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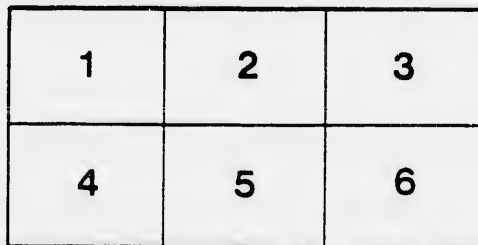
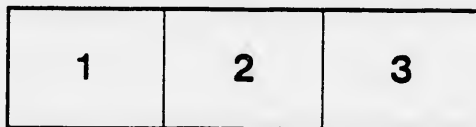
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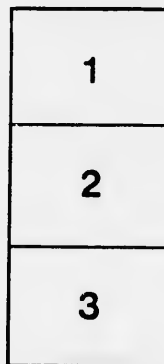
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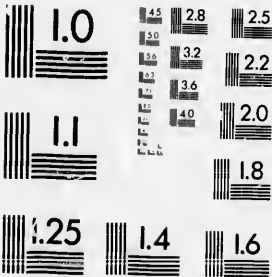
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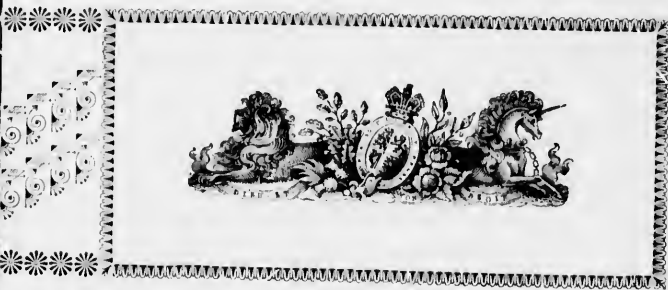
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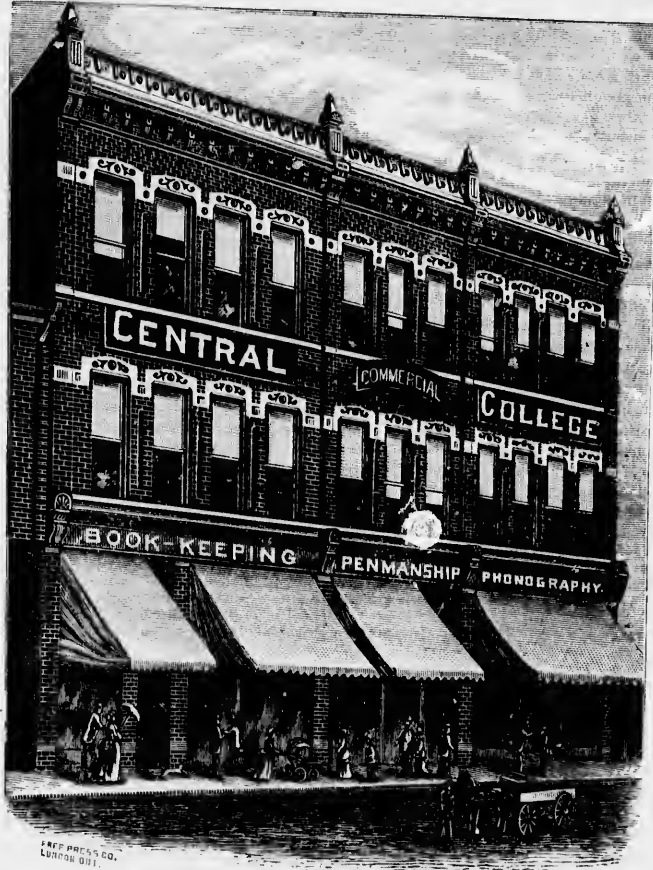
CITY OF STRATFORD.

Porteous & McLagan, Furniture Manufacturers.—Taking a prominent place among the manufacturing industries of Stratford are Messrs. Porteous & McLagan, whose factory is on Mill street. This firm commenced business in 1886, as the manufacturers of a high grade of hall furniture and parlor suites, and have in that short time built up a large and prosperous business. The premises occupied are large and commodious and cover a floor space of some 8,000 square feet, and consist of machine shop, cabinet room, finishing room, packing room, etc. These are fully equipped and fitted up with the latest improved machinery and appliances for successfully conducting the business to which they are devoted, which consists in manufacturing for the wholesale trade. Hall furniture and parlor tables, as well as all kinds of special furniture and interior decorations to order, either from plans furnished

or from designs of their own, and making them in mahogany, walnut, oak, cherry, and other woods. These are made in the best possible manner, nothing but the best seasoned wood being used, and only first-class workmen being employed. These goods are sold in all parts of the Dominion, three agents being employed by the firm to visit the different parts of the country. A very large trade is done, the output of the factory aggregating as much as \$30,000 annually. A thirty-five horse power engine is used to drive the machinery of the factory and thirty-five competent and skilful mechanics are given steady employment. The individual members of the firm are K. S. Porteous and George McLagan, Canadians by birth, intelligent and social gentlemen, active and enterprising business men, and practical and skilful wood workers.

Central Business College. W. H. Shaw, Market Street.—In these days of pushing enterprise a practical business education is almost a necessity, and the educational establishment which furnishes a thorough and comprehensive course of instruction in all matters pertaining to matters of finance, commerce, and general business transactions is necessarily a very important factor in the community. In this connection we

The instruction given is eminently practical, embracing bookkeeping by single and double entry, commercial arithmetic, penmanship, correspondence, commercial law, phonography, type writing, shipping, banking, insurance, etc., all of which is imparted by a thorough and practical corps of teachers. The building itself is admirably adapted to the purposes required, the offices and class rooms being well lighted and ventilated and fur-



must mention the Central Business College, W. H. Shaw, principal, on Market Street. This College was established in 1887, and from that time till now has steadily continued to increase its facilities and enlarge the scope of its usefulness, and now stands in the front rank of similar institutions in the country. The courses are open to students of both sexes, the average attendance being 180, who come from all parts of Ontario.

rished throughout with a view to elegance and comfort. Mr. W. H. Shaw, its principal and proprietor, has had many years experience as a teacher of business instruction and is a practical accountant. He is a genial gentleman, and a visit to the establishment over which he presides will convince the most skeptical that it is well worthy of being received in the front rank of educational institutions throughout the Dominion.

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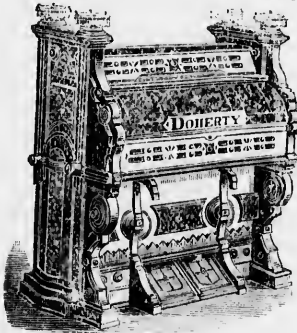
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TOWN OF CLINTON.

The beautiful and healthy town of Clinton is situated in the geographical centre of Huron County, the best agricultural section of Ontario, and has a reputation of being one of the healthiest places in Canada. The Buffalo and Lake Huron, and the Great Western divisions of the Grand Trunk Railway pass through the town and have stations in it, thereby making it easily accessible from all places and giving it exceptionally good shipping facilities, as well as steamboat connection at Goderich, the county seat, from which it is distant thirteen miles. The town was laid out in 1848 by Mr. Rattenbury, who gave it its name from Lieutenant-General Lord Clinton. The first settlers came about this time, among them being Joseph Whitehead, who was fireman on the first engine built by Stevenson, and run by him between Manchester and Liverpool. In 1849 Mr. McTaggart built a sawing mill. A tannery and shoe shop were erected by O. S. Doane in 1853, and in this or the following year a store and hotel were opened, a post office established and a mill built, the store, post office and mill being run by Samuel and Thomas Rance. With this as a starting point, and with the rich country surrounding it, settlers flocked in, and in 1858 the place was incorporated as a village, and Joseph Whitehead was elected Reeve. It still continued to grow, and manufactories and business enterprises were established, and in 1875 it was incorporated as a town, Robert Callander being elected Mayor. The present population is about 3,000. There are foundries, tanneries, planing mills, machine shops, flouring mill, carriage and organ factories, etc., located here, which employ many men and require much capital. For the education of the young there is a high, central and common school, employing nine, and a collegiate institute with five teachers. The Methodist, Presbyterian, Baptist and Episcopalian churches are represented, and there is a Mechanics' Institute with a library of 2,000 volumes, while two newspapers, the *New Era* and *Record*, are liberally supported. The town is lighted by electricity, has an efficient volunteer fire department and a town hall with a seating capacity of 500. There are telegraph, telephone and express facilities. The town has many handsome private residences and first-class hotel accommodation, and for thirty years has been the home of the most noted of modern philologists, Mr. Horatio Hale, who, although a native of the United States, prefers to make this his home. The people of the town are alive and active to its best interests and have implicit faith in its future.

Doherty Organ.—The manufacture of organs in Clinton, Ont., was commenced in 1875 by W. Doherty, the present proprietor, under the firm name of W. Doherty & Co. This is a genuine



sample of what can be done in Canada when a man of ability, push and principle is thoroughly devoted to his business. In Mr. Doherty is combined all the traits and character of a successful business man. Being a musician and passionately fond of

music, he knows the requirements of an organ. Years of experience in organ making has given him an opportunity to perfect every detail in the construction of cabinet organs. To say the "Doherty" organ is "perfection" is only voicing the sentiment of those who use them. In the matter of construction their organs are made on right principle, every part being manufactured on the premises. They use only their own inventions, among others being the Doherty mouse, vermin and dust proof organ pedal patented in Canada, United States and England, and admitted by profession to be the best device yet produced for the purpose. In fact, the interior of the Doherty organ shows remarkable perfection and skill. The stop rigging, swells, and grand organ is recognized (by at least their imitators), while the tone and cases are known throughout the civilized world as unequalled. The sale of the Doherty organ has increased from year to year as their merits became known, and are to be found in many of our best homes and churches at home and abroad, and have proven their ability to stand the effects of climatic changes. Their catalogue shows a great variety of styles, from the popular little single reed Boney organ to the elaborate two manual chapel and cathedral styles, the latter having a large sale, as testimonials from among other places (or rather countries), England, Germany, Italy, France, Russia, Japan and Australia, will show.

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Their factories are large and commodious, well lighted, steam heated, supplied from their eighty horse power boilers, equipped with the latest improved machinery and drying kilns and protected by a system of water works of their own, and managed by a fire company composed of their employes. The famous Doherty organ cornet band is also composed wholly of the employes. Their output of organs is about 200 per month, say 10 per day, or one organ for every working hour. Located as Clinton is, in a locality where lumber and fuel are cheap, they are enabled to produce cheaper than others less favorably situated. The shipping facilities are also good. The G. T. R. and L. H. & B. division of the G. T. R. cross at right angles, and the lake or water connection at Goderich is twelve miles distant.

Plumsteel & Gibbings. Dealers in Dry Goods, Groceries, Boots and Shoes, Hats and Caps etc.—The dry goods and grocery business are the most important in any community, dealing both in the clothing and food supply of the people. Prominently connected with this industry in Clinton, are Messrs. Plumsteel & Gibbings, whose extensive establishment is on Albert street. This enterprise was first started some ten years ago by Mr. H. Plumsteel, who conducted it till 1888, when Mr. J. Gibbings bought an interest and the present firm was instituted. The premises now occupied, where the firm has been located since 1887, are large and commodious, and consist of two fronts each 24x80 feet in dimensions, two floors and the basement being used in each, and connected by doors and archways. These are handsomely fitted up and arranged for the purpose to which they are devoted and are fully stocked with a fine line of staple and fancy dry goods, ready made clothing, gent's furnishings, hats and caps, boots and shoes, carpets and oil cloths. A tailoring department is one of the features of the establishment, where eight competent workmen are given steady employment, and where are furnished first class suits for men and boys, made in the latest styles and patterns, while perfect fits are guaranteed. There is also a dress making and mantle department, where three skillful operators find constant work, and where the ladies are fitted and suited. In the grocery department of the establishment is kept a full and complete assortment of fine teas, fragrant coffees, pure spices, hermetically sealed goods of all kinds, in either tin or glass, sugars, soaps, starch, pickles, farm and country produce, butter, eggs, potatoes, etc., woodenware, brushes and brooms, and all such articles as are found in first-class groceries. The goods are all of first quality, and are sold at low prices as is consistent with correct trading. Since the inception of this enterprise a fine trade has been established, which is steadily growing and extends to all parts of the town and surrounding country. Five competent assistants are given steady employment and a horse and wagon are used to deliver goods. Messrs. Plumsteel & Gibbings are Canadians by birth, pleasant and social gentlemen, and thoroughly reliable and upright in all their transactions.

Richard Irwin. Grain Dealer, Albert Street.—Western Ontario is noted as a grain growing and wheat producing country, and in the buying and shipment of these cereals many men are en-

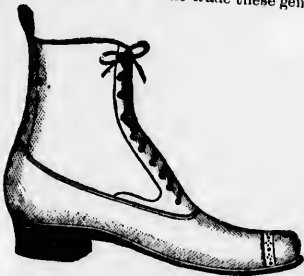
gaged and much capital invested. Prominently connected with this enterprise in Clinton, and one of the largest grain buyers in this section of Canada, is Mr. Richard Irwin, whose office is on the corner of Albert and Rattenbury streets. This gentleman first began to buy grain at this point in 1862, at first on rather a small basis, but gradually extending his field of operations and now extending to all outside stations on L. H. and B. and the Northern Division of the Grand Trunk R. R. To accommodate his increasing business he some years ago, built a large elevator with a capacity of 150,000 bushels, at the Grand Trunk Railway Station. This is equipped with grain cleaning machinery of the latest improved patterns, Mr. Irwin, before building it, visiting and inspecting the extensive flour mills and elevators of Minneapolis, Minnesota, and erecting and equipping his elevator on the same general principles. A twenty horse power steam engine is used to furnish power to drive the machinery, and the elevator capacity is ten bushels per minute or 600 each hour. The grain is bought from the farmers in the country adjacent to the town and is brought by rail from the other parts of the country, and after being thoroughly cleaned, is shipped, the wheat mostly to mills in Canada, and the barley to the United States. In the various grains a very large business is done, the amount handled last year amounting to as much as 250,000 bushels. Mr. Irwin is Canadian born, and is an intelligent and social gentleman. He is an active and enterprising business man, and has high commercial standing.

J. W. Riter. Wine Merchant, Huron Street.—Commercial enterprises of all kinds are represented in Clinton and holding a prominent place among them is the wine and liquor store of Mr. J. W. Riter, on Huron street. This enterprise was first established by W. Poster and J. W. Riter in 1888 and conducted by them for about a year when Mr. Riter succeeded to the entire business. The premises occupied are 16x90 feet in dimensions, one floor and a basement of the same size being used. These are eligibly located in the business portion of the town and are suitably fitted up for the purposes to which they are devoted. The stock is full and complete, and consists of English and Scotch whiskies, Holland and old Tom gins, English ale and porter, port and sherry wines, as well as whiskies, ales, wines, etc., of Canadian manufacture. Mr. Riter buys his goods direct from the leading distilleries and breweries for cash, and is thus in a position to sell them at the lowest possible margin. The stock is very full and complete and has been carefully selected. The trade is mostly local and to the hotels and taverns through the country. Since the inception of the enterprise it has met with marked success, and although it has been here but two years already a large trade has been built up, which is steadily increasing. Mr. Riter is a Canadian by birth, a pleasant gentleman and an active and enterprising business man.

John W. Irwin. Crockery and Glassware, Coffees, Sugars, etc., Teas a Specialty, corner Rattenbury and Albert streets.—As groceries form the chief food supply of the great mass of the people, the dealer in them is an important person in any community. Prominently connected with this

branch of industry in Clinton is Mr. J. W. Irwin, dealer in groceries and crockery, and whose place of business is on Albert street, at the corner of Rattenbury. This enterprise dates its inception to the year 1887, when it was first started by Mr. W. H. Hine, who conducted it till 1881, when he sold it to Mr. Thomas Cooper. The present proprietor succeeded to the business in 1889. The premises occupied are 22x65 feet in dimensions, with a store room in the rear, one floor and the basement being used. These are eligibly located in the business part of the town, and are suitably fitted up and conveniently arranged for the purposes to which they are devoted. The stock is very full and complete, and has been selected with much care and good judgment. It consists of fine teas from China and Japan, fragrant coffees from Africa, Java and South America, pure spices, either whole or ground, hermetically sealed goods of all kinds in tin or glass, sugars, soap, starch, pickles, etc., farm produce, potatoes, butter and eggs, crockery, glass and wooden ware, and all such articles as are found in first-class groceries. These goods are all of first quality, but a specialty is made of fine teas, coffees, sugars and pure spices. The success of this enterprise has from the first been very good, but especially has this been so since the advent of Mr. Irwin: a very large amount of goods being sold, the sales the past year amounting to \$30,000. Five competent assistants are given constant employment, and a horse and wagon are used to deliver goods, the trade extending to all parts of the town and to the adjacent country. Mr. Irwin was born in County Cavan, Ireland, and has lived in Canada for the past twenty-five years, coming here in 1865. He is a pleasant and social gentleman, and an active business man. He thoroughly understands the grocery and provision trade, having been engaged in it for many years, coming here from Toronto, where he had a similar establishment.

W. Taylor & Sons, Manufacturers of and Dealers in Boots and Shoes, Albert Street.—The boot and shoe trade in Clinton constitutes a most important feature in its commercial fabric, and among those engaged in it Messrs. W. Taylor & Sons are conspicuous. The trade these gentlemen



carry on was established in 1873 by Mr. W. Taylor, the senior member of the firm, who carried it on individually for a period of six years, when he identified with him his son, trading under the firm name of W. Taylor & Sons. The premises occupied are commodious, being 80x25 feet in dimensions, and there are competent and experienced hands

employed. These gentlemen manufacture boots and shoes of a high grade of quality, and carry a large and excellent assortment of boots and shoes of the finest Canadian manufacture, the stock constituting the finest of its kind in town; and a very large and flourishing trade is carried on. Mr. W. Taylor, the head of the establishment, is an Englishman by birth, and came out to Canada in 1872. He is a thorough and competent tradesman, and a most reliable man of business. Branch in Blyth, Jacob Taylor.

Commercial Hotel, Wm. Watson, Huron Street.—In all cities and towns there are a few hotels and public houses that seem naturally to take the lead, where the bulk of the travel and the best customers always go. Clinton is no exception to the rule, and we find here a few of the houses that take the cream of the trade. One of them is the "Commercial," Wm. Watson, proprietor, on Huron street. The site of a hotel at this point is one of the old landmarks of the town, a public house being erected here as much as fifty years ago. This, however, was destroyed by fire, and the present building erected to take its place. It is a substantially built, three storey brick structure, 90x100 feet in dimensions, and contains forty-five light, airy and well furnished bedrooms, three ladies' parlors, two sitting and reading rooms, a nicely appointed office, and three large and well arranged sample rooms for the use of commercial travellers. The dining room is cheerful and homelike, and will comfortably seat sixty guests. Here is furnished in goodly quantities the delicacies of the season as well as the most substantial food, while the cuisine is all that the most fastidious could desire. There is stabling capacity for sixty horses, thus making it a convenient stopping place for travellers driving through the country. The bar in connection with the hotel is well stocked with the choicest wines, liquors, ales, etc., and best brands of imported and domestic cigars. The house is comfortably heated throughout during the winter time and is lighted by electricity. There is an electric bell in each room, and the house has modern conveniences, while a free bus meets all trains. Mr. Watson, the proprietor, is a Canadian by birth, a genial gentleman, looks well after the comforts of his guests, and his house is highly appreciated by the travelling public.

Messrs. Davis & Rowland, Dealers in Hardware, Albert street.—Among the departments of trade which go to make up the commercial fabric of the town of Clinton, that carried on in hardware forms an important feature, and perhaps most prominently identified with it are Messrs. Davis & Rowland. The specific business conducted by these gentlemen was established some thirty years ago by W. C. Searle, who however, carried it on for only a short time, when the present proprietor succeeded to it. The premises occupied are large and commodious, being 100x25 feet in dimensions, and the stock, which is large and well assorted, consists of a complete line of shelf hardware, tin-ware, stoves and base burners of the most recent and improved make, paints, oils, varnishes and lamp goods, a specialty being made of cutlery and stoves. The firm is also engaged in the industry of tinsmithing, eave-troughing and hot air furnace work, employing six competent and experienced hands, while the work turned out is not surpassed

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in quality, and a large and constantly increasing trade is carried on, being both wholesale and retail. Mr. Davis is an Englishman, being a native of Devonshire. He is a practical and competent man of business, and is highly esteemed in the community. Mr. Rowland was born in the city of London, England, coming here nine years ago.

C. Cruickshanks. Boots and Shoes, Albert street.—Few men continue in the same business longer than twenty years, yet among those who have been a longer time in the boot and shoe trade of Clinton is Mr. Chas. Cruickshanks. This gentleman commenced in the same business twenty-nine years ago, and has given his entire business life to it. He has now been in his present location for sixteen years past, and during all the years he

has spent in Clinton has steadily gained in favour with her people. He occupies a room 20x50 feet as a show-room, with a room in the rear for work-shop, where he employs three skilled workmen in the manufacture of his custom work. Only the best of stock is used and the workmanship is not excelled by any. He also carries all the leading kinds of fine ladies' and gentlemen's boots and shoes from all the best Canadian manufacturers. Mr. Cruickshanks is a native of Aberdeen, Scotland, where he lived until he was nineteen years of age. He spent three years in the United States, and the remainder of his life he has lived in Canada. He is 55 years old, and has been in Clinton 29 of them. He is a pleasant and cordial gentleman, and is respected and esteemed by a large circle of acquaintances.

TOWN OF SEAFORTH.

There are many enterprising towns in Western Ontario having all the natural and artificial facilities to materially assist in their development. The thriving town of Seaforth is one of them. Situated on the Buffalo and Goderich line of the Grand Trunk Railway, in Tuckersmith and McKillop townships, in the county of Huron, it is within easy reach of the county seat—Goderich—which is only 21 miles distant. It is in the centre of a great rock salt producing country, large deposits of which are extensively worked, and the product shipped throughout the country and for export, there being three salt wells in Seaforth. There are also several important manufacturing industries, such as woollen, flax, saw and planing mills and foundry, giving employment to a large number of hands. The religious affairs of the people are well attended to by Presbyterian, Episcopal, Methodist and Catholic churches, while in educational matters there are high and public schools, with an average attendance of over 500 pupils, who are instructed by a staff of competent teachers. Seaforth has an excellently conducted Mechanics' Institute, with a library of 3,900 volumes; also a town hall, having a seating capacity of 400, and a public hall for lectures, meetings and entertainments, seating 800. To transact the financial affairs of the people there are two chartered banks; and two weekly newspapers—the *Huron Expositor* and the *Sun*. The population of the town is 2,800, and there are excellent water works and a well equipped and efficient fire department.

Hugh Grieve, Seeds, Flour and Feed, Main Street.—Prominently connected with the flour, feed and seed industry in this place is Mr. Hugh Grieve, proprietor of the Seaforth Seed Warehouse. This enterprise dates its inception to the year 1888, when it was started by Hugh Grieve and James Stewart, under the firm name of Grieve & Stewart. This continued for about a year, when Mr. Grieve succeeded to the entire business. The premises occupied are 22x70 feet in dimensions, with store rooms in the rear. These are conveniently fitted up with bins and boxes for properly conducting the business to which they are devoted, which consists in handling high grade family flour, feed of all kinds, either whole or ground, split peas, pearl barley, corn and oatmeal, cracked wheat, etc., and field, garden and flower seeds of all kinds, seeds being the special department to which Mr. Grieve devotes the most of his attention. These are bought in large quantities at wholesale, and are then sold either in job lots or in smaller packages.

The business since its first inception has met with marked success, a very large trade now being done, extending to all parts of the town and surrounding country, as well as goods being shipped to Manitoba and the North-West. Mr. Grieve is a native Canadian, and a pleasant and social gentleman. He is an enterprising business man and public spirited citizen and has high commercial standing.

T. T. Coleman, Manufacturer of Flax, Coarse, Dairy and Land Salt, Lumber, Shingles, Staves, Hoops, etc.—One of the most important industries in this part of Canada is the manufacture of salt, giving employment to many men and requiring a large amount of capital. This enterprise is well represented in Seaforth by the Anchor Brand Dairy Salt Works, T. T. Coleman, proprietor, whose business office is on Main street, near the Grand Trunk Railway Crossing. This enterprise dates its inception to the year 1868 when the well was first started. This well is five

inches in diameter and 1135 feet deep, the supply seeming to be inexhaustible, for, in all these years that it has been running, there has been no apparent diminution in the amount. The brine or salt water is pumped from the well, by steam, a twenty-five horse power engine being used, into large vats or over-head cisterns. From there it runs into large pans, made of boiler iron, each 24 x 130 feet in dimensions and some twelve inches deep. These pans are kept hot, the salt water being at a boiling point all the time; in this way, the water passes off in steam, while the salt is left in the bottom. This process is continually going on, the tanks being supplied from the well and they in turn filling the pans, while the salt is being all the time scraped from the bottom of these pans by men with long handled scrapers. The finest salt is made at the end of the pans where the greatest amount of heat is, while the coarser is farther removed, and the very coarse salt comes from the end where the evaporation is comparatively slow. That which is designed for table use is made by grinding the common fine salt very fine and sifting. The capacity of this salt block is 40 barrels per day, which is sold and shipped to all parts of the Dominion. Mr. Coleman has in addition to his salt works, and auxiliary to them, a saw mill, substantially built, and equipped with the latest improved machinery, driven by a thirty-five horse power engine and having a capacity of 10,000 feet daily. Here all kinds of lumber are manufactured for farmers and others, the primary object, however, being to make barrel heads and staves for the extensive cooper shops which he runs in connection with his salt works. These various establishments are very extensive and require a great amount of building room, the salt block, mill and cooper shop covering an area of perhaps two and a half acres of land, and require close and constant supervision. From twenty-five to thirty-five competent hands are given steady employment, while the active duties of attending to the business affairs of the enterprise devolves upon Mr. Coleman and his sons T. F., E. C. and Theo. Coleman, all of whom are intelligent and social gentlemen, active business men and enterprising citizens.

The Broadfoot & Box Furniture Factory. Market and Jarvis streets. Messrs Broadfoot & Box, proprietors.—One of the most important industries in the town of Seaforth and one which brings into that place a large amount of money to be set in circulation is the furniture manufactory of the Broadfoot & Box Furniture Co., located at the corner of Market and Jarvis streets. This business was established in 1875 and has continued to increase in extent and importance ever since. At present the annual product amounts to about \$100,000 and is sold in all parts of the Dominion from the Atlantic to the Pacific. From \$20,000 to \$25,000 a year is paid in wages and this again is set afloat in Seaforth and the surrounding country. The furniture turned out

includes nearly everything in that line, but a particular specialty is made of bedroom sets and some very fine work is done. The factory is 135x33 feet in extent, and three stories high and basement, and gives employment to eighty hands, where also is another building 114x45 feet and basement running to its full capacity. The great increase in business has necessitated the erection of a new building 45x115 feet in extent and three stories high. This building is of white brick and especially arranged for convenience in storage and handling of the manufactured product. The quality, designs and workmanship are unexcelled, and no material is used that has not stood the test of rigid scrutiny. Power is furnished by a 65 horse power engine and all the best and most improved machinery and appliances are employed. Seaforth owes much to her industries and in particular to this one. The individual proprietors are Mr. J. H. Broadfoot and Mr. William Box. Mr. Broadfoot is a Canadian by birth and has always been identified with the industries of his native land. His entire business life has been spent in Seaforth, and the influence he has had upon her progress has been very marked. He has been a member of the council and is much esteemed and respected by the community. Mr. Box is an Englishman but came to Canada at the age of five years. For 12 years he has made Seaforth his home and has grown in favor with the people of that place from the very first.

Seaforth Banking Co. J. C. Smith, Main Street.—The banking institutions of a town are a pretty sure index of the commercial prosperity of the place, for where there is active trading among the merchants there is a corresponding active demand for short time loans, as provided by the banks. Judging by this criterion Seaforth is doing a flourishing business, and among the many institutions closely allied to the commercial community here is the Seaforth Banking Co., J. C. Smith, manager, whose place of business is on Main Street in the Commercial Hotel building. This business was established by Mr. Smith in 1888 and has grown in the confidence of the people and in their good graces from year to year, until now a very large business is done. The Co. do a general banking business, receive deposits and allow interest thereon, discount notes, issue drafts on other cities, make collections and loan money. A very large part of the business is done among farmers, with whom the company is very popular. The premises occupied are located directly in the business portion of the town, and are suitably fitted up and arranged with banking rooms and private offices for properly conducting the business of the institution. Mr. Smith is a Canadian by birth, an intelligent and social gentleman, an active business man and a thorough banker. He was, previously to starting in business for himself, connected with the Bank of Commerce of this place and prior to that was with the same institution in Toronto, and is widely and favorably known.

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THE DOMINION OF CANADA

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PREFATORY REVIEW

ITS ELEMENTS OF WEALTH, MANUFACTURING INDUSTRIES AND AGRICULTURAL PRODUCTIONS, ETC.



THE steadily increasing population of the Old Country, and the fields of industry and enterprise which in so many branches of trade, owing to improved labor-saving machinery and the importations of other countries, have become so restricted, cause vast numbers to look to the colonies of Great Britain for that field of labor which is practically denied them at home, or is so crowded and circumscribed as to prevent the development and exercise of that native talent or energy, which, if properly used, should in the course of time lead to a competency and independence. The employment of capital not less than the employment of labor, the relief of distressed trades, of overpeopled districts, of individuals and their families struggling vainly without hope, and of overflowing manufactures seeking a market and a beneficial return—are all connected with the subject of emigration and with the effects that grow out of it in a new country. It is not therefore to be wondered at that the public should not be easily satisfied in their inquiries upon a subject which in times like the present comes home to the businesses and bosoms of a large and enterprising class of individuals. As the interest of the subject rises above those classes by whom it has hitherto been looked upon merely as an ultimate relief from pressing distress, and extends to persons in better circumstances, who begin to inquire into the state, prospects and industries of these new countries which open such a field for energy and enterprise, a species of information comes to be required more particular and authentic than the hasty opinions of publishing travellers or the brief reports of settlers in the woods. Such information is the object of these publications on the INDUSTRIES OF CANADA.

The Imperial Government has for many years attempted to deal with the surplus population, and liberal assistance has continuously been granted to deserving and desirable emigrants. The question at the start for those who contemplate leaving their native land is, naturally, where to go. Equally natural it seems to be that as the individual growth of a town or city is in a westerly direction, so the civilization and development of this globe has advanced in a similar path, and the would-be emigrant unconsciously follows the immortal advice of Horace Greeley, "Go west, young man, go west!" and turns his eyes to the western continent of America. Though Great Britain has possessions in all parts of the globe, it is to Canada that most look for the establishment of that new home over the seas, and the reasons are patent. The Dominion is within comparatively easy access, the rates for passage are very low, the difference in life and climate is not so marked

as is generally supposed, while as a land of resources Canada offers inducements which cannot readily be duplicated. The history of this country is in a great measure made up of her individual settlers and of the five millions of people who are now spread over this vast extent of territory. Many thousands came here, both in early youth and in middle age, who, without any means, have nevertheless, by the exercise of indomitable energy and perseverance, attained an independence, and in many cases affluence. This is especially the case with tenant farmers from Britain. Never in the history of English farming have bad years so successively and for so long a continuation followed the efforts of the agriculturist at home, yet to him at all times Canada opens up her boundless tracts of rich and fertile soil, which are simply awaiting the plough of the pioneer. It is true that some hardships may at first have to be encountered, but the certain hope of independence is sufficient to sustain the mind under all temporary privations. The settler here sees the time fast approaching when the wilderness to him shall be "a fruitful field, and the desert shall blossom as the rose," when the productive soil shall gratefully yield an ample reward to his toils.

The emigration from European countries has in the last few decades constituted an exodus which has formed a remarkable feature in modern history, and no better emigration agents are in the field than those who have settled here, and have by practical experience benefited by the change of country, and who now urge friends and relations to throw off the ties of a long association and find here a new home, with every hope of prosperity and success. Statistics show that during the last twelve years about two and a half millions of people have emigrated from and through Great Britain, and there is at present no signs of any decrease in numbers. Many of these have permanently located in Canada, and a fact which in this connection is an important one, as illustrating the prosperity here attained, is that large sums of money—in one year amounting to over \$10,000,000—are annually transmitted to the Old Country to prepay the passages of friends to enable them also to emigrate.

The consideration of the right classes who should emigrate is an important factor, as it cannot be denied that many, by specious promises and false statements of emigration agents and other interested parties, are induced to emigrate to Canada who are both unfit and undesirable settlers. Canada is essentially an agricultural country; her riches are the result of the illimitable resources of her fertile soil. Hence there is primarily a steady demand for the tiller of the land; this demand has ever exceeded the supply, and the inducements offered to the farm laborer cannot be excelled in any country. There has ever been a great scarcity of female domestic servants, and such find here immediate employment and remunerative wages. It is more difficult to speak collectively of mechanics and artisans. In seasons of special activity there is steady employment, at good wages, for carpenters, joiners and bricklayers, but there are periods at which work is difficult to obtain; highly skilled labor finds, however, a ready market, and the completion of the Canadian Pacific Railway should develop new industries in the North-West. In a general way the various manufacturing, which in all our cities and towns are in some branch or other engaged in active operation, make a demand for immigrant labor, while the timber, fishing and mineral resources of the Dominion all attract their due proportion of labor and enterprise.



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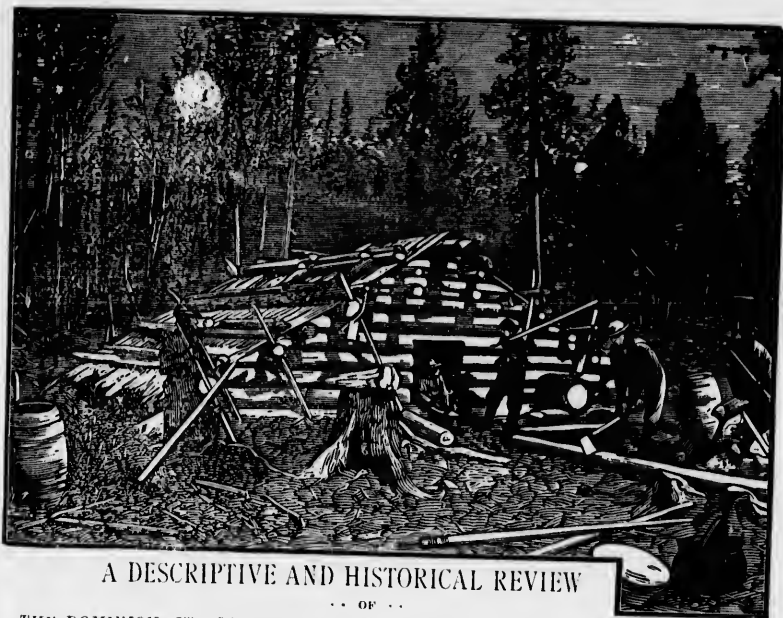
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THE DOMINION OF CANADA



A DESCRIPTIVE AND HISTORICAL REVIEW

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THE DOMINION, ITS LEADING FEATURES, CHARACTERISTICS, AND NATURAL RESOURCES, TOGETHER WITH BRIEF SKETCHES OF ITS REPRESENTATIVE INDUSTRIES AND PROMINENT CITIZENS

As the Silurian and Laurentian rock-beds stretch under the seas from the motherland to Canada, so do the firm bonds of mutual interest and brotherly affection cause the two peoples to stand together on the ground of a common Imperial origin, a common present purpose, with equal hopes of a profitable and inseparable future alliance.

Amongst the numerous colonial possessions of Great Britain, Canada has long ranked as the brightest gem in the Imperial diadem, and as emigration from the Old Country is especially directed towards her ever inviting shores, the history of the Dominion is of more general interest in an individual sense than that of other and more distant colonies.

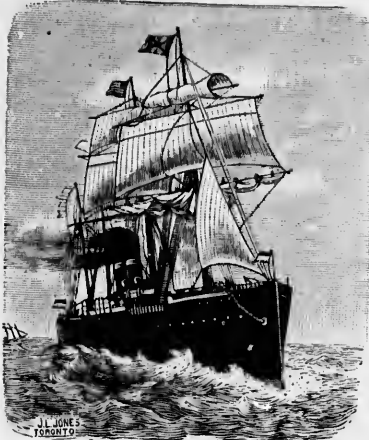
The honor of discovering that portion of North America afterwards called Canada is considered to belong to John Cabot and his son Sebastian, both Italians, who, two years after the discoveries of Columbus became known in England, received a commission from Henry VII. to discover a north-west passage to the East Indies or China. In the year 1497 these adventurers sailed with six ships, and in June of the same year discovered the coast of Newfoundland. Pursuing their course they reached Labrador, which they erroneously believed to be part of the Indian continent, from which mistake the natives of this country have continuously been styled Indians. Here their researches seem to have ceased; and having taken possession of the territory in the name of the king, they returned to England.

It is, however, to Jacques Cartier, an able navigator, of St. Malo, France, that the honor of piercing the interior of Canada belongs. He, in 1534, took command of an expedition to the western world, and entering the Gulf of St. Lawrence, landed at what is now Gaspé Bay, where he planted the French flag, erecting a large cross with a shield bearing the arms of France.

The origin of the name of Canada is involved in much obscurity, and the accounts of the different authorities vary considerably. One author says: "An ancient Castilian tradition existed that the Spaniards visited these coasts before the French, and having perceived no appearance of mines or riches, they exclaimed frequently, 'Acanada' (signifying 'Here is nothing'); the natives caught up the sound, and when other Europeans arrived, repeated it to them. The strangers concluded that these words were a designation, and from that time this magnificent country bore the name of Canada."

Charlevoix, however, gives a different derivation, and supposed the name to have originated from the Indian word "Kannata," signifying a collection of huts, which is most probably the true origin of the title since given to the whole country.

In 1542 Cartier returned to France, where he soon afterwards died, and for many years no further action was taken in regard to this vast territory, which his enterprise had gained for his sovereign. Some sixty years later there appears upon the scene one of the most remarkable of the many men who had aided in moulding the fortunes and destinies of Canada—Samuel de Champlain. A noted discoverer and geographer, he had risen to the rank of captain in the royal marine of France; he had also served as a soldier and fought during the wars of the League, under Henry



of Navarre; he was a hero of the mediæval type, of chivalric courage, fond of romantic enterprise, and inspired by religious enthusiasm. In 1603 two small barques, of twelve and fifteen tons, bore a band of hardy adventurers, under the command of Champlain, across the stormy deep; their voyage was, however, a fruitless one in discovering the Indian trading posts and friendly natives, who were the object of their search, and they soon returned. In 1604 a second expedition, of which Champlain was again a member, under the command of Sieur de Monts, who was granted viceregal power, started out, and gaining the Bay of Fundy, a settlement was founded on the main coast, near the present site of St. John, on which the name of Port Royal was bestowed. It was an unfortunate choice of site. The winter set in early and the cold was intense; the Frenchmen

became an easy prey to disease, and of the seventy-nine exiles, thirty-five fell victims before the spring to the dire ravages of scurvy. The indomitable spirit and perseverance of Champlain alone prevented the whole party sinking into lethargy and despair. Succours fortunately arrived from France, which again in 1606 were further augmented, to be, however, followed the following year with the revocation of the charter and orders to abandon the settlement.

Baffled in his attempts to plant a colony in Acadia, De Monts dispatched Champlain up the St. Lawrence to locate a suitable site for a new settlement. Proceeding up that noble river, the voyager of to-day will find the features of the country, which at its mouth were rough and rugged gradually soften, particularly towards the south, and its cultivation rapidly increase, with many pretty and picturesque settlements along its margin, until, passing the Island of Orleans, which divides the river into two narrow channels, he comes suddenly upon a lofty rock on its northern banks, upon the summit of which he will perceive the flag and fortifications of the high-seated citadel of Quebec. The history of Quebec for close on two centuries may be said to be that of Canada, and as such more than ordinary interest is attached to the "Rock City."

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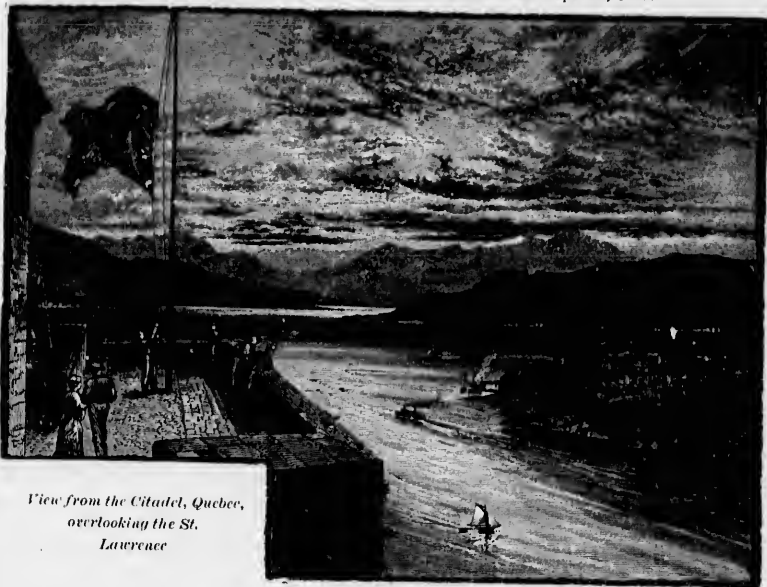
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On the 3rd of July, 1608, Champlain's little band, but twenty-eight in number, landed and founded the site of the present city, and the establishment of the French in Canada became an established fact. Champlain continued his wise administration of the infant settlement up to the time of his death in 1635. The colony could ill spare him; for twenty-seven years he had labored hard for its welfare, sacrificing fortune, repose and domestic peace, to a cause embraced with enthusiasm and pursued with intrepid persistency. With the life of this faithful soldier closed the opening period of "New France." In 1637 the Jesuit's College was founded, while 1639 marked the arrival of the Ursuline nuns, who were destined to render invaluable assistance to popular education. Within the precincts of their convent lie buried the remains of the gallant Montcalm, who fell in the eventful battle of the Plains of Abraham, Sept. 13, 1759.



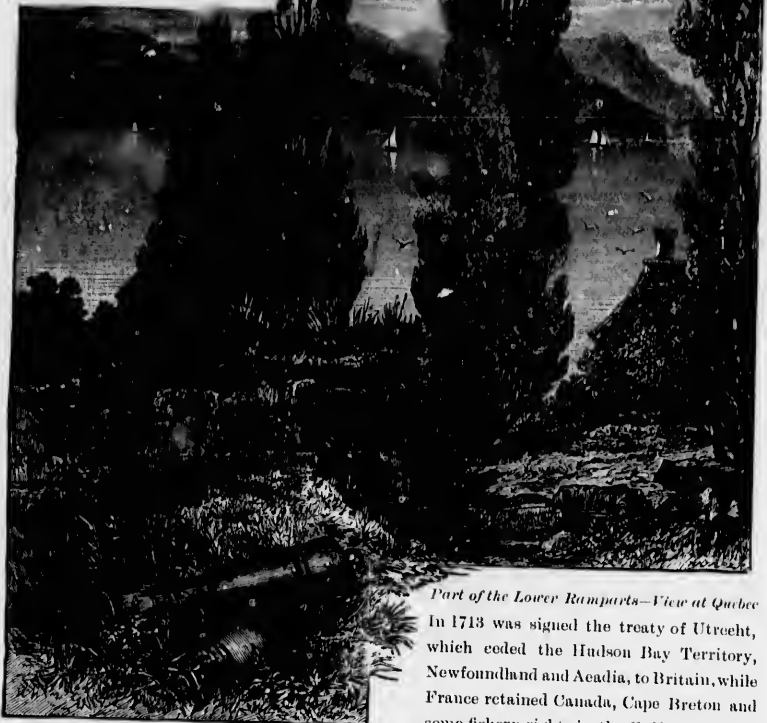
View from the Citadel, Quebec, overlooking the St. Lawrence

It was not till 1665, when the wise policy of Louis XIV. instituted a Royal Government, that any substantial progress in the new settlement was made. Under his paternal care, horses, sheep, cattle, and young women for wives, were dispatched in abundance, and in one season more than two thousand persons had landed at Quebec at the royal charge.

One obtains glimpses of the pristine state of Quebec through the early police regulations. Each inhabitant was required to make a gutter along the middle of the street, before his house, and also to remove refuse and throw it in the river. All dogs, without exception, were ordered home at nine o'clock. Smoking in the streets was forbidden, as a precaution against fire; householders were required to provide themselves with ladders, and when the fire alarm was rung all able-bodied persons were obliged to run to the scene of danger, with buckets or kettles full of water.

The infant colony did not get through its early years without trouble. The New Englanders were the bitter foes of the French, who at first had the best of it in many a tussle. The Indians usually sided with the Catholics against the Puritans, and their aid was very material assistance. In the Maritime Provinces the Acadians could make no successful head, but Louisburg remained a tower of strength, and a rallying point for the French, until a year before the fall of Quebec.

After the disastrous defeat of the English under Sir William Phipps, the colony enjoyed a long period of unbroken tranquility, during which time agriculture, commerce, agriculture, and general manufactures slowly progressed.



Part of the Lower Ramparts—View at Quebec

In 1713 was signed the treaty of Utrecht, which ceded the Hudson Bay Territory, Newfoundland and Acadia, to Britain, while France retained Canada, Cape Breton and some fishery rights in the Gulf of St. Lawrence, leaving still dangling between the two rivals that everlasting apple of discord, the question of the boundaries.

The year 1759, by the results it led to, is one of the most memorable in Canadian annals. Under the French domination Canada was more a military than an agricultural colony; during time of war the various settlements were little more than a chain of barracks; while the more mercantile and agricultural settlements on the British—now the American—side of the St. Lawrence and the lakes, were rapidly progressing in prosperity and power. The State of Massachusetts alone at this time could muster 40,000 men capable of bearing arms. Connecticut, 27,000; New Hampshire, Rhode Island, Pennsylvania and Virginia could add considerably to the number; and though at the commencement of the next campaign the Canadian forces gained some partial advantages the day was fast approaching when the proud *leur-de-tis* of haughty France must bend beneath the paw of the British lion.

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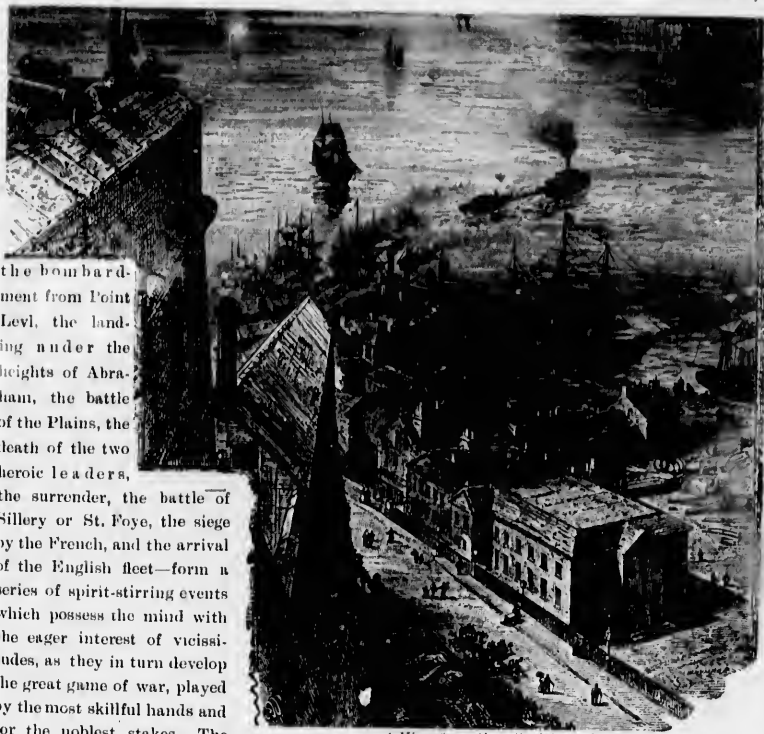
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William Pitt, then Prime Minister, had resolved that the flag of old England should float on the bastions of Quebec. Canada was to be invaded at three distinct points by overwhelming forces, with Quebec as the centre of attack. The ancient capital is thus forever identified with the renown of the two great nations who contended for its possession; and the history of this period will always be referred to as equally interesting, attractive and important. The varied incidents of the expedition—the arrival before the town, the attack of the fire ships, the defence at Montmorency,

the bombardment from Point Lévis, the landing under the heights of Abraham, the battle of the Plains, the death of the two heroic leaders, the surrender, the battle of Sillery or St. Foye, the siege by the French, and the arrival of the English fleet—form a series of spirit-stirring events which possess the mind with the eager interest of vicissitudes, as they in turn develop the great game of war, played by the most skillful hands and for the noblest stakes. The

scene of this heroic drama, the actors and the event, will be forever memorable. Any one who visits the celebrated Plains of Abraham, the scene of this glorious fight—equally rich in natural beauty and historic recollections—will admit that no site could be found better adapted for displaying the evolutions of military skill and discipline, or the exertion of physical force and determined valor. The victory of the English, which forever settled the fate of Canada, was, however, dearly bought by the death of the valiant Wolfe at the very moment when success was assured; though a death more glorious, attended with circumstances more picturesque and interesting, is nowhere to be found in the annals of history. A lofty monument to the joint memory of Wolfe and his great rival, Montcalm, is now erected on the spot where the former fell.

A complete change now took place in Canada. From the lofty eagle, where for more than one hundred and fifty years the white flag of France had waved defiantly, now streamed the banner of St. George; a Hanoverian sovereign, who held his sceptre by virtue of the conquest of England by



A View from the Citadel, Quebec

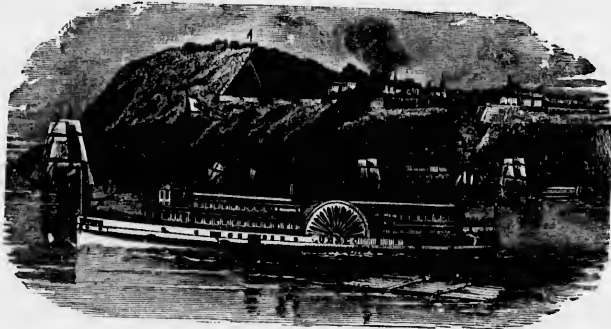
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William the Norman, was now called on by conquest to rule over a Norman colony. History has many of these mysterious teachings.

In addition to being the oldest city in North America, Quebec, historically speaking, is also the most interesting. The traditions and associations which cling to its beetling crags and hoary battlements, and cluster around its battlefields, monuments and institutions, are numerous and important in the eyes of the world. History speaks from every stone of its ruined walls and from every standpoint of its surroundings; antiquity is stamped upon its face, and quaintness is its chief characteristic.

The points of greatest interest are the following: The Dufferin and Durham Terraces give a walk, with a view which is one of the "great views of the world." Athens, Prague, Edinburgh, Salzburg, Venice and Quebec have, perhaps, the most beautiful sites; and travellers will agree that the last is not the least in possessing the attributes of grandeur. From this terrace a circuit should be made along the "Old Town Lines"—ancient embrazured defences, still showing the canon of a past age pointed to the approaches by which assaults were made in the last century. If such a promenade be taken, the tourist will pass the wing of the old Chateau de St. Louis, where dwelt the French governors and commanders, and passing the Post Office should note a curious



The Citadel, Quebec

stone inlaid in the new wall—a stone which came from an old building, and whose story forms the motive of a charming novel, written by W. Kirby in English, called the "Chien d'Or," a book which should be bought and read at Quebec.

The Archbishop's palace is a goodly pile of stone, wherein lives the prelate who most worthily represents a Church which governs the conscience of as hardy, pure and happy a population as exists anywhere in the fold of the Catholic communion. The palace, a great seminary, and a university that was founded by Bishop Laval, and named after him, all stand together, enclosing a pleasant garden above the rampart walls. A good museum, rich in Indian pipes and other remains of the red man, a library and excellent lecture rooms, fill this fine university building.

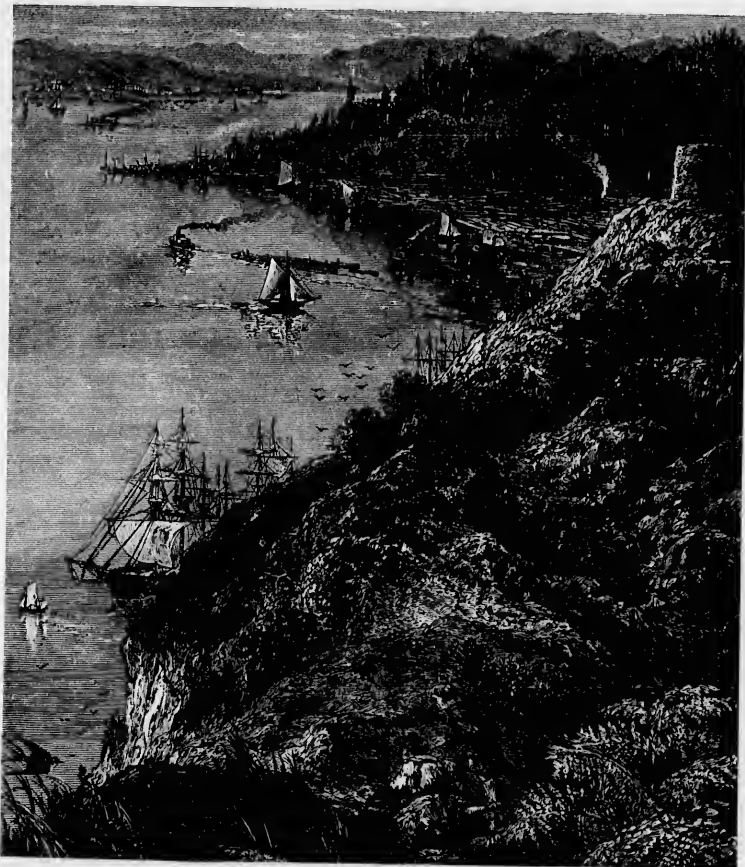
Nearly a half of the circumference of the citadel has now been traversed in our walk, and from the fortress we obtain the very best all-round view. Looking up the river, just in front of us, is the grass covered plateau on which was fought the famous battle. Beyond is a curve in the river, and it was in that bay that the red coats landed, to swarm up the wooded cliff before the grey dawn came on the famous morning in September, 1759. A very ugly prison building stands near the place where the English general died. To the right the city has extended far beyond its old limits, and its upper fringe of villas encircles the handsome new Parliament buildings of the Provincial Legislature.

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Quebec is well called the Gibraltar of British America, the strength of its citadel and its remarkable position for a full command of the St. Lawrence below, and the country around it, fully entitling it to this appellation. The population of the city is about 63,000, while the surrounding country forms a complete panorama of the most picturesque scenery in the world. The climate is one of the happiest under the sun. There is no malaria, every climatic influence being healthy and pure.



Wolfe's Cove, near Quebec

In the Province of Quebec there are about 6,000,000 acres of land surveyed, the population by the census of 1881 being 1,359,027; of these 1,073,820 were of French origin; 81,515 of English; 54,923 of Scotch; 123,749 of Irish; and the remainder of other origins. Classified according to religion, there are 1,170,718 Roman Catholics and 188,309 Protestants. Agriculture is the chief occupation of the people of Quebec, but manufactures, fishing in its great waters, and commerce occupy the labors of a considerable part of the population, as do also lumbering, mining and ship-building.

Let us leave the hyperborean problems and look at the shores of Labrador or Newfoundland. Those of the northern land are low, those of the southern island bold, indented and picturesque.



The City of Montreal

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It was upon these that the gaze fell of the first European who discovered the New World, when Eric the Red's son, Lief, coasted along them in his Norse galley in the days when, as Humboldt says, "the Caliphate of Bagdad was still flourishing under the Abbassides, and while the rule of the Samanides, so favorable to poetry, still flourished in Persia." Nine hundred years have since come and gone, but these shores remain as they were, for the thick woods of light firs are uncleared, and the deer on the land, and the seals, the white porpoises, and the wild fowl of the waters, have almost as "good a time" as they enjoyed in those old days. Newfoundland still receives with loyalty a Governor sent out by the Old Country, instead of following the example of the Provinces of the Dominion, which, with equal loyalty, receive a Governor nominated as the representative of monarchical democracy by the Canadian Government. For two terms she has had the happiness of having a distinguished sailor and colonial statesman,

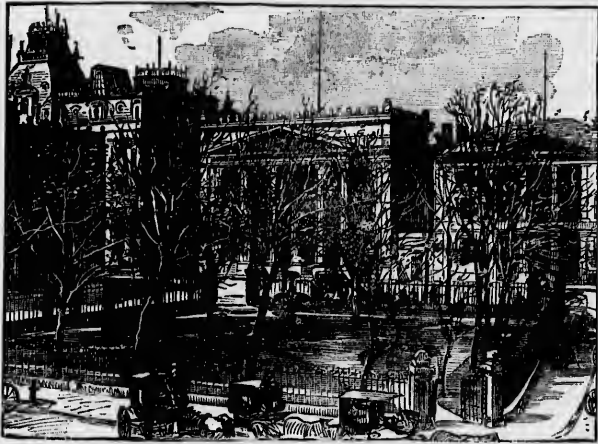
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namely, Sir John Glover, to preside over her councils. Sir John has lately returned to his first transatlantic love after a brief connection with a group of the fair West Indian Isles. As all the world knows, he was to have led the expedition against King Coffee in Ashantee. But at the eleventh hour a change in the views of the military authorities of England took place, and Sir Garnet Wolseley, with regular troops, was sent out, leaving Sir John Glover the task of making an attack to divert the attention of the enemy by a parallel march with his gallant black "Houssa" levies. The part thus allotted to Sir John Glover he undertook with the greatest success, but at one point of the march fortune seemed to declare against him. A native chief living some distance up country swore that he could not provide the necessary transport. It was well known that he was perfectly able to do so, and after a conference which had proceeded uselessly for a whole morning, a flat refusal was given by the

black sovereign. Sir John's ire was up, and he rose, and with dignity and precision hurled at the dark dignitary a rough chair on which he had been sitting. It caught him in the right place, and in two hours the necessary number of porters were ready. This story, like many another, became distorted in the telling of it. Sir John was nominated for the Newfoundland Govern-
ment, and some



Place d'Armes Square, Montreal

one in England wrote to a friend in Newfoundland, saying, "Look out for your next Governor, for he is not a man to be trifled with. *He knocked his last Prime Minister down with an arm chair!*"

The whole of this enormous territory is divided into Provinces, whose limits are probably not all permanently fixed. For instance, among those which originally formed part of the Confederation, it is possible that Nova Scotia and New Brunswick, or one of them, may amalgamate with Prince Edward Island. Again, in the newly-settled country of the Central Continent great spaces have been provisionally named, but as time fills them with people their bounds may be found to be ill-set, and a readjustment may be made. On the other hand it is curious to observe with what tenacity the several States of the American Union, whether they be small or big, have kept to the original lines marked out for them when much of their land was unexplored forest or unknown prairie. The Americans gave in the beginning the title of "Sovereign" States to the members of their Union, and it was a moot point whether a State had or had not the right to secede from the Federation, disastrous as such a proceeding must prove to national life. That point was settled in favor of national autonomy by the civil war which raged between the North and South from 1861 to 1865. The Canadians, when they drew up their scheme of Federation, were careful to eliminate as far as possible the danger which might spring from weakness of the Central Power.



H. A. B. N. C.

Departmental Buildings, Ottawa—West Block

necessity to have greater common strength, not against an enemy, but against the impotency inseparable from disorganization. Railway and navigation works were wanted, and isolated colonies could not execute them. But there was much opposition. Many in the French Province did not like the plan, fearing that it might diminish the security of the treaty rights of the French for the preservation of their laws, language and institutions. Nova Scotia, too, had a strong party against the proposal. Prince Edward Island only joined her sisters after they had joined hands, and Newfoundland has consistently kept to her resolve to remain alone. But the rights of all who joined, or may join, are carefully guarded. Quebec was made the "Pivot Province," in that she had a certain number of representatives, and the representation of the others was based on the numbers she sent. In Sir John Macdonald's words, spoken in 1865, "the whole thing is worked by a simple rule of three. For instance, we have in Upper Canada one million four hundred thousand; in Lower Canada, one million one hundred thousand. Now the proposition is simply this: Lower Canada has a right, with one million one hundred thousand, to



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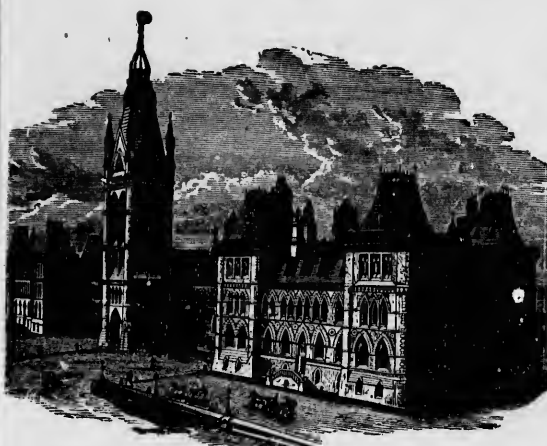
Departmental Buildings, Ottawa—East Block

They provided fully for local rule and for a National Government. Each Provincial Government was given full power to make laws for the education of children, for the manner in which property should be held and devolve, and for the raising of revenue for local purposes. No individual Province can arm and maintain troops, lay on export or import duties, control navigation, or make a railway beyond its own borders, without Federal authority.

The Union was not brought about in a day. It was the result of long and anxious discussion. It was born of the

sixty-five members; how many members should Upper Canada have? The same rule applies to the other Provinces; the proportion is always observed, and the principle of population carried out. . . . If an increase is made in the numbers in the House, Lower Canada is still to be made the pivot on which the whole calculation will turn." But all these safeguards could not prevent misgivings among some of Quebec's worthiest sons. Their feelings were like those which prompted the old

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Parliament House, Ottawa

ed, our sentiments toward the other Provinces will no longer be the same; and should any great danger, in which our safety would depend upon our united condition, arise, it would then, perhaps, be found that our Federal union had been the signal for our own disunion."

Such gloomy views were met by the firm and confident language of another French-Canadian statesman. "If we remain alone," he exclaimed, "we can aspire to no position, we can give rein to no ambition as a people. We have at the present time as many systems of judicature as we have Provinces; with Confederation, on the contrary, this defect will be removed, and there will be but two systems, one for Lower Canada, because our laws are different from those of the other Provinces, because we are a separate people. . . . There are also now as many different tariffs as there are different Provinces—as many commercial and customs regulations as Provinces. Currency and the interest on money are also regulated by different systems in the several Provinces. But with Confederation all these matters would be under the control of one Central Legislature. . . . There is another alternative that is proposed to Confederation—annexation to the United States. I do not believe there is a single member in the House or out of the House who would consent to the annexation of Canada to the United States. I now come to the other alternative proposed—that of Independence. Men may be found, both in the House and out of it, who will be disposed to say that we had better have independence than Confederation. For my part, I believe that the independence of the British North American Provinces would be the greatest misfortune which could happen to them; it would be to leave us to the mercy of our neighbors, and throw us into their arms."

Scottish peers at the time of the Union with England. It was, in their fears, "the end of a noble old song," "Confederation," said one of them, "only exists as a scheme. But when the different Provinces shall meet together in the Federal Parliament as on a field of battle; when they have there contracted the habit of contending with each other to cause their own interests, so various and so incompatible, to prevail; and when, from repetition of this undying strife, jealousy and inevitable hatred shall have result-



Post Office, Ottawa

The tone of this speech was in complete harmony with that which was delivered by Sir John Macdonald. "If we wish," he said, "to form a great nationality, commanding the respect of the world, able to hold our own against all opponents, and to defend those institutions we prize; if we wish to have one system of Government, and to establish a commercial union, with unrestricted free trade, between the people of the five Provinces, belonging as they do to the same nation, obeying the same Sovereign, owing the same allegiance, and being for the most part of the same blood and lineage; if we wish to be able to afford to each other the means of mutual defence and support against aggression and attack, this can only be obtained by a union of some kind between the weak and scattered boundaries composing the British North American Provinces." And later, in the same speech, he continued, "I am strongly of opinion that year by year, as we grow in population and strength, England will see more the advantage of maintaining the alliance between British North America and herself. Instead of



looking upon us as a merely dependent colony, England will have in us a friendly nation, a subordinate, but still a powerful people, to stand by her in North America in peace and in war."

And now, in looking back upon this speech, it may be well to remember that Lord Derby, speaking in 1884, said that he did not know where the public man could now be found who would venture to propose the separation of the colonies from the Mother Country. Already, therefore, the prophecy that the tying together of the separate sticks into one fagot would provide fuel for patriotic ardor and spirit among the colonists, and respect in the Mother Country towards her great dependencies, has proved true. Canada presents to the world the spectacle of a united people, daily and hourly growing in strength and union. Her alliance will soon be a prize, her dependence is a lessening fear even to the most nervous and responsibility-hating politician. In her institutions she has kept to the model shown by the three kingdoms. There is the representative of the sovereign in the Governor-General, who is bound to be a constitutional ruler, giving to the Ministry, representing the majority of the House of Commons, his loyal support. It is his duty to use his moral influence with his Minister for what he conceives to be the public good; but his opinion as expressed to them must remain unheard beyond the Council Chamber. Where he sees danger

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the Imperial connection, it is also his duty to make known his views; perhaps, if occasion requires it, to a larger audience. There is a Senate, having the attributes, but hardly the strength, of the British House of Lords; and there is the People's Assembly, the House of Commons, chosen by a low but not by a universal suffrage. The number in the popular house is at present 212. The debates in the Commons display great talent, and among no section of the population is forensic ability more frequently shown than among the French Canadians. Lawyers and physicians are perhaps in a majority in this assembly, and it is said that when one of the members fainted on the floor of the House, one-half of the representatives of the people rushed up to render him their medical assistance! Most of the Provinces have two Chambers, although the most populous, namely, Ontario, is content with one. The nation represented in these assemblies will have a wide continuous belt of populated territory stretching right across the continent. The only sections where their numbers will be sparse are those also which are strong in defensive positions, and in



A Pioneer Farm

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the difficulties the country presents to an enemy as well as to the swarms of settlers. These two tracts, are, first, the region along the north of Lake Superior; and, secondly, that where the triple chains of the Rocky Mountains, the Selkirk and the Cascade ranges, shut out from the mild Pacific coast the severer temperatures of the Central Continent.

If we compare the capabilities Canada shows for the possession of a continuous belt of population from sea to sea, with the capacity of any given belt belonging to the United States, and stretching across from the Atlantic to the Pacific, we shall find that the comparison is favorable to the northern land. Although what the maps call "the great American Desert" has been proved to be in many places capable of settlement and cultivation, yet there are vast spaces on any given line from east to west in the United States which cannot be profitably used. There is an aridity which defies the agriculturist, if he cannot procure water sufficient for irrigation. There is nothing more curious in the physical problems of any country than that furnished by some of the great plains of America. It seems as though the whole surface was being raised and desiccated. There is evidence enough that in remote ages there was an abundance of water in these parched regions. To the south the sands of New Mexico, Southern California and Arizona are the sands of an old sea.

bottom. In Wisconsin the country, now bare and dry, shows the traces of many lakes; and innumerable mounds, the work of old dwellers in the land, prove that numbers of human beings lived, worked and died on the enormous steppes. On the other hand, to the north, while the same process of the raising and drying of the land is evidently in progress, it has not proceeded so far. There are dry, cactus-covered plains along the frontier of Assiniboia, the central Province of the Canadian North-West; but as soon as the Saskatchewan valleys are reached, and in general far to the south of this limit, the moisture is evident in the luxuriance of the grasses, until beyond the North Saskatchewan the moisture is great enough to support the dense growth of fir forest which clothes in a wide flat arch the whole of the country below the sub-arctic circle. Therefore, through an almost unbroken belt, the Canadians have a territory which should support 40,000,000 of people. It has a varying depth of from 450 to 100 miles, and in all parts of it the climate has been proved to be most healthy.



A Homestead Farm in Ontario

Little was known of the Northern New World until a comparatively recent date. Within the memory of middle-aged men, Chicago was the frontier post of civilization. Maps compiled by French geographers in the seventeenth century gave up all the country west of Hudson Bay to an imaginary and indefinite ocean. Around this Englishmen placed "New South Wales" and "New Caledonia," while no one disputed that "New France" was all the St. Lawrence Valley. To be sure, the New Englanders did not like this, and were determined to alter it if possible, but they never succeeded in doing so. In maps of the time of William and Mary you will still see that everything to the north of the Gulf of California is marked as unknown. On the Pacific the ignorance of California was so general until recent years that when in 1849 the first strong influx of Americans took place into that State, men in New York derided the folly of friends who proposed to settle in that "unprofitable wilderness!" The land which is far to the north of California, namely, British Columbia, is one of the best valued of the Canadian States.

France has become too Parisian, or she might have colonies. But she loves the boulevard, hides even the street view with trees, and shuts up the end of the vista with a museum, or a monument to national glory. She plants out her view of things at home, and she does not plant herself

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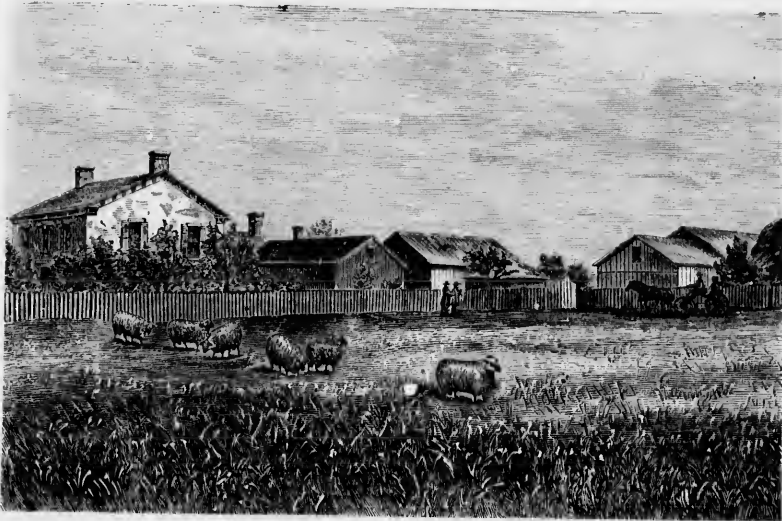


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abroad. This is a mistake. What she could do if she were not always turning to the looking-glass she showed in the sixteenth and the early part of the seventeenth centuries! Then she sent her people to subdue the earth. They began the work and have continued it, but the mother country again took to the looking-glass, and in her contemplation of herself forgot her children. They did not at that time contribute to her *menus plaisirs*, which might occasion a fresh wrinkle, so they were *congeed*. But what gallant children they were who thus remained forsaken, yet fortunate! The names of the first pioneers, soldiers and martyrs of New France will be as honored as are those of the early warriors and saints of the Frankish kingdom.

In 1837 the French Canadians, with reason, demanded a wider constitutional privilege than they possessed, and this was practically secured by the measures taken after the mission of Lord Durham. To Lord Elgin must be ascribed the credit of having in time of trial and provocation resisted the party which would have made him go back from the doctrine of ministerial responsibility. He faced a riotous mob in order to give Executive sanction to the measures of his Government, and



Ontario Thoroughbred Sheep Farm

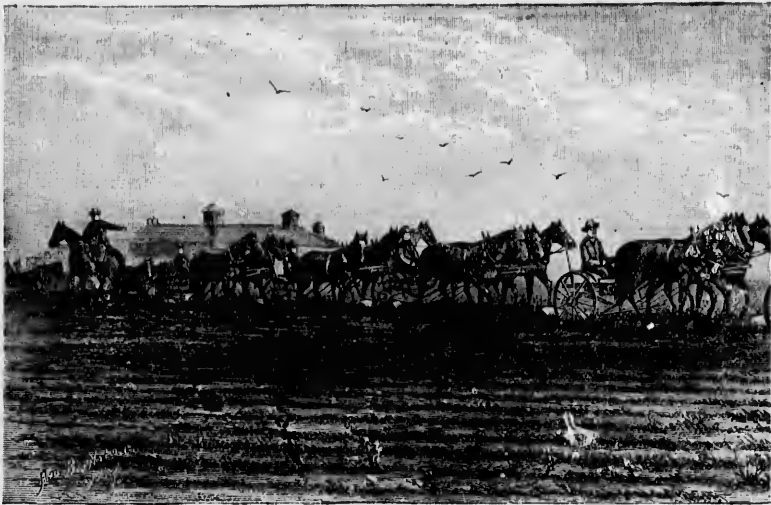
from that day pure constitutional Government, and with it a freedom unknown elsewhere on the American continent, has found its home in Canada. From that time great works have been undertaken by a people recognizing each year more and more the necessity and use of union. The Intercolonial Railway, binding Nova Scotia and New Brunswick to Quebec; the Grand Trunk, traversing a great part of the older portion of the country, and having its termini in the American cities of Portland and Chicago, with other lines, have been undertaken by the young nation. Immense labor has been bestowed on the creation and deepening of canals and river channels. The prosperity of the country and its vast undeveloped resources have combined to attract emigrants to an extent heretofore unknown. The numbers of the emigrants have risen of late from 40,000 per annum to 100,000 and 135,000.

The Dominion of Canada occupies the northern half of the continent of North America. It has a territory of about the extent of Europe, and larger than that of the United States without Alaska. The southern frontier of Manitoba and the North-West Territory, if extended across the

Atlantic Ocean, would strike the continent of Europe a little below the latitude of Paris; while the southern part of the Province of Ontario is as far south as the latitude of Rome. Canada is therefore the physical equivalent on the continent of America of the great empires and kingdoms of Italy, France, Belgium, Germany, Austria, the British Islands, Russia in Europe, and Sweden and Norway.

This vast territory comprises an area in round numbers of 3,500,000 square miles. From east to west it stretches from the Atlantic to the Pacific Ocean, and from the southern latitudes above stated to the Arctic circle.

Very large portions of this great territory are cultivable; and those portions not cultivable are rich in mineral wealth. The proportion of cultivable land in the Dominion, suited to the productions of the temperate zones, is quite as large as that in the United States. It possesses the largest extent of land yet open for settlement adapted to the growth of the grasses, cereals, and other productions of the temperate climates, not only on the continent, but in the world.



Progressive Farming

It has many thousands of square miles of the finest forests on the continent, and many thousands of square miles of the most fertile prairie land.

Its rivers and lakes form one of the most remarkable physical features of the continent. This water system furnishes important facilities for communication; and the course of the St. Lawrence is in the line of the shortest sailing circle across the Atlantic. The same favorable condition prevails on the west coast, from the terminus of the Pacific Railway across the Pacific Ocean to the markets of China, Japan, and also to Australia. Coupled with these important commercial conditions, there is the fact that the Canadian Pacific Railway crosses the continent on the shortest line through the fertile belt, and at the "gate" of the Rocky Mountains, crossing them on immensely more favorable conditions, both as respects grades and curves, than the line of railway which reaches the Pacific coast at San Francisco.

As at present constituted, it is divided into seven Provinces, viz.: Nova Scotia, New Brunswick, Prince Edward Island, Quebec, Ontario, Manitoba and British Columbia, together with the

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vast extent of North-West Territory, out of which the Districts of Assiniboia, Alberta, Saskatchewan, and Athabasca have been formed; districts which will in the near future become great Provinces of the Dominion, each having a territory as large as a European kingdom or empire.

Canada has fisheries of almost boundless extent, both on its Atlantic and Pacific coasts, which are without equals on the continent, or, it is believed, in the world. It has coal fields of immense extent on both its Atlantic and Pacific coasts; and there are large deposits beneath the surface of its prairie lands east of the Rocky Mountains. It has also iron, gold, silver, copper, lead, and other mines of great richness, including petroleum and salt; together with almost every description of stone and granite and other valuable building materials.

It has great variety of climates, from the arctic to that of almost the most southern of the temperate zones. The climates of the settled portions of the Dominion, and of the lands open for settlement, are among the most pleasant and healthy in the world, and favorable to the highest development of human energy. The Dominion of Canada must therefore, from these facts, become



Inventive Genius reaping her reward

in the not distant future the home of one of the most populous and powerful peoples of the earth, while to the European immigrant, of whatever nationality, it offers an inheritance rich in resources and fruitful in products.

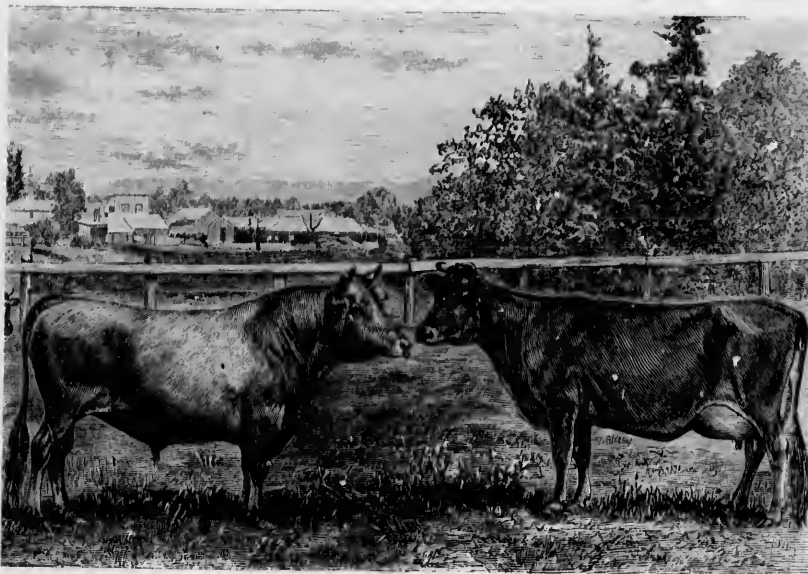
Canada seems especially fitted to supply the United Kingdom with much of the farm produce that is necessary for her to import. The older Provinces export horses, beef, mutton, butter, cheese and fruits as their leading staples from the field and the garden, while Manitoba and the North-West export wheat and other grains. Large ranches have also been successfully established on the great grass lands at the base of the Rocky Mountains, and when these come into full play their products will be enormous. The cattle can be driven to the nearest railway stations, which are not more distant from the Atlantic sea-ports than are those railways in the United States, West and South-West, which now successfully bring cattle *via* Chicago to the Atlantic ports for export to Great Britain.

The general healthfulness of climate, and favorable conditions for feeding all kinds of stock, which prevail in the older Provinces of Ontario, Quebec, New Brunswick, Nova Scotia and Prince

Edward Island, as well as in what may be called the new North-West, leave no room for doubt that Canada is capable of supplying the needs of the Mother Country as respects supplies of horses, cattle and sheep. It is to be remarked, moreover, that since the beginning of this export trade, there have been marked improvements in stock, by the importation of Short-Horn, Polled Angus, Hereford and other varieties. The success which has attended various well-known establishments in the Dominion devoted to the rearing of thoroughbred stock, is sufficient guarantee of the profitable nature of the enterprise which is yet comparatively in its infancy.

The soil of Canada may be said to be the source of her greatest wealth and strength. Her forest lands, her smiling farms, and her rich and vast rolling prairies, make the attraction she offers for the agriculturist.

There may be more scientific farming in England and in Scotland than in Canada. English high farmers would find in Canada much that they would consider very rough work; but there



Jersey Stock Farm

are exceptions of highly cultivated farms. In the Province of Ontario there is a School of Agriculture, connected with a model farm, at which scientific and practical agriculture is taught. There are also model farms in the Province of Quebec. The result is a marked improvement of late years in the style of farming in some parts of the country. But there is much to be done yet in this direction. In too many instances the land is merely scratched over; and it speaks well for the character of the soil and climate that under such adverse circumstances such excellent yields are obtained. It has been hitherto found that what we may call pioneer farming, that is, taking from the soil in the roughest and readiest manner what it will produce, is more profitable than higher farming with its more costly appliances of labor and fertilizers. But in the older portions of the country this state of things is beginning to change. The sufficient reason for its existence in the past has been that the land has been plentiful, cheap and virgin, while, on the other hand, labor has been dear. It was, therefore, natural to take the most from the land at the least cost of labor.

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Let a new-comer in Canada go into a farming district, and call at the first large, comfortable house he may meet with, surrounded with well-tilled fields, herds of sleek cattle, great barns and extensive stables, all showing evidence of prosperity. Upon asking the owner's experience, in nine cases out of ten the reply to this would be that he came from the Old Country fifteen, twenty or twenty-five years ago, with an empty pocket; that in his early days he had to struggle with difficulties; but found his labors rewarded by success, and ultimately crowned with independence. Paying no rent, and owning no master, he has educated and settled his children around him in equally favorable conditions with his own. This is not an isolated case; it is the experience of hundreds and thousands of men. For the agricultural laborer who comes to Canada, the question is not simply what wages he may earn, but to what position of independence he can attain in the evening of his life; in contrast to that possible goal in the Mother Country, if he should become unable to work with his accustomed vigor—the workhouse.



Durham and Thoroughbred Stock Farm

The opening up and successful carrying on of the export of cattle trade with England has sensibly changed, in many cases, the character of the farming in Canada; and this is well, for farmers had begun to overcrop the soil, in so constantly producing cereals.

In comparing Canada's present standing as a stock-breeding country with her standing twenty years ago, we find that her progress in this direction has been most remarkable. It is barely twenty years since the first herd of English thoroughbred short-horns was brought to Canada. Previous to that time very little attention had been paid to stock-raising. In many instances cattle were allowed to look after themselves, and for market purposes they added very little to the settler's income. It was the opinion of many persons in those days that stock-breeding could never be successfully carried on in Canada. The experience of the last few years shows that that opinion was an error. Though the number of farmers who have ventured on the experiment of stock-breeding, on a large scale, is not great, the test has been most thorough and complete in both Ontario and Quebec, and part of the Maritime Provinces, and the result satisfactory.

It may now be stated with confidence that the collection of cattle at the great stock-breeding farms of Canada is among the most valuable in the world. It is made up of the very best blood of the bovine aristocracy of England. Not many years ago there were no pure herds in the country, except the small species of cow in the French part of Lower Canada, which were brought in chiefly from Bretagne, and possess the milking characteristics of the Alderneys. To-day, there are in Canada many herds of the best English breeds, with a pure and unbroken record extending back many generations.

It is a fact, established beyond all doubt, that the famous short-horns of England not only do well in Canada, but that the character of the stock actually improves in the new country. In not a few instances the offspring of stock taken out from England has been carried over to the Mother Country and sold at high prices. At a recent sale in England a three-year-old bull which brought the extraordinary price of three thousand six hundred guineas was of Canadian breed. The herds to be seen at the Provincial and other Exhibitions are the wonder and admiration of experienced English stockmasters.

The growing of fruit, as well for home consumption as for exportation, is a very important industry in Canada, and one which excites the wonder of many new-comers. People who have been accustomed to think of Canada—as described in the words of the French king before the cession—as “a few acres of snow,” are at first incredulous as to the extent and excellence of the fruits produced in a country which has the summer skies of Italy and France. There are vineyards in the Province of Ontario of fifty or sixty acres in extent; peach orchards of similar extent; and apple orchards almost innumerable.

Wine of excellent quality is now largely manufactured from the grapes, and this fruit is so cheap as to be within the everyday reach of the poorest. It may be mentioned that in the county of Essex, on the shores of Lake Erie, the vine is very largely grown for the purpose of wine-making, and both the growing of the vines and the making of the wines are systematically carried on by French viticulturists, by French methods and processes, with very great success. Frenchmen engaged in this work have declared the conditions for growing the vine are more favorable in Essex than in the east of France, while the wine which is made is of a superior quality. The great wealth of Canada in fruits is a fact which is not only interesting to the intending settler as an industry, but as a climatic fact, the country in this particular being much before the United Kingdom.

The apples of Canada are especially very highly prized, and find their way in very large quantities to the markets of the United Kingdom: and it may be mentioned here that at the Centennial Exhibition at Philadelphia the Americans honestly admitted themselves to have been fairly beaten by this Canadian product. A New York illustrated paper, on that occasion, stated that the finest show of fruits at that great Exhibition was “made by the Fruit-growers' Association of Ontario, Canada.”

It is to be observed that the areas of the great waters, such as the great lakes and rivers of the Upper Provinces and the St. Lawrence, the bays and inlets of the Lower Provinces, as nearly as they can be estimated from measurement on the maps, would be about 140,000 square miles, which, added to the areas taken from the census districts, would give a total of over 3,610,000 square miles.

The area of the whole of the continent of Europe is 3,900,000 square miles; the area of the United States, exclusive of Alaska, is 2,933,588 square miles—that of Alaska is 577,390 square miles—combined making 3,510,978 miles. Thus the Dominion is nearly six hundred thousand square miles larger than the United States without Alaska, and nearly eighteen thousand square miles larger than both combined.

The total population of the Dominion by the census of 1881 was 4,324,810, against 3,687,024 as shown by the census of 1871. The increase in the old Provinces during the decennium is over 18 per

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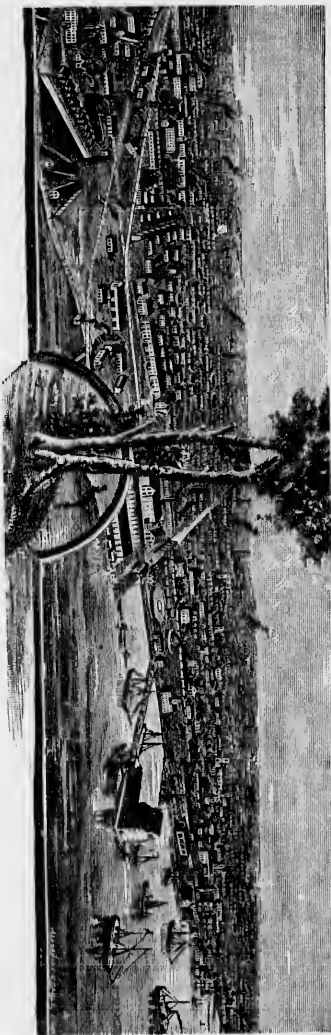
cent. The increase for the same Provinces in 1871 over 1861 was over 12 per cent. The number of males in 1881 was 2,188,854; that of the females 2,155,956; there being a preponderance of more than 50,000 males over the females in the Dominion. This has probably arisen from the excess in immigration of males over females.

Of this population, 478,235 were born in the British Isles and Possessions; 101,047 in Prince Edward Island; 420,088 in Nova Scotia; 288,265 in New Brunswick; 1,327,809 in Quebec; 1,467,988 in Ontario; 19,590 in Manitoba; 32,275 in British Columbia; 58,430 in the Canadian North-West Territories; 77,753 in the United States; and 53,330 in other countries.

Ontario is the most populous and wealthy Province of the Dominion of Canada, and its growth has been exceedingly rapid. The area within its old limits, as taken from the census districts, is 101,733 square miles; but if we compute this area from simple measurement of the map, including rivers and lakes, its extent would be increased by about 20,000 square miles. It is further to be stated that the territory recently in dispute has been declared to belong to Ontario by a decision of the Judicial Committee of the Privy Council, and this adds about 80,000 square miles to the Province, making altogether a total of about 200,000 square miles.

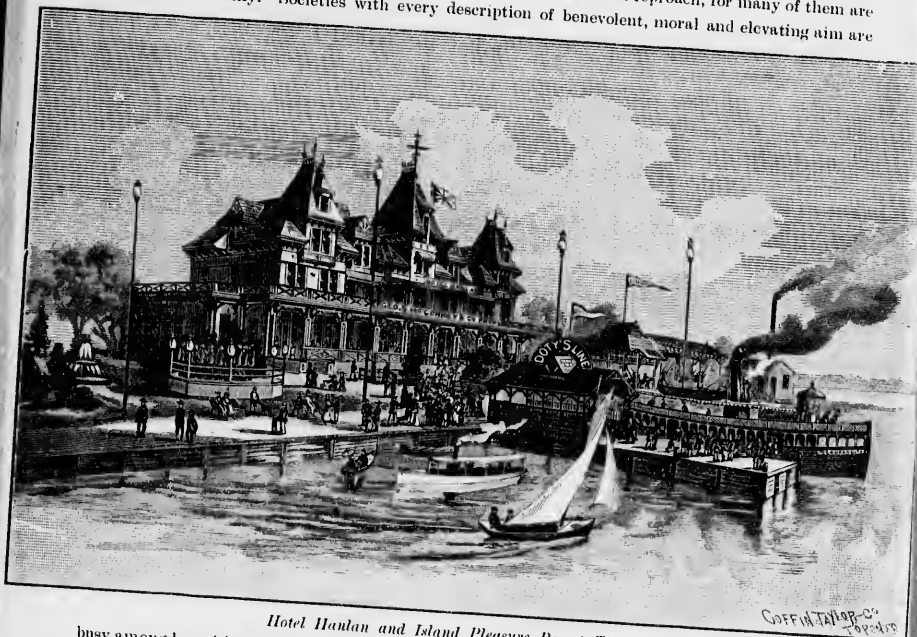
The Province of Ontario reaches the most southern point of the Dominion, namely, to the latitude of Rome in Italy; and being in a large measure surrounded by the Great Lakes of the Continent of North America, its climate is much modified by their influence. The principal source of its wealth is agriculture, and it may be said to take the lead in the farming operations of the Dominion. The number of acres of land surveyed in this Province is about 31,000,000, and the number of acres already granted and sold is about 22,000,000. The population of Ontario is 1,923,224, as shown by the census of 1881; and, as already stated, agriculture forms the principal occupation of the inhabitants, although lumbering in the rich forests, mining in the beautiful deposits, commerce, and seafaring occupations on the Great Lakes, attract a portion of the labor of the energetic people of the Province.

Toronto, the seat of the Provincial Government, had a population 80,415 by the census of 1881; but it appears from a municipal census recently taken, its population is 102,276; it is a city of which any country might be proud, and is very rapidly continuing to grow, both in wealth and population.



View of Toronto

This fair city, stretching along the blue waters of Lake Ontario, is not the largest city in our young Dominion, but even her more populous rival does not deny that she is the fairest and the most full of promise; and by common consent she is known all Canada over as "the Queen City of the West." Her progress has not been a slow and weary pace; for her veins are full of vitality, and her heart fired with ambition. Some of the most enterprising spirits in Canada are ranked among her citizenship, and she counts among her business houses some of the greatest and most important trade institutions in the country. In all those factors that go to make a community prosperous and worthy, she will be found well supplied. No poisonous slums exist within her limits to harbor pestilence; her streets no longer lie under their old reproach, for many of them are paved and cleanly. Societies with every description of benevolent, moral and elevating aim are



Hotel Hudson and Island Pleasure Resort, Toronto

busy among her citizens; her educational system is perfect as the age can give, and education has become the property of one and all. In art, too, she has much to show; and her late festival of choruses promises that in music she is destined to win a world-wide fame. The power of the pulpit in Toronto is great; and she emphatically is a church-going city. In walking her thoroughfares you find no empty houses; new buildings are being reared, and not in pairs but frequently in whole streets. Consolidation and unification are going on by the incorporation, with the Queen City herself, of those thriving suburbs that girdle her loins with clusters of little communities, industrious, ambitious and intelligent.

A regular steam-ferry service is established during the summer between the city and the Humber regions, or you may go by rail as well. Through the munificent generosity of Mr. Howard, the city now owns a beautiful stretch of woodland, interspersed with steep hills and deep gullehes, known as High Park. To the numerous retreats of shade and picturesqueness which these grounds afford, our city folk resort in hundreds. Here you see a "select" picnic party, presided over by some dignified, yet winsome, chaperon; a little way distant is a church or Sunday-school picnic,

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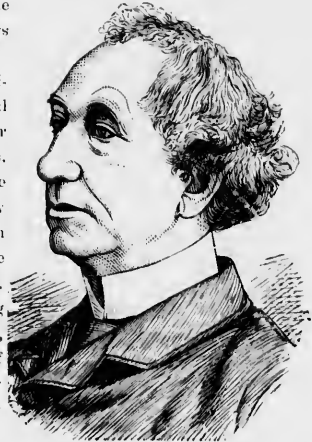
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the youths and lasses regaling themselves in enjoyable and healthful exercises. All the woods, hills and hollows are full of life, health, beauty and gladness.

Residents have at last discovered that even the broiling midsummer days may be spent with delight and comfort without leaving the environments of the city, for fronting their very doors lies the Island, cool and delicious, when the clank of the machinery wheels is stilled and the day's work is done. This Island has been shamefully neglected in the past, but one is glad to note that certain steps have been decided upon to save this valuable piece of land from further destruction by water during storms. But even as it stands, it is a most salubrious and inviting spot for those tired in arm or brain. All day long, ferries, launches of various sizes and sail craft, from the tiny skiff to the more tant and stately yacht, ply between the city and the Island, and one finds in the late summer, midway on the bay, a stream of yellow, golden and brown butterflies on their way from the wider fields of the mainland to the rare clover-blooms, the few and vivid flowers, that brighten the face of the warm sand. During the evenings frequenters may sometimes be numbered by the thousand, enjoying the numerous pastimes that the purveyors of amusement have provided. The merry-go-round, with its freight of riders—comprising pretty lasses, with healthful cheeks and sunny eyes, and lads who sit *ris-a-ris* to catch the coquettish smiles or mischievous glances of the girls—never ceases its revolutions save to take a batch of new-comers. The swish and rattle of the roller-coaster, as it takes its passengers up the steep as well as down, are pleasant sounds; and to these is added the incessant crack of rifles, from the practice in the shooting galleries. Those who care to see the entire surroundings brought together in picturesque *tout ensemble*, may enter the camera obscura, or wizard's dark chamber. Fringing a considerable portion of the Island coast is a range of tasty cottages, cool and pleasant, and fronting the green, or green and blue, waters of Lake Ontario. For the greater part the color combinations of these cottages are very happy. India red upon the roof harmonizes well with the rich Nile-green of the sides. Along the sands it is cool, and the color close to the water line is dim pink, or as the ladies phrase it, "ashes of roses." Refreshment houses, cleanly and sumptuously kept, abound; and all the luxuries or delicacies that you find in the city you can purchase there. No tourist should leave Toronto without spending an evening at the Island.

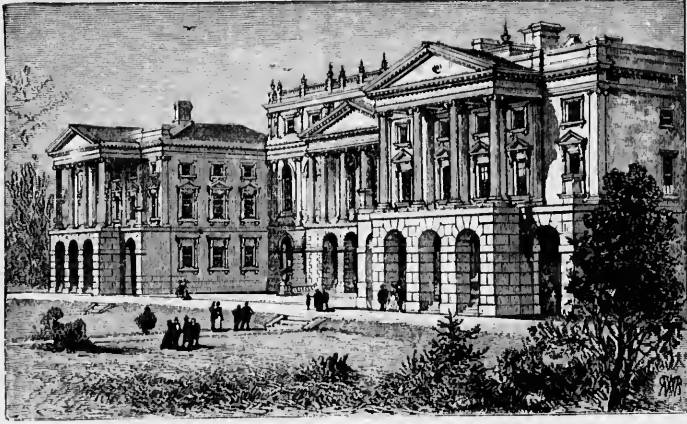
The railway, unfortunately, runs along the lake, preventing any pleasant "Strand" Street, and spoiling, as it does at Genoa, the access to the shore. Here, as at Kingston, the French were first in the land, and the place is mentioned in old reports of skirmishers with Indians and English. Yet there are men now alive who are old enough to remember hearing when the first buggy was driven through the streets, which are now broad, well paved, and lined with houses, giving evidence of all the prosperity of a pushing and thriving commerce. Toronto had its troubles and excitements during the American War; and not far off, across the water, the battle of Queenston Heights gave Brock, the British General, a grave, and the regular and provincial troops a well earned victory over an enemy strongly posted.

A less agreeable reminiscence is the indecisive fight between a greatly superior body of Fenians and a Toronto battalion in 1866 near the Welland Canal, when both sides after firing much, retreated—the Fenians to Fort Erie, the Toronto men towards the canal. The object of the



Sir John A. Macdonald, K. C. B.
Premier of Canada

Canadian attack was attained, for the cutting of the canal, which was the object of the invaders, was frustrated. Several gallant youths belonging to the University were killed, and a monument in the pleasant and shady park attracts the respect of the citizens for those who were foremost in



Osgoode Hall, Toronto

giving evidence at that time of the patriotic spirit which animated all Canadians. Osgoode Hall, where are the Law Courts, is a fine building, worthy of the learned Bar which meets there, and of the ability of the judges who preside over the Provincial Courts. It was named after the first Chief Justice of Upper Canada, and is memorable for an imposing ceremony in which Mr. Blake, the ex-leader of the present Opposition in the Federal Parliament, and one of the ablest lawyers in the Dominion, welcomed in an impressive speech the American Secretary of State, Mr. Evarts.



University of Toronto

That remarkable statesman and orator delivered to the assembled company in the library a most eloquent reply, dwelling on the part taken by the exponents of law in the affairs of nations, and emphasizing his hearty desire—a desire for which Mr. Evarts, through his high official position,

was able to offer the United States

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The Horticultural musical festival chief attraction summer festival fountain in the scene.

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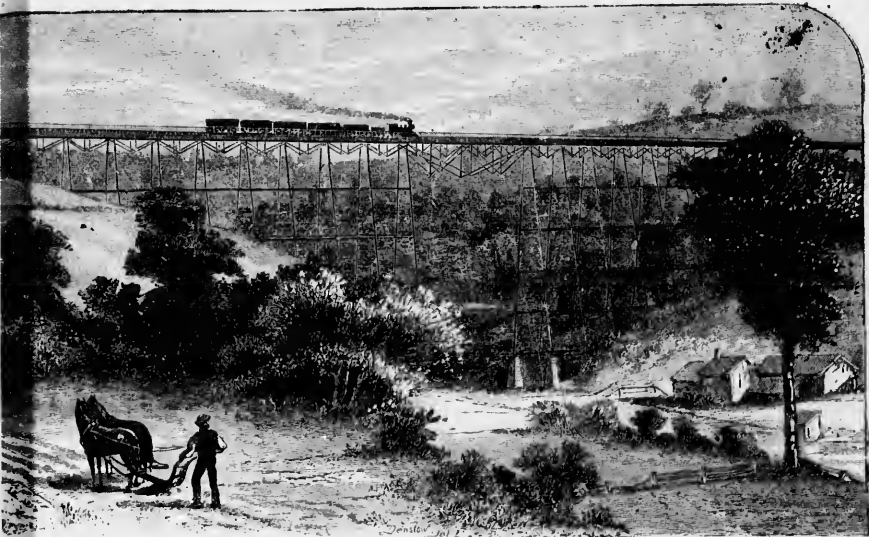
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was able often effectively to labor—for the continued harmony and good understanding between the United States and the British Empire.

This reception was one of the historic events which will live in the memory of the men of Toronto, where politics are as eagerly pursued as are the material gains of trade, and where neither the one nor the other is able to efface a love for letters, learning, the arts and the sciences. When the University is visited the Observatory of the Federal Government for Meteorology should not be neglected, for from such headquarters come the "storm warnings" which so wholesomely affright our sailors, keeping them to safe ports, and giving them warning of tempest. Dr. Carpmael is at the head of this establishment, and it is the only one which is very well provided with instruments and house space, being better even than that at Washington in this respect. Dr. Daniel Wilson, the author of many learned and excellently written



C. P. R. Bridge over the Dou

works, such as "Old Edinburgh" and "Primeval Man," and Dr. Hatton, with many able men, are Professors of Toronto University, a seat of learning daily growing in popular favor, and destined to be the Metropolitan University of Ontario. The buildings are good, but will need enlargement, if we may judge from the ever increasing number of students. There are colleges affiliated to the University, and King's College, Trinity and others attest the powers the denominations possess in attracting to special establishments the sons of those who fear to embark their offspring on the unshepherded fields of University life favored by the Scottish and continental systems.

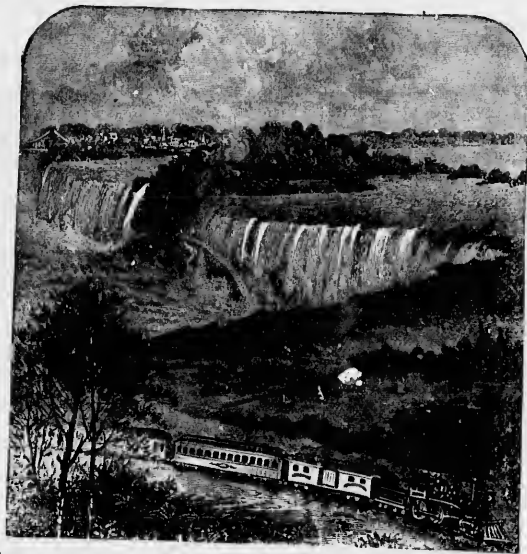
The Horticultural Gardens, which comprise a handsome Gothic structure, the scene of many a musical festival, and where many a prima donna has displayed her vocal powers, form one of the chief attractions of the Queen City. The grounds around are tastefully laid out, and in spring and summer fill the air with the rich perfume of their variegated flowers and plants, while a handsome fountain in the centre of the grounds lends additional grace with its shining spray to the surrounding scene.

Toronto may well be called the radiating point of the whole of the western and north-western portions of the Dominion; but ere pursuing an onward course, a trip across Lake Ontario to Niagara must first be taken. The distance across is some thirty miles; a well appointed steamer making two trips daily in the season of lake navigation.

Niagara Falls is one of the mighty wonders of this world; a temple not made by hands. Its vast grandeur is beyond the power of description, and the pen of criticism is completely paralyzed. There is something so intensely sacred in the place that, as you approach it for the first time, you feel as though you were treading on the confines of some great unrevealed secret—that you were about to face the Majesty of God in nature.

"An assembly such as earth
Saw never, such as Heaven stoops down to see."

An immense torrent of water tears headlong down from some great height, but there is no idea of shape or situation, nothing but vague immensity. Few can comprehend the vastness of that scene; in its contemplation one is bewildered; yet strangely commingled there comes a feeling of



peace. Peace of mind, tranquility, calm recollections, great thoughts of eternal rest and happiness, nothing of gloom or terror. Niagara is stamped on the heart as an image of beauty, to remain there changeless and indelible until its pulses cease to beat forever. This mighty cataract is formed by the emptying of the waters of Lake Erie, which in turn receives the waters of Lake Huron, into Ontario. A cluster of islands in the centre of the stream causes the river to diverge into two branches, sending the water over the American Falls on the one hand, and over the Canadian or Horse-Shoe Falls on the other. The

latter have a width of about 1,900 feet. The face of Goat Island occupies a quarter of a mile, and following that are the American Falls, which present an almost straight line of 900 feet, so that the Falls and the islands form one grand, but broken and irregular, curve of nearly a mile in length. It has been computed that twenty million cubic feet, or seven hundred and ten thousand tons of water per minute, empties itself over the Horse-Shoe Falls alone. Below the Falls is Queenston, where is erected a monument, in the shape of a fine Corinthian column, to the memory of General Brock, a name famous in the wars for independence.

Hamilton is another remarkable instance of the growth of a Canadian city. It was laid out as recently as the year 1813, and has now a population of about 40,000. As proof of its rapid development and increase, the population, between the years 1850 and 1857, rose from 10,000 to 25,000. It is the centre of the wool trade of Canada, for it is estimated that the Dominion produces over five million pounds of wool per year; three-fourths of which passes through the hands of the Hamilton woolstaplers and dealers. The neighborhood is also remarkable for its agricultural and dairy produce.

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From Hamilton westwards, the country assumes a different appearance: generally the land had been flat, but now may be met a succession of hill and dale, greatly resembling in appearance that of the Old Country. But independent of these old country associations, which are further augmented by the similarity in the names of villages, towns and cities, there is much to be seen which is peculiar to this new world, and which we cannot get in the old world.

Between Hamilton and the western limit of the Province of Ontario, a number of thriving cities and towns are passed, all indicative of that progressive spirit of enterprise which so characterises the western settler: The growing town of Galt; the Royal City of Guelph, founded on St. George's Day, and so named in honor of the Royal family, a great stock-raising centre and the seat of the Ontario Agricultural College, a Government institution, whose efforts in the cause of agriculture are most praiseworthy; Berlin, the centre of an industrious settlement from the Fatherland; Brantford, so called after the great Mohawk chief, Joseph Brant, who, in the troublous times in which he lived, was the staunch and worthy friend and ally of the

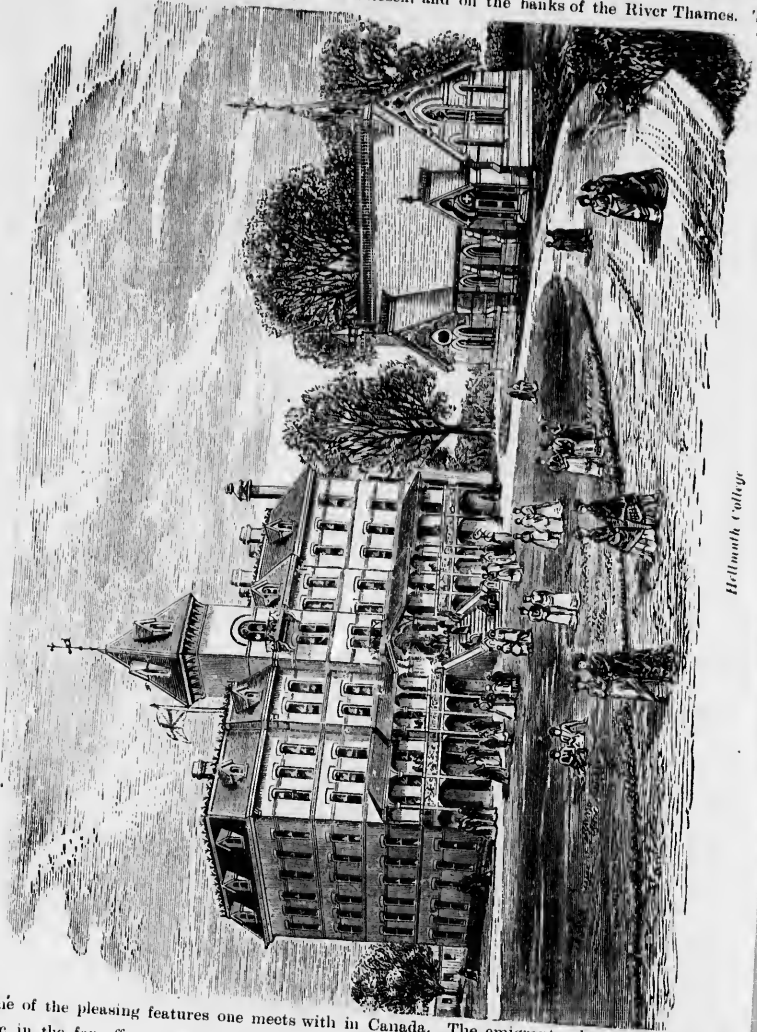


View of Hamilton

British, here too is a celebrated seminary for the education of young ladies, known as the Brantford Ladies' College; Paris, so designated from its contiguity to beds of gypsum or plaster

of Paris; Woodstock, the county seat of Oxford, a thriving trade centre; Ingersoll, noted for its manufacture of cheese—all in turn are passed by.

London, the metropolis of Western Ontario, like the illustrious city from which it takes its name, is situated in the County of Middlesex, and on the banks of the River Thames. This



Helmuth College

is one of the pleasing features one meets with in Canada. The emigrant, when seeking a new home in the far off west, takes with him, as far as he can, the country of his birth, and he gives to the new home the familiar name of the old home, and surrounds it by such circumstances as bring most readily old country thoughts, ideas and associations. This city was incorporated in 1855, and now has a population of some 30,000, forming a busy hive of industry

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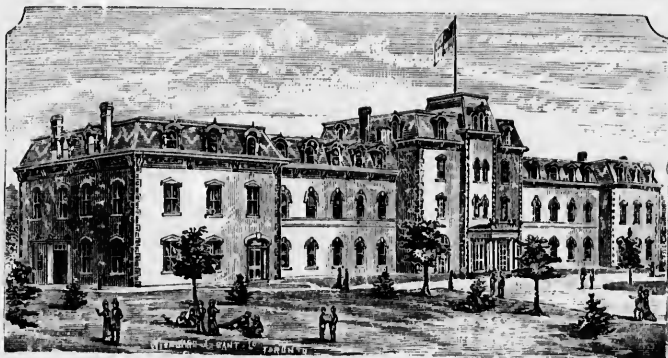
Hellmouth College

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and enterprise, while she occupies special pre-er 'nence as an educational centre from the fact of its being the seat of the renowned Western University, as well as having a widely celebrated institution for the education of young ladies in Hellmouth College, one of the most noted establishments of its kind on the American continent.

Southward of London is St. Thomas, which, since the construction of the railways, has made a phenomenal rapid progress, unsurpassed by any Canadian city. It was incorporated as a city in 1881, is an important railway centre, while the extensive workshops of the M. C. R. R., which give employment to a large number of hands, are located here. The Alma Ladies' College of this place is a noted scholastic institution.

In the western portion of the Province we come on the rock oil or petroleum district; a district to which, more or less, nearly every cottage house in England is now indebted for its artificial light. The rock oil, or petroleum, is one of the most remarkable and peculiar natural products of Canada. By some authorities it is claimed that the oil-bearing limestone extends over an area of seven thousand square miles. It is certain that the area must be an extensive one, otherwise the enormous



Ontario Agricultural College, Guelph

yield of oil could not be obtained. The oil exists in the cavities of the limestone rock, which are of marine origin. The amount of oil given out by some of the wells is simply enormous, a single one having been known to give over thirty thousand barrels, or one million ten hundred thousand gallons, of oil in the course of twelve months.

What the future of Canada may be no man can faintly imagine. That it will meet with checks and obstacles in the progress of its development, all must expect and be prepared for. But the country, as in the case of the opposition to the Canadian Pacific Railway, will rise superior to such obstacles, and find itself all the stronger because they have been met. Practically boundless in extent, and with a range of temperature and climate of the widest diversity, it is a world within itself, the glory of which may be only rising when that of many an old world dynasty is fading away. That such a country should have remained practically unknown to other parts of the habitable globe for so long, that up to even the present time millions upon millions of square miles of country should still remain unsurveyed, and notwithstanding that although every nation and every tongue has been helping to give it a population, the Anglo-Saxon language is everywhere spoken, would seem to make all that can be seen or heard about it of deep and special interest to the inhabitants of Great Britain, to whom this greater Britain offers an ever open field, rich in enterprise and resources, in which the descendants of both will be called upon to take a part, the like of which the old world in all its history has never dreamt of.

It is a common belief among the Americans, a belief which is shared in by a few annexationists, that increase of population, productiveness of soil and the general advance of civilization are very much greater in the several States of the Union than in Canada. Nothing can be further



Young Ladies' College, Brantford

from the truth. Upper Canada, especially, has quite outstripped even the most prosperous of all the original States of the Union. A comparison of the statistics of the two countries shows this to be undoubtedly the case. And with respect to the productions of the two countries, there is found the same proportion in favor of Canada.

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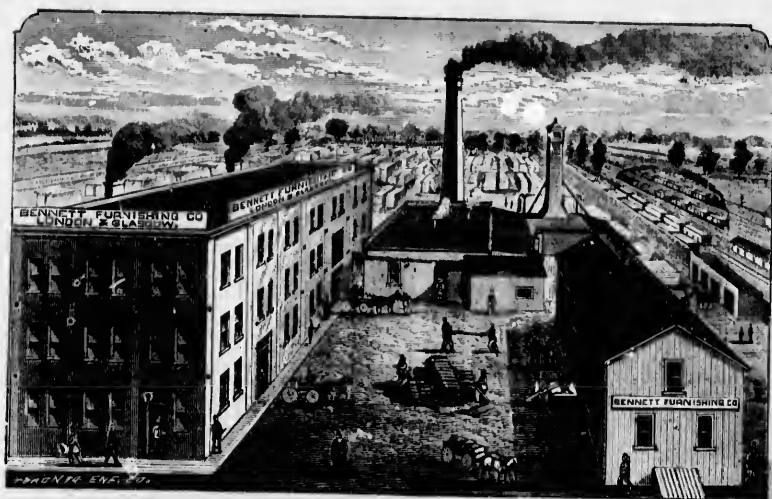
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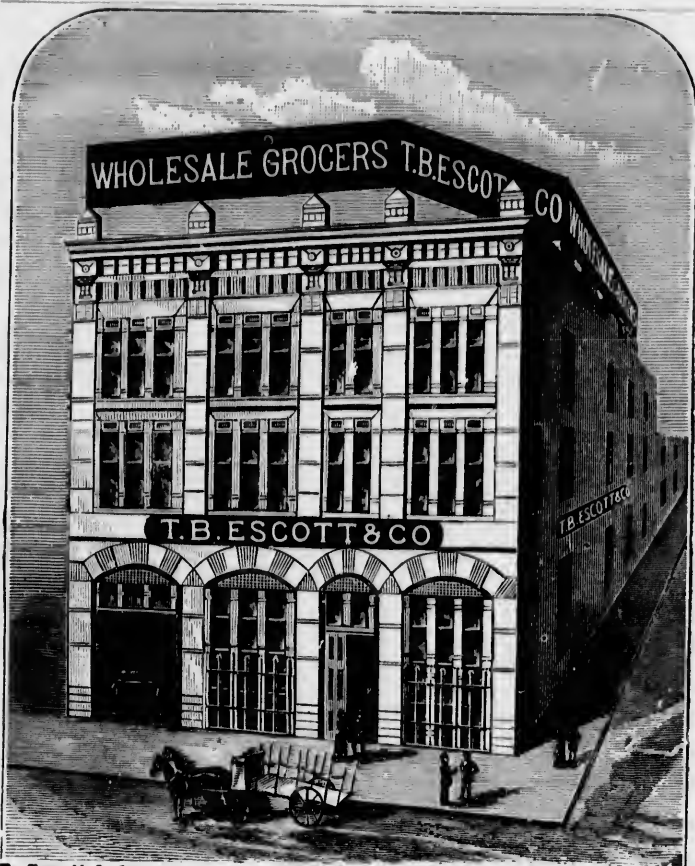
EPISODES IN USEFUL LIVES AND LOCAL REMINISCENCES



The Bennett Furnishing Co. (Limited), Rectorry Street.—One of the most important industries of this city is the manufacture of furniture, and foremost among the establishments in this line is that of the Bennett Furnishing Company (Limited)—Henry Taylor, Esq., President, R. Bennett, Esq., Secretary. This house was established twenty-five years ago by the late Charles Bennett, who retired in 1872, and the four sons carried on the business under the name of Bennett Bros. About seven years ago the business was merged into a joint stock company. The Bennett Furnishing Co. manufacture school, church, office and fine art furniture; and in these lines this house is surpassed by no other on the continent of America. In art furniture their designs are often elaborate, always chaste and highly finished. They are of course always changing or adding new ones; but among them may be mentioned those in Queen Anne, Elizabethan and Louis XIV. styles; and Gothic and classic in church furniture. Expert and skillful workmen are employed, as the industry engaged in demands the services of artists in wood. The works cover some five acres, the main building being 100x60 and three stories in height, a substantial white brick structure; and the building used for shipping purposes is 30x70 feet in dimensions. The factory is provided with the latest tools and machinery; constant employment is found for fifty-five hands; and steam power is supplied by an engine of 40-horse power. The trade enjoyed by this Company is immense, extending as it does over the whole of the Dominion and a large section of the Old Country, for the better attention to which this Company have very large warehouses in Glasgow, where an army of hands is employed, and to which, on an average, some fifty earloads of furniture are shipped each year. This Company have secured many prizes at exhibitions for their work; and at both the Colonial and Edinburgh International their exhibits of church and school furniture were pronounced to be by far the finest. Canada has long held her own against the world in furniture generally; but within recent years she has obtained an enviable position in fine art furniture, thanks to the ability and enterprise of the Bennett Furniture Co.

Young Ladies' College, Bradford

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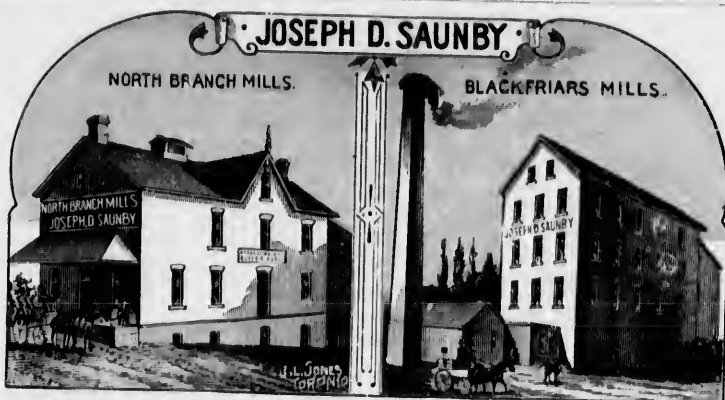


T. B. Escott & Co., Importers of Groceries, York Street.—Amongst the leading grocery establishments of London is that of Messrs. T. B. Escott & Co., which for the extent of its trade, the variety of its stock and the superiority of its goods, is entitled to more than ordinary prominence and recognition. Though numbered amongst the more recent of the establishments of the "Forest City," it has nevertheless in the short period of its existence pushed itself into public notice, and already enjoys a favorable notoriety. This house was opened on September 1st of the present year, the premises being located on York Street, near to Richmond, and comprising a large and commodious warehouse 122x40 feet in dimensions, of solid brick and three stories in height, with a basement devoted to the storage of sugar, vinegar and fish. The first flat is utilized for offices and sample rooms, as well as for shipping purposes, and the facilities here enjoyed are not surpassed by any house in London. The second floor contains a large stock of canned goods and rice, a section being set apart for the packing of

goods, while the third floor carries a large stock of teas, coffees and wooden-ware. Messrs. Escott & Co. deal extensively in canned goods, such as vegetables, fruits, fish and meats; also dried fruits, figs, dates, raisins and prunes, while a specialty is made of teas, coffees and spices. The stock carried embraces a full and complete line of groceries of fine quality, including every article necessary for a really first-class establishment, and in its comprehensive nature is fully equal to that carried by any contemporary house. The goods are imported at first hand, and as they are bought in large quantities for cash, customers get the full benefit of the market. Orders are promptly filled, and goods ordered from a distance are immediately despatched. The membership of this enterprising firm is constituted as follows: Messrs. T. B. Escott, J. C. Hazard, and J. H. Cole, all gentlemen of high business abilities, thoroughly acquainted with the trade; and from the conservatism of their management, this house stands to-day among the most solid and reliable establishments of London, while its future is well assured.

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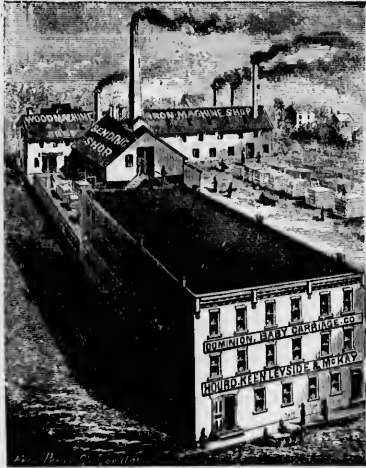
J. D. Saunby, Manufacturer of High Grade Flours, 255 York Street.—There is no country in the world more distinguished for its flour than Canada. It is one of our leading articles of industry, and as such we have much reason to be proud of it. Our millers are men of enterprise and push—ever ready to adopt a system that will produce a finer grade of flour—with which they combine that energy which never fails to secure success. Ontario is justly esteemed the premier Province of the Dominion, and in it we produce the finest wheat. Some sections, of course, are more highly favored than others, and productive of a richer class of grain. Western Ontario, it is generally conceded, is the Goshen of Canada, its cereals being at a premium in regard to quality; and the wheat of that part of the country, of which London is the central or converging point, ranks very high in the market. It need not be wondered at, therefore, if the millers here prosper, and find a ready demand for their flour. Flour and grain are among the staple articles of commerce in London, and there is one extensively engaged as a manufacturer of flour and as a dealer in grain—Mr. J. D. Saunby, who is widely known, having been before the public for the last quarter of a century. He is proprietor of the North Branch and Blackfriars Mills; the new extension of the C. P. R., running from Woodstock to Windsor, and close to these mills, offering every facility for transport. In connection with this enterprise there is a large coopers' shop, where the barrels required for this business are manufactured. Mr. Saunby produces a high grade of flour, that has secured for his establishment a very high reputation. The three principal brands are: "Forest City Queen," "Tecumseh" and "Ausonia." These grades are of first-class quality, and meet with a ready sale. It is needless to say that Mr. Saunby enjoys a very large trade not only in these but in all the grades manufactured, as his goods are all of standard quality. He likewise deals very extensively in grain of all kinds, his store on York Street having a capacity of 70,000 bushels. Very large quantities, however, never reach the store. His North Branch Mills are on one of the principal roads to London, and farmers, before going into the city, sell to him there. Mr. Saunby is a native of Canada, and is an energetic and excellent man of business. He is widely known and highly respected.

Ferguson Brothers, Lumber Merchants, York and Ridout Streets.—The advantages afforded by London as a commercial centre, by her combined railroad routes, make it especially adapted as a lumber market, and within the past few years these advantages have been improved by the establishment of firms who have gone extensively into the handling of lumber. Among the gentlemen who have prominently embarked in this enterprise are Messrs. Ferguson Brothers, who deal in all kinds of lumber, dressed and undressed lath, shingles, cedar posts, etc. Their offices and yards are located at the corner of York and Ridout Streets, where they have excellent facilities for handling their large stocks of lumber, while they have also a branch establishment in the east end. The firm was organized by the present partners in 1878, and from the first did a good business, which has since steadily increased. As an industry the manufacture of lath and shingles holds a high place among the activities of a community, and the Messrs. Ferguson, in seeking to perfect the works necessary for the demand of the public, have established a first-class trade, while they give employment to some thirteen hands. Extra shingles are made especially, bill stuff is cut to order, and special inducements are offered in carload lots. The gentlemen operating this important enterprise are natives of this country; they are conversant and familiar with all the details of their business, while they are personally esteemed in commercial circles.

C. E. Brydges, Real Estate and Land Agency, Molson's Bank Building.—The steady growth of London and the rapid increase in population in western Ontario, have opened up a wide and important field of enterprise in the line of real estate. Many prominent citizens of London are engaged in this business. Amongst those well known in this line, and whom familiarity with the city and experience in these transactions have fitted so eminently for this business, is Mr. C. E. Brydges. This agency which he now controls was established by Messrs. G. B. Harris & Co., but has been under the direct management of Mr. Brydges since 1880, since when he has been a prominent and leading participator in real estate transactions. That which has contributed largely to his success has been the thoroughly reliable and methodical business principles which

have governed his dealings with this community, and established for him a popular favor which strict probity alone can secure. Mr. Brydges is a native of England, and as a real estate and land agent he stands deservedly high in commercial circles, while his agency has the full confidence of the public.

Dominion Baby Carriage Co., Hourd, Keenleyside & Mackay, 68 and 70 King Street.—Engaged most extensively in the Dominion in the manufacture of baby carriages are Messrs. Hourd, Keenleyside & Mackay, of the Dominion Baby Carriage Co., 68 and 70 King Street. Their build-



ings, outhouses and yard cover an area of half an acre, the two main buildings being respectively 45 x 80 feet and 30 x 100 feet in dimensions; both are splendid brick buildings, three stories high. This house has been established since 1866, and Messrs. Hourd, Keenleyside & Mackay are engaged in the manufacture of children's carriages and sleighs, reed rattan chairs, cradles, etc., the reed chairs having been added within the last twelve months. The latest and most improved machinery is used in the manufacture of these goods, the facilities are unequalled, and the equipment is complete. Fifty hands are employed. This house enjoys a first-class reputation, manufacturing nothing but the very best work, which is not surpassed anywhere on this continent. The "Lorne" cutters made by this firm are known all over Canada, as also their hand and clipper sleds; their chair rockers and "Royal Mails" are equally well known in every portion of the Dominion; while their chairs and cradles are marked by artistic taste in design and finish, and being at the same time most durable, places them at the front in the Canadian market. As might be expected, the trade is a very large one, and is constantly increasing. This house is represented on the road by three travellers. Messrs. Hourd, Keenleyside & Mackay are well known for their energy and perseverance, and they rank among the prominent citizens of London.

The London Real Estate and Agency Association, 437 Richmond Street.—The real estate interests are well represented in London, especially by the Corporation known as the London Real Estate and Agency Association, which has been in existence since 1877, and has lately taken over the business of Wm. M. Modie & Co., of long standing as real estate agents here. It is under the most efficient and experienced management of Messrs. W. M. Moore, H. E. Nelles and Thomas A. Browne; the Association gives special attention to the following branches: acting as land agents, assignees in trust, collectors, accountants, auditors, financial agents, valuers, brokers, and auctioneers of land and stocks. Mr. Moore, who has had an experience of some fifteen or sixteen years in this line, takes complete charge of the real estate department, and acts as auctioneer of land and insolvent stocks, his long experience giving him peculiar advantages in the prosecution of these branches. He is also one of the auditors of the Huron and Erie Loan and Savings Company. Mr. H. E. Nelles, who is a Solicitor of the Supreme Court of Ontario of seventeen years' standing, and a Notary Public, was for a number of years official assignee of the county of Middlesex and city of London, under the Insolvent Act of 1875, doing in this line the largest business west of Toronto. He acts as trustee for the benefit of creditors, and has the special charge of that department of the business, as also of collections. Mr. Browne, who is an able accountant of long standing, acts as such for the Association. Loans are negotiated by this Corporation, and they also act as arbitrators on questions of real estate. They have clients in all parts of the country, and they publish periodically a list of properties which they have on their books for sale in the city and suburbs, and farming lands throughout Ontario and Manitoba.

Fitzgerald, Scandrett & Co., Wholesale Grocers, 169 Dundas Street.—Few western cities in Canada are more highly favored with respect to grocery establishments—in size, purity and general excellence of stock, etc.—than London. Prominent among the wholesale and retail grocers of the "Forest City" are Messrs. Fitzgerald, Scandrett & Co., 169 Dundas Street. This house has been established for twenty-eight years, being conducted by Fitzgerald & Scandrett until 1877, when a new partner was admitted, the style of the firm being changed to its present form. Owing to the rapid increase of trade, this firm were obliged to enlarge their premises in 1882, being now 200 feet deep, with three flats. The stock carried is immense, most of which is imported direct from England, and bought for cash. A specialty is made of teas, coffees, and fancy groceries. A choice stock of wines and liquors is also constantly kept on hand; and this firm sell largely of the famous Pelee Island wines, in the county of Middlesex. They also handle Mumm's popular brands of liquors. The stock carried is of a very fine quality, and the goods can always be relied upon as being pure. As a result, Messrs. Fitzgerald, Scandrett & Co. conduct one of the largest and finest grocery trades in the city, each year bringing a fresh number of customers; and the goods being bought for cash and in very large quantities, gives this firm an advantage, in offering their goods to customers at a figure which few houses, if any, doing a retail business in London can compete against.

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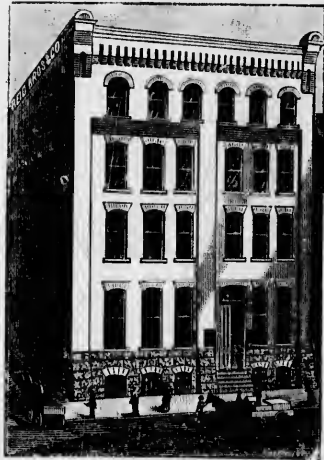
Co., Wholesale v western cities in l with respect to ury and general ondon. Prominent ers of the "Forest ndreit & Co., 109 ed established for ed by Fitzgerald & w partner was ad- g changed to its ncrease of trade, their premises in with three flats. most of which is d bought for cash. coffees, and fancy nes and liquors is and this firm sell and wines, in the o handle Mumm's stock carried is of ds can always be a result, Messrs. nduct one of the in the city, each customers; and the n very large quan- ge, in offering their which few houses, London can com-

Bank of London in Canada: Office, Dundas Street.—Among the youngest of our banking houses is the Bank of London in Canada. But two years in existence—for it was established in 1884—the volume of its business has steadily increased, and there is every assurance that it will form one of our stable institutions. It is under the management of an able and experienced gentleman, Mr. A. M. Smart, who is a thorough financier. The paid-up capital is \$200,000, with a reserve fund of \$50,000, so that the Bank of London in Canada is not only under competent management, but is established by a financial backing which already secures it against any immediate emergency. Last year the assets were \$1,218,760.17; this year they amount to \$1,315,000, showing an increase of \$96,230.83. The present premises of the Bank are already found to be too small, and a removal to more commodious ones is immediately required. Branches will be found at Brantford, Watford, Petrolia, Dresden and Ingersoll. Following are the Board of Directors: Messrs. Henry Taylor, President; John Labatt, Vice-President; I. Danks, John Morison, Thomas Kent, William Duffield, B. Cronyn, Thomas Long, F. B. Leys, and John Leys, Jr.

The London Brewery, John Labatt, proprietor, Simcoe and Talbot Streets.—One of the prominent establishments in London, the production of which is of the highest order of merit, and which is as perfectly equipped as any in the city, is the well known brewery of Mr. John Labatt, which for a number of years has been prominently identified with the beer-brewing interests of this city. The business of this house was begun in 1828, the original brewery having been built by Mr. John Balkwell, of logs cut from the surrounding forest. This being burnt down, it was rebuilt of cobble-stones. In 1847 Mr. Balkwell sold out to Messrs. Labatt & Eccles. Ten years later the last named gentleman retired, and Mr. J. K. Labatt was left sole proprietor. This gentleman dying in 1866, his son, the present proprietor, succeeded to the business, and under his able management and administration the trade of the house has widely extended. In 1874 the brewery was destroyed by fire, but was rapidly rebuilt, every modern improvement in machinery and appliances being introduced in its construction; and as a result, its facilities for the production of a first-class article are all that could be desired. The premises, which are located at the corner of Simcoe and Talbot Streets, cover an extent of six acres, upon which are erected spacious and commodious buildings. The annual capacity of this enterprising establishment is over 30,000 barrels of ale and porter, and the capacity of the malthouses is about 85,000 bushels, while employment is given to some 70 hands. The quality of the beer is of a most superior nature, and is not excelled by any similar establishment on this continent. The trade of the house extends from the Atlantic to the Pacific, while a considerable quantity is exported to the United States for private consumption; the product of the house is now four times what it was in 1874, when the brewery was rebuilt. As a proof of the high character of the ales manufactured at this establishment, Mr. Labatt received at the Centennial Exhibition in 1876 three medals, and highly satisfactory reports from the judges and the members of the English Commission. In 1877 he was awarded a medal at the World's Fair, held in Sydney, Australia, and again in 1878, at the Paris Exposition, France. In fact, wherever

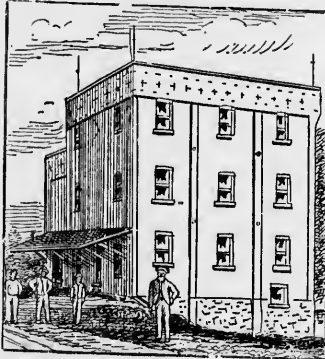
he has exhibited, Mr. Labatt has always obtained awards. That the products of this brewery are of the purest manufacture may be gleaned from the analytical reports of the late Professor Croft and Mr. John B. Edwards, Professor of Chemistry at Montreal, who both agree that the ales of the London Brewery are sound, pure and very superior malt liquors, containing no impurities or adulterations. Mr. John Labatt is a thoroughly practical and experienced brewer, and to that fact is due in no small degree the success of his enterprise. He was for five years in his father's brewery when he accepted a position in a large establishment in West Virginia, where his abilities soon secured him the situation of first brewer, which he retained till the outbreak of the war, when he removed to Prescott, Ontario, and there established the Prescott Brewery, afterwards returning to London. Mr. Labatt is a native of Canada, an energetic and successful business man, and a liberal-minded, public-spirited citizen, who has been closely identified with the business interests and progress of London.

Reid Bros. & Co., Wholesale Manufacturing Stationers, Clarence Street.—Among the leading manufacturing stationers of Canada are Reid Bros. & Co. This house was established in 1848 by Mr. Robert Reid, father of the present proprietors. In



1876 Mr. Reid accepted a Government position as collector of customs in this city, and during the same year the existing copartnership was formed between Messrs. Robert Reid, Jr., and George M. Reid, trading under the firm name of Reid Bros. & Co. Owing to a rapidly increasing trade, and the necessity for more room than their house on Dundas Street afforded, this firm recently removed into new and very commodious premises on Clarence Street. It is a splendid white brick structure, 50x120 feet in dimensions, and is five stories high, the whole being devoted to stock and the manufacturing departments. All the most recent and improved machinery has been introduced, with every facility for turning out a very superior class of goods. They manufacture blank

books of every description, from the smallest pass book to the largest bank ledger. A specialty is made of this department, and it can confidently be stated that Messrs. Reid Bros. & Co. are without a superior in the manufacture of blank books; and as a proof of it, their trade in this branch is not only a very large one but is constantly increasing, these goods having secured for them a wide reputation. This firm is also extensively engaged in the manufacture of paper boxes for grocers' use, for dry goods, confectioners, druggists, boots and shoes and general use; and they manufacture paper bags and oyster pails of all kinds, and also carry a very extensive stock of all the various kinds of wrapping paper and twines. These goods are all of excellent quality, and find a market in every portion of Canada. This firm carry a heavy stock of all kinds of commercial stationery and school supplies; in fact, everything relating to the paper business. This house has built up a splendid trade by the sterling principles which rule all honorable concerns; therefore this house is popular, and deservedly so.



William Plewes, Flour Manufacturer and Grain Merchant, 151 York Street.—Prominent among the flour manufacturers and grain merchants of London is Mr. William Plewes, who has carried on a very successful trade, principally as a flour manufacturer, for a period extending over nearly 40 years. Some 38 years ago Mr. Plewes began business at Acton, Ontario, whence he removed three years afterwards to Everton, Eramosa, and again to Bayham, Ontario, about 29 years ago; and Mr. Plewes has carried on a very successful trade in London for the past 17 years. He is proprietor of the Meadow Lillie Mills (complete roller process), Hamilton Road, producing flour which in quality is not surpassed in the Province. The capacity is 150 barrels, and the leading brands, for which there is an ever increasing demand, are "Cream," "Straight," "Tip-Top," "Plews' Extra" and "Meadow Lillie." These flours need no words of commendation, being well known in the market. Mr. Plewes deals extensively in grain, for which his store has a capacity of 40,000 bushels. A specialty is made of wheat, and as this gentleman is favorably known to the farmers, he enjoys advantages in regard to quality, etc., having a choice of the grain placed on the market, enabling him to deal under exceptional terms with his customers. Mr. Plewes, who

is an Englishman by birth, is energetic and a thoroughly competent man of business; he is widely known and highly respected.

T. Herbert Marsh, Wholesale Dealer in Saddlery Hardware, Carriage Trimmings, etc., 96-98 Carling Street.—The industry controlled by the gentleman whose name heads this article is a most important one, contributing as it does to the comfort and utilization of that much esteemed animal, the horse. This comprehensive business was established by Mr. Marsh some eighteen years ago, the first ten of which were spent in Toronto. In 1878 this gentleman removed to London, since when he has rapidly extended the operations of his house. He carries a very heavy stock of saddlery hardware, English oak-tanned harness leather, a very full line of fine carriage trimmings of all sorts, and whips of English, Canadian and American manufacture. The goods are bought direct in the British and foreign markets for cash, and being sold at close prices, the advantage afforded to the trade are of such a nature, that the result is a rapidly increasing connection. Mr. Marsh is also a most extensive manufacturer of horse blankets, both of jute and wool, having turned out and sold no fewer than 25,000 of them during the past year. In the jute line there is perhaps no other house on this continent carrying so heavy a stock. He also manufactures a large quantity of leather and metal bridle fronts, housings, gig saddles, collar-pads, sweat-pads, water-proof horse covers, etc. The trade of this house extends all over the Dominion, and is represented on the road by three travellers, while the quality of its goods is unsurpassed by any contemporaneous establishment. The premises, located on Carling Street, are large and commodious, being 60x100 feet in size and four stories in height. A large number of hands are employed in the factory, which is completely equipped with the latest and most improved machinery. As a business man of comprehensive views and thorough executive ability, Mr. Marsh occupies a prominent position among the representatives of London's mercantile pursuits.

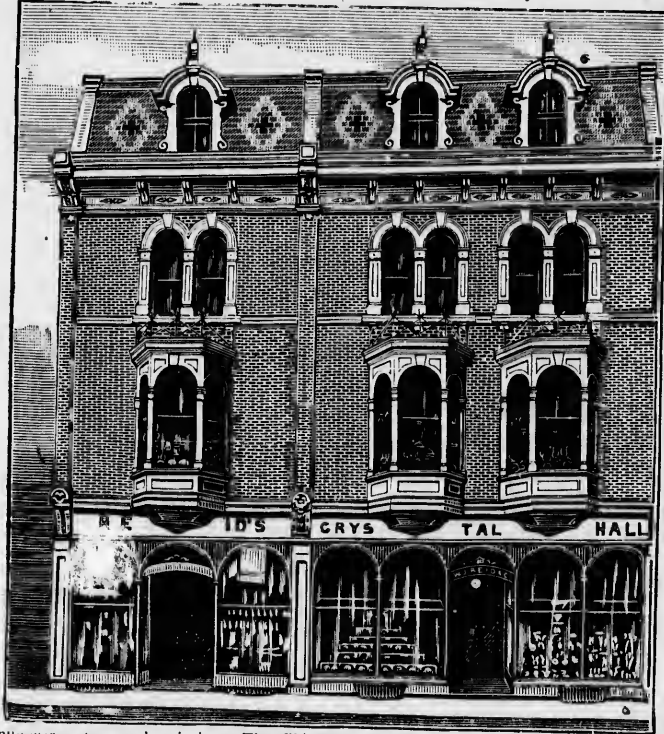
James H. Lea, Manufacturing Confectioner and Importer of Fruit, Cigars, etc., 354 Richmond Street and 350 Ridout Street.—One of the salient features of the business men in the cities of western Ontario is their energy and push, or, as the Americans put it, "go-aheadiveness." London is no exception in this respect, but affords rather a striking example of the truth of the assertion, and Mr. James H. Lea furnishes us with a striking case in point. He began business only three years ago—1884—and he has since built up a large and representative trade, extending throughout the whole of Ontario. This is all the more remarkable, from the fact that the industry and business in which Mr. Lea is engaged are represented by very large and important houses in the leading cities of the Dominion, and whose trade extends from one end of Canada to the other. As a manufacturer of confectionery, his goods are pure, of excellent quality, and quite up to the latest and most approved makes, and his reputation is established for fine goods. Mr. Lea is largely engaged in the importation of foreign fruits, such as oranges, lemons, figs, nuts and dates, and purchasing these for cash, the trade is afforded peculiar advantages. The cigars imported are of the fine popular brands; the domestic cigars are those best known in the market; and the cigarettes are pure and delicious.

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W. J. Reid & Co., Importers of Crockery and Glassware, Decorators of China, etc., Crystal Hall, Dundas Street.—The largest, most complete, and finest stock of crockery and glassware in the Dominion is that of W. J. Reid & Co., of the Crystal Hall, Dundas Street. This house was established in 1840 by Mr. Nathaniel Reid, when London was but a small village, and is yet in the business. The immense building is four stories high, being devoted exclusively to storage, warerooms, and China decorating. The top flat is used for American and Canadian glassware, in original packages, and the third

Columbia. Five travellers are also employed, as well as a resident buyer in both England and the continent, while Mr. W. J. Reid himself visits the leading pottery manufactories of Europe annually. To describe adequately the magnificent display of goods in this establishment would require a most facile and prolific pen. The house imports from all the well known and famous manufacturers in every part of the world, including England, France, Germany, Saxony, Thuringia, Italy, Holland, Japan, Denmark, Constantinople and the United States. The warerooms of W. J. Reid & Co. are art gal-



for granite-ware of every description. The China decorating department is on the second flat, and here we come to an interesting industry. Artists are employed painting flowers and fancy patterns on China tea sets, dinner sets, chamber sets, lamp shades, etc., etc. The work is tastefully executed, the colors are finely blended, the whole being finished in a most artistic manner. Two kilns are used for absolutely indestructible. The first and second flats are utilized in the front as warerooms, and the better to communicate to and from all sections of the building, there are speaking tubes and electric bells at different places on each flat. Sixty hands are employed, and the trade, which is a large one, extends throughout the Dominion from Halifax to British

series of oriental, British, European, and American art—a display more magnificent, a collection more complete, than that which is often displayed in public galleries of art. The Crystal Hall is resorted to by large numbers of the public, who have no other object than simply to view the collection there. Arranged on the tables and in ebony cases are the most tempting displays of Bohemian and Venetian glassware, exquisite in design and varied in color, blended and reflex. Coalport China (Louis XIV. Sevres); Royal Worcester, Crown Derby, Minton, Wedgwood, Royal Dresden, and Copland's dinner, tea, breakfast and dessert sets, meet the bewildered eye at every turn. And the Boodle ware! fit only for the royal table. These goods are not surpassed by any other makes in the world & they are done in-

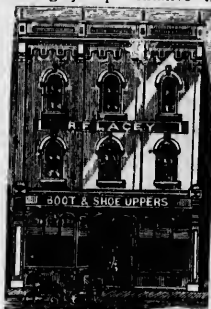
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gold, and finished with elaborate ornamentation. At the Boadley Pottery, Staffordshire, England, fifty pounds of gold are used every day in the manufacture of crockery; and some of the dinner sets bring fabulous prices. There is also a splendid collection of French bronze and terra cotta figures, Dresden and French Bisco figures, each of which is a complete work of art. Notwithstanding that W. J. Reid & Co. deal more extensively than any other in Canada in the most expensive and high class of goods, this house caters to a general trade, dealing in all classes of crockery and glassware, and buying in large quantities and for cash. Messrs. Reid & Co. are well known for their energy and enterprise.

R. F. Lacey & Co., Manufacturers of Boot and Shoe Uppers, 398 Clarence Street.—The trade in boot and shoe uppers is one of primary significance. In this line of industry we have a leading and thoroughly representative house in that presided



over by Messrs. R. F. Lacey & Co., who are established at 398 Clarence St., where, for the purposes of their business, they occupy a handsome three-storied brick structure. The trade of this house is widely extended, reaching from New Brunswick to British Columbia, the business connections of the house having grown up from a widely diffused knowledge of the excellence of its products,

constituting it a most prominent establishment in the whole Dominion wherever leather is manufactured into shoes, a full line of goods especially adapted to the many phases of the trade being kept constantly in supply. This establishment dates its inception to 1876, having been started by the present proprietors. The senior partner, Mr. R. F. Lacey, who is a native of England, served his apprenticeship with Messrs. Cyrus and James Clark, of the town of Street, Somersetshire, afterwards being engaged for seven years with Messrs. Derham, Bros., of Bristol. He has now been a resident in this country for 17 years. Mr. S. G. Lacey, who is also a native of the Old Country, is a practical cutter and fitter, having learned his trade in London and Detroit.

Alton A. Newmon, Boots and Shoes, 719 Richmond Street.—In connection with the boot and shoe trade of this city, the house of Mr. A. A. Newmon, located at 719 Richmond Street, is worthy of more than a passing notice. At this establishment a full line of higher grades of boots and shoes is always on hand, the leading specialty being custom work, in which none but first-class workmen are employed, and for which the proprietor has acquired a well-merited fame in this city. Four years ago Mr. Newmon commenced operations on his own account, with no other encouragement than an indomitable determination to succeed, but has had a pleasing and gratifying success, which has placed him in the position which he now holds as a thoroughly reliable tradesman in this line of business. Mr. Newmon has a large and varied stock of ladies', gents' and chil-

dren's boots, shoes and rubbers, which he is selling at most moderate figures, and which defy competition. In all cases a perfect fit is guaranteed, or no sale, while all goods are warranted as represented. Mr. Newmon is a native of this country, and has been a resident in London for the last four years, where by his energy and enterprise he has built up his present satisfactory trade.

William M. Dwyer, Marble Works, 589 and 591 Richmond Street.—Sculpture is an art which has ever been held in esteem by all civilized nations, and occupies an important position, viewed as an industry which produces articles of practical utility. The Victoria Park Marble Works, of which Mr. William M. Dwyer is proprietor, is a representative establishment, where are manufactured marble mantles, all kinds of monuments, headstones, slabs and marble works in general. Mr. Dwyer also deals in New Brunswick, South Renfrew and Queenstown granite. The premises occupied by this industry are located at 589 Richmond Street, where every facility is enjoyed for the efficient execution of this work. He manufactures every kind of marble work, employing none but skilled workmen, and turning out some of the most beautiful specimens of artistic work to be found in western Ontario. There are few families but some time or other have the mournful task of erecting a monument over the grave of some dear deceased; in consulting Mr. Dwyer, they will at the same time best consult their own interests, and at his hands will receive every satisfaction. This business was established in 1871. The office and store-room are 60x32 feet in dimensions, and the workshop 160x32. Mr. Dwyer is a native of Ireland, but has been a resident of London for the last 27 years. He is a thoroughly practical stone-cutter, marble worker and designer, and enjoys a large trade.

John D. Le Bel, Lumber Merchant, Wholesale Yards at Goderich.—The city of London being an important centre for the trade in lumber, a liberal record of this branch, and the advantages possessed by prominent dealers in this line of business, must necessarily form an important link in the chain of the business and commercial importance of the "Forest City." With the improved condition of the country the nominal energies assert themselves, and stimulate and is well located in papers, cor Woodstock two gentlemen, ant, is in ch T. Smith is while Mr. commercial department occupying given in bo manship, practice, cor etc. The n matter certain it i graduating will, from th in seeking a house. M gentlemen o highly este "Forest Ci

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Forest City Business College. Messrs. Westervelt & York, proprietors, corner Richmond and King Streets.—It is but of recent years that a proper and systematic code of instruction has been drawn out for the edification of our young men and women in business and commercial departments. In this fine London has taken a strong initiative amongst the cities of the Dominion, and may justly claim to possess the model business training school of Canada, known as the Forest City Business College. The proprietors of this now well-known institution located in London some sixteen months ago, since when they have earned for their institution a most enviable reputation, while its popularity has steadily increased, a fact easily proved by the constant accession of new pupils. Mr. J. W. Westervelt, the principal of the establishment, is a gentleman of wide experience and business habits, having formerly been principal and founder of the Business College connected with the Baptist Literary College, Woodstock; while for five years he was special teacher of book-keeping and penmanship in the Brantford city schools. Mr. J. H. W. York, the secretary, was formerly with the law firm of Messrs. Wilson & Evans, Meaford, Ont. This gentleman is a teacher of eight years' experience, and is well versed in all commercial matters. Prior to locating in London, he was instructor in business papers, correspondence, book-keeping, etc., at the Woodstock Business College. In addition to these two gentlemen, Mr. G. M. Evans, a practical accountant, is in charge of the Junior Department; Mr. H. T. Smith is teacher of phonography and type-writing; while Mr. T. H. Luscombe, barrister, is lecturer on commercial law. The College is divided into several departments—Junior, Intermediate and Senior—occupying separate rooms, general instruction being given in book-keeping, business and ornamental penmanship, practical arithmetic, banking, business practice, commercial law, correspondence, shorthand, etc. The training here given is useful to either sex, no matter what his or her occupation may be; and certain it is that those who have undergone the graduating course at the Forest City Business College, will, from that very fact, have the strongest credentials in seeking a position in a commercial or mercantile house. Messrs. Westervelt and York are both gentlemen of wide and enlightened views, and are highly esteemed in business and social circles in the "Forest City."

The Ontario Investment Association (Limited): Office, Richmond Street.—Among the leading loan companies of London a place must be given to the Ontario Investment Association (Limited). Loans are effected on real estate, municipal and



Government debentures, in which line this Company conducts a large and widely extended business. As the Ontario Investment Association is largely dependent on sterling money for its funds, it absorbs by the sale of its sterling debentures a very large amount of British capital. The earnings for the year 1885 were \$146,246.21 (£30,050 11s. 11d.), being equal to about 7% on the average amount invested. At the close of the same year the total assets of the Association were \$2,413,958.39, of which \$1,535,673.07 were loans on mortgages on real estate, \$470,046.44 loans on debentures, and \$307,774.99 loans on mortgage companies' stocks. With regard to the negotiation of loans, the usual rule is to advance fifty per cent. of the inspector's cash valuation, and on being satisfied as to the sufficiency of the security, loans are carried through promptly and at a reasonable sum. Mr. Henry Taylor, the energetic and efficient Manager, has all along displayed much zeal in the interests of the Association, and we are satisfied that no one more competent could be found for the position. Following are the Board of Directors: Messrs. Charles Murray, President; Samuel Crawford, Vice-President; C. F. Goodhue, Benj. Cronyn, W. R. Meredith, Q.C., M.P.P.; F. A. Fitzgerald, Daniel Macfie, Henry Taylor, John Labatt, John Elliott, Isaiah Danks, Hugh Brodie. The Solicitors are Messrs. Cronyn & Greenless; Counsel, W. R. Meredith, Esq., Q.C., M.P.P. The Bankers in Canada are the Bank of London in Canada and the Federal

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Bank of Canada. In Great Britain the Bankers are the National Bank of Scotland, Limited; and the General Agents in Great Britain, Messrs. Paulin, Sorley & Martin, 26 George Street, Edinburgh.

W. H. Bartram, Barrister, etc.—Though dealing more immediately with commercial pursuits, it has been deemed fit and proper that in this comprehensive work the legal profession should have due



representation, for in no small degree is the fabric of commerce dependent on the constitution of the law. Amongst the well known and notable representatives of the learned profession of the law, is Mr. W. H. Bartram. This gentleman, who was born at Cheltenham, Gloucestershire, England, commenced the study of law with Mr. P. T. Worthington, at Windsor, Ont., afterwards with Crown Attorney Hutchinson, in London, and subsequently with Judge Elliott. He was admitted as an attorney in 1871, and was called to the Bar in the Easter Term, 1871. He then entered into partnership with Mr. Charles Hutchinson, under the firm title of Hutchinson & Bartram, which was dissolved in 1874, when Mr. Bartram associated with him Mr. Frank Love, the firm being Bartram & Love. In 1877 this partnership was dissolved, and Mr. Bartram has since continued his extensive practice alone. He is a Commissioner in Ontario for taking affidavits to be used in Manitoba, and also a Notary Public. He holds the position of Registrar of the Law Department of the Western University; he was Reeve for London West for three years, and is now Solicitor for that Corporation. Mr. Bartram has been President of the St. George's Society, of London, and last August, when the North American St. George's Union held its Convention in London, he was elected first Vice-President of the Union, to hold office until the next meeting of the Convention in Philadelphia. The *London Free Press* published a likeness of Mr. Bartram and other officers.

Canada Life Assurance Co., 385 Richmond Street, J. G. Brewer, agent.—The position occupied

by the above named Company in this community is such, that in depicting the commercial and manufacturing interests of London, it would be manifestly impossible to omit mention of an institution that adds so materially to the stability and representative enterprises of this Dominion. Above all other companies doing business in life insurance in this Dominion the Canada Life Assurance Company stands pre-eminently forward. The operations of this institution extend through all parts of the Dominion, and the business transacted by it more than doubles that of any other two companies put together. The Canada Life Assurance Company was established in 1847, with headquarters at Hamilton, and from its inception to the present time, the career of this Company under careful conservative management has proved a successful one in the highest sense, as may be inferred from the fact that the capital and funds of the Company at the date of its last report were over \$3,000,000, with an annual income of over \$1,400,000. The head offices at Hamilton comprise one of the handsomest structures in the Dominion, and form the chief adornment of the "Ambitious City." The Canada Life issues policies on all approved systems, having a thoroughly sound financial basis, and, as in the case of assurance by ten annual payments for a policy payable at death, at rates which no rival company can beat. The Canada Life is essentially a national institution of which we may all be proud, and intending assurers, having the interest of our home establishments at heart, should without hesitation accept the liberal terms in insurance offered by the Company. The executive officers are Mr. A. G. Ramsay, President; Mr. F. W. Gates, Vice-President; and Mr. R. Hills, Secretary; while the list of directors embraces some of the most prominent, successful and well known business men and capitalists of the Dominion, sufficient in itself to form a guarantee of success to any great enterprise. The London branch, with offices at 435 Richmond Street, is under the superintendence of Mr. J. Griffith Brewer, under whose able administration the business of the Company is well looked after in the "Forest City." Mr. Brewer, who is the youngest son of the late Commander Thomas Brewer, R. N., was born in Cornwall, England, in 1838; he was educated at Hurst-Pierpoint College, and prior to coming to this country he was sixteen years with the European Assurance Co., of London, England. He has now been with the Canada Life since 1870. He is a gentleman highly popular and respected in business and social circles, and makes an able representative for the Company with which he is associated.

Frank Kirchner, Bill Poster, Rooms 13 and 14 Strong's Block.—There is a decided art in advertising, and a most popular medium for attracting public attention is that of bill posting. In the posting of bills there is also an art, and a wide field for industry. The old and reliable bill poster of London is Mr. Frank Kirchner, who controls all the prominent bill boards in the city, and has under him an efficient staff of assistants, who in a remarkably short space of time will have the desired bills pasted in all conspicuous parts of the city. Mr. Kirchner occupies offices at 13 and 14 Strong's Block, Dundas Street, and established his business in 1882. He was formerly connected with the firm of Messrs. Manville & Brown, auctioneers and commission merchants, of this city, and at one time carried on an extensive dray business. Mr. Kirchner is an old resident of this city, and is well known in London.

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Tackaberry & Wigmore, Manufacturers and Importers of Harness, Saddles, Trunks, Valises, etc., Wholesale and Retail, 356 Richmond Street.—Man owes so much, both in the way of business and pleasure, to that noble animal the horse, that any industry which has for its object the supplying of the horse with harness, saddles or trappings for his better utilization, should surely be regarded in the light of a public benefactor. At least in a comprehensive work of this nature, dealing with the manufactures and industries of our country, due recognition must be paid to this important enterprise. Amongst those prominently engaged in this branch of industry in the "Forest City" the firm of Messrs. Tackaberry & Wigmore must be regarded as essentially a representative one. This establishment dates its inception back to 1856, when it was first founded by Mr. A. Loughrey, till in 1867 he associated with him Mr. William Tackaberry, trading under the firm name of Loughrey & Tackaberry. In October, 1884, the first named retired, and Mr. Tackaberry continued to carry on the business under the old title till this year, when Mr. A. S. Wigmore was admitted into partnership, the constitution of the firm then being Tackaberry and Wigmore. The stock, which is a large and complete one, includes harness, saddlery, trunks, whips, bags, valises and horse clothing of a superior quality, a specialty being made of whips, sample trunks and cases. This firm import extensively English saddles and bridles and riding whips of all kinds, all of the best make and from the leading manufacturers. The trade of this house is a widely extended one, their products finding their way into all parts of the Dominion, while they also export to England, India, Australia, New Zealand and the North-West Territories. The harness manufactured by this firm is all hand-made, and has secured for the house a most enviable reputation. Constant employment is given to fifteen skilled workmen at their factory on King Street, which has a depth of 100 feet. Messrs. Tackaberry & Wigmore rank amongst the leading harness makers of Canada, while in their own city they are personally respected and esteemed.

Bowman & Co., Coal, Wood, Coke, etc.; office, 402 Richmond Street.—The excellent facilities for shipping enjoyed by London have made it an important point for supplying other sections of the Dominion with coal; hence this business forms an interest of no inconsiderable value. The most important representatives of this branch of business in the "Forest City" are Messrs. Bowman & Co., who established this business some twelve years' ago, and they are to-day the largest wholesale shippers in Canada. Few enterprises in London have had a relatively larger growth, the trade of the house having been an annually increasing one. This firm now do a leading business, as wholesale shippers by rail and vessel, to all points of Canada, of both anthracite and bituminous coal, obtained from the principal American mines, both east and west. Their retail business through the city and suburbs is also large, twelve horses and carts being kept for that purpose. In addition to coal Messrs. Bowman & Co. also handle large quantities of wood and coke, and contract for supplies of sewer pipes and cements. It takes 1,000 cars to transport their yearly freight to London market alone. Their yards are located at 242, 243 and 247 Bathurst Street, and are connected with the railway by switches. Mr. William Bowman, the senior partner of the firm, is a native of Liverpool, England, while his son was born in London, England.

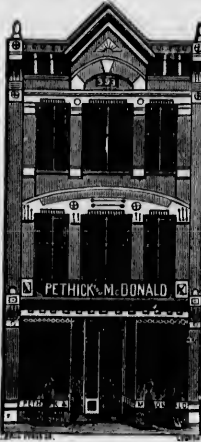
Both gentlemen are well known in the city, and are highly respected in both business and social communities. Mr. William Bowman is also President of the Canada Chemical Company, whose extensive works are on Rectory Street.

Grant House, 280½, 282 and 284 Dundas Street, J. C. Grant, proprietor.—Among the hotels of this city there are none enjoying a higher reputation for the embodiment of all those essentials to a first-class house than that of the Grant House, situated on



Dundas Street, near Wellington Street. Eligibly and conveniently located, within a short distance of the wholesale and retail trade centres of the city, the Grant House affords to visitors and other inducements which cannot be excelled by any other house in the city. It is a substantial brick building five stories in height, and, from an architectural point of view, presents an imposing appearance. On the first floor is the office, dining room, reading and writing rooms, large sample rooms, a barber's shop, and well appointed bar. On the second floor are public and private parlors, and rooms *en suite*. The remaining floors are occupied by sleeping apartments, and provide accommodation for from sixty to seventy guests; they are well lighted, ventilated and heated by steam, and furnished in the most complete and elegant manner, the furniture and upholstery being of modern design and finish. The bedrooms are especially large and lofty. The dining room has ample seating capacity, and the *cuisine* is under the supervision of competent and experienced assistants. The building covers a large area, and is fitted up with all modern conveniences and improvements, including steam-heating apparatus, baths, telephone, gas and electric light. A free bus meets all trains, this establishment being the only one in the city which provides this convenience. The Grant House dates its inception as a hotel to April of last year; since which time it has rapidly grown in public favor, and now enjoys a wide patronage and an enviable reputation. Mr. Grant, the genial proprietor of the house, is an old hotel man, and has had a large experience in public life. He was for many years the proprietor of the Clarence House in this city. The rates of this hotel are one dollar per day, with special terms to boarders. To visitors as well as to residents in London this house offers peculiar attractions in the way of home comfort and attention. Mr. Grant is a native of Ireland, and is deservedly popular with all classes, possessing a thorough familiarity with all the details and requirements of the business necessary for success.

Pethick & McDonald, Merchant Tailors and Gents' Furnishings, 393 Richmond Street.—A most necessary institution in all communities is a first-class and thoroughly reliable tailoring establishment. In this line London is well represented; amongst the



leading and most fashionable houses is that of Messrs. Pethick & McDonald, who have obtained an enviable reputation for neat and superior styles and fits in gentlemen's garments. They occupy large premises at 393 Richmond Street, where they carry a large stock of piece goods, embracing cloths and all latest styles of fabrics for gentlemen's coats, pants, vests or suits; and being thoroughly experienced in this department, their patrons are guaranteed neat and perfect fits in all cases. They employ only experienced assistants, so that first-class workmanship is one of their leading characteristics. These excellencies have given to them the best class of trade in this city, their annual business being a very large one. This business was established by the present firm in 1879; they keep none but the best of goods, importing French, English, Irish and Scotch cloths and tweeds, as well as having on hand a very large stock of the best Canadian tweeds. Messrs. Pethick & McDonald also deal in all kinds of gents' furnishing goods, and make a speciality of shirts to order. Gentlemen will here find every article needed for the complete equipment of a wardrobe, and all goods are of superior quality and make. Of the members of this firm Mr. Pethick is a native of England, while Mr. McDonald was born in Nova Scotia.

The Federal Life Assurance Co., W. H. Rae, Agent, Masonic Temple.—Insurance may now be regarded as an absolute necessity, both in fire and life, for every right thinking business man, and it only behooves the would-be assurer to satisfy himself of the stability of the company with which he purposes insuring. Amongst the insurance institutions which in the present progressive age have deviated from the lines of the old level premium plan, must be mentioned the Federal Life, of Hamilton. This Company bases its insurance on what is known as the Homans Plan, as devised, after careful examination and deduction, by Mr. Sheppard Homans. The guarantee capital is \$700,000, while the sum of \$54,633 is deposited with the Government for the security of the policy-holders, thus affording the insured ample protection. The chief features of the Homans Plan are: (1) positive insurance; (2) it allows the insured to retain in his own business the large sums required for reserves on the level premium system; (3) the insurance is obtained on a purely mutual plan at its actual demonstrated cost. Since it went into operation, it has received the hearty approval and support of many of the leading citizens

in all sections where offices have been established. In addition to the system of paying insurance in case of death, the Company also constitutes a safety or guaranty fund. The insurance reserve is ascertained upon precisely the same principles as those employed in ascertaining the reserve liability upon other life insurance contracts. Its table of rates is carefully prepared upon a basis enabling it to meet every promise made, and not merely for the purpose of getting insurance and trusting to luck for the future. Its reserve gives it all the elements of strength claimed by high rate companies. An entrance and examination fee is charged on membership (payable only once), in addition to a small advance premium. Subsequent payments to renew and extend the insurance will be \$3 for each \$1,000 insured, each year for expenses, and mortuary premiums, not to exceed twelve in any one year, at the rate set opposite the actual age, as shown in table, which at 25 is only \$1, and at 40, \$1.31. These mortuary premiums and expenses charges may be paid quarterly or half yearly, and are adjusted at each renewal in accordance with the actual mortality experienced by the Company. Mr. Sheppard Homans, the author of this plan, is well known in insurance circles throughout this continent. He was eighteen years actuary of the "Mutual Life," the largest life insurance company in the world, and is consulting actuary for a number of Canadian and American companies. The agent for this Company in London is Mr. W. H. Rae, a gentleman well versed in insurance business, and one who will be pleased to give intending insurers every information concerning his institution, by which they may obtain assurance at greatly reduced rates.

T. Brenton, Furniture, 385 and 387 Talbot St.—In the list of industries in the "Forest City" that of furniture takes a prominent position, and amongst the houses engaged in this branch of business that of Mr. J. Brenton is entitled to due notice and recognition. Whether an intending housekeeper may require a large or small quantity of goods in this line, the establishment of Mr. Brenton can always be depended on to give the utmost satisfaction. The premises occupied by this gentleman are located at 385 and 387 Talbot Street, and comprise two large and spacious establishments three stories in height, fully stocked with a great variety of almost indispensable articles of furniture and upholstered goods, which combine use, comfort and adornment to the home. In this large and diversified stock may be found common and extension tables, parlor and chamber suites, centre tables, dressing cases, buffets, lounges, and every description of upholstered goods. This house is also prepared to manufacture furniture to order, and guarantee it exactly according to the specified requirements. In addition to furniture Mr. Brenton also keeps a large and varied assortment of stoves of the most popular and favorite makes, thoroughly reliable and economical. This business dates its inception back to some seventeen years ago, and it is entirely due to the personal energy and enterprise of Mr. Brenton that this establishment now enjoys so wide a popularity. This gentleman is a native of England, and has been a resident of this country for nineteen years. On first landing he engaged in agricultural work, and by his indomitable perseverance he has raised himself step by step into his present position. The history of Mr. Brenton fully exemplifies the career opened to any young man who, like him, follows the same path in industry and integrity.

D. Darvell, Thames Street.—The compilation of the resources of the western portion of the city and upon the industry of this work is a task which has devolved upon this country. D. Darvell & Co. of the firm in the present constant are located of and spacious hands are steady manufacture of threshing machines of improved cider mills, and repairing civilization of the amount of labor by the substitution of the place of Mr. Darvell which takes the industries of and ample appliances a prompt discharge executed. Their products excellence and more than a business career holds a prominent position of London. Improved brick and which have and tile machinery are perfectly advantage of "McCloskey" a wide reputation features from Darvell, the of England in 1882 was this country.

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D. Darvill & Co., Founder and Machinist, Thames Street.—So far from merely presenting a compilation of statistics and condensed facts showing the resources and business status of London and this western portion of the Province, it is considered compatible with the nature of this work to review in detail those enterprises which exert especial influence upon the industrial and commercial standing of this city and Province. It will be found upon examination of this work that London is not deficient in that distinctively western spirit of enterprise and progress which has done so much to develop the resources of this country. The important iron foundry of Messrs. D. Darvill & Co. was founded by the senior partner of the firm in 1859, and was by him conducted as an individual enterprise till 1883, when it assumed its present constitution. The premises of the Company are located on Thames Street, and comprise a large and spacious two-storied building, where some 30 hands are steadily employed the year round in the manufacture of steam engines of all sizes, steam threshing machines, saw mills tile and brick machines of improved pattern, horse powers, straw cutters and cider mills. Castings of all sorts are made to order, and repairing is promptly attended to. Modern civilization owes much to the art of melting and casting of metals. It is impossible to estimate the amount of labor and capital, as well as material, saved by the substitution of cast iron and other metal work in the place of wrought metal. The enterprise of Mr. Darvill has built up a very important concern, which takes a justly prominent rank amongst the industries of the city. The foundry possesses a full and ample steam power system, with all modern appliances and conveniences for the efficient and prompt discharge of the comprehensive work here executed. The trade of the house is widely extended, its products having a national reputation for their excellence and durability. With an experience of more than a quarter of a century, and an honorable business career, Mr. Darvill, the head of this firm, holds a prominent position among the manufacturers of London. Special mention must be made of the improved brick and tile machine they manufacture, and which has proved to be the best combined brick and tile machine now in use. The tiles made by it are perfectly smooth and straight, and have a distinct advantage over those made by any other. The "McClosky Separator" made by this firm has also a wide reputation, possessing distinct and prominent features from others used for a similar purpose. Mr. Darvill, the senior member of the firm, is a native of England; his son, Mr. D. W. Darvill, who in 1882 was admitted into partnership, is a native of this country.

J. Gurd & Son, Gun Makers, etc., 185 Dundas Street.—The natural sporting proclivities of the Anglo-Saxon race are to be found in any country where the English tongue is spoken, and as a result an important branch of industry is that comprised under the heading of gunsmiths. In Canada the love of sport is greatly developed, and the natural game of the country affords many an opportunity for the ardent sportsman to gratify his tastes in that direction. Fortunately for sportsmen in the "Forest City" and



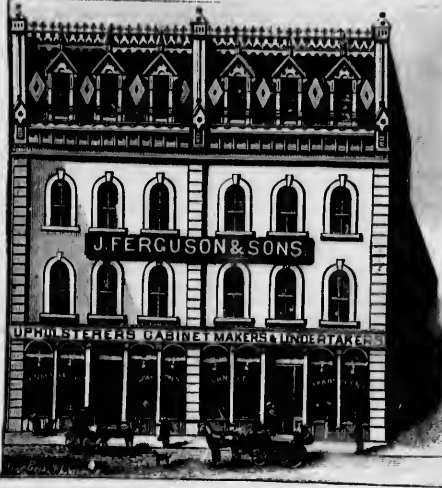
surrounding neighborhood, they can supply themselves with everything needful (and at the same time of the best and most reliable quality) for a sporting outfit at the well-known and old established house of Messrs. J. Gurd & Son. Much of the success of the sportsman, no matter in what department he engages, is due to his being provided, if for shooting, with reliable guns, rifles and ammunition; and if for fishing, with trustworthy tackle, with all needful appliances. This business was established in 1842 by the late Mr. J. Gurd, who was succeeded in 1873 by the present head of the firm, Mr. W. Gurd. The premises are located at 185 Dundas Street, where a general business, wholesale and retail, is carried on in guns, rifles, revolvers, all kinds of ammunition, clay and blue rock pigeons, glass balls, skates and general sporting goods. All necessary repairs or alterations in guns or rifles are efficiently and promptly executed. During the forty-four years this establishment has been in existence the name of Mr. Gurd has been prominently identified with the business interests of London, and this firm compares favorably with any other in western Ontario in extent and facilities. A large city trade has been built up, as well as through the surrounding portion of the Province. Sportsmen will find here at all seasons complete supplies, and no industrial enterprise in this line is conducted with more energy and ability. Mr. Gurd is a native of county Cork, Ireland, and is a thorough judge of his business in all its departments.

London Brush Factory, Thomas Bryan, 61-65 Dundas Street.—The manufacture of brushes in Canada has been an industry of considerable importance for some years, more especially since the inauguration of the National Policy.

Among the leading brush manufacturers west of Toronto is Mr. Thomas Bryan, proprietor of the London Brush Factory. Mr. Bryan began business in 1872, since which time he has built up a very large trade, extending now as it does over the whole of the Dominion. He manufactures all kinds of brushes, including bass brooms, hair brooms, ceiling brooms, hearth brooms, window brushes, foundry brushes, tanners' brushes, printers' brushes, brewers' brushes, horse brushes, dandy brushes, scrub brushes, stove brushes, shoe brushes, mops, etc. Mr. Bryan also manufactures paint, varnish and kalsomine brushes, which, in common with all the others, are of very superior quality. He manufactures a full and complete line of oval, round and flat paint and whitewash brushes, a specialty being made of mill and machine brushes, painters' brushes of every description, and all brushes used by the hardware trade. In addition to what he manufactures, Mr. Bryan is an extensive importer of patent carpet sweepers, feather dusters and artists' brushes, his stock of artist, bristle, camel hair, fitch or bear, and badger hair brushes being complete. Mr. Bryan enjoys an excellent reputation for the class of goods he manufactures and for the stock he keeps, being second to none in the Dominion. He is represented on the road by two travellers. With regard to his machinery and facilities for the manufacture of brushes, they are not surpassed; and skillful workmen only are employed.



John Ferguson & Sons, Furniture Manufacturers and Funeral Directors, 180 King Street.—This house was established by John Ferguson thirty years ago, and in 1884 he admitted his sons, trading under the firm name of John Ferguson & Sons. No better furniture is manufactured in this country than



that made by this firm, and as funeral directors they are without a rival. They turn out furniture of the most elaborate and expensive kind down to that commonly used in the kitchen, the whole being of first-class quality. They do upholstering work likewise, importing all the material used. The factory is fully equipped in every respect with the latest and most improved machinery, and their warehouses are well worth a visit. Their premises, which are large and commodious, cover an area of 60x120 feet and are four stories high, the building being a substantial white brick structure. On the ground floor one section, 30x60 feet in dimensions, is devoted to the undertaking department, reception room and upholstered goods, below which is the morgue; the other portion, of equal dimensions, is the wareroom, devoted to sideboards, extension tables, hall racks, bureaus, etc.; and behind that again is the fitting up and packing room. On the second flat one portion, 30x60 feet, is set apart for all kinds of bedroom suites, and the other for all kinds of parlor suites, easy chairs and lounges. This department is under the immediate supervision of Mr. James Ferguson, one of the partners, who has had excellent experience, having been for some time in the employ of the great firm of Shoobred & Co., of London, England. Behind this department, 30x60 feet, all kinds of wool, hair and grass mattresses are made, and immediately above, 60x60, is the stock room; and still further up is the furnishing room, occupying one portion and upholstered goods occupying the other, and immediately behind is the unfinished goods room. Descending by the back, we arrive at the cabinet makers' room, where all kinds of furniture is put up; and below this is the machine room, fully equipped with the most improved ma-

chinery; still descending to the flat below is the department where the rough material is prepared for the machine room; and now we are in the vicinity of the engine room and drying kiln, in the rear of which is the large lumber yard. Forming a wing to the west is a room, 30x60 feet, devoted to such stock as tow, fibre, excelsior, etc.; in fact, everything for upholstering work. The whole extent of ground covered is 300x60 feet. As might naturally be expected, this firm enjoy a very large trade, and take the lead in the retail trade. Every article turned out is guaranteed, and quality, price and all considered, we know of no better furniture establishment with which to trade than that of John Ferguson & Sons. Mr. John Ferguson, the founder, who has been as active in the interests of the public as in those of his own business, was for several years an Alderman of London, discharging the functions that position involved in a spirit of impartiality and disinterestedness; he has also been President of the St. Andrew's Society; and is now the incumbent of the presidency of the Undertakers' Association of Canada.

Bon Ton Livery, Robert Heuston, Wellington Street.—It is essential that in a city of London's proportions and importance livery establishments should be well represented. Happily, a number of such, alike creditable to the city and the proprietors, are here, and prominent among them is the well-known "Bon Ton Livery," Wellington Street, of which Mr. Robert Heuston is the proprietor. The Bon Ton is well known in sporting circles, and to the better class of citizens who are in the habit of patronizing such establishments. The building occupied as the livery is a substantial brick structure, being the finest of the kind in London, and the stables are well appointed with all modern conveniences. There are twenty-five horses altogether, and fifty vehicles of every description. The horses are always in first-class condition, being always well kept, spirited, and of a stylish gait, among the number being the celebrated Lady Heuston, which has made an admirable record, having won the one and a quarter mile flat race and the two and a half miles steeple chase on the London Newmarket track in October of last year. The horses are generally well-bred, splendid roadsters, and here are to be found the best matched pairs of horses in London. The carriages, etc., are of the latest make, and have always a fresh appearance; and Mr. Heuston, who is very popular and extensively patronized, is ever courteous and obliging, and endeavors to anticipate the wants of the public.

R. Arsoott & Co., Tanners, Market Square.—An important enterprise amongst our national industries is that of a tannery, and in this line London contains some leading houses, amongst which that of Messrs. R. Arsoott & Co. is deserving of all recognition as a thoroughly representative establishment. This business dates its inception back to some twenty-five years ago, during which time the trade of the house has surely and steadily increased. Messrs. Arsoott & Co. do a general business as tanners, while they are also manufacturers of lard and neat's-foot oil, and dealers in hides, skins, wools, tallow, bones, etc. This establishment compares favorably with others in

the same line of their oils have a business of department satisfying the sumers of leather found a company this firm is in Arsoott; both land, and are section of the

E. A. Taylor, Dundas Street.—Dundas Street pursuits there than that of the masses of this country. A. Taylor, the energetic building up a be proud, and premises were Dundas, but necessitated result he has where he makes dimensions, w most popular general literat include classi and artistic voc manuce, poetry low figures. of stationery, well as blank papers can always order. Mr. Province of Q city for 28 years and accomplish reliable in all

St. Nicholas, ham, proprietor which is better than the city every hand, at the prestige of visitors and of city one star thoroughly rep The St. Nicho ham is proprie rally and elig with merchant and the travel tages of first-class style. The di and has a se Being conduct at all hours, t who are daily with the fine wines and liq under the man excelled by an Mr. Topham and restauran

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ing that their work is duly and well appreciated.
Their oils have also a wide reputation, and the general
business of this old and reliable firm is in every
department on a most satisfactory footing, while in
satisfying the demands of a large portion of the con-
sumers of leather, Messrs. R. Arscott & Co. have
found a congenial avocation. The constitution of
this firm is made up of Messrs. J. H. Elliott and K.
Arscott; both these gentlemen are natives of Eng-
land, and are widely known and respected in this
section of the country.

**E. A. Taylor, Bookseller, Stationer, etc., 180
Dundas Street.**—In all the wide range of industrial
pursuits there is not a more interesting occupation
than that of the bookseller, upon which the education
of the masses and the enlightenment of the citizens
of this country in a large manner depend. Mr. E.
A. Taylor, the proprietor of this enterprise, started it
in the year 1858, and by the use of the most effective
and energetic business methods has succeeded in
building up a trade connection of which he may justly
be proud, and one which ranks as the leading estab-
lishment of its kind in London. Mr. Taylor's late
premises were located on Richmond Street, above
Dundas, but the increasing demands of his business
necessitated his removal to larger quarters. As a
result he has recently moved to 180 Dundas Street,
where he makes use of a large store, 18 x 100 feet in
dimensions, which is fully stocked with works of the
most popular authors, magazines, periodicals and
general literature, all of a high class and order, which
include classical, biographical, historical, scientific
and artistic volumes, as well as works of fiction, ro-
mance, poetry and religion, all offered at remarkably
low figures. Mr. Taylor also carries a complete line
of stationery, plain, fancy and commercial paper, as
well as blank books of all kinds. The leading news-
papers can always be obtained here, and foreign ones
to order. Mr. Taylor is a native of Eaton, in the
Province of Quebec, but has been a resident of this
city for 28 years. He is a gentleman of energetic
and accomplished business habits, and prompt and
reliable in all transactions.

**St. Nicholas Hotel, Carling Street, H. Pop-
ham, proprietor.**—Probably there is no city in Canada
which is better supplied with hotels and restaurants
than the city of London; they are to be found on
every hand, and there is nothing which adds more to
the prestige of the place than its accommodation for
visitors and others. Amongst the restaurants of the
city one stands pre-eminently forward, and is a
thoroughly representative establishment in this line.
The St. Nicholas Hotel, of which Mr. Henry Pop-
ham is proprietor, has a wide reputation; it is cen-
trally and eligibly located, and is deservedly popular
with merchants, clerks and professional gentlemen
and the travelling public, who appreciate the advan-
tages of first-class meals, served in neat and attractive
style. The dining hall is fitted up in the best style,
and has a seating capacity for some fifty guests.
Being conducted upon the European plan, with meals
at all hours, there is no limit to the number of guests
who are daily accommodated. The bar is stocked
with the finest brands of imported and domestic
wines and liquors, beer, ale, etc., and the *cuisine*,
under the management of competent assistants, is not
excelled by any similar establishment, and as a result
Mr. Popham enjoys a wide patronage. This hotel
and restaurant has been under the management of

the present proprietor since 1882, though in this line
Mr. Popham has had a varied experience, having
formerly conducted the Club Chambers in Toronto.
Mr. Popham is a native of England, and is thor-
oughly versed in all the details and requirements of
the business in which he is engaged, while he is one
of the most genial and popular of hosts.

**O. B. Graves, Interior Decorations, Art Goods,
Mirrors, Window Furnishings, Wall Papers, Borders,
etc., etc., 222 Dundas Street.**—Wall papers, borders
and ceiling decorations form an essential in every
home; hence an industry dealing in this line of goods

is one of general in-
terest. In this branch
of trade we have a
thoroughly represent-
ative house in that
of Mr. O. B. Graves,
who does a live busi-
ness as an importer
of wall papers, bord-
ers, ceiling decora-
tions, window shades,
spring rollers, etc.
Whether considered
as an industrial art or
as a branch of com-
mercial pursuit, this
business is of sufficient
importance to call for a
favorable notice in a
work of this kind. This
establishment dates its
inception back to 1860,
having been started in
that year by its present
proprietor on Rich-
mond Street, who after-
wards removed to his
present premises in
Oddfellows' Block, 222
Dundas Street. The
advantages of this
house enable Mr. Graves
to supply any article in
the line at bottom
prices. He imports mirror
glass from England,
as well as wall paper
from England, France
and the United States,
of the most improved
design and style. The
manufacture of picture
frames, casels and art
furniture, etc., is an
important and promi-
nent branch of the
house. The goods sup-
plied stand pre-emi-
nently in the front
rank for artistic design
and excellence of work-
manship. This estab-
lishment is a most
comprehensive one,
and includes a great
variety of Christmas
and New Year cards,
plaques and plush
frames imported from
England, France, Ger-
many and United States;
while a specialty is
made of artists' mate-
rials, of which a full
line is kept constantly
on hand. The picture
display is a prominent
feature of this estab-
lishment, and is well
worthy of a visit from
strangers and visitors
to the city. The store
and show room occu-
pied for the pursuit of
this business are 100x30
feet in dimensions,
and here window shades,
poles, oak and bronze
mouldings, together
with other branches of
the industry, are
actively manufactured.
Mr. Graves is a native
of Ireland, and his large
trade has been secured
by a system of operations
conducted upon the
strictest principles of
merit and integrity.



**Fred. Rowland, Pork Packer, etc.; office, 3
Oddfellows' Hall.**—For some years past the city
of London has been known far and wide for the excel-
lence of its beef and pork. Prominent among the
establishments engaged in the packing and provision
business is that of Mr. Fred. Rowland, whose facilities
for conducting this business are extensive and ample.
This gentleman began business in 1852 in a com-
paratively small way, but with a thorough knowledge
of the business, and with business ability he has

become one of the leading packers of meat in this section. Mr. Rowland is an extensive manufacturer and dealer in bacon, hams, and fancy cured meats, barrelled pork, lard, etc., and in this important line of industry he is the oldest established merchant in the city. He carries a heavy stock, and does a large city and widely extended business. His packing house is located at the corner of William and Bathurst Streets, where he has every convenience and a spacious ice house for carrying on his business. The brand of hams here turned out has a wide reputation, while a very superior quality of lard is produced. The packing house is fitted throughout with all necessary machinery and appliances; is furnished with steam power, which supplies motive power to the sausage cutters, the press and pork cutters. Mr. Rowland is a native of England, and has been a resident of this country for 45 years, 35 of which have been spent in London. He is a gentleman of enterprising business habits, and thoroughly understands every branch of the industry in which he is engaged, and which he has developed to its present proportions.



Hunt Brothers, Produce, Coal and Commission Merchants: office, 363 Richmond Street.—Prominent among the most enterprising and successful of London's merchants are Messrs. Hunt Brothers. Inheriting the substantial business left them by their father, the late Charles Hunt, in 1871—who established the City Mills in 1856, and carried on a large coal and wood trade—they have built up a trade, as millers and merchants, at once unique and representative. The City Mills, situated at the south branch of the River Thames, were rebuilt in 1884-85, when the complete roller process was introduced, with a capacity of 150 barrels; and the flour manufactured is of a quality that secures it a ready sale in the market. The "Diamond Patent," "Anglo-American Patent" and "Iroquois," are grades that have become household words among those dealing in the article of flour; the "City Bakers," a fine grade manufactured for the Montreal trade, and the "Iroquois" brand being entirely exported to Glasgow. A large number of men are constantly employed at the mills, which have been kept running night and day in order to keep up with the demand. Exclusive of the large export trade, the home market for the products of the City Mills extends over the Eastern Provinces and Ontario, Messrs. Hunt Brothers deal extensively in produce, having a warehouse on the G. T. R. track here, also one at Ilderton on the London, Huron & Bruce Railroad, and are also proprietors of the City Elevator. At their coal and wood yard, situated at 88 Bathurst St., is carried on the largest trade in the city in coal. They dispose of from 7,000 to 8,000 tons of that article per year, and 2,000 cords of wood. They are the exclusive agents in London for the Delaware and Hudson anthracite coal, as also for the Royal Coal & Mining Company, miners of the celebrated Brier Hill Hocking Coal, Columbus, Ohio. Mr. Charles B. Hunt is Vice-President of the London Coal Exchange, of which he has been a member since its inception in 1883.

Canada Chemical Manufacturing Co., Rectory Street, London East.—Chemicals, entering as they do largely into various industries, and also used largely domestically, constitute a most important branch of industry. Experienced skill must be brought to bear upon it as care and attention is required at every stage. In Canada the manufacture of chemicals assumes considerable proportions, and prominent among those engaged in it is the Canada Chemical Company of London East. This Company has been established since 1867; Mr. William Bowman is President, and Mr. T. H. Smallman, Treasurer and Managing Director. The works, covering altogether some three acres, are completely equipped with the most improved appliances, the plant being perhaps the most expensive of its kind in use in Canada. The chemicals manufactured are sulphuric, nitric and muriatic acids, both commercially and chemically pure, and mixed acids for explosives. This Company is the only one manufacturing chemically pure acids in Canada; it also manufactures coppers, ammonia, glauber salts and calcined salts; it is also the establishment in the country manufacturing acids from pure brimstone, using platinum distilling apparatus. This Company enjoys a very large trade, extending over the whole of the Dominion, owing to the purity and general excellence of the chemicals manufactured; and it may be mentioned in this connection that the manufacturing department is under the immediate supervision of Mr. J. H. Bowman, Professor of Chemistry, Western University.

The London Drug Company, James Douglas, Manager, 100 Dundas Street.—There is no better known drug house in Canada than that of Kerry, Watson & Co. of Montreal. For purity of goods and fair dealings their reputation has long since been established. Their trade is very large; and in order to give that attention to the western trade which its magnitude demanded, a branch house was established in this city in 1883, buying out Mr. B. A. Mitchell, than whom no one carried on a more important drug trade in the west. Two travellers are employed from this house, and since the foundation of the London Drug Company, the trade, which formerly was very large in the west, has been very considerably supplemented. What has contributed materially to the success of Kerry, Watson & Co. here, has been the energy of their Manager, Mr. James Douglas, who has had a long experience in the business, and who was for many years with the firm in Montreal. The large stock carried is imported direct from all quarters of the globe, and embraces everything relating to the trade of a retail druggist, excepting what is manufactured by the firm here, such as fluid extracts, elixirs, tinctures, citrate of magnesia, etc.; the drugs are ground at Montreal. A speciality is made of fine high class goods and druggists' sundries. An establishment in the west such as this must necessarily be a boon to the trade, as the operations are so extensive; and the imported goods being bought for cash, terms can be arrived at specially advantageous to the trade. The premises are very large, having a depth of 120 feet and three stories high, the whole of which is devoted to manufacturing purposes and storage.



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Manufacturing Co.,—Chemicals, entering industries, and also take a most important place. Skill must be used and attention is required in the manufacture of the proportions, and in it in the Canada East. This Company is Mr. William Bow Smallman, Treasurer of the works, covering completely equipped plants, the plant being of its kind in use in the manufacture of sulphuric acid commercially and for explosives. This Company manufactures chemically and manufactures cop- per and calcined salts; it is also the only establishment in the country manufacturing acids from pure brimstone, using platinum distilling apparatus. This Company enjoys a very large trade, extending over the whole of the country and general excellence; and it may be said that the manufacturing is under the supervision of Mr. C. H. Chemistry, Western

pany, James Doug- rect.—There is no Canada than that of real. For purity of reputation has long trade is very large; tion to the western aded, a branch house 83, buying out Mr. e carried on a more Two travellers are since the foundation he trade, which for has been very con- has contributed ma Watson & Co. here, anager, Mr. James experience in the years with the firm carried is imported globe, and embraces of a retail druggist, of the firm here, such citrate of magnesia, Montreal. A specialty ods and druggists' the west such as o the trade, as the imported goods arrived at specially premises are very et and three stories ed to manufacturing



W. Hallé & Co., Importers of Pianofortes, Cabinet Organs and General Musical Merchandise, 3 and 6 Masonic Temple Buildings.—As an authority on music and musical instruments, Mr. W. Hallé occupies a pre-eminent position in western Ontario. He acquired his rudimentary knowledge of musical instruments in London, England, and coming out to Canada in 1866, opened a large music store in Chatham, Ont. Four years afterwards he removed to the "Forest City," and has since been prominently identified with every musical event of any importance in London. With a thoroughly practical and scientific knowledge of the construction of the piano, he combines the accomplishments of the musical artist. He has always taken an active interest in the London Philharmonic Society, of which he is the Treasurer. It goes without saying, therefore, that the musical instruments in which Messrs. W. Hallé & Co. deal must be of superior excellence. They are the sole agents here for Newcombe, of Toronto, and Hallett & Cumston, Boston. The Newcombes, it is needless to say, are patronized by the best piano artists in Canada, these pianos being noted for their reliable construction, their bell-like tone, with a perfect repeating check action. Referring to an exhibit of Newcombe pianos at the Colonial and Indian Exhibition, no less an authority than Henry Morley, of the Royal Academy of Music, London, said that they "are, without doubt, as fine specimens of pianos as I have ever seen. For such pianos to be introduced in our concert rooms in Great Britain will indeed be a treat in store." Mr. Charles T. Corke, Associate

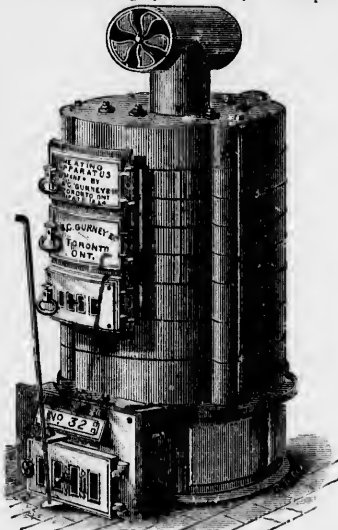
Royal Academy of Music, London, also said, "I am extremely pleased with all the Newcombe pianofortes I tried at the Colonial and Indian Exhibition. Both tone and touch are charming." These pianos secured the silver medal at the New Orleans Exposition in competition with the leading makers of the world. Hallett & Cumston have been before the public for 50 years, and have won an enviable reputation. Messrs. Hallé & Co. are also agents for C. L. Thomas, Hamilton, D. W. Karn & Co., Wood-

stock, and W. Dougherty & Co., makers whose instruments are well known and highly reputed. Messrs. W. Hallé & Co. conduct the leading piano business in London, and their instruments are sought after by the best musicians for recitals, while their warerooms are used for rehearsing their music.

Edward De la Hooke, City Passenger and Ticket Agent, 3 Masonic Temple.—The railroad facilities of Canada are now becoming so rapidly developed, that London, as an important point on several lines, is brought into direct communication with every part of the Dominion as well as of the United States, and thus there is a big field of enterprise for the ticket agent. The bustle and crowds at railway stations often prevent a traveller getting specific information as to the best and cheapest route to go in the event of a long journey, where several changes may be necessary; thus it is that the ticket agent, in the quietude of his office, is able to furnish every information and directions, while he is also enabled to issue tickets at the lowest rates. In this line of business Mr. Edward De la Hooke is popularly known, he having been for nearly 20 years in the service of the Great Western Railway of Canada, and for over 12 years of that period ticket clerk at the station here. He is the city passenger and ticket agent of the Grand Trunk Railway, and issues single and return tickets to all stations on the Grand Trunk system; and through tickets to all points in Canada, the United States and Europe. He is agent for the Cunard, Inman, White Star, Dominion, and other

lines of ocean steamers, all well known and favorite Atlantic liners. Mr. De la Hooke is also agent for Thomas Cook & Son's European and American tours, and those contemplating a journey, no matter to what point, cannot do better than consult this gentleman; by so doing they will assuredly be money in pocket, and will also have the satisfaction of knowing they are travelling on the best and most direct route. Mr. De la Hooke is a native of England, was educated at St. John's College, Hurstpierpoint, and came to Canada in January, 1864, bearing letters to Mr. Swinyard, the then General Manager of the Great Western Railway, who at once gave him a position in his own office. Since his residence here Mr. De la Hooke has gained the confidence and esteem of a large circle of friends in social and business life. He is a Past Master of the Masonic fraternity, and a past President of the St. George's Society.

W. H. Heard & Co., Plumbers and Steam-Fitters, King Street.—On no branch of trade are householders more dependent for their domestic comforts as well as for their sanitary arrangements as on that which comes under the heading of general plumbing and steam-fitting. Many are engaged in this enterprise, but it is not all that are both competent and reliable. However, amongst those who come within the category of reliability and competency



must be ranked Messrs. W. H. Heard & Co. The gentlemen constituting the membership of this firm have been engaged in their present business for the last five or six years, during which time they have gained the confidence of all for whom they have fulfilled orders, while they have also been engaged in executing the plumbing, steam-fitting and sanitary arrangements of some of the leading buildings and private houses of the "Forest City." Their establishment is located on King Street, near to Richmond, where they conduct a large business as manufacturers

and dealers in the various approved systems of heating apparatus, as well as galvanized range boilers and stands, copper pantry sinks, lead traps and piping, electric house bells, pumps of all kinds; beer engines, artistic gas fixtures, window reflectors, globes and shades, in addition to many other articles needed for the comfort as well as the adornment of every home. The stock in hand is a most comprehensive one, and all goods are at rock-bottom prices. In this line Messrs. Heard & Co. are a recognized leading and representative house, and builders and others may safely rely on the excellence of their work. Mr. Heard is a native of Canada; he is a thoroughly practical mechanic and engineer in every department of his business.

The Ontario Mutual Fire Insurance Co.,

P. F. Boyle, Manager, 386½ Richmond Street.—The number of fire insurance companies doing business in Canada is a large one, but the solidity of an insurance company and its promptness in paying claims is a most important point. In this respect the Ontario Mutual, which forms the subject of this sketch, is entitled to due prominence and recognition from the high character and reputation it enjoys. This Company was established in 1867 as purely mutual, its head offices being at 386½ Richmond Street, with branch agencies throughout Ontario, to which Province its field of operation is confined. Since its foundation this Company has enjoyed a large business, which it has regularly maintained, a fact which cannot be said of all companies at the present time. This institution is conducted under a board of directors, two of whom retire annually in rotation, but are eligible for re-election, the policyholders, according to the amount of their premiums, having a certain number of votes. The first manager of this thriving Company was Mr. James Johnson, who in turn was succeeded by Mr. P. F. Boyle, the present manager, a gentleman of wide experience in fire insurance, and whose able administration of the Company's affairs have given every satisfaction to those concerned in this enterprise. Mr. Boyle is a native of Ireland, but has been a resident here for over thirty years, during which time he has gained the confidence and esteem of all.

Ontario Car and Foundry Co., London.—

Foremost among the industries of London is that carried on by the Ontario Car and Foundry Co. This immense concern was established in 1871, being originally conducted under the style of the Ontario Car Company and London Car Wheel Company. The area of ground covered by the car works and casting and wheel foundries is some sixteen acres, and the number of hands employed is 275. Motive power is supplied by engines aggregating 160-horse power. Every facility incident to the particular industry carried on is embraced within the works, the tools and machinery being of the most modern kind. The Company has capacities and facilities for turning out eight freight cars on an average per day, and sixteen passenger coaches per year. Every road in Canada has been equipped in part or in full by this Company, including the Canadian Pacific Railway, the Grand Trunk, the Canada Southern (now the Michigan Central), the Northern & North-Western, the Toronto, Grey & Bruce (now amalgamated with the Canadian Pacific), the Whitby & Fort Perry, the Intercolonial, the Quebec & Lake St. John, the Quebec Central, the Western Counties, Halifax & Cape Breton. The cars manufactured by this Company,

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whether passenger, mail, baggage, express or freight, are not surpassed by those of any other concern on the continent of America for finish, durability and general workmanship. Skillful and experienced workmen are employed, and the material used is strictly in accordance with specifications, each railway company having their own standard and issuing their own specifications. It is a fact worthy of note that the manufacture of railway cars is an industry the most comprehensive of any, touching as it does upon every department of trade in the Dominion, among which might be mentioned lumber, bar iron, pig iron (both for castings and car wheels), nails, hardware, paints, oils, varnishes, plush, canvas, hair, springs and carpets. Mr. Thomas Muir is the competent General Manager of this concern, with which he has been associated since its inception. He is a gentleman of large experience in the manufacture of railway cars, and is thoroughly conversant with every detail.

Chas. F. Colwell, Importer of and Dealer in Musical Instruments and Musical Merchandise, 171 Dundas Street.—It was once the boast of continental Europe, and of Germany in particular, that we—the English, wherever we might be—were dependent upon them for our musical creations and our musical instruments. Europe was the birthplace of Handel and Mozart, of Beethoven and Mendelssohn, and of other great composers. The musical instruments which held the professional world by a kind of involuntary fascination were made there, and the most



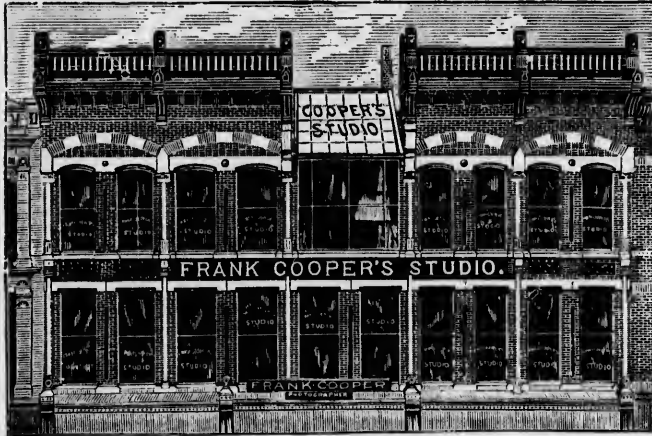
eminent critics of musical productions were nursed amid the inspirations of "Vaterland." A new cra has dawned on the English-speaking race, and with it we claim fresh acquisitions. England and America, —and when we name the latter we necessarily include the British portion of this continent—can now compete against the whole world in musical creations and in musical instruments. The "Forest City" is a well known musical centre, and among its inhabit-

ants are to be found many whose tastes are at once correct and refined. There is, therefore, a tempting field here for the musical merchant whose stock bears the stamp of merit, and whose reputation as an authority cannot be questioned. In London there are several large music ware-rooms, but foremost amongst them all is that of Mr. Charles F. Colwell, estab-

lished some sixteen years ago. The excellence of his stock has long since secured for him a name second to none, embracing as it does musical instruments and musical merchandise of all kinds, among which may be mentioned pianos and organs by the best makers, violins of all sizes, styles and colors, varying in price from \$1.00 to \$1,000.00, including the famous Stradivarius and Amati violins; guitars, banjos, accordions, concertinas, melodeons, mouth organs, etc. Mr. Colwell handles the "Emerson," "Dominion," and "Knabe" pianos, in addition to others; but let these suffice as samples of the heavier class of goods kept in stock. The "Emerson" piano is, without a doubt, no fine an instrument of its kind as is manufactured on this continent. It is noted for its fullness and roundness of tone, and for its durability. Mr. Colwell is an extensive importer, and buys for cash, the benefit of which he extends to his patrons. Mr. Colwell occupies two flats, the lower one being 100 feet deep. The wareroom, which is on the ground floor, is fitted up with much taste after the traditional manner of a music house, the walls being almost covered with portraits and engravings of famous composers, actors, actresses, and musical artists. We have seen no better music wareroom in Canada, and "Colwell's Popular Music House" has become a household word all over Ontario. The second flat is in two divisions, being devoted to rehearsals and music teaching. Professor Baumann, of Hamilton, and Professor Zinger, of Brantford, give weekly lessons, the one on the violin, and the other on the guitar and banjo. The piano and other instruments are taught as well. Mr. Colwell handles also the "White" sewing machine, than which there is none better in the market. It is guaranteed to last a lifetime, and its range of work excels that of any other. There are several hundred thousands of these machines now in use, and Mr. Colwell enjoys a large trade in them. Mr. Colwell, during the past sixteen years, has been prominently identified not only with leading musical events here, but with municipal and other important interests of the city as well. His trade is the largest west of Toronto, which he has built up entirely himself, and his career affords an excellent example of what luck and energy can accomplish under adverse circumstances and against keen competition.

Frank Cooper, Photographer, 169, 171 and 173 Dundas Street.—To produce satisfactory and pleasing pictures requires skill, refined taste, and appre-

ciation of the laws of light and shade. All these requisites are to be found at the establishment of Mr. Frank Cooper. As a photographer this gentleman has gained a wide and well-merited reputation for the excellent finish of his pictures. His studio, located over 169, 171 and 173 Dundas Street, is tastefully and elegantly finished, and is replete with everything necessary or convenient for the efficient practice of the art, or for the comfort of visitors. This establishment dates its inception back to some nineteen years, since when this house has enjoyed a



steadily increasing reputation. All sizes of photographs, from cartes up to 14x17 inches in size, are taken in every style and true to life, while a speciality is made of family groups and children, Mr. Cooper attending personally to the operating. The gallery is one of the largest and best appointed in Canada, and has long enjoyed a national reputation for artistic photography. The operating rooms are 55x25 feet in dimensions, while there are separate reception rooms for ladies and gentlemen, the whole establishment being in every way efficiently equipped with everything needful or useful for the effective performance of the best class of work, the workshop being 55x25 feet in size, with employment for 7 regular hands. Mr. Cooper, who is of Irish descent, is a native of the "Forest City," and has for many years been prominently identified with the business interests of the place, where he has established a business second to none in his line, and of which he may well feel a justifiable pride.

Wright & Durand, Builders, Contractors, etc., cor. Queen's Avenue and Wellington Street.—This well-known house dates its inception back to the year 1854, when it was first founded by Messrs. John Wright and James Durand. In 1880 these gentlemen retired, and were succeeded by their respective sons, Mr. Thomas Wright and Mr. Andrew Durand. Four years later the lamented death of Mr. T. Wright left this business under the sole control of Mr. Durand, though the old constitutional title of the firm is still retained. The premises occupied for this comprehensive industry are located at the corner

of Dufferin Avenue and Wellington Street, occupying a lot 200x120 feet in dimensions, on which is a spacious factory and workshop 50x100 feet in size. In addition to building and contracting, they also manufacture doors, sash, blinds, etc., and their extensive operations are conducted with eminent skill and executive ability. The various machinery and mechanical appliances are propelled by an engine of 25-horse power, with a steam boiler of similar strength, and throughout each department the busy operation of skilled workmen presents a

bivene of industry, indicative of energy and enterprise. The hands employed in connection with this industry will average from 45 to 50. Amongst the prominent buildings erected by this firm may be mentioned the High School, the Custom House, Merchants' Bank, Bank of Montreal and Federal Bank; also some of the prominent institutions of Stratford, Saint Thomas, Strathroy and Windsor. It is the intention of Mr. Durand to erect new premises on an enlarged

scale. This gentleman is a native of the city, who, industrious in his habits and progressive in his ideas, has familiarized himself with all modern styles and designs, and employs the most efficient and improved machinery and appliances in the preparation of lumber and material for building purposes.

John M. Denton, Merchant Tailor, 372 Richmond Street.—Among the most skilled and reliable merchant tailors of this city must be classed Mr. John M. Denton. As a practical tailor of the highest skill Mr. Denton has no superior in this city, and he has no hesitation in guaranteeing most perfect fits in garments in all cases. He carries in stock a full line of piece goods of the most popular makes and styles, which he takes pleasure in exhibiting to those in quest of goods or garments. He keeps special lines for dress goods, for suitings, for trouserings and for liveries; his Cheviots and Scotch tweeds being especially fine. Mr. Denton is a large importer of woollens, and he has always on hand an extensive stock, such as only first-class houses keep. None but experienced hands are kept, and no garments are allowed to leave the store which are not carefully inspected and entirely satisfactory to the customer; as a consequence, this house has received a high popularity, not only in this immediate section, but from patrons at a distance. Mr. Denton has now on hand a large stock of very reasonable and stylish woollen goods for winter use, for which he offers unusually good value. This important branch of business was established in 1855 by the present proprietor. The premises are located at 372 Richmond Street, and

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comprise a spacious and well appointed store, 20x80 feet in dimensions, fully stocked with a choice supply of the best of materials for garments. As a proof of the superior nature of the work turned out by this establishment, Mr. Denton was awarded the highest medal at the Paris Exposition in 1878, and was also awarded a medal at the first Dominion Exhibition in 1879. Mr. Denton is a native of England, but has resided in London for the last 31 years, where he is highly and deservedly respected.



CANADIAN HEAD OFFICE.

British Empire Mutual Life Assurance Company, of London, Eng., established 1847; Western Ontario Branch, Albion Block Buildings, London, Ont., J. F. Jeffers, Manager.—The British Empire Mutual Life Assurance Company, of London, England, is highly recommended, as much for its economy as for its safety, the perfection of both having apparently been reached by its operations, as indicated by the liberal share of patronage accorded the organization by the leading merchants and residents of this city and section of the country. This Company was established in the Old Country in 1847, and now possesses assets of \$5,304,250, an annual income of \$1,037,855; the Canadian investments are \$700,000, while the claims and bonuses paid amount to \$10,000,000. All reserves are deposited with the Government at Ottawa, and the assured are thus given ample protection. The endowment plan is a noticeable feature of this Company, as in addition to the system of paying insurance in case of death, the Company also constitutes a safety fund, from which at certain ages members insuring may realize the benefits of their investments and payments made. Its table of rates is carefully prepared upon a basis enabling it to meet every promise made, and not merely for the purpose of getting insurance and trusting to luck for the future. Its reserve for the payment of endowments gives it all the elements of

strength claimed by high rate companies. The prominent features of this Company are *absolute security*, afforded by the reserves deposited with the Government, fair rates, unconditional policies, no forfeiture, a temperance section and a biennial division of profits. All earnings in Canada, besides large sums from England, are invested in Canadian securities. The head office for Canada is at Montreal, the General Manager for Canada being F. Stancliffe, a gentleman of large experience; the Dominion Board of Directors being the Hon. John Hamilton, Director of the Bank of Montreal; John Hope, Esq.; A. Murray, Esq., Director of Bank of Montreal; Robert Simms, Esq.; and James Bennett, President Montreal Stock Exchange. The western Ontario Branch is under the management of J. Frith Jeffers, Esq., who was formerly Inspector for the Canada Life for Eastern Ontario. The business of this branch is confined to the territory west and north of Toronto, and though but established here in 1883, the business of this agency has grown to large proportions. Mr. Jeffers is a native of this country, has been three years resident in London, and has established both for himself and the Company here represents a wide and increasing confidence.

Grigg House, Samuel Grigg, proprietor, corner Richmond and York Streets.—There is nothing which adds so much to the prestige of a city in the estimation of strangers as first-class hotel accommodations. The city of London is to be congratulated on the possession of establishments of this kind of a high order, and which in all their details can well compare with those of any other place on this continent. Amongst the most popular and favorite houses of entertainment in the "Forest City" is that so widely known as the "Grigg House." The location is one of the most eligible in the city, at the corner of Richmond and York, in close proximity to the depot, within a short distance of the wholesale and retail centres, and accessible by horse cars, which pass the house, to all parts. This favored resort was erected some nine years ago, and since its inception has been under the direction of its present proprietor. The building is a three-storied one, while the interior is modelled and finished in the most thorough and complete manner with all the modern conveniences and arrangements of first-class metropolitan hotels. The office, located on the first floor, is fitted up in the most thorough and convenient style, and comprises a telegraph department as well as telephone; reading and writing rooms adjoin, as well as a thoroughly equipped bar, stocked with a choice supply of wines, liquors and ales, together with a well appointed billiard room, barber's shop and sample room. On the second floor are dining and breakfast rooms, ladies' and gentlemen's parlors, ordinary reception rooms and rooms *en suite*. The third floor is devoted to sleeping apartments, eighty-five in number, well ventilated, lighted and heated by steam. The halls and corridors are wide, spacious and convenient, while the rooms are all commodious, handsomely furnished and elegant in all their appointments, fixtures and upholstery. The "Grigg House" is in every respect a first-class establishment, not excelled by any contemporaneous hotel in the country; its *cuisine* is most excellent, the table at all times being served with choice viands and delicacies, while there is seating accommodation for one hundred guests. Under the able and judicious management of its present proprietor, the "Grigg House" has taken high

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rank among the leading houses of the Dominion. Mr. Grigg has been identified with the hotel business for the last twenty-seven years, and by his own energy and determination has attained his present prominent position in the front rank of hotel proprietors. This gentleman makes a most genial and obliging host, while his extensive acquaintance with the travelling public and his personal popularity have made the "Grigg House" peculiarly attractive and home-like.

The Ontario Loan and Debenture Co., incorporated 1870: office, Dundas Street.—Principal among the financial institutions of London, devoted to the lending of money on real estate securities only, is the Ontario Loan and Debenture Company. In the conduct of an institution of this kind, nothing can contribute more to its success and permanency than careful management, with which of course must be combined a thorough knowledge of financing and of the values of real estate. The Ontario Loan and Debenture Company has always been fortunate in its management, and consequently successful in its financial negotiations. These have continuously increased ever since its inception, until it now ranks among our leading and most solid institutions in Canada devoted to the negotiation of money. As a resource for simple investment, or for borrowing money on real estate security, the Ontario Loan and Debenture Company has established a reputation as being eminently suitable for the objects it has in view. Money is advanced on mortgages, on real estate, municipal debentures and Government securities; the amount advanced on mortgages being usually from fifty to sixty per cent. of the inspector's cash valuation. As an evidence of the increasing prosperity of this Company, the assets at the close of 1885 were \$3,239,695.62, and last year they were about \$150,000 in excess of that amount. In 1885 the loans on mortgages amounted to \$658,321.90, while last year they approached \$1,000,000. Mr. Joseph Jeffery, the well known Manager of the Molsons Bank, is the President of the Company. This gentleman is one of the clearest-headed financial men in the country; one better posted as regards values of real estate it would be difficult to find. He has been connected with the Company since its incorporation in 1870. Mr. Alexander Johnston is the Vice-President. The remaining Directors are Messrs. John McClary, William Bowman, William Woodruff, George B. Harris and Herman Waterman; these gentlemen are all well known, and successful men in their various lines of business. Mr. William F. Bullen, who is Manager and Treasurer, has also been connected with the Company since its formation. He has the reputation of being a cautious business man, prompt and decisive; and one more efficient for the position he holds, or more zealous in the discharge of his duties, it would be hard to find. Having at first occupied the position of Inspector, it has made him thoroughly acquainted with values of real estate in the various parts of the country in which the Company does business. Messrs. Magee, Jeffery and Thomas, of London, Ontario, are the Canadian Solicitors.

James L. Anderson & Co., Booksellers and Stationers, 175 Dundas Street.—In all the wide range of industrial pursuits there is not a more interesting occupation than that of the bookseller, upon which the education of the masses and the enlightenment of the citizens of a country in a large measure depend. The city of London is especially a city of erudition

and culture, the consequence being that the book trade is of more than ordinary importance. There is no better evidence of refined taste in the house than the presence of books, and it is a matter of congratulation to the friends and laborers in the cause of education that the major portion of the literature

which forms the reading matter of to-day is far superior in character as compared with that of a few years ago. Messrs. James L. Anderson & Co., the proprietors of this enterprise, have been engaged in this branch of industry for the last eleven years, and by the use of the most effective and energetic business methods have succeeded in building up a trade connection of which they may justly be proud, and one which will bear favorable comparison with that of any kindred house in western Canada.



The premises occupied, at 175 Dundas Street, comprise a spacious building three stories in height, with a commodious store, fully stocked with a choice variety of popular literature, which includes both ancient and modern classical, biographical, historical, scientific and artistic works, as well as books of fiction, romance, poetry and religion, which are offered at most reasonable prices. This firm are also agents for Stafford's celebrated inks, which they keep in every variety and color. They have a large assortment of Bibles of all sizes and at all prices, as well as hymn books, prayer books, and special works for Sunday school libraries and prizes. Their stock of fancy goods comprises an elegant array of articles of practical utility and adornment, suitable for wedding and birthday gifts. They carry a full line of stationery, plain and fancy, as well as legal and commercial, also blank books and office sundries. They hold the agency for Valentine & Co.'s photographs of Old Country scenery, which to the many residents of Great Britain here must indeed prove a welcome boon. Messrs. Anderson and Co. import all their stationery direct, and selling on small margins, they are enabled to quote prices no other house can beat. They make a specialty of the

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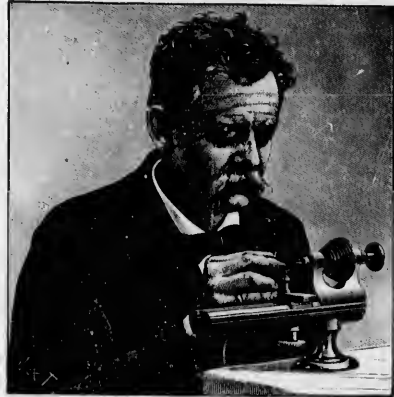
"Leader" file, the "Eclipse" Letter-copying Press, Anderson's Calendar Pad, "Shannon" and "Globe" files. To the careful and judicious management of Mr. Anderson is due the present success of this enterprise, which in its line may justly be ranked as the leading house of the "Forest City."

Beecher Brothers, Manufacturers and Dealers in Hot Air Furnaces, 245 Dundas Street.—Manufacturing enterprises of modern times have embraced many features of practical utility, but none which deserve higher merit or consideration than those which relate to the home, its pleasures and conveniences. Amongst these may be mentioned the specialty to which Messrs. Beecher Bros. are devoted in the manufacture of Henderson's Home Hot Air Furnaces. This important establishment dates its inception back to the year 1868, when it was started by the present proprietors. Since that time the fame of these furnaces has become widespread; they are now in use in every part of the Dominion, from New Brunswick to British Columbia, and there is a steadily increasing demand for them. These furnaces are constructed upon the most improved sanitary as well as economical principles, and are adapted to buildings of every class, and are especially adapted for private houses. They keep the rooms at an even temperature throughout; they are easily managed, there is no dust or smoke connected with them, and they are in every way most durable. The premises occupied by Messrs. Beecher Bros. are located at 245 Dundas Street, where they conduct a live business as manufacturers and wholesale dealers in Henderson's Home Hot Air Furnaces, as well as the Boynton Wood Furnaces. Employment is here given to six skilled hands, the building being 70x15 feet in dimensions. Too high praise cannot be given to these excellent products; they have only to be tried to make their merits sufficiently patent to all, and a vast number are now in use. The Messrs. Beecher Bros. are natives of this country, and the success which has attended this enterprise is but a deserved tribute to the zeal and energy of these gentlemen.

J. Friend, Baker and Confectioner, 117 Dundas Street.—The industry of the baker and confectioner is in all communities a most important one, as supplying a commodity necessary for our daily subsistence. In this line we have a prominent and thoroughly representative house in that of Mr. J. Friend, whose establishment, located at 117 Dundas Street, is worthy of more than a passing notice. This business was established by its present enterprising proprietor some four years ago, who has, from a comparatively small scale, built up his present substantial and satisfactory trade. The business is both wholesale and retail; a handsome store, centrally located between Talbot and Richmond Streets, with a frontage of 20 feet on Dundas Street, serving for the retail department. The stock carried is complete in every detail and of the best quality, to which in no small measure is due his extended trade. Mr. Friend caters for all kinds of suppers, wedding breakfasts and banquets; and personally superintending all departments, patrons of this house may rely on everything being done in this class style. The wholesale trade is reaching large proportions, a result due to honest dealing and careful attention to the wants of his many customers. Mr. Friend is a native of the Old Country, but has been a resident of this city for a number of years, where he is regarded as a substantial business man, and one who can be relied upon, in all commercial

transactions, to give satisfaction to those who trade with this house.

William D. McGloghlon, Jeweller, etc., 179 Dundas Street.—In all the wide range of industrial enterprise there is no industry of greater importance than that of watches and jewellery. In this line we have many of our leading merchants and citizens engaged, amongst whom we have a leading and representative establishment in that conducted by Mr. W.



D. McGloghlon. Ever since its foundation this house has enjoyed a large and steady trade. The premises occupied at 179 Dundas Street are large and commodious, and contain a most complete and varied stock of watches, jewellery, clocks and fancy goods of all descriptions, at prices to suit all. As a manufacturer, Mr. McGloghlon is prepared to execute all orders, perfect in finish and chaste in design, and has facilities for turning out the best work in this line. Diamond setting is made a prominent specialty, and a greater diversity is made here than at any contemporaneous establishment. Enamelling, chasing and engraving, are carried on in the highest style known to modern art. For extent, variety and elegance of watches, jewellery, plate, diamonds and fine goods carried in stock, this house will compare favorably with any similar one in western Ontario. Every article necessary for a really first-class jewellery store is here to be found. Watches are cleaned, repaired and warranted to give every satisfaction, and that at the most moderate cost. As a watchmaker, Mr. McGloghlon stands pre-eminently alone in the city, his establishment being the only one in Canada where all the several parts of a watch are made. The workmanship is of the finest nature, and Mr. McGloghlon is possessed of every facility in the shape of the most improved and modern machinery for turning out work of this nature. Monograms and casts are cut in all kinds of precious stones, and special attention is paid to repairing of every description. Mr. McGloghlon is a thorough practical watchmaker of many years' experience. He devotes his entire attention to the general business of the house, besides exercising a superintendence and management over the mechanical department of the business.

John H. Chapman & Co., Importers of Dry Goods, etc., 126 Dundas Street.—Prominent among the dry goods merchants of this city are Messrs. John H. Chapman & Co. This house was established in 1879, an excellent trade having since been built up, which now ranks among the first of its kind in the city. The premises are commodious, being 150 feet deep and three stories in height, the first flat being devoted to a sumptuous array of small wares, dress goods, silks, satins, staple goods, collars, flannels, tweeds, etc., and on the second flat are the tailoring, millinery and mantle manufacturing departments, where competent *artistes* and cutters are employed. In the mantle department, which will compare favorably with any in the city, the stock is large, rich and varied, including wraps, dolmans and long and short jackets. A specialty is made of dress goods and mantles, being in the newest designs, and after the most approved mode. The goods are imported direct from England, Scotland, Germany, France and New York in very large quantities, and bought at close market price. Messrs. John H. Chapman & Co. are in a position—of which they avail themselves—to offer goods at a price which only a large and first-class house can. The stock needs no words of commendation, nor the manufactured goods; the former being of that quality which commands a wide and ready market, and the latter being without any finer in London. The large and representative trade enjoyed by Messrs. John H. Chapman & Co. has been built up on those principles of commercial honor which first command attention and then confidence, and at the same time anticipating the wants of the public in regard to the quality of the goods, style, finish, etc.

Smallman & Ingram, Importers of Staple and Fancy Dry Goods, and Manufacturers of Mantles and Millinery, 147 Dundas Street.—Well directed energy and honorable dealings always tell in business, as indeed in everything else. Messrs. Smallman & Ingram have conducted a very prosperous business since 1877, and during the whole time that has elapsed their trade has advanced by rapid strides, until to-day they are in the enjoyment of perhaps the finest retail trade in the city. It might naturally be asked, what has contributed most to so great a success? Everything connected with their business, and their manner of conducting it, have each and all contributed to the result. They import direct from the British and foreign markets, and being thoroughly familiar with these after a long experience and in close relations with the manufacturers, and buying always for cash, they are enabled to offer to their customers special advantages both as to the quality and price of goods, as the stock they keep is always of the first quality, which they sell at close prices and for cash, the advantage of which every customer understands. These are the salient features of this house, and thus the almost unparalleled success of Messrs. Smallman & Ingram can be easily understood. They cater to a medium and fine trade, and are always abreast of the times. They make a specialty of dress goods, and there is none finer anywhere. In the manufacture of mantles and millinery their reputation is assured, their Newmarket coats and short English walking jackets being without a superior. Their store, which is 145 feet deep, extending from Dundas Street to Market Square, was found too small for the requirements of the trade, and they were obliged to open a store adjoining, facing on Market Square. They employ some forty hands, a number they will be obliged shortly to increase.

E. A. Crossman, Artist, 322 York Street.—In the progressive age in which we now live, the painter's art has steadily kept pace with commercial advance, while the enlightened education of the day makes us the more appreciate works of science and art. Hence it is fit and proper that painting, fostered as it has been since the early ages, should, in a comprehensive work of this nature, be duly represented. To produce satisfactory and pleasing pictures requires skill, refined taste, appreciation of the laws of light and shade, a perception of correct pose, culture, and also much study and practice, as well as an expensive outfit and properly arranged studio. All the requisites named above may be found at the art rooms of Mr. E. A. Crossman, at 322 York Street. This gentleman is by nature as well as culture a true artist, and makes a specialty of crayon and pastel portraits, also oil, Indian ink and water color, while, by the superior character of his work, he has won an enviable reputation and has secured a liberal patronage in the city and its surroundings. Mr. Crossman has been successfully established as a portrait painter for the last six years in London, during which time he has executed faithful and striking representations of several of our leading citizens. Those having portraits of deceased friends and relatives, and wishing the same transferred to canvases, can have their wishes gratified by consulting Mr. Crossman, who is the very best in his line in Canada, while his charges, consistent with the high class execution of his work, are most moderate and reasonable. Mr. Crossman is a native of England, but during his residence in this country he has gained for himself and his productions an enviable reputation.

London Business College, 278 and 280 Dundas Street, A. J. Cadman, principal.—Amongst the old established and popular educational institutions that of the London Business College is entitled to primary mention. This establishment was founded by Mr. J. W. Jones in 1860, and is thus in its twenty-seventh year. For the last two years it has been under the care of Mr. A. J. Cadman, a gentleman in every sense qualified for the important position he holds, having spent some 20 years in preparing young men and young women for teachers many of whom are now in the various professions, and under whose able administration the college has gained in popularity and repute, till at the last quarter term, the large number of 103 pupils had been in regular attendance. The object of this institution is to fit young men with a thorough practical education for active business life. Its patrons since its inception have been amongst the most successful accountants, book-keepers and business men in the country; while the privileges and benefits offered are superior to all others. The course of study, which is eminently thorough and practical, embraces penmanship, arithmetic, rapid business calculations, commercial correspondence, book-keeping, in all its forms and applications by the most approved methods, practical banking, lessons on commercial law, business customs, telegraphy, phonography, type writing, and art. Mr. Cadman is himself an accomplished scholar, and has a powerful staff of assistants. The usual time required to graduate is six months, and diplomas are awarded to those who successfully pass the prescribed examinations in commercial subjects. An important branch in connection with this establishment is its department for ladies, and several lady students from this college have secured satisfactory and lucrative

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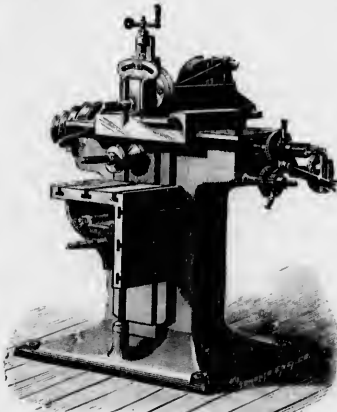
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appointments. The terms, considering the great advantages offered, are most moderate, while the fare of students from a distance, entering on a six months' course, is paid both ways up to the distance of 150 miles. Mr. Cadman is a thoroughly practical, energetic man, and no better principal could be found, not only to impart of his own vast stock of useful information but also to stimulate and call out the latent energies of youth. He is a native of Lennox County, in the Bay of Quinte District, and has resided in London since the purchasing of this establishment.

London Machine Tool Co., Messrs. Yates & Gibson, proprietors, York Street.—The manufacture of machinery has long been one of the chief industries of the "Forest City," while the tendency of the age is to supersede human labor by mechanical power. This tendency is suggested by a visit to the machinery depot of Messrs. Yates & Gibson, and an examination of the large and varied stock of machinery on hand—the accumulation of inventions and improvements of years. This business was established in 1882, the premises being located on York Street, between Talbot and Kidout, and com-



prising a brick building two stories high, 40x120 feet in size, which serves the purpose of offices, store-rooms and foundry. The machine shop, which is also a brick structure two stories in height, is 36x120 feet in dimensions. This Company manufacture all descriptions of iron-working tools for machinists, boiler makers and blacksmiths. The planers, shapers, drills, lathes, milling machines and gear cutters, used in this establishment, were mostly made on the premises. The lathes manufactured by this house are all made with inverted V's, which are much superior to the flat-sheared lathes, as they will last longer, work easier, and do not offer a receptacle for cuttings and filings. They are simple in design, heavy and convenient, and strongly back-gearred. A shafting attachment can be used on these lathes when they are especially intended for shaft turning. The planers are made from new patterns of heavy design, giving the parts subjected to strains an unusual size. The beds have great depth and sufficient length to prevent the tables from tipping,

when heavily loaded on overhanging ends. In addition to iron-working tools, the Company manufacture a full line of tools for brass workers, consisting of Fox Monitor lathes, valve milling machines, globe valve chucks and plan lathes, with set-over-tail stocks. A full stock of these tools is kept constantly on hand, while the reputation of the firm for the superiority of its manufactured goods is a widely extended one, the tools in every respect comparing most favorably with those made by any of the leading American houses. Messrs. Yates & Gibson have been awarded medals and diplomas wherever they have exhibited, and the establishment of such an enterprise in the city's midst, giving employment to some fifty hands, cannot but materially add to the progress of the manufacturing industries of the country. Mr. L. A. Morrison is the general agent of the Company, and is associated with Mr. A. R. Williams of the Soho Machine Works, Toronto, where a full stock of tools is at all times kept on hand.

John Wright, Stock Broker, etc., Federal Bank Building.—The financial world of London has no better or more influential a representative than Mr. John Wright, well and favorably known on 'Change and on the street. Mr. Wright deals largely in savings and loan, bank and other stocks by purchase or sale upon commission. Loans on real estate, mortgages, debentures, etc., are also negotiated by him. His references are of a high order, and include the names of such prominent people as W. R. Meredith, M.P.P., Sheriff Glass, Ven. Archdeacon Marsh, Benj. Cronyn, Thos. McCormick, Chas. Murray and John Beattie. The business was established by Mr. Wright in 1872, and since its inception its growth has been very successful. Mr. Wright has been a resident of the city many years, and is a man of sterling worth and integrity, and respected in all circles.

A. Cole, Wood Turner and Sawyer, etc., 290 and 292 York Street.—A useful and very comprehensive industry is that conducted by Mr. A. Cole. This old established house dates its inception back to 15 years ago, when it was founded by Mr. P. E. Goodacre, and seven years later passed into the hands of the present proprietor, under whose able management it has achieved a large share of success. His premises are located at 290 and 292 York Street, and comprise a work-shop, 32x40 feet in dimensions, fitted with the most approved modern machinery for the effectual performance of his various branches of industry. Here he transacts a considerable trade, which gives employment to five competent artisans all the year round. Mr. Cole makes a leading specialty of re-turning billiard and bagatelle balls; and also manufactures extensively newel posts, balusters, hand rails, twist moulding, and every other description of wood turning; and scroll sawing of every kind. A large variety of these and similar products are always kept constantly on hand, while the facilities of the establishment make it possible to manufacture any description of turned work to order at short notice, and at the smallest cost. Mr. Cole has thoroughly studied his art in its every department, both in the Old Country as well as here. He also deals extensively in hardwood lumber, a full supply of which is always in stock. Mr. Cole is a native of Devonshire, England, and now ranks as the foremost man in his line in this city, while he conducts his establishment on purely business principles.

H. R. Schram, Dominion Detective, 58 Dundas Street.—In the long array of legal functionaries which are necessary in the interests of justice, the office of detective must be regarded as a primary and important one, and is one which to be conducted successfully requires more than ordinary perspicuity and great natural ability. Few histories are more teeming with interest and thrilling adventure than that of the detective; by his aid and skill, and oftentimes working on the most slender of threads, the avenging hand of justice has been able to bring the perpetrators of many a foul and black murder to reap that fate they have so rightly deserved. In this line we have in London a thoroughly representative and intelligent detective officer in Mr. H. R. Schram, who undertakes all business entrusted to him in this line, either in the criminal or as a private detective. In this latter department Mr. Schram has a staff of thoroughly reliable and experienced assistants, and all matters of whatever kinds are promptly attended to with secrecy and dispatch. Mr. Schram has agents and representatives in all parts, and has earned for himself the reputation of a careful, shrewd and painstaking officer, who allows no clue for the working up of a case to escape him. This office was established in 1861 by the present proprietor. Mr. Schram is a native of Canada, and is well and favorably known in the "Forest City."

Jones & Wall, Auction and Commission Merchants, 242 Dundas Street.—Amongst the representative classes that go to make up our commercial fabric, that of the auctioneer and commission merchant forms no unimportant part. In this line of business we have a thoroughly representative firm in that of Messrs. Jones & Wall, the well-known auction and commission merchants. These gentlemen in 1885 purchased the interests of Messrs. Manville & Co., and have since then done a large business and established a wide connection. They are both thoroughly efficient auctioneers, popular in their profession, and may be thoroughly relied upon to obtain the best figure procurable for property or goods entrusted to them for public sale. They have conducted some important sales within the last year or two, and some heavy transfers of real estate at auction have been managed by them; thus as auctioneers and commission merchants they have, by thorough careful management, coupled with upright and honorable dealing, been enabled to build up a first-class line of customers and a trade connection which is gradually extending. Messrs. Jones & Wall also act as real estate agents, valuers, etc., and in this line they have had ripe and varied experience, and in land, farming stock, implements and other goods, their valuations may unhesitatingly be received as very near the mark. They are prepared to undertake business of this nature, either in city or country, in any section. Mr. Jones, the senior member of this firm, is a native of Scotland, and has resided here for 25 years. Mr. Wall was born in England, and has been in this country for 15 years. They are both gentlemen of thorough business habits, and have both had a large and varied commercial experience.

James Slater, Maltster, Produce and Grain Dealer, 225 York Street.—London as the centre of a large agricultural district, with unsurpassed railway facilities, forms a leading emporium for trade in grain. The immense quantities shipped to this city, which find a ready sale in both eastern and western

markets, constitute an important element in considering the industrial and commercial resources of the growing city of London. For making ale and beer, good malt is a necessity, and to provide this malt and of first-class quality is the aim of Mr. James Slater. This gentleman commenced business 27 years ago as a grain dealer, and subsequently as a maltster and produce dealer, though he now chiefly confines his attention to produce and grain. In the maltstering business he makes a specialty of manufacturing Canadian malt, which is of fine quality. Mr. Slater deals extensively in grain, buying in large quantities for ensilage, the samples being the best obtainable on the market. In addition to extra storage room, he has often as much as 100,000 bushels stored at his establishment at 225 York Street. Barley, peas and oats of an especially fine quality are here to be found. In produce, Mr. Slater handles large quantities of Canadian cheese, a commodity which is now finding wide favor, not only at home but also in European countries. The facilities enjoyed by this house are unsurpassed, and its success and standing have been long assured. In addition to his grain business, he now carries on a general warehousing business for all kinds of merchandise, for which he has ample room. His warehouses are on the G. T. R. tracks. Mr. Slater is a native of England, but has been a resident of this country for 32 years, during which time he has been prominently identified with the business interests of the "Forest City."

James A. Kennedy & Co., Wholesale Druggists and Manufacturers' Agents, etc., 342 Richmond Street.—This house was founded in 1881, and within the few years that have since elapsed, a trade has been built up second to no other drug house in the city. Messrs. Kennedy & Co., carry an immense stock of drugs of all kinds, importing extensively from England, France, Germany, and the United States. The stock includes a complete line of patent medicines, English, French, German and American perfumes, tooth and hair brushes, English and American combs, and a full line of horn, dressing and fine combs, imported direct from Aberdeen, Scotland; full lines of Canadian, English, German, and American soaps, oils, chemicals, dye stuffs, and druggists' supplies of every description. A specialty is made of Warwick's perfumes, and Mousson's perfumes, made in Frankfort, Germany. Messrs. Kennedy & Co. are direct importers of the Scottish Vulcanite Company, of Edinburgh, whose far-famed India rubber combs they keep a very large stock of. They are also sole agents for Kennedy's Herbal Discovery, Kennedy's Herbal Pills, Kennedy's Compound Balsam, Kennedy's Eyewater, Kennedy's Worm Powders, Kennedy's Worm Candy, and several other preparations of this house, all well known and highly reputed in the market. The entire stock is of excellent quality. This firm employ a large number of hands and are represented on the road by three travellers. The warehouse, which has a depth of 100 feet and is four stories high, is devoted exclusively to the storage of stock. Mr. James A. Kennedy, the senior member of the firm, is a gentleman of wide experience in the business, having been twenty years connected with it; and prior to commencing on his own account, he travelled for Mr. B. A. Mitchell, who at one time carried on the largest drug business in western Ontario. Mr. Kennedy, who is a native of London, is energetic and enterprising. He is a thorough man of business, and enjoys a first-class reputation for honorable dealings.

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The London Loan Company, of Canada, Albion Block, 433 Richmond Street.—Few loan companies in Canada have enjoyed the same ratio of increase in business as the London Loan Company. Incorporated in 1877, the permanent stock has increased from \$129,400 in that year to \$548,550 in 1885; in loans, from \$199,952 to \$1,119,248; in deposits, from \$39,381 to \$442,965; and in reserve, from \$15,129.65 to \$59,000. These figures speak for themselves. During the year 1885 nearly a million of dollars passed through the hands of the Company in excess of the amount during the preceding year, while the increase in savings bank deposits was nearly \$200,000. The available capital has always been judiciously invested, and the cash value of mortgages is now \$1,119,248.74, being an increase of \$260,000 over that of 1884. Up to the close of the year 1885, the total assets of the Company were \$1,157,424.96. Notwithstanding the volume of business enjoyed by this Company, losses are all but unknown. Loans are effected on mortgages, municipal debentures and Government bonds, but the care exercised by this Company in the examination of the nature and extent of security offered for loans on mortgages, is so thorough that a loss through negligence or want of proper examination and care amounts to an impossibility. The funds are judiciously invested, and it may be mentioned that none of them are in Manitoba or the North-West. Satisfaction having been given on an application, there is no financial institution more prompt in its negotiations, effecting the same at moderate rates, and treating the borrower with every consideration. Thus confidence and business have been secured, both on account of the financial stability of the Company, and its fair dealings with applicants for loans. The Directors are Messrs. Thomas Kent, President; James Owey, Vice-President; Thomas McCormick, George D. Sutherland, J. A. Nelles, M.D., R. W. Puddicombe and Andrew Weldon. The Solicitors are Messrs. Gibbons, McNab, Mulhern and Harper, and the Bankers, the Merchants Bank of Canada. The Manager is Mr. Malcolm J. Kent, a gentleman of energy, experience and general financial ability, and the directors of this prominent institution may well be congratulated upon the success of the Company.

James Greenaway, Steam and Hot Water Heating, Engineer, Plumber, etc., 244 Dundas Street.—Modern invention has created for the plumber new fields of labor. At one time plumbing pure and simple and bell-hanging comprehended pretty nearly all the plumber undertook to do. To cope with the progress of the times, he must now devote himself to a number of diverse branches, namely steam heating, hot water heating and venting, and such like, which come more within the province of the engineer than the plumber. This business, therefore, requires much skill. Mr. Greenaway, who has had 23 years' practical experience, and who was the first to introduce hot water heating into London, certainly meets the demands imposed upon him, as his trade, which is already a large one, is constantly increasing. Mr. Greenaway is largely employed in fitting up steam and hot water heating apparatus, gas-fitting and bell-hanging, making a specialty of steam and hot water heating apparatus, in which he is claimed to be the oldest and most experienced in the city. He keeps constantly on hand a complete stock of plumbers' goods, including gas fixtures, chandeliers, globes, all kinds of iron and

lead pipes and boilers. Mr. Greenaway is energetic, a thorough man of business, practical and experienced in his trade. He is well known in London and held in high esteem.

C. McCallum, Wholesale and Retail Druggist, 125 Dundas Street, and Market Square.—Mr. McCallum, who conducts a leading drug trade in the city and the largest retail store in the Dominion, began business 22 years ago in St. Mary's, carrying on a retail trade only. Thirteen years ago he removed to London, when he became a wholesale and retail druggist, etc. Mr. McCallum imports in very large quantities British and foreign goods direct from the manufacturers, carrying a well selected stock, which



embraces full and complete lines of drugs, patent medicines, chemicals and druggists' sundries. A specialty is made of refined coal oil, lamp chimneys, wicks and burners. Mr. McCallum also carries a large and excellent stock of wines and liquors, being the popular brands, which he imports; he handles native wines as well. In these goods the trade is exclusively wholesale. The whole stock in trade is of excellent quality and complete in every department, and buyers will find it to their advantage to see Mr. McCallum's stock. The trade, which is a large one and continues growing, extends throughout western Ontario; and on the road this house is represented by three travellers. The warehouse, which extends from Dundas Street to Market Square, is 140 feet deep and five stories high, the whole being devoted to stock. This is exclusive of cellar room elsewhere in the city. In the store are employed fifteen hands, when shelves about 140 feet long are arranged innumerable drug bottles, enough to bewilder even the initiated; there is no other such display anywhere in the Dominion. Mr. McCallum is widely known to the trade, and is deservedly popular, bearing an honorable reputation.

London and Petrolia Barrel Works, Simcoe Street.—Among those establishments which have contributed much toward giving London importance must be numbered the London and Petrolia Barrel Works. There are few, if there be one, of the



industrial enterprises of this city whose relations and enterprise are of more significance than that of the manufacture of barrels and kegs, which are used in every department of industrial pursuit. In this line the London and Petrolia Barrel Works take primary rank in the Dominion, both from the magnitude of their enterprise and the superior quality of their products. The factories, offices and warehouses of this Company are located on Simcoe Street, near Rectory, and cover three acres of ground, giving employment to some sixty hands, a number which in periods of special activity has often to be materially increased. The factory is equipped with all the best wood-working and labor-saving machinery necessary to produce the wares here manufactured, these appliances having been imported from the United States. Five spacious drying kilns, on an improved and rapid system, have a capacity of 20,000 staves and headings at a time, while the stave boxes hold 12,000. This Company undertakes orders for beer kegs or barrels of any size, and is prepared to deliver any quantity of work required within a short time and upon the most reasonable terms, while the Company both buys and sells staves, timber and bolts, and makes a general line of every description of tight and slack cooperage. They have a capacity of about 2,000 tight barrels a week, and about 3,000 ordinary barrels, turning out everything in the line from the largest hoghead down to the smallest keg, as well as beer, cider, vinegar, lard, flour, apple, pork and oil barrels. A new feature recently undertaken by this Company is the manufacture of syrup barrels, in which they are now doing a substantial trade. The interior arrangements of this important enterprise are all systematically arranged, and the works conducted on effective and economical principles, the exhaust steam from the steam boxes being utilized to heat the water in the tank before it goes into the boiler, thereby saving an expenditure of fuel. A large warehouse provides for the storage of manufactured goods, and is connected by a siding with the Grand Trunk, as many as ten carloads being shipped in a day. The trade of the Company is widely extended in all parts of the Dominion, while their products cannot be surpassed in any country. The gentlemen at the head of this concern are Messrs. Henry Taylor, John

Forestral and William Hockin. Mr. Taylor is well known in mercantile circles in the "Forest City," and is an able financier, while Messrs. Forestral and Hockin are practical coopers, and have a thorough knowledge of all the departments of their business. The high standing which this Company enjoys in all commercial communities is the natural result of a business career characterized by the strictest devotion to the highest principles of mercantile integrity.

Haselgrove & Jones, Cigar Manufacturers, 83 Dundas Street.—Among the enterprising business establishments of this city, whose operations are worthy of record in a work devoted to the commercial and manufacturing interests of this portion of Western Ontario, is that of Messrs. Haselgrove & Jones, manufacturers of fine cigars. Their manufactory is located on an upper flat at 83 Dundas Street, where they give employment to nine experienced workmen. The cigars manufactured by this firm are from carefully selected leaf, and many of their brands are received with the utmost approval by the best judges of tobacco in the city and surrounding country. The most popular and in general request are the celebrated "Puck" cigar, and the "Tom, Dick and Harry." In consequence of the excellent and standard quality of the cigars here prepared for market, this firm have an established trade, chiefly among the northern and western portions of Ontario, and often find the demand for some of their special brands to exceed their ability to supply them; yet they aim at all times to keep a full stock of the best grades constantly on hand. Though a comparatively young firm, having been started four years ago by Messrs. Haselgrove & Jones, the last named of whom sold out his interest two years ago to Mr. Haselgrove, yet it enjoys a wide popularity. Mr. Haselgrove is a native of Canada, and is much esteemed in social and business circles.

Fraser & Fraser, Barristers, 404 Talbot Street.—Though this comprehensive work is intended more especially to represent the commercial industries of our city and country, still, as the mercantile fabric is so dependent on the legal constitution, it has been deemed fit and proper that the profession of the law should be duly represented. Canada has every reason to be proud both of her law courts and the members of the bar who support them. Amongst the leading firms of barristers in this city is the well-known one of Messrs. Fraser & Fraser, composed of Mr. J. H. Fraser, Q.C., and Mr. M. D. Fraser. Mr. James H. Fraser, Q.C., the senior member of this firm, studied law with Judge Elliott, and was also in the office of the late firm of Patterson, Harris & Patterson, of Toronto, and was called to the bar in 1867. He then entered into partnership with Judge (then Mr. William) Elliott, and remained with him till his elevation to the bench in 1869, and then conducted his practice alone till 1873, when the present firm was constituted. Mr. Fraser was appointed a Queen's Counsellor in 1885. He sat as member for the city in the House of Commons in 1874, in the Conservative interest, but retired after one term. Mr. Maxwell David Fraser, the junior member of the firm, studied law with Elliott & Fraser and afterwards with Mowat, MacLennan & Downey, of Toronto, and was called to the bar in November, 1873, when he entered as a partner in the present firm. Mr. Fraser is a professor in the Law Faculty of the Western University; he is a Conservative in politics and a native of this country.

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Cigar Manufacturers, enterprising business whose operations are devoted to the commerce of this portion of the Province. Messrs. Haselgrove & Sons, their manufacturers at 83 Dundas Street, to nine experienced and many of their brands approved by the best of in general request for, and the "Tom," hence of the excellent cigars here prepared for the finished trade, chiefly in portions of Ontario, some of their special to supply them; yet full stock of the best through a comparatively four years ago by the last named of years ago to Mr. C's popularity. Mr. Canada, and is much circles.

404 Talbot Street, work is intended more commercial industries of mercantile fabric is situation, it has been profession of the law Canada has every reason is and the members amongst the leading the well-known one posed of Mr. J. H. ser. Mr. James H. of this firm, studied also in the office of & Patterson, of in 1867. He then (then Mr. William) till his elevation to ducted his practice firm was constituted. en's Counsellor in city in the House servative interest, Maxwell David firm, studied law ards with Mowat, and was called to e entered as a raser is a professor University; he is ve of this country.

Dr. James M. Stevenson, General Drug Store, 400 Richmond Street.—It is to the skill and science of the druggist that suffering humanity looks for alleviation of pain. The physician may successfully diagnose, but it is the chemist who prepares the remedy. When, therefore, as in the case of the gentleman whose name forms the subject of this sketch, the two professions, namely that of the physician as well as that of the druggist, are combined, how doubly important becomes the establishment conducted by Dr. J. M. Stevenson. This gentleman is a licentiate of the Royal College of Surgeons, Edinburgh, and a graduate of McGill University, and for thirty years has had experience as a regular medical practitioner, while for the last three years Dr. Stevenson has combined with his professional duties that of druggist. Dr. Stevenson in his dual professions has gained a most enviable reputation, and his list of patients is always on the increase. He gives free consultations to all, his surgery being in the rear of the store, while he may also be consulted by letter, with stamp enclosed; medicines are provided at reasonable rates. The general drug store is located at 400 Richmond Street, and comprises an elegantly fitted up and perfectly appointed store, fully stocked with all kinds of drugs and medicines, toilet articles, perfumery and every description of druggists' sundries usually kept in a first-class store. Strict attention is paid to the compounding of physicians' or family prescriptions, all orders being executed with great care and immediate dispatch. In the whole list of professions there are no two usually kept distinct that admit of more satisfactory blending than that of the physician and druggist, hence an appreciative public should recognize the benefit of the amalgamation, and favor the establishment of Dr. Stevenson in its dual capacity with the support and patronage it so richly, on its own intrinsic merits, deserves. Dr. Stevenson is a gentleman of wide and extended views, a native of the county of Middlesex, and for forty-eight years a resident of the city, and highly esteemed in all circles.

J. Callard, Druggist, etc., 390 Richmond Street.—The profession of the druggist is one which operates effectively, in time of need, in arresting and alleviating the most acute pains and ailments to which the human body is heir, and therefore deserves the most thankful and appreciative consideration on the part of the public. Amongst the old established and representative drug stores of the city is that now conducted by Mr. J. Callard. This gentleman has for some years been engaged in the pharmaceutical profession, and now occupies a fine and well appointed one at 390 Richmond Street, opposite the City Hall. This establishment, which is located in the heart of the commercial section of the city, with premises admirably adapted for its trade, dates its inception to some twenty years, having been founded by Mr. W. H. Robinson, passing into the hands of the present proprietor four years ago, under whose able management the business of the house has materially increased. The store, which is a handsomely appointed one, is fully stocked with a choice selection of drugs, chemicals, and the most popular of patent medicines, as well as toilet articles and the necessary appurtenances of a really first-class establishment. Special attention is paid to the prescription department; physician's and family prescriptions being compounded with care, accuracy and dispatch. In connection with this establishment Mr. Callard also carries on the Flavoring Extract business,

wholesale, under the firm name of Callard, Warren & Co. Fruit flavorings of every kind and description are here manufactured as well as a full supply of confectioners' and grocers' essential oils, vanilla, etc. Mr. Callard is a native of England, but has been a long time resident of London, while his efficiency in his profession is the result of long experience and practice.

Cleghorn & Co., Fruit and Commission Merchants, 182 Dundas Street.—Among the natural and productive resources of Canada fruit plays no unimportant part, and in this line a large trade is carried on, while the importation of foreign fruits forms a connecting branch. Messrs. Cleghorn & Co., who are actively engaged in the fruit business, established their business in 1885 as wholesale fruit and commission merchants. Their premises are located at 182 Dundas Street, and comprise a large store, 20x60 feet in dimensions, where is carried a full stock of foreign and domestic fruits of all descriptions; they also deal in fish, and in both lines their house is regarded as a leading and thoroughly representative one. Their trade in the wholesale line is a large one, and they ship to all parts of Western Ontario. A commission merchants they handle large quantities of fruit, buying and selling, receiving and distributing from and in all directions. Nothing is neglected, and those forming trade relations with this house are induced to continue on account of their promptness and accurate business policy. The membership of this firm is composed of Mr. Robert Cleghorn and Mr. Frank Boyden, who are both young merchants of zeal and energy. Mr. Cleghorn is a native of Toronto, where members of his family conduct a very large business in a similar line. Prior to entering on commercial life he was in the service of the Grand Trunk Railway.

C. F. Knight, Surgeon Dentist, 192 Dundas Street.—Among the leading dentists of London who have availed themselves of all the modern improvements in this branch is the office of Mr. C. F. Knight. This gentleman has now been established in business for the last six months, his premises being located at 192 Dundas Street, comprising operating rooms and reception parlors, with every accessory needful to the comfort and convenience of patients. In extracting teeth anaesthetics are administered if desired, and painless operations are guaranteed. Mr. Knight makes every description of artificial teeth, set in gold, silver and platinum. This gentleman has a chemical laboratory in connection with his business, a laboratory which is complete in all its departments. Mr. Knight, who is thoroughly experienced in all the intricacies of his profession, is a medallist and graduate of the Royal College Dental Surgeons of Ontario, and he has the sole right to use in London Hard's Patent Vitalized Air Apparatus, which the highest medical and chemical authorities pronounce to be the safest and best anaesthetic yet discovered, no disagreeable sensations accompanying its use, as with ether or chloroform, and no sickness or injurious results follow. A specialty is made of artificial sets of teeth of finest make, and costing but \$8.00. Mr. Knight is a native of Bryant's Lake, State of Maine, and for some years conducted a prominent dental establishment at New York; he has now been established here for the last six months, during which time he has gained for himself, as a skilful operative dentist, a wide and steadily increasing reputation.

Smith Brothers, Plumbers and Gas Fitters, 389 Clarence Street.—The trade of the plumber and gas fitter is one of primary importance and significance in every home, and too much stress cannot be laid upon the necessity of procuring the best of workmanship in connection therewith. Among the leading houses in London engaged extensively in this important pursuit may be mentioned that of the Messrs. Smith Brothers, which was originally established



some two years ago at 389 Clarence Street, where the business has been since conducted, showing during that period a most gratifying success. They do every description of plumbing, fitting up stores, private residences and public buildings in the most thorough and workmanlike manner. They make a leading speciality in the mechanical line of plumbing, gas fitting, steam and furnace heating apparatus, and carry in stock the most complete assortment of fine gas fixtures, chandeliers and brackets to be found in the city, as well as all varieties of plumbers' materials and plain and fancy articles pertaining to this line, such as brass goods, iron or lead piping, force or lift pumps, hydraulic rams and water motors. Their stock of sanitary earthen-ware is a most complete one; they have all sizes of baths and boilers, and their show-room will compare with any in a similar concern in Western Ontario. At the various local and Provincial fairs they secured twenty prizes and diplomas. These gentlemen are also agents for the "Standard" lager beer machines, which are in great request, and are used by nearly all the leading hotel keepers in the city, also of the "air pressure" pumps. The Messrs. Smith Bros. are thorough practical plumbers, conversant with all the details of the business, and as energetic merchants, have justly merited the flattering success which has attended their enterprise since its inception.

George Heaman, Carriage and Waggon Builder, 15 Lyle Street.—Among the comprehensive industries of London the manufacture of carriages and waggons occupies a prominent position. In this line we have several prominent firms and individuals engaged, amongst whom due recognition must be given to Mr. George Heaman, who is actively engaged as a carriage and waggon builder, and also controls a horse-shoeing and jobbing shop. This comprehensive concern was established by the present proprietor in 1875. His premises are located on Lyle Street, and comprise a blacksmith's shop, two stories in height, 22x40 feet in dimensions, and a wood and trimming shop, 22x40 feet in size, while employment is given to some five or six experienced workmen. As a carriage and waggon builder the products of this establishment can compare favorably with those of any similar establishment,

the work being strong, durable and of neat execution. All repairing and general jobbing work is promptly attended to, while a speciality is made of scientific horse-shoeing. Mr. Heaman is a native of Dolton, Devonshire, but has been a resident of this city for the last 15 years, during which time he has been prominently identified with the growth and progress of London. He was Councillor for four years for London East, and Deputy-reeve for one year for the county of Middlesex, till the time of the amalgamation of London East with the city, and has since represented No. 5 Ward as Alderman. All these appointments Mr. Heaman has filled with honor and credit to himself and with satisfaction to his fellow-citizens. He is a gentleman highly respected in all communities, and it is due to his own energy and enterprise that he has built up so substantial and satisfactory a business.

William Milroy, Artist, 550½ Richmond Street.—There is no better evidence of refined taste in the home than the presence of paintings. To be an accomplished and successful painter requires years of study, thorough training and much assiduous labor, all of which have been gone through by Mr. William Milroy, the gentleman who now forms the subject of this sketch. Mr. Milroy has an elegantly fitted art gallery and studio at 550½ Richmond Street, where the public are cordially invited to call and see specimens of his work. This gallery, 50x20 feet in dimensions, contains upwards of one hundred pieces, comprising landscapes, figure pieces, animals, portraits, fruit and flowers, all choice specimens of art, the result of his untiring study and practice of his profession. This gallery is open free to the public every evening. Mr. Milroy makes a speciality of portrait painting, from life or photograph, and animal painting, and in this department he has a justly deserved reputation; these he executes in oil, water color or crayon, and that to at the most reasonable terms consistent with the high character of the work. Mr. Milroy established his art gallery in 1882, and gives lessons in oil, water color, crayon, flower painting, pencil drawing and sketching from nature. He is a native of this country, and has been a resident of London for twenty-five years.

G. F. Ryder, Family Butcher, corner Gray and Clarence Streets.—Though but comparatively recently established, yet the widely extended trade of Mr. G. F. Ryder, and the thorough reliability of all meats kept in his store, have gained for him in the butchery business a well deserved reputation, and entitle him in this volume to due representation. This business was established by him in 1883, and has since then enjoyed a large and steadily increasing trade. In this line of business he is thoroughly experienced; he is a capital judge of stock, and both buys on the market and kills himself, requiring for the purpose of his large and widely-extended trade, four to five head of large cattle and 15 to 20 of sheep, calves and hogs per week. His premises are situated at the corner of Gray and Clarence Streets, and comprise a two-storied building, 16x25 feet in dimensions, with a work-shop in the rear. Orders are promptly attended to and delivered to all parts of the city. Mr. Ryder is a native of Hertfordshire, England, has been in this city for the last 15 years, and does all he can to accommodate and meet the wants of his many patrons.

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O. R. Somerville, Manufacturer of Paper and Fancy Boxes, 64 Dundas Street E.—The manufacture of paper boxes in Canada is an industry of considerable magnitude, as it is one of very great importance. This country offers a large and inviting field to the successful paper box manufacturer, as that article is so extensively used throughout the whole of Canada. Among its progressive industries London includes that of box manufacturing, represented by Mr. C. K. Somerville, who, notwithstanding that he commenced operations only in May of this year, is already so busily employed that with a force of twenty skillful hands he finds himself in the possession of all the work he can possibly turn out. Among the goods manufactured in this establishment we might mention the following: Confectionery, biscuit, millinery, jewellery, druggists' goods, band boxes, corsets, hardware, brushes, envelopes, condition powder, bird seed, bottle cartons of all descriptions, slide boxes, tea caddies and canisters, egg crates, etc. His specialties are tea caddies, confectioners' boxes, folding end boxes, and druggists' goods. Another article that Mr. Somerville manufactures, and for which he has a very large trade, is an impervious box for druggists' use; this preparation is made under a patent, and is the only thing that absolutely fills this want in the drug business. In make, finish and durability, the boxes manufactured by Mr. Somerville are without a superior in this Province, if not in Canada; hence his large and rapidly increasing trade. Mr. Somerville is a young man, energetic and thoroughly competent; and has proved that he has the confidence of the public where he is best known by being elected to the position of a member of the London Board of Education and other positions of trust he now holds in the city. We therefore have no hesitation in saying that he is deserving of all the patronage he already enjoys in this new line of business, and of still greater success in the future.

Alexander Smith, Manufacturer of Carriage Hardware, 346 Wellington Street.—There are few cities, with equal rank in a commercial point of view, which can present an equal number of manufacturers. Among the important enterprises of London is the establishment of Mr. Alexander Smith, which was founded by its present proprietor in 1871, and has now established business relations all over the country. This house does a very large business in carriage and waggon goods, and all kinds of gear usually found in a first-class wholesale establishment of this kind are to be met with here. In certain specialties the trade is the largest of any similar establishment in the Province. The manufactory, located on Wellington Street, is a substantial two-storied building, 27x75 feet in dimensions, and comprises three forges, a steam hammer and trimming press, and other necessary machinery for furnishing goods. The motive power is gained by a 6 horse-power engine and a boiler of 10 horse-power, while the machinery is all of the most modern and approved kind, and some seven hands are kept constantly employed. They manufacture the Buffalo road waggon gear, which combines the ease and comfort of an Elliptic spring, together with the beauty of a side-bar waggon. These gears are all fitted with the best graduated cast-steel springs, and the material and workmanship are of the very best. The celebrated Timken side-bar waggon scarcely needs description, the merits of the springs of this famous inventor being so well known. Those manufac-

tured by Mr. Smith are guaranteed to be the best in quality and finish of any now offered to the trade. They are made in two grades, and all the iron, bolts and clips are made of the best Norway iron. The Elliptic end-spring buggy gear is well known to all carriage builders. It is finished with light but strong double-drop reach, which allows the body to be hung very low. Only graduated crucible cast-steel springs are used on these gears, thus insuring ease of motion. This gear with single reach is also made at this manufactory, and is the best end-spring gear now offered to the trade. Mr. Smith also manufactures Clark & Easton's single perch side-bar irons, drop perch gear irons of Timken's patent, finished body steps, and any article in the line of carriage hardware. All goods are of the best execution and finish, and warranted for strength and durability. The prices charged will bear favorable comparison with those of any similar establishment in Canada, while the trade of the house extends as far east as Montreal, and circulates widely throughout the Province of Ontario. In connection with this industry Mr. Smith received first prize at Toronto, Guelph and London in 1883, for fifth wheels, clip king-bolts and Timken gear irons; also diploma for carriage gears, and bronze medal for carriage hardware at Guelph, 1883, and first prize at Toronto and London, 1884, for carriage hardware and diploma for gears. Mr. Smith is a native of Paisley, Scotland, but has been a resident of this city for the last quarter of a century, where he may be justly entitled to prominent recognition as one of the representative business men of the "Forest City."

Thomas Gillean, Watchmaker, Jeweller, etc., 395 Richmond Street.—Among the list of industries prominent in our city and country that of watch-making and jewellery takes a high position, and in this line we have many well-known citizens engaged. A representative jewellery establishment of the "Forest City," and one that will compare favorably with that of any contemporaneous establishment, is that of Mr. Thomas Gillean. This establishment dates its inception back to the year 1869, since when it has by the energy, zeal and business abilities of its proprietor, pushed itself into the very first rank of jewellery establishments. Owing to the rapid increase in the trade of the house, enlarged premises were necessary. Mr. Gillean accordingly moved some three years ago to his present quarters, where he enjoys every facility for the prosecution of this important business. Mr. Gillean imports direct from the European and American markets, and is enabled to cater to the most fastidious tastes of the public. The premises utilized by Mr. Gillean are situated at 395 Richmond Street, and comprise a large and handsomely appointed store; the building is three stories in height, and steady employment is given to six experienced assistants. Repairing is made a specialty and any kind of work is manufactured to order and in any desired style. Mr. Gillean carries a large variety of elegant jewellery, plate, diamonds and all kinds of fancy articles, in the most chaste of designs and beautifully finished, a specialty being made of both gold and silver watches, a varied assortment being kept constantly on hand and all tastes as regards makes and prices can be suited. Mr. Gillean has had seventeen years' experience in this business, and all goods sold from his establishment are guaranteed as represented. This gentleman is a native of this city, where he is widely and favorably known.

Muirhead & Gartley, Dominion Mills, 303 to 311 Talbot Street.—Among the various commodities that rank high among our most important material resources, the article of meal may appropriately be classed as among one of the first. The immense quantities manufactured in this section, which find a ready sale in this Province, as well as in the markets of the east, constitute an important element in considering the industrial and commercial resources of the growing city of London, and serve to spread

and buy the best adapted to their use, as it is their aim to manufacture only the very finest grades of meal and breakfast cereals. The reputation which this house has acquired, and the prominence it has achieved, are due to the energy, enterprise and business abilities of its joint proprietors; wherever the firm have exhibited they have succeeded in carrying off a majority of first prizes. They are represented on the road by three travellers, while their trade extends from Halifax to British Columbia.



abroad its fame through all parts of the Dominion. Among the mills whose efforts are to produce a superior quality of meal and increase the commerce of the city, none are deserving of more favorable notice and consideration in the present volume than the well-known "Dominion Mills," located on Talbot Street. These mills, which have been in existence since 1867, are now under the joint administration of Messrs. Muirhead & Gartley. Since their establishment, numerous improvements and additions have been made, rendering these mills at the present time superior to any in western Ontario for completeness of detail and appointments. The machinery is all of the latest improved design and construction, and for economy in running and excellence of product, the Dominion Mills cannot be surpassed. They take the utmost care in the manufacture of their goods, and as a result of the excellent quality of the meals and flours they turn out, their mill is running to its fullest capacity the whole season round. They supply goods in bulk or package as required, and guarantee all articles sent out to be the best in the market. The mill is a substantial structure, four stories in height, and has a capacity of 125 barrels per day, giving employment to twelve hands. Amongst the products of this house are oatmeal, rolled, granulated and standard, rolled wheat, corn meal, linseed meal, oil cake, split peas, pot barley, linseed buckwheat flour, Graham flour and self-raising wheat flour, while they also deal extensively in corn, peas and barley, both wholesale and retail. Located as they are, with railroads centring in London from all the best grain growing districts, they are able to select

William Beck & Co., Ontario Cigar Box Works, 173 and 175 Albert Street.—An important industry, where cigars are manufactured in such large quantities as in this section of the country, is the manufacture of cigar boxes. In this branch of trade we have a leading and representative house in that of Messrs. William Beck & Co., which, though trading under its old constitutional title, is still under the sole administration of Mr. A. Beck. This business was originally established in Galt in 1880, but in 1884 the firm removed to this city, where they now carry on a thriving business in the manufacture of cigar boxes, veneer and thin lumber, at their premises, 173 and 175 Albert Street. The building is a three-storied one, 2560 feet in size, and steady employment is given to some 25 hands. The most improved machinery and latest modern appliances are here in use. They also do a very large business at their branch house in Montreal. The boxes are made of Spanish cedar, the cedar being imported from Mexico and Spain, and in this line Messrs. Beck & Co. turn out an article unsurpassed by any other establishment in the country, and this firm but exemplifies that distinctively western spirit of enterprise and progress, which has done so much to develop and increase the resources of the country. This firm undertakes all work in connection with thin lumber, and using the finest of machinery, they have every facility for completing satisfactory work. Mr. Beck is a native of Waterloo county, and has been in the city since 1884, and the continuous success which has attended this enterprise ever since its inception is due in no small degree to his able management.

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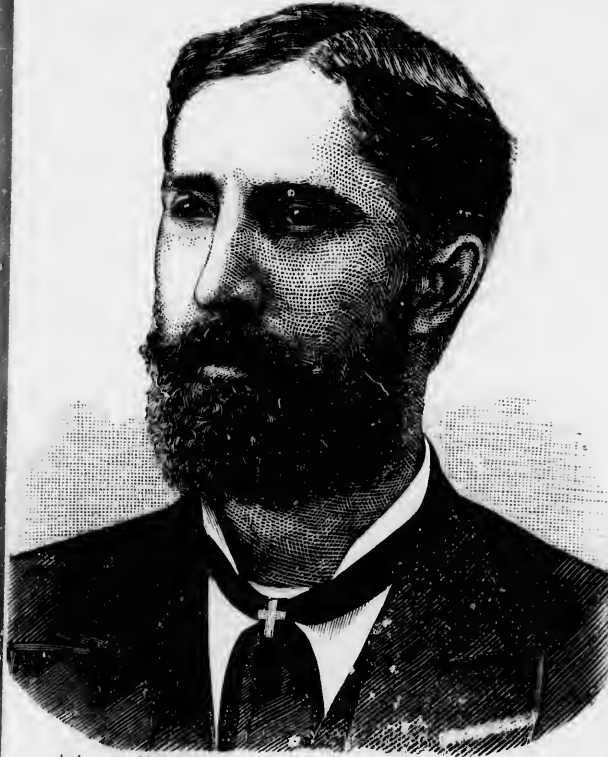
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Prof. Olin Orville, the Founder of the Medical Reform Association, Peel's Block, Dundas Street, London, Ontario.—In order to give a full and complete statistical statement of the industries of the "Forest City," such as this volume is intended to afford, it is necessary to include all the industrial arts and professions as well as the commercial interests of London; and there can be no question as to the validity of the claim of the profession of medicine to be specially represented in this work. The profession of the physician is one which operates effectively in time of need in arresting and alleviating the most acute pains and ailments to which the human body is heir, and therefore deserves the most thoughtful and

Association, of which Prof. Orville was the originator and is now the head, is the best known medical firm in the Province, and has headquarters in Peel's Block, Dundas Street, where they have ample offices, waiting and operating rooms fitted up with all modern conveniences and appliances for effecting cures. This Association uses medicines of known and proved efficacious powers, and try the remedies of the various homeopathic and eclectic schools, and when these fail they resort to electricity and electric baths. The electro-therapeutic doctrine ranks first in its particular line, and has effected much good in a way peculiarly its own; it is an orthodox branch of the regular profession, and the system is specially adapted



to the restoration of the vital faculties by its close relationship to the usual workings of nature, and is specially adapted to the cure of chronic disease. By the use of electro-thermal baths the patient is submitted to a course of treatment which is calculated to assist nature by simply removing obstructions and laying the foundation for a perfect recovery, while in certain cases the electric current is applied directly to the seat of disease, the result being that a perfect and permanent regeneration of the vital functions is secured. Every electrical apparatus or instrument obtainable for the use of such an institution is here to be found. Since locating in London, Prof. Orville and his able staff of assistants have cured hundreds of cases of catarrh, tubercular and pulmonary consumption, cancer, heart disease, liver and kidney complaints, and all other chronic and nervous diseases, such as ordinary physicians have neither the experience, apparatus or improved remedies for treating. This Association makes a specialty of curing deformities of all kinds, and at the present time they have close on 1,000

appreciative consideration on the part of the public. In this profession a shining light for good, to whom the gratitude of thousands is due, is Prof. Olin Orville, the well-known author, inventor and scientist, and head of the Medical Reform Association of this city. He is the inventor and patentee of numerous electrical inventions, in both the United States and Canada. He has made the cure of chronic diseases a life-long study, and has devoted his life to the welfare of his fellow-beings. The Medical Reform

patients, in all parts of the country, availing themselves of their system of treatment, including members of all professions and trades. This practice is gradually extending as the merits of their method of treatment become more and more known and appreciated. Prof. Orville has gained the confidence and good will of the leading citizens, and of the most talented members of the medical profession, who cannot but acknowledge the value of his electro-inventions and appliances.

Robert Wallace, Clothier, 146 Dundas Street.—As an evidence of the immense strides of the manufacturing and commercial interests of the city of London during the past two decades, no better instance can be produced than the vast progress made by the house of Mr. Robert Wallace in producing a line of ready-made clothing that will compare favorably and at a much less cost than most garments made up and sold by merchant tailors, though his enterprise is by no means confined to this department alone, as he keeps an efficient staff of experienced assistants for the execution of all ordered work. A personal inspection of this establishment will at once convince the visitor that the system pursued in this beehive of industry cannot fail to produce beneficial results to the consumer. We have the evidence of carefully selected material, all from first hands by experienced judges of the fabrics. We see taste displayed in the production of garments up to the latest style of fashion, in all patterns, and durable. This house was established in 1870 by the present enterprising proprietor, and the success which since that time has steadily attended his efforts, compelled him a short time ago to add a fresh story to his premises, which now comprises a handsome building at 146 Dundas Street, where for this comprehensive business four flats are utilized, each possessing special features of internal economy and convenience, all departments being independently conducted. In the way of clothing, all goods are made upon the premises, especial attention being paid to ordered garments. Mr. Wallace has an experienced cutter, whose superior it would be difficult to find, as well as a staff of practical assistants. No garments are allowed to leave the store without being carefully examined and in all ways satisfactory to the customer, a perfect fit in all cases being guaranteed. The specialty of this house is the manufacture of boys' suits, both ready-made and to order, for which this establishment has a wide reputation, while its facilities are ample for all demands. The trade of this house is by no means confined to the city, in which it is nevertheless large, but extends through all parts of western Canada. In addition to clothing, Mr. Wallace keeps a full assortment of gents' furnishings, which includes all recent styles and all articles necessary for a gentleman's wardrobe, special attention being given to the manufacture of shirts. As experience has abundantly demonstrated, the success of an establishment of this character is always commensurate with the fidelity of the proprietor in attending to the wants of his patrons. Strict adherence to this principle by the proprietor of this house from the date of its inception, 16 years ago, to the present time, has resulted in a large growth in extent and popularity, while in all the details and requirements of this branch of industry Mr. Wallace is thoroughly proficient.

Cash & Co., Importers of Fancy Dry Goods, 236 Dundas Street.—Among the dry goods establishments of this city doing a large flourishing trade is that of Cash & Co. This house was established in 1867, the present firm succeeding to the business in 1884. The store is 75 feet deep and three stories in height, and the trade carried on necessitates the employment of fifteen hands. These gentlemen are direct importers, buying largely and for cash. Their stock generally consists of hosiery, gloves, embroideries, laces, ladies' under-wear, Berlin wools, plushes, velvets and trimmings, a specialty being made of hosiery, gloves, embroideries, plushes, velvets and trimmings. Their millinery department is presided

over by a competent *artiste*, and the quality of the work turned out is exemplified in the very large patronage which these gentlemen receive as milliners. They manufacture all their own woollen goods, such as woollen caps, jackets, etc., their stock of which is very heavy. The trade carried on is purely a cash one, the motto being "small profits and quick returns." The splendid success of this establishment is to be attributed to fair and square dealings, and to their selling of goods as represented. Mr. J. C. Butler is the efficient manager, a gentleman of experience, energy and courtesy, and this firm is to be congratulated upon securing the services of one who with unflinching purpose and integrity protects and facilitates the all-round interests of Cash & Co.

G. Craddock, Architect, 437 Richmond Street.—With the rapid and steady advance of the "Forest City," with the continual increase in her building operations, the profession of an architect is one of primary importance, and is one on which the first step of progress is dependent. To be a good architect requires years of study and practical education in active service and thorough mechanical training, as well as much assiduous study and labor. All these requisites are however possessed in a high and marked degree by Mr. G. Craddock, many evidences of whose skill are to be seen in many parts of this section of the country. This gentleman has been established in this branch of profession since 1868, during which time he has planned and designed many prominent buildings and private residences in this city. Mr. Craddock is prepared to furnish designs for all kinds of public and private buildings, halls, business blocks, churches, school houses, etc., with plans, details and specifications, and, if required, to superintend the erection of the same in any part of the country. Mr. Craddock is a native of the Old Country, but has been a long time a resident of London, where he is well known and widely respected. Those contemplating the erection of any kind of structure cannot do better than consult Mr. Craddock.

W. H. McCutcheon & Co., Grocers, 217 Dundas Street.—Not more than a year since this house was established; the trade is already a large one, being representative in its character, having continuously and rapidly increased since the date of commencement. W. H. McCutcheon & Co. carry a complete line of groceries, both fine and general in their character, and all of excellent quality. A specialty is made of teas, coffees, canned goods of every description, English breakfast bacon and hams, oysters, fresh and imported fruits, such as lemons and oranges, and dried fruits, such as figs, dates and prunes, and nuts of all sorts, in all of which lines a large trade is carried on. This firm are agents for the Li-Quor Tea Co., of Toronto, handling most extensively their goods. It is, perhaps, not generally known to the public that those who deal with this Company, or with any of their authorized agents, are entitled to a handsomely bound book for every three pounds of tea purchased. This is an advantage extended by few dealers in tea to their customers, and should be embraced generally, the tea being also of excellent quality. Mr. W. H. McCutcheon, the head of this house, is widely known in the community, and very highly respected. He was U. S. Consul from 1876 to 1886. He is a Canadian by birth, and an American by naturalization.

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George F. Jewell, F. C. A., Accountant, 220½ Dundas Street.—In a work of this nature, dealing with our commercial enterprises and industries, the profession of an accountant is one deserving of all mention and recognition. A first-class and accurate accountant is an absolute necessity in all banking and mercantile institutions, and the success of smaller enterprises is in no obscure degree due to methodical keeping of books. So important has this branch been deemed that an Institute of Chartered Accountants has been formed, which issues diplomas to all those showing the necessary skill and accuracy; this diploma Mr. G. F. Jewell holds. This gentleman has been established as an accountant since 1873, during which time he has gained an enviable reputation in this line, and now stands in the very front rank of chartered accountants. Much important business is entrusted to Mr. Jewell, and he can be thoroughly relied upon to conduct the most complicated affairs in an every way satisfactory manner. Mr. Jewell now holds the position of City Auditor. He is an Englishman by birth, and has been in this country since 1855.

John C. Trebilcock, Groceries, Provisions, etc., 224 Dundas Street.—The field of enterprise opened up in the grocery line is a large one and many prominent citizens of London are engaged therein. Amongst the representative houses that of Mr. John C. Trebilcock is entitled to due recognition. This business was established in 1877 by the present proprietor, who occupies spacious premises at 224 Dundas Street, next to the Oddfellows' Hall, consisting of three flats, 20x70 feet in dimensions, where he conducts a live business as a dealer in groceries, provisions, wines, liquors, and all articles necessary for the thorough equipment of a first-class grocery establishment. The articles kept in stock are all of the best quality obtainable, while the wines and liquors are of the purest brand. Country produce is received daily, and the trade of the house has ever since its inception been a steadily increasing one, the establishment having a wide reputation for the general excellence of its goods, and as a result enjoys the patronage of some of our leading houses. Mr. Trebilcock is a native of this country, and has always been regarded as a substantial business man and one who can be relied upon in all commercial transactions to give satisfaction to those who trade with this house.

E. H. Korde, Bindery, 428 Richmond St.—Much of the literature of the present day is published in pamphlet or periodical shape, and for its due preservation requires binding. In this necessary branch of industry we have a leading representative house in that of Mrs. E. H. Korde, who conducts an important bindery establishment at 428 Richmond Street, where three flats are occupied, 25x120 feet in dimensions, and where employment is given to some ten hands. This business was established in 1866, and has since then enjoyed a wide patronage. All kinds of binding is done; fine blank books are made to order, good material and workmanship being guaranteed. The facilities are complete in all details; the floor space is ample for all emergencies and practical purposes. This house is patronized by various banking and commercial institutions in the city, and makes a specialty of fine artistic productions in blank books, and duplicate and triplicate travellers' order books, used by most of the wholesale houses in the west. Mrs. Korde is a native of this country and has been a resident of London for 17 years.

Jerry McDonald, Hotel and Restaurant, 87 to 89 Dundas Street.—Amongst the industries and establishments which give character to a city, few are of more importance than suitable hotels and restaurants. In this line London is highly favored, and in the list of notable houses in the "Forest City," that of Mr. Jerry McDonald is entitled to due recognition. This gentleman formerly kept an hotel in London West, known as the "River Side," but



three years ago he opened his present establishment on 87, 87½ and 89 Dundas Street, and under his able administration the house has gradually grown in popular favor. The spacious premises include a large and well furnished dining room, capable of seating a big number of guests, and here the best twenty-five cent dinner in London is served, while a reduction is made for weekly and dinner boarders. The establishment also contains pool and billiard tables, and the well appointed bar is stocked with a choice selection of wines, liquors and ales, while fancy drinks are concocted in the most approved style. The gallery of sporting celebrities gathered together by Mr. McDonald is well worth a visit, and all leading sporting papers are kept always on file. As a restaurant and oyster house for ladies and gentlemen this house is a most popular resort, while as a luncheon establishment it has many patrons. Mr. McDonald is a native of Canada, and is a gentleman highly popular with all classes, while on all sporting matters he is a keen authority and judge.

London Feed Co., 467 Richmond Street, J. C. Halliday.—Canada is essentially an agricultural country, and on her farming resources the greatness and advance of our country in no small degree depend. Thus any enterprise which has for its immediate object the benefit of those connected in any way with agricultural interests, must be one deserving of more than ordinary recognition and support. London has of late years built up several important enterprises which have gained a reputation extending throughout all parts of the Dominion, and amongst that number the London Feed Co. stands

pre-eminently forward in the first rank of national industries. This Company was established in 1881, with headquarters at 467 Richmond Street, where they have a wholesale and manufacturing depot. This Company manufactures the celebrated "Herby Climax," the king of horse and cattle food, and which is a purely vegetable condiment and highly concentrated article of nourishment. The object of this food is to keep animals free from disease, increase the products of the dairy, and in the case of fowls to secure a greater increase with less grain, and consequently less cost. In all classes of animals it is a great food saver, causing animals to thoroughly digest and assimilate their food, while better results will be obtained with much less grain on this system of feeding. All the ingredients composing this food are certain health-giving herbs, seeds and roots, carefully compounded, and put up with unflinching exactness. It has been for the last five years thoroughly tested, and has met with the warm endorsement of all who have used it, prominent amongst those being Professor Brown, of the Guelph Agricultural College, who strongly recommends its use. One of the most serious ailments we have to contend against with our horses is what is now so generally known as epizootic, yet this food is a sure preventative of that troublesome and oftentimes fatal complaint. The "Herby Climax" is undoubtedly the best food ever offered on this continent, and is the result of 30 years' experience and study of the nature of animals. The keeping of cattle in a perfect state of health is the foundation of success to all who desire to make stock-raising profitable. This is no phsyic or condition powder but simply a pure and genuine food, composed of life-sustaining and health-giving properties. An especial manufacture of this food is prepared for poultry, which by its use more than doubles the increase in eggs and also the production of fine and healthy broods. In the case of hogs, it is a sure preventative of hog cholera. This food is put up in bags, 10, 25, 50 and 100 lbs.; each bag contains an exact feeding measure, with all necessary instructions. The London Feed Co. has been awarded twelve diplomas from the highest agricultural authorities of the land, as well as silver medal, in approbation of their feed; they were awarded the only diploma granted to any feed company at the Dominion Exhibition held at Montreal, 1884. The thanks of all interested in agricultural interests must be due to this Company for having put a feed on the market free from any injurious ingredients, and which in all cases has produced such beneficial results. They are also importers and dealers in cotton seed meal, linsced, linseed meal and oil cake, in which they can give the public as low prices as any other firm. The Manager of this Company is Mr. J. C. Halliday, a gentleman thoroughly experienced in stock-raising, and to whom the success of this Company is in no small manner due. He is a native of Perth, Ont., and came here at the establishment of the Company.

London Cigar Manufacturing Co., J. A. Rose & Co., 110 and 112 Dundas Street, corner Talbot Street.—The trade for the London Cigar Manufacturing Co. was established by the present firm, Messrs. J. A. Rose & Co., in 1885. London is indeed the nursery for the production of the finest cigars manufactured in Canada, and among those who have contributed to the securing of that distinction for the "Forest City" must be included Messrs. J. A. Rose & Co. Their cigars are deservedly popular, and find a ready sale throughout

Western Ontario. Some 30 skilled workmen are employed, and the weekly output averages 30,000 cigars. The leading brands are "La Rosa," "Crown," "Chirp," and "Red Cross." These cigars need no recommendation. They are special favorites, being household words among cigar smokers. They are fine Havana goods, being made of pure Havana filler and Sumatra wrapper. Messrs. J. A. Rose & Co. have devoted much attention to the manufacture of cigars of the higher grade, and it is alike gratifying to them and to the cigar-smoking public, which is increasing every day, that they have succeeded in producing an article second to none in the market.

Robt. Qulok, Family Butcher, cor. Dundas and Quebec Streets, E. London.—Among the many butchers in London there are none who keep a better class of meats, or cater more to the wishes of their patrons, than Mr. Robert Qulok, at the corner of Dundas and Quebec Streets, East London. This gentleman has been established in business for the past 22 years, and first catered to the wants of the public on the market for seven years. Finding his trade required more commodious premises, he opened a shop in 1872 at what was then known as Lilley's Corners, on Dundas Street, where he carried on his business successfully for nine years. In 1878 he built himself a residence and shop combined at his present location. The building is built of brick, is two stories in height, and on the ground floor he has a shop 25x30 feet in dimensions. He employs two assistants and a horse and waggon in the prosecution of his business. Mr. Qulok has resided in London for 31 years, and claims to be a native of Yeddington, Devonshire, England.

Wm. Payne, Bicycles, London South.—Wm. Payne is now making extensive preparations for next season's business, extending warerooms and increasing



A forge for brazing and plant for enamelling is now placed in a new building for repairing all styles of machines. The demand for "Extraordinary Challenge" for 1886 surpassed all calculations; without a doubt, it is the coming bicycle. See my latest testimonials. My ninety dollar Singer Challenge; any size; best value ever offered; balls all over ball pedals.

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C. S. Hyman & Co., Tanners and Boot and Shoe Manufacturers, Carling Street.—Among the important manufacturing and commercial enterprises, which contribute to the standing and progressive spirit of the city of London, is the well-known establishment of Messrs. C. S. Hyman & Co., tanners and boot and shoe manufacturers. The high character and standing of this house, and the magnitude and extent of their operations, extending over all parts of the Dominion, render this firm one of the most noticeable features of the mercantile activity which characterize the "Forest City." Many industries find employment in the production of the leather from the time it leaves the back of the wild or the domesticated animal in the shape of raw hide, till it is utilized for practical purposes. The comprehensive establishment, which forms the subject of this sketch, is devoted to both departments: curing the skins in their raw state and manufacturing the leather into boots and shoes. This business was established in 1846 by the late Mr. Hyman, father of the present senior member of the firm. Their tannery is on Richmond Street, opposite the new C. P. R. station, and covers an area of 600x450 feet. They deal extensively in hides of all kinds, and turn out weekly some 500 sides of sole leather as well as a large quantity of black leather; the sole having for a number of years been awarded the highest prizes at Provincial and other exhibitions. Their boot and shoe factory on Carling Street comprises a four-storied building, with basement, 220x80 feet in size, and is one of the finest equipped in Western Ontario, being complete in every department and supplied with the latest and most improved labor-saving machinery. Their boots and shoes are manufactured chiefly from their own products, and are warranted for durability and neatness of finish, the firm employing none but the most skilled workmen, while every department is under the personal supervision of one of the members of the firm. The reputation of their goods is well established. Western Ontario, Manitoba, and the N.-W. Territory afford the principal markets for their boots and shoes, while the leather is sold to some of the leading boot and shoe manufacturers in Toronto and Montreal. The membership of the firm is constituted as follows: Mr. Charles S. Hyman was born and educated in this city, in which no one is more honestly and deservedly respected. He is a gentleman of more than ordinary ability; he has filled with honor to himself, and with satisfaction to all concerned, several municipal appointments; he sustained with dignity the position of Mayor, and is at the present time the popular nominee of the Reform party as their representative in the Dominion House. Mr. Watson, the managing partner, was born in Montreal, and received his training in the shoe and leather business in the United States. Mr. Beal has charge of the office department; he is a native of England, and entered the office of Mr. E. W. Hyman in 1872, and after some years' faithful service he was admitted into partnership. Mr. Glass represents the house on the road; he is another old employee, and was taken in as a member of the firm a few years ago.

John A. Thorburn, Groceries and Provisions, corner King and Ridout Streets.—Amongst the recent establishments opened in the "Forest City" engaged in this industry must be mentioned that of Mr. John A. Thorburn, who commenced business some few weeks ago at the corner of King and Ridout Sts., where, for the purposes of his trade, he occupies two

spacious and well appointed flats, fully stocked with a choice selection of general groceries and provisions, while a speciality is made of teas, coffees and spices, all of best quality and purest blend, sold at popular prices, and every satisfaction guaranteed. Mr. Thorburn also deals largely in country produce, and in this line customers may rely on being served with the best of articles. The store now occupied by him has been altered and fitted up so as to meet the requirements of a superior grocery establishment. Though started but a short time, Mr. Thorburn is already enjoying a good share of public patronage and support, and as he is a gentleman of keen business ability, and keeps none but the best of goods, his trade is bound to rapidly increase. Mr. Thorburn is a native of this country, and is possessed of all the attributes necessary for commercial success.

Gould & Stratford, Plain and Ornamental Plasterers, 290 Dundas Street.—The cleanliness and healthful appearance of the majority of Canadian cities is the cause of much surprise to visitors from the old countries, who have been habituated to the dingy and unwholesome colors of the squalid tenements and smoke-begrimed mansions, to which they have been accustomed. The pleasing external and internal appearance and comfort of Canadian houses is due to nothing more or less than the liberal use of the plasterer's art; and in making the city of London what it is in this respect, the firm of Messrs. Gould & Stratford have done much to beautify and add to the general cleanly characteristics of this city. These gentlemen started a business in this line ten years ago, on King Street, but in 1884 they bought out the interest of Mr. F. McIntosh, and now occupy spacious premises in the rear of 290 and 292 Dundas Street, where they have a large show room, where a choice collection of centre flowers and plaster ornaments is always kept on hand for inspection by architects, proprietors and builders. Employment is given steadily to from 12 to 15 experienced assistants. The work shop is 28x16 feet in size, and the yard 50x100 feet. In this important branch of industry the establishment so ably conducted by Messrs. Gould & Stratford is amongst the leading and representative houses in this section of Ontario, their business productions in centre flowers and ornaments being freely circulated throughout the Province. These gentlemen are natives of old London, and have been actively engaged in the city for nearly twenty years. With the correct business principles and efficiency with which this business is conducted, it cannot fail to contribute largely to the convenience of a community, and to its own established prosperity.

McFarlane's Hotel, John R. Gosling, proprietor, corner King and Ridout Streets.—Among the hotels in the western section of the city deserving of patronage is McFarlane's Hotel, situated on the corner of King and Ridout Streets. It has 42 bedrooms, with suites of rooms, and four parlors. The house is heated by steam, lit with gas and well ventilated throughout, and there is every modern convenience. The bar is stocked with choice liquors and cigars, the reading room is a pleasant resort, and the dining room, which can accommodate some 70 guests, is all that could be desired. As an hotel for the farmers we know none better, and that the farmers are aware of the advantages it affords is evidenced by the fact that on market days it is literally crowded. There is stabling accommodation for 148 horses.

Western Ontario Watch, Clock, and Optical Emporium, A. S. Murray & Co., 419 Richmond Street, London.—The industry in jewellery forms an important item in the list of the commercial



enterprises of this city and country, and as such deserves due representation in this work. An old established and reliable house in this line is that of Messrs. A. S. Murray & Co., who carry on an extensive business as importers of watches, diamonds and fine jewellery. This business was established in 1863, and has since then steadily maintained a widely extended reputation for the reliability and genuineness of all goods purchased there, all articles sold being guaranteed as represented. The premises are located at 419 Richmond Street, and comprise a handsome store, 40x15 feet in size, where is always carried in stock a choice selection of the finest jewellery, English and American watches, clocks, rings and fancy articles of all kinds, as well as a varied assortment of silver and silver-plated ware. They import direct the finest of goods in all varieties. Their stock of silver and electro bronze clocks is especially noticeable, and they have a handsome selection of gold headed canes; they are sole agents for the celebrated Columbus, Ohio, watches and clocks, and their stock of opera glasses and spectacles is especially fine. This firm are general agents in Western Ontario for Nacet & Fils, 17 Rue Saint Severin, Paris, France, and have a complete set of their celebrated lenses for testing the sight, parties with any affliction of the eye can be supplied with glasses to suit the sight. Persons having failed elsewhere should certainly call, examine and be convinced. For variety and elegance of jewellery, plate, diamonds and fine goods carried on hand, this house will compare favorably with any in Western Ontario. Mr. Murray, who is of Scotch descent, has resided in London for the last 25 years. He is a thorough practical jeweller of long experience, and devotes his entire attention to the general business of his house, and satisfactorily provides for the wants and tastes of his numerous customers.

S. Woolverton, L.D.S., Surgeon Dentist, 216 Dundas Street.—Few, if any, industrial or professional pursuits have within the last few years made such rapid strides as that of the profession of dentistry. Among the leading dentists of London who have availed themselves of all the modern improvements in this branch is Dr. S. Woolverton. This gentleman studied at the Toronto School of Dentistry, and graduated in 1871, starting business in the same year at Grimsby, where he remained till 1880, when he settled in this city. His operating rooms and reception parlor at 216 Dundas Street are in constant use, and everything that can minister to the comfort and convenience of patrons has been brought into requisition. In extracting teeth anaesthetics are administered if desired, and painless operations are guaranteed. Filling with gold, amalgam or other compositions is also a specialty; and the preservation of natural teeth, when practicable or possible, is made an important feature of the business. Artificial teeth are supplied by Dr. Woolverton on the most moderate of charges, and are warranted to give both comfort and satisfaction. Dr. Woolverton is an eminent student of natural history, and frequently lectures on geology, and in this line he has one of the best private collections in the country. The study of natural history is one which must commend itself to all persons of refinement and culture. The preservation of various species of geological curiosities or natural historical subjects is now made a special branch of industry, and whether applied to the purposes of science, or for the gratification and amusement of individuals is alike instructive and useful. Dr. Woolverton is a native of this country, has been a resident of our city for the last six years, and is justly entitled to recognition in the present volume as one of the representative professional men of London, and a naturalist of more than ordinary ability.

Edy Brothers, Photographers, 214 Dundas St.—The photographic art is an invention of the present century, and within the last twenty years improvements have been constantly made, so that photography now might be said to have reached its culminating point. A firm of Canadian photographic artists, who have approached nearest to the ideal in this country, is that of Edy Brothers, 214 Dundas Street. At a late convention in Buffalo the *New York Times* said, in reviewing the exhibits of different photographers, that the work of Edy Brothers was very fine and of high artistic merit, and the *Chicago Eye* on the same occasion pronounced the specimens of this firm the finest ever seen from Canada. These gentlemen have received all the prizes at the London and Provincial Exhibitions during the last nine years, being the period they have been in business in London. At the Toronto Photos' Convention in 1884, the judges pronounced their work the finest in Canada. Messrs. Edy Brothers make a specialty of plain and direct photography in half life and life size, water-color portraits and crayons. The studio and operating room is excellently equipped with all accessories. They have a very large and varied assortment of backgrounds by L. W. Seavey, of New York, who is claimed to be the most eminent painter in the world of backgrounds; and it may be mentioned that these gentlemen are constantly adding new backgrounds to their stock. The reception room of Messrs. Edy Brothers is a model of its kind, to which the term of "luxurious" might, with some aptness, be applied. To those wishing a truthful portrait, executed in first-class style, we would say "go to Edy Brothers."

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C. A. Crawford & Co., Wholesale Millinery and Fancy Goods, 102 Dundas Street.—This house was established on January 1st, 1886, and through able, energetic and experienced management, carrying an excellent stock of goods, and selling at close prices, a satisfactory trade has already been done, and a large increase in the near future is assured. Messrs. C. A. Crawford & Co. import British, foreign and American goods of the finest quality and of the latest design. They make a specialty of feathers, flowers, ribbons, velvets, plushes, satins, silks, woollen goods, fancy shawls and fascinators. Buying for cash and selling at close prices, the trade will find it to their advantage to deal with this house. The quality of the goods is unsurpassed anywhere. The warehouse is large and commodious, being 190 feet deep and four stories high, the two lower flats being devoted principally to storage, and the two upper to the millinery department, where skillful *artistes* are employed. Mr. C. A. Crawford, the senior member, is a young man, fully alive to the wants of the trade. He is endowed with rare business ability, and is energetic and pushing. We predict for C. A. Crawford & Co. a successful career.

Amos Bradford, Wholesale and Retail Confectioner, 194 Dundas Street.—No city in Canada occupies so enviable a position as does London in the manufacture of confectionery. Not only is it very extensively carried on here, but the quality of the goods is such as to place them above all others. Among those prominently engaged in this industry here, and widely reputed for the purity and excellence of his goods, is Mr. Amos Bradford, of the Central Confectionery, located at 194 Dundas Street. This gentleman commenced business eleven years ago, and has since built up a splendid trade. Mr. Bradford manufactures all kinds of confectionery, making a specialty of cream candies, stick candy, horehounds, drops and chocolate creams. In connection herewith some eleven bands are constantly employed, including a specialist for the fancy and ornamented confectionery. As a wedding cake manufacturer, Mr. Bradford is admitted to be without a rival, having secured a reputation which is coextensive with the Dominion. He makes a specialty of wedding cakes, and it is needless to say he is largely employed as a caterer for weddings, banquets and for other similar occasions. Mr. Bradford's lunch room and confectionery store are models of their kind, both being splendidly fitted up after the pattern of the most modern restaurants. In the former are served excellent lunches, much sought after by the merchants of the city, while the latter is stocked with a tempting assortment of confectionery and pastry, calculated to tickle the palate of even the most confirmed epicure. Mr. Bradford is one of the well known and highly respected citizens of London.

T. W. & R. H. Howard, Pictures, Picture Frames and Silverware, 231 Dundas Street.—A thoroughly complete and comprehensive business is that conducted by Messrs. T. W. & R. H. Howard, and is one which is entitled to due prominence in a work dealing with the industries of this city and country. This business was established in 1884 by the present proprietors, as dealers in checks, pictures, albums, silverware, window blinds, cabinet frames and an almost unlimited variety of articles, both of foreign and home manufacture, which are

essential in some way for the comfort and adornment of every home. The premises are located at 231 Dundas Street, and comprise a spacious store, 100 x 25 feet in dimensions, and where employment is constantly given to ten assistants. This firm makes a specialty of selling to responsible parties on the instalment plan, by weekly or monthly payments. This plan has been found by practical experience to be mutually advantageous to both purchaser and dealer, as will be readily seen by the immense business they have built up in this line. Messrs. T. W. & R. H. Howard are natives of this country, and have by their own energy and enterprise built up their present extensive business, which is steadily and surely increasing its field of operations. They are represented outside by twelve agents, who are engaged in delivering and collecting.

Thomas R. Parker, Transportation and General Insurance Agency, 402 Richmond Street.—Amongst the prominent transportation agencies of London that of Mr. T. R. Parker takes prominent rank. This gentleman is agent for the Canadian Pacific and Michigan Central Railways, as well as for several lines of steamships. He is also agent for the World Travel Company of New York, and as such he can issue passenger tickets to any part of the civilized globe. Those contemplating a visit to the old country, or a railway journey through Canada, the United States, Mexico, or South America, will best consult their own interests by interviewing or corresponding with this office before deciding on their route, as by that means delay and expense may both be saved. Mr. Parker also represents a number of insurance companies, whose reputation for unquestionable security is firmly established, possessing as they do an aggregate sum total of cash capital and assets amounting to millions of dollars, including such well known companies as the Queen's and Commercial Union, very prominent fire associations, together with the Travellers of Hartford, both life and accident. Mr. Parker has been in this business for the last ten years and enjoys a full share of public patronage and support. He is a native of England, but has been a long time resident of the city, where for his genial and courteous manner he is highly esteemed and is deservedly popular with all classes.

J. T. Warren, Family Butcher, 272 Dundas Street.—Few industries have a more important bearing in all communities than that of the family butcher and provision dealer, and in this line we find a leading and representative house in that of Mr. J. T. Warren. This business dates its inception back to 1879, when it was then founded by its present proprietor, and has since that time enjoyed a wide popularity and patronage, his establishment being noted as one of the best meat markets in the city, famous for the quality of meat which is always to be found there. The business of this house was formerly conducted at 254 Dundas Street, but a rapidly increasing business necessitated the removal to larger premises, and as a result Mr. Warren took his present spacious establishment, where he enjoys every facility for the efficient dispatch of his large trade. Orders are promptly attended to in any part of the city. In addition to meats Mr. Warren deals in all kinds of country produce, obtained fresh every day. Mr. Warren is a practical butcher of many years' experience, and enjoys an excellent reputation as a man of probity and worth.

McLaren & Fitzgerald, Surgeon Dentists, 194 Dundas Street.—Art and science have in recent years made most rapid strides, but in no direction has it been more marked in its course and more beneficial in its results than in the profession of dentistry. Amongst those prominently engaged in this profession in the city of London are Messrs. McLaren & Fitzgerald. This practice was established in 1876 by Mr. McLaren, who this year associated with him in partnership Mr. Fitzgerald. Both these gentlemen are graduates of the Royal College of Dental Surgeons, the senior partner having taken his degree in 1868 and Mr. Fitzgerald in 1886. The offices used are located over Bradford's confectionery store on Dundas Street, where they have every convenience and appliance for successfully and scientifically pursuing their profession, with a laboratory complete in all its departments. These gentlemen insert every description of artificial teeth, set in gold, silver and platinum, with a continuous artificial gum. Anesthetics are used with the best effect in extracting teeth, and under their able care may be administered equally safe to old and young; filling is done with neatness and dispatch, and in every department of their profession they are thoroughly experienced, while they have every modern appliance for the proper prosecution of the dental science. Mr. Fitzgerald studied for two years under Dr. Nelles, and has had a large experience. Those wishing anything done in the way of dental surgery may, with every confidence, consult Messrs. McLaren & Fitzgerald.

Geo. R. Thompson, Importer of Diamonds, Watches and Fine Jewellery, 421 and 423 Richmond Street.—It requires more than ordinary ability, combined with experience, to carry on successfully a business in watches and jewellery. Mr. Geo. R. Thompson, formerly of Winnipeg and Port Arthur, who has recently acquired the business of the old established house, 421 and 423 Richmond Street, has already given sufficient proof of the possession of the necessary qualifications. He is a young man, but he has the energy and ability, combined with practical experience, which ensure success. His establishment, which comprises two large stores, and is three stories high, is splendidly fitted up; the cases are of solid mahogany and rosewood, elaborately carved in figures, flowers and fruit, and the great panels are filled with heavy plate-glass. All the fixtures are of the most expensive kind, of the most improved design, and finished with much taste in every detail. The stock in trade, which is one of the largest in Canada, is of very fine quality; included may be mentioned an excellent assortment of American and Swiss watches, ranging in price from \$5 up to \$250 each, a splendid stock of diamonds of first-class quality, magnificent epergnes, fruit stands, tea sets; a very fine collection of French and American cloaks, in marble, bronze, alabaster, nickel, wood, etc., and varying in price from \$1.50 up to \$100; optical goods of the finest quality, of which a speciality is made. They have scientifically adjusted lenses, and are excelled by none, being manufactured by the celebrated Frenchman, De Bardon. There is also a large stock of English colored and gold jewellery, and a most extensive and excellent assortment of silver jewellery, in endless variety, and in the newest styles; also a large assortment of American rolled-plate jewellery of the finest quality; also the only stock of sterling silver in the city, of which a very large assortment is kept, suitable for wedding presents, etc.; and a large stock of plated ware is also kept at very low prices.

W. A. Brook, Gunsmith and Model Maker, 374 Richmond Street.—Amongst the various industrial enterprises of London there is probably no one which is conducted with more energy and marked ability than that of Mr. W. A. Brook, dealer in guns, rifles, pistols, ammunition, fishing tackle, pocket knives and sporting goods of every variety. Mr. Brook has made a speciality of fishing tackle, and carries a complete stock of rods, reels, silk lines and snelled hooks of every description and the best makes. As an expert locksmith Mr. Brook stands without a rival in the city, and has gained a wide reputation by his ability and neatness in all kinds of safe repairing. A good deal of his time is consumed where it becomes necessary to call in a skilled workman to open a safe when the combination is lost or out of order. Restocking, barrel boring, choke boring, stock bending, barrel boring, retooling, bicycle and lock repairing are all attended to, and every satisfaction guaranteed, Mr. Brook being a practical gunsmith, model maker and locksmith. This establishment dates its inception back to 1879, the premises being first located at 375 Clarence Street, but an increasing trade necessitated a removal to more commodious quarters, and Mr. Brook is now established at 374 Richmond Street, his store being 66x15 feet in dimensions, and fully stocked with a variety of articles necessary for a sporting outfit. His stock of breech and muzzle loading rifles and shot guns being especially fine, combining those of the most noted manufacturers, with all recent and practical improvements. This establishment has been refitted throughout with new machinery and steam engine, and has better facilities than any other in London for turning out first-class work, none but skilled workmen being employed by the proprietor, and he safely guarantees all his work. Barbers' and tailors' shears neatly ground, razors concaved (the only place in London where they are done properly), baggage, hotel and pool checks made to order, steel name stamps, burning brands, branding hammers, etc.; small patent articles manufactured at reasonable prices, lawn mowers repaired, sharpened and made to work equal to new. Mr. Brook is a native of this city, and by his energy and enterprise, together with the superiority of his goods, has gained for his establishment a wide and enviable reputation.

Priddle Brothers, Dry Goods, 158 Dundas Street.—One of the leading characteristics of our commercial fabric is the size and extent of the dry goods trade in the various cities of the Dominion. A vast capital is invested in this important industry and thousands of persons are furnished remunerative employment. Among the leading establishments of London none are deserving of more favorable mention and consideration than that of Messrs. Priddle Brothers. This house was established in 1849 by the late Mr. C. Priddle, the premises utilized for the purposes of his trade being situated on Talbot Street, on the Market Square. Under its present constitution the firm dates from 1868, and some four years ago moved to their present spacious quarters at 158 Dundas Street. The building is a handsome three-storied one, 200x24 feet in dimensions, and is stocked in all its departments with an immense line of foreign and domestic dry goods, combining all articles legitimately pertaining to this branch of business. The establishment is heated by steam and lighted with the electric light, and was the first house in this line of business in Western Ontario to import direct. Messrs. Priddle

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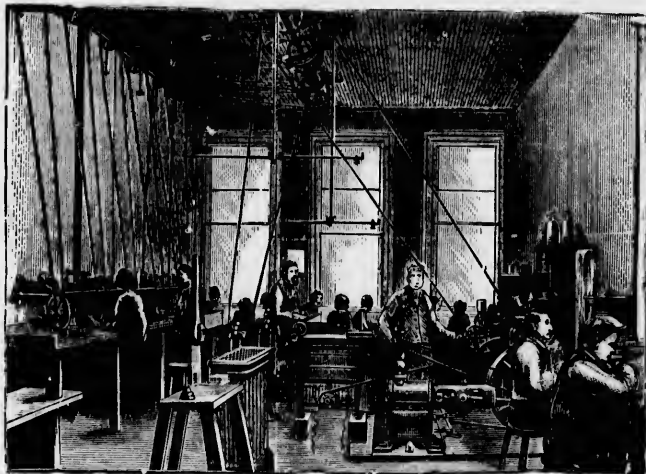
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Bros. are also largely engaged in tailoring, and employ skillful and experienced cutters. The work turned out is of an exceptionally fine quality, and a very large and excellent patronage is consequently enjoyed. The trade of the house is widely spread, and employment is given to some fifty hands. Mr. Priddis, the original founder of the firm, was a native of Devonshire, England, while of the present members, Mr. James Priddis was born in England, and his brother, Mr. George Priddis, in this country.

F. T. Trebilcock, Wholesale and Manufacturing Jeweller, 180 Dundas Street.—The jewellery trade is an especially important one, and one in which we are all interested, and in this line rings form a leading feature. The only jewellery factory in Western Ontario is that of Mr. F. T. Trebilcock, who manufactures jewellery on the new American system, making a specialty of fine gold, enamel and diamond rings in special new and registered designs. This establishment was founded some eight years ago by the present proprietor, and since that time its operations have gradually extended, till now the trade of the house is wide-spread, reaching from Halifax to British Columbia. Mr. Trebilcock formerly conducted a retail business, in which line he gained an enviable reputation, but has recently turned his attention to the manufacturing of jewellery, in which he does a large wholesale trade, and has built up for himself one of the finest wholesale jewellery connections in the Dominion. In a city like London all branches of trade

assume special features, but in the whole of Canada Mr. Trebilcock stands pre-eminently alone as a manufacturer of rings; he has invented and secured by letters patent a very large number of designs for rings, and in this line the products of his establishment cannot be surpassed by those of any contemporaneous house on this continent. Any kind of American or English rings can be made in this factory at as low prices and equal in execution to those of any manufacturer; and at the present time Mr. Trebilcock supplies the largest dealers in Canada with his registered designs in rings, and imports largely of American goods. He is himself a practical jeweller, and personally superintends all departments. The factory, situated on Dundas Street, is 7x20 feet in dimensions, and gives employment to some thirteen hands. In addition to a traveller, Mr. Trebilcock himself at times represents the interests of his house on the road. This gentleman is a native of London.

Fessenden Bros., Dealers in New Williams Sewing Machines, Pianos, Organs, etc., 233 Dundas Street.—The agency of Messrs. Fessenden Bros. is devoted to the sale of the celebrated "New Williams" sewing machine, a considerably improved invention over all others, and which has only to be seen to be approved of. It is noiseless in operation, perfect in style, efficient in quality of work, and thoroughly reliable in every respect. This establishment, controlled by Messrs. Fessenden, was started by them in 1874 at their present premises, 233 Dundas Street, where they occupy two flats, 25x80 feet in dimensions. They have here every requisite for repairing old machines. The trade of this house extends throughout the western portion of this Province, and is increasing largely in response to the energetic exertions of the Messrs. Fessenden, who have spared no pains to build up a first-class business in this line. They are represented on the road by five travellers. One of the great triumphs of the age is the invention of the sewing machine. On its practical utility it would be here quite un-



necessary to expatiate. All housekeepers and others not yet supplied with this house necessary will meet with every satisfaction in procuring from Messrs. Fessenden a beautiful "New Williams." These gentlemen are natives of the United States, and came here in 1874 to open up this important branch of business.

S. Cooper, Devonshire Dairy, 261 Dundas St. —Milk forms such an important factor in the list of our daily necessities and commodities as to merit due representation in a comprehensive work of this kind. In this branch of industry a leading and prominent establishment is that so widely and favorably known as the Devonshire Dairy, conducted by Mr. S. Cooper. This business was founded by its present proprietor in 1878, and has, since its inception, enjoyed a steadily increasing connection. He has convenient and spacious premises at 261 Dundas Street, where, possessed of all modern improvements,

he manufactures a superior quality of *butter* and *cream*, and carries a full stock of articles pertaining to this branch of trade. He deals in *cream* and *sour milk*, *whip cream*, *Devonshire cream*, *cream cheese*, *curds*, etc. The greatest care is taken in all departments to secure the utmost cleanliness, and in the handling of milk no adulteration is permitted. Mr. Cooper took a diploma at the Agriculture and Arts Association, held in London in 1885, for the best collection of dairy products. This gentleman is a native of Ireland, but came to this country in 1857, and for 16 years was actively engaged in school teaching. His success in conducting his present enterprise is highly commendable, and it may be regarded as one of the leading establishments of its class in the city of London. Mr. Cooper also manufactures koumiss.

H. Davis & Son, Watchmakers and Jewellers, 170 Dundas Street.—The industry in clocks, watches and jewellery is an important one all the world over, and is one which in Canada is strongly represented, and in this line we have a leading house in that of Messrs. H. Davis & Son, who conduct a large business as watchmakers and manufacturing jewellers. This business was established in 1831 by Mr. Davis, the senior member of the firm. The premises are located at 170 Dundas Street, and comprise a handsomely fitted-up store, 15x70 feet in dimensions, which is fully stocked with a choice selection of the finest jewellery of chaste design and perfect execution. This firm has a wide connection, and is regarded as one of the most reliable in this line in the city. They deal extensively in clocks, watches and jewellery of all descriptions; they manufacture any article to order, and make a specialty of fine watch repairing, employment being given to six hands all the year round. Gold and silver plating, as well as engraving, are neatly done, while a complete stock of opera glasses and spectacles to suit all ages is always on hand. During its long existence this house has enjoyed a substantial and steadily increasing trade. Mr. Davis is a practical watchmaker, having fully studied and mastered his art in the regular course. All goods purchased at this house are warranted exactly as represented, under all circumstances, and as a result the firm of Messrs. Davis & Son enjoys the fullest confidence of a large number of patrons. Mr. Davis is a native of the States, but came to Canada in 1827, of which country his son is a native.

Nicholas Wilson & Co., Tailors and Gentlemen's Fashions, 136 Dundas Street.—We live in an age when considerable significance—which few can afford to ignore—is attached to the quality and make of one's outer garments. To dress fashionably, to wear fine clothes, is no empty boast, nor does it suggest any recollection of the much abused "dude," however intensely fashionable that individual is proverbially claimed to be. To dress fashionably is to dress well, with taste and in agreement with the latest and most approved mode. It is, therefore, of importance that each city should be provided with a tailor who not only makes himself familiar with the fashions, but represents them as well. London is happy in this respect, possessing a tailor—if not a firm of them—who is second to none. Nicholas Wilson & Co. began business in 1876, and have long since established a reputation second to none in Western Ontario for the excellence both of their workmanship and stock. This house has spared no money in order to secure the best possible help, and

the cloths used are of the finest quality. As a result, this house enjoys the largest trade of the kind in the city. They carry a complete stock of gents' furnishings, importing most of the goods direct from the manufacturers. The premises have a depth of 100 feet, and are four stories high, the whole being devoted to stock and manufacturing purposes. Employment is found for thirty hands. Mr. Nicholas Wilson, by whose energy and ability this house has attained its present position, is a native of London, enjoying a first-class reputation both socially and otherwise.

Cousins House, Colonel J. Cole, proprietor, corner Wellington and York Streets. There are few hotels in Canada better known than the Cousins House. Not only in Canada, but across the line, this hotel is freely quoted by the travelling public, and is very convenient to both passenger and freight depot. It is resorted to by innumerable Americans, who are proverbially the best judges of a good hotel, and it is made the headquarters of the "horse gentlemen" from all the country over, whenever business or pleasure calls them to London. In like manner it is a military rendezvous, and the scarlet coat is frequently to be met with loling about its halls and reading room, or sauntering in the vicinity. Moreover the general public find in the Cousins House all that can be desired, and to stay there once is to return to it again. The genial proprietor, Colonel Cole, a veteran who has seen much active service, makes things comfortable for all his guests, and contracts permanent friendships with many of them. With regard to the accommodations of the house, there are 71 bedrooms, suites of rooms and parlors, with every modern convenience. The hotel is lit with gas, comfortably heated and well ventilated. The dining room can accommodate 80 guests, and particular attention is paid to the meals. There is a sample room, and a reading room, and the bar is stocked with the finest liquors and cigars.

J. Chapman, Photographer, etc., 390½ Richmond Street.—To produce satisfactory and pleasing pictures requires skill, refined taste, appreciation of the laws of light and shade, a perception of correct pose, culture, and also much study and practice, as well as an expensive outfit and properly arranged studio. All these requisites may be found at the well-known and popular art rooms of Mr. J. Chapman, whose art galleries are located at 390½ Richmond Street, where he has elegantly appointed and furnished reception and operating rooms. This business was established in 1880, and has since then pushed itself rapidly into the front rank of photographic studios, Mr. Chapman being regarded as one of the most artistic and skillful photographers in a city famed for its art productions. The operating rooms are fitted up in the most approved modern style with all the latest improvements in mechanical and scientific appliances, while the walls of the reception rooms are adorned with the choicest specimens of the photographic art and oil paintings, portraits, landscapes and crayons. The gallery is in every way efficiently equipped with everything needful or useful for the effective performance of the best class of work, and is admirably located. Fine photographs are produced from cabinet to life size; and lessons are given in portrait painting, oils and crayons, in each of which departments Mr. Chapman is thoroughly efficient. This gentleman is a native of England, but has resided in London and vicinity for the last 30 years.

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Beddome & Brown, General Insurance Agents, Albion Block.—Among the important agencies conducting this line of business in London, none are more deserving of mention and none more fully enjoy the confidence of the public than that of Messrs. Beddome & Brown. These gentlemen established this agency in 1850, and have their offices in the Albion Block, where they have ample facilities and commodious quarters. The rates of the companies they represent are as low as any reliable company, and all losses are promptly adjusted. As these companies protect so large a portion of business men and citizens, it may be well to notice briefly their chief characteristics of public favor. The Royal Insurance Company of England, with assets over \$26,000,000, does the largest business in Canada; the Western Assurance Co., of Toronto, has a capital of \$1,000,000, and does a general fire and marine business; the Norwich Union Fire Insurance Society, capital, \$5,500,000; the Northern Assurance Co., of London and Aberdeen, accumulated assets, \$12,000,000; Connecticut Fire Insurance Co., of Hartford, capital, \$1,000,000; Agricultural Fire Insurance Co., of Watertown, N.Y., capital and assets nearly \$2,000,000, a purely travelling-horse company. In life insurance, Messrs. Beddome & Brown represent the Mutual Life Insurance Co., of N.Y., with assets over \$110,000,000, and which is the largest fire insurance company in the world; also the Travellers, of Hartford; the Mutual Accident Association, Limited, of Manchester, England, accident and plate-glass. In the line of assurance, Messrs. Beddome & Brown have succeeded in building up a business which is now the leading one in London; while the promptness and satisfactory manner in which all losses have been adjusted in all cases have established for this agency and the companies they represent a degree of confidence which correct business principles and probity alone could secure. Mr. Beddome was born in England, while Mr. Brown is a native of the United States. Both gentlemen are well known and highly esteemed in the "Forest City."

James Perkin, Butcher, 265 Dundas Street.—Few, if any, industries have so important a bearing in our commercial fabric as that of the butcher, contributing as he does the very necessities of our daily life. Amongst the leading meat markets of the "Forest City" that of Mr. James Perkin is deserving of mention for the superior quality of meat always to be obtained at his establishment. This house dates its inception to 1877, when it was started by the present proprietor, and has steadily since then maintained its position amongst rival stores. Mr. Perkin deals in all kinds of fresh and salt meats, hams, tongues and country produce. His premises are situated on 265 Dundas, near Wellington. He delivers to all parts of the city, and orders are promptly and efficiently attended to. This gentleman is a native of England, and came to this country in 1841. He is regarded as a thoroughly upright and conscientious business man and enjoys a good trade.

James Johnston, Butcher, 231 Wellington Street.—Dealing in articles necessary for our daily sustenance, it is not to be surprised that the number of those engaged in the butchering business should be large, but the field of enterprise is also a large one.

Amongst the number engaged in this pursuit is Mr. James Johnston, who carries on an important business as a wholesale and retail dealer in fresh and salt meats. This branch of trade was established by the present proprietor in 1882, since which time his trade has steadily increased. His store, 23x30 feet in size, is located at 231 Wellington Street, where he has every facility for efficiently conducting his business. He purchases on the market and also kills himself, and being a thorough judge of stock, his patrons may rely on getting everything of the very best. He receives country produce daily, and all orders will receive prompt attention and will be delivered to any part of the city. Mr. Johnston is a native of Kingston, Ont., and has been in this city for five years.

Gardner & Olver, Printers, Bookbinders, Blank Book Manufacturers, etc., 292 Dundas Street.—Books form such an all-important industry in their various departments, that any enterprise in any way associated with their compiling and preservation is deserving of full recognition in a work of this kind. Amongst the prominent establishments devoted to printing and bookbinding must be mentioned that of Messrs. Gardner & Olver. This business was established in 1883 by Mr. Gardner, and in the present year Mr. Olver became associated in the copartnership. The premises occupied are located at 292 Dundas Street, and comprise three spacious flats,

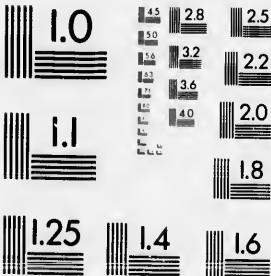


where they conduct a first-class printing house, turning out some of the finest specimens of topography to be seen in the city; they make a specialty of cards, bill and letter heads, programmes, and every description of commercial printing. These gentlemen also conduct an important business in bookbinding, and the manufacture of blank books. A patent renewable cover and a patent pad are the ingenious inventions of Mr. Gardner. The facilities of this house are complete in all their details; the floor space is ample for all emergencies, with light and steam power available for all practical purposes. The machinery employed embraces a new embossing press, cutting machine, ruling machine, and other mechanical contrivances of the most effective and perfect device. In its artistic productions in blank books this house is without a rival. Employment is given to five assistants, while Messrs. Gardner & Olver devote their own time and attention to the work, and under their able management this enterprise has become a prosperous and growing concern. They are also wood engravers; and one of the features of this establishment is they handle the leading American papers. They have been awarded two silver medals, fifteen 1st prizes and eight 2nd prizes for printing and bookbinding from the different associations.



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William Hinton, Wholesale Manufacturer of Furniture, Undertaker, etc., 202 King Street.—Among the many industries largely developed in the "Forest City" within the past years, that of furniture has taken a prominent position, as may be seen by the establishment and growth of the various houses engaged in this line of enterprise. One of the best known and most liberally patronized establishments in the city of London is that conducted by Mr. William Hinton as a wholesale manufacturer of bedroom sets—special attention is drawn to a half-dozen styles, which are made a speciality, and which in this particular line enables him to undersell any other general factory in the vicinity—and table slides. The premises occupied by this gentleman are located at 202 King Street, which comprise a three-storied building, 200x40 feet in dimensions, which is fully stocked throughout with a choice and varied assortment of furniture of every description, in which are to be found a large number of almost indispensable articles of furniture and upholstered goods, and yet the trade for the most part consists of those articles which combine use, comfort and adornment to the home. In this large and diversified stock may be found common and extension tables, parlor and chamber suites, centre tables, buffets, lounges and every description of upholstered goods. This house is also prepared to manufacture furniture to order and guarantee it exactly according to specified requirements. The excellent quality of articles kept in stock and manufactured at this establishment has met with public approval and has resulted in a large extent of business. In addition to the furniture department, Mr. Hinton carries on a general undertaking establishment, known as the "Metropolitan Funeral Establishment," in which important branch he has facilities unequalled by any contemporaneous house. He has a variety of coffins, caskets and shrouds to suit all parties and pockets. He has the finest hearses in the city, one of which is white, the only one in London. Mr. Hinton personally superintends all funeral arrangements, and to the entire satisfaction of the bereaved friends. In short, in every department his establishment is thoroughly representative and well appointed.

James H. Belton, Lumber, Lath, etc., York St.—The establishment of Mr. James H. Belton is a thoroughly representative one in this business. This gentleman has built up a good trade as a dealer in lumber, lath, shingles and cedar posts, as well as dressed siding, flooring and ceiling. This business is a very old established one, having been founded in 1853 by Messrs. Willis & Belton. The first named retired in 1870, since when this enterprise has been conducted by Mr. Belton alone. The yards are located on both sides of York Street, between Clarence and Wellington, and have a frontage of 75 feet on each, while permanent employment is given to five hands. The facilities here enjoyed are all that could be desired, a switch connecting with the Grand Trunk track. Mr. Belton carries a large stock of well selected lumber, which will bear favorable comparison with any similar establishment in the trade. He purchases his goods in heavy consignments, and is therefore enabled to give to his patrons the benefit of the most reasonable terms. The grounds include all necessary offices, sheds, outhouses and all other kindred buildings usually found in such a yard, while the premises may be said to be the best located in the country. Mr. Belton is a native of this country, and during the many years he has resided here he has

become known and appreciated as a man who devotes his entire time and energies to the task of faithfully conducting his business on correct principles.

W. L. Carrie, Bookseller and Stationer, 417 Richmond Street.—In all the wide range of industrial pursuits there is not a more interesting occupation than that of the bookseller, upon which the education of the masses, and the enlightenment of a people, in a large measure depend; the city of London is especially a city of erudition and culture, the consequence being that the book trade is of more than ordinary importance. Amongst the leading booksellers' establishments of this city that of Mr. W. L. Carrie takes prominent rank, both as one of the oldest established as well as one of the most important. The premises utilized for this business are located at 417 Richmond Street, and comprise a spacious and well-appointed store, 20x40 feet in dimensions. This book emporium is known as one of the notable institutions of our city, where everything expected of a first-class establishment is at hand, including all popular publications of our own and foreign countries. Of educational works there is a wide assortment, and it is the aim of the proprietor to keep his stock of books and periodicals up to a first-class standard, and keep adding to it by all new publications as rapidly as brought out. All the latest novelties in stationery will be found at this house, together with a full line of commercial and legal paper. Mr. Carrie also carries a choice and varied selection of fancy goods. One of his successful points is that he will not be undersold by any in his line of goods; hence all patronizing him can rely on obtaining goods as cheap from him as elsewhere. This business was established in 1866, and has steadily maintained its leading position. Mr. Carrie is a native of Ireland, but has been a resident of London for the last 30 years, where he has gained an enviable reputation for business integrity and promptness.

Henry Haskett, House and Sign Painter, 250 Dundas Street.—The industrial arts of the city of London approach as near as possible to perfection, and some of the leading houses display productions of great merit in the line of sign painting and the decorating of houses. This is notably the case with the establishment of Mr. Henry Haskett, which is the oldest and one of the best equipped institutions of its kind in the city. This business was established by Messrs. T. Haskett & Son in 1842, which firm, in 1862, was succeeded by Messrs. J. & H. Haskett, and again in 1880 the business went into the sole management of the present proprietor, Mr. Henry Haskett. This house has an extensive connection all over the city, and has decorated some of the finest houses and public buildings in London. He conducts a live business as a house and sign painter and decorator, and dealer in wall paper, paints, oils, varnish, glass, etc., the assortment being a large and well selected one. Mr. Haskett employs an average of eight hands the year round for the due fulfillment of contracts undertaken in painting, frescoing, paper-hanging and the other branches of the business. Particular attention is paid to the higher degrees of the arts of painting and sign writing, for which artistic work Mr. Haskett is famous, and of which he makes a speciality. Mr. Haskett is a native of Ireland, but has lived in this city for 40 years, where he has gained a reputation as a thoroughly reliable business man.

C. Stockwell, 259 Dundas Street.—The industry of the gentlemen's suit, piano covers, feathers, etc., most approved establishment is a special machine, spacious, and feathers are look like new. Samples of work at his office. Mr. Stockwell years and clasp

W. S. M. Gents' Furnishings.—In the industry of merchant the greatest improvement a noble and well Mr. W. S. M. reputation for skill and finish broadcloths, all work done under the same management done under the same management. The premises in the rear. In household payment plan business. I have been a resident of Miss Medd's gentleman, second flat, hands. She is a rapid personal sup

Jo'in Co. The gentleman John Cooper and since that to the study phases and duty that he most artistic superiority of reception room Clarence Street with the late The light is factory and are in every the production facilities in C. Mr. Cooper reduces it if His establish

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C. Stockwell, Steam Dye and Cleaning Works, 259 Dundas Street.—A well-known steam dyeing and cleaning establishment in London is that of Mr. C. Stockwell, whose office and works are located at 259 Dundas Street. The premises are 17,900 feet, 2½ stories and basement, all of which is utilized by this industry. The business was established in 1868. Gentlemen's suits, ladies' suits, house furniture, such as piano covers, lace and damask curtains, kid gloves, leathers, etc., are cleaned, dyed and finished in the most approved manner. The scouring of this establishment is done by steam and chemical process, with special machinery. The premises occupied are spacious, and five assistants are employed. Ostrich feathers are also thoroughly cleaned and made to look like new. This feature is made a specialty. Samples of work done by this gentleman can be seen at his office, and the quality of it speaks for itself. Mr. Stockwell has been a resident for a number of years and claims to be a native of England.

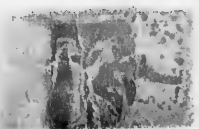
W. S. Meddowcroft, Merchant Tailor and Gents' Furnisher, etc., cor. Horton and Wellington Streets.—In the complexities of city life the business of merchant tailoring may be regarded as one of the greatest importance, in furnishing those evidences of refinement and taste that are represented in fashionable and well-fitting garments. As merchant tailor Mr. W. S. Meddowcroft has earned a well-deserved reputation for excellence of workmanship, artistic skill and finish. He keeps on hand a large stock of broadcloths and woollens from the best markets, and all work done is guaranteed to suit. He gives constant employment to eight hands, and all work is done under his personal supervision. The business was established by Mr. Hibbett, Mr. Meddowcroft purchasing the good-will and stock in trade in 1885. The premises are 16x22 feet, with a work-room in the rear. In addition to this Mr. Meddowcroft deals in household furniture, which he sells on the weekly payment plan, and is rapidly working up a good business. He is a native of old London, and has been a resident of the city for the past two years. Miss Meddowcroft, daughter of the above-named gentleman, carries on a dress-making business in the second flat, and gives employment to five experienced hands. She is pushing and energetic, and the business is rapidly increasing under the influence of her personal supervision.

Jo'in Cooper, Photographer, 440 Clarence St.—The gentleman whose name heads this article, Mr. John Cooper, established his business 29 years ago, and since that time has devoted his time and attention to the study and development of the art in all its phases and departments with such energy and assiduity that he is now recognized far and wide as a most artistic and skillful photographer, famed for the superiority of his art productions. The offices and reception rooms of Mr. Cooper are situated at 440 Clarence Street, and the operating room is fitted up with the latest improved apparatus and appliances. The light is so arranged as to ensure the most satisfactory and pleasing results, and all the arrangements are in every way first class. A specialty of the house is the production of large pictures and groups, the facilities in every way being all that could be desired. Mr. Cooper copies any old picture, enlarges or reduces it if required, and warrants every satisfaction. His establishment has gained the name of the "Old

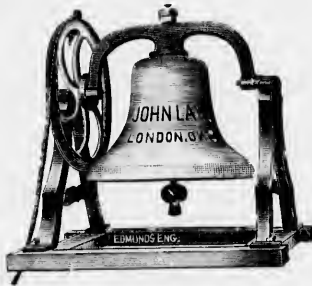
Reliable Gallery," a title to which it is fully entitled. Parties contemplating having their own or parents desiring their children's pictures taken can with every confidence seek an interview with the genial proprietor of the "Old Reliable Gallery." Mr. Cooper, who is of Irish descent, is a native of this country, and widely and favorably known in the "Forest City."

J. Fulcher, Livery and Board Stable, Dundas Street.—Among the active enterprises of a city like London the business of livery, sale and boarding stables occupies, necessarily, an important place, contributing as they do to the pleasure, convenience and actual necessities of the community. Among the most notable establishments of this class in the city is that conducted by Mr. J. Fulcher. Though but recently established this stable has a wide reputation, and is the most popular one in the city. Mr. Fulcher has some ten horses for riding purposes, all of superior stamp, most of them have been hunted with hounds, and can be relied upon as good fences, while they are also available for driving purposes. The premises occupied by Mr. Fulcher are situated on Dundas Street, at the back of the Grant House, where he has convenient and well arranged stables, though his rapidly increasing connection will necessitate the obtaining of a larger building. In this country riding is fast attaining a growing popularity as a national pastime, and in this line no better instructor can be found than Mr. Fulcher; since his residence in this country he has occupied the responsible position of Riding Master to the Hellmuth Ladies' College, and he also gives instruction to classes or private pupils in the city. He has every facility for turning out a well appointed four-in-hand or tandems, while as a handler of the ribbons, he is not to be beat in the Province. Mr. Fulcher has had a large and varied experience with horses. Since his arrival in this city he has been mainly instrumental in establishing the London Hunt Club, and now hunts the hounds in connection with that institution; and in the face of considerable difficulty he has placed the Hunt Club on a solid and enduring basis. Mr. Fulcher is a thorough judge of a horse, and those wishing to buy or sell will find this gentleman an efficient medium for the transaction of business. He is a native of England, a bold and fearless rider, and very popular with all who know him.

Mrs. S. Woodliffe, Fruits, Flowers, etc., 248 Dundas Street.—This business was first established by Mrs. S. Woodliffe on the market. Her trade became so large that she found it necessary to move to more commodious quarters at 248 Dundas Street. The stock of fruits is large and varied, and of the best quality, which is sold at as low a price as is consistent with legitimate trade. Mrs. Woodliffe also deals in flowers of every description. Funeral and wedding designs are made a specialty, of which there are some very beautiful designs on hand. A specialty is made of embalmed flowers in every conceivable style, at moderate prices. Having telephone connection you need not leave your home to give your orders, and may rest assured your favors, whether by telephone or otherwise, will receive prompt attention. The premises are very commodious, being 18x50 feet in dimensions, and centrally located, being midway between Wellington and Clarence Streets. Mrs. Woodliffe is an English woman by birth, and has been a resident of the city for a number of years past.



John Law, Bell and Brass Founder, 121 Clarence Street.—An important and comprehensive business is that of a bell and brass founder, and one which requires much mechanical skill and a long practical experience. In this line we have in London a prominent representative in Mr. John Law, who has a wide reputation as a bell and brass founder. This business was established by him in 1854, with premises on Richmond and Dundas Streets, but in 1877 he moved to more spacious quarters on Clarence Street, between the railway track and York Street. Mr. Law cast the largest bell ever hung in Canada, namely, that for the market house of 650 lbs.; last a bell of 135 lbs. for the Blood Indian Mission Church, subscribed for by the children of the Sunday school



of Dundas Centre. Mr. Law manufactures a general line of bells, such as hand, door, table and house bells and has taken a diploma three times at the Western Fair for a selection of bells. He also does a general business in brass foundry work, including finishing, repairing and making to order all articles pertaining to this branch. We manufacture and put up numbers for houses, and contract to number the houses in towns, cities and villages. We manufacture electric machines and do repairs; we also make up models for the Patent Office. Mr. Law is a native of Leeds, England, and has been in this country since 1854, and is in all branches of his trade thoroughly versed and expert, while his charges consistent with high class work and finish are most moderate.

N. F. Yeo, Wholesale and Retail China Hall, Dundas Street.—In this line of business London has some notable houses, amongst which that of the China Hall, conducted by Mr. N. F. Yeo, is entitled to more than ordinary notice. This house was established some ten years ago. The present premises comprise a three-storied building, which is fully stocked with a choice variety of china, silver-ware, cutlery, crockery, fancy goods, chandeliers and lamp goods, stone and earthen ware, all of good material and many of chaste design and execution. This house imports direct from manufacturers in England, France, Germany and the United States, and other foreign countries, while the stock embraces every article known to the trade, and the sale of this indispensable article of merchandise constitutes no unimportant element of the mercantile interests of the "Forest City." This is one of the few houses in Western Ontario importing directly from foreign manufacturers, the facilities of the house being unsurpassed. The principle of this establishment is one price, small profits and quick returns, hence you do not have to pay for others' bad debts, acting on

which the house enjoys a wide popularity. Mr. Yeo also keeps a full set of goods to supply socials, parties, etc., and a specialty is made of coal oil and good teas at legitimate prices. The store, which is 100x27 feet in dimensions, is always supplied with any article needed, either for use or adornment, in the crockery and china line for either the home of the rich man or that of the laborer. Mr. Yeo is a native of Devonshire, England, and has been in this country for 38 years, 20 of which have been spent in London.

Cox & Co., Stock Brokers, Masonic Building.—The gentlemen whose names head this article may be ranked amongst the most popular and well-known of stock brokers. Many important financial transactions that are daily recorded are manipulated by them. The head office of this firm is located at 26 Toronto Street, Toronto, where it has been established for the last 11 years, during which time it has steadily pushed itself into the front rank of brokering business in the Dominion, while the reputation of the house for reliability and straightforward dealing is widespread. Messrs. Cox & Co. have intimate relations with leading operators, not only in Canada but in the United States, while they have private wires connecting with stock operating centres, as Chicago and Oil City, as well as direct communication between their office here and Toronto, while they are also represented at St. Thomas, Woodstock, Ingersoll, Hamilton, Peterborough, Montreal, Quebec and other chief points of Upper and Lower Canada. The business done by this Company is not excelled by that of any contemporaneous firm in the country. Mr. Cox, who is a thorough man of business, is most popular in all communities. The London branch was opened in May last, and is under the able management of Mr. W. K. Kains, a gentleman who thoroughly understands all the details and operations of his intricate business, and is capable of giving information to all desiring it in stocks, grain, provisions and oil. He is a native of this country, and in every way qualified for the important position he holds.

A. M. Smith & Co., Wholesale Grocers, Dundas Street.—Among the leading grocery establishments of London is that of A. M. Smith & Co. This house was founded some 30 years ago—being one of the oldest in the city—by the late Simpson Smith, father of the present proprietors. In 1879 he died, when A. M. Smith succeeded him, and in 1883 the existing copartnership was formed, consisting of Messrs. A. M. Smith and G. B. Smith, trading under the firm name of A. M. Smith & Co. Their warehouse, which extends from Dundas Street to Market Square, is 150 feet long and four stories high, the whole being devoted exclusively to stock. Messrs. A. M. Smith & Co. import direct full and complete lines of groceries, dealing in nothing but pure, fine goods. A specialty is made of tea, which is of excellent quality. This, indeed, can be said of the whole stock in trade, as there is no finer stock of goods in London than that carried by A. M. Smith & Co., which is bought for cash and sold at close prices. The trade enjoyed is a large one, and is constantly extending over Western Ontario. But this is a well-known house, and has long since established a first-class reputation for excellent goods, close prices, and honorable and straightforward dealing. This firm is energetic and enterprising, and possesses rare business abilities.

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Charles Chapman, Bookbinder and Account Book Manufacturer, 91 Dundas Street.—The progressive spirit of the age, with science and inventive genius, have greatly increased the number of printing establishments, and as a result the trade of book-binding forms no unimportant factor in the industries of our country. Most of our great literary men are published in the pages of periodicals, and in the preservation of those valuable journals we appeal to the art of the bookbinder. In this industry we have an able representative in Mr. Charles Chapman, who conducts a leading business as a bookbinder, account book manufacturer, and dealer in artists' materials. This establishment dates its inception back to 1855, since which time, by strict attention to his business and by the superior execution of his work, the trade of the house has steadily increased. Bookbinding of every kind is executed with a view to neatness, taste and durability, magazines, music, periodicals, law books and works of art being bound in any style required. A speciality is made of the manufacture of all kinds of books required for banks and loan companies, also account books for mercantile and manufacturing firms. Artists' materials of all sorts are kept constantly on hand, including oil and water colors of the purest make, brushes, canvases, academy boards, crayons, etc. Mr. Chapman is a native of England, but has been a long resident of the "Forest City," where he has gained for himself a name and reputation for honorable and straightforward dealing. He is now Secretary for the School of Art of London, of which institution he is also a prominent teacher.

Huron and Middlesex Mutual Fire Insurance Company, 98 Dundas Street.—The Huron and Middlesex Mutual Fire Insurance Company of London is highly recommended as much for its economy as for its safety, the perfection of both having apparently been reached by its operations, as indicated by the liberal share of patronage accorded the organization by the leading merchants and property owners of this city. This Company was established in 1878, and during the eight years of its existence its operations have gradually but surely increased, till it now takes rank as one of the leading and most reliable fire insurance companies in the Province. It is a local organization and should therefore be preferred to foreign corporations. It is connected on the mutual system, and there are thus no outside dividends to pay, each policy-holder reaping the advantage of the shrewd and conservative policy adopted by the executive of the Company, which last year amounted to a saving of 20 per cent. The annual reports of this institution have shown a marked yearly increase, while the Company has equally gained in popularity and extended its field of operations. The policies issued are most liberal and comprehensive, covering losses by lightning to property or to live stock on the premises. They insure all kinds of property, and losses are promptly adjusted without vexatious or litigious delay. The head office is at 98 Dundas Street, while the Board of Directors comprises: L. C. Leonard, Esq., President; D. M. Cameron, Esq., M. P., Vice-President; R. S. Murray, Esq., Richard Southam, Esq., Henry Johnson, Esq., George Samwell, Esq., Richard Shoults, Esq., J. P., Thomas Jones, Esq., J. P., and James McKenzie, Esq. The unquestionable reputation and sound financial standing of these gentlemen are a sufficient guarantee to the public of safe management and permanent solvency. Its business career has always been directed by a wise and honorable policy,

and in the best interests of its policy-holders. To Mr. John Stephenson, its popular and efficient Manager, is largely due the credit of carrying to a successful issue this important institution which has proved so beneficial to many property holders and others throughout this Province, to which the operations of this Company are confined.

Atkins & Manness, Cigar Manufacturers, 422 Richmond Street, Palace Cigar Factory.—Mr. William Atkins commenced the manufacture of cigars in 1870, and is thus the oldest one engaged in that industry in the city. This year he formed a copartnership with Mr. Samuel Manness, trading under the firm name of Atkins & Manness. They employ ten men, all of whom belong to the "Union," and they are therefore skillful workmen. The weekly output is from 10,000 to 12,000 cigars. Experience is never to be despised, as in fact, it constitutes a leading factor in business as in everything else. The quality of Canadian cigars has been steadily improving, as the demand grew for a finer and superior article, fostered no doubt, by the importation of fine brands. Keeping abreast therefore with the demand was gaining experience and familiarity with the wants of the market, an acquisition of prime importance. The brands manufactured at the "Palace Cigar Factory" have always found a ready and an ever increasing sale, demonstrating the fact that the demands of the market, whatever they were, were fully satisfied. The principal brands which bear the impress of this firm need only to be mentioned, as they are favorites and largely sold. They are "Miranda," "Creole," "Red Cap," "Diamond," "Frolic," and "Silver Shield." In the manufacture of cigars Messrs. Atkins & Manness use Havana seed wrappers and Havana filler, and the article produced will compare with the finest in the market. Messrs. Atkins & Manness are gentlemen of energy and practical ability, being always abreast of the times with a standard article.

A. Westman, Importer of and Dealer in Hardware, 111 Dundas Street.—The large hardware trade carried on by Mr. A. Westman was established some seventeen years ago at 111 Dundas Street, with also a branch store at 654 Dundas Street East. The principal store is 90 ft. deep and three stories in height, with basement, every available space being utilised for stock. The stock, which is very heavy, consists principally of shelf hardware, a speciality being made of moulders' and coopers' tools, fine cutlery, and builders' hardware; he also handles extensively Rodgers', Taylor's, Wilson's, and Lockwood's goods. In his stock of edge tools Mr. Westman is without a superior in Western Ontario. He is agent for the South Bend Chilled Plough Co., whose ploughs are pronounced by those who have used them to be the finest in the market. The "Chilled Plough" has secured for its manufacturers an enviable reputation, and while it is already largely in use, is destined to supersede the less practical ploughs, much vaunted in the market. Mr. Westman handles also the goods of the Meriden Britannia Co. the most famous manufacturers of silver-plated ware in the world. Mr. Westman is a direct importer, and buys for cash, offering the advantages to the customer which such a system enables him to do. The trade enjoyed is one of the largest west of Toronto, and is constantly increasing. Mr. Westman is essentially a self-made man, and has worked his way up by energy and integrity.

Hiscox's Big Livery. George T. Hiscox, proprietor, 202 and 202½ Dundas Street.—A livery stable is a most essential institution both for pleasure and convenience. To be able to command at any moment a horse and rig for a drive in the country, or for business or other purposes, is a privilege, the value of which cannot be too highly estimated. Foremost among the liveryies of London, and the oldest in Canada, is the well-known resort of George T. Hiscox. It was established in 1837 by the late Thomas Hiscox, and in 1868 the present proprietor succeeded to a substantial and thriving patronage. In 1872 the stables were burned down, and notwithstanding that the loss was heavy, the new stables, much larger and more commodious,



were ready for occupation within thirty days. The stables are furnished with gas, the stalls are roomy, and the entire building is well ventilated, and the office and harness room is fireproof. The horses, of which there is a very large number, are always in excellent condition, and the coupes, hacks, buggies, sleighs, cutters, etc., are not surpassed. In 1872 Mr. Hiscox added a new feature to his business, that of monthly sales of stock, namely horses, carriages, harness, etc., these auctions being conducted by a competent auctioneer, and horse dealers and others have found it of considerable advantage. Mr Hiscox, who is a gentleman of much intelligence and energy, is the father of "Livery Reform." A number of years ago livery keepers were licensed under municipal councils, which afforded them no protection whatever against the unscrupulous hirer, a livery hire being a civil debt. Recognising the disadvantages of so imperfect a system, Mr Hiscox at once took steps towards the inauguration of a law which, while just and equitable in principle, would afford substantial protection to the livery keeper. In the meantime he consulted the late M. C. Cameron, Q.C., of Toronto, and received from that eminent jurist an opinion, the purport of which was in substantial agreement with the opinion entertained by Mr. Hiscox, namely, that municipal corporations had no power to exact any fee other than the cost of the license. A test case was made of it in the law courts, and Mr. Cameron's opinion was upheld ;

and a law has since been passed embodying the principle and substance of the opinion of counsel ; and livery keepers being now licensed under the Police Commissioners, full protection is given, while every facility is afforded to collect what the horses honestly earn. Mr. Hiscox is one of the largest owners of real estate in the city ; he has taken a lively interest in public affairs, and has been elected alderman a number of times. He is also President of the Horticultural Society of the city, and a Director of the Western Fair, and is a gentleman popular and esteemed by all classes. Those desirous of buying, selling, or exchanging horses can rely on thorough fair and square dealing at his establishment.

Clarence House. H. M. Ryan, proprietor, corner King and Clarence Streets.—Amongst the well known hotels of the city the Clarence House has long been regarded as a most popular and comfortable house of call, offering every inducement to families and commercial men, and special home comforts to boarders. This house was established by Mr. J. H. Ryan 20 years ago. The present proprietor, Mr. H. M. Ryan, in May of last year took possession, at which time it was thoroughly refitted and remodeled in a most thorough manner, with all modern conveniences and arrangements. The rooms are large, airy and well ventilated, and furnished with every consideration to comfort and neatness. There is sleeping accommodation for thirty guests, while the dining room provides sitting room for twice that number. The table is a most liberal one, at all times provided with choice viands and delicacies in season. Mr. Ryan, the present proprietor, is a native of this country, and is a most genial and obliging host, eager to do everything to provide for the due comfort and accommodation of his guests. The rates of this house are one dollar per day, with special terms to boarders, and visitors trying this house once are sure to return.

Edward Palmer, Cigars, Tobaccos and Billiard Parlors, 376 Richmond Street.—As a scientific, recreative and fascinating pastime the game of billiards may appropriately be ranked among the most popular existing at the present day, whether in public parlors or private residences. It affords an elegant as well as an instructive and scientific amusement for all. A most popular resort for this favorite game is the well furnished billiard parlor of Mr. Edward Palmer, located at 376 Richmond Street, opposite the Masonic Temple. The tables are in perfect condition for billiards or pool, every convenience is provided, and the rough element at all times excluded. These rooms enjoy a wide popularity, and receive the patronage of the better class of citizens. In connection with billiards, Mr. Palmer efficiently conducts a cigar and tobacco store. The popularity of the various brands of cigars handled by this gentleman, has been secured by the efforts of the enterprising proprietor to deal in only reliable and uniform goods of standard reputation from the best manufacturers. He also deals in plug, smoking and chewing tobaccos, pipes, and everything in the line of smokers' sundries. Mr. Palmer is himself a thorough judge of good cigars, an item well worthy the consideration of consumers in search of the genuine article. Mr. Palmer is highly popular, and enjoys an extensive acquaintance and patronage within the city and surroundings.

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The London, Temperance Coffee House,

3, 4 and 5 Market Square, B. Cottam, Proprietor.—Desirable restaurants and coffee houses form no unimportant branch in the list of public institutions in any city, and in this respect London is well represented. Amongst the favorite and popular resorts is that known as the London Temperance Coffee House, which, during the seven years it has been in existence, has acquired a high reputation, where meals can be procured at a most moderate price and without the surroundings of liquors. The table is always supplied with abundant substantial food, and is well patronized, every home comfort being offered, with reading room and sitting room. In connection with this establishment, Mr. Cottam carries on an important industry in birds, dealing in all kinds of foreign and domestic singing and talking birds, including a most varied assortment of canaries, mocking birds, parrots and other fancy birds. A good supply of all popular specimens of the feathered tribe may at all times be found here, and orders for any specialty will be promptly executed upon reasonable terms. Mr. Cottam is the manufacturer of Cottam's celebrated Mocking Bird Food, German Paste, Bird Medicines, etc. It is carefully made from the very best materials that can be procured, and under his own supervision, from formulae preferred by the most experienced bird fanciers. Mr. Cottam has made a life-long study of birds, and, as nothing adds more to the cheerfulness of a home than a feathered songster, lovers of birds will be amply repaid by a visit to his establishment. Full directions will be cheerfully given by this gentleman how to keep a bird in health and song; bird medicines are made upon the shortest notice, and advice respecting sick birds given free. The London Temperance Coffee House is thus a most comprehensive establishment. In the one department board and lodgings may be obtained by the day or week, while warm meals and lunch are served at all hours at lowest rates. In the other the finest collection of birds in London may be seen. Mr. Cottam is a native of England, but has been for ten years a resident of this city, where he is highly respected and esteemed.

Where can we find a calm retreat,
When pined with cold or faint with heat,
With word to cheer and lots to eat?
The Coffee House.

Where can we get our full of cheer
Without the ail of rum or beer,
And not a meal a cent too dear?
The Coffee House.

Where do we meet a welcome smile,
The sad and lonely to beguile,
Nor hear a word that's rough or vile?
The Coffee House.

What rendezvous on market days
Gets always a univided praise
By those who drive to town in sleighs?
The Coffee House.

Who pays attention all the same,
No matter what the rank or name,
Be't son of toil or lofty dame,
The Coffee House.

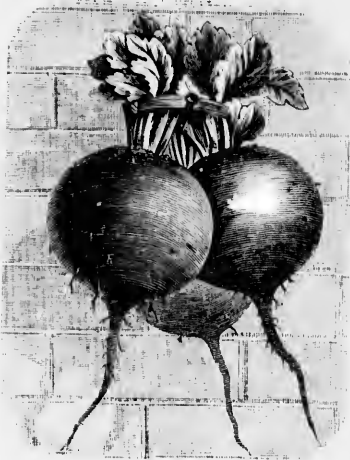
Who struggle not for wealth or name—
A conscience clear is more than fame—
The public good their earnest aim?
The Coffee House.

Returning thanks to patrons all,
Respectfully we ask a call?
Our cups of cheer cause none to fall,
The Coffee House.

In giving thanks for all past favors,
It still shall be our best endeavors
To happy make our friends and neighbors,
The Coffee House.

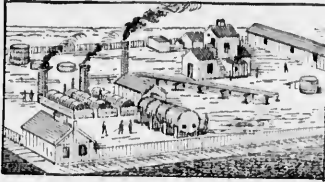
Market Square, London.

John S. Pearce & Co., Seed Merchants, etc., Dundas Street.—This house was established in 1864, being originally carried on under the name of the Canadian Agricultural Emporium, of which Mr. Weld, now editor of the *Farmers' Advocate*, London, was the proprietor. Afterwards the firm of Pearce, Weld & Co. was formed in 1881, with Mr. Pearce as manager and director of the business; under this name the house was conducted until 1885, when Mr. Pearce assumed entire control, trading under the name of John S. Pearce & Co. This is the largest seed house in the city. With regard to the stock



carried it embraces complete lines of all descriptions, including British and foreign, the two latter being imported; also dairy goods, and cheese manufacturers' supplies. "Reliable Seeds" is their motto, and the care and close attention that they exercise in buying and testing their seeds fully bear out this fact, to say nothing about the hundreds of testimonials the firm have from customers all over the Dominion. One of their customers actually took 134 prizes on vegetables, all grown from their seeds, at five exhibitions in the fall of 1886, one of which was the Provincial at Guelph. They do not advertise cheap seeds, and never intend to do so. In buying their stock it is a question of quality and not price, the latter being only a secondary consideration. The successful handling of seeds requires a great deal of care and close attention on the part of all the employees in the establishment, together with good executive ability on the part of the manager. These qualities are well combined in Mr. Pearce and all his employees. Excellence in all departments is indeed a leading feature of this house, while the prices compare most favorably with any similar establishment in the Dominion. The premises are necessarily large and commodious, having a depth of 140 feet, four stories high, the whole being devoted to the storage of an immense stock. Mr. Pearce has built up a trade, of which any one might be proud, by perseverance, energy and enterprise, with which he combined excellent business ability and honorable and upright dealings.

The Empire Oil Co., London, Messrs. J. R. Minhinick & H. Frasch.—The discovery of petroleum could not fail to develop material interests in a city like London, and in this connection an important establishment is that of the Empire Oil Company, whose products are so favorably known throughout this Province. This Company has for a number of



years been actively engaged in this enterprise, and they are now extensively manufacturing their celebrated Royal Palace Light Illuminating Oil, as well as a favorite brand known as Aurora. These oils are guaranteed equal to the very best water white American; they will not smoke or emit any disagreeable smell while burning; they are manufactured by patent process, and cannot be surpassed by any brand of oils on this continent. Amongst other oils of this Company is the Castor Engine Oil for machinery, the Hercules Cylinder Oil, as well as other fine lubricating oils, which are subject to the highest fire test known. Their mineral turps for painters' use are in great demand. In petroleum, in the manufacture of which this firm is extensively engaged, having erected a plant especially for this purpose, they are producing an article equal to any American product, which they are supplying in large quantities to the leading druggists of the country. The petroleum turned out by the Empire Oil Co. is the same substance known as vaseline, is made from petroleum only, purified without the aid of acid, is odorless and tasteless, and will not become rancid in any climate. They also manufacture car-axle oil, axle grease and hot box grease. The gentlemen composing this Company are Mr. John R. Minhinick and Mr. Herman Frasch. Both members have had a long and varied experience in oils, Mr. Minhinick having for over twenty years been identified with this pursuit, while Mr. Frasch is a chemist of profound science in the manufacture of petroleum and its products, having been associated for several years with the well-known firm of Meriam & Morgan, of Cleveland, Ohio, U.S. Their grounds and factories cover a large area, and are supplied with all modern improvements and machinery for conducting this important enterprise. Their trade is a very large one, and the demand is fully equal to the supply. They have branch offices in Toronto, St. Thomas and Petrolia, while by the manufacture of goods in such large quantities they are enabled to offer their products at such rates as cannot easily be duplicated, while for quality their goods cannot be surpassed. Both gentlemen at the head of this concern are experienced business men, and have made this oil manufacture and trade a specialty for years.

Fraser House, J. Fraser, Proprietor, corner Talbot and King Streets.—In the number and quality of her hotels, London is strongly represented, and amongst those enjoying a high reputation for the embodiment of all those essentials to a first-class establishment, must be mentioned the Fraser House,

located at the corner of King and Talbot Streets. In the first place the location of this hotel is most eligible, being near the station, adjacent to the market, and within easy access to the chief wholesale and retail trade centres; in the second place the building, in all its appointments and equipments, is admirably adapted to the purposes for which it is used; and in the third place its proprietor and his assistants are efficient and experienced in the duties of their positions, making the Fraser House peculiarly inviting to home patrons and the travelling public. The building is a large substantial brick structure, three stories in height, and was not long ago rebuilt. For many years this site has been utilized for hotel purposes, having formerly been known as the Central Hotel, and then owned by Messrs. Hodgins Bros. Mr. Fraser, the present proprietor, took possession in 1885, and under his able administration the house has widely gained in popularity. The rooms are well ventilated and spacious, supplied with all modern conveniences, and are elegantly furnished. The well appointed bar is stocked with a selection of wines, spirits and ales of superior quality. The rates of this favorite house are one dollar per day, with special terms to boarders. Mr. Fraser, who is a native of Inverness, Scotland, and located in the city of London, Ontario, in the year 1869, and lived with Mr. McMartin, father of the present proprietors of the City Hotel, and was in their employ until 1882, and then went to Woodstock and rented the Caistor House, and removed back to London in 1885. He is a thoroughly experienced hotel keeper, and makes an obliging and popular host.

London Soda Water Works, James Tune & Son, 145 and 147 York Street.—In the list of industries and manufactories of primary importance in the "Forest City," due recognition must be paid to the products of the London Soda Water Works. For many years effervescing and refreshing beverages have been steadily growing in popular favor. But as there is a deep science and many divers ways of brewing beer and manipulating more fiery beverages, so also in the manufacture of carbonated drinks is there required both skill and experience. In this line the London Soda Water Works take primary rank, their productions comparing favorably with any other manufacture in the country, their soda water and ginger ale being equal to any imported from either Belfast or other noted manufactories in the Old Country. This industry has been established here for the last four years, and since its first establishment it has steadily grown in popular favor, the trade of the house being very widely extended. The premises utilized for the purposes of their business are located at 145 and 147 York Street, and are fully equipped with the most modern and improved machinery for the effective carrying on of their industry. In addition to their sodas, seltzer, sarsaparilla, etc., this house also manufactures the Standard Nerve Food, a delightful and healthy drink, for which there is a great demand, and which has been warmly endorsed by the medical fraternity as both wholesome and appetizing. The proprietors of this firm are Messrs. James Tune & Son, and to their enterprise and energy, combined with the superior nature of their products, is due the wide success the house now enjoys. A conspicuous element in connection with this establishment is the very handsome turn-outs, both horses and rigs, used by these gentlemen in delivering their goods, their teams being the best in the city.

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The Great North-Western Telegraph Co.
7 Masonic Temple, W. C. Furness, Manager.—We owe so much in the pursuance of business to the discovery of the telegraph system, that in a work of this nature, dealing with the industries of a country, it has been deemed fit and proper to give some slight reference to the leading telegraph company operating in Canada. The Great North-Western Telegraph Company, commenced its operations in 1847, since when it has spread like a gigantic web over the face of this continent, establishing communication in all directions. For promptness and correctness of dispatch this Company knows no equal, while their employees are all obliging and willing to give any information relative to telegrams. This Company, which has headquarters at Toronto, has branch offices in every city, town and village where wires connect. Their office in London is at No. 7 Masonic Temple. This Company connects with the Western Union Telegraph Company for the United States business, and with United Cables to all parts of the world. Eleven operators are employed and seven messengers. Branch Offices: Grigg House, G.T.R. Depot, Tecumseth House, and London East; Mr. W. C. Furness being the efficient local Manager. The President of the Company is Mr. Erastus Winan, a name well and honorably known all over the American continent. The General Manager is Mr. H. P. Dwight, of Toronto.

Burns & Lewis, Wholesale Clothiers, 337 Richmond Street.—As an evidence of the immense strides of the manufacturing and mercantile interests of the city of London of recent years, no better instance can be produced than the progress made in the line of wholesale clothiers by the house of Messrs. Burns & Lewis. This business was established in 1880, and some idea can be conveyed as to the size of this establishment and the extent of its operations, when it is stated that the building, which is a handsome brick structure, five stories in height, 35x180 feet in dimensions, is wholly devoted to the trade of this house. The basement is utilized for packing and shipping, and the storage of reserve stock. On the first floor are the offices, entry room and tweed department; the second floor is devoted to boys' and children's clothing; the third floor to men's clothing; and the fourth floor to manufacturing purposes. Messrs. Burns & Lewis import direct from the manufacturers for cash, while in their own manufacture of men's, youths' and children's clothing this house has no superior. A specialty is made of children's garments. Mr. Burns, the senior partner, having made a study all his life of these goods, they have secured for his house an enviable reputation over the whole of Canada. The trade of this firm is larger than that of any other similar establishment in Western Ontario, and the house is represented on the road by five travellers.

R. Dart, Carriage Manufacturer, 321 to 327 Dundas Street.—Prominent among the establishments engaged in this important branch of industry, that of Mr. R. Dart, located at 321 to 327 Dundas Street, has acquired a richly merited popularity throughout the country for the superior quality of the vehicles turned out and their uniform reliability. This business was established in 1855 by the late Mr. H. H. Dart, and passed into the control of the present proprietor in 1865. The spacious premises utilized for this important industry include three buildings, and have a frontage of 115 feet, steady employment being

given to some twelve hands. The various departments of work are arranged with perfect system for effective operations, only the finest material is used and the best class of workmen employed. Mr. Dart manufactures a superior class of all kinds of carriages, buggies, cutters, sleighs and waggons, the trade of the house being widely extended. Mr. Dart is a gentleman whose long experience and business qualifications eminently adapt him for the occupation in which he is engaged. The storage repository contains a varied supply from which to select, while the annual transactions of this house will be found to compare favorably with any similar house in the Dominion, and its circuit of trade embraces not only the city and environs, but sales are also effected in distant parts of Canada. The admirable facilities enjoyed by Mr. Dart, the superior finish of his vehicles and their careful execution, should make this establishment sought for by those interested in the purchase of articles in this line. Mr. Dart is a native of England, but has been a long time a resident of London, where in commercial circles he is highly esteemed, and where by his own energy and enterprise he has for so long successfully conducted an important business.

Charles Woodward, Baker and Confectioner, 58 Waterloo Street.—The days of home-made bread are now over: the scientific appliances and experience of the baker now produce articles in the way of bread and confectionery so superior to all home efforts in this line that their circle of trade is a wide one. The business of which this article treats was established by Mr. Charles Woodward, its present proprietor, some eleven years ago, and from the date of its inception to the present time has, under his judicious management, always secured a liberal share of public patronage and support. His premises are large and well adapted for his particular line, and are located at No. 58 Waterloo Street. Thanks to the energy and enterprise of Mr. Woodward, the business of this house has so rapidly increased as to necessitate the employment of three experienced assistants, in order to fill the demands made for the necessary commodities here produced. Mr. Woodward is a native of Derby, England, and has resided here for the last fourteen years. He is a thoroughly experienced baker and gives his personal attention to all departments, while by his upright business dealings he has gained for his establishment wide popularity and for himself an enviable reputation.

A. McCormick & Son, Groceries, Provisions, etc., 346 Richmond Street.—The trade in groceries, considered as a branch of commerce, is probably the most important existing in this country. The city of London is not behind her sister cities in the extent and magnitude of her grocery establishments, and in this line we find a strong representative house in that of Messrs. A. McCormick & Son, who carry on an extensive business as wholesale and retail dealers in groceries, provisions, country produce and other articles of domestic economy. This establishment, known as the Central Grocery and Tea Store, comprises three flats and basement, each 100x20 feet in dimensions, fully stocked with a choice and well selected assortment of choice and fancy groceries, teas, coffees and spices of superior grade and quality. As an establishment for tea this house enjoys a wide reputation, and numbers among its patrons some of the leading hotels and houses of the city, the tea being sold at popular prices, while satisfaction is guaranteed in all

cases. At this store the highest price compatible with market rates is given for country produce, and thus customers purchasing turkeys, geese, chickens or ducks, may rely on being served with the best procurable. Mr. McCormick is a native and a life-long resident of the "Forest City," and held the position of Mayor for 1873, also having been in the Council for about 14 years previous. His family have been closely identified with the growth of the city, they having been the fifteenth family to settle in London. Mr. McCormick's mother, who is close on seventy-nine years of age, was one of the first settlers, and is still a resident of the city.

Tunis Griffith, Lumber Merchant, London South.—The city of London being an important centre for the trade in lumber, a liberal record of this branch, and the advantages possessed by prominent merchants in this line of business here, must necessarily form an important link in the chain of business and commercial importance of the "Forest City." Among the solid and enterprising firms, combining abundant capital, energy and experience, and enjoying the confidence of a wide circle of friends and patrons, is that of Mr. Tunis Griffith. For the last six years this gentleman has been prominently connected with the lumbering interests of Western Ontario, and now enjoys a large trade throughout this and other sections of the Dominion. A large annual amount of lumber passes annually through Mr. Griffith's hands; he deals chiefly in valuable woods, such as cherry, walnut and ash, as well as all the hardwoods of the country. More lumber is shipped through his medium than from that of any other firm in London, while there are none whose enterprise, facilities and business transactions, entitle them to more prominent notice. Lumbering is one of our great native industries, and there is no other which has a more prominent bearing on the progress and advance of this Dominion; her inexhaustible timber resources have been in a great measure the means of her present greatness, and the facilities offered by Mr. Griffith enable these means to be utilized in all sections. In this branch of industry, Mr. Griffith is a thoroughly representative man; he is thoroughly familiar with every detail of his business, and is a gentleman of energy and sound judgment.

J. H. Tennent, Veterinary Surgeon, King Street, opposite the Market.—Next to the profession of the regular practitioner in the science of human surgery, that of the veterinary surgeon is of importance. Amongst those who have for a long time been identified with this branch of service is Mr. J. H. Tennent. For over 40 years the establishment of which he is now the head has been engaged in the veterinary profession, the business having been first started in 1845 by Mr. C. B. Rudd. In 1876 Mr. Tennent became associated with that gentleman as a partner, and at Mr. Rudd's dissolving partnership four years ago he has continued this practice himself. Mr. Tennent is a thoroughly practical veterinary surgeon. He graduated at the Ontario Veterinary College in Toronto, of which Dr. Smith is the eminent head. In that institution his career was marked with credit to himself and honor to his tutors. During his residence in London Mr. Tennent has earned the repute of a skillful and able practitioner, and one who can be thoroughly relied on in his business and profession. His office is located on King Street, opposite the Market, where he has at

the requisite facilities for the treatment of diseases and infirmities of horses and other domestic animals. Mr. Tennent has established an excellent and extensive practice, and is noted for his skill in operations. To such diseases as ring-bone, spavin, lameness and all acts of surgery, he pays the greatest care. Mr. Tennent is a native of this country, and among the various owners of horses, farmers and others he is known as a proficient and expert veterinary surgeon, and one who spares no pains or time in securing success in the most difficult and dangerous cases.

Greer & Wigmore, Wall Papers, Window Shades, etc., 200 Dundas Street.—The city of London is fast gaining an enviable reputation as the commercial metropolis of Western Ontario. Not the least important branch of trade, and one deserving special recognition in the present volume, is that of wall papers, window shades, etc. In this line we have at once a thoroughly representative house in that of Messrs. Greer & Wigmore, who are extensive dealers in wall paper, opaque window shades, spring rollers, mixed paints, glass, varnish, brushes, etc. This business was established in 1878, under the firm title of Messrs. Greer, Wigmore & McPherson, but is now conducted by the two first-named gentlemen. Their business premises are located at 200 Dundas Street, where they occupy three flats, 1570 feet in dimensions, and give employment to an average number of ten hands all the year round. They keep on hand a large and varied assortment of wall paper of every description to suit the most fastidious of taste and at all prices. Their window shades are so constructed that they will fit any sized windows, and form an important adjunct to every house. All goods turned out here are of first-class quality, while the advantages of this house enable them to supply any article in the line at bottom prices. Mr. Wigmore, who is a native of England, came out to this country 20 years ago, while Mr. Greer, who was born in Ireland, came here in 1842.

Robertson & Co., Staple and Fancy Dry Goods, McCormick's Block, 658 Dundas Street East.—The trade in staple and fancy dry goods constitutes one of the most important industries of our country. The field of enterprise is a large one, and as a result we have in London many prominent merchants engaged in this branch. A popular and reliable establishment is that conducted by Messrs. Robertson & Co., of McCormick's Block, 658 Dundas Street East, as dealers in staple and fancy dry goods, hats, caps and gents' furnishings. This business was established by the present proprietors in 1881, and has since that time gradually extended its operations till it is now regarded as one of the representative houses in this line in London East. The premises occupied comprise a two-storied building, 22x40 feet in dimensions, which is fully stocked with the latest fashions of both foreign and domestic goods, such as are usually carried in a first-class establishment. In the line of hats, caps and gents' furnishings this house has every facility for obtaining all goods of the newest and most approved styles, and has every article needed for a gentleman's wardrobe, all of superior quality and at prices no rival establishment can beat. Mr. Robertson, the head of the firm, has had a varied experience in this business. He was for a number of years with Eaton & Co., of Toronto, and latterly with John Chapman & Co. He is a native of Aberdeenshire, Scotland, and has been a resident of the city for 10 years.

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Papers, Window Street.—The city of has a reputation as the one deserving of the highest volume, is that of the best. In this line we have a descriptive house in which, who are extensive window shades, spring blinds, brushes, etc. In 1878, under the firm of McPherson, but not named gentlemen, located at 266 Dundas Street, 15x70 feet in length to an average width. They keep a quantity of wall paper and the most fastidious of window shades are so sized windows, and dry house. All goods are of quality, while the firm to supply any goods. Mr. Wigmore, who came out to this country in 1878, who was born in

and Fancy Dry 658 Dundas Street. Fancy dry goods and industries of our city is a large one, and many prominent merchants. A popular and conducted by Messrs. Mack's Block, 658 Dundas Street, and fancy dry goods. This business proprietors have gradually extended its business as one of the representatives of the London East. The two-storied building is fully stocked with foreign and domestic goods carried in a first-class facility for obtaining the most approved styles for a gentleman's city and at prices no Mr. Robertson, who had experience in this line for years with Eaton and John Chapman & Co. of Glasgow, Scotland, and for 10 years.

R. Hookway & Co., Flour, Grain and Seeds, 137 and 139 King Street.—Among the principal industries of any country, and one on which its inhabitants are most dependent, is that of flour and grain. In this city many notable merchants are engaged in this enterprise, amongst whom the firm of Messrs. R. Hookway & Co., is entitled to prominent recognition. This house has long ranked among the foremost in the city. It has been in the hands of the present proprietors for the last three years, they having succeeded Mr. John Evans, who for some years previously conducted the business. These gentlemen deal in flour, grain, seeds and produce of all kinds, and do a general business as commission merchants. They carry a large stock, for the purposes of which they occupy a large double establishment at 137 and 139 King Street, and special attention is given to each department. Nothing is neglected, and those forming trade relations with this house are induced to continue on account of their promptness and accurate business policy. In the branch of flour they keep the finest grades and brands obtainable of the most approved roller process. Buying in large quantities for cash and doing a regular cash business themselves, they are thus enabled to sell at the lowest margin of profit and to give their customers every advantage. Their seeds are well and carefully selected of true stock, as represented, and thoroughly reliable. Mr. Hookway, the senior member of the firm, is a native of Devonshire, England, and is a gentleman of wide and extended business abilities.

Marshall Bros., Importers of Fine Teas and Coffees, 67 Dundas Street.—Messrs. Marshall Bros. began business in 1878, and since that time have built up a very large trade, being now the largest importers of teas and coffees west of Toronto. Their goods can always be guaranteed as pure and of excellent quality. In teas their stock consists principally of Greens, Blacks and Japans, and their coffees of Mocha, Java and Kio. They import very largely and buy for cash; and selling their goods at close prices, there are no houses, excepting those in Toronto, can compete against that of Marshall Bros. Always liberal and upright in their dealings with the trade, and supplying an article as represented, they have deservedly secured their present position as the leading importers of the west in teas and coffees. Their trade, which embraces Western Ontario, is constantly increasing, being of itself a most salutary indication, and they are represented on the road by no fewer than seven travellers. Messrs. Marshall Bros. are energetic and enterprising. They are well known in London and throughout the western section of the Province, and none enjoy a higher reputation either socially or commercially.

A. D. Cameron, Coal and Wood, Burwell Street.—Among the leading houses engaged in this all-important department of commerce, that conducted by Mr. A. D. Cameron is deserving of all prominent recognition. The great railway facilities for shipping have made London an important point for this enterprise; hence the coal business of the "Forest City" forms an interest of considerable value. The gentleman whose name forms the subject of this sketch has been established since 1878, when he succeeded Mr. John Rayner, who had formerly conducted this enterprise. The premises are located at Burwell Street, close to the G. W. R. track and G. T. passenger depot. Here every facility is en-

joyed for the receiving of coal direct, which is obtained from the leading American mines, and is of the best quality and grade procurable on the market. Mr. Cameron does a widely extended trade through the city and surrounding country as a wholesale and retail dealer in anthracite and bituminous coal, while he also handles extensively lime, lath, hair, cement, whitening, fire brick, fire clay, calcine and sand plaster, sewer pipe, fancy brick and building stone. Mr. Cameron is a native of Scotland, but has been a resident of London for some years, where by his natural energy and enterprise he has built up for himself a substantial and steadily increasing business.

Hobbs, Osborn & Hobbs, Importers of and Wholesale Dealers in Hardware, Glass, Paints, Oils, etc., 339 and 341 Richmond Street. This house was established in 1876, and carries the most complete stock of hardware of any establishment in Western Ontario. The store has a depth of 100 feet with a width of 32 feet, containing eight separate flats, four of which are devoted to hardware, one to window glass, and the three remaining flats to plate glass and painters' supplies. A specialty is made of dealers' hardware or small goods, and window glass of all



descriptions, including plate and cathedral tints, of which Messrs. Hobbs, Osborn & Hobbs carry the largest stock in Canada, and with facilities which are unequalled, they can fill any order, however large, within twenty-four hours of its receipt. A specialty is also made of builders' hardware, of which a very large and excellent stock is kept. In the nature and completeness of its stock this house is unsurpassed in Canada. Messrs. Hobbs, Osborn & Hobbs deal directly with the manufacturers, and importing both British and foreign hardware in immense quantities for cash, and selling the same at close prices, there is no establishment in Western Ontario that can compete against them. They have a resident buyer in Europe, employ six travellers, and their trade, which is enormous and constantly increasing, extends from

Quebec to British Columbia, Messrs. Hobbs, Osborn & Hobbs are practical, energetic and enterprising men of business; thoroughly competent, there is no one branch of their immense business with which they are not conversant. Within a comparatively short period they have succeeded in building up what is in every respect a representative trade, not only by that energy and enterprise for which they are noted, but as in great degree by the excellence of their goods, their close prices, and their honorable and fair dealings with all customers. It is to the growth of a house of this kind that the progress and material development of a city are largely due.

John Fox, Scale Manufacturer, 91 York Street.—In the manufacture of scales much mechanical skill and ingenuity are requisite. Accuracy is the all-important thing, without which a scale is useless. Therefore, to succeed in this branch of industry argues the possession of mechanical abilities of a high order. Mr. Fox, who began business in 1881, has already secured an enviable reputation in the market as the manufacturer of the best scales produced. As a result, he enjoys a large and ever-increasing trade. Mr. Fox manufactures all kinds of standard scales, heavy enough to weigh a locomotive, down to a druggist's scale. For the bearings, steel entirely is used, and none but the best workmen procurable are employed. Every scale turned out at this factory is guaranteed to give perfect satisfaction, and each scale before leaving the premises is thoroughly tested, so that the guarantee is actually established on the spot. Mr. Fox, who is himself a practical and experienced scale-maker of known repute, gives his personal attention to all work turned out, thus ensuring the accuracy required. The scales manufactured by Mr. Fox, in finish and durability, are excelled by none, their durability and accuracy being so well established that they are quoted as samples of their kind.

James F. Hunt, Feather Bed and Mattress Factory, also Woven Wire Mattresses, 593 Richmond Street.—The industries of the city of London are most comprehensive in their nature, and include almost every branch of commercial enterprise. A very important and useful business is that conducted by Mr. James F. Hunt, who conducts a feather bed and mattress factory at 593 Richmond Street, opposite the fair grounds. In a sanitary point of view the renovation of feather beds and mattresses is a most essential feature of health, yet it is one which in only too many instances is altogether neglected. By Mr. Hunt's improved renovating process, he is enabled to purify and cleanse old feathers, rendering them sweet and pure, and considerably increasing their bulk. This business was established by Mr. Hunt in 1877, and his establishment is now a well-known one. All kinds of beds, mattresses, pillows, bolsters, bed springs, etc., are kept constantly on hand. The mattresses manufactured on the premises are composed of hair, moss, sea-grass and wool, fibre and straw, all wool, and grass; also bolsters of both wool and feather. Feathers are also bought and sold, and this house claims, what may be readily substantiated by personal inspection, that no other dealer in this section can afford to sell the same quality of feathers at the same price. On the sound old maxim that "health is wealth," housekeepers and others using feather beds and mattresses cannot be too particular in having the same renovated at

certain periods. This factory covers an extent of 60x166 feet in dimensions. Mr. Hunt is a native of London, England, and has been a resident of London for the last 17 years.

William Wyatt, Stoves, Tinware, etc., 364 Richmond Street.—Among the houses notable in respect to the character and extent of their trade in this line of business, that of Mr. William Wyatt is worthy of special mention, as the old reliable establishment noted for the uniform excellence of its products and general goods. This business was established in 1868 by the present proprietor, who is actively engaged as a manufacturer and dealer in stoves, tinware, furnaces, coal oil and general house furnishings.



The premises are located at 364 Richmond Street and comprise a spacious and well appointed store, 100x25 feet in dimensions, which is fully stocked with a varied assortment of stoves of the most popular and approved make, and which experience has demonstrated to be both economical and durable, while at the same time possessed of every convenience. This house is regarded as one of the most extensive and reliable establishments of its kind in London. The workmanship and class of the ware cannot be surpassed by any other manufacturer or dealer. Mr. Wyatt keeps a general stock of hardware, cutlery, nails and house-furnishing goods, while jobbing and repairing are promptly attended to. The diversified character of the goods carried embraces a large number of articles useful and indispensable to the homes of all. Mr. Wyatt is a native of Ottawa, but has been a lifelong resident of the "Forest City," where by his business abilities and straightforward transactions he has gained the respect of all circles.

Miss Ada Switzer, Hair Goods, etc., 208 Dundas Street.—The establishment of Miss Switzer is a representative one of the first class, and the attention given to this special branch is worthy of all

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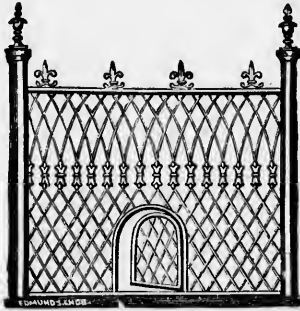
recognition. This business was established in 1872 by Miss Beale, who in 1878 sold out her interest to Miss Switzer, who has since then witnessed a gradual increase in the business. The vagaries of fashion rule this trade perhaps with more fluctuating whims than possibly any other, but patrons of this establishment may rely on Miss Switzer keeping an even pace with all changes that the most fanciful fashions may dictate. This lady is possessed of a naturally artistic taste, and may be consulted freely on all points appertaining to the arrangement of the coiffure. A speciality is made in ladies' and children's hair cutting, also shampooing; and a full supply of toilet articles is kept. The premises occupied by Miss Switzer for the purposes of her trade are located at 208 Dundas Street, she having removed from her former house of business at 266 on the same street. Here a complete stock of hair goods is kept constantly on hand, and hair work of all kinds is executed with promptness and dispatch. Miss Switzer imports from Montreal, New York and other markets, and her hair-dressing rooms will be found replete with every convenience, and elegantly appointed.

Electro-pathic Institute, Dr. J. G. Wilson, 320 Dundas Street.—Health is the most precious gift of nature; and how to retain it and how to regain it, when lost, are matters of vital moment, some seek for health in travel, and others in physical recreation. Both are, no doubt, beneficial, but they do not always accomplish the object in view. Medical science must be resorted to, and we know of nothing more beneficial to the debilitated system than Electro-pathic treatment. It is endorsed by the highest medical authorities, and as an antidote and remedy for the more general diseases and ailments of both male and female, it is generally acknowledged to be by far the most effective. London is highly favored in the possession of such an institution, and with Dr. J. G. Wilson at its head, efficient treatment can always be relied upon. He is a graduate of the Electro-pathic College, Philadelphia, and of the Hygieo-Therapeutic College, New Jersey, and Electro-pathic School, Ontario. He has also devoted years to the study of the different systems of medicine, and carefully observed their operation in private practice, hospitals, dispensaries, clinics, hydropathic, hygienic, and other institutions, and is thus pre-eminently qualified as head of the London Electro-pathic Institute. It is situated at 320 Dundas Street, and embraces the following departments. Without referring to the reception room and office, the electric surgery for electric treatment of all chronic diseases, and the electric baths for electro-thermal treatment, come first in order. In the latter the patient lies in warm water, while an electric current permeates the deeply seated tissues of the body, eliminating morbid matter, equalizing circulation and toning the whole system. Here are also administered chemical or mineral baths, claimed to be the finest and most effective in Canada for nervous and chronic diseases. Next comes the Turkish bath department, embracing, as it does, the caldarium or hot room, massage and showering room. Anything in commendation of the Turkish baths would be superfluous, as its claims as a powerful health-giving agent are generally acknowledged. In connection with this department are the resting room, the gymnasium, and a bedroom for sick patients.

Lastly comes the Moliere bath department, affording special treatment for certain chronic diseases, including diseases of the blood, skin, kidneys, and nervous debility. The treatment is effected thus: The patient is seated in a contracted wooden enclosure, his feet being in hot salt water, and at his back there is an electric rod, for electric applications if necessary. The Moliere bath is justly esteemed by the medical profession, and by many others whom it has benefited, a most effective remedial agent, and should be resorted to by those suffering from the complaints coming within the scope of its influence. The Electro-pathic Institute is a health resort, with ample grounds in the rear. Dr. Wilson, with his colleagues, are ever courteous and obliging, and are scrupulously kind and attentive to all patients under their charge.

Confederation Life Association, 169 1/2 Dundas Street, G. F. Robertson, Agent.—The Confederation Life Association, of which this article treats, was incorporated by special Act of Parliament in April, 1871, since which date its operations have been gradually extended, till it now takes a leading position among the life insurance companies of Canada. That which should especially commend it to insurers is that it is a home company; its board of directors is constituted of prominent gentlemen and merchants, well known throughout the length and breadth of the Dominion, while its last annual report is one which must be satisfactory to all policy-holders, and which must further add to the confidence and good feeling which has ever been evinced in the Company. The last year's annual report of this Company showed over thirteen millions insurance on its books, total assets exceeding a million and a half, and a surplus of close on \$300,000. Yet the reports of the Company since its inception have a remarkable similarity, each telling of a large increase in business over any previous year. The net life premiums of last year were increased by \$30,777, and the interest and rents by \$13,080, bringing the total income, after deducting re-assurances, up to \$462,284, or well on to half a million. These facts alone speak volumes for the way in which the Company is managed, and are sufficiently suggestive to recommend this Company to all intending assurers. The profits of the Company are divided after every five years of the existence of each policy, instead of at every fifth year of the Company's history as formerly. The profits in policy-holders, in cash and in reduction of premiums, show an annual increase, while its rates of insurance compare most favorably with those of any native or foreign company. The President of the Company is Sir W. P. Howland C.B., K.C.M.G.; the Vice-Presidents being the Hon. Wm. McMaster and Wm. Elliott, Esq.; while the Directors include some of the most prominent business men in the country. The Managing Director is Mr. J. K. Macdonald, a gentleman well known in insurance and mercantile circles. The head office of the Company is at 15 Toronto Street, Toronto. The local agency for this city is under the management of Mr. G. F. Robertson, who has ably represented this Company since 1882; his office is in the Fitzgerald Block, 169 1/2 Dundas Street. Since his residence here he has established, both for his agency and the Company he represents, a degree of confidence which correct business principles and probity alone could secure.

Forest City Wire Works, R. Dennis, 211 King Street.—As an indication of the progressive spirit of the present age, an extended notice is given of some of the more important industrial enterprises of this city, of which none are more entitled to notice than that of the Forest City Wire Works. The magnitude and importance of its transactions and the inventive skill which characterizes its methods and operations, give to these works a conspicuity which entitles them to no second place among the important industries of our city. They are owned by Mr. R. Dennis, having been operated by him since 1868, employment being given to some nine hands. They manufacture all kinds of wire work, bank railings, finials, iron fencing, etc., and make a specialty of awnings, which are put up in the most improved



manner. Mr. Dennis has suitable premises at 211 King Street, where he has every facility for the manufacture of wire goods of every description, and controls every appliance of essential and latest machinery known to the art of wire-working, and weaving and elaborating the various productions of this branch of industry. These productions consist of wire railings for banks and counters, wrought iron fences in great variety of patterns, crestings, balcony railings, weather vanes of every description and size, wire stands, flower pot stands, wire baskets, and a full and complete line of other articles pertaining to this class. The premises comprise a general store, 40x100 feet in dimensions, and a wire work shop, 100x25 feet in size. This concern turns out a larger and more diversified supply of wire work than any similar house in this section of the country, the trade extending in all directions. Mr. Dennis has gained a diploma for wire work, and has for a number of years taken the first prize for iron fencing. This gentleman is a native of Devonshire, England, and has been a resident of this country for the last twenty years.

Plaston Bros., Steam and Hot Water Engineers, Plumbers, etc., 172 King Street.—On no branch of industry are we so dependent for our home comfort and sanitary arrangements as on the skill and science of the plumber. Among the leading houses in London engaged extensively in this important pursuit may be mentioned that of Messrs. Plaston Bros., which was originally established some 17 years ago by Donald McPhie & Co., the present firm taking over the business in 1882, during which period they have met with a gratifying success. They occupy commodious quarters at 172 King Street, where four entire floors and basement, with a depth

of 100 feet, are occupied as sales and work rooms. They do every description of plumbing, fitting up stores, private residences and public buildings in the most thorough and workmanlike manner. They make a leading specialty in the mechanical line of plumbing, gas fitting, steam and hot water heating apparatus, electric bells and burglars' alarms, and carry in stock the most complete assortment of fine gas fixtures, chandeliers, and brackets to be found in the city. They are extensive wholesale and retail dealers in deep well, force and lift pumps, and also carry all varieties of plumbers' materials and plain and fancy articles pertaining to this line. Some twelve experienced workmen are regularly employed, and the average valuation of stock is from \$7,000 to \$10,000. Messrs. Plaston Bros. are thorough practical plumbers, conversant with all the details of the business, and, as energetic business men, have justly merited the flattering success which has attended this enterprise since under their able administration.

Dr. Nelles, Surgeon Dentist, Fitzgerald Block.—Standing in the front rank of the dental profession of this city, Dr. Nelles has been eminently active and successful in his practice. He commenced his professional career in this place in the year 1860, having previously studied at the College of Dental Surgery at Baltimore. With all the improvements in this line Dr. Nelles has kept fully posted, his large and constantly increasing business requiring a corresponding amount of appliances of the most effective design and construction. Anesthetics are used with the best effect in extracting teeth. Dr. Nelles makes every description of artificial teeth, set in gold, silver and platinum, with a continuous artificial gum. This gentleman has a complete laboratory in connection with his business; his dental rooms are replete with every modern accessory of the profession, while he guarantees first-class work in every particular. His offices and reception rooms are situated in the Fitzgerald Block, Dundas Street, and are handsomely fitted up. Dr. Nelles is a Doctor of Dentistry, and is also a member of the Royal College of Dental Surgeons, of which institution he is an examiner. Dr. Nelles, who is a native of Brant county, has had a large experience, and enjoys the full confidence of a wide circle of patients.

Thomas Connor, Meat Market, 347 Richmond Street.—One of the most prominent and well-known butchers in the city of London is Mr. Thomas Connor, whose name is familiar to most residents of the "Forest City." Of the business so successfully conducted by Mr. Connor it is unnecessary to speak at any length in this connection, as his establishment has long been noted as one of the leading meat markets in the city, famous for the quality of meat which is always to be found here. Mr. Connor, who is a thorough judge of cattle, buys none but the very best obtainable, and as a result of this policy his trade has steadily increased. His premises are located at 347 Richmond Street, where he has every facility for conducting his large business; all orders receive prompt attention. In addition to all kinds of meats, fresh and salt, as well as venison in season, Mr. Connor also deals largely in country produce, receiving fresh supplies daily. Patrons of this establishment will find all their wants satisfactorily attended to, and will be supplied with goods no other similar establishment can surpass, and that, too, at most reasonable rates.

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Fitzgerald Block.— dental profession eminently active commenced his in the year 1860, College of Dental improvements in posted, his large requiring a eor—the most effective etics are used with eth. Dr. Nelles special teeth, set in continuous artificial complete laboratory in dental rooms are ory of the profess-ess work in every eption rooms are Dundas Street, and elles is a Doctor of the Royal College stitution he is an a native of Brant ce, and enjoys the patients.

et, 347 Richmond at and well-known is Mr. Thomas o most residents of less so successfully necessary to speak his establishment the leading meat he quality of meat Mr. Connor, who none but the very of this policy his His premises are where he has every business; all orders dition to all kinds venison in season, country produce, trons of this estab-ants satisfactorily with goods no other s, and that, too, at

Bank of British North America, corner Richmond St. and Queen's Avenue. The Bank of British North America, of which a description follows, takes a leading place amongst the kindred establishments of the city. This prominent institution was established in 1836, and was incorporated by royal charter in 1840. The paid up capital is £1,000,000 sterling, with a reserve fund of £221,810. The arrangements of this bank are based upon a plan for receiving on deposit large or small sums of money, which if allowed to remain for a specified term will receive due interest. It is well patronized by all classes of depositors, the amount of deposits on hand reaching a large amount, while it has an ample fund at all times to meet any possible run of withdrawals. The list of Directors contains the names of the soundest financial men in England, namely: J. H. Brodie, Esq., J. J. Carter, Esq., H. Farrar, Esq., R. H. Glyn, Esq., E. A. Hoare, Esq., H. J. B. Kendall, Esq., F. Lubbock, Esq., A. H. Phillips, Esq., and J. M. Robertson, Esq. The Secretary is Mr. A. G. Wallis; and Bankers in England, the Bank of England and Messrs. Glyn, Mills, Currie & Co.; the office in London being at 3 Clement's Lane, Lombard Street. On this side the General Manager is R. R. Grindley, Esq., and the New York agents are Messrs. D. A. McTavish and H. Stikeman, of 52 Wall Street. In San Francisco Messrs. W. Lawson and C. E. Taylor, of 312 Pine Street, represent this establishment. In Canada the operations of this bank are widely extended, they having branches at Montreal, Quebec, Ottawa, Toronto, Kingston, Brantford, Hamilton, Paris and this city, as well as in Halifax and Victoria, while their agents in Manitoba are the Imperial Bank of Canada. Energetic and reliable in all business transactions, the gentleman in charge of this branch has earned a prominent position among the leading business men of the "Forest City."

Robinson, Little & Co., Wholesale Dry Goods, 343 and 345 Richmond Street.—One of the leading features of our commercial life is the size and extent of the dry goods trade in the various cities of the Dominion. Among the most prominent business houses in the "Forest City" none are deserving of more favorable mention and consideration than that of Messrs. Robinson, Little & Co. This house was established in 1875 by the present proprietors, and has steadily since then won a reputation and trade that is not excelled by any of its contemporaries. The premises occupied by them are located at 343 and 345 Richmond Street, a handsome and massive brick structure, five stories in height, 43x100 feet in dimensions, stocked in all its departments with an immense line of foreign and domestic dry goods, fancy goods, and all articles legitimately pertaining to this branch of business. The first flat contains heavy and bale goods; the second comprises the private offices, etc., of the principals, the front part being devoted to shirtings, cottonades, linings, towels, and such like, while in the rear are the packing room and general offices; on the third flat are stocked all important English and Canadian woollens, such as tweets, flannels, etc., comprising a most varied and extensive assortment; the fourth is devoted to small wares, fancy goods and such like; here, too, an immense quantity of Chadwick's spools is constantly on hand, for which this firm are the sole agents west of Toronto. On the top flat a large stock of woollen goods is kept, in each department a perfect arrangement and system exists. The whole establishment is

heated by steam, well fitted up throughout, each flat connected by broad staircases. This house employs two buyers, and is represented on the road by four travellers, while fourteen hands are employed in the warehouse. The gentlemen at the head of this concern are numbered amongst the most prominent of the merchants of London, and are closely identified with the business interests of the "Forest City."

McElheran & McCann, Auctioneers and Valuers, 241 Dundas Street.—One of the very important branches of commercial pursuit is that to which the auctioneer and valuator is devoted. It demands the possession of much ability and much knowledge, much energy and perseverance, and unless these are combined there is little hope for success. London is fortunate in the possession of a firm of auctioneers, Messrs. McElheran & McCann, who, while combining the essential qualifications, are most reliable. This firm was established only last year, a patronage having been since secured second to none in the city. These gentlemen are largely engaged in private and public auctions, in conducting trade sales, the sale of private houses, and real estate sales. This firm conducts the largest real estate sales held in the city, and manages estates for private parties. In their warehouses, at 241 Dundas Street, is always to be found a goodly supply of furniture, etc., and first-class bargains are often to be met with. In addition, Messrs. McElheran & McCann are engaged in bill posting, acting in the capacity of bailiffs, and control the Citizens' Cartage Company. It will thus be seen that much successful enterprise is combined with the more ordinary avocations of the auctioneer. These gentlemen are, moreover, commission merchants, a branch with which they are prominently identified, and carry on also a general advertising business, etc. Messrs. McElheran & McCann are very widely known, and enjoy the confidence of all with whom they have dealings.

James Dunn, Harness, Trunks, etc., cor. King and Talbot Streets.—This branch of business is one which most elicit the attention of all who are interested in the subject of horses, both in the city and country, as well as forming an important record of prominence amongst the industries of London. Mr. James Dunn has for a long number of years occupied a leading position in the city as a manufacturer and dealer in harness and trunks, as well as all other articles necessary for the complete equipment of a first-class harness establishment. This business was founded by Mr. Dunn twenty three years ago, during which time it has steadily grown in popular favor, while its trade has annually increased. The premises occupied by this gentleman for the purposes of his trade are located at the corner of King and Talbot Streets, and here employment is given all the year round to an average of five hands. They perform every kind of work called for by the trade in this respect; their work comparing favorably with that of any similar house in the city. Though started on a moderate scale the business of the house has gradually extended, till now a large trade is enjoyed in both the city and surrounding country, the establishment having an enviable reputation for the superiority of its work and goods. Mr. Dunn is a native of England, and has always paid the strictest attention to the calls of his trade, and has consequently secured a business connection which reflects upon him great credit.

TOWN OF INGERSOLL.

The town of Ingersoll is one of those bright links that mark the advance and progress of civilization through the western portion of the Province of Ontario, and unite as by a chain the big trade centres of Canada. Ingersoll is itself a town of busy industry and thriving enterprise. Ten miles from Woodstock, 21 miles from London, and 98 from Toronto, the town is well and pleasantly situated, the greater part being built on the sides and summit of the high gravelly banks of the River Thames, which flows through it and supplies constant water-power, of which due advantage is taken by several factories at the water-side. It has excellent railroad facilities, being situated on the Great Western Division of the Grand Trunk, and also on the Credit Valley Branch of the Canadian Pacific. It was incorporated in 1865, and by the enterprise of its inhabitants has enjoyed a steady and progressive growth; its present population amounts to 4,500. The country around is particularly fertile, and large quantities of cheese are shipped from here. A notable cheese, three feet in height and six in diameter, after doing duty in the States, was a few years ago exhibited at Manchester, England.

The manufacture of flour and oatmeal, with woollen and planing mills, a tannery and four agricultural implement factories, form its chief industries; grain, live stock, and general manufactured products form, in addition to cheese, its chief shipments. Ingersoll possesses churches of all denominations, Methodist, Presbyterian, Episcopal, Baptist and Catholic; also public schools, mechanics' institute, with a library of 2,000 volumes, and a town hall. There are three newspapers, the "Sun," the "Chronicle and Dairyman" and the "Oxford Tribune." The town is lighted with gas, connected with telephone, and has a fire department. The assessed valuation is \$1,252,830. Stages run daily to Lakeside, Port Burwell and Corinth.

J. W. Browett, Chemist, Thames Street.—In reviewing the profession of the druggist in Ingersoll, we find a leading representative in Mr. J. W. Browett, who occupies a prominent position in this line. The business now controlled by him was established by Mr. R. H. Revell, from whom in 1883 Mr. Browett bought the interest of the concern. This gentleman is a thoroughly accomplished chemist, fully versed in the mysteries and science of his profession, and has had a most varied experience. For two years he studied with Mr. John Dutton, of Stratford; then with Mr. G. A. Deadman, of Brussels; also with Messrs. E. Hooper & Co. and Messrs. A. Matheson & Co., both of Toronto. Mr. Browett graduated from the Ontario College of Pharmacy in 1882, and for a time conducted a drug business in Brussels, prior to removing here. His store is located on Thames Street—the sign of the White Mortar—and is fully stocked with a choice line of pure drugs and chemicals, the most popular and desirable patent medicines, and the usual accessories of a really first-class establishment in this line, comprising toilet articles and fancy goods. Mr. Browett also carries in stock a superior line of spectacles and eye-glasses, and having made a careful study of optics, he is enabled to suit all sights. This establishment is in every respect a most comprehensive one, and is one of the best equipped in Western Ontario. A feature of it is a department of galvanic and electric batteries, in the construction and management of which Mr. Browett is eminently skilled. A specialty is made of the compounding of physicians' and family prescriptions, which are executed with care, dispatch and accuracy; in this line Mr. Browett has received high testimonials from eminent physicians as to his ability as a reliable and competent dispensing chemist. He is by birth a native of Ingersoll, and as a result has naturally a large number of friends in both business and social circles, while he is highly

esteemed as a most able and judicious professional and a reliable man of business.

L. Thompson, Dealer in Wall Paper, Artists' Materials, etc.—Whether considered as an industrial art or as a branch of commercial pursuit, the trade in wall paper and artists' materials is of sufficient importance to call for a favorable notice in a work of this kind, and in this connection the establishment of Mr. L. Thompson is worthy of all mention and recognition on account of the general excellence of its productions. This business is an old established one, dating its inception back to the year 1857, when it was started by Mr. Thompson, since which time, by energy and perseverance, he has gradually, but surely, extended the trade operations of his house. He conducts a line of business as a dealer in wall paper, borders, artists' materials, window cornices of all kinds, fancy goods, toys, window shades, paints, oils and mirror plates, while picture frames and mouldings in every design are carried in stock. The premises occupied by Mr. Thompson for this comprehensive business consist of a substantial building, three stories in height, 20x80 feet in dimensions, where a full stock is at all times carried. In addition, he also has a paint shop on Oxford Street, 18x30 feet in size, with store shed, 50x12 feet, where all kinds of gilding and graining are executed, employment being given to an average of four or five experienced assistants. Besides supplying the goods, Mr. Thompson undertakes all kinds of house, sign or decorative painting, as well as glazing, kalsomining and paper-hanging, and has a most satisfactory business connection throughout the town and neighborhood. Mr. Thompson is a native of Yorkshire, England, but has resided here for thirty years, where he is known as an upright and strictly honorable man of business.

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J. T. Malone, Real Estate Agent, Conveyancer, etc., King Street.—In the comprehensive agency controlled by Mr. J. T. Malone there is a big field of enterprise and the display of executive business abilities. The steady growth of Ingersoll, and the rapid development of this section of the country, have caused transactions in real estate to be numerous and important. Since his establishment in 1854, a considerable amount of these transactions has passed through the hands of Mr. Malone. Mr. Malone is an experienced conveyancer, and also undertakes the collection of rents and debts, his terms in all cases being of a most reasonable nature. He represents the Dominion Savings and Investment Society of London; the Canada Farm, Loan and Savings Company of Toronto; and he is also agent for the Toronto General Trust Company of Toronto. In insurance Mr. Malone represents the Western Assurance Company. This institution, which has headquarters at Toronto, was incorporated in 1851, by charter, granting it permission to carry risks in fire, marine and life insurance. Since its establishment this Company, by its sound conservative policy, has steadily gained in popular favor, and now, with assets in the neighborhood of \$2,000,000, it rivals in financial strength many foreign companies doing business here. It is a native institution and deserves the support of all Canadians, it is solid and reliable, and in Mr. Malone will be found one of its most obliging and popular representatives. This gentleman is a native of King's County, Ireland, and has been a resident of the town for twenty-two years. Mr. Malone has a large amount of capital to loan on mortgage or other securities.

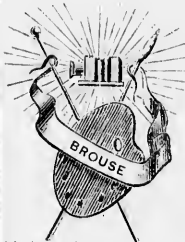
James L. Grant & Co., Pork Packers and Cheese Exporters.—Prominent among the firms engaged in the packing and provision business in this country is that of Messrs. James L. Grant & Co., whose facilities for conducting this business are extensive and ample. This business was established in 1878 by Mr. Grant, and was shortly afterwards turned into a company, which with an ample capital and sound executive business ability has placed this establishment at the head of the packing houses in the Dominion. They do a business in meats equal to some \$200,000 a year, while their cheese exportations run from \$500,000 to \$1,000,000, being the biggest cheese dealers in Canada. Their premises occupy about an acre of ground, on which is a spacious packing factory, three stories in height, located at the corner of Victoria and Wmham Streets. They have also in connection an extensive slaughter house, where they kill in summer as many as 1,000 hogs per week and in winter 1,500. The establishment is fitted throughout with all machinery and modern appliances necessary, and is driven by a 20 horse-power engine, which also furnishes steam to the lard room, and motive power to the sausage cutters, the press and pork cutters. Their packing department takes high rank throughout the country, their celebrated brand of hams having a wide reputation, while they also produce a very superior quality of lard. Some thirty hands are employed in the various operations of this department. The industry in cheese has assumed even still greater proportions, the firm exporting in large quantities to Liverpool and London. It is not many years since the export of cheese from this country was commenced; the immense traffic which now exists in this commodity is a leading characteristic of our national enterprise. In connection with this department an average of ten

hands is employed. They also control a general grocery, meat and provision business in a store 23x80 feet in dimensions, at the corner of King and Thames Streets. The central telephone office, of which Mr. C. C. L. Wilson is agent, is located in the building. Mr. Grant, the founder and head of the company, is a gentleman who since he has been in this concern has gained the reputation of a man of high-class business abilities.

J. L. Brouse, Artistic Photographer, Thames Street.—This well-known and popular gallery has ever since its establishment, some three years ago, enjoyed a wide and well deserved reputation for artistic photography, numbering among its patrons residents from all parts of the surrounding country. The premises occupied on Thames Street are spacious, conveniently arranged, elegantly located, and supplied with all the latest improvements known to the art, while it is one of the most successful photograph galleries in Western Ontario, being equipped with everything needful or useful for the effective performance of the best class of work. The business was originally started by F. J. Lewis, Mr. O. L. Wright succeeded

him, and in 1883 sold out his interest to Mr. Brouse, since when the popularity and reputation of this establishment have greatly increased. Mr. Brouse has gained first prizes wherever he has exhibited for collections of photos, crayon work and scenes. All kinds of artistic work of the very highest order are here turned out. Photos are colored with beautiful Egyptian colors; crayon portraits, the finest in the country, are executed at as low a price as good work will allow, while copying and enlarging is done from all kinds of pictures. The studio is equipped with the finest instruments procurable, made by the best opticians in the world, and pictures are taken instantaneously. Mr. Brouse has brought into this business all the necessary knowledge of the art which ensures success, and now shows every sign of becoming one of our best and most popular photographers. Framing is executed on the premises, and moulding is supplied from 2c. up to \$2.50 per foot. Mr. Brouse has been a resident of Ingersoll for three years. He spares no pains to give satisfaction to his patrons, and ranks high as an artist in his profession.

J. & G. O'Callaghan, Butchers, Grocers and Provision Merchants.—Among the leading business houses of Ingersoll, whose energy and enterprise have given them a conspicuous position in the trade, is that of Messrs. J. & G. O'Callaghan, who carry on a comprehensive business as grocers, butchers and dealers in provisions. This industry dates its inception to the year 1853, when a butchery business alone was started by the Messrs. O'Callaghan on Thames Street West, comprising a store 20x70 feet in dimensions. However, the rapid increase in their trade necessitated the establishment of a branch office, and a store was accordingly opened up in the Market building, in connection with the head office. To provide for the requirements of their numerous patrons, they kill an average of twelve beeves weekly, in addition to some thirty head of small stock, while em-



ployment is given to some eight to ten hands. Messrs. O'Callaghan during the last season shipped five hundred head of cattle to the Old Country, meeting in this line a gratifying success. Meanwhile, in 1885, these gentlemen added to their meat business a grocery store, 15,70 feet in dimensions, where they carry at all times a full line of staple and fancy groceries, general provisions, canned goods and grocers' sundries, making a specialty of pure teas of superior flavor and quality. The finest tobaccos are kept in stock, while they handle popular and favorite brands of cigars. They have telephone connection, and all orders by that means or by mail receive prompt attention. The gentlemen at the head of this enterprise are both natives of Canada, Mr. J. O'Callaghan having been born in St. Kitts, and Mr. George O'Callaghan in Norwich. Integrity and promptness in all transactions characterize this firm, and the success which has already attended their enterprise is but a deserved tribute to the character of the gentlemen at the head of this house.

Robert Stuart, Groceries and Provisions.—The history of most or nearly all of the colonies of Great Britain is, in the days of their early settlement and after development, closely associated with the enterprise and natural energy of that hardy race of pioneers who in numbers have left the native hills of old Scotland to civilize and open up new countries. The most successful and prominent merchants in this Dominion of ours are of Scotch descent, and one of the oldest established grocery businesses in Ingersoll, that with which we have now to deal, is run by a Scotchman. Mr. Robert Stuart is a native of Banffshire, and has been a resident of this town for more than a quarter of a century, and for the last 20 years has been actively engaged in the grocery and provision business. This business was established by Mr. Stuart in 1866, since which time he has enjoyed a liberal share of public patronage and support, and his trade has been an annually increasing one. His premises comprise a large and well appointed store, 20x100 feet in dimensions, with a basement for storage purposes. Here at all times is carried a well selected assortment of staple and fancy groceries, general provisions, canned goods, choice grades of teas, coffees and spices. An important department is that devoted to crockery and glassware, which includes a variety of dinner, breakfast and tea services and a numberless array of articles of general utility and adornment, needful in every home. Mr. Stuart also deals in flour and feed, as well as in country produce of all kinds. He is regarded as a substantial business man, and one who can be relied upon in all commercial transactions to give satisfaction to those who trade with this house.

A. H. Ellis, General Hardware.—There are few business houses in the county of Oxford which have had a relatively larger growth than the hardware establishment of Mr. A. H. Ellis. The origin of this house dates many years back; the business in 1868 was purchased by Messrs. R. V. Ellis & Bro. from the late Mr. L. D. Lyons, and the energy and enterprise of the new proprietors soon placed this establishment in the foremost ranks of the hardware business in Western Ontario. Their business was then located at corner of Thames and King Streets, and was the only one of its kind in Ingersoll that escaped the ravages of the disastrous fire of 1872. Immediately after the fire they purchased the site they now occupy, and erected the present substantial

and handsome building, four stories in height and 24x100 feet in dimensions. Each flat is filled with an immense stock of articles pertaining to the general hardware trade, comprising every variety of merchandise usually found in metropolitan establishments of this kind. The trade of the house, which will compare favorably with that of any contemporaneous establishment, circulates widely in all directions, and the facilities enjoyed by the firm in procuring their supplies by direct importation enable them to offer inducements that are not readily duplicated. Some four years ago Mr. R. V. Ellis left the firm to become a member of the firm of Messrs. P. W. Ellis & Co., the well-known manufacturing jewellers of Toronto, but under the management of Mr. A. H. Ellis, this concern has fully maintained its well deserved reputation. A branch office is established at Norwich, under the administration of Mr. D. J. Sutherland. In both houses a large stock is carried of shelf and heavy hardware, paints, oils, glass, cutlery, agricultural implements, tools, etc. The premises in Ingersoll are located on Thames Street, at the sign of the Golden Anvil, where employment is given the year round to six experienced assistants. Mr. Ellis is a native of Liverpool, England, and has been a resident of Ingersoll for 18 years.

O. E. Robinson, Wholesale Grocer.—The town of Ingersoll is not behind her sister towns in the extent and magnitude of its wholesale grocery houses, and the enterprise which characterizes this her representative firm in this branch of business, cannot be surpassed in any of our metropolitan cities. The well-known and reliable house of Mr. E. O. Robinson was established by himself in 1883 as a manufacturer, importer and dealer in grocers' supplies. He has every facility for the prosecution of this important business; while a general line of staple and fancy groceries, teas, coffees, spices, canned goods and grocers' sundries is at all times carried. The trade of the house circulates all over the Province of Ontario, an especially large business being done in the western section. The premises occupied consist of a spacious and commodious warehouse, 22x00 feet in dimensions, four stories high, filled with a general line of merchandise pertaining to the grocery trade. The business of the house is strictly wholesale; there is telephone connection; and Mr. Robinson also acts as agent for Messrs. Moss, Rimington & Co., of Selby, England, also for Messrs. Dunn & Hewitt, of London, England. Mr. Robinson is a native of this country, and by his zeal and enterprise his house has steadily increased the scope of its operations and the extent of its business, until it is now justly entitled to rank among the representative mercantile establishments of this Province.

W. C. Holland, Books and Stationery.—In all the wide range of industrial pursuits there is not a more interesting occupation than that of the bookseller, upon which the education of the masses and the enlightenment of a people in a large measure depend. In the list of prominent establishments devoted to this branch of trade in Ingersoll, that now conducted by Mr. W. C. Holland is deserving of all recognition. This gentleman formerly carried on a similar business in Bothwell, but removed here in 1885, finding a more enlarged field for energy and enterprise. That he was justified in making the change is amply proved by the success which has attended his efforts in the two years he has been

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Desale Grocer.—The her sister towns in its wholesale grocery which characterizes this branch of business, or metropolitan cities. house of Mr. E. O. himself in 1883 as a aler in grocers' sup- the prosecution of e a general line of coffees, spices, can- is at all times carried. all over the Province business being done emises occupied con- us warehouse, 2290 high, filled with a aiming to the grocery use is strictly whole- son; and Mr. Robin- . Moss, Rimmington for Messrs. Dunn & Mr. Robinson is a is zeal and enterprise the scope of its opera- ness, until it is now representative mer- ovine.

Stationery.—In all results there is not a n that of the book- n of the masses and in a large measure t establishments de- Ingersoll, that now is deserving of all orncly carried on a put removed here in field for energy and iced in making the e success which he years he has been

established here. The Post Office Book Store, as his establishment is known, is regarded as headquarters for school books, supplies, and a varied assortment of fashionable stationery, including legal and commercial paper. He also keeps cheap lines in birthday cards, hymn books, music books, as well as a choice assortment of fancy goods suitable for wedding or birthday presents. Mr. Holland carries an ample stock of books, which includes classical, biographical, scientific and artistic works as well as volumes of fiction, romance, poetry and religion, which are offered at remarkably low figures. Mr. Holland is a native of London, Ont., and has been in this town since 1885, where he is popular and highly esteemed.

William Beckes, Lumber, Shingles, Sash, Doors, etc., corner Carnegie and Thames Streets.—Contributing in a marked degree to the enterprise and thrift of all industrial enterprises in the growth and development of this town, such establishments as that of Mr. William Beckes occupy at all times a position which must entitle them to liberal mention. The business embraces sash, doors, cedar posts, etc., while he also deals in lumber, dressed or undressed. The facilities at his command enable him to undertake the supply of anything pertaining to the building line upon the most favorable terms, and to the advantage of those who contemplate the construction of buildings of any character. The business was established in 1880 by the present proprietor, the yards covering an area of 198x360 feet, on which is a planing mill and factory, the machinery and appliances of which embrace the newest and most complete improvements of modern times. The business here done is already a large one, and shows signs of still greater development. Mr. Beckes is a native of the North of Ireland, and has been a resident of the town since 1872, where he has succeeded in securing a liberal share of patronage and support, and from a small beginning has raised its enterprise to its present satisfactory basis.

Daly House, corner King and Oxford Streets, J. W. Marsden, Proprietor.—One of the prominent hotels of Ingersoll is the well-known and popular "Daly House," which for a long number of years has been devoted to the purpose of a house of public entertainment. The hotel was founded some 28 years ago by Mr. A. Daly, who established for this house a wide reputation and popularity which, in the hands of his successor, the present proprietor, Mr. J. W. Marsden, have been fully maintained. This gentleman took possession of the "Daly House" in 1882, and has spared no effort to make this establishment the leading hotel of Ingersoll. The building is a three-storied one, of brick structure, admirably located, and has over 30 large and airy bedrooms, as well as comfortable sitting, smoking and reading rooms, with convenient sample apartments. All the appointments of the "Daly House" are first-class in every particular and detail, and the *cuisine* is fully up to the standard of metropolitan hotels of the same class. The house is fitted up with all modern conveniences, in the most thorough and complete manner, rendering it at once a most cheerful and inviting hostelry, with every home comfort. It is lighted throughout with gas; and busses connect with all trains. The hotel has large stables in connection, with ample accommodation for 50 horses. Mr. Marsden is an experienced hotel man, and makes a most popular and obliging host, and has lived here since 1882.

O. J. Mitchell, Spring Bed Manufacturer and Furniture Dealer.—A marked and important industry has been added to the town of Ingersoll within the last few years, and is one which presents features of such a character as to make itself known all over the country in the manufacture and presentation of an article of such superior excellence and practicability as to commend itself to every household and the public generally. It is believed that the nearest approach to perfection in spring beds has been attained by Mr. O. J. Mitchell, who has combined the best features of other spring beds with patent improvements of his own, and now presents an article as the *ne plus ultra* of spring beds. This bed is composed entirely of springs, except a light frame or rim to which the outside springs are attached, and by means of improved bracing there is no swaying or noise when the bed is in use, while the springs are entirely free, perpendicularly yielding to the slightest pressure and conforming to the body in the easiest

possible manner. The bed can be used on either side, as both are practically alike. It is a paragon in simplicity, beauty and ease, besides having no place for dust or vermin to collect. This business was established by Mr. O. J. Mitchell in 1880, since when he has been actively engaged in the manufacture of spring beds and furniture. His business is a most extensive and comprehensive one, his premises comprising a spacious three-storied building, of solid brick, with every modern convenience and appliance for the prosecution of this trade. For the manufacture of spring beds two flats are utilized, each 50x100 feet in dimensions, an average of 25 daily or some 9,000 a year being turned out, the demand fully equaling the supply. The furniture department is one of the largest in this section. Two flats are devoted to this branch, one 40x100 feet in size, and an upper one 40x70 feet, while employment is given to 16 experienced assistants. In this line they make a large number of almost indispensable articles of furniture and upholstered goods, consisting of those articles which combine use, comfort and adornment to the home. In this large and diversified stock may be found common and extension tables, parlor and chamber suites, centre tables, dressing cases, buffets, lounges, and every description of upholstered goods. Mr. Mitchell is also prepared to manufacture furniture to order, and guarantee it exactly according to the specified requirements. During the six years this house has been established, the excellent quality of all goods here manufactured has met with public approval, resulting in a business which extends all over the Province. Mr. Mitchell is a native of Humberstone, in the county of Welland, and has

resided here for 16 years. He is a gentleman of marked business qualifications and executive ability, and under his careful supervision the transactions of this house give promise of constant increase.

James McIntyre, Furniture Dealer and Undertaker, King Street.—A prominent and extensive business house in this line is that of Mr. James McIntyre, who for over 30 years has been actively engaged as a furniture dealer and undertaker. This business was established by its present proprietor in 1854, and during the many years he has been before the public has ever maintained a high reputation for his establishment for superior and durable articles of furniture. His premises are situated on King Street, and comprise a spacious building 60x17 feet in dimensions, where three flats are utilized for his extensive trade. The stock carried is at all times a large and complete one, and intending housekeepers, whether requiring elegant suites of parlor or bedroom furniture, or articles of more practical use, will here find an array of goods to suit both the tastes and pockets of the most fastidious. All goods purchased here may be relied upon to be as represented. They will be found neat in execution and finish, and of a durable nature. Mr. McIntyre has long been recognized as a leading undertaker in the town. A large stock of caskets and undertakers' goods is always on hand, as well as a hearse and all funeral trappings. Mr. McIntyre personally conducts all funerals entrusted to him to the entire satisfaction of those most concerned, and he supplies all necessaries for the last rites of the dead. Night calls are promptly attended to, his residence being in rear of his store. Mr. McIntyre is a native of Elgin county, Scotland, but has resided here since 1854. He is a gentleman highly respected and cultured, and is the author of a neat publication, "Musings on the Canadian Thames."

James Sinclair, Cornice and Roofing Works, etc., Thames Street North.—As representative of an important branch of industrial pursuits the house of Mr. James Sinclair may appropriately be mentioned as the leading one in Western Ontario engaged in the manufacture and sale of cornice and roofing materials. This house was founded by the present enterprising proprietor in 1874, and from a comparatively small commencement has attained its present proportion, through the energy and ability of Mr. Sinclair, and the uniformed reliability of all work performed by him. Mr. Sinclair recently suffered a heavy loss by fire, and was compelled to seek new quarters, so in August last he purchased his present commodious establishment, 60x25 feet in dimensions and three stories in height. Here he keeps on hand a large stock, consisting of stoves of all kinds, ranges for coal or wood, tinware, lamp goods, coal oil, and the usual accessories of a first-class hardware establishment. On the second floor is located the department for galvanized iron work, in which a large business is done. The basement is used for storage purposes, while there are general workrooms in the rear. Mr. Sinclair manufactures galvanized iron cornices, ornamented window caps, also roofing in galvanized iron and tin, and a superior class of galvanized iron caverthrogs, while a specialty is made of dairy apparatus of all kinds. Mr. Sinclair helped to construct the first cheese vat built in Canada, and since then he has given this branch of industry his strict attention, and as a result his line of goods in this direction is unsurpassed, while his trade ex-

tends all over the Province. He also does a large business in plumbing in all its branches; he employs none but skilled workmen, and gives a personal supervision over all work executed. Mr. Sinclair is a native of Dumbarton, Scotland, and has been a resident here for the last 20 years, and to his own individual efforts and business ability have been largely due the success which has attended his enterprise since its inception.

Messrs. Johnston & Bell, Livery, Stable, King Street.—One of the finest and most thoroughly equipped establishments in the town of this class is the livery, sales and boarding stables of Messrs. Johnston & Bell. The location utilized for this business has for a number of years served the purpose of a livery stable, having been a stopping place for the stages, where horses were changed before the days of railroads. The business was purchased by the present proprietors in 1885, from Mr. John Guggisbury, and has always ranked as the leading one in the livery line in Ingersoll. The premises are located on King Street, and consist of a substantial building, two stories in height, 150x50 feet in dimensions, containing spacious, commodious and well ventilated stables with excellent accommodations for a large number of horses, and which are arranged with an especial view to comfort and convenience. Messrs. Johnston and Bell have in their livery department from 12 to 15 horses of superior stamp and class, as well as numerous carriages, buggies and sleighs for hire. Their facilities for furnishing first-class turn-outs to individuals or parties are unsurpassed, and their prices are as low as any in the town. The stables are connected by telephone, and are open day and night. Commercial men will here find every convenience and accommodation, while skillful and steady drivers are furnished if required. These gentlemen take horses in to board, and also negotiate the sale and purchase of horses. They are thorough judges of horseflesh, and entirely reliable and honorable in all transactions. Both members of the firm are natives of Canada, and have resided here since 1885.

William C. Bell, Lumber and House Furnishings, Victoria Street.—As an industry, the trade in lumber and the manufacture of doors, sash, blinds and general house furnishings hold a high place among the activities of a community. Mr. W. C. Bell, in seeking to perfect the works necessary for the demand of the public, has established a first-class business in lumber, shingles, doors, sash, blinds, mouldings, stairs, stair rails, balusters, newel posts, etc., at his factory and lumber yard. This business is a most comprehensive one, and was originally founded by Messrs. A. Oliver & Co., who were succeeded in 1883 by the present proprietor. The ground occupied by this thriving industry covers a space of some three acres, on which the planing mill stands, a substantial structure 80x108 feet in dimensions, equipped with all the necessary tools and machinery of the latest and most improved description. The most perfect system prevails in all departments, and over a million feet of lumber is annually handled, while employment is given to twenty hands. In addition to this branch of enterprise, Mr. Bell is also a prominent builder and contractor: the handsome residences of Messrs. Stephen Noxon, Peter Sturdy and John Lee are the results of his skill and hardwork. In all his business he has attained a proficiency not excelled by any in this part

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He also does a large business in branches; he employs a large staff and gives a personal supervision. Mr. Sinclair is a native of London, and has been in the business for 25 years, and to his own credit he has been able to have attended his en-

Bell, Liver, Stable, and most thoroughly equipped town of this class is the large stables of Messrs. Bell, utilized for this business the purpose of stopping place for the day before the days of purchase by the London Mr. John Guggis is the leading one in the premises are of a substantial 150x50 feet in dimensions and well adapted for accommodations for which are arranged for comfort and convenience. They have in their liveries a variety of superior stamp carriages, buggies and facilities for furnishing wharves or parties are as low as any in the city by telephone, and mercantile men will here find accommodation, while furnished if required. They are on board, and also of horses. They are entirely reliable. Both members of and have resided here

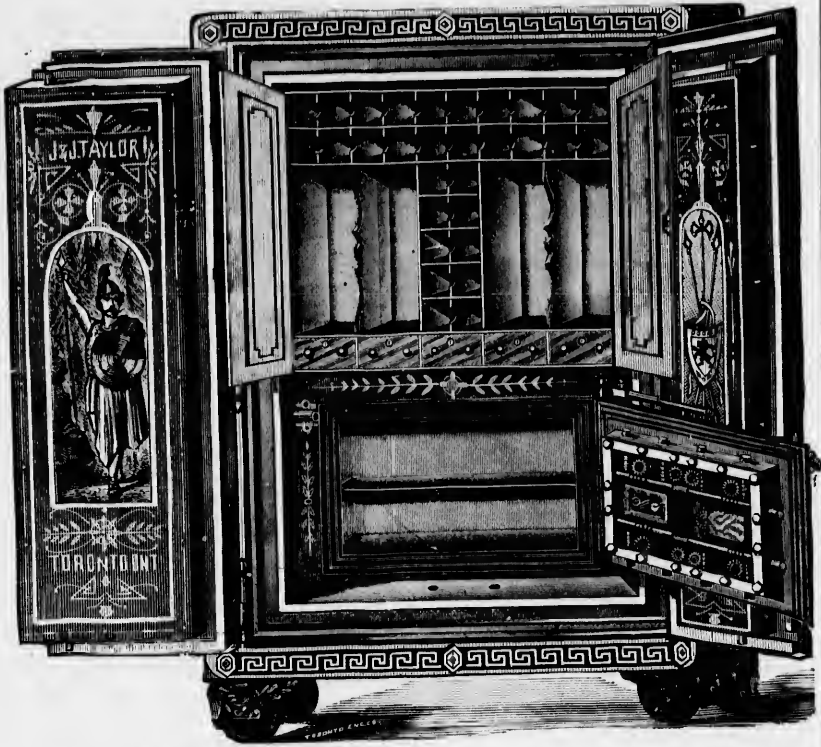
and House Furnish- industry, the trade in of doors, sash, blinds hold a high place in the community. Mr. W. C. works necessary for established a first-class doors, sash, blinds, awnings, newel posts, and yard. This business was and was originally of Mr. & Co., who were the present proprietor. The building industry covers a town in which the planing machine 80x108 feet in length and the necessary tools and most improved system prevails in all London on feet of lumber is employed is given to this branch of enter- prise builder and con- sultants of Messrs. Stephen Lee are the results of all his business he has attended by any in this part

in all matters pertaining to buildings of every class. Special attention is given by Mr. Bell to the manufacture of all house furnishings, and in this respect his unsurpassed mechanical and other facilities render him competent to offer inducements of the most desirable nature. Mr. Bell is a native of Prince Edward Island, but has been a resident of the town since 1855; the promptness and efficiency with which all contracts are fulfilled by this gentleman must warrant the remark that no more desirable establishment can be found with which to open negotiations.

J. C. Norsworthy, Banking, Loan and Insurance, King Street.—The credits required to establish and carry forward large agricultural enterprises in this important section of country make it impossible to undertake them on so flimsy a foundation as commercial paper alone. Resort is therefore had in such cases to long-time loans on real estate security, or municipal and corporation debentures. By such means large amounts of money are obtained on long time at reasonable rates of interest, and on reliable securities. These securities command the confidence and meet the wants of the most substantial class of capitalists. The gentleman whose name heads this article has long been engaged in a general banking and financial business. Mr. J. C. Norsworthy started his present enterprise in 1868, since when his financial transactions have been widely extended, and have, by his liberal but at the same time safe policy, been the means of helping many to develop enterprises. He represents a number of Canadian and British clients, commanding large sums of money to be loaned on real estate—farm and improved town property—at low rates of interest, for any term of years to suit borrowers, on first mortgage security. Mortgages and debentures are also purchased at the best rates. The accuracy of Mr. Norsworthy in estimating the value of real estate as security for loans has given him distinction in this part of his business. His personal attention is given to every item of business that passes through his office, and he has fairly earned the confidence of all who have had business transactions with him. Mr. Norsworthy also does a general insurance business, representing amongst others the Royal, the Imperial, the Phoenix, the North British & Mercantile & Fire Insurance Association, all well-known, old established and thoroughly reliable English companies. The offices occupied by this gentleman are situated next door to the Bank of London, in a handsome three-story building of imposing structure, which was erected by Mr. Norsworthy, and is generally known as Norsworthy's Buildings. In this edifice some of the leading institutions of the town have offices. Mr. Norsworthy is a native of Devonshire, England, and has resided here since 1868. He has ever closely identified himself with the interests and progress of the town of his adoption and is personally esteemed.

J. S. Smith & Co., Importers of and Dealers in Dry Goods, Millinery, Mantles, etc., Thames Street.—The "Oxford House," as the establishment of Messrs. J. S. Smith & Co. is called, has a wide reputation in this district, and caters to the wants of a large circle of customers. Its business is of a thoroughly comprehensive nature, and includes dry goods, millinery and mantles. This establishment was founded in 1872 by the present proprietors, who have since then carried on a progressive and steadily increasing business in the various departments to which their operations are confined. They import large quantities of staple and fancy dry goods. The large variety of articles embraced in this stock is such as directly relates to the general wants of a community, and comprise what are usually to be found in a first-class establishment of this kind. Special attention is given to the millinery department, in which is always embraced the newest styles and latest novelties of the season. The stock of mantles is especially attractive, and comprises an assortment to suit the tastes and pockets of the most fastidious. The premises are located on Thames Street, and comprise a building three stories in height, with a neatly arranged store 22x100 feet in dimensions, which is always fully stocked. Mr. Smith is a native of Banffshire, Scotland, and has been a resident of the town for 15 years, where, by a ceaseless display of enterprise and perseverance, he has built up his present substantial trade.

R. H. Young, Saddlery, Harness, etc., Phoenix Block, King Street.—The manufacturer and dealer in saddlery and harness is one who occupies an important place in the industries of our country, and in this line in Ingersoll we have an old established and thoroughly reliable house in that of Mr. R. H. Young. This business was founded by the present proprietor in 1865, and during the twenty years of its existence this establishment has enjoyed the full confidence of a large circle of patrons. Mr. Young's premises are located in the Phoenix Block, on King Street, opposite the Market, and comprise a store 10x70 feet in size, fully stocked with all articles necessary for the accoutrement of a horse, in which he carries a big and well selected line. Mr. Young carries on a five business as a manufacturer of and dealer in saddlery, harness, whips, trunks, valises, etc., while repairing is promptly attended to. All goods here are of first rate quality, and in his manufactured goods Mr. Young cannot be beat in the country. All articles for farm use, as well as single and double harness of the neatest finish and execution, are turned out from this establishment. Three experienced assistants are employed the year round. Mr. Young is a native of the county of Leeds, but has resided in Ingersoll for the last 24 years. He is a thorough practical harness maker, and has a complete knowledge of his business in all its details.



Toronto Safe Works, J. & J. Taylor, Manufacturers of Fire and Burglar Proof Safes, Bank Vaults, etc., corner of Front and Frederick Streets, Established 1855.—For many years there was a hard to hand struggle between science and roguery. As the safe manufacturer improved in his methods the burglar improved in his also, but like all similar contests, science at last triumphed and the burglar has been defeated. The burglar proof safes made by J. & J. Taylor, the Toronto Safe Works, have withstood the attacks of burglars for over 30 years, a record unequalled by any other safe manufacturing concern in the country. The Toronto Safe Works were founded in 1855 by Messrs. J. & J. Taylor, and are now located at the corner of Front and Frederick Streets. Since the establishment of the concern many additional buildings have been erected from time to time, as the requirements of their increasing business demanded, until to-day they are very extensive; the main building is 70x250 feet in dimensions, of four floors and basement, and substantially built of brick; there are other attached buildings. The machinery used is of the latest and most approved pattern, and admirably adapted for the work required; a 65 horsepower Westinghouse engine is used to drive the heavy machinery, and they have the largest angle-cutting

and planing machines in the country, and powerful elevators capable of conveying the heaviest safes to any part of their works. The business is divided into ten departments: the burglar proof, where safes for banks and mercantile houses are made; the fire proof department, where safes specially adapted to withstand fire are manufactured; then the levelling, filling, blacksmith's shop, cabinet works, painting, bank locks and shipping departments. A force of upwards of 150 hands is employed, and their labor is thoroughly systematized, so that the most perfect results are obtained. The safes made by this firm have obtained an enviable reputation throughout the entire Dominion, and are used in the Finance Department of the Government and most of the banks and safe-deposit companies throughout the country, as well as large commercial houses. They have given the utmost satisfaction, and have withstood the fierce attacks of the devouring elements and the desperate burglar when many others of different manufacture have succumbed. The members of the firm are gentlemen who have a thorough practical knowledge of every detail of the extensive business they control, and have succeeded in giving to the mercantile public a reliable safeguard, for which they are reaping their reward.

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Gold well-known of any of connection the entire commenced James Cro and manuf lements extended th and flouri course layi sive establi considerab owners, ar the busine has gone e second to in extent work produ ery was es ment they in Canada machines exception of 1867 they this branch including and also in The very c by the firm application wool-work and burglars constitutes ness. The to the Gal ness men t high confi material a branch of will invest that it will judged by their capa devouring safes may Culloch l equal to the placing th urers of business c

THE TOWN OF GALT.

Galt has been well named the "Manchester of Canada," for its manufactures are many and varied. It is situated in the Township of Dumfries, which was originally part of the lands granted by the British Crown to the Iroquois, or Six Nation Indians, whose chief was the celebrated Indian, Joseph Brant. In 1798 Philip Steelman purchased Dumfries, consisting of 94,000 acres, for £8,841. Absalom Shade and William Dickson selected the site of the present town of Galt in 1816. At first the place was known "Shade's Mills." In 1827 Mr. John Galt, father of Sir Alex. T. Galt, of Montreal and of Chief Justice Sir Thomas Galt, of Toronto, arrived as Commissioner of the Canada Land Company to open up a road to the lands of the company where the City of Guelph is now situated. It was after Mr. Galt that the town was named. The population of the settlement began rapidly to increase, the immigrants being mostly Scotch. In 1855 the Great Western Railway was opened to Galt. In 1889 the C. P. R. added another. The incorporation of the town took place in 1857. The little town has a handsome appearance. Business in all lines is reported good, and the future of the place has a bright prospect for its inhabitants, many of whose fathers with their own hands cut down the trees to build themselves the log cabins of the original settlement. The town is situated about 57 miles from Toronto, with which it is connected by two lines of railway. It contains seven churches and four schools, as well as three banks and two newspapers. Its population is about 6,500.

Goldie & McCulloch. Galt, Ont.—This well-known firm occupies probably the first place of any of its kind in this country, its business connections and reputation extending throughout the entire Dominion. The original business was commenced as far back as 1844, by the late Mr. James Crombie, who, beginning in a small way and manufacturing stoves and such farming implements as were then in demand, gradually extended the work to embrace engines and boilers, and flouring and saw mill machinery, in due course laying the foundation of the present extensive establishment. Mr. Crombie having acquired considerable means, in 1859 sold out to the present owners, and under their energetic management the business continued steadily to increase, and has gone on extending till it is now certainly second to none in the Dominion in reputation, in extent and for the general excellence of the work produced. The manufacture of wool machinery was established in 1866, and in this department they are still the only general manufacturers in Canada, their list embracing almost all the machines required in woollen factories, with the exception of spinning machinery and looms. In 1867 they added wood-working machinery, and this branch has attained to very large dimensions, including all machines in general use by builders, and also improved shingle and barrel machinery. The very complete illustrated catalogue just issued by the firm in this department can be had on application, and should be in the hands of all good wood-workers. In 1880 the manufacture of fire and burglar proof safes was entered on, and now constitutes a principal feature of the firm's business. The large and steady patronage accorded to the Galt safes by the leading banks and business men throughout the country, evidences the high confidence felt in the excellence of the material and work turned out in this important branch of the business. No one, we may say, will invest in a safe without a tolerable assurance that it will prove reliable in the hour of trial, and judged by experience the only real test either in their capacity for resisting the effects of the devouring element or the attacks of burglars, the safes manufactured by Messrs. Goldie & McCulloch have been proved to be, without equal, equal to the very best made on the continent, thus placing the firm in the front rank as manufacturers of these indispensable requisites of the business community. Agencies have been estab-

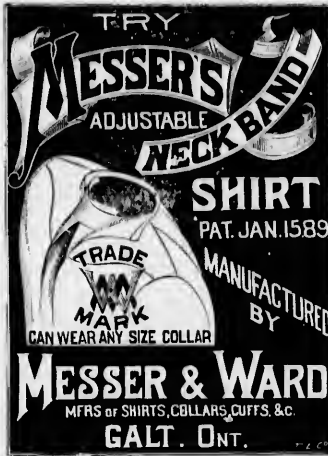
lished for the sale and distribution of their safes at leading points in the Dominion, at Montreal, Alfred Beni, Manager; at Toronto, George F. Botswick, Representative; at Winnipeg, A. A. Adams, and at Victoria and Vancouver, Messrs. Robertson & Co., Agents. An important branch of this business has always been the erection and refitting of flouring mills, and the firm's great experience and skill in this class of work has enabled them to keep abreast of all competitors, amid the radical changes that have been introduced in flour milling during late years. They own or control many valuable patents, which our space is too limited to specify, the most recent addition being the **Holz Drustless Purifier**; this machine, besides being, as its name indicates, free from dust and consequent waste and loss, is fire proof, and can be driven with one-tenth of the power of the ordinary purifier. The beautiful 150 h. p. Wheelock automatic cut-off engine, which drives the works, is one of the latest triumphs of mechanical skill. Of this celebrated engine, Messrs. Goldie & McCulloch are the sole manufacturers for Canada, and can furnish it of any size, in the finest style of workmanship and finish. The chief features of the "Wheelock," are, the great simplicity of the cut-off gear, the fewness of its working parts and the small power absorbed in working it, and these advantages, along with its moderate cost compared with other engines of a similar class, have rendered it the most desirable engine in the country, and the works have been taxed to their utmost capacity to execute the orders during the present season. The firm employs from three hundred and fifty to four hundred men. The buildings are situated on the west side of the Grand River, and have an imposing appearance, being of solid masonry 2½ and three stories high, and have nearly all been erected or rebuilt during the past four years. The main work-shops have a frontage of 300 feet on West Main St., and extend back on the adjacent side streets 350 and 450 feet, forming three sides of a quadrangle with a spacious yard inside. On the east side of W. Main St. are the safe finishing and paint shops and the pattern storing house, the latter being 86 feet square, 3½ stories high. The entire premises occupied cover over five acres of ground. The shops are fitted with the electric light, and all the interior working arrangements are, as may be supposed, in the latest and most advanced lines of mechanical art.



country, and powerful the heaviest safes to business is divided into roof, where safes for are made; the fire especially adapted to; then the levelling, net works, painting, cements. A force of oyed, and their labor s. They have given withstood the fierce ts and the desperate different manufacture of the firm are practical knowledge business they control, the mercantile public they are reaping their

There is also a powerful steam pump on the premises, and a well drilled fire company connected with the works, with ample apparatus, to provide against the contingency of fire. A visit to this establishment will repay any one interested in mechanical progress. Visitors are admitted by a pass from the office, which is a handsome cut stone building adjoining, where can be seen the finest and one of the largest fire and burglar proof safes in the Dominion.

Messer & Ward, Manufacturers of Shirts, Collars and Cuffs. Messer's Patent Adjustable Neck Band Shirt a Specialty.—An important manufacturing enterprise which helps to swell the list at this busy centre is that conducted by Messrs.



Messer & Ward, manufacturers of shirts, collars and cuffs on North Water Street. This enterprise is a comparatively new one, having only been established in December, 1889; but though so young it already takes a first place among the others, and is destined to be a very important element among the industries of the place. The premises occupied are a substantial and commodious building, two stories high and 24 x 86 feet in dimensions. This is fitted up with the latest improved machinery for properly doing the work for which it is designed. While a general business is done in making shirts, collars, cuffs and general neck wear, a specialty is made of Messer's Patent Adjustable Neck Band Shirt. This is a patent of Mr. Messer, dating back only to December 15, 1889; the way this shirt differs from others is that the neck is made adjustable so as to fit anyone, and if the collar does not happen to be the proper size the band of the shirt will adjust itself to the size of the collar. Among the reasons why this shirt should be worn instead of others are durability, simplicity, comfort, perfection, being closed back and front, no button to come off, and being superior in material and workmanship to any other shirt made. Already it is very extensively worn and the orders for it are increasing from month to month. Twenty-

five operatives are employed in this factory. Messrs. Messer & Ward are energetic, pushing business men and superintend personally the work done in their factory. Mr. Messer is an American and has been in the shirt business for twenty-two years, while Mr. Ward is a Canadian.

Hume & Co., Groceries and Hardware, Queen's Square.—The town of Galt has many interesting experiences and old land marks in the persons of early settlers, who are still in the land of the living to tell of those days when the primeval forest yet stood where happy homes now occupy the place. Among the most prominent of the early settlers is Mr. Hume, who came to Galt from Scotland 45 years ago. In the year 1849 he founded the business which he still so successfully conducts. The premises occupied by him consist of two stores, one being 22x70 feet in dimensions and the other 24x50, and both 3 stories in height and substantially built of stone. The latter store was the one in which he started in 1849, and the former, now occupied as the hardware store, was built by him in 1856. In one store is carried a large and well assorted stock of staple and fancy groceries, choice brands of teas, coffees and pure spices, table delicacies, condiments, hermetically sealed goods, etc., all of the purest quality. In the other store a very extensive stock of staple and shelf hardware, cutlery, mechanics' and builders' tools, whips, cordage, etc., may always be found in abundance. Mr. Hume, as one may readily suppose, has built up a very extensive business, which extends throughout the town and surrounding districts of country. He gives employment to eight competent assistants, and uses two teams in the prosecution of his business. He was at one time an owner of the celebrated Dumfries Mills, which are still standing, but now occupied by the Galt Electric Light Co., as a memento of the past. Mr. Hume is an honored citizen of the town of Galt, and one who has done much to build up the commercial prosperity of the place. He is held in the highest esteem by the community in which he has been a resident for almost a lifetime.

T. J. Hammett.—Considered as a branch of commerce the trade in pianos and musical instruments ranks as a most important one. We have here in Galt in this line of business a house which although but recently started here, yet from the nature of the goods which it carries, has gained a high reputation and stands pre-eminently forward. Mr. T. J. Hammett started here in 1888, on South Water Street, having previous to that time since 1882 been in business at Hespeler. Since its inception in this city it has met with the most flattering success, the volume of trade increasing from month to month, and last year being twice as great as for the preceding year. Mr. Hammett is agent for Canada for the famous Blüthner Pianos, which are the only pianos used in the Royal Conservatory of Music at Leipzig, Germany, and are used more than any other in the palaces of the crowned heads of Europe; and in the factory where they are made, more than 1,000 men being employed. Mr. Hammett is also agent for Vose & Son's Pianos, Boston, as well as for the Clough & Warren Organs. All goods which he handles are of first-class quality, a specialty being made of and only high class goods handled. Mr. Hammett does not employ any agents, but does his own selling, finding this way very much

more satisfactory. Mr. Hammett's energy and merits can be seen in his just as reputation.

James and **Confession**.—Large quantities of stationery are produced in this town. It is said to be a science of that needful of a confidence in a deserving who have a past three business a manufacture thorne Street and facilities give employment and personal goods manufactured and sold constantly in house. The washing can be furnished to members of son, Canada enterprising tioners, and other necessary establishments can be relied upon.

Imperial the best of can boast Grahams position on Post Office city and making it a public. The Imperial Hotel with tourists. It is a snub contains for fine rooms, mercantile a well stocked which imported a which comfort is heated by bells and modern elegantly tastefully fine lightson of fare given ment, careful exacting of connection accommodate lawn and water running

n this factory. energetic, pushing personally the work in an Americanness for twenty-an-dian.

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more satisfactory than any other. Personally, Mr. Hammett is a Canadian by birth, an active and energetic business man, knows the merits and demerits of a musical instrument when he tries it and can guarantee everything which he sells to be just as represented.

Jackson Bros., Manufacturers of Biscuits and Confectionery, Hawthorne Street, Galt, Ont. —Large quantities of candied goods and confectionery are consumed every where consequently this branch of trade assumes a high degree of importance. The days of home-made bread may also be said to have disappeared, and we look to the science of the professional baker for the supply of that needful commodity: thus the combined trade of a confectioner and baker is one which is deserving of high consideration. Among those who have a high and well-deserved reputation in this line are Messrs. Jackson Bros., who for the past three years have been actively engaged in business as bakers, confectioners and biscuit manufacturers. They occupy premises on Hawthorne Street where they have every convenience and facility for conducting their trade. They give employment to ten experienced assistants, and personally superintend all departments. The goods manufactured are sold in all parts of the city and surrounding county, two travellers being constantly employed in selling the products of the house. They also make goods to order, furnish wedding cakes, etc., and they can be depended on to furnish every thing first-class. The individual members of the firm are Henry and John Jackson, Canadian by birth, active, intelligent and enterprising, thorough practical bakers and confectioners, and having the latest improved oven and other necessary essentials for a well conducted establishment of this kind all goods in their line can be relied upon.

Imperial Hotel, Galt, Ont. —Classed among the best of the many public houses of which Galt can boast is the Imperial Hotel, George A. Graham, proprietor. It occupies a prominent position on South Water Street, just opposite the Post Office, close to the business centre of the city and convenient to the railroad depôts, thus making it a natural rendezvous for the travelling public. The house was built in 1882 by the Imperial Hotel Company and was opened by Mr. Isadore Ely, and has always been highly popular with tourists, excursionists and commercial men. It is a substantial four story brick building and contains forty-five bed-rooms, six parlor and sitting rooms, six sample rooms for the use of commercial travellers, a fully equipped billiard room, a well stocked bar, where are to be found the choicest wines and liquors and the best brands of imported and domestic cigars, and a dining room which comfortably seats eighty guests. The hotel is heated by steam, fitted throughout with electric bells and has bath rooms, barber shop and all modern conveniences. The sleeping rooms are elegantly furnished and the parlors are richly and tastefully fitted up. The dining room is a cheerful, lightsome and spacious apartment. The bill of fare gives daily evidence of a liberal management, careful to please and satisfy even the most exacting of guests. There are good stables in connection with this hotel sufficiently large to accommodate twenty-five horses. A handsome lawn and pleasure grounds with a fine stream of water running through them are in the rear of the

building, in which guests may enjoy the open air without seeking it in the street. Mr. George A. Graham, the present proprietor, formerly of the National Hotel at St. Marys, is a hale and well-met fellow and genial host, while his extensive acquaintance with the travelling public and his personal popularity makes the Imperial House peculiarly attractive and home-like.

Fred. W. Mellish, Architect and Superintendent, South Water Street. —Galt contains no more important profession than that of the architect, and it is a matter of interest to describe the representative firms which are engaged in this beneficial and honorable calling. The rapid growth of the city has been favorable to the construction of substantial and handsome private and public buildings. No recognized style of architecture has been followed, but a system has grown up, not referable to any particular period but a combination of many. Among those masters and leaders of their profession may be classed the name of Mr. Fred. W. Mellish, whose office is in the Imperial Block on South Water Street. Mr. Mellish has only been in this office since January, 1890, but previous to that time had designed the plant and had charge of the construction of quite a number of important buildings, among others the Galt General Hospital, the Scott Block and several stores, offices and halls. He has also on hand now plans which have been accepted for business blocks in Preston and some other small towns. Mr. Mellish is a practical carpenter and builder, personally superintends the construction of the buildings for which he makes the plans, is pushing, energetic and courteous, and his prospects for a large and growing business in his line are very good.

Dr. Sylvester Moyer, Dentist, corner Main and South Water streets. —If there is any one infirmity more painful than another it is tooth ache; while it may not be dangerous to life, it brings in its train such an amount of misery that it unfits the sufferer for ordinary business or the cares of the home, and makes existence a burden and life not worth living. Like other ills, however, tooth ache can be averted, and, by proper care, teeth can be preserved in their natural beauty during life time. It is a duty then that we owe to our children, that their teeth receive that same careful attention that we bestow on their education, and thus before decay sets in have them preserved, and in many cases the future happiness of their lives assured. Among those engaged in the dental profession in Galt and occupying a first position in it, is Dr. Sylvester Moyer, D.D.S. The business was first established more than twenty years ago by Dr. Reid, who successfully practised it for some years, and was succeeded by his son, Dr. S. F. B. Reid, who in turn gave way in the early part of 1890 to the present proprietor, Dr. Moyer, after studying in a dental office here and in London for some three years, graduated with honors at the College of Dental Surgery at Toronto University, and at once established himself in business here in Galt. His offices are well located on South Water Street, are tastefully furnished and fitted up with the latest appliances for artistic as well as first class work. Dr. Moyer is a Canadian by birth, an intelligent, enterprising and industrious gentleman, who, although but a short time in the business, already numbers among his patrons some of the most prominent of our citizens.

TOWN OF BERLIN

The settlement of Berlin was first made by Mennonites from Pennsylvania, who arrived in Canada in the year 1800, attracted by news of the extraordinary fertility of the country. Year by year these settlers were joined by others of their friends from Pennsylvania, and thus the little colony, called the *Amish*. Among the early arrivals were Benjamin Eby, Peter Erb, Abraham Weber, Joseph Gessner, and others, who with their wives and families, took up land in 1807. The descendants of these sturdy pioneers are to-day among the best known of the manufacturers and merchants who have built up the business reputation of Berlin. In 1820 a blacksmith shop was started, then a cabinet factory; and quickly thereafter other industries sprang up. The first store was opened by William Millar, in 1830, and the second by Henry B. Bowman, in 1833. From this time out settlers from Germany began to arrive, and while the Pennsylvania Dutch, the first settlers, mostly took to farming, the newcomers, being expert handicraftsmen, principally engaged in mechanical and mercantile pursuits. In 1852 Berlin was made the county seat for the county of Waterloo; and the next year it became incorporated as a village. Its incorporation as a town dates from 1871. For many years before this it had enjoyed the excellent railway facilities which still contribute to make it a desirable manufacturing centre. Berlin is noted for its furniture factories, a branch of industry for which the town has had an established reputation for over half a century. It is a centre for vegetable button manufacturing, and contains a felt boot factory, slipper factories, glove factories, chair factories, machine shops, tanneries and many other industries. It has a free library containing over 5,000 volumes, and a spacious reading room. The County buildings are an ornament to the town. The business men of the town are solid, substantial citizens, keeping well up with the times and showing push and enterprise in all their transactions. The population is about 6,000.

J. E. McGarvin & Co., Manufacturers of Trunks, Valises, Bags, etc., Water St.—A review of the many industries of Berlin would be manifestly very incomplete if mention were not made of J. E. McGarvin & Co., manufacturers of Trunks, Valises, Bags, etc., on Water St. The business was first established in Acton in 1884 by Mr. J. E. McGarvin and Wm. Moore. This continued till 1886, when Mr. Moore sold his interest to Mr. Robert Crane, and it has since been carried on under the name at present used. January 1, 1889, the industry was removed to this city. The premises consist of a substantial brick building 105 x 18 feet in dimensions, and four stories high, and a wing 35 x 25 feet in size for boiler and engine rooms. The building is well fitted up and is replete with the latest improved machinery for the work that is done. The enterprise was started on quite a small scale—one man only being employed at the start; but by strict attention to business and the excellent quality of the work done, an exceedingly prosperous and increasing business has been established, the goods being sold in all parts of the Dominion, four travellers representing the house, and employment being given to fifty skilled workmen. The goods manufactured embrace all kinds of trunks, valises, travelling bags, school bags, shawl straps and everything in this line pertaining to a traveller's outfit. The material used in the manufacture of these goods is imported directly from England, Germany and the United States, and only the very best material is used. The individual members of the firm are J. E. McGarvin and Robert Crane, both Canadians by birth, social and cultured gentlemen, looking closely after the interests of their business, and having a high mercantile reputation.

The Eby Novelty Works, Eby Bros., King St.—Prominent among the industries of Berlin is that carried on by the Eby Novelty Works, of which the Messrs. Eby Bros. are the proprietors. The business was established by C. Moyer in 1879, and carried on by him till Oct., 1889, when it was bought by Messrs. Jeremiah and Josiah Eby, and has since been conducted by them. Before entering the foundry business they were successfully engaged for some years in the stove and hardware business. The premises occupied are 20 x 36 feet in size and two stories high. In addition there is an engine-house, blacksmith shop and sheds for storing material. An open yard of some three-quarters of an acre adjoins the shops. The buildings are fitted up with the latest improved machinery for doing the work of the shop, and is operated by a twelve-horse power engine. The work turned out is of a high quality and embraces among other things a patent clothes drier and washing machine, and in these two articles a speciality is made. Aside from this, the work of the firm is mostly repairing, and is local in its nature, confined to the town and surrounding country. Personally, the Messrs. Eby are Canadians; they are thorough mechanics, possess splendid executive abilities and are reliable, being highly esteemed in the community.

Berlin Felt Boot Co., George Rumpel.—The business of manufacturing felt boots and stockings in Berlin was first established in 1867 by Mr. J. R. Feick, who conducted it on a comparatively small scale for some years, but with indifferent success, and finally it fell into the hands of Mr. Jacob Y. Shantz, who conducted it until 1870.

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Eby Bros., King Street, Berlin, is a factory of which the proprietors, the Eby family, began in 1879, and in 1880, when it was owned by Josiah Eby, and in 1881. Before entering were successfully stove and hard-wood, each 20 x 36 feet high. In addition to a blacksmith shop and an open yard of some 100,000 square feet is the shops. The latest improved machinery, and is driven by engine. The city and embraces a clothes drier and a speciality work of the firm is in its native, coming country. Per-Canadian; they are splendid executive and highly esteemed

George Rumpel.—The boots and stockings established in 1867 by Rumpel on a comparative scale, but with individuality into the hands of Rumpel until 1871.

when he sold it to Mr. George Rumpel, the present proprietor, who has made of it an eminent success. The premises occupied are located near the railway station and is a substantial brick structure 40x85 feet in dimensions and 34 stories in height. The company manufacture felt boots and shoes and stockings of the same material, which are excellent foot coverings for those exposed to the cold weather, the capacity of the works being about 300 pairs per day. The machinery used is all of the latest and most improved, consisting of pickers, carders, felling machines and felting machines, also a patent lathe. A 60-horse power engine is used in driving the machinery. The annual output of the works is over \$100,000 and the house is driven to its utmost to fill orders which are daily coming in from all over the Dominion. Employment is furnished to 70 competent hands. Mr. Rumpel is a native of Germany and is a gentleman of marked business ability, push and enterprise, and is establishing a business whose future limits cannot be foretold. He is a public spirited gentleman and has served in the council and is held in the highest estimation in the community.

H. L. Janzen, Florist and Nursery, King Street—Flowers, being the emblem of esteem, love and friendship, their culture, whether for profit or as a pastime is a pleasant occupation. Prominently connected with this branch of business in Berlin is Mr. H. L. Janzen, whose green houses are on King Street. Mr. Janzen first started here in 1879 on rather a small scale, and which has gradually grown to be of large proportions. His houses, three in number, have an area of some 8,000 square feet of glass covering, are fitted up with the latest improvements, and heated by some 900 feet of 4 inch hot water pipes extending around and through the buildings. Under the tables here to be found roses, lilies, hyacinths, crysanthemums, azelias, palms and an endless variety of tropical and hot house plants and flowers. In addition to the green houses, Mr. Janzen has quite a number of hot beds for the propagation of early bulbs and plants, it requiring 350 sash, each 3x6 feet in size to cover them. Mr. Janzen also has a nursery, covering some four acres of land, and containing all kinds and varieties of fruit and ornamental trees and shrubs. From the green houses he furnishes cut flowers, bouquets, decorations and floral offerings; from the hot beds early flower and vegetable plants, while his nursery stock is sold by agents and goes all over the country, and has, wherever sold gained a high reputation. Personally, Mr. Janzen is a German by birth, but has lived in Canada the past thirteen years. He is a very pleasant gentleman and takes an active interest in the welfare of the town, holding the responsible positions of Reeve and School trustee. Telephone connection.

J. E. Staebler, Insurance Agent, King Street.—Among the agencies conducting this line of business in this part of the county none are more deserving of mention and none more fully enjoy the confidence of the public than Mr. J. E. Staebler, general, fire, life, and accident insurance agent on King Street. This gentleman established an agency here in 1872 with but little to represent,

but by diligent and persevering energy has worked up a wide connection and now represents thirteen of the largest, oldest and best fire, and one of the safest life and accident insurance companies that do business in Canada. His record as a fire insurance agent is phenomenal, and is not surpassed or equalled anywhere in America or in the world; the companies he represents carrying risks amounting to over 1,000,000 dollars. In this vicinity the entire losses paid by him during the term that he has been in business has amounted to the small sum of 975 dollars. In addition to the insurance business, which he carries on, he has been engaged in several other enterprises since he located here, and is now engaged in a general wholesale jobbing business, the principal line being buttons. In 1878 he formed a joint stock company for the manufacture of gas in the town and had charge of it till 1886. Mr. Staebler is a public spirited citizen and takes a leading interest in municipal as well as national matters. He was for two years Reeve of the Town and has for the past ten years represented his Ward in the Town Council. He is a native Canadian; was born in County of Waterloo and raised on a farm in Oxford County and educated himself. He is jovial, courteous and cultured and has a leading position in the social world.

Dunke & Co., Groceries, King Street.—The grocery and provision trade deals more particularly with the general public than any other, and on that account is more important than any other. Prominent among those engaged in this line of business in this town is the old established firm of Dunke & Co., dealers in groceries, fruits, confectionery, crockery and glassware, located on King Street. The business was first established in 1871 by Mr. H. S. Bochmer, as a general store. He continued it till 1887, when the present firm bought the grocery part of it and Mr. Bochmer removed the dry goods to another location. Since the inception of the business it has met with most flattering success, new customers being added and the trade being extended from year to year. The premises, which have a floor space of over 10,000 square feet, are well adapted to the business and are well stocked with such goods as are usually found in a store of this kind. Here are the best brands of tea from China and Japan; the most fragrant coffee from Java and Rio; the purest spices; hermetically sealed canned goods; dried fruits, nuts, raisins and confectionery, all are here. Another branch of industry which Dunke & Co. carry on successfully is pork packing, buying dressed hogs from the farmers in the fall; packing the pork and selling it to their customers from the store. Egg packing is carried on extensively too; these being also bought from the farmers, and when packed, shipped to New York. In this alone a large business is done, amounting to several car loads each year. All goods are carefully selected and only those of best class quality are dealt in. The trade extends all over the town and adjoining country and employment is given all the time to five courteous and obliging clerks. The individual members of the firm are C. B. Dunke and R. Dunke, both Canadians, courteous and social, active, shrewd, pushing business men and keenly looking after the interests of their business.

Armbrust, Oberholtzer & Co., Shoes and Slippers, King St.—The Shoe and Slipper industry numbers among its ranks many prominent citizens, and as this commodity is one of the primary essentials of the attire of both sexes, the trade takes deservedly high rank among the industrial pursuits of a community. Among those who in this line have gained a deservedly high reputation, and who are deserving of all honorable mention, must be named Messrs. Armbrust, Oberholtzer & Co., manufacturers of shoes and slippers, King St. This business was established in Aug.,



1887, and from its first inception has been most successful. The goods manufactured are small shoes for children and plush and rep slippers of all sizes for both ladies and gentlemen, the plush being imported from England and the rep from Germany. While the firm has been in business only a short time, yet in that period the reliable quality of all goods dealt in has resulted in the building up of a solid and substantial trade, the goods being now sold all over the Dominion, one traveller being constantly employed, and very often two, while the members of the firm frequently take trips to the larger cities to look after sales of the goods. The premises occupied are 30 x 150 feet in size, fitted up with the most approved machinery driven by a thirty horse power engine, and giving employment to twenty skilled assistants. The individual members of the firm are Mahim Armbrust and Gleason V. Oberholtzer, both Canadians by birth, energetic and reliable in all business transactions, and have thus won the esteem and respect of all with whom they have been brought into contact.

J. W. Stephan. Cigar Manufacturer, King St.—The quality of Canadian cigars has been steadily improving as the demand grew for a better and finer article, fostered no doubt by the importation of fine brands. Mr. J. W. Stephan, whose place of business is on King St., has kept abreast of this demand, and is manufacturing the finest brands both in high and low priced cigars of any in the country. The business was established in this town in July, 1888. For two years previous to that Mr. Stephan was a partner in a similar manufactory in Waterloo, and prior to that for many years. The cigars are made from tobacco grown in Sumatra and Cuba. Among the

cheaper brands are the No. 1, Mansion, Field and Forest, and the Marquis of Lansdowne, while of higher priced are the Surprise, Eastern Beauty and Golden. Aside from these are two special brands, the "Fritz Favorite," being a five cent cigar, and the Flor-in-Stephan, a ten cent one. Cigars are also made to order for parties who want some special flavor. The business done is an extensive one, nine competent hands being employed all the time. The goods are sold at wholesale only, Mr. Stephan supplying the trade in Berlin, Waterloo, Galt, Preston, Guelph and several other towns and cities in the Province. The premises comprise a work-shop, stock-room, dry-room, bonded warehouse and office, all of which are conveniently fitted up and arranged for the purposes to which they are devoted. Mr. Stephan is a German by birth, a genial and social gentleman, and having been so long in the cigar business knows it thoroughly, and understands how to manufacture first class goods.

Henry Asmussen. Broom Maker, Mill Street, near Albert.—The manufacture of brooms and whisks in Canada has been an industry of considerable importance for some years, more especially since the inauguration of "National Policy." Among the leading manufacturers of this class of goods in this vicinity is Mr. Henry Asmussen, whose establishment is located on Mill Street near Albert. He manufactures all kinds and qualities of brooms and whisks, importing from the States the broom corn, handles and wire. The business was established in 1880 on a small scale and has increased from year to year, amounting now to quite an extensive one. The goods are sold only at wholesale, and are sent to the various towns, Guelph, Galt, Preston, Waterloo, Hespeler, etc. The premises occupied are 20x30 feet in size, and containing three machines. Employment is given to four men. Personally, Mr. Asmussen is a German, but has lived in Canada for the past fifteen years. He is an active business man, thoroughly understanding the business in which he is engaged, and to this knowledge does he attribute the great success he has had.

George Seiler. Photographer, King Street. The photographer's art is one that has materially and wonderfully developed within the past 20 years; in fact every year there is some new invention, some appliance that much advances the beauty, finish and life like expression of the picture. Among those engaged in this line of business here is Mr. George Seiler, who has been established for the past six years and whose business has been constantly improving and extending throughout the town and country. The studio occupied by Mr. Seiler consists of the operating room, which is 25x30 feet in dimensions, and the reception room, 10x20 feet, with dark room, finishing-up room and others adjoining. The work done by this gentleman is very artistic and well finished and correct in all its details, evincing the artist and thorough master of his work. Mr. Seiler is a native of Canada and is a painstaking and careful artist and guarantees satisfaction in all work done by him. He is a gentleman much thought of in the community, where he is well known and respected.

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H. F. Pearson, Dentist, King Street.—That dentistry was practised before the christian era we know to be a fact, false and filled teeth having been found in skulls that were dug up in ancient grave yards. It is very recently, however, that the science has reached a high state of perfection. It is only within the past one hundred years that artificial teeth on silver or rubber plate have been used. Previous to that time all such were carved out of ivory, the teeth and plate in one piece, and made to fit the mouth as nearly as possible without any impression being taken. Now, however, has dentistry reached such a high state of perfection that artificial teeth, to take the place of decayed ones, are so perfectly formed as to appear as the natural ones, but a tooth partially decayed is filled and crowned with gold so as to make it almost if not quite as good as at first. Prominent among those in this profession in Berlin is Mr. H. F. Pearson, L.D.S., whose office is on King street. Mr. Pearson studied dentistry for four years with Dr. Pearson, Toronto, and then graduated in 1875 at the Royal College of Dental Surgeons in Toronto. His office is nicely fitted up and arranged and has all the latest and most modern appliances for doing painless and careful dentistry. Since starting in business here he has been eminently successful and draws his patrons from the best and most influential citizens. He is a Canadian by birth, a jovial, courteous gentleman and a careful, conscientious practitioner, keenly alive to the importance and necessity of carefully treating the teeth.

Jacob G. Good, Blacksmith, King Street.—To be a good blacksmith twenty-five years ago was to shoe a horse so that he would not need shoeing again for several months. And even now, the same idea prevails among some classes. Now, however, the blacksmith who understands his business puts the shoes on so as to benefit the horse's foot and cure it if deformed or diseased. Among the mechanics of this town who come under the head of progressive blacksmiths is Mr. Jacob G. Good, whose shop is located on King Street. Mr. Good first opened a shop in Berlin in 1882, having been for nine years before that following his trade in Wallenstein. The business which he does is mostly horse-shoeing and general repairing, and his patrons come from all parts of the town and country adjacent. Ever since the inception of the enterprise has it met with success, and so thoroughly does Mr. Good understand it in all its details that his customers stay with him from year to year, while new ones are constantly being added. His shop is well located and conveniently arranged for the uses to which it is put, and is fitted up with all proper tools and appliances to do first class work. Mr. Good is an American, having been born in Ohio. He is a social, courteous gentleman, and full of the energy and enterprise peculiar to Americans.

H. Waldron, Veterinary Surgeon, Queen Street.—One of the most successful of the skilled practical veterinary surgeons in this section of the country is Professor H. Waldron, who has given his special attention to the ailments and diseases of horses and cattle for a number of years. He is a graduate of the Toronto Veterinary College, and is especially adapted and qualified to treat all diseases of animals. He possesses a thorough knowledge of the anatomy of the horse and his diseases, and knows how and when to apply the proper remedies. He has specially adapted stables on Queen street, with accommodations for four horses, where a skillful and painstaking groom is in attendance. Prof. Waldron is a native of England and has resided in this country for 15 years. He is a remarkably successful veterinary surgeon. He was in practice for two years in Ayr, previous to coming to Berlin, where he has also been over five years established in business. He has become popular during his stay in this town, and his services are highly appreciated by owners of horses and cattle, who commend him in the highest terms as an experienced, reliable and thoroughly qualified veterinary surgeon. He furnishes medicine and gives his personal attention to all calls and makes a specialty of surgical operations.

George Klein, Butcher, Market House.—There is no branch of human industry of more importance than that which furnishes the people with provisions. Next to bread, beef, pork and mutton are among the most important articles of food with civilized nations, and the enormous demand for these food supplies has resulted in the establishment of extensive houses in every large trade centre. In this particular, Berlin is not behind other towns as introduced by the house of Mr. George Klein, which occupies a prominent place here, both on account of its long establishment and the quality of the goods which it carries. The premises occupied as a retail store in the market building, are 25x25 feet in dimensions and conveniently fitted up. The building used for pork-packing is on Bently street, and is 30x10 ft. in size. The pork he uses, he buys from the farmers in the country round about, and after it is properly cured is sold to his customers, or at wholesale to the provision stores. Mr. Klein thoroughly understands the business in which he is engaged, having first started in it at Preston in 1855, and removing to this town in 1860 and continuing in it all the time since. When he first started it was on a very small scale, but now he sells at both wholesale and retail, and he is known far and wide. Mr. Klein is a German by birth. His house is one that is amply entitled to a prominent position in the trade by reason of the fair and honorable manner of transacting business which has always been characteristic of it.

WATERLOO.

In 1806 Abraham Erb with a party of 40 others from Franklin County, Penn., purchased a tract of 900 acres, which embraced the principal portion of what is now the town of Waterloo. A grist mill was erected in 1816 by Mr. Erb, but Jacob Snyder was, a few years later, general merchant and leading man in the settlement. Up to 1830 the immigrants who came into the town were mostly from Pennsylvania, but after that date they came direct from Germany. In 1851 the population of Waterloo was 250, principally of German birth, and there were two churches, Lutheran and Evangelical. The settlement was incorporated as a village in 1857. Since that date the progress of the town has been steady and its manufacturing interests have increased almost annually. They embrace distilleries, breweries, flour mills, furniture factories, button factories, tanneries, planing mills, agricultural implement works, iron foundries, etc. The manufacture of woollens is very extensively carried on, employing a large number of hands. The place is also a well known insurance centre. Waterloo is located on a branch of the Grand River two miles north-west of Berlin. It has excellent water power, which is well utilized. It has churches of four denominations, two telegraph offices, a bank and two printing offices. The *Chronicle* and the *Canadischer Bauernfreund* are published here. A branch of the Grand Trunk connects it with the main line at Berlin. Its present population is over 3,000. With the nucleus of manufactures which Waterloo contains it is bound to become a large commercial centre.

Commercial Hotel. Jacob Seyler, King Street, Waterloo.—Prominent among the hotels in Waterloo is the well known "Commercial," conducted during the past eight years by Mr. Jacob Seyler, who was previously engaged in the same line of business in New Hamburg. The building occupied is a handsome three-story brick structure with cupola in front. It is 66x108 feet in dimensions. There are in the house 33



bedrooms, two parlors, dining room, two sample rooms for the use of commercial men and bar. The bedrooms are well lighted and ventilated and comfortably furnished; the dining room is large and tastefully furnished, while the menu is all that the most fastidious could desire, containing as well as all the delicacies of the season the more substantial viands, the *outside* being no exception-

able. The bar is well furnished with imported and domestic wines and liquors and cigars. Employment is furnished to seven courteous and attentive assistants who are ever on the alert to anticipate the desires of the guests. The rates of the house are \$1 per day, special rates being made to permanent boarders. Mr. Seyler is a native of Canada. He is a genial and painstaking host, and a gentleman well adapted for the business he so ably conducts.

George Suggitt. Livery, Duke Street.—There is nothing more pleasant than to drive a fine horse, or more healthful than a ride through the country on an easy going one. It happens very often, however, that it is not convenient to either own or keep one; hence the necessity of livery stables. Waterloo has several of these, prominent among them being that kept by Mr. George Suggitt, on Duke Street. The livery was first started in 1882, on King Street, but removed to its present quarters in 1887. It was at first started on quite a small scale, but few horses being kept, but it has gradually extended itself, until now Mr. Suggitt does an extensive and increasing business. In the stables one will find quick stepping and spirited horses for gentlemen, and gentler and easily controlled ones for ladies. Buggies, carriages or hacks for wedding or other occasions are furnished promptly and on short notice. The stables are high, airy and well lighted, and the horses and buggies are kept in first class shape, everything being in its proper place and in order. Mr. Suggitt is a native Canadian, a genial and pleasant gentleman, and knows the good qualities of a horse when he sees it.

Andrew Rockel & Sons, Builders and Furniture Dealers.—Prominent among the business men of Waterloo is the firm of Messrs. Andrew Rockel & Sons, builders, contractors, music and furniture dealers and undertakers, whose place is

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on King Street. The business was established by Mr. Andrew Rockel several years ago on quite a small scale, and has steadily grown, until now a very extensive trade is done. In 1887 the business had grown to such an extent that Mr. Rockel admitted as partners his four sons, Henry J., Charles N., Gustave B. and Adolph J. Rockel. In building they have done some very extensive work, having had the contracts for the largest buildings, both public and private in the town. In furniture a good business has been done, which is constantly increasing. In music merchandise one can buy anything from the Jew's harp and harmonium of the small boy to the costly piano for the rich and refined lady. In undertaking, a full and complete stock is kept of coffins, caskets, shrouds and robes; a hearse and carriages being furnished, night calls attended to, and full charge taken of funerals, when desired. Another feature of the undertaking department is embalming the dead, which Mr. Rockel attends to personally. The premises occupied are 20 x 80 feet in dimensions and two stories high; while employment is given to many skilled workmen, the number ranging, according to the season, and the work on hand, from four to twenty. Mr. Andrew Rockel, the senior member of the firm, is a German by birth, but came to Canada in 1855, his sons are Canadian born. They are all courteous and social gentlemen, and have good mercantile standing. They are public spirited and take an active interest in municipal matters, and the welfare of the town, the senior member of the firm having held many public offices; captain of the fire department, constable, school trustee and councillor. In connection they carry on the watchmaking and jewelry business, conducted by Mr. Henry Brasseler, who is son-in-law to Mr. Andrew Rockel.

Geo. A. Wanless, Agent for Sewing Machines, King Street, Waterloo.—The reliability of an agent depends very much on the quality of the goods which he has to offer. If they have real merit, and he can prove what he says by results, he has no hesitancy in recommending them to the public generally. If, on the other hand, the goods are poor, he cannot bring them before the people in their true light. Prominent among those who have substantial goods to offer is Mr. Geo. A. Wanless, sewing machine agent, whose place of business is on King Street. This agency was first established by Mr. John Wanless in 1864, and by him conducted until 1880, when the present proprietor took possession, and has continued it since. Mr. Wanless is agent, and has for sale the "Raymond," "New Home" and "Wheeler & Wilson" sewing machines, and the Mason & Hamlin Cabinet Organ. These sewing machines are reliable, well-known, and are acknowledged to stand at the head of the long list of these useful household articles, while the Mason & Hamlin Organ is everywhere acknowledged to head all others. Mr. Wanless has been in the agency business so long, and has made so thorough a study of the different machines on the market, that he has no hesitancy in recommending those that he offers, knowing well that all the state-

ments he makes will be borne out by facts. The same holds good with the organ that he offers. A point Mr. Wanless seeks to impress on his customers is, not the weak points of other machines, but the merits of his. He keeps also all parts of these machines; and can supply those who are so unfortunate as to break any of the attachments. Also oil, thread and needles. Mr. Wanless is a Canadian by birth, a cultured and refined gentleman, and is ever ready to show the merits of his goods.

Frederick Keil, Cigar Manufacturer, King Street.—Among the enterprising business establishments of this town whose operation are worthy of record in a work devoted to the commercial and manufacturing interests of this portion of Western Ontario, is that of Mr. Frederick Keil, manufacturer of cigars. The factory is located on King Street, where he gives employment to a number of experienced assistants. The cigars manufactured by Mr. Keil are from carefully selected leaf, and many of his brands are received with the utmost approval by the best judges of tobacco in the town and surrounding country. The most popular and in general request are the Conductor's Punch, S.K., Little Star, Morning Paper, Viola and Silver Ash; and to order, an extra brand, the Henry Clay. In consequence of the excellent and standard quality of the cigars here prepared for market, he has an established trade, chiefly through Western Ontario, and often finds the demand for some of his special brands to exceed his ability to supply them, yet he aims at all times to keep a full stock of the best grades constantly on hand. Though comparatively of recent date, having been started in 1886, yet he enjoys a wide popularity. Mr. Keil is a native Canadian, courteous and social, and delights to tell of the merits of his cigars. All his cigars are Havana filled. Mr. Keil does his own travelling.

Waterloo Meat Market, John Fisher, dealer in all kinds of fresh and salt meats, pork, lard, sausages, etc.—Among the butchers of Waterloo there are none who keep a better class of meats, or cater more to the wishes of their patrons than Mr. John Fisher, on King Street. This gentleman has been established in business since 1874. The stock is a complete one, and embraces fresh, salt and smoked meats of every description, dried beef, pork, lard, sausage, etc. To meet the requirements of his customers Mr. Fisher kills from ten to twelve head of cattle a week in addition to small stock, and makes a specialty of lard, which is of the finest purity and quality. Mr. Fisher buys in large quantities for cash, and on the principle of quick rates and small profits, his customers get the benefit of moderate prices, and as such his trade is steadily increasing. All orders receive prompt attention and goods are delivered to any part of the town. Mr. Fisher is a Swiss by birth, but has lived in Canada for the past thirty-three years, where he has earned a well deserved reputation as a solid and reliable man of business, while for the obtaining of meat supplies his establishment will be found a most desirable one.

Ontario Mutual Life Assurance Company.**BOARD OF DIRECTORS.**

I. E. BOWMAN, Esq., M.P., President,	Waterloo.
C. M. TAYLOR, Esq., 1st Vice President,	Waterloo.
ROBERT MELVIN, Esq., 2nd Vice President,	Guelph.
ROBERT BARR, Esq.,	Kincardine.
ALFRED HOSKIN, Esq., Q.C.,	Toronto.
JAMES HOFF, Esq.,	Ottawa.
B. M. BRITTON, Esq., Q.C.,	Kingston.
FRANCIS C. BRUCE, Esq.,	Hamilton.
JOHN MARSHALL, Esq.,	London.
J. KERR FISKEN, Esq.,	Toronto.
E. P. CLEMENT, Esq.,	Berlin.
HON. WILFRED LAURIER,	Arthabaskaville, Que.

After many years of trial it has been found that the mutual system of life assurance is incomparably the best, and the ever watchful public have found that out to their advantage. The old systems do not meet the wants of the people so well as that just mentioned. The history of The Ontario Mutual Life has been, from the beginning up to the present time, a record of success, alike creditable to its founders, its board of directors, its officers, and its staff of agents. Success begets success. The growth of the Company has been rapid, healthy and constant, showing in each year, since its establishment, a gain in membership; a gain in premium receipts; a gain in interest receipts; a gain in assurance in force; a gain in gross income; a gain in new business; a gain in surplus, and a gain in readily convertible cash assets. In fact, the object of all connected with its affairs has been to make it one of the best, the most substantial and enduring com-



panies of its kind. That success has so far attended their efforts, the present admittedly high financial standing of the Company abundantly proves. The headquarters of this Company are here under the general management of Mr. William Hendry, a gentleman well versed in all insurance matters, and an eminently qualified person for the place. The Company from its start has had a remarkably prosperous career, the past year being a particularly bright one, the amount of risks exceeding by more than \$250,000 what they wrote for the year ending the first of

January, 1890, while the daily income from premiums is over \$14,000 a day. This is an excellent showing and speaks in the highest terms for the progress the Company is making, and the popularity in which it is held by the general public. The offices of the Company are prominently located and tastefully fitted up, and are presided over by a corps of efficient and accommodating assistants. Those desiring to insure cannot do better than to call on Mr. Hendry, who is a pleasant and social gentleman and ever ready to talk of the merits of his Company, or any of the Company's agents in the leading towns and cities of the Dominion. The Company is managed solely in the interests of its members, and its general business is controlled by a board of directors elected by the policyholders. All the profits are returned annually to its members in reduction of their premiums. The President is Mr. I. E. Bowman, M.P., and the Secretary Mr. W. H. Riddell.

W. Wells & Son. Dentists.—Standing in the front rank of the dental profession of the country Dr. W. Wells & Son have been eminently active and successful in their practise. Dr. Walter Wells first commenced the practise of dentistry here in 1869, having previously passed an examination before the Royal College of Dental Surgery in Toronto. His son, C. W. Wells, having studied with his father, passed his examination at Toronto in 1883 and then went to Philadelphia, and took the course of Dental Surgery at Pennsylvania College, passing there in 1887. Dr. Wells & Son make every description of artificial teeth set in gold, silver and platinum with a continuous artificial gum. With all the improvements in this line they keep fully posted; their large and constantly increasing business requiring a corresponding amount of appliances of the most effective design and construction. Anesthetics are used with the best effect in extracting teeth. Their dental rooms are replete with every modern accessory of the profession, while they guarantee first-class work in every particular. Their offices and reception rooms are situated on King street and are handsomely fitted up. They are Canadians by birth, pleasant and social gentlemen, and have the full confidence of their patrons who come from the best and most influential citizens. Dr. Walter Wells is one of the Stockholders of the Waterloo Woollen Manufacturing Co. and also of the Dominion Life Assurance Co.

Philip Hohmeier. dealer in Stoves, Tin, Sheet-iron and Copper Ware, etc., patentee and manufacturer of the celebrated Milk Can.—The comprehensive establishment of Mr. Philip Hohmeier includes a vast variety of articles of general utility in every household, and thus gives to this business an importance of more than ordinary significance. This business was established by Mr. Hohmeier in 1872, and he has occupied his present quarters since 1888, which comprises two flats and basement, each 26x80 feet in dimensions. Mr. Hohmeier does an extensive business as a dealer in stoves, ranges, hardware and house furnishing goods. The assortment of stoves and ranges is especially fine, and includes those of well-known manufacturers which have satisfactorily stood the test of experience. The immense stock of articles pertaining to the general hardware trade comprises every variety of mer-

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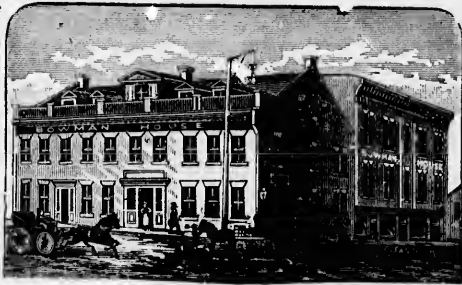
chandise usually found in extensive establish-
ments of this kind. In connection with this line
of business Mr. Hohmeier also conducts a plumb-
ing department, in which branch he has been
eminently successful. He does every kind of
plumbing, fitting up private residence, business
houses and public buildings, efficiently executes all
gas and steam fitting and carries a full line of gas
fixtures, chandeliers and brackets. Employment
is given to three experienced assistants, and all
work is done under the personal supervision of
Mr. Hohmeier, who is a thoroughly practical
plumber. Mr. Hohmeier is a Canadian by birth,
a social, pleasant gentleman, takes an active
interest in municipal matters and represented the
town in the council for eight years.

Alexander House. Jas. Alexander, propr.,
King Street.—Among the hotels in the
Eastern section of the town deserving of pat-
ronage, is the Alexander House, located
on King Street. The house is newly built,
having been opened no longer ago than December
1, 1888. It is a substantial three
storey brick structure of pleasing archi-
tectural design and built in the most
approved style. It contains thirty-
three large well-heated and ventilated
bedrooms, parlor, sitting, reading and
sample rooms, and a well-stocked bar,
where is to be found the best brands of
wines and liquors and the choicest
imported and domestic cigars. The
dining room is cosy and neat, will seat
forty guests, and in it is supplied, by
competent and pleasant assistants the
delicacies of the season as well as the
most substantial food; while the cook-
ing is all that the most fastidious could
desire. In addition to the house there
is first-class stabling accommodation
for twenty-five horses, thus making it e-
nvenient for the farming community. The house being
newly built, has all modern accommodations, and
everything is scrupulously neat and clean, and a
home-like feeling pervades the entire establish-
ment. Mr. Alexander, the proprietor, is a Scotch-
man by birth, but has lived in Canada for the
past 18 years, pleasant and courteous, alive to the
interest of his hotel, and with his competent
assistants keenly looking after the welfare of his
guests.

John Martin. Merchant Tailor, King Street.
—To a great extent a stranger can be judged by
the neatness and fit of his clothes. If well dressed
he makes a good impression; if shabbily at-
tired, but little notice is taken of him. It becomes
one, therefore, not only to wear good clothes, but
those that fit him as well; and to this end we
must consult and employ first-class tailors. Promi-
nent among this class of business men in Water-
loo is Mr. John Martin, whose establishment is
on King Street. Mr. Martin commenced for him-
self in 1881; for the 12 preceding years having
been employed by different dry goods merchants
as cutter, when they got an order for a suit of
clothes. The business from its inception has met
with flattering success, the quality of the work
turned out and the promptness with which it is
executed, getting him customers from all parts of

the surrounding country. He keeps a full line of
English and American cloths and suitings, thus
enabling him to meet the wants and tastes of all,
while he guarantees his work to be as represented
and his prices to be as low as is consistent with
good business principles. Mr. Martin is a German
by birth, but has lived in Canada since 1859; he
is courteous and social, and takes a lively interest
in municipal affairs and has been honored by the
citizens with responsible public trusts. For the
past six years he has been a member of the town
council, and during the greater part of that time
has been chairman of the Property Committee.

Bowman House. Henry Zimmermann, pro-
prietor, King Street.—In the number and quality
of her hotels Berlin is strongly represented, and
amongst those holding a high reputation for the
embodiment of all those essentials to a first-class
establishment must be mentioned the Bowman



House, located on King street. The location of
the hotel is most eligible, being near the station,
adjacent to the market and in the midst of the
business portion of the town. The building, in all
its appointments and equipments is admirably
adapted to the purposes for which it is used, while
the proprietor and his assistants are efficient and
experienced in the duties of their positions,
making the Bowman House particularly inviting
to home patrons and the travelling public. The
building is a substantial brick structure, three
stories in height and being 60x124 feet in dimen-
sions. It contains thirty-three well lighted, and
airy bedrooms, parlor and sitting rooms, four
sample rooms for the use of commercial travellers,
a well stocked bar, where are found the best beer,
wine, liquors and cigars, and a handsomely fitted
up dining room. The dining room seats eighty
guests and in it are served the latest delicacies of
the season, as well as the most substantial food.
In connection with the hotel is a well arranged
barn and stable, 15x130 feet in size and having
accommodations for 100 horses, thus making the
hotel a very convenient stopping place for farmers,
and in this particular line the hotel has a big pat-
ronage. Mr. Zimmermann is a German by birth
and has lived in Canada since 1846. He is a
thoroughly experienced hotel-keeper and makes an
obliging and popular host.

CITY OF GUELPH.

The City of Guelph, which has gained the sobriquet of "The Royal City" from the fact that it was named in honor of the reigning family of England, owed its origin to Mr. John Galt - in whose honor the town of Galt was named—the father of Sir A. T. Galt. A company, known as the Canada Company, having acquired a tract of land of 40,000 acres a few miles north of Galt, which was then a flourishing village, Mr. Galt, the Company's agent, with a number of men from Dundas and Ancaster, set out on the 21st April, 1827, to survey; and they cut the first tree in the clearing where now the city stands, on St. George's Day, April 23rd, of the same year. Guelph became an incorporated village on the 23rd April, 1879. It is admirably located on the main line, as well as on the Wellington, Grey & Bruce division of the Grand Trunk Railway, 48 miles west of Toronto; and is the principal shipping point on the main line between Toronto and Sarnia. The site for the town was well chosen. The city is situated on undulating ground, giving a picturesqueness to the view, and being at an elevation of from 1000 to 1100 feet above the level of the sea, is very healthy. Its present population is about 11,000 souls. Guelph is well supplied with public buildings, which, as a rule, are handsome and valuable structures. The Government buildings are the Post Office, Inland Revenue Office and Customs Office, which are located on Wyndham street. The Home-wood Retreat, which is a private asylum, and is admirably located for its purpose, bears a very high reputation and receives patients from all parts of the United States and Canada. The banking interests all occupy fine buildings, and these are represented by the Canadian Bank of Commerce, and the Montreal and Ontario Banks. There are also several private banks and loan companies. The counties of Wellington and Waterloo are famous throughout the country for the excellence of their live stock. There are three special fairs, namely, the Christmas Show, and Easter Fair, under the auspices of the Guelph Stock Club; and the Central Exhibition, held each fall under the auspices of the South Wellington Agricultural Society. On these occasions are exhibited the very best that the counties can produce, and what is shown would never fail to repay a visit.

Guelph and Ontario Investment and Savings Society.

—There is possibly no individual interest in which as a body we are more interested than in our Banking institutions. Recent disastrous failures have made the public much more particular in their enquiries and investigations as to the standing and management of financial establishments. Occupying an honorable and trusted position in financial circles in the well-known Guelph and Ontario Investment and Savings Society with headquarters in this city, incorporated in 1876 it has by able and conservative management, secured the full confidence of the general public. It has an authorized capital of \$500,000. A reserve fund of \$84,000 and total assets at the beginning of this year of \$1,283,702.08. The net profits for the year 1888, after paying all costs of management, municipal taxes, interest on deposits and debentures, etc., were \$44,059.41. Owing to the continued enlargement of the society's business it was rendered necessary during the year to increase the capital stock, and 1,000 shares of \$150 each were issued and readily taken up at a premium of twenty per cent. The society was incorporated to lend money upon real estate mortgages and municipal debentures; it is authorized to receive money on deposit in its savings branch, and to issue land mortgage debentures for more permanent investment. These debentures are purchased largely by executors, trustees and municipal councils, and those to

whom ample security and the prompt payment of interest are essential considerations. During the last eight years the deposits and debentures of the society have increased from \$40,000 to over \$800,000 and the investment on mortgage security has increased over 500 per cent. The Board of Directors is composed of D. Stirton, Esq., President; A. B. Petrie, Vice-Pres.; R. Melvin, Esq., R. Forbes, Esq., L. A. Keating, M.D., J. P. Phin, Esq., J. Phin, Esq., C. McMillan, Esq., H. Howitt, M.D., J. E. McElderry, Esq., J. Innes, M.P. and Wm. Ross, Esq., Sec.-Treas. The names of these gentlemen are at once synonymous of the financial standing and honorable management of the institution.

John Hooper, Horse Shoer and General Blacksmith, No. 15 Macdonnell street.—Great improvements have been made in the art of horse-shoeing within the past twenty-five years. Then, the great aim of the blacksmith was to put a shoe on a horse so that it would stay, and the longer it would remain the better was the smith. Now the idea is to put a shoe on that will fit the horse's foot, and if there are any defects in it, will have a tendency to cure it. Holding a prominent place among the men in this city in this line of business and one who thoroughly understands it is Mr. John Hooper, horse-shoer and general blacksmith, at No. 15 Macdonnell street. The business was first started by Mr. William Hooper, father of the

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present proprietor, in 1854, and was continued by him till 1873 when the son succeeded to the business; he is a thorough blacksmith, understanding it in all its details—he having commenced to learn the business when very young, so young and small in fact that a platform had to be built for him to stand on so that he might be high enough to strike on the anvil. Ever since the business was first started, it has proved a success and Mr. Hooper not only keeps his old patrons, but gets new ones. Although he does all kinds of blacksmithing, he makes a specialty and devotes most of his time and attention to horse-shoeing. Mr. Hooper is an Englishman by birth, but has lived in Canada for the past thirty-eight years. He is a pleasant, jovial gentleman and of high social standing.

Adam Robertson & Son. Adam Robertson, prop., Pomroy and Machine shop, Mitchell St. and Eramosa Road.—Prominent among the industries of Guelph is that carried on at the foundry and engine works of which Mr. Adam Robertson is the proprietor. These works were first established in 1849, on Norfolk street, by Mr. Adam Robertson, sr., who started the first enterprise of this kind in this part of the country. He soon sold this and in partnership with a Mr. Clark built again on Perth street. Soon after this was sold to Mr. John Watt, and Mr. Robertson then built the present factory, on Mitchell street and Eramosa road; this was in 1852. He started business in the new building, and continued it till 1865, when his son, Adam Robertson, jr., bought an interest in the business and the style of the firm was changed to Adam Robertson & Son. This continued till 1882 when Mr. Robertson, sr., died and since that time the son has conducted the business, continuing the firm name of Robertson & Son. The premises consist of a substantial stone structure 50x30 feet and two stories high, the lower part being the machine shop proper and the upper floor a pattern shop. Adjoining this main building is an engine room 15x30 ft., then a moulding shop 30x30 feet and then still another, a main boiler shop 30x30 with wing; then various departments, however, are connected and the entire building is one solid structure. In addition there is an office and several sheds for storing material, and an open yard of about one fourth of an acre. The building is a model of neatness and is fitted up with the latest improved machinery for the manufacture of boilers, engines, mill machinery and general repairing of all kinds. The business, which was started on a very small scale, has met with the most pronounced success, the work done by the firm being known in all the country round about for its excellence and fine finish. Two engines, a fifteen and a six horse power are used to drive the machinery of the foundry and employment is given to fifteen skilled mechanics in the various departments. Mr. Robertson, the proprietor, is a Canadian by birth but of Scotch descent; he is a social, courteous gentleman and thoroughly understands the business in which from a boy he has been educated.

The Noted Tea Store. J. E. McElderry, dealer in Groceries, Crockery, Glassware, etc., etc., 2 Day's Block.—The most important industry in any country is that which deals with the food supplies of the people. Next to bread and meat, in relation to necessaries, comes groceries, but it

must be admitted that so far as extent of operations is concerned, groceries take the leading part. One of the oldest established houses in this line in the city is that of Mr. J. E. McElderry, dealer in groceries, crockery, glassware, etc., at No. 2 Day's Block. This business was established in 1867 by Mr. E. Carroll and himself at this stand. In 1869 Mr. Carroll sold it to Mr. McElderry who has continued it since, and ever since the date of its first inception it has met with the most pronounced success. The premises occupied are 24x77 ft. in dimensions, three stories high, with basement of full size as the floors above and contain a large and carefully selected stock of the choicest family groceries, the finest brands of teas from China and Japan, fragrant coffees from Java and Rio and pure spices from the East Indies—and of these goods, Mr. McElderry makes a specialty. Here, too, do we find table delicacies, hermetically sealed goods, dried and green fruits, as well as first quality provisions. There is also an excellent stock of crockery, imported directly from Great Britain, and glassware from Germany. All goods carried, are of the best quality and are sold at the lowest market prices. Employment is furnished to three competent assistants in the store. Mr. McElderry is a native Canadian, is a thorough-going enterprising man, a director of the Guelph and Ontario Investment Society, stands high socially and fully understands every detail of his business.

Hugh Walker & Son. Importer and Wholesale Dealers in Oysters, Fruit and Groceries, 47 and 49 Wyndham Street.—There is no line of business anywhere of so much importance to the general public as that which deals in the food supplies of the people. The appearance of the different stores devoted to the sale of groceries and food generally is an important matter too with those who are particular as to what they eat, and one can easily judge, moreover, if the amount of business transacted and the nature of it by the manner in which the store is kept. A model house of this kind, where the kind of goods kept and the nature and extent of the business transacted are indicated by the appearance of the store, is the large, conveniently arranged and well filled premises occupied by Messrs. Hugh Walker & Son, importers and wholesale dealers in oysters, fruit and groceries, at Nos. 47 & 49 Wyndham Street. The business was first established in 1861 in a small store on this same street, but it grew to such proportions that the large and commodious premises at present occupied by the firm were moved into in 1879. The rooms occupied are 50 by 80 feet in size, and have a floor space of some 10,000 square feet. There is an inviting appearance about the entire place; everything is so neat, clean and tasteful that one must be fully satisfied that what he gets is all right. The Messrs. Walker deal in all kinds of plain and fancy groceries, both wholesale and retail, but make a specialty of oysters, fish and fruit, and of all their goods they keep the best and choicest brands; the oysters come from Baltimore and the fruit is imported directly from the best fruit growing countries. Their trade extends all over the country and they send out fresh price lists twice each month. Five men besides the bookkeeper are constantly employed in the store to do the inside work and two wagons are kept busy out-

side. The individual members of the firm are Messrs. Hugh Walker, who is a Scotchman by birth, but has lived in Canada for the past thirty years, and his son, George W. Walker, who was born and raised in Guelph. They are thoroughly representative and progressive business men, and have won the esteem and good will of all who know them.

Charles Davidson. Manager for the Mutual Fire Insurance Company for the County of Wellington, West Market Street.—There is no single interest that affects the business community with the same degree of importance as that of a sure protection against loss by fire. This result can be secured only through the medium of a well regulated, honestly conducted fire insurance company, one that not only issues a policy, but adjusts the probable loss as soon as such is stated and clearly known. A well known and solid fire insurance company is that of the Mutual Fire Insurance Company, of which Mr. Charles Davidson is the highly esteemed manager. This Company is conducted on the cash mutual system. They have now upwards of 3,000 subscribers on their list, gentlemen well known in business circles and of good financial standing. The chief part of the business is done in Western Ontario, and the Company is considered one of the best and strongest in the Province. Mr. Davidson is a native of Scotland, but came to this country forty-eight years ago, and settled in St. Thomas, thence he went to Fingall, and finally came to Guelph, where for some time he was engaged in mercantile pursuits, and was afterwards in the office of Mr. Webster, as valuator and commissioner of the Trust and Loan Company. Since 1850 Mr. Davidson has been identified with the insurance business, and in 1855 he became manager of the Company with which he is now connected, and to his energy and ability is due much of the success of this organization.

Nathan Tovell. Furnishing Undertaker, West Quebec Street.—One of the most important and reliable business houses, as well as the oldest in its line in this city is the coffin warehouses and



general undertaking establishment conducted and carried on by Mrs. Nathan Tovell, at number 137 Quebec street. The business was first started by Mr. Nathan Tovell in 1869, he continued it till 1871 when it was transferred to Mr. Nathan Tovell, jr., a nephew of the founder; after some two years of successful business, Mr. John Mitchell was associated with it and the partnership continued till 1879, when Mr. Mitchell retired from the firm and Mr. Tovell was once more in full control of the business. He continued it till his death in 1887, since which time his widow, Mrs. Nathan Tovell, assisted by his son, Alfred E. G. Tovell, who has charge of the details of the establishment, has successfully conducted it. The enterprise, since its first inception, has been well

patronized and from a comparatively small beginning, has been built up to its present extensive proportions. Metallic, walnut and cloth covered coffins and caskets are kept on hand and all kinds of trimming, shrouds and robes; the designs are very artistic and appropriate. The house has three fine hearses and a span of horses and carriages are furnished for funerals on all occasions. The most rigid personal supervision is exercised over all work turned out and all funerals are conducted in the most appropriate manner. Mrs. Tovell, the proprietress, is a pleasant, social lady, and her son Alfred E. G., who so well assists her, having being brought up in the business, understands it in all details and is moreover of good business ability and high social standing.

George A. Oxnard, Ticket Agent, Market Square.—The office of the general ticket agent in one of the great conveniences of modern travelling life, for here one may obtain all information respecting different routes and lines of travel, the cost and also obtain their tickets without the inconvenience and crowding of the railroad ticket offices when they are about starting and every one is crowding. Among those engaged in this line of business in Guelph is Mr. George A. Oxnard, whose office is on Market Square. This office was established in 1864 by Mr. John Jackson, who sold it in 1870 to Mr. H. D. Mooreham and he in turn was succeeded in 1881 by the present proprietor. Previous to entering this office Mr. Oxnard was for eighteen years ticket agent for the Grand Trunk Railroad at their station in this city and is therefore one of the oldest men in the business in the city. He sells tickets not only for the Grand Trunk, but for all railroads and the Allan, Dominion, Inman, and Cunard Steamship lines for Liverpool and Glasgow and other continental and European points. He is also agent for a line of fire insurance and represents the following reliable companies: Queen, London Assurance and Royal Canadian. Those intending to travel would do well to call on Mr. Oxnard, who will be pleased to give all information, and those in need of fire insurance cannot do better than examine the merits of the companies which he represents. Mr. Oxnard is a native of the United States and is vice-consul for that country for this place, having held the position since April, 1883. He is a thorough-going man of business, full of enterprise, push and energy peculiar to the American race and is a gentleman held in the highest esteem in both business and social circles.

Waterloo Ave. Mills. Wm. Stewart, prop. Waterloo, Avenue.—It is always a pleasure to note a new industry, as it it infuses new life and new vitality into and clunges to a certain extent the regular routine into which communities are liable to fall. In this connection we note the Waterloo Ave. Mills, located on Waterloo Ave., and operated by Mr. William Stewart. The mill is a three story structure, built of stone, 30 x 50 feet in dimensions, and equipped with the most improved modern machinery, and operated by ample water power from the river Speed. The capacity of the mill is twenty-five barrels a day, and a ready market is found for the product within a radius of ten miles of the city. The goods manufactured by Mr. Stewart, are wheat

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Robert Mitchell, General Family Grocer, 23 Wyndham Street.—There is no more important line of business conducted in any community than that which deals with the food supplies of the people. The grocery trade is one of the most extensively prosecuted of any in this line, and its operations extend throughout the length and breadth of the land. Holding a prominent place among those engaged in this branch of trade in Guelph is Mr. Robert Mitchell, General Family Grocer, at No. 23 Wyndham Street. This business is one of the oldest in the city, having been established by Mr. John A. Wood more than five years ago. Mr. Wood continued the business, increasing it from year to year, till 1882, when Mr. Mitchell bought it, and has met with the most flattering success. The premises occupied cover three full floors, each 21 x 100 feet in size, and contain a large and judiciously selected stock of fine family groceries, embracing the most fragrant coffees from Java and Rio, the finest brands of tea from China and Japan, pure spices, dried fruits, jellies and jams, and hermetically sealed goods, as well as a fine stock of china, crockery and glassware imported directly from Great Britain and Germany. All goods handled by this house are of the very best quality, and are sold at as low prices as are compatible with the conducting a safe business. Employment is furnished to five competent and obliging assistants for inside work in the store, aside from those who are employed in delivering goods and other outside work. Mr. Mitchell is a native of Canada, having been born and raised in Guelph, and is a thorough going, active business man, and a gentleman highly esteemed by all who know him.

Central Hotel, Market Square, John Haugh, Proprietor.—There is nothing which adds so much to the prestige of a city in the estimation of strangers as first class hotel accommodations. The City of Guelph is to be congratulated on the possession of establishments of this kind of a high order, and which in all other details can well compare with those of any other place on this continent. Amongst the most popular and favorite houses of entertainment in the "Royal City" is that so widely known as the Central Hotel. The location is one of the most eligible in the city, on Market Square, in close proximity to the rail road depot, and within a short distance of the Post Office and the business part of the city. The first house erected on this site and used as a hotel was burned some years ago, and a larger and better arranged one took its place. The building is a three storied, stone one of handsome architectural design, and finished within in the most complete and thorough manner. The house contains twenty-eight nicely arranged and well

ventilated bedrooms, besides parlor and sitting room and a well stocked bar, where are found the choicest brands of wines and liquors and the best flavoured domestic and imported cigars. The menu furnished in the dining room contains all the delicacies of the season, as well as the more substantial elements of food, while the cooking is all that the most fastidious could desire, and is served in a most pleasant way by courteous and competent waiters. The house has both gas and electric lights. There is, in connection with the hotel a good barn and stabling accommodation for fifty horses, which are presided over by attentive hostlers; their stabling accommodation being one of the features of the hotel, and making it particularly a farmer's house. Mr. John Haugh, the proprietor, has only been connected with the house since April, 1889, but is an old hotel man, having been in the business in this city for the past fifteen years; is English by birth, but has lived in Canada many years, and is a courteous, social and obliging gentleman, and is ever alive to the interests of his guests.

John Davidson, Fire, Life, Accident, Insurance and Steamship Agency, Market Square. A steamship and insurance agent has to deal with



the comfort of passengers by recommending and procuring for them proper accommodations when travelling, and with the general public by recommending to them the best insurance, whether in fire, life or accident, marine or plate glass; hence the desirability of reliable men in this branch of business, for upon their recommendation, in many cases, a person visiting a foreign port will take the steamer and route suggested by the agent; or if he wants to get insurance of any kind he will most likely take a policy in the company which the agent claims has the most merits. Holding a prominent place in the line of business in this city is Mr. John Davidson, Fire, Life and Accident Insurance and Steamship Agent, whose office is on Market Square. Commencing in 1876 in City Hall, then in the same block where he now

is, with but a few companies, and gradually by energy and perseverance getting the agency of first class lines of steamships and insurance companies of recognized merit. In insurance the companies represented by him are: In life, The New York; in accident, The Accident of North America and The London Guarantee and Accident; and in fire, The Imperial, Scottish Union & National, Hartford, City of London, Connecticut, Agricultural, and Wellington Mutual; in marine, The Commercial Union; in plate glass, The Lloyds and The Dominion. Of steamships Mr. Davidson has the Anchor, Comard and Dominion lines to Liverpool and Glasgow; North German Lloyd, to Bremen; Netherlands to Amsterdam; Company General Transatlantic, to Havre, and The Faber, a Mediterranean line, to Naples and Genoa. These companies and lines are all first class in every respect, as a talk with Mr. Davidson will show. He does not, however, disparage other companies by showing their demerits, but makes a point of placing the merits of those he represents, prominently before the public. His office is in the office of the Wellington Mutual on ground floor, 24x60 feet in size, and is handsomely fitted up and arranged for the purposes to which it is devoted. Mr. Davidson is a Canadian by birth, having been born and raised in Guelph, and is an active, intelligent and reliable insurance and ticket agent and a gentleman with whom it is a pleasure to converse. While he takes no active part in municipal matters, leaving that for those who have more love for it, he is alive to the military interests of the country, holding the prominent and responsible position of Captain and Adjutant on the staff of the first brigade of Field Artillery, the headquarters of A and B Batteries being in Guelph.

William Sallows. Blacksmith, 77 Wellington street.—To be a good blacksmith, even so short a time ago as twenty-five years, was to shoe a horse so that it would stay on a long time, and the longer it would stay on, the better mechanic, was the man who put it there. Now, however, the smith aims to put the shoe on so that it will be a benefit to the horses' feet and cure any defects there may be in them. Such a blacksmith as this is Mr. William Sallows, whose place of business is at No. 77 Wellington Street. Mr. Sallows commenced the trade with Mr. Daniel Lindeman in 1837. After thoroughly learning the business and working at it for different parties, he started for himself in 1850 at the location where he now is. His premises is a substantial stone structure, some 25x60 feet in size, and fitted up with all necessary tools and appliances for doing first class work. Even from its very first inception the enterprise has met with the most decided success, and so well and satisfactorily does he do his work that he has been able to keep his customers from year to year, old men telling their sons that if they wanted good work done on their horses to take them to Mr. Sallows. The work he does is mostly horse shoeing and general repairing, and he gives employment to three men. Personally, Mr. Sallows is an Englishman by birth, but came to Canada in 1830, and has always lived in Guelph, and since he was married in 1840 has occupied the same house. He is a jovial, courteous gentleman and has a warm place in the hearts of his friends.

W. M. Mann. Florist, 102 King street.—The giving of flowers has ever been regarded as a mark of love, esteem and reverence, and their culture to develop a taste for the beautiful in nature. Thus it is that the work of the florist is pleasant, whether pursued as a pastime or as a remunerative business. Prominent among those actively engaged in this business in Guelph is Mr. W. M. Mann, proprietor of the Hill Side Conservatory, located at No. 102 King Street. The business was first established by Mr. Mann, to raise flowers for sale, in 1879; the plants he had previous to that time being cultivated for pleasure and as a pastime. The houses are four in number, are heated with hot water, carried in pipes around and through them under the tables, and are filled with a choice selection of roses, lilies, carnations, chrysanthemums, in many varieties, fuchsias, hyacinths, sacred lilies, azelias, palms and an endless variety of green house and tropical plants and flowers. The business, started on a small scale, has proved eminently successful, and has grown from year to year until now flowers are shipped to all parts of the province and some have even gone so far as Nebraska, in the States. Mr. Mann makes a specialty of cut flowers and the decoration of halls and churches, many balls and concerts having engaged him to arrange their halls for them, and the artistic manner in which he has done it attesting to his merits in this direction. Also in flowers for weddings and floral offerings he does a very extensive business, his taste in the matter of new designs being highly recognized. He has made a display of flowers at different times at the Provincial Exhibition at Toronto and has always taken first prize. Mr. Mann is a Scotchman by birth, but has lived in Canada the past thirty-eight years. He is pleasant and courteous and stands high socially wherever known.

Joseph Cartledge & Co., manufacturers of all kinds of Hand-made Gloves and Mitts, mens', boys', ladies' and Misses'.—Among the industries of this city, which deserve more than a passing notice and which add materially to the scope of manufactures here, is the firm of Joseph Cartledge & Co., manufacturers of all kinds of hand-made gloves and mitts, etc., at No. 27 Quebec street. The business was established by Mr. Cartledge about three miles in the country from Guelph, in 1879; after continuing for five years he decided to remove to the city, which he did and established himself where he now is. Mr. Cartledge, who is an Englishman by birth, learned this business and engaged in it in the Old Country before coming to Canada, so that when he started here, he brought a ripe experience with him and knowing it thoroughly, its success since its very start has been most flattering. There are twenty-two machines used, occupying two buildings and being operated by hand. At the dull season of the year in winter five hands are employed, but in summer, as many as forty hands are needed; the market for the goods is very good and they are sent all over the province and to Quebec. The goods made at present are gloves, mitts, cardigan jackets, petticoats, etc., and in their manufacture, nothing but the best woolen yarn is used. Mr. Cartledge is a pleasant, social gentleman, and has a first-class mercantile record.

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THE TOWN OF GRAVENHURST.

To all travellers and tourists to the Muskoka District, Gravenhurst is well and favorably known, and was at one time a terminal point of the Northern and North-Western Railway, was at the present time it is an important junction for both trains and boats. It is pleasantly and picturesquely situated on Muskoka Lake, in Muskoka Township, Muskoka District, 11 miles south-west of Bracebridge, the nearest bank location, and 52 miles north of Barrie, while from Toronto it is distant 112 miles.

Gravenhurst was settled in 1870 and incorporated in 1878, and despite the direful ravages of a most disastrous fire a few years ago, the growth of the town has been steady and progressive. It is the centre of a large lumber trade, and possesses a number of saw and shingle mills.

Gravenhurst may be said to be the very key to the Muskoka District, and is the starting point for tourists and sportsmen visiting the lake region. During the season of navigation, steamboats run twice a day to Bracebridge, and daily to Beaumaris, Port Carling, Windermere, Rosseau, Port Cockburn, and tri-weekly for Bala, the Muskoka and Georgian Bay Navigation Company operating the comfortable daily steamers "Nipissing," "Kenosha," "Muskoka" and "Orion" from this point upon Lakes Muskoka, Rosseau and Joseph.

Stages run tri-weekly to Ullington, and weekly to Barkway. There are Methodist, Presbyterian, Catholic, and Episcopal churches, also a public school, free library, a town hall, and a weekly paper, the *Muskoka Banner*.

Considerable quantities of lumber, shingles, lath, timber, and produce are shipped; and the assessed valuation of real and personal property is close on \$200,000.

The population exceeds 2,000.

Muskoka and Georgian Bay Navigation Company, J. S. Playfair, Pres.; A. P. Cockburn, General Manager, Gravenhurst; J. A. Link, Sec'y Treas.—There is no part of Canada, or in fact the whole continent of America, which offers so many attractive inducements to visitors, tourists and families, as does the region known as the Muskoka Lake district. Every year witnesses an increasing number of incomers, while Gravenhurst, in the great majority of cases, is the radiating point. On Mondays, Wednesdays and Fridays, the splendid steel paddle steamer "Nipissing" leaves this town for various points on the lake to Port Cockburn, similar journeys being made on alternate days, one hour later, while a daily stage communication is kept up with Parry Sound and Georgian Bay from Port Cockburn. Other well-known steamers leaving this point are the "Kenosha," the "Muskoka," the "Orion," while the fine upper cabin steamer, "F. B. Maxwell," makes daily trips to Parry Sound in connection with the mail trains at Penetanguishene and Midland, via the most sheltered, picturesque and shortest channel.

Another boat belonging to this line is the "Imperial," through means of which islanders and summer visitors can be accommodated at any convenient and safe landing places. In short, without going into lengthy details, from Gravenhurst some of the most enchanting trips on the American continent may be made, and those who are contemplating a summer trip cannot do better than fix their minds on this district, and make due application to Mr. A. P. Cockburn, Manager of the Muskoka and Georgian Bay Navigation Company at Gravenhurst, from whom every information and courtesy will be received, while a large illustrated guide may be

had free on application to Mr. J. A. Link, of Gravenhurst, or Messrs. Williamson & Co., 5 King St. West, Toronto.

Albion Hotel, F. Wasley, Proprietor, Gravenhurst—In the matter of hotels Gravenhurst is well supplied, and as there are annually a large number of visitors to this spot, either on pleasure or business intent, it is desirable that some mention be made of the favored houses of this town. Thus, prominent mention must be made of the Albion Hotel, of which Mr. F. Wasley is the esteemed and popular proprietor. Some twelve years ago Messrs. Wasley and McKinnon were in partnership, but for the last seven years the former has held sole possession. In 1888 a new building was erected, this being a handsome three-story brick building, in which every modern improvement has been introduced, special attention having been paid to sanitary arrangements.

The whole house is handsomely furnished throughout; there are some twenty-five rooms, large, airy, and cheerful, with pleasant parlors, and a spacious dining-room; the culinary department is under able management and a liberal table is always supplied. For the convenience of commercial men there is a large sample room; also a well equipped bar, office, etc., and a capital barn and stables. The house is heated by hot air, and visitors will at all times find this a most pleasant house at which to stay, while Mr. Wasley will prove the most genial of hosts. This gentleman is a native of York, Ontario, and for some years was engaged in agricultural pursuits.

Caledonian House, John Sharpe, Proprietor, Gravenhurst.—In the way of hotels Graven-

hurst can offer every inducement to visitors, whether on business or pleasure intent, and for the benefit of your numerous readers special mention must be made of the Calceolar House, of which Mr. John Sharpe is proprietor, and which with the patriotic ardour of his race, as a son of the "land o' cakes," he has so aptly named. For nine years Mr. Sharpe has been proprietor of this house, but like so many more of his townsmen, he suffered in the disastrous fire of Sept., 1887; however, he has now rebuilt a substantial structure in which every modern convenience has been introduced, while the sanitary arrangements are of a perfect nature. There are now between thirty and forty rooms, large, cheerful and well-ventilated, the house in winter months being heated by steam; also pleasant sitting rooms, reading and smoking rooms, with large sample rooms, a well equipped bar, office, etc., the whole house throughout being furnished in the most approved modern style. The bill of fare is always an enjoyable one, the best of viands and delicacies in season being placed on the table. A bus meets all trains and boats, and there is excellent stabling accommodation. Mr. Sharpe possesses all those warm instincts which in general characterize the sons of Scotland, and for over a quarter of a century he has been a resident of Canada.

Scott & Brown, Livery Stables, Bay Street, Gravenhurst.—The steadily growing importance of Gravenhurst necessitates the establishment of a first-class livery, both for the use of residents, business men and those on pleasure intent. In this connection prominent attention must be drawn to the establishment of Messrs. Scott & Brown, who have a thorough knowledge of this line of business, and who are in a position to



promptly fulfil all orders. Though only established in 1887, yet in a comparatively short time Messrs. Scott & Brown have built up an excellent trade and connection. They have well arranged premises, with spacious well drained and well ventilated stables. They keep from ten to twelve horses, all of a superior stamp, sound in wind and limb, free from vice, good goers, and quiet in single and double harness. A general assortment of carriages is kept, and a turnout from this establishment is in every way complete. Responsible drivers can be had if desired, and special rates are given to commercial men. They also manufacture Belfast Ginger Ale, Lemon Soda, and other Carbonated Beverages, and supply all the summer resorts, hotels, etc., on train and boat route. Orders by mail have

their prompt attention. In connection with the livery a man is always in attendance, day or night, on the premises.

J. P. Cockburn, Stationery and Fancy Goods, Muskoka St., Telephone Exchange, Telegraph Office, General Insurance and Ticket Agency for Railway and Steamship Lines.—There would certainly appear to be an affinity between the Post Office department and the stationery trade, and this is exemplified in the case of Mr. J. P. Cockburn, of Muskoka street, Gravenhurst, who is postmaster and has the post office located in his stationery and fancy goods store. The premises occupied are neatly fitted up, and contain an excellent stock of books of general and light literature, as well as school and account books, stationery for ladies' use, the school and counting house, and counting house supplies. There is also a fine stock of fancy goods of almost every description, both useful and ornamental, and needs, pipes and the choicest brands of tobacco. Mr. Cockburn is also a nurseryman and grows his own plants and transplants them. He has been established in business for the past fifteen years and has always been eminently successful. He is one of the oldest inhabitants of Gravenhurst, and is one of its most highly esteemed citizens, being town treasurer as well as postmaster. He comes apparently of a public spirited family, one brother being an ex-M.P.P., and another, Mr. Isaac Cockburn, being Mayor of Gravenhurst. He is a thorough-going business man and is endowed with marked executive ability.

J. E. Clipsham, Carriage Builder, Muskoka St.—In no line of mechanical industry has there been a more marked improvement than in that of the manufacture of carriages, for the vehicles now produced are better, lighter and more durable than those of a by-gone age.

Occupying a distinctively prominent position in this important industry is Mr. J. E. Clipsham, of Muskoka street, whose reputation for turning out the best of work is unsurpassed. This gentleman has been in business here for the last thirteen years, and the history of his establishment has been a steadily progressive one. He occupies a substantial two-story building, 56 x 72 feet in dimensions, containing show rooms, blacksmith's shop, wood shop and paint shop, every modern convenience having been introduced. Some ten skilled hands are employed, and none but the best of materials are used. The premises, newly erected since the fire, have a floorage area of over 8,000 feet, giving a capacity of 1,000 vehicles per annum, the products consisting of the newest styles in carriages, buggies, wagons, cutters, trucks and sleighs, specialties being made of the "Celebrated Wrought Iron Tabular Axle Wagon," and Farmer's One-bench Bob Sleigh." Mr. Clipsham has the largest stock of good, well-selected wagon stock and lumber in Northern Ontario, and every article turned out by him is honestly guaranteed. Mr. Clipsham is a native of Lincolnshire, England, but for thirty-six years has been a resident of this country; he has had an experience of over a quarter of a century in this business, and in all his transactions he will be found prompt and reliable. In concluding this brief sketch of his establishment particular attention is drawn to the following details:—



THE RENOWNED CLIPSHAM HOLLOW WROUGHT-IRON AXLE FARM WAGON

The Best and Lightest-running Wagon in the World.

OVER 75,000 NOW IN USE AND NOT ONE AXLE HAS EVER BROKEN.

No.	Size of Axle.	Size of Tire.	Length Box.	Depth of Box.	Capacity lbs.	WEIGHT.		PRICE		Shafts only. Tongue.
						Gear lbs.	Wagon lbs.	Gear.	Wagon.	
25	2 1/2	1 1/2 x 1 1/2	9 ft.	9 in.	2,500	500	\$62	\$76		
26	2 3/4	1 3/4 x 1 3/4	10 ft.	10 in.	3,500	600	72	86		
27	3	2 x 2	10 ft. 6 in.	12 in.	4,500	650	75	92		
28	3 1/2	2 1/2 x 2 1/2	10 ft. 6 in.	12 in.	5,500	700	80	97		

The above includes Springs-seat, additions from which no discounts can be made.

For each additional 1/4 inch in width of tire. \$1.00
 " " " " thickness " 2.00
 Tongue with one-horse wagon addition . . . 3.50
 Whilltrees and neckyoke 4.00

Isaac Cockburn, Lumber, Lath and Shingles.—The lumber industry is the most important branch of business conducted, and has been the means of building up the town of Gravenhurst to its present population. There are many first-class concerns engaged in the manufacture of lumber, lath and shingles here, prominent among the number being Mr. Isaac Cockburn. This gentleman established his business over ten years ago, and has ever met with a large measure of success. The premises occupied for the mill are 50x115 feet in dimensions, and there are five acres of ground for the storage of lumber. The mill is fitted up with all the latest and most improved machinery specially adapted for the work in hand, which is driven by two 150 horse-power engines. Employment is furnished to 60 hands in the manufacture of lumber, lath, shingles and fence stakes. The trade of the house is very extensive, shipments of goods being made to even far off India, Mr. Cockburn, the proprietor, is a native of Canada, and is a gentleman of marked business ability and possessing a thorough knowledge of the lumber trade. He is a public-spirited citizen and is Mayor of the town, his brother being an ex-M.P. He is a gentleman highly esteemed by all classes for his excellent business and social qualities.

G. F. Marter, General Store.—A great convenience to purchasers from a distance is the general store, where is contained many lines of goods in different departments, so that it is not found necessary to go from store to store to make selections. Prominent among those engaged in this line of business in Gravenhurst is Mr. G. F. Marter. This business, which was established ten years ago, soon became popular with the public, and has steadily increased in extent and importance from year to year up to the present time. The premises occupied are large and commodious, being 45 x 75 feet in dimensions, where is carried a large and well-assorted stock of general dry-goods, both fancy and staple, embracing the newest designs in fabrics, hosiery,

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and Fancy Goods, Exchange, Telegraph and Ticket Agency and Ship Lines.—There is an affinity between the department and the one exemplified in the of Muskoka street, master and has the stationery and fancy occupied are neatly excellent stock of books, as well as school for ladies' use, the and counting house stock of fancy goods both useful and ornate the choicest brands of as a nurseryman and transplants them. business for the past been eminently successful inhabitants of s most highly esteemed-mer as well as post-ly of a public spirited an ex-M.P.P., and ru, being Mayor of rough-going business ked executive ability.

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notions, etc.; also hats and caps, boots and shoes, ready-made clothing and groceries. The stock is a large one and carefully selected with regard to quality, while the prices charged will be found as low as any in the town. An extensive local and northern trade is done, most of the lumbermen making this their headquarters for obtaining their supplies. Employment is furnished to six competent and courteous assistants in the operations of the business. Mr. Marter is a native of Canada, and is a thorough-going and progressive business man, taking a deep interest in local and national affairs, and is a member of the Provincial Parliament for Muskoka.

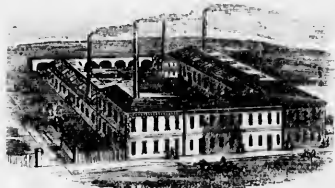
Gravenhurst Bakery, Wm. McKean.—The most important of all lines of business industry are those that deal in the food products of the people, chief among which is bread. Among those prominently identified with this line in Gravenhurst is Mr. Wm. McKean, proprietor of the Gravenhurst Bakery. This business, which was established 14 years ago, has proved eminently successful and has steadily continued to increase with the passing years. The premises occupied are 36 x 20 feet with a lean-to of 40 feet. The store is neatly fitted up and contains a fine stock of bread, pastry and confectionery. In the manufacture nothing but the very best quality of materials are used, and in this particular Mr. McKean has achieved a high reputation. It is said, and that truly, that "bread is the staff of life." It is used at every meal and therefore should be perfectly pure, otherwise it would be injurious to health. Mr. McKean is a native of Scotland and came to Canada a little over 24 years ago, starting soon thereafter in business. He is a thorough-going, active and enterprising business man and a public-spirited citizen, highly esteemed by all who know him. He runs a team and wagon for the delivery.

Hill's Shingle Mill, Lewis and Byron Hill, Proprietors.—The building industries of Canada are carried on upon an extensive scale and are not confined to the mere erection of buildings, but also to the manufacture of the materials required. The town of Gravenhurst is the centre of the shingle manufacturing industry, and prominent among those engaged in this line of business are Messrs. L. & B. Hill, proprietors of Hill's Shingle Mill. This business was established a number of years ago by Mr. Hazard, who was succeeded three years since by the present proprietors. The premises occupied by the business are 25 x 40 feet in dimensions, with one acre of ground used for the storage of lumber. Employment is furnished to ten competent hands in the manufacture of shingles. The mill is fitted up with special shingle machinery, driven by a 15-horse power engine. The trade of the house is quite extensive, extending throughout Gravenhurst and a large section of the surrounding country. Messrs. Hill, the proprietors, are natives of Canada, and are gentlemen of excellent business qualifications, and are held in the highest estimation by all who know them.

B. R. Mowry & Son, Foundry and Machine Shops.—Among the many lines of manufacturing

industry located at Gravenhurst, there are none more deserving of particular mention than that of Messrs. B. R. Mowry & Son, founders and machinists. This business was first established by Mr. L. Love, six years ago, and he was succeeded by the present firm five years since. The premises occupied by the business are large and commodious, being 40 x 120 feet in dimensions and two stories in height. The works are fitted up with all the latest and most improved machinery, which is driven by a 10 horse-power engine. Employment is furnished to 13 skilled workmen throughout the year. The machinery used in these works cost \$5,000. The firm do all kinds of foundry work, making every description of iron castings, and also machines of almost any kind or size. The work done by them is of a most superior quality, and the utmost care is exercised that all orders entrusted to them should give the best of satisfaction, and it is on this account that their trade has steadily progressed since the date of its inception. Both Mr. B. R. and his son, Mr. Aldus Mowry, are natives of Peterboro', the former being born in 1830 and the latter in 1854. They are both practical mechanics, and energetic and progressive business men, and are eminently deserving of all success.

Muskoka Planing Mills Thomas Gale, Contractor and Builder, Gravenhurst.—An important branch of the general trade of Gravenhurst is that connected with the lumber business, and the planing mills in this section contribute considerably to the industrial wealth of this growing town. So that in giving detailed sketches of the various enterprises it is necessary



that due mention be made of the Muskoka Planing Mills and Sash and Door Factory, of which Mr. Thomas Gale is proprietor. The mill has recently been improved and fitted up with the most modern machinery, and is possessed of every convenience for promptly and satisfactorily carrying on the work. There is a patent drying kiln, and the products of this house, consisting of doors, sashes, and builders' supplies, have a standard reputation on the market. Only experienced hands are employed and the best of seasoned wood is used. Mr. Gale personally superintending all operations. In connection with his planing mill, Mr. Gale also does a general business as a builder and contractor, and supplies drawings, specifications, and estimates, contracts being taken for all kinds of buildings, while many of the newly erected structures in Gravenhurst are living monuments of his skill and ability. Orders by mail are promptly and satisfactorily executed, and in all his dealings Mr. Gale will be found thoroughly reliable.

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W. Palmer, Grocer, Muskoka Street.—
Holding a prominent and popular place among
those houses engaged in the grocery business in
Gravenhurst is that of Mr. W. Palmer, on Mus-
koka Street. Mr. Palmer two years ago bought
out the business that was previously conducted
by Mr. Robert Peters for a year, and infused
into it new life, energy and enterprise, the result
being that it soon took a front rank in the trade
in town. The premises occupied consist of a
grocery store 30 x 20 feet in dimensions, and a
flour and feed store 20 x 100 feet. A large and
well selected stock of choice family groceries is
carried, comprising the finest brands of teas from
China and Japan, fragrant coffees from Java and
Rio, table delicacies, pure spices, canned goods,
flour, feed, crockery, glassware, etc., etc. A spe-
cialty is made of the choicest grades of teas and
sugars. Mr. Palmer pays the highest price for
farm produce. All goods carried by this house
are of the very best quality, while the prices
charged are as low as can be found in town for a
similar quality of goods. Employment is fur-
nished to two competent and courteous assistants,
and one horse and wagon are used for the deliver-
ing of goods to customers. Mr. Palmer is a
native of Barrow-in-Furness, England, where he
was born in 1844, and came to Canada in 1866.
He was engaged in farming in Essex County pre-
viously to coming to Gravenhurst. He is a gentle-
man highly esteemed by all who know him.

W. A. McKim, General Store, Muskoka Street.—
Gravenhurst is a rapidly growing town, and
many business houses are constantly being in-
cepted, and still there seems room for more.
Among those of comparatively recent inception
worthy of more than a mere passing notice is that
of Mr. W. A. McKim, dealer in general merchan-
dise, on Muskoka Street. This gentleman estab-
lished his business two years ago, and from that
time to the present its progress has been constant.
The premises occupied by the business are 60 x 20
feet in dimensions and two stories in height,
where employment is furnished to four competent
and courteous assistants. A large and well-
selected stock is carried of general dry-goods,
embracing all the latest and most fashionable
novelties in fabrics, hosiery, notions, etc.; also
boots and shoes. The stock in the various lines
is full and complete, and will be found an excel-
lent one from which to make a selection, while the
prices charged are most reasonable. Mr. McKim
is a native of Canada, and is a thorough-going
and energetic business man. He makes a spe-
cialty of millinery, dress goods and gents' fur-
nishings.

**Mickle, Dymont & Son, Lumber, Lath
and Shingles.**—The lumber trade of Canada is
probably the most important of all the business
industries conducted, giving employment to thou-
sands upon thousands of men, and requiring the
investment of large capitals. The town of Gra-
venhurst is the centre of a large lumber, lath and
shingle industry, in which a considerable number
of men are given employment, who receive a large
amount of money in wages, which is distributed
for the necessities of life among the merchants of
the town. Prominent among those engaged in
this line here are Messrs. Mickle, Dymont & Son,
who own two saw mills and one shingle factory,

one being a frame structure 100 x 40 feet in dimen-
sions, and the other being utilized for the manu-
facture of lath, lumber and shingles, being 120 x
60 feet in dimensions and two stories in height.
These are fitted up with all the latest and most
improved sawmill machinery and appliances, one
driven by an 85-horse power engine, the other by
100-horse power engine. About 100 men are given
employment in the three departments, while the
material manufactured by the firm finds its way
all over the Dominion. The proprietors are natives
of Canada, and are active and enterprising business
men. Mr. Mickle, one of the partners in the
firm, is a member of the Town Council. They
have also a shingle mill driven by a 35-horse
power engine, fitted up in first class style with
all necessary machinery. They also own a tug
for their own use. They have considerably over
one hundred million feet of prime green standing
pine timber, well watered, which, with logs they
expect to buy, will keep the mills running for a
number of years.

**Joseph Gaynor, Watchmaker and Jeweler,
Muskoka Street.**—As a community advances
in civilization and prosperity, and the pressure
to obtain the necessaries of life is removed, they
pay more attention to the luxuries of life and per-
sonal adornment, and the business of the watch-
maker and jeweler becomes more valuable.
Among those identified with the watchmaking



trade in Gravenhurst deserving of special mention
is Mr. Joseph Gaynor whose store is located on
Muskoka Street. This business was established
in this town two years ago, although Mr. Gaynor
had been engaged in the same line in Ottawa for
some time previous. The premises occupied by
the business are neatly arranged with show cases,
cabinets, etc., and contain a fine stock of watches,
clocks, chains, rings and many other articles of
jewellery, which are beautiful in design and excel-
lent in workmanship. Mr. Gaynor makes a

specialty of fine watch repairing, in which he is an adept. He is also agent for the Singer sewing machines, which are acknowledged to be the best manufactured. Mr. Gaynor is a native of Ottawa, and is in the prime of life. He is highly esteemed by all who know him.

P. Shea, Boots and Shoes, Muskoka Street.—The boot and shoe trade is one of the most important of all the business industries conducted in this country, giving employment to a large number of people and the investment of a large amount of capital.

Among those holding a leading position in this line in Gravenhurst is Mr. P. Shea, whose store is located on Muskoka Street. This business was established eight years ago, and ever since the date of its inception it has proved

eminently successful. The premises occupied are large and commodious, being 40 x 24 feet in dimensions, and are tastefully fitted up and contain a large and elegant stock of fine boots and shoes for ladies and gentlemen, misses, youths and children, from the finest of kid to the heaviest and most serviceable kip, which are obtained from some of the leading manufacturers of the Dominion. Mr. Shea also conducts a custom department, where those desiring can have boots and shoes made to measure in the highest style of the art, on the shortest notice, and at the most reasonable prices. Employment is furnished to five skilled hands and assistants throughout the year. Mr. Shea is a native of the County Kerry, Ireland, and went to the States 16 years ago, where he resided for eight years and then came to Canada. He thoroughly understands every detail of his business, and is ever ready to meet the requirements of the public.

Allen Bros., Dealers in Staple and Fancy Dry-Goods, Hats and Caps, Boots and Shoes, Groceries and Provisions, Flour and Feed.—The town of Gravenhurst is an important centre of the lumber business, and the mercantile houses do a large trade in supplying the wants of those engaged in the operations of that industry. There are many excellent general stores located here, prominent among the number being that of Messrs. Allen Bros., whose establishment is situated at the corner of Muskoka and Shaw Streets. This business was founded three years ago, and soon took a leading and popular place in the line. The premises occupied are 60 x 22 feet in dimensions, where is carried a large and excellent stock of staple and fancy dry-goods of every description, and embracing all the novelties of the season; hats and caps, boots and shoes, groceries and provisions, flour and feed, etc., etc. In the different departments the stocks are full and complete, and are of the very best quality, received direct from first hands. The firm make it a business policy to sell at the smallest reasonable advance above cost, preferring quick sales to large profits, a policy that has been found successful in all cases where adopted. The individual members of the



firm are Messrs. Alfred and Charles Allen, who are both natives of London, England, and came to Canada 15 years ago, and have resided near Gravenhurst during that time. They are thoroughly active, representative business men, and highly esteemed citizens.

Thomas Brignall, Wagon Maker.—The wagon-building trade throughout Canada is very extensively represented, and as a rule by expert tradesmen whose work is first-class in every particular. Among those prominently connected with this line of business in Gravenhurst is Mr. Thomas Brignall. This gentleman established his business in this town eight years ago, although he had been previously in business in Woodville for 17 years, where he got burned out and then removed here. The premises occupied by the business are 20 x 60 feet in dimensions and two stories in height, the upper floor being used as a paint shop. Mr. Brignall manufactures all kinds of wagons, carts, etc. He uses nothing but the best seasoned wood and the finest of steel and iron, and nothing is omitted that could possibly add to the strength, durability and beauty of the vehicles. He also does general wagon repairing and jobbing. Since the business was established here it has been eminently successful, and is meeting with a steady increase, which is due to the excellence of the work turned out and the moderate prices charged. Mr. Brignall is a native of England, and has resided in Canada during the past 35 years. He is a thorough-going, active and enterprising business man, and is highly esteemed by all classes of the community.

H. R. King, Wholesale and Retail Butcher, Gravenhurst, Ont.—It is an acknowledged fact that the most important of the business industries conducted in any country are those that supply the people with food. The butcher trade takes a leading position in this respect, and from the cattle ranches of the west to the wholesale and retail departments of the business, employment is furnished to a large army of men, and the investment of heavy capitals. Prominent among those engaged in the wholesale and retail business in Gravenhurst is Mr. H. R. King. This business was established nine years ago by Mr. J. J. Hatley, which gentleman was succeeded by the present proprietor three years since. This gentleman does a very extensive business both at wholesale and retail, not only furnishing the citizens of Gravenhurst generally, but furnishing supplies to tourists on the lake and the lumbermen. He furnishes steady employment to five competent assistants, and uses four horses and wagons in the operations of the business. Mr. King is a native of Essex County, England, and came to Canada fifteen years ago, and resided in Orillia for some years previous to coming here. He thoroughly understands every detail of the business, being a practical butcher with large experience. He is a go-ahead, progressive business man and a public spirited citizen, and is a member of the Town Council.

George Tolen, Druggist and Optician, Gravenhurst.—The business of the chemist and druggist is one of the most important of all branches of commercial industry. It requires constant care for its successful prosecution. Among those

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prominently identified with this line of business in Gravenhurst is Mr. George Tolen, who has been established for the past seven years, and during that time has met with very marked success. The premises occupied are 40 x 18 feet in dimensions, and are neatly fitted up with plate-glass show cases and cabinets for the display of the excellent stock carried, consisting of fresh and pure drugs and chemicals, fancy and toilet articles, perfumes, soaps, sponges, etc., as well as seeds, pipes, tobaccos and fishing tackle. Mr. Tolen is also sole agent for celebrated rock crystal spectacles and eye-glasses, which are scientifically manufactured, and are the best in the market for defective eye-sight. Mr. Tolen is a member of the Ontario College of Pharmacy, and is a thoroughly proficient chemist. He makes a specialty of compounding physicians' prescriptions and difficult formulae with care and promptness. Mr. Tolen is a native of Barrie, and is an active and enterprising business man, and his house will be found one of the best in town with which to do business. He also kept a drug store in Barrie for ten years previous to coming to this town.

The McBurney & Laycock Lumber Co., Manu-
facturers of Lumber, Lath, Bill Stuff, etc. Head

Office. Cor. Main and Seneca Sts., Buffalo, N. Y.
—Gravenhurst is the centre of an extensive lum-
ber and shingle manufactory, many extensive and
important houses being engaged in this special
line of industry. Holding a conspicuous place
among such houses is that of the McBurney &
Laycock Lumber Co. The factory is 40 x 80
and 30 x 60 feet in dimensions, and was built
three years ago on the site of the old Wood-
stock mill, which was burned down, when 3,000-
000 feet of lumber were destroyed. There are
seven acres of ground attached to the works
for the storage of lumber, and here fifty
hands are given steady employment. The mill is
fitted up with all the latest and most improved
wood-working machinery, driven by a 70 horse-
power engine. This concern manufactures lum-
ber, lath, shingles, bill stuff, etc. Since the
business was again incepted, three years ago, it
has met with the most flattering success, the
trade now extending throughout a large section
of territory and constantly increasing. Mr. J. A.
McBurney, manager, is a native of Canada, and
has resided in this country many years, where he
is well known and highly esteemed by all classes
of the community. He is a remarkably enter-
prising and progressive business man, and is a
valuable citizen of Gravenhurst.

THE TOWN OF BRACEBRIDGE.

IN 1858 the Government commenced building a road from Washago to the interior of Muskoka, a road which, from passing for the first dozen miles through rocky fastnesses of forbidding aspect, appalled many an intending settler and caused him to turn his back upon what he hastily conceived to be a country of but little more than rock and swamp. But fortunately there were others with stouter hearts and more indomitable courage, who were anxious to see what was behind the formidable rocky portal and who were not deterred by the desolate appearance of the country from endeavoring to hew out a home in the wilderness. Many of these immigrants, from various causes—some coming direct from the city of London, England, and who would have failed to make a living on the best farm in England—did not succeed, and soon left the District, giving it a character as hard as its granite rocks, while others have steadily increased in prosperity from their first settlement in the District. In the fall of 1859 the road through the District had been pushed on to South Falls and explored for some few miles northwards, and here the south branch of the Muskoka river, and the north branch about three miles north, now within the limits of the Town of Bracebridge, formed two serious obstacles to any further settlement of the District. It is said that the first settler north of the south branch of the Muskoka moved in before the bridge over the river was built, and whilst the question of how to get the stove across occupied the minds of the men, the problem was solved by the wife of the settler picking up the stove and walking over on a single pine log which had been thrown across.

In 1859 the Government opened up part of the District for location, and shortly afterwards John Beal and David Leith, recently deceased, located for a lot of land now forming part of the Town of Bracebridge.

Until the passing of the Free Grant Act in 1868 the settlement of the District proceeded but slowly, but the Government having appointed C. W. Lomnt, Esq., the present Stipendiary Magistrate of the District, resident Crown Land Agent, with an office in Bracebridge, which then consisted of some half-dozen buildings, gave an impetus to the settlement of the District.

In 1869 the Townships of Draper, Macaulay, Stephenson, Ryde and Oakley were formed into one united townships municipality, and Mr. Thomas McMurray was elected the first Reeve and

represented the townships in the County Council of Victoria, the territory represented by him forming more than one-third of the whole county.

In 1871 the Townships of Macaulay and Stephenson were each set apart as a separate municipality, Draper, Ryde and Oakley still remaining united.

So fast had Bracebridge grown that in 1874 the County Council of Victoria passed a By-law separating it from the Township of Macaulay, of which it had hitherto formed a part, and erecting it into an incorporated village.

The first Council of the village were: Reeve, Robert E. Perry; Councillors, Hiram McDonald, Joseph Cooper, James Clerihue and John Smith; Clerk, James Boyer, who had been clerk of the township since 1871, and who has continued in office until the present time and is now Town Clerk; Assessor, William John Hill; Treasurer, Alfred Hunt.

Mr. Perry, the Reeve, was the same year elected Warden of the County.

During the time Bracebridge was a village it was visited by Lord Dufferin, Governor-General of Canada, and also by the Marquis of Lansdowne, Governor-General.

In 1876 one of the largest, if not the largest tannery in Canada, was started in Bracebridge, which is now in full operation, the company getting a bonus of \$2,000 from the village.

During the present year Bracebridge has been incorporated as a town, Mr. Samuel Armstrong, who had been Reeve for some years, being elected Mayor and Mr. W. W. Kinsey, Reeve.

The town is divided into three wards and the Councillors elected were: 1st Ward, John H. Wells, George H. Fuller; 2nd Ward, William Gilbert, Alfred Hunt; 3rd Ward, Henry S. Bowyer, Richard Swain. Mr. Swain only held the office three months when he died, and his place has been supplied by Mr. Thomas Collinson.

Town Clerk, James Boyer; Treasurer, R. M. Browning; Assessor, W. G. Colville; Constables, W. J. Hill, Robert E. Armstrong and William J. Johnson.

There is also an efficient Board of Health, composed of Messrs. William Kirk, John C. Davidson and Charles E. Mawdsley, together with the Mayor and Reeve *ex-officio*. Thomas Hawley, Sanitary Inspector, and Samuel Bridgland, Medical Health Officer.

The judicial officers of the District residing in Bracebridge are:—

District Judge, William C. Mahaffy, Esq.

County Attorney, A. A. Adair, Esq.

Stipendiary Magistrate, Charles W. Lount, Esq.

Sheriff, J. W. Bettes, Esq.

Clerk of the Crown, Isaac Huber, Esq.

Crier of the Court, H. Smout.

Clerk Division Court, T. M. Bowerman.

Bailiff, W. J. Hill.

Justices of the Peace, James Boyer, Esq., R. M. Browning, Esq., Thomas Myers, Esq., P. M. Shannon, Esq., J. W. Dill, Esq.

Crown Land Agent, J. W. Dill, Esq.

Registrar and Master of Titles, John E. Lount, Esq.

Two Courts of Assize and *Nisi Prius* and two of General Sessions and District Court, have been held in Bracebridge during the past year.

The assessment of Bracebridge in 1875, including real and personal estate and taxable income, was \$79,075 and the number of ratepayers 153.

The assessment for 1889 is about \$250,000 on a very low assessment, with 400 ratepayers.

R. P. Perry, postmaster. Papers, *Free Grant Gazette* and *Muskoka Herald*.

W. W. Kinsey, Sewing Machines, Organs, Agricultural Machinery, Lock Box 14, Bracebridge. —In this century we can point to numerous mechanical improvements which have greatly contributed to lighten manual labor, but none has been more far-reaching or beneficial in its results than the production and perfection of the sewing-machine. Constant improvements have been made on this useful article, and those living in northern Ontario can be supplied with the very best of machines on the instalment plan, or a liberal discount for cash by applying to Mr. W. W. Kinsey, of Bracebridge. This gentleman has a thorough knowledge of all details of this business, and has a varied assortment of the products of the best manufacturers on this continent, amongst them being the "Domestic" sewing machine, which for neatness of design and execution, light-running and general excellence, is nowhere surpassed. Mr. Kinsey also keeps in stock the "Bell," "Kara" and "Doherty" organs, which are so well and favorably known among musicians, and all of these valuable inventions may be had on the instalment plan as low as \$1 per week, while no interest is charged. Mr. Kinsey is also agent for Nye's Sewing-machine

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Kirk, John C. Davidson
 Thomas Hawley, Sanitary

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Oil, which will not gum, and one drop of which will last longer than a bottle of cheap, gummy oil. Mr. Kinsey is also sole agent for Muskoka for the Massey Manufacturing Company, of Toronto, the celebrated products of which company are sold on terms to suit all, and give universal satisfaction. He is also Reeve for the present year, and has been Councilman for a number of years previous.

Bracebridge Woolen Mills, Wholesale and Retail, Henry J. Bird, Proprietor.—From the earliest days the manufacture of wool into articles of clothing has ever constituted one of the most important factors in the constitution of our commercial fabric, and in noting the industries of Bracebridge, due mention must be made of the Bracebridge Woolen Mills, of which Mr. Henry J. Bird is proprietor. These mills have been established for the last eighteen years, and their reputation is widespread for the durability of the cloths, tweeds, flannels, and yarns here produced. The mill is equipped with the best of English machinery, operated by a 40-horse-power wheel, while some fourteen hands are employed. The business is both wholesale and retail, and a speciality is made of tourists' and hunters' blankets. Farmers can always obtain the best prices for wool, or can get in exchange manufactured goods. Special attention is given to custom manufacturing, and parties at a distance can send for patterns and prices to select goods in exchange for wool sent on by rail or steamboat. Mr. Bird is a native of England, and is an energetic and enterprising man of business. Mr. Bird has a very fine residence beautifully situated on a slope overlooking the town and river, and he also owns a number of the best ornamental lots for resident purposes.

C. W. Tillson, Sole Leather Manufacturer, Lock Box 93, Bracebridge.—The manufacture of leather has ever proved one of our most important factors in commerce, and from Simon of Joppa down to the present day we have found many of our leading business men engaged in this pursuit. One of the most prominent manufacturing industries of Northern Ontario is that of Mr. C. W. Tillson, of this town, who is engaged largely in the leather business. The inception of this enterprise dates back to some twelve years ago, but in 1882 it passed into the possession of its present proprietor, who has since materially developed its resources and extended the trade. Employment is given to between 40 and 50 hands, and the mills are furnished with the most improved modern machinery. Only Spanish sole leather is manufactured, but the products of this house can well compare with those of any contemporary. The mills and yards cover some two acres of ground, the capacity being 1,000 sides a week. Mr. Tillson ranks as one of the most prominent men of business in this district, and his trade is a widely extended one. They own steamboats and three scows in the business for hauling bark, etc., etc. Mr. James Whitten is the manager since 1883.

Bracebridge Planing Mill, James Cooper, Prop.—The lumber interests of this thriving town constitute an important factor in the manufacturing industries of this district, and one of the representative business houses is that known as the Bracebridge Planing Mills, of which Mr. Joseph Cooper is proprietor. These mills are equipped with

the most improved modern machinery, every convenience being enjoyed for the prompt fulfillment of all work, only skilled and experienced hands being employed. The products of this establishment consist of doors, sash, blinds, mouldings, scroll work, frames, etc., all of which are executed in the neatest possible manner. All kinds of planing and woodwork is done; estimates for contracts are given, and builders will find they can get the best of supplies at reasonable rates. Mr. Cooper also takes contracts for building, etc. Mr. Cooper has had a varied experience in the lumber business, and in all his transactions he will be found thoroughly prompt and reliable.



H. S. Bowyer, Saddler, Collar and Harness Maker, Northern Harness Depot, Box 9, Bracebridge.—Of the numerous uses to which leather may be put, probably none is of more importance than that con-

connected with the necessary equipments of the horse. A well known and old-established house is that of Mr. H. S. Bowyer, proprietor of the Northern Harness Depot, which was founded in 1874, and has since steadily grown in popular favor. Mr. Bowyer has a well-appointed store, filled with a first-class stock of all that variety of goods usually comprehended under the head of harness and horse goods generally, embracing all kinds of harness, saddles, bridles and horse-furnishing goods, whips, blankets, bells, brushes, combs and all stable requisites. Fine custom work is executed to order with promptness and in the highest style of the trade, while all orders for repairing receive that careful and expeditious attention which its importance demands. Several skilled and experienced hands are employed, the very best leather and other materials are used, and the goods produced by this establishment will bear most favorable comparison with any in the market of whatever make. A speciality is made of light harness, and in 1884, and subsequent years, Mr. Bowyer took first prize at the County Show, while his prices are most reasonable. Mr. Bowyer is a thorough judge of a horse, and gives his customers the benefit of his advice, free of charge, in all matters relating to the diseases of horses. Mr. Bowyer is one of the first Town Councillors and chairman of the Fire Committee; he is also District Deputy of the Sons of England.

Geo. W. H. Browne, Undertaker and Funeral Director.—One of the most necessary of the occupations to which men devote themselves for their own interest and that of their fellows, is that of the undertaker. With it is naturally connected the duties of director of funeral ceremonies, and they are not merely of a mechanical nature. The undertaker may be a good tradesman and yet be devoid of the tact which should be possessed by the man who is compelled to have business dealings with a family at a moment when it is plunged in grief. The success attained by Mr. Geo. W. H.

Browne since he entered business in Bracebridge about twelve months ago, has shown that in him are combined all the necessary qualities. No doubt his long experience as an undertaker and funeral director has had a good deal to do with his acquirement of these merits, for he has been engaged in the dual occupation for the past sixteen years. He is a native of Boston, the "city of culture," but a residence of five years in this country has made him a good Canadian. In his commodious premises he has every facility for doing first-class work, and everything he undertakes he does in a thorough manner. The buildings, which include his workshop, office, etc., cover a piece of ground 50 feet by 100 feet. He employs two men steadily to execute the rougher work in his business, while he attends to the upholstering and finishing. All work, however, is done under his personal supervision, and he is credited with being exceptionally anxious to leave no room for fault-finding. Recognising the fact that combination is as likely to injure as to protect, he does not belong to the Undertakers' Association. He is, therefore, free to name his own prices, and that he does so with due regard to justice is a fact made evident by the prosperous state of his affairs. His establishment is open day and night.

T. Robinson, Fashionable Boot and Shoe Maker, Bracebridge—Of the numerous uses to which leather can be put, the most important is necessarily that connected with the manufacture of boots and shoes, and the patron saint of shoemakers—St. Crispin—and his brother Crispinian,



were amongst the earliest Christian evangelists. The leading establishment in Bracebridge engaged in this necessary line of business is that of Mr. T. Robinson, who has had a long

experience in the trade, and thoroughly understands the wants of the public. In his well-appointed store—known by the "Sign of the Red Boot"—he has always a large and varied assortment of ladies' and gents' boots, shoes and slippers, the products of the best known manufacturers, and which, for neatness of design, superior workmanship, durability and general excellence are the equal of any. Special attention is paid to custom work and repairing; all orders receive prompt attention; none but skilled hands are employed, and only the best of materials used—all work being guaranteed.

Alfred Hunt, Banker and Broker, Bracebridge.—No financial institution has more importance on the development of mercantile and commercial pursuits than banks, whether operated by consolidated corporations or by private individuals. Bankers act as arbiters between debtors and creditors, and may be regarded as the very backbone of our mercantile fabric. Prominently identified with the business interests of Bracebridge is Mr. Alfred Hunt, the well-known banker and

broker. This gentleman has had a long and varied experience in financial matters, on which subject he may be consulted with all confidence. He does a general banking and brokerage business, and in all transactions he will be found thoroughly prompt and reliable. Notes are discounted and collections made at reasonable rates. Drafts are issued to all points in Canada and the United States; the bank has also a savings department, and interest is allowed on deposits. Mr. Hunt is esteemed by all who know him, and holds the responsible position of agent for the North British Canadian Investment Company.

Hillman & Co., Hardware Merchants, Tin Smiths, Contractors, etc., Bracebridge.—There is possibly no line of business in which, under a general heading, more articles of general necessity are comprised than that of hardware, and thus, in dealing with the commercial interests of Bracebridge, due mention must be made of the establishment of Messrs. Hillman & Co., the well-known hardware merchants. This business was founded some six years ago by Messrs. Simmons & Hillman, but in March of the present year the senior



partner retired, and the present organization was assumed. A large and well-selected stock of general heavy and shelf hardware is carried, including a varied stock of household ware, garden tools, harvest tools, mechanics' tools, oils, paints, and the usual accessories of a really first-class store. All kinds of tinware are manufactured on the premises, and in this line of business Messrs. Hillman & Co. cannot be surpassed in Canada, either for the excellence of their work or the reasonable rates charged. He also carries on steamfitting, plumbing, etc., and gun shop in connection. For the past eight years he has held the position of Chief and Captain of the Fire Brigade.

has had a long and special matters, on which I with all confidence. ing and brokerage business he will be found reliable. Notes are dis- at reasonable rates. ts in Canada and the as also a savings de- allowed on deposits. all who know him, and tion of agent for the vestment Company.

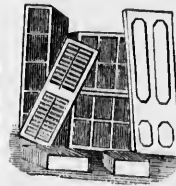
ware Merchants, Tin Bracebridge.—There is ess in which, under a les of general necessity hardware, and thus, in ial interests of Brace- be made of the estab- & Co., the well-known s business was founded essrs. Simmons & Hill- present year the senior



present organization was well-selected stock of hardware is carried, in- household ware, garden man's tools, oils, paints, es of a really first-class are manufactured on line of business Messrs. e surpassed in Canada, e of their work or the d. He also carries on etc., and gun shop in ou- ght years he has held the ptain of the Fire Brigade.

J. W. Dill, "The Red Flag," General Merchant.—One of the most gratifying facts in connection with commercial enterprise, especially in country districts, is to know that under one roof the great majority of the actual necessities of life may be obtained. The oldest continuous house in Bracebridge is that of Mr. J. W. Dill, general merchant, who has been established here for the last twenty years, and who does a large business in dry-goods, ready-made clothing, boots and shoes, groceries, etc. The business was formerly under the administration of Messrs. Dill & Kirk, two stores being occupied, one at Bracebridge, the other at Magnetawan, but in June of 1886 this partnership was dissolved. A general assortment is carried of staple and fancy dry-goods of foreign and domestic manufacture, including all standard dress fabrics, linens for household use and wear, trimmings, gloves, hosiery, etc.; also hats and caps in all styles, ready-made clothing, boots and shoes. A choice assortment of groceries is always on hand, embracing general provisions, breakfast cereals, hermetically sealed goods in tin and glass, table delicacies and the usual grocers' sundries, special attention being paid to teas and coffees, the choicest products of China, Japan and Assam being carried in teas, with the most fragrant coffees of Java, Mocha and South America. There is possibly no one better known in the Muskoka region than Mr. Dill, who has long represented that district in the Provin-

cial Legislaturo. He is also Crown Lands agent. Tourists supplied.



Warner & Co., Sash and Door Factory, Bracebridge. One of the most important branches of the building trade is that connected with the manufacture of sash and doors, mouldings, etc. In this line Bracebridge is well represented, a leading firm being that of Messrs. Warner & Co., whose products have a well-established reputation throughout this district. They have thoroughly well equipped premises, with all the most recent improvements in modern machinery; they employ only first-class hands, use only the best seasoned of woods, and guarantee all work turned out by them. There is a spacious workshop 30x96 feet in dimensions, also a blacksmith's shop 20x40 feet in dimensions, while employment is given to an average of ten hands. The products of this establishment consist of sash, doors, blinds, etc., which are finished in the best possible manner. Mr. Warner, the head of this house, has had a varied experience in this business; his prices are most reasonable, a specialty being made of building and architectural work.

THE VILLAGE OF HUNTSVILLE.

ONE of the pleasant spots of the Muskoka District, and one which is annually growing in popular favor, is the happily situated village of Huntsville.

It is most picturequely located on the Muskoka River, which flows by here into Mary Lake, one of the gems of Muskoka, and to which a steamer makes daily trips as far as Port Sidney. Huntsville is in Chatley Township, and is a station of the Northern and North-Western Railway; it is thirty-six miles north of Gravenhurst and twenty-four miles north of Bracebridge, which is the nearest banking town.

The village was settled in 1870, and has since steadily progressed in prosperity and population, there being now some 1,200 inhabitants. It is a thriving business centre, and has flour, saw and woollen mills, while a considerable quantity of cheese and lumber is shipped.

Within reach of Huntsville are some of the most picturesque spots in the northern district; stages run twice a week to Dwight, Grassmere, Hoodstown and Ravenscliffe, and daily to Cyprins, Emsdale and Burks' Falls. The last named is especially worthy of a visit. There is excellent boating to be had here, as well as capital fishing and shooting. There are Presbyterian, Methodist and Episcopal churches, as well as a public school. A weekly newspaper, the *Forester*, is published here.

Dr. Howland, M.D.C.M., M.R.C.P. & S.O., Huntsville. The profession of medicine is one in which to succeed a man requires to possess the faculty of reasoning more than in any other kind of work. The physician frequently has to diagnose the condition of a patient by some outside sign. A doctor can only tell you have a slight bilious attack or a fever by the tongue, eye and pulse; from these observations he has to deduce the condition of the internal organisms, or even in some cases the microscopic and even protoplasmic condition of the blood and tissues. Dr. Howland, who settled in Huntsville during 1875, is a man who possesses

this faculty of discerning the cause of the ailment in a remarkable degree, and what is sometimes more difficult he knows what remedies to prescribe for the cure or relief of that ailment. During his curriculum as a student he took degrees in medicine and surgery and the diploma of the Royal College of Physicians, as well as becoming a graduate of McGill University. But diplomas do not mean much to a man of Dr. Howland's age. It is the experience of some years of practice which gives him his real knowledge of medicine. In public life Dr. Howland has always been in the front, taking a deep interest in the

welfare of Muskoka. Some little time ago the people of Huntsville tendered him their acknowledgment of their appreciation by electing him Reeve. And in former years he was elected and re-elected as Reeve for Chaffey. The Doctor is a large holder of village and farming properties in the district, and has unbounded faith in material prospects of the village and districts. He is Surgeon to the G. T. R. territory, extending from Bracebridge to Sundridge.

The Huntsville Drug Store.—C. A. Wattson, Druggist, the oldest in the town, is well situated, being in the Post Office Block, overlooking the Muskoka River. Some five years ago Mr. C. A. Wattson purchased this business from A. J. Fisher, since which time he has done extremely well. Mr. Wattson is a graduate of the Ontario College of Pharmacy, and Graduate of the State of Colorado Board of Pharmacy, being a credit to both institutions by the accuracy, neatness and dispatch with which he prepares either a lengthy physician's prescription or an ordinary every-day family recipe. As to the stock which Mr. Wattson carries, it not only consists of the usual paraphernalia of a chemist's shop, but includes an extensive line of books, stationery, and all school supplies. He does not pretend to keep an enormous stock of books, and indeed he does not need to do so, for he has such excellent facilities for obtaining any work direct from the publishers on short notice. Any one requiring newspapers, magazines or periodicals, will do well to give the Huntsville Pharmacy a call, as Mr. Wattson is subscription agent to almost all the Canadian, United States and English journals. The drugs, patent medicines and chemicals which the pharmacy handles are so readily turned over that the public can always rely on their freshness.



Huntsville & Lake of Bays Navigation Route. A. Denton, Proprietor. There is perhaps nothing after a good railway which operates so quickly in opening up new industries and bring new settlers to a district as a good line of navigation. In the year 1867, Denton, Smiley & Co., seeing the necessity of a steamboat line in the lakes, and appreciating the value of the speculation, had the



Northern built at Port Sydney to run from that place to Huntsville and Hoodstown. Business increased rapidly as the district became more densely populated, until in a few years Captain Denton bought out his partners, and in 1884 built the *Florence*, since which time both boats have been kept steadily at work. In opening up Peninsula Lake creek a new route was made and a boat now goes daily to the Portage, making connection with the trains and steamers on Trading

Lake. The boats leave Huntsville at 6:45 a.m., and 3:40 p.m. Returning they leave the Portage at 8:30 a.m. and 5:00 p.m., connecting with Captain Marsh's steamers on Lake of Bays and with all daily trains. This line of boats is a great boon to tourists, as well as those living in Muskoka, and the scenery passed through is in places very picturesque. As to Captain Marsh, he is considered a trustworthy mariner, and he always has a good word for every one, doing all he can for the comfort of passengers and for the safety of freight.

Dominion Hotel, P. Conway.—Among the many attractions the town of Huntsville possesses none is of greater importance to the traveller or tourist than a comfortable hotel. The Dominion Hotel, Huntsville, was established some eight years ago by Mr. J. W. Jacobs. Last year he was succeeded by Mr. P. Conway, the present proprietor. The hotel itself is certainly commodious, containing upwards of 30 bedrooms, all well furnished and scrupulously clean. On the ground floor are two large sample rooms for the convenience of travellers; the bar, hall and sitting-rooms, together with a handsome dining-room, with first-class tableware and cutlery, capable of seating 50 people. At the rear of the hotel is an excellent barn where farmers and others can leave their horses while attending business in the town, well sheltered from cold and damp. Since Mr. Conway has had the management of the hotel he has increased the patronage very considerably, bringing with him new ideas, and a facility for making his guests feel at home in his house. The liquors he sells in the bar are all of the first quality, and the reputation of the house has a base on which to stand which it would take quite a lot to undermine. As to the table, all the seasonable delicacies are daintily prepared, and the general *cuisine* is excellent.

Huntsville Hospital.—J. W. Hart, M.D.C.M., Medical Superintendent.—This hospital was founded during the year 1866 to meet a long felt want in the neighborhood of the lumber camps and saw mills of Muskoka. The plan upon which the institution is based is similar to an insurance company; anyone can become entitled to its care and shelter during illness by an annual subscription of the small sum of five dollars, but the authorities are willing at any time to offer the same comforts to non-subscribers, charging a nominal sum sufficient to pay for the necessary outlay. The situation of the hospital and grounds is eminently healthy and reposeful, being located within a convenient distance of the centre of the town, and yet remote enough to be out of the busy hum. A few words as to the interior. On the ground floor are the medical offices, the patients' parlors and dining room, together with the kitchens and rooms for the residential staff. The second floor is similar in construction to a hospital ward, having every modern convenience. On this floor also are numerous rooms for special cases and convalescents. Hot and cold baths are always ready at a moment's notice, and in fact everything is so well arranged that the severest critic can say nothing against the economy of the surroundings. As to the medical aid, this is under the control of the resident surgeon and

Huntsville at 6:45 a.m., they leave the Portage connecting with Captain Bays with a fleet of boats is a great asset to those living in Huntsville through is in places Captain Mursh, he is a first-class fisherman, and he always has a supply of fish on hand, doing all he can for the safety of

Conway.—Among the most successful men in the village of Huntsville to-day is Mr. H. S. May, hardware merchant. He came to Muskoka, like many another young man, some twenty years ago, and by dint of perseverance and economy, has risen himself to an enviable position of affluence in the neighbourhood. For many years he resided in Bracebridge, being one of its most popular young men, but during the latter portion of his life has been resident in Huntsville, where he is the pioneer hardware dealer. Mr. May has naturally a very large stock, consisting of shelf and heavy hardware, stoves, tinware, cutlery, paints, oils, house-furnishings, etc., besides employing men capable of doing all kinds of tin, copper and sheet iron work. He contracts for the cave-troughing and furnace work of all the large houses and buildings, and his work is known to stand the tests of usage. His line of sporting goods is large enough to suit the desires of the most ambitious, or those whose means are limited, equally well. Huntsville people always buy their furniture and bedding from Mr. May, knowing they will get value for their money. In fact, to relate the variety of goods which Mr. May sells would occupy more space than could possibly be devoted to a notice of this kind. Mr. May in private life is looked upon as a friend to the needy and a "hale-fellow-well-met" gentleman by his companions.

Dr. J. W. Hart, M.D.C.M., Trinity University (Member of the College of Physicians and Surgeons, Ontario, etc.), a man above reproach and skilled in his profession. The nurses he employs are thoroughly trained and kind hearted, and the unanimity displayed among the whole staff tends in every way towards ensuring comfort and repose for the sick or weary.

H. S. May, Hardware Merchant.—One of the most successful men in the village of Huntsville to-day is Mr. H. S. May, hardware merchant. He came to Muskoka, like many another young man, some twenty years ago, and by dint of perseverance and economy, has risen himself to an enviable position of affluence in the neighbourhood. For many years he resided in Bracebridge, being one of its most popular young men, but during the latter portion of his life has been resident in Huntsville, where he is the pioneer hardware dealer. Mr. May has naturally a very large stock, consisting of shelf and heavy hardware, stoves, tinware, cutlery, paints, oils, house-furnishings, etc., besides employing men capable of doing all kinds of tin, copper and sheet iron work. He contracts for the cave-troughing and furnace work of all the large houses and buildings, and his work is known to stand the tests of usage. His line of sporting goods is large enough to suit the desires of the most ambitious, or those whose means are limited, equally well. Huntsville people always buy their furniture and bedding from Mr. May, knowing they will get value for their money. In fact, to relate the variety of goods which Mr. May sells would occupy more space than could possibly be devoted to a notice of this kind. Mr. May in private life is looked upon as a friend to the needy and a "hale-fellow-well-met" gentleman by his companions.

Lakeview Summer Hotel, Captain Henderson; P.O. Huntsville.—Among the many attractions for the tourist there is none of so much importance as a really comfortable and secluded summer hotel. Near Huntsville, on the Portage, at the head of Peninsular Lake, has been erected a charming house of this kind, under the management of Captain Henderson, who also is the proprietor. The approach to this hotel is easy and

exceptionally picturesque. The tourist on arriving at Huntsville via the Northern railway, can take the steamer, connecting with the trains, which runs twice daily (except Mondays), and also carries the mails direct to the hotel. Arrived there he will find himself made perfectly at home by Captain Henderson, and free of all restrictions. As to the house itself, it is delightfully situated in a grove of silver birch, maple, ash and evergreens. The sandy beach, sheltered from the sun's hottest rays, over a mile in length, affords an excellent bathing ground, there being a commodious bathing house erected at a suitable and safe spot. There is good boating and fishing, as well as all kinds of outdoor games and amusements; in fact, everything is arranged for repose, comfort and enjoyment. As to the household arrangements—"praise to whom praise is due"—they are excellent. The table at once displays an accurate knowledge of *cuisine*, combined with seasonable luxuries, while the rooms exhibit that cleanliness only attained by the supervision of the assiduous housewife.

Toronto & Nipissing Hotel, Huntsville. Thomas A. Birch, Proprietor. One of the best and most comfortable hotels in Huntsville is the Toronto & Nipissing, which was built some years ago by Mr. Thomas Birch, sen., and three years ago was bought by his son, Mr. Thomas A. Birch, who has made great improvement, and this house should rate as one of the best in the Muskoka District for commercial men, tourists, sportsmen and others. Mr. Birch is a native of Canada; he is a thorough-going, active and enterprising business man, and a gentleman; for a host of a hotel being generous in disposition, kind hearted and courteous, and appears to be the right man in the right place. The bedrooms are lightsome, well-furnished and comfortable, and the table is all that could be desired; and the *cuisine* is excellent and not surpassed by that of any other hotel in the village. There is a neatly fitted up sample-room, where the best brands of wines and liquors, ales, etc., and imported and domestic cigars may be had. There is also a fine driving shed, and a first-class livery is kept for the convenience of visitors. Sporting men can get guides and all information as to the best grounds for fishing, shooting, etc.

Lakeview Summer Hotel, Captain Henderson; P.O. Huntsville.—Among the many attractions for the tourist there is none of so much importance as a really comfortable and secluded summer hotel. Near Huntsville, on the Portage, at the head of Peninsular Lake, has been erected a charming house of this kind, under the management of Captain Henderson, who also is the proprietor. The approach to this hotel is easy and



MUSKOKA LAKE DISTRICT.

THERE is probably no part of Canada which offers so much natural attraction to the tourist as does the favored region known as the Muskoka District, and which ought to be known by all who are interested in the scenery of their country, and by all who wish for a convenient place to spend an inexpensive holiday. The Northern Lakes of Canada are aptly designed the "Sportsman's" Paradise, for the best of fishing, shooting and boating is here to be had. The fresh and pure air of this elevated region, with its picturesque surroundings of lake and forest, cannot fail to invigorate exhausted physical nature. The peculiar softness of the limpid water and resinous odor of the pine forests are most health-giving.

In the Muskoka Division proper are included the island dotted lakes Muskoka, Rosseau and Joseph, points along which are reached by steamer from Gravenhurst. These lakes extend a distance of fifty miles in a direct line with irregular shore, forming a coast of some two hundred miles. These lakes, as may be judged from their formation, present unrivalled facilities for boating and camping. The principal varieties of the finny tribe are salmon trout, white fish, bass and pickerel, with musk-nonge in adjacent lakes and streams. The chief points of resort are Beaufort, Port Carling, Windermere, Maplehurst, Rosseau, Ferndale, Port Sandfield, Redwood, Hamills, McLean's, and Port Cockburn, at all of which places most desirable accommodation may be had at reasonable rates.

The Fife House, Windermere, Lake Rosseau. David Fife, Junior, Proprietor.—One of the best conducted, most economical, home-like hotels on the Muskoka lakes, is the Fife House. It was built two years ago by the proprietor, and was newly opened for visitors last season. The hotel has a very imposing appearance from the lake, being erected in the midst of a beautiful grove, with a commanding view of Lake Rosseau and the countless islands thereon. The house contains thirty-three rooms, thirty-one bedrooms beautifully and newly furnished, a splendid sitting-room, with Haynes Bros. New York Piano, for the amusement of the guests; a spacious dining-room, and all other conveniences necessary for the entertainment of visitors. There is an extensive piazza on each flat, from which visitors may view the scenery. In front of the house, approached by a beautiful walk, is a fine sandy beach, which extends down into the lake for over two hundred yards, safe in all parts for ladies' and children's bathing. A large new boat-house is erected on the grounds, in which a fine selection of sail and row-boats are kept, and may be taken by visitors at most reasonable rates, and a small steamer can also be chartered when required. Black bass, pickerel and salmon trout abound in large quantities, and may be caught from the wharf or by boat from the numerous islands and points in the immediate neighborhood. The table of this hotel is supplied with the very finest of delicacies of the season, and cannot be excelled. The fine garden produces all the vegetables that can be wished, and the milk produced on the farm is *ad libitum*. Mr. Fife is a native of Muskoka district, and is near middle age, and of a pleasant disposition and an attentive host, in which he is ably assisted by his amiable and experienced wife, who for a number of years held a leading position in the Windermere, and by their painstaking attention to the wants of their guests, are making many friends. The beautiful grove and gardens have numerous pleasant and shady walks, and can be enjoyed with pleasure at any hour of the

day. Campers and others can rely upon getting a supply of fresh meat, milk and vegetables at reasonable prices, on application, and the best of spring water. A Methodist church is on the property, in which service is held twice each Sabbath.

J. R. Boyd, General Merchant, Windermere, Lake Rosseau.—The business conducted by the above-mentioned gentleman was established by him five years ago. Having previously carried on the sawmill business in Windermere for some years, but seeing a bright prospect before him in the largely increasing trade brought through the large influx of visitors and tourists to this queen of summer resorts, also the splendid local trade in lumbering and farming industries, he concluded to enter into the general store business. The premises owned and occupied by him are built on half an acre of land, and include a commodious store and large storeroom, with dwelling and other appurtenances thereto for carrying on a large and successful business, and where a large and judiciously-selected stock of dry goods, groceries, provisions, canned goods, boots and shoes, crockery, hardware, paints, oils, druggists' sundries, fishing tackle and general merchandise, is carried. The lines of goods in each of the departments are full and complete, and embrace all the novelties, and the prices charged must meet the views of the most economical. Mr. Boyd making a business policy to sell at bottom prices, and thus encouraging trade. Mr. Boyd is a native of Muskoka, and is in the prime of life, and has made a host of friends by his many business and social qualities. Camping parties will do well to call on Mr. Boyd, as he can supply them with all kinds of provisions, tackle, etc., and direct sportsmen to the best hunting and fishing grounds.

Vandenberg House, Port Carling, Charles W. Vandenberg, Proprietor.—Among the many excellent hotels to be found on the lakes of Muskoka of which we can justly be proud, the Vandenberg

House takes a deserved place in the front rank. It is most eligibly situated for tourists and summer visitors. The hotel is built on a beautiful eminence overlooking the bay, and visitors have also a fine view from the piazza of the picturesque Indian River, and the many steamers and rafts which pass daily make it very interesting. The grounds contain fifty-five acres, which are pleasantly laid out in lawns and gardens, sloping down gradually to the water's edge, at which is situated a steamboat wharf, swimming baths and boat houses, for the convenience of guests. The hotel contains twenty-one rooms, including sixteen fine large bedrooms, handsomely furnished, single and in suite, a large and tastefully furnished dining-room, two beautifully-furnished sitting-rooms, "L. & C. Fischer & Co.'s New York Piano," and all first-class conveniences appertaining thereto. The proprietor has also, for the pleasure of his guests, a remarkably fast and safe little steamer, the noted *Kate Murray*, which can be chartered by the guests at extremely moderate rates, for excursions and picnics round the beautiful island-studded lakes Rosseau, St. Joseph and Muskoka, and also a fine fleet of sailing and row-boats and canoes, for the use of visitors. Pickerel, black bass, salmon trout in large quantities are caught, and the guests to the Vandenberg have no need to leave the wharf to go hunting fish, as this is allowed to be one of the finest points on the three lakes, and within easy distance there are speckled trout streams to which visitors may resort and find pleasure. Mr. Vandenberg is a native of this country, and built this hotel five years ago, and every year has made great improvements thereto, and also, by his genial ways and kind attention to guests, has made himself many friends. The Muskoka and Georgian Bay Navigation Co.'s splendid steamers pass the private wharf, and, at the request of passengers, will call when required. There is accommodation for forty guests; the rates are moderate, with special terms to families and parties. Mr. Vandenberg can also find free camping grounds for parties near the hotel, and, if required, milk from his farm in any quantity.

W. J. Johnston, Boat Builder, Port Carling.—As is natural in a place situated among the scenic environments, and near to fishing and boating waters, there is here a large demand for boats for rowing and hunting, boats with all the countless sundries which contribute to the thorough enjoyment of a holiday. Some six years ago Mr. W. J. Johnston began the business of boat building, and is now prepared to build boats to order on any desired lines, repairs boats and canoes, and makes oars and paddles to order in special designs, besides keeping a stock always on hand. The growth of the business necessitated the erection of a new building last season, 22x34 feet, for a workshop, which, together with the fine boat-house on the wharf, 22x28 feet, enables him, with his fleet of over forty superior boats, to supply tourists, island visitors, campers and hunters, with all they may require in way of boats on the shortest notice, at reasonable rates, by the day, week, or for the season. Mr. Johnston also supplies guides who will take parties or individuals out over the best sporting grounds any route desired, at very moderate rates.

F. D. Stubbs, General Merchant, Port Carling.—Holding a most conspicuous place among the merchants of the Muskoka district is Mr. F. D. Stubbs, of Port Carling. He established himself in business six years ago, but finding his premises too small for his vastly increasing trade, he three years ago built the large and commodious store which he now occupies, being a three-story building 50 by 36, with large veranda and fine basement, which provides ample room for a large assortment of goods. It is handsomely and completely fitted up, and as it occupies a prominent position near to the locks, through which all steamers, etc., pass from Lake Muskoka to Rosseau and Joseph. It is very convenient for island visitors, campers and settlers to obtain their supplies. The stock with which this popular establishment is filled is of a comprehensive character and well selected, and consists of a fine line of dry goods, groceries, boots and shoes, ready-made clothing, hardware, glass and tinware, provisions, canned goods, flour and meal, coal oil, paints and oils, druggists' sundries, fishing tackle, confectionery and general merchandise. The line of goods in each department, and the prices charged must meet the views of the most economical. Mr. Stubbs making a point to sell at bottom prices, and thus encourage trade. All orders by mail or steamer will receive prompt personal attention. Mr. Stubbs is a native of England, but has been in Muskoka for a number of years, and is in the prime of his life, and by his kindly manners and upright dealing has made a host of friends. Mr. Stubbs is assiduous postmaster for this district, and the office is at his store. He has a flat of eight fine rooms, which he rents out on very reasonable terms during the summer months, for the convenience of visitors, either furnished or unfurnished. Application for same by mail or otherwise will receive prompt attention.



Prospect House, Port Sandfield, Lake Joseph and Rosseau, Enoch Cox, Proprietor.—Classed among the best of the many hotels which the Muskoka Lakes can boast is the

Prospect House. It occupies a prominent position at the junction between Lakes Rosseau and Joseph, and commands a most beautiful view from all the rooms of either one or both of them. The grounds around contain thirty-five acres, which is laid out in handsome lawns and gardens in which guests may enjoy on every side the magnificent scenery. There is also a fine sandy beach for bathing purposes, perfectly safe for ladies and children, running from one to four feet in depth for one hundred in Lake Joseph. The Prospect House, and the grand new addition of forty-five rooms, built this season, contains eighty-five rooms, including seventy-five bedrooms, single and in suite, a spacious and beautifully furnished dining

to the tourist as does known by all who are want place to spend an sportsman's Paradise, are air of this elevated ate exhausted physleal pine forests are most

Muskoka, Rosseau and lakes extend a distance hundred miles. These boating and camping, pickerel, with maski-Port Carling, Windermere's, and Port Cockeable rates.

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Merchant, Windermere, ness conducted by the an was established by g previously carried on Windermere for some prospect before him in le brought through the tourists to this queen e splendid local trade industries, he con- general store business. I occupied by him are nd, and include a com- storehouse, with dwell- es thereto for carrying business, and where a ed stock of dry goods, ed goods, boots and e, paints, oils, druggists' ad general merchandise, f goods in each of the complete, and embrace e prices charged must t economical, Mr. Boyd to sell at bottom prices, de. Mr. Boyd is a na- in the prime of life, and s by his many business upping parties will do as he can supply them sions, tackle, etc., and best hunting and fishing

Port Carling, Charles W. Among the many excel- n the lakes of Muskoka e proud, the Vandenberg

room, two large sitting rooms, billiard room (new tables this season), and concert hall, and all first-class conveniences appertaining thereto. The proprietor has also furnished for the convenience of guests, two splendid steamboats, which are kept solely for the pleasure of his guests, the Edith May for excursions and picnics round the lakes, and the beautiful little Smbesau for fishing parties to the adjoining bays and small lakes, and in the way of sailing and row boats there has been added to the already large fleet of boats twenty new ones, made by the best maker in Ontario. Pickerel, black bass, salmon trout, and muskallonge are caught in large quantities around the grounds and wharf, bays and small lakes near by. Mr. Cox engages the best of cooks and supplies his tables with a liberal hand; as a consequence the menu presented is chief among the excellent features of this hotel. Mr. Cox is a native of England, but an old resident of Muskoka, having arrived there eighteen years ago, and six years ago first started the hotel, and each succeeding year has gained friends from his genial and kindly manners, so that he was obliged this season to double the capacity for guests, and can now entertain two hundred and fifty with comfort to all. There is erected on the grounds for the convenience of the visitors, an English church, of which the Rev. P. S. M. Podmore is missionary in charge, and services are held every Sunday. The Muskoka and Georgian Bay Navigation Co's splendid steamers Nipissing and Oriole leave Gravenhurst each morning at 7 a.m. and 1.45 p.m., respectively, making the trip to Port Sandfield in two and a half hours.

Cleavelands, Lake Rosseau, Charles J. Minett, Proprietor.—One of the most comfortable and home-like hotels in the Muskoka lake district is the fine house at Cleavelands, owned and occupied by Mr. Charles J. Minett, which is situated on a fine elevation, in a beautiful grove, overlooking the most picturesque scenery on Lake Rosseau, and in the midst of the island district, and is approached by an extensive wharf which runs into the lake some quarter of a mile, and forms a beautiful promenade from which the numerous steamers arrive and depart several times daily, the hotel having both the Lake Joseph and Rosseau boats calling daily. The hotel has twenty-seven elegantly furnished bedrooms, single and in suite, beautifully furnished sitting rooms, with fine piano, a spacious and well-arranged dining room, also a fine large concert hall for the amusement of guests, and all other conveniences appertaining to a first-class hotel; and near to the hotel, in the extensive and splendidly kept grounds, is a beautiful cottage, which may be rented for the season or otherwise. Campers can find accommodation free. The bathing houses are in a very pretty bay, having a fine sandy bottom, and is safe at all times for ladies and children. The menu of the house is excellent, all the delicacies of the season being liberally supplied on the table, and the *cuisine* is all that could be desired. Mr. Minett is an Englishman but is one of the pioneers of Muskoka, being about the oldest established in the business on the lakes, and is a genial popular man, with a great knowledge of fishing and hunting, and the best localities to find the same, and is always willing to impart this knowledge to his friends and visitors, and is helped in

a great measure by his wife, who is painstaking and obliging; and her evenings at home, which are given weekly during the season, are looked forward to with pleasure by the visitors, cottagers and campers in the neighborhood, who are invited for a good and happy time, and is looked forward to from season to season by their many friends.

Windermere House, Windermere, Lake Rosseau, Thomas Aitken, Proprietor.—This delightful summer resort is beautifully situated on a magnificent elevation overlooking Lake Rosseau, with a countless number of islands lying before it studded with beautiful summer residences on every side. The grounds around contain four and a half acres, which is laid out in handsome lawns and garden, in which guests may enjoy the splendid sights of the lake, and near by there is a pretty sandy beach for bathing, which is perfectly safe for ladies and children, having a gradual descent from one foot to deep water, at a distance from the shore. Mr. Aitken first began to provide for tourists some nine years ago in a small way in the house he then resided in, but found he could not accommodate near the quantity of patrons who wished to stay with him. He then built three cottages, and in time they also became too small, so that five years ago he constructed a fine hotel, but last season he found it inadequate to the wants of his many friends. So he again commenced to build, and has now constructed a massive front to the building, with a grand tower rising nearly sixty feet from the ground, which gives the hotel a noble appearance, and at the same time adds forty-five delightful rooms to the already large hotel, making in all one hundred and twelve rooms, and three cottages on the grounds for the entertainment of his guests. The hotel has one hundred bed rooms, single and *en suite*, all newly furnished in the latest style, for both appearance and comfort of guests. Six beautifully furnished sitting and reception rooms, and a finely furnished dining room, and all conveniences appertaining to a first-class hotel, including post office and express office in the building, with mails night and morning. There is also erected on the front and two sides of the building a spacious verandah twelve feet wide, and over seven hundred feet long, artistically covered in, which makes a beautiful promenade, and the view from this piazza is something that is grand, and once enjoyed will be remembered with delight. The menu of the house is unequalled, all the delicacies of the season being liberally supplied on the table, while the *cuisine* is faultless, a competent chef taking charge of the culinary arrangements, and pure milk and vegetables are supplied daily from a farm connected with the house. A small steamer can be chartered at reasonable rates, and a fleet of sail and row boats, and a boat house for the accommodation of guests are provided on the premises. Black bass, salmon trout, pickerel, and other fish are found in large quantities, and Windermere is considered, *par excellence*, the best black bass fishing of any locality on the lakes. Mr. Aitken is attentive to the wants of his guests, and has given the Windermere an enviable reputation with the tourists and visitors throughout both Canada and the United States. The rates of this popular hotel are \$1.50 to \$1.75 per day, with special rates to families for the season.

THE TOWN OF MIDLAND.

CHARMINGLY located between rising ground on either side is the little town of Midland, in the county of Simcoe. During its brief history Midland has grown with great rapidity and its population now is over two thousand. On the main street running down to the steamboat docks are a number of the brick stores, evidences of its stability which speak well for its future prosperity. There are also some good hotels, notably the Gladstone House, Clarkson House and the Queens. The town itself is fast becoming eminent as the lumber town of Canada, and latterly several new lumber, shingle and planing mills have been built, while immense quantities of lumber brought by boat from the mills up the north shore are handled from vessels to cars and distributed through Ontario and the Eastern States. The grain trade between Chicago, Duluth, and other points with Midland is extensive, the equipments of the elevator in this town being equal to any on the lakes, and shortly the Grand Trunk Railway Company propose erecting a second elevator at this point.

For the tourist Midland makes a very pleasant summer resort on account of the excellent hotel accommodation and the variety of sport within the immediate vicinity. On the Wye River, three miles distant, and among the Georgian Bay Islands, all the way from Midland to Parry Sound, the water teems with black bass, pickerel, white fish and lake trout during the summer months. As for hunting, there is a quantity of duck at Mud Lake, about two miles from the town during the spring and fall, and at Honey Harbor, sixteen miles away, there are plenty of deer. Fishing boats and guides can be got at any time for a small sum by the day. A steamer runs daily from Midland to Parry Sound, stopping at the principal islands to leave or pick up camping parties and fishermen, as well as for the purpose of bringing supplies from Midland. This town is indeed a pleasant summer resort and should be even more patronized than it is.

The Western Bank of Canada, capital \$3,000,000,—\$5,000 paid up—rest \$60,000 to \$70,000. Head office, Oshawa. Jno. Cowan, President; F. H. Holland, Manager.—Any attempt to review the manufacturing and commercial resources of any business centre must give a position of the first importance to the banks and moneyed institutions. They hold the great medium of exchange between trade centres, and occupy the position of arbiters between debtors and creditors. The success and ability displayed in their management form an important link by which to estimate and value the commercial standing of the community where their influence is felt, and a close inspection of their resources gives a valuable index to the condition of all business interests. In the northern section of Canada the Western Bank of Canada occupies a leading position, and enjoys the full confidence of the general public, amongst whom its business is chiefly confined. Its head office is at Midland, with a branch at Penetanguishene, Mr. F. H. Holland being the popular and much esteemed manager. The capital of the bank is \$3,000,000; deposits are received and current rates of interest allowed; drafts are issued on all parts of the Dominion; sterling and American exchange bought and sold; and a general business is done in loans and discounts. There is a savings department where no notice of withdrawal is required; interest is allowed at the rate of 4 per cent., with special rates on special deposits. Mr. Holland was formerly in Orillia, and is well known in banking and mercantile circles. Branches—Whitby, Port Perry, Paisley, New Hamburg, Tilsonburg, and Penetang

A. E. Williamson, merchant tailor, King street.—In these days when the world judges so largely by outward appearances, it is necessary for busi-

ness men to be well attired, and never was the art of the merchant tailor so thoroughly appreciated as at the present time. A well known and leading house in this line of business is that of Mr. A. E. Williamson, of King street, which was founded eight years ago by Mr. D. H. Williamson, at whose death in June, 1888, the present proprietor succeeded. The premises occupied consist of a large and well appointed store, where at all times will be found a choice selection of the newest patterns in imported and domestic goods, embracing Halifax and English tweeds, from which excellent \$13.00 suits are made; also English, Irish, Scotch, Canadian and French worsteds and tweeds. Some thirteen experienced hand-ers are employed, the best of binding and trimmings are used, while a perfect fit and every satisfaction is guaranteed. Mr. Williamson has undoubtedly the finest and most fashionable tailoring stock in any establishment north of Toronto, while his prices are at all times most reasonable.

C. Taylor, L.D.S., surgeon dentist, Hewis block, King street.—Few, if any, industrial or professional pursuits have in recent years made such rapid strides as that of the profession of dentistry, which through the energy and enterprise of those now associated with it has been raised from an operative art to the dignity of a science—a result which has greatly tended to the benefit of mankind in general. A thoroughly skilled and scientific surgeon dentist in this section of the Province is Mr. C. Taylor, L.D.S., who has most neatly furnished dental parlors in the Hewis Block, King street, fitted up with the most improved modern appliances. In extracting teeth anaesthetics are administered if desired, and painless operations are guaranteed.

Special attention is paid to filling with gold, amalgam or other compositions; while the preservation of natural teeth, when practicable or possible, is made an important feature of the business. In all departments thoroughly satisfactory work is guaranteed, while a set of artificial teeth on rubber plate is supplied for ten dollars. Mr. Taylor is a master of his profession in all its details, and is ably assisted by Mr. R. F. Taylor, D.D.S.

Gladstone House, W. R. Gladstone, propr., Midland.—This pleasantly situated town on the Georgian Bay year by year attracts fresh visitors to this locality, and one of the most important and home-like hotels in this vicinity is that known as the

Gladstone House. This establishment was founded in 1871; it was burnt down in 1884, when the present substantial three story brick structure was erected. There is a free bus to and from all trains and boats, the best of accommodation for commercial travellers, while the house is uniformly heated with hot air. There are some twenty-three bedrooms, with a well-appointed office, a bar with the best imported wines and liquors, a good billiard room, two sample rooms, and a capital barn and stables. Every attention is paid to visitors, and travellers to Midland will find all home comforts at the Gladstone House. The table is always supplied with the choicest of viands, while Mr. W. R. Gladstone makes one of the most genial and hospitable of hosts. His rates are but \$1.00 per day, with special terms to boarders.

THE TOWN OF PENETANGUISHENE.

PENETANGUISHENE is one of the oldest and most historical places in Western Canada, having been settled as early as 1812 as a military post. It is an incorporated town 103 miles from Toronto, and is the terminal point of the Northern and North Western branch of the Grand Trunk. It is most pleasantly and picturesquely situated on the north-western side of Gloucester Bay, an adjunct of the Georgian Bay, in Simcoe County, and is about forty miles north-west of Barrie, the junctional point for trains. There are many points of interest in connection with this town; here, in 1635, three Jesuit Fathers among the missionaries to Canada, were murdered by Indians, and a handsome church is now being erected, at a cost of \$100,000, to their memory. Near by is pretty little Magazine Island, where the powder was kept in 1812, and where between it and the shore an old oak English gunboat was sunk about the same time, and the remains of another are to be found in the north-west basin. There was once an old military store house, on the Reformatory shore, opposite to Magazine Island, but it has long since disappeared. The tiny house on Magazine Island is the only remnant left to remind us of those warlike times, and many a modern name is cut or pencilled on its wooden walls.

There has just been opened at Penetanguishene what may well be termed a beau-ideal summer home, incorporated by a number of gentlemen well known in the Province, and which is replete with every home comfort. Tourists will find this town a most pleasant resort; there is capital boating, fishing and shooting. There is constant steamboat communication to the numerous islands and ports of the Georgian Bay; there is stage to Midland, three miles east, twice daily.

Penetang' was incorporated as a town in 1882, and has numerous saw, grist and flouring mills, a tannery and foundry, while the manufacture of bricks is carried on in considerable quantities.

The town is the centre of a large lumber trade, which, together with furs and fish, is shipped to various points. There are Episcopal, Catholic, Methodist and Presbyterian churches, three public schools, a Mechanics' Institute with a library, and a weekly newspaper, the *Herald*.

The Imperial Bank of Canada has a branch here.

The assessed valuation of real and personal property is over \$300,000, while the population exceeds 2,500.

Copeland & Sons, Flour, Feed and Grain Merchants, Penetanguishene.—Among the various commodities that rank high amongst our most important material resources, the articles of flour, feed and grain may appropriately be ranked as among those of the first. The large quantities manufactured in this section, which find a ready sale in this Province, as well as in the markets of the east, constitute an important element in considering the industrial and commercial resources of the growing town of Penetanguishene. Among

the mills whose efforts are to produce a superior quality of flour and meal, none are more deserving of favorable notice and consideration than those of Messrs. Copeland & Son, the inception of which business dates back some thirty years, during which lengthy period the history of the house has been a steadily progressive one. Messrs. Copeland & Sons have two fully equipped mills, with roller process, the one in this town having an capacity of 100 barrels of flour per day, with an engine of 65 horse power; the other at Elkville

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000, while the population s are to produce a superior al, none are more deserving l consideration than those on, the inception of the house some thirty years, during the history of the house progressive one. Messrs. two fully equipped mills, e one in this town having a is of flour per day, with an ver; the other at Ellenvale

has a capacity of 150 barrels per day, while the firm also own an elevator with a capacity of 23,000 bushels of grain, and they handle from 125,000 to 150,000 bushels per year. They have large storerooms, and every convenience is enjoyed for the prosecution of this business, their facilities and connections being of a most satisfactory nature. Mr. Copeland, the head of this firm, is a native of England, and crossed the Atlantic in 1822, and after a three years' residence in the States, settled in Penetanguishene in 1825, being one of the early settlers, and also one who has ever taken an individual interest in the progress and welfare of the town and its inhabitants, and who, moreover, is a staunch supporter of the temperance cause.



C. E. O'Reilly & Co.,

Dry Goods, Gents' Furnishings, Boots and Shoes. The Bee Hive, Penetanguishene. - One of the most important branches of trade which helps to swell up our commercial fabric is that of dry goods, under which general heading is comprised the great majority of the actual necessities of life. Though but newly established, the house of Messrs. C. E. O'Reilly & Co., known as the Bee Hive, is one deserving of special mention. This business is a thoroughly comprehensive one, and the premises are specially adapted for the various departments. A large and varied stock is kept of imported and domestic dry goods, including the newest styles in dress fabrics, satins, silks, muslins, prints, as well as linens for household use and for wear; special bargains are offered in children's and ladies' hosiery, also ladies' summer vests, and all sizes of Crompton and Brush celebrated makes of corsets. In black dress goods Messrs. O'Reilly & Co. show a fine line of Henrietta cloths, veilings, jersey and crape cloths, while their prints, challies, Scotch zephyrs and seersuckers are unsurpassed in beauty and style. All kinds of parasols are in stock, and every attention is given to the boot and shoe department, special value being offered in children's and ladies' goods. The neatest of boys' and youth's suits are always on hand, while a large and varied list of house furnishings is well worthy of inspection. In short, this house is well deserving of all support, and none but reliable goods are dealt in.

Breithaupt Bros. & Hall, Tanners of Spanish Sole Leather, Penetang Tannery.—Since the days of Simon of Joypa, down to those of General Grant, to the present time, the manufacture of leather has ever occupied a prominent position, and forms a most important factor in the commercial fabric of this country. One of the most important tanneries in Ontario, in fact on the American Continent, is that of Messrs. Breithaupt Bros. & Hall, proprietors of the Penetang Tannery, and whose names in this connection are household words in the Dominion. The foundation of this business dates from the year 1852, when it was founded at Berlin by the late Mr. Louis Breithaupt, who rapidly developed the business till the present large dimensions were reached, while in order to meet the heavy demands made on them, the sons of the founder,

in connection with Mr. Hall, opened up a branch house at Penetanguishene. This consists of a large, substantial building on the borders of the Georgian Bay, with the most improved modern conveniences and facilities, and where hemlock bark can readily be procured in large quantities. Here they manufacture Spanish leather only. The establishment is one of the largest of its kind, and is aptly designated the Model Tannery of Canada, nothing having been neglected to further the interests of this important business, for on the production of leather we are dependent for so many actual necessities. The tannery is one of the largest of its kind, and has a capacity for turning out seven hundred sides a week, while its products are nowhere excelled. The business extends from Sarnia to Halifax. In this town some twenty-five hands find steady employment, while Mr. Hall, who represents this branch of the house, is universally esteemed and respected, and is possessed of an intricate knowledge of every detail of the leather trade.

City Carriage Works, Dusome & Satamant, Penetanguishene.—In no line of industrial art has greater advancement been made during the last quarter of a century than in the manufacture of carriages, and the cumbersome and ponderous vehicles our grandfathers regarded with pride and delight would now be looked upon as absolute monstrosities. A well known establishment here is that of the City Carriage Works, of which Messrs. Dusome and Satamant are the proprietors. This business was founded some three years ago, since when the history of this house has been a steadily progressive one. The premises occupied consist of a two-story stone structure, 40 x 70 feet in dimensions, and supplied with all the necessary

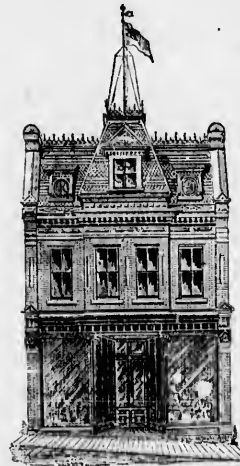


conveniences for carrying on a business of this kind. They use nothing but the very best of materials, which have been selected with great care, and employ only experienced and skilful workmen. All kinds of carriages, buggies, cutters, sleighs, etc., are made to order in the most approved modern styles, every satisfaction being guaranteed, while moderate prices prevail. Second-hand rigs are repainted, while a speciality is made of repairing and horse-shoeing. Of the individual members of this firm Mr. Dusome is a native of Penetanguishene, while Mr. Satamant was born in the Province of Quebec. Within the last six months their business has been doubled and is still increasing.

The C. Beck Manufacturing Co., Manufacturers and Wholesale Dealers in Lumber, Bill-stuff, Shingles, etc., Penetanguishene.—It is an admitted fact that the lumber interests of this country form a very important item in the general aggregate of our business. From the lumberman who first plies the axe to the tree in the forest, to the carpenter that drives the last nail in the building, the most important and essential branch of the lumber trade is that of the manufacturer and wholesale dealer in lumber, bill-stuff, shingles, lath, etc. This business was established some fifteen years ago by Messrs. C. Beck & Co., and in June of the present year the C. Beck Manufacturing Co. was formed. The Company have two mills, equipped with the most improved modern machinery, each having a capacity of 75,000 feet per day; they have also shingle and planing mills, and last season cut ten and a half million feet of logs. They possess a steam barge with a capacity of 350,000 feet of lumber. Their supplies are chiefly obtained from the north shore of the Georgian Bay; two hundred hands are employed, and they find their principal markets at Buffalo and Tonawanda by water, and Toronto and Hamilton by rail. The connections of this house are such that all commissions are promptly filled, and all kinds of timber are cut to order at the shortest possible notice. Mr. Beck has made this business a life study, and there are few at present engaged in this business whose active experience has been greater.

Corbeau Bros., dealers in Furniture, Undertakers, Upholsterers, Contractors, etc., Penetanguishene.—The attention that has been given to the production of furniture in this country during the last few years has developed the fact that Canadian skill and inventive genius are quite

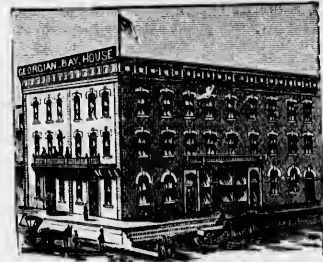
as successful in this industry as they have proved in many others. In Penetanguishene we have a leading and well known establishment in that of Messrs. Corbeau Bros., whose business house has been established here for the last five years, and who have since that time materially increased their connection. The premises occupied by them consist of a three-story building, with a well equipped store, 25x80 ft. in dimensions, admirably arranged and equipped with every neces-



sary appliance for the prosecution of the business. The warerooms are replete with an extensive stock of parlor and bedroom furniture, sofas,

chairs, tables, etc., and in fact everything that will add to the comfort and elegance of home. They have the cheapest stock of Brussel carpet, fancy plush goods, etc., north of Toronto. Pictures are framed in any desired style; undertaking in all its branches, with the necessary furnishings, is satisfactorily performed. While the firm are also agents for the celebrated Wanzer and White sewing machines, Bell's organs, of Guelph, unsurpassed by any on the market, also the best makes of pianos, Brown's metallic weather strips for doors, windows, etc. At this establishment may also be had alabastine, a beautiful color for all kinds of walls, land plaster, grey lime, hair for plastering, plaster of Paris, and Portland cement. The Messrs. Corbeau Bros. are natives of the Province of Quebec, and to meet the requirements of their western trade they are now opening up a branch house at Saint Ste. Marie.

Georgian Bay House, Chas. Devlin, Proprietor.—In a work of this kind, that treats of the resources of the town of Penetanguishene, and which is destined to be read by those residing elsewhere, it is, of course, our duty to speak of



an establishment where visitors repairing to this town for business or pleasure, will be enabled to find all the comforts of home in addition to every attention, civility and convenience possible to a residence and sojourn in a public hotel. The Georgian Bay House was established in 1831, and has ever since enjoyed the reputation of being one of the most popular resorts in the northern section of Ontario. The old building was burnt down in 1879, and the present handsome three-story brick structure was erected. The hotel has had several changes of owners, but last year Mr. Chas. Devlin assumed possession, and it may safely be asserted that no more popular proprietor has wielded the reins of government in this house. There are one hundred and ten rooms, light, cheerful and well ventilated, while in winter the house is uniformly heated by hot air. There are pleasant parlors, smoking and reading rooms, with a spacious dining room, while all modern improvements have been introduced, baths, etc., and the best of water is obtained from a spring half-a-mile away. The culinary department leaves nothing to be desired, and in the well-appointed bar will always be found a choice supply of the best brands of liquors and cigars. A free bus meets all trains and boats; there are excellent sheds and stables, and attentive hostlers. Mr. Devlin is a most obliging host, and visitors

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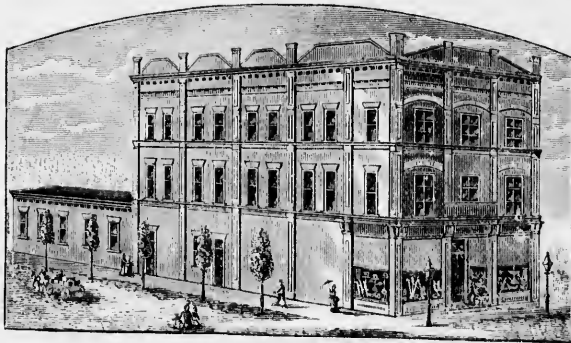
D. Davidson, Lumber Merchant, Penetanguishene.—There is no department of mercantile pursuit which has done more to add to the commercial importance of this Dominion than that of the lumber trade, which has now assumed proportions of the greatest magnitude. The town of Penetanguishene has long been noted as a lumber centre, and a leading and representative house in this connection is that of Mr. D. Davidson, who has been engaged in this business for the last fifteen years, and who is thus practically acquainted with all its details. Mr. Davidson owns two saw-mills, replete with all modern conveniences, and which have a capacity of 35,000 feet per day; employment is given to fifty men, and some 5,000,000 feet are turned out per year. The facilities of this concern are such that the largest orders can be filled on the shortest notice, and the very best of manufactured stuff is turned out. Mr. Davidson is a native of Hamilton, and owns two tugs used for towing purposes, while personally he is highly esteemed and respected.

Charles R. Sneath, Drugs and Fancy Goods, etc. Near Canada House.—The profession of the druggist is one which operates effectively in time of need, in arresting and alleviating the most acute pains and ailments to which the human body is heir, and therefore deserves the most thankful and appreciative consideration on the part of the public. In this town a well known and leading house is that of Mr. Charles R. Sneath, who has been established here for the last five years, and whose store is centrally located, near the Canada House, being in dimensions 14 x 60 feet. Here at all times is carried a full stock of a choice selection of drugs, chemicals, and all the popular patent medicines, as well as toilet articles, book stationery, school supplies, tobacco, smoking pipes, fancy goods, and the necessary appurtenances of a really first-class establishment of this kind. Grass and garden seeds are always on hand, together with a large and varied assortment of wall paper; also ground oyster shell for poultry. Special attention is paid to the prescription department, physicians' and family prescriptions being compounded with care, accuracy and dispatch. Mr. Sneath was born near Barrie, is a graduate of the Ontario College of Pharmacy, and is now one of the examiners of the College. Also runs branch store at Midland.

Anthony J. Chalue, Dry Goods, Fancy Goods, Gents' Furnishings, etc., Bon Marché.—One of the representative business men of Penetanguishene is Mr. Anthony J. Chalue, importer and dealer in general dry goods, fancy goods and gents'

furnishings, and whose establishment is aptly named the "Bon Marché," for a better market for the purchaser could not well be obtained. Mr. Chalue has a commodious and well-appointed store, and here will always be found a choice selection of the latest fashions and novelties in the various lines embraced, comprising amongst other things imported and domestic dress goods, linens, flannels, woolens, prints, muslins, etc. Also a full line of underwear, neckwear, hosiery, fancy goods, gloves, laces, trimmings, and a great variety of smallwares, the whole constituting a most complete assortment. Another part of this comprehensive business house is devoted to clothing, hats and caps, together with a choice line of family groceries. Mr. Chalue is, personally, highly esteemed, and his goods are always of a reliable quality.

W. F. H. Thompson, Dry Goods, Groceries, Crockery, etc., Coal and Wood Merchant, Arcade, Main Street.—One of the largest and most comprehensive business houses in Penetanguishene, and one which during its existence has always enjoyed the full confidence of the public, is that of Mr. W. F. H. Thompson, proprietor of the well-known Arcade. Mr. Thompson was for fourteen years with Mr. H. H. Thompson, and in 1879 established himself in his present business, since when the history of the house has been a steadily progressive one. The premises occupied, consisting of a handsome three-story structure, are located on Main street, and comprise a spacious store, 27 x 140 ft. in dimensions, beautifully fitted up, heated by hot air, and lit by gasoline, while to meet the demands of the com-



prehensive business carried on eleven clerks are employed. The large stock carried is of too varied a nature to deal with in detail, but consists in part of foreign and domestic dry goods, embracing the most recent styles in dress goods and all standard fabrics millinery, trimmings, etc.; also family groceries of all kinds, special attention being paid to teas and coffees, the teas being the choicest production of China, Japan and Assam, with coffees from Java, Mocha and South America. Plain and fancy crockery and glassware are to be had here, as well as a large assortment of ready-made clothing, boots, shoes, hats, caps, etc., fresh fish, blue berries, and other commodities. Mr. Thompson

is a native of Peel County, and by the exercise of energy and enterprise has built up his present substantial business, while his establishment is a credit to the town of his adoption.



A general line of imported and domestic dry goods is carried, together with a choice selec-

William M. Thompson, Dry Goods, Groceries, Boots, Shoes, Hats, etc., Penetanguishene.—Probably there is no more important or necessary department of business than that which deals with dry goods and groceries, as under those headings are comprised the great majority of the actual necessities of our existence. Such an experience is that of Mr. Wm. M. Thompson, who carries on an extensive business in dry goods, groceries, boots, shoes, hats and caps. This is one of the oldest established houses in the town, having been founded by Mr. A. A. Thompson, father of the present proprietor, over fifty years ago, Mr. W. M. Thompson succeeding three years ago. The store is 70 x 70 feet in dimensions, and admirably adapted for this comprehensive business.

tion of family groceries, special attention being paid to teas and coffees. Boots and shoes of all descriptions are on hand, together with the latest fashions in hats and caps. Mr. Thompson is a native of the town, and those having dealings with him will find him thoroughly reliable in all transactions, while personally he is much respected.

Charles A. Nettleton, Chemist and Druggist, Gendron's Block.—It is to the skill and science of the druggist that suffering humanity looks for the alleviation of pain. The physician may successfully diagnose, but it is the chemist that prepares the remedy. Occupying a leading position in this learned profession is Mr. Charles A. Nettleton, who has been established here for the last three years, and who occupies a well-fitted and commodious store, 16 x 40 feet in dimensions, in Gendron's Block. Here will always be found a choice and carefully selected assortment of pure drugs and chemicals, the most desirable of patent medicines, toilet articles, fancy goods, school-books, stationery, wall papers at all prices, plaster of Paris, water-lime, seeds, etc., and the usual druggists' sundries, together with a choice line of cigars, tobaccos, pipes, etc. Physicians' prescriptions and family recipes are compounded with care, accuracy and despatch, only pure standard drugs being used. Mr. Nettleton is a graduate of the Ontario College of Pharmacy, also holding a certificate from the Board of Pharmacy, Brooklyn, N.Y., having fifteen years' experience. He was born at Collingwood, and is agent for E. R. Carpenter, of that town, wholesale dealer in coal oil, lubricating oils, plaster, cement, etc.



TOWN OF HANOVER.

As the Saugeen River winds its tortuous course through the north-western section of Ontario it turns the wheels that operate the machinery in many a manufacturing establishment along its banks in towns and villages. One of the most flourishing villages on the banks of this river is Hanover. This place was settled in 1852 and now has a population of somewhat over 1,400. It is on the Georgian Bay and Lake Erie division of the Grand Trunk Railway on the boundary of Grey and Bruce Counties and on the town line of Bentinck and Braut townships, and is distant from Owen Sound, the county seat for the town line of Bentinck and Braut townships, which is 11 miles to the east, and Walkerton, which is six miles west of the village. It contains several important manufacturing establishments taking power from the Saugeen River, and embrace flour, saw and woollen mills, cabinet factory, tannery, foundry, and several other industries, giving employment to a large number of people, and thus bringing prosperity to the merchants of the village, from whom they obtain their supplies. There are Methodist, Episcopal, Presbyterian, Baptist, United Brethren and Lutheran churches, which are well attended and liberally supported. It also has a graded public school, a Mechanics' Institute with a library of over 400 volumes, a weekly newspaper, the *Post*, and a bank. Here offices of the Great North-Western Telegraph Company and Canadian Express Company are located, and the people enjoy a daily mail. From the past history of Hanover and present indications, it is likely to beat in the race many older settled towns and villages in this section of the country.

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Edward A. Goodeve, Dealer in General Goods, Main Street.—There is one business establishment in Hanover that will always and immediately attract the attention of a stranger when entering the village. Not entirely because of its prominent position as it stands facing the road leading from the railway depot, although the building of which it is part is an imposing structure of white brick, and presents a very handsome appearance; but partially, also, for the reason that it creates surprise in the mind of every visitor, who mentally enquires of himself how so extensive an establishment can find support in a small and seemingly unimportant village. In any case it must absorb a great portion of the business supplied by Hanover and vicinity, and a very large trade must be carried on within its walls in order to maintain it. A question or two will readily elicit some information concerning it, for every one in the neighborhood, and for miles around it, knew the great store of Mr. Edward A. Goodeve. The elder residents have certainly had time in which to acquire their knowledge, for it is 26 years ago since Mr. Goodeve commenced business in the village. Of course he did not commence on the same large scale as has since been reached by him, but circumstances did not then require or justify a heavy stock and extensive premises. He has been guided by existing conditions all through his business career, and as soon as Hanover was ripe for a big establishment, Mr. Goodeve invested his money and produced the result which is now discussed. There are two large stores under his management, and they adjoin each other. Between them they contain about \$18,000 worth of goods, and give employment to about a dozen clerks. The annual business, it may be stated, is estimated at \$35,000. The stock held by the united stores comprising all the several lines of merchandise, including dry goods, groceries, boots and shoes, hats and caps, crockery, glassware, and ready-made clothing, with remarkably fine assortments in each. The ready-made clothing department is one to which more than ordinary attention has been paid. It is in high favor with the farmers especially, whose sons and selves can be fitted immediately, according to their individual tastes, and who can obtain clothing of fine or coarse material as they may desire. All goods are cut by first-class tailors, and are well and strongly made. It is scarcely necessary to say that all other departments are equally well attended to, and present rare advantages to customers who find a peculiar satisfaction in having a large stock of any class of goods to examine. Mr. Goodeve was born in England, but set foot in Canada before many years had passed over his head.

C. Merklinger, Saddler and Harness Maker, Main Street.—In a village like Hanover there is no more useful man than the saddler and harness maker. Horses are in such general use that the harness maker's services are in constant demand, and he becomes an important man in the community. Mr. C. Merklinger has the largest saddlery and harness establishment in Hanover, and does the largest business of any saddler in the village. Although manufacturing to order chiefly, he sometimes works for the benefit of his store, and has a good stock of saddlery and harness ware, including every article necessary for the equipment of a saddle or carriage horse. His work has given

such general satisfaction since he first commenced business that his reputation as a tradesman extends far beyond the limits of the village in which his shop is located. As a consequence he is constantly in receipt of orders from distant points, which, with his local custom, leaves him little leisure time during the week. The repairing branch of his business has assumed such large proportions during the last few months that he was compelled to engage assistance, and now he has two or three workmen constantly employed. The saddlery and harness work turned out from Mr. Merklinger's shop is reputed to have no superior by those who are excellent judges of such wares, and this strong recommendation is apparently justified by the extent of the business which Mr. Merklinger is now doing. Poor work, even if extensively praised, admired, and advertised by interested parties, will accomplish anything but beneficial results for the workman. On the contrary good work is its own advertisement, and brings to the tradesman a large business and large profits. The latter has been the case with Mr. Merklinger, who, in his store and in his shop, has a valuable property created by his own in a few months. It is only one year and a half ago since he arrived in Hanover and opened his shop, but in a short time he was able to prove that he was an expert workman, and deserving of a liberal support in his business from the people of the village and adjoining country. Mr. Merklinger is a Canadian of German descent. He lived for a long time in Williamsford, township of Sullivan. The premises occupied by him at present on the main street of Hanover are located in a fine brick building of attractive appearance. Mr. Merklinger had a high reputation at Williamsford for his work, and left that town with the good wishes of his fellow citizens.

The Scarborough Hotel, R. H. Middaugh, Proprietor, Main Street.—The Scarborough Hotel at Hanover is a building which seems to have been lifted bodily from the centre of a large city and placed in the small village of which it now forms a part. It appears disproportionately large to its surroundings, and contributes materially to the business-like aspect of Main Street. It is two and a half stories in height, and is about 80 feet deep by 70 feet wide. Built of white brick, with considerable pretension to architectural beauty, it presents a handsome and imposing appearance, and attracts attention as soon as the stranger arrives in the village. It was built eight years ago by its present owner, Mr. Scarborough, who intended to run the hotel himself, but the prohibitory laws of the country disgusted him, and he abandoned his intention almost as soon as the building was ready for occupation. The present lessee of the hotel is Mr. R. H. Middaugh, an American, who first saw the light of day in the State of Ohio. Mr. Middaugh was not discouraged by the fact that the absence of a bar would reduce his revenue, but set himself to work to render his enterprise as successful as possible without that usual appendage to an hotel. It was in March of last year that he assumed the management of the place, and it appears that he possesses all the qualifications necessary to make a successful landlord, for his house is attracting a larger portion of the travelling public than ever it

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dil before. No doubt the fine appearance of the hotel, and the merits which an interior view of the building discover, have helped Mr. Middaugh in his efforts to make the house widely popular. It certainly possesses advantages which should serve it generously. It contains from 15 to 20 bedrooms, three sample rooms, and two parlors; while in the stables in rear there are stalls for 30 horses. It is scarcely necessary to say, in reference to so large an establishment, that more comfortable, better ventilated, or finer furnished rooms could not with reason be desired. The parlors are handsome apartments, there being one on the upper and one on the lower floor. As there are three large sample rooms in the building, the commercial travellers cannot complain that their interests have been neglected. With regard to the dining room, and the *menu* that is daily discussed therein, naught save terms of praise can be used. The guests are shown every attention, and the members of the staff assisting Mr. Middaugh are obliging and courteous always. The hotel is strongly recommended.

John Ball, Druggist, Watchmaker and Jeweller, Main Street.—It is seldom that a man is met with who has found time in his youth to acquire both a trade and a profession. There is such a man in the village of Hanover, and he has not only become master of a profession and of a trade, but he is actually engaged in both at the same time, and carries on a store as well. Mr. John Ball is the gentleman referred to, and his place of business is situated in a fine two-story brick building on the main street. He is both druggist and watchmaker, and profitably uses his knowledge of medicine while he is working as a practical jeweller and watchmaker. He manages to do this by combining in the one premises a drug store and a watchmaker's shop, and while prescriptions are made up at one counter, the prices of chains, bracelets and rings, or the costs of repairs to a watch, are discussed at the other. Mr. Ball has a very fine store, and what is better, it is filled by a valuable, although miscellaneous, stock. It is hardly necessary to refer to his establishment in its character of drug store, for in this respect it can be no better or worse than others. All prescriptions are carefully prepared by competent clerks, and no greater merit can be claimed by other similar establishments. As a jeweller's store, however, it may be stated that it has a comparatively strong claim upon the favor of the public as represented by Hanover's population. It contains an admirable assortment of watches and jewellery, in which the most diverse tastes may be suited. The chief watch manufacturing establishments of the continent are represented in his show cases, which also display a very handsome and valuable collection of finger rings, watch chains, necklaces, bracelets, brooches, breastpins, lockets, and every other ornament formed out of gold and silver. Mr. Ball, however, has not the same high opinion of his attainments that other people might have, and does not believe that they furnish a short enough road to a competence; so he dabbles still more deeply in trade, and deals in stationery, wall paper and fancy goods. His stock of fancy goods is the admiration of the village, for it includes any number of pretty and useful articles. In stationery goods he keeps on hand a large supply, the daily newspapers, fashion

and art journals, and the latest novels being included. Mr. Ball has been in business for six years, and during that time has created a very desirable custom. He is almost a native of Hanover, having been born about ten miles from the village. His parents were Irish.

Wm. H. Goodeve, Druggist and Dealer in Fancy Goods, Main Street.—A good drug store is a blessing to any community, and 10 years ago Mr. Wm. H. Goodeve bestowed that gift upon the people of Hanover. In 1877 he commenced business as a druggist, and was quickly rewarded for his combination of philanthropy and enterprise by the hearty support of a very wide district. Finding that his services to the humanity of Hanover were duly appreciated, he was encouraged to go further than drugs in his efforts to please his customers. The result of his energy can now be observed through his shop windows, or can be noted by a glance at the exterior of the store itself. The establishment is located in what many declare to be the handsomest building in Hanover, and the interior of the store is certainly as attractive and interesting as it is possible to make any place devoted to purely commercial purposes. The druggist's store is never unattractive, for so many pretty articles find a place in it; but Mr. Goodeve, by the several lines of goods he introduced into his place of business, enhanced the effect which had previously been produced. He added to his stock a fine supply of books and stationery, some hundreds of rolls of wall paper, and last but not least, a splendid assortment of fancy goods. Interesting books are not readily obtained in a small village, and even in the present day Mr. Goodeve's is a boon which is fully understood and appreciated. All the choice works of fiction are kept on his shelves, and the latest novels are no sooner published than some books of the edition find their way to his store. He has always on hand a first-class stock of wall paper, in good and cheap qualities. In fancy goods he has a splendid assortment, a great variety of articles being exhibited in the show cases. Mr. Goodeve's business makes necessary the employment of three clerks, and as these clerks must be entrusted with the mixing of medicines and the compounding of prescriptions, they are trained for the position, and are competent and reliable. Mr. Goodeve is an American of English descent, and was born in the State of New York.

Robert Pace, Livery Stable, Main Street.—Hanover is peculiarly well situated for the development of the livery stable keeper and his business. It is surrounded by a number of villages unconnected with it by rail, and yet important enough to render necessary communication in some shape or other. The livery stable is, therefore, a valuable institution, both to the public and the livery stable keeper himself. The best kept livery in Hanover is that owned by Mr. Robert Pace, whose establishment is most favored by travellers as well as by residents of the village. His stables and carriage house occupy a central position, and are convenient to guests in each of the three principal hotels. The establishment is noted for the completeness of its equipment, the stables containing an unusually large number of fine carriage and saddle horses, and the carriage-

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house being filled with smart-looking and fashion-
able rigs. The vehicles Mr. Pace has for hire in-
clude every description of carriage or cart, from the rakish turnout to the demure and staid look-
ing top buggy. His horses are possessed of speed
and style, and are not liable to be passed by any
animal they may happen to encounter on the road.
With the advantage of good stock in his stables,
and fine looking rigs in his carriage house, Mr.
Pace has never had reason to complain of dull
times. People must travel, even where railways
are not to be found, and they can thank fortune
that in the absence of track or train there is an
excellent livery like Pace's to enable them to
expeditiously transact their business by furnish-
ing means of transport from one point to another.
As might be expected, Mr. Pace does a very large
business with both tourists, travellers and resi-
dents. In addition to his livery stable he runs
the only omnibus that connects the railway
station with the village. The distance between
the station and village is just sufficiently long to
tempt nearly every one to enter the "bus," and
consequently Mr Pace collects a good many
dimes every week from passengers alighting from
the railway trains, and from travellers leaving
Hanover for some other point. It will be seen
from Mr. Pace's enterprise that he is a shrewd
business man, and one who will be always alive
to the needs and opportunities of the hour. He
is a native Canadian, of English descent.

**Hanover Tannery, George Hollinger, Town
Line.**—Of several branches of manufacture, the
village of Hanover has but one representative.
Among those who are thus pleasantly placed,
with a monopoly in his hands, which leaves him
with a clear field for business operations, is Mr.
George Hollinger. Mr. Hollinger is the prop-
rietor of Hanover's only tannery, which he
established over twenty years ago. At that time
there was not much in Hanover to recommend it
to persons contemplating a manufacturing enter-
prise, but to Mr. Hollinger's mind there was an
opportunity presented by the absence of opposi-
tion. Accordingly he started the tannery, and
commenced the manufacture of leather, and his
good judgment has been rewarded by good luck,
as in all the twenty years in which he has been in
business, no other tanner came to Hanover for the
purpose of disputing his claim, or of attempting
to wrest from him a share of the field over which
he so long had sole possession. Up to the present
time Mr. Hollinger has confined himself to the
manufacture of sole and harness leather, and has
found a market for all that he could produce.
Probably the fact that he has devoted his whole
attention to these two descriptions of leather
accounts for the superior quality of the article
turned out by him. At all events his manufacture
obtains a wide sale, and is highly praised through-
out the country. The saddlers and shoemakers of
the counties of Grey and Bruce use it in prefer-
ence to any other within their immediate reach, and
express their confidence in its good qualities in
the most emphatic terms. These gratuitous adver-
tisements have naturally a very beneficial effect
upon Mr. Hollinger, for whose leather there is a
steady and eager demand. During the 20 years
in which his tannery has been in existence he has
never experienced a period of depression, but on
the contrary his business has maintained a good

average, and the doors of his tannery were never
closed. For this fact the merits of the leather
produced by him are largely responsible, for good
work tells in every trade and occupation. Of late
years Mr. Hollinger has been able to keep half-a-
dozen men employed and can keep them con-
stantly occupied. He uses a 15 horse-power
engine and 20 horse-power boiler; the tannery
buildings, erected on the side of a hill, are two in
number and two stories in height. Mr. Hollinger,
having lived many years in Hanover, is well
known throughout the village and adjoining
county. He has no enemies, and the great major-
ity of his acquaintances are warm friends. He is
a Canadian, born of Irish parents.

**J. McMillan, Watchmaker and Jeweller, Main
Street.**—Apparently Hanover has been making
some progress during the last three or four years,
judging from the number of new arrivals in the
village. The majority of recent additions to the
population, however, have been business men or
tradesmen who moved to Hanover for the purpose
of opening a store or workshop for their own.
Even this fact must be accepted as evidence, if
not of a proper and desirable growth of the village
itself, of at least a thicker settlement of the
country surrounding. Business establishments
cannot thrive upon one another, and there must
be a certain and large proportion of uncommercial
people to support them. Among the recent ar-
rivals in Hanover may be named Mr. J. McMillan,
a gentleman who settled in the village with a
view of establishing himself in business as a
watchmaker and jeweller. It is little more than
a year ago since he entered the village, and leased
the store in which he proposed to fight the battle
of life. This store is located on the main street,
and conveniently situated in the centre of the
village. Having chosen an admirable position
from which to commence the struggle for a full
share of the public's patronage, he placed in his
store a superior assortment of watches and jewel-
lery, and was prepared to act either as salesman
or tradesman. In fact it was as a watchmaker
and working jeweller that he expected to be most
in demand, and counted but little upon the pro-
ceeds of sales. He was agreeably disappointed to
find that his store had attractions for both old and
young in the village, and that his stock would be
of more service than a mere advertisement of his
workshop. Under ordinary conditions it is prob-
able that his watches and wares in gold and
silver would be passed by unnoticed, and villagers
in search of either ornaments or timepieces would
believe that only in the large establishments of
the cities could they be advantageously pur-
chased. But Mr. McMillan was determined that
he would give his customers a good stock to select
from in case an intending purchaser occasionally
turned up, and that if any business of this nature
could be done in the village he would be prepared
to do it. As a practical watchmaker and jeweller
he has made a local reputation for himself, and
does a brisk business in repairing. He is recog-
nized as a skilled tradesman, and an acquisition
to Hanover. Mr. McMillan was resident in
Walkerton for many years, where he learned his
trade and remained until a year or so ago, when
he went north and settled in Hanover. He is a
native Canadian of Scottish parentage.

John R. Stone, Dealer in General Goods, Main Street.—Only one half year ago Mr. John R. Stone journeyed to Hanover and opened one of those general stores that flourish in every country town. He left Peterboro' with that object in view, and has not yet discovered cause for regret that he carried out his intention. His store is certainly one of the largest and one of the best stocked in the village, and although scarcely six months in business, he has a custom which many would seek vainly after six years. His business embraced an unusually large number of departments, and a large number of articles that belonged to no department at all. The usual lines were augmented by others seldom included in general stores, and each department was so fully represented that the entire stock reached a value of \$13,000 or \$14,000. This is the kind of a store that he is conducting at present, and the kind of a stock that brought him custom at the beginning and is increasing now. For dry goods,

boots and shoes, groceries, crockery, glassware, hats and caps, oilcloths, carpets, house furnishings, etc., there is no other store in the village that can be visited with better or more satisfactory results. Mr Stone is a young man who is experienced in business matters, and has a thorough knowledge of the science of store-keeping. He is in possession of those business instincts which, better than knowledge, are of incalculable advantage to the store-keeper or commercial man generally. So far he has guided his enterprise with considerable skill, and despite the formidable opposition offered by the presence, in the village, of so many other general stores, has already secured a custom of comfortable and encouraging dimensions. Mr. Stone was born in Ayton, Ont., but his parents were not, having first seen the light of day illuminating the green hills of Erin. The most of his youth was passed in Peterboro', from which town he removed when he decided to commence business in Hanover.

TOWN OF COLLINGWOOD.

There is probably no town in Ontario more beautifully situated than is Collingwood. It is at the mouth of the Pretty River, which gives excellent water power for the numerous manufacturing establishments located on its banks, and is on the south shore of Nottawasaga Bay, Georgian Bay, and is reached by the Northern line, and is the terminus of the Beeton & Collingwood branch of the Northern & Northwestern Railways in Nottawasaga township, county of Simcoe. It is distant 95 miles to the north of Toronto, and is 30 miles north-west of Barrie, which is the county seat. It is at the foot of the Blue Mountains, from which a magnificent view of the Georgian Bay and surrounding country may be obtained. It is admirably adapted for lake shipping trade, having an extensive dock accommodation, capable of receiving the largest vessels sailing on the lakes. The disastrous fire of 1881 has proved beneficial to the present town, for the wooden structures destroyed have been replaced with handsome brick edifices. There is an excellent and efficient fire department, and telephone, telegraph and express facilities are enjoyed, as well as a daily mail, while steamboats run twice a week to Port Arthur and intermediate Lake Superior ports, and Sault Ste. Marie, and weekly to Parry Sound, during the season of navigation. There are grain elevators, saw, flour and planing mills, knitting works, foundries and numerous other manufacturing industries, while the shipments consist of grain, lumber, produce and the products of the manufactories. To attend to the religious wants of the people there are ten churches: Methodist, Catholic, Episcopal, Disciple, Presbyterian and Baptist, while there are four public schools with 1,000 pupils, and a Collegiate Institute. There is a Mechanics' Institute with a library of 3,000 volumes, and a music hall having a seating capacity for 600, and two banks, while two weekly newspapers, the *Enterprise* and *Bulletin*, keep the people well informed on the news of the town and the world in general. The assessed valuation of real and personal property amounts to \$1,196,113, while the population exceeds 5,300. The merchants of Collingwood are live, active business men, and take a lively interest in all matters that tend to the welfare of the town.

Georgian Bay Consolidated Lumber Co., Melville & Cooper, Collingwood.—One of the largest mills on the shores of the Georgian Bay are those run by the corporation existing under the title of the Georgian Bay Consolidated Lumber Company. The enterprise was started in 1869 by the firm of Hotchkiss, Peckham & Hoag, and continued in the hands of these gentlemen until 1874, when the Hon. W. E. Dodge, of New York, obtained a controlling interest. After a few years the Collingwood Lumber Company disappeared, and its place was filled by the present organization, known as the Georgian Bay Consolidated Lumber Co. During the last two years Messrs.

Andrew Melville and D. G. Cooper have conducted the business. The annual output from the mills is six to seven million feet of lumber and three million of laths. The buildings in which this tremendous quantity of material is turned out have, of course, been constructed on an extensive scale. The dimensions of the main structure are 60 feet by 200 feet, and two stories in height. Then there are a number of offices, storerooms, stables, etc. It will be learned with interest that five houses have been erected near the premises as residences for some of the employees at the mills. Ten acres of ground are used as a yard for the storage of lumber. Be-

crockery, glassware, carpets, house furnisher store in the village or more satisfactory young man who is ex-ers, and has a thorough of store-keeping. He is iness instincts which, of incalculable advan-commercial man genered his enterprise with espite the formidable presence, in the village, l stores, has already rtable and encouraging as born in Ayton, Ont., , having first seen the green hills of Erin. s passed in Peterbor', ed when he decided to over.

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tween ninety and one hund.ed men are constantly engaged at the mills. Furthermore, to convey a due appreciation of the importance and extent of the industry in this particular instance, it may be mentioned that in the mills there are used three engines, seven boilers, two circular saws and gang, and edgers, trimmers and latb mills. The firm finds liberal markets in Western Canada and the Eastern States. Mr. Melville is a native of Scot- land, and came to Canada four years ago. He is sixty years of age. Mr. Cooper is a Canadian of Scotch descent, and is thirty-six years of age. He came to Collingwood about fourteen years ago, and has been engaged in the lumber business ever since.

D. Oliphant, Druggist, Huron Street.—One of the principal drug stores in Collingwood is that owned by Mr. D. Oliphant, a gentleman with some thirty-eight years' experience in the world, and some twenty years' experience with medi- cines, drugs and chemicals. His place of busi- ness is situated on Huron Street, three doors west of the post office, and s he is a popular man in the town, known to be a competent and reliable compounder of medicines, he has a large business connection and is in prosperous circumstances. The establishment was opened some twelve year- s ago by Mr. J. H. Holland, who, one year later, made way for the present proprietor. The store is 22 x 60 feet, and has a compounding depart- ment attached. Its stock is arranged with much care and taste, for in the disposal of goods in a drug store much taste can be displayed; and this fact, in addition to the spacious, lightsome char- acter of the premises, gives the place an attrac- tive appearance. Mr. Oliphant is a member of the Ontario College of Pharmacy, and had his first experience at the business in the wholesale warehouse of Lyman, Elliott & Co., Toronto. As is usual with druggists, Mr. Oliphant presents for sale a number of specific remedies prepared by himself. They find a ready sale, and are accepted with the utmost confidence in their efficacy be- cause their value has become widely known. Among his special preparations are Bronchial Lozenges, Canadian Renovating Fluid, Baby's Soothing Syrup, Household Liver Pills, Hous- hold Cough Syrup, Household Diarrhoea Remedy, Iron Tonic Bitters, Scotch Condition Powders, White Rose Eye Salve, etc., etc. Mr. Oliphant is a good business man, possessed of fine social qualities, and no doubt will, at no distant date, make his mark in the affairs of Collingwood.

Gingrich & Co., Nottawa Woollen Mills, Col- lingwood—The Nottawa Woollen Mills, one of the most important industries in the county, are situated about three miles south of Collingwood. As short a time as they have been in existence there is quite a history attached to them. They were established in 1882 by the firm of Haug & Eby, but the title was soon changed, and for a short time afterwards the mills were run by Haug & Company. Then Haug & Company passed out of public view, and Gingrich & Co. became prop- rietors. This was in 1884 when Mr. N. W. Ging- rich and E. W. B. Snider entered into partnership. They now do a very large local trade, and their goods have forced their way through the entire Province. They manufacture chiefly tweeds, blankets, flannels and yarns, and each class of

goods has been widely commended by judges, while the public has shown its appreciation by purchasing extensively. It may be mentioned that much of the present success of the mills is due to the sagacity and ability of Mr. L. Webber, the manager, who has been in charge during the past four years. Mr. Webber is a young man to accept the responsibilities connected with the management of so large a concern, but the fact remains that he has discharged them satisfactor- ily. He is only 32 years of age. The mill, which is what is termed a "one-set mill," is located, as already stated, three miles south of Collingwood. This is at a place called Nottawa, a small village with a post office attached. The building is a substantial brick structure, 30 feet by 60 feet, and four stories in height. On the first floor is the finishing room, on the second the weaving depart- ment, on the third the card and spinning room, and on the fourth the dyeing room; the fourth floor is also used as a store room. In summer the mills are run by water power, the necessary force being supplied by the Pretty River, which flows past; during the winter months steam power is used. Mr. E. W. B. Snider, one of the partners, was born in Waterloo county, and is 43 years of age. He is, as his name intimates, of German descent. At present he is the representative of North Waterloo in the Ontario Legislature, serv- ing his third term. Mr. N. W. Gingrich was also born in Waterloo county, is also of German de- scent, and is one year younger than his partner, Mr. Snider.

James S. Martin, Planing Mill, and Sash and Door Factory, Fifth Street.—One of the busiest men in Collingwood is Mr. James S. Martin, con- tractor. It is only one short year since he com- menced business in the town, and his progress has been wonderfully rapid. Mr. Martin is an Irishman with all the good qualities of the race. He was born in 1833, and did not leave his native country until three years ago, when he came to Canada. He first made his home in Markham township, but after a residence of one year in that district he drew out his stakes again, and jour- neyed to Collingwood in search of fortune. A gentleman named McKeen was then running in that town a planing mill, and sash and door fac- tory, which he had established in 1884. One year after Mr. Martin's arrival in Collingwood, and also one year ago from the present date, Mr. Martin bought out McKeen's mill and factory, and continued them on his own account. As already intimated, he met with immediate and remarkable success. Of course this large measure of success was not obtained without the exercise of due energy and proper attention to the quality of the work turned out by him. He impressed the people favorably, and the confidence reposed in him by those with whom he had business deal- ings has had the very natural result of benefiting him materially. In the planing mills he employs seven or eight hands regularly, and on contract work has about fifteen men engaged. As a con- tractor he has many demands upon his time and services, undertaking contracts for buildings, crib work and Government work. His business has increased so rapidly that he found himself com- pelled to increase the present capacity of his prem- ises, which are now 60 feet by 30 feet in extent. In connection with his mill and factory he uses a 25 horse-power engine.

Collingwood Dry Dock, Ship Building and Foundry Company.—The largest and most important of private enterprises conducted in the northern country is that known as the "Collingwood Dry Dock, Ship Building and Foundry Company (Limited)." The Dry Dock and Foundry are situated on the shore of the Georgian Bay, so that

there is a direct water communication with all places on the lakes, while the Northern and North-Western Railway provides railroad connection with all points of the compass. Under these happy circumstances, and with ample capital to cut a road to success, the Company could scarcely fail to accomplish the ends for which it was formed, namely, to increase its own wealth and the wealth of the country in which it was a pioneer organization. Before entering into details concerning the extent of the Company's works, it may be as well to give a brief historical sketch of the Company itself. To begin with, the foundry was established in 1857 by Mr. Burley, who, a few years later, was

succeeded in the proprietorship and management by the firm of Cameron & Moberly, who were in time succeeded by the present company in November of last year. Six years ago the dry dock was opened by Messrs. J. D. Silcox & Andrews, and as it was soon discovered that a mutual benefit would be derived from a blending of interests, an amalgamation scheme with the Foundry Company was proposed and accepted. About a year ago, therefore, an amalgamation of the two interests

years ago; Mr. A. A. Weddell is a young man of thirty-five years, and Mr. R. Weddell has reached thirty-seven years. Mr. J. D. Silcox, who is forty years of age, was born under the Stars and Stripes. Mr. Geo. Moberly is an Englishman, who has been in Canada for many years, and is fifty-five years of age. The dry dock is built of stone, and



is by far the largest on the lakes, and has capacity for the largest vessel floating on Canadian waters, or, indeed, on any of the great lakes which may not be claimed as entirely Canadian. It is fully equipped in every respect, and as there is a large shipyard in connection with it, the Company can successfully undertake all kinds of ship building, ship work, etc., either in wood or iron. They have always in stock a large supply of ship timber and other material, and are supplied with all requisites for ship building. A broad deep channel connects the waters of the bay with the dock, which can accommodate vessels even larger than the great C.P.R. steamers. It is sixteen feet deep, and 375 feet

long, and vessels can be floated and the water pumped out of the dock in the remarkably short period of four hours. The dock, it may be added, has an entrance of 100 feet to the gates, and in width between the retaining walls there is sixty feet. The gates are protected by abutments and wing walls, laid in cement. The engine used in the working of the steam pump is one of seventy-five horse-power. Altogether the dock is a magnificent and very interesting specimen of mechanical



was effected, and the present company was formed. The following are the officers of the new organization: President, D. Fleming, C. E. (brother of Sanford Fleming); Vice-President, J. D. Silcox; Sec.-Treas., R. Weddell; General Manager, A. C. Weddell. Mr. George Moberly, barrister, is also one of the directors. A little more information regarding the gentlemen named, may, perhaps, be acceptable. Mr. Fleming is a native of Scotland, and is fifty-five years of age. The Weddells are Scotchmen who came to this country about sixteen

ingenuity and skill. There are several different departments connected with the foundry. There is the machine shop, which is forty-five feet by seventy-seven feet and has two stories. There is the boiler shop, forty-five feet by seventy-seven feet also, and one story in height. The blacksmith shop is thirty-five feet by forty feet, the grinding room twenty-five feet by twenty-eight feet, the engine room twenty feet by thirty feet, and the foundry proper forty-five feet by fifty feet. There are also a number of sheds adjoining which are used for stor-

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age purposes. The pattern department is located
 on the upper flat of the machine shop. Steam
 power is used in every department in which it can be
 applied. Twenty-four men are employed in the
 foundry and between twelve and fifteen are per-
 manently occupied in the dry dock. From these fig-
 ures and the description accompanying them some
 idea may be formed of the capabilities and the ex-
 tent of the operations of the Collingwood Dry Dock,
 Ship Building and Foundry Company. As a conse-
 quence their business connection is spreading
 throughout the entire Province. Their specialties
 in manufacture are stationary and marine engines
 and boilers, light and heavy mill machinery, saw-
 dust or mill refuse burners, propeller wheels,
 steam pumps, tugs, dredges, steam launches,
 turntables, and iron bridges.

**J. Nettleton & Sons, Merchant Tailors, Huron-
 tario Street.**—The latest fashions are to be obtained
 and the lowest rates only are always charged.
 It is in the assortment of goods presented, how-
 ever, that this establishment has its greatest ad-
 vantage over rival concerns. Choice pieces of
 imported tweeds, broadcloths, doeskins, etc., are
 always to be found on its shelves, and pattern and
 quality can readily be selected to suit difference
 in taste or means. Of course the firm does a large
 local trade, but its work is sought for from ports
 on Lake Superior and Georgian Bay. The busi-
 ness of the above mentioned firm was established
 in 1838 by Mr. J. Nettleton, and two years ago
 two of his sons, Messrs. J. H. and John W. Nettle-
 ton, were taken into partnership. Although a
 very extensive and profitable trade had been
 established when the firm was organized, by the
 admission of the junior Nettletons it received fresh
 impetus, and during the last two years there has
 been a further extension of the business. The
 building occupied is a two-story brick structure on
 Hurontario Street, twenty-feet wide and fifty-six
 feet in length. Mr. J. Nettleton, the senior mem-
 ber of the firm, was born fifty-five years ago at
 Lofthouse, Yorkshire, England. Both his father
 and his grandfather had been merchant tailors
 in his native village. Having learned his trade
 with his father young Nettleton set out to seek his
 fortune. He visited Leeds, London, Manchester,
 and Liverpool in the order named, and in the lat-
 ter city met and married Miss Elizabeth Womers-
 ley. This was in May, 1853. In April of the year
 1857, he came to Canada, and took up his resi-
 dence in Toronto. He remained in that city but a
 short time, and passed on to Markham. The vil-
 lage did not suit him, and after a residence there
 of a few months he made his way to Collingwood.
 In 1859, or almost immediately after his arrival,
 he started in business for himself, and has continued
 it to the present day. His integrity, intelligence
 and industry were speedily recognised by his fel-
 low-townsmen, and in 1867 he was elected by
 acclamation a town councillor for one of the wards.
 During the sixteen following years he held the
 position either of councillor or deputy-reeve. In
 1885 he was elected Mayor. Being re-elected to
 the position this year, he is now honored by the
 title of the "Jubilee Mayor." In 1862 he entered
 the order of Free-Masonry, and has since taken

a great interest in the organization. He has held
 a number of subordinate offices in connection with
 it, being elected a W.M. for the first time in the
 year 1867. He was instrumental in instituting
 several lodges throughout the country. His ser-
 vices as a Freemason were recognized by his breth-
 ren recently who presented him with a full set of
 grand lodge regalia. He is also a past eminent com-
 mander of Hurontario Encampment of Knights
 Templar, is prominent in the Ancient Order of
 United Workmen, the Select Knights, and the
 Sons of England Benevolent Society.

**Best & Nettleton, Importers of Wines, Liquors
 and Cigars.**—The finest establishment in Western
 Canada, in the particular line of business to which
 it is devoted, is undoubtedly that of Best & Nettle-
 ton. The premises occupied by the firm, on the
 main street in Collingwood, are handsome and
 imposing, and contribute materially to the smart,
 business-like appearance of the thoroughfare on
 which they are situated. The dimensions of the
 building are 22 x 116 feet, and there are three
 stories. Messrs. Best & Nettleton, it may be as
 well to mention at once, are wholesale importers
 of wines, liquors and cigars. Their business is a
 large one, and consequently they find use for
 every inch of room in the fine building occupied,
 built and owned by them. The first floor is the
 salesroom, the second floor is used as a store
 room, and the third floor has been converted into
 a bonded warehouse. The basement makes an
 excellent bottling department and shipping room.
 Naturally the large trade conducted by the firm
 requires the services of a good staff of assistants,
 and it will be no surprise to learn that exclusive
 of the proprietors there are six men employed
 either as clerks or porters. Their business ex-
 tends over a wide area, and they ship their liquors
 and cigars to many distant points. With the
 upper lake ports they do a fine trade, and the
 counties of Dufferin, Grey, Peel, South Simcoe
 and Muskoka, are almost their own as far as busi-
 ness purposes are concerned. In the town of
 Brampton, also, they have a profitable market.
 Altogether, they turn over about \$80,000 every
 year, and can be considered as men well on the
 way to fortune. They are sole agents in Colling-
 wood for the sale of Carling's ale. Their store is
 most handsomely fitted up, the furnishings being
 provided expressly for the liquor trade. Every-
 thing in connection with the equipment of the
 establishment is of a costly and elegant character,
 evidences of taste and wealth abounding on all
 sides. The premises are supplied with the elec-
 tric telegraph call system, and there is telephone
 communication with all parts of the town. Mr.
 D. M. Best, the senior member of the firm, was
 born in Port Hope 33 years ago. He came to
 Collingwood in 1867, and with the exception of
 short periods of absence, has remained there ever
 since. Mr. W. W. Nettleton, who is a son of the
 present Mayor of Collingwood, is 32 years of age,
 and was born in Liverpool, England. He was
 only four years of age, however, when he accom-
 panied his parents to the town in which he now
 resides.

TOWN OF MEAFORD.

In that section of country in the Province of Ontario surrounding the Georgian Bay, are many thriving and progressive villages and towns, which are making the country to blossom like the rose. Among these is the town of Meaford, which is situated on the banks of the Big Head River, where it falls into the Georgian Bay. It is in St. Vincent township, in the county of Grey, and is reached by the northern line of the Northern & Northwestern Railways, of which it is the terminus, and is 18 miles northeast of Owen Sound, which is the county seat. There is an excellent harbor, where steamboats call regularly during the season of navigation. There are a number of manufacturing establishments here, which are supplied with power from the Big Head River, which includes flour, saw and woollen mills, foundries, etc., while fish, grain, leather, produce and machinery are shipped. Meaford was settled in 1839, and was incorporated a town in 1874. There are Episcopal, Catholic, Methodist, Disciple and Presbyterian churches, which are liberally supported and well attended; also a public school and Mechanics' Institute, a town hall, having a seating capacity of 300, while one bank attends to the financial affairs, and two weekly newspapers, the *Monitor* and the *Mirror*, embody the news of the week, both local and general. Stages run twice a day to Owen Sound. Offices of the Great Northwestern Telegraph Company and Vickers' Express are located here, and a mail is received daily.

Trout & Jay, Land and Money Brokers, Sykes Street.—Among the oldest settlers in the Meaford district are Messrs. Jas. Trout and Charles Hugh Jay, now associated in the firm of "Trout & Jay, Land and Money Brokers, Insurance Agents, etc." Mr. Trout, who was born in Norval, county of Halton, paid his first visit to the present site of Meaford forty two years ago. The couple of buildings then erected gave no promise that the now flourishing town would ever come into existence. In fact, indications pointed to another spot on the Georgian Bay shore, eight or ten miles distant, as the more probable site for a settlement. Mr. Jay is an Englishman who first saw the light in Wiltshire. His arrival in Meaford district is dated 1851, or six years later than that of his partner, Mr. Trout. The partnership between the two gentlemen named was formed in August, 1877, and has proved a very happy one, regarded from either a social or business standpoint. These gentlemen, in addition to their chief occupation as land and money brokers, are agents for the Glasgow & London, Citizens' North British & Mercantile, British American, Imperial & Lancashire insurance companies. They also act for the Canada Permanent and London & Canadian loan companies, besides a number of other similar institutions, as well as Vickers' Express Co. A prominent feature of the business transacted is found in the exchange and sale of farms. The benefit to a farming community of such an establishment as that conducted by Messrs. Trout & Jay cannot be readily over-estimated.

McCracken & Co., Photographic Artists, Sykes Street.—The studio of Messrs. McCracken & Co., situated on Sykes Street, and the first door from the City Hall, is one well worthy of a visit from either the stranger to or resident in Meaford. A good photographer is a boon to a town, for the skilled artist, provided with all the improvements which research and experiment has added to his photographing apparatus, generally finds his way to the large cities where he supposes

there is a wider field for the exercise of his talents. In the establishment of Messrs. McCracken & Co., however, the people of Meaford have photographic artists equal to any the cities can produce, and a studio furnished with all the requirements necessary for the production of superior pictures. This fact has been evidently recognized and appreciated, for the firm have generally all the work they can get through with. It is only five months ago since the studio was opened, and yet it is widely known throughout the country, and people from distant points find their way to it when requiring photographs of themselves or members of their families. In light and shade effects they are peculiarly skilful, and some of the pictures turned out by them are beautiful beyond conception. They make a speciality of photographing horses and animals, a fact which is duly appreciated by the farming community. Indeed, the photographer who could not do good work of this description would be out of place in a country town. Mr. McCracken is a young Canadian of persevering character, and his present application to business, combined with his known ability as a photographic artist, have already secured for him a fair share of success.

Manley & Co., Druggists, Wine and Spirit Merchants, Sykes Street.—The stranger to Meaford, who takes his first stroll along the principal thoroughfare in that town, will have his attention irresistibly attracted to the handsome building owned and occupied by Manley & Co., druggists. It possesses more of architectural beauty than can usually be found in structures erected for business purposes merely, and especially in a small town like Meaford is made conspicuous by its attractive appearance. It is constructed of red and white brick, and even in the arrangement of the two colors the builder or architect has managed to give an added effect to architectural design. It has a frontage of 45 feet and a depth of 100 feet. The business conducted within its walls was established in 1870 by

Mr. H. Manley, a graduate of the Ontario College of Pharmacy. In 1881, Mr. A. W. Manley was admitted to a partnership, and the firm became known by the style and title of Manley & Co. The establishment, as now conducted, is a very complete one. In the rear of the building are two private offices, one for the accommodation of Dr. McLean, physician and surgeon; and the other for Dr. E. S. Rogers, V.S. The practice of both gentlemen is thus associated in a measure with the business carried on by Messrs. Manley & Co., and the connection is a benefit to and convenience for the public. In addition to their business as druggists, the firm of Manley & Co., like the majority of companies in country towns, do not confine themselves to one particular line. Of course the drug shop absorbs the greatest share of their attention, but the Messrs. Manley also do a large jobbing business in groceries, wines and liquors.

A. W. Corley, Stationer and Jeweller, Sykes Street.—From small beginnings come great results. The business conducted by A. W. Corley, jeweller, was commenced on the 1st May, 1883, when a very moderate capital was invested in the purchase of stock. In the selection of jewellery with which to open a store a large sum of money will go a short way. He was evidently confident of his own ability to build up a profitable business, and the result proved that his confidence was not misplaced. In three years he was doing a business that averaged \$12,000 a year, and is now on the way to an early competence. His stock, which was formerly of such slim proportions, now makes a very attractive and imposing appearance, and the most fastidious person in search of jewellery could not fail to be pleased with the assortment and value of the goods submitted for inspection. In finger-rings, earrings, brooches, chains, or in other articles fashioned out of gold and silver, there is a large stock from which to make selections. Watches and clocks, either costly or cheap, can be seen in great variety, and the purse of any one desiring a time-piece can be suited exactly. In addition to his business as jeweller, Mr. Corley has added that of stationer, and it must be admitted that his stock of stationery is an excellent and complete one. Historical works and works of fiction crowd the shelves around the store, and school books for every branch of study may be obtained.

C. Burns, Boot and Shoe dealer and Manufacturer, Sykes Street.—The largest boot and shoe establishment in Meaford is that owned by Mr. Burns on Sykes Street. The store is 80 feet in depth, and 24 feet in width, and the stock therein displayed is valued at between \$5,000 and \$6,000. Mr. Burns does not depend upon Meaford alone for his custom or business. There is a wealthy country surrounding, and a large portion of the trade is done with the farmers. Mr. Burns is not only a dealer in boots and shoes, but a manufacturer also. In constantly replenishing his stock, however, he does not limit himself to his own manufacture, but gives his customers opportunity to select from the machine-made work furnished by the larger wholesale manufacturers. He is, therefore, enabled to display a great variety in the special line adopted by him for his business career, and can submit for examination boots and shoes of the finest make and material, as well as

the coarse strong goods adapted for farm work. He has made it a practice of buying for cash only in the best markets, and is thereby enabled to sell at the lowest prices. He has been a resident of Meaford for the last twenty-eight years, and he appears to have been a citizen worth having. At all events his fellow townsmen seem to hold him in high estimation. Thirteen years ago he was first elected to a seat in the town council, and served as a humble member of that board during the ensuing eight years. Then he was elected mayor, and held his position as chief official of the town during three successive years. At present he is deputy-reeve. Mr. Burns, it may be mentioned, is an Englishman.

Bailey Bros., Groceries, Crockery, Vegetables, Sykes Street.—It requires more than ordinary ability to run successfully a business of so complex a character as that generally carried on by a store-keeper in a country town. So many different branches of trade are engaged in, and such a variety of markets must be sought for the different classes of goods dealt in, that it requires a cool head, clear mind, and a varied experience, to cope with the many difficulties in the way of success. Messrs. Henry and R. H. Bailey, composing the firm of Bailey Bros., general store-keepers, are gentlemen who have evidently possessed all the qualities necessary to make them successful in a business career. They deal in all the classes of goods to be found in a country store. The principal lines of goods they carry are groceries, crockery, vegetables and fruit. In the latter article they speculate somewhat heavily during the season. They also have a fine soda water fountain and ice cream parlor. The premises on Sykes Street occupied by them as a general store are spacious and well lighted. A cellar which runs the entire length of the store is used for the storage of goods, and is admirably adapted for the purpose. Especially in the summer months is it a convenience, when goods readily affected by the heat are kept cool and pleasant. There is telephone communication with different parts of the town, and many customers avail themselves of this privilege to transmit orders and save themselves both time and labor. The firm of Bailey Bros. was not formed till March last. For seven years previously, however, Henry Bailey, the elder brother, had carried on the business alone. Four months ago R. H. Bailey was admitted to a partnership, and there is promise of a rich future for the new firm.

McCann & Sparling, Contractors and Builders, Bayfield Street.—One of the best known firms in the country of Grey is that of McCann & Sparling, contractors and builders. They have been in business for the last twelve years, and this fact, coupled with a reputation for square dealing and good work, has made them widely known and highly respected. Consequent upon their high standing in business circles their workshops and planing mills always present a busy appearance, and periods of depression never seem to affect them. Their annual business now is worth about \$10,000. They contract to build and furnish houses, to supply the material for building purposes, or to do carpentering work generally. Their premises are conveniently situated on the corner of Bayfield and Nelson Streets, and cover a comparatively large area of ground. The dimensions

of the main building are 36 feet by 68 feet, and in addition there are a number of sheds, a storehouse, and engine room. The engine used is one of 25 horse-power, with a boiler of a capacity some 10 horse-power greater. Mr. Sparling is the inventive genius in connection with the power, and his improvements in several articles of machinery have been so fully appreciated by other machinists, that they have paid him the compliment of copying and using them. Chief among his inventions is a new style hand-saw, which is tightened by a weight attachment, instead of with a screw as formerly, the weight being found to work with greater ease and effect than the older contrivance. The firm employs ten hands regularly, and while they have a good local trade their business is done principally with the country. The senior partner of the firm learned his business in one of the lower townships, but the junior member acquired his knowledge in Meaford. Messrs. McCann & Sparling are not unused to public honors. The former occupied the position of deputy-reeve during the year before last, and was for many years in the town council. Mr. Sparling was member of the council for two years.

Todd & Wallace, Tanners, Berry Street.—"There is nothing like leather" is a compliment paid to a tough subject by some maker of epigrams. Admirers of the article turned out by Messrs. A. C. Todd and W. G. Wallace would say there was nothing like their leather. They would not be far from the truth, and that there are many ready to exclaim to this effect is a fact made evident by the large business transacted by the gentlemen named, who are tanners, with an establishment on Berry Street. The firm of Todd & Wallace was formed about one year and a half ago, although previously the tannery had been carried on by Agenw & Todd. When Mr. Agenw retired, Mr. Wallace turned up to fill the vacancy, and the new firm thrived remarkably well. Careful attention was paid to the manufacture of harness, upper, and calf leathers, and good quality seemed good custom. A profitable trade with Toronto merchants was soon established, and to the present day it is the "Queen City" that a major portion of their leather is shipped. Of course points less distant are also supplied from their tannery. Messrs. Todd & Wallace occupy commodious premises; the tannery proper is 42 feet by 36 feet, and there is an upstairs apartment used as a currying and finishing shop. The bark shed, although forming part of the tannery building, is not included in the dimensions given. Four workmen are employed, and are kept constantly engaged. The manufacture of harness leather is made a specialty of by the firm, and with very satisfactory results. A fifteen horse-power engine supplies strength to run the machinery in connection with the establishment. Mr. Todd, it may be remarked, is a native of Canada, while Mr. Wallace hails from the land of the stars and stripes.

G. Sutherland & Co., Wharfingers and Forwarders, Town Warehouse.—Two of the most useful men in the town of Meaford, and to the farmers in its vicinity, are Messrs. G. Sutherland and W. Cook, partners in the firm of G. Sutherland & Co. They do business as wharfingers, forwarders and grain merchants, and are lessees of the town warehouse. Mr. Sutherland has had an experi-

ence of eleven years in this business, having acted in the capacity of manager for former lessees, and one year ago a joint partnership was entered into with Mr. William Cook, who has been in the grain business for the past ten years. The capacity of the warehouse is 44,000 bushels, and as the building occupies a site at the foot of the wharf jutting out into Georgian Bay, it will be quickly surmised that it is used for shipping trade purposes only. It is forty feet in height, and is then surmounted by a tower rendered necessary by the presence of an elevator. The business transacted is chiefly in connection with Georgian Bay and Lake Superior ports, and that it is pretty extensive may be judged from the reputation of the district as a grain producing country. Horse-power is used in running the machinery, it being preferred to steam power for the reason that it suffices for the business, and does not expose the insurance companies to ordinary risks. The firm are sole agents for the Collingwood and Lake Superior line of steamers at this place, besides representing other companies. Notwithstanding his responsibilities in connection with the warehouse and elevator, Mr. Sutherland finds time to pay due attention to two other important branches of business. He owns a woodyard, of large dimensions and well stocked, and besides handles a large quantity of fruit every year. It is only a man with push, energy and enterprise, who would dare to assume the cares and anxieties necessarily associated with such variety in commercial duties, but such a man Mr. Sutherland is. The qualities named could only have the one result when properly directed, viz., success. And Mr. Sutherland is a successful and prosperous man. The firm deserve the success they have attained. Unfortunately as lessees of the town warehouse, they are prevented from accepting positions in the public service, for which their abilities eminently fit them, and which their personal popularity would obtain for them.

W. Graham & Co., Dry Goods, Groceries, etc., Sykes Street.—Centrally located in the business block on Sykes Street stands the general store of W. Graham & Co. Mr. Graham is a young man who appears almost too youthful to successfully assume the responsibilities connected with so large a business as that which he controls. Nevertheless, it is evident that he possesses both the ability and experience necessary to success in any branch of trade, for in the eight months during which he has had chief control, the business has gradually and quickly extended, and the firm has prospered accordingly. Originally the proprietors were Messrs. Graham & Brown, but as already intimated, Mr. Graham bought out the establishment eight months ago, and since then the firm has been known as W. Graham & Co. The store is a large one, 75 feet long by 24 feet wide, a necessary size when it is considered that in the business conducted within its walls there are four separate and distinct departments. The dry goods department has the most space allotted to it, but the trade in groceries, crockery, and boots and shoes, are each important and receive due attention. Five clerks find constant employment, from which fact the extent of the business transacted may be pretty accurately judged. The stock carried at present is valued at \$8,000. A large trade in farm produce is done, fruit, butter and eggs, of course, being the chief commodities dealt in.

business, having acted for former lessees, and ship was entered into who has been in the ten years. The capacity is 4,000 bushels, and as is at the foot of the Georgian Bay, it will be used for shipping trade feet in height, and is rendered necessary. The business section with Georgian, and that it is pretty from the reputation of being country. Horse-machinery, it being or the reason that it does not expose the many risks. The firm Collingwood and Lake at this place, besides. Notwithstanding section with the ware-herland finds time to other important bran-a woodyard, of large and, besides handles every year. It is only a and enterprise, who e cares and anxieties such variety in coman Mr. Sutherland is. l only have the one ed, viz., success. And eful and prosperous e success they have as lessees of the town ented from accepting vice, for which their , and which their perain for them.

Foods, Groceries, etc., located in the business and the general store of Graham is a young man youthful to successfully connected with so which he controls. Never- he possesses both the necessary to success in any e eight months during control, the business has ended, and the firm has originally the proprietors Brown, but as already ough out the establish- l since then the firm has n & Co. The store is a 24 feet wide, a necessary d that in the business there are four separate The dry goods depart- allotted to it, but the ry, and boots and shoes, yment, from which fact ransacted may be pretty stock carried at present ge trade in farm produce g eggs, of course, being alt in.

age purposes. The pattern department is located on the upper flat of the machine shop. Steam power is used in every department in which it can be applied. Twenty-four men are employed in the foundry and between twelve and fifteen are permanently occupied in the dry dock. From these figures and the description accompanying them an idea may be formed of the capabilities and the extent of the operations of the Collingwood Dry Dock, Ship Building and Foundry Company. As a consequence their business connection is spreading throughout the entire Province. Their specialties in manufacture are stationary and marine engines and boilers light and heavy mill machinery, saw-dust or mill refuse burners, propeller wheels, steam pumps, tugs, dredges, steam launches, turntables, and iron bridges.

C. Macdonnell & Son, Roller Flour Mills.—The milling industry is well represented in Collingwood, and, situated as the town is, where wheat and other grain can be brought by lake and rail, this is to be expected. Prominently identified with this industry in this section of the country, and the only establishment of the kind in the town, is the flour and cornmeal mill of Messrs. C. Macdonnell & Son. The mill was established over twenty years ago, under the name of Barnhart & Macdonnell; subsequently it passed to the entire control of Mr. Macdonnell, and in 1889 the proprietorship was again changed, and since that time the present firm has operated it. The premises occupied as a mill are 120 x 40 feet in dimension, with an engine house 20 x 40 feet in size. The mill was originally of the old style, or Burr kind, but in 1882 was changed to the Hungarian or roller process, and has the latest and most improved mill machinery and appliances, the motive power being both water and steam; a seventy-five horse power engine and an equal amount of water power being used. The capacity of the mill is 200 barrels of flour and 100 barrels of cornmeal daily. The product of the mill is of a most superior quality and finds a ready sale, being shipped mostly to Nova Scotia and Newfoundland. They give employment to eight skilled and careful hands, who are under their immediate supervision. The trade of the mill from its first inception, has been very good and has increased from year to year, the past season being the best it has yet experienced. Both members of the firm are natives of Canada, and the senior member, Mr. C. Macdonnell, has the honor of having held the office of Mayor of the town. Both gentlemen are active and progressive business men, and have succeeded in building up an extensive and lucrative trade, of which they are ominently deserving.

Wm. Carmichael, Groceries and Provisions, Hurontario Street.—This store was established some twenty-seven years ago by Mr. James Lindsay, who conducted it for seventeen years, when Framo, Hunter & Co. bought it and continued the business till the spring of 1890, when the present proprietor, who for eight years had been managing the grocery department of Long & Bros. extensive establishment, came into possession. The premises occupied are 16x145 feet in dimensions, one floor and the basement being used. The goods kept consist of a full, complete and carefully selected stock of first class groceries, the best brands of teas from China and Japan,

fragrant coffees from Rio and Java, pure spices, canned goods in either tin or glass, the various grades of sugars, contry produce, and all such articles as are usually found in a first-class grocery. The trade of the store extends to all parts of the town and surrounding country, two courteous and accommodating assistants being employed to wait on customers, and one wagon being used to deliver goods. Mr. Carmichael is a Scotchman by birth and has lived in Canada for the past eight years. He is a thorough grocer, having served his time at the business in Glasgow, Scotland, and is an enterprising active business man, who, although having been but a very short time established in the store as proprietor, yet already numbers his patrons among the most prominent families of the town.

Wilson Bros' Planing Mill, Hurontario Street.—Among the busy men of this place, Wilson Bros., proprietors of the Hurontario street planing mill, hold a prominent place. The business which they represent was established more than ten years ago, by Mr. William Hughes, and by him conducted till 1887, when it passed into the hands of the present proprietors. Ever since the mill was first started has it met with fine success, but especially has that been the case since it has been under the control of the Messrs.



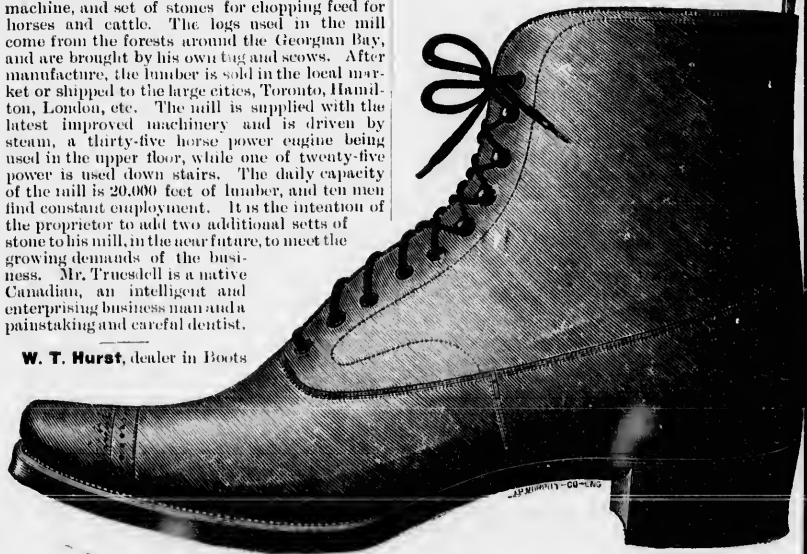
Wilson. The premises occupied consist of a capacious and substantial frame building, two stories high and 40x100 feet in dimensions, with engine house attached. In addition to this there is a yard for storage purposes, containing something over a tenth of an acre of land. The mill is well fitted up with the latest improved machinery, including planer, band and gig saws, jointer, tenoning, morticing and moulding machines, sandor and turning lathe, all of improved patterns and driven by steam power, a twenty-five horse-power engine being used. This, however, is proving inadequate to the demands of the business and it is the intention of the proprietors to supplant it with a larger one in the near future. The work done consists of the manufacture of all kinds of dressed lumber, doors, sash, frames, blinds, mouldings, wood turnings, mantels, counters, shelving, office fixtures, etc., while a specialty is made of stair building, hand railing, etc. The trade of the firm, which is increasing from year to year, extends to all parts of the city and surrounding country. The individual members of the firm are J. and D. Wilson, both Canadians by birth, active and enterprising, and thoroughly, practical men, taking an active interest in public matters, but not allowing anything to interfere with their business, and personally superintending every detail of the enterprise in which they are engaged.

and are thus enabled to guarantee all work done at their establishment to be first-class in every respect.

H. N. Truesdell, L.D.S., Dentist, Hurontario Street.—A popular man in Collingwood, and one deserving the high esteem in which he is held, is Mr. H. N. Truesdell, whose office is on Hurontario Street. This business has been established some twelve years, and from the first has taken a front rank in the professional offices of this kind in this section of the country. Mr. Truesdell has his offices conveniently located and tastefully furnished and fitted up. They are supplied with the latest appliances for doing the work to which they are devoted, and skilled assistants are in attendance. Mr. Truesdell, who is a graduate of the Royal College of Dental Surgeons, at Toronto, is a practical dentist of many years standing, and keeps thoroughly abreast of the times; introducing new methods and new appliances as soon as their merits are established, a recent innovation being that of "grafting" teeth, whereby an opening is made in the gum and a natural, live tooth inserted. This is practiced by but few dentists in the country, but with Mr. Truesdell, it has been eminently successful. Another specialty which Mr. Truesdell makes, is gold filling, doing it in a fancy and artistic and at the same time substantial manner. In addition to the dentistry business, Mr. Truesdell is proprietor of a sawmill, located on the bay at the foot of Birch Street. This mill was first started over twenty years ago by Mr. Hiram Gilson, the present proprietor coming into possession of it in 1884. The structure is substantially built, the main part being 65 x 32 feet in dimensions, with an addition 24 x 68 feet, and is two stories high, the upper part being used as a lumber mill proper and the lower floor containing a turning lathe, shingle machine, and set of stones for chopping feed for horses and cattle. The logs used in the mill come from the forests around the Georgian Bay, and are brought by his own tug and scows. After manufacture, the lumber is sold in the local market or shipped to the large cities, Toronto, Hamilton, London, etc. The mill is supplied with the latest improved machinery and is driven by steam, a thirty-five horse power engine being used in the upper floor, while one of twenty-five power is used down stairs. The daily capacity of the mill is 20,000 feet of lumber, and ten men find constant employment. It is the intention of the proprietor to add two additional sets of stone to his mill, in the near future, to meet the growing demands of the business. Mr. Truesdell is a native Canadian, an intelligent and enterprising business man and a painstaking and careful dentist.

W. T. Hurst, dealer in Boots

& Shoes, Trunks & Valises.—As boots and shoes are primary essentials in the attire of both sexes, the trade in them takes deservedly high rank among the industrial pursuits, and many of our prominent citizens are engaged in it. Among those who, in this line have gained a deservedly high reputation, and are deserving of honorable mention, must be named Mr. W. T. Hurst, proprietor of the "Palace" shoe store, on Hurontario, at the corner of Second street. The business was established by Mr. W. J. Paul in 1888, and was by him conducted till the latter part of 1889, when the present proprietor bought it. Although the enterprise is comparatively a young one, the reliable quality of the goods dealt in has resulted in the building up of a solid and substantial trade. The premises occupied by him comprise a spacious store 22x120 feet in dimensions, with workshop in rear, and a storehouse 15x40 feet in size, detached from the main building. The store is well located in the business portion of the town, is admirably adapted for the purposes of the trade and where is carried a fine assortment of boots, shoes and rubbers, suitable for ladies, men, youths, misses and children, such as can with every confidence be recommended to his customers. A custom department is carried on, boots and shoes being made to order in first-class style and finish. Special attention is paid to repairing, and all work is guaranteed. Mr. Hurst is a native born Canadian and is energetic and reliable in all his business transactions and has thus won the respect and esteem of all with whom he has been brought in contact.



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American Hotel. P. J. Dwyer, Hurontario Street.—In the way of health and accommodation for the travelling public, Collingwood is well provided, and in all sections of the town will be found really first class and home-like establishments. A very popular house, and one deserving of all support, is that known as the American Hotel, situated on Hurontario Street. This is a well-known and old established house, and for the past two years has been in the hands of Mr. P. J. Dwyer, and it is certain that under his able management the popularity of this hotel has greatly increased. The building is a substantial three-story brick structure, has twenty-eight light, airy and well ventilated bedrooms, two parlors, five sitting and sample rooms, a reading room and a well appointed office. The dining room, which is the largest of any hotel in the town, comfortably seats 120 guests. Everything of the best that the market can furnish is found in the bill of fare, while the *cuisine* of the house leaves nothing to be desired, and the employers are polite, courteous and attentive. The bar connected with the house is well appointed, and here is to be found the best of wines, liquors, ales, etc., and the choicest brands of cigars. The house is well heated in winter and has all the modern conveniences, including bath, water, lights, etc. There are excellent stabling accommodations, and from its proximity to the market, farmers find this a most desirable place to call. Mr. Dwyer is a native Canadian, has been many years in the hotel business here and elsewhere, is a popular host, and closely watches the comfort of his guests.

D. Williams & Co., wholesale manufacturers of Seamless Woollen and Cotton Hosiery, Pine Street.—An important enterprise in Collingwood, and the only one of its kind, is that conducted by Messrs. D. Williams & Co., wholesale manufacturers of seamless woollen and cotton hosiery, on Pine street. The business was first established in 1883 by D. Williams & Co., who ran it till some three years ago, when Telford Bros. entered the firm. The business, from its first start has met with fine success, taking at once a front rank among the manufacturing industries of the place and enlarging and increasing its business from year to year. The premises occupied are 30x130 feet in dimensions and two stories high. These are supplied with the latest and most improved appliances, including fulling, knitting and winding machines, for the prosecution of the work; the motive power is steam and thirty-five hands finding constant employment. The goods manufactured consist of all kinds, qualities and sizes of woollen and cotton hosiery, a specialty being made, however, of ribbed hose for boy's wear. The material used in the manufacture of the articles comes from various places; the cotton

being imported from the States and Canada and the wool brought from wholesale dealers in the large trade centres. The manufactured goods are sold in all parts of the Dominion, two travellers being employed in visiting the different sections of the country. Mr. Williams, the senior member and business manager, is a Canadian by birth, an intelligent, enterprising and courteous gentleman, and attends at all times to the details of his business.

Dominion Livery and Boarding stables, Hurontario St., nearly opposite the market, Collingwood, Robert Rule, proprietor.—A well appointed livery is one of the conveniences of any city or town, and one too, that cannot well be



dispensed with. Such an institution is the Dominion Livery, on Hurontario Street, Robert Rule, proprietor. This stable was established in 1876, by Messrs. Robert Rule and John McGarr, and by them conducted till 1885, when Mr. McGarr retired, and Mr. Rule has since been the solo proprietor. Ever since the stable was first started, has it met with marked success, the rule adopted when it was first opened being to keep first class horses and carriages, to let them at reasonable rates, and thus establish a reputation. This has been done, the horses now in the livery, ten in number, being first class in every respect, and the carriages, buggies and road carts being of the latest style and easiest riders. Horses and carriages are furnished on the shortest notice for commercial travellers, wedding parties, or processions, and first class riding horses for pleasure or sporting, while the prices charged are moderate. The premises occupied consist of a substantial built driving house 40x75 feet in dimensions, with a stable in the rear 30x75 feet in size. The location is most eligible, nearly opposite the new market house, and the appointments are first class in every respect. Mr. Rule is an Irishman by birth, and has lived in Canada for the past twenty years. He is active and enterprising, a lover of a fine horse, and knows the merits of one when he sees it.

TOWN OF STAYNER.

Coborn Bros., Carriage Manufacturers, agents Massey Manufacturing Co., Toronto, Stayner.—This firm has gained a wide reputation for the standard character of its workmanship, and the enterprise and energy developed in the business. The premises occupied, which are on Main Street, at the corner of King, consist of a substantial two story building, 90 x 120 feet in dimensions; the first floor containing the wood and paint shops and store room, while on the second floor are the varnish and finishing rooms. On the opposite side of the street is the blacksmith shop 60 x 35 feet in size, where there are four forges, and where four skilled mechanics are given steady employment. The goods manufactured consist of carriages, wagons and sleighs, of every description. The best seasoned wood and the finest steel and iron are used in all work, and nothing is omitted that would add to the strength, beauty and durability of the vehicles. The Messrs. Coborn Bros. have also a department for repairs, and all work is guaranteed to be done in the best and most workmanlike manner. Since the inception of their business in 1875, they have steadily and continuously built it up by the excellent quality of the work done by them, and the promptness with which they attend to all orders. In addition to their other business, they are agents for the Massey Manufacturing Company, of Toronto, for the various kinds and styles of farm machinery made by this firm, which is too well and widely known to need any comment here. It need only be remarked that the goods are very popular through this section, the Coborn Bros. having already sold sixteen self-binders for the coming season. The individual members of the firm are J. and S. Coborn, both Canadians by birth. They are skilled, practical workmen, and well deserving of their business success.

W. B. Saunders, dealer in Drugs, Patent Medicines, Toilet Articles, Choice Perfumery, etc.—In the whole list of occupations, there is no more useful or important one, than that of the druggist and pharmacist. The onerous duties connected with the proper execution of this profession, call for a man with more than ordinary attainments and executive ability. One of the most popular and well-conducted drug establishments in this section of the country, is that of Mr. W. B. Saunders, on Main Street. This business was founded by its present proprietor in 1869, and during the period of its existence has always held a high reputation for the reliability of all goods carried. The store is 25 x 45 feet in dimensions, with a storage room in the rear 40 x 16 feet, and is admirably furnished and equipped with every convenience, so as to make it pleasant and agreeable to customers. Plate glass show-cases and cabinets are some of the

features, while another and most important one is the fine, fresh stock of goods to be found here, comprising pure drugs, chemicals, toilet and fancy articles, paints, oils, stationery and plush goods, patent medicines of acknowledged merit and excellence, special mention being made of "Thorley's Horse and Cattle Food," of which very large quantities are sold. The prescription department is under the immediate supervision of Mr. Sanders, who, being a thorough practical druggist, and a member of the Council Board of the Ontario College of Pharmacy, compounds physician's prescriptions and family recipes, with accuracy and promptness. Mr. Sanders has also introduced several compounds and proprietary articles of his own manufacture. In addition to the drugs, Mr. Sanders does a money loaning business, being agent for this section of the North of Scotland Canadian Mortgage Co., also for the Confederation Life Association, as well as the Western Fire Assurance Company. Mr. Sanders is a native of Canada, and is an enterprising business man, of high professional abilities and culture, who, since he has been in this business, has built up a substantial and permanent custom derived from all classes of the community.

John Petrie, Dealer in Staple and Fancy Dry Goods, Boots and Shoes, Groceries, Glassware, Crockery, etc.—A prominent business house of this place is that conducted by Mr. John Petrie, dealer in staple and fancy goods, boots and shoes, groceries, glassware, crockery, etc., and located on Main Street. Mr. Petrie first started in business here in 1882, in rather a small way, but from the first it met with marked success and soon took a prominent and leading place among the stores of the place. The premises occupied consist of a substantial two-storey and basement frame structure, 30x60 feet in dimensions. The store is well located, conveniently fitted up, and tastefully arranged for displaying the stock, which consists of a full line of carefully selected teas, coffees, spices, canned goods in both tin and glass, syrup, sugar, pickles, flour and country produce; glass, earthen and China ware, dry goods and notions, boots and shoes for either men, women, youths or children, and everything pertaining to either the dry goods or grocery line that are usually found in first-class stores. Mr. Petrie, having been in business for so long a time, thoroughly understands it in all its departments, and is thus enabled to select first-class goods which he buys from wholesale houses in Toronto and Montreal, and at such close prices as enable him to sell quickly and thus keep his stock fresh and good. Personally, Mr. Petrie is a Scotchman by birth, but has lived in Canada the past 20 years. He is a pleasant, entertaining gentleman, is well acquainted throughout the country and is liberal in his dealings with his customers.

TARA.

This is not the place made memorable by the poet Moore in his song, "The harp that once through Tara's halls, the soul of music shed," but it is a flourishing village on the Aux Sable River, which furnishes excellent power for manufacturing purposes. It is situated in Arran township, in the county of Bruce, and is 30 miles north of Walkerton, which is the county seat. It is reached by the Georgian Bay & Lake Erie division of the Grand Trunk Railway. Stages run daily to Port Elgin, which is 16 miles west, and to Owen Sound, which is 16 miles to the east. This place was settled in 1856, and has now a population of over 700. It has a number of manufacturing establishments, including a flour and woollen mill, foundry, etc. There is also a bank, and a weekly newspaper, the *Leader*; and for religious purposes there are Presbyterian and Methodist churches, and a public school for the education of the young. Grain, live stock and produce are shipped from here. Offices of the Great North Western Telegraph Company and the Canadian Express are located here, and there is a mail daily.

Tara Jewellery and Book Store. W. H. Cooper, Young street.—This enterprise was established some seven years ago by Mr. J. McCartney, and by him conducted till the early part of 1890, when the present proprietor came into possession of it. The premises occupied are on Young street and are 22x40 feet in dimensions and are conveniently fitted up with plate glass show cases and cabinets to display the goods to advantage. The stock is very full and complete and has been carefully selected. In the jewellery department are fine Swiss and American watches of standard merit, French, alarm, and eight day clocks, jewellery of all kinds and descriptions, including plain, wedding and set rings, chains, brooches, charms, locketts, shirt studs, collar and cuff buttons and an endless variety of things that dazzle the eye and tempt the wallet. Repairing is promptly and satisfactorily done and satisfaction guaranteed. In the book stationery and fancy goods department are all kinds of things: tin whistles, drums and hobby horses for the small boy; dolls and doll carriages for the little girl, books of travel and adventure for the growing youth, fancy toilet sets for the girl in her teens, walking sticks for the dandy young gentleman, Berlin wools and zephyrs for the young ladies' fancy work, and spectacles for those with failing sight. Also violins, accordions, month organs and sheet music for those so inclined, and school supplies for children of all ages. The business since its first inception has met with marked success, increasing and expanding from year to year, and under its new management having a bright and prosperous outlook for the future. Mr. W. H. Cooper, the proprietor, is a Canadian by birth, an intelligent and social gentleman and a young, active and pushing business man.

Campbell & Pfeiffer, carriage builders and blacksmiths, Young street.—One of the most flourishing of the business establishments of Tara is the one owned and carried on by the firm of Campbell & Pfeiffer. These gentlemen are carriage builders and blacksmiths, who, three years ago, considered it would be to their mutual

interests to unite their respective establishments, and accordingly formed a partnership. Previously Mr. Campbell ran a blacksmith and carriage shop and Mr. Pfeiffer was interested merely in the wood work and finishing which pertains to carriage building. Consequently they benefitted each other greatly by the combination of interests, and formed a carriage building works on an extensive scale. For thirteen years Mr. Campbell carried on business alone as a general blacksmith and carriage builder, and then, three years ago, formed the partnership with Mr. Pfeiffer. The new firm prospered from the start, and orders for new work and repairs came steadily in. The carriage and blacksmith shop are in separate buildings and a few yards distant from each other. The latter is a brick structure two and one-half stories in height, and the carriage shop is a large two storey frame building. The front portion of the lower floor is used as a show room, and here is displayed the several descriptions of vehicles built by the firm. Some beautiful work is exhibited, among which are several exceedingly handsome top-buggies and phaetons. In the upper storey of this building is the woodwork and finishing room, and about half a dozen hands are employed in it. As may be surmised, Messrs. Campbell & Pfeiffer are doing a large business, and that for either repairing or new work they attract customers from distant points. The carriages or waggon turned out from their shops, challenge the admiration of everyone who sees them, for they are not only strongly made in every instance but are magnificently finished as well. With an excellent reputation already made throughout the country, the firm of Campbell & Pfeiffer is assured of a successful career. Mr. William Campbell is a native of Ireland, who came to Canada over twenty-two years ago. He was in the village council for five years. Mr. Jacob Pfeiffer is a Canadian, born at Waterloo. As will be inferred from his name he is of German descent. The premises occupied by the firm are on Young street, the main thoroughfare of Tara, in a central and convenient position. Mr Campbell is now reeve of the village.

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TOWN OF PORT ELGIN.

One of the most delightfully situated and prettily laid out towns in Canada is Port Elgin. In summer the refreshing breezes from Lake Huron make Port Elgin a delightful spot to reside in. It is situated on the shores of an inlet on Lake Huron, and on Mill Creek—which supplies water power for manufacturing purposes—and on the Wellington, Grey & Bruce division of the Grand Trunk Railway, in Saugeen township, Bruce county, and is distant from Walkerton, the county seat, 28 miles. It was settled as late as 1853, and was incorporated in 1874. The streets are wide and intersect each other at right angles. There are many beautiful residences, and excellent hotels for tourists. Port Elgin is rapidly becoming a popular summer resort, and with the delightful atmosphere, good boating and fishing, and mineral baths, is decidedly an attractive place. It contains Methodist, Presbyterian, Baptist, Episcopal, Evangelical, United Brethren and Mennonite churches, as well as 5 public schools, which are well attended. There is a Mechanics' Institute, with a library of 2,900 volumes; a bank, and a weekly newspaper, the *Times*. It has several important manufactories, tanneries, brush and broom and button factories, saw, woollen and flour mills, etc. The shipments from this point consist of grain, flour, sole leather, brushes, brooms and produce. There is daily stage communication with Underwood, Tiverton, Kincairdine, Burgoyne and Luvermay. There are telegraph and express accommodations, and a daily mail. The present population of Port Elgin is about 2,000, and with the natural advantages the village enjoys, it is not too much to predict for it a rapid and steady increase.

Charles Mitchell & Son, Florists and Gardeners.—The work of the florist is a pleasant one, whether it is pursued as a pastime, or as a money making venture. Prominent among those engaged in this business in Port Elgin and the only one of the kind here is the firm of Messrs. Charles Mitchell & Son, florists and gardeners. The inception of this enterprise dates to the year 1834, when the present proprietors first started it. The green houses are two in number, one being 14 x 50 feet in dimensions, devoted to plants and flowers exclusively, and the other, 10 x 24 feet in size, in which are raised garden plants, etc. These are heated by hot air, and are conveniently arranged for the purposes to which they are devoted. In the larger one, that devoted to plants, are to be found fuchsias, bigonias, geraniums, roses, lilies, verbenas, etc., and an almost endless variety of flowering shrubs. These are sold for all purposes, bouquets, decorations, floral offerings, etc., Messrs. Mitchell & Son filling all orders promptly and satisfactorily. In addition to the green houses, they have extensive hot beds for propagating garden plants, and some twenty-seven acres of land, which is devoted to gardening and small fruit culture. Here are raised in large quantities, onions, beets, cabbages, carrots, parsnips and all kinds of vegetables, as well as currants, gooseberries, raspberries and strawberries, two acres being devoted to the latter fruit alone. These find a ready sale in the local market, and are shipped to the larger trade centres. The enterprise, since its first inception, has been very successful, the trade constantly and steadily increasing. The members of the firm are Charles Mitchell and his son, whose name is also Charles. They are Scotchmen by birth, and, as with so many of their countrymen, the cultivation of flowers and plants seems to come naturally to them. They are intelligent and social gentlemen, and have a large circle of friends and acquaintances.

Port Elgin Brush Company, B. B. Boyd, Treasurer and Manager, Corner of Market and Wellington Streets.—One of the most important and successful of all the business industries conducted in Port Elgin is that of the Port Elgin Brush Company, whose works are located on the corner of Market and Wellington streets. This business is conducted by a joint stock company with a subscribed capital of \$20,000, and a paid-up capital of \$18,600. The officers of the company are:—President, Hugh McLaren, jr.; Vice-President, W. H. Ruby; Treasurer and Manager, B. B. Boyd. The premises occupied by the factory consist of a substantial brick structure, 24 stories in height, and 100x45 feet in dimensions, and engine and boiler room, 18x40 feet. These are fitted up with the most improved machinery, and every appliance that mechanical ingenuity could devise, the machinery being driven by a 45 horse power steam engine. Employment is steadily furnished to 60 skilled, competent workmen throughout the year. The Company manufacture every description of brushes and brooms for all trades and uses. That the quality of the goods are the very best and unexcelled by any other manufacturer in the Dominion, may readily be learned from the fact that the trade extends throughout the Provinces of Quebec, Ontario, and through the North-West, and since this Company was started in October, 1885, the factory has not been shut down one working day except for stock taking. This certainly speaks of very flattering success, which has been entirely deserved. The Company have also a saw mill in Carriston, which is 30x60 feet in dimensions, where they do general custom work as well as getting out material for their own use. This house is an excellent one, and those forming business relations with it will find everything conducted in a liberal spirit and upon the strictest principles of business integrity. Mr. Boyd, the manager, is a native of Canada, and is a gentleman of large business and

executive ability. He is a Canadian by birth, and is an ex-member of the School Board, and is senior Major of the 32nd Battalion, and has been in command of the regiment for the past two years.

Royal Hotel, J. W. Stafford, proprietor, Goderich Street.—One of the best conducted, most economical and most comfortable hotels in Port Elgin is the "Royal," Capt. J. W. Stafford, proprietor. This house was built some twenty years ago by Mr. Fred Stafford, and by him run for about two years, since which it has changed hands quite a number of times, the present proprietor only taking possession of it in the early part of the present year. The hotel is a brick structure, three stories high and 50x60 feet in dimensions. It contains twenty-six light, airy and well ventilated bed-rooms, two ladies' parlors, three sitting and one reading room. The dining room is cheerful and home-like, and will comfortably seat fifty guests; and here is furnished with a bountiful hand the delicacies of the season, as well as the most substantial food, while the *cuisine* is excellent and not surpassed by that of any other house in the town. There is a neatly fitted up bar, where the best brands of wines and liquors, etc., etc., and the choicest imported and domestic cigars may be had. The house is comfortably heated during the winter and the rooms are well ventilated and have the modern conveniences. There is in connection with the house stabling accommodation for forty horses, with ample shed and yard room. Mr. J. W. Stafford, the proprietor, is a son of the original builder of the hotel, and is a native Canadian. He is a thorough going, active and enterprising business man, and is a gentleman perfectly adapted for the host of a hotel, being generous in disposition and kind hearted and courteous. He takes a lively interest in the public affairs of the day, and in military matters is deeply interested, and is captain of a company of the 32nd Battalion.

M. F. Eby, Druggist, Goderich Street.—The profession of the chemist and druggist is a most important one, and for its successful accomplishment requires lengthened experience and unceasing care. A gentleman possessing these necessary qualifications in a marked degree is Mr. M. F. Eby, whose store is located on Goderich Street, Port Elgin. This business was established a quarter of a century ago, and from the date of its inception has enjoyed a marked degree of prosperity, and has steadily increased with the development of the village. The premises occupied are tastefully fitted up with plate glass show cases, cabinets, etc., for the advantageous display of the elegant stock carried, consisting of fresh and pure drugs, chemicals, fancy and toilet articles, perfumes, soaps, proprietary medicines of acknowledged merit and standard reputation, and all such articles as are used by physicians in their practice. A specialty is made of the compounding of physicians' prescriptions and family recipes, all the latest appliances for the safe handling of drugs being employed. Mr. Eby is a member of the Ontario College of Pharmacy, and is recognized as one of the most skilful pharmacists in the Dominion. The offices of the Great North Western Telegraph and the Canadian Express companies are located in the store,

and the best of service and attention is given to all matters entrusted to them. Mr. Eby is a native of Canada, and is a gentleman held in the highest esteem by all who know him, and has gone into proprietary medicine manufacture on a large scale this year for the Ehy Medicine Company, making Ehy's Butternut Bitters, German Breast Balsam, Wormwood Pain Cure and Eby's Liver pills.

Ruby & Hilker, General Merchants and Grain Dealers, Goderich Street.—In a review of the business interests of Port Elgin some very interesting facts are brought to light with regard to its early history and the part some of the early settlers took in laying the foundation of the place. Holding a conspicuous place among the business houses in Port Elgin to-day is the well-known firm of Messrs. Ruby & Hilker, general merchants, whose store is eligibly located on Goderich street. When Port Elgin consisted of a few frame houses in the woods on the borders of Lake Huron, Messrs. Lehnen and Ruby started in business in a log-built store on what is now Goderich street, and not far from their present location. They kept a general store and sold hardware, groceries, meats, dry goods, clothing, and almost everything in that line from a needle to an anchor. Their store was the principal one of the kind in the Port, and its business kept steady pace with the development of the place, and has always been in the front rank. They built some years ago what is now known as Craig's store. The old firm dissolved in 1862, and the firm was changed to the present title of Ruby & Hilker, who have continued the successful career of the founders, but their business still keeping increasing, more extensive premises were required and the present large and handsome stone and brick structure known as the Commercial Buildings, were erected in 1878. It is a three storey structure with a frontage on Goderich street of 48 feet and a depth of 107 feet. The premises occupied by the firm here are 24x90 feet in dimensions with a warehouse in rear of 17 feet. A large and well selected stock of general dry goods, groceries, glassware, hats and caps, boots and shoes, millinery and ready-made clothing is carried, and there is a department on the second floor for custom boot and shoe making. The stock is large and complete in every particular, and all goods carried are of the very best quality. The firm are also extensive handlers of grain and have a large grain elevator on Mill street, which is 50 x 70 feet in dimensions and three stories in height. It is fitted up in the most modern style, and every convenience for the expeditious handling of grain, two competent hands being here given employment. In the general store employment is furnished to nine competent and courteous assistants. Mr. Henry Hilker, the junior member of the firm, is a native of Germany, and is ex-Reeve of the village. Mr. W. H. Ruby is also a German by birth, and was Reeve of the Township of Saugen for several years, and is a trustee of the School Board, and Chairman of the High School Board. Both gentlemen are thorough-going, active and progressive business men and public-spirited and valuable citizens, highly esteemed by all classes of the community.

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 ere, good hoating and fish-
 ist, Presbyterian, Baptist,
 s public schools, which
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 about 2,000, and with the
 rapid and steady increase.

Company, B. B. Boyd, Jr., Corner of Market and Wellington streets.—This is a joint stock company of \$20,000, and a paid-up capital of \$10,000. The officers of the company are: B. B. Boyd, Jr., President; J. W. McLaren, Jr.; Vice-President; and Manager, B. B. Boyd, Jr. The factory is occupied by the factory brick structure, 2½ stories high, 18x40 feet in dimensions, and is equipped with the most improved machinery, and mechanical ingenuity could be desired. The factory is driven by a 45 horse power engine. Employment is steadily increasing, and competent workmen are employed. The Company manufacture brushes and brooms for all the quality of the goods manufactured is unexcelled by any other concern. It may readily be seen that the trade extends to Quebec, Ontario, and elsewhere, and since this Company was established in 1885, the factory has not been working day except for a few days. It mainly speaks of very flat business, and has been entirely deserted. The saw mill in Carriston, Ontario, where they do well as getting out maple sugar. This house is an excellent business relations being conducted in a liberal and honest principles of business. The manager, is a native of Canada, and a man of large business and

TOWN OF WALKERTON.

One of the thriving and prosperous towns in Bruce county is Walkerton. This place, which was settled in 1850, was incorporated as a town in 1872, and already has a population exceeding 2,800. It is favorably situated on the banks of the Saugeen river—which supplies excellent water power for manufacturing purposes—and is reached by the Wellington, Grey & Bruce division of the Grand Trunk Railway. It is in Brant township, Bruce county, and is the county seat. It contains many important manufacturing industries, among the number being woollen and planing mills, a turning factory, foundries, tanneries and machine shops, etc., which give employment to a large number of people. The different religious denominations are well represented, there being Methodist, Baptist, Episcopal, Catholic, Presbyterian, Lutheran and Christadelphian churches; and also high, public and separate schools, which are presided over by competent teachers. There is a Mechanics' Institute, having a library of about 1,000 volumes; an opera house with seating capacity of 400; two banks and three weekly newspapers, the *Bruce Herald*, *Bruce Telescope* and *Die Ontario Glocke*. Stages run daily to Durham, Formosa and Belmore. Walkerton has an excellent fire department, and telegraph, telephone and express facilities.

Carlton & Son, Blacksmiths, Durham Street.—It is but a few years since it was considered that the best blacksmith was the one that could shoe a horse so as to make it stay on a long time and the longer it staid on the better the smith, his skill being gauged in that way. Now, however, the most skilful man is the one that shoes the horse in such a way as to benefit his foot and cure any defects that may be in it, without reference to the time it may stay on. Prominent among those engaged in this business in Walkerton, are Messrs Carlton & Son, whose shop is on Durham street. Their business dates its inception back to 1876, when Mr. J. Carlton started it and successfully carried it on till 1889, when his son T. B. Carlton entered into partnership with him. The premises occupied are 30x10 feet in dimensions and are conveniently fitted up with two forges and all the necessary tools and appliances for successfully carrying on the business. The work done consists of all kinds of general blacksmithing and repair work, a specialty, however, being made of horse shoeing. The business, though started on a small scale, has grown and extended from year to year and now reaches all parts of the town and surrounding country, Messrs. Carlton & Son being known all through this section, as successful horse shoers. Mr. J. Carlton, the senior member of the firm, is an Englishman by birth, first seeing the light in Kent County, England, and has lived in this country some forty-two years; his son is a native Canadian. They are both social and entertaining gentlemen and are wide and favorably known.

P. Swartz, Carriage Manufacturer, Durham Street.—Among the important lines of manufacture must be classed that of carriage and waggon making. If all the vehicles in the country were to be thrown out of existence, business could not be a dead standstill. Merchandise could not be moved and the people could not drive hither and thither, so the community is dependent more than they thought of upon the carriage builders. Actively engaged in this line of business in Walkerton is Mr. P. Swartz, whose carriage factory is located on Durham street. This business, since its inception fifteen years ago, has enjoyed a large share of patronage and has increased and developed in a marked degree. The premises occu-

piated by the factory are 30x70 feet in dimensions and are fitted up with all the most improved appliances for the successful prosecution of the work in hand. Employment is furnished to four skilled and competent workmen in the manufacture of carriages, buggies, waggons, cutters, sleighs, etc. The vehicles turned out from this factory are of the very best quality, nothing but the best seasoned wood and finest quality of steel and iron are used in the manufacture and nothing is omitted that would improve or add to the strength or beauty of the different vehicles, while the workmanship is not surpassed in the town. Mr. Swartz is a native of Canada and is a skilled, practical carriage maker and a public spirited gentleman and is an ex-member of the council.

W. J. Nickle, Furniture Manufacturer, Queen Street.—The improvements in the manufacture of furniture have kept steady pace with that in the other lines of commercial industry, so that now a stock of modern furniture is a beautiful sight. The designs are artistic and the finishing about perfect. Mr. W. J. Nickle, of Queen street, Walkerton, is prominently engaged in the manufacture of furniture here, and since the establishment of his business, sixteen years ago, has met with the most pronounced success, which is attributable to the superior quality of his work and the liberality that marks his business transactions. The premises occupied by the factory are 30x60 feet in dimensions and two stories in height, with engine and boiler house attached. The factory is fitted up with all the latest and most improved machinery and appliances that could possibly aid in the successful operation of the work, the machinery being operated by a 12 horse-power engine and employment furnished to five skilled and competent workmen. Mr. Nickle manufactures all kinds of furniture for bedrooms and dining rooms. The goods manufactured here are all of the most superior quality and from the best seasoned wood, while in design and finish they are unsurpassed by any concern in town, while the prices charged are extremely moderate. Since the business was established it has steadily increased in extent and importance from year to year. Mr. Nickle is a native of Canada and is a gentleman of wide business experience and is an upright and honorable citizen.

This place, which was on exceeding 2,800. It excellent water power for tion of the Grand Trunk contains many impor- mills, a turning factory, rge number of people. odist, Baptist, Episco- high, public and sepa- nics' Institute, having ; two banks and three e. Stages run daily to ent, and telegraph, tele-

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TEESWATER.

This thriving manufacturing village is situated on the Teeswater river in Bruce County, eighteen miles south-west of Walkerton, the county seat. The first settler came here in 1854, and the first house was built in that year, by Mr. Robert Irwin. In 1855 a hotel was opened in a small log house, which is still standing on Clinton street. The first store was erected by Mr. Matthew Hadwen about this time, and a post office established, Mr. Hadwen being appointed postmaster; he was succeeded in a few years by Mr. S. Waldo, who in turn gave way to the present incumbent, Mr. O'Connor. The first mill was erected in 1857, and from that time onward settlers arrived in considerable numbers; the water power was improved, new mills and manufactories started, and stores and hotels opened, till in 1861 the population had increased to 300. The village continued to grow, and in 1875 was incorporated, with some 900 actual settlers, and in this same year the railroad, a branch of the C. P. R., was built to the place. A plot of ground has been set apart for a public park and pleasure grounds, and there is an excellent half mile track. The village has a fine large brick school, with one principal and four assistant teachers. The religious denominations represented are the Methodist, Presbyterian, Baptist, Episcopalian and Catholic. A complete system of water works, one of the best of its size in Ontario, was constructed in 1889, and there is an efficient volunteer fire department, with hose reels, hook and ladder truck, and all necessary appliances for fighting fires. There is one bank and a well supported weekly paper, the Teeswater News. The village was originally called Mud River from the name of the stream on which it stands, but was given its present name by Mr. Wm. Hadwen, one of the early settlers, from a town of that name in England, from which he came. The village has a number of manufactories, among them being saw, planing, woollen and flour mills, tannery, foundry, furniture factory and machine shops, which employ a large number of hands. The surrounding country is a rich agricultural one, the shipments from the village being grain, live stock, produce, and the products of the various manufactories. The present population is 1,200. The village has telegraph and express facilities, good hotel accommodation, and a number of handsome private residences.

John Sommerville, Woollen Manufacturer, Teeswater.—The manufacture of woollen goods is an important industry in any community, but especially is it so in a wool producing country. Prominently engaged in this business at Teeswater, and carrying on one of the best arranged woollen mills in this section of the country, is Mr. John Sommerville, whose establishment is on Clinton street. This enterprise was first started some twelve years ago by Mr. Matthew Hadwen, who conducted it till 1883, when it was sold to Messrs. Sommerville & Purves. In the spring of 1890 Mr. Purves retired from the firm and Mr. Sommerville has since conducted it alone. The premises occupied are 40x60 feet in dimensions and four stories high. They are conveniently fitted up with the latest improved machinery, consisting of spinning jacks, combers, fullers, looms, shearers, etc., and are known as a one sett mill. This is operated by steam, a twenty horse power engine being used. The goods manufactured consist of tweeds, cloths, blankets, sheeting and yarns, employment being given to eleven competent assistants. The wool used in the mill is bought from the farmers in the country adjacent, either cash or goods being exchanged for it. The manufactured wares are sold at wholesale almost exclusively, being shipped to the large trade centres, Montreal and Toronto. In addition to the mill, but in an entirely separate structure, and across the street from it, in a build-

ing 22x40 feet in dimensions, is the salesroom, office, and storeroom for wool. Here are kept a sample lot of the manufactured goods from which to select, the salesroom being presided over by a competent and courteous assistant. Mr. Sommerville is a Canadian by birth, an intelligent and social gentleman, an active business man, and a thoroughly posted wool manufacturer, having been connected with the business for many years, and working himself from the bottom of the ladder to the proprietorship of a mill.

W. R. Thompson, Sawmill, Stave Headings, Shingles, Lath and Broom Handle Factory.—A leading industry of Teeswater is lumbering, and one of the prominent men engaged in it is Mr. W. R. Thompson, whose mill is on Elora street. This enterprise dates its inception back some thirty years and it is one of the oldest mills in the place, but has been enlarged and improved at different times. The present proprietor came into possession in 1888. The mill, as at present constituted, is a substantial two story frame structure, with engine house attached, and is equipped with the latest improved machinery and appliances for successfully conducting the business to which it is devoted. The logs used are brought by the farmers from the heavily timbered country adjacent, being hauled here in the winter time when there is sleighing. Mr. Thompson manufactures all kinds of hard and soft wood

lumber, lath, shingles, barrel staves and headings and broom handles, his mill being the best equipped of any in the Dominion for making these handles, and doing a very large business in them, as many as 500,000 being made and sold last year. A very extensive trade is also done in manufacturing maple blocks, these being shipped directly to the markets of the old country. A cooper shop is in connection with the mill, the barrels being sold to the local trade, and three competent men being given constant employment. A twenty-five horse power engine is used to drive the machinery of the mill and twenty hands find steady work. In addition to this mill Mr. Thompson deals extensively in lumber from other points, using the products of five other establishments similar to his own, and getting from them lumber, lath, shingles, etc., for all of which he finds a ready market. He also runs a cooper shop at Wroxeter for supplying the local market there with barrels. Personally, Mr. Thompson is a Canadian by birth, an enterprising and genial gentleman, a thoroughly practical miller, and a public spirited citizen.

Mair & Smith, Bankers, Clinton Street.—Among the solid financial institutions in this section of the country, and the only one of the kind in Teeswater, is the banking house of Messrs. Mair & Smith on Clinton street. This enterprise was first established some ten years ago by Mr. Ketridge, who conducted it till 1885, when he was succeeded by Mr. W. B. Tinsdale, who in turn gave way, in the early part of 1890, to the present firm. The offices are eligibly located in the midst of the busy part of the town and are handsomely and conveniently fitted up with public and private rooms, a building having recently been erected and finished in the most approved style for the business to which it is devoted. A general banking business is done, money loaned, notes discounted and exchange issued, as well as money received on deposit and interest allowed thereon, the greatest care being exercised in all matters pertaining to the workings of the institution. Messrs. Mair & Smith represent the Canada Permanent and the Canada Life, two of the strongest financial institutions loaning money on real estate, and can place loans on approved property at low rates and without unnecessary delay. They also represent the Queen's, Western Assurance, and other strong insurance companies, whose rates are as low as any other first class pany. The personnel of the firm are George Mair, who was manager of the Federal Bank at London and Guelph, a native Canadian, and C. H. Smith, who has been manager of the Traders' Bank of Canada, Drayton, and first saw the light in Michigan, U. S. They are intelligent and social gentlemen and thorough bankers.

Commercial Hotel, Wm. Zinger, Clinton Street.—Teeswater can boast of as good hotel accommodation as many larger places, prominent among them being the Commercial, William Zinger, proprietor, on Clinton street. This house was first opened in 1870 by Mr. William Clark, the present proprietor coming into possession in 1882. It is a substantially built frame structure

three stories high, and contains thirty-one light, airy and well ventilated bedrooms, one ladies' parlor, two sitting rooms, and four sample rooms for the accommodation of commercial travellers. The dining room is cosy and home-like and will comfortably seat fifty guests. Here is provided with a bountiful hand the delicacies of the season as well as the most substantial food, while the cuisine is all that the most fastidious could desire, and is served by accommodating and courteous assistants. There is stabling capacity for fifty horses, with large shed and yard room, thus making it a convenient stopping place for farmers and those driving through the country. The bar in connection with the house is well appointed and fully stocked with the choicest wines, liquors, ales, etc., and the best imported and domestic cigars. The house is comfortably heated during the winter time and has the modern conveniences. Mr. Zinger is a Canadian by birth, a pleasant and social gentleman and a popular host, and looks closely after the interests of his patrons.

M. Keeler, Jeweller, Clinton Street.—The jewellery business is an important one in any community, many men being employed at it and much capital invested. Prominent among those engaged in this enterprise in Teeswater, and the only really practical workman here, and perhaps the only one in this section with a practical watch factory experience, gained by years of hard work at Elgin, Illinois, is Mr. M. Keeler, whose establishment is on Clinton street. Mr. Keeler is one of the new comers here, only starting in business the latter part of 1889, but the superior quality of the stock kept, as well as the liberal and fair dealing which characterize all his transactions, aided by the fine workmanship displayed in repairing and engraving, have already placed him in the front rank of the business houses of the place, and at the head of the jewellery establishments of this portion of the country. The premises occupied are 22x10 feet in dimensions and are suitably and handsomely fitted up with plate glass show cases and cabinets, to properly display the stock of goods, which is very full and complete, has been carefully selected, and consists of gold and silver Swiss and American watches of standard makes, French, alarm and eight-day clocks, all kinds and styles of jewellery, plain, set and wedding rings, lockets, brooches, bracelets, ear-rings, shirt studs, collar and cuff buttons, and the many articles that dazzle the eye and tempt the wallet. Also a full line of fancy goods. Here too are musical instruments, violins and strings, accordions, guitars, fifes, etc. Also a full line of B. Laurence, Lazard and A. spectacles and optical goods of all kinds. Here silver and plated ware and fine cutlery and an endless variety of goods that must be seen to be appreciated. Repairing and fine engraving are made a speciality, Mr. Keeler giving his personal attention to this department and guaranteeing satisfaction in all cases. Personally, Mr. Keeler is a Canadian by birth, an intelligent and social gentleman, an active business man and an expert watchmaker.

TOWN OF WINGHAM.

The first white man who came to this place to stay and who built a log house here was Edward Farley, who moved from Owen Sound in 1858. The country was then heavily timbered. In 1859 a log tavern was put up on the site of the present Queen's Hotel by John Cornyn. A store was opened by Edward Foley in 1860, and in the following year Peter and Archibald Fisher built a saw mill, followed a year later by one to grind flour. A post office was opened in the winter of 1860-61, and Edward Foley was appointed first postmaster, which position he held till 1869, when he was succeeded by Mr. Peter Fisher, who still holds the place. With a saw and grist mill established, and a hotel and store opened, settlers began to come in quite freely; woollen and carding mills were started, other hotels and stores built, and the settlement began to assume considerable proportions. It continued to grow quite rapidly, and in 1874 was incorporated as a village with Benjamin Wilson as Reeve. The place continued to grow and improve, and in 1879 with a population of 2,072, was incorporated as a town with Benjamin Wilson as first Mayor. A Baptist church was erected in 1863, the first place of worship in the place, and it is still standing. The town is pleasantly situated on the Maitland river, the north and south branches uniting here and providing water power for manufacturing purposes. The place is reached by the Wellington, Grey and Bruce and the London, Huron and Bruce divisions of the Grand Trunk Railway, as well also as by a branch of the Canadian Pacific. It is an important manufacturing centre, and contains woollen, flour, saw, planing, and other mills, factories, implement works, etc. There is a first-class system of water works, a volunteer fire department and a town hall with a seating capacity of 800. For recreation purposes there is a public park of eight acres, also a half mile race course. A school with eight teachers gives instruction to the young, while for places of worship the Presbyterian, Methodist, Congregational, Baptist, Episcopal and Catholic have churches. Two weekly newspapers, the *Times* and *Advance*, are well supported, and there is one chartered, and one private bank. A Mechanics' Institute with a library of 1,500 volumes has also been established. The town is lighted by electricity, and the merchants and business men are alive and active, and loyal to its best interests. The place was named from Wingham, a small town in England. The present population is 2,500.

Wm. Smyth, Marble Worker, Josephine Street.—Among the many manufacturing industries conducted in Wingham there are none more deserving of extended notice than that of the marble works conducted by Mr. Wm. Smyth. This business was established fourteen years ago, and since the date of its inception it has met with eminent success. The yards, which are located on Josephine street, are 30x50 feet in dimensions, where employment is furnished to three skilled and competent workmen throughout the year. The work done by this house is excellent in quality and beautiful in design. It is to the skill and artistic taste of our monumental workers that so much of the beauty of our cemeteries is to be attributed, and Mr. Smyth has won a high and widespread reputation throughout this section of the country. His prices are moderate and they guarantee satisfaction in all cases, so that those requiring any of those memorials to the memory of departed friends will do well to call upon him before leaving their orders elsewhere. William Smyth is a native of England, and is a member of the Wingham School Board and ex-member of the Town Council.

Chisholm's Corner Drug Store, Josephine Street.—The profession of the druggist is an important one, alleviating as he does the pain to which the human body is heir, and demanding on that account our highest consideration. Prominently connected with this business in Wingham, and having one of the best appointed drug stores

here is Dr. T. Chisholm, proprietor of the "corner drug store" on Josephine street. This enterprise dates its inception to the year 1888, when it was started by its present proprietor. The premises occupied are 22x50 feet in dimensions, with large laboratory in the rear and with a basement the full size of the store room, devoted exclusively to storage purposes. These are conveniently fitted up and are handsomely arranged and appointed for the purposes to which they are devoted. The stock is very full and complete and has been selected with care: it consists of pure drugs and chemicals, toilet and fancy soaps, patent medicines of acknowledged and recognized merit, and all such articles as are found in first-class drug stores, also proprietary medicines of Dr. Chisholm's own manufacture, among them being Chisholm's Cough Syrup, Anti-Bilious Pills, Beef, Iron and Wine, and various other preparations. These are not advertised as cure-alls, but for the specific ailments for which they are prepared, have no superior in the market; a fine line of cutlery is also kept, as well as stationery, note paper, envelopes, etc. Particular attention is given to physicians' prescriptions and family receipts, which are compounded with accuracy, promptness and despatch. Dr. Chisholm is a regular practicing physician, devoting his time to his profession, and leaving the management of the store to Mr. J. H. Chisholm, than whom a better posted and more careful and painstaking druggist would be hard to find. He is also licensed to sell postage stamps.

Dr. J. Wilson, V. S.—The scientific attainments of the veterinary surgeon have now so far advanced that the dumb animals have their sufferings relieved equally with the human race. It requires constant study on the part of students and professors, however, to attain these results, and the anatomy of the domestic animal is studied as closely as that of man. Among those holding a high position in this profession in this section of Ontario is Dr. John Wilson, whose office and stables are on Josephine street. This gentleman has been established in business for some six years and has built up a large practice in that time. He is a graduate of the Ontario Veterinary College, of Toronto, and a registered member of the Ontario Veterinary Medical Association. He treats all diseases of domestic animals, but makes a specialty and gives careful attention to the castration of stallions and colts, using the *ecrasseur*, which is now considered the most humane, scientific and surgical way of operating, and in this he has met with the most marked success. He also has a building devoted to an infirmary, where he has room for ten horses. This is well adapted to this purpose, the stalls being large, light, airy and well ventilated, with plenty of bedding and proper drainage, while careful grooms are in constant attendance. He is a Canadian by birth, and a gentleman highly esteemed for his many intrinsic qualities.

S. J. Reid, Fashionable Tailoring, Men's Furnishings.—The tailors' art has reached a high degree of perfection in recent years, and now the most ungainly, those whom nature had forgotten to finish, or had finished too well, can be made to look a fairly proportionate figure, the art of the tailor covering a multitude of sins with regard to form. But there are good as well as poor tailors, and it is sometimes difficult to strike the right one, but when he is found he ought to be appreciated at his proper value. Wingham is blessed with a tailor of the right sort in the person of Mr. S. J. Reid, whose place of business is on Josephine street, opposite the Brunswick hotel. Mr. Reid is a new arrival in the town, coming here in the early part of the present year from Goderich, where he was for several years, and still is a member of the firm of J. A. Reid & Bro. Although here so short a time, yet owing to the quality of goods kept in stock, and the fit and finish of the clothing turned out, the trade is rapidly spreading, and the list of patrons of his house is ever widening. The premises occupied are 22x30 feet in dimensions, two floors being used. These are conveniently fitted up for the purposes to which they are devoted, and are fully stocked with a fine line of Scotch tweeds, Irish serges, and other foreign and domestic goods from which to select. He also keeps on hand a full supply of the latest style of gents' furnishings, hats and caps, etc. He employs fifteen competent hands, is a practical cutter himself and attends personally to that department. He makes a specialty of fine clothing, and no other house in this section can give better satisfaction. His trade already extends, not only to this, but to other towns in the western part of Ontario, and some of his work even going so far as Cleveland, Ohio. Mr. Reid is a native Canadian, and a gentleman of push and enterprise and well qualified to achieve success in his business undertaking.

L. & J. McLean, Saw Mill, Shuter and Albert Streets.—One of the most important manufactur-

ing enterprises in Wingham are the saw mills of Messrs. L. & J. McLean. These gentlemen operate two mills, one on Shuter street, which was first started some sixteen years ago by Messrs. Fowler and Balentine, and came into possession of the present proprietors in 1880, and another on Josephine street, established eight years ago, but has been run by the Messrs. McLean since 1886. These are both large and commodious structures, two stories high and substantially built. They are fully equipped with the latest improved machinery and appliances for successfully carrying on the business to which they are devoted, which consists of manufacturing lumber, lath, shingles, barrel heads and staves, pickets, etc. The logs used in the mill are brought by the farmers from the wooded lands in the adjacent country, and from timber limits, owned by the proprietors of the mills. All kinds of lumber, maple, birch, cedar, butternut, cherry, ash, pine, etc., are manufactured and sold, mostly in the local market, but some is shipped to Toronto, and a small amount to the United States. The mill on Shuter street is driven by a forty-five horse power engine, while that on Josephine street requires one of thirty-five horse. The combined capacity of the mills is 34,000 feet daily, and some twenty-five men are given employment. In addition to the mills, and auxiliary to them, the Messrs. McLean have extensive cooper shops, making egg, flour and apple barrels, and giving employment to five to fifteen competent and skillful mechanics. These barrels are sold mostly to the local trade. The Messrs. McLean are of Scottish descent, though Canadian born; they are pleasant gentlemen and active business men, and superintend personally the many details of their extensive business establishments.

W. F. Broockenshire, Photographer.—Canadian photography during the past ten or twelve years has made so rapid improvement that it can now fairly be claimed for the Canadian photographer that he is unexcelled. Foremost among the photographers of this section, the only one in Wingham, and occupying an enviable position if compared with the leading photographers of the Dominion, is Mr. W. F. Broockenshire, whose place of business is on Josephine street, where he has commodious quarters with large and tastily furnished reception and dressing rooms and a finely arranged studio. This gentleman commenced business here in 1873, was burned out once, but rebuilt on a much more extended basis. He makes a specialty of direct work from the locket to life size; also engages in view and fancy work, executing each branch in the most approved manner, and in accordance with the generally accepted standard. Mr. Broockenshire has a large stock of excellent backgrounds to which he is constantly adding, and in photograph and burnishing apparatus he is most completely equipped. He finishes pictures in all styles, principally, however, in crayon and plain photos. He also does picture framing, of which he keeps a large and excellent stock; and it may be mentioned that in every branch in which he engages, the work is strictly first-class. Mr. Broockenshire is a native of Canada, and is a skillful photographer. He is a gentleman who takes a deep interest in all that pertains to the welfare and progress of the town, and is highly esteemed in the community.

TOWN OF KINCARDINE.

This flourishing, manufacturing, and prettily located town, gets its name from Kincaidine in Scotland. It is situated on the eastern shore of Lake Huron, and on the banks of the Penetanguere river, which furnishes water power for manufacturing purposes. The first settlement was made here in 1850 and was then called Penetanguere, from the river; the whole country was a vast unbroken forest, the nearest settlement being at Goderich, from which point an Indian trail was the only road. William Withers built the first saw mill and William Sutton, who is now sheriff, erected, about the same time, a mill for grinding grain. The first tavern was built on the shore of the lake by William Downey, and William Rastal opened a store. A post office was established in 1850 and David McKendrick was appointed postmaster, which position he held till 1875, when the present incumbent, a brother of the first appointed, succeeded to the place. With this nucleus, settlers came in rapidly, new manufacturing interests were established, and in 1857 it was incorporated as a village, and, continuing to grow, was made a town in 1874 with a population of about 2,000. Its present population is 3,200 and assessed valuation \$397,000. It is at the northern terminus of the southern extension of the Wellington, Grey & Bruce division of the Grand Trunk Railway and is twenty-eight miles from Walkerton, the county seat. It contains many manufacturing establishments, including woollen and planing mills, furniture factory, boiler and engine works, salt works, stove foundry and other industries. For recreation there is Lorne Park, containing four acres and prettily located on the shore of the lake, and what is known as Town Hall Park, laid out in the centre of the town, and planted with shade and ornamental trees. The Presbyterians, Methodists, Baptists and Episcopalians have churches, and for the education of the young, there is a high, central and three ward schools, employing fourteen teachers. A Mechanics' Institute with a library of 2200 volumes is one of the prominent features of the place, and there is a town hall with a seating capacity of 600. A fine system of water works has just been completed and there is an efficient volunteer fire department, with all necessary apparatus for fighting fires. There are two chartered and one private bank, and two weekly newspapers, the *Review* and the *Reporter*, both of which are liberally patronized; the town is lighted by electricity and has telegraph, telephone and express facilities. There are many fine private residences, and the inhabitants are alive and loyal to the best interests of the municipality.

John C. Fyfe, Vet. Surgeon, Queen street.
—Holding a prominent place among the veterinary surgeons, not only of Kincaidine, but of this section of the country, is Mr. John C. Fyfe, whose office and laboratory is on Queen street. Mr. Fyfe studied this profession and graduated with honors at Toronto Vet. College in 1889 and at once established himself in practise in this town. He has made a very careful and exhaustive study of the anatomy of domestic animals and understands it as thoroughly as a regular practitioner does the human body. He attends to all ailments of horses, cattle, sheep, swine and dogs, and although he has been located here only about a year, has built up a large practise. He also has a barn and stable, well adapted to the use of an infirmary, with large, high and well ventilated stalls, plenty of good bedding and proper drainage, and with careful grooms in constant attendance. Here horses or other animals with chronic or contagious diseases are brought, and are treated under the direct supervision of Dr. Fyfe. He is a graduate of the Ontario Veterinary College of Toronto, and is well and favorably known throughout the country for his many sterling qualities. He is also Inspector and Valuator for the Ontario Mutual and Live Stock Insurance Company, headquarters at Seaforth.

Morgan House, R. B. Durnion, Queen street.
—Among the most prominent hotels located in

Kincaidine is that of Mr. R. B. Durnion, and known as the Morgan House, being located on Queen street. The house was first opened more than fifteen years ago by Mr. Thomas Morgan; the present proprietor assumed control of the hotel in the early part of the present year. The house is well known to the travelling public as one of the most popular and well managed in the town. The hotel is a three story brick structure with basement and is 40x76 feet in dimensions. It contains thirty-two bed chambers, which are well lighted, comfortably furnished and ventilated, three tastily furnished parlors, four sitting and sample, and two reading rooms. The bar is supplied with the finest wines, liquors, ales, etc., and the best brands of imported and domestic cigars. The dining room is large and commodious and will comfortably seat 150 guests. The menu provided is all that the most fastidious could desire and contains all the delicacies of the season, while the *cuisine* is unexceptionable. The attendants have been carefully selected and are courteous and attentive to the wishes and the comforts of the guests, while the proprietor gives all matters his personal experience. There is excellent stabling attached to the house with accommodation for sixty horses. Mr. Durnion, the proprietor, is a Canadian by birth, and a thorough going and genial hotel man. During the time he has been in business he has built up a high reputation for the house, and has himself won the respect and esteem of all who know him.

... are the saw mills of

These gentlemen operate Shuter street, which was on years ago by Messrs. and came into possession in 1889, and another on the eighth years ago, but Messrs. McLean since 1886, commodious structures, substantially built. They with the latest improved machinery for successfully carrying on manufacturing lumber, lath, staves, pickets, etc. The lumber brought by the farmers in the adjacent country, owned by the proprietors of lumber, maple, birch, ash, pine, etc., are mainly in the local market, Toronto, and a small quantity. The mill on Shuter street is five horse power engine, and has a combined capacity of the mill, and some twenty-five men. In addition to the mill, the Messrs. McLean are engaged in making egg, flour and employment to five to six hundred workmen. These men are devoted to the local trade. The mill is of Scottish descent, though the proprietors are pleasant gentlemen and are personally superintending their extensive business establishments.

Photographer—Canag... the past ten or twelve years improvement that it can be made in the Canadian photography. Foremost among the photographers of this section, the only one in the city occupying an enviable position in the profession, is Mr. J. H. Brocks, whose place is on Queen street, where he has a large and tastily furnished rooms and a finely furnished office. His business commenced on Queen street, but he has since moved to his present location. He makes a specialty of portrait work, executing each in the most approved manner, and in a really accepted standard. He has a large stock of excellent photographic apparatus, which is constantly adding, and his work is of the highest quality. He finishes pictures in crayon and does picture framing, and has a large stock of excellent stock; and it is every branch in which he is strictly first-class. Mr. Brocks is a gentleman who takes a deep interest in the welfare of his community and is highly esteemed.

TOWN OF GODERICH.

This town is most pleasantly situated on the east shore of Lake Huron, at the mouth of the Maitland River, which was formerly called by the Indians the Meneseting. The first white man who ever visited the place was the famous explorer, Samuel de Champlain, who landed at the mouth of the river in 1618. After this the place was often visited by the Jesuit priests, in their expeditions between the settlements on Georgian Bay and those further down towards Detroit; but it was not till 1826, more than 200 years after the visit of Champlain, that any attempt was made at a settlement here. In that year W. F. Goeding and a Frenchman named Frank Dechamps, landed with a small boat load of such articles as were deemed necessary to start an Indian trading post, and erected a small cabin or store where Ogilvie & Hutchinson's mill now stands. From this time the river was called Maitland in honor of Peregrine Maitland, Lieutenant-Governor of Upper Canada. Two years later than this, in 1828, the Canada Company, who owned the entire Huron tract, determined to plant a colony here and at once sent out surveyors, who located roads to the place and laid out the town according to a plan which had been prepared in the Company's office at York. This plan is a novel one and embraces an octagon a third of a mile in circumference with a broad street, 99 feet wide, extending from each of the eight corners. This central plot was reserved for a park, and has a broad street all around it. Many of the laborers who came through with the surveying party in 1828 took up land in the vicinity, and many more came as soon as the road was made passable. During this same year Daniel Wilson built a tannery here, which was the first one in the Huron tract. The first tavern was built by Valentine Fisher and the first store by William and J. Goeding, who were Americans. The first flour mill was erected by the Canada Company, but Ben. Miller put up the first saw mill, some six miles up the river. In 1832 there were some 250 inhabitants, and in this year the Canada Company built a steamer, named the Goderich, to ply between this port and others on Lake Huron and Erie. A post office was opened in 1833 and Edwin Griffin was appointed postmaster. In this same year or the previous one a school house was built by the Company, its site being where Knox church now stands; and here Dr. Seett, who had been selected by the Company, taught the young idea, and ministered to the bodily ailments of the settlers as well. An English church was erected in 1831, which was the first building used exclusively for religious worship, although previous to that sermons had been preached at various times. From this time on the growth of the place went steadily forward, and in 1859 it was incorporated as a town, and M. C. Cameron was elected Mayor. It has continued to grow and develop and now has a population of 5,000, and an assessed valuation of \$1,148,614.00. There are many important manufacturing enterprises, among them being flour, saw and planing mills, foundries, tanneries, machine shops, salt works, an organ factory, etc., all of which employ many hands and require much capital. For the education of the young there is a High, Central, three Ward, and a Separate school, and some twenty teachers. There is a Mechanics Institute with a library of 2,500 volumes. The Methodist, Presbyterian, Episcopalian, Brethren and Catholic churches are represented, and two newspapers, the *Signal* and *Star*, are well supported. There are three parks for recreation purposes, one on the shore and overlooking the lake, one used for agricultural exhibitions, where there is a fine half mile track; and the central park, where the Court House is located. The town has a fine system of water works, is lighted by electricity, and has an efficient paid fire department. Goderich is one of the most finely located towns in Western Ontario, on the shore of the lake and overlooking it at an elevation of over a hundred feet above the water, in the midst of a rich agricultural district, and reached by the Buffalo & Lake Huron branch of the Grand Trunk Railway, as well as by three lines of steamers, calling at the different lake ports; its streets are straight and wide and are nicely shaded by trees. It has many fine private residences and first-class hotel accommodation, and is a favorite resort for tourists and visitors, who find here a quiet retreat from the busy scenes of the larger cities.

Alexander Wallace. Jewellery and Watch Repairing, West street. - Few men of business can show so long a record of successful business career as the above named gentleman. He started his business forty-six years ago on the site of the present stand and during all that long time has seen many competing houses come up and go down. Mr. Wallace occupies a store room 30x20 feet in extent. He is the sole proprietor and attends in a great measure to the business himself, and has been using as old ideas some of the so called great improvements of the present time. He was born in Kilmarnock, Ayrshire, Scotland, and came to Canada when he was at the age of twenty-four years. All the time nearly which he has spent in Canada has been in Goderich and he has seen the growth of the town from a small hamlet to its present size. His business enter-

prise and sound judgment, coupled with gentlemanly demeanor and civility, have won him the respect and esteem as well as the patronage of the people of Goderich and vicinity.

John Brophy. Furniture store, West street. - In reviewing the commercial and manufacturing industries of Goderich it is necessary that more than a passing notice be given to the furniture business conducted by Mr. John Brophy, on West street. This gentleman started in business some nine years ago in partnership with Alexander Neashaw, but at the expiration of three years he purchased Mr. Neashaw's interest and has since conducted the business alone. From its beginning the business has continued to grow and develop as the years went by. Mr. Brophy has occupied his present store for three years. It is

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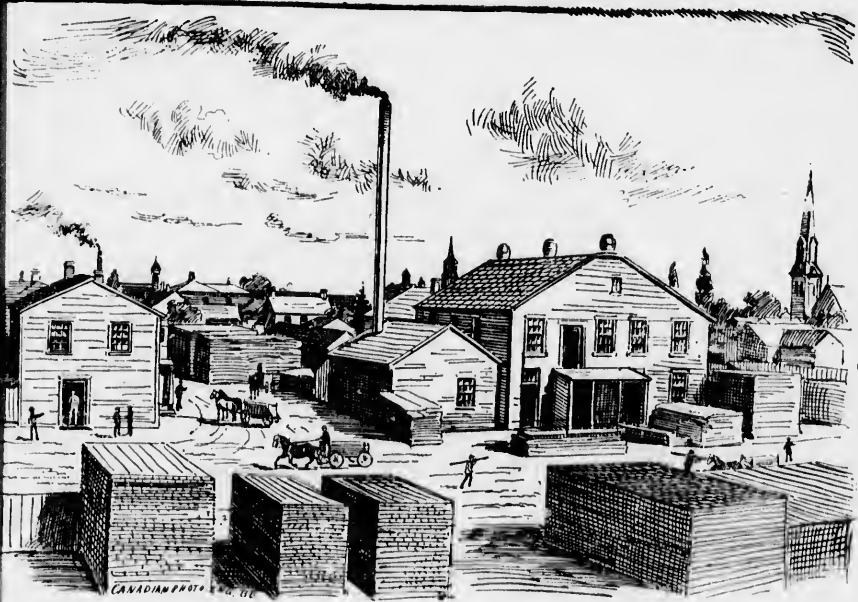


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30x70 feet in extent and well filled with all the wares of the trade. Lounges, bedsteads, bedroom sets, and in fact all the fine kinds of furniture adapted to the wants of the trade in Goderich. Mr. Brophy confines himself to the local trade of which he has a good share. In the prosecution of his business Mr. Brophy uses a slusher, a mortise machine, and a scroll saw, besides the usual tools of the trade. He is a native of the Province of Quebec, Canada, is fifty-four years old, and has spent thirty of them in Goderich. He has been a member of the Goderich artillery for six and a half years and was in the fight at Ridgeway at the time of the Fenian raid. Mr. Brophy is well known and much respected and esteemed by the citizens of Goderich.

Buchanan & Son, Manufacturers of Builders' Supplies and School Furniture.—In no department of industry prosecuted in any community is its growth better illustrated than in those pertaining to the building trade. As the saw mill is the first

firm was formed. The ground covered by the works is an acre in extent, while the factory is completely equipped with the latest and most improved wood working machinery. They manufacture and deal in all kinds of rough and dressed lumber, sash, doors, blinds, mouldings, flooring, ceiling, and do all kinds of planing and sawing to order, their trade is both local and distant, shipments being made to distant points. This establishment provides constant employment to seventeen hands, and thus contributes in no small degree to the industrial thrift of this section; while, as a factor in the building up of the town, this institution has had a beneficial influence, inasmuch as, by the contribution of perfectly designed and finished articles, it has added to the architectural beauty of buildings and houses and at the same time has contributed to the development of the town. This firm also manufacture school furniture of all descriptions, such as desks, forms, etc., a class of goods in which they have a high reputation and in which they carry on a large and



building generally reared in the primeval forest, so do the higher branches of industry in the same line being made in the section in which it is located. Prominent amongst those who in Goderich are employed in the manufacture of builders' supplies is the well known firm of Messrs Buchanan & Son, who enjoy a wide reputation for the reliable nature of all work turned out by them. This important concern was established in 1856 by Mr. John McDonald, who conducted it as an individual enterprise for eleven years, after which the existing

constantly increasing trade. Mr. Buchanan, the senior member of the firm, is a native of Scotland, and came to this country in 1856. Together they form a combination of practical experience, energy and enterprise that would ensure the success of any undertaking.

John M. Proudfoot. Groceries, General Merchandise and Feed Store, Hamilton and Nelson Streets. This business was founded by the present proprietor some thirteen years ago and has steadily continued to grow and extend until at

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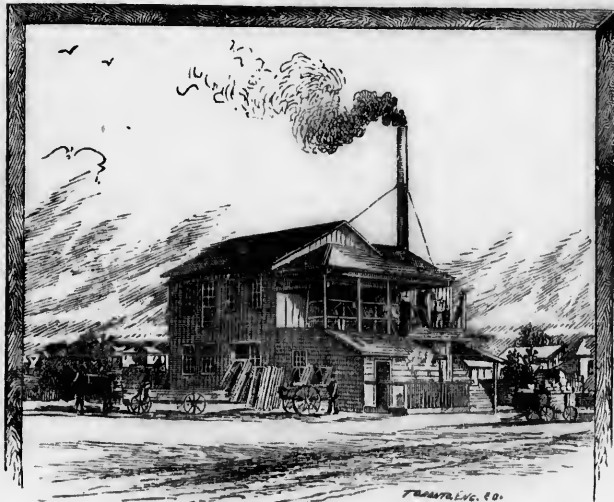
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present it comprises really two store rooms where goods are exhibited for sale, and two other rooms which are used to keep extra stock in. Mr. Prondfoot had for a partner the first year and a half Mr. John Penning, since which time he has conducted the entire business himself, and for the last ten years in his present location. The grocery proper employs the space of a room 16x24, and the feed and flour store is 24x12 in extent. All the standard brands of teas, fragrant coffees, spices and sugars are to be found in this store; there are also crockery and dry goods upon his shelves. Mr. Prondfoot is a native of Canada. He was in London, Ont. 10 years and for the last 40 years he has lived in or near Goderich. However, Mr. Prondfoot has, unlike some men who change their avocation in mature life, been successful in his mercantile ventures. His gentlemanly bearing and courteous ways bring to fruition the ventures which his business judgment and common sense manner of looking at things prompt him to make. He is respected by all those who best know him. He also manufactures ginger beer on a large scale and supplies the surrounding towns.

Francis Smeeth, Manufacturer of Builders' Supplies, cor. Cameron and Nelson streets.—Possibly no auxiliary industry to any given branch of trade was ever started that was of such vital importance to it, or had so vital an influence upon it, as has the modern planing mill on the building trade. Yet the planing mill is an institution of

used in the construction of buildings, or the most elaborate wood-work ornamentation desired—is a thing of recent growth and marks an era in the civilization of the nineteenth century, that, in its way, has had as marked an effect in the progress of the people as has steam locomotion or the electric telegraph. Prominent amongst those who are engaged in builders' supplies of superior quality is Mr. Francis Smeeth, whose factory and office is located at the corner of Cameron and Nelson streets. This gentleman commenced operations in his line in 1873 and has since built up a large and permanent trade, which extends widely through this section. The factory covers some three-quarters of an acre, and is equipped with every appliance and modern improvement for the efficient prosecution of this business, and which since its establishment has proved a potent factor in the development of the building interests of this locality. This establishment turns out planed lumber, doors, sash, blinds and all the multitude of articles manufactured in a planing mill. Its products stand high in the estimation of the trade, due to the excellence of the workmanship and the promptitude with which orders are executed. Mr. Smeeth is also an extensive dealer in lumber, turning over some 250,000 feet annually. Mr. Smeeth is a native of England, but has spent most of his life in this country, coming out here some forty-eight years ago; he is a thoroughly practical man, and in commercial and social circles is esteemed and respected, both as a business man and an upright private citizen.



comparatively recent introduction, having been in existence but about a quarter of a century. True, there were what were then known as sash, blind and door factories, but the elaborate planing mill of to-day—the manufacturing institution that turns out in a moment, the flooring, siding, etc.,

Goderich Flour Mills, Ogilvie & Hutchison Harbor.—In a country surpassed by none in the production of wheat the flouring industry of Canada is alike unique in its character. Our facilities are greater, and our manufactured products are of that general excellence of quality, which

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has created an immense demand for them on both sides of the Atlantic. We have some extensive flour manufacturers, but none approach the colossal enterprise of the Ogilvies, the greatest flour manufacturers of this continent. We cannot here deal with the immense concerns of these gentlemen at Montreal, Glenora, Royal, Winnipeg and Seafort, but confine ourselves briefly to the Goderich flour mill conducted by Messrs. Ogilvies & Hutchison. These mills were built in 1874 and operations began the following year. They are of huge proportions, being 20x75 feet in dimensions and six stories in height. The Hungarian process has been introduced and the capacity is 900 barrels of flour per day, being the greatest in Ontario. The elevator has a capacity of 200,000 bushels. This is driven by a separate engine. At the head of the building there are 47 great grain vats and thus, when they are full, as is usually the case during the busy season, there are altogether 164,500 bushels of grain stored in the top flat of the building. With the exception already noted these

ing on this industry they had a well dug 1500 feet below the level, and the brine is pumped up by means of a powerful derrick. Messrs Ogilvies & Hutchison are Scotchmen and are striking representatives of the land of the "mountain and the flood," encompassing in their ambition, masterly in their accomplishment.

British Exchange Hotel, George B. Cox, Proprietor, Court House Square.—It is not surprising that in a town like Goderich there should be excellent hotel accommodation; and ranking among the finest hotels here is the British Exchange, of which Mr. George B. Cox is the proprietor. This is in every sense of the term a first-class hotel, and is most eligibly situated on the Court House Square. It is splendidly fitted up, and has lofty halls and corridors. It contains 38 bedrooms with rooms *en suite*; six parlors, four sunple rooms, a smoking and reading room, a dining room which can accommodate 100 guests, and bell communication from all parts of the house



mills are driven by a magnificent Corliss engine of 402 horse-power; and there are six boilers, two of which have each a capacity of 140 horse-power, and there are some 30 hands employed, each department being presided over by an experienced and competent manager. With regard to the grades of flour manufactured they are principally strong baker's, patents and extras, a specialty being made of strong baker's and "Crown" patent, made from Ontario white wheat. The quality of the products need not be referred to here, suffice it to say that the trade is enormous, extending from Goderich to the Maritime Provinces and to Liverpool and Glasgow. In addition, these gentlemen manufacture salt most extensively by means of exhaust steam, the out-put being 75 barrels per day. The quality is a coarse article suited to pork packing and such like purposes; and it is a fact worthy of note that finding themselves without the necessary water for the carry-

to the office. During the cold season of the year it is comfortably heated throughout, and at all times well ventilated. The British Exchange is a first class commercial and tourist's hotel, being greatly resorted to by both classes, and there is a bus that runs in connection with this house. Mr. Cox is an experienced and well-known hotelkeeper, being popular among all classes. The British Exchange is \$1.50 per day. The present proprietor took possession of the business on the death of his father, Capt. W. Cox, four years ago. Like him, too, he is a seafaring man, having spent eleven years of his life on the briny deep, and retired as first officer of the S. S. Earl King at present of the Temperly Line.

William Burrows, The Seedsman.—The flour, feed and grain industry is an important one everywhere, but more especially so in a fine agricultural and grain producing country. The sec-



), Ogilvies & Hutchison rpassed by none in the ouring industry of Can- character. Our facili- manufactured products lence of quality, which

tion around Goderich being well adapted to raising cereals, and the town itself having fine shipping facilities by either rail or lake, the handling of grain is a prominent feature. One of the newer and more recently established houses in this line here is that of Mr. William Burrows, flour, feed, grain and seed merchant, on Hamilton street. The inception of this business dates to the year 1888 when it was started by its present proprietor. The premises occupied are large and commodious, and have a frontage of twenty-four feet. The front part being devoted to flour, feed and seeds, while the rear is used as a show room for agricultural implements. These are eligibly located and suitably fitted up for the purposes to which they are devoted. The stock consists of high grade family flour, that manufactured by the Harbor Mills of this place being the only kind dealt in, but in this a very large trade is done, the sales of this flour alone amounting to \$6000.00 the past year. All kinds of feed, both ground and whole, as well as split peas, pearl barley, corn and oat meal, cracked wheat, etc., are all kept and are delivered to any part of the town. Mr. Burrows makes a speciality of seeds for farm, garden and field, buying in large quantities at wholesale and selling in smaller packages at retail. He also deals largely in agricultural and farming implements, not as agent for any particular company or make but buying outright from the manufacturers such goods as he can sell, and disposing of them to the farmers of the adjacent country. In grain he does an extensive and increasing business, buying from the farmers and shipping to the large trade centres, or supplying the local mills, as the occasion demands. For this particular department he has a large and well arranged storehouse, having a capacity of 12,000 bushels. The enterprise in all its departments, has, since its inception, met with marked success, the trade increasing and extending, and the house now being one of the best patronized of its kind in the town. Mr. Burrows is of English birth, but has resided in Canada since he was ten years old. He is an active and enterprising gentleman and has high commercial and social standing.

John Butler, Fancy Goods and Stationery, Court House Square.—Among all people the necessities of life and the more substantial articles of merchandise are the first to be brought in, but as the country develops and grows richer and the people acquire a greater taste for the more cosmopolitan wares, stores like that of Mr. John Butler, of Court House Square, make their appearance. This gentleman began business in Goderich twenty-nine years ago, and during that time his business has grown with the growth of the town. He has been in his present store thirteen years. The stock he carries includes nearly all the lines of books, stationery of the best quality, fancy goods, novelties, wall paper, patterns, and like goods. The store is neat and well arranged, and the goods are shown to good advantage. The business requires the entire time of Mr. Butler and an assistant, whose courteous manners make them many friends and customers. Mr. Butler is a native of Scotland, but came to Canada at an early age. The greater part of his life has been spent in Goderich. He has always taken an active part in municipal matters and those things that benefit the town and the community at large. He has put his money here

and exerted his influence for the welfare of the corporation. And he has won the respect and esteem of his fellow citizens, who have honored him by placing him at the executive head of the town, he now holding the office for the second term.

Abraham Smith, Merchant Tailor and Clothier, Court House Square.—The importance of the tailoring trade need not be adverted to here, as it is universally recognized. But there are tailors and tailors, and between the two there is sometimes a wide gulf fixed. Be that as it may, Goderich is second to none in this important industry, and a name prominently mentioned with it here is that of Mr. Abraham Smith. It is more than thirty years that Mr. Smith has been attiring, if not flattering the males of Goderich and vicinity, by making for them clothes that were always abreast of the prevailing fashion, and of the finest tweeds and worsteds. It goes without saying that Mr. Smith enjoys a large trade, and employs a number of hands. He has at all times on hand a fine assortment of cloths, and the utmost satisfaction is always guaranteed in respect to style, fit and finish. He also carries a fine assortment of gents' furnishings. He has, within the past few years, in addition to tailoring, devoted quite a good deal of attention to farming and the raising of fancy stock, especially horses. He also deals in fine stock aside from raising it, buying from the farmers through the country, and after pasturing during the summer, shipping to the markets of the large trade centres, and exporting many horses to the States. Mr. Smith is an Englishman by birth, but came to this country when but eight years old. He is an excellent man of business, and is highly esteemed, both socially and otherwise.

D. C. Strachan, Groceries, etc., Court House Square.—It is almost wonderful to contemplate the magnitude which the grocery trade has attained in this country when compared to the limit to which it was circumscribed a few years ago. Probably no business has had a more rapid growth, and this increase must be largely ascribed to the enterprise and efforts of those connected with the trade, who have made its extension a life study. Among the old established and popular grocery houses of Goderich none are more deserving to rank as representative of this important branch of trade than that of Mr. D. C. Strachan. A house which for over twenty years has upheld a high reputation for straightforward dealing and honourable transactions is a record of which all may be proud, but yet which few can point to; yet such is the record of the establishment of Mr. Strachan. Founded by this gentleman in 1864, this house since its inception has maintained a leading place amongst the business enterprises of Goderich, and has by the energy and enterprise of its proprietor, built up a substantial and permanent trade. The premises occupied by this business, located on the Court House Square, are spacious and commodious. 54x70 feet in dimensions, and specially arranged for the conveniences of this trade. The stock carried, which is of a most comprehensive nature, contains the finest lines of fancy and staple groceries, including canned goods of all kinds, condiments and table delicacies, as also fresh produce, and every variety of grocers' sundries. In his stock will be found the finest and best teas and coffees brought into this country, as Mr. Strachan

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possesses unsurpassed facilities for procuring his
supplies direct from leading importers, and can
offer inducements in both prices and qualities that
can not readily be duplicated. A large business is
done in furnishing ship's supplies, the reliable
quality of all goods carried being well known to
traders and others calling at this port. A depart-
ment is devoted to crockery and glassware, and in
everything the best goods obtainable alone are
kept. Mr. Strachan is a native of Scotland, and
came to this country 36 years ago, settling in
Goderich in 1859. Like so many of his country-
men he has brought with him that sterling energy
and force of character, that is so emblematic of the
sons of old Scotia, and which has made them the
most desirable settlers in any land. Mr. Strachan
deals largely in cigars from standard manufac-
turers, amongst them being S. Davis & Sons,
Montreal, celebrated cigars, and for which firm he
is sole agent for this place.

Hugh Dunlop, Merchant Tailor.—Prominent-
ly connected with the merchant tailoring business
in Goderich, and a most skilled and reliable work-
man, is Mr. Hugh Dunlop, whose place of business
is on West street. As a practical tailor, Mr. Dun-
lop has no superior in the town and he has no

hesitation in guaranteeing most perfect fits in gar-
ments in all cases. He carries in stock a full line
of piece goods of the most popular makes and
styles, which he takes pleasure in exhibiting to
those in quest of either goods or garments. His
stock consists of Scotch tweeds, and Irish
serges, as well as woollens, etc., of home manufac-
ture. None but experienced hands are kept, and
no garments are allowed to leave the store which
are not carefully inspected and entirely satisfac-
tory to the customer, and as a consequence, the
house has received a high popularity, not only in
this immediate section, but from points at a dis-
tance. The enterprise was first established by the
present proprietor in 1863 and from a small begin-
ning has grown to be one of large proportions.
The premises occupied comprise a large and well
appointed store 20x60 feet in dimensions which are
fully stocked with a choice supply of the best ma-
terial for garments. Mr. Dunlop is a Canadian,
and city born, first seeing the light in Toronto.
He is a pleasant and social gentleman, an active
business man and a public spirited citizen, taking
an active interest in municipal matters and those
things which interest the community at large.
He has been a member of the town council for a
number of years.



TOWN OF MITCHELL.

The towns and villages of Western Ontario are rapidly going ahead of their sisters in the more eastern sections of the country and are corroborating the saying, "Westward the star of Empire takes its way." Among the galaxy of prosperous and progressive towns is Mitchell, which is favorably situated on the banks of the Thames River, in Logan and Fullarton townships, in Perth County, and is 12 miles north-west of Stratford, which is the county seat. Owing to the admirable water power derived from the Thames River, many important manufacturing industries have been located here, among the enterprises being flour, flax, woollen and planing mills, tanneries, a foundry, etc. The shipments from this point consist of grain, live stock and the products of the manufactories, which are distributed throughout the Dominion. Religious matters are well conserved by Episcopal, Presbyterian, Methodist, Christian, Catholic and Lutheran churches. There are high and public schools, having 10 competent teachers and with an average attendance of 500 pupils. There is a Mechanics' Institute, with a library containing 2,500 volumes, and a town hall with a seating capacity of 400. A chartered bank attends to financial matters, and the people are kept well informed on the news of the world by three weekly newspapers, the *Advocate*, *Recorder* and *Advertiser*. The town has an excellent water works system on the Holly plan, and a good fire department offers protection from the devouring element. There is a mail daily from all points, and also telegraphic and express facilities.

Robins Brothers. Books, Stationery and Fancy Goods.—Although book, stationery and fancy goods stores do not make their appearance in a community as soon as those which deal in groceries and the necessities of life, it is a question of but a short time until such establishments are introduced. Holding a prominent place in this line in Mitchell are Messrs. Robins Bros., whose place of business is on Main street. This enterprise dates its inception back some twenty-five years, when it was first started by Mr. Nelson Brisbin, who conducted it for some time; it afterwards passed through several successive changes, the present proprietors coming into possession in the latter part of 1889, and although here but a comparatively short time, have built up a large and flourishing trade which is constantly increasing. This store is well located in the business part of the town, near the post office, and is suitably fitted up and handsomely arranged. The stock is very full and complete, and consists of a choice collection of miscellaneous books by standard authors, stationery of all kinds, paper and envelopes by the quire, ream or box, account, pass and note books, fancy goods, baby carriages, plush goods, fancy china and toilet sets, Berlin wool, zephyrs, etc., violins, guitars and accordions, sheet music and music books, and a general variety of articles in this line, while a specialty is made of wall paper decorations and window shades, of which the house has many and varied patterns from which to select. They also keep newspapers and periodicals and the current literature of the day. These goods are of first quality, and are sold at as low prices as is consistent with correct trading. Two competent and courteous assistants are given steady employment. The individual members of the firm are H. V. and S. P. Robins, both native Canadians and pleasant and social gentlemen. They are active and enterprising business men, and are well and favorably known. They are also local managers of the Bell Telephone Co. and agents for McCall's Bazaar Patterns.

Mitchell Scotch Flax Mill. Andrew Forrester, Mitchell.—Among the various industries of the town of Mitchell, the Scotch Flax Mill of Andrew Forrester must be given special mention. This gentleman established the business in 1869, and has continued to increase it ever since that

time. At present the mill is 60 x 42 feet on the ground and two stories high. This is fitted up with the most improved machinery and has the usual brakes, sentchers, dusters, etc., while power is furnished by a 25-horse engine. Employment is furnished to some twenty-two men throughout the year, and about 1,200 tons of flax as it comes from the field is used. The seed is chiefly shipped to Baden, and the cleaned flax to Boston. Of the latter some 70 to 80 tons are shipped in a year. In addition a barn is used for storage which measures 45 x 182. Mr. Forrester raises about 150 acres of flax himself every year in addition to what he buys, and the business is constantly increasing, owing to the able management. The proprietor is a native of Fife-shire, Scotland, but came to Canada in 1813, and has been in this country ever since. He has been identified with the industrial pursuits of the country ever since, and has gained in favor with the community all that time. He is much respected as a business man and a citizen.

Wm. Kerr. Tannery, Cobourg Street.—Among the many and varied manufacturing interests and industries of Mitchell the tannery establishment of Mr. Wm. Kerr, on Cobourg street, is deserving of special notice. The inception of this enterprise dates to the year 1871, when it was first started by the present proprietor, who has since that time established a large and flourishing business, which is steadily increasing. The premises occupied consist of a main building 36x80 feet in dimensions and two stories high, with additional sheds and large open yards for piling and storage purposes. These are fitted up with the latest improved machinery and appliances for successfully carrying on the business to which they are devoted, which consists of manufacturing a fine quality of sole leather. Five hundred cords of hemlock bark are used each year, which is brought by the farmers from the wooded country adjacent. The output of the establishment is 100 sides of leather each week, which is shipped to the large trade centres, Hamilton, Toronto and Montreal. Five competent and skilled workmen are given steady employment. Mr. Kerr was born in Scotland, but came to Canada when but ten years old, and by energy, enterprise and ability he has built up his present successful business.

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