

**PAGES
MISSING**

PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

QUALITY..

When a salesman talks price to you
Ask him about **QUALITY**

When he talks quantity . . .
Ask him about **QUALITY**

When he talks merit to you . . .
Ask him about **QUALITY**

That's the _____
STRONG POINT
in
Colman's Mustard



Imagination goes a long way

with some people—you can play on their credulity with considerable audacity—Not so with the clear-headed business man—in business for the money there is in it—and keen sighted enough to realize that **QUALITY** is the surest foundation of a successful, profit-yielding trade—Asked to decide between

"IMPERIAL" WHITE WINE and VINEGAR

that is "just as good as" **BUT NOT "IMPERIAL"**—or something "considerably less in price and your customers will never notice the difference" sort—there is little doubt what the verdict will be.

"IMPERIAL" and a guarantee of perfect satisfaction to consumers.

W. C. MACDONALD, ATTORNEY
 J. K. MACDONALD, MANAGING DIRECTOR
 HEAD OFFICE, TORONTO

ASSOCIATION issues policies on all approved plans of insurance, and is a prosperous and progressive Canadian Company.

Confederation Life

THE
 While you are WELL, STRONG and INSURABLE.
NOW
 THE TIME TO INSURE IS

J. F. SMYTH & CO., WINDSOR, ONT.
 Tea Packers.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

CEYLON TEA



"VICTORIA CROSS"

We are putting up and are having a LARGE SALE on our famous

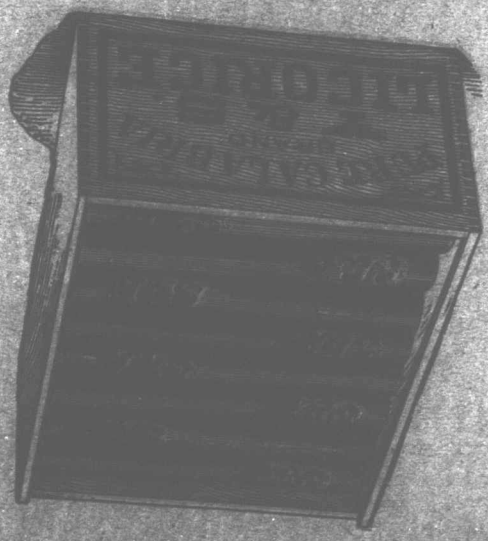
TO LIVE GROCERS ONLY

Established 1845. BROOKLYN, N.Y.

YOUNG & SMYLIE

We manufacture everything in the Licorice line carried by the Grocery Drug and Confectionery trades. We might mention—V. & S. Suck Licorice, plain and corrugated; Acme Licorice Pelets; V. & S. Licorice Lozenges, in cans or glass jars; A. B. C. Biscuits; Purty & Dulce Brand one cent sticks; Banded Licorice Kool; Small Cigars, 200 to box, etc. in PLIABLE LICORICE; Triple Tunnel Tubes; Mint Pull Straps; Navy Rings and Golf Socks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Waters, 2 1/2 lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

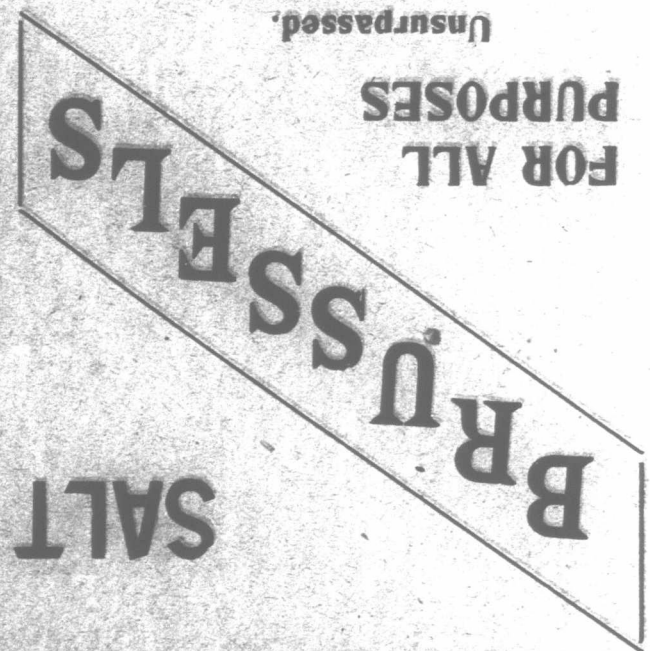
LICORICE



Established 1868

R. & J. RANSFORD, Clinton, Ont.

FOR ALL PURPOSES
 Unsurpassed.



SALT

The Fittest Survival!

“Round the Corner.”

That's where the woman goes who can't buy standard goods at your store—'round the corner! Your competitor gets the trade that rightfully belongs to you. A woman's confidence begins to weaken in the quality of the class of goods you carry in stock if you don't keep standard brands on hand. Nine times out of ten it's your fault when a woman goes "round the corner."

Stower's Lime Juice.

The strongest Lime Juice made and hence the most economical. Absolutely pure juice of specially cultivated Limes. No musty flavor. Keeps perfectly in any climate. The "standard" Lime Juice—Stower's.

Wheat Marrow.

The "totally different" Cereal Food that can be made ready for the table quicker and in more different ways than any other. A brain, nerve, bone and muscle builder. The weakest stomach digests it easily. A quick seller.

Stevens' Pickles.

Sound Pickles packed in absolutely pure Malt Vinegar. When the bottle is opened they are always found "just right." The bottles have handsome, showy labels that make them an attractive ornament to your shelves. A first-class pickle at a low price.

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO, AG'TS.,

Montreal.

Toronto.

"Pharaohs"
and
"Pebbles"

If there are any two brands of Cigars more popular than my "Pharaoh" 10c. and my "Pebble" 5c. Cigar, I will willingly take off my hat to them, but I have the most convincing evidence right at hand in the shape of over one thousand letters from grocers which makes me think that I shan't have to take off my hat but to the "Pharaoh" and the "Pebble."

Do you want a better profit and a better Cigar, friend, than you have ever yet obtained? Send in for a trial order of an assortment of a thousand or more of my Cigars, including one or two hundred each of the "Pharaoh" and the "Pebble—send it right along. I'll pay freight charges and give you your money back if any time within six months you find that the Cigars do not sell readily.

J. BRUCE PAYNE, Cigar Mfr.,
Granby, Que.

**Sweet
Pickles**

—"Sterling"
-Brand.

The brand "Sterling" on any of our pickles means the best. It means the best sweet pickles, which are in popular favor with grocers in all parts of the Dominion.

—Made in Canada's largest
—pickle factory, and put up
—in various sized quantities
—to suit the needs of the
—trade.

—Ask your wholesaler for
—quotations, or write direct
—to ourselves.

T. A. LYTTLE & CO.,
124-128 Richmond St. West,
TORONTO

**OVER AND OVER
AGAIN**

we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.

YOUR CUSTOMERS' CONFIDENCE

can be gained and maintained by selling them a tea
that never fails to satisfy.

JAPAN TEA JAPAN TEA

Its excellent quality, its healthfulness, its deliciousness, the satisfaction it imparts,
are a few of the elements that make it merit

YOUR CUSTOMERS' CONFIDENCE

The best grocers keep the best Imported Biscuits.
Try an assorted case of

CARR'S



They will
bring you
additional
trade, and
mark you
as

*One of the
live
grocers
of Canada.*

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in
Canada of Key-Opening Fruit Cans,
Vegetable Cans, Meat Cans, Spice Cans,
Syrup Cans. What are your require-
ments? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL.

WILLIAM PRATT.



YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

**ROSE & LAFLAMME, Agents
Montreal.**

SHORT LADIES STOUT LADIES
TALL LADIES SLIM LADIES

OLD LADIES
YOUNG LADIES

will always grasp the opportunity of buying

**IVORY
GLOSS
STARCH**

from the grocer who is wise enough to handle it.

It is profitable for your customers to use.
It is profitable for you to sell, and it is

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

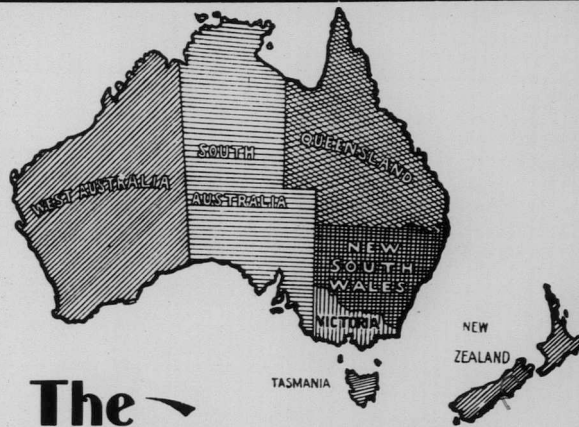
THE WORLD'S STANDARD.
THE OLDEST AND LARGEST MANUFACTURERS OF SHOE
POLISHES IN THE WORLD.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.



The
Australasian Grocer

The Organ of the Grocery, Provision
and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.

A handsome Diary is presented free to annual subscribers.

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Specimen Copies Free on Application.



CEYLON TEAS
JAPAN TEAS

To retail at 20 cents up. We have some extra-special values that it will pay the wide-awake grocer to investigate.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



PATERSON'S
WORCESTERSHIRE
SAUCE

sells quickly, because of its great merit. It affords the dealer a good profit—what more do you want? Have you enough in stock?

ROSE & LAFLAMME
AGENTS, MONTREAL.

Toronto
Bread and
Cake

are finding splendid outlets in country towns.

Grocers handling Nasmith's Bread and Cakes are doing a profitable business.

IF YOU WANT PARTICULARS, WRITE US.

THE NASMITH CO., Limited,
BAKERS,
66 Jarvis St., Toronto.



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THE MEN WHO ARE IN CONTROL OF THE PREVAILING BEEF TRUST.

THE men who have "cornered" the food supplies of America are modest and unassuming. Strangely enough, all except one have been poor men, born in humble surroundings, frequently in youth feeling the pinch of poverty and the pangs of hunger.

This is the story of who they are, what they are doing, and how they are able to do it.

Armour was a farm laborer. He left an estate of \$40,000,000.

Nelson Morris came to America in the steerage, was a hog-driver, then a watchman. His first week's wages in Chicago was \$4. He is now estimated to be worth \$20,000,000.

The Cudahy brothers began life as laborers. They are estimated to be worth a total of \$25,000,000.

G. F. Swift earned his first money in Boston as a clerk. He is said to have an estate of the value of \$30,000,000.

All these vast sums were piled up within 40 years.

G. H. Hammond was the one man with money. He inherited it and invested \$200,000 in a packing plant in Hammond 33 years ago.

Chicago was not big enough for the operations of these men. As the West developed they moved nearer a source of supply. Great branch plants were created in Omaha, Kansas City and St. Joseph, Mo. They own stock yards, railroads, special car lines and cold-storage plants. Their combined annual business is put at \$700,000,000.

Of the self-indulgent or generous weaknesses of human nature they have none. Each man is a money-making machine. Without the benefit of education in youth, they are graduates of that hard school, experience; they early acquired shrewdness, progressiveness and worldly wisdom. Books, art, travel, worship at the shrines of the mighty have no place in their hearts. It is work, work, work, scheme and plan for the making of money.

ARMOUR DIED IN HARNESS.

Five years ago a physician told P. D. Armour he would be a dead man in a short

time if he did not quit business. Mr. Armour said he could not live without business. His health declined. He decided to retire. He went to Europe, but the spirit of unrest possessed him and business would let him have no peace. He came back and became the slave of business. In a year he was dead in harness.

A MAN WITH AN IDEA.

Twenty-five years ago an idea flashed through the brain of an obscure workman in the G. H. Hammond plant. This idea has been worth hundreds of millions of dollars to the packers. It has been developed until the meat supply of the country is in control of a few men who began life as butchers for the Chicago market. Following that idea, they have reached out and obtained control of other food supplies, chiefly eggs, fruit and poultry. This workman, whose name is not even known, and who is said to have never reaped any substantial benefit from his idea, said to himself one day: "Why can't Hammond & Co. sell meat to surrounding towns same as in Chicago."

"Because the company has no method of cooling and keeping the meat," came the answer. This workman's idea was a refrigerator car and cooling depots in large towns. Hammond & Co. said it was a good idea, and they were the first to build refrigerator cars and cold-storage plants. Dressed beef was shipped out of the city, sold at a profit, and then began the invasion of all the States. The other packers were quick to see the success and scope of the scheme. With greater resources, they followed the lead of Hammond & Co., and it was not long before they passed the pioneer in the struggle for supremacy.

THE WHOLE WORLD PAYS TRIBUTE.

To-day, the United States, the islands in the seas and lands beyond the same are paying the tribute that Chicago packers exact. They own and operate 20,000 cars, of which 14,000 are refrigerator cars. They have thousands of cold-storage plants scattered through the United States. When a firm grip on the meat supply had been secured, the power of cold storage impressed them.

Why not reach out for control of the other food supplies? Easy enough. More

and bigger cold-storage plants were built. Poultry, fish, eggs, fruit and butter are bought at a low price when supplies are plentiful. The stuff is kept until a scarcity prevails, be it six months or two years, and is then dumped upon the public at high prices. This coup is just now being successfully executed. Poultry and eggs are at high prices, and the great cold-storage plants of the packers in Chicago, Kansas City and Omaha are selling out at 25 per cent. profit.

The possibilities of the idea of that Hammond workman are not yet exhausted.

HEAD MEN IN THE FOOD TRUST.

But who are the men who grasped that idea and by main strength developed it into such a tremendous, powerful system? Who are they, what are they, and how do they manipulate their giant machine?

Jonathan Ogden Armour, head of Armour & Co., is "the mildest mannered man" that ever held up the public and demanded tribute. He is the only son of the late P. D. Armour and is not yet 40. A hard worker, a good husband, democratic, but unobtrusive is J. Ogden Armour. He attends strictly to business, is scarcely ever seen in what is called "society," dislikes publicity and will not meddle with politics, reform movements, except so far as the Armour Institute is concerned. He lives in a big house on Michigan boulevard, loves automobiling and has a fine French machine which he recently purchased. Though he belongs to half a dozen leading clubs, he is not a club man. He has one child, the famous "incubator baby," Lolita Armour, now five years old. The Armours are Presbyterians.

Mr. Armour is really not responsible for the policy of Armour & Co. The tremendous business, which reaches \$200,000,000 a year, is controlled by a "system." The "system" was developed by the Armour who is now in the grave. The mighty departments of beef, pork, grain, elevator storage, cold storage, refrigerator cars, are each managed by a man brought up under the system, and each is all powerful in his domain.

P. A. Valentine is the financial man. He looks after the money and has his hand in



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

five or six banks. Mr. Valentine recently married the widow of P. D. Armour, jr., and is just now back from his honeymoon. It is said of him that he can obtain for Armour & Co. \$5,000,000 in currency upon an hour's notice.

A. I. Valentine, his brother, has charge of all the grain business and elevator systems. Four years ago he was suspended by the board of trade for uncommercial conduct, but through the Armour influence is now back again.

Arthur Meeker manages the packing department, and so it goes. The capital stock of the Armour corporation is \$30,000,000.

Swift & Co. press Armour & Co. very closely in the packing line. Swift & Co. own and control the great packing and canning house of Libby, McNeil & Libby. In the canning line it is greater than Armour.

G. F. Swift, head of the company, is a most religious and domestic man. He is a member of St. James' Methodist Church, and has subscribed liberally to the cause of Methodism. Mr. Swift is a hard-headed Yankee, who comes from Eastern Massachusetts. He is of a retiring disposition, has no fads, and spends his time at home or in his office. He is not a club man and hates politics.

HAS 19,000 EMPLOYEES.

Mr. Swift began butchering in a small way 30 years ago. Last year his company did \$180,000,000 worth of business. Nineteen thousand employes are on his pay roll. Swift & Co. have slaughtered in one day as high as 11,000 cattle, 18,000 sheep and 30,000 hogs.

L. F. Swift and E. F. Swift, sons of G. F. Swift, are largely in control of affairs. The "system" also exercises wide influence in the business of Swift & Co. Under it the packers in the combine are protected and upheld. No fight is tolerated. The field is big enough, and instead of gunning for

one another the combined artillery is turned upon the public.

The Cudahys are the most popular of all the packers. They are four Irish giants, with all the good humor, energy and talent of the race. The brothers were born in the County Kilkenny, Ireland, and arrived in Milwaukee with their parents, when infants. They are Michael, John, Patrick and Edward. All began life with little education and in humble occupation in the pioneer Milwaukee packing house. They were employed for a time by Armour & Plankinton.

John Cudahy was the first to go into business for himself. The Cudahys do but comparatively little in the dressed beef line. They are the pork and lard specialists of the world.

The firm of Cudahy Brothers was established 25 years ago. Michael and John managed the Chicago plant, Patrick the Milwaukee plant, and Edward the Omaha and Kansas City plants.

JOHN A NOTED PLUNGER.

John Cudahy has been noted for 15 years as one of the biggest grain and provision "plungers" on the board of trade. He has made tremendous losses and big winnings. In 1893, in company with N. K. Fairbank and Austin Wright, he attempted to "corner" July pork and lard. The operations began back in the fall of 1892. The hog supply dropped to alarming figures, and through the winter and spring pork went up from \$9 to \$21 per bbl.; lard from \$4 to \$9 per 100 lb. The combination bought all that was offered for the July delivery. The panic came on and liquidation set in. They supported the market for two months, and then came the cholera. On the day that the Normania brought the first case of cholera into New York, Armour & Co. broke the "corner" by heavy sales. The crash that followed cost Cudahy \$3,000,000. Fairbank lost as much. Cudahy paid \$1,000,000 in cash and gave notes for

two years for the remainder, and paid the notes when due.

This did not cure him of plunging. He is still active in grain, and usually swings a line of 5,000,000 bushels of wheat, mostly on the bear side.

Michael Cudahy, the elder of the brothers, never speculates. All are popular with their employes, are democratic, home-loving men, and are noted for their good-fellowship and charity. They have large families and are strict Roman Catholics. Within the last few years the brothers have taken up golf and field sports. Michael and John have yachts and summer homes at Mackinac Island.

NELSON MORRIS, ECCENTRIC AND CLOSE.

Nelson Morris, who exports more cattle to Europe than any man in the world, is the most eccentric character among the beef barons. Though he is credited with making over \$20,000,000 in his business, he dresses but little better than when he was a watchman in the stockyards, 40 years ago.

It is said of him that he has never worn a dress suit.

Mr. Morris was born in the Black Forest, Germany, and came to Chicago when 15. He worked his way along the Erie Canal, over the lakes, and settled down here as a watchman in the stockyards at \$4 a week. He soon became an expert judge of cattle and hogs, and going into business for himself made an enormous success.

"Save your money, young man," is Mr. Morris' motto. "There are more chances to-day for young men than there were 40 years ago," said he.

Morris is after the English public, too. He has suddenly ceased exporting cattle, asserting the price is so high here he cannot now export at a profit. He is waiting for the British price to soar. Having cut off supplies, he is confident the British will soon be paying more for their meat.

Mr. Morris is another good man. He stays much of the time in his office, and

JAPAN
JAVA and
PATNA

RICES

FIRST-
CLASS
VALUES.

LUCAS, STEELE & BRISTOL, HAMILTON.

Profits.

The wholesaler's profit upon a box of WILSON'S FLY PADS is about the same as upon a barrel of sugar.

The retailer's profit upon a box of Wilson's Fly Pads is \$2.50.

His profit upon a barrel of sugar is, what ?

MORAL—Push WILSON'S FLY PADS and let the sugar sell itself.

Archdale Wilson, - Hamilton, Ont.

GOODS WORTH BUYING :

Canned Meats

The Clark Packing Company are inundated with orders; this means another advance very quickly.

Goodwillie's Pure Fruits

Are selling very fast and giving great satisfaction. Please note packer will not make deliveries of new Strawberries or Raspberries till September—he is never sure of his bottles being absolutely safe till that time.

"Mecca" Coffee

Always the best buying of all coffees. This brand is registered at Ottawa and cannot be pirated.

Ram Lal's Teas

This Pure Indian Tea is the peer of all Package Teas on the market to-day and has been for the last twelve years.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

**Canned
Meats** }
BUY NOW.

Some lines have already advanced. All will be higher.

5-case lots, freight paid.

THOS. KINNEAR & CO.

Wholesale Grocers,

49 Front St. East, TORONTO

when not there, is at home. He has never been connected with any public movements, dodges publicity, and is interested only in the cattle and butcher business. He has two sons and two daughters, and is a member of the Standard Club, a Jewish organization.

UNLUCKY END OF THE COMBINE.

The most unlucky member of the combine is The G. H. Hammond Co., whose unknown workman made it possible to send dressed beef to Africa and Asia. Mr. Hammond, a shrewd Yankee, was the only man who entered the business with money. He put \$200,000 in a plant in 1869.

Mr. Hammond died in 1886. Three years later the plant was almost totally destroyed by fire. It was rebuilt, and, in 1890, its control passed into the hands of an English syndicate. The Englishmen did not make much of a success, and it is understood that control is again lodged in the hands of Americans.

The Hammond Co. does an enormous export business, having under charter many of the steamers of the Leyland Line.

WHERE THE TRUST OPERATES.

And the stockyards — the picturesque spot, of which Chicago boasts, and which

has attracted 1,000,000 visitors to see the mechanical operations of the trust.

The yards form a good-sized city, covering 470 acres, with 25 miles of brick and plank-paved streets. They have a capacity for caring for 75,000 cattle, 50,000 sheep, 300,000, hogs and 5,000 horses. The plants of the packing concerns are estimated to have cost \$40,000,000, while the capital in their business is about \$75,000,000.

In and about the houses 30,000 men and women find employment. The annual wages paid is estimated at \$25,000,000. Every railway entering Chicago is connected directly with the stockyards by The Stockyards Company's Belt Line of 296 miles of tracks and switches, equipped with its own engines and cars. The trust really owns the stockyards and its equipment, though it stands in the name of the Stockyards Company. The stock is said to pay 10 per cent.

CLUBS THE RAILROADS INTO LINE.

The statement of Interstate Commerce Commissioner C. S. Prouty, that the rebates paid by the railroads to the packers amounted to about \$4,000,000 a year, has attracted wide attention. "The condition of the meat trade is such," said he, "that

the packers do not have to argue with the railroads; they use a club. A year ago, the Santa Fe got no business at all from the packers for three months. When an official went to the packers, he was told the Santa Fe could get a share, provided proper rates were allowed. When the Santa Fe was beaten down, the other trunk lines in self-defence were forced to come to the same terms. The packers have it within their power to make every railway in the country violate the laws and grant them discriminating rates, to the annihilation of small competitors."

It is estimated that the packers have between \$25,000,000 and \$30,000,000 invested in refrigerator cars. Upon every car thus owned by the packing-houses the railroads pay a charge of $\frac{3}{4}$ c. per mile for every mile travelled east of the Mississippi river, and 1c. per mile for every mile travelled west of the Mississippi river. This charge, it is stated by some officials, amounts to at least 25 per cent. upon the money invested in the cars, and enables the packers to do many things they would not otherwise be able to accomplish. A 25-per-cent. return upon an investment of \$25,000,000 is \$6,250,000, which the railroads pay the packing-houses yearly for private

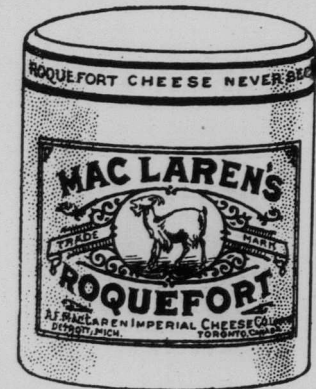


ALL PROFIT

NO WASTE
NO SHRINKAGE
NO COMPLAINTS
NOTHING BETTER

A. F. MacLAREN IMPERIAL CHEESE CO., Limited

51 Colborne St., TORONTO.



SALMON

We advise present purchase of **CANNED SALMON.**

CHOICE OF BEST PACKS.

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

36 Yonge St., Toronto.

car mileage. Cars that are in the service between Chicago and the Atlantic seaboard earn on every round trip an average of \$14.50, and the trips are frequent, because the beef and provision service is an express-train service.

Although the railroads, as a rule, are aware that the rate paid for private car mileage is exorbitant, no effort is made to obtain a reduction, because such an attempt would be useless. Should any road have the hardihood to build its own refrigerator cars, it would be capital lost, as all the big packers would boycott that line, and refuse to give it business. The railroads, therefore, are bound to submit to paying whatever mileage the packers think they are entitled to, and do so without protest.

OATS FOR AFRICA.

The Imperial War Office has awarded a contract to The Brackman-Ker Milling Co., Victoria, B.C., for 4,000 tons of oats, about 230,000 bushels, for shipment to South Africa. The company have their oats in their elevator at Edmonton, N.W.T., and the shipment will be made from the Pacific Coast to Durban, South Africa. The steamer Ganges, it is understood, will carry this shipment to Africa. She is on her way from Yokohama and will be ready to receive her load of oats in a couple of weeks.

DETERIORATION IN QUALITY OF CHEESE.

THROUGH the High Commissioner a report from the Home and Foreign Produce Exchange, London, Eng., has been received by the Canadian Minister of Agriculture. This report is in brief as follows: The quality of Canadian cheese shipped during the season of 1901 was not so high as that of previous years. The importations from New Zealand have improved in quality. Some of the earlier Canadian makes were rank in flavor, garlic being the predominant odor, and whenever the stocks accumulated, owing to a falling off in the demand, this flavor grew so strong as to lessen the value of the cheese. A cause of this was the shipping of the cheese when too young, a time when they are more susceptible to rapid change and external influence. A good deal of heavy cheese was made last year and much money was lost through the Provinces in quality of the packages, the boxes being too thin.

Weights ought to be marked or stenciled on the boxes in figures at least one and a half inches long, as was suggested by the cheese sub-committee of a year ago. Steamers should be fitted with a system of cool air ventilators like those installed on some steamers carrying cheese between Montreal and London. At present all vessels carry-

ing cheese from New Zealand are fitted up in this manner, and its general adoption for the carriage of cheese from Canada would promote the popularity and so increase the consumption of Canadian cheese.

WELL PLEASED WITH TORONTO.

Mr. E. W. Gillett, the millionaire manufacturer of Chicago and president of E. W. Gillett Co., Limited, 32-34 Front street west, Toronto, has been paying that city a visit during the past few days. Mr. Gillett was present at the meeting of stockholders of the Canadian company held in the company's offices on Thursday last, May 1. After an absence of some years, the growth and general prosperity of Toronto was a revelation to him, and the great improvements, both in the way of our buildings and streets as well as the large number of manufacturing establishments that had sprung into existence, evidenced to him that Toronto's future was assured on a substantial basis. Mr. Gillett was the guest, during his stay, of Mr. Wm. Dobie, general manager and treasurer of E. W. Gillett Co., Limited, and left again for Chicago on the evening of May 1.

Thos. McIntosh, proprietor of The North Toronto Milling Co., wholesale flour, etc., Toronto, is dead.



We have yet to see the goods that can approach

UPTON'S Jams, Jellies, and Marmalade

for their high quality.

THE BEST PEOPLE USE THEM.

THE BEST GROCERS HANDLE THEM.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto, AGENTS.

THE PROVISION TRADE.

Sold Canadian Ham as English—The Markets—Miscellaneous Notes.

SOLD CANADIAN HAM AS ENGLISH.

"WHILST we have no sympathy with any kind of fraud, we must say that we do not admire the plan of campaign adopted by the Bacon Curers' Association in their crusade against the fraudulent substitution of Canadian and American hams for the home-grown article," says Grocery, London, England. "There is a right and a wrong way of fighting a campaign of this kind, and we are sorry to see that the Bacon Curers' Association has been adopting the wrong one. Many thoroughly honest and well intentioned retailers have been haled before the police court and fined, with or without their assistance, in which appears to us a distinctly unjust manner. A notable instance of this is the prosecution of Mr. Radbone at Oxford recently.

"In this case the proprietor of the shop had done everything that lay in his power to comply with the law both by verbal and written instructions to his assistants. In spite of this, when one of his assistants was seduced into writing the word "English" on an invoice when the ham was American, in his endeavor to please a lady he believed was merely a tiresome customer, Mr. Radbone was fined by the Oxford magistrate. Except for this very technical offence—for the price was right, and there was no suggestion that there had been an attempt on the part of the assistant to secure English prices for American produce—there was no other charge against Mr. Radbone.

"It appears that the assistant himself was over-persuaded by the paid emissary of the Bacon Curers' Association, and that he did not commit his technical offence willingly. There have been several other cases of a similar nature in which the assistants have been worried into writing the word "English" on an invoice when the ham was American, and the prosecution has taken every advantage of it; but there have been hardly any instances of real fraud, as the prices have always denoted the class of produce which was being sold. If we are to have prosecutions under the Merchandise Marks Act conducted in this manner, it will be necessary to take strong steps to have the law amended."

COLD STORAGE.

W. Harris & Co. have purchased the cold storage business recently conducted by The Toronto Cold Storage Co., Limited, at

9, 11, and 13 Church street, Toronto. In addition to increasing the capacity by 45 carloads, the new proprietors are expending some \$5,000 in improvements, including a thorough system of insulation which will greatly benefit the chilling and freezing-rooms throughout the building. They have also bonded two rooms for the benefit of merchants who import fruit, etc. When completed, Messrs. Harris & Co. will have one of the largest and best equipped cold storage buildings in the country. They intend paying strict attention to the requirements of the trade.

THE WORLD'S STOCK OF LARD.

The N. K. Fairbank Co., Chicago, advise The CANADIAN GROCER as follows: "Our cable advices give the following estimates of the stocks of lard held in Europe and afloat, on May 1, to which we add estimates of former years, and stocks in cities named:

	1902. May 1.	1902. April 1.	1901. May 1.	1900. May 1.	1899. May 1.	1898. May 1.
Liverpool and Manchester	14,700	12,000	9,500	24,000	45,000	42,500
Other British ports	3,000	4,000	5,500	7,000	10,000	9,000
Hamburg	13,000	14,500	7,000	11,000	8,000	7,500
Bremen	1,500	1,500	1,000	3,000	3,000	5,000
Berlin	2,500	1,500	1,500	3,000	3,000	3,000
Baltic ports	9,500	8,000	6,500	5,000	9,000	6,500
Amsterdam)						
Rotterdam)	2,500	2,500	1,500	1,000	3,000	500
Mannheim)						
Antwerp	1,500	1,500	2,500	2,500	6,000	6,000
French ports	2,200	2,500	4,000	4,000	7,000	9,000
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	51,400	49,000	40,000	62,000	95,000	90,000
Afloat for Europe	50,000	78,000	48,000	66,000	75,000	64,000
Total in Europe and afloat	101,400	127,000	88,000	128,000	170,000	154,000
Chicago prime steam	43,378	55,574	32,214	84,252	144,201	119,131
Chicago other kinds	4,614	11,388	8,369	10,123	6,201	5,631
East St. Louis	130	1,357	2,350	7,000	15,000	None
Kansas City	7,186	7,954	7,871	5,484	22,066	10,126
Omaha	8,587	6,357	3,773	3,944	5,595	1,496
New York	7,169	6,095	7,530	11,294	16,667	15,270
Milwaukee	528	2,210	1,377	6,778	9,751	1,081
Cedar Rapids	1,200	1,070	1,604	2,250	1,586	2,536
South St. Joseph	2,304	3,036	4,116	1,578	265	441
Total tierces	176,496	222,051	157,204	260,683	391,332	309,712

THE PROVISION MARKETS.

TORONTO.

The demand for dressed hogs and beef is light, but the receipts are small and the market continues strong. Dressed hogs have advanced 75c. per 100 lb. Beef hind quarters have declined 50c., and veal is more plentiful. It is worth 1c. per lb. less. Live hogs have advanced 25c. per 100 lb. We quote: Dressed hogs, \$9.25 to \$9.50; beef carcasses, \$8.00 to \$9.00 per 100 lb.; hind quarters, \$8.50 to \$9.50 per 100 lb.; front quarters, \$6.50 to \$7.00 per 100 lb. Veal, 7 to 8c. per lb.;

lambs, 10½ to 11c. Live hogs: Selects, \$7.00, lights, \$6.25 to \$6.75 per 100 lb., and thick fats, \$6.00 to \$6.75; choice export cattle bring \$5.75 to \$6.50 per 100 lb.; lights sell at \$5.00 to \$5.50.

The high prices of fresh meats have made the demand for smoked meats keen and the prices firm. Barrel pork is moving freely, and lard is steady with a fair demand. We quote: Long clear bacon, 10 to 10½c. smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11½c.; medium hams, 13 to 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$21; short cut, \$22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The price of pork has gone up, due to the continued scarcity of hogs, and the present prices are not likely to be lowered until the fall. Jobbers are now quoting Canadian short cut mess pork at \$23.25 to \$23.50. Business has improved and a fairly good demand for all lines of provisions was experienced this week. Fresh killed hogs

are in good demand, in small lots, the price being \$9 to \$9.50 per 100 lb. We quote as follows: Heavy Canadian short cut mess pork, \$23 to \$23.25; Chicago clear pork, \$26.75 for heavy and \$25.75 for medium; selected heavy short cut mess pork, boneless, \$22.50 to \$23.00; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.30 to \$2.35 per pail; refined lard compound (Fairbank's); \$2.05 for 1 to 24 pails; \$2.03 for .25 to 49 pails; \$2.02 for 50 pails and over. Snow White and Globe compound, \$1.75 per pail; Cottolene, 10½c. for 20 lb. pails,

Smoked meats are in demand.
Satisfy your customers with



AND



A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

**Lard, Cheese,
Jam, and Cooked
Prepared Ham**

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. **Toronto.**

SHORT ROLLS

Cured Meats are higher in price,
and are going to be high this
summer, but the price of Short
Rolls has not yet advanced.

This line of meats is of especial
value—they are boneless, sugar-
cured, and new. We can recom-
mend them. Try them.

F. W. FEARMAN CO., Limited
Pork Packers and Lard Refiners,
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something
superior in this line---mild
and full flavored. Meets the
requirements of the most
exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

and 10½c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

DRESSED MEATS—The supply is fair, but prices are very firm for the best grades of city dressed, being 8 to 8¼c. per lb.; inferior grades, 7½ to 7¾c. Veal is slightly cheaper and the supply is more abundant, 8 to 8½c. being paid this week. Spring lambs are in limited supply at \$3.50 to \$4.50 per carcass.

POULTRY—The only freshly killed poultry arriving is a limited supply of chickens. These are very dear, being quoted at 15c. per lb. wholesale.

CURED MEATS—The market is firm, and supplies in the city are somewhat limited, particularly in the matter of bacon. The demand at the present time is brisk, as many contractors are laying in their supplies for summer work. Prices are firm at last week's quotations.

ST. JOHN, N. B.

In barrelled pork and beef the local sale is very light. The advance in beef was very marked. In both a little local packed is offered. The domestic pack of pork is showing quite an increase from year to year. In lard, prices are firm with sales somewhat slow. Fresh pork is firm and in fair supply. Beef is higher than for years, and the market is very firm. Lamb is still scarce. Mutton is rather lower. Veal is unchanged. We quote as follows: American clear pork, \$24 to \$25; domestic mess pork, \$21.50; plate beef, Canadian, \$14 to \$15; mess pork, American, \$22; plate beef, American, \$15.50 to \$16; fresh beef, 6½ to 9c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12½c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard compound, Fairbank's, tubs, 10¼c.; pails, 10½c.

Kane & McGrath have some splendid Ontario beef to hand this week.

The N. K. Fairbank Co. have found it necessary, because of increased demand for their lard, to keep stock here.

GIFT OF 1,000 CASES.

The Enterprise Specialty Co., Toronto, report a growing demand for their new cereal coffee, "Grano." It is recommended as a delicious and wholesome drink. Their offer of a second 1,000 cases to be given away appears on another page of this issue.

STILL ON THE "GO."

Mr. John Leslie, representative of The Cowan Co., manufacturers of cocoa, chocolate, etc., Toronto, returned two weeks ago from a successful business trip through the Northwest. He left last week for Halifax and St. John.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,
LONDON, ENG.



FOR
English Malt
Vinegars.

Ontario Agents—

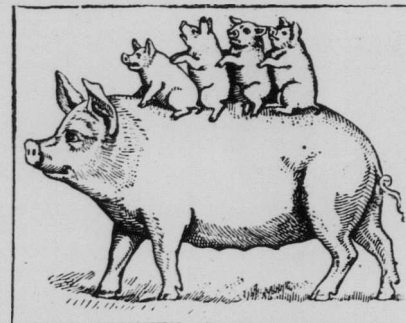
John W. Bickle & Greening,
HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

Absolutely
Pure

Lard



Is indispensable in the kitchen, therefore an absolute necessity on the Grocer's shelves.

We Guarantee Our Lard to be Absolutely Pure

Lard in Tierces, in 50-lb. Tubs, in 20-lb. Pails,
in 5-lb. Tins, in 3-lb. Tins.

A trial order will convince you of its high quality and purity.

All first-class Grocers and Provision dealers should handle the

"L. & S." and
"Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market.
They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses:	New York Office:	Fowler's English Houses:
Chicago, Ill., Omaha, Neb.	Produce Exchange Building, N.Y.	Fowler Bros., Limited, Liverpool, Eng.
Kansas City, Kan., Hamilton Can.		Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

CHRISTIE'S SODAS

have stood the test of half a century and have always been the recognized standard of purity and excellence.

ZEPHYR CREAM SODAS

put up in 3-lb. tins will retain their crispness and flavor for an almost indefinite period.

Christie, Brown & Company,
Limited,
Toronto and Montreal

Remember, there is no taste or smell to **FAIRBANK'S**

BOAR'S HEAD

Brand of REFINED LARD COMPOUND
in cooking.

Some people have been using lard so long, the odor of which has penetrated everything they have cooked, until they would not recognize the true food flavour. Their taste is distorted. Lard does not taste strong to some people because they have become addicted to it. Anything fried in lard the lard flavour predominates. Potatoes, steak, fish and chicken all have a similar lard taste. Try FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND and you will find that steak tastes like steak, chicken like chicken, each retaining its characteristic flavour not contaminated with any foreign grease taste. Tell your customers to surprise their stomachs and learn what good frying is by using FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND.



Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

THE N. K. FAIRBANK COMPANY,
Wellington and Ann Sts., MONTREAL, QUE.

GROCER'S PLAN FOR HANDLING PROPRIETARIES.

From Grocery, London.

"Got the blues?"

During a flying visit to the North recently, we had occasion to call upon a well known single shop grocer, who is a very good friend of ours. It was a slack time of the day when we arrived, but our friend was looking by no means happy, and we greeted him as above.

In reply he said, "Did you notice that tall fellow you passed on the way in?" We nodded assent. "Well, he is the fourth traveller to-day who has come in with a new line of proprietaries. I don't know what the trade is coming to. However willing he might be, the grocer really hasn't shelf-room to put the goods on if he were to stock even half the proprietaries that he gets offered to him."

As this is rather a burning question at the present time, we thought it worth while to extract a little wisdom from our friend's ripe experience. "Well, what do you do yourself?" we asked.

In response he walked out into the middle of the shop and said, "Look round for yourself."

We did, taking careful stock of the goods on the counter and on the shelves at the back. There were one or two "own name" brands pushed prominently forward, and the rest of the stock in view was composed entirely of articles which carried a remunerative profit; whilst bulk samples of all kinds were strongly in evidence, very nicely displayed on the counter. None of the heavily advertised and equally heavily cut goods were to be seen anywhere. We gave our friend the net result of our observations, and with the remark, "Just so," he led us into a stockroom at the back, which was used also as an office. Here the shelves were loaded with all the cut proprietaries, from Blank's 12-ounce soap packets to Thingembob's rolled oats, and we noticed that special care had been taken to arrange the stock, so as to keep it as free from dust as possible.

After allowing us time for a full inspection, our friend went on. "That's my plan; I never by any chance show an article in the window, on the counter, or on the shelves in the shop which does not pay me a satisfactory profit. As you see here, I have a very varied stock; although the quantity of each particular line is not large. I work this by an arrangement with — and —, who have shops in different parts of the town, by which we divide our orders on these sort of things and exchange, if necessary, so that each can keep only a small stock of cut lines. You can see for yourself that all the advertised lines are represented here, and it is very rarely that I have to say to a customer who asks for

a well-known brand of goods that I do not stock it. I don't believe in the substitution plan which so many grocers feel themselves bound to adopt nowadays. I believe it is a great mistake, if a customer comes in to ask for a particular brand of goods to try and impose something else upon her. Although you may often over-persuade customers to take your special brand that you wish to push, they usually resent it in the end, especially as, in so many cases, the substituted article is not so good in quality as the one they ask for. As you saw in the shop, I run one or two 'own name' brands, but I take particularly good care that they are of the best quality and are likely to bring credit and not discredit upon the establishment. I advertise these brands, too, in the local papers, and find that it pays well. You would be surprised," said our grocer friend, as he cast his eyes round the shelves, "how few of these goods I really do sell, and I pride myself on never losing a customer when I have once got her."

"If you always give a customer what she asks for, how do you manage to push your own special lines?" we asked.

"My plan is to always bring out the packet she asks for first," was the reply, "and then to say, 'The next time you come in, madam, you might try this special brand of our own. It is equally good with the one you have there, and is slightly cheaper in price. If you will give it a trial I feel sure you will be satisfied with it.' And then in some cases I hand her a small sample packet. No, barefaced substitution is a mistake, but there are more ways of killing a dog than hanging him. Tact and discretion are very valuable qualities in this life."

As our friend seemed inclined to start moralizing on things in general, which he has rather a habit of doing, we brought him back to the subject by saying, "Don't you think you lose trade rather by not making a display of well-advertised goods?"

"Quantity, perhaps," he replied, "but not so much as you would think even there. In quality, however, I don't think it is any loss. What is the use of a man selling any quantity of goods at a bare profit over the cost of handling? He is simply acting as an unpaid salesman for the manufacturers. So-and-so, who represents our association on the G. P. C., believes in quantity, and his turnover is probably bigger than any grocer in this town; but when the profit has to be reckoned up, I think I can beat him easily, although I do a much smaller trade. Of course, it looks very big and important to have such a big turnover,

and by so doing you can get rather better terms in the way of discounts; but even then I don't think it is worth it. My belief is this, that a customer asks for particular brands because he sees the articles staring him in the face in the shop. If he did not see them he wouldn't want them, but would ask for the article without naming any particular maker. That's where the grocers have made such a mistake in the past, and many of them do it still. They give their windows, their counters, their shop space free to any manufacturer who likes to ask for them, and get very little in return. It is the retailers who build up the manufacturers' trade in many instances, free gratis, and for nothing, and then, when it is too late, and they have educated the public for years at their own expense into buying this particular article, the retailers begin to cut it and grumble because they cannot get any profit out of it. 'Out of sight, out of mind,' is my motto in regard to cut proprietaries."

BEET SUGAR IN IRELAND IN 1852.

The following appeared in The Toronto Globe of May 1, 1852:

"Among the plans for the improvement of Irish agriculture is the introduction of the beet-root into the island for the manufacture of sugar. . . . A company was formed, which has recently commenced manufacturing, and with very satisfactory results, when they are compared with the production of the continent. The average crop of beet-root in Ireland is said to be 26 tons per acre, while on the continent it is only 16 tons, and it is now affirmed that the minimum yield of saccharine matter is 7½ per cent. in raw sugar, whereas on the continent 7 per cent. is the highest. A further advantage is also said to exist in the cost of the process as carried on at Mount Mellick, where it averages £7 5s. per ton, against a cost of £9 abroad. On the other hand, the price of the roots in Ireland last year has been 15s. per ton, the continental price 12s. 6d. . . . On the whole, at present rates the Irish sugar is alleged to be produced at £17 per ton; the continental average being £17 15s. The manufactory now at work cost about £10,000. It employs 160 laborers, has two steam engines, together of 40 horse power, and works up about 300 tons of beet root per week. A company proposes to erect six more establishments during next year. Refined sugar has not yet been made, but its manufacture will soon be commenced."

The Northwest Jobbing and Commission Co., Lethbridge, N.W.T., is to be succeeded by The Northwest Jobbing and Commission Co., Limited, on May 10.

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BUILDING OPERATIONS NECESSITATE REDUCING OUR STOCK

WE ARE MAKING SPECIAL PRICES ON BLOCKS OF

TEA, SALMON AND GREEN RIO COFFEE

IT WILL PAY YOU TO WRITE US OR SEE OUR TRAVELLERS.

THE EBY, BLAIN CO., LIMITED**WHOLESALE** Importing and Manufacturing **GROCCERS.****TORONTO.****HINTS TO BUYERS.**

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

SPECKLED TROUT in tomato sauce is a table delicacy that is having a good sale with The Eby, Blain Co., Limited. It is packed in 1-lb. square tins, and retails at 10c. per tin. The firm is receiving its third shipment this week.

Buyers of evaporated apricots should get prices from H. P. Eckardt & Co.

Medium pearl tapioca to arrive is quoted at a low price by L. Chaput, Fils & Cie.

A car of very fine Porto Rico molasses arrived this week for H. P. Eckardt & Co.

L. Chaput, Fils & Cie have just received a nice line of Japan tea which can be sold at a low price.

Mr. Alex. Wills, of Montreal, is landing a shipment of Austrian sugar of the well-known "S.C.H." brand in 100 lb. bags ex Frisia.

Wishing to unload their stock, L. Chaput, Fils & Cie, are offering all their lines of canned goods at low prices.

L. Chaput, Fils & Cie, have received a lot of fine dried Trinidad raw sugars in bags, which they are offering under the market value.

The A. F. MacLaren Imperial Cheese

Co. are in receipt of a shipment of olives, the well-known brands of Chas. Gulden, in glass and kegs.

A car of green Rio coffee arrived in New York on Tuesday for The Eby, Blain Co., Limited. The coffee is high grade and a good roaster. It is due to reach Toronto by the end of the week.

T. A. Lytle & Co., pickle manufacturers, report a large sale among their customers for their "Sterling" brand sweet pickles, which are done up in small or large quantities.

The Eby, Blain Co., Limited, are offering special prices on their well-known "Anchor" brand brooms, and would advise all grocers to put in large stocks, in view of further advances in broom corn.

A. P. Tippet & Co., the consignees of the sulphur on board the steamer Forest Holme, report the greater portion of it landed safely; so the trade will not be inconvenienced, although some temporary shortage may exist.

An evidence of the merits of "H. & H.," the cleaner, is that without travellers its sale has extended from Halifax to Vancouver, including all the French territory. Mr. McIntosh, the Canadian representative, has been offered an increased territory, including the northern part of New York

State, as a tribute to his good work in extending this end of the business.

The "Anchor" brand of pure orange marmalade has already gained an enviable reputation for its fine flavor. It is put up in 1-lb. glass jars (full weight) and quart gem jars, and is sold only by The Eby, Blain Co., Limited.

THE EBY, BLAIN CO. ENLARGE.

It is a growing time with The Eby, Blain Co., Limited, of Toronto. Owing to the increase in their business they have decided to enlarge their building at the corner of Front and Scott streets. Two storeys are to be added to the front of the building and three to the rear. When the work is completed The Eby, Blain Co. will have a six-storey building, 50 ft. wide by 180 deep. The contract for the work was signed on Tuesday.

In order to facilitate building operations, the firm has decided to clear out some of its stock at special prices.

FRANCIS GALLOW'S WILL.

Mr. Francis Gallow, the commercial traveller of The Pure Gold Manufacturing Co., Toronto, who died two weeks ago, left \$4,000 in life insurance, \$1,000 in stocks and \$1,131.43 cash. The widow and the son, Wm. Forbes Gallow, are the executrix and executor. It is all willed to Mrs. Gallow.

SCHEPP'S COCOANUT.

The only genuine and reliable brand that stood the test of time.
The Standard among the First-Class Grocers and Families of this country and Europe.



L. SCHEPP & CO.,
New York. 6 and 8 Bay Street, Toronto.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents.





NO YOU DON'T!

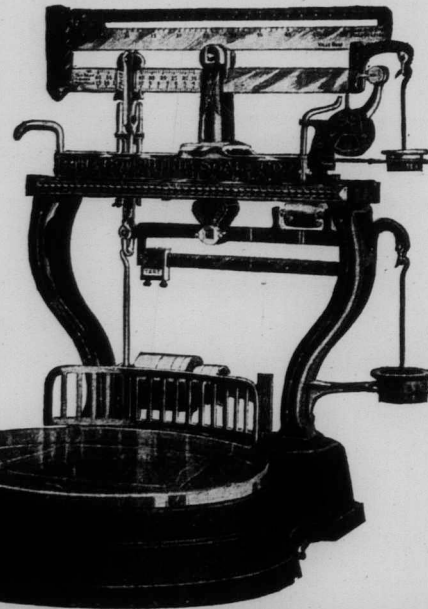
Stop Right Where You Are—

The MONEY-WEIGHT SYSTEM won't tolerate a Down-Weight Thief! Merchants who have been robbed for years by giving down weight now find an active Silent Partner in the Money-Weight System.

Order now on the easy payment plan. The Scales will pay for themselves.

The Computing Scale Co.,

Manufacturers of
Dayton
Computing Scales.



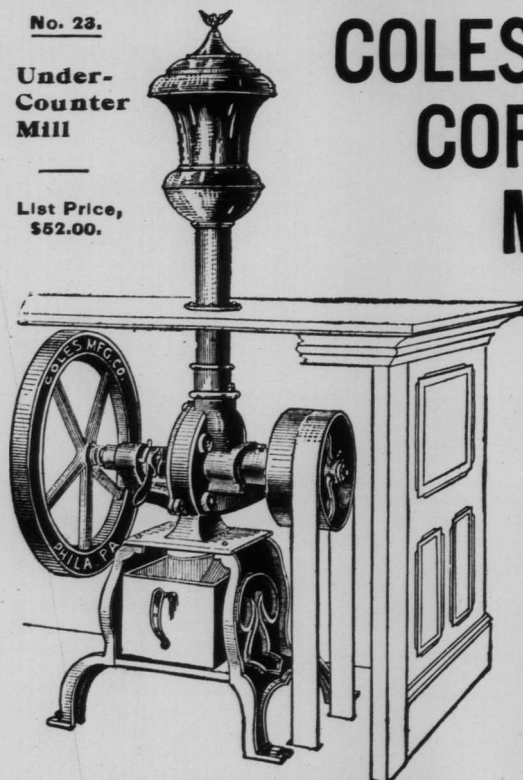
Branch Offices:

Halifax, N.S.
Montreal, Que.
Winnipeg, Man.
Vancouver, B.C.
Toronto, Ont.,
104 King St. West

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

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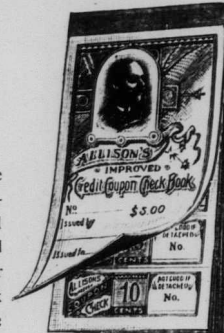
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THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

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APPEALING TO THE PREMIER.

A DEPUTATION, representing the Toronto Board of Trade and the Canadian manufacturers, is to wait upon Sir Wilfrid Laurier on Tuesday next in order to impress upon him the necessity for the establishment of a Canadian trade office in London, and also the appointment of a Canadian trade commissioner there.

We are glad to see that these two influential bodies have taken upon themselves the task of jointly impressing this most important matter upon the attention of the Government. It is now two or three years at least since THE CANADIAN GROCER first took this matter up, urging it upon the attention of Sir Richard Cartwright, the Minister of Trade and Commerce. Since then the Manufacturers' Association has been most active and persistent in the advocacy of the same, but Sir Richard seems to remain obdurate, and it is only proper that

the matter should now be pressed upon the Premier himself.

There is no question about the need of such an office and of such a commissioner in London. Canada in this respect is far behind Australia. Canadian manufacturers and merchants who visit London on business have had this necessity impressed upon them time and again, but so far they appear to be unable to impress it upon the Minister of Trade and Commerce. The Premier has shown himself to be more impressible in other matters affecting the welfare of Canada, and, it is to be hoped, that he will also in this particular.

UNCLEAN BANK BILLS.

IN the House of Commons, on Tuesday, the question of unclean bank bills in circulation in the Dominion was briefly discussed. It was brought to the attention of the House by Dr. Sproule. The Hon. Mr. Mulock explained that clean Dominion notes could be obtained if anyone asked the banks for them.

This is a matter which has been discussed in these columns before, and it is a pity that something has not been done to rectify the matter. Everyone who is conversant with the unclean character of many of the bills knows that they are not only dirty in appearance, but frequently emit an offensive odor.

Were it not a fact that coin is bulky, and often inconvenient, the unpopularity of paper money, on account of its uncleanness, would certainly cause people to use the coinage rather than the latter.

As Mr. Mulock pointed out, clean bills can be obtained on application to the banks, and it is to be hoped that business men, particularly, will, by carrying out this suggestion, bring about the use of cleaner money, and cause that which is unclean to be kept out of circulation.

A more drastic, and perhaps a more effective, remedy would be to compel in some way the banks to keep back from circulation dirty and offensive bills that pass through their hands.

It is obvious that some severe measures should be adopted to abate the evil. It is to be hoped that some good will result from the ventilation which the subject received in Parliament, superficial and all as that ventilation was.

HONORS FOR A HALIFAX GROCER.

MR. W. H. CAWSEY, of W. H. Cawsey & Co., retail grocers and provision dealers, Halifax, has been elected alderman by acclamation for one of the wards of that city.

Mr. Cawsey is a young man, is full of energy and enterprise and if he is as successful in civic affairs as he has been in business, he will make his mark in the City Council of Halifax.

When he began business for himself he was only 16 years of age. To-day, three of his brothers are associated with him in business. Between them they conduct two stores besides doing a large oil trade.

THE CANADIAN GROCER has for years been urging business men to devote more of their attention to public affairs. We cannot say whether Mr. Cawsey has been converted by the logic of our arguments, but it is gratifying to us to know that he has done, busy man and all that he is, what we have so long been urging business men to do.

He is a foolish man who believes he is perfect; but he is a wise man who strives to get as near perfection as possible.

THE B. C. SALMON COMBINE.

Our exchanges from British Columbia indicate that the negotiations for the salmon combination are not altogether successful. No doubt a number of packers have agreed to be part of the combination, but all the packers have not so decided. A gentleman who has recently been in British Columbia, and has given some attention to the matter, informs THE CANADIAN GROCER that the largest packers on the Fraser are not in the combination. In his opinion, it is extremely doubtful whether the combination will really be consummated, while, if it is, with some of the largest packers outside it, there will be a good deal of trouble in store for the organization.

At present the work of appraising the different factories who have consented to sell out to the combination is going on, and time alone can tell whether the combination can be placed on a solid and successful footing. Our readers will remember that hitherto all similar attempts have been unsuccessful.

THE LABOR DISPUTES--A REMEDY.

HERE are strikes and rumors of strikes these days. Coming at a time when trade conditions are so healthy they cannot be viewed with anything else but concern. This is particularly true of the strikes in the building and allied trades. Never in the history of Canada have building operations been carried on so extensively as they are at present, and never, in consequence, has there been such a demand for material and labor. What the effects of a prolonged strike would be under such conditions no one can to the full extent calculate. It can, however, be well expressed in the one word "disastrous."

We do not propose to enter into the merits or demerits of the questions which have led up to the strikes. But those who have given the matter any thought must have wished for the consummation of some practical scheme which would take the place of the strike or lockout as a means of settling disputes between capital and labor.

If those immediately interested in the labor disputes were the only ones to suffer, it would not be so much a matter of concern to the community at large. But the trouble is that trade and commerce also suffer. Anything, therefore, that can be devised, whereby strikes and lockouts can be obviated, would be a benefit to society at large.

If both parties to a dispute would agree upon submitting the same to arbitration, there would be no strikes. Only this week, Chancellor Boyd has agreed to arbitrate the labor dispute between the trackmen and the Canadian Pacific Railway Co. But the trouble is that all parties to a difficulty between employer and employe will frequently not consent to arbitration.

In New Zealand, as our readers are well aware, compulsory arbitration has been in existence for some time. And, while opinion is somewhat divided in regard to the working of the law, the fact that strikes have been prevented is an evidence that compulsory arbitration has succeeded in doing what it was designed to do. The fact that the new Australian Commonwealth has decided to imitate her sister colony is also an evidence that the compulsory arbitration of New Zealand must have some strong

features to recommend it to the Commonwealth's Parliament.

Canada, too, is now proposing to take a step in the direction of compulsory arbitration, Hon. Wm. Mulock, who is Minister of Labor as well as Postmaster General in the Dominion Government, having introduced on Tuesday a Bill providing for compulsory arbitration for the settlement of railway disputes. It is therefore a Government measure.

When introducing the Bill he explained that it would apply to Government railways and to all railways under the control of the Dominion Parliament. Strikes and lockouts will be prohibited and penalties imposed for contravention of the provisions of the Bill. Every labor dispute was to be referred to a Provincial Board of Arbitration if the question were of a Provincial character. Larger disputes would be referred to a Dominion board. Each Provincial board would be provided with a clerk who, among other duties, would act as a medium of communication between the parties to the controversy. Each Provincial board would be composed of three arbitrators, one appointed by the railways operating within the Province, another to be chosen by the men, and a third to be chosen by these two. If these two failed to agree on a third, then the third would be chosen by the Governor-in-Council. The Dominion board would consist of five members, two chosen out of the seven elected by the railway companies to the Provincial boards, two chosen from the seven elected by the railway employes to the Provincial boards, and a fifth to be named by these four, or by the Governor-in-Council. It would be the duties of these boards, first, to endeavor by conciliatory methods to arrange the matter in dispute; failing in that direction they would be clothed with ample powers to determine the dispute and make an award. On a Provincial board the decision of the chairman and one more would be an award. On the Dominion board the decision of the chairman and two more would be an award. This award would be current for such time, not exceeding a year, as the award should state, with provision that either party may terminate it within a lesser period, but that it must con-

tinue in force until another award has been made to take its place. The award shall not be cognizable in any court and shall not be removable to any court for the purpose of review, of amendment, or of being quashed.

It is not the intention of the Government to press the Bill through to its final stages during the present session of Parliament. That will be left to the next session. In the meanwhile the Bill will be printed and distributed, so that everyone interested may be able to thoroughly digest its contents and suggest any amendments that may be deemed necessary.

We believe the Bill is a step in the right direction, and it is to be hoped that it will be possible to eventually extend its principle to industrial disputes of all kinds, for all strikes and lockouts disturb the trade and commerce of the country.

Compulsory arbitration may be deemed by a good many people an interference with the liberty of the subject. But wherever there is an organized society there is interference with the liberty of the subject in order that the greatest good may be provided for the greatest number. And in the matter of compulsory arbitration the idea is certainly the greatest good for the greatest number.

A FLURRY IN POTATOES.

CONSIDERABLE advances have taken place in the potato market during the last two weeks. They are now worth 85c. per bag on the track in Toronto, and some buyers are asking 90c. That was the ruling figure early this week, the high prices being caused by the demand from the United States, where potatoes were worth in some places \$1.50 per bushel during the latter part of last and the early part of this week.

The stocks on hand over there became low and a panic ensued. United States buyers came to Canada, bought up quickly all the potatoes they could at prices ranging from 80 to 90c. according to the distance they had to be shipped, and sent them over to New York, Detroit, Chicago, St. Louis and other centres. Numerous sales were made in Toronto at 90c. per bag and it began to look as if potatoes would reach \$1. But almost as soon as they had come, the buyers went back, and the market is easing off here as a consequence.

Prices in the United States are still high, but already new potatoes are being offered on the Southern market and in two or three weeks new crops will begin to come in. So prices may be expected to decline shortly.

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CAUSE OF LOWER SUGAR PRICES.

THE sudden and unexpected reduction of 10c. per 100 lb. in Canadian white sugars which took place on Tuesday evening is due altogether to local causes, the United States and European markets being firmer. And these causes are the importations of foreign granulated.

These importations have, so far this year, been heavier than ever. The latest figures we have for the present fiscal year are for the eight months ending February, and they show a total importation for that period of 35,404,518 lb., against 21,519,543 lb. for the same period in 1901. This means an increase of 66 per cent.

The following table gives the imports of refined sugars for the two eight-month periods of 1901 and 1902 :

	EIGHT MONTHS IMPORTS.	
	1901. Pounds.	1902. Pounds.
Great Britain	6,960,778	6,523,744
United States.....	7,696,808	12,103,427
Germany	1,544,231	12,139,081
Holland	2,474,104	2,632,783
B. W. Indies		700
Other countries.....	2,843,532	2,004,783
Total in pounds.....	21,519,543	35,404,518

Imports from the United States are likely to be considerably curtailed on account of the new equalized freight rates which went into force a few weeks ago, but it is thought, as we pointed out at the time, that they will not materially effect imports from Europe.

On Saturday last the ss. Frisia arrived at Montreal with 30,000 bags of Austrian sugar. And this was, no doubt, the immediate cause of the decline of 10c. in the price of Canadian granulated on Tuesday last.

MR. HANBURY'S SPECIOUS PLEA.

THOSE in Great Britain who are in favor of the removal of the embargo against Canadian cattle have not ceased their efforts. Resolutions are being passed by organizations interested in the removal of the embargo, and deputations are waiting on the Minister of Agriculture in order to impress upon him the necessity of doing so. Hon. Mr. Hanbury, is, however, still just as persistent in his refusal to comply with the request, notwithstanding that it is backed up by a good many influential men in Great Britain. A deputation which waited on him a few days ago was told that since the Diseases of Animals Act was passed in 1896 the imports of fat cattle from Canada for immediate slaughter have been practically as large as the imports of both fat and store cattle prior to 1896.

It is all very well for Mr. Hanbury to make such a statement. It seems that he is unable to resort to anything else but to

weak statements in order to back up his position. It was clearly demonstrated that when the embargo was placed on Canadian cattle no pleuro-pneumonia existed even in the animals which were alleged at the time to have the disease. There were no Canadian cattle then, either in this country, on the seas, or actually landed in Great Britain, that had the disease. Neither since then has a case of pleuro-pneumonia been discovered in Canada. Mr. Hanbury himself acknowledged that this is so, and, in fact, does not attempt to advance that plea as an argument for keeping out Canadian cattle.

He now falls back on the specious plea that the trade is not decreasing. While this is true, it can be said that trade is not increasing, in fact, the number of cattle exported from Canada to Great Britain in 1901 was actually smaller than in 1898. And



MR. E. B. NIXON.

one of the best evidences that the embargo is interfering with the export of Canadian cattle to Great Britain is the fact that this trade is practically at a standstill, and has been for five years, while in all other branches of our export trade to Great Britain there has been an enormous increase. Then, in addition to this, there is the fact that a large number of farmers and others in Great Britain are importuning Mr. Hanbury to allow what we call stockers to be brought in to be utilized for fattening purposes.

The following shows the export of Canadian cattle to Great Britain from 1895 to 1901 :

	No. of Cattle.	Value.
1895.....	85,863	\$6,797,615
1896.....	97,042	6,816,361
1897.....	120,063	6,454,313
1898.....	122,139	7,404,388
1899.....	116,075	7,165,370
1900.....	115,056	7,579,080
1901.....	119,061	8,028,476

BUSINESS MEN OF PROMINENCE.

MR. E. B. NIXON.

MR. E. B. NIXON, of Winnipeg, whose resignation as buyer for The Hudson's Bay Co., in order to go into business on his own account, was referred to in a recent issue of THE CANADIAN GROCER, was born in Montreal, but at a very early age was taken to England, where he remained until he was 12 years of age, and where he received the groundwork of a good plain English education. Immediately on his return to Montreal he entered the business of his uncle, David Crawford, who kept the Italian Warehouse, and was almost as well known as the city itself. Here the subject of this sketch began at the bottom rung of the ladder, swept floors, cleaned windows, ran errands, and worked up through the various stages of cash boy, office assistant, salesman, and finally head salesman of the house. This position he resigned to come West in 1882 to enter the wholesale house of Lyon Mackenzie & Powis, Winnipeg, as traveller and their manager of the warehouse. In the latter part of 1883 he joined H. L. Reynolds in a large retail grocery business, which was opened on the east side of Main street, near the site of the present Bank of Hamilton. After a short time with Mr. Reynolds, Mr. Nixon left to enter the wholesale and retail grocery house of David Nicholson, of St. Louis, where he remained until 1886, when he returned to Winnipeg as manager of the retail grocery department and buyer for The Hudson's Bay Co. This joint position he filled until 1900, when the growth of the business compelled him to relinquish the management of the retail stores and devote his attention exclusively to the duties of grocery buyer for the company.

It will be seen from the above that Mr. Nixon has worked up from the bottom rung of the ladder to a position of great trust and importance, and his success has been achieved through native ability coupled with unswerving attention to business.

Throughout his long business career, Mr. Nixon has had few holidays, and no serious illness. He is entering business on his own account in the prime of life and in the best of health, and his friends throughout the Dominion of Canada—and they are legion—will wish him long life and continued prosperity.

Beyond a regular and conscientious use of the franchise, Mr. Nixon has taken little interest in politics, either Dominion, Provincial or civic, but he has been, as already stated, an ardent admirer of legitimate sport and a great friend to the Victoria Hockey Club.

Mr. Nixon occupies a comfortable modern home of his own on Balmoral street, Winnipeg. His wife was a Miss McMillan, of Collingwood, Ont., youngest sister of the Hon. D. H. McMillan, Lieutenant-Governor of Manitoba.

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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS. GROCERIES.

Toronto, May 8, 1902.

THE feature of the wholesale grocery trade this week is the sudden and unexpected decline of 10c. per 100 lb. in the price of white sugars. The outside markets, on the other hand, are ruling firm, and instead of a decline an advance was expected. The demand for sugar has been rather better than it was a week ago, and the same, in fact, may be said of the wholesale grocery trade generally. The demand for canned goods is certainly better than it was, particularly in vegetables, meats and fish. In spices trade is just moderate, with ginger rather firmer in the outside markets. Rice and tapioca are in fairly good demand, and the latter shows a little firmer tone in the primary market. Coffees are weak with the demand fair. Not much is transpiring in the tea market, and the most interesting feature is the strength of the Japan market, which has opened at about 1½c. per lb. higher than last season. In foreign dried fruits the feature is the strength of currants, which have advanced quite materially within the last week. On account of these advances the local market is firmer and some of the houses have advanced their prices ½c. per lb. The scarcity of Valencia raisins on the spot is more pronounced than ever, but a shipment is expected to arrive before the week is out. In other kinds of dried fruits the demand is fair.

CANNED GOODS.

The demand for canned tomatoes and peas has improved during the past week, and a good business is being done. Nothing new has developed in regard to prices. Tomatoes are firmly held at 92 to 95c., with some brands selling at 97½c. The ruling price for peas is 80 to 85c. There is a fair quantity of corn selling, but prices continue weak at from 65c. upwards. A little better demand is being experienced for canned fruits, particularly peaches and strawberries, at \$1.75 to \$1.90 for the former and \$1.60 to \$1.75 for the latter. There is still some speculative buying in canned meats on account of the strong position in prices and the scarcity of beef. The scarcity and dearness of fresh meats is still stimulating the demand for all kinds of canned fish, the sale of which is quite brisk. This is particularly true of canned salmon, a fair quality of which can be retailed at 10c. a tin, but, of course, this

is not Fraser River sockeye. Our quotations are as follows: Fraser River sockeye, \$1.42½ for five-case lots and over, and \$1.45 for less quantities. Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15, according to quality.

SPICES.

The volume of business so far this month is not equal to that of April, although, for the time of the year, a fair trade is being done. In the outside markets the principal features appear to be the firmness of ginger. In other lines of spices prices are steady to firm.

RICE AND TAPIOCA.

There is a fair trade doing in both rice and tapioca, but more particularly in the former. Tapioca, which has been rather easier, has taken a firmer turn during the last few days in the outside markets. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c.; sago, 3¾ to 4c. per lb.

COFFEES.

The market for Brazilian coffees is still characterized by a great deal of irregularity, and at the time of writing is

See pages 39 and 40 for
Toronto, Montreal, and St.
John prices current.

weak. The bearish influence at the moment is chiefly the increase in the visible supply of 134,833 bags during April, bringing the total visible supply up to nearly 11,100,000 bags of coffee. There has been a little business done on spot on importation account in both Brazilian coffees and mild Central American descriptions. On the local market wholesalers are doing a fair trade at unchanged prices, and our quotations are as follows: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

The feature of the nut market is a firmer feeling in regard to Tarragona almonds. In New York prices are about ½c. per lb. higher.

SUGAR.

Late on Tuesday evening a decline of 10c. per 100 lb. took place in white sugars. This, in view of the firmness of the raw markets and also of refined in New York, was quite unexpected, and the result is a somewhat demoralized market locally. No one seemed to dream of a reduction, and were, on the other hand, expecting an advance. The reduction is due to local causes, the chief of which is the arrival in Montreal of a cargo of Austrian sugar. The price of granulated is now on the basis of \$3.70 f.o.b. Montreal, and \$3.78 Toronto. Acadia granulated is still 5c. less than that of Montreal refined. Yellows are unchanged. Beet

sugars, after an advance to 6s. 5¼d., receded to 6s. 3¼d., and the latest cables quote an advance of 3d. in Java cane sugar with beet firm. In New York centrifugals are strong at 3¼c., being an advance of 1-16c. for the week. At this figure there are buyers but few sellers. The general tendency of the outside markets is toward increased strength. Until Tuesday's decline the Canadian market had a stronger tone in sympathy with the outside markets.

Receipts of raw sugar in the United States last week were heavy, amounting to 49,210 tons, while the meltings were 31,000 tons. Stocks were thus increased by 8,210 tons. Stocks, however, are nearly 60,000 less than the same time last year. Cuban stocks, on the other hand, show an excess of 227,000 tons compared with the same date a year ago.

SYRUPS AND MOLASSES.

The demand for molasses is, perhaps, less active than it was, still there is a moderate business doing. For syrups the demand is fair. There have been some transactions between the refiners and the wholesalers in sugar syrups, but they have only been small. Advices from New Orleans say that it is generally understood that the coming crop of molasses is controlled by a few interests. This, naturally, imparts a steady tone to the market. We quote: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

TEAS.

The market for both Indian and Ceylon teas is weak. At the last auction sale, advices of which are to hand, the large quantity of Indian tea brought forward just after the declaration of the Budget, proved in excess of requirements, and prices declined ¼ to ½d. In Ceylon teas, there was a similar decline, although fine Ceylons were held fairly steady. On the local market there have been a few transactions, principally in good liquoring teas at 7 to 7½d. According to advices from Colombo that market is also weaker there. The market is, of course, closed in Calcutta.

In Japan teas the interest is, of course, in the opening of the market for the present season. Several cable advices are to hand, and all report a strong market. The opening prices are \$3 (Mexican) higher per picul compared with last season. This is an advance of about 1½c. per lb. The advices say that the crop has been damaged by frost, and that it is likely to be short in consequence.

The fact that the United States is taking the duty off tea has also helped to give strength to the market. On the local market there has been some business done between the different wholesale houses, indicating that stocks of Japan tea are getting light. Ceylon green teas are being offered at from 7 to 7½d. for medium grades, and there is a good demand from the packers, but from other sources the demand is very light.

FOREIGN DRIED FRUITS.

CURRENTS.—The feature of the dried fruit market is the strength in currants, which, according to cable advices, are much higher than they were. Prices seem to be about 2s. 6d. above the recent lowest point. On Tuesday cables were received which were contradictory, one quoting slightly lower prices, and another even higher prices than at the close of last week. On account of the higher prices in the outside markets some of the local houses have marked their prices up $\frac{1}{2}$ c. per lb., and all are firmer in their quotations. A fairly good business is being done. We quote: Filiatras, $5\frac{3}{4}$ to 6c.; Patras, $6\frac{1}{2}$ to 7c.; Vostizzas, 8 to $8\frac{1}{2}$ c. per lb.

VALENCIA RAISINS.—The position of Valencia raisins is also stronger. Stocks on the spot are practically exhausted, and wholesalers are buying from each other when possible in order to do business. A small shipment, however, is due to arrive this week, but this is expected to give very little relief to the situation. According to cable advices supplies are rapidly falling off and stocks are nearly exhausted at all points. Local wholesalers are quoting selected firmly at $6\frac{3}{4}$ to 7c. and layers at $7\frac{1}{4}$ to $7\frac{1}{2}$ c.

PRUNES.—The demand is keeping up fairly well and quotations are unchanged. We quote as follows: Californian prunes, 100-110's, 5c.; 90-100's, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; 80-90's, $6\frac{1}{2}$ to 7c.; 70-80's, $6\frac{3}{4}$ to $7\frac{1}{4}$ c.; 60-70's, $7\frac{1}{2}$ to 8c.; 50-60's, 8 to $8\frac{1}{2}$ c.; 40-50's, $8\frac{3}{4}$ to 10c.

DATES.—There is not much doing and $4\frac{1}{2}$ c. per lb. is the ruling idea as to price.

FIGS.—A fair trade is being done in tapnet figs at $3\frac{1}{2}$ c. per lb.

CALIFORNIAN EVAPORATED FRUITS. There is a fair trade being done at firm prices. We quote: Peaches, 11 to 14c.; apricots, 13 to 17c.

GREEN FRUITS.

The uncertain weather of this week has made the fruit market dull. There are large offerings of lemons of both good and inferior quality, large shipments having been received direct from Messina and other European lemon-growing districts, and these are being offered all the way from \$2 up to \$3.50 per case. Oranges are scarce, and Valencias have advanced \$1 per crate. Pineapples are ripening in the South and larger shipments have come in, weakening the market for them here. More tomatoes and strawberries are being offered, and the latter are 5 to 10c. per quart lower. A few new potatoes and wax beans are being imported from the South. The potatoes are worth \$6 to \$7 per bbl., and the beans \$2.75 to \$3 per case. We quote: Oranges, Mexican, \$2.75 to \$3.25 per box; Californian navels, \$4.25 to \$4.75 per box; Mediterranean sweets, \$4.00 to \$4.50; Valencias, \$6 to \$6.50 per small case, \$7 to \$7.50 per large case; grape fruit, \$4 to \$5.50 per box; Malaga grapes, \$5.50 to \$7 per bbl.; bananas, \$1.20 to \$2 for firsts, and \$1.25 for eight hands; pineapples, \$4.50 per case; Southern cucumbers, \$1.75 to \$2.25 per doz.; Egyptian onions, \$3 per sack; Messina lemons, \$2.50 to \$3.50; Palermo lemons, \$2.25 to \$2.75; Sorrento lemons, \$2.50 to \$3.50 per crate; Californian celery, \$4.50 to \$5 per case of 8 doz.; Southern tomatoes, \$3 to \$3.50 per case

of 6 baskets; strawberries, 12 to 15c. per pint, and 23 to 40c. per quart.

VEGETABLES.

There have been large quantities of outdoor grown rhubarb placed on the market this week, causing the price of that article to come down 60c. per dozen. Green onions are also more plentiful. Potatoes have advanced 15 to 20c. per bag and cabbage has gone up 10c. per dozen. No more Canadian onions are being offered and those imported from Egypt have taken their place. We quote: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; red cabbage, 40 to 50c. per doz.; cabbage, 50 to 70c. per doz.; dry Egyptian onions, \$1.75 per bush; potatoes, 85c. per bag; asparagus, 75c. per doz.; butter beans, 90c. per peck.

COUNTRY PRODUCE.

EGGS.—The prices are firm at $12\frac{1}{2}$ to 13c. per dozen and the receipts are moderate. The competition amongst the local buyers, together with their scarcity, keeps the prices high.

BEANS.—There is little trade doing. We quote: Choice hand-picked, \$1.20 to \$1.40; prime, \$1.10 to \$1.20 per bush.

HONEY.—Trade remains quiet. We quote as follows: Clover, in 60-lb. tins, $9\frac{1}{4}$ to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.; dark honey, 5 to $5\frac{1}{2}$ c. per lb.

MAPLE SYRUP AND SUGAR.—The demand keeps steady. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to \$1.10 per imperial gallon. Maple sugar is quoted at 9 to $10\frac{1}{2}$ c. per lb.

DRIED AND EVAPORATED APPLES.—There is a brisk demand for evaporated, but dried apples are slow. We quote as follows: Evaporated apples, $9\frac{3}{4}$ to 10c. in carlots and $10\frac{3}{4}$ c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES.—There has been a heavy demand from the United States, and prices have advanced to 85 and 90c. per bag on the track.

BUTTER AND CHEESE.

BUTTER.—There have been larger arrivals of butter this week, and this has had the effect of weakening the market. The stocks of old and inferior butter have been cleared off, leaving the market in a healthy condition for the spring and summer. The demand for choice dairy butter is good. Some grades of creamery butter are 1c. per lb. lower. We quote as follows: Choice 1-lb. prints, 17 to 18c.; large rolls, 15 to $16\frac{1}{2}$ c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 22c., and creamery solids, $20\frac{1}{2}$ to 21c. per lb.

CHEESE.—Considerable quantities of fodder cheese are being offered at $11\frac{1}{2}$ c. per lb., and at that price sales are readily effected. The export demand continues heavy and the prices are firm and unchanged. We quote cheese at $11\frac{1}{2}$ to 12c. per lb., in small lots, and $11\frac{1}{2}$ to $11\frac{3}{4}$ c. for export.

FISH.

Trade continues brisk in fresh fish, and the prices are steady. A quantity of mackerel has been received and they are selling well. The high prices of fresh meat have increased the quantity of fish consumed. We quote: Fresh fish—Lake Erie; herring, 4 to 5c.; perch, 4 to 5c.; trout, 7c.; mullet, 3c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, $7\frac{1}{2}$ to 8c.; catfish, 10c. per doz.; blue fish, 9c. per lb.; mackerel, 12 to 15c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN.—There has been some uncertainty in the Chicago wheat market this week, and the prices here are unsteady. Manitoba hard wheat is worth 86c.; No. 1 Northern, $82\frac{1}{2}$ c. and No. 2 Northern, 80c. per bush. On the local market hardly any grain of any description has arrived. Red and white Ontario wheat is worth 68 to 81c.; goose, $67\frac{1}{2}$ to 68c.; oats, 46 to $47\frac{1}{2}$ c., and rye, 64c. per bushel. 77c. is the price paid on cars for fall wheat at outside stations.

FLOUR.—The uncertainty of the wheat market is causing the buyers to purchase their flour only in small quantities, and so trade is quiet. The prices are unchanged. We quote as follows: Ontario patents, in bags, \$3.60 to \$3.75; Hungarian patents, \$4.00 to \$4.15; Manitoba bakers', \$3.70 to \$3.85; straight roller, \$3.30 to \$3.40 per bbl. in Toronto.

BREAKFAST FOODS.—The prices are unchanged and trade continues fair. We quote: Oatmeal, standard and granulated, in carlots on track here, \$4.75; standard rolled oats in carlots on track here, \$4.50; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, \$2.40 in 100-lb. bbl.; cornmeal, \$3.60; split peas, \$4.75; pot barley, \$4.25, in 196-lb. bbls.

SEEDS.

Trade is slackening as the season is nearly over. We quote out of store at Toronto: Red clover, \$6.50 to \$9; alsike, \$10 to \$16, and timothy, \$7.80 to \$8.25.

MARKET NOTES.

Hides have gone up $\frac{1}{2}$ c. per lb.

White sugars are 10c. per 100 lb. lower.

Potatoes have advanced 15 to 20c. per bag.

Valencia oranges have advanced \$1 per case.

Currants are higher in Greece and firmer locally.

The prices of dairy and creamery butter are weakening.

Valencia raisins are almost exhausted on spot, and a small shipment that is due to arrive this week is not expected to give much relief.

Rhubarb is considerably cheaper than it was a week ago. Last week the prices were 80c. to \$1 per doz., and this week they are 20 to 40c., a decline of 60c. This is owing to the outdoor grown rhubarb being placed on the market.

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QUEBEC MARKETS

Montreal, May 8, 1902.

GROCERIES.

GROCERIES during the past week have been quite active all round, and with the opening of the St. Lawrence canals a considerably increased trade with points in Ontario has been brought about. The market for sulphur has become firmer in price owing to the destruction of a quantity of it by fire in the steamer discharging it at this port. There has been an advance in cotton twine of $\frac{1}{2}$ c. The wholesale houses report having difficulty in obtaining clothes pins. The demand is great now, and manufacturers have not been able to cope with it. Large cheese have advanced $\frac{1}{2}$ c. and are now quoted by wholesalers at 11 $\frac{1}{2}$ c. Small cheese are still worth 12 to 12 $\frac{1}{2}$ c. White beans are scarce, and the scarcity is not likely to be relieved until the new crop is on the market in August or September. Whatever is left of the old stock is being held by jobbers at \$1.35 to \$1.40.

SUGAR.

The market shows a further decline of 10c. per 100 lb. in white sugars. Yellows are unchanged at \$3.05 to \$3.70, and granulated is now quoted at \$3.70. Trade is much more active this week, business with places west of here having commenced well.

TEAS.

Recent cables from Japan state that the market has opened firm and higher than last year. Judging by present conditions it is likely that a further shortage in the crop will occur. Locally, medium and low-grade Japans are scarce and dealers are quoting them higher. China greens are changing hands, going from one house to another, and in consequence are gradually working up in price.

SYRUPS.

There is very little doing in corn syrups, and our prices are only nominal. We quote as follows: 3 $\frac{1}{2}$ c. in bbls.; 3 $\frac{3}{4}$ c. in $\frac{1}{2}$ bbls.; 3 $\frac{3}{8}$ c. in $\frac{1}{4}$ bbls.; \$1.60 in 38 $\frac{1}{2}$ -lb. and \$1.20 in 25-lb. pails.

MOLASSES.

In Barbados molasses on spot there is not much business doing. One buyer reports receiving advanced quotations from the primary market. The price is still 23 to 24c., though business has been done in certain cases as low as 20c. Porto Rico molasses is quoted at 38c. per gallon and Antigua at 24c.

CANNED GOODS.

There has been no change in canned goods since our last report. Tomatoes are still very scarce, and holders are selling them between 95c. and \$1. Other lines are not moving very well. Corn is dull. Canned blueberries are scarce; holders are few, and whoever has any has only a small quantity. The 2-lb. cans sell at 90 to 95c. Our quotations are now as follows: Peas, 82 $\frac{1}{2}$ c. to \$1.15; corn (ordinary), 80c.; tomatoes, 95c. to \$1; gallon apples, \$2.70 to \$2.80; 3-lb. apples, \$1.00; salmon, \$1.00 to \$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser

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GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

River red sockeye, and \$1.42½ to \$1.45 for "Clover Leaf" talls.

SPICES

Trade has been fairly good during the past week. No quotable change has occurred, and our quotations are as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a moderate demand at unchanged prices. Quotations are as follows: B rice, in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10 bag lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags, and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½ to 5c. per lb., and tapioca, 3½ to 4c.

FOREIGN DRIED FRUITS.

CURRENTS.—The primary market has advanced 1s. 6d. Trade, locally, is active. The outlook for the new crop is not very bright at present. Fine Filia trais are quoted at 5½c. in ½ cases; cleaned, 6c.; 1 lb. cartons, 8c.; finest Vostizzas, 7½c. to 8c. per lb.

VALENCIA RAISINS.—These continue to be scarce. Some jobbers are entirely out of off-stalk raisins and cannot obtain any in a good condition. There is a limited quantity of four-crown layers, which is practically the only grade to be procured. They are selling at 6½ to 7c. What little off-stalk raisins are held are being sold at 6½c. We quote: Finest off-stalk, 6½c.; selected, 6½c., and layers, 6½ to 7c. per lb.

SULTANA RAISINS.—There is a good demand and the market is active at the present price of 9c.

CANDIED PEELS.—There is no change. Citron peel sells for 16½c.; orange, 11½c., and lemon, 10½c.

MALAGA RAISINS.—These have become scarce under a heavy demand. "Connoisseur Clusters" are not to be had, and the price quoted is purely nominal. Our quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; ¼'s, \$1.30 to \$1.40.

DATES.—A fair amount of business is passing in dates. Hallowees are quoted at 4½c.

FIGS.—There is not much doing. Tappets sell for \$1.20 and layers for \$1.15.

CALIFORNIAN RAISINS.—The scarcity of Valencias has turned the demand to seeded Californian raisins in which there is now an active trade. The price of seeded raisins is 9¼ to 9½c. per lb. Indications are that the new crop of raisins will be a good one.

PRUNES.—There is a good demand and the market is steady. We quote: 8½c. for 40-50's; 8c. for 50-60's; 7½c. for 60-70's; 7½c. for 70-80's; 6½c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS

—Business continues active, and prices are steady and unchanged. Apricots are quoted at 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

No quotable change has been made in nuts. The demand is, naturally, at this time of the year, light, but better than is expected at this season. Our quotations are as follows: Walnuts, 9½ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8½ to 9½c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—Trade during the week has been somewhat irregular. Prices paid at the factory are from 19 to 20c. It has been possible to export a few lots under these prices, but most of the receipts are going into local consumption. There is a little dairy coming forward, prices being 17 to 18c.

CHEESE.—The price has not changed, finest colored still selling at 11 to 11½c. There is a very good inquiry for old cheese, but little, if any, business is done, as buyers take the goods at the prices asked. New cheese is coming forward more freely. The market in general is still firm, though the volume of business is not great.

COUNTRY PRODUCE.

EGGS.—Deliveries during the past week have increased but not sufficiently to make any quotable change. The increasing demand for pickling purposes has greatly helped to clean up the receipts. The price in wholesale lots is 12½c. and in single cases, 13c. Most dealers expect lower prices during the week, but it is a question whether this will be realized, as the advanced price in all other lines of food products will likely have its effect on eggs.

HONEY.—The market is still dull, prices being only nominal. We quote as follows: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—The market for ashes became much weaker during the week, and prices declined. There is a light demand. We quote: First pots, \$4.30 to \$4.35; second, \$3.90, and pearls, \$6 per 100 lb.

MAPLE PRODUCTS.—Trade is fair, most of the business being done in small lots. There has been no change in price, syrup selling for 70 to 80c. in large tins, and 50 to 60c. in small tins. Sugar, 9 to 9½c. for finest goods.

POTATOES.—There is a firmer tone to the market. Business is active. Choice Quebec stock, in carloads, sells at 73 to 75c. per bag, and ordinary at 55 to 65c. per bag.

BEANS.—The market is fairly active and an advance of 5c. was made in primes, the price now being \$1.25 to \$1.30 in jobbing lots.

GREEN FRUITS.

The fruit market is becoming more active as the season advances. Oranges and lemons have continued to arrive, the steamer Jacona bringing in some 30,000 boxes of lemons, Messina, Sorrento and Maiori fruit, and 24,000 boxes of oranges, mostly Sorrento fruit. The cargo of the

steamer Forest Holme, now in port, was sold on Thursday, May 8, and consisted of 20,000 boxes of Messina fruit and 5,000 boxes of Sorrento fruit. Messina lemons have dropped 50c. per box. Strawberries have taken a further decline of 10c. per box. Pineapples are 5c. lower. Some small shipments of Canadian asparagus have been received. They sell at \$2.50 per basket. Florida tomatoes are 50c. to \$1 per crate lower, and No. 1 cucumbers have gone down 30 to 35c. Grape fruit is \$1.00 per box lower. Our quotations are as follows: Jamaica oranges, in bbls., \$4.50 to \$4.75; in boxes, \$2.75; Valencia oranges, 420's, \$5.00; 420's, Jumbo, \$4.75; 714's, \$5; Messina lemons, \$2 to \$3 per box; pineapples, 20 to 25c.; Canadian apples, \$4.25 to \$5.50 per bbl.; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2, and eight hands, \$1 to \$1.50; sweet potatoes, Vine lands, \$5.50 to \$6; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; red onions, \$3.50 per barrel; yellow \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, \$4.25 to \$5 per box; Florida tomatoes, \$3 to \$3.50 per crate; fine spies, \$5.00 to \$5.50; radishes, 45c. per doz.; spinach, \$3 per bbl.; No. 1 cucumbers, \$1.20 to \$1.40 per doz.; strawberries, 25 to 30c. per box; asparagus, 50 to 60c. per bunch; Boston lettuce, \$1.00 per dozen; Canadian lettuce, 40c. per doz.; Canadian spinach, \$2.75 to \$3 per bbl.

FISH.

Business in fish continues fair. Salmon has been selling very well this week. Our quotations are as follows: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 10 to 12c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$4.75 to \$5.25 per bbl.; No. 1 herrings, Nova Scotia, \$2.80 per ½ bbl.; No. 1 Holland herrings, \$6.50 per ¼ bbl.; No. 1 Scotch herrings, \$6.50 per ¼ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$6.00 to \$6.25 per barrel; No. 2, \$4.50 to \$5.00 per barrel; large, \$6.50; No. 1 green haddock, \$4.25 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9.00 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$4.80 per case; dry codfish, \$4.65 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$10 to \$11 per bbl.; No. 1 Labrador salmon, \$6 per ¼ bbl.; No. 1 British Columbian salmon, \$5 per ¼ bbl. and \$9 per bbl.; standard bulk oysters, \$1.30 per gallon; select bulk oysters, \$1.50 per gallon; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per dozen; Canadian kippered, \$1 per dozen; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per dozen; canned Cove oysters, No. 2 size, \$2.20 per dozen.

FLOUR AND GRAIN.

FLOUR.—There is a moderate demand from both local and country buyers. Manitoba spring wheat patents have advanced 15 to 35c., and strong bakers' the same. We quote: Manitoba spring wheat patents, \$3.90 to \$4.25; winter wheat

"The Grocer's"

tour of South Africa

Our policy has always been expansion. It took us many years of hard and steady work to build up our circulation in Canada, and that persistent effort has not ceased yet—even though we have received subscriptions from about 90 per cent. of the grocers and general store keepers throughout the Dominion.

Next field was Great Britain—for exporters. Our EXPORT NUMBER each May is sent out to a list representing practically all the provision buyers, importers, colonial merchants, and produce brokers in Great Britain and Ireland. Our representative obtained these lists from the various associations connected with the produce trade, and numerous private lists were placed at the disposal of THE GROCER when the object was made known.

Now, it is South Africa.

The country is settling down again after its years of disorganization, and business is more active than ever—under the British flag. We have been fortunate in securing accurate lists of the best provision houses, and importers of flour, grain, cereals, meats, canned goods, etc., etc. All dealers on these lists will receive copies of the EXPORT NUMBER, and will be advised beforehand, in order that they may fully appreciate the object with which it is sent.

Exporters have a rare opportunity here for getting in communication with buyers in this important field. The demand for all classes of goods will grow with the fast increasing influx of new settlers, so connections made now are sure to grow stronger later on.

Have **you** anything to sell in either field? We reach Great Britain and South Africa—the old and the new markets. There are innumerable openings in both for Canadian goods, and a good bold advertisement will help you to get a footing.

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The Export Number
CANADIAN GROCER

OFFICES: MONTREAL and TORONTO

patents, \$3.75 to \$3.85; strong bakers', \$3.55 to \$3.95; straight rollers, \$3.40 to \$3.50.

GRAIN.—The grain market is not active. Oats are firmer and have advanced. Our quotations are now as follows: Ontario No. 1 spring wheat afloat, May, 77c.; No. 2 spring wheat, 76c.; peas, 87½c.; rye, 62½c.; oats, 47c. ex-store; corn, 72c.; buckwheat, 67c., middle freights; feed barley, 51 to 52c. ex-store.

OATMEAL.—The demand is fair, mostly for small lots. Prices are unchanged. We quote: \$1.90 to \$5 in bbls, and \$2.40 to \$2.50 in bags.

FEED.—There is an active inquiry for feed, but deliveries are light and not a great deal of business is done. We quote: Ontario bran, in carlots, \$18.50 per ton; shorts, \$21.50; Manitoba bran, \$19; shorts, \$22 per ton, including bags.

BALED HAY.—The market is fairly active and prices are steady and unchanged. We quote as follows: No. 1 timothy, \$9 to \$9.50; No. 2, \$8 to \$8.50; clover, mixed, \$7.50 to \$8; clover, \$7 to \$7.50 per ton, in carlots.

MONTREAL NOTES.

Sugar is 10c. lower.

Valencia raisins have advanced.

Messina lemons are 50c. lower.

Pineapples have gone down 5c.

Strawberries are selling 10c. lower per box.

Pork, both Canadian and American, has advanced.

NEW BRUNSWICK MARKETS.

St. John, N.B., May 3, 1902.

MOVING day has come and gone. The day was a very wet one. Many had to move. More each year endeavor to move before May 1. The week in business circles has seen quite an active movement in goods, although prices show little change. Beans and flour are quoted higher. The merchants are well pleased with the regulation among themselves and the millers in regard to the selling price of flour. It gives them a profit and enables them to follow the market up as well as down, which has not been the case, as previously they were compelled to follow it down, but could seldom get the advance. Cream of tartar is rather higher. Ginger is somewhat lower. Jamaica is quite low.

OILS.—In burning oils there is rather less movement. The quiet season of the year is at hand. Prices are unchanged. Lubricating oils are having a large sale at steady prices. The prospects are bright for a good season. Paint oils are firm at the quite high figure. Cod and seal oil are held firm, and supplies are light.

SALT.—There is a fair stock of Liverpool coarse salt held, and the market is firm. While some direct shipments will be received during the month some are now afloat for here from Boston, being shipped via that port. In fine salt, two houses here are packing fine English salt in wood boxes. Our market has never adjusted itself to the advanced price of Canadian in wood boxes. We quote as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to \$1; Can-

adian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 dozen; English bottled salt, \$1.25 to \$1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—In tomatoes the market is much firmer. The supply here is not large. Corn moves freely at even figures. Peas have not been large sellers. Supplies seem ample. Perhaps rather larger stocks were held owing to the advance early last fall. In blueberries, the market is quite bare. There has been an increased demand for these during the last few years. Last fall the supplies were very light. Strawberries are not a large stock, being quite good sellers. Peaches, particularly two's, have a fair demand. Gallon apples are scarce. Salmon is unchanged, and there is a fair business. Meats are higher and very firm. There is an improved demand. The packing season for domestic fish is now here. The past season has shown improved sales.

GREEN FRUITS.—Bananas have been very plentiful and cheap, two dozen good bananas for 25c. being the regular retail price, perhaps as low as good bananas have ever sold at here. In oranges, some few Jamaicas were received by direct steamer, and further arrivals are expected via Halifax about next week. Valencias are high and are held very firm. They have a large sale. Lemons are still low. One of our fruitmen attended the Montreal sale this week. A few pines have been received, and the quality is but fair with the sale light. Strawberries are rather lower and receipts a little larger, but the season is still early.

DRIED FRUITS.—There is little news. Some Valencia raisins held here have been sold in Quebec. The sale for raisins is small at this season. Currants have a good regular sale at quite low figures. The sale is for cleaned in cartons. The market is largely supplied from New York. In prunes, prices seem lower than ever. The old prunes carried over in California have upset the market. These goods, being packed this season, look and sell well. Sales have not been large. Evaporated apples are scarce and high. In dates there is a fair sale at full figures. Egyptian onions are rather higher. The prices have remained much higher this season than last. It is said the season is about over. Our dealers hold quite good stocks.

DAIRY PRODUCE.—In butter, our market has been quite well cleaned up for export. This has been a very welcome business, as there were quite large supplies of poor stock. Prices are rather higher. New is coming in more freely. Cheese are scarce and higher. A few new have been received. Eggs are quite firm, with supplies not large.

SUGAR.—The very low price continues. The sale of granulated is large. Yellows are pushed in the background. Some foreign sugar is sold. The agreement between the refiners and the trade is working better than ever. One firm which caused considerable trouble has come in and signed the agreement.

MOLASSES.—Two cargoes of Porto Rico molasses have arrived within a week, and further arrivals are due. The prices are low. In Barbados, supplies are

rather small for the season. The local sale is not large, but the quality this year is particularly good.

FISH.—The catch of gaspereaux in the harbor, which should be the matter of particular interest, is disappointing and unless there is a great change the pack of alewives will be light. A few shad are seen. In dry cod and pollock the market is somewhat dull. Prices are easy. Smoked herring are very low and pickled are dull. Halibut is quite high. Our quotations are as follows: Haddies, 4½ to 5c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$1.50 to \$1.75 per ½ bbl.; Canso herring, \$5.75 per bbl.; kippered gaspereaux, \$1.10 per box; Shelburne, \$2.50 per ½ bbl.; dry cod, \$3.50 to \$3.65; fresh gaspereaux, 65c.; smoked, do., \$1; halibut, 10c.; shad, 14c.

FLOUR, FEED AND MEAL.—In flour, rather higher prices rule and the market is very firm. Feed is high and scarce. In oatmeal there is quite a range in price, and the market is rather firmer. Oats are firmer and there are fair sales. Cornmeal is unchanged, but the market is rather firmer. Beans are higher from 10 to 15c. They are not freely offered. Spot stocks are light. Barley is dull. Split peas are high and scarce. In seeds the season has been a good one, and sales are quite active. Timothy is again high. Our quotations are as follows: Manitoba flour, \$1.80 to \$1.90; best Ontario, \$1.10 to \$1.25; medium, \$3.70 to \$3.80; oatmeal, \$5.00 to \$5.10; cornmeal, \$2.95 to \$3.00; middlings, \$26 to \$28; oats, 52 to 54c.; handpicked beans, \$1.50 to \$1.60; prime, \$1.40 to \$1.50; yellow eye beans, \$2.80 to \$3.00; split peas, \$5.15 to \$5.25; barley, \$4.50 to \$4.55; hay, \$12 to \$14.

ST JOHN NOTES.

C. & E. Macmichael are landing a shipment of Paterson's sauce.

T. H. Estabrook is shipping a car of "Red Rose" tea to Winnipeg this week.

Baird & Peters and L. G. Crosby have each a cargo of Porto Rico molasses landing this week.

Gandy & Allison, salt importers, are packing the "Winsford" English salt in wooden boxes, tens and twenties.

The duty which the English Government has put on rice is likely to affect shipments to Canada, which, during the past two years, have been quite large.

TRADE CHAT.

A CONSOLIDATED cheese curing station is being erected by the Dominion Government at Woodstock, Ont.

The Truro Condensed Milk Co. is building a cold storage and refrigerating plant at Truro, N.S.

A consolidated cheese curing station is being erected by the Dominion Government at Woodstock, Ont.

The Cavendish Lobster Factory, Charlottetown, P.E.I., will be closed during this season on account of the scarcity of labor there.

Geo. Detwieler, general merchant, Gowanstown, Ont., has made an addition to the back of his store to be used for his stock of hardware and boots and shoes.

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An Actual Experience.



Seal Brand
In 1 and 2-lb. Cans
only.
(AIR-TIGHT.)

The grocer talks to a woman about Chase & Sanborn's Coffee—describes it, prices it, illustrates it, shows it—but all this does not convince her to use it. Then she drinks merely a single teaspoonful of it and ever after insists upon Chase & Sanborn's. This happens almost daily. Only extra choice Coffee can thus change the habit of years. But Chase & Sanborn's Coffee will do it.

CHASE & SANBORN, Importers, Montreal.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Established 1873.

CONSIGN YOUR EGGS, BUTTER

—and—

General Produce

—to—

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.

Goods bought F.O.B. if preferred.

Try the "Imperial" Brand

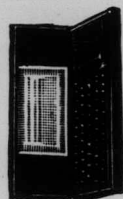
—OF—

Peaches, Pears, Apples,
Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.



BERNARD CAIRNS
Leader in

RUBBER STAMPS

SEALS, PRICE MARKERS, Etc.
10 King Street West, - TORONTO.
Awarded Diploma at Toronto Exposition, 1901.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

FIREWORKS AND FLAGS

for 24th May and Coronation Day.

Ask for our new idea in Grocer's Twine. Spindles given free.

James Wilkins,

Cor. Colborne and West Market Streets

Tel. Main 4407. TORONTO.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION

in "Commercial Intelligence," to the Editor 'SELL'S COMMERCIAL INTELLIGENCE,' Temple House, Tallis St., Temple Avenue, London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

HELLO! GROCERS IN THE WEST.

We just want to inform you that we have appointed **Messrs. Gibson & Hilton, of Winnipeg,** as selling agents for our celebrated

COFFEES AND SPICES.

It has always been claimed that Western dealers know good things when they see them. You will certainly appreciate the goodness of our goods. Intending purchasers of best selling and profitable coffees and spices should secure our prices and ask for samples.

S. H. EWING & SONS, 96 King Street, MONTREAL.

TROUBLE AMONG WINNIPEG FRUIT DEALERS.

(From Winnipeg Telegram.)

LAST year the retail fruitmen of the city attempted an experiment to break up the fruit combine which has been in effect among the wholesale dealers for many years. On that occasion they shipped in a carload of peaches themselves and were thus enabled to cut down the price to the consumer very materially. Now they have taken a step further and have formed a combine of their own, which it is hoped will effectually close out the wholesale trust.

A number of them have got together and put up \$10,000 with which to commence a wholesale business of their own. The intention is to ship in fruit in carload lots from the various orchards of the world and sell it by retail on the Winnipeg market at just such a price as will recoup them for their outlay and leave a fair margin of profits to the sellers.

The effect of the move is for the future to unfold but those at the head claim that it will at once materially lower the price to be paid by the consumer and put the trade on a proper basis so far as it relates to the retailers.

Under existing conditions they claim that the fruit combine practically prevents any credit being given to the most honest of traders. The method being to supply fruit as desired during the week and sending round on Wednesday to collect payment in full for all shipment during the week. Cash must then be paid on the spot or supplies are immediately cut off until a cheque is sent. This, the retail men conceive to be a grievous hardship, and one which is seriously interfering with the proper prosecution of their business. But at the same time, al-

though this is a serious grievance, it is not the only one. It is claimed, in addition, that the trust operates in another way. Fruit is, of course, a very perishable article, which must be consumed very rapidly or the loss will be heavy. Consequently when delays occur on the road the wholesalers often have to sustain heavy losses, and they have been in the habit of arbitrarily increasing the price to the retailer week by week so as to recoup themselves for losses thus sustained. The result being that no man knows, under the present system, how much he will have to pay for his stock next week. Furthermore, the wholesaler is alleged not to be content with charging up his actual losses week by week, but puts on also a sum sufficient to recoup him for profit which he reckons he would have made had the damaged shipment come to hand sound and good and he had parcelled it out among his customers in the ordinary way of business.

This is the state of things which the new organization of retail men intend to correct. They claim that a fixed price should be placed on the various articles which should fluctuate as little as possible, and although they admit that the shifting of market prices must, of necessity, affect them, the changes should be such as can to some extent, at least, be discounted in advance. Besides they do not see the force of paying for the damage done to fruit in transit. Last year when the C. N. R. announced an increase in the rate for carrying fruit to Winnipeg they gave as their reason the fact that they had to recoup the shipper for any loss which he might sustain in transit. If this is so the retail men do not see why the wholesaler should obtain from the railway company damages which are afterwards charged up to them as well. They allege instead that they should be able to save all that is lost in this way for by shipping their own cars in they

would get the advantage of the railway payments and have no combine to pay it over to again.

CLERKS' PICNIC.

It has been decided by the Montreal Grocery Clerks' Association to hold their annual picnic at Carillon, Que., on July 6. A committee was appointed to visit that place on Thursday, May 8, and make all the necessary arrangements. Much interest is being shown in the event, and it is expected that it will be even more successful than in the past. The officers appointed in connection with the occasion were Mr. Martel, chairman of the dancing committee; Mr. Dubord, chairman of the banquet committee; Mr. Robichaud, chairman of the games' committee, and Mr. Sauriol, chairman of the committee in charge of printing. The treasurer will be Mr. J. B. E. Poirier.

S. H. EWING & SONS IN THE WEST.

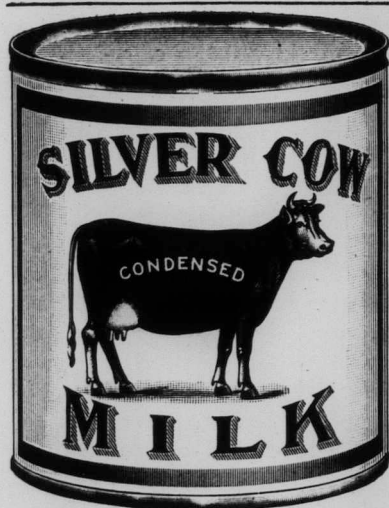
S. H. Ewing & Sons, of Montreal, have appointed Messrs. Gibson & Hilton, of Winnipeg, as Western selling agents for their coffees and spices. What with the good values offered by this celebrated and well-known firm and the good connection Gibson & Hilton have in the West, a largely increased business should be the result of this appointment.

TORONTO CLERKS' PICNIC.

The members of the Retail Clerks' Association of Toronto will meet on Tuesday evening next to arrange for their annual picnic to be held at the Island on May 21.

A new salmon cannery will be erected at Smith Sound, B.C., by P. Hickey, engineer of The Hudson's Bay Co., and W. J. Kelly, of Kelly & Douglas, Vancouver.

The best selling Tea in Canada Today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto



SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—**INGERSOLL, ONT., and ST. CHARLES, ILL.**

ST. CHARLES, ILL., U.S.A.

The Hapugastenne Tea Estate

We have a contract for one-half of the output of these splendid gardens this year. Output last year, 42,000 chests. If our contract is carried out by the tea planters we will be able to sell you at London auction prices. These teas are thick, rich, creamy and do not go off in flavor like most of Ceylon flavory teas. You buy good value to-day, in a month they are not worth within 5 or 6c. of price you paid for them, and then you wonder why you do not do a tea trade. Avoid this trouble by buying all grades of the Hapugastenne Gardens and have your teas every month the same.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North.

TORONTO—9 Front St. East.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

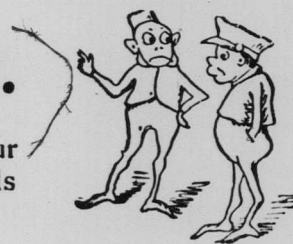
Delhi Canning Co.,

- Delhi, Ont.

You are not in business for a day, nor for a month, nor a year.

By carrying reliable goods you will hold the trade of your customers as long as you desire it, "Kent" Canned goods please the consumer.

Have you stocked "Kent" Corn?



The Kent Canning Co., LIMITED

Chatham, Ont.

NOVA SCOTIA MARKETS.

HALIFAX, May 5, 1902.

THOUGH the spring business, with the season, opened up a month earlier than usual, which would indicate an early steady-down to the average trade of early summer, there has been no falling-off in the rush of the wholesale grocery trade as yet, and last week's business was a remarkably heavy one. Buying seemed to be general in every line, and none with whom I consulted had any fault to find with trade or the general trade conditions. The travellers out on the road—and they are nearly all so engaged—send in numerous, if not heavy, orders, and their reports of the business outlook throughout the Province have a very healthy and encouraging tone. Payments are being met with an unusual promptness in most cases, and the impression is given that money is rather more plentiful in the country than usual.

The market prices are, however, somewhat unsteady, and changes, though only slight, have taken place in some lines. Flour has been subject to an advance of 10 to 15c., but, as this article is remarkably low, no surprise was expressed. There is a firmer feeling in flour, and no doubt there may be a further advance, as soon as the crop prospects are fully known. Millers are firm in their demands, and there is some delay in filling orders. Oatmeal and rolled oats are also firm, and at an advance of 25c. Beans and split peas have also advanced slightly.

Refined sugar has now reached the lowest point on record, having been subject lately to a decline of ten cents, which was somewhat unlooked for. This is said to be due to the arrivals at Halifax and at Montreal of large quantities of German and Austrian sugars. It is not at all unlikely that sugar will advance again suddenly at any time, and probably run higher than it has been during the last few months. The preserving season will commence very soon now when an extra demand for sugar will open up. In connection with the decline in refined sugars, it is also noted that raw sugars advanced about the same time. This is considered an anomaly of the trade, as refined should have been firmer in sympathy with the raw product. Molasses prices are unchanged.

The retail market is in a healthy condition, and no doubt this is due to the presence of some 1,500 to 2,000 soldiers being in the city for the fourth contingent. Every one of these, besides having to be fed by the caterer, spends his amount, even if

small, in tobacco, candies, oranges, apples—and no doubt in other lines as well. Every dollar spent in this way helps all lines of business by way of the great circulating medium—ready cash.

The hay situation remains about as formerly reported, considerable Quebec hay being imported. Oats are considerably firmer—much firmer than they should be at this season—and there is a tendency to advance rather than to decline. There is considerable hay and oats required at the concentration camp, and will be an extra large amount this week as there will be nearly 2,000 horses in the stables. This extra using up of stocks here will prevent an early decline in prices.

The egg situation is still unsatisfactory, except from the producer's point of view. At this time of year eggs usually wholesale at 10c., but they are now worth 12 to 13c., and the retailer has to pay 16 to 17c. for really fresh stock. Butter is still coming in more plentifully, but prices for best stock are no easier. From circumstances already mentioned, both these, with other lines of provisions, are in strong demand.

The meat situation is unsatisfactory. A week ago, beef on foot was subject to an advance of 1c. per lb., to \$9 to \$10, and still there is not enough extra beef coming in to supply the local market. The dealers say that they have not been making anything on the handling, even at the old prices—and now it will be much worse for them. An attempt was made to form a combine and raise prices all around, but some of the large dealers declined—possibly with the intention of freezing out the small dealers.

R. C. H.

SCHEME TO MAKE BETTER CHEESE.

THE conference of Dominion dairy experts held at Ottawa, April 30 to May 1, made some important recommendations. It was stated that to secure a better and more uniform quality of butter and cheese all cheese factories and creameries should be organized into groups or syndicates. Each group would consist of from 15 to 30 factories under the supervision of a competent instructor, and all these groups should be centralized under one authority in each Province. Short courses of instruction should be held in the dairy schools for the sons of farmers, and this would insure cheese and butter being manufactured only in factories free from sanitary defects and possessed of well constructed and readily cleansed rooms, pure water,

good drainage and clean utensils and surroundings.

All cheese factories should be compelled to take out a Provincial license. To secure efficient dairy instruction each factory should be charged a license fee so that it could be visited regularly in turn by instructors.

Cheese and butter makers will be urged to use the fermentation test and the acidimeter. The Department of Agriculture will be asked to supply alkali solutions and furnish cultures at nominal cost until the larger number used will allow them to be supplied by Canadian merchants. It was recommended that a dairy conference similar to that just held should be held every year in future.

INDUSTRIAL GOSSIP.

A COMPREHENSIVE PROJECT.

The J. W. Dumas Company, Limited, of the county of Gloucester, N.B., is applying for incorporation. The capital stock of the company is placed at \$9,000, divided into 900 shares of \$10 each. The incorporators are: Joseph W. Dumas, general merchant; Sylvester Theriault, postmaster; Peter Landry, farmer, of Grand Ance, N.B.; Isaie Godin, manager, and John Bolton, engineer, St. Joseph, N.B. The purposes of incorporation are to take over the business of Joseph W. Dumas, Grand Ance, N.B., and conduct saw mills, roller mills, carding mills, to purchase grain and wool and to sell wheat flour, bran, starch and to import and sell wool and the products thereof manufactured and unmanufactured.

A NEW BRUNSWICK COMPANY.

The Hartland Mercantile Company, Limited, Hartland, N.B., is applying for incorporation. Twenty thousand dollars, divided into 200 shares of \$100 each, is the amount of the capital stock, and the following are the incorporators, the first three named being the provisional directors: J. T. Allen Dibblee, merchant, Woodstock, N.B.; George M. Shaw, merchant, Arthur R. Rigby, bookkeeper, Arthur L. Baird, clerk, Hartland, N.B.; W. Jack Dibblee, clerk, Woodstock, N.B., and Mary E. Shaw, married woman, Hartland, N.B.

The reasons for incorporating are to purchase the business of J. T. Allen Dibblee and George M. Shaw, at present conducted under the style of Shaw & Dibblee, general merchants, Hartland, N.B., and to carry on a business as plumbers, tinsmiths, hardware merchants, grocers and agricultural implement agents in the Province of New Brunswick and elsewhere.

ENGLAND

FROM want visit been forward this esculer the Atlanti

But this go uncheck gardeners terprises to themselves.

In one advent of however, recently green grown as although was sent America.

It is true its tall silvery frija gardens fo cobs have or profitable when certain that an or heads in t eating in experiment of flavor were fully United St

So rapid favor that in Essex maize, as cut early, growing the west

The ord not include paration more simple boiled in ded, and oiled but

When fingers like asparagus w Gazette.

Ovide made an stance of ties are assets ar at Carti transfer & Cie., turers, \$1,382.

ENGLAND EDUCATED TO CORN.

FROM the United States, to meet the wants of Canadian and American visitors, green Indian cobs have been forwarded to the London market, this esculent being preserved in crossing the Atlantic by means of cold storage.

But this class of competition is not to go unchecked, and many astute market gardeners and others are developing enterprises to secure the British market for themselves.

In one instance we have to chronicle the advent of a new English vegetable, new, however, only inasmuch that until recently green Indian corn has not been grown as a vegetable in this country, although so well known in the form it was sent to Covent Garden from America.

It is true that the maize plant, with its tall stem, long flaglike foliage and silvery fringe, has grown for years in our gardens for decorative purposes, but the cobs have been neglected in their edible or profitable possibilities until last year, when certain market gardeners discovered that an ordinary summer will develop the heads in this country quite sufficiently for eating in the green state, and from these experiments it was found that in delicacy of flavor the heads grown in this country were fully equal to those grown in the United States and Canada.

So rapid has this esculent advanced in favor that whole fields are now devoted in Essex to growing this Indian corn, or maize, as it is called in England, to be cut early, and this season it is finding a growing demand at the large hotels in the west end.

The ordinary cookery books as yet do not include recipes for it, but in the preparation of this vegetable nothing can be more simple, for the cobs only need to be boiled in slightly salted water till tender, and served with plain, melted or oiled butter.

When taken at table one finds that "fingers were made before forks," for, like asparagus, it cannot be properly consumed with other assistance.—Pall Mall Gazette.

A FISH DEALER FAILS.

Ovide Moreau, fish dealer, Montreal, made an assignment on May 1 at the instance of Archer & Perron. His liabilities are something over \$15,000, and the assets are the stock in trade and five lots at Cartierville, Montreal, which had been transferred as security to J. V. Gervais & Cie., tobacconists and cigar manufacturers, Joliette, Que., for a loan of \$1,382.

Just a Suggestion!

Make a good display of

Clark's Meats and Specialties

and you'll be surprised at the way they sell.

60 lines to sell from.

EPPS'S

GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

ESTABLISHED 1861.

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

**CAPSTAN
BRAND**



**English
Worcestershire
Sauce**

For Fish, Soups, Meats and Game. Equal to any
Manufactured.

— BOTTLED BY —

THE CAPSTAN MFG. CO., Toronto

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.

**California
Mission
Olives.**

We have a sample shipment (in 1 Gallon Kits) of this delicious fruit—specially selected.

ARTHUR P. TIPPET & CO
Montreal and Toronto

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

G. A. DUGAL, grocer etc., Masson, Que., has effected a compromise with his creditors.

Ovide Moreau, fish merchant, etc., Montreal, has assigned.

H. Cairns & Co., general merchants, Sawyerville, Que., have assigned.

W. W. Montague, merchant, Dunnville, Ont., has assigned to W. D. Swayze.

V. E. Paradis has been appointed curator of Jos. Bussiere, grocer, Quebec.

The business of James McLaughlin, grocer, St. George, N.B., has been closed by his creditors.

The creditors of Joseph Savarie, general merchant, St. Antoine Abbe, Que., have held a meeting.

The creditors of George H. Harshaw, general merchant and hotelkeeper, held a meeting on April 8.

The Canadian Hygienic Butter Co., Limited, Toronto, are in voluntary liquidation, and J. P. Langley has been appointed liquidator.

The creditors of E. N. Hurtubise & Co., general merchants and sawmill proprietors, Ottawa and West Aylwin, will hold a meeting on May 14.

PARTNERSHIPS FORMED AND DISSOLVED.

J. B. Brunet & Co., grocers, Montreal, have dissolved.

A. Laurendeau & Frere, grocers, Montreal, have dissolved.

Thompson & Allen, general merchants, Port Elgin, N.B., have admitted J. G. Lamb as partner, and the style is now Thompson, Allen & Lamb.

SALES MADE AND PENDING.

The assets of F. G. Dunning, general merchant, Beloeil, Que., have been sold.

The stock of Hawkins Bros., general merchants, Blind River, Ont., has been sold.

The real estate of T. Valiquette, crockery merchant, St. Henri de Montreal, has been sold.

The assets of P. Langlois, general merchant, St. Gregoire, Que., are to be sold on May 14.

The assets of C. A. Miller, general merchant, Windsor Mills, Que., are to be sold on May 14.

The assets of L. B. Fontaine, general merchant, St. Jacques L'Achigan, Que., have been sold.

Charles Secord, baker and confectioner, Pilot Mound, Man., is advertising his business for sale.

The assets of Ovide Martin, general merchant, St. Guillaume D'Upton, Que., are to be sold on May 9.

CHANGES.

McIntosh & Co., grocers, Toronto, have sold out to Rose Flanagan.

Beaudry & Prevost, grocers, Montreal, have registered.

Alex. Dewitt, grocer, Montreal West, has sold out to F. E. Lea.

P. N. Belhumeur, grocer, Hull, Que., is succeeded by Felix Boulne.

Thomas Lynch, grocer, Halifax, N.S., has sold out to T. J. Brown.

Goulet & Tetreault, general merchants, Beloeil, Que., have registered.

A. M. Freeman, grocer, Amherst, N.S., is succeeded by M. M. Tingley.

J. A. Levert has registered for A. Levert & Co., grocers, Montreal.

M. M. Tingley, general merchant, Albert, N.B., has removed to Amherst, N.S.

Jos. Cote & Co., butter and cheese-makers, Mystic, Que., have registered.

Sam Rosenhek, general merchant, Oxford, N.S., has sold out to M. Cohen.

Hyman Hart has registered for S. Rorlick & Co., confectioners, Montreal.

R. E. Reardon succeeds the late Wm. Reardon, broom manufacturer, Ottawa.

J. S. Lariviere has registered for The American Trade Supply Co., Montreal.

Richard Kaury, peddlers' supplies, Amherst, N.S., has removed to New Glasgow.

J. Rosenhek, general merchant, Campbellton, N.B., is succeeded by Rosenhek Bros.

Frank Dowkes, general merchant, Venlaw, N.W.T., is succeeded by F. L. Walker.

The Havana Cigar Co., Limited, Toronto, has sold out to The Havana Cigar Company.

L. Guibord, general merchant, St. Ligouri, Que., is removing to St. Felix de Valois.

Elizabeth L. Drake has registered as sole proprietress of Drake & Co., grocers, Halifax, N.S.

Arthur Worsley, wholesale and retail confectioner, etc., Montreal, has sold his retail business.

Mary L. Proteau has registered as proprietress of Turcotte & Raynauld, grocers, Montreal.

Alphonse Viau, grocer and liquor merchant, Montreal, has sold out to Deslieres & Brais.

The estate of W. K. Kains, general merchant, Treadwell, Ont., is to be succeeded by J. O. Smith.

A. O. Veitch, general merchant, Richmond, Bayhan P. O., Ont., has sold out to M. C. Moore.

David F. Williams, general merchant, Port Burwell, Ont., has sold out to Savage & Wilson.

James Tooker, wheat and meal merchant, Yarmouth, N.S., has sold out to L. E. Baker & Co.

A. M. McLean, general merchant, Jacques River, N.B., is selling off his stock to close his business.

The Toronto Biscuit and Confectionery Co., Limited, Winnipeg, is succeeded by Cameron & Gordon.

Douglas & Co., wholesale and retail hardware merchants, Amherst, N.S., are closing their grocery branch.

George Elliot, general merchant, Hamilton, Man., has sold his branch store at Crandell to Larimer & Brown.

The tender of F. W. Welsh for the stock of The S. Fader Co., Limited, grocers, Vancouver, B.C., has been accepted.

Mrs. Eugene Duclos has registered as proprietress of E. Duclos & Cie., grocers and provision merchants, Montreal.

FIRES.

John Brown, miller, Dunnville, Ont., has been burned out.

F. G. Wurster, general merchant, Preston, Ont., has suffered loss by fire.

Robertson & Co., grocers and meat merchants, St. John, N.B., have received slight damage by fire.

Pilgrim Bros. & Co., manufacturers of soda water, Hamilton, Ont., were partially burned out; the loss is covered by insurance.

DEATHS.

Alphonse Goyer, hide merchant, etc., Montreal, is dead.

Angus McDonald, general merchant, River Hebert, N.S., is dead.

J. Wesley Ross, wood merchant, North east Margaree, N.S., is dead.

A BIG TRANSPORTATION SCHEME.

A SYNDICATE has taken it in hand to provide a proper system of grain and general freight transportation from the great lakes to Montreal. Several prominent Canadians are interested in this scheme, among them being James Playfair, vice-president and general manager of The Midland Navigation Co., Midland, Ont.; John Bertram, president of The Bertram Engine Works, Toronto, and Joseph Kilgour, of Kilgour Bros., Toronto.

This company is at present in communication with the Montreal Harbor Board, asking them to recommend their project to the Government. As stated in the communication their plans are to erect elevators at Montreal and the Upper Welland canal. The elevator at Montreal would have a capacity of 1,000,000 bushels, and the other, at Port Colborne, a storage capacity of 2,000,000 bushels.

To provide the money for the building of these elevators a bond issue to run 30 years and bearing interest at the rate of 4 or 4½ per cent. is proposed. A sinking fund will be provided for in the bonds sufficient to pay them off at maturity.

The Government is desired to support the measure to the extent of guaranteeing the interest of the bonds of the company and the furnishing of free sites in localities where Government lands were suitable for the purpose.

It is hoped that by having elevators at Montreal ocean vessels could regularly come up the St. Lawrence for cargoes, as freight would be always awaiting them there. Grain would be attracted to Montreal through Canadian waterways and railways, and a regular and continuous carriage of Western grain to Montreal would take the place of that carriage which is now intermittent.

At present a large portion of the products of Western Canada reach the sea through United States channels. It is hoped by the scheme mooted to remedy this.

SUGAR.

WE OFFER TO THE TRADE

480 Bags Trinidad Sugar

DRY AND GOOD COLOUR, AT THE EXCEPTIONALLY

Low Price of **\$2.85** Per 100 lbs.

1 Per Cent. 10 Days.

**L. Chaput,
Fils & Cie.,**

Wholesale Grocers and Importers
MONTREAL.

E. W. GILLETT,
President.

WM. DOBIE,
Gen. Manager and Treasurer.

GEO. HEPBURN,
Secretary.

To the Grocery Trade of Canada :

We desire to call your attention to the fact that the business of E. W. Gillett was, on Thursday May 1st, taken over by this company and same will be continued on a very much larger scale than before.

We need not emphasize here as to the high standard and purity of the various articles we manufacture, as their recognized superiority has been for many years acknowledged by all up-to-date merchants. As all our products show you a good profit, we desire merely in this notice of change in name of the company to ask you to keep stocked with

Gillett's Perfumed Lye, Royal Yeast Cakes,
Imperial Baking Powder, Gillett's Cream Tartar,
Cream Yeast Cakes, Magic Baking Soda,
Magic Baking Powder, Gillett's Mammoth Blue,
Gillett's Washing Crystal, etc, etc.

They are all Standard Goods and Money-Makers for you.

E. W. Gillett Company Limited

32-34 Front St. West

London, Eng.

TORONTO, ONT.

Chicago, Ill.

INQUIRIES ABOUT CANADIAN TRADE.

THE following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London.

1. A firm of organ makers have asked to be furnished with the names of shippers of whitewood from Canada.

2. A French firm, manufacturing ladies' Parisian clothing of the highest class, make inquiry respecting the best means of getting into touch with Canadian importers of such goods.

3. A firm at Leith, Scotland, make inquiry respecting the wood pulp trade of Canada, their object being to interest themselves in the importation of sulphite pulp.

4. A Lancashire firm desires to correspond with buyers in Canada of steel wire screening, such as is used in stamp batteries in the gold mining districts.

5. An English firm of manufacturers of table glass of the best quality make inquiry respecting the market that exists in Canada for these goods.

6. A firm in Scotland manufacturing tweeds are desirous of opening up business relations with Canadian houses purchasing such goods as they export.

7. A general commission merchant at Nannheim, Germany, is interested in the importation of wood pulp and feeding stuffs, bran, etc., from Canada, and wishes to get into touch with exporters.

8. The English manager for a firm of Dutch cigarmakers makes inquiry respecting the export of these goods to Canada.

Inquiries received by the Canadian section of the Imperial Institute:

1. A London house dealing in macaroni, vermicelli, essential oils, candied peels and similar lines, wishes to get into touch with Canadian importers.

2. A manufacturer of cycle rubber goods asks to be placed in communication with Canadian houses using these articles.

3. A North Country manufacturer of grocers' and druggists' specialties is prepared to appoint Canadian resident agent.

[The names of the firms making the above inquiries can be obtained on application to the Editor of THE CANADIAN GROCER]

E. W. GILLETT COMPANY, LIMITED.

The first annual general meeting of E. W. Gillett Company, Limited, 32-34 Front street west, was held in the office of the company at 11 o'clock on Thursday, May 1. Stockholders of this company are composed of the principal wholesale and retail grocers of the Dominion, of whom there was a large representation in person at the meeting. Mr. E. W. Gillett acted as chairman, and the greatest possible harmony prevailed. The company takes over one of the best manufacturing businesses in Canada, and, owing to stockholders being merchants in all parts of the Dominion, there will be such a large number of workers to push the sale of Royal Yeast, Gillett's Lye, Magic Baking Powder, etc., that it is confidently

predicted by the management that the already enormous business done by the company will at least be doubled in a year or so.

Mr. E. W. Gillett, of Chicago, Messrs. Wm. Dobie, John Firstbrook, M. A. Thomas and H. C. Barker, of Toronto, were elected directors for the ensuing year.

The by-laws of the company were submitted and unanimously approved of and adopted. The newly elected board of directors held a meeting immediately after the shareholders' meeting and elected the following officers: President, Mr. E. W. Gillett; general manager and treasurer, Mr. Wm. Dobie; secretary, Mr. Geo. Hepburn.

IMPORTANT TO THE GROCER.

It has become quite a common practice of late among some of the jobbers when receiving an order from the grocer for a certain article or brand of goods to not send that article, but something else which pays the grocer a larger profit, saying it is just as good, or just the same.

This is mostly practised on weak or easy-going grocermen, who allow themselves to be influenced against their own interest, but to the interest of the jobber or agent. That is neither fair to the grocer or manufacturer.

The grocer should get what he wants or calls for; the manufacturer should have the benefit of the sale of the goods, when called for, which he has established through their merits, and the expense of advertising.

The fact that L. Schepp Co.'s coconut and other articles have been substituted as above is the cause of this complaint.

BEET SUGAR AT BRANTFORD.

At a meeting of the Brantford, Ont., Board of Trade, on April 30, a resolution was passed in favor of establishing a beet-sugar factory in that city. In this resolution, the matter was referred to the consideration of the council of the board, and satisfaction was expressed at the offer of the Ontario Government to conduct experiments to test the suitability of the country around Brantford for the growing of sugar beets. The board promised to cooperate with the Government in the carrying out of these tests.

A letter was presented at the meeting from Joseph Stratford stating that a capitalist had offered to put up \$500,000 for the establishment of a beet-sugar factory, providing \$100,000 were subscribed locally and a sufficient acreage guaranteed.

The factory would have a capacity of 500 tons of beets per day, and would employ from 100 to 250 men.

PRAISE FOR THE FRUIT MARKS ACT.

In reference to the strictness of the regulations of the new Fruit Marks Act enforced by the Dominion Government, John Adam, Son & Co., fruit importers, Liverpool, Eng., writing to one of their Canadian agents for the export of fruit to the Mother Country, state: "We anticipate good things from this Act, as it will certainly prevent men of no experience going into the trade, but it seems to us that the present system of inspection is hardly stringent enough, as, without turning out the barrels completely, it is quite impossible to see all the fruit. This Act will encourage honest packing in every way, and we are quite sure that it will be to the interest of the trade."

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

All kind

TH
The Mar

Ord

goo

W.

They Speak For Themselves

MILTON, ONT.,
March 10, 1902.

T. H. Estabrooks, Esq.,
St. John, N.B.

Dear Sir,—I bought some tea from your traveller which is giving grand satisfaction, and I find it necessary to repeat order instead of shipping any back.

I enclose an order which you will kindly ship as soon as possible.

Yours truly,

DUNDALK, ONT.,
April 8, 1902.

T. H. Estabrooks, Esq.,
St. John, N.B.

Dear Sir,—You will please repeat last order. Your tea has given entire satisfaction, and I would like to be appointed sole agent for this town.

Yours respectfully,

Note by T. H. E.—Sorry; sole agents are never appointed for RED ROSE TEA.

TUPPERVILLE, ONT.,
April 10, 1902.

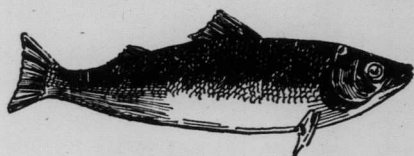
T. H. Estabrooks,
St. John, N.B.

Dear Sir,—Please send me by first freight another 100-lb. case RED ROSE, assorted same as before. I have been pushing it and find it is giving very good satisfaction in most cases.

Yours truly,

RED ROSE TEA brings repeat orders—the proof is above.

T. H. ESTABROOKS, TEA IMPORTER AND BLENDER,
St. John, N.B., and Toronto, Ont.



FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. Established 1852. TORONTO.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.
LIVERPOOL,

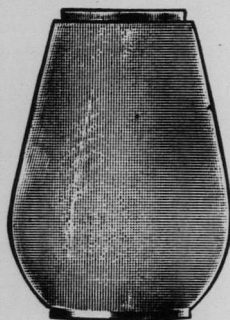
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
Canned Goods. TORONTO

Correspondence Solicited.

Extra Choice

Barbadoes Molasses

3-lb. tins—a good seller.

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always
Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. B. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

REFRIGERATORS.

Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

Wilbert Hooley, Manager.

54 Noble St., TORONTO

Phone Park 513.

This cut represents No. 13.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolsley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avawella, Ceylon.

Include with first order from wholesale grocer a trial lot of

H AND H
TRADE MARK

the unequalled cleaner. Steady growth, reasonable well advertised, and have letters daily from consumers
34 Yonge Street, Toronto.

**ORANGES
PINEAPPLES**

We are direct importers of the above, and are quoting close prices.

Try us with your next fruit order. We can please you.

WHITE & CO., Toronto, Ont.

THE PURITY AND EXCELLENCE OF**COWAN'S**

Hygienic and Perfection COCOA,
Queen's Dessert, Royal Navy
and Perfection CHOCOLATE,
Cowan's CAKE ICINGS,

Chocolate Cream Bars, Chocolate Ginger, Wafers, etc.,
and Cowan's Famous Blend COFFEE

make them the most popular goods with all Grocers.

THE COWAN CO., Limited, TORONTO**All Grocers Look Alike**

to us, that's why they all get **Silver
Dust Soap Powder** at a price
to pay a handsome profit.

SILVER DUST MFG. CO., - HAMILTON.**Austrian Sugar**

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

IF YOU WANT TO SELL OR BUY

POTATOES

—write—

C. McILHARGY - STRATFORD.

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO

Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

"Superior Gluten Flour"

Thousands of Canadians to-day are looking in vain for something that they can eat. From as many causes they are suffering from impaired digestion, dyspepsia, diabetes, etc.

They are among your customers. What are you feeding them on to build them up? We stand behind the statement that our "Superior Gluten Flour" will bring relief and cure (full directions on each package).

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: **GEO. CARTER,**
Victoria, B.C.

JOSEPH CARMAN,
Winnipeg, Man.

CHAS. E. MACMICHAEL,
St. John, N.B.

CEYLON TEA IS WINNING

Trade for Grocers.

CEYLON TEA IS HOLDING

Trade for Grocers.

You will certainly agree with us that this is the most desirable Tea to sell your customers — the kind that is enjoying a larger measure of popularity than any other Tea on the market — the kind that owes the popularity it has attained to its wonderful purity, flavor, aroma and strength, which nature, combined with up-to-date methods of production, has endowed it with.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean

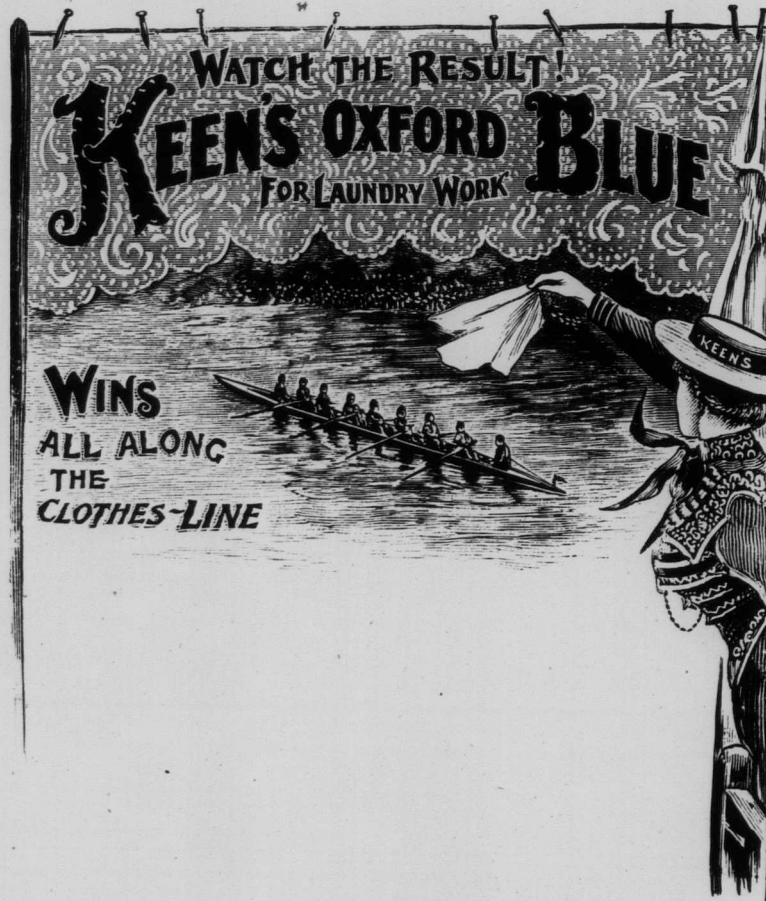
LAUNDRY Blue Season,

and Grocers are laying in a stock of the Best Blue in the world

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget OXFORD BLUE when the travellers call for orders.



Current Market Quotations for Proprietary Articles

May 8, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend— Per doz.
 Size 1, in 2 and 4 doz. boxes..... \$ 2 40
 " 10, in 4 doz. boxes..... 2 10
 " 2, in 6 "..... 80
 " 12, in 6 "..... 70
 " 3, in 4 "..... 45
 Pound tins, 3 doz. in case..... 3 00
 12 oz. tins, 3 " "..... 2 40
 5-lb. tins, 1/2 " "..... 14 00

Diamond— W. H. GILLARD & CO.
 1 lb. tins, 2 doz. in case..... per doz. 2 00
 1/2 lb. tins, 3 " "..... 1 25
 1/4 lb. tins, 4 " "..... 0 75

IMPERIAL BAKING POWDER.

Cases Contain. Sizes of Cans. Per Doz.
 4 doz. 10-oz. \$0 85
 3 " 6-oz. 1 75
 2 and 3 doz. 12-oz. 3 40
 2 and 1 3 doz. 16-oz. 4 35
 1 doz. 2 1/2-lb. 10 40
 1/2 and 1 doz. 5-lb. 19 50

MAGIC BAKING POWDER.

Cases Contain. Sizes of Cans. Per Doz.
 4 doz. 4-oz. \$0 65
 4 " 6-oz. 0 80
 4 " 8-oz. 1 00
 4 " 12-oz. 1 50
 4 " 16-oz. 1 80
 1 " 2 1/2-lb. 4 50
 1 " 5-lb. 7 75

JERSEY CREAM BAKING POWDER

1/2 size, 5 doz. in case..... 40
 1/2 size, 4 doz. in case..... 75
 1/2 " 3 " "..... 1 25
 1 " 2 " "..... 2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co. Per gross
 Jonas..... \$9 00
 Froments..... 7 50
 Military dressing..... 24 00

BLUE.

Keen's Oxford per lb..... \$0 17
 In 10 box lots or case..... 0 16
 Reckitt's Square Blue 12-lb. box... 0 17
 Reckitt's Square Blue, 5 box lots... 0 18

BLACK LEAD.

Reckitt's per box..... 1 15
 Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY doz. net
 Bamboo Handles, A, 4 strings..... 4 35
 " " B, 4 strings..... 4 10
 " " C, 3 strings..... 3 85
 " " D, 3 strings..... 3 60
 " " E, 3 strings..... 3 35
 " " G, 3 strings..... 3 10
 " " I, 3 strings..... 2 85

BISCUITS.

CARR & CO. LIMITED.
 Frank Magor & Co., Agents
 Cafe Noir..... 0 15
 Ensign..... 0 12 1/2
 Metropolitan mixed..... 0 09
 Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.
 Mushrooms, Rionel..... \$15 50
 " 1st choice Duthell..... 18 50
 " 1st choice Lenoir..... 19 50
 extra Lenoir..... 22 00
 Per case, 100 tins.

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.
 Moyen's No 2..... \$9 00
 No. 1..... 10 50
 1/2 Fins..... 12 50
 Fins..... 14 00
 Tres fins..... 15 00
 Extra fins..... 16 50
 Sur extra fins..... 18 00

FRENCH SARDINES.

HENRI JONAS & CO.
 1/2 Trefavennes..... \$9 50
 1/2 Rolland..... 9 50
 1/2 Delory..... 10 50
 1/2 Club Alpines..... 2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.. 0 35
 Smaller quantities..... 0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents. per doz
 Cocoa essence, 3 oz. packages..... \$1 65
 Mexican chocolate, 1/2 and 1/4 lb. pkgs. 0 40
 Rock Chocolate, loose..... 0 40
 " 1-lb. tins..... 0 43
 Nibs, 11-lb. tins..... 0 35 1/2

JOHN P. MOTT & CO.'S

E. S. McIndoe, Agent, Toronto.
 Mott's Broma..... per lb 0 30
 Mott's Prepared Cocoa..... 0 28
 Mott's Homeopathic Cocoa (1/2's)..... 0 32
 Mott's Breakfast Cocoa (in tins).... 0 40
 Mott's No. 1 Chocolate..... 0 30
 Mott's Breakfast Chocolate..... 0 28
 Mott's Caracocas Chocolate..... 0 40
 Mott's Diamond Chocolate..... 0 25
 Mott's French-Can. Chocolate..... 0 18
 Mott's Navy or Cooking Chocolate... 0 35
 Mott's Cocoa Nibs..... 0 05
 Mott's Cocoa Shells..... 0 05
 Vanilla Sticks, per gross..... 0 90
 Mott's Confectionery Chocolate 0 21 0 43
 Mott's Sweet Chocolate Liquors 0 19 0 30



Chocolate— FRY'S. per lb
 Caracocas, 1/2's, 6-lb. boxes..... 0 42
 Vanilla, 1/2's..... 0 42
 "Gold Medal" Sweet, 1/2's, 6 lb. bxs 0 29
 Pure, unsweetened, 1/2's, 6 lb. bxs 0 42
 Fry's "Diamond," 1/2's, 14 lb. bxs 0 34
 Fry's "Monogram," 1/2's 14lb. bxs 0 34

Cocoa— per doz.
 Concentrated, 1/2's 1 doz. in box... 2 40
 " 1/2's, 1 lb. "..... 4 50
 " 1 lb. "..... 8 25
 Homeopathic, 1/2's 14lb. boxes... ..
 1/2 lbs. 12 lb. boxes.....

THE COWAN CO. LIMITED.

Cocoa—
 Hygienic, 1-lb. tins, per doz.... \$ 25
 " 1/2-lb. tins "..... 3 75
 " 1/4-lb. tins "..... 2 25
 " fancy tins "..... 0 90

Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb..... 0 55
 Perfection, 1/2-lb. tins, per doz... 3 00
 Cocoa Essence, sweet, 1/2-lb. tins, per doz..... 2 25

Chocolate— per lb.
 Queen's Dessert, 1/2's and 1/4's... \$0 40
 " 6's..... 0 42
 Mexican Vanilla, 1/2's and 1/4's... 0 35
 Royal Navy Rock " "..... 0 30
 Diamond " "..... 0 25
 " 8's..... 0 28

WALTER BAKER & CO., LIMITED.

per lb.
 Premium No. 1 chocolate, 12-lb. boxes. \$ 38
 Vanilla chocolate 6-lb boxes..... 47
 German sweet, 6-lb. boxes..... 27
 B'fast cocoa, 1/2-lb. tins, plain; 6-lb. boxes..... 51
 Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs. 35
 Caracas sweet chocolate, 6-lb. boxes 37
 Soluble chocolate (hot or cold soda) 1-lb. cans..... 45
 Vanilla chocolate wafers, 48 to box, per box..... 1 56

CHEESE.

Imperial—Large size jars, per doz... \$ 8 25
 Medium size jars..... 4 50
 Small size jars..... 2 40
 Individual size jars..... 1 00
 Imperial Holder—Large size..... 15 00
 Medium size..... 15 00
 Small size..... 12 00
 Roquefort—Large size, per doz..... 2 40
 Small size..... 40

Mecca
 Damascus
 Cairo.....
 Sirdar...
 Old Dutch

"Old Crow"
 "Condor"
 15-year-old hand-
 1-lb. Fant
 48 tins
 Madam H
 100 lb. del

UN
 Clothes f
 case,
 4 doz. pac
 6 doz. pac

COUP
 For sale l
 Limit
 Fills,
 \$1. 4

In lots c
 book,
 100 to 50
 500 to 1,0

A
 \$ 1 00 bc
 2 00 bc
 3 00 bc
 5 00 bc
 10 00 bc
 15 00 bc
 20 00 bc
 25 00 bc
 50 00 bc

RE

“THE EDWARDSBURG BRANDS”

Starch

.. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-**
MENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.	
Mecca	0 32
Damasou	0 28
Calro	0 20
Sirdar	0 17
Old Dutch Rio	0 12½
E. D. MARCEAU, Montreal.	
per lb.	
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" " Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
 \$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un-	Covers and
	num	Coupons
	bered	umbered.
In lots of less than 100 book, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book

\$ 1 00 books	3	cents each
2 00 books	3	cents each
3 00 books	3	cents each
5 00 books	4	cents each
10 00 books	5½	cents each
15 00 books	6½	cents each
20 00 books	7½	cents each
25 00 books	8	cents each
50 00 books	12	cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " " (no cork-crowns)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 lb. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat bottle extracts	15 00
2 oz. Square	21 00
4 oz. " "	36 00
8 oz. " "	72 00
Per doz.	
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
Per doz.	
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London	
"Superior" Gluten Flour and Breakfast Cream.	
Price—Toronto, Montreal and East	5 10
" " Winnipeg	5 40
" " Vancouver	6 50
Per doz.	
Robinson's Patent Barley ¼ lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, ¼ lb. tins	1 25
" " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	\$3 60
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JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	\$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb.	0 07
7-lb. wood pails, 6 "	0 07
14-lb. wood pails, per lb.	0 07
30-lb. " "	0 06¾
Jellies—	
1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 07
14-lb. " "	0 07
30-lb. " "	0 06¾

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 75
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can	2 00
" Acme" Pellets, fancy boxes, 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
" Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

CCGNAC IN CASES.	
Ph. Richard.	
S. O. Quarts, 12's	\$22 50
F. C. " "	15 00
V. S. O. P. " "	12 00
V. S. O. P. pints, 24's	13 00
V. S. O. P. ½ pints, 48's	14 00
V. S. O. P. 1-15 bottles, 180's	20 00
V. S. O. quarts, 12's	10 00
V. S. O. 1-15 bottles, 180's	18 00
V. O. quarts, 12's	8 50
V. O. pints, 24's	9 50
V. O. ½ pints, 48's	10 50
V. O. 1-15 bottles, 180's	14 00
V. O. decanters, 12's	0 51
V. O. " " pints, 20's	13 00
Chas. Couturier.	
Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ bottles, 48's	9 00
Flasks, 24's	8 00
¼ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.	
Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ bottles, 48's	8 00
Flasks, 24's	7 00
¼ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

Cognac In Wood.	
Ph. Richard.	
Gals. Oct's. Oct's. Bbls. Hhds.	
Couturier	\$4 00 \$3 95 \$3 85 \$3 80
Marion	3 75 3 60 3 50 3 40
Richard	5 50 5 35 5 25
V. S. O. P.	
V. O. proof. 4 25 4 10 4 00 3 90 3 80	
Richard Fine champagne 6 00 5 90	
Gin—Pollen & Zoon, in Cases.	
Red, 15's	\$10 00
Green, 12's	5 00
Poney, 12's	2 50
Gin Pollen & Zoon, in Wood.	
Gals. Oct's. Oct's. Bbls. Hhds.	
Gin, P. & Z.	\$3 15 \$3 05 \$3 05 \$3 00 \$2 95

Mitchell Bros. Limited—Scotch.	
1 case, 5 cases.	
Heather Dew, ordinary qts. 12's	\$ 7 00 \$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50 12 25
Heather Dew, oval flasks, quart, 12's	11 25 11 00
Special Reserve, oval, pts. 24's	11 75 11 50
" " ordinary qts. 12's	9 00 8 75
Special Reserve, ½ bottles, pints, 24's	10 00 9 75
Extra Special Liqueur, flagon, 12's	9 50 9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50 9 25
Heather Dew, flasks, 48's	12 00
" " ½ flasks, 60's	9 00
Mullmore, Imperial oval quart flasks, 12's	10 00 9 75
Mullmore, flasks, Imperial pints, 24's	10 50
Mullmore, flasks, ordinary pints, 24's	7 75
Mullmore, ½ flasks, ordinary, 48's	9 00 8 75
Mullmore, ordinary quarts, 12's	6 50
Mullmore, ordinary pints, 24's	7 50 7 25

RECKITT'S Blue and Black Lead { **ALWAYS GIVE YOUR CUSTOMERS SATISFACTION**

Scotch Whiskey in Wood.

	Gal.	Oct's.	Bbls.	Hhds.
	9gals.	17gals.	40gals.	60gals.
Special Reserve	\$4 51	\$4 25	\$4 15	\$3 90
Heather Dew	4 00	3 85	3 75	3 65
Extra Special	5 00	4 90	4 80	4 75
Liqueur	3 50			

Whiskey in Cases.

Mitchell Bros., Limited—Irish

Cruiskeen Lawn, stone jar, 12's	\$12 50
Old Irish, flasks, imp. quarts, 12's	11 25
Special, quarts, 12's	9 00
Imp. pints, 24's	11 75
round bottles, quarts, 12's	6 50
round 1/2-bottle, pints, 24's	8 00
flasks, 4's	12 00
1/2-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	1/2-Oct.	Oct.
Mitchell, "A"	\$4 00	\$3 90	\$3 75
"B"	3 50		
"C"	3 00		

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	\$14 01
" pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 04
" pints, 24's	17 00
" d'Argent, quarts, 12's	0 50
" pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros. Wine in Wood.

	Gal.	Octave.
Madere, No. 1/2	\$3 50	\$3 00
No. 3/4	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies. In barrels, per gal.

Gooderham & Worts, 65 O.P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

MINCE MEAT.

Wetley's Condensed, per gross net \$12 00 per case of doz. net... 3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins, per doz.	\$1 40
" 1/2 lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
1 lb.	0 25
E. D., 1/4 lb. tins, per doz.	0 85
" 1/2 lb. tins, "	1 45

HENRI JONAS & Co. Per gross

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

1/4-lb. tins	per lb.	0 35
1/2-lb. tins	"	0 33
1-lb. tins	"	0 32 1/2
4-lb. jars	per jar	1 20
1-lb. jars	"	0 35

"Old Crow," 12-lb. boxes—

1/4-lb. tins	per lb.	0 25
1/2-lb. tins	"	0 23
1-lb. tins	"	0 22 1/2
4-lb. jars	per jar	0 70
1-lb. ars.	"	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass	2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins		0 07


PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Pa. ent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA—COW BRAND.




Case of 1 lb. containing 60 pkgs., per box, \$3.00

Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00

Case of 1 lb. and 1/2 lbs. (containing 30 packages) per box, \$3.00

Case of 50 pkgs (containing 96 pkgs) per box, \$3.00.

EMPIRE BRAND.



Case 120 1/2-lb. pkts. (60 lb.) per case \$3.00.

Case 96 10-oz. pkts. (60 lb.) per case \$3.00.

SOAP



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per gr., \$10.30.

Maypole Soap, black per gr., \$15.30.

Orion Soap, per gross, \$10.30.

Gloriola Soap, per gross..... 12 00

Straw Hat Polish, per gross..... 10 20

GOLD SOAP



Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.

No. 1 White or Blue, 4-lb. cartons	0 66 1/2
No. 1 " 3-lb.	0 06 1/2
Canada Laundry	0 06 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards' Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08 1/2
No. 1 White, bbls. and kegs	0 06 1/2
Benson's Enamel, per box, \$1 50 to 3 00	

Culinary Starch—

Benson & Co.'s Prep. Corn	0 07 1/2
Canada Pure Corn	0 05 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08 1/2

BEE STARCH.

Cases, 64 pkgs. 48's	\$5.00
1/4 Cases, 32 pkgs. 24's	.50

Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	\$0 05 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05 1/2

Finest Quality White Laundry—

3-lb. Canisters, cases of 48 lbs.	0 06 1/2
4-lb. " " "	0 06 1/2
Barrels, 175 lbs.	0 05 1/2
Kegs, 100 lbs.	0 05 1/2

Lily White Gloss—

1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 08 1/2
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07

Brantford Gloss—

1-lb. fancy boxes, cases 36 lbs.	0 08 1/2
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Canadian Electric Starch—

Boxes of 40 fancy pkgs, per case	3 25
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Celluloid Starch—

Boxes of 45 cartons, per case	3 75
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Culinary Starches—

Challenge Prepared Corn—

1-lb. packages, boxes 40 lbs.	0 05 1/2
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No. 1 Brantford Prepared Corn—

1-lb. packages, boxes 40 lbs.	0 07
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Crystal Maize Corn—

1-lb. packages, boxes 40 lbs.	0 07
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STOVE POLISH.



For durability and for cheapness this preparation is truly unrivalled.

Per gross

Rising Sun 6-oz. cakes, 1/2-gross 1 xs	\$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

STOVE POLISH




DUSTLESS, LABOR SAVING, BEST IN THE WORLD.

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " 1/2's	0 21	0 26
Green Label, 1 and 1/2's	0 22	0 30
Blue Label, 1s, 1/2s, 1/4s and 1/8s.	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label 1/4s	0 44	0 60

KOLONA



PURE CEYLON TEA

Ceylon Tea, in 1 and 1/2 lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	19
" " 1/2-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

RAM LAL'S PURE INDIAN TEA



GUARANTEED ABSOLUTELY PURE AND MANUFACTURED ON THE PLANTATIONS OF INDIA.

Cases each 60 1-lb. 0 35

" " 60 1/2-lb. 0 35

" " 80 1-lb. 0 35

" " 120 1/2-lb. 0 36

LUDELLA CEYLON, 1's AND 1/2's PKGS.



Blue Label, 1's	0 18 1/2	0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 28	0 40
Brown Label, 1/2's	0 30	0 40
Green Label, 1's and 1/2's	0 35	0 50
Red Label, 1/2's	0 40	0 50

CROWN BRAND

Wholesale Retail.

Red Label, 1-lb. and 1/2's	0 35	0 50
Blue Label, 1-lb. and 1/2's	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2's	0 20	0 25
Japan, 1s.	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" I to IV	37 1/2 to 0 27 1/2
" V	0 24
" XXXX	0 22 1/2
" XXX	0 19
" LX, lead packets	0 27 1/2

1 lb. and 1/2 lb., 60-lb. cases, retail's 40c.

"Condor" L, lead packets 0 19

1 lb. and 1/2 lb., 60-lb. cases, retail's 25c.

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26 at 0 20
Chocolate label	" 0 35 " 0 25
Blue label	" 0 50 " 0 36
Maroon label	" 0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32 1/2
" " " Blue, 1-lb.	0 42 1/2
" " " Maroon, 1-lb.	0 50
" " " Maroon, 3-lb.	1 50

Black Teas "Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1	per lb. 0 25
No. 2	" 0 30
No. 3	" 0 25
No. 4	" 0 20
No. 5	" 0 17 1/2

LIPTON'S TEA (in packages).

	Price per lb.
No. 1, cases 50 lb. (50 1/2-lb. pkgs.)	\$0 55
No. 1, cases 50 lb. (25 1-lb. pkgs.)	34
No. 1, cases 50 lb. in 5-lb. tins	33
No. 2, cases 50 lb. (50 1/2-lb. pkgs.)	29
No. 2, cases 50 lb. in 5-lb. tins	29
No. 3, cases 50 lb. (50 1/2-lb. pkgs.)	23
No. 3, cases 50 lb. in 5-lb. tins	22
No. 3, cases 50 lb. in 5-lb. tins	23
Green Ceylon, No. 1 (50 1/2-lb. pkgs.)	35
" (25 1-lb. pkgs.)	34
Green Ceylon, No. 2 (25 1-lb. pkgs.)	23

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3/4s, 5s and 10s.	0 39
Royal Oak, 2 x 3, Bolace, 8s	0 52
Something Good, 7s.	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13 1/2 oz. bars, spaced 9s.	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s.	0 43
Pay roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

"Old Crow"	0 20
"Condor"	0 25

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 65
" Solid Back Globe	1
" Jubilee (perforated)	1
" Crown	1

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c. pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5c.	1 00
Victoria " 3 doz. 5c.	1 10
" " 3 doz. 10c.	1 80

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The Best Grocers make a point of keeping it always in stock.



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city market, stock quotations, etc. You can get commercial news from any Canadian paper through us. Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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MONTREAL
E. DESRAVALS ADVERTISING AGENCY

TANGLEFOOT SEALED FLY PAPER

Stops the fly in his mad career. Also catches the filthy food he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mts.
Grand Rapids, Mich., U.S.A.

ADVERTISING IN WESTERN CANADA
will be carefully, promptly, and promptly attended to by
The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"
KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for particulars, etc., to
THE GLEANER CO.,
Limited
"Gleaner" Office, KINGSTON, J.A.

A Good Article, In an Attractive Packet, At a Low Price, Judiciously Advertised, That pays a Fair Profit, Should be on every Grocer's Shelf—

IT IS—

"Empire" Soda

BEST FOR BAKING.

Manufactured by
BRUNNER, MOND & CO.,
NORTHWICH, ENGLAND.

SOLE AGENTS,
WINN & HOLLAND,
MONTREAL, CANADA.

The Auer Gas Lamp
No. 5
Money-Back Style.

IT will make your store or home as bright as day with-out costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.

SATISFACTION GUARANTEED OR YOUR MONEY REFUNDED.

SEND FOR CATALOG AND TRADE DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.
Manufacturers and Importers of
MANTLES—SHADES—CHIMNEYS—BURNERS—ETC.

THE CANADIAN GROCER

Only two of the many good lines we are now showing:—

Bavarian Assortment Glassware

A particularly good line of newest shapes in Vases, Rose Bowls and Fruit Dishes, of size and quality usually sold for 25c., but which you can retail at a good profit for 15c. each.

Rosedale Decorated Flower Pots

A large decorated Jardiniere, painted and gilded, about six or seven inches, which you can retail for 15c. each.

Write for particulars of these lines, or if sending us an order for any goods required, ask to have a sample enclosed.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

Manufacturers of
Lamps and Rich Cut Glass.

Decorators of
Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

No Better
Than The Best
—BUT—
Much Better
Than The Rest

—IS—

WETHEY'S
FAMOUS
CONDENSED
MINCE MEAT.

Sold by all leading wholesalers
and manufactured by

J. H. Wethey, Limited

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

*Pickles, Sauces, Jams and
Preserved Provisions.*

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

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LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

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