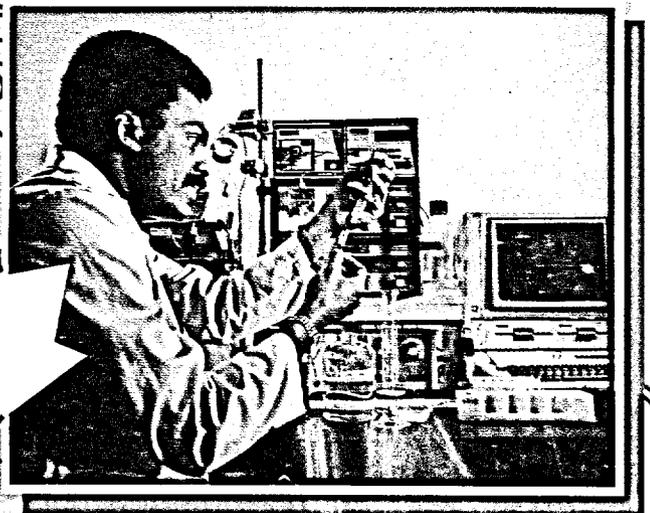


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Health Care Products and Services **FOR WORLD MARKETS**



Canada



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Contents

Introduction
How to use this directory 2

Company
Index 4

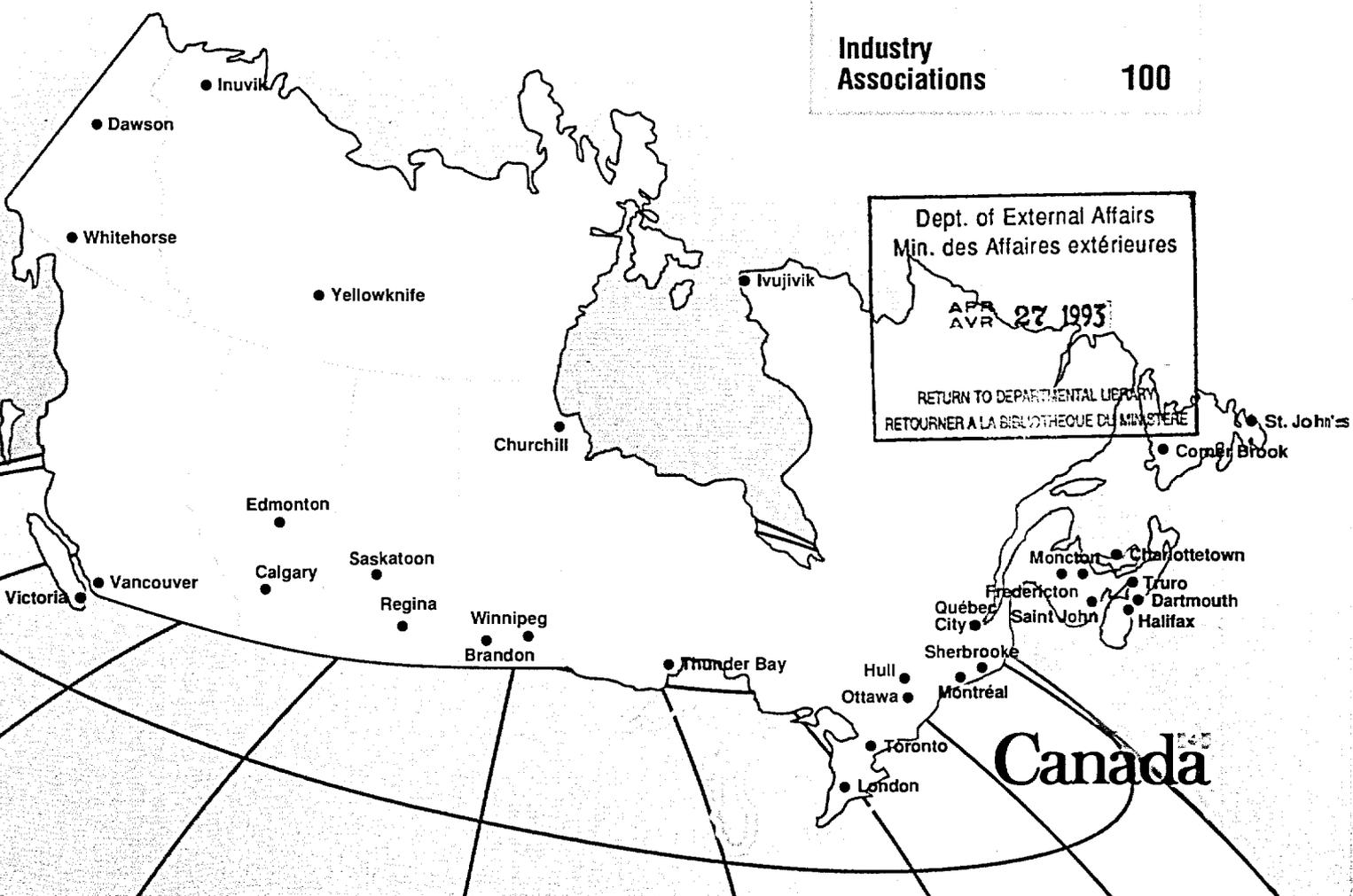
Company Profiles
Alphabetical listing of companies 8

Products and Services
Index of companies
by products and services 92

Industry
Associations 100

43-265-726

43-856-4



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INTRODUCTION

2

The Government of Canada published the first edition of *"Health Care Products for World Markets"* in 1986. The directory has proven to be a valuable resource for the health care industry worldwide.

This second, expanded edition includes many new companies and numerous new products developed by Canadian research organizations and manufacturers. The directory contains profiles of 250 companies, an increase from 160 in 1986. This edition also includes pharmaceuticals and health care-related services, as well as a list of health care industry associations in Canada.

The Canadian health care industry has built an international reputation for high-quality products and innovative technologies. Canadian manufacturers are reliable sources of state-of-the-art equipment at competitive prices. More than 1,000 Canadian companies provide equipment and services for hospitals, institutions, laboratories, nursing homes and home health care. In 1988, the value of our medical device exports exceeded Canadian \$147 million.

Please contact the companies in the directory for further information on their products and services. For more information about the complete range of Canadian health care products and services, call or write the nearest Canadian Embassy, High Commission, Consulate or Trade Office, or contact the following Canadian departments:

**U.S.A. Trade and Tourism
Development Division (UTW)
External Affairs and International Trade Canada**

125 Sussex Drive
Ottawa, Ontario
Canada K1A 0G2

Tel: (613) 991-9481
Fax: (613) 990-9119

**Health Care Products Division
Industry, Science and Technology Canada**

235 Queen Street, 9th Floor East (IRPI)
Ottawa, Ontario
Canada K1A 0H5

Tel: (613) 954-3077
Fax: (613) 954-3079

HOW TO USE THIS DIRECTORY

This directory has been designed to allow the reader to readily identify Canadian sources of products and services for the health care industry. It contains three indexes to facilitate its use:

1. Alphabetical listing of companies. A quick reference list of all companies profiled in this directory.

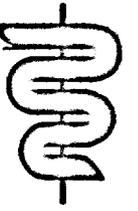
2. Company profiles. This section contains an alphabetical listing of all the companies included in the directory with product information and a brief corporate summary.

3. Products and services. This section identifies all the product and service categories and companies that manufacture products and/or provide services within each product category.

NOTE:

This directory is designed to acquaint foreign buyers with Canadian manufacturers and suppliers of health care products and services. It is not intended to be a definitive listing, although every effort has been made to include a large number of Canadian exporters. The product information was provided in response to a questionnaire sent to all known companies active in the health care sector in Canada.

On the cover: (top) Dr. Frederick Banting, co-winner of the Nobel Prize in Medicine for the discovery of insulin. Courtesy Connaught Laboratories Limited. (middle) Premature newborn gets a helping hand. Photo by Pierre St-Jacques; Supply and Services Canada Photo Centre. (bottom) High-pressure liquid chromatography for therapeutic testing in pharmaceutical research. National Research Council.



COMPANY INDEX

Canada

COMPANY INDEX

4

A

ABI Biotechnology Inc.	8
Able Walker Ltd.	8
Absorb-Plus Textiles Inc.	8
Accro Furniture Industries	8
Adaptive Engineering Ltd.	9
ADI Diagnostics Inc.	9
Advanced Medical Technologies (1988) Inc.	9
Advanced Prosthetic Procedures	10
Afeyan Industries Inc.	10
Airway Surgical Appliances Ltd.	10
Alex Wilson Coldstream Ltd.	10
ALI Technologies Ltd.	11
AmbuTech Inc.	11
Anchor Implants Inc.	12
Anetec Inc.	12
Apotex Inc.	12
Aptec Engineering Ltd.	13
Ayerst, McKenna & Harrison, Inc.	13

B

Banner Gelatin Products (Canada) Ltd.	13
Bard Canada Inc.	14
BC Medical Ltd.	14
BDM Information Systems Ltd.	14
Beavers Dental	15
Becton Dickinson Canada Inc.	15
Bertec Medical Inc.	15
Bicer Medical Limited	16
BioComp Instruments Inc.	16
Bioma Research Inc.	16
Biomedical Instrumentation Inc.	17
Biomira Inc.	17
Bioself (Canada) Inc.	18
Biosig Instruments Inc.	18
Bio/Can Scientific Inc.	18
Bio-Research Laboratories Ltd.	19
Blier Inc.	19
Bocknek Ltd.	19
Bomem Inc.	20
Bradco Med Ltd.	20
Broda Enterprises Inc.	20
Bubble Technology Industries Inc.	21

C

Caldwell CleanWear Products Ltd.	21
Canadent Manufacturing Ltd.	22
Canadian Bioclinical Ltd.	22
Canadian Cabinets Company Limited	22
Canadian Monaghan Ltd.	23
Canadian Posture & Seating Centre (1988) Inc.	23
Canadian Wheelchair Mfg. Limited	24
Canapharm Inc.	24
Canhart Industries Inc.	24
Can-Am Medical Inc.	25
CardioMed Supplies Inc.	25
Cardio-Stat Inc.	25
Cardon Rehabilitation Products	26
Cari-All Inc.	26

Cedarlane Laboratories Ltd.	26
Centrac Industries Limited	27
Chanillon Enterprises Ltd.	27
Chembiomed Ltd.	27
Clark Davis Medical Systems Inc.	27
Clark Medical Products Inc.	28
Clinicom Computing Services International Inc.	28
Comptronic Devices Limited	28
Confab (Guy LaMarre) Inc.	29
Connaught Laboratories Limited	29
Cyanamid Canada Inc.	
— see Davis & Geck	30
CyberFluor Inc.	29
C.E. Jamieson & Co. Ltd.	30

D

Davis & Geck	30
DCN Plastic Inc.	31
Decolam Inc.	31
Dectronique Inc.	31
Dentech Products Ltd.	32
Dentigum Dental Products Inc.	32
Dextran Products Limited	32
Diagnostic Chemicals Limited	33
Diros Technology Inc.	33
Diversity Products Ltd.	33
Dominion Biologicals Limited	34

E

Easy Walker Ltd.	
— see Able Walker Ltd.	8
Ebco Industries Ltd.	34
Eckel Industries of Canada Limited	34
EHM Rehabilitation Technologies Inc.	35
EKEG Electronics Co. Ltd.	35
Electrohome Limited	35
Electromed International Limitée	36
Electro-Therapeutic Devices Inc.	36
Emballages Richards Inc.	
— see Richards Packaging Inc.	69
Entreprise de Fabrication Medicale D.C.C. Inc.	36
Equipement Moniteur Inc.	
— see Monitor Equipment Inc.	57
Eurodent International of America (Manufacturing) Ltd.	37
Everest & Jennings Canadian Limited	37
Export Packers Co. Ltd.	
— see STC Laboratories Inc.	78
E.L. Bryenton & Associates Inc.	38

F

Fauteuils Napierville Inc.	38
Focus Automation Systems Inc.	38
Formedica Ltd.	39
Fullerton, Sherwood Engineering Ltd.	39

G

Galenica Inc.	39
George Courey Inc.	40
Germiphene Corporation	40
Godiva Pattern and Mould Ltd.	40
Gow Trainer Ltd.	40
Graphic Controls Canada Limited	41
G. Brunatti & Sons Ltd.	41

H

Hampton Manufacturing Ltd.	42
Health Care Systems Inc.	42
Health Saver Products	42
Hear Saver Limited	
— see Health Saver Products	42
Helix Biotech Corporation	43
Heli-Fab Ltd.	43
Herd & Charton Inc.	43
Heron Technology Corp.	43
Home-Aid Products	44

I

IAF BioChem International Inc.	44
ICN Canada Ltd.	45
Immunocorp	45
Imperial Surgical Company	45
Independent Needs Centre	46
Industries John Lewis Ltée.	
—see John Lewis Industries Ltd.	47
Ingram & Bell Inc.	46
Inter-Haematol Inc.	46
I.S.G. Technologies Inc.	47

J

John Lewis Industries Ltd.	47
Johns Scientific Inc.	47
Joldon Diagnostics	47
Joyride Lift	48
J.E. Hanger of Montreal Ltd.	48
J.E. Roy (Plastique) Inc.	48

K

Karapita Products And Technology Incorporated	48
Karl Hager Limb & Brace Ltd.	49
Kel-Vec-Bec Ltd.	49
Kolasa Fibre Optic Systems	49

L

Lac-Mac Limited	50
Larose & Fils Ltée.	50
Lefar Health Associates, Inc.	50

Les Entreprises Galencia Inc.	
—see Galencia Inc.	39
Les Equipements Medicus Ltée.	
—see Medicus Ltée.	54
Les Laboratoires Quelab Inc.	
—see Quelab Laboratories Inc.	67
Les Plastiques Simport Ltée.	
—see Simport Plastics Ltd.	74
Lesarn Manufacturing Ltd.	51
Le-Han Canada Inc.	51
Life Alert Data Inc.	52

M

Manlab Instrumentation Ltd.	52
Manrex Limited	52
Maple Medical Laboratory Inc.	53
Maribelle Manufacturing Inc.	53
Medical Systems	53
Medical Textiles Marketing Inc.	54
Medicus Ltée	54
Medinex Limited	54
Medionics International Inc.	55
Meditron Corp.	55
Med*Ex Diagnostics of Canada Inc.	55
Med-I-Pant Inc.	56
Metal Craft Manufacturing Limited	56
Modular & Custom Cabinets Ltd.	56
Monitor Equipment Inc.	57
MTM Health Products Ltd.	57
Multi-Reach Inc.	57

N

Namera Group Incorporated	58
National Institute for Sports Vision Inc.	58
NCS Diagnostics Inc.	58
NeoMed Company Inc.	59
Newcross International Ltd.	59
Nordion International Inc.	59
Norm Bates & Associates	60
North Associates Canada Ltd.	60
Novopharm Limited	60

O

Obus Forme Ltd.	61
Oculo-Plastik, Inc.	61
Ocutech Canada Inc.	61
Omega Laboratories Ltd.	62
Orlux Engineering & Instrumentation Ltd.	62
Orthofab Inc.	62
Otto Bock Orthopedic Industry of Canada Limited	62
O.M.S. Inc. Optical Moulding Systems	63
O-Two Systems International Inc.	63

P

Pacific Emergency Packs & Equipment Inc.	64
Paja Company Limited	
—see Imperial Surgical Company	45
Parsons A.D.L. Inc.	64

Patient Security Systems Inc.	64
Pharmaphil Corp.	64
Phoenix Biomedical Products Inc.	65
Photon Technology International (Canada) Inc.	65
Plastique DCN Inc. —see DCN Plastic Inc.	31
Precision Biologicals Inc.	66
Produits Cari-All Inc. —see Cari-All Inc.	26
Promed Inc.	66

Q

Quadra Logic Technologies Inc.	66
Quantified Signal Imaging Inc.	67
Quelab Laboratories Inc.	67
Q-Lab	67

R

Radd Precision Inc.	68
Ranger Scooters Ltd.	68
Rayonics Scientific Inc.	68
Regal Medi-Spa Co. Inc.	69
Regent St. Pierre Inc.	69
Richards Packaging Inc.	69
Rougier Inc.	70
Royco Apparatus Ltd.	70
R.L. Medical Corp.	70

S

S & B Robertson Research and Developments Incorporated	71
Safety House Of Canada Limited	71
Sancella Inc.	71
Scientek Hospital & Laboratory Equipment	72
SCIEX	72
Sci-Can	72
Scooter-Tote	72
Scythes Inc.	73
Selkirk Wood Industries Ltd.	73
Serdary Research Laboratories Inc.	73
Services Techniques Informatiques S.T.I. Inc.	74
Shifa Care Inc. —see Unik Hospital Supplies	85
Silent Gliss Canada Limited	74
Simport Plastics Ltd.	74
Smith & Nephew Inc.	75
Sound Linked Data Inc.	75
Southmedic Inc.	75
Special Health Systems Ltd.	76
Specialty Contact Lens Ltd.	76
Spencer Supports Canada Limited	76
Spinex Medical Technologies Inc.	76
Stanley Drug Products Ltd.	77
Starplex Scientific	77
STC Laboratories Inc.	78
Sterling Rubber (1985) Inc.	78
STM Systems Corp.	78
St. Jude Medical Ltd.	78
Sulcabrush Inc.	79
Surgikos Canada Inc.	79
Sybron Canada Ltd. —see Beavers Dental	15

Sylbec Inc. —see Dentigum Dental Products Inc.	32
Symbion Medical of Canada Ltd.	80
S.C. Walker Manufacturing Co. Ltd.	80

T

Tash Inc.	80
Technilab Inc.	81
Terray Corporation	81
The Optikon Corporation Ltd.	81
The Upjohn Company of Canada	82
The Winnipeg Rh Institute Inc.	82
Theratronics International Ltd.	82
Thought Technology Ltd.	83
Titan Safety Products Ltd.	83
Total Alert Corporation	83
Totem Diagnostics Inc.	84
Tri Hawk International Inc.	84
Tri-Star Industries Limited	84

U

Ultrasoft Laboratories Ltd.	84
Unik Hospital Supplies	85
Unisys Canada Inc., Health Care Services Centre	85
Unitex N.B. Co. Ltd.	85
Unitron Industries Ltd.	85

V

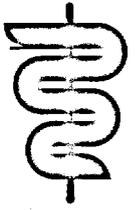
Vaisler Associates	86
Variety Ability Systems Inc.	86
Vas-Cath Incorporated	86
Vita Health Company (1985) Ltd.	87

W

Waitaki International Biosciences	87
Web-Tex Inc.	87
Western Fibres Limited.	88
Western General Trading Ltd.	88
Westland Plastics Ltd.	88
Westmorland Laboratories Inc.	88
Westnofa of Canada Limited.	89
Wolspal Inc. —see Medical Systems	53
Woodlyn Laboratories Limited	89
W. Laframboise Ltée	90

X/Y/Z

York Medical Systems Inc.	90
Zenon Environmental Inc.	90



Company Profiles

ABI Biotechnology Inc.

40 Scurfield Boulevard
Winnipeg, Manitoba
Canada R3Y 1G4

Tel: (204) 488-4090
Fax: (204) 488-4063

Contact Joanne Curry
Marketing Manager

Products/Services

Cloning and expression of recombinant proteins •
Monoclonals for diagnostic and therapeutic use • Blood
alcohol level saliva test • Microbiological disinfectant
spray • Ultraviolet monitor for large scale
chromatography

Current Export Markets

U.S.A., Asia

Company Summary

Established in 1984, ABI Biotechnology Inc. is a pharmaceutical company engaged in the research, development, manufacture and marketing of a broad range of health care products. Pharmaceutical products include anti-cancer drugs, growth factors and monoclonal antibodies. Non-pharmaceutical products developed by the company are marketed by Kam Scientific Inc., a subsidiary of ABI Biotechnology. Products include infection control, drug abuse testing and bioprocessing equipment.

Able Walker Ltd., Division of Easy Walker Ltd.

2350 Beta Avenue #16
Burnaby, British Columbia
Canada V5C 5M8

Tel: (604) 299-3444
Fax: (604) 299-7644

Contact Norman J. Rolston
President



The collapsible and lightweight Able Walker features a lidded shopping basket that slides down for a resting seat.

Products/Services

Four-wheel assistive walking device

Company Summary

Founded in 1986, Able Walker Ltd. was established to develop a four-wheeled assistive walking device. Introduced in 1988, the Able Walker provides safety and stability as well as mobility for people with ambulatory handicaps. Lightweight and collapsible, it features a lidded shopping basket that slides down and transforms into a seat. Hand brakes are an added safety feature, helping the user avoid falls. Today, there are more than 7,000 Able Walkers in use.

Absorb-Plus Textiles Inc.

5750 Royalmount Avenue
Town of Mount Royal, Quebec
Canada H4P 1K5

Tel: (514) 345-9770
Fax: (514) 735-9619

Contact: J. Roger Dagenais
President

Branch Offices

Absorb-Plus Textiles Inc.
P.O. Box 9113
Pittsburgh, Pennsylvania
U.S.A. 15224
(412) 687-8500

Products/Services

Reusable incontinence products: Adult diapers, bibs, briefs, underpads • Laundry bags

Current Export Markets

U.S.A., Europe

Company Summary

Absorb-Plus Textiles Inc. was established in 1976 to design, manufacture and market high-quality and durable, reusable incontinence products worldwide. The company invented and holds the patent for the absorbent underpad and absorbent quilted underpad with an impervious barrier — products which were developed as an economical alternative to disposables. Absorb-Plus occupies a 1,350-square-metre (15,000-square-foot) manufacturing facility employing 30 people, and exports the majority of its products.

Accro Furniture Industries, Division of Acme Chrome Furniture

211 Hutchings Street
Winnipeg, Manitoba
Canada R2X 2R4

Tel: (204) 633-8432
Fax: (204) 694-5586

Contact: T.J. Clark
President

Products/Services

Patient and reception furniture

Current Export Markets

U.S.A.

Company Summary

Established in 1946, Accro Furniture Industries, a division of Acme Chrome Furniture Ltd., manufactures, distributes and markets a wide range of steel furniture for acute and extended health care facilities as well as educational, hospitality, office, restaurant and residential applications.

Adaptive Engineering Ltd.

2004-10 Avenue Southwest
Calgary, Alberta
Canada T3C 0J8

Tel: (403) 245-3551
Fax: (403) 245-3597

Contact: D.W. Smith
General Manager



The wheelchair lift produced by Adaptive Engineering Ltd. is designed for use with rail cars, buses, aircraft, ferries or any situation where a portable device is required for wheelchair access.

Products/Services

Public transit mobile wheelchair lift

Current Export Markets

U.S.A.

Company Summary

Established in 1974, Adaptive Engineering Ltd. provides specialty design and custom manufacturing services, and, more recently, products for the disabled. The company's patent-pending mobile platform wheelchair lift is the result of six years of research and development, working in collaboration with Via Rail Canada Inc. and Amtrak in the United States. The lightweight, manually-operated lift is adaptable for use with railway cars, buses, aircraft, ferries or any other situation where a portable device is required for wheelchair access. The lift weighs about 100 kilogram (220 pounds) with a rated capacity of 250 kilograms (550 pounds) or two persons and one wheelchair.

ADI Diagnostics Inc.

30 Meridian Road
Rexdale, Ontario
Canada M9W 4Z7

Tel: (416) 674-0863
Fax: (416) 674-2992
Telex: 7601205

Contact: Brian Kruse
Business Development Manager

Products/Services

Infectious disease detection kits

Company Summary

ADI Diagnostics Inc. (previously aligned with Allelix Inc.) was established in 1988 to manufacture and distribute proprietary diagnostic kits worldwide. The company operates from a fully-integrated modern 2,700-square-metre (30,000-square-foot) manufacturing facility employing about 90 people. ADI is committed to developing in vitro diagnostics for infectious diseases, particularly sexually transmitted diseases. In various phases of clinical trials, and scheduled for release in 1989, are ADI-developed microwell-based tests for chlamydia, gonorrhoea and syphilis.

Advanced Medical Technologies (1988) Inc.

P.O. Box 2, West Royalty Industrial Park
Charlottetown, Prince Edward Island
Canada C1E 1B0

Tel: (902) 566-3229
Fax: (902) 894-3636

Contact: Vaughn Smith
Vice-President Finance

Products/Services

Needleless insulin injector

Current Export Markets

U.S.A., Middle East

Company Summary

Advanced Medical Technologies (1988) Inc. was established to design, manufacture and market devices for home care diabetic use. Utilizing jet injection technology, the company's Preci-Jet 50, a needleless insulin injector, was introduced in 1985 after a six-year development program in collaboration with medical professionals. Designed for persons with diabetes mellitus, the device is currently marketed worldwide through distributors. Advanced Medical, which employs 40 people in a modern 1,800-square-metre (20,000-square-foot) manufacturing facility, is now directing its expertise and capabilities towards expanding operations in the aerospace industry.

Advanced Prosthetic Procedures

10147A-109 Street
Edmonton, Alberta
Canada T5J 1M8

Tel: (403) 424-3164
Fax: (403) 426-6436

Contact: Roger Gelineau
President

Products/Services

Adjustable ankle for prostheses

Current Export Markets

U.S.A.

Company Summary

Established in 1984, Advanced Prosthetic Procedures is a small company engaged in manufacturing and marketing the Inst-Adjust Alberta Ankle, an adjustable ankle for prosthesis that allows users to wear a wide variety of footwear styles without changing prosthesis. Compatible with most exoskeletal systems and most manufacturers' feet, the Alberta Ankle was developed and tested for 15 years and is backed by a two-year guarantee. Advanced Prosthetic is now developing a cable recovery system for high upper extremity amputees as well as a safety knee for geriatric use and for people with above-knee prostheses.

Afeyan Industries Inc.

400 Stinson Street
Montreal, Quebec
Canada H4N 2E9

Tel: (514) 744-5045
Fax: (514) 744-2962
Telex: 05-825613

Contact: Levon Afeyan
Vice-President

Products/Services

Anti-bedsore mattress

Current Export Markets

U.S.A.

Company Summary

Afeyan Industries Inc. was founded in 1988 as a result of a merger of three companies. The company's five divisions produce a wide range of diversified products in a 18,000-square-metre (200,000-square-foot) facility that employs 100 people. For health care markets, Afeyan manufactures the Airmat, a patented vinyl inflatable heat-welded anti-bedsore mattress designed for hospital use, geriatric care, convalescent homes and severe burn patients. All production is exported to the United States.

Airway Surgical Appliances Ltd.

189 Colonnade Road South
Nepean, Ontario
Canada K2E 7J4
Tel: (613) 723-4790
Fax: (613) 723-8091

Contact: Gary Montgomery
Vice-President Sales

Products/Services

Trusses • Hip abduction orthosis • Cervical collars • Supports • Surgical hosiery • Pelvic traction components • Cervical traction components and kits

Current Export Markets

U.S.A., Europe

Company Summary

Airway Surgical Appliances Ltd. is one of Canada's oldest and largest manufacturers of orthopedic supports and elastic support hosiery. Established as the Ottawa Truss Co. in 1895, the company changed to its current name in 1965. Airway is a recognized producer of quality orthopedic soft goods with a strong distribution and dealer network throughout North America. Committed to orthotics research and development, Airway Surgical continually develops new products to meet the demands of the marketplace.

Alex Wilson Coldstream Ltd.

P.O. Box 3009
Dryden, Ontario
Canada P8N 2Y9

Tel: (807) 223-2381
Fax: (807) 223-2907

Contact: Ron Williamson
Sales Manager

Products/Services

Tray covers

Current Export Markets

U.S.A., New Zealand

Company Summary

Established in 1940, Alex Wilson Coldstream Ltd. manufactures and distributes dental and hospital tray covers for the medical industry as well as a wide range of printed material such as newspapers, books and posters for other markets. The company occupies a 6,300-square-metre (70,000-square-foot) facility and employs 109 people.

ALI Technologies Ltd.

3700 Gilmore Road, Suite 320
Burnaby, British Columbia
Canada V5G 4M1

Tel: (604) 433-3422
Fax: (604) 433-5712

Contact: Dr. Christopher Hanna
President

Branch Offices

ALI Technologies Ltd.
521 Deloraine Avenue
Toronto, Ontario
Canada M5M 2C2
(416) 256-0225

Products/Services

Ultrasound image archiving system

Current Export Markets

U.S.A., Australia

Company Summary

ALI Technologies Ltd. is a medical technology company engaged in the research and development and marketing of imaging and archiving storage devices worldwide. The company has developed a microcomputer-based ultrasound image archiving system called the Optical Memory Subsystem or OMS. This device can accept input from any ultrasound system that supports a video output. It provides a simple way for sonographers to acquire a series of digital images (single frame or cine) during a patient exam; it also reviews and enhances the images which are then stored on optical disk. ALI Technologies also offers similar devices for fluoroscopic systems.



The Optical Memory Subsystem workstation produced by ALI Technologies Ltd. reviews and enhances digital images, and stores the images on optical disk.

AmbuTech Inc.

503-52 Albert Street
Winnipeg, Manitoba
Canada R3B 1E8

Tel: (204) 943-4158
Fax: (204) 943-4189

Contact: Dr. Jon Breen
President

Products/Services

Canes

Current Export Markets

U.S.A., Europe, Asia, Saudi Arabia

Company Summary

Established in 1984, AmbuTech Inc. specializes in the design and manufacture of orthopedic canes, including support canes as well as canes for the blind or visually impaired. Two features of the support canes are patented: the moulded plastic handle which is designed to enhance stability, and the Helix length adjustment system. AmbuTech is currently incorporating composite fibre materials into several models of canes to ultimately produce a product with greater sensitivity along with a significant reduction in weight.



AmbuTech Inc. orthopedic support canes are available in either a C-handle (shown) or modified-C handle style, and in adjustable or fixed lengths.

Anchor Implants Inc.

1190 8th Avenue West
Vancouver, British Columbia
Canada V6H 3Z4

Tel: (604) 731-5894
Fax: (604) 731-5547

Contact: Dr. Harold Bergman
President

Products/Services
Dental implants

Current Export Markets
U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary
Anchor Implants Inc. was established in 1987 to research, design, manufacture, market and distribute dental implant systems to replace current denture technology. After two years of successful clinical trials, the company's patented implant system, the Anchor 1, was introduced in 1988 to the North American market. Fabricated from titanium rods, the Anchor 1 simplifies the surgical and the prosthetic stages. The company also produces a full range of implant supplies and provides educational training courses to practitioners. Anchor Implants is currently developing a third generation implant system, which further simplifies the prosthetic stage and reduces implant costs.

Anetec Inc.

P.O. Box 991
340 Bell Boulevard
Belleville, Ontario
Canada K8N 5B6

Tel: (613) 966-9196
Fax: (613) 966-9934



Anetec's disposable coaxial anesthesia circuits are offered in standard or custom lengths.

Contact: Catharine Huff
President

Products/Services
Disposable anesthesia breathing circuits

Company Summary
Anetec Inc., established in 1987, is a small Canadian-owned manufacturing company specializing in disposable thermoplastic anesthesia breathing circuits and accessory products such as filters, masks and breathing bags. The company offers a wide range of circuits produced under the Anetec label as well as private labels. Products are marketed through a distribution network.

Apotex Inc.

150 Signet Drive
Weston, Ontario
Canada M9L 1T9
Tel: (416) 749-9300
Fax: (416) 749-9578
Telex: 065-27284

Contact: Michael Ash
Director International Sales

Branch Offices
Apotex Inc.
1575 Inkster Boulevard
Winnipeg, Manitoba
Canada R2X 1R2
(204) 694-2661

Apotex Inc.
127 Kent Street East
Vancouver, British Columbia
Canada V5X 2X5
(604) 324-6030

Products/Services
Generic prescription drugs

Current Export Markets
Europe, Asia, Latin America, Caribbean, Africa

Company Summary
Established in 1974, Apotex Inc. is one of Canada's fastest growing generic drug manufacturers and the founding company in the Apotex group of health care companies. Headquartered in a two location facility encompassing some 13,050 square metres (145,000 square feet), the company employs nearly 400 people in its laboratories, plant and service offices. The company has developed numerous innovations in equipment and technology and has several patents pending. Under the APO brand, Apotex manufactures and markets 90 different pharmaceutical drugs sold in almost 40 countries worldwide.

Aptec Engineering Ltd.

4251 Steeles Avenue West
Downsview, Ontario
Canada M3N 1V7

Tel: (416) 661-9722
Fax: (416) 661-9525

Contact: Edward S. Zieba
President

Products/Services

Germanium detectors • Multi-channel analysers •
Thyroid monitors

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Established in 1969, Aptec Engineering Ltd. is one of North America's leading radiation detection specialists. The company manufactures and distributes specialty products for nuclear medicine and radio-pharmaceutical applications.

Ayerst, McKenna & Harrison, Inc.

1025 Laurentien Boulevard
Ville St. Laurent, Quebec
Canada H4R 1J6

Tel: (514) 744-6771
Fax: (514) 744-3245
Telex: 05-826683

Contact O. Minoyan
Director Export Operations

Products/Services

Generic and over-the-counter drugs

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Middle East

Company Summary

Ayerst, McKenna & Harrison, Inc., founded in 1925, set up the first commercially-operated biological laboratory in Canada, which produced the first biologically tested and standardized concentrated cod liver oil. In 1943, the company was acquired by American Home Products Corporation of New York, N.Y., U.S.A. Today, Ayerst, McKenna & Harrison is the world's largest supplier of natural conjugated estrogens, and one of the largest antibiotic manufacturers in Canada. The company's fully-integrated manufacturing plant comprises 50,850 square metres (565,000 square feet) and employs 700 people; sales and distribution centres are located across Canada.

Banner Gelatin Products (Canada) Ltd.

5807-47 Avenue, Box 940
Olds, Alberta
Canada T0M 1P0

Tel: (403) 556-2531
Fax: (403) 556-7079
Telex: 03-827796

Contact: Gary Swanson
General Manager

Products/Services

Soft gelatin capsules

Current Export Markets

Europe, Asia, Australia

Company Summary

Banner Gelatin Products (Canada) Ltd. is one of the world's leading producers of soft gels. Established in 1981, the company's modern manufacturing plant includes in-house engineering, research and development, laboratory, distribution and marketing facilities. Totally isolated in-line manufacturing and inspection areas exceed all Canadian guidelines for the manufacture of pharmaceuticals. The company's regulatory affairs department can advise on packaging and private labelling requirements. Banner Gelatin also assists in the formulation of special encapsulated products to meet specific technical, scientific or marketing needs.



Banner manufactures softgels in a wide variety of colours, sizes and shapes including rounds, ovals, oblongs, tubes and suppositories.

Bard Canada Inc.

2345 Stanfield Road
Mississauga, Ontario
Canada L4Y 3Y3

Tel: (416) 275-8000
Fax: (416) 275-5370
Telex: 06-961498

Contact: John McGowan
Director of Marketing

Products/Services

Vaginal speculum • Feeding tubes • Urinary leg bags •
Urine drainage bags • Urological trays

Company Summary

Bard Canada Inc. is a wholly-owned subsidiary of C.R. Bard Inc. of New Jersey, U.S.A., a multinational company specializing in medical devices. Bard Canada, established in 1964, manufactures a line of urological products and obstetrical instruments available in clean or sterile format using in-house ethylene oxide sterilization procedures. The company occupies a 5,400-square-metre (60,000-square-foot) facility which employs 100 people. All products are offered for worldwide sales and distribution, excluding the United States.

BC Medical Ltd.

3755 Richelieu
St-Hubert, Quebec
Canada J3Y 7P9

Tel: (514) 443-4996
Fax: (514) 443-0423
Telex: 05-27234

Contact Charles Bechet
Vice-President International

Products/Services

Mobile X-ray unit and examination table • Medical generator • Angioseriograph • X-ray units for cardiovascular examination

Current Export Markets

U.S.A., Europe, Australia

Company Summary

BC Medical Ltd. is a leading manufacturer of X-ray and electro-medical equipment, marketing products worldwide. Founded in 1969, the company is the only North American builder of the extra large field angioseriograph, for head-to-foot X-ray cardiovascular examination. In 1989, the company introduced a portable X-ray field unit, the ARC-105. Lightweight and self-contained, it can be carried or parachuted along with a mobile radiological table to a disaster site. BC Medical is currently developing a medical generator to be used in physical therapy to stimulate the healing process.



BC Medical's extra large field angioseriograph provides total visualization of both lower limbs simultaneously.

BDM Information Systems Ltd.

3032 Louise Street
Saskatoon, Saskatchewan
Canada S7J 3L8

Tel: (306) 373-8060
Fax: (306) 477-1024

Contact Dallas Howe
President

Branch Offices

BDM Information Systems Ltd.
3397 American Drive, Unit 16
Mississauga, Ontario
Canada L4V 1T8
(416) 673-2223

BDM Information Systems Ltd.
890 East Higgins Road, Suite 149
Schaumburg, Illinois
U.S.A. 60173
(312) 240-2883

Products/Services

Computerized health care information systems

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Established in 1974, BDM Information Systems Ltd., an independent private corporation with facilities throughout North America, offers a full range of computing services to the health care industry. Besides supplying and integrating the latest in hardware and communications technology, the company is a recognized leader in the design and development of health care software. Installations span a wide range of computer environments, financial and health care applications, hospitals, pharmacies, health maintenance organizations, long term care facilities, community clinics and other health care organizations.

Beavers Dental, Division of Sybron Canada Ltd.

Postal Bag 900
Morrisburg, Ontario
Canada K0C 1X0

Tel: (613) 543-3791
Fax: (613) 543-2525
Telex: 05-811576

Contact: R.L. Leroux
General Manager

Products/Services

Diamond and tungsten carbide dental burs

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Africa

Company Summary

Beavers Dental, a division of Sybron Canada Ltd., was founded in the early 1940s to design, manufacture and distribute a line of dental burs which are exported worldwide. Originally made of steel, the company converted to tungsten carbide burs to meet the demands of high-speed instruments. Beavers Dental works in conjunction with leading teaching facilities to create new products. The company has developed numerous special purpose burs and has recently introduced a line of diamond burs.

Becton Dickinson Canada Inc.

2464 South Sheridan Way
Mississauga, Ontario
Canada L5J 2M8

Tel: (416) 822-4820
Fax: (416) 822-2644
Telex: 06-982437

Contact: B.P. Lawrence
President

Products/Services

Blood collection tubes • Stretch-vinyl examination gloves

Current Export Markets

U.S.A.

Company Summary

Incorporated in Canada in 1951, Becton Dickinson Canada Inc. is a subsidiary of Becton Dickinson and Company of Franklin Lakes, New Jersey, U.S.A., and a leading manufacturer of examination gloves and hematology products. The company's 16,200-square-metre (180,000-square-foot) highly automated manufacturing facility is supported by two Canadian distribution outlets. Product and production research and development is co-ordinated with American and European plants. Becton Dickinson's stretch-vinyl Tru-Touch medical gloves and Vacutainer blood collection tubes are exported under corporate agreement only.

Bertec Medical Inc.

P.O. Box 128
70, 50th Avenue
L'Isletville, Quebec
Canada G0R 2C0

Tel: (418) 247-3986
Fax: (418) 247-7925

Contact: Bertrand Poitras
President

Branch Offices

Bertec Medical Inc.
5100 rue Sherbrooke Est, #507
Montreal, Quebec
Canada H1V 3R9
(514) 254-7531

Products/Services

Overbed tables, bedside cabinets and dressers
• Geriatric chairs • Intensive care and emergency stretchers • Electric and manual beds • Intravenous poles • Parallel bars

Company Summary

Established in 1983, Bertec Medical Inc. specializes in hospital furnishings and accessories. The company profits from more than 70 years of experience, originally as a manufacturer of school desks, then expanding through company acquisitions into the medical field. Bertec's 4,000-square-metre (43,040-square-foot) manufacturing facility employs 65 people and houses design, engineering, manufacturing, finishing, distributing and marketing departments. Recently, the company introduced two innovative products: an electric bed and a geriatric chair. The chair features a gas-powered forward inclined back to assist the seated person in rising more easily.



Height and elevation adjustments are controlled by three silent-running electric motors on Bertec's innovative electric bed.

Bicer Medical Limited

12151 Horseshoe Way
Richmond, British Columbia
Canada V7A 4V4

Tel: (604) 271-7771
Fax: (604) 271-1362
Telex: 043-57774

Contact: Juan Carlos Berretta
President

Products/Services

Tilting disc cardiac valve

Current Export Markets

Asia, Latin America, Caribbean

Company Summary

Bicer Medical Limited, a wholly-owned subsidiary of Bicer Medical Systems Limited, developed a mechanical heart valve in 1980. Composed of a pyrolytic carbon occluder, a cobalt-chromium support ring and a surgical Dacron sewing ring, the Bicer valve offers long term structural integrity and gives excellent hemodynamic performance. The company is currently working to obtain Canadian regulatory approval for the valve and establish a marketing network for worldwide distribution. Additionally, Bicer Medical is researching and developing new products for cardiovascular and cardiopulmonary medicine.



Since 1983, several thousand Bicer-valve cardiac prostheses have been successfully implanted worldwide.

BioComp Instruments Inc.

650 Churchill Row
Fredericton, New Brunswick
Canada E3B 1P6

Tel: (506) 454-6410
Fax: (506) 453-4599

Contact: Dr. David H. Coombs
President

Products/Services

Density gradient former

Current Export Markets

U.S.A., Europe

Company Summary

BioComp Instruments Inc. was established in 1985 to develop, manufacture and market a series of computer-controlled devices for use in biomedical and clinical research. The company holds a patent for its gradient instrument, now in its third revision and marketed worldwide, that performs the arduous and time-consuming task of making centrifuge density gradients used in the purification of various biological molecules. BioComp is currently introducing a series of attachments that will extend the Gradient Master's capabilities. These include three devices enabling it to perform western blots, form mini gel gradients, and dispense gradients for larger gels.



BioComp revolutionized gradient formation by combining an innovative new procedure with an easy-to-use instrument.

Bioma Research Inc.

2140 avenue Ward
Ville St. Laurent, Quebec
Canada H4M 1T7

Tel: (514) 744-0818
Fax: (514) 744-2596
Telex: 05-825563

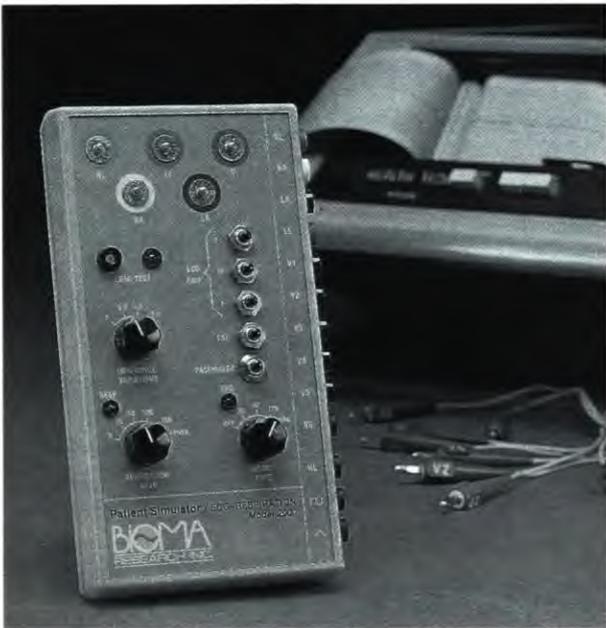
Contact: Adrienne Davidson
Export Marketing Manager

Branch Offices

I.S.M.
250 rue Authier
Ville St. Laurent, Quebec
Canada H4M 2C6
(514) 744-2893

Products/Services

Telemetry system • Patient simulator for testing and servicing cardiac and respiration monitors • Multitester for ambulatory electrocardiography (ECG) monitoring



Bioma's portable patient simulator for testing and servicing cardiac and respiration monitors.

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

In 1984, Bioma Research Inc. was founded to produce high quality biomedical electronic instruments. Starting with a range of physiological simulators, the company currently offers five different models as well as the Multitester, a unique instrument designed specifically to assist cardiologists in preparing patients for Holter tests. Bioma's most recent development is in the field of electrocardiograph (ECG) monitoring equipment. The company plans to expand its existing product line to include more varied diagnostic test equipment.

Biomedical Instrumentation Inc.

110 Riviera Drive, Unit 7
Markham, Ontario
Canada L3R 5M1

Tel: (416) 475-3313
Fax: (416) 470-8505

Contact: H. Wodlinger
Vice-President

Products/Services

Computerized electrophysiology data acquisition system

Current Export Markets

U.S.A.

Company Summary

Established in 1982, Biomedical Instrumentation Inc. specializes in the design and manufacture of computerized diagnostic equipment for electrophysiology applications. In 1988, the company

introduced EPlab, a computerized data acquisition, storage and analysis system for the electrophysiology laboratory. The device connects to existing biological amplifiers and cardiac stimulators. Digitized signals are stored continuously on an optical disk as well as displayed on a monitor, and analysed. The reporting and analysing aspects of the system can be customized to suit individual requirements.

Biomira Inc.

9411-20 Avenue
Edmonton Research & Development Park
Edmonton, Alberta
Canada T6N 1E5

Tel: (403) 450-3761
Fax: (403) 463-0871

Contact: Gordon Politeski
President

Products/Services

Radioimmunoassays for quantitation of cancer-associated antigens

Current Export Markets

U.S.A., Europe, Latin America, Caribbean, Japan

Company Summary

Biomira Inc. is a leading Canadian biotechnology company involved in researching and developing, manufacturing and marketing products used for the diagnosis and treatment of cancer. Founded in 1985, Biomira's scientists have produced synthetic antigens and highly specific monoclonal antibodies for development of products used both in vitro and in vivo. Currently, the company markets four radioimmunoassay kits for the quantitation of antigens in breast, ovarian, and pancreatic cancers and gastrointestinal tumors. Two more are expected in 1989. Additionally, clinical trials are being conducted on radioimmunoimaging agents; trials with a new cancer vaccine will begin soon.



Biomira's Truquant line of diagnostic test kits are comprised of radioimmunoassays for the quantitative determination of antigens associated with various types of cancers.

Bioself (Canada) Inc.

1101 Victoria Avenue
St-Lambert, Quebec
Canada J4R 1P8

Tel: (514) 465-9010
Fax: (514) 465-3031
Telex: 055-60281

Contact: Michel Racine
General Manager

Products/Services

Electronic fertility indicator

Current Export Markets

U.S.A., Latin America, Caribbean

Company Summary

Bioself (Canada) Inc., established in 1983, manufactures and markets worldwide the Bioself 110, a hand-held, non-invasive electronic fertility indicator. Developed as an aid for conception or contraception, this device enables women to identify the fertile and infertile phases of the menstrual cycle. A microprocessor stores up to 64 days of cycle and temperature information which can be analysed by a Bioself printer.



The Bioself fertility indicator can be used to increase the likelihood of conception, or as a natural method of family planning without medication.

Biosig Instruments Inc.

5471 Royalmount Avenue
Montreal, Quebec
Canada H4P 1J3

Tel: (514) 733-3362
Fax: (514) 733-6150
Telex: 05-826653

Contact: Gregory Leichtman
President

Branch Offices

Biosig Instruments Corp.
176 Rugar Street
Plattsburgh, New York
U.S.A. 12901

Products/Services

Electromyograph • Biofeedback devices: Anti-headache, anti-tension, heart rate monitor

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Biosig Instruments Inc. is a biomedical electronic instruments designer and manufacturer established in 1977. The company pioneered a line of heart rate monitors for the fitness and home health care markets. Since then, Biosig has developed, produced and marketed a variety of biofeedback instruments, telemetry pulse monitoring systems, muscle analysers and fitness computers for exercise equipment manufacturers. Recently, the company has engaged in custom design and manufacture of instrumentation for underdeveloped health care markets worldwide.

Bio/Can Scientific Inc.

2170 Dunwin Drive, Unit 5
Mississauga, Ontario
Canada L5L 1C7

Tel: (416) 828-2455
Fax: (416) 828-9422

Contact: Dr. Syd Abrahams
President

Products/Services

Immunostaining kits

Current Export Markets

U.S.A.

Company Summary

Established in 1983, Bio/Can Scientific Inc. manufactures and distributes biotechnology products, particularly in the areas of immunology and molecular biology. In 1987, the company introduced its AS/AP Immunostaining System, the result of intensive research and development. These kits provide the simplest system currently available for immunohistochemical applications, and are used in immunopathology laboratories for the in situ detection of polyclonal and monoclonal antibodies. Bio/Can Scientific is currently involved in the development of systems for the non-isotopic detection of nucleic acid probes in situ.



The AS/AP (Amplified Substrate/Alkaline Phosphatase) Immunostaining Kit represents a significant advance in immunohistochemical stain technology.

Bio-Research Laboratories Ltd.

87 Senneville Road
Senneville, Quebec
Canada H9X 3R3

Tel: (514) 630-8200
Fax: (514) 457-3883
Telex: 05-821582

Contact: Dr. Reid Jilek
Vice-President Marketing

Products/Services

Clinical, analytical and preclinical research services •
Metabolism studies and support services

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Bio-Research Laboratories Ltd. is one of the world's leading independent contract research laboratories. The company has been active in life sciences research since 1965 and operates a modern 18,000-square-metre (200,000-square-foot) research center situated on a 12.8 hectare (32-acre) site with 500 employees. The facilities have been inspected and accredited by numerous international governing organizations. Bio-Research conducts research and testing in many areas including analytical research, clinical pathology and research, metabolism studies and preclinical research. The company's development programs have resulted in additional capability for neurotoxicology, special pathology and immunotoxicology testing techniques.



Bio-Research is a world leader in specialized areas of life sciences research.

Blier Inc.

6605 Raoul Avenue
St-Hubert, Quebec
Canada J3Y 6C7

Tel: (514) 676-1863
Fax: (514) 676-5673

Contact: Fred Leber, Jr.
Account Executive

Products/Services

Laboratory tables, cabinets and shelving • Hospital casework

Current Export Markets

U.S.A.

Company Summary

Blier Inc., a privately-owned company incorporated in 1959, specializes in the manufacture of hospital casework and laboratory furniture. The company's fully-integrated 4,050-square-metre (45,000-square-foot) manufacturing facility employs 80 people and includes design, engineering and estimating departments and complete laminating and finishing capabilities. Cabinets and nurses' stations are offered in painted or stained wood, or plastic laminate finishes. In addition, the company can handle all types of custom applications. Currently, Blier has an installation team serving the northeastern United States.

Bocknek Ltd.

165 Bethridge Road
Toronto, Ontario
Canada M9W 1N4

Tel: (416) 745-0796
Fax: (416) 745-8843
Telex: 06-989319

Contact: Gail Bocknek
Vice-President

Products/Services

Animal sera, fetal bovine and donor bovine for diagnostics, tissue culture and vaccine manufacturing

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Bocknek Ltd. was established in 1973 as a custom collector of animal by-products for sale to pharmaceutical manufacturing companies. The company offers a variety of sterile animal sera and tissue culture products, and by-products to the pharmaceutical and health food industries, as well as non-narcotic sources of many general pharmaceuticals that can be packaged or produced to custom specifications. Products are offered for direct sale, contract manufacturing or joint venture arrangement. Bocknek's modern 1,800-square-metre (20,000-square-foot) production facility has U.S. Food and Drug Administration approved clean room production areas and follows rigid Canadian government agricultural standards to ensure that animal by-products are suitable for export to all countries.



Bocknek specializes in low endotoxin fetal and donor bovine serum.

Bomem Inc.

450 avenue St-Jean Baptiste
Quebec, Quebec
Canada G2E 5S5

Tel: (418) 877-2944
Fax: (418) 877-2834
Telex: 051-31543

Contact: Henry Buijs
Marketing Director

Products/Services

Spectrometers

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Founded in 1973, Bomen Inc. is a world leader in infra-red spectroscopy. The company designs, manufactures and markets high-performance analytical instruments for quality control in plastics, chemicals, pharmaceutical products, petroleum and gas. Bomen also offers a range of more sophisticated products designed for fundamental research in these fields. Products are distributed worldwide through an international network.



Bomen offers a complete range of infra-red spectrometers capable of characterizing organic or mineral samples.

Bradco Med Ltd.

25 Sawyer Road
Hamilton, Ontario
Canada L8L 3R7

Tel: (416) 528-0977

Contact: D.A. Bassendale
General Manager

Products/Services

Portable folding stretchers and related items

Company Summary

Established in 1983, Bradco Med Ltd. is one of the largest manufacturers of stretchers and related products in Canada. The company designs, produces and distributes a range of compact, portable stretchers capable of handling numerous tasks, and with a simple, rapid and effective immobilization system. The company has expanded its product line to include conventional stretchers and is currently developing an aluminum basket litter carrier as well as aids for ambulance personnel.

Broda Enterprises Inc.

72 Victoria Street South
Kitchener, Ontario
Canada N2G 2A9

Tel: (519) 578-9630
Fax: (519) 578-3821

Contact: D.R. Brotherston
President



Broda's nursing care chairs provide stability and containment with comfort.

Products/Services

Chairs, recliners and loungers for the disabled
• Wheelchair accessories: Armrests, bolster, footpads, intravenous pole holders, pillows, seat pads, seat and thigh belts, trays • Rocking chairs and footstools

Current Export Markets

U.S.A.

Company Summary

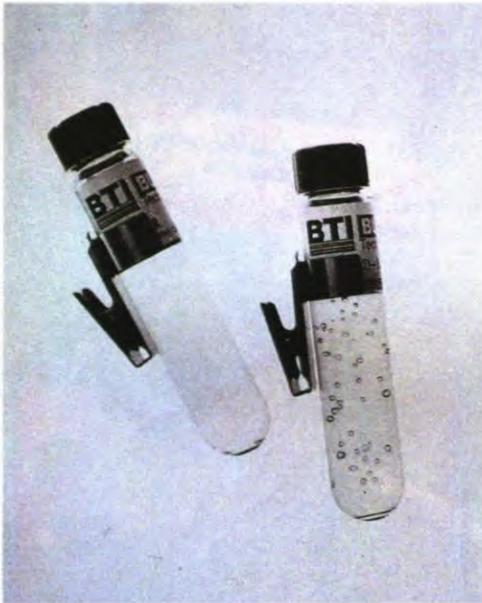
Broda Enterprises Inc. designs and manufactures a wide range of chairs and wheelchair accessories for the disabled. All are unique in design. The highly mobile nursing care chairs, for example, feature a special seating system with foot and leg rests, lateral body support, sliding restraint and protective padding. The company's products are marketed to short and long term institutions including active treatment clinics, rehabilitation, chronic and psychiatric hospitals, nursing homes, personal care homes, homes for the aged and centres for the developmentally handicapped.

Bubble Technology Industries Inc.

Highway 17
Chalk River, Ontario
Canada K0J 1J0

Tel: (613) 589-2456
Fax: (613) 589-2763

Contact: Terry Hoffman
Business Co-ordinator



Bubble-damage polymer detectors for neutron dosimetry.

Products/Services

Reusable neutron detectors • Gamma dosimeter

Current Export Markets

U.S.A.

Company Summary

Recently established, Bubble Technology Industries Inc. produces and markets a radically new method for detecting neutron radiation. The company's neutron bubble detector consists of an elastic polymer with microscopic droplets of a superheated liquid dispersed throughout. If radiation is present, the neutrons form gas bubbles that provide an instant visual record of contamination without the need for a power source. The detector can be reset and re-used up to 25 times. Additionally, Bubble Technology is engaged in research and development contracts based on the bubble detector technology.

Caldwell CleanWear Products Ltd.

705 Progress Avenue, Unit 7
Scarborough, Ontario
Canada M1H 2X1

Tel: (416) 438-4831
Fax: (416) 438-4226

Contact: D. Westra
Manager Sales & Marketing

Products/Services

Disposable lab coats • Coveralls • Headcovers • Booties
• Hair nets • Aprons • Disposable bouffants, hoods, caps, beard covers

Company Summary

Caldwell CleanWear Products Ltd. is an all-Canadian company founded in 1976 as a distributor of industrial and professional clothing. In 1978, the company began manufacturing disposable clothing and accessories. Caldwell Cleanwear now produces a wide variety of products for the hospital, pharmaceutical, food processing and industrial markets.

Canadent Manufacturing Ltd.

P.O. Box 46283
Vancouver, British Columbia
Canada V6R 4G6

Tel: (604) 224-1022

Contact: R.M. Sharp
President and General Manager

Products/Services

Pneumatically-powered examination tables
• Examination tables • Dental and medical chairs

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Canadent Manufacturing Ltd. was established in 1974 to produce and market dental and medical chairs and examination tables. Many of the products feature a specialized patented pneumatic valve developed by Canadent. Operated on compressed gases from almost any source, the valve permits fail-safe and fully pre-programmed automatic operation of the company's medical devices. The company markets a range of models worldwide and ships all equipment fully assembled.



Canadent's pneumatically-powered examination tables are available in a variety of colours, fabrics and styles.

Canadian Bioclinical Ltd.

81 Finchdene Square
Scarborough, Ontario
Canada M1X 1B4

Tel: (416) 293-4955

Fax: (416) 293-2492

Telex: 065-25422

Contact: Dr. J. Clapp
President

Products/Services

Radioimmunoassay test systems • Hormone tests
• Antibodies • Immunology tests • Antigens • Thyroid function tests

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Canadian Bioclinical Ltd. was originally incorporated in 1976 as Radio Immuno Assay Inc. The company manufactures products for medical and veterinary laboratories specifically, liquid and coated tube radioimmunoassays and enzyme-based immunological tests. Canadian Bioclinical also supplies highly purified proteins that are used by scientists to mix diagnostic reagents. In addition, the company offers custom iodinations and enzyme coupling to proteins.

Canadian Cabinets Company Limited

P.O. Box 11336, Station H
Nepean, Ontario
Canada K2H 7V1

Tel: (613) 829-1433

Fax: (613) 829-6331

Contact: Michael B. Mennie
Sales Manager



Modular, freestanding containment laboratories can be integrated into the design of new facilities or into existing structures.

Products/Services

Modular containment laboratories • Fume hoods • Biological containment hoods • Laminar flow work stations

Current Export Markets

U.S.A.

Company Summary

Canadian Cabinets Company Limited is a wholly-owned subsidiary of Robert Mitchell Inc. of Montreal, Canada. Incorporated in 1968, the company manufactures a wide range of environmental air control equipment for varying science and technology applications. Products are designed to provide the ultimate in a localized, particulate-free, sterile environment. Canadian Cabinets also designs, manufactures and installs turnkey clean rooms, pathogen containment facilities and toxic chemical laboratories. In addition, the company offers complete design and engineering services for custom applications.

Canadian Monaghan Ltd.

920 Leathorne Street
London, Ontario
Canada N5Z 3M5

Tel: (519) 685-1690
Fax: (519) 685-8993
Telex: 064-7292

Contact: Martin Foley
President



With the Aero-chamber, patients receive an effective dose of medication to the respiratory tract within seconds.

Products/Services

Respiratory and anesthesia monitors • Aerochamber space device for use with metered dose inhalers • Heat sealer for sterilizing instruments • Volume ventilator • Operating room and clean room shoe covers, bouffant caps

Company Summary

Established in 1981, Canadian Monaghan manufactures, distributes and markets specialized respiratory and anesthesia products. The company is a subsidiary of Trudell Medical, a privately-owned major distributor of medical products. Canadian Monaghan's products are marketed in the United States through

Monaghan Medical Corporation, located in Plattsburgh, N.Y. U.S.A. Research and development activities are ongoing in both countries.

Canadian Posture & Seating Centre (1988) Inc.

P.O. Box 1473, Station C
15 Howard Place
Kitchener, Ontario
Canada N2G 4P2

Tel: (519) 743-8224
Fax: (519) 743-5352

Contact: Phil Mundy
President

Products/Services

Modular seating systems for wheelchairs • Modular and moulded support devices for children and adults • Wheelchair accessories: Backs, cushions, foot supports, forearm supports, neckrests, seat belts, seats, transfer seats, trays • Corner seats for children • Upright standers • Side lying positioners

Current Export Markets

U.S.A.

Company Summary

Canadian Posture & Seating Centre (1988) Inc. was originally established in 1979 as a non-profit engineering company developing devices for the disabled. Since then, the company has designed, manufactured, distributed and marketed across North America more than 50 products, primarily physical support devices used in the geriatric and rehabilitative fields. Re-established as a self-sufficient company, Canadian Posture & Seating currently manufactures about 4,000 devices per year and holds numerous patents for various kinds of seating devices.



Canadian Posture's modular back units provide tailored support by adjusting flexible foam pieces in internal pockets.

Canadian Wheelchair Mfg. Limited

1360 Blundell Road
Mississauga, Ontario
Canada L4Y 1M5

Tel: (416) 275-3960
Fax: (416) 275-3344

Contact: Stu Hodgins
Vice-President Sales

Products/Services

Manual wheelchairs • Geriatric chairs

Current Export Markets

U.S.A., Africa

Company Summary

Canadian Wheelchair Mfg. Limited was established in 1976. The company manufactures, distributes and markets manual wheelchairs and reclining geriatric chairs for the physically handicapped and the elderly.

Canapharm Inc.

P.O. Box 550
Wolseley, Saskatchewan
Canada S0G 5H0

Tel: (306) 698-2518
Fax: (306) 698-2812

Contact: R. Jalbert
Executive Vice-President

Products/Services

Solutions: Intravenous, irrigation, kidney dialysis and urological • Administration sets

Company Summary

Canapharm Inc., founded in 1985, is a Canadian-owned company manufacturing, distributing and marketing a full range of intravenous, irrigation and dialysis solutions. The company also designs and manufactures custom-patented administration systems under contract. Canapharm's comprehensive modern manufacturing facility employs 50 people, including professionals in chemistry, microbiology, pharmacy and registered nursing, to provide service and on-site systems training to hospitals, medical clinics, organ transplant centres and nursing homes. Marketing is provided through direct sales to hospitals and other customers. Canapharm is a subsidiary of Mavtech Holdings Inc.

Canhart Industries Inc.

140 Renfrew Drive, Suite 205
Markham, Ontario
Canada L3R 6B3

Tel: (416) 470-0244
Fax: (416) 470-9258
Telex: 06-963510

Contact: Adele E. Ward
President

Products/Services

Walker chair • Support cushion

Company Summary

Canhart Industries Inc. was established in 1986 to develop specialty assistive devices for the disabled and elderly. The Go-Chair, introduced in 1989, is the result of four years of research, development and clinical testing. Patented in the United States with patents pending in Canada, Europe and Japan, the Go-Chair's unique six-caster system allows almost effortless manoeuvrability, even with one foot. Canhart is currently developing other medical equipment that aids or promotes safe, independent mobility and exercise of the elderly and disabled. The company's latest device is a flexible, lightweight spine and neck support cushion.



Canhart's Go-Chair walker provides safe, independent mobility for the elderly or disabled.

Can-Am Medical Inc.

21 Ross Street, Suite 1
Dryden, Ontario
Canada P8N 1T8

Tel: (807) 223-4489
Fax: (807) 223-2079

Contact: Carla Hanson
President

Products/Services

Cardio-pulmonary resuscitation assist device

Current Export Markets

U.S.A.

Company Summary

Can-Am Medical Inc. was established in 1988 to research, develop, manufacture and market assist devices for cardio-pulmonary resuscitation (C.P.R.). The company's principal product, the C.P.R. Landmarc, is a unique and patented flexible plastic device with an absorbent foam top layer that reduces slippage due to moisture build-up from perspiration and friction from skin-to-skin contact. A hypo-allergenic adhesive underlayer secures it to the patient's chest. In addition, Can-Am now offers replacement adhesive pads for this device which was originally designed to be disposable. The company is currently researching and developing other C.P.R. products, including an accessory for cardiac monitors.



Can-Am's C.P.R. Landmarc performs cardiopulmonary resuscitation effectively and with great ease.

CardioMed Supplies Inc.

5 Gormley Industrial Avenue
Gormley, Ontario
Canada L0H 1G0

Tel: (416) 888-1965
Fax: (416) 888-1433

Contact: Christian Dubé
President

Products/Services

Catheters: Angiographic and arterial embolectomy balloon, bipolar pacing, central venous, enema continence, multi-lumen, thermodilution, TPN right atrial • Cardiac and kidney cooling jackets • Extracorporeal tubing connector • Extracorporeal blood filter • Heart-lung packs • Percutaneous introducer kit • Pressure monitor separator • Hemodialysis vascular access lifelines • Pediatric and neonatal blood line

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

CardioMed Supplies Inc. was founded in 1979 to design and manufacture disposable products for open heart surgery and critical care and oncology departments. The company has gained an international reputation for innovative research and design methods as well as the use of high technology materials. CardioMed's modern manufacturing facilities include an in-house laboratory and ultrasonically-filtered laminar flow cleanroom. Products are marketed worldwide and are available in bulk (sterile or non-sterile) or in small quantities. Additionally, the company offers custom product design.

Cardio-Stat Inc.

3045 boulevard Le Corbusier
Laval, Quebec
Canada H7L 4C3

Tel: (514) 681-9284
Fax: (514) 681-2831

Contact: Serge Potvin
Director of Finances

Products/Services

Arterial pressure and blood flow monitoring kits • Cardiovascular catheters • Arterial or venous dilators • Tubes for registering pressure • Cardiovascular guide wires

Current Export Markets

Europe

Company Summary

Cardio-Stat Inc., founded in 1977, consists of a finely honed team of professionals specializing in medical techniques, primarily in cardiology. The company develops and manufactures a wide range of products used in cardiology and also offers consultation services, installs cardiac equipment and provides staff training. Cardio-Stat's research and development activities focus on the discovery of new techniques applied to cardiovascular equipment, products and services.

Cardon Rehabilitation Products

135 Haist Avenue
Woodbridge, Ontario
Canada L4L 5V6

Tel: (416) 625-6217
Fax: (416) 625-0383

Contact: C.E. Cardon
President

Branch Offices

Cardon Rehabilitation Products
11021-127 Street
Edmonton, Alberta
Canada T5M 0T3

Products/Services

Therapeutic exercisers: Bolsters, incline board, lateral/bilateral exercise pulleys, multi-positional bench, positioning pulley bench • Rehabilitation and physical therapy tables

Current Export Markets

U.S.A.

Company Summary

Cardon Rehabilitation Products, a division of Intra-Med Industries Ltd., was established in 1977 to market physical, occupational and health care equipment for the elderly. In 1980, the parent company designed and began manufacturing a complex, manual orthopedic table. Facilities have since been expanded to accommodate the manufacture of a complete line of mobilization tables for manual therapy and therapeutic exercise equipment.

Cari-All Inc.

171 Marien Street
Montreal, Quebec
Canada H1B 5V1

Tel: (514) 640-1414
Fax: (514) 645-2661

Contact: Denis Trubiano
Vice-President



Cari-All produces a wide range of special use carts for materials supply and laundry management.

Products/Services

Mobile shelving and storage units • Carts: General supply, linen handling, solid materials handling and housekeeping, operating room, warehouse and utility • Food service equipment • Medication storage systems

Current Export Markets

U.S.A., Asia

Company Summary

Cari-All Inc., established in 1969, is a manufacturer and distributor of materials handling products for health care facilities. The company has developed an extensive range of carts and storage systems to meet the unique requirements of the medical industry. A 18,000-square-metre (200,000-square-foot) manufacturing facility houses sophisticated metal fabricating equipment, including a highly advanced computerized plating system, and employs 300 people. Cari-All offers custom design and engineering; more than 400 hospitals throughout North America have acquired complete systems designed by the company's consulting team.

Cedarlane Laboratories Ltd.

5516 8th Line,
R.R. #2
Hornby, Ontario
Canada L0P 1E0

Tel: (416) 878-8891
Fax: (416) 878-7800
Telex: 06-982340

Contact: Ms. C.N. Greer
Managing Director

Products/Services

Antibodies • Complement for immunology test systems

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Australia, Japan

Company Summary

Cedarlane Laboratories Ltd. was established in 1975 to develop and manufacture high quality immunological diagnostic and research reagents to meet the needs of the scientific community worldwide. The company has produced more than 40 products, including six original reagents developed by the laboratory for use in tissue typing and mouse immunology research. Cedarlane has developed new products that have been designed to help solve problems associated with variability in tissue typing protocols. In conjunction with the diagnostic and human immunology reagents, Cedarlane has concentrated heavily in the mouse immunology field, and is a leader in supplying cytotoxic antibodies to the research community.

Centrac Industries Limited

2650 St. Clair Avenue West
Toronto, Ontario
Canada M6N 1M2

Tel: (416) 763-4551
Fax: (416) 763-5373

Contact: R. Oldfield
Sales Manager

Products/Services

Furniture • Geriatric chairs • Clean-up carts • Stools

Current Export Markets

U.S.A.

Company Summary

Established in 1953, Centrac Industries Limited is a custom manufacturer of quality contract furniture catering to a variety of end users, including the health care market. The company occupies a 20,700-square-metre (230,000-square-foot) facility and employs 200 people.

Chanillon Enterprises Ltd.

P.O. Box 182
1450 Johnson Road
White Rock, British Columbia
Canada V4B 5E9

Tel: (604) 872-5535
Fax: (604) 873-4644

Contact: Helen H. Chang
President

Products/Services

Hospital gowns • Clothing for elderly and people with special needs

Company Summary

Established in 1982, Chanillon Enterprises Ltd. designs, manufactures and markets functional and fashionable clothing for people with special needs. Fashions are made of easy-care stretch and synthetic fabrics and resemble everyday clothes. Easy on/off features and seamless construction make dressing faster and more comfortable for the disabled or elderly user. A variety of styles and sizes are available.

Chemiomed Ltd.

P.O. Box 8050, Station F
Edmonton, Alberta
Canada T6H 4N9

Tel: (403) 450-6800
Fax: (403) 450-6899
Telex: 037-3886

Contact: Jack Cuyler
President

Products/Services

Monoclonal antibody blood typing reagents
• Immunoabsorbents for blood purification

Current Export Markets

U.S.A., Europe, Latin America, Caribbean, Japan

Company Summary

In 1977, Chemiomed Ltd. was created through the collaborative efforts of business, academia and government. The company is a world leader in large-scale synthesis of biologically active carbohydrates for commercial use in humans and animal health care. As well, the company has a significant share of the world monoclonal antibody blood typing reagent market. Currently, Chemiomed is developing unique therapies involving complex carbohydrates. Future plans involve expanding product developments in diverse market segments such as cancer research, veterinary diagnostics, blood banking, solid organ transplantation, purification of blood fractions and eventually injectable biopharmaceuticals.

Clark Davis Medical Systems Inc.

1764 Oxford Street East
London, Ontario
Canada N5V 3R6

Tel: (519) 451-2130

Contact: Glen Smeltzer
Vice-President Marketing

Products/Services

Electromyograph

Company Summary

Clark Davis Medical Systems Inc. was founded in 1986 to develop the latest in electronic technology to meet today's medical diagnostic needs. Over two years of intensive research and development assisted by prominent neurologists, including six months of clinical testing, resulted in creation of a highly advanced electromyograph (EMG) system, the Advantage. Fully IBM-compatible, the company's system is supported by a North American-wide service network providing professional after-sale support for service problems.

Clark Medical Products Inc.

5510 Ambler Drive, Unit 10
Mississauga, Ontario
Canada L4W 2V1

Tel: (416) 238-6163
Fax: (416) 673-7345

Contact: Gordon Clark
President

Products/Services

Water-powered bath lift • Safety rails • Bath chair

Current Export Markets

U.S.A.

Company Summary

Clark Medical Products Inc. was established in 1987 to manufacture, distribute and market products for geriatric patients and the handicapped. The company's water-powered bath lift chair facilitates getting in and out of the bath tub. The device is made of non-corrosive parts and is powered by water pressure. Clark Medical's Support-A-Chair bath chairs are made of plastic vinyl-coated tubing and available in several sizes for children and adults.



The portable water-powered bath lift chair from Clark Medical Products is designed to transfer a person safely and comfortably into the bath tub.

Clinicom Computing Services International Inc.

208-93 Lombard Avenue East
Winnipeg, Manitoba
Canada R3B 3B1

Tel: (204) 942-5335

Contact: H. Dominic Covvey
President

Products/Services

Computing consulting and education services

Current Export Markets

U.S.A.

Company Summary

Clinicom Computing Services, operating in the U.S.A. under the registered name, Globecom Inc., is an independent health care computing consulting company serving health care institutions and health care systems vendors throughout North America. Clinicom's consulting team has many years of direct experience in the health care industry and consists of physicians, medical specialists, accountants and senior-level managers. Clients include clinics, governmental programs, hospitals, national agencies and professional organizations. Services focus on information and communications systems, diagnostic and therapeutic devices and formal management techniques. Consulting services include business planning, conference organization, economic analysis, operational reviews, product design, sales training, situational audits, staff education, strategic planning and technology evaluation.

Comptronic Devices Limited

9860A-33 Avenue
Edmonton, Alberta
Canada T6N 1G6

Tel: (403) 450-3729
Fax: (403) 461-9551

Contact: Anissa Akbar
Marketing Assistant

Products/Services

Digital audio/visual stimulation devices

Current Export Markets

U.S.A.

Company Summary

Established in 1981, Comptronic Devices Limited designs and manufactures audio/visual stimulation devices used for relaxation and meditation. Utilizing computer-controlled light and sound pulses at a selected frequency, the company's devices help people learn to create brain wave states that enhance relaxation and rejuvenation. The prototype D.A.V.I.D. 1 (Digital Audio/Visual Integration Device) was introduced in 1985 and followed three years later by a hand-held model.



The D.A.V.I.D. 1 is a relaxation and learning device that promotes personal relaxation and increased awareness.

Confab (Guy LaMarre) Inc.

2241 de la Metropole
Longueuil, Quebec
Canada J4G 1S5

Tel: (514) 651-9130
Fax: (514) 651-5000

Contact: Raymond Baribeau
Project Manager

Products/Services

Prescription drugs • Nutritional supplements

Current Export Markets

U.S.A.

Company Summary

Confab (Guy LaMarre) Inc. has been custom manufacturing for the past 10 years and is one of the leading private formula manufacturers in Quebec. The company's facilities occupy 2,700 square metres (30,000 square feet) of modern pharmaceutical installations that produce a wide range of products including coated and uncoated tablets, hard gelatin capsules, powders, granulations, creams, ointments, liquids and drinkable ampoules.

Connaught Laboratories Limited

1755 Steeles Avenue West
Willowdale, Ontario
Canada M2R 3T4

Tel: (416) 667-2616
Fax: (416) 661-5125
Telex: 06-22184

Contact: L.T. Meikle
Director International Marketing

Branch Offices

Connaught Laboratories Inc.
P.O. Box 187
Swiftwater, Pennsylvania
U.S.A. 18370
(717) 839-7187

Products/Services

Vaccines • Diagnostic antigens

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Africa

Company Summary

Connaught Laboratories Limited, a wholly-owned subsidiary of Connaught Biosciences Inc., is Canada's leading producer of biological health care products, and is recognized as one of the world's pre-eminent manufacturers of vaccines for children and adults. Established in 1914, the company is credited with being the world's first producer of insulin, developing mass production techniques for penicillin in the early 1940s and being the first company to mass produce Salk polio

vaccine in the 1950s, among others. Today, Connaught markets its products to more than 130 countries and is the world's largest producer of diphtheria-pertussis-tetanus vaccine. Working with universities and research organizations worldwide, the company is focusing its research efforts on developing and improving new market-driven vaccines.



Connaught is the world's largest producer of diphtheria-pertussis-tetanus (DPT) vaccine and a leading producer of other immunization products.

CyberFluor Inc.

179 John Street
Toronto, Ontario
Canada M5T 1X4

Tel: (416) 977-5450
Fax: (416) 977-5032

Contact: T. Paul Colford
Vice-President

Products/Services

Immunoanalyser • Hormone test systems • Thyroid function test systems • Fetal screening

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1985, CyberFluor Inc. introduced a unique time-resolved fluorescence immunoassay system to the immunodiagnostic marketplace in late 1988. CyberFluor's immunoanalyser and assay kits combine state-of-the-art fluorescence instrumentation with a superior chemistry to provide the end user with a reliable, accurate, cost-effective and productive immunoassay system. The system incorporates a new europium-based detection device and can perform a wide variety of assays detecting drugs, proteins, viral markers and hormones. The products are marketed worldwide to hospitals and private and reference laboratories.

C.E. Jamieson & Co. Ltd.

2 St. Clair Avenue West, Suite 1502
Toronto, Ontario
Canada M4V 1L5

Tel: (416) 960-0052
Fax: (416) 960-4803
Telex: 06-986766

Contact: G. Storie
President

Branch Offices

C.E. Jamieson & Co. Ltd.
2051 Ambassador Drive
Windsor, Ontario
Canada N9C 3R5
(519) 969-7630

Products/Services

Dietary, health and nutritional supplements • Health and sports nutrition products • Moisturizers • Creams, gels and lotions

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Founded in 1922, C.E. Jamieson & Co. Ltd. is one of Canada's oldest and largest manufacturers of natural source food supplements, vitamins and minerals, sophisticated sustained-release nutrients, genuine chelated minerals, nutritional electrolytes and advanced cosmetic hair and skin care formulations. The company originally manufactured over-the-counter and prescription drugs but since 1962, has manufactured natural nutrition health products exclusively. All products are derived from the finest natural source products available (without starch or artificial binders) and are formulated, compounded and produced in the company's modern pharmaceutical laboratories. C.E. Jamieson is currently expanding into the cosmetic field and in 1989, introduced the Clinic A-Retinol line of skin care products.



Jamieson products are derived from natural source ingredients and formulated without starch or artificial binders, and are not tested on animals.

Davis & Geck, Division of Cyanamid Canada Inc.

88 McNabb Street
Markham, Ontario
Canada L3R 6E6

Tel: (416) 470-3600
Fax: (416) 470-2167
Telex: 06-966602

Contact: J.W. Ployart
Division Manager

Branch Offices

Cyanamid Canada Inc.
19400 route Transcanadienne
Baie-d'Urfe, Quebec
Canada H9X 3N7
(514) 457-2110

Products/Services

Surgical sutures and scrub sponges • Germicidal antiseptic hand wash

Current Export Markets

U.S.A.

Company Summary

Established in 1909, Davis & Geck, a division of Cyanamid Canada Inc., a subsidiary of American Cyanamid Company, specializes in manufacturing wound management products. The Davis & Geck consortium currently manufactures in nine countries and distributes its products in more than 60 countries. The Canadian division markets worldwide to all countries not presently serviced by other affiliates. The company offers a wide range of sutures including chromic, silicone-treated braided nylon and polyester, and monofilament sutures and a new synthetic absorbable suture. Other products include an antibacterial antiseptic hand wash and a line of soap-impregnated surgical scrub sponges.



Davis & Geck offers a wide range of wound management products for the surgical community.

DCN Plastic Inc.

200 St. Louis
Warwick, Quebec
Canada J0A 1M0

Tel: (819) 358-2085
Fax: (819) 358-5265

Contact: André Jean
Marketing Manager

Products/Services
Snap cap vials

Current Export Markets
U.S.A., Latin America, Caribbean

Company Summary

DCN Plastic Inc. was founded in 1903, originally to manufacture and distribute grooming aids, then expanding its product line to include injection moulded products like custom industrial extrusions, home and garden utility items, and pharmaceutical vials which are marketed under the trade name, Pharma. The company's manufacturing facility, which employs 75 people, occupies a total of 6,660 square metres (74,000 square feet) and includes 14 injection moulding machines, two extruders, a fully-equipped machine shop and quality control department.

Decolam Inc.

2145 rue Lavoisier, Parc Jean Talon Nord
Ste-Foy, Quebec
Canada G1N 4B2

Tel: (418) 527-2544
Fax: (418) 687-1266

Contact: Jean-Claude Giguere

Products/Services
Sanitary area partition systems • Handrails and protective panels

Current Export Markets
U.S.A.

Company Summary

Decolam Inc. was established in 1971 to manufacture custom counter panels of laminated plastic. The company specializes in the fabrication of partition systems for sanitary areas such as bath, shower or dressing rooms, as well as handrails and protective coverings for walls. Products are manufactured of wood or solid plastic surfaced on both sides with a decorative plastic laminate.



Decolam reinforced decorative panels and handrails are easily installed, require minimal maintenance and available in a wide choice of standard colors, finishes and sizes.

Dectronique Inc.

2065 boulevard Charest Ouest
Ste-Foy, Quebec
Canada G1N 2G1

Tel: (418) 681-4681
Fax: (418) 527-7591

Contact: Clement Beaumont
President

Products/Services
Electrolysis equipment: Epilators, magnifying lamp, treatment tables, stool, wax heater

Current Export Markets
U.S.A.

Company Summary

Founded in 1983, Dectronique Inc. specializes in the design and manufacture of electrolysis instruments and furnishings. The company's epilators feature microcircuitry-regulated output, internal memory and programmable functions, pre-selection of most used parameters, a clock and a chronometer. A leader in the electrolysis field, Dectronique is currently expanding its distribution network to include foreign markets.

Dentech Products Ltd.

2120 Paramount Crescent
Clearbrook, British Columbia
Canada V2S 4N5

Tel: (604) 852-6911
Fax: (604) 852-4823

Contact: Anton Simor
President

Branch Offices

Dentech Corporation
529 West Front Street
Sumas, Washington
U.S.A. 98295
(206) 988-7911

Products/Services

Dental chairs, lights and light post extensions • Chair- and wall-mounted dental units • Assorted carts and trays • Syringes • Arm systems, hanger and hanger bars, handpiece controls, cuspidors • Filter regulators and accessories • Control system accessories

Current Export Markets

U.S.A., Europe

Company Summary

Dentech Products Ltd. is Canada's largest manufacturer of dental equipment and exports nearly 95 per cent of total production. Established in 1974, the company has two manufacturing facilities employing 110 people: a 4,500-square-metre (50,000-square-foot) plant in British Columbia and a United States-based assembly plant with 1,800 square metres (20,000 square feet). Dentech is currently engaged in a major expansion program to increase manufacturing and research facilities. Besides developing new designs for dental delivery systems, optical products and power systems, the company plans to introduce a newly-designed lightweight battery-powered wheelchair.



Dentech's dental delivery systems combine common sense engineering with functional simplicity.

Dentigum Dental Products Inc., Division of Sylbec Inc.

P.O. Box 280
Ste-Therese, Quebec
Canada J7E 4J2

Tel: (514) 433-3232
Fax: (514) 433-7351

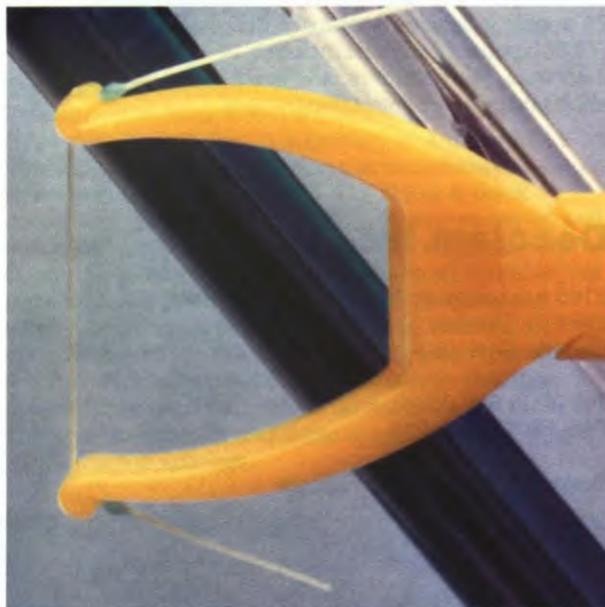
Contact: Régent Racine
Sales Director

Products/Services

Dental flossing device

Company Summary

Dentigum Dental Products Inc. was established in 1981 to develop and manufacture innovative products for dental health care and preventive dentistry. In 1989, the company introduced Recur-Dent, a unique dental floss holder. Offering an easy and effective way to use dental floss, Recur-Dent removes plaque and allows easy access to all parts of the mouth.



Dentigum's unique concept of plastic balls on dental floss makes the Recur-Dent an easy and hygienic way of using dental floss.

Dextran Products Limited

415 Comstock Road
Scarborough, Ontario
Canada M1L 2H5

Tel: (416) 755-2231
Fax: (416) 755-0334
Telex: 06-963599

Contact: George Usher
President

Branch Offices

Polydex Pharmaceuticals Limited
1401 Neptune Drive
Boynton Beach, Florida
U.S.A. 33426
(407) 738-6972

Products/Services

Generic and over-the-counter drugs

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Dextran Products Limited, established in 1965, is a division of Polydex Pharmaceuticals Limited and a manufacturer of specialty substances for the industrial, pharmaceutical and veterinary markets. Primary chemical formulations include products for human anemia prophylaxis, blood cholesterol reduction, chemicals for research (especially in molecular biology) and natural and synthetic polymer beads for chromatography. Dextran is committed to intensive research and development programs and has introduced many pharmaceutical breakthroughs, like Dextran Sulphate, an antiviral agent and potential treatment for AIDS, introduced in 1988.

Diagnostic Chemicals Limited

West Royalty Industrial Park
Charlottetown, Prince Edward Island
Canada C1E 1B0

Tel: (902) 566-1396
Fax: (902) 566-2498
Telex: 014-44173

Contact: J. Regis Duffy
President

Branch Offices

Diagnostic Chemicals Limited (USA)
160 Christian Street
Oxford, Connecticut
U.S.A. 06483
(800) 225-5325 (U.S.A. only)

Products/Services

Clinical chemistry assay procedure • Components for diagnostic assays • Chromogenic and fluorogenic enzyme substrates • Immunograde and custom enzymes

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Founded in 1970, Diagnostic Chemicals Limited is the largest Canadian manufacturer of diagnostic products for use in clinical chemistry. The company's integrated 2,457-square-metre (27,300-square-foot) manufacturing facility is divided into three divisions: Fine Chemicals, Biotech and Diagnostics. Products marketed worldwide include organic chemicals for a variety of industrial, research and diagnostic applications, extraction and purification of proteins and preparation of components for diagnostic assays for use with an array of clinical chemistry analysers. The company offers private labelling and has the capability to custom manufacture specialty chemicals.

Diros Technology Inc.

965 Pape Avenue
Toronto, Ontario
Canada M4K 3V6

Tel: (416) 421-9211
Fax: (416) 421-9212

Contact: Nick Vahaviolos
General Manager

Products/Services

Radiofrequency lesion generators • Electrode, lesion and other kits for radiofrequency lesion generators • Cordotomy head holder • Neurectomy needle

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Diros Technology Inc. is primarily a manufacturer of electromedical equipment. The company was established in 1983 as a continuation of the radiofrequency generator product line of OWL Instruments, which began in 1970. The Owl Universal RF System combines in one instrument all the electrophysiological requirements for electrode localization and electrocoagulation — impedance measurement, stimulator and radiofrequency lesion generator. Also offered is a full range of temperature monitoring lesion kits. Diros Technology is currently developing other products such as a bioresistance meter for assessment of body mass.

Diversity Products Ltd.

46 Ruttan Bay
Winnipeg, Manitoba
Canada R3T 0H6

Tel: (204) 453-0573
Fax: (204) 452-9707

Contact: Mort Larsen
Sales Engineer

Products/Services

Door monitor system • Emergency call system • Assault alarm • Roam alert • Nurse call • Doctor's in-out register

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Diversity Products Ltd. was established in 1980 to design, manufacture and distribute communication and security products for health care markets worldwide. Products include a door system that provides monitoring of switch contacts for up to 248 locations, a supervised nurse call system for the electronic supervision of patients, an assault alarm to protect staff working late at night or in secluded areas, and a patient anti-wander system. All products utilize microprocessors; integrated circuits and visual indicators are either LED type or LCD displays.

Dominion Biologicals Limited

5 Isnor Drive
Dartmouth, Nova Scotia
Canada B3B 1M1

Tel: (902) 468-3992
Fax: (902) 468-3599
Telex: 019-31414

Contact: Theril Andrews
Vice-President Marketing

Products/Services

Blood bank reagents: Antiglobulin sera, ABO grouping and typing, rare blood typing, reagent red blood cells

Current Export Markets

U.S.A., Europe, Asia, Middle East

Company Summary

Established in 1972, Dominion Biologicals Limited specializes in the manufacture and marketing of quality blood diagnostic products worldwide. It is the only immunodiagnostic company in blood banking with fully-integrated hybridoma research, development and production facilities, from the processing of initial raw materials (human plasma, hybridoma-derived antibodies and red blood cells) to final filling, labelling and quality control. Dominion Biologicals' hybridoma research and development is designed to replace human and animal source antibodies with murine and human monoclonal antibodies for use in new immunodiagnostic test systems.



Dominion Biologicals is a specialty manufacturer of blood diagnostic products.

Ebco Industries Ltd.

7851 Alderbridge Way
Richmond, British Columbia
Canada V6X 2A4

Tel: (604) 278-5578
Fax: (604) 278-7230

Contact: Reg Allen
Vice-President Sales

Products/Services

Cyclotron • Linen carts • Laundry carts and hampers

Current Export Markets

U.S.A.

Company Summary

Established in 1956, the Ebco Industries Ltd. group of companies includes two divisions active in health care. Ebco Technologies designs and manufactures a series of cyclotrons and associated equipment for the production of radioisotopes. The technology for this development was made available through a transfer agreement with TRIUMF, the accelerator centre in Vancouver, Canada. The company provides design and construction of a complete facility, including concrete vaults, processing and laboratory rooms and other support-systems. Ebco's Light Metal Fabrication division manufactures a line of stainless steel and polyethylene laundry and linen carts and equipment.

Eckel Industries of Canada Limited

P.O. Box 776
100 Allison Avenue
Morrisburg, Ontario
Canada K0C 1X0

Tel: (613) 543-2967
Fax: (613) 543-4173

Contact: Blake Noon
General Manager



Eckel preassembled, compact audiometric booths provide the proper acoustic environment for medical audiometric testing.

Products/Services

Audiometric rooms and booths

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1962, Eckel Industries of Canada Limited specializes in manufacturing noise control products and systems. Hearing conservation and acoustic research booths, rooms and medical suites are produced to exacting specifications that meet the clinical and diagnostic needs of audiologists, otologists and otolaryngologists. The company's engineered anechoic research chambers span a full range of testing applications including basic acoustic research, free space sound environmental studies and sound testing of mechanical and electrical machinery, communications equipment, and industrial and consumer products.

EHM Rehabilitation Technologies Inc.

955 Alness Street
Downsview, Ontario
Canada M3J 2J1

Tel: (416) 661-3030
Fax: (416) 661-3036

Contact: Rick Booth
Marketing Manager

Products/Services

Transcutaneous electronic nerve stimulator

Current Export Markets

U.S.A., Australia, New Zealand

Company Summary

EHM Rehabilitation Technologies Inc. is a subsidiary of MDS Health Group Limited, a Canadian company with diverse health-related operations in Canada and the United States. Established in 1985, EHM Rehabilitation is involved in the development of technologies for relief of chronic and acute pain. Codetron, the company's first commercial device, delivers coded messages to the brain to induce the release of natural neurotransmitters and neurochemicals to ultimately, relieve pain. The device is marketed worldwide and patented in Canada, the United States and Europe.

EKEG Electronics Co. Ltd.

P.O. Box 46199, Station G
Vancouver, British Columbia
Canada V6R 4G5

Tel: (604) 273-4358

Contact: Dr. Peter Graystone
President

Products/Services

Activity board for disabled children • Biomedical electronic equipment • Telemetry transmitters and receivers for animal research • Computer keyboards • Telephone keyboards • Radio remote controls for the disabled

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

EKEG Electronics Co. Ltd. designs, manufactures, distributes and markets worldwide medical assist devices for the disabled and electronic instruments for research and teaching. Established in 1968, the company is a leading producer of expanded keyboards for electronic learning aids, especially keyboards for all microcomputers. EKEG continues to develop aids for the handicapped like the Mac Rat, an oversize mouse with an expanded numeric keypad for computers, which was introduced in 1988. Currently, the company is developing assist devices for business equipment.

Electrohome Limited

809 Wellington Street North
Kitchener, Ontario
Canada N2G 4J6

Tel: (519) 744-7111
Fax: (519) 749-3131
Telex: 069-55449

Contact: Bruce Brown
Manager Sales & Marketing

Products/Services

Monochrome and colour monitors

Current Export Markets

U.S.A., Europe

Company Summary

Founded in 1907, Electrohome Limited is a diversified Canadian corporation with major business interests in broadcast communications, commercial electronics and fractional horsepower electric motors. The company's electronics division designs, manufactures and markets worldwide a number of video display products, ranging from small screen monitors to sophisticated large screen monochrome and colour data/graphics and video projection systems.

Electromed International Limitée

310 boulevard Industrial
St-Eustache, Quebec
Canada J7R 5V3

Tel: (514) 491-2100
Fax: (514) 491-4138

Contact: Andrée Demers
Exports

Branch Offices

Electromed USA Corporation
35595-F Curtis Boulevard
Eastlake, Ohio
U.S.A. 44095-4101
(216) 942-7672

Electromed Europe SA.
ZAC de la Gandonne 13300
Salon de Provence, France
011 3390422375

Products/Services

X-ray generators • Computerized angiography system
• Cardiac catheterization system • Multi-positional table

Current Export Markets

U.S.A., Asia

Company Summary

Electromed International Limitée was founded in 1982 to design, manufacture and market high technology products, primarily angiographic and radiology devices. Ninety per cent of all sales are exported and the company has more than 200 installations worldwide. Electromed sub-contracts the manufacture of electronics and mechanics. Branches in France and the United States currently market and service Electromed products.



X-ray generators from Electromed for fluoroscopy and radiography applications.

Electro-Therapeutic Devices Inc.

570 Hood Road, Suite 14
Markham, Ontario
Canada L3R 4G7

Tel: (416) 475-8344
Fax: (416) 475-5143
Telex: 06-986576

Contact: D. Weinrabbe
Export

Products/Services

Transcutaneous electronic nerve stimulator

Company Summary

Electro-Therapeutic Devices Inc. is a manufacturer of physical therapy devices specializing in micro-current, transcutaneous electrical and electronic muscle stimulators. Established in 1981, the company offers licensing arrangements, private labelling to customers' specifications and on-site training. The Accu-O-Matic VM2 is the original micro-current electrical stimulator with the patented Tsunami wave (electrically-simulated tidal wave) for fast, effective pain relief and tissue repair.



The Accu-O-Matic micro-current electrical stimulator for fast, effective pain relief and tissue repair.

Entreprise de Fabrication Medicale D.C.C. Inc.

9950 boulevard Parkway
Ville d'Anjou, Quebec
Canada H1J 1P5

Tel: (514) 335-4695
Fax: (514) 354-6051

Contact: Normand St-André
Vice-President Production

Products/Services

Operating room caps • Shoe covers • Vaginal and rectal cannulae • Urinal • Bed pan • Emesis basin • Hair rinser • Sponge bowl • Water carafe

Company Summary

Entreprise de Fabrication Medicale D.C.C. Inc. was established in 1979 to manufacture and market specialized hospital clothing made of synthetic materials. The company is continually researching new manufacturing processes and raw materials. Medica's expanded product line now includes a wide range of personal hygiene products made of injection moulded polypropylene — products it previously imported.

Eurodent International of America (Manufacturing) Ltd.

1381 Ampere Street
Boucherville, Quebec
Canada J4B 5Z5

Tel: (514) 521-8937
Fax: (514) 521-2975
Telex: 055-60340

Contact: Louie DiGesio
Marketing Director



Fully modular dental systems permit the possibility of changing the position and number of instruments without limits.

Products/Services

Modular dental units • Dental chairs and stools • Pneumatic dental instrumentation unit with instruments • Flexible fully rotational multi-directional dental operating light.

Current Export Markets

U.S.A.

Company Summary

Eurodent International of America (Manufacturing) Ltd. is one of four manufacturing plants that form the international Italian-based Gruppo Eurodent. Established in 1986, the company produces a variety of fully modular and expandable dental units, innovative chairs, doctor's stools, and operating lights. The company exports, markets and services its products to more than 56 countries worldwide. Currently, Eurodent is developing a new generation of delivery systems utilizing state-of-the-art European technology.

Everest & Jennings Canadian Limited

111 Snidercroft Road
Concord, Ontario
Canada L4K 2J8

Tel: (416) 669-2381
Fax: (416) 660-7875

Contact: Klaus Schacher
Sales & Marketing Manager

Branch Offices

Everest & Jennings Canada Limitée
2955-65 Pitfield Boulevard
Ville St. Laurent, Quebec
Canada H4S 1L6
(514) 337-9423

Products/Services

Manual and powered wheelchairs • Wheelchair accessories: Anti-tipping device, belts, cane/crutch holder, castor wheels, forward stabilizer, head rest, heel strap, leg rests, luggage rack, reachers, rims and tires, roller bumpers, toe and heel loops, trays

Current Export Markets

Europe

Company Summary

Everest & Jennings Canadian Limited is a subsidiary of an international organization manufacturing mobility aids for the physically disabled. In the early 1960s, the company began manufacturing in Canada a complete line of manual and powered wheelchairs and accessories. Everest & Jennings now offers more than 100 different production and custom models. The company has manufacturing facilities totalling 13,500 square metres (150,000 square feet) divided between two locations and employs about 200 people.

E.L. Bryenton & Associates Inc.

P.O. Box 8823
Ottawa, Ontario
Canada K1G 3J2

Tel: (613) 727-5800
Fax: (613) 727-5130

Contact: L.T. Szamosi
Marketing Manager

Products/Services

Electronic travel aid for the blind

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

E.L. Bryenton & Associates Inc. was established in 1982 to produce electronic systems and devices, primarily products for the blind and visually impaired. The company's Sensory 6 is intended for use with a cane or guide dog and consists of eyeglasses, earphones and a compact control unit with an eight-hour rechargeable power pack. The device emits ultrasonic waves that detect objects in its path up to 3.5 m (12 feet) away. Tones, emitted in the earphones, rise in pitch as objects are approached for user location and avoidance (no tone is heard when the path is clear). Each unit includes written and audio instructional material.



E.L. Bryenton's Sensory 6 electronic travel aid serves as a mobility device for the blind.

Fauteuils Napierville Inc.

397 rue Marchand
Napierville, Quebec
Canada J0J 1L0

Tel: (514) 245-7524
Fax: (514) 245-7419

Contact: Robert Hébert
President

Products/Services

Geriatric chair • Manual wheelchairs

Company Summary

Fauteuils Napierville was established in 1986 to manufacture and distribute Horizon manually-propelled wheelchairs, offered in a variety of styles, including a reclining back wheelchair with eight position adjustments. During 1987, the company, after intensive research, expanded its product line to include geriatric chairs. Further development has resulted in Fauteuils Napierville's latest model, the FGH-300, which features a pliable back.



A wide selection of accessories increases the versatility of the Horizon line of manual wheelchairs.

Focus Automation Systems Inc.

419 Phillip Street, Unit 7
Waterloo, Ontario
Canada N2L 3X2

Tel: (519) 746-4918
Fax: (519) 747-9142

Contact: Eric Peterson
President

Products/Services

Image buffer • Filmless processing device

Current Export Markets

U.S.A.

Company Summary

Focus Automation Systems Inc. is an independent Canadian-owned company founded in 1987 to research, develop and manufacture machine vision products for biomedical and manufacturing (primarily automotive) applications. Working in partnership with Agfa-Gavaert Canada Ltd., the company developed an image buffer which is marketed worldwide as an add-on to Agfa's automated film processor. Recently, Focus, in collaboration with Agfa-Gavaert and Sony of Canada Ltd. introduced Mini-Pacs, a complete filmless processing system for hospital radiology departments.

Formedica Ltd.

1481 Begin
Ville St. Laurent, Quebec
Canada H4R 1V8

Tel: (514) 336-4821
Fax: (514) 336-2418

Contact: Raymond Fortin
Director

Products/Services

Cervical collar • Clavicle straps • Finger and hand splints • Wheelchair and bed restraint vests • Heel and elbow protectors • Decubitus pads • Bumper pads • Abdominal, arm, knee, leg, shoulder and wrist supports

Current Export Markets

France, Pakistan

Company Summary

Founded in 1972, Formedica Ltd. specializes in the manufacture of a wide range of geriatric and orthopedic products. The company distributes its products to major health care institutions and pharmacies in Canada and Europe, and is currently developing markets in The Netherlands, North Africa and the Mediterranean.

Fullerton, Sherwood Engineering Ltd.

6450 Van Deemter Court
Mississauga, Ontario
Canada L5T 1S1

Tel: (416) 670-0656
Fax: (416) 670-8318
Telex: 06-968905

Contact: D. Fullerton
President

Products/Services

Hyperbaric oxygen systems

Current Export Markets

U.S.A., United Kingdom, Australia, New Zealand

Company Summary

Fullerton, Sherwood Engineering Ltd. is a professional engineering and manufacturing company dedicated to providing specialized technology and services. Founded in 1980, the company offers a wide range of hyperbaric oxygen systems from monoplace medical systems through to multiple occupancy facilities. The company's expertise encompasses research and development, design, manufacturing, project management and company turnkey facility installations.

Galenica Inc.

P.O. Box 13
Ste-Therese, Quebec
Canada J7E 4H7

Tel: (514) 437-3111
Fax: (514) 430-1467
Telex: 05-25134

Contact: Betty Mailhot
Director of Sales

Products/Services

Disposable products: Amniotome, anoscope, vaginal speculum • Tubing connector

Current Export Markets

U.S.A., Europe

Company Summary

Galenica Inc. was established in 1982 to research, develop, manufacture and market a line of specialty disposable medical and surgical products worldwide. The joint acquisition of an injection plastic moulding company in 1987 allowed Galenica to expand its product range to include sterile and non-sterile graduated leakproof tubing connectors as well as a specialty designed disposable amniotome.

George Courey Inc.

5550 Ferrier
Town of Mount Royal, Quebec
Canada H4P 1N2

Tel: (514) 342-6315
Fax: (514) 342-8027

Contact: Huguette De Lisle
Sales Co-ordinator

Branch Offices

George Courey Inc.
1400 Alness Street, Unit #1
Concord, Ontario
Canada L4K 2W6
(416) 669-1551

Products/Services

Reusable incontinence products • Underpads
• Drawsheets • Aprons • Adult bibs • Diapers
• Smoker's aprons • Pillow protectors

Current Export Markets

U.S.A.

Company Summary

In its 75 years of existence as a major exporter/importer in the textile business, George Courey Inc. has earned a reputation for excellence, particularly in the institutional sector. The company manufactures a complete line of reusable incontinence products under the registered trade name, Protection Plus. The entire product line is carefully designed to combine comfort with effectiveness while improving the physical and psychological quality of life for people who suffer from incontinence. Currently, the company is developing a high-quality vinyl replacement that will offer customers a lower cost alternative.



Protection Plus reusable no-leak incontinence briefs are comfortable, soft and super-absorbent.

Germiphene Corporation

P.O. Box 1748
Brantford, Ontario
Canada N3T 5V7

Tel: (519) 759-7100
Fax: (519) 759-1625

Contact: Lorne McVicar
Director of Marketing

Products/Services

Dental products: Sterilizing and disinfecting solutions • Fluoride gels and rinses • Disposable fluoride gel trays • Topical anesthetics • Prophy pastes and powders • Bibs, face masks, gloves

Current Export Markets

U.S.A., Europe

Company Summary

Germiphene Corporation is a fully-integrated manufacturer and distributor of dental products and pharmaceuticals. Established in 1952, the company offers a wide variety of products that are marketed worldwide. Custom formulation and manufacturing is also available. Under new management, Germiphene has pledged a greater commitment to research and development. New products currently under development are improved disinfectants, antimicrobial hand washes and products for preventive dentistry.

Godiva Pattern and Mould Ltd.

300 Deerhide Crescent
Weston, Ontario
Canada M9M 2Y6

Tel: (416) 741-6669
Fax: (416) 741-3028

Contact: Paul Storrie
President

Products/Services

Surgical instruments

Current Export Markets

U.S.A., Asia

Company Summary

Godiva Pattern and Mould Ltd. was established in 1978 to develop, manufacture and market speciality metal products worldwide. Under the Forder brand name, the company offers a complete line of self-retaining retractors for abdominal, flank, pelvic and thoracic surgery. Godiva utilizes computer design to develop its instruments and custom products which are produced on computerized milling machines. The company is currently developing joint replacement inserts and other types of retractors.

Gow Trainer Ltd.

310 Georgian Drive,
R.R. #1
Barrie, Ontario
Canada L4M 4Y8

Tel: (705) 721-9994

Contact: Gordon Gow
President

Products/Services

Exercise systems for rehabilitation and strength training

Current Export Markets

U.S.A.

Company Summary

Gow Trainer Ltd. was established in 1974 and for the past five years has been manufacturing and distributing rehabilitation and strength training equipment. The company offers three different models, particularly suited for use by the disabled: the Horizontal Slider for analysing and training the upper or lower body; the Strider for leg training; and the G2 Max for strengthening the rotational muscles of the ankle, knee, hip and thoracic spine. All products are marketed across North America. Currently, the company is developing and testing other, more specific pieces of equipment and expanding its distribution network.

Graphic Controls Canada Limited

P.O. Bag 5500
215 Herbert Street
Gananoque, Ontario
Canada K7G 2Y7

Tel: (613) 382-4733
Fax: (613)382-7036
Telex: 066-3216

Contact: David McKennitt
Medical Sales & Marketing Manager

Branch Offices

Miller Graphic Controls Pty., Ltd.
P.O. Box 199
Clifton Hill, Victoria
Australia 3068
61-3-481-2022

Controles Graficos S.A. de C.V.
Apartado Postal M-8712
Mexico 1, D.F.
Codigo Postal 06000
(905) 569-1911

Controles Graficos Ibericos, S.A.
Samaniego, 9
Poligono Las Mercedes
28022 Madrid, Spain
34-1-747-0444

Products/Services

Disposable electrocardiograph (ECG) electrodes • Fetal monitoring charts • Ultrasound gels • Data recording chart paper • ECG monitoring cable and recording charts • Disposable daily exposure detection badge for ethylene oxide

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Australia

Company Summary

Established in 1909, Graphic Controls Canada Limited is one of Canada's leading manufacturers of medical disposable products. The company's 5,850-square-metre (65,000-square-foot) manufacturing, office, and research and development facilities employ 198 people; sales and distribution outlets are located in four major centres across Canada. Graphic Controls' products are marketed to health care institutions under the trade name, Medi-Trace. Instrument recording charts are

manufactured under foreign licence and not available for sale in the United States. The company recently introduced the dTect badge, a device for detecting the daily exposure for ethylene oxide to one part-per-million without instrumentation.



Medi-Trace brand electrocardiograph electrodes manufactured by Graphic Controls.

G. Brunatti & Sons Ltd.

P.O. Box 454
Parry Sound, Ontario
Canada P2A 2X5

Tel: (705) 746-5622
Fax: (705) 746-8688

Contact: David Brunatti
Vice-President

Products/Services

Emergency evacuation stretcher

Company Summary

Established in 1939, G. Brunatti & Sons Ltd. manufactures soft goods and speciality products for health care facilities and institutions as well as other industries. The company's evacuation stretcher was originally designed for St. Joseph's Hospital, a chronic care facility in Northern Ontario, to evacuate totally dependent patients. The device minimizes physical strength requirements to safely rescue or transport victims from the area of danger. G. Brunatti & Sons is licensed to market the device internationally.

Hampton Manufacturing Ltd.

400-9600 St-Laurent
Montreal, Quebec
Canada H2N 1R3

Tel: (514) 389-2677
Fax: (514) 389-3171

Contact: Richard Lutfy
Director

Products/Services

Patient gowns • Operating room clothing • Laboratory coats • Uniforms

Current Export Markets

U.S.A.

Company Summary

Hampton Manufacturing Ltd. has been manufacturing apparel for health care and other industries since 1898. The company's White Cross uniforms are available in a wide selection of fashionable and functional styles, and offered in standard or custom designs to meet specific user needs. Hampton Manufacturing occupies a fully-integrated 2,250-square-metre (25,000-square-foot) facility employing 90 people.

Health Care Systems Inc.

13511 Commerce Parkway, Suite 100
Richmond, British Columbia
Canada V6V 2J8

Tel: (604) 273-4900
Fax: (604) 273-2764

Contact: David Wilson
Vice-President Marketing

Branch Offices

Health Care Systems Inc.
5925 Airport Road, Suite 700
Mississauga, Ontario
Canada L4V 1W1
(416) 676-8145

Health Care Systems Inc.
754 Pacific Highway, 1st Floor
Chatsworth, N.S.W.
Australia 2067

Products/Services

Clinical, financial, and patient care computer software systems

Company Summary

Health Care Systems Inc., established in 1982, offers a fully functional hospital information system with modules for patient care, clinical and financial management applications within a health care facility. Each module is supported with implementation, planning, on-site training and ongoing systems support. Products utilize

computer technology from major leaders in hardware design with software designed by Health Care Systems. In addition to computer-based products, the company provides a wide range of professional consultation designed to assist hospitals in resource management.

Health Saver Products, Division of Hear Saver Limited

P.O. Box 39
Grimsby, Ontario
Canada L3M 4G1

Tel: (416) 945-2242
Fax: (416) 945-3386

Contact: T.E. Maloney
President

Branch Offices

Hear Saver, Inc.
P.O. Box 213 L.P.O
1555 Third Avenue
Niagara Falls, New York
U.S.A. 14304-0213

Products/Services

Pill boxes • Storage cases • Eye patches • Anti-fog lens cleaner • Ear plugs

Company Summary

Health Saver Products, a division of Hear Saver Limited, was established in 1969 to manufacture ear and eye protection for the military and industrial safety markets, gradually expanding into the health and home care areas. Under the trade names Ear-Mate, Health Saver and Hear-Saver, products are marketed worldwide in 75 countries. Many of the items are patented. The company also offers private labelling.



Health Saver products for eyeglass wearers.

Helix Biotech Corporation

215-7080 River Road
Richmond, British Columbia
Canada V6X 1X5

Tel: (604) 270-7468
Fax: (604) 270-8208

Contact: Jennifer Clay
Marketing Manager

Products/Services

Purified protein standards

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Founded in 1981, Helix Biotech Corporation is engaged in scientific research, development, manufacturing and marketing of quality diagnostic components and systems for use in the clinical, veterinary and aquaculture industries. The company is a worldwide supplier of immunodiagnostic products for professional use. Helix Biotech's systems use enzymes to produce a simple colour change to indicate test results. Current production includes substances used by manufacturers of diagnostic test systems for the early detection of infections, cancers, birth defects and malfunctions of the thyroid gland and liver.

Heli-Fab Ltd.

150 Cree Crescent
Winnipeg, Manitoba
Canada R3J 3W1

Tel: (204) 889-0942
Fax: (204) 888-2912

Contact: A.J. (Al) Derksen
Marketing Manager

Products/Services

Beds • Stainless steel and aluminum cabinetry
• Swivelling casters of conductive and non-conductive rubber • Portable wheelchair lift

Current Export Markets

U.S.A.

Company Summary

Heli-Fab Ltd. specializes in weldments, sheet metal fabrication, heli-arc welding and precision computer numeric-controlled (CNC) punching, primarily on non-ferrous metals such as aluminum and steel. Founded in 1977, the company operates a 1,890-square-metre (21,000-square-foot) manufacturing facility and employs 63 people. Heli-Fab offers a wide range of products for the aerospace, communications, medical and transportation industries. Working closely with the National Research Council, the company developed its wheelchair lift, which is designed to improve access to buildings for the handicapped. Heli-Fab's non-magnetic caster is used in the medical industry for computed tomography (CAT) scan tables.

Herdt & Charton Inc.

9393 L.H. Lafontaine
Anjou, Quebec
Canada H1J 1Y8

Tel: (514) 353-8950
Fax: (514) 353-3470
Telex: 05-828761

Contact: Y. Caron
Director of Sales

Products/Services

Generic and over-the-counter drugs

Company Summary

Founded in 1923, Herdt & Charton Inc. is engaged in the marketing of three diverse product lines, one of which is pharmaceuticals. Under the trade name Charton Laboratories, the company markets generic and/or over-the-counter analgesic, choleric, decongestants and ophthalmic drugs, either directly or under licence from foreign laboratories.

Heron Technology Corp.

550 Alden Road, Suite 203
Markham, Ontario
Canada L3R 6A8

Tel: (416) 475-8050
Fax: (416) 475-5842

Contact: Ron Hebert
President

Products/Services

Financial and patient care software for hospitals

Company Summary

Founded in 1984, Heron Technology Corp. is a private Canadian firm specializing in the production and implementation of application software for the hospital marketplace. Applications include the financial and patient care areas and are implemented on departmentally-based microcomputers connected by a local area network operating under the Unix operating system. The costs associated with this distributed data processing approach are said to be considerably less than those incurred by hospitals equipped with a central mainframe computer.

Home-Aid Products, Division of Martin-Hughes Industries Inc.

111 Esna Park Drive, Unit 9
Markham, Ontario
Canada L3R 1H2

Tel: (416) 477-8326
Fax: (416) 479-0990

Contact: Doug Hughes
Vice-President

Products/Services

Bath and shower safety seats • Grab bars • Bath tub safety rails

Current Export Markets

U.S.A.

Company Summary

Home-Aid Products, a division of Martin-Hughes Industries Inc., was established in 1972. The company manufactures a wide range of quality products designed for the disabled and elderly. Made of steel and aluminum, all products are available in a variety of styles and finishes. In addition, the company offers custom manufacturing of specialty bath and patient assist products on request.



Home-Aid bathroom safety seats are available in a variety of styles and finishes.

IAF BioChem International Inc.

10900 Hamon Street
Montreal, Quebec
Canada H3M 3A2

Tel: (514) 335-9922
Fax: (514) 335-9919
Telex: 058-27642

Contact: Nancy Kay
Product Manager

Products/Services

AIDS detection kit

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Established in 1986, IAF BioChem International Inc. is a Canadian-owned pharmaceutical company committed to the research, development, manufacturing and distribution of products for the diagnosis, prevention and treatment of diseases involving the immune system. The company's initial product, the HIV-1 and HIV-2 AIDS diagnostic test kit is marketed worldwide. IAF BioChem is currently developing a number of viral and bacterial diagnostic tests based on the company's epitope synthesis technology. Additionally, ongoing extensive research programs include the eventual manufacture of vaccines and more recently, the discovery of nucleoside analogs for AIDS therapy.



IAF BioChem's AIDS diagnostic test kits are capable of detecting anti-HIV antibodies with 100 per cent sensitivity.

ICN Canada Ltd.

1956 Bourdon Street
Montreal, Quebec
Canada H4M 1V1

Tel: (514) 744-6792
Fax: (514) 744-1842
Telex: 05-827781

Contact: R. Cantin
Manager Sales & Marketing Services

Products/Services

Generic and over-the-counter drugs • Dermatological care and treatment products

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

ICN Canada Ltd. is a subsidiary of ICN Pharmaceuticals, an international company with its head office in Costa Mesa, California, U.S.A. Founded in 1961, ICN Canada specializes in the research, development, manufacturing, distribution and marketing of pharmaceutical and surgical products used in such areas as oncology, dermatology, gastroenterology and psychiatry, as well as over-the-counter applications. The company's fully-integrated 9,000-square-metre (100,000-square-foot) manufacturing plant employs 200 people. ICN Canada's R and D laboratories are currently developing new products for treatment of cancer and viral diseases.



Sun screen dermatological care and treatment products from ICN.

Immunocorp

5800 Royalmount Avenue
Montreal, Quebec
Canada H4P 1K5

Tel: (514) 733-1900
Fax: (514) 733-1212
Telex: 05-826655

Contact: Pierre Du Ruisseau
Vice-President & General Manager

Branch Offices

Medicorp Inc.
45 Eliot Hill Road
South Natick, Massachusetts
U.S.A. 01760
(508) 655-3722

Products/Services

Hormone test systems • Thyroid function test system
• Radioimmunoassay test systems

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Immunocorp, a division of Medicorp Sciences, is an early pioneer in immunodiagnostic testing, and Canada's largest manufacturer and distributor of immunodiagnostic products. Immunocorp is a fully-integrated company with resources that include a fully-automated manufacturing facility approved by the U.S. Food and Drug Administration, and a modern laboratory. Besides producing, distributing and marketing a wide range of immunoassay products worldwide, the company custom manufactures solid phase antibody-coated tubes for other manufacturers and distributes a line of genetic engineering reagents to molecular biologists.

Imperial Surgical Company, Division of Paja Company Limited

3585 St. Clair Avenue East
Scarborough, Ontario
Canada M1K 1L9

Tel: (416) 264-2341
Fax: (416) 264-2094

Contact: C.E. Laurin
General Manager

Branch Offices

Imperial Surgical Company
170 Osborne Street South
Winnipeg, Manitoba
Canada R3L 1X9
(204) 453-1333

Products/Services

Examination, infant and patient room furniture and accessories • Stretchers • Various cabinets, carts and trucks • Obstetrical mirror • Autopsy tables, revolving stools • Sterilizers • Scoliosis operating frame • Blanket and warming cabinets • Ophthalmic chair
• Ear/nose/throat examination and treatment chair
• Infra-red lamp • Perineal heater • Intravenous support systems • Scrub sink shelf

Current Export Markets

U.S.A., Latin America, Caribbean

Company Summary

Imperial Surgical Company, a division of Paja Company Ltd., is a Canadian-owned firm established in 1950. The company designs, manufactures and markets worldwide a complete range of surgical and hospital equipment. More than 600 products are offered for clinic, laboratory or hospital applications. In addition, the company specializes in manufacturing custom stainless steel equipment. Imperial Surgical's modern 6,300-square-metre (70,000-square-foot) manufacturing facility is fully integrated and employs 60 people.

Independent Needs Centre

300 Don Park Road, Unit 24
Markham, Ontario
Canada L3R 3A1

Tel: (416) 479-1448
Fax: (416) 479-7618

Contact: Marsha Godfrey
President

Products/Services

Bath boards • One-handed grooming and dressing aids
• Bed ladder • Kitchen and cooking aids • Wheelchair accessories: Ashtray, storage bags, trays • Wheelchair drop seats • Amputee seat • Seat wedges • Raised cushions • Reachers • Transfer board

Company Summary

Independent Needs Centre, established in 1981, manufactures and distributes self-help devices for the disabled and the elderly. Its management team is comprised of occupational therapists with more than 20 years combined experience in the health care field. The company offers a wide range of innovative accessories for scooters, walkers and wheelchairs as well as items for personal care, dressing, homemaking and recreation. Independent Needs Centre's newest product, a walker tray, adapts to most walkers and is easily installed without tools.



Wheelchair tote bag has adjustable webbing straps for easy installation on scooters or wheelchairs without push handles.

Ingram & Bell Inc.

20 Bond Avenue
Don Mills, Ontario
Canada M3B 1L9

Tel: (416) 444-7381
Fax: (416) 444-3894
Telex: 06-966622

Contact: G.A. Cornelius
President

Products/Services

Skin care products • Specialty detergents
• Disinfectants and antiseptics • Instrument lubricant

Current Export Markets

U.S.A., Europe, Australia

Company Summary

Established in 1905, Ingram & Bell Inc. has become Canada's largest Canadian-owned supplier of hospital and scientific supplies and equipment. The company's Medical Business unit offers a broad base of clinical care and surgical supplies; the Scientific division offers a wide range of equipment and supplies, and diagnostic reagents for clinical and pathology laboratories as well as for use in the bioresearch field. Ingram & Bell's research and development department is continually formulating new and innovative products. In addition, the company has established partnerships with leading health care and scientific suppliers to enhance its research endeavors.

Inter-Haematol Inc.

430 York Boulevard
Hamilton, Ontario
Canada L8R 3K8

Tel: (416) 521-8701
Fax: (416) 572-9464

Contact: Duane Bobyk
General Manager

Products/Services

Diagnostic kits and reagents for detection of blood clotting disorders

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1983, Inter-Haematol Inc. is a manufacturer of medical diagnostic kits and reagents used by clinical laboratories in the detection of human blood clotting disorders. A comprehensive product line consists of approximately 30 products. The company is an innovator of new diagnostic systems for the study and treatment of thrombosis, and is involved in extensive ongoing research and development. Products are sold through distributors in Europe under the label of Ortho Diagnostic Systems, and in the United States and Australia under the label of American Diagnostica Inc.

I.S.G. Technologies Inc.

3030 Orlando Drive
Mississauga, Ontario
Canada L4V 1S8

Tel: (416) 672-2100
Fax: (416) 672-2307

Contact: Ian Robertson

Products/Services

3D imaging workstation

Current Export Markets

Europe, Asia

Company Summary

I.S.G. Technologies Inc. was established in 1982 to design, manufacture and market medical imaging devices worldwide. The company's full solution three-dimensional compact medical imaging workstation can accept image data from a variety of CT scanners and MR imagers. From this data, with no additional patient scan time necessary, the device provides image display, manipulation and quantitative analysis. I.S.G. Technologies' workstation offers improved patient care through enhanced diagnostic accuracy, refined operative planning and improved communications between radiologists and surgeons.

John Lewis Industries Ltd.

10300 Ray Lawson Boulevard
Montreal, Quebec
Canada H1J 1M1

Tel: (514) 352-2950
Fax: (514) 355-7616

Contact: Daniel Lefebvre
Vice-President

Products/Services

Tongue depressors • Cervical spatulas

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean,
Australia, New Zealand

Company Summary

John Lewis Industries Limited, established in 1973, offers a range of wooden disposable products for the health care industry. All products are made from selected Canadian northern white birch polished to a satin finish then electronically sorted and automatically packed. The company operates three highly automated plants in Quebec and employs about 225 people.

Johns Scientific Inc.

175 Hanson Street
Toronto, Ontario
Canada M4C 1A7

Tel: (416) 699-5555
Fax: (416) 699-6536

Contact: Paul Richards
President

Products/Services

Vials • Pasteur pipets • Culture/media tubes

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean,
Australia, New Zealand

Company Summary

Established in 1928, Canadian-owned Johns Scientific Inc. manufactures, distributes and markets worldwide a full line of laboratory products. Many of the company's products are developed for specialized fields, such as clinical and research laboratories, industrial laboratories and the pharmaceutical industry. Johns Scientific is also a major distributor of numerous product lines of laboratory equipment and supplies for various manufacturers.

Joldon Diagnostics, Division of Joldon Investments Ltd.

81 Finchdene Square
Scarborough, Ontario
Canada M1X 1B4

Tel: (416) 292-1699
Fax: (416) 293-2492

Contact: Colin Oster
Vice-President Marketing

Products/Services

Tracers • Magnetic particle assays • Thyroid function
test systems • Cortisol • Testosterone • Custom
antibodies • Custom chemistries

Company Summary

Established in 1980, Joldon Diagnostics has been extremely successful in the development of immunochemistry products packaged in bulk for sale to large-volume users. All products adapt to automated sample processing instrumentation. The company occupies a manufacturing facility of 1,260 square metres (14,000 square feet) and employs 15 people. Currently, Joldon is involved in two major research projects: one with private industry, the other a co-operative venture with federal and provincial governments. Future developments include a broad range of non-isotopic esoteric assays.

Joyride Lift

149 Bentley Avenue, Unit 1
Nepean, Ontario
Canada K2E 6T7

Tel: (613) 723-0010
Fax: (613) 723-0670

Contact: Fern Bourdage
President

Products/Services

Wheelchair lift for mini-vans • Hand-grip driving controls

Current Export Markets

U.S.A.

Company Summary

Joyride Lift was established in 1981 to develop and market a wheelchair lift designed especially for the North American mini-van. The device forms an integral part of the van floor and allows the wheelchair occupant angle entry without head interference. The lift is custom built into each van at the company's Ontario facility. The company's hand-controlled driving device is simple to operate and adaptable to most vehicles. Additionally, Joyride Lift has recently introduced a modular mini elevator for the home. The unit is compact and easily shipped and then reassembled at the site.

J.E. Hanger of Montreal Ltd.

5545 St. Jacques West
Montreal, Quebec
Canada H4A 2E3

Tel: (514) 489-8214
Fax: (514) 489-9599

Contact: Gregg Berretta
Vice-President



A.C. Knee Orthoses control medial and lateral stresses — rotational control is obtained by the shape and close fit of the plastic pre-tibial shell.

Products/Services

Anterior cruciate knee orthosis

Current Export Markets

U.S.A.

Company Summary

J.E. Hanger of Montreal Ltd. was established in 1952 to develop and manufacture orthotics. The company occupies an 990-square-metre (11,000-square-foot) manufacturing facility and employs 30 people. J.E. Hanger is the inventor of the A.C. Knee Orthosis, which is designed for patients with anterior cruciate instability. The device is fabricated from a negative plastic mould to ensure an intimate fit of the plastic pre-tibial shell, which prevents slipping of the orthosis. The orthosis has been clinically tested and approved by orthopedic surgeons in Canada and the United States.

J.E. Roy (Plastique) Inc.

60 boulevard Begin
Ste-Claire, Quebec
Canada G0R 2V0

Tel: (418) 883-2711
Fax: (418) 883-4080

Contact: J. Ernest Roy
President

Products/Services

Plastic cosmetic and pharmaceutical bottles

Current Export Markets

U.S.A.

Company Summary

J.E. Roy (Plastique) Inc. was founded in 1965 to manufacture, distribute and market plastic bottles for cosmetic, industrial and pharmaceutical use. The bottles, made of blow-moulded low and high-density polypropylene and polyethylene, range in size from 7 cu.cm. to 250 cu.cm. (1/4 oz. to 6 oz.). J.E. Roy is currently expanding its production facility (which employs 20 people) and researching new manufacturing techniques and materials.

Karapita Products And Technology Incorporated

38 Robinter Drive
Willowdale, Ontario
Canada M2M 3R2

Tel: (416) 222-2452

Contact: Alex D. Karapita
President

Products/Services

Intravenous poles

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1979, Karapita Products and Technology Incorporated designs, manufactures and markets a complete line of stainless steel intravenous poles, tracks and carriers. In addition, the company has developed and patented an improved methodology for manufacturing counterbalancing arms used for suspending equipment. Custom design for specific applications is available.

Karl Hager Limb & Brace Ltd.

10745-124 Street
Edmonton, Alberta
Canada T5M 0H2

Tel: (403) 452-5771
Fax: (403) 452-3695

Contact: Tim Coates
Marketing Co-ordinator

Branch Offices

Karl Hager Limb & Brace Ltd.
#6-1960 Springfield Road
Kelowna, British Columbia
Canada V1Y 5V7
(604) 861-1833

Products/Services

Graphite knee orthosis

Company Summary

Karl Hager Limb & Brace Ltd., founded in 1971, designs, manufactures and markets across North America a line of prosthetics, orthotics and custom-made orthopedic products. The company's lightweight graphite knee orthosis provides medial, lateral, anterior and posterior stability and controls excessive rotation as well as hyperextension. Currently, the company is researching more efficient production techniques and conducting an extensive market analysis of its products.

Kel-Vec-Bec Ltd.

62 Maple Avenue North
Smith Falls, Ontario
Canada L7A 2A7

Tel: (613) 283-3196

Contact: Clifford Wolfe
President

Products/Services

Wheelchair lift and transfer system

Company Summary

Kel-Vec-Bec Ltd. was established in 1979 to research, develop, manufacture and market an automatic wheelchair lift and transfer system for full-size sport utility vehicles. The lift is custom built into each vehicle at the company's manufacturing facility in Ontario. The device raises the wheelchair occupant to the elevation of the vehicle and sliding sideways, places the wheelchair in the driving position.

Kolasa Fibre Optic Systems

2299 Drew Road, Unit #4
Mississauga, Ontario
Canada L5S 1A3

Tel: (416) 678-0773
Fax: (416) 792-8457

Contact: Andrew Kolasa
Owner

Products/Services

Fiberoptic cables for endoscopic surgery

Company Summary

Kolasa Fibre Optic Systems specializes in the design and manufacture of fiberoptic cables for endoscopic surgery. Established in 1987, the company produces more than 10 different models suited for use in medical and veterinary instrumentation, process and industrial control, and many other applications. Kolasa also offers a complete line of surgical fiberoptic light guides, terminals, curved or straight fiberoptic metal pipes, and armoured flexible and memory cables.

Lac-Mac Limited

425 Rectory Street
London, Ontario
Canada N5W 3W5

Tel: (519) 432-2616
Fax: (519) 432-6096

Contact: K. Peter McIntosh
Sales Co-ordinator

Products/Services

Surgical gowns and drapes • Candy striper outfits
• Laboratory coats • Smocks • Slippers • Therapy
bathing suits • Aprons, smoker's aprons, bibs • Bath
towels, bath mats • Bedspreads, sheets, pillow cases,
blankets • Patient gowns, pants, tops, pyjamas •
Drawsheets, underpads

Current Export Markets

U.S.A.

Company Summary

Lac-Mac Limited, a Canadian-owned company established in 1920, specializes in manufacturing hospital and health care clothing and linen. The company offers a wide range of products in a variety of colours, sizes and styles. Lac-Mac recently introduced a complete line of Gore-Tex barrier surgical drapes and operating room clothing, and chemical splash suits for heavy industry, composed of a microporous Gore-Tex membrane protected on both sides by fabric. It inhibits liquid and bacterial migration, is comfortably lightweight and breathable yet strong and durable.



Gore-Tex barrier surgical gowns and drapes from Lac-Mac.

Larose & Fils Ltée.

2255 boulevard Industriel
Chomedey, Quebec
Canada H7S 1P8

Tel: (514) 382-7000
Fax: (514) 667-8515

Contact: Jean Larose
President

Branch Offices

Larose & Fils Ltée. (Quebec)
1990 boulevard Charest Ouest
Ste-Foy, Quebec
Canada G4N 1K8
(418) 683-7000

Products/Services

Cleaning chemicals, deodorants, germicidal cleaners
• Disinfectants • Hand soaps

Company Summary

Founded in 1954, Larose & Fils Ltée. develops, manufactures and markets more than 4,500 chemical products for commercial, health care and industrial applications. The company is one of the largest chemical suppliers in Quebec, employing 60 people in a 9,000-square-metre (100,000-square-foot) fully-integrated manufacturing facility. Larose & Fils maintains an extensive in-house research facility and is committed to developing new pollution-free and environmentally safe products.

Lefar Health Associates, Inc.

P.O. Box 308, Station M
Halifax, Nova Scotia
Canada B3J 2N7

Tel: (902) 420-1231
Fax: (902) 422-1460

Contact: Fay Rozovsky
President

Branch Offices

Lefar Health Associates Inc.
P.O. Box 6941
Providence, Rhode Island
U.S.A. 02940-6941

Products/Services

Health management consulting services

Current Export Markets

U.S.A.

Company Summary

Lefar Health Associates, Inc. was founded in 1986 to meet the growing demand for practical solutions to health management problems. The company provides services with an orientation towards prevention of legal problems and assists in developing mechanisms for minimizing potential problems. Services include educational seminars, health agency role studies and consulting in quality assurance, risk management, board development, policy and procedure development, staff privileges disputes resolution, and preparation of consent to treatment manuals.

Lesarn Manufacturing Ltd.

1156 Speers Road, Unit 2A
Oakville, Ontario
Canada L6L 2X4

Tel: (416) 844-4270
Fax: (416) 842-6863

Contact: Les Rackham
Vice-President

Branch Offices

Lesarn Manufacturing Ltd.
10704 Mile Block Road
North Collins, New York
U.S.A. 14111
(716) 337-3721

Products/Services

Chiropractic and therapeutic tables

Company Summary

Lesarn Manufacturing Ltd. was established in 1984 to research, develop and manufacture chiropractic and therapeutic tables. After two years of extensive research and development, the company introduced two types of treatment tables: a stationary table which is used for manual adjustments and a special-purpose actuator table, designed for use by physicians, physiotherapists, occupational and rehabilitation specialists, sports medicine therapists, manipulation specialists and chiropractors. The actuator can also be used with quadriplegic patients.



Lesarn's treatment tables are designed for comfort, stability and fully guaranteed operation.

Le-Han Canada Inc.

123 Edward Street, #815
Toronto, Ontario
Canada M5G 1E2

Tel: (416) 979-3501
Fax: (416) 979-8755
Telex: 06-986766

Contact: Leo Weil
President

Products/Services

Dental diamond drills • Bite wax • Dental mirror anti-distortion coating • Hand disinfectant for dentists
• Dental desensitizer • Dental sterilizers, disinfectants and sterilizing solutions • Crown and inlay remover
• Operative pin set • Disposable mouth props

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Founded in 1977, Le-Han Canada Inc. is the successor of Weil Dental Supplies Ltd., which had been established in the dental industry since 1955. The company is involved in marketing unique dental specialties to markets worldwide. A wide range of products encompasses sterilization, operative and general dental goods and materials. Many of the products are made to Le-Han's designs and specifications, while others are handled on an exclusive marketing basis. The company actively pursues new and innovative ideas to increase its product line.



Compact glassbead sterilizer for dental instruments and filing points from Le-Han.

Life Alert Data Inc.

6035-6 Street Southeast
Calgary, Alberta
Canada T2H 1L8

Tel: (403) 258-0822

Contact: Ruby Crocker
General Manager

Products/Services

Medical alert tags

Company Summary

Life Alert Data Inc., established in 1984, manufactures and retails a unique medical information system under the Life Alert trade name. The device consists of a tiny stainless steel box that contains three hinged fold-out metal panels. Attached to the side of each panel is a tiny metal photo page which contains typed information, such as vital medical and personal details, up to a maximum of 350 characters or 50 words. The box attaches easily to a wrist chain, expansion or watch bracelet or can be worn as a neck chain.

Manlab Instrumentation Ltd.

1575 Inkster Boulevard
Winnipeg, Manitoba
Canada R2X 1R2

Tel: (204) 633-1148
Fax: (204) 694-5245

Contact: Ian Drake
President

Products/Services

White cell differential counters

Company Summary

Manlab Instrumentation Ltd., part of the Apotex Inc. group of health care companies, was established in 1987 to develop and manufacture manual cell counters for medical laboratories. Three models of Diffotote counters are presently available. The company has also developed computer software that integrates with its counters and a personal computer. As well, Manlab also provides custom engineering, from design and prototype to manufacturing. Currently, the company is developing an integrated data management system for hematology laboratories.

Manrex Limited

1752 St. James Street
Winnipeg, Manitoba
Canada R3H 0L3

Tel: (204) 633-6609
Fax: (204) 694-9525

Contact: Fiona Webster
Operations Manager

Products/Services

Medication and delivery systems and dispensing cards
• Medication carts • Heat press for sealing medication cards • Adjustable intravenous pole • Medication and patient identification labels • Medical administration forms • Pill boxes/carriers • Pill/tablet crushers

Current Export Markets

United Kingdom, Australia, Belgium, The Netherlands, Luxemburg

Company Summary

Established in 1973, Manrex Limited specializes in the design and manufacture of medication delivery systems for long term, acute and home care applications, which are marketed to hospitals and nursing homes worldwide. Additionally, the company offers extensive in-service programs, such as monthly nursing and pharmacy newsletters, an audio-visual film lending library with more than 200 titles and videotaped lectures for pharmacists. Manrex's ongoing R and D program is continually developing new and innovative products and services.



Manrex medication delivery systems are suited for all sizes and types of hospitals and care institutions.

Maple Medical Laboratory Inc.

9650-20 Avenue
204 Advanced Technology Centre
Edmonton Research Centre
Edmonton, Alberta
Canada T6N 1G1

Tel: (403) 461-9704
Fax: (403) 428-5376

Contact: Dr. T. Vinayagamoorthy
President

Products/Services

DNA probes • Culture media • Bacteriological test kits
• Laboratory equipment

Company Summary

Maple Medical Laboratory Inc. was established in 1988 to develop, manufacture and distribute disposable low-cost bacteriological test kits for Third World markets. Two products are already in the advanced stage of prototype development: a urine (human) test for the detection of infection and the antibiotic sensitivity of the pathogen, and a test for fecal contamination of water sources. Maple Medical has begun discussions with various international pharmaceutical companies in the U.S.A., England and Sweden.

Maribelle Manufacturing Inc.

P.O. Box 4036, Station A
Victoria, British Columbia
Canada V8X 3X4

Tel: (604) 655-3455
Fax: (604) 656-0937

Contact: Mary E. Scales
Design Consultant

Products/Services

Exercise assist system for the physically handicapped

Current Export Markets

U.S.A.

Company Summary

Maribelle Manufacturing Inc. was established in 1981 to produce infant exercisers and exercise assist systems for the physically handicapped. (Its exercise assist system is a registered medical device in Canada and the United States with patents pending in both countries.) Designed and manufactured by an occupational therapist, the exercise system is basically a two-piece body suit. The top is suspended from a frame and connected to one of three different bottoms for swinging, bouncing or gait training. The device provides a means for immobilized handicapped people of all ages to exercise, and in some cases, to gain the strength required to walk.



The Maribelle Exercise Assist System (MEAS) has attachments for swinging, bouncing or gait training.

Medical Systems, Division of Wolspal Inc.

4980 Buchan, Suite 205
Montreal, Quebec
Canada H4P 1S8

Tel: (514) 739-1310

Contact: Michel Wolff
President

Products/Services

Scoliosis frame for taking body jacket moulds
• Wheelchair lifter • Standing brace • Bath seats • Multi-function articulated arm • Parapodium modular kit for spina bifida patients • Post-operative hyper-extension brace • Abduction brace • Shower stretcher • Keyboard assist devices • Accessories for wheelchair seating systems • Feeder for cerebral palsy patients • Standing frame • Ankle exerciser • Children's walker

Current Export Markets

U.S.A., Europe

Company Summary

Medical Systems, a division of Wolspal Inc., is a Canadian-owned manufacturer specializing in orthotic devices and technical aids for the handicapped. The company maintains extensive research and development programs and acts occasionally as a consultant or developer for inventors, industries and innovation centres in health-related projects. New products include numerous devices used in positioning (seating) patients in wheelchairs, in sitting chairs as well as bathroom accessories and indoor and outdoor sports, most notably skiing. Established in 1980, the company distributes half its production to markets worldwide.

Medical Textiles Marketing Inc.

355A Wyecroft Road
Oakville, Ontario
Canada L6K 2H2

Tel: (416) 842-4500
Fax: (416) 842-5677
Telex: 06-98766

Contact: Al Waldman
President

Current Export Markets
U.S.A., Latin America, Caribbean

Products/Services
Elastic bandages • Dressings • Cotton bandages
• Gauze sponges

Company Summary
Established in 1980, Medical Textiles Marketing Inc. specializes in the manufacture, distribution and marketing of surgical dressings worldwide. The company produces a wide range of products to service the needs of the health care industry. Medical Textiles Marketing occupies a modern manufacturing facility employing 30 people.

Medicus Ltée.

3205 est St-Joseph
Montreal, Quebec
Canada H1Y 2B6

Tel: (514) 276-3691
Fax: (514) 276-4887

Contact: Jean Claude Bleau
President

Products/Services
Cervical collar • Back brace • Knee brace

Current Export Markets
U.S.A.

Company Summary
Founded in 1957, Medicus Ltée, designs, manufactures and markets functional equipment for the handicapped. Offering a complete line of orthopedic equipment, the company is well known for its knee orthosis, marketed under the trade name, Genustab. Manufacturing and clinical facilities total 2,340 square metres (26,000 square feet). Employing 60 people, Medicus is constantly researching new technologies and applications as well as the use of more modern materials and more efficient manufacturing techniques.



Medicus' custom-moulded knee orthosis gives optimal control in three axes, without restricting normal movement.

Medinex Limited

2 boulevard Crepeau
Ville St. Laurent, Quebec
Canada H4N 1M7

Tel: (514) 337-1666
Fax: (514) 336-8906
Telex: 05-826783

Contact: Dr. William Najjar
President

Products/Services
Vitamins • Anti-smoking mouthwash • Topical analgesic
• Chewing gum

Current Export Markets
U.S.A., Europe

Company Summary
Established in 1972, Medinex Limited is engaged in the research and development of new cosmetics and pharmaceutical products. Unique in formulation, products are marketed worldwide and include an anti-smoking mouthwash, a variety of chewing gums used for anti-nausea, cough suppression and analgesic purposes, topical analgesic lotions, and natural food vitamins. Products are distributed and marketed by Ethiparm International, a division of Medinex and located in the same facility.

Medionics International Inc.

1271 Denison Street, Unit 49
Markham, Ontario
Canada L3R 4B5

Tel: (416) 475-8431
Fax: (416) 475-8437

Contact: M. Agarwal
President

Products/Services

Peritoneal dialysis cyclers • Tubing sets • Heaters

Current Export Markets

U.S.A., Asia

Company Summary

Medionics International Inc. is a leader in the design and manufacture of peritoneal dialysis equipment. Established in 1976, the company has more than 1,200 units installed in major hospitals worldwide and holds several North American patents for its products. Electronic and mechanical improvements in peritoneal dialysis therapy originated by Medionics' extensive research facility have been adapted by leading dialysis manufacturers. In addition, the company has developed a new line of disposables and connections, and is currently applying its expertise to other areas of medical disposables.

Meditron Corp.

255 Montpellier Street
Ville St. Laurent, Quebec
Canada H4S 2G3

Tel: (514) 748-6174
Fax: (514) 744-2368

Contact: Robert Leblanc
Vice-President Marketing

Branch Offices

Meditron Corp.
P.O. Box 1181
Dartmouth, Nova Scotia
Canada B2Y 4B8
(902) 465-3473

Meditron Corp.
248 Steelecase Road East
Markham, Ontario
Canada L3R 1G2
(416) 474-9303

Meditron Corp.
7403 Progress Way
Delta, British Columbia
Canada V4G 1B7
(604) 946-1733

Products/Services

Procedure packs • Surgical gowns • Anesthesia trays
• Laparotomy sponges • Examination and procedural latex gloves • Disposable razors • Sterile dressings
• Urinary drainage bags

Current Export Markets

U.S.A., Latin America, Caribbean

Company Summary

Meditron Corp. was established in 1973, originally to distribute medical products. Over the years, the company developed and then manufactured its own line of products, which are marketed under the brand name, Meditron. The company has two manufacturing facilities with space totalling 13,500 square metres (150,000 square feet), five distribution outlets across Canada and employs about 200 people. Private labelling is offered and all products are available for export to markets worldwide. Meditron is a subsidiary of Mavtech Holdings Inc. of Montreal, Quebec, Canada.

Med*Ex Diagnostics of Canada Inc.

51 Leeder Avenue
Coquitlam, British Columbia
Canada V3K 3V5

Tel: (604) 525-3685
Fax: (604) 525-3914

Contact: Dave Short
Vice-President Marketing

Products/Services

Infant care center • Dynamometer

Current Export Markets

U.S.A.

Company Summary

Med*Ex Diagnostics of Canada Inc. was established in 1981 to research, develop and manufacture fitness, health and medical equipment. The company's physiotherapy rehabilitation equipment and neonatal care centre are manufactured in a modern fully-integrated 1,800-square-metre (20,000-square-foot) manufacturing facility that employs 50 people. The company exports more than 90 per cent of its products. Med*Ex's innovative engineering department is continually evaluating new products and ideas for future development and manufacture.



*Med*Ex's Dynatrac provides complete extremity testing, concentric and eccentric loading, and computerized printouts.*

Med-I-Pant Inc.

4100 Parthenais Street
Montreal, Quebec
Canada H2K 3T9

Tel: (514) 522-1224
Fax: (514) 522-8448
Telex: 055-62315

Contact: David Schreiner
Executive Vice-President

Products/Services

Patient gowns • Laundry bags and handling carts
• Cotton knit fitted sheets • Reusable incontinence
briefs, bed and chair pads, containment pads,
undergarment liners • Thermal blankets

Current Export Markets

U.S.A., Europe, Asia, New Zealand

Company Summary

Established in 1977, Med-I-Pant Inc. is a specialty manufacturer of reusable incontinence products and liners designed for the institutional health care market. Today, nearly 100 employees manufacture and market the company's three product lines: Med-I-Pant brand reusable incontinence care and personal protection items; Med-I-Cart brand soiled linen laundry carts and bags; and Sleep-Knit brand institutional bed linens and patient gowns. The company's ongoing R and D has resulted in the introduction of a new Med-I-Pant product line made of new high-tech fabrics and designs. Products are sold through a worldwide network of distributors.



Med-I-Pant's new reusable Ultra-Fit brief meets all incontinence care needs.

Metal Craft Manufacturing Limited

P.O. Box 970
1234 Ontario Street
Beamsville, Ontario
Canada L0R 1B0

Tel: (416) 563-8264
Fax: (416) 563-8680

Contact: R. Thompson
President

Products/Services

Patient beds and cabinets • Overbed tables • Hospital
cribs • Infant care bassinets

Current Export Markets

U.S.A., Latin America, Caribbean

Company Summary

Metal Craft Manufacturing Limited was originally established in 1912 to design and manufacture products exclusive to the health care industry. Under the present ownership since 1975, the company has developed a complete line of innovative patient room furniture. Its fully-adjustable hospital beds, for example, maintain a low profile to facilitate patient transfers while the cabinets feature removable plastic drawer liners. Currently, Metal Craft is developing a unique electronic high-low hospital bed which is expected to be available by early 1990.



Hospital beds from Metal Craft are available in a variety of styles with various optional equipment.

Modular & Custom Cabinets Ltd.

P.O. Box 580
10721 Keele Street
Maple, Ontario
Canada L6A 1S5

Tel: (416) 832-8311
Fax: (416) 832-0732

Contact: Dietrich Grammenz
President

Branch Offices

Modular & Custom Cabinets Ltd.
4620 Manilla Road Southeast
Calgary, Alberta
Canada T2G 4B7

Products/Services

Dental devices: Chair and wall mounted systems
• Mobile systems • Cuspidors • Handpiece controls
• Operator light • Operator systems • Floor cabinets
and accessories • Laboratory and sterilizing units
• Sterile water systems

Current Export Markets

U.S.A.

Company Summary

Established in 1969, Modular and Custom Cabinets Ltd. is a leading manufacturer of cabinets, laboratories, systems and accessories for the dental industry. The company employs 30 people and produces and markets a wide range of products in a 4,050-square-metre (45,000-square-foot) fully-integrated manufacturing facility. Modular and Custom Cabinets continues to research and develop new designs to meet the ever-changing needs of the dental industry.

Monitor Equipment Inc.

445 boulevard Industriel
St-Eustache, Quebec
Canada J7R 5R3

Tel: (514) 472-6620
Fax: (514) 472-9294

Contact: Ervin Mak
President

Products/Services
Blood analyser

Current Export Markets
U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Monitor Equipment Inc. was founded in 1977 to research and develop products for commercial applications in the medical and biomedical fields. The company's fully-integrated 1,665-square-metre (18,500-square-foot) manufacturing facility employs 22 people. Besides distributing a wide range of biochemistry equipment and reagents, Monitor Equipment produces and markets worldwide the Concept 2000, a unique blood serum analyser. The company maintains an active R and D program and is currently developing a small, limited-purpose biochemical analyser, utilizing Concept 2000 technology.



Concept 2000 — Monitor's unique and compact biochemical analyser.

MTM Health Products Ltd.

2349 Fairview Street
Burlington, Ontario
Canada L7R 2E3

Tel: (416) 333-0720
Fax: (416) 632-2646
Telex: 061-8514

Contact: Richard Glanville-Brown
Vice-President Marketing & Sales

Products/Services
Mouth-to-Mask resuscitator

Current Export Markets
U.S.A., Europe, Africa

Company Summary

MTM Health Products Ltd. is the successor company to Quick-O-Two Inc., which was established in 1985 to manufacture and distribute the MTM Mouth-to-Mask Resuscitator, and acquired in 1989 by Rayonics Scientific Inc. The company's product has become well established as one of the leading emergency resuscitators in North America. In late 1989, MTM will introduce the MTM IV-Push constant pressure infusor. Suited to the needs of paramedics and rescue squads, the device permits the infusion of medications and fluids without the need to hold an intravenous bag at a high level.

Multi-Reach Inc.

101 Meadowbrook Drive, Suite 132
London, Ontario
Canada N6L 1C7

Tel: (519) 652-9480
Fax: (519) 652-9437

Contact: Andrew Facca
President

Branch Offices
Multi-Reach Inc.
9797 Erwin Street
Detroit, Michigan
U.S.A. 48213
(313) 921-3663

Products/Services
Reaching aids

Current Export Markets
U.S.A., Europe

Company Summary

Multi-Reach Inc. was founded in 1987 to develop and manufacture reaching aids. Through a network of distributors and manufacturers' agents, the company's products are sold to hospitals and health care centres throughout North America and Europe. Products are designed for people confined to a wheelchair or with limited mobility and back pain sufferers. The Multi-Reacher, available in three fixed or folding models, will pick up items as small as coins or as large as newspapers. Recently, the company introduced an 18-inch moulded plastic shoe horn.

Namera Group Incorporated

3-6685 Millcreek Drive
Mississauga, Ontario
Canada L5N 5M5

Tel: (416) 567-4959
Fax: (416) 567-5044

Contact: Jim Stable
President

Products/Services

Electronic medication dispensing and management device

Company Summary

Namera Group Incorporated was established in 1987 to design, develop, manufacture and market medication management products for the home health care industry worldwide. The company recently introduced the Regimen 365, a patented, computer-assisted patient compliance monitor with a seven-day memory and a miniature printer capable of generating reports for the caregiver or health professional. The device reminds the user when to take medications, documents the time and date, assists in pain diagnosis and management and provides a reminder for appointments and prescription refills.

National Institute for Sports Vision Inc.

3100 Steeles Avenue East, #801
Markham, Ontario
Canada L3R 8T3

Tel: (416) 470-8160
Fax: (416) 470-8133

Contact: Phil Jones
Vice-President

Products/Services

Visual skills training system

Company Summary

In 1985, The National Institute for Sports Vision Inc. established a training program designed to develop visual skills essential to activities requiring instantaneous recognition and reaction. The Dynavision 2000 assists in the rehabilitation of persons requiring improvement in dynamic visual skills and motor response. The unit improves eye-hand co-ordination, peripheral awareness, speed and span of recognition and visual reaction time. It also enhances the ability to maintain a high level of focus on a specific target while maintaining awareness of peripheral occurrences.

NCS Diagnostics Inc.

130 Matheson Boulevard East, Unit 2
Mississauga, Ontario
Canada L4Z 1Y6

Tel: (416) 890-0177
Fax: (416) 890-4850
Telex: 06-965572

Contact: F. Walter Schmidt
President

Branch Offices

NCS Diagnostics Corp.
255 Great Arrow Drive
Buffalo, New York
U.S.A. 14207
(716) 876-8635

Products/Services

Diagnostic serological test kits • Microorganism transport and collection systems • Vials and containers for transport of biological specimens

Current Export Markets

U.S.A., Europe, Saudi Arabia

Company Summary

NCS Diagnostics Inc. was established in 1980 to provide medical and clinical laboratories with the most up-to-date diagnostic devices, collection and transportation systems, and disposable laboratory supplies. Research and development, manufacturing, distribution, sales and marketing, and quality control are all housed in a modern 1,800-square-metre (20,000 square foot) facility employing over 50 people. Exporting its products worldwide, the company is a leader in microorganism transport and collection units. NCS's serological tests are produced for various applications and its patented biohazard safety system is offered in a variety of media. Custom labelling is available.



NCS offers a comprehensive line of serological tests for various applications.

NeoMed Company Inc.

1764 Oxford Street East, Unit E9
London, Ontario
Canada N5V 3R6

Tel: (519) 452-3773
Fax: (519) 452-3032

Contact: John Gallant
President

Products/Services

Manual infant resuscitator

Company Summary

NeoMed Company Inc. was established in 1988 to develop and manufacture innovative respiratory products for the international market, with emphasis on the neonatal and infant segment. Patented in North America, the NeoVO₂R is the world's first volume controlled resuscitator that also reduces hyperventilation and mean airway pressure. Completely portable and easy to clean, it allows complete standardization of manual resuscitation for neonates and infants. Product studies conducted at the Children's Hospital, University of Western Ontario and several other major medical centres have shown the device to be safe and effective.



NeoMed's volume controlled resuscitator reduces hyperventilation and mean airway pressure.

Newcross International Ltd.

31A Passmore Avenue, Suite 20
Scarborough, Ontario
Canada M1V 4T7

Tel: (416) 299-6224
Fax: (416) 299-6792

Contact: Emile Salomon
Vice-President Product Development

Products/Services

Cervical collars • Ankle, knee, neck and wrist braces

Company Summary

Established in 1986, Newcross International Ltd. specializes in the development, manufacture and distribution of orthopedic braces for preventive or post-injury care. The company's research and development department has introduced several innovative products, such as coloured cervical collars and a bracing system used in manufacturing plants to reduce repetitive motion injuries. All products are available for over-the-counter use and are designed for ease of comfort and minimal care.

Nordion International Inc.

P.O. Box 13500
447 March Road
Kanata, Ontario
Canada K2K 1X8

Tel: (613) 592-2790
Fax: (613) 592-6937

Contact: Dr. D.J.R. Evans
Vice-President Business Development

Branch Offices

Nordion International Inc.
TRIUMF
4004 Wesbrook Mall
Vancouver, British Columbia
Canada V6T 2A3
(604) 222-1047

Products/Services

Radioisotopes • Radioactive sources • Research irradiators • Cobalt-60 • Radiopharmaceuticals • Gamma radiation sterilizers

Current Export Markets

U.S.A., Europe, Asia, Latin America, Africa

Company Summary

Founded in 1952, Nordion International Inc. (formerly AECL Radiochemical Company, a subsidiary of Atomic Energy of Canada Ltd.) is a leading international supplier of nuclear-based industrial and medical products, serving the radiation processing and nuclear medicine markets. Approximately 93 per cent of the company's sales are exported to more than 100 countries. Nordion produces about half of the world's gamma radiation processing equipment and supplies most of the world's cobalt-60. For its hardware products the company offers complete turnkey systems from consultation and design, to manufacturing, installation and training. Nordion employs 400 people in three Canadian locations (including the Canadian Irradiation Centre in Laval, Quebec).



Nordion's Technetium-99 generators for drawing off sterile radiopharmaceuticals used in diagnostic tests.

Norm Bates & Associates

4 Shaw Street
Toronto, Ontario
Canada M6J 2W2

Tel: (416) 345-9187
Fax: (416) 367-8325

Contact: Norm Bates
President

Products/Services

Cervical collars • Clavicle straps • Leg immobilizer
• Arm slings • Wheelchair posture kit • Cast and post-operative shoes • Cast padding

Current Export Markets

U.S.A., Europe

Company Summary

Norm Bates & Associates was formed in 1983 to design, manufacture and market innovative orthopedic and rehabilitative products for cast rooms, physiotherapy clinics, as well as emergency and home health care centres in the public, private and military sectors. Many products are protected by domestic and foreign patents and are currently exported to six countries. The company's Ortho-Pad padding allows custom fitting and eliminates the need for stocking an assortment of pre-made soft goods. Norm Bates has an ongoing research and development program and is expanding its manufacturing facility to produce several new products it recently developed.

North Associates Canada Ltd.

277 Cree Crescent
Winnipeg, Manitoba
Canada R3J 3X4

Tel: (204) 889-3333
Fax: (204) 832-1497

Contact: Ed Waggoner
President

Products/Services

Antiseptic perineal area cleanser • Patient skin creams and ointments, hand and body lotion • Silicone barrier cream

Current Export Markets

U.S.A., Europe

Company Summary

North Associates Canada Ltd. has been active in the medical field since 1971. Specifically, the company is involved in formulating and manufacturing its N.C.P. line of patient skin care and drug-related products, which are packaged in a variety of sizes and containers and exported worldwide. In addition, the company's fully-integrated manufacturing facility offers private labelling for any custom formulations while art and silk screening departments provide assistance with label design and printing. Currently, North Associates Canada is developing a home care product designed for people with limited mobility.



North Associates' skin care products for the cleaning, care and treatment of patients skin.

Novopharm Limited

1290 Ellesmere Road
Scarborough, Ontario
Canada M1P 2Y1

Tel: (416) 291-8876
Fax: (416) 291-1874
Telex: 065-25376

Contact: Sid Midgen
Export Manager

Branch Offices

Novopharm Limited
1584 Columbia Street
North Vancouver, British Columbia
Canada V7J 1A4
(604) 980-2671

Novopharm Limited
8235 Mountain Sights
Montreal, Quebec
Canada H4P 2BY
(514) 473-6451

Novopharm Limited
196 Joseph Zatzman Drive, Unit 4
Dartmouth, Nova Scotia
Canada B3B 1N4
(902) 465-4833

Products/Services

Generic and Novo brand prescription drugs

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Founded in 1965, Novopharm Limited manufactures, distributes and markets a wide range of quality generic pharmaceuticals to more than 25 countries worldwide. The company produces an array of pharmaceutical dosage forms which include tablets, hard and soft gelatin capsules, liquids, suspensions, powders and ointments. Modern manufacturing facilities employ more than 650 people and occupy a total area (including subsidiaries) of 21,600 square metres (240,000 square feet). Novopharm's R and D department is involved in the development of advanced analytical methodology and formulation design of modern drug delivery systems.

Obus Forme Ltd.

550 Hopewell Avenue
Toronto, Ontario
Canada M6E 2S6

Tel: (416) 785-1386
Fax: (416) 785-5862

Contact: Frank Roberts
President

Products/Services

Back supports • Pillow • Support roll • Hot and cold compress

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Australia, New Zealand

Company Summary

Since it was launched in 1980, Obus Forme Ltd. has manufactured and sold more than one million Obus Forme back supports worldwide. Obus' uniquely designed patented backrests are moulded to fit the back and offer effective spinal support. Lightweight and portable, the company's versatile orthopedic braces/upright supports have proven highly effective in relieving back pain and providing optimum comfort in auto seats, beds, chairs or sofas. Products are not affected by heat or cold and are backed by a lifetime guarantee.



Obus Forme conforms to the natural contours of the spine, pushing it back into the correct position and allowing it to relax.

Oculo-Plastik, Inc.

1170 est Henri Bourassa
Montreal, Quebec
Canada H2C 1G4

Tel: (514) 381-1849

Contact: J.F. Durette
President

Products/Services

Motility implants, conformers, orbital floor implants
• Suction cups for prostheses removal • Microwave curing flask for artificial eyes

Current Export Markets

U.S.A., Asia

Company Summary

Oculo-Plastik, Inc. is a small company specializing in medical ocular plastic implants and related ophthalmic products. Established in 1985 as a branch of an 11-year-old ophthalmologist manufacturer of custom-made artificial eyes, its primary product is a universal implant for which it holds the manufacturing rights worldwide. The company also specializes in enucleation and evisceration implants and conformers for ophthalmologists and oculo plastic surgeons. In addition, Oculo-Plastik developed and markets the tools and technology to cure artificial eyes in a microwave oven.

Ocutech Canada Inc.

#3-1414 Hunter Court
Kelowna, British Columbia
Canada V1X 6E6

Tel: (604) 762-2447
Fax: (604) 861-5380

Contact: Leigh Ann Briggs
Sales Manager

Branch Offices

Ocutech Canada Inc.
6191 Westminster Highway
Richmond, British Columbia
Canada V7C 4V4
(604) 278-2334

Products/Services

Contact lenses

Company Summary

Ocutech Canada Inc. is the result of the amalgamation of two British Columbia-based laboratories: Framar Lenses Ltd. and Truflex Laboratory. Established in 1988 to manufacture and distribute custom and stock soft and rigid gas permeable contact lenses for daily and extended wear, Ocutech Canada provides a lens consultation service and can manufacture lenses to varying parameters and power ranges.

Omega Laboratories Ltd.

11177 rue Hamon
Montreal, Quebec
Canada H3M 3E4

Tel: (514) 335-0310
Fax: (514) 339-1407

Contact: François Angers
President

Branch Offices

Omega Labs Ltd.
855 Kipling Avenue
Toronto, Ontario
Canada M8Z 5G9
(416) 233-8849

Omega Labs Ltd.
11911 Machrina Way, Unit 6
Richmond, British Columbia
Canada V7A 4V3
(604) 271-6228

Products/Services

Allergy diagnostic tests and treatment • Diagnostic antigen test

Company Summary

Omega Laboratories Ltd. was established in 1959 to manufacture and distribute specialty allergy-related products. The company's B27-Diagnotest was developed to diagnose the presence of the chronic rheumatic disease, ankylosing spondylitis (AS), in association with clinical and radiological evidences. Omega Laboratories is dedicated to the research and development of new products in the field of allergy. Recent developments include a nitroglycerine injection in vial form.

Orlux Engineering & Instrumentation Ltd.

18 Strathearn Avenue, Unit 6C
Brampton, Ontario
Canada L6T 4X9

Tel: (416) 458-7929
Fax: (416) 458-9563

Contact: Frank Szuster
President

Products/Services

Surgical suction devices • Pathology instrumentation
• Endoscopes • Surgical instruments and scopes
• Ophthalmic instruments

Company Summary

Established in 1985, Orlux Engineering and Instrumentation Ltd. specializes in the manufacture and distributing of fiberoptic devices, light sources and adaptors for medical and industrial use.

Orthofab Inc.

500 rue Desrochers
Vanier, Quebec
Canada G1M 1C2

Tel: (418) 681-1248
Fax: (418) 681-1249

Contact: Jean-Yves Côté
Export Manager

Branch Offices

Transequip Inc.
500 rue Desrochers
Vanier, Quebec
Canada G1M 1C2
(418) 681-0667

Products/Services

Motorized wheelchair

Company Summary

Orthofab Inc. was created in 1982 as a branch of Transequip, and is now a wholly-owned subsidiary of Equiconcept Inc. of Quebec. Working with rehabilitation centres in Quebec, the company designed the Karma powered wheelchair. Driven by a direct-drive motor, the wheelchair has a small turning radius and is equipped with a reclining back and a modular base that accommodates a variety of seating systems. Orthofab's manufacturing and distribution facilities employ 40 people. Production capacity is 150 wheelchairs per month.

Otto Bock Orthopedic Industry of Canada Limited

251 Saulteaux Crescent
Winnipeg, Manitoba
Canada R3J 3C7

Tel: (204) 885-1990
Fax: (204) 888-8394

Contact: Andrew Frank
Marketing Co-ordinator

Products/Services

Modular orthotic seating systems for wheelchairs
• Wheelbases and wheelchair interfaces • Wheelchair seating accessories: adaptor, armrests, cushions, headrest, thoracic supports, web seat frame • Modular prosthesis • Modular knee joint • Modular multi-axis foot

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Established in 1978, Otto Bock Orthopedic Industry of Canada Limited is a subsidiary of Otto Bock Orthopadische Industrie, a world leader in prosthetic and orthotic technology for the disabled for the past 70 years. The company researches, designs and manufactures for the North American market (one of three manufacturing units worldwide) modular orthotic seating systems, a modular system prosthesis, and wheelchair accessories and hardware which are

exported to 12 branches in 11 countries. Employing a staff of 95, the company recently expanded its manufacturing facilities and research and development programs.



Otto Bock wheelbases provide infinite tilt seating adjustments.

O.M.S. Inc. Optical Moulding Systems

5120 De Courtrai
Montreal, Quebec
Canada H3W 1A7

Tel: (514) 738-6637
Fax: (514) 738-2319
Telex: 05-826717

Contact: Chris Ryser
President

Products/Services

Optical chemicals, dyes and coatings • Ultraviolet absorption meter for optical processing

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Founded in 1980, O.M.S. Inc. Optical Moulding Systems specializes in lens coatings, and offers an extensive range of products for the optical trade worldwide. In 1983, the company developed a new type of optical hardcoating, an ultraviolet (UV) curable resin that earned it international recognition. More recently, Optical Moulding Systems began marketing a line of optical ionized dyes, anti-scratch coatings and treatments, optical chemicals and a precision testing instrument, the UV-Protec Meter for ultraviolet transmission testing.

O-Two Systems International Inc.

7575 Kimbel Street
Mississauga, Ontario
Canada L5S 1C8

Tel: (416) 677-9410
Fax: (416) 677-2035
Telex: 06-983576

Contact: Jerry Lassaline
Vice-President & General Manager

Products/Services

Self-contained breathing apparatus • Manual resuscitators • Resuscitator kits • Oxygen and air regulators and ventilators

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Founded in 1971, O-Two Systems International Inc. develops, manufactures and distributes more than 300 products worldwide. The company's entire product line is suited to the emergency medical services industry which includes ambulance and paramedic services, fire departments and the military. All products meet military specifications; in many cases exceeding international standards. The company's fully-integrated 3,240-square-metre (36,000-square-foot) manufacturing facility employs about 60 people. O-Two's line of self-contained breathing apparatus designed for toxic or potentially toxic environments was introduced in 1987, and has quickly gained a strong market share.



Resuscitation, inhalation and aspiration in one compact portable unit from O-Two Systems.

Pacific Emergency Packs & Equipment Inc.

1-2300 Hunter Road
Kelowna, British Columbia
Canada V1X 6C1

Tel: (604) 763-1357
Fax: (604) 763-9730

Contact: Bradley J. Field
President

Products/Services

First aid kits • Portable airway kits • Ambulance personnel bags, trauma kits, instrument holders, oxygen carry packs, intubation kits • Splints

Current Export Markets

U.S.A., Australia

Company Summary

Pacific Emergency Packs & Equipment Inc. was established in 1983 to design and manufacture backpacks primarily used for rescue purposes. From modest beginnings, the company has doubled sales annually and become an industry leader in durable and innovative rescue equipment. Pacific Emergency offers a diverse line of products ranging from trauma kits for ambulances to lowering harnesses for police dogs, all backed by a five-year guarantee. A full line of rescue clothing is planned for 1990.

Parsons A.D.L. Inc.

R.R. #4
Tottenham, Ontario
Canada L0G 1W0

Tel: (416) 939-8535
Fax: (416) 939-7243

Contact: Ron Parsons
President

Products/Services

Dressing, eating, grooming, kitchen and reading aids
• Eating utensils • Bath benches, chairs, stools • Grab bars • Water-powered bath lifts • Exercisers
• Wheelchair accessories

Current Export Markets

U.S.A., Europe

Company Summary

Parsons A.D.L. Inc. was formed in 1982 to design and manufacture products primarily intended for the physically handicapped. The product line includes assist devices as well as exercise weights for physiotherapy. All products have undergone rigorous testing in institutional environments and household situations. Unique in design yet completely functional, there are numerous items available for children and adults, many that adapt equally well to everyday activities of the general public.



Functional yet stylish, Parsons' assistive devices perform numerous tasks.

Patient Security Systems Inc.

2 Cushman Road, Unit 6
St. Catharines, Ontario
Canada L2M 6S8

Tel: (416) 641-1162

Contact: James Stalford
Vice-President Sales

Products/Services

Patient and wheelchair restraints and supports

Current Export Markets

U.S.A.

Company Summary

Patient Security Systems Inc. was established in 1988 to design and manufacture modular patient supportive and restraint systems. Developed for bed, wheelchair, geriatric chair, transfer stretcher and commode applications, the Medi-Tech system provides minimum to maximum restraint and secure positioning of the patient, and is available in three sizes.

Pharmaphil Corp.

3190 Devon Road
Windsor, Ontario
Canada N8X 4L2

Tel: (519) 969-7841
(313) 961-1545 (U.S.A.)
Fax: (519) 969-0061
Telex: 064-77606

Contact: Diane Sequin
Manager of Sales Administration

Products/Services

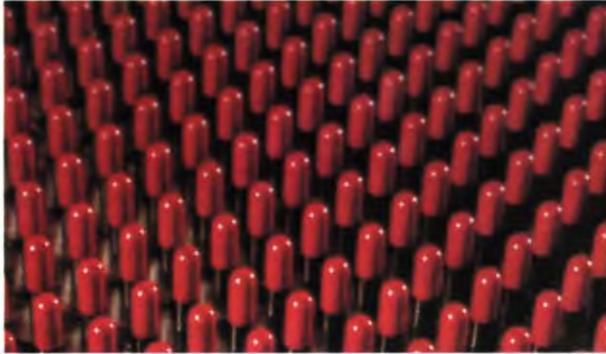
Empty gelatin capsules

Current Export Markets

U.S.A., Latin America, Caribbean, Hong Kong

Company Summary

Pharmaphil Corp. is one of the largest North American independent manufacturers of two-piece hard gelatin capsules for the pharmaceutical, health and nutritional industries. Backed by more than 20 years of experience, the company enforces strict quality control to maintain the highest standards. A recently installed computerized manufacturing system ensures consistency to exact specifications. Pharmaphil's six sizes of capsules are available in any colour combination and feature a patented two-stage locking mechanism which facilitates filling and resealing.



Pharmaphil's production process is equipped to handle all capsule requirements.

Phoenix Biomedical Products Inc.

6400 Shawson Drive
Mississauga, Ontario
Canada L5T 1L8

Tel: (416) 670-8299
Fax: (416) 670-0195

Contact: Svitlana Nalywayko
Marketing Co-ordinator

Products/Services

Sterile disposable petri dishes • Medicine cups
• Contact plates

Current Export Markets

U.S.A., Europe, Latin America, Caribbean, Middle East

Company Summary

Phoenix Biomedical Products Inc., a manufacturer of sterile petri dishes and medicine cups, was established in 1980. The company dedicates 95 per cent of its efforts and resources to manufacturing and marketing these products worldwide. Phoenix's 3,150-square-metre (35,000 square foot) modern facility employs 50 people, and is equipped with state-of-the-art sterilization equipment. Its dishes are fabricated of transparent polystyrene and, utilizing injection moulding technology, ensures precise and consistent dimensional accuracy and weight. The company is engaged in an ongoing project to acquire new technologies and develop new concepts. In the next decade, Phoenix plans to double its production capacity to accommodate the introduction of a new generation of petri dishes produced by the latest in machinery design.



Phoenix produces more than 200,000 sterile, disposable petri dishes a year.

Photon Technology International (Canada) Inc.

347 Consortium Court
London, Ontario
Canada N6E 2S8

Tel: (519) 668-6920
Fax: (519) 668-8437

Contact: Charles G. Marianik
President

Products/Services

Fluorescence measurer • Fluorescence video ratio microscopy system • Ratio fluorometer • Fluorescence meter

Current Export Markets

Europe, Asia

Company Summary

Photon Technology International (Canada) Inc., a subsidiary of Photon Technology International Inc. of South Brunswick, New Jersey, U.S.A., was established in 1987 to research, develop and manufacture and market products that are based on light-related technology. Products are marketed to research, industry, medicine and pharmaceutical companies worldwide. The company's patented Deltascan and Imagescan fluorescence devices are the first group of systems developed to detect in living cells, the level and changes of metal ions, such as calcium, sodium, potassium and magnesium. The Alphascan, an extremely sensitive fluorometer, detects minute amounts of substances. Photon has also developed a system for the photochemical treatment of cancer tumours, which is now undergoing final testing.

Precision Biologicals Inc.

11A Pettipas Drive
Dartmouth, Nova Scotia
Canada B3B 1K1

Tel: (902) 463-0119
Fax: (902) 463-6421

Contact: Stephen Duff
President

Products/Services

Parasitology transport systems • Culture dish media
• Prepared stains • Coagulation reagents and controls

Current Export Markets

Europe, Asia

Company Summary

Established in 1983, Precision Biologicals Inc. is the only manufacturer of coagulation reagents and controls in Canada. The company researches and develops products which are then manufactured from basic raw materials. Throughout the production stages, all products undergo strict quality control. The company also offers quality assurance programs for external and internal quality control of coagulation assay systems.

Promed Inc.

5280 rue de Salaberry, Suite 202
Montreal, Quebec
Canada H4J 1J4

Tel: (514) 335-9960
Fax: (514) 866-0518

Contact: Richard Lapierre
Executive Director

Products/Services

Adaptive seating systems, parts and kits for wheelchairs
• Pivoting toilet seat for the physically disabled



Parts, kits and complete seating units are designed to accommodate most positioning problems.

Company Summary

Promed Inc., a subsidiary of CAOM Inc., a prosthetic and orthotic company based in Montreal, Quebec, specializes in the development and manufacture of home health care equipment. Established in 1987, the company designed a system to facilitate transfers from a wheelchair to a toilet seat that is easily adapted to existent installations. Promed also produces a range of products designed to accommodate most of the positioning problems encountered by wheelchair occupants.

Quadra Logic Technologies Inc.

520 West 6th Avenue
Vancouver, British Columbia
Canada V5Z 4H5

Tel: (604) 872-7881
Fax: (604) 875-0001
Telex: 04-54654

Contact: Dr. James J. Miller
President

Products/Services

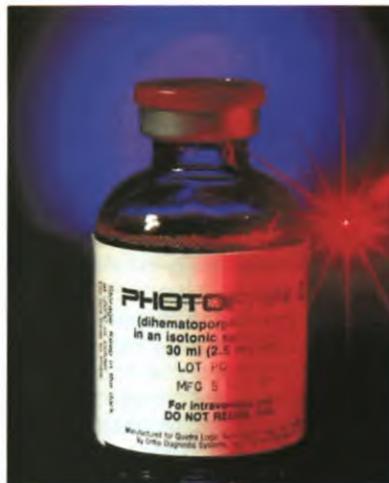
Light-activated drugs

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Established in 1981, Quadra Logic Technologies Inc. is a biopharmaceutical company primarily engaged in the development and commercialization of drugs activated by light sources. The company is a world leader in photodynamic therapy, which uses light-activated drugs to diagnose and treat diseases like atherosclerosis, psoriasis and those which are sexually-transmitted. Quadra Logic's patented drug, Photofrin, is the first photoactive drug to be used in controlled clinical trials on a variety of cancers, especially lung and bladder cancer. Currently, the company's second generation patented compound, BPD-MA, is undergoing pre-clinical toxicology testing with phase one clinical trials to begin in early 1990.



Quadra Logic's photosensitizer, Photofrin, is activated by low power laser light, channelled down a fiberoptic probe and focused on the tumour.

Quantified Signal Imaging Inc.

26 Lesmill Road
North York, Ontario
Canada M3B 2T5

Tel: (416) 449-7050
Fax: (416) 449-0056

Contact: J. Boyd Kalnay
Director of Finance

Branch Offices

Quantified Signal Imaging (USA) Inc.
4894 Sterling Drive
Boulder, Colorado
U.S.A. 80301
(303) 449-3504

Products/Services

Computerized electroencephalograph (EEG)

Current Export Markets

U.S.A., Europe, Japan

Company Summary

Quantified Signal Imaging Inc. manufactures and distributes, worldwide, a line of diagnostic and monitoring instrumentation used within clinical medicine to obtain objective measure of brain function. Established in 1985, the company's first product, the QSI 9000, is a computerized electroencephalograph (EEG) and evoked potential system that provides a quantitative analysis and colour images of the brain's electrical signals. The company recently received government assistance to fund major research and development programs designed to produce other electrophysiological products using existing signal quantification and imaging technology.



A complete electrodiagnostic system from Quantified Signal Imaging.

Quelab Laboratories Inc.

2331 Dandurand Street
Montreal, Quebec
Canada H2G 3C5

Tel: (514) 277-2558
Fax: (514) 277-4714
Telex: 05-25134

Contact: Roger Boulais

Products/Services

Dehydrated and prepared culture media • Self-contained recirculating fume hood/air purifier • Plastic tubes • Urine kit

Company Summary

Quelab Laboratories Inc. has been involved in the manufacture and distribution of laboratory equipment and products since 1974. The company occupies a 2,430-square-metre (27,000-square-foot) facility and employs 52 people. Quelab's research and development department is currently engaged in the development of new microbiology products.

Q-Lab

Division of Quality Woodwork Ltd.

135 Albert Street
Moncton, New Brunswick
Canada E1C 8K9

Tel: (506) 857-8268
Fax: (506) 857-0610

Contact: Gordon L. Phippen
Marketing Consultant

Branch Offices

A.I.S. (Atlantic Interior Showmart)
200 Wise Road, Unit 7
Dartmouth, Nova Scotia
Canada B3A 1M9

Products/Services

Laboratory and hospital casework • Nurses's and reception stations

Company Summary

Q-Lab, a division of Quality Woodwork Ltd., specializes in the design and manufacture of quality plastic laminate institutional furnishings. Since its establishment in 1977, the company has participated in the design, specifications and installation of college, environmental, hospital, research and science laboratories as well as hospital casework and other specialized work and storage areas. Q-Lab employs 30 skilled craftsmen and uses modern manufacturing methods and equipment.



Q-Lab plastic laminate casework for hospitals and laboratories.

Radd Precision Inc.

60 Citation Drive
Concord, Ontario
Canada L4K 2W9

Tel: (416) 661-8122
Fax: (416) 661-3995

Contact: A. Bachli
Vice-President

Products/Services

Disposable dressing and suture forceps • Suture scissors

Company Summary

Established in 1984, Radd Precision Inc. is the only Canadian manufacturer of disposable metal surgical instruments. The company's 6,300-square-metre (70,000-square-foot) manufacturing plant consists of in-house design, distribution, machine and stamping facilities. Future plans include the expansion of existing product lines.

Ranger Scooters Ltd.

#110-17704 56th Avenue
Surrey, British Columbia
Canada V3S 1C7

Tel: (604) 576-8488

Contact: Ken Harverson
President

Products/Services

Three-wheel electric scooter



Ranger scooters combine hill climbing ability with solid stability and construction.

Company Summary

Established in 1986, Ranger Scooters Ltd. designs, manufactures and distributes the Ranger line of three-wheel electric scooters. Developed to give mobility to the physically handicapped and the elderly, the scooters are fully adjustable, and made-to-measure to suit individual requirements. Available in three sizes, some models dismantle for easy loading. Standard features include flip-up armrests, 24-volt power system with 15-mile range, swivelling padded seat, luggage rack and basket. A back pack, cane rack, additional baskets and foot accelerator are optional.

Rayonics Scientific Inc.

P.O. Box 1286
Dartmouth, Nova Scotia
Canada B2Y 4B9

Tel: (902) 463-3344
Fax: (902) 465-2370

Contact: George Hemming
General Manager

Branch Offices

Rayonics Scientific Inc.
6618 Vanden Abeele Route
Ville St. Laurent, Quebec
Canada H4S 9Z7
(514) 335-0105

Rayonics Scientific Inc.
2485 Lancaster Avenue, Unit 10
Ottawa, Ontario
Canada K1B 5L1
(613) 521-8251

Rayonics Scientific Inc.
4506 Dawson Street
Burnaby, British Columbia
Canada V5C 4C1
(604) 293-1854

Products/Services

Spectrofluorometer

Company Summary

Rayonics Scientific Inc., established in 1965, is one of Canada's major distributors of scientific instrumentation to research institutions, laboratories and industrial users. The company represents a range of manufacturers, each of which is well recognized for innovative designs and quality products. Rayonics Scientific has regional sales engineers and sales offices in five major centres across Canada.

Regal Medi-Spa Co. Inc.

3520-11 McNicoll Avenue
Scarborough, Ontario
Canada M1V 4V6

Tel: (416) 298-2366
Fax: (416) 298-4482

Contact: Monika von Hoesslin
Manager

Products/Services
Horizontal bathing systems

Current Export Markets
U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Regal Medi-Spa Co. Inc. was established in 1985 to design, manufacture and market bathing systems for ambulatory, semi-ambulatory, geriatric, chronic care and burn patients worldwide. The company's Medi-Spa horizontal shower units consist of a fiberglass chamber with top and bottom spray jets. A transporter trolley for transfer and bathing is equipped with a lower drip tray and a clip-on hair wash basin. The device provides visual and hands-on access to patients to meet special cleansing needs, in a controlled draft-free environment. The device has controlled water temperature and automatic soap injection.



Regal Medi-Spa — bed to bath and back in one step.

Regent St. Pierre Inc.

225 Montpellier
Ville St. Laurent, Quebec
Canada H4N 2G3

Tel: (514) 748-5671
Fax: (514) 744-5076

Contact: Robert Baldoni
Institutional Sales Manager

Products/Services
Geriatric chairs

Company Summary

Established in 1968, Regent St. Pierre Inc., a division of Mavtech Holdings Inc., manufactures and distributes a range of geriatric chairs for the physically disabled and the elderly.



Regent St. Pierre's geriatric chairs adjust to five different positions for maximum comfort.

Richards Packaging Inc.

3115 Lenworth Drive
Mississauga, Ontario
Canada L4X 2G5

Tel: (416) 624-3391
Fax: (416) 624-2288

Contact: Betty Wells
Retail Export Manager

Branch Offices
Emballages Richards
189 Labrosse
Pointe-Claire, Quebec
Canada H9R 1A3
(514) 697-8690

Richards Packaging Inc.
1820 River Road
Richmond, British Columbia
Canada V6X 1Z7
(604) 270-0111

Products/Services

Plastic snap cap prescription vials • Graduated glass and plastic prescription bottles, ointment jars, pill and capsule containers

Company Summary

Richards Packaging Inc. was founded in 1912 to distribute containers to the retail drug trade, the pharmaceutical industry and related clients. The company quickly expanded and developed its own extensive line of glass ampoules, prescription vials and other articles. Richards, which employs 130 people, services the North American market from two modern manufacturing facilities, totalling 15,750 square metres (175,000 square feet) and located in Ontario and British Columbia. In 1986, the company purchased Med-A-Safe Inc., a manufacturer of patented plastic child-resistant prescription vials and has since expanded its line of prescription containers.

Rougier Inc.

8480 boulevard St. Laurent
Montreal, Quebec
Canada H2P 2M6

Tel: (514) 381-5631
Fax: (514) 383-4493

Contact: Neilson Perreault
Vice-President

Products/Services

Generic and over-the-counter drugs • Disinfectants and antiseptics • Zinc oxide ointment

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Rougier Inc. is a large private Canadian-owned company founded in 1901. Operating three manufacturing plants with a total of 11,250 square metres (125,000 square feet) and employing 210 people, the company produces more than 250 pharmaceutical products. Rougier is currently researching and developing diagnostic kits, specifically carcinoembryonic antigen and a CEA kit for colon cancer.

Royco Apparatus Ltd.

P.O. Box 277
Kleinburg, Ontario
Canada L0J 1C0

Tel: (416) 893-1972

Contact: J. Royce
President

Products/Services

Posture table and console • Optokinetic drum
• Wheelchair transfer lift

Company Summary

Royco Apparatus Ltd. has more than 35 years of experience in the design and manufacture of medical apparatus used in clinical and scientific studies, equipment for geriatric use and light equipment for industrial production. The company has on-site design, engineering, drafting and prototype production facilities. Larger production requirements are fulfilled by sub-contractors using Royco drawings and specifications.

R.L. Medical Corp.

1960 boulevard Lapiniere
Brossard, Quebec
Canada J4W 1L7

Tel: (514) 671-5901
Fax: (514) 671-7182
Telex: 05267492

Contact: R. Laborie
President

Branch Offices

R.L. Medical Corp.
48 Galaxy Boulevard, Unit 413
Rexdale, Ontario
Canada M9W 6C8
(416) 675-5848

R.L. Medical Devices Corp.
20 Commerce Street, Unit #2
Williston, Vermont
U.S.A. 05495
(802) 860-7230

Products/Services

Urodynamic recorders

Current Export Markets

U.S.A., Europe

Company Summary

R.L. Medical Corp. began in 1967 as a service facility for repairing operating room equipment, then in 1983, the company began limited manufacturing of specialized hospital equipment. In 1987, after three years of extensive research, R.L. Medical introduced the UDS Laborie line of urodynamic systems. Compact and portable, they are the only computerized completely transportable units currently available on the market. At present, the company is developing a disposable incontinence surgical device. Future plans are to expand into the biofeedback and stimulation markets for incontinence and impotence.



Computerized, portable and easy-to-use urodynamic analysers from R.L. Medical.

S & B Robertson Research and Developments Incorporated

855 Kennedy Road, Suite 702
Scarborough, Ontario
Canada M1K 2E3

Tel: (416) 752-4298
Fax: (416) 755-2870

Contact: Sylvia Robertson
Corporation Secretary

Products/Services

Powered wheelchair seat • Water-powered toilet seat lift for the disabled

Current Export Markets

Europe

Company Summary

S & B Robertson Research and Developments Incorporated designs, develops and manufactures custom devices for people with limited mobility. Founded in 1973, the company has developed five innovative vertical lifts and more recently, a lifting toilet seat powered by water pressure. Known as the Valette, the free-standing device easily adapts to any existing installation. A platform supports the toilet seat (up to 135 kilograms (300 pounds)) and vertical cylinders house the water that raises the seat. Another device is an electrically-powered wheelchair seat that raises to standing height and is operated by a rechargeable battery and motor.

Safety House Of Canada Limited

1275 Castlefield Avenue
Toronto, Ontario
Canada M6B 1G4

Tel: (416) 789-0631
Fax: (416) 782-0813

Contact: Gerald J. Yaffe
International Sales Manager

Branch Offices

Safety House Of Canada Limited
6 Lakeside Place
Halifax, Nova Scotia
Canada B0J 1Z0
(902) 876-8787

Safety House of Canada Limited
354-B Rothesay Avenue
St. John, New Brunswick
Canada E2J 2C2
(506) 633-0999

Products/Services

First aid kits • Emergency safety and paramedic kits
• Bandages • Adhesive tape • Stretchers • Respirator masks • Mouth-to-mask resuscitators • Trauma kits
• Emergency eye wash • Oxygen ventilators

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Founded in 1961, Safety House of Canada Limited manufactures and distributes a wide selection of medical supplies and equipment and occupational safety and health devices. The company is the largest manufacturer of first aid kits in North America, marketed under the Safe-Tex brand name.

Sancellia Inc.

6711 Mississauga Road, Suite 700
Mississauga, Ontario
Canada L5N 2W3

Tel: (416) 821-0727
Fax: (416) 821-0098

Contact: Doreen Edey
Assistant Product Manager

Products/Services

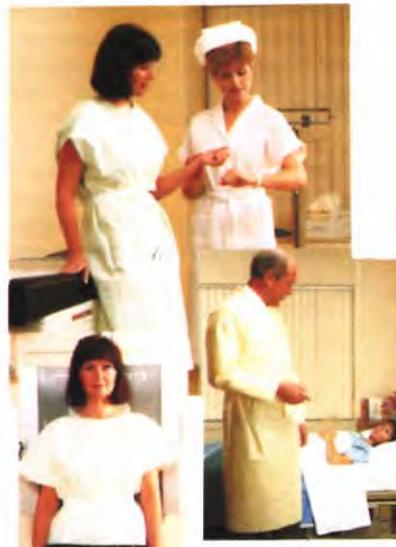
Examination gowns • Drapes • Bed linen • Towels
• Aprons • Feeding bibs • Dental bibs

Current Export Markets

U.S.A., Australia

Company Summary

Sancellia Inc. was formed in 1979 as a joint venture of two multi-national manufacturers: Scott Paper Limited, Canada and Molnlycke AB, Sweden. Scott Paper Limited is a leading Canadian manufacturer of household and institutional sanitary paper products. Molnlycke is a European leader in the health care field and manufactures a diverse range of products. Sancellia produces a line of single-use products with applications in dental, medical and X-ray clinics plus hospitals. Product research and development as well as raw material technology and production techniques are provided by the parent companies.



Medi-Guard hospital linens and clothing from Sancellia.

Scientek Hospital & Laboratory Equipment

201-11151 Bridgeport Road
Richmond, British Columbia
Canada V6X 1T3

Tel: (604) 270-6119
Fax: (604) 273-9094

Contact: Kerry Lepik
Marketing Manager

Products/Services

Laboratory and morgue refrigerators • Laboratory cabinets • Utensil/instrument washer/sanitizers • Countertop warming cabinet for solutions and blankets • Body storage handling systems • Cart/utensil washer sanitizers • Laboratory sinks • Autopsy tables • Dissecting stations, sinks • Laminar air flow units • Stainless steel writing desks • Cage and bottle washers • Scrub sinks • Case carts

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Established in 1985, Scientek Hospital & Laboratory Equipment is an independent subsidiary of Cassidy's Ltd., a multi-divisional Canadian company. Combining engineering expertise and design versatility with modern manufacturing efficiency, the company has earned a reputation as a leading supplier of surgical and pathology equipment and instruments to both small and major medical facilities. Scientek also provides custom design and manufacture of products for unique applications. Products are fabricated primarily of stainless steel and structure covered by a unlimited warranty on the structural workmanship.

SCIEX, Division of MDS Health Group Limited

55 Glen Cameron Road, #202
Thornhill, Ontario
Canada L3T 1P2

Tel: (416) 881-4646
Fax: (416) 881-9832
Telex: 06-964722

Contact: J. Currie
Controller

Products/Services

Elemental analyser • Mass spectrometer

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1974, SCIEX is a leader in the design, development, manufacture and marketing of mass spectrometer-based products for trace organic and inorganic analyses. In 1981, SCIEX was acquired by MDS Health Group Limited, a Canadian public company with diverse health-related operations in Canada and the United States. SCIEX's product line includes three types of systems which can detect, with high speed and accuracy, minute amounts of drugs, explosives, pollutants, toxic chemicals and basic elements like lead, mercury and arsenic.

Sci-Can

259 Lakeshore Boulevard East
Toronto, Ontario
Canada M5A 3T7

Tel: (416) 368-8665
Fax: (416) 368-2099
Telex: 06-23676

Contact: Arthur Zwingenberger
President

Products/Services

High-speed sterilizer for small instruments

Company Summary

Sci-Can, a division of Lux & Zwingenberger, was formed in 1957 to distribute medical, dental and orthopedic equipment and supplies. The company provides strong technical and installation support, product training and servicing of its sterilizers. During the past two years, Sci-Can's engineering department has developed new products which has changed the focus of the company to an integrated health care company.

Scooter-Tote

45 Seaview Drive
Port Moody, British Columbia
Canada V3H 1N8

Tel: (604) 931-8168

Contact: H. Dureau
President

Products/Services

Transfer lift for scooters and wheelchairs

Company Summary

Scooter-Tote was established in 1987 to design, develop and manufacture a unique device to transport electric-powered scooters and wheelchairs by automobile. To load the scooter, the platform is lowered, the scooter is driven onto the platform which is then raised. The device is operated electrically with manual override, can carry up to 90 kilograms (200 pounds) and when not in use folds against the back of the car. Scooter-Tote's electric lift is easily adapted to most automobiles.

Scythes Inc.

128 Sterling Road
Toronto, Ontario
Canada M6R 2B7

Tel: (416) 535-1151
Fax: (416) 535-0971
Telex: 065-24312

Contact: Walter Swerhun
Vice-President

Products/Services

Towels • Anti-bacterial hospital drapes and sheets
• Laundry receptacles, bags and cart covers

Company Summary

Scythes Inc. is a privately-owned Canadian industrial textile manufacturer and distributor serving the health care and services market since 1910. Production and distribution facilities are located in the company's 7,200-square-metre (80,000-square-foot) plant which employs 135 people. Sales and warehouse locations are situated in major centres across Canada. Scythes has multi-colour textile printing equipment and offers fabric treatment services such as dyeing, fire-proofing and water-repelling as well as custom design and manufacturing.

Selkirk Wood Industries Ltd.

1390 Church Avenue
Winnipeg, Manitoba
Canada R2X 1G4

Tel: (204) 633-1047
Fax: (204) 694-0610

Contact: Stephen Baumal
Chief Operating Officer

Products/Services

Patient room furnishings

Current Export Markets

U.S.A.

Company Summary

Selkirk Wood Industries Ltd. was established in 1973 as a contract manufacturer of wood casegoods for the hospitality industry. In 1986, the company developed furniture products for health care institutions. Selkirk Wood Industries is currently developing a specialized line of casegoods, including seating for geriatric markets, and is planning a plant expansion to double its production capacity.

Serdary Research Laboratories Inc.

1643 Kathryn Drive
London, Ontario
Canada N6G 2R7

Tel: (519) 434-4419
Telex: 064-78585

Contact: B. Serdarevich
President

Branch Offices

S.R.L. Inc.
P.O. Box 610355
Port Huron, Michigan
U.S.A. 48060
(519) 434-4419

Products/Services

Lipid field biochemicals for medical research

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Serdary Research Laboratories Inc. was founded in 1969 at the University of Western Ontario, School of Medicine, Department of Biochemistry by a faculty member. Specializing in the manufacture of fine chemicals and biochemicals for research in the lipid field, the company has developed about 400 products — many of which are original formulations — suitable for research in lipid chemistry and lipid metabolism, medical research, diagnostics, pharmaceuticals and food research. About 85 per cent of the company's products are exported worldwide through distributors in the United States, Europe and Japan.

Services Techniques Informatiques S.T.I. Inc.

7275 rue Sherbrooke est, Suite 400
Montreal, Quebec
Canada H1N 1E9

Tel: (514) 354-6890
Fax: (514) 354-6713

Contact: Carol Boivin
Vice-President

Products/Services
Clinical and administration software

Current Export Markets
Africa

Company Summary

Services Techniques Informatiques S.T.I. Inc. was established in 1976 to provide computerized information services to hospitals. The company offers a wide range of administrative, clinical and patient management software including health care, laboratory and pharmacy management, nuclear medicine and radiology. In Canada, S.T.I. has computerized more than 22 hospitals ranging in size from 130 to 900 beds. S.T.I.'s software was developed with Speedware, a fourth generation computer language, and is the result of 10 years of active research and development.

Silent Gliss Canada Limited

63-705 Progress Avenue
Scarborough, Ontario
Canada M1H 2X1

Tel: (416) 431-3330
Fax: (416) 431-9296
Telex: 065-25488

Contact: Colin King
General Manager

Products/Services
Curtain track systems for suspended and ceiling mount installations • Intravenous pole and track systems

Current Export Markets
U.S.A.

Company Summary

Silent Gliss Canada Limited is part of an international group of companies with 17 branches worldwide. Established in 1970, the company designs and manufactures a line of cubicle curtain systems, intravenous (I.V.) track systems, poles and carriers as well as a large assortment of drapery and panel systems. Silent Gliss developed the first silent curtain track system in 1952. Designed for installation in hospitals, nursing homes, clinics, institutions and doctors' offices, the track systems feature a dust-resistant track surface and self-cleaning glider channel. The company's fully adjustable intravenous poles can accommodate up to five I.V. bottles or packs and are designed to be used with the cubicle track systems.



Silent Gliss high efficiency track systems for suspended and ceiling mounted installations.

Simport Plastics Ltd.

P.O. Box 270
176 Industrial Park
Beloeil, Quebec
Canada J3G 4T1

Tel: (514) 464-1723
Fax: (514) 464-3394

Contact: Andre Lafond
President

Products/Services
Disposable plastic labware

Current Export Markets
U.S.A., Europe

Company Summary

Simport Plastics Ltd., founded in 1975, specializes in the manufacture and marketing of plastic disposable labware for hematology, histology/cytology, microbiology, pathology, urine analysis and general laboratory processes. The company's 2,700-square-metre (30,000-square-foot) manufacturing facility employs 60 people. Products are distributed in North America through independent national and regional laboratory supply dealers.

Smith & Nephew Inc.

2100-52nd Avenue
Lachine, Quebec
Canada H8T 2Y5

Tel: (514) 636-0772
Fax: (514) 636-1684
Telex: 05-822580

Contact: Paul Attwood
Export Manager

Products/Services

Examination and procedure latex gloves • Plaster of paris bandages and casting material • Fiberglass substrate bandages • Thermoplastic splinting materials • Compression bandages • Skin care creams and lotions • Plastic dressing strips • Lastoband fabric dressings

Current Export Markets

U.S.A.

Company Summary

Smith & Nephew Inc., incorporated in 1921 to distribute British-made products, has been manufacturing in Canada since 1963. The company's principal facility in Lachine, Quebec produces Elastoplast bandages, splinting products and the Nivea line of skin care products. Two branches in Ontario manufacture latex gloves while a third plant, located in Quebec, produces private label dressings and cotton products. The company has undergone four expansions; the latest scheduled for completion in early 1990 will provide additional production, warehousing and office facilities.



Smith & Nephew's splinting products for all your orthopedic needs.

Sound Linked Data Inc.

91A Lakeshore Road East
Mississauga, Ontario
Canada L5G 1E2

Tel: (416) 278-6862
Fax: (416) 274-3935

Contact: R.Terry MacTaggart
Managing Director

Products/Services

Computerized audiology system for hearing testing, audiogram interpretation, reporting, analysis and risk assessment.

Company Summary

Sound Linked Data Inc. is a high technology firm specializing in applying computer and electronics techniques to audiology. Five years of development and testing has resulted in Max System, a programmable audiometer for testing hearing and classifying impairment automatically. Three completely upgradable models offer a wide range of applications in industrial hearing conservation, medical affairs and clinics, school screening programs, hearing aid dispensaries and military service. The company's R and D program is extensive and ongoing in various facets of hearing testing, hearing aid dispensing and rehabilitation.

Southmedic Inc.

P.O. Box 1365
Barrie, Ontario
Canada L4M 5R4

Tel: (705) 726-9383
Fax: (705) 728-9537

Contact: Lee McDonald
President

Products/Services

Specialized anesthetic equipment: Keyed anesthetic agent adaptor, metered dose adaptor, aneslock system

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1983, Southmedic Inc. manufactures a range of highly specialized anesthetic products. The company produces and markets worldwide through a well-established dealer network the Aerosol-T, Anaeslock and Vapofil, an anesthetic agent adaptor. In addition, Southmedic owns several patents pertaining to anesthetic equipment.

Special Health Systems Ltd.

225 Industrial Parkway South
Aurora, Ontario
Canada L4G 3V5

Tel: (416) 841-1032
Fax: (416) 841-6162

Contact: Michael Rowley
Marketing Manager

Products/Services

Modular multi-adjustable seating systems for wheelchairs • Cushions • Shoulder support systems • Wheelchair trays

Current Export Markets

U.S.A.

Company Summary

Special Health Systems Ltd. was established in 1981 as a custom seating clinic. The company has since expanded and is engaged in the design and manufacture of modular multi-adjustable seating systems and specialized cushions for wheelchair-dependent individuals. The company's component seating systems are available for children and adults and are manufactured of stretchy materials with absorbent covers that are shaped to provide optimum support and pressure distribution. Recently, Special Health Systems entered the pressure relief cushion market with the introduction of the Ulti-Mate cushion.



Multi-adjustable modular seating systems from Special Health Systems adapt to most commercial wheelchairs.

Specialty Contact Lens Ltd.

Lower Level, 213-19 Street Northwest
Calgary, Alberta
Canada T2N 2H9

Tel: (403) 283-9506
Fax: (403) 283-1014
Telex: 03-821172

Contact: Daniel Deyell
Marketing Manager

Products/Services

Soft and rigid gas permeable contact lenses

Current Export Markets

U.S.A., Europe, Asia, Africa

Company Summary

Specialty Contact Lens Ltd. has more than 50 years of experience in the production, fitting and clinical testing of soft and rigid contact lenses. Working closely with dispensing opticians, ophthalmologists and optometrists, the company performs clinical studies on all types of materials, lens design and the design and supply of equipment. Additionally, co-operation with chemists throughout the world has produced several state-of-the-art materials for contact lens manufacture. Besides manufacturing lenses, Specialty Contact Lens offers technical assistance in lens design and material selection, and equipment installation.

Spencer Supports Canada Limited

175 Passenger Avenue
Rock Island, Quebec
Canada J0B 2K0

Tel: (819) 876-2709
Fax: (819) 876-5416

Contact: Peter Barry
President

Products/Services

Corsets • Belts

Current Export Markets

U.S.A.

Company Summary

Spencer Supports Canada Limited was established in 1929 to manufacture and distribute made-to-measure and stock support garments for men and women. The company has developed considerable expertise through the years in the manufacture of custom medical garments for people suffering from back problems, obesity and physical handicaps. Spencer occupies a 3,060-square-metre (34,000-square-foot) manufacturing facility and employs 150 people.

Spinex Medical Technologies Inc.

1989 Sherbrooke Street West, Suite 1100
Montreal, Quebec
Canada H3H 1E8

Tel: (514) 989-9742
Fax: (514) 934-1468

Contact: Mrs. G. Sansone
Manager

Products/Services

Electronic device to evaluate impairment, disability and capacity of the spine

Current Export Markets

U.S.A.

Company Summary

Spinex Medical Technologies Inc. was established in 1987 as the marketing and distribution arm of Diagnospine Research, a company committed to spinal research. Spinex has an exclusive license to market worldwide technology developed by Diagnospine including a non-invasive method for spinal evaluation, called the Spinoscope. This machine uses sophisticated computer and electronic technology to measure the kinematics and muscular activity of the spine and automatically stores all information in a computer. Since its introduction in 1988, Spinex Medical has made rapid inroads into the United States and European markets. The two companies maintain an extensive R and D program, focusing on developing a new generation of non-invasive tools.

Stanley Drug Products Ltd.

1353 Main Street
North Vancouver, British Columbia
Canada V7J 1C5

Tel: (604) 987-3391
Fax: (604) 984-8532

Contact: Leslie A. Strike
Deputy Chairman

Branch Offices

Stanley Drug Products Ltd.
1276 Ellesmere Road
Scarborough, Ontario
Canada M1P 2X9
(416) 293-3874

Products/Services

Patient care: Skin antiseptics, cleansers, conditioners and creams, shampoo, body lotion • Sterile and non-sterile latex surgical disposable gloves • Bath tub cleanser • Pharmaceuticals (excluding U.S.A.): Nutritional and health supplements, vitamins narcotics and controlled drugs, over-the-counter drugs

Current Export Markets

U.S.A., Asia



Stanley's completely compatible and complementary system for long term skin care and bathing.

Company Summary

Established in 1956, Canadian-owned Stanley Drug Products Ltd., a member of the Novapharm group of companies, manufactures more than 300 products consisting of a wide range of over-the-counter and prescription drugs, vitamins, health supplements, hospital and veterinary specialties. The company is a leading supplier of national generic private labels to major drug and food store chains across Canada. Stanley exports to major markets worldwide, except its line of patient skin care products which are available only in the United States. The company employs 120 people in a modern manufacturing facility which contains a fully-equipped quality control laboratory.

Starplex Scientific

810 Meyerside Drive
Mississauga, Ontario
Canada L5T 1B4

Tel: (416) 670-0325
Fax: (416) 670-8894

Contact: Terry Macartney
President

Products/Services

Specimen transportation products • Urinalysis test systems • Dip slides, sterile and non-sterile containers

Current Export Markets

U.S.A., Israel

Company Summary

Founded in 1975, Starplex Scientific is engaged in the manufacture and marketing of single-use medical devices, primarily plastic components for the health care market. The company's 3,600-square-metre (40,000-square-foot) manufacturing plant has full moulding capabilities, an in-house quality control laboratory and fully-automated media handling facilities. Starplex's laboratory disposables, marketed under the trade names of Starswab, Leakbuster and Dip Slides, are distributed extensively throughout North America. The company is committed to ongoing research and development to extend product usage.



Starplex's Dip N Count is a fast, reliable screen test used for the detection of bacteria in urine, resulting in rapid diagnosis.

STC Laboratories Inc., Division of Export Packers Co. Ltd.

68 Irene Street
Winnipeg, Manitoba
Canada R3T 4E1

Tel: (204) 284-5052
Fax: (204) 475-7740
Telex: 07-587641

Contact: Fred Wickham
Executive Vice-President

Products/Services

Diagnostic and research reagents • Immunology test systems

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1986, STC Laboratories Inc. is the biochemical division of Export Packers Co. Ltd. The company is involved in the research, development and manufacture of high purity proteins and enzymes primarily extracted from agricultural raw materials for use in the pharmaceutical industry. STC's fully-equipped laboratory specializes in the analysis of proteins and enzymes with bench and pilot scale protein purification unit processes. A plant adjoining the laboratory houses a fully-operational enzyme purification system which produces horseradish peroxidase for the clinical laboratory industry. The company currently has several other enzymes and phospholipids at various stages of development and testing.

Sterling Rubber (1985) Inc.

675 Woodside Street
Fergus, Ontario
Canada N1M 2M4

Tel: (519) 843-4032
Fax: (519) 843-6587

Contact: Michael Catanzaro
U.S. Sales Manager

Branch Offices

Sterling Medical Products
270 Buffalo Road, Unit 68
East Aurora, New York
U.S.A. 14052
(716) 652-8002

Products/Services

Sterile and non-sterile latex surgical disposable gloves

Current Export Markets

U.S.A.



Sterling surgical gloves feature a curved finger design following the natural contours of the hands.

Company Summary

Canadian-owned Sterling Rubber (1985) Inc. is a leading manufacturer of latex surgical disposable gloves and the only producer of curved hand design rough finish gloves in North America. Combining the latest in latex technology with custom formulation and 100 per cent inspection process, the company has earned a North American-wide reputation as a supplier of premium surgical gloves. Sterling Rubber was recently awarded a multi-million dollar contract to supply gloves to the United States military and, as a result, has established a subsidiary in the U.S.A.

STM Systems Corp.

131 McNabb Street
Markham, Ontario
Canada L3R 5V7

Tel: (416) 475-2670
Fax: (416) 475-7559

Contact: Jim King
Senior Product Consultant

Products/Services

Computerized information systems

Current Export Markets

U.S.A., Europe, Asia

Company Summary

STM Systems Corp. is a leading Canadian company providing total information management solutions on a global basis to private and public sector clients, including health care institutions. The company offers the Phoenix Patient Care, Healthcare Financial and Clinic Management systems. These information systems employ Oracle relational technology which is available for a variety of hardware environments and user needs, from small clinics to 600-bed hospitals. STM Systems offers complete turnkey solutions, including hardware, software, installation, operator and user training, data conversion, implementation and 24-hour support.

St. Jude Medical Ltd.

2550 Vanier Boulevard
St-Hyacinthe, Quebec
Canada J2S 6L7

Tel: (514) 774-3101
Fax: (514) 774-9581
Telex: 05-830524

Contact: Jorge Jordana
Director of Operations

Products/Services

Heart valves: Biological, bioprosthetic, mechanical
• Arterial graft

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

St. Jude Medical Ltd. is a world leader in prosthetic heart valves. The company was established in 1981 as BioImplant Canada Inc. to produce and market worldwide the BioImplant porcine heart valve. In 1986, it was purchased by St. Jude Medical Inc. of St. Paul, Minnesota. Besides manufacturing and distributing the BioImplant, the company produces a bileaflet prosthetic heart valve made from pyrolytic carbon and a biological arterial graft made from treated collagen of bovine arterial origin for use in bypass or reconstructive surgery. St. Jude is strategically located near hog processing plants in Quebec.



The St. Jude Medical heart valve for use as a replacement for a diseased, damaged or malfunctioning heart valve.

Sulcabrush Inc.

45 Brisbane Road, Unit #10
Downsview, Ontario
Canada M3J 2K1

Tel: (416) 665-0716
Fax: (416) 665-0893

Contact: Ira Florence
Director of Sales

Products/Services

Therapeutic plaque remover and gumline massager

Company Summary

Sulcabrush Inc. was established in 1986 to manufacture and distribute a unique and efficient gumline massager. The company's North American patented Sulcabrush removes plaque, arrests bleeding gums and improves oral hygiene. In 1989, the product underwent a controlled clinical study at the University of Indiana's Faculty of Dentistry. The company anticipates the results (available late-1989) to generate a widespread professional interest in the purchase and recommended use of the Sulcabrush.

Surgikos Canada Inc.

1355 Lansdowne Street West
Peterborough, Ontario
Canada K9J 7X2

Tel: (705) 743-8200
Fax: (705) 743-0543
Telex: 069-62911

Contact: K.M. Bain
Director of Finance

Products/Services

Disinfection solutions/tablets • Ophthalmic pharmaceuticals • Disposable surgical instruments • Surgical and ward gloves • Decontamination and sterilization systems • Neurological implants • Surgical caps, gowns, face masks • Disposable hospital linens • Ophthalmic instruments • Ophthalmic lens implants

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Established in 1965, Surgikos Canada Inc. is a subsidiary of Johnson & Johnson Corp., New Brunswick, New Jersey, U.S.A. The company is composed of four distinct marketing divisions that provide a wide and diverse range of products and services. The Surgikos division is a recognized leader in infection control, encompassing micro-organism transmission prevention and destruction. Major products include surgical and examination latex gloves, disposable hospital linens and apparel, disinfecting solutions and sterilization systems and components. The Codman division is a leading supplier of quality neuro-spinal diagnostic and surgical products in Canada while the Iolab Intraocular division specializes in surgical ophthalmic products. The pharmaceutical division markets pharmaceuticals for diagnostic, therapeutic and surgical applications through ophthalmic professionals.



Biohazard disinfection kits and infection control products from Surgikos.

Symbion Medical of Canada Ltd.

11220 Voyageur Way, Unit #1
Richmond, British Columbia
Canada V6X 3E1

Tel: (604) 270-7751
Fax: (604) 270-6308
Telex: 06-3666

Contact: Kurt Peinhof
Plant Manager

Products/Services

Artificial heart • Pericardial heart valve • Extracorporeal blood pump

Company Summary

Established in 1982, Symbion Medical of Canada Ltd. specializes in the manufacture of a wide variety of innovative cardiovascular products, from circulatory assist to valve replacement. The company has a quality reputation earned by the unflinching performance of its products. Its patented Mitroflow pericardial bioprosthesis replacement heart valve is available in two styles and a variety of sizes. Used in over 11,000 valvular replacement operations, it is distributed to more than 30 countries worldwide through exclusive medical device distributors. In late 1989, the company will begin manufacturing the J7 artificial heart, which is currently produced in the United States by Symbion's parent company, Symbion Inc. The company's commitment to research continues to focus on innovative, lifesaving products used by cardiovascular surgeons.



The Symbion Total Artificial Heart is recommended as a temporary circulatory support system, used while the patient awaits heart transplantation.

S.C. Walker Manufacturing Co. Ltd.

2477 Kaladar Avenue
Ottawa, Ontario
Canada K1V 8B9

Tel: (613) 526-5010
Fax: (613) 738-0563

Contact: David Small
Vice-President

Products/Services

Laboratory coats, pants, shirts and coveralls
• Operating room clothing

Company Summary

S.C. Walker Manufacturing Co. Ltd. was established in 1932 and has grown to be a major uniform and clothing manufacturer in Canada. The company's 3,600-square-metre (40,000-square-foot) manufacturing facility employs 150 people and has the modern production equipment required in the sewing industry, including presses and post-curing facilities. Besides hospital apparel, S.C. Walker manufactures a line of fire-retardant garments. All products can be custom ordered, provided quantity warrants production.

Tash Inc.

70 Gibson Drive, Unit 12
Markham, Ontario
Canada L3R 4C2

Tel: (416) 475-2212
Fax: (416) 475-2422
Telex: 06-986766

Contact: Colin Wheeler
General Manager

Products/Services

Ability switches for control of technical aids
• Environmental control systems, communication, computer and educational aids for the physically disabled • Children's wheelchair

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Tash Inc. is a marketing corporation established in 1978 by the Canadian Rehabilitation Council for the Disabled (an association of more than 80 non-profit organizations) in conjunction with the National Research Council of Canada. The company provides a wide range of technical aids for the handicapped that are designed to enhance the independence and living conditions of many physically disabled persons.

Technilab Inc.

1490 Beaulac Street
Ville St. Laurent, Quebec
Canada H7P 2V2

Tel: (514) 337-6030
Fax: (514) 745-2977

Contact: Jose Larréa
Vice-President Marketing

Products/Services

Generic and over-the-counter drugs

Company Summary

Technilab Inc. was established in 1974 to manufacture and distribute generic drugs. In 1988, the acquisition of a company producing over-the-counter drugs created a new division and product diversification. Technilab currently manufactures more than 90 drugs, offered in a variety of forms: liquids, creams, ointments, suppositories, lotions, tablets, capsules, and injectable and oral ampoules. Technilab uses modern and sophisticated laboratory techniques such as spectrophotometry, gas chromatography and high pressure liquid chromatography to maintain exacting specifications and quality standards. Currently, the company is developing in-house production of raw materials that will eventually result in its becoming a fully vertically-integrated company.



Technilab — Medication in motion!

Terray Corporation

24 McGonigal Street West
Arnprior, Ontario
Canada K7S 1L8

Tel: (613) 623-3310
Fax: (613) 623-6970

Contact: Chris Dolan
Information Officer

Products/Services

Pelvic bone plate • Anterior spinal fixation plate
• Surgical drill guides, rod benders, cancellous bone screws • Autoclavable trays • Femoral head extractor

Current Export Markets

U.S.A.

Company Summary

Terray Corporation specializes in the design and manufacture of orthopedic implants and instrumentation. Established in 1983, the company works closely with leading orthopedic surgeons to develop highly functional and innovative products. Terray's anterior spinal plate system was developed in conjunction with the National Research Council of Canada and the Ottawa Civic Hospital to answer a need not met by existing spinal instrumentation. Products have undergone extensive biomechanical and clinical testing with results reported in peer review journals. Currently, the company is developing devices for various joints and higher portions of the spine.

The Optikon Corporation Ltd.

410 Conestogo Road
Waterloo, Ontario
Canada N2L 4E2

Tel: (519) 885-2551
Fax: (519) 885-4712
Telex: 069-55373

Contact: Jim Treusch
Controller

Branch Offices

La Corporation Optikon Ltee.
6969 route Transcanadienne, Suite 99
Ville St. Laurent, Quebec
Canada H4T 1V8
(514) 745-5040

Products/Services

Infra-red thermography equipment • Laser power meters
• Laser safety equipment: goggles, film, spectacles

Current Export Markets

U.S.A.

Company Summary

The Optikon Corporation Ltd. was established in 1974 and is presently the only company in Canada specializing solely in the marketing, sales and systems integration of optical, electro-optical, opto-optical and opto-mechanical systems and components. The company maintains a calibration laboratory in Canada to perform calibrations and re-calibrations of optical sources, sensors and instruments. A selection of instruments is also offered for field measurements of photometric and radiometric parameters. In addition, Optikon has developed the systems design and expertise to integrate all components into a complete turnkey system.

The Upjohn Company of Canada

865 York Mills Road
Don Mills, Ontario
Canada M3B 1Y6

Tel: (416) 441-9600
Fax: (416) 445-9048
Telex: 22401

Contact: Dan Imiolo
Export Manufacturing Representative

Products/Services

Generic prescription drugs • Antibiotics

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Africa, Middle East, Australia, New Zealand, South America

Company Summary

The Upjohn Company of Canada is part of The Upjohn Company, a worldwide, research-based manufacturer and marketer of health services, pharmaceuticals and agricultural/veterinary products. Established in 1935, and employing more than 400 people, the company manufactures a wide range of pharmaceutical agents, including a number of major discoveries and innovations in antibiotics, anti-diabetics, anti-arthritis, cardiovascular and central nervous system agents and steroid hormones. Products are shipped to subsidiaries and independent customers worldwide. The company is committed to expanding research and development programs, concentrating primarily on developmental clinical research.

The Winnipeg Rh Institute Inc.

University of Manitoba
Winnipeg, Manitoba
Canada R3T 2N2

Tel: (204) 269-7291
Fax: (204) 269-7003
Telex: 07-587870

Contact: A.D. Friesen
President

Products/Services

Plasma fractionation • Rh immune globulin

Current Export Markets

Europe

Company Summary

The Winnipeg RH Institute Inc. is a private, non-profit institute founded in 1969 to support and encourage broad-based research with specific emphasis on the research and development of blood and blood-related products. Early work led to the development of the treatment and prevention of RH disease which affects unborn and newborn infants. In 1980, the institute introduced the first North American column-chromatographically-produced immune globulin, WinRho, of which it is now one of Canada's leading suppliers. Using the same technology, the institute developed plasma fractionation, utilized in the treatment of hemophilia. The Winnipeg RH Institute's current research and development projects include superoxide dismutase and Rh monoclonal antibodies.

Theratronics International Ltd.

P.O. Box 13140
413 March Road
Kanata, Ontario
Canada K2K 2B7

Tel: (613) 591-2100
Fax: (613) 592-3816
Telex: 053-4416

Contact: D. Dakers
Manager Canadian & Export Sales

Products/Services

Radiotherapy treatment units • Dose measurement and film densitometry system • Teletherapy unit • Computerized radiotherapy planning system • Cobalt-60

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, North Africa

Company Summary

Theratronics International Ltd. (formerly AECL Medical, a division of Atomic Energy of Canada Ltd.) designs, manufactures and distributes cobalt radiotherapy and computerized planning systems for the treatment of cancer. The company has more than 1,800 cobalt machines installed in 70 countries. Theratronics recently introduced several new products, including a completely redesigned low maintenance cobalt therapy unit, an advanced fourth generation scanner especially modified to perform radiotherapy stimulation plus a beam data acquisition system used to calibrate radiotherapy treatment units.



Head rotation on Theratronics cobalt 60 radiotherapy treatment units permit treatment set-ups that are not possible on accelerators.

Thought Technology Ltd.

2180 Belgrave Avenue
Montreal, Quebec
Canada H4A 2L8

Tel: (514) 489-8251
Fax: (514) 489-8255

Contact: Lawrence Klein
Vice-President

Products/Services

Electromyograph monitoring devices • Biofeedback devices for controlling insomnia, stress and weight, and to stop smoking

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Thought Technology Ltd. was established in 1974 to produce instruments that focus on human monitoring and feedback to assist individuals in learning stress management. The company offers a complete line of psychophysiological monitoring instrumentation which includes electromyography (EMG), heart rate, blood volume pulse, temperature, skin conductance and skin resistance monitors. In 1988, Thought Technology introduced the MyoTrac/MyoDac EMG monitor which uses microminiature surface-mount technology.



Biofeedback monitoring systems for controlling stress or unhealthy, compulsive habits.

Titan Safety Products Ltd.

8530 Esplanade Avenue
Montreal, Quebec
Canada H2P 2R8

Tel: (514) 381-2301
Fax: (514) 381-9050

Contact: Michael Levine
Sales Manager

Products/Services

Disposable linen and clothing: Aprons, footwear, garments, head wear, pillow cases, sheets • Bandages • Slings • Laparotomy sponge • Assorted operating room surgical packs

Company Summary

Established in 1966, Titan Safety Products Ltd. is a manufacturer of limited-use garments. The company specializes in the manufacture of non-woven garments for hospital and pharmaceutical industries. Titan Safety Products also offers private labelling and custom products. The company is committed to researching and developing new manufacturing technologies and products and works closely with clients. Recent projects include researching new applications and end uses for non-woven items in the medical field and working with the nuclear industry to devise alternatives to existing limited-use garments.

Total Alert Corporation

261-39 Robertson Road
Nepean, Ontario
Canada K2H 8R2

Tel: (613) 596-9904
Fax: (613) 596-9908

Contact: P.W. Weaver
President

Products/Services

Hospital security devices • Wandering patient systems

Current Export Markets

U.S.A.

Company Summary

Established in 1986, Total Alert Corporation specializes in security systems for hospitals, institutions and nursing homes. The company provides a system that not only monitors but identifies and tracks wandering patients. The wandering patient protection system includes a transmitter worn in a bracelet on the patient's wrist or ankle. A computer-controlled alarm receiver triggers audio and visual alarms to pagers worn by the staff or to a centralized control panel and can be used in conjunction with door locking relays. Also offered is a portable locator for tracking and locating patients lost within the facility or outside. Products can be customized to suit a variety of environments, tasks and budgets. Total Alert also manufactures a system for home use.

Totem Diagnostics Inc.

520 West 6th Avenue, 4th Floor
Vancouver, British Columbia
Canada V5Z 4H5

Tel: (604) 872-8361
Fax: (604) 875-0001

Contact: Roger W. Murphy
Vice-President

Products/Services

Microbiological test systems for identification and susceptibility testing of pathogenic bacteria • Urine pregnancy test system • Enzyme immunoassay test kits

Current Export Markets

Europe

Company Summary

Totem Diagnostics Inc. was incorporated in 1989, following the sale of the Diagnostics Division of Quadra Logic Technologies Inc. to the Totem Capital Corporation. Totem Diagnostics is actively involved in developing and manufacturing immunological and microbiological test systems. The latter system includes a software package that interfaces with most computer systems. All products are marketed through an exclusive distribution network. Currently in the developmental stages are detection kits for reproductive biology and infectious diseases, and a microbiology reporting/epidemiology software package.



Easy to use and affordable, Totem's urine pregnancy tests produce unequivocal test results in just two minutes.

Tri Hawk International Inc.

1570 Barre
Montreal, Quebec
Canada H4L 4M6

Tel: (514) 748-6358
Fax: (514) 748-6240
Telex: 05-827655

Contact: S. Pearson
Export Manager

Products/Services

Disposable dental burs

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Tri Hawk International Inc. was founded in 1968 to import, distribute and retail a line of dental, medical and surgical products and, eventually orthotic and prosthetic items. In 1985, the company began manufacturing dental burs and today exports to 100 countries and participates in more than 30 international trade shows. Tri Hawk employs about 30 people and plans to triple its production facilities next year.

Tri-Star Industries Limited

P.O. Box 308
Yarmouth, Nova Scotia
Canada B5A 4B3

Tel: (902) 742-9254
Fax: (902) 742-7632

Contact: Joanne Maxwell
Export Co-ordinator

Products/Services

Ambulances • Handicap vehicles • Rescue equipment

Current Export Markets

U.S.A., Europe, Latin America, Caribbean, Scandinavia

Company Summary

Established in 1973, Tri-Star Industries Limited manufactures, distributes and markets ambulances as well as other types of emergency equipment produced to custom specifications. The ambulances are produced to international specifications and the company exports 95 per cent of production to more than 16 countries worldwide. Tri-Star Industries provides all services including export documentation, freight forwarding, spare parts support and on-location training. Additionally, the company manufactures a variety of other vehicles including rescue vehicles and mobile hospitals.

Ultrasoft Laboratories Ltd.

7648 Winston Street
Burnaby, British Columbia
Canada V5A 2H4

Tel: (604) 420-5929
Fax: (604) 420-3252

Contact: E.R. Salmon
President

Products/Services

Extended and daily wear contact lenses

Company Summary

Established in 1978, Ultrasoft Laboratories Ltd. is one of Canada's largest manufacturers of contact lenses. The company produces a wide range of F.D.A. and H.P.B. approved daily and extended wear lenses available in bifocal, cosmetic opaque, spherical, tinted and toroidal lenses as well as bandage lenses made to specified parameters. The company recently developed

corrective and non-corrective 3-D cosmetic opaque lenses and is currently researching drug delivery systems for use in the medical field serving burn centres and dermatology, ophthalmology, orthodontal and plastic surgery clinics.

Unik Hospital Supplies, Division of Shifa Care Inc.

3251 Kennedy Road, Unit 14
Scarborough, Ontario
Canada M1V 2J8

Tel: (416) 299-8092
Fax: (416) 299-6752

Contact: Rehmat U. Sheiku
President

Products/Services

Disposable specimen containers, medicine cups, petri dishes

Current Export Markets

Asia, Middle East

Company Summary

Unik Hospital Supplies, a division of Shifa Care Inc., was established in 1983 to distribute and market sterile and non-sterile disposable medical equipment for hospitals and laboratories. Products are manufactured exclusively for Unik Hospital Supplies or procured under exclusive rights from suppliers worldwide.

Unisys Canada Inc., Health Care Services Centre

1000-1661 Portage Avenue
Winnipeg, Manitoba
Canada R3J 3T7

Tel: (204) 788-7400
Fax: (204) 788-7450

Contact: L.T. Engwer
Manager, National Health Care Market

Products/Services

Computer management systems

Current Export Markets

Australia

Company Summary

Unisys Corporation, headquartered in Pennsylvania, U.S.A., is one of the world's largest designers, manufacturers and marketers of computer-based information systems and related products and services. Unisys Canada Inc., Health Care Services Centre, was founded in 1986 and is one of 28 research, engineering and manufacturing facilities worldwide. The company specializes in health care systems that includes hardware, software (both packaged and fully customized), and implementation services covering a wide range of information processing requirements. Currently, Unisys' client base ranges from nursing homes to multi-site teaching hospitals, data bureaus, insuring agencies and provincial health departments.

Unitex N.B. Co. Ltd.

420 Highland View Drive
Moncton, New Brunswick
Canada E1A 2L3

Tel: (506) 858-5665
Fax: (506) 858-8274

Contact: B. O'Dwyer
President

Products/Services

Lab coats • Patient gowns • Operating room uniforms

Company Summary

Unitex N.B. Co. Ltd. was established in 1976 to design, manufacture and distribute clothing for clinics, hospitals, institutions and laboratories. The company, which employs 20 people, recently expanded its manufacturing and production facilities and installed a computer system for clothing design and the making and grading of patterns.

85

Unitron Industries Ltd.

P.O. Box 9017
20 Beasley Drive
Kitchener, Ontario
Canada N2G 4J3

Tel: (519) 895-0100
Fax: (519) 895-0108

Contact: Gisela Collinet
Manager Sales Administration & Traffic

Products/Services

Hearing aids and accessories

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Australia, Africa

Company Summary

Unitron Industries Inc. is a Canadian-owned international company that designs, manufactures and markets high-technology hearing aid instruments and accessories for worldwide markets. Major product lines for a complete range of hearing losses include in-the-ear, behind-the-ear and pocket models. Established in 1964, the company has manufacturing sites in Canada, the United States and Germany and employs 250 people. Unitron continues to re-invest in research and development to ensure its growth in an increasingly competitive market.



Unitron's mini behind-the-ear hearing aids for a complete range of hearing losses.

Vaisler Associates

P.O. Box 2454, Station A
13 Routledge Street, Hyde Park
London, Ontario
Canada N6A 4G3

Tel: (519) 657-0624
Fax: (519) 657-1417

Contact: Fern MacDonald
Project Co-ordinator

Products/Services

Management and marketing consulting • Technology management

Current Export Markets

U.S.A., Europe, Asia Latin America, Caribbean, Central America

Company Summary

Established in 1985, Vaisler Associates is a specialized health care consulting firm that facilitates and coordinates health care technology transfer activities in both the private and institutional sectors, as well as provides project management in early stage expansion of health care technology-based companies. The company specializes in corporate development, investment strategies, program implementation and marketing, project management and strategic planning. In addition, Vaisler Associates has initiated the TechLink Business Development Program which offers various health care technology products for sale or license.

Variety Ability Systems Inc.

3701 Danforth Avenue
Scarborough, Ontario
Canada M1N 2G2

Tel: (416) 698-1415
Fax: (416) 699-5752

Contact: Eric J. Nicholls
Manager

Products/Services

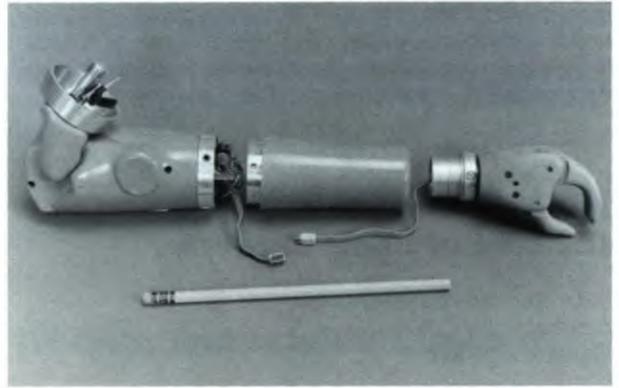
Electromechanical plastic hands and elbows • Parapodiums • Braces

Current Export Markets

U.S.A., Europe, Scandinavia

Company Summary

Variety Ability Systems Inc. was established in 1970 by the Variety Club of Ontario to manufacture, distribute and market orthotic and prosthetic devices for disabled children. Using designs researched and developed at The Hugh MacMillan Medical Centre in Toronto, Ontario, the company produces a range of lightweight electromechanical plastic hands and elbows and a series of orthotic braces for children who suffer from spina bifida.



The Variety lightweight electromechanical hand and elbow for disabled children.

Vas-Cath Incorporated

2380 Tedlo Street
Mississauga, Ontario
Canada L5A 3V3

Tel: (416) 848-5800
Fax: (416) 848-6638

Contact: J. Potts
Marketing Manager

Products/Services

Catheters: Angiographic, angioplasty, coronary, chorionic villus

Company Summary

Vas-Cath Incorporated is a wholly-owned Canadian company established in 1977 to develop and manufacture catheters for medical applications. The company's primary area of interest is in the development of vascular catheters for interventional radiology. In the forefront of catheter technology, Vas-Cath products are unique in design and are marketed worldwide under the Vas-Cath brand name.



Opti-Flow catheters from Vas-Cath.

Vita Health Company (1985) Ltd.

150 Beghin Avenue
Winnipeg, Manitoba
Canada R2J 3W2

Tel: (204) 661-8386
Fax: (204) 663-8386

Contact: John Holtmann
Chief Operating Officer

Products/Services

Analgesics • Nutritional supplements

Current Export Markets

Asia

Company Summary

Established in 1939, Vita Health Company (1985) Ltd. produces a wide variety of health and pharmaceutical products under the Vita Health and Westcan brands as well as private labels. Totally integrated, the company employs 95 people and has grown to include five divisions involved in every facet of the industry: manufacturing, retailing, wholesaling, quality control laboratory and label printing.



Vita's wide variety of health and pharmaceutical products includes natural vitamins, supplements and analgesics.

Waitaki International Biosciences

55 Glen Scarlett Road
Toronto, Ontario
Canada M6N 1P5

Tel: (416) 761-4089
Fax: (416) 761-4455
Telex: 06-22874

Contact: Roy Val
Sales & Marketing Manager

Products/Services

Animal-derived biological extractives

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Waitaki International Biosciences was previously the Biochemical group of Canada Packers Inc. until it was acquired in 1987 by Waitaki International Limited, an international company based in New Zealand. The company specializes in the extraction, isolation and purification of bulk biochemicals, lyophilization of selected animal glands, organs and other tissues, and separation and purification of biochemicals using Indion media. Waitaki has direct access and control of its raw materials and collection and manufacturing facilities are approved by the Canada Health Protection Branch and the U.S. Food and Drug Administration. On-site research, development and cell culture laboratories are continually developing new and innovative products.

Web-Tex Inc.

5445 De Gaspe
Montreal, Quebec
Canada H2T 3B2

Tel: (514) 273-5972
Fax: (514) 272-0276

Contact: Robert Weber
President

Products/Services

Elastic, gauze and stretch bandages

Current Export Markets

U.S.A., Asia, Latin America, Caribbean, Australia, Middle East

Company Summary

Web-Tex Inc., a leading manufacturer of a wide range of bandages, distributes and markets its products worldwide. Established in 1984, the company offers quality products at economical prices. Web-Tex recently patented the design of an innovative shoe cover.

Western Fibres Limited

8399 Ontario Street
Vancouver, British Columbia
Canada V5X 3E8

Tel: (604) 321-1285
Fax: (604) 321-4891

Contact: Paul Byfield
Vice-President

Products/Services

Flotation bed • Incontinence pads

Current Export Markets

U.S.A.

Company Summary

Western Fibres Ltd. has been designing, manufacturing and marketing hospital and institutional products since 1953. In 1982, after two years of clinical testing, the company introduced a waveless flotation hospital bed. The device was designed specifically for the prevention and treatment of decubitus ulcers. Western Fibres' beds are easily maintained, simple to assemble and operate, and available in two models: the manual which is recommended for home use, and a fully automatic model that includes a complete linen package.

Western General Trading Ltd.

P.O. Box 643
Regina, Saskatchewan
Canada S4P 3A3

Tel: (306) 569-1626
Fax: (306) 569-8649

Contact: Wang Park
President

Products/Services

Wooden tongue depressors • Wooden cervical scrapers
• Medical sticks

Current Export Markets

U.S.A.

Company Summary

Established in 1984, Western General Trading Ltd. specializes in the manufacture of wood products namely, tongue depressors, cervical scrapers and medical sticks.

Westland Plastics Ltd.

12 Rothwell Road
Winnipeg, Manitoba
Canada R3P 2H7

Tel: (204) 488-6075
Fax: (204) 488-2376

Contact: Bonny Hampson
Account Executive

Products/Services

Toilet seat adaptors • Commode seat

Current Export Markets

U.S.A.

Company Summary

Westland Plastics Ltd. was founded in 1981 to create proprietary and custom plastic products to meet the needs of a growing marketplace. The company's modern automated manufacturing facility produces a wide range of plastic products using open flame rotational moulding. Westland's medical products are designed for use in homes or institutions to meet the needs of geriatric or arthritic patients with bending difficulty. The company continues to research new and innovative products with applications to solving everyday problems.



Westland's lightweight toilet seat adaptor is available in five different sizes for various height requirements.

Westmorland Laboratories Inc.

P.O. Box 1460
87 Crescent Street
Sackville, New Brunswick
Canada E0A 3C0

Tel: (506) 536-3327
Fax: (506) 536-3578

Contact: Wendell Dawson
Vice-President Marketing

Products/Services

Microwave plasma defroster

Current Export Markets

U.S.A., Saudi Arabia

Company Summary

Westmorland Laboratories Inc. was established in 1983 to develop, manufacture and market a plasma defroster for thawing frozen blood plasma in hospital blood banks. The company produces this unit under a patent developed by the National Research Council and the Canadian Red Cross. The defroster thaws one to four 300 ml (nine fluid oz.) or about 200 ml volume (six fluid oz.) flat frozen bags simultaneously. The unthawing of one unit of fresh frozen blood plasma, depending on its stored temperature, takes about five to seven minutes, approximately six times faster than conventional water thaws. Eliminating the use of water during thawing also reduces the possibility of pseudomonas contamination.



Westmorland's water-free microwave plasma defroster greatly reduces the possibility of plasma contamination.

Westnofa of Canada Limited

691 Golspie Street
Winnipeg, Manitoba
Canada R2K 2V3

Tel: (204) 667-7106
Fax: (204) 661-4616

Contact: David Spearman
General Manager

Branch Offices

The Radix Corporation
Box 369, One Washington Avenue
Pembina, North Dakota
U.S.A. 58201
(204) 661-2273

Products/Services

Patient room furniture • Overbed tables • Feeding tables

Current Export Markets

U.S.A.



Westnofa offers a comprehensive range of health care furnishings built to meet the needs of both the patient and facility.

Company Summary

Westnofa of Canada Limited is a wholly-owned Canadian company established in 1957 to manufacture quality furniture. For the past seven years, the company has concentrated on producing furniture for hospitals, nursing homes and other paramedical institutions. From a 2,700-square-metre (30,000-square-foot) facility, Westnofa offers a comprehensive range of health care furnishings. Sales offices and showrooms are located in major centres across North America. The company is currently developing new products for specific applications, namely Alzheimer's, chemotherapy treatment, dialysis, geriatrics and pediatrics.

Woodlyn Laboratories Limited

R.R. #3
Guelph, Ontario
Canada N1H 6H9

Tel: (519) 822-7271
Fax: (519) 822-7441

Contact: Malcolm G. Neely
President

Products/Services

Fetal bovine, equine and porcine sera • Coagulase rabbit plasma • Culture media

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean

Company Summary

Woodlyn Laboratories Limited was founded in 1952 to supply the biomedical and diagnostic research communities with high quality animal blood sera and plasma products. The company specializes in the collection and processing of animal blood, distributing and marketing its products worldwide. Woodlyn is located on a 40-hectare (100-acre) facility, with production, animal care facilities, quality control testing facilities and offices totalling more than 1,080 square metres (12,000 square feet). The company also offers custom production of anti-seras, using a variety of host species and reservation of specific animals if required.



Woodlyn supplies high quality animal blood serum and plasma products.

W. Laframboise Ltée.

4487 boulevard des Grandes Prairies
St-Leonard, Quebec
Canada H1R 1A5

Tel: (514) 323-8551
Fax: (514) 323-8638

Contact: Richard Laframboise
Vice-President

Products/Services

Incontinence products • Hospital linens • Operating room clothing

Company Summary

Founded in 1922, W. Laframboise Ltee. specializes in the manufacture of textile products for hospitals, primarily hospital clothing and reusable incontinence products under the trade name, Geritex-Plus. The company recently began to export its incontinence products to France and Germany and has signed an exclusive distribution agreement with a European-based distributor.

York Medical Systems Inc.

250 Steelecase Road East
Markham, Ontario
Canada L3R 2S3

Tel: (416) 479-4800
Fax: (416) 479-9994

Contact: R. Bechtel
President

Products/Services

X-ray generators • X-ray fixed and float top tables • Vertical fluoroscopy/radiography stand • Floor/wall tubestand • Complete fluoroscopic and radiographic system

Current Export Markets

U.S.A., Latin America, Caribbean

Company Summary

Founded in 1986, York Medical Systems Inc. specializes in the manufacture of X-ray diagnostic imaging products for small chiropractic, hospital, medical and veterinary clinics and offers private label manufacturing. The company's radiographic and fluoroscopic system is capable of viewing or recording all modes of motion studies, making it especially suited to sport or personal injury diagnosis. Current product line development is geared to the larger hospitals in both radiographic and fluoroscopic applications.

Zenon Environmental Inc.

845 Harrington Court
Burlington, Ontario
Canada L7N 3P3

Tel: (416) 639-6320
Fax: (416) 639-1812
Telex: 061-8734

Contact: Francois Fiessinger
Vice-President Marketing

Branch Offices

Zenon Environmental Inc.
3650 Wesbrook
Vancouver, British Columbia
Canada V6S 2L2
(604) 222-1169

Products/Services

Water and wastewater purification units • Reverse osmosis systems • Ultrafiltration

Current Export Markets

U.S.A., Europe, Asia

Company Summary

Founded in 1981, Zenon Environmental Inc. is a full service technology company with a staff of 150 professionals. The company's main areas of activity are analytical services for water and waste problems, process engineering for water systems and water treatment equipment based on membranes. In addition, Zenon is the sole Canadian manufacturer of membranes. The company is a leader in ultrapure water systems for laboratories, hospitals and pharmaceutical manufacturing.



PRODUCTS AND SERVICES

Canada^{#1}

Index to Products and Services

Anesthesiology and Pulmonary Medicine Devices

Gas administration devices

Anetec Inc.
Southmedic Inc.

Monitors, electrodes and related devices

Canadian Monaghan Ltd.

Ventilation devices

Canadian Monaghan Ltd.
NeoMed Company Inc.
O-Two Systems International Inc.
Pacific Emergency Packs & Equipment Inc.
Safety House Of Canada Limited

Hyperbaric, therapeutic

Fullerton, Sherwood Engineering Limited

Cardiovascular Devices

Catheters and cannulae

CardioMed Supplies Inc.
Cardio-Stat Inc.
Vas-Cath Incorporated

Instruments

Electromed International Limitée

Monitoring devices and accessories

Bioma Research Inc.
Biomedical Instrumentation Inc.
Biosig Instruments Inc.
Cardio-Stat Inc.
Graphic Controls Canada Limited

Prostheses and reconstruction materials

Bicer Medical Limited
St. Jude Medical Ltd.
Symbion Medical of Canada Ltd.

Surgical devices

CardioMed Supplies Inc.

Chemistry Devices

Analysers

Bomem Inc.
CyberFluor Inc.
Monitor Equipment Inc.
Photon Technology International (Canada) Inc.
Rayonics Scientific Inc.
SCIEX

Chromatography, ultraviolet monitor

ABI Biotechnology Inc.

Enzyme test systems and substrates

Diagnostic Chemicals Limited

General chemistry test systems

Diagnostic Chemicals Limited
Joldon Diagnostics

Hormone test systems

Canadian Bioclinical Ltd.
CyberFluor Inc.
Immunocorp
Joldon Diagnostics
Totem Diagnostics Inc.

Laboratory instruments, equipment and supplies

Johns Scientific Inc.
Simport Plastics Ltd.

Lipid research chemicals

Serdary Research Laboratories Inc.

Protein standards

Helix Biotech Corporation

Thyroid function test systems

Canadian Bioclinical Ltd.
CyberFluor Inc.
Immunocorp
Joldon Diagnostics

Urinalysis test systems

Totem Diagnostics Inc.

Dental Devices

Anesthetics, topical

Germiphene Corporation
Le-Han Canada Inc.

Dental and X-ray equipment

Dentech Products Ltd.
Germiphene Corporation
Le-Han Canada Inc.
Modular & Custom Cabinets Ltd.

Drills and related devices

Beavers Dental
Le-Han Canada Inc.
Tri Hawk International Inc.

Fluorides

Germiphene Corporation

Furniture

Canadent Manufacturing Ltd.
Dentech Products Ltd.
Eurodent International of America (Manufacturing) Ltd.
Modular & Custom Cabinets Ltd.

Hand instruments

Le-Han Canada Inc.

Implants

Anchor Implants Inc.

Lighting equipment

Dentech Products Ltd.
Eurodent International of America (Manufacturing) Ltd.
Modular & Custom Cabinets Ltd.

Oral hygiene products

Dentigum Dental Products Inc.
Sulcabrush Inc.

Orthodontic devices

Le-Han Canada Inc.

Sterilizers, cleaners and disinfectants

Germiphene Corporation
Le-Han Canada Inc.

Supplies

Alex Wilson Coldstream
Sancella Inc.

Ear/Nose/Throat Devices

Diagnostic and testing devices

Eckel Industries Of Canada Limited
Royco Apparatus Ltd.
Sound Linked Data Inc.

Furniture

Imperial Surgical Company

Hearing aid and protection devices

Health Saver Products
Unitron Industries Ltd.

Gastroenterology and Urology Devices

Bags, collectors

Bard Canada Inc.
Meditron Corp.

Catheters, cannulae, tubes and connectors

CardioMed Supplies Inc.
Entreprise de Fabrication Medicale D.C.C. Inc.
Bard Canada Inc.

Diagnostic

R.L. Medical Corp.

Dialysis devices

Canapharm Inc.
Medionics International Inc.

Drainage devices

Bard Canada Inc.

Endoscopes and accessories

Imperial Surgical Company
Kolasa Fibre Optic Systems
Orlux Engineering & Instrumentation Ltd.

Incontinence devices

Absorb-Plus Textiles Inc.
George Courey Inc.
Med-I-Pant Inc.
Western Fibres Ltd.
W. Laframboise Ltée.

Instruments

Galenica Inc.

Kits and trays

Bard Canada Inc.

Supports

Airway Surgical Appliances Ltd.

Surgical devices

CardioMed Supplies Inc.

General Hospital Devices

Ambulances

Tri-Star Industries Limited

Alarms and security devices

Diversity Products Ltd.
Total Alert Corporation

Bathroom furnishings and bathing systems

Clark Medical Products Inc.
Decolam Inc.
Entreprise de Fabrication Medicale D.C.C. Inc.
Home-Aid Products
Independent Needs Centre
Medical Systems
Parsons A.D.L. Inc.
Regal Medi-Spa Co. Inc.
S & B Robertson Research and Developments
Incorporated
Westland Plastics Ltd.

Carts and trays

Alex Wilson Coldstream Ltd.
Cari-All Inc.
Centrac Industries Limited
Ebco Industries Ltd.
Imperial Surgical Company
Manrex Limited
Meditron Corp.
Med-I-Pant Inc.

Casework and cabinets

Blier Inc.
Canadian Cabinets Company Limited
Q-Lab
Selkirk Wood Industries Ltd.

Chart paper

Graphic Controls Canada Limited

Cleaning products

ABI Biotechnology Inc.
Davis & Geck
Ingram & Bell Inc.
Larose & Fils Ltée.
Rougier Inc.
Stanley Drug Products Ltd.
Surgikos Canada Inc.

Clothing

Caldwell CleanWear Products Ltd.
George Courey Inc.
Hampton Manufacturing Ltd.
Lac-Mac Limited
Med-I-Pant Inc.
Sancella Inc.
S.C. Walker Manufacturing Co. Ltd.
Titan Safety Products Ltd.
Unitex N.B. Co. Ltd.

Communication devices

Diversity Products Ltd.

Dressings

Medical Textiles Marketing Inc.
Safety House Of Canada Limited
Smith & Nephew Inc.
Titan Safety Products Ltd.
Web-Tex Inc.

Electrolysis equipment

Dectronique Inc.

General Hospital Devices cont'd

Emergency and first aid devices

Pacific Emergency Packs & Equipment Inc.
Safety House Of Canada Limited

Food handling devices

Cari-All Inc.
Medical Systems
Parsons A.D.L. Inc.

Feeding devices

Bard Canada Inc.
CardioMed Supplies Inc.

Furniture

Accro Furniture Industries
Bluer Inc.
Broda Enterprises Inc.
Canadent Manufacturing Ltd.
Centrac Industries Limited
Decolam Inc.
Heli-Fab Ltd.
Imperial Surgical Company
Metal Craft Manufacturing Limited
Selkirk Wood Industries Ltd.
Westnofa of Canada Limited

Gloves

Becton Dickinson Canada Inc.
Meditron Corp.
Smith & Nephew Inc.
Stanley Drug Products Ltd.
Surgikos Canada Inc.

Hospital linens/textiles

Absorb-Plus Textiles Inc.
Chanillon Enterprises Ltd.
George Courey Inc.
Lac-Mac Limited
Med-I-Pant Inc.
Sancella Inc.
Scythes Inc.
Surgikos Canada Inc.
Titan Safety Products Ltd.
W. Laframboise Ltée.

Incubators, neonatal

Med*Ex Diagnostics of Canada Inc.

Injection devices

Advanced Medical Technologies (1988) Inc.

Instruments

John Lewis Industries Ltd.
Radd Precision Inc.
Western General Trading Ltd.

Intravenous devices and solutions

Bertec Medical Inc.
Canapharm Inc.
CardioMed Supplies Inc.
Imperial Surgical Company
Karapita Products And Technology Incorporated
Manrex Limited
Silent Gliss Canada Limited

Irrigation and drainage

Canapharm Inc.

Lab equipment and supplies

Becton Dickinson Canada Inc.
BioComp Instruments Inc.
Canadian Cabinets Company Limited
Quelab Laboratories Inc.

Scientek Hospital & Laboratory Equipment
Simport Plastics Ltd.

Labels and packaging

Manrex Limited

Lasers and laser safety equipment

The Optikon Corporation Ltd.

Laundry products

Absorb-Plus Textiles Inc.
Ebco Industries Ltd.
Imperial Surgical Company
Med-I-Pant Inc.
Scythes Inc.

Medication dispensing and delivery systems

Advanced Medical Technologies (1988) Inc.
Canadian Monaghan Ltd.
Cari-All Inc.
Manrex Limited
Namera Group Incorporated

Monitors

Aptec Engineering Ltd.
Bioma Research Inc.
Electrohome Limited

Office equipment and supplies

Imperial Surgical Company

Patient information systems

Life Alert Data Inc.
Manrex Limited

Patient room furniture and furnishings

Accro Furniture Industries
Afeyan Industries Inc.
Bertec Medical Inc.
Entreprise de Fabrication Medicale D.C.C. Inc.
Imperial Surgical Company
Metal Craft Manufacturing Limited
Selkirk Wood Industries Ltd.
Silent Gliss Canada Limited
Western Fibres Ltd.
Westnofa of Canada Limited

Research and teaching devices

EKEG Electronics Co. Ltd.
Tash Inc.

Respiratory devices

O-Two Systems International Inc.
Pacific Emergency Packs & Equipment Inc.

Resuscitation devices

Can-Am Medical Inc.
Med*Ex Diagnostics of Canada Inc.
MTM Health Products Ltd.
NeoMed Company Inc.
O-Two Systems International Inc.
Safety House Of Canada Limited

Skin care/treatment

C.E. Jamieson & Co. Ltd.
ICN Canada Ltd.
Ingram & Bell Inc.
Larose & Fils Ltée.
Meditron Corp.
North Associates Canada Ltd.
Rougier Inc.
Safety House Of Canada Limited
Smith & Nephew Inc.
Stanley Drug Products Ltd.

Specimen collection
Simport Plastics Ltd.
Starplex Scientific
Unik Hospital Supplies

Sterilizing devices and accessories
Canadian Monaghan Ltd.
Graphic Controls Canada Limited
Imperial Surgical Company
Nordion International Inc.
Scientek Hospital & Laboratory Equipment
Sci-Can
Surgikos Canada Inc.

Stretchers
Bertec Medical Inc.
Bradco Med Ltd.
G. Brunatti & Sons Ltd.
Imperial Surgical Company
Safety House Of Canada Limited

Tubing, connectors
CardioMed Supplies Inc.
Galenica Inc.

Water purification
Zenon Environmental Inc.

Hematology Devices

Instrumentation, equipment and supplies
Becton Dickinson Canada Inc.
Johns Scientific Inc.
Manlab Instrumentation Ltd.
Rayonics Scientific Inc.
Simport Plastics Ltd.
Westmorland Laboratories Inc.

Solutions, reagents, controls and test kits
Chembiomed Ltd.
Dominion Biologicals Limited
Inter-Haematol Inc.
Precision Biologicals Inc.
The Winnipeg Rh Institute Inc.

Immunology Devices

Immunology test systems
ADI Diagnostics Inc.
Canadian Bioclinical Ltd.
Cedarlane Laboratories Ltd.
Connaught Laboratories Limited
CyberFluor Inc.
Dominion Biologicals Limited
IAF BioChem International Inc.
Omega Laboratories Ltd.
STC Laboratories Inc.
Totem Diagnostics Inc.

Microbiology Devices

Analysers
CyberFluor Inc.

Antibodies
Canadian Bioclinical Ltd.
Cedarlane Laboratories Ltd.

Antigens
Canadian Bioclinical Ltd.
Connaught Laboratories Limited

Culture media, transport culture media and ingredients
Bocknek Ltd.
Maple Medical Laboratory Inc.
NCS Diagnostics Inc.
Precision Biologicals Inc.
Quelab Laboratories Inc.
Starplex Scientific
Waitaki International Biosciences
Woodlyn Laboratories Limited

General laboratory equipment and supplies
BioComp Instruments Inc.
Blier Inc.
Canadian Cabinets Company Limited
Johns Scientific Inc.
NCS Diagnostics Inc.
Phoenix Biomedical Products Inc.
Quelab Laboratories Inc.
Simport Plastics Ltd.
Starplex Scientific
Unik Hospital Supplies

Identification, screening and test kits, and reagents
ADI Diagnostics Inc.
CyberFluor Inc.
IAF BioChem International Inc.
Maple Medical Laboratory Inc.
NCS Diagnostics Inc.
Starplex Scientific
STC Laboratories Inc.
Totem Diagnostics Inc.
Woodlyn Laboratories Limited

Neurology Devices

Biofeedback devices
Biosig Instruments Inc.
Comptronic Devices Limited
Thought Technology Ltd.

Diagnostic
Quantified Signal Imaging Inc.

Electrodes and related devices
Diros Technology Inc.

Recording and measuring devices
Clark Davis Medical Systems Inc.

Stimulators and generators
Diros Technology Inc.
EHM Rehabilitation Technologies Inc.
Electro-Therapeutic Devices Inc.

Surgical devices
Diros Technology Inc.
Surgikos Canada Inc.

Obstetrical and Gynecological Devices

Furniture
Canadent Manufacturing Ltd.
Imperial Surgical Company

Instruments
Bard Canada Inc.
Entreprise de Fabrication Medicale D.C.C. Inc.
Galenica Inc.
John Lewis Industries Ltd.
Orlux Engineering & Instrumentation Ltd.
Western General Trading Ltd.

Obstetrical and Gynecological Devices cont'd

Kits and test

Bioself (Canada) Inc.
CyberFluor Inc.

Monitors, recorders, transducers and electrodes

Bioself (Canada) Inc.
Graphic Controls Canada Limited

Therapeutic

Imperial Surgical Company

Tissue and fluid sampling devices

Vas-Cath Incorporated

Ophthalmic Devices

Dressings, protective covers

Health Saver Products

Furniture

Imperial Surgical Company

Instruments

Orlux Engineering & Instrumentation Ltd.
O.M.S. Inc. Optical Moulding Systems
Surgikos Canada Inc.

Lenses and related products

Health Saver Products
Ocutech Canada Inc.
O.M.S. Inc. Optical Moulding Systems
Specialty Contact Lens Ltd.
Ultrasoft Laboratories Ltd.

Prosthetic devices and equipment

Oculo-Plastik, Inc.
Surgikos Canada Inc.

Self-help devices

E.L. Bryenton & Associates Inc.

Therapeutic devices

National Institute for Sports Vision Inc.

Orthopedic Devices

Casts, slings, splints

Airway Surgical Appliances Ltd.
Formedica Ltd.
Medical Systems
Norm Bates & Associates
Smith & Nephew Inc.
Titan Safety Products Ltd.

Implants and fixation devices

Terray Corporation

Prostheses

Advanced Prosthetic Procedures
Otto Bock Orthopedic Industry of Canada Limited
Variety Ability Systems Inc.

Supports and braces

Airway Surgical Appliances Ltd.
Formedica Ltd.
Karl Hager Limb & Brace Ltd.
Medical Textiles Marketing Inc.

Medical Systems
Medicus Ltée.
Newcross International Ltd.
Norm Bates & Associates
Obus Forme Ltd.
Spencer Supports Canada Limited
Variety Ability Systems Inc.

Surgical devices and components

Imperial Surgical Company
Orlux Engineering & Instrumentation Ltd.
Terray Corporation

Pathology Devices

Autopsy room equipment and supplies

Imperial Surgical Company
Scientek Hospital & Laboratory Equipment

Fluorescence instrumentation

Photon Technology International (Canada) Inc.
Rayonics Scientific Inc.

Pathology equipment, instrumentation and supplies

Orlux Engineering & Instrumentation Ltd.
Simport Plastics Ltd.

Radioimmunoassays

Biomira Inc.

Specimen preparation reagents

Bio/Can Scientific Inc.

Stains

Bio/Can Scientific Inc.

Pharmaceutical Products and Related Accessories

Containers and medical dispensing systems

DCN Plastic Inc.
Health Saver Products
J.E. Roy (Plastique) Inc.
Manrex Limited
Namera Group Incorporated
Richards Packaging Inc.

Gelatin capsules

Banner Gelatin Products (Canada) Ltd.
Pharmaphil Corp.

Pharmaceuticals

ABI Biotechnology Inc.
Apotex Inc.
Ayerst, McKenna & Harrison, Inc.
Confab (Guy LaMarre) Inc.
C.E. Jamieson & Co. Ltd.
Dextran Products Limited
Herdt & Charton Inc.
ICN Canada Ltd.
Medinex Limited
Novopharm Limited
Quadra Logic Technologies Inc.
Rougier Inc.
Stanley Drug Products Ltd.
Surgikos Canada Inc.
Technilab Inc.
The Upjohn Company of Canada
Vita Health Company (1985) Ltd.

Vaccines

Connaught Laboratories Limited

Physical Medicine Devices**Biofeedback devices and neurostimulators**

Biosig Instruments Inc.
Comptronic Devices Limited
EHM Rehabilitation Technologies Inc.
Electro-Therapeutic Devices Inc.
Thought Technology Ltd.

Clothing

Chanillon Enterprises Ltd.

Cushions and pillows

Canhart Industries Inc.
Independent Needs Centre
Obus Forme Ltd.
Special Health Systems Ltd.

Diagnostic devices

Med*Ex Diagnostics of Canada Inc.
Spinex Medical Technologies Inc.

Exercisers

Bertec Medical Inc.
Cardon Rehabilitation Products
Gow Trainer Ltd.
Maribelle Manufacturing Inc.
Medical Systems
Parsons A.D.L. Inc.

Furniture

Broda Enterprises Inc.
Canhart Industries Inc.
Cardon Rehabilitation Products
Clark Medical Products Inc.
Lesarn Manufacturing Ltd.
Westnofa of Canada Limited

Geriatric chairs

Bertec Medical Inc.
Canadian Wheelchair Mfg. Limited
Canhart Industries Inc.
Centrac Industries Limited
Fauteuils Napierville Inc.
Regent St. Pierre Inc.

Orthotics

Airway Surgical Appliances Ltd.
J.E. Hanger of Montreal Ltd.
Karl Hager Limb & Brace Ltd.
Medical Systems
Spencer Supports Canada Limited
Variety Ability Systems Inc.

Prosthetics and external limb components

Advanced Prosthetic Procedures

Self-help devices

Clark Medical Products Inc.
EKEG Electronics Co. Ltd.
E.L. Bryenton & Associates Inc.
Home-Aid Products
Independent Needs Centre
Joyride Lift
Medical Systems
Multi-Reach Inc.
Parsons A.D.L. Inc.
Promed Inc.
S & B Robertson Research and Developments
Incorporated

Scooter-Tote

Tash Inc.

Total Alert Corporation

Westland Plastics Ltd.

Supports and restraints

Airway Surgical Appliances Ltd.
Canadian Posture & Seating Centre (1988) Inc.
Formedica Ltd.
Medicus Ltée.
Norm Bates & Associates
Obus Forme Ltd.
Patient Security Systems Inc.
Special Health Systems Ltd.

Teaching aids

EKEG Electronics Co. Ltd.
Tash Inc.

Therapeutic devices

BC Medical Ltd.
EHM Rehabilitation Technologies Inc.
Fullerton, Sherwood Engineering Limited
Imperial Surgical Company
Med*Ex Diagnostics of Canada Inc.
Obus Forme Ltd.

Traction devices

Airway Surgical Appliances Ltd.

Walking aids

Able Walker Ltd.
AmbuTech Inc.
Medical Systems

Wheelchair accessories

Broda Enterprises Inc.
Canadian Posture & Seating Centre (1988) Inc.
Everest & Jennings Canadian Limited
Formedica Ltd.
Independent Needs Centre
Norm Bates & Associates
Otto Bock Orthopedic Industry of Canada Limited
Parsons A.D.L. Inc.
Patient Security Systems Inc.
Promed Inc.
S & B Robertson Research and Developments
Incorporated
Special Health Systems Ltd.

Wheelchairs, lifts and transfer equipment

Adaptive Engineering Ltd.
Canadian Wheelchair Mfg. Limited
Canhart Industries Inc.
Everest & Jennings Canadian Limited
Fauteuils Napierville Inc.
Heli-Fab Ltd.
Independent Needs Centre
Joyride Lift
Kel-Vec-Bec Ltd.
Medical Systems
Orthofab Inc.
Ranger Scooters Ltd.
Royco Apparatus Ltd.
Scooter-Tote
Tash Inc.

Radiology Devices

Diagnostic and treatment planning Theratronics International Ltd.

Imaging devices

ALI Technologies Ltd.
Electromed International Limitée
Focus Automation Systems Inc.
I.S.G. Technologies Inc.
York Medical Systems Inc.

Meters and measurement devices

Aptec Engineering Ltd.
Bubble Technology Industries Inc.
Theratronics International Ltd.

Radiographic/fluoroscopic devices

BC Medical Ltd.
Electromed International Limitée
York Medical Systems Inc.

Radioisotopes

Nordion International Inc.
Theratronics International Ltd.

Radiotherapy devices

Ebco Industries Ltd.
Nordion International Inc.
Theratronics International Ltd.

Services

Clinical, experimental and animal research

Bio-Research Laboratories Ltd.

Computerized information systems

BDM Information Systems Ltd.
Clinicom Computing Services International Inc.
Health Care Systems Inc.
Heron Technology Corp.
Services Techniques Informatiques S.T.I. Inc.
Sound Linked Data Inc.
STM Systems Corp.
Unisys Canada Inc., Health Care Services Centre

General hospital management

Lefar Health Associates, Inc.
Vaisler Associates

Surgery Devices

Dressings, sponges and bags

Davis & Geck
Meditron Corp.
Titan Safety Products Ltd.

Instruments and jars

Godiva Pattern and Mould Ltd.
Orlux Engineering & Instrumentation Ltd.
Radd Precision Inc.
Surgikos Canada Inc.

Miscellaneous

Ingram & Bell Inc.
Meditron Corp.
Titan Safety Products Ltd.

Operating room clothing and surgical drapes

Caldwell CleanWear Products Ltd.
Canadian Monaghan Ltd.
Entreprise de Fabrication Medicale D.C.C. Inc.

Hampton Manufacturing Ltd.
Lac-Mac Limited
Meditron Corp.
Surgikos Canada Inc.
S.C. Walker Manufacturing Co. Ltd.
Unitex N.B. Co. Ltd.
W. Laframboise Ltée.

Operating room furniture and furnishings

Cari-All Inc.
Imperial Surgical Company
Scientek Hospital & Laboratory Equipment
Silent Gliss Canada Limited

Scopes and magnifiers

Kolasa Fibre Optic Systems
Orlux Engineering & Instrumentation Ltd.

Suction devices

Orlux Engineering & Instrumentation Ltd.

Sutures and closures

Davis & Geck

Toxicology Devices

Alcohol test systems

ABI Biotechnology Inc.

Chromatography, ultraviolet monitor

ABI Biotechnology Inc.

Fluorescent immunoassay and fluorometry test systems

CyberFluor Inc.
Rayonics Scientific Inc.

Radioimmunoassay test systems

Canadian Bioclinical Ltd.
Immunocorp
Joldon Diagnostics

Toxicology accessories

Graphic Controls Canada Limited



**Industry
Associations**

Canada

CANADIAN HEALTH CARE INDUSTRY ASSOCIATIONS

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Fax: (416) 620-1595
Contact: Phil Nance
President

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Fax: (613) 722-6764
Contact: David Skinner
President

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Executive Director

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Executive Director

Quebec Association of Medical Industry Manufacturers/ Association Québécoise des Fabricants de l'Industrie Médicale

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Commerce extérieur Canada