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and General Storekeepers.

#### Vol. VII.

### TORONTO, DECEMBER 15, 1893

No. 50

#### J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas THE J. B. MCLEAN PUBLISHING COMPANY FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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R: Hargreaves, Manager. John Cameron, General Subscription Agent.

Great is the Province of Ontario as a fruit-growing centre. Few people there are, however, who have anything but a general idea of what this really means. The display which she made at the World's Fair opened their eyes a good deal, but still not sufficiently so to enable a full understanding as to the extent and value of the fruit crop in Ontario. Last week the Ontario Fruit Growers' Association held its annual meeting in Peterboro', and there the particular information was forthcoming. It was furnished by the Deputy Minister of Agriculture, and must have created no small amount of surprise to those who perused the figures adduced. A good many people at a haphazard guess would probably tell you, if queried on the matter, that ' the cheese product of the province exceeded in value that of fruit, while as to wheat and fruit, if a comparison was made, ninety-nine per cent. would give their verdict in favor of the former. But taking the figures of last year as a basis, it will be seen that in both instances would the guesses have been wrong. Turning to the figures submitted at the Peterboro' meeting, it is found that there were 7,000,000 bearing apple trees in Ontario, 2,000,000 grape

vines, 700,000 plums, and 500,000 each of cherries, pears and peaches; while the approximate value of these trees was placed at 20,000,000. How this compares in value with the wheat crop and the cheese product of the province may be gathered from the fact that the former was worth \$15,000,000 and the latter between \$9,000,000 and \$10,000,000.

These figures should give fresh stimulus to the industry, particularly in regard to the cultivation of apples, for which the Canadian climate is so admirably suited. There are some States in the American Union that can raise large apples, but when it comes to a comparison of quality Canada takes the palm. That Canada can achieve greater success in this respect there is no reason for doubt. There is plenty of land, and much of that which is not adapted for profitable cereal or vegetable cultivation is well suited for the growth of apple trees. Another particular in which further improvement may be made in apple growing is in regard to variety. As Mr. W. Boulter, the well-known canner, pointed out at the Peterboro meeting last week, it was a mistake to plant so many varieties. Everybody who has had anything to do with apples will tell you that there are varieties of apples on the market that are neither "fish, flesh nor good red herring," as the saying runs. As in almost everything else, it is the better class of apples that the market will the most readily absorb, and we have been getting a good illustration of that this tall and winter.

"It may be iaw but it is not justice," This is a saying one often hears; and it may be repeated again in regard to the judgment handed down a few days ago in the proceed-

\* \*

ings instituted to restrain the sheriff from selling the goods found on the premises of Oliver, Coate & Co. to satisfy a claim of the city of Toronto for taxes. These particular goods were placed with Oliver, Coate & Co. to be sold by auction. Some of the people were in straightened circumstances and wanted money to relieve their necessities. When the sheriff was put in to satisfy the claim for taxes these goods were appropriated along with those of Oliver, Coate & Co. To restrain the authorities from disposing of their property the owners, through a solicitor, issued an injunction, but beyond securing a temporary stay of proceedings it had no effect, for the judge before whom the case was argued, has decided that according to the assessment law the goods must be sacrificed to satisfy the claim the city has against Oliver, Coate & Co., a claim which in equity they are no more liable for than the child unborn. Some effort should certainly be made to compensate these people who have been made the victims of such unfortunate circumstances, while the legislators should get their knives ready to prune the the law of this most unjust power at the next session.

\* \* \*

Anything affecting the Canadian live stock industry is a matter of concern to everybody. When the British and United States governments placed extreme restrictions on the importation of Canadian cattle —the one because of the alleged presence of pleuro-pneumonia and the other for political purposes—it was felt that a serious blow, in the former instance particularly, had been aimed at the stock-raising industry of this country. But now a greater danger is menacing us. We have reference to tuberculosis. During the last two or three years

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a few isolated cases of this terrible disease have been announced, but they did not create any wide-spread alarm. The cattle found to be affected were slaughtered; and there the matter ended as far as the general public was concerned. Now, however, there is a suspicion that the germs of the disease have been more widely diffused than was at first supposed. Only last week the alarming fact was announced that several of the cattle in the dairy at the Agricultural College, Guelph, were affected, and had been for some months, with tuberculosis; and furthermore, that calves from afflicted heifers had been put up by auction and sold.

\* \* \* Since the facts have leaked out regarding the prevalence of tuberculosis at the Ontario Agricultural College, several other cases in different parts of the province have come to our knowledge. One particular case was near a town east of Toronto. One of the cows in a valuable herd was taken sick and died. An examination showed that the animal died of tuberculosis. If our memory serves us right, one or more cows followed in the same way. Alarmed least he was going to lose the whole herd, the owner shipped the remaining animals off to the United States, where he sold them. These animals may not have been afflicted, but to dispose of them as he did was most reprehensible. Another case was where the tuberculosis had been conveyed to a mare and her colt by their being placed in a stall where there had previously been tethered a cow that had succumbed to the disease. After the cow died the stall was fumigated and whitewashed, but the mare and colt caught the disease and death notwithstanding. Another case we heard of was where several animals on a farm near Stouffville were attacked. The owner immediately slaughtered all the afflicted animals. His fear is now that the disease may develop in the spring in the other cows on his farm. \* \* \*

In the stamping out of tuberculosis we are all more or less interested in a double sense. There is what may be termed the general one: A desire to see everything removed that may be inimical to the development of one of Canada's most promising industries. And then there is the natural one of self-protection. Milk from a cow afflicted with tuberculosis is likely to impart the disease to the person drinking it. There is a danger even, although probably one of lesser degree, through eating the meat of a diseased animal unless it be thoroughly cooked. "An ounce of prevention is better than a pound of cure;" and it is obvious that those who desire to run the least risk should boil their milk before drinking and well cook their beef before eating it. That the disease has assumed proportions large enough to be serious is evident; as it is equally so that active and radical remedial means should be adopted to stamp it out. The proper and only competent authority to undertake this is the Government; and its first duty in the premises seems to be to order an enquiry to be made forthwith.

#### INSOLVENCY LAW OBJECTIONS.

It is hardly to be expected that such an important measure as an insolvency bill will be allowed to be placed on the statute book without opposition of some kind.

The bill, which has been drafted by the different Boards of Trade in Canada, and which was submitted to the Minister of Finance some days since, is intended to apply to traders, trade co-partnerships, and all trading companies whether incorporated or not, except incorporated banks, insurance, railway, and telegraph companies.

This bill has already come in for some adverse criticism. In general the fault with it is that it savors of class legislation, and in particular that it does not take the farmer under its wing. When the bill, or that which is being prepared from it, is presented to Parliament, some imperfections may be discovered in it. This is to be expected. But this must be said : the draft bill is the best that has ever yet been drawn up in this country. As for the objections cited to the bill, the more they are analyzed the weaker do they seem to become.

Class legislation in its generally accepted term is to be deprecated; but there is class legislation and class legislation. If a law was enacted to regulate lawyers, it is not likely the doctors would object, or vice versa. And for the simple reason that the one was uninterested in the legislation that was being enacted regarding the other. The situation regarding the proposed Insolvency bill is much the same : It is in the interest of traders and incorporated and unincorporated bodies, but practically it concerns none outside these.

There is no attempt to tamper with the consumer or with any of the professions. The object of the bill is to remedy an evil; and that evil is the want of a uniform law that will afford the British Columbia merchant the same protection against fraud and dishonesty if he is doing business in Prince Edward Island as if he was confining his energies to his own province. Prince Edward Island is as much a part of the Dominion as is British Columbia; and the merchant who sells goods to customers in any of the provinces outside his own should not run any greater risk for the payment of the same than he would at home. Yet this is in some instances what he does.

But this is not the only premise upon which the need of a Dominion insolvency measure can be urged. Under the existing condition of affairs a premium is put upon dishonest, or, as a wholesale man was heard to remark the other day, " honest men are made dishonest," on account of the loop holes that are kept open for them by the law as it now stands. And the best efforts of the Provincial Legislatures to close up these holes have proved ineffectual, because in their attempts to do so they have exceeded their constitutional powers. As the law -or rather want of it-is at present, a merchant who is in the last stages of insolvency can go on doing business, not infrequently selling goods at prices away below his competitors, almost as long as he choses. When a merchant like that develops in a community he is obviously injuring it, and it is in the interests of the local merchants that something should be done to prevent a continuance of the evil that is being wrought. This is one of the things the proposed bill aims at. But, as was pointed out in a previous issue, every precaution needs to be taken that the liberty of no merchant are unduly interfered with.

The proposed bill stipulates that a creditor or creditors with claims aggregating at least \$500 may demand an assignment if a debtor ceases to meet his liabilities generally. This does not seem to be unduly harsh, but of course it is in regard to what scope may be given the word "generally" that will require careful interpretation.

As far as the farmers are concerned there is little to say. While in one sense they are producers, in another they are consumers. What they have to sell they get cash for. In a word, the farmer does not belong to the creditor class. Therefore he has no more interest in an insolvency bill than has the mechanic or the laborer.

#### PERSONAL MENTION.

J. J. Rae, general merchant, of Stouffville, was in Toronto Friday last. He reports trade fairly good.

W. W. Carter, mill owner and general merchant, Fesserton, made a business trip to Toronto Saturday.

James A. Blain, general merchant, Gilford, was in Toronto Saturday doing a little sorting up for the Christmas trade.

John Hiles, general mercoant, Dungannon, paid THE GROCER a visit last week. Mr. Hiles does a cash business, and so satisfied is he with it that he avows he would rather close up his store than go back to the old system. Mr. Hiles is a great admirer of THE GROCER, and yearly subscribes for three copies—one each for himself, his clerk and the manager of his branch store at Armow.

#### GROCERS WORK AND FEAST.

President.-R. Donald. Vice-President—F. S. Roberts. Treasurer—Martin McMillan. Directors—R. Mills, J. S. Bond, H. W. McCulloch, H. Tolchard. Trustees—R. Mills, A. R. Williamson, F. S. Roberts.

Inside Guard-J. Marshall.

These are the officers elect of the Toronto Retail Grocers' Association. They were elected Monday night. The meeting was held at Webb's, and was probably the most interesting annual or any other meeting in the history of the association. There were between forty and fifty members present, a remarkably good attendance considering the fact that street car traffic was blocked by the heavy snow storm. The contest for some of the offices was keener than usual, particularly for the presidency. But it was not around the election that was centered the greatest interest. In Webb's big upper dining room were spread tables for a banquet, at which the members were to sit, feast, sing, orate, crack jokes and have a good time generally.

President Clark presided, and among those present were : Vice-President Gibson, Secretary Corrie, Treasurer McMillan, Robert Mills, H. W. McCulloch, W. J. Sykes, A. G. Marmion, F. W. Johnston, A. G. Booth, A. White, J. Marshall, J. S. Bond, F. S. Roberts, R. Donald, W. Thompson, W. H. Marmion, John Butcher, A. R. Williamson, P. J. Mulqueen, H. Tolchard, J. Morrish, J. Bond, T. Babe, T. Clarke, J. Davidson, W. G. Walker, D. McCrae.

Secretary Corrie presented the report of the Executive Committee. It stated that a firm of solicitors had been appointed to look after the collection of accounts of members of the Association; recommended that an At Home be held at Webb's January 23; that no presents be given at Christmas ; that an excursion be held to Niagara Falls July 18; that the proposed new by-law in regard to the regulation of the weight and quality of fruit on the Toronto market be discussed at the January meeting, and that a petition be submitted to Mr. Clarke Wallace, Controller of Customs, and that the co-operation of sister societies be solicited regarding thereto.

The report was read clause by clause and adopted, and that portion of it referring to Christmas presents was carried with cheers.

The election of officers was the next order of business. The candidates for the presidency were : F. S. Roberts, D. W. Clark, R. Donald, J. S. Bond, M. McMillan. J. G. Gibson and John Butcher were nominatcd, but they refused to stand.

The contest was keen and it required four ballots to elect Mr. R. Donald, the successful candidate.

Then to make up for the time taken up in the election of president, the election of vice-president and treasurer respectively went by acclamation, Mr. Roberts being elected vice-president, while Mr. McMillan was re-elected treasurer.

One ballot sufficed to elect the directors, and these were the successful candidates : R. Mills, J S. Bond, H. W. McCulloch, H. Tolchard.

The honor of guarding the inside door fell to James Marshall.

The old trustees, R. Mills, A. R. Williamson and F. S. Roberts were re-elected by acclamation.

The appointment of secretary was left in the hands of the Executive Committee.

By this time it was getting near 10 o'clock, and just as the memhers were about to adjourn to the banqueting hall, Mr. Gibson rose in his place and gravely remarked: Mr. President and gentlemen,—It is seldom that a member of the Grocers' Association has courage enough to run for aldermanic honors. We have one with us to-night who has that courage. I refer to Mr. A. R. Williamson. He is out for Ward 4, and I hope the members of this Association will do all in their power to secure his election. (Cheers.) It is time we had some one down at the City Hall who will look after our interests. (Hear, hear.)

J. S. Bond : Come down in No. 2 and we'll elect you sure. (Laughter.)

Then the members filed into the dining hall, where President Clark again took command, being supported on his right and left by the officers of the Association.

Recherche was the menu, in high spirits the company, brief and to the point the speeches. All this was interlarded liberally with comic songs, by T. H. Baker and Frank Wright, and selections by the Toronto Mandolin and Guitar Club. And it is no matter for surprise that a right royally good time was had.

The hour was hovering near 11 o'clock when President Clark took up the thread of the toast-list. After "The Queen" had been duly honored, "Our Association" was proposed, coupled with the names of A. G. Booth and A. White.

Mr. Booth spoke briefly, well and to the point. He was glad, as an old member, to see so many young members present, and he hoped they would during the ensuing year assist the officers in making the Association more useful to the trade than ever. "And see," he continuad amid applause, "if we can't do something for ourselves. We have been doing something for the public long enough. It is now time we did something for ourselves."

Mr. White spoke as a three-year-old member who had done his best to promote the interests of the Association. The coming year he hoped to see the Association achieve greater success than ever before. From the enthusiastic applause that greeted the latter remark it was evident that the members were going to try to put into practice his advice.

"I have now," said the president, with a peculiar expression on his face, "great pleasure in asking Mr. Mills to give us a recitation." Mr. Mills hurriedly retired, and a moment later returned unrolling a piece of parchment, from which he proceeded to read as follows:

J. G. GIBSON, ESQ.:

DEAR SIR,-The members of the To-ronto Retail Grocers' Association deem the present occasion a most fitting one to express to you their appreciation of the many services you have rendered it since you be came one of its members. In all matters of business your counsel and advice have been always found of the greatest value. In the several entertainments undertaken by the Association has your untiring energy been especially displayed, the result being that these meetings have not only been exceedingly enjoyable but also financially successful. As an Association we regret your unwillingness to take higher office for the ensuing year, but we are happy to know you will still give it all the assistance in your power, as you have hitherto done. The Association has much pleasure in presenting you with the two accompanying pictures as a slight token of esteem, and at the same time tendering you and your family its earnest wishes for a Merry Christmas and a Happy New Year. D. W. CLARK, President.

R. M CORRIE, Secretary.

#### Toronto, Dec. 11, 1893.

The pictures, two handsome English water colors, elegantly framed, were handed to Mr. Gibson by Mr. McMillan.

Mr. Gibson tried by vigorously puffing at a cigar to control his feelings, but he tried ineffectually. "Mr. President, and brother grocers, you have taken me by surprise," he began in reply. "It is a thing I never dreamed of. I appreciate it. It is the first time I have been out of harness in the Association, yet in the future, as in the past, I shall do all I can for the Association. Some of you may wonder why it is that I have not taken office this year. But the fact is I have some business interests which will call me away a good deal, sometimes at nights, and I will never hold an office to which I cannot attend as I ought. Nothing gives me so much pleasure as when associated with members of the trade. There is no more respectable body or men than the grocers of Toronto." (Hear, hear.) In concluding, Mr. Gibson urged the members to take more interest in the Association and attend its meetings more regularly.

Loud was the applause that greeted Mr. Gibson as he took his seat.

"Officers Elect " was the next toast.

President-elect Donald was the first to respond. He did not propose to make a speech, but at the next meeting would probably deliver an inaugural address. He, however, gave some advice. He did not see why the retail grocers of Toronto could not find more time to attend the meetings of the Association, where they were able to glean

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coant, Dungant last week. Mr. and so satisfied would rather wack to the old reat admirer of subscribes for imself, his clerk rranch store at ideas that would well reward them for the time they spent away from business.

Vice-President-elect Roberts followed, and he urged fealty to the new president and more concern about the interests of the society.

Treasurer McMillan thanked the members for the renewed confidence placed in him, and remarked: "We have still got the boodle in Yonge street." (Laughter.)

Robert Mills said he had been a member of the Association since it was started, and he intended in the future, as in the past, to do his best in furthering its interests.

J. S. Bond thanked the members for giving him a place on the executive. "I have attended the meetings of the Association as often as possible, and have always been benefitted by so doing," he concluded.

H. W. McCulloch said he had been an active member of the Association ever since it started, and meant to so continue.

H. Tolchard: I shall endeavor during the coming year to try more than ever to carry out the wishes of the Association.

Then Mr. Mills rose and moved a vote of thanks to retiring President Clark, and in doing so paid a glowing tribute to Mr. Clark's many qualities, and particularly to his indefatgible efforts in promoting the welfare of the Association. "I hope for his assistance in the future as in the past, for I feel that if we lose his services it will be a great loss to the Association." (Applause.)

A. R. Williamson, in seconding the resolution, said he had always found Mr. Clark at the post of duty.

The resolution was carried amid much enthusiasm.

Mr. Clark, in reply, feelingly thanked the members for the manner in which they expressed their application of his services. "I am," he said, "a charter member of the Association, having joined when it was formed in 1885. During that time I have not missed half a dozen meetings, and have held every office, expect carry the bag. (Laughter.) You have elected good officers, and I hope this year will be a successful one. I hope too that it will be a more fraternal one than in the past. (Hear, hear.) Before the Association was formed grocers woull hardly speak to each other. They scarcely ever thought of going into one another's stores. They might take a quick glance at each others windows to see how they were dressed or if there were any customers in the store. (Laughter.) The more meetings we have the more friendly will we become and more firmly will the footing of the Association get. (Applause.)

"The Ladies" brought P. J. Mulqueen to his feet. Eloquently did he dwell upon the importance of ladies in society, and the influence they had upon the men. Although he was a bachelor, he did not purpose remaining so always. He was willing at any time to forsake his present condition. "But what I want," he added amid much laughter, "is a woman that will be able to take my place behind the counter and let me take a night off now and then. I also want one that will not give eighteen ounces to the pound. It she gives fifteen, I won't object."

The clock was fifteen minutes past the midnight hour when the meeting broke up with the customary cheers.

#### CHATS WITH BUSINESS MEN.

There is in a northern town a merchant who recently failed, but who, it is hinted, got his stock back again through a little alleged underhanded work on the part of a certain Toronto wholesale house. He is now doing business as if nothing had happened, the only difference being that the old firm name has now "& Co." tacked on after it. As he was what was termed a "cutter," the other merchants in the town are not at all pleased at the turn affairs have taken. One of them, who for convenience I will call Smith, felt particularly annoyed, and he issued a dodger reflecting somewhat upon the late insolvent, whom I will call Jones. The next issue of the local paper contained a retort from Jones, the concluding paragraph of which read : "Blessed are the people who mind their own business." Next week Mr. Smith replied, and his concluding sentence was: "Blessed are the peopie who have a business of their own to mind." This did not squelch Mr. Jones, for the following issue of the local paper he quietly asked Mr. Smith if he had ever read the little story entitled "The Curviture of the Spine." Last week Mr. Smith retorted that he had not, but he "had read of the man who blowed so much that he busted." "This little wordy warfare is the sensation of the town," said a merchant from that particular place, "and it is affording us lots of ammusement."

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"The town of North Bay is very quiet at present," said a traveler to me Saturday. "The Canadian Pacific having reduced their staff more than one half. When the shops there were running full blast the C. P. R. people paid out \$30,000 monthly in wages; now they are paying less than half that amount. This of course naturally makes the Bay very quiet. But the shops at Chapleau have been served still worse, the works in that place having been closed altogether."

"Taking it all through, this is the best year for business we have had for a long time," said the accountant of a large Toronto boot and shoe manufacturing firm. It eased off quite a bit during the mild and dry weather we had a tew weeks ago, but the wet weather that followed again stimulated trade and this cold weather is of course good for the trade in rubbers and overshoes."

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A broker was dilating the other day upon what he considered would be the relative conditions of brokers and wholesale merchants in the future. "They must decrease," he summed up, "while we must increase." And then when I smiled he added : "Would you believe it t There isn't a wholesale house in Paris, France." Then he sought the seclusion of his sanctum.

BYSTANDER.

#### DOMINION COMMERCIAL TRAVELERS.

If the last annual meeting of the Dominion Commercial Travelers Association at Montreal was a stormy one, that held on Saturday evening, the 9th, was even more so. The cause of all the excitement was the contest for the presidency, and over it the members who assembled in the rooms of the Natural History Museum had perhaps as stormy a time as at any meeting that has been held in Montreal for some time. The contest between Messrs. Watson and Wilson, the two candidates, has been going on for the past three weeks or so, and the canvass since the nomination has certainly been one of the most exciting in the history of the association. Last Saturday's meeting was the culmination of all this, and when the retiring president, Mr. Geo. Cains, had announced the following result the fun commenced in earnest :--

President-D. Watson, 1,085; L. A. Wilson, 530. Majority for Watson, 555.

Vice-President—William McNally, 826; Alfred Elliott, 725. Majority for McNally, 101.

Treasurer-Charles Gurd, elected by acclamation.

Directors—T. L. Paton, 1,041; John Hughes, 944; E. D. Marceau, 748; George H. Bishop, 744; James L. Gardner, 644; S. W. Ewing, 650; F. S. Foster, 647; W. Gosling, 374; I. Friedman, 360.

This announcement was kept back until late in the evening, as the discussion of the annual report, which was submitted first, was heated and bitter, there being, perhaps, a larger attendance of members than at any previous annual meeting in the history of the association.

The report, which referred to the fact that there was not so large an increase in numbers as in former years, which was attributed to the stringent rules enforced by the railways, went on :- By referring to the subjoined financial statement it will be seen that the total income for the year is \$30,326.08, and the expenditure, including insurance indemnity, \$17,804.04, leaving a net gain of \$12,370.33 carried to capital account, which now reaches \$129,999.02. While the number of new members admitted during the year is 46 short of last year, a fewer number of old members have dropped out, leaving a net gain of 44, making our total membership 2,394. The number of members transferred to the retired list exceeds that of any former year. The associate members now number 102, against 92 last year, showing that great care has been exercised in the issuing of certificates. In regard to the policies issued by the London Guarantee and Accident Company, all claims for weekly indemnity were reported paid, and one claim for \$5,000 was settled in full. The Mutual Benefit Society in connection with the association continued in a prosperous condition. Without anticipating their annual report, the roll of member-ship had considerably increased, five death

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roll of memberased, five death claims having been paid and the surplus for the year over \$4,000.

The financial statement of Mr. Fred Birks, treasurer, audited by Messrs. Riddell and Common, showed total assets of \$129,-999.02, made up of, cash, \$5,031.10; investments, \$122,770; accrued interest, \$997.92; and furniture, \$1,200.

The President made a few remarks in reference to the report, which he considered a good one in the face of the very bad financial year, especially as they had the pleasure of carrying over the largest surplus on record in the history of the association, with the exception of one year. They had to record the loss of many old members, and of course the benefit funds had been called on on this account.

With the close of the president's remarks, the rising of Mr. Geo. Forbes was the signal for the preliminary canter, so to speak, of the lively proceedings. Mr. Forbes' face and voice are familiar to everyone who has ever attended a Commercial Travelers' meeting, and it is on the question of the association's financial policy that he is especially strong. He criticized some of the items in the report severely, after which Mr. Hutchinson moved its adoption.

This was met by an amendment from Mr. W. Callahan that it be laid on the table for discussion, and it carried. Yet, despite a very uproarious time, the report did not come in for much serious discussion. It was simply a case of accusation aud counteraccusation until the least excited portion of the gathering got visibly tired.

Mr. Woods opened fire with a complaint that the report should be in the hands of the members sooner than it was. Mr. Cains replied to this that each member had got the report with his ballot papers.

Mr. Woods demanded what was the balance.

Mr. Cains finally replied that it was \$224, but pointed out that it was difficult to give a definite statement, as the expenses were still running.

Then Mr. Galbraith went even further than Mr. Woods, moving that the report be not adopted. He moved instead that in the opinion of this meeting the president and other members of the society had been guilty of conduct subversive of its best interests and lowering to the dignity of the office of president.

The president said that this was out of order, and amid a regular babel of sounds M1. Galbraith rose, every individual hair of his handsome whiskers bristling with wrath, announcing his determination of standing there to the "wee sma hours" to have his rights. Amid a lull in the noise he was heard to remark that it was alleged over the signature of several members that the president and Mr. Hughes had waited on Mr. Wilson and asked him to withdraw, promising him a seat on the board and an election as president next year.

This was greeted with a regular chorus of requests to "sit down" and also that it had nothing to do with the report, the chair declaring Mr. Galbraith out of order.

Eventually the report was declared carried by the chair, which was the commencement of another bitter dispute. Mr. F. Younghart and Mr. D. L. Lockerby stoutly declared that it was not carried, and the discussion broke out afresh ; with considerable recrimination.

Finally Mr. Galbraith put in a requisition signed by five members asking that the "ayes" and "nays" be counted, but after a lot of more talk the chairman declared that he would not go back on his ruling. Galbraith withdrew his request and the adoption of the report was confirmed.

Then a few remarks from the presidentelect, Mr. D. Watson, followed. Mr. Watson spoke very pleasantly, and so did Mr. Wm. McNally, the vice-president, and Mt. Gurd, after which Mr F. Birks moved a vote of thanks to Mr. Geo. Cains, the retiring president, which carried.

The educational report, which was submitted by Mr. Copeland, stated that progress had been made in every branch. A statement of the fund in this connection showed receipts of \$217.94 and disbursements of \$174.98. It was adopted.

The following notice of motion, by Mr. F. Potts, to amend the by-laws governing weekly indemnity for accident insurance was voted on :--

"In order to secure benefits all injuries must be of such a nature as to prove conclusively total disability and loss of time. Where a portion of business or occupation is attended to, the claim shall be decided by the board upon its merits. All claims must be made within thirty days of recovery."

Mr. Copeland suggested that a committee comprising G. Piche, Geo. Sumner, F. Hughes, F. Birks, and two others be appointed to incorporate the by-law amendment, all discretionary power of certificates to be left with the directorate.

The amendment was carried.

# NOT WHAT IS PUT IN BUT WHAT IS KEPT OUT

A prominent grocer in St. John, N. B., who was examining a bar of **SUNLIGHT SOAP**, made this remark to a "Sunlight" representative :—"One doesn't need to be a professional judge of soap to know that when he takes up a piece of **SUNLIGHT** he is not handling a common soap. Now, Mr. — what do you put in **SUNLIGHT SOAP** that makes it so different from other soaps?"

The reply was: "It is not so much what is put in, as what is kept out!"

There is a whole volume of meaning in the reply. It means just the difference between an absolutely pure soap like **SUNLIGHT**, and those that have no honest or truthful claim to purity.

FOOLISH people buy soaps which they can get the most of for the least money.

WISE people buy a soap with the highest record for Purity and general Excellence, known \* and used all over the world, and happily named—

Canadian Head Office,

TORONTO LEVER BROS., LTD. Soap-Makers to the Queen





8

[This department is made up largely of items from travelers and retailers throughout the Dominion It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Mr. B. White, of Matchedash, has sold over 3,000 lbs. of honey this year.

Mr. Wales, butcher, recently of Palermo, has opened out a butcher shop in Milton.

The Grand Pork Packing Company of Ingersoll slaughtered 1,018 hogs in one day recently.

It is intended to build a new cheese factory in the northern part of Nottawasaga township.

W. Pattinson has opened out a new grocery in Laing's old stand, corner of Main and James streets, Milton.

Two well known grocers of Norton, N.B., have joined interests. The firm will be known as Perkins & Patriquin.

John Auton, a Hamilton milk dealer, has declined to furnish Inspector Macdonald with a sample unless paid for it.

W. R. Stewart, grocer, 665 Queen street east, has purchased the store now occupied by him; also six cottages in the rear.

Messrs. Lavery & Rahill of Myrtle have leased Mr. Perry's store, Kirkfield, and intend opening a general store. They take possession immediately.

The will of the late T. A. Mara has been filed in the Probate Court, London. By it the interest held by deceased in the dry goods business, all the real and personal estate (consisting of stock in trade, cash and book debts), are left to the widow of deceased. The value of the entire estate is placed at \$45.135.

F. P. Summer has opened out a very attractive stock of groceries and provisions in the Ross store, Main street, Niagara Falls.

Cope & Young are in business once more at Vancouver, B.C. They are now in the produce business in the Commercial block

The Bigger store at Niagara Falls will be occupied in a few days by Mr. W. M. Misener of Pelham, who will enter the list of our business men as a grocer.

New Hamburg is to have the next Ontario Poultry Association meeting in that village. It will be held during the entire first week of January, beginning with New Year's Day.

Mr. and Mrs. Wm. Defore has been spending a few days at E. Morden's, Niagara Falls. They were en route to their orange groves in Florida, where they expect in future to reside.

The first shipment of butter ever made to the Japanese Empire from Manitoba left recently for Yokohama via Vancouver and the Canadian Pacific Steamship Co. It consisted of ten cases of fancy creamery.

Mrs. Julia Sandberg reported to the police that her grocerystore on West avenue, Hamilton, was broken into the other night and the thieves went off with several bottles of pickles, preserves and other toothsome delicacies.

The complimentary concert to be given by the members of the Commercial Travelers' Association in Horticultural Pavilion Saturday night in behalf of R. B. Linton, a fellow-traveler who recently lost his eyesight, promises to be a success, a large number of tickets being already sold.

Lubec (Me.) boasts of eighteen sardine factories whose average output amounts to 15,000 cases, and whose total output would aggregate 270,000 cases. With two dozen cans to a case this would make 6,480,000 cans of sardines. It is an industry which has brought not a little money to Eastern Maine and still seems capable of a profitable enlargement.

The Hamilton Retail Grocers' Association has elected the following officers for next year: President, A. Ballentine; vice-president, J. Main; second vice-president, E. Hazell; secretary, W. R. Harvey; treasurer, C. Bremner; auditors, C. Holt, G. Powell; Executive Committee, J. O. Carpenter, C. H. Peebles, T. Hazell, J. Ronan and J. C. Boligan.

During the past week Inspector Bell and Assistant Inspector Lutman have been making a quiet call on the many bakers' delivery wagons that abound on the streets of London, and as a result many of London's poor left the inspector's office carrying a parcel and a broad smile. The inspectors do not care to say who they caught, but as only 51 loaves were confiscated, and 29 of these seized from one party, the bakers as a whole must be giving good weight.

The premises of the Anglo-British Columbia Packing Co., formerly in Bell-Irving and Patterson's office, at the corner of Cordova and Richards streets, have been removed into the offices next door, where Mr. H. O. Bell-Irving, the agent, will henceforth conduct his own and the company's business.— News, Vancouver, B.C.

Mr. Joseph Eager, one of Waterdown's oldest and most highly respected residents, died in that village on Saturday afternoon last. Mr. Eager kept a general store in Nelson village (now Hannahsville) for some time, and nearly thirty years ago moved into Waterdown, where he has carried on the same business ever since.

A Chinese tea merchant, who hails from St. John, N.B., arrived from the east this morning, accompanied by his father and

Marshall's Choice Scotch Fish Delicacies

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

Fresh Herrings Kippered Herrings Herrings in Tomato Sauce Herrings in Shrimp Sauce Herrings in Anchovy Sauce Herrings a-la-Sardine Preserved Bloaters, Etc.

Specially adapted for family use.

# ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs, and RED HERRINGS, in tins.

No household should be without them.

# Walter R. Wonham & Sons,

Spring Garden Works, ABERDEEN, SCOTLAND.

MARSHALL & CO.

Sole Agents for Canada, MONTREAL,

h two dozen ke 6,480,000 try which has istern Maine profitable en-

s' Association cers for next :; vice-presipresident, E. ey; treasurer, G. Powell ; Carpenter, C. an and J. C.

**TELEPHONE 447** 

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Sons.

Of business continues. It is likely to THE RUSH last for next ten days. We would request our friends not to wait until the last moment to send their orders. We are well supplied with Christmas Goods

Lucas, Steele & Bristol.

The Best Grocers keep the Best. CADBURY'S DELICIOUS CHOCOLATE CREAMS CADBURY'S COCOA ESSENCE (Absolutely pure) CADBURY'S MEXICAN CHOCOLATE

Are Superior to all others, without any exception.

World's Fair

Grounds.

Wholesale Grocers, HAMILTON

The trade supplied by FRANK MAGOR & CO. 16 St. John Street, MONTREAL.

> Chase & Sanborn's "Seal Brand" Coffee was served to the Exclusively 21,477,212 People admitted to

> > Are You prepared to furnish your patrons

With the Leading Fine Coffee of the World?

To get this Coffee Quickly send your orders in to

CHASE & SANBORN'S

SEAL BRAND Coffee

JAMES TURNER & GO. HAMILTON.

mother, en route to their native land. He intends returning in a few months, and will open an agency in Winnipeg. Ching Foo is the merchant's name, and his business last year exceeded \$40,000 -- Free Press, Winnipeg.

It is A. R. Williamson, grocer, Esther street and Grange avenue, who is running for aldermanic honors in Ward 4, and not R. A. Williamson of Queen street west as stated a week or so ago.

The Hamilton Vinegar Company have appealed from an assessment of 40,000. In the course of the evidence it was stated that the cost of maturing the vinegar now in process of manufacture was 283,000. The company contend that the whole of this amount, with the exception of about 335,000, was advanced by a bank, and they claim they should not be assessed for this amount when the bank has already been assessed for it.

G. A. Curtis's grocery store, Simcoe, came very near being laid in ashes recently. Sometime during the forenoon a lamp, which was used in the cellar, was, they supposed, knocked over by the cat which is always around. The errand boy happening to go in the rear part of the store, where the stairway leads into the cellar, discovered the smoke, and by prompt action the blaze was extinguished, but had it not been discovered when it was, in five minutes more it would have been past control and caused a very heavy loss.

#### DRY GOODS.

MONTREAL MARKETS.

The cold weather of the early portion of last week had a sensible effect on business in dry goods on this market, and as it has been followed up by further cold weather this week a good jobbing trade in seasonable goods has been the result. Orders for spring goods are still coming in, covering lines of brown sheetings, bleached cottons and colored cottons, such as denims, cottonades, ticks, plaids, etc. Print cloths have also met with a fair enquiry. Most of the houses are through with their stock-taking, and those who are not expected to be through by the present week at the very latest.

Thouret, Fitzgibbon & Co. have been placing some good orders of their line of Bavarian felt slippers in the Northwest.

Wm. Agnew & Co. cleared off during the week quite a lot of ladies cloakings in beaver, etc. They have had quite a few sorting orders for these goods.

S. Greenshields, Son & Co. say that they have received quite a lot of spring orders during the week, which keep coming in fully as well as they expected.

J. G. McKenzie & Co. state that it is a satisfactory sign that the city retail trade have been larger buyers this week than last.

#### TORONTO MARKET.

Sorting trade continues, but shows no extravagant increase despite the cold weather, which has been so universal and so intense. Still travelers are sending in more hopeful letters, if not much larger orders. They find the retail trade considerably brisker and retailers in a better buying mood. This has considerably increased the buying on spring account, which was previously somewhat discouraging.

Letter orders have increased very much during the past two weeks, and this shows that the retail houses are busy. Flannelettes, blankets, heavy underwear, hosiery, neckwear, gloves, holiday goods, etc., have all been in demand in small quantities, but totalling up to a very fair amount of trade.

Travelers are out with spring samples, but are also watching for sorting orders. Stock-taking is over, but full results will not be known for a few days.

A specially cheap line offered by Gordon, Mackay & Co. is a white honeycomb towel at 60 cents per dozen ; size,  $17 \times 36$ .

W. R. Brock & Co. have just passed into stock cable repeats of black and blue beavers. These overcoatings are scarce on this market.

Wyld, Grasett & Darling report a strong inquiry for flannelettes, grey flannels, union and all-wool, and blankets. Two speciallines of flannelettes are being offered by them with a considerable measure of success. They can be retailed at 8 and 10 cents, and although last season's goods, are good in point of pattern.

W. R. Brock & Co. are keeping their stock of wool, hosiery, underwear, gloves, knitted woolens, and other seasonable goods well assorted, and are prepared to execute all orders promptly.

Handkerchiefs are in great demand for the Christmas trade. One lot of about 2,000 dozens has been on sale by Gordon, Mackay & Co. this week at 45 cents per dozen. This makes a capital five-cent leader. Ten dozen is the smallest quantity sold at the price.

W. R. Brock & Co. have passed into stock six cases of latest novelties in men's neckwear, suitable for the Christmas and holiday trade, comprising light, medium, and dark effects in knot, graduated Derby, and other new shapes.

Though booking orders and doing a large business on spring account, Gordon, Mackay & Co. do not look on the winter trade as by any means over. They have passed into stock this week (the result of recent purchases) grey flannels, blankets and heavy ribbed shirts and drawers, making their stock in these lines complete.

W. R. Brock & Co. have passed into stock three cases of ladies' and men's silk umbrellas. These have been specially imported for the holiday trade, and are mostly put up one in a neat box, and have fancy handles of various taking designs in celluloid, horn, metal, and natural woods. An article of this kind makes a sensible, acceptable, and useful present.



Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

# Christmas Fruits.\_\_\_

# ELEME FIGS, 10 lb. boxes. HALLOWEE DATES. MALAGA RAISINS.

New French, Marbot and Grenoble Walnuts.

Rolled

SEND FOR QUOTATIONS.

# DAVIDSON & HAY, 36 Yonge Street, TORONTO

Desiccated

OF EXCELLENT QUALITY IN ATTRACTIVE PACKAGES. IT SELLS ITSELF.

11

3LB. PACKAGES.

Ireland's

The Finest Breakfast Cereal Food in the World. Many competitors but not an equal. It's saying a great deal, but it's the truth. Write us for particulars.

# The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING THE LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

ROOMS

Grocers' Sundries

Walter Woods & Co., Hamilton.

**Our Patrons** 

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

SNOW DRIFT CO.

BRANTFORD

THE\_

X. L. C. R. SOAP \$2.35 per 1 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally. Has no equal in the market. L. E. LAWSON, The College Grounds, Adelaide St. West, TOBONTO, ONT.

WOODEN WARE

The Hilliard House RAT PORTAGE, ONT.

WILLOW WARE

Strictly first-class. The favorite commercial house along the line of C P. R LOUIS HILLIARD, Prop.

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#### HIS EXPERIENCE IN CHICAGO.

THE GROCER got a glimpse the other day of a letter that was written by H. T. Barker, general merchant, Stratford, to a friend in San Francisco. It consisted largely of a recital of what Mr. Barker had seen and heard at the World's Fair and his own impressions thereof. Amusingly he relates bits of conversation he had with some Americans whose knowledge of Canada was about as dark as was their financial condition a few months ago. Toronto Industrial and other Canadian exhibition associations might, he thinks, follow the example of the World's Fair people and keep the fakirs and dime shows away from the exhibition buildings, allocating them to some remote spot. Referring to business methods in Chicago, he writes : " I found that the system of doing business is detrimental to the farmer and retail merchant alike. Middlemen and capitalists are formed into combines. Take the meat business. While the farmer gets about \$3.50 for his pork, it is retailed at \$15 and \$16, and if a new man should start a butcher's shop and attempt to sell cheaper the combine would start a shop alongside him and run him out, even if they sold at a loss. The vegetables are handled in the same way, leaving the producer with small profits and the consumer to pay high prices."

### **NEWFOUNDLAND'S BONELESS COD**

The following from the pen of a gentleman who a short time ago visited John Munn & Co.'s boneless fish and glue factory, Grace Harbor, Nfld., appeared recently in the local paper there :

For centuries the fish of Newfoundland waters have been the food of European nations whose religious observances ordained abstinence from animal food at certain prescribed times. The Spanish and Portuguese have furnished records of past commercial activity in this branch of commerce, by the names bestowed on certain places on the Newfoundland coast, such as Baccalieu Island, etc., "baccalao" being the Spanish designation for codfish.

Like many other staple industries, the matchless Newfoundland fisheries have long been conducted on the old lines and with the old-fashioned ideas. The admirable climate of the Newfoundland coast for drying the fish-not "burning" it, as on the mainland of North America-has enabled the Newfoundland cure to hold its own against English, Norwegian, and French products, until, by enormous bounties, the last named power gave its southern neighbors in Europe low-priced fish-and at the expense, let it be borne in mind, of the French taxpayer ! The dried codfish in its old form has long been associated in the minds of middle-class consumers as being redolent of peasants' huts and the forecastles of small sea-going vessels, and only to be consumed by persons having rough and vigorous appetites. That this error is gradually dying out is proved by the frequency with which dried codfish is now used in most of the large restaurants and hotel kitchens of European and American towns, in the preparation of "fish-balls," "fish-cakes," and other like edible condiments.

Nor is the new form in which a few intelligent firms in Newfoundland are attracting the attention of housekeepers of other countries, unknown in Asia. Fish "curries," and other tropical dishes, made of the new article known commercially as "boneless fish," are found in the bungalows and clubhouses of the Anglo-Indian communities of Calcutta, Madras, Bombay and the far-away Himalaya mountains. Nor are shipments of the edible condiment unknown, via Canadian Pacific road, to Japan and Hong Kong.

This article has also been made in the seaside towns of the State of Massachusetts and Maine; but as the shore fishery of these States is a thing of the past, owing to reckless and wasteful methods of capture, the fish used for this purpose is either the oily menhaden or the codfish caught on the banks of Newfoundland, but undergoing a voyage of 1500 miles, in the hold of a fishingvessel, subject to various atmospheric conditions, and preserved in twice or thrice used salt, or tainted with bilge-water, from the ice sometimes used.

The "boneless fish," largely manufactured in Harbor Grace, the second town in the Island and a seaport on the eastern shore of Newfoundland, is taken from the pure phosphorsescent waters of the Atlantic.

From the depths of the ocean to the spotlessly clean factory, few operations intervene, so that the food and health-giving qualities of phosphorus, ozone, and all the invigorating forces of the sea are largely preserved in the flesh of the fish, which is gradually but rapidly finding a market in the saltless and dry atmosphere of the mainland, giving in large measure the qualities so greatly needed, and practically unobtainable by the dwellers in districts remote from the sea.

In England, although the large towns are well supplied with fresh fish, a proverbial scarcity exists in the country districts, and "boneless fish," neatly arranged in paper packages, is rapidly finding its way into the best houses, as well as the cottages of the artisan or agricultural laborer.

The Gala Bank, Uttoxeter and Forest cheese factories, belonging to the estate of the late Wm. Symington, of Sarnia, formerly of Plympton, have been purchased by a company composed of Robert Jardine, Jas. W. Symington, Fergus Kennedy, Wm. Douglas and L. A, Duncan. The new firm will be known as the Plympton Cheese Manufacturing Company. Mr. Duncan made the cheese that captured first prize at the World's Fair this year.

be sure and get the Dog's Head Brand

TOBACCO COMP

COLUMA

We beg to inform our

customers that we are

now turning out our

usual quantities of to-

bacco, and can fill all

orders without delay.

12

EMPIRE TOBAGCO

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YOU WILL FIND

sented.

**Boeckh's** 

Brushes

In almost every town from OCEAN to

OCEAN. They are sold in all first-

class stores, as goods bearing this

brand are always reliable and as repre-

CHAS. BOECKH & SONS. Manufacturers.

TORONTO.

LION "L" BRAND

REGISTERED

TRADE

MARK.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

& Brooms

PURE COODS.

JELLIES, VINEGARS,

PICKLES.

The largest

factory of the kind in the Do-

AND MEDAL

Foronto Exhi-

bition, 1893.

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DIPLOMA

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The new firm ympton Cheese r. Duncan made rst prize at the

# Christmas!!

Have you secured all the Fruits and Fancy Goods which your business will require for the Xmas Trade and Holiday Trade?

We desire to remind you that our stock is still complete although getting low in some lines. Send along your orders **now**. If our travellers are not on hand let's have your orders by Mail and they shall have good attention.

H. P. ECKARDT & CO., Wholesale Grocers. Toronto.

## CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at \$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

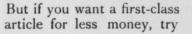
# SINCE WE ARE IN BUSINESS, OVER FIFTY YEARS

We have never been scared by competition. Our aim has always been to give entire satisfaction to our customers by selling them all goods as represented and at very lowest prices. When quoting goods in Montreal and Toronto papers, on same date, our customers and the trade generally, will find our prices to be the same.

CHAPUT. FILS **Established** 1842 Wholesale Grocers MONTREAL

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams



T. HOSKIN, 535-537 King TORONTO

LAWSON BROS. Manufacturers ... of ... Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion. The College Grounds, Adelaide St. West, Toronto, Ont. Machine Brushes Made to Order SEND FOR PRICE LISTS

GEO, ROSSITER.

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

#### **PROTECTION TO RETAILERS.**

14

It is surprising to find, as the trade newspaper man does occasionally find, a manufacturer or jobber at this late day, who is opposed to the existence of any means of communication between him and the retailer as to prices. We are not prepared to go quite as far as the American Grocer, which, in commenting on this subject, says : " Those in favor of the abolishment of trade news and information, whether conveyed through exchanges, price lists, trade journals or market reports, are generally dealers who seek profits by taking an unfair advantage of the buyer." We do not think this is always the case, though we must confess to pretty strong suspicions whenever we meet this kind of dealer. They are not met very often. or if the dealer feels that way, he is too politic to make his feelings known. On the other hand, we question whether the average retailer has any idea whatever of the amount saved to him on any one purchase by the existence of the trade journal. If it were not for the trade journal, and kindred publications, he would be compelled to accept the price any irresponsible salesman might quote him, or go to a great deal of trouble and perhaps expense to get a fair price. Whatever has been done in the past, few salesman dare quote now-even if they were so inclinedanything above the fair market price. To do so he would run the risk of losing a customer who regularly reads his trade paper. We have been told of some salesman, representing inferior houses as a rule, who invariable ask the merchant whether he takes a trade journal. We would be glad to know for purposes of comparison, what prices the merchant pays who does not take any paper.

The best houses, nowadays, encourage the merchants to read trade journals. This is especially true of the largest houses in their line in this city. Their theory, as we understand it, is that the reading merchant makes the best customer.—Northwest Trade.

#### LONDON'S CONSUMPTION OF FISH.

Statist cs recently compiled go to show that the consumption of fish within the city of London, Eng., 15 something enormous being almost as great as that of fresh meat. From these statistics it is learned that 160,000 tons were consumed within the past year and it is further asserted the amount would have been increased had the city better wharfage and storage conveniences than it at present enjoys. Herring is the fish of largest consumption, plaice, cod, soles and mackeral following in their respective order. Nothwithstanding this enormous amount which is annually consumed, fish is dear in London and difficult to obtain in good condition. One of the principal reasons for this is the scarcity and high price of ice owing to the fact that a majority of that used is imported from Norway. Moreover, the English have not adopted the American system of refrigeration to

any great extent, the commodious cold-storage warehouses and improved refrigerator cars giving American dealers far better facilities for handling the immense quantities of perishable food. From the Pacific carloads of fresh salmon are dispatched to New York, and the contents, after a journey of over 3,000 miles, are marketed in perfect condition. In like manner pompano and red snapper from the Gulf of Mexico, smelt, muskallonge, and salmon from Canada and Maine, and whitefish from the great lakes are sold in large quantities.—Ex.

#### **GUARDING AGAINST DEAD BEATS.**

Hereafter the dead beats and slow-paying people of Minneapolis will have a hard time of it, so far as the grocery trade is concerned, unless they change their ways, as the Retail Grocers' Association of the city has decided to adopt what promises to prove a very effective system for the prevention of losses by bad debts. Notices requiring immediate payment of accounts will be sent to the debtors of members by the agent of the association, and if no response is made, the names of the delinquents will then be read out in open meeting. As the grocers of the city will in this manner be placed on their guard, it will be almost impossible for the delinquents to obtain credit thereafter.-Ex.

#### THE PAW PAW FRUIT.

The paw paw is a wild fruit not much known to Eastern readers. A very interesting description of it and the methods of using it we quote from T. D. Beck of Brilliant, Ohio, in the Orange County Farmer : The paw paw more nearly resembles the banana than any other fruit, in flavor, although it has a peculiar flavor all its own. The fruit is about five or six inches, some shorter in length, and is much thicker in proportion to the length than the banana. When fully, ripe the flesh is a rich, golden yellow, soft and pulpy. It is covered by a skin no thicker than that covering an apple. Before ripening the fruit is a pale green ; after falling to the ground, and lying for a time, as it should be at its best, it turns black Bananas are "not in it" when they reach this stage of ripeness. They must be touched by the frost before they are fit for use.

I have eaten a very rich and palatable butter made from them, but never learned the modus operandi of making it. We make "paw paw fritters" that are very fine; they are made something in the same way as you make pumpkin fritters, substituting the paw paw for the pumpkin. By far the largest number are eaten raw, as you eat an apple, and like the city street car that always has room for one more passenger, you can always find room to hold one more paw paw. No matter what other blessings you may possess, you are losing many of the pleasures of living if you don't have your amual paw paw feast.

They should be cultivated as we cultivate other fruits, but so long as they are so abuidant, growing wild, as they are with us, we will not for years have to resort to cultivation.

Some of your orchardists should give them a trial. I believe if cultivated that the fruit would be larger, and perhaps a variety containing less seed could be originated. The large number of seed is the greatest objection to them; no fear, though, of swallowing the seed unknowingly, as they are nearly as large as a Lima bean.—Ex.

"Can't you wait upon me?" said the impatient customer. "Two pounds of liver, I'm in a hurry." "Sorry," said the butcher, "but there are two or three ahead of you Surely you would not want your liver out of order !"

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."-EMERSON.

HUNTER & CO. 24 FBONT ST. EAST, Toronto and Western Agents for CHRIST'ER JAMES & CO., London, Eng. PICKLES, SAUCES, JAMS AND MARMALADES Ask your wholesaler for them.



All kinds of Office and Store Fittings and Furnishings



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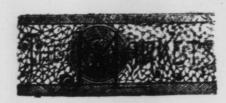
HRISTMAS GOODS

	BY, BLAIN & CO. Toronto, (	
Dear	Sirs, Please ship the following	ng goods,
Name		
	Address	
Ship	per Rai	Iway
То	Sta	ation
<b>То</b> QTY.	DESCRIPTION OF GOODS.	REMARK:
	DESCRIPTION OF GOODS.	
	Figs	
	Figs Currants	
	Figs Currants Raisins	
	Figs Currants Raisins Prunes	

Please fill this up and forward to us, we will ship promptly.

HUCH BLAIN

# EBY, BLAIN & CO., Wholesale Toronto, Ont.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and our Prices Current, necessarily take a wide range.]

#### TORONTO MARKETS. TORONTO, Dec. 14, 1893. GROCERIES.

Granulated sugar is fractionally lower than at time of last review. The volume of business is fair for the season, and compared with last year is larger. Dried fruits are still of course the most favored commodity, and Christmas goods generally are in fair request. Common off-stalk and Valencia raisins are getting scarce, while it is anticipated that Malaga raisins will soon be exhausted. Some houses have received further shipments of Valencias this week. "Six" and "Seven" Crown Eleme figs are cleared out, but further shipments are due here in a few days. New filberts arrived the latter part of last week, and they were distributed to the trade the early part of this week. The market is now well supplied with all kinds of nuts. Teas are receiving fair attention, and a good many spices are still selling. There is a brisk demand for coffee and Rio is quoted 1/2 c. higher. A further shipment of this coffee arrived in Toronto this week. Canned goods, except it be the fancy kinds for holiday trade, are as uninteresting as ever. Payments are much about as before.

#### CANNED GOODS.

Trade in this line remains in much the same condition as it has for some weeks. Fancy brands are receiving a little more at tention probably than a week ago, but outside these dullness is the rule. Tomatoes, peas and corn are selling at 80 to 85c. There have been some offerings on the part of packers, but at prices that jobbers would not entertain, while the former just as firmly reject the bids of the latter. There is not, however, any disposition to do business on the part of either sellers or buyers. For salmon there is the usual quite seasonable demand. The idea as to price is still \$1.25 to \$1.35 for red fish in tall tins and \$1.50 in flats. Cohoes are unchanged at \$1.05 to \$1.10. Lobsters of the better brands continue in fair demand, but generally speaking trade in this line is quiet. Ruling prices are \$1.85 to \$2.10 for talls and \$2 40 to \$2.50 for flats. There is a little demand for fancy fruits for the holiday trade. We quote : Peaches, \$3 to \$3.25 for 3's, \$2.10 to \$2.25 10r 2's ; raspberries and strawberries, \$2 to \$2.10.

#### COFFEES.

Another shipment of Rio coffee has arrived on this market. It came in time to replenish almost exhausted stocks. but as a good deal of it was sold to arrive stocks here are still small. Advices of further shipments have, however. been received. The New York market is higher on some grades of Rio coffee, and sales there have been larger than for the corresponding time a year ago. We quote: Rio, 22 to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

#### NUTS.

Trade continues brisk, particularly for almonds, filberts, and walnuts. New filberts are on the market this week, and the second shipment of Grenoble walnuts are on the way between here and Boston. Stocks of Tarragona almonds are very much reduced on both sides of the Atlantic in consequence of the large consumption induced by the low prices. We quote :--Brazil nuts 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½ to 15c.: Marbot walnuts 12 to 13c.; Bordeaux walnuts 11½ to 12½c.; filberts, 9¾ to 10½c.; pecans 13½ to 15c.; chestnuts, \$4 per bushel ; hickory, \$2.

#### RICE.

Rice remains unchanged both in regard to price and volume of business; ordinary sells at  $3\frac{5}{4}$  to  $3\frac{3}{4}$  c., Montreal Japan at 5 to  $5\frac{1}{4}$  c., and imported Japan at  $5\frac{5}{4}$  to 6c. SPICES.

The market is active, particularly in pastry spices. We quote : Pure black pepper at 13 to ,15c.; pure white at 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

#### SUGAR.

The reason for the decline of 1-16c. in the price of granulated which took prace last week sees to be a mystery to the trade here, wholesalers remarking that they see no reason why the refineries should have ordered such a step. There is a fairly good demand for granulated in small lots at from  $4\frac{14}{5}$  to  $4\,65c$ . per lb., while occasionally  $4\frac{14}{5}$  c. is obtained. Yellows are dull at from 3.40. up.

#### SYRUPS AND MOLASSES.

Syrups are in fairly active demand without any change in prices, the better quality selling at 2 to  $3\frac{1}{2}$ c. and low grade at  $1\frac{3}{4}$ c. up. A fair trade is still reported in molasses at 30 to 35c. per gallon in barrels and  $32\frac{1}{2}$  to 37c. in half harrels.

#### TEAS

There is probably a little better demand for teas, a good movement being reported in Japans at from 14 to 38c. and in Indians, Ceylons and Assams at from 18 to 45c. In Young Hysons there is not much doing ; 35 to 40c. is the idea as to price.

#### DRIED FRUIT.

This market continues to be the most interesting feature in the grocery trade. Valencia raisins are still going out briskly. Common off-stalk and selected are scarce here and jobbers have been supplying each other. The idea as to price is unchanged, and we quote : Off-stalk,  $4\frac{1}{2}$  to  $4\frac{1}{4}$ c.; fine off-stalk, 5 to  $5\frac{1}{2}$ c.; selected, 6 to  $6\frac{1}{2}$ c.; layers, selected,  $6\frac{1}{4}$ c. Shipments of new Sultana raisins have been received, and they are going out well at  $5\frac{1}{2}$ to  $6\frac{1}{2}$ c. Sultana raisins are quiet and unchanged at  $6\frac{1}{2}$  to 8c. Malaga raisins are unchanged, with stocks almost exhausted. We quote as before : London layers, \$2.25; connoisseur clusters, \$3; dessert clusters, \$3.75 to \$4; quarter flats Dehesas, \$1.50;

# CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal Proprietors of the original patent Caffarona

Bordeaux prunes, 5 to  $5\frac{1}{2}$  c. Bosnia prunes are going out freely at  $5\frac{1}{2}$  c. up for U's and  $7\frac{1}{2}$  to 8c. for B's. Atlas brand prunes are in stock this week. The quality is good and they are going out at  $5\frac{1}{2}$  to 7c. Currants are still in good demand, particularly the cheap and the better qualities. Vostizzas are nearly all cleared out. Figs are in active request, and 6-crown and 7-crown are cleaned out of the market, although fresh direct shipments are due here next week. The idea as to price is  $9\frac{1}{2}$  to 10c. for 14-cz. and \$1 to \$1.10 per 10-lb. boz.

#### BUTTER AND CHEESE.

There has not been much change in the butter market since last week. If anything really first-class butter is a little more wanted; of seconds there is a plentiful supply. For the good article the market is firm. There is a good deal of held butter of July and August make offering, but as some of it has not been well taken care of it cannot always fetch a a good price. Deliveries of large rolls have not been so large as usual. Prices are unchanged. Jobbers are taking choice dairy at 18 to 19c. and disposing of it to retailers at 20 to 21c. Bakers' butter sells at 16 to 17., large rolls 19 to 20c., and farmers' pound rolls at 22 to 25c. Creamery butter is quiet and unchanged. Jobbers are paying 22 to 23c. for tubs and selling at 24 to 25c. Creamery pound prints sell at about 24 to 26c.

Cheese remains firm and unchanged with demand fair. Stocks are decreasing and the Old Country is reported to be away short. The idea as to price is 11 to  $11\frac{1}{2}c$ , and there is not much going below these figures.

#### GREEN FRUIT.

A good seasonable trade generally is being done. Oranges, however, do not seem to be moving as briskly as some would desire, and there is good supply arriving. Lemons are in good demand and firmer. Bananas show no improvement, and those and some of the shipments have been found to be badly frozen on arriving here. Cranberries are in good demand and firmer. Re tailers have got their stocks of Malaga grapes pretty well in, and requirements are in consequence largely confined to single kegs. California dried fruits are not exhibiting any activity yet, but the market is firm and higher prices are looked for. We quote : Oranges—Flordas, \$2.50 to \$3. Mandarines and Tangarines, \$2 to \$2.25 half box. Lem ons, Messinas, \$4 to \$5 for 300's, 4 to 4½c. for 360's; Floridas, \$4 to \$4.50; bananas, \$1.25 to \$2; pears, 50 to \$1 per basket; Catawba grapes, 3½ to 4c. per lb.; Malaga grapes, \$4.50 to \$6 per keg. Cranberries, Cape Cod, \$7 per bbl.; boxes, \$2.25 to \$2.50; New Jersey, \$7 per bbl.; Canadian, \$5 to \$6 per barrel ; boxes, \$2 to \$2.15. Apples, \$2.50 to \$3.50 per bbl. California dried fruit-Apricots, 17 1/2 c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

#### HOGS AND PROVISIONS.

There is a little firmer feeling in dressed hogs, and packers are a little more anxious as buyers than they were. As high as \$6.30 has been paid for carlots of choice hogs.

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#### MARKETS-Continued

The range is from \$6 to \$6 30. Demand for hog products is high, and in some instances we quote lower prices.

BACON—Long clear,  $9\frac{1}{2}$  to  $9\frac{1}{2}$ c.; smoked backs, 11 to  $11\frac{1}{2}$ c.; bellies,  $12\frac{1}{2}$  to 13c.; rolls,  $9\frac{3}{4}$  to 10c.

HAMS—Unchanged, at 12 to 12 ½ c. for smoked, and at 11 c. for pickled.

LARD—Pure Canadian 114/c. in tubs, 114/c. in pails and 10 to 104/c. in tierces. Compound 81/2 to 83/c.

BARREL PORK—Canadian heavy mess \$17 to \$17.50, Canadian short cut \$18 to \$18.50, shoulder mess \$16.

DRESSED MEATS-Beef fores, 5c., hindquarters 6½ to 8c., mutton 5 to 6c., lamb, 6 to 8c., veal 7½ to 9c.

#### COUNTRY PRODUCE.

BEANS—Quiet and a little easier. Jobbers are getting 1.35 to 1.40 for sacks and barrels and 1.50 for single bushels of choice hand-picked.

DRIED APPLES—Small lots have been taken at 5c. f.o.b. Demand is light; jobbers are ordinarily getting 5% c.

EVAPORATED APPLES—There is practically nothing doing. Holders are asking 9½ to 9¾ c. and jobbers quote 10¼ to 10½ c.

EGGS—Demand fair and prices steady. Fresh are quoted at 17c. and limed at 15 to 16c.

POULTRY—Receipts have been light this week, although there has been quite enough for the demand. Shipments will be free enough next week. We quote: Turkeys, 8 to 9c. per lb.; geese, 5 to 6c.; chickens, 30 to 45c. per pair; ducks, 40 to 65c. per pair.

POTATOES—The market is unchanged. Some car lots have changed hands on track at 50c., and out of store 55 to 60c. is quoted.

HONEY—Dull at 8 to 9c. for extracted white clover in 10-lb. tins and apwards, and 14 to 15c. for sections.

HOPS-There have been some sales of small lots of new hops at 18c.

ONIONS — There is an easier feeling. Spanish onions 75 to 85c. per crate, and Canadian 1 per bag.

#### SEEDS.

Chief interest this week is centred in alsike and red clover. Alsike has been going out freely at \$6.50 to \$7 for prime to choice, and at \$7 20 to \$7.30 for extra choice to fancy. A few parcels of red clover are going out, but this article is not receiving much attention yet. Prices are unchanged at \$5.50 to \$5.75 ordinarily, and \$5.90 to \$6 for choice to fancy. Timothy is quoted at \$1 to \$1.25 for inferior and \$1,50 to \$1.60 for prime, while choice to fancy bring 15 to 20c. more.

#### SALT.

Trade is fair both in car and jobbing lots. Prices unchanged. We quote: Coarse sacks, 6oc.; fine sacks, common, 7oc.; dairy, in barrels, \$1.25; Coarse barrel salt, 95c.: American rock, \$10 per ton.

#### FISH.

Trade is brisk and supply fair. Oysters are 25 to 30c. lower. We quote : Fresh sea salmon, 17 to 190.; skinned and boned codfish,  $6\frac{1}{2}$ c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per bbl.; Digby herring, 13 to 15c. ; boneless fish, 4c. ; boneless cod, 7 to 8c.; blue back herring, \$2.50 per hundred and 4c. per lb.; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish,  $7\frac{1}{2}$ c.; oysters in

bulk, \$1.20 to \$1.25 for standard and \$1.75 selected; kippered cisco,  $2\frac{1}{2}$  to 4c. each; ciscoes, \$1.22 per 100; salt mackerel in bulk, 10c. per lb.; pike, 6 to  $6\frac{1}{2}$ c. per lb.; black bass, 10c. per lb.; haddock and cod,  $5\frac{1}{2}$ c per lb; steak cod, 7 to 8c.; chicken halibut, 10 to 12c.

#### HIDES, SKINS, WOOL, TALLOW

WOOL—The local demand for wool is slow and dragging, although some of the manufacturers are beginning to think that wool has about touched the lowest possible point. Some sales, large for this season of the year, have however been made, especially in choice lots, at ½c. advance on the standard price of pulled wools. It is reported by some dealers that the large importations of pulled wool from the States has had a disastrous effect on our own market, as it can be pulled at much lower rates there than in Canada.

HIDES—Remain quiet, and they are accumulating all over the country. The tanners who bought hides some ten or twelve weeks ago are now completely stocked and the demand is quiet and prices low. Dealers are buying pure hides from 3 to  $3\frac{1}{4}c$ , and 3c. for No. 3.

SHEEPSKINS—Are quiet and large stocks are being heid by country dealers. Dealers are offering for fresh slaughtered skins 70 to 75c. Country stock is fetching from 25 to 50c.

TALLOW—Continues in brisk demand and dealers are paying from 5 to  $5\frac{1}{2}$  c. and selling at  $\frac{1}{2}$  c advance. Culled tallow  $4\frac{1}{2}$  c; rough tallow 2c.

#### PETROLEUM.

Business on the Toronto market continues brisk at unchanged prices. We quote Canadian at 11  $\frac{1}{4}$  c. in shed in Montreal for round lots, and 12c. for small quantities. American petroleum, 16  $\frac{1}{2}$  c. in car lots, 17c. in 10 barrel lots, 17  $\frac{1}{4}$  c. in 5 barrel lots, and 17  $\frac{3}{4}$  c. for single barrels, net cash ; American benzine, 23 to 25c.; Canadian benzine, 10  $\frac{3}{4}$  c. Petrolea, 12  $\frac{1}{2}$  c. Montreal.

The Petrolea Advertiser, in its weekly review, says there is no change in either refined or crude, and it gives these quotations: Crude, \$1 to \$1.03 delivered; refined, 6 to  $6\frac{1}{2}$ c. in bulk, or  $8\frac{3}{4}$  to  $9\frac{1}{2}$ c. in barrels in car lots f.o.b. Petrolea.

#### MARKET NOTES.

Sloan & Crowther have new Sicily filberts in stock.

W. J. Forrestall has severed his connection with the Sterling Soap Co.

Eby, Blain & Co. are in receipt of a shipment of natural figs in 55 lb. boxes.

Perkins, Ince & Co. received a fresh shipment of Valencia raisins this week.

Clemes Bros. have two cars Uncas brand Florida oranges arriving this week.

W. Boulton of Picton was in Toronto this week paying his respects to the trade.

Pure white and pink icing sugars are obtalnable at Lucas, Steele & Bristol's.

Sloan & Crowther are in receipt of a shipment of Redpath's syrup in new style 2-lb. tuns.

A meeting of the creditors of Ellis & Keighly, the spice merchants who assigned a few days ago, was held Tuesday at Assignee Clarkson's office An offer of 25 cents on the dollar was made, and the inspectors and Mr. Clarkson were appointed to look into the estate. The meeting adjourned tall Friday.

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A few boxes of Jordan and Valencia shelled almonds have just been received by Lucas, Steele & Bristol.

Warren Bros. & Boomer received another shipment of Rio coffee this week. They have another lot advised.

T. Kinnear & Co. have received a ship ment this week of Sphinx prunes in cases also in stock Excelsior 5-crown currants.

Sloan & Crowther expect their last shipment of Valencia raisins (off stalk and fine off stalk) for the season to arrive this week

Russian, Imperial and Dalu Hola congou, Gillard & Co.'s special brands of black teas, are going out the firm says, faster than ever

Rose & Laflamme, of Montreal, are offering fancy pack cream corn, which they claim " is as cream is to milk compared with ordinary corn."

A report of the last meeting of the London Retail Grocers' Association has been received. It is too late for this issue, and will appear in the next.

G. Hector Clemes, representing W. R. Wonham & Sons, Montreal, is in Toronto looking after the interests of his firm. He will be here about two weeks.

Lucas, Steele & Bristol have had repeat orders for their high test New Orleans molasses. For Christmas cooking and baking it is claimed to be a treasure.

Currants and raisins to retail at 3 and 4 pounds for 25 cents are the selling lines. Lucas, Steele & Bristol have a supply of choice fruit to meet this demand.

The following lines, although low in stock, are obtainable at Lucas, Steele & Bristol's : Eleme, Erbeth and Comadre figs, London layers, Imperial cabinets, choice clusters,

WHITE & CO. 70 Colborne St., Toronto.

Oranges, Lemons, Grapes, Jersey Cranberries,

#### Figs and Dates.

Dealers in Butter, Eggs, Cottolene, Lard and Honey APPLES A SPECIALTY

Consignments Sclicited. Telephone 867



(Heavy Weights) FLORIDA ORANGES JERSEY CRANBERRIES.

CLEMES BROS., Toronto.



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IN CANADA

dessert clusters, Bordeaux and Grenoble walnuts, Sicily filberts, O. S., F. O. S. and selected Valencias; also, few boxes Argiumbau's choice layer Valencias.

James Turner & Co., Hamilton, have in store an elegant line of figs, Marcopoli packing; Superior and London layers in 28-lb. flat boxes and in 10's and 14-02. boxes.

The grated pine-apple in two-lb. cans for. sale by Lucas, Steel & Bristol makes a delicious tart. They also have in stock Cumquants (Chinese oranges), put in pots similer to pressed ginger.

The Montreal, Toronto, Ontario, and Eastern business of the St. Croix Soap Manufacturing Co., makers of the well known article "Surprise," shows a constantly increasing volume of trade. There is scarcely a grocery store from one end of Canada to the other that does not display Surprise Soap for sale, and nothing but words of approval are heard regarding it.

W. H. Gillard & Co. report the arrival of some choice Eleme figs, prime layers, superior layers, and London layers; the first two in twenty-lb. boxes and the latter in ten-lb. boxes; also a consignment of Commadre figs in tops, which are above the ordinary. Malaga figs in taps, boxes, etc., are on the market for some time, but in quality they are not in the same class with Commadre, being thick-skinned, small, hard, and of poor quality generally.

#### SAMPLE-ROOM TALK.

Lucas, Steele & Bristol of Hamilton: Holiday trade this season has been so far satisfactory. The demand for fancy goods has not increased much with us, but we find no sale or demand for cheap stuff, the trade are going in for better class groceries, especially fruits, all the time. At this season it is a great pity merchants delay ordering goods until the last minute.

Mr. Strowger, manager of the Ireland National Food Co., Toronto: "We have been very busy the past few months and demand for cereal goods still continue brisk, although prices are cut close on bulk goods. We are particularly well pleased with sales of our dessicated rolled wheat in packages. We have never had so much persistent competition from American goods as the past year, and yet output has steadily increased. Our American friends will have to consider-

# Best for Wash Day. SURPRISE SURPRISE

### The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

MONTREAL : 17 St. Nicholas St. TORONTO : Wright & Copp, 40 Wellington St. East. WINNIPEG: E. W. Ashley.

ably improve the quality of their rolled goods before they can secure any steady trade here."

Branches :

W. H. Gillard & Co.: A prominent Toronto banker, while visiting in Kingston a week or so ago, was delighted with a cup of tea he enjoyed at a friend's house, and bought fifty pounds from a prominent retailer handling it, ordering it sent to Toronto for his own use. This tea was Imperial Congou, one of our special brands.

#### MONTREAL MARKETS. MONTREAL, Dec. 14, 1893. GROCERIES.

The grocery market does not furnish much change this week, there being no feature in any of the leading lines. Business with outside points is not of large volume, but is fair on the whole, while the demand from the city retailers shows a disposition to pick up materially. In fact many of the houses state that they have been remarkably busy on this account since last Saturday. Of course the enquiry runs to Xmas lines such as fancy fruit, nuts, layer raisins, currant, figs, etc. Tea, coffees and spices have also attracted a fair seasonable enquiry and prices have remained steady. Sugar has shown somewhat more activity since the decline of 1-16c. which took place on Thursday, but buyers are still

disposed to exercise caution on this staple. Canned goods have shown a fair degree of activity in both vegetables and fruit.

DRIED FRUIT.

The dried fruit market continues unsatisfactory and irregular in tone owing to the cutting that is still going on in some cheap lines of fruit. In fact it is said that 4c. has been shaded on ordinary grades for round lots, and we know of transactions on spot at 4 to 41/4 c. for ordinary and 41/2 to 5c. for prime in round lots. In a regular jobbing way however dealers protest that prices are steady especially as prime fruit is not in large supply. In fact a decided scarcity of selected grades of off-stalk is one of the features of the market. Layers are steady at 51/4 to 5¾c. in round lots and there has on the whole been a fair volume of trade both in off-stalk and layers during the week. For jobbing business we quote : Ordinary Valencia off-stalk, 41/2 to 5c., according to brand; fine, 5¼ c.; selected, very scarce at 6c., and layers at 6 to 61/2 c.. according to quality. The currant market is steady with a fair volume of business moving. We quote :--Provincials at 37% to 41/4 c ; Filiatras, 43/4 to 5c., and Vostizzas 6 to 7½c., according to quality. The demand for figs has been quite active, a scarcity of ten-lb. boxes con-tinuing one of the features of the market. (Continued on page 24.)



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# Grocers Don't Keep Our Goods THEY SELL THEM

(If they are Awake)

There is a growing demand for better goods, why not try to meet the demand by selling our finer grades. We suit all,

WHEAT IS THE NATURAL FOOD OF MAN

# Pettijohn's Galifornia **Breakfast** Food

Is made from the best California White Wheat and is a perfect food, pleasant, palatable, and readily assimilated by the system. It contains nourishment for every part of the body.

ESTABLISHED 1842

123 & 125 FINSBURY PAVEMENT

LONDON, E.C.

Delicious, Enjoyable and Wholesome Preparations

Batty's Crown Pickles. Batty's Nabob Pickles. Batty's Nabob Sauce. Batty's Fresh Herrings. Batty's Kippered Herrings, etc. Snider's Home-Made (atsup

The Pioneer Sweet Catsup

and the finest ever offered to the trade. Manufactured from fresh, ripe tomatoes. Celebrated for retaining the natural flavor, combined with a delicious piquancy and perfect blending of spice found in no other brand. A good A good sel'er and universally known and acknowledged as the standard.

# Snider's Soups

**TWENLY Different Kinds.** Pronounced at various hibits, etc., as the best. Every first-class grocer should keep them in stock.

21

Who shall be your Milkman? Highland **Evaported Gream.** 

Cow's milk, if perfect, is after all, the nearest approach to human breast milk, hence the best artificial baby-tood.

What is wholesome for babies is certainly so for adults. When you buy milk you want it pure and nothing else. If you like it sweetened you add your sugar to suit your own taste. You want it free from all preservatives and foreign substances. You do not want a manufactured milk. What do you think of a prepared milk?

We believe you would appreciate the great merits of our prepared milk, termed Highland Brand Evaporated Cream.

Wright & Copp, Sole Canadian Toronto Agents

Will supply full Particulars for above.

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### FLOUR AND FEED.

The following gentlemen met in Montreal last week for the purpose of fixing the standard of flour for the ensuing year. Messrs. O. M. Gould, chairman, A. McFall and I. L. Spink, Toronto ; I. D. Saunby, London ; Robert Noble, Norval, Ont.; C. R. Smith, Hamilton; William Brodie and Gaspard Lemoine, Quebec ; A. F. Gagnon, W. A. Hastings, and W. W. Ogilvie, Montreal, the two last named being the representatives of Manitoba. Complaint was made that owing to the very short notice of the meeting given by the department at Ottawa-only three days-there was a shortage of samples from which to select standards. The setting of the standard for "straight roller" was the most important matter, almost the only important matter indeed, as this is the only flour that is sold largely by inspection-the higher grades going chiefly on the established merit of the brand-which is much the best security to the regular buyer.

The paper sack holds its own as the best package for flour. No other package, not even the barrel is so cleanly as the paper sack. No dust escapes from it, and nothing else costs as little. Small cotton sacks were used to a considerable extent years ago, and some are to be found in the trade yet, but the fact that every time they are moved their is a waste of flour, and a mess prevents their becoming popular with the tidy housekeeper, or the tidy flour dealer.

There is some complaint of flour from the present crop of Ontario wheat being less strong than that from the crop grown in 1892. The flour dealer who is grumbled at because his customers cannot get as large a loaf as a year ago may as well make it known at once that though the present crop is a good sample it is not equal in strength, at least to that of the previous year, and so help his customers to make the best of it. The crop is not, however, a weak one, only by comparison with the extra strong one of last year.

In many places in Toronto a sign is to be seen at grocery doors "Bread 6 cents the large loaf." Any one who is qualified to figure on the subject can show that a "large loaf" of bread cannot be made from good flour-or even moderately good flour-at 6 cents without entailing a considerable loss on someone. A subscriber who has given some attention to the matter claim to find in the "large loaf for 6 cents" a large amount of indigestion.

The cold weather is in, and with it one trouble for the flour dealer, that does not harass him in more equitable temperatureto wit, the trouble arising from his customers trying to bake bread out of cold flour. If every flour dealer would, when practicable, advise his customers to thoroughly warm their flour, say by standing it for a couple of

hours on the back of the stove prior to baking it, he would avoid the cussedness of complaints that he had sent out bad flour.

How many flour dealers in Canada advertise their wares? In the Maritime Provinces, a good many, but in Ontario-say here in Toronto-how few. Few indeed; and yet it seems that if a flour dealer would fix on a really first-class flour, tidy up his shop, so as to make it inviting, and then judiciously announce in the advertising columns of some well read journal that he has flour that can be depended on to give satisfaction, he would work into a good trade, and when he gets a good trade it is no easy task for any rival to take it from him.

A flour and feed dealer should be able to "take stock" once a month. A little study will put him on to the way of doing it with very little labor. Nothing helps a man's business more than to know just where he stands, and what progress he is making. An experienced accountant-a gentleman who had given much time to the winding up of estates-once gave it as his opinion that nobody who kept correct books and "took stock" frequently could fail. Possibly like other rules, there may be exceptions to this one, but whoever observes closely the condition of bankrupt concerns will be strongly disposed to give a liberal measure of endorsement to the accountant's opinion.

News from Manitoba this week reports an advance of 3c. a bushel on wheat (equal to nearly 15c. on flour), with a further advance looked for. Prices are low enough to warrant some improvement, though Manitoba alone cannot sustain an advance ; it must be general.

better demand for bran and shorts has caused a slight advance, prices in local mills being \$13.50 and \$15 respectively. Flour 1s neither higher nor lower than a week ago. It keeps on the same dead level as wheat. Two or three years ago the present prices would

THE MARKETS. TORONTO. The weeks changes are insignificant. A

have been thought impossible. Hetofore, when prices got into a hole, they took a turn for the better and ascended. This never failed. Just now few in the trade have backbone enough to voice the possibility of history repeating itself.

FLOUR-Manitoba patents, \$3.70 to \$3.80; strong bakers', \$3.50; white wheat patents, \$3.25 to \$3.40 ; straight roller, \$2.80 to \$2.95; Ontario family, \$2.85 to \$3.10 ; low grades, \$2 10 to \$2.25. These prices are in large lots delivered here to the trade.

MEAL-Rolled oats, \$3.80 to \$3.85; granulated and standard oatmeal, \$3.80; cornmeal, common, \$3.15; gold dust, \$3.40.

FEED-Bran still continues in good demand with a further advance this week, city mills now selling at \$13.00 per ton ; delivered (on track) \$12.50 per ton. Shorts steady, at \$14 in ton lots ; delivered on track, \$13.75. In oats the feeling has been easy all week, although at the close prices are stiffening up; 32 1/2 c. per bus. on track is about value. Market prices are 321/2 c. to 331/2 c. per b 1s.; feed corn, 53c. per bus.

HAY-Prices are steady. Pressed on track worth \$9 50 to \$9.75. Farmers' loads range from \$7 to \$9, according to quality.

STRAW-The demand is limited, with prices steady. Pressed on track, \$5.50 to \$6.00 per ton. Market prices are \$7 to \$8 for sheaf, with loose nominal at \$4 per ton.

PEAS-Steady, with sales on the market at from 56 to 57c.

#### ST. JOHN, N. B.

The market in flour is firmer, though there has been no marked advance, except in a very few brands, where price is up. There are large stocks here, but trade is quiet. Bran and middlings are both firmer, bran being about \$1 higher. Hay is quiet, and prospects for export are not bright. Prices are as follows : Manitoba flour, \$4.50 to \$4.60; best Ontario, \$3.70 to \$3.90; medium, \$3.6 to \$3.70; oatmeal, \$4.30 to \$4.35; cornmeal, \$2.55 to \$2.65; granulated, \$3 50 to \$3 60; middlings on track, \$19 to \$19.50; bran on track, \$18; oats on track, local, 36 to 37c; P. E. I., 38 to 40c; Ontario, 40½ to 41c.; small lots, 38 to 45c.; beans, hand picked, \$1.45 to \$1.50; prime, \$1.35 to \$1.45; split peas, \$3.75 to \$385 : barley, \$3.75 to \$3.85 ; hay, on track, \$13 to \$13.50, in small lots \$14 to \$15.

Why Bother with Selling Substitutes or Imitations, when . . . . SAPOLIO-CRYSTAL RICE. Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as THE GREAT SCOURING SOAP It retails at 10 cents, leaving you a fair profit. GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish Depots at : Emil Poliwka & Co.

Toronto, Ont. Montreal, Que. 38 Front St. East, Toronto, Ont. St. John, N.B. Canadian Agents.

There is hardly another Food Cereal in the market which can be used for so many purposes a

CRYSTAL RICE FOR SOUP. CRYSTAL RICE FOR BREAD, BISCUITS, ETC. CRYSTAL RICE FOR PUDDINGS, MUSH, ETC. CRYSTAL RICE FOR OYSTERS. CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber. Crystal Rice is now handled by the wholesale ade and in all the provinces.

CANADIAN SPECIALTY CO., 38 Front St. East, Toronto, Ont., Dominion Agents

22

# Flour is Cheaper

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

# M. MCLAUGHLIN & CO. Royal Dominion Mills, TORONTO.

We are prepared to supply the Trade with any quantity of

**Ghopped Feed at Low Prices** Ground White Oat Hulls

# **Barley Chop Oat Chop** Pea Chop

Corn Chop Mixed Chop

Samples and prices furnished upon application by wire or letter.

Tilsonburg, Ont. E. D. TILLSON Always COX'S GELATINE FLAR Trustworthy. 9 ESTABLISHED 1725. 1/4 lb packets, 14 lb. boxes secured in tin. ENTS FOR CANADA:-C. E. COLSON, Montreal. D. MASSON & CO., Montreal. ARTHUB P. TIPPET & CO., Special Agent for the Dominion :

C. E. Colson, Montreal

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quan-tities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

**O**atmeal

A CHOICE QUALITY OF

Rolled, Standard and Granulated

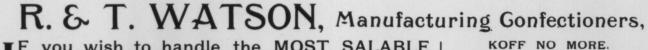
IN BARRELS, HALF BARRELS OR BAGS.

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128 Adelaide East, TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts. Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.



you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICO-RICE. We are Headquarters for Fine Choco-lates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST. 75 Front Street East.

Toronto, St. John, N. B., and Montreal

WATSON'S COUCH DROPS Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

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#### MONTREAL Markets continued

Fancy stock have been moved at 11 to 12c., ordinary to good 8 to 10c., and mat figs  $4\frac{34}{5}$  to 5c. Dates are selling well at  $4\frac{34}{5}$  to 5c., and new prunes are offering both on spot and to arrive during next week at 5 to  $5\frac{4}{5}$  c. NUTS.

#### NUIS.

There is a good seasonable trade doing in nuts, the volume of trade especially on city account having sensibly increased this week. Grenoble walnuts have changed hands at 11 to 13c., and Chile at  $6\frac{1}{2}$  to  $7\frac{1}{2}$ c. Sicily fiberts range from  $9\frac{1}{2}$  to 13c. We quote Grenoble walnuts, 11 to 13c.; pecans,  $8\frac{1}{2}$  to 12c.; peanuts, 8 to 11c. per 1b., and cocoanuts, 33.75 to 34 per 100; Terragona almonds 23 to 45c.; fiberts,  $9\frac{1}{2}$  to 10c.; walnuts, 12 to 12c.

#### SUGARS.

The sugar market is steady at the decline of 1-16c., which was decided on by the refiners on Thursday last. Wholesalers say that stocks are light all over, and that if buyers were only assured that there would be no further decline in values there would be a material expansion in the volume of business. We quote refiners' prices here as follows:—Granulated, 4 7-16c. and yellows  $3\frac{4}{5}$  to  $4\frac{1}{5}c$ .

#### MOLASSES

Barbados molasses has sold during the week at 30c. in round lots, but we still quote 33 to 34c. in a jobbing way. The tone is easy, however, and shading results in the case of every offer for a round lot.

#### SYRUPS.

The syrup market is dull and quiet, 13% to 2c. being still the range for Canadian. American is quiet at 18½ to 25c, per gallon as to quality.

#### TEA.

The tea market continues dull and uninteresting. Brokers say that the wholesale houses are not showing the least disposition to do business, being satisfied with picking up desirable lots here and there. The only round lots that have been moved during the week have been Japans on the basis of  $16\frac{1}{2}$ to 18c. We quote Japans : Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest 23 to 32c.

#### COFFEES.

The coffee market is quiet, but steady, light offerings of Maracaibo stock being the feature. Rio is firm and there is very little of it offering. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cobello, 19 to 20c.; Rio, 17½ to 19.; Java, 24 to 30c., and Mocha, 25 to 28c.

#### SPICES.

Enquiry for spices has picked up materially this week, especially for nutmegs, pimento, etc., and prices rule firmer. We quote : Jamaica ginger, 16 to 18c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; and nutmegs, 65 to 70c. to \$1.

#### RICE.

The demand for rice during the past week has been slow, dealers generally having stocked up before the close of navigation. We quote : Japan standard,  $$_3.75$ ; standard B,  $$_3.40$ ; English style,  $$_3.20$ ; choice Burmah,  $$_3.85$ ; Japan crystal,  $$_4.25$ ; Patna,  $$_4.25$  to  $$_5$ ; Carolina,  $$_6.50$  to  $$_7$ .

#### CANNED GOODS.

Under a fair demand canned goods are generally about as last quoted. A round lot of canned corn, some 1,000 dozen, was auctioned off at 57c. It was a forced sale on account of the liquidation of an estate which was sold in the Fruit Exchange on McGill street. It is the intention of the Exchange to hold reguler auction sales of canned fruit and vegetables during the season in addition ordinary green fruit, which will make matters more interesting. We quote tomatoes 75 to 80c., corn 75 to 80c., peas 90 to 95c., strawberries \$2.75 per doz., raspberries \$1.80, salmon \$1.25 to \$1.27½ for best brands and \$1.05 to \$1.10 for cohoes, lobsters \$1.60 to \$1.75, mackerel \$1 to \$1.05.

#### GREEN FRUIT.

The apple market is firm, No 1 selling at \$3.50 to \$4 and No. 2 \$2.50 to \$3. Malaga grapes are in brisk demand this week at \$4to \$6 per keg, and Catawbas 22 to 25c. per basket. There is a good demand for Florida oranges and prices are firm, car lots selling at \$3 per box. Lemons are in great deal better shape than last week, and move well at \$3.50 to \$5 per box.

#### FISH.

There is a good demand for fish, both fresh and pickled. In reference to the speculation in green cod noted last week we learn that there are about 2,000 barrels held here on this account, and it is predicted by some that the deal may not be as successful as expected, as fresh caught fish have been arriving freely, causing the older fish to be neglected. Fresh lake treut are moving freely at 7 to 7½c, and No. 1 lake trout in kegs are quoted at \$4.50, and whitefish in kegs \$6. Haddock rules strong. We quote: No. I C. B. herring, \$5.50; No. I Newfoundland do., \$5 to \$6; No. I green cod, \$4.75 to \$5; Labrador salmon, \$14 to \$15 per bbl.; B. C. do., \$12 to \$12.50; No. 2 mackerel, \$12; finnan haddies, 7 to 8c.; Yarmouth bloaters, \$1 to \$1.75 per box; haddock, 4 to 4½c.; cod, 4 to 4½c.; boneless cod, 6½ to 7c.; hand picked malpecque oysters, \$5 to \$6.

#### COUNTRY PRODUCE.

Eggs are in fair demand. Receipts are moderate and prices are unchanged. We quote: Fresh boiling 20 to 22c., candled 16 to 18c., Montreal limed 16 to 17c. and Western limed 15 to 16c. Good fresh properly dress-ed poultry is in good demand. Turkeys are in more liberal receipt, but the demand keeps the market well cleaned up at 10 to 10 1/c. Chickens are scarce, selling at 71/2 to 8c. Geese are in ample supply and easy at 6c. Ducks are quoted at 8 to  $9^{\circ}$ . Onions are firmer with a moderate demand at \$1.90 to \$2 25 per bbl. Demand for potatoes is equal to the supply, and we quote 60 to 65c per bag in round lots and 5 to 10c. per bag more for small lots. Maple syrup is a slow sale at 50 to 65c. per can and sugar 6 to 7c. per lb. Beans are steady at \$1.35 to \$1.50 for hand picked aad lower grades \$1 to \$1.25. Hops are quiet. We quote 17 to 19c. for fair to good 1893 growth, yearlings 14 to 15c. and old stock 7 to 10c. There is a fair demand for heavy choice comb stock at 12 to 131/2 c., and dark buckwheat comb at 10 to 12c. Extracted is a slow sale at 7 to 81/2c. for new and 5 to 6c. for old.

#### PROVISIONS.

The provision market is quiet. Pork packers are rather easier in their views, but quotations are unchanged. Lard and smoked meats are in fair enquiry. Canadian short cut, per brl., \$17.25 to \$18.25; mess pork, western, new, per brl., \$17.50 to \$18; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails,  $11\frac{14}{2}$  to  $12c\frac{14}{2}$ ; bacon, per lb.,  $11\frac{14}{2}$  to  $12\frac{12}{2}c.$ ; lard, com. refined, per lb.  $8\frac{14}{2}$  to  $8\frac{14}{2}c.$ 

#### BUTTER AND CHEESE.

The cheese market is very quiet at the moment. There is practically nothing doing and prices are unchanged. We quote : Finest Ontario fall cheese, 11 Kc ; finest Townships fall cheese, 10  $\frac{11}{5}$  to 10  $\frac{10}{5}$  c. ; finest Quebec fall cheese, 10  $\frac{10}{5}$  to 10  $\frac{10}{5}$  c. ; medium grades, 10  $\frac{10}{5}$  c. ; cable 55s.

A fair local jobbing movement is noted in butter, but the market is on the whole quiet. We quote as follows: — Finest fall creamery, 23 to  $23\frac{1}{2}$ c.; Finest Townships dairy, 21 to 22c; Finest Western dairy,  $19\frac{1}{2}$  to 20.

#### MONTREAL TRADE NOTES.

A New York firm were offering a round lot of black teas here this week at 12c.

Round lots of nutmegs have brought as high as 70c, from brokers' hands here during the week.

J. A. Gillespie of Gillespie & Co. is compelled to remain at home this week, being seriously indisposed.

Sugar refiners marked down their prices last Thursday I-16c., but the fact has not induced much improvement in the demand.

W. T. Costigan of W. T. Costigan & Co. is still in New York. He writes that the New York market is rather easier in dried fruit.

Layer raisins which have been held in bond in New York for over a year are offering very low on this market, but buyers don't appear to want them very badly.

Vipond, McBride & Co. have now on the way from New York 800 boxes of prunes. They turned over a large consignment of Florida oranges at the top price of \$3 this week.

Between Saturday and Tuesday Caverhill, Hughes & Co. report that business was as brisk with them as at the same time in any previous year. This they consider an encouraging sign.

L. H. Dobbin, the Montreal representative of N. A. Taussig & Co., New York, reports a good demand for Barbadoes molasses. He reports that he has recently closed out several round lots.

Messrs. Frank Magor & Co. are offering just now some attractive lines of spices, etc., which are just the thing for the Christmas trade, as they are put up in a handy shape in one-ounce tins. They call attention to their advertisement in this respect, especially in the west.

#### OUR SPECIAL SUGAR CABLES.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days :

	Centr	ifugal.	Musco	vado		—B	eet-	-
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#### ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Dec. 14.

As the Christmas season approaches the streets of our city take on a look of business. Stores are full of people. There is not, however, the money to be spent there was last year. There is, however, a good healthy feeling all round. There are but few changes to be reported.

CANNED GOODS. —In this there is nothing new. Prices are lower than if goods had to be rebought at present prices west, as held to by packers. We quote : Corn. 90c.; peas, 90c; tomatoes, 95 to \$1; lobsters, \$1.60 to \$2 05. The only goods which bring the last price are Hoegg's. Salmon \$1.40 to \$1 45; oysters, 2's, \$2.15 to \$2.35; corned beef, Canadian, \$2 to \$2.60; American, \$2.70.

DRIED FRUIT AND NUTS .- Trade in nuts this fall has been large. Peanuts, walnuts and filberts have been bought at low prices. Brazils have been high and are getting more so. New peanuts are being offered from Norfolk very low. London's Malagas are rather scarce, but Cali fornias are coming in freely at low figures and the want of the other is not felt. California raisins are extra good this season. A few new French prunes have been offered. Off stalk Valencias, 41/2 to 43/4 c.; Valencia layers, 51/2 to 534 c.; London layers, \$2 to \$2.25; currants, bbls., 31/2 to 4c.; cases, 4 to 41/2c. ; cleaned, currants, in 1 lb. cartoons, 8 to 81/2c.; dates, 51/2 to 61/2c.; prunes, 63/4 to 7c.; dried apples, 61/2 to 63/4 c.; evaporated apples, 11 to 11 1/2 c.; French walnuts, 11 to 12c.; Grenobles, 13 to 14c.; almonds, 13 to 14c.; Brazil, 13 to 14c.; filberts, 10 to 11c.; pecans, 12 to 13c.; peanuts, roasted, 10 to 11c.

SUGAR—Is off another ½c. since last report. Prices on the other side of the Atlantic are very low, and at present the market is in a very unsatisfactory shape. Granulated, 4½ to 4½c.; Yellows, 3¼ to 4½c.; Barbadoes, 4 to 4½c.; Paris Lump, 6 to 6¼c.; Pulverized, 6¼c.

MOLASSES AND SYRUP—The market is firm and demand is good. Good Barbadoes is hard to get. Barbadoes, best, 31 to 32c.; second, 29 to 30c.; Porto Rico, best, 35 to 36c.; second, 30 to 31c.; Porto Rico, in 45 gal. packages, 31 to 32c.; Antiqua, 28 to 29c.; Sugar Syrup, 35c.

DAIRY PRODUCTS—Good butter is scarce and finds a ready sale, but the article is not yet scarce enough to make it easy to sell poor quality. Eggs are hard to give away except it is a sure thing that they are fresh. Cheese. though quiet at present. shows signs of advance, prices in England being higher, and prospects are for a good demand. Eggs, 18 to 20c.; butter, creamery, 23 to 25c.; dairy, 20 to 23c; store packed, 18 to 20c.; cheese, 11C.

FRUIT-Apples are quiet, and on account of the fact that they are keeping so poorly

the sale is being forced. Oranges are lower, both West India's and Florida's arriving in large numbers, though not in the best of order. Apples, \$2.00 to \$3.25; West India oranges, \$4 per brl.; Florida's, \$3 per box; lemons, \$4.50 to \$5; grapes, \$4.75 to \$5 per keg; cranberries, \$6.25 to \$6.75; cider, 25c. per gal.

PROVISIONS—The feeling in pork is easier, and round hogs are off. Demand is light. Clear mess pork, \$20 to \$21; P. E. I. mess, \$18 to \$19; plate beef, \$14 25 to \$14 50; extra plate, \$14.50 to \$14.75; pure lard, 11 ½ to 12 ½c., compound 9 ¾ to 10c.

FISH—Dry fish are a little off ex vessel, though on account of the fact that there are not many to come forward. The price ex warehouse remains firm. Pickled fish are still scarce and prices firm. Smoked herring are a little easier. Large codfish, \$4 to \$4.20; medium, \$3.40 to \$3.50; haldock, \$1 &0 to \$2; pollock, \$1.90 to \$2; herring, bay, barrels, \$3 to \$3.25; half-brls., \$1.60 to \$1.75; shad, half-brls., \$6; Wolf Island herring, half-brls., \$1.70; Canso herring, barrels, \$5 to \$5.25; half-brls., \$2.50 to \$2.75; Shelburne herring, barrels, \$4 to \$4.25; half-brls., \$2.50; medium smoked herring, 11c.; lengthwise, 10c.

OILS—American (brls., \$1.50), 15½ to 16½c.; Canad'an (brls. free), 18 to 18¾c.; second, 12½ to 13c.; turpentine, 46c.; cod oil, 30 to 32c.

#### BREAD A LUXURY ONCE.

Among the Greek aristocrats bread was not, as with us, simply an adjunct to, but an essential portion of the principal meal of the day. The chiefs of the so-called heroic period lived almost exclusively on two dishes : roast meat over which a little flour was sprinkled and wheaten bread.

The flour was ground in a hand-mill by the female servant; it was then made into dough, a proportion of salt added and baked (as it appears from the information handed down to us) in a special part of the kitchen.

Wheaten bread enjoyed a great reputation. Homer calls it the strength of man. Bread was the first thing set before a guest. It represented civilization, whereas meat was representative of the old style.

When Odysseua fled for refuge to the palace of Alkinoos, bread is specially mentioned among the "dishes" set before him.

In the historical Hellas, bread played a similar part; it was one of the principal foods of the people, was regarded as indispensable by the better classes, and certain kinds of it were even looked upon in the light of luxuries.

The place most celebrated for bakeries the Vienna of the time—was Athens, but we really know very little about the method of making bread there. It is characteristic of the position which bread occupies as an article of food that the Spartans, at their midday meal, only had wheaten bread on special occasions as a particular luxury. Solon also ordered that those citizens who were fed at the expense of the state in the Pryihaneica should only have white bread on extraspecial occasions. In republican Rome it was the custom for each household to bake enough bread for its requirements, and not to purchase; and even under the Cæsars, when there was a goodly number of bake's in Rome, the better class families adhered to the old style of baking at home.

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Such houses possessed a separate room for baking, situated next to the kitchen; this room was called pistoria (mill), for it embraced the place where the corn, etc., was ground. Bakers were called pistores (miller) until the fall of Rome although the two branches had been separated long before.

In Imperial Rome the bakers were divided into three classes : white bakers, milk bakers, and sweet bakers.

The white or wheat bakers were the chief, because they produced food, a means of nourishment; the milk bakers made buns and cakes; the third class were noted for their skill in the baking of tarts and all kinds of sweet confectionery eaten for dissert.

When we remember how closely butter is connected with bread at the present day, it is strange to read of the antipathy which existed against it in those times.

Butter was never used as a food either in Greece or Rome; it was employed chiefly as a medicament (externally in plasters and bandages, internally much as we take codliver oil); had pastry been made with it, the Greeks and Romans would have rejected the confectionery just as we should turn up our noses at a tart made with train oil. It is true that the Thracirns ate it, but they were only half Greeks.

In Imperial Rome there were, in addition to bakeries conducted by private people, spacious State bakeries, which played an important part in providing for the wants of the people.

The Roman ovens were just like ours. A well preserved specimen was discovered some years ago during the excavations at Pompeii; it contained several charred loaves, on which the baker's name could be plainly seen, showing of what flour they had been made.

The loaves of Pompeii weighed about two pounds; they were round and indented to admit of breaking them into eight equal parts. Similar loaves are made even now in Calabria and Sicily.—N. E. Grocer.

H. P. Eckardt & Co. have received a ship ment of French plums 60's and 70's.

Lazenby's solidified table jellies are leaders of fashion, and can be procured from H. P. Eckardt & Co.

There is now being sold in this marked Lazenby's soup squares. Economical, handy and delicious. H. P. Eckardt & Co. are selling them.

H. P. Eckardt & Co. have received a shipment of Arquimbau's selected layer Valen cias.

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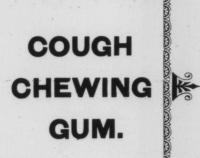
eived a ship layer Valen That we used to tap for Chewing Gum is a thing of the past.The manufacture of Chewing Gum to-day is a science.

27

It requires the most expensive machinery and the most expensive and skilled labor.

People chew gum to-day for health, and if it combines business with pleasure so much the better.

It is this combination that makes SOMERVILLE'S MEDICI-NAL CHEWING GUMS so popular.



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This line is specially prepared for this season of Colds and Grippe.

It will be found equal to any cough or cold Remedy in the market. Put up 20 bars (five cents each) on a handsome standing card. Place it on your show case and it sells itself. Be sure and ask for SOMER-VILLE'S COUGH CHEWING GUMS, as imitations are already being offered.

# C. R. SOMERVILLE

LONDON, ONT.

HAVE YOU HAD A BOX OF OUR ADVERTISING DOMINOES, THEY ARE FREE.





Flakes-beautiful goods-special price for this month, \$4.00 per case of 3 dozen-the best goods for the least money.

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Hamilton, Ont.



By Royal warrant, manufacturers to Her Majesty, the Queen.

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IS GYDE, St. Nicholas S Montreal. You have been asking for a first-class profitable Coffee

31

Here it is PURE GOLD SPE(IAL JAVA BLEND

**25**<sup>c.</sup>

Ground and packed while hot in air tight 5, 10, 25 and 50 lb. cans.—Every can guaranteed.

PURE COLD MANUFACTURING CO.

Our Travellers are showing Samples.

IT

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# "IN THE GOLDEN DAYS"

# - CHRISTMAS DELICACIES -

MALAGA RAISINS, VALENCIA RAISINS---Off-stalk, Fine Off-Stalk and 4-Crown Layers, in 14 and 28 lb. boxes.

Hallowee Dates, Grenoble and Marbot Walnuts, Sicily Filberts, Shelled Almonds and Walnuts.

AND AFTER THE WALNUTS You want GENUINE JAVA AND MOCHA COFFEE WE HAVE WHAT YOU WANT

Lightbound, Ralston & Co. WHOLESALE GROCERS, MONTREAL.

#### BUSINESS CHANGES.

DIFFICULTIES, COMPROMISES, ASSIGNMENTS. C. Crevier, grocer, St. Jerome, Que., has

assigned. Demand of assignment on Henri Deguire, grocer, Montreal, is being contested.

J. P. Mechand, general merchant, St. Hilaire, N. B., is asking an extension.

A demand of assignment has been made on Joseph Rasconi, trader, Pierreville, Que.

James Hopkins & Son, general merchants, Hartney, Man., have been granted an extension.

Stock of Thompson & Co., general agents, Fredericton, N.B., has been taken under bill of sale.

Marcotte & Freres, 89 St. James, have assigned on demand of A. Courval. Liabilities about \$40,000.

McLean & Irwin, general merchants, Kingston, Que., have assigned, and a meeting of creditors will be held 20th inst.

P. Brownlaw & Co., general merchants, Elora, have assigned to John Ferguson, Toronto, and a meeting of creditors will be held December 20.

Leopold Denis, wine merchant and trader, Montreal, under the name of L. Denis & Fils, has assigned at the Demand of Arthur Desjardins, law student, with liabilities of about \$8000.

John P. McLeod, general dealer, Baddeck, has assigned to William McLeod. The liabilities are between \$8,000 and \$10,000 and the only preference is Messrs. A. & W. Smith, for \$800.

Sutherland Bros., general storekeepers, Newmarket, who recently asked for an extension from their creditors, have assigned to W. A. Campbell, Toronto. Their liabilities are about \$6,000, and their assets nominally \$7,000.

The liabilities of T. & W. Murray, the Pembroke merchants who secured a compromise the other day at 50c. on the dollar were \$291,774.98. The assets consisted of stock, \$97,510; book debts, \$60,459.70, and real estate, \$81,322.98, a total of \$239,292.68, showing an apparent deficiency of \$52,-482.30.

SALES MADE OR PENDING.

R. B. Hill, general merchant, Cloverdale, B.C., is advertising business for sale.

The stock of the estate of R. Jameson, general merchant, Petrolia, has been sold.

Stock of Mrs. B. Slater, grocer and confectioner, London, has been sold by auction.

The boot and shoe stock of .T. Naud & Co., Montreal, has been sold at 55c. on the dollar.

Stock, etc., of the estate of J. W. Clark, general merchant, Norwood, is advertised for sale 19th inst.

The Empire tea store, Woodstock, was sold under mortgage last week to E. J. Coles at 61c. on the dollar.

The stock of D. K. Weber, general merchant, Hawkesville, is advertised to be sold by auction by sheriff 18th inst. The general stock of W. Willard, Port Perry, is advertised for sale the following day.

PARTNERSHIPS FORMED AND DISSOLVED Langman & Stills, general merchants,

Vernon, Man., have dissolved.

Law & Richardson, flour, feed and grocers, Carleton Place, have dissolved.

James E. Price, general merchant, Norton, N.B., has admitted Samuel Allison as partner. Price & Allison is the style of the new firm.

A co-partnership has been registered in Halifax by Nelson B. Smith and R. P. Proctor to carry on business as dealers in cheese, butter, etc., under the style of Smith & Proctor.

#### CHANGES.

H. P. Jacobson, grocer, Victoria, B.C., has been succeeded by Armasty & Howell.

F. Richardson, general merchant, Nanaimo, B.C., has sold out to W. H. S. Per-

John N. Knechtel, grecer, boots and shoes, Killarney, Man., is selling out and giving up business.

J. B. Henderson, general merchant, Car-

berry, is opening a branch store at Portage la Prairie.

#### FIRES.

R. A. Whilman, general merchant, Emerson, Man., has been burned out ; reported loss \$15,000, insurance \$5,000.

A. A. Decado, general merchant, St. Johns, Nfid., has been partially burned out.

DEATHS. Michael Neville, lobsters, etc., Halifax, N. S., 18 dead.

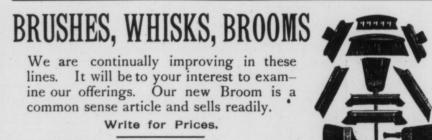
Charles J. Smith of Smith & Brigham, grist mill, Moosomin, Man., is dead.

#### THE WAY THEY DO IT.

DEAR GROCER,-Your remarks re wholesalers figures being so prominently brought out by some houses in special advertisements in daily papers are quite in order and should be much appreciated by the retail trade. Competition is now so keen and so many men on the road there is no necessity for this cheap advertising at others' expense. Many trade items are read by the public and in the majority of cases misinterpreted by them, how could it be otherwise. The grocer has a hard road to travel nowadays and this unjust information is very fully The retail trade have taken advantage of. it in their own hands to remedy this evil.

PROFIT EARNER.

Hamilton, Dec. 11, 1893.



The Windsor Patent Brush Co. Ltd, SANDWICH, ONT.

THE BEST IS THE CHEAPEST .USE.

32





## THE CANADIAN GROCER 35 FISH BEST NFANTS AND FOR stock of Foods b., 10 lb. **NVALIDS** Cases. st sever awarded summer merits of Co. Robinson's TE ommission etc, Also satent Groats signments correspon-he Bank of Co., Geo. rade. IN, N. B. e Fitter M FITTER. tion Cases, to the Most Reasonable mates Free. **70 Years Reputation** 70 Years Reputation onto. nbia THE CANADIAN GROCER PRICES CURRENT. ANADIAN October 10 BLACK LEAD. Do. Do. Do. S. S. S. S. OCEAN No.1, 4 1300 NIEY'S S. S. Do. Do. Do. S. urnal TOBONTO, Dec. 14, 1893 This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations in this department are under the direct control of the Editor, and are not paid for or doc-tored by any manufacturing or job-bing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information. BAKING POWDER.

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RIA, B.C.





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# The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

ESTABLISHED 6 YEARS

Prices Current Continu	ed-
Sardines, key opene	r. 1s 10
" Exq. fine Fr'cl	h, k.op. 18. 111 111
11 11 11	" 18. 107 11
64 47 FS	" is. 184 19
" Otherbran	nds, 9% 11 16 17
" P&C, ½'s	tins 23 25
Sandinau Amon Mis	33 36
Sardines Amer 14's	
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50 tins, per 100	11 00
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CANNED 1	MEATS.
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14	** 17 25 17 50
Minced Collops, 211	
Mincou Contops, 21	1 2 60 2 65
Par Ux Torgue, 2%	8 50
Ox Tongue 2	
Lurch Tongue1	** 3 40 8 50
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English Brawn. 2	11 2 75 2 80 11 2 50
Camb. Sausage. 1	2 50
Bonna accorted 1	1 50
Soups, assorted. 1	**
Soups & Boulli. 2	** 1 80
1 11 6	** 4 50
Potted Chicken, 7	
Game, 6 oz cans	1 60
Potted Ham, Tongu	le or Best, 6
oz cans	1 35
Devilled Tongue or	Ham, %10 1 40
Devilled Chicken	
4 lb cans	g 25
Sandwich Ham or	Tongue. 4
lb cans	1 50
Ham, Chicken and	
lb cans	1 25
CHEWING	GUM.

#### ADAMS & SONS CO.

Futti Frutti, 36 Pepsin Tutti Frut Nerve Food Tabl Orange Blossom (each box conta class perfume.	ti, 2350 et, 36 ins a	50 pie bottle	kets trs ces of	1 0 1 1	20 75 20 00 gh	Car
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Flirtation Gum	(115 pi	eces).		0	65	3
Monte Cristo,					30	1
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Mexican Fruit, 36	5c. ba	rs		1	20	
Sappota, Sweet Fern, Black Jack Red Rose.	150 p	ieces		0	90	
Sweet Fern,	230	6.6		0	75	
Black Jack	115	**		0	75	
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Magic Trick,	115	5.6		0	75	Ĩ
Oolah	115	84		0	75	
Puzzle Gum	115 p	ieces		0	75	F
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Sign Box (new)						
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Glass Jar with	Peps	in Tu	itti		1	F
Frutti, 115-5c. pl	gs. pe	r iar.		8	75	

C. B. SOMERVILLE. Mexican Fruit, 36-5C. Bars 120 Pepsin (Dyspepsia), 20-5C. Bars 070 Gelery. 100 " 070 Mott's Broma.....per lb \$0 \$00 Gelery. 100 " 070 Mott's Brenard Cocoa.... 28 Laila Kookh (all favors) 100 " 070 Mott's Homesopat's Cocoa (18) 32 Jingle Bell, 150 " 100 Mott's Breakfast Cocoa.... 45 O-Dont-O, 144 " 100 Mott's Breakfast Cocoa.... 45 O-Dont-O, 144 " 100 Mott's Breakfast Cocoalite.... 28 Little Jap, 100 " 070 Mott's Breakfast Chocolate... 28 Dude Prize; 144 " 100 Mott's Freakfast Chocolate... 28 Glum (assorted flavors), and 1 "Little Lord Fauntleroy" clock Guaranteed. ..... 57 La Bosa (20-10c. pieces).... 140 Mott's Strench-Can Chocolate 18 Mott's Cocoa Shells.... 55 La Bosa (20-10c. pieces).... 100 Mott's Sweet Chocolate ..... 320-43 Keun Orize (144-1C. pieces).... 100 Mott's Sweet Choc. Liquors 18C-30 Love Talk (100-1c. pieces).... 100 Mott's Sweet Choc. Liquors 18C-30 Love Talk (100-1c. pieces).... 100 Mott's Sweet Choc. Liquors 18C-30 Love Talk (100-1c. pieces)...... 100 Mott's Sweet Choc. Liquors 18C-30 Love Talk (100-1c. pieces).... 100 Mott's Sweet Choc. Liquors 18C-30 Love Talk (100-1c. pieces).... 07 C. B. SOMERVILLE.

#### CHOCOLATES & COCOAS.

#### CADBURY'S.

Per lb

TODHUNTEB, MITCHELL & CO.S

EPP'd.

# 

Boxes each 1 lbs 

#### FRY'S

### (A. P. Tippet & Co., Agents)

Chocolate-Darracas, is, 6 lb. boxes ...... 0 40 'Gold Medal'' Sweet, 6 lb bxs. 0 40 'Fry's'' Diamond is, 6 lb bxs. 0 26 'Fry's'' Diamond is, 6 lb bxs. 0 26 'Fry's'' Monogram, i, 6 lb bxs. 0 26 Cocoa- per doz Cocca-Cocca-Cocca-is 1 dozin box... 240 is 2 dozin box... is 1 dozin box.... is 1 dozin box... is 1 dozin box.... is 1 dozin box.... is 1 dozin box.... is 1 dozin box.... is

JOHN P. MOTT & CO.'S

### COWAN COCOA AND CHOCOLATE CO.

#### Cocoasper doz

#### WALTER BAKER & CO'S

# Chocolate-

## Breakfast Cocoa-per lb Ip bxs 5 & 12 lbs., each, ½ lb., tins 48

Paris et Noisiel.

Pe	r 120 lb.	Per 12 lb.
CI	ase lot.	box.
I	per lb.	per lb.
Yellow wrspper	\$0 34	\$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42
Fancy Ch	ocolates.	
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Croquettes are packed 12 ib. pack ages in a box, and 8 boxes in a case Pastilles-Yellow wrapper per lb \$0 40 \$0 45

Pink " Green " ach case conta . 0 55 0 60 Ea se contains 54 1 lb packages or 108 1 lb packages.



" Highland Brand Evaporated Cream, per case ...... 7 25 4 doz 1 lb tins.

#### CLOTHES PINS.

#### COFFEE.

# c. per 1b GREEN

TODBUNTER, MITCHELL & CO.'S

Excelsior H	Blend								2				
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Santos									 			2	7

#### DRUGS AND CHEMICALS.

Alumlb	80	08	\$0	08
Blue Vitriol		06	0	07
Brimstone	0	08	0	08
Boraz	0	19	0	14
Camphor	0	65	0	70
Carbolic Acid	0	80	0	50
Castor Oil	Õ	071	Ö	08
Oream Tartar	Ő	25	Õ	28
Epsom Salts	0	021	0	02
Paris Green	. 0	16	Ō	17
Extract Logwood, bulk		18	ð	14
" boxes	Ő	15	0	17
Gentian		10		18
Glycerine, per 1b		17		20
Hellebore		16		17
lodine		50		00
Insect Powder		26		80
Salpetre		081		09
Soda Bicarb, per keg	0	005		50
Sal Soda	i	18		25
Madder		191		20
Madder	· U	128		

**RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR** CUSTOMERS SATISFACTION.

# THE CANADIAN GROCER 37 Sorting Up For Christmas If you have any sorting up to do, drop us a line soon as possible. Don't delay, if you are in want of goods. We do our part promptly. Toronto Riscuit & Confectionery Co., 7 Front St. East, Toronto TEL. 528. 8 dy A P ..... 4 dy C P ..... 8 dy C P ..... Prices current, continued-SOUTHWELL'S GOODS per doz. EXTRACTS. Dalley's Fine Gold, No. 8, p. doz \$0 75 All the above in 11b. clear glass pots FLUID BEEF. JOHNSTON'S, MONTREAL JOHNSTON'S, MONTREAL. per dog Cases, No.1, 2 oztins.... \$275 \$3 00 '' No.2, 4 oztins.... \$4 60 5 00 '' No.3, 8 oztins.... 8 00 8 75 '' No.4, 1 lb tins.... 12 60 14 25 '' No.5, 2 lb tins.... 25 00 27 00 LICORICE. FOOD-BREAKFAST. YOUNG & SMYLIE'S LIST. PETTIJOHN'S Per case, 3 doz. 2 lb pkg in case \$1 40 Freight allowed on 5-case lots. FOOD-NATIONAL. FRUITS. FOREIGN. c.per lt LAND TORONTO, ONT. Screw, nook & strap. 03 04 WHITE LEAD: Pure Ass'n guarante ground in oil. 95 25 lb. irons......per lb 5 No. 1 42 No. 3 44 Cases contain 1 doz packages MINCE MEAT. Condensed, per gross, net .... \$12 00 Almonds, Ivics "Tarragons 12 14 Fornigetta Almonds, Shelled Valencias 27 30 "Jordan. 40 45 "Canary... 26 27 Proget 12 13 14 13 Per 1b Par 1b Par 1b Par 1b Par 1b Par 1b Marbots 11 12 Jams, absolutely pure-apple... \$006 Par 1b Marbots 11 12 Bars, absolutely pure-apple... \$006 PETROLEUM. Black and Red currant. Rasp-berry, Strawberry, Peach and Gooseberry per 1b... 012 012 012 013 012 016 017 Jellies-pure-all kinds 010 Carbon Safety 016 017 Canadian Water White. 016 017 Jellies-pure-all kinds 010 Carbon Safety 018 019 019 019 019 019 016 017 Canadian Water White. 013 018 019 019 010 010 010 Carbon Safety 018 019 010

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bars 16 55 , per doz.... 48

MORSE'S

Perbox In 5 box lots 100 bars 5 25 60 bars 3 25 Chicago Water Electric 2 50

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# IN THEIR LINE FOR FINEST GOODS ST. LAWRENCE STARCH CO.

#### Prices current, continued-

	Per	box
Eclipse, 8 lbs	\$3	30
Everydav, 12 oz	4	60
Morse's Best. 12 oz	4	50
Queen City, 14 oz		60
Detroit, 12 oz		40
Empire, 12 oz	2	10
Ruby. 10 oz		10
Monster, 8 oz	1	50
Heliotrope, wrapped, 1 doz.	1	50
" in gross lots	15	00
Boyal Magnum, per doz	0	30
" " 25 doz per bo		25
Anchor, Assorted	0	15
" Castile		50
Morse's Assorted	0	50
Morse's Rose		50
Windsor, castile	0	50
Bouquet, paper and wood	0	80

AMMONIA SOAP. 72 bars, AMMONIA per box 1 box...\$3 00 SOAP

P	er	doz
Sweet Briar	0	85
Extra Perfume	0	55
Old Brown Windsor Squares	0	80
White Castile Bars	0	75
White Oatmeal	0	75
Persian Boquet, paper	2	50
Carnation	0	60
Bose Boquet	0	60
Oriental, per gross	5	00
Ocean Boquet	0	45
Barber's Bar, per 1b	0	25
Pure Bath		00
Ostmeal	ñ	85
Unscented Glycerine	0	90
Grey Oatmeal	0	60
Plain Honey, Glycr., Windsor.	0	75
Morse's Toilet Balls	0	90
Turkish Bath	0	60
Infants' Delight	1	20
Sunlight	3	50
Sterling (100 cakes)	4	85



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Half	chest	s. or	dinar	y firsts	22	38
**	65				17	19
- 11	44				15	17
	45				13	14

#### PING SUEYS

JAPAN.

#### Half Chests-

Finest ]	May pi	ckings	38
Choice			32
Finest			28
Fine			25
Good m	edium		22
Medium			19
Good co	mmon	1	16
Commo	n		131
Nagasa	ki, tch	ests Pekoe	16
		Oolong	14
**	**	Gunpowder	16
**	66	Siftings	71

INDIAN.

	Assam Pekoes .						•	,								20
z	Pekoe Souchong		•	•	•	•	•		•	•	•	•	•	•	•	18
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#### Bachen Babasa

DIORGH LOROOD		30
Pekoes	 	 20
Pekoe Souchong	 	 17

#### **TOBACCO AND CIGARS**

 
 0
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 TOBACCO AND CIGARS

 5
 500
 British Consols, 4's; brighttwist,
 0

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 45
 British Consols, 4's; brighttwist,
 633

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 5's; Twin Gold Bar, 6's
 633

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 Laurel, 3's.
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 Briter, 7's.
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 Laurel, 3's.
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 Honeysuckle, 8's
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 Napoleon, 6's.
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 Royal Arms, 12's.
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 Victoris, 19's
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 Prince of Wales, in caddies
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 BrightSmoking Plug Myrtle, T &
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 Box Lot
 BrightSmoking Plug Myrtle, T &
 50

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 Box Lot
 Brit 63c MCALPIN TOBACCO CO. White Burley Chewing-

Plug Smoking-

Cut Tobaccos, Smoking-Silver Ash. 1-9ths, 51b boxes..... 82 Puck, mixture, 1-9ths, 51b boxes 70 Cut Cavendish, 1-9ths, 51b boxes 65

Terms, 33 days, less 2 per cent.

# EMPIRE TOBACCO COMPANY. CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 Ibs... Uncle Ned, 2 oz. pkg, bxs 5 lbs Gem, 2 oz, packages, 5 lb boxes Gem, 8 oz tins in 6 lb cases.... 60 61 70 PLUG SMOKING.

# PLUG BMORING, Golden Plug. 55 Uncle John, 2 x - 8, 7s. caddies 164 lbs. 30 St. Lawrence, 2 x 3, 7s. caddies about 17 lbs. Magnolia, 3 x 6, 3s. caddies about 164 lbs. 40 Stering, 2 x 3, 7s. caddies about 41 lbs. 40 Stering, 2 x 3, 7s. caddies about 41 lbs. 40 Stering, 2 x 3, 7s. caddies about 41 lbs. 40 Stering, 8 x 3, 7s. caddies about 41 lbs. 42 Hawthorn, 8s. butts about 23 lbs 50 Something Good, 6s. butts 21 lbs 50 Excycerers currence 51

FANCY SWEET CHEWING

BLACK SWEET CHEWING. Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs Lord Stanley, 2 x 3, Solace, 12s caddies about 22t lbs 471

caddies about 221 1bs	471
Lord Stanley, 2x3, Solace 7s. caddies about 22 lbs	471
Lord Stanley, 2 x 6. Navy, 38	
caddies about 22 lbs	471
Lord Stanley, 2x6, Navy 4s. caddies about 221 lbs	471
Lord Stanley, Narrow, 12s butts	
about 24 lbs	47
CIGARS-S. DAVIS & SONS MONT Sizes P	

# Cable, Conchas. 30 00 Queens 29 00 Oigarettes, all Tobacco 29 00 Cable 7 00 El Padre. 1 00 Mauricio. 15 00

DOMINION CUT TOBACCO WORES, MON-TREAL.

CIGA	BET	TES.	P	er

39

	CIGARETTE	s. P	er M.
Athlete Puritan Sultana Derby. B. C. No. 1 Sweet Sixtee The Holder Hyde Park	n		6 25 5 75 4 25 4 00 3 75 3 85
(	UT TOBACC	os. p	er lb
Puritan, ten Old Chum, ni Old Virgin. 1 Gold Block. 1	nths. 51b	box	75 70 62 73
CIGAR	ETTE TOBA	nco.	
B. C. N. 1, 1-10 Puritan, 1-10, Athlete, per	5 lb boxes lb		83 83 1 15
PLU	IG TOBACCO	0'8.	
Old Chum, phi """"""""""""""""""""""""""""""""""""	8s 8s 8 8s. R. & F 7s. Solace 8s. R. & R 8s. Solace	16 . 12 ½ 14 ½ 14 ½ . 16 15	88 68 58 58 58 58 58 58 55 55 55 55 51 51 74
woo	DENWA	RE. per	sob s
		course por	

Pails, 2 hoop Pails, 2hoop	p, clearN	To. 1 \$1 70
		1 90
Pails, 2hoop	s, clearl	NO. 2 1 60
" 3 "	painted 1	" 1 80
" 3 "	painted	" 1 80
" 1.		8 (0
· S.		6 00
Washboards	, Globe	
11	Water Wit	ch 1 40
	Northern (	Queen 2 25
	Planet	1 70
	Waverly	1 10
	Waverly	1 60
	X X	
		1 30
	Single Cres	cent 1 85
	Double 'Jubilee	2 75
	Jubilee	2 25
	Globe Imp	roved. 2 00
64	Quick and I	Easy . 180
**	World	1 75
**	Rattler	1 30
	per c	8.80.
Matches,		
Parlor	1 70 3 30 3 50 4 00 3 00	\$1 75
Telephone	3 30	3 50
Telegranh	3 50	3 70
Safata	4 00	4 20
French		\$ 10
French	0 00	3 10
Steamsnip	(10 gro. in cas	
Single Cal	se and under	JUS. 310
o cases, ir	eight allowed	
		per doz
Mops and Ha	nales, comb	1 25
Butter tubs Butter Bowls		\$1 60 \$3 60
Butter Bowls	, crates ast'd	3 60

40

# THE ST. LAWRENCE SUGAR REFINING CO'S GRANULATED,

# YELLOWS

# and SYRUPS

# ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of OUR GRANULATED

# THE CANADA SUCAR REFINING CO'Y [LIMITED],

## MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

edh

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes. "Crown" Granulated, Special Brand, the finest which can be made Extra Granulated, very Superior Quality. "Cream" Sugars, (not dried.) Yellow Sugars of all Grades and Standards. Syrups of all Grades in Barrels and Half Barrels. Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.



ch.



ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

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STE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUD AND CUT AND DERBY SMOKING SBACCOS.