

THE GRAIN GROWERS' GUIDE

ORGANIZATION · EDUCATION · CO-OPERATION

CO-OPERATION AND MANKIND

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MARCH 18, 1914

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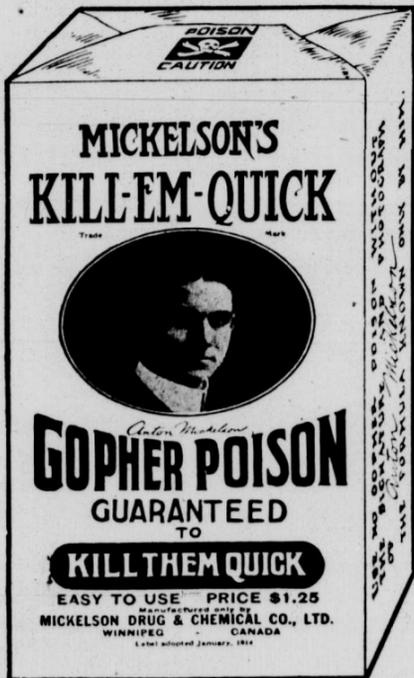
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The Grain Growers' Guide

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PUBLISHED under the auspices and employed as the Official Organ of the Manitoba Grain Growers' Association, the Saskatchewan Grain Growers' Association, and the United Farmers of Alberta. Published every Wednesday at Winnipeg, Canada. Authorized by the Postmaster-General, Ottawa, Canada, for transmission as second class mail matter.

The Guide is the only paper in Canada that is absolutely owned and controlled by the organized farmers. It is entirely independent, and not one dollar of political, capitalistic or Special Interest money is invested in it. All opinions expressed in The Guide are with the aim to make Canada a better country and to bring forward the day when "Equal Rights to All and Special Privileges to None" shall prevail.

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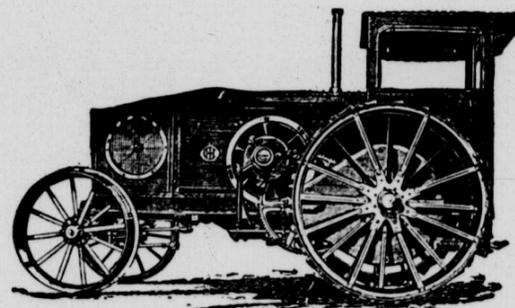
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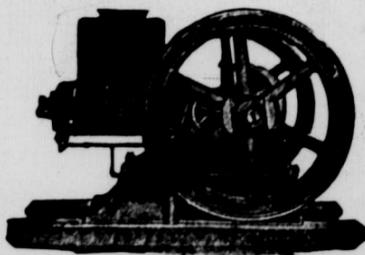
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Our Ottawa Letter

Agricultural Implement Duties Debated

(By The Guide Special Correspondent)

Ottawa, Mar. 13.—“In the opinion of this house the time has arrived when, in the interests of the farmers, and consequently in the interests of the whole of Canada, the duties on agricultural implements should be forthwith removed.”

The foregoing clear cut amendment to the motion to go into committee of supply, moved by W. E. Knowles, of Moose Jaw, was rejected in the Commons on Wednesday by a government majority of 38, after a long debate. The speaking was confined principally to the members of the opposition, the reasons for the rejection of the motion being given by Premier Borden in a fifteen minutes' speech, which was supplemented at a late hour in the evening by a speech from Hon. Arthur Meighen, who, in January, 1911, when a member of the opposition, moved a

PRIZE COMPETITION AWARDS

Prizes for the best reports on co-operative work have been awarded as follows:

FIRST PRIZE—\$10—C. H. Burnell, Oakville, Man.

SECOND PRIZE—\$8—J. W. Brougham, Ingelow, Man.

THREE PRIZES OF \$5 EACH—Mel. Harlton, Regent G. G. A., Wapaha P.O., Man.; Ben Boughen, Valley River, Man.; and W. J. Lovie, Holland, Man.

FOUR PRIZES OF \$2 EACH—Chas. W. Dyer, Clapton P.O., Sask.; J. A. Ludlow, Empire Builders' G. G. A., Assiniboia, Sask.; George Love, Ninga, Man.; and Ed. Brown, Boissevain, Man.

FIVE PRIZES OF \$1 EACH—F. B. Sulman, Blackfoot, Alta.; Chas. C. Colquhoun, Maple Creek, Sask.; Fred Williamson, Strathclair, Man.; Archie A. Ford, Vista, Man.; and H. H. Dicconson, Fartown P.O., Sask.

resolution advocating the reduction of the duty on implements.

The principal arguments which would be advocated in support of free implements are so well known that the chief interest will centre in the reasons given by Mr. Borden for declining to accept the motion. There was, of

course, the constitutional reason, namely, that announcements in regard to the tariff are never made except when the budget is brought down. Mr. Borden did not, however, confine his remarks to this aspect of the question but went on to advance some arguments against the practicability of the proposal. As

was to be expected he twitted the opposition with not having done much in the way of reducing these duties when they were in power. The reciprocity pact, he said, would have reduced the duty on wagons by two and a half per cent., on plows by five per cent., on harvesters and reapers two and a half per cent., agricultural drills and planters by five per cent., mowers by two and a half per cent., horse rakes by five per cent., cultivators by five per cent., and threshing machines by five per cent. No reduction whatever was provided for portable engines with boilers and traction engines for farm purposes. He considered that, in view of these proposals, the member for Moose Jaw had advanced very much in advocacy of free implements since 1911.

Mr. Borden went on to say that the

Continued on Page 38



The Grain Growers' Guide

Winnipeg, Wednesday, March 18th, 1914

PROGRESS OF CO-OPERATION

In this Co-operative Number of The Guide friends of the co-operative movement will find much cause for gratification. The greater part of this issue is made up of reports written by the officials of farmers' organizations in the West, telling what has been accomplished by co-operation in its various phases in their own localities. These reports show that co-operation has made great strides during the past year, and should be a source of inspiration and encouragement to co-operators throughout the country.

For the first time in our annual co-operative number we are able to publish reports of co-operative societies organized under the provisions of the Co-operative Associations Acts of Manitoba and Alberta. At the time our last co-operative number was issued, a year ago, the Alberta Act was before the Legislature, while the Manitoba Act, tho it had been on the statute books for over twenty years, had been lost sight of and only recently discovered. Both these acts provide machinery for the carrying on of both wholesale and retail stores upon co-operative principles, and a number of societies are now in successful operation in both provinces. Among these are the Oakville and Winnipeg Societies in Manitoba, and the Alexandra Society of Blackfoot, in Alberta, and interesting reports of the beginnings and progress of each of these societies have been contributed to this number by their officials. Saskatchewan at present has no law especially adapted to the establishment of co-operative retail societies, but during the past year a Co-operative Associations Act has been passed for the purpose of providing the necessary machinery for the organization of societies to handle agricultural supplies in car lots. The establishment of co-operative retail societies is a most important step in the development of the movement. In each case the establishment of a permanent organization has been preceded by successful efforts on the part of the Grain Growers' associations along the line of collective buying in carload lots. This practice has resulted in a large saving, and there are few live branches of the Grain Growers' associations or U. F. A. in the West that are not now engaged in this business to some extent. A few years ago, when co-operation, as far as western farmers are concerned, was in its infancy, some difficulty was experienced in securing supplies. The local storekeeper, naturally, did not take kindly to the idea of the farmers buying their flour, binder twine, or groceries direct from the manufacturer or wholesaler, and as a result of their protests the manufacturers and wholesalers refused to supply the farmer. There were a few firms, however, that were farsighted enough and fair enough to realize that the efforts of the farmers to reduce the cost of the raw materials of their industry and the necessities of life could not be defeated by a boycott, and if one firm would not supply them another would. Today the farmers are buying such large quantities of goods by carload lots that the wholesalers and manufacturers are eager to secure their trade and are paying special attention to their wants. Manufacturers of farm necessities have realized the fact that the co-operative farmers of Western Canada are their very best customers. In almost every case co-operative purchasing has been done on a cash basis, and the system has been found beneficial to both buyer and seller. Co-operative purchasing by carload lots, or less than carload lots is, however, capable of infinite expansion. There is prac-

tically nothing that is used on the farm on which a saving can not be made by a number of farmers clubbing their orders and buying in quantities. One of the first things in which the western farmers co-operated was binder twine, of which every community of any size uses a carload or more every fall. Then came fence wire, fence posts, coal, lumber, flour and feed. Now the farmers are co-operating for the purchase of apples and other fruits, both green and evaporated. Shipments of British Columbia fruit and Ontario honey are being brought to the farmers of the prairies for little more than half what the people in the cities near by are paying. Some Grain Growers' associations have bought sugar by the carload and formalin, coal oil, machine oil, groceries, seed grain, agricultural implements and pure bred sires have been bought co-operatively by western farmers during the past year at terms which have saved them considerable money. The possibilities of co-operative purchasing are, however, far from being exhausted. A large English tailoring firm recently advertised in The Guide an offer to give a reduction of 10 per cent. on orders for 10 or more suits of clothes. To establish a library by co-operation is a simple matter; tea can be bought by the chest; canned goods and pickles by the dozens; socks, mitts, shoes, watches, clocks or harness by the dozen. Almost the only thing that cannot be successfully bought in quantities direct is machinery of a kind that necessitates a local agency for the supply of repair parts, and this could easily be handled by a local co-operative warehouse. Co-operative buying will doubtless continue to develop until it takes in almost every necessity of the farm and farm home. It is necessary, however, at this point, to sound a note of warning and to observe that co-operative buying, or collective buying, as we prefer to call it, is not in the true sense of the word, co-operation. Co-operation means something more than getting supplies at lower prices, tho that in itself is eminently desirable.

Frequently those who are most in need of the benefits of co-operation cannot take advantage of carload buying because they cannot take a sufficient quantity or are not ready to make their purchases at the same time as their neighbors. To build up a truly successful co-operative institution a permanent organization founded upon certain definite principles is required. One of the first principles is that membership in the co-operative association should be within the reach of every honest man and the value of the shares, therefore, should be made as small as possible. In the Winnipeg society sufficient capital has been raised by selling shares of the value of \$3 each with a minimum cash payment of \$1. In country districts where the number of shareholders will be smaller a minimum of \$10 may probably be required. Then there must be a fixed rate of interest on capital, which should not exceed the local bank rate. A portion of the profits should go into a reserve fund each year to provide against possible unexpected losses, something should be devoted to educational purposes and to spreading co-operative ideals and then the surplus profits should be distributed among the customers of the store according to the amount they have spent. These things are all necessary in order to make the co-operative store a successful and permanent institution that will be the social centre of the community as well as a means of saving money. Such an institution, however, cannot be built up by

selling goods at cost, as is usually done at present when carloads are brought in, and in order to duplicate the success of the co-operative movement in Great Britain our western co-operators will find it necessary to adopt the British co-operative system of selling at market prices and returning the surplus earned in dividends on purchases. In saying this we do not wish to be understood as discouraging carload purchasing. It is a splendid thing. It is saving money for the farmers; it is enabling them to have more comforts in the home, to grow better crops, and to keep more live stock. It is also strengthening the farmers' organizations and binding their members together. It should be, however, only a first step towards an even better and higher condition, which will be arrived at thru the application of true co-operative principles to every department of the farmer's life and work.

CO-OPERATIVE LEGISLATION

The progress of the co-operative movement in the Prairie Provinces is much handicapped by the lack of a Federal Co-operative Bill, such as Mr. Borden promised very definitely when he toured the Prairie Provinces three years ago. In Manitoba, the Co-operative Societies Act has so far worked out very satisfactorily, and affords local groups an easy opportunity of organizing themselves into a co-operative society. The Alberta Act, we understand from the societies operating under it, is also satisfactory, and few, if any, difficulties have cropped up under it. The Saskatchewan Act, passed last December, is entirely different to that of the other two Provinces, and it is being used in a different manner. In Saskatchewan the Co-operative Act definitely restricts the co-operator to the purchase of commodities in car load lots and specifically forbids the operation of retail stores. The Government has appointed a registrar for the co-operative societies, whose work will be to assist in the organization of the societies and the conduct of their business. The Saskatchewan system is experimental, and the future will decide whether the farmers of that Province are satisfied with such restrictions as the Act provides, and also whether they are in favor of Government assistance, or prefer independent organization. There is no doubt of the good intention of the Saskatchewan Government in appointing the official to assist in the organization of societies, because with such help societies would spring up faster and the cost of living to the farmers would go down more quickly. The chief drawback to Provincial legislation is that it is not uniform, and handicaps the organization of big buying and distributing facilities in the three Provinces, and also prevents them from working together for mutual benefits, as they would be able to do under a Federal Act such as Mr. Borden promised. The great possibilities of the co-operative movement will be greatly handicapped unless this Federal legislation is secured.

FUTURE OF CO-OPERATION

The future outlook for co-operative organization and distribution thruout the Prairie Provinces is most encouraging. The co-operative spirit seems to have taken a strong hold upon the minds of men and women on the prairie. Undoubtedly, up to the present time the material aspect has appealed to them very strongly, and they have seen in co-operation an effective agency by which to curb and reduce the ever-growing cost of

living. As the wider and nobler aspects of true co-operation become apparent to the people, there is no doubt but that the co-operative movement will spread with even greater rapidity. There are unlimited possibilities in such an organization, and with the present local associations in almost every community there is the germ of a co-operative organization that can be brought forth into full bloom within a comparatively short time. Thru the local associations the farmers and their wives, for miles around, have become acquainted with each other, and there has been established a mutual sympathy and confidence and a mutual desire to help each other, and this is the prime requisite for the establishment of a successful co-operative enterprise. We look forward to seeing the day when every local community in the West will have its co-operative store, warehouse, elevator and everything else that is needed for community service, owned and controlled by the people of the community on true co-operative methods. These local co-operative organizations, by joint and co-operative ownership of large wholesale depots in each Province, will then be able to concentrate their buying and bring the cost of distribution down to the minimum. Further development is also possible when these wholesale societies again unite for the purpose of erecting co-operative manufacturing establishments. This is no visionary outlook, but merely a view of the work that has already been done in Great Britain. The same can be done in Canada, if the people desire it. It will require considerable sacrifice on the part of those who believe in the cause, and it will require an immense amount of educational work. The headquarters for this educational work might well take the form of a co-operative union such as has been in operation for many years in Great Britain. As will be seen by an article in this issue, we have already the beginning of a successful co-operative union in Canada, sections of which might be established in the Prairie Provinces, from which would radiate valuable assistance in all directions.

HELPS THE ASSOCIATION

One of the encouraging features of the co-operative movement is, that wherever the farmers in any local association have set out upon co-operative or collective buying it has brought new life into the association and increased the membership. These are very desirable improvements in all three Provinces, and as the co-operative efforts in each local community increase so will the interest in the local association increase. It is with pleasure that we note the increasing activity of the farm women in the work of the associations, and also in the development of co-operative buying. It augurs exceedingly well for the future of co-operative development when the women take such a deep interest in the work.

THE C.N.R. DEAL

In the Winnipeg Telegram of March 14 appears the following statement issued personally by Premier Borden:

"Reports have appeared in the press to the effect that the Canadian Northern Railway have reached a definite understanding with the government under which a proposal to grant a federal guarantee of bonds will be submitted to Parliament. This report is entirely inaccurate and unfounded. No agreement or understanding of any kind has been arrived at."

The Telegram despatch goes on to state:

The premier's emphatic statement will dispose of the story to the effect that a basis of settlement has been reached. All that has happened is that the Canadian Northern magnates have made an application to the government for a bond guarantee and have presented some reasons why they believe such aid should be granted. There must be a complete show-down by the railway before any assistance is

granted. Even then, before the government commits itself to any policy of assistance, that policy will be presented to a party caucus, which will be held in the near future.

If Mr. Borden forces a "complete show-down" of the C.N.R. finances he will be doing good service to the country. Let the "show-down" include all contributions made to the Tory and Grit campaign funds in the past by Mackenzie and Mann or the C.N.R. The "show-down" cannot come any too soon nor be too complete to suit the public. The entire details of the C.N.R. finances should be placed before the public. The "party caucus" is not enough because the "good party men" will pretty nearly have to swallow whatever pill the cabinet prepares for them. It is the public and not the "party caucus" who have been paying for all these donations to the C.N.R. If the government decides to give more aid to Mackenzie and Mann (which we believe they will) and succeeds in putting it thru the party caucus (which we believe they will) then, in the interests of the people, good security should be taken for every cent advanced. Security on the Canadian Northern system is not enough. It is merely taking security on public money already donated to Mackenzie and Mann, as an excuse, and not as a safeguard, for further gifts or guarantees. Mackenzie and Mann have plenty of property to give good security upon, such as the Winnipeg and Toronto street railways, endless iron and coal mines, lumber properties, South American railways and scores of other properties. The public is sick and tired of seeing wealthy promoters and grasping corporations shovelling money out of the public treasury, which means just that much additional tax burden.

THE LAST CALL

To encourage our subscribers to renew promptly we made a special 60 day offer on February 1 that we would send The Guide to any address in Canada for three years for \$1.50. This offer is open to old subscribers as well as new ones. Anyone who sends us \$1.50 and mails the letter not later than March 31 will have his subscription extended for three years from the expiry date on his label. This price does not begin to pay for The Guide, but it is a very important part of the payment and the ready cash helps us at the season when we need it most. We hope that each of our subscribers who are in arrears will take advantage of this bargain. This offer will positively expire on April 1, and after that date our regular price will be as formerly:

- \$1.00 for one year
- \$1.50 for two years
- \$2.00 for three years
- \$3.00 for five years

If \$1.50 is sent in after April 1 it will pay for two years only; but if before that date will pay for three years. The time to take advantage of this offer is now. Delay will mean more expense.

DIRECT LEGISLATION EXPLAINED

In our last issue we pointed out the necessity of securing from the Liberal party in Manitoba an interpretation of the Direct Legislation plank in their platform. In this issue, on another page, we publish a statement recently sent out by the Manitoba Direct Legislation League, containing the interpretation of Direct Legislation as given by Leader Norris and T. H. Johnson, of the Liberal party. This interpretation covers the great fundamental principles of the Initiative and Referendum, and provides that they shall be made effective and satisfactory tools of democracy in the hands of the people. It is highly satisfactory to have these statements from the two leaders of the Liberal party, and it precludes the possibility of any such political jugglery as was resorted to by the two Liberal Governments to the west on

the same question. If the Liberal party should come into power in Manitoba it is difficult to see how they could avoid placing on the statute books a genuine and workable Direct Legislation bill. At the forthcoming Liberal convention, as well as the temperance convention, there is no more important subject that could be discussed than Direct Legislation, and it is of the highest importance that an effective act be secured.

Ottawa despatches indicate that the government is likely to grant a bonus to the steel industry during the present session of Parliament. These industries are all doing well at present and there is not the slightest excuse for granting them any bonus. It will simply be a robbery of the taxpayers of Canada for the enrichment of a few millionaire promoters, who will, of course, donate generously to the campaign funds. It will pay the western farmers to be on their guard and to be ready to send a vigorous protest to Ottawa, unless they want some more of their property taxed into the pockets of Special Privilege.

The farmers of the West will heartily approve of the action of the Liberal party at Ottawa in demanding free agricultural implements. This will give a decided reduction in the price. It seems passing strange that only two years in the opposition should educate the Liberals to free implements, particularly when, during the 15 years of Liberal regime the need and demand for free implements was equally strong as now, and the Laurier government was definitely opposed to it. It certainly does not pay to allow any government a long term in office.

We are endeavoring to have The Guide reach every subscriber not later than Friday or Saturday of the week it is published. In cases where The Guide does not reach the subscriber until the following week, we should be glad to have a letter stating the facts of the case, so that we can correct it if possible. Sometimes it occurs that a post office is 40 or 50 miles from the railway, and it is impossible to catch the mail in time to reach the subscriber on Saturday. We would like, however, to have all complaints of late delivery, and will do all in our power to correct them.

In its issue of March 14, the Winnipeg Telegram says:

"A substantial reduction in the duty on farm implements is not only a generous tribute to the farmers of Western Canada, but a concession to which the agricultural industry is entitled as a matter of right."

This inspired statement quite evidently foreshadows action by the Dominion government.

Col. Sam Hughes is extending the time for receiving applications for Fenian Raid veteran bounties for another two years, and will now give it to everyone who even thought of taking part in the Fenian Raid. Wouldn't it be simpler and more to the point if Col. Sam would make it a wide open offer of \$100 from the public treasury to every man who would agree to vote right at the next election?

John S. Ewart, whose articles, entitled "Kingdom of Canada," we are publishing in The Guide, has written to state that he will be very pleased, after the conclusion of his articles, to answer any questions that the readers of The Guide might care to ask. We would, therefore, ask our readers to reserve their questions until the last article has been published, and then forward them to us and we will place them before Mr. Ewart for reply.

Owing to lack of space we have been compelled to hold over a number of reports on co-operative buying by local associations. These will be published next week.

Oakville Blazes the Trail

By C. H. BURNELL

President of Oakville Co-operative Society, Limited

Early in the winter of 1911, in answer to an advertisement appearing in The Guide, two carloads of flour and feed were ordered by the Oakville Grain Growers' Association.

The shipment consisted of 297 sacks of flour at \$2.60 per sack, 61 sacks of shorts at 95 cents and 433 sacks of bran at 85 cents. The local price for flour of the same quality was then \$3.10, for shorts \$1.10, and for bran \$1.05, and on the carload we made a total saving of \$295.05 on an outlay of \$1,198.20. In 1912 we brought in three carloads, at a cost of \$1,318.40.

The mill prepaid the freight and the prices given are f.o.b. Oakville. The secretary collected the money as the members took their flour off the cars, the proceeds were deposited in the local bank and the milling company sent a draft giving us about five days to unload. This flour was sold only to members of the Grain Growers' Associations of Oakville and Salem, and was the means of obtaining many new members, but eventually every farmer in the district benefited, because the local price of flour and feed was lowered to meet that of the Association, therefore, it is really difficult to quote figures to show the actual saving on any but the first shipment. This was the beginning of co-operative trading at Oakville, and served as an object lesson, building up our membership to 108, which was at that time the largest Association in the province. But while this form of buying effected a good saving, it lacked permanency, had many disadvantages and really appealed more to the selfishness of the farmers, rather than helping to bind them together. We found that altho we had been the means of reducing the price of flour and feed, we had members who, when offered mill stuff by representatives of the larger mills at a little less than we were able to sell it for, would buy outside the Association, thus making it impossible for us to order by the carload.

Co-operative Society Organized

Some of our officers were determined to go a step further and an effort was made to organize a Co-operative society. It took over a year of persistent effort and the holding of many meetings before this was accomplished. At a meeting held on March 22, 1913, we apportioned territory to different members of a committee appointed to canvass the district for shareholders, with the result that 167 shares were subscribed by 57 shareholders, with \$800 paid up.

We then called a meeting of the shareholders and drafted a set of rules following those of the Neepawa Society closely. Every shareholder must be a member of the Grain Growers' Association, and we had several farmers who would not join the Association before, who gladly paid their \$1 membership fee for the opportunity of paying from \$10 to \$100 into the Co-operative Society. We registered our rules, at a cost of \$2, in the nearest Land-Titles office, according to the Manitoba Co-operative Act. The formal application which we filed at the Local Land Titles Office was as follows:

APPLICATION TO FORM A CO-OPERATIVE SOCIETY Chap. 36, Revised Statutes of Manitoba, 1902

We do hereby certify that we desire to form a Company, Association or Society pursuant to the provisions of "An Act Respecting Co-operative Associations" or "The Co-operative Associations Act."

Name—The corporate name of the Association is to be "The Oakville Co-operative Society, Limited."

Objects—The objects for which the society is to be formed are, to purchase, buy, sell and deal in merchandise of all kinds, farm products and machinery,

for the mutual benefit of shareholders and customers.

Capital and Shares—The number of shares is to be unlimited and the capital is to consist of shares of Ten Dollars each. No member shall hold more than ten shares in the capital of this society; shares payable not less than 20 per cent. cash, balance to be paid from first dividends of profits, but no first payment of less than ten dollars cash will be accepted.

Number of Trustees—The number of the Trustees who shall manage the concerns of the society shall be eight (8) and the names of such Trustees for the first year are:

.....
.....
.....

Place of Operation—Oakville, Man.
Post Office Address—Kawende, Man.
Dated the

Witness

The following rules were adopted for the working of the Oakville Co-operative Society, and registered according to law:

1—One man, one vote, regardless of number of shares held, no proxy voting allowed.

2—Interest on capital invested to be not more than eight per cent. and no dividends shall be payable—except out

meetings of the society, either to increase the business capital of the society, or for any educational or provident purpose authorized by the society, and the remainder shall be divided among those who have purchased goods from the society during the preceding half year, to non-shareholders, one-half the proportion of the shareholders, in proportion to the amount of purchases during the half year. All dividend tickets must be presented for settlement with vouchers of standing, within sixty days after dividend is declared by the half-yearly meeting, or otherwise void. Tickets only given on goods bought at retail prices for the use of stockholders' or patrons' families.

9—The officers of this Society shall consist of a president, vice president, six (6) trustees and two (2) auditors. The president and vice-president shall be trustees ex-officio.

10—The president, vice-president, three trustees and one auditor shall be elected at the annual meeting of the society and three trustees and one auditor at the semi-annual meeting, who shall hold their respective offices for the term of one year and until their successors are elected and qualified—except at the first election, when all the officers shall be elected, three of the trustees and one auditor to serve six months, or until the first half yearly

but no business shall be transacted at such special meetings except that specified in the notice. The trustees shall convene the meetings of the Society, as is herein mentioned and shall cause the account of all business carried on in behalf of the Society, to be regularly entered in proper books, and shall cause a statement of the accounts of the Society, with all necessary vouchers up to the last day of the previous half year, or ten days before the half yearly meetings, to be made out and laid before the auditors not less than ten days before the half-yearly meeting of the society. All committees shall be subject to the trustees.

15—All moneys received on account of shares shall be paid to the secretary-treasurer and placed in a chartered bank—unless otherwise ordered by the Society—and shall be withdrawn only on the written order of the president, countersigned by the secretary-treasurer. The business of the society shall be conducted for cash. All patrons trading with this Society shall be furnished with receipts representing the amount of their purchases.

16—The president shall preside at all meetings of the Society and of the trustees, and in his absence the vice-president shall preside. The chairman shall sign officially all contracts, and also the records of proceedings of all meetings of the Society and of the trustees.

17—The secretary-treasurer shall attend all meetings of the Society and of the trustees, summon all special meetings of the trustees, keep a correct record of the proceedings thereof, shall sign the same officially, shall countersign all contracts, and shall on all occasions, in the execution of the duties of his office, act under the directions and control of the trustees. An assistant secretary may at any time be appointed by the trustees.

18—Every person appointed to any office requiring the receipt, management or expenditure of money, shall, before entering upon the duties of his office, give such security as may be deemed sufficient by the trustees.

19—At any half yearly meeting of the Society, the majority of the members present may assign to any officer or officers of the Society such remuneration or salary as may be deemed proper.

20—The auditors shall audit all accounts of the Society, and see that they are correctly kept, and shall present at each half yearly meeting a balance sheet of all receipts and disbursements, and also of the assets and liabilities of the Society, signed by them, together with a statement of the affairs of the Society since the last half yearly meeting and of its conditions then. They shall have authority to call for and examine all records, vouchers, papers and documents belonging to the Society.

21—Regular meetings shall be held on the first Saturday in the months of January, April, July and October, and at such other times as the Society may determine. The first regular meetings in January and July shall be called half-yearly meetings.

22—All complaints shall be made to the trustees in writing, signed by some member of the Society, and the trustees shall make such investigation and decision thereon as they shall deem proper, subject to an appeal to the next regular meeting of the Society, whose decision shall be final; and all complaints and decisions shall be entered in a book to be kept for that purpose.

23—That this Society shall have an official seal.

24—Order of business:—
(1) Calling the meeting to order.
(2) Reading and approving records of previous meeting.
(3) Reports of officers.
(4) Reports of committees.
(5) Unfinished business.



A scene at Spruce Bank Farm, home of R. L. Lang, Oak Lake, Man.

of profits arising from the business of the Association.

3—A division of all profits, after paying for depreciation, reserve and educational fund in proportion to patronage.

4—Any member may withdraw from the Society by giving six months' notice; and any member shall be excluded who ceases to be a member of the Grain Growers' Association.

5—Any member may transfer his share or shares to any other member of the Grain Growers' Association with the consent of the members of this Society, by giving six months' notice of same.

6—Upon the withdrawal or exclusion of any member he shall receive payment of the capital advanced by him, with all arrears of interest and profits, if any, within six months after such withdrawal or exclusion.

7—Upon the decease of any member, the Trustees may repay to the legal representatives of such deceased member, all the capital owned by such member at the time of his decease, together with all arrears of interest and dividends of profits, within six months after decease.

8—The net profits of all business carried on by said society after paying the expenses of management, making the proper reduction in value of fixed stock and paying the interest on the capital thereof, as aforesaid, shall from time to time be applied, by vote of the society at the half-yearly

meeting only. No member shall be eligible for office as trustee (except at the first election) who has not been a member for six months; and no member shall be eligible for the office of president (except at the first election) who has not been a trustee or first president of the society.

11—All elections shall be by ballot, and a majority vote of all the votes cast shall be necessary to elect.

12—All vacancies shall be filled temporarily by the trustees until the next regular meeting, when such vacancies shall be filled by the society.

13—The trustees shall have the general management and supervision of the business of the society, shall appoint the salesman and other employees and shall assign to them such duties and compensation as the trustees may think fit.

14—The trustees shall meet at such times and places as the society may designate. A majority of the trustees shall constitute a quorum. The trustees shall in all things act for, and in the name of the Society and all acts and orders of the trustees under the powers delegated to them, shall have like force and effect as if they were the acts and orders of a majority of the members of the Society at a regular meeting thereof. All questions at such trustees meetings shall be decided by a majority of votes. Any two of the trustees may call a special meeting thereof by giving six days' notice in writing to the secretary,

(6) New business.

(7) Closing.

25—These rules may be amended at any regular meeting, notice thereof having been given in writing, signed by some member at a previous regular meeting.

As soon as we were properly organized we engaged Howard Christie as manager, and had him canvass for more shares and visit Winnipeg to make arrangements with the wholesale firms. On returning, he reported that we would have to open a store in order to buy from the wholesalers.

Store Opened

We then rented a small store which was vacant for \$15 per month, taking a lease for a year, and we opened for business on May 28. We pay cash on receiving goods and checking invoice. We sell for cash or take produce. This latter has been one of our problems, because some of the local stores started paying more for butter and eggs than they could be sold for when shipped to Winnipeg, but when the Farmers' Mar-

ket is properly established there, this difficulty will be overcome. Our manager is bonded, and all checks are countersigned by the president. Our board of directors meet every two weeks and keep in close touch with the business.

Two of our directors and many of our shareholders belong to the Salem branch of The Grain Growers. Officers of this branch, before we were organized here, approached some of the merchants in Portage and asked that a discount for cash be allowed to all purchasers showing a Grain Growers' membership ticket, but they were refused, various reasons being given, chief of which was that "the farmers would not stick together."

A Growing Stock

Just before completing the Society's organization, we had ordered from the Central Association, in Winnipeg, 46 boxes of evaporated apples, which cost us \$3.25 per 50 lb box laid down at Oakville. These were sold to the members at cost, and were very superior to what were being sold locally at from 12½ to 14 cents per pound. Since we

started the store we have handled 20 more boxes of these apples, two cars of flour and feed, a carload of winter apples and a car of salt.

We began by keeping a small stock of groceries and gradually worked up until now we keep practically everything in this line that is in demand on the farm. We also handle a few lines of hardware, such as bolts, nails, etc., some harness parts, dry goods, such as overalls, shirts, mitts, etc., some crockery and a few boots and shoes.

A Co-operative Bakery

The store which we rented had a bake oven in connection, and late in August we hired a baker and began the manufacture of bread, pastry, etc., which proved a great boon to the busy women on the farm, because we were able to sell nineteen loaves for a dollar, as against seventeen sold by the other stores shipping in from Portage. We now have besides the farm trade almost the entire village trade, and we ship out to Portage, Eli and Benard. We do the catering for any Grain Growers' ban-

quets or entertainments, thus allowing the farm women to enjoy these without extra work.

We now have 101 shareholders holding 295 shares, with \$1,900 paid up capital. Our sales up to December 31 amounted to \$8,800, and after taking out organization and all other expenses, including equipment, we will pay 8 per cent. on capital. We will not be able to pay a dividend on purchases this year, owing to many of our shareholders who did not really understand the principles of co-operation being drawn away by reduced prices elsewhere. But we are gradually educating them, and they will soon be all dealing with us and getting the profits on their own business. Toward this end we are working to get every shareholder to take The Guide, and are sending for the "Canadian Co-operator" for each member.

The dividend is all a question of the amount of business we do. It costs a certain amount to run our store, and anything over that will of course go back to the people furnishing the busi-

Continued on Page 34

Co-operative Societies' Reports

In making a report of the Alexandra Co-operative Association Limited, of Blackfoot, Alberta, I may say that although this Association is registered under "The Co-operative Associations Act," the enthusiasm always necessary in launching a movement of this kind was generated at a joint meeting called by one of our local U. F. A. Unions. In drafting the by-laws, great care was taken to ensure absolutely co-operative principles, and to make it so easy to join that no person who is in sympathy with the movement need keep out for financial reasons.

Being a new Association, and this report being only for the month of January, our trading has naturally been small, and consists of two cars of coal purchased at \$4.55 per ton F.O.B. this station, and sold at \$5.50 per ton to our patrons. As this commodity was being sold locally at from \$6 to \$7, and the actual cost of handling the co-operative coal was less than 30 cents per ton, this resulted in a gross saving to the members of from \$1.20 to \$1.70 per ton.

U.F.A. and Co-operation

While the Association is not officially connected with the U.F.A., most of its shareholders, being U.F.A. members, are heartily in sympathy with that organization, and consequently favorably disposed to its official organ, The Guide, and I would say here, that what the co-operative movement requires more than anything else in the West is organization, and I believe The Guide could be of particular service in this matter, by devoting sufficient space week by week to co-operation, to act as the Western official organ of the movement, which would, in its turn, induce those wholesale firms who are not opposed to supplying co-operative stores to advertise in the paper, and this would help to solve a great difficulty which most co-operators have to face, viz., that of securing supplies, especially groceries and dry goods.

It is to be noted that while the energy needed in starting a Co-operative Association is so great that the business of the local U.F.A. may be temporarily neglected, the tendency is decidedly toward popularizing the U.F.A. move-

Below will be found reports received from the officials of four of the pioneer Co-operative Societies of Western Canada. These societies, it will be observed, are either incorporated under the Co-operative Associations Acts of Manitoba or Alberta or are in process of incorporation. In each case a fixed rate of interest will be paid on capital and surplus profits will be distributed according to patronage. These societies, like that of Oakville, which is described on the preceding page, are starting out with true co-operative principles and ideals and on their success the future of co-operation in Western Canada largely depends. Their progress will be watched with anxious interest by co-operators in many lands, and also, we have no doubt, by those who are opposed to the movement. They will be successful if the societies are faithful to true co-operative principles and the members are true to their societies.

ment, and will, in the long run, prove advantageous to that organization.

Regarding the advantages secured by non-members, our by-laws call for everything to be sold at market price, and all profits are returned to shareholders in proportion to their patronage, which makes it necessary to become a member in order to secure the advantages of the Association. All our business, both buying and selling, is conducted on a spot cash basis, and as every person handling money or goods is bonded, serious losses are almost impossible.

In conclusion I would like to say that

the co-operative movement has now reached such proportions that I believe the time is ripe to start a Co-operative Wholesale Association, so that we need not depend for our supplies on private traders, who do not seem to realize that they have about as much power to stop the co-operative movement, as Canute had to stem the tide.

F. B. SULMAN,
Blackfoot P.O., Alta. Secretary.

REGENT CO-OPERATIVE EXCHANGE

Bidford G.G.A. organized in the Bid-

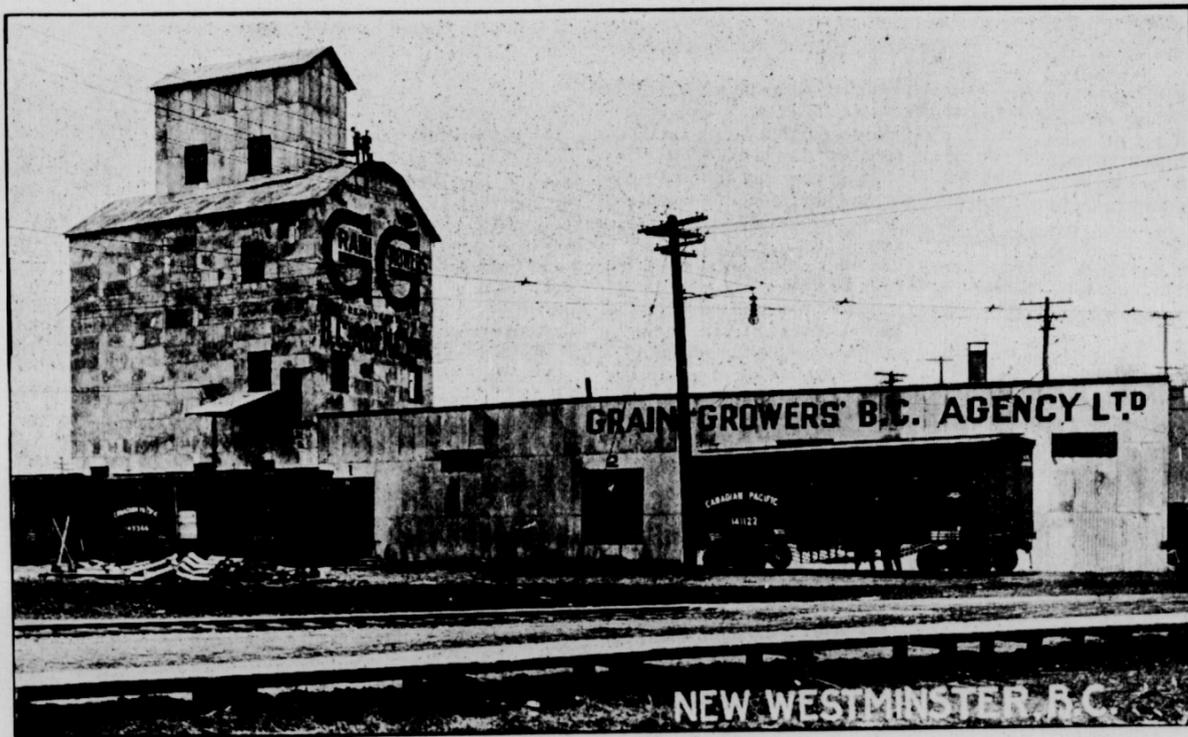
ford schoolhouse in December, 1912, and secured, during the first year, twenty-five paid up members. During March, 1913, acting in conjunction with Deloraine G.G.A., seed corn was ordered co-operatively, and a saving thereby made of about 40 cents per bushel.

About May 1, following the above method, evaporated apples were secured to the extent of fifteen 50-pound boxes. The cost was 6½ cents per pound, or about 4 or 5 cents below current retail prices. During July, binder twine was secured, and a saving effected of about 2 cents per pound. About one-half the members took advantage of this arrangement.

Other proposals of co-operative buying of commodities were brought forward at different times; for example, a carload of apples in October, but all failed to materialize. When it was realized that the responsibility and risk rested on a very few, it was deemed too great a venture.

Now, to those who gave the matter a reasonable amount of consideration, it was obvious that while the proposition was sound in principle, in practice it proved inadequate. We were securing but an insignificant proportion of our necessities by co-operative methods, and on those we did secure, besides the responsibility, a lonely few had to give freely of their time and means. We seemed as one building a structure without a foundation, we had no modus operandi. We lacked a basis of operation. But, in the meantime, the idea of establishing a co-operative trading company having a limited subscribed capital was being discussed and steadily gaining strength.

At the annual meeting held on December 29, 1913, a townsite, having been located five miles from Bidford on the Boissevain-Lauder line, the name of the association was changed to Regent, and it was moved and adopted as follows: "That we organize a co-operative association, to be known as the Regent Co-operative Exchange Limited." A board of twelve provisional directors was nominated, and public meetings were held in West Hall school on January 2, and in Wapaha school on January 9,



The above is the new elevator, warehouse and feed mill, purchased by The Grain Growers' Grain Company at New Westminster, B.C., in October last. It is one of the most complete plants of its kind in Western Canada, and is doing a big and growing business with the poultry and dairymen of the Fraser Valley and Vancouver Island. The mill has a grinding capacity of 100 tons per day, and will make a splendid outlet for oats and barley and the lower grades of wheat, for Alberta farmers who can ship to it via the C.P.R. This plant is being operated under the name of The Grain Growers' B. C. Agency Ltd.

where the proposition was discussed and a canvass made for shareholders.

The provisional directors met on January 16, 21 and 27 to formulate a constitution and set of rules. A meeting of shareholders was held on February 18 when a stock book was opened and receipts issued for first call on shares subscribed. The rules and regulations were adopted and permanent officers were elected. Certificates, in compliance with the Co-operative Associations Act, were drawn up, signed by the requisite number of persons, and duly witnessed. A copy of the by-laws was signed and witnessed, and on March 5, 1914, the Association was registered in the Boissevain Land Titles Office as "The Regent Co-operative Exchange Limited," authorized capital \$40,000, 4,000 shares at \$10 each, having for its objects the collection, warehousing and disposal of farm products, the purchasing, storing and distributing of supplies and a wholesale and retail trade in general merchandise.

Orders have already been forwarded (in the name of the secretary-treasurer) for one car coal, two cars wood, one car of flour and feed.

MEL. HARTLON, Sec. Treas.
CHAS. LONGMAN, Pres.
Regent (Bidford) G.G.A.

Note.—As we go to press we learn that, owing to some technicality the registration of the above society has been delayed by the Registrar. The matter will no doubt be corrected, however, within a short time.

WINNIPEG'S CO-OPERATIVE STORE

Winnipeg has a flourishing Co-operative Society, which was established in June, 1913, and opened a retail store for the sale of groceries and provisions at 350 Cumberland avenue, on June 4. The society is incorporated under the Manitoba Co-operative Societies Act, and is conducted on the same principles that have made the co-operative stores of Great Britain such a great success. The manager, D. T. Adamson, who was manager of a large co-operative store in Scotland before coming to Winnipeg, writes as follows:

Our society has been in existence since June of last year, and now has a mem-

bership of 670, with a paid up capital of \$6,100. At the close of the first half-year in December, 1913, it was ascertained that the merchandise purchases amounted to \$18,337, and the sales for six months totalled \$22,856, showing that a gross profit of \$4,325 had been earned, equal to 19 per cent. In consequence of a heavy charge for operating expenses, part of the preliminary expenses being charged against the first half-year's trading, it was found that the gross profit had been swallowed up by operating expenses, with the result that no dividend was declared for the first half-year. We are now doing an average weekly turnover of over \$1,000, and feel confident that we have emerged from the most trying period, namely, the first half year. With our largely increased sales, coupled with an automatically decreased operating expense rate, the present half-year will, we are confident, show better results. While having no divisible balance last half-year, we have reason to believe that the society is fulfilling the function for which it was established, namely, that of supplying its members with groceries and provisions of the first quality at a reasonable margin of profit. By getting into touch with the productive works of the Co-operative Wholesale Societies in the Old Country, and thus securing to the society the profits earned by the middlemen, it has been able to sell below city prices a variety of articles which have been imported direct from that co-operative source of supply, and it is our intention to further develop direct importation from the Co-operative Wholesale Societies as the trade of our society grows. Our turnover for the month of February (four straight weeks), by the way, shows an increase of 17 per cent. over the previous month.

A Cash Business

The business of the society is conducted on a strictly cash basis, and we are in a position to pay spot cash in dealing with the local wholesalers when there is any material advantage to be derived by so doing, otherwise the usual trading terms of thirty days are adhered to.

While a fair amount of mail order business has been done during the past few months it is evident from the numerous enquiries received that there is unlimited scope for further development in this connection, and at present a special price list is in course of preparation which cannot fail to attract business by mail order.

Our trustees, being alive to the advantages to be derived by cultivating a closer bond of union between the societies already established or in course of formation in the Province, have met representatives from various societies and discussed matters affecting our movement, and there is every assurance that as the co-operative movement develops the value of concentrated effort will be demonstrated in a practical form.

Yours faithfully,
DAVID T. ADAMSON,
Manager.

INGELOW HAS GOOD YEAR

J. W. Prougham, secretary-treasurer of the Ingelow Co-operative Society, of Ingelow, Man., writes as follows:

I have the pleasure to report what we

have accomplished as a co-operative company during the past year, 1913, dealing in car lots only.

Our expenses for auditing books, salaries and other necessary expenses amounted to \$132 85, and this deducted from the assets of \$854 82 left \$721 97 to be disposed of. From this we paid 8 per cent. interest on capital, \$33 60, and 6½ per cent. on purchases by members and shareholders, \$261 15, and then repaid the \$420 of share capital and had \$7 22 cash in hand.

This \$7 22 is voted into our new company which we have organized and which, when completed, will be named the Ingelow Co-operative Company Limited and will be registered under the Manitoba Co-operative Act.

We sold to everyone, but only members and shareholders shared in profits. Co-operatively our membership fee in 1912 was 50 cents, in 1913 \$2 00, every member being entirely satisfied with their dividend. In 1912 we made 75 per cent. on capital invested, paying 8 per cent. interest and 9 per cent. on purchases. In 1913 we made 72 per cent. on capital but 6½ on purchases.

Continued on Page 28

	Lbs.	Value of Purchases, f.o.b. car Ingelow	Sale Value	Net Profit to Co-op. Co.	Sale Value by Local Stores	Net Saving
Car Edmonton coal	64,800	\$244 50	\$259 65	\$15 15	\$274 80	\$ 30 30
2 cars Tamarac fence posts	3,759	414 00	469 85	55 85	469 85	55 85
1 car Tamarac posts	1,800	184 95	225 00	40 05	225 00	40 05
1 car Tamarac posts	1,700	170 80	204 00	33 20	204 00	33 20
1 car Twine	24,000	2468 90	2520 00	51 10	3000 00	531 10
Car Edmonton coal	52,495	189 00	213 00	24 00	237 00	48 00
Car Apples and Pears, winter, bbls.	155	748 50	694 75	53 75	802 25	107 50
Car Galt coal	83,700	349 05	376 70	27 65	387 00	37 95
Car Miller Creek coal	65,800	264 10	295 50	31 40	295 50	31 40
Car Flour, Bran, Shorts and Oatmeal		788 10	841 45	53 35	841 45	53 35
Totals		\$5821 90	\$6099 90	\$385 50	\$6736 85	\$968 70
Shareholders with 42 shares of \$10 each share				\$420 00		
Eight membership fees of \$2 to share in profits equally				16 00		
Interest and overcharge refunded				23 77		
Overcharge on Drafts and Freight refunded				9 55		
Total				\$854 82		

Reducing Cost of Living

THE KEY TO SUCCESS

The Keyes Branch of the Manitoba Grain Growers' Association was organized on July 3, 1913. Since then we have purchased one car of apples from Ontario, at a cost of \$650.85 per car of 150 barrels, and saved ourselves about \$170. We also bought two cars of flour, feed and rolled oats, saving ourselves \$147.55 on the two cars, making a total saving of \$317.55.

Regarding payment, we have draft attached to bill of lading and sent to the bank or express agent. We have not had our treasurer bonded.

Co-operative buying has built up our Association and kept the members interested more than anything else we have done. We allowed non-members to buy our apples, as we only had about twelve members then, but have sold to members only since. Most of the members take The Guide, I think. We have a car of posts ordered from a firm who advertise in The Guide. This paper is doing good work and perhaps building the Association better than you think. We have not a co-operative society here yet, but hope to have a co-operative store as soon as the people will support the movement.

A. W. MCGREGOR,
Sec.-Treas., Keyes Branch.

SAVED \$250 ON TWINE

Henry R. Sugden, secretary-treasurer of the Greenbrier Grain Growers' Association of Greenbrier, Sask., sends in a report showing co-operative purchases totalling \$1,298.16. Coal oil the members were able to secure at 25 cents a gallon, a saving of from 10 cents to 15 cents on local prices. One case of formaline was bought for \$12.50, compared with the

The reports given below have been received from secretaries of local branches of the Grain Growers' Associations and U.F.A. and tell of the great saving which has been effected thru buying in carload lots, made possible by co-operation. Several of these societies, it will be observed, have saved upwards of \$1,000 for their members, and a large increase in membership and quickened interest in the Association have resulted. Carload buying without a permanent organized trading concern is not the highest type of co-operation, however, and does not carry out the co-operative principle to its full extent. Each of the Western provinces now has a Co-operative Act and during the coming year many Associations will, no doubt, be incorporated and become truly co-operative.

local price of \$15. Three small shipments of flour were secured at a saving of from 35 cents to 45 cents per cwt. Twine was bought at 11¼ and 11½ cents a pound, a saving of 2 cents over local prices. The twine was the largest purchase of the Association and on this a saving of \$249 was effected; the total saving thru co-operative buying being \$340.55.

GOOD BUSINESS AT CLAPTON

I herewith have pleasure in reporting the undertakings entered into by the members of the Mountain Chase Grain Growers' Association during 1913:—

Formalin.—One barrel (400 lbs.) from Winnipeg, cost \$56.80, sold at 15 cents per lb., saving our members 5 cents per lb., as well as making a small profit for Association.

Machine Oil.—One barrel, first grade, purchased from local hardware dealer, cost 55 cents per gallon, and sold for 55 cents per gallon, a saving of 5 cents per gallon on retail price of same oil. Found it a great convenience to have same at headquarters, members being

from ten to twenty miles from town. Coal Oil.—Five barrels from Winnipeg, cost 26 cents per gallon laid down, sold for 30 cents per gallon. No saving, but first-class oil; also great convenience.

Flour, feed and groceries bought of local merchant at special prices for cash.

Coal.—One car soft, 31 tons, cost laid down \$7.25, sold for \$7.50, saving of \$2 per ton on town prices. One car hard, 32 tons, cost \$11.85 laid down, sold for \$12 per ton, saving \$1.50 per ton. Two cars, 62 tons, cost laid down \$7.95, sold for \$7.50, saving \$2 per ton. I might add that The Guide is our guide in making co-operative purchases.

I am safe in saying that co-operative buying has been the chief factor in keeping our Association alive. Only members of the Association are allowed to participate in the benefits. We find in making purchases that cash in advance or draft attached to bill of lading is the only way we can buy, and we find it most satisfactory. Our secretary, who handles the money, is not under bond. We have not formed an incorporated co-operative society, but think

it is likely we will organize under the new Co-operative Act.

Hoping this report will help to make your Co-operative Number a huge success.

CHARLES W. DYER,
Clapton P.O., Sask. Sec.-Treas.

EMPIRE BUILDERS

The following is a report of co-operative buying done by the Empire Builders' Branch of the Saskatchewan Grain Growers' Association, Assiniboia, Sask.:

During the past year our co-operative buying has not been extensive, but we have made a start and gained our first experience in this direction, and the results have been such as to present to our minds very satisfying visions of what we may do to reduce the cost of necessary supplies by purchasing co-operatively in the future.

Our first venture was the purchase of binder twine from a local dealer, who agreed to sell a 15 cent grade of twine to members of the Association and non-members presenting orders signed by the secretary, at 12½ cents per pound. Thus on a purchase of 300 pounds one of our members realized a saving of \$7.50 over his less fortunate neighbor who had not yet recognized the benefit of co-operation.

Next our attention was directed to the securing of coal on a co-operative basis, as the advent of winter gave warning that our coal bins should be filled, and the dealers' price lists gave simultaneous warning that to fill them meant no light draft upon our granaries. Consequently we determined to reduce the outlay, and did so by buying two carloads of coal thru a local agent. These cars contained 70 tons of a splendid quality of coal, and cost us \$598.80

laid down at this point, making an average cost of \$8.55 per ton, whereas buying individually at ordinary retail prices we should have paid \$10 per ton. Thus a saving of \$1.45 was realized on each ton purchased. No distinction was made between members and non-members in selling the first carload, but in disposing of the second car we left the right to profit by these prices open to members of the Association only.

Later we arranged with one of our local dealers to grant special prices on flour to those whose names appeared on a Grain Growers' membership list placed in his hands by the secretary. By this arrangement best grades of flour, ordinarily retailing at \$3, were sold to Grain Growers at \$2.85 per cwt., for a limited time.

We also have in our possession some eighty books for the sole use of members, the nucleus of a library which we hope in time will prove a valuable asset to our society.

As regards payment for purchases aforementioned, those for twine and flour were made in cash or on time as desired, while that for coal was made by draft attached to bill of lading.

The secretary-treasurer, who collects the money and makes the payments, is not bonded, nor is our society incorporated, although there is a desire to incorporate it at as early a date as possible.

From these facts you may see that our buying to date has been limited, but it has undoubtedly served to interest quite a number who were formerly opposed to or indifferent toward the cause of co-operation, not a few joining our ranks that they may become part-takers of these and any other benefits which may be forthcoming.

J. A. LUDLOW,
Assiniboia, Sask. Secretary.

BENITO HAS ELEVATOR

During the year 1913 the Benito Branch of the Manitoba Grain Growers' Association purchased a car of flour and feed, a car of lumber, half a car of farm fence, and 1,400 pounds of clover honey. The flour cost us \$2.50 and \$2.40 a sack, the rolled oats \$1.05 for 40 pounds, bran 80 cents a sack, and shorts 90 cents a sack. The car load came to \$647.20, a saving compared with the prices asked by local merchants of \$94.

The carload of lumber cost us only \$14 per thousand, a saving of \$75 compared with the prices at the local yards.

The honey was purchased from a Beekeepers' Association in Ontario, and cost us laid down here 13 cents a pound. Our merchants sell the same locally at 20 cents a pound, so on that shipment we saved \$98 for the farmers.

Liberal Interpretation of Direct Legislation

The Direct Legislation League of Manitoba has been endeavoring to secure a definite interpretation of the Direct Legislation plank in the platform of the Liberal party. Experience in Alberta and Saskatchewan has shown that it is not safe to trust to general statements in an important matter of this kind. Thru its president the League has received the following explicit letter from T. H. Johnson, M.P.P.:

"Dr. J. N. Hutchison,
"Winnipeg.

"Dear Sir:—

"Answering your communication relative to my conception of Direct Legislation. I wish to say I would favor a good honest measure, free from all jokers or other clauses which would render it ineffective, or which would tend to weaken the usefulness of such a measure.

"While it would be out of the question at the present time to give the necessary details of such a measure, its broad principles might be indicated as follows, all of which would have my hearty support:

- "1. The application of the Referendum and the Initiative should be mandatory and not optional with the government.
- "2. It should be applicable to all legislation of whatever nature, with the two following exceptions:
(a) Ordinary current expenses of government.
(b) Measures of a purely emergent character, which should be operative at once, subject, however, to a Referendum if desired at a later date.
- "3. Necessary petitions should not be onerous and should not exceed the customary percentages in vogue in jurisdictions where the principles in question have been successfully applied.
- "4. A government publicity pamphlet (such as is used in Oregon) to be furnished the electors, giving the leading arguments for and against measures submitted to them.
- "5. Should Direct Legislation be found to be ultra vires it should still be used in an advisory capacity to give effect to the findings of the people until the necessary constitutional changes could be secured to incorporate it into our constitution.

"All of which is respectfully submitted.

"Sincerely yours,

"THOS. H. JOHNSON."

This letter was sent to the Liberal leader, T. C. Norris, with a request for his interpretation of Direct Legislation and he replied endorsing Mr. Johnson's statements. As doubts have been expressed with regard to the matter of the Direct Legislation plank in the platform of the Liberal party, and as this can be taken for an official interpretation, the executive of the Direct Legislation League decided at its last meeting that it should be published as widely as possible and is taking the necessary steps to secure that end.

We have now ordered a car of shingles which will cost us \$2.98 a thousand at Benito, altho the merchants here are asking \$4.25.

Co-operative buying has certainly strengthened our Association. We allow non-members to come in on our purchases by seeking first their \$1 membership fee. Purchases are made for cash; we have not dealt on time, and I accept no orders on that plan.

In addition to this we have here a Farmers' Co-operative Elevator Co. The elevator cost us \$10,000 and has a

capacity of 35,000 bushels, with a grain cleaner. This is the second year the elevator has been in operation, and it is a huge success, having made \$900 in profits over and above all running expenses the first year. The shares are \$50 each, and as soon as all the subscribers' shares are paid up we intend to establish a co-operative store. We have two line elevators here, but they have no cleaners, and we have to pay the freight on dirt and dockage and get nothing for it, tho it is generally sold at \$15 a ton in Port Arthur. The farm-

ers' elevator saves all this and cleans the grain without any extra charge, allowing the farmers to gather up their screenings and boil or chop it and use for feed.

JAS. S. PATTEN,
Secretary.

A GOOD START

The co-operative buying of the Silverwood Grain Growers' Association for 1913 comprised a carload of apples and a carload of mill products. The carload of apples cost \$661.65 for 150 barrels, and we were able to sell them at a saving of \$2 a barrel on local prices, or \$300 on the carload. The carload of flour and feed cost \$914 and we calculate that we saved \$150 on the load. We allowed non-members to purchase apples, but the flour we restricted to our members and the members of adjoining associations. The membership for 1914 has increased very considerably as a result.

HENRY T. THOMPSON.
Makaroff, Man.

BUSY YEAR AT HOLLAND

The first co-operative purchase by the Holland Association in March, 1913, was a carload of Marquis wheat for seed. This car contained one thousand bushels. In small lots we were quoted Marquis at \$1.75 per bushel, but by carload we got a price of \$1.35 per bushel, f.o.b. Indian Head. This, with carload freight against local freight, made a big saving. The members of the association paid \$1.41 per bushel for their Marquis wheat, and farmers not belonging to the Association paid \$1.50. There was easily a saving of thirty-five cents per bushel on the carload of Marquis wheat, and we got splendid wheat.

Two carloads of green cut cedar fence posts were next purchased. These posts measured from three and a half to five inches at the small end, and were seven feet long. The cost was nine cents a post, f.o.b. Holland. The first car was delivered to members at nine cents per post, the second at nine and a half, as it was found necessary to have a small margin to pay the expense of handling. Cedar posts of the quality we received are worth locally from fifteen cents upwards, so there was a direct saving to the members of the association of six cents per post on one carload and five and a half cents on the other.

A consignment of a ton of granulated sugar was purchased in July. The price delivered to Grain Growers' Association members in Holland, after paying local freight and commission was five dollars per cwt., a saving of seventy-five cents per cwt.

Tenders were asked for and obtained

Continued on Page 29

Canadian Co-operative Union

By Geo. Keen, Honorary Secretary, Brantford, Ont.

The Co-operative Union of Canada was organized on March 6, 1909. Three societies—all of them retail—were represented at the meeting convened for the purpose at Hamilton, Ontario. Today there are in affiliation with the Union twenty-two retail societies, located as follows: Ontario—Guelph; Preston, Ottawa, Berlin, London, Brockville, Peterborough, Galt; Quebec—Valleyfield, Magog; Nova Scotia—Sydney Mines, Dominion, Inverness, Glace Bay, Sydney; British Columbia—New Westminster, Merritt; Alberta—Coleman, Eckville, Hillcrest, Lethbridge; Manitoba—Winnipeg.

The objects for which the Co-operative Union of Canada was brought into existence are similar to those which necessitated the organization of co-operative unions in every European country where the movement has achieved any considerable success. The first object named in its rules is:—

"The recognition by affiliation with the Union of all bona fide co-operative associations in the Dominion of Canada, in order that the public may be able to distinguish the same from institutions which are now, or may hereafter be, organized with a co-

operative title for purposes of personal or private advantage or profit."

Such a declaration has been found unnecessary in the constitution of co-operative unions in other countries. In the past there has been so much fraudulent imitation on this continent of the co-operative system successful in Europe that it has been felt necessary to place at the service of the people an institution which will enable them to distinguish between private exploitation schemes in the name of co-operation, and genuine attempts to practice the principles of the movement.

Scope of Union

All genuine co-operative societies, of whatever nature or kind, are eligible for admission. So far, however, distributive organizations only have applied for affiliation. This is, no doubt, owing to the fact that organizers and original members of such societies are to a great extent old country co-operators, some of whom have knowledge of the comprehensive objects of the movement and its moral basis, and have themselves aspirations for the evolution of a co-operative commonwealth; appreciating that the economic advantages of individual

co-operative organizations form but part of the machinery whereby a more equitable state of society will be brought about. There are agricultural societies in Canada which are equally non-capitalistic in their methods of operation which might be affiliated. The probability is, however, that most of their officials and members have, as yet, little or no vision of the purpose of the movement beyond the immediate financial advantage to be gained by combining with their neighbors for the conversion of raw materials into marketable produce, to dispose of what they have to sell at a better price, or to purchase the merchandise they need at a lower cost. With the spread of co-operative knowledge there is no reason why all bona fide societies in Canada should not be federated in one Union. Denmark is often quoted as an object lesson in co-operative achievements, and it is worthy of note that, in that country, all kinds of societies are federated in the one Union. In 1901 there were 684 societies in the Union, the number having risen to 1,260 societies in 1910. Altogether there are 1,300 societies in that country, so it will be seen forty only were in the year mentioned outside the Union; a remarkable

demonstration of co-operative solidarity. We hope to see in the Canadian Union, in the process of time, distributive societies, agricultural productive societies, credit or banking societies, agricultural marketing societies, housing societies, labor co-partnership societies, and, indeed, every possible class of co-operative institution working in a fraternal and equitable spirit thru the national union for the common advantage, to the ultimate achievement of a co-operative commonwealth.

Canadian Co-operative Wholesale

The rules provide for the organization of sections of the Union in the various Provinces. One only has, so far, been organized, namely, in the Maritime Provinces, and, under its auspices, the first co-operative wholesale society in Canada has been incorporated to satisfy the mercantile needs of the societies there. It is known as The Canadian Co-operative Wholesale Society Limited, with headquarters at Sydney, N.S., and commenced business in July last. This organization is federated with the Co-operative Wholesale Society of England, and is a distributor of the merchandise

Continued on Page 27.

The Country Homemakers

Conducted by Francis Marion Beynon

HOME ECONOMICS ANSWERED

In the recent report on this page of the conference of the presidents of the Home Economics Societies with President Black, of the Agricultural College, and the Deputy Minister of Agriculture, I was merciful and passed over as lightly as I could the very obvious efforts of President Black to choke off discussion. I forbore to mention, for example, that he told the women that he could not allow any criticism of the college in the college building, that if they had anything less contentious to bring up they might do so, but that he could not allow the present discussion to continue.

I purposely said as little as could be avoided about this arbitrary treatment of the women, because I did not imagine for a moment that President Black and the Honorable Minister of Agriculture could be so blind to their own interests as to turn a deaf ear to the demands of the women for representation on the board of directors, and I felt that, when they did come to an understanding the least said soonest mended.

I had reckoned without my host, however, and had not calculated on the passion for power that is implanted in the breasts of so many people, and which causes them to defeat their own ends. The reply to the resolution asking representation read as follows:

"Mr. Lawrence has instructed me to inform you that under the present act he has no authority to make the change asked for and besides he is led to believe, from information in his possession, that a majority of the societies prefer to remain under the operation of the present act of incorporation. The Honorable Minister wishes me to assure you that we will be pleased to receive suggestions from the different societies in matters pertaining to their welfare.

(Signed) "S. A. BEDFORD,
Deputy Minister of Agriculture."

All of which agitates the question in our minds as to whose Agricultural College and whose government this is. Do they belong to Principal Black and the Hon. George Lawrence, or do they belong to the people who yearly put their hands down into their pockets to pay for their maintenance? I have been laboring under the evident misconception that even the honorable gentlemen themselves were supposed to be public servants. But when a very decided majority of the presidents of the Home Economics Societies ask to have the act governing their societies changed so that they will hold the balance of power on the board of directors the answer is sent back that it won't be done.

The gentlemen who framed this reply remind one of the heroine in a famous opera who settles everything that does not please her by saying, "I don't like it and I won't have it."

And what will be the result of this despotic decision? The Home Economics Societies will probably continue to exist, for there are always a certain number of people who do not chafe under dictation and a certain number who do chafe under it, but who hate a fight, and so will let things go on as they are, but the Department of Agriculture and the Agricultural College have, by this step, alienated from their support some of the most virile women in the province, the very women who, by their force of mind and character, could have made this organization one of the greatest forces in the future of our country. In order to keep the reins of government in their own hands the powers that be have circumscribed the greatness of the organization they are so determined to govern and have made of it a nice, harmless little society which will be outgrown in a year or two by the active and thinking women who join it. I prophesy that, year by year, we will see the most effective and in-

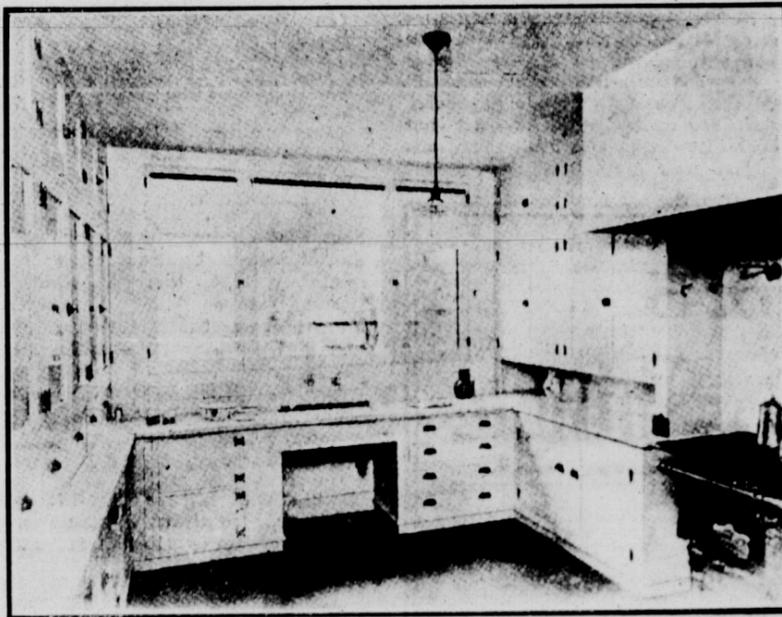
tellectual women of the province drifting out of the Home Economics Societies into freer organizations with a scope more congenial to their calibre of mind.

The day has passed when clever, capable women will submit to being dictated to, like little children, so that this momentous decision simply means that those who control the destinies of this institution, when they came to the parting of the ways, chose the bridle-path instead of the broad highway. They will not effectively check the activities of these public spirited women, merely divert them from the Home Economics Societies into other channels where, in time, they will doubtless be more inimical to the peace of governments than they are today.

FRANCIS MARION BEYNON.

ONE G.G.A. DIRECTOR BUSY

Dear Miss Beynon:—I wish to announce thru our page in The Guide that on February 20 I helped to organize a W.G.G.A. at Crestwynd, Sask., with Mrs. Lottie Jackson as president and Mrs. Seymour, secretary, and twelve charter members. Altho we drove fifteen miles to reach this place we were well repaid in the kind reception and courtesy of the people. After a lively Grain Growers' meeting, and organizing of the Women's Auxiliary, we were served with a



A Kitchen that is a model of cleanliness and convenience

delightful six o'clock supper, after which dancing was indulged in for a few hours. The people of Crestwynd are enthusiastic over the work of both the Grain Growers' Association and the Women's Auxiliary and we may expect to see them grow rapidly.

MRS. IDA McNEAL,
Director District 15.

Good for you, Mrs. McNeal. It hasn't taken you long to get things started and it must be gratifying to you to know that you are the first director to report a new organization.

F.M.B.

GOOD TIME AT LETHBRIDGE

Dear Miss Beynon:—Altho not a member of the Homemakers Club, I am very much interested in the work you are doing. I am a member of our Local U.F.A., and attended the convention held in Lethbridge. Even if only a few attended the women's convention, they appreciated it. I know I, for one, came away encouraged and inspired to better things.

I am a farmer's wife, or rather a homesteader's wife, nineteen miles from a town and certainly know what the farm woman has to contend with. Cheer up, sisters, better days are com-

ing. The men are waking up and so are the women. Didn't the U.F.A. convention endorse suffrage even as far as they could?

In order to attend the convention at all I had to take my little boy with me, not quite two years old, but it was worth the effort. The weather was so severe, however, that I could not attend all the sessions as I wished to do.

I am interested in the suffrage question and would like to do what I can to help it along. I noticed in The Guide that Premier Roblin refuses to grant suffrage to women. How can he, having a good wife, and addressed by such a splendid woman, wife and mother as Mrs. McClung, also petitioned by so many other progressive women, deny a woman's right to have a voice in the affairs of the nation? It is certainly a "mother's" right. Oh, that we could do something effective to put a stop to this awful traffic of liquor and the nefarious white slave trade!

Some time ago a mother (in your page) advised the taking of flax seed during pregnancy. I would like to endorse that advice as splendid. Two friends of mine took it for the last six months of pregnancy and their confinement was very easy and of short duration, and the nurse attending the one case (and she had attended hundreds) said that she could hardly realize that

contradictory to the one I got from him about 15 months ago. However, I suppose we must bear with the inconsistencies of our male law makers, at present anyhow. I enjoyed reading the letter signed "Dumpy," it seemed a real broadminded letter and at the bottom I firmly think that many men agree with him, but as he says, they are loath to throw off their prejudices—prejudices that have been theirs so long that they have become almost part of them. I missed English Rose's letter, but if she stated that many wives are servants, as "Silent Reader" says, well, I do not think that she is far from the mark—servants without the advantage of wages, holidays or definite hours of work. As for its being the fault of the wife that she has to work and support hired man, husband, home, etc. (which I suppose is what Silent Reader infers), it is easy to blame her for doing so, but how many women would do anything rather than go down, and in many instances that is the only alternative. Of course, a woman who deliberately throws herself in the way of a man and catches him cannot be so much pitied—but I, myself, have never seen those quoted cases. Generally, in Canada anyway, the majority of men is so large that there is not much running after on the female side. Now as for wanting to see our names in print; that does not seem to me a result of getting the vote, and if publicity was our only desire we could get that any time. As for the dreadful neglect of the domestic work, so often quoted, how long, in the name of commonsense, would it take for a woman to record her vote—for the broadminded woman now a days spends quite as much time studying social and political questions as the broadminded man?

Woman's moral standard may be as low as man's. I very much doubt it. Did you ever hear of a woman bragging and flaunting her immorality? I never did, but certainly men are not ashamed, many of them glory in it.

Now don't you think "Silent Reader," that the very statement you make re husbands using force to keep their wives from the polling station, if their views were contradictory, implies that what is right for a man is wrong for a woman. Woman should not use force to get what they ought to have, but you calmly state that a man would do so. I think every right-minded woman is grieved at the destruction and waste going on thru the withholding of the vote in England, but is it more than would have resulted when the men were fighting for their vote in the old days? Things were stopped then by the granting of the franchise and it is my opinion that that will be the only way to stop them again. But there is no fear of extremities being resorted to here, in my opinion. Aren't we told that as soon as enough women show they want the vote it will be granted to them?

A BROTHER'S SISTER.

True, but we are also told by Premier Scott, as soon as he begins to be afraid enough will want it, that if all the women wanted the franchise he wouldn't feel justified in granting it. And yet men dare to tell us that our interests are already represented.

F.M.B.

ELIZABETH.

You will perhaps be interested to know that Mr. Tregillus, president of the United Farmers, who was at the last meeting of the Moose Jaw convention was very enthusiastic about the Women Grain Growers and very desirous of having a bigger convention of the same kind next year.

F.M.B.

SCOTT'S VIEWS HAVE CHANGED

Dear Miss Beynon:—To me, as to a great many more supporters of the equal franchise for the sexes, the letter from Premier Scott seems rather con-

There are a good many people who die in this world from the very simple malady of having nothing to do. They pass their lives in accumulating money, with no relaxation, and then when they retire from active work they die of ennui. They come to me and complain of so many things, and say they have nothing to do. I tell them to collect; it will add ten years to their lives. The wise men do so; others do not; and the wise men live on. That is the use of collecting stamps at the end of life.—Sir Lauder Brunton.

OFFICERS:		
Honorary President:		
J. W. Scallion		Virden
President:		
R. C. Henders		Culross
Vice-President:		
J. S. Wood		Oakville
Secretary-Treasurer:		
R. McKenzie		Winnipeg

WOMAN'S AUXILIARY AT WARREN

Mr. McArthur, of Longburn, director of the Manitoba Grain Growers' Association, addressed a meeting of the Warren branch on March 6. Mr. McArthur gave a splendid address, which was listened to very attentively and was much appreciated. There was a good attendance at the meeting and interest in the Association seems to be increasing. A meeting has been arranged for the 9th, to appoint delegates to attend the district convention at Stonewall, on the 18th inst. Mrs. Lilley, of Winnipeg, gave a short address on woman suffrage, after which she organized a Woman's Auxiliary to help the Association and all movements for the advancement of women and children. The following ladies were elected officers for the ensuing year: President, Mrs. Cowley; Vice-President, Mrs. Munroe; Treasurer, Mrs. McDonald; Secretary, Mrs. Hunter, with eighteen members.

BANQUET AND WOMAN'S AUXILIARY

The Harding branch held their annual banquet on February 10, and altho it was extremely cold, there was a house full and a splendid time. Frank Simpson, of Shoal Lake, gave an excellent address on the live topics pertaining to the farmers' interests. Mrs. Lilley, of Winnipeg, gave an address on the great need of the women of today being organized so as to be able to help each other. She was successful in organizing a Woman's Auxiliary in connection with the Harding branch. The Harding branch is coming to the front, with the women in the lead.

A NEW BRANCH AT GRUND

A number of the farmers of Grund district met at the home of W. C. Christopheson for the purpose of organizing a branch of the Manitoba Grain Growers'

Association. M. McCuish was present and spoke at some length on the work the Association was engaged in, and recalled to the memory of many present the condition that obtained before the days of the Grain Growers' Association. Mr. McCuish claims the time has come when the farmers have to do something for themselves, and the first step is to build up a strong organization. After Mr. McCuish's address Grund branch was organized. The officers for the year were: President, J. A. Svenison; Vice-President, Miss R. Christopheson; Secretary-Treasurer, W. C. Christopheson; Directors, J. Sigurdson, W. M. Sampson, T. Badger, A. Svenison, Mrs. Christopheson, Mrs. T. Badger.

St. Louis Guilbert Association had an enthusiastic and well attended meeting on Wednesday evening, February 25, in Wakefield school-house. The meeting, which was a special one, was called for the purpose of hearing a debate between Clandeboye Association and this Association—subject: "Resolved that mixed farming is more profitable than grain farming." The debaters on the affirmative side were Messrs. Muckle, Schnyder and Bird, Clandeboye; on the negative side were Messrs. Peck, Meneer and Moffatt, St. Louis Guilbert. Judges were Messrs. McDonald, Stevenson and Strowger. Duncan McDonald, in making the report for the judges, said that neither side had the better of the debate, and it was decided to renew the debate at some future date. Unfortunately two of the "Mixed Farmers" were absent, attending to chores, and Mr. Muckle ably defended mixed farming unaided. Mr. Moffatt, one of the "Grain Farmers," was also absent and it is rumored that he was busily engaged counting the profits of his last grain crop.

Manitoba

This Section of The Guide is conducted for the Manitoba Grain Growers' Association by R. C. Henders, President

The Strowger Brothers' orchestra contributed an excellent musical program. It was decided to order a carload of flour and feed from The Grain Growers' Grain company.

WM. H. PECK, Sec.

IN CANADA TODAY

(A Distressed Farmer's Complaint)

O, the spider sits in his web to spread
A net for the busy bee;
A cunning thread he spins from his head,
And they call him the mortgagee.
And the honey we've stored in a toil-
some hoard
Is gulped by the spider grey.
Such things are done in the eye o' the sun
In Canada today.

They are fed with the stores our hands
have culled,
They feast from the harvests shorn,
and when autumn's fruits from the tree
is pulled,
We are left with the leaf and thorn.
They are fattened and sleek from toe to
cheek,
We are wilted and worn away.
Such things are done in the eye o' the sun
In Canada today.

And they who on heights of statecraft
stand,
Our four-year-absent friends,
Have basked and gorged on the hard-
tilled land
They have raked for private ends;
And a laugh thru the nose at the "hay-
seed" goes,
As they call him "the country's stay."
Such things are done in the eye o' the sun
In Canada today.

They have chains of gold and rich attire
And cigars of the finest glow,
and they crack their joke amid sparks
and smoke
Like those in the pit below.
Whilst the weary one who the silk hath
spun
Must dress like the moulting jay.
Such things are done in the eye o' the sun
In Canada today.

The bank, the rail and the factory trust
Have gathered them gems and wine,
They have taken the wheat and have
left the dust
And in royal state they dine.
While the poor, pinched purse and the
bare deal spread
Are ours from day to day.
Such things are done in the eye o' the sun
In Canada today.

But there's wild unrest in the farmer's
breast,
Our patience is overdone,
And hand-in-hand we'll learn to stand,
And fight till the battle's won.
Then they who toil shall enjoy the spoil,
And each shall receive his pay,
And right shall be done in the eye o'
the sun
In Canada that day
JAMES MORTON.

Two Creeks, Man.

The Brant Argyle Grain Growers' association held a very successful social evening on Monday, March 9, when a capital concert in which much local talent was evinced was given before an audience of some 180 people. After supper, dancing was kept up till the early hours and everybody went home well pleased with the excellent entertainment. This branch of fifty odd members, during the evening of a social gathering, transact their usual monthly business in usual form before the assembled guests and in this way believe there is an incentive for bringing new members into the Association, thus combining business and pleasure.

ARTHUR VINK, Sec.-Treas.

Directors:

Peter Wright, Myrtle; R. M. Wilson, Marringhurst; P. D. McArthur, Longburn; Frank Simpson, Shoal Lake; W. H. English, Harding; R. J. Avison, Gilbert Plains.

CLANDEBOYE SENDS CHALLENGE

Clandeboye branch held its regular monthly meeting on the evening of March 9. Owing, no doubt, to the bad roads, the turnout was not so large as was expected, but a good deal of business was done. A challenge was sent to St. Louis branch to a debate, with three members from Clandeboye and three from St. Louis, on the subject, "Resolved that Woman Suffrage is in the best interests of the country." C. M. New, of the Central Office, gave a short address on organization, education, co-operation and legislation. A stock company has been formed for the building of a hall and the prospects of this local are very promising.

EMERSON'S SOCIAL EVENING

\$1,831 seems to be a pretty good income for six months from thirty cows, yet such was the statement, backed up by figures, given by Walter Moore, of Letellier, at the Grain Growers' meeting. We all wished we had that eighteen hundred, and would be perfectly willing for the middleman to keep the thirty-one. Mr. Moore is the pioneer dairyman of the Letellier district, having entered the business fifteen years ago and has it reduced to a science. Never was there a better attendance (about 100), or better interest shown. A large number came from the Marais, and Letellier, Dominion City, Ridgeville and Emerson also were well represented. As chairman, Wm. Lindsay proved himself the old reliable, and called on the following speakers: D. A. Fraser, corn culture; L. H. Peto and Frank Gray, silos, their cost and construction; Walter Moore, dairying; R. Curran, the rearing of beef cattle; Wm. Forrester, some advantages of home life on the farm. H. Stewart and J. Morrison, of Ridgeville, gave short addresses, and Mrs. John McRae a paper, entitled "The Truth About Woman Suffrage." Recitations were given by Miss Maunder and A. R. Knowles; solos by Mrs. Gray and C. S. Root. A very pleasing feature was the excellent exhibition of club swinging by Mrs. Turner. The music of the evening was supplied by Fred Empson, violin, accompanied by Miss Nellie Empson, organ, and was rendered in their usual efficient manner. Refreshments and the singing of the national anthem brought to its conclusion a very successful evening. Emerson Grain Growers now number forty, the largest yet attained.

T. W. KNOWLES.

After a meeting of the Grain Growers' Association, held on Saturday, March 7, the Ashern Agricultural Association was formed, with F. A. Pickersgill, president; R. J. King, vice-president; H. A. Whitfield, secretary, and a board of six directors.

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THE GRAIN GROWERS' CALL

(By Rev. Dr. S. G. Bland)

At the annual convention of the Saskatchewan Grain Growers' Association at Saskatoon, in February, 1913, the chief speaker of the occasion was Rev. Dr. S. G. Bland, of Winnipeg. His address was a magnificent inspirational effort, and aroused great enthusiasm among the audience.

"Saskatoon has eclipsed Winnipeg in one respect," said Dr. Bland, "and that is in its university. You have a good, convenient, spacious site. We in Winnipeg have many sites; you have one and it is better than all of ours together. The University of Saskatchewan has the right idea; it is for the people, close to them; designed for them."

"Let me come at once to what I would like to speak about. I would start with a question. Is there anything in the world so significant today, especially in this era of more progress, more intelligence and more wealthy people than ever before, than the spirit of unrest? In Germany every third voter is a Socialist. The party numbered two in 1871, and twenty-four in 1884, but in the election of 1912, the Socialists secured 110 seats, and are now the largest party in the German Reichstag. That is the party which is pledged to the most thoroughgoing reconstruction of society."

"England during the past two years has had such periods of distress, anxiety and such dislocation of industry as perhaps only a foreign invasion could bring. I refer to the great railway strike."

Conditions in the United States

"In the United States, we have had the spectacle of those trials slowly drawn out to the length of months disclosing the perfectly infernal intensity of the class hatred that has come in that country. You have heard of the book entitled, 'The Volcano Beneath the City.' Beneath every city in the United States today there is a volcano of smouldering discontent; the sense of injustice and the cry for vengeance. Those who were concerned in the grievous and deplorable series of outrages have now been for the most part sentenced to confinement. Does anybody in the United States sink to such utter folly as to think that the trouble is thus ended?"

"Three parties contested the election in the United States last year; two of those parties told the citizen that he was not well off, that he had reason to be discontented, and that he suffered wrongs which ought to be redressed. Two of those parties promised to act as his champion and to secure redress for the wrongs. One party told the people that they were well off; no people in the world were so prosperous, and that there was reason for hope for future perfect and unparalleled prosperity. You all know what happened to that party."

"Canada today has less discontent than many countries. No other country has so high an average of prosperity. It is due not to superior intellect, enterprise, energy, foresight or good sense so much as to the fact that there are but a few of us camping amid unparalleled natural resources. Yet are we content? I take it that this Convention of Grain Growers here tonight is not gathered in irrepressible and exuberant enthusiasm over all things just as they are."

At Turning Point

"A great revolution impending, we are standing at the turning point of history. The people of the future will

point to the passing of the 19th to the 20th century as the water shed, the dividing line. Society is going to begin to assume a new phase which no society has as yet assumed. The change almost coincides with the passing from one century to another. The dominating principle of the commencement of the 19th century was the demand for liberty. In the dark and stormy days following the fall of the Roman Empire there gradually emerged the feudal system; men arranged in ranks in which men first fixed in one rank could not pass from that one into another; kings, barons, vassals and downward in ever sinking ranks until we came to the serf, who was scarcely more than a slave. For centuries the rigid order prevailed, until men were strangling; until it grew intolerable and men rose and shattered the old system with revolution. Such was the glory of the 19th century—liberty. The desire for freedom reigned. Men thought the golden age would come with freedom. They were under the influence of passion for liberty. Impelled by that passion man did some noble things; there was the emancipation of the slave, the driving of the slaver from the seas, the extension of the franchise to the working man.

Some free men today envy the slaves. A man may be free but his daughter be brought up under conditions which make her a prostitute. Men may be free, free for this world, but damned from birth. No country has heard oftener than the United States the high sounding platitude 'this is a free country,' yet after a century and a quarter of so-called freedom the United States is a seething mass of discontent. Freedom is not the gate of paradise, not the millennium of universal desire, but it is proven, however, or will be proven, a stepping stone.

Reaching for Brotherhood

The last or latest stage of this wonderful evolution, this opening of the 20th century brings me to the last stage of the results of the principles of freedom. Is there a freer nation than that of Britain? Yet there are 250,000 families in London alone each housed in one room. Millions are but one week from starvation. Thus the close of the 19th century found the freest nation convinced that freedom is not the key to the golden age. Falteringly, timorously, one by one, they are reaching out for the attainment of a higher, diviner principle than freedom, reaching out timidly, fearing that it may be folly, that they may be chasing a will-o'-the-wisp. There are those who say that this is visionary, fanciful, but the best men in the dawn of the 20th century are reaching from freedom to the greater principle of brotherhood. There have been scoffers always in the onward march of civilization. There have been those who say man is inherently selfish, that he is only one more in the actual beast of the jungle. So they scoffed at freedom. They said that the people was a many-headed beast which must be chained up and governed with a whip, but the people ventured—and won. Who will now dare dispute the right of the people to govern today? Thus tomorrow all men will believe in brotherhood, and the voice of the scoffer will be still.

The Church is Dying

"The day is coming which will usher in the era of fellowship in an order founded upon the deepest, most enduring and divinest passion possible in human hearts, the passion of brotherhood. The twentieth century will be consecrated to brotherhood, and the law of the jungle will give place to compassionate feeling and human sympathy to the grace of One whose glory is never extinguished, One who said, 'Because of this all shall know that ye are my disciples.'"

"There are those today who say that the church is dying, that church attendance is giving way to pleasure, and that the thought of the age is to ignore the church. It's true; the church is dying, and I for one rejoice that it is dying. Yes, she is dying and she is being born again. You will see out of the rotting stump springing the fresh and vigorous sapling."

"The church is so much more alive today than ever before that she must win brotherliness and fellowship or perish. She must inspire brotherhood, or both God and men will reject her. She must heal the breach, she must reach deep into the sense of wrong and injustice, she must pluck out of men's hearts this grasping remorseless materialism, or be trampled underfoot. The vision is seizing her, and in the next ten years you will see great years, for men are seeing that Christianity means nothing if it means not brotherliness and sympathy. It is coming into the movement to take this mere destructive rage and exalt it, construct it into an uplifting, ennobling and redeeming force in the moulding of national character."

Canada's Low Ideal

"The next step must come from you; you must move forward boldly. Canada is waiting for a new ideal. When we think of Canada we think of much that is fair and great; mighty rivers flowing to the sea, mountain ramparts towering to the sky, the flare of lonely sunsets over vast, silent plains, homes smothered in orchards or set like islets in seas of golden grain, villages, towns, cities humming with industry like hives of bees, vast natural resources, a people unsurpassed for energy and enterprise. But do we see any national ideal? We read of increase in bank clearings, of increased acreage, of increased production, larger building permits, increase in population and in real estate values. Does one Canadian in one thousand ever speak of a goal? Does one in a thousand cherish any ideal for Canada? Is anybody thinking of any contribution Canada is going to make to history? Is anyone asking what Canada stands for?"

"I confess that in so far as I know Canada has no ideal save prosperity, measured in grossest material terms. The deepest chord has never been touched. If we are to be unified in this country of lakes and wilderness, of scattered peoples living upon the plains, of diverse races, languages and faiths, we must teach all men that Canada stands for something no other

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nation stands for. If politics is ever to be uplifted and glorified, it will never be by changing the government.

A New Political Party

"Politics seems to me to have sunk to the lowest depths to which politics can sink, and before we can be a nation we must stand for something. And is there anything left for us to stand for that no other nation has? Yes, Canada for the people, not an acre, not a stick of timber, not a water power but that should be developed for the whole people."

"We shall never get the right men into politics, we shall never get the rascally men out of politics, until we have a new political party, inspired by the new ideal of a national life, born, like that new progressive party in the United States, out of a passion for justice—a square deal."

"Can you conceive of giving your life for the Liberal or Conservative party? I cannot, but can you not conceive of a cause for which you would lay down your life. I can. Out of the depths of defeat will come the resurrection and the victory."

"The day is coming when politics will be a holy thing in Canada and when a multitude of men will rise from the Atlantic to the Pacific and drive out these jackals of politics—the heeler, the briber, the grabber of franchises, the seeker of privilege, the plunderers of the poor, the man who can be cajoled or bribed or bullied by the few to the betrayal of the many."

"The cause of the people calls for a new party, born of the people, consecrated to the cause of the people. Such a party may seem feeble at first. It will experience defeats. It will not have the unscrupulous machines, the swollen campaign funds that have seemed such irresistible forces in Canadian politics, but it will have what is stronger far, what neither of the other parties today commands—it will have the immeasurable and resistless force of moral passion."

"Grain Growers of the West, the call comes first to you. By your own experience of intolerable wrongs, by your sense of justice, by your love of brotherhood, by your faith in Canada's high destiny, you are summoned to lead in this new crusade, this holy war, this uprising of a new and nobler Canada."

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Alberta

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RE CANADIAN SOCIETY OF EQUITY LIMITED

There appears to be a considerable amount of misunderstanding in some parts of the Province as to the part that the Central office has taken in connection with the work of winding up the old Canadian Society of Equity Limited (in liquidation). A brief history of the circumstances in connection with this affair may therefore be in order, showing the position of the shareholders, or rather contributors, and how we came to take any part in it.

It would appear that the Canadian Society of Equity Limited was organized in the year 1908, for the purpose of building elevators, flour mills and various other things. A large number of shares in the company were applied for. Except in a few cases there was no cash paid down, the agreement being that the shares were to be paid in five equal instalments of \$10 each, the first instalment not becoming due until the first January following the year in which the share was applied for. Things appear to have gone wrong right from the commencement, and at a meeting of the shareholders, held the latter part of the first year, a resolution was put thru forcing the company into liquidation before anything at all had been done. It was here that the great mistake was made, the majority of the shareholders being apparently so disgusted with the turn affairs had taken that they promptly went home and tried to forget all about it, without considering the possibility that a number of liabilities had been incurred by the company during the few months of its existence. When

a company goes into liquidation, there is a special ordinance providing that the liquidation shall be carried out in a certain form, and at the same time providing means for the shareholders to protect their interests should they so desire. This ordinance was, of course, used in the winding up of the Canadian Society of Equity, but the shareholders did not make any effort to make use of the provisions in the ordinance for their own protection, with the result that thru mismanagement and possibly even worse on the part of the liquidator, and others, expenses were piled up and legal costs incurred in addition to other liabilities, many of which have never been settled. This went on for some two years, the liquidator failing to comply with the terms of the ordinance which provided for the calling of a shareholders' meeting at least once a year. After some two years, the liquidator died, and for the time being the winding up proceedings of the C. S. of E. Ltd. died also, but, as a matter of fact, the old liquidator had very far from finished the winding up of the concern, and there were a large number of creditors still remaining unpaid. But, for some reason, none of those creditors seem to have worried about getting their money until the early part of last year, when one of them, a Mr. Von Mielecki, suddenly decided that it was advisable to have the whole matter re-opened, and by filing an affidavit in court, succeeded not only in getting the whole thing brought to life again, but also in having another liquidator appointed, all of which was done without the knowledge of any of the other shareholders, or indeed anyone

outside of a few interested parties and court officials. Some few months later the shareholders all over the country were astonished at receiving a curt demand for a further \$10 on each share, with a threat of legal proceedings unless the amount was forthcoming within a period of about three weeks. At the time this summons was sent out by the new liquidator the Central office knew absolutely nothing about the company or what was in progress, but immediately afterwards a considerable number of our members in various parts of Alberta, both by letter and by phone, called up and asked us to look into the matter, and as a result, after considerable trouble, legal proceedings were stayed for the time being, and the liquidator was forced by us to call a meeting of the shareholders to consider the whole business. At that meeting I, as your secretary, was allowed by a special resolution passed by the shareholders themselves, to be present and to take part in the interrogation of the liquidator, who had charge of the winding up proceedings, and eventually, while much against my inclination or desire, at the earnest request of the shareholders present, I consented to act as inspector, together with Messrs. H. W. Wood, of Carstairs, and Thos. Margetts, of Brant, two of the shareholders.

Now, in my opinion, an inspector is appointed by the shareholders of a company in liquidation and his duties are first, last and all the time to protect the interests of the shareholders, but his powers are limited to a certain extent. An inspector has full control over the liquidator, who represents the creditors primarily. An inspector has power to check up everything that the liquidator does and see that the expenses are kept as low as possible, to challenge the claims of the creditors wherever there are sufficient grounds for doing so; in fact, his duties are to see that the shareholders are given fair play. He has, however, no power whatsoever to cancel the debts of the shareholders to the creditors of the company, nor can he prevent the creditors from taking legal proceedings against the shareholders of the company thru the liquidator. There is no room at this time to go into detail as to what we have been able to accomplish on behalf of the shareholders as their inspectors. At the time of the last shareholders' meeting, in November, 1913, we were able to show that in addition to having held up all proceedings during the time of our investigation, we had succeeded in reducing the total liabilities of the shareholders by a sum of not less than \$3,500, with the possibility of adding still further to this amount. Now, in answer to certain criticisms which have reached us in a roundabout way, at the end of last year the inspectors sent a joint letter, signed by all three, to all the shareholders, endeavoring to put the matter plainly and fairly before them, advising them of the condition of affairs, assuring them of the careful supervision of their inspectors, and pointing out from the knowledge they had been able to gather in their investigations as inspectors that the only possible way of having the matter finally closed was to pay up as promptly as possible on the call of \$7.50, which had been recommended by the shareholders themselves at the meeting held in Calgary in November last. This letter was sent out on plain paper, but in envelopes with my name and address as Provincial Secretary of the U.F.A. on the outside. This letter appears to be the cause of the criticisms which were made.

It has been stated, and truly, that the shareholders of the C. S. of E. received no value for their money. Unfortunately, the law is not interested in this part, and only recognizes the fact that certain parties applied for shares in the company, became shareholders and are liable for the liabilities of the company. It has been stated by a good

many that their notes have been returned to them, and that they are therefore not shareholders in the company or liable for its debts. This is incorrect. When the company went into liquidation the applications for stock, with notes attached, were put into court and a list of such applicants made out, which list was confirmed by a judge of the court, signed and sealed by him as being correct, placed on the records and thereafter is known as a list of contributors, which cannot be disputed in any way. This list having been signed, sealed and put on record, rendered the notes given in application for stock useless, and they were therefore returned. The law states that if necessary it will insist on the assessments of each man appearing on this list of contributors for the full value of his share, if necessary, in order to satisfy the creditors. The inspectors have absolutely no power whatsoever to prevent the law from taking this course and collecting this amount, if the shareholders will not themselves see that the matter is finally wound up and closed by the courts before such an amount is required. As was pointed out by the inspectors, every day that the case was kept open meant added expenses and additional liabilities in the shape of liquidator's fees, lawyers' fees, etc., and urged upon the shareholders the necessity in their own interests of paying the call and thus meeting their liabilities, when the matter could be killed once and for all.

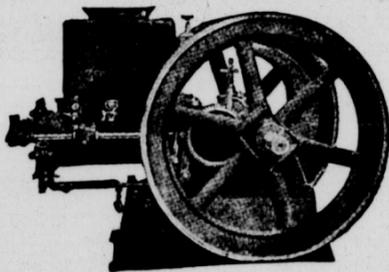
The efforts of the inspectors and their personal appeal to the shareholders were utterly disregarded by the majority, and their time and work given free on behalf of the shareholders appear to have been wasted, for not more than a very small minority of the shareholders have responded to the call. There has not been sufficient money come in to pay the debts of the company, and the creditors, thru their liquidator, are preparing to force the collection of the amount of the call, with costs, from all those who have not paid. The inspectors are absolutely powerless to prevent them from doing so.

So far as I personally am concerned, representing the Central office, I am not a shareholder, neither am I a creditor. It was only at the earnest request of the shareholders, at their meeting in Calgary, that I consented to have anything to do with the matter. I, with the other inspectors, have done my utmost to protect the interests of the shareholders, often at considerable inconvenience to ourselves. We unearthed a number of irregularities which resulted in the reduction of the liabilities by nearly \$4,000. We have held up legal proceedings by the creditors against the shareholders for a period of nearly twelve months while these investigations were going on. We have prevented numerous legal and other expenses, which we have good reason to believe would have been incurred had we not been active in our work, and we are still watching the interests of the shareholders, but we cannot prevent them from being sued for debts which the law declares they are liable for and must pay.

What I particularly wish to point out is that the inspectors have had absolutely nothing whatever to do with the reopening of the case, with its continuation to the present time, with the assessments of \$7.50 per share which have been made, or with the steps which the liquidator proposes to take on behalf of the creditors within the next few weeks. The Central office of the U.F.A. has, as ever, been doing its utmost to see that the farmers implicated receive fair play in the winding up of this company, and beyond that we can do no more. If any of the readers of this explanation still wish for further explanations in regard to the matter, I should be glad to hear from them, and give them any information at my disposal.

P. P. W.

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Certain unscrupulous dealers are selling imitations of Stover Engines and rating a 2½ h.p. engine as a 3 h.p., a 4 h.p. engine as a 4½ h.p., a 6 h.p. engine as a 7 h.p., an 8 h.p. engine as a 10 h.p., etc.

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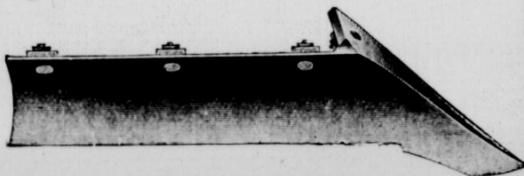
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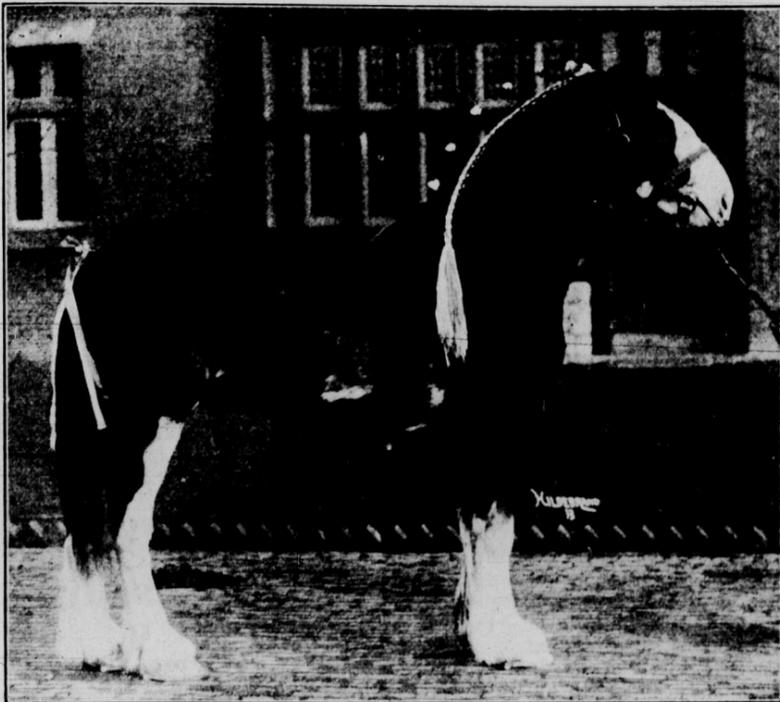
Brandon Winter Fair

It must be conceded that Brandon Winter Fair, held from March 2 to 6, was in all respects ahead of any Winter Fair ever held in the Wheat City, both in point of numbers and in class of exhibits, and the fair now stands as one of the great events in the stockmen's world on the North American continent. The fair is well supported by the people of the city of Brandon; it has a competent and courteous manager, W. J. Smale, at

result would be with narrow passages and drafty alleyways, but it must be admitted that the measures taken to prevent anything of the nature referred to are good and the above remarks are only in passing.

Wide Range of Exhibits

It has never been a very difficult matter in the history of Brandon Fair, to get a good show of horses, especially



"GALLANT BUCHLYVIE" 112764

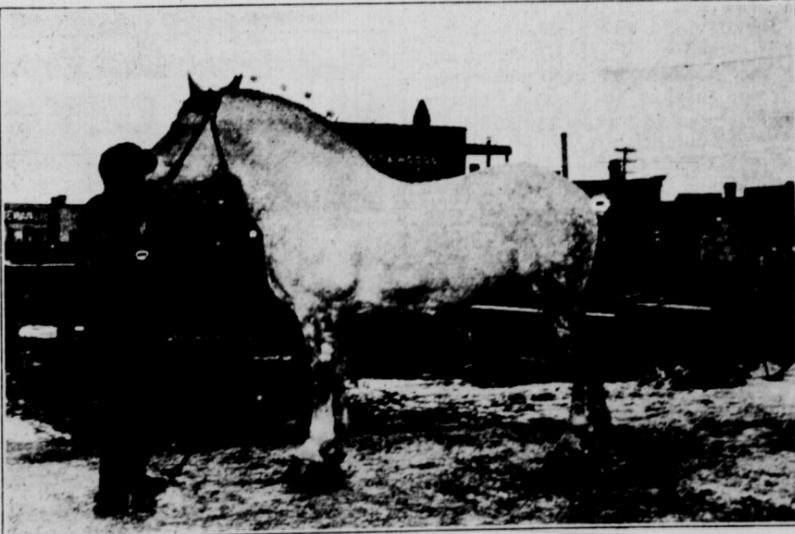
Sire "Bonnie Buchlyvie," First in Three-year-old Stallion Class, Brandon Winter Fair, 1914. Owned by W. H. Bryce and Sons, Doune Lodge, Arcola

its head; its directorate, the president of which, J. D. McGregor, has done more to give good publicity to his city and province than any other man in the West, are each and all of them enthusiastic about putting on a show to serve as a liberal education and a source of enjoyment to the crowds of visitors which this year came from all parts of the province. As a financial success, the funds of the Board will probably be about \$2,000 to \$3,000 to the good, which is highly satisfactory, considering the hard times, and in addition it is only fair to mention the liberal prize list, the splendid arena; and while we are at it let us just mention the fact that good as the stabling accommodation is, it is too close and stuffy for the good health of the animals, and further ventilation would do away with a great deal of the complaints about sick horses, which one heard now and again from the stockmen. While it is very easy to criticize, one cannot help but wonder what the result would be should such an unfortunate occurrence as a fire take place in these stables, when there is such a gathering of valuable stock, and what the

Clydesdales, and this year was no exception to the rule, in fact the entries were so much in advance of previous years that accommodation had to be provided down town for over 75 head, but some difficulty has always been experienced in getting the cattle entries up to a fair proportion.

This year, however, thanks to the hard work and warm encouragement of President McGregor and his colleagues, the entries in the beef classes were nearly trebled and so much gratified were the directors with their success, and so highly enthused are they with the high educational work which can be accomplished in this direction that the Board of Management decided, at a meeting held during the week, to offer \$1,000, divided into prizes to farmers' boys who will fit, fatten, take care of, and exhibit an entry in the steer feeding competitions next year.

The judges were: Clydesdales—Wm. Smith, M.P., Columbus, Ontario; D. Cargill, Seven Persons, Alta.; and Alex. Sangster, La Salle, Man. Percherons, Shires and Belgians: R. E. Drennan, Canora, Sask. Light Horses—Alex. Gal-



"GAROU" 881

Champion Percheron Stallion and First in Aged Class, at Brandon Winter Fair, 1914. Owned and exhibited by Alex. Galbraith, Brandon



Percherons Belgians and Shires

My horses at Brandon Winter Fair won seven prizes, namely, one first, four seconds and two thirds. They are a lot of superior, well bred animals, both imported and home-bred, all of good ages, and I am now offering them for immediate sale at specially reduced prices. My terms are liberal. Write me for particulars, or better still, come and see my horses.

JOHN H. STOUT, "The Oaks," Westbourne, Man.

Alex. Galbraith is offering High-Class

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One hundred and fifty head of Stallions and Mares, all ages, to choose from. Home Bred and Imported. In the lot there are many choice Mares and Stallions. Prices right. Let me hear from you.

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Clydesdales Percherons Shires

Twenty Head of Stallions and Mares

I HAVE sold my barn at Deloraine, and must sell my horses regardless of profit before May 1st. Those who saw my exhibit at Brandon Winter Fair, where they were among the principal prizewinners, know the class and quality of my offering. I have others at home just as good, ages from two to seven years old.

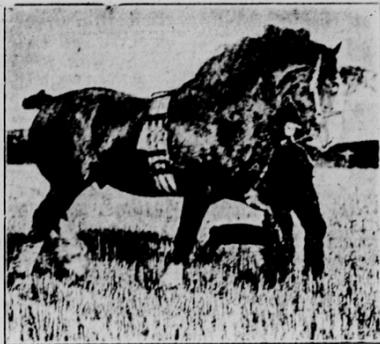
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F. J. HASSARD :: Deloraine, Man.

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Forty-four Head of Clydesdales and Three Hackneys—For sale. Thirty-two of the lot are stallions, the balance mares, mostly all imported. The offering is up to my usual standard, and by the leading sires of the day. I have horses at all prices, to suit all buyers and terms on application.

Fifty-five Head of Shorthorns—Have a few young bulls and females for sale, all sired by imported bulls, and good individuals.

Five Imported Bulls—Which have just landed, and two of the lot are top show ones. To anyone in want of a first-class bull to head their herd, you will find nothing better in the country for sale.

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braith and Dr. Coze, V.S., Brandon, Cattle—A. R. Speers, Winnipeg; Sheep and Swine—Prof. J. H. Grisdale, Ottawa.

The Clydesdales

The Clydesdales were, as usual at Brandon, a high class lot, and while in every class were found animals from various parts of the province, of outstanding merit, it is only fair to add that the splendid entries of the breeders of the sister province of Saskatchewan added not a little in making this section of the horse exhibits the splendid exhibition it was.

Among the principal breeders who had entries forward were Alex. Galbraith, Brandon; D. McLaren, Treherne; McKirdy Bros., Napinka; Andrew Graham, Pomeroy; John Graham, Carberry; Dr. F. J. Hassard, Deloraine; Washington and Sons, Ninga; J. B. Davidson, Myrtle; T. H. Perdue, Souris, and others. The Saskatchewan contingents came from the studs of R. H. Taber, Condie; Saskatchewan University; Hugh Gilmour, Pasqua; Hugh McLean, Arcola; W. H. Bryce and Sons, Arcola; Robert Sinton, Regina; Robert Leckie, Arcola; W. Grant, Regina, and one of two others, and it is a noteworthy fact that all the principal prizes and championships for this breed went to Saskatchewan.

Aged Clydesdales—Open Class

This was a strong class, nineteen horses facing the judges, and considerable time elapsed before they could make their decisions, finally putting "Prince Robert" by "Perpetual Motion," bred by W. H. Bryce, Arcola, and exhibited by Hugh McLean of the same town, to the top. Second place went to "Wyomo" by "Harvester," a good big horse, but a little plain, owned by Geo. Gray, Crandall; third to "Evermaking" by "Everlasting," a nice quality horse and a good mover, owned by W. B. Gregg, Maple Creek, many fancying him for a higher place. Fourth to "Pride of Barmeal" by "Pride of Blacon," owned by D. McLaren, Treherne; Fifth to "Dinwoodie Star," owned by Alex. Galbraith, Brandon; and sixth to "Lord Sunday," owned by John Graham, Carberry.

Stallions Foaled in 1910

A big, stylish black, "Hail's Surprise" by "Sam Black," from the stud of Robert Sinton, Regina, headed a good class of 10 animals. The second horse, "Norseman," by "Rycroft," owned by John Graham, Carberry, is a good big, well coupled animal, with a fine top. F. J. Hassard, of Deloraine, came third, with "Paradox," "Bit of Fashion," by "Royal Baron," owned by Hugh Gilmour, Pasqua, Sask., came fourth, while "Wyomo's Heir," owned by Miller and Sons, Oak River, and which won second place in the Canadian bred classes, was fifth.

Stallions Foaled in 1911

This was a very heavy class, and contained some notable animals which have been in the eye of the Clydesdale world for some time, namely the championship winner of last year's Dominion Fair, and the second and seventh horses at Chicago last fall. The judges had their work cut out for them, and after deliberating long and earnestly, sent "Gallant Buchlyvie," sire "Bonnie Buchlyvie," owned by W. H. Bryce, of Arcola, and a horse of good substance, which won third in his class at Chicago, to the top. Sinton was second and third with "Glendale Squire" and "Fyvie Emperor," the first sired by "Mendel" and the second by the well known prize horse, "Fyvie Baron," and which won seventh and second at Chicago, respectively. Fourth went to "Charnock," owned by Alex. Galbraith, and much favored for a higher place by a portion of the ringside judges. John Graham, of Carberry, got fifth place with "Border Forager," James Adamson, Gladstone, sixth, with "Royal Bob," J. R. Sharf, Hartney, seventh, with "Bobbie Concord," J. B. Davidson, Myrtle, eighth, with "Elator Baron," and D. McAdam, Wawanesa, ninth, with "Royal Apukwa."

Stallions Foaled in 1912

"Regal Sensation," by "Royal Salute," owned by Robert Leckie, Arcola, and second in his class at the last Chi-



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cago show, was declared the winner, and in this class was found the candidate for the open championship, the honor going to this classy, well balanced colt, with the movement of a clock, and, to use the old country horseman's phrase, "thick all thru." Sinton, of Regina, was second, with a nice colt, "Heatcote," by "Mendel," Bryce, of Arcola, was third and fourth—"Doun Lodge Revelanta Again" and "Doun Lodge Reciprocity." Perdue, of Souris, was fifth and sixth.

Stallion Foals

Right to the head of this class came one of the most wonderful youngsters ever seen in a Canadian show ring, "The Bruce of Hillcrest," owned by R. H. Taber, Condie, Sask., sired by "The Bruce," out of the great show mare "Baron's Lassie," first in his class at Chicago International. He won the Canadian bred championship, and stood reserve in the open class to "Regal Sensation." A good second came from Sinton's stud, in the "Fyvie Baron" colt, "Golden Youth" that has a wealth of promise ahead of him. The third place fell to a colt from the Doun Lodge stud, of Bryce's own raising, "Doun Lodge Romeo," by the good breeding horse "Baron Romeo." Fourth went to "Rowland Buchlyvie," owned by E. Melvanna, Alameda, and fifth to "Count Ideal," a promising foal by "Johnston Count" and bred and owned by Andrew Graham, of Pomeroy, Man.

Aged Stallions

In this class the open class winner, "Prince Robert," was at the top, and he showed to much better advantage in this class than he did in the other. He is the type of horse needed for this Western country; he combines quality enough to enhance his massive proportions, and altogether makes up a very desirable horse. "Grand Fashion" by "Fashion's Pride," owned by Harry Martin, Fairlight, a big, upstanding, good horse, was second. D. McLaren, of Treherne, third with "Baron Headlight," a well bred fellow, and F. J. Hassard, of Deloraine, fifth with "Pride of Sunnydale."

Four Year Olds

The winners in this class were: First, "Bit of Fashion," Hugh Gilmour, Pasqua; second, "Wyome's Heir," Miller & Son, Oak River; third, "Watalanta's Heir," John Shields, Brandon; fourth, "Marquis of Burnside," by the good horse "Magic," Gilmour; fifth, "Andover," a good chunky horse, bred by John Graham, Carberry.

Three Year Old Stallions

The judges, out of a lot of fourteen, finally put "Royal Bob," a stylish animal, owned by James Adamson, Gladstone, to the top. John Scarff, of Hartney, was a close second, with a colt which got the reserve championship at last year's Dominion Fair, and which is a credit to its owner and promises to develop into something above the average. Davidson, of Myrtle, with "Elator Baron," was third; Washington, of Ninga, with "Prince Larkspur," fourth; and McMillan, Fleming, on "Prince Royal," fifth. If space permitted, all the three last named horses are worthy of remark.

Two Year Olds

First and second were "Doun Lodge Revelanta Again," and "Doun Lodge Reciprocity," which took third and fourth in the open class. Third and fourth were "Royal Ivory" and "Handsome Masher"; fifth and sixth in the open class, and fifth and sixth to two good colts, "Magic's Stamp" by "Magic," and "King's Footprint" by "King's Best," both owned by Hugh Gilmour, Pasqua.

The yearlings accounted for probably one of the finest classes of the whole show. Taber, of Condie, was first and fifth, with "The Bruce of Hillcrest" and "Prince Sunbeam"; Bryce, second, on "Doun Lodge Romeo"; W. Grant, Regina, third, on "Royal Curruchan," a highly creditable colt. Miller, of Myrtle, fourth, on "Sweetheart's Pride."

Three Year Old Fillies

This class of seven produced some very fine females, Bryce's "Doun Lodge

Percheron and Belgian Stallions And Imported Spanish Jack



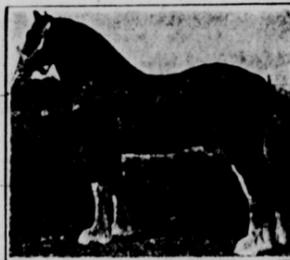
I have for immediate sale Four Percheron and One Belgian Stallion, imported and American bred, from 3 to 7 years old, of correct type, which will suit the most critical buyer in quality, size and price. Also Imported Spanish Jack, with lots of bone, substance and quality. If you are in the market for a stallion it will be worth your while to see our stock before you purchase. Terms liberal. For full particulars apply—

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A choice lot of young heifers, also a few young bulls, ready for service in Spring, for immediate sale. These all from pure-bred prize-winning stock. Clydesdale stallions at very moderate prices
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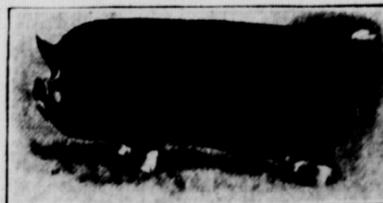
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- Running away when halter or bridle is removed.
- Getting fast in the stall.
- Pawing in the stable.
- Pawing while hitched.
- Crowding in the stall.
- Fighting bits or bridle.
- Tender bitten.
- Pulling on one rein.
- Lunging on the bit.
- Lunging and plunging.
- Refusing to stand.
- Refusing to back.
- Shying.
- Balking.
- Afraid of automobiles.
- Afraid of robes.
- Afraid of clothes on line.
- Afraid of cures.
- Afraid of sound of a gun.
- Afraid of band playing.
- Afraid of steam engine.
- Afraid of the touch of shafts or harness.
- Running away.
- Kicking.
- Biting.
- Striking.
- Hard to shoe.
- Bad to groom.
- Breaking straps.
- Refusing to hold back while going down hill.
- Scaring at hogs or dogs along the road.
- Tail switchers.
- Lolling the tongue.
- Jumping fences.
- Bad to hitch to buggy or wagon.

To all men owning horses, who answer this advertisement immediately, I will positively send my introductory course in Horse Training and Colt Breaking ABSOLUTELY FREE.

World's Greatest System of Horsemanship

Twenty-five thousand FARMERS and horse-owners have taken my regular course and found that *it does the work*. Even if you have only *one horse*, it will pay you to master my wonderful system. The Beery Course is the result of a lifetime's work as a tamer and trainer of horses. As one of my students has said, "The horse has never been foaled that Prof. Beery cannot handle." My record proves it.

Master Any Horse

The Beery Course gives you the priceless secrets of a lifetime—enables you to master any horse—to tell the disposition of any horse at sight—to add many dollars to the value of every horse you handle—and my students are all good traders.

Break a Colt in Double-Quick Time!

You can do it by my simple, practical, humane system. There is a lot of money in colt training.

Make \$1,200 to \$3,000 a Year

Many of my graduates are making big money as professional horse trainers at home or



My Graduates Are Doing Wonders

A. L. Dickinson, of Friendship, N. Y., says: "I am working a pair of horses that cleared out several men. I got them for \$1, gave them a few lessons, and have been offered \$100 for the pair." Fred Bowden, R. R. No. 2, Keokuk, Iowa writes: "It's worth many times its cost." I have many similar letters from graduates all over the world.

traveling. I made a fortune traveling and giving exhibitions. You have the same opportunity.

Send the Coupon and get the Introductory Course in Horse Training FREE. This special offer may never be repeated. Act now. Tell me about your horse.

PROF. JESSE BEERY
Dept. 302 Pleasant Hill, Ohio

Florodora" going to top place. "Cragie Meral of Westholme," owned by the Saskatchewan University, was second. Third went to Gilmour, on "Baroness of Burnside," another get of the good horse "Magic," and fourth to Taylor, of Elgin, on "Isabel of Rosslyn."

Two Year Old Fillies

Andrew Graham, of Pomeroy, was first and fourth with "Beautiful Countess" and "Countess May," two grand fillies. Second went to Bryce on "Revelanta's Dunchess"; third to Grant's "Lady Grace," and fifth to "Lady Bruce of Lumsden," owned by the Saskatchewan University.

Filly Foals

Taber's nice clean legged quality "Lady Gem of Hillcrest" filly was quickly put to the top of the class, followed by Grant's "Miss Currachan," which could only be faulted on movement. Joe Taylor, of Elgin, was third with "Ivory Queen," and Bryce fourth with "Doun Lodge's Noradora."

Clydesdale Specials

Three the get of one sire foaled in 1910 or since, W. H. Bryce. Best Canadian bred stallion, R. H. Taber, Condie, with "Hillcrest Bruce." Best stud having stood for service in Manitoba in 1913: First, Geo. Gray, of Crandall, for "Wyomye"; second to N. A. Lowe, of Carman, with "Grand View Chief"; third, D. McLaren, Treherne, with "Pride of Barmeal." Grand champion Clydesdale stallion, "Regal Sensation"; reserve, "The Bruce of Hillcrest." Best Canadian bred mare, any age: First, "Countess of Moray"; reserve, "Doun Lodge Florodora," both owned by W. H. Bryce. "The Telegram" Challenge Cup for the best aged Clydesdale stallion in the show: Hugh McLean, Arcola, on "Prince Robert." Best three stallions any one breed, owned by one exhibitor, open to any draft breed: First, Robert Sinton; second, W. H. Bryce; third, John Graham. Bryce's special gold medal for the best three Canadian bred colts or fillies foaled in 1913, bred and owned by one exhibitor: First, Taber; second, Bryce. Team of registered mares, any breed, in harness: First, Vance, Crandall, with a beautiful Percheron team; second, Bryce, Arcola, with "Countess of Moray" and "Doun Lodge Florodora."

Percherons

The Percheron classes this year were well up to, if not above, the average, and some splendid animals of a very high order of merit were forwarded. Among the breeders who had animals on show were: F. J. Hogate, Brandon; R. P. Stanley, Moosomin; John Stout, Westbourne; F. J. Hassard, Deloraine; Allen Reid, Forrest, Man.; Alex. Galbraith, Brandon, and number of single entries.

The Aged Stallions

The red ribbon went to "Garou," formerly owned by George Lane, of the Bar U Ranch, Pekisko, Alta., and now by Alex. Galbraith, Brandon. "Garou" has several times before headed his class in a Western Canada show ring, but never before has he appeared to better advantage than in this class. His grand bloom won for him the Grand Championship ribbon. "Grand View Chief," owned by Love, of Carman, came second. "Joliet," owned by Ramsey, of Lauder, third; "Iowaek," owned by Park, of Neepawa, fourth; "Iff," owned by Pedin, of Rosburn, fifth; "Jough," owned by Stanley, of Moosomin, sixth. Reid, of Forrest; Hassard, of Deloraine, and Stanley, of Moosomin, got seventh, eighth and ninth placings, respectively. "Kirsch," of the Hogate stud, got first place. "Kourer," of the same stud, stood second. F. J. Hassard was third with "Kolmae"; "Karkiste," owned by Thomas Jasper, was fourth. R. P. Stanley was fifth, and Alex. Galbraith sixth.

Yearlings and Foals

Stanley showed a very fine colt which won first in yearlings. "King John" is a yearling of good size; he was shown

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Blue Flame Coal Oil Range



It's Quick, Economical, And Safe

Does the same cooking as the most expensive Coal or Wood Range at a fraction of the actual cost

Burns Common Coal Oil without Wick, Smoke or Smell

CONSTRUCTION: Steel Cabinet Frame; Electric Welded Joints, Black Enamelled Finish. Cooking Top 17x37 1/2 inches. Equipped with Three Powerful Burners. Oven Bakes Perfectly. Size 18 1/2 x 11 x 12, fitted with Two Burners and Oven Thermometer. Shipping weight 125 lbs. Price complete. **\$22.75**

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181-4 Bannatyne Ave., Winnipeg

Buy Your Grain Bags at Factory Prices



Jute Grain Bags

Buy Direct from Manufacturer
2 bu. bags, 20x45, 10 1/2 oz. "Special" 11c.
2 bu. bags, 20x45, 12 oz. "Samson" 16c.
We handle Cotton Seamless Bags
W Quality 24c
X Quality 27c.
F.O.B. Factory Winnipeg

EGGS

We are buyers of New Laid Eggs, having a large outlet through the best trade in Winnipeg. Cases furnished. Correspondence solicited.

Matthews Blackwell Ltd.
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GUS PECH FOUNDRY AND MANUFACTURING COMPANY

Manufacturers of the Celebrated **MONITOR WELL AUGERS AND DRILLS**

Write for prices and Illustrated Catalog

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Branch House REGINA, Sask

OATS

We want all the good oats we can get right now, as we have a big demand for Winnipeg consumption. It will pay you to communicate with us before disposing of your oats, as we can pay you better price from numerous points than obtainable elsewhere. Write or wire today.

LAING BROS., Winnipeg

MOLASSINE MEAL

ARE YOU USING IT? If not, why not send us your order at once for a few sacks. This is the best food on the market for horses and cattle. We have a carload which we can offer at the following prices:

- Half Ton Lots and more \$2.25 per 100 lbs.
- Less than Half Ton Lots 2.50 per 100 lbs.

We also carry a full line of Field and Garden SEEDS, also Grain Feed and Hay. Write us for our prices.

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DEALERS IN LUMBER, LATH, SHINGLES AND ALL KINDS OF BUILDING MATERIAL. WE OPERATE YARDS IN ALL THE PRINCIPAL TOWNS IN MANITOBA, SASKATCHEWAN AND ALBERTA. SEE OUR AGENT BEFORE BUYING.

HEAD OFFICE :: WINNIPEG, MAN.

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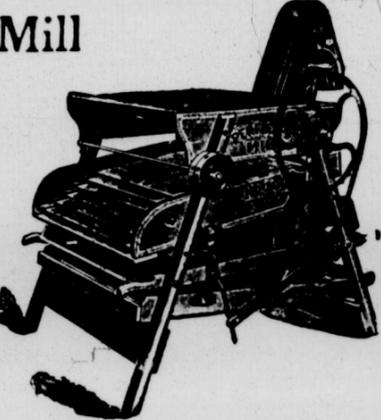
That will grade your Seed Grain perfectly and will take out Wild Oats, etc.

This Mill is made from basswood and hardwood lumber; is painted and varnished; and has all joints bolted. Our Machine is guaranteed.

- No. 24 Mill \$22.00
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These Prices are Cash with Order. We pay freight to your station. Manufactured and Sold by

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in ordinary good growing condition, and has all the makings of a promising sire. Hogate was second with "Marital."

The foals went: First "Dinmont," Allen Reid, Forrest; second, "Diamond," M. E. Vance, Crandall; third, "Nucleus," Hogate, Brandon.

Canadian Breds

In the Canadian bred section for aged stallions, Stanley was first with "King John"; Galbraith second, and Stout third, with "Magnifique." In the fillies rising two years, Reid was first and Stanley second.

Of mares foaled before January 1, 1911, first, second and fourth went to Hogate, and third to Hassard.

Percheron Specials

By the Percheron Society of America, gold medal for champion stallion, any age: First, Galbraith, on "Garou"; second, Hogate, on "Kirsch"; third, Stanley, on "Laricot"; fourth, stout, on "Victor." Best three mares, any age, owned by exhibitor: First, R. P. Stanley. Champion stud stallion and four mares owned by exhibitor: First and second, R. P. Stanley.

The show of Shires at Brandon this year was much smaller than in some previous years. In the class for stallions foaled previous to 1911, Martin Kelly, of Douglas, was first with a big upstanding horse, "Lord Minto"; John Stout, second, with "Crawford Rival," and Hassard, Deloraine, third, with "Dinsmore King." The class for stallions foaled in 1911 or since went to W. J. Gardiner, Oakburn, with "Stonefiel Lad."

Belgians were also few in number. In the aged class, W. C. Henderson, Carberry, was first and fourth, with "Paul De Montignes" and "Ariste"; Stanley, second and third, with "Indigence du Nord" and "Noirhart Coco."

In class for stallions foaled in 1911 or since, Stout was first and second, with "Captain" and "Barnum," the last one of the biggest youngsters for his age ever seen in a Western Canadian show ring.

FREE WOOL BENEFITS ALBERTA

The Southern Alberta sheepmen have sold the 1914 wool clip, estimated at one and a quarter million pounds, to Eise-mann Brothers, of Boston, for \$215,000, an advance of \$80,000 over last year's prices. The higher prices received, are attributed by Lethbridge sheepmen to the abolition of the duty on wool by the United States. Raymond Knight, of Raymond, Alta., who owns about 15,000 sheep, stated that his part in the deal included about 120,000 fleeces, at an average weight of 8 pounds. He expects that every pound of wool in Southern Alberta this year will reach the United States markets, as better prices can be secured there than in Canada or Great Britain.

ALASKAN RAILWAY BILL

Washington, March 12.—President Wilson today signed the bill authorizing the expenditure of \$35,000,000 for a government-owned railway to open up Alaska. This bill, stated the president, would soon be followed by the Alaska Leasing Bill, which would mean the speedy development of Alaska. This will be the first government-owned railway to be constructed by the United States, and marks the beginning of a new method of government stimulus for the opening of virgin territory.

Co-operation supplements political economy by organizing the distribution of wealth. It touches no man's fortune, it seeks no plunder, it causes no disturbance in society, it gives no trouble to statesmen, it enters into no secret associations, it contemplates no violence, it subverts no order, it envies no dignity; it asks no favor, it keeps no terms with the idle and it will break no faith with the industrious. It means self-help, self-dependence, and such share of the common competence as labor can earn or thought can win and this it intends to have.—G. J. Holyoake.

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"Approved by the User"

You know farming. We know Oil Engine Building. We believe it would pay us both to get together. We won't attempt to tell you how to farm, but if you will give us opportunity we can tell you many reasons why the

Fairbanks-Morse Oil Tractor would be a good thing for you to have on your farm. Write us for our Tractor Catalogue—or we will gladly give you any other information you desire on this subject.

We Manufacture: Fairbanks-Morse Oil Tractors, 15-30, 20-40 and 30-60 H.P.; Oil Engines, Portable and Stationary, 1 to 500 H.P., for all purposes; Marine Engines, 2 and 4 Cycle, 3 1/2 to 100 H.P.; Binder Engines, adapted to all makes of Binders; Hand and Power Pumps for every purpose; Truck and Pitless Scales, designed for farm use; Electric Lighting Plants, for country residences.

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HERE are the lowest cash prices for which GOOD fence has ever been sold. They cover PAGE WIRE FENCE—direct to you—freight prepaid. And PAGE Fence, you know, is the finest farm fence in the world. Every knot is slip-proof. Every upright is evenly spaced. Every wire is woven under uniform tension. Page Fences never sag, nor bend, nor rust.

SOLD UNDER GUARANTEE

Every rod of PAGE FENCE is sold under strict guarantee. If a roll of PAGE Fence proves defective, return it and get your money back. Here's a guarantee without quibble, strings, or red tape.

SHIPPED AT ONCE FROM NEAR-BY PAGE WAREHOUSE

Send in your order to our Winnipeg distributor. Enclose Money Order or personal cheque. Freight prepaid to your station on 20 rods, 200 pounds or over. Get 1 cent per rod discount for car-lot orders. Mail your order to-day, and take advantage of these present low prices. They may advance any day.

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Write to-day for free copy of the big Page Catalog, 104 pages. Hundreds of useful things for the farm.

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THE PAGE "RAILROAD" GATE

Table with columns for Manitoba, Saskatchewan, and Alberta. Rows include 12 ft. long 48 ins. high, 14 " 48 " 16 " 48 " Set Stretching Tools, Staples, 25 lb. box, and Brace Wire, 25lbs. with prices for Small lots and With Car lots.

Co-operative Purchasing IN THE WEST:

Growth of the movement and success which is attending it. Advantages of club ordering in saving money in transportation charges, and time and trouble in delivery.

THE EATON METHOD OUTLINED

Co-operation in purchasing is becoming very popular among the people of Western Canada. Many farmers are now co-operating in the purchase--sometimes in mixed shipments and other times in carload quantities--of binder twine, wire fencing, lumber, farm machinery, formaldehyde and similar lines such as are used extensively on all farms, while in smaller quantities club orders are made up for household supplies and general merchandise.

The system of co-operation or club ordering is merely one by which a number of residents in a community unite in turning in their orders at one time and having their goods sent to them in one shipment. No doubt its popularity in the West has been enhanced largely by the campaign waged on behalf of the movement by the Grain Growers' Association and the loyal support which has been accorded it by the members of that influential and successful organization. As an outcome, co-operation is now strongly entrenched in the West. Among other concerns the T. Eaton Company is aiding in its promotion.

Our co-operative business has been confined largely to two distinct classes—one embracing carload or heavy shipments of some particular class of goods, such as binder twine, and the other of mixed shipments in varying quantities of general household supplies and merchandise.

We do not cut prices to get this business. The gain to the customers in co-operation on this basis is through the saving effected in transportation charges and in time and trouble in delivery. On such lines as binder twine, lumber, wire fencing and so on—such as might be ordered in car lots—our regular prices are among the lowest, and when added to this, customers, by combining and ordering in large quantities, are able to gain a still further concession in obtaining minimum car lot freight rates, the advantages of co-operation on the Eaton plan are readily apparent. So also in the clubbing system for the purchase of household supplies. While our prices on goods are the same, whether the order be large or small, there is a substantial saving in freight by clubbing, and as we can immediately fill orders for all lines of goods in any quantity and send them forward in one mixed shipment, the advantages of this plan are also evident. No house but one such as Eaton's, carrying a great many lines, could assemble consignments of this nature, a fact which makes us specially valuable to all co-operators.

It needs only organization and a little foresight on the part of farmers to participate in co-operative buying of this nature. Just now is a favorable time to develop plans—for binder twine, formaldehyde and wire fencing, for example. All who are interested in this great movement, particularly secretaries of branches of the Grain Growers' Association, and who would like to evolve practical plans for carrying it out in actual practice, should write us for further information and suggestions. It

matters not in what line you may desire to co-operate or how much you may care to order, we can aid and serve you.

In regular household ordering by mail, co-operation is also advantageous apart altogether from the saving in freight charges. By clubbing, much time and trouble can be saved in deliveries, particularly in districts which are situated some distance from railway stations. The old method was for a farmer to send off his own individual order and a week or so later drive to the station, possibly five, ten or fifteen miles distant, and claim his shipment. It meant a lot of driving and much wasted time, and in severe weather it involved actual hardship. All this has changed. Now, several residents of a district combine and arrange that a club order, embracing all their individual orders, shall be sent off at stated periods. Usually someone is selected to despatch the order after hearing from the neighbors, and the residents take turns in journeying to the station for the goods, which, coming all in one shipment, can be handled readily by one party, who returns to his neighborhood and distributes the individual orders. These are separately packed and labelled, but all are encased in the one large box. The distribution is easily effected. When several residents club in this manner, each makes possibly only one or two trips to the station in a year, instead of one or two a month as previously. And then, as already pointed out, there is a saving in transportation charges, for the combined orders are usually large enough to exceed 100 pounds in weight, thus getting the minimum freight rate. It's a convenience and benefit all round.

For clubbing of this class we supply a special envelope in which various individual orders are to be placed before being posted. Clubs should have these envelopes in which to send off orders. Perfect arrangements control the packing of each separate order and the boxing of all in one shipment. Provision is likewise made for returning any excess money to any individual who may have sent too much for his own order.

All who are interested in this plan would do well to write to the Eaton Company direct (Dept. 116B) for complete details, which are set forth in a circular which has been issued, giving full instructions as to how to form a club and make up a clubbing order. This information, of course, will be sent free of charge to any enquirer who gives his name and postal address.

Write today for complete details of our plan

THE T. EATON CO. LIMITED
WINNIPEG CANADA

Information sent free of charge on receiving your address

GOOD WORK AT BALDUR

Baldur branch of The Manitoba Grain Growers' Association during the last year has purchased eighteen 50 lb boxes of evaporated apples, a carload of winter apples, and two cars of flour and feed. The evaporated fruit cost \$3.50 a box, a saving of nearly 50 per cent. on prices in the local stores; flour cost \$2.35 a sack, against \$2.95; apples, \$4 a barrel, a saving of \$1 a barrel. Bran cost 90 cents, shorts \$1, and grits \$2.50 a cwt., the saving on feed being \$1 a ton. Members not in good standing and non-members have in the past been allowed to take advantage of our co-operative buying, but in future these will be charged 10 per cent. more.

REPORT FROM BIRTLE

The Birtle Grain Growers' Association handled the following goods during the past year: Three cars of flour and feed, 2 cars of cedar posts, 750 lbs. evaporated apples, and over \$100 worth of fish. This saved the members between \$500 and \$600. We charge a margin of two per cent. on the flour and feed and 1/2c per post, which pays for the cost of handling. We have appointed an agent and now keep a supply of flour and feed.

H. M. CARTMELL, Secretary.
Birtle, Man.

APPLES FOR OAK LAKE

Oak Lake Grain Growers' Association bought a car of apples, which cost us \$4.29 a barrel at Oak Lake station. We sold them at \$4.30, providing a man took three barrels, two barrels of No. 1 and one barrel of No. 2. We got them two-thirds of No. 1 and one-third No. 2. If a man took one or two barrels and took all No. 1 we charged \$4.80, and in this way we got rid of all our apples and had about \$5 to the good. We sold to men who were not members, but charged one dollar extra from them and made them members. The apples were very satisfactory, and we intend to do more in future as it was the best thing we ever did to get members.

GEO. GORDON, Sec.-Treas.
Oak Lake, Man.

WHITLA DOES GOOD BUSINESS

Whitla local No. 338, U.F.A., during the past year has purchased fruit, flour, coal and kerosene co-operatively. Our purchases totalled \$1,992.96, and we made a saving, compared with local retail prices, of \$569.44. We bought ten cases of B.C. strawberries, paying cash, and got them for \$3.20 a case, against a local price of \$6. Six cases of raspberries were taken at \$3.60 a case, against \$7, and four boxes of crab apples were bought for \$2.60 a box when the stores were selling them at \$4. We brought in two shipments of flour of 300 sacks each at \$2.60 a sack, a saving of 65 cents a sack. Kerosene we secured at 23 cents a gallon, while the local price was 40 cents.

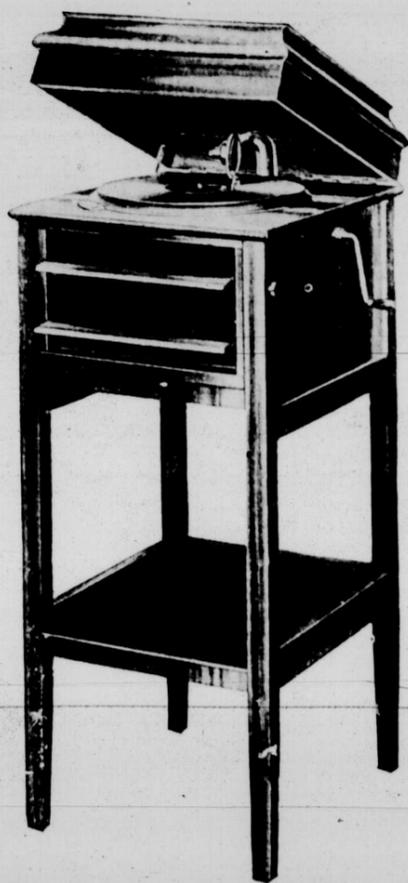
CHAS. J. FREEMAN.
Whitla P.O., Alta.

FINDLATER SAVES \$400

R. S. Donaldson, secretary of the Findlater Grain Growers' Association, in reporting on the co-operative buying of that Association, gives the following reports: We have purchased during the past year three cars of coal and one car of flour and feed. The shipment of coal amounted to 110 tons, and cost us laid down at Findlater \$7 a ton, compared with \$9 at the local yards, making a saving of \$220. The car of flour and feed comprised 204 sacks of flour, 65 sacks of bran, 125 sacks of shorts with some oatmeal and graham flour, and cost us \$728. At local prices these goods would have cost us at least \$180 more, so that our total saving on these two purchases was \$400.

Besides proving very profitable to us as individuals, co-operative buying has been of great value in helping to increase the membership of the Association, and has caused our members to take a much more active interest in its work. We have allowed non-members of the Association to share in the benefits of our co-operative buying, but we charge them a slightly increased price.

There is no incorporated society here at present, but we hope to have one in the very near future.



What Entertainment Does Your Farm Home Afford?

Or is it merely so many rooms wherein you may spend your time and await the arrival of another working day. Columbia Grafonolas are today affording pleasure and entertainment in thousands of farm homes that is a relaxation after the day's work. When friends drop in unexpectedly the Grafonola is ready to entertain them with vocal or instrumental music that you would otherwise be unable to hear except on your occasional visits to the operas and concert halls in the larger cities. We are here showing two of the most popular Columbia machines with the farming community.

THE "REGAL"

No machine, of any make, of a similar type to this has ever been sold for anything like this price. Together with 12 double disc records we sell this machine on a cash payment of \$12. The balance of \$70 is gradually wiped out with monthly payments of \$8.

THE "ECLIPSE"

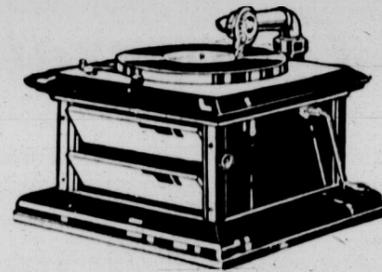
The best machine for the money ever made. Has the clear rounded tone of other Columbia models and plays any disc record. The price of this machine brings it within the reach of all. Complete with 12 of the latest double disc records we will sell you this machine for \$46—cash payment \$6—monthly \$5.

Columbia Grafonolas are made in many styles and range in price from \$20 to \$650. If you would prefer to see other models before buying, write for our illustrated catalogue.

The "Regal" \$65.00 Cash

OUR EASY TERMS

Anyone can buy one of these machines on our easy terms. A small cash payment and the balance on smaller monthly instalments. You will be interested and surprised to learn how easy we make it for you to own one of these machines. A postal inquiry will bring you this information.



The "Eclipse" \$32.50 Cash



Winnipeg Piano Co.

333 Portage Ave. - Winnipeg, Man.

ADVERTISING is the foundation of all successful enterprises. If your advertisement appeared in these pages it would be read by over 35,000 prospective buyers. Patronize our advertisers—advertise yourself—and we will all be successful.

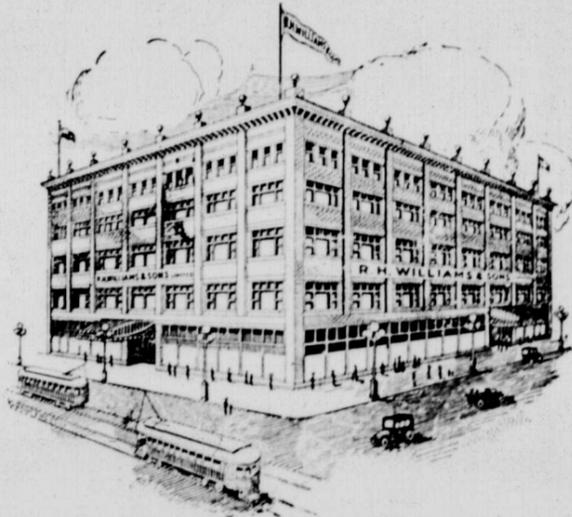
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THE MAIL ORDER HOUSE OF
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Please send me your No. 6 Spring and Summer Catalogue.

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Address C.C.G.

Co-operation

THIS is the age of co-operative buying. Send us your address and let us tell you how to buy, by this plan. The Flour that is always good.

Daily Capacity 300 Barrels

ECHO MILLING COMPANY
GLADSTONE, MAN.



Making It Worth While

It was to meet this situation that The Grain Growers' Grain Company opened a co-operative department last May. The effect of this move has been marvellous. As soon as the farmers began to concentrate their buying thru the co-operative department of their own company, and thereby demonstrate what their patronage was worth, the manufacturers' partiality for the retailer disappeared. The manufacturer has no particular sentiment as to whom he should sell his goods, and his choice usually lies where he can sell the most.

At first it was necessary for the company to manufacture their own products, because other satisfactory arrangements could not at that time be made. A flour mill was leased, and such has been the demand for flour from the farmers that from the commencement this mill has been kept running day and night, and for the past six months has not been able to catch up with the orders. During the year the company has had a large number of offers from other flour milling companies, both large and small, to supply its requirements at prices in some cases as low as it could manufacture. Why are these offers made? Simply because these manufacturers realize the value of the farmers' patronage, when it is concentrated by co-operation thru one central channel.

The company's next step was to arrange for a supply of winter apples from the Co-operative Fruit Growers of Ontario. This was not only the most economical way of buying, but it was also linking up two large co-operative units for their mutual advantage. The apple crop last season was the worst in many years, and the business done was limited by the supply. As it was, about 35 carloads were handled. There was nothing but the highest satisfaction with the fruit, and a saving of 20 to 30 per cent. was effected.

The Coal Business

Perhaps the best evidence of the real vitality of co-operative buying is shown by the results of the company's coal business. Offers were received from scores of coal companies, and such favorable terms were secured that the farmers were actually enabled to purchase some grades of coal thru their own company at considerably less money than the local coal merchants could buy from the mine. The large volume of business controlled by the farmers themselves enabled them to buy on the most favorable terms. About ten thousand tons have been handled already, with little or no adver-

tising. Next fall the coal business will be pushed to the limit, and it is expected the sales in this line alone will amount to from fifty to a hundred thousand tons.

During the past month three other most important commodities have been added to the co-operative list—lumber, fence posts and fence wire. In these lines also the influence of the united farmers' buying power has been strong. Few lines have been as well controlled as the retail lumber business, and altho it was the farmers who wanted the lumber, and in the end had to pay for it, the manufacturer dared not sell to him. If he did, the retailers withdrew their patronage, and the manufacturer went to the retailers, or to the wall. Why? Because the retailers controlled the farmers' buying power, and were in a position to dictate. What did the farmers get for giving the retailer this power?—The privilege of paying ten to twenty dollars per thousand extra for every foot of lumber they bought. Already a number of lumber companies are breaking away from this combination and trying to deal with the farmer directly, under various co-operative names.

A Big Deal in Fencing

In supplying fence posts and fence wire at reasonable prices the company is doing a great deal to make mixed farming and stock raising possible. Recognizing the value of the trade which the Western farmers were concentrating in the co-operative department of their company, the Sarnia Fence Company, one of the largest fence manufacturers in the Dominion, requested The Grain Growers' Grain Company to handle their entire Western business. After satisfying themselves that the fence was second to none on the market, the farmers' company accepted the offer, and have thereby secured for their members a permanent benefit. It is expected that a full announcement regarding this commodity will be made shortly.

The larger part of the twine which will bind next year's crop will be purchased thru the co-operative department of The Grain Growers' Grain Company. Arrangements for handling twine are now completed, as shown in their announcement in this week's issue. Other commodities that can be handled in car lots will be added to this list as the demand arises, and as satisfactory arrangements can be made.

THE MAN BEHIND THE PLOW

(By Sam Kiser)

We sing about the glories of "The Man Behind the Gun"
And the books are full of stories of the wonders he has done;
There's something mighty fetching in the flag that's waving high,
That makes us want to holler when the boys go marching by;
But when the shouting's over and the fighting's done, somehow,
We find we're still depending on "The Man Behind the Plow."

We're building mighty cities and we're gaining lofty heights;
We're winning lots of glory, and we're setting things to rights;
We're showing all creation how the world's affairs should run,
Future man will gaze and wonder at the things that we have done;
But they'll overlook the feller, just the same as we do now,
Who's the whole concern's foundation that's "The Man Behind the Plow."

I never yet met a man who had seriously forecast the means by which his fellow countrymen could be bettered who did not detect the readiest means in co-operation. The kindest and most genial men have labored for and advocated it; the shrewdest and most prudent have commended it; and if the mass of working men fairly grapple with the problem and undertake to work it out, the present progress of the English nation will be as nothing compared to its future.—Thorold Rogers.



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Incubators finished in natural colors showing the high grade California Redwood lumber used—not painted to cover inferior material. If you will compare our machines with others, we feel sure of your order. Don't buy until you do this—you'll save money—it pays to investigate before you buy. Remember our price of \$13.90 is for both Incubator and Brooder and covers freight and duty charges.

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Besides offering the grain grower a full line of the best varieties of wheat, oats, barley and flax, including Victory or “Seger” and Golden Rain oats, we are catering to the requirements of stockmen, to whom we offer Alfalfa, Alsylke, Brome Grass, Western Rye, Timothy, Rape, etc.

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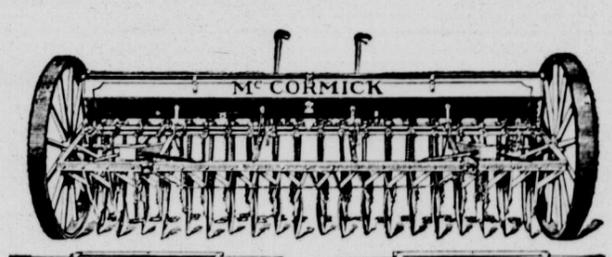
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The Loader saves me \$18.00 per day and can keep my machine supplied with sheaves all the time. I am satisfied that your Loader does not shell as much grain as the pitchers and it picks up all the loose grain.—HOWARD STEPHENSON, Arcola, Sask.

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ENGINEER WANTS POSITION ON GASO- line or Oil plowing-threshing. Four years' experience. Abstainer. First-class certificate Rumely school of engineering. State wages. Reference, Edward Harker, Thackeray, Sask. 10-2

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WANTED—POSITION AS GASOLINE EN- gineer, three years' experience; can do general repairing. Best of references. Lock Box 6, Crossfield, Alberta. 11-2

MEDICAL

DR. IRELAND, OSTEOPATH—919 SOMER- set Block, Winnipeg. 5tf

MOTOR CYCLE FOR SALE

FOR SALE—MOTOR CYCLE, 4½ H.P., cheap. Box 450, Melville, Sask. 11-3

SEED GRAIN FOR SALE

OATS — "VICTORY" "SEGER" IN (Swedish) — Bred by Prof. Nilsson, Svalof, Sweden. First introduced to the West by Steele, Briggs. In 1909 we procured from the breeder, tested for two years—proved it a great oat—and have supplied our trade every year since. Two lots this season, both grown on our own farm in Saskatchewan. "A" from our original importation last year. "B" from our original importation. Yield 120 bushels per acre. 95c and 80c per bushel respectively, in ten bushel lots, bags included. Steele, Briggs Seed Co. Limited, Winnipeg. 5-2

MARQUIS WHEAT—GROWN ON OUR OWN 2,482 acre seed farm, from our own selected stock seed. Put through our specially constructed seed cleaning machinery. Get the genuine seed. Sold subject Money-Back Guarantee. Harris McFayden, Farm Seed Expert, Winnipeg, Manitoba. 7tf

WHEN OFFERED VICTORY OATS OR other new breeds said to be from Prof. Nilsson, the world famous plant breeder, insist on getting the genuine stock and a statement of the year of introduction. Remember, the latest stocks can be obtained only through Harris McFayden, Farm Seed Expert, Winnipeg, exclusive Canadian agent, who imports special "Elite" stocks, from which seed is grown for sale the following season. This is most important, as, owing to the great popularity of these new breeds there appears to be a disposition on the part of some seed houses to attempt to cash in on it. I keep a record of every shipment sold, and shall be pleased to inform any enquirer as to the genuineness of any lot offered. 7tf

HAVE YOU HEARD ABOUT SEGER OATS — the new breed introduced from Sweden! It has certainly done wonders. Get to know about it. Write Harris McFayden, Farm Seed Expert, Winnipeg, Man. 7tf

GARTON'S ABUNDANCE OATS — WON the World's Championship at Tulsa, Okla. Write for free booklet describing how farm seeds are bred up, from The Garton Pedigree Seed Company, Ltd., under the new management of Harris McFayden, Farm Seed Expert, Winnipeg, Manitoba. 7tf

GOLD RAIN OATS — THE WONDERFUL new breed, direct from Prof. Nilsson's Swedish Plant Breeding establishment last season, yielded over a hundred bushels per acre. Was untouched by early frost when Marquis Wheat was cut back six inches. You can get a catalog telling about it from Harris McFayden, Farm Seed Expert, Winnipeg, Manitoba. 7tf

CLEAN, REGISTERED RED FIFE, 2 CENTS per pound, sacked. Isaac Bros., Aberdeen, Sask. 10-2

CLEAN RYE GRASS SEED—TEN CENTS per pound. 3,600 bushels Garton's No. 68 six-rowed Barley, early maturing, heavy cropping variety. Car lot 52 cents per bushel. Small lot, bags extra. James Strang, Baldur, Man. 6tf

WESTERN RYE GRASS—CLEANED, GUAR- anteed free from noxious weeds. 12 cents per pound. Sacked. E. C. Tannahill, Liberty, Sask. 10-2

HOME GROWN TIMOTHY SEED FOR sale—7 1/2 cents per lb. Jno. Davidson, Coaldale, Alta. 8-7

WESTERN RYE GRASS SEED—EIGHT dollars per hundred, bags included. T. C. Buchanan, Box 61, Moose Jaw, Sask. 8-4

SEED OATS — TWO CARLOADS REG. Abundance, 40 cents, F.O.B. Solagirth, M. P. Mountain Solagirth, Man. 0-9

TIMOTHY SEED FOR SALE—GOVERN- ment Test 84 per cent, Grade 3. Six cents per pound. Bags 20 cents. Cash with order. John Lamont, Red Deer, Alta. 9-5

SPELTZ—50 BUSHELS OF GOOD CLEAN seed for sale. Two cents a pound, sacks free. Can ship on any road. Jas. Oliver, Ridgeway, Man. 10-2

"VICTORY" OATS, CLEAN, 99% PURE. Sixty cents per bushel, sacks included. James S. Aitken, Cheviot, Sask. 10-4

MARQUIS WHEAT FOR SALE—ABOUT 800 bushels No. 1 Grade. Suitable for seed. Price, uncleaned, 85 cents per bushel. Sample on request. Apply Chadwick, Raymond, Sask. 10-2

WESTERN RYE GRASS AND TIMOTHY seed for sale. Good clean seed. Rye grass, 9 cents. Timothy, 8 cents per pound. Sacks free with orders of 100 lbs. or more. T. W. Burns, Wilburn Farm, Stoughton, Sask. 10-2

RYE GRASS SEED WANTED—700 LBS.— Quote best price delivered Pipestone, Man, bags included. Must be clean and good. J. G. Rattray, c/o Canada Life Assurance Co., Winnipeg. 10-2

BLACK VICTOR OATS—FIFTY CENTS per bushel, sacks extra. Walter L. Roberts, Atwater, Sask. 11-4

OUR SPECIALS—WESTERN RYE GRASS seed—Early Ohio seed potatoes, Mackay's Pasture Mixture and choice Seed Oats. Write for price and sample, Angus Mackay, Farm Seed Co., Indian Head, Sask. 11-1f

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GENUINE MARQUIS WHEAT — CHOICE sample, unexcelled purity and strain. One dollar bushel. Wycliffe Cowan, Waldeck, Sask. 11-4

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HARDY NORTHERN SMALL FRUITS— Apples, Grapes, Plums, Perennial Flowers. Farmers' prices. Write for Price List. Valley River Nursery, Valley River, Man. 7tf

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FLOWER GARDENING — A WORKING handbook of everyday practice for all who grow flowers for home use or for the market. Price 60c Postpaid. Book Dept. Grain Growers' Guide. 11-2

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Book Dept., The Grain Growers' Guide
 Winnipeg :: Manitoba

Co-operative Stores

In order to secure the best possible information on the co-operative question we have secured a large number of the pamphlets published by the Co-operative Union, of England, and will supply them at the attached prices. We cannot fill orders for the pamphlets for less than ten cents.

Is Co-operation Capable of Solving the Industrial Problem?	2c
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March 18, 1914

Canadian Co-operative Union Continued from Page 10

produced in its many factories and mills. As the movement develops in other Provinces similar sections will, no doubt, be organized for intensive local advancement and mutual service.

Most of the arguments which can be used in favor of individuals organizing into co-operative societies can be just as logically advanced in favor of co-operative societies federating into a Union. In many respects it gives to each unit the strength of the whole combination. It provides the means of linking up individual societies which would otherwise be isolated and unknown to each other, provides opportunities for the exchange of ideas and to ascertain in what respect they can work to mutual advantage. In other words, a co-operative union places the combined experience, knowledge and intelligence and, to some extent, the resources of all at the service and advantage of each. It also disseminates co-operative knowledge, collecting information and experience from all societies and placing the same at the disposal of organizers of new societies, who would otherwise have to pay anew for their own experience which, not infrequently, would involve failure of new institutions before errors in organization and management could be rectified.

The Co-operative Union publishes a small monthly paper, "The Canadian Co-operator," which for the education of members in co-operative principles is distributed amongst them gratuitously by the affiliated societies, the Union supplying the same at cost price. It also publishes co-operative educational pamphlets, and answers enquiries from and gives advice as to organization, management, etc., to correspondents from all parts of the Dominion; the majority of whom, it may be said, have in the last two years been individual farmers and agricultural organizations in the Provinces of Manitoba, Saskatchewan and Alberta. Such information, advice and educational pamphlets have been cheerfully supplied to enquirers without charge.

Future of the Union

While the Union has furnished much valuable information, during the five years it has been in existence, to co-operators seeking to organize societies, its usefulness is limited owing to the paucity of its financial resources. The rules provide that each society contribute 50 cents per 100 members annually towards the expenses of the Union. This trifling annual contribution was fixed so that no genuine society should find it impossible to affiliate for financial reasons. Such annual payments do very little towards meeting the expenditure of the Union, the same being almost entirely defrayed by substantial voluntary donations, periodically made, by successful societies. As the societies in affiliation grow in number, size and success, the strength of the Union must correspondingly advance and its value to the movement increase. Thru lack of revenue it has had to rely entirely during the five years it has been in existence upon the spare time, unpaid labor, of its officials, which it is obvious must militate against efficiency and propaganda achievements. The writer is personally of opinion that if the Union were adequately financed and competent officials fully employed for organization, education and general development purposes there would be a rapid growth of the movement upon a satisfactory and permanent basis thruout the Dominion. In Britain and other countries the necessary revenue of Co-operative Unions is provided by the annual contributions of the constituent societies, as specified in the rules; but pending development in Canada to a stage which would make the same adequate, the Union might be made self-sustaining by undertaking when and wherever desired the organization of co-operative societies. It will be worth the while of Grain Growers' organizations to consider whether or not, and under what conditions, they could financially contribute to this result in the experimental period.

NOTICE The William Galloway Co. Ltd. of Canada

Now carry the Famous Galloway Line of gasoline engines, cream separators, manure spreaders and other farm machinery and merchandise in stock at Winnipeg to take care of their large Canadian business. Remember, all Galloway Made Machines are sold direct to the consumer at factory wholesale prices. You are consulting your own best interests when you investigate our machines and direct from factory, one-profit plan of selling before you buy any other style or make. We have thousands of satisfied customers in Canada. Galloway machines are always sold at the lowest prices backed by the strongest guarantees and on the most liberal terms. You take no risk whatever when you buy on our liberal plan. Our machines must please or we will refund your money with freight paid both ways. Write us. Get familiar with our money saving plan. Read this advertisement. Then send for our catalog showing our entire line of merchandise for Canada's best farmers.

Save \$50 to \$300 on Engines
Our new low engine prices are the lowest. Every Galloway engine is sold on 30 days' trial, backed by 5 year guarantee. They must please you or you can return them and we will refund your money and pay all the freight. You take no risk. Make in sizes from 1 3/4 to 15 H. P. Either stationary or mounted on trucks or equipped with wood sawing attachment. Send for catalog.

Save \$35 to \$50 on Spreaders
Galloway Manure Spreaders have always been popular in Canada. Now, we can supply you right direct out of Winnipeg at a tremendous saving to you. Don't buy any other style or make until you get our new low prices. Nine different styles and sizes to select from. Attachment spreaders that will fit any size farm truck, complete spreaders, etc. Get Free Catalog.

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The new Galloway Sanitary is the most modern, most sanitary and closest skimming cream separator on the market. Gearing runs in a constant bath in oil. Easy to run, easy to clean. A genuine Mechanical Marvel. The equal of any machine selling at twice our new, low prices. We guarantee it. Send for one. Give it a good 30 Day Working Test at our risk. Write for catalog.



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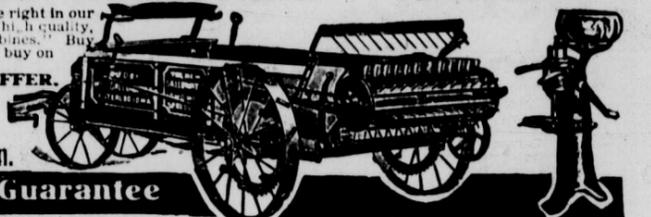
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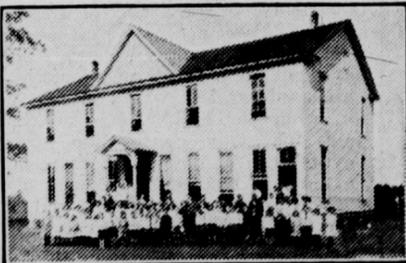
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NOTE:—No part of the land described in this advertisement is more than 4 miles from Freeport. Some of the land almost touches Freeport.

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If You Ever Expect to Own a Home in Florida—Now is Your Opportunity

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Farms 20 acres and up. Winter Home Lots 2 acres with beautiful water frontage. Town lots 50x150 feet. All three are selling at rock bottom prices RIGHT NOW. All are bound to soar upwards just the same as at Santa Rosa. We own and have paid for all the land we offer for sale and give clear abstract of title. We do business honorably and above board—that's why we are successful while dozens of others have failed. If you are tired of bizzards, zero weather and long coldwinters, late Spring frosts and early Fall Frosts, bad or off seasons, crop failures and small profits, you should get acquainted with Bay View RIGHT NOW.

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Four years ago we commenced selling our best land at Santa Rosa at \$30 per acre. Today the poorest is selling for \$60 per acre—some has sold at \$100 per acre, and other tracts are being quoted at \$150 per acre. BAY VIEW, our new town, is approximately 3 miles from Santa Rosa, and is destined to become just as great as Santa Rosa. Now is the best opportunity you will ever have of securing one of the finest locations in Florida at the least possible cost.

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Not a better location in America for Dairying and Stock raising. Ready markets and good prices. Grass for pasture the year round. Don't have to stable and dry feed six months in the year.

Bay View has one of the finest climates in the United States, both summer and winter. No sunstrokes in summer—no frosts in winter. Ideal boating, fishing and bathing. Lumber for building at wholesale prices. Good stores, churches and schools within 4 miles of any of this land.

DE LAVAL CREAM SEPARATORS are not the mail order or agricultural implement kind

THERE ARE SEVERAL KINDS OF CREAM SEPARATORS, but De Laval Cream Separators are of a kind that puts them in a class by themselves.

DE LAVAL CREAM SEPARATORS ARE MADE BY THE best engineers, with the best equipment from the best materials, by the best workmen, and in the best shops of the kind in the world, all devoted solely to the production of the best cream separator.

THEY ARE NOT THE KIND OF separators mail order houses contract for wherever they can be made cheapest, nor the kind that agricultural implement concerns manufacture along with corn shellers, plows, mowers, reapers, threshers, gasoline engines, cow milkers and the like, none of which begins to compare in mechanical quality or refinement with what the cream separator should be.

DE LAVAL CREAM Separators are the kind 98 per cent. of the creameries use, where any loss in quantity or lack in quality of product means business ruin, as it always has ultimately to every creamery that did not replace an inferior separator with a De Laval.

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HARNNESS The "SQUARE DEAL" Brand
Sold Direct to Users—
No Agents
THOS. McKNIGHT, WINNIPEG, CAN. Send for my Catalog showing 30 styles

Co-operative Societies Reports

Continued from Page 9

Our policy is to deal with firms advertising in The Guide when they are as satisfactory as others. We have also advertised in The Guide for prices on supplies. All our shareholders and members are Grain Growers. We have not yet given non-members the privilege of sharing in purchases co-operatively. When they are willing in a small way to share in the risk of making co-operation a success, then we will meet them half way and take them in, but not till then, and first try and let them see the folly of their own ways.

Our purchases have mostly been made draft attached to bill of lading. At present we have no station agent and prepay freight in advance with order.

We have dissolved the 1912 and 1913 co-operative company and organized a new company for this year, which organization is not yet quite complete, as we have assurance of several more shareholders who will take out a fully and partly paid up share. This company will be registered under the Manitoba Co-operative Act in a short time and will be named The Ingelow Co-operative Company Limited. Shares are being sold to create capital at \$100 each, and we have twelve fully paid up shares sold, with a good prospect of eight more in the near future. This will realize a paid up capital of \$2,000.00. We are also selling partly paid up shares \$35 cash with application, balance paid by instalments at the rate of \$2.50 per month. All interest, which is 9 per cent. per annum on capital and dividends yearly, will be added to the share until the said partly paid share is fully paid up. Other than shareholders, a membership fee of \$5 per annum will be paid by non-shareholders to share in the profits. No shareholder can hold more than five shares and may have a withdrawable share for each transferable share held by him.

Our local merchant had the misfortune to lose his entire stock and building by fire and altho every assistance was offered by every farmer in the locality, yet he declined to rebuild and has left for a larger place. We have been seriously handicapped in the work of organizing thoroughly, as the need for a store was an immediate necessity, so we set to work at once, erected a small store and have put in a stock of groceries. We purchased two lots, which are partly paid for, while the building and stock is all paid for. Our constitution calls for paying cash and receiving cash, and we have a cash balance in the bank of \$400. The president, Mr. Fraser, and myself went to Winnipeg and interviewed several of the wholesale houses re purchasing from them, meeting with good success. At Brandon one firm of wholesale grocers turned us down cold. This is the second time and I think the last, for we don't intend to give them a chance again, altho both times we offered cash, simply because we are a co-operative company. Now I am satisfied this co-operative company is going to be a fair success for the first year, sufficient to warrant nearly every farmer in the locality joining with us the second year. We have nothing to lose and everything to gain with a cash system, altho money being so scarce, many will be obliged to deal where they can receive some credit. Nevertheless, I am sure this system is going to save for the people in this vicinity thousands of dollars in credit bills for the district for 1914, and in this one way will add prosperity to our community, and when farmers co-operate thoroughly and cut out this vast and strong army of middlemen practising from one end of this Western country to the other, then I say we will have added prosperity and the farmer will be able to keep his crop on the farm, which will bring a joy and comfort to every home.
J. W. BROUGHAM,
Sec.-Treas. Ingelow Co-op. Co. Ltd.

I believe that the greatest hope of a permanent improvement in the condition and status of the working classes lies in the successful application of the co-operative principle to the cultivation of the land and other productive industries. I will help on to the best of my ability the wise efforts of free men in bringing about its voluntary and spontaneous application to industrial enterprise.—Earl Grey.

An Income For the Farmer's Wife



THE wife of every farmer should have her own income and her own bank account.

And it does not matter how busy you are in the home, or how little time you have to devote to the raising of poultry we can show you how you can make a good income and build up a substantial bank account by poultry raising the Peerless Way.

We can show you how to be independent of the money your husband gets for his crops and other farm produce, so that when you wish to buy clothes, or take a shopping trip to town, you can just stop at the bank and draw all the money you will require.

The Peerless Way Makes Poultry Pay

If you know the right way to raise and keep poultry it requires very little outlay of money, and takes but very little of your time. The right way is the Peerless Way, that is, by hatching the eggs in a Peerless Incubator and rearing chickens in a Peerless Brooder.

Bowsman River, Man.
"I bought a Peerless machine from a friend. It was the first machine I ever have seen. I brought out three hatches; the first hatch I got 137 chicks from 196 eggs, second hatch I got 143 chicks from 204 eggs, and the third hatch I got 134 chicks from 210 eggs. I intend starting another hatch this week.
I like my machine fine and would not be without one again.
Yours very truly,
(Sgd) Mrs. Scl. Richet."

We have prepared a book for you entitled "Money In Eggs," if you would be interested in learning how other women like you are making independent incomes from the sale of eggs and plump chickens. Experience is not essential. We are practical poultry raisers ourselves and will furnish you all the information necessary to make your chickens pay you handsome profits.

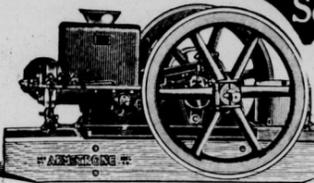
Fill in and send this coupon now for full particulars.

Lee Manfg. Co. Ltd., Pembroke, Ont.
Please send me the booklet "Money in Eggs."

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Address.....

LEE MANUFACTURING CO. LTD.
120 PEMBROKE ROAD
PEMBROKE ONTARIO CANADA

Armstrong
1½ to 20 H. P. **An Engine Built for Hard Service**



Delivers 100 Cents in SERVICE For Every Dollar Invested

If you want an engine that is built for exacting, dependable service—that is economical in first cost and cost of running—one that runs so true and smooth and steady and QUIET that you can just forget her—HERE'S YOUR ENGINE.

Built For Old Customers First

Armstrong Gas Engines right up from the raw material are built complete in our own factory. They are shipped all over the world to our regular customers—to men needing a dependable trouble-proof engine to operate **Armstrong Well-Drilling Machinery**. Naturally these men get absolutely the best that lies in our power to devise. And we've been in the business for over 45 years. Today men say no engines excel the **Armstrong** in durability and simplicity of construction.

Magneto Free

We don't tell you ours is the only good gas engine. But with its trouble-proof Magneto supplied free, its wonderful silent-running wear and tear-saving roller-valve gears invented and patented by us to double the efficiency of our engine, we do claim that it comes close to perfection. With these, there are other striking advantages. After comparative tests side by side with other engines, they have seemed to put the Armstrong Engine in a class by itself.

Let Us Send You Full Facts—Owners of **Armstrong** Engines get real protection. The written guarantee going with each engine is the strongest indication of unequalled quality ever furnished by a manufacturer.

If you need an engine, you should at once write us. Just say "Send Armstrong Facts." Do it today.

Armstrong Manufacturing Co.
324 Drinkle Block, Saskatoon, Sask.
Home Office and Factory, Waterloo, Iowa. Estab. 1867

MEN WANTED

At once to attend the Chicago School of Gasoline Engineering in Winnipeg; to learn to operate and repair Gas Tractors, Automobiles, Auto Trucks; also Stationary, Marine and Tractor Gasoline Engines. Only few weeks required to learn. We have our own Free Employment Agencies in almost every large city in Canada and U.S.A. Call or write for Free Illustrated Literature, 484 Main St., Winnipeg, Opposite City Hall.

Get Your Canadian Home From The Canadian Pacific

An immense area of the most fertile land in Western Canada for sale at low prices, ranging from \$11 to \$30 per acre for non-irrigated lands and \$35 to \$75 per acre for irrigated lands. Terms: One-twentieth down, balance in 19 annual installments. Loan for farm development up to \$2,000, also repayable in 20 years. Interest at only 6 per cent. For full particulars apply to—

Dept. of Natural Resources
Winnipeg, Man.
F. W. RUSSELL, District Representative

Monarch Guaranteed Steel Stump Puller

Best in the World—Send for Proof
It's best in material, best in construction. Far ahead of all other stump pullers. Made in our own factory, backed by 20 years' experience.



Guaranteed For 5 Years
Send for copy of this guarantee.

Stump Pulling now easy work. Our new double and triple power makes stump pulling easy. Changes with latest improvements make stump pulling easy. Clear from 1 to 5 acres per day.

Don't Buy the Ordinary Kind—Investigate the Monarch. Compare the Mighty Monarch with the ordinary stump puller. Test it. Find out about the improvements and equipment we give you. Send for catalog and guarantee. Zimmerman Steel Co., Dept. Lone Tree, Iowa

Reducing Cost of Living

Continued from Page 10

from all the local implement men for the season's supply of binder twine. The terms of the agreement which was accepted were: For a half carload (12,000 lbs.) pure manilla, 550 feet to the lb., \$11.75 per cwt., or if a full carload was required (24,000 lbs.) the price would be \$11.65 per cwt., cash on delivery, purchaser to take twine from the car, when notified to do so by the secretary of the association. As the action of the members of the association in purchasing their twine co-operatively wholesale was the means of lowering the retail price of twine in the town, the saving of two cents per lb. on twine, tho real, was not always apparent.

In September, 1913, a few of the members of the Grain Growers' Association got a consignment of twelve hundred pounds of Ontario clover honey. This honey cost, f.o.b. point of shipment, twelve cents per lb. in ten-lb. pails. There was one and a half cents per lb. freight on the honey, making the price to the consumer thirteen and a half cents per lb., and as the local retail price is usually from eighteen to twenty cents per lb., there was a saving of from four and a half to six and a half cents per lb. on the shipment of clover honey.

A carload of one hundred and fifty barrels Ontario apples was purchased and delivered in good shape in November. The car contained 100 barrels No. 1 apples and 50 barrels No. 2. The cost was \$3.15 per bbl. f.o.b. Ontario, and the freight to Holland was \$1.10 per bbl. This made the apples cost \$4.25, f.o.b. Holland. No. 1 apples were delivered to members at \$4.60 per barrel, and No. 2 apples at \$3.85 per barrel. This left a small margin to go to the funds of the association. Regarding the saving on apples I cannot say definitely, as, after the advent of the Grain Growers' car of apples local merchants cut prices very fine, but in a neighboring town where the farmers are not organized apples were from \$1.50 to \$2.00 per bbl. dearer than in Holland.

Two carloads of coal were purchased. The first carload was hard coal from Fort William, a bulkhead car containing about 16 tons egg coal, and 16 tons nut coal. The cost of the egg coal, f.o.b. Holland was \$9.95 per ton, and members of the association paid \$10.00 per ton for it. Nut coal cost \$10.20, f.o.b. Holland, and members paid \$10.25 for it. Hard coal retails here at \$12.00 per ton, so in case of egg coal there was a saving of \$2.00 per ton, and in the nut coal a saving of \$1.75 per ton. Our second carload of coal was from Taber, Alberta. This was a carload of screened lump coal. This cost \$3.75 per ton, f.o.b. Taber, and the freight was \$4.25 per ton, so the price to the consumer was \$8.00 per ton. The price of Galt coal retail in Holland is \$10.00 per ton, and it is mine run. The Grain Growers' carload of Taber coal of identically the same quality and costing \$2.00 less per ton, was at least \$1.00 per ton better on account of being screened, all dust and dirt was taken out of it. Taber screened lump coal is really first class coal, and could the freight rate of \$4.25 per ton be cut in two it would simplify the fuel proposition wonderfully for the western farmer, and all others as well.

As to the method of financing our co-operative purchases, a motion is on the minute book, authorizing the directors of the association to secure a line of credit at the bank if necessary, but such line of credit has not been used yet. The secretary is manager and all shipments come to his order. A sight draft to cover shipment comes to the local bank accompanied by the bill of lading. The secretary accepts the draft at the bank, pays the freight, and the car is at once unloaded, as upon arrival of a car everyone concerned is notified by telephone and they never fail to respond promptly. Everything handled is cash on delivery. The money is turned into the bank the same day to meet the draft and everything settled up. This method of financing co-operative dealing may not be business in the strict sense of the term, but it has the merit of convenience, and as the secretary makes him-

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Merely signify that you are interested, and we will by return mail submit you

A Remarkable Proposition on IDEAL FENCE

You possibly have read our advertisements in the past—or better still, you know Ideal Fence in actual use—at any rate there is little need to give you particulars here of a Fence that is regarded as standard by such large users as the Dominion Government and the Railways—so we simply urge you to

WRITE TODAY

for the SPECIAL OFFER we have to make you on the HIGHEST CLASS OF FENCING obtainable. You cannot BUY with fairness to yourself until you have heard from us.

Remember—Ideal Fence is MADE and STOCKED IN WINNIPEG. No delayed or damaged shipments, no heavy freight charges, but IMMEDIATE SERVICE ON HIGHEST GRADE FENCING AT THE FAIREST FIGURE. For your own advantage, write us NOW. Merely say, "Send me Fence Offer Card."

The Ideal Fence Co. Ltd.

WINNIPEG

16

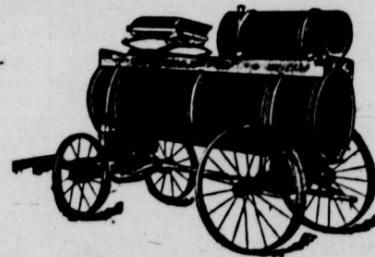


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All kinds of non-rusting Stock, Storage and Oil and Water Wagon Tanks



A Money Back Guarantee with Every Tank

HALBRITE STEEL TANK COMPANY

HALBRITE, SASK.

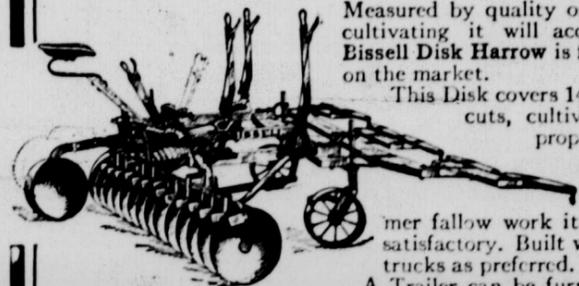
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To Work the Various Soils of the West Properly, You Want a

Bissell Disk Harrow

Measured by quality or by the amount of cultivating it will accomplish, the 28x16 Bissell Disk Harrow is far ahead of any other on the market.



This Disk covers 14 feet at one sweep—cuts, cultivates, pulverizes and properly turns the surface of the soil. It will penetrate as deep as required. For summer fallow work it is speedy and very satisfactory. Built with long poles or fore trucks as preferred.

A Trailer can be furnished for cutting out the centre strip when desired. The equipment is for six horses, and the draft is light for the first-class work it does. Gangs are in four sections and made flexible to conform to uneven ground.

DISK PLATES are the tried and proven special BISSELL shape. They reach well under, giving the soil a good turning over.

Write any of the John Deere Plow Co., Ltd. Branches, addressing Dept. "O"
MANUFACTURED EXCLUSIVELY BY
T. E. BISSELL CO., Limited, ELORA, ONT.

Pierce Fur Co., Ltd

Cor. King and Alexander, WINNIPEG, CANADA

FULL VALUE FOR YOUR FURS

Ship NOW! Special Prices for RATS and WOLVES
We also buy Hides and Seneca Root

Every dollar you spend with the patrons of our advertising columns helps us to make a larger and better magazine for you. We protect our subscribers by investigating carefully the reliability and integrity of our advertisers—a feature that receives the approval of all honest men.



A Splendid Crop Insurance Policy.

Gophercide

The Scientific Gopher Exterminator

Farmers in the hail districts wisely insure their crops against the damage hail may do.

Farmers in the gopher-infested districts should certainly insure their crops against the damage the gophers are sure to do if left alone.

How?

By investing in a few packages of GOPHERCIDE and poisoning the pests when they first come out in the spring.

Mr. Albert J. Wells, Waldeck, Sask., wrote last June telling how he used GOPHERCIDE, and what he thinks of it:

"I am pleased to say I bought one dollar's worth of 'GOPHERCIDE' from you. One packet I gave to my brother and used one myself and found it the best poison I ever bought. My brother watched the Gophers in one hole where he put 'GOPHERCIDE' and in 10 minutes from the time of putting it down he found one dead outside the hole. I put it in a big warren of Gophers and next day found 5 dead Gophers outside the holes."

GOPHERCIDE is a soluble chemical combination of

strychnine, originated by one of our most experienced chemists after a careful study of the gopher at home in the grain fields of Western Canada and the United States. It is 80 times more soluble than strychnine, and entirely free from the intensely bitter strychnine taste, so the gophers eat it readily, without any warning. It soaks right into the wheat, and poisons it for keeps, so that even if the gophers do not get it for days, it kills them just the same.

One 50c. package of GOPHERCIDE prepared according to directions, will kill 350 to 400 gophers. If dissolved in two quarts of water it will poison a gallon of wheat. If a stronger solution is desired use only one quart of water and half a gallon of wheat per package. GOPHERCIDE is equally effective in ridding your place of rats and mice.

Get a package of GOPHERCIDE from your Druggist, and start in early to exterminate the gophers and insure your crops against this heavy loss.

NATIONAL DRUG AND CHEMICAL CO.
OF CANADA, LIMITED,
MONTREAL.

self personally responsible for the shipment by accepting the draft and gives his own cheque for freight, he does not need to be bonded.

Co-operative buying, I might say, has put new life into our association. One year ago last January there were not enough of the faithful few could be gathered together to form a quorum at the annual meeting. Our business for the past year speaks louder than words whether there is life in the association, and whether there has been for the past year or not. We have handled between \$4,000 and \$5,000 worth of business, and saved a lot of money to members. Very few non-members have participated in our co-operative purchases, as every man that is eligible for membership in our association we first enroll him as a member, and then he shares the benefits.

A scheme is on foot at present to ship our beef cattle and hogs co-operatively, and as a start in that line of business we are making arrangements to install a first-class 6-ton pit stock scale.

W. J. LOVIE,
Sec.-Treas., Holland Branch M.G.G.A.

A BEGINNING AT DUGALD

The Dugald Branch of The Manitoba Grain Growers' Association has only been organized about four months, and we have not done much co-operative buying as yet, but the co-operative spirit is getting much keener among the members, and we hope to do most of our buying thru our organization in the near future. We have, however, bought three cars of flour and feed, and about thirty or forty barrels of apples, the latter by co-operating with the Cornwall Grain Growers' Association.

The first car of flour and feed contained 180 bags of flour and six tons of bran and shorts, and we made a saving of 35 cents a sack on the flour and \$3 a ton on bran and shorts. In a car of feed we bought 23 tons, at a saving of \$3 a ton. The third car consisted of 80 sacks of flour and 21 tons of feed, at a saving of 30 cents a sack on the flour and \$3 a ton on the feed.

Co-operative buying has increased our membership, and has awakened the people as to what we might do if we will only work together. We do not allow non-members the same prices on our co-operative purchases, but make an extra charge of 10 cents a hundred on flour and \$1 a ton on feed. We are trying hard to start an incorporated co-operative society, and hope to have one before the end of this year.

A. W. PEARCY,
Dugald, Man. Secretary.

BIG BUSINESS AT RIMBEY

The Rimbey Branch of the U.F.A. have engaged extensively in co-operative purchasing during 1913, expending a total of \$6,684.90. The purchases included two car loads of wire fencing, three cars of flour and feed, one car of shingles, 12,000 lbs. of binder twine, 3,000 lbs. of sugar, one car of apples and the supplies for the 1st of July picnic. No exact calculation has been made of the amount saved by these co-operative purchases, but the members are satisfied that they have saved a large amount of money. Non-members are permitted to share in the benefits of co-operative buying, by paying an increased price of 15 per cent., and as a result a considerable number have joined the U.F.A.

Business has been done on a cash basis, payment being made in advance, with the exception of the purchase of flour, in which case a draft was attached to the bill of lading.

The secretary, John H. Beeley, handles all the money, and a guarantee bond for \$2,000 is at the present time being secured. It is expected that an incorporated society will be established in the near future.

STRATHCLAIR SAVES \$1,100

During the year 1913 the Strathclair Grain Growers' Association purchased three carloads of flour, feed and cereals at a cost of \$1,317, and on this they made a saving on local merchants' prices of \$364. One carload of cedar fence posts cost \$210 and saved \$95. One car load of binder twine cost \$2,500 and saved \$350. Three carloads of hard coal cost \$986.00 and saved \$200. One

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E. M.G.G.A.

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Why Take Chances, Mr. Farmer?

and send your money East and perhaps wait for months to get your Fence when you can get it right here in the West, manufactured by a Western concern who thoroughly knows the requirements of the Western farmers, and who guarantees every rod of their Fencing as to workmanship, strength and durability.

We do not wait until the opening of navigation on the great lakes—we ship order today if necessary

The Great West Wire Fence Co. Ltd.
76-80 Lombard St., WINNIPEG
Distributing office:-
c.o. Messrs. Reynolds & Jackson, CALGARY, Alta.
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Are You Going To Build?

If so send us 10 cents in stamps or silver to cover cost and we will send you a beautiful book of plans, including Houses, Barns, Granaries, Garages, etc. Best value ever offered. Send at once. Don't miss this chance.

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Every Railway Station

Has an Express Office. In every town and city in the country there is at least one place where you can get

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To send currency in a letter is never safe; even when sent by registered mail there is danger of loss.

Dominion Express Money Orders are Safe

You cannot lose a single cent because the Express Company will reimburse you for the full face value of your order if your letter should be lost in the mail. Call on your Express Agent—you'll find him courteous and obliging. Ask him to explain a few of the advantages of

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MAN
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And pay Delivery Charges
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carload of apples cost \$637.75 and saved \$112.25. These goods altogether cost \$5,651.35 and made a saving of \$1,121.25.

Buying co-operatively has been the life of our association; we can often reach members this way who have refused over and over again to join.

At the annual meeting a year ago last December we passed a resolution that every person who benefited by co-operative buying must prepay his membership for the following year, and in this way we keep our members paid in advance.

All goods we pay for in advance with the exception of coal, on which we were allowed 30 days and the president and secretary usually borrow the money at the bank for a few days, or until we unload and the money is collected.

It is the policy of our association to deal, as far as possible, with firms advertising in The Guide.

FRED WILLIAMSON, Sec.

STOREKEEPERS REDUCE PRICES

The members of the Thornfield Grain Growers' Association have co-operated for several commodities with satisfactory results. We have bought 4,300 pounds of flour at less carload prices, and saved 40 cents per bag. We shipped in two carloads of cordwood, saving as much as \$2.25 per cord on one car and \$1.25 on the other, as compared with local prices when purchased, and had a balance over, which was voted to the funds of the Association. We also buy formaldehyde in bulk, but it is difficult to say how much was saved, as storekeepers have sold to non-members after the sale at the same prices. We get it now for 16 cents per pound, while a few years ago it cost us 65 cents to 70 cents per pound bottle. We have saved 5 cents to 8 cents per gallon over local prices, and had a small profit after allowing for shrinkage, on three barrels of coal oil, and the empty barrels were sold by auction. On Linder twine we saved 3 cents per pound in 1912, and in 1913 stood to save 2 cents, but twine arrived too late for use and we were released. We are making up an order for plowshares, saving considerable and the freight, and we have passed a minute by this local that we buy a bull co-operatively.

ALF. N. MANN, Sec.-Treas.,
Venn, Sask. Thornfield G.G.A.

PROFITABLE BUSINESS AT NINGA

We started co-operative buying at Ninga on February 4, 1911, when a car of oats from Saskatchewan was received at 38 cents f.o.b. Ninga, no oats offering for sale here at that time. On February 24, 1911, a car of flour and feed was purchased at a saving of about 40 cents per sack from the price that prevailed up to within a few days of arrival of car. On November 27, another car of flour and feed arrived, costing \$505.50, at a saving of 20 cents per sack. In 1912 we bought two cars of flour and feed, at \$620.75 and \$789.50, respectively, and one car of winter apples, which cost \$780. Our purchases for 1913 were two cars of flour and feed, which cost \$675.25 and \$608.79; a car of winter apples at \$818, and 2,500 pounds of honey at 12½ and 13 cents per pound. We got best clover honey at a saving of about 7 cents per pound. This year so far 3,000 pounds of fresh fish have been distributed, at an average price of 4¼ cents, and we have placed an order for a car of flour and feed. To sum up, seven cars of flour have been bought at a saving of from \$60 to \$100 per car. Difficult to tell exactly what the saving has been as invariably when our car arrives flour and feed are quoted low locally. On honey a saving of about \$175 was made. On winter apples we count that we have saved at least \$1.50 per barrel, as compared with prices that prevailed at points where there was no co-operative effort. Total saving on 400 barrels, \$600.

In submitting our report we would draw special attention to the method we have been able to follow in taking orders for apples. We had a graded price list to select from, which appeals to us as much the fairest way. Quotations varied from \$1.25 to \$3.75 at point of shipment, and with freight added equalled

Continued on Page 35

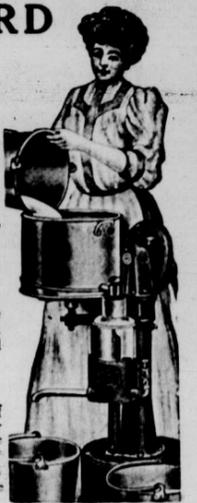
\$15.95 AND UPWARD SENT ON TRIAL AMERICAN CREAM SEPARATOR

Thousands In Use giving splendid satisfaction justifies your investigating our wonderful offer to furnish a brand new, well made, easy running, easily cleaned, perfect skimming separator for only \$15.95. Skims one quart of milk a minute, warm or cold. Makes thick or thin cream. Different from this picture, which illustrates our low priced large capacity machines. The bowl is a sanitary marvel and embodies all our latest improvements.

Our Twenty-Year Guarantee Protects You

Our wonderfully low prices and high quality on all sizes and generous terms of trial will astonish you. Whether your dairy is large or small, do not fail to get our great offer. Our richly illustrated catalog, sent free of charge on request, is the most complete, elaborate and expensive book on Cream Separators issued by any concern in the world. Shipments made promptly from Winnipeg, Man., St. John, N. B., and Toronto, Ont. Write today for our catalog and see for yourself what a big money saving proposition we will make you. Address,

AMERICAN SEPARATOR CO., Box 1210 Bainbridge, N. Y.

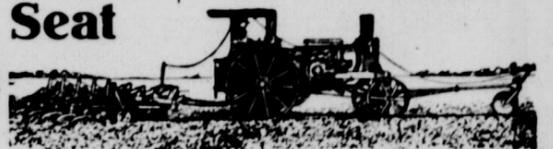


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THE UNIVERSAL CAR

Think of the Company behind the car—and you'll realize why Fords and Government bonds are bought with equal assurance. Strongest financially—world-wide in scope—largest in volume of output. We build our reputation into the car. Better buy a Ford.

Six hundred dollars is the price of the Ford runabout; the touring car is six fifty; the town car nine hundred—f.o.b. Ford, Ont., complete with equipment. Get catalog and particulars from Ford Motor Co. of Canada, Ltd., Ford, Ontario.

Sit On The Seat And Watch It Run



That's about all you have to do with an Avery "Self-Guide" Tractor and "Self-Lift" Plow. 9 year old boys are running Avery Plow Outfits—they're so easy to handle.

At the end of the furrow, pull a cord to release the caster wheel on the tractor guide and pull a cord to engage a clutch on the plow.

Turn the outfit around and pull both cords again. Then sit on the seat and watch the outfit run until it reaches the other end. The guide wheel follows the furrow without your touching the steering wheel. The "Self-Lift" on the plow saves all the hard work of raising and lowering the plows at the end of each furrow and saves the expense of a plowman.

Plowing is play with

AVERY ONE-MAN OUTFITS

"Light-Weight" Tractors and "Self-Lift" Plows

By tractor farming you can also save expense and raise bigger crops.

Avery's are the lightest weight tractors considering their draw bar pull—also the simplest tractors.

Thousands of satisfied Avery owners have proved tractor farming with Avery Outfits. We will prove Tractor Farming to you. Avery Outfits are sold on approval.

Tractor farming with Avery outfits is a success on any size farm—large, medium

or small. Built in 5 sizes from 8 1/2 H. P. Tractor pulling 2 or 3 plows to a 40 80 H. P. Tractor pulling 8 to 10 plows.

Free Tractor Farming Facts

Contained in our new book called "Tractor Farming." Our 1914 Tractor and Plow Catalogue will also tell you all about the construction of Avery "Light-Weight" Tractors and "Self-Lift" Plows. Write for both books and learn Tractor Farming facts. Address

AVERY COMPANY, 2189 Iowa St., PEORIA, ILLINOIS
Canadian Avery Co., Western Canadian Representatives, Winnipeg and Regina
Also manufacturers of Avery Gas Farm Tractors, Undermounted Steam Tractor Engines and "Yellow-Fellow" Grain Thrashers.

Make The Teapot Test

Put "SALADA" TEA in a warm teapot--pour on freshly boiled water--let stand for five minutes--and you will have the most delicious cup of tea you ever tasted.

"SALADA"

HAS THE FLAVOR! THE FRAGRANCE! THE DELICIOUSNESS
that makes Ceylon Tea the beverage of delight.
In sealed lead packages ONLY.

BLACK, GREEN or MIXED

Rain Positively Rolls Off



THE NEW WATERPROOF COAT IS THE "SALUTAQUA."

It contains no Rubber Solution of any kind yet is Absolutely Water-Resisting, Air-Free & Odourless.

These Coats are now being sold all over the world by CURZON BROS., the Great International Tailors.

However heavy the rain, it never penetrates "Salutaqua" garments.

Let us supply you with one of these Coats, which are invaluable for driving, riding, fishing, shooting, motoring, as well as for town wear.

Prices from \$12 to Measure.

(Delivered Free to your Door.)

If you are dissatisfied we return your money.

Send post card for a set of the "Salutaqua" patterns, fashion plates, and simple self-measurement system, by which a fit is assured, no matter where you live.

Ask for the "Salutaqua" Fabrics when writing.

Curzon's Range of Prices for Suits to Measure
(CARRIAGE AND DUTY PAID.)
\$8.60, \$10, \$11.50, \$13, \$14.50, \$17.10.

Every quality has been valued by our Canadian friends at double our prices.

Write for Patterns—NOW—and get your Suit of "Salutaqua" in good time.

WE DISPATCH YOUR ORDER WITHIN SEVEN DAYS.

Address:—CURZON BROS.,
808 ENDERTON BUILDING, PORTAGE AVENUE,
WINNIPEG.

Curzon Bros The World's Measure Tailors,
60/62, CITY ROAD,
LONDON, ENGLAND.

Please mention this paper.

NOTE:—Agents Wanted

MONEY CAN BE MADE

Every Washday if you do your Washing with an

I.X.L. Vacuum Washer

The clothes are washed in the new way by compressed air and suction and therefore wear longer as there is no rubbing.

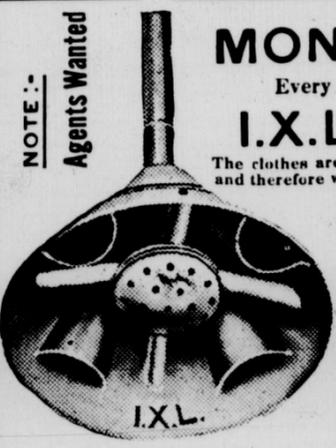
NO NEED TO PUT YOUR HANDS IN THE WATER, yet a tub of clothes can be washed in three minutes. No severe exertion required. Saves time, labor and money—washes anything from blankets to the finest laces in the same tub without injury. Also rinses and blues.

NO MOVING PARTS TO GET OUT OF ORDER
NO POWER REQUIRED

SPECIAL OFFER

G.G.G. Coupon

Send this coupon and \$1.50 to the DOMINION UTILITIES MFG. CO., LTD., 482½ MAIN ST., WINNIPEG, and you will receive an I.X.L. Vacuum Washer, all charges prepaid.



WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE

Sunshine

The Grain Growers' Sunshine Guild

BRANDON WINTER FAIR

In point of numbers, interest and enthusiasm the organizers of the Women's Section of the Brandon Winter Fair achieved a notable success this year. The attendance at the meetings varied from four to eight hundred and both the addresses and the cooking demonstrations were most enthusiastically received by very appreciative audiences.

On Tuesday afternoon Miss E. Cora Hind, of the Free Press, gave a very interesting account of the life and influence of one courageous pioneer woman and her address was followed by a demonstration of cooking given by Mrs. Gray, of Chicago, who, while she worked quickly and deftly, talked very brightly about the theoretical significance of the things she did. Mrs. Gray demonstrated at all three sessions.

On Wednesday afternoon Mrs. A. V. Thomas addressed the gathering on "Women Builders of Western Canada" and spoke enthusiastically of the newly awakened sense of social responsibility among women and the fact that more and more they are realizing that it is their duty to take an interest in public questions.

Miss DeLury, of the Saskatchewan University, who was present as a guest of the Fair Board, spoke entertainingly and briefly.

A crowded auditorium on Thursday afternoon testified to the popularity of Mrs. Nellie L. McClung, who spoke delightfully on "The Poetry of Common Things." She emphasized the mistake of making the money standard the standard of life and pointed out that nature spared no pains to make things beautiful. Her plea was that we should strive to arouse a deeper interest in the finer things of life, such as Education and Art.

FRANCIS MARION BEYNON.

WANTED, A POSITION

Dear Miss Beynon:—Would you please print my letter. I would like to get a place to work as my father is poor and not able to support us all. I would like to cook or keep house or assist in everything. I know how to cook, not expensive things as many do. I cook and keep house at home now, but my younger sister will take my place if I can only find a place (not a home).

I can do everything from baking bread to pies. I am not afraid of work. Am an early riser and I am perfectly clean and neat and not a doll to look at.

I am nearly seventeen, of medium height and have a good character. I have not worked out as I didn't have to. I can drive horses and milk, also make butter. I must stop now. I am English, but I have been in Canada six years. I hope some one will write for they won't regret it.

"ME."

If you want to get in touch with "Me" write a letter to her and put it in a plain stamped envelope and enclose it to me with a note saying for whom it is intended. I cannot send out addresses to anyone.

F. M. B.

WANTS CHEERFUL HELP

Dear Miss Beynon:—I would like to have a girl that can live with us. I have two children. I would like one that loves children, one that I could trust. There was one wanting a home thru the page, but I guess I am too late for her. I would like one about my own age, so we could have fun together. I like to be jolly all the time, not serious, like some are. I am not that way. I hope to have one thru this page. If anyone wants to know more about me she could write to me. I think she could have a good home.

TWICE A MOTHER.

HOME FOR WOMAN AND CHILD

Dear Miss Beynon:—I am coming for help. I see so many get help thru your Sunshine Page, so I will try, and I hope you will be able to find someone to help me with my work. I am not very strong at present, as I had a long sick spell

last fall, and the doctor said I should not work so hard, and that I should be out of doors as much as I could, so if I can get someone to help me with the other work, I will raise more poultry and garden and try to be out more.

I cannot afford to pay the wages that I have to pay here, \$5.00 a week or \$1.00 a day. So I would like to find some widow with a child that needs a home for two or three years. Of course, I want a respectable, refined woman, and one that can do general housework on a farm, and who wouldn't expect one to do all the work. I am doing all my light work now, and will expect to help. We are six in the family, three girls, nine, eleven, and twelve, my boy fourteen, my husband and myself. My girls are a big help to me, and the boy works in the fields when he is not in school. We don't keep a hired man except a few days at a time, in haying, harvest and threshing. We have a newly finished house and are getting things fixed quite comfortably. We live in Alberta, four and one-half miles from town, and we came from the States and would like an American woman, or one who speaks American. I would like to hear from anyone that would like this kind of a home as soon as possible, as I would like to have someone by the first of April. Will make it as comfortable as possible for both mother and child if she proves to be the right sort. If we are satisfied with each other will expect to keep her two or three years. I prefer the child to be under five years, and if it is a tiny baby, all the better, as we dearly love babies and like to have one around. I will be prepared to pay some wages. Anyone that writes I would like her to state wages she expects.

CHEERFUL.

Extra copies of The Mothers' Number, which will be published April 1, will be sold at 3 for 25c. Mailed to any address.

NOTE—Ten days to two weeks must be allowed for the forwarding of patterns.



A VARIETY OF GARMENTS THAT CAN EASILY BE MADE BY THE HOME DRESSMAKER

8185—Middy Blouse for Misses and Small Women, 16 and 18 years.
8195—Fancy Blouse, 34 to 40 bust.
8200—Semi-Princesse Gown 34 to 40, bust
8174—Seven Gored Skirt, 26 to 36 waist.
8194—One-Piece Skirt, 22 to 30 waist.

The above patterns will be mailed to any address by the Fashion Department of this paper, on receipt of ten cents for each.

Note.—Everyone sending for patterns is requested to send the number of pattern and the size. This is absolutely necessary to insure satisfactory service.

Young Canada Club

By DIXIE PATTON

LET'S MAKE A GARDEN

Last year some of us did it and wrote to the Young Canada Club about our doings, which were very interesting. Others wrote that they did not have much of a garden last year, but were going to do better this. It will soon be time for these folk to take their good resolutions out of hiding and put them into practice.

But let's all make a garden this year, even if we only grow a bed of lettuce or a row of marigolds. And if you want to have a little flower garden that does not need too much attention, the same marigolds are very good things to have in it.

Just the very easiest things to grow are poppies, pansies, marigolds, mignonette and nasturtiums. All that you need to do is to powder the earth up very fine and follow the directions for planting the seeds given on the packages. One spring when I was about seven years old, we moved to a new farm with no land for a garden broken up near the house, so mother helped me to fill a box with earth and plant a package of mignonette, and all summer long we had something sweet to look at and smell.

DIXIE PATTON.

LIFE STORY OF A GOPHER

One day I went out into the garden to look at some gopher traps I had set. I was very tired. When I came near one of my traps I saw that I had caught a gopher, so I lay down to rest and watch him. I watched him for quite a while.

All at once the gopher sat bolt upright and looked at me, then he said: "Would you like to hear my story?"

I rubbed my eyes in wonder, to hear a gopher speaking, but I answered, "Yes, please tell it."

Then the gopher began, and related the story of his life:—"I was born in a garden which joined a wheat field. I had two brothers, Gip and Dod. My own name is Addie. There was cabbage, lettuce and all kinds of vegetables in the garden, and wheat in the field.

"When we were about one month old our parents began to teach us to dig our own holes. The hole we lived in was situated in the middle of the garden, in a patch of carrots. Among these carrots we used to play hide-and-go-seek. Our parents also taught us to dodge and hide from our enemies, of whom there are not a few. Then we were taught to find food and nibble it off.

"One day I went out alone to see if I could find a good sweet carrot. I ran around quite a while, nibbling here and there. All of a sudden I heard a rustling among the carrots. I sat up to see what it was, and my heart nearly stopped beating, for there in front of me was a great dog, sniffing around among the carrots. I began to run for my hole, but the dog saw me, and with mighty leaps he came towards me. I saw I could not reach my hole before he would reach me, so, just as he came up to me, I made a swift turn and shot under thru his legs and into the hole of one of our neighbors.

"There I stayed a long time, till I thought it safe to go home. My nerves were so upset that I jumped at every sound I heard. I saw, as I was passing one of the holes I had dug in play, a thing of iron. O, that ugly thing, I cannot forget it. It was like the one I am in now."

The gopher was silent for a while, then he again proceeded with his story.

"As I have said, I was passing a hole that I had dug in play, when I heard a rustling behind me. I just fairly flew into the ugly iron thing. 'Snap!' it went, and one of my legs stuck fast in it. O! my leg did hurt. After a long time a boy came and took me out of the ugly thing, and put a string around my neck. Then he put me down on the ground to see me run, but I made a might leap and tore the string and ran home.

"One day my brothers and I were out playing when I gave a scream. 'A

weazel,' I cried, and went for a hole as hard as I could. When I got to the hole I sat up to see where my brothers were. I saw Gip sitting at a hole near me, but poor Dod was dodging the weazel. The weazel soon caught Dod, for they are quicker than we are. The weazel bit Dod in the neck and killed him, then he carried him off, and that is all I saw of poor Dod.

"Some time after, a farmer came into the garden to get some potatoes, when he saw Gip go down our hole, so he took a stick and dug the hole up, then he got his dog digging at it till it was completely destroyed, and father was compelled to make another home.

"Autumn had come, so we all went into the fields and woods to gather food for the winter. We gathered for a long time, but at last winter came, and we went into our home and shut up all the holes and went to sleep.

"After a long time I woke up, and went to find something to eat, for I was terribly hungry, but, O, horrors! the walls around me were as hard as stone, for they were frozen. I tried to dig but I could not, for it was too hard. Then I began to hunt around to see if I could find anything to eat. At last I found a hole that went into a little storage room, but this was soon eaten up, and I nearly starved before I found some more to eat.

"After quite a while the walls of my winter prison began to get soft, and the frost went out. I began to dig, and soon the fresh breeze of awaking spring fanned my cheeks. O! it was pretty, and I felt so light-hearted after the long, horrible winter that I took big jumps and summersaults for joy. After some time my brother and parents came out to the fresh air.

"A few days later my father went off to find something to eat, but he never returned. We found him some time after, nearly eaten by a cat.

"One day I was running around in the garden, when I heard a whizzing above me, and the next instant I felt a fearful pain in my back and was lifted into the air. I looked up, moaning with pain, and saw that a hawk had his claws sticking into me and was carrying me away. I gave myself up for lost, but just then another hawk swooped down, and began to fight with the one that was carrying me. In their struggle I was dropped. I fell into a bush, where I lay for a while half stunned and hardly able to move. But at last I recovered enough to drag myself into an old hole near me. I lay there for a long time, until I recovered enough to go and find food. After a few weeks I was fully restored and thought of trying to get home. I tried to do so, but could not. At last I found this garden that I am in now, and settled down to live here.

"This morning I began to play with one of my friends in my hole, he chased me and I ran into this ugly thing where I am sticking now."

The gopher stopped here for a while, then he said: "This is the end of my story, so please let me out of this ugly thing."

I rolled over with a groan and opened my eyes, and there sat the gopher looking appealingly at me. I got up and let him out of the trap. He vanished into his hole, crying "Good bye."

RUDOLPH JASMAN,

Camrose, Alta. Age 15 years.

PRESUMPTION

Seth Low, the president of the National Civic Federation, said in New York the other day of an article against arbitration:

"The author of that article shows an amazing degree of ignorance. He shows presumption, too. He is like little Willie Budd.

"A man rang the bell at Willie Budd's house one day, and Willie, aged 8, answered it.

"Is Mr. Budd in?" said the man.

"I'm Mr. Budd," said Willie, "or do you want to see old Mr. Budd?"

WONDERFUL CLOTH — WON'T TEAR — WON'T WEAR OUT — ABSOLUTELY HOLEPROOF.

A sensational discovery that should prove a boon to all readers has been made by a well-known English clothing company. They have discovered a really remarkable cloth that will not tear, will not wear out, in fact is absolutely holeproof, and yet looks exactly as the very finest tweeds and serges. It is made in all the most up-to-date designs and is most suitable for farm or rough wear or office and best wear. Just to introduce this remarkable

cloth to the notice of our readers, the offer is made of a pair of well-fitting, smartly-cut Gents' trousers for the rock bottom price of \$1.80; walking, riding or cycling Breeches for 2 Dollars, or a well-cut Gents' Suit, right-up-to-the-minute in fashion for \$5.50; and with every garment the firm will send a printed guarantee plainly stating that if the smallest hole appears within 6 months, another will be given absolutely free of cost. The prices quoted include both Postage and Duty, so that customers have nothing more to pay on delivery. See advertisement below and write for patterns. They cost nothing.

WON'T WEAR OUT SUITS \$5.50




MARVELLOUS DISCOVERY WILL SAVE YOU DOLLARS!

IF YOU WEAR SMALLEST HOLE (AS OUR GUARANTEE) WE REPLACE FREE!

A Sensational Discovery! Save you Dollars! A really remarkable cloth, that will not tear, or wear out, absolutely Holeproof, looks exactly as finest tweeds and serges, made in all the most up-to-date designs and suitable for farm and rough wear or office and best wear.

TROUSERS, \$1.80. BREECHES, \$2. (2 PAIRS, \$4.50) SUITS A PAIR \$5.50

Just to introduce this remarkable cloth, we offer a pair of well-fitting smartly cut Gents' Trousers for only \$1.80, 1 for \$1.80, or well-cut suit right-up-to-the-minute in fashion for \$5.50 all Duty and Post Paid. With every garment we send a printed guarantee plainly stating that if the smallest hole appears in 6 months (NO MATTER HOW HARD YOU WEAR IT) another given absolutely free. We pay all charges Post and Duty. You have no more to pay.

FREE SAMPLES: Send merely 2 Cent stamp for grand free pattern, measure chart and 50 buttons to our Toronto office, THE HOLEPROOF CLOTHING CO. (Dept. 3), 175 HURON STREET, TORONTO, ONT., or send \$1.00 for sample pair of Trousers (2 pairs \$1.80), with waist and leg measure and colour, direct to England. Don't send money to Toronto.

THE HOLEPROOF CLOTHING Coy 54, THE BALDWIN ROAD, LONDON, W.C., ENGL.

Poultry Produce Vegetables

Get our Prices before selling your Poultry. We buy it alive or dressed. Coops for shipping, on request. We want dressed Hogs, Veal and all kinds of Vegetables

PROMPT REMITTANCE MADE

DICKERSON & CO., 151 Portage Avenue East

BEST ENGLISH BOOTS

Direct from the Factory to You.

Our 144 page Boot Catalogue will be sent free. Address: BARRATT & CO., LTD., Dept. GG, Box 101, P.O., Montreal.

Boots of equal quality at such reasonable prices CANNOT possibly be obtained in any Canadian Store. To get the very best material and workmanship combined you MUST send your order by post to our Northampton (England) Factory, the very centre of the world's boot and shoe industry. We guarantee to send you by return mail a pair of these magnificent boots immediately on receipt of remittance. All you have to do is to fill in the coupon and send to us with a Post Office Order, and no matter in what part of Canada you may live, the goods will be despatched to you at once.

Every pair is a triumph of the bootmaker's art and a revelation in the matter of down-right solid value. Further, if you are not more than satisfied with your bargain, if you do not feel that the goods sent are worth double the amount we are asking for them, send them back at once and we will return your money in full and pay cost of postage in addition. Could anything be fairer?

FULL DESCRIPTION.

Boot No 1180.—Extra Stout Kip leather uppers, Derby pattern, Wax thread sewn, half-waterlight tongue, straight toecap, unbreakable Jockey backstrap, extra stout hard-wearing soles 1/2 inch substance, with 6 rows of iron studs let in flush with the leather. The boot is screwed right through the outer sole to the inner sole, thus making it impossible to break away.

The "Barratt" System of Sizes and Widths.

GENTLEMEN'S "Footshape"

Boots are made in eight different sizes: 5, 6, 7, 8, 9, 10, 11 (size 12 25c extra). Each size in four different widths: No. 3 width (for slender feet); No. 4 (medium); No. 5 (wide); No. 6 (extra wide).

HOW TO ORDER.—Fill in the attached Order Form, stating size (length), usual y worn, then the width according to the shape of your foot, if narrow, order No. 3 width; if medium, No. 4 width; if wide, No. 5 width; if extra wide, No. 6 width.

SPECIAL NOTE.—Applications for Catalogues (which by the way will save pounds in your Boot Bill) should be sent to W. Barratt and Co., Ltd., Dept. GG Box, 101 P.O., Montreal, but all orders and remittances must be sent to—

No. 1180

PRICE OF BOOTS \$2.75

POSTAGE 0.50

TOTAL REMITTANCE 3.25

Send this Coupon with your Order

COUPON.

To Messrs. W. BARRATT & Co., LTD., Northampton, Eng.

Please forward one pair of All-Leather "Footshape" Boots, No. _____ Size _____ Width _____ for which I enclose Postal Order Value _____

Name _____

Address _____

Box Calif. \$ 3 25.

W. BARRATT & CO., LTD.

Boot Manufacturers,

(Dept. GG), Footshape Works, NORTHAMPTON, ENGLAND.

You save time and money

on every crop you harvest
with the aid of a

LOUDEN Junior Sling Carrier

Patented Brace Block

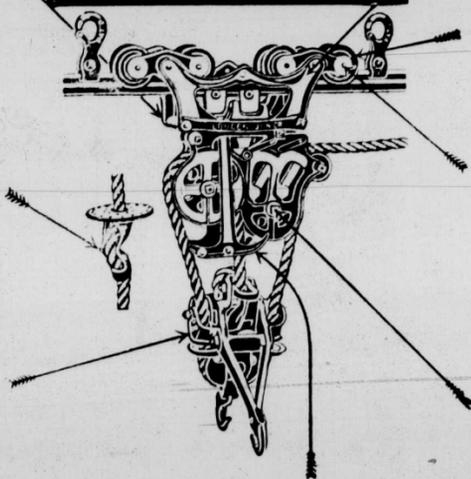
A heavily ribbed malleable iron block attaches to the truck arms just below the track, and the bolt connecting the sides of the carrier frame passes through the lower end. This takes all strain off the bolt and increases the strength of the truck arms. No load can spread them.

Adjustable Trip

Used when desired to carry the load into the mow without elevating to the track. Slip it up or down on the centre draft rope as desired. A simple, effective adjustment without complicated parts. This trip is supplied when ordered without extra charge.

The Great Triple Purchase Feature

Three ropes lifting the load instead of two, as with the ordinary carrier; gives the horse one-half more power, reduces the strain on the ropes and lengthens the life of the outfit.



Sure to Work

A trip stirrup extends below the carrier frame and attaches to the locking mechanism. It is impossible to keep the horse going on the draft rope and not bring the sling pulleys in contact with the trip stirrup. Once this is done the car is bound to leave the stop block and run back into the barn with the load. Side winds or uneven loads, cannot affect the proper working of the LOUDEN JUNIOR SLING CARRIERS.

Write for catalogue and special descriptive circular dealing with above Carrier.

The LOUDEN HARDWARE SPECIALTY CO. - 535 Martin Ave., WINNIPEG

Hay Tools, Feed and Litter Carriers, Stable Equipment, Barn Door Hangers. (3)

Engine Trucks

Distribute the load well along the track, increase the strength of the carrier and cause the load to run more steadily. No four-wheeled carrier, however much spread out, is so easy on the track or runs so steadily.

Short Truck Arms

The Truck Arms are only 5 inches long, nearly straight and extremely well braced. They cannot be sprung.

The Unbreakable Axle

These Axles are simply an extension of the main frame. Note how they are shouldered out at the frame; impossible to break them. No riveted or bolted pin axles are used on Louden Carriers. Such axles are always causing trouble.

Patent Bushings

The Pulley Sheaves run on Patent Bushings, recessed into the side of the frame. This takes all the strain off the bolt and puts it on the frame where it belongs. The sheaves are large, of extra strength and easy running.

Oakville Blazes the Trail

Continued from Page 8

ness. As soon as we can get all our shareholders to realize this, we have won the battle.

A Vision of the Future

The establishment of the bakery was the first step toward making conditions better for the farm women. But we have other helpful schemes in view. We are told, "Where there is no vision the people perish." Oakville Co-operative certainly has the vision, that is the board of directors have, if the shareholders will only do their part toward helping work it out. We would like some time to run a laundry, and probably a creamery, if the present tendency toward mixed farming in this district continues. We hope to amalgamate our three beef rings, forming a co-operative butcher shop and delivering the meat. In connection with this we could cure our own bacon and hams, thus selling our pork in the finished state.

We expect also to furnish a rest room in connection with our store, where the farmers' wives can meet each other. This would make an excellent place to house a farmers' library. When we have all these we can establish a delivery system, collect the farm produce and family washing, and deliver the groceries and meat, and return the family washing. We will thus save many unnecessary trips to town, besides taking some of the heaviest work out of the farm home, namely, baking, churning, washing and ironing. To some this may seem rather visionary, but it can all be accomplished for the same amount of money that our farmers have been expending for their ordinary requirements and at the same time make the farm a better place to live. Our farmers will take advantage of the great opportunities which have opened up for buying binder twine, lumber, etc., by the carload. And then in farm implements there is an increasing number of manufacturers seeking, thru their advertisements in The Guide, to deal directly with the farmers, and thus save the cost of distribution.

CO-OPERATION — WHAT GREAT MEN HAVE SAID ABOUT IT

The co-operative system is a grand principle. It has produced great physical results and great social results.—The Earl of Shaftesbury.

Co-operative stores are breaking down the hard lines between the section of society which possesses property and the section which does not possess property.—Goldwin Smith.

Of all the agencies which are at work to elevate those who labor with their hands there is none so promising as the co-operative movement.—John Stuart Mill.

I believe the co-operative movement, by purifying and elevating commerce will make it a nobler and worthier instrument for promoting the friendship of the world.—Sir Wilfrid Lawson.

Co-operation is a thing most excellent, to which everyone must wish well. There has not been a better thing done in this country, in my opinion, than the establishment of co-operation such as the successful co-operation for which Lancashire deserves the principal credit.—W. E. Gladstone.

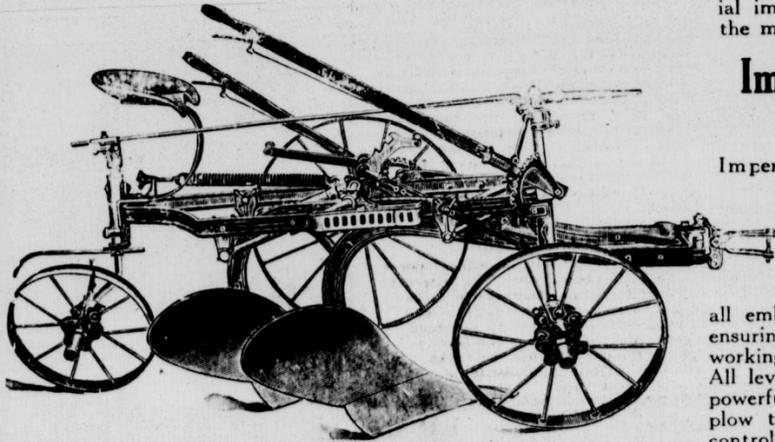
I look with great interest on the efforts of the working classes to raise themselves by co-operation. The movement is a good one, and the object aimed at must commend itself to the sympathy of every person who wishes to see the masses of the people elevated in the social scale.—Richard Cobden.

Our reasoning brings us to this conclusion that what is known as co-operation—the contribution by many workmen of their savings towards a common fund which they employ as capital and co-operate in turning to profit constitute the one and only solution of our present problem, the sole path by which our laboring classes as a whole, or even in any large number, can emerge from their condition of mere hand-to-mouth living, to share in the gains and honors of advancing civilization.—Professor Cairnes.

Imperial Plows and Harrows For Service and Satisfaction

STRONG POINTS OF IMPERIAL IMPLEMENTS

AGAIN this year the Imperial line of Farm Implements will take foremost rank in Western Canada. These implements have achieved a reputation for merit on past performances; that is why we are again featuring them. Built by manufacturers who have spent a lifetime in producing these makes, made from materials of the highest grade, and sold on a close margin of profit, Imperial implements are a marvel in value, giving the maximum of service and satisfaction.



Imperial Gang and Sulky Plows Lead

Imperial Gang and Sulky plows are strongest, lightest draft, and easiest on horses and man.

The essentials of riding plows are correctness of design, materials of the best quality, and workmanship of the highest order. These essentials are all embodied in Imperial Gangs and Sulkies, ensuring strength, durability and the best of working qualities.

All levers are handy and easy to work. The powerful foot lever and lifting spring cause the plow to lift exceptionally easy. The ease of controlling draft and all, combine to make the man. Plowing with them is positively a pleasure.

Imperial Sulkies and Gangs the easiest of all riding plows on horses and man. Imperial Disc Harrows are strong, durable—exceedingly light draft—extra high frame, giving unusual clearance between disks and frame, force feed hard oil cups, extra heavy scraper bars, heavy, sharp disc blades of best steel.

The question is often asked: "Do Eaton's keep repairs for their machines?" Emphatically "YES." We carry a stock of repairs in Winnipeg for every catalogued line of machinery, and can fill an order at a moment's notice. We always carry repairs for every machine we sell. We are in business to stay and you can rest assured that your wants will always be taken care of in the line of repairs.

There are so many points about Imperial Implements that we have issued a special booklet on Plows and Accessories. If interested send us a request and one will be forwarded to you free of charge. We have also prepared a Poultry Supply booklet, which is likewise yours for the asking.

THE **T. EATON CO.** LIMITED
WINNIPEG - CANADA

WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE

March 18, 1914

Reducing Cost of Living

Continued from Page 31

\$3.65 to \$4.90 for firsts, \$3 to \$4.20 for seconds, and \$2.50 to \$3.25 for thirds. No. 3 were Snows and Spys, and were, we should say, splendid value. We took orders on a basis of 25 per cent. Spy and King, two-thirds firsts, one-third seconds, with a few thirds. We might say this system of taking orders is a little more trouble at the time, but works out splendidly when delivering off car, as with the exception of the few substitutes everyone knows just what he is going to get. We have not heard one complaint about any fruit unloaded last fall, while some think the No. 3 apples at the price were the best value.

We did not confine orders strictly to members of the Grain Growers' Association, but believe eventually it will work to that. Meanwhile we find it quite a drawing card, and we have a larger number of farmers enrolled this year than ever before—fully 85 per cent. now, and more to follow.

In all purchases in car lots drafts were made on secretary, allowing from three to five days from sight, which in every case was ample time to unload, collect and meet draft. In case of honey, cash accompanied order. For fish order, one-half cash accompanied the order, and balance was sent within three days. Many cars of wood, some of cedar posts and some fencing were purchased by groups of two or more, but on these we cannot report here. There was also co-operative effort in the purchase of twine, which doubtless resulted in a saving to the farmers. Whenever it is possible we buy from Guide advertisers.

GEO. LOVE.

Ninga, Man.

VALLEY RIVER'S EXPERIENCE

It was not until the past year that the Valley River Branch went to any extent into the co-operative buying of supplies. True, our members have for some seasons back ordered binder twine, formalin, and possibly one or two other things thru the Association, but the year 1913 has seen quite a development along these lines. And we find that it pays, from more than one point of view. First, perhaps, is the monetary saving to our members and others whom we supply, and second, the prominence this gives our Association. It keeps us well advertised thruout the district, and there is a marked increase in membership as a result, the branch having made a gain of about 25 per cent. during the past year over any other year in our history. Last, but not least, we have enrolled men whom we had tried in vain for years to get to become members, but after two or perhaps three purchases thru the Grain Growers they were quite willing to join us. Our first purchase last year was a barrel of formaline. We asked for tenders for this among the local dealers, and accepted the lowest tender, which was 16 cents per pound. Formaline is generally retailed at about 25 cents per pound, but one of the merchants now discovered that he could sell it at 15 cents, so that many farmers who were not of our movement received the benefit of our co-operative buying. Sugar, tea and groceries of nearly every kind we bought to a greater or less extent. These we purchased from a Winnipeg firm, getting in touch with them thru our Central Association. Sugar was laid down at our station at about \$5 per cwt., making a saving to us of \$1 per cwt. Our local merchants soon found out that they could sell this commodity at a little lower than \$6. The same thing happened when we, along with a neighboring branch, shipped in a car of apples during the fall. We supplied our members at an average cost of about \$4.60 per barrel, retaining 10 or 15 cents per barrel for the Association treasury. Apples then retailed at \$6 a barrel, but soon afterwards became much cheaper, despite the advancing Winnipeg and Eastern markets. We saved at least \$100 on this deal. In all our purchases of groceries we effected a saving of from 20 to 40 per cent. over local prices, and the quality has invariably been satisfactory. We purchased 1,600 pounds of evaporated apples, costing us 6¼ cents per pound, a saving to our

members of about 5 cents a pound, or \$80 on the lot. We brought in one or two shipments of fresh fruit, such as pears, peaches and plums, but not much was gained on these transactions, the express charges and the heavy toll taken from the baskets by the railroad men en route restrained us from making further experiments along this line. One of our last purchases of the year was 1,200 pounds of honey from Ontario, at 11 cents a pound f.o.b. Ontario, with 1½ cents added at our station, making a saving over retail prices from \$75 to \$100. We could have handled much more than this amount, it being of fine quality. For the first time in some years we did not buy binder twine by carload. Our local dealers felt grieved at us for buying from outside points in former seasons, claiming they could give us cord just as cheaply and of equal quality. So we waited on these gentlemen for quotations—and waited. When we realized at last that they had no serious intention of catering for our trade in carlot, it was too late to order elsewhere, consequently we have had to pay for our twine this past year, and we have learnt our lesson. In flour and feed we do not deal, there being at Valley River siding an agency of The Grain Growers' Grain Co. Ltd., which does a brisk business in these commodities. We have no co-operative society in this municipality, although there is just now an agitation on foot to form one. The secretary-treasurer of the Association handles all the finances of the co-operative business, which is conducted on a cash basis. Our Association also takes it upon itself to dispose of shares of The Grain Growers' Grain Co. thruout the district, and we expect to add a few dollars to the treasury from this source. The Guide is, of course, boosted by our branch, and the commission thus earned goes into the general fund of the Association. Practically every home in the district receives the official organ of the organized farmers, and confidence is also placed in its advertisers, many people, to the writer's knowledge, making purchases from them. Our members, generally, appreciate the fact that The Guide sets a high standard in journalism, putting up a clean and honest fight for that which makes for a better citizenship.

BEN F. BOUGHEN,
Sec. Treas. Valley River
Branch M.G.G. Ass'n

NEW ASSOCIATION SAVES \$200

Chas. C. Colquhoun, Maple Creek, Sask., secretary of the Maple Creek Grain Growers' Association, reports considerable activity in the way of co-operative buying by his Association, which was established on June 19, 1913.

The first purchase was a car of Galt coal, which was laid down at Maple Creek for \$5.90 a ton, and sold to members at \$6.65 per ton, compared with \$7.50, which was being charged by local dealers. As a result of this deal \$98 went into the treasury of the Association, while the amount saved by members was \$109, making a total saving by co-operative buying of \$207. A car of briquettes was purchased at \$6.50 a ton and sold at \$7.25, when local prices were \$9 a ton; this gave a profit to the treasury of \$24.75 and saved the members \$57.75, a total profit of \$82.50.

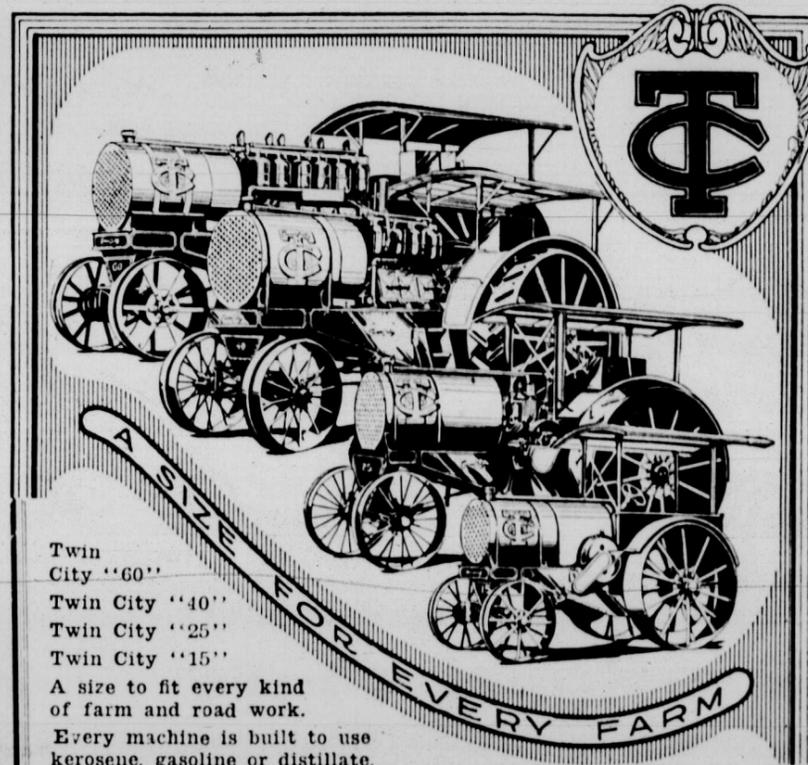
Two thousand fence posts from British Columbia were bought at 10½ cents each, and sold to members at 11c. Locally the same kind of posts were costing 14 cents, so the Association made \$10 and the members \$40. In addition the Association made arrangements with a local storekeeper to give all members of the Association a reduction of 75 cents a barrel on apples. Twenty barrels were purchased under this arrangement, giving our members a saving of \$15. The total saving made by the Association on these four deals amounted to \$353.62.

Non-members are not permitted to share in the benefit of co-operative buying, and the result was that a large number joined the Association.

A REPORT FROM BOISSEVAIN

Our local during the past year has purchased two cars of flour and feed, two cars of sugar, and two cars of apples, and in addition several members have

Continued on Page 32

Twin
City "60"

Twin City "40"

Twin City "25"

Twin City "15"

A size to fit every kind
of farm and road work.Every machine is built to use
kerosene, gasoline or distillate.

The Twin City Oil Tractor

THE ONE TRACTOR THAT STANDS ON A PAR
WITH THE HIGHEST GRADE AUTOMOBILE

Low cost of upkeep—low repair bills—durability—economy of operation—ease of access to every part—adaptability for all work—surplus power—the features that mean most to you in a tractor investment.

Examine the *Twin City* steel plate frame—that superb heavy duty four-cylinder motor—that force feed oiling system—that compact enclosed cooling system—that automobile type of axle which makes for easy steering—just see these tractors. It won't take you long to find the reason for superiority and we are selling them

DIRECT FROM FACTORY TO FARM

Now Consider This Proposition

Consider what this Tractor is. Consider the Sales Plan under which we sell it. Isn't it an epoch making proposition that you are able to buy from this wonderful line of machines on a Direct from Factory to Farm Plan? If it were a cheap, low grade tractor it wouldn't mean so much. If other companies were doing it, it wouldn't mean so much. But here is the leader of all Tractors—a Tractor known in every part of the world—the great *Twin City*—The *Twin City* "60"—The *Twin City* "40"—The *Twin City* "25"—The *Twin City* "15"—all wonderful four and six cylinder machines. There are no other machines like them. There is no other machine sold on such a policy as ours—no other Company can sell Tractors Direct from Factory to Farm.

Write for more Information about it.
Remember—a Postal will do it—NOW

When you buy a Tractor this Spring, be sure that you get a Tractor built in 1914 and not a machine that has been carried over from some previous year. All *Twin City* Tractors for our 1914 trade are built in 1914 to meet 1914 requirements

Minneapolis Steel and Machinery Co. Of Canada Limited

L. L. Brockett, Mgr. WINNIPEG, MAN. 167 Princess St.

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REGINA—JOHN GIBNEY, Rep. CALGARY—C. F. LEIF, Rep.
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Address all Inquiries to the General Office at Winnipeg

BLACKBURN & MILLS

PHONES: Grain Commission Merchants
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and 3570 531 Grain Exchange, Winnipeg

Farmers: Before consigning your grain communicate with us for special billing instructions. In this way we can get you good premiums on both wheat and oats. Try us with your next shipment, we feel sure you will be well satisfied with the service we will give you.



Don't Be Pickled with Buying Inferior Picklers

There is only one Best Pickler, and that is the Grain Growers' Automatic. It is the most thorough mixer of any automatic Pickler on the market. You can treat more bushels with a given amount of liquid than any other machine made, on account of the thorough mixing that it gets. It can be operated so that a child can keep it going, or that it will take two men to keep it going and do the work equally as well in either case. Everything being stationary, there is nothing to wear out. All parts coming in contact with liquids are PURE COPPER (not coppered, as some machines sold). Write for copy of references and full particulars. Live agents wanted in every town, good commission offered. Price, delivered at your station \$15

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CURRIE MFG. CO., LAUDER, MAN.
Successors to Robinson and Currie

Seed Oats

The increase in live stock raising will mean a large increase in the acreage sown to oats this year. We are in a position to supply seed oats that for purity and quality cannot be surpassed. Our stock was grown by the Cut Arm Farm Co., Bangor, Sask., and is guaranteed to be free from noxious weeds. We offer the following varieties:

Regenerated Abundance, Regenerated Banner, Garton's No. 22

Also two new varieties from Prof. Nilsson, of Svalof, Sweden:

No. 17 (Hvita Propsteierhafre), No. 34 (Segerhafre)

These two varieties were procured by the Cut Arm Farm Co. direct from Svalof two years ago and are varieties of exceptional merit. Write for price list.

Angus Mackay Farm Seed Co., Indian Head, Sask.



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And guaranteed for 15 years. Sold on 30 days' Free Trial, or extended to 60 or 90 days, if desired. Hundreds of farmers are taking advantage of our liberal offer. This is our opportunity. Raise more chicks, Mr. Farmer. Profits are big, and the Cabinet Incubator makes poultry raising a pleasure. We personally find the high price markets for Cabinet Incubator users. Use the Cabinet Incubator and your success is assured. Order from the maker direct and save the middleman's profit. Our catalogue sent free upon request.

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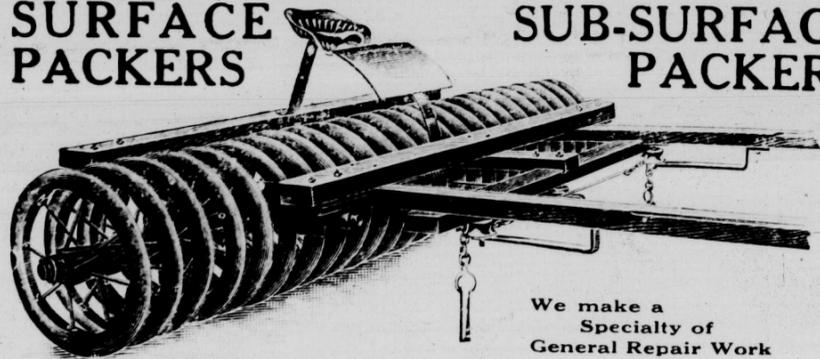
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THE RIVERSIDE LUMBER CO. LTD.
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CALGARY, ALBERTA

SURFACE PACKERS



We make a Specialty of General Repair Work

SURFACE
10 ft. 6 in., 16 wheel, weight 2,400 pounds \$80.00
14 ft. 6 in., 22 wheel, weight 2,800 pounds \$90.00

SUB-SURFACE
10 ft., 20 wheel, weight 2,350 pounds \$80.00
12 ft., 24 wheel, weight 2,750 pounds \$90.00

You will also be interested in our various other lines, including Portable Grain Elevators, Sawing Machines, Trip Hammers, etc.

Buy direct from the Manufacturer and save Commission

The Brandon Machine and Implement Works
BRANDON :: MANITOBA

LITCHFIELD DOWN-LOW MANURE SPREADER



THE SPREADER WITH THE HIGH UNDER CLEARANCE
Thirteen to eighteen inches of general clearance under the machine and same clearance under front axle as found in the high machines. Compare this with the 8 to 10 inches clearance found under other low-down spreaders. Get full details of the special features. Its No-Choke Box, its Bull Dog Cylinder. With these our low-down spreader has plenty of traction without making any change in size of wheel and tires.

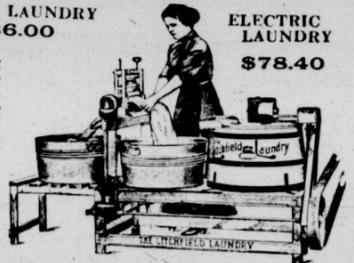
Spreader Down-Low, 80 bush \$152.00
Spreader Down-Low, 6 bush 140.00

THE LITCHFIELD LAUNDRY
POWER LAUNDRY \$36.00
ELECTRIC LAUNDRY \$78.40



Steel Truck under 12,000 to load
All Steel Truck, 5000 lb. Gear \$48.00
All Steel Truck, 3500 lb. Gear \$40.00

The clothes can be wrung from the rinsing tub to the bluing tub while the Washing Machine is handling another batch of clothes. All done by power at the same moment. Wringer works anywhere.



The Engine does the work of ten toiling women

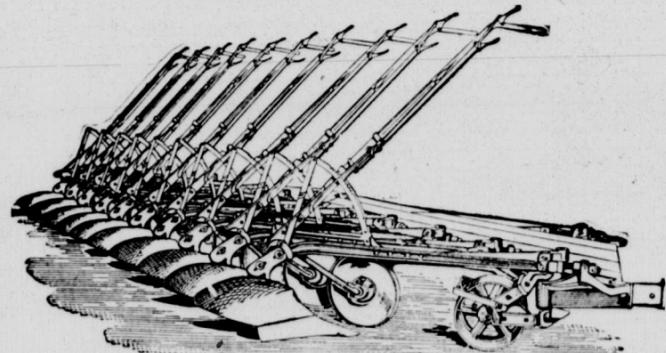
I. interested write to our Winnipeg Office.

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Prices quoted are for Cash with Order F.O.B. Winnipeg

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Oliver Plows



OLIVER plows are made to meet Western Canadian plowing conditions. Oliver sulky and gang plows have landed beams which enable you to work four horses abreast with no horse walking on the plowed ground, and without side strain on the beams. Shares and moldboards are correctly curved; the extra high wheels have adjustable bearings and extra wide tires. These features mean light running, long wear, better work—the right plow to buy.

Oliver tractor-gangs are built up of 4, 5, and 6-base sections, enabling you to use a gang with any desired number of bottoms. This construction also makes the Oliver tractor-gang the most flexible of all. It follows the lay of the land and plows evenly.

We call your attention here to only a few of the many important features of the Oliver plows. You will find just the plow you need in the Oliver line. See and study the plows for yourself at the IHC local agent's place of business. Get a catalogue from him, or, write the nearest branch house.

International Harvester Company of Canada, Ltd

At Brandon, Man.; Calgary, Alta.; Edmonton, Alta.; Estevan, Sask.; Lethbridge, Alta.; North Battleford, Sask.; Regina, Sask.; Saskatoon, Sask.; Winnipeg, Man.; Yorkton, Sask.

These plows are made at Hamilton, Ont.



ACE
ERS

The Farmers' Market

WINNIPEG MARKET LETTER

(Office of The Grain Growers' Grain Company Limited, March 14, 1914)

Wheat—Prices show very little change for the week and on the whole the market was rather a dull affair, fluctuating under pit conditions rather than on the routine news. Advances were generally of a bearish character. Foreign markets were lower, reflecting liberal world's shipments, free offerings of a Russian wheat and favorable crop outlook in the United States winter wheat belt. Further, the foreign demand is disappointing. In this Liverpool advises their market has been distinctly easier and at times the tone has been almost weak. Trading has been dull and consumers apparently after their recent purchases are content to largely leave things alone for the moment. A fair number of cargoes and wheats in general were bought by speculators during the advance and they would find it particularly difficult today to find a reasonable market to sell. As usually happens easier markets have brought out more first hand sellers and there is distinctly more disposition to sell by shippers from several countries. Shipments are moderate, but arrivals are on the eve of being much more liberal and these arrivals are coming on to a comparatively idle consumptive demand. The demand in this market is fairly good, but business is still small, for although shipments are gradually getting heavier from country points, very little is finding its way to the open market. May closed at 92½, 1 Nor. at 89½, 2 Nor. at 88½, 3 Nor. at 86½, in store.

Oats—While oats declined during the week, a drop did not exceed expectation when the situation was taken in connection with the weakness prevailing generally in all cereal crops. The demand in this market for the cash article continues good at the going prices and May closed at 36½, with 2 C.W.'s at 35c.

Barley—Prices, after holding steady during the week, closed unchanged from last Saturday for all grades even though the demand is very poor. May barley closed at 47½, No. 3 C.W. at 45½, and No. 4 C.W. at 43½.

Flax—Held steady during first part of the week, but developed strength as week advanced on good buying here and in the Duluth market, closing today over 2c. higher than last Saturday. May closed at \$1.39½, No. 1 N.W. at \$1.36½, and No. 2 C.W. at \$1.33½.

veal calves steady. Stockers and Feeders—Feeding Steers, 900 to 1,050 lbs., \$5.50 to \$7.40; stock steers, 500 to 900 lbs., \$5.00 to \$7.25; stock cows and heifers, \$4.25 to \$6.50; stock bulls, \$4.75 to \$6.00. Market steady. Hogs—Prices range from \$8.40 to \$8.50. Market steady to strong. Sheep and Lambs—Spring lambs, \$5.75 to \$7.25; yearlings, \$4.50 to \$6.50; ewes, \$3.50 to \$5.40. Market steady.

STOCKS IN TERMINALS

Fort William, March 13, 1914.		1913	
Wheat			
1 Hard	59,977 00		75,248 50
1 Nor.	5,250,755 50		1,302,676 30
2 Nor.	3,485,463 30		3,447,123 50
3 Nor.	977,470 10		2,742,367 50
No. 4	183,506 00		764,076 40
Others	993,422 23		5,013,797 30
This week 10,950,594 53		This week 13,345,284 10	
Last week 10,565,681 53		Last week 13,108,672 50	
Increase 384,913 00		Increase 236,611 20	

WINNIPEG AND U.S. PRICES

Closing prices on the principal western markets on Saturday, March 14, were:

Cash Grain	Winnipeg	Minneapolis
1 Nor. wheat	80 89	80 93
2 Nor. wheat	88	91
3 Nor. wheat	86	89
3 white oats	34	36
Barley	42-45	43-58
Flax, No. 1	1 36	1 59

Futures—
 May wheat 92½ 90½
 July wheat 94½ 92½

Beef Cattle, top 87 75 89 70
 Hogs, top 8 50 9 00
 Sheep, yearlings 5 50 7 00

Winnipeg Live Stock Stockyard Receipts

Last week's receipts at the two local stockyards were as follows: Union yards, cattle 912, hogs 8,437, sheep 41; C.P.R. stockyards, cattle 147 calves, 4 hogs, 2,042 total, 1033 cattle, 4 calves 10,499 hogs and 49 sheep. For the same week a year ago the total receipts were 538 cattle, 28 calves and 3,860 hogs.

Cattle
 Receipts were light again this week and trading was strong at last week's values. Best steers are quoted from \$7.50 to \$7.75 with good chances of some extra choice ones fetching a shade higher. Most of the best cows coming are selling around 6 cents, tho a few choice ones reach \$6.50. Choice thick fat oxen have been selling up to 6 cents. The local packers are making a better demand for well-finished cattle. New week opened up very quietly with a weaker tone, tho too soon to tell whether the week's markets would rule lower. Best veals are up to \$7.50-\$8.00, with hardly any offering.

Hogs
 Liberal supplies of hogs came in all week, but the market kept firm at \$8.50 for select. The demand from the East kept up well. On Monday, however, a drop to \$8.35 took place, due partly to continued heavy receipts and a less keen demand from Eastern points. Crippled hogs are being docked \$3.00 per hundred, so shippers are advised to be careful in loading.

Sheep and Lambs
 No market in this line, as the few that pass thru local stockyards are consigned direct to the packers. Quotations are unchanged.

WINNIPEG FUTURES

Wheat	May	July	Oct.
March 10	92½	94½	88½
March 11	92½	94½	88½
March 12	92½	94½	88½
March 13	92½	94½	88½
March 14	92½	94½	88½
March 16	92½	94½	88½

Oats

March 10	March 11	March 12	March 13	March 14	March 16
36½	37½	36½	37½	36½	37½
36½	37½	36½	37½	36½	37½
36½	37½	36½	37½	36½	37½
36½	37½	36½	37½	36½	37½
36½	37½	36½	37½	36½	37½
36½	37½	36½	37½	36½	37½

Flax

March 10	March 11	March 12	March 13	March 14	March 16
137½	140½	139½	141½	139½	141½
137½	140½	139½	141½	139½	141½
137½	140½	139½	141½	139½	141½
137½	140½	139½	141½	139½	141½
137½	140½	139½	141½	139½	141½
137½	140½	139½	141½	139½	141½

LIVERPOOL WHEAT MARKET

Liverpool, March 14, 1914.

	Close	Prev.
Manitoba No. 1, per bushel	\$1 06½	\$1 05½
Manitoba No. 2, per bushel	1 05½	1 05½
Manitoba No. 3, per bushel	Exhausted	Exhausted

Futures Easy
 March, per bushel 1 04½ 1 04½
 May, per bushel 1 05½ 1 05½
 July, per bushel 1 04½ 1 04½

Basis of exchange on which prices per bushel are based is 4.82 2/3.—Winnipeg Free Press.

Oats

1 C.W.	13,202 22	39,000 29	
2 C.W.	2,206,000 27	1,554,623 01	
3 C.W.	1,165,705 25	488,933 33	
Ex. 1 Fd.	75,962 02	577,687 24	
Others	342,076 28	2,432,365 26	
This week 3,802,948 02		This week 5,111,616 11	
Last week 3,594,518 07		Last week 4,764,264 29	
Increase 208,430 29		Increase 347,351 16	

Barley

1914	1913		
3 C.W.	923,246 20	1 N.W.C. 2,526,303 51	
4 C.W.	272,544 45	2 C.W. 1,655,559 54	
Rej.	91,478 47	3 C.W. 31,323 21	
Feed	18,790 12	Others 38,261 45	
Others	23,133 03		
This week 1,332,193 36		This week 2,761,449 03	
Last week 1,268,770 06		Last week 2,756,854 49	
Increase 63,423 30		Increase 4,594 10	
Last year's total 2,079,414 27		Last year's total 3,299,323 05	

MINNEAPOLIS CASH SALES

(Sample Market, March 14)

No. 1 hard wheat, 1 car	80 94½
No. 1 hard wheat, 1 car	93½
No. 1 Nor. wheat, 2 cars	93
No. 1 Nor. wheat, part car	91½
No. 2 Nor. wheat, 1 car, h.b.	88
No. 2 Nor. wheat, 1 car	90
No. 3 wheat, 1 car, choice	89
No. 3 wheat, 2 cars	87
Rejected wheat, 1 car, West	84
No. 1 mixed wheat, 1 car	90
No. 1 mixed wheat, 1 car	92½
Screenings, 2 cars	7 50
Screenings, 1 car	10 00
Mill oats, 1 car	25
No. 3 oats, 1 car	34
No. 4 white sample oats, 2 cars	35
N. G. seedy oats, 1 car	34
No. 4 white choice oats, 1 car	36
No. 3 oats, 3 cars	35
No. 2 rye, 1 car, choice	56
No. 2 rye, 1 car	55
Sample barley, 3 cars	48
Sample barley, 4 cars	59
No. 2 feed barley, 1 car	52
No. 1 feed barley, 1 car	52½
No grade barley, 4 cars	48
No. 1 feed barley, part car	48
No. 2 feed barley, 2 cars	46
No grade barley, 1 car	49
No. 1 flax, 8,000 bu., to arrive	1 60
No. 1 flax, 1 car	1 57½

CHICAGO LIVESTOCK

Chicago, March 14.—Cattle receipts, 2,000; market slow. Beeves, \$7.15 to \$9.70; Texas steers, \$7.10 to \$8.15; stockers and feeders, \$5.60 to \$8.10; cows and heifers, \$3.70 to \$8.50; calves, \$7.00 to \$10.00.

Hog receipts, 10,000; market higher. Light, \$8.05 to \$8.95; mixed, \$8.65 to \$9.00; heavy, \$8.50 to \$8.92½; rough, \$8.50 to \$8.60; pigs, \$7.25 to \$8.70; bulk of sales, \$8.85 to \$8.90.

Sheep receipts, 1,000; market steady. Native, \$4.80 to \$6.30; yearlings, \$5.80 to \$7.00; lambs, native, \$6.80 to \$7.80.

CALGARY LIVESTOCK

Calgary, March 14, 1914.—Receipts of livestock at Calgary this week were as follows: 740 cattle, 1,532 sheep, 5,566 hogs, and 220 horses. There was a decidedly weaker tone in the cattle market this week, and a few good loads of steers were sold at \$7.25, 15 cents less than the previous week, and we do not look for a very strong market for the coming week, as all buyers seem well filled with cattle. Stockers are coming in now and a few good sales were made. Good young breedy heifers are much sought for. Hogs continue about the same as last week. While an extra choice load made \$8.35, the majority sold at about \$8.15. We would not be surprised to see hogs go off 25 cents, as all buyers seem a little slow to take hold. Choice hogs, off cars, \$8.00 to \$8.20; fed and watered, \$7.90 to \$8.00. Rough hogs 1 cent to 2 cents off. Some good sheep are moving, an extra choice load of wethers sold at \$6.50.

ST. PAUL LIVESTOCK

South St. Paul, Minn., March 14.—Receipts—370 cattle, 1,600 hogs, and 3,300 sheep. Prices—Killing Cattle—Steers, \$5.75 to \$8.25; cows and heifers, \$4.50 to \$7.25; canners, \$3.75 to \$4.25; cutters, \$4.25 to \$4.50; bulls, \$4.30 to \$6.50; veal calves, \$4.50 to \$8.75. Market steady;

SHIPMENTS

	Wheat	Oats	Barley	Flax
1914 (rail)	253,512	98,033	10,933	15,335
(lake)				
1913	490,778	196,283	95,014	38,523

CANADIAN VISIBLE SUPPLY

Week Ending March 13, 1914

	Wheat	Oats	Barley
Ft. William and Pt. Arthur	10,950,594	3,802,948	1,332,193
Montreal, etc.	276,814	352,349	450,500
Total	14,981,321	5,228,429	2,245,112

In vessels in Can. Ter. Harbors 4,569,349 3,399,594 334,732
 At Buffalo and Duluth 1,568,200 5,142,252 592,036
 Total this week 21,118,870 13,770,275 3,171,880
 Total last week 21,168,379 13,948,589 3,032,990
 Total last year (including afloat) 42,937,001 9,607,129 3,240,192

Country Produce

Note—Quotations are l.o.b. Winnipeg, except those for cream, which are l.o.b. point of shipment.

Butter
 Dairy butter is practically unchanged, tho the advance in the season has brought a shade lower tone. Fancy dairy is \$2.23 cents, No. 1 dairy \$1.20 cents, and good round lots 16-17 cents. A little more is offering these days. Retail prices hold steady at 25-30 cents for choice.

Eggs
 Manitoba new-laid took quite a drop last week, from 30 to 25 cents. A good quantity is being received from Manitoba farms, so that the importations from the States have eased off and in a few weeks the local supplies will be enough for local demands and no outside source need be tapped. Retail prices have taken a corresponding drop, 35 cents being asked for strictly new-laid.

Potatoes
 Dealers are divided on the potato situation, some holding that there is quite a shortage in Manitoba. Others believe there is a good supply held by the farmers. The exact truth cannot be determined until the advance of the season brings out whatever supplies are in the producers' hands. Values held up firmly last week, but by the opening of the new week quotations to the country declined to 65-70 cents per bushel in sacks. The drop was due largely to the feeling that the large number of offers coming in indicated a big supply still held in the country, which the farmers have not been able to get at during the severe cold weather for fear of freezing them. Retail prices are still \$1.20 a bushel, tho a drop is expected soon.

Milk and Cream
 Sweet and sour cream have undergone no change since last report, namely, 32 and 29 cents per pound butter fat. Sweet milk is also steady at \$1.99 per 100 lbs. Receipts are not heavy, but are up to normal.

Dressed Poultry
 As the dressed poultry season nears its close small quantities are coming forward. No change in prices has occurred lately, nor is any expected for the balance of the season.

Dressed Meats
 Some large firms are thru buying dressed hogs for the season, but quotations are unchanged for those still taking them. Choice light dressed hogs are worth 10½ cents and heavy ones 9 cents. Dressed beef is scarce, worth 12½ cents. Mutton and veal are 13 cents and fresh spring lamb is 16 cents.

Hay
 The local market is overflooded with a low grade of wild hay, while there is good demand for the top quality, and none on the market. Timothy is steady at \$16 for No. 1, with little offering.

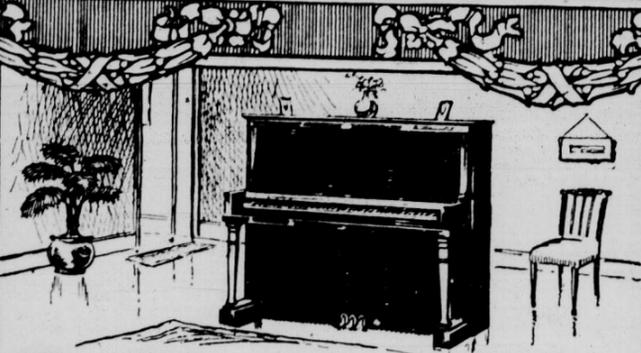
Hides, Wool, Tallow
 Hides—Cured hides, 11½ to 12 cents per lb., delivered in Winnipeg; frozen green hides, 10½ to 11 cents; western branded hides, 10½ to 11 cents; sheepskins and lambskins, 25 to 30 cents each.
 Tallow—No. 1 tallow is worth 5 to 5½ cents per lb.; No. 2, 4 to 4½ cents, delivered to the trade.
 Wool—Manitoba wool is bringing 10½ to 11½ cents per lb. for coarse; 11 to 12½ cents for medium. Seneca Root—43 to 46 cents per lb.

Cash Prices Fort William and Port Arthur from March 10 to March 16 inclusive

Date	WHEAT					OATS					BARLEY			FLAX					
	1*	2*	3*	4	5	Feed	2CW	3CW	4 Fd	1 Fd	2 Fd	No. 3	No. 4	Rej.	1NW	2CW	3CW	Rej.	
Mar. 10	90½	88½	87	83½	80	75	70	34½	34	31½	33½	33	45	43½	42½	42	154½	153½	...
11	90	88	87	83	80	75	70	35	34½	31½	33½	33	45	43½	42½	42	136	135	...
12	89	88	86	82	80	75	70	35½	34½	31½	33½	33	45	43½	42½	42	135½	134½	...
13	89½	88	86	82	80	75	70	35	34½	31½	33½	33	45	43½	42½	42	135	134	...
14	89½	88	86	82	80	75	70	35	34½	31½	33½	33	45	43½	42½	42	136½	135½	119½
16	90½	88½	87	83	80	75	70	35	34½	31½	33½	33	45	43½	42½	42	137½	134½	121½

THE MARKETS AT A GLANCE CORRECTED TO MONDAY, MARCH 16

Winnipeg Grain	MON. DAY	WEEK AGO	YEAR AGO	Winnipeg Live Stock	MON. DAY	WEEK AGO	YEAR AGO	Country Produce	MON. DAY	WEEK AGO	YEAR AGO
Cash Wheat				Cattle				Butter (per lb.)			
No. 1 Nor.	90	89	85	Extra choice steers	8 c. 8 c.	8 c. 8 c.	8 c. 8 c.	Fancy dairy	22c-24	23c	27c
No. 2 Nor.	88	87	82	Best butcher steers and heifers	7 40-7 75	7 40-7 75	6 50-7 00	No. 1 dairy	19c-20	19c-20	23c
No. 3 Nor.	87	86	79	Fair to good butcher steers and heifers	6 50-6 75	6 25-6 75	6 00-6 50	Good round lots	16c-17	16c-17	20c-21c
No. 4	83	82	76	Best fat cows	6 00-6 40	6 00-6 40	5 00-6 00	Eggs (per doz.)			
No. 5	80	80	70	Medium cows	5 50-6 25	5 50-6 25	5 50-6 00	Strictly new-laid	25c	30c	21c-22c
No. 6	75	75	64	Common cows	4 75-5 50	4 75-5 50	5 00-5 50	Potatoes			
Feed	70	70	57	Best bulls	4 00-4 50	4 00-4 50	3 50-4 00	In sacks, per bushel	65c-70c	75c	55c
				Com'n and medium bulls	5 00-5 75	5 00-5 75	4 75-5 25	Dressed Poultry			
				Choice veal calves	4 25-5 00	4 25-5 00	4 00-4 50	Chickens	16c	16c	17c
				Heavy calves	7 00-8 00	7 00-7 50	6 50-7 00	Fowl	14c	14c	15c
				Best milkers and spring ers (each)	5 50-6 00	5 50-6 00	5 00-6 00	Ducks	16c	16c	17c
				Com'n milkers and spring ers (each)	855-875	855-875	555-875	Geese	17c	18c	17c
					840-850	840-850	840-850	Turkey	20c	20c	20c
				Hogs				Milk and Cream			
				Choice hogs	88 35	88 50	88 70	Sweet cream (per lb. butter fat)	32c	32c	30c
				Heavy hogs	6 0						



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A Thing of Beauty

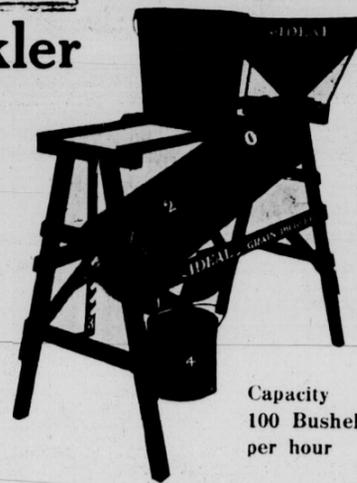
The Dominion Piano is a really beautiful instrument. But its beauty goes deeper than its appearance, for you will be equally charmed with the purity and sweetness of its exquisite tone—and this latter quality endures throughout the life of the Piano. Then, again, every Dominion Piano is guaranteed for ten years. Apart from these great qualities, the further advantage of purchasing a Dominion Piano lies in the fact that you save about \$100 on the transaction. The difference being in the price of a Dominion Piano and of a professionally recommended instrument of equal merit.

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Capacity
100 Bushels
per hour

The Brett Manufacturing Co. Ltd., Winnipeg

Reducing Cost of Living

Continued from Page 35

clubbed together to purchase fence posts, wood and wire; the latter, however, did not pass thru the hands of the Association, and I cannot give details. On the flour we received from 20 cents to 40 cents a bag reduction on local prices, on bran and shorts the saving was 10 cents on 100 pounds, and on rolled oats 30 cents per 40 pounds, giving us a saving of \$255 on the car load. On sugar we saved \$1.80 per 100 pounds, or \$868, and on apples \$1 to \$1.45 a barrel, or \$165.

We have adopted a policy of allowing non-members to participate in our cooperative purchases, thinking that we may eventually get them to join, and in most cases we are successful. Our purchases have all been made either on sight draft or thirty days' time, with the exception of the sugar, for which the president and the secretary gave a check for the full amount. We endeavor to have the members pay for their purchases on the arrival of the car, and in most cases this is done.

Altogether our purchases cost us in the neighborhood of \$6,800, and if we had bought in the ordinary way we should have paid \$8,200, so we had a total saving of about \$1,400.

When our first car of sugar was on the way the price dropped from \$6.75 per cwt. to \$5.35, and the merchants tried their hardest to leave it on our hands, and in some cases undersold us. Our members were loyal to the Association, however, and when the second car came in no such tricks were tried, altho the price dropped considerably.

ED. BROWN,
Secretary

Other reports will appear next week.

Our Ottawa Letter

Continued from Page 4

reduction of duties might not bring about the results expected. Twenty-five years ago there were in Canada not less than thirty plow companies. As the result of a reduction in duty, which then stood at thirty-five per cent, only the strong ones were able to continue in business. It might be, he said, that the abolition of the duty now proposed would result in the still further elimination of these industries. Mr. Borden continued, "If there were absolute freedom of trade between the two countries (Canada and the United States) it might be possible that the people of this country would be delivered into the hands of an international trust in agricultural implements. They might not find themselves very much better off in the end than they are now. I have never seen or heard any reason which would lead me to the conclusion that if there were absolute free trade between the two countries, the great trust established in the United States would be any more merciful or considerate of the people of Canada than they have been of the interests of the people of the United States. So far as trusts and combines among our own manufacturers are concerned, we have legisla-

tive powers in this country which ought to be capable of dealing with any evils that have arisen or might arise, but so far as international combines are concerned, there might be more difficulty in dealing with that question under conditions of free trade than there otherwise would be. I do not propose to embark, at this stage, upon an argument of the question either one way or the other, but to reserve the consideration of the whole question, so far as the government is concerned, until the proposals of the government with regard to the tariff, if any are to be announced, shall be placed before the House by the Minister of Finance in his budget speech."

Competing With the World

The main contention of Mr. Knowles in support of his proposal for the abolition of the duty was that the makers of implements are now in a position to compete with the world in all markets and do not require protection any longer. He said that when the tariff was revised in 1894 our exports of agricultural implements amounted to \$466,479. The tariff on agricultural implements was next revised in 1906 when our exports amounted to \$2,499,104. Our exports in the last fiscal year were \$6,152,559. Since the great reduction was made in 1894 when the tariff on implements was cut from thirty-five per cent, to the Mackenzie government figure of twenty per cent., our exports have grown more than thirteen times. Our exports last year when the duty was seventeen and a half per cent, were thirteen times as much as they were when the duty was thirty-five per cent in 1894. Our exports of other manufactured goods during that time have not grown to anything like that extent. They have grown only five and a half times. Our exports of all manufactured goods in 1894 amounted to \$7,692,755 and in 1913 to \$43,708,000. They had grown five and a half times, as against thirteen times in the case of agricultural implements.

Hon. Arthur Meighen said that the conversion of Liberal members to free agricultural implements was one of the most striking things in their history. He congratulated Dr. Clarke on the disciples around him, who appear to be multiplying rapidly. Mr. Meighen said that in the whole course of fifteen years the Liberals had succeeded only in shaving two and a half per cent, off these duties. They had never shaved a cent off until they had been in power for eleven years. It was the Conservative party in 1894 which had made the big cut on agricultural implements.

"I think the people of Canada," he said in conclusion, "would believe that they can look forward with more confidence and with more certainty, to what will be done in tariff matters by a government whose principles they know, rather than by a band of politicians, composed partly of long distance free traders, and partly of mushroom protectionists."

Speeches in support of the motion were made by practically all of the western opposition members and representatives of Ontario, Quebec and the Maritime Provinces.

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By Collective Purchasing the members of Horsehaven U.F.A. reduced the price on lumber from \$5.00 to \$6.00 per 1000 feet, and on flour 30c to 40c per 100 lbs.

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