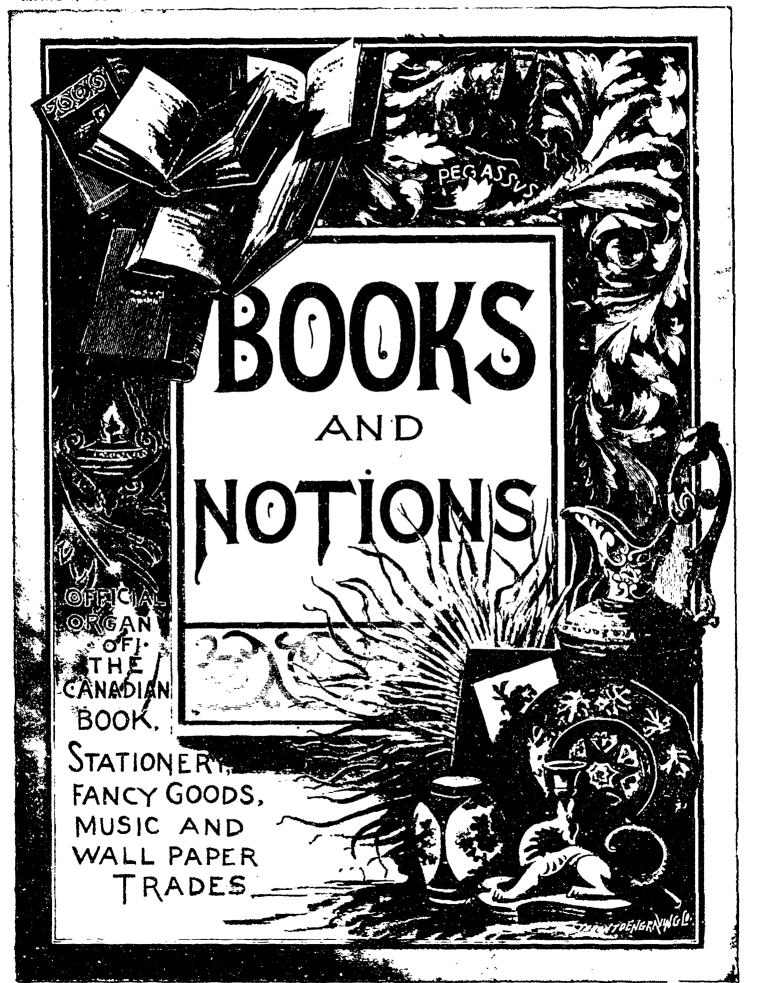
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Our Sixteenth Import Season

Our travelers are now on the road with this season's samples of



Our long experience in this branch of the trade is sufficient guarantee for the selection of goods which are the

MOST SALEABLE.

Our customers have realized this fact in the past and we can assure them that this year's line is also, in every respect, one that

Will Afford Best Satisfaction We ask you not to place your orders until you see these goods as we are confident you will find them

All That Is Desirable

Warwick Bros. & Rutter

Importing and Manufacturing STATIONERS,

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ORGAN

of the

Book, Stationery, Fancy Goods.

Music,

Wall Paper and Printing Trades.

Vol. X

TORONTO, MARCH, 1894.

No. 3

SEE!



Exact Size of a Gentleman's Watch.

A complete Camera in itself.

Write for prices.

The Best Selling Novelty.

H. A. NELSON & SONS - Toronto and Montreal

W. H. Bleasdell & Co.,

DIRECT IMPORTERS OF

FANCY GOODS

All departments are replete with seasonable goods. Kindly consult your best interests by inspecting our travelers' samples, and by visiting our warehouse when in the city, and oblige.

W. H. BLEASDELL & CO.

74 York Street, Toronto.

Alex. Pirie & Sons, Ltd.

ABERDEEN, SCOTLAND.

MANUFACTURERS OF

Papers, Envelopes, Cards, Gummed and Enamel Box Papers.

FINE PAPERS A SPECIALTY.

To be had of all Wholesale Stationers.

Ask for these goods.

BECHER'S STERLING ADVANCE TABLES

Shewing the Cost of an Article Purchased in Sterling from 1/2d, to 100 Shillings

With the advance added in Domlinon Currency at every 23 up to 160 (including 14) and 664.) Arranged with a separate table for each rate per cent, and calculated upon the legal standard par 61 x change, viz. \$4.80.0 to the f. sterling, together with Livenawor Tautss, Willotts and Mrass use, etc., by William S. Becher, Accountant, Hudson's Bay Company. Retail price - cloth, \$1.25. leather \$1.75.

Discounts to the trade. Send for specimen sheet and discount sheet.

MORTON, PHILLIPS & CO.

Stationers, Blank Book Makers and Printers

1755 & 1757 Notre Dame Street, MONTREAL.

Maps and Globes

Liberal
All School Trade
Supplies

LatestGoods

Discount.

Largest Stock in Canada.

Map and School Supply Co.

31 King Street East, TORONTO.

WONDERFULLY

FOR 1894.

IMPROVED

THE LITERARY DIGEST

A WEEKLY REVIEW OF THE THOUGHT AND LIFE OF THE LATINE WORLD

The Religious World,
The Literary World,
The Political World,

The Scientific World,
The Industrial World,
The Commercial World,

Art, Music, The Drama, etc., etc.

It Selects, Condenses, Translates the Best Articles, each week, from the leading Periodicals of the world—Subscription, one year, \$300, per copy, for enits

FUNK & WAGNALLS CO.

PUBLISHERS

TORONTO, 11 Richmond Street West.

..IMPORT SEASON OF 1894..

Miscellaneous Books, Bibles, Prayers,

ETC., ETC.

We have pleasure in announcing that for this season's trade we have prepared an exceedingly

Choice and Dainty line of SPECIAL FANCY BINDINGS covering a wide range of popular authors. A unique feature of the series is our new PHOTOGRAVURE ILLUSTRATIONS which greatly increase the beauty of the books.

Several new and attractive bindings have been added to our line of

POETS

Which is now possibly without an equal in any market.

We are Sole Canadian Agents for WALTER SCOTT, Ltd.

PUBLISHERS OF

CANTERBURY POETS, GREAT WRITERS, CAMELOTS, ETC.

And as Agents in Canada for the Oxford Bibles, Prayers, Etc., we offer a more varied and attractive line of samples than in previous years. These points should be noted by every buyer. Our travelers will shortly visit the trade.

The W. J. GAGE CO'Y. Limited

WHOLESALE BOOKSELLERS



BOOKS AND NOTIONS

ORGAN OF THE

Book, News and Stationery Associations of Ganada.

Subscription, \$1.00 a Year in Advance.

OFFICE:

No. 10 FRONT ST. EAST, TORONTO.

Montreal Office: - - 146 St. James St. E. Dassarats, Agent.

New York Office - Room 91 Times Building. Roy V. SOMERVILLE, Agent.

European Branch:

Canadian Government Offices,

17 Victoria St., London, S.W. R. HAROREAVES, Agent.

RATES OF ADVERTISING:

One Page		\$25	00
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One-Half Page "		150	00
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Half Column		60	00
Quarter Column "		15	00
Eighth Column "		35 18	00

Copy for advertisements must reach this office not later than the 25th of the month for the succeeding month's issue.

BOOKS AND NOTIONS, TORONTO.

Vol. X. Toronto, March, 1894. No 3

HOW TO SELL NOTE PAPER.

DW to sell note paper is a most important question with every stationer. Every man has his own ideas, his own methods—excepting always those who have neither ideas or methods. An interchange of ideas is sometimes helpful, bringing new ideas to both, or increasing the value of old methods and plans.

Perhaps the most difficult thing in selling note paper is to buy properly. Most dealers buy too many kinds, and change the brand every time they buy. A well assorted stock should contain from eight to twelve varieties according to the class and importance of the trade. The lesser number will be enough in most cases. If eight is the number decided upon, always keep eight, never nine or seven. Some dealers carry 15 to 20 kinds, lose money, waste time, and never suit their customers.

The second point is to keep the stock in selling shape. It should be put in boxes, one kind in each box, and neatly and plainly labelled. One box will not contain all the stock, but the reserve should be put on top of the shelves in the same way, each kind by itself. Then when the box becomes nearly empty, the reserve can be drawn on in a moment. When the reserve goes down to the half-ream limit it is time to order.

This is what faddists call "system"; it is a good medicine for a sickly business.

Then sell your goods. A customer comes in to buy a new novel and a bottle of ink. The parcel is being tied up, when the bright clerk asks her if she needs any note paper. She hesitates, thinks, and finally decides that her stock does need replenishing. This is not necessary in every case, yet a clerk often succeeds in enlarging a sale by asking if there isn't something else, such as note paper, envelopes, etc.

Size up your customer. A clerk should never ask a string of questions, such as "Large or small octavo?" "Plain or ruled?" "Cream or white?" "Vellum or smooth?" etc. If the customer is a refined looking lady, he will at once show her a box of choice, cream, small octavo note, and while showing it glean further particulars, if any are necessary. He will often have to show two boxes, but seldom more. If the customer is a farmer's wife, she will likely want plenty for her money and want it ruled. The hands that milk the cow or guide the plow, need lines to guide the trembling pen. If the wife of a well-to-do mechanic, she will want cream plain, with envelopes to match, but at a moderate price. If a wealthy lady, she will want your finest quality, the best you have in stock-which must be shown first, or her vanity may be touched.

To sell note paper successfully and quickly you must therefore know your customer; or in other words, know your business. The stationer who brings out note paper at 25c. per quire, for a mechanic's wife who finances the household expenses on \$300 a year, would find that she would ever after consider him extravagant in his charge.

The customer who comes in for five cents worth of paper should be fooled. A smart clerk can do this by saying, "Here is a nice paper at 10 cents a quire," and in two cases out of three, the customer takes the quire. But it takes a sharp and discerning sa'esman to work this scheme on all his customers.

Papetries, tablets, and loose note paper come into close competition these days, and every retailer should know where there is most money in the business. That is, he must know which sale gives most profit; 25 cents worth of note paper, a 25-cent tablet or a 25-cent papetrie. The class of goods that gives most profit should receive most attention, and should be most pressed—wisely and prudently—on the customer-

Never hesitate to show new goods It leaves the impression that the stock is well-assorted, and contains the latest designs, qualities, and novelties. It may not sell, but it leaves an impression.

Avoid bargains in note paper. People don't want job lots. They write few letters, and they want those letters to be indicative of their own tastes. Business men may buy commercial note, but ladies will have nothing to do with trashy goods of this class. The same remark applies to envelopes.

OUR CATALOGUE.

HIS issue contains a revised catalogue of the books published in or concerning Canada. It was published for the first time in May, 1893. By nearly a year of careful watching we have been enabled to make the list nearly double the size of that published last year and twice as valuable. Many titles of which only an occasional copy is obtainable have been omitted, and most of the books in the list can be procured through the regular dealers. Educational and law books are omitted, as are music books. Many "general" books of minor infportance have been left out, but no good book has been intentionally omitted. As the list is not yet complete, publishers and dealers would confer a great favor on us by sending us, immediately, a note of all omissions noticed.

The catalogue will be useful to every bookseller in Canada, because it is the only catalogue of Canadian books in existence. It will be of extreme importance to mechanics' institutes, public, private, and college libraries. Any dealer wishing copies for the library in his town can secure them by writing.

TRADE RETURNS FOR 1893.

ANADA'S trade returns for 1893 ought to make every Canadian merchant proud. The trade of the United States declined nearly 25 per cent. Australian trade declined. British trade declined. But Canada's trade increased 2½ per cent., in spite of financial depression, which was felt over the whole civilized world. The volume of trade in 1892 was \$241,369,443; in 1893 it increased to \$247,638,620. This is the largest in the history of the Dominion.

The value of the imports amounted to \$129,074,268, and of exports to \$118,564,-352, coin and bullion being included in both cases. There was in 1893, as compared with 1892, an increase in exports of home produce of \$6,459,344, in imports of \$1,668,-200, and a decrease in exports of foreign produce of \$1,858,367. The imports for home consumption in 1893 amounted to \$121,705,030, as against \$116,978,943 in the preceding year, an increase of \$4,726,087. The total imports have been exceeded but once since Confederation, viz., in 1883, while those for consumption have been exceeded three times, viz., in 1883, 1874 and 1873. The duty collected, which is now derived entirely from import duties, amounted to \$21,161,712, as against \$20,550,582 in 1892, an increase of \$611,129. There was an advance in the values per head of the estimated population of both imports and exports, as well as in the aggregate trade.

Foreign merchants and manufacturers will thus rest easy if they have a good Canadian trade. Those who have not are losing their share of the honey. Canada stands

foremost among the young nations of the earth in point of stability. Responsible government, a scientific banking system, excellent municipal organization, an absence of the extravagant speculative spirit, good roads, excellent inland rail and water communication, an unsurpassed educational system, scientific farming these are a few of the features which constitute Canada's elements of greatness.

AMONG THE WHOLESALERS.

THE question of "What books shall I buy for next season's trade?" will for some weeks exercise the mind of the bookseller. "Get away from the cut lines offered by dry goods houses" is good advice, and to assist their customers in doing so, a great many novelties in bindings, beautifully designed, covering a wide series of popular authors, have been prepared by the W. I. Gage Co. (Ltd.).

Alex Gillies, of Boyd, Gillies & Co, wholesale stationers, Montreal, has been in Toronto for a few weeks looking up orders. He has left on a trip west. Mr Gillies is well known in Western Ontario, and no doubt his many friends will be glad to welcome "Sandy" in his new capacity as partner of a reliable stationery house.

The Oxford University Press have appointed the W. J. Gage Co. (Ltd.) and one other who exale house their sole Canadian agents. The superior merits of the Oxford libbes are so generally recognized that they require no introduction to the Canadian bookseller. The Gage Co. state that their position as agents enables them this year to not only show a much more varied and attractive range of samples, but to quote at publishers' prices.

It is a confirmed report that Mr. Reid, on account of continued ill-health, will retire from the firm of Buntin, Reid & Co, wholesale stationers, on March 1st. An adjustment is no v under way, and the change will soon be announced. Under the new management some decided changes are expected.

Wal er Scott, the celebrated English publisher, has issued a circular to the book trade of Canada intimating that he has appointed the W. J. Gage Co. (Ltd.) his sole Canadian agents. Their popular series of Canterbury poets, great writers, camelots, American authors, etc., in a wide range of new, attractive, and dainty bindings will therefore be seen in the samples of the W. J. Cage C. only. A special feature this season is the photogravire illustrations in the Canterbury series of poets, which add very much to the beauty of the books, at a very slight advance in cost.

The "Imperial Music Book," a collection of popular and standard pieces for the piano and organ is well known to music dealers. A new edition has been issued by the To-

ronto News Co., revised and improved, with cloth back. This old favorite is thus made more saleable and more valuable.

The first sample of 1895 ca'endars to hand are shown by the Willard Tract Depository. They are by the ce'ebrated firm, Marcus Waid & Co. The children's calendars are neat; the regular boxed floral calendars are surpassingly lovely in point of coloring; black calendars are shown in greater range than ever, betokening increasing popularity; poet calendars are improved in point of execution; a ship calendar is a novelty. Marcus Ward's goods for 1895 promise well.

Baskets are moving lively with Nerlich & Co., in all sizes, shapes and prices. Photo holders of enormous size and basket design are a novelty. Match ornaments for hanging under chandeliers, etc., are shown in a choice range, with variegated bowls, many of which are ornamented with raised cupids. Water sets are much the same as last year in price and appearance, but nevertheless are good property. Flower holders are shown in long range, bright colorings and new shapes.

The Brown Bros. have been stock-taking, and report satisfactory results. Their stock is in too good a shape to supply remnants and broken lots. Among their new shipments are: Mahogany twine boxes, Empire pin tickets, typewriter supplies, and gothic art papers—extremely new. Their special tablets, Silver Star, Canadian and Century, are selling well. A low line of commercial envelopes is being offered, and seems to have been right.

Selby & Co., 23 Richmond street west, have struck the right thing in blackboards, and are doing a good trade in them. They have every variety, and will send circulars on receipt of a post card.

The Brown Bros. have two specialties at present. The first is a first-class fountain pen repairer, which enables them to return pens sent in for repair by return mail. They are the only wirt pen repairers in Canada. The other specialty is visiting cards, including "at home" cards. The line is extremely large, and includes thin and thick cards, in boxes or packages, for either ladies or gentlemen. Their "at home" cards are all got up according to new and correct forms, and are exceedingly dainty in appearance.

BOOK NOTES.

Miss L. Dougall, is creating a str in Great Britain. It is said to be one of the finest novels written since George Eliot's "Romola," and is much stronger than "Beggar's All."

A new "Pansy" book, entitled "Wanted," is announced by the Methodist Book & Publishing House as being added to their well-known Canada's copyright edition of the Pansy books. These books sell well,

the writer seemingly maintaining her popularity with the public; indeed, judging by the sales of her later books, she is widening her circle of friends.

Palmer Cox, author of The Brownie Stories, is a Canadian, having been brought up in Lucknow, Ont.

The Methodist Book Room have in press "Britain and Her People," by J. Van Sommer, jr.; paper, 25c.

W. Foster Brown & Co., Montreal, are doing well with the Rev. Dean Carmichael's book, "Sermons of the Christian Year"

Funk & Wagnalls' Dictionary will have its second and final part issued about May 1st. The one-volume edition will then be issued also. The book is receiving wonderful trade, but it deserves every bit of it. It is a magnificent compilation.

"A Gentleman of France," by Francis Weyman, is perhaps the most fascinating historical narrative which has appeared for years. It has had a big run in England, where the author's "House of the Wolf" had prepared the public for something further from his pen.

Annie Swan's latest book, "Courtship and Marriage," is being taken up rapidly by the public. There is in it not much perhaps that is new on these topics, but the charming literary style, the sympathy and great good sense that abound in its pages do not fail to charm the reader.

In the war of 1812, a U. S. officer named Colonel Scott was among the prisoners taken at Queenston. In 1813 and 1814 he again took an active part in the war, and was severely wounded at Lundy's Lane. His life has just been issued from the press of D. Appleton & Co.

Artistically bound books, whether singly or in two or three volume sets, are largely taking the place of booklets for the Christmas trade. The reason for this is that while booklets are necessarily slow if not dead stock after Christmas day, these unique lines form not only dainty Christmas souvenirs, but are saleable all the year round. Having this in mind, the W. J. Gage Co. have expended much time and money in preparing a great variety of attractive samples to meet the trade requirements.

The Fleming H. Revell Co., at their Toronto branch, known as the Willard Tract Depository, have received the following new and important books: "Outline Studies in the Old Testament," by Prof. W. G. Moorehead, cloth, \$1 50. "The Conversion of India," from Pantienus to the Present Time. A. D., 193-1893, by George Smi h, L.L.D., cloth, \$1.25. "None Like It; A Plea for the Old Sword", by Rev. Jos. Parker, cloth, \$1.25. "Every-Day Religion; or, Common Sense Bible Lessons," by Hannah Whitall Smith, author of "The Christian's Secret of a Happy Life," cloth, \$1. "Jesus Himself," by Rev. Andrew Murray, author of "Abide

in Jesus," with portrait, cloth, 50c. "Key Words of the Inner Life," by Rev. F. B. Meyer, B.A., cloth, 50c.; white cloth, 60c.

The sale of poets has greatly increased since the feature of special bindings has been introduced to the Canadian market, and to-day the wide-awake bookseller may cater to the varied tastes of his customers, and at the same time meet the possibilities of his pocket book, by securing any of the popular prets in imitation morocco, embossed calf, Algerian seal, paste grain, half-calf, extra seal, Levant morocco, all limp or padded, and artistically designed. These lines are a specialty with the W. J. Gage Co. (Ltd.).

Justin Winsor, the scholarly librarian of Harvard University, is the author of a work (just issued by Houghton, Mifflin & Co., Boston) which is sure to receive careful attention from the students of American history generally, and should especially be familiar to all who seek to know the history of the St. Lawrence and lake region, or of any part of that region. Its title is: "Cartier to Frontenac. Geographical Discovery in the Interior of North America in its Historical Relations, 1534-1700. With full cartographical illustrations from contemporary sources."

Robert Elsmere's author, Mrs. Humphrey Ward, has a new novel ready. The Canadian edition of this book, "Marcella," will be controlled by the Toronto News Co., and will be in two volumes at \$1 earh. Among the other books to be issued by them during March is "Katharine Lauderdale," by F. Marion Crawford; "Handsome Humes," by Wm. Black, paper, 75c.; "'Lisbeth," by Leslie Keith, author of "A Hurricane in Petticoats"; "Mr. Wayt's Wife's Sister," by Marion Harland; "Lottie's Wooing," by Darley Dale, author of "Village Blacksmith," and "Countess Radna," by W. E. Norris. The News Company is excelling itself just now with its new publications.

American book amateurs will be interested to know that the list of private libraries in America, now being compiled by G. Hedeler, of Leipzig, already includes the stately number of 500 considerable libraries. Those happy possessors of libraries with whom Mr. Hedeler has been unable to communicate, are requested to furnish him with a few details as to the extent of their treasures and the special direction to which they devote themselves. It is obviously to the interest of bibliographical science that a work of this kind should be as complete as possible, so that it is advisable not to delay sending in the information, else the editor may, to his regret, be compelled to go to press without it.

The Methodist Book & Publishing House are bringing out a Canadian copyright edition of "The Stickit Minist r," a book which has made the name of S. R. Crockett

familiar throughout the English speaking world. Of him the London Literary World remarks: "Mr. Crockett's is a new name in literature, but it has come to stay. He has the making of a great writer in him-fire, pathos, humor, wide sympathies, keen insight into character, a touch at once light and masterly, and a style nervous and flexible. It is, doubtless, too early to make a comparison between the two writers, but so far Crocke.t indicates a wider range than Barrie, and in the delineation of boy character he is facile princeps. Barrie has no pair like 'Jimmy and Jaikie,' while 'Cleg Kelly,' in the present writer's memory and esteem, at least, has only one possible rival in English literature - the inimitable 'Whaup' of Win. Black." The book will be in the hands of the booksellers in a very few weeks, and should find rapid sale.

FRED. T. BUTLER.

RED. T. BUTLER, formerly with the Copp, Clark Co., is now managing the Canadian business of the Tower Manufacturing and Novelty Co., of New York. He has opened an office in Toronto, and is



showing samples of lines of stationery, school goods, fancy goods, novelties, etc., in enormous range. Mr. Butler's long experience in selling fancy goods and stationery should enable him to make a grand success with this magnificent line.

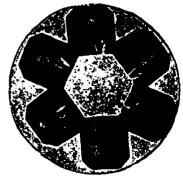
In 1881 Mr. Butler entered the employment of Warwick Bros. & Rutter, going on the road for them in 1884. In 1888 he changed to travel for the Copp, Clark Co., with whom he remained up to the present time. He is the inventor of several Canadian box games now manufactured by the latter firm, and is original as well as capable. Mr. Butler has a host of Canadian friends who will wish him all success in his new venture. He has always been popular with his employers and customers.

THE PHOTORET.

little inventions that will surely find its way into the pockets of the people on account of its novelty and oddity; but once there it will stay, by reason of practical utility, for the truly wonderful service this ever ready little slave of the but-



ton will render to its owner, should make it an indispensable pocket companion." The Photoret resembles in appearance and size an ordinary hunting case watch, and if a friend drew one from his pocket, casually consulted it, and replaced it, you would not give the occurrence a second thought, as what more natural than for him to take the time of day? You might even ask him what o'clock it was, but, unless posted, you would never dream that in that instant of supposed consultation with his watch your friend had "shot" you with his photoret, whose tiny clink recorded your features within its body for later publication at the will of its master; for, truth to tell, the Photoret is a sorry little deceiver, and beneath the innocent guise of an everyday watch lurks what is in reality a complete magazine photograph camera, having snap shots and time exposure adjustments, with automatic registering attachments; it is neither a useless toy nor a humbug, but a practical, high class photographic camera, scientifically constructed upon the same principles, and producing results in miniature equal to those reached by the best large and higher priced magazine cameras.



This toy retails at about \$3 each, and is controlled in Canada by H. A. Nelson & Son*, Toronto.

SPECIAL MONTREAL NEWS.

THE month of which we are writing has not been a very brisk one in the fancy goods or book trade, and, as a result, there is very little to chronicle of an interesting nature. The publishers are doing nothing at present in the matter of new publications, while in fancy goods the jobbing houses have not entirely completed their stocks as yet.

Fishing tackle however, has been a fairly active line, and H. A. Nelson & Sons report that spring prospects are fairly encouraging in this line.

The Geo. Bishop Co. matter, to which reference has been made before, has materalized in something definite at last. The matter has been dragging along for over a month, but on the 1st the company made a formal abandonment of the property for the benefit of the creditors. They had made several offers, but none of them were satisfactory, being all considered too low. How the concern will pan out none of the creditors are prepared to say, but they evidently think they can get more out of it by liquidation than by accepting the offers that were made to them

HA Nelson & Sonshave made every preparation for the season, and will show an extensive assortment of fancy goods, wooden ware, etc., of all kind. Fred Nelson was down in New York last month, and states that some of the new designs shown by the manufacturers were both rich and striking in their appearance.

Hodgson, Sumner & Co, as usual, this season show an extensive assortment of fancy ornaments and jewelry of all sorts. Their list is a large one, that cannot fail to satisfy a buyer if he really wants anything.

Porter, Teskey & Co have been doing a big trade in fishing tackle and supplies of this sort. Their assortment of this class of goods is one of the largest, if not the largest in the trade. A but er cannot fail to be struck with their stock of flys, which is especially extensive this year.

Colin McArthur & Co, the wall paper manufacturers, report that they find themselves busier this spring than at the same period in any year since they have been in business

A new departure with the Reinhart Manu facturing Company this season will be the manufacture of their own mirrors for the goods which they turn out. In former seasons they have secured these from outside parties, but this year they will supply their own wants

The announcement of the failure of "The Universal" fancy goods store was a genuine surprise to the trade in Montreal this month Geo. W. Clarke's establishment has been one of the features of St. James street for many years, and it is safe to assert that a big percentage of the mothers and fathers of

Montreal and the surrounding country have trodden its floors at one time or another during the holiday season. The total liabilities are about \$23,000, divided among took creditors. The largest of these are James Swail, \$2,365; Boyd & Co., \$1,164; Euard & Macdonald, \$855; Alfred Bean, \$723; Eyre & Spottiswood, London (Eng.), \$2,280; Nerlich & Co., Toronto, \$698; and the Hon. J. A. Ouimet (rent), \$2,205. At the time of writing the exact position of matters are not known, but it is generally expected that the estate will turn out all right.

The Canada Paper Co. report business quiet in paper and stationery just at present. The prospects are fair on the whole, however, and they expect that in the near future business will both broaden out and become more active.

The trade here were surprised to learn on the 28th that notices had been sent out convening a meeting of creditors of Robt. Miller, Son & Co., wholesale and manufacturing stationers. The chief circumstance which has led up to this is the death of the late Robt. Miller, and the fact that by his will obligations had been imposed on the business which were rather onerous. Accordingly it was finally decided, as above mentioned, to call a meeting of creditors. The meeting was convened in the office of Jno. McD. Haines, accountant, and about twenty creditors or so attended. A statement was submitted to the meeting showing liabilities of \$46,000 and assets of \$49,000, but as it did not include indirect habilities of about \$18,000, there is in reality a deficit instead of a surplus. Some of the largest creditors are English ones, and it was decided to consult them before taking any definite steps. The chief creditors here are Colin McArthur & Co. and David Macfarlane & Co. The meeting appointed a committee composed of Colin McArthur, David Watson and Robert Lovell to carry on the business for the next three weeks, and draw up a balance to the end of March, by which date it is anticipated some definite decision will be arrived at. Mr. Miller at his death left four daughters and a son, and it is expected that these heirs will make an offer and that it will be accepted, as it is felt that Mr. Miller, jr., can realize more on the stock and business than if it was wound up by an outsider. The trade generally hope that matters will be arranged satisfactorily, as they have nothing but sympathy for the Miller family.

FANOY GOODS FOR 1894.

HE desire for "some new thing" is as strong to-day in the human breast as it was in the days of the Athenians of old. Perhaps it is stronger, for the progress of intellect, new discoveries in science and art, and the constant demands of fashion, have intensified this desire and helped to develop more fastidious tastes. This fact is evident in the selection of fancy goods made this year by Warwick Bros. & Rutter, who, with the knowledge grown out of a long experience in that branch of their business, have sent on the road a line of samples which must prove most acceptable to the trade. "Utility combined with beauty "expresses in a word the merits of these goods, and while some of the articles are such as were purchased by our grandparents, yet they are so enriched and embellished by the latest efforts of art that they appear to be entirely different things. Others, however, are designed to satisfy the longing for "some new thing," and, judging by the nature and variety of these handsome samples, we must say that expectations will be amply realized.

Among the thousand and one beautiful articles in plush, leather, oxidized silver, nickel, brass, ivorine, opal, bisque, orgamental wood and paper, filigree, glass and feather work, together with a glittering array of mirrors of all shapes and sizes, it would be out of the question to particularize. Nor is a description necessary, as an inspection will be afforded to those interested in due course. Sufficient to say that, in our opinion, Warwick Bros. & Rutter have, as usual, secured samples of a line of fancy goods which are extremely well suited to the requirements of the Canadian market, and must command the appreci tion of all in the trade who wish to be "abreast of the age."

A VICTORIA, B. C., FAILURE.

JOHNSTON, Victoria, B. C, succeeded M. W. Waitt & Co, booksellers and stationers. His affairs became complicated last fall, and on the 1st of December, 1893, he was forced to assign. There have been several meetings of the creditors since, and at the latest one they decided to self the stock by tender. Accordingly stock was taken, a reduction made for shop worn and unsaleable goods, and the following is the statement of affairs, as a result:

ASSETS.		
Stock at commercial value	\$15,099	34
Cash in bank	386	48
Book debts available	900	00
	\$16,385	82
LIABILITIES.	F - 0	
Am. creditors	\$ 9,890	23
Proy'l taxes	125	00
B. C. L. & I. agency bal	4,546	45
	14,561	28
Balance	1,824	54
	\$16,385	82
Stock takenat marked prices		66
Reduction for old and shop		
worn	3,378	32
	\$15,099	34

The stock does not include fixtures, show-cases, counters, etc.

NEW BOOKS.

HE MEMOIRS OF DEAN HOLE. Cloth, illustrated. New York: Macmillan & Co.; Toronto: The Copp, Clark Company (Limited).

Dean Holewas a thoroughly religious man, yet he took great pleasure in the things of this world. He was not only an able preacher, but devoted a large portion of his time attending to the temporal as well as the spiritual needs of his people. He was fond of horses and dogs, played cricket, fished, and took long walks. John Luch, Dickens, Thackeray, and other great men of that day, were his friends and companions. His book is full of anecdotes of himself and of his friends.

RICHARD JEFFERIES: A Study. By H. S. Salt. With a portrait. Cloth, 90c. (The Dilettante Library.) New York: Macmillan & Co.; Toronto: The Copp, Clark Company (Limited).

Mr. Salt writes of Richard Jefferies in five aspects-as man, as naturalist, as poetnaturalist, as thinker, as writer. Jefferies was the founder of that popular rus-in-urbe school of journalism, whereby those towndwellers who cannot go to the country can have the country brought to them in the naturalist's column of the newspaper or magazine. He was the faithful student and historian of English country life, and the interpreter of nature's soul; indeed, above all other writers, he may be termed "the high priest of summer." His autobiography, entitled "The Story of My Heart," is, in the opinion of Mr. Salt, the most noteworthy of Jefferies' work. His genius, as is often the case, was not recognized till he had passed away; but his literary influence is a real and growing one.

MADAME DE STAEL. By Albert Sorel. (The "Great French Writers" Series, No. 1.)
With portrait. Cloth, \$1.25. London:
T. Fisher Unwin; Toronto: The Copp,
Clark Company (Limited).

This book has been admirably translated by Fanny Hale Gardiner, and is a vivid picture of the great Frenchwoman. To read it is to whet one's appetite for more. The editor of the series is M. Jusserand, and the various biographers are men of high standing in the French literary world.

THE BEST PLAYS OF JOHN FORD. (The Mermaid Series, No. 3.) With etched frontispiece. Decorated cloth, 90c. London: T. Fisher Unwin; Toronto: The Copp, Clark Company (Limited).

This volume contains four tragedies—"The Lover's Melancholy," "Brother and Sister," "The Broken Heart," "Love's Sacrifice," and an historical play, "Perkin Warbeck." Ford was born in 1586, in Devonshire, and was a lawyer by profession. He was a

sensitive observer who had meditated deeply on the springs of human action, especially in women. The play entitled "Brother and Sister" is considered his masterpiece.

SELL NOT THYSELF, a novel, by Winnifred Kent. Illustrated; cloth, \$1; paper, 25 cents. Laird & Lee, Chicago; Cooper & Co., Toronto.

Stella Morris lived in the quiet town of Salem, but like many another American girl of nineteen, she longed to see the color of life, and she found a means of seeing it, to her own regret. She married a man of wealth, but whom she did not love. Her life was miserable. Many curious coincidences, mysteries and happenings add interest to a tale which is a strong warning to the women of the century who marry for position and wealth, instead of mating themselves according to the dictates of a higher passion.

THE EGYPTIAN HARP GIRL, OR THE MYSTERY OF THE PERISTYLE, by "Quondam," author of "Uncle Jeremiah at the World's Fair." Cloth, \$1; paper, 25 cents. Laird & Lee, Chicago; Cooper & Co., Toronto.

This tale tries to combine the reader's interest in Egypt and the World's Fair. This is an excusable desire on the part of an American author. But when he tries to combine deep theological and archaeological research with flat vaporings concerning the greatness of the American nation, he makes himself ridiculous. For example: A trio of Americans are chasing two nasty Egyptians across the latter's native soil, and one American pulls his revolver and cries out " Halt! Surrender in the name of the Great Jehovah and the American Congress." One hates to drop from the sublime to the ridiculous a half dozen times in the same tale, without some warning. Otherwise the book is somewhat taking.

DAVID OF JUNIPER GULCH; a story of the Placer Regions of California, by Lillian Shuey, author of "California Sunshine." Laird & Lee, Chicago; cloth, \$1 50; paper, 50c. Cooper & Co., Toronto.

David was a miner of noble heart, yet crude ideas; he is not the leading character of the book. Hulda Hardy was young, ambitious, and inexperienced. The lessons of life came down on her fast, and only a strong early training prevented her from succumbing to the temptations of Western life. Through her desire to save a female cousin from disgrace she brings the dirt of public criticism on herself through a parentless child which is to be accounted for. But after a few years of heroic sacrifices and alternate joy and sorrow the clouds of obscurity pass away, and she attains to

woman's highest sphere. This book is by an author worthy of being better known in Canada.

IN VARIOUS MOODS: Poems, by Stuart Livingston. Cloth, gilt top, \$1. Wm. Briggs, Toronto.

If we mistake not, this is Mr. Livingston's first volume of poetry. He is a barrister, living at Hamilton, Ont., and being possessed of literary tastes and a certain amount of talent, has tried his pen at versification. His poetry is mostly worshipworship of some beautiful female which seems to have full possession of the poet's mind. Two passion poems in a small volume are sufficient; six is too many. There is one very weak poem, entitled "To Miss Mabel," and this spoils the whole book, just as one blot of ink spoils a sheet of delicate note paper. But nevertheless there are, in spite of these defects, some pretty pieces in the book. In some the poet has risen on the wings of passion, and exercised his imagination in a most pleasing way. Many Canadian poets have contented themselves with pretty pen pictures of nature, but this author has chosen rather to play with the creatures of his fancy. The whole volume will be found to be valuable to those who are intimately acquainted with the author, and to those who always patronize Canadian literature.

A SLEEP-WALKER; a novel, by Paul H. Gerrard. Illustrated, cloth \$1, paper 50c. Robt. Bonner's Sons.

A young lady, daughter of an English landowner, is heiress of her father's extensive estate, but he marries again and has an heir born. The young lady unconsciously hates the young heir, and, being a sleep-walker, steals him from a cradle one night and throws him into a reservoir. By an accident he is rescued, but lost to his family. On this beginning is built up a story of plottings, schemes, disappointed hopes, etc., which is intensely pathetic and interesting. It is written simply yet elegan ly by a forcible and pleasing reconteur.

CHINA AND ITS PEOPLE; edited by W. H. Withrow, D.D., author of "The Catacombs of Rome," and editor of the Methodist Magazine. Cloth, \$1. Wm. Briggs, Toronto.

This is a most interesting and informal compilation of information on China* and its people, and especially on the mission work in that country. The range of subjects is taking, e.g., antiquity, peculiar civilization of the Chinese, social classes, language, religion, marriage, gambling, woman in China, feetivals, etc. Dr. Withrow is seldom tedious, and the facts are arranged in this book with a sprightly brevity which prevents

it from becoming tiresome. To Canadians it will be extremely interesting, and quite matrix tive.

THE SPIRIT OF GOD; by Protap Chunder Mozoomdar; 323 pages; cloth, \$1.50. George H. Ellis, Boston.

An idea of the work may be gained from the titles of the chapters: The Spirit, The Hindu Doctrine of the Spirit, Doctrine of the Spirit in Christianity, Sense of the Unseen. The Spirit in Nature, The Kinship in Nature, The Spiritual Power of the Senses, The Spirit in L fe, The Spirit in the Spirit, The Spirit in Immortal Life, The Spirit in Reason, The Spirit in Love, The Spirit in Conscience, The Spirit in Christ, The Spirit in History, The Spirit in all Religions, Live in the Spirit. This English-taught Hindoo has given many valuable books to the English-speaking world, the broad liberalism of which should, and will, bespeak for them an extensive and unbiased crowd of readers.

JAPAN; by David Murray, LL D., late adviser to the Japanese Minister of Education. Story of the Nations Series. Cloth, \$1.75. T. Fisher Unwin, London, England.

The author traces the history of Japan from its beginning to the establishment of constitutional government. He deals with the period of vague and legendary antiquity as well as with the disorders of mediaval times, and with centuries of seclusion, in an equally conscientious and careful manner. To collect this material must have meant a stupendous task. Nevertheless, he has produced a work which is interesting, and at the same time is most valuable to those who desire to know more of that intellectual and progressive eastern people. The illustrations add to the value of the book. This book makes the thirty seventh issue in the famous Story of the Nations Series

A PRINCESS OF PARIS; by Archibald Clavering Gunter, author of "Mr. Barnes, of New York," "Mr. Potter, of Texas," etc. Paper, 50 cents. The Toronto News Co.

This has been the book of the month with booksellers. The author needed no introduction, and the story is most pleasing and exciting. Many great authors have gone to the wars and intrigues of the reign of Louis NIV. of France, for woven threads of plots, quarrels, and life dramas. Gunter is new in the field, and he has viewed the history of the close of the Franco Austrian war from a new point of view. His humorous part is supplied through an Irish colonel in a French battalion, who is a beggar to fight and to make love. The Princess of Paris, in a nokle moment, after being sixed from the enemy by him marries him, and then spends her life in the pleasure of the company of other men, notably the Duke of Orleans.

The Princess is a model woman of her age—ready to sacrifice love, honor, friends and purity for wealth and social distinction. The novel has one fault, it has a sequel—to be published soon—The King's Stockbroker.

A MARRIAGE CEREMONY; by Ada Cambridge, author of "The Three Miss Kings," "A Little Minx," etc. The Toronto News Co.

When two young cousins, one the daughter of an English millionaire—the worst kind of that miserable class of beings—are left a fortune on condition that they marry each other, it is rather hard; especially when each has different ambitions. Starting with these circumstances the author has given the reader a book which is light and readable, as we'l as being intensely intefesting.

BEDLAM AND BACK AGAIN, and Other Stories, by Frank Houghton. Paper, 30c. John Lovell & Sons.

Booksellers hate volumes of short stories, but Lovell & Son have seen fit to inflict another such on the Canadian profession. The stories are certainly good, but when people buy a book they want a book—not a series of pamphlets bound together. This book will sell because the writer is well and favorably known, but it will not sell to the same extent as a longer piece of fiction by the same author.

COUNTESS DYNAR, OR POLISH BLOOD, from the German of Nataly von Eschstruth. Illustrated by James Fagan. Paper, 50c.; cloth, \$1.25. Robert Bonner's Sons.

Nataly von Eschstruth's novels are full of romantic sentiment that takes one completely out of the ordinary atmosphere and situations of common life. All who have read the "Priestess of Comedy" will appreciate the truth of what we say. "Countess Dynar" is a book of most unusual beauty. The illustrations are admirably illustrative of the scenes and characters.

THE OLD LITE'S SHADOWS, by Mrs. Harriet Lewis, author of "Her Double Life," "Lady Kilder," etc. Paper, 25c. Robert Bonner's Sons.

This is a new issue in Bonner's Popular Series. For this class of novel, at a low price, it seems to be fairly good.

CRIME AND PUNISHMENT, by Fedor Dostoieffsky; translated by Frederick Whishaw. Paper, 50c. Laird & Lee, Chicago.

This is a Russian story of a most revolting crime, and its subsequent punishment. The author seems to be attempting to show the effect of poverty and brooding on a man's mind and conscience. He gives long and passionate "thinkings" by the murderer. It is a revolting picture of the worst class of Russia's unhappy lower society.

A WARD IN CHANCERY, by Mrs. Alexander, author of "The Wooing O't," "Pair of Blue Eyes," etc. Paper, 50c. The Toronto News Co.

A ward in Chancery is usually an orphan, without a guardian, and British law decrees that the Chancellor shall be the guardian of all such. Audree Nugent's father was English and her mother French; both died when she was young and left her a ward in Chancery. The plot of her story is simple; in fact it is hardly noticeable. It is a tale of quiet life, friendship, lover's joys and sor rows. It is interesting, nevertheless; made so by the incomparable grace of the author's language and manner of expression.

THE WORLD'S CONGRESS OF RELIGIONS; edited by Prof. C. M. Stevans. Paper, 50c. Laird & Lee, Chicago.

This is a neat book of 370 pages, with numerous illustrations and valuable contents. The Congress of Religions at Chicago, last year, was a unique affair, and one which read many lessons to the civilized world. It struck a deep blow at forms, doctrines, conventionalties, bickerings, dissensions, bigotry, etc., and taught the world that liberality in religion was the beau ideal of the future.

NEW MUSIC.

Association have recently issued a most attractive collection of pieces for the piano, under the title of "The Modern Pianist." It contains twenty-five numbers, full size music, lithographed on fine paper, bound in paper boards, limp. Among the composers represented are Stephen Heller, Schumann, Wagner, Handel, etc., whose compositions are in many cases simplified and carefully fingered, while there is sufficient of the popular in the collection to please lovers of a lighter style of music. The publication is most creditable in every way, and ought to prove a saleable book.

From the same publishers comes a good humoroussong, "Linger Longer Loo," words by W. Younge, music by Sidney Jones. It is already a success in England, which fact alone ought to ensure for it a good run here. Judging by the infatuations of the past few years (with the exception of "Ta-ra-ra") nothing but a waltz song will take amongst the popular element. However this song has made its appearance in 4-4 and bids fair to make itself heard. The words of the chorus give an idea of its style:

"Linger Longer Luck hinger longer Long How I have takinger Luck hinger Longer yas, Listen while Long. Ab, promise you libe true Linger Longer, longer linger, linger longer Lass."

. . Bibliotheca Canadiana . .

Being a List of the Current Books by . . Canadian Authors and Concerning Canada

THE LEADING PUBLISHERS ARE:

CANADIAN:

W. FOSTER BROWN & CO., MONTREAL. JAS. BAIN & SON, TORONTO. DAWSON BROS., MONTREAL DAWSON & CO., QUEBEC. W. DRYSDALE & CO., MONTREAL J. DURIE & SON, OTTAWA. F. E. GRAFTON & SONS, MONTREAL. HART & RIDDELL, Toronto. JOHN LOVELL & SON, MONTREAL METHODIST BOOK & PUBLISHING HOUSE, TORONTO.

J. & A. McMILLAN, St. John, N.B.

ROSE PUB. CO., TORONTO. ROWSELL & HUTCHISON, TORONTO. WILLIAMSON & CO., TORONTO. THE TORONTO NEWS COMPANY, TORONTO.

FOREICN:

APPLETON & CO., New York. HOUGHTON, MIFFLIN & CO., Boston. CHARLES KELLY, LONDON, ENG. D. LOTHROP CO., Boston. LITTLE, BROWN & CO., Boston. THOS. NELSON & SONS, EDINBURGH. OLIPHANT, ANDERSON & FERRIER, EDINBURGH.

BERDEEN, Countess of. Through Canada with a Kodak. Cloth, \$1.25. W. H. White & Co., Edinburgh; and The Copp, Clark Co.

NATIONAL PUB. CO., TORONTO.

ADAM, G. M. The Northwest; Its History and Its Troubles. Half leather, \$1.50. Rose Pub. Co.

Life and Times of Sir John A. Macdonald. Cloth, \$2.50; half morocco, \$3 50; morocco, \$4 50. Rose Pub. Co.

AGRICULTURE, First Principles of. Mills & Shaw, 40c. J. E. Bryant Pub. Co.

ALLEN, Grant. The Evolutionist at Large, Colin Clout's Calendar, Philistia, Rabylon, Strange Stories, Beckoning Hand, For Maimic's Sake, In all Shades, The Devil's Die, Th's Mortal Coil, The Tents of Shem. The Great Taboo, Dumaresq's Daughter, The Duchess of Powysland, Royal Blood. This list in uniform cloth binding published by Chatte & Window binding, published by Chatto & Windus, London, Eng., and sold by The Copp, Clark Co. Toronto.

Michael's Crag. Cloth, \$1.00. Rand, McNally & Co., Chicago.

wag, 50c. The National Pub. Co.

ALEXANDER, Mrs. A Ward in Chancery, 50c.; Well Won, 30c. The Toronto News Co.

ALEXANDER, W. J. The Study of Literature. 12mo., paper, 25c. Rowsell & Hutchison.

ALLIANCE of the Reformed Churches Holding the Presbyterian System. Volume of proceedings of the Fifth General Council, held in Toronto in 1892. Edited by Rev. Geo. D. Mathew. Cloth, \$2.50. Hart &

ARCHER, Andrew. Short History of Canada, 40c. J. & A. McMillan.

ARMSTRONG, I. Templeton. The Old

Vice and the New Chivalry, 75c. M. B. & P. H.

ASCHER, Isadore G. An Old Man's Story. 1889. Cloth, \$1.50. Brown & Co.

ASHLEY, W. J. What is Political Science? 12mo., paper, 25c. Rowsell & Hutchi-

Lectures on the Earlier Constitutional History of Canada. 8vo., cloth, 5oc. Rowsell & Hutchison.

ATLAS. The Pocket Atlas and Gazeteer of Canada. By J. G. Bartholomew, F.R. G.S. Edited by J. M. Harper, M.A., Ph.D., Quebec. Price, cloth, \$1; full leather, \$1.50. Hart & Riddell.

AWDE, Robert. Jubilee, Patriotic, and Other Poems, 35c. M. B. & P. H.

BAILEY, Prof. L. W., Ph. D. Natural History, Elementary, 30c. J. & A. Mc-Millan.

BALDWIN, Maurice S., Bishop of Huron. Life in a Look Cloth, 30c Graf-ton & Son . Paper, 15c. Toronto Willard Tract Depository.

BARR, James Canadian Humor. Walter Scott.

American Humor. Cloth \$1.25. Walter Scott.

BARR, Robert. From Whose Bourne; short stories. Chatto & Windus, London,

BARR, Amelia E. Love for an Hour is Love Forever, 50c. The National Pub. Co.

BARRASS, Rev. E., D.D. Smiles and Tears. Cloth, 50c. M. B & P. H.

BARRETT, Frank. Kitty's Father, 50c. The National Pub. Co.

BARRIE, J. M. A Tiliyloss Scandal, 50c; Two of Them, 50c. The National Pub. Co.

BEERS, W. George. Over the Snow, or

the Montreal Carnival. Cloth, illustrated, 75c.; paper, 5oc. W. Drysdale & Co

BELL, J. Cawdor. Two Knapsacks. A novel of Canadian Summer Life. 1892. \$1. Williamson & Co.

BENEFACTORS of the University of Toronto. 1892. Williamson & Co.

BERT, Paul. The Doctrine of the Jesuits; the translation of La Morale des Jesuits. Cloth, \$1.50. W. Drysdale & Co.

BESANT, Walter. The Rebel Queen, 50c.; The Ivory Gate, 50c. The National Pub. Co.

BETHUNE, A. N. Memoir of the Right Reverend John Strachan, D.D., LL.D., First Bishop of Toronto. Svo., cloth, \$2. Rowsell & Hutchison.

Lectures on the Liturgy of the Church of England. 12mo., cloth, 50c. Rowsell & Hutchison.

BLACK, William. Wolfenberg, 75c. The National Pub. Co.

--- The Handsome Humes, 75c. The Toronto News Co.

BLAKE, Hon. Edward, M.P. Speech of at Aurora. "A National Sentiment!" With the comments of some of the Canadian press thereon. 170 pp., demy 8vo., paper. Ottawa, 1874, \$2.50.

BOURINOT, J. G., Clerk of the House of Commons. Local Government in Can-ada. 8vo., pp. 72 Baltimore: John Hopkins University Studies. Paper, 50c.

---- Federal Government in Canada. 8vo. pp. 172. Baltimore: John Hopkins University Studies, 1889 Paper, 50c.

Parliamentary Government in Canada: an historical and constitutional study. 8vo. pp. 98. Washington: Governernment Printing Office, 1893 Paper, 51.

Canadian Studies in Comparative Politics. I. Canada and English Institutions, II Canada and the United States; III. Canada and Switzerland. Large 410, pp. 100 Montreat. Dawson Bros. Cloth, \$1.

A Manual of the Constitutional History of Canada. From the earliest period to the year 1888, including the B N.A. Act of 1867, and a digest of judicial decisions on questions of Legislative jurisdiction—12 mo pp. 238. Montical: Dawson Bros. Cloth, \$1.25.

Descriptive and Historical Account of the Island of Cape Breton, and of its Memorials of the French Regime, with Bibliographical, historical, and critical notes, and old maps, plans, and illustrations of Louisbourg. Large 4to, pp. 185. Montreal Brown & Co., 1892. Fancy cloth, \$3.

Parhamentary Practice and Procedure, with a review of the origin, growth, and operation of parhamentary institutions in the Dominion of Canada. And an Appendix containing the British North America Act of 1867 and amending acts, Governor-General's commission and instructions, forms of proceeding in the Senate and House of Commons, etc. Sero id ed., revised and enlarged. 8vo. pp. 970, cloth and calf, Montreal Dawson Bro., 1892, \$8.

Weakness, Foster, Brown & Co.

BOVILL Outlines of Natural Theology 8vo cloth. Rowsell & Hutchison.

Passing Thoughts on Man's Relation to God, and on God's Relation to Man 24mo, cloth, 50c. Rowsell & Hutchison

Preparation for the Christian Sacrifice, or, Holy Communion, 24mo, cloth, 60. Rowsell & Hutchison

BOYLE, Rev W. H. W., Footholds for Faith's Feet. Cloth, 60c. M. B. & P.H.

BRADDON, Miss. All Along the River, 500%. The World, the Flesh, and the Devil, 406. The National Pub. Co.

BROUGHALL, A.J. A Saintly Life; Memorials of the Character and Life Work of Catherine Tait 12mo, paper, 25. Row-sell & Hutchison

BROWN, John Henry, Poems Lyrical and Dramitie Cloth, \$1 25. J. Dune & Son.

BRUCE, George, BA, minister of St. David's Church, St. John, N.B. Moreing Thoughts for Basy Davs. Suff paper, 350; cloth, 40. [1] & A. McMillan.

HUCKINGHAM, Wm , and ROSS, Hon. G. W., 1.1, D. Hon. Alex. Mackenny, his life and Times. Cloth, \$3, half morocco, \$4, morocco, \$5. Rose Pub. Co.

BURGESS, Rev. E. H. For Canada and the Old Flag. Paper, 350. Kinght & Co., Halday

BURNHAM, J. Hampden Canadians in the Imperial Service - Illustrated, 1886 \$1.50 - Williamson & Co.

BURNHAM, J. H., MA, of Osgoode Hall Canadians in the Imperial Service, Naval and Military Crown Svo., cloth, gilt top, Toronto, 1891, \$1.50

BURNS, Rev. N. Divine Guidance, Cloth, \$1. Bradley, Garretson & Co., Brantford Ont.

BURNS, Rev. R. F. The Life and Times of the Rev. Robert Burns. D.D., Toronto, in Librag. an unmoshed autobiography. With steel plate portrait and vignette. 16 plus 462 pp. Crown 8vo., half calf. Toronto, 1872, \$2.

BURWASH, N., S.F.D. Memoirs of Edward and Lydia A. Jackson. Cloth, 33c M. B.& P. H. ———— Handbook of Epistle to Romans Cloth, \$1.25 M. B. & P. H.

CALENDAR of the University of Toronto for the year 1893-4. 12mo., cloth, 75c. Rowsell & Hutchison.

CAMBRIDGE, Ada. A Marriage Ceremony, 500. The Toronto News Company, CAMERON, Mrs. E Lovett. Proved

CAMERON, Mrs. E Lovett. Proved Unworthy, 30c.; A Loyal Lover, 30c. The National Pub. Co.

CAMPBELL, Mary Helen. Sundays in Yoho 12mo., cloth, \$1. W. Drysdale & Co.

CAMPBELL, William W. Lake Lyrics and Other Poems. Cloth, \$1. J. & A. McMillan

—— The Dread Voyage. Poems. Cloth, \$1. M. B & P. H.

CAMPBELL, R., D.D. The History of St. Gabriel Church, Montreal; being largely the history of Montreal Presbyterianism. Pp. 800, cloth, \$5. W. Drysdale & Co.

CAMPBELL. Rev John, D.D. The Hittites. Their Inscriptions and History, 2vols., illustrated, 1892, \$5. Williamson & Co.

CANADA FIRST. Cloth, \$1.25. Rose Pub. Co.

CANADA, A Child's History of, 30c Dawson Bros.

A History of, 12 mo. cloth, toc. Dawson Bros.

CANADIAN Handbook, The, and Tourist's Guide—Giving a description of Canadian lake and river scenery and places of historical interest, with the best spots of fishing and shooting. With photographs, 196 pp. Post Svo, cloth Montreal, 1867, \$1.50.

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A COMPLIMENTARY BANQUET.

N the evening of February 9th the employees of Warwick Bros. and Rutter tendered the firm a handsome banquet. Nearly a hundred male employees sat down to the feast at the Arlington House, and the guests of the evening were Guy Warwick, A. F. Rutter, C.E. Warwick, and T. S. Tait, of Scotland. George Warwick was unavoidably absent, not having returned from British Columbia. The menu was an eight-page folder, cut out into the shape of the Warwick trade mark, as shown in the accompanying cut. It was exceedingly nobby and taking. The dinner was of a high order; the music, songs and recitations were bright and pleasing, while the toasts were ably presented and responded to. The intense attachment that exists between the firm and the employees was manifest in all the remarks. The members of the firm spoke most feelingly of the kindness and considerateness of their employees.

Guy Warwick thanked the men heartily for another unmistakable sign of the good-will and kindly feeling which exists between them. He pointed out that last year was a hard one on business houses, but their firm had held their own, and had been fortunate enough to secure the Government con-



tract for another five years. The change in the firm name, he said, made it more truly representative of themselves.

Mr. Rutter spoke kindly of the men's good-will to the firm, of the deceased founder of the firm, and of the present head of the firm-Guy Warwick. His references were touching in showing the profound respect and high esteem he had for his employees and his parners. He referred to the present occasion as being one of the proudest of his life.

Mr. Tait, of Scotland, made a neat speech, and said that he was glad they were able to make good paper, to help in the success of Warwick Bros. & Rutter. He expressed himself much pleased with what he had seen of Canada and the Canadians.

Speeches were made by the foremen of the different departments - office, warehouse, printing and binding and by others of the employees. All went to show that employer and employee's interests are not an agonistic, but rather lie in the same direction.

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NOTES.

T. S. Tait, of Thos. Tait & Sons, Inverurie, Scotland, has been on a visit to Canada, and made a very favo able impression. Mr. Tait comes of a family which has been paper making for several generations, and have accumulated considerable wealth while establishing an excellent reputation. They manufacture the special lines of writing paper which Warwick Bros. & Rutter have made famous in Canada. Tait & Sons make arge shipments to this country, and their customers are pleased with the courteous treatment they always receive.

Henry J. Morgan, of Ottawa, who is well known to Canadians as the compiler and publisher of a number of Canadian books of reference, including "Celebrated Canadians," "Bibliotheca Canadiensis," and the "Dominion Annual Register," has now in preparation a new work to be entitled "Canadian Men of the Time." Mr. Morgan has a vast store of information about Canadi n public men, which he has been collecting for years, and in his former works he showed great ability in putting such facts into readable shape for handy reference.

"There is one thing, the fairness of which I fail to see," said a dealer interested in the book business to a Gazette man this morning in reply to the latter's query for news, "and it is that men are allowed to come in here from the upper provinces, and under the guise of commercial travelers sell their books, including stationery, to every person from the wholesale merchant to the least important office man. They are in reality nothing other than pedlars. I know where they go from office to office, and sell from five dollars' worth up. Such work is destroying the local trade, and it should certainly be stopped. The least they should be made to do is to pay for a license." To this the scribe strongly assented -St. John (N. B.)

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TRADE CHAT.

ACCORDING to telegraphic despatches received in Toronto, E. N. Williams, the late confidential bookkeeper of Buntin, Reid & Co., Toronto, was nearly killed recently in a railway smashup on the Pacific coast. He had one leg and three ribs broken, besides suffering other injuries. He is now in San Francisco.

Arsene Marcotte, bookbinder, Quebec, has assigned.

Robert Johnston, stationer, Weston, Ont., is dead.

Fred. Campbell, of Toronto, manager of the Canada Paper Co., spent most of last week in Montreal.

Emil Nerlich, of Nerlich & Co., is in Germany at present buying for fall. He will not return until June.

R. J. Berkinshaw, Canadian manager for Funk & Wagnalls, is in New York at present. He will return in a day or two.

A receiver has been appointed for the bookbinding department of the News-Advertiser Printing and Publishing Co., Vancouver, B.C.

Henry J. White Bishop and Henry Bishop are now registered proprietors of the book business of Bishop & Bishop, St. John's, Newfoundland.

A "New English Dictionary" is now being issued from the Clarendon Press, Oxford. It was begun in 1857 by Dr. Murray, the great English philologist.

Club Playing Card Co., Montreal, manufacturers of playing cards, has had Treffle Berthiaume, Napoleon Sabourin and Pierre Catelli registered as proprietors.

Jno. McFarlane, president of the Canada Paper Co., spent a few days in the Toronto branch last month. He seemed pleased with the success of their business in Ontario.

The Canada News Co. has obtained control of the Grand Trunk restaurant at Totonto Junction. The new company is getting control of all the restaurants along the line

The Kingston School Board has adopted a system by which it will provide free to the pupils, paper, pens, pencils, rubbers and scribbling books. The larger subject of free text-books will be considered later.

J. P. McLennan, manager of the Central bookstore, Moncton, N.B., has resigned that position to accept the more lucrative one of manager of the Eureka Woolen Manufacturing Co., of Eureka, Pictou county

The Rochester, N.Y. Typothetic celebrated February 22nd, Washington's birthday, by a joyial gathering. A. F. Rutter, president of the Toronto Employing Printers' Association, was invited to partake of the hospitality.

James A Austin, for nearly forty years an employee of the Globe Printing Company,

died on Saturday, February 17th. He leaves a widow, two sons and two daughters. One son is head bookkeeper for Warwick Bros.& Rutter.

The entire retail stock of sheet music, music books, etc., belonging to the Suckling estate, Toronto, was sold by auction to Whaley, Royce & Co., the Anglo-Canadian Co., and A. & S. Nordheimer. The competition was rather keen, and averaged a good rate on the dollar.

Chief of Police Young, of Chatham, has ordered the cessation of the sale of the Detroit Sunday newspapers in that city. About 500 citizens subscribe for these papers, and most of them are raising a row over their deprivation of their Sunday morning literature.

The employees engaged in all branches of the book and paper trade in Teranto will form a federation, comprising bookbinders, typographers, cylinder pressmen, Webb pressmen, lithographers, maders, pressfeeders and assistants, electrotypers and stereotypers. Organization will be completed by March 8.

The last of the suits against the Gran I Trunk railway, arising out of the St. George accident, has been settled, William McLean, music dealer, of Port Hope, who sued on behalf of two sons and a daughter of his brother who was killed in the accident, getting a judgment of \$5,500.

W. H. Rowley, of the E. B. Eddy Co., Hull, who has been laid up for some weeks, due to overwork, is again at the helm of the flag ship "Eddy Co.," with a cargo on board of paper—print, wrapping, tea—matches, indurated fibre ware, pails, tubs, washboards, etc.

The Rose Publishing Co.'s stock sold extremely well, regular jobbing prices being reached on nearly all bound books. The Guelph booksellers were in force and picked up some good bargains. The Toronto dry goods stores paid full prices for all they got. A lot of outside stock was shoved in among the assignee stock and sold well, much to the owner's delight.

The executive committee of the Toronto Bookbinders' Union held a special meeting in Richmond Hall recently. The meeting was held for the object of submitting to the employers a proposition that workers' hours be reduced to fifty-two, in lieu of the present existing hours of fifty-five. The gathering was not largely attended, and, in consequence, discussion on the subject was adjourned.

James Bain & Son, the King street booksellers, Toronto, have just issued a very neatly printed "Bookmark Catalogue of Select New Books." The list is well arranged, and selected with evident care, containing the rewest popular books of the day—mostly novels—by the leading authors. They intend giving this catalogue a wide distribution, and are making a special push in the sale of the best fiction this spring. Any one desiring a choice list of books can obtain one by writing to this firm.

The Canada Paper Company has made the corporation of Windsor Mills an offer that if the town will build a dam on the river suitable for the purpose, the company will expend \$40,000 on a plant and put in waterwheels and dynamos to complete the construction for a supply of power sufficient to run their entire works. Then they will build a pulp mill at an expense of about \$60,000.

Norman L. Munro, a millionaire publisher, proprietor of the Munro Library of Fiction, well known in the States, died in New York last month. He was a native of Millbrook, in Pictou county, Nova Scotia, and went to New York thirty years ago with a few hundred dollars Being keen-witted, economical and hardworking, he soon got into business, and began the Family Story Paper in 1873. His business grew to large proportions although. He was only 51 years of age.

On the occasion of Percy D. Manshee severing his connection from the staff of H. A. Nelson & Sons, Toronto, the employees waited on him at his residence and presented him with a very handsome gold locket, suitably engraved, and a watch chain, as a slight expression of the esteem in which he is held by one and all connected with that firm. Mr. Manchee has been in their employ fourteen years, having held the position of bookkeeper for the last ten years.

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