### THE BOYS' OWN PHILATELIST

A monthly magazine devoted to young collectors.



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NO. 6.

#### Suggestions for Young Philatelists.

By U. S. HAWKEYE.

In starting out to be a stamp collector do not lose sight of the fact that to succeed one must educate himself in the work. The best educators of the affairs of the world to:day is the daily paper. The best philatelic educator is the philatelic paper. Then about the first thing needed is a good philatelic paper or two. Subscribe to as many as you can easily afford to pay for. An outfit you may already have but if not then purchase as good an album as you can conveniently afford. To start in on packets if the contents of each are all different, is the cheapest and best plan of getting a good start with the least money. As the collection rapidly increases higher priced packets must be purchased. Where you buy from different firms one can often exchange the duplicates secured, to other collectors after benefitting your own collection with the finest specimens. This is not to be lost sight of. A good collection never has torn or badly cancelled stamps. With high priced stamps it is different, more will be said about this later on. Deal with good reliable parties and when you find anything not as advertised write the person or firm about it. Kind letters will make more friends than enemies and any firm will correct mistakes, if not, report the parties to the editor of your paper.

Cleanliness. To make a collection show up well and to make a stamp salable both must be clean and be kept clean. When one takes down his stamp book or looks over a consignment of stamps the hands should be scrupulously clean. In handling a stamp, even one of the most common kind never use a pencil but always use a smooth tooth-pick or stamp tongs. If you get into a good habit it will never leave you and it is as easy to remember as a bad habit, With one end of a common tooth-pick be-

tween the thumb and second finger use the pick as a shovel, the fore finger being free to aid in holding and raising the stamp after the pick is carefully pushed under it.

Examination.—Scrutinize the backs of all your stamps. If there is paper upon the back, especially from an envelope, carefully moisten the paper by dropping the stamp into a small dish of water, or better by moistening a strip of blotting paper and placing the stamps back down upon this for a few minutes. Remember that stamps are always worth more with gum on their backs. In attempting to free the stamp from all paper, do not peel the stamp from the paper but the paper from the stamp. This method prevents tearing to a great extent. While the stamp is of moderate dampness it is a good time to straighten out bent perforations and corners which are turned under. A deep crease can often be entirely removed by straightening the stamp out when moist and holding the two opposite edges of the stamp, parallel with the crease, hard down on a smooth surface until the stamp is thoroughly dry. While slightly dampened, especially with alcohol or benzine an almost imperceptible watermark is often made to brighten into view. But warermarks are best made out by holding the stamp between the eye and a window receiving the light from a bright sky or reflected sun light. Indistinct watermarks cannot be made out by gas or electric light. More will be said about watermarks under remarks on advanced collecting in a future paper.

This paper until January 1900 for 10c. Did you ever see a bigger offer?

#### AD. SNAPS.

1

2

Your ad. in any of these spaces next issue for 20 CENTS or in next 3 issues for 35c. cash in advance.

2

5

6

Rush in your copy.

# ATTENTION! ATTENTION!

Read this advertisement carefully, note the prices quoted, and the result will be that, if you are a shrewd buyer, I will get some of your money in exchange for my stamps.

#### . Sets! Sets! Sets!

You will probably never be able to buy these sets any cheaper (if as cheap) than the prices quoted below, and if you look them up in your catalogue, you will find that every one is offered at less than one-half the catalogue value.

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Nos. 108 and 109 sent together by registered mail postfree for only \$7.50.

Every purchaser of my sets to the amount of \$1.00, as advertised above, will receive free a complete set of Omaha stamps, 1c to 10c, 6 var.

#### Approval Selections.

I have a fine line of stamps to send on approval to persons who will give good reference when writing for a selection.

I want to buy collections, rarities and all current issues for cash.

# HERBERT F. ROLLINS,

217 Park Place, Brooklyn, N. Y.

#### Editorial Comment.

A new stamp paper is to appear from Hamilton. It should be a "hot" one com-

Recent News. ing from such a hot city. Berlin's new paper, the Canadian Collector, will be issued quarterly.

The Sængerfest held here in August was the means of bringing together quite a number of stampites and incidentally a good time was spent

Mr. Chas. Weaver leaves in a few days for Toronto to attend the College of Pharmacy, He is Treasurer of the Ontario Philatelic Co., and we wish him every successwhile in the Queen City.

After Oct. 1st no postage stamps will be redeemed by the P. O. Dept at Ottawa.

We have been considering the advisability of changing the name of this paper to the "Boys' Own Magazine" and adding cycling, camera and story departments. Before doing this we would like to hear how our readers look upon it. This is your paper and it's for you to say whether the step shall be taken or not. Let us hear from you to day.

Don't forget the B. O. P. when placing your advertising contracts for the coming season. When you take into consideration the fact that our circulation is one of the largest of Canadian stamp papers and our adv. rates twice as cheap you will admit that our paper is the place for your advs. We would like to get several of the large firms to take a page or a half page adv. for 3, 6 or 12 months and can make very interesting offers on these. One point worth special mention is that we mail copies to between two and three hundred Y.M. C.A.

and public libraries throughout Canada and U. S. this is very beneficial to advertisers.

In our last issue we announced a big special for this month but we have been compelled to give up the proiect until a later date. The

That Special.

ject until a later date. The circulation part of it however is all O. K.—just twice our

usual circulation. We must apologize for thus disappointing our readers and hope it will not lessen the support given us since starting our paper.

Your subscription would help us to improve this paper.

Don't overlook Whatley's adv.

As will be seen by referring to page 1 our ad. rates have again been changed, they are now 25c per inch. Our circulation has

Something for you.

been doubled so they are really cheaper than before. We are making special offers to

those taking 3 inches or over and it would pay you to write us. We would like to get several prominent dealers to take a page for 3 or 6 months at \$1.00 per month. This is cheaper than any other stamp paper in existence.

Can you get 25 subscribers to this paper at 100 per year? If so we will give you \$1.00 cash. Get to work and you will be surprised at the short time it will take you.

Advertising in our paper and not paying for same may be all kinds of fun for you, but where do we laugh? In future we shall have to demand cash in advance. It will save a lot of trouble and some expense. We have a number of outstanding accounts which must be settled at once or we will have to give you some free advertising.

#### SALE. CLEARING

of good approval sheets of stamps, no sheet catalogues less than 45c. They are yours at 13c per sheet postfree.

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My 100 variety packets are good at 13c postfree. Try one.

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Collectors send me 200 mixed Omaha's

and got a good sheet of the above.

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