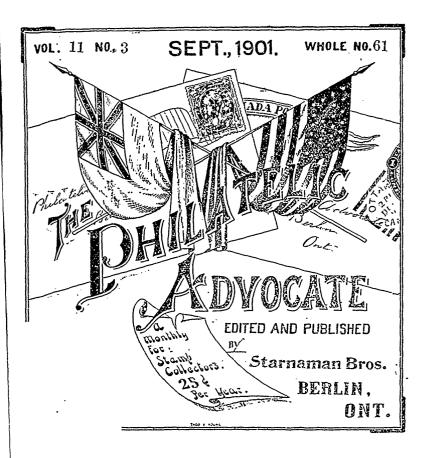
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## Bargain Page

Notices on this page le a word, 3 insertions of same ad for price of two. No ad. taken for less than 10c, Four figures count as one word. No charge for address.

PAN Americans wanted. Will give 300 foreign for every 100 Pan Americans sent me. Everett M. Barlett, Newton, N. H. S.

GOOD exchange for common used U. S. sond for list. D. B. Crockett, Avondale, N. J.

EXPOSITION packet contains 25 var. of stamps issued to commemorate some special occasion. Contains Col., Omaha, Buffalo, Jubilee and others, price only 30c. Postfree. B. H. Dayton, 55 Eagle St., Albany, N. Y.

AUCTIONS. List free. A fine U. S. collection sold. H. Wendt, Sterling, Neb. U. S. A. 62s

1 DOZ. Philatelic Papers postfree 15c. 1900 "Adhesive" for 60c. Postfree. Cash or stamps. R. J. Thompson, Carnarvon P. O., Minden, Ont. 61

NOW is the time, send at once a stamp for my price lists of books of all kinds. A. H. Cooke, Port Arthur, Ont.

CANADIAN and United States stamps wanted in quantities. Send offers and lists to "Philatelic Department" Metropolitan Talking Machine Company, 106 Tanner St., Dockhead, Bermondsey, London, S. E. 62

FREE! 10 Mexican Postage catalogue value 23c and 5 Mexican Revenue catalog 15c, to all who apply for approval sheets. Clarence Dalton, Stillwater, Okla. 3£, 61

STAGE Favorites No. 2 is now ready, price postpaid 25 cents. A. H. Cooke, Port Arthur, Ont.

STAMP albums, cheap, or will exchange for Canadian or foreign stamps. Thomas Stamp Co., North Toronto, Canada. 61

GOOD exchange. Send 50-500 stamps. Special inducements young collectors. C. J. Thomas, 18 Ottawa St., Toronto, Can. D. P. A. 240

FREE! 3 Brussels Exhibition stamps to new agents 50%. 121 var 10c. 1000 mixed 25c. Scott's 1901 catalogue 52c. Chas. F. Harris, 7 Chadwick St., Worcester, Mass. 62

EXCHANGE Desired in all foreign countries. Send me 100 to 1000 cheaper stamps of your country and receive by return mail same number good U. S; Pan-Americans, etc. Frank H. Kerr, New Castle, Indiana.

SCENES from Sapho the best book of its kind ever published only 10 cents. A. H. Cooke, Port Arthur, Out,

SET Mexican 1900 1-10, or 25 good stamps for every set Pan-Americans. Chas J. Thomas, 18 Ottawa St., Teronte, Canada. D. P. A. 240.

FINE U. S. and foreign stamps on approval at 50% dis. ref. K. S. Dalgleish, 82 Wileox Ave., Meriden, Conn. 61

5c PER Set, any 3-12c. 8 France, 9 Germany, 8 Belgium, 7 Netherlands, 4 Switzerland and 4 Gr. Britain, 9 Italian,

8 Austria, 20 U. S., 40 Miscellaneous. "Perfect" peelable hinges 1000—10c, 3000—25c. Please send postage on orders less than 25c. John W. Culver, Culverton, Ga.

275 OF the latest songs for 25 cents. Every third order gets a handsome present A. H. Cooke, Port Arthur, Ont.

100 VAR. stamps, world over 10 cents. Every 10th packet contains a stamp catalogued at 50 cents. Try one and you will want a dozen. Frank W. Pitt, Reed's Point, Kings Co., N. B., Can. 61

## We Want Blue Dominion Trading Stamps. We Offer

1 years subscription for 10 stamps.
100 mixed foreign stamps for 4 "
100 different foreign stamps for 15 "
25 blank approval sheets for 15 "
6 blank approval books 15 "

#### STARNAMAN BROS.

1000 Perfect Hinges

&c unused Canada Jubilee

25

40

Box 104, BERLIN, CAN.

## BIG VALUE PREMIUM BUDGET.

We have a supply left which we will sell at

#### 5 cents each postfree

Each Budget contains 21 popular songs, words and music. 23 portraits of U. S. Presidents. 25 portraits of famous actresses. 62 tricks in parlor magic. 56 amusing experiments. 64 puzzles. 20 illustrated rebuses. 101 conundrums. 52 parlor games. Several hundred jokes and witty sayings. 100 money making secrets 100 cooking recipes. 22 toilet recipes. 200 selections for autograph album. 10 model love letter. Palmistry, Dictionary of Dreams. Guide to Flirtation. How to cure bashfulness. Psychometric Charming. Charm for healing diseases. Language of the gems. Magic age table. 17 complete stories.

Starnaman Bros., Berlin, Ont

### I AM BREAKING UP

Two Fine Collections

and you would do well to send for a selection on approval at once, either at the net prices or at the usual discounts. A reference would be appreciated.

For the present I offer the following 5 var. NFLD .05

10 " " .10 5 " HAWAII .10

\*ld 1895 Transvaal Jubilee .05

d on 1sh Bermuda .02

2½d blue New Zealand error .10 Send 10c and a 2c stamp and receive a packet of stamps cataloguing \$2.00 and over, every stamp different. This is a genuine offer. Silver only accepted for

stamps at these prices. Postage extra on orders of 15c and under.

J. H. JOST,

Box 244, Halifax, N. S.

Member D. P. A. and L. of C. P.

### THE CANADIAN GRAPHIC

A large illustrated monthly review devoted to everything Canadian; is a four column  $12 \times 18$  publication, profusely illustrated and elegantly bound.

The Philatelic Department, which is one of the best conducted in Canada is under the supervision of H. Leonard.

The Boys' Department is conducted by H. Max Bonter, a well known Canadian writer.

Out-door Recreation is conducted by L. O. Lott, a well known writer and lover of out-door sport.

Short Stories by B. Kelly, H. Tax Bonter and other well known writers appear in each issue. Among its other prominent features is much that will appeal to every Canadian.

Subscriptions 50c a year; 5c a copy. Sample copy free. Will exchange with any stamp, coin or curio paper published.

Advertisement Rates. 1 inch 35c. 2 inches 60c. 3 inches \$1.00. 1 column \$1.50 
1 column \$2.50. 1 column \$4.00. 1 page (4 cols.) \$15.00 
1 Reduced rates on contracts. The GRAPHIC is the best advertising medium for reaching collectors in Northern and Eastern Ontario. Send for sample copy at once.

## THE CANADIAN GRAPHIC,

#### BRITISH North America.

and many other stamps at low figures. Books on approval, ref. required. A few sample prices.

*New	Bruns	wick,	1860,	lc	5c
* //	"		"	5c	3c
* "	"		"	$12\frac{1}{2}c$	25c
*Nova	Scotia	1860	, 8½c	_	85c
"	"	"	5c		15c
*unuse	d.				

#### NOVA SCOTIA STAMP CO.,

MIDDLETON, NOVA SCOTIA.

## Canada Revenues.

20 var. cat. \$2.00 for 25e silver and pstg. Contains Bill stamps, Rare Ontario and Quebec Law, Gas stamps etc.

#### Agents wanted at 60 per cent.

We lead in Can. Revenues. Want lists filled.

Latest 1901 Revenue Catalog of Canada Revenue stamps 10c.

30 page list and premium free.
ATLAS STAMP & PUBLISHING CO.,
LONDON, ONT., CANADA.

#### Coins, Paper Money, Opal Stick Pins, Cut Gems, etc. Queen Elizabeth shillings before 1575 95c

Edward VI, shillings \$1.00

George II, six pence, fine 52c.

Roman coin, Constantine, 323 A. D.

with biographical note 15c.

6 varieties Chinese coins 18c. Confed money \$1,\$2,\$5,\$10, \$20,5 pcs 22c. 6 var Southern fractional currency 12c.

Pack Egyptian, Morocco and Turkish coins, 4 var. 30c.

Fine rolled gold plated stick pins, set with large genuine Mexican Opal very swell, only 50c each, worth \$1.50. Garnets, Opals, Agates, Onyx, Amethysts & 15c up T. L. Elder, 343 Princeton Pl. E. E. Pittsburg, Pa.

## Canadian stamps in exchange for Pan-Americans.

100 well mixed for 75—1c Pan-American
100 " " 100—2c "
100 " " 35—4c "
100 " " 20—5c "
100 " " 25—8c "
100 " " " 30—10c "

Every third person answering this ad will receive 1 set Sierra Leone stamps surcharged "Revenue" 4 varieties cataloguing 75c.

#### John Broughton,

18 Inchbury St. HAMILTON, ONT.

#### Be up-to-date. 🧈 Take a live paper.

Send 2e for a years subscription and a 25 word X notice in Phil. Era and you won't regret it. Circulation 1000 monthly. Ads pay well at 20c an inch, 50c 3 inches, 90c 6 inches, \$1.75 for 12 inches. Young collectors join Y. P. P. A.

CONSOLIDATED S. & P. Co., Wymore, Neb.

## CAREFULLY SELECTED PACKETS. For beginners. Contain no duplicates. Packet A contains 75 stamps, price 5c "B" 100" "100" "10c "C" 125" "150" "200

Postage 2c extra. Order by number. Traders Stamp Co., 341 E. 124th St. N. Y.

#### PHILIPPINES.

83---.03

No. 70—.01 No. 87—.04 " 71—.01 " 89—.03 " 82—.07 " 85—.03

Orders under 20c postage extra.

Approval sheets against good references.

C. E. HOBBS, NELSON, NEB.

*"* 107---.09

#### EXCHANGE.

Wanted! Stamps of your country, any quantity. Will give in exchange stamps of Britain and colonies, or best cash price. Reply always to letters but not post cards. W.E. BARKER, 42 Wynyard Rd., Hillsbro.

64 D. P. A. 556. Sheffield England. Journals reproduce this ad and get stamps to value

## The Philatelic Advocate.

A MONTHLY FOR STAMP COLLECTORS.

VOL. 11, NO. 3. BERLIN, ONT., SEPTEMBER, 1901. WHOLE NO. 61.

## My Experience As a Stamp Collector.

A True Story of a Collector.

BY JOHN W. MOOTS.

Last summer while reading the exchange notices in the weekly newspapers I saw that a number offered stamps in exchange for bicyle and watch coupons. One writer offered a three dollar and five hundred dollar documentary stamp for a certain number of coupons. As I had never seen a five hundred dollar stamp I sent the coupons and received the stamps which looked so nice that I continued to exchange with others. A short time after, I received a dealers price list which convinced me that there was something in postage stamps. I ordered several packets and also stamps on approval. Collecting then became a fascinating pursuit and as my stamps began to accumulate I conceived the idea of putting each separate country in an envelope. The unused stamps appealed to my fancy and I began to buy and exchange for them only. I was now buying from about fifty dealers. One dealer gave me fifty stamps free for buying five dollars worth from his sheets. A dealer who had mostly South Americans promised me subscription to a stamp paper. His tamps looked so grand I bought seven dollars worth from him. Many of my tamps were perforated on three sides only but I did not know the difference.

In the first stamp paper I ever received. I snapped at what I thought was a great bargain "One thousand stamps for ten large copper U. S. cents." In return I recived a bundle with about sixteen officially sealed stamps on it. I thought I had a prize, but when I opened it, I found a lot of old torn and mutilated one and two cent U.S. present issue. Another fellow offered a bargain for a dime before 1839; this was as bad as the other lot, so I put them in envelopes and sent them back. I wrote to the publishers of the paper and the ad never appeared again. Another dealer offered a stamp catalogued eight dollars for four dollars to the one who first applied for his sheets. I sent the money and the stamp came. It appeared all right but had a little paper stuck on the back. I soaked it off and found the stamp in three parts; I sent it back and threatened to take action against him but found that he had defrauded several dealers-and got away.

I had no doubt as to the genuiness of my stamps and having heard of a friend who was a collector I took my stamps to him to see if they were all right. When he saw them he laughed and explained that the majority of my South American stamps were counterfeits, and also some of the other republics. I began to think that I was a fool to waste my money—it amounted to about seventy dollars,—but after a

few days reflection I decided to try again.

I went to New York and bought an International Stamp Album and was advised to get a philatelic paper. I got one and then subscribed for fifteen of them and began to learn more about my stamps. I am now buying from ten dealers every month and exchanging stamps and coupons with fifty persons besides.

Most of the dealers advertise 33\frac{1}{3}\% and 50\% off and prices marked lower than catalogue. If you buy a stamp catalogued \$20.00 and take it to a dealer he offers you \$2.00 for it, so I came to the conclusion that the catalogue must be a humbug.

The best stamps I have received have been through exchanging. I received a 13 cent and a 5 cent Hawaiian Islands 1851-1852, which I understand are very valuable, and also a full set of Documentary stamps, series 1898, and I must confess that the exchanges are more honest than the dealers. All in all you must go through some pretty hard luck when a person is crooked.

On one of my days off, I was introduced to a philatelic writer, and I thought that this was my chance to learn something about stamps, but, to my surprise he did not have twenty-five dollars worth of stamps in his album and still that same man will have the nerve to write articles on stamps. Once I tried a new scheme. I answered two ads of dealers selling foreign stamps of the same series, unused. One set cost \$1.00 and the other \$6.00. I sent them to a friend in the place where the stamps came from to have them tested. When he presented them to the officials they were going to imprison him for having counterfeit stamps in his possession. I received the genuine set back which cost one dollar. The other was kept by the government. I was out \$6.00. Then I thought of the old saying, "What fools these mortals be."

I have now over four thousand varieties. but I find it is no pleasant task to discover the difference between a counterfeit and a genuine stamp. A person must be temperate and have patience and then he can see the bright side of philately. I am now getting along first class with the aid of the philatelic papers. I can now tell the difference between lithographed or engraved stamps, take the paper off without damaging the stamp, and pick out any shade. Collecting has also learned me a great deal about geography, history and counting in foreign languages. A short time ago I started ten young men and girls in stamps by giving them each 250 stamps. If all advanced philatelists would do the same and have patience and teach the beginner, we would not have so many fake dealers with big displays in the philatelic papers, but more honest ones. They are not in it for the benefit of their health but for gold. If there were more honest dealers we would have more collectors as when they get "bit" once they generally give up collecting.

The next thing I noticed was societies. It appears to me that in many cases a dealer buys a book, charges ten cents initiation fee and places your name in the book, then for 25c or 50c a year you are entitled to all rights and privileges. In the first place the officers and members do not know one another. The President may live in Callfornia, the Secretary in Washington, the Sales Supt in Illinois, etc. When could they get together and have a meeting? I am a member of the

Dominion Philatelic Association and am willing to be educated to be a good philatelist and an honest one—no faker. My advice to beginners is to buy r good album, subscribe to five or six good philatelic papers and you can usually get the names of honest dealers and exchanges. Go to a friend who has a collection and he will tell you about perforations, counterfeits, shades, etc., and you will not be skinned out of your money.

I am going to organize a stamp association in Hoboken N. J. At present I have 12 or 14 young men who have promised to join. I believe a local society is good for the beginner. If there are not enough members in one place let two or three towns join hands.

I hope the beginners will not be beaten as bad as I have been, but will take a little lesson from what I have written and be on the lookout for frauds.

#### After Five Years—The Finish.



F. I. WEAVER W. A. STARNAMAN. G. W. STARNAMAN.

Five years ago the first issue of the PHILATELIC ADVOCATE appeared. It was a very crude number printed on a hand press one page at a time.

Mr. F. I. Weaver was editor and Messrs Starnaman Bros. publishers. The paper struggled along for a year with such success that the publishers were enabled to add a new press that printed two pages at at a time. From that time the patronage steadily increased. After one year Mr. Weaver disposed of his interest to Starnaman Bros., who have had entire control since that time. Our aim has been to give as much as possible in proportion to the patronage received.

When we commenced the publication of the Advocate there were few papers that appeared on time, especially in Canada, so we made it our main endeavor never to appear out of the month of date. In this we have been successful, thus accomplishing something never done by a Canadian paper and by few in the U. S. viz: the publication of sixty-one numbers without missing a number, doubling a number or appearing outside of the month which the paper was dated. During this time we issued one number containing 60 pages, one of 64 pages and our "Twentieth Century Number" with 104 pages.

Our job printing department has also been steadily increasing and this with the addition of a rubber stamp making outfit takes up so much of our time that we have decided after much deliberation that we must discontinue the publication of the ADVOCATE. We regret very much to take this step but anyone acquainted with the work of publishing a journal of this kind will know the amount of work involved in printing, binding, wrapping, mailing and addressing each issue. We have not come to this decision hastily—we have been contemplating the move for several months. We wish to thank our many friends for the support given us in the way of advertising and manuscript.

We have made many friends the ugh the ADVOCATE and trust that our discon-

tinuation will in no wise affect this friendship. To thank each person individually would be a task too great to attempt.

The last few years of the ADVCCATE have been very successful. In the five years we have had very few losses through dishonest advertisers. In fact we have only three bad accounts on our books and these were made before we adopted the cash in advance system. We offer the following accounts for sale cheap.

Williams & Co., Lima, Peru \$7.00
Matthew R. Knight, Boiestown N.B 6.10
C. T. Reno, Allentown, Pa. .17

Our subscribers will lose nothing by this change as the entire subscription list, back numbers and good will of the Advocate has been sold to Mr. W. G. L. Paxman, 592 John St.. Quebec, Que., who will consolidate the Advocate with Canada Stamp Sheet and Energy. Mr. Paxman will accept our ad checks in payment of space.

We intend to keep up our mail order business and will be pleased to quote prices on anything you need in Printing, Rubber Stamps, Seals, Stencils, Key Checks, Etc. About Sept 15th we will issue a large illustrated price list which we will send free to anyone requesting it. We want one agent in every city and town in Canada.

We hope our subscribers and advertisers will give our successor the same hearty support they have given us.

Again thanking our patrons for their kindness to us.

We remain, yours truly, STARNAMAN BROS..

Sellschopp & Co. are offering bargains on another page.

#### Stray Notes.

BY LEON V. CASS.

One reason for the popularity of the stamps of Iceland is the small number of varieties it has issued, forty-one, including varieties of perforation but not including shades and the imperf. varieties which collectors seldom pay any attention to.

Another reason for their popularity among our fraternity is their non speculative character which is all the more admired because of the speculative issues which so many small stamp issuing countries and colonies are continually grinding out in order to fill their depleted coffers out of our pocket books. Still another reason is the small sum it takes to get this country complete. Its scarcest stamps catalogue from \$2.50 to \$5.00.

To collectors of small means the European countries offer a fine field as a good showing can be made at a small cost. The recent issues of the various European powers are in many cases pretty and artistic and this will no doubt make this class of stamps more popular among the younger class of collectors who go in for beauty to a large extent.

The dumping on the market of some where near a quarter of a million Haytian remainders has caused a drop in the prices of some of these coveted soumps.

Some collectors and dealers who have a good stock of these stamps will no doubt feel injured because of the decline in prices but the average collector should exult as it will enable him to secure quite a number of stamps cheaper than he could have obtained them if the remainders had been destroyed as was the case with the Hawaiians recently burned.

#### Aids to Transportation.

As gleaned from a stamp collection.

BY GLADSTONE PERRY.

Many important means of transportation are pictured on the stamps in our albums. and it is very interesting to look them up and compare with one another the stamps bearing these designs.

We might begin with some of the earliest means of transportation viz: camels and pack mules. We can see these respectively on the "Soudan Camel Post" and the Mexican 1895 4c. On the resues of Sirmoor we notice the elephant, one of the principal beasts of burden in India. Next in order we have the stage coach and wagontrains used in the West. We see a typical coach on the Mexican 1895 10c, and on the 10c Omaha stamp we have a covered "prairie schooner" as these wagons are called. Pictures of locomotives are found on the stamps of New Brunswick, United States and Queensland. These are all old fashioned but more modern types are shown in Salvador and Honduras. A very unique one is depicted on the Urnguay 5c. 1895 stamp in which the engine has only one large driving wheel. The latest addition to locomotive stamps is the 2 cent Pan American. The automobile is also found in this set.

So far we have only mentioned land transportation but turning to ships we find on the commemorative issues of U.S. Newfoundland, Portugal and Argentine views of ships dating 1492-98, used by the early explorers Columbus, Cabot and Vasco de Gama. On the Chinese and Borneo stamps may be seen boats which are extensively used in the Asiatic coasting trade. Next is the full rigged vessel on issues of British Guiana. When steam took the place of sails we have the side wheel steamship on the 121c New Brunswick stamp, and lastly comes the modern screw steamer on the 10c Pan American and 5c Cuban.

#### The Philatelic Advocate.

With which is consolidated

The Philatelic Messenger,
The Ontario Philatelist,
The Stamp Reporter,
The Jubite Philatelist and
Mount Royal Stamp News.

Official organ Dominion Philatelic Ass'n

#### Subscription Rates.

25 cents per year to any part of the world.

#### Advertising Rates

Price for one insertion.

1 inch, 40c. 2 inches 70c. ‡ page \$1.00. ‡ page \$1.50. 1 page \$2.00.

Forms close on the 20th and all copy must reach us Before that date to ensure insertion.

Ads must be paid in advance. Address all communications to,

STARNAMAN BROS.,

Box 104, Berlin, Ontario, Canada.

6

If this number appears on your wrapper it signifies that your subscription has expired. Please renew.

#### EDITORIAL OPINIONS.

Our U. S. correspondent stated last month that the familiar name of the Scott Stamp & Coin Co., would be missed by everyone. The Scott Stamp & Coin Co., write us that they will continue in existence, and will conduct their business in the same style and under the same rame as in the past.

Readers who have had unpleasant experiences with Harry Rosenbaum, alias Henry Rosemont, Frank Duff, John Donnely, Thomas Rich, H. M. Rosey, George Dingeman, or Quaker City Stamp Co., should forward their complaints with the proof to Postoffice Inspector W. J. Mehary Philadelphia, Pa. The man of many

names has been arrested and the department wishes to secure proof which will enable them to convict.

An error occurred in the Traders-Stamp Co.'s ad on the inside back cover. The address should be Traders Stamp Co., 341 E. 124th St., N. Y. City. The corrected ad appears on page 30.

Any of our readers interested in drawing should read the ad on the back cover.

With this number we cease publication mention of which has been made on another page. Advertisers who have any of our ad checks can send them to Mr. W. G. Paxman, 592 John St., Quebec, Que, or if you do not wish ad space, return the checks to us and we will pay you 17 cents for each check.

Exchanges are requested to send us a copy of their next issue and then change the address to W. G. Paxman, 592 John St., Quebec, Can.

To prove to that Mr. Paxman will have a good circulation, note the following. Mr. Chas. Bailey writes that the Advocate gave better returns than any other paper on the continent and he also states that other dealers have frequently mentioned this fact to him.

The D. P. A. Sales Department is already picking up under the management of Mr. Tuttle. If you wish to buy stamps cheap join the D. P. A. It is a live, progressive association and has an excellent staff of officers to manage its affairs for 1901-1902. Send to Geo. W. Starnaman, Secy-Treas., Berlin, Ont. for an application blank and particulars about the society.

Success the up-to-date journal for young or old, continues to offer suggestions which will help you in your vocation or lift you out of the rut if you are in one. 10c at all bookstores.

It is rumored that another Canadian paper is looking for a purchaser. Apparit is as Mr. Chapman says that publishing a stamp paper will not make you a millionaire.

We cannot accept Blue Dominion Trading Stamps for ad space, but will accept them for our offers on inside front cover. Send us all you have and we will give you good value for them.

We have received a 64-page price list from W. Sellschopp & Co., 118 Stockton St., San Francisco Calif. When you order from their ad ask for a price list.

To read a person's character from his face is an accomplishment which few posess, but which many would like to have. The study is an absorbingly interesting one, and has not only an entertaining, but a practical side as well. An article on the subject will shortly be published in The Ladies' Home Journal, giving careful details regarding the traits of character indicated by the different features of the face.

Otto Zepf, Jr., 777 City Hall Ave., Montreal, Que. warns collectors against A. C. T. Winkleman, Whirlinski, Hokianga, New Zealand.

The Scott Stamp & Coin Co, inform us that the new catalogue (61st) will be issued about the 1st of November 1901.

#### United States Minutes.

CONDUCTED BY USONA.

Philatelists who aspire to publish a a paper had better send for and carefully peruse the recent order of the Postmaster General in regard to the granting of second-class rates. A favorite method of the budding journalist to gain support is barred: "All subscriptions induced by premiums, chances to win prizes, or other consideration to the subscriber in effect reducing the subscription to a rate apparently nominal, will be held to be not legitimate within the meaning of the statute."

The Department has issued an order that hereafter rural free delivery carriers will not be permitted to act as agents, salesman or solicitors for express companies, letterbox manufacturers, wholesale houses, corporations or firms. They may act as news agents, or as private messengers.

The progress of the postal service can be seen very clearly from a recent publication of the Treasury Department, showing the receipts and expenditures per capita for the service from 1868 to 1900. A few dates are given to show this.

Revenue	per capita.	Expense	per capita.
1868	.44	1868	.61
1879	.72	1878	.72
1888	.88	1888	.94
1893	1.14	1893	1.27
1894	1.11	1894	1.27
1895	1.12	1895	1.31
1896	1,17	1896	1.34
1900	1.34	1900	1.46

The 10 cent proprietary blue revenue has had some curious fluctuations in value. In the Standard catalogue for 1895 it is priced at 50c, then it climbed to \$1.00 and to \$1.50. Now it is catalogued at 75 cents and fine copies are offered by reliable dealers at 15 cents.

We are informed that Mr. Abe Leve, of Oswego, N. Y., has bought the Perforator.

## Dominion Philatelic Association,

Organized Sept. 1st, 1894. OFFICERS.

President—R. S. Baker, Petrolea, Ont. Vice "—R. G. Widdicombe, St. Catharines, Ont.

" "U. S.-W. M. Lester, Berkley, Cal Secy-Treas.—G. W. Starnaman, Berlin, Ont Counterfeit Detr.—G. E. Davenport, 70

Melbourne Ave., Toronto, Ont.
Sales Supt.—H. E. Tuttle, Osage, Iowa.
Auc. Mgr.—R. S. Mason, Hamilton, Ont.
Atty—J. A. Wainwright, Northampton,
Mass.

Librarian - E. V. Campion, Goderich, Ont. Trustees-E. F. Wurtele, (Chmn) Quebec,

Que., A. R. Magill, Montreal and C. C. Bailey, Toronto, Ont.

Ad & Sub. Agent—A. Rene, 99 Ann St., Toronto, Ont.

Official Organ-Philatelic Advocate.

#### Tenders Wanted.

Sealed tenders will be received until Sept. 20th for the following printing for the Society. 1450 letter heads, size \$4x11 inches, printed on good, white, unruled linen paper with the following wording, "Dominion Philatelie Association. est membership. Splendid Sales Dept. Regular Official Organ, Annual Conven-Application blanks of Secretary. Raymond Smith Baker B. A., Pres. Geo. W. Starnaman, Secy-Treas., Berlin, Ont." In addition they are to have the words "Office of" and name and address of each officer in these amounts: President and Sales Supt. each 200; Secy-Treas. 500: Vice Pres. Can, do. U. S., Count Detector, Atty, and each of the three Trustees 50: Auction Manager 200. Also 500 envelopes for Secy-Treas.

Samples of paper and envelope must be sent with tender, and the successful tenderer must deliver the goods with all charges prepaid to each officer.

Address all tenders marked "D. P. A.

Tender" to

#### RAYMOND SMITH BAKER,

Mandaumin, Ont.

Books for the Sales Dept are now ready, 5 for 10c. From H. E. Tuttle, Osage Iowa.

#### Sales Department.

Fellow Members:-

Through some misconnection my letter last month failed to reach you. However, I am still of the same mind, and thank you all for your assistance in placing me at the head of Sales Department. I am pleased to say that the interest in this Department is much greater than I anticipated; Twenty-one books valued at \$171.92 are already in circulation. I can use more stamps and would like to hear from any others who would like to be put on circuit. The Department blank books to hold 100 stamps 5 for 10c. I would like to hear from every member who is not participating in this Department. It will pay you to do so if you buy or sell. Remember your interest in the society will grow in proportion as you use the advantages it gives you.

Yours fraternally
H. E. TUTTLE,
Superintendent.

#### An Explanation.

Fellow Members,

In the report of the Sales Supt. as given in August Advocate Mr. Brown makes some statements that need an explanation. He says he told me who he suspected as the substitor. He did so, but said at the same time that a plan to fasten the guilt on the suspect had failed. He also states that the claims amounted to \$23.45 which would not take all the money in the treasury as we had stated. He however neglected to mention a claim by H. S. Vanderburgh of over \$15.00 which would more than take all the money.

As soon as it was found that there was so much substitution I, acting under instructions from the President, notified Mr Brown to stop sending out circuits until an investigation could be held. Soon after a member asked to be put on circuit and received two lots since. This is how Brown obeyed orders.

A glance at his report also shows that he collected 1% for insurance from sales only while the constitution plainly reads, "1% of the value of each book. Thus instead of having \$1.28 insurance fund he should

THE PHILATELIC
have had a great deal more. Yours fraternally W. A. STARNAMAN, Ex-Chairman Trustees.
Secretary's Report.
NEW MEMBERS. 635 S. E. Gamell, Georgetown, Br. Guiana 636 Wm. A. Richardson, Peterboro, Ont. The above will receive their membership oard and Handbook on receipt of dues to Jan. 1st 1902 amounting to 25c.  APPLICATIONS.  Allen D. Smith Jr., 380 N. Sth St., Leb- anon, Pa., age 14. Refs. Ernest F. Wur- tele and Geo. W. Starnaman. William Fox, Town of Union, N. J., 15, student, Percy A. Gordon, G. B. Lewis. Mrs. A. T. Gile, 33 Howard St., Melrose Highlands, Mass., 44, Herbort Gile, W.
Russel Brown. Arthur Mansfield, 220 Ashmont St., Dorchester, Mass. 17, student. Herbert Gile, W. Russel Brown. P. F. Pinsonneault, Three Rivers, Que., 37 Photographer. H. E. Tuttle, F. A.
Bellefuille. Richard Pugh, Picton, Ont., 34, Preacher. A. D. Blair, N. R. Bassett. The above will be admitted to membership Sep. 15th providing no objection is filed with the Secy before that date. Both references must sign in their own handwriting. When writing to the Secy-Treas. it is not necessary to register letters with less
than \$1.00 enclosed.  FINANCIAL STATEMENT.  Balance on hand last report\$31.82  Received for dues, etc
Paid Official Organ Aug.       4.26         " postage.       .40         Balance on hand.       29.55         34.21
CHANGE OF ADDRESS. 453 Servio Tulio Romero, San Pedro, Sula Honduras, C. A. 25 F. I. Weaver. 17 Wilton Crescent,

Toronto, Ont.

31 W. F. Kay, Otterville, Ont.

RESIGNED.

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PAID UP MEMBERSHIP.	
Paid up last report	322
Paid up since	4
Resigned	1
Total paid up	325
For application blanks and full info	rma.

tion address the Secretary-Treasurer GEO. W. STARNAMAN, Berlin, Ont.

#### President's Message.

Mandaumin, Ont., Aug 17, 1901. Gentlemen and Fellow Members:—

The association machinery is again getting into full swing and unless some unforeseen event occurs I venture to predict for the D. P. A. a most successful year. There are still, however, a number of matters which require careful attention and

several points to be closely guarded.

It is with pleasure that I report a gradual disappearance of all the political troubles and personal differences incident to a strongly contested campaign. Let it be so. Any further reference to the election, than that to which we have already been so amply furnished, is quite unseemly, altogether inadvisable and only calculated to break up the association.

I regret to notice that the Montreal convention was not a success. This is to be especially deplored since the Annual Convention is a source of life and enthusiasm to all societies. Those of us who favored the change to Buffalo at constitutional risks must not however be too boastful for even there, however great the probability was no absolute guarantee of success. But I can assure every member of our association of a splendid convention next July in the city of Toronto. With our rapidly increasing membership and generally excellent prospects, the Toronto gathering in 1902 will be the largest and most successful in the history of Canadian Regarding the preparations philately. made at Montreal I wish to thank Mr. Magill for his time and trouble involved in the same.

In the official list as published in the last number of our organ I notice the secretary has omitted the office of advertising and subscription agent although such office still exists. It should have been entered

as being vacant. In the May number among the nominations the name of Mr. Rene appears as elected by acclamation to this office. His name also stands as a Trustee candidate while the vacant office of ad. and sub. agent does not appear at all. Mr. Alfred Rene of Toronto is appointed to fill this office for the ensuing

year.

The report of the late Sales Supt. bears a serious aspect. I have placed the whole affair in the hands of the Trustees and those having claims against this department will please take notice. The secretary has been instructed to call for tenders for the association printing. I must urge upon officers and members alike the absolute necessity of giving the full address in addition to the name of members or outside parties to whom they have to refer. This applies especially to the monthly reports of officers. If Wm. Brown has a claim against the society the President and Trustees want to know where he lives so they can write him about the matter, with out wasting ten days in just finding out the address. It frequently occurs in the list of New Members that John Smith is entered as living at Chicago or New York which is simply meaningless. Let the street and number be given in the list of New Members as well as in the Applications. Thus the work of the association will be facilitated. Please remember, full address on all occasions.

I have been communicating with the Secretary regarding a change in our membership card. The present certificate is very good but, nevertheless might be vastly improved. I believe in the D. P. A. having the best The lettering and writing on the card now used is much too crowded and there is no place given to the No. Mr. Starnaman informs me there are just enough to last this year and as I am desirous of keeping the expenditure within limits we shall continue to use the old cards and will discuss the advisability of a change at the next convention.

In the meantime don't forget to send in your applications for membership. Always be on the lookout for new members of the right kind. Remember he is truest to his philatelic society who seeks to build it up. Some are already doing well. Mr. Gile writes me that he has forwarded his two applications. Mr. Ussher says he expects to increase the membership in Tovonto. Let the good work go on and let us all, hand in hand, with common aim, raise the grand old D. P. A. to such an exalted position of firmness and solidity that the fact of perpetual existence will never so much as be questioned.

Yours fraternally,

RAYMOND S. BAKER. President.

New Official Organ.

Owing to this paper being discontinued is necessary that a new official organ be appointed. We wrote the Trustees asking them to appoint a new organ, but up to the time of going to press no appointment has been made. Officers will be notified where to send reports as soon as the Trusee's decision is received.

#### Canadian Collector's Loss.

A despatch from Buffalo, dated August 21st says "W. Kelsey Hall, of Peterboro, Ont., one of the best known stamp and coin collectors in the trade, was robbed of upwards of \$2,000 worth of stamps and old coins while visiting the exposition yesterday."

#### PAN AMERICANS!!

Will pay the following prices for good copies.

1c—12c per 100 | 5c—\$1.25 per 100.

2c— 6c per 100 | 8c— 1.50 per 100.

4c—\$1.00 per 100 | 10c— 1.50 per 100.

Complete set 10c. | Will pay ½ of above prices for poorer copies. Cash by return mail, or will remit in 20c numeral Canada.

R. F. Wrlgley, 293 King St. W., Toronto, Ont.

Set Greece 1901, 1, 2, 3, 51 unused 7c Set Pan-American 1 to 10c, 6 stamps 12c Set Columbians 1 to 10c 8 stamps 12c ALL POSTFREE.

THE GORDON STAMP CO., GUTTENBERG, NEW JERSEY.

#### 29th D. P. A. AUCTION SALE

Anyone may bid.
Successful bideers will be notified, when they are expected to remit, upon receipt of which lots will be forwarded.

#### Sale Closes Sept. 20th.

Lot ]		erve.
383.	Set of Rubber numerals for pricir	200
~	approval sheets, cost 50.	.20
407.	Canada, 3 pence beaver	.20
408.	" *1868 15c lilac	.25
417.	" 400 le numeral	.08
402.		.25
	Portugal, 50 assorted	.20
428.	Spain 50 "	.15
429.	Spain 500 "	.45
430.	France 50 "	.10
422.	Sweden "	.10
440.	*St Helena 4p to 10p, 7 var. *Vaal River Col. 4p to 6p, 7 var.	.60
441.	*Vaal River Col. 4p to 6p. 7 var.	.Su
442.	Orange " " ip to 1sh.	1.20
	Canada, *4c Jubilee	.20
457.	" *6c "	.35
459.	" Jubilee 1 to 5c	.30
464.	" 1000 mixed foreign	.20
472.0	Orange Riv Col 3 24p on Cape	.35
473.	" 1 V R I *lp	.05
474.	" 2 " *3p	.35
475.	" 1 " *6p	.35
476.	" l " ½d thick \	V.10
305.	Canada de Jubilee	.18
385.	" Rev 100 C F Laws asstd.	.45
389.	" " set " " 5, 10, 20,	
	30-40-50-60-70-80-\$1-\$2	1.25
401	Canada, 1892, 50c blue	.15
409	" Jubilee $\frac{1}{2}$ to 20c (10 var.)	1.25
477	" 10 5c beavers	.18
478	" 1868 <u>1</u> c	.11
480	" 1869 (32) 50 1c yellow	.05
481	" 1869 50 2c green	.10
482	" 1882 25 2c blue green	.15
484	" 1882 25 5c	.10
485	" 1875 10 5c slate green	.06
486	" 1875 30 5c " some dan	
437	. " 1872 10 бс	.20
488	" 1872 19 6c some damaged	1.13
489	" 1892 10 Se lilac	.12
494	" 1897 25 le	.20
495	" " 50 le	.16
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497	"	,	50	3e		.08
498	"	,	~~	5e		.24
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500	*					.04
501	"		100			.02
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~00	SUC S	late vi	oiet, ii	ue rea,	\$1.00 bh	(e. 45)
530			rob 2.e	llow gi	een	
-03	corne	er cut				5.50
531	Nova	Scott	r (b)	ed br.	repaired	3.00
532	"	"	3p bl			.75
533	"	"			perf ent)	3.00
534	"	"	10c r			.85
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				two sid		.50
	New	Bruns	wick 🕄	p red r	epaired	1.50
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		osa 20				2.00
539	Cana	da 20 v	<i>r</i> ar. in	cl new	iss. 20c	
540	U.S.	. Post	Office	le and	3c	.15
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542	"	Treas	ry 90	c dam.	cat. 60c	.10
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545	Cana	da 52 l	& 2c	present	issue en	ve-
	lopes	with 8	30 le c	n. (47-	le, 5-2e)	.25
546	Cana	da 169	0 le 🖭	reen	-,,	.10
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### Straits Settlements.

1883     2c brown     20       " 4c rose     60       " 6c violet     2       " 8c orange     2       " 10c slate     2       1884-91     5c ultramarine*     5       " 12c violet brown     15       " 24c green     5       " 32c orange     6       1887-91     10c on 24c green     3       1892     1c on 4c browa*     5       " 1c " 6c violet *     4       " 1c " 8c orange*     2       " 1c " 8c blue     2	Negri Sembilan.   1892   1c green   2     5c blue*   6   1899   4c on 8c*   7     4c on 1c green*   20     4c on 3c*   10     Pahang.     1892   1c green   2       2c rose*   3   1895   5c lilac and olive*   4   1898   10c lilac and orange*   6   1899   4c on 5c Scott No 25*   35     4c lilac and carmine*   3
## 30c ## 32c orange	Perak.         1883       2c rose Scott No 6
1896 Surch Ketahkotaan	1892     1c green     1       "     2e rose     2       1894     2c orange     3       "     2c on 5c rose     3

## W. SELLSCHOPP & CO.,

118 STOCKTON ST.,

SAN FRANCISCO, CALIF.

#### DID YOU GET MY GREAT BIG

## One Cent List?

Over 160 var. U. S. are shown and others too. How many have you seen offered before for One Cent Each?

It's Dollars to Doughnuts that you never saw more than 100 so offered.

Over 23,000 stamps sold—Speaks well for the popularity of the list.

Mailed on request. I want you to see it. Send a postal today.

#### Lest You Forget.

25 varieties unused stamps

12c.

Note. In putting up these packets I used over 150 varieties of stamps which would make it impossible to tell exact contents of any one packet.

#### Big Value Here.

CHAS. A. TOWNSEND, 16 1-2 Fay St.,

AKRON, 'OHIO. U. S. A.

Wholesale Special Bargains in Following Statement of the	amps
Coly a limited number of each onthand. Alkare, in: A 1. Con	dition.
Transvaal, 1895 10 Shillings Brown & Per 10 P	er 160
Extra-fine copieseach S5c. 6.50	
1887-95 5 Pound Dark Green	
very rare picked copies, each \$3.50 30.00	
*Transvaal, 1895 1 Py. Jubilee O. G. fine 30	2.40
*Salvador, 1867 & R. Blue (Cat 6c)	.90
" " I R. Red "	1.10
Salvador used 1867 \( \frac{1}{2} \) R. Blue (Cat 10c)	1.10
" " " I R. Red "	1.15
" " " I R. Red "	1.10
Canada, 1893 50c Blue	8.50
T 1 1 0 0 0 1 1 10 0 7 7 1	
" Jubilee 5.00	
Congo, 1894 5 Franc. 3.10	
German, 1901, 25 Pf	
	.35
	.35
" " 40 Pf	.70
	.90
Jamaica 1900, 1 Py. View of Falls	.45
Tasmania 1900 1 Py. Pictorial Views	1.10
" 2 Py. Pictorial View	1.20
*Bermuda, Farthing on Shilling	1.30
*Finland, Mourning Stamp	1.10
United States, 15c olive 1895	.80
" Omaha 50c	12.00
Belgium 1884, 2 Franc postally used	3.00
Greece 1891, 50 L. (Cat 18e)	2.00
*Servia, 1894-96, 1 D. Blue Green with full	
Original Gum, (Catalogued 50c) 79	6.00
Congo 1896, 40c	5.50
Belgium 1900, 10c carmine	.30
Queensland 1886 1F. green postally used cat 5.00 each 1	.10
Liberia 1880, 12c cat 60c used90	
New Zealand 1901, 1 Py Universal Postage10	.75
Holland 1889, 7½	1.25
" $1891, 22\frac{1}{2}$	1.60
"	1.25
"	1.25
" 1896, 1 Gulden	4.75
" 1898, 1 Gulden	6.50
*Abyssinia sets 14 kinds complete cat 6.61 set Per 10 sets	6.50
Salvador 1867, 4, 1, 2, 4 R used, Cat 1.25 set " "	1.65
Congo 1895-98, 5c to 1 Franc 7 kinds "	4.00
Terms Cash With Order. *Means Unused.	
MARKS STAMP CO., \$169-171 McCaul St. Toronto, Ca	chen
Unused Stamps Accepted. Our June '0th List Offers are still	open

#### Blank Approval Books.

I have made up for the Sales Dept. D. P. A. a lot of fine blank books. Have used very light paper and the quality is the best f have ever seen in approval books. I will furnish these without any printing on covers

#### 5 for 10 cents.

The department books will be same price with first and fourth pages cover printed.

500 varieties good stamps only 95 Cents.

#### HIRAM E. TUTTLE,

SALES SUPT. D. P. A. 1017 Free St., Osage

Osage, Iowa.

#### Pan-American Stamps and Souvenirs.

Pan-American stamps unused the set 35c

Pan-American stamp stickers, package containing 52 assorted (var) for '10c 15 different Pan-Am envelopes 10c OFFICIAL PAN-AM MAILING CARDS. beautifully lithographed in colors, the

set of ten 25c
Postage extra on all orders under 50c.
We will also pay the highest market prices

for used Pan-Am stamps or any good used stamps that you have to offer us.

Emmet E. Elster & Co., Mem Buffalo Stamp Ex. Box 1106, Albion, N. Y. DPA 290. APA 1663. or Box 595, Buffalo, N.Y

Scott's No. 2966 U. S. Rev. Inv. Medalion for \$3. Send at once as the stock is limited. Also Nos. 1836-1848-1860 and 1861 at 50% off list price. A large stock of U. S. Rev. on hand. Send want list for terms.

C. R. HAZEN.

Chester Depot,

Vt., U. S. A.

# WHY NOT try our exchange coltumn as a means of disposing of your duplicates? 15e pays for n year's sub and 12 FREE 30 word exchange notices. No experiment. Now in our second year. Ad rates only 20e per inch. "Swap." 140 Pearl St., Rochester, N.Y.

Canada Stamp Sheet & Energy 1 year .25
One 8c Can Jubilee, catalogues .18
Collection of 23 Japan stamps sell for .25
Total .68

#### All the above for 25c.

This is a grand chance for D. P. A. members and other collectors to secure a good paper for almost nothing.

Starnaman Brothers, Berlin, Ont.

#### Collections Bought. Highest Prices Paid.

E. C. HATFIELD, MIDDLETON, N

Nova Scotia:

#### BLANK APPROVAL SHEETS

ruled to hold 25 stamps, without printed instructions at the top.

100 For 10 Cents. 500 For 45 Cents. 1000 For 85 Cents. All Postfree.

#### STARNAMAN BROS.

PRINTING & RUBBER STAMPS.

BERLIN, ONTARIO,

CANADA.

## Bargain Page

I WILL give 5 diff. stamp papers for 10c catalogue (Scott) Hawaiians and British Colonies wanted especially. 100 good mixed foreign 5c. Postage extra. Roy L. Rosenberger, Berlin, Ont.

SEND for our approval sheets at 50% discount. Good stamps. Jno. S. Sheppard & Bro., 111 E. State St., Trenton, N. J.

A YEARS sub to Philatelic Era 5c, A watermark outfit postpaid 8c, both 12c. Carl H. Neiman, 1161 19th St. Des Moines Iowa.

Magazines, Leslies, Ainslees, Wide World, McClures, to exchange for stamps. 10c catalogue value for éach number. All correspondence answered. Robert C. Miller, Valley Junction, Iowa.

BIG Value. 1 ounce of well mixed stamps for 10c for a short time. W. F.

Kay, Otterville, Ont.

CAN'T be beaten. Our clean, new, upto-date approval sheets at 50% off, references must be sent if you want a selection. Egyptian Stamp Co., Detroit, Mich. U. S. A. 500—§ Prop revenues to exchange for best offer.

AUSTRALIAN Commonwealth Post Cards unused or used for S. American, Newfoudland, Trinidad &c. 12 cards mailed for 40 cents. Send your card and receive mine in 5 varieties. Australians sea weed 6 varieties color and kinds Sea Fern, Corkscrew, Bracken &c 25 cents postfree. Indian & Australasian Stamp Agency, Beechworth, Victoria, Australia.

U. S A. fine set of unused Buffalo stamps sent postpaid for 39 cents. Carl H. Neiman, 1161 19th St., Des Moines, Iowa.

FOR Sale. 7 New Underwood's Stereoscopes 50c each. 163 views 10c each. Geo. A. Godfrey, Mallorytown, Ont.

FOR 10c I will send the Yankee Collector 1 year, 2 stamps cat 8c and insert two 25 word exchange notices. Leon V. Cass, McGraw, N. Y.

CHILI! Joseph M. Garrigo, P. O. Box 2156, Santiago, Chili. Exchange wanted with all collectors of the world. I. don't send first. 62

#### Did You Ever

see a copy of the PHILATELIC ACORN? If not, it's up to you to see 12 copies. Send me only 8c for 1000 hinges or 300 stamps and I will send you it one year with a 10c ad. Also to the first ten answering this ad I will give each a 50 cent Omaha. Next give 200 all diff. Next give 500 foreign regular price 15c. I have the entire stock of two stamp companies, besides my own, which I must selt.

A Bargain is 1000 foreign stamps with a lot of 1 and 2e Pan Americans mixed in for only 19 cents.

#### AGENTS.

Wanted for above paper and my approval sheets and hinges. I also want stories and stamp news send it along. I pay the highest price for Pan Americans.

I give 30c for 100 One Cent.
20c for 100 Two Cent
in trade for anything I advertise in papers

or catalogues.

#### FREE!

I will start you in the stamp business free furnish stock, advertisements, note heads and circulars. Send 5c for particulars.

100 XXX White Envelopes with your return card neatly printed in one corner for only 22c.

Stamps sold on the installment Plan! I can sell you anything in the line of stamps.

#### J. B. ROYCE, Edwards St.,

Springfield, Mass.

#### WANTED.

Stamp collectors from any part of United States and Canada to send for my approval sheets at 50 p. c. com. from latest catalogue prices.

100 varieties of stamps given free with every purchase of 50c or over from the above.

Shenectady.

Chas. N. Yates,

N. Y.

## Rubber Stamp With your name and Address on a pad

Address on, a pad, and a bottle of ink all FOR 20 CENTS.

STARNAMAN BROS., BERLIN, ONT.

#### 3000 PERFECT HINGES

And a Collection of 18 Japanese
Stamps and 2 postcards
All Postfree For
25 Cents.

Starnaman Bros. Box 104, Berlin, Ontario.

#### Stamps Returned.

Since the items regarding Mr. Halls loss was printed, word has been received that the stamps were not stolen but had only been taken by some of Mr. Hall's friends for safe-keeping.

## BLANKS TO SEND WITH APPROVAL SHEETS

Neatly printed with space at the bottom to put your name.

100 POSTFREE 15 CENTS

Starnaman Brothers, Berlin, Ont. Canada.

## JAPANESE STAMP COLLECTION.

Each collection contains 20 different Japanese stamps and 4 postcards, mounted in a handsomely colored album made of rice paper.

While they last we offer them for

10 Cents Each 3 for 25 Cents.

Starnaman Bros.,
Printing and Rubber Stamps.

Berlin, Ont. Can.

#### FIVE FOR ONE.

I have lately re-arranged my stock of stamps and find that I have a good many more of some kinds than is necessary. I am therefore putting them up in packets of 200 varieties each, which I am selling for \$1.00 each, the stamps being mostly from such countries as U. S., Argentine Republic, Brazil, Bolivia, Canada, Cuba, Costa Rica, Ecuador, Etc. This packet is guaranteed to catalogue at least \$5.00 and possibly more. Your money back if you want it. 200 varieties for \$1.00.

I am still giving 100 varieties of stamps free to new agents for my sheets at 50%.
Complete set Pan-Ameriaan .12
Omaha 1 to 10 cent .12
Columbian 1 to 10 cent .14

A. A. Van Wie, Shenectady,

N. Y.

## apanese Stamp Collections.

Each collection contains 18 different Japanese stamps and 2 postcards mounted in album,

POSTFREE, For

5 Cents Each, or 6 for 25 Cents.

STARNAMAN BROTHERS, Berlin, Ont.

## Directory of 1300 Canadian Collect-

OFS Issued Jany 1900.

6 Cents Postfree.

Standard Cyclopædia of Useful Knowledge, in 5 volumes. (Regular price \$1.25)

For 50 Cents.
STARNAMAN BROS..

BERLIN. ONT.

#### **Envelopes**

with your name and address neatly printed in the corner.

100-25c.

250—55с.

500-1.00

Postfree.

#### Note Heads.

with your name, address and busine neatly printed on

100-35c.

250—70c.

560-1.10

Postfree.

STARNAMAN BROTHERS,
Ont., Cans

Berlin.

#### CAREFULLY SELECTED PACKETS.

For beginners. Contain no duplicates. price 5c Packet A contains 75 stamps. 10c 100 125 156 20c 150

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