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The Commercial

Journal of Commerce, Industry, and Finance
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 west of Lake Superior, the Provinces
 of Manitoba and British Col-
 umbia and the Territories.

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Publisher

The Commercial certainly enjoys a very much larger circulation among the business community of the country between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. By a thorough system of personal solicitation, carried out annually, this journal has been placed upon the desk of the great majority of business men in the vast district designated above, and including northwestern Ontario, the provinces of Manitoba and British Columbia, and the territories of Assiniboia, Alberta and Saskatchewan. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, OCTOBER 8, 1888.

Boyd & Co., gunsmiths, Winnipeg, are selling out by auction.

McKillop, of Brandon, will open a furniture store at Rapid City, Man.

J. Tarley, baker and confectioner, Winnipeg, is giving up business.

Peter Mitchell, blacksmith, Neepawa, Man, is giving up business.

Wm. Roberts & Co., tobacconists, Winnipeg. Wm. Roberts of this firm is dead.

John Burr, from Ontario, a practical watch-maker and jeweller, has opened business with a stock of goods, at Manitou, Man.

An agricultural hall has been built at Wapella, Assa., by the agricultural society. The fall show on Oct. 2nd, was a success.

The C. P. R. authorities have decided to give Calgary a Saturday train to Banff, returning Monday. Fare for the round trip, \$4.

The firm of Macdonald, Tupper & Phippen, barristers, Winnipeg, will in future be known as Macdonald, Tupper, Phippen & Tupper.

The plans for the new brick and stone court house, to be erected at Calgary, have been prepared. The structure will cost about \$25,000.

W. F. Buchanan, commission merchant, Winnipeg, is giving up business and commencing as general merchant at Saltcoats, Man., under style of Buchanan & Co.

It is stated that two brothers named McFarlane, will open a store at Minnedosa, Man., shortly in the stand formerly occupied by S. Hartford, general merchant, who has moved to Bridge Creek.

G. A. Griffith, general storekeeper, Aurora, Ont., has moved to Balmoral, Man.

Nixon & Scott, boot and shoe dealers, Winnipeg, contemplate dissolving partnership

A. T. Morrison will commence business at Wapella, Assa., as lumber and meat dealer.

Thos. Broder, formerly of Emerson, has commenced business as a baker at W. St Lynno, Man.

The C. P. R. will run cheap excursions from Manitoba and the Territories to Eastern Canada shortly.

S. O'Brien, saloon keeper, Winnipeg, has gone out of business; succeeded by H. A. Chadwick.

T. J. Smith, lately burned out at Wapella, Assa., has resumed business with a new stock of general merchandise.

Wm. Moore and Joseph McCullum, of Oak Lake, Man., have entered into partnership in the livery stable business.

J. W. Gillbart, manager for Jas. Hay & Co., wholesale furniture, Winnipeg, was married recently to a Cobourg lady.

W. S. Roguh, western representative of John Macdonald & Co., of Toronto, was married in Toronto last Wednesday, to Miss Faith Muldren, daughter of Wm. Muldren.

The agricultural exhibition of the Regina district, was held at Regina on Tuesday and Wednesday last. The display of grains, roots, vegetables, dairy produce, etc., was very good.

The Qu'Appelle Station board of trade is proving a very useful institution to the town. A system of protection against fire has been originated, and a number of water tanks have been put down.

A matter worthy of passing notice was the opening of a new educational institution in Winnipeg, on Monday of last week. The new college has been established by the Methodist denomination, and will be known as Wesley college.

The contract for the first twenty miles of the Morris-Brandon branch of the Northern Pacific and Manitoba railway company's system, was awarded on Tuesday to George H. Strevel, who will commence work at Morris immediately. Mr. Strevel's tender was for eight cents per cubic yard, the lowest figure that railway construction has ever been done for in this country. The price created much astonishment among local contractors. Egan Bros. are interested with Mr. Strevel in the contract.

An agricultural exhibition was held at Calgary on Sept. 25 and 26. The display of grain, vegetables, roots, etc., is said to have been very good. A feature of the show was an extensive exhibition of fruits from Westminster, B. C. Of the dairy exhibit the *Tribune* says:—The display of butter was magnificent and a finer lot could not be got this fall in any district of broad Canada. It indicates the beginning of a great industry in Alberta and it is apparent that the foundations of success in butter manufacture are being laid broad and deep. There were also samples of home made and factory made cheese which attracted great attention. Alberta expects a great deal from her future cheese manufacturing and she is not likely to be disappointed.

J. W. Allison, of J. P. Mott & Co., manufacturers of Mott's cocoa and chocolates, of Halifax, N. S., was in Winnipeg last week, introducing the goods of his firm h.c.e. John B. Mather, wholesale commission merchant, has been appointed agent in the west for the firm.

The *Dominion Illustrated* is again to hand, replete with choice reading and illustrations. Among the latter are an excellent cut of Hon. Edward Blake, also a well executed engraving representing "C" battery on parade at Victoria, on the eve of departure for the Skeena. G. E. Desbarats & Sons, publishers, Montreal and Toronto.

The Government has been advised that the schooner Brandon, loaded with 1,000 tons of rails for the line from Winnipeg to Portage la Prairie, went down in the storm which raged over Lake Superior a day or so ago. This will delay track laying somewhat, but the Government intend securing rails from Chicago, so that the ironing of the branch will not be long delayed.

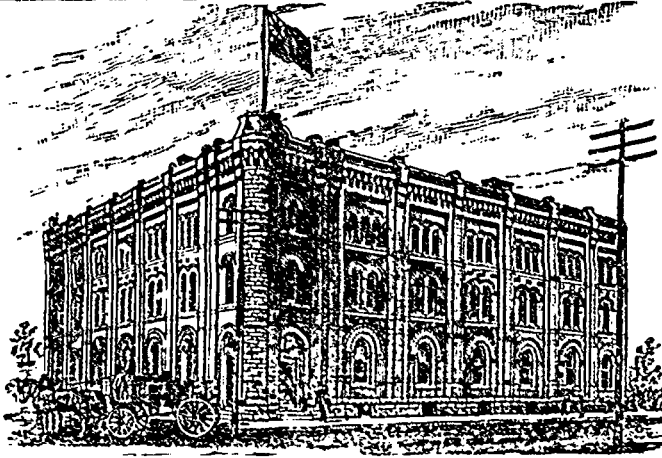
The *Birtle Observer* has the following regarding the new town of Saltcoats, the end of the track on the Manitoba Northwestern railway. The M & N. Railway Co is building a station, round house, coal sheds, etc., at Saltcoats. W. Walley has been appointed postmaster and will also engage in buying grain this season. An agricultural show will be held about the 15th inst. There is an excellent opening for a doctor at the place. Saltcoats has three stores and another is going up. There are also three livery stables, a blacksmith shop and a butcher shop. Two large hotels are in course of erection.

The *Calgary Tribune* says:—Mr. Smith, of Montreal, whose tender for the town debentures was accepted by the council, does not propose to let the town out of the bargain. It appears that Mr. Smith on receiving the notification of the acceptance of his tender instructed his lawyer at Winnipeg to examine the by-law, etc. The Winnipeg man asked for the usual declarations and proofs, and then the council without any notification to Mr. Smith or his agents, turned round, rescinded the resolution of acceptance and made an arrangement with another corporation, Mr. Smith feels aggrieved and has telegraphed that he will hold the town to their agreement.

The following statement shows the value of goods exported, imported and entered for consumption at Winnipeg with duty collected thereon during the month of September, 1888, and compared with the same month of 1887:

Description.	Value 1887.	Value 1888.
Exported.....	\$388,381 00	\$94,142 00
Imported, dutiable .	99,882 00	114,259 00
Imported, free	15,630 00	17,337 00
Total imported..	\$115,452 00	\$131,596 00
Entered for consumption, dutiable ...	\$101,761 00	\$120,025 00
Entered for consumption, free... ..	15,630 00	17,337 00
Total for consumption.	\$117,391 00	\$137,362 00
Duty collected	\$ 31,650 64	\$ 37,020 39

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DIRECT IMPORTERS

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CORNER PRINCESS AND BANNATYNE STREETS, WINNIPEG, MANITOBA.

THE western portion of the territories has been distinguishing itself this fall in the direction of making exhibits of agricultural products. Excellent agricultural exhibits were sent from the Calgary district to the Ontario exhibitions, where they have received great attention from the press and public. These exhibits coming from the far west, will make quite an impression upon the people of Eastern Canada, many of whom believed that the only valuable agricultural lands of the west were situated within the provincial boundaries of Manitoba. A wonderful display of agricultural products from a district 850 miles west of Winnipeg, will open the eyes of these people of the east. The enterprising citizens of Calgary are to be commended for the efforts put forth to enlighten the people of the east as to the resources of the Territory of Alberta.

THE interest which has been taken in immigration matters of late in Manitoba and the Territories is surprising, in comparison with the apathy which formerly prevailed. During the past season municipalities and districts all over the country have put forth every effort to attract settlers. Formerly it was the custom to leave immigration matters to the Government and the railway companies, but this has been now changed. District and municipal agents have been appointed, at the expense of local communities, to meet incoming settlers and direct their attention to the particular locality represented by the agent. In some instances these local agents have been sent abroad to work in the interest of immigration. For instance, the Qu'Appelle *Progress* recently announced the appointment of an agent in the old country, to work in the interests of that municipality. This rivalry among the different districts should result in increasing the tide of immigration into the country. It is to be hoped that the rivalry will be conducted in a friendly manner, and that immigration agents will not endeavor to advance their own special interests by speaking depreciatingly of other parts of the country.

THE great fishery wealth of the coast waters

of British Columbia has frequently been a matter for comment. Though the fishing industry in these waters has as yet been imperfectly developed, enough is known to determine beyond a doubt that the marine wealth of the waters tributary to the Pacific Province is vast indeed. It was understood some time ago that the Dominion Government intended having a thorough survey made of the coast waters, with a view of accurately locating the fishing banks. Such a survey is very necessary to the development of the fishing industry, and the announcement of the intended action of the Government was received with satisfaction. After some preliminary work last season, however, the enthusiasm of the Government in the interest of the development of the British Columbia fisheries seems to have fizzled out. No further effort has been made this summer to extend the surveys. One variety of the finny tribe inhabiting the waters of the British Columbia coast, about which a good deal has been heard, is the black cod. This fish is spoken of very highly as a food fish, but heretofore it has not been placed in the market to any extent, owing to the lack of knowledge concerning its favorite resorts and the quantity obtainable. Mr. Henry Saunders, an enterprising wholesale fish dealer of Victoria, decided this season to make an attempt to locate the black cod banks and commence the development of the industry. He accordingly sent out a schooner a couple of months ago, to the coast of Queen Charlotte Island, to investigate. The schooner has now returned to Victoria with the gratifying news that the test was a great success. Three thousand of the fish were brought in, many of them weighing from 20 to 25 pounds. The fish were found to abound in large numbers. Valuable halibut banks were also found. The fish are said to abound all along the shore of the island, at about two miles from the coast. The discoveries made through the enterprise of Mr. Saunders will no doubt be followed up and lead to the more rapid development of the fishing industry of British Columbia.

In a three column editorial the *Free Press* of last Monday set forth a table of charges

JAMES PYE, FLOUR MILL BUILDER

CONSULTING ENGINEER, &c.
218 Third Avenue South,
MINNEAPOLIS, - MINN.

A Manitoba Testimonial.

PORTAGE LA PRAIRIE, Dec. 8th, 1887.

JAMES PYE, Esq., Minneapolis, Minn., U.S.A.
DEAR SIR, - In handing you our check for \$1,801.24, in full for balance of your contract for building and enlarging our mill, without solicitation on my part, that you have done your work in a manner highly satisfactory to this company. The capacity which you guaranteed at 275 barrels we find considerably under the mark, as we are at present making over 300 barrels, and the quality of the flour is all that we could wish for. Some of our largest purchasers frankly tell us, it is equal to any flour made in either Minnesota or this province. The yield also we find very satisfactory. We must also bear testimony to your pleasing and gentlemanly manner, and your willingness at all times to meet our wishes. This has made our business relations pleasant and we can honestly say, that we recommend you to any person, requiring anything in the mill building or mill furnishing line. Wishing you the success that straight dealing merits, we are
Yours very truly,

THE PORTAGE MILLING CO
Jas MacLennan, Managing Director

against the Local Government, all of which are connected with their negotiations in connection with the Red River Valley railway and its extension to the Portage, and the article is headed "Another Pacific Scandal." There can be no mistake as to the meaning of the language used in this article, for a spade is called a spade in the plainest Anglo-Saxon. In the first place Mr. Greenway is accused of agreeing in return for a subscription of \$12,500 to the Government election fund from the Manitoba Central Railway Company, to grant to that company a lease of the Red River road after its construction at an annual rental of five per cent. on the cost of construction, with the privilege of purchasing the road for \$750,000. Another concession on the part of the Government was to be a guarantee of \$5,000 a mile on the Portage branch. After this alleged agreement, comes a succession of links in the negotiations between the Manitoba Central people and the Government, ending with the latter repudiating their first agreement and making the deal which has been made with the Northern Pacific men. Correspondence is quoted in support of the statements made, and boodling and other dishonesty is freely charged against the Premier and the Attorney-General. Altogether the editorial is too elaborate and lengthy to admit of all its details being noticed in these columns. As yet neither Mr. Greenway nor Mr. Martin have given any detailed explanation or contradiction of this slashing editorial, and only through the *Sun*,—which is at present the champion of the Government,—has the public heard a very naked, but at the same time an unequivocal denial of the charges made by the *Free Press*. The president and other heads of the Manitoba Central Company deny having instigated or authorized the publication of the correspondence and other matters contained in the latter journal, but are reticent when questioned as to the truth of the statements, so that the public have only the naked denial of the *Sun* on the one hand, and the fearlessness of the *Free Press* statements on the other to judge by, and these latter statements sound not unlike criminal libel if they are false. If they are as false as the *Sun* states, the Government can

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easily silence their authors and publishers, but this they cannot do by a non-official denial. The \$12,500 bribe story does seem a little gauzy, but after throwing it aside as groundless, there should be no difficulty in finding out if the offer of the Manitoba Central company to lease the R. R. V. road at an annual rental of five per cent. on its cost, and construct the Portage link for a guarantee of \$5,000 per mile, were ever received by the Government and considered by them. If it were, and they rejected it for the deal they have made with the Northern Pacific men, their action requires some tall explanation, without which their action looks like an unwarrantable waste of provincial financial resources. The *Free Press* seems to be mad at all around, and abuses the Northern Pacific men for their breach of faith with the Manitoba Central company, a view the Manitoba public have no right to take. The N. P. men did their business where they could secure the most advantageous terms, and so far as the province is concerned, only the Government is answerable for paying out of its resources hundreds of thousands of dollars more than was necessary to secure what the province gained. While therefore the *Free Press* editorial contains no small share of unnecessary spleen, it also contains some points on which the public are entitled to some explanation from the Government.

Wm. R. King, architect, has completed the plans for the Southern Railway station at Westminster.



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Lumber Cuttings.

A. H. Van Eiten has opened a lumber yard at the corner of Princess and Logan streets, Winnipeg.

During August four vessels arrived at Burrard Inlet, B. C., to load lumber, destined for Australia, Chili and Shanghai. Three vessels cleared during the month for Australia.

Eight charters were effected during the month for exporting lumber: five from Burrard Inlet and two from Chemainus. The rate on lumber from B. C. mills to Australia ranges from 42s. 6d. per m. to Sidney, to 52s. 6d. per m. to Melbourne.

A recent dispatch from Tacoma, Washington Territory, reports the formation of a cedar shingle trust, designed to control the entire output of the shingle mills north of the redwood line in California. Fifty mills, with an output of 1,500,000,000 shingles, are already enrolled in the trust.

There are five saw mills between the summit of the Rocky Mountains and Revelstoke, B. C., a distance of 150 miles. The mill men complain that they are unable to run their mills to advantage, owing to the excessive freight rate.

charged on the C. P. R. The rate is \$135 per car to points east of Regina, which is about the same rate as is given the coast mills, though the haul in the latter case is much longer. West of Regina the country is not largely settled, and there is not much demand for lumber. In time as the western part of the territories gets settled up, the mountain mill men will have a good market for their lumber closer to the mill, but in the meantime the timber is undergoing great destruction every year from forest fires. The railway company has lately made a reduction in rates from the mountain mills to Calgary, but this will not greatly improve the position of the mill men.

The first arrivals of new season's figs are now due. A few have already been received in New York, but the stock was no criterion of this season's crop. As yet it is very uncertain whether or not the receipts of figs will be good and large this fall, since heavy rains might do great damage. The bulk of the figs which come to this market are from Smyrna, Turkey, and from that place reports indicate a full average crop and as large as that of last year. The prices are expected to be about the same as last year.

The Commercial

WINNIPEG, OCTOBER 8, 1898.

COST OF GROWING WHEAT.

Edward Atkinson, the great wheat statistician, has an interesting letter in a late issue of *Bradstreet's*, on the cost of growing wheat in California. A great many estimates have been made as to the cost of growing wheat in Manitoba, and there is a wide difference of opinion as expressed in the views of different persons who have made calculations upon the question. Some points from Mr. Atkinson's paper, may therefore be worthy of consideration from those interested in growing wheat in this country.

Mr. Atkinson states that up to 1868 the average wheat crop cost the grower in money, plus his own wages, in sacks alongside the thresher, \$1.20 per 100 pounds; from 1868 to 1878 it cost 90c per 100 pounds; since 1878 it costs not over 70c per 100 pounds. The reduction in the cost of growing wheat in recent years arises from various causes. Inland freights have been reduced. Ocean freights have been reduced from 60s. to 25s. per ton. Commissions of dealers have been greatly reduced. Storage rates are only a fraction of what they formerly were, and lastly grain sacks have been reduced in price from 20 cents per 100 to 7½c per 100. According to Mr. Atkinson's figuring, the cost of California wheat laid down at Liverpool was as follows: Up to 1868, \$2.35 per 100 pounds. From 1868 to 1878, \$1.80 per 100 pounds. From 1878 to 1887, \$1.27½ per 100 pounds. These figures allow a good margin of profit, notwithstanding the low prices of wheat in recent years, and according to Mr. Atkinson's calculations, the profits have been greater since wheat became cheap than when prices were much higher. For instance, when California wheat cost \$2.35, laid down in Liverpool, the price of wheat in the Liverpool market was 60s. per quarter, thus giving a profit of 53c per 100 pounds. When the cost of wheat delivered at Liverpool had been reduced to \$1.80 per 100 pounds, the price had fallen to 50s. per quarter, leaving a margin of profit of 60 cents per 100 pounds. In the period from 1878 to 1887, when the cost of California wheat delivered at Liverpool had been reduced to \$1.27½, the price had fallen to 40s. per quarter, giving a profit of 63 cents per 100 pounds.

These figures would make it appear that growing wheat in California is a profitable industry, and one that is increasingly profitable, year after year. As nearly all papers on wheat growing in America have taken a pessimistic view of the future of the industry, it is certainly refreshing to consider Mr. Atkinson's views on the subject.

The cost of growing grain in California, on a large scale, appears to be very light. A steam harvester is used which it is claimed by one authority reduces the cost of harvesting to 38 cents per acre for an average crop. The climate is dry during the harvest season, and instead of cutting and binding the grain, a combined steam header, thresher and bagger is used. The land is plowed by the same steam engine used for harvesting, at a cost of 30 cents per acre. Twenty plows are propelled at once by the steam power. The harrowing and seeding is done at the same time as the plowing, the harrows and seeders being attached behind the plows.

Another California authority, writing to Mr. Atkinson, claims that he can place his wheat on board ship, in sacks, at a cost of less than 50 cents per 100 pounds, though his farm is 230 miles from the nearest seaport. The cost of freight to seaport is therefore included in the cost of less than 50 cents per 100 pounds. This authority, who uses the same system as just described, claims that the cost of cultivating the ground, sowing the grain, including the cost of seed, can be done for 59 cents per acre. Harvesting costs 70 cents per acre, and sacks 50 cents per acre. The average yield of wheat, one year with another, is placed at 800 pounds per acre. This makes the total cost of growing the wheat 22½c per 100 pounds. Freight to the seaport and cost of loading on ship amount to 26c per 100 pounds, or a total cost of 48½c per 100 pounds for the wheat on board ship. Adding 27 cents as the average ocean freight to Liverpool, this California wheat grower would make it appear that he can deliver his grain in Liverpool at a cost of about 75 cents per 100 pounds.

This course of figuring is certainly surprising, and the statements will not be accepted by many practical and theoretical wheat growers. Still, it is evident that with the system adopted in California, the cost of growing wheat can be greatly reduced, in comparison with the ordinary mode of cultivation. All that is required to make the California system of cultiva-

tion practical, is a dry climate during harvest and open prairie land. These conditions prevail in Manitoba to a great extent. Straw is used for fuel in running the engine, thus reducing the cost to next to nothing.

Of course these figures given by the California parties, are from large farmers. It must not be inferred, however, that the bulk of farming in that State is done on such a large scale. Here, it is a question whether "bonanza" farming is as profitable as average size farming on from a quarter to a full section of land - 160 to 640 acres. The weight of evidence so far is probably in favor of individual farming on an average scale. "Bonanza" farming must as a rule be confined to certain lines, whilst average farming can be made of a more general or mixed nature, and therefore less liable to serious and sudden losses. Still there is no doubt but that by careful attention to the most improved modes of cultivation, wheat growing in Manitoba can be materially reduced in cost.

CHEAP LABOR VS. MACHINERY.

Some surprise has been occasioned as a result of recent investigations into the cost of manufacturing shoes in Europe and America. It has generally been considered that the great drawback to manufacturing on this continent is the competition from the manufactures of cheap European labor. Both Canada and the United States have adopted protective tariffs, to protect home capital and labor against the "pauper workmen" of Europe. This "pauper labor" question has long been a favorite theme of the protectionist politician. If the investigations of United States Consul Schoenhof are correct, however (and there is no reason to doubt the accuracy of the conclusions arrived at), the "pauper labor" of Europe is more in need of protection against the manufactures of American machinery and the improved modes of doing business as practiced on this continent, than is the American workman in need of protection against foreign cheap labor.

The investigations of the United States Consul were made more particularly into the conditions prevailing in Europe in connection with the manufacture of boots and shoes. This industry until recently has been an extensive employer of hand labor. Formerly almost everything in connection with the manufacture of boots and shoes was done by hand. Of late the introduction of machinery in the manu-

facture of boots and shoes commenced, and within a short time a complete revolution has taken place in the trade. Now almost everything is done by machinery. The result is a very material reduction in the cost of manufacturing the goods. In Europe the introduction of modern machinery for the manufacture of leather goods has not yet been carried to any extent. Hand labor still largely prevails, and the modes of doing business are antiquated from the American standpoint.

In England, Consul Schoenhof found in one of the best equipped factories of the country, a whole cellar full of machinery, mostly American, costing several thousand pounds, which will probably have to be sold for old iron. The explanation of its failure is that the working people do not take kindly to machinery, fearing a reduction of wages through its use. From this it would appear that improved modes of manufacturing are not likely to make much headway in England, though it is noted that English modes of manufacture appear to be superior to those followed on the continent. In Germany machinery is considered of less importance than in Britain.

Now comes what will be a surprise to many, resulting from the investigations. Speaking of the differences between Austrian and American methods the head in the principal manufacturing firm in Vienna says:

"We can no more compete with you in the manufacture of boots and shoes, or in anything which depends on the highest utilization of machinery, than we can fly. Our people have neither the strength, nerve nor endurance of yours, nor have they the ambition. They don't eat and don't work. They are underfed, and it would be ridiculous to expect that they can cope with your operatives. We should have to build them up first before we could expect them to work with the steadiness of yours. You work for one market, and turn all your attention to its demands. Besides, you must consider that our trade is quite a different one from yours. You run a few styles through a season; we have to cater for all markets—Roumania, Servia, the Turkish provinces, South Oceanica, and almost every other foreign market besides our own, and all want variation. We have to adapt ourselves to all, and make styles to suit everybody. But still, with

all that, our people, even if they were worked on your system, could not turn out the work as cheaply as you do, unless they became used to an entirely different mode of living. Beer, bread, cheese, vegetables, and an occasional bit of meat are hardly sufficient nourishment for exacting, hard and steady factory work."

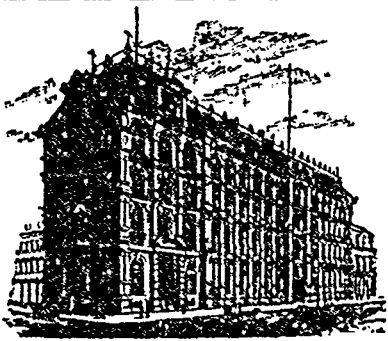
This would go to show that the improved modes of manufacture, as practiced in America, are more than sufficient to overcome the competition from cheap European labor, at least in the shoe trade. Consul Schoenhof took a pair of ladies' button boots, the labor in the manufacture of which costs 35 cents at Lynn, Massachusetts. The labor employed in making the same shoe costs 61 cents at Frankfort, Germany, 57 cents at Berlin, 71 cents at Vienna, and 64 cents at Leicester, England. This makes the labor in the shoe cost 74 per cent. greater at Frankfort and 103 per cent. greater at Vienna than at Lynne. Thus whilst wages in America are more than twice as high as in Germany, the cost of labor in manufacturing a pair of shoes is not over half as much as in the latter country. Altogether the American shoe manufacturer, with his high price labor, seems to have a big advantage over the employer of cheap labor in Europe. Another advantage which the American shoe manufacturer enjoys is in the variety of styles turned out. In Europe a bewildering number and variety of patterns are used, to suit the requirements and peculiarities of varying markets. In America but few patterns are made, as the manufacturing is done for one large market. The large investment of capital in expensive machinery is some drawback to the American manufacturer, as against manufacture by cheap hand labor in Europe. The wear and tear of the more expensive plant of the American manufacturer must also be taken into consideration. On the whole however, the investigation goes to show that modern modes of manufacture, combined with high wages, are bound to succeed against hand labor at starvation prices. Modern practices are therefore of more importance than cheap labor in the successful conduct of many manufacturing industries.

THE LAST OFFER.

The last move in the Hudson's Bay railway business has been an offer by Messrs. Onderdonk and Ross to the Local

Government, in which these gentlemen express their readiness not only to construct the Hudson's Bay road, but also the R. R. V., Brandon and Portage la Prairie links, and do all for the original grant of \$4,500,000 guarantee. They accompany their offer with proposals to allow a thorough investigation of their ability to carry out the offer, which on the surface seems sufficient to satisfy the most scrupulous. Their offer includes all that the late agreement with the N. P. men includes in the way of railway facilities for the province, besides preserving the open highway privileges so much prized by many people, thus affording an opening for all competitors from the south.

As the Local Government have never condescended to make inquiry as to the genuineness of the offers from Messrs. Onderdonk and Ross, no one has any right to question the same, or doubt their ability to do all they offer. It is to be regretted, however, that this last offer should only be made after the Legislature and the Northern Pacific shareholders had ratified the agreement lately entered into, and while the pen of the Lieutenant-Governor was dipped and ready to give effect to that agreement. Had it been made before the Legislature ratified the Northern Pacific agreement, public opinion would have compelled the Government to give it a share of consideration it cannot now receive. Even those who most deeply regret the delaying of this offer, will scarcely blame the Government for refusing at this stage to consider it. It is very questionable indeed if Messrs. Onderdonk and Ross have not damaged the Hudson's Bay railway project by making such an offer at this time. It savors strongly of the gambler's bluff stake, which he knows is beyond his opponent's pile, and cannot be taken up, and is altogether at variance with the actions of these gentleman since they opened negotiations with the Government a few weeks ago. They have certainly not increased the number of their friends here by their last offer, and many of the most enthusiastic advocates of the northern outlet can be numbered among those who regret that such an offer was made at such a time.



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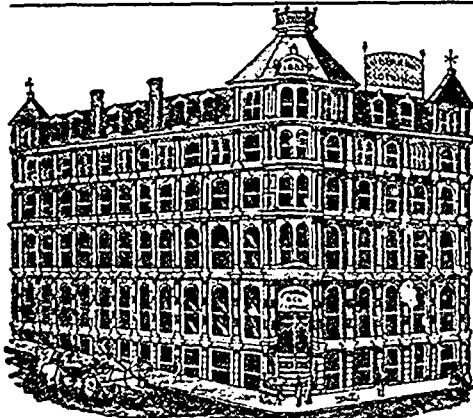
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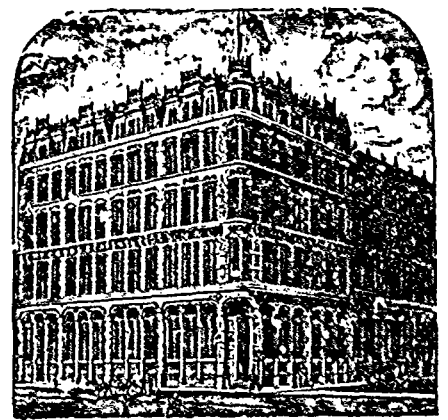
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WINNIPEG MONEY MARKET.

The grain movement has not yet assumed such proportion as to greatly increase the amount of money in circulation. Many farmers are pushing fall plowing operations previous to marketing their grain, and as prices are continually moving upward, others are holding until they think the top has been reached. The financial situation, therefore, remains rather close. Wholesalers as a rule find remittances from the country rather slow, and a good many renewals are being asked for. As the general reason given in asking for renewals is that returns from the wheat crop have not yet commenced to come in, and as the situation is expected to improve very shortly renewals for short dates have been freely granted. Discount and interest rates remain as last quoted.

WINNIPEG WHOLESALE TRADE.

Outside of certain lines there has been little activity in the city wholesale trade. In textile branches the quiet feeling is most marked. In such branches retailers have been lately supplied with their fall stocks, and these have not yet been broken to any extent, nor will they be until colder weather starts a more active trade. Lumber and building supplies continue active. Collections are generally reported to be backward.

DRY GOODS.

First fall orders in dry goods and clothing are now about all cleaned out, with the exception of a few lines not included in general shipments. These branches will therefore now have a quiet season, until such time as the season's sorting trade will commence. Stocks of course are not yet broken, and the beginning of the sorting trade will be some little time in the future.

DRUGS.

Prices hold steady as follows: Howard's Quinine, 75 to 90c; German quinine, 65 to 75c; morphia, \$2.25 to \$2.75; iodide of potassium, \$1.25 to \$1.75; bromide of potassium, 65 to 75c; American camphor, 40 to 45c; English camphor, 45 to 50c; glycerine, 30 to 40c; tartaric acid, 70 to 75c; cream of tartar, 35 to 40c; bleaching powder, per keg, \$8 to \$10; bicarb soda, \$4.50 to \$5; sal soda, \$2.50 to \$3; chlorate of potash, 25 to 30c; alum, \$4 to \$5; copperas, \$3 to \$3.25; sulphur flour, \$4.50 to \$5; sulphur roll, \$4.50 to \$5.25; American blue vitrol, 7½ to 8½c.

FISH, OYSTERS AND GAME.

Lake Winnipeg white are quoted at 6c; Lake Superior trout, 8c; B. C. salmon, 15c; oysters are quoted: Standards \$2.20 and selects \$2.60 per gal. Cans, selects, 60c, standards, 55c each. Wild ducks 25c per pair for teals to 40c per pair for mallards.

FRUITS—DRIED, AND NUTS.

Prices are unchanged as follows: Evaporated apples 13c a pound; apricots 25c; pitted plums 22c; cherries 23c; raspberries 35c; golden dates 8c; Malages, London layers, \$3.50; Eleme figs, in different sized boxes, 15c per lb; Walnuts, 18c per lb; peanuts, raw, 15c; roasted, 17c; almonds, 20c; pecans, 17c; Filberts, 15c; Brazils, 17c per lb; coconuts, \$1.20 per dozen.

FRUITS—GREEN, VEGETABLES, ETC.

There has been something of a dearth in fruit stocks, outside of certain lines. The principal business has been in apples at fairly steady prices. The market has been well supplied with fall varieties. Winter apples are not yet to hand, but are due in a week to ten days. Grapes have been in good supply, at easier prices for some sorts. The first new season oranges have arrived. Preserving fruits are done for the season. The supply of such sorts has not been equal to the demand, and as a result many orders for such sorts have not been filled. Country dealers have been writing in for pears, plums, crabs, peaches, etc., of varieties suitable for canning and preserving, which orders could not be filled, as stocks are all used up for the season. Dealers have been greatly pestered with orders for such fruits, which cannot be filled. We therefore say to the trade that there is no use in writing for such fruits. Crabs especially are wanted, but none are to be had. One lot is on the way, but as it is long overdue, they are not expected to be fit for the market when they arrive. Quotations are: Apples, early fall varieties, \$3 per barrel; late fall sorts, \$3.25; oranges, Jamaica, \$8 per box; lemons, \$6 to \$6.50; California Tokay grapes, in 40 lb. crates, \$6.50 to \$7 per crate; Concord, 8c lb; Black Rogers, 8c lb; Red Rogers and Delawares, 9 to 10c lb; California pears, \$5 to \$5.50; tomatoes in bushel baskets are worth \$2 to \$2.50; Southern onions, \$2.75 per cwt; Spanish onions \$1.75 per crate of 50 pounds. Maple sugar, 13c pound, small cakes, cider, rectified, per bbl 32 gallons, \$13.00, in ½ barrels, \$6.50.

GROCERIES.

Trade is steady and in about the usual volume, with prices about as at last reported. Quotations are unchanged and as follows: Sugars, yellows, 7½ to 8½c; granulated, 9½c; lumps, 9½ to 10c. Coffees—Rios, from 21 to 24c; Java, 25 to 30c; Old Government 33 to 34c; Mochas, 32 to 35c. Teas, Japan 23 to 46c; Congous, 22 to 60c; Indian teas, 35 to 60c; young hyson, 26 to 50c. Syrups, corn, \$2.40 to \$2.60; sugar cane, \$2.50 to \$2.75; T. and B. tobacco, 56c per pound; P. of W., butts 47c; P. of W. caddies, 48c; Honeysuckle, 7s, 55c; Brier, 7s, 53c; Laurel Bright Navy, 3s, 56c; Ind. x d. thick Solace, 6s, 48c; Brunette Solace, 12s, 48c. Special brands of cigars are quoted: Reliance, \$50; Gen. Arthur, \$50; Mikado, \$40; Terrier, \$30 per 1000.

HARDWARE AND METALS.

Prices steady and unchanged as follows: Cut nails, 10d and larger \$3.50; I. C. tin plates, \$5.50 to \$6; I. C. tin plates, double, \$11 to \$12.00; Canada plates, \$3.60 to \$4; sheet iron, \$3.75 to \$5.50, according to grade; iron pipe, 40 to 45 per cent off list prices; ingot tin, 30 to 35c per lb., according to quality; bar iron, \$3.00 to \$3.50 per 100 lbs.; shot, 6½ to 6¾; per lb.; tarred felt, \$2.60 to \$2.75 per 100 lbs. barbed wire, 6½ to 7c

HIDES AND TALLOW.

Quotations are unchanged for hides. Pelts are quoted higher. There is a good demand for tallow, but the value hard to determine, prices being irregular. Quotations are as

follows: No. 1, 5c; No. 2, 4c; bulls, 3c; calf, fine haired real veal, 7 to 11 pound skins, No. 1, 5c; No. 2, 4c; sheep pelts, 40c. Tallow, rough, about 2½c per pound, rendered 5c.

LEATHER AND FINDINGS.

Prices steady at last quotations as follows: Spanish sole, 26 to 30c; slaughter sole, 26 to 30c; French calf, first choice, \$1.25 to \$1.50; Canadian calf, 75c to \$1.00; French kip, \$1 to \$1.10; BZ kip, 85 to 90c; Bourdon kip, 76c; slaughter kip, 55 to 65c; No. 1, wax upper, 45 to 50c; grain upper, 50c; harness leather, 27 to 31c for plump stock. American oak butts, 50 to 55c; buffe, 17 to 22c a foot; corlovan, 17 to 21c; pebble, 21 to 23c; colored linings, 12c.

LUMBER.

The demand still keeps up well, and manufacturers are generally behind with their orders. If the present movement continues long the mills will shut down for the winter with very light stocks, and by spring lumber will be a scarce article. Prices hold stiff at list quotations as follows: Dimension—2x4 to 12x12, 12 to 16 ft long, \$15; do 10, 19, and 20 ft long, \$16. Fifty cents per M advance on each foot over the above length up to 24 feet long. One dollar per M advance on each foot over 24 feet long. \$1 per M advance on each inch over 12 inches surface. Surfacing, 50c per M; Surfacing and sizing, \$1.00 per M. Boards—1st, common, rough, \$16.50, dressed, \$17.50; 2nd common rough \$15, dressed, \$16; Culls, rough, \$11; dressed, \$12; 1st common, stock, 12 in, rough, \$19, dressed, \$20, do, 8x10 in, rough, \$18, dressed, \$19; 2nd common, 12 in, rough, \$17; dressed, \$18; do, 8x10 inch, rough, \$16, dressed, \$17. Ten feet long and under, \$1 less per M. Shiplap—10 inch, \$17.50; 8 inch, \$17. 8 and 10 inch flooring and siding at \$1 per M advance. Siding, ceiling and flooring—1st, 6 inch, \$29; 2nd, do, \$25; 3rd, do, \$21; 4th, do, \$18; 1st, 5 inch, \$29, 2nd, do, \$25, 3rd do, \$20; 4th do, \$17; 1st, 4 inch, \$29; 2nd do, \$25; 3rd do, \$19; 4th do, \$16. \$1 per M advance for dressing on both sides. \$1 per M less for lengths 10 feet and under. Revel Siding—No. 1, 1st siding ½ in x 6 in, \$20; No. 2, do, \$17. Stock—B, \$35, C, \$30; D, \$25. Clear, 1 inch—1st and 2nd, \$32; 3rd, \$28. 1½, 1½, and 2 inch—1st and 2nd, \$40; 3rd, \$35; selects, \$30; shop, \$25. Mouldings—Window Stops, per 100 feet lineal, 75 cts; Parting Strips, do, 50 cts; ¼ round and cove, per 100 feet lineal, 60 cts. Casing—4 inch, O. G., per 100 feet lineal, \$1.50; 5 in, do, \$1.75; 6 in, do, \$2; 8 inch, O. G., base, \$3; 10 in, do, \$3.75. Lath, \$1.75. Shingles—1st quality, \$3; 2nd do, \$2.50; 3rd do, \$1.50; 4th do, \$1. Dealers are requested to order by number. No delivered prices.

WINES AND SPIRITS.

Prices are: Canadian rye whiskey, five year old, \$2.40; seven year old, \$3; old rye, \$1.75; Jules Robin brandy, \$4.50; Bisquet Debonche & Co., \$4.50; Martell, vintage 1885, \$6.50; vintage 1880, \$7.50; Hennessy, \$6.50 to \$7.50 for vintage 1885 to 1880; DeKuyper gin, \$3.50; Port wine, \$2.50 and upwards; Sherry, \$2.50 and upwards; Jamaica rum, \$1.00 to \$4.50;

DeKuyper red gin, \$11.50 per case; DeKuyper green gin, \$6.50 per case; Tom Gin, \$9.00 to \$10.00; Martel and Hennessy's brandy, one star, \$14.00 per case of 12 bottles; v. o., \$19. v. s. o. p., \$22.

THE MARKETS.

WINNIPEG.

WHEAT.

Wheat has simply been on the rampage of late, and it is utterly impossible to give any clear idea of actual values. With prices at Chicago and Duluth fluctuating at the rate of 5 to 15c almost every day, it may be imagined that the situation is a very uncertain one. The working of the late corner at Chicago is no doubt responsible for a great deal of the excitement. As may be expected in such a case, the market are extremely panicky, and it is impossible to tell what a day may bring forth. Wise operators will accordingly act with extreme caution in the present juncture. While wheat is certain to hold at a big price, in comparison with the past few years, there are many well informed operators who believe that present figures are too high. There certainly seems to be a great deal of uncertainty about the situation, and in the face of a corner it is easy to imagine that prices may be to some extent fictitious. One thing noticeable about the present excitement in wheat is, that legitimate considerations receive little attention, and the statistical situation is quite neglected.

The local situation is also very irregular. No reliable quotations can be given. Prices paid to farmers in provincial markets range all the way from 95c to \$1.15 for No. 1 hard. The top prices are evidently unwaranteed at present, though those who are booming prices may see still bigger prices ahead. Deliveries by farmers have not yet been very important, and this to some extent accounts for the wide range in prices. As soon as deliveries assume any proportion, prices will level up to a regular basis. In the meantime, and until Chicago and Duluth commence to realize where they are and begin to do business with some appearance of solidity, a great deal of uncertainty will prevail. One thing, however, is sure, and that is, that choice hard wheat is going to command its full value this season. This will be largely owing to the action of Minneapolis millers, who see a scarcity of choice hard wheat, and they are going to bid lively for what there is. Hard wheat did not command its real value last year, in comparison with the inferior wheats of the east and south, nor has it usually brought a price in comparison with its excellence. This crop, however, is likely to prove an exception to the rule.

FLOUR.

Flour has advanced rapidly since our last report, at the rate of from 5 to 15c at a jump, and prices are now away up. Scarcely has the trade time to realize one advance, until another appreciation occurs. The advance is due to the excitement in wheat mainly. Quotations to the local trade on Saturday were: Patents, \$3.20; strong bakers, \$3.09; XXXX, \$2.45; superfine, \$1.90.

MILLSTUFFS

Firm and in good demand, at \$12 a ton for bran and \$15 for shorts. Ground feed quoted at \$24 per ton.

BARLEY.

Practically no movement has commenced in this grain, and no reliable quotations can yet be given. From 35 to 45c will be about the range of prices for the different grades, on the present basis of values in outside markets.

OATS.

Though no movement of any consequence has begun in new oats, yet prices are on the down grade. Loads offering on the market last week ranged from 30 to 35c, with not over the lower quotation certain at the close of the week. No movement in car lots yet reported for export, and prices will have to be lower before an export movement can begin.

OATMEAL.

Steady at last quotations as follows: Standard, \$2.50; granulated, \$2.65; rolled, \$3.

CHEESE.

Jobbing lots are still going at 10c. About 9c is the figure usually bid for lots at the factories, but factories appear to be holding stiffer. For choice September a better figure could perhaps be obtained.

BUTTER.

The situation in butter remains very much as it was. Receipts are not at all large, and prices are about as last quoted. There is not much outside business doing, though some lots are always moving westward. Some increased inquiry has been heard for good sized lots for shipment, but there has been a difficulty in filling orders of the quality wanted at prices offered. There is a considerable range in quotations, and prices vary considerably for the same qualities. About 18c may be quoted as the top figure, though some are asking as high as 20c for lots held in the city. From 16 to 18c may however be given as the range from good to choice. The city trade complain of the high price, when the quality is taken into consideration, and there is a movement to import eastern creamery to supply that portion of the city demand which calls for a really choice article. If a high figure must be paid, they think a cent or two more for creamery, which cannot be had here in sufficient quantities, would readily be paid, in preference to purchasing the home store article, of irregular quality.

EGGS.

About 16c appears to be the usual price, though some sales were made early in the week at 15c. Some dealers are now talking of asking 17c.

LARD.

Some home rendered was selling last week at \$2.50 per pail of 20 pounds, but was advanced 5c at the close of the week. Chicago quoted from \$2.65 to \$2.75.

CURED MEATS.

Prices continue firm in all hog products, with the tendency still upward. Chicago cured quoted as follows: Dry salt, 13½c; rolls, 15 to 15½c; breakfast bacon, 15½c; hams, 16½ to 17c. Home cured product is quoted lower than Chicago, as follows: Long clear, breakfast bacon, 15c; rolls, 14c; hams, 16. All home cured uncanvassed. Pork sausage quoted at 10c per pound and bologna sausage 9c per pound.

DRESSED MEATS.

Beef is rather easier. Rough beef, sides or carcasses may be had as low as 5c, with good choice from 5½ to 5¾c. Mutton steady at 10c; pork firm at 9c; veal 7 to 8c; lamb 11c.

LIVE STOCK.

Hogs continue very firm, and prices are higher since last quotations: 6½c is now the regular quotation, and several large lots have been taken at this figure. Several car lots have arrived within the past ten days, but there is a good demand for all received: from packers and butchers, and more could be used if obtainable. Prices are expected to hold firm. Cattle are steady. A number of culls have been taken from train load lots of western ranche cattle, which have passed through

the city recently. Only such animals as were not in condition for shipment eastward, were taken from these export lots of ranche cattle here. These brought about 2½c at the yards here. Choice beef animals, however, still command about 3c. Lambs are worth from \$2 to \$4 per head.

VEGETABLES.

Potatoes plentiful and easy at 25c per bushel. Only a local demand for them so far. Other prices are: Turnips, 25 to 30c per bushel; carrots, 50 to 60c per bushel; beets, 40c per bushel; onions, native, \$1.50 to \$1.75 per bushel; cabbage, 40 to 75c per doz; cauliflower 50 to 90c per doz., celery, 40c per doz. bunches.

Our Grain Grades.

There was considerable surprise expressed by Manitoba grain men last Tuesday as the news spread around, that the samples sent to Toronto as standards for Manitoba wheat grading, had been rejected by the representatives of eastern boards. Two days later it was known that the rejection was due to an admixture of frosted wheat in the standards proposed. What the details of the objections were cannot be clearly understood except by those directly interested, but enough is known to show that the eastern men wanted the standards fixed much higher in quality, than those selected by the Winnipeg representatives. The majority of the Winnipeg grain men consider the selection made a fair representation of this year's crop, which, it must be borne in mind, falls far short in quality of that of last year. They also consider the selection will compare favorably with the standards fixed this year in Minnesota.

The matter is now left with the Department of Inland Revenue at Ottawa, and will no doubt soon be settled upon a basis of justice to all concerned. But a settlement this year will not prevent a similar disagreement some future year, unless some changes are made in the act governing grain inspection. There will always be a tendency on the part of eastern men to hold standards high, while men here, who are deeply interested in the country they live in, cannot be accused of a desire to ruin its grain producing reputation by fixing the standards unnecessarily low. It is very desirable that they should at least maintain some standards pure and high, but it is just as desirable that these standards should be in keeping with what the country produces, and local men are the best judges of that. Eventually it will come to the Northwest fixing its own standard each year, and as buyers in the east have the power of fixing the price, they hold the lever with which they can compel the selection upon proper principles.

Another Difficulty.

Along with the formal proclamation of the agreement between the Northern Pacific company and the Manitoba Government, comes the announcement that a fresh difficulty has appeared in the way to prevent the opening of the Portage extension of the Red River road. The first intimation of the trouble came in a dispatch from Ottawa to the Winnipeg *Call*, to the effect that the C. P. R. Ry. Co. will oppose the crossing of their line by the Portage branch. This difficulty arose over the application made by Mr. Gormully, representing Attorney-General Martin, for approval of plans for a crossing of

the Pembina Mountain branch of the C. P. Ry. and Manitoba Southwestern. C. P. R. counsel opposed the application. They raised the plea that according to section 306 of the railway act of 1888 the Dominion Parliament was the only power which could create a railway company having power to construct a line intended to connect with or cross railways, including the C. P. R. mentioned in the said section. Judge Clark, it is said, suggested the wisdom of taking a case to the supreme court.

Whatever the outcome of this new difficulty may be, it is certain that it cannot amount to more than a temporary delay in the opening of the Portage branch. This is no doubt what the C. P. R. is seeking to accomplish. If the opening of the road can be delayed until the present crop is moved, it will amount to a good deal for the company. But the question is: Will it pay the C. P. R. to continue this dog-in-the-manger policy? The probabilities are it will not. The C. P. R. is not any too popular in Manitoba and a continuation of this obstructionist policy would almost justify the Government in retaliating upon the company. The C. P. R. Co. is now enjoying many privileges, such as tax exemptions, etc., from the province, and it will no doubt in the future desire much additional provincial legislation in its interest. Obstruction is a game which others as well as the C. P. R. can play at, and the company had better be ware. The bill is now before the Privy Council, and the views of Dominion Ministers upon the question will have a good deal to do with the decision. In view of the guaranteed loan made to the C. P. R. in lieu of

monopoly, the action of the company seems inexcusable.

One result of this difficulty will be to give the provincial ministers an opportunity to make a little political capital, and no doubt they will readily take advantage of the occurrence to that end. Already the Attorney-General has had his say upon the subject, and he speaks in his usual emphatic manner, declaring the Government will not submit to any delay, no matter what may be the action of the Privy Council and the C. P. R. in the matter.

MORDEN, Man., has purchased a chemical fire engine.

R. J. OGBURN has opened up the Palace Hotel at Gleichen, Alberta.

H. HESSON is building a small elevator at Brandon, and intends to purchase barley and oats.

W. J. SUTTON, of the firm of Haley & Sutton, merchants, Morden, Man., returned on Tuesday from Ontario, bringing his bride along with him.

A REPORT again comes from Duluth that a railroad from that city to Winnipeg, will be built at once. It is reported a new company has been formed to build the road.

A REMOR comes from St. Paul to the effect that the St. Paul, Minneapolis & Manitoba and the Chicago, Milwaukee & St. Paul railroads will be amalgamated. If the report proves true, no doubt a new through line between Winnipeg and Chicago would be established, perhaps by the purchase of the Emerson branch of the C. P. R.

ROBT. BEECH, of Morden, Man., intends going into the pork packing business.

CALGARY is suffering from a grievous monopoly. The Chinese laundrymen have formed a combination and advanced the price of washing 100 per cent.

THE citizens of Banff are moving to provide fire protection for their town. No doubt the Dominion Government would render assistance to provide the National Park town with fire protection apparatus.

THE Moosomin, Assa., exhibition on Oct. 4th was a grand success. The Lieutenant-Governor opened the new hall and was presented with an address. There were about one thousand entries.

MORDEN *Monitor* A. McMurchie and D. B. Kennedy, of Clinton, Ont., farming mill manufacturer and livery stable keeper respectively, were in town this week looking up the advisability of going into business here.

THE agreement between the Manitoba Government and the Northern Pacific has been formally proclaimed and has now become a fixed fact. The initial steps have been taken towards the organization of the Northern Pacific & Manitoba Railway company by the election of the following officers:—James McNaught, president; J. W. Kendrick, first vice-president; Joseph Martin, second vice-president; L. M. Randall, secretary; E. B. Morrison, comptroller and treasurer; and J. M. Graham, general manager. Regular trains will be put on at once between Winnipeg and all connections with the Northern Pacific system.

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EASTERN MARKETS.

CHICAGO

On Monday, Oct. 1, October wheat opened at \$1.03, and ranged from \$1.02½ to \$1.07½. About noon the market was excited, and violent fluctuations occurred, for a time a perfect panic prevailing, for which no cause could be discovered. The visible supply statement to day showed an increase of 500,000 bushels. Exports of wheat and flour for last week were equal to 1,326,000 bushels, against 1,917,000 bushels the same week last year. Closing prices were:

	Oct.	Dec.	Jan.	May.
Wheat	1 04½	1 05½	—	1 06½
Corn	42½	39½	37½	38½
Oats	23½	24½	—	25½
Pork	15 32½	—	14 10	—
Lard	11 05	—	8 22½	—
Short Ribs	8.97½	—	7 15	—

October wheat opened at 1 04½ on Tuesday, and ranged from 1.04½ to 1.07. Trading was of a bewildering nature on the start, beginning with a wild rush of buying, with prices advancing rapidly. Later there was a quieter feeling on the surface, but an extremely nervous undercurrent. A general movement to curtail operations and settle up accounts was noticeable. Closing prices were:

	Oct.	Dec.	Jan.	May.
Wheat	1 04½	1 08½	—	1 09½
Corn	43½	40½	39½	39½
Oats	23½	24½	—	25½
Pork	16 00	—	14 45	—
Lard	11.07½	—	8 57½	—
Short Ribs	9.30	—	7 32½	—

October wheat opened at 1.09½ on Wednesday, and ranged from that figure upward to 1.14½. December ranged from 1.11 to 1.18½. A few minutes before the close yesterday afternoon a 50,000 bushel lot of wheat for December delivery was sold at \$1.09½. Within five minutes from the opening this morning the same 50,000 bushel lot was bought back at \$1.18 by the party who sold it. There were trades 2c apart at the same moment. Foreigners were buying largely to cover shorts, and that is largely the cause of advances for the past few days. Closing prices were:

	Oct.	Dec.	Jan.	May.
Wheat	1 10	1 13	—	1 12½
Corn	44½	40½	37½	39½
Oats	24½	25½	—	28½
Pork	15 75	—	14 75	—
Lard	11.20	—	8 42½	—
Short Ribs	9.45	—	7 45	—

On Thursday speculative trading continued to subside, and there seemed to be a disposition to leave wheat alone until the market could realize where it stood. On October wheat opened at 1.11 and ranged from that price downward to 1 08½. First prices were at the top. Closing prices were:

	Oct.	Dec.	Jan.	May.
Wheat	1 09½	1 12	—	1 13½
Corn	45	—	—	39½
Oats	24½	25½	—	28½
Pork	15.60	—	14.74	—
Lard	10.87½	—	8.40	—
Short Ribs	9.42½	—	—	—

On Friday wheat was more active, but very nervous. October opened at 1.10½, and ranged from 1.10 to 1.16, though the latter price was a nominal quotation on a bulge. Closing prices were:

	Oct.	Dec.	Jan.	May.
Wheat	1 13	1 15½	—	1 16½
Corn	45½	41½	—	39½
Oats	24½	25½	—	29
Pork	15.60	—	14.75	—
Lard	10.10	—	8.45	—
Short Ribs	9.37½	—	—	—

Saturday's closing figures were:

	Oct.	Dec.	Jan.	May.
Wheat	1.18½	1.21½	—	1.23½
Corn	44½	41½	—	39½
Oats	24½	25½	—	29½
Pork	15 60	—	14 72½	—
Lard	10.15	—	8.42½	—

DULUTH WHEAT MARKET.

Closing prices for No. 1 hard on each day of last week were:

	Cash	Oct.	Dec.	May
Monday	1.19½	1.19½	1.19½	1.19½
Tuesday	1.15-10	1.15½	1.15½	1.17
Wednesday	1.23-26	1.25½	1.24	1.25½
Thursday	1.22	1.22	1.21	1.22½
Friday	1.20½	1.20½	1.25½	1.25

Prices were stronger on Friday. October ranged from \$1 23 at the opening to \$1.28. December ranged from \$1.22 to \$1.27½. On Saturday prices again advanced sharply, closing for the week as follows: October, \$1.32½, December, \$1.31½, May, \$1.33½.

MINNEAPOLIS.

Closing quotations on Thursday for wheat were as follows:—

	Cash.	Dec.	On track
No. 1 hard	1.22	1.22½	1.22½
No. 1 northern	1.17	1.18	1.17½
No. 2 "	1.13	1.13	1.13½

Closing quotations for flour were: Patents, sacks to local dealers, \$6.70; patents to ship, sacks, car lots, \$6.40 to \$6.70; in barrels, \$6.50 to \$6.70; bakers, here, \$5.10 to \$5.80; superfine, \$4.20 to \$4.60; red dog, sack, \$1.60 to \$1.65; red dog, barrel, \$1.80 to \$1.85.

WHEAT AT MONTREAL.

MONTREAL, Oct 5. Manitoba No. 1 hard wheat was quoted on change to day at \$1.40 bid and \$1.50 asked.

The manager of the Winnipeg *Call* has been served with a summons charging him with publishing a criminal libel. The *Call* published the famous *Free Press* charges against the Government, in connection with the Northern Pacific agreement. Wonder is expressed that the action was not taken against the *Free Press*. The explanation is that the *Call* apparently went a little farther than the *Free Press* in specifying the charges. The Attorney-General professes to be anxious to institute proceedings against the *Free Press* if the latter paper will only make more specific charges for him to work upon.

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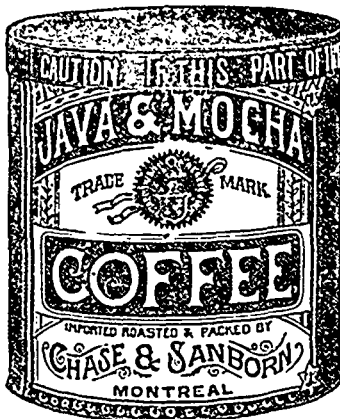
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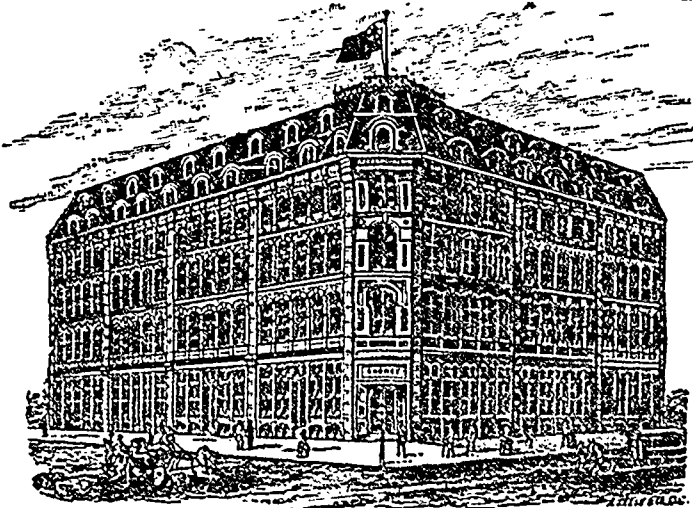
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1866, 1868 and 1870 Notre Dame and 36, 38, 40 and 42 St. Henry St., MONTREAL.

HY. ARKELL,

WHOLESALE

PRODUCE AND COMMISSION

MERCHANT.

Vancouver, B.C.

MANITOBA PRODUCE a Specialty.
Consignments Received in All Lines.
Correspondence solicited.

Samuel Gray,

Manufacturer of

SASH, DOORS, BLINDS

Mouldings, Stairs, Handrails, Newels
Baulsters, etc.

VICTORIA - B.C.

Having made arrangements with the C.P.R., I am prepared to furnish the trade with the above mentioned articles manufactured from the very best seasoned dry cedar and white pine. All work guaranteed. Correspondence solicited. P.O. Box 39, Victoria, B.C.

PENDRAY & CO

SOAP WORKS,

VICTORIA, B.C.

Turn out British Mottle Soaps, Electric and Ivory Soaps, Pale Yellow and Brown Soaps, Coconut Oil Toilet Soaps, Soda Crystals and Washing Powders, Superior Shaving Soap.

HUMBOLDT STREET, - VICTORIA, B.C.

J. & A. Clearihue,

COMMISSION MERCHANTS

AND MANUFACTURERS AGENTS,

Dealers in—

Fruits and Produce

YATES ST., VICTORIA, B.C.

Representing D. Richards, Manufacturer of Laundry and Toilet Soaps, Woodstock, Ontario; Jas. Hall & Co., manufacturers and dealers in Gloves, Mitts and Moccasin, Brockville,

THE DRIARD,

VICTORIA, B.C.

The only strictly first-class hotel
in the province.

Colonial Hotel,

WESTMINSTER, B.C.

Largest hotel in the city; centrally located in business portion. Headquarters for tourists and commercial men. Sample rooms, bath rooms, etc. Fire-proof building. First Class.

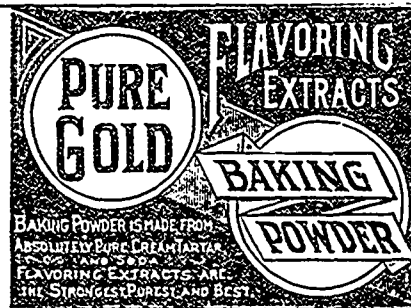
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LELAND HOUSE, VANCOUVER,

British Columbia.

The leading commercial hotel of the city. Directly above the C.P.R. Station and Steamboat wharf. All modern improvements. Sample rooms for travellers.

J. E. INSLEY, Mgr. WM. PROUT, Prop



The Canadian Rubber Co
OF MONTREAL.

Manufacturers of

RUBBER SHOES, FELT BOOTS,
RUBBER PACKING, HOSE, &c.

WORKS: Papineau Square,
WAREHOUSE: 335 St. Paul St. Montreal

Branch: Cor. Front & Yonge Sts., Toronto.

Head Quarters for Salt Fish from the Nass and Skeena Rivers, B.C.

Boneless Blood Red Salt Salmon,
(Heads and Tails off in bbls. and halves.)

RED SALMON BELLIES
(In kits and halves)

SALMON TIPS.

BLACK COD FISH
(In ½s, ¼s and whole bbls.)

SALT OOLAGHANS (OR CANDLE FISH)
(In kits and quarter bbls.)

Smoked Oolaghans.

FOR SALE BY

HENRY SAUNDERS,

37 to 41 Johnson St., VICTORIA, B.C.

P.O. Drawer H.

Chilliwack, B. C.

The Victoria Colonist has the following to say of the Chilliwack region, an important farming district of British Columbia:—

A sail of fifty miles easterly from the city of New Westminster on the Fraser river brought us to Chilliwack Landing, which we may here observe, at not a very remote period in the history of British Columbia, was the centre of all civilized, as well as uncivilized life in the municipality and for many miles around. Time, however, has its revenges, and trade has to a very considerable extent found its way to what is known as Centreville, a mile south-east of the Landing, where the postoffice is kept, and where several of the largest stores are located—improvements and building are the order of the day at Centreville.

The municipality of Chilliwack is known to contain some of the best agricultural land in the province, and as it is divided into small farms, many of them are highly cultivated, and the production and yield is most satisfactory. A thousand boxes of plums have already been shipped east this season, and last year apples were shipped to Japan. Peaches and pears, and fruit of all kinds are raised in great abundance, and prove a source of more than ordinary profit to many.

Only a few miles from the landing coal has been discovered, and a wealthy syndicate are now arranging for its development.

Wheat is raised here to a larger extent than in any other of the municipalities in the district and the quantity, as well as quality, is all that could be desired. Oats and hay are the principal products, though potatoes are raised in large quantities, and the yield is uniformly good. Beets, turnips, carrots, parsnips, tomatoes, etc., contribute in no small measure to the revenue of the farmers. Holstein and Durham cattle, and Berkshire pigs are quite common. Already the farmers are exhibiting much interest in the more improved methods, and the establishment of the Government experimental farm within a dozen miles cannot fail to give additional interest to all agricultural matters.

Two clerks in an office. First clerk (to second)—“You are the biggest fool I ever saw.” Employer (who does not like his clerks to waste time during business hours)—“You forget Samuel, that I am here.”

Business East.

ONTARIO.

D. Hayes, lumber, Toronto, is dead.
 B. H. Scott, grocer, Toronto, has sold out.
 Samuel Byrne, drugs, Toronto, has assigned.
 Mrs Bilton, cigars, Hamilton, has sold out.
 A. B. Deacon, bricks, Aylmer, has assigned.
 Peter A. Roy, grocer, Ottawa, has assigned.
 B. G. Tisdale, hardware, Brantford, has sold out.
 M. Stroud, blacksmith, Glanville, has sold out.
 T. Gardner, confectioner, Toronto, is selling out.
 J. H. Rose, confectioner, Bradford, has assigned.
 A. C. Doerner, dry goods, Preston, have assigned.
 R. N. Noland, hotelkeeper, Toronto, has assigned.
 John Hannay, plumber, Brockville, has assigned.
 H. A. Holmes, painter, Hamilton, has assigned.
 Robert McCollum, bricks, Linwood, has assigned.
 Wm. Gallagher, grocer, Merriton, has assigned.
 J. W. Blair & Co., lumber, Orillia, have assigned.
 Mary E. Bull, merchant, Trenton, has assigned.
 Snider Bros., blacksmiths, Aylmer, have assigned.
 James Hosie, blacksmith, Aldborough, has assigned.
 Matthew Neilly, dry goods, Bradford, has assigned.
 Summers & Co., dry goods, Toronto, have assigned.
 O'Brien & Begg, grocers, Collingwood, have assigned.
 Wallace Graham, publisher, Windsor, has sold out.
 W. R. Membury, hotelkeeper, Toronto, has sold out.
 Alex. Cullen, blacksmith, Lindsay, was burned out.
 H. J. Hunt, general storekeeper, Kinburn, has assigned.
 James B. Fowler, jeweler, St. Catharines, has assigned.
 Chas. F. Henderson, fancy goods, Napanee, has assigned.
 E. J. Hill, dry goods, Toronto, has obtained an extension.
 Warner & Copeland, wagons, Bracebridge, have assigned.
 D. A. Brown, general storekeeper, Myrtle, has sold out.
 Ranton Bros., general storekeepers, Exeter, have assigned.
 J. W. Rodgers, grocer, Toronto, is selling out by auction.
 Harrison Bros., blacksmiths, Pinkerton, have dissolved.
 W. R. Summerfelt, grist mill, Port Ryerse, was burned out.
 George M. Stephens, confectioner, Cobourg, was burned out.
 Helen E. McKay, general storekeeper, Milton, has assigned.

Kato Currie, milliner, Rodney, has assigned.
 A. D. Urlin, groceries and liquors, Wallace-town, has assigned.
 J. D. Davis, general storekeeper, Norman Mills, has assigned.
 Law Bros., flour and feed, Hamilton, are removing to Ancaster.
 T. F. Kingsmill, dry goods, Chatham, has sold out this branch.
 Wm. E. Norman, general storekeeper, Martintown, has assigned.
 J. D. Rapson & Co., undertakers supplies, Toronto, have dissolved.
 G. A. Griffith, general storekeeper, Aurora, has removed to Balmoral, Man.
 H. A. Field & Co., hardware, Brockville;
 H. A. Field of this firm is dead.
 Bricker & Diebel, dry goods, Waterloo;
 Cyrus Bricker of this firm is dead.
 Chas. Davidson & Co., wholesale saddlery hardware, Toronto, have assigned.
 H. P. Wright & Co., confectioners, Brockville; H. B. Wright of this firm is dead.
 McPhail, Hewat & Co., wholesale dealers in furs, Toronto, have sold out; style remains the same.

QUEBEC.

Brodie Jameson, varnish, Montreal, has assigned.
 Gratton & Co., flour and feed, Montreal, have assigned.
 F. Laroche, boots and shoes, Montreal, has assigned.
 Dockrill & Licock, tinsmiths, Montreal, have dissolved.
 Coutlee Bros., clothiers, Montreal, were damaged by fire.
 M. U. Roy, carriages, Montreal, was damaged by fire.
 M. A. Louthood, stationer, Three Rivers, has assigned.
 Deputy & Longpre, plasterers, Montreal, have dissolved.
 W. H. Depocas, toys, etc., Montreal, was damaged by fire.
 A. Turcotte & Co., clothiers, Montreal, were damaged by fire.
 Hubert Dery, general storekeeper, St. Stanislas, has assigned.
 Eugene Michand, general storekeeper, Fraser-ville, has assigned.
 A. Colton, general storekeeper, Fort Coulonge, has assigned.
 Mrs. N. A. Giguere, photographers, Montreal, has assigned.
 Mrs. M. Kutner, hats and clothing, Montreal, has assigned.
 T. C. Struthers, general storekeeper, Russelltown, has assigned.
 St. Pierre Gagnon & Co., dry goods, Montreal, have assigned.
 Smith, Fischel & Co., manufacturers cigars, Montreal, have assigned.
 Clerk, Terroux & Co., wholesale millinery, Montreal, are selling out by auction.

NOVA SCOTIA.
 M. D. McDougall, tailor, North Sydney, is away.
 W. C. McDonald, grocer, Halifax, is selling out by auction.
 Acadia Organ Manufacturing Co., Bridge-town, have dissolved.
 E. M. Robinson & Co., general storekeeper, Chester, have assigned.

AGENCY

DU PONT GUN POWDER.

COMPLETE STOCK

Breech-Loading Guns, Winchester Rifles and ELEY'S AMMUNITION.

LOW PRICES ON APPLICATION to

MILLER, MORSE & CO.,

Wholesale Hardware Merchants,

PRINCESS STREET, WINNIPEG.

ROBLIN & ATKINSON

WHOLESALE

Grain Shippers,

SPECIALTIES. WHEAT, BARLEY & OATS

P.O. Box 612 WINNIPEG

CORRESPONDENCE INVITED.

JAS. COOPER.

J. C. SMITH

Cooper & Smith,

MANUFACTURERS,

Importers and Wholesale Dealers in

BOOTS AND SHOES!!

36, 38 & 40 FRONT ST. WEST,

TORONTO.

White, Joselin & Co.

Muslins, Embroideries, Lisle and Silk Gloves, Kid Gloves, Lace Curtains, Laces.

All the Latest Novelties.

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MONTREAL BRASS WORKS.

MONTREAL, P.Q.

Robt. Mitchell & Co

Proprietors, Manufacturers of

Gas Fixtures of Every Description,

Engineers, Plumbers,

Steam & Gasfitters Brass Goods,

Gas Meters and Automatic Fire Extinguishers.

SAMUEL HOOPER, DEALER IN MONUMENTS, HEAD Stones, Mantle Pieces, Grates, &c. Special designs furnished on application. Cor. Bannatyne and Albert Sts. Winnipeg

About the Crops.

Calgary sent oats to the Ontario exhibitions which weighed 49½ pounds to the bushel.

Gladstone *Age*: J. M'Alpine threshed from two acres, 80 bushels of wheat, and a good sample. This is nothing like his yield of last year.

Minnedosa *Tribune*: Threshing is general. The crops in this district, while not as heavy as last year, will still be good, except in a few individual cases.

Birtle *Observer*: The best wheat yet shown in Birtle was raised by the Indians on the Bird Tail reserve. Ripe Indian corn has also been produced near the same place and by the same people.

At Morris, Man., all the grain is stacked and a good deal is threshed out. The best wheat is yielding thirty-five bushels to the acre. Very little wheat is hurt by frost in that vicinity.

A Sourisford correspondent writes. Threshing has begun in this part of the province, and the yield per acre does not nearly come up to that of last year, nor the sample is not nearly so good.

Qu'Appelle *Vidette*: Having made inquiries of several parties who have cut large acreages in this neighborhood, we learn that the amount of twine per acre has ranged from 2½ lbs. to nearly 5 lbs., and the average will be fully 3½ lbs. per acre.

The *Age*, of Gladstone, Man., says: We have some pretty samples of grain here, a few of our farmers being so lucky as to get a part of their wheat cut before Saturday night's frost. The yield is less than expected, we hear, though the threshers will soon definitely inform us.

Threshing operations are in full swing at Indian Head, Assa., and grain is turning out well. There will be at least three grain buyers there this season. The Keewatin Milling Co., the Manitoba Milling and Brewing Co., and an Ontario firm, will have representatives as soon as the elevator is built.

An Oak Lake correspondent says: Farmers are now busy plowing and preparing for next year's crop. About one third more land will be under cultivation the coming spring. After farmers have finished plowing then will come threshing. There will not be much of this done, however, till about the middle of October.

Edmonton *Bulletin*, Sept. 22. Splendid ripening and harvest weather all week. Crop would be all cut now but for scarcity of binders and twine. It has all been secured in first-class condition. The demand for binding twine is still in excess of the supply. The crop requires from three to four and a half pounds to the acre to bind it.

Moosomin *Courier*: All grain is stacked around here, and the yield is expected to be large, but variable, owing to the hail storms and frost. Barley is very promising and the oat crop never looked better; the hay crop is also exceptionally abundant, and the fine weather has allowed it to be saved in good condition. Potatoes are somewhat late, but the crop is very large.

Snappy Merchants.

We know people so genial that their faces are always full of sunshine and there is no night there. When they have trouble, we can scarcely tell whether they are crying or laughing. The wave of tears dashing against a bank of smiles. But there are others who are explosive and gunpowdery under slight provocation.

You have noticed the snappy merchant. After you have asked for a certain kind of goods he halts before showing them, as much as to say: "Do you really want to buy? or are you among those who do nothing but go a shopping, and are you going to take up my time for nothing?" He talks over the counter in exasperating monosyllables. When you point out a defect in the fabric, he asks: "Do you expect to find anything perfect under the sun?" While you are meditating whether or not you had better take the goods, he says: "You need not have it, if you don't want it." If you quietly suggest you saw something a little cheaper at the next store, he howls at you: "Go there and get it!" As you go out he slams the door after you, and you go down the street with irritations all over you just because you came in contact with a snappy merchant.

Suavity is an art that we all need to cultivate.

It pays to be a gentleman or lady. Porcupines are fit for nothing but museums. Most of us need to have a smoothing iron run over our temples.

Many people get up a red heat at a moment's notice and do not often cool off so quickly. Some are like hot journals on the railway cars—a little friction, and lo! they are on fire, and it takes ice and salt and waste of time to get things running smoothly; and then there is no saying when they will be on fire again. If we had more of the spirit of him of whom it is said, "Grace is poured into thy lips," we would all cease being snappy."—*Rev. T. Devitt Talmage.*

Cheap Goods.

Of late there has been a sort of a craze among the trade for cheap goods in Canadian tweeds. It is impossible to satisfy this craving unless by degrading the quality of the goods, and as the reputation of Canadian tweeds has been built up on their pure quality, it is a question whether it is well for the manufacturers to throw away that dearly bought reputation to satisfy any such demand. A Canadian manufacturer, who is evidently resisting this demand for cheap and poor goods, writes us: "We find a growing feeling in the wholesale trade for a cheaper and poorer quality of goods. We have always tried to keep up the quality of our goods, and the reputation of the mill has had something to do with the rapid sale of our goods. Now all is changed, and the demand is for something cheap." They then point out that it is only in the custom department of the mill that a good quality of tweed is still appreciated and demanded. Indeed, when selling to the farmers and local trade direct, they find it is only the old-fashioned strong pure wool cloth that is called for. This fact is significant, and should lead the manufacturer to ask if he is not making a grave mistake in yielding to the desire for

cheap and doubtful goods.—*Canadian Journal of Fabrics.*

Grain and Milling.

A. Williams, of Gladstone, Man., has the timber on the ground for his new grain ware house.

Two additional grain storehouses are likely to be erected at Moose Jaw without delay by H. A. Rorison and McMillan, of Winnipeg.

The Regina Milling Company have completed arrangements for the immediate erection of a 25,000 bushel elevator at the mill. It will cost about \$5,000.

Agnew & Co. are putting in two new shipping bins in their new elevator at Dominion City, Manitoba. S. P. Clark, of Winnipeg, and Jas. Thompson, of Emerson, have signified their intention to buy grain at Dominion City.

Welch, Rithet & Co., of Victoria, have purchased the roller flour mill at Enderby, in the Spallumcheen district. The mill is now in the hands of a wealthy and enterprising firm, and it will no doubt now be run to advantage. The mill, which is a very complete one, and the only roller mill in the province, was put in operation only about a year ago, but owing to financial difficulties, it has not been running for some time. The Spallumcheen region is situated west of the Selkirk mountains, and south-east of Kamloops.

A correspondent at Deloraine, Man., writes: Woodworth's elevator is taking in wheat, also Ogilvie's; C. A. Young's is rapidly approaching completion. These will be able to handle all the wheat that will be marketed here this year, as not over half of what came into this market from the west last year will come in this year. Mr. Campbell, M.P.P., brought in a sample of his wheat and was offered 65 cents for it. He left forty acres of it in the field uncut and now he is sorry, for as much more might have been cut, that was burned or plowed under, as it was considered worthless.

Following are the views of Wm. Ogilvie, of Montreal, on the wheat situation, as reported in a telegram: "The rise in wheat is due to the disasters which had befallen the harvests in this country which have been general also in Europe, a phenomenon due to the ordinary law of supply and demand and immediately to the perception of some who had seen what others had not. The Chicago corner had been the result of some men losing their heads and others doing what any one might have done. Canada has now nothing for export and before the year is out it will be found that the United States has nothing either. There will be wailing in many farming circles which have sold grain that ought to have been retained. The rise is permanent and comes to stay."

Two of a Kind.

Buyer—How much are these trousers, Mr. Solomons.

Mr. S. Vell, mein freind, ve are yust givin dose pants away.

Buyer (offensively)—Thanks—thanks! I'll take this pair.

(Exit rapidly with trousers.)

FISH, HYMAN & CO.,
 Importers of
FINE HAVANNA CIGARS
 212 St. James St., MONTREAL.

CAUTION!
 EACH PLUG OF THE
Myrtle Navy
 IS MARKED
T. & B.
 IN BRONZE LETTER.
NONE OTHER IS GENUINE.

RUBLEE, RIDDELL & CO.,
 Commission Merchants,
 AND IMPORTERS OF
 Green and Dried Fruits,
 15 OWEN STREET, WINNIPEG
PROVISIONS!

J. Y. GRIFFIN & CO
 Pork Packers and Wholesale Provision Merchants.
 Hams, Bacon, Lard, Butter, Eggs, Cheese, Canned
 Meats and HEAVY PROVISIONS at close prices to the
 TRADE. Special attention given to handling of all kinds
 of FARM PRODUCE. Co shipments and orders solicited.
 Write for prices.
 64 & 66 McDERMOTT ST., WINNIPEG.

DICK, BANNING & CO
 MANUFACTURERS OF
 Lumber, Shingles and Lath,
 DOORS AND SASH.

MILLS AT KEEWATIN. OFFICE: OPPOSITE C.P.R.
 PASSENGER DEPOT, WINNIPEG.

Toronto Hide & Wool Co
 Wholesale Dealers in
HIDES!
 SHEEPSKINS AND WOOL
JOHN HALLAM
 88 Princess St., WINNIPEG
 85 and 65 Front Street East, TORONTO.
 PROPRIETOR.

Frank Lightcap, - Traveler.
 We will be in the market this season
 as usual for all classes of Wool, and
 are prepared to pay the highest mar-
 ket prices.

E. A. SMALL & CO.,
 MANUFACTURERS OF
CLOTHING
 WHOLESALE
 203 and 210
 MCGILL STREET, MONTREAL
 SAMPLE ROOMS:
 30 AND 32 McINTYRE BLOCK,
 WINNIPEG.

COCHRANE, CASSILS & CO.
 Wholesale Boots and Shoes
 Cor. Craig & St. Francis Xavier Sts.,
 MONTREAL.
 Samples with McLean Bros.,
 Donaldson's Block, WINNIPEG.

ROYAL SOAP MFG. CO.
 WINNIPEG.
 BRANDS: Hardwater, Dominion, Linen, Ivorine
 and Electric, also a full line of Toilet Soaps.

Protect HOME Industry!

BOECKH'S
STANDARD
BRUSHES.

Quality and Size Guaranteed.
 For Sale by all Leading Houses.

Campbell, Spera & Co.,
 WHOLESALE IMPORTERS OF

MEN'S FURNISHING GOODS,
 Smallwares, etc.
 MANUFACTURERS OF
 Overalls, White and Regatta Dress
 Shirts, Flannel, Cotton & Tweed Shirts

Our stock for the coming season is replete with all the
 Novelties. The inspection of buyers cordially invited.

CAMPBELL, SPERA & CO.,
 27 PORTAGE AVENUE EAST,
 WINNIPEG.

JAMES WHITHAM. A. A. AEYR, Special Partner
James Whitham & Co.
 Manufacturers of & Wholesale Dealers in
BOOTS & SHOES,
 43, 45 and 47 St. MAURICE STREET,
 Near McGill Street,
 MONTREAL.
 Represented by J. M. MACDONALD,
 525 MAIN ST., WINNIPEG.



Home Production
 WE MANUFACTURE
BARB WIRE,
PLAIN TWISTED WIRE, WITHOUT
 BARRIS
 And are Agents for the
Woven Wire Fencing Co

We are in a position to fill all orders promptly.
 Ours is the only wire manufactured in the Dominion of
 Canada on which is found the GENUINE LOCK BARB.
 A personal inspection will convince you of this fact. Quality
 of wire the best ENGLISH BESSEMER STEEL.
 Every pound guaranteed.

Manitoba Wire Company

OGILVIE MILLING CO.

Mill at Point Douglas.
 Capacity - - 750 Barrels per day.

OFFICE:—Corner King and
 Alexander Streets, Winnipeg.

A Full Stock of Patent Hungarian, Strong
 Bakers' and Spring Extra Flour; Oatmeal, Pot
 and Pearl Barley, Graham Flour, Cracked
 Wheat, Bran, Suortst, Ground Feed, Otas,
 Barley.
 Wheat buyers at all C.P.R. Shipping Stations

LIVINGSTON, JOHNSTON & CO.,
 WHOLESALE
 Manufacturers of Clothing
 44 BAY STREET,
 TORONTO.

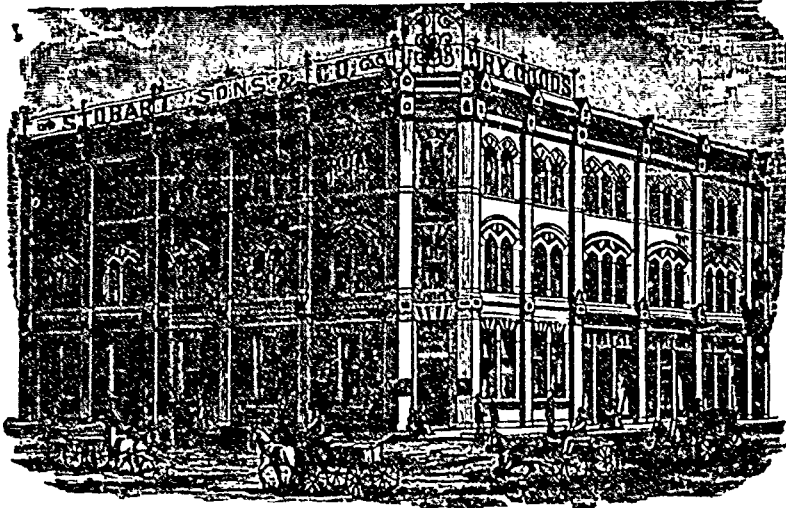
Smith & Keighley,
TEAS,

EAST and WEST INDIA PRODUCE

—AND—
 GENERAL GROCERIES.

9 Front St. East,
TORONTO

Importers British & Foreign Dry Goods

A Full Range of Canadian Staples
Always in Stock.

STOBART, SONS & CO.

PORTAGE AVENUE, WINNIPEG.

British Columbia.

Pringle & Hamill, of Spallumcheen, carpenters, have dissolved partnership.

Fred Wells has launched his freight boat at Golden. It was christened the Alert.

The *Social World*, a weekly paper started at Victoria a short time ago, has ceased to exist.

The harvest throughout the province has been a good one, favorable reports coming from nearly all districts.

Leamy & Kyle's steamer, Maime, of Vancouver, went ashore on Texada Island. She is valued at \$20,000. It is expected that she will be easily got off.

A surveying party has left Victoria for North Saanich where they will commence the survey of the Victoria, Saanich and New Westminster railway to Victoria.

F. H. Tuck, barrister of the New Brunswick bar, and A. S. Black, solicitor, have entered into partnership as barristers, etc., and opened an office at Vancouver.

A. B. Diplock & Co., commission and manufacturers' agents, of Vancouver, have decided to go into the retail business and will shortly open with a stock of artistic and fancy goods.

The steamship Duke of Westminster arrived at Vancouver on Oct. 1st, with a large cargo of Japanese curios, tea and silk. There were also 250 Chinese on board, mostly bound for San Francisco.

Vancouver *News Advertiser*:—A reference to the local market report will show that flour still continues to go up in price, what was being sold a month or so back at \$5.25 per barrel is now bringing \$6.50.

The government sale of lots at Golden, advertised for the 15th inst., was postponed. The upset price (from \$1 to \$3.50 per front foot—\$635 an acre) was considered too steep by intending purchasers.

Carne & Munsie and J. Davis, of Victoria, shipped each two carloads of sealskins to London, Eng., via the Canadian Pacific Railway. They are packed in casks with an average weight of 675 pounds to the cask. There are about 100 of the latter.

The Hudson Bay Co's barque Titania, cleared from Victoria recently for London, Eng., with a cargo of salmon and furs exceeding in value the sum of \$250,000. The total number of cases of salmon was 33,782.

The Vancouver daily *News-Advertiser*, has commenced the publication of a weekly edition. The *News-Advertiser* is rapidly forging ahead, and is a journal which would do credit to a much larger city than Vancouver.

The first batch of salmon ova, 200,000 in all, has arrived at the hatchery at Westminster, from Harrison river. Fish are reported to be plentiful and it is expected there will be no trouble in obtaining the necessary 6,000,000, which is the number it is intended to hatch this season.

At a meeting of the board of directors of the Victoria Building Society, Jas. Fell was elected president and W. D. McKillican, vice-president. The affairs of the new society are in a flourishing condition, and the date of the first drawing for an appropriation of \$2,000 was fixed for the first Thursday in October.

Kamloops *Sentinel*:—Immense clouds of smoke in the northwest during the day and the appearance of a mountain of flame at night show that a great bush fire is still raging about sixty miles from here. This fire has been noticeable for about five weeks and latterly presents the appearance of a volcano in action.

H. Saunders, wholesale fish dealer of Victoria, and associates are fitting out the schooner Theresa for a second trip to the black cod banks off Queen Charlotte Island. It will thus be seen that it is the intention to follow up the discoveries made recently. It is intended to take along white fishermen and to fish from the schooner with trawls instead of relying upon the Indians.

The work of locating the Westminster Southern Railway is nearly completed. Ground will be broken in the course of a few days. Mr. Hill, the chief engineer of the road, states that the work of grading will be pushed rapidly forward in order to have it completed if possible from Brownsville to a point beyond the Nicomack and Serpentine rivers before the commencement of the rainy season.

GRANT AND HORN,

PRODUCE and
COMMISSION

•• MERCHANTS. ••

19 Alexander St. West,
WINNIPEG, MAN.

FLOUR EXPORTERS,

AND DEALERS IN
BUTTER AND EGGS, CHEESE

☞ Potatoes in Car Lots. ☜

BALED HAY,

SACKS.

FOR GRAIN AND FLOUR.

COARSE - LIVERPOOL SALT - DAIRY

S. R. PARSONS. HENRY BELL. W. E. HAZLEY

PARSONS, BELL & CO.,

Wholesale Paper Dealers

—AND—
GENERAL STATIONERS.

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Canada Paper Company,
Manufacturers Printing, Wrapping & Writing Paper
&c., Montreal and Windsor Mills, Quebec.

Alex. Pirie & Sons,
Manufacturers Fine Stationery, Aberdeen, Scotland.

M. Staunton & Co.,
Manufacturers Wall Papers, Toronto.

GERRIE BLOCK, PRINCESS STREET,
WINNIPEG.

Bookbinding

WARWICK & SONS,

Manufacturing Stationers, Publishers, Book
sellers, Printers, Bookbinders, etc.
Printers & Binders to the Ontario Government.

TORONTO, ONT.

Bindery furnished with the latest and best
machinery and appliances for turning out first
class work. WRITE FOR ESTIMATES.

BROWN BROS.,

Wholesale and Manufacturing

STATIONERS,

64 to 68 KING STREET EAST,

TORONTO.

SPECIALTIES.

Account Books Paper—all kinds
Office Supplies Stationery
Wallets. Pocket Books
Ladies Hand Satchels
Pocket and Office Dairies
Leather Goods Binders Materials
Printers Supplies

General Notes.

Clerk, Terroux & Co., wholesale dry goods, Montreal, have assigned.

The St. Hyacinthe Oil and Paint Co., with a capital of \$25,000, has been incorporated at St. Hyacinthe, Que.

Hon. Jas. G. Ross, lumberman, of Quebec, is dead. He is estimated to have left property valued at from five to ten million dollars.

Charles Davidson & Co., wholesale saddlery and carriage hardware, Toronto, have suspended payment. The liabilities are estimated at \$54,000, and the assets at \$30,000.

The St. John, N.B., Cotton Co. have decided to increase the working capital by the issue of \$50,000 scrip for the term of one year, interest not to exceed six per cent., instead of the \$150,000 debentures authorized at the last annual meeting.

Owing to the falling off of one-half of the hop crop of New York State, the price of hops is advancing. When the harvesting season began, prices opened at the yards at 18 to 20c a pound for the choicest grades. Now prices are quoted at 27 to 30c, and growers are generally disposed to hold back in expectation of getting 33 to 35c.

The West Indian trade is booming, and the new Halifax and West India Steamship Line has been put on the route. W. A. Black has sailed for Havana to complete arrangements for a line between that port and Halifax. The first of the Halifax and West India Steamship line has left Halifax with a full cargo, consisting largely of fishstuffs, cordage, boots and

shoes, horses, carriages, potatoes and a miscellaneous assortment of Canadian products. The ports to be visited are Hamilton, Bermuda, Kingston, Jamaica and Turk's Island. A second boat is to leave shortly for Cuba and other West India ports.

The Vancouver *News-Advertiser* says:—One of the things which causes much surprise to strangers visiting the various saw mills here when a vessel is being loaded with lumber for China, is the enormous length and size of many of the sticks of timber composing the cargo. In answer to enquiries many different explanations are given of the special uses to which these large pieces of timber are put in China. The alleged reasons, however, are seldom accepted as satisfactory by persons who have been in the Celestial Empire, and who while not observing any structures in which timber of such large dimensions is used, have seen these large pieces quickly sawn up on their arrival. The real explanation of the peculiar character of the orders for lumber received from China will probably be found in the fact that the customs duty there is levied on the piece and not by the foot or any other ordinary measure of quantity. The larger the individual piece of timber, therefore, the lower will be the amount of duty payable on it in proportion to the quantity of lumber it contains.

The Trials of a Drummer.

The country storekeeper carefully examined the samples of cloth while the drummer patiently waited. A customer came, the storekeeper waited on him, then went back to examine the

samples, to pull out and untwist the threads. Another customer, and more examination; still another customer, and as the storekeeper began he said:—

'Are these samples in style?'

'They were,' replied the discouraged drummer, 'when you began to look at them, but that was so long ago that I can't answer for them now.' *Detroit Free Press.*

An Intelligent Pusher.

'James,' said the grocer to his new boy, 'you want to push them codfish; we're overstocked on 'em. Sell 'em at 30 cents, and if they don't go I'll put them on the bargain counter next week.'

'You'll find them codfish very nice, ma'am,' said James a little later to an old lady customer, 'they're dirt cheap at 30 cents, and it's the last chance you'll have to buy 'em at that price.'

'Is your codfish goin' up?'

'No ma'am; they're goin' on the bargain counter next week fer what we kin git fer 'em.'—*The Epoch.*

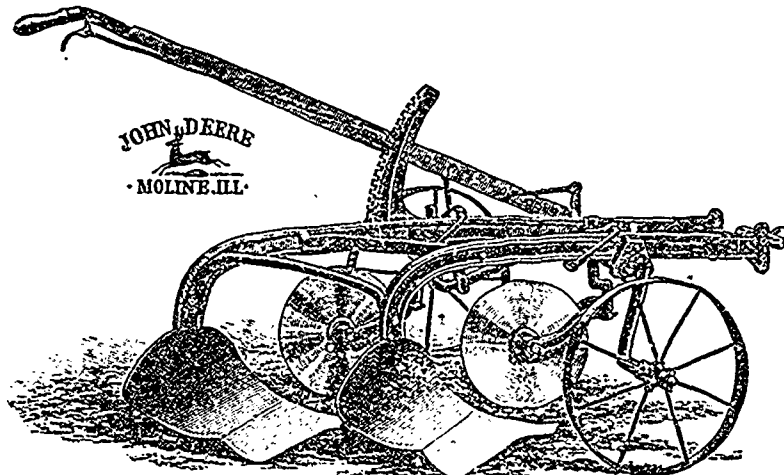
THE public are often very unjust but never consciously so. What they see clearly to be justice they always approve. It often takes a long time to bring them to see things as they really are, but in the end their verdict is always right. It was faith in this idea which induced the manufacturers of the "Myrtle Navy" tobacco to stand by their superior brands under every discouragement at the outset. The public verdict has been rendered at last, and it is emphatically in their favor.

F. A. FAIRCHILD & CO.

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- WAGONS,



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- SLEIGHS,

CLOSE PRICES TO DEALERS.

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WINNIPEG.

Prices Crawling Up.

If any miller had been told last year at this time that he would have been offering a dollar and twelve cents in the Minneapolis market today for number one hard wheat, we are entirely certain he would have scoffed at the notion. And if he had been told that his patent on September 26th, 1888, would have sold readily at five dollars and eighty five cents at the mill door, long suffering would have made him widely skeptical. Yet these are the facts. Even the sad-eyed foreign brother is coming to time in a cautious way, and the situation has all the elements of abundant strength. There are those who make out that the world has all the wheat it can eat this year, but they are heavily in the minority. It is not perhaps so much whether the world has all the wheat it can eat as whether it is willing to eat the kind of wheat it can get, which is troubling the markets. It is all very well to say that the supply and demand are not very wide apart, taking the world over, but this is not a satisfying fact to a consuming public which has, for a number of years, had more than it wanted of the best of wheat. Consequently the bears look sick and the bulls are more than ever on the rampage.—*Northwestern Miller.*

Tea Prospects Improving.

Although no "boom" is expected in the tea trade, there are evidences that the worst features of the late depression have passed, and that a healthy trade may be relied upon from this out. That stocks in the country are generally light is now a well ascertained fact, and the opinion is gaining credence that the market has been unduly depressed. The fact having become known that the shipments from Japan this season to the United States and Canada are 5,000,000 pounds less than for the corresponding period last year, a more general enquiry has been experienced, and in some instances decidedly better figures have been obtained. There is a healthy demand for low priced Japan teas, sales of which have taken place at a good advance. A round lot of common old Japan which was offered in this market about ten days ago at 10 1/2c, was sold this week at 12 1/2c. This same parcel it is true cost 17c about two years ago, but that has nothing to do with the present improvement. Cable advices also report and advance in the lower grades in Japan. English advices also report a firmer market for black teas at gradually stiffening prices. Our jobbing houses report country orders increasing, and a more healthy trade generally is confidently looked for. And long may it last when it does set in.—*Montreal Trade Bulletin.*

In Need of Exercise.

Wife (ominously).—It must have been very late when you came in last night, John, for I didn't go to sleep until after 11 o'clock.
 Husband (fearlessly).—It was half past eleven, my dear.
 Wife.—And you kept muttering in your sleep. "Set 'em again," "set 'em up again."
 Husband.—Yes, I was playing tennis with Brown. I need a little exercise of that sort.



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Manitoba and Northwestern Ry.

CHANGE OF TIME.

Taking Effect Monday, April 17th, 1887

PASS Tuesday Thursday and Saturday	Miles from Portage	STATIONS.	PASS Monday Wednesday and Friday
LEAVE 13 00 11 25 11 40 15 45 110 35 110 45		Portage la Prairie Gladstone Neepawa Minnedosa	ARRIVE 14 50 13 25D 13 05A 11 58 11 17D 11 05A
17 50	94	Rapid City	9 45
18 31 119 30 21 49	115 148 155	Shoal Lake Girtle Binacarth	9 20 18 20 6 20
23 00	166	Russell	5 00
23 15 ARRIVE	180	Langenburg	4 45 LEAVE

Meals.
 No. 1, Mondays and Thursdays No. 1, Wednesdays and Saturdays. No. 2, Tuesdays and Fridays. No. 3, Tuesdays and Fridays.
 Trains for Binacarth leave Birtle Tuesdays and Thursdays only at 20.30. For Russell leave Birtle Tuesdays only at 20.30; returning leave Russell Wednesdays only. For Langenburg leave Birtle Thursdays only at 20.30; returning leave Langenburg Fridays only. For Rapid City leave Minnedosa Tuesdays Thursdays and Saturdays at 17.00; returning leave Rapid City Mondays, Wednesdays and Fridays.
 Above trains connect at Portage la Prairie with trains of the Canadian Pacific Railway to and from Winnipeg. For information as to Freight or Passenger Rates apply to A. Macdonald, Assistant Freight and Passenger Agent Portage la Prairie, or to
 W. B. BAKER, General Superintendent

THE BOYS IN BLUE,

With their families, relatives and friends, en route to the National Encampment at Columbus, Ohio, Sept. 10th to 14th, should select

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Chicago, St. Paul, Minneapolis & Omaha Ry

No so called "official" trains will be run on "The Northwestern Line," but ample accommodations—first class in every particular—will be provided on regular trains, hand-somely equipped, and running with the regularity of clock work, on which you will secure well cooked and well served meals in dining cars, at reasonable hours and at a reasonable price.

Pullman and Wagner vestibuled trains are run on this line between Minneapolis, St. Paul and Chicago; and all classes of tickets are good on these famous vestibuled trains without extra charge.

Tickets to Columbus and return will be on sale, a few days previous to Sept. 10th, over "The Northwestern Line" and connections, at about one cent per mile for the round trip from St. Paul, and after arrival at Columbus, should you desire to visit any other point in Ohio, or east to Pittsburgh, Wheeling, or any point south of the Ohio River, it is expected that reduced rates can be secured at Columbus on presentation of return portion of your excursion ticket over "The Northwestern Line" to the joint ticket agent at Columbus. An extension of time for the return trip via this line can also be obtained at Columbus if desired.

For tickets, sleeping car accommodations and correct information call on regular agents at 159 East Third street, St. Paul, 15 Nicollet House Block, Minneapolis, 112 West Superior street, Duluth; or address the under signed. Tickets to Columbus and return or to any other points via this line, can be obtained at principal offices of the Northern Pacific or St. Paul, Minneapolis & Manitoba railways, the agents of these companies being authorized to act for "The Northwestern Line."

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St. Louis Fast Ex.	b6 25 p.m.	b7.05 p.m.
Chicago Fast Ex.	d6.25 p.m.	d7.05 p.m.
Des Moines Passenger	a6.5 p.m.	a7.05 p.m.
Excelsior and Watertown	a8 0 a.m.	a8.45 a.m.
Arlington and Excelsior	a4 15 p.m.	a4 50 p.m.
Mankato Express Accom.	a3.15 p.m.	a4.00 p.m.
a Ex. Sunday b Ex. Saturday.	c Daily.	

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