

# THE COMMERCIAL

FINANCE AND INSURANCE REPORT

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WINNIPEG, CANADA NOVEMBER 30, 1901.

No. 13



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## An Active Stove Trade.

The stove season for 1901 is now nearing a close, as far as the manufacturers are concerned, and to the McClary Co., London, Ont., this has been the crowning year in their experience. Although their manufactures which are among the largest in Canada, have been running their full capacity all year, as well as a good deal of overtime, this company are said to have been forced to cancel thousands of dollars' worth of orders, because they were unable to turn out the goods in time.

This great popularity of McClary's "Famous" stoves and furnaces is not the result of mere accident, or of any sudden caprice on the part of the buying public, but is due to over a dozen years of honest dealing with their customers, up-to-date goods, a level-headed use of experience gained, and prices right. During this long period of years the McClary people have, from time to time, brought out many new and improved stoves and furnaces, and have always, with the help of judicious advertising, found a ready market for their new lines.

This year the company have advertised only three lines, viz., the "Famous Active" range; the "Cornwall" steel range; and the "Sunshine" furnace.

The "Famous Active" is their leading cast-iron range. It is one of the handiest, and is equipped with all the latest improvements, including ventilated oven, baking door, and thermometer. Besides these, it has many other strong features, such as clinkerless duplex grates; heavy sectional cast-iron linings, a thick layer of cement between bottom of stove and the oven steel lining, poker hole in fire door, sectional covers, and an exceptionally rich nickel dress.

The "Cornwall" steel range is quite new on the market, and yet its sale and the general satisfaction reported from those in use, already assure its success. This range has a clean, graceful outline, distinctly its own, and its shapely built combined with its rich nickel dress, which contrasts beautifully with the highly polished hammered steel body, make it "Cornwall" a range of which the McClary Co. have just reason to be proud.

The "Sunshine" is the furnace which The McClary Manufacturing Co. have been advertising this year, and when it is known that scores of orders for this hot-air heater have had to be cancelled, because the furnaces could not be supplied, some idea of its success and popularity may be formed. The "Sunshine" is made in three sizes—burns coal, coke, or wood, and has every known improvement.

The business done this year by the Winnipeg branch has also greatly exceeded that of any former year.

C. P. R. traffic receipts for the week ending Nov. 1 were \$269,000, for the same week last year \$211,000.

Comment is beginning to be made on the fact that many of the so-called fire-proof safes, which are in use to-day are found to be anything but proof when the testing time comes. The case of the fire in Montreal, head of trade building last winter is instanced as one in which the contents of a number of safes and vaults were badly damaged. Other large fires of more recent date have developed the same fact.

A good deal is being said regarding the possibilities of trade between Canada and South Africa. It is believed that when peace is again restored in that richly endowed but unfortunate country that not only will Canadian foodstuffs find ready sale there, but also manufactured articles of many kinds. South Africa is a manufacturing country and almost everything used in any ordinary household articles of all kinds, lumber and building materials have to be imported from across the seas.

The United States reciprocity convention recently held in New York was a shade so far as accomplishing anything practical is concerned. A resolution was passed favoring reciprocity of a kind which would not injure any industry in any United States industry, but as each class now enjoying high protection would kick if the thing were done, it is believed that any such practical measure will be postponed. The opponents of the system of protection got in some bills speedily, which made the merit-fattened manufacturers wince.

## THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in West-Canada, including that part of the United west of Lake Superior, the Province of Manitoba and British Columbia and the Territories.

Twentieth Year of Publication.

ISSUED EVERY SATURDAY.

Subscriptions - Canada and the United States, \$2.00 per annum in advance, or \$2.50 in gold; other countries, \$2.50 in advance.

Changes for advertisements or stops should be in not later than Thursday morning.

Advertisements purporting to be news matter, or which profess to express the opinion of the Journal, will not be inserted.

Office: 210 McMeekin St., Telephone 224.

D. W. BUCHANAN,  
Publisher.

WINNIPEG NOVEMBER 30, 1901.

### PURCHASE HOME MANUFACTURES.

At a recent meeting of the Canadian Manufacturers' Association, J. O. McLean of Toronto, referred to the matter of purchasing imported goods in preference to home manufactures. He thought an effort should be made to elevate the people as to the quality of home manufactures. "At present," he said, "we are importing \$110,000,000 worth of goods from the United States, much of which should be bought here." The people of this country do not know what fine goods and what a great variety of manufactures we make in this country.

While perhaps naturally enough much of the time of the annual meeting of the manufacturers was devoted to the tariff, we believe Mr. Thorn touched a point which might be acted upon to great advantage. Many Canadians are not loyal in the selection of their purchases. There is an idea abroad in the land that it is the "correct thing" to seek out the imported article when making purchases of various lines of goods. This idea is perhaps as prevalent as it was some years ago, but it still exists. If Canadians could be educated to give the preference generally to home manufactures, the benefit which our country would receive from such a policy would be almost incalculable. Our manufactures would at once be enormously increased, and our industrial population would be increased in like proportion. The result would be a great increase in the home consumption of the products of our farms, gardens, orchards, etc., to the great benefit of our agricultural population.

While we talk much about exports, after all the home market is the best one for our producers in almost every commodity. If our people could only be induced to give a loyal preference to home-produced goods, it would send the country a boost forward on the road to prosperity which would be felt throughout the length and breadth of the land, and in this prosperity all would share. The importance of the matter is such that it would seem nearly worth while making some organized effort to cultivate a loyal movement of this nature. The purchase of imported goods to the extent that it is carried on, is not a matter of necessity nor of advantage to our people, many lines just as good and even better value can be obtained in the home-produced articles. Much of the preference for imported articles is simply a perverse notion which prevails with certain people. Canadians are making up a large foreign trade in some articles, in competition with

the world, and the goods are considered equal to the best, while at home some of our people profess to believe that they must have an imported article. There are some lines which are imported from largely to Canada, while our manufacturers of the same articles have a reputation in foreign markets for making the very best goods obtainable. This is so, could be conclusively proved to some extent at least, the preference for imported articles is unreasonable. If the people could only be made to feel that by the policy of selecting imported goods they are robbing themselves and their country of a much of the prosperity which would otherwise accrue to us, we fancy the situation would speedily be changed. It should not take a very great effort to convince the people of the disadvantage of importing so much goods which can be produced at home. A loyal movement to encourage home production and secure greater prosperity for our people, by giving the preference to home-produced articles and commodities would, we believe, readily receive the sympathy of the public, and would open the eyes of many people who quite thoughtlessly are working injury to their country by selecting imported goods when making purchases.

President P. W. Ellis, of the Canadian Manufacturers' Association, has figured out that one man employed for every \$1,280 worth of goods produced, and that each person so employed, supports four persons. On this basis, our people would purchase home products to the value of \$50,000,000, instead of the amount of imported wares, which would have worked at home for about 40,000 additional persons, representing an industrial population of 150,000 people, or equal to the population of one of our largest cities. This population would consume the entire production of hundreds of our largest farms, besides in turn making more work and business for other industrial and mercantile interests.

### LIQUOR LEGISLATION IN MANITOBA.

The decision of the Privy Council of Great Britain, the highest court of the empire, that the Manitoba Liquor Act is good law, and that the province possesses constitutional power to prohibit the sale of intoxicants, is the opening of an entirely new field of history in liquor legislation in Canada. Hitherto the law has obtained that the Dominion alone could prohibit, and that provincial legislation could only license, tax, and regulate.

The agitation for provincial prohibition had its birth in Manitoba, a little better than ten years ago, when the prohibitionists, hopeless as to early success in the Dominion arena, bombarded the Greenway government for a provincial enactment.

Hon. Mr. Greenway promised a plebiscite upon the question, which was taken in 1891. The result was a large vote of the electors, standing about three to one in favor of prohibition. If the political object of the plebiscite was to stave off a troublesome question, it was wretched diplomacy, for it gave new life and new hope to the advocates of prohibition. They made strong demands upon the government, to implement the pledge which accompanied the plebiscite, but again Premier Greenway proved himself a non-politician. If he had moved up the restriction upon the bar-room, which after all is the centre of temperance attack, he would have held the sympathy and support of the

rank and file, if not the leaders of the prohibition army, but his failure to enact any favorable legislation, rapidly ripened an aggressive prohibition sentiment, which demonstrated its political strength and tempted the Opposition, immediately before the provincial elections in 1896, to the position convention inserted a plank in its platform, promising that if the party were entrusted with power, a prohibitory law, to the full limit of the constitution would be enacted. How far this helped them in the elections, it is not easy to say, but the government was defeated, the Opposition returned, and the prohibition policy was a thing of practical politics. Hon. Hugh John Macdonald, the new premier, promptly proceeded to fulfill the promise of the party, and at the first session of the Legislative Assembly early in 1900, introduced and carried through the House as a government measure the now famous Liquor Act. It is not too much to say that the enactment was a surprise and disappointment to many supporters of the government, who regarded the party pledge as a mere political ruse to capture the temperance vote, and honorable citizens will have little sympathy with those who have been friends with their own posterity. The friends of the new legislation were thoroughly organized, and they were led by well trained and astute men, who could not be easily out-generaled in political diplomacy.

A new chapter was opened when the Act was attacked as to its constitutionality, and referred to the courts. The provincial court of King's Bench decided that the law was ultra vires, and many were ready to say that the temperance people had been disappointed, and the Act purposely made too strong, that it might be defeated in the courts, but the temperance people who had been consenting parties to the provisions of the law, seemed to be satisfied with the ground, and they insisted upon an appeal to the Privy Council. By special permission the appeal went direct to the Privy Council of Great Britain, without argument in the Supreme Court of Canada, and much time was saved.

The decision, which was made known on Friday of last week, seems to be very sweeping, although the full text has not yet been received. The Free Press says: "The decision is one which leaves the Act without a flaw in its perfect and entire validity." The Act may be brought into force at any time by proclamation of the Lieutenant-Governor-in-Council, but it will not likely come into operation until the expiry of the present license year, on the last day of May next. The Act is a voluminous document, of more than forty pages of print, but it can be intelligently described in a few short paragraphs. It completely prohibits the sale of liquors for beverage purposes within the province. The only legitimate sales shall be for use in the arts, medicine and sacraments. These sales are entrusted to druggists who take out special licenses for that purpose, and the regulations are very stringent, and evidently framed with a view to make the purpose of the law attainable.

The penalties are severe. For a first offence against the Act, a fine not less than \$200 or more than \$1,000, with imprisonment for default, and for a second offence, not less than six months' imprisonment or more than a year. A licensed druggist, who is convicted twice also based his license and is disbanded from taking out another for three years.

Wholesalers and manufacturers are not prevented from keeping on hand or making liquors for export, but there are strict regulations for such undertakings to prevent sale for consumption in the province.

The law does not contemplate any interference with genuine private hospitality or use of liquors for the presence, use, gift, or distribution of liquors in clubs, offices, halls, places of business, public houses, boarding or lodging houses, or where there is any gathering, whether or any disorder. The clauses against giving or treating are particularly drastic.

In cases of accidents from intoxication, it is provided that in addition to other penalties, the person who sold or gave the liquor may be prosecuted for damages.

The machinery for enforcement is very elaborate, and in reading it one is impressed that the legislators anticipated difficulty and attempted to provide for every contingency. Salaries of the attorney-general's department, styled "inspectors," are charged with the enforcement, and information may be laid before police magistrates or county judges, in which case there is no appeal from convictions. Private citizens may give information to inspectors in confidence, and their connection with the case is not to be divulged. In a word, the responsibility for working the Act falls upon the machinery of the government and does not depend upon private prosecution, although the latter is not forbidden.

The decision of the Privy Council in upholding the Manitoba law, is likely to have a very important effect upon the temperance movement in all parts of Canada. The temperance sentiment is perhaps quite as strong in some of the other provinces as it is in Manitoba, and the temperance people will now become more aggressive than ever in demanding legislation. Prince Edward Island has already practically copied the Manitoba Act, and is enforcing it now. A number of convictions under it, were appealed to higher courts, and decisions were reserved until the finding of the Privy Council was known. Other provinces will naturally follow and the experiment of suppressing the sale of intoxicants will no doubt be made.

### GOOD SETTLERS.

The large immigration of a good class of settlers from the Western States into the prairie regions of Western Canada, is one of the features of the present year. This class of immigration promises to speedily become the permanent element, if it has not already eclipsed all other sources in numbers. Settlers from these states are coming in all over our prairie country during the present year. They are a good class of settlers—practically all are agriculturists. They are familiar with prairie farming methods, and will have less to learn, or require instruction for, before farming, in adapting themselves to conditions here, than any other class of settlers who have come to this country. Many of these new settlers were formerly Canadians, or British subjects. You may remember the enormous immigration of Canadians into the Western States, and many of those who are coming north to our prairies are Canadians who moved to these states.

Years ago The Commercial frequently urged that more attention should be given to the western states in our efforts to secure settlers for our prairie region. The wisdom of looking to these states for settlers has been abundantly demonstrated. The movement which has now set in, is almost entirely due to the fact that our force within itself will tend to expand the movement. Those who come will write to their friends in this way the country will be advertised and more will be induced to come.

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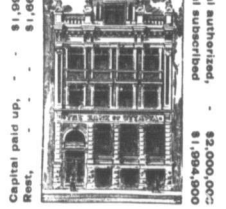
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**BANK OF HAMILTON**

Head Office, Hamilton.  
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AGENTS THROUGHOUT CANADA and at the following points  
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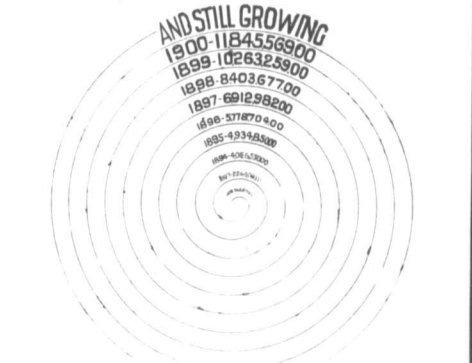
**LEITCH BROS.**

Oak Lake  
"Anchor Brand" Flour

FROM NO. 1 HARD WHEAT.  
Bran, Shorts and all kinds of  
Chopped Feed and Grain.

ADDRESS  
OAK LAKE, MAN.

**AN EVER-WIDENING CIRCLE**



**THE GREAT WEST LIFE ASS'CE CO.**

SHIP YOUR  
**SENECA ROOT**  
RAW FURS AND DEER SKINS to  
**McMillan Fur & Wool Co.**  
200-212 First Ave. North, Minneapolis, Minn.  
Advice diggers to dig. We are paying 46 c per lb. for good dry Seneca, delivered in  
Minneapolis. Freight from Winnipeg to Minneapolis is \$1.16 per cwt. No duty  
on Seneca, Raw Furs or Deer Skins. Write for Circular.

**The Confederation Life Association**

HEAD OFFICE  
TORONTO  
Office—467 Main Street, Winnipeg, Man.  
There are no conditions as to residence, travel or occupation in the  
Unconditional Accumulative Policies issued by this Association.  
They guarantee Extended Insurance, Paid-up Policies, and Cash  
Surrender Values.  
W. C. MACDONALD, Actuary J. K. MACDONALD, Man. Director  
Man., N. W. T. and B. C.—Winnipeg Office, 467 Main Street.  
C. E. KERR, Cashier D. McDONALD, Inspector



**Canadian Manufacturers.**

At the recent meeting of the Canadian Manufacturers' Association, President P. W. Ellis said:

I have no need to stretch the meaning of the term "manufacture," and yet I find that out of a total export of \$172,211,115 of all classes of goods last year, the exports of manufactured goods amounted to \$67,804,928, or 39.3 per cent. of the whole. Is not this significant? I will endeavor to show you what it means.

By the census of 1901, it is shown that 170,256 hands were employed to produce \$476,268,880 worth of manufactured produce; that is, one person for every \$1,280 worth of goods produced. If this same proportion held to-day, we have 52,874 people in Canadian factories producing manufactured goods for foreign countries. If, then, as is generally supposed, one person in employment supports four others, we have 214,496 people supported in Canada by our export manufactures alone. But we always require that our export manufactures are only a small proportion of our total production. What this is will

**Railway Commission.**

At the recent meeting of the Canadian Manufacturers' Association it was recommended that the association place itself on record as in favor of the appointment by the Dominion government of a permanent railway commission with stipulation that sufficient provision be made to secure the best men available, to provide sufficient remuneration and to furnish a sufficiently numerous and competent staff. Also with the further condition that full and sufficient power be placed in the hands of the commission to enable it to deal authoritatively with important railway grievances when these are submitted.

**Macaroni and Its Kindred Products.**

Macaroni and its kindred products—vermicelli, spaghetti, noodles and "letters"—are coming to be recognized as staple products, and recently its consumption has increased to considerable proportions. "Macaroni," declares the St. Louis Globe-Democrat, "is rap-

idly taking a place on the American dinner table as a necessity. It contains about the same proportion of starch, gluten, and sugar found in potatoes, and among many families it is being used as a substitute for the tuber. Its cost is less in proportion to potatoes and its nutritive value about as great. One pound of macaroni will last a family of six people for two meals, while a pound of potatoes will only last half the time. For years macaroni was looked upon with disfavor by Americans because it was an Italian dish, but it has been growing in popularity right along until it is now found on almost every table in the land. Formerly there was an impression that Italian macaroni was the best, but the American manufacturer has demonstrated that he can put up a better article than comes here from Italy, although there is still a considerable quantity imported. The American-made macaroni is more cleanly manufactured. In Italy the drying process is still crude. The strings of doughy mixture are placed out of doors on any supporting projection and the macaroni gathers all the dirt that comes its way. In the American-made article the dough, after it comes from the mould, is carried to drying rooms, where it remains six days before it is ready for packing. In the manufacture

the American uses the latest and best machines. The macaroni machine is a big cylinder with a number of small holes in the bottom. The dough is placed in the cylinder and a plunger under hydraulic pressure forces the tubes of macaroni through in long strings. The centre holes are made by rods that fit in the cylinder holes, leaving only a slight space for the macaroni around them.

**British Columbia Trade Report.**

The monthly freight and shipping report of R. P. Rickett & company says: "The decline in grain freights, mentioned in our last, has been followed by a further reduction, recent charters having been made at 33s 9d for San Francisco and 35s for Portland or Puget Sound loading. There has been abundance of tonnage in the market, but the lower rates are to a certain extent, caused by steamers entering the grain trade. In lumber freights there is a fair amount of business doing, and tonnage can be obtained at unchanged rates. Sail-

crews, and others were short of the numbers of boats usually carried. We quote freights as follows: Grain—San Francisco to Cork, f.o.b., 33s 9d; Portland to Cork, f.o.b., 35s; Tacoma and Seattle to Cork, f.o.b., 35s; Lumber—British Columbia or Puget Sound to Sydney, 40s; Melbourne or Adelaide, 45s 6d; Port Pirie, 45s to 46s 3d; Fremantle, 52s 6d; Shanghai, 41s 3d to 42s 6d; Kioa-Chau, 42s 6d to 45s; Fuku, 50s to 52s 6d; Vladivostok, South Africa, 45s to 47s 6d, and U. K. or Continent, 75s to 77s 6d."

Towne—Do I understand you to say that Spender's case was really a faith cure?

Browne—Yes. You see, the doctor and the druggist both trusted him.—Philadelphia Press.

Visitor—No, I won't come in. If I could see Mr. Jones for two minutes?

Servant—What name shall I say, sir?

Visitor—Professor Vonderspinkentottlehelmer.

Servant—Oh, sure, y'd better step in and bring it wid y'd, sir.—Funch.

Western Farm Homes—Scene on the Farm of Wm. Noble, near Oxbow, Assa.

be shown by our census, the returns of which are now in process of preparation. To-night I can only approximate it.

Our export trade in manufactures has increased since 1801 by 100 per cent. If our home production had only increased half this amount then our total output would now be \$700,000,000. This illustrates to what a large extent Canadian manufactures have taken possession of the home market. We may emphasize this condition still further by our knowledge of the imports into South Africa prior to the outbreak of the present war. The imports there, to supply 3,000,000 whites and 3,000,000 Kaffirs in Canada to supply the numerous wants of over 5,000,000 highly civilized and densely populated inhabitants. What, then, does it represent if our output of manufactured goods last year amounted to \$70,000,000? It means the employment of approximately 55,000 and the support of 2,300,000 people.

"Have I got the 'pleasing expression' you want?" asked Mr. Gubbins.  
"Yes, sir," replied the photographer.  
"I think that will do very well."  
"Then hurry up, please. It hurts my face."—Tit-Bits.

idly taking a place on the American dinner table as a necessity. It contains about the same proportion of starch, gluten, and sugar found in potatoes, and among many families it is being used as a substitute for the tuber. Its cost is less in proportion to potatoes and its nutritive value about as great. One pound of macaroni will last a family of six people for two meals, while a pound of potatoes will only last half the time. For years macaroni was looked upon with disfavor by Americans because it was an Italian dish, but it has been growing in popularity right along until it is now found on almost every table in the land. Formerly there was an impression that Italian macaroni was the best, but the American manufacturer has demonstrated that he can put up a better article than comes here from Italy, although there is still a considerable quantity imported. The American-made macaroni is more cleanly manufactured. In Italy the drying process is still crude. The strings of doughy mixture are placed out of doors on any supporting projection and the macaroni gathers all the dirt that comes its way. In the American-made article the dough, after it comes from the mould, is carried to drying rooms, where it remains six days before it is ready for packing. In the manufacture

ing catches for the season amount to 24,199 skins, against 35,548 in 1900, and 35,471 in 1896. The decrease in the Hehring Sea catch may, in some measure, be attributed to the unwillingness of Indians to go out, preferring to give their time this season to salmon fishing. Several schooners were in consequence unable to get

"These hirings of capital may interrupt me," howled the shaggy-haired orator, "but they can't make me stop talking. If they had their way, my fellow-citizens, they would silence me with giant powder."

"Not at all, sir," replied one of the jeering minions of capital. "They would use insect powder on you."—Chicago Tribune.

**"Crescent" Steel Ware**

Our other brands of Enamelled Ware:

"Premier," "Colonial," White, Blue and White "Star" Decorated.



TINWARE—Plain, Pieced, Pressed, Japanned and Lithographed. Galvanized Sheet Iron Ware, Copper Goods, etc.

**The Thos. Davidson Manufacturing Co. Ltd.**  
MONTREAL

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The inside as well as the outside of garments when selecting your stock?

Carefully Tailored  
Within and Without . . .

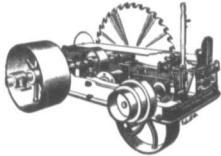
At the closest price at which such goods can be sold—  
that's the kind of Clothing we make.

**DONALD FRASER & CO.**

Manufacturers of Fine Clothing

WHOLESALE

WINNIPEG—136 Princess Street  
MONTREAL—503 St. Paul Street



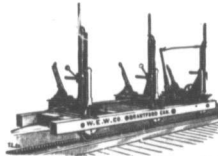
ENGINES AND BOILERS

**Waterous Engine Works Co**

WINNIPEG, MAN. AND VANCOUVER, B.C.

## SAW MILL MACHINERY

Shingle Mills and Planers  
Edgers and Trimmers



**THE STUART-ARBUTHNOT  
MACHINERY CO., LIMITED**

SUCCESSORS TO  
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. . . 764-766 Main Street, Winnipeg

**HEAVY MACHINERY MERCHANTS  
ELECTRICIANS**

Sole Agents for:

"Leeward's" Engines and Boilers, "Brown" Automatic Engines, "Canton" Mining  
Fire and Boiler Feed Pumps, "Cameron" Steam Pumps, "Dodge" Wood Split  
Pulleys, "Beardmore's" Leather Belting, MacGregor, Gourlay & Co.'s Wood  
Working Machinery, Stratford Mill Building Co.'s system of complete Floor  
Mills.

LONDON Motors, Dynamoes and Elevators.  
PACKARD'S LAMPS, Transformers and Supplies.

# Hotel Leiland

The Palace Family  
and Commercial Hotel

W. D. BOUSLAK  
MANAGER

City Hall Square, Winnipeg

## HUDSON BAY KNITTING CO.

Incorporated 1889

Corner Main and Market Streets, Winnipeg.

Manufacturers of

LEATHER CLOTHING AND CLOTHING SPECIALTIES,  
COMBINATION SWEATERS, PATENTED 1897,  
KUMFORT DOUBLE WHIST MITTS, PATENTED 1897,  
THE "BUOY WHIST GLOVES," PATENT PENDING,  
HEAVY MITTS, GLOVES, HOSIERY,  
KUMFORT KNIT WRISTERS USED IN ALL OUR JACKETS,  
PATENTED 1898.  
SHEEP LINED COATS.

S. D. R. FERNIE, Selling Agent, P.O. Box 348

The **Brock** Company  
(Limited)

WAREHOUSES:

TORONTO AND MONTREAL

OFFICES: WINNIPEG, VANCOUVER, QUEBEC, HALIFAX

REPRESENTATIVES, MANITOBA, NORTHWEST TERRITORIES  
AND BRITISH COLUMBIA:

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A. E. MCNAUGHTON  
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## ALL-WOOL BLANKETS

700 Pairs XXX White.  
1000 " " Grey.

Two Specials below regular prices

SHOWN THIS WEEK BY OUR

TORONTO HOUSE AND REPRESENTATIVES

# Pure Gold Flavoring Extracts

The best kind for you to sell.

The people want them. Why not  
give the people what they ask  
for?

Good profits for you!



## PURE GOLD COMPANY

TORONTO

**Grocery Trade Notes.**

The prospects are good for the Sicily lemon crop this year.

A great demand for the east is reported in potatoes and onions.

The market for Valencia raisins in Denis is reported somewhat higher.

The market for grapes is very firm according to latest advices from the east.

Several quotations for rolled oats are now \$2.10 per barrel higher than a year ago.

Eggs advanced 1/2c in price on the Minneapolis market last week, selling at 23c per dozen.

A great demand is being experienced in the Eastern Canada for spices and coffees.

United States market reports show an advance 1/2c a box for laundry soap, with prospects of still further advances.

Oranges are reported easier on the Minneapolis market, California navels having dropped 25c a box, and Mexican 9c a box.

The report of the agricultural department at Washington states that the potato crop this year is only 54.2 per cent of an average.

The government of Jamaica has announced its intention of putting an export tax of 1c per package on oranges. The shipment of immature fruit will be prohibited.

Estimates for the next Santos coffee crop were reduced to 4,000,000 bags maximum and estimates for the growing Santos crop were placed at 1,200,000 bags.

Berlin, Ontario, has decided to build a best sugar factory to the extent of \$5,000,000. The township of Waterloo will vote on a similar proposition this week.

The price of Canadian hams has advanced 48c per lb. in London, England. The advices to this effect have checked the strong tendency of hog prices in Canada.

Prices of creamery and dairy butter advanced 2c per pound on the Minneapolis market last week. Fresh extra creameries bringing 25c and were held very firm at that figure.

Wool has seen a decided advance an upward turn in eastern markets and at date of last mail reports from the west were 10c per bag higher. In New York best varieties are selling now at 25c per bag higher.

The Manufacturers' Association Company is commencing a campaign against the American Lumber Trust. It will transport banners from producing places to American ports and distribute them to all parts of this continent at prices in keeping with the cost of doing the business. The trust will have to meet this competition.

At a meeting of the Canners Association of Ontario, held in Toronto last week questions involving the organization of the entire industry were under discussion. The annual talk of the trade is agreed. It is understood that the agreement limiting the output and making certain rules regarding the sale of goods is not satisfactory to all the concerns.

**Hardware Trade Notes.**

Foreign articles report shella very low, advancing owing to shortage of materials.

Barb, plain twist and galvanized wire declined 5c per 100 pounds on the last week.

Woolens are has been advanced 7 1/2 per cent by Canadian makers. This is the highest advance of raw material, especially hoop iron.

A dispatch from Sydney, Nova Scotia, on Monday, said "The Dominion Times" has just published an article on an invasion of U. S. markets. Manufacturers are pressed to supply the demands of the United States, and the Sydney company has opened an office in New York for the purpose of increasing their share in the trade. The manufacture of steel in Sydney begins January 1st.

**Dry Goods Trade Notes.**

All grades of linenum and floor oil cloth have been advanced as compared with last season, by a reduction in duty.

A good demand is reported in the east for cotton goods of Canadian manufacture as well as for British

printed goods and values continue firm.

There will be a big demand for prints the coming season and betwixts will be given. The goods will be widely sold, and better than that offered last season.

Advices from Eastern Canada state that in spring dress goods styles chevrons are being worn, and styles are brown, castans, and bright blues parpl. The goods are in demand. Home-spun are in a good demand. Amazonas, Venetians, satin cloth, and other styles, also a figured armure, French royal and Cowdry crepe, a cloth very much in vogue, and a cloth called "bravier," is selling well, chiefly in black. Albatross and French voile, a light, thin fabric, and another cloth promise to be popular the coming season, chiefly in the lighter shades, such as vieux rose, pink, grey, reseda, brown, fawns and bluesets. Cashmeres are still going to be a feature of the trade, and will be sold in the staple qualities. Poplins promise to have a big run and are strong in various colors.

**THE IMPLEMENT TRADE.**

**IMPLEMENT MEN TO MEET.**  
Secretary Rugg, of the Western Retail Implement Dealers association, is sending out the following circular this week which explains itself.—

Winnipeg, November 19, 1901.  
Dear Sir:—I have the honor to call on the annual meeting of The Western Retail Implement Dealers association which will be held in the city of Winnipeg, Wednesday, Thursday and Friday, Dec. 18 to 20th, 1901, sessions each day, 9 to 11 a. m., and 2 to 4 p. m., and 8 to 11 p. m., in Unity hall, Main street, entrance from Lombard street, over Merchants Bank, opposite the McIntyre block. Hotel accommodation has been arranged for as follows:—Hotel Leland \$2 per day; Seymour House \$1 to \$1.50; Imperial Hotel (new) Maurice Noakes, \$1 per day; Winnipeg \$1 to \$1.50; Carleton Hotel \$2 per day; Vendome Hotel \$1 to \$1.25; (above according to arrangements); Hotel Brunswick \$1 per day.

The Canadian Pacific railway has arranged to attend to the round trip if the number in attendance is over 100 from all points on their lines. One and a half fare will be given if the number is under 100. The Canadian Northern railway have also accorded the same privilege. The fare of 1/2 cent at starting point full single fare must be paid and receipt obtained, returns will then be granted at reduced rates.

It is desired to have in attendance not only every member of the association, but every implement dealer in Manitoba and the Territories, and a cordial welcome will be extended them. Every effort should be made to come in on Tuesday's trains as a large amount of business is to be transacted. The directors will meet on Tuesday evening at 8 o'clock in executive session.

The programme will embrace in addition to discussion of the local condition of the implement trade, talks on interesting topics by gentlemen well able to impart valuable knowledge on the subjects treated. It will be given an education to every implement dealer. It is also expected that two addresses on an associate work will be given by prominent men.

The closing meeting of the series will partake of a social nature, and in order to have arrangements made to secure every comfort, will you please fill in the card at bottom hereof and forward to the secretary, Edgar W. Rugg, Winnipeg. A programme will be presented so that intelligent discussion may be had. By order of the executive, H. E. Anderson, President; R. McKenzie, Alex. Smith, I. P. Porcupine, C. W. Williams, W. Williams, Edgar W. Rugg, Sec. Treas.

**IMPLEMENT TRADE NOTES.**

Receipts of manilla bags at primary points in the Philippine islands are increasing and the total for this year is now \$84,000 but the market shows a feeling of easiness in binder twine where the market for 1902 opens.

D. J. Williams, the local implement agent, has decamped owing to financial difficulties. Among other things he has changed the name of another man's name to a note for \$75.

**Shoe and Leather Trade Notes.**

At a recent meeting of leather booting manufacturers at New York an advance of 20 per cent in prices was agreed upon.

It is expected that vesting top shoes will be in as good demand next spring and summer as they were three years ago as some very fine samples are now being shown both in design and color combinations.

The polka dot or shirt waist shoe is one of the most recent "fads" in footwear. It is a shoe with a colored calf upper with black dots, called also as a ten cent piece, scattered over it. Each shoe has uniform dots which are put in with a brush.

It is rather strange that a general rise has not been made in the price of shoes as the market for leather is considerably higher than it was a year ago. It is almost impossible for shoe manufacturers to turn out goods at the old prices, give the same value and make the living off the retailers and it would be well for business to exercise care in buying and to deal only with reliable houses.

**Lumber Trade Notes.**

Chardwood lumber manufacturers in the United States regard their prospect for the business with considerable satisfaction. Anticipating a boom concerns using these products in quantities are looking around for next year's supplies and the tone of the market is healthy.

Manufacturers of white pine lumber in the Northwestern States are closing down their mills for the winter. They report the past season to have been the most active in the history of their mills and most of them are entering upon the winter with greatly reduced stocks owing to their inability to keep up with the demand during the sawing season. Retail dealers are already buying for next season's trade under the impression that prices will be higher.

**Live Stock Trade Notes.**

Kobold & Company, retail butchers, Winnipeg, have purchased some of the Canadian sheep which were displayed at the Pan-American for their Christmas trade.

Last Saturday 400 head of stockers were shipped from Ontario to British Columbia, through the Dominion live stock commissionaire, and another 400 were received for 1,000 more head to be shipped before Dec. 1.

The shipment of live stock from Montreal from the 1st to the 16th of November were, 4,438 cattle, 6,617 sheep and 80 horses, against 6,200 cattle, 3,202 sheep, and 60 horses for the same period last year. The total shipments for this season were 72,142 cattle, 48,052 sheep and 7,288 horses, as compared with 88,241 cattle, 32,763 sheep and 6,527 horses in 1900.

**Railway and Traffic Matters.**

The Canadian Northern Railway company announces its intention of establishing shops at Winnipeg next spring, for the building of cars needed on its lines.

The Canadian Pacific Railway company is pushing the work of construction of the big bridge over the Columbia river at Robson, and expect to have it completed by the beginning of the new year.

The Canadian Pacific railway has established a hoisting service between North Bay and points in Manitoba, the Northwest Territories and British Columbia which will leave North Bay every Wednesday.

Never in the history of America has the freight cars been so much in demand as they are at present, and the supply in all parts of the continent is being depleted. It is not nearly equal to the demand.

The Canadian Pacific Railway Company announces its intention of spending \$400,000 in Fort Worth this winter and next year in the construction of a large grain cleaning elevator, the erection of a new large stock yard.

The town of Fort Arthur will banquett Mackenzie and Mann, the Canadian Northern railway promoters, on the occasion of the driving of the last spike in the new line from Manitoba to the Yukon. The date of the banquet is expected to be December 17 or 18. The heads of the government in

the two provinces concerned and of the Dominion Government, will be invited to attend.

It is announced that the Canadian Northern railway will be built through to the Pacific coast with Victoria as its terminus. The line is to be diverted at the above point southwest to Blaine and, where connection is made with the British Vancouver Island at Seymour's Narrows, and the Esquimalt and Nanaimo railways, will extend from Wellington to connect at Seymour's Narrows.

The British Yukon Railway Company, otherwise known as the White Pass Railway Company, has submitted a tariff of freight and passenger rates to the department of railways for approval. On ten classifications into which freight is placed the rate from Skagway to White Horse, a distance of ninety miles, ranges from \$2.55 to \$2.70 per hundred pounds. For lesser distances the rates are of course lower. For instance, for a distance of eight miles, 50 cents per hundred pounds, but for a distance of 25 miles, \$1.50, etc. On mining machinery and on lumber the rates are a trifle lower, being about 10 to 11c, or \$2.25 per hundred pounds. The passenger rates vary from 30c a mile for the shorter routes to 191.2c per mile for the entire journey. The company has been instructed to prepare a tariff of freight and passenger rates, equal to one-half of the suggested rates and to submit it to the government for approval.

**Coarse Grains Scarce.**

Our market reports ever since the harvest have indicated great scarcity and the scarcity has been steadily increasing in this market. It was thought at first after that the wheat was threatened and farmers were urged to give attention to the coarser grain. There would be a plentiful supply at moderate prices, but it is not so. The oat crop especially has been a failure in the east and south and the deficiency has been drawn upon to make good what a lack of the deficiency, with the result that our market has been a long time gone ast. The export demand is mostly for No. 2 white oats, which is about our best quality. The local merchants in this city say they have difficulty in keeping up supplies for local feeding purposes. The export demand. The oatmeal millers are also having a hard time. In fact, their mills have been living almost since the first of this month. The scarcity of milling oats is seen in the sharp advance which has taken place since the first of this month. What has been said of oats is equally true of barley. Brewers have had a few cars in from country points since the harvest, but feed men have practically had none.

**Real Estate.**

In view of the upward tendency of land values in Manitoba the local government has decided to raise the price of all provincial lands 50 cents an acre.

The Manitoba properties and different sections on Manitoba lands, the property of the Western Loan & Trust Company in liquidation were sold by public auction in Winnipeg on Thursday.

The squatters on the lands on the eastern side of the foot of the Riding Mountain, Man., have received notice from the department of the interior to vacate them at once.

Last Saturday's market from Chicago stated that No. 1 buff hides, 40 to 46 pounds, were worth from 39c to 40c per pound, a decline of about 3c from previous figures.

A Winnipeg daily paper wrote up the poultry market at length this winter to the effect that there is a great scarcity of supplies. Eastern reports are to the effect that there is a great scarcity of a glut in the market. That receipts included "every class of poultry, including all quantities, including all quantities, including all quantities." As Manitoba's supply is mainly derived from the very places to which these reports refer, it is hard to understand why the Winnipeg paper should report poultry scarce.

# THE HIGHEST STANDARD OF EXCELLENCE

**3**

**Trade Winners**



**3**

**Trade Winners**



3

**Trade Winners**



They delight and satisfy consumers for sale by all Winnipeg Wholesale Grocers.

**E. NICHOLSON**

**WHOLESALE AGENT**  
115 Bannatyne St. East, Winnipeg

## CANADA JUTE CO. LTD., MONTREAL

WHEAT  
BRAN  
SHORT  
POTATO



FLOUR  
JUTE  
AND  
COTTON

PRINTING A SPECIALTY

**HESSIANS  
TWINES**

Complete Stock Carried  
in Winnipeg  
Prompt Shipment

**E. NICHOLSON, Agent, 115 Bannatyne St. E., Winnipeg**

### MANY KINDS OF MILES

According to the Ledger Monthly the English-speaking countries have different miles—the ordinary mile of 5,280 feet, and the geographical or statistical mile of 4,085 feet, making a difference of about one-seventh between the two; then there is the Scotch mile of 5,928 feet, and the Irish mile of 4,720 feet; four various miles, every one of which is still in use. Then almost every country has its own standard mile. The Romans had their mile, 1,000 paces, which must have been about 3,900 feet in length, unless we ascribe to Caesar's legionaries great stepping capacity. The German mile of to-day is 24,318 feet in length, more than four and a half times as long as our mile. The Dutch, the Danes and the Prussians enjoy a mile that is 3,400 feet long, three and one-half times the length of ours, and the Swiss get more exercise in walking one of their miles than we get in walking 100 of ours, for their mile is 9,125 yards long, while ours is only 1,760 yards. The Italian mile is only a few feet longer than ours, the Roman mile is shorter, while the Tuscan and Turkish miles are 150 yards longer. The Swedish mile is 4,411 yards long, and the Vienna postmile is 8,796 yards in length. So here is a list of twenty different miles, and besides these there are other distances of old long Ynka and other measures of distance, not counting the French kilometer, which is rather less than two-thirds of a mile. The Brazilians have a milha that is one and one-fourth times as long as our mile; the Neapolitan milio is about the same length; the Japanese, or mile, is two and one-half times ours; the Russian verst is five-eighths as long as our mile, while the Persian standard is a fessah, four and a half miles long, which is said to be equal to the parasang, so familiar to the readers of Xenophon's Anabasis. The distance indicated by the league also varies in different countries.

### F. WATERS

Importer and Dealer in  
**PICTURES, PICTURE FRAMES,  
MOULDINGS**  
ARTIST MATERIALS A SPECIALTY  
Country Orders Filled  
Satisfactorily.

278 Main Street - Winnipeg, Man.



### The Northwest Typewriter Emporium

Sole agents the "Fox" and "American" Typewriters, Catalogue free. Machines to rent.  
430 1/2 Main Street - Winnipeg

### CEYLON TEA DIRECT

I am prepared to supply my Estate Tea and dispatch same direct to any of the principal towns of Canada, on most reasonable terms. Wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the grower, may wish to take up the agency for any town in any part of Canada or U. S. A. For references and information apply to C. C. Warren, wholesale tea importer, Wolsely, or direct to

DUDLEY E. WARREN,  
Tea Planters, Avisawella Ceylon.



# Cider

The Privy Council has decided that Manitoba can only sell light drinks. You will have to sell more Cider, a pure temperance drink. We have plenty. Order freely.

## APPLE CIDER

Allen's Pure Juice, per gallon, 35c  
 Orange Cider, per gallon, 30c  
 Strawberry, per gallon, 30c  
 Raspberry, per gallon, 30c

We guarantee all these strictly temperance drinks and wholesome. All kegs once drinks and wholesome. All kegs ton.

**THE MACPHERSON FRUIT CO.**  
 LIMITED.

491 Main St., Winnipeg

We have a good stock

## Robin Hood Smokeless Powder, Loaded Shells

Write for prices.

**MARSHALL-WELLS CO.**

WHOLESALE HARDWARE,  
 WINNIPEG.

# DRUGS

We now have a fresh stock of heavy drugs, such as EPSOM SALTS, SULPHUR, Saltpetre, and Borax, not excised in point of purity. Low prices for quantity.

Write for quotations.

**The Martin, Bole & Wynne Co.**

WHOLESALE DRUGGISTS  
 P. O. Drawer 1461. WINNIPEG

## Iron, Steel and Metals

Bar, Hoop, Plate and Sheet Iron and Steel, Tin, Terne and Canada Plates, Sheet Zinc, Russia Iron, Tinned Sheets, Wire Rope and Wire of all kinds. Imported at Lowest Prices.

Sanderson's Tool and Drill Steel in stock.

**A. C. LESLIE & CO., Agents, Montreal.**

## SORTING ORDERS IN MOCCASINS, FELT SOX, FELT BOOTS and MAPLE LEAF RUBBERS

Will have our immediate attention. Our stock is very complete in the above lines. Our Spring samples are now on the road and you should see them—first-class line at low prices.

**THE KILGOUR-RIMER CO. Ltd., Winnipeg**

# RAT PORTAGE LUMBER COMPANY

LIMITED

MANUFACTURERS OF . . .

**LUMBER,  
 LATH, SHINGLES,  
 SASH,  
 DOORS**

AND ALL KINDS  
 OF WOODWORK

Head Office and Mills at RAT PORTAGE, ONT.

Branch: Point Douglas Avenue, WINNIPEG

## Don't Forget DAISY AND AMERICA BRAND RUBBERS AND OVERSHOES

If you are in need of Leather, Felt or Rubber Boots and Shoes, we can supply your wants. Stock is complete and prices right. See our new samples for spring including OUR OWN MAKE of hand made Goods. Travellers now on the road.

A TRIAL SOLICITED

**H. G. MIDDLETON & BRO.** 139 ALBERT STREET  
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Adjoining Leland Hotel.

P. O. BOX 823

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Wholesale . . .

**DRY GOODS  
 MEN'S FURNISHINGS  
 CARPETS, ETC.**

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## HODGSON, SUMNER & CO.

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SMALL WARE  
 AND FANCY  
 GOODS

347 and 349 St. Paul Street  
 Montreal

Represented in the West by  
 A. C. McLAUCHLAN, Box 330, Winnipeg

## HICKS BROS. & CO.

TEA IMPORTERS

And Wholesale Dealers in

Fancy Groceries, Butter, Eggs, Cheese

Packers of Britannia, Beaver and Buffalo Brand of Packaged Tea and Sole Agents for The Lipton's Package Tea for Manitoba, N. W. Territories and British Columbia

244 Princess St., Winnipeg

Factory,  
 WINNIPEG, MAN. YARMOUTH, N. S.

## The Redding Shoe Mfg. Co.

**MEN'S GRAIN CONGRESS AND  
 HARVESTERS  
 CRAM AND CROME KIP  
 BLUCHERS AND BALS.  
 BOYS' AND YOUTHS' SCHOOL  
 BOOTS**

Our Woman's, Misses and Children's Lace and Button Boots are the best ever shown in Manitoba for wearing qualities and values.

Travellers are now out showing spring samples.

All mail orders promptly attended to. A Trial Solicited.

WAREHOUSES:  
 137 BANNATYNE AVE., WINNIPEG

P. O. Box 783.

TEL. 1347.







ments created by shortage of eastern corn seems to have subsided and the market may now be a little better. We do not seem to have learned of any actual transactions for export account this week, and the few merchants who are getting enough street oats to meet their requirements, so that carlot business has been confined to the mills. Prices being paid to farmers at country points for No. 2 white oats range around 32¢. Brandon rate of 18-light street oats here are worth 34 to 35¢ per bushel.

**BARLEY**—Deliveries are improving and in the opinion of the trade there is a promising outlook for barley, as it is the cheapest grain we have to buy at present prices. Buyers have had a few cars of matting grades this week at from 38 to 40¢, mostly the latter figure, and feed men have also been supplied with a fair quantity at 34 to 35¢ per bushel of 48 pounds.

**FLAXSEED**—Receipts at country points are light and buyers are still quoting \$1.15 per bushel of 56 pounds. **HAY**—There is plenty of good hay in sight to meet all requirements and dealers are paying 85 to 87¢ per ton for fresh baled stock. Loads hay on the street is worth the same price as baled.

**ROLLED OATS**—Prices are steady at last week's advance. We quote: 80 pound sacks, \$2.50; 40 pound sacks, \$2.25; 25, 20, 15, 10, 5, 10, 8, 2.50. Granulated and standard oatmeal is worth \$3.05 per 38 pound sack.

**POULTRY**—There is a good demand for all kinds of poultry, but receipts are very light. Ontario had to be drawn upon for the Thanksgiving supply even more largely than usual, and will also supply a larger share than ever of this year's Christmas demand. Fortunately there seems to be no scarcity in the east, and this week's reports that receipts at wholesale points have been unusually large. Manitoba poultry seems to get rougher and less desirable every year. Some of the receipts this season have been handled in a disgraceful manner, the birds having been literally bucked and pulled in pieces in the dressing. Dealers would gladly pay the farmer more than the list price if the stock could be obtained in good condition, just to the sake of encouraging the industry. We quote: Chickens, 8 to 10¢ per lb.; fowls, ducks and geese, 5¢ per lb.; turkeys, 11½ to 12½¢ per pound, 40 each.

**GAME**—Wild ducks are about out of the market. The price for such as are still in the market ranges from 20 to 25¢ per pair, according to size. Rabbits are bringing 8¢ each.

**BUTTER**—Creamery—Very little is offering. Receipts are mostly in brick form and bring as high as 20¢ per pound, delivered here, the range being from 18¢ to 20¢.

**BUTTER**—Dairy—There is a brisk demand for good dairy butter, which is scarce. The market is overstocked with low grades and there is no demand for these. We quote: Choice dairy, in tubs, boxes or bricks, 14 to 15¢ per pound net; medium, 12 to 14¢; grades, 7 to 8¢.

**CHEESE**—The market is being supplied with Ontario stock, local cheese being about cleaned up. Choice grades would probably bring as high as 9½¢ per pound delivered here, but Ontario cheese is worth 10¢ in the jobbing way.

**EGGS**—No eggs are now coming in from country points and supplies are mostly from Ontario. These are being sold to the retail trade for 22¢ per dozen. Contain houses would purchase local stock on that basis.

**VEGETABLES**—Receipts of potatoes have been liberal this week owing to mild weather and the market is easier. We quote: Potatoes, farm-ers' loads, delivered here, 20¢ per bushel; carrots, 10¢ per bushel; cabbages, 20¢ per bushel; turnips, 20¢ per bushel; cabbage, \$20 per ton; cauliflower, 60 to 80¢ per dozen; lettuce greenhouse, 30¢ per dozen bunches; tomatos, 20¢ per dozen; celery, 30 to 40¢ per pound; onions, 2 to 2½¢ per pound.

**DRESSED MEATS**—Beef is now in good supply, mostly city dressed. Country beef is not much wanted, 11½¢ per firmer to-day than in the beginning of the week, but are higher than a week ago. We quote: Corned, 10 to 12¢ per lb.; 10 to 12¢ per pound; country, 8¢; veal, 4 to 8¢; mutton, 7 to 8¢; lamb, 6¢; hogs, 7½¢.

**HIDES**—Receipts are light and most of the stock coming in now is frozen. The market is weaker. Chicago being

off ½¢ per pound. No. 1 buff hides are now down to 3¢ there. We quote: No. 1, hides, 10¢; B, do, do, 9¢; No. 2, 8½¢; No. 3, 8¢; frozen hides, 10¢ per lb. with 5 lbs. tace; skins and calf, same price as hides; deerskins, 25 to 40¢; stunks, 5 to 10¢; horse hides, 5¢ to \$1.00.

**TALLOW**—The local price for tallow is 1½ to 5¢ per pound.

**SHENCA ROOT**—The market is almost nominal. We quote the value at 45 to 46¢ per pound for best root delivered here.

**LIVE STOCK**

**CATTLE**—Trade is now settling down to a winter basis as the export trade is over. Butchers are paying 3 to 3½¢ per pound for best grades delivered here. Common stock is worth 2½ to 3¢.

**SHEEP**—The market is well supplied and prices are steady. Choice mutton sheep are worth 4¢ per pound, weighed off cars and lambs are worth 5¢.

**HOGS**—Receipts are still light and the market higher. Our quotations this week are: Best packers' weights, 150 to 250 pounds, 10¢ per pound; lights and heavies, 6¢.

**MILK COWS**—Only a very few milk cows are offering and the market ranges from \$30 to \$45 per head according to quality.

**HORSES**—As soon as snow falls there will be demand for horses for the bush, but in the meantime trade is light. Horses are scarce and very dear.

**Trade Disputes During the Month of October.**

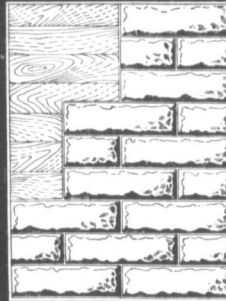
There were six new strikes reported to the Dominion labor department during the month of October, an increase of one as compared with the previous month. Of the total number two were for an increase in pay, one against a reduction in pay and the remainder involving matters of administration and discipline within the establishments concerned. Four of the strikes were settled during the month. In one case the men presented a new scale of prices which was accepted. In another case, where the men struck because of the employment of a man whom they claimed to be incompetent, an adjustment was arrived at by the men being allowed six months to improve. The other dispute settled during the month was the strike of the spinners at the cotton mills at Valleyfield. This dispute involved directly and indirectly some 2,500 men. Six strikes carried over from the previous month remained unsettled at the end of the month.

A report from Fort William on Tuesday said that two vessels were then in harbor which would take out over 1,000,000 bushels of wheat. Preparations are being made to keep the channel at that port open until the last possible moment in order to facilitate shipments of grain.

The market for speltz is now beginning to assume definite shape here and it is probable that all of this grain which Manitoba farmers care to ship will be taken by local dealers for feed and seed purposes at some place in the neighborhood of 75¢ per bushel.

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WITH OUR ROCK FACED STONE



IT COSTS VERY LITTLE

It is a steel siding, either galvanized or painted—in great demand for new structures as well as for improving old ones. It can be readily applied, makes a most attractive looking finish, and also gives fire, cold and damp-proof protection. Fullest information, if you write.

**The Metallic Roofing Co.,**  
Manufacturers, LIMITED TORONTO, Canada.

**THOS. BLACK, Selling Agent, 131 Bannatyne Ave., Winnipeg**

# CONGON RUBBERS

## Arctic Sox

## Moccasins

## Felt Shoes



Full stock of the best selling kinds of the above lines ready for immediate shipment. We can handle your rush orders quickly and satisfactorily.



# ARTHUR CONGON

**Princess Street, Winnipeg.**







**Statistical Wheat Report.**

**WHEAT IN CANADA.**

Stocks of wheat in Canada at principal points of accumulation are reported as follows:

Montreal	204,000
Toronto	301,000
Ottawa	301,000
Port Arthur, Ont.	35,000
Kingston	35,000
Fort William, Port Arthur and	2,700,000
Keweenaw	3,000,000
Winnipeg	3,000,000
Manitoba elevators	2,500,000

Total Nov. 16, 11,500,000  
Total previous week 11,320,000  
Total a year ago 11,300,000

**BRAINSHELL'S REPORT OF STOCKS.**

Total stocks in the United States and Canada east of the Rocky Mountains, as reported by Bradstreet's report, are 74,700,000 bushels, as against 67,000,000 bushels for the previous week and 65,000,000 bushels for the corresponding week of last year ago.

Total stocks in the U. S. and Canada a year ago were 85,250,000 bushels, according to Bradstreet's report.

Stocks of wheat at Pacific coast ports on Nov. 1, were 6,250,000 bushels.

**THE VISIBLE SUPPLY.**

The Chicago visible supply statement of stocks in the United States and Canada west of the Rocky Mountains for the week ended Nov. 23 was 49,912,000 bushels, being an increase of 1,000,000 bushels for the week. A year ago the visible supply was 62,251,000 bushels, two years ago 58,500,000 bushels, three years ago 57,750,000 bushels, five years ago 59,000,000 bushels.

**STOCKS OF OATS AND COALS.**

The visible supply of oats in the United States and Canada, according to Bradstreet's report, is 4,000,000 bushels, compared with 11,700,000 bushels a year ago and 10,000,000 bushels in 1901, as against 11,400,000 bushels, compared with 8,700,000 bushels a year ago, according to Bradstreet's report.

**WORLD'S WHEAT STOCKS.**

Stocks of wheat in America and Europe and about for Europe Nov. 1, in each year for a series of years, were as follows—Bradstreet's report:

1901	130,000,000
1900	130,000,000
1899	150,000,000
1898	80,000,000
1897	110,000,000
1896	102,000,000
1895	170,000,000

**WHEAT MOVEMENT.**

The following table gives the receipts of wheat at the four principal United States winter wheat markets, from the beginning of the crop movement, August 1, 1901, to last year.

City	This Crop	Last Crop
Minneapolis	49,294,476	31,493,949
Minneapolis	1,247,000	1,212,692
Duluth	28,908,408	9,271,923
Chicago	25,314,353	21,624,975

Total 104,888,130 93,613,539  
The following table gives the receipts of wheat at the four principal United States winter wheat markets, from the beginning of the crop movement, July 1, 1901, to date, compared with the same period of last year.

City	This Crop	Last Crop
Minneapolis	5,247,000	4,755,500
St. Louis	13,331,148	13,742,515
Detroit	1,801,750	1,824,928
Kansas City	14,070,354	23,120,017
Total	34,450,252	43,462,960

**Manitoba Wheat Stocks.**

There were 1,438,213 bushels of wheat in store at Fort William on November 23. Receipts for the week were 1,290,667, and the total, 1,688,146. A year ago stocks in store at Fort William were 1,372,000. Two years ago stocks in store at Fort William, Port Arthur, Keweenaw, Winnipeg and interior points, are estimated approximately at 10,575,000 bushels, compared with 12,000,000 bushels a year ago and 7,400,000 bushels two years ago, and 6,200,000 bushels three years ago.

**Lake Grain Insur- nce.**

The marine insurance companies doing business on the great lakes have practically assured the Manitoba grain trade that insurance will be given on first class vessels leaving Fort William up to December 12. This is an extension of one week. Its fulfillment will of course depend upon weather conditions at the time. The companies claim to have had more than an average amount of loss on hulls this season and are not anxious to increase them. It is also understood that the above extension applies only to regular customers of the companies concerned. Those owners who have insured their own vessels during

the season will not be insured under special conditions. The rate for this extended insurance on the grain will be 1/2 to 2 per cent, as against 1 per cent, the regular rate.

**Grain and Milling Notes.**

Negotiations are under way for the erection of a flour mill at Morris, Man. The Guelphs of the Hiding Mountain colony, northern Manitoba, are building a flour mill to be run by water power.

It is reported that the Canadian Northern Railway elevators at Port Arthur will be ready to receive grain about Feb. 1.

Reports from Kansas City show that the dry weather is damaging the fall wheat and companies are coming in freely from Kansas and Missouri.

Deliveries of wheat and oats to points along the Calgary and Edmonton railroads are large, particularly the deliveries of oats. Receipts of oats at the various market points range from 5,000 to 12,000 bushels per day, and the price is now up to about 30c per bushel to farmers for best oats.

Threshing is practically finished about Austin, Man., and the average yield will be from 20 to 25 bushels per acre or there about. Half the wheat marketed at Assin graded 1 hard. The farmers are disappointed in waiting for the thresh out of the stock, having imagined themselves of the fine wheat immune from the other work kept the machines out of the flax fields. The fine open weather which has prevailed throughout this month has so favored the field work that now the flax is largely threshed. As the North Dakota flax crop is now by far the largest in the United States it will be safe to say that this year's crop amounted to 1,425,000, the average yield was 17.21 bushels to the acre, the total yield 14,850,000 bushels. The total United States crop is put at 20,070,000 bushels, 17.21 bushels to the acre for all states was 23,412,000 bushels, two years ago 20,060,000 bushels, three years ago 17,217,000 bushels, four years ago 16,811,000 bushels and five years ago 17,402,000 bushels. The crop of this year will leave a considerable surplus for export after all domestic requirements have been provided for.

**The Grain Movement.**

The grain movement has continued on an active scale this week. Monday Winnipeg inspection figures showed 494 cars of all kinds of grain, Tuesday 456 cars, Wednesday 519 cars and Thursday 362 cars. Up to Nov. 21 a total of 19,271 cars of wheat had been inspected on the crop compared with 4,917 for the same period of 1900 and 14,912 for the like period of 1899. Stocks which 747 cars of oats, barley and flaxseed had been inspected of this crop. Receipts of wheat at Fort William to date on this crop, have been over 10,000,000 bushels, and this has been practically all shipped to Port Arthur, a couple of weeks ago. Fort William elevators were nearly full of wheat, owing partly to delays caused by the farmers on the lake. Shipments the past two weeks from Fort William have been very heavy, and this week there were more boats offering than could be loaded.

The 19,271 cars of wheat shown in the inspection returns up to Nov. 21 would represent about 15,000,000 bushels. Of this total, about 10,000,000 bushels have gone to Port William as 2,000 to Port Arthur, 3,000,000 to Duluth and the balance to flour mills at Winnipeg and Keweenaw. Shipments to Nov. 21 from country points would add nearly 2,000,000 bushels to the total of 10,000,000 bushels of this year's wheat crop received at and forwarded eastward from Port Arthur. The grain that now in transit to lake ports. Considerable wheat is in transit to Duluth. One man says that the Northern Pacific has been moving the grain very slowly and the wheat is strung all along that

line from the Manitoba boundary to Duluth about 10,000,000 bushels of wheat is in store at interior points, which would bring the total of this crop delivered by farmers at country elevators up to 20,000,000 bushels.

**Weather and Crops.**

The weather has continued mild and fine this week, and farmers have continued threshing actively throughout the wheat belt. In some sections of Manitoba there is still some threshing to be done, but a general threshing has been about completed. This is shown by the fact that a number of operators in these regions were offering to move to other sections if they could secure a guarantee of work for any period. In the Territories there is quite a lot of threshing to be done in many sections, but all are now well supplied with machines and rapid progress is being made in cleaning up the crop.

**Lake Grain Freights.**

The rate on wheat from Port William to Buffalo dropped to 12c to 13c to 3c per bushel. The drop was owing to there being less wheat offering for shipment, stocks having been greatly reduced. Shippers have their contracts pretty well filled. There is no prospect of offering this week. Lake insurance runs out on Dec. 5, but the better class of boats will find it possible to insure after that date if the weather keeps mild and fine as at present. It is not likely, however, that there will be any great quantity of grain forwarded after Dec. 5. No trouble has yet been experienced with ice at Fort William.

**Lumber Trade Notes.**

J. A. McNair has purchased the interest of Robt. Muir in the Hastings Shingle Manufacturing Company, Vancouver.

Geo. W. Campbell, who has established a strategic Winnipeg, has established one lumber camp on the Roseau river and will have two more as soon as the snow comes. Mr. McArthur will take over the lumber yard in Winnipeg of the British Columbia Mills, Timber and Trading Company, Vancouver. He will carry a full stock of pine and other materials, in addition to lumber from six or eight mills on his Bonnet.

Geo. W. Campbell, who has been manager of the Winnipeg branch of the British Columbia Mills, Timber and Trading Company, since 1898, severing his connection with that company. He and H. Byrnes are going into business in Winnipeg as manufacturers' agents in the lumber line. They will shortly open an office at some convenient business location in the city. They have already arranged to handle the business of the Canadian Pacific Lumber Company here. The mills of this company, which are located at Port Moody, on the C. P. E. main line, form one of the largest and best situated lumber establishments in British Columbia, the location being particularly favorable for shipping to Manitoba and the Territories. Mr. Campbell has been connected with the British Columbia lumber trade since 1898, and is therefore well posted in the business. Mr. Byrnes is well known here as formerly vice president of the Winnipeg, and he has been president of the Western Retail Lumbermen's Association for the last two years.

**KIRKPATRICK & COOKSON**  
MONTREAL

Consignments of Grain and Manitoba Produce solicited.  
F. E. K. offers of Wheat, Barley, etc., requested.  
Established 1860. Manitoba Grain Code used.

**The Northern Elevator Co.**  
LIMITED.

**GRAIN**  
HEAD OFFICE WINNIPEG.  
BRANCH OFFICES:  
MONTREAL NEW YORK LONDON, ETC.



**WINNIPEG GRAIN AND PRODUCE EXCHANGE**  
WM. MARTIN, President.  
C. A. YOUNG, CHAS. N. BELL, Vice-President. Secy-Treas.

**JAS. CARRUTHERS & CO.**  
GRAIN EXPORTERS

MONTREAL TORONTO WINNIPEG

**H. D. METCALFE**  
GRAIN EXPORTER

236 GRAIN EXCHANGE WINNIPEG 12 STOCK EXCHANGE MONTREAL

**THE WINNIPEG ELEVATOR CO.**  
LIMITED

GRAIN EXPORTERS  
OFFICE: GRAIN EXCHANGE, WINNIPEG

**ROBT. MUIR & CO.**  
GRAIN DEALERS AND MILLERS

SHIPPERS OF WHEAT, OATS, BARLEY, FLAX, FLOUR, BRAN, SHORTS, CHOP

Buy or sell on commission. Before buying or selling grain in car lots, wire us for quotations. Advances made on consignments. Licensed and bonded.

WINNIPEG, MAN.

**WHEAT**

ASK FOR PRICES BEFORE SELLING

All grades handled on commission. We make liberal advances on car lot shipments, at best prices and make prompt returns.

**THOMPSON, SONS & CO.**  
GRAIN COMMISSION MERCHANTS

WINNIPEG  
Licensed and Bonded under Manitoba Grain Act.





# Souvenir Hot Blast

**STEEL AIR-TIGHT STOVES**

Of all varieties and price. Examine the aspect of our Coal Hot Blast.

Dealers who wish to control the Stove trade can undoubtedly do so with these lines. Write us.

**The Gurney Stove & Range Co. Ltd.**

WINNIPEG

## A. CARRUTHERS & CO.

Dealers and Exporters of

**Hides, Wool, Sheepskins, Tallow, Seneca Root and Raw Furs**

Liberal advances made on shipments against Bill Lading, Wool Backs, Hide Tapes and Tags furnished on application.

Office and Warehouse: 130-132 King St. WINNIPEG, MAN.

## Wholesale

We supply all out of town merchants with a full line of

## Jewellery

at wholesale prices. Write for particulars.

**D. R. DINGWALL Ltd.**

424 and 504 Main St., Winnipeg. Sign of the Street Clock. E. J. G.

# Excelsior Cement

Makes the strongest and most desirable walls and floors for buildings. Full descriptions.

**Manitoba No. 1 Hard Wall Plaster**—Up-to-date Plaster for finishing walls. Made in Manitoba by

**THE MANITOBA UNION MINING CO. Ltd.**

Office—214 Grain Exchange, Winnipeg

# Everything for Power

**WINNIPEG MACHINERY & SUPPLY CO.**

Wholesale Dealers

The Laurin Engine Co., Motor Engines, Gasoline Engines for all purposes. The Hamilton Iron Tool Co., Iron-working Tools, Cowan & Co., Woodworking Machinery. The Ohio Pump Co., Canton, Ohio. Steam Pumps, for all purposes; Flour Mills



and Elevator Machinery and Supplies; saw Mill Machinery; Chisholm, Boyd & White Co., Boyd's Patent Brick-making Machinery; The United Electric Co., Toronto; Electrical Motors, Dynamom, and Supplies; Shafting, Pulleys and all Accessories.

Second Hand Machinery Bought, Sold or Exchanged. 179 Notre Dame Street East, Winnipeg, Man.

**JOHN W. PECK & CO.**

WINNIPEG VANCOUVER

Manufacturers of

**Clothing Furs Sbrirs**

Dealers in **Men's Furnishings, Hats, Caps**

Wholesale

**Fancy Goods**

Toys, China, Smallwares, Perfumes, Toilet soaps and Musical Instruments

All lines shown by our Representatives, now in stock.

Letter orders receive prompt attention.

**J. L. MEIKLE & Co.**

Port Arthur, Canada

TRADE



MARK

# Horse Nails

with the "C" brand and our name on the box, have our absolute guarantee that every nail is perfect.

They are hot forged from the best Swedish Charcoal Steel Nail Rods, combining the best process and the best material known for making a horse nail.

They will wear longest, as they are the toughest, and drive easier than any other, by reason of their faultless design and perfect hardened points.

Every dealer in horse nails will find it to his advantage to sell our "C" brand in preference to any other, as they are the best known to the Farrier trade, and conceded by them whenever used, to be the most satisfactory nail to use.

They are to be obtained from nearly all the leading wholesale dealers in Canada. If you cannot get our "C" brand on order from them, do not accept substitutes, but apply direct to us.

**Canada Horse Nail Company**

Montreal

Established 1868.

## WANTED

We are open to purchase any number of Tame Pigeons.

Everything in season in fresh and cured fish. Oysters—the best in the market.

Orders—no matter how small—carefully attended to.

**W. J. GUEST** Wholesale Fish, Game, Poultry, Etc. 602 Main St. Winnipeg

# SOURIS COAL

The best and cheapest fuel in the market.

Shipped direct from mines at Roche Percee to all points in Manitoba and the Territories.

**Souris Coal Mining Co. Ltd.**

Winnipeg Office P.O. Box 744 447 MAIN ST.

WINNIPEG PRICES CURRENT

The Dominion Iron and Steel Co. has opened an office in New York.

Major Woodside, the census commissioner for the Yukon, estimates the population of that territory at 21,000.

It is estimated that there remains in the anthracite field of Pennsylvania 3,075,750,000 tons of unmined coal, which is nearly all owned by the eight railways that enter the anthracite territory.

It is reported that Sir Thomas Lip-ton has a project on hand of establishing farming schools in Georgia and will have a line of steamers running from Georgia to carry the produce of the old country to the continent.

WANTED—SEVERAL PERSONS OF character and good reputation in each state (one in this county required) to represent and advertise our established weekly business house of solid financial standing.

DISSOLUTION OF PARTNERSHIP The partnership heretofore existing between A. Code and G. B. Sexsmith, in the village of Oids, has this day been dissolved by mutual consent.

OVERALL CLOTHING Overalls, Pants, Smocks, and Shirts.

OUR GOODS ARE WELL MADE. They will please your customers. You will be pleased yourself.

The Hoover Mfg. Co. Ltd. Main's Block. Winnipeg.

SITUATION WANTED. Experienced bookkeeper seeks re-employment.

PARTNERSHIP WANTED—A PARTNER WITH FROM \$1,500 TO \$2,000 cash to invest.

FOR SALE. The only Butcher Shop in Ponoka, Alberta.

WANTED. To invest about \$5,000 or take a partner ship in a well established and paying business.

General Store for Sale. General store business in Manitoba; stock light and well assorted.

Table of market prices for various goods including Groceries, Meats, and other commodities. Columns include item names, units, and prices.

Large advertisement for Grain and Flour featuring the text 'Grain and Flour' and 'THE FRANKLIN PRESS Ltd. Opp. Grain Exchange, Winnipeg'.

# IMPOSSIBLE

This word just suits the occasion to a DOT. As I am doing a brisk city trade, I feel assured that many merchants in the towns and villages are in need of goods.

As I have only four travelers on the road, it is quite IMPOSSIBLE for them to be everywhere at the same time.

## A POINTER

Merchants, if you will only let me show through mail just what you require in my line four orders will be promptly filled. Write early and secure best lines.

Yours truly,

**THOS. CLEARIHUE**

Glove Manufacturer  
285 Market street, P. O. Box 272,  
Winnipeg.

Gloves Mitts Moccasins Socks

# Quick Time!

Arrived yesterday per fast freight  
Twenty-four Parcels

# Gloves and Mitts

And will be opened for inspection  
this morning. First come first served.

**THOS. CLEARIHUE**

Glove Manufacturer

BROCKVILLE, Ont.

Winnipeg Depot:

285 Market Street

# The Glove Question

As to when the Great Sacrifice-Glove and Mit Sale would start.

## Answer

Never, as far as Clearihue is concerned.

## Why?

Because I'd consider it an injustice to my customers, who placed their orders with me early in the season. Should I sacrifice this stock it would mean that every glove dealer who bought heavily early in the season would have to sell their goods at cost and less to compete. No, gent, Clearihue will not demoralize the glove trade. Should any glove dealer wish to interview me on this question, call at my warehouse, No. 285 Market street, where they will find Clearihue's prices in Gloves, Mitts, Moccasins and Socks right. Some more later on.

**THOS. CLEARIHUE**

ARTHUR E. CLEARIHUE,

Manager, Winnipeg.

285 Market Street, P. O. Box 272

# The Last Kick!

Although very much against my will, am forced again to write on that GLOVE QUESTION. Some of my friends seem very much interested in the matter, and no doubt would like particularly—SO HURRY THEY ARE.

After a three weeks' trip arrived in the city on the afternoon of the 9th. In the evening heard the Hall stock was for sale. Monday morning examined stock. Monday afternoon traded for same and short afterwards was advised of its acceptance. Tuesday Hall & Co. took my warehouse; Thursday checked invoices, and as the goods were bought SPOT CASH, I handed J. Hall & Co. on Friday morning my accepted cheque on Bank of Montreal in payment of same.

Now, gent, this is the matter in a nutshell, and I am pleased to say goods turned out very satisfactory, and are now on sale at my warehouse, No. 285 Market Street.

P. S.—Come early to secure a GOOD ASSORTMENT.

**THOS. CLEARIHUE**

Glove Manufacturer

Brockville, Ont.

Winnipeg Depot:

285 Market Street.

# IMPORTANT

I was questioned today as to when the great sacrifice Glove and Mit Sale would start.

All interested will find my reply in the next issue of this paper.

**THOS. CLEARIHUE**

P. S.—It will be a pleasant surprise for merchants holding large stocks in my line.

# Clearihue's

Gloves and Mitts are used by all nationalities, consequently I have to advertise in many languages.

I have now on hand between 300 and 400 lines of Men's Mitts, Moccasins and Socks, the largest and best assortment in the trade—in fact a stock to suit the most fastidious, and now open for inspection at my warehouses, 285 Market St.

Call early and secure best lines.

**THOS. CLEARIHUE,**

ARTHUR E. CLEARIHUE, Manager, Winnipeg

Glove Manufacturer, Brockville, Ont.

P.S.—Fresh Goods arriving weekly.

## GANTS

## MITAINES

Aux Marchands de Detail dans l'Ouest d'Ontario, Manitoba, les Territoires du Nord Ouest et la Colombie Anglaise.

### Messieurs:

Les commandés qui nous ont été adressés ont été si considérable cette année que malgré le travail énorme de notre manufacture de Brockville, Ont., nous n'avons pu répondre aussi promptement que nous l'aurions voulu à notre clientèle et au public. Pour faire face à toutes les évalualités nous avons aujourd'hui acheté l'assortiment complet de James Hall et Cie de Winnipeg; cet assortiment se monte à dix mille paires (\$100,000) et nous permettra de répondre immédiatement aux commandes.

Espérant que vous nous continuerez votre clientèle et en vous remerciant pour votre encouragement de la passé, je demeure.

Bien respectueusement,

**THOMAS CLEARIHUE.**

ARTHUR E. CLEARIHUE,  
Gérant, Winnipeg.  
Boite de Poste 272. 285 rue Market.

## Glofar

## Vetlingar

Til smásílu verzlunarmanna í Vestur Ontario, Manitoba, Northwest Territories and British Columbia.

Kæru herrar,—Veðna mikillar eftirskónar eftir vörum mínum um þetta leyti árs, og jafnvel þó verk tæði mitt hafi hvaldið áfram svo sem mest mátti verða, þá hefi og þó ekki getað fúll nægt þörfum viðskiftamanna minna og verzlana yfir höfuð, eins af fjótt og eg hefði óskað. Til þess að fyrirbyggja tafur oftilleðis, hefi eg í dag keypt allar vörulífið James Hall & Co. í Winnipeg; og nema yfir (\$10,000) tíu þúsund dollor-um, svo nú er og betur fær um að afgreidda pantanir fjótlega.

Treytandi þvi að viðskifti yðar við mig haldi áfram, og með þakklátt fyrir undanfandi viðskifti, er eg

Yðar með virðingum,  
**THOS. CLEARIHUE.**

ARTHUR E. CLEARIHUE,  
Ráðsmaður, Winnipeg.  
285 Market St. P. O. Box 272.

**Moccasins**

**Sokkar**

## TILL

Minuthandlarne i Vestra Ontario, Manitoba, Nordvest Territorierne and British Columbia.

Ánda Herrar!

Med anledning af den stora efterfrágun þá mína varor denna sáson (oaktadt mín fabrik í Brookville, Ont., anstrángts til sín yttasta fír mága) har jag varit undánstátt att fylla behóufet af mína kunder och handlen í almánhet sáson jag skulle ónskat. Att fírebyggja trýsmáld í framtíden, har jag í dag inkópt hela lagret af James Hall & Co. í Winnipeg uppgående till fíver Tíu Tusen Doll. (\$10,000.00), och ár nú í stánd att fylla alla orders prompt.

Fórlítande þá fortíttande af vára fírra affýrsbúndlar, fírlíftíver jag Med stúrta hígáktning.

**THOMAS CLEARIHUE.**

ARTHUR E. CLEARIHUE,  
Manager, Winnipeg,  
P. O. Box 272. 285 Market St.

## Gloves

## Mitts

An die Kaufleute in West Ontario, Manitoba N. W. Territorien u. British Columbia.

### Werte Herren:

Infolge der großen Nachfrage für meine Waren in dieser Gegend (und obwohl meine Fabrik in Brookville, Ontario, bis ans äußerste gestrebt) bin ich nicht imstande gewesen, alle Befehlungen so prompt auszuführen, wie ich es hätte wohl thun mögen. Um Veranlassungen in Zukunft zu verhüten habe ich heute das ganze Lager von James Hall & Co. in Winnipeg, im Werthe von über \$10,000 gekauft und werde deshalb imstande sein, alle Befehlungen prompt zu erledigen.

In der Erwartung mit Ihnen ferneren Verträgen besetzt zu werden für das bisher grösste Strassenamt dankend, geiznen aufzunehmend

**THOS. CLEARIHUE.**

ARTHUR E. CLEARIHUE,  
Manager, WINSPEG.  
285 Market St. P. O. 272.

**Moccasins**

**Socks**

**MOCASSINS**

**CHAUSSONS**



**McClary's Famous Hot Air Blast Heaters** BURN HARD, SOFT OR SOURIS COAL



This stove has been constructed specially for the Trade of Manitoba, the Northwest Territories and British Columbia.

By the arrangement of the Air Inlet at the top of stove and the position of smoke-pipe collar and damper, smoke is made to pass through the fire and be consumed.

A ventilator in the top inlet keeps gas from accumulating. The air passing at the top being first heated brings about the most perfect combustion possible, as it supplies a fresh discharge of oxygen at the very point of combustion. The amount permitted to go through the fire can be accurately regulated by the Air Inlet.

The down draught in this heater warms the floor, where the heat is most needed, and in this respect it is superior to a base-burner. It practically consumes its own smoke.

Is supplied with Nickel-plated Fancy Swing Top, Air-Tight Screw Damper, Direct and Indirect Drafts.

**A Powerful Heater and a Great Saver of Fuel**

Descriptive Pamphlet and prices to the trade sent on application.

**THE McCLARY MANUF'NG CO.**

183-185-187 Bannatyne Ave. E., Winnipeg

London Toronto Montreal Vancouver St. John, N.B.

**THE W. E. SANFORD MF'G CO., LTD.**

HAMILTON, ONT.

Wholesale **Clothing Manufacturers**

Offices and sample rooms in the Sanford block, Winnipeg, corner of Princess and Bannatyne streets, where a complete set of samples can always be seen.

Western representatives—H. Kite, W. Dunlop, Geo. Shaw, A. McAllister.

**FRANK LIGHTCAP**

DEALER IN

**HIDES PELTS, WOOL, SENEGA Etc.**

EXPORTER OF

**NORTHERN FURS**

Highest prices paid for consignments and returns made promptly.

Write for circulars containing market reports and full quotations.

172-174 KING ST., WINNIPEG

P. O. Box 484.

**JAS. MCCREADY & CO. LIMITED**

WHOLESALE

**Boot and Shoe Manufacturers**

MONTREAL, QUE

W. WILLIAMS, Agent.

**Winter Overcoats**



We have a large and well assorted stock of FALL and WINTER OVERCOATS, READY-MADE CLOTHING, GENTS' FURNISHINGS, and SMALL WAREDS. When in the city call and see our goods. They will satisfy you. Mail orders given prompt attention.

**EASTERN CLOTHING HOUSE**

J. GENSER, Prop.

222 Alexander Ave. Winnipeg

**The W. H. Malkin Co. LIMITED.**

**Importers and Wholesale Grocers**

CONSIGNMENTS OF DAIRY BUTTER SOLICITED, HIGHEST PRICES REALIZED, PROMPT RETURNS MADE.

137 Water St., VANCOUVER, B.C.

**T & B** PLUG AND CUT TOBACCO

Try the new fours. They are giving us tire satisfaction. Pays the retailer a handsome profit.

**THE GEO. E. TUCKETT & SON CO., LTD.** HAMILTON

TEES & PERSSE, Agents, Winnipeg.

SPECIALLY MADE FOR FAMILY USE.

**OGILVIE'S FLOUR**

ALWAYS ASK FOR OGILVIE'S.

Assurance in force over - \$30,000,000  
Assets - 5,500,000  
Annual Income - 1,200,000

"A policy holder feels himself a subject for the most sincere congratulation when he sees that his insurance is carried at a lower cost to himself than it could be carried in any other company, and that the institution in which he has laid up provision for his family exceeds all others in liberality of its dealings with its Policy Holders."

**The Mutual Life ASSURANCE CO. OF CANADA**

Head Office, Waterloo, is THE COMPANY above referred to.

P. D. McKINNON, Prov. Manager, Winnipeg

**J. S. LANGLOIS & CO.**

Manufacturers of High-Class, Fine and Medium Grade

**BOOTS and SHOES**

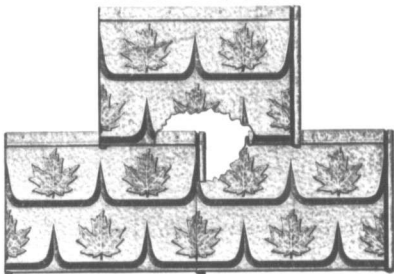
156 Charest Street

QUEBEC

Our representative for Manitoba, the Territories and British Columbia is Mr. J. H. GLASS, who will call upon you in due time.

## METAL SHINGLE AND SIDING CO. Ltd.

PRESTON, ONT.



**SAFE LOCK SHINGLES.** This cut shows the locking device on all four sides.

MANUFACTURERS OF

## SAFE LOCK SHINGLES METALLIC CEILINGS METAL SIDING, &c.

For prices and full particulars apply to

**W. G. McMAHON, 246 McDermott St., Winnipeg**

CUBAN MADE

CLEAR

CUBAN MADE

# HAVANA CIGARS

"Flor de Tom Lee" "El Eximo"  
"El Tierra"  
"Lee's Premier"

Owing to the success of our clear Havana Cigars, we have imported special workmen direct from Cuba, who will, in future manufacture solely the above brands.

The tobacco used will be the finest Havana grown stock, scientifically cured so as to secure its natural and aromatic flavor.

Visitors are always welcome, to the largest, brightest and cleanest Cigar Factory in Western Canada.

## WESTERN CIGAR FACTORY

"The Home of Good Cigars"

THOS. LEE, Prop.

723 725 Main Street

### LEADING COMMERCIAL HOTELS

#### WINNIPEG

**HOTEL LELAND**  
Headquarters for commercial men.  
CITY HALL SQUARE.

#### DRYDEN, ONT.

##### DRYDEN HOTEL

A. R. HUTCHINSON, Prop.  
Headquarters for commercial and mining men and the general public.

#### RAPID CITY

##### QUEEN'S HOTEL

THOS. EVOY, Prop.  
Headquarters for commercial travellers. Free bus meets all trains.

#### BIRTLÉ

##### ROSSIN HOUSE

B. FENWICK, Prop.  
Good accommodation; telephone connection with the station; sample rooms; inside closet. Livery in connection.

#### YORKTON

##### BALMORAL HOUSE

McDOUGALL BROS., Props.  
Good sample rooms and every accommodation for the general public. Heated by furnace and lighted by acetylene gas.

#### TREBERNE

##### LELAND HOTEL

W. F. LEE, Prop.  
First-class accommodation for commercial travellers.

#### GLENBORO

##### QUEEN'S HOTEL

M. E. NEVINS, Prop.  
Best hotel on the Glenboro branch. Three large and first-class sample rooms.

#### NAPINKA

##### HOTEL LELAND

B. HALLONQUIST, Prop.  
First-class in every department. Sample rooms. Every convenience for the travelling public. Opposite C. P. R. depot.

#### DEBORAINE

##### PALACE HOTEL

LAIRD & McGARVEY, Props.  
New building, new furnishings, furnace heating, acetylene gas. First-class. Large sample rooms.

#### MACGREGOR, MAN.

##### THE STANLEY HOUSE

E. WATSON, Prop.  
First-class accommodation for travellers. Commodious sample rooms. Livery and feed stable in connection. All kinds of teaming attended to.

#### ELKHORN

##### HOTEL MANITOBA

W. J. DIXON, Prop.  
New building; new furnishings; furnace heating; acetylene gas. First-class. Large sample rooms.

#### FLEMING

##### WINDSOR HOTEL

W. GEO. CLEVERLY, Prop.  
New management. Rates \$1.25. Renovated and refurbished. Commodious sample rooms. Heated by hot air. Livery and feed stable in connection. Inside closet.

#### ROSTERN

##### OCCIDENTAL HOTEL

H. A. McEWEN, Prop.  
New house. Up-to-date appointments.

#### PRINCE ALBERT

##### PRINCE ALBERT HOTEL

DAVID POLLOCK, Prop.  
First-class accommodation. Good sample rooms for commercial men. Bus meets all trains.

#### RED DEER, ALTA.

##### ALBERTA HOTEL

BEATTY & BRINDLE, Props.  
C. and E. dining hall, good sample rooms and every accommodation for commercial travellers and the general public.

#### WETASKIWIN, ALTA.

##### CRITERION HOTEL

F. M. HAMILTON, Proprietor.  
New buildings, newly furnished, hot and cold baths, heated by furnace and lighted with gas; good sample rooms.

#### STRATHCONA

##### STRATHCONA HOUSE

W. H. SHEPPARD, Prop.  
First-class. Opposite depot.

#### EDMONTON

##### ALBERTA HOTEL

JACKSON & GRIERSON, Proprietors.  
Sample rooms. Free bus. Livery in connection.

#### MACLEOD

##### MACLEOD HOTEL

THOS. WILTON, Prop.  
Good sample rooms and every accommodation for commercial travellers and the general public. Rates \$2.00 per day. Bus to and from all trains.

#### PINCHER CREEK

##### HOTEL ARLINGTON

MITCHELL & DOBBIE, Props.  
New building, new and commodious bed rooms, parlors, bathrooms and sample rooms. Newly furnished. Heated throughout by hot air; lighted by gas. Electric bells in every room. Cuisine second in house; and the best stock of wines, liquors and cigars in Alberta.  
Miss Mitchell, Matron.

#### CRANBROOK, B. C.

##### CRANBROOK HOTEL

JAS. RYAN, Prop.  
Large and convenient sample rooms and good accommodation for commercial men. Rates \$2.00 a day.

#### NEW WESTMINSTER, B. C.

##### HOTEL COLONIAL

J. E. INSLEY, Proprietor.  
Special attention given to commercial travellers. Charges moderate.

#### VANCOUVER

##### HOTEL LELAND

R. DOWSWELL, PROPRIETOR.  
Refurnished and remodelled. Rates \$1.50 to \$2.00 per day. Long distance phone and check from C. P. R. depot and steam boat wharves. W. E. Grigor, Manager.

#### VICTORIA

##### HOTEL VERNON

JAS. PATTERSON, Mgr.  
Headquarters for commercial and business men. Free bus and sample rooms.

#### KAMLOOPS

##### GRAND PACIFIC HOTEL

P. A. BARNHART, Proprietor.  
The best hotel in Kamloops. Ample accommodations.

#### GREENWOOD, B. C.

##### IMPERIAL HOTEL

GRAHAM & PARRY, Proprietors.  
Headquarters for commercial travellers and all business men.

#### PHOENIX, B. C.

##### THE VICTORIA HOTEL

B. C. Hotel Co., Ltd., B. TOMKINS, Mgr.  
Electric bells, electric lighted, furnace heated, finest liquors and cigars. Busy rooms.



Canadian Pacific Rail'y

# EASTERN EXCURSIONS

Via the Canadian Pacific Railway.

Lowest Round Trip Rates TO ALL

## Ontario Points and Maritime Provinces

Good for Three Months. Stop-Over privileges East of Fort William.

Daily Tourist and first class Sleepers.

These Tickets are First-Class and first-class sleepers may be enjoyed at a reasonable charge.

For full information apply at City Office, opposite P. O., or at Depot Office, or to

C. E. McPHERSON,  
Gen. Pas. Agt, Winnipeg

## THOS. CLEARHUE

BROCKVILLE, ONT.

Manufacturer of



Gloves and Mitts

And Wholesale Dealer in

Moccasins and Socks

Winnipeg Agency: 285 MARKET ST.

N.B.—A good line now on hand for assorting trade. Prompt attention to letter orders.

P. O. BOX 973.



## Ontario and Quebec Excursions

VIA

Canadian Northern Ry.

AND

Northern Pacific Ry.

GREATLY REDUCED RATES FOR DECEMBER

Write immediately for full information.

H. SWINFORD, General Agent,  
301 Main street, Winnipeg.

### ATLANTIC STEAMSHIP LINES.

Alban Line—	From Montreal	Nov. 16
Corinthian	Nov. 16	Nov. 23
Parisian, St. John	Nov. 23	Nov. 24
Parisian, Halifax	Nov. 24	
Beaver Line—	From Montreal	
Lake Manitoba	Nov. 15	Nov. 22
Lake Ontario	Nov. 15	Nov. 22
Dominion Line—	From Portland	
Vancouver	Nov. 16	Nov. 23
Dominion	Nov. 23	
Dominion Line—	From Boston	
A steamer	Nov. 29	Dec. 4
New England	Dec. 4	
White Star Line—	From New York	
Olympic	Nov. 13	Nov. 20
Teutonic	Nov. 20	
Cunard Line—	From New York	
Imberia	Nov. 16	Nov. 23
Loricana	Nov. 23	
Cunard Line—	From Boston	
Thonia	Nov. 16	Nov. 23
Ivernia	Nov. 23	
American Line—	From New York	
Philadelphia	Nov. 13	Nov. 20
St. Paul	Nov. 20	
Red Star Line—	From New York	
Southwark	Nov. 13	Nov. 20
Vaderland	Nov. 20	
Alban State Line—	From New York	
Mongolian	Nov. 13	Nov. 20
Bucon Arzon	Nov. 20	Nov. 27

Passengers ticketed through to all points in Great Britain and Ireland, and at specially low rates to all parts of the European continent. Prepaid passage arranged from all points. Apply to the nearest steamship or railway ticket agent, or to W. P. F. CUMMINGS, General Agent, Winnipeg, MAN.

RATES—Cabin, \$50, \$35, \$20, \$10, \$5 and upwards. Second Cabin, \$35, \$25, \$15, \$10 and upwards. Steerage, \$24.50, \$25.50, \$26.

# This Weather

Tests the WEARING QUALITY of

## Rubber Footwear



Try a sample case of our

### Famous Armour Proof Duck Boots

The best wearing Rubber Shoe manufactured in Canada.

Sorting orders given prompt attention.

## THE CANADIAN RUBBER CO.

Of Montreal

Winnipeg Branch: 89 Princess St.

P.O. Box 253

# MOYIE LUMBER COMPANY

Manufacturers and Dealers in

LUMBER LATH SHINGLES  
MOULDINGS  
CEDAR POSTS AND POLES

DRY KILN AND PLANERS IN CONNECTION

SAMUEL GRANT, Manager

MOYIE, B.C.

**PATENTS** TRADE MARKS AND DESIGNS  
PROCURED IN ALL COUNTRIES  
SPECIAL ATTENTION GIVEN TO PATENT LITIGATION  
PAMPHLET SENT FREE ON APPLICATION

RIDOUT & MAYBEE,  
103 BAY STREET,  
TORONTO

PLEASE NOTIFY.

Subscribers to The Commercial are requested to notify this office of any irregularity in the receipt of their paper.

# Last Call for the Season

If you find you are short, order at once everything in



TOYS, DOLLS, ALBUMS, GAMES,  
FANCY GOODS, SLEDS, BOOKS, ETC.

from . . .

**THE CONSOLIDATED STATIONERY CO. Ltd.**  
WINNIPEG, MAN.

THE CELEBRATED...

# KEEWATIN FLOUR

FIVE ROSES AND PATENT BRANDS  
BEST IN THE WORLD

LAKE OF THE WOODS MILLING CO. Ltd.

Offices at Montreal, Toronto, Ottawa, St. John, Winnipeg, Kewatin, Portage la Prairie, Vancouver and Nelson

## CLARK BROS. & CO.

Wholesale Jobbers and Dealers in

### General Stationery AND Xmas Goods

Everything for the Holiday Trade—Fancy Goods, Albums, Photo Frames, Toys, Dolls, etc. Presentation and Gift Books, all sizes and prices. Booklets, Calendars. Best selling Xmas Cards in the market. Sleighs, Sleds, etc.

All the best, up-to-date Fiction on our lists.

See our representatives or write **Box 1240, Winnipeg**

## TO THE TRADE



We will have a good supply of Smiths Falls

### TURKEYS

to offer for Thanksgiving.

Three cars Smiths Falls Poultry, two cars Prince Edward Island and one of Ontario Mutton and Lamb for Xmas. One car B. C. Salmon on the way.

WRITE FOR QUOTATIONS.

By shipping your dressed Pork, Poultry, Beef, Butter and Eggs to us you will obtain highest market prices and prompt returns.

## P. GALLAGHER & SONS

Butchers and Pork Packers, Winnipeg

### The Office Specialty Mfg. Co. LIMITED TORONTO

Rapid roller copiers are always ready for use. Saves time and labor; avoids delays; copies pen and ink, indelible pencil or typewritten matter. It meets your every requirement.

**E. R. HAMBLY,**  
P. O. Box 293, Mgr. Western Branch  
Winnipeg, Man.

### 1000 Baskets

CHOICE BRIGHT

### YELLOW PEARS

selling at 75c per basket, 2000 Baskets Niagara and Red Rogers Grapes at 50 and 60c per basket respectively. Order quickly.

**TAYLOR BROS.**

WHOLESALE FRUITS  
245 MAIN STREET WINNIPEG

## THE IMPERIAL

WHOLESALE FRUIT AND PRODUCE COY

We handle all kinds of green fruits and are prepared to fill your orders for same promptly.

We also buy or handle on commission everything in the way of country produce at highest cash prices and lowest rates of commission.

Settlements made promptly.

330 Elgin Avenue, Winnipeg.

"What is more cheering than happy lusty youth?"—*Moose.*

And the way to make this "lusty youth" is to partake of pure, wholesome, strengthening "food"—liquid "food" as well as beef and mutton. Malt and hops, "well and truly" brewed, produce this delightful "food" beverage—known as

## THE REFINED ALE

"which sparkles like champagne"

**E. L. DREWRY** Manufacturer and Importer, Winnipeg



**Somerville**  
Steam Marble and Granite Works

SOMERVILLE & Co., Props.  
BRANDON, MAN.

Estimates given on every description of Monument, Headstone or Fence.

This monument, 37 feet 8 inches in height, manufactured of Manitoba granite, was erected by us in Brandon cemetery during 1890

## W. R. JOHNSTON & CO.

(Late Livingston, Johnston & Co.)

Wholesale Manufacturers

READY MADE Clothing

Corner Bay and Front Streets  
TORONTO

Western Representatives: A. W. LASKER  
W. W. ARMSTRONG.

## WM. FERGUSON

WHOLESALE

Wines, Liquors and Cigars

8th STREET, BRANDON

## SADLER & HAWORTH

Formerly Rubin, Sadler & Haworth

MANUFACTURERS OF

### LEATHER BELTING

MONTREAL AND TORONTO

JOHN A. CARRUTHERS, Selling Agent  
120 King street, Winnipeg, Man.