTORIES : DELHI AND NIAGARA.

Partitions divide the space into a sample room, two offices and a store room, the offices and sample room being very handsomely appointed and well laid out.

MONTREAL.

The position of canned goods is unchanged and stocks in all lines are small, while business is not what can be called brisk, but an up movement is noticeable, and holders are firm. Advices from France state that the pea crop has been frozen.

MARKETS—Continued.

Continued from page 14.

Cuba for importation from Europe has not yet been touched; and, hence, there is no occasion for Cuba to reduce its prices. If this parity should not be reached during the next few weeks, it is not likely to come, except from an advance in Cuban prices in the parity of Europe later in the season, as the fact still holds good that from 100,000 to 150,000 tons of sugar from Europe will be required in the United States this year. There is no news of special interest this week from cane producing countries, with the exception that fine weather prevails in Cuba, enabling the grinding to proceed with full vigor. We do not find it necessary yet to make any change in our crop estimates, as given in our "Statistical" of March 10, 1892, with the exception of Barbados, which we have already reduced to 67,000 tons. Although quotations here are nominally unchanged for centrifugals, Cuba offered Muscovados at 2½c., cost and freight, and refiners have accepted a considerable amount for May shipment.

Refined—Net prices remain the same as last week. The demand still continues light for the season, and it is more and more evident that from this time on the invisible stocks of refined sugars in the hands of grocers will be kept down to much smaller proportions than last year, or in preceding years. The same remark also applies to the invisible stocks of refined in the United Kingdom and on the Continent. The refiners, however, have a very considerable stock of refined sugars still on hand waiting for a market, although on some grades they keep well sold up. There is no change in the quotations for foreign refined sugar, and no increase to be noted in the importation of Scotch yellows.

SYRUP AND MOLASSES.

Syrups are in light request and go at low prices, 1½c. being the inside quotation. Dark syrups appear to lead in such demand as exists. Some United States bright syrups were offered last week, but could not be brought in at the prices bid.

Jobbers have not been buyers for months of either West Indian or New Orleans molasses, and though stocks are very light they are equal to the requirements of the demand. Jobbing prices remain unchanged at quotations.



Is a First-Class Laundry Soap; Not a Common Soap.

Good for all general purposes, but has besides peculiar qualities for easy and quick washing of clothes.

The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N. B.

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

TEAS.

A very fair week's business in teas is reported. A big sale of Japans was made early in the week at fair prices. Since that quotations have firmed very apparently, and all grades from medium upwards are firm and scarce on spot. The better grades of Ceylons and Indians are likewise much firmer, as are all teas that make any pretensions to liquor. Oolong teas are rising and hardening in value.

Of last week's tea sales the London Grocer says:—The only public sales of Indian tea held this week were on Monday last, when, preparatory to the market closing for the Easter holidays, no less than 13,580 packages were offered, which met a reception similar to that accorded these descriptions of teas for many weeks past, that is to say, while the small proportion of what may be called fine qualities with strength were readily taken at firm rates, the remainder, consisting of poorer and commoner sorts, found a dragging demand at cheap and here and there at ¼d. to ½d. per lb. lower prices. Calcutta advices, dated March 23, inform us that "the tea season is now over, and the market closed." In London the only arrivals this week have been the Pindari, with 24,900lbs., and the Coromandel, with 65,340lbs. Nearly 14,000 packages of Ceylon tea have been offered, and the market still retains a quiet tone. There has been little disposition to carry stock over the holidays, which has tended to depress prices. Sales have been on a liberal scale since Christmas, and the trade will be heartily glad of a short interval of rest.

MARKET NOTES.

Mr. Cutler was erroneously spoken of in this column last week as being connected with the Halifax Sugar Refinery. We should have said the Nova Scotia Sugar Refinery.

Early closing began on the street on Monday. All the houses have signed an agreement to close at 5 o'clock till further notice. It is to be hoped that further notice will not be given.

Last week Sloan & Crowther brought one of the largest lots of tea of one grade every turned over in one purchase on this market. It consisted of 1640 packages of fine Congou. The price will be in the neighborhood of 25c. A short time ago for part of the same line 30c. was paid.

Eby Blain & Co., report arrival of another lot of choice Barataria Shrimps, and Fancy Cone Oysters. They also report that their sales of Bendsorp's Royal Dutch Cocoa are increasing beyond their most sanguine expectations. The demand is on the increase wherever tried.

"Apropos of canned soups." says the New York Commercial Bulletin, "it is asked why should they be much more costly than canned tomatoes? Soups are about 90 per cent. water, and the expense of the other ingredients is by no means heavy. The processing

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1866.
STANWAY & BAYLEY.
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS

**IF THE
MERCHANT**

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,
3 and 4 Corn Exchange,

Manchester, England.

Also at
Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

**THOMPSON & CO.,
LATE**

Robertson, Thompson & Co.,

Wholesale Commission Merchants,
Grain, Flour, Feed, Canned Goods,
Sugars, etc.

**185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.**

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angeles, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

**J. Cleghorn & Son,
94 Yonge St., TORONTO.**

**J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS**

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns. We Furnish Egg Cases. Try Us.

**WILLIAM RYAN,
PORK PACKER**

70 and 72 FRONT ST. EAST,
Toronto, Ont.

**NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.**

**Hams, Breakfast
and Roll Bacon,
New curing, now ready.**

For Choice full flavor goods send us a Sample order.

**Jas. Park & Son,
Toronto, Ontario.**

**A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.**

74 Bagot Street, - Kingston, Ont.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments or

**TUB, LARGE and POUND ROLL
BUTTER. EGGS.**

ONIONS. HONEY. APPLES.
CHEESE.

Egg Carriers Supplied.

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We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited

**LAURENCE GIBB
Provision Merchant,**

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All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

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Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Telephone 2291.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

may be a little more costly, as also the labels, but it may be questioned if there is the difference of \$2 per dozen or over, as in present market prices, for the respective goods."

Wilkins & Co., Adamsville, Que., expect to ship this week a carload of maple syrup to British Columbia points. Bad roads in the Eastern Townships have been a cause of delay that was hard to overcome. It must be remembered as well that the season is fully three weeks late. The determination to obtain only first-class stock necessarily makes shipping a slower matter.

PETROLEUM.

The market for both refined and other products is steady and prices are unchanged.

The Petrolia Advertiser reports: Petrolia crude \$1.25 per barrel. Oil Springs crude \$1.25½ per barrel. It can hardly be said that the crude oil market has improved the past week in respect to either firmness or demand. While it may be still affirmed that current quotations are about one twenty five per barrel, tolerable well authenticated reports of sales at twenty-four are reported. Panstaking investigation, however, fails to discover any sales at these figures except in small lots. So transactions at this inside figure may be both isolated and special even as if they have occurred at all. Local producers rule, are firm holders and manifest a disposition to await the course of events.

BUTTER AND CHEESE.

The butter market is easing under a greatly increased supply of large rolls, which are taken at 15 to 16c. as a rule. Better prices were paid for really prime stock. All the stock now handled is new, and the market is in a particularly healthy state owing to its freedom from any embarrassment from old butter. Good dairy tubs are scarce. Creamery tubs at from 19 to 21c. are offering, but are not readily taken owing to the sufficient supply of new roll butter at easy prices. Common butter is still in request, one reason being the firm price of lard.

Some sales of new cheese have been made at 10c. on track and 10¼ to 10½c. in smaller lots. Prime fall cheese is still firmer at 12c. in trade lots and 11¼ to 11½c. on track. Traders are not stocking freely yet.

COUNTRY PRODUCE.

APPLES—Prices play freely between \$2 and \$3, and barrels have to be made up frequently to prevent loss by decay, though loss is as liable to be suffered through the greater cost of re-packing.

BEANS—The market shows no evidence of improvement. Farmers who refused \$1.20 and in some cases \$1.25 last fall are now eager to sell at \$1, which is the best price going for quantities of choice hand-picked. Common are bought at 9c. at point of shipment. Jobbers get \$1.10 to \$1.15.

DRIED APPLES—Large sales have been made this week at 4c., and the sellers are relieved that they have parted with the stock so advantageously. There is little demand. Stocks are scattered. They are offered by country holders at 3½c. here. One 300 barrel lot changed hands on the street the other day at 4c.

EVAPORATED APPLES—The ideas of buyers are shrinking away far from the line of value that holders have held out for, perhaps too long. There is no sale for the North West, that market having been pretty well saturated for all year last fall, when buyers

believed prices were more favorable than they would afterwards be. Dealers on this market do not buy anything held above 6½c. Reports from Chicago put the possibility of an export business completely out of sight, on any higher basis. Heavy stocks are held here and in Montreal, while there is practically no demand. Jobbing prices here are 6½ to 7c.

EGGS—A fairly well balanced relation is preserved between the supply and demand. The price is 11 to 11½c., only small quantities realizing the latter price.

HIDES—No change in values or in the run of the supply is to be noted. The basis is still 4½c. for No. 1 green cars. Cured-hides are steady at 5c.

HONEY—Buyers are few and far between. Extracted is dull at 8 to 9c., and sections are but little more active at 13 to 15c.

HOPS—Dulness is quite a marked feature. Holders' ideas form the basis of quotation. Prices are steady at 19 to 24c. for new and 16 to 18c. for yearlings.

ONIONS—Are steady at \$2.25 to \$2.75 per barrel.

POTATOES—Cars are in somewhat better demand at 30 to 31c. Out of store lots are steady at an outside quotation of 40c.

SKINS—Sheepskins are fairly firm at \$1.15 to \$1.30, lambskins at 20c., calfskins at 5 to 7c.

TALLOW—Is featureless at 5 to 5½c. for refined and 1¾ to 2c. for crude.

WOOL—There is no improvement, and little can be looked for with the season for the new clip so close at hand. Fleeces are dull at 18c.

PROVISIONS.

The course of business is about what it always is at this time of year, though an unsettled feeling is present that rather retards business. A good demand must be due in a short time now for smoked meats, also for long clear. Both are in fact in very good demand at the present moment. Prices are steady at last week's quotations.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is active at 10 to 10½c. for tubs and pails. Compound is steady at 8 to 8½c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16 to \$16.50.

DRESSED MEATS—Beef is 4 to 5½c. in fore and 7 8½c. in hindquarters, yearling lamb is 10¼ to 10½c., Spring lamb is \$4.50 to \$5.50 per head, mutton 6 to 8c., veal 6 to 7½c.

GREEN FRUIT.

Oranges are firm and prices outside have advanced from 50c. to \$1 per box. The sale last week strengthened the market apparently in Mediterranean fruit, as Catenas, Messinas and Valencias are now very firm. The prices are \$6 to \$6.50 for Valencias, \$4 to \$4.50 for Messinas. Floridas will soon be off the market, but still sell at \$4.50 to \$5. California oranges are being received with a little more confidence now that the quality and condition are satisfactory. Prices are \$2.75 to \$3.75 for Seedlings and \$4.50 to \$5 for Navels. Some half-boxes of bloods are held here at \$2.50 to \$3. Oranges are higher in New York. Cool weather has had an unfavorable influence upon the trade in green fruit, particularly in lemons. The prices of lemons are easy and the trade in them is slack. Good keeping lines are steady at last

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

Not much has the last week added in the way of changes in the situation. Selling is still up-hill work, and what is done is in a small way, large quantities not going out at all. Prices are easier than they were a week ago, and business is as dull as it was then. In feed the market has been stationary.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$5; strong bakers', \$4.50; Ontario patents, \$4.60; straight roller, \$4.25; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.95 to \$5.15; Manitoba strong bakers' \$4.45 to \$4.70; Ontario patents, \$4.00 to \$4.25; straight roller, \$3.75 to \$3.95; extra, \$3.50 to \$3.80; low grades, per bag, \$1.25 to \$1.75.

MEAL—Oatmeal is \$3.90 to \$4. Cornmeal is \$4.

BUCKWHEAT FLOUR—Is \$4.50 per barrel.

FEED—Bran is \$14 to \$15, shorts \$14.50 to \$15.50, mixed feed \$22 to \$25, cracked corn \$1.10, feeding corn 50 to 52, oats 32 to 32½c.

HAY—is fairly active at \$12.50 to \$13 for No. 1 timothy and \$10 to \$10.50 for mixed.

STRAW—is steady at \$6 to \$6.50.

MONTREAL.

The market is very flat with little business doing. There is no improvement in the home demand, and in the absence of shipping orders even recent currencies are barely maintained. The stock in store on Saturday last showed a decrease of 2,999 barrels when compared with the same day of the week previous, a fact to be attributed to the removal from warehouse and shipment of about that quantity of bonded American flour destined for Newfoundland, and a decrease of 9,243 barrels when compared with the corresponding date last year. We quote: Patent spring, \$4.90 to \$5.10; patent winter, \$4.60 to \$4.90; straight roller, \$4.35 to \$4.50; extra, \$4 to \$4.10; superfine, \$3.75 to \$3.90; fine, \$3.25 to \$3.50; strong bakers, \$4.50 to \$4.85.

What little business there is passing continues to partake of a retail character and prices are reduced. The stock in store on Saturday last showed a decrease of 114 barrels, when compared with the same day of the week previous, and an increase of 4,802 barrels when compared with the corresponding date last year. We quote:—Granulated, bbls. \$3.80 to \$3.90; Rolled, bbls. \$3.80 to \$3.90; Standard, bbls. \$3.75 to \$3.85; Granulated in bags \$1.85 to \$1.90; Rolled in bags \$1.85 to \$1.90; Standard, in bags \$1.80 to \$1.85.

A customer secured is a promise of greater salary in time.
 Goods conveniently located save time, money and temper in showing.
 Soap and water are cheap, but soil on goods is expensive.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS., INCERSOLL, ONT.

BRANDON ROLLER MILLS,
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—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
 PROPRIETORS

For Choice Family Flour
 Try the Beaver Brand
 AS MANUFACTURED BY
 THE T. H. TAYLOR CO., LIMITED,
 CHATHAM, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, EMBRO, ONT.
 A CHOICE QUALITY OF
 Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

WALTER THOMSON
 MITCHELL, ONT.
 GENERAL GRAIN DEALER.

Manufacturer of all kinds of
 Oatmeal, Split Peas, Cornmeal,
 Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,
 FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

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 Westminster Avenue,
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N. WENGER & BROS.,
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HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
 SPLIT PEAS, ROLLED WHEAT,
 AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
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 BRANCH—Tidy's Flower Depot, 164 Yonge St.

Sells Faster Every Day

ADAMS' FLIRTATION

CHEWING GUM.

115 1c. Pieces in Box.
 Price 65 Cents.

ADAMS & SONS' CO.,
 11 and 13 Jarvis St., Toronto.



FLOUR High Patents, Bakers and Low Grades.
 Split Peas, Pot Barley and Corn Meal.
 E. D. TILLSON, TILSONBURG, ONT.



MARKETS.—Continued

week's prices, that is, \$2.75 to \$3.75. Fancy stock is slightly higher. Pineapples are very plentiful and are consigned freely to this market. Prices range from 5 to 20c. The abundance of bananas is also a cause of plenty here. In no former year was there ever so large a supply on hand by the first of May as there was this year. Prices are \$1.25 to \$2 for single bunches, but in 100-bunch lots they are appreciably lower. Sweet potatoes are \$2.50 to \$3.

MAPLE PRODUCTS.

Syrup is not plentiful, the market being short in half-gallons and gallons. The farmers are holding sugar in small lots, so that offering is not free at the moment.

The following is the wholesale price list for maple syrup in screw top cans: Tall Round Can,—say 11 lbs. gross 85c.; Half Can,—say 5½ lbs., gross 42½c.; Small Can, say 2½ lbs., gross per doz., \$2.40.

IN BULK.—Kegs. per Imp. Gal. (12 to 15 gals. each.) 90c.; Small Bbls., per Imp. Gal. 90c.

Pure Maple Sugar, in 1 lb Cakes, per lb. 9c.; Pure Maple Sugar say in 3 to 5 lb. Cakes, per lb. 8½c.

SALT.

Trade is reported much more active. The outward movement includes 3 cars coarse sacks at 70c., 3 cars barrels at \$1.20, the jobbing trade is satisfactory.

FISH.

Fresh trout and white fish are quoted a half cent higher, 6½c., being the figure this week. British Columbia salmon are in fair request at 18 to 20c. Otherwise the market is unchanged.

The Victoria News-Advertiser says: The Spring salmon catch is still keeping up a good average, and heavy shipments are being made almost daily.

DRY GOODS.

A sorting up business of very fair proportions now engages the attention of the dry goods houses. Prices are steady and trade for the most part wanting in of interesting features.

MONTREAL MARKETS.

MONTREAL, May 5, 1892.

The trade here has shown a noticeable improvement during the week, and all the houses say they are sure things will improve more in the course of a few weeks. Sugar is quiet, but steady, a trifle easier in prices. The wholesale trade are cutting yet, this has a tendency to increase the volume of trade, but it does not, as the majority of the trade are not pushing sales. The green fruit business has shown a marked change and with the sales noted in our report goes to show that Montreal is taking a place in the front ranks. The travellers are doing finely on the road and the whole tone of the market is much better. Payments are also good.

SUGAR.

The local sugar market is about the same as it was last week. The refiners here are selling at the same price as the lower province refiners, the figure now is 4½c. for granulated. The wholesale trade are not pushing sales in it as the cutting is still going by some of the houses, especially the French. One grocer here says that he wishes that

some understanding could be arrived at to fix the price steady as there is no fun in selling goods at a loss. Cable advices from England and the States say raw beet is very quiet and so is cane sugar. The monopoly in the States is largely if not entirely responsible for this quietness in England. In our local market low grade yellows are a trifle easier and are quoted at 37-16c., bright yellows are scarce and the price is steady. Granulated is nominally unchanged, but we think 1-16 of a cent lower would be taken for a round lot. We quote: Granulated 4½ to 49-16c.; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

MOLASSES AND SYRUPS.

There is nothing of importance doing in syrups on spot and prices remain unchanged. Canadian bright is in fair demand, as is also American, but the demand is only local. We quote 1½ to 2½c. per pound. There is no change in the position of the molasses market. The feeling in Barbadoes is about the same, 12c. being about the idea. Several lots have been sold on Montreal account which will cost 28 to 29c. landed here. Locally the market is still dull, with only a fair jobbing trade doing. We quote as follows:—Barbadoes 35 to 38c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. for choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple syrup is quiet and the only business doing is a small one. Dealers state that considerable mixing of old and new stock has taken place this season, a good portion of the receipts being dark in color. Sugar is still hard to dispose of and sales have been made as low as 5c. per pound for dark stock. Choice light stock has been sold as low as 7½c. for round lots. We quote maple syrup in tins 60 to 65c. per gallon and in wood at 5 to 5½c. per pound. Maple sugar is quoted at 8 to 8½c. and fancy cakes at 9c.

TEAS.

There has been a good demand for blacks during the week in all grades, consequent upon the first consignments being near at hand. Japans are also moving out fairly well, especially in the low grades. We hear of sales being made for the States, mostly of mediums, at 17 to 22c., but some low grade stock has been placed at 10 to 12c. The following cable has been received from C. P. Low & Co., Yokohama: Market has opened, purchases made at \$35 per cwt., quality inferior to last year. Indian and Ceylons are having good call with the trade here.

COFFEE.

Coffees have been in fair demand and several lots of Rios have changed hands during the week at 18 to 20c. Jamaicas are wanted at the same price, but there is little of it offering. We quote:—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The movement in rice during the week has been very good, several car load lots being shipped to the west since our last report. Advices from primary are still reported strong. Prices at this point remain unchanged. We quote Standard \$4 to \$4.10 Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8.

DRIED FRUIT.

In dried fruit business has been of moderate volume this week, and the only trade

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

FOR

Oranges (California Seedling
California Navels.
Messina.
Valencia.)

Lemons

Bananas

AND **Pines.**

TRY **CLEMES BROS.**
TORONTO.

CEYLON TEA.

From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
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CANNED CORN BEEF.

ARMOUR'S | 1, 2 and 14 Pound Tins; with
AND
CLARK'S | and without key opener.

Now is the time to buy cheap.

See our Quotations.

LARD (Standard Comp'd.
Snowdrop
Pure Kettle Rend.) | Tubs and Pails.

BEST QUALITY! LOWEST PRICES!

T. B. ESCOTT & CO., London.

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Importers of Teas

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DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

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TEAS.

Just arrived, 1640 packages of fine English Breakfast Congou purchased at a very low price for cash.

Live merchants in places where our salesmen do not reach please write for samples and quotations. The value will surprise you.

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WHOLESALE GROCERS,

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Canned Fruits, VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.
HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,
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WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

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WE ARE OFFERING

AN EXCELLENT QUALITY OF

COLUMBIA RIVER SALMON

"INDIAN BRAND"

at reasonable prices.

Write for Quotations.

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ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

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TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

**NEW
JAMS**

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

PRUNES

Sphinx Brand in Cases

—AND—

Bosnia in Casks.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY.

HUGH BLAIN.

MOLASSES.

Fancy, New Crop,
Open Kettle,
High Grade.

New Orleans.

Write for Sample.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL MARKETS—Continued.

doing is a sorting up one. New York dealers are still offering good at a low figure. We quote:—Valencias, ordinary, $3\frac{1}{2}$ to 4c.; No. 1 off stalk, $4\frac{1}{2}$ c.; layers, 6c. to $6\frac{1}{4}$ c.; Patras currants, 5 to $5\frac{1}{4}$ c.; Vostizzas, in cases, $7\frac{1}{2}$ to 8c.; provincial currants, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

NUTS.

Nuts have only a jobbing trade, but outside of this there is not much doing. Prices remain unchanged at the old figure. We quote as follows:—Almonds Tarragona 13 to $13\frac{1}{2}$ c.; Almonds, Ivica 12 to 13c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 11 to 12c.; Walnuts, French 10 to $10\frac{1}{2}$ c.; Cocoanuts per 100 \$4.50 to \$5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

Green fruit has shown some improvement since the recent fruit sales. Valencias have advanced in value since our last report and are now held firm at \$7 to \$7.50, Jamaicas in barrels are still the same \$6 to \$7, Floridas are offered at \$3.75 to \$4.25 and bloods in $\frac{1}{2}$ boxes at \$2.75 to \$3. Mesenas are selling at \$4 to \$4.50, Jaffas \$5 per box and \$3 for $\frac{1}{2}$ boxes. Lemons are also having good call at easier prices. The event of the week is of course the first of the regular spring sales of Mediterranean which took place last Friday. Particulars will be found elsewhere, but Montreal can take credit from the fact, that prices were 25 to 50 per cent. better than those made at the opening sales in Boston and New York. Compared with last year the prices are low, but this is not surprising considering the general position of the fruit market here and elsewhere this year. Pineapples are having good call at easier prices, and are now offering at 7 to 15c, strawberries are selling at 50c. per box for choice stock, while inferior stock sell at 20 to 25c. Bananas have fallen in prices owing to the heavy receipts last week, and are now quoted at \$1 to \$1.50 per bunch.

APPLES.

The market is about over for the season and prices of old stock are very irregular and more or less nominal, and really choice stock are selling at \$4 to \$5; poor waisty fruit can be had much lower. We quote: Evaporated $6\frac{1}{2}$ to $7\frac{1}{2}$ c. and dried $4\frac{1}{2}$ to $5\frac{1}{2}$ c.; evaporated peaches, 12 to 13c. per tin.

HOPS.

The spot hop market is quiet but firm, and choice Canadian cannot be bought for less than 24c. and some holders want 25c. Pressed hops are also quiet but firm and are held at 16 to 17c.

FISH.

The fish market is quiet and the trade that is being done is of small dimensions. Prices are the same as they were last week. We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

We quote smoked Yarmouth bloaters, per 60 box, \$1.10 to \$1.25; St. John's bloaters, per 100 box, 90c. to \$1.10; boneless cod, large boxes, 6c. to 7c.; do. small boxes 7c. to 8c.

PROVISIONS.

The general tone of the provision market is without change. Canada short cut is the only thing that has good enquiry at steady

prices. There is just a fair enquiry for smoked meats and lards. We quote: Canadian short cut, per brl. \$16.25 to \$16.50; mess pork, western, per brl. \$15.00 to \$16.25; short cut, western, per brl. \$15.50 to \$16.25; hams, city cured, per lb. 10c. to $10\frac{1}{2}$ c.; lard, Canadian, in pails, $8\frac{1}{2}$ c. to 9c.; bacon per lb. 9c. to 10c.; lard, com. refined, per lb. 7 to $7\frac{1}{4}$ c.

BUTTER AND CHEESE.

There is only a jobbing business doing in new butter and prices are as before. We quote as follows: Creamery, 22 to 23c.; Townships, dairy, new, 20 to 22c.; Morrisburg and Brockville, 18 to 19c.; Western dairy, 16 to 17c.

Cheese has only a local jobbing movement at 12 to 13c.

EGGS.

The egg market is still quiet and 11 to $11\frac{1}{2}$ c. is about the idea now. Dealers are however firm in their ideas and above prices are being firmly held.

GRAIN.

The local grain market is quiet and without change. The following is the stocks in store here. The stocks of grain and flour in Montreal, show an increase of 34,340 bushels of wheat, 8,429 bushels of peas, 12,873 bushels of oats, 11,219 bushels of barley, and a decrease of 2,999 barrels of flour and 14 barrels of oatmeal compared with a week ago. Compared with the corresponding week last year, there is a decrease of 26,606 bushels of wheat, 8,104 bushels of corn, 9,223 barrels of flour, and an increase of 217,392 bushels of peas, 322,834 bushels of oats, 1,472 bushels of barley, 8,765 bushels of rye, and 4,802 barrels of oatmeal. We quote: No. 2 hard Manitoba, 94 to 95c.; No. 3 do., 85 to 90c.; No. 1 Northern, 92 to 95c. peas, 70c. to 73c. per 66 pounds; oats, 30 to 32c. per 34 pounds, corn, 55 to 60c., duty paid; feed barley, 40 to 42c.; good malting do., nominal.

The stocks in store on the dates mentioned were as follows:

	April 30, 1892.	April 23, 1892.	May 1, 1891.
Wheat, bush.....	672,722	685,382	699,328
Corn, bush.....			8,104
Peas, bush.....	403,572	304,948	185,981
Oats, bush.....	562,753	549,883	239,919
Barley, bush.....	98,434	87,215	96,962
Rye, bush.....	39,592	39,592	30,827
Flour, brls.....	67,023	70,022	76,246
Oatmeal, brls.....	5,100	5,114	298

WHY DO MILLIONAIRES WORK.

It appears strange to some young men just starting out in life to see men who are worth their millions toiling away, day after day, just as hard as if they were the humblest clerks in the establishment and sometimes much harder. The young man says, "if I had as much money as that man I would not work like that," and perhaps he will do the same thing at some time in his life.

The cause of all this toil is not so hard to see after all. When the same rich merchant was beginning in life he formed the habit of working for some one else, and when he got into an establishment of his own he kept on working hard and after his fortune is made he finds it almost impossible to remain idle or even give up a little work. He has formed the habit of diligence and it is as hard to break as any habit.

In the beginning a man sets out to make money for two reasons: First, because he wants to secure an existence, second he de-

sires to secure pleasures and luxuries. But while working for these purposes men become acquainted with great projects and problems and schemes and industries, and if they are earnest men who have more than a selfish interest in the business world about them they soon become absorbed in those things. It is not charitable to suppose that rich men cling to their business simply for the amount of money it brings in, when they already had more than they can readily spend. But there is a certain pleasure and excitement obtained from holding the rudder of a great enterprise and sending it boldly ahead through all kinds of weather. Does the old sailor love the sea because of the dollars he has made as wages or the dollars he expects to make? Not he. He loves it because his life-work has been identified with it. It is just the same way with the rich business man. His work has become a pleasure and he cannot be induced to leave it long. It is like running a large machine and seeing how well it does its work under the hand of a man of long experience, and when it is out of order he takes pleasure in putting down his hand and adjusting it so that it will run smoothly again.—Trade.

Mr. Henry Crossley, of the late firm of Wills & Crossley, has joined interest with Mr. James Simpson, recently of Hamilton, Ont., and will conduct a brokerage and commission business, handling fruits, nuts and a general line of groceries, under the firm name of Simpson & Crossley. They have secured offices at No. 96 Wall street, and will be pleased to receive their many friends and execute promptly any favors that may be entrusted to their care.—N. Y. Commercial Bulletin.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Grant, Horn & Bucknall, Winnipeg.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”
BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

STORAGE—Bond or Free
Warehouse Receipts Issued.
CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.
WILLIAM HARDER,
Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

GANONG BROS.,
ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

SEPTEMBER
AND
OCTOBER
CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,
Hams, Bacon, Lard,
HAMILTON.

YOUR STOCK
Is not complete
without a full line of
Munn's
Boneless
Codfish.

There is no nicer or choicer material packed anywhere.
Be sure and send your orders for this **ECONOMICAL** and **CONVENIENT** article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.
STEWART MUNN & CO.,
22 St. John St., Montreal.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.
PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S
7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

CARNEGIE'S BUSINESS SUCCESS.

The following article from the San Francisco Examiner may be of interest to our readers :

Andrew Carnegie and party arrived about 1 o'clock on the special car Iolanthe. They spent the afternoon in quietly looking around the city, and at night Mr. Carnegie was entertained at a dinner at the University Club.

He said that although there were many men here of exceptionally large wealth, yet he thought the field was an unusually good one for men of energy and pluck.

"Yet, after all," said he, "it isn't the man who does the work that makes the money. It's the man who gets other men to do it."

"I remember that not long after my arrival in this country from Scotland I was a telegraph operator, and had news reports to send and copy. I for a while made copies of the report for \$1 a week.

"The man above me, who was my boss," said Mr. Carnegie, closing one eye shrewdly, "didn't do any of the work, and he got \$10 a week. That is the difference. It was something not to be lost sight of, and I made up my mind not to forget it."

Mr. Carnegie sat in an easy chair, now bolt upright and again reclining gracefully. He said he had pretty well outlined what he thought politically, and he could not say anything in addition, as for some days he had not been a very close reader of the papers.

"This government," he said, "is a success, and it does not make any difference what the hopes or wishes of princes and crowned heads may be, it will always be a success."

Asked to give a true story of his struggles since coming to America, the king of iron manufacturing thus laconically and epigrammatically said :

"Scotch by birth ; American every other way. Born in the village of Dumferline forty-six years ago. Schooling amounted to nothing. Parents poor. Both worked as weavers. Came to America when but 13 years old. Settled in Pittsburg. Errand boy on the Pennsylvania Railroad. Picked up telegraphy. Persevered. Became chief operator when 18—began to save money.

"Joined now with brother Tom and bought small iron foundry. Began manufacture of smelting furnaces. Called them Lucy No. 1 and Lucy No. 2. Success enormous. Extended business on all sides.

"Became a millionaire by introducing steel rails in the country. In two years monopoly of the business. Got contracts for developing all the large American systems for steel rails. Ran the price of rails from \$200 down to \$25 a ton to beat competitors. In latter part of '70's made money at rate of \$2,000,000 a year. Now worth between \$30,000,000 and \$35,000,000. Besides Ameri-

can manufactories own syndicate of papers published in small English towns.

"Ambition ten years ago to build and own reproduction of old baronial castle in Pennsylvania. Bought the lands; had plans drawn; on death of mother abandoned the idea. Promised her when a boy never to marry while she lived. Kept promise. Married two years after her death. Wife twenty years younger: is an American lady."

Mr. Carnegie has spent hundreds of thousands in establishing trade schools, libraries, gymnasia, etc., in small Scotch towns. All his household servants are Scotch—butler Scotch, waiters Scotch, maids, Scotch, cook Scotch, everything Scotch. At the dinners and social functions he has Scotch pipes. He believes in home rule, and hopes to live long enough to see Scotland under home rule. He intends buying a Scotch estate for the summer and south of England estate for the winter. He had made Dumferline the most attractive town in Scotland, and glories in the fact that he was born in the village where Robert Bruce was buried.

In religion Mr. Carnegie says he is an agnostic. He is a great admirer of Herbert Spencer. Though he has no knowledge of music he is a great lover of it, and his expenditures in musical institutions aggregate over \$1,000,000.

He has no children, and says he will spend every cent of his money before he dies. He has never given a penny to any church, and does not believe in churches.

CAVIAR.

Caviar, which is made from the eggs of the sturgeon, is an important article of exportation for many cities of Russia and Astrakhan, and principally Taganrok. The annual amount is estimated at 40,000 pounds (1 pound—35 pounds.) The greater part goes to Turkey, Greece, Italy and Germany, very little to England and still less to France. The fisheries are situated at the mouth of the Volga, upon the banks of which stand large store houses with basement and cellars in which are found the tubs that contain the brine used in the preparation of caviar. The most profitable fishing is done in autumn, this season yielding the largest quantity of eggs. In winter the fishermen make large holes in the ice and fish with the spear. At all other times they use nets, about 300 feet in length, to which are attached cords provided with hooks. Each of these is strong enough to hold a fish of large dimensions. Each establishment owns a fleet of boats. The fish brought on board are laid upon boards and covered with salt, and are then opened for the purpose of extracting the eggs and the entrails, which the Russians are very fond of, and which they eat in a fresh state. For exportation caviar is prepared in two different ways: 1. The eggs are washed and then immersed in strong

brine for three-quarters of an hour and finally allowed to drain. In this way "granular" caviar is obtained. 2. For "compact" caviar, the eggs are first cleansed, then pickled and finally allowed to dry slowly. Then they are packed closely in canvas bags which are inclosed in wooden barrels, after which they are ready for shipment. A ruder process, but one much used in the trade, consists in immersing the eggs, immediately after collection, in brine, wherein they are left for several months, after which they are dried in the sun.—La Nature.

HAMILTON MERCHANTS AND THE G. T. R.

Between the Grand Trunk Railway and the Hamilton Board of Trade a little difference has arisen on account of the action of the former in practically cutting off Halton county from any connection with the city. The Hamilton Herald says :

As a matter of fact, Hamilton has nothing to do with the matters in dispute between the Grand Trunk and the County of Halton, and Mr. Stiff's suggestion that the Board of Trade should endeavor to induce the county to abandon the position it has taken, is simply begging the question, so far as Hamilton is concerned. As Mr. Bristol pointedly remarked, the time for asking the Board's intervention was before, not after, taking action. Whatever the Board might have been disposed to do before, it cannot with decency throw itself into the breach now in an endeavor to straighten out the Grand Trunk's nasty little quarrels.

It is to be hoped the protest our merchants are making will have the desired effect, and that the company will see the wisdom of canceling the offensive order. The Grand Trunk owes a good deal of consideration to the business men of Hamilton. From year to year they spend a great deal of money with the company, and we all know that the dollars of Hamilton people go to swell the immense returns which the Grand Trunk gets out of the Toronto and Hamilton branch, the most profitable portion of the road. In return for all this patronage the company has knifed Hamilton at every convenient opportunity, has given it a wretched train service in many respects, with shabby, dirty cars and disobliging officials. It is surely time to change these tactics. The people who help support the Grand Trunk and spend thousands of dollars with it yearly, have surely some right to have their interests consulted by it to some extent.

Restore goods to their proper places as soon after using as possible

A feather duster disperses but does not remove the dust from the store.

The neglect to look after minute details in the factory is a source of great loss to many producers.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

REDUCTION IN THE PRICE



Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

CONSUMERS WILL BUY NO OTHER MATCHES.

TORONTO BRANCH :

29 Front St. W.

The E. B. EDDY CO.,

Hull, Canada.



SALES MADE OR PENDING.

A. Selby, fruit merchant, New Glasgow, N. S., has sold out.

William Ashfield, grocer, Ottawa, has sold out to J. H. Gervan.

John Papst, grocer, Victoria, B. C., has sold out to J. H. Frank.

F. H. Matheson, general merchant, Lansdowne, N. S., has sold out

The general store stock of John Windsor, Peti Roche, N. B., is advertised for sale.

Allen McLean, grocer, New Westminister, B. C., has sold out to Donald A. McLean.

R. E. Lemon, general merchant, Revelstoke, B. C., has sold out to H. M. Cousier.

Frank Mowatt, grocer, St. Andrews, N. B., is selling off stock to close out business.

Geo. E. Bigelow, general and liquor merchant, Nelson, B. C., is closing out his general store.

W. B. Collins & Co., general and grain merchants, Wyoming, Ont., have sold out to Smith & Climie.

PARTNERSHIPS FORMED AND DISSOLVED.

J. Maloney & Son, grocers, Montreal, have dissolved.

Vermette & Masse, grocers, Montreal, have dissolved.

Kennedy & Co., grocers, St. John's, Newfoundland, have dissolved.

Scantlion & Marshall, flour merchants, Montreal, have dissolved.

J. J. Vipond & Co., wholesale fruit merchants, Montreal, have dissolved.

Honor & Scott, grocers, Port Hope, Ont., have dissolved, J. F. Honor continuing.

REMOVALS AND DEATHS.

Timothy Covenay, grocer, Quebec is dead.

FIRES.

The Empire Tea Co., Berlin, Ont., is partially burnt out.

Samuel Brooks, general merchant, Tilton, Ont., is burnt out.

Carney & Barrett, grocers, etc., Nelson, B.C., are burnt out.

Hardy Bros., general merchants, Malega Mines, N.S., are burnt out. Insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

P. Fortier, grocer, St. Charles, Que., has assigned.

T. B. Munro, general merchant, Robinson, Que., has assigned.

W. H. Briggs, general merchant, Stanbridge East, Que., has assigned.

Thos. M. Glawson, general merchant, salmon River, N. S., has assigned.

A. Shier, grocer, St. Mary's Ont., has assigned to John Clark, St. Mary's.

Demand of assignment has been made upon Wm. Moodie, grocer, Montreal.

The estate of Peter Campbell, general merchant, Arichat, N. S., has been re-conveyed to him.

WHERE THE JOKE COMES IN.

Kansas farmer (buying goods at Alliance store)—I guess that'll be enough for this time. Forty-seven dollars and a half? All right. Charge it.

Alliance merchant—Great Scott, Mr. Bilby, we can't do business on credit? The margin of profit on these goods is less than 8 per cent gross. You know that well enough.

"Can't sell me goods on credit? Didn't I subscribe for \$200 of stock to start this store?"

"Certainly, Mr. Bilby, but —"

"Ain't I buyin' a big enough bill?"

"Of course, but—"

"That's right! I know what I'm doin'!"

"When I've traded out that \$200 I'll come round and pay it b'gosh."—Chicago Tribune.

It is easy for the small boy to "make a clean breast of it," but the rub comes when you want him to wash his neck."—Kings' Jester.

Shopper—"Are those fast colors?" Clerk—"Well, I should say as much! You just wash it once, and see how they'll run."—Boston Courier.

"Mr. Grip," said the head of the firm, "we have been looking up your record for the past year, and we find that you have scarcely paid expenses. This will never do." "You seem to forget, sir," said the other, as he drew himself up to his full height, "that during the past year I have had more orders cancelled than any other traveling man you have."—Cloak Review.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

ONE OR TWO CAR-LOADS CANNED CORN wanted. Make offer to S. K., care GROCER.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

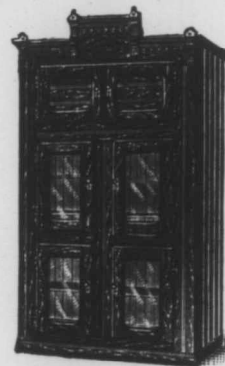
FOR SALE—GENERAL STORE BUSINESS in a growing town, excellent farming and fruit country, doing a large business. Stock about \$6,000. Apply to T. A. Lytle & Co., Toronto.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St
TORONTO.

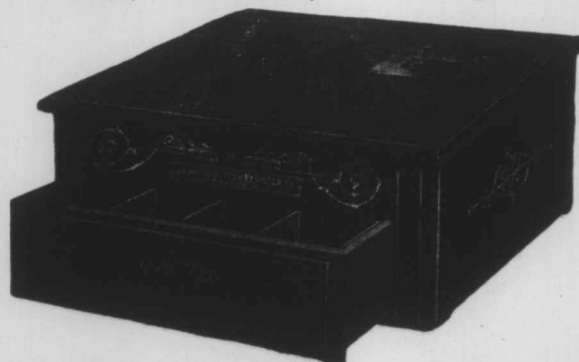
Grocer Refrigerators.



Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

Autographic Cash Registers.

Before ordering any Autographic Register, see the NATIONAL. Guaranteed equal to the PECK, the STANDARD, or any other Register of this kind, and only half the price.



We make 34 different kinds of Cash and Autographic Registers

PRICES:

\$15, \$20, \$25, \$30
\$50, \$60, \$75,
\$100, \$125, \$150,
\$175, \$200,
\$225 and \$250.

No. 33 AUTOGRAPHIC, with Combination Lock, \$20.

Why pay others \$30 or \$40 for an Autographic Register when we will sell you one superior to any other made, for \$15 or \$20?

**THE NATIONAL CASH REGISTER CO.,
DAYTON, OHIO, U. S. A.**

Canadian Salesrooms: Toronto, Ontario, 63 King Street W.
Halifax, N. S., 107 Holtes Street.

Montreal, P. Q., 174 Jones Street.
Winnipeg, Man., Main and Queen Sts.

**Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK
CHOCOLATE.**

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

**DR. PRICE'S
Cream Baking
Powder.**

Contains neither Alum or Ammonia

Dr. Gibbon, of London, England, says: I have no hesitation in assigning the use of Alum in bread as the chief cause of frequent constipation, headaches, liver derangements, etc.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

**WINDOW
DRESSING**

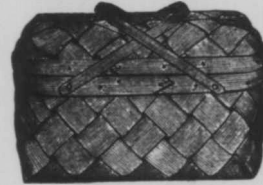
PREMIUM OFFER.

"300 WAYS TO DRESS WINDOWS." A book of 250 pages and 150 illustrations, adapted to all lines of business. Price, \$1.50. Harry Harman's new novelty Pamphlet, giving the latest and best ideas on Window Dressing and Store Decorating fully explained. Price, 75c. This outfit sent to any address Post Paid for \$1.50

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 537, Louisville, Ky.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.



The Great Strength-Giver.

One Pound of Johnston's Fluid Beef contains as much real nutrition as fourteen and a quarter pounds of Prime Beefsteak.

A valuable food for **ATHLETES** when training.

**W. G. A. LAMBE & CO.,
Commission Merchants,**

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 5, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 00
" " 2, in tins	7 75
Cook's Gem, in 1 lb pkgs	1 75
" " 7 oz	85
" " 9 oz	40
" " 5 lb tins	65
" " bulk ner lb.	12

Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	10

COOK'S FRIEND.

(in Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	7c
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" " 1/2 lb, 2 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60



WHITE STAR, per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " 1 doz	9 00
Box glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15



doz. in case	Price
Dime cans, 4	\$1 95
4 oz " 3	1 40
8 " " 3	2 00
12 " " 4	2 90
16 " " 1 to 3	5 00
2 1/2 lbs " 1 or 1	12 00
4 " " 1 or 1	18 25
5 " " 1 or 1	22 75
10 " " 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" " 5 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$5 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 5 "	8 00
" " 10 "	9 00
Japanese, No. 3	4 50
" " 5 "	7 50
Jaquot's French No. 2	3 00
" " 3 "	4 50
" " 4 "	8 00
" " 5 "	10 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2 "	4 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross. 2 10
TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
2 " " 4 " "	3 20
3 " " 3 " "	2 90
XXX Hurl 4 " " "	2 90
1X " " 4 " "	2 65
2X Parlor 4 " " "	2 50
3 " " 3 " "	2 25
4 " " 3 " "	1 85
5 " " 2 " "	1 50
Warehouse 4 " " "	3 25
Ship 4 " " "	4 00
1 Cable 3 wire bands, net	3 75
2 " " 3 " " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax	2 50
No. 1 Carpet	2 40
XX	1 75
No. 1 Mill	3 50

CANNED GOODS.

Apples, 3's	Per doz \$1 00
" " gallons	2 25
Blackberries 2	2 00
Blueberries, 2	1 10
Beans, 2	1 00
Corn, 2's	1 05
" " Special Brands	1 30
Cherries, red pitted, 2's	2 25
Peas, 2's	1 10
" " Bartlett, 2's	1 15
" " Sugar, 2's	1 50
Pineapple, Baltimore	2 40
" " Bahama	2 90
Peaches, 2's	2 10
" " 3's	3 00
" " Pie, 3's	1 60
Plums, Gr Gages, 2's	1 75
" " Lombard	1 75
Damson Blue	1 65



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
 "ACME" LICORICE PELLETS, In 5-pound Tin Cans.
 TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
 LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
 "PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLLIE,**
 BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	1 50	
Lobster, Clover Leaf	2 25	
" Crown	2 75	
" Other brands	1 90	2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, tails	1 45	
" flats	1 70	
" white	1 10	1 25
Sardines Albert, 1/4's tins	12%	
" 1/2's "	20	
" Martiny, 1/4's "	10	10%
" 1/2's "	16	17
" Other brands, 9%	11	16 17
" P & C, 1/4's tins	23	25
" 1/2's "	33	36
Sardines Amer, 1/4's "	6 1/2	8
" 1/2's "	9	11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	\$1 50	\$1 65
" "	2	2 55
" "	4	4 80
" "	6	8 00
" "	14	17 50
Minced Collops, 2 lb cans	2 60	
Roast Beef	1	1 50
" "	2	2 60
" "	4	4 75
Par Ox Tongue, 2 1/2 "	8 00	8 25
Ox Tongue	7 85	8 00
Lunch Tongue	3 25	
English Brawn	6 00	6 25
Camb. Sausage	2 75	2 80
" "	2 50	
Soups, assorted	1 35	
" "	2	2 25
Soups & Bouilli	1 80	
" "	2	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	
Potted Ham, Tongue or Beef, 6 oz cans	1 35	
Devilled Tongue or Ham, 1/4 lb cans	1 40	
Devilled Chicken or Turkey, 1/4 lb cans	2 25	
Sandwich Ham or Tongue, 1/4 lb cans	1 50	
Ham, Chicken and Tongue, 1/4 lb cans	1 75	

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75

Puzzle Gum	115 pieces	0 75
Bo-Kay	150 "	1 00
Mexican Fruit, 36 5c. bars	1 20	
Flirtation Gum (new) (115 pieces)	0 65	
C. T. HEISEL.		
To retailers per box		
Red Jacket,	115 pieces	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00
C. R. SOMERVILLE.		
Mexican Fruit, 36-5c. Bars	1 20	
Pepsin (Dyspepsia), 20-5c. Bars	0 70	
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	150 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize,	144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock (guaranteed.)	3 75	

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO. S.

Chocolate— Per lb.

French, 1/4's	6 and 12 lbs.	0 30
Caracas, 1/4's	6 and 12 lbs.	0 35
Premium, 1/4's	6 and 12 lbs.	0 30
Sante, 1/4's	6 and 12 lbs.	0 26
Diamond, 1/4's	6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00	
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl	12 & 18 "	25
" Rock	" "	30
" Bulk, in bxs.	18	

BENS DORP'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz.	\$2 40
1/2 " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa	28	
Mott's Homoeopatic Cocoa (1/4s)	32	
Mott's Breakfast Cocoa	35	
Mott's Breakf. Cocoa (in tins)	40	
Mott's No. 1 Chocolate	30	
Mott's Breakfast Chocolate	28	
Mott's Caracas Chocolate	40	
Mott's Diamond Chocolate	22	
Mott's French-Can. Chocolate	20	
Mott's Navy or Cooking Choc.	26	
Mott's Cocoa Nibs	30	
Mott's Cocoa Shells	5	
Mott's Vanilla Chocolate stick 2 1/2 & 2 1/2	22-24	
Mott's Confec Chocolate	22-40	
Mott's Sweet Choc. Liquors 2 1/2-30	5	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes	70, 75, 35
Island Moss 1/4 lb in 12 lb boxes	18, 20
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	36
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas, "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	40
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	36
Baker's Vanilla in bxs 12 lbs each	40
Caracas Sweet bxs 6 lbs each, 12 bxs in case	52
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	40

CHAS. BECKER & SONS, per box

gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	
" 6 " "	1 25	
" 4 " " cotton bags	0 90	

COFFEE.

GREEN c. per lb

Mocha	28 53
Old Government Java	25 32
Rio	17 20
Plantation Ceylon	29 31
Porto Rico	24 26
Guatemala	24 26
Jamaica	22 23
Maracaibo	24 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb

Java	33 34
Java and Mocha	34 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28 28
English Breakfast	16 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs	30 30
Say's Parisien, in 1/4 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 08	0 08 1/2
Borax		0 12	0 14
Camphor		0 65	0 75
Carbolic Acid		0 30	0 50
Castor Oil		0 10	0 11
Cream Tartar		0 28	0 30
Epsom Salts		0 01 1/2	0 02
Paris Green		0 16	0 17
Extract Logwood, bulk		0 13	0 14
" boxes		0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb		0 17	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 30	0 35
Salpêtre		0 08 1/2	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12 1/2	0 13

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 65
6 gross, "	1 20

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices current, continued.

PETROLEUM.

1 to 10 bbl lots, Toronto...	Imp. gal.	
Canadian	0 14	\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 25
" Water White	0 27	0 00
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 18 gal.	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, qts	6 00
" " pts	3 50
" " 1/2 pts	2 00
Chili Sauce	4 50
" " 1/2 pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne	4 25

SAUCES.

John Bull, kegs, per gal.	1 25
" 1/2 pt bottles, per doz.	1 00
" 1/4 pt bottles, per doz.	1 75
(according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
per doz	1 25
Niagara Tomato, kegs, per gal.	1 25
" Reputed pts.	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

Terry's Candied Peels.	c. p. peel	Grand Duke.	6 7 1/2
Lemon, 7 lb. boxes		Sago	4 5 1/2
Orange		Tapioca	5 1/2
Citron			

LEA & PERRIN'S. per doz.

Worcester Sauce, 1/2 pts.	\$3 60	\$3 75
" " pints	6 25	6 50

LAZENBY & SONS

Pickles, all kinds, pints	Per doz	3 25
" " quarts	6 00	
Harvey Sauce-genuine—hlf. pts	3 25	
Mushroom Catsup	2 25	
Anchovy Sauce	3 25	

PRODUCE.

Butter, creamery, rolls	\$0 24	\$0 25
" dairy, tubs, choice	0 16	0 19
" " medium	0 12	0 15
" low grades to com	0 10	0 12
Butter, pound rolls	0 16	0 18
" large rolls	0 15	0 17
" store crocks	0 15	0 17
Cheese	0 11 1/2	0 12

COUNTRY

Eggs, fresh, per doz	0 11 1/2	0 12
" limes	0 90	1 25
Beans	2 25	2 75
Onions, per bbl.	0 30	0 40
Potatoes, per bag	0 13	0 18
Hops, 1890 crop	0 18	0 25
" 1891	0 07	0 10
Honey, extracted	0 12	0 16
" section		

PROVISIONS.

Bacon, long clear, p lb.	0 07 1/2	0 08
Pork, mess, p. bbl.	13 00	15 00
" short cut	16 00	16 50
Hams, smoked, per lb.	0 10 1/2	0 11
" pickled	0 09 1/2	0 10
Bellies	0 09 1/2	0 10 1/2
Rolls	0 08 1/2	0 09 1/2
Backs	0 10	0 10 1/2
Lard, Canadian, per lb	0 10	0 10 1/2
Hogs	0 05	0 05 1/2
Tallow, refined, per lb.	0 05	0 05 1/2
rough	0 02	

RICE, ETC.

Rice, Aracan	4 4 1/2	
" Patna	4 5 1/2	
" Japan	5 6	
" extra Burmah	3 4	
" Java extra	6 7 1/2	
" Genuine Old Carolina	9 1/2	10

Pepper, black, pure	\$0 12 1/2	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	25
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 1/2 \$0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African	18 25
Cassia, fine to pure	18 25
Cloves	14 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.	c. per lb
No. 1 White, 4 lb cartons	4 1/2
Canada Laundry	3 1/2
Silver Gloss, crates, 6 lb. boxes	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	6 1/2
No 1 White, barrels & halves	4 1/2
Benson's Canada Prepared Corn	7
Canada Corn	6 1/2
Rice Starch, 1 lb.	8 1/2

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartons	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4 1/2
Pure Prepared corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " 1 lb. package	9 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1 lb.	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—
40-lb boxes, 1 lb packages 8 1/2
20-lb " " 8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$5 00

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" less than a bbl	5 1/2
Powdered, bbls	5 1/2
" less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45
Common, fine car lots	0 80
" small lots	0 95
Rock salt, per ton	15 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
D	bbls. 1/2 bbls.
M	2 1/2
B	2 1/2

KINGSFORD'S

OSWEGO

STARCH



KINGSFORD'S
OSWEGO
SILVER GLOSS
STARCH
T. KINGSFORD & SON

PURE AND SILVER-GLOSS CORN STARCH

FOR THE LAUNDRY | FOR THE TABLE

THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.

OSWEGO, N.Y.

THE HIGHEST STANDARD.

St. Lawrence.

Corn Starch

FOR COOKING.

Prices current, continued—

V.B.	2 1/2	2 1/2
E.V.B.	2 1/2	2 1/2
E. Superior	2 1/2	3
XX	2 1/2	3
XXX	3	3 1/2
Crown	3 1/2	3 1/2
MOLASSES.		
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds.	0 38	0 40
" barrels	0 42	0 40
" 1/2 barrels	0 44	0 4
SOAP.		
Ivory Bar, 1 lb. bars	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars		5
Primrose, 4 lb bars, wax W		4 1/2
John A, cake, wax W	per doz	42
Mayflower, cake,		42
Gem, 5 lb bars per lb		3 1/2
" 19 oz, 1 and 2 lb. bars		3 1/2
Queen's Laundry, per bar		5 1/2
Pride of Kitchen, per box		2 75
Sapallo, 1/2 gross boxes		3 25
per gross, net cash		12 00
MORSE'S SOAPS.		
Mikado (wrapped)	Per lb	0 04
Eclipse		0 04
Stanley Bar		0 04 1/2
DeFrance		0 04 1/2
Toronto 12 oz.	Per doz	0 50
Ruby, 10 oz		0 30
Monter, 8 oz		0 24
Detroit, 14 oz		0 48
Lily White		0 90
Everyday		0 80
Queen City, 14 oz		0 72
Per box		
Mottled in 5 box lots, 100 bars		5 00
" 80 bars		3 00
Floater (boxes free)		6 50
Electric		2 75
Hard Water Electric		2 50
Royal Laundry		3 25
Octagon		4 00
Per doz		
Royal Magnum		0 25
" 25 doz per box		0 20
Anchor, Assorted		0 40
" Castile		0 50
Morse's Assorted		0 45
Morse's Rose		0 45
" Windsor		0 45
" Castile		0 45
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" Honey		0 72
" Glycerine		0 72
" Oatmeal		0 72
Per box		
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00
Per doz		
White Castile Bars		0 85
White Oatmeal		0 85
Persian Bouquet, paper		0 45
Oriental		0 45
Pure Coconut, 3 doz. bxs, wood		0 40
Heliocrope paper		1 50
Caration		0 60
Rose Bouquet		0 60
Cocoa Castile		0 40
Arcadian		0 45
New Arcadian, per gross		4 25
Ocean Bouquet		0 45
Barber's Bar, per lb		0 25
Pure Bath		1 00
Magnolia		1 20
Oatmeal		0 85

Unscented Glycerine	0 90
Gray Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUBEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choice	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

BLACK.

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Lily, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50 1/2
Prince of Wales, in caddies	51
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Murtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

The Old Flag, 1/2 lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " 1/2 lb. Fancy Tins	41c

Gold Flake, 1-5, 6 lb boxes	70c
" " 1, 5 " "	70c
" " 1-10, 5 " "	80c
" " 1 fancy tins	70c
" " 1 " " "	41c
" " 1 " " " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " 1 " " " "	68c
" " 1 fancy tins	68c
" " 1 " " " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb " "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, 1/2, 6 lb boxes	41c
" " 1-5, 6 lb " "	43c
" " 1-10, 6 lb " "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " " " "	90c
Victoria, " " " "	75c
High Court, " " " "	70c
Jersey Lilly, " " " "	65c
Golden Thread 16" Foil in 1-1/2 gro	9 05
Solace 1-16" Foil in 1/2 gro.	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

CIGARETTES, all Tobacco—

Cable	7 00
El Padre	1 00
Manrico	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Athlete	Per M. \$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. O. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. O. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 21
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeaux	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 12
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to 0 25	
Honey Vinegar	0 25	
Eng. Malt Vinegar	0 50 to 0 60	
Bottled Malt Vinegar, qts.	2 00	
Methylated Spirits	2 00 to 2 25	

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" " " "	No. 2	1 60
" " " "	No. 3	1 80
" " " "	3	1 80
Tubs, No. 0.		9 50
" " " "	1	8 00
" " " "	2	7 00
" " " "	3	6 00
Washboards, Globe		\$1 90
" " " "	Water Witch	1 40
" " " "	Northern Queen	2 25
" " " "	Planet	1 70
" " " "	Waverly	1 60
" " " "	X X	1 50
" " " "	X	1 30
" " " "	Single Crescent	1 85
" " " "	Double	2 75
" " " "	Jubilee	2 25
" " " "	Globe Improved	1 50
" " " "	Quick and Easy	1 80
" " " "	World	1 75
" " " "	Rattler	1 30

per case.

Matches, 5 case lots, single case.	
Parlor	1 60
Telephone	3 70
Telegraph	3 80
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

per doz

Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates as'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-	
Washing per case	3 50
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

5c packages 36 in box	1 00
2c " 45 in box	0 50



— THE —
ST. LAWRENCE SUGAR REFINING CO'S.
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD,

THE CANADIAN GROCER

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 Corner Hastings and Granville Streets, one block
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 Vancouver, B.C.
 INSLEY & EDWARDS,
 Proprietors

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 Special apartments for invalids. Bath houses
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 ers. Rates, \$2.00 and \$2.50.
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 Medical Director Prop.

- **The Alberta Hotel** -
 CALGARY, N.W.T.
 Strictly first-class. Headquarters for Commercial
 Men. Large sample rooms.
 H. A. PERLEY, Prop.

- **Queen's Hotel** -
 MOOSOMIN, N.W.T.
 Newly built, newly furnished,
 Four large sample rooms.
 WM. CLEVERLY Prop.

The Hilliard House
 RAT PORTAGE, ONT.
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 LOUIS HILLIARD, Prop.

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 Winnipeg, Man.
 RUTLEY & McCAFFREY Proprietors.

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 Portage La Prairie, Man.
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 WM. NEVINS, Prop.

Queen's Hotel,
 WINNIPEG, MAN.
 First-class in every respect.
 JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.
 —DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
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 and Santos.
 Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

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The leading Grocers are now selling the

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ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

It is a genuine article, and sells rapidly.

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 Bro.
KINGSTON.
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 Co.
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From Liverpool.	Steamships.	From Montreal..
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" " 23	Lake Superior.	" " 11
" " 30	Lake Winnipeg	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
" " 21	Lake Huron...	" " 8

Superior accommodation for Saloon, Interme-
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 The Saloon Staterooms are Roomy and all
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 The \$40 and \$80 rates are per Lake Nepigon only.
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 sant to take, safe and always effectual. A reliable
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 Bright's Disease, Catarrh, Colic, Constipation,
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 betes, Disordered Stomach, Dizziness, Dysentery,
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 Stomach, Thirst Feeling, Torpid
 Liver, Ulcers, and every oth-
 er disease that er symptom
 results from
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 intestines. Persons given to over-eating are ben-
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 1-24 gross 15 cents. Sent by mail postage paid.
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Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



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Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

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