

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, MAY 8, 1896.

No. 19

**SELL
ONLY
THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.

Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons

Sole Agents for Canada, MONTREAL.

VARSIY CIGAR 5c. THE BEST IN THE MARKET

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

RES
ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS
RANDOLPH ASURRE
AGENCY
PANY, PRIETORS, NEW YORK
oldest and, ation of its l under ne ations, with ness, and it r the collec- on than any
East and on St. East. ndent.
ON
POLISH
IMITED
Emery and ic.
England
NADA
alg Street
TES

About Canned Meats



It is the ambition of the high class grocer to carry goods just a little bit better than those of his competitors. He well knows that by so doing he builds up a reputation and a trade that cannot be wrested from him as long as he keeps the **best goods**. We are looking for the trade of the fancy grocers of Canada. We have no startling bargains to offer, as far as prices are concerned, but we have the finest and most attractive line of Canned Meats ever put up. Our prices are right, it is true, but we don't make any special merit of that. We have to make right prices or go out of business. But the quality of our goods—that's the consideration.

<i>Ox Tongues</i>	<i>Corned Beef</i>
<i>Lunch Tongues</i>	<i>Potted Meats</i>
<i>Luncheon Beef</i>	<i>Devilled Meats</i>
<i>Roast Beef</i>	<i>Brawn, etc., etc.</i>
WHITE LABEL SOUPS	

Manufacturers' Agents,
JAMES HAYWOOD
 Toronto
J. L. WATT & SCOTT
 Montreal
J. HUNTER WHITE
 St. John, N.B.

**Armour
 Packing
 Co. . .**

Kansas City,
 U.S.A.

Cooks May Differ



in their opinions on some points, but when it's a question of pancake flour they all agree that . . .

Dalley's Hygienic Pancake Flour

makes the sweetest, lightest and most delicious pancakes. It is sold in handsome packages by all wholesalers.

Put up only by
The F. F. DALLEY CO., Ltd.
 Hamilton

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES	REGULAR.	"LITTLE."
FOR	One Box - 45 Cents	One Box - 18 Cents
1896	One Case - \$4.00	One Case - \$2.10
	Five Cases - 3.75	
	10 Boxes in a Case.	15 Boxes in a Case.

THE DIFFERENCE

TANGLEFOOT Does Not Leak at the Edges
TANGLEFOOT Does Not Soak Through the Paper
TANGLEFOOT Does Not Spoil Over Winter
TANGLEFOOT Does Not Allow Flies to Escape
TANGLEFOOT Has the Only Serviceable Holder

HOLDERS Are no longer packed with **TANGLEFOOT**, but are put up separately in boxes of 50 which job for \$1.00.



Standard Goods THE Best to Handle

FOR **PURITY** ..

Bi-Carbonate of Soda

FOR **STRENGTH** ..



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Lazenby's

**CHOICEST
JELLY
TABLETS**

ALL FLAVORS

FAULDER & CO'S
"SILVER PAN" } **MARMALADE
AND
PRESERVES**



**BOILED IN SILVER PANS TO AVOID
THE CONTACT OF THE FRUIT WITH COPPER**

Lazenby's

**CHOICEST
JELLY
TABLETS**

ALL FLAVORS

For Sale by leading Wholesale Grocers throughout
... the Dominion ...

AGENTS FOR CANADA

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Broken Dishes

Will be one of the results of house-cleaning. New ones must be bought, and they must be better than the old ones. Our

YELLOW AND BRISTOL GLAZED GOODS AND ROCKINGHAM WARE

cannot be improved upon. We can sell you Dishes, Crocks, Jars, etc., of any size and shape, and in any quantity.

Brantford Stoneware Mfg. Co.

Brantford, Ont.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

IMPORTANT TO BUYERS OF BLENDED TEAS

*New Line in
Standard Blends*



Per lb. **22c.** Per lb.

No low China, only Ceylon and Indian Teas.
Good Leaf. Clean, Stout Liquor. Samples on application.

TETLEY & CO. 14 Lemoine St. Montreal

IF YOU HUNT



The world over you will not find a more perfect cheese than **MacLaren's "Imperial."** It has that delightful nutty flavor so much appreciated by connoisseurs and is so rich and creamy, with such wonderful keeping qualities, that it is now accepted as the standard of excellence. Sold by all Wholesalers.

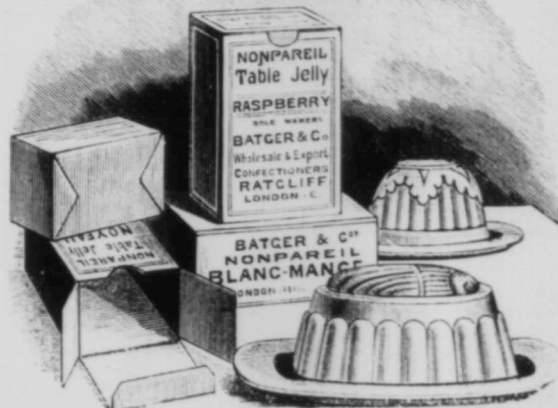
Manufactured by **A. F. MACLAREN & CO.** TORONTO

The selection of goods like the choosing of

PARLIAMENTARY CANDIDATES

insures success.

See that you **CHOOSE**



Order from your Wholesale Grocer

ROSE & LAFLAMME — Montreal

Wrapping Papers

AND

Paper Bags



Few manufacturers enjoy the facilities we do for turning out the above.

The whole in all its processes are made by us. From the making of pulp to the printing of the sheet or bags, we do it all. One profit on the whole---we can therefore afford to and DO put better stock in our paper; this has been proved by comparative tests and we guarantee it.

The **E. B. EDDY CO.** Ltd.

HULL, CANADA

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;
James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

**"Rose
Brand"
Lard**

Is Good Lard

Reference : Any merchant who has ever handled it.

PACKED IN 1, 2, 3, 5, 10, 20, and 50-lb. Packages.

A trial order will convince you that it will increase your trade to handle
"Rose Brand" goods.

The GEORGE MATTHEWS CO., Ltd., Ottawa and Peterborough

**No Sulphur Match
on Earth** —

... CAN BEAT OUR ...

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Now they come

Campers, Excursionists, Picnicers,
purchasing their supplies.

"REINDEER BRAND"

LAST YEAR they asked for

(THE RESULT)

THIS YEAR they and their
friends will look for

CONDENSED MILK
EVAPORATED CREAM
CONDENSED COFFEE
CONDENSED COCOA

It will pay you to keep well supplied

BUY IN SMALL LOTS AND OFTEN



When a Man

buys a tea he usually has two objects in view—to get something that will please his trade and leave a reasonable profit for himself. There is, however, another point which is sometimes lost sight of even by the keenest buyers and judges of value. They may not ask the question: "When this line is done can I secure a match of equal value?" Sometimes he can, and again he cannot. With

OUR STANDARD BLACKS this is assured him every time. They are only sent out after an exhaustive test and are always up to that high standard of excellence which has made them such successful teas to handle. You can highly recommend them to the consumer. They are bound to give satisfaction. We shall be pleased to mail samples and particulars. There are five:

THE 400 SELECT
RUSSIAN CONGOU

THE GLOBE
BLEND

IMPERIAL CONGOU
DALU KOLA CONGOU

In Young Hysons and Indians of high grade and medium quality we have decided bargains.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

Wethey's
Condensed
Mince Meat



Is Always
The Same

THE
PRIDE
OF THE
TRADE



Not because of their handsome appearance, but because they are head and shoulders above all others. Strictest care and attention given to every detail in their preparation. There is no guess work in any department.

Boulters' "PEERLESS"
Lion Brand Canned Goods

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, MAY 8, 1896

(\$2.00 per Year) No. 19

DROPS FROM THE EDITOR'S PEN.

A cheap article is sometimes dearly bought.

Pay as you go; and if you cannot pay, do not go.

Aim high, even if you are a little short in ability.

Inability to rhyme is no excuse for absence of poetry in business.

Most customers, men as well as women, rather like being courted.

A multiplicity of objects in life, like a multiplicity of wives, is a bad thing.

If you want to irritate a customer spell his name wrong or "pl" his initials.

Earnestness is to the man of business what steam is to the engine: it induces activity.

The wide-awake merchant is not a conjurer, and yet he turns his wares into gold at will.

It is well to have a stiff backbone, but see that the stiffness does not get into your neck.

It is not every customer that is proud of his name, but he is not pleased when you forget it.

The fewer words there are in an "ad." the larger will be the number of people who will read it.

Jealousy, like sand in a piece of machinery, keeps the business from running smoothly.

Confidence is the forerunner of custom. And he who would have the latter must cultivate the former.

A merchant should not only read his trade paper himself, but should see that his clerks

do the same thing. The good clerk is a good reader. Merchants might help in the premises by subscribing for a few extra copies of a good trade journal.

A successful business can no more be built up on poor goods than can a good character on bad deeds.

A clerk needs to exercise his brains while waiting on customers quite as much as he does his hands and feet.

The ideal merchant was never born, but he is a foolish business man who does not aim to be an ideal merchant.

The man who is holding his own is not usually the one who wants to cross swords with his fellow business men.

The store window, like the merchant's face, should create a good impression when it is for the first time looked at.

Some people take so long loading their gun with brilliant ideas that they die before they have a chance of firing it off.

There is money in advertising as well as in gold, but you need to know how to get it out of the one as well as the other.

Theory and practice are often as dissimilar as chalk and cheese when an attempt is made to put theory into practice.

No onus is it upon the live business man who, while he is cultivating trade, fertilizes the prejudices of his less active competitors.

Over-strained efforts to convince people you are telling the truth frequently confirms them in the belief that you are telling a lie.

Natural endowments are not the superstructure. They are the foundation. And he who would succeed must build upon them.

If a man succeeds in business he earns the jealousy of some of those he has out-

stripped in the race; if he fails he often earns the contempt of those who have outstripped him.

The fruits of success are not obtained by sowing the tares of laziness.

More desirable than genius is the man in whom are combined average intelligence and energy.

Merchants should take care of their delivery wagons. It is possible that the delivery wagon will cast a reflection on the merchant.

The details of the grocery trade are no more learned in a day than are children developed into men by one week's good feeding.

It is well that every clerk should aim to be a merchant, but it is also well that every clerk so aiming should be assured that Nature aimed that he should be one.

If some men had been born with a crowbar in their mouth instead of a silver spoon they would not have been so heavily handicapped in life's race as they now are.

Had not the trade paper a good reason for its existence it would have been dead long ago, and no void would have been created by its absence either. But, like the sun, it has come to stay.

Man has been created with two feet, two hands and a set of brains, and if by one or more of these he cannot secure a moderate measure of success in this life, the sooner he gets into another, or is taken in charge by the State, the better.

If a majority of those seeking Parliamentary honors in Canada who profess so much interest for the business interests of the country, were to be converted by their own eloquence and do what they promise they will do if elected, the Dominion would be little short of a business man's Paradise ere long.

SHOW WINDOW DRESSING.

YOUR store windows, like eye-glasses, should be made to properly fit you. Through one you see the world; through the other the world sees you.

This article has but one object: to teach you briefly some valuable points in the art of effective window display. The dressing of store windows is, strictly speaking, an art, and its successful accomplishment has laid the foundation of some of the largest fortunes in retail trade.

The first step to a successful grasp of the subject is to realize what a window is. Look for one moment at the windows of any private house in a residential street in the city. What are they? They are signboards which tell you what sort of people live inside. One person in one hundred may cross the threshold and see the inmates of that house; but the remaining ninety-nine must look at the windows, and imagine from their appearance what style of persons are living behind them.

Your windows may do you great harm. You may be a person of fine instincts, of exquisite discernment, of wonderful patience, of sound judgment; but your neighbors know nothing of this. They can only judge by what they see. And what do they see as they walk by your house every day? They look at your windows and judge you accordingly.

Thus windows are tell-tales. They proclaim you to the world. They are a perpetual announcement of the taste of the unseen dwellers behind them. Perhaps 800 persons will pass your house to-day. Fifty of them know you personally; but 750 look at your windows and take their cue from them. Now leave the house and come to your store windows. You remember that Cæsar bade his soldiers at the battle of Pharsalia aim at the eyes of Pompey's men. They did so, and won a decisive victory. The man whose store windows aim at the eyes of passers-by will win a great financial victory. All that is true of the windows of a private house is doubly true of a store window. Your store window really introduces you to your customers. Is it the sort of introduction you would have? Does it vouch for the dignity and character of your establishment? You are careful how you address a new customer; but your store window addresses him as forcibly as your words.

And it addresses him oftener. It addresses him earlier, before your personality has had a chance to help you. Your window has the first chance at him, and first impressions are lasting!

Who is responsible for the appearance of your store windows? Are you getting from them all the help you can? Are they doing you any good? Are you certain that they are not quietly doing you harm?

These are potent questions. You can af-

ford to give time to their consideration. They have had our most careful thought for years. Let them have your whole attention for an hour.

You are grasping a big thought, and every live thought on any live subject knocks the wind out of somebody or other. We want to make you dissatisfied with the slow growth of your business as it now stands. Do you remember the greatest compliment (so it is claimed) ever paid by a king to one of his subjects? It was what Louis XIV., the grand monarch of France, said to his priest Masillon: "Father, I have heard many great preachers, and I have been satisfied with them; but as for you, whenever I hear you it makes me dissatisfied with myself."

The first plunge into the subject is almost a cold shiver. It looks at first sight as if there might be something undignified in some classes of merchants bothering with dressing their windows. Do you recall the story of the hen who looked at the china egg in her nest, in a distrustful way, and ejaculated: "Great Scott! if this sort of thing goes on, I'll be a bricklayer next?" How many merchants, especially druggists, look distrustfully at the idea of a good window display, and feel that, if that undignified sort of thing goes on, they might as well become sandwich-men without further delay?

Don't be unreasonable. You have a beautiful and perfectly unnecessary notion that you will sink your dignity in your efforts at window display. Let us stare that idea right out of countenance here. Never need dignity be sacrificed. On the contrary, unless your window display be made with a scrupulous regard for dignity (as expressed by good taste), you will derive little benefit from it. Dignity always! Dignity, or nothing.

But not over-dignity. That is simply ridiculous. You remember the over-dignified dentist. He hated the very name of "dentist," and so he left it off his business card altogether and inserted instead, "Drawing, Music and Dancing: No pains spared."

Granting the dignity of it, then, why should a merchant take any time for a window display? Simply because he is in business to make money. No descendant of Shem, Ham or Japhet can do any less and stay in business. If men kept stores for their health, or for enjoyment, or for social prestige, it would be well enough to ignore window display, although the most important contributor to the dignity of the drug store would thereby be ignored.

But men are in business to make money, and they must do considerable help-yourself fighting. When the little girl was asked who made her, she held up her apron, saying: "God made me that length, and I grew the rest myself." Now, the fact that you keep a store on a prominent street will bring you in a certain amount of custom—perhaps a liv-

ing. But your location and business make you that length without your help. If you want anything more than a living, you must grow the rest yourself. In all business, as a rule, men can afford to employ any honest method to make money.

Window display is a dignified and honest method. This is not a question of opinion; it is a question of fact. The records stand open for all to read. Figures cannot lie. Thousands of merchants have tried window display. Every one who tried it right has been benefited by it.

The subject is timely. "Favors lose their value by delay." The movement of ideas over this country comes in great waves. If you start in ahead of the bulk or volume of the great movement you are thrown forward strongly by it, exactly as you would be thrown ahead by a wave if you got in front of the bulk of water. So of a clear idea like window display in any business. Where there was one merchant who did it in '93, there were twenty who started it in '94. Nearly 400 more joined the procession in '95; there will be 4,000 who will be doing it next year. Don't delay. Make the partnership that Charles V made when he cried: "Myself and the lucky moment." Remember the old law maxim that rights are forfeited by disuse. Claim your right immediately.

Speaking about delays reminds us of the story of the minister who was called to another parish, but who had not been able to make up his mind whether to go or not. The deacon of the parish met the minister's little boy playing in the road, and asked him if his father had decided. "Yes," said the boy, "father's going to leave you." "Indeed," said the deacon, "I didn't know that he had made up his mind yet." "Well," said the boy, "you see, it's like this. Father he's in his room all the time, a-praying for light; but mother—she's packing the trunks!"

You don't want to sit any longer, praying for business, while the trunks are waiting to be packed.

We say again: It is results that tell the story! Do you remember how Sir Walter Raleigh once made a wager with Queen Elizabeth that he could weigh the smoke from his pipe? He won by weighing the tobacco before smoking and the ashes afterward. You can weigh the value of your window display by weighing your money-drawer before and after.

A good window display will stimulate your general business as a tonic stimulates appetite. It will bring new customers into your store. You can better afford it than half the expenses you incur. It will easily show a 40 to 50 per cent. increase in your total sales, provided you do it rightly.

For in window display, as in every other art, there are things to be avoided and things to be carefully provided. There are many ways of missing the goal; there is only one traveled way to attain it.—From "How to Dress Show Windows."

House Cleaning is Now in Order

We have some helpers

PHOENIX SCOURING SOAP

The most economical, and cheapest soap on the market.

PARSONS' HOUSEHOLD AMMONIA

Invaluable for removing stains from carpets, cleaning paint, etc.

BROOMS

In all sizes, styles and weights; bamboo handles, extension handles; ceiling brooms and hearth brooms. Write us for prices, or, better still, see our travellers' samples.

JAMES TURNER & CO., Hamilton, Ont.

We are offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon

Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO.

HAMILTON.

SUGAR FACTORY FOR OWEN SOUND

APPPLICATION has been made to the Ontario Government for the incorporation of the Owen Sound Sugar Manufacturing Co., Ltd.

The objects for which incorporation is sought are to manufacture sugar and other products from beets and such other articles as may be necessary for such manufacture, and to purchase, sell and otherwise deal in live stock sufficient to use up the refuse from the company's factory; to acquire and hold by purchase, lease, or other legal title, real and personal property of every description necessary to carry on said business, and to assign, dispose of, mortgage, charge or otherwise deal with the same as the said company may deem for its advantage for the purpose of the business; to enter into, make and perform all such contracts, stipulations and agreements, and to do all such acts, deeds, matters and things as are incidental to the attainment or carrying out of the objects of the said company.

The operations of the company are to be carried on in the province of Ontario, and the chief place of business is to be Owen Sound. The amount of the capital stock is

to be one hundred and fifty thousand dollars and the number of shares to be six thousand at twenty-five dollars each. The applicants are James McLauchlan, merchant; Thomas Elvin Vanstone, merchant; Christopher Alexander Fleming, accountant; Frederick Harrison, saw miller; Arthur Priest, merchant; Robert Buchart, merchant; Oliver Brown, manufacturer; James Vair, farmer; John Reid, contractor; Wesley Owens, liveryman; Michael Robinson, gentleman; James Henderson, agent, all of Owen Sound; William Donaldson Forrest, of the town of Owen Sound, in the county of Grey, builder; Thomas Cairns, of the township of Derby, farmer, and Thomas Frost, of the township of Derby, farmer.

Michael Robinson, James Henderson, Thomas Cairns, William Donaldson Forrest and Wesley Owens are to be the first directors of the company.

RAW SUGAR CARGOES.

Two cargoes of raw sugar are expected to arrive in Montreal this week. One is the steamer Parkmore, of the Johnson Line, with 2,000 tons for the St. Lawrence Sugar Refinery, and the other the Sicilian, with 2,500 tons for the Canada Sugar Refinery.

DRIVING OUT MARGARINE.

The British Consul at Amsterdam reports that the years of prosperity for the producers of margarine in Holland appear to have passed away for the present, "partly in consequence of the difficulties placed by most countries in the way of the sale of artificial butter or surrogates, and partly influenced by the very greatly increased importation of Australian butter into Great Britain." Prices of margarine averaged last year between about £1 18s. and £2 per cwt. The following are the quantities of pure butter, of margarine and of cheese exported from Holland to England in each of the last three years:

Years	Cwts.		
	Butter	Margarine	Cheese
1893	142,811	1,229,737	269,364
1894	165,157	1,045,330	298,691
1895	191,221	878,827	305,920

A GROCERY FAILURE.

Mr. Jean Baptiste Bourignon, grocer, No. 635 St. Dominique street, Montreal, has assigned on demand of Stanislas Denis. The assets are stock-in-trade, such as wines, liquor, etc., and furniture. The liabilities are about \$5,500 and the principal creditors are: Dufresne, Mongenais & St. Charles, \$118; N. Quintal & Fils, \$170; J. O. Villeneuve & Co., \$280; O. Salvas, \$400; S. Denis, \$350; F. W. Newman, \$4,300.

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

Ask your wholesale grocer for it.

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

30 St. Francois Xavier Street

..... TORONTO

..... MONTREAL

To Retail at... **25cts. a Pound**

To meet an increasing demand for a good package tea at 25c. we have pleasure in introducing to the trade our new grade of

to sell at this popular price. We may say that the same carefulness is exercised in the blending and packing of this tea as in the other and higher grades.

KURMA TEA

IN LEAD PACKETS ONLY

BLACK OR MIXED

DAVIDSON & HAY, WHOLESALE GROCERS, Toronto, Ont.

From Manufacturer to Retailer direct — you get all the profit. By the

American Process

we are producing a corn meal that for evenness of cut and freedom from black specks is the one commended that inspires the confidence of the consumer in other cereals you sell.

THE TILLSON COMPANY LTD.
High Class Cereal Foods
Tilsonburg, Ont.

Corn = meal

"A satisfied customer is the best advertisement for the retailer."

Gold Dust

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

REAL

Lye

non, grocer, Montreal, has Islas Denis, each as wines, Habitues are: rations are: Charles, \$18; S. Denis,

RE. 5. fine Cheese 237 269.44 330 286.64 527 305.920

dam reports the produc- year to have artly in con- ed by most of artificial influenced by portation of "Prices ear between The follow- tier, of mar- om Holland ree years :

RINE.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

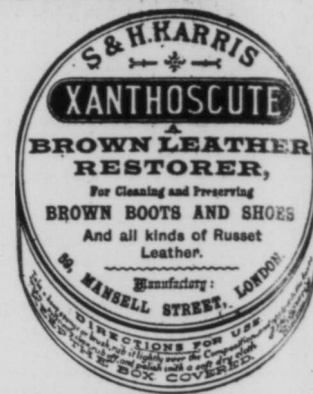
Does not
Injure the
Leather

Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



HINTS TO BUYERS.

JOHN SLOAN & CO. have in stock a fresh shipment of Ewan & Co.'s "Lion" brand sockeye salmon.

Davidson & Hay are offering this week "a snap" in nutmegs.

T. Kinnear & Co. still have in stock a lot of Sphinx brand "U" prunes.

Armour's canned meats are arriving this week for Davidson & Hay.

T. Kinnear & Co. are offering a line of peaches in 25-lb. boxes and 70-lb. bags.

Davidson & Hay are quoting molasses in half barrels at close figures.

A fine line of evaporated California peaches are being offered by W. H. Gillard & Co.

Direct shipments of Ceylon tea are arriving this week for Davidson & Hay.

A new shipment of Southwell's orange marmalade just in for Frank Magor & Co., Montreal.

Davidson & Hay report a large sale for gallon apples during the past ten days.

Pure go'd tomato catsup is selling very fast this season. It is a most delicious article.

Perkins, Ince & Co. have near at hand another shipment of No. 1 polished Japan rice.

The Eby, Blain Co., Ltd., report large sales of their famous clean stemless currants.

T. Kinnear & Co. are in receipt of a carload of New Orleans molasses; also a very bright Acadia syrup.

The Eby, Blain Co., Ltd., report the arrival of a large shipment of fancy imported Japan rice.

W. H. Gillard & Co. are offering some fine bargains in Young Hysons and Indians—exceptional values.

A shipment of the famous "Cottonbale" shrimps arrived this week for the Eby, Blain Co., Ltd.

The Pure Gold Manufacturing Co. are placing parsley leaves upon the market, put up in regular quarter-pound herb tins.

Large orders are being booked for Knox's acidulated gelatine, a brand that will be

popular during the coming summer. The retailers are being supplied with samples with their first orders by the agents, A. E. Richards & Co.

The Eby, Blain Co., Ltd., report a new thing in brushes called the "Eureka" shoe polisher; it works like a charm.

A large shipment of Stower's lime juice went through Montreal this week for Lucas, Steele & Bristol, Eby, Blain & Co. and other western firms.

T. B. Escott & Co. have received a carload of tea this week. They claim to have greatest values ever shown in 25c. Japans, Indians and Ceylons.

Paterson's Glasgow sauces are now in stock with the Eby, Blain Co., Ltd. These Scotch sauces are meeting with great favor with the trade.

Tetley's representative has had a much better trip this spring in the Maritime Provinces than last year. The demand for the firm's packet teas is increasing.

The Eby, Blain Co. are in receipt of a shipment of Stower's goods, including lime juice cordial, pure lime juice, lemon syrup, lemon squash and lime fruit juice.

Ewing, Herron & Co. have just turned into stock this week some new ginger. They also make a specialty of cracked and sifted ginger for the ginger-beer trade.

Carload of Windsor salt has just been received by T. B. Escott & Co.; also car pickles. "On these latter we are offering special inducements," reports the firm.

"Pilgrim's summer beverages are going out fast, and we anticipate a much larger sale even than last year," say W. H. Gillard & Co., the Hamilton wholesale agents.

Bulk cocoa is being made a specialty of this month by Lucas, Steele & Bristol. Their travelers have samples of "King of Scorchers," and extra choice brands.

"Hercules cleaned currants are giving splendid satisfaction and selling fast. The advertisement in THE CANADIAN GROCER has helped to bring about the large sales," write T. B. Escott & Co.

An article that appeals to the common sense of every wide-awake grocer is "Instantaneous" tapioca, which cooks in a few minutes, while the ordinary goods take two hours. To make it interesting this month Howe, McIntyre Co., agents, Montreal, will

pay freight charges to any dealer in Ontario or Quebec on one or five cases.

Some fine values in Nagasaki Pekoe Japans are to hand with Lucas, Steele & Bristol in half-chests and 30-lb. boxes. The firm considers them snaps. Samples on application.

Southwell's lime juice and lemon squash in glass stoppered bottles are just what we want for the summer weather. New lines just received by steamer by Frank Magor & Co., 16 St. John street, Montreal.

This is the season for jams and jellies. Home-made preserves are about used up, and fresh fruits are scarce. T. A. Lytle & Co. make a fine line of these goods, and are getting their full share of orders.

The ss. Pomeranian landed a large consignment of Cox's gelatine, chiefly for western buyers. It was distributed this week to the different importers in Toronto, Hamilton, London and other western points.

Keen's goods are steady sellers all the year round, but just now, while the house-cleaning and moving season is on, the enquiries for Keen's Oxford blue for the laundry are becoming more numerous every day.

"Yes," say Lucas, Steele & Bristol, "we consider our new blend, Dannawalla tea, a perfect half-dollar one. The sale of this tea in the old country is very large. The brand is registered, and can be used by no other firm."

A. E. Richards & Co. are now introducing wool soap made by Raworth, Schodde & Co., Chicago, and good orders are being taken. They claim this is a soap that can be used in washing silks or any fine woolen or other fabrics without injury.

Write to the Alpha Chemical Co., Berlin, Ont., for price list. Advertising space in THE CANADIAN GROCER will not admit inserting but a few of our leading lines. We have numerous other lines that will interest you. Our motto is: "Not cheap goods, but goods cheap."

Laporte, Martin & Cie. turned into stock on Friday last a fine shipment of Ponce molasses. They are considered by those who inspected them as fine as any ever landed in Montreal. The firm will forward quotations promptly to anyone.

Laporte, Martin & Cie. will be among the first importers to have new Barbadoes molasses in stock. They have a cargo on the way and expect it to arrive by the 13th. Now is the time for buyers to secure quotations, which will be cheerfully sent to any reader of THE GROCER.

ON THE SQUARE

That is the way we sell our goods—that's the way the manufacturers make these goods—that's the opinion your customers will form of your business if they find you carry these standard goods.

CROWN BRAND FLAVORING EXTRACTS, BRYANT &

BRYANT & MAY'S MATCHES, CARR & CO.'S BISCUITS

Crown Brand Flavoring Extracts

They're strongest and best, just because they're purest. We know—we make them. You'll know if you try them. Customers always use them if you keep them.

Bryant & May's Matches

Matches which are best made, best known and most largely used in the whole world. "Safety" and "Tiger" for household, Wax Vestas for smokers.

Hubbard's Rusks

An unsolicited testimonial from Toronto, April 15th: "You can take my word for it that these rusks are the finest things ever prepared for sick children, and I have, unfortunately, had to try every kind of food imaginable." Your customers will say the same thing.

Carr & Co.'s Biscuits

Their manufacture keeps six mills always running. Their first trial will insure a steady trade. Everybody likes them, especially the "Cafe Noir."

MAY'S MATCHES, CARR & CO.'S BISCUITS, HUBBARD'S

RUSKS, CROWN BRAND FLAVORING EXTRACTS

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

- | | |
|------------------------|-------------------------|
| French Peas | Olive Oil |
| French Mushrooms | Spanish Queen Olives |
| Nonpareil Capers | Genuine French Sardines |
| Genuine French Mustard | |

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner, Mackeand & Co.

Wholesale Grocers,
WINNIPEG



ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder

No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.



OFFICE AND WORKS: **Wallaceburg, Ont.**

The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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BUSINESS MEN AND THE ELECTIONS.

NATIONS, like individuals, do not as a rule seek for remedies for a disease until the disease has developed to a point where it occasions alarm or inconvenience.

For some years there has been a growing deterioration in the business quality of the members of the House of Commons.

The Parliament just dissolved was undoubtedly the worst we have had since Confederation. Through incapacity on the one hand and sacrifice of business interests to party exigencies on the other, the business of the country has been shamefully neglected.

It is to be hoped that the last Parliament saw the climax of this retrograde movement. If the fact that the business men of this country are awakening to the deplorable conditions which therein obtained can be taken as an indication, it was. Business men, from one end of the country to the other, realize that if they ran their own concerns in the slipshod way which Parliament has the business of the Dominion, the assignee would soon be in possession of their estates. With the realization of this fact has come the realization that in selecting representatives they must exercise the same common sense they would if engaging men to take charge of important departments in their various establishments. And if the business men of this country vote in obedience to their common instincts, the next House will see an improved membership.

If we do not have an improved membership in a business sense, it will be a bad thing for this country. Matters are likely to occupy the attention of Parliament for the next few years which it would be folly of the worst kind to relegate to politicians of the ward and professional type for solution. We want men with practical business common

sense, men who have more concern in the welfare of the country than they have in the advantages of party.

Until the general election, now pending, is over, the questions as to whether there will be a change of government and a radical change in the tariff are agitating the public mind a great deal, the business part of it particularly.

If we have the right kind of men in Parliament these questions need not concern us very much: Men who have business interests at stake in the country are not likely to vote for measures which tend to jeopardize these interests. Theorists of either party are not likely to create an itching in their ears by the flaunting of impracticable schemes.

THE RICE SITUATION.

THE rice situation during the ensuing season promises to be rather more interesting than usual.

In Siam, the crop of field rice is a failure, while in India the statistics show a shortage of 25 per cent. Japan, on the other hand, has a good crop, but in Japan an advance in price has taken place, speculators evidently anticipating higher figures to rue as the result of the shortage in other rice-producing countries. In Burmah, there has been a marked advance, and higher values are obtaining in sympathy with the conditions in Siam and India.

In spite of the higher prices obtaining in outside markets, it does not appear that there will be any changes in Canada, immediately at any rate. On the contrary, the price of the home-made rice is likely to cost the wholesaler fractionally less than the figures obtaining the past season. The explanation of this is that the mills in Canada purchased their supplies of uncleaned rice before the advance took place, and a letter, received by a Toronto firm, states that the price at the mills will be slightly lower than last year.

Canada's imports of uncleaned or paddy rice last year aggregated 22,772,306 pounds. Of this we obtained from Great Britain 592,020 lbs.; British East Indies, 20,332,196 lbs.; China, 1,512,090 lbs.; Japan, 336,000 lbs.

The trade will be interested to know that the Canadian mills have decided to modify the terms of delivery. Heretofore the mills would deliver nothing under twenty-bag lots, but they have just notified the wholesale houses that they now have the privilege of having ten bags shipped to their customers. As the old system was often the occasion of inconvenience and annoyance, the trade are much pleased with the new order of things.

The Mount Royal Milling Company will have their first supplies of new crop rice ready for the trade next week. Now is the time for the readers of THE CANADIAN GROCER to get quotations.

CUSTOMS TYRANNY.

THE case of Customs Officer Curless versus The Montreal Star is another illustration of the need of reform in our Customs service.

It has been pointed out frequently that in too many instances the aim of public servants in the Customs branch seems to have been to make the service as distasteful as possible to the mercantile community. Such a course is the height of folly.

Of course the laws have to be administered. They are on the Statute Book for that purpose. At the same time it should be the aim of the officer to apply them with the minimum of dissatisfaction to the public. This policy does not seem to have commended itself to Special Officer Curless, and the judgment rendered by Mr. Justice Davidson is a reminder to the departmental officials at Ottawa, that there is plenty of room for reform in the service.

The kernel of the whole difficulty is the spot's system, in which the detection of offences against the revenue laws pivots. It is a constant temptation to blackmail, and the sooner the Government adopts some other method the better. If it was not in force there would have been no Curless case, and no discredit cast upon our system of Customs inspection.

CANNINGTON'S WISE MERCHANTS.

The merchants of Cannington, Ont., have decided to close their stores at six o'clock on Monday, Wednesday and Friday evenings during the summer months. The innovation went into force on Friday last, and all the stores in the town are in the arrangement.

The merchants of Cannington are to be congratulated. Competition in Cannington is about as keen as it is in most places; but this has not prevented the business men of the place from arriving at the agreement in question. They have set an example which other communities of merchants should not be slow to follow.

Long business hours is an evil. There is no question about that. It injures the health of merchants and clerks, and prevents them from performing to the best of their ability the duties of every-day life.

Men in business should be constantly creating and putting into practice new ideas. But being cooped up, often in dreary stores, from early morning to late at night from one end of the week to the other, obviously tends to diminish their power to do this.

A machine that is not oiled gets rusty, noisy and out of order. Too close confinement to business makes merchants rusty and crusty, while relaxation therefrom lubricates the mind, quickens the energies, and fortifies one for better work.

THE CANADIAN GROCER would like to see the early closing movement become epidemic during the next few months.

DIRECT STEAMSHIP SERVICE WITH FRANCE.

WHEN the Dominion Government decided to subsidize a fast Atlantic line, the Act authorizing the same stipulated that the line securing the subsidy should make connection with a French port.

At the last session of Parliament, however, this Act was amended by striking out the reference to the French port. But, a clause was at the same time added, stipulating "the Governor-in-Council may enter into a contract for a term not exceeding five years with any individual or company, for the performance of a fortnightly steamship service between a port or ports in Canada, and ports in France and Belgium, on such terms and conditions as the Governor-in-Council deems expedient, for a subsidy not exceeding the sum of fifty thousand dollars a year."

A few days ago the Governor-in-Council, acting under the authority therein given, closed a contract for the performance of the service in question. The successful contractors are the Franco-Belge Steamship Co. of Canada. They secure a yearly subsidy of \$50,000, and will furnish a direct fortnightly service between Canada, France and Belgium.

Canada only now needs a fast Atlantic service with Great Britain to place her on equal footing with the United States as far as steamship service on the Atlantic is concerned. On the Pacific we already occupy the premier position.

Regarding the Atlantic service the events of the past few days have been advanced an important stage, the Imperial and Dominion Governments having agreed upon the details of the same. The service is to be weekly, and four vessels, with a required speed of 20 knots per hour from port to port, are to be supplied. The displacement of these steamers must be not less than 8,500 tons, and equal in equipment to the Teutonic. In Canada the winter port is to be Halifax, where the mails are to be landed, after which the contractor is to have the right to send the vessels on to St. John, N.B. The summer port is to be Quebec, where the mails are to be landed, after which the vessels can proceed to Montreal.

NO ADVANCE IN SUGAR.

The long-expected advance in refined sugar still fails to materialize, and, as THE CANADIAN GROCER has pointed out before, it is not likely to until the liberal stocks in refiners' hands are reduced. These stocks must have been much larger than was first estimated, for the movement has been fair since the excitement first set in at New York.

At the moment demand is slow, and it may be argued from this that jobbers and

traders generally are supplied for some time ahead. Otherwise the opening of navigation would have witnessed an increase in the volume of sugar business.

Refiners' prices are precisely the same, and the advance seems to be as far off as ever.

THE SULTANA RAISIN CROP.

A PRIVATE letter received in Toronto this week from Smyrna furnishes additional information regarding the damage to the growing crop of Sultana raisins.

The letter in question is from C. Whittall & Co., and bears date of April 15, and reads: "Towards the end of last week the fall in the temperature, for two consecutive nights, to about seven degrees of frost, is reported to have caused considerable damage to the vines, which, with the mild weather we previously had, had prematurely commenced to bud.

"It is difficult to state with any certainty what the real extent of the damage is, and although we cannot refuse to give credence to the news reaching us from the various districts, we are inclined to believe, going on past experience, that some exaggeration underlies all these reports. Still we cannot doubt that some damage has been done.

"The effect on the market has been very pronounced, dealers having put prices up 3 to 4s., and some business has been done at the advance. We do not believe prices will again relapse for some time, as stocks in all districts barely amount to 2,000 tons, of which fully 500 tons are in shippers' hands. Qualities are almost entirely of choice and superior; and such descriptions as good as fine are unobtainable.

The London Produce Markets' Review, in its issue of April 25, referring to the damage to the Sultana raisin crop by frost, said:

In estimating the value of the reports received, it is necessary to consider that the cultivation of this fruit is carried on over a very large area, and communication between the various districts is still in a very primitive state. In other years reports of damage received have proved to be misleading from this very cause; partial damage in a few districts having been erroneously understood to apply to the whole of the crop. In actual experience, any extensive diminution in the crops of Asiatic Turkey through frost is probably almost unknown; while the possibility of the damage reaching the extent reported is, for causes previously stated, in the highest degree unlikely. In addition to this, the continually increasing acreage under cultivation, and the extremely favorable climatic conditions reported up to the time when the news of the frost came, gave reason to suppose that the coming crop would be very large indeed. Everything considered, therefore, it may be reasonably expected that there will be an abundant supply in the coming season, and any further inflation of prices may prove to be dangerous.

OPENING OF INDIAN TEA MARKET.

C. H. Anderson, agent for Bathgate, Pim & Co., Calcutta and Colombo, has advices from his principals that the India tea season is expected to open in Calcutta about May 18.

CHANGE IN THROUGH FREIGHT RATES.

BOTH the big railway corporations have issued a new classification regarding through freights on merchandise from Great Britain and abroad.

The change which went into effect on May 4th has been a surprise to the trade, and will affect all lines of heavy material materially, while the importers who will feel the change most keenly are those in Montreal.

Previously a rate might be had on a shipment loaded in Montreal, and if the goods were sold before the vessel got there, they were allowed to be transhipped to any point west, getting the benefit of the through rate from Liverpool or other ports the same as an actual through shipment billed direct.

This privilege has been withdrawn this spring, and shipments not billed direct will have to pay the regular local rate from Montreal to Toronto or other western points, as the case may be.

When it is explained that the ocean rate from Liverpool to Montreal is only about 7c. per cwt. on heavy material, and that the local railway rate from Montreal to Toronto is 17c., some idea of how much extra the shippers will be taxed is afforded.

The chief trouble seems to be that many Montreal importers, not imagining that there would be any change this year, made arrangements accordingly.

They figure it out that any lots which they will be compelled to break at Montreal and send forward will cost them from 5s. to 7s. per ton more than it did last season. This means that they certainly will not make any money on their first shipments, and, possibly, may lose some.

Of course, the matter will regulate itself in time, but in the meantime western importers have decidedly the best of it in the case of a deal with a purchaser.

LAKE WINNIPEG WHITEFISH.

LAKE WINNIPEG whitefish promise to cut a much more important figure on the Eastern Canada market than they have hitherto done.

Hitherto this fish has only arrived on the Toronto market during the winter and early spring, and then only in a frozen condition. But arrangements have been made whereby whitefish from Lake Winnipeg will arrive in the "Queen City" in summer as well as in winter.

It is the intention, THE CANADIAN GROCER understands, to ship the fish from Lake Winnipeg in refrigerator cars. From the time the fish are loaded on the cars until they are unloaded in Toronto will be four days.

As a result of this new departure, the output of Lake Winnipeg whitefish will be much

larger than usual. Last year 1,200 tons of these fish were frozen. This summer it is expected that about 1,200 tons of fresh whitefish will be shipped. As it is intended to freeze next winter the same quantity as was frozen last winter, the estimated annual output of Lake Winnipeg whitefish is now placed at 2,400 tons. This ought to net the fishermen of Lake Winnipeg from \$70,000 to \$80,000 per year.

The close season is a long one, fishing being prohibited after September 1.

OPENING PRICES OF JAPAN TEA.

Cable advices received on the Toronto market during the last few days announce the opening of the tea market in Japan. Prices are quotable much lower than a year ago on finer teas. Choicest, for instance, are quoted at \$33 per picul, choice at \$30 and finest at \$27. As the exchange rate, however, is higher than it was a year ago, the net price of the tea is from 1 to 2c. per pound cheaper than at that time.

THE FRUIT SALES.

At the sale of the Fremona's fruit this week the prices realized were 50 to 60c. per box lower than what was paid for the similar cargo last spring.

This was not due to the condition of the fruit, which was excellent; in fact, the quality was far ahead of that of last year.

The lower prices were largely accounted for by the depressed condition of the market in the United States.

The sales were well attended.

Toronto was represented by McWilliam & Everist, W. Husband, Clemes Bros.; Ottawa by H. A. Brouse, C. E. Plain, C. Moreland, G. Hunt; Hamilton, J. Dixon, T. Bowker; London, C. E. Mountjoy, McPherson Fruit Co.; Winnipeg, McPherson Fruit Co., R. R. Scott; Ingersoll, A. Robinson; St. Thomas, G. G. Steele; Guelph, G. Walker; Brantford, Ryerson Bros.; Burlington, Ont., J. C. Smith; Port Hope, J. O. Oke, and Sarnia, J. Wood. Montreal, had John Barry & Sons, Hart & Tuckwell, O. & E. Hart, J. R. Clogg & Co., Montreal Fruit Exchange, T. S. Vipond, Vipond & Vipond, Vipond, McBride & Co., J. J. Vipond & Co., L. M. Selvestre, Bowes & McWilliams, and many others. Among the United States fruit men are the following: From New York, G. Golden, T. Hurlbert, F. Feltman and A. Hurzel, of Hurzel & Feltman; G. Covallaro, F. Gotto, F. Minaldi, A. Zucca, Charles Forrester, John Ris and V. Zari. Boston sends along A. S. Brown, H. Currier and E. S. Snow; Albany, J. W. Ellison, of J. Stephens & Son; Chicago, W. Peacock, of Peacock & Evans, P. Van Allen, of H. P. Stanley Co. and A. Thocker; and Cincinnati, A. Ratte, of J. Leverone & Co. Finally, to wind up, Isaac Tuck, of The Fruit Trade Journal, was here

to give the sales all they are worth, good or bad—let us hope the former.

The bidding was brisk at the decline on last year mentioned, especially for the lemons, and fully two-thirds of the cargo was purchased for shipment to the middle and western states, so that almost \$100,000 worth of American money was turned over in Montreal on lemons alone.

About 31,000 boxes of lemons were put up, and they realized \$1.50 to \$3 per box, or an average of \$2.40 per box.

The offerings of oranges were 5,300 boxes and 1,300 half-boxes of Messina and Palermo oranges. The boxes realized \$2 to \$3.50, and the half-boxes \$1.50 to \$2.50. They were all kept in Canada, Toronto, Ottawa and Montreal taking them all.

PRICES ON NEW CROP MOLASSES FIXED.

The Montreal Wholesale Grocers' Guild fixed prices this week governing the sales of new crop Barbadoes molasses to arrive. Though the first cost at the Islands this spring is practically the same, viz., 12c., they are satisfied this spring with 1c. less than they asked a year ago. The basis announced is 31c. for car lots, and 32c. for less than car lots, to arrive on the wharf of Montreal. Last year prices opened at 32 and 33c. respectively.

So far the aggregate contracts on Montreal account have certainly not exceeded 4,000 puncheons of Barbadoes, and beyond a few small shipments of Ponce and Porto Rico bought in via New York no other goods have been contracted.

Montreal importations for the year generally run in the vicinity of 20,000 puncheons, and the stocks carried over this spring are much lighter than usual, as the importations last season were short, being possibly 12,000 or so puncheons of Barbadoes and 6,000 of Porto Rico. At this time last year fully 10,000 puncheons had been contracted, in fact, possibly a good deal more.

EARLY CLOSING MOVEMENT IN MONTREAL.

Those who took an active part in the agitation towards the securing for the shop clerks of Montreal shorter hours of labor, have reason for congratulation for the way in which their efforts have been crowned. As was mentioned in the previous issue of THE CANADIAN GROCER, the by-law came into force last Friday, and, notwithstanding the fact that it was a busy night generally, very few of the stores kept open after 8 o'clock.

The president and secretary of the movement made a round of the stores on that night, and they report that the results were beyond their expectations. Only a few stores were open, and it is expected that those who

defied the by-law the first night will come into line, either by a sense of justice to their clerks or their appearance before the judge.

The city authorities seem to have taken a great interest in the movement, and strict orders have been issued to the "guardians" to report any breach of the law. As the boodling purse is short in this quarter it is expected that there will be no shutting of the eye when passing an open store after the hour. In the suburbs, as well, the movement has been well received, and all the stores observed the 8 o'clock movement.

AND THE FLOODS CAME.

FLOODS have been doing a good deal of damage in certain portions of the province of Quebec. Here is a list of business men who have suffered, as given by Bradstreet's of Friday:

PORTNEUF—Delisle, M. S., general store, damaged by flood about \$100; Hardy, L., grocer, damaged by flood about \$100.

ST. ANNE DE LA PERADE—Desaulniers & Co., hardware, damaged by flood about \$800; Germain, Nap., grocer, damaged by flood about \$300; Grandbois, J. E., general store and lumber, damaged by flood about \$3,000; Laganniere, T. H., general store and match manufacturer, damaged by flood about \$500; Marcotte, J. R., general store, damaged by flood about \$300; Rompre & Co., planing mill, etc., damaged by flood about \$300; Rousseau, J. A., general store and saw mill, damaged by flood about \$2,500.

ST. FRANCOIS, N. E. (Beauce Co.)—Fortier, A. & Co., general store, damage by flood about \$500; Renault, P. F., general store, etc., damaged by flood about \$600.

ST. GEORGE (Beauce Co.)—Dallaire, Thomas, general store, damaged by flood about \$800; Gagnon, Joseph, general store, damaged by flood about \$2,500; Lemelin, George, general store, damaged by flood about \$2,500; Poulin, Ephrem, general store, damaged by flood about \$1,200.

ST. JOSEPH (Beauce Co.)—Boily, Geo., blacksmith, damaged by flood about \$500; Gagne, Mrs. Theophile, tanner, damaged by flood about \$300; L'Heureux, Alph., saddler, damaged by flood about \$100; Poulin, Geo., carriage maker, damaged by flood about \$1,000.

ST. MARIE (Beauce Co.)—Brochu, R. C., general store, damaged by flood about \$200; Dallaire, Thos., general store, damaged by flood about \$150; Lebin, Israel, general store, damaged by flood about \$50.

VILLAGE DE AULNAIS—Dechene, A. M., lumber, damaged by flood about \$500.

MONTREAL GROCERY CLERKS' ASSOCIATION.

The monthly meeting of the Montreal Grocery Clerks' Association was held in St. Joseph's Hall on Sunday last. There was a large attendance and several new members were admitted to the society. The business was mostly formal, but there was a general expression of satisfaction for the way that the early closing by-law had opened. It was decided to have a grand procession on June 14, and to hold high mass in Notre Dame street church.



A Cool Spring

Perhaps it is, but there is a long, hot summer before us, and people are bound to refresh themselves with some sort of beverage. Here's your chance to supply them with the most delightful and satisfying hot weather drinks, and reap the reward of a good profit for yourself. Nearly everyone has heard of

PILGRIM'S SUMMER BEVERAGES

Nearly everyone has enjoyed their cooling, healthful effects. After the first trial their excellence demands for them a continued sale. Some of them are

New York Ginger Ale Lemon Soda
Birch Beer, Etc., Etc.

We are Wholesale Agents

W. H. GILLARD & CO. Wholesalers only **Hamilton.**

A Rapidly Growing Business

WHAT DOES IT MEAN? It means the ready appreciation of our goods and our business method

on the part of the trade. All the goods we buy, all the goods we represent, all the goods we sell, are just as good as we can find—the best on the market. A ring of sincerity and honesty runs through our way of doing business. Ask our customers if it isn't so and ask them their opinion of these two liquors.

Mitchell's Scotch Whiskey

It has our strongest guarantee. It is also guaranteed by every one who has tried it. Try it yourself, then ask our prices and see if you can find a better whiskey to carry.

P. Richard's Brandy

It doesn't need our guarantee, it has been proven pure by analysis. Its permanent popularity in nearly every country of Europe is another proof of its superior quality.

Sole Agents

LAPORTE, MARTIN & CIE. 72 to 78 St. Peter Street . . . **MONTREAL**

WHOLESALE GROCERS

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

BUSINESS during the past week has not exhibited any striking features. Sugar does not appear to be selling as well as it was even a week ago, and although other lines have not experienced the same influence, yet the volume of business generally is conceded to be smaller than it was at the time of last review. Taking it all round, the demand for canned goods is fairly active. Low priced salmon is rather dearer in consequence of the increased scarcity. Syrups and molasses still fail to attract much attention. Trade is fair in spices, with cream of tartar still advancing in the primary markets. The demand for rice is moderate only. Teas are not attracting much attention. Indian and Ceylon teas of a certain grade are dearer in London. The feature of the trade in foreign dried fruits is a slight advance locally in the price of California and Valencia raisins. Payments are only moderate.

CANNED GOODS.

In vegetables the feature of the trade is still an active demand for corn at the low prices recently quoted. Tomatoes are getting into smaller compass, in consequence of which the feeling as regards prices is getting stronger. The demand noted last week for canned apples and pumpkins is still being maintained. Canned fruits generally are quiet. Low grade salmon is getting into still smaller compass, while the demand is brisk. In consequence of the scarcity in this kind of salmon some of the dealers are quoting prices slightly higher. New season's lobster is expected on this market sometime next month. There is a good demand for canned meats on wholesale account. We quote: Tomatoes, 80 to 90c.; corn, 55 to 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.45; "Maple Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half-tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.35 to \$1.45; 2's, \$2.25 to \$2.35; 6's, \$7.50 to \$8; 14's, \$15 to \$16.50.

COFFEE.

The conditions are much the same as they were a week ago, both in regard to volume of business and prices. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 25c.; Jamaica, 21 to 25c.

SYRUPS.

The demand for syrups is only limited. Prices remain as before. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand for this line is still only fair. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The outside markets are a little easier, New York having declined 1-16c. per lb. on granulated early in the week. The prices here are unchanged, and as our market did not advance as much as the American market there does not seem to be any inclination on the part of the Canadian refiners to reduce their figures, especially as the price of sugar here is still about a half cent per lb. below the figures ruling in the United States. Wholesalers' quotations are: Granulated, 4¾ to 4¾c.; yellows, 3¾c. up; Demerara in bags, \$3.75 to \$3.85 per 100 lbs.

SPICES.

Business is of a moderate character. In the primary markets cream of tartar continues to gather strength. Jamaica ginger is firmer and it is almost impossible to get supplies. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

There is not much business doing, but some interest is evinced in the market on account of the fact that next week we shall probably see new crop rice on the market. The ruling prices at the moment are still 3½ to 3¾c. for ordinary, and 5¼c. for Japan.

NUTS.

The market is still without feature either with regard to prices or business. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Cable quotations announce that the market in Japan has opened at slightly lower prices than last year on the finer grades of teas. The cable also announces an advance of ½ to ¾d. in Indian and Ceylon teas which sell at about 9d. The teas now offering in Indian and Ceylon growths are of splendid quality, in consequence of which a sharp advance is looked for. On the local market the brokers report a brisk demand for low grade Young Hysons and also for Ceylon and Assam teas at from 15 to 18c. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c.

for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

In consequence of the firmness in the outside markets local quotations on Valencia raisins and California raisins are about ¼ of a cent per lb. higher than they were a week ago. We quote: Off-stalk 4¾ to 5c.; fine off-stalk, 5¾ to 5¾c.; selected, 6¾ to 6¾c., and layers, 6¾ to 6¾c. California raisins, 2-crown, 4¾ to 4¾c.; 3-crown, 5¾ to 5¾c.; 4-crown, 6¾ to 7c.; seedless, 4¾ to 5c.

California dried and evaporated fruits are in remarkably good demand for this time of the year. Prices remain firm at last week's quotations. We quote as follows: Apricots, 8 to 14c.; peaches, 5¾ to 8¾c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6¾c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Currants are in good demand at steady prices. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filhatras, in bbls., 4¾ to 4¾c.; do, half-bbls., 4¾ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¾c.; Vostizzas, cases, 6 to 6¾c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¾c.; ditto, half-cases, 7¾ to 7¾c.; Panaretas, in cases, 9c.

The demand for prunes is still good, and prices are steady and unchanged. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6 to 6¾c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¾ to 7¾c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6¾c.

Sultana raisins are not much wanted, but prices are firm at 5½ to 6c.

Eleme figs are experiencing a rather better demand than they have for some

THERE IS ONLY ONE
"SALADA"
CEYLON TEA

and that has a larger sale in a week than all other package teas sold in Canada put together have in a month. The increase last year was more than double the amount of the total sales of the year previous.

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ST. STEPHEN, N.B.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
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WINNIPEG: E. W. Ashley.

time, although the prices ruling are low, and net the jobber little or no profit. We quote: Eleme, 14 oz., 8 to 9c.; 10lb., 8 to 9c.; 12 lb., 10c.; 28 lb., 12c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

Lemons are in good demand and prices are firm at quotations. Oranges are not meeting with much enquiry, but prices are steady. Bananas are meeting with a good demand, with prices still firm. The supply is about equal to the demand. Pine apples are in better supply, but still the quantity coming forward is not as large as is usual at this time of the year; prices are a little easier. There is a plentiful supply of Southern strawberries, cucumbers and tomatoes, but there is not much demand. We quote: Lemons—Messina, \$2.50 to \$3.50 for 360's and 300's per box. Oranges—California navels, \$3.75 to \$4.50, according to size; ditto seedlings, \$2.75 to \$3.50; Valencias, 420's, \$5.50 to \$6; Jumbo's, 420's, \$6.75 to \$7; ditto, 714's, \$6.75 to \$7; Seville's, \$2.50 to \$2.75 per box; Messinas, half-boxes, \$1.85 to \$2; ditto, boxes, \$3.25 to \$3.50. Bananas, \$1.75 to \$2.50; cocoanuts, \$5.50 to \$6 a sack; apples, Spies, \$4.50 to \$5, Ben Davis, \$3 to \$4; Russets, \$3 to \$4; domestic onions, 75c. per bag; Bermuda onions, \$1.75 to \$2 per small crate; pineapples, 10 to 25c.; sweet potatoes, \$3 to \$3.25 per bbl.

BUTTER AND CHEESE.

BUTTER—The receipts of large rolls continue free. The quality is usually mixed, and a good proportion of it is still light in color, showing that there is not yet much grass butter coming forward. Dealers advise country merchants to ship all light colored butter before beginning to pack into

tubs. Prices are not likely to improve for some time, as the export demand has dropped off and prices in the Old Country are low. There have been free deliveries of creamery butter, but they are not to be so large from now on, as many of the winter creameries have began cheese making. We quote: large rolls, 11 to 13c., pound prints, 13 to 14c.; creamery tubs, 16 to 17c.; creamery pound prints, 17 to 18c.

CHEESE—The demand continues light, and it is difficult to obtain prices quoted. We hear of one carload being sold in Montreal which was held there in cold storage at 7c., and it is said to have been first-class quality. We quote late makes here at 8 to 8½c., and early makes, 7½ to 8c.; fodder cheese, 8c. per lb.

COUNTRY PRODUCE.

BEANS—Trade continues light at 90c. to \$1 per bush.

DRIED APPLES—There is still scarcely anything doing, and we quote nominally 3½ to 4c.

EVAPORATED APPLES—The market is dull and featureless at from 5½ to 6c.

EGGS—Receipts have been exceptionally large, and all large dealers are taking lower prices, expecting that next week will see still lower figures ruling in the country. They think that 7 to 7½c. will be about the idea at outside points. All large dealers report that their gathering of eggs is larger than in previous years, and it is said that many of them will be through pickling this month, whereas as a rule they do not get through until the latter part of June. Jobbers' prices on the Toronto market to-day are from 9½ to 10c.

HONEY—There is practically no demand. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, \$1.80 per dozen; dark, 80c. per dozen.

POULTRY—The market is still without any supplies, and quotations are purely nominal. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

MAPLE SYRUP—The demand is not as brisk as it was and shading of prices is frequently resorted to. We quote: Imperial gallon tins, 90c.; 5-gallon tins, 80c.; barrels, 75c. per gallon.

POTATOES—Are slow at 25c. out of store. Farmers' loads are quoted at 20c., and carloads on track at 18c.

PROVISIONS AND DRESSED HOGS.

The demand for smoked meats continues steady in all lines. Long clear has also been going out well in small lots, and the general volume of business has been fairly good and apparently quite equal to that of former years at this time. The demand for lard keeps good. Prices are slightly easier, although there has been no quotable change yet. Dressed hogs are scarce and firm at \$4.75 to \$4.80.

DRY SALTED MEATS—Long clear bacon, 5½ to 5¾c. for carload lots, and 6 to 6½c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 8¼c.; pails, 8½c.

The Toronto Cold Storage Co.

are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager**

**THE TORONTO COLD STORAGE CO.,
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The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. **LOUIS HILLIARD, Proprietor.**

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Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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**YOU DESIRE TO INCREASE
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The most certain way to do so is to handle

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JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

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Lemons

Lemons

Lemons

Now is the time to buy your Summer Stock.

We are large importers.

WRITE US FOR PRICES.

CLEMES BROS., TORONTO

BARREL PORK—Canadian heavy mess, \$13.50 to \$14; Canadian short-cut, \$14 to \$14.50; clear shoulder mess, \$12; shoulder mess, \$11.50.

FISH.

The supply of trout, whitefish and herring is gradually improving, and it is in these lines that the trade are experiencing the chief demand. The demand for salt fish is about over. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, \$1.25 per 100; pike, 4½ to 5c. per lb.; finnan haddies, 7c.; British Columbia salmon, 15 to 20c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 7c.; eels, 5 to 6c. per lb.

SALT.

There is an active trade doing, and prices are unchanged. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts of grain continue light, and prices easy. We quote: White wheat, 79 to 80c.; red, 77 to 78c.; goose, 58 to 60c.; barley, 34 to 38c.; oats, 27 to 28c.; peas, 52 to 54c.; buckwheat, 37 to 38c.

HAY—Market is easier, with \$14 to \$14.25 quoted for No. 1 Quebec hay.

FLOUR—There is scarcely anything doing. Although prices are weak and much lower, they are still about 50c. above an export basis. We quote: Straight roller, \$3.40 to \$3.45, carload lots. Toronto freights, and \$3.50 to \$3.60 in job lots; Manitoba patents, \$3.75 to \$4 per bbl.; Ontario patents, \$3.60 to \$3.65 per bbl.; Manitoba strong bakers', \$3.50 to \$3.60.

BREAKFAST FOODS—Business continues to be moderate only, with an easier feeling regarding prices. We quote: Standard oatmeal and rolled oats, \$2.90 to \$3; rolled wheat, \$2.25 to \$2.30 in 100-lb. barrels; cornmeal, \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

SEEDS.

Trade in timothy and clover seed continues fairly active, but seeding is now pretty well advanced and the requirements of the trade are pretty well supplied. Timothy seed remains unchanged, while clover shows a much easier feeling. There is still a moderate enquiry for alsike, but at low prices. The jobbing prices for re-cleaned stocks out of store here are as follows: Red clover, \$4.65 to \$5.25; Alsike, \$3 to \$4.65; timothy, \$1.90 to \$2.10; Hungarian, 70 to 75c.; millet, 65 to 75c. per bush.

PETROLEUM.

The demand for coal oil is getting lighter, while trade in machine oils is unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

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Butter and Eggs

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62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

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Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

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All finest quality.

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SOMETHING NEW : GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Flour is cheaper.
Eggs are down to 9½ to 10c.
Butter continues to decline.
New season's lobster will be on the market next month.
Valencia and California raisins are about ¼c. per lb. higher in the local market.
Sugar is easier on the outside markets.
New rice will be on the market next month.
Trade in starch is beginning to pick up.

QUEBEC MARKETS.

MONTREAL, May 7, 1896.

GROCERIES.

THE jobbing houses are reasonably busy, but it seems to be the general opinion that the actual volume of trade is less than it was at the same time last year. Few changes of importance are noted. Sugar still fails to show any advance. The Wholesale Guild have fixed the price on new Barbadoes molasses to arrive. It is 2c. less than the price asked ex store. Syrups are quiet. A few contracts in new crop Japan teas are noted, but buyers still show little anxiety. In fact, this disposition rules in all staple lines of goods, business being guided almost absolutely by actual requirements. Dried fruits are firm and generally higher.

SUGAR.

Demand for refined sugar does not show radical improvement, business being quiet despite the fact that navigation has opened up. The tone abroad both on refined and raw is firm, but values on spot are unchanged, and it does not look very much as if there would be any advance in the near future. Stocks in first hands are ample and the fact is apt to check the higher tendency of the market. At the refineries this week 100 bbl. lots of granulated sold at 4 11-16c., and smaller quantities 4¾c.; 250 bbl. lots changed hands at 4½. Yellows ranged from 3¾ to 4½c. In a jobbing way prices in many instances exhibited but slight margin on first cost, but we quote: Granulated, 4¾ to 4½c.; bright yellows, 4 to 4¼c., and darker grades 3¾ to 3½c.

SYRUPS.

The syrup market is very quiet and values are unchanged at 1½ to 2¾c. per lb., as to quality at the factory, while jobbing lots move at 2¼ to 3c. for bright, and 1½ to 1¾c., for dark grades.

MOLASSES.

The molasses market is unsettled owing to advices from primary markets. There has been contracting for Barbadoes to arrive to the extent of 2,000 puncheons or so, which are said to cost 29½c. laid down on the wharf, but when all the extras are added it will possibly be nearer 30c. At any rate, the basis to arrive on new Barbadoes has been fixed at 31c. in carloads and 32c. in less than carload lots to arrive. A few small shipments of Ponce and Porto Rico have arrived via New York, but prices are unchanged. Jobbing prices, ex store, on old goods are unchanged. Barbadoes, 35 to 37c., and Porto Rico, 34 to 35c.

RICE.

There has been little change in the rice market. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B., \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

Demand for spices has been of a limited character, and the market quiet, with no change in prices to report. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

The coffee market is quiet, but prices are very firm, the only business between traders in be in stock being in Maracaibo at 17½c. In a jobbing way we quote: Rio, 16½ to 20c.; Maracaibo, 18 to 21c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

The tea market continues quiet and steady on the whole. The business in new crop Japans is backward still, and the contracts so far put through are less than those of a year ago. Prices on these new crop goods are steady as compared with last year. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades;

Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

The market for California raisins has ruled steady and fairly active in a jobbing way, several carloads which arrived during the week being all distributed before arrival. The higher grades continue scarce, especially 4-crown, and now 2 and a few 3-crown fruit is the only stock available. Prices in consequence are firmer, if anything. We quote: 4-crown, 6¾ to 7c.; 3-crown, 5½ to 6c., and 2-crown, 4¼ to 4¾c.

A considerable quantity of Valencia raisins have been taken for Manitoba account and prices are firmer as a result, the purchases about cleaning up the market here. We quote in consequence: Common, 4½c.; fine, 5c., and selected, 5¼ to 6c. There are practically none of the latter to be had, except what the jobbers want for their own trade. Layers are quiet and firm at 6 to 6¼c.

Sultana raisins continue firm in London, but spot prices are the same at 5½c.

The currant market is quiet and featureless. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4½ to 5½c., as to grade.

Prunes, both European and Californian, continue scarce. A few carloads of the latter which arrived were no sooner landed than they were distributed. We quote: French, 5 to 5½c., and Austrian, 6 to 6½c. California and Oregons range from 5½ to 12c.

Figs are quiet and steady. Bags, 4¼c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 17c.

Dates range from 4½ to 5c., as to quality.

NUTS.

Business continues quiet. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

There is very little change in the canned goods market, but the jobbers are doing a fair trade in vegetables, prices of which have in many instances an easier tendency. In fish the tendency is firm, and the stocks that have been carried over will be lighter than usual. We quote: Tomatoes, 80 to 85c.; corn, 60 to 65c.; peas, 95c. to \$1 for ordinary; sifted select, \$1.10; extra sifted, \$1.45 to \$1.50; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.90

PARTNERSHIP

of Toronto, as partner in the business carried on by us as Import and Export Brokers and Commission Merchants. A continuance of past favors respectfully solicited.

NOTICE is hereby given that we have this day admitted **MR. W. A. BRADSHAW,**

46 Front St. East,
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W. B. BAYLEY & CO.

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CONDENSED COFFEE



Is indispensable. "It's not a substitute for Coffee, but the absolutely pure, concentrated strength, flavor and aroma of the finest Coffee, blended with pure Cream and Granulated Sugar." Prices—

No. 1—"Red Label,"	1-lb. tins, cases 2 doz.	\$6.50 case.
" 2—"Blue Label,"	" "	5.50 "
" 3—"Yellow Label,"	" "	5.00 "

H. MEYER & CO.'S (LONDON, ENGLAND) POTTED MEATS

ASSORTED VARIETIES: Beef, Ham, Tongue, Bloater, Turkey and Tongue, Ham and Chicken, Veal and Ham, Anchovy, Strasbourg Meat, Ham and Tongue; Chicken, Ham and Tongue. Splendid for camps, picnics, etc. Cases 6 doz., assorted, \$1.80 per case; retails 5c., or 3 for 10c.; 33 1/3% profit.

SEVILLE ORANGE MARMALADE

1-lb. GLASS: The only Marmalade in screw-top glass jars. Put up under our own brand, specially for high-class trade. Cases 2 doz., \$1.50 doz.

SPECIALS IN CALIFORNIA FRUIT

Apricots, bags, 6 3/4c.

Peaches, fine bright stock, bags 6c.

SAMPLES ON APPLICATION

Note to THE TRADE

We have severed our connection with the Mazawattee Tea Co. and are making arrangements with the largest package tea firm in the world. Look out for our announcement in next week's "CANADIAN GROCER."

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

to \$2; strawberries, \$2 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.25; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.05 to \$1.15; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.35 to \$1.45; 2's, \$2.25 to \$2.35; 6's, \$7.50 to \$8; 14's, \$15 to \$16.50.

GREEN FRUIT.

The sole interest in green fruit this year are the big auction fruit sales, reports of which will be found elsewhere.

FISH.

There is no change in fish, which rules quiet with prices largely nominal. We quote as follows: Fresh haddock, 2½c. per lb.; Choice pickled Labrador herrings, \$5.25; No. 1 N.S., \$3 to \$4; No. 1 green cod, \$3.50 to \$4; No. 2, \$1.75 to \$2; No. 1 haddock, \$3; No. 1 large codfish, \$6; No. 1 lake trout, \$4 to \$4.25; B.C. salmon, \$10.50; No. 2 Labrador salmon, \$13; No. 1 mackerel, \$18.50; Loch Fyne herrings, 85c. per keg, and \$11 per bbl.; No. 1 sardines, \$4.50; No. 1 dried cod, \$4 to \$4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

Provisions continue dull and featureless, with no activity of any kind to note. Prices range as follows: Canadian short cut, clear, \$12.50 to \$13; Canadian short cut, mess, \$13 to \$13.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—The egg market continues depressed, and prices again took a drop during the week of 1c. to 9¼ to 10c. under increased receipts.

MAPLE PRODUCTS—Demand for maple syrup is of a steady character, and prices are unchanged at 50 to 55c. per gallon tin. Sugar is steady at 7 to 7½c.

BEANS—Continue slow, but steady, at 90 to 95c.

POTATOES—Are dull and steady, car lots selling at 28 to 30c.

HOPS—Range from 6 to 8c., according to quality.

HONEY—Comb honey is dull at 12c. for bright, and 10c. for dark.

ONIONS—Are steady at \$1.60 for yellow, and \$2.50 for red in car lots.

TALLOW—Continues quiet and nominal at 6c.

HAY.

The hay market is steady, No. 1 selling at \$14 per ton, and No. 2, \$12.

FLOUR, MEAL AND FEED.

There has been little change in flour, but Manitoba grades during the past few days exhibited rather more activity. We quote: Winter wheat, \$4.10 to \$4.25; straight roller, \$3.75 to \$3.80; straight roller, bags, \$1.75 to \$1.90; extra, bags, \$1.55 to \$1.65; Manitoba strong bakers', \$3.40 to \$3.75.

The market for oatmeal is very quiet, which is usually the case at this season of the year. The demand is slow and the feel-

ing easy. We quote: Standard, barrels, \$3 to \$3.10; granulated, barrels, \$3.10 to \$3.20; rolled oats, barrels, \$2.80 to \$2.90; rolled wheat, per 100 lbs., \$2.40 to \$2.50.

A fair business was done in feed, the demand for all lines being fully up to the average for this season, and prices rule steady. We quote: Bran, \$14; shorts, \$15; mouillie, \$19 to \$20.

CHEESE AND BUTTER.

The cheese market continues firm, but with no finest white obtainable, prices are nominal at 9c. An absurd rumor was current this week that the shipments last week comprised a lot of new fodder cheese. This is ridiculous on the face of it, as there has not been much over a few hundred received in the city so far, and these were all taken locally at 8c., more than they could ever realize on the other side. Receipts lately have been heavy, it is true, some 4,000 odd on Monday, but they are old cheese from Western Ontario on through account.

Butter continues heavy and depressed, and a buyer could very probably fill his wants to-day in creamery at 14 to 14½c. This is a decline of 3c. clear since last week.

ASHES.

The ashes market has been easier under increased receipts, and prices were 25c. lower at \$3.50 for first pots and \$3.25 for seconds, while pearls are offering at \$4.75.

MONTREAL NOTES.

The long expected advance in refined sugar still fails to materialize.

The Montreal Wholesale Grocers' Guild have fixed their prices on new crop Barbadoes molasses to arrive. It is 31 to 32c., according to quantity.

Prime Japan teas have opened up this spring, on the average, \$2 ahead of last year, and ordinary grades about the same.

The demand for Valencia raisins from Manitoba buyers has been a feature this week. They have cleaned the market of the goods.

The green fruit sales opened here Tuesday, and were attended by over 100 buyers from all parts of Canada and the United States. Full particulars are given elsewhere.

J. W. Windsor, the well-known canner, has left for the Maritime Provinces to look after his various canneries on the coast.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 7, 1896.

THE volume of business for the past week has been good, particularly up-river shipments. Merchants between Fredericton and Woodstock, and at Woodstock, and even above, are anxious to get their stuff up while the steamer is running to Woodstock, which she can only do while the water in the river is high. The difference in freight by water and rail is great. We are having beautiful weather, though cold, heavy frosts at night. Collections are fair. From the number of bicycles seen one would judge money

Joseph Carman

Mercantile Broker and
Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

A. T. CLEGHORN

General
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Correspondence
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LONDON, CAN.

Fruit Jars

Honey, Marmalade and Jelly Glasses, Lamp Chimneys, 25% less than regular prices. Special low quotations on Fruit Jars for immediate delivery. Get our prices. They will save you money. RUSSELL in the St. Lawrence Market, Toronto. (19)

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Stoneware Manufacturers

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ASK FOR PRICES

DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

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BEARDSLEY'S SHREDDED CODFISH
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Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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J. W. BEARDSLEY'S SONS, New York, U.S.A.

Already we have letters from many grocers endorsing our representation of the trade-building attributes of COTTAMS BIRD SEED. If you have not already done so, read our last week's adv't.; then act on it. It will pay both you and us.

COTTAMS BIRD SEED packed after April 15, in one pound packets, contains a new patent Beak Sharpener and Bird Bread Holder, together with improved "BIRD BREAD," manufactured under our 1891 and 1896 patents. Prices as usual. All wholesalers.

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**FRUIT
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and **COMMISSION MERCHANTS**

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Consignments Solicited

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MCWILLIAM & EVERIST
GENERAL **FRUIT**
Commission Merchants
25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

**PURE
LARD**

60-lb. tubs
20-lb. pails
3-lb., 5-lb., 10-lb. tins
1 lb. (most popular package)

Write for special prices for lots.

F. W. FEARMAN
HAMILTON

plentiful. Markets on the whole are unsatisfactory. About the only advance to note is cream of tartar, while pork, flour, oil and fish are easy. Sugar still holds the same, though why sugar is cheaper in Canada than the United States is a question hard to answer. Interest is beginning to be felt in the coming elections, which will no doubt affect business.

OIL—With the lighter demand for burning oil, there is also a falling off in prices. The American and Canadian are both quoted lower. We quote three grades of Canadian this week, the lower grade finding quite a demand. The reduction on American oil is 3/4c, while on Canadian it is a full cent. We quote: American burning oil, 22 1/2c.; best Canadian, 20 1/2 to 21c.; prime, 18c.; 2nd, 17 1/2c. No charge for barrels.

SALT—The cargo spoken of last week has gone into consumption, finding a ready demand. The price while landing was quoted low. Another cargo by sailer is daily expected. There is at this season a large sale for both fine and coarse. Following prices are ex-store. Parties wanting large quantities, to get best prices, should buy while cargo is landing. We quote: Coarse, 48 to 50c.; fine factory-filled, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per case of 2 doz.; salt, bulk, \$2.65 to \$2.70 per bbl.

CANNED GOODS—A good business is doing. Lobsters are scarce, and packers of best brands are contracting for futures at higher prices than they asked last season. It is thought the higher price will affect the demand. There is little other change. Peas are held firmer, as also are tomatoes. There is no change in prices, except peas. Corned beef shows rather better movement. We quote: Corn, 80 to 90c.; peas, 95 to \$1; tomatoes, 90 to 95c.; gallon apples, \$2.20 to \$2.25; corned beef, 2-lb. tins, \$2.40 to \$2.70; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.45 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2 to \$2.40; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 to \$5.75 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

GREEN FRUIT—There is a good demand. Strawberries are seen, though quality as yet is but fair and price is high; but both will improve in buyers' favor. Stocks of apples are light and only best quality is wanted. California oranges, as noted, will not sell in this market at all. In quality, Messinas are the best oranges now here. A fair quantity of bloods are sold. Bananas are now moving freely, and are a large sale. It is early for pines and the sale is limited. Lemons at the low price move freely; stocks are quite large. Cranberries continue to have fair sale. We quote:

Consignments of
**BUTTER, EGGS and all
kinds of Produce**

handled to the best advantage
Prompt returns.

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BROCK'S BIRD SEED 
Is always to the front and constantly asked for.
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**Meats and
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(MAPLE LEAF BRAND)

CHEESE—New and Old.
D. GUNN, BROS. & CO.
TORONTO

Fancy California Washington Navel and Seedling

ORANGES

Choice and Strictly Fancy Lemons **PRICES
Finest Bananas RIGHT**

Arriving Weekly

HUGH WALKER & SON, Guelph, Ont.

Apples, \$2.50 to \$3.50; lemons, \$2.50 to \$3; Valencia oranges, \$4.50 to \$5.50; California oranges, \$2; Messina oranges, \$3.50 to \$3.75; blood oranges, \$2.25 to \$2.50; pine-apples, \$1.50 to \$2.50; cranberries, \$3 per box; bananas, \$1.50 to \$2; rhubarb, 5c.; strawberries, 20 to 25c.

DRIED FRUIT—There is still a limited market. The American duty on currants is an aid to those who put up their own clean currants though they claim that in justice our Government should make a change in the duty on cleaned and uncleaned currants, and as there is a loss of upward of one-third in weight in cleaning, it would look as if it was to the advantage of the Government to have the cleaned currants used cleaned here. Dried apples are a drug, stocks in some cases becoming quite large, there being no demand, Nova Scotia merchants either consigning them to our grocers, or compelling those from whom they buy goods to take them in part payment. Prunes are a quieter sale as the season advances, and California evaporated fruits show but very small sale. Egyptian onions are here. American and Canadian are about out of the market. Bermuda onions have the best sale. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.70 to \$1.85. Currants, bbls., 3¼ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7 to 7½c.; bulk, cleaned, 6½c.; prunes, boxes, 6 to 7c.; half-boxes, 7 to 9c.; dates 4½ to 5c.; dried apples, 4 to 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, \$2.00; Bermuda onions, \$1.50 to \$1.75 per crate; Egyptian onions, 2¼ to 3c. per lb.; cocoanuts, \$3 to \$3.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—Eggs have dropped off in price again during the week. They are being sold as low or lower by the retailer than by the case, some retailers selling as low as three dozen for 25c. Demand is dull. The only good feature is the quality. Some Canadian butter continues to arrive, the quality in many cases giving but poor satisfaction. Our own new is as yet in light supply, and best quality finds quick sale at fair price. New cheese are expected shortly, the first demand being for small sizes. There is still some old in first hands, though stocks held in the city are not large. In old butter holders would take any price for creamery. It is hard to get full figures. We quote: Common dairy butter, old, 10 to 16c.; new dairy, 18 to 20c.; new creamery prints, 22 to 23c.; cheese, 8 to 8½c.; creamery, tubs, 20 to 21c.; eggs, 8 to 9c. by case.

SUGAR—There is still a firm market, and holders are confident of higher prices. The fact that American sugar is quoted higher than Canadian, more so than the natural circumstances would explain, is a strong fact in favor of higher prices here, but it is also a fact that the advance, though long expected as far as can be seen, is no nearer. Some think the coming election has an affect to delay the advance. A fair movement is noted. We quote: Granulated, 4¼ to 4¾c.; yellow, 4 to 4¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—There is a good movement. Porto Rico is having a large sale. Price is held rather firmer than Barbadoes, in which that to arrive will cost less than any yet here. New Orleans, even in the face of direct West India shipments, shows good demand; the package is a 40-gallon one,

and is popular, while the quality gives satisfaction. We quote as follows: Barbadoes, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 30 to 36c.; syrup, 36 to 38c.; Antigua, 28 to 30c.; St. Croix, 28 to 30c.

FISH—The chief interest continues to be in fresh fish, especially gaspereaux. The run so far of fish has been fair. The quantity caught here during a season is very large. They are sold fresh, either to be so eaten, or smoked, or for bait, as long as they will bring over 40c. per 100; otherwise they are pickled. Some 20,000 barrels are shipped each season. In this style they are called alewives. They go from here to New York. They are very largely shipped from there to Hayti. A few shad have been caught, and by another week the catch should be quite large. The quantity caught here is very large, and is chiefly sold fresh. Smoked shad are particularly fine eating. Quite large quantities are pickled. A few salmon have also been caught; the catch of the latter in our harbor during a season being large. The season is not really open till June. In dry fish, sale is dull, and quite a few are arriving of fall-caught fish, spring-cured. In pickled fish the demand is also slow, and fair stocks are held. Shelburnes are sold as low as good Grand Manan. Smoked continue dull. We quote: Large cod, \$3.60 to \$3.75; medium, \$3 to \$3.25; pollock, \$1.25 to \$1.30; bay herring, \$1.25 to \$1.30 per half-bbl.; new smoked, 4 to 5c.; Canso, \$4 to \$4.50 per bbl.; shad, half-bbl., \$5; Shelburne, \$2.50 to \$2.75 bbl., \$1.65 half-bbl.; boneless, 2½ to 8c.; fresh Gaspereaux, 50 to 60c.; smoked do, 90 to \$1; fresh shad, 25 to 30c.; salmon, fresh, 20 to 25c. per lb.

PROVISIONS—There is a fair movement, but market shows no improvement, if anything tending easier. Quite large stocks were bought, expecting high prices, and though disappointed, holders as yet have not lost money. There is a large stock of lard still here. The fact that we do not have very hot weather keeps the holders from feeling too badly. Smoked meats find good sale at even prices. We quote: Clear pork, \$15 to \$15.50; mess, \$14 to \$14.50; beef, \$13 to \$14; domestic mess pork, \$14 to \$14.25; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¼ to 8c.

FLOUR, FEED AND SEED—There is little new and nothing very encouraging. Flour is easy and finds fair sales. The movement in Manitoba continues large. There is a steady sale for oatmeal. In oats there is a rather firmer feeling. Dealers west incline to higher prices and some low figures are still quoted. Buyers are particular about quality. Unfortunately shippers do not seem so and it means trouble. Beans show no change, but feeling is, as noted, rather firmer. Holders of large stocks, bought at higher prices than now ruling, feel better, but during the summer demand is not large. There is a rather better movement in barley at low prices. Feed continues quiet with cornmeal very low. Some feed flour was sold this week to arrive very low. We quote: Manitoba, \$4.60 to \$4.65; best Ontario, \$4.50 to \$4.60; medium, \$4.40 to \$4.50; oatmeal, \$3.25 to \$3.50; cornmeal, \$2.10 to \$2.15; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1 to \$1.10; prime, 90c. to \$1; oats, 34 to 35c.; hay, \$12.50 to \$13; barley, \$4; round peas, \$3.65; split peas, \$3.70 to \$3.80; yellow-eye beans, \$1.75; buckwheat, native, \$1.30 to \$1.35; American timothy, \$2; Canadian timothy, \$2.75; red clover, 9 to 9½c.; alsike, 9¼ to 9½c.; mammoth, 9¼ to 9½c.

Bellhouse, Dillon & Co.

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We are open to buy in large quantities. Write or wire us your best price f.o.b. your station

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EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
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PEERLESS MACHINE

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

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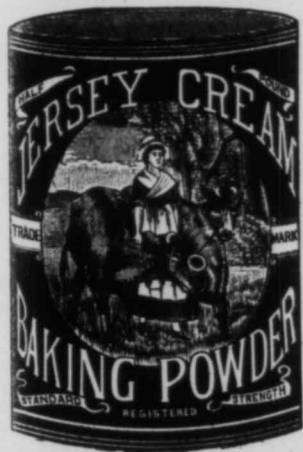
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AND ALL OTHERS

Golden Finnan Haddies are superior to others in Quality.

Don't forget to mention the "Golden" Brand when you send in your orders.

T. KINNEAR & CO., TORONTO



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry—and this is a very general complaint with the trade—the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

There Isn't on This Continent, or any other, a factory that can turn out a better article than our

Tomato Catsup

It is made from the best recipe known, and nothing is put into it that is not **first-class in quality.** Send us a trial order.

T. A. Lytle & Co.
Vinegar Manufacturers,
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EWAN & CO.'S

"Lion" Salmon

Undoubtedly the finest red Sockeye fish packed.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

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Horse Shoe, Maple Leaf, Beaver and Moss Rose

Special prices for round lots

Warren Bros. & Boomer

35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40 50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.

Wholesale Grocers
49 Front St. E., TORONTO.



50 Casks
Best
Imported
Chicory

EWING, HERRON & CO.

Coffee and Spices
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Received Ex. Montevideo 500 Half-Cases

FINE CASSALINA

Patras Currants

Ask for samples and prices.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

HALLOWEE DATES . . .

A shipment just to hand

PERKINS, INCE & Co.

TORONTO.

ST. JOHN NOTES.

Grand Falls, N.B., has been incorporated.

St. John has now two ladies on its School Board, Miss Dever and Miss Skinner.

Lobsters continue to be shipped alive in large quantities from Yarmouth to Boston, some 2,000 crates going forward last week.

Large quantities of pulp continue to be shipped from the south shore of Nova Scotia to American ports, some 2,198 bales going from Bridgewater to Portland last week.

The handsome new waggon of G. & J. Hamilton & Sons, made particularly for biscuit, and candy delivery, is much admired. Since having a local depot the sale of their goods has very much increased through this province as well as in the city.

Everything points to a splendid Exhibition here next fall. The city has made a grant of \$1,000, and also given a guarantee of another against deficiency. There is no thought that this latter will be called for. Our Upper Province friends should be well represented.

It is understood that the C.P.R. are to run a refrigerator car from Toronto to St. John, stopping at Montreal for shipments from there. It made its first trip this week. This will be very much appreciated, the more so as no extra charge is to be made on freight shipped this way.

Potatoes are low in other places beside St. John. On P.E.I. they are quoted at 15c. per bushel, and in Portland, Maine, at the same low price. At Caribou, Maine, the starch factories are running night and day, one factory in one day taking in as many as 2,400 barrels. They are bought as low as 20c. per barrel.

Pork packing, curing, and the manufacture of meat products is a growing industry in our city, and when one considers the quantity still imported, it shows the room for a still larger business. One firm, Lilley, Sons & Aldous, are now putting up canned meat. They are building a new factory.

St. John now has a bank clearing house. The want has been long felt. The old method of a clerk and messenger visiting each bank in the morning has long been found unsatisfactory. The banks will look after the business month and month about. The weekly reports will be of great advantage, as they show very closely the volume of business done.

It is gratifying to learn that the Beaver Line are pleased with their season's work from our port, and that they talk of a weekly service for next season. A strong effort is being made to have the Government name St. John with Halifax in asking for tenders for the fast steamship line as the winter port, letting the steamship company name which they prefer. There is no doubt their action in regard to this will very much influence the election here.

HALIFAX TRADE GOSSIP.

THE Halifax markets show no improvement. The roads are good and the outports are opened, but the volume of business expected at this season has not materialized. Perhaps it will come later on, after the elections are over. Reports from all over the province indicate a general slowness of trade.

The breadstuffs market remains unchanged.

There has been a good movement in canned goods, but with small margins for the trade.

There is no improvement in fishstuffs. Large hard-cured grocery cod are scarce at \$3.75 to \$4.25. Choice herring are selling at \$3 per bbl.

There is still a good jobbing trade being done in molasses. One cargo each of Porto Rico and Barbadoes have arrived since last week. Quotations are: Choice Demerara, 38c.; fancy Porto Rico, 35c.; good do., 33c.; Trinidad, 30c.

The sugar market remains quiet. Stocks are moving slowly. Locally, prices are unchanged. The steamer Glenelg brought 4,000 tons of raw sugar from Hamburg and the Delta 500 tons from Porto Rico for the Acadia Refinery. The latter's cargo will go forward to Moncton. It was a cargo bought in Porto Rico some months ago, and is said to have appreciated some \$400 in value since purchased.

The provision market is quiet. Three cargoes of Ontario live beef arrived last week, and as an experiment may be said to be successful. It cost, landed here, from \$7.75 to \$8 per 100 lbs., which is higher than dressed, but in good competition with native. The Ontario article has been found good for the retail trade, being heavy and good looking. The result of the experiment will be to keep the price of native cattle down. Native beef is worth from \$7 to \$8 for shop and \$8.50 for extra. Mutton is quoted at 7c., veal at 4 to 4½c., and carcass pork at 6c. P.E. Island mess pork is worth \$13.25 at an outside figure.

The butter market is easy, there being a depreciation in values in sympathy with the Quebec market. Stocks are ample for all requirements. Good creamery is jobbing at 20c. in tubs, and dairy at 18c.

The cheese market is also easier. New is offering at 9c., and old is down to 7c.

Eggs are lower, and will further depreciate in value. The jobbing price to-day is 11c., but it is expected 10c. will be an outside figure next week.

The market is well supplied with green fruit. Valencia, Denia, Messina, California navels, and Jamaica oranges, are in full supply, and at improved values. Lemons have advanced about 50c. per box since last week, the quotation to-day being \$4 per box, fancy

stock, 300 count. Bananas continue to keep high, the price ranging from \$2.25 to \$2.50 per bunch.

The steamer Premier is due with a full cargo of bananas from the West Indies for Montreal and the west, which will be sent forward by rail, and will probably be at points of destination as soon as this letter is in print. The ripe fruit is to be auctioned here. Tomatoes are arriving. The stock is excellent. They sell at \$3.50 per crate. Choice rhubarb sells at \$2.50 per box. Choice Cuban pineapples are worth \$2.50 per dozen. No. 1 Nonpareils are the only kind of apples offering, and bring \$4 per bbl. American silver skin onions are worth 2¼ to 2½c. per bbl., and new Bermudas at \$1.75 per box.

Dried fruit and nuts remain unchanged.

THE FROST IN CALIFORNIA.

Regarding the effect of the recent freeze The California Fruit Grower says, in its issue of the 25th: "The loss has been estimated as high as \$200,000, but, of course, it is too early as yet to measure accurately the damage sustained. Parts of the Santa Clara Valley were heavily touched, including the prune crop, which is believed to have been very seriously hurt. Apricots and peaches suffered great damage, the former reported to have been entirely destroyed in some orchards. The raisin sections about Fresno and elsewhere also suffered great loss, and many growers believe the crop will be a very light one, even with the best of weather conditions from now forward. Peaches, cherries, pears and prunes are reported to have been seriously damaged in Sonoma, Alameda, Tehama and San Joaquin counties. It should be remembered, however, that although the reports of widespread damage are, many of them, unquestionably true, yet the recuperative powers of nature in California are wonderful, and often bring unlooked-for results out of apparent disaster. There will undoubtedly be a good aggregate crop, but certainly the great promise of a fortnight ago will not be realized as to the yield this season."

SITUATION WANTED.

YOUNG MAN, MARRIED, AGE 28, UNQUESTIONABLE ability and integrity, wants to take root in good house in groceries or manufacturing establishment, thorough experience as salesman, buyer, correspondent, accountant, etc. Know nearly all dealers from Toronto to Victoria, B.C. (5 years in British Columbia). "A hard worker with no testimonials," being with present firm but 15 years, who are retiring from wholesale line; understand general store, and would take same if with good party. Address BOX C, CANADIAN GROCER. (19)

J. J. DUFFY & Co.

Importers and Wholesale

Coffee and Spice
Merchants . .

Canada Mills 375 St. Paul Street . . MONTREAL

HAVE YOU GOT IT?



**PURE GOLD MFG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.**

PERSONAL MENTION.

MRS. GLEESON, wife of Mr. Michael Gleeson, general merchant, Greenwood, died on Monday last. The interment took place on Wednesday. THE CANADIAN GROCER extends its sympathy to Mr. Gleeson.

J. J. McKenna, Dublin, is as usual doing a good trade. He has one of the largest stores west of Toronto.

M. Jordan, Seaforth, is removing into his new 18 by 60 store, which has large plate glass windows containing a well-assorted stock of tempting goods.

While Mr. McWilliam, of McWilliam & Everist, and Mr. J. P. Clemes, of Clemes Bros., Toronto, were driving their horse ran away. They were both thrown out and badly shaken up.

Mr. D. Stewart, of Thistletown, who has carried on a successful general store for the past fifteen years, has taken into partnership his son, and the firm will be called D. Stewart & Son.

Mr. E. E. Schoenheit, representing Rarworth, Shodde & Co., the manufacturers of Wool soap, is in Hamilton, assisting the local agents, A. E. Richards & Co., to place Wool soap on the market.

Mr. J. MacRae, representing the Snow Drift Co., of Brantford, was in Montreal this week, and reports business good.

A GROCERY STORE BURGLARIZED

The grocery store of W. G. Cork, 400 King street east, Toronto, was entered by burglars on Sunday evening while the family were attending church. Entrance was effected by bursting open the door of an adjoining vacant store, from whence the visitors worked their way into Mr. Cork's premises via the roof. The burglars ransacked the store and dwelling, but secured nothing beyond about ten dollars worth of old coins. Mr. Cork had taken the proceeds of his Saturday's sales with him; and it was evidently money only the burglars were after. The strange thing about the burglary is that it was perpetrated in broad daylight.

RICE AND THE BIBLE.

A book before us says: "Rice is not mentioned in the Bible, as it did not grow in the countries in which Bible happenings occurred." We think the author is mistaken. The fact that the word "rice" does not appear is no evidence of the non-existence of a product that in the Bible era was feeding the majority of the world's people. From the earliest ages the blanket expression "corn" has been used to cover all kinds of grains and seeds used for food. In England the word now applies to barley, rye, oats, and more especially, wheat. In Scotland it usually means oats, while here it only refers to maize. The word "corn" frequently occurs in the Bible, and when we consider the enormous commerce of Palestine, particularly in the days of Solomon, it is natural to

suppose that rice was among the imports, and that, like wheat and other grains, it finds shelter under the market term "corn."—Aberdeen Examiner.

CALIFORNIA PRUNES.

Speaking of the prune situation a commission merchant said: "In Santa Clara Valley but 10 inches of rain fell this season, as against 30 inches a year ago. The consequence is, that even before the frost came it was evident that the prunes would run chiefly to small sizes, and that there would be a scarcity of large fruit. After the frost some people believed that the thinning out of the fruit as a result of that would make the yield of large fruit greater. This might have been so had the whole Valley been alike affected; but the frost only hurt in spots, killing some trees entirely, so that the general average would not be affected."

The Canada Coffee and Spice Mills (J. J. Duffy & Co.) have removed from Craig street to more commodious premises at 375 St. Paul street, where they will be glad to see their customers.

A despatch from Quebec says: Prominent men in the Lower Town feel quite elated over the present season's prospects for Quebec, and are confident that it will be the best in many years. Quebec lumber circles have been extremely active, and the sales have been unusually large, in fact, quite as large as most houses cared to handle. Messrs. Dobell, Beckett & Co., Sharples & Co., Burstall & Co., Price Bros., King Bros., and others have made remarkable sales, and many of the smaller houses have done correspondingly well.

**IRELAND NATIONAL
FOOD COMP
Toro**

Rounthwaite, Man., April 22, '96

Dear Sirs,

Please send another case to the Pure Gold Mfg. Co. for me, to be shipped with goods from them. There is no trouble in selling your brand; it sells itself.

Yours truly,

E. S. SHEARER

TRADE CHAT.

WALKERVILLE has repealed the by-law requiring \$250 for a liquor license fee, and the amount is now reduced to \$150.

Inwood has an egg market.

Two hundred dozen eggs are picked up daily in Alvinston by egg buyers.

The hour for closing bars in Woodstock has been changed from 9.30 to 10 p.m.

F. A. Leak has purchased a larger boiler and engine for his cheese factory at Blytheswood.

The Hanover Board of Trade is moving in the matter of clearing the village street of obstructions and nuisances.

The C.P.R. general superintendent estimates there are between eight and nine million bushels of wheat in Manitoba and the West.

The Excelsior Manufacturing Company, of Chicago, for preserving eggs, will estab-

lish a branch in Hamilton, and will build a warehouse costing \$40,000, on Catherine street south.

G. F. and J. Galt are building a large warehouse, 100x45 feet, opposite the Lake of the Woods building, near the C. P. R. freight sheds.—Free Press, Winnipeg.

W. C. B. Rathbun, the Toronto representative of the Deseronto firm of that name, wounded himself dangerously, if not fatally, Monday while leaning a rusty revolver.

The Canada Northwest Land Co. seems to be doing better this year. The sales of agricultural land in the first three months amounted to 2,800 acres, for \$15,000, which is seven times as much as was sold in the same period of 1895.

A grocery clerk of tender years, and one who has not been long at the business, is being teased by his fellows on Upper Wyndham street to-day, because, on Friday, he poured half a gallon of vinegar into a coal

oil can for a lady, who didn't find out the difference till she started to light the fire this morning.—Herald, Guelph.

Returns for the Winnipeg Clearing House for the first four months of 1896 are greatly in excess of the first third of 1895. The figures for the first four months of 1895 were \$12,810,918, while this year's total is \$17,348,863, a total gain of \$4,537,945.

The Elgin Mercantile Association met in St. Thomas Saturday. The question of tainted meats was discussed. It was pointed out that recently animals afflicted with cancer had been offered for sale. The sentiment of the meeting was that an inspector should be appointed to see that no diseased meat was sold.

The new time card of the Northern Pacific comes into force on Sunday. The train for the south will leave here at 11.35 a.m., and the train from the south will arrive here at 2.45, as it does at present. The Portage train arrives here at 12 o'clock and leaves

Canned meats for camping parties

Will soon be in brisk demand. Not only do campers appreciate our meat dainties, but house-keepers generally are using them largely during the warm months. We put up Potted Chicken, Duck, Turkey, Pigs' Feet, etc. Shall we send you our list?

All wholesalers
keep our goods

Delhi Canning Co., Delhi

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage for breakfast.
Most perfect preparation of dandelion offered.

Todhunter, Mitchell & Co.
Sole Manufacturers Patent Process Prepared Coffees
TORONTO, CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

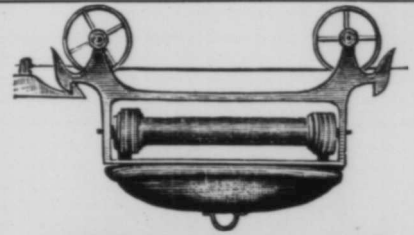
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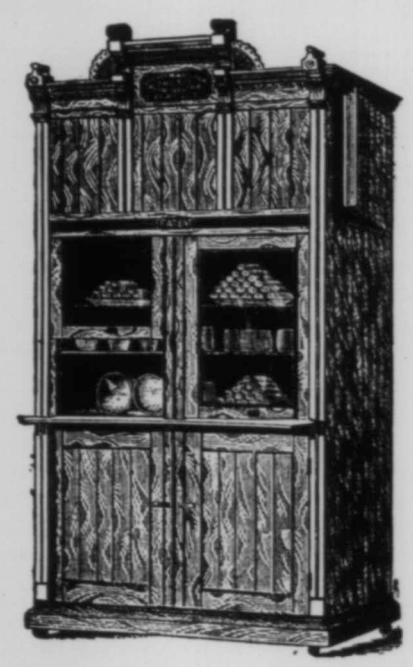
Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS
5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

for the Portage, as it does now, at 5.45. Corresponding changes will be made on the Morris and Brandon branch.—Free Press, Winnipeg.

For the first time since the holding of the World's Fair, the employes of the M.C.R. shops are working full time. An order was received yesterday and the men started this morning to work 10 hours per day. This will be a welcome change to the men themselves, who for years have been working 7 and 8 hours per day, and benefitting as it will, so many men, will also be a benefit to the whole city.—Journal, St. Thomas.

George Rogers, a driver for J. A. Stewart, grocer, Woodstock, performed a plucky act on Saturday while delivering goods near the C.P.R. station. He was about to cross the track near the station when he saw a little child a short distance away. A shunting train in the yard was about to bear down on the little one, and Rogers, seeing the child's danger, immediately jumped from his rig and dashed towards the child, who was playing in the sand totally oblivious to danger. Rogers was not a moment too soon. He grabbed the youngster and a second later

the shunting cars passed over the spot where the child had been playing.

A most dastardly robbery occurred about 3 o'clock Saturday morning at Port Stanley, when the store of W. M. Berry was entered by burglars and \$70 in cash stolen. Mr. Berry made an effort to secure a pistol, which was in a drawer near his bed, but he was warned not to move. While one of the burglars kept guard, the other searched the room and secured \$70 in cash, a pocket book containing several promissory notes and other papers, only valuable to the owner. Mr. Berry's gold watch, which was under the pillow, was overlooked.

A large number of the cheese factories, particularly in the south part of the county, have commenced operations for the season, while those in the north that have not yet started are expected to open about the middle of the month. May 1 saw several of the factories change from butter to cheese-making. The Ingersoll Produce Co. has picked up all of the offerings in the Ingersoll district at from 6 to 6½c., while R. M. Ballantyne has bought the April make, about 250 boxes in all, from the East Zorra, Strath-

allan and Bright factories.—Woodstock Sentinel Review.

Farmers in Chatham district sold 150,000 dozen eggs last week.

MANITOBA'S CROP ACREAGE.
Mr. Acton Burrows, formerly Deputy Minister of Agriculture for Manitoba, and now of Toronto, writes to correct a despatch in The Telegram that Manitoba's crop acreage this year will be fully 50 per cent. less than last year. He says, as a result of recent heavy rains in the Prairie Province there may be a considerable reduction in the acreage cropped in the low-lying Red River Valley, but this is only a small proportion of the crop area of the province, and while the wet weather may delay seeding operations a little in the other districts, it will not appreciably affect the acreage owing to the very heavy crop yield. Last year the farmers were too busy with harvesting and threshing operations to do much fall plowing, and Mr. Burrows thinks there will be a slight decrease in the acreage under cereals this season, but nothing like such a falling off as 50 per cent.

INDIAN & CEYLON TEAS **G.F. & J. GALT** BOOK ON TEA BLENDING
42 SCOTT ST. TORONTO MAILED ON APPLICATION

TO MAKE BIRDS SING.

THE CANADIAN GROCER is in receipt of a sample of the new bird bread holder and beak sharpener, containing a cake of improved bird bread, manufactured by Bart. Cottam & Co., London, Ont., under letters patent, No. 36,433, No. 51,086, and No. 51,341, and registrations of August and September, 1895. In addition to one pound, full weight, of compounded mixture of nutritious bird food, each one pound packet of Cottams bird seed, will in future contain a cake of this improved bird bread, together with a patent bird bread holder and beak sharpener. This valuable addition to this firm's well-known brand of seed is conceded to be the avicultural feature of the age. No bird should be without this excellent preparation, especially during sickness, moulting or incubation, as it promotes the healthy operation of the gizzard, thereby eradicating disease, and giving tone and vigor to the whole system. As a song restorer it is highly recommended, its action on the vocal organs being most surprising. Indeed, its effect at times is so remarkable as to almost justify the claim that it has a direct action in the way of producing the tissue of the vocal organs. Grocers should handle it.

KNOX'S EGG PRESERVER.

As we have come to the season for a preserver of this kind to be used, we feel like recommending this article to all who should desire to put away eggs, believing it to be an article of merit, as it has been thoroughly tested and tried before it was offered to the public. It is manufactured by Mr. C. B. Knox, of Johnstown, N.Y., who makes the well-known gelatines bearing his name. We predict for this preserver large sales from now on. The agents, A. E. Richards & Co., tell us there are already imitations of this preserver on the market, and the trade will do well to see that they get the right article, viz., Knox's. This preserver can be had from all wholesalers.

INCREASING SALES.

T. J. Cooke & Co., the Montreal agents, report that the sales of Hires' rootbeer increased 25 per cent. last summer, and that from the way it is going out now it is likely to be 50 per cent. this summer.

A CHANCE IN CROCKERY.

W. J. McNeice, of the Canada Crockery Importing Co., has just returned from a visit to the English markets. He has picked up some special lines in toilet and dinner sets. As these are offered at inside figures they are not apt to remain long on hand. Readers, therefore, who want quotations or other particulars should write at once to the company's offices, 181 McGill street.

The exterior of the warehouse of D. Gunn Bros. & Co., is being repainted this week.



ASK FOR
MOTT'S

**WE
PAY
FREIGHT**

We will send to any dealer in Ontario or Quebec, one or five cases of "INSTANTANEOUS TAPIOCA," freight paid, if ordered direct from us before May 31st.

Howe, McIntyre Co.
MONTREAL, Que.

Price,
per case of
50 1-lb. pkgs.,
\$5 50.

Central Business College

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals



HERE

is what we

MAKE

that

YOU

ought to handle:

"SCIENTIFIC"

STOVE ENAMEL
STOVE PIPE VARNISH
FURNITURE POLISH
CARRIAGE TOP DRESSING

You can make money on these goods. They are the best on the market. You can order through any wholesale house or direct.

Scientific Varnish Mfg., Co.
Telephone 2905. TORONTO.

The Stearns Bicycle

Is known throughout cycling as a light, staunch, stylish, speedy mount. There's a best in everything; the '96 Stearns is a veritable edition de luxe among bicycles. Finished in black or orange. Stearns riders are satisfied riders, and always proud as kings of their mounts. Your address will insure receipt of our handsome new catalogue when issued.

"The Yellow Fellow"

AMERICAN RATTAN CO., TORONTO, ONT.

CANADIAN SELLING AGENTS

SPECIAL IN DINNER SETS

OUR OWN I. X. L. SHAPE

IN BROWN OR DOVE COLORS

97 Pieces
\$4.50!!

(Packing 25 Cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in White Granite Seconds a specialty.

The Canada Crockery Importing Co. Ltd.

181 to 185 MCGILL STREET, MONTREAL

GRAND MOGUL TEA.

Steadily increasing demand. Comparative

Sales 1894

Sales 1895

Probable 1896

The best Grocers handle this best of all teas. Quick Sales, Good Profits. It means increased business to the Grocer. It is a trade winner. **PROOF SPIRIT VINEGAR**—Manufactured under Government supervision, quality guaranteed. Write us for prices.

T. B. ESCOTT & CO.

Wholesale Grocers,

London, Ont.



Something New

*East
India
Pickles*

**GOOD SELLER
GOOD PROFIT**

Pronounced by epicures to be the most appetising and delicious pickle ever prepared.

**1 DOZEN
IN A CASE.**

A. E. Richards & Co. Agents for Canada **Hamilton.**

EXCELLED



BY NONE

Sparkling



Calf's Foot

THE STANDARD

FOR PURITY

No. 1. Knox's Sparkling
..... Calf's Foot

The purest and best in the world to-day. The only Gelatine used and endorsed by the leading teachers in cookery on this continent.

No. 3. Knox's Acidulated

Requires no lemons or other fruit. The package for the busy housekeeper.

Knox's Gelatines secured the only Medal at the World's Fair for Purity, Strength and Good Flavor.

A. E. Richards & Co., Sole Agents for Canada, **Hamilton, Ont.**

Also agents KNOX'S EGG PRESERVER.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS

*Spring Picked!!!
Skillfully Blended!!
Attractively Packed!*



You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON
and they will make a **TRADE FOR YOU!!**

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

“Dairying for Profit” or “The Poor Man’s Cow”

PUREST & BEST

Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commenced using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a PURER SALT than any I have ever used (although I have always obtained the very best, regardless of cost). It is entirely FREE FROM ANY BITTER TASTE and it DISSOLVES SO RAPIDLY as to be at once incorporated in the butter. To the practical dairyman these are vital points. MORE BUTTER IS SPOILED BY POOR SALT THAN IN ALL OTHER WAYS PUT TOGETHER. Not only is the taste disagreeable but the grain of such salt is so sharp and its nature so insoluble that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. WINDSOR SALT IS FREE FROM THESE OBJECTIONS and its quality and price ought to make it a boon to every dairy in Canada. I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

Yours truly,
(Signed) ELIZA M. JONES.

Any wholesale grocer can supply you, in any quantity, with this “WINDSOR” Dairy Salt in 20lb, White Cotton Bags, packed 15 in a paper lined barrel, or in 50lb. Linen Sacks.

WINDSOR SALT WORKS, WINDSOR, ONT.

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

**WALTER BAKER & CO. GAIN
A VICTORY.**

THE course taken by the well-known cocoa manufacturing company, Walter Baker & Co., L'd., Dorchester, Mass., in regard to the sale of its product in the state of Ohio is one that speaks volumes for the integrity of the company. Some time ago, as a result of the prosecution and fining of several Ohio state grocers for selling Baker's Breakfast Cocoa, the company decided to withdraw their preparations from that state, issuing December 2nd to the grocers of the state the following circular :

We take this course because it seems the only one open to us in view of the numerous prosecutions that have been instituted against parties selling our products since the recent decision of the Court of Common Pleas of Cuyahoga County in the proceedings against Mr. Rose, of Cleveland, for selling our Breakfast Cocoa.

In that case the chemist employed by the state testified that the sample "was made from pure cocoa, with no other adulteration than the removal of the oil." He also testified that he never had examined any powdered cocoa "except the oil had been removed or starch or sugar added;" and that, without such removal or addition, it was impossible to make a powdered cocoa which would keep in our climate.

The name Breakfast Cocoa is applied only to powdered cocoa; we have always stated conspicuously, on every can, exactly how

ours is made, namely, by removing "the excess of oil" without the use of any chemicals and without the addition of starch or sugar.

Our object has been to produce an extract of cocoa containing the stimulating and exhilarating properties of the bean in the most convenient, concentrated and digestible form; and our success has been fully attested by the leading physicians and teachers of cooking. We fully believe we have adopted the best method known for the purpose, and there is no question that the demand for the product is great, and greatly increasing.

We can hardly believe that the people of Ohio intend to prevent the sale of such an article in that state; and we shall carry the question of the meaning of the present law, as promptly as possible, to the highest tribunal. But, meanwhile, the action of the authorities to whom the enforcement of the law is intrusted obliges us, though very reluctantly, to withdraw from the state until the law has been authoritatively construed.

In the present attitude of the authorities we cannot now guarantee protection to any one selling our goods, and we desire that you will hold any you have on hand until we have completed our arrangements for withdrawal.

On January 18, Messrs. Baker & Co. issued another circular to the grocers, in which they said :

The Circuit Court of Cuyahoga County has reversed the decision of the Court of Common Pleas to which we referred in our circular of December 5, and decided that our Breakfast Cocoa, being a pure article, made

from the cocoa bean by the removal of the excess of oil, is not within the provisions of the food laws of Ohio, and that it may be sold with its present label. This sustains us in the position which we have always maintained,—that the law is intended to prevent adulteration and not to interfere with trade in purified products, when sold under their appropriate names.

We, therefore, take pleasure in announcing to you that we shall at once place our Breakfast Cocoa on sale again in Ohio; and for the convenience of the trade we shall see that a full supply reaches the state at an early day to replace what has been withdrawn.

In view of the decision above mentioned, we do not see how any one handling those goods can in future be interfered with; but if prosecutions should be started against you or any of your customers, we beg that you will confidently plead not guilty and promptly notify us, when we will at once assume the defence and pay all expenses connected therewith.

This result was a well-deserved victory for the company after great expense and annoyance, with little prospect of redress.

THEY HAVE FAITH IN THE WEST.

Mr. Galbraith, of Carter, Galbraith & Co., Montreal, is making a business trip through Manitoba, accompanied by their western traveller, Mr. Stephenson. The firm has faith in the West, as they are placing groceries by the carload. A representative of THE GROCER met them at Manitou, Man.

A house-cleaning necessity



Sells well now and always.
Have you got it?

SILVER DUST MFG. CO., HAMILTON

**SILVER DUST
WASHING POWDER**

Wanted in British Columbia

One of the largest British tea firms want a house to handle their brands in British Columbia. Letters addressed to the Editor CANADIAN GROCER, Montreal, will be handed to them. (19)

WIDE AWAKE DEALERS



BUY THE GOODS THAT SELL BEST.

Grocers

Who study to please their customers keep our

Table Salt

A pure nutty flavored Salt. Gives taste to everything.

The Canada
Salt Association

CLINTON, ONTARIO

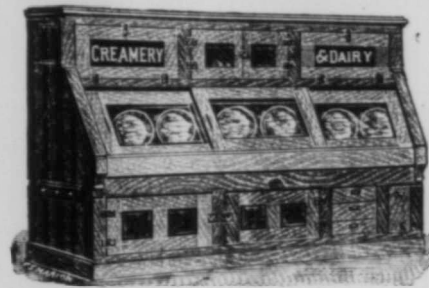
Write us for Prices . .

FOR YOUR SPRING
SUPPLY OF . . .

SALT

VERRET, STEWART & CO.
QUEBEC AND MONTREAL

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St
MONTREAL

ARROWROOT

In 13-lb.
and 6-lb.



Hermetically
Sealed Tins.

REGISTERED.

Imported Direct from St. Vincent, West Indies.

Brushes, Brooms Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. Our Price List for 1896 is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers
80 York Street Toronto
MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

OLAFRENIERE, butcher, Montreal, has compromised at 50c. on the dollar.

Pierre Duplessis, grocer and butcher, Montreal, has assigned.

George Fitzpatrick, grocer, Ottawa, is offering to compromise.

R. J. Anderson, grocer, Halifax, has assigned to B. M. Davidson.

J. Bte. Bourguignon, grocer, Montreal, has filed consent of assignment.

N. Robson, grocer, Clinton, is offering to compromise at 60 cents on the dollar.

Wm. McKee, general merchant, Erin Township, has assigned to E. Totham.

O. Desmarais & Co., St. Francois du Lac, Que., are offering to compromise at 40c. on the dollar.

The assets of the estate of John Carter, grocer, Yonge street, Toronto, are \$1,800 and the liabilities \$2,355.

J. A. Larochelle, baker, Mattawa, has compromised at 15 cents on the dollar and retired from business.

Francis Allare, general merchant, Stoco, has assigned to T. McCann, Tweed, and a meeting of creditors will be held on Friday.

CHANGES.

J. Barchill is starting a grocery store at Andrewsville, Ont.

Joseph McKoy, grocer, Atwood, has sold out to B. R. Leake.

J. A. H. Plante, is starting a general store at Valleyfield, Que.

Irwin Harris is opening a wholesale fruit business in Montreal.

John Kelly, grocer, Guelph, has sold out to James A. McCabe.

J. P. McLean is starting a cigar and tobacco store in Montreal.

F. E. Hirsch, grocer, Montreal, has sold out to Outram & Pemberton.

Louis Walter, general merchant, St. Agatha, is giving up business.

J. W. Bernier, general merchant, Cap St. Ignace, Que., is giving up business.

Shaw & Co., general merchants, Hesperler, have sold out to James Hamilton.

Crawford & McMillan, grocers, Vancouver, have been succeeded by J. W. Cole.

H. S. Moffat, general merchant, Addison, Ontario, has been succeeded by J. I. Quinn.

G. Dunlop, general merchant, Binscarth, Man., has sold out to Brown, Smellie & Co.

Thos. Lamb, wholesale and retail groceries and liquors, Montreal, has sold out to F. C. Hirsch.

The Sutton Lumber and Store Co., Uclulet, B.C., have sold the store business to J. E. Sutton.

Shipley & Davis, groceries, etc., Amherst, N.S., have been succeeded by C. S. Chapman & Co.

Catherine M. Egan, grocer, Halifax, has obtained her husband's consent to do business in her own name.

New grocery stores have been opened at Champlain, Que., by Louis Beaudry and Phil Corrette; Louis Gagnon has started a general store, and Jacques Dontigny and Louis Hebert have both started cheese factories.

PARTNERSHIPS FORMED AND DISSOLVED.

J. B. Lasnier, Fils & Co., wines, etc., Levis, Que., have dissolved.

Thos. Dagenais and C. Goyette have registered a partnership in Montreal to carry on business as grocers under the style of Thos. Dagenais & Co.

S. J. Osgood, H. S. Osgood and O. A. Osgood have registered a partnership in Cookshire, Que., to carry on business as general merchants under the style of S. J. Osgood & Sons.

SALES MADE AND PENDING.

Robert Stirrett, grocer, Uttoxeter, is selling out stock by auction.

The stock of P. A. Ferguson, general merchant, Mattawa, has been sold.

The general stock of Geo. Smith, Lachine, has been sold out at 65c. on the dollar.

The stock of Switzer & Co., grocers, Ottawa, has been sold at 71c. on the dollar.

The immovable assets of Andre Lefebvre, provisions, Montreal, are to be sold June 1.

The assets of S. Hetherington & Co., general merchants, Ayer's Flats, Que., are advertised for sale by tender.

The immovable assets of the estate of Hugh McReavy, grocer, Montreal, are to be sold by auction on the 26th inst.

E. Denis, general merchant; stock in Rigaud store sold at 40 1/4 c. on the dollar, and that in Mongenais at 39c. on the dollar.

FIRES.

L. White & Co., produce, Victoria, B.C., have been burned out; insured for \$800.

John Barlett, grocer, baker, etc., St. Mary's, has been partially burned out.

Terence Colins, general merchant, South Bay, N.B., has been burned out; insurance, \$1,000.

The premises of Bertha Schwaller, groceries and provisions, Thorold, have been slightly damaged by fire and water.

C. M. Bostwick & Co., wholesale grocers and lumber dealers, St. John, N.B., saw mill at Salmon River burned; insurance \$11,500.

McConnell & Harding, general merchants, Country Harbor, N.S., have been burned out; no insurance; offering to compromise at 45c. on the dollar.

DEATHS.

Chas. Robinson, liquors, Halifax, is dead.

How to get rid of a rusty screw: Apply a red-hot iron to the head for a short time, the screwdriver being applied while the screw is hot.

How to preserve eggs: Add two pints of slaked lime and a pint of salt to a pailful of water. Pickle your eggs in this fluid and they will keep for a year.

CO-OPERATIVE FREIGHTS

For importers of small shipments. **HOW?**

Write us for particulars

BLAIKLOCK BROTHERS, MONTREAL

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application. THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Don't wait until the season is half over before ordering a supply of the famous

.. Hires Rootbeer

Pronounced by consumers to be the incomparable.

Sold by all wholesale houses

WHOLESALE AGENTS:

T. J. COOKE & CO.
MONTREAL

WRIGHT & COPP
TORONTO

Dinner's first course

SOUPS

Mulligatawny
Ox Tail
Kidney
Vegetable
Julienne
Chicken
Mock Turtle
Consomme
Beef
Mutton Broth

Is not always as appetizing as it should be. Making soup—good soup—requires particular care, and few housekeepers in their hurry can give the necessary attention. The best results can always be obtained by using our **Canned Soups**. They are faultlessly prepared from first-class stock and can always be relied upon for purity and delicate flavor. Make a personal test according to the directions on the can.

The Laing Packing and Provision Co.

MONTREAL

"As fine as any in the World."

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price \$2.00 per case; sell at 15 cents per package. Profit on case, \$1.60. You see it pays to sell them—why not do it?

Toronto Salt Works

128 Adelaide Street East
TORONTO, ONT.

City Agents for the Windsor Salt Works

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES HONEY JARS

ETC.

Prices Right.

GOWANS, KENT & CO., Toronto



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

v: Apply a
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MONTREAL

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application.
SANITARY CO.,
Limited,
DINAL GREEN,
LONDON,
ENGLAND.
anted
City.



ED 25c
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CALINE.

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houses
VRIGHT & COPP
TORONTO

Out of every Ten Grocers

Who have tried **Edwardsburg Starch**, ten have been completely satisfied with it. Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, other brands 9 1/4 11	0 16	0 17
" P. & C., 1/4 s tins	0 23	0 25
" " " " "	0 33	0 34
Sardines, Amer., 1/4 s "	0 04 1/2	0 11
" Mustard, 1/4 size, cases		
50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Finlon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO. - HELMET BRAND		
Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 30	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Lanceton Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brown 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 4 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Q. Tongue, 1 1/2 lb.	7 00	7 20
" 2 lb.	8 50	8 80
" 2 1/2 lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Cupped Beef, 1/2 lb.	1 60	1 70
" 1 lb.	2 65	2 80
" 2 lb.	2 45	2 60
Pastr Feet, 1 lb.	1 65	1 75
" 2 lb.	2 45	2 60
Pastr Meats, Tongue or Ham	70	75
Pastr Meats, Tongue or Ham	1 20	1 25
Pastr Deviled Ham or Tongue, 1/2 lb.	70	75
Pastr Deviled Ham or Tongue, 1 lb.	1 20	1 25

WHITE LABEL.

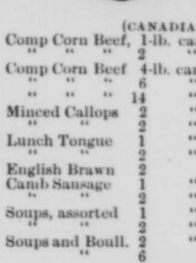
Supps Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 60	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Brasid Beef with Vegetables, Papant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Flour Roast	5 00	
Sand Gold Band Bacon	3 00	



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardsley's Boneless Herring. 2 doz. 1 1/2



Codfish. per doz. Beardsley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO.	
Tutti Frutti, 35 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 80
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horchound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75

Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	
Cocoa essence, 3 oz. packages	per doz. \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb. 0 40
Rock Chocolate, loose	0 37 1/2
" 1-lb. tins.	0 40
Cocoa Nibs, 11-lb. tins.	0 40
TODD HUNTER, MITCHELL & CO.'S	
Chocolate—	per lb.
French, 1/4 s—6 and 12 lbs.	0 30
Caracas, 1/4 s—6 and 12 lbs.	0 35
Premium, 1/2 s—6 and 12 lbs.	0 30
Sante, 1/4 s—6 and 12 lbs.	0 26
Diamond, 1/4 s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	per doz.
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	per doz. 1 40
Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.	
(A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s, " " "	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4 s, 6 lb. bxs.	0 24
Fry's "Monogram", 1/4 s, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4 s, 1 doz. in box	2 40
" " " " " "	" " "
" " " " " "	" " "
Homeopathic, 1/4 s, 14 lb. boxes	0 33
" " " " " "	0 33

JOHN P. MOTT & CO.'S
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4 s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caracas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, 1/2 lb. tins.	0 49

COFFEE.	
Green.	
Mocha	per lb. 0 28
Old Government Java	0 30
Rio	0 20
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21
TODD HUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO
THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India.

They are put up in one-pound and half-pound airtight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., Ottawa
W. G. Craig & Co., Kingston
Balfour & Co., Hamilton
A. M. Smith & Co., London
T. Kenny & Co., Sarnia

LIPTON TEA PLANTER CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front, New York.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid.
Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street

Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.



A GLASS PITCHER

... **Free**

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

Pineapple Wafers

Just out. Try a box, you can't go astray with these biscuits. Have you tried Maple Drops Iced? If not, let's hear from you.

Bear in mind we originated Cream Sodas, in 3-pound tins. Don't try to work off any imitations. We will have another new Biscuit out in a day or two.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbonic Acid	0 25	0 30
Caster Oil, 1 oz. bottle, p. gross	4 20	
" " 2 " " "	6 00	
" " 3 " " "	8 40	
" " 4 " " "	10 00	
" " 1/2 pint " "	12 00	
Olive Oil, 1/2 pts., 2 doz. to case, per case.	1 25	
" " pints, 2 doz. to case, per case.	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk.	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Mashier	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 " "	1 75
" " " " 3 " "	2 00
Crown Brand (Greig & Co.)—	

1 oz. London	gross 6 00
2 " " "	12 00
2 " Flat Crown	10 80
2 " " "	18 00
2 " Square	21 00
2 " Round	24 00
4 oz. Glass Stopper	doz. 3 50
" " "	7 00
Parisian Essence	gross 21 00
Ketchup, Fluted Bottles	gross 12 00
Screw Top	21 00
S. & L. "High Grade"	
" " per doz.	3 50
Pepper Sauce, per gross.	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid beef—No. 1, 2 oz. tins	\$ 3 00
" " No. 2, 4 oz. tins	5 00
" " No. 3, 8 oz. tins	8 75
" " No. 4, 1 lb. tins	14 25
" " No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
" " 4 oz. "	6 00
" " 8 oz. "	9 00
" " 16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 8

FRUITS.

FOREIGN.	
Currants—Provincials, bbls.	0 04 0 04 1/2
" " 1/2 bbls.	0 04 0 04 1/2
" " Filiatras, bbls.	0 04 0 04 1/2
" " 1/2 bbls.	0 04 0 04 1/2
" " Patras, bbls.	0 04 0 05
" " 1/2 bbls.	0 04 0 05 1/2
" " cases	0 05 1/2
Vostizzas, cases	0 06 0 07 1/2
Panama, cases	0 08 0 08 1/2
Dates, Persian, boxes	0 04 0 05 1/2
Figs—Mime, 14 oz.	0 09 0 10 1/2
" " 10 lb.	0 09 1/2 0 12 1/2
" " 18 lb.	0 13 0 15
" " 28 lb.	0 16 0 18
" " cases	0 03 1/2 0 04
Prunes—Bosnia, cases	0 06 0 07
" " Bordeaux	0 04 1/2 0 06 1/2
Raisins—Valencia, off stalk.	0 04 1/2 0 04 3/4
" " Fine, off stalk	0 04 1/2 0 05
" " Selected	0 06 0 06 1/2
" " Layers	0 06 1/2 0 08
" " Sultanas	0 05 1/2 0 08
" " Cal. Loose Muscates	0 05 1/2 0 06 1/2
" " 50 lb. boxes	per ooz.
" " Malaga	2 00 2 20
" " London Layers	2 75 3 20
" " Black Basketas	

Blue Baskets	3 25	3 50
Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes.	2 50	3 50
Oranges—Jamaica	3 50	4 00
" " Valencias	5 50	7 00
" " Cal. Navels, in boxes	3 00	4 00
" " Sevilles.	2 75	3 00

DOMESTIC.

Apples, dried, per lb.	0 03 1/4	0 04
evaporated.	0 06 1/2	0 07

FOOD.

Split Peas	per bbl.	3 25	\$3 50
Pot Barley	3 25	3 50	
Pearl Barley, XXX, 49-lb. pkt.	2 00		

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 60
40 dy	2 65
0 dy	2 70
20 16 and 12 dy	2 75
10 dy	2 80
8 and 9 dy	2 85
6 and 7 dy	3 00
5 dy	3 20
4 dy A P	3 20
3 dy A P	3 60
4 dy C P	3 10
3 dy C P	4 20

HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60

SCREWS—Wood—	
Flat-head iron, 80 p. c. dis.	
Round-head iron, 75 p. c. dis.	
Flat-head brass, 77 1/2 p. c. dis.	
Round-head brass, 75 p. c. dis.	

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)	1 45	1 45
3rd " (50 to 60 inches)	3 10	3 10
4th " (51 to 60 inches)	3 40	3 40
5th " (61 to 70 inches)	3 80	3 80

ROPE—	
Manilla	0 09 0 09 1/2
Sisal	0 09 1/2 0 07 1/2
AXES—	
Per box	6 00 12 00
SHOT—	
Canadian, dis. 17 1/2 per cent.	

HINGES—	
Heavy T and strap	0 04 1/2 0 05
Screw, hook and strap	0 03 1/2 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04 1/2 0 05
No. 1	0 04 1/2
No. 2	0 04 1/2
No. 3	0 04 1/2

TURPENTINE—	
Selected packages, per gal.	0 42 0 43
LINSEED OIL—	
Raw, per gal.	0 52 0 53
Boiled, "	0 55 0 56
GLUE—	
Common per lb.	0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3.	2 85

Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.		
Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	2 00	
Strawberry W. F. Jam	2 30	
Raspberry " "	2 20	
Apricot " "	2 00	
Black Currant " "	2 00	
Other Jams " "	1 55 1 90	
Red Currant Jelly	3 10	
(All the above in 1 lb. clear glass pots.)		

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (26 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can.	2 00
" Acme " Pellets, fancy boxes (40)	1 50
per box	2 00
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	1 75
Licorice Lozenges, 5 lb. glass jars	1 50
" " 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" " " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethy's Condensed, per gross, net	\$12 00
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MUSTARD.

COLMAN'S OR KEEN'S.	
Square Tins	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45
Round Tins—	
F. D., 1/2 lb. tins	0 25
" " 1/4 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 lb. "	0 25
" " 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	9 00
Pony size, per gross	7 80
Small Med.	10 80
Medium	12 00
Large	18 00
Spoon	16 20
Mug	12 00
Tumbler	12 00
Cream Jug	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard " B "	0 03 1/2	0 03 3/4
Patna	0 04 1/2	0 04 3/4
Japan	0 05	0 05 1/2
Imperial Seta	0 03 1/2	0 04
Extra Burma	0 06 1/2	0 06 3/4
Java Extra	0 09 1/2	0 10
Genuine Carolina	0 06 1/2	0 06 3/4
Grand Duke	0 03 1/2	0 05 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07

Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartons	0 07 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00

Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 06 1/2
Canada Pure Corn	0 05 1/2

Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2

THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2

Lily White Gloss—	
Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	0 07
48 bs.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lb.	0 07

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00

Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER	(40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers)	0 08
GLOSS	(12-lb. boxes each crate)	0 08 1/2

PURE	—16-lb. boxes	0 07
OSWEGO	—40-lb. boxes, 1-lb. packages	0 07 1/2
CORN STARCH	—For puddings, custards, etc.	

ONTARIO	—38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN	—Silver Gloss	0 07 1/2
BARRELS	—Pure	0 06 1/2

SUGAR.

Granulated	c. per lb.	0 04 1/2 0 04 3/4
Paris Lump bbls. and 100-lb. boxes	0 05 1/2 0 05 3/4	
" " in 50 lb. boxes	0 05 1/2 0 05 3/4	
Extra Ground, bbls. lcing.	0 05 1/2 0 05 3/4	
Powdered, bbls.	0 05 1/2 0 05 3/4	

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- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
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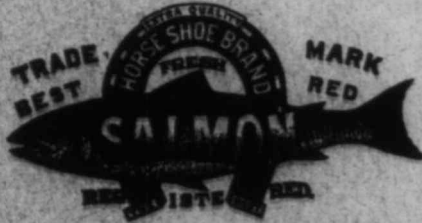
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- Furniture Polish (four sizes).
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