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BANK OF MONTREAL

ESTABLISHED 1817.

Capital all Paid-up - \$12,000,000
 Reserve Fund - 6,000,000
 Undivided Profits - 1,160,954.19

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Liverpool—Bank of Liverpool
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Travellers' Circular Letters of Credit and Commercial Credits issued for use in all parts of the world.
 Collections made on favorable terms.
 Interest allowed on deposits at current rates.
 Drafts sold available at all points in Europe, United States and Canada, including Atlin and Dawson City.

A. F. D. MACGACHEN, Manager

DOMINION BANK

Capital (Paid up), \$1,500,000
 Reserve Fund - \$1,500,000

Hon. Sir Frank Smith, Pres., E. B. Osler, Vice-Pres.

HEAD OFFICE, TORONTO

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WINNIPEG OFFICES:

Main Office: 150 Princess St.
 F. L. PATTON, Manager.

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 S. L. JONES, Manager.

INTEREST ALLOWED ON DEPOSITS IN SAVINGS BANK DEPARTMENT.

UNION BANK OF CANADA

CAPITAL PAID-UP - 2,000,000
 REST - 450,000

HEAD OFFICE, QUEBEC.

BOARD OF DIRECTORS

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Carman, Man.	Morden, Man.	Virdee, Man.
Minnedosa, Man.	Souris, Man.	Glenboro, Man.
Hamiota, Man.	Manitou, Man.	Wawanee, Man.
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A General Banking Business Transacted.

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For the Province of Manitoba, under the recommendation of the Board of Trade of the city of Winnipeg.

Insolvent and Trust Estates Managed with Promptness and Economy.
 Special attention to Confidential business Enquiries.

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Imperial Bank of Canada

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Capital Authorized - \$2,500,000
 Capital Paid Up - \$2,311,034
 Rest - \$1,502,172

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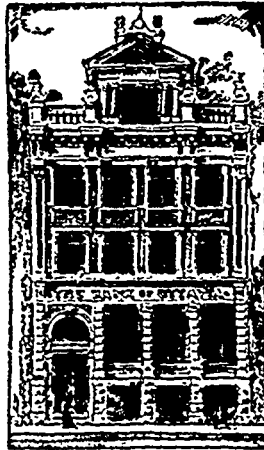
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 MONEY ORDERS issued payable at any Bank in Canada
 Rates—Under \$10, 3c; \$10 to \$20, 10c; \$20 to \$50, 12c; \$50 to \$50, 11c.

C. S. HOARE, Manager.

BANK OF OTTAWA.

Head Office, Ottawa.

Capital paid up, \$1,731,080
 Rest, \$1,403,310



Capital authorized, \$2,000,000
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This Bank offers to clients every facility which their Balance, Business and responsibility warrant.

WINNIPEG BRANCH, - J. B. MONK, Manager

DICK, BANNING & CO'Y

WINNIPEG

Are you in need of

1 1-2 inch W.P. Select Lumber

The Canadian Bank of Commerce

CAPITAL \$6,000,000
 PAID-UP
 HEAD OFFICE, TORONTO
 Winnipeg Branch
 transacts a general banking business
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BANK OF BRITISH NORTH AMERICA

ESTABLISHED 1858.
 INCORPORATED BY ROYAL CHARTER IN 1840.

Paid-up Capital - £1,000,000 Stg.
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Drafts on Dawson City can now be obtained at any of the Bank's Branches.

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(INCORPORATED 1832)

HEAD OFFICE, HALIFAX

H. C. McLeod, Gen. Mgr.

Capital Paid Up - \$1,760,900.00
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Current rates allowed on deposits on interest, including Deposit Receipts and Savings Bank Balances.

Winnipeg Branch - 383 Main Street
 C. A. KENNEDY, Manager.

THE WESTERN CO-OPERATIVE LOAN AND INVESTMENT CO.

INCORPORATED 1897

HEAD OFFICE, WINNIPEG, MAN.

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ISSUES Prepaid Stock paying 6 per cent per annum. Fully paid stock paying 7 per cent per annum. Instalment Stock maturing in 8, 10 and 12 years.

LOANS made re-payable in monthly, quarterly half-yearly or yearly instalments.

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Capital (all paid-up) .. \$1,500,000
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Collections carefully and promptly effected at all points in Canada.
Savings Banks at all Offices.
Correspondence solicited.
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C. BARTLETT, Agent.

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Incorporated by Special Act of the Legislature.

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This Company acts as assignee, administrator, executor, trustee, receiver, committee of lunatic, guardian liquidator, etc. etc. also as agent of the above offices.
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For further particulars address the manager

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**CLOTHING,
FUR GOODS,
SHIRTS**

Dealers in Men's Furnishings, Hats and Caps

We would draw especial attention to the fact that we have the only stock now in existence of good Buffalo Coats.

Assorting orders by letter for goods in our lines will receive prompt and careful attention.

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GO EAST

(If you have to)

GO WEST

(If you want to)

GO ANYWHERE

(If you care to)

You can't get away from the fact that our . . . **CLOTHING** . . . is up-to-date in **STYLE** **FIT** and **FINISH** . . .

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Manufacturers of Fine Clothing

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(Successors to Stuart & Harper)

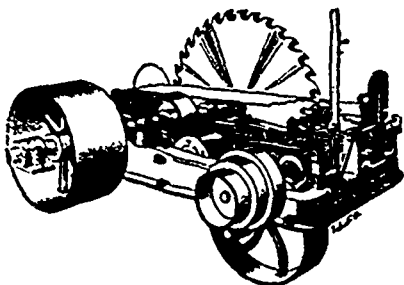
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Dealers in Machinery and Supplies

Boilers, Engines and Steam Pumps, Hoisting Engines and Centrifugal Pumps, Agents for Monarch Economic Boilers. Latest improved Flour Mill Machinery, Woodworking Machinery and Saw Mills, Ironworking Machinery and Tools, Dodge Wood Split Pulleys and Friction Clutches, Dodge system of Manilla Rope Drives, Electric Dynamos and Motors, Electrical Supplies and Incandescent Lamps, Electrical Repairs.

Large Stock of Second-hand Machinery on Hand

Call, and see us or write for prices on any Machinery you are in need of.



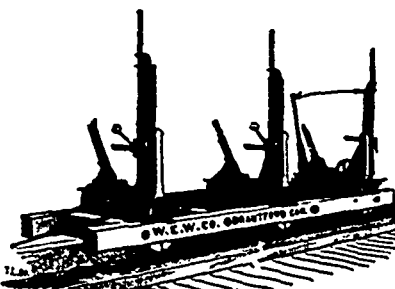
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Waterous Engine Works Co

WINNIPEG, MAN. AND VANCOUVER, B.C.

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We have just received a complete line of WATSON FOSTER'S WALL PAPERS, and will be pleased to forward samples on application.

Soliciting your orders.

Clark Bros. & Co.

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WINNIPEG, MAN.

MONEY MAKERS

AND READY TAKERS

Rocky Mountain Spruce

For Coughs and Colds.

Clark's White Liniment

For Man and Beast.

Dandelion Bitters

The tonic mixture that make Rich Red Blood.

The Martin, Bole & Wynne Co.

MANUFACTURING CHEMISTS

WINNIPEG

FAR-SEEING PEOPLE are the most successful. They look ahead and plan what is best for their future, and with this object in view get a Useful and Money-Making Education at



This institution has been largely patronized during the past few years and is now located in splendid premises, fitted up expressly for business college work. Over 100 students have been assisted to positions through its influence last year. Full particulars on application.

G. W. DONALD, Sec

THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in Western Canada, including that portion of Ontario west of Lake Superior, the Provinces of Manitoba and British Columbia and the Territories.

Eighteenth Year of Publication
ISSUED EVERY SATURDAY

SUBSCRIPTIONS, CANADA AND UNITED STATES
\$1.00 PER ANNUM IN ADVANCE OR \$1.25 WHEN NOT SO PAID; OTHER COUNTRIES, \$2.50 PER ANNUM IN ADVANCE.

Changes for advertisements should be in not later than Thursday Morning.

Advertisements purporting to be news matter, or which profess to express the opinions of this journal, will not be inserted.

Office: 181 McDermot Street.

D. W. BUCHANAN,
Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the vast region lying between Lake Superior and the Pacific Coast than any other paper in Canada, daily or weekly. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, FEB. 24, 1900.

THE LATEST BUSINESS ORGANIZATION.

Implement Dealers Drop Into Line and Form an Association.

A very enthusiastic meeting of the retail implement dealers of Manitoba and the Territories was held in Winnipeg on Monday evening last, for the object of considering the advisability of forming an association. The meeting was the outcome of a belief prevalent for some time among implement men that it would be a good thing to form an association. In addition to the retailers from all parts of Manitoba and Eastern Assiniboia, a number of jobbers and wholesale agents were present. The initiative in calling the meeting was taken by Henry White, of St. Charles. We may say here that Mr. White is both a farmer and an implement man. He was formerly engaged in the retail trade at Carberry, Man., but some time ago gave that up and he now has a large farm at St. Charles, near Winnipeg, where he is one of the progressive farmers of the district. Mr. White also spends a portion of his time on the road, as traveller for a Winnipeg implement house.

The action taken by Mr. White in calling the meeting was evidently timely and in full accord with the views of the retail dealers, judging from the hearty response to his invitation to meet and form an association. The dealers met to the number of about 75, and everyone present seemed not only favorable, but enthusiastically so, for the formation of an association. A number of letters were also received by Mr. White, from persons who could not be present, all expressing the belief that an association would be a good thing for the trade. Throughout the discussion the sentiment was made evident that the dealers had no sinister objects in view in forming an association. Nothing in the nature of a combination to squeeze any one was thought of. Only such objects as are in the interest of legitimate trade

were discussed, one of the most important themes being the desire to discourage the abuse of credit, so prevalent in this country in all branches of trade where the farmer is the consumer.

Mr. White took the chair and called the meeting to order. Not wasting any time in lengthy preliminary remarks, he at once called for the nomination of a chairman. This was done by retaining Mr. White in the chair by vote. The choice proved a very happy one. The chairman handled the meeting admirably, and without any appearance of dictation, successfully led the meeting on from one order of business to another, thus saving a great deal of useless discussion which often occurs at a meeting of this nature from lack of knowledge as to mode of procedure. F. Chapin of Hartney, was appointed secretary, and also proved a good man in the right place. The chairman stated that he had received copies of by-laws, etc., from some associations in the United States, one from the Kansas City association, which had a membership of \$50. He also had letters from officials of these associations commending the move here and wishing the proposed Canadian association success.

TAKING SHAPE.

It was moved by R. Shore, of Hartney, seconded by Arthur Mack, of Carberry, that it is in the interest of the dealers of Manitoba and the Territories that an association be formed.

W. J. Kennedy, of Virden, was the first speaker to the motion. He said the volume of trade during the past year had been large, and from the standpoint of sales the season had been very successful, but one thing was lacking. This, from the speaker's remarks was evidently the cash. Collections, he said, had evidently been small. They expected collections would be better than in 1898, in view of the larger crop, but they had been worse. Regarding the exemption laws in Manitoba, he said the board of trade of Virden was preparing a resolution against the law. Mr. Kennedy also went on to speak of the custom of taking old implements in part payment for new goods. He said it would be as reasonable for the purchaser to take a pair of old boots, or an old coat to the merchant, to dicker off as part payment for a new article. These he thought were matters which might be dealt with to the advantage of the dealers if an association were formed.

One speaker referred to the tendency of farmers to speculate on land and grain, to which he attributed the present trouble. The farmers had gone heavily into buying land last year before their crops were harvested. Crops did not turn out as big as they expected and prices were lower than they figured on, and they were holding their grain, thus speculating in grain at the expense of the dealer, and the law protected the farmer—protected him away beyond reason. This speaker condemned the exemption law roundly.

J. W. Macdonald expressed himself as favorable to the association idea. He spoke of the tendency of farmers to speculate in wheat, by holding their grain, at the expense of the dealer, who was thereby unable to secure his pay within reasonable time.

Geo. Lawrence, M. P. P., of Killarney, made a forcible address at some length, as favorable to the association. It was quite true, he said, that they had enjoyed a large volume of trade last year—even larger than they had looked for, but collections had been bad. Money they should have received

went to others. He spoke of the disadvantages some of the retail dealers were at in competing with manufacturers who sold direct to the consumer, and who took second-hand machines in exchange. Retail dealers would be obliged to do this so long as the manufacturers who sold direct to farmers followed the custom of taking old truck in exchange. They could, however, co-operate in the matter of securing better treatment from the railways in the matter of freights. He referred to the fact that they could not now ship mixed cars, which was formerly allowed to some extent.

Mr. Currie, of Currie & Burland, Souris, said that the long credits were partly their own fault. They allowed good customers to stand them off, while the customer used the money for other purposes. They were not firm enough with those who could pay. Some dealers were worse than the manufacturers in taking old implements in exchange. The formation of an association ought to do good and it could not do any harm.

The Massey-Harris Co. having been referred to as the principal manufacturing institution which sold direct to farmers, J. P. Porter, of Portage la Prairie, said he found this company good, clean opposition. He was in sympathy with the object of the meeting.

Several speakers referred to the Massey-Harris Co. in a complimentary way. While the company was competing directly with the retail dealers, they conducted their business in a businesslike way, and were generally spoken of as clean straightforward competitors, who did not resort to unscrupulous practices or price cutting.

A. E. May, of Carberry, was heartily in favor of the proposal to form an association. Regarding old machinery, he blamed himself as much as any one else for the custom of taking old truck in exchange. He believed the Massey-Harris Co. would co-operate with them in everything that was reasonable. He believed the association would be a good thing and grow to one of the largest on the continent. They had been a great benefit to the trade south of the line, in placing business on a better basis.

Mr. Gray, of Gray & Smith, Qu'Appelle, Assa., said all the dealers in his district were in favor of the proposed association. He would like to hear from the jobbers. He thought all should work together.

The secretary, F. Chapin, of Hartney, thought the wholesalers should come in with the association. The Massey-Harris people are good competitors. If they were organized they could use their influence as a united body in such matters as exemptions, freight rates, etc.

D. Cameron, of Melita, spoke of price cutting, which often resulted from a purchaser going to a dealer and saying he could buy an article from another dealer at so much less. Forthwith the dealer, therefore, proceeded to cut prices, without enquiring as to the truth of the statement of the purchaser about being able to buy lower. Very often the statement was false or given under a misapprehension. He also spoke of the encroachment of one dealer on the territory of another. They could not, he said, get along without the co-operation of the jobbers. The improvement of trade conditions, such as credits, for instance, would be a benefit to the farmer as well as the dealers.

Mr. McLeod, of McLeod & Hanley,

Why Use Stale Eggs?

When pure fresh Eggs in a preserved and concentrated form can be procured.



REGISTERED TRADE MARK.

OVO can be used for every purpose for which fresh shell Eggs are used, and is far superior to held fresh, or lined Eggs.

It is prepared from choice fresh eggs, at a season of the year when fresh eggs can be readily obtained. By our process of manufacture, all the natural virtue of fresh egg is retained, while the prepared product will keep without impairment in any climate for an indefinite period of time.

OVO is largely used in the military hospitals and for other purposes in the South African war, where its great value as a delicate and nourishing food for the sick, or as a concentrated food for the men in the field, has been

fully recognized. Invaluable for miners and campers. More easily digested than fresh eggs. All grocers should handle OVO.

THE MEGREY MFG. SYNDICATE, WINNIPEG

CONT. ACTORS TO HER MAJESTY'S WAR OFFICE.

ANOTHER CAR

Another car of Empire Tobaccos arrived in Winnipeg this week for the wholesale grocery trade, consisting of the following brands:

CHEWING:

Currency, Snowshoe Free Trade

SMOKING:

Empire Plug

Empire Tobacco Co. Limited

GRANBY

W. H. MALKIN & Co.

Importers and Wholesale Grocers

Special Lines:

California Evaporated Fruits,
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Crosse & Blackwell's Jams, Pickles, etc.
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GREEN FRUITS

Full line of General Groceries, Teas,
Coffees, Etc.

371 Water St. VANCOUVER, B. C.

THE THOMSON, MARBLE
AND GRANITE WORKS



James
Thomson
& Co.

—DEALERS IN—

MARBLE & GRANITE MONUMENTS

Headstones, Marble Pieces, Tablets,
Cemetery Fencing, Etc.

Eighth St. Bet. Rosser and Princess Avenues
Nearly Opposite Palace Hotel,
BRANDON, MAN.

Represented by E. A. Alson and John Drysdale

Brandon, expressed himself as in accord with the movement.

The chairman here said a few words. He said the association would represent the entire country and would carry more weight than a board of trade, which only represented a local community. The implement dealers pay a large sum to the railways, and as an organized body, they would have much weight when they had occasion to press for concessions or rights from the railways. The jobbers, so far as he knew, were in accord with the movement. They, as well as the retailers, were anxious to see the trade placed on a sound basis. Regarding the custom prevalent among farmers to come in and get the lowest cash price, on the promise to pay cash, and then for various pretexts make the dealer wait a long time for his pay, he said the dealers should sell on the time price and only give the cash discount when spot cash at time of purchase is paid. Dealers were often badly clinched by selling for the close cash price on the understanding that they would get the money in a few days, and after the goods were taken away the account would usually run for many months.

THE JOBBERS FALL IN.

H. W. Hutchinson, manager of the Fairchild Co., Winnipeg, said he was in sympathy with the movement. What would benefit the dealers would benefit the jobbers. He explained the situation regarding mixed cars. It was never a rule of the railways to allow the shipment of mixed cars. What had been done in that way was in contravention of the rule, but latterly the companies had strictly enforced the regulations against mixed cars. Mr. Hutchinson also explained the recent changes in freight classification regarding implements and vehicles, and related what the jobbers had done to have their grievances remedied. (These matters have already been fully explained in *The Commercial*.)

F. A. Mott, manager of the Cockshutt Plow Co., Winnipeg, also expressed himself as in favor of the proposed association. There were many interests which the jobbers and retailers had in common. He referred particularly in this connection to freight rates, etc. He said the eastern manufacturers had given up hope of getting any concession from the railways, in the matter of the recent change in the classification of vehicles, whereby the car weight was changed from 12,000 to 16,000 pounds. They were told that there was no use in pushing any further for a concession. Notwithstanding this, the Winnipeg jobbers succeeded in securing a rescinding of the new vehicle classification for the present season at least. This showed what could be done by co-operation and organization. He thought there was too much protection to the farmer. Owing to this, and to the expense of litigation, small debts were often allowed to go, rather than seek to enforce payment.

W. A. Cavanaugh, of the McCormick Harvesting Machine Co., Winnipeg, thought they could work in harmony with the retailers.

O. M. Hatcher, of the Deering Harvester Co., Winnipeg, was fully in accord with any movement to benefit the dealers of this western country. He thought they would be able to accomplish much more in the matter of freight rates, etc., if aided by the retail dealers. Also in the matters of price cut-

ting and taking old machines in exchange, they would be able to do much good if they worked together.

J. D. Balfour, of the Balfour Implement Co., Winnipeg, spoke in complimentary terms of the way the Massey-Harris Co. do business. He had formerly been with this company and knew that their methods were sound and in accordance with good business principles. The independent retail dealers were worse for price cutting than the company in many cases. He was in favor of the association, which as an organized body would have more influence with the railways. He thought the Canadian Pacific railway were willing to meet the jobbers and dealers in a reasonable spirit. The railway people thought the dealers were getting higher prices, and consequently they could get more in freights. He vigorously condemned the truck and trade system, which he characterized as utterly detestable.

Chris. Johnson, of Balduf, did not share the opinions of some regarding the exemption laws. Many of the dealers were inclined to push business too much. He thought it would be better to sell less goods. There was too much old stuff taken in trade. He did not want it and would not have it. Dealers should hold to their prices more firmly.

One dealer said that a department store at Portage la Prairie was handling implements. The dealers required protection from this class of trade.

The motion to form an association was then put and carried unanimously, with enthusiasm.

BOARD OF DIRECTORS.

A committee composed of Messrs. May, Duncan, Porter, Lawrence, Kennedy and Chapin was appointed to recommend a board of directors.

While the committee was at work the question of membership fee was discussed at length, various sums from \$3 to \$10 being mentioned. It was decided to make the fee \$5.

The following board was recommended and confirmed by the meeting: Jas. Duncan, of Melita; Geo. Lawrence, M. P. F., of Killarney; J. P. Porter, of Portage la Prairie, Wm. Williams, of Gladstone; A. B. McLeod, of Brandon; John McCurdy, of Moosomin, and Andrew Grey, of Qu'Appelle.

Those present then proceeded to sign the membership roll.

OFFICERS.

The directors held a meeting on Tuesday to organize, when A. B. McLeod, of Brandon, was elected president, John McCurdy, vice-president, and J. Chapin, secretary-treasurer.

The directors will apply themselves to the work of drawing up by-laws, constitution, etc., and providing for other details necessary to place the association on a good working basis. It was decided that another general meeting will be held in about thirty days from the date of the first meeting, for the purpose of endorsing the by-laws, etc. This meeting will probably be held at Brandon, so as to give the greatest number of members as short a railway trip as possible.

Implement Trade Notes.

Cables from London indicate a decline of 9s per ton in the price of manilla hemp there.

North Dakota implement men are said to be tired of the way business is carried on by what are known as catalogue houses and contemplate declaring war on these through the me-

dium of their recently formed association.

Alex. Elliott, of the Massey-Harris Co., is leaving for Ontario this week on a well earned holiday trip.

Some United States factories have been offering binder twine in eastern Canada at 14 1/2c for manilla and 11 1/2c for sisal.

The moulders in the Massey-Harris factory at Brantford, numbering 44, struck on Feb. 20. It was expected the other unions would also call out their men. The action is partly in sympathy with the strike at the Toronto factory of the company.

J. J. Bugge, of Omaha, Nebraska, has arrived in Winnipeg to take the management of the Minnesota Moline Plow Co.'s business here, succeeding H. F. Anderson, who is going to Europe for this and other companies. Mr. Bugge was with the Moline company at Omaha previous to his coming here.

Forestry Association.

As a result of a meeting held in Ottawa, some time ago, of gentlemen interested in forestry, a committee was appointed to prepare constitution and by-laws and arrange programme, addresses, etc., for a subsequent meeting. This meeting will be held on March 5, in Ottawa. All persons interested in forestry are invited.

Course of Cattle Markets.

Although Canadian and United States live stock exporters have been greatly handicapped in their business this winter, says the *Montreal Gazette*, owing to the lack of shipping facilities which is due to the large number of vessels taken off their regular routes by the Imperial government for transports, which has decreased the shipments of both cattle and sheep from all ports to some extent, yet these facts do not seem to have been sufficient to maintain prices in the English markets, as they show a decline in London since January 8th to 29th, of 1 1/2c. States cattle on the latter date selling at 12 1/2c as against 14c on the 8th. Canadian cattle in Liverpool during the same period also show a decline of 1 1/2c and Canadian sheep 2c, but within the past two weeks values have advanced again for cattle and to-day's cables from London quoted States within a 1/4c of the top mark, but the same cannot be said of Canadians in Liverpool as States only sold at 13c to-day. This sharp reaction of late is no doubt due to the smaller arrivals at all foreign ports, and especially so of Argentine stock. Latest mail advices received from Glasgow say: The rise in freights has necessarily told on the cost of the supply, while the diversion of traffic to South Africa has not been without its influence. The effect at any rate is that beef, which for several years past has been selling from 30s to 35s per cwt., live weight, is now worth about 40s per cwt., and seems likely enough to go still higher. A 10 cwt., live weight bullock is therefore, worth about £3 more than he would have brought about a year ago, and on a cattle-feeding farm this difference will make a very substantial rise in the income returns of the next six months. It is many years since the present price could be got. The imports of foreign stock during 1898-99, were 45,186 cattle and 19,253 sheep; in 1897-98, 55,710 cattle and 27,948 sheep; in 1896-97, 74,750 cattle, and 30,962 sheep.

Ogilvie's Flour

POSITIVELY

THE BEST..

Be sure you
are supplied
with
OGILVIE'S

RAT PORTAGE LUMBER COMPANY LIMITED

Manufacturers of **LUMBER, LATH, SHINGLES**
SASH, DOORS and all kinds of **WOODWORK**

Head Office and Mills at Rat Portage, Ont.

Branch, Point Douglas Ave., Winnipeg

PABST

THE BEST
TONIC. . . .

MALT EXTRACT

200 Dozen for sale by

The Bole Drug Co

Selling Agents, WINNIPEG, MAN.

THE LUMBERMEN MEET.

Western Retailers Have Their Annual Gathering.

The annual meeting of the Western Retail Lumbermen's Association was held in Winnipeg on Tuesday evening last. The attendance was probably the largest since the association was organized, about 100 members being present, including several manufacturers and wholesale agents, who are honorary members of the association. President Henry Byrnes occupied the chair and opened the proceedings by reading his annual address.



Hy. Byrnes,
President Western Retail Lumbermen's Ass'n.

Secy Isaac Cockburn followed with his annual report, which was a very satisfactory one and was received with applause.

The financial statement submitted by the secretary, showed receipts of \$3,176, including balance of \$729 carried over from the previous year, made up mainly of fees and dues of members. The disbursements for the year were \$1,548, leaving a cash balance of \$1,630.

Following we give the address of the president and the annual report of the secretary:

PRESIDENT'S ADDRESS.

Gentlemen, fellow members of the Western Retail Lumbermen's Association, I extend to you a hearty greeting.

It affords me much pleasure in meeting you here on this occasion in attendance at the ninth annual meeting of this association, and the pleasure is added to in the fact of my being able to say to you, that our association has prospered very much during the year now closed. It is prosperous not only from a financial standpoint, but with increase of membership, and much larger evidence of the sphere of usefulness it exercises, and which is more and more recognized. In fact, the year just closed may well be classed as the record breaker in the history of the association since its organization.

I am glad to inform you that generally speaking the year has been one of marked harmony among the associa-

tion members. There have been a few exceptional cases of grievances and frictions, all of which I must confess were to my mind properly made. I think this is a matter with which the members should allow their good sense and consideration to be used in assisting in the advantages to be derived from fair and honorable methods in carrying on the lumber trade, along the lines of the constitution and by-laws of the association. The result of this would be to minimize in a very great degree the number of grievances arising.

As I am about to be succeeded in the office you did me the honor of electing me to at the last annual meeting, I wish before retiring to acknowledge the courtesy extended to me on all hands, and I assure you that the duties devolving upon me as your president have been of a kind most congenial to me. Indeed, I have enjoyed throughout pleasant interest in the part I have taken, according to my humble judgment, in the promotion and concerns of the association in the various ways that I have been called upon to act in dealing with matters arising from time to time.

I have been fortunate in having associated with me a very capable board of directors, all being experienced business men and able to use their business experience to valuable account, when deliberating upon matters brought before them for settlement.

In conclusion I may state for your information, that I have been a close observer of the working of the association during the year, and I am quite decided that its purposes are beneficial to both the wholesale and retail dealers. Of course the successful working of the association rests largely upon the loyalty of its members in sustaining the secretary in his duties, and in the general up-building of its constitution and by-laws.

I now call upon the secretary to make the annual statement, and any further report he may have to submit to you.

(Signed) H. BYRNES,
President.

SECRETARY-TREASURER'S REPORT

It affords me much pleasure to have the privilege of again being with you and renewing acquaintanceship.

In presenting to you the annual statement, I am glad, as already stated by the president, to be able to show the affairs of the association to be in a very prosperous position, not only from a financial standpoint, but in reporting a very considerable addition to the membership during the year.

We have admitted during the year 54 active and 6 honorary members. Since taking office in May last I have had occasion to remove from membership 7 former members. The total membership at the end of the year was 215—188 active and 27 honorary.

I was much gratified indeed with the ready response made to my call for the annual dues of 1899, only a few neglecting to pay prior to the end of the year, although I might remark that there were two who, after enjoying the advantage of membership during nearly the whole season have refused to pay the annual dues of '99 for the reason that they did not intend to continue. I suppose that we must expect to meet some members in our number who have a peculiar notion of what is honorable.

I congratulate the active and hon-

orary members alike upon having experienced a profitable season's business in the activity of the lumber trade during the past year, in which there was much peacefulness existing among the members one with the other in pursuit of their business. It is probable that the general influence of prosperity may have assisted materially in bringing about such desirable results. We, however, have received some grievances and complaints.

I have made some enquiries as to why it is possible that at a time when business is good; that good men will in the face of a considerable rise in the wholesale price of lumber, cut the retail prices already low enough, if not too low.

When making a call at a town a short time ago, I was first met by one dealer



Isaac Cockburn,
Secy-Treas. Western Retail Lumbermen's Ass'n.

who complained very much of the other dealer having cut the price list, and in course of a little time I met the other dealer who had an identical complaint to make against the first dealer I talked with. I found that the usual thing happened; some buyer telling the first dealer he could buy his lumber for less price from the other dealer. The first dealer did not allow the buyer to return to the other dealer, to get his lumber at less price, nor did he try to find out from the other dealer, whether the buyer had been telling him the truth or not, but struck a bargain with the buyer on the spot by cutting the price, very soon after the other dealer came to know of the transaction and started out on retaliation at first opportunity, and the consequence was that cutting and slashing continued through the season. No confidence existed between them and jealousy and unfriendly feeling arising against each other being so extreme that any assurance of one to the other was not accepted, and the end of the year must necessarily have found their profits to be less than they should have been. Neither one has risen equal to the occasion to make a proposition to the other to sink differences, discontinue their folly, doing injury to themselves by themselves in their business. With earnestness on the part of both dealers to remedy the misunderstandings that have arisen and a larger degree of amity exercised, there can be no doubt the difficulties will cease, and a proper business arrangement maintained. At present the one is quite sure the other is wrong.



His Work Is Easy

—SELLING—

REINDEER BRAND CONDENSED MILK EVAPORATED CREAM

STANDARD GOODS

For sale by all Wholesale Grocers.

E. NICHOLSON, WHOLESALE AGENT 115 BANNATYNE ST. E., WINNIPEG

Educate Your Customers

IT will pay you
will pay your customers
will increase your business

Benson's Prepared Corn

IS PURE.

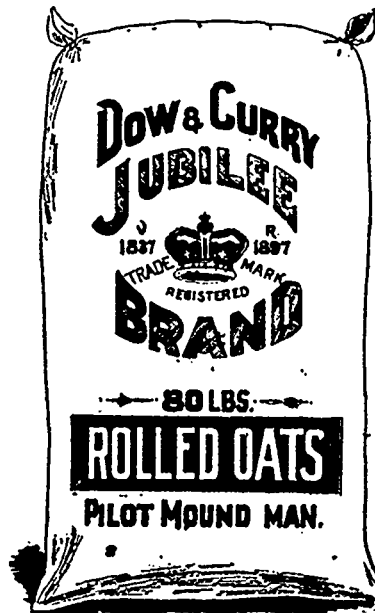
40 Years on the Canadian Market.

For sale by all Winnipeg Wholesale Grocers.

E. Nicholson, 115 Bannatyne St., E. Winnipeg
WHOLESALE AGENT.

Home Reputation...

No Manufacturer or Dealer anywhere can give you under any brand, at any price, ROLLED OATS as pure or as clean as



DOW &
CURRY'S
JUBILEE
BRAND
ROLLED
OATS

Ask for Prices on car lots delivered at your station.

E. Nicholson, 115 Bannatyne St. E., Winnipeg
WHOLESALE AGENT.

I now desire to turn to a pleasant duty I have to perform; that is in making recognition of the very many obligations I am under to the travelling salesmen of the honorary members in the interest they have taken on behalf of the association. I have not known of them deviating from the association rules in making their sales, and through their kind interest in directing all persons desiring to embark in the lumber business to first obtain membership, much benefit has been derived thereby by this association. My humble opinion is that in doing this they were implementing the approval of their employers.

In pursuance of the very general advance in the cost of lumber and building material, of course the retail prices will require to move in sympathy therewith.

I propose giving a good deal of attention to proper established price lists at the various points and bespeak your kind assistance in carrying it on to success.

I have observed in issuing notices of changes of membership and of additional membership furnished to honorary members that there is a liability of such becoming mislaid, and I thought it would be of service to issue to honorary members new membership lists monthly and purpose carrying this out.

In conclusion, I lean upon the assistance of all members in furthering the objects of the association and would ask all to keep well versed in the by-laws of the association and if acted up to the spirit of them much good will be the result.

ISAAC COCKBURN,
Secretary-Treasurer.

DISCUSSING THE REPORTS.

D. Sprague, of Winnipeg, in moving the adoption of the report, spoke at some length in a pleasant manner, in which he complimented the officers, directors and members at large on the satisfactory nature of the reports read. The trade, he said, was in a different condition from that experienced a year ago. At the last annual meeting a good deal of dissatisfaction was experienced by members from some districts, who had to put up with very severe competition, on account of a cheap class of low grade lumber which was being brought in from the United States and slaughtered here, much to the detriment of the trade. However, the members agreed to stand by the association, and happily the difficulty had since been removed. The trouble had cured itself by the changed conditions in the United States. The improvement in the lumber trade there and the sharp advance in prices on the other side had rendered it unnecessary for United States mills to seek to slaughter their low grade lumber in this market. Mr. Sprague urged the advisability of the wholesalers fixing their price lists as early in the year as possible. Last winter Winnipeg dealers had figured on contracts on the old basis of prices, but when the new lists came out they found that prices had been advanced, causing considerable inconvenience to the city retail dealers.

J. L. Campbell, of Melita, seconded the motion, following it up with a very happy, and we might even say eloquent address. The secretary's remarks, he said, were full of whole some advice. He complimented the president for the work done during the year. There was no successful business without co-operation. Co-operation and even combination existed all

the way through the business world. Professional men, such as doctors, lawyers, etc., had their societies. Combination was not always an evil. It had been said that competition was the life of trade, but it sometimes was the death of trade, and when carried to extremes reacts against the consumer, by the inferior service rendered and the inferior goods offered. When this went to extremes it led to combination to correct the evil conditions brought about by excessive competition. Combinations have always existed. The guilds of early days were organizations formed to protect the interests of different trades. There were combinations all the way up from the tramps, who associated together for mutual protection, to the alliances of nations. Our own confederation was a combination, and who would say that it has not been productive of good and wonderful results. The lumbermen's association was not operated to injure the consumer. The public had not paid any higher margin on lumber by reason of the existence of the association, or than was paid before the association was formed, while the dealers had been benefited by the improved conditions now existing. The association occupied a unique position among similar organizations on the continent, having over 90 per cent of the dealers within its territory as members.

D. C. Cameron, of the Rat Portage Lumber Co., was called upon for an address and in a few words complimented the association on its success

ELECTION OF OFFICERS.

was then proceeded with. President Byrnes was re-elected by acclamation, as was also Vice-President O'Hara, of Brandon. A committee composed of Messrs. Cuddy, Davidson and Chapin was appointed to nominate a board of directors, and the following were named: Thos. Turnbull, Manitou; J. L. Campbell, Melita; D. C. Sprague, Winnipeg; Wm. Armstrong, Portage la Prairie; A. Stevens, Cypress River; J. F. Boyd, Minnedosa.

The auditors for last year were re-elected.

T. J. Robinson brought up the question again of urging the wholesalers to fix the price of lumber early in the year and not have any change till the close of the season.

D. C. Cameron explained the impossibility of doing this. Conditions varied at different times and they could not tell what the lumber was going to cost them, as rates of wages and other things are always liable to change. The present winter they were at a great disadvantage owing to the absence of snow. They were not able to get any logs out until about Feb. 1st, and had skidded much less than they had expected to do, thus making the cost of logs greater. The snow was now liable to go any time. He said that recently he had made inquiries as to the cost of a large quantity of gas pipe and they could only get a quotation from day to day. The makers would not guarantee prices for more than 24 hours. This showed how business was done in other lines, and they (the lumber manufacturers) could not reasonably be expected to guarantee prices for a year ahead. He advised dealers in a humorous way to buy all the lumber they could get hold of, as soon as possible.

A complaint was made that low grade lumber from the United States was still being sold at a point in southern Manitoba lower than the Canadian dealers could handle it for.

Mr. Cameron replied to this, that he had recently returned from the United States, and some of the manufacturers there complained that the Canadian mills were selling low grade lumber too cheap.

A member said that in his district some lumber had been sold very low, but he allowed the party who was selling it to take the trade and he soon went broke.

A long informal discussion then followed on credit business, discounts for cash, charging interest, cash business, etc. It was explained that the dealers had to pay spot cash for freight, which was a big item on a heavy commodity like lumber. The dealer also has to pay interest after 60 days on his purchases from the manufacturer. This, they did not complain of, as it was a legitimate way of doing business and they had always received very reasonable treatment from the wholesalers. Where the injustice came in was in selling to the farmer on long terms of credit, without interest. Farmers became hostile at once, if they were asked to pay interest, though they would come to the dealer and get the lowest cash price, on the understanding that they would pay in a short time, and then let the account stand for months. Many of the members gave their opinions as to how business should be done to correct these abuses, but scarcely any two agreed fully. Some members said they charged interest invariably, and when they insisted on it, they found it not so difficult after all. One member asserted that he did a strictly cash business, and he said it was wonderful how the farmers came up with the cash when they knew they could not get credit. Other members reported that they had two prices, one for cash and one for credit customers, their credit price being \$1 per thousand higher than spot cash. Others had a credit price only and gave a discount for cash. The greatest complaint was as to the number of purchasers who would get prices on the understanding that they would pay cash, and then compel the dealer to wait a long time for his pay. How to deal with this and other similar matters and place the trade on a more uniform basis as to prices and terms, was the problem. No formal resolutions were moved, but it was the general feeling that the executive should take up this matter at once, and see what could be done to place business on a more uniform basis as to prices, interest, discounts, credits, etc. Price cutting was not much complained of, though some instances were given of cuts being made by reason of purchasers telling dealers they could buy at a lower price from a competitor. In some cases which had been traced up, it was found that the purchaser had invariably lied about being offered lumber at lower prices by competitors, to which The Commercial will add that in nine cases out of ten the purchaser who reports that he can get a big reduction from another dealer, in any line of trade, either lies or labors under a misconception.

The cuts of the officers of the Lumber Association, given herewith, were first published in a special issue of the Canadian Lumberman issued a short time ago.

DIRECTORS MEET.

At a meeting of the directors the following afternoon, Isaac Cockburn was re-elected secretary-treasurer.

Some discussion took place on the question of wholesalers selling to improper persons, a few complaints of

JAS. McCREADY & CO.

WHOLESALE

* **Boot and Shoe
Manufacturers**

MONTREAL, QUEBEC

W. WILLIAMS, Agent.

LEITCH BROS.**Oak Lake****"Anchor
Brand" Flours**

FROM NO. 1 HARD WHEAT.

Bran, Shorts and all kinds of
Chopped Feed and Grain.

ADDRESS

OAK LAKE, MAN.**Mills & Hicks**Importers of and Wholesale
Dealers in**Teas, Roasted and Ground Coffees
Jams Etc.**Packers of Britannia, Beaver and Buffalo Blend
of Packet Teas and Sole Agents for Thos.
Lipton's Package Teas for Manitoba, N. W.
Territories and British Columbia.**244 Princess St., Winnipeg****WINDSOR PLASTER CO.**

WINDSOR, N. S.

Manufacturers of

Calcined Plaster

AND

Selenite Cement**Wall Plaster....**

Agents Wanted.

W. R. JOHNSTON & Co.

(Late Livingston, Johnston & Co.)

Wholesale Manufacturers

READY MADE

CLOTHING

Corner Bay and Front Streets, Toronto

Western Representatives: A. W. Lasher W.
W. ARMSTRONG.**Jubilee Brand****Condensed Milk**

TRY IT IN YOUR COFFEE

Better than fresh Milk and equal to Cream
A boon to the Miner and Camper**THE MANITOBA DAIRY COMPANY LIMITED.**HEAD OFFICE:
WINNIPEG.FACTORY:
LA ROCHELLE, MAN.**SCRAP IRON WANTED**We will pay \$14 per ton for No. 1 Cast Iron Scrap and \$5 per ton for Stove
Plate delivered at our works. Highest prices paid for Scrap Brass, Copper**VULCAN IRON CO., WINNIPEG****CARLOADS**Fresh Sea Fish arriving: Cod,
Haddock, Mackerel, Shad, Sea
Bass, Eels, Tom, Cods, Herring, Smelts, Flounders, etc. **POULTRY
WANTED.****W. J. GUEST,**Wholesale Fish, Oysters,
Game, Poultry, Etc.**WINNIPEG.****GEO. SKALLER & CO.****BANKERS AND BROKERS**Consol. Stock 60-62 BROADWAY
Exchange Bldg. NEW YORKLOTS OF MONEY can be made through spec-
ulation with deposit of \$30.00 (thirty dollars) up-
ward (or 3 per cent margin upward) on the Stock
Exchange.The greatest fortunes have been made through
speculations in Stocks, Wheat or Cotton.If you are interested to know how speculations
are conducted, notify us and we will send you in-
formation and market letter free of charge.

Usual commission charged for executing orders.

GOVERNMENT, MUNICIPAL and RAILROAD bonds
quotations furnished on application for purchase
sale and exchange**HODGSON, SUMNER & CO.**

— IMPORTERS OF —

DOMESTIC
BRITISH
FRENCH
GERMAN
AND
AMERICAN**Dry Goods****Men's****Furnishings**

SMALL WARES AND FANCY GOODS.

347 and 349 St. Paul St., MONTREAL.

Represented in the West by

H. G. McLAUGHLIN WINNIPEG.**The John L. Cassidy Co**

LIMITED

339 and 341 St. Paul St., MONTREAL

Importers of **China, Glass and
Earthenware, Etc., Etc.**Communications addressed to A. C. Beach, their
western representative, at the Leland House
Winnipeg, or to Geo. L. Mitchell, local represen-
tative for Manitoba, at 313 McDermott Street
Winnipeg, will receive prompt attention.C. R. King, Victoria, is our local representative
or British Columbia.**IMPORT
FANCY GOODS**OUR Mr. W. E. DAVIDSON is now
on his way East from the Coast, and
the assortment of IMPORT FANCY
GOODS he is showing will certainly
interest all up-to-date buyers.In addition to Import Goods he is
carrying a complete line of SPORTING
GOODS and other salable lines for
summer trade.

Write for spring catalogue.

**NERLICH & CO., 35 Front St
Toronto.**

this nature having been made, and a resolution was passed bearing on this point.

The sum of \$100 was voted to the patriotic fund.

Lumber Trade Notes.

There is talk of a decline of \$2 per thousand in the price of quarter sawed white oak in United States markets.

The lumbermen and loggers at the Pacific coast contemplate the formation of a union for the protection of their interests.

Some snow fell throughout western Manitoba the first of the week, and the sleighing is thereby improved. In the eastern districts there was only a flurry of snow. Work, however, is going on in the woods, and while there is not enough snow to make good sleighing, it is still possible to move loads.

T. A. Cuddy, lumber dealer, of Minnedosa, Man., will shortly leave for British Columbia, where he is taking an interest in the Harrison River Mills, Timber and Trading Co. Mr. Cuddy expects to start for the Pacific province about the first of March. He was a director of the Western Retail Lumber Association during the past year and has been an active member of the association since it was formed. J. S. Armitage has succeeded Mr. Cuddy in the lumber trade at Minnedosa.

New Stationery Warehouse.

The Consolidated Stationery Company, Winnipeg, are now comfortably settled in their new warehouse on the corner of McErmott avenue and Albert street, and are prepared to handle more expeditiously than ever their large jobbing trade in paper, bags, stationery, fancy goods, toys, etc. This building was formerly occupied by R. J. Whittle & Co., and is one of the most conspicuous and central wholesale warehouses in Winnipeg. It is very conveniently located with the general post office, express office, leading banks, etc., all within two or three minutes walk. The accompanying engraving shows the building as it stands to-day. It affords ample accommodation for its new occupants, and will make a good home for them for many years to come. The different floors have been laid off into departments, each with its own responsible head and the whole under the supervision of Messrs. Hazley and Bell, the managing members of the company.

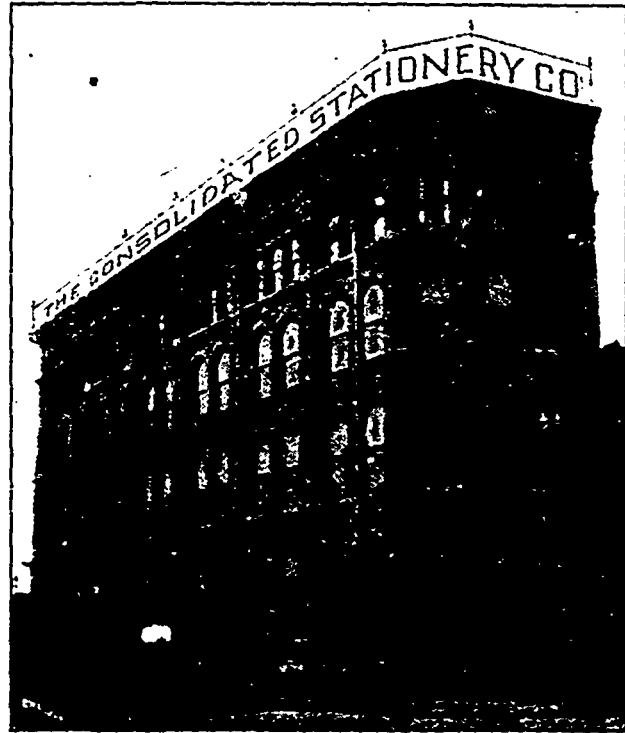
The basement of the new building is almost entirely occupied with the printing department, where a general job printing business is carried on. The machinery and type in this office is of the most modern character. On the ground floor is located the general business office and the stock room for heavy papers, etc. The packing and shipping room occupies the rear end of this floor opening into a well paved lane. The second floor is used for stocks of books, stationery, office furnishings, etc., and is capable of containing a very large stock of these. Mr. Bell has his office on this floor. The third floor is devoted to fancy goods and in the busy season will be filled to the ceiling with an innumerable variety of these lines. The fourth and topmost floor is used for reserve stocks. It has a height to the ceiling of 20 feet and is tested to carry 300 tons weight so that it will be seen this is a valuable addition to the storage

space at the company's disposal. When the business calls for another department this will be available for its accommodation. Each of these floors contains in addition to their stock space a packing room where orders large and small can be rapidly packed and made ready for shipment. A powerful freight elevator gives ready means of conveying goods from one floor to another and they are also connected with each other by two flights of stairs. With such a building as has been described the Consolidated Company should be able to give splendid service to the large number of customers in the west. It is gratifying to know that their record since starting in business has been one of unbroken expansion. The business was

apartments to be used for police headquarters and hospital service, including the rooms for the use of the commandant of police, police station, the chief of the fire department, medical waiting room, drug supplies, offices for a surgeon and his assistants and an operating room. The hospital has a porte cochere entrance for ambulance and emergency purposes.

The other portions of the first floor are taken up by a large room for the officers and clerks who have charge of admissions and collections, and the auditing of accounts; these rooms being fitted with fire proof vaults.

The working offices of the director of works, with his private office and stenographer's room, offices for the landscape architect, the superintendent of the building construction, pur-



Consolidated Stationery Co.'s Warehouse, Winnipeg.

first organized in 1882, commencing in small premises on Rennie street. Four times since then the company has had to move in order to increase its warehouse space owing to growing trade, the fourth time into the present fine quarters.

Pan-American Building.

The service building of the Pan-American Exposition, to be held at Buffalo, N. Y., on the Niagara frontier, from May 1 to Nov. 1, 1901, was the first building of the exposition to be erected, and is used by the corps of officials and employees having direct charge of the constructive work of the exposition.

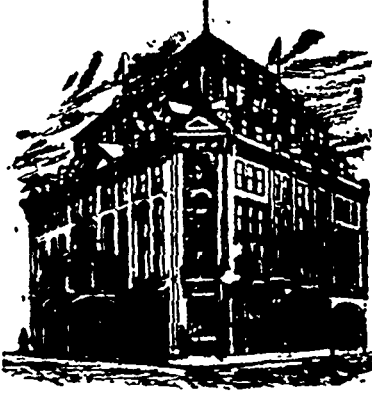
The building, which is situated on the west side of the grounds, is 95x145. It is in the form of a hollow square, having two stories on its exterior facades and three stories on the court side. The entrance, which is in the form of a driveway, faces the north and communicates directly with the inner court. Part way down this entrance, and from each side extend the main corridors. That on the right leads to offices and

chasing agent, chief engineer, mechanical and electrical engineer, and accommodations for the officers having charge of transportation and installation, exhibits and concessions, are arranged to carry on the business of these departments.

On the second floor is the large draughting room; used by the force of architectural draughtsmen. This department has separate offices and draughting rooms, with a large vault for valuable drawings. On this floor are the sleeping apartments of the director of works and the chiefs of the various bureaus, comprising the department of works. Here also are numerous apartments for such of the employees as the nature of their duties requires to be continuously at the Exposition grounds. A kitchen, dining room, apartments for the janitor and hospital nurses, and several guest chambers are provided on this floor.

The top floor of the building has additional apartments, a large blue-printing room for the use of the architects and engineers departments, and the operating rooms for the official photographer of the Exposition.

HOTEL LELAND



THE PALACE FAMILY AND
COMMERCIAL HOTEL

Rates \$2.00 to \$4.00 per Day

Second to nothing in Canada.

W. D. DOUGLAS, Manager.

City Hall Square, Winnipeg

To Retail Trade

NOTE—I beg to advise that my travellers will start early in January with complete line of samples in

GLOVES, MITTS, MOCCASINS and SOCKS

Please defer buying until you examine my samples. Prices and terms correct.

Thos. Clearihue

Glove Manufacturer
BROCKVILLE, - ONT.

THE JOBIN-MARRIN CO.

Wholesale Grocers

AND

Commission Merchants

Now in stock for Lenton season's trade: **CODFISH**, in blocks, boneless and whole; **HERRING**, in half-barrels; **DIGBY CHICKS**.

We handle Country Produce.

Warehouse: Market Street E., WINNIPEG

Raw Furs

Highest cash price paid for shipments of RAW FURS of all descriptions.

M. F. ST. JOHN FOR

BUYER OF
RAW FURS

M. Axelrod & Co.
London, Eng.

532 Main Street
WINNIPEG, MAN.

WRITE FOR PRICE LIST.

The Whitlam Shoe Co., Ltd.

MANUFACTURERS OF

FINE

FOOTWEAR

43, 45, 47 St. MAURICE STREET

MONTREAL

Be Progressive
Increase Your Trade
Satisfy Your Customers

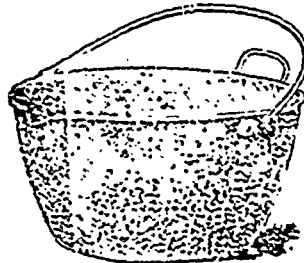
- BY SELLING -

McCLARY'S

STEEL ENAMELLED WARES

Made in four lines, viz:

TURQUOISE, WHITE



FAMOUS and IMPERIAL

These are the perfected production of long experience. There is none better made anywhere. Sold by all the leading dealers in Canada. Let us send you a sample order. We also carry large stocks in all the other various lines we manufacture.

PROMPT SHIPMENT.

The McClary Manuf. Co.

183-185-187 Bannatyne Ave. E.
WINNIPEG.

London Toronto Montreal Vancouver

T. & H.

Plug and Cut Tobacco

Try the new fours. They are giving entire satisfaction. Pays the retailer a handsome profit.

THE GEO. E. TUCKETT & SON CO.

LIMITED.

HAMILTON

Tees & Perse, Agents, Winnipeg.



When in the City be sure and visit the

WESTERN CIGAR FACTORY

And see how the following well known brands of Cigars are manufactured

THE T. L.

ROSA LINDA

MI DUENA

GORDON

ALHAMBRA

The largest Cigar Manufacturers in the West.

THOS. LEE,

Sole Proprietor.

713 to 723 Main Street, Winnipeg, Man.

ELI PERKINS'

"THIRTY YEARS OF WIT."



This book contains the Best Anecdotes, the Best Wit and Humor and the Brightest Sayings of the 19th century. This volume amuses every reader. It contains mirth on every page and laughter in every line. This treasurehouse of gladness contains General Sherman's Anecdotes and Jokes, Chauncy Depew's Best Stories, a night with the jolly rebels, Bill Nye in Laramie, Wild West Exag-

gerations, Doctors' Wit and Humor, Eli with the Lawyers, Henry Ward Beecher's Humor, etc., etc. This magnificent book is bound in English cloth with special cover design in gold and ink, size 5 1/2 x 7 1/2 and contains 305 pages. Sent postpaid on receipt of our Special Offer Price, 45 Cents. One of these books should be in every home. Send for our Special Illustrated Book Catalogue, FREE. Address all orders to

THE WERNER COMPANY,

Publishers and Manufacturers.

Akron, Ohio.

WM. FERGUSON

WHOLESALE

Wines, Liquors and Cigars

81st ST., BRANDON

The building has a cellar. Frame construction has been used throughout. The studs are covered on the inside with composition boards and sheathed on the outside with hemlock planks, which are covered with cement plaster, the final finish having the appearance of stucco.

The ornamental work, including the flag standards, finials, festoons, etc., are of staff. The roof is covered with Spanish tile of iron. The building is in its architecture a free adaptation of the Spanish Renaissance, such as is shown in old Californian and Mexican missions and churches. This style was followed as closely as the requirements and exigencies of arrangement for light

thing in the United States is falling into the hands of trusts and they are becoming more and more powerful in their operations for the control of markets. The present wave of high prices, while of course primarily beyond their control is being so made use of as to add many millions to the fortunes of those who control these trust schemes.

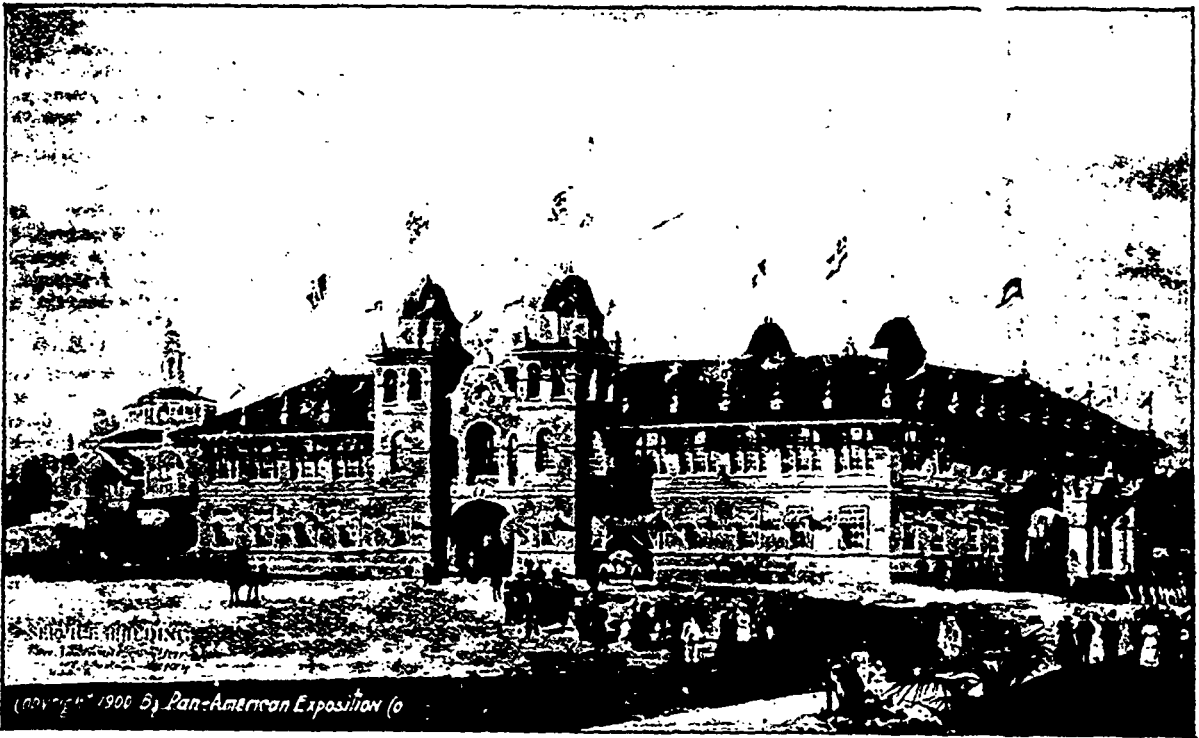
Speaking of the prospects for paper scrap Mr. Shragge states that the market is now and will for some time continue to be very strong owing to the great demand for paper and the scarcity of pulp which is practically no longer obtainable in the United States. This makes a good demand

Mr. Shragge found business among the firms with whom he does business exceptionally brisk. Business is booked ahead in many cases for several months. At Montreal trade has increased a fully 50 per cent over a year ago, increasing interest is being taken in the west and many large firms are reaching out this way for business. Many are figuring on opening branches for the sale of their manufactures here at an early date.

Winnipeg Prices a Year Ago.

Following were Winnipeg prices this week last year:

Wheat—No. 1 hard wheat quoted at 70c, February delivery,



and space necessary in a first-class working office allowed.

The building was erected ready for occupancy in 32 working days.

Scrap Prospects.

B Shragge, the well-known scrap and old metal dealer of Winnipeg, returned last week from an extended trip to Eastern Canada, and the United States in the interests of his business, during which he picked up a great deal of information regarding the condition and prospects of trade in this line. Incidentally it may be well to say that Winnipeg is becoming a much more important market for these lines than most people imagine, the advance in prices which has taken place within the past year or more having made it profitable to extend the operations of buyers over the wide areas of sparsely settled country, which are a feature of Western Canada. A few years ago no such business could be done. The accumulated scrap of years is therefore being picked up now and the total volume is correspondingly large. Mr. Shragge finds reason to believe that prices for most lines this year are going to continue at the present high level, notwithstanding the scheming of the great iron and metal trusts to keep down prices of raw materials. Every-

thing in the United States is falling into the hands of trusts and they are becoming more and more powerful in their operations for the control of markets. The present wave of high prices, while of course primarily beyond their control is being so made use of as to add many millions to the fortunes of those who control these trust schemes.

Rags are in strong demand for the same reason and prices are likely to rule fully up to present level for some time. The same conditions may be said to apply to the European markets. It is becoming increasingly difficult to obtain paper materials there owing to the very large consumption of recent years and the cost of paper is steadily enhancing. If Canada puts an export duty on pulp in the near future it seems likely paper will be still dearer in the United States.

Cotton goods, both raw and manufactured are jumping upwards in price at a very lively rate in New York and there is a corresponding increase in the price of old materials containing cotton.

Rubber is the one item in which there is a likelihood of falling off in price owing to the improved crop prospects in Brazil. Practically the whole rubber stock of the United States is now in the hands of a trust, and the fact that substitutes are being found for it in many lines where formerly it has been supreme, notably electrical insulation.

Scrap copper is a little weaker at present owing to this being a slack season in some lines where it is used.

The market for scrap brass was a little shaky a few weeks ago in some quarters but is now picking up again.

Flour—Local price per sack: Patent, \$1.95; best bakers', \$1.75.

Oatmeal—\$1.90 per 50 pound sack.

Millettuffs—Bran, \$10 per ton; shorts, \$12 delivered to city dealers.

Coal—Carlots on track, 29 to 31c.

Flaxseed—Per bushel, retail, 70 to 80c.

Barley—26 to 28c per bushel for food grades in carlots on track. Malting barley in carlots on track, 28 to 30c per bushel.

Corn—In carlots, 40 to 42c per bushel of 56 lbs.

Butter—Dairy, jobbers offer 12 1-2 to 15c; fresh creamery 22 to 23c to buyers.

Cheese—9 1-2 to 10c per pound at factories.

Eggs—Buyers offer 20c for Manitoba, fresh, 1 1/2-1 3/4 to 10c.

Hides—No. 1 green hides, 7c; frozen stock, 6 1-2c per lb.

Wool—8 to 8 1-2c for unwashed fleeces, Seneca—21c per lb.

Hay—Baled, \$6.50 to \$7.50 per ton on cars. Loose, worth \$6 to \$7.50 ton.

Potatoes—40c per bushel on the street.

Dressed Poultry—Turkeys, 10 to 12c per lb.; chickens, 10 to 12c; ducks, 10c; geese, 9 to 10c.

Gaine—Rabbits, 8 1-2c each; pigeons, 20c per pair.

Dressed meats—Fresh killed beef, city dressed, 6 to 6 1-2c; country frozen beef, 5 1-2c; mutton, 7 to 8c; lamb, 8 to 9c; hogs, 5 1-2 to 6c; veal, 6 to 7c.

Live Stock—Cattle, 3 1-2c for butchers' stock; steekers, 2 1-2 to 2 3-4c per lb.; sheep, 4c; hogs, 4 3-4c off cars for selected weights.

Drug Trade Notes.

Sul soda has advanced in eastern markets to the amount of 5c per pound.

In reviewing the chemical situation in the British markets recently Sayce & Co., of Manchester, say: "Bleaching powder has been, and continues in good demand; caustic soda of all grades has also been in excellent demand, the supplies are very scarce, and it is difficult to get an order of moderate dimensions filled in a reasonable time; prices are up 10s during the month. Alkali makers are heavily booked. Salts continue on the up grade there is nothing cheap to be had, as second-hand parcels seem to be exhausted. Chlorates of potash and soda are quoted higher, but buyers, knowing the capacity of plant available, are not tempted. Sulphate of copper has been neglected abroad in favor of foreign makes, necessitating a reaction of the combination price. Dichromates of soda and potash are in active demand. Wood products command a fair share of attention. Nitrate of soda promises to improve in position. Arsenic is largely steady at the moment."

Ogilvie Mill Improvements.

Further extensive additions and improvements are to be made in the Ogilvie Milling Company's mill at Winnipeg this spring. About 25 cars of machinery are now on their way from Montreal for installation. Work on the new improvements is to be commenced about April 1. The capacity of the mill will be increased to 3,000 barrels. A new power plant which is said to be one of the finest in America will be one of the features.

New Electric Light System.

Winnipeg has at last been equipped with a street electric lighting system, which is worthy of the name, and the citizens are now congratulating themselves on having their streets so well lighted that the dangers of pedestrianism after nightfall are reduced to a minimum. The system is owned by the city and is entirely new. Altogether, there are 212 lights as compared with 123 under the old arrangement with the Electric Street Railway Company. The lights appear to be much stronger and are placed to better advantage. The total cost of installing the system has been in the neighborhood of \$60,000. The establishment and success of this plant appears to be another signal triumph for municipal ownership.

Convention Week.

Winnipeg has been crowded with visitors this week, and there have been meetings and conventions galore. Business associations, professional societies, secret and social organizations, dairy and live stock associations and orders of all kinds have been holding their meetings. This, in fact, has been convention week for Manitoba. In addition to those meetings the curling bonspiel brought hundreds of visitors to the city. A very large number of business men were among the visitors but they came for a holiday or to attend the various conventions, rather than to do business.

The Commercial Cable Co. is distributing a calendar to its many friends and patrons and has favored The Commercial with a copy.

The tanners of Ontario have induced the Ontario government to prohibit the exportation of hemlock tan bark produced on crown lands in that province. This policy is an extension of that adopted in regard to saw logs, the object in both cases being to give protection and stimulus to native industries.

WHEN YOU GIVE YOUR CUSTOMERS



Overall Clothing

You give them THE BEST on the Canadian market for the price!
UNION LABEL THROWN IN.

The Hoover Mfg. Co. Ltd. WINNIPEG.

Wanted.

A good man with small capital to take half interest in good paying butcher business. Apply to P. O. Box 27, Dauphin, Man.

A Business Opportunity.

For sale, a good general business and lumber yard, situated in the Northwest Territories on main line C. P. R. An excellent chance for a man with small capital. Reasonable terms given to reliable man.

The district is well and favorably known. Any one looking for an opening will please communicate with "J.," care of Commercial, Winnipeg.

Rare Business Chance.

Small stock of general merchandise for sale in a rising place, in Manitoba. Stock new. District rapidly filling up with desirable settlers. Terms to suit. Building can be purchased or leased. Rare opening for a person with limited capital. Apply to R. A. Y., care The Commercial.

Hardware Business for Sale.

Hardware and Furniture Business for Sale (and buildings), doing a good business. Tinner kept all the year round. Good furnace trade. Apply box 208, Griswold, Man.

Business for Sale.

Harness and Boot and Shoe Store for sale (and building). First-class business point. No opposition in harness. Terms cash. Apply to G. R. Kerr, Alexander, Man.

A Good Investment.

Bakery, Confectionery, and Grocery Stock (including building) and horse and rig for sale. Good town; main line C. P. R. Apply B., care The Commercial.

Hotel for Sale.

Commercial Hotel for sale; situated in the flourishing town of Whitewood. Terms easy. For particulars apply to Box 222, Whitewood, Assa.

Business for Sale.

We have decided on the ground factory, situated in Headingly; one of the oldest and best settled districts in Manitoba, and now doing a thriving, paying trade. Stock all in first-class shape and exactly what is needed to continue the business. Satisfactory reasons for selling. Apply to James H. Black, Headingly.

Rare Opening.

Bakery and Confectionary Business for Sale. Good position. Extensive premises. A splendid chance for anyone wishing to start in this business. For particulars apply to P. H., box 21, Hamiota, Man.

Partner Wanted.

An active partner for "good paying" general store in Manitoba. Must have at least \$1,500 to \$2,000 in cash. This is a splendid chance for young man. Apply immediately to A. R., care The Commercial.

Wanted.

Partner in General Store Business, within 50 miles of Winnipeg. Capital required about 12 to 15 hundred dollars. Unmarried man preferred. Apply by letter, X Y Z, Commercial office.

Business for Sale.

A nice new stock of General Merchandise in one of the best towns of Manitoba, surrounded by large district of good settlers. Good trade established. Building can be purchased or leased. Satisfactory reasons for selling. Address J. K., care of Commercial.

Livery Outfit for Sale.

Good Livery Outfit for sale in the thriving town of Wolseley, N. W. T. Good reasons for selling. For particulars address to Box 17, Wolseley P. O.

VICTOR

HOUSEHOLD	SAFES	\$15.00
FARMERS'		\$25.00
MERCHANTS'		\$40.00

Wilson's

COMPUTING

SCALES

Flexible Gold-Sign Letters

Wilson's
Common-Sense Ear Drums

WATT & ALBERT

General Agents
WINNIPEG, MAN.

SAFES

COLLECTIONS

D. A. MACKENZIE

Solicits all classes of accounts for collection.
Highest references.

Office: 383 MAIN ST., WINNIPEG
P. O. Box 51.

Statistical Wheat Report.

WHEAT IN CANADA.

Stocks of wheat in Canada at principal points of accumulation are reported as follows:

Montreal	54,000
Toronto	63,000
Kingston	50,000
Coleau, Que.	135,000
Depot Harbor, Ont.	414,000
Winnipeg	310,000
Manitoba elevators	700,000
Fort William, Port Arthur and Keewatin	3,663,000

Total Feb. 10 ... 9,589,000
Total a year ago ... 8,445,000

BRADSTREET'S REPORT OF STOCKS.

Total stocks in the United States and Canada, east of the Rocky Mountains as reported by Bradstreet's February 10, were 26,608,000 bushels.

Total stocks in the United States and Canada a year ago were 22,400,000 bushels, according to Bradstreet's report.

Pacific coast wheat stocks on Feb. 1 were 8,923,000 bushels, compared with 5,923,000 bushels a year ago.

THE VISIBLE SUPPLY.

The Chicago visible supply statement of stocks in the United States and Canada, east of the Rocky Mountains, for the week ended Feb. 17, was 5,224,000 bushels, being a decrease of 585,000 bushels for the week. A year ago the visible supply was 29,618,000 bushels, two years ago 35,433,000 bushels, three years ago 45,215,000 bushels, and four years ago 65,011,000 bushels.

STOCKS OF OATS AND CORN.

The visible supply of oats in the United States and Canada, east of the Rocky Mountains is 5,743,000 bushels, compared with 8,676,000 bushels a year ago. The visible supply of corn is 14,875,000 bushels, compared with 31,820,000 bushels a year ago, according to the Chicago statement.

WORLD'S WHEAT STOCKS.

Stocks of wheat in America and Europe and Africa for Europe Feb. 1, in each year, for a series of years, were as follows—Bradstreet's report:

Bushels.	
1900	162,596,000
1899	118,476,000
1898	127,473,000
1897	148,597,000
1896	177,281,000
1895	204,135,000

CROP MOVEMENT.

The following table gives the receipts of wheat at the four principal United States spring wheat markets, from the beginning of the crop movement, Aug. 1, 1899, to date, compared with the same period of last year:

This crop.		Last crop.	
Minneapolis	55,069,540	60,045,346	
St. Louis	7,010,592	3,690,785	
Duluth	34,839,150	58,927,657	
Chicago	18,303,367	27,032,283	

Total ... 115,223,249 155,696,071

The following table gives the receipts of wheat at the four principal United States winter wheat markets, from the beginning of the crop movement, July 1, 1899 to date, compared with the same period of last year:

This crop.		Last crop.	
St. Louis	10,264,492	11,222,011	
Detroit	7,509,889	13,474,621	
Kansas City	3,171,264	1,022,403	
Chicago	11,423,290	22,004,813	

Total ... 32,368,925 47,724,448

W. C. GRAHAM

GRAIN DEALER.

Wire or write for prices before selling.

P. O. Box 218,

Grain and Milling Notes.

Wheat deliveries on the C. P. R. in Manitoba are beginning to increase. An average of 40 or 50 cars per day are now being shipped to Fort William. Interior elevators are well filled.

Moose Jaw has two flour mill propositions before it at present. D. McLean, of Calgary, is asking for a bonus of \$8,000 towards a 200-barrel mill of which \$4,000 has already been subscribed, while E. Simpson & Co. are also out with a proposition which has been endorsed by the local agricultural society.

The *Trichinall* Price Current reviews the United States crop prospects last week as follows: "During the past week the weather in the western part of the winter wheat section has turned colder, but sufficient snow has fallen to maintain the previous fairly good condition of the plant. In the eastern part of the wheat section, however, including Ohio and Indiana, weather conditions have not been so favorable, and the outlook there is less promising than it was a few weeks ago. Taking the crop as a whole, it is moderately less promising than a month ago. An accurate estimate of the effects of recent weather conditions is impracticable at this time. There has been no material change in the interior marketing of wheat, which is still firmly held. The increased interior movement of corn, noted in our previous issue, has continued during the past week, but more prominently in Illinois than in other states. There continues a good feeding demand, and holders are still firm in their views."

KIRKPATRICK & COOKSON,
MONTREAL.

Consignments of Grain and Manitoba Produce solicited. Butter now scarce and wanted. F.O.B. offers of Wheat, Barley, etc., requested. Established 1866. Manitoba Grain Code used

JAMES
CARRUTHERS & CO.

...GRAIN EXPORTERS
MONTREAL,
TORONTO and WINNIPEG.

C. TILT, Manager Winnipeg Branch
Office: Grain Exchange.

THE WINNIPEG
ELEVATOR CO. LTD.

GRAIN EXPORTERS
GRAIN EXCHANGE WINNIPEG

WM. S. LOGAN

GRAIN AND COMMISSION
MERCHANT
ROOM 241 GRAIN EXCHANGE
WINNIPEG

A. E. BURCH & CO.

GRAIN AND STOCK
BROKERS.....
Private Wire connection with American markets
We also handle Manitoba Wheat. Wire or write for prices. Will make advances on Bills of Lading Office, 313 McIntyre Block, Winnipeg. Tel. 473.



WINNIPEG GRAIN
AND PRODUCE EXCHANGE

President W. L. PARRISH
Vice-President WM. MARTIN
Secy.-Treas. CHAS. S. BELL

THOMPSON SONS & Co.

GRAIN COMMISSION
MERCHANTS. . . .
GRAIN EXCHANGE, WINNIPEG

We would ask MILLERS & GRAIN DEALERS in Manitoba and the Northwest to correspond with us when shipping or selling wheat at Fort William or Duluth. We make a specialty of this business, having unexcelled facilities for doing it to advantage, attending to the grading, getting returns promptly, insuring and financing, and we make prompt and satisfactory settlements. DAILY MARKET REPORT SENT FREE. References: Any chartered Bank in Manitoba or N. W. T. Members: Winnipeg Grain Exchange, Fort William Board of Trade.

ALEX. MCFEE & Co.

GRAIN EXPORTERS
Board of Trade Bld'g Room 15, Grain Exchange
MONTREAL WINNIPEG

W. GIBBINS & CO

GRAIN BROKERS
and MERCHANTS
GRAIN EXCHANGE, WINNIPEG.

Highest prices paid and advances made on Bill of Lading and Winnipeg inspection Chicago options attended to for 1/2c. per bushel.

A. E. MCKENZIE & Co.

Dealers in
FIELD SEED GRAIN
AND GRASSES,
Also
GARDEN SEEDS OF ALL KINDS.
Write for our Catalogue.
BRANDON. MAN.

Get Acquainted..

With some of the goods we handle

Burnham's Jellycon
 Burnham's Custard Powder
 Burnham's Cream Custard
 Plymouth Rock Gelatine
 Lady Charlotte Gelatine
 Fischer's Gelatine
 Pure Gold Jelly Powder
 Knox's Gelatine
 Cox's Gelatine
 Crystal Gelatine
 Sheet Gelatine
 Knox's Ambrosia

Lucas, Steele & Bristol

HAMILTON

THE NINETEENTH CENTURY

Has passed away, and with it let pass away all your follies in eating and drinking. Commence the regular use of

OXOL

And the aged and drooping will enjoy decades of rugged health, while the young and strong will live to enter upon

THE TWENTY-FIRST CENTURY

The trade supplied through the wholesale grocers or druggists or direct from the factory.

HEADQUARTERS:

Cor. St. Peter and Foundling Streets, MONTREAL

R. A. GALLAGHER, North-Western Agent, Winnipeg.

BUYING EAST

Many lines you cannot buy elsewhere than East, but for Printing, whether it be Counter Books or Posters, Catalogues or Ledgers, or any filler for patent binders or otherwise, you need not go out of our own Province, or past the

**Franklin
 Press...**

Successors to
 Buckle Ptg. Co.

PRINTERS

293 Market St.
 Opp. Grain Exchange.

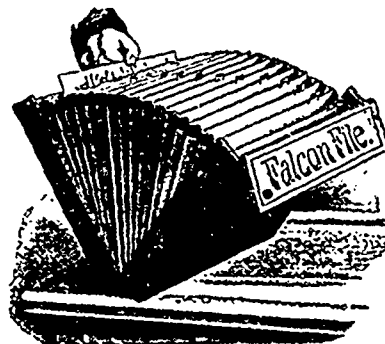
Winnipeg.

APPLETON & MORRIS

WRITE FOR QUOTATIONS.

WE ARE ON THE MOVE

Having outgrown our present premises we are busy moving our stock to the R. J. Whittle & Co. building on McDermott Avenue. With increased space, larger stock and more help, we can offer prompt attention to all orders. We welcome all customers to inspect our many lines.



A few seasonable articles: Daily Journals, Diaries, Account Books, Letter Presses, Files, Binding Cases, etc. Stationery of all kinds. Books, Pipes, Purses and small wares.

YOUR VALUED ORDER SOLICITED.

THE CONSOLIDATED STATIONERY CO.

McDermott Avenue, WINNIPEG.

Grocery Trade Notes.

Choices evaporated apples are quoted by Montreal jobbers at 7 to 7 1/2c.

Black and white pepper has advanced 1-4d in London and ginger is also higher.

The London, England, market is very strong on nutmegs and higher prices are expected.

There has been a better demand for canned peas at Montreal and some sales have been made at 85 to 90c per dozen. Tomatoes are firm at 87 1/2 to 90c. Corn is in demand at \$1.05 to \$1.10.

A deputation of United States sugar men have approached the Ontario government for the purpose of securing a bounty on beet sugar, so that they may engage in the business of manufacturing refined sugar in that province. They want assistance for one year at a rate of one cent per pound and for another five at a gradually diminishing rate; the bounty to disappear by the end of the five years.

Although the stock of molasses on spot was probably never any smaller than it is at present, says the Montreal Gazette, yet the tone of the market is considerably easier than it was a month ago, and holders now show a disposition to shade prices owing to the fact that they do not want to have any such high price goods on hand when the new crop comes in. Holders of Antigua have reduced their prices 2c to 2 1/2c per gallon and are now offering the same at 32 1/2c to 33c. Barbadoes in round lots is still quoted at 40c, and one or two puncheons at 43c, and Porto Rico in round lots at 40c to 41c. On Wednesday a cable was received from Barbadoes by John Farr, of New York, which reported the market active at 19c first cost, including packages, but not charges.

THE DRY GOODS TRADE.**MILLINERY OPENING.**

The D. McCall Co., Winnipeg branch, are issuing invitations for their annual spring millinery opening, which takes place on March 6th. It is anticipated that there will be a larger attendance at the various millinery openings this spring than ever.

DRY GOODS TRADE NOTES.

The spring millinery openings at Montreal are dated for March 6, and at Toronto, February 26.

British manufacturers have withdrawn all quotations on linen goods to Canadian jobbing concerns, owing to the uncertain state of the markets. Prices are still advancing over there.

One of the big eastern Canadian cotton mills has scored another advance in prices by withdrawing from the practice of prepaying freights. This, it is said, will mean a difference of two or three per cent to the trade.

The annual meeting of the Montreal Cotton Company was held at Montreal last week. The report submitted was found most satisfactory. The following board of directors were unanimously re-elected, viz.: A. F. Gault, Charles Garth, Jacques Grenier, Hon. J. K. Ward, S. H. Ewing, Samuel Finley, R. R. Stevenson. At a subsequent meeting of the board, Mr. A. F. Gault was elected president, and Mr. Charles Garth was elected vice-president.

At the annual general meeting of the Merchants' Cotton Company of Canada,

which was held recently very satisfactory reports were presented. The mills now employ over 1,400 hands as compared with 300 in 1893. The number of looms in operation is 2,200. A new mill for the manufacture of yarns and duck cloths is now being built. The following officers were elected for the ensuing year: A. A. Ayer, president; James Crathern, vice-president; Messrs. R. B. Angus, J. P. Claghorn, Jonathan Hodgson, Robert Mackay, W. G. Cheney, directors; Alfred Hawksworth, manager, and W. S. Barber, secretary.

Hardware Trade Notes.

Hay fork pulleys advanced 33 1/3 to 50 per cent last week at factories.

Snookless shells will be put on the Canadian market this year for sporting purposes.

Maslin preserving kettles advanced 12 1/2 to 15 per cent at eastern factories last week.

Orange mineral now sells at 8 to 8 1/2c in Toronto as a result of the 1-2c advance made last week.

Canadian manufacturers have advanced their list prices for stove bolts both flat and round head.

Petroleum prices have advanced 1-2 to 1 1/2c at Montreal making prices there now 18 1/2c for Acme; 17 1/2c for Silver Star; and 22 1/2c for Pratt's Astral.

Glue is dearer in eastern markets owing to the active demand from the United States for Canadian glue stock. The advance amounts to 2 to 2 1/2c per pound.

An advance in the price of garden syringes and spray pumps at factories was recorded by The Commercial last week. The amount of this advance is placed at 33 1/3 to 50 per cent over the figures of last year.

It is reported that a cut has been made on a large order for boiler plates, placed in Pittsburg, to \$2.25. It is also said that a cut of \$8 per ton has been recorded on machinery steel, which is taken by some persons as indicating that the boom in metals has about reached high water mark.

Manufacturers of axle grease in the United States and Canada, have advanced their prices, and present figures to the retail trade in the east now range from \$5.50 to \$6 per gross, according to quality and size of package. The advance is due to increased cost of oils and other material which enter into the manufacture.

Turpentine advanced 3c per gallon at Montreal last week, and a net rise of 8c within three weeks is shown. The heavy British demand is said to be the leading cause of this advance. Latest advices from Savannah say that prices there are higher than they have been in many years. The February crop is expected to be larger than last year.

Chicago Iron and Steel—"A jump of from \$3 to \$5 per ton is the price of black sheets—\$3 by some mills, \$5 by others who were lower—and an advance of 5 per cent in the price of galvanized sheets were the features of the iron and steel markets this week. This sharp advance was the immediate effect of the formation at Pittsburg on Wednesday of the American Steel Sheet Company, a combination of most of the sheet mills of the country. The new ownership of this combination is closely allied to the National Steel Company, the American Tin Plate company and the American Steel Hoop company."

Kingston Twine Prices.

Following are the prices fixed by the government for twine from the Kingston penitentiary to farmers:

In lots of fifty tons and upwards—Manila, 12 1/2; mixed, 9 1/2, New Zealand, 8 1/2.

In car lots, less than fifty tons—Manila 15, mixed, 10, New Zealand 9.

In lots of one ton up to a car load.—Manila 13 1/2, mixed 10 1/2, New Zealand 9 1/2.

In lots of less than one ton.—Manila 14, mixed 11, New Zealand 10.

Terms in all cases, cash on delivery. Twine will be sold only to farmers and may be obtained by any farmer anywhere in the Dominion. Orders must be in by the first of March.

Live Stock News.

Returns from 50,000 correspondents to the United States department of agriculture show that Jan. 1 there were on the farms of the United States 13,537,524 horses, 2,086,927 mules, 16,292,360 milch cows, 27,610,054 other cattle, and 41,883,056 sheep. A comparison with Jan. 1, 1899, shows a decrease of 127,783 horses, 18,186 mules, 381,171 of cattle other than milch cows, which increased 302,245, and an increase in sheep of 2,768,612.

British Live Stock Market.

London Feb. 19.—A weaker feeling developed in the market for cattle, owing to increased supplies from the Argentine and milder weather and prices show a decline of 1-2c to 1c since this day week, States selling at 13 1/4c; Canadians, at 11 1/2c, and Argentines at 11 1/2c. The sheep trade was steady, Argentines and Canadians selling at 11 1/2 to 12c.

Liverpool, Feb. 19.—This market was also weaker for cattle and prices for American show a decline of 1-2c on the week, they selling at 12 1/2c; Canadians, at 11 1/2c, and sheep at 11 1/2c.

Tenders.

Tenders will be received up to Thursday, March 1st, for the erection of a brick veneer church at Elgin. D. Irwin, Elgin.

Tenders are wanted for a large quantity of railway ties, saw logs, cedar culvert timber, piles and fence posts, by Seaman & Co., of Port Arthur, Ont.

At a meeting of the Winnipeg fire, water and light committee, held on Monday evening it was decided to call for tenders for 39 suits of summer uniforms for the fire department.

Tenders will be received up to March 3rd, for the several trades, except painting and glazing, required in the erection of a three storey, brick and stone building, on Donald street, Winnipeg. Peters, architect.

Tenders addressed to the provincial secretary, Winnipeg, will be received until 12 o'clock noon, on the 24th of February, for the printing, etc., required by the Manitoba government during the year 1900.

Tenders, addressed to the provincial secretary, Winnipeg, will be received until 12 o'clock noon on the 24th of February, for the binding of the statutes and journals as required by the Manitoba government during the year 1900.

Professor—Give me an illustration of latent heat.

Freshman—The hot time that can be developed from cold cash.

TO THE TRADE.

Our Brands

Are a guarantee of superior value. Customers know the rapid selling "Crescent" Black Dress Goods, "Seabelle" Black and Navy Serges, "Abergeldie" Costume Cloths, "Imperial" Velveteens and Hosiery, "Queen City" Cotton Goods, and all goods bearing our trade mark.

Filling Letter Orders a Specialty.

John Macdonald & Co.

Wellington and Front Sts. E.,
TORONTO, ONT.

RICE LEWIS & SON

LIMITED

ARTHUR B. LEE, President
A. BURDETT LEE, Vice-Pres. and Treas.

WHOLESALE

HARDWARE

BAR

IRON AND STEEL

Steam Pipe and Fittings
Sporting Goods



Write for Prices

TORONTO, - ONT.

S. GREENSHIELDS SON & Co.

MONTREAL.

Wholesale

**DRY GOODS
MEN'S FURNISHINGS
CARPETS, Etc.**

Winnipeg Sample Room:

412-414 McIntyre Block

Represented by:

R. R. GALLAGHER
G. M. NEWTON

D. R. DINGWALL

WHOLESALE

Jeweller

424 AND 584 MAIN STREET
WINNIPEG

Out of town merchants will find it advantageous to buy from us. Our prices are as close as can be obtained in Canada. A Trial Order Solicited Write for prices

BARLEY WANTED

We are now in the market for good brewing Barley. Farmers will do well to forward us samples.

E. L. DREWRY

Rodwood Factories

WINNIPEG, MANITOBA.

Dressed Hogs Wanted.

We are open to buy any quantity of dressed hogs for which we pay highest market price. Quotations on application.

Send us your orders for prime Eastern Mutton, Lamb, Chickens, Geese and Turkeys. Prices and quality are right.

Full stock of Hams, Bacon, Lard, etc.; our own curing; quality unsurpassed.

For sale cheap second-hand No. 1-2 Buffalo Meat Chopper, capacity 200 to 250 lbs. meat per hour; will run with 1-2 H. P. motor.

P. GALLAGHER & SONS

Butchers, Pork Packers and Cattle Dealers

WINNIPEG.

The Winnipeg Rubber Co. Limited

— 350 MAIN ST., WINNIPEG, MAN.



If you use or deal in any description of Rubber Goods, we can supply you.

We have the largest and only complete stock of Rubber Goods in Canada.

You will find our lines are a 1 of superior quality.

EVERYTHING IN RUBBER.



Manitoba.

J. Nash is opening a shoe store at Braudon.

R. L. Hood & Co., general merchants, Oak Lake, have added dry goods.

R. Frank & Co., are opening in the general merchandise line at Boissevain.

D. Spence has purchased the Queen's hotel, Gretna, formerly owned by H. Brown.

Dalglish & Co., general merchants, Margaret, will erect a large store in the spring.

W. Brown, merchant, formerly of Selkirk, Man., will take up his residence in Nelson, B. C.

The Napinka Standard has suspended publication and the business is in the hands of the sheriff.

S. Hunter and E. Stout, of Rapid City, have entered into partnership in the implement business at Minota.

S. Dowad, general merchant, Brandon, has moved his stock to Minnedosa, where he will continue the business.

W. H. Bennett, general merchant, Boissevain, has given up business and has sold his stock to Hunter & Moore.

C. C. Chipman, commissioner of the Hudson's Bay Company, left for England on Thursday on official business.

I. Loewen, general merchant, Gretna, has entered into partnership with W. Abrams, under the name of Loewen & Abrams.

L. H. Gordon has been appointed manager of the Winnipeg Stationery and Book Company, Limited, assuming control March 1st.

The seventh annual exhibition of the Manitoba Poultry association was held in Winnipeg this week and attracted a good attendance.

D. McTavish, of Boissevain, has purchased the Minto stock of Morrison Bros., general merchants, and will continue the business.

The name and style of the firm of W. D. Cameron & Co., general merchants, Lauder, Man., has been changed to Hamelin & Cameron.

Jas. Carrick and Albert Hurdaker have entered into partnership in a general blacksmithing and carriage building business at Braudon.

The annual exhibition of the Western Agricultural and Art Association of Manitoba, Brandon, will be held from July 31 to August 3, this year.

Geo. Foster has purchased the interest of the late Ira Bates in the firm of Bates & Emrick, Carman, and the new firm will be known as Emrick & Foster.

The harness and saddlery factory of the Great West Saddlery Company at Winnipeg was temporarily closed down on Saturday last owing to this being the slack season.

The plant and stock of Ed. Gullbault, tin box manufacturer, Winnipeg, will be sold at auction on March 3, by S. A. D. Bertrand. The total value is \$15,464.25.

The city draymen of Winnipeg are asking the council for more stringent regulations protecting licensed drays from unlicensed competition and for a higher rate of pay for city work.

A New scale of charges for gas in Winnipeg will shortly go into effect. The price will be reduced from \$2.50 per thousand to \$2.25, with the usual 10 per cent reduction for prompt payment.

E. L. Drowry, retiring president of the Winnipeg board of trade, enter-

tained at dinner the members of the past and the new council of the board, on Wednesday evening, at the Manitoba club.

The sheet metal workers of Winnipeg have through their union given notice that after June 1 next the minimum wage for their work shall be 27 1-2c per hour and nine hours a day's work.

The clothing and gents' furnishing business in Winnipeg, known as the Yorkshire House, carried on for the last ten years by J. Dresser, has been sold to S. H. Narovlansky, late of Moosomin.

Thos. Vanderburgh's harness shop at Nanga was completely destroyed by fire together with the contents on Feb. 18. The building belonged to another party. The residence of J. A. Redmond was destroyed by the same fire. No insurance on any of the property.

The Winnipeg city council is being asked to permit the running of a railway spur from the C. P. R. tracks through the centre of the blocks facing on Princess street from the west as far south as Logan avenue. This would give better shipping facilities to a number of consumers in that locality.

The death took place in Winnipeg this week of James Mannagan, at the age of 58 years. The deceased was well known here in the early days. He operated flat boats on the Red river previous to the advent of railways, and later engaged in the wholesale provision trade in Winnipeg, but has been out of business for some years.

Assiniboia.

Wm. Hunt is opening in lumber at Yellow Grass.

The Medicine Hat board of trade is now provisionally organized as a result of a recent meeting which was very largely attended by local business men. A charter of incorporation will be applied for. The following provisional officers were elected: President, E. J. Fewings; vice-president, L. B. Cochran; secretary-treasurer, C. R. Mitchell; council, J. A. Grant, A. C. Hawthorne, W. B. Marshall, T. Tweed, J. K. Drimman, F. G. Forster, F. Sissons and D. Milne. The number of members enrolled is 27.

Alberta.

The Edmonton Advertiser has suspended publication.

W. J. Brumpton is succeeding to the general store business of Hamstock & Dean, at Olds.

Trimble Bros., general merchants at Leduc, Alberta, have assigned to J. W. Kelly, of Edmonton.

Wm. Berry & Son have bought the hardware and furniture business of T. H. Hinton, at Pincher Creek.

Saskatchewan.

A large number of new buildings are to be erected at Saskatoon during the coming season. Tucker intends building a large stone hotel; Davis two stone stores; Clinksill a residence; Leslie & Wilson talk of putting up a grist mill, and Sinclair contemplates erecting an abattoir and tanning factory.

Northwest Ontario.

The Superior Brewing and Malting Company, Limited, of Port Arthur, has been incorporated.

Rat Portage will advertise for tenders for \$75,000 waterworks debentures and \$14,000 local improvement debentures. Bids to be in by March 22.

Dairy Trade Notes.

The Montreal market has developed a keen demand for colored cheese and prices show a strong inclination to appreciate. This is partly due to the improved demand from England.

The Florida orange groves have been again subjected to frosts and it is feared seriously damaged.

James Mitchell, of the firm of J. & R. Mitchell, cattle dealers, Medicine Hat, died on Dec. 6, at sea.

Quebec boot and shoe factories are working full time yet on spring orders and some are obliged to work overtime owing to the pressure of orders.

It is stated that quite a large amount of coal has been displaced from consumption this winter in Chicago by the installation of gas cooking apparatus by the gas companies.

A. E. McKenzie, grain and seed merchant of Brandon, paid The Commercial a visit this week. Mr. McKenzie reports that he is working up a large trade in the seed line.

A motion has been introduced in the Dominion house of commons looking to the taxation of C. P. R. lands in Western Canada as soon as the twenty-year exemption which they enjoy has expired.

The annual report of the Winnipeg board of trade has been issued in pamphlet form. It contains the president's address and report of the council for the past year in full; also the treasurer's report and miscellaneous statistical information.

The Canadian Pacific Railway Company has commenced work on the new freight sheds and docks at Owen Sound. The present car sheds, freight sheds and docks are to be enlarged and rearranged at a total cost of about \$30,000.

Do almost every girl there comes between girlhood and womanhood, a time when she feels prompted by her own vitality to take some share in the world's work. It accounts for much that is vigorous in church and social life. Cornelia Atwood Pratt writes of this period in the March Delineator. Her article is thrilling, and will in itself do much to induce directness of aim. In the same number, as if to add meaning to Miss Pratt's thoughts, there is a well illustrated article, of great interest to women, dealing with the leaders of Women's colleges, and some of the co-educational institutions.

A Montreal exchange makes the astounding statement that to such length has the credit business gone with the bakers of that city that some of the best people in the city are in habit of having months and even years in which to pay their bills if they desire it. One well known city merchant who ought to know better, owes his baker between \$200 and \$250 for bread and has not paid a cent on his bill for over two years. The account is good but the business of crediting has grown to such an extent that this is not an uncommon case. Montreal merchants can evidently give the Manitoba farmer points on staving off bills.

"WINDSOR" DISK HARROWS

MADE IN
8 SIZES

Awarded the highest honors over all competitors
at the World's Fair, Chicago, 1893

Send for our illustrated descriptive
catalogue. Our prices are right.

THE FROST & WOOD CO., LIMITED

North-West Branch: WINNIPEG

SEEDS

Merchants for 1900

Push the . . .

Steele-Briggs Seeds

They have the 4 points for
success in your seed business, viz:

- 1st—Always Reliable.
- 2nd—Most Widely Advertised.
- 3rd—Most Attractively Got Up.
- 4th—Give a Good Round Profit.

See our big daily and weekly "ads." They don't forget the merchant. Please return the compliment by pushing our seeds, whenever possible, from box or catalogue.

We handle all seeds in all quantities, and cheerfully answer any written or wire inquiries.

The STEELE-BRIGGS SEED CO. Ltd.
TORONTO

Choice stocks of Brome Grass Seed carried in
Winnipeg. Write or wire us for prices.

WINNIPEG BRASS WORKS

SCHMIDT & Co.
86 ALBERT STREET

Manufacturers of Bank and Office Fittings, Brass Oxidized, Nickel or Bronze Finish, Wire Works, Flower Stands. Safe Opening and Repairing a Specialty. All kinds of Work in Brass, Iron and Steel to order.

P.O. BOX 648



Crown Brand

Made with Manitoba Boiled Linseed Oil.

Stephens

The Quality of the Oil is the Life of the Paint.

PURE READY-MIXED PAINTS

Manufactured by **G. F. STEPHENS & CO., Market St., WINNIPEG.**

The Commercial is mailed regularly every Saturday afternoon, and should be delivered at nearly all Manitoba points by Monday morning or during the day on Monday. Subscribers will confer a favor by notifying this office of any delay or irregularity in receipt of the paper.

Reasons

FOR SENDING YOUR

BUTTER, EGGS, PORK, Etc.

— TO THE —

DOMINION PRODUCE CO.

184 James St., Winnipeg

We have a first-rate connection of long standing amongst the buyers. We are in a position to get Top Prices.

We will give you prompt returns and render account sales weekly.

We will buy for you any line of goods you require, if we do not carry them.

D. J. Lalonde

O. Milord

LALONDE & MILORD

Manufacturers of

SHOW CASES, STORE FITTINGS,
SASH, DOORS, ETC.

Cor. King and Sutherland Streets,
WINNIPEG.

"This is Mrs. Gushleigh's portrait, is it?" said the caller. "I should hardly have recognized it. The chin doesn't look at all like hers."
"Perhaps," suggested the husband of Mrs. Gushleigh, "you have never seen her chin in repose."

Smith—Does your barber talk much?
Jones—Yes, and he illustrates his story with cuts.

Optimist—The days are beginning to get longer now.

Pessimist—I don't know; my notes come due as fast as ever.

Judge—You are charged with drunkenness, disturbing the peace, resisting arrest, and—

Prisoner—Cut it short, yer honor! Jess say I was drunk without a dress suit on, and save time!—New York World.

"Selling goods is something like making a speech, both depend upon how you begin and end."

RAW FURS

HIDES AND DEER SKINS

SHIP TO

McMILLAN FUR & WOOL CO.

EXPORTERS AND IMPORTERS.

200-212 FIRST AVE. NORTH, MINNEAPOLIS, MINN.

Write for Our Circular and See the Prices We Pay.

FINANCIAL

WINNIPEG BANK CLEARINGS.

Returns from the Winnipeg Clearing House for the week ending February 22, shown as follows:

Week ending Feb. 22, 1900 \$1,753,543
Corresponding week, 1899 1,465,819
Corresponding week, 1898 1,300,215

The monthly totals for two years are as follows:

	1899	1898
January	\$7,683,052	\$6,347,168
February	6,209,471	5,517,000
March	6,756,094	5,908,000
April	6,916,431	6,240,000
May	7,472,855	8,083,364
June	8,211,710	7,390,799
July	8,109,595	6,810,238
August	7,995,291	6,180,385
September	8,281,159	6,414,551
October	12,689,000	9,347,692
November	14,486,211	11,553,669
December	12,906,906	10,708,731
Totals	\$107,786,814	\$90,674,325
January, 1900	\$9,906,807	

FINANCIAL NOTES.

The Merchants' Bank of Canada has opened a branch at Carberry.

The directors of the Merchants Bank of Halifax (which is seeking to have its name changed to the Royal Bank of Canada), voted recently to increase the capital by \$1,000,000. The present paid-up capital is \$1,985,000.

The annual meeting of the Bank of British North America is to be held in London, England, on the 6th of March, when it is the intention of the directors to declare a dividend of 30s per share, transfer £25,000 to reserve, and carry about £8,000 to the current account.

The Standard Bank has withdrawn from the Toronto clearing house. The Traders Bank clerks made up a package of Standard notes and sealed it after verification, the bank messenger afterward taking the package to the clearing house, where the notes were handed over to the Standard's officers. At that bank the seals were broken, as is the custom, in the presence of two clerks, and the amount, it is said, was \$100 less than claimed by the Traders' Bank. Neither bank will admit the error of its clerks. The messengers were absolutely trustworthy, the seals had not been tampered with and the only logical result was the withdrawal of the Standard on its refusal to accept the balance, as shown in the clearing house.

A meeting of the creditors and shareholders of La Banque du Peuple was held at Montreal recently for the consideration of a report of the liquidation from the liquidators. It was announced that 75 1/4 cents on the dollar as a dividend had been paid to the depositors, less \$40,000, which remains unclaimed to the present. The remaining assets have been transferred to Gaspard Deserres for \$460,000. To obtain their discharge the directors were obliged to advance over \$250,000. It will be some time yet before the liquidation proceedings, which are being conducted at the directors' own cost, will be brought to a final close. To make the payment of forty-eight cents on the dollar to the creditors, the directors will have to add over \$70,000 to the amount of \$195,000, which they have already contributed.

Insurance Notes.

W. P. Sweetman, manager of the Mutual Life Insurance Company, at Winnipeg, left this week to visit the head office in New York.

James Dickson, manager of the London Life Insurance Co., at Winnipeg, went east this week to attend the 25th annual meeting of the company being held in London on the 1st of March.

The Northern Life Assurance Company of Canada issued policies aggregating \$1,159,280 last year, which is not a bad record for so young a company, being the second full year since the company was started. The company has had only \$4,000 in death claims since it began business, in April, 1897.

Following is the preliminary statement for the Equitable Life for the year ending December 31, last: Outstanding Assurance, \$1,050,000,000; income, \$52,000,000; new assurance issued, \$200,000,000; assets, \$280,000,000; assurance fund and all other liabilities, \$218,000,000; total surplus, \$62,000,000.

The Urban Mutual Fire Insurance Company held their annual meeting at Portage la Prairie recently. The statement of the past year's business showed new risks to the amount of \$120,000. The old officers were re-elected as follows: President Judge Ryan, vice president, W. Garland; treasurer, W. W. Miller; manager, W. P. Rundle.

J. W. Gordon and R. E. Mitchell have been appointed joint managers of the Winnipeg office of the Equitable Life Assurance Society. Mr. Gordon was a general agent for the company here, under the management of the late Thos. Brill. Mr. Mitchell came to Winnipeg recently from Port Arthur, where he was well known as a business man. Mr. Mitchell did a large business during the building of the Lake Superior sections of the Canadian Pacific railway, having had the supply contract during the construction of the road all the way from Sudbury to Rat Portage.

The tenth annual meeting of the shareholders of the Manitoba Assurance company was held on Feb. 15, in Winnipeg. The report presented for the year ending December 31, 1899, was the best one in the history of the company. The following were elected directors for the ensuing year: Hon. H. J. Macdonald, W. J. Tupper, H. H. Beck, H. S. Crotty, John Russell, J. A. Thompson, Robert Hall. A dividend of six per cent on the paid up capital of the company was declared. The new board met and elected the Hon. H. J. Macdonald, president, and H. H. Beck, vice president.

MINING MATTERS.

Ore shipments from the Slocan during January amounted to 1,218 tons.

The Pannelley group of five claims, close to Sandon, has been bonded to eastern parties for \$25,000.

The British Columbia Copper Company, limited, Rossland, has placed an order for about \$20,000 worth of machinery.

It is expected that ore shipments will immediately be made over the newly completed branch of the C. P. R. to the North Star mine in East Kootenay.

The following extra provincial company has been licensed: Idaho Gold

Mining and Smelting Co., of Butte City, Montana; local office, Rossland.

The Dominion Copper Company's properties in Greenwood camp have closed down in accordance with the movement in protest against the eight-hour law.

It is not expected that the mines of the Granby smelter syndicate in the Boundary Creek region will be affected by the closing down movement among other B. C. properties.

The miners' strike in the Slocan district has been called off at the instance of the men themselves. They have agreed to go back to work on the terms of the mine owners, namely, at a wage of \$3.25 for an eight hour day. The union which formed the basis of the strike has been dissolved, as its members were not all miners—an objectionable feature to the mine owners—and a new one will be formed, composed strictly of miners employed in the district. The men will petition for the repeal of the eight hour law.

Rossland, B. C., Feb. 17.—While ore shipments have fallen away to 750 tons for the past week, the general mining situation in the camp has decidedly improved. Over 100 men will find steady employment on the Le Roi, War Eagle and Centre Star mines until the present difficulties with machinery are over, when the staff employed will be larger than ever. Machinery for the War Eagle and Centre Star is already arriving, but that for the Le Roi will be delayed for at least three weeks longer. In mining circles it is felt there will be no further reductions of the force of men employed in the camp's mines, and the situation from this on will continue to improve until the time is reached when shipping will be commenced once more.

NORTHWESTERN ONTARIO.

A 22-day run at the Olive mine yielded \$9,000 in gold.

The Mikado mine cleared up 765 ounces of gold in January, valued at \$13,000.

The Bullion Mining Company, Rat Portage, is buying a new hoisting plant for the lead mine.

Additional stamps to the number of 75 are to be added to the Olive mine plant, bringing the total number up to 100.

The Triggs mine annual meeting was held at Rat Portage on Feb. 12. The reports show plenty of funds on hand for the estimated requirements of the company and it is expected that a large stamping plant will be in operation within a year.

Gatensbury has bought out his partner, Ralph McKinstry, in location M H 24, 3, M H 224, M H 257 and M H 258, on Eagle lake, and is now engaged with a gang of men developing the property. Ore is said to have been exposed which assays from \$20 to \$40 to the ton.

Geo. E. Tuckett, head of the tobacco manufacturing firm of Tuckett & Co., Hamilton, Ontario, died on Feb. 19, of pneumonia.

H. P. Hansen, manager of the Parsons Produce Company's branch at Dawson City, who has been spending a month's vacation with his family at Morden, Man., left this week on his return trip to Dawson.

Winnipeg The Commercial Men.

Geo. Lennox was busy at his sample room in the McIntyre block this week with country visitors.

C. H. Hutchings, of the Dominion Tobacco Co., is in the city this week on a regular western trip.

S. M. James has been laid up with toothache and neuralgia, from which he has suffered severely recently.

John Ranton, commission agent, Winnipeg, has returned from the east, and is now showing new samples in hostelry etc.

B. S. Miers, representing the Joseph Tasse Cigar Co., Montreal, was at the Leland this week on his semi-annual western trip.

T. R. Lint, representing W. P. King & Son Toronto, was in the city this week on a western trip, handling staple mens furnishings.

T. Whitehead, western representative of the Dominion Suspender Co., and E. Van Allen & Co., has moved to the McIntyre block, where he has secured sample room accommodation.

S. D. R. Fernie has returned to Winnipeg from a western trip and will visit Montreal shortly. His commodious new quarters in the Hutchings building, on Main street, have been fitted in fine style, and he is carrying quite a large sorting stock in this block.

Winnipeg Council No. 151, of the United Commercial Travellers of America, met on Saturday evening last. Past Councillor O. M. Hatcher presided. The following candidates were initiated to the full work of the order: W. F. Harris, with Deering Harvester Company; Thos. Wilkinson, with McCormack Harvester Company; A. C. Foster, with National Shear Company, New York City. The next regular meeting will be held Saturday evening, the 24th. New paraphernalia has been received, several candidates are ready and a good time is expected.

Boots and Shoes.

The opinion is strengthening that the new lists for the fall trade, which will be prepared soon, will show sharp advances. The advance in leather goods last year came after the lists had been prepared and consequently the full advance was not realized. Some manufacturers tried to advance prices, but others did not do so, and owing to the keen competition in the trade the full advance which manufacturers were entitled to by reason of the increased cost of raw material was not secured. No doubt the new lists will therefore show a general advance, particularly on heavy staple goods, such as splits and grains, in which there is a large proportion of stock to the cost of the goods, and on which profits are smaller, rendering an advance more necessary. An advance of 7 to 10 per cent is looked for on these staple lines. Dongola work may not advance as much as this.

Business Pointers.

"Make the most of your trade-winners, do not let them slumber in silence, unseen and unsung; then you will become popular."

No matter how busy you may be, turn to the customer and say: "In a moment I'll wait on you" or something else to make him feel that it is best to wait."

"Fly-specked, dirty goods, ill ar-

anged boxes, windows in need of scrubbing, floors that are dirty and not swept, offend the eye and drive away customers."

"A clerk is selected not only to be a seller of goods, but to his keeping he committed the honor, dignity and respectable standing of the house."

"The ideal clerk is the man or woman who is uniformly polite; who shows proper interest in the purchase of the customer, and who is equally courteous to all of whatever station."

"Don't neglect the child; the mother may have no one else to do the shopping for her, and though children are trying to one's patience, they should be treated with equal attention and politeness."

LEADING COMMERCIAL HOTELS**MEDICINE HAT****ASSINIBOIA HOTEL**

H. H. ROSS, Prop.

Commercial headquarters. Commodious sample rooms. Newly furnished bath rooms. Rates \$2.50 per day.

MOOSE JAW**THE MAPLE LEAF HOTEL**

EDW. C. MATHEWS, Prop.

First class cuisine. The newest and best equipped hotel in the West. Heated by steam. Lighted with Acetylene Gas. Hot and cold baths.

REGINA**WINDSOR HOTEL**

D. D. McLEOD, Prop.

All modern improvements. Steam heating, etc. Good sample rooms. Rates \$1.50 to \$2.50 per day.

WAPPELLA**HOTEL MUNDELL**

STUART MUNDELL, Prop.

Good sample rooms. Hot air furnace heating

WHITEWOOD**WOODBINE HOTEL**

R. MAY, Prop.

First-class accommodation for travelling public. Good sample rooms.

EDMONTON**ALBERTA HOTEL**

JACKSON & GRIERSON, Proprietors.

Sample rooms. Free bus. Livery in connection.

STRATHCONA**HOTEL EDMONTON**

W. H. SHEPPARD, Prop.

First Class. Opposite Depot.

PINCHER CREEK**BRICK HOTEL**

MITCHELL & DOBBIE, Proprietors.

First Class in every respect. Good accommodation for commercial men.

MACLEOD**MACLEOD HOTEL**

R. S. IRWIN, Prop.

Good sample rooms and every accommodation for commercial travellers and the general public. Rates \$4.00 per day. Bus to and from all trains.

WINNIPEG.**HOTEL LELAND**

Headquarters for Commercial Men

City Hall Square,

RAT PORTAGE.**HILLIARD HOUSE**

LOUIS HILLIARD, Prop.

First class accommodation for Commercial Men

SELKIRK.**CANADA PACIFIC HOTEL**

Best accommodation for Commercial Travellers

J. H. MONTGOMERY, Prop.

CARMAN.**THE CARMAN HOUSE**

J. J. McMILLAN, Prop.

Good Sample Rooms and every accommodation for Commercial Travellers and the General Public.

Free busto and from all trains.

TREHERNE.**LELAND HOTEL**

G. F. McBATN, Prop.

First class accommodation for Commercial Travellers, etc.

BOISSEVAIN**RYAN HOUSE**

Very accommodation for commercial travellers and the general public.

W. H. SAULTS, Prop.

KILLARNEY**LELAND HOUSE**

S. ROWE, Prop.

First-class accommodation for commercial men.

HOLMFIELD**MANSION HOUSE.**

W. J. AWDE, Prop.

Accommodation First-Class in every respect.

CRYSTAL CITY**THE MANITOBA HOTEL.**

SMITH BROS., Props.

Refitted and refurbished throughout. Commodious Sample Rooms. Everything first-class.

FLEMING.**WINDSOR HOTEL**

W. Geo. CLEVERLY, Prop.

New Management. Rates \$1.25. Renovated and Refurnished. Commodious Sample Rooms. Heated by Hot Air. Livery and Feed Stable in connection. Inside Closet.

OAK LAKE.**HOTEL MANITOBA**

GEO. WRIGHT, Prop.

Newly remodelled and heated by hot air. Commercial headquarters. First-class Sample Rooms.

ELKHORN.**HOTEL MANITOBA**

W. J. DIXON, Prop.

New Building. New Furnishings. Furnace Heating. Acetylene Gas. First-class. Large Sample Rooms.

VIRDEN.**BALMORAL HOTEL**

ALRX. PATTERSON, Prop.

Headquarters for Commercial Men,

WINNIPEG PRICES CURRENT

GROCERIES

Prices to retail dealers for ordinary lots, with usual discounts for cash or large lots.

Table listing various grocery items such as Apples, Peas, Pears, Plums, and Canned Goods with their respective prices per case or per pound.

Dried Fruits

Table listing dried fruit items like Raisins, Loose Muscatels, California Evaporated Fruits, and various Nuts with prices per pound.

Tobacco

Table listing tobacco products including Cigs, Chewing Plugs, and Smokers' Goods with prices per pound.

DRUGS

Table listing various drugs and chemicals such as Alcohol, Bleaching Powder, Borax, and Iodine with prices per lot or per ounce.

LEATHER

Table listing leather goods like Harness, Saddle, and various types of leather with prices per pound.

CURED MEATS, ETC.

Table listing cured meats and other food products like Lard, Bacon, and Smoked Meats with prices per pound.

FUEL

Table listing fuel products such as Coal, Pennsylvania anthracite, and Cordwood with prices per ton or per cord.

ANDERSON'S HEATED CAR SERVICE

Heated Car Service on all the branches as well as the main line.

In spite of the fact of cold weather coming on, we are in just as good a position to take care of your orders as during the summer months, owing to the fact of having a

Anderson Produce Co. Ltd.

WINNIPEG.

"WHITE CROSS"

Crucible Cast Steel

HOISTING ROPES

FOR IMPORTATION.

Sanderson's Celebrated Cast Steel for Tools

IN STOCK.

A. C. LESLIE & CO., MONTREAL

Sole Canadian Agents.

P. O. Box 948

TELEPHONE 963

NORTH-WEST PROVISION CO

WHOLESALE PRODUCE AND
COMMISSION MERCHANTS.

Send us your Butter, Eggs and other Produce. We return the highest market prices and charge 5 per cent. commission only. Cash on 1st and 15th of each month. Cold storage on premises.

Can supply you with Dairy Requisites, Green and Dried Fruits, Canned Goods, Cured Meats, Groceries, etc., at lowest prices. Send us a trial shipment and order.

128 and 130 Princess St., WINNIPEG



PARAGON CHEESE

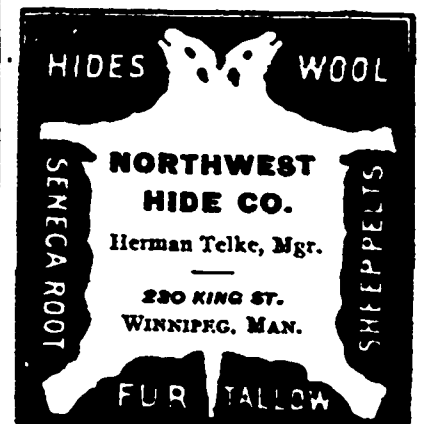
First on the Canadian market

Has many imitations but NONE SUPERIOR

If you don't keep it in stock order from your wholesale grocer.

For sale by
G. F. & J. Galt Codville & Co.
and others.

JOSEPH CARMAN
Agent Manitoba & N.W.T.



THE BUSINESS SITUATION

Saturday, Feb. 24.

City wholesale houses have devoted a good deal of attention this week to the entertainment of visitors from the country. The number of these has been larger than is usually the case for the annual bazaar. City hotels have been full of people attending the bazaar, lodge meetings, stock and dairy meetings, poultry show, etc. While a good many of these visitors were country merchants, and they have mostly taken advantage of the opportunity to call on their wholesale houses, the amount of business resulting has been very small. The weather continues moderately cold, with the exception of one or two days. Bank clearings maintain their rate of expansion, the figures this week being \$1,732,513 as against \$1,463,819 a year ago and \$1,306,215 two years ago.

WINNIPEG MARKETS

Saturday, Feb. 24.

(All quotations, unless otherwise specified, are wholesale for such quantities as are usually taken by retail dealers, and are subject to the usual reduction on large quantities and to cash discounts.)

CLOTHING.

Mills continue to make advances in cloth of all kinds, particularly worsteds and serges, and this is having the effect of stiffening prices for finished clothing. To date the advances on worsteds, worsteds and serges amount to from 10 to 40 per cent, according to quality of goods. Moreover, the mills are so busy that they are not looking for any new business. They are pleased if customers mention cancellation of existing orders and are quite willing to do so.

CURED MEATS.

The market for cured meats is firm and the tendency of prices upwards. Hams have advanced 1-2c this week making the price now 12c per pound. Breakfast bacon is also higher at 12c. Lard is firmer at a straight quotation of \$1.75 for pails, which is 5c higher than before. In this, lard is now worth \$5.75 per case. For prices see page 795.

DRY GOODS.

Stocks of spring goods in city warehouses are becoming larger and more varied week by week. Probably they have never shown such dimensions and variety as this year, and they are all good value for the money they cost at prices on nearly every line continue to advance. Every day brings advices of higher prices in first one line and then another. This week's advices show embroideries, laces, muslin aprons and Holland aprons all advanced at factories in England from 15 to 25 per cent. Linons have also advanced further and are now 5 per cent, dearer at producing centres. In most cases these higher prices only appear when attempts are made to repeat orders.

DRUGS.

The drug market is active and prices continue to advance on several lines. Lime fruit juice made the phenomenal advance this week of 300 per cent. This is due partly to a failure of supply at producing points in the West Indies

and partly to the very large demand from the British war office for this article for use in South Africa. Crude lime juice, which is the market base, is now worth \$1.80 to \$2.00 per gallon. Quinine has advanced another 2c at eastern distributing centres and citric acid has also advanced. Quotations on page 795.

FISH.

The market is well supplied with fish, both domestic and eastern. The near approach of the Lenten season gives new interest to the market. Prices now range as follows: Whitefish, frozen, per pound, 6 to 6 1/2-2c; pickerel, 3 1/2-2c; pike, 3c; trout, 10c; salmon, 12 1/2-2c; salmon, round cuts, 10c; halibut, 11c; salt whitefish, in half barrels, \$6.50; haddies, 7c; salt cod, 7c; mackerel, fresh, 15c; fresh herring, 20c; Labrador herring, in half barrels, \$14.00; oysters standards, in bulk, \$2.00; selects, \$2.25.

FUEL.

The situation is practically unchanged. Coal remains the same as a week ago throughout the list. Poplar wood is somewhat easier and we have revised our prices making the quotation now \$2.60 to \$2.75 per cord for carlots on track. Native cordwood of all kinds is becoming quite plentiful.

There have been some complaints regarding the car service on the South-eastern road from which considerable quantities of wood are being brought into the city this winter, but so far as can be learned this difficulty is no worse than on other lines of railway. For quotations see page 795.

GREEN FRUIT.

The situation is without change of any kind excepting that there is a continued inclination to advance the prices of good apples. Our top quotation of a week ago is firmly held for good stock and as high as \$6.00 is asked for fancy stock. We quote: California navel oranges, \$1.00 per case for regular sizes; California seedlings, \$3.50; California lemons per box, \$5.00; Messina lemons, \$5.00; California grape fruit, \$5.00 per case; apples, winter, \$3.50 to \$5.00 per barrel; Cape Cod cranberries per barrel \$7.50; coconuts per dozen, 80c; Grenoble walnuts, 15c; Tarra-gona almonds, 15c; filberts, 12c; peanuts, green, 9 to 10c; roasted, 11 to 12c; pecan nuts, 13c per lb; maple sugar, per lb, 11c; apple cider, 35c per gallon in barrels and half barrels; fruit cider put up in 20 and 30 gallon kegs, per gallon, 40c; figs, in boxes, 7c lb; new California layer figs in 10-pound boxes, \$1.30; new Smyrna in glove boxes, \$2.00 per dozen; 10-lb. boxes, \$1.75 per box, and 30-pound boxes, \$6.00; dates 7c per lb. in 1-lb. cartons 9c; honey in 1-lb. glass jars, per dozen jars, \$2.50; American red onions, 3c per lb.; jam, in 7 lb. pails, per dozen, \$6.50, in jars, 4 1/2-2 per dozen; in barrels, per dozen, \$1.25.

GROCERIES.

Trade is moving freely for the season and the market is steady on all lines. Peppers are the only lines which have changed this week, whole black being up 1 to 2c and pure ground black up 2c. There has been a hardening tendency on these for some time as our grocery column has shown and this local advance has been the result of outside influences. Quotations for all staple lines of groceries will be found on page 795.

HARDWARE.

A large number of orders for spring haws have been booked by local houses

and trade in that respect is very satisfactory. Like all other jobbing lines there are complaints among the hardware men of difficulty in making collections. Prices have remained for the most part unchanged this week, but it may be expected that the numerous advances at factories which have been recorded in these columns recently will be reflected in local quotations sooner or later. Two changes are all we have to report this week, both important ones. Solder half and half is up 2 1/2-2c per pound, and tin is up 2c per pound, making the price now 35c.

PAINTS, OILS AND GLASS.

Two important advances have gone into effect in this line. Linseed oil has advanced 2c per gallon, making the price now 72c for raw and 75c for boiled. Turpentine has advanced 3c making the price now 87c for pure spirit in barrels and 92c in less than barrel lots. This is a high price for turpentine and may well be made the subject of special inquiry by consumers. An examination of the matter will, however, show that even at this advance turpentine is relatively as cheap here as at points of production. It is now worth at Savannah according to latest mail advices 54c per wine gallon in barrel lots. The cost of carriage to Winnipeg is 15c and the duty 5 per cent, which with the addition of the difference between the United States wine gallon and the Canadian Imperial gallon would bring the cost laid down here up to 84c per gallon net cash in carlots or truck without any allowance for leakage or other expenses for local handling. The stock of turpentine at Liverpool is reduced to 3,000 barrels now on hand as compared with 20,000 a year ago and 25,000 two years ago. The large British demand is partly responsible for present high prices.

PAPER AND STATIONERY.

No other line of goods shows such rapid and acute changes in prices as this and the factories are not nearly able to keep up with their orders. Since the first of the year manila wrapping paper has advanced in all 1 1/2-4c per pound, red brown wrapping paper 1 1/2-4c per pound and butchers paper 1c per pound. These are sharp advances, but they are not the last as it is generally expected that further changes in an upward direction will be made. Factories are now in agreement in the matter of prices. Advices to hand yesterday show another advance of 25 per cent in the prices of news and book papers at Canadian factories. Since the first of the month cotton twine has advanced 25 per cent, envelopes are up 15 per cent, rubber bands 25 per cent; pens and pencils 10 to 15 per cent; blank books 10 per cent, rubber balls of all descriptions 20 per cent; purses and wallets 15 per cent and writing tablets 10 to 25 per cent.

SCRAP.

The movement is light and prices remain unchanged as follows: No. 1 cast iron free from wrought and malleable \$14 per ton; No. 1 stove plate, \$7.00 per ton; wrought iron scrap, \$6.50 per ton; heavy copper, 10c per pound; copper bottoms, 8c per pound, red brass 8 to 8 1/2-2c per pound; yellow brass, heavy, 7 1/2-2c per pound; light brass, 4 1/2-2 to 5c per pound; lead pipe or tea lead, 2 1/2-2c per pound, zinc scrap, 1c per pound; rags, country mixed, 50c; rubber, free from rivets, buckles and articles, 5c per pound.

GRAIN AND PRODUCE.

WHEAT—The course of the wheat market during the past week has been characterized by extreme dullness amounting on some days to actual stagnation, until yesterday it culminated in a sudden and heavy break in prices. There has been the same lack of demand for milling and shipping purposes which has been noted in previous reports, and there seems no disposition on the part of speculative buyers to operate on the buying side, and with neither actual or speculative demand to amount to anything it is not surprising that prices should decline. As a matter of fact, however, the decline has been stubbornly resisted until it gave way yesterday before the announcement of the heavy shipments from Argentina during the past week. These amounted to 2,320,000 bushels against 1,624,000 bushels previous week and 1,394,000 bushels a year ago. It was also reported that 100,000,000 bushels would be available for export from that country this season. This information broke the prices at Liverpool, which reacted on the American markets causing them to slump 11-2c per bushel for the day, making the decline of the week 2 to 2 1/2c per bushel. The shipments of wheat from exporting countries to Europe have for some twelve weeks now run considerably under estimated requirements of importing countries, and this is having an appreciable effect in reducing reserve stocks. Berbold reports that there is no doubt of some serious damage to the French winter wheat. This week's Price Current reporting on the States winter wheat crop says: "There is little change in wheat crop conditions. Possibly they favor fairly good results but short of earlier indications, and the trying situation is now at hand." With any material damage to growing crops definitely forecasting only a moderate yield at harvest time active demand would readily spring up to provide for future requirements and easily carry prices up again. Weekly statistics are as follows, viz: American visible supply decreased 525,000 bushels compared with decrease of 558,000 bushels last week and 543,000 bushels decrease a year ago. The world's shipments for the week were 6,422,000 bushels, previous week 5,591,000 bushels; last year 6,000,000 bushels. The world's visible supply per Bradstreet's showed a decrease of 758,000 bushels compared to decrease previous week of 1,856,000 bushels and decrease a year ago of 1,526,000 bushels.

The local market has been exceedingly quiet and slow. The supply is not being greatly augmented by deliveries from farmers, and there is no pressure to sell on the part of holders, so that prices continue to rule above export value. The price of 1 hard spot Fort William closed last week at 66 1/2c to 66 3/4c and remained at that until the break in outside markets yesterday when it slumped to 65c. There were buyers at this price but so far as we could ascertain there were no sellers. Two hard and 1 northern hold at 2 1/2c under 1 hard, and 3 hard at 5 1/2c under 1 hard all in store Fort William.

FLOUR—There is a steady demand for flour and prices remain unchanged as follows: Ogilvie's Hungarian patent, \$1.75; Glenora, \$1.65; Manitoba Strong Bakers, \$1.40; XXX, \$1.10; Lake of the Woods patent, \$1.85; Strong Bakers, \$1.05; Medora, \$1.40;

XXX, \$1.20 per sack of 98 pounds delivered in Winnipeg.

MILLFEED—Millers are unable to supply the demand for bran and shorts and prices remain firm at the advance of last week. There is a large conspicuous demand in the city for both these feeds. The Ogilvie Company are quoting both bran and shorts at \$13.50. While the Lake of the Woods Company's prices are \$11.50 per ton for bran and \$13.50 for shorts.

GROUND FEED—Oat chop is worth \$22 per ton; barley chop, \$17, and mixed feed of barley and oats \$20 per ton. Corn chop, \$19; oilcake, \$26.

OATS—Prices at country points range in the neighborhood of 25 to 26c for carlots. No. 2 white oats are worth 32 to 3 3/4c on track, Winnipeg, and No. 2 mixed, 31 to 32c. Some lots changed hands this week at 33c.

BARLEY—Deliveries are light and there is a good demand for both malting and feed at from 30 to 35c in carlots on track.

CORN—Enquiry for corn is increasing. We quote carlots on track worth 41 1/2c per bushel.

WHEAT—Deliveries at country points are improving. Prices are 1c higher at 55c per bushel to farmers at 15c freight rate points, 54c at 16 to 17c points and 53c at others.

FLAXSEED—Farmers' loads are worth \$1.25 to \$1.30 per bushel at country points.

OATMEAL—Millers still continue to quote best Manitoba oatmeal \$1.65 per sack of 50 pounds to the retail trade notwithstanding the fact that oats have gone up several cents since that price was fixed. This is due to the fact that were any advance to be made in prices United States meal could again enter the market and be sold at a profit. Millers claim that at present quotations they can make no money.

HAY—Fresh baled on track is worth \$3.00 to \$3.50 per ton, loose hay or the street \$3.00 to \$4.00 per ton.

BUTTER—Creamery—There is nothing doing in a wholesale way. Choice creamery is worth 24c per pound at Winnipeg.

BUTTER—Dairy—There is a good demand for nice fresh butter in the city, and dealers can take all that offers at present prices. Receipts light. Finest dairy in rolls and prints worth from 18c to 20c per pound here, less freight and commission. Tubs are worth 18c for finest. Second grade butter is worth from 14 to 17c.

CHEESE—Good cheese is becoming very scarce and the market is firm. An advance of 1 1/2c has been made in prices this week in sympathy with the higher prices east. Small cheese is worth 14c per pound, and large 13 1/2c.

EGGS—Receipts are light and prices unchanged. Dealers pay 20c per dozen for fresh case eggs and 16c to 17c for limed. Local fresh gathered are worth 35c.

VEGETABLES—We quote: Potatoes, 50 to 60c bushel, turnips, 25c; beets, 35 to 40c; parsnips, 1 1/2c per pound; dry onions, \$1.25 per bushel, cabbage, 2c per pound, celery, 75c per dozen bunches, lettuce and parsley, 40c per dozen bunches.

DRESSED MEATS—Veal is becoming dearer and is now quoted at 8 to 9c per pound. Some fresh veal is offering. Stocks of frozen beef and mutton are still amply large and there is a fair quantity of fresh killed beef offering. We quote: Beef, city dressed, 6 to 7c per pound;

country dressed, 5 to 6c; mutton, 8 to 9c lamb, 5 to 6c; veal, 8 to 9c; hogs, 6c to 6 1/4c for best weights.

POULTRY—Manitoba poultry is becoming scarce and all offerings are readily taken at quotations given. Prices are: Turkeys, 11c per pound; ducks, 10c; geese, 9c; chickens, 11c.

GAME—Very little in the market. Rabbits are worth 7c each, pigeons 20c per pair.

HIDES—The market is easier owing to drop of 1-2c at Chicago and poorer quality of offerings. There is a tendency among dealers to make the quotation straight 6 1/2c for frozen, but some still offer 1-1c over that, and we quote as follows. Frozen hides 6 1/2 to 6 3/4c per pound, five pounds tare; No. 1 inspected hides, 7 1/2c, No. 2, 6 1/2c, No. 3, 5 1/2c, Branded hides grade No. 2, and bulls, No. 3; kip, 7c; calf, 8 to 8 1/2c; deakin skins, 25 to 35c each; sleep skins, 40 to 50c each, horsehides, 50 to 75c each.

WOOL—We quote prices here 8 to 9c for unwashed fleece.

SENECA ROOT—37c per lb

TALLOW—Dealers are paying 3 1/2c for No. 1 tallow at country points. No. 2 is worth about 2 1/2c.

LIVE STOCK

CATTLE—Beyond a shipment of 200 fat stall fed cattle east for export and a reported movement among stocker buyers there has been no change in the situation. It was expected that the stocker business would commence about the first of this month, but this has not been realized and there is really nothing doing yet in that line. Some fat cattle are being brought in every week for the local fresh meat trade. Fat cattle are worth from 3 to 4c off cars here according to quality.

SHEEP—No movement. We quote 3c per pound for choice grades of sheep and 4 to 5c for lambs.

HOGS—Hogs are coming in quite freely and the market holds firm at 4 3/4c for choice weights off cars here. Second grades are worth 4 1/2c.

MILCH COWS—Very few offering. Quotations range from \$30 to \$40 each.

HORSES—Good work horses weighing about 1,300 pounds are worth from \$150 to \$175 each; roadsters from \$150 to \$200 each, and extra heavy teams from \$350 upwards. Western horses of light weight run from \$100 to \$140 each, when halter broken.

Winnipeg Grain Inspection.

For the week ending Feb. 19 there were 195 cars of grain inspected, grading as follows:

Wheat—1 hard, 123; 2 hard, 23; 1 northern, 3; 2 northern, 1; 3 hard, 12; 1 frosted, 1; 2 frosted, 1; 1 rejected, 1; 2 rejected, 4; no grade, 13; feed, 1; 3 northern, 1; 3 feed, 1; 1 spring, 1 car.

Oats—2 white, 5 cars.

Barley—3 extra, 1 car.

Manitoba Wheat Stocks.

There were 3,266,000 bushels of wheat in store at Fort William on Feb. 19, compared with 2,275,000 bushels a year ago. Receipts for the week were 67,000 bushels, shipments 47,000 bushels. Stocks of wheat at Fort William, Port Arthur, Keewatin, Winnipeg and interior country points were estimated approximately at 8,700,000 bushels, compared with about 8,350,000 bushels a year ago, and 5,000,000 bushels two years ago.

BRITISH COLUMBIA
OFFICE OF THE COMMERCIAL

Business in British Columbia.

Vancouver, Feb. 19.

There is little change in the market this week. Butter is still scarce, but eggs are plentiful. The price of butter is stiffening; the price of eggs easing off. Customers still send their orders in to merchants a week in advance for local creamery. Business is much improved with the wholesalers this week, as the purchase of spring supplies for transportation companies and camps has already commenced. In this direction purchases in Victoria and Vancouver aggregating probably \$100,000 have already been made. These purchases, however, do not represent large profits, as they are spot cash transactions and when the speculation with a horse amounts to \$1,000 or more from 5 to 10 per cent profit is all that is looked for.

In regard to the three industries constituting British Columbia's backbone—mining, fishing and lumber—there are indications of great activity.

The miners strike in Kootenay is practically off and the mining districts of the province which have been in a state of semi-collapse since the 8-hour mine law was enforced, appear to be on the eve of recovery. It seems that in the case of the silver lead country a compromise has settled the difficulty, the miners accepting \$3.25 a day in lieu of the wages demanded—\$3.50 a day, 8 hours work. In Rossland it is reported that the War Eagle and Centre Star have been closed down for re-logging only, and not on account of the 8-hour law. In the meantime, there are reports of good strikes on the coast near Vancouver. While the Van Andra mines, forty miles from Vancouver, give employment to 250 men, and ship large quantities of copper metal to the United States refineries.

The lumber mills are busy. The Ross McLaren mills at Bennett started up again this week after being closed down for years. Yesterday the steamer Gurnsey cleared for China with over three million feet of lumber. The largest cargo which ever left this port.

The fishing industry promises to be very active; the Fraser River cannery combine is completed and will be perfected at a meeting to be held shortly. In this connection the trades and labor council announces that a district organizer is now engaged on organizing the fishermen. It is to be hoped that there will be no clash of interests. The cannery have lost very heavy of late and the fishermen have reaped the reward of their enterprise. It was a case this season of combining or shutting up their canneries. On Puget Sound they face a huge monopoly—the Puget Sound combine—which is threatening to drive them out of the English market. A combine with no restrictions that scoop the fish up in mighty traps without the aid of fishermen. In British Columbia the industry is surrounded with restrictions. The season is limited, the Japanese, Indian, Italian fishermen, many who live in the States off season and swear they are British during the season, are protected in every conceivable way by the government, and lead by the Canadian resident fishermen, often exact prices for fish that are simply ruinous to the cannery, and now the Vancouver Trades and Labor Council are taking a hand in, in organizing the fishermen. It looks

ominous, but matters must be settled one way or the other and it is well to settle them before the sockeye run if possible. Should the fishermen refuse to accept what the cannery can afford to pay the cannery cannot can that is all, except what can be canned from the take of their own fishermen. Each cannery is allowed 10 licenses, or 480 among the 48 canneries. In case of a strike these 480 fishermen must supply the fish which would mean that the whole pack would be very small.

British Columbia Markets.

(All quotations, unless otherwise specified, are wholesale for such quantities as are usually taken by retail dealers, and are subject to the usual reductions on large quantities, and to cash discounts.)

PRICES AT VANCOUVER.

By wire to The Commercial, Vancouver, Feb. 24.

Butter is about 1c higher this week. Some California butter has arrived, but it is not choice quality. It indicates that fresh California grass butter will soon be in. Case eggs are easy. Local fresh gathered about 2c higher. Cured meats are advancing. Potatoes are lower.

BUTTER—Local creamery, the Australian fresh grass butter, 27 1-2c; Ontario creamery, 31c. Some California butter has just arrived, and is selling at 27c but it is not high grade.

EGGS—Fresh local, 30c; eastern case eggs, 17 to 20c, as to quality.

CHEESE—15c.

GREEN FRUIT—Oranges, navel, \$2.75 to \$3.00; seedlings, \$2.00; California lemons, \$3.20 to \$4; bananas, \$2.85.

MEAL—Rolled oats, 90 lb. sack, \$2.50; two 45 lb. sacks, \$2.60; four 22 1-2 lb. sacks, \$2.80; ten 7 lb. sacks, \$2.50; oatmeal, in 10 lb. sacks, per 100 lbs, \$3.25, in 50 lb. sacks, \$3 per 100 lbs.

FLOUR—Delivered D.O. points—Manitoba patent, per barrel, \$4.60; strong bakers, \$4.30; Oregon, \$4.50 per barrel.

GRAIN—Oats, \$24 to \$25 per ton; wheat, \$25.

CURED MEATS—Hams 14 to 14 1-2c; breakfast bacon, 13 to 13 1-2c; backs 12 1-2c; long clear, 10c; short rolls 12 to 12 1-2c; smoked sides, 11c.

LARD—Tins, 10c per lb., in pails and tubs, 9 1-2c.

FISH—Flounders, 3c; smelts, 5c; sea bass, 4c; whiting, 5c; soles, 6c; smoked 10c; fresh halibut, 6c; salmon, 9c; hloaters, 7c; cod, 6c per lb.; crabs, 60c per dozen.

GAME—Mallards, 70c; pintail, 40c teal 25c; wilderon, 40c per pair.

POULTRY—Turkeys, 14c; geese, 12c.

VEGETABLES—Potatoes, Fraser River stork, 16 to 18c per ton; Ashcroft potatoes, \$20 per ton; cabbage, 2 1-2c per lb.; carrots, turnips and beets \$12 per ton; red onions, 1 1-2c per lb.; silverskins 2 1-2c.

FEED—National mill chop, \$25 per ton; shorts, \$22 ton; bran, \$20; oil cake meal, \$35 ton; f.o.b. Vancouver, including duty paid on imported stuff.

HAY—Per ton, \$16.

DRESSED MEATS—Beef, \$1-2 to 9c; mutton, 11c; pork, \$1-2 to 9c; veal, 10 1-2 to 11c per lb.

LIVE STOCK—Steers, \$3.75 to \$4 per 100 lbs.; cows, \$3.25; sheep, \$5.60 per 100 lbs.; hogs, 5c per lb.

DRIED FRUITS—Apricots, 17c; peaches 10 to 12c; pitted plums, 12c; prunes, French 5 to 7 1-2c lb.; London layer raisins, \$2 to \$2.25 box; Italian prunes 6 to 8 1-2c lb.; Muscatel raisins, 2 crown 5c; crown 8 1-2c, 4 crown 9c; dates 9c; black figs, 6c; white figs, 9 1-2c; layer figs, 10 lb. box \$1.45; silver prunes, 9 1-2c; quartered pears, 11 1-2c; half pears, 12 1-2c; nectarines 14c; Valencia raisins, 7 1-2c; saltanas, 11 to 14c; blackberries, 16c; raspberries, 25c; seed-ced raisins, 9 1-2c.

NUTS—Almonds, 16c; filberts, 12 1-2c; peanuts, 9c; Brazil, 11 1-2c; walnuts, 13c lb.

SUGARS—Powdered, icing and bar, 6 3-4c; Paris lump 6 1-4c; granulated 5 1-4c; extra C, 4 5-8c; fancy yellows 4 1-2c; yellow 4 3-8c lb.

SYRUPS—30 gallon barrels, 2 1-4c lb.; 10 gallon kegs 2 3-4c; 5 gallon tins \$1.75 each, 1 gallon tins \$4.50 case of 10; 1-2 gallon tins \$5.25 case of 20.

TEAS—Congo, Fair, 11 1-2c, good, 18c; choice, 29c; Ceylon and India; fair 20c.

HARDWARE—Bar iron—Base, \$3.50. Horse shoe nails, discount, 40 per cent; horse shoes, keg, \$5. Wire nails—Base price, \$4.50; cut, \$3.75. Rope, Manila, 10c. Balled oil, 75c. White lead, \$7.50. Putty, \$3.50. Barbed wire, \$4.75 per

PRICES IN THE KOOTENAY.

By wire to The Commercial, Nelson, B. C., Feb. 24.

The business outlook in the Kootenay is decidedly improved by the settlement of the Sloan labor troubles. This will counteract the depressing effect caused by the closing of the Res-land mines, in the way of market changes, butter is scarce, and 1 to 1 1-2c higher. Fresh eggs 1c lower. Lined eggs weak and 2c lower. Hay \$1 ton lower. Potatoes \$1 ton lower.

Butter—Ontario creamery, 28c; choice dairy, 22c per pound.

Cheese—Large, 15 1-2c; small sizes, 16c per lb.

Eggs—Fresh Washington eggs, 24c; pickled, 16c per dozen.

Oats—Per ton, \$27.

Millfeed—Bran, \$20, shorts, \$22 per ton.

Flour—Manitoba patent, \$4.80.

Hay—Per ton, \$27.

Potatoes—Per ton, \$22.

British Columbia Notes.

J. L. Porter is starting a butcher shop at Nelson.

R. B. Anderson has sold out his plumbing business at Comox, to T. White & Co.

The British Columbia government was defeated yesterday, on the redistribution bill.

Wilhand & Warren, sheet metal workers and roofers, Vancouver, have dissolved partnership.

Scott's Commission Auctioneering & Bankrupt Stock Co., of Vancouver; capital, \$10,000, has been incorporated.

Mr. Prentice has given notice of a bill in the legislature to repeal the eight hour law as applied to working in mines.

Jas. Baker and Wm. Colston, coal and wood dealers, Victoria, have dissolved partnership. Baker continues the business.

The Canadian and British Columbia Patent Fuel Company, Limited, is starting business at Vancouver in the manufacture of fuel from saw dust, coal dust and tar.

John W. Leck & Co., wholesale clothing men's furnishings, furs, etc., have opened a branch warehouse at Vancouver with W. J. Taaffe in charge. Mr. Taaffe has represented the house for some time in British Columbia with headquarters and sample room at Vancouver.

The B. C. Inland Board of trade held annual meeting at Kamloops on the 14th inst. Favorable reports were presented regarding the progress of the district and the operations of the board. The revenue of the board for the year was \$866.50. N. J. Houlton was elected president; F. J. Fulton, vice president, and E. T. W. Pearce, secy. treas.

J. R. Bunn will open a lumber and implement business at Milestone, B.C.

Winnipeg Hardware and Metal Prices.

ANVILS—Per lb., 10 to 12 1-2c; anvil and vice combined, each \$3 to \$4.50.
 AUGERS—Post hole, Vaughan's, each, 60 to 90c.
 AXES—Bench, 30 and 10 per cent; chopping axes, per dozen, \$7 to \$12; double bit, per dozen, \$12 to \$18.
 BELLOWS—20-24, \$4.50; 26, \$4.95; 28, \$5.40; 30, \$5.85; 32, \$6.30; 34, \$7.25; 36 \$8.10; 38, \$9; 40, \$10.35.
 BELTING—Agricultural, 55 to 60 per cent; No. 1, 50 to 55 and 10 per cent; extra 30 to 35 per cent.
 BITS, AUGER—American, 50 per cent; Jennings' Excelsior, 45 per cent.
 BLUESTONE—6 1 1/2 lb.
 BOLTS—Carriage, 42 1-2 per cent; machine, 45 per cent; plow, 40 per cent; sleigh shoe, 55 per cent, stove, 55 per cent; tire, 55 per cent.
 BUTTS—Cast, loose pin, com. 60 per cent; Peter, or, 38 1-3 per cent; wrought steel, narrow, 60 per cent; loose pin, 60 per cent; bronze, 45c up.
 CARTRIDGES—Rim fire, Am. discount, 40 per cent; Dom. 50 and 5 per cent; per cent; centre fire, pistol, Am. discount 10 per cent, Dom. discount 30 per cent; military and sporting, Am. net list, Dom. 15 per cent.
 CEMENT—Portland, barrel, \$4.25 to \$4.50.
 CHAIN—Coil, proved, 3-16 in. per 100 lbs. \$11; do. 1-4 in. \$9.00; do. 5-16 in. \$6.50; 3-8 in. \$6.00; do. 7-16 in. \$5.75; do. 1-2 in. and up, \$5.50. Jack, iron, single per dozen yards, 15 to 75c; double, per dozen yards, 25c to \$1. Log, 5-16, \$8.50; 3-8, \$8.00. Trace, per dozen pairs, \$3.75 to \$5.50.
 COPPER—Tinned sheets, 28c; plainished, 33c; boiler and T. K. pits, plain tinned, per lb., 29c; spun, 33c.
 FILES—Com. 70 per cent; Nicholson's and Black Diamond, 60 per cent.
 GLUE—Sheets, 15c lb.; broken, 12 1-2c; glue, white, for kalsomining, 18 to 25c.
 GREASE, AXLE—Fraser's, per case, \$3.75; Diamond, light \$1.75 case; dark, \$1.75; mica, \$3.00.
 GRINDSTONES—\$1.50 100 lbs.
 HAIR—Plasterers', 90c bale.
 HARVEST TOLS—55 and 5 per cent.
 HORSESHOES—Iron shoes, keg, 0 and 1, \$4.90; 2 and larger, \$4.65. Less than full kegs, 25c extra. Steel shoes, 0 and 1, \$5.20; 2 and larger, \$4.95.
 HINGES—Heavy T and strap, per 100 lbs., \$6.25 to \$7.20; light do., 50 per cent; screw hook and hinge, 6 to 10 in. 5c per lb.; 12 in. up, per lb., 4c.
 IRON—Bar iron, 100 lbs., base price, \$3.10. Dand iron, 100 lbs., \$3.40 base. Swedish iron, 100 lbs., \$5.00 base. Sheet, black, 16 to 20 gauge, \$3.50; 22 to 26 gauge, \$3.75; 28 gauge, \$4.00. Galvanized, American, 16 gauge, \$4.25; 18 to 22, \$4.50; 24 gauge, \$4.75; 26 gauge, \$5.00; 28 gauge, \$5.25 per 100 lbs.; Queen's head, 25c advance on Am. prices. Canada plates, Garth and Blaina, \$4.00. Imitation Russian sheets 7 to 8c; genuine Russian sheets, lb. 12 to 13c.
 LEAD—Pig, per lb. 6c; sheet, 6 1-2c.
 NAILS—Cut—30d up, \$3.40; 20d, \$3.45; 10d, \$3.50; 8d, \$3.55; 6d, \$3.70; 4d, \$3.80. 3d, \$4.05; 2d, \$4.40. Wire nails, 1 1-2 in. up, \$4; 4 in., \$4.05; 3 in., \$4.10; 3 1-2 in., \$4.15; 2 in., \$4.30; 1 1-2 in., \$4.40; 1 1-4 in., \$4.65; 1 in., 35. Horse nails, pointed, finished, oval heads, 1st price, No. 5, \$7.50 box; No. 6, \$6.75 box; No. 7, \$6 box; No. 8, \$5.75 box; Nos. 9, 10 and 11, \$5.50 box; discount on these prices, 40 per cent.
 PAPER, BUILDING—Anchor brand, plain, 50c; do. tarred, 65c; Cyclone, 70c; Jubilee, plain, 55c; do., tarred 70c
 PIPE—Iron, black, per 100 feet, 1-4 inch, \$3.82 1-2, 3-8, \$3.82 1-2; 1-2, \$4.72 1-2; 3-4, \$5.17 1-2; 1 inch, \$7.42 1-2; 1 1-4, \$9.90; 1 1-2, \$12.15; 2 inch, \$16.20; larger, 45 per cent. Galvanized, 1 4 inch, \$8.80; 3-8, \$8.80; 1-2, \$9.35; 3-4, \$10.45; 1 inch, \$14.30; 1 1-4 inch, \$19.80; 1 1-2 inch, \$24.20; 2 inch, \$32.45. Stove, 6 inch, \$9.25; 7 inch, \$10.00 per 100 lengths.
 PITCH—Pine, \$4 per barrel.
 PLASTER—Per barrel, \$3.25.
 RIVETS AND BURRS—Carriage, section 37 1-2 per cent; M rivets, black

and tinned, 37 1-2 per cent; copper rivets and burrs, 33 1-2c; cartons 1c per lb. extra net.
 ROPE—Cotton, 1-4 to 1-2 inch, and larger, 15c lb.; deep sea, 10 1-2c; lath yarn, 11c; Manila, per lb., 10c base; sisal, 1d 1-20 b. 5c.
 SCREWS—F. H. Bright, discount 75, 10 per cent; R. H. discount 70; F. H. brass, discount 70; R. H. brass, discount 60 and 5 per cent. Bench, wood, per doz., \$3.75 to \$4.50; bench, iron, per doz., \$4.50 to \$6; coach screws, 37 1-2 per cent.
 SHELLS—Loaded—Eley's black, 12 gauge, per 100, soft, \$1.50, chilled, \$1.65; 10 gauge soft, \$2, chilled \$2.15; Eley's smokeless, 12 gauge soft, \$1.90, chilled \$2.05; No. 10 gauge soft \$2.40, chilled \$2.55.
 SHOT—Soft, 6 1-4c per lb.; chilled, 6 3-4c; buckshot, 7 1-4c.
 SOLDIER—Half and half per lb., 23c.
 SOLDERING IRONS—Per lb., 32c.
 STEEL—Sleigh shoe, \$3.60 base; spring \$4.25 base; machinery, \$4.25 base; share coat, \$4.75 base; share, crucible, \$5.50; toe calk, \$1.25 base; tire steel, \$3.75 base; cast tool steel, lb. 9 to 12 1-2c.
 STEEL BOILER PLATE—3-16 inch, \$4.25 1-4, 3-8 inch and thicker, \$4.00.
 STAPLES—Galvanized, \$4.50 per 100 lbs.
 TAR—Per barrel, \$5.
 TIN—Lamb and flag, 56 and 28 lb. ingots, per lb., 35c.
 TIN PLATES—Charcoal plates, I. C. 10 x 14, 12x12, and 14x20, \$5.75; I X same size box, \$6.75; I C. charcoal, 20 x28 112 sheets to box, \$11.00; I X box 20x28, 112 sheets, \$13.00.
 TERNI PLATES—I. C. 20x28, \$10.50.
 TINWARE—Plain, 75 and 2 1-2 per cent; retinned, 70 and 10 per cent.
 TRAILS—Game, H. & N., No. 0, \$1.92 doz. No. 1, \$2.25; No. 1 1/2, \$3.38; No. 2, \$4.75; No. 3, \$6.30; No. 4, \$7.42; bear, No. 5, \$7.50.
 TUBES—Boiler, 2 inch, 16 1-2c per foot; 2 1-2 inch, 21 1-2c; 3 inch, 23c per foot.
 VISES—B. S. Wright's 14c; Saumpson, 40-50 pounds, \$6.50 to \$7 each; parallel, \$2 to \$7 each.
 WADS—Grey felt, 75c per lb.; thin card wads in boxes of 500 each, 12 and smaller gauge, 20c per lb.; thin card wads in boxes of 500 each, 10 gauge, 25c per lb. Chemically prepared black edge gray cloth wads, in boxes of 250 each, 11 and smaller gauges, 65c per 1,000; 9 and 10 gauges, 75c per 1,000; 7 and 8 gauges, \$1 per 1,000.
 WIRE—Brass and copper wire, 20 per cent advance on the list; clothes line wire, 18 gauge, per 1,000 feet, \$1.50. Galvanized, 4 barb. regular, \$1.00; galvanized, plain twist, \$1.00.
 ZINC—Sheet, in casks, \$9 per 100 lbs.; broken lots, \$9.50.

PUTTY—In bladders, barrel lots, 2 1-2c lb.; in 100 lb. kegs, 2-8-4c; do. less than barrels, 3c lb.
 REFINED PETROLEUM—Silver Star, 20 1-2c; Oleophene, 23 1-4c; Sunlight, 24c; and Eocene, 27c per gallon.
 TURPENTINE—Pure spirits in barrels, 87c; less than barrels, gal. 92c. An additional charge for packages for small quantities.
 VARNISHES—No. 1 furniture, per gallon, \$1; extra furniture, \$1.55; pale oak, \$1.50; elastic oak, \$1.75; No. 1 carriage, \$1.50 to \$1.75; hard oil finish, \$1.50; to \$2; brown Japan, \$1; house painters' gold size Japan, \$1.50; coach painters' do., \$2 to \$2.25; No. 1 brown shellac, \$2.25; pure orange shellac, \$2.50.
 WHITE LEAD—Pure, \$7.50 per 100 lbs.; No. 1, \$7.25.
 WHITING—\$1.25 per 100 lbs. gross weight.

Winnipeg Lumber Prices.

Following are wholesale prices, delivered at Winnipeg, for pine lumber:
TIMBER AND DIMENSION—Timber, 4x10 and 12, 6x10 and 12 and 8x8 to 12x12, 12, 14 and 15 feet long, \$19; timber 6x6 to 6x8, 4x4 to 4x8 and 3x6 to 3x12, 12, 14 and 16 feet long, \$17.50; dimensions, 2x4 to 2x12, 12, 14 and 16 feet long, \$10.50; dimensions, 2x4 to 2x12, 10 feet long, \$10.50; dimensions, 2x8 to 2x12, 10 feet long, \$15.50; dimensions, 2x4 to 2x12, 8 and 8 feet long, \$14; cull plank, all widths, \$11; cull plank, re-sawn, \$11. \$1 per M advance on each inch over 12 in. in depth and width. \$1 per M advance on each 2 feet over 16 feet.
BOARDS—First common boards, red pine, 10 to 18 feet, \$22.50; second common, 10 to 18 feet, \$17.50; third common, 10 to 18 feet, \$16.50, culls, 10 to 18 feet, \$14.50; 1-2 inch sheathing S.L.S., 10 to 18 feet, \$13.50; second common stock, 12 in., 10 to 18 feet, \$19; second common stock, 8 to 10 in., 10 to 18 feet, \$18; No. 1 wide box boards, 10 to 18 feet, \$27.50, No. 2 wide box boards, 10 to 18 feet, \$20. \$2 per M less for 6 and 8 feet. Re-sawing boards \$1 per M extra.
SHIPLAP—Shiplap, 8 and 10 in., \$18.50; shiplap, 6 in., \$17.50; shiplap, culls, 8 and 10 in., \$16; culls, 6 in., \$13. \$2 per M less for 8 feet and under.
FLOORING, SIDING AND CEILING—Flooring and siding, 8 and 10 in., \$19.50; flooring and siding, 8 and 10 in. culls, \$16; flooring, siding and ceiling, 4, 5 and 6 in., first white pine, \$15.50, do. second white pine, \$13.50; do. third white pine, \$21.50; do. 5 and 6 in., first and second red pine, \$27; do. 4 in first and second red pine, \$25.50; do. 5 and 6 in., third red pine, \$22; do. 4 in third red pine, \$21; do. 5 and 6 in. fourth red and white pine, \$19; do. 4 in fourth red and white pine, \$17; do. 4, 5 and 6 in culls, \$15. \$2 per M less for 8 feet and under. \$1 per M advance for dressing two sides 1 1-4 and 1 1-2 in. flooring \$4 per M advance over 1 in. bevel siding, No 1, 1-2 in x 6 in, \$21. bevel siding No 2, 1-2 in. x 6 in., \$18.
FINISHING—1 1-4, 1 1-2 and 2 in. first, second and third clear white pine, \$45; do. select white pine \$35; do. shop, \$30. \$5 per M advance on 2 1-2 in and thicker, 1 1-4, 1 1-2 and 2 in clear red pine, \$31; do. select red pine, \$26.50; 1 in first and second clear white pine, \$17.50; do third, clear white pine \$36.50; do. B. select white pine, \$30; do. C select white pine \$25; No. 1 stock white pine, 12 in, \$41.50; do. 8 and 10 in., \$39.50; No. 2 stock white pine, 12 in, \$38.50; do., 8 and 10 in., \$34.50; No. 3 white and red pine, 12 in., \$25.50, do. 8 and 10 in., \$27.50; 1 in. clear red pine, \$31; do. select, \$26. Selected widths, \$2 per M extra.
MOULDINGS—Parting strips, per 100 lineal feet, 40c window stops, do., 50c; door stops, do., 75c quarter round and cove, do., 50c; 4 in. casing, do., \$1.80; 5 in. casing, do., \$2; 6 in. casing, do., \$2.40; 8 in. base, do., \$3.25; 10 in. base, do., \$4. All other mouldings 30 per cent discount off universal moulding list. Lath, per M, \$3.50, pine shingles, 6 in, clear butt, per M, \$17.5.

Winnipeg Prices Paints Oils, Glass, Etc.

ALABASTINE—Cases of 20 packages, \$6.50.
 BENZINE—Case, \$3.50.
 DRY COLORS—White lead, lb. 7 1-2c. red lead, kegs, 7c; yellow ochre in barrel lots, 2 1-2c, less than barrels; golden ochre, barrels, 3 1-2c, less than barrels; Venetian red, barrels 3c, less than barrels; 3 1-2c; American vermilion, 15c; English vermilion, \$1 per lb.; Canadian metallic oxides, barrel lots, 2 1-2c, less than barrel lots 3c; English purple oxides, in casks, 3 1-2c, less quantities 4c lb.
 GASOLINE—Stove, per case, \$3.50.
 GLASS—Single glass, first break, 16 to 25 united inches, \$2.50, 26 to 40, \$2.75 per 50 feet boxes; 41 to 50, \$6.00; 51 to 60, \$6.50; 61 to 70, \$7.00 per 100 feet boxes.
 LINED OIL—Raw, gal., 72c. lotted, gal., 75c in barrels; less than barrels, 5c gal extra, with additional charges for cans and cases.
 OILS—Black oils, 25 to 30c gal.; clear machine oil, 30 to 35c; cylinder oil 53 to 78c, as to quality; castor oil, 11c per lb.; tanners' or harness oil, 65c; neatfoot oil, \$1; steam refined oil, 55c; pure winter bleached sperm oil, \$2.00 gal.
 PREPARED PAINTS—Pure liquid col. ora, gallon, \$1.50 to \$1.70, as to shade and quality.

Manitoba Dairy Association.

The fourteenth annual meeting of the Manitoba Dairy Association was held in Winnipeg this week. There was a large attendance of out of town members. Proceedings were opened by the president, Mr. D. W. McQuaig, who gave his annual address, reviewing the work done by the society, and also made a comparison between the beginning and end of the 19th century in regard to dairy appliances.

The directors' report dealt with local conventions, reports from creameries and cheese factories, butter, cheese, curing of cheese, Paris exhibit, boiler inspection, mould, correspondence and the lack of succulent fodder for dairy cows.

A touching reference was made to the loss of Mr. S. A. Bedford's services owing to ill-health.

There was also an animated discussion on the subject of annual conventions. It was moved by Mr. Cowan, of Pilot Mound, seconded by Mr. Regehr, Hochstadt, "That recognizing the importance of local conventions as a means of dairy instruction this meeting instructs the executive to confer with the department of agriculture so as to secure increased dairy instruction at local points whenever a requisition signed by at least the names as made for such meetings."

The next subject taken up was the question of curing cheese with one or two addresses from local buyers as to condition of cheese offered on local market and some interesting information from C. A. Murray.

"It was moved that the association instruct its executive to try and work with the newly formed produce exchange to arrange for a more discriminating purchase of cheese.

Mr. David Munroe gave a full and interesting report of the work done in connection of the last exhibition. A very hearty vote of thanks was tendered him. The treasurers report showed \$232 as receipts and \$276.35 expenditure.

Reports from creameries was next taken up, Mr. Cowan reported for Pilot Mound, showing that the past year had been the best in their history.

The afternoon session opened at two o'clock, and the first business proceeded with the reports of the creameries and cheese factories.

Mr. W. B. Gilroy reported for the creamery at McGregor, which is now a private enterprise; the past year has been successful and the outlook for the coming year very encouraging.

Mr. David Jackson reported for the creamery at Newdale, one of the banner creameries of the province. It has fully sustained its reputation, having made close on \$1,000 pounds of butter last year, all of which was sold at a fraction over 17c a pound. The chief drawback in this district is bad roads in the early part of the season.

Mr. Wm. Scott, of Winnipeg, reported for the Brandon creamery, which has this year been run by the R. A. Lister company. Mr. Scott stated that the amount of butter made was 70,000 pounds and that for almost the first time in the history of the province the creamery was kept open during the entire season. They were able to do this owing to the railway facilities in the Brandon district.

Mr. Scott also reported for the Morris creamery which was conducted

by the same company. A new departure in connection with the creamery was the use of a gasoline launch on the river for carrying cream. Though late in starting the creamery was very successful.

The report of the Crystal City creamery was read by the secretary Miss Hind in the absence of a representative. The year was successful and it is expected to increase the output by at least one-quarter during the coming year.

Mr. Jas. Bousfield reported for the creamery at Portage la Prairie which has been run in conjunction with the creamery at Strathclair and Douglas. Mr. Bousfield considered the year a success, the average prices realized being a trifle under 18c per pound.

Mr. Wm. Ryan, Ninga, gave a statement as to why they had not been able to keep the creamery open attributing it to a want of co-operation amongst the farmers.

Mr. J. T. Rehehr, Hochstadt, reported for the cheese factory there stating that the average price obtained for the output was 10 1-2 cents per pound. They were very well satisfied with the year's work.

Oak Point cheese factory, at St. Anne, had sent in a report to the secretary that their average price realized for the year was 10 1-2c per lb.

Mr. Gottlieb Janke reported for the cheese factory at Bluminort. The year had been successful, but they had occasionally sold for too low a figure, owing to not receiving market reports, as in former years, the publishing of same in the German paper not being a success.

Steinbach factory had no representative present, but the cheese-maker, Mr. J. E. Fricman, had furnished an interesting report showing that a large quantity of cheese had been manufactured, at a fair profit. He was unable to be present.

Mr. J. B. Trews of Greenland, also furnished a report, showing that his factory had been successful during the year.

Mr. J. B. Trews, of Greenland, also furnished a report, showing that his factory had been successful during the year.

Mr. F. G. Lewis, Birtle, verbally reported on behalf of the creamery there, an increase of 50 per cent. in the make for 1899. The average amount paid patrons was 13 1-2c per lb. Some of the cream had to be hauled about 25 miles. He expected a large increase in cows for creaming for next year. Quite a lot of general discussion followed the reading of these reports.

PROFESSOR HENRY

At the close, Mr. C. A. Murray, dairy superintendent, introduced Professor Henry, president of the Agricultural college at Madison, Wis., and moved that the courtesies of the convention be extended him.

Professor Henry expressed his pleasure and said he would have an opportunity of speaking at greater length before the election was over.

The election of officers followed. The officers were elected by open nomination and the directors by ballot, as follows: W. M. Graws'ek, Pilot Mound; president; Richard Waugh, 1st vice-president; W. B. Gilroy, McGregor, 2nd vice-president; Miss E. Cora Hind, secretary-treasurer; E. A. Struthers, Russell; Wm. Scott, and D. Munroe, Winnipeg; D. W. McQuaig, Macdonald; Wm. Ryan, Ninga; A. K. Fauning, Newdale; J. T. Regeher, Hochstadt; D. Jackson, Newdale, Wm. Champion, Reburn,

were elected directors. It was found on going over the list of directors elected that there were not enough in or near Winnipeg to admit of a quorum in case of exigency, and Mr. Champion resigned in favor of Mr. Geo. Harcourt, of the Nor-West Farmer. This is the first time in fifteen years that Mr. Champion has not sat as an officer or director of the association. Mr. D. W. Murror was elected as representative to the exhibition board. G. H. Greig, of Winnipeg, was elected auditor for the association.

MRS. YULL'S ADDRESS.

The association then listened to an address on the care of milk after butter and cheese making by Mrs. Jos. Yull, of Carleton Place, who emphasized the necessity of getting more women interested in the dairy question and stated as her opinion, that dairying in Manitoba would not be a success until the farmers wives were all interested. She also gave valuable details as to the care of cleanliness of cows, milkers and utensils. Mrs. Yull's experience in creameries has been confined chiefly to the central gathering system.

The next item was "Butter making of the farm," by Mr. R. G. Simpson of Portage la Prairie, but the reading was dispensed with and it will be printed in full in the annual report.

The next matter taken up was the School of Methods on "How to extend the milking periods of our cows." The subject was opened by Mr. Geo. Harcourt who divided his address into six heads: 1. Extend the feed. 2. Green fall feed, such as Bromo grass, corn, peas and oats, sheep oats and roots. 3. Persistently milk the heifers. 4. Better winter care. 5. Better summer care. 6. Have the cows calve in the fall.

Mr. Jas. Gimmie, of Longburn, followed Mr. Harcourt.

Mr. A. K. Baird also spoke on the matter.

Mr. Champion advised that the cows be milked for only 300 days in the year, allowing them to rest the other 65, also giving the family a chance.

Prof. Henry remarked the intelligent manner in which the subjects were spoken of and urged in favor of diversified farming instead of confining the farms to the raising of wheat, which was an injurious practice. Diversified agriculture was the only true source of success. The professor stated that in his opinion bran was a valuable food for cows, and stock generally, and besides was invaluable for fertilizing purposes. He trusted that the Manitoba government was liberal in its treatment of the dairy association. Canada was always pointed out to governments on the other side as a country where the government had given exceptional attention and help in matters of this kind. In conclusion he pointed out the value of combination amongst farmers in dealing with the government.

The last address of the afternoon was delivered by Mr. J. W. Mitchell, superintendent of government creameries for Eastern Assinibola. He chose for his subject "More Profitable Dairying." He dealt exhaustively with the subject and gave much valuable information as to the causes which led up to small profits. The manufacture of the highest grade of article would in all cases command the top market prices.

Mr. Gilroy moved, seconded by Mr. Jackson, "That the matter of market reports be left with the executive."

TORONTO WHOLESALE TRADE.

Special to The Commercial.

Toronto, Feb. 24.

Dry goods—Large shipments have been made this week. Orders are numerous and many buyers are expected here, for millinery openings next week. Values are firm. The Montreal mill has advanced linings, silestas and linettes 1-4 cent.

Hardware—Quiet, as usual in February, and there are few price changes. Payments are rather slow. Bronzed iron tap spouts with hook are 50 cents per dozen lower. American loaded shells are 10 per cent dearer. Canadian stove makers are at work on a scheme to equalize prices. But few changes are expected. Some may be higher. The roll brass discount has been increased from 10 to 15 per cent. Tin plate is firm. Galvanized iron firmer. United States prices are higher.

Groceries—Quiet. Green Rio coffee is 1-2 cent dearer. Lobster prices will likely open higher, with half hats probably 12 1-2 to 15c above last year's. Tea are firmer. Canned goods slow. Corn \$1.00 to \$1.10. Tomatoes weak or jobbing at 90 to 95c. Peas from 75c up. Dried fruits are firmer. Valencia raisins stock small.

TORONTO GRAIN AND PRODUCE.

Special to The Commercial.

Toronto, Feb. 24.

Grain deliveries have been light and the market dull. Ontario winter wheat is weaker at 1-2c decline from last Saturday. Manitoba wheat is firm in sympathy with western markets. Flour, Manitoba patents, is 5 to 10c lower than a week ago. Bakers remains unchanged. Oats are 1c higher for cars at country points. Butter of all sorts is scarce and in good demand. It is likely to continue high for the rest of the winter. Cheese is firmer. Dried and evaporated apples are 1-2c lower. Dressed hogs are offering nominally dearer at \$6.25 for cars. This is 75c above top price of a week ago. Eggs weaker. Prices are:

Flour—Manitoba patent, \$3.75 to \$3.90, Manitoba bakers, \$3.50 to \$3.60; car lots, Ontario roller, \$2.65 per barrel for car lots at country mills.

Wheat—Ontario winter wheat, 65c for carlots at country points; Ontario spring, 60 1-2c; No. 1 hard, 79c North Bay.

Oats—26 to 28c at country points for carlots, as to quality and freights.

Barley—No. 2, 41 to 42c, country points.

Milkfeed—Shorts, \$16 to \$17 per ton; bran, \$15 per ton for cars at country mills.

Oatmeal—\$3.20 in bags per barrel, and \$3.30 in wood for carlots, Toronto.

Eggs—Fresh, 15c; new laid, 18c; limed, 14 to 15c.

Butter—Dairy, tubs, choice fresh 20 to 21c, medium, 17 to 18c; large dairy rolls, 20 to 21c; creamery, tubs, and boxes, 22c; solid prints, 23 1-2 to 24c.

Cheese—13c for job lots to the local trade.

Hides—9 1-2c for No. 1 cows; No. 1 heavy steers, 10c; cured hides, 9 3-4 to 11c. Sheepskins and lambskins, \$1 to \$1.25; calfskins, 11c for No. 1, and 10c for No. 2; tallow, 5 1-2 to 5 3-4c.

Wool—Washed fleece, 20c; unwashed, 11 to 12c.

Beans—\$1.75 to \$1.80 per bushel for hand picked.

Dried Apples—5 1-2 to 6c for round lots; evaporated, 7 1-2 to 8c.

Honey—Bulk, 9 to 10c per pound. Poultry—Chickens, 40 to 50c per pair; turkeys, 9 to 11c per pound; geese, 7 to 8c; ducks, 6 1/2 to 8c per pair.

Potatoes—Steady at 38 to 40c per bag for car lots.

Hogs—Dressed hogs, \$6.25 per 100 pounds for cut lots, freight paid to Toronto.

Seeds—Timothy, \$1.00 to \$1.75 per bushel; red clover, \$5 to \$6 alsike, \$4.00 to \$6.50.

TORONTO LIVI. STOCK MARKET.

Special to The Commercial.

Toronto, Feb. 24.

Receipts at the semi weekly market yesterday were 1,000 cattle, 700 sheep and lambs, and 2,000 hogs.

Export Cattle—Offerings fair; demand good. Prices range about \$1.75 to \$5 per cwt. for the best, and \$1.25 to \$1.60 for lighter cattle.

Butchers' cattle—Fairly active at steady prices. Choice sold at \$1 to \$1.25 good at \$3.50 to \$3.80 per cwt.

Feeders—Heavy, short-keep steers sold at \$3.80 to \$4 per cwt.

Stockers—Steers weighing 500 to 600 lbs. sold at \$2.90 to \$3.50 per cwt.

Sheep and lambs—Export ewes 25c per cwt. higher at \$3.50 to \$3.75 per cwt. Lambs weaker at \$4.50 to \$4.75 and \$1.25 to \$1.50 per cwt for pick ed ewes, and wethers.

Hogs—Selections of 160 to 200 lbs natural weight advanced 25c per cwt. to \$5.25, and thick fats were 12 1-2c per cwt. higher at \$4.62 1-2.

FRIDAY'S MARKET.

Toronto, Feb. 24.

At the semi-weekly market yesterday receipts were 500 cattle, 250 sheep and lambs, and 1,300 hogs.

Export cattle sold easier at \$4.85 to \$5. Butchers stock steady. Stock ers easier at \$2.90 to \$3.40. Lambs weaker. Hogs unchanged.

MONTREAL LIVE STOCK PRICES.

Special to The Commercial.

Montreal, Feb. 20.

Receipts of live stock at the East End Abattoir market yesterday were 350 cattle and 50 sheep and lambs.

The attendance of buyers was large, and an active trade was done in cattle. A feature of the day was the demand from shippers for a few small lots to complete shipments. Best butchers' stock offered sold at 4 1-4c to 4 3-4c, and lower grades ranged from 2 1-2 to 1c per pound. The demand for sheep was ample, and prices unchanged at 3 1-4 to 3 1-2c per pound. Lambs firm at 4 1-2 to 5c, and for really choice stock buyers would pay 5 1-2c per pound. At the Grand Trunk stock yards at Point St. Charles a fairly active trade was done in cattle at prices ranging from 3 to 4 1-2c per pound, as to quality. The receipts of live hogs were only fair for which the demand was good and prices ruled firm at 4 1-2 to 5c per pound, as to quality. Weighed off cars.

THURSDAY'S MARKET.

Montreal, Feb. 23.

At the East End Abattoir yesterday receipts were 450 cattle, and 150 sheep and lambs.

Market active and quality of stock improved. Cattle unchanged. Hogs advancing and now 5 1-8 to 5 1-4c.

MONTREAL GRAIN AND PRODUCE.

Special to The Commercial.

Montreal, Feb. 24.

Oats are unchanged. Flour dull and steady. Feed strong and active. Meal quiet. Eggs easier at 3 to 5c decline for strictly fresh. Butter is firmer at 1-2 to 1c advance on dairy and 1-2c advance of creamery. Cheese is firm. Beans slow. Potatoes quiet and steady. Poultry fairly active and steady. Meats unchanged. We quote:

Oats—21c in store. Flour—Prices to the trade delivered are: Manitoba strong bakers, \$3.50 to \$3.65; Manitoba patents, \$3.80 to \$4.00.

Milkfeed—Bran, \$15.50 to \$16 per ton; shorts, 17, including sacks.

Oatmeal—Rolled oats, \$3.35 to \$3.40 per barrel on track and \$1.62 1-2 to \$1.65 per sack.

Hides—No. 1 green city hides, 10c; No. 2, 9c; No. 3, 8c; calfskins, No. 1, 10 1-2c, No. 2, 8 1-2c; lambskins, 90 to 95c; tallow, 4 to 4 1-2c.

Eggs—Strictly fresh, 20 to 22c; candied, 15 to 16c, second grade, 12 to 13c.

Butter—Choice fresh dairy, 21 to 21 1-2c.

Butter—Choice creamery, 22 1-2 to 23 1-2c.

Cheese—White, 12 1-4 to 12 1-2c; colored, 12 3-4 to 13c.

Beans—\$1.60 to \$1.75 per bushel, as to quality.

Potatoes—15c per bag on track.

Dressed Poultry—Turkeys, 9 1-2 to 10 1-2c; chickens, 7 1-2 to 8 1-2c; ducks, 7 to 8c, geese, 6 to 7c.

Dressed Meats—Beef, jobbing lots, front quarters, 3 1-2 to 3c per pound, hind quarters, 5 to 7c; mutton, 6 to 6 1-4c, mutton, 4 1-2 to 5c; hogs, light, \$5.80 to \$6, heavy, \$5.25 to \$5.50 per cwt.

LIVERPOOL CATTLE MARKET.

Special to The Commercial.

Liverpool, Feb. 23.

The cattle market is steady at 12c per pound, estimated dressed weights. London Cattle, 12 1-2c; Liverpool sheep 11 3-4 to 12 1-4c.

LIVERPOOL CHEESE MARKET.

Special to The Commercial.

Liverpool, Feb. 23.

Cheese shows an advance for the week of 2s on white, this grade being quoted to-day at 60s and of 3s on colored, which is now quoted at 62s.

MANITOBA OATS FOR SIBERIA.

A shipment of 600 bushels of seed oats left Winnipeg this week for Vladivostok, Siberia. The order was filled by Thompson, Sons & Co., grain dealers, and the oats are understood to be for the use of the Russian government.

The Montreal Cotton Co.'s mills at Valleyfield are closed and over 2,000 people are out of employment, owing to a wage dispute. The spoolers demand an increase in wages of 22 1-2 per cent, while the company offers to compromise at an advance of 10 to 15 per cent.

The various trading divisions of the Hudson's Bay Co. between Winnipeg and Montreal, have been amalgamated into two divisions. Alex Matheson will have charge of the district extending from Rat Portage to Missanable, with headquarters at Nepegon. The other extends from Missanable to the Ottawa river, with Geo. McKenzie in charge and headquarters at Mattawa.

New York Wheat.

New York, Feb. 19.—Wheat, May opened 74 3-8c, closed 74 7-8c b. July opened 74 1-8c, closed 74 1-2c b.

New York, Feb. 20.—Wheat, May opened 74 3-4c, closed 74 1-8c b. July opened 74 3-8c, closed 74c a.

New York, Feb. 21.—Wheat, May opened 74 3-8c, closed 74c. July opened 74 1-8c, closed 73 7-8c b.

New York, Feb. 22.—Holiday.

New York, Feb. 23.—Wheat, May opened 73 1-2, closed 72 5-8c a. July opened 73 3-8c, closed 72 1-2c b.

New York, Feb. 24.—Wheat closed at 72 5-8c for May option, and 72 1-2c for July.

Chicago Board of Trade Prices

Chicago, Feb. 19.—Wheat, May opened 67 7-8c, closed 63 3-8c a. July opened 68 1-2c, closed 69c b. Corn, May opened 54 1-2c, closed 35 3-8c a. July opened 35c, closed 35 3-4c b. Oats, May opened 23 1-2c, closed 23 7-8c b. July opened 22 1-2c, closed 22 5-8c b. Pork, May opened \$10.95, closed \$11. July opened \$10.97 1-2c, closed \$11. Lard, May opened \$6.07 1-2, closed \$6.07 1-2. July opened \$6.15, closed \$6.15. Ribs, May opened \$6, closed \$6.02 1-2 b. July opened \$6.02 1-2, closed \$6.02 1-2c 1.

Chicago, Feb. 20.—Wheat, May opened 68c, closed 68c a. July opened 68 3-4 to 5-8c, closed 68 1-2c b. Corn, May opened 35 3-8c, closed 35 1-8c a. July opened 35 3-4c, closed 35 1-2c a. Oats, May opened 23 5-8c, closed 23 1-2c. July opened 22 3-4c, closed 22 1-2c. Pork, May opened \$10.90, closed \$10.97 1-2. July opened \$10.92 1-2, closed \$11.00 1-2. Lard, May opened \$6.05, closed \$6.07 1-2. July opened \$6.15, closed \$6.17 1-2. Ribs, May opened \$6, closed \$6.05 a. July opened \$6.02 1-2, closed \$6.05. Flax, cash \$1.60, May \$1.60 Sept. \$1.10, Oct. \$1.08.

Chicago, Feb. 21.—Wheat, May opened 67 7-8c, closed 67 3-4c a. July opened 68 1-2c, closed 68 3-8c b. Corn, May opened 35 3-8c, closed 35c a. July opened 35 3-4c, closed 35 1-8c b. Oats, May opened 23 5-8c, closed 23 1-4c a. July opened 22 1-2c, closed 22 1-4c a. Pork, May opened \$10.95, closed \$10.85. July opened \$10.95, closed \$10.87 1-2. Lard, May opened \$6.02 1-2, closed \$5.92 1-2. July opened \$6.12 1-2, closed \$6. Ribs, May opened \$6, closed \$5.92 1-2. July opened \$6.05, closed \$5.92 1-2. Flax, cash \$1.60, May \$1.60, Sept. \$1.11.

Chicago, Feb. 22.—Holiday.

Chicago Feb. 23.—Wheat, May opened 67 1-4 to 1-8c, closed 68 1-4c b. July opened 67 3-4c, closed 68 7-8c. Corn, May opened 34 7-8 to 3-4c, closed 34 5-8c b. July opened 35c, closed 34 3-4c. Oats, May opened 23 1-4c, closed 23 1-4c b. July opened 22 1-8c, closed 22 1-4c a. Pork, May opened \$10.75 to \$10.80, closed \$10.72 1-2c. July opened \$10.87 1-2, closed \$10.72 1-2. Lard, May opened \$5.92 1-2, closed \$5.90 b. July opened \$6, closed \$5.97 1-2. Ribs, May opened \$5.92 1-2, closed \$5.85. July opened \$5.92 1-2, closed \$5.87 1-2. Flax, cash \$1.60, May \$1.59 a. Sept. \$1.11 b. Oct. \$1.00 a.

Chicago, Feb. 24.—May wheat opened at 66 1-2c, and ranged from 65 7-8 to 66 5-8c. Closing prices were as follows:

Wheat—Feb. 64 7-8c; May, 66; July 66 5-8c.

Corn—May 35 7-8c, July 35 1-8c.

Oats—Feb. 22c; May 23 1-4c.

Pork—Feb. \$10.70.

Lard—Feb. \$5.70.

Ribs—Feb. \$5.75.

A week ago May option closed at 68 1-2c. A year ago May wheat closed at 74c, two years ago at \$1.02 1-2, three years ago at 74 1-2c, four years ago at 67 1-2c, five years ago at 74 3-8c.

G. Leopart, blacksmith, Balgonie, Assa., has sold out to W. Cockwill.

CHICAGO FLAX MARKET.

Chicago, Feb. 24.—The market for flax seed closed to-day at \$1.60 for cash and \$1.58 for May; Sept., 1 1/2.

DULUTH WHEAT MARKET.

No. 1 northern wheat at Duluth closed as follows for each day of the week:

Monday—May, 67 7-8c; July, 69c.
Tuesday—May, 67 3 1/4c, July, 68 1/4c
Wednesday—May, 67 1 1/2c, July 68 1-2c.

Thursday—Holiday.

Friday—May, 66, July, 67 1-8c.

Saturday—May, 65 3-4c; July, 66 7-8c.

On Saturday cash 1 hard closed at 65 3-4c, and cash 1 northern at 64 1-4c.

A week ago May wheat closed at 67 7-8c. A year ago May wheat closed at 72 1-4c, two years ago at 96 1-2c, three years ago at 74 5-8c, four years ago at 64 3 1/4c, five years ago at 59 3-8c, and six years ago at 60 5-8c.

MINNEAPOLIS WHEAT.

Minneapolis, Feb. 24.—Wheat closed at 62 1-2c for May, cash No. 1 hard closed at 64 3-4c, and cash No. 1 northern at 63 1-4c.

LIVERPOOL PRICES.

Liverpool, Feb. 23.—Wheat, spot No. 1 northern spring dull at 6s 12d.

Liverpool, Feb. 24.—Wheat closed 1-4 lower.

BRITISH STOCKS.

London, Feb. 23.—4 p.m. closing: Consols for money 101 1-16, consols for the account 101 1-8; Canadian Pacific 101 1-8 Erie 13 1-4; Erie firsts preferred 39, Illinois Central 116 3-4; U. P. preferred 77 ex-div.; St. Paul common 126; N. Y. C. 137 3-4; Pennsylvania 68 7-8; Reading 93-4; N. P. preferred 76 1-2; Atchafson 21 3-4; Louisville 84 7-8; Bar silver 27 3-8d, four ounce, steady. Money 3 1-2 per cent. The rate of discount in the open market for short bills is 3 1/2-16 to 7-8; for three months bills 3 7-8 per cent. Rand 36 3-4; G. T. R. 8 3-8; Anaconda 91-4.

PAPER PRICES WITHDRAWN.

The paper bag association has withdrawn prices. This covers paper bags and flour sacks. An advance is expected. The E. B. Eddy Co. have also withdrawn prices on all papers. Winnipeg agents received instructions to this effect to-day.

WESTERN BUSINESS ITEMS.

A. B. Bethune, of J. W. Peck & Co., has returned from an eastern trip.

J. McElrea, of Sidney, Man., purposes going out of the dry goods line, and will in future devote himself principally to lumber, hardware and tin shop.

The mill on the Gold Hill property Britannia Gold Mining Co., Northwestern Ontario, was burned. The loss on the building and machinery will be about \$6,000, with no insurance.

Thos. Meredith, who recently transferred his general store business at Yorkton, Assa., to a joint stock company will continue his lumber and cattle business at that place in his own name. He also continues his branch business at Saltcoats in his own name. The report that all his business interests had been transferred to the stock company was an error.

WINNIPEG CLOSING WHEAT.

Market very flat and nominal at 65c for No. 1 hard, in store, Fort William. There are no sellers, however, at this price and absolutely no business has been done.

A MILITARY NUMBER.

The March Number of the Canadian Magazine will be a special military number. The organization of the second contingent and the embarkation will be described by two writers and each of the articles will be illustrated with a number of photographs which have been taken especially for this purpose. J. Castell Hopkins writes the opening article in which he gives the history of British policy in South Africa during the present century. The publishers announce that this will be the finest number of the Canadian Magazine they have ever turned out and will be superior in many ways to their Christmas number which won them so much praise.

OUR RESERVE IRON CAPACITY.

"The subject of reserve capacity for manufacture of iron and steel is one that has received a great deal of attention since the beginning of the iron and steel boom of 1899," says the Bulletin of the Iron and Steel Association. "Superficial observers and sensational writers for the daily press persistently asserted that our capacity for the production of iron ore, coke, pig iron and many forms of finished iron and steel was wholly unequal to the demand that was certain to be developed during the year. To the persistency with which this famine cry was repeated for at least six months of 1899 may be traced much of the excitement that has prevailed in our iron and steel markets, the haste to place orders for future delivery never before having been equalled. And yet, with few exceptions, there was no scarcity of iron or steel or of raw materials all through the year, and much of the scarcity that here and there was developed was due to the failure of the railroad companies to supply cars and motive power for the transportation of raw materials. The same kind of delay was happened in other years. There was no serious scarcity of coke at the ovens and none at all of iron ore at ports on the lower lakes. The production of coke and iron ore was enormous, and was far ahead of the figures conceded by the alarmists. And so also pig iron. We made almost 2,000,000 tons more pig iron in 1899 than in 1898, but the panic makers said that we had not the reserve capacity to accomplish this result even approximately. The Bulletin, at an early day in 1899, and frequently afterward, printed the figures to show that we possessed this capacity, and that we would make all the pig iron that would be needed. Not only was the extraordinary home demand supplied, but large quantities were sent abroad. We risk nothing in now saying that we will make all the pig iron that we will need in 1900; we will mine and import all the iron ore that we will need, and we will make all the coke that we will need."

Toronto, Feb. 22.—War Eagle took another slump to-day, over 60,000 shares changing hands, selling gradually down from 134 to 133 1-2, while in Montreal it sold as low as 130.