

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, DECEMBER 18, 1896.

No. 51

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

Manufacturers by Special Warrant
 To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
 INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
 Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 8




THE ONLY TEN CENT CIGAR



**PEEK
 FREAN
 & C^o's**

**BISCUITS
 AND CAKES.**

Have obtained great Celebrity for their
 → PURITY & EXCELLENCE ←

VARISITY CIGAR 5c. THE BEST IN THE MARKET

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOES

White Label Soups

Made by the Armour Packing Co. of Kansas City, who deservedly have the reputation of putting up the best Soups in America. Wherever used they are appreciated. Dealers cannot help but do their trade good by handling these delicious goods. We have them in stock.

••
H. P. ECKARDT & CO.
TORONTO

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Fresh Herrings



MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

The recognized leading Brand in all the markets of the world.

- Kipperd Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle



DON'T FORGET TO
ORDER



..SOME OF..

FRY'S CHOCOLATE AND COCOA

For Your Christmas Trade.

GENUINE

MACARONI

BEARS
THIS
NAME

B. CODOU

ONLY
FINEST QUALITY
MANUFACTURED.

NEW

♦♦

PUREST

♦♦



PROCESS

♦♦

STRONGEST

♦♦

THIS BRAND IS ALWAYS RELIABLE.

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURO P.O. *London, Ont.*



FOR THE
Whitest
Lightest
and
Sweetest
Cakes

Ocean
Wave
Baking
Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.



“THERE ARE OTHERS”

. . . But none so good as . . .

MALLAWALLA



VERY OLD
HIGHLAND WHISKY.



Cockburn & Co.
ESTABLISHED 1796. *Leith & London.*

Try—

COCKBURN'S
SCOTCH
WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION



Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland



If you'd have a brilliant light,
Shining big and broad and bright,
With a radiance which is clear and pure and steady,
Just buy the matchless match
That responds to just one scratch
And is manufactured by the firm of E. B. Eddy.

Grand Mogul Tea

The most beautiful picture ever offered free. A **Magnificent** picture of **Othello and Desdemona** representing a scene in one of Shakespeare's most celebrated plays. This beautiful picture (a copy of the celebrated oil painting in the possession of Mr. Alfred Cooke, Leeds, England) in handsome gilt frame given free to every purchaser of one case of **Grand Mogul Tea**.

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

BROOMS

Three most reliable lines:

ROSE, PANSY, THISTLE

Do you sell them? If not, why not?

MATCHES

Sovereign Brand

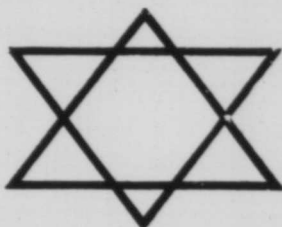
GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto

..DID YOU EVER..

BATGER'S

TRY



PEELS

ALWAYS RELIABLE.

All Right

"REINDEER" BRAND

Condensed Milk; Coffee; Cocoa. Evaporated Cream.

The Choicest Growths for Christmas Trade



GREECE'S FINEST PRODUCTIONS.



X Returned Sep 25/1897 X

The Highest Quality in Currants

Selected and packed for us exclusively, under the personal supervision of one of the best known and most influential packers in Greece.

WE HAVE SUPPLIED to the Canadian Trade this Fall over Twelve Carloads of these special brands. Handsome in appearance and rich in flavor, they delight the consumer and increase trade.

Our Standard Black Teas

Are winners of the best trade.

**THE 400 SELECT. IMPERIAL CONCOU
MORNING LUXURY. RUSSIAN CONCOU**

In high and medium grade Young Hysons and Japans our stock shows exceptional values.

.....
W. H. GILLARD & CO.

Wholesalers Only

Hamilton.

JOHN MOUAT, Northwest Representative, WINNIPEG.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, DECEMBER 18, 1896

(\$2.00 per Year) No. 51

A CONSUMER'S VIEW OF CHRISTMAS TRADE.

BY A. REDUNDANT.

I AM not a grocer. Nor do I ever expect to be one. But I am a consumer, and a fairly good one at that, to say nothing of the capabilities in this respect of a large family of small children. Although I never sold groceries I have bought a great many for consumption. And in the buying of them I have learned (or at any rate, fancied I have learned) a great many things I would not do and a great many things I would do if I were a grocer. With these few words by way of explanation I dip my pen afresh in the ink for the purpose of inditing a few things anent the Christmas trade that the spirit has moved me to indite.

The Christmas season always fires me with enthusiasm. And the enthusiasm does not come of spirits either. Spirits and I are not on friendly terms. Enthusiasm begets in me energy and energy ambition. If I were a grocer I do not think I would be anything different at Christmas. That is, I would not be one whit less enthusiastic, energetic or ambitious. Therefore, when Christmas comes around I would be ambitious, not only to do a big business, but to make my store as pretty and attractive as my means would allow and my imagination could devise.

I would first of all get in good goods, and a suitable variety of them. Furthermore, I would make a tour of one or more novelty or fancy goods houses, and judiciously purchase such lines as would be likely to suit the tastes and pocket of all sorts and conditions of people. I wouldn't put a big profit on them either. As long as they paid me fairly well I would be satisfied.

My store I would have as "spick and span" as elbow grease and ingenuity could make it. Cleanliness I would court above all things, although I think I would make

love to decorations just as ardently. My first thought in this direction would be the window: I would make it as Christmas-like as possible. But I wouldn't make a variety show of my window, like some people do. I would make it just as attractive as I could, but I would try and avoid making the attractive properties of the display overshadow its selling properties. I would essay to make the window create desires for my wares in passers-by, as well as entertain them. And I would try to avoid an overloaded window much more religiously than I would an overloaded stomach. I don't know whether every merchant will agree with me or not, but I confess I like to see a little artistic work, emblematical of the holiday season, on the window pane. There is a picture, for instance, painted on Michie's window in King street, Toronto, which suits my taste. It represents, in large figures, a chariot and three horses in full racing order, with Santa Claus standing in the vehicle and scattering bon-bons as he speeds along.

A book with nothing but a handsome cover is not much use. Neither is a store which is inviting outside and uninviting inside. Therefore I would make an effort to have the interior of the store in such a condition that it would act as an auxiliary to the attractive properties of the window. The goods on the shelves and the goods on the counter and floor I would arrange in as unique and tempting manner as I possibly could. And this I would supplement with festoons of evergreens, bunting, etc. A flag here and there would also assist in the premises.

Of course, I would advertise. In the window I would stick, and about the store I would suspend, price and motto cards. And, what is more, I would place bright and catchy advertisements in the best local ad-

vertising mediums. It isn't everyone, by a "long shot," that sees the window display, but nearly everyone sees the local paper. Those who do not read the local paper are not much good as customers, anyhow.

As to Christmas presents, I would be careful about them. I would only give them where my heart could go out with them. But perhaps I had better amend that: I would only give presents either where my heart went with them or where it was judicious to do so. The little children I would always remember. The cook I would always (or nearly always) remember, for she is a friend that it is good to have in the time of trouble and a bad enemy to have in the time of peace.

UNSALTED BUTTER.

A large New York manufacturer of butter is said to have commenced the manufacture of unsalted butter on a large scale, and is said to intend to make a vigorous campaign to get these goods introduced everywhere in competition with the regular salted goods. This manufacturer is said to be already producing about 300 tubs per week.

Unsalted butter is sold to some extent in Philadelphia, and in other large markets as well. It is consumed largely by the Hebrew population, however, and no effort has ever been made to get it before American consumers. It costs the same as the ordinary salted variety, the only difference between them being the fact that one contains salt and the other does not.

The leading jobbers do not expect the unsalted butter to amount to very much in Philadelphia. They hold that the regular salted product has every advantage on its side. The salt it contains enables it to be kept much longer, and the slightly saline flavor is very pleasant to the average consumer, who would be apt to look upon the butter as lacking something if it had a sweet flavor.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

NOVA SCOTIA TRAVELERS.

THE annual meeting of the Maritime Commercial Travelers' Association was held on Wednesday evening, 9th inst., at the Board of Trade rooms, Bedford row, Halifax.

The report of the directors was read as follows:

The president and directors in submitting their fifteenth annual report, are gratified to be able to announce a continued prosperity, both with regard to the membership of the association and its financial condition.

We have passed through another year without a death among our members, and consequently there have been no claims on our mortuary fund.

Accident indemnity claims, aggregating \$127.06, were made by seven members, and these claims were settled promptly by the Canada Accident Assurance Co.

The financial statement of the treasurer shows an increase in our funds for the year of \$2,144.63, and that our total resources now amount to \$14,529.19.

In March last a meeting of representatives of all the commercial travelers' associations in Canada was held in Montreal with the object of obtaining from the railway companies certain desired concessions and changes in their regulations. Your executive considered it expedient that the maritime association should be represented at this meeting, and the president and secretary were appointed delegates to it. A conference with the representatives of the railways was secured, which resulted in a fair measure of success for the claims made on behalf of the associations, and although the benefits obtained have but limited application within our territory the convention served to awaken esprit de corps and concentrate sentiment in favor of concerted action at all times for the promotion of the common interests of the association.

The railway officials are reported to be exercising their rights in requiring members

to show their certificates more frequently than in past years, owing to the fact that travelers who are not members of the association have endeavored, with more or less success, to beat their way under our privileged rates. It is obviously as much in the interests of the associations as of the transportation companies that such abuses should be stopped, and members should not regard it as any hardship to comply with the rules of the railways.

In accordance with notice duly given, certain amendments to the bylaws have been proposed, and the executive recommend them to your favorable consideration.

Officers were elected for 1897 as follows:

President—G. A. Woodill, of Kenny & Co.

Vice-presidents for Nova Scotia—Thomas Douglas, W. L. Kane, Andrew Mackinlay and Fred. J. Ward.

Vice-presidents for New Brunswick—G. F. A. Anderson, F. W. Brock, A. R. Melrose and Wm. J. Robertson.

Directors—R. F. Merlin, F. W. Moore, F. J. Cragg, W. A. Emmerson, F. P. Hayden, Frank C. Simson.

NORTHWEST TRAVELERS.

THE annual general meeting of the Northwest Commercial Travelers' Association of Canada was held in Winnipeg on Saturday, 5th inst., in the Board of Trade room, Grain Exchange. The president, A. S. Binns, occupied the chair. There were also present: Vice-President A. L. Johnston, Treasurer L. C. Macintyre, Secretary J. M. O'Loughlin, Directors J. T. Persse, F. Drewry, J. Lindsay, and about 20 active travelers. The minutes of the previous meeting were read and approved, and the chairman then called for nominations for officers and Board of Directors. The following were received.

President—A. L. Johnston, acclamation.

Vice-President—J. Mundie, acclamation.

Treasurer—L. C. Macintyre, acclamation.

Directors—F. Drewry, J. Lindsay, E. L. Thomas, J. T. Persse, W. Hargreaves, S. S. Cummings, H. W. Lethbridge, M. W. Rublee, K. McKenzie, C. R. Steele, A. P. Jefferys, F. Couse, F. J. C. Cox. Seven of the foregoing will comprise the board. The result of the balloting will be known on Saturday evening, December 19.

Auditors—S. S. Cummings, F. J. C. Cox.

On motion of L. C. Macintyre, seconded

by F. J. C. Cox, the president was instructed to appoint three secretaries to meet Saturday afternoon, Dec. 19, and count the ballots, and report to the annual meeting to be held that evening the result of the voting for directors.

The president appointed A. Strang, J. M. Lamb and T. H. Middleton as secretaries. In former years the ballot papers were counted after the meeting was called to order, and it always caused a delay, waiting until the secretaries were finished with the work.

A. L. Johnston, chairman of the Committee on Bylaws, reported that they had revised the bylaws, as requested, and that a copy of the same had been mailed to each member, and will come up for discussion at the annual meeting.

After considerable discussion in regard to the annual entertainment, it was moved by E. L. Thomas, seconded by J. M. Lamb, and carried, that the annual celebration be the same as last year, viz., a conversation and ball, to be held on Monday evening, December 28.

The following committee was appointed: E. L. Thomas, J. M. Lamb, J. Maw, F. M. Morgan, S. S. Cummings, F. Agnew, E. W. Low, F. J. C. Cox, A. P. Jefferys, J. Y. Griffin, T. Black, A. Strang, A. McAllister, and the officers and Board of Directors of this year.

The meeting then adjourned.

Immediately after the general meeting adjourned, the Celebration Committee met with F. J. C. Cox in the chair. The several sub-committees were appointed, and other preliminary action taken to get the arrangements under way. Every effort will be made to make the entertainment this year even more successful than former years.

LOOKING FOR BUSINESS.

The following is a copy of an advertisement which recently appeared in a London (Eng.) paper:

Tea Trade.—A gentleman able to influence business with hotels, clubs, schools or other institutions, or having a large circle of private friends, would be very liberally dealt with by an old-established firm of tea merchants who desire to add to their present large connection. Address in strict confidence, Tea Merchants, care of ———.

WE are the ORIGINATORS of...

"Quick Shipping," and long ago determined that this department of our business should never be open to question. If in a hurry send us your order by

MAIL. PHONE. WIRE.

WE WARRANT OUR GOODS.

WE GUARANTEE PRICES.

Lucas, Steele & Bristol, HAMILTON.

Cairo Coffee

The success which our "Mecca" and "Damascus" coffees have made has encouraged us to put on the market another leader under the "Cairo" brand, which will meet the wants of our patrons who want a low priced article which shows good value and which they can recommend, and we feel with the grand trio of "Mecca," "Damascus" and "Cairo," we can supply our many friends with a range of goods at prices which pay the dealer a fair margin, and can be sold at popular prices, and the values of which cannot be beaten: All our coffees are our own importation, and roasted under our own supervision.

James Turner & Co., Importers, Hamilton

Ask our Travellers to show you our LEADERS in BULK.....

CEYLON AND
YOUNG HYSON

TEAS

SPLENDID VALUES.

AGENTS IN CANADA FOR ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. Once Tried Always Used.

BALFOUR & CO., = HAMILTON.

DON'T WANT BRANDING.

THE Minister of Agriculture's bill proposing the compulsory branding of butter and cheese came up before a special meeting of the Montreal Butter and Cheese Association Monday. The bill in question provides for the branding, stamping or marking, in a legible and indelible manner, upon the box or package containing butter or cheese, of the word Canadian, Canadien or Canada, together with the registration number of the factory and the date on which the butter or cheese was made, the figures being not less than $\frac{3}{8}$ inch high and $\frac{1}{4}$ inch wide. Penalties for infraction of the law are provided, the minimum fine being \$5 and the maximum \$20, with costs, and in default of payment, imprisonment for a term not exceeding three months, with or without hard labor.

The president said that whilst the association was committed to branding, it had never committed itself to having the day of the month when the product was made put upon the box or package, but only the month. It seemed to him that to brand the month and the day upon the cheese would be apt to prejudice the goods in the foreign market, since cheese that was a few months old, no matter what its condition, would be slighted; very little would be offered for it, and at a forced sale it would realize a very small sum. No other country in the world branded cheese, and the first request that this be done came from English merchants. He thought that there was an unfairness about this; he had never seen any report of a desire that English cheese should be branded. About 15 or 18 years ago the United States branded cheese, but the system was eventually dropped. It was questionable whether it would be in the best interests of Canada to brand cheese.

Mr. George Hodge said that when he was in England during the present year he asked several persons connected with the cheese trade what was their opinion about the branding of Canadian cheese, and their idea seemed to be that they did not care whether it was branded or not, so long as they got good cheese. He mentioned to them that Canadians had been requested from England that cheese be branded, whereupon they remarked that it was all humbug, for if a man, looking at a quantity of cheese in a warehouse, could not tell whether it was June, July, August or September, it was time that he was out of the business.

Mr. P. W. McLagan moved, seconded by Mr. George Hodge: "That a committee be formed to correspond with the different dairying associations of Canada, with a view to arriving at a common ground of proced-

ure with them with regard to the proposed Federal legislation to compel the dating of cheese and butter, and with the further view to a joint deputation interviewing the Government, if a common ground of action is attained; also that the Department of Agriculture be strongly recommended to submit its bill to the different provision trade associations of Great Britain, and obtain their opinion of the same before proceeding to legislation."

Mr. A. Hodgson thought that as few words as possible should be put on the sides of boxes or packages, and moved: "That this association is strongly of opinion that, inasmuch as it is of the utmost importance that as few words as possible should be branded on the sides of butter and cheese, and that, inasmuch as the English importers have only petitioned that the date and month should be branded on the side of butter and cheese,

"Resolved, that this association would strongly recommend that only the month and date should be branded on the sides of butter and cheese; that as all packages containing goods manufactured in Canada have to be branded with the words 'Canadian produce,' it is superfluous and unnecessary that the words 'Canadian, Canadien or Canada' should be printed on the sides of cheese and butter."

This was seconded by Mr. A. C. Wieland, and, on being put to the vote, it was carried.

On the motion of Mr. McLagan, seconded by Mr. Wieland, it was decided that the Department of Agriculture be strongly recommended to submit copies of the proposed bill to the different provision trade associations in Great Britain, and obtain their opinion thereupon before proceeding to legislation.

A letter was read from the Dairy Commissioner, Prof. Robertson, stating that he was directed by the Minister of Agriculture to acknowledge a copy of the resolution adopted at a general meeting of the association relative to the exportation of dairy products to the British market by the Government. He was instructed to say that the only shipments of butter or cheese which had been made to Great Britain since the beginning of the summer of 1896 were shipments from the dairy stations managed by the Government in the Northwest Territories. It was not the intention of the Government to continue to manage these or any other dairy stations beyond the time for which they were introduced; but they might be carried on afterwards by the farmers. The object of the Department of Agriculture in relation to this whole matter was to give the assistance which seemed to be needed from the Government towards improving the

quality of Canadian creamery butter, and improving its reputation in the markets of Great Britain. With a better reputation than it had hitherto had it would undoubtedly fetch a better price than it had done, in proportion to that from France and Denmark.

In the course of a brief discussion which took place, the general feeling seemed to be that merchants should have the opportunity of examining and bidding for this dairy produce. If the price bid was not considered high enough then the Government could send the goods to the English market.

On the motion of Mr. P. W. McLagan, seconded by Mr. A. Hodgson, it was decided: "That this communication be referred back to the Executive Committee, with instructions to lay the matter before the Council of the Board of Trade, and ask its assistance in having the matter placed before the Government, particularly emphasizing the circumstance that Canadian merchants have not the opportunity of examining or bidding on this produce."

The meeting was presided over by Mr. A. W. Grant, and the others in attendance were Messrs. A. Hodgson, James Dalrymple, E. A. Brice, James Oliver, P. W. McLagan, James Alexander, George Hodge, J. J. Kirkpatrick, Wm. Ware, J. A. Vaillancourt, W. J. Farrell, A. C. Wieland, and George S. Wait.

PROGRESSIVE MIDLAND MERCHANTS.

Playfair & Preston, Midland, Ont., general merchants and lumber manufacturers, carry on a successful business in that prosperous town. Midland, with its magnificent harbor, is well situated for manufacturing and shipping lumber. Playfair & Preston have taken advantage of this and employ a large number of men in their mill and in their timber limits. Mr. Preston is the manager of their mercantile establishment. Before joining the present firm he conducted a business for himself in Midland, and is thoroughly conversant with the trade and wants of the surrounding country.

Mr. H. Horrell has been one of Midland's general merchants for years. His store is well stocked with seasonable goods, and to accommodate his numerous customers in the district he has a branch establishment under the management of his son, at Victoria Harbor.

THE CANADIAN GROCER, in a recent trip to Midland, noticed a general improvement in the business establishments of the town.

Morse Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish amounting to eleven carloads of fifteen tons each. At this season of the year such a day's sale of stove polish is phenomenal.

Cleaned Currants

**“CHOICEST” in 1-lb.
and 3-lb. cartoons**

We have also arriving this week half-cases of “Choice” Vostizzas which we are quoting low.

The **DAVIDSON & HAY, Ltd.**

WHOLESALE GROCERS, - - - TORONTO.

TELEPHONES 399 and 1399.

**Whiteness
Flavor
Profit**

Tillson's Roller Process Buckwheat Flour has the strongest selling points that a perfectly pure Buckwheat Flour can possibly have—whiteness and Flavor. But that is not all. It is a permanent profit-maker. Trade follows the grocer who sells the highest quality at the price of the inferior. Confidence is not easily won—it pays to keep it. Experimenting won't do it, and likely as not it will undo it. The labor of years may be swept away by trifling with the confidence that your customers have, in the quality of the goods you sell. Quality counts.

THE TILLSON COMPANY Ltd.
Tilsonburg, Ont.

Our Table Delicacies

Are the sort that you can always sell, with a feeling of confidence and security.

**Our JAMS
JELLIES
PRESERVES, etc., etc.**

are sure to please even those who favor the home-made article. You run no risk in buying “Maple Leaf” Brand.

DELHI CANNING CO., DELHI, ONT.



THE LOBSTER FISHERIES.

THE industry of lobster fishing in these provinces has been referred to upon several occasions in these columns. The conditions under which the fisheries are conducted are such, that a great deal of difficulty is apt to arise when we take up the question of how and to what extent the laws and regulations should be carried out in order that the most beneficial results may be had, both as regards the fisherman as well as the future of this branch of the fisheries. It is alleged, and there is not the slightest room for doubt of the correctness of the statement, that wherever poor seasons have been experienced during the past eight or ten years, they have been largely due to the amount of illegal fishing which has been practised, in spite of all regulations to the contrary. At a recent meeting of lobster packers held in Charlottetown, P.E.I., a paper was read by Mr. W. F. Tidmarsh, which throws considerable light upon the conditions and present aspects of the lobster fishery. Mr. Tidmarsh states that the value of the island pack is not less than \$600,000 per annum. He says that a sample of what has occurred, as to the decrease in size and number of fish caught, may be seen in the statistical record of one factory.

"During a period of six seasons at that factory, the average number of 1-lb. cans to each trap fished was, in 1891, 25 (nearly); in 1892 it was $16\frac{3}{4}$; in 1893, $13\frac{1}{3}$; in 1894 it was $12\frac{1}{2}$; in 1895 it was $7\frac{3}{4}$, and in 1896 it was $5\frac{1}{2}$. It may here be stated, that prior to 1891 in this particular section illegal fishing had been carried on and the fisheries were in a somewhat depleted condition. In contradistinction to this I will give statistics from a factory situated in a section where, prior to 1891 and up to 1894, the law was very well observed. These also cover a period of six seasons. In 1891 the average number of 1-lb. cans to each trap fished was $30\frac{3}{4}$; in 1892 it was $12\frac{3}{4}$; in 1893 it was $13\frac{1}{2}$; in 1894 it was $14\frac{1}{2}$; in 1895 it was $15\frac{1}{8}$, and in 1896 it was $12\frac{1}{4}$.

"The alarming decrease from 1891 to 1892 was due to over-fishing. That year the space between each lath on the traps was by regulation $1\frac{1}{2}$ inches, and 15 days were taken off the season, making the close season begin on July 1st instead of the 15th; and another cause was that the high price paid for canned lobsters in 1891 induced a number of persons to go into the business, resulting in there being more traps fished on that ground in 1892 than there ever was before or since that date. Since 1892, as the number of traps fished decreased, the average number of cans to the trap increased, proving to my mind that the

lobsters in that section had received sufficient protection. It is a well-known fact that the demand for extensions of the fishing season and sectional differences of season-comes, and invariably comes, from those portions of the country where illegal fishing has been carried on."

Mr. Tidmarsh gives it as his opinion that during the shelling period, that is, between July 10 and August 20, the lobster is unfit to be used as human food. After the 1st of September the quality improves greatly. In all sections of the country, where illegal fishing has been practised to any great extent, it is found that the succeeding season is marked by an abnormal decrease in the number of fish taken.

At Cape Traverse, it is stated, lobsters are always obtainable in their season and no scarcity has ever been reported. As a proof of the contention with regard to the results of illegal fishing, it is pointed out that the present laws have always been observed and respected in that locality, and the fisherman have reason to be proud that their action has been the means of keeping their fishing grounds in such good condition. In speaking of the undesirability of having different seasons for different sections of the provinces, Mr. Tidmarsh points out that the results of an arrangement of this kind would be bad, inasmuch as it would permit the fishermen of one district, when their close season had arrived, going into the fishing grounds of their neighbors whose season might be later, and the outcome of which would be to leave the district in an over-fished condition, which would be visible only too plainly in the succeeding season's work.

The chief argument in favor of fall fishing worthy of serious consideration is that lobsters spawn in the spring and do not spawn in the fall. If this is the case, to allow the spawn to mature and develop by the natural process would be much better than propagating it artificially. We know that lobsters spawn in the spring in very large numbers. We have been told by fishermen in Nova Scotia and Maine, where winter fishing is carried on, that they spawn at all seasons of the year.—Maritime Merchant.

CANADIAN SUGARS.

Editor GROCER,—In your issue of to-day I see a letter signed "Nemo," criticising Mr. Bristol's remarks to the Tariff Commission. It strikes me very forcibly that "Nemo," must be connected directly or indirectly with the sugar refineries, and his investigations have been confined to a very limited sphere!

Mr. Bristol's remarks were substantially

correct, and if "Nemo" will take pains to go outside of Toronto I can produce 25 or 30 retail grocers who have been demanding a grade of sugar that the refiners simply won't produce. The sugars now made by the refiners in Montreal are called yellow, but are certainly not yellow except to the color-blind.

The refiners call nearly all sugars below granulated, yellow, only distinguishing them by addition of a letter or the word "bright," when really they are nearer to white. Mr. Bristol's remarks are endorsed by nearly all the grocers I have seen. The refiners have "pulled our legs" too long and have had too much "pap." Let them have a plainer diet in shape of less protection. "Nemo's" statement that the trade is being perfectly satisfied with the sugars (yellow!) may be correct as regards Toronto, but then, with all due deference, Toronto is not Ontario, and generally there is lots of "kicking" and lots of reason for it.

Yours, etc.,

COMMERCIAL TRAVELER.

P.S.—If "Nemo" will give his name for publication he can have mine; it would perhaps be instructive to both of us, if not amusing! C.T.

Hamilton, Dec. 11, 1896.

MR. BRISTOL REPLIES.

Editor GROCER: My attention has been called to a letter in your issue of 11th December, signed "Nemo." If the gentleman who wrote the letter will do so over his own signature, I shall be very glad to endeavor to convince him that the statements that I "actually" made before the Tariff Commission were all correct. I must decline to reply to any anonymous letters.

Yours, etc.,

GEO. E. BRISTOL.

ENDORSES MR. BRISTOL.

Editor GROCER: If "Nemo" will take the trouble to visit Hamilton and interview the leading retail grocers, I think he will find they endorse Mr. Bristol's statements, and there certainly was no uncertain sound about the tone of the wholesale grocers, Liberal and Conservative. For weeks past, and at the present moment it is impossible to procure any dark sugars, for which there is a large demand at this season. Cheap syrups have only made their appearance since the Tariff Commissioners commenced work. Previous to this consumers were compelled to do without them.

Yours, etc.,

VIDE ET CREDE.

Hamilton, Dec. 15, 1896.

HOLIDAY GOODS FOR QUICK SHIPMENT

Perhaps you've run out of some of your special Holiday goods? You should be ready for an extra rush for the last few days before the holidays. It's getting late—but we can ship goods same day as we receive your order. Perhaps the few lines we mention here will suggest something that will help your holiday trade. The sooner we receive your order the sooner you get the goods.

Still a few---a very few---Christmas Packages left

Tom Smith's Crackers—Santa Claus' Stockings

Caley & Sons' Fancy Chocolates

Rowntree's Creams— $\frac{1}{4}$ -lb., $\frac{1}{2}$ -lb., 1-lb. boxes

Carr & Co.'s Biscuits in small Fancy Tins

French Crystalized Fruits—

Pineapple, Cherries—assorted

French Fruits in Syrup—

Bigarreaux, Pears, Pineapples, Marrons, Mixed Fruits.

Crown Brand Flavoring Extracts

Their purity and flavor cannot be improved. Holiday Cooking requires a large quantity of flavoring extracts. Can you supply any flavor asked for? Don't disappoint—and perhaps lose—a customer by supplying an inferior article. We'll promptly fill and ship your orders for lines you have run out of.

Robert Greig & Co., Montreal

POINTS FOR CLERKS.

A RICH mind and noble spirit will cast a radiance of beauty over the humblest home, which the upholsterer and decorator can never approach. Who would not prefer to be a millionaire of character, of contentment, rather than possess nothing but the vulgar coins of a Croesus? Whoever uplifts civilization is rich though he die penniless, and future generations will erect his monument.

Are we tender, loving, self-denying, and honest, trying to fashion our frail life after the model man of Nazareth? Then, though our pockets are often empty, we have an inheritance which is as overwhelmingly precious as it is eternally incorruptible.

An Asiatic traveler tells us that one day he found the bodies of two men laid upon the deserts and beside the carcass of a camel. They had evidently died from thirst, and yet around the waist of each was a large store of jewels of different kinds, which they had doubtless been crossing the desert to sell in the markets of Persia.

Diogenes was captured by pirates and sold as a slave. His purchaser released him, and gave him charge of his household and of the education of his children. He despised wealth and affectation, and lived in a tub. "Do you want anything?" asked Alexander the Great, forcibly impressed by the abounding cheerfulness of the philosopher under such circumstances. "Yes," replied Diogenes, "I want you to stand out of my sunshine and not to take from me what you cannot give." "Were I not Alexander," exclaimed the great conqueror, "I would be Diogenes."

Brave and honest men do not work for gold. They work for love, for honor, for character. When Socrates suffered death rather than abandon his views of right morality, when Las Casas endeavored to mitigate the tortures of the Poor Indians, they had no thought of money or country. They worked for the elevation of all that thought and for the relief of all that suffered.

The man who has no money is poor, but one who has nothing but money is poorer than he. He only is rich who can enjoy without owning, he who is covetous is poor though he have millions. There are riches of intellect, and no man with an intellectual taste can be called poor. He who has so little knowledge of human nature as to seek happiness by changing anything but his own disposition will waste his life in fruitless efforts, and multiply the griefs which he purposes to remove. He is rich as well as brave who can face poverty and misfortune with cheerfulness and courage.

We can so educate the will power that it will focus the thoughts upon the bright side

of things and upon objects which elevate the soul, thus forming a habit of happiness and goodness which will make us rich. The habit of making the best of everything and of always looking on the bright side of everything is a fortune in itself.

He is rich who values a good name above gold. Among the ancient Greeks and Romans honor was more sought after than wealth. Rome was Imperial Rome no more when the imperial purple became an article of traffic.

This is the evil of trade, as well as of partisan politics. As Emerson remarks, it would put everything into market—talent, beauty, virtue, and man himself.

"I don't want such things," said Epicurus to the rich Roman orator who was making light of his contempt for money-wealth; "and besides," said the stoic, "you are poorer than I am after all. You have silver vessels, but earthenware reasons, principles, appetites. My mind to me a kingdom is, and it furnishes me with abundant and happy occupation in lieu of your restless idleness. All your possessions seem small to you; mine seem great to me. Your desire is insatiate, mine is satisfied."

"Do you know, sir," said a devotee of Mammon to John Bright, "that I am worth a million sterling?" "Yes," said the irritated but calm-spirited respondent, "I do; and I know that it is all you are worth."

Don't start out in life with a false standard; a truly great man makes official position and money and houses and estates look so tawdry, so mean and poor, that we feel like sinking out of sight with our cheap laurels and gold. Millions look trifling beside character.

A friend of Professor Agassiz, an eminent practical man, once expressed his wonder that a man of such abilities should remain contented with such a moderate income as he received. "I have enough," was Agassiz's reply. "I have no time to waste in making money. Life is not sufficiently long to enable a man to get rich and do his duty to his fellow-men at the same time."—Architects of Fate.

VALENCIA RAISINS FOR THE STATES.

The Cydonia, which is expected here about the end of the month, has, according to reliable informants, the only lot of Valencia raisins afloat for this country. It consists of about 23,000 boxes. Cables from Denia state that the crop is practically finished. Notwithstanding this gives promise of a better market after the end of this year, some holders here seem to be anxious to close out their stocks.—N.Y. Journal of Commerce.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

Mats and taps figs at close figures with the Davidson & Hay, Ltd.

Laporte, Martin & Cie. are offering bargains during this month in Malaga raisins, figs, nuts, etc.

T. Kinnear & Co. report the arrival of "Golden" and "Sair" Persian dates; also Bordeaux walnuts.

Boxes and ¼-boxes of choice Malaga fruit at close figures this week with the Davidson & Hay, Ltd.

This has been the best season's trade in mince meat Lytle's have ever had, which speaks well for the quality of it.

Extra values in Indian teas, at 15 to 18c., are offered by Lucas, Steele & Bristol. Samples will be sent on application.

A fine line of natural figs in bags is being sold by W. H. Gillard & Co. at a very low figure. It will pay the trade to investigate.

Lucas, Steele & Bristol, guarantee their "L. P. & Co." spices to be of a superior quality. "L. S. & B." coffee is composed of selected stock.

Some very fine lines of prunes have been received by W. H. Gillard & Co., which add to their grand showing of fruits for the holiday trade.

"Yes," say Lucas, Steele & Bristol, "we are offering exceptional values in syrups in half-barrels. Our extra clarified was never so cheap."

Gunn Bros. & Co. are making a special cure of their smoked meats, particularly hams and breakfast bacon, for the Christmas trade. They report an active demand for "Maple Leaf" lard.

The Eby, Blain Co. Ltd., report the sales of their Kalamos, Morea and Royal Vonitsa cleaned currants for November and December to be the largest they have ever had.

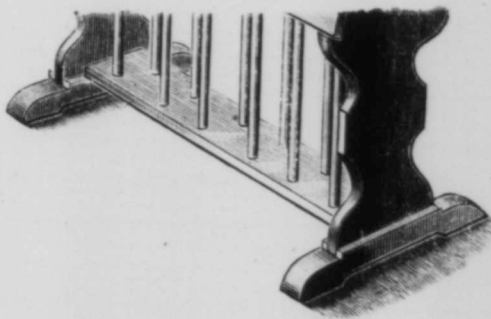
Laporte, Martin & Cie. write: "We wish our P. Richard's brandy would be tried by all connoisseurs, as it is superior to any other brands offered at the same price."

The Toronto Biscuit and Confectionery Co. report enormous sales of their "Bull's Head" brand of mince meat, put up in one and two pound tins, and in 7, 13, and 27 pound pails.

The Montreal office of the Salada Tea Co. reports a large increase in the output of "Salada" during the last few months, last week showing an increase of 400 per cent. on the same week of last year.

It is not alone the judicious advertising that has made the "Rising Sun" stove polish and the "Sun Paste" stove polish so successful. The superior quality of the goods is largely responsible for the enormous demand. It may be interesting to the trade to learn that about twenty carloads are distributed annually through St. Louis alone.

Net cash



Net Cash



We make the following offer for this week only, viz.: With every order of our regular lines of Brooms we will give free of charge one Broom Stand No. 1 with 6 doz. order, one Broom Stand No. 2 with 10 doz. order.

Also close prices on all lines of Brushes, Brooms, Woodenware, Baskets, etc.

CHAS. BOECKH & SONS

MANUFACTURERS

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Ready for the Pan

Our Self-rising Buckwheat Flour, **Snow Drift Brand**, is ready for the pan when milk is added. There's nothing like Pancakes for a quick breakfast these chilly mornings, and there's nothing like our Flour for pancakes. See our travelers' samples or write us.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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John Cameron, General Subscription Agent.
Major A. G. Campbell,
General Subscription Agent.

PARLIAMENT'S DELICATE TASK.

PARLIAMENT will find when it comes to adjudicate upon the evidence that has been collected by the Commission regarding the tariff that its task will be a delicate one. Anyone who has carefully read the newspaper reports of the investigation can come to no other conclusion.

Nearly everyone who has been before the Commission has demonstrated one thing: His plea was for a tariff that would suit his own peculiar condition. This was as patent in the evidence of the consumer as it was in that of the producer; in the free-trader as in the protectionist. All were trying to grind their own little axes.

We are not blaming them for it. It is characteristic of human nature that they should do so. We merely refer to these peculiarities to emphasize the previously stated contention regarding the delicacy of the task which Parliament has before it.

It would be infinitely better if we could all unite with an eye single to the advancement of the Dominion. But this is not to be expected. We have not yet arrived at the millennium. Until we have, Parliamentary or other bodies will have to do the best they can in legislating for the whole.

It would have simplified matters in the present instance if the Government had seen fit to accept the suggestion of this paper and selected the Tariff Commission from half a dozen or more of the best business men in the country, irrespective of the color of their political faith.

Whether the members thereof would or would not have been more efficient than the honorable gentlemen who are now gathering data we would not for a moment contend. On the contrary, we believe the

present Commission to be as able as any that has hitherto been sent out on a similar mission. But were the Commission composed of the best business men procurable and representatives of the working classes, it naturally follows that, while the data would have been gathered just as efficiently, greater confidence would have been had in the court.

It is true that the present Government is but following in the footsteps of its predecessors in office, but that does not alter the fact that there is a deep-seated feeling of aversion in the human breast to being tried by one's accusers no matter how justified the accusations may be.

Parliament will require to keep a level and unprejudiced head on its shoulders when dealing with the tariff.

A large department store in Milwaukee has been seized by the sheriff. It would be a good thing for the business world were disintegration to seize the department stores everywhere, box, dice and all.

DUTY ON TEA.

WHATEVER may be the ultimate outcome of it, there is evidently in this country a strong feeling among the grocery trade in favor of a duty on tea. He who runs among the trade can read this.

The idea finds favor aside altogether from the revenue-producing features of such a duty.

In spite of legislative attempts to keep it out, it is a well-known fact that large quantities of tea which are either spurious or trashy finds its way into Canada. It is from this class of teas that the pedlar and the gift store largely draw their sustenance.

But aside from the unequal competition which these classes of tea dealers wage against the legitimate merchants, the results from the quality of the goods they sell are injurious in a two-fold sense: They are injurious to the health of those who drink them and injurious to the tea trade itself, for the poorness of an article always tends to diminish its consumption.

A specific duty of five or ten cents per pound would practically make prohibitory the importation of a great deal of the spurious or trashy low-grade teas that now find their way into this country. Hence many of the pedlars or gift tea men would either have to go out of business or sell a better tea. And a better tea would mean the dissipation of 100 per cent. profits.

Merchants who ignore commercial travelers are paving for their competitors pathways to success.

WHY THE DEPARTMENT STORE IS AN EVIL.

IT is not the size of the department store which constitutes it an evil. It is its modus operandi of doing business.

Every man has both a moral and a legal right to do business in a building of whatsoever size and magnitude he chooses as long as local ordinances are complied with as to manner of construction and public safety. But every man has not a moral, although he may have a legal, right to carry on business in the way the modern department store does.

A straight line can only be made by passing the pencil or whatever it may be from one point to another by the nearest course. You can go from one point to another by describing a half circle or by a zig-zag course, but it is not a straight line. Goods can be sold by unbusiness-like methods; by fake methods; by deceptive methods. But it is not business-like.

The very essence of business is honesty. The word business may, in fact, be almost termed a synonym for honesty.

A great many people believe that divergence from the straight line in commercial transactions is quite business-like, if not quite honest. But they are mistaken. Business is honesty, just as honesty is doing what is right.

Now the methods of the department stores are not honest. We have no sympathy with the broad charge that the department store does not sell what it advertises. In exceptional cases it may not. As a rule, however, it does. The department store is too wise to do otherwise no matter how tempted it may be to do it.

The chief of the department store's unpardonable sins is in that it studies to induce customers to enter its portals by practising deception.

The department store to live must earn profits just as certainly as that a man must eat to live. Now, everybody is aware, who is at all conversant with the matter, that ordinary business profits have, by the keenness of competition, been cut down to a point where they can scarcely be called living. But yet these department stores, by hanging out goods at prices frequently below the cost of production, aim to delude the public into the belief that theirs is the place where not only all things are cheap but that theirs is the place where all things are cheaper than in the ordinary stores.

It is all very well to bait a trap to catch a rat. But it is another thing when it comes to catching customers by deceptive methods.

Morally the department stores have no right to continue setting at naught the laws

of business; legally they have. And it all comes of the fact that the moral and the legal code frequently do not run parallel with each other. Perhaps in time they will. And then the department store will have to mend its ways or be mended.

Clerks who spend their time giggling will have a pretty hard time of it wriggling through this world.

NEW MARKETS FOR HALIFAX FISH

IT is a well-known fact that fish comprises one of the principal articles of diet in all warm countries. In China and Japan the inhabitants subsist almost wholly on rice and fish. In the catch and cure of this latter article tens of thousands are employed all the year round. It would surprise the average reader to know that the small island of Jamaica, with a population of about 360,000, consumes yearly about 50,000 barrels herrings, alewives, mackerel, salmon, etc., and fully 125,000 quintals dry fish, while the Leeward and Windward Islands of the West Indies, with Demerara, use an enormous quantity, a steamer of 6,000 to 7,000 barrels capacity leaving Halifax every week for these places, carrying fully nine tenths of her cargo in fishstuffs, besides sailing vessels every week or so.

The firm of N. & M. Smith, the largest firm of fish dealers in Halifax, have great faith in the possibilities of trade connected with this, Nova Scotia's staple export, and are pushing trade in other new fields and are meeting with considerable encouragement in their ventures. Australia is the latest ground they are looking to for new business, and with good prospects of success. Scottish "Ling," neatly packed in tin lined drums and cases, is the only foreign article imported there, and Messrs. Smith's latest advices say that properly cured cod, put up in suitable packages, can compete successfully with the Scottish article.

In South Africa they also anticipate working up a good trade, having introduced several lines of fishstuffs there and lately received very encouraging duplicate orders. Africa within the next ten years should be one of the best fish-consuming countries, and the demand will come as soon as the interior is opened up by railways and a population of white people have settled there.

A. G. Jones & Co., another Halifax firm, have lately despatched a cargo of fish to Portugal, and there is no reason why this venture should not result profitably. Halifax prices ex vessel are usually below what St. John's, Nfld., dealers pay, and this is said to be their best market.

BRANDING OUR CHEESE.

A REPORT of a meeting of the Montreal Butter and Cheese Association will be found in another column. This meeting dealt with the questions of branding cheese and the method of selling the output of the Federal Government's experimental butter stations. All of the best known houses in the trade were represented at the meeting, and the gentlemen who spoke did not seem to recognize the advantage to be gained from branding cheese.

With all due respect to their opinion, THE CANADIAN GROCER firmly believes that the name "Canadian" should be branded on our cheese and butter. It may not have any great influence in assisting its sale in the English market—though we believe it will—but it will certainly act as a check in preventing the palming off of inferior United States and other products as Canadian. In fact, it is difficult to understand why the importers should object to the word "Canadian" being stamped on our cheese and butter. The goods are Canadian, and why should they not be advertised as such in the English market?

With regard to the sale of the experimental dairy stations' output, the exporters in Montreal and elsewhere have some ground for complaint. If they are prepared to pay as much for it as buyers in Great Britain, perhaps they might be given a chance. It is not believed, however, that the Ottawa authorities have any idea of discriminating against the exporters in Canada.

These experimental stations were started with the express object of developing a better grade of creamery butter in Canada and establishing its reputation in Great Britain. This result may be more certain by the sale of the butter direct from the stations. At any rate, it cannot be denied that the standing and reputation of Canadian creamery has been materially improved in England during the past two seasons.

The efforts of the Government have gone a long way to secure this result, and as the trade as a whole have been benefitted, they should not be too particular.

He that exchanges his ideas with others gets his own back with usury.

SHORTER CREDITS.

It is more than likely that the coming year will see the terms of credit on several lines handled by the grocery trade further shortened. This is a move in the right direction. It is what THE GROCER has constantly advocated.

When a man has to pay cash for his goods he is not as likely to ruin himself and

his neighbors by cutting prices. At present the wholesale grocers have to pay cash for nearly all the goods they buy. In Montreal credits have been shortened in several lines on which Maritime Province and western dealers have given three months' credit.

Complaint has been made during the year that some Montreal houses were quoting below the regular market price. The secret of it was that they took advantage of cash discounts in buying, and they sold for spot cash only. They were thus able to quote considerably less than firms who sold on three months' credit.

In this connection we would like to see the local guilds throughout the Dominion working more harmoniously together. Many of them were surprised, when chatting with the members of the Montreal Guild at the recent meeting, to find how little friction existed among the latter. It is all the more creditable because the Montreal Guild is composed of the two nationalities, French and English.

Free silver may not be a dead issue yet, but Better Times threatens to kill it before long.

CANADIAN GOODS FOR KOOTENAY.

SOME time ago it was announced that arrangements had been made to establish a bonded warehouse in Spokane, Washington Territory. At present the extensive mining districts in British Columbia are not conveniently accessible to Canadian merchants and manufacturers excepting through the States.

Merchants in Spokane were doing quite a business with the new district, but they were handicapped by heavy duties on American manufactured goods. The matter was taken up, and the Government decided to establish bonded warehouses in that city. In this way Canadian goods can be shipped to Spokane, held in bond there until they are sold by Spokane merchants, and then shipped back into Canada free of duty.

The Spencer-Clark Co., importers, shipping and commission merchants, Spokane, write us that the authority has not yet been issued for the establishment of this warehouse, but they hope to hear favorably at any time. When it is in operation they expect to do a large business with Canadian manufacturers for the reshipment of the goods into British Columbia. At this time of the year trade is very quiet with the mining camps, due to the poor facilities for getting goods in, and this state of affairs will likely continue until spring opens, when the roads will be in better condition and other facilities improved.

TORONTO RETAIL GROCERS.

President—J. S. Bond.
Vice-president—W. H. Marmion.
Treasurer—Frank Johnson.
Secretary—Ed. Hawse.

Executive Committee (together with other officers)—A. White, D. Bell, A. G. Booth, D. W. Clark.

Trustees—A. R. Williamson, F. S. Roberts, Robert Mills.

Auditors—B. Panter, W. J. McCleary.

THESE are the officers which the members of the Retail Grocers' Association of Toronto elected at the regular meeting of the organization, held on Monday night in St. George's Hall, Elm street. There was a fair attendance of members. President A. White presided, and among those present were the following: Vice-president Bond, Recording Secretary Mills, Treasurer Martin McMillan, W. H. Marmion, W. J. McCleary, B. Panter, W. J. Sykes, D. W. Clark, J. Stewart, A. Johnson, Frank Johnson, D. Bell, F. S. Roberts, T. Clark, A. G. Booth, J. Nolan, E. Lutterell.

The Executive Committee recommended, among other things, (1) that the Ontario Legislature be petitioned to give the City Council of Toronto power to levy a tax upon market gardeners and farmers who peddle their wares about the streets, and (2) that the balance remaining over from the last excursion be paid into the ordinary funds of the association.

On motion of D. W. Clark and J. S. Bond these suggestions were concurred in.

At the November meeting of the association, a protracted discussion took place as to whether the auditors held office for the year or whether their duties ended when they had audited the books of the outgoing officers at the beginning of the year. The question was not then settled to the satisfaction of anyone.

On Monday night the subject was again introduced by Mr. A. G. Booth giving notice of motion to amend the bylaws that the auditors should be elected at the same time as the other officers and should retire at the same time.

Recording Secretary Mills stated that since the last meeting, in searching the minute books of the association, he had discovered that in January, 1893, it had been decreed that the auditors should be a standing committee of the association. "And that is how it stands to-day," added Mr. Mills. "By some means that clause has been overlooked, and for some years we have been working on the supposition that the duties of the auditors were finished when they had audited the books of the previous year."

This settled the matter.

These were appointed a committee to act with the solicitor of the association to request the City Council to apply for the power necessary to tax farmers and

market gardeners peddling within the city limits: D. W. Clark, W. J. Sykes, E. Lutterell, F. S. Roberts, Robt. Mills, A. G. Booth and B. Panter.

Upon the suggestion of Mr. Sykes, the secretary was instructed to hereafter notify the solicitor of the regular meetings of the association.

A lengthy discussion arose in regard to the amalgamation of the offices of traveling and recording secretaries. Finally it was resolved so to do, and the remuneration was fixed at \$50 per annum and 50 per cent. of the membership fees after the first fifty have paid up.

There were five applicants for the secretaryship, made vacant by the resignation of Mr. J. Muat-Corrie, and Mr. Hawse was the choice on the first ballot.

A resolution declaring against the giving of Christmas presents was carried unanimously.

The association adjourned at 11.20 p.m.

It is quality more than quantity that is to be encouraged in business-building.

BERLIN, ONT., AND THE TARIFF.

A MASS meeting of the business men of Berlin, Ont., was held the other night under the auspices of the Board of Trade to protest against that town being overlooked by the Tariff Commission in its tour of data gathering.

There are, no doubt, many towns and villages throughout the country which consider they are entitled to a visit from the Commissioners, but at which it is not necessary that tariff enquiries should be instituted. Berlin, however, is not one of those places.

The capital of Waterloo County has a population of some 8,000, and as a manufacturing and business centre, for its size, it is probably unsurpassed in the country. It is a veritable hive of industry.

The Government could no doubt fashion a tariff without consulting the business and manufacturing interests of Berlin. So it could without consulting Toronto or any other business centre. But it stands to reason that by ignoring the opinions of the business men of these places the tariff would not be as perfect as it otherwise might be.

The Commissioners are pressed for time and are, no doubt, trying to do their best, but tariff revision is too important an undertaking to be done improperly. If the Commission cannot possibly make time to visit Berlin, the Government should depute one or two more Commissioners to visit, not only the capital of Waterloo county, but any and every other commercial centre where evidence as to the tariff ought to be taken, but where the regular investigators cannot go.

MANITOBA BUSINESS MEN.

A CONVENTION of business men of Manitoba and the Territories is to be held in Winnipeg on February 4th next. The Winnipeg Board of Trade has been interesting itself in the matter for some time, and at a meeting of the council of that body, held a few days ago, it was decided to call a convention for the date given.

Among the subjects likely to come up for discussion are: How best to do a cash business; how best to compete with the department stores; a cheaper means of collecting small debts than now prevails; how to prevent jobbers in the east from selling to consumers in the west; construction of the Crow's Nest Pass Railway; sale of bankrupt stocks; a lien law for grocery bills, as in some of the American states; compromises and extensions, deep waterways, railway rates, etc.

These were appointed a committee to make arrangements: Messrs. F. H. Mathewson, R. J. Whitla, J. H. Ashdown, Wm. Georgeson, D. W. Bole, R. T. Riley, F. W. Thompson, Andrew Strang, J. V. Griffin, J. T. Gordon, J. B. Somerset, D. S. Johnston, M. Bull, A. Carruthers and J. E. Steen.

THE CANADIAN GROCER wishes the promoters success in their efforts. There is a crying need for such a convention as that proposed. Unbusiness-like methods and anomalous conditions have done a great deal to hinder the progress of one of the richest parts of the Dominion. Many of these can be removed by united action on the part of merchants of Manitoba and the Territories. It is to be hoped that the meeting in February next will be united.

MOLASSES MUCH FIRMER.

WITHIN the past few days the fact has been developed that the stock of both Barbadoes and Porto Rico molasses in jobbers' hands in Montreal is lighter than was estimated earlier in the fall. In fact, it is expected that all will be wanted before next season—that none will be carried over, as was predicted in September.

The fact has led to a much steadier feeling on the staple and sales of round lots from first hands have been made at higher figures than was possible a fortnight ago. Over 300 puncheons of Barbadoes changed hands at 28c., and 100 Antigua, the figure on the latter being kept private, but it is thought to be around the above. Mixed goods have sold also as high as 27½c.

The only stock now in first hands in Montreal is two small cargoes of Barbadoes, and, outside of them, few round lots are to be had.

GILLARD & CO., London, Eng.

..MAKERS OF..

GILLARD'S NEW PICKLE

Packed 2 doz. in case ; single case lots, \$3 40 ; five case lots, \$3 30

GILLARD'S NEW SAUCE

Single doz. lots, \$1.75 ; barrels of 12 doz., \$1.60

These are by long odds the very finest table relishes put up. Eight gold medals have been awarded the makers at England's great expositions. Over five thousand hotels and restaurants use them exclusively in Great Britain.

THAT THEY ARE THE BEST HAS BEEN PROVEN BEYOND A DOUBT.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Deception



Pays a "Magician"—that's his business. It's the only man it does. It would not pay a merchant to try and deceive a customer by offering her an inferior cheese if she wanted

MacLaren's Imperial Cheese.

Don't be so short-sighted as to attempt it. Nothing will take the place of "MacLaren's Cheese" and you will only lose your customers' confidence by trying to substitute.

A. F. MacLAREN & CO., Toronto, Ont.



Sugar and Spice

Meat and Fruit, in just the right proportion constitute the main ingredients of our **Condensed Mince Meat**. Most cooks have some peculiar little notion of their own about mince meat, but **Wethey's** suits nine out of every ten.

J. H. WETHEY, Mfr. ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS. GROCERIES.

WHILE there is still a fair amount of business doing, signs are not wanting that the holiday trade has nearly petered out. Sugars are quiet, with prices unchanged. Teas are in fair request, and values continue to rule strong. In foreign dried fruits, such as currants, raisins and figs, the demand has been about satisfied, only sorting-up lots now being wanted for the holiday trade. Most of the wholesale houses have Bosnia prunes in stock this week. California evaporated fruits are beginning to arrive on the market, but there does not yet appear to be any demand for them. Coffees are in fair request. Canned goods are in much the same position as a week ago. Some shipments of cheap salmon have arrived on the market during the past week. Wholesalers are buying as little as possible, being on the eve of taking stock. Payments are not satisfactory.

CANNED GOODS.

The situation is much as before, business being quiet and prices generally steady. Some of the local houses are this week in receipt of shipments of cheap salmon. We quote standard brands as follows: Tomatoes, 65 to 75c.; corn, 50 to 75c.; peas, 60 to 75c. for ordinary; sifted select, 80 to 95c.; extra sifted, \$1.15 to \$1.30; beans, 65 to 95c.; peaches, \$2.50 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80;

strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.75 to \$2.00; cherries, \$2 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horseshoe," \$1.37½ to \$1.40; "Maple Leaf," \$1.37½ to \$1.40; Lowe Inlet, \$1.30 to \$1.35, in tall tins; cohoes, \$1.10 to \$1.15; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.75 to \$2.85; half tins, \$1.50 to \$1.55; Canadian canned beef, 1's, \$1.20 to \$1.35; 2's, \$2.30 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16.

COFFEES.

Fresh shipments of green Rio coffee have been received on the Toronto market this week, and the demand for them is good. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There are a few syrups offering, but few, if any, transactions have taken place. One refinery is offering a dark syrup which it claims to be showing extra good value. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is not attracting much attention. We quote as follows: New Orleans, barrels, 23 to 35c.; ditto, half-

barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The words "dull" and "uninteresting" aptly describe the condition of the sugar market both in Canada and the United States. The local wholesalers are purchasing but lightly in view of the near approach of stock-taking, while retailers are only buying from hand to mouth. Prices, both in Canada and the United States, remain much as before. Yellow sugars are still very scarce. Wholesalers are quoting granulated at 4 to 4 10c. and yellows at 3¼ to 3½c.

SPICES.

Latest advices note a continuance of the strength which has characterized the spice market for some time, but there has been no further change in value. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, TAPIOCA, ETC.

Business generally is quiet and featureless. We quote: Rice, Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Shipments of Bordeaux and Grenoble

BANNER GLOBE

Washboards are A1.

Try them in your next order.

Best 25c. Washboard

WALTER WOODS & CO.

Hamilton

MEADOW SWEET CHEESE . . .

Put up in 3½ and 7 oz. packages, and in 8½ oz. white pots. Stylishly packed. Quality unequalled. Quick seller, good profits and perfect satisfaction.

Address . . .

Meadow Sweet Cheese Co.

Box 2321, Montreal.

Imitation is the Sincerest Flattery.

"SALADA"

CEYLON TEA

has dozens of imitators, and IMITATORS are generally DETRACTORS.

LET THEM

imitate us in offering to take back any of their Tea that is not giving satisfaction.

P. C. LARKIN & CO., Wholesale Agents

25 Front St. East - - TORONTO
318 St. Paul St. - - MONTREAL
15 Niagara St. - - BUFFALO

DON'T OVERLOOK
the fact, that your customers want
"SURPRISE SOAP"



THE ST. CROIX SOAP MF'G CO.
ST. STEPHEN, N. B.

If you are a first-class
grocer you keep first-class
Soap; that is Surprise Soap.

walnuts arrived on the Toronto market this week. A fair sorting-up trade is being done. We quote as follows: Brazil nuts, 11 to 12½c.; Sicily shelled almonds, 22 to 25c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.; chestnuts, \$3.30 to \$4 per bushel; hickory nuts, \$1.50 to \$2 per bushel; Canadian walnuts, \$1 per bushel.

TEAS.

Mail advices received this week in Toronto from Shanghai state that the green tea market has closed, and that everything has practically been cleaned up. According to this same authority, prices since the opening of the market have appreciated 20 to 25 per cent. owing to a shortage of 30 per cent. in the crop and the active demand that has been experienced on United States account. Locally during the past week there has been a small business doing, chiefly in Indian and Ceylon teas for price and medium grade Ceylons of fine liquoring quality. More enquiry has been experienced for China blacks, the trade evidently beginning

to appreciate that they are showing good value. The better supply of China green teas has led to more business in this line. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Shippers' agents report that the wholesalers have been buying more freely during the past week. "Buyers," said one agent, "are coming to the conclusion that prices are right, and are not likely to be more favorable than they now are." Retailers have been fair buyers. We quote: Provincials, 4¼ to 4½c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4½c.; Patras, 5 to 5½c. in bbls., 5 to 5½c. in half-bbls., and 5 to 5½c. in cases; Vostizzas, cases, 7 to 8½c.

Valencia raisins are still in a strong position. The retail demand is about satisfied for the holiday trade. We quote: Off-stalk, 5 to 5¼c.; fine off-stalk, 5¼ to 6c.; selected, 6¼ to 7c.; layers, 7¼ to 7½c.

Shippers of California raisins advise that they are experiencing difficulty in securing sufficient fruit of good quality for the Canadian market, and several large orders for prompt shipment of loose muscatels to this country have been declined on that account. We quote: 3-crown, 7½c.; 4-crown, 8 to 8½c.

Quotations on Bosnia prunes received this week in Toronto are 4s. per cwt. higher than those ruling a month ago. The first shipment of new season's California prunes, the Griffin, Skelly Co.'s brand, arrived on the Toronto market this week. There is not much demand for prunes at the moment. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 30 to 40's, 11½c.

Sultana raisins firm and in moderate request at 7 to 10c., according to quality.

In Malaga raisins stocks of London layers, black baskets and choice clusters are practically out of this market. We quote: Blue baskets, \$2.25 to \$3.50; Dehesa clusters, \$3.50 to \$4; Non Plus Ultra, \$6; Imperial bunches, \$5.75 to \$6; Imperial Russian clusters, \$5 to \$5.50.

Figs are in much about the same condition as a week ago. Wholesale quotations are: 10 oz., 7½c.; 10 lb., 9 to 12c.; 18 lb.,

BUTTER, EGGS & POULTRY

Quick Sales and Prompt Returns

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . . . 140 Princess St. Market Square WINNIPEG

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO
10 to 14 Pape Avenue.

MANITOBA AND NORTH-WEST
Retail Merchants.

6 LEADERS

Edwardsburg Starches
Rex Brand Canned Meats
Simcoe Brand Canned Goods
Reindeer Brand Condensed Milk
Cutting's Dried Fruits, Canned Fruits
Dow and Curry's Rolled Oats.

.....Order from any Wholesale Grocer in Winnipeg.....

E. NICHOLSON 124 Princess St., WINNIPEG
Successor to W. F. HENDERSON & CO.
Wholesale Agent.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

English Sheeps' Casings

AND

American Hogs' Casings

MANUFACTURER OF

BOLOGNAS, ETC., ETC.

Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

Have our Sleeves Rolled up

Send along your order if you want to deal with THE people.

CLEMES BROS.

51 Front St. East, TORONTO

11 to 13c.; 28 lb., 13 to 16c.; taps, 3¼ to 4½c.; natural, 4½c. in bags, and 7c. in boxes.

Dates are in fair demand with prices lower, further shipments having arrived. We quote 6½ to 6¾c. per lb. for Hallowee.

A few lots of new season's California evaporated fruits are on the market. We quote: Choice peaches, 25-lb. boxes, 10½c.; Royal apricots (fancy), 15c.; fancy egg plums, 10c.; fancy silver prunes, 13c.

GREEN FRUIT.

Oranges are in plentiful supply, with the demand good and prices steady. Lemons are unusually cheap for this time of the year, and the demand for them is good. Receipts, which have been large, are now falling off, and a firmer market is anticipated. Cranberries are going out well. Bananas are in moderate demand. A good trade is being experienced in Almeria grapes. Apples are quiet locally. Cables report the English markets as being poor, with only the finest fruit wanted. We quote: Oranges—Jamaicas, \$3.75 to \$4 per box; Valencias, 420's, \$5 to \$5.75 per case; 714's, \$5.75 to \$6; large, 420's, \$6.25 to \$6.50; Mexicans, \$3.75 to \$4.20 per box; Floridas, \$4.50 per box; Bahamas, \$3.75 to \$4 per box. Lemons—Messinas, \$3 to \$3.50 per box for fancy, and \$2.50 to \$3 for choice per box; cocoanuts, \$3.75 a sack and 60c. per doz.; Jersey sweet potatoes, \$2 to \$2.25 per bbl.; apples, \$1.50 for red table fruit and \$1 for ordinary; onions, 75c. per 80 lb. bag for Danvers and \$1 per crate for Spanish; cranberries, \$7 per bbl. for Jerseys; \$6.50 to \$7 for Cape Cods; \$5 to \$6 for Nova Scotias; \$5 to \$6 for Canadian in barrels and 65 to 75c. in baskets; bananas, \$1.50 to \$1.75 per bunch; Almeria grapes, \$5 to \$7 per keg.

BUTTER AND CHEESE.

BUTTER—There is still a great deal of butter coming forward, but a small proportion of it only can be termed first-class. Choice butter is wanted, but as there is so little of it to be had the volume of business is small. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low-grade to medium, 8 to 10c.; pails and crocks, 12 to 13c.; large rolls, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 18 to 19c.; 1-lb., blocks, 18 to 20c., according to make.

CHEESE—The market is dull. There is no demand for export. The factory men are willing to make concessions, but dealers, having no export orders, are slow buyers.

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

"SHIPPERS ATTENTION"

Reference—Bradstreet's.

Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

Established 1892.

Rutherford Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST

TORONTO.

JAPAN MOUNT ROYAL JAVA

RICE

MILLS BRAND

PATNA BURMAH

D. W. Ross Co., Agents.

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.

79 and 81 JARVIS ST. TORONTO.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA ROYAL NAVY CHOCOLATE and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. East, Toronto

G.F. & J.GALT PACKERS OF THE
42 SCOTT ST TORONTO. CELEBRATED

BLUERIBBON TEAS

PURE CANDY FOR XMAS TRADE.

BON BONS
CREAM MIXED
TOYS
LOVE DROPS

ROYAL MIXED
DIAMOND MIXED
TAFFY MIXED
NOVELTY MIXED

FRENCH CREAMS
WALNUT " MIXED
BON BONS
CHOCOLATES

GUM DROPS
CON. LOZENGES
LOVE GEMS
BUTTER CUPS

Manufactured by

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

Trade locally is slow. We quote late makes at 10½c., and early makes at 10c.

COUNTRY PRODUCE.

BEANS—The market is dull and weak. Jobbers are quoting 70 to 75c. for hand-picked and 50 to 60c. for ordinary.

DRIED APPLES—Trade is still slow, and 2 to 2½c. per lb. is about all jobbers can obtain for selected fruit.

EVAPORATED APPLES—Dull and unchanged at 3 to 3½c. f.o.b.

EGGS—The demand is probably not as good as it was. Offerings are more liberal than they were a short time ago. We quote: Strictly new-laid, 20 to 21c.; fresh gathered and cold stored, 15 to 16c.; limed, 14 to 14½c.

POTATOES—Still dull at 30c. in carloads on track, and 40c. out of store.

POULTRY—Good poultry is scarce, and prices are much about the same as a week ago. We quote: Chickens, 20 to 40c. per pair.; turkeys are 6 to 7c. per lb.; geese, 4½ to 5c. per lb., and ducks, 40 to 60c. per pair.

HONEY—The season has been a poor one for honey, and no improvement is yet to be noted. We quote: Strained, 7c. in 60-lb. tins, and 8c. in 5 and 10-lb. tins; comb, \$1.50 to \$1.75 per dozen.

PROVISIONS AND DRESSED HOGS.

Trade is fairly active in provisions, and especially for heavy mess and long clear bacon. Orders for smoked meats are small. Offerings of dressed hogs are liberal, and ruling prices are \$4.25 to \$4.40 for heavy hogs, and \$4.85 to \$5 for light.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; backs, 9½

to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, \$12 to \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10 to \$10.50.

FISH AND OYSTERS.

Trade is a little more active this week in both fish and oysters, and fresh fish of some kinds are now arriving on the market. We quote: White fish 7½c.; trout, 7c.; Pickerel, 6c. per lb.; haddies, 6c. per lb.; Labrador herring, \$5 to \$5.50 per bbl. and \$2.25 to \$2.50 per half-bbl.; boneless cod, 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, \$1.10 per 100; haddock, 5c. per lb.; steak cod, 6c. per lb.; frozen herring, 4c.; frozen white fish and trout, 7c.; sea herring, \$1.50 to \$1.75 per 100. Oysters are quoted at \$1.20 to \$1.25 for standards, and \$1.65 for New York counts.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is generally firm, although deliveries on the street are liberal. We quote: White wheat, 88c.; red, 87c.; goose, 65 to 66c.; oats, 23½ to 24½c.; peas, 44 to 45c.

FLOUR—Quiet and unchanged. We quote in carloads on track, Toronto: Manitoba patents, \$5.30; Manitoba strong bakers', \$4.90; Ontario patents, \$4.75 to \$5.25; straight roller, \$4.35, Toronto freights.

BREAKFAST FOODS—Business is rather quiet. We quote: Standard oatmeal and rolled oats, \$3.40 in bags and \$3.50 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.40 to \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

SEEDS.

The market generally is quiet and no improvement is looked for until the New Year. Offerings of alsike are not large, and jobbers are paying all the way from \$3

to \$5 per bushel f.o.b. Red clover is being bought at \$4 to \$4.75 per bushel for good to choice, but there are a good many samples of inferior lots offering, for which values range all the way from \$3 to \$4 per bushel. Timothy ranges from \$1.20 to \$1.40 per bushel, and while extra choice flail threshed is worth more, there are some inferior samples worth less than those quoted.

SALT.

Business is improving. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Quiet and easier. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Dull at 6 to 7c. for No. 1 and 5c. for No. 2. Sheep skins, 70 to 75c.

WOOL—Fleece steady at 20 to 21c.

PETROLEUM.

A good trade is still to be noted. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Dates are cheaper locally.

Bosnia prunes are cabled 4s. dearer than a month ago.

The close season having terminated, fresh white fish and trout are again on the local market.

A few lines of California evaporated peaches and apricots are in stock with local wholesalers.

There has been a further decline in glucose during the past week, and this article is now being offered at an unusually low figure.

WE ARE
PAYING
CASH
FOR

DRIED
APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. Toronto

Quick Despatch



Write quick
Wire quick
Telephone quick

At
our
expense



We'll ship
ANYTHING
you want quick
for your
Christmas Trade

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

QUEBEC MARKETS.

MONTREAL, DEC. 17, 1896.

GROCERIES.

THE week has furnished a better trade than last in a distributing sense, owing to the colder weather. Buyers as a rule, however, have placed their orders and the quantity of new business is small. The movement naturally has been confined to a sorting trade in dried fruit, nuts and seasonable specialties. In the way of general features the week has not been without interest. Sugar has been easier outside, but the spot range has not been influenced. Refiners have shown some disposition to induce demand for syrups by concession in prices. Tea has ruled strong, though demand is quiet, while the scarcity of Maracaibo coffee is not dispelled. Canned lobster, salmon, mackerel and sardines continue upward in their disposition; in fact, very little of the first named are available at any price. Spices are in fair enquiry and steady.

SUGAR.

There was no new feature in the sugar market this week, and the easier feeling noted recently in raws outside had no influence. Locally trading is confined strictly to small lots, with values steady. At the refineries prices are well maintained at $3\frac{7}{8}$ to 4c. for granulated f.o.b., and $3\frac{1}{8}$ to $3\frac{3}{4}$ c. for yellows. In a jobbing way we quote: Granulated, 4 1-16 to $4\frac{1}{8}$ c., and yellows, $3\frac{1}{4}$ to $3\frac{3}{4}$ c. as to grade.

SYRUPS.

There have been indications of weakness in syrups and prices have been shaded by refiners in an endeavor to induce business. So far the effort has not been very successful, and the market is dull. Sales of small lots have been made at $1\frac{3}{8}$ to 2c. at the factory, but in a jobbing way we quote 22 to 35c. per gallon.

MOLASSES.

The steadier feeling noted in molasses last week continues, holders showing none of the old disposition to shade prices in order to effect sales. Enquiry has been fair, though the actual volume of business transacted has been inconsiderable. Recent sales of round lots have comprised Barbadoes at 28 to $28\frac{1}{2}$ c.; mixed, 27c.; Porto Rico, $27\frac{1}{2}$ c., and Antigua, 25c. In a jobbing way Barbadoes and Porto Rico are held steady at 30 to 31c.

RICE.

The firm tone of the rice market outside is fully maintained, but no change on spot is noted. Jobbers have laid in enough to get along with for some time, and are indifferent buyers, while the demand from retailers is only moderate. Values rule very firm. Crystal Japan, \$5 to \$5.25; standard B., \$3.70; Patna, \$4.75 to \$5.25; Carolina, \$6.75 to \$7.75, and Java, \$4 to \$4.25.

SPICES.

The spice market has ruled fairly active, and values are held firm. We quote: Pure black pepper, 10c.; pure white, 15c.; pure Jamaica ginger, 20c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c.

per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

A good demand for Maracaibo is still the feature of the coffee market and the grade is still in light supply. Sales of it have been made up to 18c., and Santos has also changed hands between dealers at $16\frac{1}{2}$ c. We quote: Rio, $15\frac{1}{2}$ to 17c.; Santos, $16\frac{1}{2}$ to 17c.; Maracaibo, 18 to $20\frac{1}{2}$ c.; Java, 24 to 26c., and Mocha, 24 to 26c.

TEAS.

The tea situation remains as strong as ever, stocks generally being probably smaller than for years back. Demand, however, for the moment is quiet. Japans have changed hands at 15c. for 300 packages and China blacks at 12c., and these are the inside prices. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

The holiday demand for Valencias has been of a fair sorting character. Stocks are in very small compass and values firmly held. We quote: Ordinary off-stalk, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; fine, $5\frac{3}{4}$ to 6c.; selected, $6\frac{1}{4}$ to $6\frac{1}{2}$ c., and layers, $6\frac{3}{4}$ to 7c.

A few car lots of California raisins have been distributed to the trade during the week, but they do not by any means place stocks where they should be. We quote: 2-crown, $6\frac{1}{2}$ c.; 3-crown, 7 to $7\frac{1}{2}$ c., and 4-crown, 8 to $8\frac{1}{2}$ c.

Sultana raisins rule steady at 8 to 12c.

Table raisins meet a fair sorting demand, Malaga fruit selling at \$1.50 to \$4.50 in a jobbing way.

Currants were in moderate enquiry and prices are steady. We quote: Provincials, bbls., 4c.; half-bbls., $4\frac{1}{4}$ c.; cases, $4\frac{3}{8}$ c.; half-cases, $4\frac{1}{2}$ c.; Filiatras, ditto; Patras, $5\frac{1}{2}$ to 6c., and Vostizzas, $6\frac{1}{2}$ to 8c.

There is no change in prunes on spot. Advices from California are of a somewhat easier tenor, but they are not expected to have any influence on spot values in the near future. We quote: French 5 to 15c., as to grade; Austrian, 6 to 8c., and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

Figs were quiet and steady at $9\frac{1}{2}$ to 11c., and dates at 5 to 7c.

NUTS.

There has been a good seasonable demand for nuts. We quote: Valencia shelled almonds, 18 to 20c.; Tarragona almonds, $9\frac{1}{2}$ to 10c.; filberts, 9 to $9\frac{1}{2}$ c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 12 to 15c.; shelled walnuts, 20 to 22c.; shelled peanuts, 9 to 10c.; cocoanuts, \$5 per 100.

CANNED GOODS.

The firmness noted recently in canned lobsters, salmon and mackerel continues, and it will not surprise traders if prices go even higher. This week the very inside price on lobsters is \$10 per case. We quote as follows: Tomatoes, 75

to 80c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.55 to \$1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 $\frac{1}{2}$ to \$1.40; Lowe Inlet, \$1.30, in tall tins; cohoes, \$1.20; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$10 per case; French sardines, \$10.25 to \$11 extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

FISH.

A moderate trade has been doing in all lines of fish. Demand is principally for fresh fish, and the liberal receipts lately have been well cleaned up. Pickled fish, green cod and herrings are selling slowly and only choice stock is salable. Genuine Labrador herrings have sold 25c. lower at \$4.75 per bbl.; No. 1 N.S. are steady at \$3.75 to \$4 per bbl., and \$2.25 to \$2.35 per half-bbl.; No. 1 draft green cod, \$5 to \$5.25; No. 1 do., \$4.50; No. 2, \$3.35 to \$3.50; No. 1 green haddock, \$3.50; No. 1 Lake trout, \$3.90 to \$4 per keg; No. 1 white fish, \$5 per barrel; small Labrador salmon, \$12.50 to \$13; No. 1 B. C., \$6 per half-bbl., and \$12 per bbl. to arrive; No. 1 halibut, \$7.50 to \$8 per bbl.; tongues and sounds, \$7.50, and salt eels, $4\frac{1}{2}$ to 5c. per lb. In fresh fish the feature has been the decline in fresh herring of 10 to 15c. per bbl. Tommies arrived for the first time last Friday, and are selling at \$1.50 to \$1.75 per bbl. Haddock and cod are steady at $3\frac{1}{4}$ to $3\frac{1}{2}$ c. Frozen salmon fetch 11 to 12c., halibut 8c., and Manitoba pickerel, whitefish and trout 7c. per pound. Smoked fish continues in ample supply. Haddies range from $6\frac{1}{2}$ to 7c., Yarmouth and Bay bloomers 90c. per box, kippered herrings \$1.30 to \$1.50, ciscoes 75c. per basket of 100 fish, and medium smoked herring 10 to 11c. per pound. Dried fish are quiet and steady as follows: Cod, \$4 per cwt.; pollock, \$1.90 to \$2 per 100 lbs.; skinless cod, \$4.50 to \$5.25 per 100 lbs.; boneless cod, $5\frac{1}{2}$ c. per lb., and fish, 3c. per lb. There is a fair demand for shell oysters in a small way, and prices show no change. Malpeques, \$5 to \$5.50 per bbl.; Buctouche, \$4.50 to \$5; Miramachi, \$3 to \$3.50, and ordinary, \$2.50 per bbl.

GREEN FRUIT.

The green fruit market rules much as it was. Lemons continue easy and prices are again lower this week. Jamaica oranges are most enquired for, ruling steady, while very few Florida oranges are selling, as they are held too high. Valencia oranges meet a good demand. Malaga grapes are firm and pineapples have been asked for to a fair extent. We quote: Florida oranges, \$5 to \$5.50 per box; Jamaica oranges, \$5.50 to \$6 per bbl.; Valencia oranges, \$5.25 to \$5.50 per box; lemons, \$2.50 to \$3 per box, and \$6 to \$7 per chest; pears, \$2 to \$2.50 per keg; cranberries, \$4.50 to \$5 per bbl.; Spanish onions, 70 to 75c. per crate, and new Malaga grapes \$5 to \$7.50 per keg.

APPLES.

There is no improvement in the apple

FIGURES.

Dates =

Hallowee Dates, Crop 1896.
Ready for shipment

5 1/2 c.

Grenoble Walnuts =

To arrive, we hope before Christmas,
100 Bales (250-lbs.) Finest Pure
Mayette Grenoble Walnuts. The only
grade we handle

11 c.

Currants =

Just entered into store, 300 cases
(75-lbs.) Choice Vostizza Currants

6 c.

Prunes =

Now due, Ostrich brand of Bosnian
Prunes, 55-lb. boxes

6 c.

HUDON, HEBERT & CIE.

MONTREAL

70 to
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apple

market, demand continuing slow and stocks heavy. We quote; 90c. to \$1.40 for No. 1, and 40 to 85c. for No. 2.

COUNTRY PRODUCE.

EGGS—There is no change in the egg market, business ruling quiet. We quote: New laid sold at 20 to 22c.; choice candled and Montreal limed, 14 to 14½c.; western limed, 13 to 14c., and western held fresh, 12 to 12½c. per doz.

BEANS—Beans continue quiet and steady at 80 to 85c. in car lots and 90 to 95c. in a small way.

HONEY—There is no change in honey, which ranges from 8 to 8½c.

POTATOES—Continue quiet but firm at 40c. in car lots and 45 to 50c. in a jobbing way.

POULTRY—Has been in better demand this week. We quote: Turkeys, 7 to 7½c.; chickens, 6 to 6½c.; ducks, 7 to 7½c., and geese, 5 to 5½c. per lb.

DRESSED HOGS—Demand for these has improved with the colder weather, and values have a firmer tendency at \$4.65 to \$4.85 in car lots, and \$4.75 to \$5 in a jobbing way per cwt.

DRIED APPLES—Rule dull at 3 to 3½c., with evaporated, 4c.

ONIONS—Quiet, at \$1.25 per bbl. for red and \$1.30 to \$1.35 for white.

PROVISIONS.

The provision market continues quiet and without any new feature. Trade in all lines is slow and of a jobbing character at about steady prices. New packed Canadian pork is offering at \$11 to \$12, and old is selling in a small way at \$10 to \$10.50 per bbl. Pure Canadian lard, in pails, at 7 to 7½c., and compound, refined, at 5¼ to 5½c. per lb. Hams, 9 to 10c., and bacon, 8½ to 9½c. per lb.

FLOUR, MEAL AND FEED.

There was considerable enquiry reported to-day by millers for Manitoba grades of flour from Lower Port buyers, and some round lots have been put under offer which will likely result in business. There was also a number of cable enquiries received, and a sale of 1,000 sacks was made by the Lake of the Woods Milling Co. on Belfast account for shipment via St. John, N.B. The local demand was slow, but the tone of the market is firm. Winter wheat, patents are selling at \$4.75 to \$5; Manitoba spring wheat, patents, \$5.20 to \$5.30; strong bakers', \$4.50 to \$5; straight rollers, \$4.25 to \$4.50; and in bags, \$2.10 to \$2.25.

In oatmeal a fair jobbing trade was done and prices rule about steady. We quote: Rolled oats, \$3.50 to \$3.60 per bbl., and \$1.75 to \$1.80 per bag; standard, in bbls., \$3.65 to \$3.75, and granulated, \$3.75 to \$3.80.

The demand for feed was good and the market is fairly active and steady. Ontario bran sold at \$9.25 to \$9.50 per ton in bulk, and Manitoba at \$10.40, including sacks. Shorts are unchanged at \$11 to \$12 and moulie at \$15 to \$16 per ton.

The tone of the hay market was firm under a good demand and No. 1 sold at \$10.50 to \$11 and No. 2 at \$9 to \$9.50 per ton in car lots.

CHEESE AND BUTTER.

Cheese rules much the same. Enquiry for under grade goods at a range of 9¼ to 9¾c. continues, but it is becoming increasingly difficult to obtain. It is understood in this connection that quite a lot of buying of October and November has been going on west of Toronto at 9¼ to 9¾c. September makes continue nominal, for although it was reported that business has been done

recently in them at 10¼ to 10¾c., the news could not be confirmed. Besides, the Britishers, while they can get Octobers and Novembers for ½ to ¾c. less per lb., are not likely to pay attention to the dearer article.

Butter rules dull with a heavy tendency, a depressing feature being the receipts of Western roll butter, which is going begging on the street at 13 to 14c. The range for creamery to-day was 18 to 18½c.

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes (GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

THE GOODS

Which pay best to push are those which you can recommend.

"GOLDEN" HADDIES

ARE THE LEADERS

Once tried always used. Every can guaranteed.

Every can full weight, 1 lb. smoked Haddies.

Sold by your wholesaler.

NORTHRUP & CO.

Canners' Agents.

St. John, N.B.



Pepsin Cheese

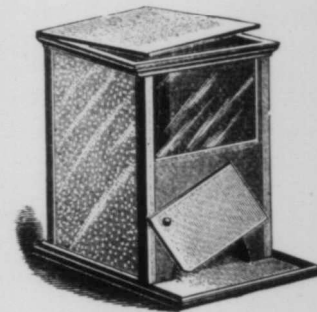
IS BOOMING. Everyone who eats it likes it and refuses all others. Try it yourself and be convinced.

We are now pushing our machinery to the utmost capacity of our factory to keep up with the trade. Send in your orders at least ten days before you need the goods.

R. J. GRAHAM,

Also at BELLEVILLE, ONT.

519 KING ST. W., TORONTO.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,

Agent in Montreal.



TICKLED TO DEATH

with encomiums coming daily from grocers and their customers from all parts of the Dominion in praise of Cottams Bird Seed. Grocers say, "although the profit on inferior brands is greater, yet as we sell 100 times more of Cottams, it pays in the long run to handle it. Besides, Cottams Bird Seed makes our customers sing as well as their birds, and as it is not only a good seller itself, but brings trade and helps us sell other goods, we chime in and sing too." Manufactured under 6 patents and others pending, covering the recent and most valuable discoveries for birds. We guarantee Cottams Bird Seed to be 2½ times the value of any other seed. Handled by all Wholesalers and live Retailers.

**TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK**

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg
J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple,
Chicago, Ill. **J. W. BEARDSLEY'S SONS, New York, U.S.A.**

**LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS**

Write for Quotations
W. A. McCLEAN & CO.
Pork Packers, OWEN SOUND

**APPLES
FOR EXPORT.**

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.
DAWSON & CO.
32 WEST MARKET STREET
TORONTO.

Correspondence Solicited.
GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in
5 lb. 12 lb. 27 lb. and 60 lb. PAILS
Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman
HAMILTON

ORANGES

MONTREAL NOTES.

Strictly sound, good keeping Malaga grapes are a very scarce article on this market.

Refiners have shown a plain disposition to shade prices in syrup this week in order to induce demand.

There are no canned lobsters available on this market under \$10 per case this week, and the quantity even at that advance is light.

The price so far asked for Florida oranges on this market, viz., \$5 per box, is practically prohibitory, and makes their sale extremely difficult.

The scarcity of Maracaibo coffee is as marked as ever this week, and 18c. was considered an inside price at this writing for straight invoice lots.

The first carload of California oranges came to hand last week. Its quality was excellent, but the price, \$4.50 per box, was rather high compared with other fruit.

NEW BRUNSWICK MARKETS.
OFFICE OF THE CANADIAN GROCER.
ST. JOHN, N.B., Dec. 17, 1896.

THIS week has been an active one in the wholesale trade. The season's trade has been good, but the country trade has not been hardly as large as usual. Money seems scarce. Markets show but little change, although the quiet season tends to weaken them.

SALT—There is no lack of stock here at present, and demand is quiet. Besides that which is brought here by the Liverpool steamers for the local market, large quantities arrive to go west by rail. The quantity of rock salt now used here is limited. We quote prices as follows: Coarse, 48 to 50c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3.25; 10-lb. bags, in bbls., \$3; butter and cheese salt, bulk, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; Canadian fine, \$1 per bag.

CANNED GOODS.—While prices are firmer, there is little change noted, except, perhaps, in tomatoes, which are rather higher. There is some enquiry for peaches, but it is early in the season. Stocks of fruit here are not large. Baked beans show an improved enquiry, but they have only a limited sale. Domestic sardines in oil and mustard, as well as clams, chowder and scallops, are coming to the front as regular lines. They give good satisfaction. This branch of trade is, on the whole, quiet. We quote as follows: Corn,

It Has No Equal

BROCK'S BIRD SEED



We know it because
The Wholesaler sells more. The Retailer sells more.
The Customer buys more.
It pays to handle such goods
NICHOLSON & BROCK - TORONTO

Xmas Poultry

Ship early, so as to have stock on market in good time. Prospects good if weather continues cold. Prompt returns. References, Bradstreets.

H. P. GOULD & CO.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

SOMETHING CHOICE

HAMS
BREAKFAST BACON
ROLL BACON
FOR HOLIDAY TRADE.

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT

Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

There's a Time for Everything...

THIS is the time for you to lay in your Christmas Stock of

**SMOKED MEATS,
PURE LARD, Etc.**

This is the PLACE to procure your stock. Our "Maple Leaf" Brand Smoked Meats and Pure Lard are positively unexcelled.

D. GUNN, BROS. & CO.
PORK PACKERS,
TORONTO

Special Fancy California Washington Navels. Fancy New Valencias.

Fancy Messina Lemons.
Malaga Grapes, New Nuts,
Figs and Dates. . . .

HUGH WALKER & SON
GUELPH, ONT.

HEINZ'S PICKLES

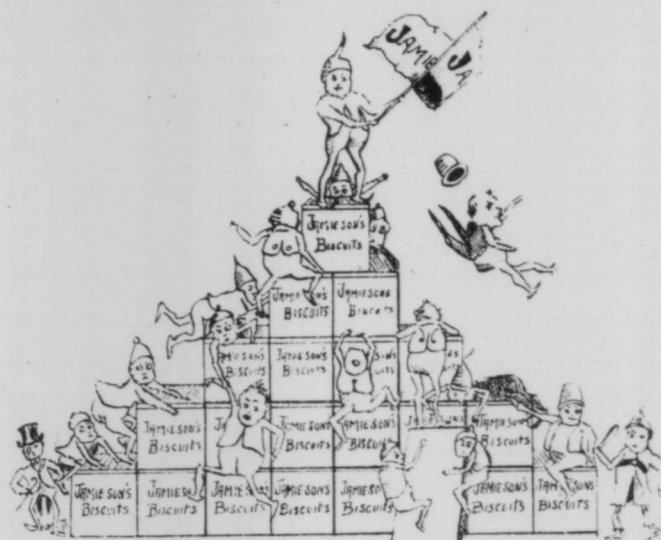
saucers, etc., add a pleasant piquancy to a meal, that multiplies many fold the pleasure of eating it.

POPULAR SPECIALTIES

Heinz's Baked Beans with Tomato Sauce
Sweet Pickles, Tomato Chutney
India Relish, Etc.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



MANUFACTURED BY

R. E. Jamieson

OTTAWA.

65 to 70c.; peas, 70 to 75c.; tomatoes, 75 to 80c.; gallon apples, \$1.80 to \$2; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.34 to \$1.45; peaches, 3's, Canadian, \$2.85 to \$3; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.65; salmon, \$1.35 to \$1.40; lobsters, \$2.20 to \$2.25; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

DRIED FRUIT—Demand has been active, with stocks not large; in fact, a number of lines are about sold out. Citron is enquired for. Prices are higher, any brought from outside points costing much higher than direct importations. Loose muscatels are held firmer, and stocks here will be well cleaned up by Christmas. Some good 2-crown goods have been brought here from New York. In Valencias, while there are not large stocks, the prices are not held as firm as other lines. Cleaned currants are experiencing a large sale, and prices tend higher. The first arrivals of dates are cleaned up. Others are daily expected. A few California prunes continue to come in here, but the demand for all grades of prunes is light. Prices tend higher. Some seeded loose muscatels were shown here this week in cartoons. They are nice fruit but the price is high. Evaporated apples are being bought by dealers on account of the low price, but there is light local demand. Dried were offered as low as 2½c. We quote: Valencias, 5½ to 6c.; California L.M. 3-crown, 7 to 7¼c.; London lay-

ers, \$1.75 to \$2; currants, cases, 4½ to 5c.; bbls., 4½ to 4¾c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated apples, 5 to 5½c.; Canadian onions, \$1.90 to \$2; coconuts, \$4 to \$4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 17 to 17½c.; orange and lemon, 12½ to 13c.; Valencias, layers, 6½ to 7½c.; 4-crown L. M. raisins, 8 to 8¼c.

GREEN FRUIT—The open weather has very much favored the green fruit merchants, and sales have been large. Apples show but little improvement. The quantity of poor apples has been large this season. Large quantities of good fruit are being shipped by the steamers to England. Here there is no sale whatever, except for the best grades. The odd lots have to be sold

at auction, where price ranges from 50c. to \$1. The Valencia oranges to hand are as yet rather sour. Some nice sweet West India oranges are offered. Lemons are lower and some nice Messina stock is here. Keg grapes are the firmest thing in the fruit line, and prices still tend upward. Bananas show better demand. It will be but during the holiday season. We quote: Messina lemons, \$3.75 to \$4.25; oranges, Valencia, \$4.25 to \$5; bananas, \$1.75 to \$2.25; apples, \$1 to \$1.50 per bbl.; keg grapes, \$6.50 to \$7; cranberries, Cape Cod, \$4 to \$6 per bbl.; bog cranberries, native, \$4.50 to \$5; pineapples, \$1.50 to \$2 per doz.

SUGAR—Holiday demand is well over. The best that can be said of the market is that it is steady. Granulated retails as low as 24 pounds for \$1. There is quite a stock

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED



Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

Do you ever tell

your customers how delicious Preserved Ginger is when purely and properly made? Get them to try ours,—it will please them and profit you.

Excellence in Flavorings

is just as necessary as in substantials. Certain customers have not yet learned this. Get them to try Pure Gold Extracts and they will be convinced.

PURE SPICES
PURE COFFEES
PURE PEPPER

PURE MUSTARD
PURE CATSUP
PURE EXTRACTS

PURE BAKING POWDER

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

of sugar here. We quote: Granulated, 4 to 4½c.; yellows, 3¼ to 3¾c.; Paris lump, 5¼ to 6c.; powdered, 5½ to 6c.

MOLASSES—There is rather less movement owing to outside dealers being now well supplied. Prices are still low. New Orleans has a fair sale, demand showing no improvement. There is less syrup sold here than last season. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—Trade has not been as active during the past week. While smoked herring are not in very large supply, the market is rather easier owing to light demand. Bloaters are coming to hand more freely this week—in some cases hard dried, which are not suited to this market. They will likely be sold under quotation. If weather was cold, good business would be done in frozen fish; it being soft, dealers are not able to make satisfactory returns for smelt received. A few frozen herring were handled here this week, but it is a matter of great risk. We quote: Large cod, \$3.25 to \$3.50; medium, \$2.75 to \$3; pollock, \$1.15 to \$1.25; bay herring, \$1.50 to \$1.55 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl, \$4.50 to \$5.50; boneless, 2½ to 8c.; bloaters, 60 to 70c. per box; kippered, \$1 per box; Barrington, \$3.25 per bbl.; Shelburne, \$3.50 per bbl.

PROVISIONS—Boston is now offering goods at rather lower quotations than Chicago. Pork is still low. Beef, on the other hand, continues to grow in firmness. Pure lard is

rather easier, though some Ontario packers have refused to sell at prices ruling here. Compound is rather high. Lard is in large supply here. We quote: Clear pork, \$13.50 to \$14; mess, \$13 to \$13.50; plate beef, \$12 to \$14; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7¼ to 8c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—While flour at the moment is rather lower west, as quoted by some millers, the local price shows no change, and the feeling in general favors a higher market. We quote as follows: Manitoba flour, \$5.70 to \$5.80; best Ontario, \$5 to \$5.10; medium, \$4.70 to \$4.80; oatmeal, \$3.75 to \$3.80; cornmeal, \$2 to \$2.10; middlings, car lots, in bulk, \$14 to \$15; bran, do., do., \$13 to \$14; hand-picked beans, \$1.10; prime, \$1; oats, 32 to 35c.; hay, \$11 to \$12; barley, \$3; round peas, \$1.15; split peas, \$3.10 to \$3.25; yellow eye beans, \$1.50; buckwheat meal, \$1.20 to \$1.25; grey, \$1.75 to \$2.00.

ST. JOHN NOTES.

Cream of tartar, which has been ruling low and weak, is firmer.

L. E. Rolston, is now acting as agent for J. G. Hamilton & Sons, of Pictou.

Cream Pepsin cheese is showing an increased demand here. A shipment was made this week to Moncton.

The tea case spoken of last week has been finished, after being before the court almost a week. It resulted in a verdict for the plaintiff for \$200 damages. The action

was brought by the packers of the "Union" blend, represented here by Geo. S. de Forest & Son, against Dearborn & Co., the claim being that the latter house sold a tea represented to be the same as "Union" blend.

Large shipments of lumber have been made to the South American ports this past season, some 12,000,000 feet going forward. A still better business is expected another year.

At the annual meeting of the St. John Board of Trade, held this week, the following officers were elected: W. S. Fisher, president; D. J. McLaughlin, vice-president; Ira Cornwall, secretary.

The steamer City of Monticello, so well-known as running for a number of years between St. John and Digby, is to go south to run between Nassau and Florida in connection with the Flaglor system of railways.

At a meeting of the lobster packers, held in Moncton, at which Prof. Prince, fishery commissioner, was present, the following resolutions were passed: That the Government extend the fishing season between Chockfish, Kent County, and Tidnish River, N.S., until July 31; that the Government establish two or more hatcheries. The Government stamp was approved of, and an increased fine for illegal fishing was suggested.

Hudon, Hebert & Cie. have now on the way, and due before Christmas, 100 250-lb. bales of finest pure Grenoble walnuts, and also due Bosnia prunes in 55-lb. boxes of the well-known "Ostrich" brand. Prices, etc., in advertising columns.

HALIFAX TRADE GOSSIP.

AFTER several weeks of dulness, business in general has taken a spurt, which may continue through the holiday season. Compared with other years, however, trade is dull for the season.

The lines which are showing life are those almost entirely identified with the holiday season. Dried fruits, for instance, are a very important factor, and, as stocks are scarce, the price is high. Some dealers have recently received small consignments from Boston. French prunes do not seem to run with the rest, as they have declined in price, while other articles have gone up. There are no new dates to hand, but they are expected this week, and the opening price will be from 5¼ to 6c. Loose muscatel raisins, 2 and 3 crown, are meeting with good demand at 7½ to 8c. respectively. Valencias layers are quoted at 7½c. Fine off-stalk Valencias are worth 6½c. London layers are quoted at \$2.25, which is a recent advance of 25c. per box. Black baskets bring \$2.60 and bunch Dehesas, \$3.75.

Good Gravenstein apples are in small supply and readily bring from \$1.75 to \$2 per bbl., while inferior grades sell from \$1 to \$1.50 per bbl.

Molasses is showing considerable life of late, but there is no change in quotations. Fancy Demeraras are worth 33c.; fancy Porto Rico, 33c.; choice do., 31c. Lower grades run from 23 to 28c.

The refinery reports no change in prices, and business in this article is anything but

satisfactory. Quotations are : Granulated, 4¼ to 4¾c.; yellows, 3¼ to 3¾c.

The market has been well supplied with P. E. Island eggs, which are quoted at 16 to 17c. Good domestic stocks bring from 19 to 20c. The demand is light.

Trade in butter keeps up a fair average. Creamery tubs are quoted at 20c. and prints at 21c. Dairy rolls are worth 16c.

There is very little Ontario poultry on the market, and the demand is being supplied by native stocks. Ontario poultry shipped here for Thanksgiving fared badly on account of the bad weather, and dealers were glad to work it off at a great sacrifice.

Canadian dressed beef is now supplying the market, but prices are irregular on account of competition between a local firm and the Ontario house which is catering to the market. The demand, however, is not heavy and moderate consignments of both beef and mutton are advised. P. E. Island mess pork has dropped to \$12 to \$12.25 and Chicago to \$13, duty paid. Canadian plate beef is steady at \$10.50. Hams are quoted at 10½c. and roll bacon at 8½c.

Wm. Moir, Son & Co. have the contract to supply the army and navy with bread, biscuit and flour.

Shore fish have been received in large quantities lately, but considerable of it is badly cured. Most of the buyers of West India fish are stocked up. N. & M. Smith received seven vessel loads from Gaspé coast, most of which has gone into warehouse. Stocks of Bank cure and Labrador are not large, and Lunenburg exporters have not half their usual stocks. Fat mackerel are firmer. Salmon are not obtainable.

PERSONAL MENTION.

Mr. Alfred M. Simmons, representing Walter Baker & Co., Ltd., Dorchester, Mass., was in Toronto this week looking up business. Mr. Simmons is making one of his periodical trips through Canada from Halifax to Windsor, Ont.

Capt. Porte, of the Toronto Biscuit and Confectionery Co., paid a visit to his old home, London, last Sunday.

THE NEW PRESIDENT.

A week ago the election of officers for the Dominion Commercial Travelers' Mutual Benefit Society was published. An error appeared in this report stating that the presidency had gone to Fred. Birks. This was a mistake. The president for the ensuing year is Fred. Hughes, of Caverhill, Hughes & Co.

A lot of 350 boxes Hallowee and Sairs dates have been turned into stock this week by L. Chaput, Fils & Cie.

Barcelona filberts are among the sweetest nuts offered. L. Chaput, Fils & Cie. have just received a shipment of 100 bags, 120 lbs. each, of these.

L. Chaput, Fils & Cie. are receiving this week 100 bales Grenoble walnuts, 50 bales Marbot Grenoble walnuts and 150 boxes, 55-lb., shelled walnuts.

Hudon, Hebert & Cie. have now in stock ready for shipment Hallowee dates, crop of 1896, and have also just turned into stock 300 75-lb. cases of choice Vostizza currants.

We are Receiving This Week

100 bales "Pure Mayettes" Grenoble Walnuts
 50 bales Marbot Grenoble Walnuts
 150 boxes, 55-lbs. each, Shelled Walnuts
 100 boxes, 25-lbs. each, California Evaporated
 Fruits
 350 boxes Hallowee and Sairs Dates
 100 bags, 120-lbs. each, Barcelona Filberts

(They are not the largest, but they are the sweetest nuts offered.)

We have in stock some

Fine New Bordeaux Grenoble Walnuts

L. CHAPUT, FILS & CIE.

Montreal

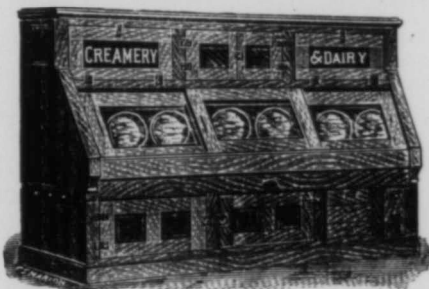
The Watchful Care

That we exercise in our factory is what makes "Kent" brand of Tomatoes the best. The fruit is put up the same day that it is picked. It is carefully examined before it goes into the cans. Each can is perfectly filled—no green stuff allowed in. There is no solder on the inside of our cans. These are the "secrets" of our success. Don't you want to sell the best?

Agents . . .
Wright & Copp, Toronto.
Rose & Laflamme, Montreal.

THE KENT CANNING CO.
CHATHAM, ONT.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL

EVERY PROGRESSIVE GROCER

Keeps for his Customers

LYTLE'S TOMATO CATSUP

There is no better Catsup made.
The freshness of flavor always pleases.
Its keeping properties are unequalled.
And it bears the grocer a profit.

Put up in bottles or bulk by

T. A. LYTLE & CO.
Vinegar Manufacturers

TORONTO

Write for Quotations.

Griffin & Skelly's

California Prunes

All Sizes

JOHN SLOAN & CO.

45 Front Street E.

TORONTO

RIO COFFEE

EXTRA CHOICE SELECTION.

Now in store Ex. SS.
Catania.

WARREN BROS. & CO.

85 and 87 Front St. East, Toronto.

JUST ARRIVED.

SPHINX PRUNES, U
" " C

COMADRA FIGS
HALLOWEE DATES
AND ELEME FIGS

T. KINNEAR & CO.

49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

PRUNES

California, French,
Bosnia. All sizes.

WALNUTS

Grenoble, Marbot,
Bordeaux.

PERKINS, INCE & Co.

TORONTO.

"There are Others" . . .

Good, bad, and indifferent. If you want the **BEST** insist upon getting "**LORNE**" Brand Canned Fruits and Vegetables. Packed from the choicest sound stock, retaining the natural delicious flavor of the fresh article.

Agents . . . **WARREN BROS. & CO., Toronto.**

TRADE CHAT.

THE estate of Peter Ross, Kintore, offers to creditors 5c. on the dollar. There are \$3,000 unsecured debts and \$300 assets.

In Petrolia bread is 6c. a loaf.

Chas. B. Ewing, collector of Customs at Cobourg, is dead.

The bank of British Columbia have opened a branch at Sandon.

The liquor store of Thomas Brown, ex-mayor of Welland, was broken into on Friday and \$700 taken from the safe.

J. D. Stark, grocer, Baldoon street, Chatham, is erecting two fine frame houses, one on Baldoon street and the other on Forest street.

Wm. Rocket's liquor and grocery store, in Sandwich East, was broken into Sunday night, and about \$75 worth of goods were stolen.

There is a movement on foot among nearly two score French Canadian families now living in Detroit to return to Eastern Canada. They propose to move all their effects to Lake St. John, Que.

The Dairy Commissioner has been placed in possession of information which will lead to improvement of the present facilities for handling milk in the larger cities, to keep it from absorbing disease germs, which thrive so well in milk. It is a plan which is being

used in some of the larger English centres of population, and would be of great advantage in places like Toronto and Montreal.

A grocery firm of Liverpool, Eng., recently sent out black-bordered circulars announcing the sad death of a partner, and on the blank page gave the current prices for bacon, eggs, butter and other staples dealt in by the firm.

"Whoever can make two ears of corn, two blades of grass, to grow upon a spot of ground where only one grew before," says Swift, "would deserve better of mankind and do more essential service to his country than the whole race of politicians put together."

Large quantities of halibut are being shipped from the Canadian fisheries on the Coast across the continent, where a ready market is found. The shipments are all made by express over the C.P.R.

That story of a Caribou potato raiser who refused an offer of 48c. a barrel for eleven barrels of potatoes, declaring that he would have \$5 or nothing for the load, is matched by a yarn that comes from Grand Lake Stream of a man who recently went after a calf that he had pastured out all summer and asked what he owed for the pasturing. "Well," says the farmer, "I've got a bill of \$7 against you, but I will take the calf and call it settled, providing you are willing."

"No sir," was the answer. "I will not do that, but I will tell you what I will do: You keep the calf two weeks longer and you can have her."—Lewiston Journal.

If the Provincial Government's estimate of the Manitoba wheat crop is approximately accurate, very little wheat remains in the farmers' hands for sale. The Government estimate was in round figures 14,500,000 bushels. There has been shipped out 6,500,000 bushels, and there is 4,500,000 bushels in store at Keewatin and west thereof, leaving only 3,500,000 bushels held by the farmers.

MEXICAN AND JAMAICA ORANGES

FLORIDA orange-growers are now realizing that the temporary loss of her prominence as a producer of oranges has afforded a golden opportunity to Jamaica and Mexico to acquire prestige in the orange market, says Grocery World. Previously their careless methods in handling fruit had operated against them and kept them in the background. But they are becoming educated, largely through the efforts of American dealers in oranges, and by the time the Florida orange-growers can again make a good showing in the market they may expect to find other strong competitors elsewhere than in California and the Mediterranean region.

Mexico and Jamaica have a great advantage in immunity from frost, and in most of

Your Customers Want..



It has no equal.

CONDENSED MILK

and the BEST QUALITY obtainable.

The Brands of the
NEW YORK CONDENSED MILK CO.
ARE UNSURPASSED.

Send for particulars to...

F. W. HUDSON & CO.

SELLING AGENTS,

TORONTO.

ALSO.... MANUFACTURERS



—OF THE
Gold Seal Brand Condensed Milk

—AND

Borden's Peerless Brand Evaporated Cream.



them there exist conditions favorable to the production of superior oranges at low cost. And what may now be lacking in quality may doubtless be supplied by budding to better varieties and by better culture.

The Mexicans now have good facilities for shipping their products by rail to the United States. Lands and labor are cheap there, and, with our low tariff on oranges, they can afford to grow oranges for the American market for less than would pay the orange growers of California and Florida any profit. The planting of oranges in Mexico has been greatly stimulated, and the product will be largely increased within a few years. California papers express alarm at the prospect of such formidable competition. Agents of the Mexican orange growers have been in the American orange centres familiarizing themselves with our most approved modes of packing, grading, etc.

DELICACY IN THE STORE.

IT has always been astonishing to me that grocers are so indelicate about certain matters in their stores, and since you offer me the use of your pages I will take this opportunity of telling your readers what I think of them in this particular, writes Mrs. H. R. H. in Grocery World. Don't be alarmed, gentlemen; I shan't bite very hard.

I have been in some of the smallest country stores and I have been in some of the largest in the city, and everywhere I find this same lack of delicacy. For instance, not long ago I was in one of the largest retail grocery stores in Philadelphia, buying some dried apples. The apples themselves were very nice and clean, but the clerk who waited on me had unmistakably dirty hands, and he gouged out the apples from the box with them. Now, it is true that those apples were soaked and washed before they were eaten, but that makes no difference. This is what I mean by the lack of delicacy. That clerk could have made a great deal better impression on me had he worn white gloves than he did by using his bare, dirty hands.

It has always been a pet fad of mine that a grocer should be just as particular as a lady is in baking bread. Where he has to handle naked food products he ought to keep his hands from them. In other words, he should wear these white cotton gloves that some of the itinerant candy fakirs wear you see along the Philadelphia streets. Even they know enough to understand that people will be more apt to buy their goods if they don't handle them with their moist, sweaty fingers.

HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

CLEMES BROS. are this week in receipt of shipments of Grenoble and Bordeaux walnuts and a carload of dates.

The Eby, Blain Co., Ltd., are in receipt of a shipment of Brazil nuts.

Laporte, Martin & Cie. expect this week a shipment of fine shelled walnuts.

Warren Bros. & Co. are this week in receipt of a fresh shipment of Rio coffee.

The Davidson & Hay, Ltd., are in receipt of a shipment of fine Darjeeling teas.

W. H. Gillard & Co. are just in receipt of their "Haycastle" brand currants.

A fresh shipment of Comadra figs has just been received by T. Kinnear & Co.

Lucas, Steele & Bristol are advised of the arrival of several invoices of Indian teas.

H. P. Gould & Co. are sending out to their customers prices current of produce.

John Sloan & Co. are in receipt of a carload of cheap canned salmon, "Indian" brand.

A direct shipment of green Rio coffee arrived this week for the Eby, Blain Co., Ltd.

John Sloan & Co. have a full line of Griffin & Skelly's California prunes in stock.

The Davidson & Hay, Ltd., have a shipment arriving this week of "Indian" salmon, flat cans.

Fancy egg plums and fancy silver prunes, in 25-lb. boxes, are in stock with the Eby, Blain Co., Ltd.

Hudon, Hebert & Cie., of Montreal, have a shipment of 200 boxes fine Halloween dates coming in this week.

A shipment of "Excelsior" olives, 27-oz., 16-oz., and 10-oz. bottles, arrived for the Eby, Blain Co. this week.

Dawson & Co. received a carload of Jamaica oranges on Tuesday; also a carload of Cape Cod cranberries.

T. Kinnear & Co. have in stock a shipment of 3-crown California loose muscatels, the Griffin, Skelly Co.'s brand.

"Javas" is the name of another new biscuit just put on the market by the Toronto Biscuit and Confectionery Co.

The Hamilton Coffee and Spice Co. sets so much value upon the article which appeared in THE CANADIAN GROCER of December 4, regarding the adulteration of

cream tartar and spices that it has had it printed on circulars for distribution among the trade.

A shipment of Dandicolle & Gaudin's French mushrooms, peas and beans in glass bottles, is to hand with T. Kinnear & Co.

J. W. Windsor's "Royal" tomato catsup, pints, in one-dozen boxes, is being sold at 48c. per dozen by Hudon, Hebert & Cie., Montreal.

California prunes, the first this season, have just been received by T. Kinnear & Co. They are 40 to 50's, 50 to 60's and 60 to 70's.

The Davidson & Hay, Ltd., are putting on the market a fine, cleaned currant in 1 lb. and 3 lb. packages. The package is an attractive one.

T. Kinnear & Co. are in receipt of shipments of cheap salmon, "Eagle" and "Harlock's" brands; also Crosse & Blackwell's pickles.

Hudon, Hebert & Cie., of Montreal, expect 100 bales pure Mayette Grenoble walnuts shortly. They handle no other walnuts but this grade.

Attention is called to Lucas, Steele & Bristol's ad. The firm's guarantee is sufficient to assure the buyer of quality and price, also prompt shipment.

The Eby, Blain Co., Ltd., have received a shipment of the finest Vostizza currants. They are called "Black Pearls," and are packed in quarter-cases, about 40 lbs.

GENERAL MERCHANTS

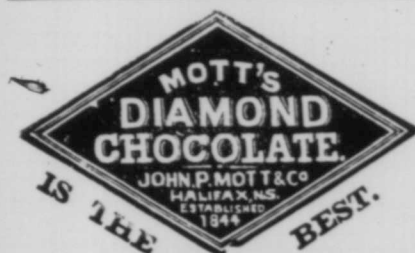
and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Canada Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co.

Montreal : : Toronto



IS THE BEST.
ASK FOR
MOTT'S

THE GREATEST OF THESE IS QUALITY.

THE question of price, the question of service and the question of quality—all demand the serious attention of the would-be successful grocer, and the greatest of these is quality, says Merchants' Review.

The country is growing so wealthy that the standard of quality in food products is being constantly raised, and we find that the most successful grocers are those who sell the finest grades of goods, their phenomenal success being possibly due to this circumstance.

Some of the department stores give good service and ask very low prices, but give little attention to the matter of quality, and for this reason, if for no other, we do not apprehend that they will prove dangerous competitors of the grocers.

The study of history is a good preparation for the person who aims to shine as a seer of the future, but it does not follow that because cheap goods were given the preference years ago they will be preferred to better goods to-day. We fear that some members of the trade don't sufficiently recognize that various changes have taken place in the grades of goods handled by grocers during the present generation. They are handling the same grades that they sold in 1880 or earlier, and their more enlightened rivals are the ultimate beneficiaries of their peculiar methods.

We state as a fact that in certain neighborhoods of this city a peddler who sells canned goods, in addition to fruits and vegetables, does a rattling business, simply because the grocers roundabout keep only ordinary canned goods, while the peddler keeps the best. That peddler is aware that the world "do move"—some day the grocers will become aware of it too.

A GROCER'S TALE.

In a certain town, says a San Francisco paper, in California there dwelt a Jew. He was a grocer by occupation and withal a goodly man.

He had a neighbor—a Christian, who likewise followed the occupation of buying and selling groceries.

And it came to pass that the Jew, thinking thereby to attract great custom to his store, did begin to sell his wares and merchandise at prices exceedingly low.

The Christian did then, seeing his custom becoming small, also begin to sell for a lesser price.

And thus for some time did the Jew and the Christian strive with one another to see which could sell for the lower price, and thereby gain the larger trade.

But it came to pass that the Christian, in

order to take stock, did keep his store open late into the night. Then the Jew did marvel greatly. He saw his Christian brother working late and early with all his men. At last he called upon him, and asked him how it came to pass that he, having so much less trade than himself, did work so hard and long. "Why," exclaimed the Christian, "I have been taking stock." "Taking stock," said the Jew, "what is that?" "Why," said the Christian, "when I take stock, I find out how much goods is within my store, also how much money is owing unto me, and thereby the amount of my substance."

The Jew then appeared greatly joyed at the advice thus freely offered unto him, and exclaimed, "then even will I go and follow thine example, and will return and tell thee how much my possessions have increased."

Several days did then pass, when at last the Jew did return. Then said he unto the Christian, "Well, brother, how did thy stock-taking result?" "Well," said the Christian, "rather badly, my friend. I lost near unto \$600. But how did thine result?" "Grievously," replied the Jew. "I will tell thee the truth, brother," said he, "I have lost nigh unto half of my entire substance."

GERMAN SUGAR FACTORIES.

THE number of sugar factories at work during the campaign which closed on the 31st July was 396 against 405 in the two preceding seasons. The quantity of beets worked up was 11,675,217 metric tons (2,205 lbs.) against 14,521,029 tons in 1893-94. The sugar produced in the three campaigns (in raw sugar value) was:

1895-96.	1894-95.	1893-94.
Tons (2,205 lbs.)	Tons (2,205 lbs.)	Tons (2,205 lbs.)
1,642,360	1,830,500	1,382,591

The yield obtained was 13.19 per cent., against 12.17 per cent. in 1894-95 and 12.36 per cent. 1893-94. This is the highest yield obtained up to now, that of 1887-88 having been 13.08.

The exports (still in raw sugar equivalent) were:

1895-96.	1894-95.	1893-94.
Tons.	Tons.	Tons.
957,164	1,044,903	728,322

The inland consumption amounted to:

1895-96.	1894-95.	1893-94.
Tons.	Tons.	Tons.
738,153	618,688	574,033

The considerable increase in the figures for 1895-96 is largely to be ascribed to the purchase made immediately before the coming into force of the new legislation of last May.

The consumption per head of population was:

1895-96.	1894-95.	1893-94.
Lbs.	Lbs.	Lbs.
30.93	26.20	24.85

—Kuhlow's Trade Review.

A PREMIUM ON SLOWNESS.

IN a grocery store, not very long ago, I chanced to overhear two conversations, which may prove suggestive to more than one of the readers of this journal. I may say, in parentheses, that business kept me there, and that it was impossible not to hear.

"Well," said a man whom I took to be a farmer, as he approached the proprietor, "I've come to pay my bill; how much do I owe?"

A full half-hour spent over the ledger, or in disputes concerning some of the entries made there, resulted in a bill of \$28.75.

"I suppose that's all right," commented the farmer, "but you'll have to make it even money."

"Really, now," protested the merchant, "I can't afford it. I've done all that I can already, and these are hard times, you know."

"That's all right," was the rejoinder, "but I've been trading with you for a long while, and you ought to be easy on your old customers. Here's \$28; just give me a receipt in full."

"Well, as it is you, I'll do it," and the receipt was given as the money changed hands. Then, as the farmer left, he continued: "Here, let's celebrate. Have a cigar?" and I noticed that the choicest box was produced.

Not two minutes afterward another man came in, and with business directness purchased a bill of goods.

"How much is it?" he asked.

"Eleven dollars and twenty cents."

The check was given, and with a courteous "good-day," the gentleman departed.

Both were regular customers.

One man, having bought \$28.75 in two or three months, was given seventy-five cents and a cigar for paying his bill, and nothing was said of interest.

The other, who bought \$11.20 in one order and paid cash, was permitted to pay. Certainly the former received a handsome premium for running a bill.

Nearly any man would be rather glad to run a bill if such inducements were held out to him.

If I were a cash customer of that store, I would either cease cash payments or go where cash was an object.—Trade Magazine.

W. Goodling's new bakery at Bothwell is nearly finished, and a new confectionery store is being opened up in the old post office stand.

CHRISTMAS AND NEW YEAR'S TRADE

...SPECIAL OFFERS OF...

Finest Malaga Raisins, Figs, Shelled Almonds, Shelled Walnuts.

ABOVE GOODS ARE OF BEST QUALITY, AND OUR PRICES ARE LOW.

We will give Special Quotations for our

Celebrated P. Richard's Brandy

GOLD LABEL.
SILVER LABEL.
WHITE LABEL.

The quality of this Brandy is unequalled for price.

WRITE FOR PRICES AND SAMPLES.

LAPORTE, MARTIN & CIE.

...Wholesale...
Grocers

Montreal



CONTINUED POPULARITY

Always of the highest quality, Carr & Co.'s Fancy Biscuits have retained their popularity since first manufactured, half a century ago. The grocer who means to do a good business must keep the goods that appeal to the public taste.

Do you keep Carr & Co.'s Biscuits in stock? You are losing business by not doing so. Send in a trial order for "Cafe Noir," your customers are sure to like them.

* Sole agents for Canada

Robert Greig & Co.

MONTREAL

*If you want the cream of the
India and Ceylon growth*

Buy



**Appleton's
Teas**

THOMPSON & THOMPSON, Agents
TORONTO

F. MAGOR & Co. Agents
MONTREAL

Why not use the Very Best

when it is just as cheap?

**English
Army
Blacking**

Leds all others, either foreign or domestic, for a quick, lasting and bright polish. Very easy to shine.



Contains more Neatsfoot's oil than others.

For a handsome box and the best blacking it leads the world.

Sold by all Wholesale Dealers and

**THE F. F. DALLEY
CO., Ltd.**

Hamilton, Can.

LIPTON'S TEAS

As Supplied to *HER MAJESTY*

THE QUEEN

**OVER
1,000,000**

Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.



**LIPTON
TEA PLANTER
CEYLON**

Chief Offices City Road, London, England.
United States; Office: 80 Front St., New York

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"The World is Theirs."

T

Ceylon
Teas

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...RULE THE WORLD...

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AS

OVER
100,000

ts sold
y in
Britain

s in the World

le Agents:

- ll, Hughes Co.
- lain Co., Ltd.
- erville & Bros
- G. Craig & Co.
- Balfour & Co.
- f. Smith & Co.
- t. Kenny & Co.

ANTER
YLON

COCOANUT?
Yes,
It's all right!
SCHEPP'S

Improved Shredded and Edelweiss Brand
Thin Strip have no equal.

They are the Standard goods with first-
class trade.

Factory, 6 and 8 Bay St. **TORONTO**

DRINK :: :

:: Chocolate for Breakfast

It invigorates **MIND** and **BODY**
whereas **Tea** and **Coffee**
SLOWLY RUIN THE NERVES



But to get a good
cup of Chocolate,
you want to use
the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as
sweet chocolates, which lacks purity
and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

**The
"Vacuum"
System**

of making salt is as far ahead
of the old-time methods as
the modern roller system of
making flour is ahead of the
old stone process. When
your customers once get
using the "**Windsor**" Salt
made by the "Vacuum"
system, they will want no
other. Suppose you write
to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

MATCH-MAKING EXTRAORDINARY.

Matches are made in—Hull, Canada, by
the E. B. Eddy Co., Ltd.—in fact the com-
pany's match-making there has given the
place a great name. The mention of Hull,
and the fact that we are in Halifax, and the
brimstone associated with matches, instinc-
tively suggests that old English alliteration
of "h—ll, hull, and halifax," as three un-
desirable places, although it has been in-
correctly applied on this side the Atlantic—
the Hull and the Halifax included in the
trio were the English towns of those names.

This is a lengthy introduction to noticing
the recent receipt of a sample box containing
all kinds of matches, through John Peters &
Co., the Halifax agents of the Eddy Co.
There are the most delicate, as well as the
most formidable, from wax to wood; large
enough to act as a torch, and small enough
to carry a box with 500 in a vest pocket.
There are tapers a foot long, and dear little
vestas with their red heads and white bodies;
there are parlor matches, telephone matches,
flaming champions, cigar-lighters, etc., 25
distinct varieties in all, the whole a most in-
teresting collection. We should fancy
Messrs. Eddy had brought this business to
perfection, and that they were unmatchable
match-makers. The packages are of all
kinds, wood, card and ornamental oxidized
tin.—The Acadian Recorder.

TEN POUNDS OF TOBACCO.

Ten pounds represent the quantity of to-
bacco grown in England this year. Ten
years ago, when the first experiment was
made, the year's revenue from this source
was £13, rising in the following year to
£158, and falling to £49 in 1889. It reached
£131 in 1891, but the next year only one
sovereign was offered to the Exchequer for
tobacco duty, and from that year until 1896
no more tobacco was grown. In 1887 and
1888 Scotland had a try at tobacco-growing,
but in the two years only about 13 lbs. of leaf
was produced, and after that Scotland aban-
doned the industry.

JOBBER'S BOOKS.

Editor GROCER,—Please advise us through
your paper of some of the best jobbers in
books, stationery and fancy Christmas
goods and oblige. Yours truly,

CLARKE BROS.

Bear River, Nova Scotia, Dec. 11, '96.

[We send with this issue of THE GROCER
a copy of the latest number of The Canada
Bookseller and Stationer containing the
announcements of nearly all the leading
houses in this line in Canada. There are
also a number of special notices that will no
doubt be of interest.—Editor CANADIAN
GROCER.]

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE
or COCOA-NIB EXTRACT.

A light, refreshing beverage.
1-4 lb. Tins. 6 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

La Fayette

Cigarettes

Are up-to-date

Give them a trial

5 cents

**Nothing Succeeds
Like Success**

First-class quality and handsome appearance is
what makes our "**White Moss Brand**" in
such demand.

Our new handsomely lithographed package will
greatly add to the appearance of your shelves for
the Holidays.

Goods are strictly up-to-date and prices lowest.
We manufacture all grades and pack to suit the
trade.

For sale by all first-class wholesale grocers
throughout the Dominion.

SEE CURRENT PRICES.

Manufactured only by . . .

Canadian Cocanut Co.

(J. Albert McLean, Prop.)

MONTREAL



**The
Club
Coffee**

Clubmen always want
the best. That is how
this Coffee gets its
name. There are still
a few towns unrepre-
sented. Do you want
a **good thing**?
Write

Ewing, Herron & Co.

Coffee and Spices

Montreal.

AFTER SEEDLESS FRUITS.

ONE of the most important objects scientific fruit-growers are striving for is to produce thornless and seedless fruits, and from the results already obtained it is not unlikely that the end will soon be realized. Seeds are not relished by the consumers of fruits, and many would cheerfully pay a higher price for fruits without them.

The California navel orange represents the best type of fruit grown without seeds. Nature produced this orange as a freak at first, and man has taken advantage of it to propagate fruits of a high order. Half the oranges of California are grafted with the navel, and it is the most important fruit of the Pacific Coast. Nature tried to produce twins in the navel orange, and one survived only as a protuberance in the blossom end, while the other expanded into a well-shaped fruit without seeds. These oranges are occasionally found with small seeds, but, as a rule, they are perfectly seedless.

Several varieties of seedless apples and pears have already been produced, but the quality of the fruit is generally poor and nearly worthless. They are called "bloomless" pears and apples, and are exhibited more as curiosities than as the triumphs of pomological art. Nevertheless, they are the beginning of a new era of apple-growing, and they represent the primary stock of seedless fruits which may produce in time the finest-flavored apples and pears.

The grape industry would be benefited more than any other by the production of new varieties without seeds, and toward this end scores of fruit-growers are working, especially in California. The idea is to produce not only table grapes, but grapes that will make fine raisins. Seedless raisins would prove such a boon to the whole civilized world that any other variety would be quickly run out of the market.

There is a seedless grape of Corinth, which commonly passes as a currant, and the Sultana raisins of southeastern Europe are also seedless. But these fruits are so small that they can never answer the purpose. What the trade wants is a large, seedless grape, with perfect color and flavor, and to get that it is necessary to experiment for years.—Grocery World.

BOTTOM OUT OF BEANS.

The bottom seems to have fallen out of the market altogether. The prices here run from 35 to 40c. for primes, and 50c. for picked, and the dealers say it is impossible to sell at a profit even on these quotations. But one car was shipped all last week, and that went to the Northwest. In Detroit the price is down to 73c. for picked and 40 to 55c. for primes. The duty is 20 per cent.

Add barrels, freight and necessary charges, and it will be seen that trading is out of the question.—Banner, Chatham.

THE FUTURE OF LARD.

WE do not look upon the future of lard as a packing house product with equanimity. While we do not believe that in the immediate future the price of this commodity will go as low as it has been recently, there is no denying that lard has lost considerable of its prestige as a food product, and we doubt whether it will ever regain its former popularity and position, much less will it approach the range of high prices which it has commanded for so many years. The causes for this are manifold, and they are not altogether to be ascribed to the increase in the number of fat hogs, and consequently of pure lard. We believe that the consumption of lard in this country has much decreased. Not alone that many bakers (cracker makers excepted), use cotton-seed oil for their purposes, but the general demand on the part of the consuming public has decreased. The reason for this must be sought and can be found in the overproduction of lard compounds of an inferior nature. Too many so-called pure lards have come to market which tasted and smelled more like "pure tallow" than pure leafard, and many a housewife that used to buy "lard" finds beef fat and other cooking fats preferable. The inhabitants of the Russian steppes, the Kirgises, the Icelanders, the Laplanders and some South Sea Islanders eat pure tallow and drink codliver oil as a refreshment. The Simian people, however, can hardly be educated to the same taste and unless tallow will hereafter go more largely into soap than into lard, we see no chance for the latter commodity to regain its former commanding position. Plenty of good fat hogs are in sight and hence plenty of pure lard will be made. Compounds consisting of cottonseed oil, lard and stearine are devoid of obnoxious odors and taste and will be more popular than all the others, and these should be cultivated if compounds are wanted. Tallow has other channels and can be put to better usage.—National Provisioner.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

**QUICKSHINE
STOVE . . .
POLISH . . .**

Can't be beaten for a brilliant and lasting polish. Write us for a sample and make a trial of it yourself.

ALPHA CHEMICAL CO.
BERLIN, CAN.

**SOAP
AND
WATER**

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

**SILVER DUST
WASHING POWDER**

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Salt

When you want it for any purpose, please write us.

VERRET, STEWART & CO.
Montreal

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. W. FLATT & CO., general merchants, Greenway, Man., have been granted an extension.

P. Parent, grocer, Quebec, has assigned.

P. Parent, grocer, Quebec, is offering to compromise.

A. Bunyan, general merchant, Salmon Arm, B.C., has assigned.

A. L. Stickney, general merchant, Riverbank, N.B., has assigned.

Hoover & Co., general merchants, Franklin, Man., have assigned.

P. A. Dominique, cheese maker, Adamsville, has held a meeting of creditors.

F. J. Steinmetz, grocer, etc., Hamilton, has compromised at 27c. on the dollar.

L. A. Houle, grocer, Bellerive, Que., is offering to compromise at 20c. on the dollar.

D. Brunet, general merchant, Coteau Landing, has compromised at 50c. on the dollar.

A meeting of the creditors of J. Barsalon & Co., grocers, Montreal, has been called for 22nd inst.

A. Biervenne and A. C. Dionne, both grocers of Montreal, have assigned to Chas. Desmarteau.

PARTNERSHIPS FORMED AND DISSOLVED.

C. J. & F. W. Odell, bottlers, Sherbrooke, have dissolved.

Charles Smith & Son, general merchants, Martinville, Que., have dissolved.

Phillips, Seeley & Co., general merchants, Bath, N.B., have dissolved. E. D. R. Phillips continues.

Louis P. & Marie L. Pelletier have registered a partnership in Quebec to carry on a business as general merchants, under the style of L. P. Pelletier & Co.

E. S. Sweet & Co., general merchants, County Harbor, N.S., have dissolved. E. S. Sweet continues at County Harbor and S. B. Sweet at County Harbor Mines.

SALES MADE AND PENDING

A. F. Duclós, general merchant, Duclós; assets sold.

The stock of Fortier & Ethier, grocers, Montreal, has been sold.

The stock of Jessop & Co., general merchants, Blyth, has been sold.

The stock of D. Denis, general merchant, St. Simon, Que., has been sold.

The stock of Z. Gravel, grocer, Montreal, has been sold at 50c. on the dollar.

E. T. Sibley, general merchant and saw mill, Wittenburg, N.S., is advertising plant for sale by auction.

The stock of J. P. Blais & Co., general merchants, Kamouraska, Que., has been sold at 52½c. on the dollar.



CLARK'S Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

CHANGES.

A. A. Bogart, grocer, Mitchell, has sold out.

W. Adams, hotel, Fort William, has sold out.

Geo. Warren has started a grocery store in Perth.

O. Legendre is starting a grocery store in Montreal.

G. L. Scott, grocer, Stirling, has sold out to W. Holden.

A. C. Hawthorn is opening a general store at Medicine Hat.

Pierre Dumouchel is opening a grocery store in Montreal.

Robert McGill, grocer, Lifford, has sold out to E. Weatherill.

Miss H. L. Cunningham is about starting a grocery store at Halifax.

Chris. Harper, general merchant, Port Elgin, N.B., is selling out.

H. M. Dart, grocer, Niagara Falls, has sold out to Abbs & McClure.

W. N. Abbott, grocer and livery, Iroquois, has opened branch at Cardinal.

Joseph Tomalin, grocer, Brampton, has been succeeded by G. E. Ingram.

G. H. Windsor, general merchant, Centralia, is to be succeeded by W. Bunt.

Routledge & Co., general merchants, Bridgeport, N.S., is asking an extension.

Blanchfield & Co., grocers, Vancouver, have been succeeded by McNeilly & Blanchfield.

J. R. Elliott, general store and hardware, Lawrencetown, N.S., has sold out hardware branch to J. E. Shaffner.

A. & H. Foreman, groceries, boots and shoes, Collingwood, are offering to compromise at 40c. on the dollar.

Myron L. Hislop, of Hislop & Marchand, grocers, St. John's, Que., has sold out his interest to F. H. Machand.

Febronie Bleau, wife of Joseph Lafortue, has been registered proprietress of the firm of Joseph Lafortue & Co., grocers, Montreal.

FIRES.

The ship chandlery of G. D. Cloy, grocer, Thorold, has been burned.

The premises of Charles Leclair, grocer,

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER, Toronto or Montreal.**

Montreal, have been slightly damaged by fire.

DEATHS.

F. McElderry, commission merchant, Guelph, is dead.

L. A. Papineau, grocer, St. Henri de Montreal, is dead.

COUNTING POSTAL CARDS.

Two of the most interesting automata now working within the limits of the United States are, according to The Argosy, those used by the Government for counting and tying postal cards into small bundles. These machines were made in Connecticut, and the two are capable of counting 500,000 cards in 10 hours and wrapping and tying the same in packages of 25 each. In this operation the paper is pulled off a drum by two long "fingers" which come up from below, and another finger dips in a vat of mucilage and applies itself to the wrapping paper in exactly the right spot. Other parts of the machine twine the paper around the pack of cards and then a "thumb" presses over the spot where the mucilage is, and the package is thrown upon a carry belt ready for delivery.

ENGLISH ARMY BLACKING.

The F. F. Dalley Co., of Hamilton, say that when the Commission visited Hamilton, composed of the Hon. Mr. Fielding, Finance Minister; the Hon. Mr. Paterson, Controller of Customs, and Sir Richard Cartwright, Minister of Trade and Commerce, these gentlemen passed a very favorable comment on the English Army blacking box when it was shown them. They stated that they did not think that that blacking required to have any protection, as it appeared to them to be so much superior to others, and there was no reason why it did not control the markets of Canada. Sir Richard stated that he thought the consumer was getting good value from the large size of the box.

Smoked Hams
Smoked Rolls
Pure Lard

UNSURPASSED IN QUALITY
SAMPLE ORDER SOLICITED

PARK, BLACKWELL & CO., Ltd.
Wholesale Pork Packers
TORONTO

TRY A PACKAGE OF OUR "CLUB HOUSE"

A perfect blend of the finest

INDIA and CEYLON TEAS

For which we are sole agents in America.

It will please your customers.

J. F. RAMSAY & CO.

Wholesale Importers

14 and 16 Mincing Lane

TORONTO.



"BUILD TO-DAY THEN,
STRONG AND SURE.
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD.
TORONTO
will bring you
tenders from the
best contractors

CHILDREN FREE.

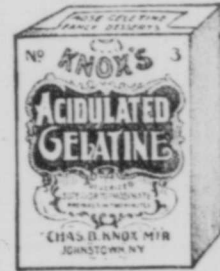
By sending your name and address
(write plainly) to Adams & Sons' Co.,
11 and 13 Jarvis street, Toronto, Ont.,
you will receive one of their beautiful
paper dolls, with movable heads and
bodies, for the children free.

ABSOLUTELY PURE

IT IS PERFECTION



Knox's Sparkling
Gelatine



In the Knox Gelatine the consumer finds both quantity
and quality, as each packet makes two quarts of the most
delicious jelly. It is the most **easily prepared** with the
best results.

WRITE US ABOUT OUR BICYCLE OFFER.

A. E. Richards & Co., Hamilton, Ont.

SELLING AGENTS

C. B. KNOX, Johnstown, N.Y.

MANUFACTURER



First and Foremost



EAST INDIA PICKLES

None Finer ever offered to the Trade...

A High-Grade Pickle at Moderate Cost

A. E. Richards & Co. Selling Agents Hamilton.



We have long ago passed the introductory stage with

Southwell's . . Orange Marmalade

None finer ever offered to the Trade.

Frank Magor & Co., Agents, Montreal.

CURRENT MARKET QUOTATIONS

Toronto, Dec. 17, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift	
1/4 lb. tins, 4 doz. in case	per doz. \$ 0 75
1/2 " 3 " "	" " 2 00
3/4 " 1 " "	" " 6 50
5 " 1/2 " "	" " 10 00
10 lb. boxes	per lb. 16
30 lb. pails	16

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90
Ocean Wave	
No. 10 (5 oz.) 4 doz. cases, round or square	0 75
1/2 lb., 3 doz. cases, round	1 20
No. 1 (14 oz.) 2 doz. cases, round	2 00
1 lb., 2 doz. cases, round	5 75
3 lb., 1/2 " " "	9 00
5 lb., 1/2 " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10 in 4 doz. boxes	2 10
" 2 in 6 " "	80
" 12 in 6 " "	70
" 3 in 4 " "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 " "	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 " "	" " 90
1/4 lb. tins, 4 " "	" " 60

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
No. 5 " " "	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

New York Dressing, 1 doz. cases	per doz. 0 75
Spanish Satin Gloss, " " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro. 2 oz., or 1/4 gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz	Per gr. 7 25

THE F. F. DALLEY CO.



Gem Stove Polish, 1/4 gross cases	\$9 00
per doz	
Stove pipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottam's" B'rd Seed	0 07
Warblers Bird Seed	0 06
Belgian Bird Seed	0 05
International Bird Seed	0 05
German X Bird Seed	0 05
German Bird Seed	0 04
London Bird Seed, bulk 25 lb. cases	0 15
Bird Gravel, 1 ec. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

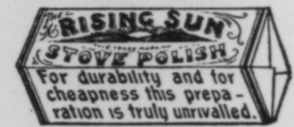
THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	net.
Imperial, extra fine, 8, 4 strings	\$3 65
" " " " 7, 4 strings	3 45
" " " " 6, 3 strings	3 25
" " " " 8, 4 strings	3 30
" " " " 7, 4 strings	3 10
" " " " 6, 3 strings	2 90
" Standard, select, 8, 4 strings	2 90
" " " " 7, 4 strings	2 75
" " " " 6, 3 strings	2 60
" " " " 5, 3 strings	2 40



STOVE POLISH.

Rising Sun, 6 ounce cakes, half-gross boxes	per gross \$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

What's the use

Of Starch that has no stiffening power? Who will use Starch that stiffens but at the same time imparts a muddy tint to the linen?

Edwardsburg Starch

is remarkable for its immaculate purity and the perfectly white gloss it gives. Careful laundresses want reliable starch and find it in "Edwardsburg."

EDWARDSBURG STARCH CO.,

Cardinal, Ont.

ton.

BLUE.	
KEEN'S OXFORD. per lb.	
1 lb. packets	\$0 17
1/4 lb.	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
CANNED GOODS. per doz.	
Apples, 3s	\$0 70 \$0 95
gallons	1 65 2 25
Blackberries, 2	1 75 2 00
Blueberries, 2	0 75 0 85
Beans, 2	0 65 0 95
Corn, 2s	0 50 0 75
Cherries, red pitted, 2s	2 00 2 25
Peas, 2s	0 60 0 75
Sifted select	0 80 0 95
Extra sifted	1 15 1 30
Pears, Bartlett, 2s	1 65 1 75
3s	1 75 2 40
Pineapple, 2s	1 75 2 40
3s	2 40 2 50
Peaches, 2s	1 65 2 00
3s	2 50 3 00
Plums, Green Gages, 2s	1 60 1 80
Lombard	1 50 1 70
Damson Blue	1 15 1 40
Pumpkins, 3s	0 70 0 90
gallons	2 19 2 25
Raspberries, 2s	1 50 1 80
Strawberries, 2s	1 65 1 95
Succotash, 2s	1 15
Tomatoes, 2s	0 65 0 75
Lobster, tails	2 10 2 30
flats	2 75 2 85
Mackerel	1 20 1 30
Salmon, Sockeye, 1/2 lb.	1 35 1 45
1 lb.	1 40 1 75
Cohoec	1 15 1 20
Sardines, Albert, 1/2 s tins	0 20 0 13
1 s tins	0 20 0 24
Sportsmen, 1/4 s genuine French high grade, key opener	0 12 1/2
Sardines, Sportsmen, 1/2 s	0 21
Sardines, key opener, 1/2 s	0 16 0 18 1/2
1 s	0 10 1/2 0 11
1/2 s	0 15 1/2 0 19
1 s	0 16 0 17
Sardines, other brands 9 1/4 11	0 23 0 25
P. & C., 1/2 s tins	0 33 0 34
1 s	0 04 1/2 0 09
1/2 s	0 09 0 11
Mustard, 1/2 size, cases	10 00 11 00
50 tins per 100	
MARSHALL & CO., SCOTLAND.	
Fresh Herring, 1-lb.	1 10 1 15
Kipperd Herring, 1-lb.	1 6 1 90

Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90
CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 30	\$1 35
" " " 2	2 30	2 50
Comp Corn Beef 4-lb. can	7 75	8 25
" " " 14	15 00	16 00
Minced Callops	2 60	2 60
" " "	2 60	2 65
Lunch Tongue	3 40	3 50
" " "	2 80	2 80
English Brawn	2 75	2 50
Camb Sausage	1	4 00
" " "	1	1 50
Soups, assorted	2	2 25
Soups and Boull.	2	1 80
" " "	6	4 50

Luncheon Beef, 1 lb	1 60	1 70
" " " 2 lb	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1 1/2 lb.	7 00	7 20
" 2 lb.	8 50	8 80
" 2 1/2 lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, 1/2 lb.	1 60	1 70
" 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham	70	75
1/2 lb.	1 20	1 25
Potted Deviled Ham or Tongue, 1/2 lb.	70	75
1 lb.	1 20	1 25
WHITE LABEL.		
Soups Assorted, 1 qt.	3 00	3 15
1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Brasied Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	
Sliced Gold Band Bacon	3 00	
Codfish. per doz.		
Beardsley's Shredded, 2 doz. pkgs.	0 90	
CHEWING GUM.		
ADAMS & SONS CO. per box		
Tutti Frutti, 36 5c bars	\$1 20	
" (in cream pitcher) 36 5c bars	1 20	
" (in sugar bowl) 36 5c bars	1 25	
" (in glass jar) 115 5c pkgs	3 75	
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75	
Pepsin Tutti Frutti, 23 5c packages	1 00	
Round Pepsin, 30 5c packages	1 50	
Cash Register, 300 5c bars and pkgs	6 00	
Cash Box, 100 5c bars	6 00	
Tutti Frutti Show Case, 180 5c bars and packages	5 50	
Variety Gum (with book in each box) 150 1c pieces	1 00	
Banner Gum (English or French wrappers) 115 1c pieces	0 75	
Filtration Gum (English or French wrappers) 115 1c pieces	0 65	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 90	
Orange Sappota, 150 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	

Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75
CHOCOLATES & COCOAS.	
EPPS'S. per lb.	
Cocoa—	
Case of 14 lbs. each	0 35
Smaller quantities	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents	per doz
Cocoa essence, 3 oz. packages	\$1 65
per lb.	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42 1/2
Cocoa Nibs, 11-lb. tins	0 35
TODD HUNTER, MITCHELL & CO. S.	
Chocolate— per lb.	
French, 1/4 s-6 and 12 lbs.	0 30
Caracas, 1/4 s-6 and 12 lbs.	0 35
Premium, 1/2 s-6 and 12 lbs.	0 30
Sante, 1/4 s-6 and 12 lbs.	0 25
Diamond, 1/4 s-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4 s, 8 and 14 lbs.	0 20
Pearl	0 25
London Pearl, 12 and 18 "	0 22
Rock	0 20
Bulk, in boxes	0 18
per doz.	
Royal Cocoa Essence, packages	1 40
CHOCOLAT MENTIER.	
Cases of In 12 10x12 lb. lbs. lbs. boxes.	
Vanilla	8 0 34 8 0 36
Yellow wrapper, p. lb.	
Triple Vanilla	
White	0 75 0 83
Unsweetened	
Blue Premium	0 38 0 42
Cases of Less than 54 lbs. than cases.	
Pastilles	0 19 0 20
1/2 lb. boxes	
FRYS.	
(A. P. Tippet & Co., Agents)	
Chocolate— per lb.	
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
" Gold Medal Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4 s, 6 lb. bxs.	0 24
Fry's "Monogram", 1/4 s, 6 lb. bxs.	0 24
Cocoa— per doz.	
Concentrated, 1/4 s, 1 doz. in box	2 40
" " " " " " " "	
" " " " " " " "	
Homeopathic, 1/4 s, 14 lb. boxes	0 33
" " " " " " " "	
1/2 lb. 12 lb. boxes	33 3/4



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. \$2.60.



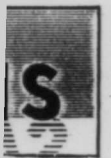
Beardsley's Boneless Herring. per doz. 2 doz. \$1.40.



ARMOUR PACKING CO.—HELMET BRAND
 Corned Beef, 1 lb. 1 40 1 50
 " 2 lb. 2 60 2 75
 " 4 lb. 5 50 5 80
 " 6 lb. 8 50 8 80
 " 14 lb. 17 50 18 00
 Roast Beef, 1 lb. 1 40 1 50
 " 2 lb. 2 60 2 75

RECKITT'S Blue and Black Lead

(ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)



CO.
 em Stove
 blish, 1/4
 oss cases \$9 60
 per doz
 To ve pipe
 arnish, 4
 t. bottles 1 60
 oz. bot-
 tles..... 1 25
 oston
 runswick
 lack, 8 oz.
 ttles..... 1 75
 S
 CO.
 0 07
 0 06
 0 06
 0 05 1/2
 0 05
 0 04 1/2
 cases, 0 45
 ase, 0 46
 use..... 0 03
 V CO.
 lb. cases 0 06
 ss..... 0 03
 IMS
 SOONS. per doz
 net.
 trings... 83 65
 trings... 3 45
 trings... 3 25
 trings... 3 39
 trings... 3 10
 trings... 2 90
 trings... 2 90
 trings... 2 75
 trings... 2 69
 trings... 2 40

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

Headquarters for

Stencil Brands

CORPORATE SEALS . . .
RUBBER, BRASS AND STEEL STAMPS

HAMILTON STAMP & STENCIL WORKS
Hamilton, Ont.

THE "DIAMOND"
OIL BLACKING

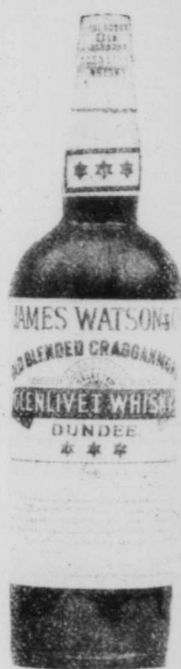


Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitations, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**



Here
It
Is

Your customers want the best, especially at this season of the year.

Chard, Jackson & Co.

Agents for the Dominion
10 Lemoine St.
MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse, Winnipeg.

Established 1780.
WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE
COCOAS
AND

CHOCOLATES



on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children. Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s
goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

5 Hospital Street, - - Montreal.

For

10 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	per doz.	0 25
Mott's Homeopathic Cocoa (1/4's)	per doz.	0 32
Mott's Breakfast Cocoa (in tins)	per doz.	0 45
Mott's No. 1 Chocolate	per doz.	0 30
Mott's Breakfast Chocolate	per doz.	0 28
Mott's Caracac Chocolate	per doz.	0 40
Mott's Diamond Chocolate	per doz.	0 22
Mott's French-Can Chocolate	per doz.	0 18
Mott's Navy or Cooking Chocolate	per doz.	0 27
Mott's Cocoa Nibs	per doz.	0 25
Mott's Cocoa Shells	per doz.	0 05
Vanilla Sticks, per gross	per gross	0 99
Mott's Confectionery Chocolate	per doz.	0 21
Mott's Sweet Chocolate Liquors	per doz.	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 22 1/2
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes	0 30
1/4 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S
Chocolate—

Premium No. 1, boxes, 12 lbs. each.	per lb.	0 27
Baker's Vanilla in boxes, 12 lbs. each.	per lb.	0 27

Caracac Sweet, in boxes, 6 lbs. each	0 38
Vanilla Tablets, 46 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in boxes, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In boxes, and 12 lbs. each, 1/2 lb. tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand	
Pkgs. 1 lb., 15 or 30 lb. cs.	27
" 1/2 " " " "	28
" 1/4 " " " "	29
" 1/8 " " " "	30
Bulk	
White Moss, 10, 15 or 20 lb. Pails	20
Feather Strip	22
Special Shred, 10, 15 or 20 lb. Pails	18
Macaroon	18
Crown Desic., 12, 20 or 25 lb.	18
Special	17
Barrels, 2c. per lb. less.	

Terms, 3 p.c. 30 days net.

SCHIEP'S

Improved in packages	per lb.	0 27
1-lb. package, 15 and 30-lb. cases.	per lb.	0 27

1/2 lb. " " 15 " 30-lb. "	0 28
1/4 lb. " " 15 " 3-lb. "	0 29
5c. package 4 doz. in case, per doz.	0 45
Bulk	Bris. Pails
Edelweiss (thin strip) per lb.	0 20
Improved Shredded	0 18
Beaver	0 16
Macaroon	0 16
De-icated	0 15

Terms, 3 per cent. off 30 days.

COFFEE.

Green.

Mocha	0 27 1/2	0 30
Old Government Java	0 30	0 33
Rio	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 27	
Mocha and Java	0 32	0 35
Old Government Java	0 30	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 25	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.
NEW YORK CONDENSED MILK CO.

Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 00
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerless Evaporated Cream Family size, 4 in case	1 75
Hotel size, quarts, 2 doz in case	
Half-gallons 1 doz. in case	
Gallons, 1/2 doz. in case	
Quality thoroughly guaranteed.	

JAVAS



Another new Biscuit. Just the thing for this season. Send in order for sample Tin or Box.

Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST TORONTO.

EXTRACTS.

Table of various extracts including Dalley's Pure Fruit Extracts, Dalley's Tropical Extracts, Crown Brand (Robert Greig & Co.), Parisian Essence, Ketchup, and Pepper Sauce.

FLUID BEEF.

Table of fluid beef products including Johnston's Montreal, Fluid Beef (No. 1, 2, 4 oz. tins), and Milk Granules.

FRUITS.

Table of various fruits and berries including Currants, Dates, Raisins, Prunes, and Apples.

FOOD.

Table of food products including Split Peas, Pot Barley, Pearl Barley, Patent Barley, Groat's, Flour, Pancake Flour, and Milk.

Tea Biscuit Flour, 2 lb. packages, 3 doz.

Table of flour and baking ingredients including Graham Flour, Bread and Pastry Flour, and GELATINES.

Table of gelatin products including Sparkling calves foot, Crystalized Fruit, and Acidulated Gelatin.

HARDWARE, PAINTS AND OILS.

Table of hardware and oil products including Cut Nails, Screws, and Rope.

Table of window glass and other materials including Window Glass, Turpentine, and Lined Oil.

Table of various other goods including Indurated Fibre Ware, Hats, and Metalware.

JAMS AND JELLIES.

Table of jams and jellies including Orange Marmalade, Clear Jelly Marmalade, Strawberry W. F. Jam, and Raspberry Jam.

Table of licorice and other confectionery items including Licorice and Tolu Wafers.

WINE, LIQUORS AND MINERAL WATERS.

Table of wine and liquor products including Watson's Scotch, Old Glenlivet, and various liquors.

MUSTARD.

Table of mustard products including Colman's Mustard and various brands.

THE E. B. EDDY CO.

Table of products from E. B. Eddy Co. including Star Standard, Milk, and Round-bottomed fire pail.

THE F. F. DALLEY CO.

Table of products from F. F. Dalley Co. including Dalley's Mustard, Dalley's Superfine Durham Mustard, and Jersey Butter Color.

Celery Salt, 2 oz. bottles, silver tops.

Table of celery salt and other condiments.

RICE, ETC.

Table of rice and other grains including Standard 'B', Patna, and Japan rice.

STARCH.

Table of starch products including Laundry Starch, Silver Glass, and various brands.

SILVER GLASS.

Table of silver glass products including various sizes and brands.

PURE STARCH.

Table of pure starch products including various grades and brands.

THE BRANTFORD STARCH CO., LTD.

Table of products from Brantford Starch Co., including Laundry Starch and other items.

SUGAR.

Table of sugar products including Granulated, Paris Lump, and various grades.



Vertical text on the left margin including 'LIMITED', 'S. A.', 'GRADE', 'ATES', 'No Chemi...', 'S. A.', 'JSE, Montreal.', 'valuable', 'EA', 'and use...', 'ing Co.', 'MILK', 'len's Peerless', 'family size', 'half-gallons', 'quality thoroughly guaranteed.'

LAING'S ENGLISH MINCE MEAT

Very carefully made from the best English formula. Pure ingredients, mixed in right proportions and properly seasoned. Superior to home made. Put up in 1 and 2-lb. round tins, 5, 10, 20 and 25-lb. fancy pails. Bulk stock in tubs and barrels. All our packages are specially prepared and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY, our guarantee is good.

CAMBRIDGE SAUSAGES in 1 and 2-lb. round tins will keep all winter.

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: T. G. Williamson & Co. Toronto, Ont. Alfred Powis, Hamilton, Ont. Wm. G. Coles, London, Ont.

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	1/2 bbls
Dark	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)	0 40	
" 2 gal. pails	1 00	
" 3 gal. pails	1 35	1 40

MOLASSES.	0 23	0 35
Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder	\$4 00
------------------------------------	--------



Box Lot	4 20
Box Lot	4 10

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 120 in box: Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.		
Congou	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38

Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
Half Chests, thirds	0 15	0 17
" common	0 13	0 14

PING SUEYS.		
Half Chests, firsts	0 28	0 32
" seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" seconds	0 16	0 19

JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" Gunpowder	0 16	0 19
" Siftings	0 07 1/2	0 11

LIPTON'S TEAS.		
No. 1 Ceylon, retailed at	0 50	0 35
No. 2	0 40	0 28
No. 3	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.		
Brown Label, 1 lbs. retailed at	25c	0 20
Brown Label, 1/2 lbs. retailed at	26c	0 21



Green label, retailed at	30c	0 22
Blue label, retailed at	40c	0 30
Red label, retailed at	50c	0 36
Gold label, retailed at	60c	0 44

Terms, 30 days net.

"KOLONA"		
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed		
Blue Label, retail at	30c	0 22
Green Label	40c	0 28
Red Label	50c	0 35

Orange Label, retail at	60c	0 42
Gold Label,	80c	0 58

TOBACCO AND CIGARS.		
British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 47	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" in 40-lb. boxes	0 48	

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—		
Comfort, 1-6, 5 lb. box	0 22	
Champion, 1-10, 5 lb. bx	0 38	
I. O. F., 1-10, 5 lb. box	0 28 1/2	
Sohmer, 1-10, 5 lb. box	0 32 1/2	
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40	
Quesnel Tobacco, all sizes	0 60	
Crown Cut Plug Mixture, 1/2 lb. tin	0 50	
" 1 lb. tin	0 47	

Cigarettes—		
Sonadora Havana	\$10 00	
Royal Turkish Egyptian	10 00	
Crede de la Crede	7 20	
Lafayette	3 80	
Marquise	7 00	
Imperial (Virginia tobacco)	3 50	

CIGARS—		
La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00	
La Sonadora Reina Bouquet, 1-10	55 00	
Crede de la Crede Reina Victoria Extra, 1-20	55 00	
Crede de la Crede Reina Victoria Special, 1-20	50 00	
Honeymoon, Regalia Comme il Faut, 1-40	55 00	
El Caza Culebras, 1-40	55 00	
La Fayette Reina Victoria, 1-20	32 50	
Noisy Boys, Blue Line, 1-20	25 00	
Princess of Wales, Princess, 1-20	25 00	
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E Hijo, Lord Lansdowne	\$60 00
" Panetelas	60 00
Madre E Hijo, Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"		
Case	72 1-lb. cartons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.
" 3 " " " " 2	\$ 1 45
" 2 " " " " 2	1 60
" 3 " " " " 2	1 40
" " " " " 2	1 55
" " " " " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50
Matches—	
5-Case Lots, Single Case	
Telegraph	\$3 30 \$3 50
Telephone	3 10 3 30
Parlor	1 70 1 75
Red Parlor	1 70 1 75
Safety	4 00 4 20
Flaniers	2 25 2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10 " " " " "	1 10
" 2 Tiger, " " " " "	5 00
" 4 " " " " "	2 00

Licorice Goods

YOUNG & SMYLLIE'S
PURE Spanish

ACME LICORICE PELLETS

STICK LICORICE

SOME OF OUR LEADERS ARE:

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLLIE,

Brooklyn, N.Y.

BRANTFORD STARCH

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

The QUEEN CITY OIL CO., Ltd.

Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Bosckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

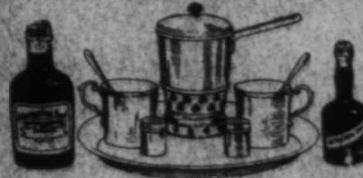
For sale by all Woodenware Dealers

Oakville, Ont.

FLUID BEEF SET.

(Made of Pure Aluminum.)

A Handsome and Convenient Outfit for Room or Office.



OUR SPECIAL OFFER

- 1 Tray, 1 Spirit Lamp, 2 Cups, 2 Spoons,
- 1 Water Boiler, 2 Salt and Pepper Casters,
- 1 Bottle Methylated Spirits.

1 16 oz. Bottle JOHNSTON'S FLUID BEEF
(Brand Stiminal)

The whole neatly cased for \$3.50.

Expressed prepaid on receipt of price.

Remit by Express or Post Office Order payable to

THE JOHNSTON FLUID BEEF CO., MONTREAL.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
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